#### **Other Activities**

#### **Traffic Volume Survey outside the Port**

Purpose: to obtain the basic data related to the design of the access

road of the New Container Terminal

Survey Site: Three points around the port

Date and Period: from 12:00, 7th (Fri) to 12:00 on 9th (Sun),

September and from 00:00 on 11th (Tue) to 00:00 on 12th (Wed),



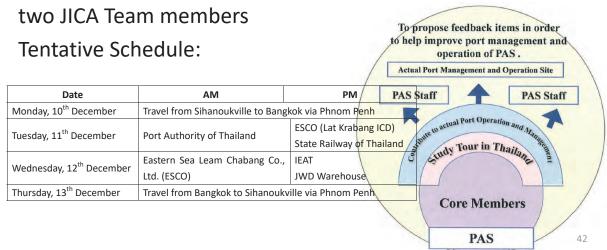
#### **Other Activities**

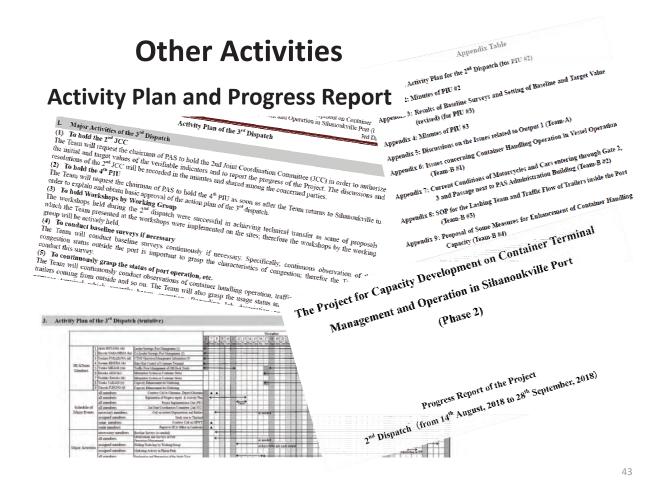
## **Study Tour to Thailand**

The Study Tour is under preparation.

Purpose: To help improve port management and operation of PAS through observation tours to ports and other sites.

Participant: Nine (9) members from PAS, Mr. Yabunaka and





The Project for Capacity Development on Container Terminal Management and Operation in Sihanoukville Port Phase 2

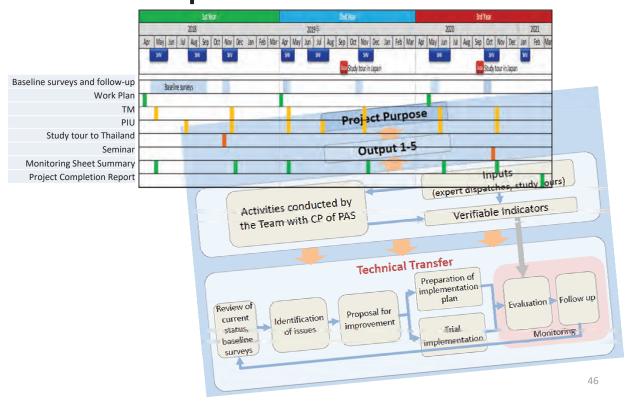
Part 3: Basic Approach toward the Next Stage

## **Basic Approach toward the Next Stage**

- Activities that really suit your very need (as long as we can do)
- Securing more flexibility of the Project (the situation of the port has changed from the beginning of the project; therefore, we will consider changes of the initial PDM and conduct the most suitable activities.)
- More thorough site oriented approach and more intensive discussions with PAS staff
- Further consideration on port management as a public company
- Activities more aware of the global standards

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## Tentative Dispatch Schedule and Implementation Scheme



## Thank you for your Attention





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mikami@ocdi.or.jp
y takagi@kamigumi.co.jp
k\_arai@kamugumi.co.jp
t\_furuno9@kamigumi.co.jp

We, the JICA Expert Team is always with you!





# The Project for Capacity Development on Container Terminal Management and Operation in Sihanoukville Port

~ Phase 2 ~ 3<sup>rd</sup> Joint Coordination Committee

April 8, 2019 OCDI



(The Overseas Coastal Area Development Institute of Japan)

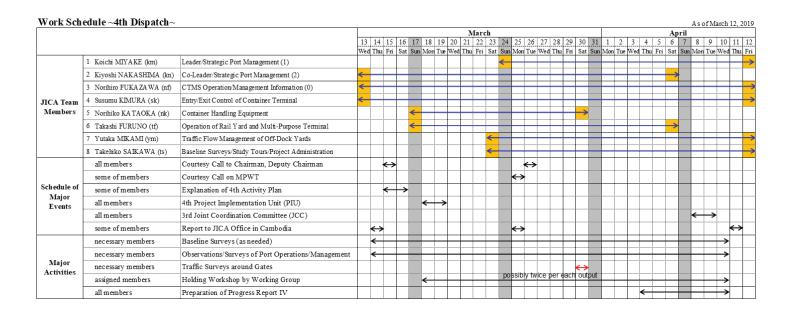
1

#### Contents

- Progress of the Project
- Modification/Revision of Project Design Matrix (PDM)
- Others
  - Training in Japan in September
  - Schedule of the next (5<sup>th</sup>) dispatch

## Work Schedule of 4th Dispatch

## From March 13 to April 12, 2019



## Records of JCC and PIU

## JCC (Joint Coordination Committee)

No	Date	Subject	Attendants
1	May 9, 2018	Approval of the Work Plan	30
2		Results of the Baseline Surveys and setting Target Values for KPIs/Progress of the Project in the 1st, 2nd and 3rd Dispatches	33
3	Apr. 8, 2019	Approval of revised PDM/report on the progress of the project	

PIU (Project Implementation Unit)

No	Date	Subject	Attendants
1	May 17, 2018	Method of Baseline Surveys and Follow-up Surveys	33
2	Aug. 16, 2018	Progress Report of the 1st Dispatch/Activity Plan of the 2nd Dispatch	24
3	Sep. 19, 2018	Results of Baseline Surveys and Setting of Baseline/Target Value	25
4	Nov. 14, 2018	Activity Plan of the 3rd Dispatch	26
5	Mar.19, 2019	Activity Plan of the 4th Dispatch	25

## **Records of Workshops**

Working Group	No.	Date	Subject	Attendants
	1	14-Sep, 2018	Issues related to Output 1	26
Team-A: Strategic	2	19-Sep, 2018	Marketing Action Plan	21
Management (Output 1)	3	6-Dec, 2018	Introduction to the Managerial Accounting	18
,	4	3-Apr, 2019	Methodology of Managerial Accounting	20
	1	27-Aug, 2018	examining countermeasures	34
	2	6-Sep, 2018	Current situation and issues of motorcycles and cars entering gates 2,3, etc./sharing information and examining countermeasures	32
Team-B: Container Operation and	3	13-Sep, 2018	SOP for the lashing team and traffic flow of trailers inside the port	29
Management	4	21-Sep, 2018	Proposal of some measures for enhancement of container handling capacity	17
(Output 2 & 3)	5	16-Nov, 2018	Comparison of productivity between gate and yard (RTG) using CTMS data     Container Storage plan and utilization of the Multi-Purpose Terminal	20
	6	30-Nov, 2018	The role of Control Center and current issues	23
	7	28-Mar, 2019	Observation of container handling at site/issues & countermeasures (Output 2)	24
	8	5-Apr, 2019		
Team-C: Congestion	1	21-Sep, 2018	Congestion issues (Results of congestion surveys outside the port and at the gate)	13
Mitigation (Output 4)	2	8-Nov, 2018	Trial countermeasures for mitigating the congestion at Gate 3	24
	3	9-Apr, 2019		
Team-D: Port EDI Task Force (Output 5)	1	29-May, 2018	Port entry/departure clearance procedures and Port EDI	12

#### 5

## Overall Goal and Project Purpose in PDM

#### Overall Goal

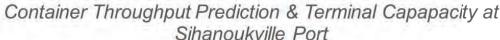
- Modernized Corporate strategy (mainly Container Terminal (CT)) of PAS will contribute to trade promotion in Cambodia.
  - Indicator: Annual container throughput of Sihanoukville Port will be expected to exceed 800,000TEU in 2023. (middle growth case)

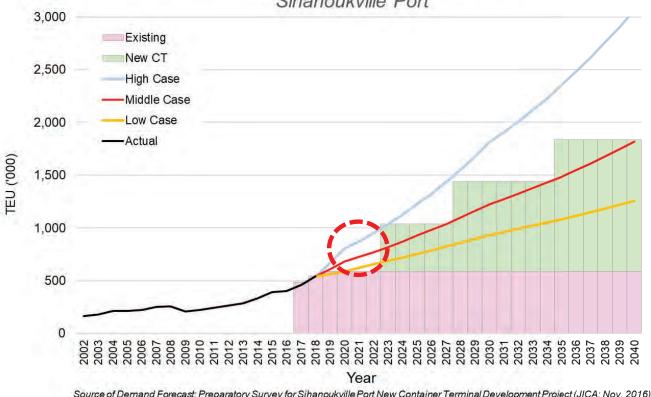
#### Project Purpose

 Capacity of business operation (mainly CT) of corporatized PAS will be enhanced.

2020         589         682         804           2021         622         725         874           2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757	Year	Actual	Growth	Low Case	Middle Case	High Case
2015         392         17%           2016         400         2%           2017         460         15%           2018         541         18%         541         541         541           2019         565         612         672         202         204         202         725         874           2021         622         725         874         2022         655         771         951         2023         687         820         1,035         2024         720         872         1,126         2026         2027         1,226         2025         752         927         1,226         2026         788         980         1,325         2027         825         1,037         1,432         2028         861         1,096         1,549         2029         897         1,159         1,674         2,030         933         1,226         1,810         2031         2031         963         1,274         1,908         2032         992         1,324         2,011         2033         1,022         1,376         2,119         2034         1,052         1,431         2,234         2,035         1,082         1,487         2,354         2,03	2013	286	9%			
2016         400         2%           2017         460         15%           2018         541         18%         541         541         541           2019         565         612         672         2020         589         682         804           2021         622         725         874         2022         655         771         951         2023         687         820         1,035         2024         720         872         1,126         2025         2026         752         927         1,226         2026         2026         788         980         1,325         2027         825         1,037         1,432         2028         861         1,096         1,549         2029         897         1,159         1,674         2030         933         1,226         1,810         2031         2031         963         1,274         1,908         2032         992         1,324         2,011         2033         1,022         1,376         2,119         2034         1,052         1,431         2,234         2,011         2034         1,052         1,487         2,354         2,035         1,082         1,487         2,354         2,035	2014	334	17%			
2017         460         15%           2018         541         18%         541         541         541           2019         565         612         672         2020         589         682         804           2021         622         725         874         2022         655         771         951         2023         687         820         1,035         2024         720         872         1,126         2025         752         927         1,226         2026         788         980         1,325         2027         825         1,037         1,432         2028         861         1,096         1,549         2029         897         1,159         1,674         2030         933         1,226         1,810         2031         963         1,274         1,908         2,011         2031         963         1,274         1,908         2,011         2033         1,022         1,376         2,119         2034         1,052         1,431         2,234         2,035         1,082         1,487         2,354           2036         1,116         1,548         2,481         2037         1,150         1,611         2,615         2038         1,185	2015	392	17%			
2018         541         18%         541         541         541           2019         565         612         672           2020         589         682         804           2021         622         725         874           2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548	2016	400	2%			
2019         565         612         672           2020         589         682         804           2021         622         725         874           2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757	2017	460	15%			
2020         589         682         804           2021         622         725         874           2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757	2018	541	18%	541	541	541
2021         622         725         874           2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2019			565	612	672
2022         655         771         951           2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2020			589	682	804
2023         687         820         1,035           2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2021			622	725	874
2024         720         872         1,126           2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2022			655	771	951
2025         752         927         1,226           2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2023			687	820	1,035
2026         788         980         1,325           2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2024			720	872	1,126
2027         825         1,037         1,432           2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2025			752	927	1,226
2028         861         1,096         1,549           2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2026			788	980	1,325
2029         897         1,159         1,674           2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2027			825	1,037	1,432
2030         933         1,226         1,810           2031         963         1,274         1,908           2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2028			861	1,096	1,549
2031     963     1,274     1,908       2032     992     1,324     2,011       2033     1,022     1,376     2,119       2034     1,052     1,431     2,234       2035     1,082     1,487     2,354       2036     1,116     1,548     2,481       2037     1,150     1,611     2,615       2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2029			897	1,159	1,674
2032         992         1,324         2,011           2033         1,022         1,376         2,119           2034         1,052         1,431         2,234           2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2030			933	1,226	1,810
2033     1,022     1,376     2,119       2034     1,052     1,431     2,234       2035     1,082     1,487     2,354       2036     1,116     1,548     2,481       2037     1,150     1,611     2,615       2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2031			963	1,274	1,908
2034     1,052     1,431     2,234       2035     1,082     1,487     2,354       2036     1,116     1,548     2,481       2037     1,150     1,611     2,615       2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2032			992	1,324	2,011
2035         1,082         1,487         2,354           2036         1,116         1,548         2,481           2037         1,150         1,611         2,615           2038         1,185         1,677         2,757           2039         1,219         1,746         2,905	2033			1,022	1,376	2,119
2036     1,116     1,548     2,481       2037     1,150     1,611     2,615       2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2034			1,052	1,431	2,234
2037     1,150     1,611     2,615       2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2035			1,082	1,487	2,354
2038     1,185     1,677     2,757       2039     1,219     1,746     2,905	2036			1,116	1,548	2,481
2039 1,219 1,746 2,905	2037			1,150	1,611	2,615
·	2038			1,185	1,677	2,757
20/40 1.25/ 1.818 3.062	2039			1,219	1,746	2,905
2070 1,207 1,010 3,002	2040			1,254	1,818	3,062

## **Demand & Capacity**

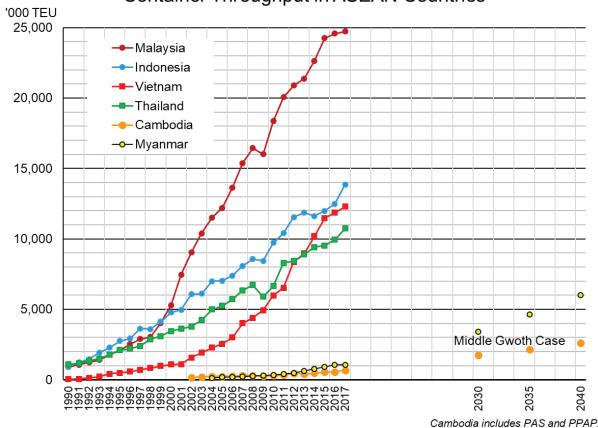




Source of Demand Forecast: Preparatory Survey for Sihanoukville Port New Container Terminal Development Project (JICA; Nov. 2016) Source of Terminal Capacity: Expert Team

## Comparison among the ASEAN Countries

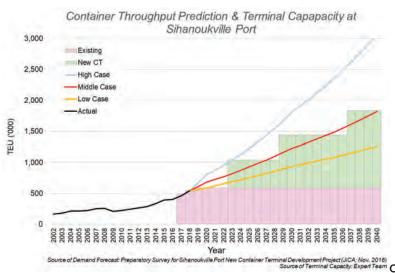
#### Container Throughput in ASEAN Countries



## Major Issues

- It is vitally important to maintain international competitiveness of Sihanoukville (SV) port in terms of user-friendliness and terminal performance/productivity.
- It is necessary to ensure SV port to accommodate the increase of container cargo, i.e. 0.8 million TEU until the commencement of a new CT by 2023.

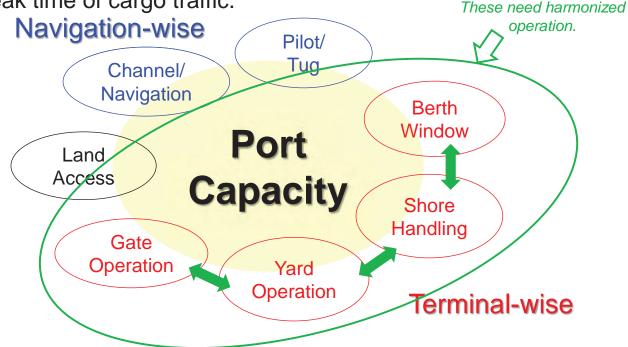




## Port Capacity/Productivity

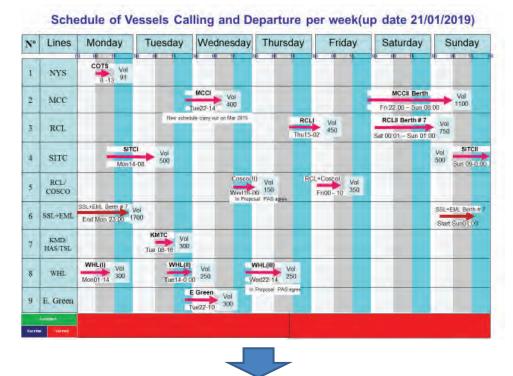
In general, a port capacity/productivity is defined by a minimum capacity among operations below.

A terminal capacity/productivity is also defined by the operation in a peak time of cargo traffic.
These need harmonized



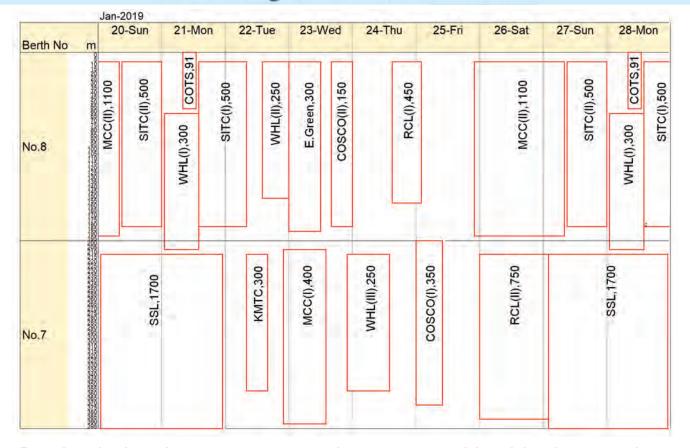
## **Berthing Schedule**

PAS makes the Berthing Schedule.



We've drawn Berth Window based on the above schedule as follow:

## **Drawing of Berth Window**



Berth window is narrow to receive new weekly shipping services.

## Vessel Arrival & Departure Plan

PAS makes the Vessel Arrival & Departure Plan. c

Tota	otal Dish 3092											
Tota	5792  PLANNING ARRIVAL AND DEPARTURE OF VESSELS FOR WEEK 11 to 17/03/2019									Weekly Gross Productivity #REF! Boxes/h		
	Įį, t	rហ៊ុនពាវា	ênne	डस्युतर <sup>/</sup> र्ची क बन्नो	ա ափմ պա (ETA)	мидиня(ETB)	ាល សមាល់ <b>ទៀ</b> ចម្រាតិ -	រព លចហ្គច់ ប្រពិ -	ting	agage	rela	កំណត់លំខាល់
Nō	L	iner	Berthing	Vessel's name/Voy	Pilot station	Berthing	Start Op.tion	End Op.tion	Dish	Load	Total	Remarks
1	NYS		7	CHIANG TUN 1909	Mon, 11/03/19 12:00	Mon, 11/03/19 14:01	Mon, 11/03/19 14:31	Mon, 11/03/19 18:41	32	66	98	nownthat (Departured)
2	WAH	MANNER A	8	WANHAI 105-232	Tue, 12/03/19 16:00	Tue, 12/03/19 17:03	Tue, 12/03/19 17:33	Wed, 13/03/19 4:23	326	92	418	nownthuk (Departured)
3	SITC	SITC	8	SITC JAKARTA 1906	Tue, 12/03/19 19:30	Tue, 12/03/19 21:05	Tue, 12/03/19 21:35	Wed, 13/03/19 21:38	282	461	743	nownthul (Departured)
4	мсс	MCC	7	MIA SCHULTE 910	Wed, 13/03/19 8:30	Wed, 13/03/19 12:01	Wed, 13/03/19 12:31	Thu, 14/03/19 3:13	435	23	458	ຫຄານຫຼາຄາມຄ (Departured)
5	cosco	<b>P</b>	8	SINO. KAOHSIUNG 029	Thu, 14/03/19 22:30	Fri, 15/03/19 0:04	Fri, 15/03/19 0:34	Fri, 15/03/19 18:33	299	183	482	monoghule (Departured)
6	RCL	RCL	7	RATHA BHUM 682	Thu, 14/03/19 20:00	Thu, 14/03/19 22:49	Thu, 14/03/19 23:19	Fri, 15/03/19 12:02	263	167	430	monoglinals (Departured)
7	RCL	RCL	7	CHANA BHUM 700	Fri, 15/03/19 20:00	Fri, 15/03/19 20:55	Fri, 15/03/19 21:25	Sat, 16/03/19 23:30	348	447	795	management (Departured)
8	мсс	MCC	8	B TRADER 910	Fri, 15/03/19 20:00	Fri, 15/03/19 22:29	Fri, 15/03/19 22:59	Sun, 17/03/19 6:30	406	509	915	managhtafr (Departured)
9	EML	0	7	BRIDGE 0067	Sun, 17/03/19 0:00	Sun, 17/03/19 4:00	Sun, 17/03/19 4:30	Mon, 18/03/19 13:00	701	752	1453	mo re ញ មិននៅរ (Departured)
10	SITC	SITC	8	SITC BANGKOK 1906	Sun, 17/03/19 9:00						0	
11	WAH	MWANED.	7	WANHAI 105-232	Sun, 17/03/19 23:00						0	



Based on the above data, we produce the actual berth window and calculate waiting time for berthing as follows:

## Berth Window (Actual; from Feb.1 to 14)

- Berth window has been already narrow to receive additional weekly shipping services.
- 800,000 TEU could be realized when receiving additionally 2 weekly services with 1,500 boxes handling. (1,500 x 1.6 TEU/box 52 weeks x 2 services = 250,000 TEU/year)

