

**African Union Commission**

**Project on Capacity Building for  
Kaizen Implementation in  
the African Union Commission  
Final Report**

**October 2017**

**JAPAN INTERNATIONAL COOPERATION AGENCY**

**IMG Inc.**

|               |
|---------------|
| <b>IL</b>     |
| <b>JR</b>     |
| <b>17-090</b> |

## **Table of Contents**

|                |  |
|----------------|--|
| Introduction I |  |
| 1              | Project Background..... 1  |
| 2              | Project Output and Outline of Report .....2  |
| 3              | Project Implementation Structure .....3  |
| 4              | Project Implementation Process.....3   |
| Chapter 1      | Kaizen Approach to Support Reform Initiatives in the AUC.....5   |
| 1-1            | Reform Initiatives in the AUC .....5   |
| 1-2            | The Kaizen Modality that Supports Reforms in the AUC.....6   |
| 1-3            | Modifications of Project Activities .....7   |
| Chapter 2      | Achievements and Progress of the Kaizen Initiatives .....9   |
| 2-1            | Completed Kaizen Activities.....9  |
| 2-1-1          | Enabling the tracking of human resource-related documents by requesters .....9                                 |
| 2-1-2          | Reducing delays in the renewal of contracts .....10  |
| 2-1-3          | Expediting medical clearance for new AUC staff .....11   |
| 2-1-4          | Achieving efficiency in the implementation of training activities by setting up SOPs.....12                    |
| 2-1-5          | Achieving efficiency in human resources operations by setting up SOPs .....12                                  |
| 2-1-6          | Reducing visitors' wait time at AU's main gate.....13  |
| 2-1-7          | Revamping stocking arrangements for enhanced operation.....14  |
| 2-1-8          | Expediting the calculation of education benefits.....14  |
| 2-1-9          | Clearing up short-term staff's health insurance claims with the insurance company .....15                      |
| 2-1-10         | Improving medicine availability at the pharmacy .....16  |
| 2-1-11         | Turning around inventory management for faster examination .....17   |
| 2-1-12         | Bringing the lab work environment to a new stage for efficient and effective services .....17                  |
| 2-2            | Ongoing Kaizen Activities .....18  |
| 2-2-1          | Achieving efficiency in human resource operations by setting up SOPs (2nd batch) .....18                       |
| 2-2-2          | Expediting the issuance of different AU ID cards.....18  |
| 2-2-3          | Achieving proper recording and sharing of information on security-related incidents.....19                     |
| 2-2-4          | Expediting payment to airline companies .....19  |
| 2-2-5          | Reducing the financial waste caused by last-minute travel requests .....21                                     |
| 2-2-6          | Measuring and enhancing customer satisfaction .....22  |
| 2-2-7          | Enabling the tracking of the status of documents (visa and resident ID cards) requested by departments .....23 |
| 2-3            | Kaizen Activities Awaiting Other Sections' Reactions.....24  |
| 2-3-1          | Accelerating the recruitment process.....24  |
| 2-3-2          | Achieving efficiency in procurement operations by setting up SOPs.....25                                       |
| 2-3-3          | Enabling fast procurement of low value items through simplified procedures .....25                             |
| 2-3-4          | Eliminating last minute requests for conferences .....27   |
| 2-3-5          | Shorten the lead time to collect goods from the Customs Office .....27   |
| Chapter 3      | Development of Kaizen Implementation Capacity .....29  |

|           |   |     |
|-----------|---|-----|
| 3-1       | Exposure Visits .....   | 29  |
| 3-2       | In-Classroom Kaizen Training .....  | 29  |
| 3-3       | On-the-Job Training for Kaizen Unit Staff .....                                       | 31  |
| Chapter 4 | Perspectives on Kaizen rollout and Strategic Areas to Apply Kaizen Methodologies..... | 33  |
| 4-1       | Perspectives on the Rollout of Kaizen Initiatives.....                                | 33  |
| 4-2       | Strategic Areas to Apply Kaizen Methodologies .....                                   | 35  |
| 4-2-1     | AHRMD .....   | 35  |
| 4-2-2     | PBFA .....  | 39  |
| 4-2-3     | MSD .....   | 42  |
| 4-3       | Monitoring and Reporting System for Kaizen Activities .....                           | 44  |
| 4-4       | Compilation of Kaizen Methodologies .....   | 44  |
| Annex 1   | Minutes of Meetings.....  | 48  |
| Annex 2   | AUC Organigram .....  | 65  |
| Annex 3   | AHRMD Organigram .....  | 66  |
| Annex 4   | Program and Participants of Kaizen Exposure Visit to Japan .....                      | 67  |
| Annex 5   | Results of Project Assessment .....   | 69  |
| Annex 6   | Kaizen Completion Report and Kaizen Monitoring Report .....                           | 74  |
| Annex 7   | Kaizen Training Materials .....   | 164 |
| Annex 8   | 5S and 3 Mu Elimination Training Materials .....                                      | 182 |

## **List of Tables and Figures**

|          |  |    |
|----------|--|----|
| Table 1  | Modifications of Project Activities .....  | 8  |
| Table 2  | Training on the Basics of Kaizen Tools.....  | 30 |
| Table 3  | Training on 5S and 3 Mu Elimination .....  | 30 |
| Table 4  | Remaining Tasks of the On-going Kaizen Initiatives (highlighted by the four strategic areas) | 38 |
| Table 5  | Factor Analysis on Prolonged Payment .....   | 40 |
| Table 6  | Kaizen Steps and the Cases that can be Referred to .....                                     | 46 |
|          |  |    |
| Figure 1 | Project Implementation Structure .....   | 3  |
| Figure 2 | Project Implementation Process .....   | 4  |
| Figure 3 | Kaizen Unit's Current Position in the AUC .....  | 34 |
| Figure 4 | Kaizen Unit's Future Position in the AUC .....   | 35 |
| Figure 5 | Proposed Position of Focal Point.....  | 42 |
| Figure 6 | CAPD Guided Action Steps for MSD's Post-CS-Survey.....                                       | 44 |

## **Acronyms**

|                 |  |
|-----------------|--|
| AFMD            | Administration and Facilities Management Division            |
| AHRMD           | Administration and Human Resources Management Directorate    |
| AU              | African Union  |
| AUC             | African Union Commission                                     |
| CAPD            | Check, Act, Plan, Do   |
| COMESA          | Common Market for Eastern and Southern Africa                |
| CP              | Chairperson  |
| DCMP            | Directorate of Conference Management and Publications        |
| DCP             | Deputy Chairperson   |
| DFR             | Draft Final Report   |
| FMD             | Financial Management Division                                |
| FR              | Final Report   |
| HRMD            | Human Resource Management Division                           |
| ICR             | Inception Report   |
| IMRS            | Integrated Medical Record System                             |
| ITR             | Interim Report   |
| JICA            | Japan International Cooperation Agency                       |
| JUSE            | The Union of Japanese Scientists and Engineers               |
| KI              | Kaizen Institute   |
| KIA             | Kaizen Institute Africa                                      |
| KPI             | Key Performance Indicator                                    |
| MISD            | Management Information System Division                       |
| M/M             | Minutes of Meetings  |
| MSD             | Medical Services Directorate / Medical Services Division     |
| OAU             | Organization of African Unity                                |
| OJT             | On-the-Job Training  |
| OMP             | Operational Master Plan                                      |
| PBFAD           | Programming, Budgeting, Financial and Accounting Directorate |
| PDCA            | Plan, Do, Check, Act   |
| PO / PR         | Purchase Order / Purchase Requisition                        |
| PR              | Progress Report  |
| PRC             | Permanent Representative Committee                           |
| PTSD            | Procurement, Travel and Stores Division                      |
| QC circle / QCC | Quality Control Circle                                       |
| SAP             | System Applications Products                                 |
| SOP             | Standard Operating Procedures                                |
| SR              | Standard Routine   |
| SSSD            | Security and Safety Services Division                        |
| TICAD           | Tokyo International Conference on African Development        |
| TOT             | Training of Trainers   |

|       |   |
|-------|---|
| UIP   | User Initiated Procurement  |
| UNOPS | United Nations Office for Project Services                                |
| 3Mu   | Three Mu (Muda, Mura and Muri)  |
| 5S    | Five S (Sorting, Setting-in-order, Shining, Standardizing and Sustaining) |

Exchange Rate (Oct 2017)

USD 1 = JPY 112.72

## **Introduction**

### **1 Project Background**

The African Union (AU) was established in July 2002, having been transformed from its forerunner, the Organization of African Unity (OAU) founded in May 1963. Its mission is to accelerate the process of economic and political integration in the continent as well as to address the issues of conflict prevention, management and resolution in Africa. With its headquarters in Addis Ababa, the capital of Ethiopia, the AU is one of the world's largest regional organizations with 54 member States across Africa. Japan regards the AU as the advent of African leadership and has holds it in high esteem for its activities in conflict prevention, management and resolution; the strengthening of the relationship between Japan and the AU has become one of the most important issues in Japan's policy towards Africa. The AU's decision-making bodies are its Assembly (the Assembly of Heads of State and Government), which is the AU's supreme organ that is convened twice a year, its Executive Council composed of the Ministers of Foreign Affairs of the member States, and its Permanent Representatives Committee (PRC). The African Union Commission (AUC) is an executive body that represents the Union, and which proposes and implements policies and legislation. The AU highly appreciates Japanese policies towards African development, which is, among others, represented by the Tokyo International Conference on African Development (TICAD) process. The AUC has been co-sponsoring TICAD since 2010, which demonstrates the strengthening of ties between Japan and the AU.

It was at the meeting of the Common Market for Eastern and Southern Africa (COMESA) in 2009, held in Lusaka, Zambia, that the AUC former Deputy Chairperson (DCP), H.E. Erastus Mwencha, learned about "Kaizen" for the first time. At that time, the AUC was experiencing a rapid expansion with its operations becoming more and more complex and diversified along with an increase in staff with various national backgrounds. Under these circumstances, recognizing the "Kaizen" methodologies' effectiveness, the former DCP contacted the Kaizen Institute (KI).<sup>1</sup> Subsequently, under the Spanish government's financial assistance, the Kaizen Institute Africa (KIA), KI's branch in Africa, was contracted to implement the "pilot phase" from October 2009 to March 2011, targeting the four "Service Directorates";<sup>2</sup> the AUC's back offices under the DCP (the AUC and Administration and Human Resources Management Directorate (AHRMD); organigrams are attached as Annex 2 and 3). A Kaizen Coordination Team was formed to serve as KIA's counterpart in implementing Kaizen activities.

From the end of the Spanish assistance until 2012 (referred to as the "small phase"), the Kaizen Coordination Team followed up with individual Kaizen activities that had been initiated in the pilot phase. Kaizen activities were then suspended due largely to the fact that the pilot phase had ended before Kaizen had firmly taken root within the AUC's service directorates through the establishing of a unit that could technically lead and facilitate Kaizen activities within the AUC. Nevertheless, due to the positive results

---

<sup>1</sup> Having its headquarters in Switzerland and bases in 28 states including Japan, KI is a group company aiming at spreading the Kaizen approach worldwide.

<sup>2</sup> Administration and Human Resources Management Directorate (AHRMD), Programming, Budgeting, Finance and Accounting Directorate (PBFAD), Conference Management and Publications Directorate (CMPD) and Medical Services Directorate (MSD).

achieved in the pilot phase, the business plan (2013-2016) prepared by AHRMD highlighted Kaizen as a means for enhancing the services delivered in the AU, which was one of the eight priority areas in the AU strategic plan.

Against this backdrop, the AUC requested Japan, the birthplace of Kaizen, to reactivate the Kaizen initiatives and institutionalize its approach within the AUC through capacity development. Based on the Minutes of Meetings (M/M: Annex 1) for cooperation signed between the AUC and JICA's Detailed Planning Survey Team in September 2013, "the Project on Capacity Building for Kaizen Implementation in the African Union Commission (AUC) ("the Project") started in November 2015,<sup>3</sup> with the contract awarded to a Japanese consulting firm, IMG Inc. The project period was two years till late October 2017.

## **2 Project Output and Outline of Report**

With the goal that "the Kaizen activities are continuously practiced and service quality including efficiency is improved in AUC's service directorates with the strengthened capacity of the Kaizen Unit", this Project is a characteristic demonstration of the Kaizen approach. The following four outputs are expected from the Project:

- |          |   |
|----------|---|
| Output 1 | The Kaizen implementation methodologies fit for AUC are established through practices;  |
| Output 2 | The implementation capacity for Kaizen activities is strengthened;  |
| Output 3 | The groundwork for introducing the Kaizen approach throughout AUC is laid; and  |
| Output 4 | Methodologies and experiences of the Kaizen approach are compiled as a document to be referred to upon the dissemination of the approach within AUC and a draft strategic plan on Kaizen implementation is prepared to be adopted by AUC. |

The reform initiatives (detailed in Chapter 1) drastically changed the environment to which Kaizen was to be introduced. Moreover, through the implementation of the Kaizen activities, the JICA Kaizen Experts as well as the Kaizen Unit have learned what is workable and what is not workable in the AUC. Based on this understanding, when the Project reached the mid-point of its implementation in December 2016, the Project activities were re-organized to accommodate the changes in the environment and the lessons so far learned. The details of the changes are presented in Chapter 1.

This Draft Final Report's structure principally follows the above-mentioned Project Outputs: Chapter 1 presents the AUC's reform initiatives that became the guiding principles for the Kaizen activities; Chapter 2 compiles the achievements and progress of Kaizen initiatives (Output 1); Chapter 3 touches on the development of Kaizen implementation capacity (Output 2); and Chapter 4 discusses the perspectives on the rollout of the Kaizen initiatives and strategic areas to apply Kaizen methodologies (Output 3 and 4).

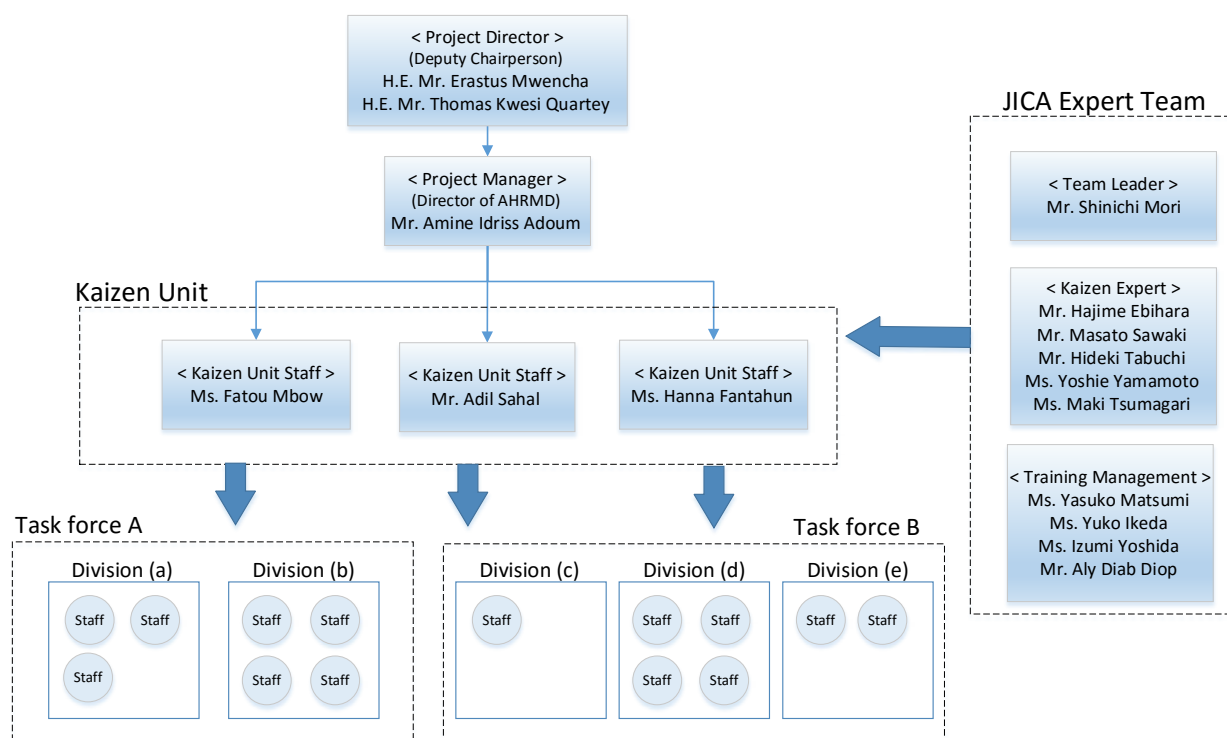
---

<sup>3</sup> Since the two parties did not reach an international agreement on technical cooperation which is a pre-requisite for the implementation of this project, it was decided that the Project be implemented basing its rationale on the M/M.



### 3 Project Implementation Structure

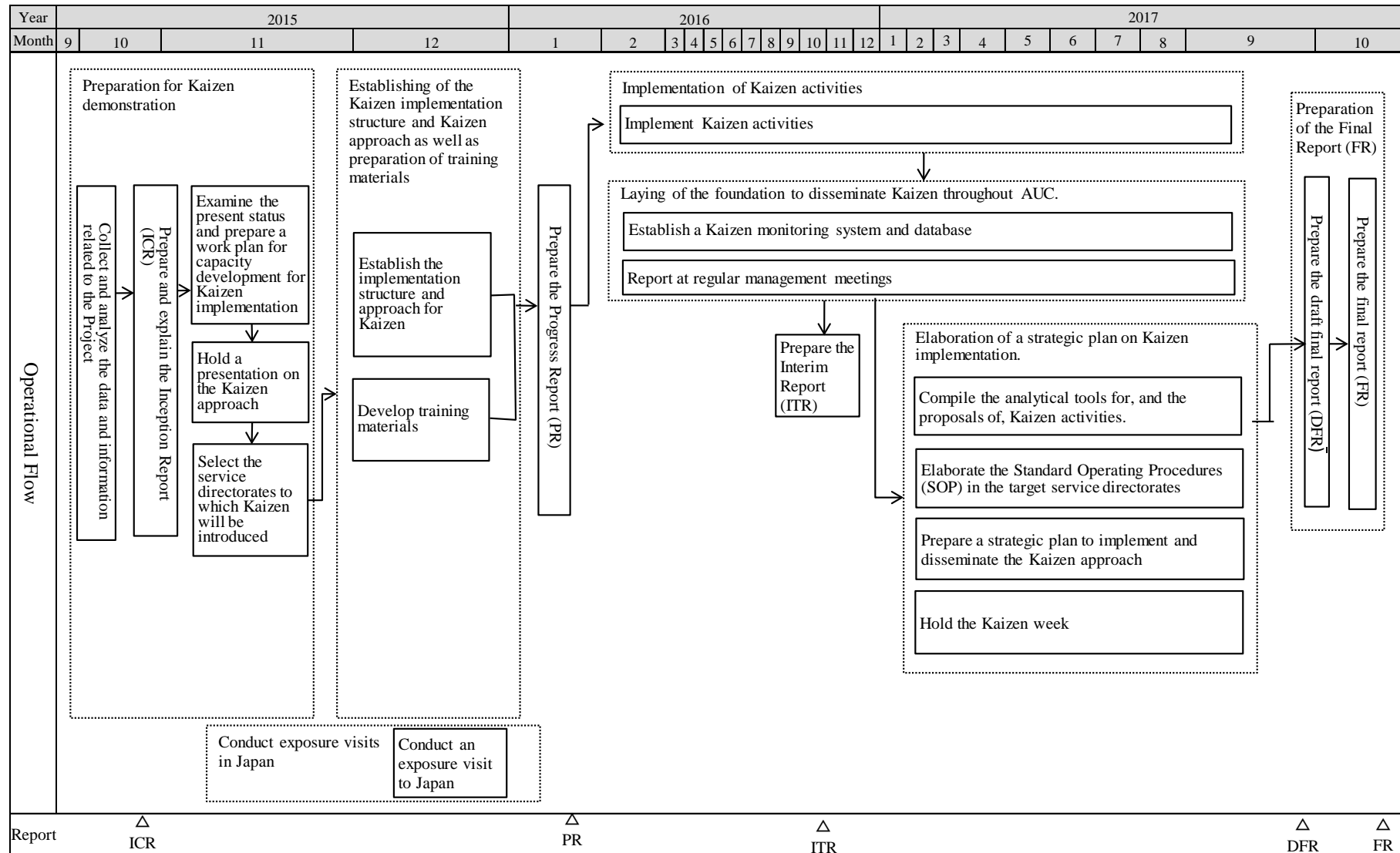
The following figure shows the Project’s implementation structure. The rationale for having taken the “task force” approach instead of the “QC circle approach” is explained in Chapter 1.



**Figure 1 Project Implementation Structure**

### 4 Project Implementation Process

The following figure sets out the project implementation process. The progress of “Preparation for Kaizen demonstration” and “Elaboration of the Kaizen implementation structure and cycle as well as the capacity development plan” was compiled in the Progress Report submitted in January 2016. From the beginning of 2016 the JICA Kaizen Experts imparted the Kaizen Unit staff with Kaizen skills while implementing Kaizen activities. The JICA Kaizen Experts also developed a monitoring system, based on which Kaizen Unit staff are reporting the status of Kaizen implementation at the weekly DCP management meetings (see Chapter 4).



ICR: Inception Report; PR: Progress Report; ITR: Interim Report; DFR: Draft Final Report; FR: Final Report

**Figure 2 Project Implementation Process**

## **Chapter 1 Kaizen Approach to Support Reform Initiatives in the AUC**

The Kaizen approach fitting the AUC was required to be adopted in this Project. In this Chapter, the Kaizen approach selected to promote Kaizen initiatives in the AUC is presented.

### **1-1 Reform Initiatives in the AUC**

It goes without saying that the commitment and leadership of management is indispensable to bring changes in an organization; however, changes will not be realized without proper tools that support the initiatives. “Kaizen” provides such a tool to support those initiatives. However, if this is not backed by strong commitment and leadership from management, it will not lead to major impacts on an organization.

There has been a dramatic change in the AUC service directorates’ work environment since the new AHRMD director was appointed in September 2014. He introduced into the weekly DCP management meeting a rigorous monitoring system for short- and long-term actions to be taken by the four service directorates. This monitoring system has been effective with the DCP making necessary decisions and putting pressure on the service directorates so that they are able fulfill their commitments. Whenever solutions are not immediately found, the Kaizen Unit is requested to provide advice and guide the relevant sections towards solutions.

The same monitoring system was introduced to the five divisions under AHRMD with each action’s progress being monitored every week at the departmental management meeting. AHRMD director also initiated the development and implementation of an Operational Master Plan within AHRMD (see the box below). In these reform initiatives, all problems related to the AUC’s services were raised, discussed and monitored.

#### **Operational Master Plan (OMP)**

From 29 November to 5 December 2016, AHRMD held a 7-day retreat session at Johannesburg, inviting representatives from its divisions/units for the purpose of coming up with action plans to improve its services. As a result of the discussions, all actions to be implemented by each of the five divisions were categorized into the following four priority areas:

- (1) Enhance corporate governance and management to promote and sustain accountability and responsibility;
- (2) Streamline AHRMD services through process improvement and innovation to enhance organizational efficiency and reduce operational waste;
- (3) Improve stakeholders’ engagements through effective communication and better working relationship to align around our operating model and shared aspirations; and
- (4) Develop and implement a set of capability building solutions to enable AUC leadership and staff to effectively deliver on the organization’s mandate.

Priority 1 refers to the development of policies, Priority 2 refers to the improvement of services, Priority 3 refers to communication with stakeholders and Priority 4 refers to staff capacity building. Referring to

the actions identified, the five divisions under AHRMD developed their own action plan with achievement indicators and an implementation schedule. These action plans became AHRMD's short- and medium-term guiding principles to be continuously followed up. Whenever a division encounters difficulties in implementing an action on its own, the Kaizen Unit is requested to provide advice and support.

## **1-2 The Kaizen Modality that Supports Reforms in the AUC**

It was assumed at the beginning of the Project that the QC circle approach, which is a purely bottom-up initiative to achieve improvement, would be an appropriate method to produce tangible results within the AUC. However, the JICA Kaizen Experts realized that only minor problems, which can be handled at the "unit" level, could be solved through the QC circle approach while the Kaizen Unit is rather mandated to resolve major problems that involve multiple units, divisions or departments. Since there was no mechanism or unit in the AUC that coordinated and guided multiple sections towards solutions, there had been a number of cases where an action was initiated but suspended in the middle of implementation due to a lack of commitment and coordination. The Kaizen Unit, having the authority to participate in the management meetings at the department and DCP levels, and given the liberty to intercede in the business of any departments under DCP, was found to be in the best position to fill this gap.

In order to effectively tackle major problems that involve multiple sections, it was decided that the "task force approach",<sup>4</sup> in lieu of the QC circle approach, be adopted as the appropriate modality in promoting Kaizen within the AUC. The QC circle approach, which is normally bottom-up activities, do not necessarily require managers to take responsibility for the activities; should it be adopted in the AUC, the activities could be stuck at any time, without being understood nor recognized by AUC's management and supervisors. On the other hand, an advantage of the task force approach is that since a task force is formed under a manager's instruction, there is no divergence between the manager's intention and the task force's assignment. As such, the task force's activities receive full support from the manager, and moreover, the achievements of the staff involved in the task force will be acknowledged and valued by the manager. The current reform initiatives in AHRMD mentioned in above 1-1 make sure that managers are all committed to the changes; thus, they are deemed to fully support and facilitate the task forces' activities so that these managers can fulfill their own requirements. Task forces in AUC were formed by key personnel from relevant units / divisions / departments for each Kaizen activity, with the Kaizen Unit staff being their secretariat or coordinator. The Kaizen Unit's primary role was to make sure that all relevant parties continued to be involved until the task was finally completed. To provide solutions, analytical skills (supported by different Kaizen tools) to figure out root causes as well as creativity to come up with workable ideas were also required by the Kaizen Unit staff.

---

<sup>4</sup> A task force refers to the team formed to achieve a specific objective, which is dissolved once the goal is attained. A QC circle refers to the small group that continuously tries to find and solve problems in its workplace.

### **1-3 Modifications of Project Activities**

Following the change in the Project approach from the QC circle approach to the task force approach, the project activities were changed as set out in Table 1 (there has been no change to the Project objective and outcomes).

**Table 1 Modifications of Project Activities**

| Before  |   | After |   |
|---|---|-------|---|
| Output 1 The Kaizen implementation methodologies fit for AUC are established through practices  |   |       |   |
| 1-1   | Through a Quality Control Circle approach to be introduced by JICA experts, Kaizen Leaders, who are nominated by selected service directorates, prepare a list of the processes to be improved in their divisions/units and submit it to their directors. Directors prioritize the processes and submit the results to the Kaizen Unit. | 1-1   | JICA experts propose Kaizen approaches and methodologies that can effectively support the reform initiatives being led by AUC management.   |
| 1-2   | Under the Kaizen Unit's support, Kaizen Leaders analyze each of the processes through the Quality Control Circle approach and submit recommendations to the directors for approval.   | 1-2   | The Kaizen Unit proposes recommendations on improvement activities in AUC's four service directorates.  |
| 1-3   | After the approval from the directors, recommendations are implemented in respective divisions/units under the Kaizen Leaders' initiatives and the Kaizen Unit's support. A monitoring system will be put in place so that the implementation of the recommendations is effectively followed up.  | 1-3   | Recommendations are implemented in respective divisions/units under the Kaizen Unit's support. A monitoring system will be put in place so that the implementation of the recommendations is effectively followed up. |
| Output 2 The implementation capacity for Kaizen activities is strengthened  |   |       |   |
| 2-1   | JICA experts develop training materials for the dissemination of the Kaizen approach utilizing the lessons gained from actual Kaizen activities in service directorates.  | 2-1   | No change.  |
| 2-2   | JICA experts conduct Training of Trainers to the Kaizen Unit staff as well as to the staff selected from other divisions/units of service directorates (certified "Kaizen Coaches").  | 2-2   | JICA experts conduct on-the-job training with the Kaizen Unit staff so that these staff can effectively promote and coordinate Kaizen activities in different sections.   |
| 2-3   | Kaizen Coaches train Kaizen Leaders so that the latter can effectively implement the activities under Output 1. (When possible, Kaizen Coaches should be given responsibility for promoting Kaizen activities in their respective directorates.).   |       |   |
| Output 3 The groundwork for introducing the Kaizen approach throughout AUC is laid  |   |       |   |
| 3-1   | Under JICA experts' support, the Kaizen Unit conducts workshops to demonstrate Kaizen's good practices, inviting staff from AUC's all directorates.   | 3-1   | No change.  |
| 3-2   | Under JICA experts' support, the Kaizen Unit extends Kaizen activities to selected other service directorates, as well as those other directorates where the directors have shown interest in the Kaizen approach.  | 3-2   | Downsized (it was decided that the Kaizen Unit's activities would be principally focused on the four directorates under DCP).   |
| Output 4 Methodologies and experiences of the Kaizen approach are compiled as a document to be referred to upon the dissemination of the approach within AUC and a draft strategic plan on Kaizen implementation is prepared to be adopted by AUC |   |       |   |
| 4-1   | JICA experts compile analytical tools and implementation methodologies that have been used in Kaizen activities as a document.  | 4-1   | No change.  |
| 4-2   | Standard operating procedures (SOPs) are examined and compiled as manuals through the joint efforts of the Directorates, Kaizen Unit and JICA experts.  | 4-2   |   |
| 4-3   | JICA experts prepare recommendations on the AUC's strategic areas to which Kaizen can be applied.   | 4-3   |   |
| 4-4   | The Kaizen Unit supported by JICA experts prepare a draft strategic plan on Kaizen implementation.  | 4-4   |   |

## **Chapter 2 Achievements and Progress of the Kaizen Initiatives**

Output 1 of the Project “the Kaizen implementation methodologies fit for AUC are established through practices” has dual objectives; i.e. “establishing of Kaizen implementation methodologies fitting the AUC” and “implementation of Kaizen activities”. These are two sides of the same coin: methodologies can be established only through actual practices while implementation needs methodologies. Therefore, it was decided that Kaizen would be first implemented within AHRMD (which is under the Project Manager’s control) on a trial basis, through which the Kaizen Unit is able to accumulate experience and lessons to be used to establish the Kaizen methodologies fitting the AUC.

Given the volume and complexity of the work expected of the Kaizen Unit, the AHRMD director initially requested the Kaizen Unit to be primarily engaged in: (a) the improvement of major administrative processes in the Procurement Unit, namely the development of SOPs for all procurement processes, and the automation and re-engineering of the travel process; and (b) the improvement of the recruitment process. These two issues were considered as strategic areas since they represented the AUC’s lengthy and slow administrative processes, and thus their improvement would have a significant impact on the entire AUC organization. While placing priority on these issues, the Kaizen Unit was also engaged in the improvement of processes in other units, divisions and departments in order to expand opportunities to bring about tangible results and learn lessons as well as train the Kaizen Unit staff. The following are the major Kaizen activities achieved within the AUC with the support of the Kaizen Unit.

### **2-1 Completed Kaizen Activities**

#### **2-1-1 Enabling the tracking of human resource-related documents by requesters**

<Section> HR Registry, Human Resources Management Division (HRMD), AHRMD

<Duration of the activity > From March 2016 to May 2017

##### **(a) Activity background**

The Human Resource Registry (HR Registry) is mandated to keep records of the circulation of all incoming and outgoing documents related to human resource operations. A large number of documents coming in and going out of the HR Registry’s small space was leading to the loss or misplacement of documents, causing distress not only to the AUC personnel who requested the services from HRMD but also to the applicants for AUC staff positions.

Since there was no system that would inform the service requesters of the status of the processing of their requests, they often visited the HR Registry to inquire. Such frequent inquiries caused significant disturbances to the staff in the HR Registry since the officer at the HR Registry was obliged to stop his/her work and attend to the inquiries.

(b) Activity objectives

By introducing a Service Desk Tool (an online request system) in the HR Registry, most of the incoming requests would be handled online (except medical and education claims that require original receipts, which represent 10% of all documents) while the status of the documents can also be tracked in the system by the requesters. It was expected that the introduction of the system would reduce the number of incoming hard copy documents (except for medical and education claims and other exceptional documents) as well as the number of inquiries at the HR Registry to close to zero.

(c) Achievements

In March 2016, the Kaizen Unit conducted an observational study to understand the work flow of the HR Registry and collect statistics on the types of documents that went through the HR Registry.<sup>5</sup> Approximately 2,000 request documents (hard copies) were brought to the HR Registry every month and were circulated within HRMD for authorization or for the issuing of relevant letters. As of May 2016, the HR Registry received inquiries for almost half of the requests via phone or visitation, which added up to 20 to 30 times a day, resulting in the taking of an average of 4 hours of the HR Registry officers' time per day with each inquiry taking approximately 10 minutes to address.

The Kaizen Unit assisted the HR Registry and the Management Information System Division (MISD) in introducing the Service Desk Tool that would enable the online tracking of all incoming documents as well as the circulation of documents in electronic form. The system was completed and launched on a trial basis within HRMD in October 2016 with the HR Registry officer scanning and uploading every incoming document to the system on behalf of the different requesting departments. When the system was finally rolled out to the entire AUC in May 2017, it was decided that HRMD should accept hard copies in order to reduce the burden on requesters to scan their documents. After the roll out, the share of the documents brought into HRMD in hard copy has been reduced from 100% to 18% (most requesters use e-mails with documents attached with the e-mails being automatically captured by and circulated within the system). The requesters no longer needed to call or visit the HR registry to check on the status of their documents since they could now track the documents within the system. As a result, the time that the registry officer spent on attending to staff's inquiries has been reduced from 4 hours to 5 minutes per day.

## **2-1-2 Reducing delays in the renewal of contracts**

<Section> HRMD, AHRMD

<Duration of activity > From February 2016 to October 2016

(a) Activity background

The lead time for the renewal of contracts of fixed term staff and consultants in the AUC varied from a week to three months, averaging 23 days (data in 2015). Overdue contract renewals caused many staff a

---

<sup>5</sup> See Annex 6 for details.



considerable amount of distress with prolonged uncertainty regarding contract renewals as well as with suspended salary payments the new contract was signed.

(b) Activity objective

The Kaizen Unit was requested by AUC management in February 2015 to investigate the reasons for the delays in contract renewal and resolve the problem.

(c) Achievements

Through an analysis on the data provided by MISD, the Kaizen Unit discovered that the time spent on the verification of staff performance appraisals was the main source of delay in contract renewal: 12 days were spent on average for HRMD to verify the staff performance appraisal that was to be completed by the departments (many supervisors only started appraisal after they received inquiries from HRMD).<sup>6</sup> Following the Kaizen Unit's recommendations, HRMD put in place an alert system in October 2016 that requests supervisors to initiate appraisals in due time. This alert system has contributed to a speeding-up in the verification of staff appraisals to 7 days (most supervisors now complete the appraisal before the due date), reducing the average overall lead time for contract renewal to 16 days.

### **2-1-3 Expediting medical clearance for new AUC staff**

<Section> Recruitment Unit, HRMD, AHRMD

<Duration of the activity > From July to August 2016

(a) Activity background

It was raised in a DCP management meeting in July 2016 that a significant amount of time (up to two months) elapsed between the issuance of the appointment letter of a newly recruited AUC staff and the actual date of his/her assumption of duties. Between these two steps comes a process of medical clearance (medical check-up) of the new staff issued by MSD; the delay is apparently caused by unprocessed documents between HRMD and MSD without a follow-up system. The Kaizen Unit was requested to help these two departments find a solution.

(b) Activity objective

The duration from the date when the Recruitment Unit receives the medical report from a newly appointed staff to the date when the Recruitment Unit dispatches the results of the medical check to him/her should be reduced to less than seven working days. For this purpose, a proper workflow and a follow-up system needed to be established between HRMD and MSD.

(c) Achievements

In August 2016, the Kaizen Unit assisted the Recruitment Unit in preparing the process flow chart that

---

<sup>6</sup> See Annex 6 for details.

clearly indicated the steps to be taken and the roles to be played by HRMD and MSD staff, based on which a template to manually record the status of the documents was prepared and put into use.<sup>7</sup> According to records for June and July 2017, the medical clearance process spanned only 3 working days on average under normal circumstances.

#### **2-1-4 Achieving efficiency in the implementation of training activities by setting up SOPs**

<Section> Learning and Development (L&D) Unit, HRMD, AHRMD

<Duration of the activity > From February to August 2017

##### **(a) Activity background**

L&D Unit is responsible for providing different training to AU staff. Its operations include planning and scheduling training, mobilizing trainers, recruiting participants, making all logistical arrangements such as venues and trips, and compiling the evaluation. However, without proper SOPs, the unit's staff were obliged to depend on their own experience and knowledge in conducting all the activities, which makes the proper control and monitoring of activities difficult.

##### **(b) Activity objective**

The Kaizen Unit was requested by the L&D Unit in February 2017 to support the development of SOPs. By standardizing and visualizing the procedures, it is expected that all staff will be able to easily follow the same procedures, enabling the unit to properly control and monitor all its activities.

##### **(c) Achievements**

After a series of interviews with the L&D Unit, the Kaizen Unit developed the SOPs with the flowcharts for: (i) Development and approval of a training plan; (ii) Publishing of a training catalogue; (iii) Procurement of trainers; (iv) Selection of trainees; (v) Booking of venue and accommodations; (vi) Arrangement of visas, tickets and transport; (vii) Verification of attendance; (viii) Payment of DSA; and (ix) Post-Training. These SOPs and flowcharts have enabled personnel in the L&D Unit to plan and manage training in an organized and efficient manner.<sup>8</sup>

#### **2-1-5 Achieving efficiency in human resources operations by setting up SOPs**

<Section> HR Operations Unit, HRMD, AHRMD

<Duration of the activity > From May to August 2017

##### **(a) Activity background**

The absence of SOPs in HRMD was making proper control and monitoring of human resource-related

---

<sup>7</sup> See Annex 6 for the flowchart.

<sup>8</sup> See Annex 6 for the SOP including the flowchart.

operations difficult. It was also making it difficult to improve the integrated online system (SAP) <sup>9</sup> (administrative software) currently used within HRMD since the consultants to be engaged for the improvement of the SAP would need to first map out all the on-going procedures before starting to design the system, which would take a significant portion of the consultancy. Following the HRMD head's instruction, HRMD drafted SOPs for HR operations in May 2017, which needed to be further elaborated to serve their purposes.

(b) Activity objective

With support from the Kaizen Unit, the procedures for human resources operations need to be clarified and documented as SOPs.

(c) Achievements

The Kaizen Unit supported HRMD in the elaboration of SOPs for human resources operations including leave management, separation, dependents management, and contract management.

## **2-1-6 Reducing visitors' wait time at AU's main gate**

<Section> Security, Safety and Services Division (SSSD), AHRMD

<Duration of the activity > From February 2016 to November 2016

(a) Activity background

A long queue of visitors (pedestrian) was often created at the AUC's main gate since the receptionists could not easily find pre-registered visitors' names from Outlook e-mails, or from the hand-written memos onto which they copied the visitors' names from Outlook. The time and motion study at the reception conducted in February 2016 by the Kaizen Unit indicated that, on average, the process time per visitor within the reception was 130 seconds while the wait time for incoming visitors was 190 seconds.<sup>10</sup>

(b) Activity objective

By introducing a Service Desk Tool that makes pre-registration and the search of names much easier, the average process time within the reception would be reduced, which would in turn reduce the wait time for incoming visitors.

(c) Achievements

With support from the Kaizen Unit, SSSD and MISD finally launched in November 2016 the Service Desk Tool after having modified the program several times. The end-line survey conducted by the Kaizen Unit confirmed that, on average, the process time within the reception was reduced to 60 seconds and the wait time for incoming visitors was reduced to 80 seconds.<sup>11</sup> There is currently no queue in normal

---

<sup>9</sup> Enterprise Resource Planning (ERP) system developed by SAP (German company). The system is widely called "SAP".

<sup>10</sup> See Annex 6 for details.

<sup>11</sup> See Annex 6 for the results of the end-line survey.

circumstances at the reception, which is contributing to an enhancement of the AU's image with international communities.

### **2-1-7 Revamping stocking arrangements for enhanced operation**

<Section> Store Unit, PTSD, AHRMD

<Duration of the activity > From March to May 2016

#### **(a) Activity background**

While the locations of all items in the main store (located within the AUC's compound) were clearly determined, these locations did not reflect the frequency of usage for each item.

#### **(b) Activity objective**

The concept and methodology of 5S and 3 Mu (Muda: wastefulness, Muri: excessiveness, Mura: dispersion) elimination should be imparted to Store Unit staff so that each one of them can contribute to an improvement of efficiency in the store operation.

#### **(c) Achievements**

The training on 5S and 3 Mu elimination was conducted for 12 stores staff and 2 PTSD staff in March 2016 with a follow-up activity on the ground conducted in the following week.<sup>12</sup> The store staff who was mandated to deliver items took initiative in re-arranging items so that the delivery would be sped up. Store staff continued to improve their work environment, such as setting signboards to show the locations of cabinets and applying 5S in all areas in the store.

### **2-1-8 Expediting the calculation of education benefits**

<Section> Financial Management Division (FMD), PBFAD

<Duration of the activity > From January to March 2017

#### **(a) Activity background**

FMD is obliged to calculate medical claims and education benefits on behalf of the requesting staff, which significantly slows down the reimbursement process. These requests are processed through hard copy documents. Although the UBORA<sup>13</sup> project initiated by the HR division will enable online requests for medical claims and education benefits (calculations will also be conducted online), there was a significant delay in the development of the system. Therefore, it was decided to take a short-term countermeasure to tackle the issue.

---

<sup>12</sup> See Annex 8 for the training materials.

<sup>13</sup> An integrated human capital management system that includes personnel administration, time management, employee self-service / manager self-service, payroll, learning solution and performance management

The Kaizen Unit discovered in January 2017 that the Excel sheet for education benefits used by FMD was found to not be conducive. The officer in charge was putting all the data directly in print-out formats in one sheet of Excel, which were stretched to 300,000 lines.

(b) Activity objective

The Excel sheet used by the officer in charge should be re-designed in such a way to make the calculation of education benefits easier.

(c) Achievements

The Kaizen Unit re-designed the Excel format so that all data (those that need to be saved) are entered into the table created in one sheet, with this data being linked to a separate sheet to be used for print-out.<sup>14</sup> As a result of this re-designing of the format, the processing time has been reduced from 4 minutes to 1.5 minutes per request (62% reduction).

## **2-1-9 Clearing up short-term staff's health insurance claims with the insurance company**

<Section> Medical Services Directorate (MDS)

<Duration of the activity > From March to August 2016

(a) Activity background

Since 2014, the AUC's short-term staff whose contract periods were 6 months and above have been covered by a health insurance policy, CIGNA. It was discovered in March 2016 that the AUC had accumulated unpaid premiums to CIGNA, which amounted to USD 820,000, while MSD claimed that the directorate was not able to receive a refund from CIGNA. The Kaizen Unit was requested in a DCP meeting to investigate this issue and find a solution.

(b) Activity objective

The Kaizen Unit was requested to investigate the problem, develop a strategy to clear the backlog of unpaid premiums and get refunded by CIGNA, and establish a system that prevents the recurrence of the same incident.

(c) Achievements

After the investigation was conducted by PBFAD, HRMD (the owner of the contract with CIGNA) and the Kaizen Unit, it was revealed in July 2016 that many of the invoices from CIGNA were misplaced somewhere between HRMD and PBFAD with some of them not being found (apparently lost). The investigation also revealed that since MSD did not have the patients' insurance reference numbers due to the lack of communication with HRMD, the AU Clinic was unable to send most of the invoices to CIGNA. As a result, 2,000-3,000 unprocessed invoices had accumulated with MSD lacking the human resources to

---

<sup>14</sup> See Annex 6 for the Excel format.

clear the backlog. Moreover, regardless of the coverage of insurance, most of MSD units had not submitted medical expense invoices<sup>15</sup> to the cashier since 2014, meaning that the AU Clinic failed to charge many of the AU patients (consultants and short-term staff with less than 6 month-assignment) who were not covered by CIGNA.

Following the Kaizen Unit's report on the results of the investigation, the payment of outstanding premiums to CIGNA was expedited and some of the invoices were re-issued by CIGNA; the payment of most premiums was cleared in September 2016.<sup>16</sup> With regard to the invoices to CIGNA, while the backlog generated in 2014 was cleared, MSD was still working on the clearing of the remaining backlog as of August 2017.

Preventive measures have been put in place. The Integrated Medical Record System (IMRS) that was introduced to MDS in December 2016 automated the issuance of invoices from all units, meaning that all invoices are now automatically sent to the cashier. Following the Kaizen Unit's recommendation, as soon as HRMD receives the insurance policy from CIGNA, an HRMD officer enters the CIGNA number into IMRS through SAP, which enables the cashier at the AU clinic to verify the CIGNA number upon payment.

## **2-1-10 Improving medicine availability at the pharmacy**

<Section> Pharmacy Unit, MDS

<Duration of the activity > From June to December 2016

### **(a) Activity background**

There was no functional inventory control system for medical supplies in the AU Clinic Pharmacy. Doctors and pharmacy staff did not know the exact amount of stock or monthly consumption of medical supplies; as such the pharmacists relied on guesswork when ordering supplies, which resulted in frequent stock-outs.

### **(b) Activity objective**

The Kaizen Unit was requested in June 2016 by the Pharmacy Unit to provide support for the introduction of an inventory management system.

### **(c) Achievements**

According to the Pharmacy Unit, an IMRS that contains an inventory management system was planned to be introduced to MSD since 2007 but the initiative was suspended. It was shortly after the Kaizen Unit started an investigation on the existing inventory management system that the unit learned that the introduction of an IMRS would be re-initiated. With the intensive involvement of the Pharmacy Unit, a new inventory management system was finally launched in December 2016 as part of the IMRS. The introduction of the IMRS has provided MSD with real-time inventory management system capability that

---

<sup>15</sup> Medical consultations are provided free of charge at the AU Clinic; only the costs of medicines and materials are charged.

<sup>16</sup> The issue of the unduly long payment process within PBFAD will be handled as a separate Kaizen project since the same issue is commonly observed among all payments in AUC.

can reduce stock-outs.

### **2-1-11 Turning around inventory management for faster examination**

<Section> Radiology Unit, MSD

<Duration of the activity > 2 weeks in May 2016

#### **(a) Activity background**

MSD's Radiology Unit was chosen to be a showcase for the application of 5S in the directorate.

#### **(b) Activity objective**

Through improved orderliness, the application of 5S intends to increase efficiency in operations and comfort to customers. 5S was to be applied to the store, change room and office of the Radiology Unit.

#### **(c) Achievements**

The Kaizen Unit helped Radiology staff develop a strategy and weekly plan for 5S in May 2016. Following the Kaizen Expert's guidance, Radiology staff rearranged, labeled and set items in the order of "first-in, first-out." After the completion of 5S in the same month, the search time for necessary materials (mainly X-ray films) was reduced from 20 minutes (baseline) to 1 minute (95% reduction).

### **2-1-12 Bringing the lab work environment to a new stage for efficient and effective services**

<Section> Laboratory Unit, MSD

<Duration of the activity > From February to May 2016

#### **(a) Activity background**

MSD's Laboratory was chosen to be a showcase for the application of 5S in the directorate. Since there were no designated locations for tools and materials, the laboratory staff had to look for necessary tools and materials when they needed them, causing a loss of time.

#### **(b) Activity objective**

5S needs to be applied in the Laboratory so that efficiency is increased with all tools and equipment continuously placed in the right locations.

#### **(c) Achievements**

The Kaizen Unit conducted two sessions of basic training for 5S in February 2016 inviting 18 staff from the Laboratory and other units in MSD. After the training, the Laboratory prepared an action plan for 5S, started its implementation in March 2017 and completed it in May. With all tools and materials placed in their designated locations, the efficiency in the Laboratory's operations has increased.

## **2-2 Ongoing Kaizen Activities**

### **2-2-1 Achieving efficiency in human resource operations by setting up SOPs (2nd batch)**

<Section> HR Operations Unit, HRMD, AHRMD

<Duration of the activity > From August 2017 to present

#### **(a) Activity background**

The Kaizen Unit was requested by HRMD in August 2017 to elaborate additional SOPs based on the drafts prepared by HRMD.

#### **(b) Activity objective**

With support from the Kaizen Unit, the procedures for human resources operations are to be clarified and documented as SOPs.

#### **(c) Activity Progress**

In August 2017, the Kaizen Unit started elaborating the SOPs for human resource-related processes, including employee relations; HR Business Partner;<sup>17</sup> pension, insurance, separation, welfare and benefit; registry; on-boarding and off-boarding; and payroll.

### **2-2-2 Expediting the issuance of different AU ID cards**

<Section> SSSD, AHRMD

<Duration of the activity > From June 2016 to present

#### **(a) Activity background**

In June 2016, SSSD requested the Kaizen Unit to help the division develop an online system that receives requests from departments for the issuance of ID cards for partners and staff dependents as well as car passes. Requests for ID cards and car passes are submitted and processed via hard copy documents. Moreover, many requests are mistakenly sent to HRMD, which causes unnecessary work to the HR Registry.

#### **(b) Activity objective**

Following the SSSD's request, MISD and the Kaizen Unit will develop an online system (Service Desk Tool) for the issuance of ID cards and car passes, which will reduce manual work and make the tracking of requests easier.

---

<sup>17</sup> HR Business Partners (HRBP) is the HRMD officers who attend human resource management issues of respective departments.



(c) Activity progress

In August 2016, the Kaizen Unit together with SSSD officers categorized the cases for ID card and car pass issuance by type of requesters, and prepared flow charts and templates for the operations of each category.<sup>18</sup> It was decided afterwards that an online recording system for the Personal History Profile (PHP) be developed prior to ID card issuance since some data necessary for ID card issuance can be extracted from the PHP. It is expected that an online recording system for the PHP will be completed in September 2017.

### **2-2-3 Achieving proper recording and sharing of information on security-related incidents**

<Section> SSSD, AHRMD

<Duration of the activity > From June 2016 to present

(a) Activity background

Currently all incidents relating to AUC staff inside and outside of the AUC compound, such as car accidents or a loss of ID cards, as well as the handling by SSSD, are recorded manually in the log book, from which the tracking of events and the production of statistics are difficult. SSSD requested in June 2016 that the Kaizen Unit assist in the development of an online system to record the incidents.

(b) Activity objective

With support from MISD and the Kaizen Unit, SSSD will develop an incident recording system, which will contribute to: (1) a reduction in paper documents; (2) the easy tracking of events; and (3) the easy extraction of data.

(c) Activity progress

Together with SSSD staff, the Kaizen Unit created a process flow chart in August 2016 that indicated what information needs to be recorded in the system. Same as the case of ID card issuance, it was decided that the envisaged system be developed after the PHP recording system has been developed since some data can be extracted from the PHP.

### **2-2-4 Expediting payment to airline companies**

<Section> Procurement Unit, PTSD, AHRMD

<Duration of the activity > From September 2016 to present

(a) Activity background

The payment to airline companies (Kenya Airways and Ethiopian Airlines) is taking an unduly long time (some payments extending over 6 months) due to the long process to verify documents within PBFAD and

---

<sup>18</sup> See Annex 6 for the example of the flowchart.

the lack of a document tracking system, which obscures the sources behind the long lead times.

(b) Activity objective

The Kaizen Unit was requested by the Travel Unit in November 2016 to investigate this issue and propose the solution.

(c) Activity progress

Through a series of meetings, the Travel Unit, FMD and the Kaizen Unit identified the major factors that were hindering prompt payment to airlines: (1) credit notes for invoices were sent to FMD in hard copy (except Ethiopian Airlines and Kenyan Airways), which made the tracking of documents difficult; and (2) FMD was required to find out the sources of funds<sup>19</sup> for each one of the invoices and enter the data into the system. The Travel Unit and Kaizen Unit proposed modifications in the SAP so that credit notes could be handled within the SAP, and PR (Purchase Requisitions) could be controlled by source of funds, which would release FMD from the work of bundling invoices. MISD modified the SAP based on the proposal in September 2016. It was discovered in February 2017, however, that the payment could not be accelerated because PBFAD still had to manually enter into the system the General Ledger (G/L) codes and the housebank information,<sup>20</sup> which again slowed down the process. Therefore, further modification was applied to the SAP in June 2017 so that the G/L codes and the housebank information were automatically captured in the system.

After the investigation on the payment process within FMD, the Kaizen Unit also proposed FMD in November 2016 to shorten the payment process by eliminating those processes that are not adding any value.<sup>21</sup> After a series of discussions between concerned divisions, PBFAD decided in December 2016 to streamline the process, and the re-designing of the SAP was contracted out to an external SAP consultant. The major change applied to the system was to shift the location of the certifying officer from the last to first in the process in PBFA so that mistakes from departments could be detected at an early stage in the payment process. The modification of the SAP was completed in June 2017.

It was discovered again in July 2017, however, that the AUC still could not clear the invoices for the previous 7 months to Ethiopian Airlines and Kenyan Airways, which amounted to USD 2.8 million and USD 776,000 respectively. The reason for the suspension of the payment was that the certifying officer did not process the invoices because approvals for missions were not found on the SAP (the SAP did not have a feature to enable the attachment of mission approvals). It was then agreed among concerned divisions that the SAP would be again modified in October 2017 to enable the attachment of mission approvals. In the meantime, PBFAD started the processing of invoices by referring to the mission approvals collected by and manually sent from PTSD.

---

<sup>19</sup> Donor organizations do not allow AUC to consolidate different funds into one bank account; therefore, AUC needs to designate and use a specific bank account for each of the funds.

<sup>20</sup> "Housebank" is a bank account related to each fund or budget.

<sup>21</sup> See Annex 6 for details.

## **2-2-5 Reducing the financial waste caused by last-minute travel requests**

<Section> Travel Unit, PTSD, AHRMD

<Duration of the activity > From May 2016 to present

### **(a) Activity background**

In March 2016, PTSD requested the Travel Unit and Kaizen Unit to address the issue of the high cost of airline tickets, which was presumably caused by last-minute travel requests submitted by the respective departments. There is an administrative circular signed by Chairperson (CP) in December 2012 that travel requests need to be submitted to the Travel Unit at least 10 working days before departure; however, a majority of staff did not follow this policy since the Travel Unit could not simply reject the requests that were brought into the division.

All travel in the AUC require approval by the CP or Deputy Chairperson (DCP). Departments are required to obtain a “quarterly mission approval” from the CP (or DCP) office, which relieves departments from their obligation to obtain approval for each trip. None of the departments, except the Legal Department, obtain this quarterly mission approval, and thus most departments obtain CP/DCP office’s approval just before each trip.

### **(b) Activity objective**

An online approval and processing system for mission and travel requests that enables the tracking of documents as well as the production of statistics will be developed. Through this system, the financial waste caused by last-minute travel requests as well as the burden on Travel Unit staff will be reduced.

### **(c) Activity progress**

Following consultation with the Kaizen Unit, the Travel Unit started, in March 2016, collecting data on: 1) the lead time given to the Travel Unit for issuing airline tickets; 2) the number of days elapsed at the CP/DCP office for approval; and 3) the amount of money wasted due to the last-minute requests.<sup>22</sup> CP (or DCP) approval took 12 working days on average, according to data from March to May 2016. The share of the travel requests that were submitted less than five working days prior to departure was more than 80% in May 2016. The amount of money wasted due to the last-minute requests during July 2016 accounted for approximately 20% of overall travel expenses. Given total airfare in 2015 amounting to USD 12 million, the amount of wasted money in that year was estimated at USD 2.4 million.<sup>23</sup>

Following the results of the analysis, a task force composed of the Travel Unit, MISD, FMD and the Kaizen Unit was formed in August 2017 to develop the project framework. After a series of meetings and discussions, the “project charter” was elaborated, and approved by the AHRMD Director in March 2017.<sup>24</sup>

---

<sup>22</sup> The amount can be estimated by comparing standard ticket prices and the actually paid amounts.

<sup>23</sup> See Annex 6 for details.

<sup>24</sup> See Annex 6 for the project charter.

Since then up until August 2017, an external consultant has been deployed to develop and integrate the system into the SAP. It is expected that once the system is developed and launched, the names of the departments that are wasting money by requesting travel at the last minute will be regularly reported in the DCP meetings and remedial measures will be taken.

## **2-2-6 Measuring and enhancing customer satisfaction**

<Section> MSD

<Duration of the activity > From May 2016 to present

### **(a) Activity background**

As a first-time effort to measure patients' perspective on their medical service experiences with MSD, the Pharmacy Unit embarked on an initiative to conduct a Customer Satisfaction (CS) Survey.

### **(b) Activity objective**

The Kaizen Unit was requested to support MSD in managing the process, which included the planning and designing of the framework and contents of the questionnaire, the compiling and analyzing of patients' responses, and drawing from them lessons for MSD to reflect on in its service delivery.

### **(c) Activity progress**

With support from the Kaizen Unit, MSD developed the questionnaire for measuring customer satisfaction and conducted the questionnaire survey in October 2016. Since MSD had difficulties in allocating staff to compile the survey results, the Kaizen Unit compiled the survey results for MSD in December 2016 and shared the findings of the analysis with key personnel in MSD in March 2017.<sup>25</sup> It was decided in August 2017 that a series of review sessions be held for each unit in MSD under the facilitation of the Kaizen Unit, during which the survey results would be shared and necessary actions would be discussed through the Kaizen Unit's facilitation. Unit specific Joint Review Sessions were conducted with the Pharmacy Unit (24 August), Laboratory/Radiology Unit (30 August), Clinical Unit (14 September), and Nursing Unit (3 October). It is expected that after the above sessions, each unit of MSD will develop their own action plans, which will then be integrated into the directorate's action plan or Operational Master Plan (OMP).

---

<sup>25</sup> See Annex 6 for the results of the survey.

## **2-2-7 Enabling the tracking of the status of documents (visa and resident ID cards) requested by departments**

<Section> Protocol Department

<Duration of the activity > From May 2017 to present

### **(a) Activity background**

The Protocol Department (Protocol) is the AUC's window to communicate with external organizations, tasked with dispatching official documents (such as requests for visa issuance and resident ID cards) to the Ethiopian Ministry of Foreign Affairs, called the "Privileges and Immunities" service, from the AUC. The lack of a tracking system in Protocol has often caused a loss of documents and a delay in their delivery. Since Protocol received complaints from other departments in the AUC, Protocol asked MISD to develop a tracking system for the documents. The MISD staff has completed most of the development of the tracking system in October 2016 and was waiting for Protocol to invite him to hold a demonstration session.

It was only in May 2017 that MISD together with the Kaizen Unit was given an opportunity to hold a demonstration session on the document tracking system (Service Desk Tool) to be installed in the Protocol Department. In this meeting, the Protocol Department requested MISD and the Kaizen Unit to also develop an online system to receive and track the requests for "conferences and ceremonies".

### **(b) Activity objective**

MISD and the Kaizen Unit will develop an online system to receive requests and track their processing status for "privileges and immunities" and "conferences and ceremonies" services.

### **(c) Activity progress**

After having incorporated the comments given at the May 2017 meeting into the system, MISD and the Kaizen Unit completed the development of the "privileges and immunities" module in June 2017. Since then, they have been waiting for the opportunity to test the system within the Protocol Department.

With regard to the "conferences and ceremonies" module, the staff in the Protocol Department completed in June 2017 the compilation of the specifications as well as the elaboration of the workflow with support from the Kaizen Unit.<sup>26</sup> From then till September 2017, the staff of the Kaizen Unit have been waiting for the manager of the Protocol Department to approve the specifications.

---

<sup>26</sup> See Annex 6 for the compiled specifications.

## **2-3 Kaizen Activities Awaiting Other Sections' Reactions**

### **2-3-1 Accelerating the recruitment process**

<Section> Recruitment Unit, HRMD, AHRMD

<Duration of the activity > From July 2016 to November 2016

#### **(a) Activity background**

The Kaizen Unit was requested in July 2016 by the AHRMD director to support the Recruitment Unit in streamlining and expediting the entire recruitment process, which has been unduly long, resulting in many candidates giving up on joining the AUC in mid-recruitment. It was reported that the recruitment process even spanned 3 years in some cases, although the actual durations of process were not known due to the lack of a tracking system. The utilization of the “E-recruitment system”, which is operated on the SAP and was launched in December 2015, has been significantly limited up to present; since the software was not designed in a user-friendly manner due to insufficient coordination between MISD and the Recruitment Unit. None of the departments that have requested a recruitment have used the system; they continue sending the requests to HRMD in hard copy. Even within the Recruitment Unit only two out of ten officers are able to operate the system.

#### **(b) Activity objective**

With support from the Kaizen Unit, the Recruitment Unit will reduce the lead time in the recruitment process by effectively utilizing the E-recruitment system.

#### **(c) Activity progress**

In August 2016, in order to determine the actual lead time spent for recruitment processes, the Recruitment Unit together with the Kaizen Unit collected data from 2014 to the beginning of 2016 and found that 576 days were spent for regular staff and 479 days for short-term staff on average. Aiming at streamlining the whole recruitment process; the Kaizen Unit, together with the Recruitment Unit, developed in November 2016 end-to-end process maps (flow charts) for the entire recruitment process. Through this exercise, the processes that should be incorporated into the SAP were identified and the e-recruitment interfaces that needed to be made more user-friendly were identified.<sup>27</sup> Since then, the Recruitment Unit is awaiting the deployment of a SAP consultant by MISD.

---

<sup>27</sup> See Annex 6 for the flowcharts and the processes to be integrated into SAP.

### **2-3-2 Achieving efficiency in procurement operations by setting up SOPs**

<Section> Procurement Unit, PTSD, AHRMD

<Duration of the activity > From September 2016 to May 2017

#### **(a) Activity background**

In September 2016, the director of AHRMD, alarmed that as many as 110 steps had been required to pay an amount of USD 400 for a lunch offered by an elected official to the European Commission team, instructed PTSD and the Kaizen Unit to streamline the procurement process through the development of SOPs. Since PTSD did not have SOPs, newly assigned staff had difficulties in understanding procedures, staff operations were not standardized, and each staff's responsibilities were not properly defined; all of which were hindering efficient procurement operations.

A new procurement manual, which was initially drafted by UNOPS consultants, was adopted in September 2016. Development of SOPs was also needed for effectively utilizing the procurement manual. Following the AHRMD director's instruction, the Procurement Unit identified 35 processes for which SOPs needed to be developed. Among these 35 processes; (i) user initiated procurement (UIP), (ii) emergency procurement, (iii) procurement of medical items, (iv) procurement of consultancy services, (v) contract administration and management, (vi) framework contract management and (vii) contract monitoring and evaluation were selected as priority processes for which SOPs must be developed urgently.

#### **(b) Activity objective**

The Procurement Unit will develop SOPs for all the required areas of PTSD's operations while building PTSD staff capacity for creating SOPs and improving the process.

#### **(c) Activity progress**

With support from the Kaizen Unit, PTSD mostly completed the development of the selected SOPs by May 2017 when the consultant financed by EU took over the development of SOPs. All the work in process was transferred to the consultant.

### **2-3-3 Enabling fast procurement of low value items through simplified procedures**

<Section> Procurement Unit, PTSD, AHRMD

<Duration of the activity > From September 2016 to May 2017

#### **(a) Activity background**

According to the statistics provided by the Procurement Unit, the lead time for local purchase averaged 105 days and that for international purchase averaged 116 days in 2015.<sup>28</sup> The large volume of work was one

---

<sup>28</sup> See Annex 6 for the lead time for procurement.

of the main reasons for the long lead time in procurement. It was reported that 70% of all transactions dealt with by the Procurement Unit are those with a value of less than USD 2,000. Although the purchases of the items with a value less than USD 500 are not required to go through the Procurement Unit, most departments still prefer to use the Procurement Unit for such procurements since: (i) the procedures that need to be followed are not clear to them (the procedure details are not stated in the procurement manual); and (ii) should an audit judge the procurement procedure taken by departments to be inappropriate, the expenses would then be deducted from the relevant staff's salaries. It was deemed essential to explore a way to facilitate departments to purchase small value items by themselves without using the Procurement Unit and without being penalized by the audit.

(b) Activity objective

PTSD will develop and disseminate a simplified procedure for micro-purchases so that departments will be able to quickly purchase low value items by themselves, reducing the Procurement Unit's workload.

(c) Activity progress

With support from the Kaizen Unit, PTSD developed a simplified procedure for the procurement of low value items (less than USD 2,000) applicable to the purchase of any items except: (i) assets, such as furniture and fixtures, office, printing and IT equipment, computers, etc.; (ii) consultancy services; (iii) travel tickets, transportation of personal effects and DSA; (iii) any form of gadgets or tablets including mobile phones; (iv) all utility expenses such as electricity, water and fuel, and lubricants; and (v) all communication fees, such as telephone expenses, postage, freight, fax and internet services.<sup>29</sup> An administrative circular was prepared by PTSD, which was sent out to departments after approval by the AHRMD director in March 2017.

However, none of the departments have begun using the new system since then. The first reason is that the above-mentioned circular was distributed without consent from PBFAD; without support from PBFAD, departments cannot initiate the procurement procedure. As of August 2017, PBFAD was examining the proposed procedure to measure the risk associated with the potential for abuse. The second reason is that the circular does not indicate the step-by-step procedure to be followed by the departments since the detailed description prepared by PTSD was deleted from the circular during AHRMD's decision-making process. It is expected that AHRMD will eventually notice the necessity to issue a new circular with a detailed description of the procedure, which is, from the JICA Kaizen experts' view, indispensable to facilitating departments to use the new procedure.

---

<sup>29</sup> See Annex 6 for the manual for the simplified procedure.



#### **2-3-4 Eliminating last minute requests for conferences**

<Section> Directorate of Conference Management and Publications (DCMP)

<Duration of the activity > From March 2016 to May 2016

##### **(a) Activity background**

All individual conferences of the AUC are required to be approved by the CP or DCP. However, many conference proposals are being submitted at the last minute to the CP without any prior information given to DCMP, which has led to a degradation of conference quality since the allocation of proper interpreters (which requires certain lead times) becomes difficult, especially when DCMP receives department requests at the last minute.

##### **(b) Activity objective**

DCMP requested the Kaizen Unit to help the directorate examine the status of the last-minute request submission for conferences so that the directorate will be able to take appropriate measure.

##### **(c) Activity progress**

Using data collected by DCMP, the Kaizen Unit analyzed the lead time for conferences given from departments to DCMP, and submitted the results to DCMP in May 2016. The data showed that only 6% of the conferences that took place in 2015 respected 3 weeks' notice. The data also provided the names of the departments that most frequently requested conferences (with interpretation) with short notice.<sup>30</sup> It was reported in the DCP meetings that DCMP was developing a strategy for conference management in which a mechanism to encourage departments to submit requests within due time would be proposed.

#### **2-3-5 Shorten the lead time to collect goods from the Customs Office**

<Section> Procurement Unit, PTSD, AHRMD

<Duration of the activity > April 2016 (one month)

##### **(a) Activity background**

Due to the long lead time in collecting imported goods from the Customs office, the AUC is obliged to pay extra fees to Customs. Moreover, there are cases where imported vaccines were damaged since the temperature inside the containers could not be kept at an appropriate level. PTSD's officer in charge of customs clearance needs to present the import permit issued by the Ethiopian Ministry of Foreign Affairs to the Customs (the import permit needs to be attached to the declaration documents). The Protocol Department in the AUC responsible for issuing Note Verbal for this purpose not only takes quite a long time for processing documents but also repeatedly loses documents apparently due to the frequent rotation

---

<sup>30</sup> See Annex 6 for the detailed data.

of officers.

(b) Activity objective

PTSD's officer in charge of customs clearance in the Procurement Unit requested the Kaizen Unit to investigate the situation and propose a countermeasure.

(c) Activity progress

The data for four months from the end of November 2015 provided by the above officer showed that it took 15 days to 3 months (1 month on average) for AUC's Protocol Department to issue a Note Verbal for requesting the Ministry of Foreign Affairs to issue an import permit (while this process at the ministry takes only 3 days).<sup>31</sup> Given that the primary problem to be tackled was the handling of documents by the Protocol Department, it was decided that a document tracking mechanism (Service Desk Tool) be introduced to that department (this initiative is being implemented as another project).

---

<sup>31</sup> See Annex 6 for details.

## **Chapter 3 Development of Kaizen Implementation Capacity**

Exposure visits, in-classroom Kaizen training and On-the-Job Training (OJT) were the main tools to achieve Output 2 of the Project “the implementation capacity for Kaizen activities is strengthened”.

### **3-1 Exposure Visits**

The Project organized an exposure visit to Japan between 29 November and 6 December 2015 in order for AUC’s key personnel in service directorates to learn the Kaizen philosophy and practices from actual Kaizen examples in Japan. The travel expenses for five participants were covered by JICA while those of another five participants were covered by the AUC.<sup>32</sup> Among the participants were the Project Manager (AHRMD director) and the heads of three divisions under AHRMD.

The schedule and the participants for the visit are shown in Annex 4. The participants visited the Union of Japanese Scientists and Engineers (JUSE), a leading Kaizen organization that initiated and has been promoting QC circle activities in Japan, from which the participants received lectures on QC circles and management tips for all sorts of QC circle events. They also visited several companies / public administration organizations to learn how these organizations had implemented Kaizen at first-line work places and continued Kaizen activities in a sustainable manner. The participants recognized the importance of Kaizen activities’ sustainability and the necessity of the commitment across the organization for different levels of staff to work as a team for Kaizen implementation.

### **3-2 In-Classroom Kaizen Training**

#### **(1) Training on the Basics of Kaizen Tools**

With the purpose of imparting basic knowledge about the Kaizen approach, three sessions of the “Training on the Basics of Kaizen Tools and QC Circles Activity” were conducted from the 2nd to 3rd and from the 9th to 10th of February 2016 for 23 staff from AFMD, HRMD, SSSD, PTSD and MSD; and from the 14th to 15th of February 2017 for 3 Kaizen Unit staff and 2 staff from SSSD and PBFA. The module for the training is shown in Table 2. The training materials are presented in Annex 7.

---

<sup>32</sup> A grant from the World Bank for capacity development was used.

**Table 2 Training on the Basics of Kaizen Tools**

| Lecture Topics                          | Contents  |  | Texts   | Hours |
|---|---|--|---|-------|
| 1. Overview of the Kaizen project       | 1) Project objective and outcome<br>2) Kaizen implementation structure  |  | Kaizen introduction   | 12    |
| 2. What is QC circle                    | 1) History of QC circle activities<br>2) Fundamentals of QC circle activities<br>3) Purpose of QC circle activities |  | QC circle fundamentals  |       |
| 3. Kaizen methods                       | 1) PDCA   |  | Original materials / QC practices / Handbook for TQM and QCC / Sample of Kaizen activity plan |       |
|   | 2) QC story   | Theme selection / Grasping status / Cause analysis /Goal setting and Activity plan / Examination of countermeasures and implementation / Assessment of effectiveness / Standardization and permanent fix |   |       |
|   | 3) Standardization  |  |   |       |
|   | 4) Brainstorming  |  |   |       |
|   | 5) 3 Mu elimination   |  |   |       |
|   | 6) 7 QC tools   | Check sheet / Pareto diagram / Histogram / Scatter diagram / Cause and effect diagram / Line graph, Control chart / Stratification   |   |       |
|   | 7) 5 Whys   |  |   |       |
| 4. Case studies of QC circle activities | 1) Case study and group discussion<br>2) Presentation by the groups   |  |   |       |
| 5. Fundamentals of 5S                   | Fundamentals of 5S  |  | Original materials  |       |

A comprehension test was conducted at the end of each training session and a certificate was issued to all the participants as they successfully passed the test and met the prescribed percentage of attendance.

## (2) Training on 5S and 3 Mu elimination

Responding to the Store Unit's request, 2-hour training on 5S and 3 Mu elimination was conducted on the 8th of March 2016 for 12 staff members from the Store Unit and 2 staff members from the Procurement Unit. The topics of the training were as below in Table 3. The training materials are shown in Annex 8.

**Table 3 Training on 5S and 3 Mu Elimination**

| Lecture Topics   |
|--|
| 1) What is 3 Mu elimination<br>- Muda in waiting, Muda in motion, Muda in transportation<br>- 7 Minute-Miracle (Cleaning of a bullet train)<br>- Time and Motion Study |
| 2) What is 5S<br>- Purposes of 5S<br>- "Red tag" "Address and map" "Equipment control" "Equipment board" "Labelling" "Zoning"  |
| 3) How to implement Muda elimination and 5S activities<br>- Action plan<br>- 5S implementation report  |

After the training, a store unit staff member who was mandated to deliver items took the initiative in re-arranging items to speed up delivery by applying the idea of 3 Mu elimination (see Project Monitoring Report).

### **3-3 On-the-Job Training for Kaizen Unit Staff**

Because of the difficulties in identifying funding sources for the Kaizen Unit staff, the recruitment of staff to the Kaizen Unit was significantly delayed. It was only in May 2016 that two engineers were recruited and assigned to the Kaizen Unit,<sup>33</sup> and a youth volunteer was additionally assigned to the Kaizen Unit in January 2017.<sup>34</sup> The JICA Kaizen Experts imparted them with Kaizen skills through the implementation of all Kaizen initiatives, including data collection and analysis methodologies as well as communication and reporting skills. As mentioned in Chapter 1, the Kaizen Unit staff are required to guide and coordinate task forces. While task force members from respective units have specific skills and knowledge relating to their own administrative work, the Kaizen Unit staff's role is to coordinate and guide them in the right direction while utilizing different Kaizen methodologies. It should be noted that there are a number of initiatives in the AUC that have failed because users were not sufficiently involved during the process. One of the important roles expected of the Kaizen Unit is to make sure that all stakeholders are involved in the initiatives so that newly developed systems will become user-friendly and thus fully utilized. For example, when a task force is mandated to develop a system to be used by different departments, the Kaizen Unit needs to provide comments from the user departments' perspective. Being involved in the implementation of many Kaizen initiatives, the Kaizen Unit staff's skills have been strengthened.

Being a unit directly attached to the AHRMD director, the Kaizen Unit is sometimes given a specific directorate-wide assignment by the director. One such assignment included the "project assessment". Although there are a number of projects going on in the respective divisions that are aimed at improving the delivery of services, many of them have been repeatedly delayed or suspended without being completed. The director instructed the Kaizen Unit to collect the profiles of all the projects in the directorate that were implemented from 2015 to 2017, verify the status of their progress, examine the reasons for any delays or suspensions, and draw lessons. Through this exercise, the JICA Kaizen Experts imparted the Kaizen Unit staff with the skills for consolidating information, structuring the questionnaire for interviews, compiling the interview results, and drawing up and compiling the lessons. The results of the project assessment are presented in Annex 5.

The project period of two years is too short of a period to fully build the Kaizen Unit staff's capacity to identify the root causes of the problems brought by divisions and lead task forces to solutions. What has been achieved during the Project period is that the Kaizen Unit staff have obtained skills in developing SOPs through interviews with relevant units and divisions; these skills are primarily required for process improvement in administration. As most process improvement starts from identifying and mapping out all individual tasks necessary to attain a certain objective (e.g. staff training, contract renewal, etc.) while

---

<sup>33</sup> Around three quarters of AUC staff are short-term staff whose salaries are funded by donor organizations (in most cases these contracts are renewed automatically). One of the Kaizen Unit staff was also funded by the World Bank's capacity development project.

<sup>34</sup> This volunteer was transformed to a staff of three-month contract in July 2017.

clarifying the actor of each task, the Kaizen Unit staff will be able to contribute to this first step of process improvement. In order to enable the unit to resolve more complex issues, a highly experienced process engineer needs to be assigned as the head of the unit.

## **Chapter 4 Perspectives on Kaizen rollout and Strategic Areas to Apply Kaizen Methodologies**

The Kaizen Unit was positioned under AHRMD and was required to concentrate on the issues in AHRMD so that tangible results would be obtained with the unit's limited resources and the Project's limited time; as a result, the activities to achieve Output 3 "the groundwork for introducing the Kaizen approach throughout AUC is laid" (i.e. Kaizen activities outside the four service directorates) were downsized only to the activities at the Protocol Department and the organizing of the Kaizen Week. On the other hand, Output 4 "Methodologies and experiences of the Kaizen approach are compiled as a document to be referred to upon the dissemination of the approach within AUC and a draft strategic plan on Kaizen implementation is prepared to be adopted by AUC" has been achieved through accumulation of many cases of Kaizen activities as shown in Chapter 2. Against this backdrop, this Chapter presents the perspectives on the rollout of Kaizen initiatives, strategic areas where Kaizen methodologies should be applied, the monitoring and reporting system for Kaizen activities, and the compilation of Kaizen methodologies.

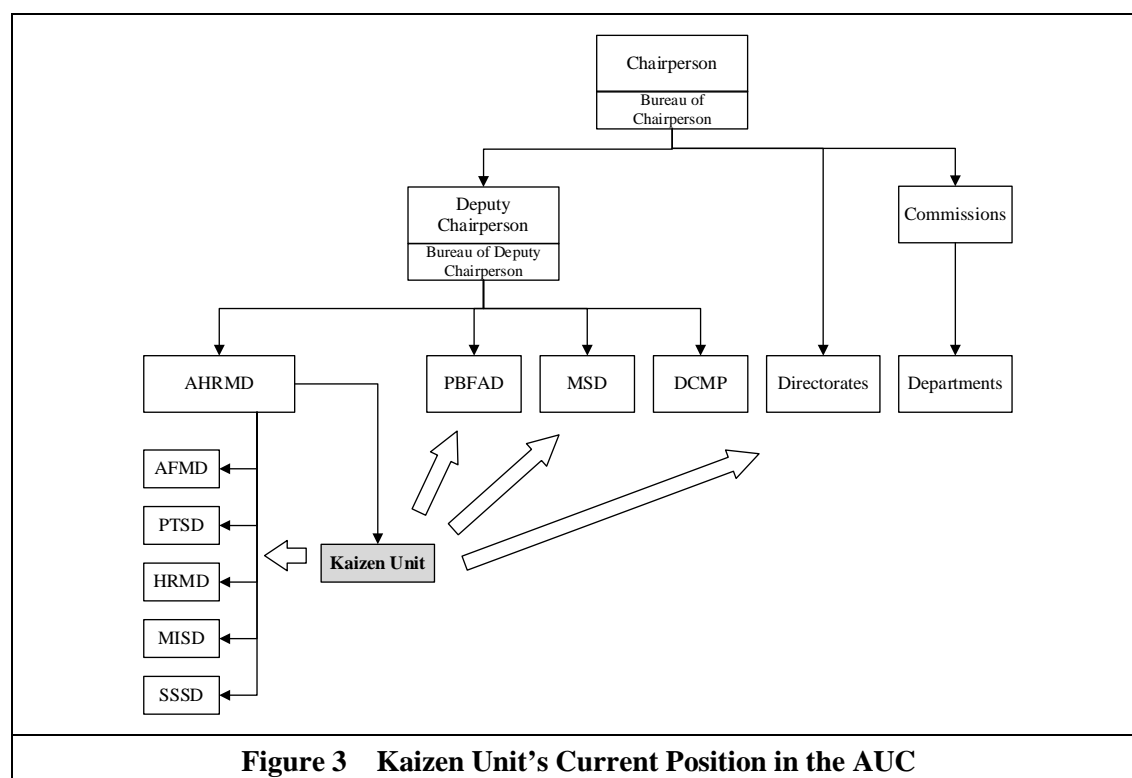
### **Kaizen Week**

With a view to raising awareness on Kaizen and promoting its dissemination throughout the AUC, the Project convened an event called "Kaizen week" in the end of September 2017. Its main activities were: (a) displaying of all Kaizen initiatives (those completed and on-going) with banners; (b) online voting by all AUC staff for the most impressive Kaizen initiatives (those completed); (c) presentation on the achievements of the Project; and (d) a prize awarding ceremony. The top four initiatives that won the award were: reducing delays in the renewal of contracts (1st); enabling the tracking of human resource-related documents by requesters (2nd); reducing visitors' wait time at AU's main gate (3rd); and improving medicine availability at the pharmacy (4th). These initiatives were the ones that produced highly visible results; the 1st, 2nd and 4th initiatives directly benefit AUC staff, and the 3rd initiative is strongly related to the AUC's image. It was perceived from the participants' speeches at the prize awarding ceremony that the JICA Expert's and Kaizen Unit staff's promptness and readiness to respond to AUC staff's requests and their commitment to continue pushing relevant divisions/units to complete Kaizen initiatives were highly appreciated.

### **4-1 Perspectives on the Rollout of Kaizen Initiatives**

The Kaizen Unit is currently placed directly under the AHRMD Director and is required to attend the AHRMD's management meeting held every Thursday. This position has ensured good communication between the Kaizen Unit staff and the division and unit heads in AHRMD, which has enabled the Kaizen Unit to be involved in a timely manner into any issues arisen within AHRMD. The Kaizen Unit staff are also authorized to attend the DCP meeting held every Monday, which gives the Kaizen Unit opportunities to understand the issues involving multiple directorates and receive instructions directly from the DCP. The

following chart illustrates the current position of the Kaizen Unit in the AUC.

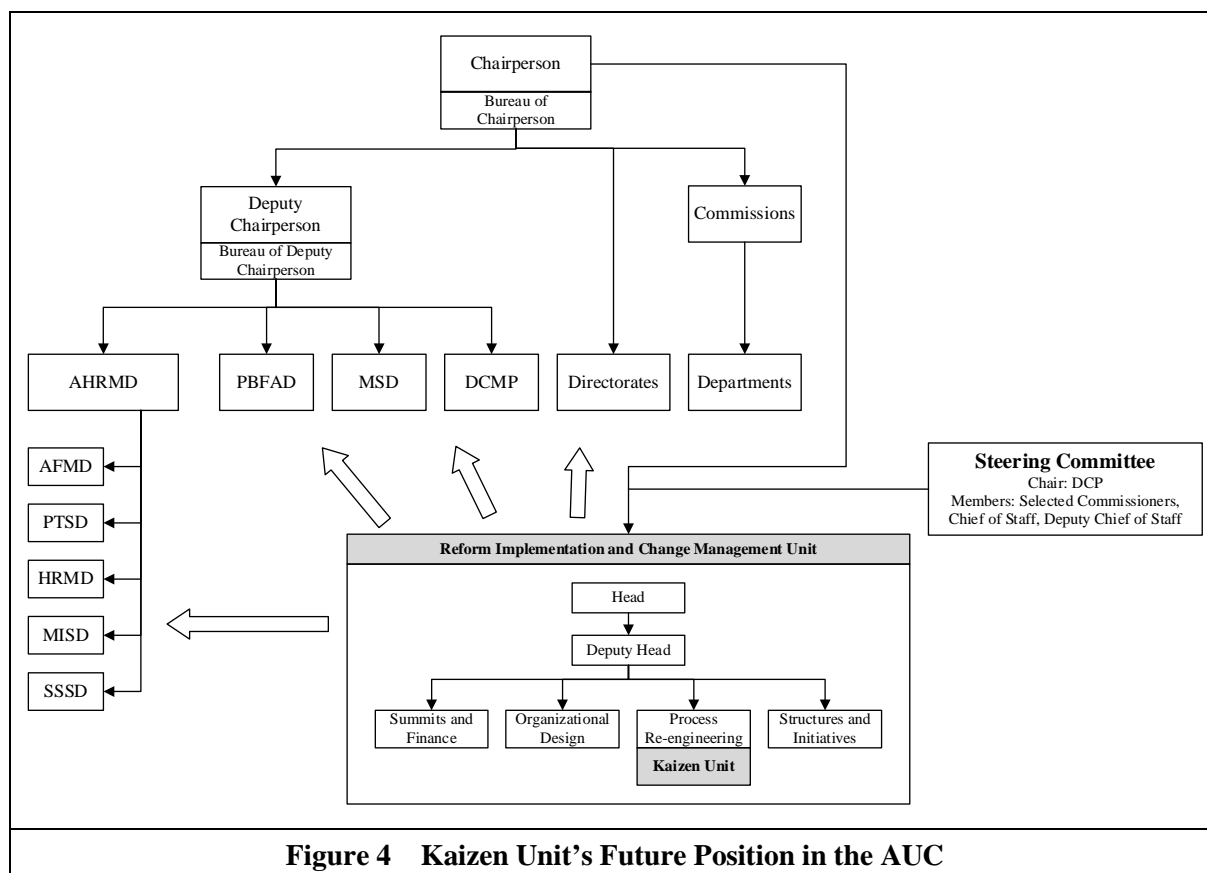


The disadvantage of the above setting is that the Kaizen Unit has no effective communication channel with other directorates and departments other than the four directorates under the DCP. For example, the Kaizen Unit has been working with MISD to develop a document tracking system for the Protocol Department (see “Project Monitoring Report” for details). Although the introduction of a document tracking system in the Protocol Department has long been wished for by all directorates in the AUC (this triggered the development of the system), the responses from the Protocol Department have been slow and thus, the development of the system has been persistently delayed. One of the reasons for this is that there is no mechanism in the AUC to put pressure on the Protocol Department to improve its services toward user departments as the Protocol Department only reports to the Chairperson who cannot engage himself to oversee such administrative issues.

The necessity of reforming the AUC to better serve its member States has been repeatedly emphasized in its strategic papers as well as in its General Assembly meetings. It was known in August 2017 that the AUC had secured a fund from private philanthropy (the private sector in Africa) to initiate reforms. The fund will enable the establishing of a “Reform Implementation Change Management Unit” overseen by a steering committee chaired by the DCP, under which a “Delivery Manager of Process Re-engineering” will be assigned as one of the four delivery managers. It is envisaged that the Kaizen Unit (or the Process Improvement Unit) will eventually be attached to the Delivery Manager of Process Re-engineering. The advantage of this new set-up is that the Kaizen Unit will be able to engage itself in the reform of any directorate or department, including the four directorates under the DCP. Whenever it is necessary to



influence the behavior of departments, the Kaizen Unit can use the Reform Implementation Change Management Unit's authority as leverage.



**Figure 4 Kaizen Unit's Future Position in the AUC**

## 4-2 Strategic Areas to Apply Kaizen Methodologies

### 4-2-1 AHRMD

From the experiences through the Project activities, the long lead time in providing services (in most cases, processing documents) is deemed as a major and common problem across the AUC's administration to which Kaizen methodologies should be applied. The following are the common causes of the long lead times.

#### (i) Unnecessary (non value-adding) steps are involved in the processes.

- As the workflow is not streamlined, some documents are verified and signed by the same person more than once.
- Documents are delivered to some staff or managers for signing even though no decision or verification is required by these personnel.
- Documents are delivered to the wrong persons since the proper workflow is not known by relevant staff.

- (ii) Even when simplified procedures or online systems are developed to expedite the processing, such systems are left un-utilized.**
  - There are cases where a newly introduced system is not utilized because it is not designed from the users' perspective. Consequently, intended results are not achieved.
- (iii) Significant time is required to clarify the requesters' needs.**
  - When the current template for a request is not designed to capture precisely the user's needs or all the necessary information required for the subsequent steps, a significant level of clarification will be needed during the process, which delays the delivery of the services.
- (iv) The lack of a document tracking system causes considerable inefficiency, delaying the delivery of services.**
  - Some staff leave documents unattended for a long period of time. Without a tracking system, supervisors cannot detect who is leaving documents unattended and for how long.
  - In order to expedite the processing of documents, staff of the requesting departments are obliged to follow up with phone calls or visits, which leads to a significant waste of time for both the staff of the requesting departments and the AHRMD staff.
  - Without a tracking system, the whereabouts of the documents are not easily known. This exacerbates the inefficiency mentioned above.
  - Loss of documents is unavoidable as long as documents are circulated in hard copy. Without a tracking system, it is difficult to know who is responsible for the loss, and thus effective countermeasures cannot be devised.

The following countermeasures are recommended to solve the above problems.

- (i) Eliminate unnecessary steps in the processes through developing SOPs**
  - In the course of the development of SOPs, "who needs to be involved in the process and when" will be clarified. As a result, the workflow will be streamlined, with the number of steps minimized.
  - SOPs need to be shared among relevant staff after being developed; as a result of the SOPs' use, time wastage originating from confusion, such as the delivery of documents to wrong persons, will be eliminated.
- (ii) Improve the systems to make them more user-friendly**
  - Systems need to be reviewed from the user's perspective and modified to be user-friendly.
- (iii) Elaborate user-friendly and comprehensive templates**
  - Templates need to be elaborated in such a way as to precisely capture the user department's needs

and at the same time all the necessary information required for the subsequent steps. The templates need to be user-friendly in order to save the time of its users.

**(iv) Develop and install an online document tracking system**

- The introduction of an online document tracking system will enable supervisors to detect unattended documents and to take remedial measures. The system will make individual staff more attentive toward the handling of the documents.
- The online document tracking system enables the staff of departments to know the status and whereabouts of the documents. The Service Desk Tool introduced for the HR Registry has reduced the inquiries from departments from 4 hours to 5 minutes per day. Although the Service Desk Tool does not necessarily reduce the lead time, it has significantly reduced the time spent on searching for documents as well as departments' frustration.
- Another impact of the online document tracking system is a reduction of hard copy documents. When the Service Desk Tool was introduced to the HR Registry, sending documents online was not forced upon departments. However, after observing the advantages of the online document tracking system (i.e. electronic documents cannot be lost), staff in departments started sending scanned documents instead of hard copies.

Examining the problems of the long lead time from the perspective of the above four strategic areas will help in identifying root causes and finding solutions. The following table sets out the remaining tasks of the on-going Kaizen initiatives highlighted from the perspective of the above four strategic areas, which should continue to be tackled subsequently by the Kaizen Unit and respective units/divisions following this Project.

**Table 4 Remaining Tasks of the On-going Kaizen Initiatives (highlighted by the four strategic areas)**

| Kaizen Initiatives | Strategic areas   | Eliminate unnecessary steps in the processes through developing SOPs | Improve the presentation of the systems to make them user-friendly               | Elaborate user-friendly and comprehensive templates                 | Develop and install an online document tracking system             |
|--------------------|---|--|--|---|--|
|                    | Accelerating the recruitment process (Recruitment Unit, HRMD)                                       | A new workflow has been developed.                                   | A user-friendly interface needs to be developed.                                 | The generic job description is yet to be approved.                  | N.A.   |
|                    | Achieving efficiency in human resource operations by setting up SOPs (2nd batch) (HRMD)             | SOPs are being developed.  | N.A.   | Templates to be attached to SOPs need to be made user-friendly.     | N.A.   |
|                    | Expediting the issuance of different AU ID cards (SSSD)   | A new workflow has been developed.                                   | A user-friendly interface needs to be developed.                                 | User-friendly templates have been developed.                        | An online system needs to be developed.                            |
|                    | Achieving proper recording and sharing of information on security-related incidents (SSSD)          | A new workflow has been developed.                                   | A user-friendly interface needs to be developed.                                 | User-friendly templates have been developed.                        | N.A.   |
|                    | Reducing the financial waste caused by last-minute travel requests (Travel Unit, PTSD)              | A new workflow has been developed and approved.                      | A user-friendly interface has been developed.                                    | User-friendly templates have been developed.                        | Development of an online system will be completed in October 2017. |
|                    | Expediting payment to airline companies (Travel Unit, PTSD)   | A new workflow has been developed.                                   | N.A.   | N.A.  | Development of an online system will be completed in October 2017. |
|                    | Achieving efficiency in procurement operations by setting up SOPs (Procurement Unit, PTSD)          | SOPs are being developed.  | N.A.   | Templates to be attached to SOPs need to be made user-friendly.     | N.A.   |
|                    | Enabling fast procurement of low value items through simplified procedures (Procurement Unit, PTSD) | PBFAD's approval needs to be obtained.                               | The presentation of SOPs needs to be reviewed to show every detail of the steps. | Templates to be attached to the SOPs need to be made user-friendly. | N.A.   |

(Remark: shaded areas are remaining tasks)

## **4-2-2 PBFA**

### **(a) Background**

PBFAD has been facing one significant challenge; specifically, “how to reduce the time elapsing until payment.” The first cases brought to the Kaizen Unit under the Project were to address this issue of payment for interpretation services (through DCMP), settlement of medical expenses (through MSD), and for education benefits (through HRMD). This payment-term-challenge persists as the Project approaches its completion in October 2017. One such evidence is the case of the overdue payments to airline companies that required early resolution.

To address this problem, the Kaizen Unit analyzed a series of payment processes, including each task within the processes, and proposed to eliminate repetitive work as well as unnecessary handling. These recommendations have been reflected into the SAP revisions; however, fundamental solutions are yet to be derived.

Upon the completion of the Project, the Kaizen Unit proposes that PBFA refer to the below principles to embark on further improvement in the payment period reduction.

### **(b) Chronology of PBFA-Kaizen Unit Collaboration**

|                |  |
|----------------|--|
| November 2016: | Request sent from PBFA to the Kaizen Unit to look into how to reduce the payment period. Based on an analysis of the payment process, a proposal was made to eliminate repetitive work and unnecessary handling. |
| December 2016: | SAP revision initiated upon PBFA and AHRMD’s agreement on a change in the payment process.   |
| June 2017:     | Phase 1 of revised SAP released.   |
| July 2017:     | Incidents of payments being overdue to airline companies surfaced (USD 3.5 million to two airline companies).  |

### **(c) Recommendation**

The recommendation to be presented below refers to Table 5, which discusses factors contributing to the delays in payment to business partners.

**Table 5 Factor Analysis on Prolonged Payment**

| Effect            | Cause 1  | Cause 2   |   | Countermeasure  |  |
|-------------------|--|---|---|---|--|
| Prolonged Payment | Process involves too many tasks.   | Too many tasks require approval   |   | SAP is revised as per new process agreed to between PBFA and AHRMD<br>Ph1 (Change the location of certification): Completed in June 2017<br>Ph2 (Enable the attachment of mission approvals): Completion expected in October 2017 |  |
|                   |  | Repetitive checks within different tasks in the process   |   |   |  |
|                   |  | Frequent rejection at the final task (certification) in the process that invalidates previous tasks |   |   |  |
|                   | Existence of information managed outside the SAP system (such as those managed in excel files) | Insufficient features and user-unfriendliness of the SAP  |   |   |  |
|                   | Suspension of processing   | Incomplete documents due to a system problem  | PBFA staff leave the problem unaddressed.   |   | See below [Root causes and recommended strategy]   |
|                   |  | Incomplete documents due to different specific problems   | PBFA staff leave the problem unaddressed, without informing the requesting department staff who brought the document. |   | An online system (with Service Desk Tool or SAP) that informs the requesting department about the status of the documents should be developed. |
|                   |  |   | After being informed, the requesting department staff who brought the document leave the problem unaddressed.         |   |  |
|                   |  | Overworked staff  |   |   |  |

Phase 1 SAP revision did not bring about the intended time reduction in the payment period, as PBFAD staff in charge left the problem unaddressed even when they identified the associated issues. Further analysis on this factor then leads us to the root causes described below:

- Because it is unclear upon which office the ultimate responsibility rests, in the event of an incomplete documentation, staff in charge at respective units end up acting only up to the point of rejecting the payment, not concerning themselves with system problems or delays in the payment.
- Staff are routinely overloaded (one of the major reasons is that the requesting departments are not required to systematically provide relevant payment data in such a way as to ease the PBFAD's work), and thus do not have spare time to consult multiple units even if a system error related problem occurs.
- There is no monitoring framework to detect abnormal cases such as a delayed payment, and thus problems are manifested only when the business partner submits a complaint.

The above root causes all relate to the fundamental problem of “units responsible for the payment to business partners are not clear.” To solve this fundamental problem, the following strategy is proposed:

**(i) Assign FMD as the responsible unit for payment to business partners**

The first action toward problem solving is to define the unit that takes responsibility for payments to customers. To do that, it is necessary to designate one unit (for which FMD is being proposed) as a window to receive invoices from business partners, where all the incoming invoices are handled. At the same time, it is desirable to revise the SAP so that this unit (assuming FMD) is asked to create the initial SAP entry.

When it becomes clear that the responsibility of payment rests with FMD, this Unit will become positioned to give direction to the Certifying Unit that is concerned with part of the payment process. With Certifying Unit directly reporting to the PBFAD Director, such relationships might produce some friction between FMD and the Certifying Unit. In order not to fall into such circumstances, the appointment of a Focal Point person proposed under (ii) is expected to be key.

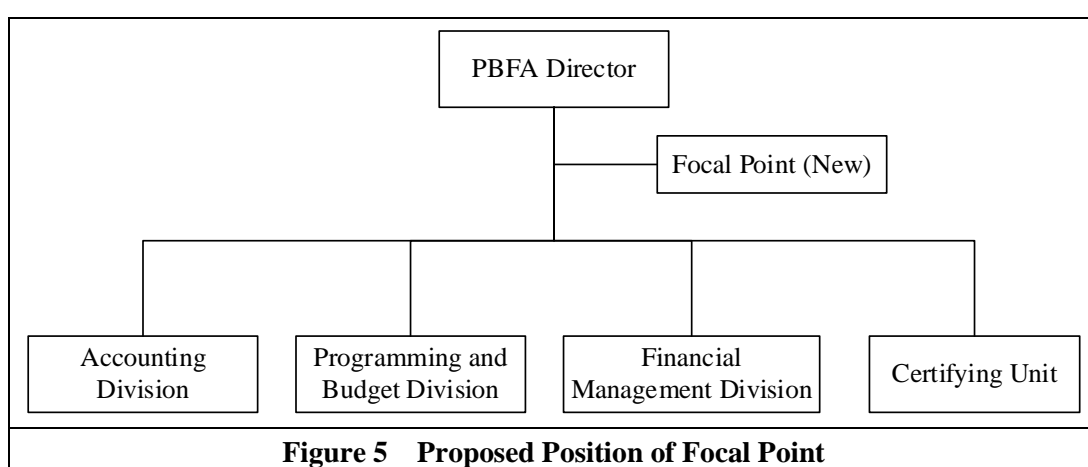
**(ii) Appoint a Focal Point person directly under PBFAD**

In addition to clarifying which specific office is responsible for payment, appointing a Focal Point personnel who reports directly to the PBFAD Director is proposed. His/her tasks will be to detect problems regarding the handling of accrued expenses and to lead and coordinate relevant parties toward the resolution of the problems. As the tasks concern dealings across divisions, this position must be located directly underneath the PBFAD Director. Moreover, the Focal Point should be a dedicated position in order for him/her to be able to focus solely on the tasks described.

The functions to be served by the Focal Point are the following:

- a) Detect problems associated with payment processing;
- b) Analyze the problems identified, organize findings and correctly communicate to the parties concerned;
- c) As required, convene meetings with the concerned parties to determine and decide on temporary and/or fundamental measures; and
- d) Follow up with the implementation of the temporary and/or fundamental measures adopted.

The Focal Point is expected to possess a good understanding of the payment process and the SAP system. Also, it may be an idea (for later) to add to the responsibility of this position a more comprehensive responsibility to promote business improvement, such as responding to audit recommendations.



### 4-2-3 MSD

#### (a) Background

As a first-time effort to measure patients' perspective on their experiences with medical services offered by MSD, its Pharmacy Unit embarked on an initiative to conduct a Customer Satisfaction (CS) Survey. The Kaizen Unit was requested to support MSD in managing the process, which included the planning and designing of the framework and contents of the questionnaire, compiling and analyzing patient responses, and drawing up lessons for MSD to reflect upon its service delivery.

#### (b) Chronology of MSD-Kaizen Unit CS Survey Collaboration

|                   |  |
|-------------------|--|
| July 2016:        | With support from the Kaizen Unit, MSD developed the questionnaire for measuring customer satisfaction.                                |
| July-August 2016: | MSD asked visiting patients to fill out the questionnaire.   |
| February 2017:    | Due to MSD's difficulty in allocating staff to compile the survey results, the Kaizen Unit compiled and analyzed them on their behalf. |
| March 2017:       | Kaizen Unit shared the findings of the analysis with MSD's key personnel.  |



August 2017: Holding a series of Joint Review Sessions (each session covering results pertaining to that unit) by Kaizen Unit's facilitation was agreed on so that the results were shared throughout the Directorate to set a foundation for the next steps.

August – October 2017: Unit specific Joint Review Sessions were conducted with the Pharmacy Unit (August 24), the Laboratory/Radiology Unit (August 30), the Clinical Unit (September 14), and the Nursing Unit (October 3).

It is expected that after the Joint Review Sessions, each unit of MSD will develop their own action plans, which will be aligned/integrated/tied to the directorate's action plan or Operational Master Plan (OMP).

### **(c) Recommendation to Strategize Further Efforts Guided by CAPD Cyclical Approach**

Originating from the initial aspiration of the Pharmacy Unit to conduct a CS Survey (that was to capture perceptions of the patients who received MSD medical services), it is understood that the Directorate is encouraged to further improve its service delivery informed by the results of the survey. Such intention has already emerged from the Pharmacy Unit who shared its own analysis of the survey results at the Joint Review Session.<sup>35</sup>

In order to integrate the respective units' onward efforts into Directorate-level initiative, i.e. strategic improvements linked to the Directorate OMP, it is recommended that drawing lessons for application will be guided by Check-Act-Plan-Do (CAPD) cyclical approach (See Box).

#### **Box Check-Act-Plan-Do (CAPD) Cyclical Approach**

CAPD is a modified version of Plan-Do-Check-Act (PDCA) approach where the cycle starts by rapid stocktaking of given situations through Check (instead of starting with Plan as in the case of PDCA).

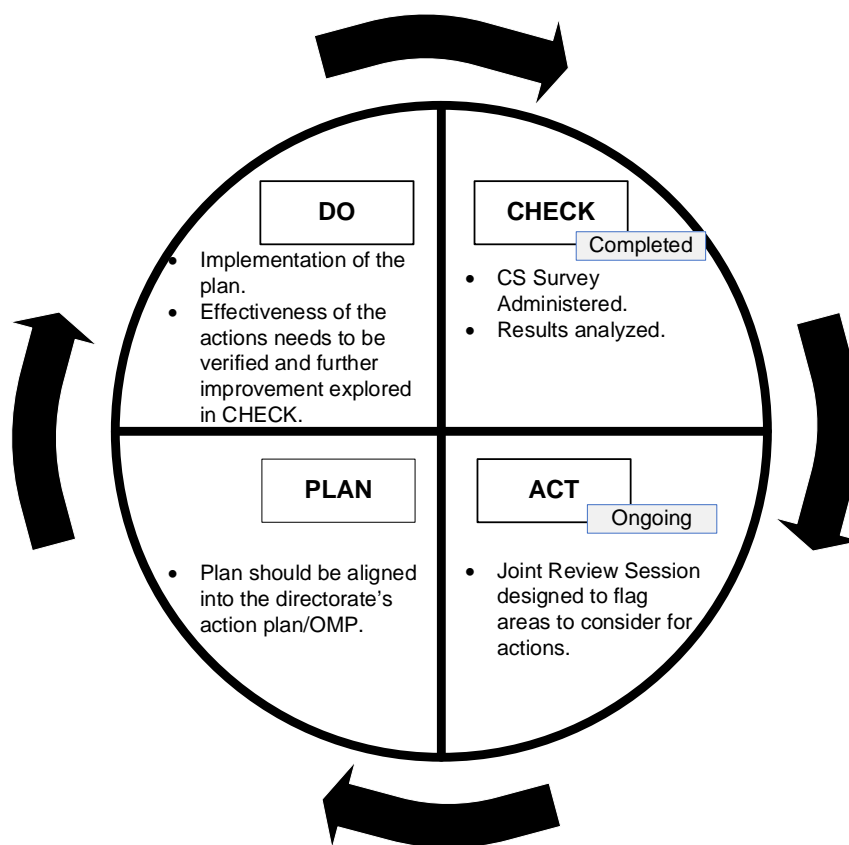
After Check, the 2nd stage is "Act" that triggers exploration of ways to address challenges identified by Check.

In the "Plan" stage next, the procedures and conditions for the means and methods to achieve the target identified through Act is formulated into an actionable plan.

The "Do" stage then leads to an implementation of the Plan. To better achieve the objectives of the institution, the effectiveness of the actions need to be verified through Check where the next CAPD cycle begins.

In the case of MSD, the administration of the CS Survey and its analysis can be positioned as the initial phase of the cycle "Check". Furthermore, the Joint Review Sessions are designed to introduce to respective Units the agenda covered in the "Act" stage. Thus, it is envisaged that the Units can smoothly transition into its own Kaizen (improvement) trajectory following the CAPD cycle (see Figure 6)

<sup>35</sup> The head of the Pharmacy unit organized into Action Items for 2017 the areas that were raised from the CS Survey and addressed by her team as appropriate and realistic, tracked the status of the responses, and organized the information into a chart.



**Figure 6 CAPD Guided Action Steps for MSD's Post-CS-Survey**

Source: Prepared by Kaizen Unit

#### 4-3 Monitoring and Reporting System for Kaizen Activities

Since many different initiatives are simultaneously assisted by the Kaizen Unit as shown in Chapter 2, it is important for the Kaizen Unit staff, including the future unit head, to share all the information regarding the progress of the activities among themselves so that every one of them has the same understanding of the next actions to take and can follow up on any of the Kaizen initiatives. For this purpose, a monitoring tool “Online Portal” was developed with support from MISD, into which information on the progress of each initiative has been uploaded by the Kaizen Unit almost every week.

The Kaizen Unit developed different formats to be used for reporting purposes. “Kaizen Monthly Report” has been developed for the reporting in DCP meetings, while “Kaizen Monitoring Report” and “Kaizen Completion Report” (Annex 6) have been used to sum up the progress of the Kaizen initiatives to be reported to AUC managers. The above-mentioned Online Portal, which records all the incidents chronologically, feeds all necessary information into these reports.

#### 4-4 Compilation of Kaizen Methodologies

All the analytical instruments that have been used for Kaizen activities, which are attached to the Kaizen Completion Reports and the Kaizen Monitoring Reports, provide useful tools for future Kaizen initiatives.

The process of resolving problems principally take the following steps: (i) investigate the current situation; (ii) analyze the current situation; (iii) define the problems; (iv) discuss the ideas for countermeasures; (v) implement countermeasures; and (vi) confirm the results. Once the problem is solved, the newly developed process needs to be standardized and shared among all relevant personnel so that the same problem should not happen again. SOPs need to be prepared for this purpose. The following table shows what cases (attachments of the Kaizen Completion Reports and the Kaizen Monitoring Reports) can be referred to in what steps.

**Table 6 Kaizen Steps and the Cases that can be Referred to**

| KAIZEN steps<br><br><br><br><br><br><br><br><br><br>Case                                     | A: Investigate the current situation |                                  |                        |                                      |                              |                        |                |
|--|--------------------------------------|----------------------------------|------------------------|--------------------------------------|------------------------------|------------------------|----------------|
|  |                                      | B: Analyze the current situation |                        |                                      |                              |                        |                |
|  |                                      |                                  | C: Define the problems |                                      |                              |                        |                |
|  |                                      |                                  |                        | D: Discuss ideas for countermeasures |                              |                        |                |
|  |                                      |                                  |                        |                                      | E: Implement countermeasures |                        |                |
|  |                                      |                                  |                        |                                      |                              | F: Confirm the results |                |
|  |                                      |                                  |                        |                                      |                              |                        | G: Standardize |
| Enabling the tracking of human resource-related documents by requesters (HRMD)               |                                      |                                  |                        |                                      |                              |                        |                |
| HR registry incoming documents in 2015   | X                                    |                                  |                        |                                      |                              |                        |                |
| Candidates of processes that could be automated  |                                      | X                                |                        |                                      |                              |                        |                |
| End-line data  |                                      |                                  |                        |                                      |                              | X                      |                |
| Reducing delays in the renewal of contracts (HRMD)   |                                      |                                  |                        |                                      |                              |                        |                |
| Average lead time for contract renewal   | X                                    |                                  |                        |                                      |                              | X                      |                |
| Expediting medical clearance for new AUC staff (HRMD)  |                                      |                                  |                        |                                      |                              |                        |                |
| Appointment and medical clearance process  | X                                    |                                  |                        |                                      |                              |                        | X              |
| Achieving efficiency in the implementation of training activities by setting up SOPs (HRMD)  |                                      |                                  |                        |                                      |                              |                        |                |
| Standard Operating Procedures  | X                                    |                                  |                        |                                      |                              |                        | X              |
| Reducing visitors' wait time at AU's main gate (SSSD)  |                                      |                                  |                        |                                      |                              |                        |                |
| Simple time and motion study observation form  | X                                    | X                                |                        |                                      |                              |                        |                |
| Measurement of waiting time at gate]   |                                      |                                  |                        |                                      |                              | X                      |                |
| Clearing up short-term staff's health insurance claims with the insurance company (MSD/HRMD) |                                      |                                  |                        |                                      |                              |                        |                |
| Cigna issue  | X                                    |                                  | X                      | X                                    | X                            |                        |                |
| Expediting the issuance of different AU IDs (SSSD)   |                                      |                                  |                        |                                      |                              |                        |                |
| ID and Car pass issuance   | X                                    | X                                | X                      | X                                    |                              |                        |                |
| Achieving proper recording and sharing of information on security-related incidents (SSSD)   |                                      |                                  |                        |                                      |                              |                        |                |
| Flowchart  |                                      | X                                |                        |                                      |                              |                        | X              |

| Case  | KAIZEN steps | A: Investigate the current situation |                                  |                        |                                      |                              |                        |                |
|---|--------------|--------------------------------------|----------------------------------|------------------------|--------------------------------------|------------------------------|------------------------|----------------|
|   |              |                                      | B: Analyze the current situation |                        |                                      |                              |                        |                |
|   |              |                                      |                                  | C: Define the problems |                                      |                              |                        |                |
|   |              |                                      |                                  |                        | D: Discuss ideas for countermeasures |                              |                        |                |
|   |              |                                      |                                  |                        |                                      | E: Implement countermeasures |                        |                |
|   |              |                                      |                                  |                        |                                      |                              | F: Confirm the results |                |
|   |              |                                      |                                  |                        |                                      |                              |                        | G: Standardize |
| Expediting payment to airline companies (PTSD, FMD, MISD)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Shortening of the payment period  | X            | X                                    | X                                |                        |                                      |                              |                        |                |
| Reducing the financial waste caused by last-minute travel requests (PTSD)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Working days spent before receiving the approval from CP/DCP  | X            | X                                    |                                  |                        |                                      |                              |                        |                |
| Mission Approval and Travel Process Automation Project Charter  |              |                                      |                                  | X                      |                                      |                              |                        |                |
| Measuring and enhancing customer satisfaction (MSD)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Survey result   | X            | X                                    |                                  |                        |                                      |                              |                        |                |
| Follow-up session on the results of the CS survey   |              |                                      |                                  | X                      |                                      |                              |                        |                |
| Enabling the tracking of the status of documents (visa and resident ID cards) requested by departments (Protocol) |              |                                      |                                  |                        |                                      |                              |                        |                |
| Requirements for conferences and ceremonies   |              |                                      |                                  | X                      |                                      |                              |                        |                |
| Accelerating the recruitment process (HRMD)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Job posting process, etc.   |              | X                                    |                                  | X                      |                                      |                              |                        |                |
| Enabling fast procurement of low value items through simplified procedures (PTSD)                                 |              |                                      |                                  |                        |                                      |                              |                        |                |
| Lead time for each step of procurement  | X            |                                      |                                  |                        |                                      |                              |                        |                |
| Eliminating last minute requests for conferences (DCPM)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Lead Time given by Department for Conferences   | X            |                                      |                                  |                        |                                      |                              |                        |                |
| Shorten the lead time to collect goods from the Customs Office (PTSD)   |              |                                      |                                  |                        |                                      |                              |                        |                |
| Results of sampling for the lead time for customs clearance   | X            |                                      |                                  |                        |                                      |                              |                        |                |
| Meeting record with PTSD  |              |                                      | X                                |                        |                                      |                              |                        |                |

## Annex 1 Minutes of Meetings

**MINUTES OF MEETINGS  
BETWEEN  
JAPAN INTERNATIONAL COOPERATION AGENCY  
AND  
THE AUTHORITIES CONCERNED OF THE AFRICAN UNION COMMISSION  
ON  
THE JAPANESE TECHNICAL COOPERATION  
FOR  
THE PROJECT ON CAPACITY BUILDING FOR KAIZEN GENERALIZATION  
ON AUC**

The Detailed Planning Survey Team (hereinafter referred to as “the Team”) organised by the Japan International Cooperation Agency (hereinafter referred to as “JICA”) headed by Mr Toru HOMMA visited the African Union Commission (hereinafter referred to as “AUC”) from 9<sup>th</sup> September 2013, for the purpose of working out the details of the project titled “Capacity Building for Kaizen Generalization on AUC” (hereinafter referred to as “the Project”).

The Team had a series of discussions with the Bureau of Deputy Chairperson and other directorates concerned in AUC with respect to the design of the Project.

As a result of these discussions, both sides agreed on the matters referred to in the document attached hereto.

Addis Ababa, the Federal Democratic Republic of Ethiopia  
19<sup>th</sup> September 2013



Toru HOMMA  
Team Leader  
Detailed Planning Survey Team  
Japan International Cooperation Agency



Rekia MAHAMOUDOU  
Director  
Administration and Human Resources  
Management  
The African Union Commission





## **1 Background of the Project**

AUC has committed itself since 2009 in applying the Kaizen approach (continuous improvement) in its different directorates. Kaizen is a tool to achieve an organisation's efficiency by standardizing working procedures and systematically eliminating wasteful activities through the collective efforts of its managers and staff. The Departmental Business Plan 2013-2016 of the Administration and Human Resources Management Directorate designates the Kaizen approach as a way to achieve one of the eight priority areas of the AUC's Strategic Plan 2014-2017, "Strengthening the institutional capacity of the Union and all its organs". In order to improve AUC's performance so that AU can better serve its member countries, AUC requested JICA to help the Kaizen approach to be applied throughout the organisation through the strengthening of the capacity of the Kaizen Unit.

## **2 Kaizen approach that will be applied in AUC through the Project**

The Kaizen concept was first introduced in AUC in October 2009 as the pilot phase. Following the training of AUC's 130 staff to become "Kaizen Champions", Kaizen activities were mainly conducted in four service Directorates ((1) Administration and Human Resources Management Directorate, (2) Programming, Budgeting, Financial and Accounting Directorate, (3) Medical Services Directorate, and (4) Conference Management and Publications Directorate) over the period from January 2010 to March 2011. Through these activities, Kaizen became well-known to entire AUC and Five S was introduced in many units. On the other hand, the activities were not full-fledged due to the nature of the pilot phase; a limited number of recommendations for process improvement were actually implemented. Moreover, none of the Kaizen Champions has used again in their workplaces the same analytical tools that they learned through the pilot phase, implying that Kaizen has not been embedded in AUC's operation.

The major reasons for the limited achievements of the pilot phase are: (1) mostly due to the pilot phase's time constraints, only limited types of Kaizen methodologies were imparted to the Kaizen Champions; these did not necessarily provide solutions to different individual cases; (2) the Kaizen methodologies presented to AUC require a Kaizen Champions' intensive involvement for a certain period of time; they are hesitant to repeat the same procedures on their own; (3) the monitoring system to effectively follow up the implementation of recommendations resulting from the analysis was not fully put in place; and (4) the involvement of the AUC management level in the Kaizen activities was rather limited; Kaizen Champions had difficulties in overcoming challenges when the solutions require the involvement of an extensive number of people or other units / divisions/ directorates.

The Kaizen approach that will be applied in AUC through the Project will be designed to overcome the weaknesses of the pilot phase. The methodologies to be introduced will be



light and simple, not giving an excessive burden to the staff so that they are willing to continuously engage in Kaizen activities. The commitment of both managers and staff will be a pre-requisite for the introduction of the Kaizen approach; the status of the progress of the implementation will continue to be reported to the AUC management. A variety of Kaizen methodologies, including analytical and implementation tools, will be introduced so that different types of problems can be addressed. The forming of Quality Control Circles (QC Circles)\* will be encouraged wherever possible since collective efforts are in many cases more effective than individual efforts in solving problems. A monitoring system that involves AUC managers will be put in place so that the implementation will be fully supported.

\* QC Circles are small groups consisting of first-line employees who continuously control and improve the quality of their work, products and services.

### **3 Title of the Project**

In order to make it clear that the Project will put emphasis on the implementation capacity for Kaizen activities, the title of the Project will be changed from the one on the application form dated 20<sup>th</sup> June 2012 as follows.

<New title>

“Project on Capacity Development for Kaizen Implementation in the African Union Commission”

<Original title >

“Project on Capacity Building for Kaizen Generalization on AUC”

### **4 Expected Goals which will be attained after the Project Completion**

#### **(1) Goal of the Proposed Plan (referred to in Output 4)**

Kaizen activities are continuously practiced and service quality including efficiency is improved in AUC's service directorates with the strengthened capacity of the Kaizen Unit.

#### **(2) Goal which will be attained by utilizing the Proposed Plan**

Service quality including efficiency is improved in a significant number of AUC's directorates where Kaizen activities are practiced.

### **5 Outputs and Activities**

#### **<Output 1>**

The Kaizen implementation methodologies fit for AUC are established through practice.

**Activity 1-1** Through a Quality Control Circle approach to be introduced by JICA experts, Kaizen Leaders, who are nominated by selected service directorates, prepare a list of the processes to be improved in their divisions/units and submit it to their directors. Directors prioritize the processes and submit the results to the Kaizen Unit.



**Activity 1-2** Under the Kaizen Unit's support, Kaizen Leaders analyse each of the processes through the Quality Control Circle approach and submit recommendations to the directors for approval.

**Activity 1-3** After the approval from the directors, recommendations are implemented in respective divisions/units under the Kaizen Leaders' initiatives and the Kaizen Unit's support. A monitoring system will be put in place so that the implementation of the recommendations is effectively followed up.

#### <Output 2>

The implementation capacity for Kaizen activities is strengthened.

**Activity 2-1** JICA experts develop training materials for the dissemination of the Kaizen approach utilizing the lessons gained from actual Kaizen activities in service directorates.

**Activity 2-2** JICA experts conduct Training of Trainers to the Kaizen Unit staff as well as to the staff selected from other divisions/units of service directorates (certified "Kaizen Coaches")

**Activity 2-3** Kaizen Coaches train Kaizen Leaders so that the latter can effectively implement the activities under Output 1. (When possible, Kaizen Coaches should be given responsibility for promoting Kaizen activities in their respective directorates.)

#### <Output 3>

The groundwork for introducing the Kaizen approach throughout AUC is laid.

**Activity 3-1** Under JICA experts' support, the Kaizen Unit conducts workshops to demonstrate Kaizen's good practices, inviting staff from AUC's all directorates.

**Activity 3-2** Under JICA experts' support, the Kaizen Unit extends Kaizen activities to selected other service directorates, as well as those other directorates where the directors have shown interest in the Kaizen approach.

#### <Output 4>

Methodologies and experiences of the Kaizen approach are compiled as a document to be referred to upon the dissemination of the approach within AUC and a draft strategic plan on Kaizen implementation is prepared to be adopted by AUC.

**Activity 4-1** JICA experts compile analytical tools and implementation methodologies that have been used in Kaizen activities as a document.

**Activity 4-2** Standard operational procedures are examined and compiled as manuals through the joint efforts of the Directorates, Kaizen Unit and JICA experts.

**Activity 4-3** JICA experts prepare recommendations on the AUC's strategic areas to which Kaizen can be applied.

**Activity 4-4** The Kaizen Unit supported by JICA experts prepare a draft strategic plan on Kaizen implementation.

## **6 Input**

### **(1) Input by JICA**

Input other than indicated below will be determined through mutual consultation between JICA and AUC during the implementation of the Project, as necessary.

#### **(a) Dispatch of Experts**

Experts covering the following areas will be dispatched (the number of the experts will not exceed five at the peak time):

- (i) Organisational Management;
- (ii) Quality Control Circle Activity; and
- (iii) Training Management.

#### **(b) Counterpart Training**

Counterpart training in Japan and/or third countries will be organised under the framework of the Project. Opportunities to join the following international events will also be provided as part of the training programme:

- (i) International Conference on Quality to be held in Tokyo in October 2014;
- (ii) International Convention on Quality Control Circles; and
- (iii) Africa Kaizen Network events organised by JICA.

### **(2) Input by AUC**

AUC will take necessary measures to provide at its own expense:

- (a) Services of AUC's counterpart personnel and administrative personnel as referred to in 7;
- (b) Suitable office space with necessary office furniture and ICT equipment;
- (c) Supply or replacement of any other equipment and materials necessary for the implementation of the Project;
- (d) Information as well as support in obtaining medical services;
- (e) Credentials or identification cards;
- (f) Available data and information related to the Project; and
- (g) Expenses for running the office, including utilities necessary for the implementation of the Project.

## **7 Implementation Structure**

### **(1) AUC**

The AUC's counterpart personnel and administrative personnel mentioned in 6 (2)

(a) are as follows:

- (a) Project Director: Deputy Chairperson (DCP) of AUC will be responsible for overall administration and implementation of the Project;



- (b) Deputy Project Director: Deputy Chief of Staff of AUC will serve as an aide of the Project Director;
  - (c) Project Manager: Kaizen Coordinator in AUC will be responsible for daily operations and coordination of the Project on the ground;
  - (d) Assistant Project Manager: Assistant Kaizen Coordinator in AUC will serve as an aide of the Project Manager; and
  - (e) Kaizen Unit: The Kaizen Unit will act as the secretariat of the Project and manage daily Kaizen activities. Headed by Kaizen Coordinator, the Kaizen Unit is scheduled to be established in October 2013 with an assistant Kaizen Coordinator and four (4) officials, three (3) of whom are newly-recruited. All the current three members of the Kaizen Coordinator Team will be assigned as the Kaizen Unit members. The Kaizen Unit will report to the DCP.
- (2) JICA Experts  
The JICA experts will give necessary technical guidance, advice and recommendations to the AUC personnel mentioned above in 7 (1) on any matters pertaining to the implementation of the Project.
- (3) Joint Coordinating Committee  
Joint Coordinating Committee (hereinafter referred to as "JCC") will be established in order to facilitate intra-organisational coordination. JCC will be held whenever deemed necessary. A list of proposed members of JCC is shown as follows:
- (a) Chair: DCP of AUC (Project Director);
  - (b) Members:
    - Deputy Chief of Staff of AUC (Deputy Project Director)
    - Directors of service Directorates
    - Head of Kaizen Unit
    - JICA experts
    - Representative(s) of JICA
    - Other personnel assigned to the Project; and
  - (c) Observers:
    - Officials of the Embassy of Japan
    - Other observers may attend the JCC meetings upon the agreement between the Chair and JICA.

## 8 Project Site and Beneficiaries

- (1) Project Site  
AUC headquarters in Addis Ababa, Ethiopia.
- (2) Direct Beneficiaries  
AUC
- (3) Indirect Beneficiaries:  
Representatives of the African Union member states and other stakeholders of AUC

## 9 Duration

The duration of the Project will be two (2) years. The Project will preferably be commenced in the first quarter of 2014.

## 10 Reports

JICA will prepare and submit the following reports to AUC in English:

- (1) Three (3) copies of Inception Report at the commencement of the first work period in AUC;
- (2) Three (3) copies of Progress Report at the time about six (6) months after the commencement of the first work period in AUC;
- (3) Three (3) copies of Interim Report at the time of 12 months after the commencement of the first work period in AUC;
- (4) Three (3) copies of Draft Final Report at the end of the last work period in AUC; and
- (5) Three (3) copies of Final Report within one (1) month after the receipt of the comments on the Draft Final Report.

## 11 Other Points Discussed

- (1) Exchange of Note Verbale  
Both sides will request the Government of Japan and AUC respectively to proceed with the necessary procedures including the exchange of Note Verbale for the implementation of the Project.
- (2) Participation in the management meetings of service directorates  
Representatives of the Kaizen Unit and JICA experts will participate in the weekly management meetings of service directorates chaired by DCP.
- (3) Service directorates  
Four (4) service directorates under the Bureau of Deputy Chairperson refer to:
  - (a) Administration and Human Resources Management Directorate;
  - (b) Programming, Budgeting, Financial and Accounting Directorate;
  - (c) Medical Services Directorate; and
  - (d) Conference Management and Publications Directorate.Service directorates under the Bureau of Chairperson refer to:
  - (e) Office of Secretary General to the Commission;
  - (f) Office of Internal Audit;
  - (g) Protocol Services Directorate;
  - (h) Strategic Policy Planning, Monitoring and Evaluation Directorate;
  - (i) Information and Communication Directorate; and
  - (j) Office of Legal Counsel.
- (4) Disclosure of the report  
JICA and AUC agreed that the Final Report shall be open to the general public.
- (5) AUC's request for continuous cooperation after completion of the Project  
AUC showed its willingness to submit, in the future, an application form to request

the continuation of the Project with a view to enhancing the Project's outcome. The Team took note of it.

ANNEX 1: List of participants in the meetings

ANNEX 2: Draft Record of Discussions (R/D)

h

21A



## **ANNEX 1: List of Participants in the Meetings**

### **1. AUC Side**

|                             |   |
|-----------------------------|---|
| H.E. Erastus J.O. Mwencha   | Deputy Chairperson  |
| Mrs Rekia Mahamoudou        | Director, Administration and Human Resources Management   |
| Dr Ngomo Leopold Auguste    | Kaizen Coordinator<br>Head of Administration and Facilities Management Division, Administration and Human Resources Management Directorate    |
| Mr Ben Achour Mohamed Nejib | Assistant Kaizen Coordinator<br>Administration and Facilities Management Division, Administration and Human Resources Management Directorate  |
| Mr Jean Prosper Miamona     | Officer in charge of Programs<br>Administration and Facilities Management Division, Administration and Human Resources Management Directorate |

### **2. Japanese Side**

#### **(1) JICA Detailed Planning Survey Team**

|                     |  |
|---------------------|--|
| Mr HOMMA, Toru      | Team Leader                                      |
| Mr ADACHI, Kiyoshi  | KAIZEN / QC Circle Activity                      |
| Mr MORI, Shinichi   | Capacity Development / Organisational Management |
| Mr SAKAMOTO, Atsuki | Project Planner                                  |

#### **(2) JICA Ethiopia Office**

|                       |                |
|-----------------------|----------------|
| Mr YAMASHITA, Hideshi | Representative |
| Ms TAKAHATA, Emi      |                |

Ch

QIA

## **ANNEX 2: Draft Record of Discussions**

**RECORD OF DISCUSSIONS**  
**ON**  
**PROJECT ON CAPACITY DEVELOPMENT FOR KAIZEN**  
**IMPLEMENTATION IN THE AFRICAN UNION COMMISSION**  
**AGREED UPON BETWEEN**  
**THE AFRICAN UNION COMMISSION**  
**AND**  
**JAPAN INTERNATIONAL COOPERATION AGENCY**

Addis Ababa, the Federal Democratic Republic of Ethiopia, [date]

\_\_\_\_\_  
Mr Kimiaki JIN  
Chief Representative  
Ethiopia Office  
Japan International Cooperation Agency

\_\_\_\_\_  
H.E. Erastus J.O. Mwencha  
Deputy Chairperson  
The African Union Commission

Based on the minutes of meetings on the Detailed Planning Survey on the Project on Capacity Development for Kaizen Implementation in the African Union Commission (hereinafter referred to as "the Project") signed on [date], between the African Union Commission (hereinafter referred to as "AUC") and the Japan International Cooperation Agency (hereinafter referred to as "JICA"), JICA held a series of discussions with AUC and relevant organisations to develop a detailed plan of the Project.

Both parties agreed the details of the Project and the main points discussed as described in the Appendix 1 and the Appendix 2 respectively.

Both parties also agreed that AUC, the counterpart to JICA, will be responsible for the implementation of the Project in cooperation with JICA, coordinate with other relevant organisations and ensure that the self-reliant operation of the Project is sustained during and after the implementation period in order to contribute to the efficient performance of AUC.

The Project will be implemented within the framework of the Note Verbales exchanged on [date] between the Government of Japan (hereinafter referred to as "GOJ") and AUC.

Appendix 1: Project Description

Appendix 2: Main Points Discussed

Ch

RTA



## PROJECT DESCRIPTION

### I. BACKGROUND

AUC has committed itself since 2009 in applying the Kaizen approach (continuous improvement) in its different directorates. Kaizen is a tool to achieve an organisation's efficiency by standardizing working procedures and systematically eliminating wasteful activities through the collective efforts of its managers and staff. The Departmental Business Plan 2013-2016 of the Administration and Human Resources Management Directorate designates the Kaizen approach as a way to achieve one of the eight priority areas of the AUC's Strategic Plan 2014-2017, "Strengthening the institutional capacity of the Union and all its organs". In order to improve AUC's performance so that AU can better serve its member countries, AUC requested JICA to help the Kaizen approach to be applied throughout the organisation through the strengthening of the capacity of the Kaizen Unit.

### II. OUTLINE OF THE PROJECT

#### 1. Title of the Project

Project on Capacity Development for Kaizen Implementation in the African Union Commission

#### 2. Expected Goals which will be attained after the Project Completion

##### (1) Goal of the Proposed Plan

Kaizen activities are continuously practiced and service quality including efficiency is improved in AUC's service directorates with the strengthened capacity of the Kaizen Unit.

##### (2) Goal which will be attained by utilizing the Proposed Plan

Service quality including efficiency is improved in a significant number of AUC's directorates where Kaizen activities are practiced.

#### 3. Outputs

##### <Output 1>

The Kaizen implementation methodologies fit for AUC are established through practice.

##### <Output 2>

The implementation capacity for Kaizen activities is strengthened.

##### <Output 3>

The groundwork for introducing the Kaizen approach throughout AUC is laid.

##### <Output 4>

Methodologies and experiences of the Kaizen approach are compiled as a document to be referred to upon the dissemination of the approach within AUC and a draft strategic plan on Kaizen implementation is prepared to be adopted by AUC.

#### 4. Activities

##### <Activity 1-1>

Through a Quality Control Circle approach to be introduced by JICA experts, Kaizen Leaders, who are nominated by selected service directorates, prepare a list of the processes to be improved in their divisions/units and submit it to their directors. Directors prioritize the processes and submit the results to the Kaizen Unit.

##### <Activity 1-2>

Under the Kaizen Unit's support, Kaizen Leaders analyse each of the processes through the Quality Control Circle approach and submit recommendations to the directors for approval.

##### <Activity 1-3>

After the approval from the directors, recommendations are implemented in respective divisions/units under the Kaizen Leaders' initiatives and the Kaizen Unit's support. A monitoring system will be put in place so that the implementation of the recommendations is effectively followed up.

##### <Activity 2-1>

JICA experts develop training materials for the dissemination of the Kaizen approach utilizing the lessons gained from actual Kaizen activities in service directorates.

##### <Activity 2-2>

JICA experts conduct Training of Trainers to the Kaizen Unit staff as well as to the staff selected from other divisions/units of service directorates (certified "Kaizen Coaches")

##### <Activity 2-3>

Kaizen Coaches train Kaizen Leaders so that the latter can effectively implement the activities under Output 1. (When possible, Kaizen Coaches should be given responsibility for promoting Kaizen activities in their respective directorates.)

##### <Activity 3-1>

Under JICA experts' support, the Kaizen Unit conducts workshops to demonstrate Kaizen's good practices, inviting staff from AUC's all directorates.

##### <Activity 3-2>

Under JICA experts' support, the Kaizen Unit extends Kaizen activities to selected other service directorates, as well as those other directorates where the directors have shown interest in the Kaizen approach.

##### <Activity 4-1>

JICA experts compile analytical tools and implementation methodologies that have been used in Kaizen activities as a document.

##### <Activity 4-2>

Standard operational procedures are examined and compiled as manuals through the joint efforts of the Directorates, Kaizen Unit and JICA experts.

##### <Activity 4-3>

JICA experts prepare recommendations on the AUC's strategic areas to which Kaizen can be applied.

##### <Activity 4-4>

The Kaizen Unit supported by JICA experts prepare a draft strategic plan on Kaizen implementation.

44

ATA



## 6. Input

### (1) Input by JICA

Input other than indicated below will be determined through mutual consultations between JICA and AUC during the implementation of the Project, as necessary.

#### (a) Dispatch of Experts

Experts covering the following areas will be dispatched (the number of the experts will not exceed five at the peak time):

- (i) Organisational Management;
- (ii) Quality Control Circle Activity; and
- (iii) Training Management

#### (b) Training

Counterpart training in Japan and/or third countries will be organised under the framework of the Project. Opportunities to join international conferences will also be provided as part of the training programme.

### (2) Input by AUC

AUC will take necessary measures to provide at its own expense:

- (a) Services of AUC's counterpart personnel and administrative personnel as referred to in II-7;
- (b) Suitable office space with necessary office furniture and ICT equipment;
- (c) Supply or replacement of any other equipment and materials necessary for the implementation of the Project;
- (d) Information as well as support in obtaining medical services;
- (e) Credentials or identification cards;
- (f) Available data and information related to the Project; and
- (g) Expenses for running the office including utilities necessary for the implementation of the Project

## 7. Implementation Structure

The Project organisation chart is given in the Annex 1. The roles and assignments of relevant organisations are as follows:

### (1) AUC

- (a) Project Director: Deputy Chairperson of AUC will be responsible for overall administration and implementation of the Project;
- (b) Deputy Project Director: Deputy Chief of Staff of AUC will serve as an aide of the Project Director;
- (c) Project Manager: Kaizen Coordinator in AUC will be responsible for daily operations and coordination of the Project on the ground;
- (d) Assistant Project Manager: Assistant Kaizen Coordinator in AUC will serve as an aide of the Project Manager; and
- (e) Kaizen Unit: The Kaizen Unit acts as the secretariat of the Project and manages daily Kaizen activities. Headed by Kaizen Coordinator, the Kaizen Unit consists of an assistant Kaizen Coordinator and four (4) officials, three (3) of whom are newly-recruited. All the current three members of the Kaizen Coordinator Team are assigned as the Kaizen Unit members. The Kaizen Unit reports to the Deputy Chairperson.

(2) JICA Experts

The JICA experts will give necessary technical guidance, advice and recommendations to AUC personnel mentioned above II.7.(1) on any matters pertaining to the implementation of the Project.

(3) Joint Coordinating Committee

Joint Coordinating Committee (hereinafter referred to as "JCC") will be established in order to facilitate intra-organisational coordination. JCC will be held whenever deemed necessary. A list of proposed members of JCC is shown in the Annex 2.

8. Project Site(s) and Beneficiaries

(1) Project Site

AUC headquarters in Addis Ababa, Ethiopia

(2) Direct Beneficiaries

AUC

(3) Indirect Beneficiaries:

Representatives of the Africa Union member states and other stakeholders of AUC

9. Duration

The duration of the Project will be two (2) years.

10. Reports

JICA will prepare and submit the following reports to AUC in English.

- (1) Three (3) copies of Inception Report at the commencement of the first work period in AUC;
- (2) Three (3) copies of Progress Report at the time about six (6) months after the commencement of the first work period in AUC;
- (3) Three (3) copies of Interim Report at the time of 12 months after the commencement of the first work period in AUC;
- (4) Three (3) copies of Draft Final Report at the end of the last work period in AUC; and
- (5) Three (3) copies of Final Report within one (1) month after the receipt of the comments on the Draft Final Report.

11. Environmental and Social Considerations

AUC agreed to abide by 'JICA Guidelines for Environmental and Social Considerations' in order to ensure that appropriate considerations will be made for the environmental and social impacts of the Project.

**III. UNDERTAKINGS OF AUC**

(Subject to a change to ensure the consistency with the Note Verbale exchanged between the Government of Japan and AUC)

AUC will take necessary measures to:

217



1. ensure that the technologies and knowledge acquired by AUC as a result of Japanese technical cooperation contributes to the efficient performance of AUC, and that the knowledge and experience acquired by the personnel of AUC from technical training provided by JICA will be utilized effectively in the implementation of the Project;
2. grant privileges, exemptions and benefits to the JICA experts referred to in II-6 (1) above and their families, which are no less favourable than those granted to experts and members of the missions and their families of third countries or international organisations performing similar missions in AUC; and
3. provide other privileges, exemptions and benefits in accordance with the Note Verbales exchanged on [date] between the Government of Japan and AUC.

#### **IV. EVALUATION**

JICA will conduct the following evaluations and surveys to mainly verify sustainability and impact of the Project and draw lessons. AUC is required to provide necessary support for them.

1. Ex-post evaluation three (3) years after the project completion, in principle
2. Follow-up surveys on necessity basis

#### **V. PROMOTION OF PUBLIC SUPPORT**

(Subject to a change to ensure the consistency with the Note Verbale exchanged between the Government of Japan and AUC)

For the purpose of promoting support for the Project, AUC will take appropriate measures to make the Project widely known to the member states and partners of the African Union.

#### **VI. MUTUAL CONSULTATION**

JICA and AUC will consult each other whenever any major issues arise in the course of Project implementation.

#### **VII. AMENDMENTS**

The record of discussions may be amended by the minutes of meetings between JICA and AUC. The minutes of meetings will be signed by authorized persons of each side who may be different from the signers of the record of discussions.

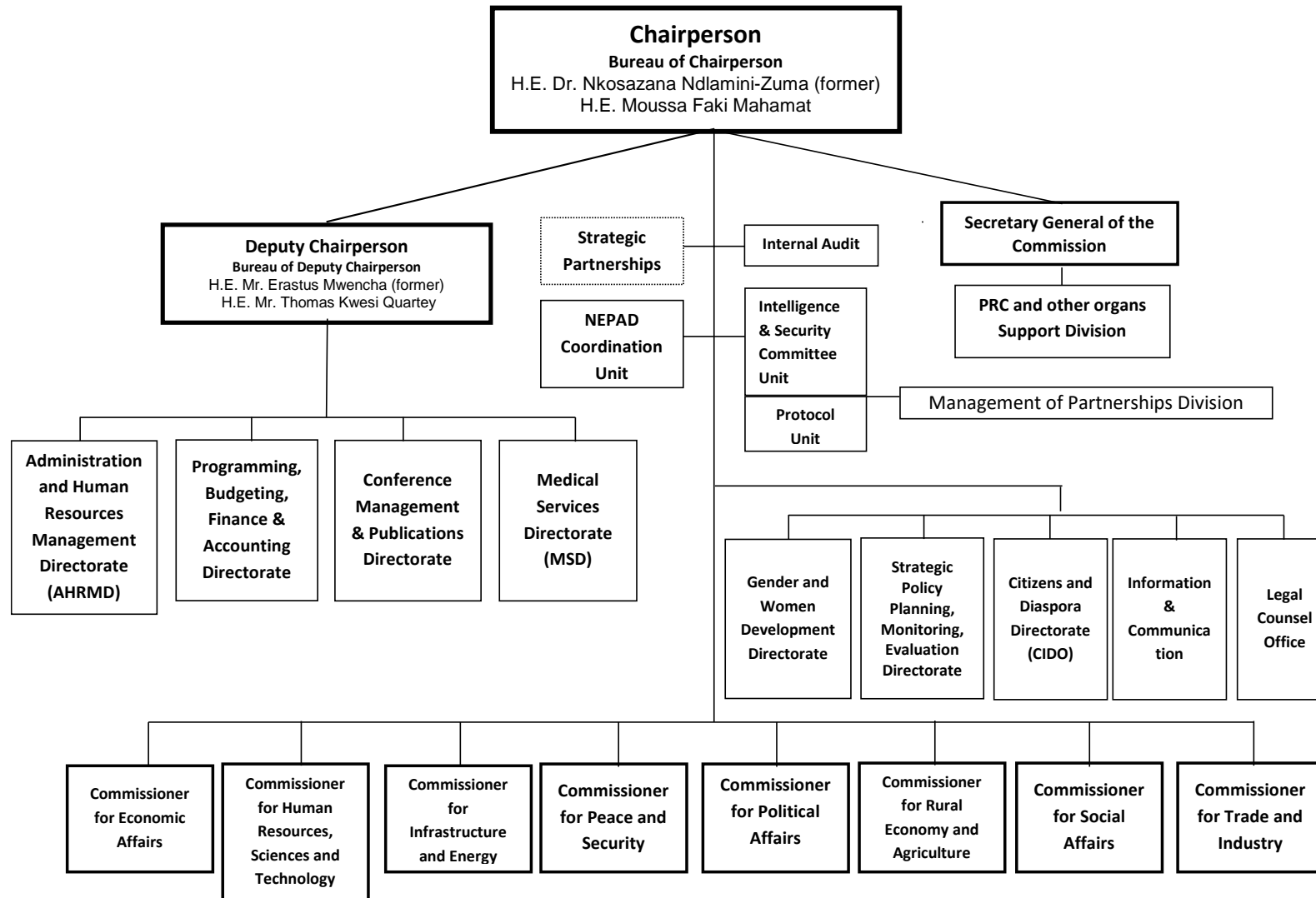
Annex 1 Project Organisation Chart (TBA)

Annex 2 A List of Proposed Members of Joint Coordinating Committee (TBA)

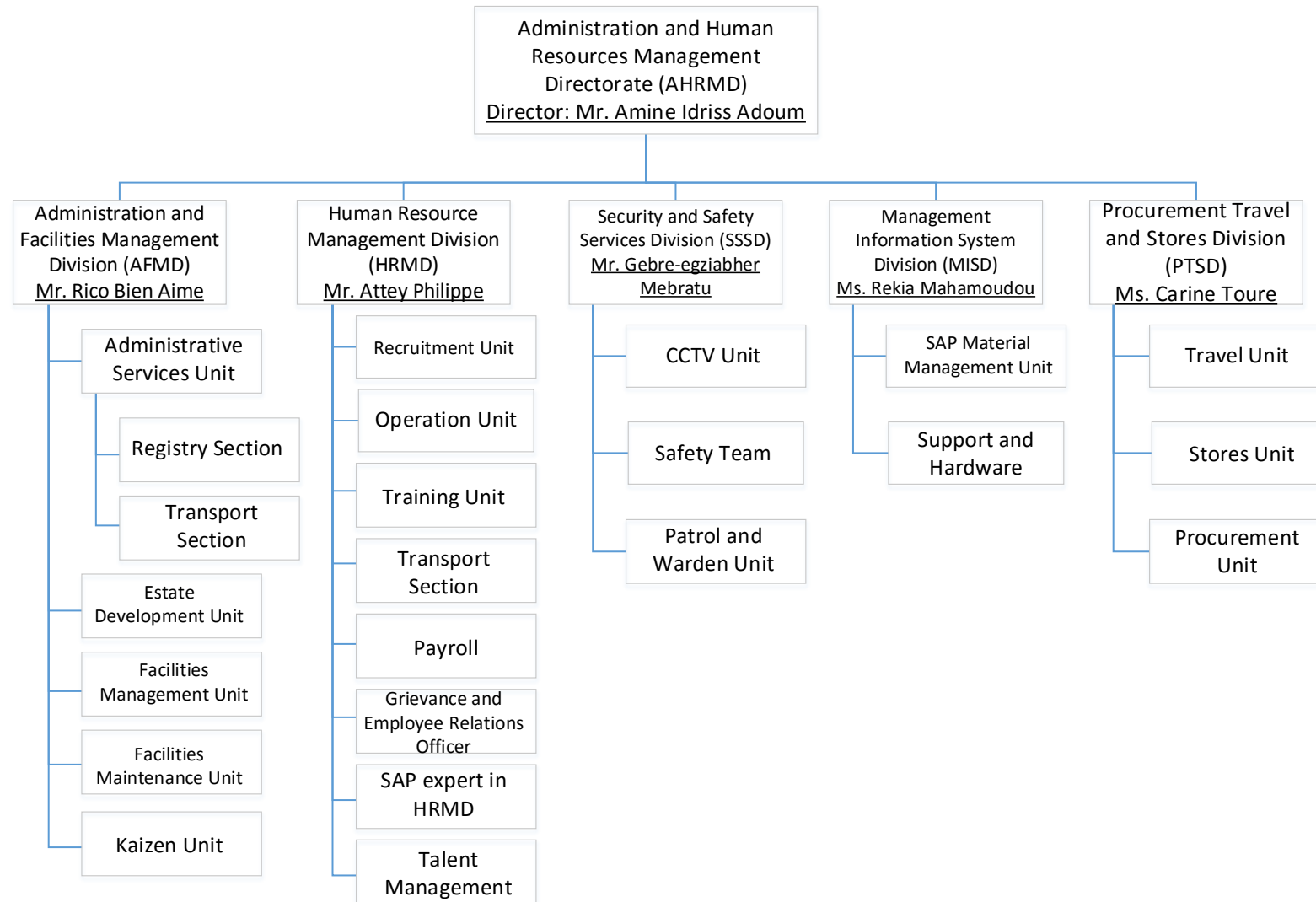
## MAIN POINTS DISCUSSED

1. Participation in the management meetings of service directorates  
Representatives of the Kaizen Unit and JICA experts will participate in the weekly management meetings of service directorates chaired by Deputy Chair Person.
2. Service directorates
  - (1) Four (4) service directorates under the Bureau of Deputy Chairperson refer to:
    - (a) Administration and Human Resources Management Directorate;
    - (b) Programming, Budgeting, Financial and Accounting Directorate;
    - (c) Medical Services Directorate; and
    - (d) Conference Management and Publications Directorate.
  - (2) Service directorates under the Bureau of Chairperson refer to:
    - (a) Office of Secretary General to the Commission;
    - (b) Office of Internal Audit;
    - (c) Protocol Services Directorate;
    - (d) Strategic Policy Planning, Monitoring and Evaluation Directorate;
    - (e) Information and Communication Directorate; and
    - (f) Office of Legal Counsel.
3. Disclosure of the report  
JICA and AUC agreed that the Final Report shall be open to the general public.

## Annex 2 AUC Organigram



### Annex 3 AHRMD Organigram



Source: Interviews with the divisions by JICA Experts



## Annex 4 Program and Participants of Kaizen Exposure Visit to Japan

### Project on Capacity Building for Kaizen Implementation in the African Union Commission

#### Program of Kaizen Exposure Visit to Japan

(Sat. 28 November - Sun. 6 December, 2015)

| Date   | Day | time                                     | Program  | Venue                                |
|--------|-----|--|--|--------------------------------------|
| 28-Nov | Sat | 16:00                                    | Departure from Addis by EK724 (All participants, 10pax)  |                                      |
|        |     | 21:20                                    | Arrival at Dubai by EK724  |                                      |
| 29-Nov | Sun | 08:25                                    | Departure from Dubai by EK312 (All participants, 10pax)  |                                      |
|        |     | 22:45                                    | Arrival in Haneda by EK312   |                                      |
| 30-Nov | Mon | 07:40-09:21                              | Travel from Tokyo to Nagoya by Shinkansen "Nozomi No. 101"   |                                      |
|        |     | 10:30-12:00                              | <b>Visit Kasugai City Office</b><br>- Courtesy visit to the Mayor<br>- Introduction of "Kaeru Grand Prix" Kaizen Activities  | Kasugai City Office, Aich Prefecture |
|        |     | 14:30-16:30                              | <b>Visit Konan City Office</b><br>- Briefing on "Smart Movement" Kaizen Activities   | Konan City Office, Aich Prefecture   |
|        |     | 18:32-20:13                              | Travel from Nagoya to Tokyo by Shinkansen "Nozomi No. 42"  |                                      |
| 1-Dec  | Tue | 10:00-11:00                              | Courtesy visit to JICA Hqs.  | JICA Hqs.                            |
|        |     | 13:30                                    | Courtesy visit to Mr. Ichiro Kotsuka, Managing Director, JUSE  | JUSE Shinjuku Head Office            |
|        |     | 14:00-16:00                              | <b>Lectures at JUSE</b><br>- History of Japanese Quality Control Activities<br>- History of Global Quality Control Activities<br>- Fundamentals of QC Circles and how to operate QC Circle Activities                                |                                      |
| 2-Dec  | Wed | 09:00-12:00                              | <b>Lectures at JUSE</b><br>- Current development of QC Circle Activities in Japan<br>- Current development of QC Circle Activities in other countries<br>- Theory of Total Quality Management (TQM) and Introduction of Deming Prize | JUSE Higashi-Koenji Training Center  |
|        |     | 13:00-16:00                              | <b>Lectures by Dr. Denis Tachiki</b><br>- Current development of QC Circle Activities in public service sector   | JUSE Higashi-Koenji Training Center  |
|        |     | 17:20-19:01                              | Travel from Tokyo to Nagoya by Shinkansen "Nozomi No. 245"   |                                      |
| 3-Dec  | Thu | 10:30-11:00                              | <b>Visit "Toyota Kaikan Exhibition Hall"</b>   | Toyota Kaikan                        |
|        |     | 11:00-12:30                              | <b>Toyota Motor Corporation Factory Tour</b>   | Toyota Motor Cooperation             |
|        |     | 15:00-16:30                              | <b>Lecture on "Kaizen QC Circle Activities in Toyota Motor Corporation" (Japanese with English translation)</b>  | Toyota Hqs.                          |
|        |     | 18:22-20:03                              | Travel from Nagoya to Tokyo by Shinkansen "Nozomi No. 136"   |                                      |
| 4-Dec  | Fri | 10:30-12:30                              | <b>Visit Tea Harvesting Center of Kanagawa Agriculture Cooperative (JA: Japan Agriculture)</b>   | Tea Harvesting Center                |
|        |     | 13:30                                    | Travel back to Tokyo   |                                      |
|        |     | 15:00-17:00                              | <b>JICA Hqs. Reporting of the Exposure Visit</b>   | JICA Hqs.                            |
|        |     | <b>AUC Group Participants Itinerary</b>  |  |                                      |
|        |     | 21:30                                    | Departure from Hotel to Haneda Airport   |                                      |
| 5-Dec  | Sat | <b>JICA Group Participants Itinerary</b> |  |                                      |
|        |     | 20:35                                    | Departure from Haneda by NH097(JICA Group 5 pax.)  |                                      |
|        |     | 21:50                                    | Arrival at Osaka/Kansai by NH097   |                                      |
|        |     | 23:35                                    | Departure from Osaka/Kansai by EK317   |                                      |
|        |     | <b>AUC Group Participants Itinerary</b>  |  |                                      |
|        |     | 00:30                                    | Departure from Haneda by EK 313  |                                      |

\* JUSE=Union of Japanese Scientists and Engineers \* JOCA=Japan Overseas Cooperation Association \* JICA=Japan International Cooperation Agency

### **Participants of Exposure Visits**

| No. | Name                                     | Position  |
|-----|--|---|
| 1   | Mr. Amine Idriss Adoum                   | Director of Administration and Human Resources Management Directorate (AHRMD) |
| 2   | Mr. Kilenga Naftali Henry                | Head of Medical Services Division (MSD)                                       |
| 3   | Mr. Ben Achour Mohamed Nejib             | Assistant Kaizen Coordinator  |
| 4   | Mr. Jean Prosper Miamona                 | Officer in Charge of Kaizen Program   |
| 5   | Ms. Azeb Gebremedhin Tesemma             | Senior Finance Officer  |
| 6   | Mr. Madalitso Mvuso Lowole               | Senior Finance Officer  |
| 7   | Ms. Reikia Tidjani Alou Mahamoudou       | Head of Management and Information System Division (MISD)                     |
| 8   | Mr. Jean Rico Joel Bien Aime             | Head of Human Resources Division (HR)   |
| 9   | Mr. Carine Zagui Toure Yemitia Nee N'Dri | Head of Procurement and Travel Services Division (PTSD)                       |
| 10  | Ms. Bethелеhem Wogayehu Gebrekidan       | SAP-HR Expert, AHRMD  |

## Annex 5 Results of Project Assessment

### A. Issues on project planning

#### 1. Project goals and objectives (which guide priority)

|     | Issues  | Recommendations / Good practices  |
|-----|---|---|
| 1.1 | Objectives of the project are often not clearly defined and their alignment to AUC's business goals and strategy is not clear, which makes the prioritization of projects (and the adjustment of budget) difficult. | <ul style="list-style-type: none"> <li>The reasons for the necessity of the project, in other words, the expected outcomes of the project need to be made clear and properly documented upon project planning.</li> </ul> |
| 1.2 | No clear policy (prioritization) was prepared when distributing materials (e.g. laptops) in AUC   | <ul style="list-style-type: none"> <li>A clear policy should be prepared and approved by the management before materials and services are distributed.</li> </ul>   |

#### 2. Project Scope and requirements

|     | Issues   | Recommendations / Good practices  |
|-----|--|---|
| 2.1 | The scope of the project often changes during project implementation ("project creep").                                      | <ul style="list-style-type: none"> <li>The scope and boundaries of the project need to be clearly defined and documented in the project charter (this requires project management skills).</li> </ul> |
| 2.2 | The lack of involvement of stakeholders at project planning causes mismatches between the requirements and the actual needs. | <ul style="list-style-type: none"> <li>The right stakeholders need to be identified and involved from the beginning of the project.</li> </ul>  |
| 2.3 | The submission of requirements from stakeholders to the project management body is often delayed.                            | <ul style="list-style-type: none"> <li>Stakeholders should be enlightened about the importance of their involvement in project implementation.</li> </ul>   |

#### 3. Project methodologies

|     | Issues  | Recommendations / Good practices   |
|-----|---|--|
| 3.1 | The appointed project manager does not always have knowledge about appropriate project management methodologies, which lead to a loss of efficiency and a delay in implementation | <ul style="list-style-type: none"> <li>People with matching education/training and experience should be assigned as project managers.</li> <li>Candidates for project managers should be given opportunities to learn project management methodologies, which make them aware of all the activities and risks involved in the execution of the project.</li> <li>Where necessary, support should be obtained from subject matter experts.</li> </ul> |

#### 4. Project timeline

|     | Issues   | Recommendations / Good practices   |
|-----|--|--|
| 4.1 | Due to the project's tight timeline, sufficient knowledge is not transferred from external consultants to AUC team, which significantly reduces the impact of the project. | • Sufficient time should be allocated to knowledge transfer when planning the TOR of external consultants.                                       |
| 4.2 | Changes / modifications in the requirements of the project often causes a delay.   | • When determining the project timeline, the possibility of the modification of requirements (contingencies) should be taken into consideration. |

#### 5. Project budget

|     | Issues  | Recommendations / Good practices   |
|-----|---|--|
| 5.1 | Projects can be suspended when the budget is under-estimated (e.g. the budget for servers in the data center) | • In order to prevent the suspension of the project in the middle of implementation, more attention should be given to the planning and assurance of the project budget. |

#### 6. Responsibilities of project members

|     | Issues  | Recommendations / Good practices   |
|-----|---|--|
| 6.1 | Key users are not always present in designing and implementing a project, which could cause a serious loss of effectiveness of the project. Lack of responsibility / commitment of project members leads to a delay in the testing of the system. | • The project manager should be principally nominated from the user department, i.e. the main beneficiary of the project. The user department should designate someone who should be committed to the project. |
| 6.2 | Not involving the procurement team at the early stage can lead to a delay in implementation.  | • In order to prevent delay in the implementation of the project, the procurement team should be involved from the initial phase.  |

#### 7. Relations with (dependency on) other projects

|     | Issues   | Recommendations / Good practices   |
|-----|--|--|
| 7.1 | A failure to detect dependencies between projects can lead to a delay in project implementation. | • Discussing the project thoroughly with stakeholders during planning helps uncover critical dependencies between projects |

8. Risk assessment (resistance, customs clearance, obtaining of non-objection from donors, etc.)

|     | Issues   | Recommendations / Good practices  |
|-----|--|---|
| 8.1 | Inadequate or non-existent risk management leads to a loss in efficiency or a delay in implementation.   | <ul style="list-style-type: none"> <li>A risk assessment should be performed as part of project planning, in which how to mitigate risks should be figured out.</li> </ul>  |
| 8.2 | Impacts of organizational changes, which affect the effectiveness of the project, are often disregarded. | <ul style="list-style-type: none"> <li>The project manager needs to identify upfront the stakeholders whose jobs are impacted by the new changes, and then plan with them how to communicate changes into the project.</li> </ul> |
| 8.3 | Projects encounter ad-hoc application of local customs clearance in respective countries.                | <ul style="list-style-type: none"> <li>Such risks should be taken into account upon determining project timeline.</li> </ul>  |
| 8.4 | Some projects encounter a delay in customs clearance when receiving equipment.                           | <ul style="list-style-type: none"> <li>In order to avoid a delay at least in AUC side, a tracking system should be introduced in protocol department (on-going).</li> </ul>   |

**B. Issues on project implementation**

9. Monitoring, tracking and follow-up mechanism

|     | Issues   | Recommendations / Good practices   |
|-----|--|--|
| 9.1 | There is no overall follow-up mechanism of projects. | <ul style="list-style-type: none"> <li>Project manager is the one who should follow up the project.</li> <li>A monitoring tool (excel sheet or an online system) needs to be put in place, which enables the project manager to identify which areas require more attention or resources so that the project can be completed as scheduled.</li> <li>A reporting mechanism needs to be put in place that continues to inform the Division Head of the status of each project, enabling him/her to detect and deal with problems in timely manner.</li> </ul> |

## 10. Communication with (and involvement of) project members and stakeholders

|      | Issues  | Recommendations / Good practices  |
|------|---|---|
| 10.1 | Poor communication with (and little involvement of) project members and stakeholders cause a significant loss of impact and a delay in implementation.                              | <ul style="list-style-type: none"> <li>Project manager needs to continue providing every stakeholder (including PTSD) with information on the overview of the project status throughout project implementation (highlight activities that require attention and actions of stakeholders)</li> </ul> |
| 10.2 | The failure to capture end-users' needs and perspectives makes the output of the project user-unfriendly, thus leading to a loss of impact (sometimes causes staff's "resistance"). | <ul style="list-style-type: none"> <li>The project must be implemented with end-users' (actual beneficiaries') needs, perspectives and requirements in mind. Players who can represent end-users need to be involved.</li> </ul>  |
| 10.3 | Slow feedback from user departments causes a delay in implementation.   | <ul style="list-style-type: none"> <li>Nominating the project manager from the user department prevents this issue.</li> </ul>  |
| 10.4 | Coordination becomes difficult when multiple divisions / departments are involved in the project.   | <ul style="list-style-type: none"> <li>A project coordination body (e.g. Kaizen unit) should be deployed to make sure that all stakeholders are on board until the completion of the project.</li> </ul>  |

## 11. Handling of changes

|      | Issues   | Recommendations / Good practices   |
|------|--|--|
| 11.1 | Changes in requirements that are brought during project implementation are not properly handled. | <ul style="list-style-type: none"> <li>The request for changes in scope or requirements needs to be communicated in a proper document and the project manager needs to determine how the request will impact the budget and timeline. The head of division or director needs to sign off the changes on the document.</li> </ul> |

## 12. Support from management

|      | Issues  | Recommendations / Good practices   |
|------|---|--|
| 12.1 | Poor support from management (such as not giving sufficient attention to the project) makes it difficult for the project manager to attend the challenges in timely manner, leading to a delay in implementation.   | <ul style="list-style-type: none"> <li>Division heads should be aware of the project status through the monitoring and reporting system stated in No. 9 and make themselves available to attend the challenges that the project manager encounters.</li> </ul> |
| 12.2 | Managers become a cause of delays by not immediately signing off the blueprint of the project document, signing on contracts, etc.  | <ul style="list-style-type: none"> <li>Managers should make themselves available to accelerate the project.</li> </ul>   |
| 12.3 | Key decisions (strategic, structural or architectural type decisions) are made without identifying or considering alternatives. This brings about changes in the middle of the project, which lead to a delay in implementation as well as a loss of motivation of project members. | <ul style="list-style-type: none"> <li>Before making key decisions, managers should consult with people with subject matter expertise.</li> </ul>  |

### 13. Managerial skills and leadership

|      | Issues  | Recommendations / Good practices   |
|------|---|--|
| 13.1 | Projects lack experienced project managers.   | <ul style="list-style-type: none"> <li>• People with matching education/training and experience should be assigned as project managers.</li> <li>• When the project manager does not have sufficient project management skills, a project coordination body (e.g. Kaizen unit) should be deployed to support the project manager.</li> </ul> |
| 13.2 | Some project managers are over-loaded, which causes a delay in project implementation | <ul style="list-style-type: none"> <li>• Where necessary, a task force should be established within the division that supports the project manager (build a team of people who can be groomed to take over the project manager's position in the future).</li> <li>• External resources should be mobilized when necessary.</li> </ul>       |

### 14. Allocation of resources and prioritization

|      | Issues  | Recommendations / Good practices  |
|------|---|---|
| 14.1 | Projects lack right resources with the right skills.  | <ul style="list-style-type: none"> <li>• All professional positions should be filled.</li> <li>• Managers need to look at the entire portfolio of projects and reallocate resources to the projects that have the largest impact or urgency in implementation. To do so, managers should be aware of the status of all projects through the monitoring and reporting system stated in No. 9.</li> </ul> |
| 14.2 | Too many projects are handled at the same time due to the lack of prioritization.   | <ul style="list-style-type: none"> <li>• Division heads are not always in the position to prioritize the projects. AHRMD director needs to communicate with division heads about the prioritization of projects while division heads also need to communicate with project managers to have insight into the risks involved in different projects.</li> </ul>   |
| 14.3 | There is only one internal SAP developer; as a result, too much SAP development work is concentrated on one person, leading to a delay in implementation of projects. | <ul style="list-style-type: none"> <li>• In order to eliminate common bottlenecks of multiple projects, more internal SAP experts need to be employed.</li> </ul>   |
| 14.4 | Reshuffling of staffs within the division may cause a delay in project implementation (e.g. MISD).  | <ul style="list-style-type: none"> <li>• Upon reshuffling staffs, influence on on-going project needs to be considered (mitigated).</li> </ul>  |

## **Annex 6 Kaizen Completion Report and Kaizen Monitoring Report**



## Kaizen Completion Report

Division and Theme: Enabling the tracking of human resources-related documents by requesters  
– HR registry, HRMD.

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Eyob, Tibebe (HRMD), Facil (MISD)  |
| Background         | Approximately 2,000 request documents (hard copies) were brought to HR Registry in 2015 and were circulated within HRMD to be authorized/issued. A single document passed the HR registry 2 times on average. HR Registry was mandated to keep record of the circulation of all the documents, which was a big burden on its personnel. Moreover, the large number of documents flowing in the HR Registry's small space was leading to a temporary loss or misplacement of documents. Since there was no system that informed the requesters about the status of their requests, they often visited HR registry for inquiry, which was a significant disturbance for HR Registry. |

[Baseline/Target/Result]

|   |          |                          |
|---|----------|--------------------------|
| KPI 1: Share of incoming documents that are circulated within HRMD in hard copy | Baseline | 100% (2015) <sup>1</sup> |
|   | Target   | 0%                       |
|   | Result   | 18%                      |
| KPI 2: Time spent for responding to the inquiries from staff                    | Baseline | 4 hours per day          |
|   | Target   | 0 minute per day         |
|   | Result   | 5 minutes per day        |

[Achievements as of August 2017]

The Kaizen Unit assisted the HR Registry and Management Information System Division (MISD) in designing the Service Desk Tool that would enable the on-line tracking of all incoming documents as well as the circulation of documents in electronic form. The system was completed and launched on a trial basis within HRMD in October 2016, with HR Registry staff scanning and uploading every incoming document to the system on behalf of different requesting departments. When the system was finally rolled out to the entire AUC in May 2017, it was decided that HRMD should accept hard copies in order to reduce the burden of requesters to scan their documents. After the rolling out, the share of the documents brought into HRMD in hard copy has been reduced from 100% to 18% (most requesters use e-mails with documents attached, then the e-mails are automatically captured into the system). Since the tracking of documents was made possible

---

<sup>1</sup> Medical and education claims (200 documents per month) have been excluded since they need to be accompanied by original receipts. Automatization of these claims were to be handled by UBORA project.

online by the requesters, the time that the registry officer spends to attend staff's inquiries has been reduced from 4 hours to 5 minutes per day.

[Activity Record]

| No. | Action   | 2016  |    |    |    | 2017 |    |
|-----|--|-------|----|----|----|------|----|
|     |  | March | 2Q | 3Q | 4Q | 1Q   | 2Q |
| 1   | Observe the operation of HR Registry to understand the work flow.  | ■     |    |    |    |      |    |
| 2   | Extract, classify and analyze the data of incoming and outgoing documents from the database of HR Registry | ■     |    |    |    |      |    |
| 3   | Determine the strategy to solve the problem: introduction of the Service Desk Tool                         |       | ■  |    |    |      |    |
| 4   | Utilize the Service Desk Tool on the trial basis within HR and collect comments for modification           |       | ■  | ■  |    |      |    |
| 5   | Modify the Service Desk Tool based on the comments given.  |       |    | ■  |    |      |    |
| 6   | Test the system  |       |    | ■  |    |      |    |
| 7   | Operate the system within HRMD   |       |    |    | ■  | ■    |    |
| 8   | Roll out the Service Desk Tool throughout AUC  |       |    |    |    |      | ■  |

## HR Registry Incoming Documents in 2015

Total number of the incoming documents: 4,009

|    | Document Type                  | No.   |
|----|--------------------------------|-------|
| 1  | Education Claim                | 401   |
| 2  | Leave related documents        | 385   |
| 3  | Medical Examination Report     | 130   |
| 4  | Requets for ID                 | 119   |
| 5  | Medical Claim                  | 107   |
| 6  | Recuitment*                    | 105   |
| 7  | Assumption of Duty             | 100   |
| 8  | Approval for renewal contract  | 88    |
| 9  | Separation related document    | 84    |
| 10 | Internship*                    | 71    |
| 11 | Car Loan Application           | 70    |
| 12 | To Whom It May Concern         | 69    |
| 13 | Resignation                    | 66    |
| 14 | Private Tuition                | 65    |
| 15 | Translation of Document        | 41    |
| 16 | Acting Arrangement/Appointment | 27    |
| 17 | Urgent Request                 | 26    |
| 18 | Invitation to the Event        | 18    |
| 19 | Clearance Form                 | 13    |
| 20 | Requests for Explanation       | 11    |
| 21 | Note Verbal                    | 10    |
| 22 | Obituary                       | 4     |
| 23 | Others                         | 1,999 |
|    | Total                          | 4,009 |

|   | How many officers see the document | No.   |
|---|------------------------------------|-------|
| 1 | 8 officers                         | 2     |
| 2 | 7 officers                         | 2     |
| 3 | 6 officers                         | 7     |
| 4 | 5 officers                         | 29    |
| 5 | 4 officers                         | 177   |
| 6 | 3 officers                         | 842   |
| 7 | 2 officers                         | 1,679 |
| 8 | 1 officers                         | 1,267 |
|   | Total                              | 4,005 |
|   | Average Times                      | 2.02  |

|   | Who sees the documents?    | No.   |
|---|----------------------------|-------|
| 1 | Mr. Rico (AFMD head)       | 1,915 |
| 2 | Mr. Amine (AHRMD director) | 495   |
| 3 | Director                   | 375   |
| 4 | Ms. Rekia (MISD head)      | 271   |
| 5 | Acting Director            | 156   |
|   | Total                      | 3,212 |

## End-line data

Period for sampling: May to July 2017 (three months)

| Item                                      | No of document | Share |
|---|----------------|-------|
| (1) Total incoming documents              | 1,748          | -     |
| (2) Of which education and medical claims | 562            | -     |
| (3) (1)-(2)                               | 1,186          | 100%  |
| Documents received in electronic form     | 970            | 82%   |
| Documents received in hard copy           | 216            | 18%   |

### HR Registry: Candidates of processes that could be automated (or eliminated)

|   | Document Type                   | No.   | Service Desk Tool | Remarks  |
|---|---------------------------------|-------|-------------------|--|
| 1 | Appointment letter              | 1,603 |                   |  |
| 2 | Renewal of contract             | 1,453 |                   |  |
| 3 | Special service agreement       | 1,067 |                   |  |
| 4 | Salary increment advice         | 1,056 |                   |  |
| 5 | Education allowance claim       | 1,049 |                   |  |
| 6 | Medical claims/report/clearance | 1,025 |                   |  |
| 7 | “to whom it may concern”        | 330   | ✓                 | <ul style="list-style-type: none"> <li>● The main purpose of this type of documents is to “request” something. (ex. a Visa request)</li> <li>● Current flow: staff sends a request (memo) either in outlook or hard copy -&gt; HR.R(Registry) registers it and sends it to the HR staff in charge-&gt; HR staff in charge prepares the document, prints it out, and sends the document to HR.R -&gt; HR.R puts it together with other documents in a signatory book and sends the book to HR Head -&gt; HR Head signs the documents -&gt; HR.R registers it -&gt; HR.R sends it out.</li> <li>● The Service Desk Tool can be applied to the first part to reduce HR.R’s work: staff sends a request on-line with a pull-down menu (the request is registered automatically)-&gt; HR.R’s service desk administrator sends the request to the HR staff in charge (an auto-response is sent to the staff who requested)-&gt;&gt;&gt;&gt;&gt;&gt;same procedures &gt;&gt;&gt;&gt;&gt; HR.R registers the last action (sending out of the document) on-line.</li> </ul> |
| 8 | Note Verbal                     | 323   | ?                 |  |
| 9 | Request for ID                  | 291   | ✓                 | <ul style="list-style-type: none"> <li>● IDs are requested for either (1)dependents or (2)private drivers.</li> <li>● Current flow: staff fills the format, prints it out and sends it with a picture in the case of a dependent or the national ID and the police letter in the case of a driver-&gt; HR.R registers it and sends it to HR Head-&gt; HR Head signs it -&gt; HR.R registers and sends to the staff who requested -&gt; the staff sends it to the ID unit</li> </ul>  |

|    |                                   |     |           |  |
|----|-----------------------------------|-----|-----------|--|
|    |                                   |     |           | <ul style="list-style-type: none"> <li>● ID requests for dependents could be integrated into SAP.</li> <li>● ID requests for private drivers can be done online with the Service Desk Tool with all the accompanying documents attached in electronic form.</li> </ul>   |
| 10 | Grant for leave                   | 289 | SAP       | <ul style="list-style-type: none"> <li>● Already in SAP</li> </ul>   |
| 11 | Payment of separation entitlement | 279 |           | <ul style="list-style-type: none"> <li>● Complicated</li> </ul>  |
| 12 | Renewal of appointment            | 258 |           | <ul style="list-style-type: none"> <li>● Same as 2</li> </ul>  |
| 13 | Letter of secondment              | 219 |           | <ul style="list-style-type: none"> <li>● No need of standardization</li> </ul>   |
| 14 | Invitation to interview           | 211 | E-Recruit | <ul style="list-style-type: none"> <li>● Current flow: HRD signs -&gt; HR.R -&gt; send</li> <li>● <u>This can be included in E-Recruitment</u>; HRD's signature may not be necessary.</li> </ul>   |
| 15 | Request for approval              | 176 |           | <ul style="list-style-type: none"> <li>● Approval for business trips</li> <li>● The same type of documents is sent to DCP from all departments; a holistic approach should be taken.</li> </ul>  |
| 16 | Other invitation                  | 171 |           | <ul style="list-style-type: none"> <li>● No need of standardization</li> </ul>   |
| 17 | Application of Internship         | 164 | Website   | <ul style="list-style-type: none"> <li>● Application through the website should be encouraged.</li> </ul>  |
| 18 | Assumption of duty                | 144 | SAP?      | <ul style="list-style-type: none"> <li>● When the newly assigned person has arrived, HR staff informs it to (1)Finance, (2)Protocol, (3)MIS and (4)Security.</li> <li>● Current flow: HR staff writes memo -&gt; HR.R registers -&gt; HR staff sends it to (1)(2) (3)(4).</li> <li>● These documents can be automated except those that are sent to the Finance since the Finance requires the attachment of original documents.</li> </ul>  |
| 19 | Approval of private tuition       | 144 | ✓         | <ul style="list-style-type: none"> <li>● This is an educational benefit for staffs who have children.</li> <li>● Current flow: staff writes memo (no format) -&gt; HR staff forwards it to HR Head -&gt; HR Head signs it -&gt; HR.R registers and send it back to the staff -&gt; the staff attaches the copy of the signed document when he/she claims the reimbursement.</li> <li>● Service Desk Tool can be applied (i.e. Choose from menu -&gt; Attach the letter signed -&gt; Send)</li> </ul> |
| 20 | Shortlisting exercise             | 128 |           |  |

|    |                                     |     |           |  |
|----|-------------------------------------|-----|-----------|--|
| 21 | Support letter                      | 122 | ✓         | <ul style="list-style-type: none"> <li>● Same as 7</li> </ul>  |
| 22 | Application of car loan             | 116 | ✓         | <ul style="list-style-type: none"> <li>● Current flow: staff writes a request on paper -&gt; HR Payroll staff gives approval -&gt; HR Head signs -&gt; Finance checks the balance -&gt; send</li> <li>● Approval is given only by HR payroll and FM.</li> <li>● These processes can be automated.</li> </ul> |
| 23 | Request for internship              | 103 | Website   | <ul style="list-style-type: none"> <li>● Same as 17. Some are requests from department, which are rather exceptional.</li> </ul>   |
| 24 | Request for visa                    | 100 | ✓         | <ul style="list-style-type: none"> <li>● Same as 7 &amp; 21</li> </ul>   |
| 25 | Contract extension                  | 98  |           | <ul style="list-style-type: none"> <li>● Same as 2</li> <li>● Already on SAP</li> </ul>  |
| 26 | Notice of contract expiry           | 94  |           | <ul style="list-style-type: none"> <li>● Rare cases. Needs investigations.</li> </ul>  |
| 27 | Request for payment                 | 90  |           | <ul style="list-style-type: none"> <li>● Needs investigations.</li> </ul>  |
| 28 | recruitment                         | 90  | E-Recruit | <ul style="list-style-type: none"> <li>● Already on E-Recruitment</li> </ul>   |
| 29 | Resignation                         | 89  |           |  |
| 30 | Clearance form                      | 89  |           | <ul style="list-style-type: none"> <li>● Complicated</li> </ul>  |
| 31 | Request for leave                   | 87  | SAP       | <ul style="list-style-type: none"> <li>● Already on SAP</li> <li>● Those who are not covered by SAP use hard copy (formatted).</li> </ul>  |
| 32 | Confirmation of three year contract | 76  | ✓         | <ul style="list-style-type: none"> <li>● Although it is currently signed by HR Director or DCP, this process is simply a notification, requiring no specific approval. This action could be integrated into the appraisal process.</li> </ul>  |
| 33 | Upgrading of staff on ceiling       | 73  |           |  |
| 34 | Protocol facilities                 | 69  |           |  |
| 35 | Dependency status form              | 69  |           | <ul style="list-style-type: none"> <li>● This system cannot be on-line since original documents such as a birth certificate must be attached.</li> </ul>   |
| 36 | Request for authorization           | 63  | ✓         | <ul style="list-style-type: none"> <li>● This request is made to notify HR that the staff will travel abroad. Informing to the supervisor can be done online or in outlook.</li> </ul>   |
| 37 | Periodic report to*                 | 61  |           | ?  |
| 38 | Obituary                            | 54  |           | No need of standardization.  |

|    |  |        |           |  |
|----|--|--------|-----------|--|
| 39 | Pension                                      | 47     |           | ● Variety of issues  |
| 40 | Job advertisement                            | 43     | E-Recruit | ● To be integrated in E-Recruitment (or in the process)        |
| 41 | Cessation of payment of dependency allowance | 39     |           |  |
| 42 | Attestation                                  | 32     | ✓         | Same as 7.   |
| 43 | Written Examination Results                  | 25     |           | ● This cannot be automated                                     |
| 44 | PTA in respect to *                          | 24     | ✓         | ● This action is a simple notification from HR to Travel Unit. |
| 45 | Notice of Separation                         | 21     |           | ● Same as 29   |
|    | Others                                       | 382    |           |  |
|    | Total  | 12,536 |           |  |

## Kaizen Completion Report

Division and Theme: Reducing delays in the renewal of contracts, HRMD.

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Bethlehem, Fatma (HRMD), Robert (MIS)  |
| Background         | The lead time for the renewal of contracts of fixed term staff and consultants in AUC varied from a week to three months, averaging 25 days (data in 2015). Overdue contract renewal caused a distress to many staff since their salaries were not paid until the new contract was signed. Kaizen Unit was requested by the AUC management to investigate the reasons for the delay and revolve the problem. |

### [Baseline/Target/Result]

|  |                |         |
|--|----------------|---------|
| KPI 1: Average lead time for renewal of contracts          | Baseline       | 23 days |
|  | Target         | 17 days |
|  | Current Status | 16 days |
| KPI 2: Average lead time for the verification of appraisal | Baseline       | 12 days |
|  | Target         | 7 days  |
|  | Current Status | 8 days  |

### [Achievements as of August 2017]

Through an analysis on the data provided by MISD, Kaizen Unit discovered that the time spent for the verification of staff performance appraisal was the main source of delays in contract renewal: 12 days were spent on average for HRMD to verify the staff performance appraisal to be completed by departments (many supervisors started appraisal after they received inquiries from HRMD). Following the Kaizen Unit's recommendation, HRMD put in place an alert system that informs supervisors to initiate appraisal in due time. This alert system has contributed to a speed-up in the verification of staff appraisal to 7 days (since most supervisors now complete appraisal before the due date), reducing the average overall lead time for contract renewal from 23 days to 16 days.

### [Activity Record]

| No. | Action  | 2016  |       |   |     |
|-----|---|-------|-------|---|-----|
|     |   | March | April | - | Oct |
| 1   | Extract data from SAP on the number of days spent in each step of contract renewal. | ■     |       |   |     |
| 2   | Present the results of the analysis at the DCP meeting                              |       | ■     |   |     |
| 3   | Put in place an alert system on SAP that informs supervisors to initiate appraisal  |       |       |   | ■   |



Average lead time for contract renewal: Comparison between before and after the improvement

| Process   | Baseline (2015) | End-line (Jan-Aug 2017) |
|---|-----------------|-------------------------|
| Head of division to approve the renewal of a contract | 2.4 days        | 4.1 days                |
| Budget verification                                   | 2.8 days        | 3.0 days                |
| Verification of appraisal                             | 11.7 days       | 7.6 days                |
| HRMD officer  | 2.0 days        | 2.8 days                |
| HRMD director   | 1.9 days        | 1.5 days                |
| AHRMD director  | 1.7 days        | 1.7 days                |
| AHRMD secretary (printing out of contract)            | 2.6 days        | 2.0 days                |
| Overall lead time                                     | 22.8 days       | 15.9 days               |

Remark: “Entire lead time” is not the sum of all processes since there are cases where multiple processes can be carried out in one day.

## Kaizen Completion Report

Division and Theme: Speeding up medical clearance for new AUC staff - HRMD

Report Date: August 2016

|                    |  |
|--------------------|--|
| Officers in charge | Aude, Zinabu, Recruitment Unit, HRMD   |
| Background         | It was raised at a DCP management meeting in July 2016 that a significant amount of time elapsed between the issuance of the appointment letter of a new AUC staff and his/her actual assignment date (It is reported that the medical clearance process even spanned 2 months in the longest cases. The actual lead time is not known due to the lack of a tracking system.) Between these two steps comes a process of medical clearance (medical check-up) of the new staff; the delay is apparently caused by unprocessed documents between HRMD and MSD without a follow-up system. The Kaizen Unit was requested to help these two departments find a solution |



[Baseline/Target/Result]

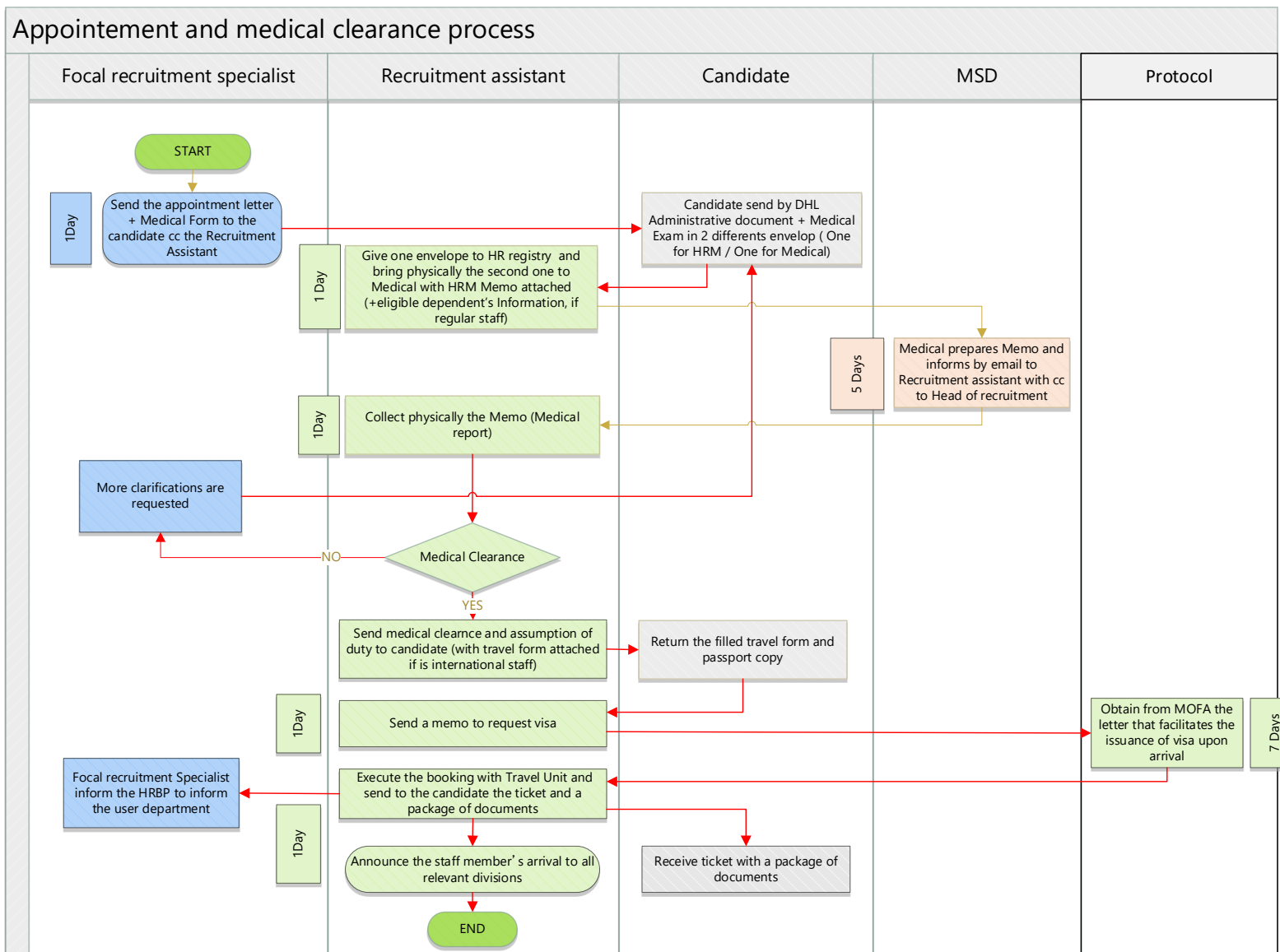
|   |          |   |
|---|----------|---|
| KPI 1: Time elapsed for medical clearance | Baseline | Maximum two months                        |
|   | Target   | Average 7 days                            |
|   | Result   | Average 3 days under normal circumstances |

[Achievements as of August 2016]

In August 2016, the Kaizen Unit assisted the Recruitment Unit in preparing the process flow chart that clearly indicated the steps to be taken and the roles to be played by HRMD and MSD staff, based on which a template to manually record the status of the documents was prepared and started being used. According to the record of September and October 2016, the medical clearance process spanned 7 working days on average, which indicated that the Kaizen activity attained the goal.

[Activity record]

| No. | Action  | 2016  |   |     |
|-----|---|---|---|-----|
|     |   | Aug   | Sep   | Oct |
| 1   | Prepare the process flowchart                         |  |   |     |
| 2   | Create a tracking system and monitor the improvement. |   |  |     |



## Kaizen Completion Report

Division and Theme: Achieving efficiency in the implementation of training activities by setting up Standardized Operating Procedures, Learning and Development Unit (L&D), HRMD.

Report Date: August 2017

|                    |   |
|--------------------|---|
| Officers in charge | Martha, Halleluya (L&D Unit, HRMD)  |
| Background         | L&D Unit is responsible for providing different training to AU staff. Its operation includes planning and scheduling the training, mobilizing trainers, recruiting participants, making all logistical arrangements such as venues and trips, and compiling the evaluation. However, without proper Standard Operating Procedures, the unit's staff are obliged to depend on their own experiences and knowledge in conducting all the activities, which makes the proper control and monitoring of activities difficult. The Kaizen Unit was requested by L&D Unit to support the development of SOPs. By standardizing and visualizing the procedures, it is expected that all staff will be able to easily follow the same procedures, enabling the unit to properly control and monitor all its activities. |

### [Baseline/Target/Result]

|                                 |          |         |
|---------------------------------|----------|---------|
| KPI 1: Number of SOPs developed | Baseline | None    |
|                                 | Target   | 9 areas |
|                                 | Result   | 9 areas |

### [Achievements]

|  |
|--|
| After a series of interviews with L&D Unit, the Kaizen Unit developed the SOPs with the flowcharts for: (i) Development and approval of a training plan; (ii) Publishing of a training catalogue; (iii) Procurement of trainers; (iv) Selection of trainees; (v) Booking of venue and accommodation; (vi) Arrangement of visas, tickets and transport; (vii) Verification of attendance; (viii) Payment of DSA; and (ix) Post-Training. These SOPs and flowcharts have enabled personnel in L&D Unit to plan and manage training in an organized and efficient manner. |
|--|

### [Activity Record]

| No. | Action   | 2017 |  |     |  |     |
|-----|--|------|--|-----|--|-----|
|     |  | Feb  |  | May |  | Aug |
| 1   | Conduct interviews with L&D Unit to define the scope and methodology for the development of SOPs | ■    |  |     |  |     |
| 2   | Describe processes and draw flowcharts   |      |  | ■   |  |     |
| 3   | Validate and finalize the processes and flowcharts   |      |  |     |  | ■   |



AFRICAN UNION



UNION AFRICAINE

الاتحاد الأفريقي

UNIÃO AFRICANA

Addis Ababa, ETHIOPIA P. O. Box 3243 Telephone 5517 700 Fax 5513039

## STANDARD OPERATING PROCEDURES



### HUMAN RESOURCES MANAGEMENT DIVISION (HRMD) VERSION 1.0

August 2017



SOP Number **Insert Number**

SOP Title **Insert Title**

|            | NAME | TITLE | SIGNATURE | DATE |
|------------|------|-------|-----------|------|
| Author     |      |       |           |      |
| Reviewer   |      |       |           |      |
| Authoriser |      |       |           |      |

|                 |  |
|-----------------|--|
| Effective Date: |  |
| Review Date:    |  |

| READ BY |       |           |      |
|---------|-------|-----------|------|
| NAME    | TITLE | SIGNATURE | DATE |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |

AUC/AHRMD/HRMD/L&D UNIT

Page 1 of 7



### TABLE OF CONTENTS

|                                    |   |
|------------------------------------|---|
| Pre-training Process .....         | 3 |
| Training Process.....              | 4 |
| Flowcharts.....                    | 5 |
| Annex 1: Reference Documents ..... | 8 |

### ACRONYMS

|      |  |
|------|--|
| AU   | African Union                                  |
| AUC  | African Union Commission                       |
| DCP  | Deputy Chairperson                             |
| DSA  | Daily Subsistence Allowance                    |
| HRMD | Human Resources Management Division            |
| L&D  | Learning and Development                       |
| LSO  | Learning Solutions                             |
| PBFA | Programming, Budgeting, Finance and Accounting |
| PDP  | To define?                                     |
| PR   | Purchase Requisition                           |
| PTA  | Prepaid Ticket Advice                          |
| PTSD | Procurement, Travel and Stores Division        |
| TAC  | Training Advisory Committee                    |
| TOR  | Terms of Reference                             |
| SAP  | System Applications Products                   |



### A. Pre-Training Process

| No       | Action   | Responsible Person    | Reference Documents                                       |
|----------|--|-----------------------|---|
| <b>1</b> | <b>Development and approval of training plan</b>   |                       |   |
|          | Follow the document "L&D_Development and Approval of Training Plan (1)".   |                       | "L&D_Development and Approval of Training Plan (1)"       |
| <b>2</b> | <b>Publishing of training catalogue</b>  |                       |   |
| 2.1      | Categorize trainings and upload the categories in SAP LSO.   | L&D Team              |   |
| 2.2      | Develop a training schedule and send training contents to Communication Officer.   | L&D Team              |   |
| 2.3      | Design the training catalogue  | Communication Officer | Training catalogue  |
| 2.4      | Where applicable (if hard copies are needed), engage PTSD to outsource the printing of the training catalogue.   | L&D Team & PTSD team  | Procurement Procedure                                     |
| 2.5      | Publish training catalogue via Outlook or distribute.  | L&D Team              |   |
| <b>3</b> | <b>Procurement of trainers</b>   |                       |   |
| 3.1      | Draft TORs for trainers and send it to PTSD.   | L&D team              | TOR   |
| 3.2      | In conjunction with PTSD, select trainers.   | L&D team & PTSD team  | Procurement Procedure                                     |
| 3.3      | Once the budget is available, draft contract and sign it with trainers.  | L&D team & PTSD team  |   |
| <b>4</b> | <b>Selection of trainees</b>   |                       |   |
| 4.1      | Prepare a list of candidates of trainees in accordance with one of the following methods:<br><u>Call for applications:</u><br>Send e-mail to all AUC staff to solicit applications for training through SAP LSO or submission of application forms by email.<br><u>Nomination:</u><br>Send Memo to Directors to nominate appropriate staff.<br><u>Direct nomination:</u><br>Use SAP LSO to identify appropriate staff for the applicable training. | L&D Specialist        |   |
| 4.2      | Conduct shortlisting exercise following "L&D_Flowchart_Pre-Booking and Booking Process (SAP LSO)"  |                       | "L&D_Flowchart_Pre-Booking and Booking Process (SAP LSO)" |
| 4.3      | Send email to trainers and trainees for confirmation.  | L&D Team              |   |

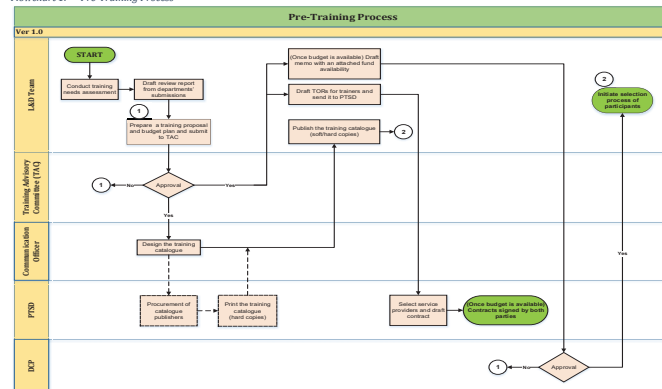


## B. Training Process

| No  | Action   | Responsible Person   | Reference Documents                                   |
|-----|--|----------------------|---|
| 5   | <b>Booking of Venue and Accommodation</b>  |                      |   |
| 5.1 | Raise PR for venue and accommodation and get it released by approvers.   | L&D specialist       |   |
| 5.2 | Book venue and accommodation for training through PTSD.  | L&D specialist, PTSD |   |
| 5.3 | 1. Send out a follow-up email to trainees including dates and venue.<br>2. Communicate with trainer (s) on dates and the need for arrangement for transport (airport pick up etc.), visa, accommodation etc. | L&D specialist       |   |
| 6   | <b>Arrangement of Visas, Tickets and Transport</b>   |                      |   |
|     | Follow the document "L&D_Arrangement of Visas, Tickets and Transport (6)".   |                      | "L&D_Arrangement of Visas, Tickets and Transport (6)" |
| 7   | <b>Verification of attendance</b>  |                      |   |
|     | Let trainees sign on the attendance sheet every morning and afternoon. Signed sheet will be needed upon settling DSA.  | L&D specialist       |   |
| 8   | <b>Payment of DSA</b>  |                      |   |
|     | Follow the document "L&D_Payment of DSA (8)".  |                      | "L&D_Payment of DSA(8)"                               |
| 9   | <b>Post-Training</b>   |                      |   |
|     | Follow the document "L&D_Post-Training (9)".   |                      | "L&D_Post-Training (9)"                               |



Flowchart 1: Pre-Training Process



AUC/AHRMD/HRMD/L&D UNIT

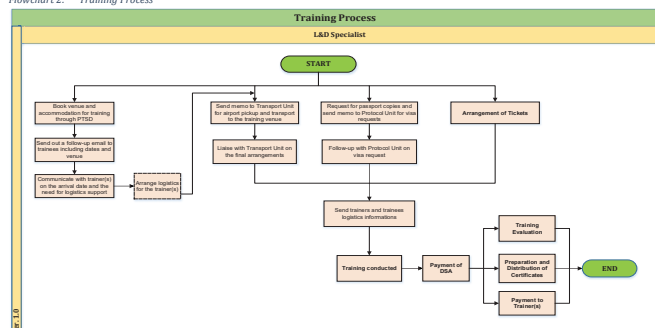
Page 5 of 7

AUC/AHRMD/HRMD/L&D UNIT

Page 4 of 7



Flowchart 2: Training Process

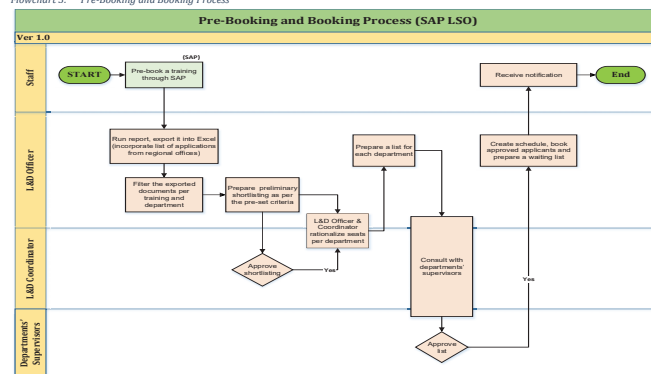


AUC/AHRMD/HRMD/L&D UNIT

Page 6 of 7



Flowchart 3: Pre-Booking and Booking Process



AUC/AHRMD/HRMD/L&D UNIT

Page 7 of 7

## Kaizen Completion Report

Division and Theme: Achieving efficiency in human resources operations by setting up Standardized Operating Procedures, HR operations, HRMD.

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Tigist (HR Operations Unit, HRMD)  |
| Background         | The absence of SOP in HRMD was making proper control and monitoring of human resource-related operations difficult. It was also making difficult the improvement of the integrated online system (SAP) currently used within HRMD since the consultants to be engaged for the improvement of SAP would need to first map out all the on-going procedures before starting to design the system, which would take significant portion of the consultancy. Following the HRMD head's instruction, HRMD drafted SOP for HR operations in May 2017, which needed to be further elaborated to serve its purposes. With support from the Kaizen Unit, the procedures for human resources operations need to be clarified and documented as SOP. |

### [Baseline/Target/Result]

|                                 |          |         |
|---------------------------------|----------|---------|
| KPI 1: Number of SOPs developed | Baseline | None    |
|                                 | Target   | 4 areas |
|                                 | Result   | 4 areas |

### [Achievements]

The Kaizen Unit supported HRMD in the elaboration of SOP of human resources operations including leave management, separation, dependent management, and contract management.

### [Activity Record]

| No. | Action   | 2017 |      |      |     |
|-----|--|------|------|------|-----|
|     |  | May  | June | July | Aug |
| 1   | Determine the format for SOP and allocate jobs among the staff in Kaizen Unit and HRMD | ■    |      |      |     |
| 2   | Describe processes and draw flowcharts   |      | ■    | ■    | ■   |
| 3   | Validate and finalize the processes and flowcharts                                     |      |      |      | ■   |

## Kaizen Completion Report

Division and Theme: Reducing visitors' wait time at AU's main gate – SSSD

Report Date: June 2017

|                    |  |
|--------------------|--|
| Officers in charge | Christopher (supervisor), Henok (person in charge), Asfaw, Abay (receptionists)<br>Binalfew (MISD)   |
| Background         | A long queue of visitors (pedestrians) was often created at the AUC's main gate since the receptionists could not easily find pre-registered visitors' names from Outlook e-mails, or from the hand-written memo onto which they copied the visitors' names from Outlook. The time and motion study at the reception conducted in February 2016 by the Kaizen Unit indicated that on average, the process time per visitor within the reception was 2 minutes and the waiting time of incoming visitors was 3 minutes. By introducing a Service Desk Tool that makes pre-registration and the search of names much easier, the average process time within the reception will be reduced, which will in turn reduce the waiting time of incoming visitors. |

### [Baseline/Target/Result]

|   |          |  |
|---|----------|--|
| KPI 1: Average waiting time of incoming pedestrians | Baseline | 3m 11s   |
|   | Target   | 1m   |
|   | Result   | 1m 19s (58.2% improved)  |
| KPI 2: Average process time within the reception    | Baseline | 2m 11s   |
|   | Target   | 45s  |
|   | Result   | 1m 28s (32.8% improved)<br>1m 00s (54.2% improved if the guests without registration are excluded) |

### [Achievements as of June 2017]

While SSSD and MIS are the main players in implementing this Kaizen initiative, the Kaizen Unit contributed to the designing of the visitor pre-registration system from the end-users' point of view. In order to make sure that all AUC staff send requests on-line instead of sending e-mails or hard-copy memos to SSSD, the Kaizen Unit coordinated SSSD and MIS to establish a user-friendly system. With the completion of the system, all individual and group visitors to AUC (except some service providers who are allowed to enter without pre-registration) are now pre-registered online; they simply have to tell the receptionists their pre-registration number that they received from their host, which significantly reduced their waiting time (and frustration) at the gate. This is greatly contributing to an enhancement of AUC's image toward its guests.



[Activity record]

| No. | Action  | 2016 |    |    |    | 2017 |    |    |
|-----|---|------|----|----|----|------|----|----|
|     |   | 1Q   | 2Q | 3Q | 4Q | 1Q   | 2Q | 3Q |
| 1   | Conduct a time and motion study of the reception                | ■    |    |    |    |      |    |    |
| 2   | Identify actions to take (3 - 6 below)                          | ■    |    |    |    |      |    |    |
| 3   | Introduce an automated registration system (Service Desk Tool)  |      |    |    |    |      |    |    |
|     | (1) Develop the Service Desk Tool for the gate.                 |      | ■  |    |    |      |    |    |
|     | (2) Install a new PC at the gate and train receptionists.       |      | ■  |    |    |      |    |    |
|     | (3) Modify the service desk tool based on the SSSD requirement. |      |    | ■  |    |      |    |    |
|     | (4) Test and training   |      |    |    | ■  |      |    |    |
|     | (5) Launch the Service Desk Tool throughout AUC                 |      |    |    | ★  |      |    |    |
| 4   | Reflect feedback from SSSD and modify the system                |      |    |    |    | ■    |    |    |
| 5   | End line survey   |      |    |    |    |      | ●  |    |

[Before completion] AM10:31, 1 November 2016



[After completion] AM10:18, 13 June 2017



### SIMPLE TIME AND MOTION STUDY OBSERVATION FORM

#### Guest Registration at the Old Main Gate Reception, SSSD

[Entry]

| No. | Main Motion   | Sample      | A     | B     | C     | D     | E     | F     | Average | Observations   |
|-----|---|-------------|-------|-------|-------|-------|-------|-------|---------|--|
| 1   | Officer-A checks the guest's name and the person to see. Officer-A asks for and receive the ID.   | Motion Time | 00:05 | 00:10 | 00:05 | 00:05 | 00:05 | 00:05 | 00:06   |  |
|     |   | Cumulative  | 00:05 | 00:10 | 00:05 | 00:05 | 00:05 | 00:05 |         |  |
| 2   | Officer-B finds the name in the hand-written list. Check emails on PC if the name is not found on the list  | Motion Time | 00:10 | 08:28 | 00:52 | 00:13 | 00:15 | 04:25 | 02:24   | B and F: Visitors were not pre-registered and Officer-B waited for the email or made a call to the office that was going to receive the visitor.<br>C: The first/middle/surname were mixed up. |
|     |   | Cumulative  | 00:15 | 08:38 | 00:57 | 00:18 | 00:20 | 04:30 |         |  |
| 3   | Officer-A asks what office the guest wants to visit to give the visitors the right badge. Officer-B takes the badge from the wall and pass it to Officer-A and then to the guest. | Motion Time | 00:05 | 00:03 | 00:05 | 00:45 | 00:03 | 00:03 | 00:11   | D: The visitor was one of the service providers and Officers answer an inquiry from the visitor.   |
|     |   | Cumulative  | 00:20 | 08:41 | 01:02 | 01:03 | 00:23 | 04:33 |         |  |
| 4   | Officer-A checks the ID's validity and Officer-A writes down the badge number on the recording book   | Motion Time | 00:00 | 00:00 | 00:28 | 00:00 | 00:00 | 00:00 | 00:05   | This motion was often done while Officer B checked the name in the hand-written list.  |
|     |   | Cumulative  | 00:20 | 08:41 | 01:30 | 01:03 | 00:23 | 04:33 |         |  |
| 5   | Officer-A asks the phone number and address   | Motion Time | 00:15 | 00:31 | 00:19 | 00:23 | 00:13 | 00:15 | 00:19   | It takes on average 35-40 seconds for the visitor to be registered if the reception is informed in advance (such as A and E).  |
|     |   | Cumulative  | 00:35 | 09:12 | 01:49 | 01:26 | 00:36 | 04:48 |         |  |
| 6   | Officer-A asks what time it is  | Motion Time | 00:01 | 00:01 | 00:01 | 00:01 | 00:01 | 00:01 | 00:01   | These motions can be eliminated if there is a clock on the desk or on the wall.  |
|     |   | Cumulative  | 00:36 | 09:13 | 01:50 | 01:27 | 00:37 | 04:49 |         |  |
| 7   | Officer-B looks at the PC and announce the time   | Motion Time | 00:03 | 00:03 | 00:03 | 00:03 | 00:03 | 00:03 | 00:03   |  |
|     |   | Cumulative  | 00:39 | 09:16 | 01:53 | 01:30 | 00:40 | 04:52 |         |  |
| 8   | Officer-A fills in the recording book   | Motion Time | 00:10 | 00:10 | 00:10 | 00:10 | 00:10 | 00:10 | 00:10   | This motion was done after the visitor left the reception.   |
|     |   | Cumulative  | 00:49 | 09:26 | 02:03 | 01:40 | 00:50 | 05:02 |         |  |
|     |   | Total Time  | 00:49 | 09:26 | 02:03 | 01:40 | 00:50 | 05:02 |         |  |

[Exit]

| No.        | Main Motion   | Sample      | G     | H     |       |       |       |       | Average | Observations   |
|------------|---|-------------|-------|-------|-------|-------|-------|-------|---------|--|
| 1          | Officer-C receives the badge from the visitor                       | Motion Time | 00:01 | 00:01 |       |       |       |       | 00:01   |  |
|            |   | Cumulative  | 00:01 | 00:01 |       |       |       |       |         |  |
| 2          | Officer-C finds the ID in the box and returns the ID to the visitor | Motion Time | 00:10 | 00:46 |       |       |       |       | 00:28   | The officer C was out the office and the Officer D did not recognize Visitor H's face. |
|            |   | Cumulative  | 00:11 | 00:47 |       |       |       |       |         |  |
| 3          | Officer-C asks what time it is                                      | Motion Time | 00:01 | 00:01 |       |       |       |       | 00:01   | These motions can be eliminated if there is a clock on the desk or on the wall.        |
|            |   | Cumulative  | 00:12 | 00:48 |       |       |       |       |         |  |
| 4          | Officer-D looks the PC and answer the time                          | Motion Time | 00:03 | 00:03 |       |       |       |       | 00:03   |  |
|            |   | Cumulative  | 00:15 | 00:51 |       |       |       |       |         |  |
| 5          | Officer-C records the exit time in the recording book               | Motion Time | 00:03 | 00:03 |       |       |       |       | 00:03   |  |
|            |   | Cumulative  | 00:18 | 00:54 |       |       |       |       |         |  |
| Total Time |   |             | 00:18 | 00:54 | 00:00 | 00:00 | 00:00 | 00:00 |         |  |

# **Measurement of waiting time at gate**

Date 13/06/2017

Measured by : Tabuchi, Hanna

Hour 10:00–11:00, 14:00–15:00

| No.     | (1)<br>Arrive at queue | (2)<br>Arrive at reception | (3)<br>Finish registration | (4)<br>Group | (2)–(1)<br>Waiting time | (3)–(2)/(4)<br>Process time | Notes                            |
|---------|------------------------|----------------------------|----------------------------|--------------|-------------------------|-----------------------------|----------------------------------|
| 1       | 10:09:23               | 10:09:42                   | 10:10:30                   | 1            | 0:00:19                 | 0:00:48                     |                                  |
| 2       | 10:10:49               | 10:10:49                   | 10:11:47                   | 1            | 0:00:00                 | 0:00:58                     |                                  |
| 3       | 10:15:15               | 10:21:50                   | 10:23:33                   | 1            | 0:06:35                 | 0:01:43                     |                                  |
| 4       | 10:17:42               | 10:19:05                   | 10:19:29                   | 1            | 0:01:23                 | 0:00:24                     |                                  |
| 5       | 10:19:38               | 10:23:33                   |                            | 1            | 0:03:55                 |                             | W/O registration. Gave up.       |
| 6       | 10:23:12               | 10:25:36                   | 10:26:24                   | 1            | 0:02:24                 | 0:00:48                     |                                  |
| 7       | 10:33:21               | 10:34:14                   |                            | 2            | 0:00:53                 |                             | W/O registration. Entered W/O ID |
| 8       | 10:33:21               | 10:34:14                   |                            | 2            | 0:00:53                 |                             | W/O registration. Entered W/O ID |
| 9       | 10:44:26               | 10:44:26                   | 10:46:02                   | 2            | 0:00:00                 | 0:00:48                     |                                  |
| 10      | 10:44:26               | 10:44:26                   | 10:46:02                   | 2            | 0:00:00                 | 0:00:48                     |                                  |
| 11      | 10:47:15               | 10:47:15                   | 10:49:13                   | 1            | 0:00:00                 | 0:01:58                     |                                  |
| 12      | 10:47:15               | 10:47:15                   | 10:50:52                   | 1            | 0:00:00                 | 0:03:37                     |                                  |
| 13      | 10:52:26               | 10:52:26                   | 10:53:59                   | 1            | 0:00:00                 | 0:01:33                     |                                  |
| 14      | 10:54:18               | 10:54:18                   | 11:06:59                   | 4            | 0:00:00                 | 0:03:10                     | W/O registration.                |
| 15      | 10:54:25               | 10:55:24                   | 10:56:07                   | 1            | 0:00:59                 | 0:00:43                     |                                  |
| 16      | 10:54:31               | 10:54:57                   | 11:07:23                   | 4            | 0:00:26                 | 0:03:07                     | W/O registration.                |
| 17      | 10:56:06               | 10:56:06                   | 11:07:29                   | 4            | 0:00:00                 | 0:02:51                     | W/O registration.                |
| 18      | 10:56:07               | 10:56:07                   | 11:07:40                   | 4            | 0:00:00                 | 0:02:53                     | W/O registration.                |
| 19      | 14:00:00               | 14:00:00                   | 14:01:18                   | 1            | 0:00:00                 | 0:01:18                     |                                  |
| 20      | 14:00:00               | 14:01:18                   | 14:03:04                   | 3            | 0:01:18                 | 0:00:35                     |                                  |
| 21      | 14:00:00               | 14:02:18                   | 14:03:04                   | 3            | 0:02:18                 | 0:00:15                     |                                  |
| 22      | 14:00:00               | 14:02:18                   | 14:03:04                   | 3            | 0:02:18                 | 0:00:15                     |                                  |
| 23      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 24      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 25      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 26      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 27      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 28      | 14:02:24               | 14:04:38                   | 14:07:56                   | 6            | 0:02:14                 | 0:00:33                     |                                  |
| 29      | 14:10:03               | 14:10:03                   | 14:11:44                   | 1            | 0:00:00                 | 0:01:41                     |                                  |
| 30      | 14:11:44               | 14:11:47                   | 14:12:54                   | 1            | 0:00:03                 | 0:01:07                     |                                  |
| 31      | 14:13:36               | 14:13:36                   | 14:15:42                   | 1            | 0:00:00                 | 0:02:06                     |                                  |
| 32      | 14:14:05               | 14:16:23                   | 14:26:22                   | 4            | 0:02:18                 | 0:02:30                     | W/O registration                 |
| 33      | 14:14:05               | 14:16:23                   | 14:26:39                   | 4            | 0:02:18                 | 0:02:34                     | W/O registration                 |
| 34      | 14:14:05               | 14:16:23                   | 14:27:05                   | 4            | 0:02:18                 | 0:02:41                     | W/O registration                 |
| 35      | 14:14:05               | 14:16:23                   | 14:27:59                   | 4            | 0:02:18                 | 0:02:54                     | W/O registration                 |
| 36      | 14:15:34               | 14:19:19                   | 14:20:03                   | 1            | 0:03:45                 | 0:00:44                     |                                  |
| 37      | 14:16:42               | 14:20:04                   | 14:20:46                   | 1            | 0:03:22                 | 0:00:42                     |                                  |
| 38      | 14:18:54               | 14:20:47                   | 14:22:34                   | 3            | 0:01:53                 | 0:00:36                     |                                  |
| 39      | 14:18:54               | 14:20:47                   | 14:22:34                   | 3            | 0:01:53                 | 0:00:36                     |                                  |
| 40      | 14:18:54               | 14:20:47                   | 14:22:34                   | 3            | 0:01:53                 | 0:00:36                     |                                  |
| 41      | 14:21:44               | 14:23:08                   | 14:29:38                   | 1            | 0:01:24                 | 0:06:30                     | W/O registration                 |
| 42      | 14:32:18               | 14:32:18                   | 14:36:16                   | 1            | 0:00:00                 | 0:03:58                     |                                  |
| 43      | 14:36:37               | 14:36:37                   | 14:37:36                   | 2            | 0:00:00                 | 0:00:30                     |                                  |
| 44      | 14:36:37               | 14:36:37                   | 14:37:36                   | 2            | 0:00:00                 | 0:00:30                     |                                  |
| 45      | 14:37:58               | 14:37:58                   | 14:38:36                   | 1            | 0:00:00                 | 0:00:38                     |                                  |
| 46      | 14:45:30               | 14:45:30                   | 14:46:01                   | 1            | 0:00:00                 | 0:00:31                     |                                  |
| Average |                        |                            |                            |              | 0:01:19                 | 0:01:28                     |                                  |
| Min     |                        |                            |                            |              | 0:00:00                 | 0:00:15                     |                                  |
| Max     |                        |                            |                            |              | 0:06:35                 | 0:06:30                     |                                  |

**0:01:00** Exclude W/O registration

| (minutes)  |                |      |       |
|--|----------------|------|-------|
| KPI 1: Average waiting time of in-coming pedestrians | Baseline       | 3:11 | 58.6% |
|  | Target         | 1:00 |       |
|  | Current Status | 1:19 |       |
| KPI 2: Average process time within the reception     | Baseline       | 2:11 | 32.8% |
|  | Target         | 0:45 |       |
|  | Current Status | 1:28 |       |

Exclude W/O registration

1:00

## Kaizen Completion Report

Division and Theme: Customs Unit, PTSD, Shorten the lead time to collect goods from the Customs Office.

Report Date: April 2016

|                    |  |
|--------------------|--|
| Officers in charge | Kumneger (supervisor), officers in store   |
| Background         | While the locations of all items in the main store (located within AUC's compound) were clearly determined, these locations did not reflect the frequency of the usage of each item. The concept and methodology of 5S and 3 Mu (Muda: wastefulness, Muri: excessiveness, Mura: dispersion) elimination should be imparted to Store Unit staff so that each one of them can contribute to an improvement of efficiency in the store operation. |

[Baseline/Target/Result]

|                |          |  |
|----------------|----------|--|
| Not determined | Baseline |  |
|                | Target   |  |
|                | Result   |  |

[Achievements as of April 2016]

The training on 5S and 3 Mu elimination was conducted for 12 stores staff and 2 PTSD staff in March 2016 with a follow-up activity on the ground conducted in the following week. The store staff who was mandated to deliver items took initiative in re-arranging items so that the delivery would be speeded up. Store staff continued to improve their work environment, such as setting signboards to show the locations of cabinets and applying 5S in all areas in the store.

[Activity Record]

| No. | Action  | 2016  |       |       |
|-----|---|-------|-------|-------|
|     |   | March | April | May   |
| 1   | Conduct a training session on Five S and three MU |       | ■     |       |
| 2   | Re-arrange items for optimal movement             |       | ■■■■■ | ■■■■■ |

## Kaizen Completion Report

Division and Theme: Expediting calculation of education benefits, Financial Management Division (FMD), PBFA

Report Date: June 2017

|                    |   |
|--------------------|---|
| Officers in charge | Madalitso (Acting head of division), Zelalem (Financial Officer), Debre (officer in charge of data entry for education benefits)  |
| Background         | <p>PBFA is obliged to calculate medical claims and education benefits on behalf of the requesting staff, which significantly slows down the reimbursement process. Medical and education benefits are processed in hard copy documents. Although UBORA project initiated by HR division will enable online request for medical and education benefits (calculation will be automated), there was a significant delay in the development of the program. Therefore, it was worthwhile tackling this issue even if it would be a short-term measure.</p> <p>The Excel sheet for education benefits used by PBFA was found not conducive. Mrs. Debre used to put the information of all items (300,000 lines) in one page. In order to facilitate the calculation of education benefits, the Kaizen Unit re-designed the Excel sheet incorporating new formulas.</p> |





### [Baseline/Target/Result]

|                                   |          |                        |
|-----------------------------------|----------|------------------------|
| KPI: Process time to make a claim | Baseline | 4 min                  |
|                                   | Target   | 2 min                  |
|                                   | Result   | 1.5 min (62% improved) |

### [Achievements as of June 2017]

The Excel sheet developed by Kaizen Unit significantly speeded up the process time for education benefits

### [Activity record]

| No. | Action                  | 2017  |   |   |     |
|-----|-------------------------|---|---|---|-----|
|     |                         | Jan   | Feb   | Mar   | Apr |
| 1   | Analyze current process |  |   |   |     |
| 2   | Make new design         |   |   |   |     |
| 3   | Trial & modify          |   |  |   |     |
| 4   | Use new method          |   |   |  |     |

[Result]

Before (50 lines/claim)

| DOCUMENT READY FOR PARKING<br>EDUCATIONAL CLAIM |                       |                                   |             |
|---|-----------------------|-----------------------------------|-------------|
| AFRICAN UNION<br>الاتحاد الأفريقي               |                       | UNION AFRICAINE<br>UNIÃO AFRICANA |             |
| <b>Local</b>                                    |                       |                                   |             |
| Staff Name: NATNAEL KUMERA                      |                       | Vendor No.: 10000210/9371.18      |             |
| Dependent child: DAWIT NTANAEL                  |                       |                                   |             |
| Type of Entitlement                             |                       | Refundable Amount                 |             |
| School fee                                      | -                     | -                                 |             |
| Uniform   | -                     | -                                 |             |
| Stationeries                                    | -                     | -                                 |             |
| Accommodation                                   | -                     | -                                 |             |
| Sub Total                                       | ETB                   | -                                 | -           |
|   | USD                   | 22,250                            | \$ -        |
| No. of Children                                 | 1.00                  |                                   |             |
| Transport                                       | 35,000.00             | 26,250.00                         |             |
| Duration From                                   | 01-Sep-16             |                                   |             |
| To  | 30-Jun-17             |                                   |             |
| ETB   | -                     |                                   |             |
| USD   | 130.00                | 1,300.00                          |             |
| Months  | 10.00                 |                                   |             |
| Child   | 1.00                  |                                   |             |
| Sub Total                                       | ETB                   | -                                 | 26,250.00   |
|   | USD @                 | 22,250                            | \$ 1,179.78 |
| Private Tuition fee                             | -                     | -                                 |             |
| Duration From                                   | 01-Sep-15             |                                   |             |
| To  | 30-Jun-16             |                                   |             |
| Number of Days                                  | 30-Oct-00             |                                   |             |
| Number of Weeks                                 | 43.43                 | -                                 |             |
| Child   | 1.00                  |                                   |             |
| Sub Total                                       | ETB                   | -                                 | -           |
|   | USD @                 | 22,250                            | \$ 1.04     |
| Total Refundable Amount                         |                       | 26,250.00                         |             |
|   | USD @                 | 22,250                            | \$ 1,180.81 |
| -   | X 75%                 | -                                 | -           |
| 35,000.00                                       | X 75%                 | -                                 | 26,250.00   |
| -   | X 75%                 | -                                 | -           |
|   |                       | 26,250.00                         |             |
| Dependent child                                 | Amount Claimed (Birr) | 75% Refundable amount (Birr)      |             |
| DAWIT NATNAEL                                   | 35,000.00             | 26,250.00                         |             |
|   |                       |                                   |             |
|   | 35,000.00             | 26,250.00                         |             |
| DOCUMENT READY FOR PARKING<br>EDUCATIONAL CLAIM |                       |                                   |             |
| AFRICAN UNION<br>الاتحاد الأفريقي               |                       | UNION AFRICAINE<br>UNIÃO AFRICANA |             |
| <b>Local</b>                                    |                       |                                   |             |
| Staff Name: BELETE TESHOME                      |                       | Vendor No.: 10000343/9359.18      |             |
| Dependent child: MELAKE, MICHAEL, NAHOM         |                       |                                   |             |
| Type of Entitlement                             |                       | Refundable Amount                 |             |
| School fee                                      | 16,250.00             | 12,187.50                         |             |
| Uniform   | 21,450.00             | 16,087.50                         |             |
| Stationeries                                    | 8,560.00              | 6,420.00                          |             |
| Accommodation                                   | -                     | -                                 |             |
| Sub Total                                       | ETB                   | 46,260.00                         | 34,695.00   |
|   | USD                   | 22,250                            | \$ 1,559.33 |
| No. of Children                                 | 3.00                  |                                   |             |
| Transport                                       | 114,900.00            | 86,175.00                         |             |
| Duration From                                   | 24-Sep-16             |                                   |             |
| To  | 30-Jun-17             |                                   |             |
| ETB   | -                     |                                   |             |
| USD   | 130.00                | 3,510.00                          |             |
| Months  | 9.00                  |                                   |             |
| Child   | 3.00                  |                                   |             |
| Sub Total                                       | ETB                   | -                                 | 78,097.50   |
|   | USD @                 | 22,250                            | \$ 3,510.00 |
| Private Tuition fee                             | -                     | -                                 |             |
| Duration From                                   | 01-Sep-15             |                                   |             |
| To  | 30-Jun-16             |                                   |             |
| Number of Days                                  | 30-Oct-00             |                                   |             |
| Number of Weeks                                 | 43.43                 | -                                 |             |
| Child   | 3.00                  |                                   |             |
| Sub Total                                       | ETB                   | -                                 | -           |
|   | USD @                 | 22,250                            | \$ 1.04     |
| Total Refundable Amount                         |                       | 112,792.50                        |             |
|   | USD @                 | 22,250                            | \$ 5,070.38 |
| 46,260.00                                       | X 75%                 | -                                 | 34,695.00   |
| -   | X 75%                 | -                                 | 78,097.50   |
| -   | X 75%                 | -                                 | -           |
|   |                       | 112,792.50                        |             |
| Dependent child                                 | Amount Claimed (Birr) | 75% Refundable amount (Birr)      |             |
| MELAKE  | 43,682.50             |                                   |             |
| MICHAEL   |                       |                                   |             |
| NAHOM   |                       |                                   |             |

After (1 line/claim)

Sheet for input

| [INTERNATIONAL] |                  |                   |                         |                 |          |               |              |            |              |               |                   |               |               |           |        |                   |                     |
|-----------------|------------------|-------------------|-------------------------|-----------------|----------|---------------|--------------|------------|--------------|---------------|-------------------|---------------|---------------|-----------|--------|-------------------|---------------------|
| [PRINT]         |                  |                   |                         |                 |          |               |              |            |              |               |                   |               |               |           |        |                   |                     |
| Rule            | Vendor no.       | Staff name        | Dependent child         | No. of children | Currency | Exchange Rate | School fee   | Uniform    | Stationeries | Accommodation | Refundable Amount | Transport fee | Duration From | To        | Months | Refundable Amount | Private Tuition fee |
| Example         | 10000892/2756.16 | Mahmoud G. Yousef | Richard & Tawana Kondow | 2               | MMK      | 721           | 2,230,000.00 | 750,000.00 | 800,000.00   | 0.00          | 3,782,500.00      | 920,000.00    | 1-Sep-16      | 30-Jun-17 | 10.0   | 777,500.00        | 0.00                |
| [RECORD]        |                  |                   |                         |                 |          |               |              |            |              |               |                   |               |               |           |        |                   |                     |
| Page            | Vendor no.       | Staff name        | Dependent child         | No. of children | Currency | Exchange Rate | School fee   | Uniform    | Stationeries | Accommodation | Refundable Amount | Transport fee | Duration From | To        | Months | Refundable Amount | Private Tuition fee |
| Example         | 10000892/2756.16 | Mahmoud G. Kondow | Richard & Tawana Kondow | 2               | MMK      | 721           | 2,230,000.00 | 750,000.00 | 800,000.00   | 0.00          | 3,782,500.00      | 920,000.00    | 1-Sep-16      | 30-Jun-17 | 10.0   | 777,500.00        | 0.00                |
|                 |                  |                   |                         |                 |          | #N/A          |              |            |              |               | 0.00              |               |               |           | 0.0    | #N/A              |                     |
|                 |                  |                   |                         |                 |          | #N/A          |              |            |              |               | 0.00              |               |               |           | 0.0    | #N/A              |                     |

Sheet for print (Data are linked from input sheet)

| DOCUMENT READY FOR PARKING<br>EDUCATIONAL CLAIM |                             |                                    |                                      |
|---|-----------------------------|------------------------------------|--------------------------------------|
| AFRICAN UNION<br>الاتحاد الإفريقي               |                             | UNION AFRICAINE<br>UNIÃO AFRICANA  |                                      |
| <b>Local</b>                                    |                             |                                    |                                      |
| Staff Name:                                     |                             | Nebiyu Abebeshoa                   |                                      |
| Dependent child:                                |                             | Elyanna & Saron Nebiyu             |                                      |
| Vendor No.:                                     |                             | 10000174/2756.16                   |                                      |
| <b>Type of Entitlement</b>                      |                             | <b>Refundable Amount</b>           |                                      |
| School fee                                      |                             | -                                  |                                      |
| Uniform   |                             | -                                  |                                      |
| Stationeries                                    |                             | -                                  |                                      |
| Accommodation                                   |                             | -                                  |                                      |
| Sub Total                                       |                             | ETB -                              |                                      |
|   |                             | USD 22.25 \$ -                     |                                      |
| No. of Children                                 |                             | 2                                  |                                      |
| Transport                                       |                             | 20,000.00 15,000.00                |                                      |
| Duration From                                   |                             | 05-Sep-16                          |                                      |
| To  |                             | 30-Jun-17                          |                                      |
| Limit(ETB)                                      |                             | 2,892.50 57,850.00                 |                                      |
| Limit(USD)                                      |                             | 130.00 2,600.00                    |                                      |
| Months  |                             | 10.00                              |                                      |
| Child   |                             | 2                                  |                                      |
| Sub Total                                       |                             | ETB 15,000.00                      |                                      |
|   |                             | USD 22.25 \$ 674.16                |                                      |
| <b>Private Tuition fee</b>                      |                             | -                                  |                                      |
| Duration From                                   |                             | -                                  |                                      |
| To  |                             | -                                  |                                      |
| Number of Days                                  |                             | -                                  |                                      |
| Number of Weeks                                 |                             | -                                  |                                      |
| Child   |                             | 2                                  |                                      |
| Sub Total                                       |                             | ETB -                              |                                      |
|   |                             | USD 22.25 \$ -                     |                                      |
| <b>Total Refundable Amount(ETB)</b>             |                             | <b>15,000.00</b>                   |                                      |
| <b>Total Refundable Amount(USD)</b>             |                             | <b>674.16</b>                      |                                      |
| School fee, etc.                                |                             | - X 75%                            |                                      |
| Transport                                       |                             | 20,000.00 X 75%                    |                                      |
| Private tuition fee                             |                             | - X 75%                            |                                      |
| <b>TOTAL</b>                                    |                             | <b>15,000.00</b>                   |                                      |
| <b>Dependent child</b>                          | <b>Amount Claimed (ETB)</b> | <b>75% Refundable amount (ETB)</b> | <b>REFUND AS PER THE RULES (ETB)</b> |
| Elyanna Nebiyu                                  | 10,000.00                   | 7,500.00                           | 7,500.00                             |
| Saron Nebiyu                                    | 10,000.00                   | 7,500.00                           | 7,500.00                             |
| -   | -                           | -                                  | -                                    |
| -   | -                           | -                                  | -                                    |
| <b>TOTAL</b>                                    | <b>20,000.00</b>            | <b>15,000.00</b>                   | <b>15,000.00</b>                     |

## Kaizen Completion Report

Division and Theme: Clearing up short-term staff's health insurance claims to the insurance company, MSD/HRMD

Report Date: August 2016

|                    |  |
|--------------------|--|
| Officers in charge | Dieudonne LOUGUET, HR / Wosene Debero Elero & Mmatalenta Maphosa MSD   |
| Background         | AUC short term staff members are covered under CIGNA health insurance. In July 2016, CIGNA complained that AUC did not pay the premiums, which amounted to USD 820,000. On the other hand, MSD faced difficulties in regard of submitting invoices to CIGNA because of the lack of coordination between MSD and HR (only HR has access to CIGNA reference numbers). Moreover, most of MSD units did not submit the invoices to the cashier. As a result, 2000 – 3000 of invoices were accumulated unclaimed, with MSD lacking of human resources to clear the backlog. |

[Baseline/Target/Result]

|  |          |  |
|--|----------|--|
| KPI 1: Pay the outstanding premiums                | Baseline | CIGNA did not receive premiums   |
|  | Target   | Pay all the unpaid premiums to CIGNA   |
|  | Result   | 80% of the premium has been paid.  |
| KPI 2: Clear the backlog of invoices against CIGNA | Baseline | AU did not submit invoices to CIGNA to be reimbursed   |
|  | Target   | Clear the backlog and submit all the invoices to CIGNA   |
|  | Result   | Invoices for 2014 and first two months of 2015 have been cleared. A mechanism to prevent the recurrence of the same incident was established within MSD. |

[Achievements as of August 2016]

After the investigation conducted by PBFAD, HRMD (the owner of the contract with CIGNA) and the Kaizen Unit, it was revealed that many of the invoices from CIGNA were misplaced somewhere between HRMD and PBFAD with some of them not being found (apparently lost). After the payment process was expedited and some of the invoices were re-issued by CIGNA, the payment of most premiums was cleared. The investigation also revealed that since MSD did not have the patients' insurance reference numbers due to the lack of communication with HRMD (only HRMD has access to the insurance reference numbers), the AU Clinic had failed to send most of invoices to CIGNA. As a result, 2000 to 3000 invoices were accumulated unprocessed, with MSD lacking human resources to clear the backlog. Moreover, regardless of the coverage of insurance, most of MSD units had not submitted medical expenses' invoices<sup>1</sup> to the cashier since 2014, meaning that the AU Clinic failed to charge many of AU patients who were not covered

<sup>1</sup> Medical consultations are provided free of charge at the AU Clinic; only the costs of medicines and materials are charged.



In order to resolve the issue and prevent the recurrence of the same incident, the Kaizen Unit proposed countermeasures in August 2016 which are to be implemented by relevant departments, and presented them at the DCP management meeting.

| No. | Action  | 2016       |            |            |            |            |
|-----|---|------------|------------|------------|------------|------------|
|     |   | July       | Aug        | Sep        | Oct        | Nov        |
| 1   | Identify issues related to CIGNA                | [REDACTED] |            |            |            |            |
| 2   | Identify counter-measures                       | [REDACTED] |            |            |            |            |
| 3   | Pay the outstanding premiums to CIGNA (HRD-FMD) | [REDACTED] |            | [REDACTED] |            |            |
| 4   | Provide all the missing CIGNA numbers to MSD    |            | [REDACTED] |            |            |            |
| 5   | Clear the backlog                               |            |            | [REDACTED] | [REDACTED] | [REDACTED] |
| 6   | Submit the invoices to CIGNA                    |            |            |            | [REDACTED] |            |

## Cigna issue

### 1. Unpaid premiums to Cigna

#### 1.1 Current status

- (1) 1,411 staff members have been enrolled in Cigna insurance, as of 25 July 2016.
- (2) In March 2016, HRMD received a communication from Cigna related to AU's unpaid premiums. The issue is that some of the premiums have not been paid since 2013. The total outstanding amount as of March 2016 that Cigna claimed was USD 819,263.31. HRMD requested PBFA to expedite the payment.
- (3) Afterwards, PBFA cleared part of the above-mentioned debt. On the basis of the data obtained from PBFA and HRMD, Kaizen Unit estimated that USD 617,840.48 had already been paid by July 2016 out of USD 819,263.31. The remaining amount to be paid would be USD 201,422.83. There remaining premiums have not been paid apparently because PBFA could not find invoices. It is not known whether Cigna failed to send these invoices to PBFA or PBFA lost them.

| Premiums which were missing at the time of March 2016 | Total   | Paid    | Unpaid  |
|---|---------|---------|---------|
| Youth Volunteers 1st quarter 2013                     | 7,636   | -       | 7,636   |
| Youth Volunteers 2nd & 4th quarter 2014               | 10,833  | -       | 10,833  |
| Human Rights Observers (Mali) 2014                    | 326     | -       | 326     |
| Commissioners 2014                                    | 3,711   | 3,711   | -       |
| Youth Volunteers 3rd & 4th quarter 2015               | 13,049  | 13,049  | -       |
| Human Rights Observers (Mali) 2015                    | 19,054  | -       | 19,054  |
| Other Short Term Staff members 2015                   | 149,110 | -       | 149,110 |
| Short term staff members 2015                         | 433,115 | 418,652 | 14,464  |
| IBAR staff members 2015                               | 24,846  | 24,846  | -       |
| Algiers staff members 2015                            | 4,301   | 4,301   | -       |
| ASEOWA 2015   | 86,998  | 86,998  | -       |
| JFA-ICB short terms 2015                              | 22,788  | 22,788  | -       |
| ECM30M short terms 2015                               | 43,496  | 43,496  | -       |
| Total   | 819,263 | 617,840 | 201,423 |

#### 1.2 Actions taken

HRMD requested Cigna to kindly issue again the invoices of the premiums that have not been paid (five items). In relation to "Short term staff members 2015", HRMD sent an inquiry to PBFA to know the reason of the difference between the amount reported by Cigna and the amount paid by PBFA.

#### 1.3 Countermeasures to be taken to prevent the recurrence of the same incidents

The belated payment is in fact commonly observed with most payments by AUC. The acceleration of payments is being handled between PBFA and MISD as P to P (Procurement to Payment) project.

## 2. Unsettled claims for Cigna

### 2.1 Current status

- (1) MSD (Medical Service Direction) is facing difficulties to send its invoices to get refund from Cigna because MSD does not have access to the reference numbers (Cigna numbers) apparently due to the failure of insured staff to present the Cigna Card to MSD. Since MSD has not been able to send most of its medical claims to Cigna, only USD 3,655 has been reimbursed by Cigna to date since this scheme started.
- (2) In order to solve this issue, MSD requested HRMD to provide Cigna numbers of the insured staff (and the CSTE numbers<sup>2</sup>). HRMD obtained the Cigna numbers from Cigna (and also obtained the CSTE numbers from the Registry), and delivered these numbers to MSD at the end of July 2016 so that MSD is able to settle the claims.
- (3) HRMD and MSD sent a memo to short term staff members to remind them that they have to show the Cigna cards upon receiving medical services at the AU clinic.
- (4) MSD's cashier must process 2,000 to 3,000 invoices annually. Most (80%) of the invoices that the cashier deals with come from Pharmacy. The rest of the invoices come from different units such as laboratory (15%), X-ray and dental. It has been found that there is no mechanism in MSD that expedites the submission of invoices to the cashier; all units simply keep invoices to themselves until they are told to send them to the cashier. Pharmacy has finally sent all the invoices produced by 2015, and the laboratory has sent only those produced in 2014.
- (5) As a rough estimate the total amount that Cigna is supposed to reimburse to MSD is about USD 30,000 – 40,000. This amount includes 2014, 2015 and 2016 invoices.

### 2.2 Actions taken

- (1) The backlog for the invoices generated in 2014 has been cleared as of August 2017. MSD is still working on the clearing of the remaining backlog.
- (2) Preventive measures:
  - (i) Delivery of invoices: The Integrated Medical Record System (IMRS) that was introduced to MDS in December 2016 automated the issuance of invoices from all units.
  - (ii) Claims to Cigna: Kaizen Unit has made sure that Cigna numbers that are captured at HRMD would be entered into IMRS through SAP by a HRMD officer, which enabled the cashier at the clinic to verify the Cigna number upon payment.

---

<sup>2</sup> CSTE numbers are staff identification numbers, which are being replaced by SAP numbers.

## Kaizen Completion Report

Division and Theme: Improving medicine availability at the pharmacy – Pharmacy, MSD

Report Date: December 2016

|                    |  |
|--------------------|--|
| Officers in charge | Mmatalenta (pharmacist), Chayrie   |
| Background         | There was no functional inventory control system for medical supplies in AU Clinic Pharmacy. Doctors and pharmacy staff did not know the exact amount of stock or monthly consumption of medical supplies; therefore, the pharmacists relied on the guesswork upon ordering materials, which ended up with frequent out-of-stock. The Kaizen Unit was requested in June 2016 by the Pharmacy to provide support to the introduction of an inventory management system. |

### [Baseline/Target/Result]

|   |          |   |
|---|----------|---|
| KPI 1: Put in place an inventory control system for medicines | Baseline | There was no inventory control for medicines.                   |
|   | Target   | An inventory control system is introduced for medicines.        |
|   | Result   | IMRS that includes the inventory control system was introduced. |

### [Achievements as of December 2016]

|  |
|--|
| According to the Pharmacy unit, IMRS that contains an inventory management system was planned to be introduced to MSD since 2007 but the initiative was suspended. It was shortly after the Kaizen Unit started an investigation on the existing inventory management system that the unit learned that the introduction of IMRS would be re-initiated. With an intensive involvement of the pharmacy unit, a new inventory management system was finally launched in December 2016 as part of IMRS. The introduction of IMRS has provided MSD with real-time inventory management system capability that can reduce shortage in the pharmacy's stock. |
|--|

### [Activity record]

| No. | Action  | 2016 |       |     |     |       |
|-----|---|------|-------|-----|-----|-------|
|     |   | June | Sep   | Oct | Nov | Dec   |
| 1   | Make policy to introduce inventory management system          | ■    |       |     |     |       |
| 2   | Get approval for this policy by Div. head                     | ■    |       |     |     |       |
| 3   | Conduct training and test for the inventory management system |      | ■■■■■ |     |     |       |
| 4   | Launch IMRS   |      |       |     |     | ■■■■■ |

## Kaizen Completion Report

Division and Theme: Turning around inventory management for speedier examination,  
Radiology Unit, MSD

Report Date: June 2016

|                    |  |
|--------------------|--|
| Officers in charge | Dr. Brook (Head of Unit), Dawit Nebiyou and Demelash Fanta (officers in charge of radiology)   |
| Background         | MSD's Radiology Unit was chosen to be a showcase for the application of 5S in the directorate. Through improved orderliness, efficiency and comfort to customers should be increased. 5S was to be applied to the store, change room and office of the Radiology Unit in order to shorten the search time for necessary materials (mainly X-ray films) from 20 minutes (baseline) to 5 minutes |

## [Baseline/Target/Result]

|   |          |                         |
|---|----------|-------------------------|
| KPI: Search time for necessary materials (mainly X-ray films) | Baseline | 20 min                  |
|   | Target   | 5 min                   |
|   | Result   | 1 min (95% improvement) |

[Achievements as of June 2016]

The Kaizen Unit helped Radiology staff develop a strategy and weekly plan for 5S in May 2016. Following the Kaizen Expert's guidance, Radiology staff rearranged, labeled and set items in the order of "first-in, first-out." After the completion of 5S in May 2016, the search time of necessary materials was shortened to one minute.

## [Activity record]

| Action                                | May 2016 |    |
|---------------------------------------|----------|----|
|                                       | 3W       | 4W |
| Prepare a strategy and an action plan | ■        |    |
| Implement the action plan             | ■        | ■  |

|        | Store  | Change Room   |
|--------|--|---|
| Before |   |   |
| After  |  |  |

## Kaizen Completion Report

Division and Theme: Bringing lab work environment to a new stage for efficient and effective service – Laboratory - MSD

Report Date: June 2016

|                    |   |
|--------------------|---|
| Officers in charge | Kalifa (supervisor), Eyerusalem and all staff in the laboratory   |
| Background         | MSD's Laboratory was chosen to be a showcase for the application of 5S in the directorate. Since there were no designated locations for tools and materials, the laboratory staff had to look for necessary tools and materials when they needed them, causing a waste of time. 5S needs to be applied in the Laboratory so that efficiency is increased with all tools and equipment continue to be set at the right places. |

[Baseline/Target/Result]

|                                    |          |  |
|------------------------------------|----------|--|
| KPI: Level of implementation of 5S | Baseline | 5S is not implemented                                      |
|                                    | Target   | 5S is implemented and maintained throughout the laboratory |
|                                    | Result   | 5S is implemented and maintained throughout the laboratory |

[Achievements as of June 2016]

The Kaizen Unit conducted two sessions of basic training for 5S in February 2016 inviting 18 staff members from the Laboratory and other units in MSD. After the training, the Laboratory prepared an action plan for 5S in February, started the implementation in March, and completed it in May. Since then, all medical equipment and tools have continued to be put at their proper locations and the level of stock is continuously monitored at the store.

[Activity record]

| No. | Action  | 2016 |       |       |     |
|-----|---|------|-------|-------|-----|
|     |   | Feb  | March | April | May |
| 1   | Conduct two training session for 5S                 | ■ ■  |       |       |     |
| 2   | Prepare an action plan for the implementation of 5S | ■    |       |       |     |
| 3   | Implement 5S following the action plan              |      |       |       |     |



Items inside are listed



Locations are indicated



Locations are indicated

LABORATORY INVENTORY AND STOCK REGISTRY SYSTEM

**BIN CARD**

Bin No. 101 Bin Loc. 101

Bin Name 101 Bin Type 101

| Item No. | Item Name | Quantity | Unit | Bin No. | Bin Loc. | Bin Name | Bin Type |
|----------|-----------|----------|------|---------|----------|----------|----------|
| 1        | 101       | 100      | g    | 101     | 101      | 101      | 101      |
| 2        | 102       | 100      | g    | 101     | 101      | 101      | 101      |
| 3        | 103       | 100      | g    | 101     | 101      | 101      | 101      |
| 4        | 104       | 100      | g    | 101     | 101      | 101      | 101      |
| 5        | 105       | 100      | g    | 101     | 101      | 101      | 101      |
| 6        | 106       | 100      | g    | 101     | 101      | 101      | 101      |
| 7        | 107       | 100      | g    | 101     | 101      | 101      | 101      |
| 8        | 108       | 100      | g    | 101     | 101      | 101      | 101      |
| 9        | 109       | 100      | g    | 101     | 101      | 101      | 101      |
| 10       | 110       | 100      | g    | 101     | 101      | 101      | 101      |
| 11       | 111       | 100      | g    | 101     | 101      | 101      | 101      |
| 12       | 112       | 100      | g    | 101     | 101      | 101      | 101      |
| 13       | 113       | 100      | g    | 101     | 101      | 101      | 101      |
| 14       | 114       | 100      | g    | 101     | 101      | 101      | 101      |
| 15       | 115       | 100      | g    | 101     | 101      | 101      | 101      |
| 16       | 116       | 100      | g    | 101     | 101      | 101      | 101      |
| 17       | 117       | 100      | g    | 101     | 101      | 101      | 101      |
| 18       | 118       | 100      | g    | 101     | 101      | 101      | 101      |
| 19       | 119       | 100      | g    | 101     | 101      | 101      | 101      |
| 20       | 120       | 100      | g    | 101     | 101      | 101      | 101      |
| 21       | 121       | 100      | g    | 101     | 101      | 101      | 101      |
| 22       | 122       | 100      | g    | 101     | 101      | 101      | 101      |
| 23       | 123       | 100      | g    | 101     | 101      | 101      | 101      |
| 24       | 124       | 100      | g    | 101     | 101      | 101      | 101      |
| 25       | 125       | 100      | g    | 101     | 101      | 101      | 101      |
| 26       | 126       | 100      | g    | 101     | 101      | 101      | 101      |
| 27       | 127       | 100      | g    | 101     | 101      | 101      | 101      |
| 28       | 128       | 100      | g    | 101     | 101      | 101      | 101      |
| 29       | 129       | 100      | g    | 101     | 101      | 101      | 101      |
| 30       | 130       | 100      | g    | 101     | 101      | 101      | 101      |
| 31       | 131       | 100      | g    | 101     | 101      | 101      | 101      |
| 32       | 132       | 100      | g    | 101     | 101      | 101      | 101      |
| 33       | 133       | 100      | g    | 101     | 101      | 101      | 101      |
| 34       | 134       | 100      | g    | 101     | 101      | 101      | 101      |
| 35       | 135       | 100      | g    | 101     | 101      | 101      | 101      |
| 36       | 136       | 100      | g    | 101     | 101      | 101      | 101      |
| 37       | 137       | 100      | g    | 101     | 101      | 101      | 101      |
| 38       | 138       | 100      | g    | 101     | 101      | 101      | 101      |
| 39       | 139       | 100      | g    | 101     | 101      | 101      | 101      |
| 40       | 140       | 100      | g    | 101     | 101      | 101      | 101      |
| 41       | 141       | 100      | g    | 101     | 101      | 101      | 101      |
| 42       | 142       | 100      | g    | 101     | 101      | 101      | 101      |
| 43       | 143       | 100      | g    | 101     | 101      | 101      | 101      |
| 44       | 144       | 100      | g    | 101     | 101      | 101      | 101      |
| 45       | 145       | 100      | g    | 101     | 101      | 101      | 101      |
| 46       | 146       | 100      | g    | 101     | 101      | 101      | 101      |
| 47       | 147       | 100      | g    | 101     | 101      | 101      | 101      |
| 48       | 148       | 100      | g    | 101     | 101      | 101      | 101      |
| 49       | 149       | 100      | g    | 101     | 101      | 101      | 101      |
| 50       | 150       | 100      | g    | 101     | 101      | 101      | 101      |
| 51       | 151       | 100      | g    | 101     | 101      | 101      | 101      |
| 52       | 152       | 100      | g    | 101     | 101      | 101      | 101      |
| 53       | 153       | 100      | g    | 101     | 101      | 101      | 101      |
| 54       | 154       | 100      | g    | 101     | 101      | 101      | 101      |
| 55       | 155       | 100      | g    | 101     | 101      | 101      | 101      |
| 56       | 156       | 100      | g    | 101     | 101      | 101      | 101      |
| 57       | 157       | 100      | g    | 101     | 101      | 101      | 101      |
| 58       | 158       | 100      | g    | 101     | 101      | 101      | 101      |
| 59       | 159       | 100      | g    | 101     | 101      | 101      | 101      |
| 60       | 160       | 100      | g    | 101     | 101      | 101      | 101      |
| 61       | 161       | 100      | g    | 101     | 101      | 101      | 101      |
| 62       | 162       | 100      | g    | 101     | 101      | 101      | 101      |
| 63       | 163       | 100      | g    | 101     | 101      | 101      | 101      |
| 64       | 164       | 100      | g    | 101     | 101      | 101      | 101      |
| 65       | 165       | 100      | g    | 101     | 101      | 101      | 101      |
| 66       | 166       | 100      | g    | 101     | 101      | 101      | 101      |
| 67       | 167       | 100      | g    | 101     | 101      | 101      | 101      |
| 68       | 168       | 100      | g    | 101     | 101      | 101      | 101      |
| 69       | 169       | 100      | g    | 101     | 101      | 101      | 101      |
| 70       | 170       | 100      | g    | 101     | 101      | 101      | 101      |
| 71       | 171       | 100      | g    | 101     | 101      | 101      | 101      |
| 72       | 172       | 100      | g    | 101     | 101      | 101      | 101      |
| 73       | 173       | 100      | g    | 101     | 101      | 101      | 101      |
| 74       | 174       | 100      | g    | 101     | 101      | 101      | 101      |
| 75       | 175       | 100      | g    | 101     | 101      | 101      | 101      |
| 76       | 176       | 100      | g    | 101     | 101      | 101      | 101      |
| 77       | 177       | 100      | g    | 101     | 101      | 101      | 101      |
| 78       | 178       | 100      | g    | 101     | 101      | 101      | 101      |
| 79       | 179       | 100      | g    | 101     | 101      | 101      | 101      |
| 80       | 180       | 100      | g    | 101     | 101      | 101      | 101      |
| 81       | 181       | 100      | g    | 101     | 101      | 101      | 101      |
| 82       | 182       | 100      | g    | 101     | 101      | 101      | 101      |
| 83       | 183       | 100      | g    | 101     | 101      | 101      | 101      |
| 84       | 184       | 100      | g    | 101     | 101      | 101      | 101      |
| 85       | 185       | 100      | g    | 101     | 101      | 101      | 101      |
| 86       | 186       | 100      | g    | 101     | 101      | 101      | 101      |
| 87       | 187       | 100      | g    | 101     | 101      | 101      | 101      |
| 88       | 188       | 100      | g    | 101     | 101      | 101      | 101      |
| 89       | 189       | 100      | g    | 101     | 101      | 101      | 101      |
| 90       | 190       | 100      | g    | 101     | 101      | 101      | 101      |
| 91       | 191       | 100      | g    | 101     | 101      | 101      | 101      |
| 92       | 192       | 100      | g    | 101     | 101      | 101      | 101      |
| 93       | 193       | 100      | g    | 101     | 101      | 101      | 101      |
| 94       | 194       | 100      | g    | 101     | 101      | 101      | 101      |
| 95       | 195       | 100      | g    | 101     | 101      | 101      | 101      |
| 96       | 196       | 100      | g    | 101     | 101      | 101      | 101      |
| 97       | 197       | 100      | g    | 101     | 101      | 101      | 101      |
| 98       | 198       | 100      | g    | 101     | 101      | 101      | 101      |
| 99       | 199       | 100      | g    | 101     | 101      | 101      | 101      |
| 100      | 200       | 100      | g    | 101     | 101      | 101      | 101      |

The Bin No. 101 Bin Loc. 101 Bin Name 101 Bin Type 101

The Bin No. 101 Bin Loc. 101 Bin Name 101 Bin Type 101

Registry of stock



## Kaizen Monitoring Report

Division and Theme: Achieving efficiency in human resources operations by setting up Standardized Operating Procedures (2nd batch), HRMD.

Report Date: August 2017

|                    |   |
|--------------------|---|
| Officers in charge | Tigist (HR Operations Unit, HRMD)   |
| Background         | The Kaizen Unit was requested by HRMD in August 2017 to elaborate additional SOP based on the drafts prepared by HRMD. With support from the Kaizen Unit, the procedures for human resources operations need to be clarified and documented as SOP. |

[Baseline/Target/Result]

|                                 |          |         |
|---------------------------------|----------|---------|
| KPI 1: Number of SOPs developed | Baseline | None    |
|                                 | Target   | 4 areas |
|                                 | Result   | 4 areas |

[Achievements]

In August 2017, the Kaizen Unit started elaborating SOP of human resources-related processes including employee relations, HR Business Partner, pension insurance separation welfare and benefit (PISWB), registry, on-boarding and off-boarding, and payroll.

[Activity Record]

| No. | Action   | 2017   |           |
|-----|--|--------|-----------|
|     |  | August | September |
| 1   | Determine the format for SOP and allocate jobs among the staff in Kaizen Unit and HRMD | ■      |           |
| 2   | Describe processes and draw flowcharts   | ■      |           |
| 3   | Validate and finalize the processes and flowcharts                                     |        | ■         |

## Kaizen Monitoring Report

Division and Theme: Expediting the issuance of different AU IDs - SSSD

Report Date: August 2017

|                    |   |
|--------------------|---|
| Officers in charge | Henok (person in charge), Aklilu (ID)   |
| Background         | In June 2016, SSSD requested the Kaizen Unit to help the division develop an online system that receives the requests from user departments for the issuance of ID of partners and staff dependents as well as of car passes. Requests for ID and car passes are submitted and processed in hard copy documents. Moreover, many requests are mistakenly sent to HRMD, which causes unnecessary work to the HR Registry. |

### [Baseline/Target/Result]

|                                 |                |        |
|---------------------------------|----------------|--------|
| KPI 1: Lead time of ID issuance | Baseline       | 4 days |
|                                 | Target         | 2 days |
|                                 | Current Status |        |

### [Achievements as of June 2017]

In August 2016, the Kaizen Unit together with SSSD officers categorized the cases for ID and car pass issuance by type of requesters and prepared flow charts and templates for the operations of each category. It was decided afterwards that an online recording system for Personal History Profile (PHP) be developed prior to ID issuance since some data necessary for ID issuance can be extracted from PHP. It is expected that an online recording system for PHP will be completed in September 2017.

### [Activity Record]

| No. | Action  | *Status   | 2016 |     |     |      | 2017 |     |     |
|-----|---|-----------|------|-----|-----|------|------|-----|-----|
|     |   |           | Jun  | Jul | Aug | Sept | Sep  | Oct | Nov |
| 1   | Make rough specifications of the system                 | Completed |      |     |     |      |      |     |     |
| 2   | Comprehend the current situation                        | Completed |      |     |     |      |      |     |     |
| 3   | Making flow chart of the process                        | Completed |      |     |     |      |      |     |     |
| 4   | Discuss the specifications with SSSD and MIS            | Completed |      |     |     |      |      |     |     |
| 5   | Formal Request From SSSD to MIS (to develop the system) | Completed |      |     |     |      |      |     |     |
| 6   | Develop the system                                      |           |      |     |     |      |      |     |     |
|     | 1) Confirm the specifications                           | Planned   |      |     |     |      |      |     |     |
|     | 2) Development  | Planned   |      |     |     |      |      |     |     |
|     | 3) Test   | Planned   |      |     |     |      |      |     |     |
| 8   | Launch  | Planned   |      |     |     |      |      |     |     |

Examples of templates

| Template for ID Issuance of AUC Staff Dependent       |  |
|---|--|
| Name of staff   |  |
| SAP Number  |  |
| Department  |  |
| Full Name of spouse /Dependent                        |  |
| Phone No of Spouse/Dependent                          |  |
| Age of Offspring<br>(From 14 up to 21 years old only) |  |

**\* N.B Attached Document (for Short-Term and Long-Term who has more than 4 children)**

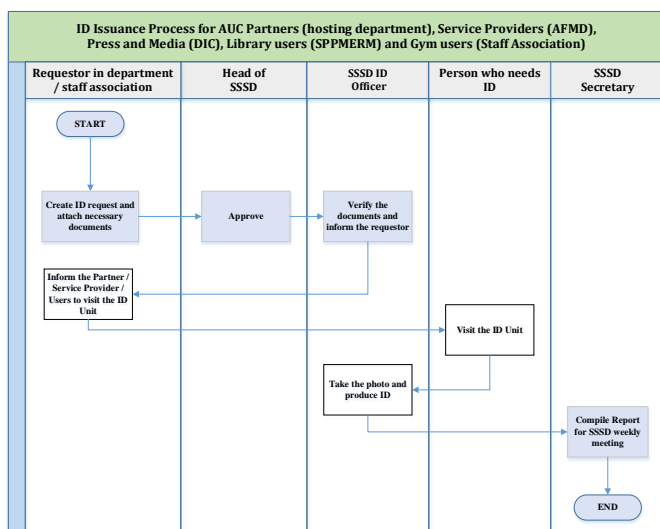
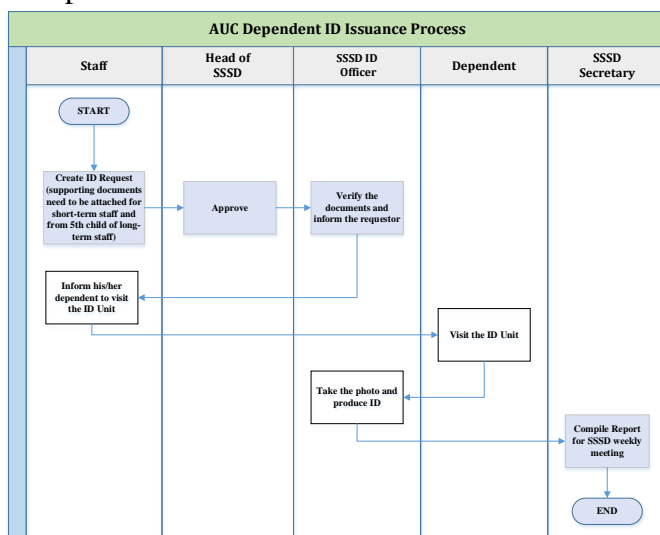
- Copy of marriage certificate (spouse)
- Copy of birth certificate (children)
- Photograph (optional)

| Template for ID Issuance of AUC Partners                 |  |
|--|--|
| AUC Department working for                               |  |
| Partner's Organization Name                              |  |
| Partner's Name   |  |
| Partner's title/position stated on the contract with AUC |  |
| Partner's Nationality                                    |  |
| Partners' Phone No.                                      |  |
| Partners' Car Plate No. (Optional)                       |  |
| Start date   |  |
| End date (1 Year Maximum)                                |  |
| Requestor Department Focal Person Phone No               |  |

**\*N.B Attached Document**

- Copy of MOU document
- Copy of Partner's ID/Passport
- Photograph (optional)
- Department document that justifies the assignment of the partner (contract or memo signed by the director)

## Examples of flowcharts



## ID and Car pass issuance

|                 | No. | For   | 1. Current procedure |   | 2. Need for automation | 3. New procedure                        |  |
|-----------------|-----|---|----------------------|---|------------------------|---|--|
|                 |     |   | Through              | Process   |                        | Through                                 | Process  |
| <b>ID</b>       | 1.  | AU staff  | Memo                 | The process is the same as the new process except that the notification comes to the ID unit through Memo.  | On-going (HR)          | SAP                                     | The notification comes to the ID unit through SAP having all the necessary information. Once the ID unit receives it, they send a link to the staff to fill PHP (Personal History Profile). After the staff fills in the PHP, the ID unit notifies the staff to come to the office to take a picture, and the ID officer prepares the ID and gives it to the staff.  |
|                 | 2.  | Member states                                   | Memo                 | The embassies send: (1) Copy of passport, (2) Copy of ID of the respective Embassy, (3) official request Memo (note verbal) from the Embassy. These documents are sent directly to SSSD for approval and process. After the completion of the process from SSSD side, SSSD notifies the Embassy to come and take a picture and obtain their ID. | Yes                    | Website/ Extension of Service Desk Tool | The possibility should be explored whereby a website (closed system) or extension of service desk tool is created so that member states can directly send to SSSD the request with all documents attached. If it is found difficult, SSSD should prepare a template for request (including a checklist for necessary attachments) and distribute to member states.   |
|                 | 3.  | Partners (including non-member state embassies) | Memo                 | Partners send a memo attached with the relevant documents to the hosting department they are working with, and the department adds a cover letter (approval of the director) and send the set of documents to the AHRM (although the approval by AHRM is not needed), then the AHRM forwards them to SSSD to process the ID.                    | Yes                    | Template & system                       | Apply for ID issuance through their hosting department. The department will first send to the partners a template (to be developed by SSSD) that indicates all the required documents, the partners fill out the template and send to the department the request with all the necessary documents attached. Finally the department uses the system (approval of the director is needed) and send the request to SSSD to process. |
|                 | 4.  | Dependents (of Regular staff)                   | Email ?              | The staff sends the request to SSSD. No attachment is needed since all the relevant information is included in SAP system of the staff. The ID officer refers to that information with verification from HR Department, and process the ID.   | ?                      | Service desk tool ?                     | The possibility of using the service desk tool for the issuance of ID for staff dependents and private drivers will also be explored, although the current workflows of these two requests are rather simple (neither of them requires the approval of director of the department, and the requests are already directly sent to SSSD).  |
|                 | 5.  | Dependents (of Short term staff)                | Email ?              | The staff sends the request to SSSD with a copy of the marriage certificate and birth certificate of the dependent attached for verification.   | ?                      | Service desk tool ?                     |  |
|                 | 6.  | Private drivers                                 | Email ?              | The staff sends the request to SSSD on behalf of the Private driver, with all the necessary documents attached.   | ?                      | Service desk tool ?                     |  |
| <b>Car pass</b> | 7.  | AU staff  | Email                | Staff send to ID unit the request for the issuance of car pass by email (thus no need to automate the process) with a digitized form of the third party insurance attached (either a scanned file or a digital photo).  | ?                      | Email or SAP                            | (Remark: this process could be integrated into SAP)  |

## Kaizen Monitoring Report

Division and Theme: Achieving proper recording and sharing of information on security-related incidents - SSSD

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Henok (person in charge)   |
| Background         | Currently all of the incidents relating to AUC staff inside and outside of the AUC compound, such as car accidents or a loss of ID cards, as well as the handling by SSSD are recorded manually on the log book, with which the tracking of events and the production of statistics were difficult. SSSD requested the Kaizen Unit in June 2016 to assist the development of an online system to record the incidents. With support from MISD and the Kaizen Unit, SSSD will develop an incident recording system, which will contribute to: (1) a reduction of paper documents; (2) an easy tracking of events; and (3) an easy extraction of data. |

### [Baseline/Target/Result]

|             |                |  |
|-------------|----------------|--|
| KPI 1: None | Baseline       |  |
|             | Target         |  |
|             | Current Status |  |

### [Achievements as of August 2017]

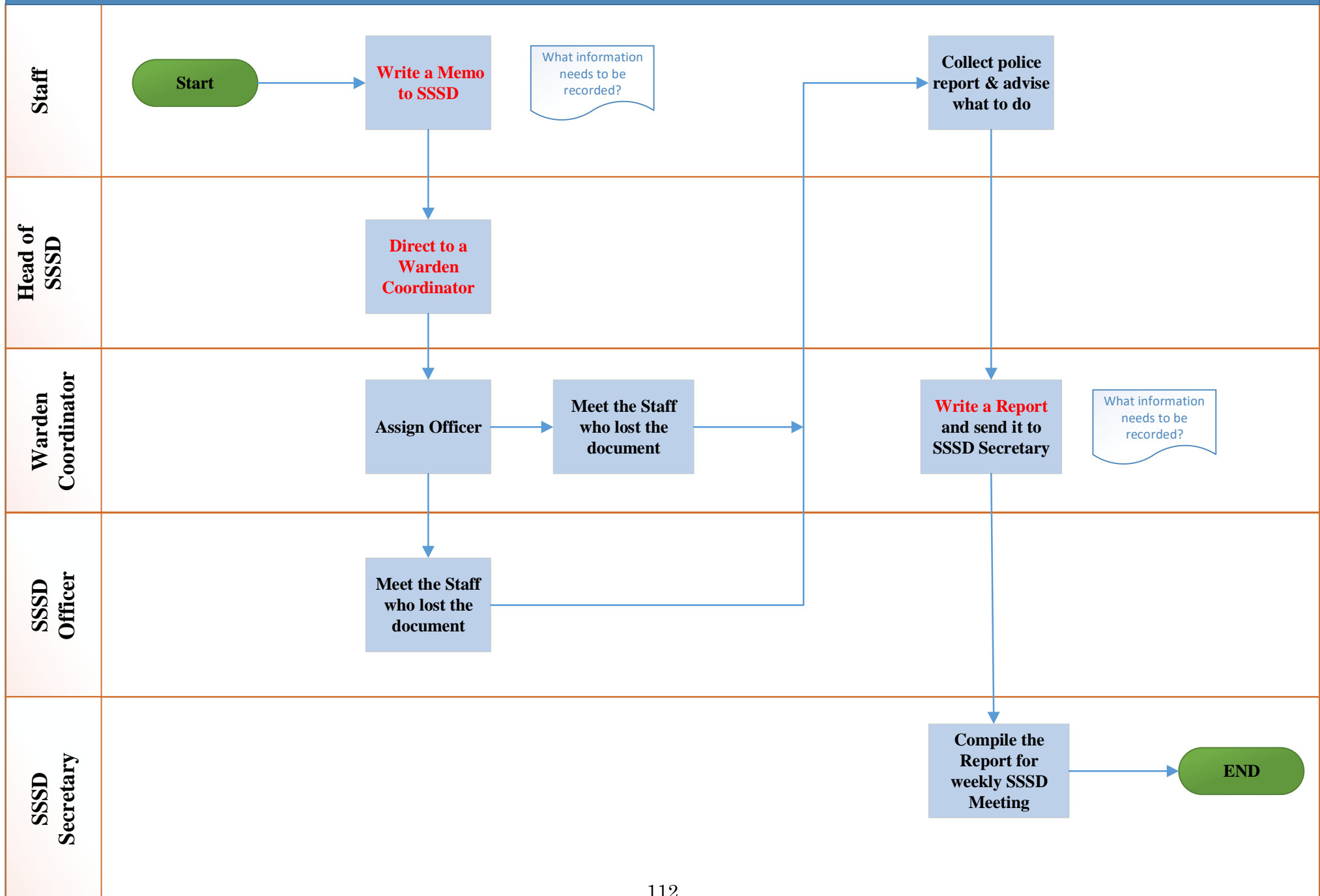
Together with SSSD staff, the Kaizen Unit created a process flow chart in August 2016 that indicated what information needs to be recorded in the system. Same as the case of ID issuance, it was decided that the envisaged system be developed after the Personal History Profile (PHP) recording system is developed since some data can be extracted from PHP.

### [Activity Record]

| No. | Action   | Status    | 2017 |  | Feb | 2018 |     |     |
|-----|--|-----------|------|--|-----|------|-----|-----|
|     |  |           | Aug  |  |     | Sep  | Oct | Nov |
| 1   | Describe all the processes and draw flowcharts | Completed | ■    |  |     |      |     |     |
| 2   | Determine the specifications                   | Completed |      |  | ■   |      |     |     |
| 3   | Develop the system                             |           |      |  |     |      |     |     |
|     | 1) Confirm the specifications                  | Planned   |      |  |     | ■    |     |     |
|     | 2) Development                                 | Planned   |      |  |     | ■    | ■   | ■   |
|     | 3) Test  | Planned   |      |  |     |      | ■   | ■   |
| 4   | Trial run                                      | Planned   |      |  |     |      |     | ■   |
| 5   | Launch   | Planned   |      |  |     |      |     | ■   |

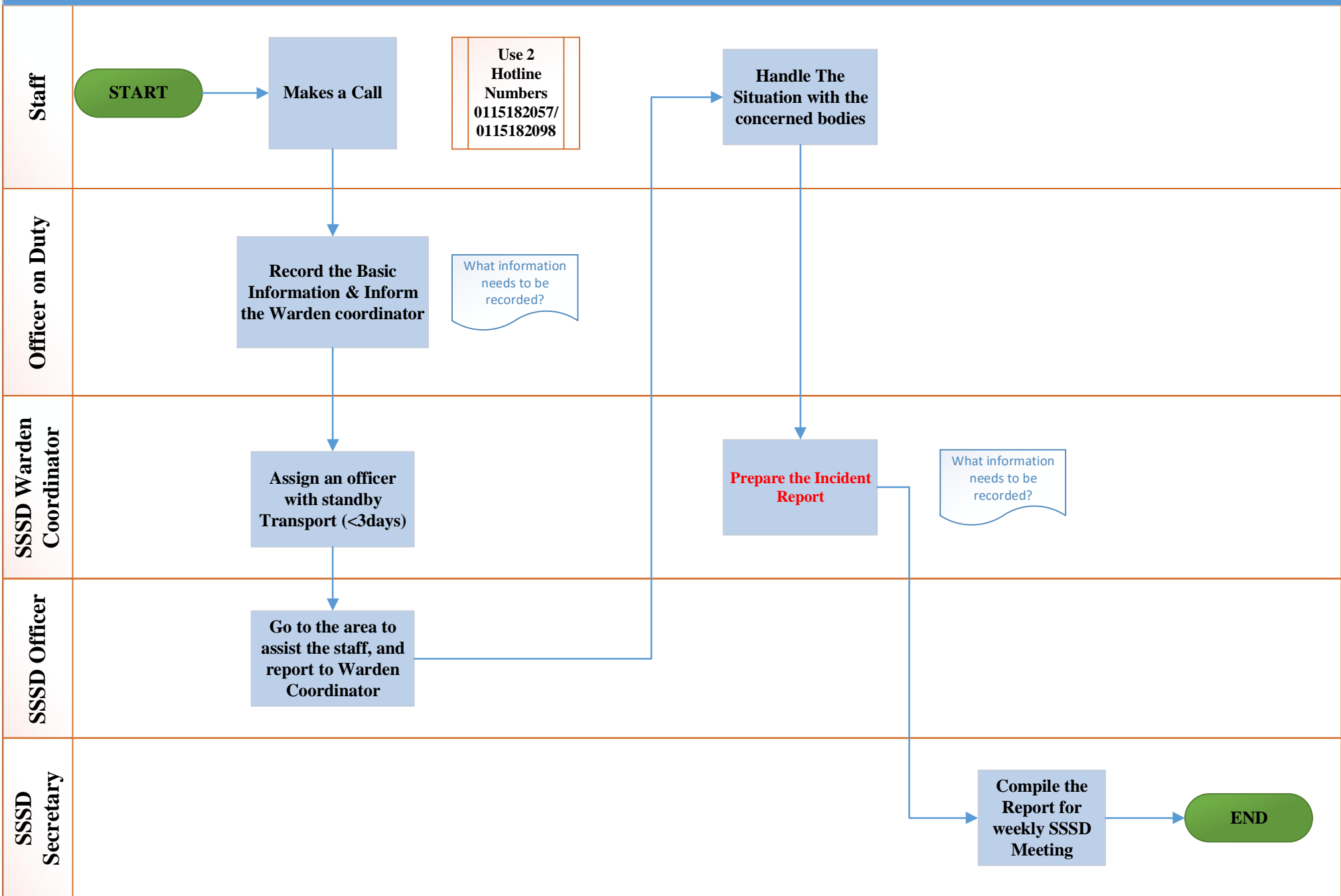
# African Union Commission Process To Request Loss of Documents (Except AU ID) (SSSD)

Version 1.0



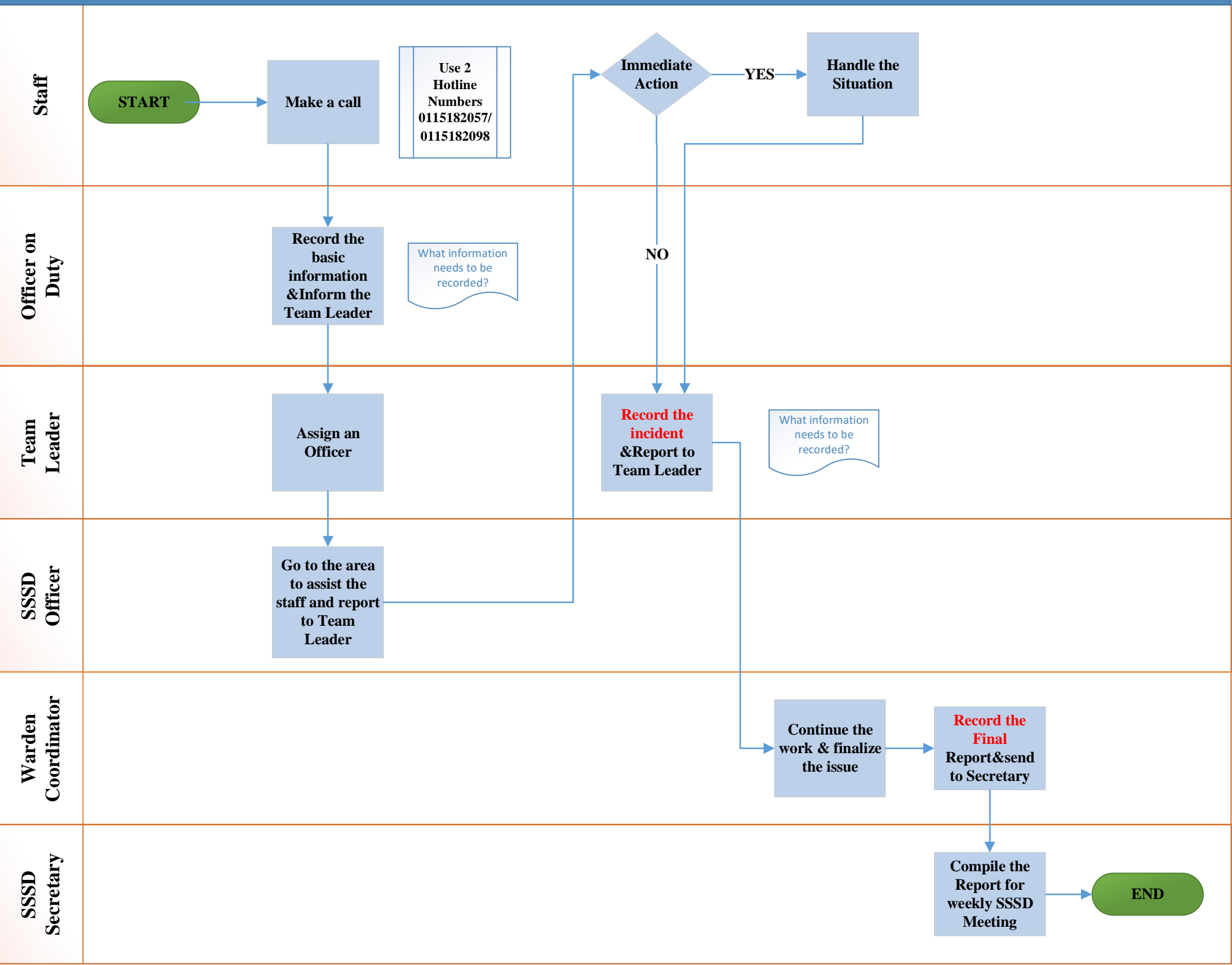
## African Union Commission Process To Request Incident Issues in SSSD (Monday-Friday)

**Version 1.0**



# African Union Commission Process To Request Incident Issues in SSSD (Holidays & Night)

Version 1.0





## Kaizen Monitoring Report

Division and Theme: Expediting the payment to airline companies – Travel Unit, MIS & FMD

Report Date: August 2017

|                    |   |
|--------------------|---|
| Officers in charge | Kalkidan, Selamawit (Travel), Robert & Kifle (MIS), Madalitso, Gideon (FMD)   |
| Background         | The payment to airline companies (KQ and ET) is taking unduly long time (some payments extending over 6 months), due to the long process in the verification of documents within PBFAD and the lack of a document tracking system that obscures the sources of the long lead time. The Travel Unit requested the Kaizen Unit in November 2016 to investigate this issue and propose the solution. |

[Baseline/Target/Result]

|   |                |                 |
|---|----------------|-----------------|
| KPI 1: Payment period for airline companies | Baseline       | Max over 6mnths |
|   | Target         | Max 1 month     |
|   | Current Status |                 |

[Achievements as of August 2017]

After the investigation on the payment process within FMD, the Kaizen Unit proposed FMD in November 2016 to shorten the payment process by eliminating those processes that are not adding any value. After a series of discussions between concerned divisions, PBFAD decided in December 2016 to streamline the process and the re-designing of SAP was contracted out to an external SAP consultant.






Another reason for the long lead time for payment to airline companies was that FMD had difficulty in linking the invoices to the funding sources. MIS and the Travel Unit modified the SAP system in such a way that invoices are bundled by funding sources within PTSD before they are sent to PBFAD.

It was known after the modification of SAP that the payment could not be accelerated because PBFAD still had to manually enter in the system the G/L codes and the housebank\* information, which again slowed down the processing. Therefore, further modification was applied to SAP so that the G/L codes and the housebank information are automatically captured in the system.

The modification of SAP was completed in June 2017. However, it was discovered in July 2017 that AU had not paid the invoices to Ethiopian Airlines and Kenyan Airways for 7 months, which amounted to USD 2.8 million and USD 776,000 respectively. The reason for the delay of the payment was that the certifying officer did not process the invoices because approvals for missions were not found on SAP (SAP does not have a feature to enable attachment of mission approvals). It was then agreed among concerned divisions that SAP would be again modified in October 2017 to enable the attachment of mission approvals. In the meantime, PBFAD started the processing of invoices by referring to the mission approvals collected by and manually sent from PTSD.

\*housebank : housebank is a bank account related to each fund or budget.

[Activity Record]

| No. | Action  | Status    | 2016   | 2017  |    |    |   |
|-----|---|-----------|--|---|----|----|---|
|     |   |           | 4Q   | 1Q  | 2Q | 3Q | 4Q  |
| 1   | Identify current status and issues  | Completed |  |   |    |    |   |
| 2   | Develop the framework of putting all docs into the SAP                    | Completed |  |  |    |    |   |
| 3   | Develop the SAP system (ph1) to accommodate needs                         | Completed |  |  |    |    |   |
| 4   | Modify the SAP system (ph2) to enable the attachment of mission approvals | Planned   |  |   |    |    |  |
| 5   | Test and monitoring   | Planned   |  |   |    |    |  |

## “Shortening of the payment period”

24.11.2016 KAIZEN team

### 1. Current process (Underlined are value-adding activities)

| No. | Process                      | Person in charge             | Operation  | Actual lead time   |
|-----|------------------------------|------------------------------|--|--|
| 1   | <b>Receiving</b>             | Secretary                    | 1) Receive the payment requests from different departments.<br>2) Record in the log file: “Incoming Financial” sheet.<br>3) Hand the documents to the head of FMD.   | Less than 0.5 day  |
| 2   | <b>Assigning</b>             | Head of FMD                  | 1) Browse the documents and assign officers to process them.<br>2) Hand the documents to the secretary.  | 1-3 days   |
| 3   | <b>Distributing</b>          | Secretary                    | 1) <u>Distribute the documents to the responsible officers.</u>  | Less than 0.5 day  |
| 4   | <b>Parking</b>               | Assistant Accounting Officer | 1) <u>Check the completeness of the documents</u> as well as the attachments.<br>2) Create “Payment summary” by using “Freelance template”.<br>3) <u>Create the payment data on SAP.</u><br>4) <u>Print “Journal Voucher”</u> and sign on it.                                      | 1-5 days<br>If the documents are not completed, it takes longer.                           |
| 5   | <b>Verifying / Releasing</b> | Senior Financial Officer     | 1) Check “Payment summary” and the attached documents.<br>2) <u>Check the “Journal Voucher” and the “Payment summary”.</u><br>3) Sign on the “Journal Voucher”.<br>4) <u>Release the payment data on SAP.</u><br>5) <u>Add a memo on the means of payment</u> (check or transfer). | 1-3 days<br>Depends on the number of other unprocessed documents and the level of urgency. |
| 6   | <b>Authorization</b>         | Head of FMD                  | 1) <u>Check the contents of “Journal Voucher” and sign on it.</u>  | 1 day  |
| 7   | <b>Certification</b>         | Senior Certifying Officer    | 1) Check the “Journal Voucher” and the “Payment summary”.<br>2) Stamp and sign on the “Journal Voucher”.<br>3) <u>Print “Disbursement Voucher”.</u><br>4) <u>Print “Bank transfer order”</u> if the bank transfer is selected.   | 1-5 days<br>Depends on the number of other unprocessed documents.                          |
| 8   | <b>Signing</b>               | Signer from FMD and AHRMD    | 1) Head of FM <u>signs on “Disbursement Voucher” and “Bank transfer order”.</u><br>2) Signer of AHRMD signs on “Bank transfer order”.  | Less than 0.5 day  |
| 9   | <b>Payment</b>               | Cashier                      | 1-1) <u>Contact the requester to come and collect the money or check.</u><br>1-2) <u>Get signature of the requester.</u><br>1-3) File all the documents.<br>2-1) <u>Send the “Bank transfer order” to the bank.</u><br>2-2) File all the documents.                                | 1-5 days<br>Depends on how long the requester takes.                                       |

## 2. Problems detected

- 1) It takes 2-4 days before starting the actual operation (The actual operation starts from Process No. 4).
- 2) The documents go through the head of FMD three times.
- 3) In the Verifying / Releasing and the Certification, both officers are checking the same items.
- 4) Because of the long process, it takes long time to complete the payment.

## 3. Proposal (Underlined are value-adding activities)

| No. | Process                           | Person in charge              | Operation  | Estimated lead time  |
|-----|-----------------------------------|-------------------------------|--|--|
| 1   | <b>Receiving and distributing</b> | Secretary                     | 1) Receive the payment requests from different departments.<br>2) <u>Assign responsible officers according to a prescribed rule.</u>   | Less than 0.5 day  |
| 2   | <b>Parking</b>                    | AAO                           | 1) <u>Check the completeness of the documents as well as the attachments.</u><br>2) Create "Payment summary" using "Freelance template".<br>3) <u>Create the payment data on SAP.</u><br>4) <u>Print "Journal Voucher" and sign on it.</u>   | 1-5 days<br>If the documents are not completed, it takes longer.                           |
| 3   | <b>Verifying / Releasing</b>      | SFO                           | 1) Check "Payment summary" and the attached documents.<br>2) <u>Check the "Journal Voucher" and the "Payment summary".</u><br>3) Sign on the "Journal Voucher".<br>4) <u>Release the payment data on SAP.</u><br>5) <u>Add a memo on the means of payment (check or transfer).</u><br>6) <u>Print "Disbursement Voucher".</u><br>7) <u>Print "Bank transfer order" if the bank transfer is selected.</u> | 1-3 days<br>Depends on the number of other unprocessed documents and the level of urgency. |
| 6   | <b>Authorization</b>              | Head of FM<br>Signer of AHRMD | 1) <u>Check the contents of "Journal Voucher" and sign on it.</u><br>2) <u>Sign on "Disbursement Voucher" and "Bank transfer order".</u>   | 1 day  |
| 7   | <b>Payment</b>                    | Cashier                       | 1-1) <u>Contact the requester to come and collect the money or check.</u><br>1-2) <u>Get signature of the requester.</u><br>1-3) File all the documents.<br>2-1) <u>Send the "Bank transfer order" to the bank.</u><br>2-2) File all the documents.  | 1-5 days<br>Depends on how long the requester takes.                                       |
| -   | <b>Certification (Pre-audit)</b>  | SCO                           | 1) Check the payment details by sampling the completed documents in the archive.   | 1 day  |

#### 4. Control

| Process              | Control  | Items to be checked   |
|----------------------|--|---|
| Parking              | 1) Completeness of documents<br>2) Create SAP data | 1) Completeness of documents<br>i) Authorization for payment<br>ii) Certificate of performance<br>iii) Letter of assignment<br>iv) Freelance Service Form<br>v) Framework Agreement for freelance |
| Verifying            | 1) Correctness of SAP data that AAO created.       | 1) Check Journal Voucher and items of submitted documents<br>(Name, Budget, Group, Payment period<br>Contract period, Rate)<br>2) Add a memo on the means of payment. (check or transfer)         |
| Authorization        | 1) Assure AAO and SFO operation                    | 1) Check Journal Voucher<br>(Name, Budget, Amount)  |
| Certification        | 1) Certify the payment                             | 1) Check Journal Voucher<br>(Name, Budget, Amount)  |
| Signing by 2 signers | 1) Authorization for payment                       | 1) Check Bank transfer order<br>(Name, Budget, Amount)  |
| Cashier              | 1) Pay certainly                                   | 1) Check Disbursement Voucher<br>(Name, Amount)   |

## Kaizen Monitoring Report

Division and Theme: Reducing the waste of money caused by last-minute travel requests - Travel Unit, PTSD

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Kalkidan, Julia, Jessica (Travel Unit), Madalitso (FMD, PBFAD)   |
| Background         | <p>In March 2016, PTSD requested the Travel Unit and Kaizen Unit to address the issue of the high costs of airline tickets, which was presumably caused by the last-minute travel requests submitted by respective departments. There is an administrative circular signed by Chairperson (CP) in December 2012 that travel requests need to be submitted to the Travel Unit at least 10 working days before departure; however, a majority of staff did not follow this policy since the Travel Unit cannot simply reject the requests that are brought into the division.</p> <p>All travels in AUC are required to be approved by CP or Deputy Chairperson (DCP). Departments are required to obtain a “quarterly mission approval” from CP (or DCP) office, which relieves departments from their obligation to obtain approval upon each travel. None of the departments except the Legal Department obtained this quarterly mission approval, and thus most departments obtained CP/DCP office’s approval only right before each travel.</p> <p>An online approval and processing system for mission and travel requests that enables the tracking of documents as well as the production of statistics should be developed. Prior to the development of the system, the impact to be brought by the new system needs to be known.</p> |

### [Baseline/Target/Result]

|   |                |  |
|---|----------------|--|
| KPI 1: Reduction of travel requests submitted not more than 5 days before the departure | Baseline       | 83%  |
|   | Target         |  |
|   | Current Status |  |
| KPI 2: Amount of money wasted due to the last-minute travel requests                    | Baseline       | US\$200,000 per annum (20% of travel expenses) |
|   | Target         |  |
|   | Current Status |  |

### [Progress as of August 2017]

Following the consultation with the Kaizen Unit, the Travel Unit started, in March 2016, collecting data on: 1) the lead time given to the Travel Unit for issuing airline tickets; 2) the number of days elapsed at the CP/DCP office for approval; and 3) the amount of money wasted due to the last-minute requests. CP’s (or DCP’s) approval took 12 working days on average, according to the data from March to May 2016. The share of the travel requests that were submitted less than five working days prior to departure was more than 80% in May 2016. The amount of money wasted due to the last-minute requests during July 2016 accounted for

approximately 20% of the overall travel expenses. Given the total airfares in 2015 amounting to USD 12 million, the amount of wasted money in that year was estimated at USD 2.4 million.

Following the results of the analysis, a task force composed of the Travel Unit, MISD, FMD and the Kaizen Unit was formed in August 2017 to develop the project framework. After a series of meetings and discussions, the “project charter” was elaborated, and approved by AHRMD in March 2017. Since then up until August 2017, an external consultant has been deployed to develop and integrate the system into SAP. It is expected that once the system is developed and launched, the names of the departments that are wasting money by requesting travels in the last minute will be regularly reported at DCP meetings and remedial measures will be taken.

[Activity Record]

| No. | Action   | 2016 |    |    | 2017 |     |     |    |
|-----|--|------|----|----|------|-----|-----|----|
|     |  | Q2   | Q3 | Q4 | Q1   | Q2. | Q3. | Q4 |
| 1   | Determine the methodology for collecting and compiling data on: (1) the lead time given to the Travel Units; and (2) the number of days elapsed at CP/DCP office for approval. | ■    |    |    |      |     |     |    |
| 2   | Estimate the amount of money wasted due to the last-minute requests by comparing standard ticket prices and the actual ticket prices.  | ■    |    |    |      |     |     |    |
| 3   | Prepare the Project charter  |      | ■  | ■  |      |     |     |    |
| 4   | Obtain approval on the Project charter   |      |    |    | ■    |     |     |    |
| 5   | Engage a SAP consultant to develop the system  |      |    |    | ■    | ■   |     | ■  |

## Working days spent before receiving the approval from CP/DCP (May 2016)

| Days before the departure | Department        | APPROVAL NUMBER               | (1)<br>Memo written on | Working days between (1) and (2) | (2)<br>Received by CP/DCP office on | Working days between (2) and (3) | (3)<br>Received by Travel Unit on | Total working days (between (1) and (3)) | Working days left before the departure (between (4) and (3)) | (4) Departure date |
|---------------------------|-------------------|-------------------------------|------------------------|----------------------------------|-------------------------------------|----------------------------------|-----------------------------------|--|--|--------------------|
| Department                |                   |                               |                        |                                  |                                     |                                  |                                   |  |  |                    |
| BCP                       | DCP               | DCP/INT/01.1455.16            | 02.05.2016             |                                  | NO DATA                             |                                  | 10.05.2016                        | 6  | 1  | 11.05.2016         |
|                           | BCP               | BC/B/638/05.16                | 09.05.2016             | 1                                | 10.05.2016                          | 3                                | 13.05.2016                        | 4  |  | NO DATA            |
|                           | ISC               | BC/ISC/048.04.16              | 18.03.2016             | 27                               | 26.04.2016                          | 11                               | 11.05.2016                        | 38                                       | 7  | 20.05.2016         |
|                           | BCP               | BC/B/601/04.16                | 03.05.2016             | 0                                | 03.05.2016                          | 8                                | 13.05.2016                        | 8  | 1  | 16.05.2016         |
|                           | BCP               | BC/B/639/05.16                | 10.05.2016             | 5                                | 17.05.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
|                           | BCP               | BC/C1/630/05.16               | 18.05.2016             | 0                                | 18.05.2016                          | 0                                | 18.05.2016                        | 0  | 2  | 22.05.2016         |
| BDCP                      | DCP               | DCP/INT/1463.16               | 16.05.2016             | 2                                | 18.05.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
| AHRM                      | HRMD              | AHRM/11/3951.19               | 27.04.2016             |                                  | NO DATA                             |                                  | 12.05.2016                        | 11                                       |  | NO DATA            |
|                           | HRMD              | AHRM/4945/4339.16             | 11.05.2016             |                                  | NO DATA                             |                                  | 17.05.2016                        | 4  | 2  | 19.05.2016         |
| CIDO                      | CIDO              | CIDO/03/01/136.16             | 10.05.2016             | 1                                | 11.05.2016                          | 3                                | 16.05.2016                        | 4  | 2  | 18.05.2016         |
|                           | CIDO              | CIDO/03/02/133/2016           | 09.05.2016             | 2                                | 11.05.2016                          | 2                                | 13.05.2016                        | 4  |  | NO DATA            |
| DEA                       | ECONOMIC AFFAIRS  | ECO/MDGS/68/358.16            | 27.04.2016             | 11                               | 12.05.2016                          | 2                                | 16.05.2016                        | 13                                       | 1  | 17.05.2016         |
|                           | ECONOMIC AFFAIRS  | ECO/PVT/024/361.16            | 12.05.2016             | 0                                | 12.05.2016                          | 3                                | 17.05.2016                        | 3  | 3  | 22.05.2016         |
|                           | ECONOMIC AFFAIRS  | ECO/ADB/40/247.16             | 30.03.2016             | 30                               | 11.05.2016                          | 3                                | 16.05.2016                        | 33                                       | 4  | 22.05.2016         |
| DIE                       | INFR AND ENERGY   | CIE/M/02/119.16               | 03.05.2016             | 3                                | 06.05.2016                          | 3                                | 11.05.2016                        | 6  | 2  | 14.05.2016         |
|                           | INFR AND ENERGY   | CIE/M/02.166.16               | 04.05.2016             | 2                                | 06.05.2016                          | 4                                | 12.05.2016                        | 6  | 12   | 30.05.2016         |
|                           | INFR AND ENERGY   | CIE/M/02/153.16               | 25.04.2016             | 0                                | 25.04.2016                          | 9                                | 06.05.2016                        | 9  | 15   | 27.05.2016         |
| DMS                       | MEDICAL SERVICES  | MS/MC/02/461.16               | 06.05.2016             |                                  | NO DATA                             |                                  | 10.05.2016                        | 2  | 8  | 20.05.2016         |
|                           | MEDICAL SERVICES  | MS/MC/03/498.15               | 17.05.2016             |                                  | NO DATA                             |                                  | 18.05.2016                        | 1  | 2  | 22.05.2016         |
|                           | MEDICAL SERVICES  | MS/MC/02.467.16               | 09.05.2016             |                                  | NO DATA                             |                                  | 10.05.2016                        | 1  | 3  | 15.05.2016         |
| DPA                       | POLITICAL AFFAIRS | POL/DIR/5.18/641.1            | 03.05.2016             |                                  | NO DATA                             |                                  | 10.05.2016                        | 5  | 1  | 11.05.2016         |
|                           | POLITICAL AFFAIRS | POL/DIR/5.37/655.16           | 03.05.2016             |                                  | NO DATA                             |                                  | 06.05.2016                        | 3  | 0  | 08.05.2016         |
|                           | POLITICAL AFFAIRS | POL/DIR/115/626.16            | 28.04.2016             | 4                                | 04.05.2016                          | 9                                | 17.05.2016                        | 13                                       | 3  | 22.05.2016         |
| DREA                      | DREA              | PAT/OIE/02.05.16              | 02.05.2016             | 2                                | 04.05.2016                          | 5                                | 11.05.2016                        | 7  | 7  | 21.05.2016         |
|                           | DREA              | COM/REA/436/369.16            | 22.04.2016             | 2                                | 26.04.2016                          | 10                               | 10.05.2016                        | 12                                       |  | NO DATA            |
|                           | DREA              | COM/REA/43.04.16              | 26.04.2016             | 1                                | 27.04.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
|                           | DREA              | COM/REA/401/750.16            | 10.05.2016             | 2                                | 12.05.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
| DTI                       | DTI               | TI/BC/1/290.16                | 08.04.2016             | 16                               | 02.05.2016                          | 8                                | 12.05.2016                        | 24                                       | 1  | 15.05.2016         |
|                           | DTI               | TI/BC/1/272.16                | 07.04.2016             |                                  | NO DATA                             |                                  | NO DATA                           |  |  | NO DATA            |
|                           | DTI               | TI/BC/1/366.16                | 22.04.2016             | 8                                | 04.05.2016                          | 4                                | 10.05.2016                        | 12                                       | 1  | 11.05.2016         |
|                           | DTI               | TI/BC/1/388.16                | 09.05.2016             | 1                                | 10.05.2016                          | 24                               | 13.06.2016                        | 25                                       |  | NO DATA            |
|                           | DTI               | TI/BC/1/354.16                | 25.04.2016             | 2                                | 27.04.2016                          | 15                               | 18.05.2016                        | 17                                       | 1  | 19.05.2016         |
| HRST                      | HRST              | HRST/ED/8/719.05.16           | 15.04.2016             | 4                                | 21.04.2016                          | 15                               | 12.05.2016                        | 19                                       | 1  | 15.05.2016         |
|                           | HRST              | C/HRST/ED/8/567/0.16          | 25.04.2016             | 6                                | 03.05.2016                          | 5                                | 10.05.2016                        | 11                                       | 2  | 12.05.2016         |
|                           | HRST              | HRST/ED/8/717.05.16           | 15.04.2016             | 4                                | 21.04.2016                          | 18                               | 17.05.2016                        | 22                                       |  | NO DATA            |
|                           | HRST              | HRST/ED/4/705.16              | 12.05.2016             | 2                                | 16.05.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
|                           | HRST              | HRST/ED/5/565/04.16           | 15.04.2016             | 4                                | 21.04.2016                          | 18                               | 17.05.2016                        | 22                                       | 3  | 20.05.2016         |
|                           | HRST              | HRST/ED/15A/688/05.16         | 09.05.2016             | 5                                | 16.05.2016                          | 3                                | 19.05.2016                        | 8  | 2  | 23.05.2016         |
|                           | HRST              | HRST/ED/8/021/01.16           | 19.01.2016             | 10                               | 02.02.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
| MED                       | 17.05.2016        | MS/MC/03/496.16               | 17.05.2016             |                                  | NO DATA                             |                                  | NO DATA                           |  |  | NO DATA            |
| PBFA                      | EXTERNAL AUDITORS | PBFA/dir/01/27/070            | 24.03.2016             | 4                                | 30.03.2016                          | 35                               | 18.05.2016                        | 39                                       | 2  | 22.05.2016         |
| PSD                       | PSD               | PSD/105/3/37516.16            | 19.04.2016             | 5                                | 26.04.2016                          | 11                               | 11.05.2016                        | 16                                       | 3  | 16.05.2016         |
|                           | PSD               | CPS/B1/322.16                 | 22.03.2016             |                                  | NO DATA                             |                                  | 11.04.2016                        | 14                                       | 4  | 15.04.2016         |
|                           | PSD               | CPS/B1/403.16                 | 09.05.2016             | 2                                | 11.05.2016                          | 1                                | 12.05.2016                        | 3  | 1  | 13.05.2016         |
|                           | PSD               | CPS/B1/406.16                 | 09.05.2016             | 2                                | 11.05.2016                          | 1                                | 12.05.2016                        | 3  | 1  | 13.05.2016         |
|                           | PSD               | PSD/229/A/37518.16            | 11.05.2016             | 0                                | 11.05.2016                          | 0                                | 11.05.2016                        | 0  | 2  | 14.05.2016         |
|                           | PSD               | CPS/B1/387.16                 | 04.05.2016             |                                  | NO DATA                             |                                  | NO DATA                           |  |  | NO DATA            |
|                           | PSD               | CPS/B1/322.16& PSD/255/3751   | 22.03.2016             |                                  | NO DATA                             |                                  | 16.05.2016                        | 39                                       | 3  | 19.05.2016         |
|                           | PSD               | CPS/B1/431.16 & PSD/104/28/3  | 10.05.2016             | 3                                | 13.05.2016                          | 1                                | 16.05.2016                        | 4  | 1  | 17.05.2016         |
|                           | PSD               | CPS/B1/405.16 & PSD/244/A/37  | 09.05.2016             | 2                                | 11.05.2016                          | 27                               | 17.06.2016                        | 29                                       |  | NO DATA            |
|                           | PSD               | CPS/B1/417.16 & PSD/206/3759  | 10.05.2016             | 2                                | 12.05.2016                          | 2                                | 16.05.2016                        | 4  | 1  | 17.05.2016         |
|                           | PSD               | CPS/B1/429.16 \$ PSD/209/3763 | 12.05.2016             | 1                                | 13.05.2016                          | 3                                | 18.05.2016                        | 4  | 1  | 19.05.2016         |
|                           | PSD               | CPS/B1/355.16                 | 18.04.2016             | 1                                | 19.04.2016                          | 23                               | 20.05.2016                        | 24                                       | 0  | 21.05.2016         |
| SAD                       | SOCIAL AFFAIRS    | DSA/CAMH/41/483.16            | 06.04.2016             | 8                                | 18.04.2016                          | 19                               | 13.05.2016                        | 27                                       | 4  | 19.05.2016         |
|                           | SOCIAL AFFAIRS    | DSA/CAMH/41/483.16            | 06.04.2016             | 8                                | 18.04.2016                          |                                  | NO DATA                           |  |  | NO DATA            |
|                           | SOCIAL AFFAIRS    | DSA/DR/22/751.16              | 09.05.2016             | 5                                | 16.05.2016                          | 3                                | 19.05.2016                        | 8  | 1  | 22.05.2016         |
| Average                   |                   |                               |                        | 5                                |                                     | 9                                |                                   | 12                                       | 3  |                    |

Share of travel requests submitted 1-5 days prior to the departure

| Days before the departure | Request within 1~5 days | Request before 6 days |
|---------------------------|-------------------------|-----------------------|
| Department                |                         |                       |
| BCP                       | 75%                     | 25%                   |
| AHRM                      | 100%                    | 0%                    |
| CIDO                      | 100%                    | 0%                    |
| DEA                       | 67%                     | 33%                   |
| DIE                       | 33%                     | 67%                   |
| DMS                       | 67%                     | 33%                   |
| DPA                       | 100%                    | 0%                    |
| DREA                      | 0%                      | 100%                  |
| DTI                       | 100%                    | 0%                    |
| HRST                      | 100%                    | 0%                    |
| MED                       | 100%                    | 0%                    |
| PBFA                      | 100%                    | 0%                    |
| PSD                       | 100%                    | 0%                    |
| SAD                       | 50%                     | 50%                   |
| TOTAL                     | 83%                     | 18%                   |

Actual PO's amount and wasted amount (difference between PO's amount and cheapest offer)

| Deaprtment | PO         | Difference | Percentage |
|------------|------------|------------|------------|
| BCP01      | 95,696.36  | 21,878.92  | 23%        |
| COM01      | 18,668.37  | 7,335.32   | 39%        |
| DCP01      | 9,019.49   | 2,308.03   | 26%        |
| OIA01      | 3,622.40   | 747.09     | 21%        |
| CIDO       | 27,464.19  | 7,290.42   | 27%        |
| MED01      | 10,005.00  | 565.35     | 6%         |
| OLC01      | 9,873.45   | 3,743.11   | 38%        |
| PRO        | 546.20     | -          | 0%         |
| PSD        | 107,583.98 | 27,094.60  | 25%        |
| SAD01      | 119,217.48 | 23,412.26  | 20%        |
| WGD        | 34,550.67  | 11,666.05  | 34%        |
| TID        | 13,792.93  | 2,960.93   | 21%        |
| REO        | 15,285.72  | 3,440.95   | 23%        |
| PAD        | 101,146.87 | 15,961.07  | 16%        |
| SPP        | 15,379.89  | 3,915.86   | 25%        |
| OSC        | 19,697.40  | 6,762.22   | 34%        |
| FIN01      | 2,895.60   | -          | 0%         |
| HST        | 15,572.39  | 2,480.57   | 16%        |
| IJD        | 27,275.13  | 980.07     | 4%         |
| EAD02      | 2,102.60   | 224.40     | 11%        |
| AUCIL      | 635.20     | 6.20       | 1%         |
| ASS        | 12,512.60  | 4,584.00   | 37%        |
| AHR        | 18,208.32  | 2,007.06   | 11%        |
| Total      | 680,752.24 | 149,364.48 | 22%        |



## Mission Approval and Travel Process Automation Project Charter

Version 1.0

### Table of Contents

|  |           |
|--|-----------|
| <b>DOCUMENT CONTROL</b>                          | <b>3</b>  |
| <b>I. PROJECT OVERVIEW</b>                       | <b>4</b>  |
| 1.1 INTRODUCTION                                 | 4         |
| 1.2 PURPOSE OF THE PROJECT CHARTER               | 5         |
| 1.3 RESPONSIBILITY OF THE CHARTER                | 5         |
| 1.4 GOALS AND OBJECTIVES                         | 5         |
| 1.5 SCOPE OF THE PROJECT                         | 5         |
| 1.6 CRITICAL SUCCESS FACTORS                     | 6         |
| 1.7 EXPECTED BENEFITS / RETURN ON INVESTMENTS    | 6         |
| 1.8 COSTS  | 7         |
| 1.9 FUNDING                                      | 7         |
| 2.0 PROJECT IMPLEMENTATION SCHEDULE AND APPROACH | 8         |
| 2.1 TESTING APPROACH                             | 8         |
| 2.2 TRAINING / KNOWLEDGE TRANSFER APPROACH       | 9         |
| <b>3.0 PROJECT ASSUMPTIONS AND CONSTRAINTS</b>   | <b>9</b>  |
| 3.1 PROJECT ASSUMPTIONS                          | 9         |
| 3.2 PROJECT CONSTRAINTS                          | 10        |
| 3.3 PROJECT BARRIERS                             | 10        |
| 3.4 PROJECT DELAYS DUE TO OTHER PROJECTS         | 10        |
| 3.5 ROLES AND RESPONSIBILITIES                   | 10        |
| 3.6 MEETINGS                                     | 12        |
| 3.6.1 PROJECT TEAM                               | 12        |
| 3.6.2 WEEKLY STATUS REPORT                       | 13        |
| 3.6.3 MONTHLY MANAGEMENT REPORT                  | 13        |
| <b>4.0 APPROVALS</b>                             | <b>13</b> |
| 4.1 SIGN-OFF SHEET                               | 13        |

### Document Control

The following section provides information on the document and the modification history for the document.

Table 1: General information on the document

| Category                 | Description  |
|--------------------------|--|
| Title / Project          | Mission Approval and Travel Process Automation Project Charter           |
| Sponsor                  | Amine Idriss Adoum, AHRM Director<br>Assietou Sylla Diouf, PBFA Director |
| Business Project Contact | Kalkidan Amare Desta, Travel officer                                     |
| Current Version          | 1.0  |
| Filename                 | Mission Approval and Travel Process Automation Charter                   |

Table 2: Document modification history

| #  | Sub Version | Date             | Author Initials | Comments and nature of revisions |
|----|-------------|------------------|-----------------|----------------------------------|
| 1. | 1.01        | 06 November 2016 | KAD             | Initial Document                 |
| 2. |             |                  |                 |                                  |
| 3. |             |                  |                 |                                  |
| 4. |             |                  |                 |                                  |
| 5. |             |                  |                 |                                  |

Table 3: Document distribution list

| #  | Name                 | Dept / Div | Function in Project | Action / Info |
|----|----------------------|------------|---------------------|---------------|
| 1. | Amine Idriss Adoum   | AHRMD      | Sponsor             | Approval      |
| 2. | Assietou Sylla Diouf | PBFA       | Sponsor             | Approval      |
| 3. | Rekia Mahamoudou     | MIS        | Head of MIS         | Review        |
| 4. | Madalitso Lowole     | PBFA       | Project Co-Manager  | Review        |
| 5. | Kalkidan Amare Desta | AHRM/PTSD  | Project Co-Manager  | Review        |
| 6. | Robert Thuiya        | MIS        | SAP Administrator   | Review        |
| 7. | Nyaradzai Mudhwe     | MIS        | Team Members        | Review        |
| 8. | Moroosi Putsoa       | PBFA       | Team Members        | Review        |
| 9. | Hanna Fantahun       | KAIZEN     | Team Members        | Review        |

### I. Project Overview

#### 1.1 Introduction

In order to discharge its mandate, the African Union Commission conducts numerous missions every year on a continuous basis, the majority of which involves travel. Currently, the mission approval process is done manually all the way, through long processes requiring the involvement of numerous staff members. The effect of this long approval process cascades down to down line activities, particularly in travel processing and related functions. As a result:

- (1) 20% of all ticket costs is wasted (approximately USD200,000 per month, according to a sample survey conducted by Travel Unit) since 80% of travel requests are submitted less than 5 days prior to departure (against the rules in the Travel Policy);
- (2) Last minute travel requests frequently produce excessive avoidable burden on the officers in both the Travel Unit and Financial Management Division, as well as inconvenience to travelers to the extent of jeopardizing the mission they are travelling for;
- (3) Most departments (except for the Legal Department) do not submit quarterly travel plans as required by the Travel Policy, but submit an individual travel request to CP/DCP upon each travel. This constitutes the main cause of last minute travel requests;
- (4) Part of travel processes are conducted in hard copy (manual work) as they are out of the SAP system, which significantly increases the risk of errors and process time and also forces the requesting departments to waste time by physically following up the status of their documents.
- (5) The existing mission approval process is tedious and requires manual movement of documents which is time consuming

In seeking to remedy this critical situation, it is believed that the most effective, and least costly way would be to utilize the ERP AUC is using. The AUC has implemented since 2009, an Enterprise Resource Planning system, SAP ERP ECC 6.05 consisting of the following key modules;

- a) Financial and Controlling (FI/CO) including Fund Management.
- b) Human Resource (Payroll, Time management, Personnel Administration, Organization Management, Learning Solution, Personnel Development & SAP E-Recruiting)
- c) Material Management (Purchasing and Inventory Management)
- d) Travel Management
- e) Employee and Manager Self Service (ESS/MSS - Leave, Travel, Remuneration Statement, Performance Appraisal) on NWBC platform.
- f) Electronic Document Workflow

By customizing some of the modules above and building in some additional tools and forms, it is believed that SAP would provide a solution that will significantly reduce these problems.

### 1.2 Purpose of the Project Charter

This project charter is a high-level management document that helps track the necessary information required by the project team and sponsors to make key decisions concerning the project. It is a statement of major goals and objectives of the project containing the following:-

- Outlines of Constraints and Assumptions of the Project
- High Level Scope of the Project
- List of Critical Success Factors Considered
- Project Milestones and Key dates

### 1.3 Responsibility of the Charter

The Project Charter is owned, maintained and utilized by the project team to communicate the goals, objectives and scope of work to the entire project team and to AUC community in general.

The project charter will be reviewed and amended to meet changed condition or objectives during the lifespan of the project.

### 1.4 Goals and Objectives

The objective of this project is to achieve operational efficiency and reduce expenses and processing times for travels through:

- (1) Integrating the entire travel process (from mission approval request to the payment to airlines) into SAP; and
- (2) Developing a mechanism to force all departments to submit quarterly travel plans by the prescribed deadlines

### 1.5 Scope of the Project

The project will affect the following business processes:

- Mission Approval request creation
- Mission Approval parallel and upward workflow (from creator, endorser, budget control, advisor, approver)
- Travel Processing (Mission Travel)
- DSA and Imprest Processing

- Procurement activities directly related to approved mission (hotel, conference and translation services and facilities, car rental, catering)

The effect on these business processes will be within the parameters set by the Financial Rules and Regulations, The Staff Rules and Regulations, and the AU Travel Policy.

- The AUC is currently using SAP as its Enterprise Resource Planner. This project intends to secure the services of a consultant to develop the functionalities of AUC's current version of SAP so that it can accommodate the planned changes and processes within.

### 1.6 Critical Success Factors

The following factors are deemed to be Critical Success Factors for this project:-

1. **Policy changes**: Flexibility in policy changes that may be required to align current practices in order to make them manageable, practical and implementable in SAP
2. **Acceptance**: In order to realize the full benefits of this automation project, it is important for all stakeholders to commit themselves to the new processes, plan better and act on the plans in due time. Management should also commit to enforcing the new changes without setting precedents by overriding the system and policy parameters.
3. **Scope control**: The boundaries and objectives of this implementation have been clearly defined and communicated in this document. There should be no doubt as to the goals the project needs to achieve and the commitment required to be successful. A rigorous scope management process is required as any development outside the agreed scope may threaten the project in terms of costs and/or schedule.
4. **Change Management**: Business Users and the wider AUC community should be adequately sensitized on the expected changes
5. **Training**: Attendance of all targeted training by end users

### 1.7 Expected Benefits / Return on Investments

Various benefits are expected to accrue with the successful completion of this project. Key amongst these are:-

1. Shorter mission approval process
2. Improved content of mission approvals, better transparency
3. Efficient and simple travel processing
4. Less paperwork and less physical movement of staff members from office to office
5. Better organizational planning, quantifiable cost savings

### List of Benefits

| Benefit Description                   | Assumptions  | Timing after Go-live |
|---------------------------------------|--|----------------------|
| Shorter mission approval process      | Creation of mission approval and transmission to appropriate levels for verification and approval will be entirely in SAP and will take a much shorter time.   | Immediate            |
| Improved content of mission approvals | The system will guide approval creators to include relevant date in a standardized format, thus avoiding the frequent issue of incomplete information contained in mission approvals, which affects processing.  | Immediate            |
| Efficient and quick travel processing | Trip requests, once created in SAP and approved, will be simultaneously available for ticket and DSA processing, all in SAP.   | Immediate            |
| Less paperwork and movement of staff  | As the need to use paper will be virtually zero, there will be no need to commit staff for follow up of approval documents, ticket and DSA processes.  | Immediate            |
| Better planning and cost savings      | Enforcing the quarterly approval system for mission and travel will mean that departments will need to plan their activities well ahead of time, and action them accordingly, which will improve organizational efficiency and effectiveness. This will in turn help avoid the wastage of money due to late submission of travel requests. | Immediate            |

### 1.8 Costs

The key costs to be incurred in the project will include but not limited to the following:-

- Change management training costs.
- One time project costs for consultancy services from the SAP Partner.

### 1.9 Funding

Funding is available under World Bank.

### 2.0 Project Implementation Schedule and Approach

#### 2.1 Testing Approach

The project schedule reflects the following proposed phases:

| Mission Approval and Travel Process Automation Project                               |           |           |      |
|--|-----------|-----------|------|
| PHASES & ACTIVITIES  | Start     | End       | Days |
| Project Preparation  | 1-Oct-16  | 31-Oct-16 | 24   |
| Scoping & Requirement Phase  | 1-Nov-16  | 24-Mar-17 | 114  |
| Define Project Charter (title, objective, project team composition)                  | 1-Nov-16  | 24-Mar-17 | 0    |
| Define Project Scope and Approach  | 1-Nov-16  | 24-Mar-17 | 0    |
| Develop Project Implementation and Resource Plan                                     | 1-Nov-16  | 24-Mar-17 | 0    |
| Conduct Study on As-Is Process and Document  | 1-Nov-16  | 24-Mar-17 | 0    |
| Define New Business and Functional Requirements to be automated and/or re-engineered | 1-Nov-16  | 24-Mar-17 | 0    |
| Study System Integration Requirements (Integration with other systems)               | 1-Nov-16  | 24-Mar-17 | 0    |
| Prepare Phase Report   | 1-Nov-16  | 24-Mar-17 | 0    |
| Business Blueprint and Design Phase  | 27-Mar-17 | 31-Mar-17 | 5    |
| Prepare Blueprint Document   | 03-Apr-17 | 07-Apr-17 | 5    |
| Configuration/Realization Phase  | 10-Apr-17 | 21-Apr-17 | 10   |
| Final Preparation and Test   | 24-Apr-17 | 28-Apr-17 | 5    |
| Unit and Integration Testing   | 01-May-17 | 05-May-17 | 5    |
| Go Live Support/Run/Operate  | 08-May-17 | 12-May-17 | 5    |

#### 2.2 Testing Approach

Unit and Integration testing will be the processes used to confirm that the system meets the specified business requirements. Testing will provide the Business Users with the opportunity to test the functionality of the system in response to the user requirements and approved Business Blueprint.

Both Unit and Integration Testing will be performed with the involvement of key business users to determine the utility and performance of the system. During the Final Preparation phase, business users will be involved in User Acceptance Testing (UAT) which will be the final phase of testing before the move to Production.



Testing Approach Model

Test scripts will be used to document the outcome of all UAT and any defects noted during this process will have to be documented and escalated to the technical project team for rectification. All such cases will be retested to ensure that the desired functionality is achieved.

**2.3 Training / Knowledge Transfer Approach**

All training for end-users will be conducted in house by the SAP Functional Experts and which will be complemented by business owners who are part of the Project team. The mode of instruction will be classroom based training for core functional users and online training material for the wider employee community.

All training material (Manuals and Demos) will be developed using the SAP Workforce Performance Builder (WPB) and these will be published on the intranet for ease of access to various employee groups.

The train the trainer approach will be adopted to facilitate knowledge transfer to the core team during the project execution. The project team will be responsible for end user training and content development. The Project team will also oversee and review the quality of end user training content.

**3.0 Project Assumptions and Constraints****3.1 Project Assumptions**

The following are the possible assumptions that management need to address for timely execution of the Project:-

- The mission approval process will be strictly limited to quarterly plans only.

- The on-going travel policy revision will include adjustments to existing provisions to enable automation, and also give support to planned changes.
- Management will support planned revision to the existing DSA calculation rules.

**3.2 Project Constraints**

The following are the possible constraints that management need to address for a proper execution of the Project:-

- Delay in approving required policy revisions.

**3.3 Project Barriers**

Unlike risks, critical project barriers are insurmountable issues that can be destructive to a project's initiative. In this project, the following are possible critical barriers:

- Rejection of required policy revisions
- Rejection of recommended courses of action

Should any of these events occur, the Project Plan would become invalid.

**3.4 Project delays due to other projects**

The proposed project timelines may be compromised in the event that there is a conflict of priorities with other tasks that the SAP consultant has been recruited to perform.

**3.5 Roles and Responsibilities**

The roles and responsibilities for key project staff / team are outlined in the table below:

Roles and Responsibilities

| Role   | Nominee  | Project Roles / Responsibilities  |
|--|--|---|
| <b>Project Sponsor</b>                             | AHRM Director  | • Provide overall support and guidance to the Project;  |
| <b>Project Co-Managers</b>                         | Madalitso Lowole - Senior Finance Officer<br>Kalkidan Amare - Travel Officer   | • Manage Project team resources;<br>• Responsible of the delivery of project;   |
| <b>Project Team Members (Technical work Group)</b> | i. Robert Thuiya - SAP Administrator<br>ii. Kifle Amenu - SAP MM Expert<br>iii. Nyaradzai Mudchwe - SAP Finance Expert | • Provide guidance and advice for all technical aspects of the system;<br>• Ensure that the technical requirements for the system are met;<br>• Ensure that the technical design is appropriate is and that the design will support future system upgrades; |

|   |  |   |
|---|--|---|
|   | iv. Edmore Kachere - SAP Finance Expert<br>v. Fasil Terefe - Applications/Systems Developer<br>vi. Consultant (EIM Solutions)  |   |
| <b>Project Team Members (Subject matter Experts)</b>  | i. Selamawit Mehari - Travel Assistant<br>ii. Gideon Mushininga - Senior Certifying Officer<br>iii. Tigist Kebede (HR generalist)<br>iv. Internal Audit<br>v. Strategic Planning | <ul style="list-style-type: none"> <li>• Responsible for validation of the deliverables that describe the product or service that the project will produce.</li> <li>• Represent own business units.</li> <li>• Serve as essential liaison between the project and the users and should be a champion of the solution within the business.</li> <li>• Bring specialist knowledge and advice to the others members of team</li> <li>• Defining requirements for reporting and interfacing</li> <li>• Testing the product or new functionality the project is developing, using and evaluating it while providing feedback to the Project Team/ Team Managers</li> <li>• Analyze processes and document flows;</li> </ul> |
| <b>Project Team Member (Representative)</b>           | i. Genet Showangizaw - Senior Policy Officer, BCP  | • Represent the Bureau of the Deputy Chair person, provide required input and create linkage with senior management as needed   |
| <b>Project Team Members (Coordinator/Secretariat)</b> | ii. Shinichi Mori - Kaizen Unit<br>iii. Izumi Yoshida - Kaizen Unit<br>iv. Hanna Fantahun - Kaizen Unit<br>v. Sideki Tabuchi - Kaizen Unit                                       | <ul style="list-style-type: none"> <li>• Coordinate the communication activities on the project;</li> <li>• Coordinate meetings and support the activities of the Project team</li> <li>• Provide operational support by providing input and guidance on process improvement</li> </ul>   |

**3.6 Meetings****3.6.1 Project Team**

Project team will have regular meetings to be held on a weekly basis.

|                         |  |
|-------------------------|--|
| <b>Objective</b>        | <ul style="list-style-type: none"> <li>• Review progress of project and manage risks.</li> <li>• Review of progress on the project</li> <li>• Review of issues / Action Log</li> <li>• Manage risks</li> <li>• Forward Planning</li> <li>• Other Business</li> </ul> |
| <b>Frequency</b>        | Weekly   |
| <b>Attendees</b>        | Project team members and SAP Partner consultants   |
| <b>Meeting Duration</b> | <ul style="list-style-type: none"> <li>• The duration of these meetings shall not exceed two hours.</li> <li>• Issues requiring longer discussion shall be scheduled at least one week in advance.</li> </ul>  |

## Reporting

### 3.6.2 Weekly status report

Team members are required to complete a weekly status report prior to the regularly scheduled weekly status meetings. The Status report should consist of the following:

- Summary of tasks completed this week
- Summary of tasks behind schedule (Lagging) with revised completion date and reason for lag.
- Summary of Activities planned for next week
- Major issues / risks that require team support

### 3.6.3 Monthly Management report

A status report will be prepared on a monthly basis to keep management updated on project progress and to inform them of any issues that need action. This report will be presented to the project sponsors.

## 4.0 Approvals

### 4.1 Sign-off Sheet

| Name                 | Role                            | Signature   | Date Approved |
|----------------------|---------------------------------|---|---------------|
| Kalkidan Amare       | Project Co-Manager              |  | 20/03/17      |
| Madalitso Lowole     | Project Co-Manager              |   |               |
| Assietou Sylla Diouf | Project Sponsor / Director PBFA |   |               |
| Amine Idriss Adoum   | Project Sponsor / Director AHRM |  | 24/3/17       |

## Kaizen Monitoring Report

Division and Theme: Measuring and enhancing of customer satisfaction - MSD

Report Date: February 2017

|                    |   |
|--------------------|---|
| Officers in charge | Dr. Kilenga, Mmatalenta (pharmacist),   |
| Background         | <p>The AU Clinic did not have the means to measure customer satisfaction. MSD's Pharmacy Unit took an initiative to start measuring customer satisfaction by distributing questionnaires to patients who have received medical treatment at the AU Clinic, and requested the Kaizen Unit in June 2016 to assist the Unit in the measurement.</p> <p>The Kaizen Unit supported the development of the questionnaire as well as the analysis of the result.</p> |

[Baseline/Target/Result]

|   |          |   |
|---|----------|---|
| KPI: Measuring of customer satisfaction | Baseline | The level of customer satisfaction is not known.                                  |
|   | Target   | Customer satisfaction is measured and the results are reflected to actions.       |
|   | Result   | Customer satisfaction is measured and the results are being reflected to actions. |

[Progress as of August 2017]

Kaizen Unit compiled the survey results on behalf of MSD in December 2017 and shared the findings of the analysis with key personnel in MSD in January 2017. Kaizen Unit successively held a training session for some of MSD personnel about how to analyze questionnaires. As no actions have been, since then, taken at the directorate level, it was decided in August 2017 that a series of brainstorming sessions be held with the participation of all MSD personnel, in which the survey results would be shared and necessary actions would be discussed under the facilitation of Kaizen Unit. It is expected that after the above sessions, each unit of MSD will come up with their own action plans, which will then be integrated into the directorate's action plan.

[Activity record]

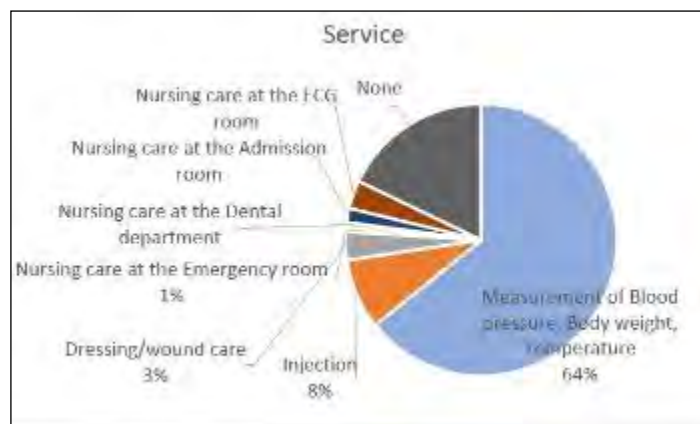
| No. | Action  | 2016 |    |    | 2017 |    |    |    |
|-----|---|------|----|----|------|----|----|----|
|     |   | 2Q   | 3Q | 4Q | 1Q   | 2Q | 3Q | 4Q |
| 1   | Make questionnaire to measure customer satisfaction of medical services in AUC. |      |    |    |      |    |    |    |
| 2   | Implement customer survey.  |      |    |    |      |    |    |    |
| 3   | Analyze the result  |      |    |    |      |    |    |    |
| 4   | Conduct brainstorming sessions for actions                                      |      |    |    |      |    |    |    |
| 5   | Implement actions   |      |    |    |      |    |    |    |

## [Survey Result]

### Section 1: Satisfaction regarding service offered by the Cashier, File room, nurse, doctors and pharmacy staff

1- Which of the following services below was offered to you by the nurse today?

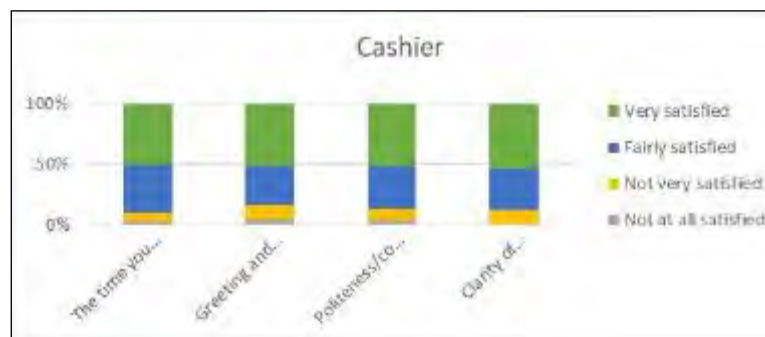
|   |     |
|---|-----|
| Measurement of Blood pressure, Body weight, Temperature | 115 |
| Injection   | 15  |
| Dressing/wound care                                     | 8   |
| Nursing care at the Emergency room                      | 1   |
| Nursing care at the Dental department                   | 1   |
| Nursing care at the Mammography Unit                    | 0   |
| Nursing care at the Admission room                      | 3   |
| Nursing care at the ECG room                            | 6   |
| None  | 32  |



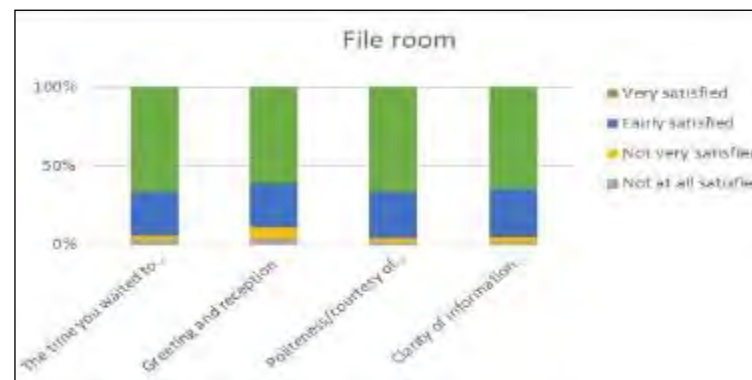
2- Which services or doctor did you come here for today?

\* How satisfied are you with:

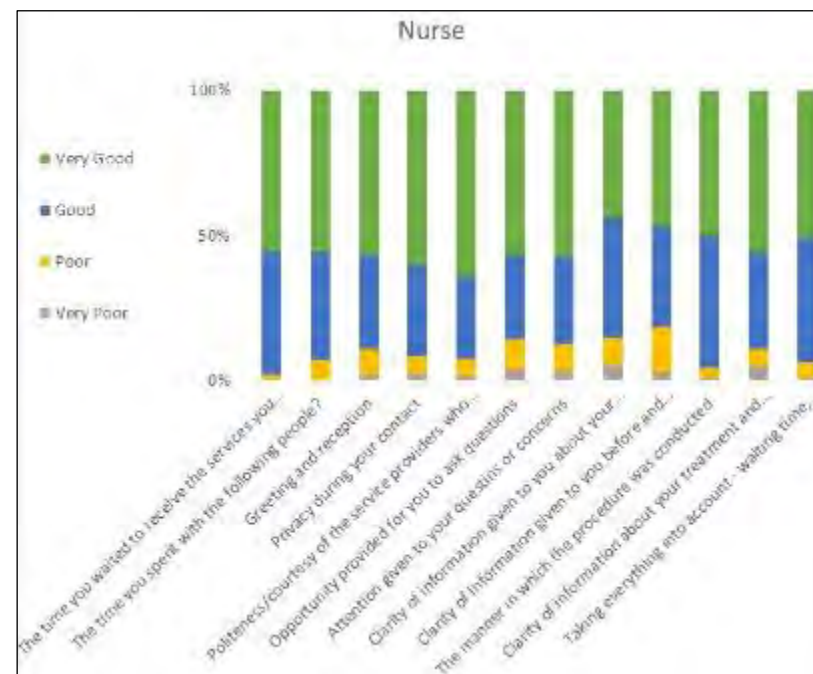
| Cashier   | Not at all satisfied | Not very satisfied | Fairly satisfied | Very satisfied |     | SCORE |
|---|----------------------|--------------------|------------------|----------------|-----|-------|
| The time you waited to receive the services you required from the following people? | 2                    | 6                  | 30               | 38             | 256 | 3.4   |
| Greeting and reception  | 4                    | 9                  | 25               | 41             | 261 | 3.3   |
| Politeness/courtesy of the service providers who attended to you                    | 3                    | 7                  | 27               | 39             | 254 | 3.3   |
| Clarity of information given to you   | 0                    | 9                  | 26               | 41             | 260 | 3.4   |
|   |                      |                    |                  |                |     | 3.4   |



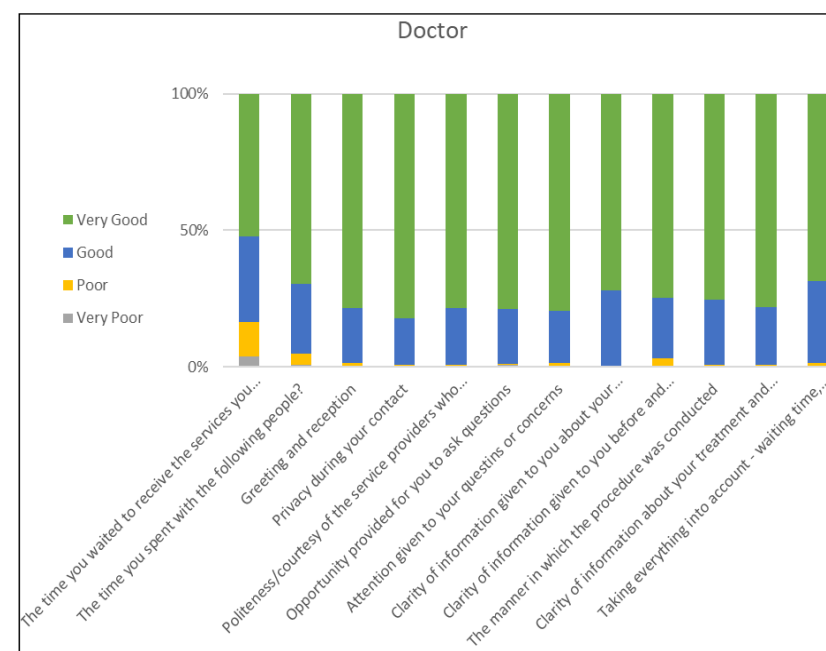
| File room   | Not at all satisfied | Not very satisfied | Fairly satisfied | Very satisfied |     | SCORE |
|---|----------------------|--------------------|------------------|----------------|-----|-------|
| The time you waited to receive the services you required from the following people? | 4                    | 4                  | 39               | 92             | 497 | 3.6   |
| Greeting and reception  | 6                    | 9                  | 37               | 81             | 459 | 3.5   |
| Politeness/courtesy of the service providers who attended                           | 2                    | 4                  | 40               | 90             | 490 | 3.6   |
| Clarity of information given to you   | 2                    | 5                  | 39               | 84             | 465 | 3.6   |
|   |                      |                    |                  |                |     | 3.6   |



| Nurse  | Very Poor | Poor | Good | Very Good |     | SCORE |
|--|-----------|------|------|-----------|-----|-------|
| The time you waited to receive the services you required from the following people?  | 0         | 3    | 59   | 76        | 487 | 3.5   |
| The time you spent with the following people?  | 0         | 9    | 48   | 71        | 446 | 3.5   |
| Greeting and reception   | 3         | 12   | 44   | 76        | 463 | 3.4   |
| Privacy during your contact  | 3         | 7    | 37   | 71        | 412 | 3.5   |
| Politeness/courtesy of the service providers who attended to you   | 2         | 8    | 38   | 85        | 472 | 3.5   |
| Opportunity provided for you to ask questions  | 5         | 13   | 37   | 71        | 426 | 3.4   |
| Attention given to your questions or concerns  | 4         | 10   | 34   | 64        | 382 | 3.4   |
| Clarity of information given to you about your health condition or services  | 6         | 10   | 45   | 48        | 353 | 3.2   |
| Clarity of information given to you before and after any procedure   | 3         | 16   | 36   | 48        | 335 | 3.3   |
| The manner in which the procedure was conducted  | 1         | 4    | 47   | 52        | 358 | 3.4   |
| Clarity of information about your treatment and follow up  | 5         | 6    | 33   | 55        | 336 | 3.4   |
| Taking everything into account - waiting time, courtesy, information and services provided how would you rate the quality of service you have received | 1         | 7    | 55   | 64        | 436 | 3.4   |
|  |           |      |      |           |     | 3.4   |

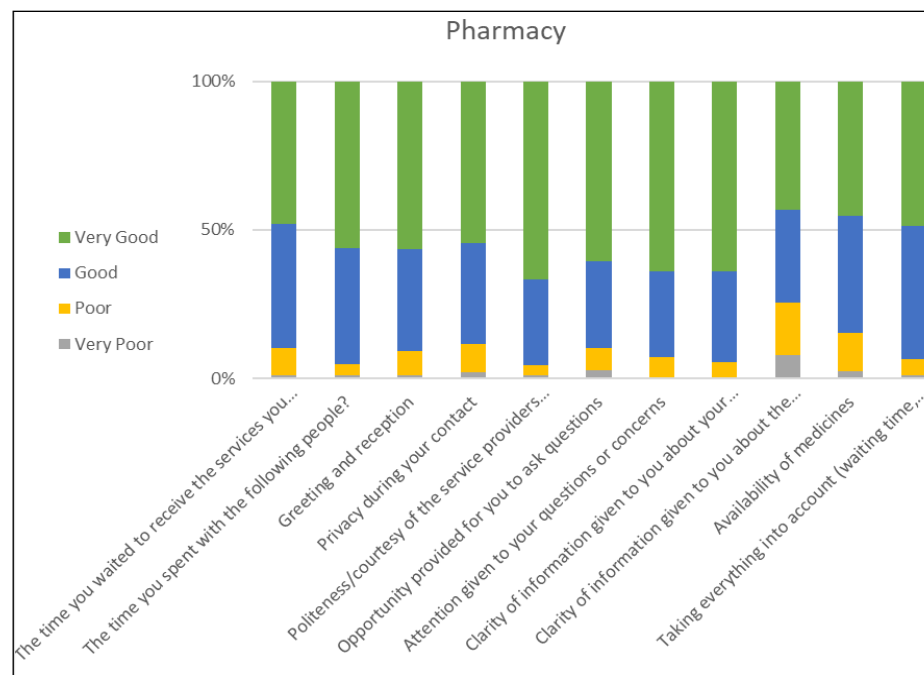


| Doctor   | Very Poor | Poor | Good | Very Good |     | SCORE |
|--|-----------|------|------|-----------|-----|-------|
| The time you waited to receive the services you required from the following people?  | 6         | 19   | 48   | 80        | 508 | 3.3   |
| The time you spent with the following people?  | 1         | 6    | 37   | 101       | 528 | 3.6   |
| Greeting and reception   | 0         | 2    | 30   | 116       | 558 | 3.8   |
| Privacy during your contact  | 0         | 1    | 25   | 120       | 557 | 3.8   |
| Politeness/courtesy of the service providers who attended to you   | 0         | 1    | 31   | 117       | 563 | 3.8   |
| Opportunity provided for you to ask questions  | 1         | 1    | 30   | 119       | 569 | 3.8   |
| Attention given to your questions or concerns  | 0         | 2    | 27   | 111       | 529 | 3.8   |
| Clarity of information given to you about your health condition or services  | 0         | 0    | 41   | 105       | 543 | 3.7   |
| Clarity of information given to you before and after any procedure   | 0         | 5    | 34   | 116       | 576 | 3.7   |
| The manner in which the procedure was conducted  | 0         | 1    | 30   | 94        | 468 | 3.7   |
| Clarity of information about your treatment and follow up  | 0         | 1    | 28   | 103       | 498 | 3.8   |
| Taking everything into account - waiting time, courtesy, information and services provided how would you rate the quality of service you have received | 0         | 2    | 40   | 91        | 488 | 3.7   |
|  |           |      |      |           |     | 3.7   |





| Pharmacy   | Very Poor | Poor | Good | Very Good |     | SCORE |
|--|-----------|------|------|-----------|-----|-------|
| The time you waited to receive the services you required from the following  | 1         | 11   | 49   | 56        | 394 | 3.4   |
| The time you spent with the following people?  | 1         | 4    | 42   | 60        | 375 | 3.5   |
| Greeting and reception   | 1         | 9    | 38   | 62        | 381 | 3.5   |
| Privacy during your contact  | 2         | 10   | 35   | 56        | 351 | 3.4   |
| Politeness/courtesy of the service providers who attended to you   | 1         | 4    | 34   | 78        | 423 | 3.6   |
| Opportunity provided for you to ask questions  | 3         | 8    | 31   | 65        | 372 | 3.5   |
| Attention given to your questions or concerns  | 0         | 7    | 28   | 62        | 346 | 3.6   |
| Clarity of information given to you about your medicines   | 0         | 5    | 29   | 60        | 337 | 3.6   |
| Clarity of information given to you about the side effects of your medicines and measures that you should take   | 7         | 16   | 28   | 39        | 279 | 3.1   |
| Availability of medicines  | 2         | 11   | 34   | 39        | 282 | 3.3   |
| Taking everything into account (waiting time, courtesy, information and services provided) how would you rate the quality of service you have received | 1         | 6    | 48   | 52        | 365 | 3.4   |
|  |           |      |      |           |     | 3.4   |

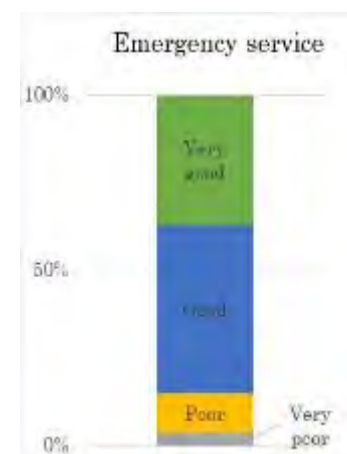


\* Have you ever been given advice about any of the following?

| Advice            | Nurse |    | Doctor |    | Pharmacy |    |
|-------------------|-------|----|--------|----|----------|----|
|                   | Yes   | No | Yes    | No | Yes      | No |
| Stopping smoking  | 15    | 89 | 41     | 70 | 8        | 84 |
| Healthy eating    | 21    | 73 | 104    | 37 | 12       | 75 |
| Physical exercise | 23    | 72 | 99     | 41 | 13       | 75 |

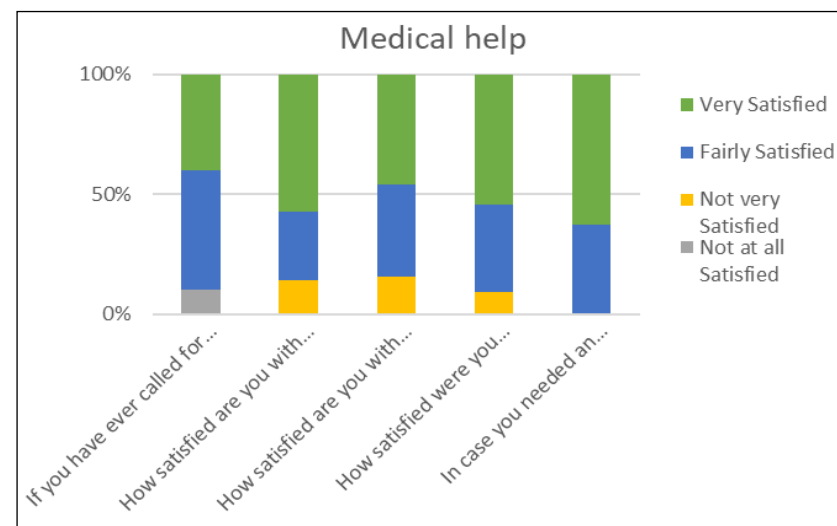
Section 2: This part is about emergency medical services

| Question  | Very poor | Poor | Good | Very good |    | SCORE |
|---|-----------|------|------|-----------|----|-------|
| Finally, taking everything into account - the time to get an answer to your call, information from the staff who responded to your call, the first aid instructions - how would you rate the quality of the emergency medical service you received from the Medical center? | 1         | 3    | 13   | 10        | 86 | 3.2   |





| Question  | Not at all Satisfied | Not very Satisfied | Fairly Satisfied | Very Satisfied |    | SCORE      |
|---|----------------------|--------------------|------------------|----------------|----|------------|
| If you have ever called for a medical help, how satisfied are you with the time it took to get an answer?                       | 1                    | 0                  | 5                | 4              | 32 | 3.2        |
| How satisfied are you with the telephone guided first aid instructions?   | 0                    | 1                  | 2                | 4              | 24 | 3.4        |
| How satisfied are you with the time it took to dispatch the help you needed?  | 0                    | 2                  | 5                | 6              | 43 | 3.3        |
| How satisfied were you with the information you received from the person who responded to your call?                            | 0                    | 1                  | 4                | 6              | 38 | 3.5        |
| In case you needed an ambulance, how satisfied are you with the way you were treated by the staff that came with the ambulance? | 0                    | 0                  | 3                | 5              | 29 | 3.6        |
|   |                      |                    |                  |                |    | <b>3.4</b> |



### Section 3: Type of customers

|        | Male | Female |
|--------|------|--------|
| Gender | 85   | 88     |

|                | AU staff | AU member<br>State Embassy | Other |
|----------------|----------|----------------------------|-------|
| Staff category | 109      | 32                         | 6     |

## MSD-Kaizen Unit Follow up Session on the Results of the Customer Satisfaction (CS) Survey Compiled in February, 2017

August 24, 2017 with Pharmacy  
August 30, 2017 with Laboratory/Radiology  
September 13, 2017 with Clinical  
October 3, 2017 with Nursing

1

## Background, Objective & Procedure

- To capture patients' perception on their experiences, MSD administered Customer Satisfaction (CS) Survey between July 19 and August 12, 2016.
- Patients were asked to comment on their experience on the day of the visit, or more in general on their experiences with the MSD medical services.
- The questionnaire consisted of 7 Parts asking about different dimensions/areas of service.
- The responses were aggregated using 4 point scale: Very good (4), good (3), poor (2), and very poor (1).
- The results are expected to inform MSD to plan out its way forward.

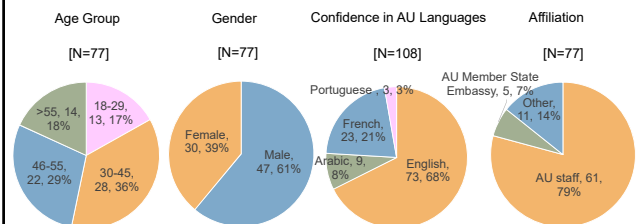
2

## CS Survey Parts

- Part I: Clinic and Surrounding Comfortability
- Part II: Nursing Services
- Part III: Clinical Services
- Part IV: Laboratory
- Part V: Ultrasound and Radiology Services
- Part VI: Pharmacy
- Part VII: Emergency Medical Services

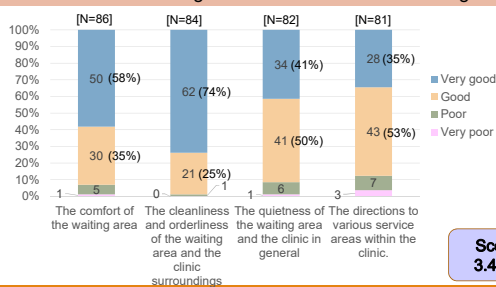
3

## Overall Profile of CS Survey Respondents



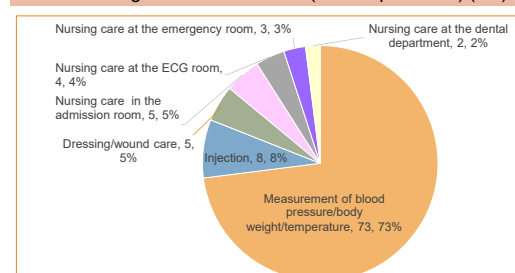
4

### Part I: Comfort of the waiting area and the clinic surroundings



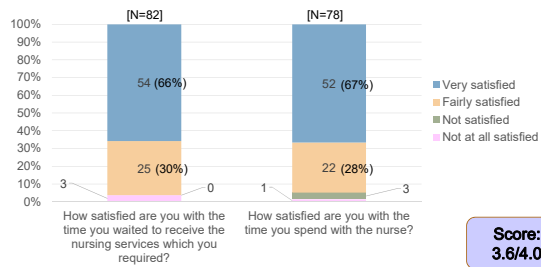
5

### Part II: Nursing Services Received (100 respondents) (Q1)



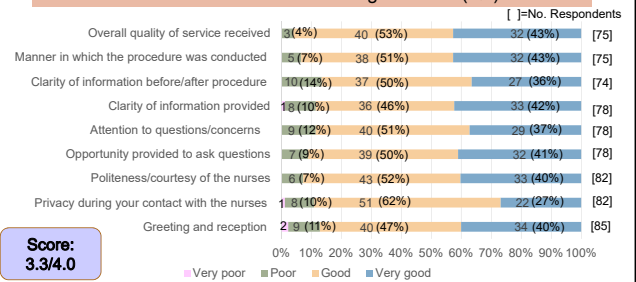
6

### Part II: Satisfaction with Nursing Services (Q2 & 3)



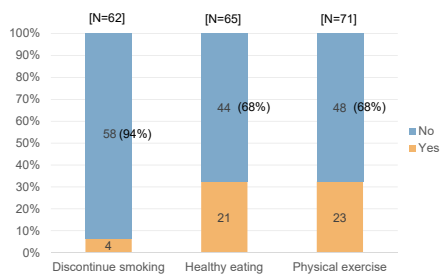
7

### Part II: Level of Satisfaction with Nursing Services (Q4)



8

### Part II: If advices were provided on the following (Q5)



9

### Part II: Comments for Improving Nursing Services (Q6)

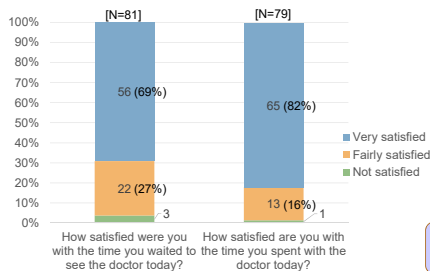
- ☐ Training (for giving primary care; on patient handling; for motivation) [6]
- ☐ More privacy [5]
- ☐ Equal handling (by giving same attention to patients) [3]
- ☐ Facility set up (all facilities should be in one place) [2]
- ☐ More attention to patients [incl. more patience in patient handling] [2]
- ☐ Assign more nurses
- ☐ Communication (incl. that bet doctors & nurses on treatment)
- ☐ Cover for doctors' absence
- ☐ Explain medical condition risks
- ☐ Filing (to reduce wait time)
- ☐ Instruction on the label of prescription drugs – pharmacy?
- ☐ More space and seats for sitting area
- ☐ Wait time reduction

#### Testimonials

- ☐ Service is good [7]
- ☐ Nurses are friendly [3]
- ☐ Things are in order [2]

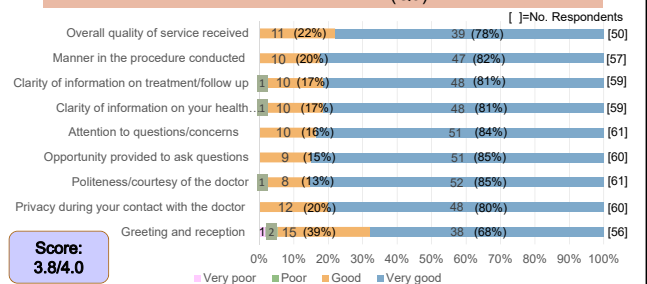
10

### Part III: Satisfaction with Doctor (Q7 & 8)



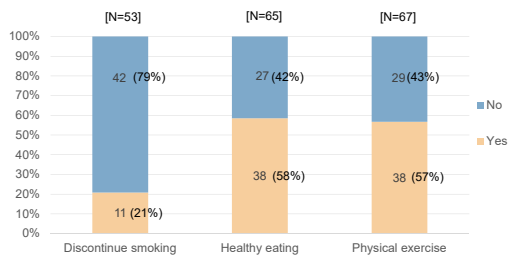
11

### Part III: Level of Satisfaction with Doctor (Q9)



12

### Part III: If advices were provided on the following (Q10)



13

### Part III: Comments for Improving Doctors' Services (Q11)

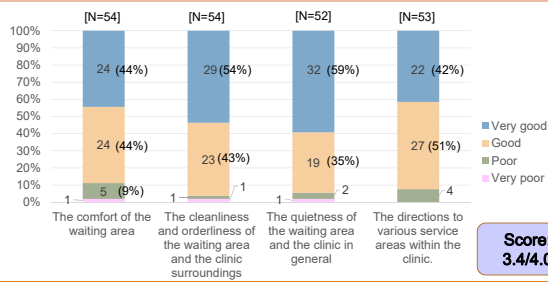
- More doctors [4]
- More specialists [2]
- Training (for encouragement; on communication) [2]
- Communication on customer service (especially knowledge transfer on the issue of customers service)
- Delegate to nurses (to attend to patients in doctors' absence)
- Digitize filing system for easy retrieval
- Equal handling (by giving same attention to patients)
- Information on doctors' availability (in/out, occupied/not occupied)
- More information on healthy life style
- Reduce waiting periods between patients
- Take appointment for non-urgent visits

Testimonial

□ "Well taken care" [9]

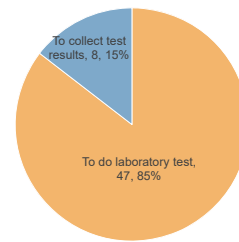
14

### Part IV: Laboratory - Comfort of the waiting area & surroundings (Q0)


Score:  
3.4/4.0

15

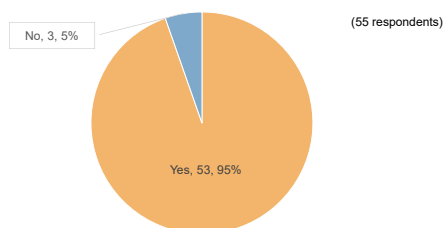
### Part IV: Laboratory – Reason for visit (55 respondents) (Q1)



16

### Part IV: Laboratory – Was your need met today? (Q2)

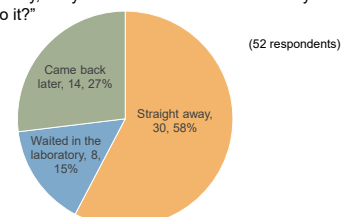
"Did you manage to do what you came here for today?" (55 respondents)



17

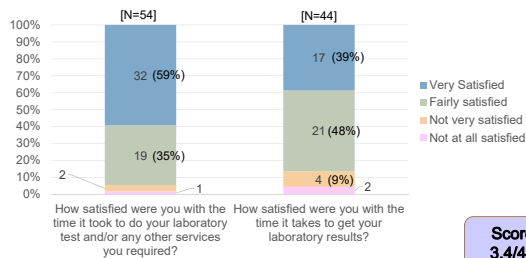
### Part IV: Laboratory – Response to the lab visit (Q3)

"If you did laboratory test or you came to collect your results today, were you able to do it straight away, did you have to wait in the laboratory or did you come back later to do it?" (52 respondents)



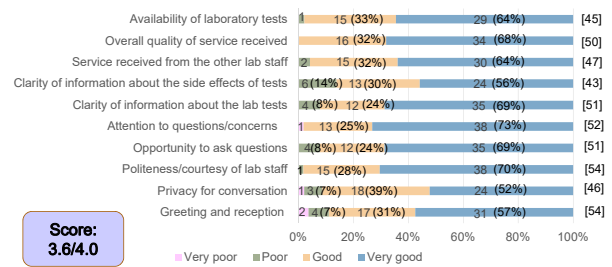
18

#### Part IV: Satisfaction with Laboratory (Q4 & 5)



19

#### Part IV: Level of Satisfaction with Laboratory (Q6)



20

#### Part IV: Comments for Improving Laboratory Services (Q7)

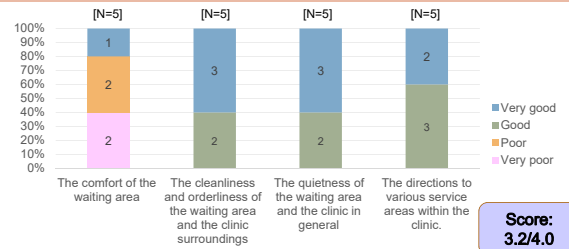
- More staff (to reduce wait time; for timely service) [2]
- Reduction in turnaround time for lab results [2]
- Better facility (large waiting area, bigger bathroom to take sample)
- Equal handling (by giving same attention to patients)
- Pre-inform (during test) location to collect lab test results
- Proximity of lab to the rest of the medical facility
- To ensure lab staff attends to one patient at a time
- To explain in case of discrepancy of lab results (between AU and outside lab)

Testimonial

□ "Good service" [3]

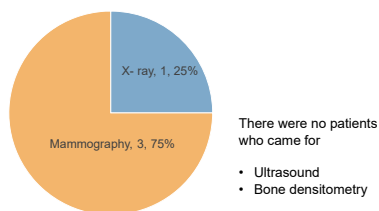
21

#### Part V: Ultrasound and Radiology Services - Comfort of the waiting area & surroundings (Q0)



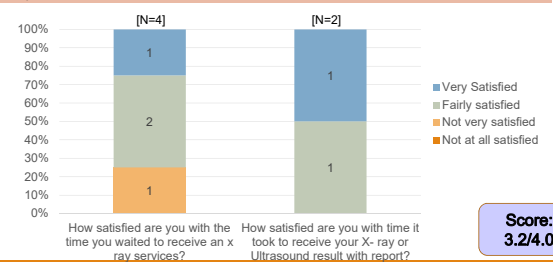
22

#### Part V: Ultrasound and Radiology Services – Reason for visit (4 respondents) (Q1)



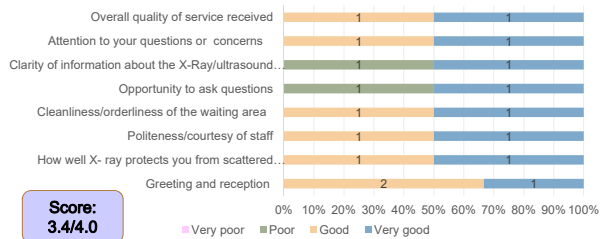
23

#### Part V: Satisfaction with Ultrasound and Radiology Services (Q2 & 3)



24

### Part V: Level of Satisfaction with Ultrasound and Radiology Services (Q4)



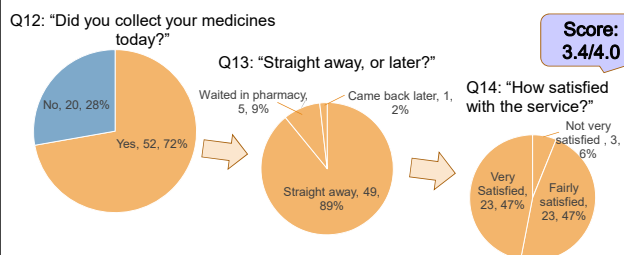
25

### Part V: Comments for Improving Ultrasound and Radiology Services (Q7)

- Arrange chairs at the reception for patients waiting for service.
- Awareness creation before mammography

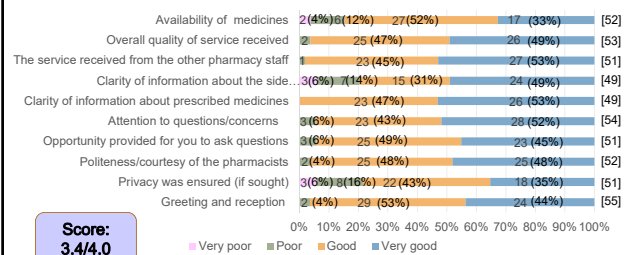
26

### Part VI: Pharmacy – Reason for visit (Q12&13)



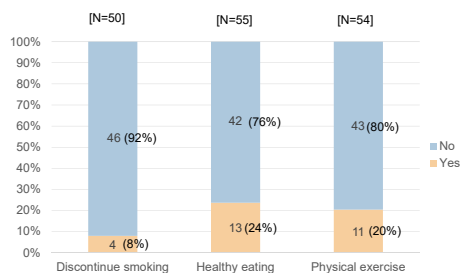
27

### Part VI: Level of Satisfaction with Pharmacy (Q15)



28

### Part VI: If advices were provided on the following (Q16)



29

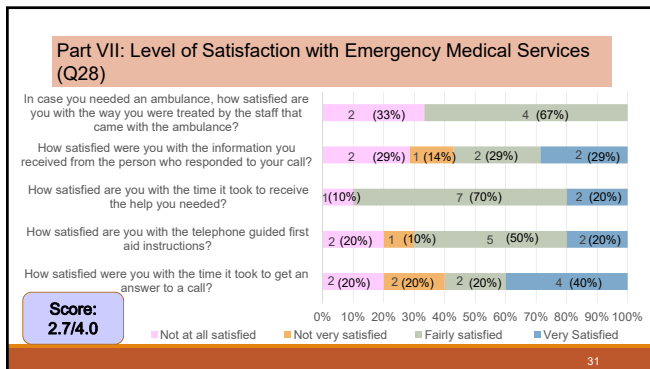
### Part VI: Comments for Improving Pharmacy Service (Q17)

- Medicine availability [6]
- Attention to patients
- Clear labeling
- Expedite check-out procedure for paying patients
- Explanation on side effects/food reactions of medicines
- Medicine validity
- Minimum 2 pharmacists at the counter
- More privacy (for handing sensitive medication)
- (Keep them) Motivated
- Provide medicine before payment
- Stock type of medicine not available in the city
- Upkeep of knowledge

Testimonial

□ "Good service" [3]

30



**Part 7: Comments for Improving Emergency Medical Services (Q34)**

□ To inform rights for availing service

Testimonial

□ "Good service" [3]

32

**Results by Score (Caution: only a snapshot...)**

|                                     | Part I<br>Clinic<br>Premise | Part II<br>Nursing | Part III<br>Clinical | Part IV<br>Laboratory | Part V<br>Ultrasound &<br>Radiology | Part VI<br>Pharmacy | Part VII<br>Emergency<br>Medical |
|-------------------------------------|-----------------------------|--------------------|----------------------|-----------------------|-------------------------------------|---------------------|----------------------------------|
| Comfort of surrounding              |                             | 3.4                |                      | 3.4                   | 3.2                                 | 3.4                 | ---                              |
| Satisfaction with time spent        | ---                         | 3.6                | 3.7                  | 3.4                   | 3.2                                 | 3.4                 | ---                              |
| Satisfaction with services received | ---                         | 3.3                | 3.8                  | 3.6                   | 3.4                                 | 3.4                 | 2.7                              |

33

**Discussion**

□ How do we take the results?

□ What are next steps, by who over what time horizon?

34

## Kaizen Monitoring Report

Division and Theme: Enabling the tracking of the status of the documents (visa and resident ID) requested by departments – Protocol Department

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Almaz (Deputy Director, Protocol Dept)   |
| Background         | <p>The Protocol Department (Protocol) is an AUC's window to communicate with external organizations, tasked with dispatching official documents (such as requests for visa issuance and resident IDs to the Ethiopian Ministry of Foreign Affairs, called a "Privileges and Immunities" service) from AUC. The lack of a tracking system in Protocol has often caused a loss of documents and a delay in the delivery of documents. Since Protocol received complaints from other departments in AUC, Protocol asked MISD to develop a tracking system of documents. The MISD staff has mostly completed the development of the tracking system in October 2016 and was waiting for Protocol to invite him to hold a demonstration session.</p> <p>It was only in May 2017 when MISD together with the Kaizen Unit was given an opportunity to hold a demonstration session on the document tracking system (Service Desk Tool) to be installed in Protocol. At this meeting, Protocol requested MISD and the Kaizen Unit to also develop an online system to receive and track the requests for "conferences and ceremonies".</p> <p>MISD and the Kaizen Unit was requested to develop an online system for "privileges and immunities" and "conferences and ceremonies" services that receives the requests and enables the tracking of the processing status.</p> |

### [Baseline/Target/Result]

|                      |                |  |
|----------------------|----------------|--|
| KPI 1: No statistics | Baseline       |  |
|                      | Target         |  |
|                      | Current Status |  |

### [Progress as of August 2017]

|   |
|---|
| <p>After having incorporated the comments given at the meeting in May 2017 into the system, MISD and the Kaizen Unit have completed the development of the "privileges and immunities" module in June 2017. Since then, they have been waiting for the opportunity to test the system within Protocol.</p> <p>With regard to the "conferences and ceremonies" module, the staff in Protocol completed the compilation of the requirements (templates of the request) in June 2017 with support from the Kaizen Unit. Since then up until August 2017, Kaizen Unit staff have been waiting for the manager of the Protocol Department to officially submit the requirements to MISD.</p> |
|---|

### [Activity Record]

| No. | Action  | 2017 |      |
|-----|---|------|------|
|     |   | May  | June |
| 1   | Hold a kick-off meeting with the presentation of the privileges and immunities module | ■    |      |
| 2   | Define the requirements for conferences and ceremonies                                | ■    | ■    |



## Requirements (Templates of the request) for conferences and ceremonies

|   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
|---|---|--|------------------------|---|---|--|---|-------------------------|---------|--|--|---|--|--------|---|--------------|---|------------|------|----------------------|--|-------------------|--|--|--|---------------|--|------------|--|-----------------|--|------------|--|----------|--|--|--|
| <p><b>1. <u>Conference Logistics:</u></b></p> <div data-bbox="213 443 746 772"> <p><b>1.1 Template for Name Plates</b></p> <table border="1"> <tr> <td colspan="2">Requesting Department :</td> </tr> <tr> <td colspan="2">Title of the meeting :</td> </tr> <tr> <td>Date :</td> <td>From: <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table></td> </tr> <tr> <td>Venue :</td> <td>Country <table border="1"><tr><td></td></tr><tr><td>City</td></tr></table></td> </tr> <tr> <td colspan="2">Focal Person Contacts (name Extension, mobile.):</td> </tr> </table> </div> <p><b>Attachments:</b></p> <ol style="list-style-type: none"> <li>1- Approval of the appropriate authority</li> <li>2- List of participants including the following information <ul style="list-style-type: none"> <li>- Full Name</li> <li>- Full title</li> <li>- Countries/Organizations</li> </ul> </li> </ol> | Requesting Department :   |  | Title of the meeting : |   | Date :                                  | From: <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table> |   | To :                    | Venue : | Country <table border="1"><tr><td></td></tr><tr><td>City</td></tr></table> |  | City                                    | Focal Person Contacts (name Extension, mobile.): |        | <div data-bbox="852 376 1385 929"> <p><b>1.2 Registration/Accreditation (Badges)</b></p> <table border="1"> <tr> <td>Categories :</td> <td>Quantity</td> </tr> <tr><td>Minister :</td><td></td></tr> <tr><td>Head of Delegation :</td><td></td></tr> <tr><td>Delegate :</td><td></td></tr> <tr><td>Participant :</td><td></td></tr> <tr><td>Press/Media :</td><td></td></tr> <tr><td>Observer :</td><td></td></tr> <tr><td>AU Commission :</td><td></td></tr> <tr><td>Security :</td><td></td></tr> <tr><td>Others :</td><td></td></tr> <tr><td>Foal person (name Extension, mobile) :</td><td></td></tr> </table> </div> | Categories : | Quantity  | Minister : |      | Head of Delegation : |  | Delegate :        |  | Participant :                          |  | Press/Media : |  | Observer : |  | AU Commission : |  | Security : |  | Others : |  | Foal person (name Extension, mobile) : |  |
| Requesting Department :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Title of the meeting :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Date :  | From: <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table>      |  | To :                   |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
|   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| To :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Venue :   | Country <table border="1"><tr><td></td></tr><tr><td>City</td></tr></table>    |  | City                   |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
|   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| City  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Focal Person Contacts (name Extension, mobile.):  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Categories :  | Quantity  |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Minister :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Head of Delegation :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Delegate :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Participant :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Press/Media :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Observer :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| AU Commission :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Security :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Others :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Foal person (name Extension, mobile) :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| <div data-bbox="213 1093 810 1350"> <p><b>1.3 Hotel Accommodation</b></p> <table border="1"> <tr> <td>Affordable rates range if sponsored by the AUC :</td> <td></td> </tr> <tr> <td>Type of sponsorship :</td> <td> Self-sponsored (click )<br/> Full (click )<br/> Half board Accommodation (click ) </td> </tr> <tr> <td>Focal Person (name Extension, mobile) :</td> <td></td> </tr> </table> </div> <p><b>Attachments:</b></p> <ol style="list-style-type: none"> <li>1- Approval of the appropriate authority</li> <li>2- List of participants including the following information <ul style="list-style-type: none"> <li>- Full Name</li> <li>- Full title</li> <li>- Countries/Organizations</li> <li>- Hotel Name</li> <li>- Date of Arrival</li> <li>- Date of Departure</li> </ul> </li> </ol>   | Affordable rates range if sponsored by the AUC :                              |  | Type of sponsorship :  | Self-sponsored (click )<br>Full (click )<br>Half board Accommodation (click ) | Focal Person (name Extension, mobile) : |  | <p><b>2) <u>CEREMONIES &amp; FUNCTIONS:</u></b></p> <div data-bbox="852 1115 1417 1742"> <p><b>2.1 Audience</b></p> <table border="1"> <tr> <td colspan="2">Requesting Department :</td> </tr> <tr> <td colspan="2">Name of Event:</td> </tr> <tr> <td colspan="2">Name, title and nationality of the VIP:</td> </tr> <tr> <td colspan="2">Date :</td> </tr> <tr> <td>Time :</td> <td>From : <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table></td> </tr> <tr> <td colspan="2">Venue:</td> </tr> <tr> <td colspan="2">Car Plate number:</td> </tr> <tr> <td colspan="2">Focal Person (name Extension, mobile):</td> </tr> </table> </div> <p><b>Remarks:</b></p> <ul style="list-style-type: none"> <li>- The request is recommended to be submit As early As possible</li> <li>- Completion of the meeting should be recorded as done</li> <li>- Cancellation postponement should also be recorded</li> </ul> | Requesting Department : |         | Name of Event:   |  | Name, title and nationality of the VIP: |  | Date : |   | Time :       | From : <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table> |            | To : | Venue:               |  | Car Plate number: |  | Focal Person (name Extension, mobile): |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Affordable rates range if sponsored by the AUC :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Type of sponsorship :   | Self-sponsored (click )<br>Full (click )<br>Half board Accommodation (click ) |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Focal Person (name Extension, mobile) :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Requesting Department :   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Name of Event:  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Name, title and nationality of the VIP:   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Date :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Time :  | From : <table border="1"><tr><td></td></tr><tr><td>To :</td></tr></table>     |  | To :                   |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
|   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| To :  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Venue:  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Car Plate number:   |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |
| Focal Person (name Extension, mobile):  |   |  |                        |   |   |  |   |                         |         |  |  |   |  |        |   |              |   |            |      |                      |  |                   |  |  |  |               |  |            |  |                 |  |            |  |          |  |  |  |

| <table border="1"> <tr> <th colspan="2">2.2 Accreditation</th> </tr> <tr> <td>Requesting Office :</td> <td></td> </tr> <tr> <td>Name &amp; Title of the VIP :</td> <td></td> </tr> <tr> <td>Embassy/Organization :</td> <td></td> </tr> <tr> <td>No of Person accompanied :</td> <td></td> </tr> <tr> <td>Car Plate Number :</td> <td></td> </tr> <tr> <td>date &amp; time :</td> <td></td> </tr> <tr> <td>Venue :</td> <td></td> </tr> <tr> <td>Focal person (name Extension, mobile) :</td> <td></td> </tr> </table>   | 2.2 Accreditation                         |         | Requesting Office :     |                         | Name & Title of the VIP :                       |  | Embassy/Organization :              |  | No of Person accompanied : |               | Car Plate Number :               |  | date & time : |  | Venue :            |  | Focal person (name Extension, mobile) : |  | <table border="1"> <tr> <th colspan="2">2.4 VIP Visit to the AU Headquarters</th> </tr> <tr> <td>Requesting Department :</td> <td></td> </tr> <tr> <td>Name of the VIP:</td> <td></td> </tr> <tr> <td>Date &amp; time of the visit :</td> <td></td> </tr> <tr> <td>Date &amp; time of the Advance Team's visit:</td> <td></td> </tr> <tr> <td>Name, title &amp; phone number of the focal person of the delegation :</td> <td></td> </tr> <tr> <td>Focal person(name Extension, mobile):</td> <td></td> </tr> </table> | 2.4 VIP Visit to the AU Headquarters |  | Requesting Department : |     | Name of the VIP: |  | Date & time of the visit : |         | Date & time of the Advance Team's visit: |  | Name, title & phone number of the focal person of the delegation : |   | Focal person(name Extension, mobile): |  |                         |  |  |  |  |  |   |  |
|--|---|---------|-------------------------|-------------------------|---|--|-------------------------------------|--|----------------------------|---------------|----------------------------------|--|---------------|--|--------------------|--|---|--|--|--------------------------------------|--|-------------------------|-----|------------------|--|----------------------------|---------|--|--|--|---|---------------------------------------|--|-------------------------|--|--|--|--|--|---|--|
| 2.2 Accreditation  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Requesting Office :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name & Title of the VIP :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Embassy/Organization :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| No of Person accompanied :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Car Plate Number :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| date & time :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Venue :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Focal person (name Extension, mobile) :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| 2.4 VIP Visit to the AU Headquarters   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Requesting Department :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name of the VIP:   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Date & time of the visit :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Date & time of the Advance Team's visit:   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name, title & phone number of the focal person of the delegation :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Focal person(name Extension, mobile):  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| <table border="1"> <tr> <th colspan="2">2.3 Signing ceremony</th> </tr> <tr> <td>Requesting Department :</td> <td></td> </tr> <tr> <td>Title of the Treaty/MOU/Document to be signed :</td> <td></td> </tr> <tr> <td>Name and Title of the signatories :</td> <td></td> </tr> <tr> <td>Organization/countries :</td> <td></td> </tr> <tr> <td>No Of Person of the delegation :</td> <td></td> </tr> <tr> <td>Date &amp; time :</td> <td></td> </tr> <tr> <td>Car Plate Number :</td> <td></td> </tr> <tr> <td>Venue :</td> <td></td> </tr> <tr> <td>Focal Person (name Extension, mobile):</td> <td></td> </tr> </table>   | 2.3 Signing ceremony                      |         | Requesting Department : |                         | Title of the Treaty/MOU/Document to be signed : |  | Name and Title of the signatories : |  | Organization/countries :   |               | No Of Person of the delegation : |  | Date & time : |  | Car Plate Number : |  | Venue :                                 |  | Focal Person (name Extension, mobile):   |                                      | <p>Attachment</p> <ul style="list-style-type: none"> <li>- List of Delegation including name &amp; titles</li> </ul> |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| 2.3 Signing ceremony   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Requesting Department :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Title of the Treaty/MOU/Document to be signed :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name and Title of the signatories :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Organization/countries :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| No Of Person of the delegation :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Date & time :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Car Plate Number :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Venue :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Focal Person (name Extension, mobile):   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| <table border="1"> <tr> <th colspan="3">2.5 Reception/Cocktail/Lunch/coffee &amp; Tea</th> </tr> <tr> <td>Requesting Department :</td> <td colspan="2"></td> </tr> <tr> <td>Name of the occasion /event:</td> <td colspan="2"></td> </tr> <tr> <td>Date &amp; time :</td> <td colspan="2"></td> </tr> <tr> <td>Venue :</td> <td colspan="2"></td> </tr> <tr> <td>level of funds available for the event :</td> <td colspan="2"></td> </tr> <tr> <td>Caterer :</td> <td colspan="2"></td> </tr> <tr> <td>Invitation cards :</td> <td>Yes</td> <td>(Click)</td> </tr> <tr> <td></td> <td>No</td> <td>(Click)</td> </tr> <tr> <td>Focal Person (name Extension, mobile)</td> <td colspan="2"></td> </tr> </table> | 2.5 Reception/Cocktail/Lunch/coffee & Tea |         |                         | Requesting Department : |   |  | Name of the occasion /event:        |  |                            | Date & time : |                                  |  | Venue :       |  |                    | level of funds available for the event : |   |  | Caterer :  |                                      |  | Invitation cards :      | Yes | (Click)          |  | No                         | (Click) | Focal Person (name Extension, mobile)    |  |  | <table border="1"> <tr> <th colspan="2">2.6 AIRPORT DUTIES</th> </tr> <tr> <td>Requesting Department :</td> <td></td> </tr> <tr> <td>Registration number of car allocated :</td> <td></td> </tr> <tr> <td>Name &amp; Telephone number of assigned driver :</td> <td></td> </tr> <tr> <td>Focal person contacts (name Extension, mobile.) :</td> <td></td> </tr> </table> <p>Remarks:</p> <ul style="list-style-type: none"> <li>- Before making this request please refer to the attached note verbal from MOFA for VIP</li> </ul> <p>Attachment:</p> <ul style="list-style-type: none"> <li>- Name and Title of the person(s)</li> <li>- Visa status</li> <li>- Flight details (date, time , flight number)      Arrival</li> <li>- Nationality</li> <li>- Passport (type and number)</li> <li>- Name of reserved Hotel</li> </ul> | 2.6 AIRPORT DUTIES                    |  | Requesting Department : |  | Registration number of car allocated : |  | Name & Telephone number of assigned driver : |  | Focal person contacts (name Extension, mobile.) : |  |
| 2.5 Reception/Cocktail/Lunch/coffee & Tea  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Requesting Department :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name of the occasion /event:   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Date & time :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Venue :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| level of funds available for the event :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Caterer :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Invitation cards :   | Yes                                       | (Click) |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
|  | No  | (Click) |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Focal Person (name Extension, mobile)  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| 2.6 AIRPORT DUTIES   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Requesting Department :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Registration number of car allocated :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Name & Telephone number of assigned driver :   |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| Focal person contacts (name Extension, mobile.) :  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |
| <p>Attachment</p> <ul style="list-style-type: none"> <li>- List of guests which include names and titles</li> </ul>  |   |         |                         |                         |   |  |                                     |  |                            |               |                                  |  |               |  |                    |  |   |  |  |                                      |  |                         |     |                  |  |                            |         |  |  |  |   |                                       |  |                         |  |  |  |  |  |   |  |

| 2.7 OVERFLIGHT/LANDING permit       |  |
|-------------------------------------|--|
| Requesting Department :             |  |
| Name of the VIP :                   |  |
| No of person accompanying :         |  |
| Date & time of landing :            |  |
| Date & time of take off :           |  |
| Type of Aircraft :                  |  |
| Registration :                      |  |
| Call Sign :                         |  |
| Crew Members :                      |  |
| Entry Point :                       |  |
| Exit Point :                        |  |
| Focal Person (need clarification) : |  |

## Kaizen Monitoring Report

Division and Theme: Accelerating the recruitment process - HRMD

Report Date: August 2016

|                    |  |
|--------------------|--|
| Officers in charge | Aude, Sogna, Paul  |
| Background         | <p>The Kaizen Unit was requested in July 2016 by the AHRMD director to support the Recruitment Unit in streamlining and speeding up the entire recruitment process, which has been unduly long, resulting in many candidates giving up joining AUC in the middle of recruitment. It was reported that the recruitment process even spanned 3 years in some cases, although the actual durations of processes were not known due to the lack of a tracking system. The utilization of the “E-recruitment system”, which is operated on SAP (administrative software) and was launched in December 2015, has been significantly limited up until the present; since the software was not designed in a user-friendly manner due to the insufficient coordination between MISD and the Recruitment Unit. None of the departments that request recruitment of staff have used the system; they continue sending the requests to HRMD in hard copy. Even within the Recruitment Unit only two out of ten officers can operate the system. With support from the Kaizen Unit, the Recruitment Unit will reduce the lead time of the recruitment process by effectively utilizing the E-recruitment system.</p> |

### [Baseline/Target/Result]

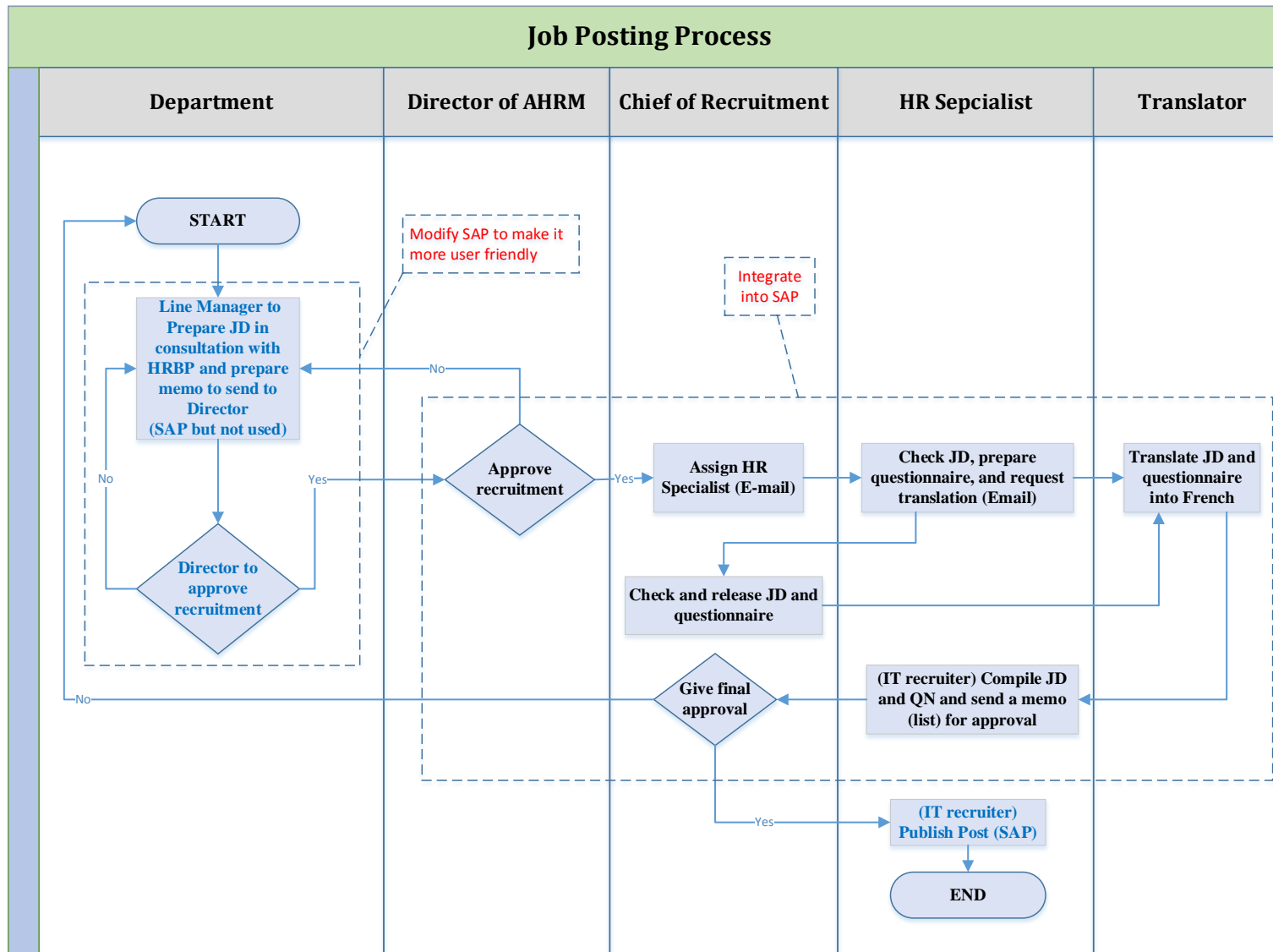
|  |                |   |
|--|----------------|---|
| KPI 1: lead time from the date the job was advertised to the date the staff assumed his/her duty | Baseline       | 576 days for regular staff<br>496 days for short-term staff |
|  | Target         | 210 days  |
|  | Current Status |   |

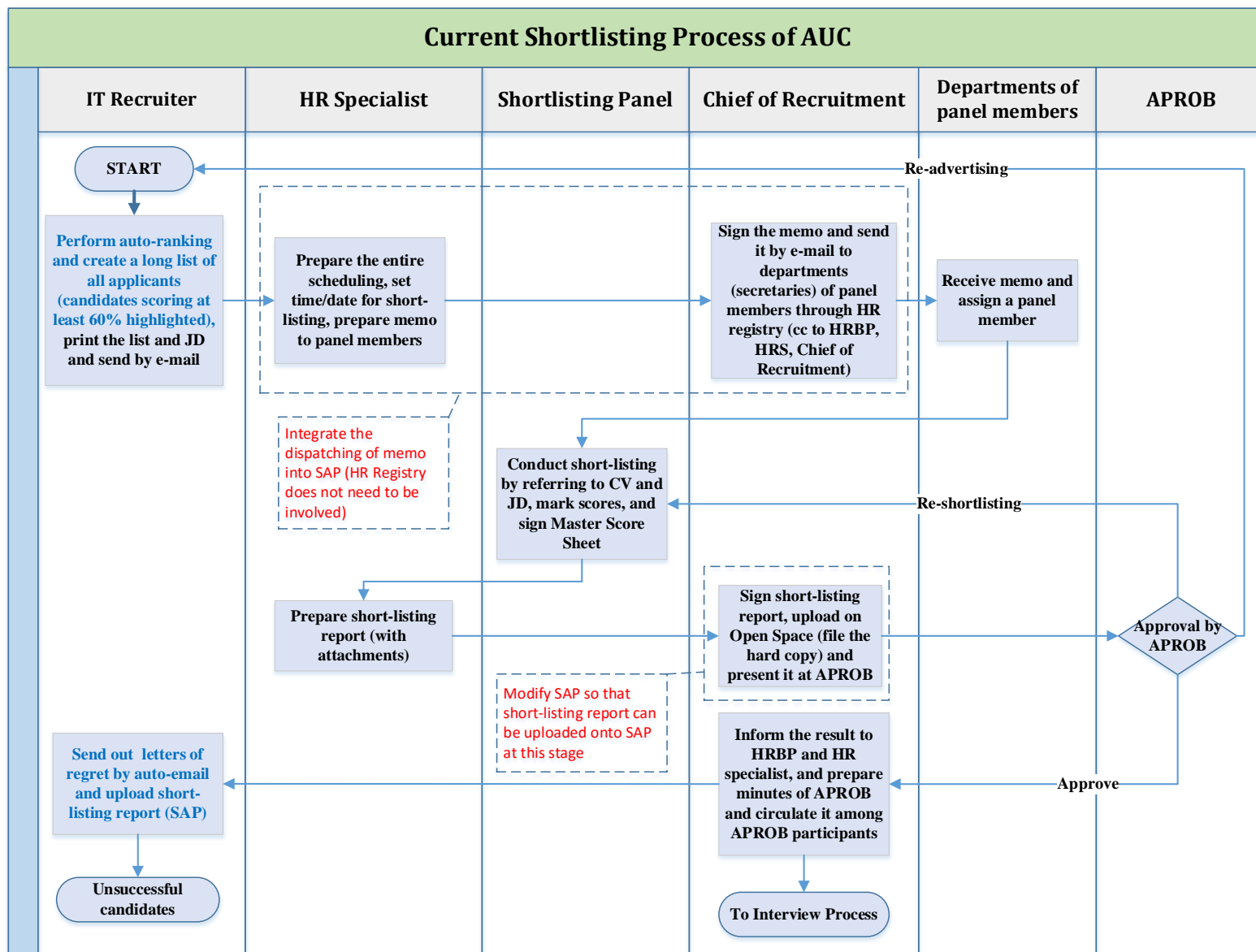
### [Progress as of November 2016]

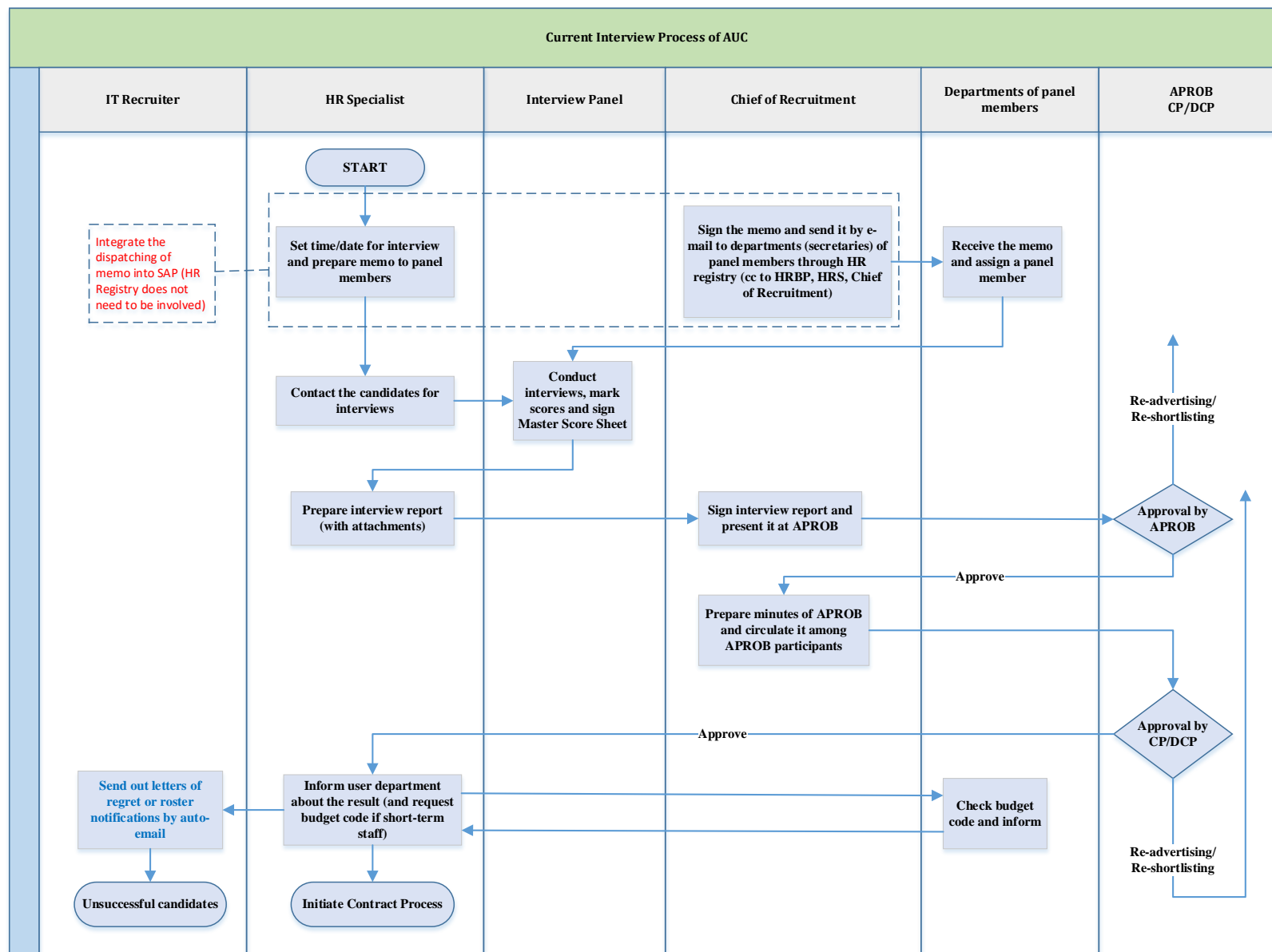
|   |
|---|
| <p>In August 2016, in order to apprehend the actual lead time spent for recruitment processes, the Recruitment Unit together with the Kaizen Unit collected the data from 2014 to the beginning of 2016 and found out that 576 days were spent for regular staff and 479 days for short-term staff on average. Aiming at streamlining the whole recruitment process, the Kaizen Unit, together with the Recruitment Unit, developed the end-to-end process maps (flow charts) for the entire recruitment process in November 2016. Through this exercise, the processes that should be incorporated into SAP were identified and the e-recruitment's interfaces that needed to be made more user-friendly were identified. Since then, the Recruitment Unit is awaiting the deployment of a SAP consultant by MISD.</p> |
|---|

[Activity Record]

| No. | Action                      | 2016 |       |       |       |       |
|-----|-----------------------------|------|-------|-------|-------|-------|
|     |                             | July | Aug   | Sep   | Oct   | Nov   |
| 1   | Hold a kick-off meeting     | ■    |       |       |       |       |
| 2   | Identify the current status |      | ■■■■■ |       |       |       |
| 3   | Drawing up Flowcharts       |      |       | ■■■■■ | ■■■■■ | ■■■■■ |









## Kaizen Monitoring Report

Division and Theme: Achieving efficiency in procurement operations by setting up Standardized Operating Procedures - PTSD

Report Date: April 2017

|                    |  |
|--------------------|--|
| Officers in charge | Alek (supervisor), Tesfaye (person in charge), Thereza, Getachew, Zemenu (PTSD)  |
| Background         | <p>In September 2016, the director of AHRMD alarmed that as many as 110 steps had been required to pay an amount of USD 400 for a lunch offered by an elected official to the European Commission team, and instructed PTSD and the Kaizen Unit to streamline the procurement processes through developing SOPs. Since PTSD did not have SOPs; newly assigned staff have difficulties in understanding procedures, staff's operations are not standardized, and each staff's responsibilities are not properly defined, all of which have been hindering efficient procurement operations.</p> <p>A new procurement manual, which was initially drafted by UNOPS consultants, was adopted in September 2016. Development of SOPs was needed also from the perspective of effectively utilizing the procurement manual. Following the AHRMD director's instruction, the Procurement Unit identified 35 processes for which SOPs need to be developed (see Appendix 6). Among these 35 processes, (i) user initiated procurement (UIP), (ii) emergency procurement, (iii) procurement of medical items, (iv) procurement of consultancy services, (v) contract administration and management, (vi) framework contract management and (vii) contract monitoring and evaluation were selected as priority processes for which SOPs must be developed urgently.</p> |

[Baseline/Target/Result]

|                                 |                |   |
|---------------------------------|----------------|---|
| KPI 1: Number of SOPs developed | Baseline       | None  |
|                                 | Target         | 6 areas   |
|                                 | Current Status | Taken over by EU consultants (on-going as of August 2017) |

[Progress as of April 2017]

|  |
|--|
| With support from the Kaizen Unit, PTSD mostly completed the development of selected SOPs in May 2017 when the consultant financed by EU took over the development of SOPs. All the work in process was transferred to the consultant. |
|--|

[Activity Record]

[illegible]

## Kaizen Monitoring Report

Division and Theme: Enabling fast procurement of low value items through simplified procedures - Procurement Unit, PTSD

Report Date: August 2017

|                    |  |
|--------------------|--|
| Officers in charge | Zemenu (Procurement Unit)  |
| Background         | According to the statistics provided by the Procurement Unit, the lead time for local purchase averaged 105 days and that for international purchase averaged 116 days in 2015. The large volume of work is one of the main reasons for the long lead time in procurement. It is reported that 70% of all transactions dealt with by the Procurement Unit are those with a value of less than USD 2,000. Although the purchase of the items with a value of less than USD 500 is not required to go through the Procurement Unit, most departments prefer to use the Procurement Unit since (i) the procedures that need to be followed were not clear to them (the details of the procedure are not stated in the procurement manual); and (ii) should the audit judge the procurement procedure taken by departments as inappropriate, the expenses are deducted from the relevant people's salaries. It was deemed essential to explore a way to facilitate departments to purchase small value items by themselves, without using the Procurement Unit and without being penalized by the audit. |

[Baseline/Target/Result]

|        |                |  |
|--------|----------------|--|
| KPI 1: | Baseline       |  |
|        | Target         |  |
|        | Current Status |  |

[Progress as of August 2017]

With support from the Kaizen Unit, PTSD developed a simplified procedure for the procurement of low value items (less than USD 2,000) applicable to the purchase of any items except: (i) assets, such as furniture and fixture, office, printing and IT equipment, computers etc.; (ii) consultancy services; (iii) travel tickets, transportation of personal effects, and DSA; (iv) any form of gadgets or tablets including mobile phones; (v) all utility expenses such as electricity, water and fuel and lubricants; and (vi) all communication fees, such as telephone expenses, postage, freight, fax and internet services. A administrative circular was prepared by PTSD, which was sent out to departments after the approval by the AHRMD director in March 2017.

However, none of the departments have started using the new system since then. The first reason is that the above-mentioned circular was distributed without a consent from PBFAD; without support from PBFAD, departments cannot initiate the procurement procedure. As of August 2017, PBFAD is examining the proposed procedure to assess the risk associated with potential for abuse. The second reason is that the circular does not indicate the step-by-step procedure to be followed by the departments since the detailed description prepared by

PTSD was deleted from the circular during AHRMD's decision-making process. It is expected that AHRMD will eventually notice the necessity to issue a new circular with a detailed description of the procedure, which is, from JICA Kaizen experts' view, indispensable to facilitate departments to use the new procedure.

[Activity Record]

| No. | Action  | 2016 | 2017 |    |    |
|-----|---|------|------|----|----|
|     |   | Q4   | Q1   | Q2 | Q3 |
| 1   | Prepare the first draft of the procurement process for micro-purchase with templates.         | ■    |      |    |    |
| 2   | Prepare the comprehensive manual for micro-purchase to be used by user departments            |      | ■    |    |    |
| 3   | Issue a circular that includes a simplified procedure for micro-purchase                      |      | ■    |    |    |
| 4   | Send a request from AHRMD director to PBFAD director for assistance to facilitate the process |      |      | ■  |    |
| 5   | PBFAD director to assess the risk associated with potential for abuse                         |      |      |    | ■  |

### Lead time for each step of procurement

|                           | From PR raised<br>to PR released | PO raised         | PO released      | Good Receiving<br>Note issued<br>(upon delivery) | Invoice received  | Payment made     |
|---------------------------|----------------------------------|-------------------|------------------|--|-------------------|------------------|
| <b>Local Purchases</b>    | <b>30.07 days</b>                | <b>40.58 days</b> | <b>6.57 days</b> | <b>32.77 days</b>                                | <b>35.51 days</b> | <b>3.46 days</b> |
| <b>Overseas Purchases</b> | <b>28.43 days</b>                | <b>36.13 days</b> | <b>7.50 days</b> | <b>43.69 days</b>                                | <b>39.83 days</b> | <b>2.83 days</b> |

(PR: Purchase Requisition, PO: Purchase Order)

# Micro-Purchases (Direct Selection for Very Small Contract Values)

## STANDARD OPERATING PROCEDURE (SOP)

SOP No: PTSD-01

Version 1.0

Procurement Travel and Store Division  
Administration and Human Resources Directorate  
Africa Union Commission  
March 1. 2017



### Table of Contents

|   |    |
|---|----|
| 1. Purpose .....                        | 2  |
| 2. Introduction .....                   | 3  |
| 3. Scope .....                          | 4  |
| 4. Definitions .....                    | 5  |
| 5. Responsibilities .....               | 5  |
| 6. Specific Procedure .....             | 6  |
| 7. Forms/Templates to be used .....     | 13 |
| 8. References .....                     | 13 |
| Annex I: Standard Forms/Templates ..... | 14 |

### List of Figures

|   |    |
|---|----|
| Figure 1: Micro-Purchases Process Diagram ..... | 11 |
| Figure 2: Summary of Procedures .....           | 12 |

SOP Number PTSD-01  
SOP Title Micro-Purchases (Direct Selection for Small Contract Values)

|            | NAME                 | TITLE  | SIGNATURE | DATE       |
|------------|----------------------|--|-----------|------------|
| Author     | Zemenu Asnake        | Procurement Officer                                      |           | 18/02/2017 |
| Reviewer   | Carine Toure Yemitia | Head, Procurement Travel and Store Division              |           |            |
| Authoriser | Amine Idriss Adoum   | Director, Administration and Human Resources Directorate |           |            |

|                 |               |
|-----------------|---------------|
| Effective Date: | March 1, 2017 |
| Review Date:    |               |

| READ BY |       |           |      |
|---------|-------|-----------|------|
| NAME    | TITLE | SIGNATURE | DATE |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |
|         |       |           |      |

### 1. Purpose

This Standard Operating Procedure (SOP) is issued to guide all Business Units within the African Union in their endeavor of undertaking Sourcing processes for the acquisition of goods, works and/or services for a contract value of less than US\$ 2,000.00, Category I and US\$1,000.00, Category II Institutions.

The SOP is designed to harmonize sourcing processes within the African Union and to assist each Business Unit to use the resources of AU in an efficient, fair and transparent manner in line with the African Union Procurement Manual, Version 2.0.

It sets out step by step procedures for the procurement of goods, works, and/or services. It also outlines the applicable rules to be followed while planning, sourcing and managing contracts under very low value categories of contracts. The standard roles and responsibility of each actors in the procurement process is also elucidated under this SOP.

### 2. Introduction

The AU Procurement Manual allows the ability to initiate direct interaction with a supplier that leads to the acquisition of goods and services without a competitive process. Accordingly, it authorizes the procurement of goods, works and/or services using a Direct Selection method for both Category I and Category II institutions for contract values as indicated in the summary table below.

#### CATEGORY 1: ORGANS, INSTITUTIONS AND PEACE SUPPORT MISSIONS /OPERATIONS

| Threshold to Select Type of Competition and Method of Selection |  |                       |
|---|--|-----------------------|
| Threshold   | Type of Competition                    | Appropriate Method    |
| Up to USD 2,000   | Non-competitive or limited competition | Direct Selection /RFQ |

#### CATEGORY II: REGIONAL, REPRESENTATIVE OFFICES, SPECIALISED & TECHNICAL AGENCIES, LIAISON OFFICES

| Threshold to Select Type of Competition and Method of Selection |  |                       |
|---|--|-----------------------|
| Threshold   | Type of Competition                    | Appropriate Method    |
| Up to USD 1,000   | Non-competitive or limited competition | Direct Selection /RFQ |

The Micro-Purchases through the Direct Selection method should be equitably distributed among qualified suppliers and purchases should not be split to avoid the requirements for competition above the US\$ 2,000 or US\$1,000 small contract value threshold.

Business Units of the AU may wish to procure the required goods, works and/or services using a limited competitive process, which allows a minimum of three quotations may be considered for comparison, to have more a transparent and competitive process. Please see the SOP for UIP if the Business Unit prefers to use Limited Competition as a selection method. Limited Competition is not mandatory for a contract value less than the above indicated amount. However, Business Units should ensure that the Procurement Principle of Value for Money is upheld throughout the Direct Selection procurement processes.

Under Direct Selection methods Business Units shall request Suppliers in writing to provide offers or quotations on the basis of a clearly defined business needs. Similarly, the offer

from the Supplier shall be submitted in writing, based up on information provided by Business Units.

The offer must be evaluated according to established criteria for evaluation, i.e. in the same manner as a competitive selection process, to ensure the principle of Value for Money is achieved. The purpose of such evaluation is to assess whether the offer is of an acceptable quality at a justifiable price. In order to ensure the quality of the offer, it should be evaluated as substantially compliant/non-compliant, and the offer would only be accepted if considered substantially compliant.

It is mandatory to issue Purchase Order once the offer provided by the Supplier is accepted by the Business Unit. Business Units shall make sure that the requested goods/services are delivered/provided as per the governing provisions stated in the Purchase Order. Payment to the Supplier shall also be made as per the agreed payment conditions.

Business Units shall maintain adequate written procurement related records under a safe custody and files should be protected from loss or unauthorized access.

### 3. Scope

This SOP applies to all Business Units situated within in different Institutions of the African Union. The Institutions, under this SOP, are classified as Category I and Category II Institutions as described under section 2 of the SOP.

The SOP is applicable to Micro-Purchases through Direct Selection method of sourcing for a contract value of less than US\$ 2,000.00, Category I and US\$1,000.00, Category II Institutions. However, it is not applicable neither under Open Competition nor Limited Competition. This SOP is not also applicable under User Initiated Purchases (UIP) procurement process.

The Sourcing procedures under this SOP covers:

- Preparation, approval and sending of solicitation document
- Receiving of offers/quotation from Suppliers
- Evaluation of quotations and preparation of Purchase Order
- Approval and contract award
- Request for advance amount/ imprest
- Delivery, acceptance and payment
- Settlement of Advance amount, and
- Procurement recordkeeping

This SOP is not applicable for the procurement of the goods, works and/services listed hereunder:

- i) Assets, such as Furniture and fixture, office, printing and IT equipment, computers etc....
- ii) Consultancy Services
- iii) Travel tickets, Transportation of personal effects, and DSA
- iv) Any form of gadgets or tablets including mobile phones

Page 4

- v) All utility expenses such as electricity, water and fuel and Lubricants
- vi) All communication fees, such as telephone expenses, postage, freight, fax and internet services
- vii) Military Products and supplies
- viii) Licenses and rights
- ix) Business Units are not also allowed to form a framework contract under Direct Selection method

### 4. Definitions

|                              |   |
|------------------------------|---|
| <b>Code of Ethics</b>        | A statement of the standards of practice and conduct to be followed by all Officers of the AU in procurement activities. Refer Chapter 2 of the AU Procurement Manual, Version 2.0.   |
| <b>Consultancy Services</b>  | A services that requires an intellectual and advisory intervention to meet the needs of the Business Units. Consultancy Service is not allowed under this SOP.  |
| <b>Direct Selection</b>      | Direct Selection or Direct Contracting refers to engaging a Supplier by Business Units to supply goods, works and/or services without a competitive processes.  |
| <b>Micro-Purchases</b>       | The process of acquisition of goods, works and/or services for a contract value of less than US\$ 2,000.00, Category I Institutions and US\$ 1,000.00, Category II Institutions   |
| <b>Offer/Quotation</b>       | A formal confirmation document issued by a Supplier for the provision of goods, works or services if selected and awarded within the price validity period.   |
| <b>Purchase Order</b>        | A written authorization document, which is issued to Suppliers, that contains accepted types of goods, works, and/or services with price and quantity, and that requires Suppliers to furnish goods, works and/services to a Business Unit. |
| <b>Solicitation Document</b> | A document through which Business Units request a preferred Suppliers to submit an offer/quotation. It contains the requirement of the Business Units with adequate information that enables the Supplier to submit an Offer/Quotation.     |

### 5. Responsibilities

Business Unit should refer Chapter 2 of the African Union Procurement Manual and execute all the required procurement requests in line with the code of ethics stated under Section 2.4 of the Manual.

Business Units and their Staff are responsible for effective management of their budgeted resources and therefore shall be fully accountable for all expenditures incurred through the use of Direct Selection Method.

The actors and their roles and responsibilities under Micro-Purchases are listed below:

Page 5

|   |   |
|---|---|
| <b>Director or Delegated Authority or O.I.C</b> | <ul style="list-style-type: none"> <li>• Approve the request and the Solicitation Document</li> <li>• Review and approve Purchase Orders</li> </ul>   |
| <b>Head of Division/Unit (Requesting Unit)</b>  | <ul style="list-style-type: none"> <li>• Define requirements or Unit needs</li> <li>• Determine cost estimates</li> <li>• Request PTA to start the sourcing process through memo</li> <li>• Provide confirmation of fund availability</li> <li>• Undertake evaluation of quotation together with the PTA</li> <li>• Participate during negotiation with the Suppliers</li> <li>• Inspect the goods, works and/or services</li> <li>• Issue delivery confirmation, certificate of completion and/or service acceptance.</li> </ul>   |
| <b>Procurement Team Assistant (PTA)</b>         | <ul style="list-style-type: none"> <li>• Prepare Solicitation Document</li> <li>• Send Solicitation Document to selected Supplier</li> <li>• Receive Offer/Quotation from Supplier</li> <li>• Evaluate quotation in consultation with the requesting Unit</li> <li>• Assess the price, quantity and quality of the product, works and/or services to ensure the principle of Value for Money is achieved.</li> <li>• Negotiate price with the supplier at the presence of requesting unit</li> <li>• Prepare Purchase Order and submit it for approval</li> <li>• Send Purchase Order to the Supplier</li> <li>• Request PBFA for an advance amount / imprest</li> <li>• Manage and monitor the delivery and/or completion of goods, works and/or services</li> <li>• Pay cash to the Supplier up on delivery of the goods or acceptance of the services or completion of the work</li> <li>• Keep all procurement records chronologically and in a safe custody</li> </ul> |
| <b>Procurement, Travel and Store Division</b>   | <ul style="list-style-type: none"> <li>• Provide technical assistance and guidance</li> <li>• Provide list of suppliers which are specialized in different business areas</li> <li>• Undertake Procurement Compliance Review at any time of the process</li> </ul>  |
| <b>Program Budget Finance &amp; Accounting</b>  | <ul style="list-style-type: none"> <li>• Create an Imprest Account on the PTA's name</li> <li>• Release the advance amount to PTA</li> <li>• Review all the required documentation and retire expenditures</li> </ul>   |

### 6. Specific Procedure

The step by step Procurement Processes under the Direct Selection Method for contract values below USD 2,000 for Category I Institutions and USD 1,000 for Category II Institutions are listed below to guide each Business Unit to undertake an efficient and transparent procurement process.

Procurement Team Assistant (PTA) of each Business Unit shall undertake a Direct Selection procurement process but confirmation of the Purchase Order shall only take place

Page 6

when they have a written approval from the appropriate delegated authority, who has the authority to award contract up to the allowed thresholds.

|   |   |
|---|---|
| <b>Step 1: Requisition Memo and Preparation of Solicitation Document</b>            | <p>Requesting Unit should define its need and a requesting memo that includes a simplified and well defined requirements or needs shall be sent to the PTA. The simplified needs' specification/TOR can be obtained from previous purchases of same product or service or through searches on the internet.</p> <p>The Requesting Unit should also attach Fund Availability, which is signed by the concerned authority, to the Requisition Memo. Please see the attached sample Requisition Memo and Fund Availability.</p> <p>The PTA shall prepare the Solicitation Document promptly after obtaining the Requisition Memo and Fund Availability confirmation from the Requesting Unit. The Solicitation document shall indicate name and address of the Supplier. The attached solicitation document shall be used while requesting for quotations from the selected Supplier. Procurement Unit of each Institution shall provide list of Suppliers per different category to all Business Units.</p> |
| <b>Step 2: Approval</b>   | <p>The PTA shall present the Solicitation Document together with the Requisition Memo and Fund Availability Confirmation to the appropriate authority, i.e. Director or Delegated Authority or O.I.C. The documentation should be approved by the Director or Delegated Authority or O.I.C. prior to initiating the contacting the proposed Supplier.</p>   |
| <b>Step 3: Send Solicitation Document and Receipts of Quotation from a Supplier</b> | <p>The PTA should request for quotation from the Supplier by sending an official email, only for services which are not covered under framework contract. The Business Unit shall invite a qualified and capable Supplier who is in a position to deliver the expected results effectively and efficiently.</p> <p>It is not a mandatory to receive a sealed offer from the Supplier. However, the Supplier may wish to send his/her quotation either by email or deliver by hand to the PTA.</p> <p>Timescales for the quoting process or minimum or maximum solicitation period is not applicable under this selection method. PTA may provide adequate timescale to Suppliers to submit their quotation taking into consideration the nature and availability of the product or services.</p> <p>The offer from the Supplier must nevertheless be submitted in writing, based upon information provided.</p>   |
| <b>Step 4: Evaluation of Quotations and Prepare Purchase Order</b>                  |   |

Page 7

|  |   |
|--|---|
|  | <p>The PTA has to evaluate the offer, in consultation with the Resources Person from the Requesting Unit, in accordance with the established criteria for evaluation, i.e. in the same manner as a competitive selection process, to make ensure the principle of Value for Money is achieved.</p> <p>The purpose of such evaluation is to assess whether the offer is of an acceptable quality at a justifiable price. PTA shall verify if the price being charged by the Supplier is compatible with the cost estimate and with the cost prevailing in the market of a similar nature. In order to ensure the quality of the offer, it should be evaluated as substantially compliant/non-compliant, and the offer would only be accepted if considered substantially compliant.</p> <p>Under exceptional circumstances, such as the price of the goods, works or services found to be higher than the market price, negotiations should be undertaken in the presence of at least one staff from the Requesting Unit prior to award in order to ensure best value for money.</p> <p>Business Units needs to make every effort to justify the selection and ensure the reasonableness of price by attempting to obtain the most favorable terms and conditions for every aspect of the supplier's offer.</p> <p>Business Units, in consultation with Procurement Units, which are responsible for procurement within the institution, should undertake proper costing studies, market research, and verification of references prior to such negotiations. The negotiation result should be recorded and attached with the assessment sheet for review and approval.</p> <p>The Business Units shall ensure that documentation is kept on file justifying the selection of a Supplier (e.g. written offers or a note to the file summarizing the process undertaken including a justification for selection of supplier and the reasonableness of costs. The note to the file must be signed by the PTA handling the case and approved by the Director or Delegated Authority or O.I.C of the Business Unit together with the Purchase Order. Please see attached the sample assessment sheet.</p> <p>The PTA shall prepare a PO using the sample PO attached herewith. Description of the items, quality, price of the items, which are awarded to supplier, shall be indicated in the PO and shall be sent to the supplier for his/her acceptance after obtaining approval as indicated under Step 5.</p> |
| Step 5: Approval and Award of Contract | <p>The PO shall be presented to the Director or Delegated Authority or O.I.C for review, approval and signature. The PTA shall obtain an approval from the concerned authority, mentioned under Step 2, on the recommendation for contract award and prior to confirming the order. All the relevant documentations justifying the selection of a Supplier shall be presented to the authority together with the PO for his/her review, approval and signature.</p> <p>Notification of the award through official PO will constitute the formation of the contract. This Notification may be sent through AU Official email, inviting the supplier to deliver the goods or works and/or services in accordance with the conditions stated in the Solicitation Document.</p>   |

Page 8

|   |   |
|---|---|
| Step 6: Request for Advance Amount/ Imprest | <p>The Business Unit shall send copy of the Purchase Order and relevant documentations to Finance and request for an Advance Amount on the name of the PTA for the purchase of goods/works/services. A sample request memo is attached herewith. Finance will create an imprest account on the PTA's name and release the advance amount to the PTA. The PTA shall collect the advance amount and pay to the Supplier once the goods are delivered or the services are completed or the work is completed and accepted.</p> |
| Step 7: Delivery, Acceptance and Payment    | <p>Management of contracts should certainly be governed by the provisions stated in the Purchase Order.</p> <p>When the goods are delivered by the supplier inspection should be conducted against the agreed specifications and requirements and the Head of Division/Unit shall issue delivery confirmation, certificate of completion and/or service acceptance.</p> <p>Payment can be paid upon delivery of the goods or acceptance of the services or completion of the work.</p>                                      |
| Step 8: Advance Settlement                  | <p>The PTA shall provide all the required documentations to Finance to settle the advance. Copy of Purchase Order, Invoice, Good Receiving Notes, Service Confirmation and advance settlement memo shall be submitted to Finance for its review and consideration.</p> <p>If PTA has three unsettled/outstanding advance on his/her name, he/she cannot make a new request. All advances should be settled within one week after the delivery of the goods or acceptance of the services or completion of the work.</p>     |

**Record-keeping:**

All Procurement Records which are related to the Direct Selection method shall be kept within the Business Unit for each Procurement Transactions. Business Unit shall maintain adequate written records of all procurement and contract documents. Files should be protected from loss and unauthorized access.

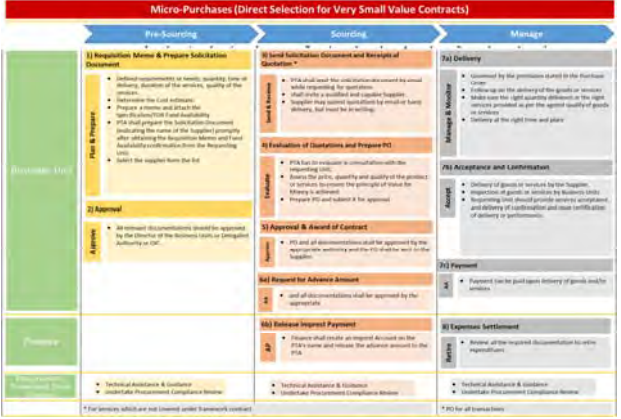
The following procurement documents should be kept in the Procurement Box file in a chronological manner both in hard copy and softcopy.

- i) Requisition Memo
- ii) Solicitation Document
- iii) Approval by the appropriate authority
- iv) Quotation received from the supplier
- v) Assessment of quotation, including negotiation note, if necessary
- vi) Approval on the assessment
- vii) Purchase Order, signed
- viii) Request for the Advance Payment
- ix) Acceptance and Confirmation delivery memo

Page 9

- x) Goods Receiving Notes
- xi) Supplier Invoice
- xii) Advance Settlement Request
- xiii) Advance Settlement Confirmation
- xiv) Any other relevant documents or Communications

Figure 1: Micro-Purchases Process Diagram



Page 11



Figure 2: Summary of Procedures

| #  | Step   | Requester                                   | Review   | Approval   | Comments   | Control Measures  | Key   |
|----|--|---|--|--|--|---|---|
| 1  | Prepare Requisition Memo and Fund Availability | Requesting Division or Unit's Office        | Fill the attached (standard doc)   | Requesting Unit  | Memo and Fund Availability Confirmation  | Required information are stated and completed and Review  | Adequate information checked  |
| 2  | Prepare Solicitation Document                  | Procurement Fiscal Unit                     | Fill the attached (standard doc)   | PTA  | Complete Solicitation Document   | Review and Approval   | Approval without rejection  |
| 3  | Approval                                       | Director's or Procurement Official's Office | Review the requisition and the selected supplier   | Director or G.L.C  | Approved Solicitation Document   | Review and Approval   | Approval without rejection  |
| 4  | Send Solicitation Document                     | Procurement Fiscal Unit                     | Send using official AU email address   | PTA  | Receipt by the Supplier  | Email confirmation  | Confirmation receipted  |
| 5  | Receipt of Quotation from supplier             | Procurement Fiscal Unit                     | Either by email or hand delivery   | PTA  | Supplier's Offer/Quotation   | Timely delivery of Quotation, with good information   | Quotation receipted   |
| 6  | Evaluation of Quotations                       | Requesting Division's or Unit's Office      | Compare the quotation with the requisition document (AU requirement)   | PTA in Consultation with Requesting Division/Unit  | Evaluation Sheet   | Signed by both evaluators   | Quotation receipted   |
| 7  | Prepare Purchase Order                         | Procurement Fiscal Unit                     | Fill the attached (sample Purchase Order)  | PTA  | Purchase Order with the name and address of the Supplier                       | Required information are stated and completed   | Adequate information checked  |
| 8  | Approval of the Purchase Order                 | Director's or Contracted Official's Office  | Review the PO and its supporting documents   | Director or G.L.C  | Approved Evaluation Sheet and Purchase Order                                   | Approved by the Contracted Authority  | Approval without rejection  |
| 9  | Award of Contract                              | Procurement Fiscal Unit                     | Send using official AU email address   | PTA  | Receipt by the Supplier  | Email Confirmation  | NA  |
| 10 | Request for Advance Amount/Payment             | Procurement Fiscal Unit                     | Send copy of PO and all relevant documents to Finance  | PTA  | Advance amount released by Finance and held by PTA                             | Amount released within a day  | Amount released within a day  |
| 11 | Delivery, Acceptance and Payment               | At the AU institution                       | PTA may go and collect the goods or supplier may deliver the goods. Payment can be paid upon delivery of the goods or acceptance of the services or completion of the work | PTA collect the goods. Requesting Unit inspects the goods, works/services and issue confirmation. Payment effected by PTA. PTA makes payment | Goods delivered, services/works completed. Confirmation. Goods Receipting Note | Payment made against delivered goods, works and services.                                       | Payment made against delivered goods, works and services.   |
| 12 | Advance Settlement                             | Finance                                     | Provide all the required document as an attachment to the advance settlement memo to Finance and reviewed  | PTA - submit the documents. Finance review   | Settlement confirmation or clearance   | If PTA has three unsettled/Outstanding advance on N/Unit bank, he/she cannot make a new request | Settled within one week after the delivery of the goods or completion of the services or completion of the work |

## 7. Forms/Templates to be used

The following forms/templates shall be used while executing Micro-Purchases by all Business Unit, (Annex I)

- Requisition Memo
- Fund Availability
- Solicitation Document
- Assessment/Evaluation Sheet
- Purchase Order
- Request for an Advance Amount
- Service Completion and Acceptance Memo
- Goods Receiving Notes
- Advance Settlement Request

## 8. References

The African Union Procurement Manual, Version 2.0.

## Annex I: Standard Forms/Templates

AFRICAN UNION  
الاتحاد الأفريقيUNION AFRICAINE  
UNIÃO AFRICANAMICRO-PURCHASES  
INTEROFFICE MEMORANDUM

To: [Name]  
Procurement Team Assistant

File No.: [Reference Number]

Through: [Name]  
[Position]

Date: [Date]

From: [Name]  
[Position]

Tel. Ext.: [Extension number]

Subject: **Request for the Purchase of [Insert description of the item/service required] for the [Purpose of request]**

[The letter should contain the Background information and the required action from PTA.]

The relevant document should be attached to this letter,

- [Fund Availability,
- specification,
- Terms of Reference, or
- Statement of work]

The request under this memo is in the approved Procurement Plan with Reference number [Specify the Reference Number]

[Or if this is not in the approved Procurement Plan indicate the reason why it is not in the approved Procurement Plan with adequate justification and request PTA to add it in the list.]

AFRICAN UNION  
الاتحاد الأفريقيUNION AFRICAINE  
UNIÃO AFRICANA

## REQUEST FOR DISBURSEMENT OF FUNDS

Reference [ ]

Date [ ]

Payee/Staff (Vendor) [ ] [ ]

Purpose of Payment (Cost Element) [ ] [ ]

Department Name (Cost Center) [ ] [ ]

Activity (Internal Order or GL Account) [ ] [ ]

Project/Program (Fund Center) [ ] [ ]

Fund (Member State or Name of Partner/Donor) [ ] [ ]

Strategic Axis [ ] [ ]

Budget Balance (Certified By PBFA) [ ] DATE

Estimated Cost of the Activity [ ] [ ]

Signed(Prepared By) [ ]

Approved by: [ ]

AFRICAN UNION

الاتحاد الأفريقي



UNION AFRICAINE

UNIÃO AFRICANA

P. O. Box 3243, Addis Ababa, ETHIOPIA Tel.: (251-11) 5517700 Fax: (251-11) 5517844

www.au.int, email: [inset email address]

## MICRO-PURCHASE – SOLICITATION LETTER

Reference: \_\_\_\_\_

Date: \_\_\_\_\_

[Name and address of Supplier]

The [Name of the Institution] invites you to submit your quotation for the [goods or Services] described herein. Partial Quotations is not acceptable. Any resulting order shall be subject to the General Conditions of Contract for Purchase Orders (attached) except where modified by this Request for Quotations (RFQ).

- 1) Description of Goods: [Write the clear description of the Goods: eg. 'Pen']
- 2) Supply of Goods/Services/Works are to be Confirmed/commence by: [x days from the date of Purchase Order].
- 3) Goods/Services/works are to be Delivered/completed by: [X days from the date of order].
- 4) Your Quotations must be valid for [x number of days] from the date for receipt and offers should be made in [Currency of the quotation].
- 5) Currency of Quotation: [USD...]
- 6) Specification or Terms of Reference are attached herewith.
- 7) Please return your quotations by email no later than: [eg. 15:00 hours Addis Ababa time, on Monday, December 19, 2009].
- 8) Award of contract will be made if your offer met the minimum requirement and found to be acceptable by [Name of the Institution] by the issue of a Purchase Order.
- 9) Payments will be made in accordance with any resulting order immediately after [delivery of the goods] or [completion of the services] or [completion of the works] and receipt of an invoice supported by a [certificate of satisfactory completion] or [Good Receiving Notes].

Signed: \_\_\_\_\_ Name: \_\_\_\_\_

Position: \_\_\_\_\_

For and on behalf of the Purchaser

## Goods/Works

| #                    | Description<br>[Attach goods specification, Terms of Reference, BoQ] | Unit of Measure | Quantity | Unit Cost in US\$ |
|----------------------|--|-----------------|----------|-------------------|
| 1                    | Notepad  | Pcs             | 10       | 1.10              |
| 2                    | Pen  | Pcs             | 10       | 1.50              |
| 3                    | Water  | Pcs             | 10       | 1.40              |
| 4                    | ....   |                 |          |                   |
| Total Estimated Cost |  |                 |          | 40.00             |

## Services

| #                    | Description<br>[Attach goods specification, Terms of Reference, BoQ] | Number of Participants /Users | Unit of Measure | Quantity | Unit Cost in US\$ |
|----------------------|--|-------------------------------|-----------------|----------|-------------------|
| 1                    | Conference package   | 5                             | Days            | 2        | 700.00            |
| 2                    | Car Hire   | 5                             | Days            | 2        | 380.00            |
| 3                    | ....   |                               |                 |          |                   |
| Total Estimated Cost |  |                               |                 |          | 1080.00           |

AFRICAN UNION

الاتحاد الأفريقي



UNION AFRICAINE

UNIÃO AFRICANA

## MICRO-PURCHASE - EVALUATION OF QUOTATION

[Conference Package]

| Description        | Number of Participants /Users | Unit of Measure | Quantity | Unit Price In US\$ | Total Price In US\$ | Market Price* |
|--------------------|-------------------------------|-----------------|----------|--------------------|---------------------|---------------|
| Conference package | 5                             | Days            | 2        | 60.00              | 600.00              | 62.00         |
| Car Hire           | 5                             | Days            | 2        | 40.00              | 400.00              | 40.00         |
| ...                |                               |                 |          |                    |                     |               |
| ...                |                               |                 |          |                    |                     |               |
| Total              |                               |                 |          |                    | 1,000.00            |               |

\*Provide evidence of market price for the services in similar service providers

[Stationery and Water for Meeting]

| Description | Unit of Measure | Quantity | Unit Price In US\$ | Total Price In US\$ | Market Price* |
|-------------|-----------------|----------|--------------------|---------------------|---------------|
| Notepad     | Pcs             | 10       | 1.00               | 10.00               | 1.00          |
| Pen         | Pcs             | 10       | 1.00               | 10.00               | 1.50          |
| Water       | Pcs             | 10       | 1.50               | 15.00               | 1.50          |
| ...         |                 |          |                    |                     |               |
| Total       |                 |          |                    | 45.00               |               |

\*Provide evidence of market price for similar goods available in the market.

| Evaluation Criteria                            | Assessment by the Evaluation Team  | Remark     |
|--|--|------------|
| The description of Specification/TOR (Quality) | [The Supplier met the minimum requirement as requested. The evaluation team is confirming that the quality of the product or services is as per the need of the requesting unit and the specification/TOR issued to the Supplier.] | [Accepted] |
| Quantity                                       | [The Supplier has offered to supply the requested quantity. In addition, it has also confirmed to provide the conference package for the 5 days x 2 days meeting.]   | [Accepted] |
| Price  | [The price being charged by the Supplier is compatible with the cost estimate and with the cost prevailing in the market of a similar nature. The team has checked the price of X hotel and X shop for similar items.]             | [Accepted] |
| Commercial Requirements                        | Price Validity is as per the requirement. Commencement date is as requested by X day, month, 2009. Delivery date is also as requested: before x day, month, 2009   | Accepted   |

Quotation Analyzed by :

[Name of PTA]

[Name of Unit]

[Name of Staff from]

[Requesting Unit]

Approved by

[Name of Director or Delegated Authority or O.I.C.]

AFRICAN UNION  
الاتحاد الأفريقيUNION AFRICAINE  
UNIÃO AFRICANA

P. O. Box 3243, Addis Ababa, ETHIOPIA Tel.: (251-11) 5517700 Fax: (251-11) 5517844

[www.au.int](http://www.au.int), email: [insert email address]

## PURCHASE ORDER

Reference No.: \_\_\_\_\_

Date: \_\_\_\_\_

[Name and address of Supplier]

Reference is made to your quotation dated [Quotation date], reference [insert reference number] is hereby accepted by the Purchaser and you are required to [supply the goods] or [provide the services] or [undertake the works] as noted below.

| Commencement Date | Place of Delivery | Delivery/Completion Date |
|-------------------|-------------------|--------------------------|
|                   |                   |                          |

[For Services]

| #   | Description        | Number of Participants /Users | Unit of Measure | Quantity | Unit Price In US\$ | Total Price In US\$ |
|---|--------------------|-------------------------------|-----------------|----------|--------------------|---------------------|
| 1   | Conference package | 5                             | Days            | 2        | 60.00              | 600.00              |
| 2   | Car Hire           | 5                             | Days            | 2        | 40.00              | 400.00              |
| 3   | ...                |                               |                 |          |                    |                     |
| <ul style="list-style-type: none"> <li>Please submit your invoice in hardcopy.</li> <li>Payment will be made upon completion</li> <li>This order is subject to the African Union General Conditions of Contract for Purchase Order</li> </ul> |                    |                               |                 |          | Subtotal           | 1,000.00            |
|   |                    |                               |                 |          | VAT 15%            | 150.00              |
|   |                    |                               |                 |          | Total              | 1,500.00            |

[For Goods/Works]

| #   | Description | Unit of Measure | Quantity | Unit Price In US\$ | Total Price In US\$ |
|-----|-------------|-----------------|----------|--------------------|---------------------|
| 1   | Notepad     | Pcs             | 10       | 1.00               | 10.00               |
| 2   | Pen         | Pcs             | 10       | 1.00               | 10.00               |
| 3   | Water       | Pcs             | 10       | 1.50               | 15.00               |
| ... |             |                 |          |                    |                     |
|     |             |                 |          | Subtotal           | 35.00               |
|     |             |                 |          | VAT 15%            | 5.25                |
|     |             |                 |          | Total              | 40.25               |

Authorized by: [Name of Director or Delegated Authority or O.I.C.] \_\_\_\_\_

AFRICAN UNION  
الاتحاد الأفريقيUNION AFRICAINE  
UNIÃO AFRICANAMICRO-PURCHASES – ADVANCE REQUEST MEMO  
INTEROFFICE MEMORANDUMTo: [Name]  
[Position] PBFA File No.: [Reference Number]

Through: Date: [Date]

From: [Name]  
Procurement Team Assistant Tel. Ext.: [Extension number]

Subject: Request for an Advance Amount of [US\$ 0,000.00]

The [Name of the Business Unit] has finalized the Micro-Purchase process for the purchase of [Description of Goods/Services/works] and it has approved and issued the attached Purchase Order, Ref. No. [Insert the PO number] to [Name of the company] for a total contract amount of [US\$ 0,000.00].

Please find attached the following documents for your reference.

- Requisition Memo
- Supplier Quotation
- Evaluation report
- Purchase Order

Kindly provide an advance amount of [US\$0,000.00] on my name for the purchase of the aforementioned item. The advance will be settled within one week of [delivery of goods] or [completion of the services/works].

AFRICAN UNION  
الاتحاد الأفريقيUNION AFRICAINE  
UNIÃO AFRICANA

## MICRO-PURCHASES – SERVICE COMPLETION AND ACCEPTANCE

## INTEROFFICE MEMORANDUM

To: [Name]  
Procurement Team Assistant File No.: [Reference Number]

Through: Date: [Date]

From: [Name]  
[Head of Unit/Division] Tel. Ext.: [Extension number]

Subject: Confirmation and Acceptance of [Service/Works] Completion

The [Name of the Requesting Unit] would like to confirm that [insert name of Supplier/Contractor] has completed the [services/works] as per the Purchase Order No. [Insert PO Number].

The [services provided by the Supplier] or [work carried out by the Contractor] is accepted by the Unit and we would kindly request you to pay the agreed amount as per the PO indicated above.

AFRICAN UNION  
الاتحاد الأفريقي



UNION AFRICAINE  
UNIÃO AFRICANA

**MICRO-PURCHASES – GOODS RECEIVING NOTE**

**INTEROFFICE MEMORANDUM**

**To:** [Name]  
Procurement Team Assistant **File No.:** [Reference Number]

**Through:** **Date:** [Date]

**From:** [Name]  
[Head of Unit/Division] **Tel. Ext.:** [Extension number]

**Subject:** Confirmation of Goods Receiving

The [Name of the Requesting Unit] would like to confirm that [insert name of Supplier/Contractor] has delivered the requested goods as per the Purchase Order No. [insert PO Number].

The below goods are delivered to and accepted by the Unit.

| # | Description | Unit of Measure | Quantity |
|---|-------------|-----------------|----------|
| 1 | Notepad     | Pcs             | 10       |
| 2 | Pen         | Pcs             | 10       |
| 3 | Water       | Pcs             | 10       |

The goods delivered by the Supplier is accepted by the Unit and we would kindly request you to pay the agreed amount as per the PO indicated above.

AFRICAN UNION  
الاتحاد الأفريقي



UNION AFRICAINE  
UNIÃO AFRICANA

**MICRO-PURCHASES – SETTLEMENT OF ADVANCE  
INTEROFFICE MEMORANDUM**

**To:** [Name]  
[Position] PBFA **File No.:** [Reference Number]

**Through:** **Date:** [Date]

**From:** [Name]  
Procurement Team Assistant **Tel. Ext.:** [Extension number]

**Subject:** Request for Settlement of Advance

Reference is made to the advance request memo dated [insert the date of the memo], Reference number [insert memo reference number] regarding the purchase of [Description of Goods/Services/works].

The Requesting Unit has confirmed that [Name of the company] has [delivered the goods] or [Completed the services/works] as per the issued Purchase Order. Following the confirmation of [delivery of goods] or [completion of the services/works] I have paid a total amount of [US\$ 0,000.00].

This is kindly to request you to settle the advance amount opened on my name using the attached invoice.

Please find attached the following documents for your reference.

- Purchase Order
- Requesting Unit Confirmation memo
- Supplier Invoices

## Kaizen Progress Report

Division and Theme: Eliminating last minute requests for conferences - DCPM.

Report Date: May 2016

|                    |  |
|--------------------|--|
| Officers in charge | Nadjet Khellaf (Director), Mr. Sadat (IT system development), other officers   |
| Background         | All individual conferences of AUC are required to be approved by CP or DCP. However, many conference proposals are being submitted, in the last minute, to CP without any prior information given to DCMP, which is leading to a degradation of conferences' quality since the allocation of proper interpreters (which requires certain lead time) becomes difficult especially when DCMP receives departments' requests in the last minute. DCMP requested the Kaizen Unit to help the directorate examine the status of the last-minute submission of requests for conferences so that the directorate will be able to take a countermeasure. |

### [Baseline/Target/Result]

|   |          |             |
|---|----------|-------------|
| KPI 1: Share of the conferences held at less than 7 days' notice  | Baseline | 38%         |
|   | Target   | Not defined |
|   | Result   | None        |
| KPI 2: Share of the conferences held at less than 21 days' notice | Baseline | 94%         |
|   | Target   | Not defined |
|   | Result   | None        |

### [Progress as of May 2016]

|  |
|--|
| Based on the data collected by DCMP, the Kaizen Unit analyzed the lead time for conferences given from departments to DCMP and submitted the results to DCMP in May 2016. The data showed that only 6% of conferences that took place in 2015 respected 3 weeks' notice as well as those departments that most frequently requested conferences (with interpretation) in short notice. It was reported at DCP meetings that DCMP was developing a strategy for conference management in which a mechanism to encourage departments to submit requests in due time is proposed. |
|--|

### [Activity Record]

| No. | Action   | 2016  |       |     |
|-----|--|-------|-------|-----|
|     |  | March | April | May |
| 1   | Collect and compile the data on the lead time for conferences given from departments to CMPD | ■     |       |     |
| 2   | Share the results of the analysis within CMPD  |       |       | ■   |

### Lead Time given by Department for Conferences

| Days of notice | 1  | 2  | 3  | 4  | 5  | 6  | 7  | 8  | 9  | 10 | 11 | 12 | 13 | 14-20 | 21 and over | Total number of conferences w/ interpretation | Less than 7 days notice | Less than 21 days notcie | 21 days notcie |
|----------------|----|----|----|----|----|----|----|----|----|----|----|----|----|-------|-------------|---|-------------------------|--------------------------|----------------|
| Department     |    |    |    |    |    |    |    |    |    |    |    |    |    |       |             |   |                         |                          |                |
| AHRD           | 17 | 22 | 9  | 4  |    |    | 2  |    |    |    |    |    |    |       |             | 54  | 96%                     | 100%                     |                |
| BCP            | 3  | 17 |    |    | 1  | 2  |    |    |    |    |    |    |    |       |             | 23  | 100%                    | 100%                     |                |
| BDCP           |    | 2  |    |    | 3  |    |    |    |    |    |    |    |    |       | 1           | 6   | 83%                     | 83%                      | 17%            |
| CIDO           |    |    |    |    |    |    |    |    |    | 4  |    |    |    | 4     |             | 8   | 0%                      | 100%                     |                |
| DCI            | 1  |    | 2  |    |    |    |    |    | 2  |    |    |    |    |       |             | 5   | 60%                     | 100%                     |                |
| DEA            |    |    |    | 2  | 3  | 1  | 1  |    | 1  | 1  |    |    |    |       |             | 9   | 67%                     | 100%                     |                |
| DIE            |    |    |    |    |    |    | 1  |    | 1  |    |    |    |    | 14    | 2           | 18  | 0%                      | 89%                      | 11%            |
| DMS            |    |    |    |    |    |    |    |    |    |    |    |    |    |       |             | 0   |                         |                          |                |
| DPA            |    | 1  | 2  |    | 2  |    | 3  |    |    |    |    | 1  | 2  | 7     | 1           | 19  | 26%                     | 95%                      | 5%             |
| DREA           |    |    | 4  |    |    |    | 2  |    |    | 3  |    | 3  |    | 2     | 1           | 15  | 27%                     | 93%                      | 7%             |
| DSA            |    | 3  | 3  | 1  | 1  | 1  |    |    |    | 1  |    | 1  |    | 0     | 4           | 15  | 60%                     | 73%                      | 27%            |
| DTI            | 3  | 3  | 2  |    | 1  |    | 1  |    |    |    |    |    |    | 2     | 1           | 13  | 69%                     | 92%                      | 8%             |
| HRST           |    | 3  |    |    | 1  |    |    | 1  | 2  | 1  |    |    | 1  | 6     | 1           | 16  | 25%                     | 94%                      | 6%             |
| OIA            |    |    |    |    | 2  |    | 5  |    |    | 2  |    |    |    | 1     | 1           | 11  | 18%                     | 91%                      | 9%             |
| OLC            | 3  |    |    |    | 3  | 1  |    | 1  |    |    |    |    |    | 1     | 2           | 11  | 64%                     | 82%                      | 18%            |
| OSGC           |    |    |    | 7  | 6  | 6  | 15 | 11 | 6  | 9  | 13 |    |    | 8     | 1           | 82  | 23%                     | 99%                      | 1%             |
| PBFA           |    |    |    | 3  | 3  | 5  |    |    |    | 3  |    | 4  |    | 15    |             | 33  | 33%                     | 100%                     |                |
| PSD            | 17 |    |    |    |    | 6  |    | 5  | 10 | 11 | 12 | 9  | 10 | 32    | 13          | 125   | 18%                     | 90%                      | 10%            |
| SPPMERM        |    | 1  |    |    |    |    | 4  |    |    | 5  |    |    |    | 4     |             | 14  | 7%                      | 100%                     |                |
| WGDD           |    |    | 1  |    |    |    |    |    |    |    | 3  | 2  |    | 4     | 2           | 12  | 8%                      | 83%                      | 17%            |
| Total          | 44 | 52 | 23 | 17 | 26 | 22 | 34 | 18 | 22 | 40 | 28 | 20 | 13 | 100   | 30          | 489   | 38%                     | 94%                      | 6%             |

## Kaizen Progress Report

Division and Theme: Customs Unit, PTSD, Shorten the lead time to collect goods from the Customs Office.

Report Date: April 2016

|                    |  |
|--------------------|--|
| Officers in charge | Walelgne   |
| Background         | Due to the long lead time in collecting imported goods from the Customs office, AUC is obliged to pay extra fees to the Customs. Moreover, there are cases where imported vaccines were damaged since the temperature inside the containers could not be kept at an appropriate level for long. The Protocol Department not only takes quite long time for processing documents but also repeatedly loses documents apparently due to the frequent rotation of officers. |

### [Baseline/Target/Result]

|  |          |                     |
|--|----------|---------------------|
| KPI: Number of days spent for collecting imported goods. | Baseline | 15 days to 3 months |
|  | Target   | 7 days              |
|  | Result   | Not implemented     |

### [Progress as of April 2016]

PTSD's officer in charge of customs clearance (the import permit needs to be attached to the declaration documents) needs to present the import permit issued by the Ethiopian Ministry of Foreign Affairs to the Customs. The data for four months from the end of November 2015 provided by the Customs Unit (see attached) showed that it took 15 days to 3 months (1 month on average) for AUC's Protocol Department to issue a note verbal for requesting the Ministry of Foreign Affairs to issue an import permit (this process at the ministry takes only 3 days).

On the other hand, it was decided that a document tracking mechanism (Service Desk Tool) be introduced to Protocol Unit in order to facilitate the proper handling of documents (this will be taken up as another Kaizen project).

### [Activity record]

| No. | Action  | April/ 2016 |
|-----|---|-------------|
| 1   | Collect statistics on the lead time for collecting imported goods |             |

Attachment: Meeting record with PTSD

|  |  |
|--|--|
| Event:   | Meeting with Walelgne from Procurement                                 |
| Date & Time:   | 10:40-11:20, Tuesday, 30 March, 2016                                   |
| Venue:   | AFMD meeting room  |
| Participants   | Mr. Walelgne (Procurement Unit), Mr. Ben Achour, Mr. Mori, Ms. Yoshida |
| Contents   |  |
| <ul style="list-style-type: none"> <li>● Procurement Unit requested the Kaizen Unit to assist the department in speeding up the customs clearance process which currently takes unduly long time. The Kaizen Unit conducted an interview to Mr. Walelgne (Procurement unit) regarding the current procedure of customs clearance.</li> <li>● AUC imported 24 items from January 2016 to the end of March 2016. Taking one example of these items' customs clearing, the whole process took 19 days as follows.<br/> <u>On 4<sup>th</sup> January</u>, Procurement unit was informed that the Air way bill had arrived at the airport. Then Procurement officer went to the airport to pick it up. Following this, on the same day, Procurement unit requested Protocol, by sending a memo, to prepare and send a note verbal (request for duty free clearance) to MOFA.<br/> <u>On 20<sup>th</sup> January</u>, Procurement unit received from Protocol the import permit issued by MOFA.<br/> <u>On 22<sup>nd</sup> January</u>, Procurement unit received the item from the customs through the local clearing agent.</li> <li>● Current procedure is presented below.<br/> Procurement requests Protocol by a memo to issue the note verbal for MOFA=&gt;Protocol issues the note verbal and brings it to MOFA=&gt;MOFA issues the import permit within maximum two working days=&gt;Protocol receives the import permit from MOFA and brings it to Procurement=&gt;Procurement requests the local clearing agent to prepare the declaration form=&gt;Local clearing agent prepares the declaration form and gives it to Procurement=&gt;Procurement requests Protocol to put a stamp on the declaration form=&gt;Protocol puts a stamp on the declaration form=&gt;Procurement submits the declaration form=&gt;Customs gives the imported item=&gt;Procurement</li> <li>● "Import permit" is the letter issued by MOFA directed to the Customs, which permits the customs clearance. This letter is issued on the basis of an agreement between AUC and MOFA.</li> <li>● Since the "Import permit" is rarely rejected, Procurement unit sends the two requests (request for Protocol to issue the note verbal / request for the local clearing agent to prepare the declaration form) simultaneously, in order to reduce the lead time.</li> <li>● The problem is that it takes usually 15 days or even 3 months from the time when Procurement unit requests Protocol to issue the note verbal until the time when Procurement receives the import permit from MOFA through Protocol. According to the Procurement officer, not only the documents are not processed unless Procurement pushes Protocol officer, but also there is sometimes a reshuffling of the responsible persons in Protocol, which leads to a loss of some documents in Protocol.</li> </ul> |  |
| (End)  |  |



Results of sampling for the lead time for customs clearance

| No | Description            | Date of request for import permit | Collection Date of Permit from protocol | Days spent | Air way Bill  |
|----|------------------------|-----------------------------------|---|------------|---------------|
| 1  | File cover and folder  | 26-Nov-15                         | 27-Feb-16                               | 93         | 071-26043452  |
| 2  | Diary                  | 15-Dec-15                         | 28-Feb-16                               | 75         | 176-24506834  |
| 3  | Toner                  | 24-Dec-15                         | 11-Jan-16                               | 18         | 071-24475754  |
| 4  | HP toner               | 29-Dec-15                         | 08-Jan-16                               | 10         | 1448670540    |
| 5  | Trophy                 | 14-Dec-15                         | 08-Feb-16                               | 56         | 3245535860    |
| 6  | Computer Product       | 30-Dec-15                         |   |            | 176-21274665  |
| 7  | Promotional materials  | 31-Dec-15                         | 28-Jan-16                               | 28         | 176-23445122  |
| 8  | Computer Product       | 04-Jan-16                         |   |            | 071-2558175   |
| 9  | Vaccine                | 05-Jan-16                         | 21-Jan-16                               | 16         | 2019871630    |
| 10 | Promotional materials  | 14-Jan-16                         | 19-Jan-16                               | 5          | 176-23943625  |
| 11 | Lenovo product         | 22-Jan-16                         |   |            | 071-25202284  |
| 12 | Heavy duty copier      | 22-Jan-16                         | 08-Feb-16                               | 17         | 071-23137100  |
| 13 | Hook & loop            | 26-Jan-16                         |   |            | 071-26107653  |
| 14 | Computer Product       | 26-Jan-16                         | 16-Feb-16                               | 21         | 176-23695770  |
| 15 | Printing booklet       | 28-Jan-16                         |   |            | 071-25561675  |
| 16 | Intec CP2020 tonner    | 04-Feb-16                         |   |            | 163967        |
| 17 | Cisco                  | 12-Feb-16                         | 11-Mar-16                               | 28         | 176-24484213  |
| 18 | Computer Product       | 15-Feb-16                         | 18-Feb-16                               | 3          | 071-26342540  |
| 19 | Computer Product       | 24-Feb-16                         |   |            | 1697118021    |
| 20 | HP rack                | 25-Feb-16                         |   |            | Kality        |
| 21 | Printer tonner         | 25-Feb-16                         | 18-Mar-16                               | 22         | 176-24983092  |
| 22 | Shelf                  | 25-Feb-16                         | 12-Mar-16                               | 16         | CBSCB16000020 |
| 23 | HP printers and toners | 04-Mar-16                         | 01-Apr-16                               | 28         | 020-45759884  |
| 24 | HP printers and toners | 04-Mar-16                         | 01-Apr-16                               | 28         | 176-24904040  |
| 25 | Lab. Spare parts       | 30-Mar-16                         |   |            | 4293916476    |
|    |                        |                                   | average                                 | 29         |               |

## **Annex 7 Kaizen Training Materials**

# KAIZEN

1

## Training Contents

1. History of KAIZEN
2. KAIZEN method(1) : QC story, etc.
3. KAIZEN method(2) : 7 QC tools, etc.
4. Group discussion

2

## 1. History of KAIZEN

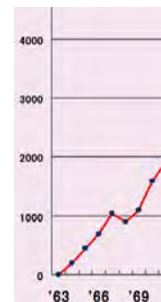
### 1-1. Origin of KAIZEN(1)

- After WW II , Japan introduced quality control methodologies developed in USA.
- At that time, Japanese products were called "[cheap and nasty](#)".
- Dr. Deming and Dr. Juran provided quality control training in Japan in the 1950s.
- Many companies, mainly in the manufacturing industry, started to introduce Quality Control(QC).
- They started implementing QC education and QC study meetings at the workplace level.

### 1-2. Origin of KAIZEN(2)

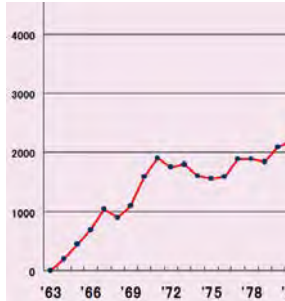
- Jul/1961: A panel discussion was organized by a "Quality Control" magazine inviting first line supervisors. There were some opinions like,
  - ✓ [We want to study quality control.](#)
  - ✓ We need a text like a QC magazine.
  - ✓ [We want to have opportunities to publish our ideas or activities.](#)
- Apr/1962 : A magazine entitled "Quality Control for the foreman" was published, lead by Dr. Ishikawa.
- Through this magazine, Dr. Ishikawa encouraged companies to form [Quality Control Circle\(QCC\)](#) to implement QC.

### 1-3. Number of presentations submitted to QCC conferences(1962-1970)



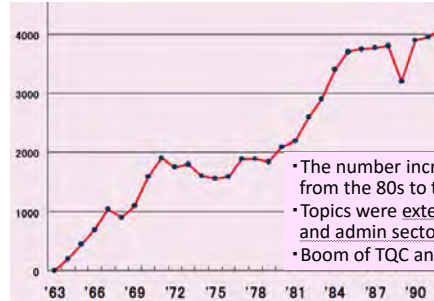
- The number of presentations in the QCC conference increased sharply from the beginning to 1970. (no data about the number of QCC.)
- [Many companies and people were motivated to learn QC and to produce good products.](#)
- Many companies wanted to follow the successful companies by doing the same way.

#### 1-4. Number of presentations submitted to QCC conferences(1970-1980)



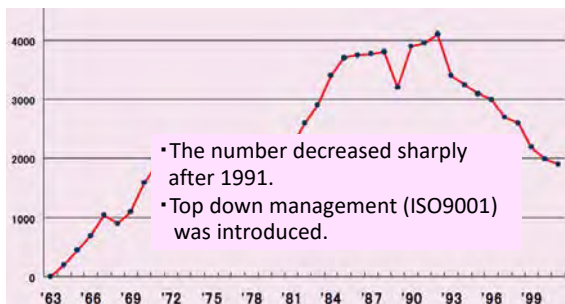
- The number was stable from the 70s to 80s because of low economic growth caused by two oil crises.

#### 1-5. Number of presentations submitted to QCC conferences(1980-1991)



- The number increased sharply from the 80s to the 90s.
- Topics were extended to service and admin sectors.
- Boom of TQC and Deming prize.

#### 1-6. Number of presentations submitted to QCC conferences(1991-)



- The number decreased sharply after 1991.
- Top down management (ISO9001) was introduced.

#### 1-7. What is QCC?

- QCC is a small group consisting of first-line employees who continually control and improve the quality of their work, products, and services.

- These small groups,
  - operate autonomously.
  - utilize quality control concepts and technics and other improvement tools to tap members' creativity, and promote self-and mutual-development.

#### 1-8. Paradigm shift of QC

|              | QC (up to 1980s)     | TQC/TQM                    |
|--------------|----------------------|----------------------------|
| Target       | Products             | Products, services         |
| Management   | Bottom-up Autonomous | Top-down                   |
| Optimization | Partial              | Total                      |
| Driver       | QCC                  | Cross Functional Team(CFT) |

=>QC modality has been changed by the demands of the time.

#### 1-9. Expansion of QCC

- QCC was started to learn QC methodologies in the manufacturing industry in 1962.
- After the 1970s, QCC was introduced in the service industry and administration dep.
- Around this period, some governmental offices started to introduce QCC.
- QCC was expanded to foreign countries. First International Convention on Quality Control Circles(ICQCC) was held at Seoul in 1976.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.  
=> Better products and services generate more profit.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.  
=> Better products and services generate more profit.
- (2) Reveal human capabilities.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.  
=> Better products and services generate more profit.
- (2) Reveal human capabilities.  
=> Employees with higher capabilities can produce better products and provide better services.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.  
=> Better products and services generate more profit.
- (2) Reveal human capabilities.  
=> Employees with higher capabilities can produce better products and provide better services.  
=> Better products and services generate more profit.

## 1-10. Purpose of KAIZEN

- (1) To learn QC methodologies to improve their products or services.  
=> Better products and services generate more profit.
- (2) **These outcomes are effective for "profit-making organizations".**  
=> Employees with higher capabilities can produce better products and provide better services.  
=> Better products and services generate more profit.

## 1-11. Purpose of KAIZEN

Why do you implement KAIZEN in AUC?

## 2. KAIZEN method(1) : QC story

### 2-1. KAIZEN methods

• There are many methods to facilitate KAIZEN implementation.

- (1) PDCA
- (2) QC story
- (3) Standardization
- (4) Brainstorming
- (5) 3MU elimination
- (6) QC seven tools
- (7) 5 whys

### 2-2. PDCA

PDCA is a scientific approach to achieve goals that involves planning, performing, checking up results against goals, taking measures, and reflecting outcomes to future plans.

- (1) **Plan** : Set goals, and decide how to achieve them.
- (2) **Do** : Perform the plan as defined.
- (3) **Check** : Examine, evaluate and confirm the result.
- (4) **Act** : Take measures as dictated by the results.

### 2-3. QC story

KAIZEN is implementing using "QC story". QC story has following steps.

- (1) Theme selection
- (2) Grasping Status and Cause Analysis
- (3) Goal Setting and Establishment of an Activity Plan
- (4) Examination of Countermeasures and their Implementation
- (5) Assessment of Effectiveness
- (6) Standardization and Permanent Fix

### 2-3. QC story

KAIZEN is implementing using "QC story". QC story has following steps.

- (1) Theme selection
  - (2) Grasping Status and Cause Analysis
  - (3) Goal Setting and Establishment of an Activity Plan
  - (4) Examination of Countermeasures and their Implementation
  - (5) Assessment of Effectiveness
  - (6) Standardization and Permanent Fix
- } P  
 D  
 C  
 A

## 2-4. QC story (Theme selection)

## (1) Theme selection

At the first stage, project members list up problems in the workplace and select a theme among them.

—Members ask themselves, “What problems do we have and how do we solve them?”

**Brainstorming** is used to gather various ideas from project members. In identifying the problems, the concept of **3MU elimination** is useful. (to be explained from Page 2-13)

## 2-5. QC story (Grasping Status and Cause analysis)

## (2)-1 Grasping Status

After a theme is selected, project members try to understand the structure and details of the problem.

The main objective of this step is to gather information and grasp the status of the problem so that members can establish a detailed set of goals.

To grasp the status, **Pareto diagram**, **Check sheet**, **Histogram**, **Scatter diagram** can be used. (to be explained from Page 3-2)

## 2-5. QC story (Grasping Status and Cause analysis)

## (2)-2 Cause Analysis

The main objective of this stage is to determine what measures can be taken for the selected problem.

After a theme is selected, the causes and effects of the problem need to be identified.

Members consider all possible causes of the problem and see if there are any relations among them.

## 2-5. QC story (Grasping Status and Cause analysis)

## (2)-2 Cause Analysis

Then members use data to verify the causes, narrow down the root causes, and finally select the most critical cause. They then list up all possible solutions that eliminate the most critical cause, select the best solution, and establish a detailed plan on how to implement it.

In identifying root causes, **5 whys** is useful. A **cause and effect diagram** is used to understand the structure of the problem.

## 2-6. QC story (Goal Setting and an Activity Plan)

## (3) Goal Setting and an Activity Plan

Based on the data acquired in the second stage, the members set a goal of the activities. To achieve the goal, members establish an activity plan, according to the **5W1H concept**.

Members decide the issues to be tackled (**what**), the reason for tackling them (**why**), the time schedule of the activities (**when**), and the place and resource allocation (**where**, and **who** and **how**)

## 2-7. Sample of an Activity plan

**RAFFLES Activity plan (SAMPLE)** Date: 10 Feb. 2016

|   |  |
|---|--|
| Name of QCC: Simon RAFFLES              |  |
| Members: Simon, Shale, Shaleen, Shaleen |  |
| Theme:                                  | Strategic response process for prioritizing            |
| Reasons of selection:                   | Many staffs complain about this process                |
| SP1: (Timeline of approval)             | Current: 4 approval<br>Target: 3 approval<br>Award: 10 |
| SP2: (Process to get approval)          | Current: 10 days<br>Target: 5 days<br>Award: 10        |
| Action plan:                            |  |
| Activity area:                          | person   |
| Design new process:                     | Shaleen  |
| Change process:                         | Shaleen  |
| Get approval for new process:           | Simon  |
| Execute new process as intended:        | Shaleen  |
| Implementation:                         | Shaleen  |
| Standardization:                        | Shaleen  |

## 2-8. QC story (Countermeasures and implementation)

## (4) Examination of Countermeasures and their implementation

After causes are identified, countermeasures are examined and selected. This stage aims both to specify the root causes and to establish the most effective measures to prevent the reoccurrence of the problems.

Members then implement countermeasures in daily operations, according to the plan, and monitor the results.

## 2-9. QC story (Effectiveness)

## (5) Assessment of Effectiveness

Then an assessment is carried out to see whether the initial objectives have been met.

The members identifies the results, verifies them using data, and compares them with the initial goal.

If the results have not met the goal, then the members needs to return to previous stages and reexamine the processes.

## 2-10. QC story (Standardization)

## (6) Standardization and Permanent Fix

Finally after effective methods are identified, they are standardized and incorporated into daily operations.

Based on the standardization, members train the people concerned.

The last step in this stage is for the members to determine the next problem to tackle.

## 2-11. QC story (Standardization)

You operate your job according to Standard Operating Procedures(SOPs). SOPs should be straightforward.

- The most important rule about “standardization” is to follow the SOPs.
- If an SOP does not fit the current situation, the SOP must be revised.
- The actual operation’s conformity to the SOP must be checked periodically (audit).
- SOPs must be reviewed periodically.

## 2-4. QC story (Theme selection)

## (1) Theme selection

At the first stage, project members list up problems in the workplace and select a theme among them.

—Members ask themselves, “What problems do we have and how do we solve them?”

Brainstorming is used to gather various ideas from project members. In identifying the problems, the concept of 3MU elimination is useful.

(to be explained from Page 2-13)

## 2-12. Brainstorming (1)

Brainstorming is a method of helping a group of people generate a lot of ideas in a short period of time.

Group thinking usually produces more ideas than individual thinking.



## 2-13. Brainstorming(2)

Brainstorming is used :

- ✓ to identify problems in the workplace,
- ✓ (to find causes of a problem) \* ,
- ✓ (to search for a solution to address a specific cause of a problem) \* ,
- ✓ to choose a name for the Circle,
- ✓ to figure out how to present the project to the management

\* There is also an opinion that brainstorming is not appropriate to be used for fact-based analysis like cause finding.

## 2-4. QC story (Theme selection)

### (1) Theme selection

At the first stage, project members list up problems in the workplace and select a theme among them.

—Members ask themselves,  
“What problems do we have and how do we solve them?”

**Brainstorming** is used to gather various ideas from project members. In identifying the problems, the concept of **3MU elimination** is useful.

(to be explained from Page 2-13)

## 2-14. 3MU elimination

3MU stands for three elements

- ✓ **Muda** (wastefulness)
- ✓ **Mura** (dispersion)
- ✓ **Muri** (excessiveness)

These should be eliminated to raise efficiency in the workplace.

## 2-15. 3MU elimination(Muda)

- ✓ **Muda** (wastefulness)

There are various types of Muda. TOYOTA defined 7 Mudas in the workplace.

- (1) Over production
- (2) Waiting
- (3) Transportation
- (4) Processing
- (5) Inventory
- (6) Motion
- (7) Defects

## 2-16. Brainstorming exercise

### Exercise

Start brainstorming about,

“Where do you find MUDAs in AUC?”

- 1) Brainstorming: 30 min  
(At first, decide a facilitator and a note taker.)
- 2) Summarize ideas : 30 min
- 3) Presentation : 10 min/group

## 2-17. Rules of Brainstorming

1. Establish a relaxed atmosphere.
2. Ensure participation of all members.
3. Gather a large number of ideas.
  - Do not criticize others ideas.
  - Welcome common and unique ideas.
  - Combine ideas.
  - Record all ideas.

## 2-18. 3MU elimination(Mura)

✓ **Mura** (dispersion)

Uneven, lack of uniformity (even if results conform to the specifications, they may not be uniform or predictable. Mura refers to a lack of control.)

## [Example]

The procurement department receives from 0 to 50 purchase orders a day. This kind of fluctuation is called Mura.

## 2-19. 3MU elimination(Muri)

✓ **Muri** (excessiveness)

Overburden.

(The original Japanese word has further connotations such as "impossible.")

## [Example]

The procurement department received an urgent purchase order. The lead time is normally 1 week, but this order requested 2 days. To accommodate the request, a lot of inefficiency happens.

## 2-20. 3MU elimination

3MU stands for three elements

✓ **Muda** (wastefulness)✓ **Mura** (dispersion)✓ **Muri** (excessiveness)

Those should be eliminated to raise efficiency in the workplace.

Project members have to understand 3MU concepts and eliminate 3MU to improve quality and productivity.

## 3. KAIZEN method(2) : 7 QC tools

## 2-5. QC story (Grasping Status and Cause analysis)

## (2)-1 Grasping Status

After a theme is selected, project members try to understand the structure and details of the problem.

The main objective of this step is to gather information and grasp the status of the problem so that members can establish a detailed set of goals.

To grasp the status, **Pareto diagram**, **Check sheet**, **Histogram**, **Scatter diagram** can be used. (to be explained from Page 3-2)

## 3-1. 7 QC tools (1)

As explained in the previous slides, you must have understood "knowing facts correctly from data" is very important when carrying out your work.

Only obtaining data is not sufficient to make correct judgement.

For this purpose, 7 QC tools are used.

## 3-2. 7 QC tools (2)

7 QC tools are,

- (1) Check sheet
- (2) Pareto diagram
- (3) Histogram
- (4) Scatter diagram
- (5) Cause and effect diagram
- (6) Line graph / Control chart
- (7) Stratification

## 3-3. 7 QC tools (Check sheet)

A **check sheet** can visually summarize the obtained data values such as the number of defects or faults in either a figure or table. It shows where the data particularly concentrates.

A check sheet can be understood at one view, which can help us prioritize categorized items to be addressed.

## 3-4. 7 QC tools (Check sheet)

[Example] Complaints from customers

|                     | Feb /1 | 2   | 3  | 4  | 5  | 6   | 7 | 8  | Total |
|---------------------|--------|-----|----|----|----|-----|---|----|-------|
| Waiting time        | //     | /// | /  | // | /  | /// | / | // | 15    |
| Period of admission | /      |     | // | /  | /  | /   |   | // | 8     |
| Consultation        | /      | /   |    | // |    | /   |   | /  | 6     |
| Visiting hours      |        | /   |    | // |    | /   | / | /  | 6     |
| medicine            |        | /   |    | /  | // |     |   | /  | 5     |

## 3-5. 7 QC tools (Pareto diagram)

A **Pareto diagram** is used to prioritize the problems that should be addressed, which categorizes problems and enumerates them in accordance with their frequency.

From a Pareto diagram, we can find out what are the problems as well as the gravity of importance spread among the detected problems.

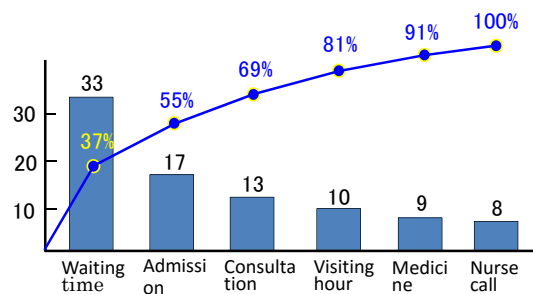
## 3-6. 7 QC tools (Pareto diagram)

[Example] Result of customer feedback  
• Number of complaints in hospital

| Opinion                      | number | %     |
|------------------------------|--------|-------|
| Waiting time                 | 33     | 36.7  |
| Period of admission          | 17     | 18.9  |
| Consultation after discharge | 13     | 14.4  |
| Visiting hours of family     | 10     | 11.1  |
| Explanation for medicine     | 9      | 10.0  |
| Response for nurse call      | 8      | 8.9   |
| TOTAL                        | 90     | 100.0 |

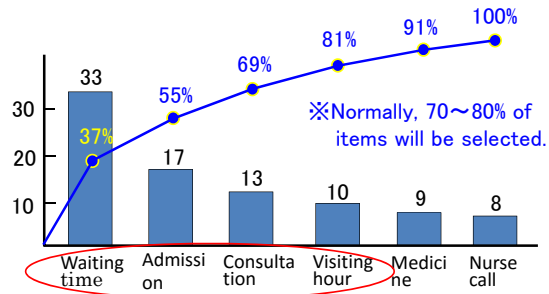
## 3-7. 7 QC tools (Pareto diagram)

[Example] Result of customer feedback



## 3-7. 7 QC tools (Pareto diagram)

[Example] Result of customer feedback



## 3-8. 7 QC tools (Pareto diagram)

[Exercise] Make a Pareto diagram for the following number of complaints.

| Opinion                      | number |
|------------------------------|--------|
| Waiting time                 | 42     |
| Period of admission          | 21     |
| Consultation after discharge | 14     |
| Visiting hours of family     | 10     |
| Explanation for medicine     | 5      |

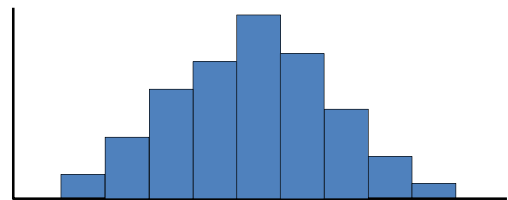
## 3-9. 7 QC tools (Histogram)

A **histogram** is a simple figure representing the distribution of data values obtained by measurements such as length, weight, and time.

A histogram can graphically summarize a data set that is hard to understand from individual numbers. It can also display the distribution of values.

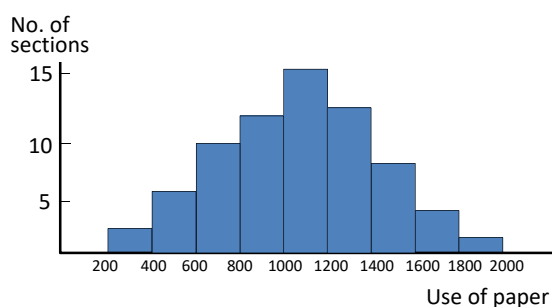
## 3-10. 7 QC tools (Histogram)

[Example] Normal distribution



## 3-11. 7 QC tools (Histogram)

[Example] Use of copy paper in each section.



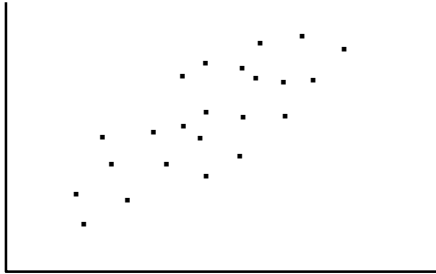
## 3-12. 7 QC tools (Scatter diagram)

A **scatter diagram** is a figure representing paired data in dots on a sheet of graph paper.

A scatter diagram can tell us relationships of paired data clearly. It is often used to see relationships between the characteristics and factors.

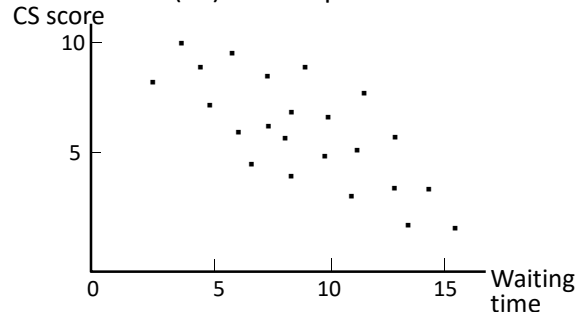
## 3-13. 7 QC tools (Scatter diagram)

[Example] Positive correlation



## 3-14. 7 QC tools (Scatter diagram)

[Example] Waiting time and Customer Satisfaction (CS) in a hospital



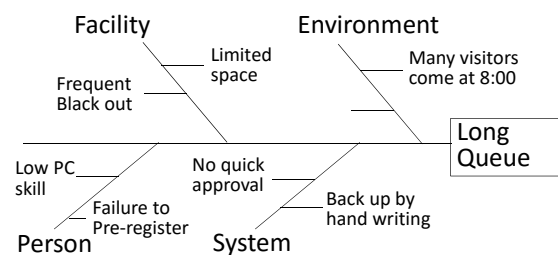
## 3-15. 7 QC tools (Cause &amp; effect diagram)

A **cause and effect diagram** is a figure showing how the effect is affected by the cause on the view. From its shape, it is also called a **fishbone diagram**.

A cause and effect diagram is useful for finding out problems and solutions because it can summarize on a sheet of paper different ideas of many people.

## 3-16. 7 QC tools (Cause &amp; effect diagram)

[Example] Long queue of visitors at the Gate



## 3-17. Cause and effect diagram exercise

**Exercise**

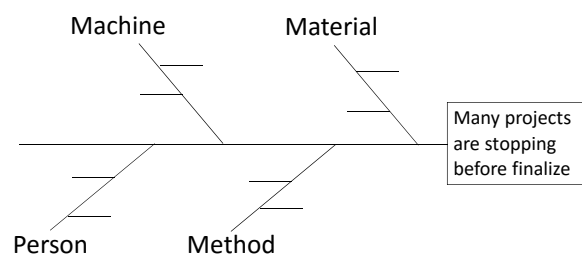
Make a cause and effect diagram about

**“Many projects in AUC are suspended without being completed.”**

- 1) Group Discussion : 20 min
- 2) Preparation : 10 min
- 3) Presentation : 10 min/group

## 3-18. 7 QC tools (Cause &amp; effect diagram)

[Exercise] QCC activities in AUC



## 3-19. 7 QC tools (Line graph)

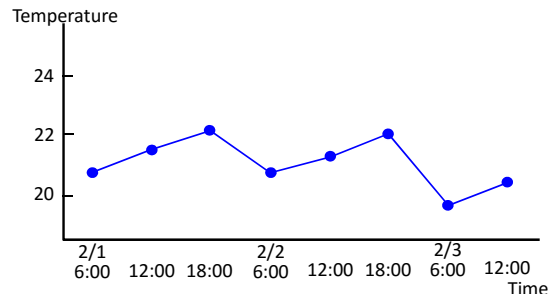
A **line graph** is a figure describing the movement of data in dots connected with lines.

When a center line and control limits are drawn in a line graph to determine if the dots on the graph are abnormal, the graph is called a **Control chart**.

A line graph is convenient for detecting temporal variations of data over a certain period of time.

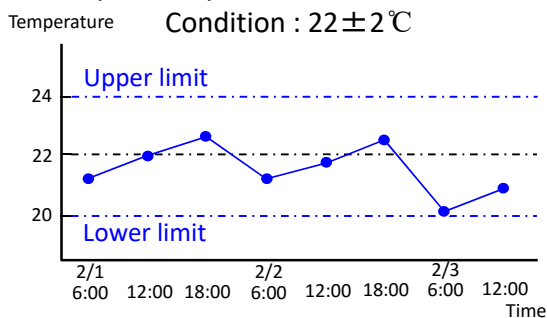
## 3-20. 7 QC tools (Line graph)

[Example] Temperature of a server room



## 3-21. 7 QC tools (Control chart)

[Example] Temperature of a server room



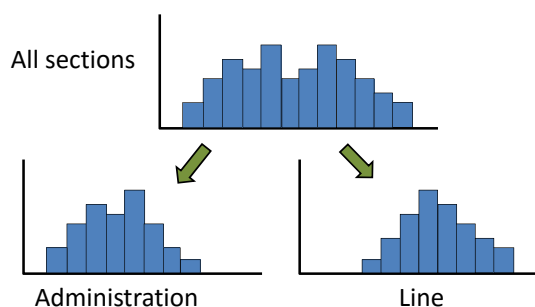
## 3-22. 7 QC tools (Stratification)

The objective of **stratification** is to grasp a problem or to analyze its causes by looking at possible and understandable factors or items.

Collected data of a single population is divided—by time, workforce, machinery, working methods, and so on—into a number of layers to find some latent characteristics among the data.

## 3-23. 7 QC tools (Stratification)

[Example] Use of copy paper



## 3-1. 7 QC tools (2)

7 QC tools are,

- (1) Check sheet
- (2) Pareto diagram
- (3) Histogram
- (4) Scatter diagram
- (5) Cause and effect diagram
- (6) Line graph / Control chart
- (7) Stratification

## 2-5. QC story (Grasping Status and Cause analysis)

## (2)-2 Cause Analysis

Then members use data to verify the causes, narrow down the root causes, and finally select the most critical cause. They then list up all possible solutions that eliminate the most critical cause, select the best solution, and establish a detailed plan on how to implement it.

In identifying root causes, 5 whys is useful. A cause and effect diagram is used to understand the structure of the problem.

## 3-24. 5 whys

5-Why technique is widely used to analyze root causes in Japan's industrial sector. Here is the example 5-Why technique :

1. "Why are water dispensers in AUC not refilled?"  
=> There is no budget left for water dispensers.
2. "Why is no budget left for water dispensers?"  
=> The budget for water dispensers was not sufficient in the first place.

## 3-25. 5 whys

3. "Why was a sufficient budget not allocated to water dispensers in the first place?"  
=> The budget planners did not know the reality on the ground.
4. "Why the budget planner did not know the reality on the ground?"  
=> There are no opportunities for budget planners to listen to staff 's opinions.
5. "Why did the budget planner not have the opportunities to hear staff opinions?"  
=> Because there is not such a mechanism in AUC.

## 3-26. 5 whys

## Exercise

Find root cause using 5 whys about

"Copy machines are often not functioning."

- 1) Group Discussion and preparation: 20 min
- 2) Presentation : 10 min/group

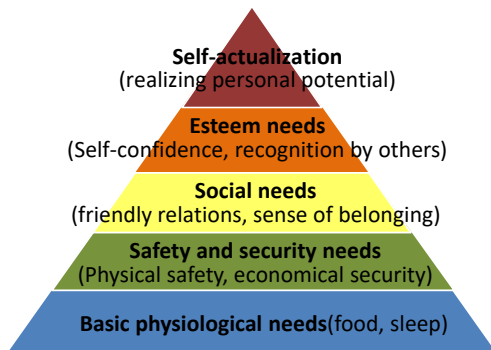
## 2-1. KAIZEN methods

- (1) QC story
- (2) PDCA
- (3) Standardization
- (4) Brain storming
- (5) 3MU elimination
- (6) QC seven tools
- (7) 5 whys

## 3-27(from 1-12). Purpose of KAIZEN

Why do you implement KAIZEN in AUC?

## 3-28. Maslow's hierarchy of needs



## 3-29. Purpose of KAIZEN

Why do you implement KAIZEN in AUC?

Even in Japan, many employees are doing KAIZEN because their management ordered.

## 3-29. Purpose of KAIZEN

Why do you implement KAIZEN in AUC?

Even in Japan, many employees are doing KAIZEN because their management ordered.

Customer satisfaction should be our goal, which in turn will lead to realizing our "Esteem needs" and "Self-actualization".

Let's keep in mind that "the next processes are our customers".

## 4. Group discussion

|  |             |
|--|-------------|
| Read Case and individual consideration | 30min       |
| Group discussion                       | 60min       |
| Presentation                           | 10min/group |
| General discussion                     | 10min/group |

## KAIZEN

## References

- Textbook for QC Practices JUSE Press, Ltd.
- Handbook for TQM and QCC  
Inter American Development Bank



Case : QC Circle activity

Case :

A city government located in a regional city is implementing a KAIZEN activity. The city government has “Eliminating any MUDA on daily operation” as a policy.

You are working at the procurement section of the city government. The members of the QC Circle that you belong to are exploring a theme for the next period. The theme must be selected by the end of February, and the KAIZEN activity starts from March.

Figure 1 shows an excerpt of the organization chart of the city government.

The city government has 12 departments under the mayor. And there are 84 sections in total.

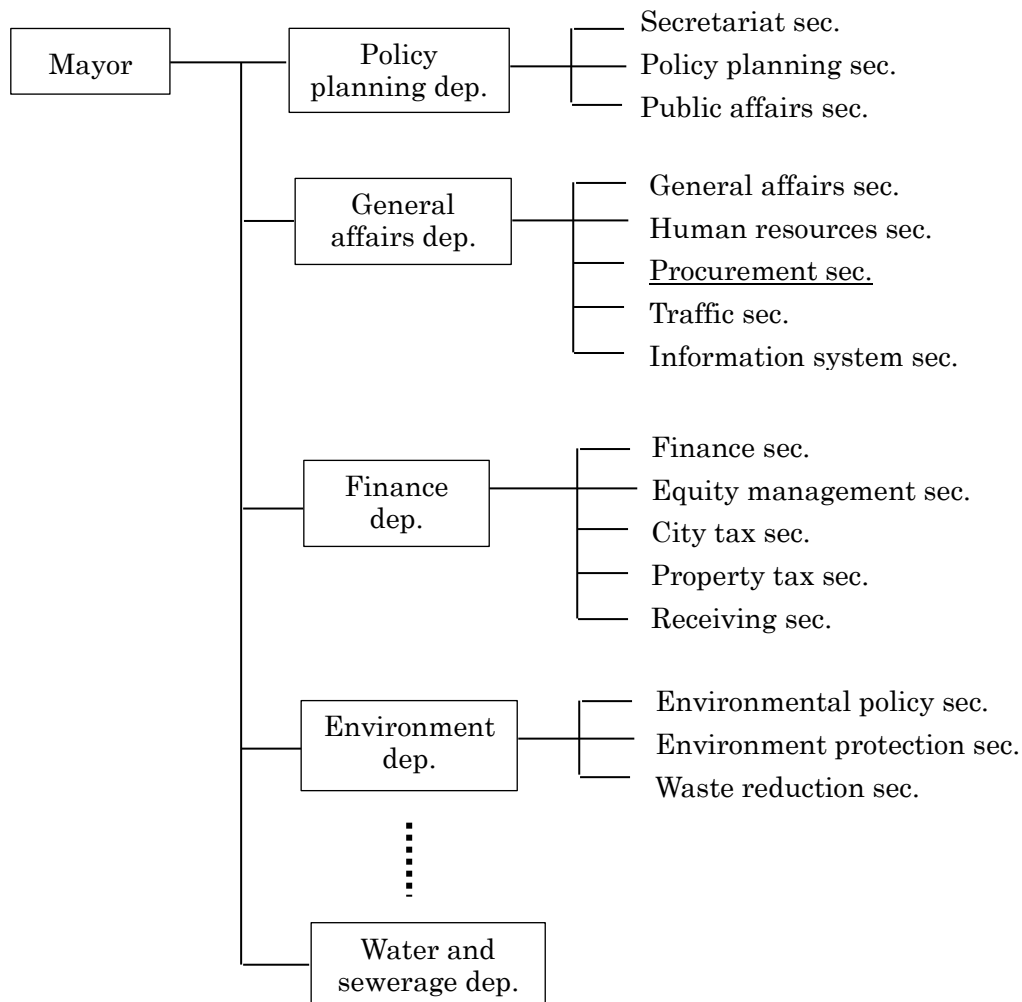


Figure 1 Excerpt of the organization chart of the city government

### <Schedule of budget planning>

The procurement section purchases all consumables used in all sections in the city government headquarters.

The budget for consumables is proposed by each department. After the yearly budget is fixed, departments allocate the budget to their sections.

The fiscal year starts from July and ends in June. Each department makes proposal for the next budget by the end of April, then the finance department finalizes the entire budget by the end of June.

The schedule of budgeting is shown in Figure 2.

| Feb.                         | Mar. | Apr. | May                      | Jun. | Jul.                     | Aug. | Sep. |
|------------------------------|------|------|--------------------------|------|--------------------------|------|------|
| Making proposal (each dep.)→ |      |      | Finalize (finance dep.)→ |      | ☆Fix                     |      |      |
|                              |      |      |                          |      | → Start using new budget |      |      |

Figure 2 schedule of budgeting

### <Operation of the procurement section>

Purchase orders are prepared by responsible persons in each section. After getting approval from the budget controller and manager of the section, the orders are brought to the procurement section. Giving out the orders and making contracts with suppliers are solely done by the procurement section.

82 sections in the city government are generating orders for consumables every day. The number of orders per day is normally 5 to 10, but at the end of the fiscal year there are more than 30 orders a day. Three staffs in the procurement section handle these consumable orders.

Copy paper represents the largest number of orders among the orders of consumables. The order unit of copy paper is 2,000 sheets. 500 sheets of paper are packed, and 4 packs are put in one box; namely, a box contains 2,000 sheets of paper.

The frequency of orders varies between sections. Most sections order one 2,000 sheet box every month or every two months. This means that there are about 60 orders only for copy paper in one month, in other words, about 3 orders a day, assuming that 82 sections make an order of copy paper once a month or once in two

months.

The lead time for delivery from the supplier is 5 days. When the procurement section receives an urgent purchase request for copy paper, which sometimes occurs, the procurement section staff gives priority to such an order. This kind of an urgent request comes about once a month.

To identify the theme for a QC Circle activity, you examined the inventory of copy paper in all sections in the city government. You found at a maximum 2 boxes (4,000 sheets) and at a minimum 1 pack (500 sheets) of paper kept in each section. You roughly estimated the average of paper inventory at 2,000 sheets in a section.

You want to improve the process of ordering consumables, specially the ordering of copy paper. And you want to propose your idea as the theme of the next QC Circle activity.

## **INSTRUCTION**

Now you have a theme for your QCC.

The theme is “Simplify the process of ordering of copy paper.”

- (1) Grasp the current situation.
- (2) Discuss in small groups how to simplify the process of ordering of copy paper, and propose a countermeasure.
- (3) Set the goals using KPIs.
- (4) Make an activity plan to implement the countermeasure.

## **Annex 8 5S and 3 Mu Elimination Training Materials**

## KAIZEN Activities 3 Mu Elimination and 5S

### Store Management

Project on Capacity Building for Kaizen Implementation in the  
African Union Commission  
JICA/IMG Inc

1

### Today's Training's Goals

1. To understand 3 Mu elimination
2. To review your workplace and workflow to identify Muda (waste)
3. To understand 5S and its tools
4. To get ready to make an action plan for implementing Muda elimination and 5S activities

2

### Contents

1. What is 3 Mu elimination
2. What is 5S
3. How to implement Muda elimination and 5S activities

3

### 1-1. What is 3Mu elimination?

3Mu is the concept to identify the areas to be improved.

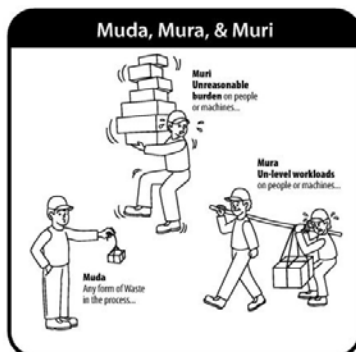
3Mu stands for three elements

- ✓ **Muda** (wastefulness)
- ✓ **Muri** (excessiveness)
- ✓ **Mura** (dispersion)

These should be eliminated to raise efficiency in the workplace and to create better work environment for staff.

4

### 1-2. What is 3Mu elimination?

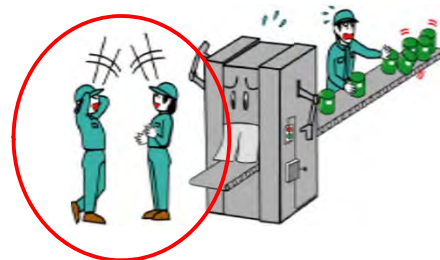


Source: University of St Andrews Lean Team

5

### 1-3. Muda (wastefulness) Examples

- ✓ **Muda in Waiting**



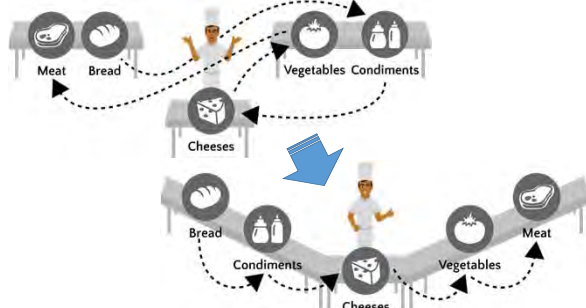
They cannot work because the former process has not yet been finished.

Source: JICA Ethiopia Kaizen Manual for Promoters of Kaizen

6

## 1-4. Muda (wastefulness) Examples

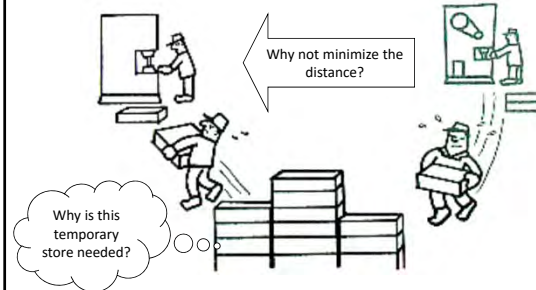
### ✓ Muda in Motion



Source: <https://goleansixsigma.com/8-wastes/>

## 1-5. Muda (wastefulness) Examples

### ✓ Muda in Transportation



Source: <http://www.2a.biglobe.ne.jp/~qpon/toyota/kanban/text/noritu3.htm>

## 1-6. Example of 3MU elimination

### ✓ 7 Minute-Miracle (video)

Cleaned 100 seats per staff in a bullet train in 7 minutes.

<Question>

How do they eliminate Muda in their work?

9



10

## 1-7. How do you eliminate Muda?

### ✓ Tool: Time and Motion Study

- Break down your work process by motion
- Record how long it takes to do each motion
- Identify unnecessary time or motion
- Set standard time and process
- Example: AUC reception at the main gate

11

|   | Main Motion   | Sample      | A     | B     | C     | D     | E     | F     | Average | Observations   |
|---|---|-------------|-------|-------|-------|-------|-------|-------|---------|--|
| 1 | Officer-A checks the guest's name and the person to see. Officer-A asks for and receive the ID.   | Motion Time | 00:05 | 00:10 | 00:05 | 00:05 | 00:05 | 00:05 | 00:06   |  |
|   |   | Cumulative  | 00:05 | 00:10 | 00:05 | 00:05 | 00:05 | 00:05 |         |  |
| 2 | Officer-B finds the name in the hand-written list. Check emails on PC if the name is not found on the list.   | Motion Time | 00:10 | 00:28 | 00:52 | 00:13 | 00:15 | 04:26 | 02:24   | B and F: Visitors were not pre-registered and Officer-B waited for the email or made a call to the office that was going to receive the visitor.<br>C: The first/middle/surname were mixed up. |
|   |   | Cumulative  | 00:15 | 00:38 | 00:57 | 00:18 | 00:20 | 04:30 |         |  |
| 3 | Officer-A asks what office the guest wants to visit to give the visitors the right badge. Officer-B takes the badge from the wall and pass it to Officer-A and then to the guest. | Motion Time | 00:05 | 00:03 | 00:05 | 00:45 | 00:03 | 00:03 | 00:11   | D: The visitor was one of the service providers and Officers answer an inquiry from the visitor.   |
|   |   | Cumulative  | 00:20 | 00:41 | 01:02 | 01:03 | 00:23 | 04:33 |         |  |
| 4 | Officer-A checks the ID's validity and Officer-A writes down the badge number on the recording book.  | Motion Time | 00:00 | 00:00 | 00:28 | 00:00 | 00:00 | 00:00 | 00:05   | This motion was often done while Officer B checked the name in the hand-written list.  |
|   |   | Cumulative  | 00:20 | 00:41 | 01:30 | 01:03 | 00:23 | 04:33 |         |  |
| 5 | Officer-A asks the phone number and address.  | Motion Time | 00:15 | 00:31 | 00:19 | 00:23 | 00:13 | 00:15 | 00:19   | It takes on average 35-40 seconds (standard time) for the visitor to be registered if the reception is informed in advance (such as A and E).  |
|   |   | Cumulative  | 00:35 | 00:12 | 01:49 | 01:26 | 00:36 | 04:48 |         |  |
| 6 | Officer-A asks what time it is  | Motion Time | 00:01 | 00:01 | 00:01 | 00:01 | 00:01 | 00:01 | 00:01   |  |
|   |   | Cumulative  | 00:36 | 00:13 | 01:50 | 01:27 | 00:37 | 04:49 |         | These motions can be eliminated if there is a clock on the desk or on the wall.  |
| 7 | Officer-B looks at the PC and announce the time   | Motion Time | 00:03 | 00:03 | 00:03 | 00:03 | 00:03 | 00:03 | 00:03   |  |
|   |   | Cumulative  | 00:39 | 00:16 | 01:53 | 01:30 | 00:40 | 04:52 |         |  |
| 8 | Officer-A fills in the recording book   | Motion Time | 00:10 | 00:10 | 00:10 | 00:10 | 00:10 | 00:10 | 00:10   | This motion was done after the visitor left the reception.   |
|   |   | Cumulative  | 00:49 | 00:26 | 02:03 | 01:40 | 00:50 | 05:02 |         |  |
|   | <b>Total Time</b>   |             | 00:49 | 00:26 | 02:03 | 01:40 | 00:50 | 05:02 |         |  |

12

## 2-1. Purposes of 5S

5S is one of the methodologies to eliminate Muda (waste).

### 1) 5S makes good environment.

(Clean, visible, easy access)

=> "Visible and easy access" enables efficient operation in offices.

### 2) 5S makes employees active and independent.

13

## 2-2. What is 5S

|                           |  |
|---------------------------|--|
| Sort<br>(Seiri)           | Remove unused stuff from your workplace and reduce clutter.                    |
| Set in order<br>(Seiton)  | Organize everything needed in proper order for easy operation.                 |
| Shine<br>(Seiso)          | Maintain high standard of cleanliness.   |
| Standardize<br>(Seiketsu) | Make the above three S as part of your routine at every section in your place. |
| Sustain<br>(Shituke)      | Educate the personnel engaged and maintain disciplines.                        |

14

## 2-3. What is 5S (Sort)

### (1) Sort

Remove unused stuff from your workplace and reduce clutter by using "Red Tag"

Before



<http://www.sanotekko.com/>

After



15

## 2-4. What is 5S (sort)

Tool : Red Tag

Step1: Attach a "Red Tag" (or any sign) on all the equipment and tools that are most likely not used.

Step2: When a person uses the equipment, remove the "Red Tag".

Step3: Take some period doing Step 2.

Step4: After some period, make a judgement to dispose/move away/repair/etc.

16

## 2-5. What is 5S (Sort)



17

## 2-6. What is 5S (Set in order)

### (2) Set in order

Organize everything needed in proper order for easy operation.

You are to decide:

- What
- Where
- How many

18

2-7. What is 5S (Set in order)

Tool : Address and Map

- Step1: Put a number on every cabinet.  
Step2: Decide what items should be put in each cabinet.  
Step3: Make a “Map” for finding anything easily.

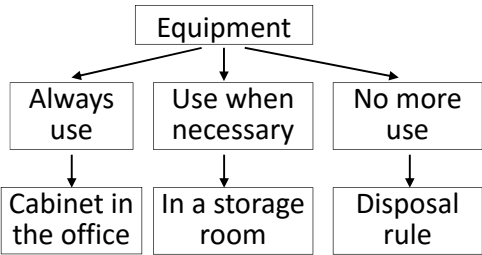
| Cabinets groups |     |     | Cabinet | Map            |
|-----------------|-----|-----|---------|----------------|
| 1 3             | 1 3 | 1 3 | 1       | A-1-1 Vision   |
| 2 4             | 2 4 | 2 4 | 2       | A-1-2 Resource |
| A               | B   | C   | 3       | A-1-3 Design   |
|                 |     |     | 4       | A-1-4 Design   |
|                 |     |     |         | B-1-1 Measure  |
|                 |     |     |         | B-1-2 Measure  |
|                 |     |     |         | ⋮              |

2-8. What is 5S (Set in order)



2-9. What is 5S (Set in order)

Equipment control



2-10. What is 5S (Set in order)

Tool : Equipment Board



2-11. What is 5S (Set in order)

Tool : Labelling



2-12. What is 5S (Set in order)



Tool : Zoning

- It helps people understand “where it is supposed to be.”  
Step1: Decide where the items should be set.  
Step2: Make lines around the items.



## 2-13. What is 5S (Shine)

### (3) Shine

Maintain a high standard of cleanliness by:

- Appointing the person in charge;
- Deciding the methodology;
- Preparing the cleaning tools; and
- Practicing "Shine" .

25

## 2-14. What is 5S (Shine)

| CLEANING SCHEDULE |          |           |        |                     |                |        |
|-------------------|----------|-----------|--------|---------------------|----------------|--------|
| DAILY ACTIVITIES  |          |           |        |                     |                |        |
| Sr. No.           | ACTIVITY | FREQUENCY | METHOD | EQUIPMENT SUGGESTED | RESPONSIBILITY | REMARK |
| 1                 |          |           |        |                     |                |        |
| 2                 |          |           |        |                     |                |        |
| 3                 |          |           |        |                     |                |        |
| 4                 |          |           |        |                     |                |        |
| 5                 |          |           |        |                     |                |        |
| 6                 |          |           |        |                     |                |        |
| 7                 |          |           |        |                     |                |        |

Prepared by \_\_\_\_\_ Approved by \_\_\_\_\_

26

## 2-15. What is 5S (Standardize)

### (4) Standardize

Make the first three S as part of your routine at every section in your place.

27

## 2-16. What is 5S (Sustain)

### (5) Sustain

Educate the personnel engaged and maintain disciplines.



28

## 3-1. How to Implement Muda elimination and 5S activities

- STEP 1:** Form a small team in your workplace  
**STEP 2:** Recognize the current situation with your team  
**STEP 3:** Make an action plan  
**STEP 4:** Implement actions  
**STEP 5:** Record what you have achieved  
**STEP 6:** Share your achievement with others  
**STEP 7:** Find a new area for Muda elimination and 5S

29

| EXAMPLE Action Plan   |   |              |              |              |              |       |
|---|---|--------------|--------------|--------------|--------------|-------|
| QCC members   | A, B, C                                 |              |              |              |              |       |
| Unit/Section  | Store                                   |              |              |              |              |       |
| Target Activity   | Reduce the searching time for equipment |              |              |              |              |       |
| Action Items  | Responsible Person                      | March Week 1 | March Week 2 | March Week 3 | March Week 4 | April |
| Conduct time and motion study and identify how long it takes to find equipment. | A                                       |              |              |              |              |       |
| Identify 'always use,' 'use when necessary' and 'no more used.'                 | B                                       |              |              |              |              |       |
| Put Labels or 'Equipment Board' for 'always use' items                          | C                                       |              |              |              |              |       |
| Move 'use when necessary' stuff to the cabinet and dispose 'no more use' stuff. | C                                       |              |              |              |              |       |
| Monitor the implementation of the use of the equipment board                    | B                                       |              |              |              |              |       |
| Conduct 5S Patrol with managers and make a implementation report                | C                                       |              |              |              |              |       |
| Plan for next 5S activity   | A                                       |              |              |              |              |       |

| 5S Implementation Report (DD/MM/YYYY)   |   |
|---|---|
| QCC Members   | A, B, C   |
| Unit/Section  | Store   |
| Activity Period   | March 2016  |
| 5S Implementation Results and Findings  |   |
| Target Activity: Reduce the searching time for equipment                          |   |
| Before  | After   |
|  |            |
| Impacts of 5S<br>Muda Elimination   | Reduce waste time and action of finding necessities.<br>(Before) 5 minutes (After) 1 minute |
| How to sustain  | Every morning, person in charge will check and clean on the shelf if necessary.             |

(Photo: <http://www.kaneta-tekkou.co.jp/>)