United Republic of Tanzania Ministry of Lands, Water, Energy and Environment (MLWEE) Zanzibar Water Authority (ZAWA)

# THE TECHNICAL COOPERATION PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITY (PHASE 2)

# **Final Report**

October 2016

Japan International Cooperation Agency (JICA)
NJS Consultants Co., Ltd. (NJS)

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# Zanzibar Water Authority (Phase 2)

# Final Report

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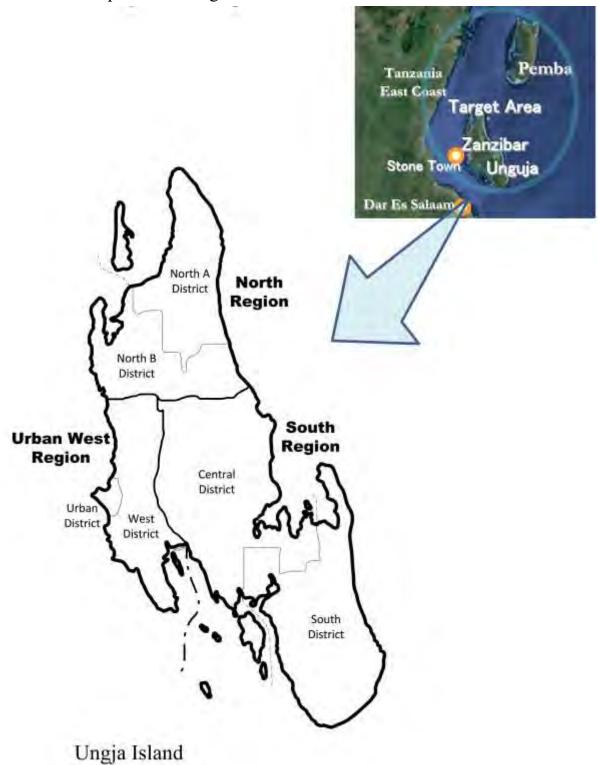
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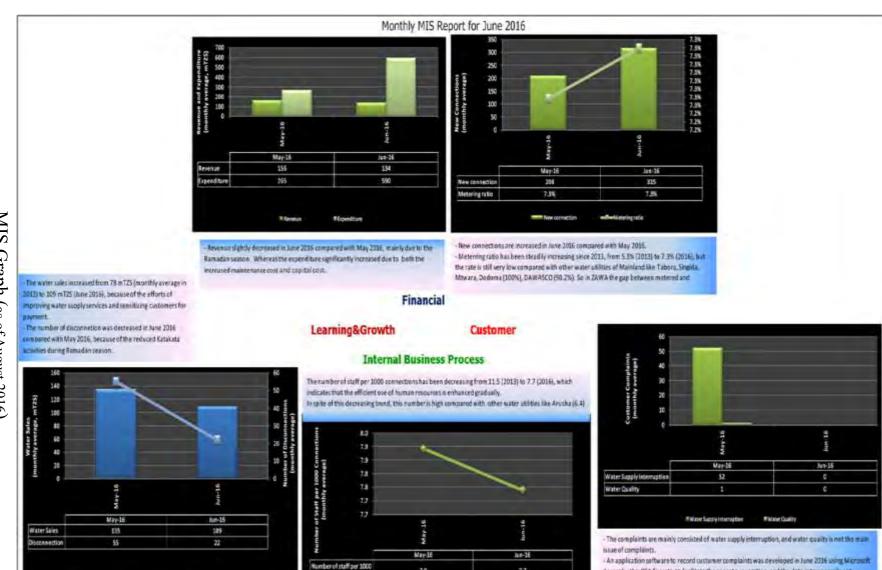
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**Location map of the Project** 



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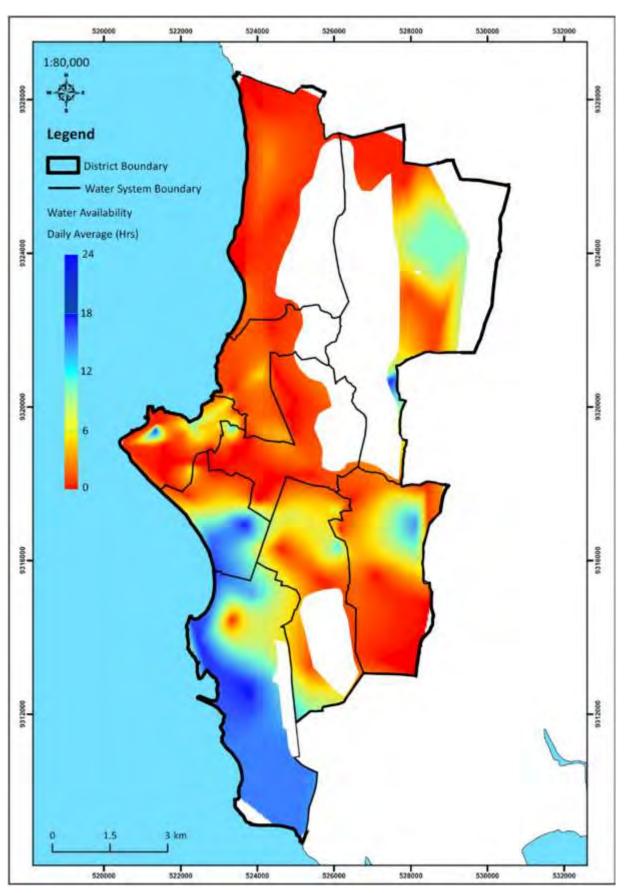
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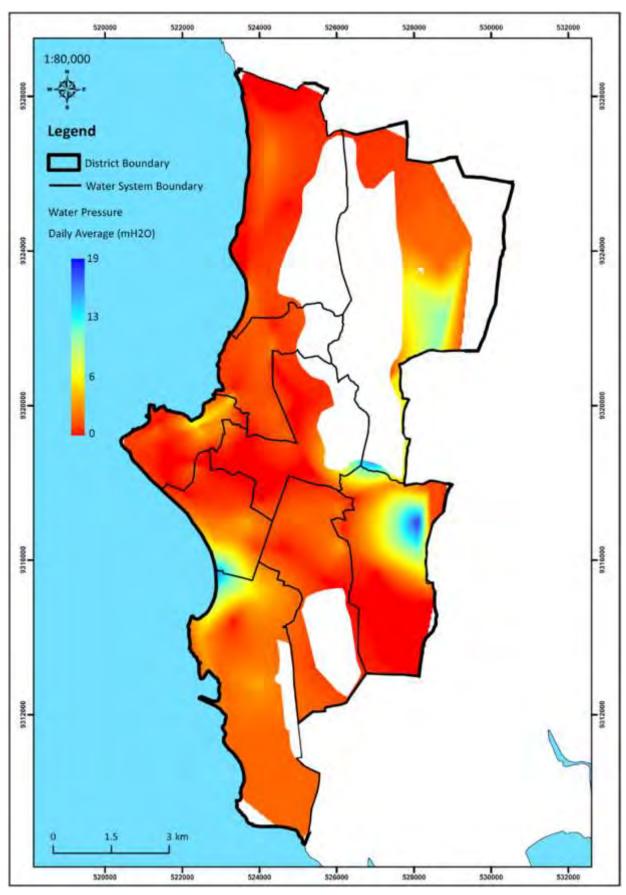
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Customer Service Related Workflow with Staffing Charts (each color shows the activity's workflow) Technical Water Finance & Administration Commercial Development - Process Constantion Writer Resident **Hanning & Decart** Coult Cents Clark Management Honoray & Pubra SESSIBLIAN TO New Corescon Maini Realing Data Stery B. Applicant party at Lauber C. States one sistems date in fed. Updates existing Supprier Date Head Officer Rew Customer Receives applications factor signal by Selevitin European to Selevitin European and European and European Selevitin and European Selevitin Se Action new Holes \* | berraussonessessistates. A: Paul the unit Afreton Foredorn Settife Entwerton 2 informs applicant of cost dates Supervising/Planning Customer Care Staffing Head Officer & Assigns/Adversi-national of Installation short (name, position education). . • Initial land About Bill Delivery Malumoid D. Malama Mater Readers 1. Represent from request from restaurary represent to DOL and Director Francisco Second Constant Maning ting Helite
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Workflow (Commercial and Customer Service Dep.; as a Sample)
Output-2 (Human Resources Management)



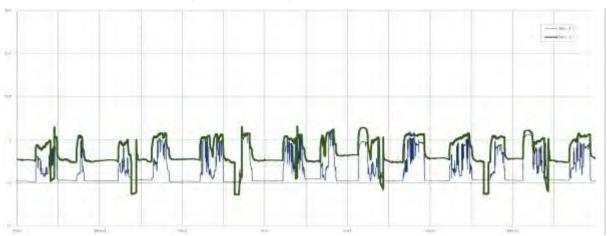
Map of Water Supply Services (average Supply Pressure: mH<sub>2</sub>O) Output-3 (Customer Management)



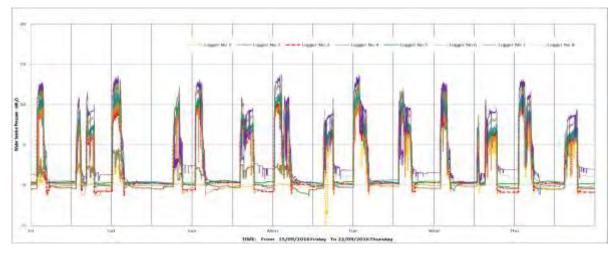
Map of Water Supply Services (daily Supply Hours: hours/day)
Output-3 (Customer Management)



As-built Drawing of Pilot Project at Northern Half of Makadara



Supply Pressure (before): 3 to 6 mH<sub>2</sub>O at Makadara Shehia on Mar-2015



Supply Pressure (**after**): 8 to 14 mH<sub>2</sub>O at Makadara Shehia on Sep-2016 Output-4 (Leakage Management)

### Photos: Major Activities



Site Visit by MoFA and JICA: 26-July 2014 Director of MoFA HQs and CR of JICA Tanzania visited Stone Town to see the situation of current water supply. Illegal providers supply contaminated water with full day services by monthly tariff of TZS 20,000 or more.



Site Visit by EOJ and JICA: 8-July 2015

Ambassador of Japan to Tanzania and CR of JICA Tanzania Office visited ZAWA's water supply systems. Ambassador made a speech at Makadara (Pilot of ZAWA). Medias (ZNZ TV and ZNZ Leo) reported the said speech favorably.



Final JCC: 16-Aug 2016

PS as a Project Director of ZNZ side presented; (1) ZAWA shall keep the demand orientation and (2) MLWEE shall be responsible for sector monitoring, donor's project and institutional improvement.



Training at Jordan: 30-Jan up to 7-Feb 20115
PS of MLWEE, CCD Director and GIS Operator of
ZAWA visited Ministry of Water and Irrigation (Training
Center) and Amman Provider (Water Laboratory, CCC
and SCADA) for expected ZAWA's target in future.



M/M for R/D revision: 10-Nov 2014

Supervisory Directors of JICA visited MLWEE for signing of the M/M on 10-Nov 2014. Original R/D signed on 25-July 2011 was revised by project purpose of improvement of finance to of management.



Output-1 (Information Management): the 3<sup>rd</sup> Year MIS platform was established. Capacity of staff in Planning and Policy Section was improved including target setting and visual analysis. Next step will include MIS expansion and KPI subdivision.



Output-1 (Information Management): the 3<sup>rd</sup> Year ICT Committee by CCD and WRD has started to examine B/C of software to be introduced for the streamlining of daily works. The said network will be a core of GIS including additional PC and software for expansion.



Output-2 (HR Management): the 2nd Year Attendance system was introduced at ZAWA HQs and District Offices in Unguja. Target of this attendance control is to realize the speedy control of internal activity and the transaction to PDCA training in future.



Output-2 (HR Management): the 3rd Year Histogram analysis of work needs indicated (1) Customer identification, (2) No. of staff, (3) medal system, (4) training system, (5) communication system and (6) IT improvement, (7) penalty system, (8) minimization of work volume.



Output-1 (Information Management): the 3<sup>rd</sup> Year ZAWA procured the 9 sets of personal computers under AfDB loan project and installed them at Water Source Development Centre at Mtoni. OJT of GIS operation was commenced from Aug-2016.



Output-2 (HR Management): the 3rd Year Job descriptions were drafted according to workflow of ZAWA. School career, knowledge, skill, work, environment, etc. were added for personal evaluation criteria with due consideration of ZAWA's opinions.



Output-3 (Customer Management): the 3rd Year Overall Goals in PDM<sub>3-5</sub> are improvement of (1) Water Supply Services and (2) Customer Service upon completion of AfDB project. Baseline survey was conducted by ZAWA C/Ps using Data Loggers in May 2015.



Output-3 (Customer Management): the 3rd Year ZAWA C/Ps prepare the Baseline Survey in each Distribution System using Data Loggers. Survey method is (1) period of 1 week, (2) visualize the supply pressure by time scale, and (3) numeric the supply pressure and daily hours.



Output-3 (Customer Management): the 3rd Year Issuers of subscriber contract were clarified through promotion activities, such as; (1) standard services, (2) standard connection, (3) payment conditions, etc. Especially, improved contract is required for apartment house.



Output-4 (Leakage Management): the 3rd Year C/Ps team conducted weekly meeting from preparatory works up to the end of document control. However, chief of the team did not attend fully. OJT Civil Expert has been supported to Japanese Expert and ZAWA C/Ps.



Output-3 (Customer Management): the 2nd Year Service Connection Survey was commenced from Jan-2014. Household Survey was conducted in the 1<sup>st</sup> Year. However, customer information could not be connected to promotion activities. This activity is real challenge.



Output-3 (Customer Management): the 3rd Year Meter reading activity uses Smartphone Terminal, which was replaced from Handy Terminal. Progress of meter reading was increased with more than 50%. Expert had checked reading activities by the time in second.



Output-4 (Leakage Management): the 3rd Year Fieldwork of pilot project came to the most important portions such as branch connection of primary pipelines. During this inserting work period of 5 hours, water supply from Saateni Elevated tank is suspended.



Output-4 (Leakage Management): the 3rd Year Pipeline route between the primary and the secondary in the Pilot Project. Flow monitoring pit was installed on the center pipeline for measuring the minimum night flow. All structures are constructed underground.



Output-4 (Leakage Management): the 3rd Year As a part of quality control, pressure test were conducted with criteria of 30 mH<sub>2</sub>O by 1 hour. Pipeline installed by DCIP (ductile cast iron) had leakage at several connections. OJT for pipeline repair was done by Expert.



Output-4 (Leakage Management): the 3rd Year ZAWA C/Ps prepared the pipe materials for the secondary pipelines. Skill of any elbow can be processed. Result of pressure test at pipeline installed by HDPE (polyethylene) does not have any leakage.



Output-4 (Leakage Management): the 3rd Year Manifold (meters will be installed) in the Pilot Project has a cover made of brick structure. Ex-staff of ZAWA made a group of out sourcing of Manifold, Meter installation and service pipeline setting.

### Abbreviations

| Organization   |
|--|
| AfDB African Development Bank (Multiple Donor)                           |
| EOJEmbassy of Japan  |
| GOJGovernment of Japan   |
| GOT Government of Tanzania   |
| IWA International Water Association                                      |
| JCC Joint Coordination Committee   |
| JICA Japan International Cooperation Agency                              |
| JOCVJapan Overseas Cooperation Volunteers                                |
| MLWEE Ministry of Lands, Water, Energy and Environment (RGoZ)            |
| MoFA Ministry of Foreign Affaire (Japan)                                 |
| NJSNJS Consultants Co., Ltd. (Japan)                                     |
| OCGS Office of Chief Government Statistician (RGoZ)                      |
| PCPlanning Commission (RGoZ)   |
| RGoZ Revolutionary Government of Zanzibar                                |
| UNDP United Nations Development Program(Multiple Donor)                  |
| UN-Habitat . United Nations Human Settlements Programme (Multiple Donor) |
| WHO World Health Organization (International Organization)               |
| ZAWAZanzibar Water Authority   |
| ZECO Zanzibar Electricity Corporation                                    |
| ZURAZanzibar Utility Regulation Authority                                |
| Position, Organization with Department and Section                       |
| CAChief Advisor (Expert)   |
| BODBoard of Directors (ZAWA)   |
| CC-C Credit Control Section, CCD (ZAWA)                                  |
| CCDCommercial and Customer Services Department (ZAWA)                    |
| C/PCounterpart (MLWEE/ ZAWA)   |
| CRChief Representative (JICA)  |
| CS-CCustomer Services Section, CCD (ZAWA)                                |
| CS-FCorporate Accounts Section, FAD (ZAWA)                               |
| DGDirector General (ZAWA)  |
| DM-C Data Management Section, CCD (ZAWA)                                 |
| FADFinance and Administration Department (ZAWA)                          |
| HR-FHuman Resources Section, FAD (ZAWA)                                  |
| PP-FPlanning and Policy Section, FAD (ZAWA)                              |
| PP-W Planning and Project Section, WDD (ZAWA)                            |
| PSPrincipal Secretary (MLWEE)  |
| M&E-W Monitoring and Evaluation Section, WDD (ZAWA)                      |
| NO-TNetwork Operation Section, TD (ZAWA)                                 |
| RID-W Research, Innovation and Dev. Sec., WDD (ZAWA)                     |
| SRSenior Representative (JICA)   |
| TDTechnical Department (ZAWA)  |
| WDD Water Development Department (ZAWA)                                  |
| WP-T Water Production Section, TD (ZAWA)                                 |

### WRM-W ..... Water Resources Management Section, WDD (ZAWA)

### Management and Technical Terms

| Management and Technical Terms              |
|---|
| ABPAnnual Business Plan                     |
| ACAsbestos Concrete (Pipe)                  |
| AC-No Account Number                        |
| BOQBill of Quantities                       |
| CAPEX Capital Expenditures                  |
| CICast Iron (Pipe)                          |
| DBDate Base                                 |
| DCIDuctile Cast Iron (Pipe)                 |
| DMA District Metered Area                   |
| F/SFeasibility Study                        |
| GISGeographic Information System            |
| GSGalvanized Steel (Pipe)                   |
| HDPEHigh Density Polyethylene (Pipe)        |
| HRDHuman Resources Development              |
| IC/RInception Report                        |
| ICTInformation and Communication Technology |
| IRRImplementation Rules and Regulations     |
| ITInformation Technology                    |
| KPIKey Performance Indicator                |
| LMBLeakage Monitoring Block                 |
| M/DMinutes of Discussions                   |
| MISManagement Information System            |
| M/MMinutes of Meeting                       |
| M/PMaster Plan                              |
| NRWNone Revenue Water                       |
| ODAOfficial Development Assistance          |
| OJTOn the Job Training                      |
| O/MOperation and Maintenance                |
| OPEX Operation Expenditures                 |
| PDCA Plan, Do, Check and Action             |
| PDMProject Design Matrix                    |
| PEPolyethylene (Pipe)                       |
| PIsPerformance Indicators                   |
| POPlan of Operation                         |
| PRPublic Relations                          |
| PR-XProgress Report ver-X                   |
| R/DRecord of Discussions                    |
| SAService Area                              |
| SBMSmart Billing Manager                    |
| SCService Connection                        |
| SIInternational System of Units             |
| UPSUn-interruptible Power Supply            |
| uPVC Un-pesticide Polyvinyl Chloride (Pipe) |
| VPNVirtual Private Network                  |
|   |

WBS ............ Work Breakdown Structures WATSAN ... Water Supply and Sanitation

### Unit

| Cint                                    |
|---|
| cmCentimeter                            |
| cm/sCentimeter per second               |
| HHsHouseholds                           |
| kgfKilogram force                       |
| kmKilometer                             |
| LogLogarithm                            |
| LpcdLitter per capita day               |
| LpsLitter per second                    |
| m <sup>2</sup> Square meter             |
| m <sup>3</sup> /dayCubic meter per day  |
| mMeter                                  |
| maslMeter above sea level               |
| mbgsMeter below ground surface          |
| mbslMeter below sea level               |
| mg/LMilligram per litter                |
| N                                       |
| PaPascal: $Pa = N/m^2$                  |
| pHPower Hydrogen                        |
| psi (lbs/in²) . Pound per square inches |
| m.mho/cm Micro ohm-1 per centimeter     |
| TempTemperature                         |
| THTotal Hardness                        |

.....

# **Chapter-1**

## Introduction

This chapter contains a summary of activities within the overall period of the Project. The series of PDM were revised twice during the project period and this chapter includes the sequence of PDM revision as well. Relation of the activities and outputs in the latest PDM are described in Chapter -2 and Chapter -3.

### 1.1 Summary of the Project

### (1) Background of the Project

Zanzibar of the United Republic of Tanzania is composed of Unguja and Pemba islands including the surrounding islets. In the Unguja Island, as the largest area, piped water supply service for residents in the urban area started first in the 1920's using groundwater sources both wells and springs.

The Revolutionary Government of Zanzibar (hereinafter called as "RGoZ") became independent in January 1965. Department of Water Development (hereinafter called as "DWD") took over claims and obligations of the system, and thus pipelines of 100 km and 7 reservoirs were expanded by 1990. DWD made the free tariff in 1986 according to the Regulation established by the Ministry of Lands, Water, Energy and Environment (hereinafter called as "MLWEE").

DWD does not have enough capacity to systematically maintain and replace the facilities and the water supply services have worsened due to deterioration of the system. Furthermore, financial deficit in MLWEE and inadequate management of DWD affected the system deterioration. Additionally, the customer services had been disappeared coupled with free tariff which was regulated in 1986 by MLWEE.

MLWEE established the Water Policy in 2004 for provision of public water supply services to be fair and sustained. Additionally, MLWEE enacted the Water Act in 2006 for self-reliance of management and finance of DWD together with regulations of duties and services. DWD was authorized as Zanzibar Water Authority (hereinafter called as "ZAWA") and the tariff system was re-started in 2006. MLWEE issued the regulation in 2007 and revised twice at 2008 and 2013.

Under these circumstances and in response to the request of the Government of Tanzania (hereinafter called as "GoT"), the Government of Japan (hereinafter called as "GoJ") implemented a grant aid project, namely "Zanzibar Urban Water Supply Development" from 2006 till 2010 for strengthening the water intake capacity through Japan International Cooperation Agency (hereinafter called as "JICA"). In addition to this, JICA conducted a technical cooperation project called as "Enhancement of Water Supply Management of ZAWA" from 2008 till 2010, which included establishment of the water tariff collection system by ZAWA.

However, many areas were still remained with deteriorated water supply services. High ratio of non-revenue water (hereinafter called as "NRW") has been observed due to deteriorated system and inadequate customer management.

As one of the major places on leakage from the facility, service connection shall be installed by skilled plumber with consideration of quality control such as standardization and licensing system to reduce NRW. Service connection, however, can be placed by the user since the regulation of free tariff was established in 1986 and DWD could not follow up the duty for such NRW reduction. Also, DWD lost the information node between supply provider and user's demand. Consequently, DWD's daily activities were suspended, those are operation and maintenance (hereinafter called as "O&M") to ensure the supply amount, and customer promotion to secure the tariff income.

High ratio of NRW and low ratio of water tariff collection together have negatively impacted the proper operation and the effective management of ZAWA. Therefore, following directions are quite important components to ensure the operational stability of ZAWA's utility management:

- To decrease OPEX by implementing the measures of NRW reduction
- To increase income by strengthening the capacity of customer management

With the above conditions, the GoT requested to the GoJ in August 2010 to provide another technical cooperation project (hereinafter called as "the Project") with an aim to enhance the water supply management of ZAWA.

### (2) Sequence of PDM Revision in the Phase-II Project

JICA dispatched the Detailed Planning Survey Team in March 2011. The survey team discussed with Zanzibar and agreed on the frame of Phase-II Project (hereinafter called as "PDM"). As a result of the above discussions, the record of discussions (hereinafter called as "R/D") was made and officially signed on the 25<sup>th</sup> day of July 2011 by both sides. JICA decided to implement the Phase-II Project by duration of 4 years from November 2011 to October 2015.

Negative chain has been standing between ZAWA and customers (see Figure 1-01). By the past assistances from the donor, it was believed that physical service could be qualified by financial improvement through proper management and O&M activities. Unfortunately, both service quality and tariff income have not been improved for a long period. The Team recognized the role of the Project is to propose and implement the operation procedures to break off the negative chain.

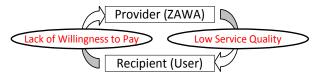


Figure 1-01 Image of Negative Chain on ZAWA's Utility Operation and Management

In the 2<sup>nd</sup> fieldwork, the Team considered that PDM was needed to be revised. As the first step of the PDM revision, an stakeholder analysis was conducted with the core problem of "Service Improvement." Based on the clarification of stakeholders, ZAWA is identified as the solo water supply provider in Zanzibar. Accordingly, the activities were subject to (1) avoidance of increasing the subsidies from the RGoZ, (2) retention of customer oriented services, and (3) consideration of directions in long-term management. In addition to this, the priority shall be given to the phased improvement of service quality. The Team recognized that the customer satisfaction with demand orientation and sustainable activity with balance of service provision and benefit acquisition are required for ZAWA.

JICA fielded the team of joint mid-term review (hereinafter called as "JMTR") in September 2013. Revision of PDM<sub>1</sub> proposed by the Team was recognized as necessity by the Joint Coordination Committee (hereinafter called as "JCC") then PDM<sub>1</sub> was replaced by PDM<sub>2</sub>.

The Team has discussed continuously with concerns after replacement by PDM<sub>2</sub> in the 2<sup>nd</sup> year for better direction of the project activities. To achieve the improved service quality of the overall goal in PDM<sub>2</sub>, the Team proposed to complete the ZAWA's NRW reduction project smoothly under AfDB loan. Concerns of both sides had understood that revision of PDM<sub>2</sub> was needed. JICA dispatched the consultation mission twice in September and November 2014, and minutes of meeting (hereinafter called as "M/M") for revision of R/D was signed by both sides on the 10<sup>th</sup> day of November 2014. Summary of each PDM with period is shown as Table 1-01.

Outline of the Project is referred below according to the latest PDM<sub>3-5</sub>.

Project Period: November 2011 until October 2016 (originally 4 years but was extended to 5

years)

Project Area: Unguja, Zanzibar

Target Group: ZAWA Staff in Unguja Island

Overall Goal: ZAWA's water supply services are improved.

Project Purpose: ZAWA's management capacity through NRW reduction activities is improved.

Output: 1. ZAWA's capacity of information management is enhanced.

2. ZAWA's capacity of human resources management is improved.

3. ZAWA's capacity of customer management is improved.

4. ZAWA's capacity of leakage management is enhanced

Table 1-01 Summary of Each PDM Revised

| Summary            | $PDM_1$   | $PDM_2$  | PDM <sub>3</sub>   |
|--------------------|---|--|--|
| Overall<br>Goal    | Improvement of (OPEX becomes small  | Improvement of Service Quality (in terms of services on water supply pressure and daily hours, and customer orientated)        |  |
| Project<br>Purpose | Improvement of Fi<br>(improvement of recovery r   | Improvement of Management<br>Capacity (implementing of NRW<br>reduction project and budgetary<br>allocation by NRW activities) |  |
| Output-1           | Strengthen the Management<br>Capacity (improvement of KPIs)                                     | Strengthen the Management<br>Capacity (annual planning and<br>implementing)  | Enhancement of Information Management (monthly MIS with effective analysis and budgetary management using ABP)                       |
| Output-2           | Improvement of Tariff Collection<br>Ratio (more than 30 %)                                      | Improvement of Tariff Collection<br>Ratio (increasing the amount of<br>billing and collection)                                 | Improvement of HR Management<br>(organization restructuring with<br>staff allocation and amendment of<br>staff rule and regulations) |
| Output-3           | Strengthen the Planning Capacity<br>of NRW Reduction Activities<br>(annual and mid-term plan)   | Strengthen the Planning Capacity<br>of NRW Reduction Activities<br>(mid-term plan)   | Improvement of Customer Management (promotion, meter reading and billing ratio)  |
| Output-4           | Strengthen the Implementing<br>Capacity of NRW Reduction<br>Activities (reduction of NRW ratio) | Strengthen the Implementing<br>Capacity of NRW Reduction<br>Activities (capacity development)                                  | Enhancement of Leakage Management Capacity (pilot project, donor project and capacity development for NRW reduction)                 |
| Period             | 1 year and 10 months<br>Nov.11,2011 to Sep.20,2013  | 1 year and 2 months<br>Sep.20,2013 to Nov.10,2014  | 2 years<br>Nov.10,2014 to Oct.31,2016  |

Note: Descriptions of verifiable indicator are put in parentheses briefly.

### (3) Operation Period of the Project

Final Report (hereinafter called as "F/R") covers the entire period of the Project from November 2011 until October 2016. The fieldwork periods were newly divided for effective Progress Report (hereinafter called as "P/R"). Actual fieldworks are indicated in Table 1-02.

Table 1-02 Period of Fieldworks with Outputs

| Fieldworks in the 1st R/D and Period*1 |                                    | Original Phasing           |               | Final Phasing     |                         |
|--|------------------------------------|----------------------------|---------------|-------------------|-------------------------|
| ("Fi                                   | ("Fieldwork" is shortened as "FW") |                            | Output        | FW                | Output                  |
| 1 <sup>st</sup>                        | Nov 2011 to Mar 2012:5 months      | 1 <sup>st</sup>            | IC/R and PR-1 | 4.01              | IC/D DD 1 DD 2          |
| 2 <sup>nd</sup>                        | Apr 2012 to Mar-2013:12 months     | 2 <sup>nd</sup>            | PR-2 and PR-3 | 1 <sup>st</sup>   | IC/R, PR-1 to PR-3      |
| 3 <sup>rd</sup>                        | Apr 2013 to Mar 2014:12 months     | $3^{\mathrm{rd}}$          | PR-4 and PR-5 | 2 <sup>nd</sup>   | PR-4 to PR-5            |
| 4 <sup>th</sup>                        | Apr 2014 to Mar 2015:12 months     | 4 <sup>th</sup>            | PR-6 and PR-7 |                   | DD (4 DD 0 W 1 D1       |
| 5 <sup>th</sup>                        | Apr 2015 to Oct 2015:7 months      | 5 <sup>th</sup>            | F/R           | 3 <sup>rd*2</sup> | PR-6 to PR-8, Work Plan |
| Extension                              | Nov 2015 to Oct 2016: 12 months    | R/D: signed on 20 Aug 2015 |               |                   | PR-9 and F/R            |

(Note) \*1: First month of fieldwork was allotted to contract works; \*2: Extension period was included into the 3<sup>rd</sup> fieldwork.

### (4) Evaluation of Activities and Achievement Performed

JICA dispatched the mission team three times and the consultation team three times also as shown in Table 1-03. Representative from JICA Tanzania Office was dispatched for JCC meeting of each P/R.

The JMTR in September 2013 recognized to revise PDM. General evaluation was concluded that communication between Zanzibar side and the Team was improved dramatically. On the other hand, the mission team evaluated that it was too early to judge the achievement of each output just after the revision of PDM.

Table 1-03 JICA Mission and Consultation Teams

| Pur                | pose and Schedule                     | Mission Member                                     | Field Report  |
|--------------------|---------------------------------------|--|---|
| 1st FW             | Consultation Dec.03-Dec.12, 2012      | Leader Expert Coordinator                          | • ZAWA's coordination between AfDB-JICA was not enough.  Recommendations were (1) allocation of C/Ps, (2)  organization restructuring/ annual business plan and (3)  increasing the amount of intake                        |
| 2 <sup>nd</sup> FW | JMTR<br>Sep.03-Sep.21,<br>2013        | Leader<br>Coordinator<br>Consultants               | <ul> <li>Cause analysis for PDM was not enough.</li> <li>PDM was revised.</li> <li>ZAWA's coordination between donors was not enough.</li> <li>PDM was revised.</li> <li>Communication was improved drastically.</li> </ul> |
| 3 <sup>rd</sup> FW | Consultation<br>Nov.9-Nov.10,<br>2014 | Supervising Director<br>Ass-SV Director            | M/M to revise R/D for modified Project Purpose of PDM<br>Financial Improvement was replaced by Service.   |
|                    | JTE-1<br>May13-Jun.02,<br>2015        | Supervising Director<br>Coordinator<br>Consultants | <ul> <li>ZAWA's procurement of materials was delayed.     Recommendation to extend 1 year.</li> <li>Recommendation of ZAWA's actions to taken in the extension period.</li> </ul>   |
|                    | Consultation<br>Aug. 20, 2015         | Chief Representative                               | M/M to revise R/D for the Project period up to Oct 2016   |
|                    | JTE-2<br>Aug.11-Aug.17,<br>2016       | Leader<br>Coordinator                              | Partially achieved and others were on progress. Continued activities to the previous recommendation in May 2015.  |

The JTE-1 in June 2015 evaluated that the pilot project as one of activities in Output-4 (Leakage Management) was not achieved due to delay of material procurement by ZAWA. The JTE recommended extension of the project period on condition that ZAWA promised to implement the following actions steadily:

- Management of ZAWA: ZAWA management shall prepare the strategic vision and

project formulation with effort to the financial improvement.

- Cost vs. Benefit Analysis: ZAWA shall analyze the financial balance by benefit per cost of

the pilot project, and then utilize the result for future

management.

- Staff Allocation: ZAWA shall improve the staff allocation of counterparts for

concentration of the pilot project activities.

- Organization: ZAWA shall promote the structural revision proposed by C/Ps

and the Team for approval and implement it immediately.

- NRW Team: ZAWA shall create the NRW Team to promote the NRW

reduction activities for concentration of input resources.

- Utilization of MIS: ZAWA's Board shall understand the MIS report and utilize it for

proper operation of ZAWA.

- Board of Directors: ZAWA's Board shall accept to include the Team's participation

to Board Meeting for opinion exchange with the Team.

ZAWA's Director General (hereinafter called as "DG") presented the action plan of ZAWA towards the recommendations from the JTE at the bi-lateral meeting between Tanzania and Japan conducted at Dar Es Salaam in August 2015. Extension of the project period was approved on condition that (1) the action plan shall be implemented immediately and (2) ZAWA shall report the progress monthly about implementing of the action plan according to the presentation of DG.

At the terminal period of the project extension in August 2016, JICA dispatched the 2<sup>nd</sup> mission of JTE. The mission team concluded the results shown in Table 1-04 and recommended the following measures for realization of effective impacts through the PDM activities.

Table 1-04 Project Evaluation by JICA JTE-2 Mission

|       | Outputs with Verifiable Indicators   | Performance        |  |  |
|-------|--|--------------------|--|--|
| Outpu | ut-1: ZAWA's capacity of information management is enhanced.   |                    |  |  |
| 1-1   | MIS report is compiled on monthly basis and utilized by the management of ZAWA.  | Partially achieved |  |  |
| 1-2   | ZAWA's ABP is prepared and utilized for budget management for leakage reduction activities under JICA Technical Cooperation. | Partially achieved |  |  |
| Outpu | ut-2: ZAWA's capacity of human resource management is improved.  |                    |  |  |
| 2-1   | Revised organization structure is approved by ZAWA board.  | On progress        |  |  |
| 2-2   | Amendment of staff rules and regulations is approved by ZAWA board.  Achieved  |                    |  |  |
| Outpu | ut-3: ZAWA's capacity of customer management is improved.  |                    |  |  |
| 3-1   | All customers (approximately 9,400 HHs) in Model System are newly registered into SBM-GIS.                                   | On progress        |  |  |
| 3-2   | Meter reading number per party in Model System is improved from 200 to 400 HHs/month.  | Achieved           |  |  |
| 3-3   | The billing ratios in the Pilot Area are improved.   | Achieved           |  |  |
| Outpu | ut-4: ZAWA's capacity to plan and implement leakage reduction activities is enhanced.  |                    |  |  |
| 4-1   | Preliminary plan on leakage reduction is incorporated to ABP.  | Achieved           |  |  |
| 4-2   | ZAWA reflects operating procedure in Pilot Area to the design report for ZAWA's Project under the other donor loan.          | Achieved           |  |  |
| 4-3   | ZAWA staff members become qualified in conducting.   | On progress        |  |  |

### [Recommendations based on the PDM progress]

| - Project Purpose: | In order to become financially independent, ZAWA should continue to implement and expand the NRW reduction activities, especially by allocating more staff and budget for customer management.  |
|--------------------|---|
| - Output-1:        | ZAWA needs to develop long-term, mid-term and annual business plans by analyzing the current situation using MIS. The RGoZ (MoFP and MLWEE) is expected to support ZAWA to have necessary budget to conduct daily activities to become financially independent.   |
| - Output-2:        | ZAWA and MLWEE are expected to ensure early approval of<br>the Scheme of Service by the Public Service Commission of the<br>President's Office. ZAWA should revise its organizational<br>structure and staff allocation to enable it to sustainably continue<br>project activities.   |
| - Output-3:        | ZAWA should update the database in the Smart Billing Manager 2 (hereinafter called as "SBM-2") and continue capacity development activities especially for meter reading. ZAWA should also facilitate better communication among the relevant sections. ZAWA and MLWEE should secure sufficient budget and staff for customer management. |
| - Output-4:        | ZAWA should complete the Pilot Project and sustain the skills   |

and knowledge of the Pilot Project team using every opportunity such as AfDB Loan Project. ZAWA should authorize the Technical Standards and the Standard Procedure of Leakage Reduction.

[Recommendations based on the progress of the activities suggested in JTE in May 2015]

- Management of ZAWA: It is the same with the recommendation of Output-1 above.

- Cost vs. Benefit Analysis: ZAWA shall complete to analyze the financial balance by

benefit per cost of the pilot project and then utilize the result for

future management.

- Staff Allocation: ZAWA shall continue realizing the recommendations for

Outputs-1/-2/-3 above.

- Organization: It is the same with the recommendations of Output-2 above.

- NRW Team: In addition to above, ZAWA shall create the NRW Team.

- Utilization of MIS: It is the same with the recommendation of Output-1 above.

- Board of Directors: MLWEE, ZAWA and JICA should maintain close

communication to monitor the sustainability of the Project

activities and to follow up the recommendations.

### 1.2 Input of the Experts

Table 1-05 shows the input expert.

Table 1-05 Sectoral Composition of Input Experts by Fieldwork Periods

| Field of Task*1                              | The 1st Fieldwork | The 2 <sup>nd</sup> Fieldwork | The 3 <sup>rd</sup> Fieldwork |
|--|-------------------|-------------------------------|-------------------------------|
| Chief Adviser/ NRW-1                         | Nobuyuki Gonohe   | Nobukatsu Sakiyama            | Nobukatsu Sakiyama            |
| Depty Chief Adviser/<br>Utility Management-1 | Toru Suetake      | -                             | Toshihiko Tamama              |
| Utility Management-2                         | -                 | Takehiko Ogawa                | Hideyuki Takagi               |
| Utility Management-3                         | -                 | Toshihiko Tamama              | Natsuki Shimegi               |
| Utility Management-4                         |                   |                               | Masouleh Fatemeh              |
| Utility Management-5                         | -                 |                               | Rie Yamaguchi                 |
| Customer Management-1                        | Hideyuki Takagi   | Hideyuki Takagi               | Masaomi Oota                  |
| Customer Management-2                        | Nobuyuki Aoki     | -                             | Nobunari Shinohara            |
| Customer Management-3                        | Yoko Miura        | -                             | Ken Takeuchi                  |
| Customer Management-4                        | Takashi Watanabe  | Takashi Watanabe              | -                             |
| Leakage Detection                            | Kiyoshi Kiyama    | Kiyoshi Kiyama                | Kiyoshi Kiyama                |
| GIS-1  | -                 | Kazumi Suwabe                 | -                             |
| GIS-2/ NRW-2                                 | Shusaku Ueno      | Toshiaki Ooka                 | Toshiaki Ooka                 |
| GIS-3/ NRW-3                                 | Takanori Nemoto   | Hideaki Takahashi             | Hideaki Takahashi             |
| GIS-4/ NRW-4                                 | Masumi Tsuyuki    | Yukio Kemi                    | Yukio Kemi                    |
| GIS-5/ NRW-5                                 | Naoto Koike       | Naoto Koike                   | Naoto Koike                   |
| OJT-Institution                              | -                 | -                             | Alexander Nkwamah             |
| OJT-Finance                                  | -                 | -                             | Poncian Bengesi               |
| OJT-GIS                                      | -                 | Francis Murathi               | Francis Murathi               |
| OJT-Civil                                    | -                 | Modhakkiru Katakweba          | Modhakkiru Katakweba          |
| OJT-Piping-1                                 | -                 | -                             | Samson Babala                 |
| OJT-Piping-2                                 | -                 | -                             | Damian Ngeduke                |

Note\*1: Task name is different from the actual assignment for simple comparison of the experts.

After the 2<sup>nd</sup> fieldwork, total of input experts with grouped tasks by each output is shown in Table 1-06. It is noted that input number of expert is different from the number of experts because of multi-task assignment.

Management Group: 2 experts
Output-1 (Information): 4 experts
Output-2 (HR): 3 experts
Output-3 (Customer): 9 experts
Output-4 (Leakage): 7 experts

Table 1-06 Indicators of Input Experts (International and National)

| Indicator                       |               | The 1st Fieldwork | The 2 <sup>nd</sup> Fieldwork | The 3 <sup>rd</sup> Fieldwork |
|---------------------------------|---------------|-------------------|-------------------------------|-------------------------------|
| Duration Month of the Fieldwork |               | 17                | 12                            | 31                            |
|                                 | International | 30.89             | 31.31                         | 90.57                         |
| Input No. (man-month)           | National      | 0.00              | 4.00                          | 95.00                         |
|                                 | Total         | 30.89             | 35.31                         | 185.57                        |
|                                 | International | 1.82              | 2.61                          | 2.92                          |
| Input Ratio (man/ month)        | National      | 0.00              | 0.33                          | 3.06                          |
|                                 | Total         | 1.82              | 2.94                          | 5.99                          |

### 1.3 Concept of the Activities and Achievement of the Previous PDM

### (1) Basic Concept of the Activities

Style of "Plan-Do-Check-Action (hereinafter called as "PDCA")" was adopted for the activity in the 1<sup>st</sup> field work.

Activities commenced from the draft planning were not connected to the capacity development of ZAWA C/Ps without understanding the reason of planning ahead, which was prepared by the Team in accordance with the PDCA order. Additionally, the draft plan prepared by the Team could not be modified by ZAWA C/Ps with due consideration of local characteristics. As a result of this activity, C/Ps have kept the guidelines such as "Stock Management," "Human Resources Management," etc. on their desks without use.

The Team changed the style of activity on PDCA by on the job training (hereinafter called as "OJT"). This activity included that preparation, fieldwork, recording, analyzing up to planning jointly by C/Ps together with the expert. Following progress could be observed in each output.

Output-1 (Information): Preparation of MIS Platform with Collection, Analysis and Division

of KPIs with Definition, Preparation of ABP and AR Platform, ICT

Expansion Planning, etc.

Output-2 (HR): Preparation of Organogram Restructuring and Staff Allocation,

Training Needs Assessment and Planning, Identification of Workflow with Duty, Preparation of the Scheme of Services, etc.

Output-3 (Customer): Service Connection Survey, Preparation of Guideline of Customer

Management, Customer Promotion, Meter Reading and Billing

Works, Public Relation, Sector Monitoring, etc.

Output-4 (Leakage): Preparation of Systemization Materials for AfDB Project,

Preparation of Standard Drawings and NRW Reduction Procedures, Management of AfDB Project, Preparation and Implementation of

Pilot Project, etc.

Input of expert was increased due to change of the style of activities from PDCA to OJT (see Table 1-04). The Team understands that, upon completion of the OJT with capacity development successfully, PDCA should be applied as a next step with due consideration of capacity level of ZAWA.

### (2) Achievement Performed in the Previous PDM

Major activities and achievement performed in PDM<sub>1</sub> and PDM<sub>2</sub> are summarized in Table 1-07. Table 1-07 Achievement Performed in the PDM<sub>1</sub> and PDM<sub>2</sub>

| Outline of PDM   | PDM <sub>1</sub> (setup on Jul-2011)  | PDM <sub>2</sub> (revised on Sep-2013)   | Remarks  |
|--|---|--|--|
| Overall Goal:<br>Service Improvement                   | Not Achieved  | Not Achieved   | · Concept Change to OJT  |
| Project Purpose:<br>Financial Improvement              | Not Achieved  | Not Achieved   | • Finance is followed after service.   |
| Output-1:<br>Management Capacity                       | <ul><li>MIS: 7 KPIs were defined.</li><li>Organization: staff<br/>allocation was proposed.</li></ul>  | <ul><li>OJT to divide KPIs</li><li>Monitoring indicators of<br/>PDM activities by OJT</li></ul>                                | <ul> <li>PDM<sub>1</sub>: Suspended</li> <li>PDM<sub>2</sub>: Cooperated<br/>with AfDB Project</li> </ul>                      |
| Output-2:<br>Tariff Collection Ratio                   | <ul> <li>Household survey was<br/>conducted to identify the all<br/>customers but billing work<br/>was not worked.</li> </ul>                         | OJT of the service<br>connection survey was<br>commenced.  | OJT work for<br>demand orientation<br>was recognized.  |
| Output-3:<br>Planning Capacity of<br>NRW Reduction     | <ul> <li>NRW Definition: IWA Balance was explained.</li> <li>Advise to prepare the annual plan on NRW reduction.</li> </ul>                           | <ul> <li>Preliminary design of<br/>systemization was<br/>commenced.</li> <li>Commence the OJT of pilot<br/>project.</li> </ul> | <ul> <li>Selection of the<br/>Consultant for<br/>AfDB was<br/>commenced.</li> <li>OJT of Pilot Project</li> </ul>              |
| Output-4:<br>Implementing Capacity<br>of NRW Reduction | <ul> <li>Pilot areas at 3</li> <li>Procurement and installation of meters</li> <li>Design the zoning work</li> <li>Training on piping work</li> </ul> | <ul> <li>ZAWA commenced the water supply suspension</li> <li>Pilot area at 2</li> </ul>  | <ul> <li>Relation of AfDB<br/>and Pilot projects</li> <li>ZAWA accepted to<br/>procure the<br/>materials for Pilot.</li> </ul> |
| JCC Meeting  | <ul> <li>The Team presented the<br/>activities according to<br/>PDCA.</li> </ul>  | <ul><li>C/Ps presented the progress of OJT.</li><li>The Team advised to C/Ps.</li></ul>  | Acceptance of OJT  |
| TOR Change   | <ul><li> Merge the 2 fieldworks</li><li> Additional Contact-out:<br/>Household Survey</li></ul>   | • Input the expert to Outputs-3/ -4 for AfDB Project   | January 2013     January 2014  |

# **Chapter-2 Activities and Achievement Performed**

The conducted activities and achievement based on the latest PDM<sub>3</sub> shall be summarized in this chapter, together with the other activities which are related to the outputs. The activities that were launched based on the older versions of PDM and were continued after the PDM<sub>3</sub> shall be also included.

### 2.1 Outputs and Activities of PDM<sub>3-5</sub>

The outputs and the corresponding activities defined in the latest version of the PDM, which is PDM<sub>3-5</sub>, are summarized in Table 2-01.

Table 2-01 Outputs, Activities and Verifiable Indicators of PDM<sub>3-5</sub>

|                 | Outputs and Activities  | Verifiable Indicators   |  |  |  |  |
|-----------------|---|---|--|--|--|--|
| <b>Outp</b> 1-1 | ut-1: ZAWA's capacity of information management is enhanced.  Define KPIs of WUM and monitoring indicators of activity in PDM, and collect                                    | MIS report is compiled on monthly basis and utilized by the management of ZAWA.  ZAWAN ARRIVALED TO THE PROPERTY OF THE P |  |  |  |  |
| 1-2             | and analyze them monthly.  Establish MIS for comparison of KPIs in ZAWA and other utilities.  Strengthen the budgetary control through planning of "NRW reduction activities" | ZAWA's ABP is prepared and utilized for<br>budget management for leakage reduction<br>activities under JICA Technical Cooperation.  |  |  |  |  |
|                 | in UWS" which will be incorporated into the ABP.  |   |  |  |  |  |
| Outp            | ut-2: ZAWA's capacity of human resources management is improved.  | Revised organization structure is approved  |  |  |  |  |
| 2-1             | Develop a revised organization structure with transitional plan.  | by ZAWA board.  |  |  |  |  |
| 2-2             | Propose plan for improving recruitment, allocation and management of staff in ZAWA HQs and District Offices.  | • Amendment of staff rules and regulations is approved by ZAWA board.   |  |  |  |  |
| 2-3             | Review the training policy, prepare and implement yearly staff training program.  |   |  |  |  |  |
| 2-4             | Review and propose amendment of staff rules and regulations.  |   |  |  |  |  |
| Outp            | ut-3: ZAWA's capacity of customer management is improved.   | All customers (approximately 9,400 HHs) in  |  |  |  |  |
| 3-1             | Register all households in UWS and customers in the Model System into SBM-GIS and update them.  | Model System are newly registered into SBM-GIS.   |  |  |  |  |
| 3-2             | Improve the existing bill collection guideline.   | Meter reading number per party in Model   |  |  |  |  |
| 3-3             | Improve billing activities (from meter-reading to invoicing) within the Model System.   | System is improved from 200 to 400 HHs/month.   |  |  |  |  |
| 3-4             | Enhance public relations to increase the sales of water.  | The billing ratios in the Pilot Area are  |  |  |  |  |
| 3-5             | Prepare the tariff revision roadmap that reflects cost-benefit analysis of NRW reduction activities in the Model System.  | improved as follows.  - Ratio of billed customers: 95% as target  - Ratio of billed amount: 98% as target   |  |  |  |  |
| Outp            | <b>ut-4:</b> ZAWA's capacity to plan and implement leakage reduction activities is ced.   | Preliminary plan on leakage reduction is incorporated to ABP.   |  |  |  |  |
| 4-1             | Conduct surface leakage survey in UWS and pipeline repair in Pilot Area.  | ZAWA reflects operating procedure in Pilot  |  |  |  |  |
| 4-2             | Prepare the standard drawings of piping works as a part of ZAWA's Technical Standards.  | Area to the design report for ZAWA's  Project under the other donor loan.   |  |  |  |  |
| 4-3             | Formulate an operating procedure composing of surface leakage reduction and zoning works (DMA and LMB) in the Pilot Area, and replace pipelines and install water meters.     | ZAWA staff members become qualified in conducting:     leakage detection: 2 persons   |  |  |  |  |
| 4-4             | Design the draft project monitoring plan for the Model System and monitor leakage reduction works.  | - pipe placement/ repair: 10 persons - service connection: 4 persons  |  |  |  |  |
| 4-5             | Encode information of distribution facilities, survey results and construction records in GIS.  | - construction quality control: 2 persons   |  |  |  |  |
| 4-6             | Coordinate NRW/ leakage reduction projects assisted by other donors.  |   |  |  |  |  |

The progress of the activities listed in Table 2-01 (previous page) were monitored based on the workflow prepared for each output (refer to the Chapter 4. 4-1 (2)). In addition, the priority among the four outputs were set as to put Outputs-3 and -4 as the first and concurrent priority, followed by the Output-1 and subsequently by the Output-2 to ensure the sustainability of all the activities. For example, aiming to reduce the expenditure through the NRW reduction of Output-4, improvement of distribution facilities and quality control of service laterals were launched with an aim to increase the revenue through the customer management of Output-3, and launching the identification of customers up to the delivery of bills to them concurrently as the first priority works. These activities were followed by the monthly progress monitoring in the information management of Output-1, and subsequently were ensured to be sustainable through the organization reform and the staff reallocation in the human resources management of Output-2.

### 2.2 Management Activities for the Project

The detailed specifications of the Project are seen Table 2-02 such as the management activities of the Project, the submittal of initial plan and progress report, the cooperation with dispatched team by JICA, and the coordination for regular meetings. The Team conducted the necessary activities according to the contract in cooperation with the concerned personnel of Japanese side.

In addition, the Team conducted the following other activities: (a) assistance of site visit to JICA and MoFA personnel; (b) reception of JICA personnel i.e. the OJT trainees, the internship staff, the internship university student by JICA program and the personnel of Yokohama Waterworks Bureau dispatched under the scheme of JOCV; (c) the coordination for training program in Japan, third country training and ABE initiative.

Table 2-02 Summary of Project Management Activities

| Activity          | Synopsis  | Detailed Activity  |
|-------------------|---|--|
| Initial<br>Plan   | <ul><li>After the conclusion of annual contract</li><li>After the revision of PDM</li></ul>                                   | Submitted the plans to the concerned parties according to the contract.  |
| JICA<br>mission   | <ul> <li>Intermediate Evaluation</li> <li>Terminal Evaluation</li> <li>Revision of R/D</li> <li>In-time Inspection</li> </ul> | <ul> <li>Preparation: fixing the date and cooperation with pre-dispatch meeting</li> <li>Arrangement: coordination with Tanzania side and reception of the mission team; cooperation with the mission team, documentation and explanation</li> </ul> |
| Report            | <ul><li>Initial plan</li><li>IC/R (Work Plan)</li><li>P/R and F/R</li></ul>   | Submitted the reports to the concerned parties according to the contract.  |
| JCC               | Report     Other mission  | ZAWA and the Experts reported to MLWEE, JICA and Ministry of Finance and Planning the activity, progress and result when submitting the reports. The Experts escorted the JICA mission team for yen loan.  |
| Site<br>visits    | · JICA<br>· MoFA  | <ul> <li>Mainly received the visitors below:</li> <li>JICA: Tanzania Office, HQs (Global Environment Division, Africa Region Division etc.)</li> <li>MoFA: Embassy of Japan, Department of Economic Cooperation etc.</li> </ul>                      |
| Trainees          | Trainees of JICA     JOCV of local government   | Received the trainees and visitors below:  • JICA: OJT trainee, JOCV of Yokohama City and Internship (JICA staff and university student)  • Local government: teachers of Kanagawa Prefecture  |
| ABE<br>Initiative | Commercial Director of ZAWA   | Sent a recommendation letter to JICA when applying, expecting to strengthen the cooperation of ZAWA with Japanese ODA.   |

### 2.3 Activities Conducted

The conducted activities and the achievements are summarized below. The numerical order of the activities corresponds to that of PDM<sub>3-5</sub>.

### (1) Output-1: Information Management

- (1)-1 Define KPIs of WUM and monitoring indicators of activity in PDM, and collect and analyze them monthly.
  - Initial selection and extension of KPIs for the MIS

The Experts initiated the MIS in the 1<sup>st</sup> contract year comprised of 10 KPIs, which was extended stepwise as shown in Table 2-03 with the 16 KPIs from the 3<sup>rd</sup> contract year. By the initiative of C/Ps, a steering committee was organized within ZAWA in June 2015 for the extension of the MIS, with the result of the extended MIS for ZFY-2015 before getting the approval of the Management Team.

### • Establishment of MIS Platform and MIS Steering Committee

In the 2<sup>nd</sup> contract year, the Experts developed an MIS platform using Excel to facilitate the compilation and analysis of collected data and the preparation of MIS report. It was taken over to the C/Ps after several hands-on sessions. The C/Ps have been preparing and submitting the concise monthly report using this platform, as well as the more comprehensive and detailed report quarterly to the Management Team. In line with this, the Experts gave an OJT to the C/Ps to modify the Excel platform, reflecting the extension of KPIs as well as adding the function of referring to and comparing with the data of previous month and of the same month of the previous year.

Table 2-03 Extension Status of MIS

| S/N | KPIs in FY 2012/2013         | KPIs in FY<br>2013/2014   | KPIs in FY<br>2014/2015  | KPIs in FY<br>2015/2016                 |
|-----|------------------------------|---|--|---|
| 1   | Production Volume (m³/month) | Production Volume (m³/month)  | Production Volume (m³/month)   | Demand Ratio                            |
| 2   | Samples                      | Water Quality Test  | Water Quality Test   | Water Quality                           |
| 3   | Leakage Repair               | Leakage Repair  | Leakage Repair   | Leakage Repair                          |
| 4   | Service<br>Connections       | New Connections   | New Connections  | Connection Increase<br>Rate             |
| 5   | Disconnections               | Disconnections  | Disconnections   | Disconnections                          |
| 6   | Sales of Water               | Sales of Water  | Sales of Water according to District<br>Offices i.e. North A, North B,<br>Central, Urban, West and South                                   | Water Sales                             |
| 7   | Financial Balance            | Revenue   | Revenue  | Operating Ratio                         |
| 8   | Unit Cost of<br>Production   | Expenditure   | Expenditure  | Collection Efficiency                   |
| 9   | Customer<br>Complaints       | Unit Cost (Tsh/m³)  | Unit Cost (Tsh/m³)   | Unit Cost (Tsh/m³)                      |
| 10  | Number of Staff              | Number of Staff   | Number of Staff  | Number of Staff per<br>1000 Connections |
| 11  |                              | Number of Connections<br>(Metered/Unmetered;<br>Breakdown into Usage<br>Categories)     | Number of Connections according<br>to District Offices i.e. North A,<br>North B, Central, Urban, West and<br>South                         | No. of Registered<br>Customer           |
| 12  |                              | Bills (Number of Bills<br>Delivered; Billed<br>Amount according to<br>Usage Categories) | Number of Bills Delivered<br>according to Usage Categories i.e.<br>Domestic, Commercial/Industrial,<br>Institutional and Kiosk/Water Point | Billing Efficiency                      |
| 13  |                              | Customer Complaints   | Customer Complaints  | Customer Complaints                     |
| 14  |                              |   |  | Metering Ratio                          |
| 15  |                              |   |  | Water Connection<br>Rehabilitation      |
| 16  |                              |   |  | No. of Operational<br>Water Sources     |

### (1)-2 Establish MIS for comparison of KPIs in ZAWA and other utilities.

### • Comparison with the KPIs of other Water Utilities

The above-mentioned steering committee also collected for reference the preceding practices of the water utilities in Tanzania Mainland, Kenya, Japan, etc. The data is referred to in the monthly and quarterly MIS reports for the comparison and evaluation of the performance of ZAWA, in addition to the data of previous month and of the corresponding month of the previous year of ZAWA.

### • Utilization of MIS by ZAWA Management Team

The Management Team sometimes directs the C/Ps to collect and compile the more detailed data in addition to the monthly MIS. This can be included in the MIS as the additional KPIs in the future extension.

(1)-3 Strengthen the budgetary control through planning of "NRW reduction activities in UWS" which will be incorporated into the ABP.

### • Preparation of ABP

The Annual Business Plan (hereinafter "ABP") is a tool to link the preparation and implementation of the budget to the financial settlement. It shows an expected overview of the annual budget of the next financial year prior to its preparation during the 2<sup>nd</sup> quarter of every year. The overview is based on the annual report of the previous financial year, the monthly MIS and the quarterly report on the implementation of budget (refer to the Figure 2-01).

The C/Ps organize a series of interview with the concerned sections regarding their requests for the next financial year, and arrange the requests in accordance with the strategic objectives listed in the current Strategic Business Plan 2013-2018. Through this, the overall structure of budget request can be made clear and the process of budget compilation and appraisal can be made short and transparent.



Figure 2-01 Linkage among Budget, Financial Settlement, Annual Report and ABP

Prior to the compilation of the budget for ZFY-2015, the Experts prepared the template of ABP in January 2015, followed by the workshop interviewing with every section regarding the request for the next financial year. The prepared ABP was approved by the Management Team in July 2015, which was slightly too late to be utilized fully for the compilation of the budget.

Reflecting this, the preparation of the ABP for the ZFY-2016 was launched 2 months earlier than the previous year. The interview session was started by the initiative of C/Ps in December 2015 and the draft of ABP was approved by the Management Team on February 2016 before being utilized in the budget preparation process for ZFY-2016.

### Budgeting for Pilot Project

The Expert and C/Ps started the calculation of necessary cost for the Pilot Project in the 2<sup>nd</sup>

contract year. Depending on the subsidy from the RGoZ to cover the cost, ZAWA should negotiate with RGoZ for every disbursement of subsidy. The revision process of SBP was on-going in the 1<sup>st</sup> contract year and it was approved by the RGoZ as the condition of disbursing AfDB loan.

ZAWA negotiated with RGoZ to cover the necessary cost for the Pilot Project from the Infrastructure Fund of RGoZ, with the result of the disbursement divided into 2 fiscal years of ZFY-2013 and ZFY-2014. The division of the disbursement is due to the lack of the fund.

### (1)-4 Other Related Activities

### • Preparation of AR

The Annual Report (hereinafter "AR") is utilized in the preparation process of the ABP and the subsequent annual budget as the feedback from the fiscal year of 2 years back. It should be prepared and approved by the Board and be submitted to the MLWEE within 6 months after the end of each fiscal year, that is by the end of December, based on the article 34 of the Water Act, 2006. Previously ZAWA submitted the audited financial statement in place of the annual report, which should be one of the attached documents to the annual report.

Putting the ZFY-2013 as the trial period, the Experts prepared the table of contents of the AR in September 2014, and completed the draft report 2013/2014 in February 2015 with the cooperation of C/Ps. The C/Ps took the initiative to prepare the AR 2014/2015 and completed the draft in October 2015 before submitting it to the Management Team.

### • Development of ICT Improvement Plan

The improvement of ICT system is one of the important means for the efficient and proper information management. The Team organized a special committee within ZAWA in August 2016 and have been participating in it for the ICT improvement, after the detailed survey on the status of ICT hardware and software, the maintenance contracts of software applications, the skilled level of operation by the staff and the challenges.

The existing application software comprises the SBM2 for customer management, the PASTEL for financial accounting, the ARUTI for payroll calculation, the GeODIN for water resources management and the ArcGIS. Table 2-04 shows the evaluation result of software in terms of usability and maintainability.

Since the usability of the SBM2 is considerably lower than other applications, the special committee held an interview session with the staff users on the specific problems of SBM2 to be improved. It was proved that there are basic bugs in SBM2 such as "more than one account number is created for a single reference number to a new customer" and "another whole new account number is created when any attributes of single registered customer is modified". Moreover the function of creating the list of main data should be activated. These not only hamper the efficient information management related to customers including the MIS, but also shall hamper the efficient handling of increasing customers and bills when the Yen loan project shall be launched for which the preparatory survey by JICA has been started.

The outline of the maintenance contract between ZAWA and OIKOS, the manufacturer of SBM2, is as below. It needs to be renewed as it has already been expired in June 2016. The contract price is higher than the other software that ZAWA currently uses whereas the performance of the maintenance and improvement work has not been good. ZAWA has requested many improvements from time to time but because the contract is on daily basis and not on performance basis, OIKOS can impose additional charge whenever ZAWA requests beyond the contract days.

Table 2-04 Evaluation of Existing Software Applications in ZAWA

|                 |                   | _   | Yes (1) / No(0) |        |         |    |        |  |  |
|-----------------|-------------------|---|-----------------|--------|---------|----|--------|--|--|
| Criteria        |                   | Items   | SBM2            | Pastel | Payroll |    | ArcGIS |  |  |
|                 |                   | It is straightforward to understand what the software does and its purpose. | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 2. It is straightforward to understand the use of the software.             | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 3. It is straightforward to understand the software's basic                 |                 |        | •       |    |        |  |  |
|                 | Understandability | functions.  | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 4. It is straightforward to understand the software's advanced              |                 | _      | _       |    | _      |  |  |
|                 |                   | functions.  | 1               | 0      | 0       | 1  | 0      |  |  |
|                 |                   | 5. Software help is available.  | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 6. Consists of clear, step-by-step instructions.                            | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 7. Provides a high-level overview of the software.                          | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 8. Gives examples of what the user can see at each step e.g.                | 0               | 1      | 1       |    | 1      |  |  |
|                 |                   | screen shots or command-line excerpts.                                      | 0               | 1      | 1       | 1  | 1      |  |  |
|                 | User              | 9. For problems and error messages, the symptoms and step-by-               | 0               | 1      | 1       |    | 1      |  |  |
|                 | Documentation     | step solutions are provided   | U               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 10. States command names, says what menus to use, lists error               | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | messages exactly as they appear.  | U               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 11. What version of the software the documentation applies to.              | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 12. It is available to the users.   | 0               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 13. It is straightforward to meet the pre-requisites for the                | 1               | 1      | 1       | 1  | 1      |  |  |
| Useability      |                   | software on a target platform.  | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 14. It is straightforward to install the software onto a target             | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | platform.   | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 15. It is straightforward to configure the software following               | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | installation for use.   | 1               | 1      | 1       | 1  | 1      |  |  |
|                 | Installability    | 16. It is straightforward to verify the installation for use.               | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 17. All mandatory third-party dependencies are currently                    | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | available.  | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 18. Tests are provided to verify the install has succeeded.                 | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 19. When software is installed, its contents are organized into             | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | sub-directories.  | •               | •      | -       | -  | •      |  |  |
|                 |                   | 20. Uninstallers uninstall every file or warns user of any files that       | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | were not removed and where these are.                                       |                 |        |         | _  |        |  |  |
|                 |                   | 21. A getting started printed guide is provided by ZAWA                     | 0               | 0      | 0       | 0  | 0      |  |  |
|                 |                   | outlining a basic example of using the software.                            |                 |        |         |    |        |  |  |
|                 | Learnability      | 22. Verbal instructions are provided by ZAWA for many basic                 | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | use cases.  |                 |        |         |    |        |  |  |
|                 |                   | 23. Printed instructions are provided by ZAWA for many basic                | 0               | 0      | 0       | 0  | 0      |  |  |
|                 |                   | use cases. Sum  | 13              | 20     | 20      | 21 | 20     |  |  |
|                 | Licensing         | 25. Has an appropriate license  | 13              | 1      | 1       | 1  | 1      |  |  |
|                 | Licensing         | 26. Application can be built on and run under earlier Windows.              | 1               | 1      | 1       | 1  | 0      |  |  |
|                 |                   | 27. Application can be built on and run under Windows 7.                    | 1               | 1      | 1       | 1  | 1      |  |  |
|                 | Portability       | 28. Application can be built on and run under Windows 7.                    | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 29. Application can be built on and run under Windows Vista.                | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 30. Software website has page describing how to get support.                | 0               | 1      | 1       | 1  | 1      |  |  |
| Maintainability |                   | 31. Software website has search facility.                                   | 0               | 0      | 0       | 0  | 1      |  |  |
|                 | Supportability    | 32. Customer service is available locally.                                  | 1               | 1      | 1       | 0  | 1      |  |  |
|                 |                   | 33. Customer service is available locally.                                  | 1               | 1      | 1       | 1  | 1      |  |  |
|                 |                   | 34. It is straightforward to modify the software to address                 | 1               | 1      | 1       | 1  | 1      |  |  |
|                 | Changeability     | issues, modify functionality, or add new functionality.                     | 1               | 0      | 0       | 0  | 1      |  |  |
|                 |                   | Sum   | 8               | 8      | 8       | 7  | 9      |  |  |
| -               | 1                 |   |                 |        |         |    |        |  |  |
|                 |                   | Total Score   | 21              | 28     | 28      | 28 | 29     |  |  |

- Dispatch of maintenance personnel for 2 times per year, each 10 days of which 5 days in Unguja and 5 days in Pemba;
- Annual contract price: 9.4 million TZS;
- Extra charge of daily 400 thousand TZS should be paid for the maintenance work not finished during the dispatch period.

Based on this, an official request of ZAWA for the cost estimate was sent to OIKOS on 14 September 2016 for a list of improvement for SBM2. The Management Team shall decide whether ZAWA shall continue using SBM2 or to replace it by another software application based on the cost estimate to be submitted by OIKOS.

### (2) Output-2: Human Resources Management

(2)-1 Develop a revised organization structure with transitional plan.

### • Proposal on Organization Reform

In the 1<sup>st</sup> contract year, the revision of the Strategic Business Plan was on-going by the assistance of AfDB, and in line with this a draft organization reform plan was proposed to ZAWA by the AfDB team. The Experts submitted to ZAWA the recommendations for this proposal.

In the 3<sup>rd</sup> contract year, a conceptual proposal was submitted to DG in June 2014 as the primary proposal for the organization reform, comprising (a) extension of the function of District Offices by adding the functions of customer management and accounting to the existing O&M; (b) assignment of a Director for the District Offices; (c) to merge the Mapping Section of Water Development Department and the ICT Unit; (d) to merge the Monitoring and Evaluation Section of Water Development Department and the Planning and Policy Unit; (e) assignment of a Secretary General to manage all the units which are currently under the direct control of DG (refer to 4.4).

As the background of this proposal, the decentralization policy for governmental organizations and their agencies were enacted in ZFY-2013, and in line with ZAWA 's establishment of Central District Office in September 2013 followed by the District Offices of North A and North B. This proposal aimed to establish a matrix-type of organization to implement an effective and efficient decentralization.

### • Needs Assessment of ZAWA for Organization Reform

Since the above-mentioned proposal on the organization reform was kept pending by the Management Team, the Experts together with the C/Ps conducted a questionnaire survey from September to October 2014 to the staff in order to identify the challenges that ZAWA currently faces. This survey targeted all the staff above assistant officer level and a part of other staff below that which were selected randomly. The purpose was to evaluate and to identify challenges of the management of ZAWA, and to identify possible solutions for a better organization structure.

Based on the histogram of the result, a larger portion of respondents proved to give negative response to the items such as identified customers, sufficient staffing, rewarded staff, training opportunities, front line information, IT system, corrective action and meeting, and paper work minimized.

In addition to the insufficient number of staff as stated above, it was often pointed out that the sections where the employee belongs to are not clear and the management of employee is not good in terms of daily work record. To improve this, the Experts together with C/Ps submitted the second proposal for organization reform to DG in February 2015, comprising of the creation of sub-divisions and the corresponding staff reallocation.

### • Response on the Organization Reform Proposal from the Management Team

The Experts provided a presentation of these two proposals to the Management Team in August 2015, with the conclusion that the primary proposal for which the approval by the ZAWA Board is required is to be investigated further. The secondary proposal for which the approval by the Board is not required was approved for the immediate implementation; the organization reform below section level can be implemented by the approval of the Management Team.

The Management Team requested the Experts regarding the primary proposal that (a) the organization reform shall be implemented after finishing the period of SBP 2013-2018; and (b) the organization reform of Pemba Branch shall be investigated together with Unguja.

#### Clarification of Workflow

In line with the further investigation of the primary organization reform proposal, the current workflow of every department/ division was made clear in March 2016 as shown in the "Maps and Graphs" at the beginning of this report. This can be the basis for defining the job descriptions and for investigating the organization reform.

(2)-2 Propose plan for improving recruitment, allocation and management of staffs in ZAWA HQs and District Offices.

### Work Record System

In the 1<sup>st</sup> contract year, the Experts prepared the draft guidelines for the work record and performance appraisal of the staff in December 2011, but it was neglected without being put into practice.

The complicated procedure of preparing, reviewing, approving and keeping record of the various forms that the required guidelines was not suited to the culture of ZAWA and was considered the main cause of the neglect.

Reflecting this, a simple schedule recording and sharing system using white board was proposed and introduced in December 2013 in the Head Office and June 2014 in the District Offices respectively.

Aiming at facilitating the coordination of internal meetings, the check and recording by the HR personnel, as well as raising the awareness of the staff towards the self management in terms of PDCA cycle, this



Picture 2-01 Schedule Management Using White Board (Credit Control Section)

system has been utilized to date, though there is slight difference among the sections (refer to Picture 2-01).

### • Plan of Establishing District Offices in Urban West Region

The District Office of Urban District has not been established, while the District Office of West District has been established but not been activated in order to avoid the duplication of the activities of the Head Office.

Because of the dense population in the Urban-West Region, a drastic increase of water tariff revenue can be expected by enhancing the customer management. In line with the further investigation of the primary proposal of organization reform as stated in 2:2-1, the plan of establishing/strengthening the function of district offices focusing on Urban District and West District has been under development from July 2016, comprising of the boundary of the control area, the proposed location of the district offices, the O&M plan for borehole pumping stations and the staff reallocation plan. The development shall be continued by the C/Ps after the completion of the project.

- (2)-3 Review of the training policy, prepare and implement yearly program for staff training.
  - Training at Mtoni Training Center (Water Development Center)

The questionnaire survey as stated in (2)-1 showed the negative opinion against training opportunities. In addition to this, another questionnaire survey was conducted in September -October 2014 on the requested topic and method of the training, and the topics most frequently requested were as below:

- plumbing and laying/ repair of pipes;

- meter installation and testing;
- laws, rules and regulation related to technical issues.

ZAWA established its own training center called "Water Development Center" in Mtoni and started its operation in January 2014. This center is aimed at the bottom-up of the capacity of ZAWA staff, and in the future is intended to be an authentic public educational institute after receiving the official certificate of National Council for Technical Education (NACTE) in order to support the career development of ZAWA staff.

The first batch of the training program was from January 2014 to November 2015, with 2 days lecturing per week by the ZAWA trainers, covering the basics of plumbing, meter installation and the O&M of pumps, while the second batch is now on-going and focuses on the advanced management of meter and pump.

In addition to this, the Experts agreed with ZAWA to start the GIS training program for the 18 trainees from September 2016 up to December 2016, in order to give training for the practical operation of GIS which is directly linked to the improvement of customer management. The program has started on the 21st day of September 2016 as scheduled.

### (2)-4 Review and propose amendment of staff rules and regulations.

### Development of ZAWA Scheme of Service

The salary of the ZAWA staff was once decided by the educational qualification only, which allowed no increment unless the staff got any higher educational qualification and thus hampered the incentive of the staff for the better performance. Since this kind of salary system was prevalent in other governmental organizations and public institutions as well, the GoZ enacted the Public Service Act, 2011 with the intention to change this system. In the article 62 of this act, the public service organization shall develop its Scheme of Service and the Public Service Committee approves this.

By the initiative of the C/Ps, the ZAWA Scheme of Service was drafted, in which several ranks of a single job cadre are created such as "assistant" and "subsidiary" with the clear job duties and the recruitment and promotion conditions and the newly created salary scale is applied to each designation (refer to Table 2-05). Every salary scale allows a given annual salary increment, and clarifying the promotion chain, condition and salary are expected to raise the motivation of the staffs. This draft was approved by the ZAWA Board in May 2015, followed by the third party review by the Labor and Public Service of the Presidential Office and the subsequent final review by the Public Service Committee as of September 2016.

| expected to raise the motivation of the staffs. This draft was approved by the ZAWA Board in May 2015, followed by the third party review by the Labor and Public Service of the Presidential Office and the subsequent final review by the Public Service Committee |        |        |        |             |         |           |           |
|--|--------|--------|--------|-------------|---------|-----------|-----------|
| as of September 2016.  |        |        |        |             |         |           |           |
| Table 2-05 Cadres and Salary Scales in ZAWA Scheme of Service  |        |        |        |             |         |           |           |
| Cadre  | Grade3 | Grade2 | Grade1 | Senior      | Senior  | Principal | Principal |
|  |        |        |        | Grade 2     | Grade 1 | Grade 2   | Grade 1   |
| Engineer   |        | I-4    | J-1    | K-1 L-1 M-1 |         | M-1       |           |
| Technician   | G-3    | H-1    | I-1    | J-1         | K-1     |           |           |
| Auticom  | D 2    | E 1    | E 1    | C 1         | TT 1    |           |           |

| Caule                |            | Grades | Gradez | Grader | Scillor | Scillor | Timelpai | Timelpai |
|----------------------|------------|--------|--------|--------|---------|---------|----------|----------|
|                      |            |        |        |        | Grade 2 | Grade 1 | Grade 2  | Grade 1  |
| Engineer             | Engineer   |        | I-4    | J-1    | K-1     |         | L-1      | M-1      |
| Technician           |            | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
| Artisan              |            | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Cashier/Bill         |            |        | I-4    | J-1    | K       | -1      | L-1      | M-1      |
| Attendant/Credit     | Assistant  | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
| Control Officer      | Subsidiary | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Customer Service/    |            |        | I-4    | J-1    | K       | -1      | L-1      | M-1      |
| Data Entry Officer   | Assistant  | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
|                      | Subsidiary | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Meter Analyst        |            | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
| •                    | Subsidiary | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Monitoring and       |            |        | I-4    | J-1    | K       | -1      | L-1      | M-1      |
| Evaluation           | Assistant  | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
|                      | Subsidiary | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Accountant/ Internal |            |        | I-4    | J-1    | K-1     |         | L-1      | M-1      |
| Auditor              | Assistant  | G-3    | H-1    | I-1    | J-1     | K-1     |          |          |
|                      | Subsidiary | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
| Planning and Policy  |            |        | I-4    | J-1    | K       | -1      | L-1      | M-1      |
| Officer              | Assistant  | D-2    | E-1    | F-1    | G-1     | H-1     |          |          |
|                      | Subsidiary |        | I-4    | J-1    | K-1     | L-1     | M-1      |          |

| Cadre                   |                      | Grade3 | Grade2 | Grade1 | Senior<br>Grade 2 | Senior<br>Grade 1 | Principal<br>Grade 2 | Principal<br>Grade 1 |
|-------------------------|----------------------|--------|--------|--------|-------------------|-------------------|----------------------|----------------------|
| Procurement Officer     |                      |        | I-4    | J-1    | K-1               | L-1               | M-1                  | 01440 1              |
|                         | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               | 111 1                |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Human Resources         |                      |        | I-4    | J-1    | K-1               | L-1               | M-1                  |                      |
| Officer                 | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Legal Officer           | •                    |        | I-4    | J-1    | K-1               | L-1               | M-1                  |                      |
| 8                       | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Research, Innovation at | nd                   |        | I-4    | J-1    | K                 | -1                | L-1                  | M-1                  |
| Development Officer     |                      |        |        |        |                   |                   |                      |                      |
| Public Relations        |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
| Officer                 | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Computer Programmer     |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
| Computer Operator       |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Data Management         |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
| Officer                 | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Personal Secretary      |                      | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Office Attendant/ Mess  | enger                | A-3    | B-1    | C-1    | D-1               | E-1               |                      |                      |
| Driver                  |                      | A-3    | B-1    | C-1    | D-1               | E-1               |                      |                      |
| Security Guard          |                      | A-3    | B-1    | C-1    | D-1               | E-1               |                      |                      |
| Gardener                |                      | A-3    | B-1    | C-1    | D-1               | E-1               |                      |                      |
| Administrative          |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
| Officer                 | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Policy Analyst          |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
|                         | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Statistician Officer    | Statistician Officer |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
|                         | Assistant            | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |
|                         | Subsidiary           | D-2    | E-1    | F-1    | G-1               | H-1               |                      |                      |
| Transport Officer       |                      |        | I-4    | J-1    | K                 |                   | L-1                  | M-1                  |
| Heavy Truck Driver      |                      | A-5    | B-1    | C-1    | D-1               | E-1               |                      |                      |
| Officer Superintendent  |                      | G-3    | H-1    | I-1    | J-1               | K-1               |                      |                      |

Note: The corresponding monthly salary of each salary scale is as below: **A-3**: 232,308 TZS, **A-5**: 235,308 TZS, **B-1**: 244,308 TZS, **C-1**: 264,308 TZS, **D-1**: 289,308 TZS, **D-2**: 292,308 TZS, **E-1**: 319,308 TZS, **F-1**: 354,308 TZS, **G-1**: 394,308 TZS, **G-3**: 403,308 TZS, **H-1**: 439,308 TZS, **J-1**: 544,308 TZS, **K-1**: 604,308 TZS, **L-1**: 669,308 TZS, **M-1**: 739,308 TZS.

### • Defining Job Descriptions

Based on the current workflow as stated in 2:2-1, the job description of each current designation was defined after detailed interviews with the concerned employee. Job descriptions were developed both in the phase 1 of the JICA technical cooperation and in the AfDB project, but it was proved that they had not been utilized. Thus the Experts tried to evaluate the jobs from all the aspects, not only the job duties but also the necessary qualifications, knowledge and skills, job features such as the number and level of immediate subordinates, safety, budget and quantifiable assets, freedom to act, job environment such as office/site job, physical load and hazards (refer to Table 2-06).

Table 2-06 Proposed Articles of Job Descriptions

| Non-Management  | Management  |
|---|---|
| Fiscal Year; Job Title; Department /Unit /Section       | Fiscal Year; Job Title; Department /Unit /Section       |
| /Sub-Section; Job Holder                                | /Sub-Section; Job Holder                                |
| Agreement Status:                                       | Agreement Status:                                       |
| (1) Agreed date by job holder (with date and signature) | (1) Agreed date by job holder (with date and signature) |
| (2) Agreed date by supervisor (with date and signature) | (2) Agreed date by supervisor (with date and signature) |
| (3) Agreed date by controlling officer (HOD) (with      | (3) Agreed date by controlling officer (HOD) (with date |
| date and signature)                                     | and signature)  |
| (4) Date Lastly Updated                                 | (4) Date Lastly Updated                                 |
| Agreed measurable standards and targets (done for       | Agreed measurable standards and targets (done for       |
| every year):  | every year):  |
| (1) This year's standards                               | (1) This year's standards                               |
| (2) Targets agreed with supervisor for the year         | (2) Targets agreed with supervisor for the year         |

| Non-Management  | Management   |
|---|--|
| Organization chart (how the job is positioned)          | Organization chart (how the job is positioned)           |
| Job Purpose (The reason why the job was established)    | Job Purpose (The reason why the job was established)     |
| Statement of Main Duties (Principles of accountability) | Statement of Main Duties (Principles of accountability): |
|   | (1) Principle accountabilities                           |
|   | (2) Corresponding end results                            |
| <u>-</u>  | Critical result area                                     |
| <u>-</u>  | Job context (sphere of action and influence-relations)   |
| <u>-</u>  | Supervisory/managerial breadth/authority to exercise     |
| <u>-</u>  | Number and level of immediate subordinates               |
| Knowledge and skills requirement:                       | Knowledge and skills requirement:                        |
| (1) General education                                   | (1) General education                                    |
| (2) Professional/vocational qualification               | (2) Professional/vocational qualification                |
| (3) Relevant pre-job experience                         | (3) Relevant pre-job experience                          |
| (4) Physical skills                                     | (4) Managerial skills                                    |
| (5) Written skills                                      | (5) Entrepreneurial skills                               |
| (6) Oral skills   | (6) Physical skills                                      |
| (7) Numeric/computing skills                            | (7) Communication skills                                 |
| Job features:   | (8) Numeric/computing skills                             |
| (1) Number and level of subordinates                    | (9) Responsibility for resources                         |
| (2) Quality of subordinates                             | (10) Human relations                                     |
| (3) Budget and Quantifiable assets                      |  |
| (4) Safety and health of others                         |  |
| (5) Freedom to act (decision-making)                    |  |
| (6) Analytical requirements/problem solving             |  |
| (7) Numerical requirements                              |  |
| (8) Vigilance   |  |
| (9) Human relations                                     |  |
| (10) Consequence of error                               |  |
| Environmental and other features:                       | Environmental and other features:                        |
| (1) Working conditions                                  | (1) Working conditions                                   |
| (2) Physical effort                                     | (2) Physical effort                                      |
| (3) Hazards   | (3) Hazards  |

#### (3) Output-3: Customer Management

- (3)-1 Register all households in UWS and customers in the Model System into SBM-GIS and update them.
  - Household Survey for the Residents in Urban Water System (UWS)

The household survey was conducted for the whole Shehias of Urban District in the 1<sup>st</sup> contract year and for the urbanized area of West District in the 2<sup>nd</sup> contract year i.e. 23 Shehias among 39 Shehias. This survey was to identify the location of the households on the map and to update the existing SBM data. The registration of all HHs on SBM-GIS was completed in November 2014 (refer to Table 2-07). The information obtained by this survey had been utilized as the basic data for the water demand forecasting necessary to develop the infrastructure rehabilitation plan up until the completion of the Service Connection (hereinafter "SC") survey which was launched in the 2<sup>nd</sup> contract year.

Table 2-07 Result of Household Survey

| District | Shehias  | Inhabited | Connected | Registered | Ratio of<br>Connected | Ratio of<br>Registered |
|----------|----------|-----------|-----------|------------|-----------------------|------------------------|
|          | surveyed | A: HHs    | B: HHs    | C: HHs     | B/A: %                | C/A: %                 |
| Urban    | 45/45    | 27,761    | 17,056    | 7,041      | 61.4%                 | 25.4%                  |
| West     | 23/39    | 75,345    | 21,939    | 6,541      | 29.1%                 | 8.7%                   |
| Sum      | 68/84    | 104,106   | 38,995    | 13,582     | 37.5%                 | 13.0%                  |

#### Service Connection Survey for Model System and Neighboring Area

The SC survey was aimed at collecting more detailed information on service connections in addition to the result of the household survey such as the location of service laterals and the length and diameter of service pipe also recording the collected information in GIS as

well as validating and updating the current SBM-2 data.

The SC survey in the Model System i.e. Sateeni, which is subject to the expected AfDB loan project, started in January 2014 and site survey was completed in June 2015. From the latter half of July 2015 after the end of Ramadan, the SC survey was resumed in the Mpendae System which is next to the Model System and is subject to the draft design by the Team. The result of the site survey is shown in Table 2-08.

| Shehia             | Distribution | District |          |   |            |       |              | S          | C Survey | (HHs)   |            |               |       |          |        |
|--------------------|--------------|----------|----------|---|------------|-------|--------------|------------|----------|---------|------------|---------------|-------|----------|--------|
|                    | System       |          | Finished | Finished Supplied by ZAWA Not Supplied by ZAW |            |       |              | ed by ZAWA |          | Absent  | Total      |               |       |          |        |
|                    |              |          | date     | 1   | Registered |       | Un           | registere  | d        | Private | Connected  | Water         | Sum   | when     | HHs    |
|                    |              |          |          | Metered                                       | Non-       | Sum   | Public       | Illegal    | Sum      | Water   | to Illegal | Source        |       | Surveyed |        |
|                    |              |          |          |   | Metered    |       | Institutions |            |          | Source  | Provider   | unindentified |       |          |        |
| Gulioni            | Model        | Urban    | Jun 2014 | 2   | 237        | 239   | 0            | 181        | 181      | 0       | 0          | 0             | 0     | 0        | 420    |
| Jang'ombe          |              | Urban    | Apr 2016 | 0   | 2          | 2     | 524          | 48         | 572      | 18      | 274        | 0             | 292   | 142      | 1,008  |
| Kikuwajuni Bondeni | Model        | Urban    | May 2015 | 0   |            | 33    | 0            |            | 378      | 0       | 0          | 0             | 0     | 23       | 434    |
| Kikuwajuni Juu     | Model        | Urban    | May 2015 | 0   |            | 13    | 5            | 383        | 388      | 3       | 0          | 0             | 3     | 36       | 440    |
| Kilimani           |              | Urban    | Feb 2016 | 2   | 78         | 80    | 66           | 98         | 164      | 20      | 143        | 0             | 163   | 232      | 639    |
| Kiponda            | Model        | Urban    | Nov 2014 | 0   | 4          | 4     | 0            | 131        | 131      | 10      | 103        | 0             | 113   | 6        | 254    |
| Kisima Majongoo    | Model        | Urban    | Apr 2015 | 0   | 75         | 75    | 3            | 432        | 435      | 2       | 14         | 0             | 16    | 0        | 526    |
| Kisiwandui         | Model        | Urban    | Mar 2015 | 0   | 65         | 65    | 1            | 243        | 244      | 0       | 2          | 0             | 2     | 20       | 331    |
| Kwaalinatu         |              | Urban    | Mar 2016 | 0   | 5          | 5     | 244          | 103        | 347      | 31      | 173        | 0             | 204   | 58       | 614    |
| Kwaalimsha         |              | Urban    | Jun 2016 | 0   | 28         | 28    | 5            | 148        | 153      | 5       | 126        | 139           | 270   | 45       | 496    |
| Kwahani            |              | Urban    | Jun 2016 | 0   | 7          | 7     | 14           | 214        | 228      | 6       | 228        | 99            | 333   | 110      | 678    |
| Makadara           | Model        | Urban    | Aug 2014 | 756   | 56         | 812   | 1            | 44         | 45       | 1       | 0          | 0             | 1     | 0        | 858    |
| Malindi            | Model        | Urban    | Dec 2014 | 0   | 101        | 101   | 0            | 301        | 301      | 1       | 50         | 0             | 51    | 54       | 507    |
| Matarumbeta        |              | Urban    | May 2015 | 0   | 0          | 0     | 49           | 198        | 247      | 9       | 115        | 0             | 124   | 61       | 432    |
| Mchangani          | Model        | Urban    | Mar 2014 | 0   | 169        | 169   | 3            | 27         | 30       | 126     | 45         | 0             | 171   | 0        | 370    |
| Meya               |              | Urban    | May 2016 | 0   | 51         | 51    | 237          | 139        | 376      | 12      | 288        | 0             | 300   | 135      | 862    |
| Miembeni           | Model        | Urban    | Jun 2015 | 0   | 45         | 45    | 1            | 793        | 794      | 16      | 8          | 0             | 24    | 23       | 886    |
| Migombani          |              | Urban    | Jan 2015 | 0   | 238        | 238   | 93           | 207        | 300      | 7       | 316        | 0             | 323   | 105      | 966    |
| Mikunguni          | Model        | Urban    | Sep 2014 | 0   | 24         | 24    | 0            | 278        | 278      | 0       | 1          | 0             | 1     | 18       | 321    |
| Mkele              | Model        | Urban    | Jul 2016 | 0   | 28         | 28    | 11           | 230        | 241      | 10      | 333        | 350           | 693   | 82       | 1,044  |
| Mkunazini          | Model        | Urban    | Nov 2014 | 0   | 26         | 26    | 0            | 324        | 324      | 3       | 280        | 0             | 283   | 55       | 688    |
| Mlandage           | Model        | Urban    | Jan 2015 | 0   | 124        | 124   | 2            | 236        | 238      | 12      | 17         | 0             | 29    | 48       | 439    |
| Mpendae            |              | Urban    | Nov 2015 | 0   | 165        | 165   | 992          | 488        | 1,480    | 78      | 66         | 0             | 144   | 26       | 1,815  |
| Mwembeladu         | Model        | Urban    | Jan 2015 | 0   | 85         | 85    | 1            | 313        | 314      | 17      | 24         | 0             | 41    | 73       | 513    |
| Mwembeshauri       | Model        | Urban    | Mar 2015 | 0   | 3          | 3     | 4            | 320        | 324      | 0       | 8          | 0             | 8     | 17       | 352    |
| Mwembetanga        | Model        | Urban    | Mar 2015 | 0   | 132        | 132   | 1            | 366        | 367      | 0       | 8          | 0             | 8     | 11       | 518    |
| Rahaleo            | Model        | Urban    | Feb 2015 | 0   | 46         | 46    | 0            | 312        | 312      | 4       | 7          | 0             | 11    | 26       | 395    |
| Shangani           | Model        | Urban    | Nov 2014 | 0   | 21         | 21    | 0            | 204        | 204      | 27      | 260        | 0             | 287   | 44       | 556    |
| Shaurimoyo         | Model        | Urban    | Sep 2014 | 0   | 288        | 288   | 26           | 667        | 693      | 3       | 90         | 0             | 93    | 310      | 1,384  |
| Urusi              |              | Urban    | Dec 2015 | 0   | 88         | 88    | 615          | 216        | 831      | 9       | 108        | 0             | 117   | 16       | 1,052  |
| Vikokotoni         | Model        | Urban    | Feb 2015 | 0   | 63         | 63    | 0            | 240        | 240      | 9       | 13         | 0             | 22    | 60       | 385    |
| Sum                | 21           | 31       | -        | 760   | 2,300      | 3,060 | 2,898        | 8,262      | 11,160   | 439     | 3,100      | 588           | 4,127 | 1,836    | 20,183 |

Table 2-08 Result of SC Survey

The validation and updating of current SBM-2 data with the collected data by the SC survey is one of the most important steps to link the result of SC survey to the increase of tariff income, but only three Shehias were completed: Makadara, Mchangani, and Gulioni as of September 2016. The other Shehias remain to be finished with considerable delay. It was proved that one of the reasons of this delay is the lack of necessary staff, and hence subsequently two persons of Data Management Section were newly added in August 2016 to the existing four persons.

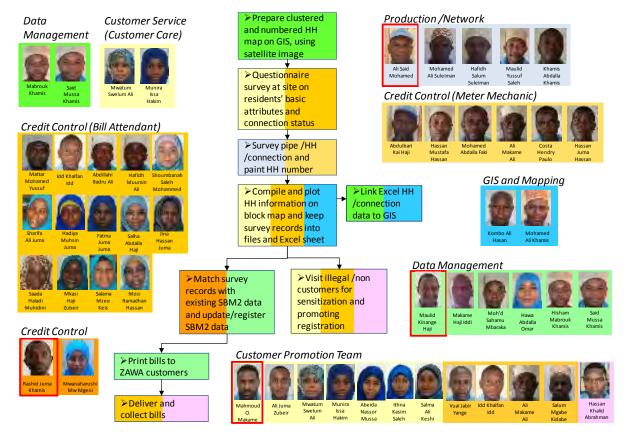
# (3)-2 Improve the existing bill collection guideline

The Customer Management Guideline is to define the basic principles, the workflow and staff in charge and the notes for the processing of (a) identification and registration of customers; (b) meter installation and reading; (c) determination of water tariff; (d) printing, delivery and collection of bills; (e) credit control; and (f) settling customer complaints. The taskforce team with the assistance of the Experts started the preparation of the draft guideline in September 2014, followed by the completion of the first draft in December 2014 covering the bill collection and credit control.

Since preparation of the remaining part of the guideline was delayed, it was agreed that the preparation shall be done in parallel to the OJT activity for meter reading as shown in 2:3-3. The final draft of the guideline was completed in May 2016 as attached in 4.4 (4), followed by a series of OJT on the utilization of this guideline, focusing on the topics of

(a) the validation and updating of current SBM2 data with SC survey results; (b) customer promotion; and (c) meter installation.

The workflow of SC survey followed by the validation of SBM-2 data and the customer promotion needs collaboration of several sections as shown in Figure 2-02. The validation process of SBM-2 with the SC survey result is complicated as shown in Figure 2-03, includes several branches and requires the site visit for reconfirmation. Since every component of customer management is likewise complicated and needs the close collaboration of concerned departments and sections, the workflow was ensured to be followed and the leaders were nominated to enhance collaboration among the clustered activities in the OJT on utilization of the guideline.



Note: The employee with red border is the leader of each clustered activity.

Figure 2-02 Flowchart of SC Survey, Billing, Collection and Customer Promotion

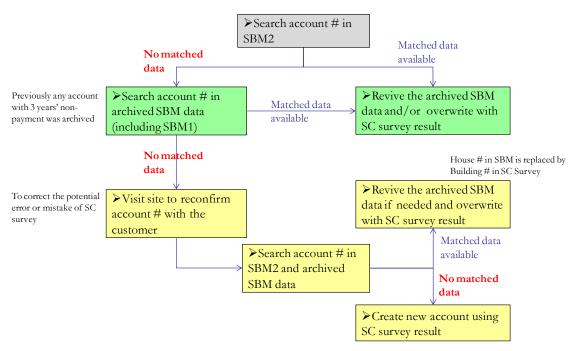


Figure 2-03 Validation and Updating Procedure of SBM-2 Data Using SC Survey Result

(3)-3 Improve billing activities (from meter-reading to invoicing) within the Model System.

# • Area, Scope and Target of OJT

The Shehia of Makadara was selected as the initial area of OJT for meter reading since it is the only Shehia among the Shehias of the Model System where the meter installation has been almost finished. The OJT started in May 2015 and the area was expanded in the Bububu Shehia from June 2016 which is just next to the northern periphery of the Model System. This was after finishing the training of four persons as trainers which enables the extension of OJT by ZAWA itself. The scope of the OJT is comprised of the following two topics:

- Meter reading trip using route map and the operation of handy terminal;
- Thorough preparation before meter reading trip i.e. map reading and confirmation of customer data.

The verification indicator was selected as the number of HHs subject to meter reading per month and party (two persons), of which the baseline is 200 HHs/month/party obtained from the actual information in ZFY-2013 while the target is set as 400 HHs/month/party. Moreover the number of metered customers shall be increased from the current 2,000 HHs to the tens of thousands HHs after completing the rehabilitation and systemization of distribution network and the installation of water meters through AfDB and the expected JICA loan project. In this regard, the following value was set as the target of the OJT, by assuming the engaged hours and days for meter reading as 4 hours/day and 10 days/month respectively:

- Current Value: 2.5 HHs/hrs, 10 HHs/day, 100 HHs/month - Target Value: 25.0 HHs/hrs, 100 HHs/day, 1,000 HHs/month

#### Procured Equipment for OJT and Progress of Meter Reading OJT

The OJT started using the handy terminals which were procured during the phase-I of the technical cooperation, but it was proved that the usability of the terminal is not good, particularly in taking long time to confirm the customer information before starting meter reading. Considering the future extension of meter reading activity in the Sateeni Model System of which potential customers are around 8,000 HHs, the following equipment was procured in January 2016:

- Handy Terminal: 10 sets, smartphone type, subject to various application software

- Bill Printer: 2 sets

#### • Progress of Meter Reading OJT

The monitoring of meter reading OJT was started on May 2015 as shown in Figure 2-04. The portable handset that was used for OJT meter reading was the handy terminal from May 2015 to February 2016, followed by smartphone from May 2016 onwards.

The on-site activity was banned in March 2016 due to the re-execution of the general election. Also there was no OJT in the succeeding April 2016, because the water tariff hike which was enacted in the 2013 revision of the regulation, was suddenly put into operation, and the ZAWA staff of the Commercial Department were so busy with the change of initial setting of SMB-2 e.g. changing the unit price of volumetric tariff, and with the handling of customer complaints.

The achievement of the target value through the OJT is shown in Figure 2-04, which shows that the number of HHs that a bill attendant can read is around 800 HHs/month by using handy terminals, and above 1,400 HHs/month by using smart phones.

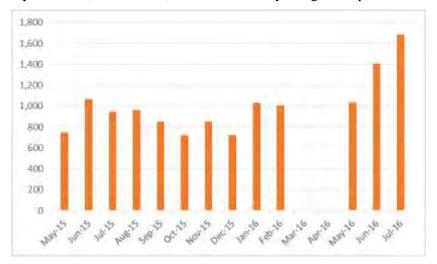
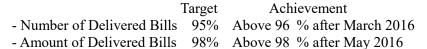


Figure 2-04 Progress of OJT on Meter Reading (HH/month/reader)

The bill delivery status in Makadara is as below, which is defined as one of the verifiable indicators in the PDM. It has achieved the target values.



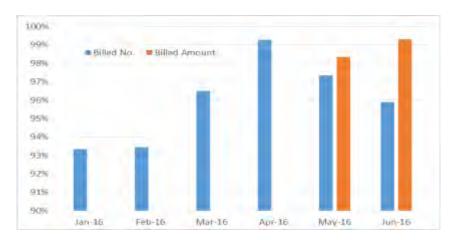


Figure 2-05 Progress of OJT on Bill Delivery

#### (3)-4 Enhance Public Relations to Increase the Sales of Water

#### • Installing Signboard for Advertisement

Based on the result of the customer satisfaction survey conducted in January 2015 at Makadara, the Experts proposed to put up a signboard at Makadara and in front of ZAWA HQs for advertising the effort of ZAWA to improve the water supply service and for requesting the customers to pay water tariff (refer to Picture 2-02). The signboard at Makadara was reportedly stolen in October 2015 during the campaigning period of Tanzania general election, according to the local residents.





Photo 2-02 Signboard in Makadara (Left as of August 2015; Right as of December 2015)

#### • Customer Promotion

Customer promotion, sensitization of customers for tariff payment, and supplementary SC survey for the non-responsive HHs were launched in May 2016, by organizing a team comprising of 12 C/Ps. The target Shehias were selected among the Shehias where (a) the SC site survey was completed; and (b) the water supply service was fairly good which suggests a considerable increase in new connections and tariff payment shall be expected. The response of the residents proved to be not favorable as shown in Table 2-09, and an average of 3.1 persons/day is required to get a single new connection.

After finishing the first 2 Shehias i.e. Gulioni and Mchangani, the target HHs were shifted to (a) owners of large building identified by GIS maps; and (b) customers with large amount of unpaid balance identified by the SBM data, in order to enhance the motivation of the team, but the response of customers has remained to be unfavorable without any remarkable change.

This indicates that the improvement of water supply service should be preceded before the customer promotion campaigning, and a new strategy should be developed such as selecting the HHs in Makadara Shehia as the target of intensive campaigning, for which the water supply service have been improved or shall be improved in the near future by the Pilot Project.

(3)-5 Prepare the tariff revision roadmap that reflects cost-benefit analysis of NRW reduction activities in the Model System

#### • Simulation of Water Tariff

The Experts prepared the simulation worksheets and the draft guideline for the proper tariff estimation. The draft revision plan prepared by AfDB was intended to simulate the tariff level in order to reduce the subsidy from RGoZ, whereas the simulated tariff in the Project is for sustaining the proper water supply service, keeping the fairness among the customers, avoiding transfer of the debt to the next generation and thus proposing a stepwise and long-term revision process. Table 2-10 shows the workflow of water tariff simulation with responsible persons in charge.

Table 2-09 Result of Customer Promotion Activity

| Shehia             | Distribution | District | Custo      | mer Promotion | and Updating SC S | urvey    |
|--------------------|--------------|----------|------------|---------------|-------------------|----------|
|                    | System       |          | Visited    | l HHs         | Input Manpower    | B/A      |
|                    |              |          | Turned to  | Responded     | (net days,        | (HH/day) |
|                    |              |          | Registered | Sum           | 1day=8hrs)        |          |
|                    |              |          | A          |               | В                 |          |
| Gulioni            | Model        | Urban    | 8          | 59            | 12                | 1.50     |
| Jang'ombe          |              | Urban    |            | 0             |                   |          |
| Kikuwajuni Bondeni | Model        | Urban    |            | 0             |                   |          |
| Kikuwajuni Juu     | Model        | Urban    |            | 0             |                   |          |
| Kilimani           |              | Urban    |            | 0             |                   |          |
| Kiponda            | Model        | Urban    | 3          | 26            | 10                | 3.33     |
| Kisima Majongoo    | Model        | Urban    |            | 0             |                   |          |
| Kisiwandui         | Model        | Urban    |            | 0             |                   |          |
| Kwaalinatu         |              | Urban    |            | 0             |                   |          |
| Kwaalimsha         |              | Urban    |            | 0             |                   |          |
| Kwahani            |              | Urban    |            | 0             |                   |          |
| Makadara           | Model        | Urban    |            | 0             |                   |          |
| Malindi            | Model        | Urban    | 2          | 19            | 8                 | 4.00     |
| Matarumbeta        |              | Urban    |            | 0             |                   |          |
| Mchangani          | Model        | Urban    | 8          | 137           | 44                | 5.50     |
| Meya               |              | Urban    |            | 0             |                   |          |
| Miembeni           | Model        | Urban    |            | 0             |                   |          |
| Migombani          |              | Urban    |            | 0             |                   |          |
| Mikunguni          | Model        | Urban    |            | 0             |                   |          |
| Mkele              | Model        | Urban    |            | 0             |                   |          |
| Mkunazini          | Model        | Urban    | 4          | 19            | 15                | 3.75     |
| Mlandage           | Model        | Urban    | 8          | 67            | 14                | 1.75     |
| Mpendae            |              | Urban    |            | 0             |                   |          |
| Mwembeladu         | Model        | Urban    |            | 0             |                   |          |
| Mwembeshauri       | Model        | Urban    |            | 0             |                   |          |
| Mwembetanga        | Model        | Urban    |            | 0             |                   |          |
| Rahaleo            | Model        | Urban    |            | 0             |                   |          |
| Shangani           | Model        | Urban    |            | 0             |                   |          |
| Shaurimoyo         | Model        | Urban    |            | 0             |                   |          |
| Urusi              |              | Urban    |            | 0             |                   |          |
| Vikokotoni         | Model        | Urban    | 16         | 65            | 18                | 1.13     |
| Sum                | 21           | 31       | 49         | 392           | 121               | 2.47     |

Table 2-10 Workflow of Water Tariff Simulation

|             |   |   | Stage of V   | Vorkflow  |  |
|-------------|---|---|--|---|--|
|             | erson<br>Charge                             |   | Planning   |   | Monitoring   |
| \           | Silaibe                                     | Planning Informatio   | n and Fundamentals   | Tariff Simulation   | Post and Feedback  |
| DG and BODs | Director of: Directors of: CCSD TOD and WDD | Step-1 : Current Situation of Facilities - Water Flow Balance - NRW Ratio - Performance - Operability - Past Investments - Potential of Water Sources - Potential of Water Allocation  Step-2 : Service Needs - Target Year - Target Area of Services - Population Projection - Service Coverage by Tariff Categories - Water Consumptions - Net Water Demand | [Step-3]: Project Fundamentals - Planning Year - Service Areas - Assumed NRW Ratio Improvement - No. of Customer by Tariff Categories - Collection Ratio by Tariff Categories - Implementing Plan - Project Cost and Counterpart Cost - Planned O&M Cost - Planned Revenue |   | [Step-6.1]: Physical Impacts - NRW Ratio - Reducing of Distribution Amount - Reducing of Allocation Amount - Reducing of O&M Cost  [Step-6.1]: Service Impacts - NRW Ratio - Increasing of Service Hours - Increasing of Service Pressure - Increasing of Metered Customers - Increasing of Metered Customers - Increasing of Billed Amount - Increasing of Collected Amount |
|             | Director of:<br>FAD                         | - Gross Water Demand  [Step-4]: Current Wa - Fixed and Variation - O&M Costs - Current Financial B - Selection of Fundin  | alance   | [Step-5.1]: Cost Allocation - Cost Allocation by Tariff Category - Cost Allocation by Tariff Collected [Step-5.2]: Projected Financial Balance - Investment Fund Allocation - Ratio of Subsidy and Iquity - Long-term Projects Investment | [Step-6.1]: Re-allocation of Costs - Re-allocation by Tariff Category - Re-allocation by Tariff Collected [Step-6.2]: Feedback to the next Plan - Planning Information - Planning Fundamentals   |

The C/Ps and the Experts confirmed by using the worksheets that the entire expenditure can be covered by the tariff income (full cost recovery) within the jurisdiction of AfDB Project (Saateni System). The tariff level, therefore, shall be decided based on the result of tariff simulation within each systemized zone of UWS. The assumptions of the simulation are:

- 60 % of registered households shall pay the tariff;
- The unit volumetric charge for domestic usage shall be raised from the current 670 TZS/m³ to 1,000 TZS/m³ for domestic use.

ZAWA together with the Experts are required to use the worksheets for other projects and ZAWA should request ZURA to review the tariff system after the consent of the ZAWA Board.

#### (3)-6 Other Activities

#### • Bringing Up Trainers of Meter Reading

Over hundred meter readers shall be needed for the meter reading and the following bill delivery after the completion of the AfDB loan project and the expected JICA loan project for which of the latter the preparatory survey started. The OJT training of meter reading can be conducted in the area of AfDB loan project, and the more trainers are needed for this purpose. In May 2016, the Experts started capacity building for the new trainers and one meter reader was supposed to fulfill the duty of trainer for other meter readers.

#### • Water Pressure Survey

Prior to the beginning of the preparatory survey by JICA in April 2016, the Experts and C/Ps launched in January 2016 preparation of a distribution map showing the current water supply pressure. The purpose was to provide the said survey team with baseline information. Using the eight water pressure loggers purchased by the Project, the pressure and supply hours were measured for one week in the area that was expected to be the target of the survey. The analysis of the result and visualization was done by the C/Ps instructed by the Experts. Refer to the attachment at the beginning of this report.

#### (4) Output 4: NRW Management

(4)-1 Conduct surface leakage survey in UWS and pipeline repair in Pilot Area.

#### • OJT on Surface Leakage Survey

Through the cooperation of the Experts and C/Ps, surface leakage survey was launched in the 2<sup>nd</sup> contract year in the UWS area. The OJT was consisted of (a) the preparation of draft survey form; (b) site pipeline survey; (c) development of a guideline for leakage detection; and (d) reparation of survey record. The first batch of round survey trip in the target area started in September 2013 and ended in January 2014.

The location of the observed surface leakage was entered into GIS and was visualized as shown in Figure 2-06.

The number of detected surface leakage event was 289, of which the share of pipe material was 31% for PE, 29% for ACP and 19% for VP dissentingly, followed by CIP and IP. No leakage was observed from DCIP.

It can be concluded based on the opinion of the field surveyors of ZAWA that the water supply pressure was higher in places where the surface leakage was detected rather than in other areas. This suggests that the number of detected leakage shall increase when the water supply pressure is at normal level. And it is usual that other leakage events occur in the surrounding areas after completing the repair of the detected surface leakage.



Figure 2-06 The Distribution of Surveyed Surface Leakage

## • OJT on Pipe Repair in Pilot Area

Many of the surface leakage cases were observed in the Makadara pilot area. Having almost no stock of materials for repairing pipes, however, ZAWA procures the necessary materials for repair after identifying the type and diameter of pipe by test excavation, which hinders the immediate repair.

The Experts and C/Ps conducted a series of test excavation in order to develop the pipe rehabilitation plan in the Makadara pilot area. Seventy six percent of the leaking was from the pipe joints, and 22% was from the bearing of valves, while 59% of the leakage was from distribution pipes and the 24% was from service pipes.

The OJT of leakage repair was conducted as the repair practice of leakage. The leakage was detected by underground leakage survey where the pressure test failed to pass, following the completion of installing pipes in Makadara pilot area. Test excavation was followed before the leakage repair, for identifying the necessary pipe materials.

#### (4)-2 Prepare the standard drawings of piping works as a part of ZAWA's Technical Standards.

#### Draft Technical Standard of ZAWA

This standard is divided into 7 chapters i.e. (a) general terms e.g. water demand forecasting, related laws and regulations, etc.; (b) water resource development; (c) distribution reservoir tank; (d) chlorine disinfection equipment; (e) distribution network;

(f) service connection; and (g) water flow monitoring equipment.

#### • Standard Drawings

The Experts and C/Ps prepared the standard drawings of distribution pipe, service connection and water flow monitoring equipment as a part of standard drawings for piping works.

The remaining standard drawings shall be amended by collecting the preceding examples of other water utilities in Tanzania mainland and by cooperating with the designing consultant hired by other donors.

(4)-3 Formulate an operating procedure composing of surface leakage reduction and zoning works (DMA and LMB) in the Pilot Area, and replace pipelines and install water meters.

#### • Guideline for NRW Reduction

Among the two categories of leakage i.e. physical loss and apparent loss, the Experts together with C/Ps started to establish the standard procedure of reducing physical loss in the 2<sup>nd</sup> contract year considering the current status of water supply facilities of ZAWA.

The procedure consists of round trip and identification work of which the former is to repeat the cycle of surface/underground leakage detection and pipe repair, while the latter is to repeat the cycle of identifying the portion of pipeline with much leakage and pipe repair by tracking the defined route.

The round trip is effective for the pipeline with much leakage, and the identification work should be followed after reducing the frequency of the leakage event. The tracking route in identification is either from the upper stream or from the zone with much leakage. The leakage includes the water theft through illegal connection.

The methodology was developed for the classification and the zoning, in line with the identification work, particularly focused on the methodology of designing District Metered Area (DMA) and Leakage Monitoring Block (LMB).

## Pilot Zoning Work

The pilot zoning work was started in the 1<sup>st</sup> contract year, and the three Shehias of Makadara, Bububu, and Tabeta were selected where water meter had been installed and service connection work had been finished. The procurement of valves for separation of the defined zone from other area as well as the installation of water flow monitoring equipment at the inlet point from other area were supposed to be conducted in the 2<sup>nd</sup> contract year.

The Experts verified the original plan after the beginning of the 2<sup>nd</sup> contract year to find that it is simply a separation work from the surrounding network, not a part of integrated zoning work.

The ROP was announced in the 2<sup>nd</sup> contract year for the selection of the designing consultant for AfDB project, and the Experts took this opportunity to propose to ZAWA that the Pilot Area shall be selected in line with the AfDB loan project. After the discussion with ZAWA, the Experts selected the Pilot Area as Makadara and Gulioni.

In the latter half of the 2<sup>nd</sup> contract year, new Experts were dispatched to design the pilot zoning work and to estimate the necessary cost with cooperation of the C/Ps. The specification and quantity of necessary pipe materials were identified in February, 2014 and the Experts asked ZAWA to bear all the cost for procuring of the materials.

Since the necessary cost was beyond the allowable limit that ZAWA can disburse, ZAWA immediately proposed to utilize the infrastructure fund of the RGoZ and requested the due allocation of the fund to the MoFP via MLWEE. The procurement was conducted immediately for a part of the pipes, but was delayed for the remaining pipes. The Experts

were forced to halve the Pilot Project area from the original Makadara and Gulioni to only Makadara, but it was further reduced to the northern half of Makadara due to the further delay.

The Pilot Project started in March 2015, a year after completion of the draft design by the Experts. The Experts explained to C/Ps the contents of the draft construction supervision plan, followed by how to operate the equipment, the preparation work of materials and the necessary number of laborers.

The installation of primary and secondary pipeline was completed in July 2016. After this, the pressure test, the cleaning and disinfection, and the installation of manifold meter and service pipe followed by the preparation of as-built drawings were conducted in line with the OJT on construction survey. This OJT includes aspects of not only the quality control but safety control and environmental control as well.

## • Pipe Repair

The OJT on leaked pipe repair was included in the pressure test of the Pilot Project.

- (4)-4 Design the draft project monitoring plan for the Model System and monitor leakage reduction works.
  - Construction Supervision Plan

In the Pilot Project, the OJT on the preparation of construction supervision plan is included. The Experts explained to C/Ps the following management issues repeatedly:

- Prioritized control issues: safety control, quality control and schedule control;
- Unconditionally observed issues: environmental control and document control.

#### • Monitoring Indicators

The Experts prepared the recording format on Excel for monitoring the progress of the Pilot Project and shared the information with the C/Ps to enable the share of the challenges even when the Experts are not at site (refer to Table 2-11). The progress is to be assessed by the cash paid for the procurement and by the length of pipe for the installation.

| MONTHLY PRO        | GRESS TABLE IN JULY 2016      | (M/  | AKADARA I | Pilot Area | ı - 1)  |         |        |      |                             |        |      |                                    |         |                           | July         |
|--------------------|-------------------------------|------|-----------|------------|---------|---------|--------|------|-----------------------------|--------|------|------------------------------------|---------|---------------------------|--------------|
| Item               | Description                   | unit | Planned   | Last moi   |         | This mo |        |      | n. <b>Total</b> (D) = (B) · |        |      | <mark>main</mark> : (E) = (A) - (I | i .     | Remar                     | ks           |
|                    | ,                             |      | (A)       | unit       | (B/A) % | unit    | (C/A)% | unit | (D*CUC) USD                 | (D/A)% | unit | (E*CUC) USD                        | (E/A) % |                           |              |
| 1. Procurement     | t                             |      |           |            |         |         |        |      |                             |        |      |                                    |         |                           |              |
| Primary Line       | DCIP DN400                    | m    | 403       | 403        | 100     | 0       | 0      | 403  | 0                           | 100    | 0    | 0                                  | 0       | Diversion from ZAWA       | 0 U          |
| Secondary Line     | HDPE DN180 (1-batch)          | m    | 292       | 292        | 100     | 0       | 0      | 292  | 15,768                      | 100    | 0    | 0                                  | 0       | Complex Unit Cost :       | 54 U         |
|                    | HDPE DN110 (1-batch)          | m    | 678       | 678        | 100     | 0       | 0      | 678  | 12,290                      | 100    | 0    | 0                                  | 0       | Complex Unit Cost :       | 18 U         |
| Tertiary Line      | HDPE DN90/75 (1-batch)        | m    | 1,950     | 1,950      | 100     | 0       | 0      | 1950 | 39,000                      | 100    | 0    | 0                                  | 0       | Complex Unit Cost :       | 20 U         |
| Manifold           | Manifold × 66 units (1-batch) | No   | 1         | 1          | 100     | 0       | 0      | 1    | 8,532                       | 100    | 0    | 0                                  | 0       | Complex Unit Cost :       | 8,532 US     |
|                    | Manifold× 66 units (2-batch)  | No   | 1         | 0          | 0       | 0       | 0      | 0    | 0                           | 0      | 1    | 55,462                             | 100     | Complex Unit Cost :       | 55,462 US    |
| Tot                | al payment (USD)              |      | 131,052   |            |         |         |        |      | 75,590                      | 58     |      | 55,462                             | 42      | Note: This cost is assume | d using CUC. |
| 2. Installation    |                               |      |           |            |         |         |        |      |                             |        |      |                                    |         | •                         |              |
| Primary Line       | DCIP DN400 ~ DN300            | m    | 403       | 348        | 86      | 0       | 0      | 348  |                             | 86     | 55   |                                    | 14      | Include Valve Box         |              |
|                    | sub-total                     | m    | 403       | 348        | 86      | 0       | 0      | 348  |                             | 86     | 55   |                                    | 14      |                           |              |
| Secondary Line     | HDPE DN180                    | m    | 292       | 348        | 119     | 5       | 0      | 353  |                             | 121    | -61  |                                    | -21     | Include Valve Box         |              |
|                    | HDPE DN110                    | m    | 678       | 688        | 101     | 0       | 0      | 688  |                             | 101    | -10  |                                    | -1      | Include Valve Box         |              |
|                    | sub-total                     | m    | 970       | 1036       | 107     | 5       | 0      | 1041 |                             | 107    | -71  |                                    | -7      |                           |              |
| Tertiary Line      | HDPE DN90                     | m    | 346       | 211        | 61      | 0       | 0      | 211  |                             | 61     | 135  |                                    | 39      | Include Valve Box         |              |
|                    | HDPE DN75                     | m    | 1,918     | 914        | 48      | 0       | 0      | 914  |                             | 48     | 1004 |                                    | 52      | Include Valve Box         |              |
|                    | sub-total                     | m    | 2,264     | 1125       | 50      | 0       | 0      | 1125 |                             | 50     | 1139 |                                    | 50      |                           |              |
| Service Connection | Maifold                       | Nos  | 66        | 1          | 2       | 0       | 0      | 1    |                             | 2      | 65   |                                    | 98      | Include Structure         |              |
|                    | HDPE DN25 Service Pipe        | Nos  | 66        | 0          | 0       | 0       | 0      | 0    |                             | 0      | 66   |                                    | 100     | 187 m/No × 66 Nos = 12,   | 342 m        |
|                    | sub-total                     | Nos  | 132       | 0          | 0       | 0       | 0      | 0    |                             | 0      | 131  |                                    | 99      |                           |              |
| Missallanaous      |                               | Noc  | 10        | 0          | 0       | 0       | 0      | 0    |                             |        | 10   |                                    | 400     | IMP Cannal Cross E        |              |

Table 2-11 Progress Monitoring Sheet for Pilot Project

(4)-5 Encode information of distribution facilities, survey results and construction records in GIS.

• Information Management after Classification and Zoning

The current information of distribution facilities have been entered into GIS without the definition of conduit pipe, transmission pipe and distribution pipe. Mterial and diameter have not been recorded for some pipes.

After developing the scope of classification and zoning, modification of entered data shall be necessary according the category of node such as primary, secondary, tertiary, and service pipes. This facilitates development of a prioritized pipe rehabilitation plan by utilizing the indicator of the leakage density which is calculated by dividing the number of leakage cases by the length of pipelines.

(4)-6 Coordinate NRW/ leakage reduction projects assisted by other donors.

#### PMU

The financial assistance by AfDB and technical assistance by the Project have cooperated with each other for the NRW reduction project by ZAWA. But since ZAWA is not accustomed to project management, the Experts continued the technical support focusing on the following topics:

- Planning management: the master plan and the project plan should be superior and

ZAWA should learn that planning management is important.

- Technical management: ZAWA should learn that the management of contractor using

technical specifications and drawings is important for

construction management.

- Contract management: ZAWA should understand well the contract that should be

observed, such as the agreed contract text, procedure,

obligation and payment.

## (4)-7 Other Activity

• Evaluation of OJT accomplishment for GIS operators

The OJT for GIS operators of ZAWA was conducted for two and half years through daily activity. The OJT expert on GIS employed by the Project is from Kenya and speaks Swahili as his mother tongue. In addition he was an ex-staff of the distribution agency of ESRI GIS software in Africa region, and masters the GIS operation than anyone else. The Project handed the evaluation report of OJT for GIS operators to ZAWA at its final stage.

#### 2.4 Major Events

The major events are described below under the two categories of training and others.

#### (1) Management Activity

The number of ZAWA staff dispatched to training in the Project is shown in Table 2-12.

Table 2-12 Number of ZAWA Staff Dispatched to Training

| Summary            | Domestic   | Third Country   |
|--------------------|--|---|
| Venue              | Arusha Urban Water Supply and Sewerage<br>Authority, in which the main water source<br>is spring and of which service area is the<br>skirts of Mt. Kilimanjaro | Ministry of Water and Irrigation of Jordan, for which the main water source is borehole and of which water supply service is provided by the scheme of PPP. |
| Date               | June 2012  | January 2015  |
| Participants       | 8 from ZAWA, of which 2 directors, 4 officers and 2 staffs   | 3, of which 1 from MLWEE, 1 ZAWA director and 1 ZAWA staff.   |
| Dispatched<br>Days | 4 days   | 10 days   |
| Objective          | Site visit and information exchange  | Site visit and information exchange   |

# (2) Other Activity

In addition to the training program provided by JICA in Japan as shown in Table 2-13, the Project received the trainees of JICA i.e. the internship personnel of JICA, the on-site OJT training of JICA staff, the internship university student by JICA program and the personnel of Yokohama Waterworks Bureau dispatched under the scheme of JOCV.

Table 2-13 Number of Staff Dispatched to Japan for Training

| Training Program             | 2011 | 2012 | 2013 | 2014 | 2015 | 2016*1 |
|------------------------------|------|------|------|------|------|--------|
| Water Supply Administration  | 1    | 1    | 1    |      | 1    | 1      |
| Waterworks Engineering       | 1    | 1    |      |      |      |        |
| Comprehensive Engineering on |      |      | 1    | 1    | 2    | 1      |
| Water Supply System          |      |      |      |      |      |        |
| African Region Urban         | 2    | 1    | 1    | 2    | 1    | 1      |
| Waterworks                   |      |      |      |      |      |        |
| NRW Management               | 1    | 1    | 1    |      | 1    | 1      |
| O&M of Urban Water Supply    |      |      | 1    | 1    | 1    | 1      |

Note\*1: Training staff in JFY 2016 is proposed by the Team to JICA Tanzania Office.

JICA side procured equipment to be used for the activities in the Project. The equipment is listed in Table 2-14.

Table 2-14 List of Procured Equipment

| NI. | F  |                                 |      | Procurement |                              | Shadaaa                             |
|-----|--|---------------------------------|------|-------------|------------------------------|-------------------------------------|
| No. | Equipme nt                                     | Model TOKYO Keiki               | Q'ty | Period      | Place                        | Status  under repair; to be handed- |
| 1   | Portable Ultrasonic Flowmeter                  | UFP-20<br>FUJITECOM             | 2    | 1st Year    | Expert Office                | over in Oct-2016                    |
| 2   | Water Leak Detector                            | HG-10A11                        | 2    | 1st Year    | Expert Office                | under usage                         |
| 3   | Diaphragm Listening Stick                      | FUJITECOM<br>LSP-1.5m           | 2    | 1st Year    | Expert Office                | under usage                         |
| 4   | Diaphragm Listening Stick                      | FUJITECOM<br>LSP-1.0m           | 3    | 1st Year    | Expert Office                | under usage                         |
| 5   | Digital Sound Detector                         | FUJITECOM<br>FSB-8D             | 2    | 1st Year    | Expert Office                | under usage                         |
| 6   | Metal Locator                                  | FUJITECOM<br>F-90M              | 1    | lst Year    | Expert Office                | under usage                         |
| 7   | Pipe Detector (Non-Metal)                      | FUJITECOM<br>NPL-100            | 1    | 1st Year    | Expert Office                | under usage                         |
| 8   | Boring Bar                                     | FUJITECOM<br>1.0 ml             | 1    | 1st Year    | Expert Office                | in stock                            |
| 9   | Hammer Drill                                   | HITACHI<br>PR-38E               | 1    | 1st Year    | Expert Office                | in stock                            |
| 10  | Hexagon Drill Bit                              | YUNIKA<br>HEXELL 800mm          | 5    | 1st Year    | Expert Office                | in stock                            |
| 11  | Manual Drill                                   | TABUCHI<br>DAS                  | 1    | 1st Year    | Expert Office                | in stock                            |
| 12  | Generator                                      | HONDA Eu20i<br>EAATI-1445047    | 1    | 1st Year    | Expert Office                | under usage                         |
| 13  | Water Meter and Meter Installation<br>Material |                                 | 800  | 1st Year    | Installed                    | Makadara and Bububu                 |
| 14  | PC   | -                               | 1    | 1st Year    | Office of Commercial         | under usage                         |
| 15  | Meter Reading Terminal                         | PS100 Workabout                 | 10   | 1st Year    | Office of Data<br>Management | Non-use                             |
| 16  | Copy Machine                                   | CANON<br>Image Runner 2520      | 1    | 1st Year    | Expert Office                | under usage                         |
| 17  | Pressure Data Logger                           | Textlog TL2-M-L-<br>121-1BO-X-X | 2    | 2nd Year    | Expert Office                | under usage                         |
| 18  | Pipe Locator                                   | FUJITECOM<br>PL-960             | 1    | 2nd Year    | Expert Office                | under usage                         |
| 19  | Satellite Image                                | 2012<br>Complex Image           | 1    | 2nd Year    | Installed                    | GIS                                 |
| 20  | Walking Distance Meter                         | -                               | 4    | 3rd Year    | Expert Office                | under usage                         |
| 21  | GPS (Survey)                                   | GARMIN Ctrex-10                 | 4    | 3rd Year    | Expert Office                | malfunctioned                       |
| 22  | GPS (As-built Drawing)                         | Trimble                         | 1    | 4rd Year    | Expert Office                | under usage                         |
| 23  | Camera   | SONY Cybarshot DSC-W730         | 4    | 3rd Year    | Expert Office                | 3: malfunctioned<br>1: under usage  |
| 24  | Pressure Data Logger                           | Textlog TL2-M-L-<br>121-1BO-X-X | 6    | 3rd Year    | Expert Office                | under usage                         |
| 25  | Butt Fusion Machine                            | GF 250                          | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 26  | Engine Generator                               | SH 7600 EX                      | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 27  | Compactor (middle)                             | 90 kg                           | 2    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 28  | Compactor (small)                              | 40 kg                           | 2    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 29  | Pipe Cutter                                    | -                               | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 30  | Asfalt Cutter                                  | -                               | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 31  | Pump (de-watering)                             | -                               | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 32  | Pump (pressure test)                           | -                               | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 33  | Concrete Mixer                                 | -                               | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 34  | Tools for Piping Work                          | wrench, spanners, etc.          | 1    | 3rd Year    | Saateni Warehouse            | under usage                         |
| 35  | Meter Reading Terminal<br>Smart-phone Type     | Samsun Galaxy J5                | 10   | 3rd Year    | Expert Office                | under usage                         |
| 36  | Bill Printer                                   | HP Laserjet 60 AN               | 2    | 3rd Year    | Office of Data<br>Management | under usage                         |

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# **Chapter-3**

# **Evaluation and Recommendations**

In this chapter, operational ingenuity and lesson learned through the entire activities of the Project are described. Additionally, recommendations are made for achievement of the overall goal and continuation of the activities in PDM<sub>3-5</sub>.

## 3.1 Evaluation through the Activities of the Project

(1) Operational Ingenuity

Following items are exercise ingenuity of the Team under the project operation:

## Communication between Concerns

The Team has operated the Project by group management composed of the chief and the deputy chief in the 1<sup>st</sup> and the 3<sup>rd</sup> fieldworks. JICA Consultation Mission in the 1<sup>st</sup> fieldwork suggested that coordination among Zanzibar, Japan and other donors was not conducted by the Team. ZAWA was recommended to communicate with other donors by the said mission.

In the 3<sup>rd</sup> fieldwork, the Team set up the project operation structure with due consideration of the suggestion of the JICA mission from the 1<sup>st</sup> fieldwork. Communication networks were divided into two; an external networks (JICA, MLWEE and Donors) the chief adviser and as an internal networks (ZAWA, the Team and NJS) by the deputy chief adviser. These two networks are connected within the Team.

For the external communication, the Team exercise ingenuity of following:

• Conception: The Team judged PDM<sub>1</sub> that its activities were all round and not

specified to solve the urgent challenges of ZAWA, and that the outputs could not be achieved through the activities. The Team communicated

with JICA and the revision of PDM was realized.

• Coordination: The NRW reduction project normally requires a large amount of

investment. The Team considered that JICA Experts assist ZAWA technically and the AfDB may assist ZAWA financially. The NRW reduction project of AfDB was commenced in the 2<sup>nd</sup> fieldwork. The Team expected the synergistic effect through both assistances. Consequently, the concept of AfDB loan project was replaced by the systemization of distribution facility. However, repair materials of

pipeline based on the surface leakage survey was not adopted.

For the internal communication, the Team exercise ingenuity of following.

• ZAWA C/Ps: Work coordination between ZAWA and the Team has been fallen on

Deputy Chief Adviser. General evaluation of the JMTE mentioned that communication was improved drastically. Especially through the planning OJT for middle management and the negotiation of organogram restructuring and staff allocation, joint activities by ZAWA

C/Ps and the Team have been created smoothly.

• Allocation: Allocation of limited experts to the activities shall be identified as its

importance and timing. When ZAWA commenced the NRW project under AfDB loan, the Team proposed to assist ZAWA technically. The Team accessed to JICA and arranged experts newly in January 2014

before commencement of the ZAWA's activities in May 2014.

## Applied Method of Activity

At the 2<sup>nd</sup> fieldwork, the Team changed the style of activity from PDCA to JOT as mentioned in 1.3 (1).

## (2) Lesson Learned from the Project

Following are acquired lessons learned by the Project activities.

• Initial PDM: The Team proposes that the initial PDM shall have "Overall Goal" and

"Project Purpose" only, and "Outputs" are setup the items provisionally. When the Team is dispatched to the field, the teams of C/Ps and Expert finalized the activities with due consideration of localities and project

ownership of counterpart.

• Fieldwork Period: Corresponding to the revision of PDM or the activities, it is convenient

to have a longer period of the fieldwork for arrangement of the Experts

and input timing flexibly.

#### 3.2 Recommendations for Achievement of Overall Goal

The verifiable indicators and the target values of overall goal in PDM<sub>3-5</sub> i.e. "ZAWA's water supply services are improved" are as below:

• Water supply services in the Model System are improved in terms of supply hours and water pressure (by 2018 upon the completion of AfDB project):

Supply Hours: 12 hours/day (baseline: 8 hours/day as of 2014)

Supply Pressure: 7 mH<sub>2</sub>O (baseline: 2 mH<sub>2</sub>O as of 2014)

• The billing and collection in the Model System are improved (by 2018 upon the completion of AfDB project):

By customers: 80 % (baseline: 16% as of 2014) By amount 90 % (baseline: 13% as of 2014)

To achieve these targets, it is necessary to complete the AfDB project successfully, as well as to continue and extend data management, organization restructuring and customer management in order to ensure the sustainable O&M of the facilities. From this point of view, the Team recommends that ZAWA shall implement the following activities based on the outputs of the Project.

#### (1) Output-1: Information Management

#### <Expansion of MIS>

Available KPIs shall be drastically increased upon completion of the loan projects of on-going AfDB and expected JICA. It is recommended that ZAWA shall collect the information in line with MIS of which example is shown below, and utilize it for its management:

| • CAPEX: | <ol> <li>Cost of New Well</li> <li>Cost of Piping Works</li> <li>Cost of Reservoirs</li> <li>Cost of M&amp;E</li> <li>Cost of SC</li> </ol> | categorized by well-fields<br>categorized by materials and diameters<br>categorized by type and volume<br>categorized by pump and monitoring device<br>categorized by diameter and meter type |
|----------|---|---|
| • OPEX:  | <ol> <li>Cost of Manpower</li> <li>Cost of O&amp;M</li> <li>Cost of Chemicals</li> </ol>  | categorized by rank and quantity<br>categorized by materials and diameters<br>categorized by chlorination and reagent   |

• Amount of Water: 1. Intake Production actual data by well fields

4. Cost of Power

2. Distribution actual data by systemization

3. Supply actual data by zones of DMA and LMB

categorized by intake and others

4. Consumption actual data by diameter of service connection

• Tariff Income: 1. Billing number and amount of billing by LMB

2. Collection number and amount of collection by LMB

#### <Phase-based Improvement of ICT>

It is necessary to improve the ICT hardware and software in ZAWA for the efficient and accurate data management including MIS. Based on the result of the study by ZAWA's C/Ps and the Team, it is recommended that ZAWA shall introduce and/or expand additional software, hardware and web network and train the relevant staffs in a phased manner.

#### <Pre><Preparation of Mid-term Business Plan>

The previous 2 versions of mid-term plan of ZAWA were prepared by the assistance of donors. Based on the experience of ABP and AR which are prepared by ZAWA C/Ps, it is recommended that ZAWA shall develop the next five years plan for ZFY-2018-2022 for enhancing the ownership and the management capacity.

The information necessary to develop the mid-term plan can be acquired from MIS and current situation analysis. After making clear the assistance and its expected period from donors, it is easy to identify the tasks to be done in each year based on the prospect in the target year. By following this step, ZAWA staff can develop the mid-term plan even though it takes due time.

## (2) Output-2: Human Resources Management

#### <Flexible Reform the Organogram>

Organogram is not fixed and it should be changed according to the needs of the management of the utility. Small scale of changing can be approved by the Management. Large changes, on the other hand, can be implemented by approval of the Board. For example, the decentralization idea of District Offices can bring results to O&M and tariff income, which was proposed by the ZAWA C/Ps and the Team. Therefore, the Management of ZAWA shall identify the priority items according to the result of MIS analysis.

## <Periodical Revision of Scheme of Service>

The Scheme of Service shall be reviewed periodically including recruitment, promotion, duties, and business results. Evaluation scale of these items are reflected and coordinated with the Scheme of Service. In this regard, job description and salary shall be revised and used as a tool for human resources planning.

#### (3) Output-3: Customer Management

<Management of Customer Information: SC Survey, Customer Promotion and Monthly Monitoring>

The validation and updating of SBM<sub>2</sub> data by collating it with the result of SC survey is the most important step to link SC survey to revenue increase. To establish a reliable customer database is the basis of activities related to new connections, meter installation and bill delivery and collection which are expected to increase in UWS area in the near future. Therefore, it is recommended that the Management Team shall encourage close communication among concerned sections and monitor the progress periodically in order to complete the validation and updating as soon as possible.

#### <Improvement of Tariff Collection Method>

ZAWA has only three tariff pay windows within the UWS area. Upon improvement of physical services, the collection ratio of 90% may be difficult to achieve. Because of limited times up to the physical service improvement, the Management of ZAWA shall examine the demand orientation methods such as M-pesa, Pre-paid Meter, etc.

#### (4) Output-4: Leakage Management

## <Project Management Unit: PMU>

PMU is composed of Management Team and Officers. For the successful completion of AfDB project and other prospected projects, it is recommended that the capacity of PMU shall be strengthened regarding the factors shown in Table 3-01, or the task of PMU shall be outsourced.

Table 3-01 Proposed Items to Strengthen PMU's Capacity

| Management Skill | Proposed Capacity   |  |  |  |  |  |  |  |  |
|------------------|---|--|--|--|--|--|--|--|--|
| Planning         | Planning Concepts of Loan Project, Control of Consultants and the Contractor, Coordination of the on-going Project and the other project, etc.  |  |  |  |  |  |  |  |  |
| Technical        | Basic Knowledge of Water Supply Technology, Construction Supervisions such as Controls of Safety Quality, Schedule, Environment and Documents including periodical project monitoring.                                    |  |  |  |  |  |  |  |  |
| Contract         | Together with planning and technical management, international contract management shall be studied including (1) conditions, (2) obligations, (3) approval process, (4) payment, (5) design change, (6) BOQ change, etc. |  |  |  |  |  |  |  |  |

# < Training for Plumbers>

The capacity development of plumbers is necessary together with the standardization of materials for effective reduction of actual leakage. In Zanzibar there is no pubic licensing system for plumbing, and thus no authorized certificate is available to prove the skill of plumbers. As described in 2.3 (2), Mtoni Training Center is planned to be authorized as a public educational institute, and the training and licensing program for plumbers should be added in its curriculum at that time.

#### <Operation Plan on Installation of Meter and Service Pipe>

The project purpose is to reduce NRW (leakage from the pipeline networks). In this regard, the amount of leakage can not be reduced without replacing the deteriorated pipelines with new pipelines. It means in the case of AfDB Project that effectiveness of the AfDB Project can not be observed until ZAWA completes to install the meter and service pipes to the registered customers. Materials were procured under the AfDB Project. ZAWA is requested to make the operation plan on SC installation.

ZAWA shall consider that in the Stone Town, the spaces for Manifold to be installed may be limited because of very narrow footway and SC connection can be installed for registered customers.

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# **Chapter 4 Reference Materials**

- 4.1 Project Operation and Management
- (1) PDM<sub>3-5</sub>

# Project Design Matrix 3-5 (PDM<sub>3-5</sub>)

Project Title: Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2

Project Period: Project Period: November 2011 – October 2016 (5 years)

Target Group: ZAWA staffs in Unguja Island

Version No.8

Project Area: Unguja, Zanzibar

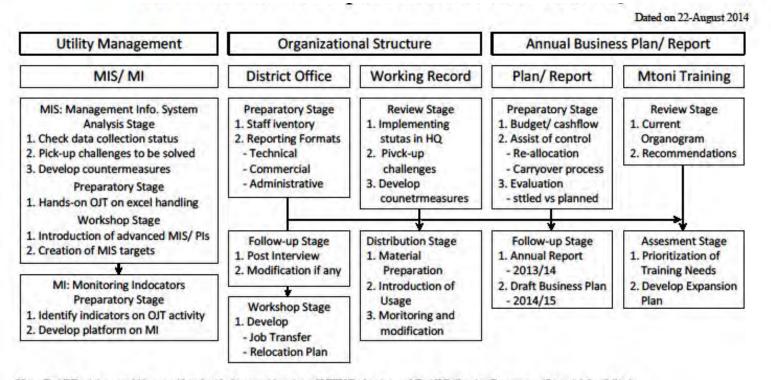
Date: 30-March 2016

| Project Period: November 2011 – October 2016 (5 years)  | Project A  | Date: 30-March 2016   |   |  |
|---|--|---|---|--|
| NARRATIVE SUMMARY   | VERIFIABLE INDICATOR   | R   | MEANS OF<br>VERIFICATION  | ASSUMPTIONS  |
| [Overall Goal] ZAWA's water supply services are improved.   | <ol> <li>Water supply services in the Model System are improved in pressure as follows.</li> <li>Supply hours (average):         <ul> <li>Supply pressures (minimum at No.8):</li> <li>The billing and collection in the Model System are improve</li> <li>Ratio of collected/ billed customers:</li> <li>Ratio of collected / billed amount:</li> </ul> </li> <li>Water supply services in the Model System are improve</li> <li>Ratio of collected / billed amount:</li> <li>(baseline)</li> <li>(collected / billed amount:</li> </ol>  | eline) 12 hrs/day (target)<br>ine) 7 mH <sub>2</sub> O (target)<br>d as follows.<br>80 % (target)   | MIS Report<br>(monthly)<br>Baseline Report<br>(periodically)  |  |
|   | ZAWA's NRW reduction project, in collaboration with JICA     ZAWA's ABP with annual planned budgets is allocated with for ZAWA's utility operation.  | due consideration of overriding priority  | Annual Business<br>Plan and<br>Annual Report  | Terms of reference for ZAWA's consultants and project components are approved by the RGoZ. |
| [Output] 1. ZAWA's capacity of information management is enhanced.  | MIS report is compiled on monthly basis and utilized by the 2. ZAWA's ABP is prepared and utilized for budget manageme JICA Technical Cooperation.   | nt for leakage reduction activities under   | Annual Business Plan and Annual Report  | The phasing out of government subsidies to ZAWA is conducted with                          |
| 2. ZAWA's capacity of human resources management is improved.   | 1. Revised organization structure is approved by ZAWA board 2. Amendment of staff rules and regulations is approved by ZA  | AWA board.  | Report of ZAWA's<br>Board Meeting   | due consideration of ZAWA's financial  |
| 3. ZAWA's capacity of customer management is improved.  | <ol> <li>All customers (approximately 9,400 HHs) in Model System</li> <li>Meter reading number per party in Model System is improv</li> <li>The billing ratios in the Pilot Area are improved as follows.</li> <li>Ratio of billed customers:</li> <li>Ratio of billed amount:</li> <li>93.7 % (baseline)</li> </ol>   | Monthly MI<br>Report  | condition.  |  |
| 4. ZAWA's capacity to plan and implement leakage reduction activities is enhanced.  | <ol> <li>Preliminary plan on leakage reduction is incorporated to AB</li> <li>ZAWA reflects operating procedure in Pilot Area to the designor other donor loan.</li> <li>ZAWA staff members become qualified in conducting:         <ul> <li>(1) leakage detection</li> <li>(2) pipe placement/ replacement/ repair</li> <li>(3) service connection</li> <li>(4) construction quality control</li> </ul> </li> <li>Pilot Area to the designor of t</li></ol> | gn report for ZAWA's Project under the  | Tender Documents of ZAWA Project Evaluation Records (Expert) - Scoring by trainers - Participation record |  |
| [Activity]  | [In  | put]  | •   |  |
| <ul> <li>1-1 Define KPIs of WUM and monitoring indicators of activity in PDM, and collect and analyze them monthly.</li> <li>1-2 Establish MIS for comparison of KPIs in ZAWA and other utilities.</li> <li>1-3 Strengthen the budgetary control through planning of "NRW reduction activities in UWS" which will be incorporated into the ABP.</li> <li>2-1 Develop a revised organization structure with transitional plan</li> <li>2-2 Propose plan for improving recruitment, allocation and management of staff in ZAWA HQs and District Offices.</li> <li>2-3 Review the training policy, prepare and implement yearly staff training program.</li> <li>2-4 Review and propose amendment of staff rules and regulations.</li> </ul>   | [Japanese side: JICA]  • Personnel  - Experts in the fields of;  > Chief/ Vice-chief Advisor  > Water Utility Management  > Customer Management  > GIS Management  > NRW Management  - Outsourcing  > National Expert for OJT Activities  > Test Excavation/ Baseline Survey   | <ul> <li>Tanzanian side: ZAWA</li> <li>Personnel</li> <li>Taskforce Counterparts in the field</li> <li>Organizational Structure Reform</li> <li>MIS/ MI Improvement</li> <li>Annual Business Planning</li> <li>Human Resources Development</li> <li>Customer Management</li> <li>Billing Operation</li> <li>SBM-GIS Operation</li> <li>NRW Reduction</li> </ul>   | n   | ZAWA staff members allocate sufficient time for project activities.                        |
| <ul> <li>3-1 Register all households in UWS and customers in the Model System into SBM-GIS and update them.</li> <li>3-2 Improve the existing bill collection guideline.</li> <li>3-3 Improve billing activities (from meter-reading to invoicing) within the Model System.</li> <li>3-4 Enhance public relations to increase the sales of water.</li> <li>3-5 Prepare the tariff revision roadmap that reflects cost-benefit analysis of NRW reduction activities in the Model System.</li> <li>4-1 Conduct surface leakage survey in UWS and pipeline repair in Pilot Area.</li> <li>4-2 Prepare the standard drawings of piping works as a part of ZAWA's Technical Standards.</li> <li>4-3 Formulate an operating procedure composing of surface leakage reduction and zoning works (DMA and LMB) in the Pilot Area, and replace pipelines and install water meters.</li> <li>4-4 Design the draft project monitoring plan for the Model System and monitor leakage reduction works.</li> <li>4-5 Encode information of distribution facilities, survey results and construction records in GIS.</li> <li>4-6 Coordinate NRW/ leakage reduction projects assisted by other donors.</li> </ul> | <ul> <li>Equipment</li> <li>Leakage Detectors</li> <li>Measuring Instruments (pressure, water level, etc.)</li> <li>WaterGEMS (with PC and Monitor)</li> </ul>   | <ul> <li>Facility Planner (designing and Project Management Unit for of Installation (replacement and repair Distribution Pipeline and Service Field Surveys</li> <li>Pipeline Route Survey</li> <li>Baseline Survey</li> <li>Manpower with Equipment and Mater Servers of GIS and SBM with Plot Piping Works</li> <li>Pipes and Service Connection with</li> <li>Others</li> <li>Office Space</li> <li>Vehicles (2)</li> </ul> | her Donor Assistance<br>r)<br>e Connections<br>rials<br>ter   |  |

<sup>\* &</sup>lt;u>ABP:</u> Annual Business Plan, <u>KPI:</u> Key Performance Indicator, <u>MI:</u> Monitoring Indicator, <u>MIS:</u> Management Information System, <u>NRW:</u> On-the-Job-Training, <u>RGoZ:</u> the Revolutionary Government of Zanzibar, <u>RWS:</u> Rural Water Supply, <u>SBM:</u> Smart Billing Manager, <u>UWS:</u> Urban Water Supply, <u>WUM:</u> Water Utility Management, <u>ZURA:</u> Zanzibar Utilities Regulatory Authority, <u>Model System:</u> Saateni System, <u>Pilot Area:</u> Northern Half of LMB zone mainly at Makadara Shehia

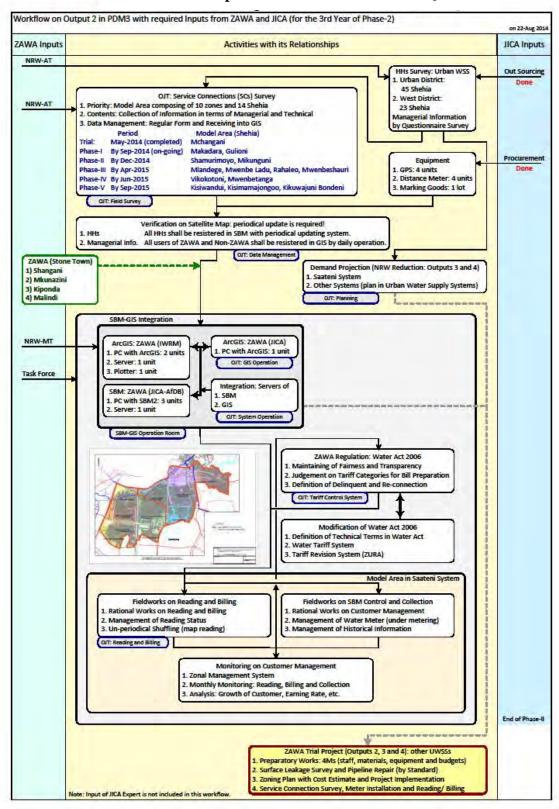
# (2) Workflow of each Output

# Workflow of Outputs -1/-2 Activities based on PDM<sub>3</sub>

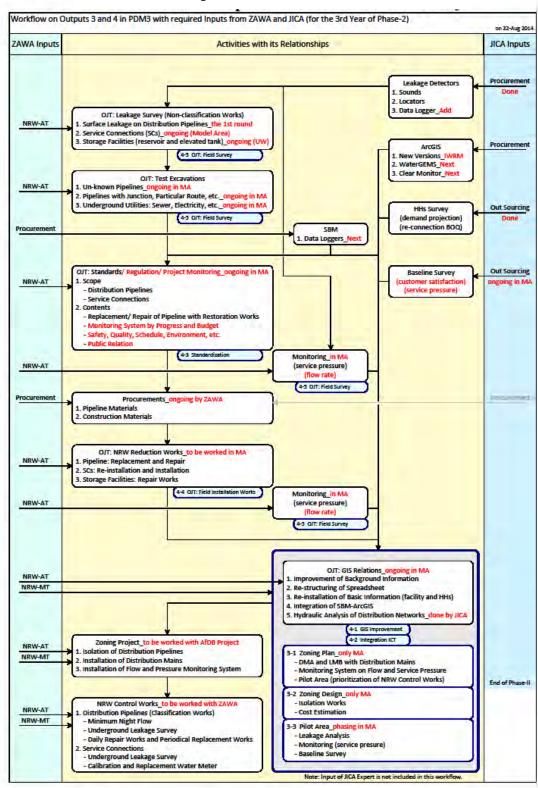


Note: Tariff Revision would be considered with due consideration of NRW Reduction and Tariff Collection Progresses (financial feasibility).

# Workflow of Output-3 Activities based on PDM<sub>3</sub>



# Workflow of Output-4 Activities based on PDM<sub>3</sub>



- 4.2 Work Schedule and List of Attendants
- (1) International Expert and OJT Expert

# 4.2(1) Manning Schedule

# 1. Fieldwork (1st year)

| Name of Expert                    | Contract             |     | 20  | )11    |      | 2012     |     |        |     |     |     |     |     |     |      |     |     | 2013 |     |     |      |
|-----------------------------------|----------------------|-----|-----|--------|------|----------|-----|--------|-----|-----|-----|-----|-----|-----|------|-----|-----|------|-----|-----|------|
| (Major Task)                      | Contrast             | Sep | Oct | Nov    | Dec  | Jan      | Feb | Mar    | Apr | May | Jun | Jul | Aug | Sep | Oct  | Nov | Dec | Jan  | Feb | Mar | Apr  |
| Nobuyuki Gonohe                   | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     | [    |     |     |      |     |     |      |
| (Chief Advisor/ NRW Management)   | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Toru Suetake                      | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Deputy CS/ WU Management)        | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Shusaku Ueno                      | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Mapping/SP Inventory Control -1) | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Masami Tsuyuki                    | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Mapping/SP Inventory Control -1) | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Takanori Nemoto                   | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Mapping/SP Inventory Control -2) | Actual               |     |     | I      |      | <u> </u> |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Naoto Koike                       | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Mapping/SP Inventory Control -1) | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Kiyoshi Kiyama                    | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Leakage Detection)               | Actual               |     |     | I      |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Nobuyuki Aoki                     | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Customer Service)                | Actual               |     |     | I      |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Yoko Miura                        | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Customer Service)                | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Hideyuki Takagi                   | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Customer Service)                | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| Takashi Watanabe                  | Plan                 |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
| (Customer Survey)                 | Actual               |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |
|                                   | Legend: <sup>I</sup> |     |     | Actual |      |          |     | by NJS |     |     |     |     |     |     |      |     |     |      |     |     |      |
|                                   |                      |     |     |        |      |          |     | Δ      |     |     |     |     |     |     | Δ    |     |     |      |     |     | Δ    |
| Outputs (Reports)                 |                      |     |     |        | IC/R |          |     | PR-1   |     |     |     |     |     |     | PR-2 |     |     |      |     |     | PR-3 |
|                                   |                      |     |     |        |      |          |     |        |     |     |     |     |     |     |      |     |     |      |     |     |      |

# 4.2(1) Manning Schedule

# 1. Fieldwork (2nd year)

| Name of Expert                           | Contrast |     |     |      |      | 2014 |     |                    |      |     |     |          |             |
|--|----------|-----|-----|------|------|------|-----|--------------------|------|-----|-----|----------|-------------|
| (Major Task)                             | Contrast | Apr | May | Jun  | Jul  | Aug  | Sep | Oct                | Nov  | Dec | Jan | Feb      | Mar         |
| Nobukatsu Sakiyama                       | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (Chief Advisor/ NRW Mngt/ Customer Mngt) | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Takehiko Ogawa                           | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (Water Utility Mngt-1/ Finance)          | Actual   |     |     |      |      |      |     |                    | 1    |     |     |          |             |
| Toshihiko Tamama                         | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (Water Utility Mngt-2/ Organization)     | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Hideyuki Takagi                          | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (Customer Service)                       | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Takashi Watanabe                         | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (Customer Survey)                        | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Kazumi Suwabe                            | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (GIS-1)                                  | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Naoto Koike                              | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (GIS-2/ NRW-2)                           | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Yukio Kemi                               | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (GIS-3/ NRW-3)                           | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Kiyoshi Kiyama                           | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (NRW-1)                                  | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
| Ooka Toshiaki                            | Plan     |     |     |      |      |      |     |                    |      |     |     |          |             |
| (NRW-4)                                  | Actual   |     |     |      |      |      |     |                    |      |     |     |          |             |
|  | Legend:  |     |     | Plan |      |      |     | Actual             | I    |     |     | by NJS   |             |
|  |          |     |     |      | }    |      |     | $\nabla \triangle$ |      |     |     | $\nabla$ | $\triangle$ |
| Outputs (Reports)                        |          |     |     |      | IC/R |      |     | JCC                | PR-4 |     |     | JCC      | PR-5        |
|  |          |     |     |      |      |      |     |                    |      |     |     |          |             |

| Name of Expert                       | Contrast          |                 |          | 2014              |          |        |     |        |               |                  | 201 |          |      | T      |          |         |          |          | Т   | 2016    |                   |          |
|--------------------------------------|-------------------|-----------------|----------|-------------------|----------|--------|-----|--------|---------------|------------------|-----|----------|------|--------|----------|---------|----------|----------|-----|---------|-------------------|----------|
| (Major Task)                         |                   | May Jun         | Jul      | Aug Sep           | Oct      | Nov    | Dec | Jan    | Feb Mar A     | pr May J         | un  | Jul Aug  | Sep  | Oct No | οv       | Dec Jan | Feb      | Mar      | Apr | May Jun | Jul Aug           | Sep      |
| Nobukatsu Sakiyama                   | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (Chief Advisor/ NRW Management-1)    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Toshihiko Tamama                     | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (Deputy CS/ WU Management-1)         | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Hideyuki Takagi                      | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (WU Management-2)                    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Natsuki Shimegi                      | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (WU Management-3)                    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Fatemeh Masouleh                     | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (WU Management-4)                    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          | ]    |        |          |         |          |          |     |         |                   |          |
| Rie Yamaguchi                        | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (WU Management-5)                    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   | $\vdash$ |
| Masami Ota                           | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (CM-1)                               | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Nobushige Shinohara                  | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (CM-2) (predecessor)                 | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         | I        |          |     |         |                   |          |
| Ken Takeuchi                         | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          | 3        |     |         |                   |          |
| (CM-2)                               | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         | <u> </u> |          |     |         |                   |          |
| Kazumi Suwabe                        | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (GIS Management-1)                   | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Naoto Koike                          | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (GIS Management-2/ NRW Management-3) | Actual            |                 | <b>—</b> |                   | <b>+</b> |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Yukio Kemi                           | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (GIS Management-4)                   | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          | 1    |        |          |         |          |          |     |         |                   |          |
| Kiyoshi Kiyama                       | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (NRW Management-2)                   | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Toshiaki Ooka                        | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| NRW Management-5)                    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Hideaki Takahashi                    | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
|                                      |                   |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (NRW Management-6)                   | Actual<br>Legend: |                 | ⊐ Plan   |                   | T        | Actual |     |        | by NJS        |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
|                                      | Legenu.           |                 | - i iaii |                   |          | Actual |     |        | by 1435       |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| nework Sali and                      | D'                |                 | 1        |                   |          | T      |     |        |               |                  |     |          | 1    |        | <u> </u> |         |          |          |     |         |                   |          |
| Nobukatsu Sakiyama                   | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (Chief Advisor/ NRW Management-1)    | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Toshihiko Tamama                     | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (Deputy CS/ WU Management-1)         | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| Naoto Koike                          | Plan              |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
| (GIS Management-2/ NRW Management-3) | Actual            |                 |          |                   |          |        |     |        |               |                  |     |          |      |        |          |         |          |          |     |         |                   |          |
|                                      |                   |                 |          |                   | <u>,</u> |        |     |        |               |                  |     |          |      | ,      |          |         |          |          | ı   |         |                   |          |
|                                      |                   | Δ               |          | $\nabla$          | Δ        |        |     |        |               | $\nabla$         |     | $\nabla$ | Δ    |        |          |         |          | $\nabla$ |     |         | $\overline{\lor}$ |          |
| Outputs (Reports)                    |                   | Work Plan (JPN) |          |                   | PR-6     |        | ١   | Work P | an (ENG) PR-7 | JCC              | 8   | JCC 9    | PR-8 |        |          |         |          | JCC-10   |     | JCC-11  | JCC-12            |          |
|                                      |                   |                 |          | Consultation Miss | ion      |        |     |        | Terr          | ninal Evaluation |     |          |      |        |          |         |          |          |     |         |                   |          |

# (2) List of Counterparts from ZAWA

| OJT for Output-3:      |
|------------------------|
| Customer Management    |
| Ali Said Mohamed       |
| Hassan Haji Kongo      |
| Abdulbari Kai Haji     |
| Hassan Mustafa Hassan  |
| Lutfia Is-haka Ukasha  |
| Khamis Ame Mnubi       |
| Wahida Abdalla Mohamed |
| Idd Khalfan Idd        |
| Abdillahi Badru Ali    |
| Mohamed Hamdu          |
| Mohamed Ali Suleiman   |
| Hafidh Salum Suleiman  |
| Hafidh Ali Mgeni       |
| Hafsa Mwalim Abdalla   |
| Salha Abdalla Haji     |
| Fatma Juma Juma        |
| Ali Juma Zubeir        |
| Said Iddi Haji         |
| Munira Issa Hakim      |
| Mwatum Swelum Ali      |
| Mattar Mohammed Yussuf |
| Hafidh Muumin Ali      |
| Hadiya Muhsin Juma     |
| Saidi Mussa Khamis     |
| Mohammed Ali Khamis    |
| Kombo Ali Hassan       |
| Hisham Mabrouk Khamis  |
|                        |

| OJT for Output-4:     |
|-----------------------|
| Leakage Management    |
| Ali Said Mohamed      |
| Hassan Haji Kongo     |
| Rukia Masheko Ali     |
| Bakari Juma Bakari    |
| Masoud Kombo Masoud   |
| Hafidh Hassan Mwinyi  |
| Hassan Haji Kongo     |
| Abdulbari Kai Haji    |
| Masoud Ali Haji       |
| Bilal Khalid Abass    |
| Mohamed Hamdu         |
| Mohamed Ali Suleiman  |
| Hafidh Salum Suleiman |
| Said Idd Haji         |
| Mwinyi Hassan Hakim   |
| Iddi Khalfan Iddi     |
| Hadia Muhsin Juma     |
| Hafidh Muumin ALi     |
| Abdillahi Badru Ali   |
| Ali Juma Zubeir       |
| Makame Haji Iddi      |
| Noora Issa Abdalla    |
| Vuai Jabir Yagae      |
| Mtumwa Ali Kilosa     |
| Kazija Ame Thabit     |
| Khamis Juma Khamis    |
| Mohammed Hamdu Haji   |
| Hafidh Hassan Mwinyi  |
| Issa Abdalla Dawa     |
| Haji Ali              |
| Salum Uledi Juma      |
| Ali Hussen Haji       |
| Masoud Ali Haji       |
| Ali Khamis Juma       |
| Vuai Mussa            |
| Said Khamis Ali       |
| Mohammed Ali Khamis   |
|                       |

(3) List of Counterparts nominated for Training in Japan and in the Third Country

| JFY  | Training P          | rogram Name  | No. of<br>Participants |
|------|---------------------|--|------------------------|
|      |                     |  | ·                      |
| 2011 | 上水道技術者              | Waterworks Engineering   | 1                      |
| 2011 | 上水道無収水量管理対策(漏水防止対策) | Non-Revenue Water Management (Leakage control)   | 1                      |
| 2011 | アフリカ地域都市上水道技術者養成    | African Region Urban Waterworks Engineering  | 2                      |
| 2011 | 水道管理行政              | Water Supply Administration for Better<br>Management of Water Supply Services  | 1                      |
|      |                     | MAL COLLABOR DE LA CO |                        |
| 2012 | 水道管理行政(A)           | Water Supply Administration for Better Management of Water Supply Services(A)  | 1                      |
| 2012 | 上水道技術者              | Waterworks Engineering   | 1                      |
| 2012 | 上水道無収水量管理対策(漏水防止対策) | Non-Revenue Water Management (Leakage control)   | 1                      |
| 2012 | アフリカ地域都市上水道技術者養成    | African Region Urban Waterworks Engineering  | 1                      |
| 2013 | 上水道無収水量管理対策         | Non-Revenue Water Management (Leakage<br>Control)  | 1                      |
| 2013 | アフリカ地域都市上水道技術者養成(A) | Afrecan Region Urban Waterworks Engineering  | 1                      |
| 2013 | 水道管理行政及び水道事業経営(A)   | Water Supply Administration for Better<br>Management of Water Supply Services (A)  | 1                      |
| 2013 | 都市上下水道維持管理(給·配水)(A) | Operation and Maintenance of Urban Water<br>Supply System (Water Distribution and  | 1                      |
| 2014 | 上水道施設技術総合(B)        | Comprehensive Engineering on Water Supply<br>Systems(B)  | 1                      |
| 2014 | 都市上水道維持管理(給·配水)(A)  | Operation and Maintenance of Urban Water<br>Supply System (Water Distribution and  | 1                      |
| 2014 | アフリカ地域都市上水道技術者養成    | African Region Urban Waterworks Engineering  | 2                      |
|      |                     |  |                        |
| 2015 | 上水道無収水量管理対策(漏水防止対策) | Non-Revenue Water Management (Leakage Control)   | 2                      |
| 2015 | 都市上水道維持管理(給・配水)     | Operation and Maintenance of Urban Water<br>Supply System (Water Distribution and  | 1                      |
| 2015 | アフリカ地域都市上水道技術者養成    | African Region Urban Waterworks Engineering  | 1                      |
|      |                     |  |                        |
| 2016 | 上水道施設技術総合           | Comprehensive Engineering on Water Supply Systems  | 2                      |
| 2016 | 水道管理行政及び水道事業経営      | Water Supply Administration for Better<br>Management of Water Supply Services  | 1                      |

#### **Training Schedule**

| Title of Training    | Water Supply Management                  | Trainees: 3 persons         |                              |       |  |
|----------------------|--|-----------------------------|------------------------------|-------|--|
| Status of Training   | Third Country Training                   | Mr. Ali Khalil Hassan Mirza | Principal Secretary          | MLHWE |  |
| Training Period      | from 29-Jan. 2015 to 7-Feb. 2015         | Mr. Mussa Ramadhan Haji     | Director (Commercial)        | ZAWA  |  |
| Training Coordinator | Mr. Nobukatsu Sakiyama: +962-79-554-4196 | Mr. Hisham Mabrouk Khamis   | Assistant Data Entry Officer | ZAWA  |  |

The aim of training in Jordan (WAJ and Miyahuna).

ZAWA tackles to improve financial conditions in the face of difficult problems on NRW reduction and tariff collection. Steady activities along the right way and decision of investment are required for having solutions. Therefore, it seems very effective to see how water utility manages these issues in Jordan.

Output-1 ZAWA understands that initial investments for system improvement are important to improve financial condition.

Output-2 ZAWA understands that customer management with view point of water demand driven is key issue for increasing of tariff income.

Output-3: ZAWA understands that GIS improvement is key measure as a first step for decreasing of expenditure.

|      | Date            | Time Fo          |                      | A attinition          | Trair                  | ner or Person in Charge |              | Dlass        | Note             |
|------|-----------------|------------------|----------------------|-----------------------|------------------------|-------------------------|--------------|--------------|------------------|
| Jan- | Feb '15         | Time             | Form                 | Activities            | Name                   | Status                  | Contact      | Place        | Note             |
| 29   | Thu             | 17:30 - 1        | 8:00                 | PW-431 U: ZNZ-DAR*3   |                        |                         |              | DAR          | New Africa Hotel |
| 20   | F:              | 09:30 - 0        | 9:50                 | Coastal SC: ZNZ-DAR   |                        |                         |              | DOLL         | ORYX Rotana      |
| 30   | 0 Fri 12:25 - 1 | Transfer<br>8:00 | QR-1350 D: DAR-DOH*1 |                       |                        |                         | DOH          | ORYX ROLATIA |                  |
| 31   | Sat             | 12:35 - 1        | 4:40                 | QR-400 A: DOH-ANM     |                        |                         |              | ANM          |                  |
|      |                 | 09:00 - 1        | 0:00 Courtesy        | visit WAJ SG          | Eng. Tawfig Habashneh  | WAJ/SG                  |              | WAJ          |                  |
| 1    | Sun             | 10:00 - 1        | 1:00 Workshop        | PPP Management        | Eng. Iyad Dahiyat      | PMU Director            |              | PMU/WAJ      |                  |
|      |                 | 13:00 - 1        | 5:00 Workshop        | NRW Management*2      | Eng. Waleed Sukkar     | Advisor                 |              | PMU/WAJ      |                  |
| 2    | Mon             | 09:00 - 1        | 4:00 Visit           | Marka Training Center | Eng. Tahani Jabasini   | Dir. of Training        |              | WAJ          |                  |
|      |                 | 09:00 - 0        | 9:30 Courtesy        | Miyahuna              | Eng. Munier Owies      | Miyahuna CEO            |              | Miyahuna     |                  |
| 3    | Tue             | 09:30 - 1        | 1:30 Workshop        | Water Operation       | Eng. Ghazi Khalil      | Dir. of Operation       |              | Miyahuna     | Kempinski Hotel  |
|      |                 | 13:00 - 1        | 5:00 Workshop        | Losses Monitoring     | Eng. Abdullah Jarah    | Head of Water Losses    |              | Miyahuna     | Kempinski notei  |
| 4    | Wed             | 09:00 - 1        | 1:00 Workshop        | GIS                   | Eng. Mohammad Qudah    | Head of GIS             |              | Miyahuna     |                  |
| 4    | vveu            | 13:00 - 1        | 5:00 Workshop        | SCADA                 | Eng. Mohammad Sarayrah | Head of SCADA           |              | Miyahuna     |                  |
|      |                 | 09:00 - 1        | 2:00 Visit           | Zai WTP               | Eng. Haithem Kilani    | Dir. of Quality         |              | Miyahuna     |                  |
| 5    | Thu             | 14:00 - 1        | 5:00 Visit           | PMU office            | Eng. Waleed Sukkar     | Advisor                 |              | PMU/WAJ      |                  |
|      |                 | 16:30 - 1        | 7:00 Courtesy        | JICA Jorda Office*2   | Mr. Masaki Itagaki     | Representative          | 079-514-8219 | JICA         |                  |
| 6    | Fri             | 16:00 - 1        | 9:30                 | QR-401 A: ANM-DOH     |                        |                         |              |              |                  |
|      |                 | 01:50 - 0        | 7:25                 | QR-1349 D: DOH-DAR*3  |                        |                         |              |              | New Africa Hotel |
| 7    | Sat             | 09:15 - 0        | 9:35 Transfer        | Coastal SC: DAR-ZNZ   |                        |                         |              |              |                  |
|      |                 |                  | PW-713: DAR-ZNZ      |                       |                        |                         |              |              |                  |

Note\*1: Stay at Hotel in DOH. Note\*2: Presentation of ZAWA is included. Note\*3: Stay at Hotel in DAR.

Hotel at DOH Oryx Rotana

Hotel at ANM Kempinski Hotel Abdul Hamid Shouman Street, Shmeisani, Amman 11194, Jordan

Hotel at DAR New Africa Hotel Dar es Salaam 9314

+962-6-520-0200

+255-22-211-7050

# 4.3 Minutes

(1) Progress Meeting

# MINUTES OF MEETINGS

**BETWEEN** 

JAPAN INTERNATIONAL COOPERATION AGENCY

AND

MINISTRY OF LANDS, HOUSING, WATER AND ENERGY
OF THE REVOLUTIONARY GOVERNMENT OF ZANZIBAR
OF THE UNITED REPUBLIC OF TANZANIA

ON

THE TECHNICAL COOPERATION PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITY PHASE 2

In line with the Record of Discussions on the Technical Cooperation Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred as "the Project") signed between the Ministry of Lands, Housing, Water and Energy (MLHWE) and Japan International Cooperation Agency (hereinafter referred to as "JICA"), JICA experts were dispatched to Zanzibar in November 2011. After the series of discussions between JICA experts, consulting mission arranged by JICA and related Tanzanian authorities both sides agreed on the matters referred to in the document attached hereto.

Zanzibar. 2<sup>nd</sup> December, 2011

五户信行

Mr. Nobuyuki Gonohe

Chief Advisor

Project for Enhancement of Water Supply

Management of ZAWA Phase 2

Dr. Mustafa Ali Garu

Director General

Zanzibar Water Authority,

The Revolutionary Government of Zanzibar

The United Republic of Tanzania

#### MINUTES OF MEETING

FOR

# THE JOINT COORDINATING COMMITTEE MEETING

FOR

# PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

ЭF

# ZANZIBAR WATER AUTHORITY PHASE 2

In accordance with the Record of Discussions which was signed on 25<sup>th</sup> July 2011, first Joint Coordinating Committee for "Project for Enhancement of Water Supply Management of Zanzibar Water Authority phase 2" was held on 5<sup>th</sup> June 2012. Matters discussed at the meeting are attached hereto.

Zanzibar, June 5, 2012

五产信行

Mr. Gonohe Nobuyuki Chief Advisor, JICA Expert Team, Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2

Mr. Mwalim A. Mwalim (Project Director)

Principal Secretary,

Ministry of Lands, Housing, Water and Energy, The Revolutionary Government of Zanzibar The United Republic of Tanzania

Dr. Mustafa Ali Garu (Project Manager)

Director General,

Zanzibar Water Authority,

The Revolutionary Government of Zanzibar

The United Republic of Tanzania

### **ANNEX 7 Minutes of Meeting of JCC**

#### MINUTES OF MEETING

**FOR** 

### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### ZANZIBAR WATER AUTHORITY PHASE 2

With regard to the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority phase 2", the Japan International Cooperation Agency (hereinafter referred to as "JICA") has dispatched the Project Consultation Mission (hereinafter referred to as "the Mission") headed by Mr. Hideo MIYAMOTO to the United Republic of Tanzania from December 3 until December 12, 2012.

The Mission had a series of discussion with Ministry of Lands, Housing, Water and Energy, Zanzibar Water Authority (hereinafter referred to as "ZAWA") and JICA Expert Team. In the Joint Coordinating Committee held on December 10, 2012, all parties confirmed the matters referred to in the document attached hereto.

Zanzibar, December 10, 2012

Mr. Hideo Miyamoto

Leader,

Project Consultation Mission,

ПСА

Mr. Nobuyuki Gonohe

Chief Advisor,

JICA Expert Team,

Project for Enhancement of Water Supply Management of Zanzibar Water Authority

Phase 2

Mr. Ali Khalil Mirza (Project Director)

Principal Secretary,

Ministry of Lands, Housing, Water and Energy, The Revolutionary Government of Zanzibar The United Republic of Tanzania

Dr. Mustafa Ali Garu (Project Manage

Director General,

Zanzibar Water Authority,

The Revolutionary Government of Zanzibar .



FOR

### THE 3<sup>RD</sup> JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### ZANZIBAR WATER AUTHORITY PHASE 2

With regard to the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")," the Japan International Cooperation Agency (hereinafter referred to as "JICA") has dispatched the Mid-term Review Team (hereinafter referred to as "the Mission Team") headed by MR. YOSHIKI OMURA to the United Republic of Tanzania from the 2<sup>nd</sup> day to the 22<sup>nd</sup> day of September 2013 for reviewing the mid-term progress of the Project.

The Mission Team had a series of discussion with Ministry of Lands, Housing, Water and Energy (hereinafter referred to as "MLHWE"); Zanzibar Water Authority (hereinafter referred to as "ZAWA"); and JICA Expert Team during the mission. The results of the mid-term review was presented together with the review members from ZAWA side and of the Mission Team in the 3<sup>rd</sup> Joint Coordinating Committee meeting held on the 18th day of September 2013 at Zanzibar. All parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 20th day of September 2013

MR. YASUNORI ONISHI Chief Representative,

JICA Tanzania Office

MR NOBUKATSU SAKIYAMA

Chief Advisor JICA Expert Team DR. MUSTAFA ALI GARU

The United Republic of Tanzania

MR ALI KHALIL MIRZA

Project Director,

Principal Secretary,

Project Manager,

Director General,

ZAWA,

The Revolutionary Government of Zanzibar

Ministry of Lands, Housing, Water and Energy, The Revolutionary Government of Zanzibar

FOR

### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### ZANZIBAR WATER AUTHORITY PHASE 2

With regard to the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")," the Japan International Cooperation Agency (hereinafter referred to as "JICA") has dispatched Senior Representative of Tanzania Office, namely MR. HAJIME IWAMA to Zanzibar for reviewing the progress of the Project.

JICA had a series of discussion with Ministry of Lands, Housing, Water and Energy (hereinafter referred to as "MLHWE"), Zanzibar Water Authority (hereinafter referred to as "ZAWA") and JICA Expert Team in the Joint Coordinating Committee meeting held on the 5<sup>th</sup> day of March 2014 at Zanzibar, all parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 5th day of March 2014

MR. HAJIME IWAMA Senior Representative, JICA Tanzania Office MR. ALI KHALIL MIRZA

Project Director,

Principal Secretary,

MLHWE,

The Revolutionary Government of Zanzibar,

The United Republic of Tanzania

MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team MR. ALI TAMIM MOHAMED Project Manager (acting)

Director,

Finance and Administration,

ZAWA,

The Revolutionary Government of Zanzibar,

FOR

### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

### ZANZIBAR WATER AUTHORITY PHASE 2

With regard to the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")," the Japan International Cooperation Agency (hereinafter referred to as "JICA") has dispatched Chief Representative of Tanzania Office, namely MR. YASUNORI ONISHI to Zanzibar for confirming the progress of the Project.

JICA had a series of discussion with Ministry of Lands, Housing, Water and Energy (hereinafter referred to as "MLHWE"), Zanzibar Water Authority (hereinafter referred to as "ZAWA") and JICA Expert Team in the Joint Coordinating Committee meeting held on the 21st day of October 2014 at Zanzibar, all parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 21st day of October 2014

MR. YASUNORI ONISHI Chief Representative,

JICA Tanzania Office

MR. ALI KHALIL MIRZA

Project Director,

Principal Secretary,

MLHWE,

The Revolutionary Government of Zanzibar,

The United Republic of Tanzania

MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team Project Manager,

Director General, ZAWA,

DR. MUSTAFA ALI GARU

The Revolutionary Government of Zanzibar,

FOR

THE JOINT COORDINATING COMMITTEE MEETING

FOR

PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

ZANZIBAR WATER AUTHORITY PHASE 2

The 7th Joint Coordinating Committee meeting of the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")" was held on the 27th day of February 2015 at Zanzibar. All parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 27th day of February 2015

MR. YASUNORI ONISHI

Chief Representative, JICA Tanzania Office MR. ALI KHALIL MIRZA

Project Director, Principal Secretary, MLHWE,

The Revolutionary Government of Zanzibar, The United Republic of Tanzania

MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team MR. MOHAMMED ILYASA

On behalf of Project Manager, Acting Director General, ZAWA, The Revolutionary Government of Zanzibar, The United Republic of Tanzania

FOR

THE JOINT COORDINATING COMMITTEE MEETING

FOR

PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

ZANZIBAR WATER AUTHORITY PHASE 2

The 9<sup>th</sup> Joint Coordinating Committee meeting of the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")" was held on the 20<sup>th</sup> day of August 2015 at Zanzibar. All parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 20th day of August 2015

MR. KUNIAKI AMATSU

Senior Representative, JICA Tanzania Office MR. ALI KHALIL MIRZA

Project Director, Principal Secretary,

MLHWE,

The Revolutionary Government of Zanzibar, The United Republic of Tanzania

MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team DR. MUSTAFA ALI GARU

Project Manager,

Director General, ZAWA, The Revolutionary Government of Zanzibar,

FOR

### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### **ZANZIBAR WATER AUTHORITY PHASE 2**

The 10<sup>th</sup> Joint Coordinating Committee meeting of the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")" was held on the 30<sup>th</sup> day of March 2016 at Zanzibar. All parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 30th day of March 2016

### MR. KUNIAKI AMATSU

Senior Representative, JICA Tanzania Office

### MR. ALI KHALIL MIRZA

Project Director,
Principal Secretary,
MLHWE,
The Revolutionary Government of Zanzibar,
The United Republic of Tanzania

### MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team

### DR. MUSTAFA ALI GARU

Project Manager,
Director General, ZAWA,
The Revolutionary Government of Zanzibar,
The United Republic of Tanzania

### BETWEEN

### JAPAN INTERNATIONAL COOPERATION AGENCY

### AND

MINISTRY OF LANDS, WATER, ENERGY AND ENVIRONMENT OF THE REVOLUTIONARY GOVERNMENT OF ZANZIBAR OF THE UNITED REPUBLIC OF TANZANIA

ON

THE JAPANESE TECHNICAL COOPERATION PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITY PHASE 2

Zanzibar, August, 16, 2016

|                                 | ALMAS                                |  |  |  |  |
|---------------------------------|--------------------------------------|--|--|--|--|
| Mr. Poshio Nagase               | Mr. Ali Khalil Mirza                 |  |  |  |  |
| Chief Representative,           | Project Director                     |  |  |  |  |
| Japan International Cooperation | Principal Secretary,                 |  |  |  |  |
| Agency Tanzania Office          | Ministry of Lands, Water, Energy and |  |  |  |  |
|                                 | Environment,                         |  |  |  |  |
|                                 | The Revolutionary Government of      |  |  |  |  |
|                                 | Zanzibar                             |  |  |  |  |
|                                 | The United Republic of Tanzania      |  |  |  |  |
| 1                               |                                      |  |  |  |  |
| Mr. Nobukatsu Sakiyama          | Dr. Mohammed Ilyasa Mohammed         |  |  |  |  |
| Chief Advisor,                  | Project Manager                      |  |  |  |  |
| JICA Expert Team                | Acting Director General              |  |  |  |  |
|                                 | Zanzibar Water Authority             |  |  |  |  |
|                                 | The Revolutionary Government of      |  |  |  |  |
|                                 | Zanzibar                             |  |  |  |  |
|                                 | The United Republic of Tanzania      |  |  |  |  |

### (2) Consultation Meeting

## MINUTES OF MEETING BETWEEN JAPAN INTERNATIONAL COOPERATION AGENCY AND

MINISTRY OF LANDS, HOUSING, WATER AND ENERGY OF THE REVOLUTIONARY GOVERNMENT OF ZANZIBAR OF THE UNITED REPUBLIC OF TANZANIA ON

THE JAPANESE TECHNICAL COOPERATION PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITY PHASE 2

The Mid-term Review Team, organized by the Japan International Cooperation Agency, was dispatched from September 2 to 22, 2013 to review the progress of the Japanese Technical Cooperation Project for "Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2."

The Mid-term Review Team visited the Ministry of Lands, Housing, Water and Energy and the Zanzibar Water Authority to exchange views and opinions on the project with project stakeholders and had a series of discussion with the Tanzanian authorities concerned.

As a result of the discussions, both parties agreed on the matters referred to in the attached document hereto.

Zanzibar, September 18, 2013

Mr. Yoshiki Omura

Leader

Mid-Term Review Team

Japan International Cooperation Agency

Mr. Ali Khalii Mirza (Project Director)

Principal Secretary,

Ministry of Lands, Housing, Water and Energy,

The Revolutionary Government of Zanzibar

The United Republic of Tanzania

Dr. Mustafa Ali Garu (Project Manager)

Director General,

Zanzibar Water Authority,

The Revolutionary Government of Zanzibar

The United Republic of Tanzania

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### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### ZANZIBAR WATER AUTHORITY (PHASE 2)

With regard to the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")," the Japan International Cooperation Agency (hereinafter referred to as "JICA") has dispatched Senior Advisor of Headquarters, namely MR. YOSHIKI OMURA to Zanzibar for consultation of the Project.

JICA had a series of discussion with the Ministry of Lands, Housing, Water and Energy (hereinafter referred to as "MLHWE"), the Ministry of Finance (hereinafter referred to as "MoF"), Zanzibar Water Authority (hereinafter referred to as "ZAWA") and the JICA Expert Team in the Joint Coordinating Committee meeting held on the 22<sup>nd</sup> day of August 2014 in Zanzibar, all parties confirmed the matters referred to in the document attached herewith.

Zanzibar, on the 22nd day of August 2014

MR. YOSHIKI OMURA Head of the JICA Mission,

JICA Headquarters

MR. ALI KHALIL MIRZA

Project Director.

Principal Secretary, MLHWE,

The Revolutionary Government of Zanzibar,

The United Republic of Tanzania

MR. NOBUKATSU SAKIYAMA

Chief Advisor, JICA Expert Team DR. MUSTAFA ALI GARU

Project Manager,

Director General, ZAWA,

The Revolutionary Government of Zanzibar,

## MINUTES OF MEETINGS BETWEEN INTERNATIONAL COOPERATION A

### JAPAN INTERNATIONAL COOPERATION AGENCY AND

### AUTHORITIES CONCERNED ON THE GOVERNMENT OF THE UNITED REPUBLIC OF TANZANIA FOR AMENDMENT OF THE RECORD OF DISCUSSIONS ON

## PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITIES PHASE 2

The Japan International Cooperation Agency (hereinafter referred to as "JICA"), Ministry of Lands, Housing, Water and Energy (hereinafter referred to as "MLHWE") and Zanzibar Water Authority (hereinafter referred to as "ZAWA") hereby agree that the Record of Discussions on Project for Enhancement of Water Supply Management of Zanzibar Water Authorities Phase 2 (hereinafter referred to as "the Project") signed on the 25<sup>th</sup> day of July 2011 shall be amended attached herewith:

1. Annex I: Master Plan (in the Annex-2: Record of Discussions)

| Before                                       | Amended Version   |  |  |  |
|--|---|--|--|--|
| Annex I: Master Plan                         | Annex I: Project Design Matrix 3 (PDM <sub>3</sub> ) (referred to Annex-1: PDM <sub>3</sub> ) |  |  |  |
| Reason:<br>It is necessary to modify Project | Purpose to reflect latest condition of the Project.   |  |  |  |

This amendment shall become effective as of the 10<sup>th</sup> day of November 2014.

Annex-1: Project Design Matrix 3 (PDM<sub>3</sub>)

Annex-2: Record of Discussions (signed on the 25<sup>th</sup> day of July 2011)

Zanzibar, on the 10<sup>th</sup> day of November 2014

Mr. Akihiro Miyazaki

Director,

Water Resources Management Team 2,

JICA

Mr. Nobukatsu Sakiyama

Chief Advisor, JICA Expert Team Mr. Ali Khalil Mirza Project Director,

Principal Secretary, MLHWE,

The Revolutionary Government of Zanzibar,

The United Republic of Tanzania

Dr. Mustafa Ali Garu Project Manager,

Director General, ZAWA,

The Revolutionary Government of Zanzibar,

## MINUTES OF MEETING BETWEEN JAPAN INTERNATIONAL COOPERATION AGENCY AND

MINISTRY OF LANDS, HOUSING, WATER AND ENERGY OF THE REVOLUTIONARY GOVERNMENT OF ZANZIBAR OF THE UNITED REPUBLIC OF TANZANIA

O

THE JAPANESE TECHNICAL COOPERATION PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITY PHASE 2

Zanzibar, June 1, 2015

Mr. Akihiro Miyazaki

Leader

Terminal Evaluation Team

Japan International Cooperation Agency

Mr. Ali Khalil Mirza Principal Secretary,

Ministry of Lands, Housing, Water and Energy,

The Revolutionary Government of Zanzibar

FOR

### THE JOINT COORDINATING COMMITTEE MEETING

FOR

### PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT

OF

### ZANZIBAR WATER AUTHORITY PHASE 2

The 8<sup>th</sup> Joint Coordinating Committee meeting of the "Project for Enhancement of Water Supply Management of Zanzibar Water Authority Phase 2 (hereinafter referred to as "the Project")" was held on the 1<sup>st</sup> day of June 2015 at Zanzibar. All parties confirmed (referred to "Attachment-2") the proposed PDM<sub>3-3</sub> referred to in the document attached herewith (referred to "Attachment-1").

Zanzibar, on the 1st day of June 2015

MR. TOSHIO NAGASE

Chief Representative, JICA Tanzania Office MR. ALI KHALIL MIRZA

Project Director, Principal Secretary,

MLHWE,

The Revolutionary Government of Zanzibar, The United Republic of Tanzania

Mr. Nobukatsu Sakiyama

Chief Advisor, JICA Expert Team of the Project Dr. Mustafa Ali Garu

Project Manager,

Director General, ZAWA,
The Revolutionary Government of Zanzibar,

### BETWEEN

### JAPAN INTERNATIONAL COOPERATION AGENCY

AND

# AUTHORITIES CONCERNED ON THE GOVERNMENT OF THE UNITED REPUBLIC OF TANZANIA FOR AMENDMENT OF THE RECORD OF DISCUSSIONS ON PROJECT FOR ENHANCEMENT OF WATER SUPPLY MANAGEMENT OF ZANZIBAR WATER AUTHORITIES PHASE 2

The Japan International Cooperation Agency (hereinafter referred to as "JICA") and Ministry of Lands, Housing Water and Energy (hereinafter referred to as "MLHWE) and Zanzibar Water Authority (hereinafter referred to as "ZAWA") hereby agree that the Record of Discussions on Project for Enhancement of Water Supply Management of Zanzibar Water Authorities Phase 2 (hereinafter referred to as "the Project") signed on the 25<sup>th</sup> day of July, 2011 shall be amended as herewith:

### 1. Attachment of Record of Discussions

| IX. Terms of Cooperation   |   |
|--|---|
| Before   | Amended Version   |
| The duration of the technical cooperation for the Project under this Attached Document will be four (4) years from the date of the first Japanese expert's arrival in the United Republic of Tanzania. | The duration of the technical cooperation for the Project under this Attached Document will be five (5) years from the date of the first Japanese expert's arrival in the United Republic of Tanzania.  According to this, the period of execution of work is set as October 31 <sup>st</sup> , 2016. |

This amendment shall be effective as of the 20<sup>th</sup> day of August, 2015. Annex: Record of Discussions (signed on the 25<sup>th</sup> day of July, 2011)

Zanzibar, 20 August, 2015

MR. TOSHIO NAGASE

Chief Representative, JICA Tanzania Office, MR. ALI KHALIL MIRZA

Project Director,

Principal Secretary, MLHWE,

The Revolutionary Government of Zanzibar,

The United Republic of Tanzania

DR. MUSTAFA ALI GARU

Project Manager,

Director General, ZAWA,

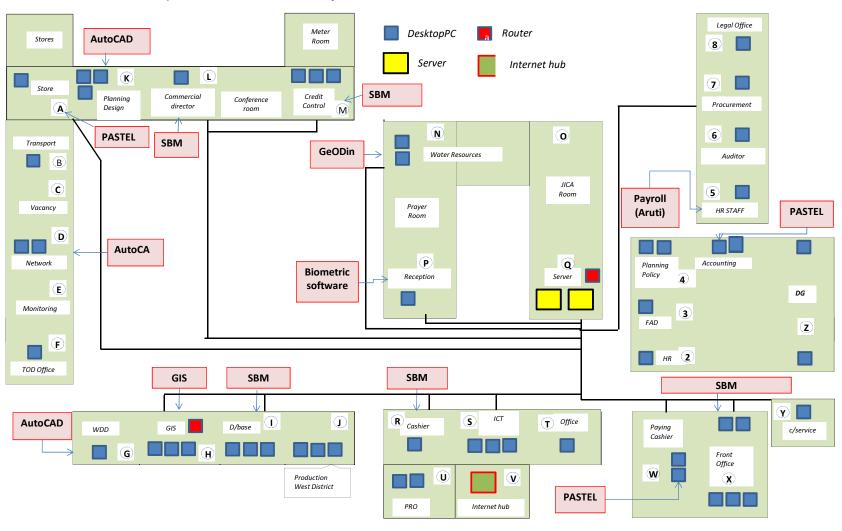
The Revolutionary Government of Zanzibar,

### **4.4** Outputs of Technical Cooperation

(1) Output-1: Preliminary Plan on ICT Improvement and Expansion

### 1. Current ICT Situation in Zanzibar Water Authority HQ

The Current status of ZAWA ICT system has been centered in the Headquarters Office; the table shows the various offices in ZAWA HQs.



### 2. Software Status in ZAWA

|  | Scoring out of 34   |                            |                     |                   |               |               |                     |                 |                                       |  |
|--|---|----------------------------|---------------------|-------------------|---------------|---------------|---------------------|-----------------|---------------------------------------|--|
| Software brief evaluation  | Understan<br>-dability  | User<br>document<br>-ation | Install<br>-ability | Learn-<br>ability | Licensing     | Portability   | Support<br>-ability | Change -ability | Total                                 |  |
| SBM  | 4   | 0                          | 8                   | 1                 | 1             | 4             | 2                   | 1               | 21                                    |  |
| Pastel   | 4   | 7                          | 8                   | 1                 | 1             | 4             | 3                   | 0               | 28                                    |  |
| Aruti (payroll)  | 4   | 7                          | 8                   | 1                 | 1             | 4             | 3                   | 0               | 28                                    |  |
| GeODin   | 5   | 7                          | 8                   | 1                 | 1             | 4             | 2                   | 0               | 28                                    |  |
| ArcGIS   | 4   | 7                          | 8                   | 1                 | 1             | 3             | 4                   | 1               | 29                                    |  |
| AutoCAD  | Not officially exists in ZAWA   |                            |                     |                   |               |               |                     |                 |                                       |  |
| Software   | General Status  |                            |                     |                   |               |               |                     |                 |                                       |  |
| SBM vr. 2<br>(for customer<br>management)<br>(latest version)                        | Developed and customized specifically for ZAWA's customer data by the vender. Due to the lack of budget the software development has not yet been completed and still has rooms to improve with additional features that ZAWA can benefit. Yet, there is no budget planning for further development of the system. On the other hand, the system is too customized for ZAWA so unlike other software here the vendor is not managing the application and ZAWA is not taking advantages of any vender support for new product release, or new versions of SBM that can at least be promised to function for another 10-15 years. If replacement is an option it is advised to select a vendor that will take the utility into the future. This means that about every 5 to 7 years the vendor will offer a new CIS solution with a migration path for its clients so they can easily upgrade to the new CIS; In case of replacement a gradual migration is adviced -use the new system for metered customers and gradually migrate the flat, unmetered, or gost customers into the new system as the data is updated. Generally the staff is not very satisfied with SBM2. It is client-server system. |                            |                     |                   |               |               |                     |                 |                                       |  |
| Pastel vr.7<br>(for accounting)<br>(latest version)                                  | Full name: Sage Evolution ERP Premium; It is <b>fully licensed</b> ; Migrated from QuickBooks, ZAWA has been now using it for about 10 years according to the IT (but 5 years according to Accountant office) and being upgraded yearly; Bing used mostly for accounting, inventory; generally the staff <b>is satisfied</b> with the software; But it is <b>underused:</b> all modules like procurement and assests registration are available but not used. It is <b>client-server</b> system.  |                            |                     |                   |               |               |                     |                 |                                       |  |
| Aruti vr. 9.0<br>(for payroll)<br>(latest version)                                   | Full name: HR and Payroll Management software by NPK Technologies in Dar Salam established in 2003 in Africa and serves mostly the African market. ZAWA has been subscribed since 2008; It is first HR software in ZAWA; Most of the trainings in ZAWA have been on the job training; It is <b>fully licensed</b> ; Generally the staff <b>is satisfied</b> with the software; It is <b>very much underused</b> and only the payroll modules has been utilized by the HR. With some formal trainings ZAWA could fully benefit from Aruti. It is <b>client-server</b> system.  |                            |                     |                   |               |               |                     |                 | It is first<br>I <b>lly</b><br>ly the |  |
| GeODin vr. 8.0<br>(for water<br>resource<br>development)<br>(latest version:<br>8.2) | Funded by German for the AfDB project of Integrated Water Resource Management (IWRM) which only was implemented for 2013-2014 but then stopped due to the budget re-allocation. During that year only ZAWA's borehole data was digitized. Basically -as the main software for water resource management in ZAWA- this software is fully licensed with modules but extremely underused due to the lack of training, lack of data to be digitized and used. This software is not integrated with ArcGIS. It is client-server system.  |                            |                     |                   |               |               |                     |                 |                                       |  |
| ArcGIS 10.1<br>(At Commercial<br>department)<br>(latest 10.2 and<br>ArcGIS Pro)      | Two single DeskTop licenses were <b>funded by JICA in 2009</b> ; one expired but one was extended by ZAWA which is currently being used as ArcGIS 10.1. A concurrent license (with installation permit on up to three computers) was funded by AfDB and installed on two computers at current GIS Mapping office; Only one GPS device is available for data collection; No ArcServer is available; No other extensions except Network Analyst is licensed; Not integrated with SBM; The satff is working on digitizing the Customer Service Survey database; It's <b>underused</b> ; It's <b>not fully licensed</b> ; No ArcGIS Server is purchased so data is shared manually. It is <b>client-server</b> system.  |                            |                     |                   |               |               |                     |                 | permit on<br>lapping<br>her<br>g on   |  |
| AutoCAD  | Not support software.   | rted by the                | IT departn          | ent; the app      | plication has | s been used l | oy a few sta        | ff as a perso   | nal                                   |  |

|                | Current Use  | Expansion needs  |  |  |  |  |
|----------------|--|--|--|--|--|--|
| SBM vr. 2      | <ol> <li>Meter reading</li> <li>Bill delivery</li> <li>Debt/Follow-ups</li> <li>Meter installation</li> <li>Tracking customer's status when a complain arrives.</li> </ol>                     | <ol> <li>To be able to display meter delivery routing</li> <li>Locational display of customers by specifications</li> <li>Reporting functions such as monthly reports with charts and data</li> <li>Production of User Guide/Help menu/Instruction materials</li> <li>Removing dysfunction for the Customer Complaint's module</li> <li>Adding functions for engineering to record water production and usage (was available in previous version)</li> <li>Encoding data entry format to avoid errors</li> <li>Integration with Aruti, Pastel, or other software</li> </ol>  |  |  |  |  |
| Pastel vr.7    | ZAWA Store; Inventory of items at the ZAWA's store     Accounting; Records transactions     Records employee monthly transaction summary for revenue collection     Employee payments          | <ol> <li>No version upgrade is needed.</li> <li>Prevent system network failure so the software can work.</li> <li>Further training is needed</li> <li>Make access to software available to the Auditor section</li> <li>Integration with SBM and Aruti (payroll) is needed.</li> <li>Recording of debts and assets registration and values could become of the modules for expanded use.</li> </ol>  |  |  |  |  |
| Aruti vr. 9.0  | Payroll     Monthly transaction reports for revenue collection   | <ol> <li>Some functions of the software (like self-employee functions) could be on ZAWA server.</li> <li>Has been used very limited only for payroll.</li> <li>Employee leave/absence management, Performance management.</li> <li>Online job advertising and applications, training needs analysis</li> <li>Employees self service functions to reduce the load on HR (i.e. manage their profile, benefits, addresses, dependents, beneficiaries, apply for internally advertised jobs, apply for leave and monitor leave approval status, conduct Self Performance evaluation, receive information on training enrolments).</li> </ol> |  |  |  |  |
| GeODin vr. 8.0 | Digitized 200 boreholes     Prints out borehole data when requested     Borehole cross-section charts     Provides borehole data to GIS section for map display     Displays borehole vertical | <ol> <li>Same version (8.2) will be sufficient for a while.</li> <li>To digitize spring data which are currently on papers.</li> <li>To monitor groundwater</li> <li>To maintain boreholes and checking their salination levels</li> <li>Groundwater monitoring</li> <li>To digitize other water resource related data as produced.</li> <li>Further training is needed for using other GeODin's toolsets.</li> </ol>  |  |  |  |  |
|                | structure and prints out when requested by water production  | 8. Integrate with ArcGIS if necessary  |  |  |  |  |
| ArcGIS 10.1    | structure and prints out when  | 8. Integrate with ArcGIS if necessary  |  |  |  |  |

## **3.** Criteria for Usability and Maintainability Assessment of ZAWA's Software (Software scoring according to some crietria)

| a        |                       | <b>.</b> .   | Yes (1) / No(0) |        |         |        |        |  |
|----------|-----------------------|--|-----------------|--------|---------|--------|--------|--|
| Criteria |                       | Items  | SBM2            | Pastel | Payroll | GeODin | ArcGIS |  |
|          |                       | 1. It is straightforward to understand what the software does and                          | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | its purpose.   | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 2. It is straightforward to understand the use of the software.                            | 1               | 1      | 1       | 1      | 1      |  |
|          | Understandability     | 3. It is straightforward to understand the software's basic                                | 1               | 1      | 1       | 1      | 1      |  |
|          | Chacistanaaomiy       | functions.   | 1               | 1      | 1       | 1      |        |  |
|          |                       | 4. It is straightforward to understand the software's advanced                             | 1               | 0      | 0       | 1      | 0      |  |
|          |                       | functions.   |                 |        |         |        |        |  |
|          |                       | 5. Software help is available.   | 0               | 1      | 1       | 1      | 1      |  |
|          |                       | 6. Consists of clear, step-by-step instructions.   | 0               | 1      | 1       | 1      | 1      |  |
|          |                       | 7. Provides a high-level overview of the software.   | 0               | 1      | 1       | 1      | 1      |  |
|          |                       | 8. Gives examples of what the user can see at each step e.g.                               | 0               | 1      | 1       | 1      | 1      |  |
|          | I I                   | screen shots or command-line excerpts.   |                 |        |         |        |        |  |
|          | User<br>Documentation | 9. For problems and error messages, the symptoms and step-by-                              | 0               | 1      | 1       | 1      | 1      |  |
|          | Documentation         | step solutions are provided  10. States command names, says what menus to use, lists error |                 |        |         |        |        |  |
|          |                       | messages exactly as they appear.   | 0               | 1      | 1       | 1      | 1      |  |
|          |                       | 11. What version of the software the documentation applies to.                             | 0               | 1      | 1       | 1      | 1      |  |
|          |                       | 12. It is available to the users.  | 0               | 1      | 1       | 1      | 1      |  |
| •••      |                       | 13. It is straightforward to meet the pre-requisites for the                               |                 |        |         |        |        |  |
| Use      | Installability        | software on a target platform.   | 1               | 1      | 1       | 1      | 1      |  |
| -ability |                       | 14. It is straightforward to install the software onto a target                            |                 |        |         |        |        |  |
|          |                       | platform.  | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 15. It is straightforward to configure the software following                              | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | installation for use.  | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 16. It is straightforward to verify the installation for use.                              | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 17. All mandatory third-party dependencies are currently                                   | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | available.   | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 18. Tests are provided to verify the install has succeeded.                                | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 19. When software is installed, its contents are organized into                            | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | sub-directories.   | •               | •      | •       | 1      | •      |  |
|          |                       | 20. Uninstallers uninstall every file or warns user of any files                           | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | that were not removed and where these are.   |                 |        |         |        |        |  |
|          | Learnability          | 21. A getting started printed guide is provided by ZAWA                                    | 0               | 0      | 0       | 0      | 0      |  |
|          |                       | outlining a basic example of using the software.   |                 |        |         |        |        |  |
|          |                       | 22. Verbal instructions are provided by ZAWA for many basic use cases.                     | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 23. Printed instructions are provided by ZAWA for many basic                               |                 |        |         |        |        |  |
|          |                       | use cases.   | 0               | 0      | 0       | 0      | 0      |  |
|          |                       | Sum  | 13              | 20     | 20      | 21     | 20     |  |
|          | Licensing             | 25. Has an appropriate license   | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 26. Application can be built on and run under earlier Windows.                             | 1               | 1      | 1       | 1      | 0      |  |
|          | D 1 . 11              | 27. Application can be built on and run under Windows 7.                                   | 1               | 1      | 1       | 1      | 1      |  |
|          | Portability           | 28. Application can be built on and run under Windows XP.                                  | 1               | 1      | 1       | 1      | 1      |  |
| Maintain |                       | 29. Application can be built on and run under Windows Vista.                               | 1               | 1      | 1       | 1      | 1      |  |
|          | Supportability        | 30. Software website has page describing how to get support.                               | 0               | 1      | 1       | 1      | 1      |  |
| -ability |                       | 31. Software web site has search facility.   | 0               | 0      | 0       | 0      | 1      |  |
|          |                       | 32. Customer service is available locally.   | 1               | 1      | 1       | 0      | 1      |  |
|          |                       | 33. Customer service responds properly.  | 1               | 1      | 1       | 1      | 1      |  |
|          |                       | 34. It is straightforward to modify the software to address                                |                 |        |         |        |        |  |
|          | Changeability         | issues, modify functionality, or add new functionality.                                    | 1               | 0      | 0       | 0      | 1      |  |
|          |                       | 8  | 8               | 8      | 7       | 9      |        |  |
| _        |                       | 21   | 28              | 28     | 28      | 29     |        |  |

### 4. Software in ZAWA; Staff skill levels and potential users

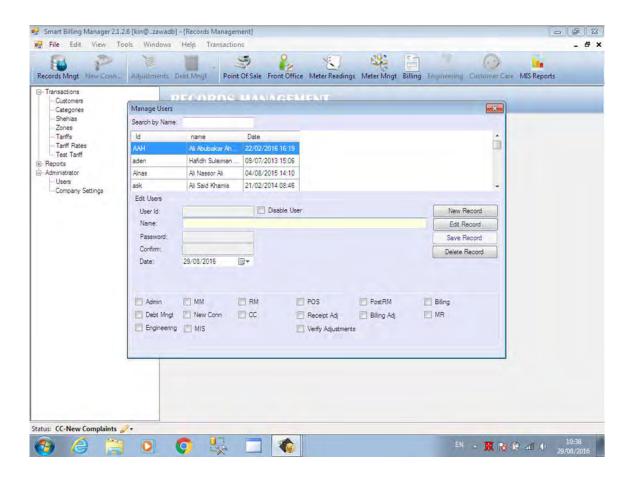
|          |                 |                                 |   |                                  | Ski  | ll Level for | Current | Used Mod   | ules              |  |
|----------|-----------------|---------------------------------|---|----------------------------------|------|--------------|---------|--|-------------------|--|
| Software | Department      | Section                         | User`s Name                             | User's Position                  | High | Skilled      | Light   | Potential<br>User                                | Needs<br>training | Needs training<br>on currently<br>un-used but<br>licensed<br>modules |
| SBM2     | Commercial      | Credit Control                  | Rashid Juma Khamis                      | Head Officer                     | *    |              |         |  |                   | *  |
|          | Department      |                                 | Bilali khalid Abass (JICA)              | Meterwork                        | *    |              |         |  |                   | *  |
|          |                 |                                 | Bilbali Makarani Sarboko                | Asst. Credit Control             | *    |              |         |  |                   | *  |
|          |                 |                                 | Hafidh Ali Mgeni (JICA)                 | Driver/MeterRead/Cashier         | *    |              |         |  |                   | *  |
|          |                 |                                 | Ali Said Khamis                         | Asst. Credit Control             | *    |              |         |  |                   | *  |
|          |                 |                                 | Vuai Jabir Yange                        | Asst. Credit Control             | *    |              |         |  |                   | *  |
|          |                 |                                 | Hisham Iddi Simbq                       | Asst. Credit Control             | *    |              |         |  |                   | *  |
|          |                 | Customer Care                   | All Staff                               | Head Officer, Assts., Front Desk | *    |              |         |  |                   | *  |
|          |                 | Data Mgt.                       | All Staff                               | Head Officer, Assts.             | *    |              |         |  |                   | *  |
|          | IT              | IT                              | All Staff                               | Head Officer, Assts.             | *    |              |         |  |                   |  |
|          | Finance &       | Accounting                      | All Staff                               | Head Officer, Assts.             | *    |              |         |  |                   | *  |
|          | Administration  | Planning & Policy               | All Staff                               | Head Officer, Assts.             | *    |              |         |  |                   | *  |
|          | Water           | GIS Mapping                     | All Staff                               | Water Technician                 |      |              |         | *  | *                 | *  |
|          | Development     | Planning & Design               | Phili Masoudi                           | Water Technician                 |      |              |         | *  | *                 | *  |
|          | Internal Audit  | Internal Audit                  | All Staff                               |                                  |      |              |         | *  | *                 | *  |
| Pastel   | Finance &       | Accounting                      | Zuleifa Kassim Saleh                    | Chief Accountant                 | *    |              |         |  |                   | *  |
|          | Administration  |                                 | Silima Mussa Ali                        | Accounting Expenditure           | *    |              |         |  |                   | *  |
|          |                 |                                 | Seif Shaabani Seif                      | Project Accountant               | *    |              |         |  |                   | *  |
|          |                 |                                 | Haji Makame Sheiha                      | Chief Cashier                    |      | *            |         |  |                   | *  |
|          |                 |                                 | Manakombo Vuai Ngeni                    | Revenue Accountant               | *    |              |         |  |                   | *  |
|          |                 |                                 | Ali Sheiha Khamis                       | Asst. Revenue Accountant         |      |              | *       |  | *                 | *  |
|          |                 | Planning & Policy               | Haidar Khamis                           | Store Officer                    | *    |              |         |  |                   | *  |
|          |                 |                                 | Said Aboud                              | Asst. Store Officer              |      |              |         | *  | *                 | *  |
|          | Internal Audit  |                                 | Jombi Kheri Karama                      | Auditor                          |      |              |         | *  | *                 | *  |
|          | Procurement     |                                 | Rajab Khamis                            | Procurement Assistant            |      |              |         | *  | *                 | *  |
| Aruti    | Finance &       | Human Resources                 | Hassan Juma Ali                         | Head Officer                     |      |              | *       | *  | *                 | *  |
|          | Administration  |                                 | Mohammed Ramadan Mumbwa                 | Asst. Head Office                |      |              |         | *  | *                 | *  |
|          |                 |                                 | Safia Ishak                             | HR Asst. Payrol;l                | *    |              |         |  |                   | *  |
|          |                 |                                 | Amiri Rajab                             | HR Asst. Payroll                 | *    |              |         |  |                   | *  |
|          |                 |                                 | Omar Haji Omar                          | HR Asst.                         |      |              |         | *  | *                 | *  |
|          |                 |                                 | Haidar Ali Makame                       | HR Asst.                         |      |              |         | *  | *                 | *  |
|          |                 |                                 | Said Mwinyi Mwinshehe                   | HR Asst.                         |      |              |         | *  | *                 | *  |
|          |                 |                                 | Shaaban Vuai Ali                        | HR Asst.                         |      |              |         | *  | *                 | *  |
|          | All Departments | All Sections                    | All Employees (Self-service)            | All Positions                    |      |              |         |  |                   | *  |
| GeODin   | Water           | Water Resources                 | Haji Shaaban Haji                       | Head Officer                     |      |              | *       | *  | *                 | *  |
|          | Development     | Mgt.                            |   | Water Resource Tec.              |      |              | *       | *  | *                 | *  |
|          |                 |                                 | Hassan Zahran Haji<br>Kazija Ame Thabit | Water Resource Tec.              |      |              | *       | *  | *                 | *  |
| ArcGIS   | Commercial      | Data Mgt,                       | Hisham Mabrouk Khamis                   | Asst. Data Entry                 | *    |              |         | -  | *                 | *  |
|          |                 |                                 | Mussa Said Khamis                       | Asst. Data Entry                 | *    |              |         | <del>                                     </del> | *                 | *  |
|          | Water           | Planning & Design               | Kumbo Ali Khamis                        | Water Technician                 |      |              | *       | 1  | *                 | *  |
|          | Development     | (Projects)                      | Mohammed Ali Khamis                     | Water Technician                 |      | *            |         | 1  | *                 | *  |
|          | All Departments | All Sections                    |   | Users of GIS data                |      |              |         | *  | *                 | *  |
| AutoCAD  | Water           | Water Resources                 | Selected Employees<br>Haji Shaaban Haji | Head Officer                     |      |              |         | *  | *                 | *  |
|          | Development     | Mgt.                            | Haji Shaaban Haji<br>Hassan Zahran Haji | Drilling Technician              |      |              |         | *  | *                 | *  |
|          |                 |                                 | Kazija Ame Shabir                       |                                  |      |              |         | *  | *                 | *  |
|          |                 | Planning & Design<br>(Projects) | Bakari Juma Bakari                      | Asst. Drilling Engineer          |      |              |         | *  | *                 | *  |
|          |                 |                                 |   | Head of Section                  |      |              |         | *  | *                 | *  |
|          |                 |                                 | Mohamed Ali Khamis                      | Water Technician (GIS)           |      |              |         | *  | *                 | *  |
|          |                 |                                 | Kombo Ali Khamis                        | Water Technician (GIS)           |      |              |         | *  | *                 | *  |
|          | Technical       | Water Network                   | Pilli Masoudi                           | Water Technician                 |      |              |         |  |                   |  |
|          | Operation       | THE THE WOLK                    | Maulid Hassan Khamis                    | Director                         |      |              |         | *  | *                 | *  |
|          |                 |                                 | Rasid Mohamed Yussuf                    | Head of Section                  |      |              |         | *  | *                 | *  |
|          |                 |                                 | Mohamed Hamdu Haji                      | Asst. Head of Section            |      |              |         | *  | *                 | *  |
|          |                 |                                 | Omar Zobairy                            | Asst. Water Network              |      |              |         | *  | *                 | *  |
|          | 1               | I                               | Noora Issa                              | Asst. Water Network              |      |              |         | *  | *                 | *  |

### 5. SBM2 Issues at ZAWA - Points discussed by the ZAWA Users

(1) SBM2 lacks major database security measures and could be hacked: "RECORD MANAGEMENT"

(reported by Mr. Rashid of Credit Control)

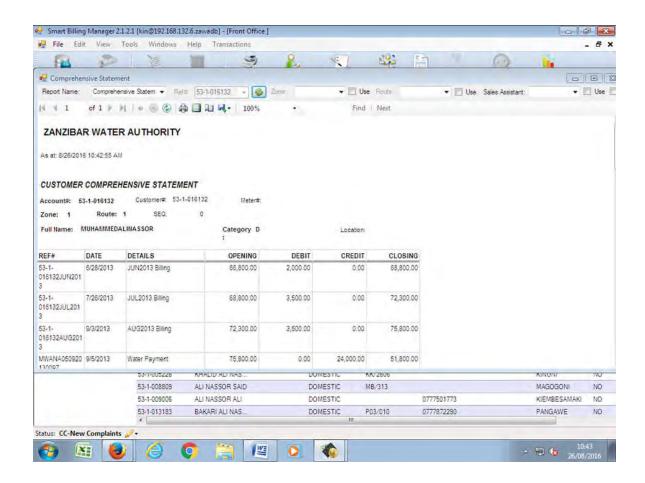
- <u>a</u>. Though the SBM2 administrator can select different levels of authorization for ZAWA user accounts, SBM2 software dysfunctions and thus fails to apply the selected settings when set up for the access to Record Mngt. As result, surprisingly, these users are (have been) fully authorized without knowing!
- <u>b.</u> An additional false secondary account with full authorization with only a token name and username can be easily generated by a user. The account can be then removed without any footprints for dishonest activities.
- <u>c.</u> The software can be accessed outside of ZAWA. Such access could jeopardize the database security on unsafe internet network lines.

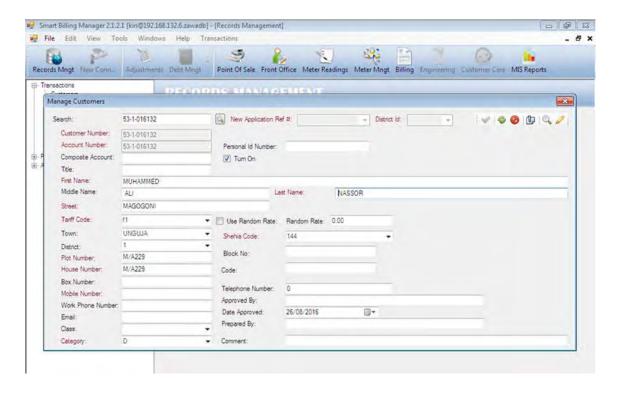


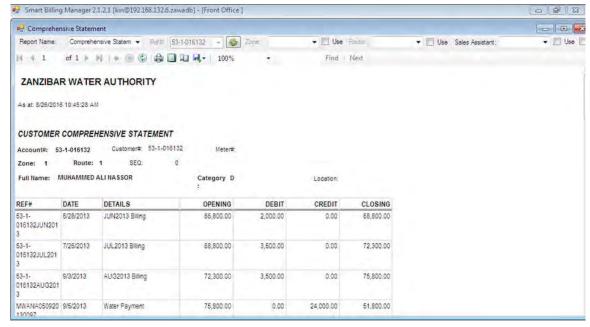
### (2) Unnecessary clicks; Customer name

(reported by Mr. Kinange of Data Management)

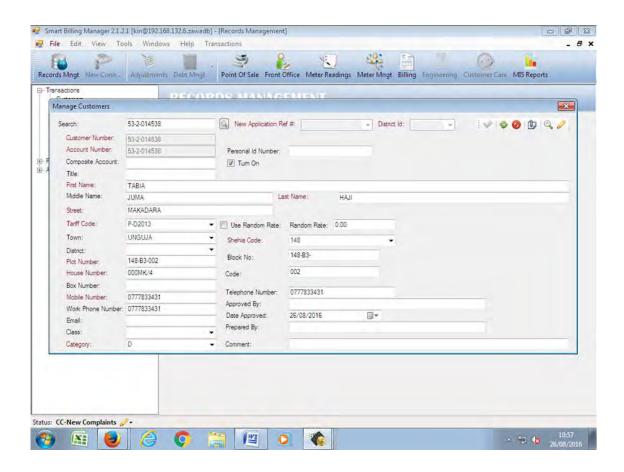
<u>a.</u> Format/typing issues: Customer name does not appear on the statement with space between first and last name though it is types in separate boxes at the customer file. The operator has to click the space button on computer keyboard before typing the family name in the related boxes.







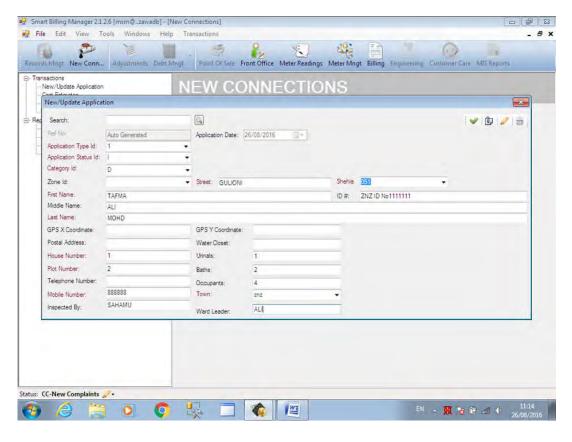
<u>b.</u> Temporary turning off a customer account: This is a case when the water is temporary unavailable to certain customers by ZAWA for reasons like lack of water or long term constructions thus some customer accounts need to be turned off to avoid being charged. The issues is that the 'Turn Off' button on SBM2 does not applies the turning off function and customers could be still charged and receive bills. As an alternative in addition to the 'Turn off' button, the operator, has to also select the 'Use Random Rate' button and manually set up the balance to zero for the period of disconnection.

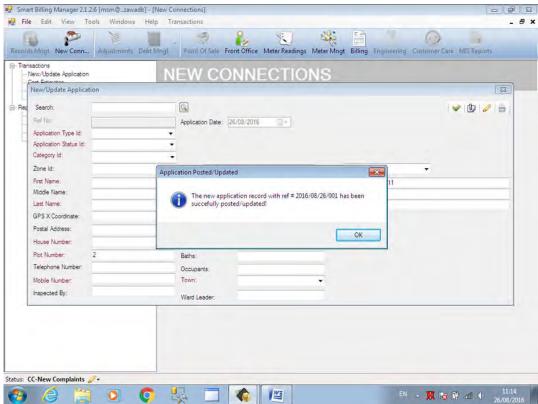


### (3) SBM2 generates similar reference number for multiple customers: "BILLING"

(reported by Mr. Sahamu of Data Management)

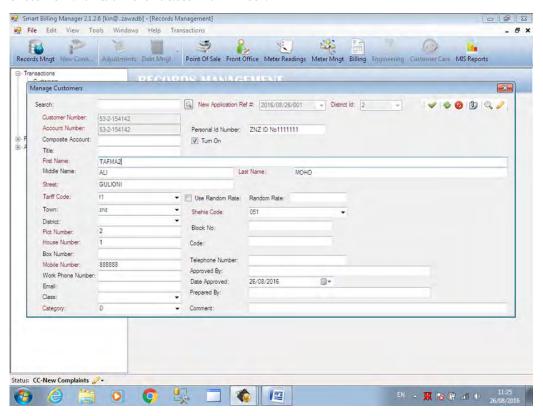
<u>a</u>. Anytime a customer account file is opened and saved, a new account number for the same customer and the same reference number is generated in the database by SBM2. This means a new customer is added to the database which does not exist. Screenshots below show a sample new customer TAFMA ALI MOHD with a new assigned reference number and account number of 53-2-154140. After opening and saving the customer file SBM2 generated another account number for the same customer.

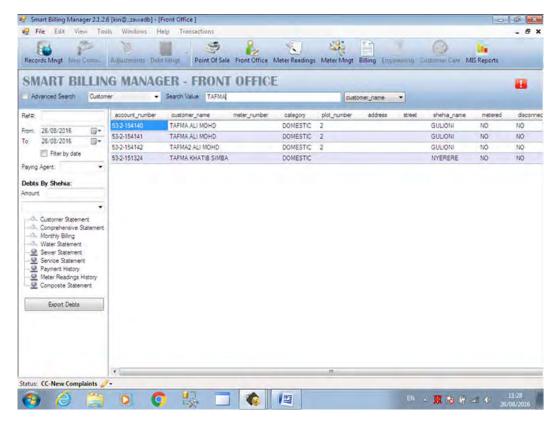






<u>b.</u> Any editing/upgrading in a customer data file -like name change/spelling updatesgenerates a completely new customer with the same reference number in SBM2. For example after editing the customer name from TAFMA to TAFMA2, SBM2 generated a complete new customer with a different account number.

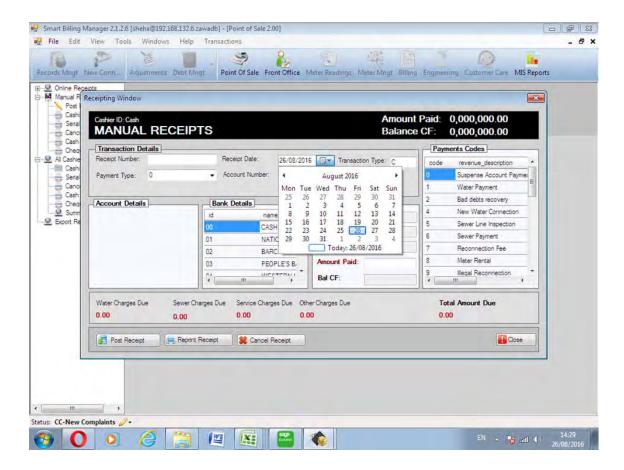




### (4) Issues with recording the activity date on SBM2: "POINT OF SALE"

(reported by Mr. Ali Sheha of Accounting)

The module for cashiers, for example, enables user to enter a pervious date when entering data -even up to the previous year. This could be of concern especially when it relates to monetary/financial data. Though this fits with ZAWA's need where collected bills from districts could sometimes arrive with delays at the HQ, some restrictions of up to one or two days delays need to be placed. A box for notes/remarks for further explanation by the operator would be needed as well.



### (5) Issues with online and manual receipts: "POINT OF SALE"

(reported by Mr. Ali Sheha of Accounting)

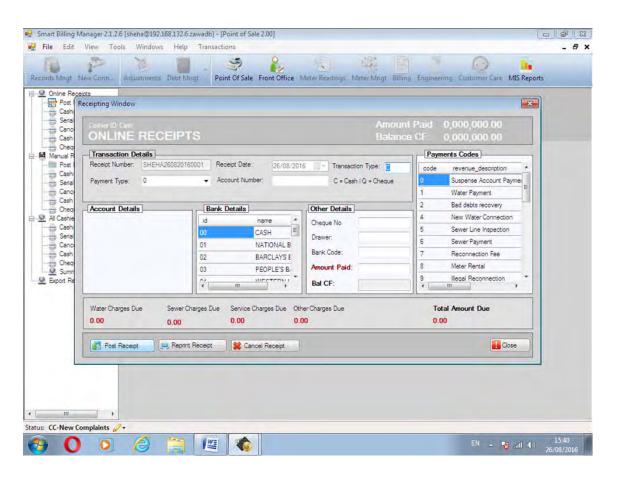
'Online Receipt' is used at the customer service window where customer receives a printed receipt with a receipt number. Once click save, this function can automatically allocate the total fee paid by the customer as installment to both water due fees and also service connection due fee, if any.

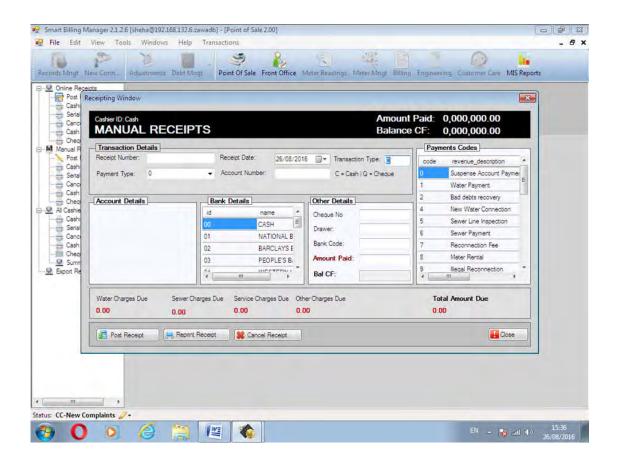
'Manual Receipts' is used for recording paper receipts. Paper receipts are issued when customers pay at the site instead at the customer service window. The manual receipt has a receipt number and customer account number. The receipt does not divide the total payment between water and connection fees as customer may not be aware of any due balance for their

connection fee. The paid amount then is recorded on SBM2 by using the `Manual Receipt` dialog window and no need to print a receipt. The issue is that unlike 'Online Receipt`, the 'Manual Receipt` does not allocate the total payment between the two due fees *automatically*. Also, in the comprehensive statement of water fee payment, the debit due does not appear.

### Suggestion:

- 1) Giving that the two dialog windows look completely the same but only different window names, remove the 'Manual Receipt' function set all together. Instead, provide a box on 'Online Receipt' window where operator can select Manual Payment and then a box where the manual receipt number can be typed. No need to print a receipt. In this case, to avoid any confusion, it is better to change the 'Online Receipt' function set's name to just 'Receipts'.
- 2) A less recommended suggestion would be to keep the `Manual Receipt` function set but fix the link so it can automatically divide the total paid amount to water charge due fee and service connection due fee.

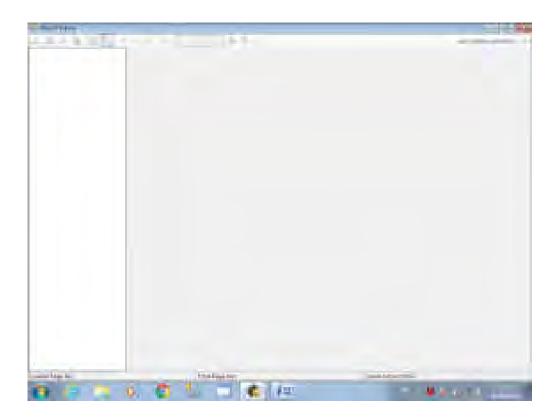




(6) Some functions are either not available or are greyed out in SBM2: "FRONT OFFICE", "METER MANAGEMENT" and "METER READINGS"

(reported by Mr. Kinange of Data Management)

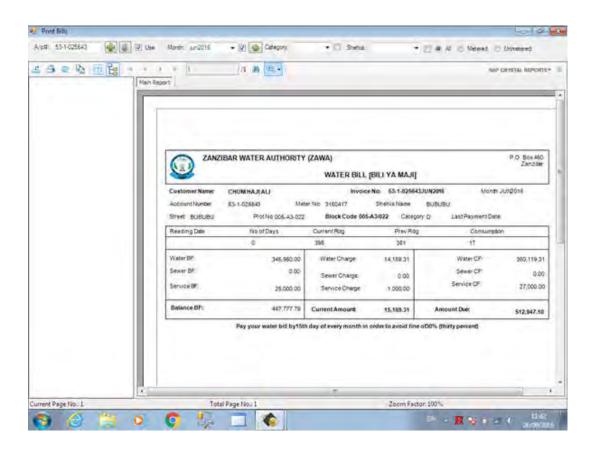
a. Payment history/report viewer

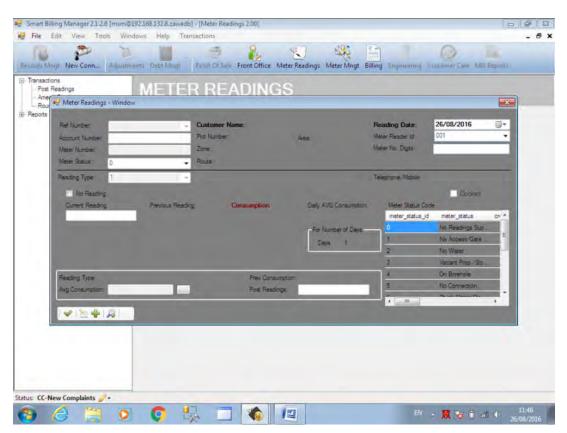


<u>b.</u> Generation of a complete list of registered meters.

<u>c.</u> No data on new connections can be recorded on SBM2. Balance/debts for new connections (only water related debts are recorded per customer in SBM2).

<u>d.</u> Information on customer bills including date of meter reading and subjected days of the bill. Such functions were activated in SBM1, but not in SBM2. The 'Reading Date' button is available on the Meter Reading window but not functioning. On the same window, no box is available for recording the period of the billed water.

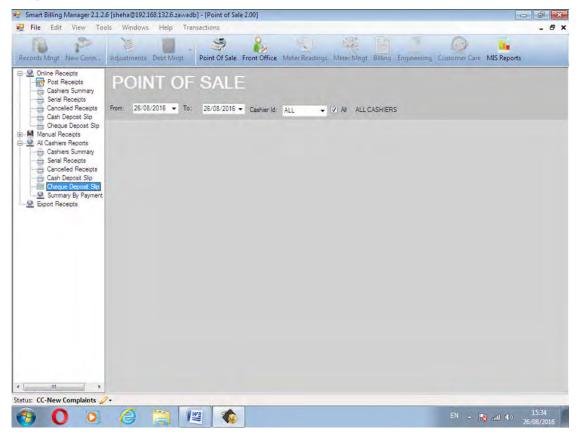




### (7) Smart Billing Manager/Online Receipts/Cheque Deposit Slip

(reported by Mr. Ali Sheha of Accounting)

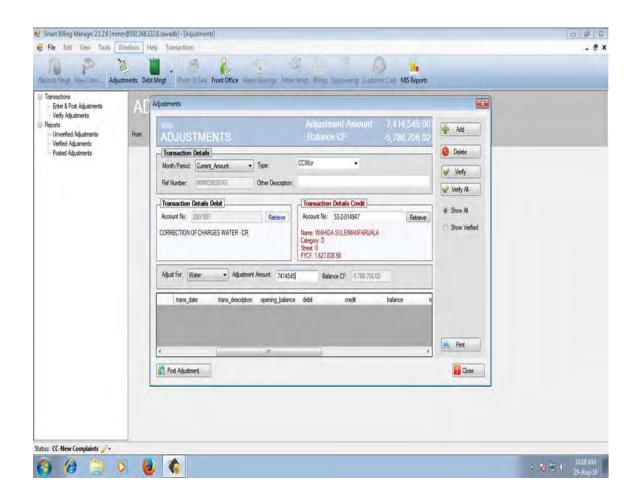
Cheques do not show up on the above windows but only appear when click All Cashier Reports/Cheque Deposit Slip. In the screenshot below, for privacy matter, the appeared cheque is not shown.



### (8) Adjustments: "RECORD MANAGEMENT"

(reported by Ms. Mwanaharushi of Credit Control)

After making an adjustment, verification of the adjustment needs to be done one by one for each account instead of using the 'Verify All' for a number of adjustments. In SBM1, all adjustments could have been seen in the assigned box below and the 'Verity All' button could have verified all adjustments at once. However, in SBM2 this function is unavailable. Also, as another issue, the applied adjustment is not available anywhere to review after clicking the 'Add' button.



### 6. Recommendations from Current Status Study

After reviewing the current status, the ICT improvement has the followings recommendations:

### (1) SBM2; Recommendations

### a. Correction of the exiting software bugs: errors, flaws, and failures such as:

- Formatting/typing issues
- Customer account's issues
- Date of data entry issues
- Issues with online and manual receipts

#### b. Obtaining access to some functions that are currently either not available or greyed out such as:

- Payment history/report viewer
- Smart billing manager/online receipts/cheque deposit slip
- Generating reports/charts/figures

### c. Enhancement of the software security

- Ensure ever user authorization meets properly with the required level of access
- Ensure no token accounts could be generated by fake users
- Eliminate any access to SBM2 on out-of ZAWA internet network

### d. Revising the software maintenance service agreement with the vender

The current agreement with the vender (OIKOS) is very expensive. The agreed services are also highly limited in terms of the type of service and the number of days during the contract year.

### e. Improve the SBM2 system hardware; recommendations include:

- Upgrades for the exiting SBM2 system hardware
- Power supply devices for hardware
- Consumer's supply

### f. Negotiate with the vender (OIKOS) on correction of the above issues and the costs

This would help ZAWA to decide whether to keep the software or migrate to another customer service management software. The communication regarding to this issue started from 14<sup>th</sup> September 2016 between ZAWA and OIKOS.

### g. Looking up for other utility software in the market in case of moving to other options

Two possible utility software are introduced to ZAWA for review; M@jics has been utilized by some African countries and Aquilium is currently being utilized by ZECO.

### (2) GIS in HQs and District Offices; Recommendations

### a. Setting up GIS in HQs and District Offices

The followings recommended items are prepared in details:

- Number of sets of PC Workstations for GIS, printers, receipt printer, UPS power back up, internet router,

- GIS software desktop reading from ZAWA HQ / concurrent user, GPS software, GPS receiver.
- Specification of the above items and the quantity
- Network connections between HQ and the branch offices for sharing database

### b. GIS training for the staff both in HQs and District Offices:

- Purpose:
  - 1) to provide some basic training for selected branch staff (customer service and credit control staff)
  - 2) to identify those staff more interested and trainable in GIS as one of the ZAWA's ICT for database
  - 3) to produce branches' GIS based database during the training course
- Type of training: On the job practical training
- First training: 20 members; from September 21 to December 21

### 7. The ICT Improvement Plan focusing on SBM and GIS

The GIS software has one concurrent user license, which has been installed in the IWRM server, and being shared among two Desktop Client machines, e.g. 2 in the GIS office and 1 in the IWRM office. Because of the restriction of available budget, the free GIS software (QGIS) shall be installed in District Offices and Paycenters.

ZAWA has 2 operational paycentres, namely Kijito Upele and Mombasa, and 4 District Offices, namely Koani (Central), Mahonda (North B), Gamba (North A) and Paje (South, under construction) and a newly proposed District Office at Mwera (Urban-West A). ZAWA has linked the Pay centre offices at KijitoUpele and Mombasa through the VPN by a private provider, and this enables information transfer to the HQs office in real time basis. The paycenters currently handle payments only. In the District Offices there's no network link from the HQs offices and these offices only handle offline payments, customer care services and O&M activities of facilities.

Based on this and the studies on current situation summarized in previous chapters from 1 to 6, the improvement plan of SBM and GIS system was developed as follows.

### (1) Short-Term and On-Progress Set-Up

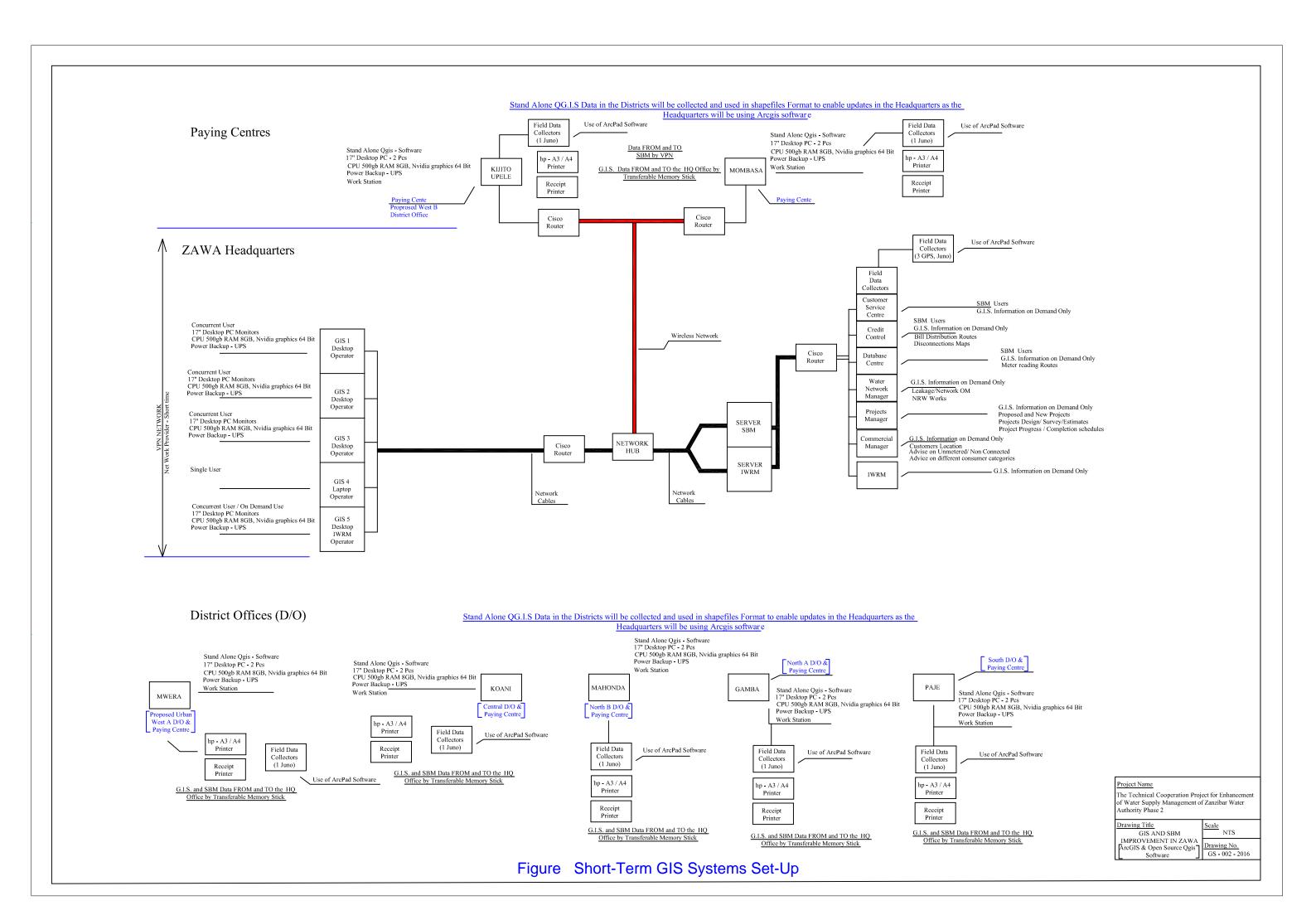
| Office  |           | Services      | Facilities Required             | Software's Required |
|---------|-----------|---------------|---------------------------------|---------------------|
| Mwera   | District  | - Paying      | -VPN Network                    | -SBM Software       |
|         | Office    | services      | -Desktop PC - 2 Pcs             | -Stand-alone QGIS   |
|         | (Proposed | - Customer    | -Power backup – UPS             | -Arcpad software    |
|         | Urban-    | care services | -Hp – Printer – A4/A3           |                     |
|         | West A)   | - O&M of      | -Receipt Printer                | Note: GIS Data      |
|         |           | facilities    | -Field Data Collectors JUNO - 1 | Transfer to         |
|         |           |               | Pcs                             | Headquarters by     |
|         |           |               | -Cisco Router                   | Memory stick        |
|         |           |               | -Workstations – 2Pcs            |                     |
| Koani   | District  | - Paying      | -VPN Network                    | -SBM Software       |
|         | Office    | services      | -Desktop PC - 2 Pcs             | -Stand-alone QGIS   |
|         |           | - Customer    | -Power backup – UPS             | -Arcpad software    |
|         |           | care services | -Hp – Printer – A4/A3           |                     |
|         |           | - O&M of      | -Receipt Printer                | Note: GIS Data      |
|         |           | facilities    | -Field Data Collectors JUNO - 1 | Transfer to         |
|         |           |               | Pcs                             | Headquarters by     |
|         |           |               | -Cisco Router                   | Memory stick        |
|         |           |               | -Workstations – 2Pcs            | ,                   |
| Mahonda | District  | - Paying      | -VPN Network                    | -SBM Software       |
|         | Office    | services      | -Desktop PC - 2 Pcs             | -Stand-alone QGIS   |
|         |           | - Customer    | -Power backup – UPS             | -Arcpad software    |
|         |           | care services | -Hp – Printer – A4/A3           |                     |
|         |           | - O&M of      | -Receipt Printer                | Note: GIS Data      |
|         |           | facilities    | -Field Data Collectors JUNO - 1 | Transfer to         |
|         |           |               | Pcs                             | Headquarters by     |
|         |           |               | -Cisco Router                   | Memory stick        |
|         |           |               | -Workstations – 2Pcs            |                     |
| Gamba   | District  | - Paying      | -VPN Network                    | -SBM Software       |
|         | Office    | services      | -Desktop PC - 2 Pcs             | -Stand-alone QGIS   |
|         |           | - Customer    | -Power backup – UPS             | -Arcpad software    |
|         |           | care services | -Hp – Printer – A4/A3           | •                   |
|         |           | - O&M of      | -Receipt Printer                | Note: GIS Data      |
|         |           | facilities    | -Field Data Collectors JUNO - 1 | Transfer to         |
|         |           |               | Pcs                             | Headquarters by     |

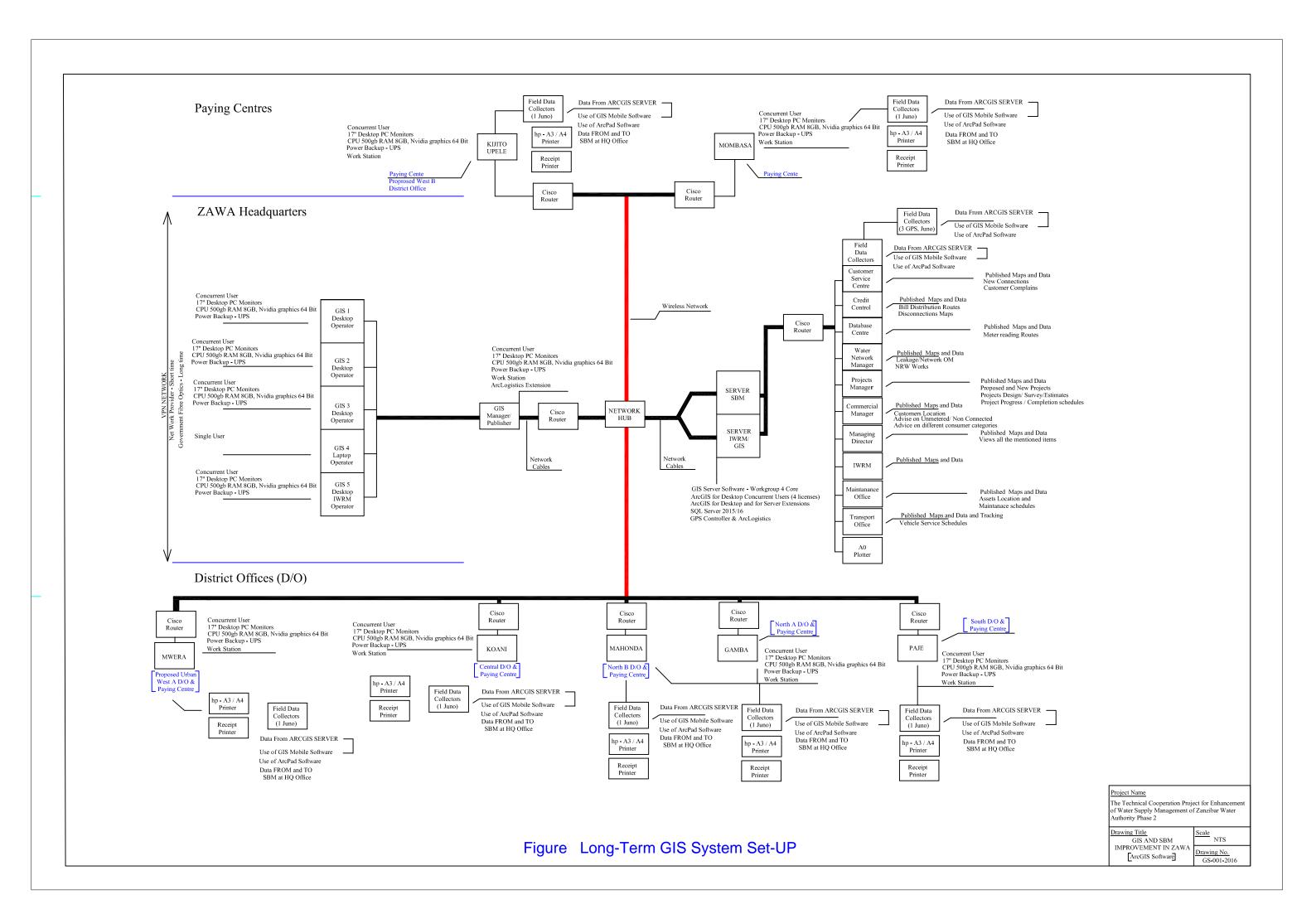
| O               | ffice  | Services  | Facilities Required  | Software's Required   |
|-----------------|--|---|--|---|
|                 |  |   | -Cisco Router<br>-Workstations – 2Pcs  | Memory stick  |
| Paje            | District<br>Office                           | - Paying<br>services<br>- Customer<br>care services<br>- O&M of<br>facilities             | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Field Data Collectors JUNO - 1 Pcs -Cisco Router -Workstations – 2Pcs | -SBM Software -Stand-alone QGIS -Arcpad software  Note: GIS Data Transfer to Headquarters by Memory stick |
| Kijito<br>Upele | Pay Center<br>(Proposed<br>West B<br>office) | - Paying<br>services<br>- Customer<br>care services<br>- O&M of<br>facilities<br>(future) | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Cisco Router -Workstations – 2Pcs                                     | -SBM Software -Stand-alone QGIS -Arcpad software  Note: GIS Data Transfer to Headquarters by Memory stick |
| Mombasa         | Pay Center                                   | - Paying<br>services<br>- Customer<br>care services                                       | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Cisco Router -Workstations – 2Pcs                                     | -SBM Software -Stand-alone QGIS -Arcpad software  Note: GIS Data Transfer to Headquarters by Memory stick |

# (2) Long-Term Set-Up

| O       | ffice                            | Services  | Facilities Required   | Software's Required  |
|---------|----------------------------------|---|---|--|
| Mwera   | District<br>Office<br>(Proposed) | - Paying<br>services<br>- Customer<br>care services | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Field Data Collectors JUNO – 1 Pcs -Cisco Router -Workstations – 2Pcs                        | -SBM Software -ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions |
| Koani   | District<br>Office               | - Paying<br>services<br>- Customer<br>care services | -Workstations – 21 cs  -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Field Data Collectors JUNO – 1 Pcs -Cisco Router -Workstations – 2Pcs | -SBM Software -ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions |
| Mahonda | District<br>Office               | - Paying<br>services<br>- Customer<br>care services | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer   | -SBM Software<br>-ArcGIS software<br>( reading from ArcGIS<br>server from<br>Headquarters)   |

| O               | ffice  | Services  | Facilities Required   | Software's Required  |
|-----------------|--|---|---|--|
|                 |  |   | -Field Data Collectors JUNO – 1<br>Pcs<br>-Cisco Router<br>-Workstations – 2Pcs   | -Arcpad software<br>-GIS Mobile software<br>-GIS Extensions  |
| Gamba           | District<br>Office                           | - Paying<br>services<br>- Customer<br>care services | -Workstations = 21 cs  -VPN Network -Desktop PC - 2 Pcs -Power backup = UPS -Hp = Printer = A4/A3 -Receipt Printer -Field Data Collectors JUNO = 1 Pcs -Cisco Router -Workstations = 2Pcs | -SBM Software ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions  |
| Paje            | District<br>Office                           | - Paying<br>services<br>- Customer<br>care services | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Field Data Collectors JUNO – 1 Pcs -Cisco Router -Workstations – 2Pcs                        | -SBM Software -ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions |
| Kijito<br>Upele | Pay Center<br>(Proposed<br>West B<br>Office) | - Paying<br>services<br>- Customer<br>care services | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Cisco Router -Workstations – 2Pcs  | -SBM Software -ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions |
| Mombasa         | Pay Center                                   | - Paying<br>services<br>- Customer<br>care services | -VPN Network -Desktop PC - 2 Pcs -Power backup – UPS -Hp – Printer – A4/A3 -Receipt Printer -Cisco Router -Workstations – 2Pcs  | -SBM Software -ArcGIS software ( reading from ArcGIS server from Headquarters) -Arcpad software -GIS Mobile software -GIS Extensions |





### **Expected Roles and Solutions Including Software Integration**

|               | Expected Roles and Related Departments of ZAWA   | How to Implement This?  |
|---------------|--|---|
|               | At the Customer Service  |   |
| 1             | Receive field complaints from customers by calls   | Estb. VOIP, Trunk Calling system  |
| 2             | Receive field complaints from customers by internet  | Web Portals with inquiry  |
| 3             | View customer records from the SBM/Billing software  | Billing system with rights  |
|               | Allow the c/service to send requests to the concerned depts  | Billing system with event logs  |
| 5             | Allow the c/service to view the location of the request on GIS map   | GIS Web Portal  |
| 6             | crew   | An application with GIS / crew tracking / workorder system / billing / inventory systems  |
| 7             | Connect to the stores people to know if theres need to give some supplies to the field crews   | ditto   |
| 8             | Receive new applications and direct them to the Database Section for futher advice   | Billing system  |
| 9             | Organize for new connections to be fixed with regard to the Technical Operation Department and Database Section  | Billing system with logs  |
|               | Forward the data of new connection to Database Section to record on SBM/GIS  | Billing system with logs  |
|               | At the GIS Department  | 222   |
| 1             | Share data to all departments at ZAWA  | GIS web portal  |
| 2             | Receive information from the other departments from technical/planning   |   |
| 3             | Collect data from the field  | Mobile GIS / GIS web portal / GPS receivers   |
| 4             |  | GIS web portal application  |
|               | Integrate with GeODIN  | Desktop application   |
| 6             | Fix the GPS tracking systems to ZAWAs field cars   | Car tracking device / Customised base map   |
| 7             | Track the field vehicles and feedback to the customer service on the locality  | ditto   |
| 8             | Create some employees information and the daily allocation from  | GIS web portal  |
|               | Technical Opertion or HR: this makes it easy to enable the c/service to know who to contact in time of need.   |   |
| (c)           |  |   |
|               | Coordinate with the planning department on the projects  | Create a feature dataset allowance in the GIS portal that   |
| 1             | coordinate with the planning department on the projects  | allows the Tech dept to record details etc.   |
| 2             | Keep the records of the projects / the profiles / the details  | ditto   |
| 3             | Have a proper recording system / data capturing system   | ditto   |
|               | Share the information to the GIS department / the O & M / Meter  | ditto   |
| 4             | reading / Disconnection / Reconnections  | ultio   |
| 5             | Coordinate the leakage management / repair / keep the recors / share the records with GIS depat.   | ditto   |
| 6             | Assign each day the employees in the tech dept. where they will work   | Liase with daily logs ( can be done as a form)  |
|               | Give the stores issue authorty sheets allowing the employees to pick up the requires equipment   | Make an Electronic Store Issue Authority that allows the managers to be authorised based on the stock levels in Inventory   |
| - 2           | SCADA Viewer and integration   | Enough data has to be collected first and set up other  |
|               |  | systems   |
|               | At the Credit Control Section  Conduct materials and forward the reading data to   | Dilling system  |
| 1             | Conduct meter reading reglularly and forward the reading data to   | Billing system  |
| 2             | Database Section  Receive the printed bills from Database Section and deliver them   | Billing system  |
| 3             | regularly to metered cusomers  Handle claims regarding bills from customers and adjust the bills if  | Billing system  |
|               | necessary  | B   |
|               | Receive the disconnections list from database/SBM based on some  | Disconnection list generation by billing system   |
| 4             | agreed policy (currently none)   |   |
| 5             | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  | Integrate the disconnection table to GIS  |
|               | agreed policy (currently none)   | Integrate the disconnection table to GIS Feed back mechanism to the Database Section  |
| 5             | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  | •   |
| 5<br>6<br>(e) | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  Disconnect and submit the feedback to the database/ SBM section   | Feed back mechanism to the Database Section  Meter testing bench/ data capture forms/ meter test  |
| 5<br>6<br>(e) | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  Disconnect and submit the feedback to the database/ SBM section  At the Metering Section  | Feed back mechanism to the Database Section   |
| 5<br>6<br>(e) | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  Disconnect and submit the feedback to the database/ SBM section  At the Metering Section  Run meter tests / repairs and replacements  Record purchased/tested/installed/replaced meters on water meter database | Feed back mechanism to the Database Section  Meter testing bench/ data capture forms/ meter test request and consent from customer forms  Create water meter database; Build linkage of water meter database to SBM/GIS |
| 5<br>6<br>(e) | agreed policy (currently none)  Contact the GIS depat and get the location the disconnections  Disconnect and submit the feedback to the database/ SBM section  At the Metering Section  Run meter tests / repairs and replacements  Record purchased/tested/installed/replaced meters on water meter          | Feed back mechanism to the Database Section  Meter testing bench/ data capture forms/ meter test request and consent from customer forms  Create water meter database; Build linkage of water                           |

| (f)        | At the PRO   |  |
|------------|--|--|
| 1          | Receive information from the customer service and the SBM                  | Billing system with logs                                 |
| 2          | Broadcast the information to the public on various concerns                | ZAWA web / the most suitable manner of                   |
|            |  | advertisement  |
| (g)        | At the Database Section  |  |
| 1          | Receive new customers and assign the account numbers                       | Billing system with logs                                 |
| 2          | Receive the meter readings and plan for meter reading activities           | Meter reading system                                     |
| 3          | Produce disconnection lists and forward to the credit control              | Disconnection from the Billing system                    |
| 4          | Produce bills and ensure the distribution                                  | Bil distribution / physically or through SMS             |
| 5          | For new customers send the information to the GIS section for updating     | Physically forward the hardcopy of as-built drawings     |
|            | / as built drawings  |  |
| (h)        | At the Water Development Department  |  |
| 1          | Plan for the daily activities  |  |
| 2          | Plan for the implementation of future projects                             |  |
| 3          | Organise for the current projects / operation to completion                |  |
| 4          | Project design and BOQ   |  |
| 5          | Coordiante the Network O & M / Planning department activities              |  |
| <u>(i)</u> | At the Water Resource Section  |  |
| 1          | Issue permits  | APP for permits issuance following certain set policies  |
| 2          | receive borehole sinking requests and evaluate                             | Application forms and evaluations using certain policies |
| 3          | Organize for the works associated  | Office duties  |
| 4          | Get data from Other related organisations / the Meteological / Agriculture | e Data sharing policy                                    |
|            |  |  |
| 5          | Lias with the Water resources management centre in dar to get more         | Benchmarking   |
|            | information on their working style.  |  |
|            | Water shed / Flood Plains delienation                                      | ArcHydro/ GeODIN / GIS collect enough data               |
|            | At the Transport Section   |  |
| _1_        | Issue Work Permits   |  |
| 2          | Issue Fuel   |  |
| 3          | Schedule for Maintance   |  |
| 4          | Ensure all Tracking devices are working properly                           |  |
| 5          | Ensure Insurance on all vehicles and due dates                             |  |
| 6          | Know the designation of all vehicles within the day                        |  |
| 7          | Voon a Conv of all drivers driving licenses / government driving licenses  |  |
| /          | Keep a Copy of all drivers driving licences / government driving licenses  | •  |

# ZAWA G.I.S Training Program (21<sup>st</sup> September to 21<sup>st</sup> December , 2016) Introduction to G.I.S. - QGIS

| Name of ZAWA Counterparts | ZAWA Trainees - 1st Batch | Designation   |
|---------------------------|---------------------------|---|
| Said Mussa Khamis         | Mahmoud O Makame          | Customer Service + 8 graduates of 2014-2015 program |
| Hisham Mabrouk Khamis     | Ali Juma Zubeir           | Customer Service                                    |
| Kombo Ali Hassan          | Mwantum Swelum Ali        | Customer Service                                    |
| Mohammed Ali Khamis       | Munira Issa Hakim         | Customer Service                                    |
| Ali Said Mohammed         | Abeida Nassor Mussa       | North A District                                    |
|                           | Ithna Kasim Saleh         | Central District                                    |
|                           | Salma Ali Kesi            | North B District                                    |
|                           | Vuai Jabir Yange          | Credit Control                                      |
|                           | Iddi Khalfan Idd          | Credit Control                                      |
|                           | Saleh Said Aboud          | Credit Control (Commercial Users)                   |
|                           | Hashim Iddi Simba         | Credit Control (Institution)                        |
| Date: T                   |                           | 74144   |

|           |  |      |                                     | Hasnim Iddi Simba   | Credit Control (Institution) |   |                       |
|-----------|--|------|-------------------------------------|---|------------------------------|---|-----------------------|
| Date      |  | Tim  | e                                   | Content   | Venue                        | ZAWA Lecturer   | JICA/NJS              |
| Day 1 - 3 | Sep 21 (Wed),<br>Sep 26 (Mon),                 |      | 10:15~                              | Introduction to GIS - QGIS Relevance to ZAWA in improving service and   | Mombasa Office               | Hisham Mabrouk Said Mussa                                     | Francis Murathi       |
|           | Sep 28(Wed)                                    | AM   | 12:00~                              | Collection Vector Data  | Mombasa Office               | Said Mussa  | Francis Murathi       |
| Day 4     | Oct 3 (Mon), Oct<br>5 (Wed), Oct 10<br>(Mon)   |      |                                     | Examples  | Mombasa Office               | Hisham Mabrouk  | FI difcis iviui attii |
| Day 5     | Oct 12 (Wed),<br>Oct 17 (Mon),<br>Oct 19 (Wed) | AM   | 9:30~<br>10:15~<br>10:45~<br>12:00~ | Vector Attributes and Data How to Use SBM / GIS Data  | Mombasa Office               | Said Mussa<br>Hisham Mabrouk                                  | Francis Murathi       |
| Day 6     | Oct 24 (Mon),<br>Oct 26 (Wed).                 |      | 10:15~                              | Data Capture GPS Use, SC Survey Sheets and Data Collection Encoding Data in excel and GIS                         | Mombasa Office               | Mohammed Ali Khamis<br>Ali Said<br>Said Mussa & Kombo Ali     | Francis Murathi       |
| Day 7     | Nov 2 (Wed), Nov                               | PM   |                                     | Raster Data<br>(About Use of Images/ Georeferencing and<br>Capture)   | Mombasa Office               | Hisham Mabrouk & Said Mu<br>Mohammed Ali Khamis               | Francis Murathi       |
| Day 8     | Nov 9 (Wed), Nov<br>14 (Mon), Nov 16           |      | 9:30~<br>10:15~<br>10:45~<br>12:00~ | Coordinate and Reference Systems<br>Map Projections   | Mombasa Office               | Said Mussa<br>Hisham Mabrouk                                  | Francis Murathi       |
| Day 9     | Nov 21 (Mon),<br>Nov 23 (Wed).                 |      | 9:30~<br>10:15~<br>10:45~<br>12:00~ | Map Production  Maps Exercises - With Data  | Mombasa Office               | Mohammed Ali Khamis<br>Kombo Ali Hassan                       | Francis Murathi       |
| Day 10    | Dec 5 (Mon), Dec                               | PM . | 10:15~<br>10:45~                    | Credit Control and Use of GIS GIS In Civil Works GIS in Metering - Walks GIS in Project Planning and Data Updates | Mombasa Office               | Said Mussa Mohammed Ali Khamis Hisham Mabrouk Said Mussa      | Francis Murathi       |
| Day 11    | Dec 19 (Mon),                                  | PM   | 9:30~<br>10:15~<br>10:45~<br>12:00~ | Use of Microsoft Access Use of Microsoft Excel in data management Course Closure                                  | Mombasa Office               | Said Mussa Hisham Mabouk Kombo Ali Hassan Mohammed Ali Khamis | Francis Murathi       |

(2) Output-2: Position and Job Description of ZAWA's Staff

# List of Developed Job Descriptions for Current Designations as of June 2016

| Depart-    |                    | Section &                            | Designation                        | No.              | Name                            |
|------------|--------------------|--------------------------------------|------------------------------------|------------------|---------------------------------|
| ment /Unit | S                  | Sub-Section                          |                                    |                  |                                 |
|            |                    | Director Gener                       | D1                                 | Mustafa Ali Garu |                                 |
| Commer-    | Director           |                                      |                                    | C1               | Kazija Mussa Msheba             |
| cial       | Credit             |                                      | Credit Control Officer             | C2               | Rashid Juma Khamis              |
|            | Control            |                                      | Asst Credit Control                | C3               | Mwanaharusi Mwinjuma<br>Mgeni   |
|            |                    | Billing Large<br>Customers           | Asst Credit Control                | C4               | Bilal Makarani Sarboko          |
|            |                    | Billing Institu-<br>tional Customers | Asst Credit Control                | C5               | Ali Said Khamis                 |
|            |                    | Billing Domestic<br>Customers        | Bill Attendant                     | C6               | Mkasi Haji Zubeir               |
|            |                    | Meter Mechanic                       | Technician (Domestic)              | C7               | Vuai Jabir Yange                |
|            |                    |                                      | Asst Technician (Meter Management) | C8               | Bilal Khalid Abass              |
|            |                    |                                      | Plumber (Smaller Pipes)            | C9               | Mikidadi Mbaruk                 |
|            | Customer S         | Service                              | Customer Service Officer           | C10              | Mahmoud Omar Makame             |
|            |                    |                                      | Asst Customer Service              | C11              | Saleh Said Aboud                |
|            |                    |                                      | Customer Care (Surveyor)           | C12              | Yusuf Shaib Yusuf               |
|            |                    |                                      | Customer Care (Data Entry)         | C13              | Salma Ali Keis                  |
|            | Data Mana          | gement                               | Database Officer                   | C14              | Maulid Kinange Haji             |
|            |                    |                                      | Asst Data Entry (GIS)              | C15              | Said Musa Khamis                |
|            |                    |                                      | Data Entry (Billing)               | C16              | Makame Haji Iddi                |
| inance &   | Director           |                                      |                                    | F1               | Ali Tamin                       |
| Admin-     | Planning           |                                      | Planning & Policy Officer          | F2               | Asma Ahmed Mohamed              |
| stration   | & Policy           |                                      | Asst Planning & Policy Officer     | F3               | Namboto Ali Hamdu               |
|            |                    | Office Supervi-                      | Office Supervisor                  | F4               | Atiki Wazir Suleiman            |
|            |                    | sion                                 | Secretary DG                       | F5               | Raya Salum Abdalla              |
|            |                    | 51011                                | Cleaner                            | F6               | Fatma Shehe Msuri               |
|            |                    | Transportation                       | Transport Officer                  | F7               | Abdallah Ali Khamis             |
|            |                    | Transportation                       | Asst Auto Mechanic                 | F8               | Name unidentified               |
|            |                    |                                      | Driver (MV)                        | F9               | Abdulrahman Ame Silima          |
|            | Цитоп              |                                      | HR Officer                         | F10              | Hasan Juma Ali                  |
|            | Human<br>Resources |                                      | Asst HR Officer (Administra-       | F11              | Omar Haji Omar                  |
|            | Resources          |                                      | tion)                              |                  |                                 |
|            |                    |                                      | Asst HR Officer (Training)         | F12              | Said Mwinyi Mwinshehe           |
|            |                    | - D                                  | Asst HR Officer (Payroll)          | F13              | Amir Rajab Shaaban              |
|            |                    | Registry                             | Chief Registry Clerk               | F14              | Riziki Abass Vuai               |
|            |                    |                                      | Messenger                          | F15              | Ramadhan Amir Mbarak            |
|            | A                  |                                      | Salary Clerk                       | F16              | Safia Is-hak Yussuf             |
|            | Account-           |                                      | Chief Accountant                   | F17              | Zuleifa Kassim Saleh            |
|            | ing                |                                      | Accountant (Revenue)               | F18              | Mwanakombo Vuai Mgeni           |
|            |                    | C1-1                                 | Accountant (Projects)              | F19              | Seif Shaaban Seif               |
|            |                    | Cashier                              | Asst Accountant (Revenue)          | F20              | Ali Sheha Khamis                |
|            |                    |                                      | Asst Treasurer                     | F21              | Haji Makame Sheha               |
|            | D:                 |                                      | Cashier (Revenue)                  | F22              | Mwanaisha Suleiman Mo-<br>hamed |
| Technical  | Director           |                                      | W. D. L                            | 01               | Maulid Hassan Khamis            |
| Operation  | Water              |                                      | Water Production Officer           | O2               | - 41' 41 1 41'                  |
|            | Produc-            | Electrical                           | Engineer (Electrical)              | O3               | Ali Abdu Ali                    |
|            | tion               |                                      | Technician (Electromechanical)     | O4               | Husein Ame Njuma                |
|            |                    |                                      | Electrician                        | 05               | Hassan Haji Kongo               |
|            |                    |                                      | Artisan (Electrical)               | O6               | Shaaban Hemed Vuai              |
|            |                    | Mechanical                           | Engineer (Mechanical)              | O7               | -                               |
|            |                    |                                      | Technician (Mechanical)            | 08               | Mzee Kondo Mwinyi               |
|            |                    |                                      | Artisan (Mechanical)               | O9               | Hassan Khamis Hassan            |
|            |                    |                                      | Pump Operator                      | O10              | Ali Chande Ali                  |
|            |                    |                                      | Plumber (Large Pipes)              | O11              | Mzee Hamad Mzee                 |
|            | 1                  |                                      | Pump Operator                      | O12              | Omar Juma Mselem                |
|            |                    |                                      | - F - F                            |                  |                                 |
|            |                    | Workshop                             | Engineer (Workshop)                | O13              | Khalfan Omar Juma               |

| Depart-          |                                      | Section &          | Designation  | No. | Name                    |
|------------------|--------------------------------------|--------------------|--|-----|-------------------------|
| ment /Unit       | Sı                                   | ıb-Section         |  |     |                         |
|                  | Water Netw                           | ork                | Water Network Officer                                | O15 | Mohamed Hamdu Haji      |
|                  |                                      |                    | Civil Engineer (Civil)                               | O16 | Omar Zubeir Kombo       |
|                  |                                      |                    | Asst Engineer (Civil)                                | O17 | Noor Issa Abdallah      |
|                  |                                      |                    | Plumber  | O18 | Safia John Bondola      |
|                  |                                      | Pipe Technician    | -  | -   |                         |
|                  | District Offi                        | ice                | Asst District Water Officer                          | O19 | Othman Mohamed Othman   |
| Water            | Director                             |                    |  | W1  | Mohamed Ilyasa Mohamed  |
| Develop-<br>ment | Monitoring                           | & Evaluation       | Monitoring and Evaluation<br>Officer                 | W2  | Hakim Ali Kimara        |
|                  |                                      |                    | Asst Monitoring and Evaluation<br>Officer            | W3  | Asha Mtumwa Jecha       |
|                  | Water                                |                    | Geologist  | W4  | Haji Shaaban Haji       |
|                  | Resources                            |                    | Engineer (Mechanical)                                | W5  | Mohamed Abdallah Khatib |
|                  |                                      |                    | Asst Engineer (Mining)                               | W6  | Kazija Ame Thabit       |
|                  |                                      |                    | Technician (Mining)                                  | W7  | Hassan Zahran Haji      |
|                  |                                      | Laboratory         | Technician (Laboratory)                              | W8  | Amir Nahoda Mwadin      |
|                  | Planning                             | •                  | Engineer (Civil Construction)                        | W9  | -                       |
|                  | and Pro-                             |                    | Engineer (Planning&Design)                           | W10 | Pilly Masoud Kaku       |
|                  | ject Man-                            | Mapping            | Water Technician                                     | W11 | -                       |
|                  | agement                              | Civil Construction | Carpenter  | W12 | Said Othman Ali         |
|                  |                                      |                    | Mason  | W13 | Khatib Ali Salum        |
|                  |                                      | Water Tanks        | Technician (Water Tank)                              | W14 | Ali Juma Ame            |
|                  | Research, Innovation and Development |                    | Research, Innovation and Development Officer         | W15 | Rukia Masheko Ali       |
|                  |                                      |                    | Asst Research, Innovation and<br>Development Officer | W16 | Khamis Ame Mnubi        |
| Public Relati    | ions                                 |                    | Public Relations Officer                             | U1  | -                       |
|                  |                                      |                    | Asst Public Relations Officer                        | U2  | Amina Abdalla Daud      |
| Legal            |                                      |                    | Legal Officer  | U3  | Khadija Makame Juma     |
| 5                |                                      |                    | Asst Legal Officer                                   | U4  | Shaaban Juma Shaaban    |
| Audit            |                                      |                    | Audit Officer  | U5  | Jombi Kheri Karama      |
|                  |                                      |                    | Asst Audit Officer                                   | U6  | Kombo Haji Makame       |
| Procurement      |                                      |                    | Procurement Officer                                  | U7  | Othman Juma Othman      |
|                  |                                      |                    | Asst Procurement Officer                             | U8  | Haji Idrissa Haji       |
|                  |                                      | Warehouse          | Store Keeper   | U9  | Said Aboud Hamdan       |
|                  |                                      | <del>-</del>       | Asst Store Keeper                                    | U10 | Haidar Khamis Ali       |
| ICT              |                                      |                    | ICT Officer  | U11 | Salim Suleiman Khatib   |
|                  |                                      |                    | Asst ICT Officer                                     | U12 | Mwinyi Hassan Hakim     |

### ZANZIBAR WATER AUTHORITY

P. O. Box 460 **ZANZIBAR** 

Tel/Fax: +255 24 2231151 E-mail: zawa@zanzinet.com



P. O. Box 59, Chake Chake, **PEMBA** 

Tel/Fax: +255 24 2452652 E-mail: <u>zawape@zanzinet.com</u>

### Job Descriptions (Management)

Fiscal Year: 2016/2017

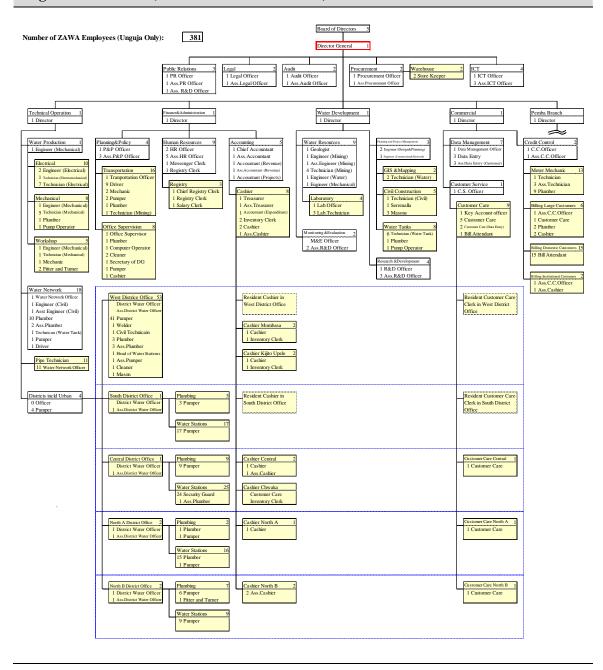
Job Title: Director General

Department / Unit/ Section/ Sub-Section:

Job Holder: Mustafa Ali Garu

| Agreement Status           |                                      |
|----------------------------|--------------------------------------|
| Agreed Date by Job Holder  |                                      |
| (with Date and Signature)  |                                      |
|                            |                                      |
| Agreed Date by Supervisor  |                                      |
| (with Date and Signature)  |                                      |
|                            |                                      |
| Agreed Date by Controlling |                                      |
| Officer (HOD)              |                                      |
| (with Date and Signature)  |                                      |
| Last Updated               | 03/05/2016                           |
| Agreed Measurable Standard | ds and Targets (Done for Every Year) |
| This Year's Standards      | No standards set.                    |
|                            |                                      |
|                            |                                      |
|                            |                                      |
|                            |                                      |
| Targets Agreed with        | No targets set.                      |
| Supervisor for the Year    |                                      |
|                            |                                      |
|                            |                                      |
|                            |                                      |

### **Organization Chart (How the Job is Positioned)**



### 1. Job Purpose (The reason why the job was established)

To cost effectively and efficiently lead and motivate to plan, organize, coordinate, direct, monitor and control the overall performance of ZAWA/Authority through guidance, coaching and harmonization of the business output with a view to competitively produce and supply acceptably clean and safe water that proactively translate the needs of the Zanzibar and international people while actively contributing to the development of ZAWA and Zanzibar.

### 2. Principle Accountabilities with End Results

| -  |                           |
|--|---------------------------|
| Principle Accountabilities   | End Results               |
| a) Provide leadership, direction and motivation to various Directorates,   | Strategically effective   |
| Branch and District Water Centers through Zanzibar legislations and        | way of harnessing         |
| Board of Directors' approved policies, rules, guidelines, procedures       | coordination and          |
| and regulations regarding strategic and operational plans in marketing     | immediate brokerage to    |
| the Authority to the Management team, interpreting/disseminating           | procure culture,          |
| same through directives, circulars, meetings and consultations while       | commitment and            |
| highlighting pertinent areas of attention or concern aimed at taking       | identity at corporate     |
| them through proper direction to achieve overall positive performance      | level in a businesslike   |
| of ZAWA.   | manner.                   |
| b) Develop and evolve policies that support ZAWA's core business of        | Demand oriented           |
| selling clean and safe water to Zanzibar and international people in       | attained by               |
| response to needs of both urban and rural sector of the economy            | professionally            |
| harnessing the technical and professional support from management          | international             |
| team with a view to have excellent performance of the ZAWA                 | excellence.               |
| operating systems in modern and international standards.                   |                           |
| c) Approve proposals on operational guidelines from management             | Teamwork and              |
| members as developed from various spheres of understanding but after       | ownership of              |
| carefully scrutinizing and satisfying oneself the direction in which they  | operational guidelines    |
| address the core business of clean and safe water supplying on sale and    | enhanced.                 |
| solicit for Board's approval prior to implementation with a view to        |                           |
| maintain the vision and mission of ZAWA.                                   |                           |
| d) Facilitate operations of departments by providing moral and material    | All levels facilitated to |
| support aimed at achieving of both strategic and operational goals and     | attain goals and          |
| objectives of the RGoZ for creating ZAWA; and operational levels of        | objectives.               |
| the Authority, Pemba Branch and District Centers.                          |                           |
| e) Secure adequate source of financing within the organization by strictly | Financial sustainability  |
| availing an appealingly viable budget and where beyond capacity            | that meets objectives is  |
| extend need from local and international sources with a view to sustain    | maintained.               |
| capabilities and capacities for carrying out ZAWA operations and           |                           |
| provide adequate support Pemba Branch and District Water Centers.          |                           |
| f) Create conducive atmosphere of operating ZAWA business by               | Legislations and          |
| advocating compliance to procedures, rules and regulations that are in     | regulations on operating  |
| line with statutory requirements such as auditing for financial and        | standards conformed.      |
| systems control, inspections of networks and training center with a        |                           |
| view to attaining regulative and legislative obligations.                  |                           |
| g) Monitor Branch, directorates and District Water Centers by going        | Organizational            |
| through reports and paying visits to observe implantation of activities    | operating procedures      |
| while obtaining suggestions and advice, raising queries on anomalies       | monitored and             |
| and outright poor performance and provide corrective measures all          | deviations controlled.    |
| aimed at controlling deviations from set procedures, rules and             |                           |
| regulations with a view to support and harmonize efforts towards           |                           |
| achieving desired goals and objectives.                                    |                           |

| h) Actively maintain proper communication and partner institutions as well as at internal and through forums, exhibitions, various media a view to learning more about business by cr maintaining awareness of ZAWA activities.  | external stakeholders and exchange of visits with  | Corporate image enhanced thus opening up more business with confidence. |
|--|--|---|
| <ul> <li>i) Maintain and recommend to the Board on reauthority basis adequate levels and qualitative appointing, training, promoting, transferring, staff in a view to retain and effectively utilizer resources that can achieve expected business collection-goal) that meet objectives (costs)</li> </ul> | rely right competencies by<br>demoting, and dismissing<br>e competent human<br>levels of (revenues | Only productive human resource retained and utilized.                   |
| j) Prepare and submit to the Board quarterly, so<br>comprehensive action plans, consolidated bu<br>training needs indicating practical controls in<br>of pertinent interest for the Board support with<br>performance standards and ultimate achieved<br>objectives.   | dgets for operations and<br>n place and highlight areas<br>th a view to maintain                   | Board appraised on performance and Management put into vows to achieve. |

#### 3. Critical Result Areas (Mainly 3-4 only and its 80% achievement base)

- a) Proactively motivating leadership that critically and comprehensively adopt and use the path toward vision without waver.
- b) Monitor effectively the performance of his team and motivate to keep on directing efforts to achieve goals and objectives (effective guidance and cost effective utilization of resources)
- c) Coordination and teamwork that focus on goals and objectives with harmony.
- d) Controlling of any deviation with utmost discipline on operating procedures, rules and regulations.

### 4. Job Context (Sphere of action and influence - relations)

This is a Chief Executive Officer's function, accountable to the Board of Directors for the provision of leadership, direction and guidance on doing business cot effectively and efficiently in order to ensure economic viability on investment.

The post demands that leadership of seriously visionary with tact and diplomacy in dealing with a multi-disciplinary and multi-national management teams i.e. the owners of ZAWA – RGoZ through Ministers and Principal Secretaries, officials and Directors of the BOARD; diverse donors and financiers, dire water customers and ZAWA providers/suppliers. The only one and none other reporting to the Board of Directors.

#### 5. Supervisory/Managerial Breadth/Authority to Exercise

The post demands use of managerial, economic, technical, social and political abilities to enable effective direction, leadership and coordination.

#### 6. Number and Level of Immediate Subordinates

See Organization Chart but 5 directors and 5 Heads of Units.

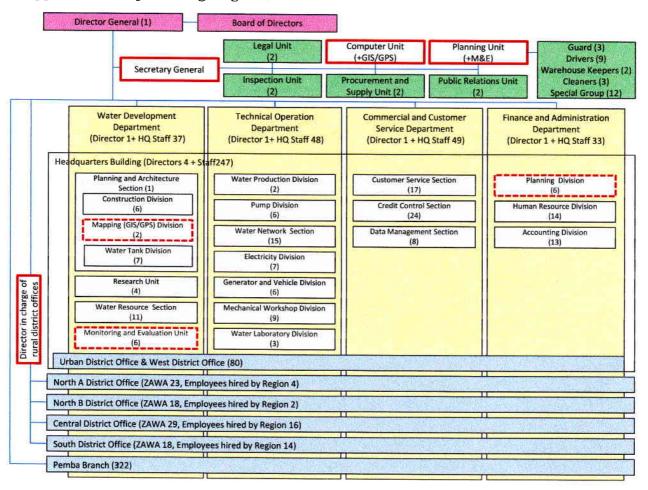
| 7. Knowledge and Skills Requirement |  |  |  |  |  |  |  |
|-------------------------------------|--|--|--|--|--|--|--|
| 7.1 General Education               | Form VI with passes in Science subjects (Maths. Physics &          |  |  |  |  |  |  |
|                                     | Chemistry) or Arts (Mathematics Economics and Accountancy).        |  |  |  |  |  |  |
| 7.2 Professional /Vocational        | MSc Engineering in any field and on advantage PhD in Water         |  |  |  |  |  |  |
| Qualification                       | Management.  |  |  |  |  |  |  |
| 7.3 Relevant Pre-Job                | 12 years in top management with at least 6 as Head of a business   |  |  |  |  |  |  |
| Experience                          | institution advantageously being water institution.                |  |  |  |  |  |  |
| 7.4 Managerial Skills               | Must be able to ferociously plan, organize, coordinate and control |  |  |  |  |  |  |
|                                     | overall business objectives of the authority.                      |  |  |  |  |  |  |
| 7.5 Entrepreneurial Skills          | Should have run a business worth a Tshs 5/bn annual turnover.      |  |  |  |  |  |  |
| 7.6 Physical Skills                 | Should be able to use IT equipment and self drive where            |  |  |  |  |  |  |
|                                     | necessary.   |  |  |  |  |  |  |

| 7.7 Communication Skills          | High level tact and diplomacy is required to express needs of the authority comprehensively at internal and international levels at fluent English and Kiswahili and preferably another second foreign language.                        |
|-----------------------------------|---|
| 7.8 Numeric/Computing Skills      | Be able to use simple scientific formulae.  |
| 7.9 Analytical Skills             | Should be able to analyze national and regional requirements (refer vision of ZAWA) and come out with conducive strategic plans which if implemented can meet and tackle challenges to make organization meet own goals and objectives. |
| 7.10 Responsibility for Resources | Without controlling effect on resources jobholder may cause losses in terms of investments without revenue in billions.   |
| 7.11 Human Relations              | Ability to harness efforts of others and evolve teamwork that can weave power that produces wealth. Should be able also to promote corporate image internally and externally through use of tact and diplomacy.                         |
| 8. Environmental and Other Fe     | atures  |
| 8.1 Working Conditions            | Normal office conditions.   |
| 8.2 Physical Effort               | Sedentary work associated with light exhaustion.  |
| 8.3 Hazards                       | Road and air hazards but probability of occurrence is remote.  Mental stress though relaxation facilities are plenty.   |

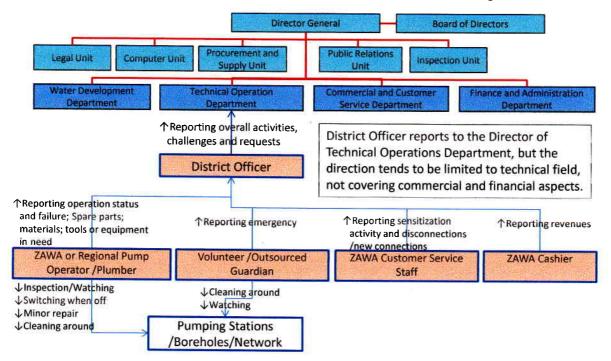
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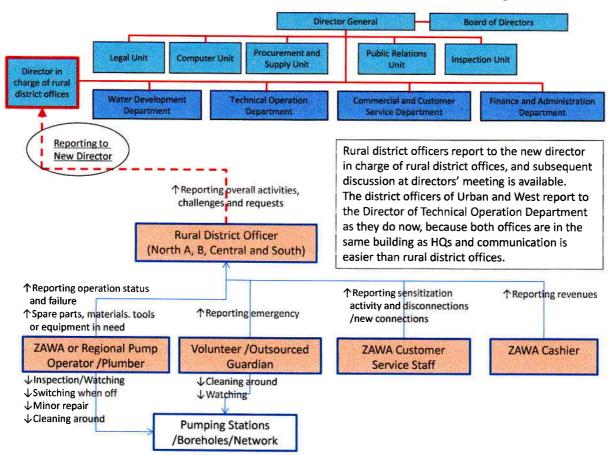
### (3) Output-2: Draft Organigram of ZAWA

### **Appendix 1: Proposed Organogram**



Appendix 2: Present Reporting Line from District Officer to ZAWA HQs





Appendix 3: Proposed Reporting Line from District Officer to ZAWA HQs

### Appendix 4: Job Description of the New Director in charge of Rural District Offices

The Director in charge of Rural District Offices shall accomplish the following tasks concerning the District Offices of North A, North B, Central and South, under the full cooperation and coordination with other directors of ZAWA:

- 1. To ensure that suitably sized and staffed district offices are established, through supervising and monitoring their plans and performance, in order to bring operations and maintenance activities closer to customers.
- 2. To ensure that necessary skills, resources and supports exist to service supply activities in all the district offices.
- 3. To ensure that the functions, programs and staff are coordinated for efficiency and effectiveness in all district offices.
- 4. To ensures the full cooperation and coordination with the existing departments and units in ZA-WA HQs, by means of providing comprehensive reports and enhancing discussion/ communication among the stakeholders.

### Appendix 5: Job Description of the Secretary General

The Secretary General shall accomplish the following tasks in support of the Director General, in order to provide the regulatory/ supporting functions of headquarters and to enhance discussion/ communication among the stakeholders:

- 1. To ensure that suitably sized and staffed units are established, through supervising and monitoring their plans and performance, in order to provide the effective regulatory/ supporting functions from/ within the headquarters.
- 2. To ensure that necessary skills, resources and supports exist to the assigned tasks in all the units.
- 3. To ensure that the functions, programs and staff are coordinated for efficiency and effectiveness in all the units, under the full cooperation and coordination with all the departments, branch and district offices.

...End...

# The Expert Team of JICA Technical Assistance

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NJS-ZAWA P2Y3\_004

On the 16<sup>th</sup> day of June 2014

Dr. Mustafa Ali Garu Director General, ZAWA, MLHWE, Tanzania

Re.: The Technical Cooperation Project for Enhancement of Water Supply Management of Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania

Subj.: Recommendation for the Institutional Development of ZAWA

Dear Dr. Mustafa Ali Garu,

The water utility management expert of the captioned project had a series of discussion both internally and with the HR officer regarding the institutional development of ZAWA, and we have the following recommendations (refer to appendices 1 to 5):

- 1) Communication channel between the headquarters and the rural district offices (i.e. North A, North B, Central and South) needs to be reinforced in terms of technical, commercial and financial; along this line, a new director class needs to be established in charge of rural district offices;
- 2) The Mapping (GIS/GPS) Division needs to be integrated into the Computer Unit, to ensure the security, quality and update of the data, as well as the timely maintenance of hardware/software;
- 3) The Monitoring and Evaluation Unit and the Planning Division need to be merged under the direct control of the Director General;
- 4) A new post of Secretary General needs to be created to control thus expanded units in headquarters in support of the Director General;

Your kind cooperation and prompt action on this matter would be greatly appreciated.

Yours faithfully,

TAMAMA Toshihiko

Vice Chief Advisor and Water Utility Management Expert of the JICA Expert Team

(4) Output-3: Draft Guideline of Simulation on the Proper Tariff





# SIMULATION ON TARIFF LEVEL

# WITH DUE CONSIDERATION

OF

## **USER ORIENTED**

**AND** 

# WATER SUPPLY SERVICEIMPROVEMENT IN UWS

Edition\_ver-1 (the First Draft): as of April-2015

The Technical Cooperation Project for

Enhancement of Water Supply Management of

Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania



April 2015 as the First Draft

Joint Task Force Team

ZAWA Counterparts and JICA Experts

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### **Chapter- I Background**

Prior to the introduction of the amendment to the Water Regulations of 2008, water for domestic consumption was provided for free. The said regulations introduced tariff structures to be applied in the billing of water consumption whereby domestic consumers are required to pay a flat rate of TZS 4,000 per month, hotels 4-5 star TZS 5million, 2-3 stars TZS. 3 million, restaurants, bakeries, building contractors, petrol stations, car washes and small scale industries ranged from TZS 20,000 p/m to TZS 120,000.

The charge currently in place does not commensurate to the ability of ZAWA to meet its financial obligations when fall due. Therefore, it is obvious that ZAWA's operation and maintenance costs have been subsidized by the government through allocation of its national budget to meet the utility monthly obligations.

Based on the brief background given above, it is apparent that ZAWA is not able to cover its operation and maintenance costs, let alone the investment costs, without support from the Government. This is evidenced by the support by the Government through electricity and other subsidies. The dependence of ZAWA on government subsidies is against the user pay principle whereby public services of which the users and volume of use are specified (such as water services) are operated by public corporations and costs of operating of such corporations are paid by the users through tariff.

Moreover, ZAWA dependence on government subsidies is contrary to the National Water Policy of the Revolutionary Government of Zanzibar which calls for water utilities to mainly be self-financing at least to meet operation and maintenance costs.

In due course of achieving the policy objective of self-financing of water supply operations costs, ZAWA has initiated a process to establish a model or methodology to estimate proper tariff level which will eventually recover operation, maintenance and short and long term investment costs from the water users.

(5) Output-3: Progress of the Service Connection Survey

### Saateni Upper System:

| ZAWA Water Supply |                | Shaurimoyo Shehia |       |       | Makadara Shehia |       |      | Mikunguni Shehia |         |     | Gulioni Shehia |        |      | Mlandege Shehia |        |      |           |
|-------------------|----------------|-------------------|-------|-------|-----------------|-------|------|------------------|---------|-----|----------------|--------|------|-----------------|--------|------|-----------|
| Utilization       | Register       | Subscriber        | SC Su | rvey  | HH Survey       | SC Su | rvey | HH Survey        | SC Surv | ey  | HH Survey      | SC Sur | vey  | HH Survey       | SC Sui | rvey | HH Survey |
|                   | Entry          | Metered           | 0     | 288   | 173             | 756   | 812  | 534              | 0       | 24  | 87             | 2      | 239  | 110             | 0      | 124  | 199       |
| User              | EIILIY         | Flat              | 288   | 200   | 1/3             | 56    | 012  | 554              | 24      | 24  | 07             | 237    | 239  | 110             | 124    | 124  | 199       |
| Osei              | Non-entry      | Public            |       | 26    | 83              |       | 1    | 0                |         | 0   | 49             |        | 0    | 22              |        | 2    | 0         |
|                   | Non-entry      | Illegal           |       | 667   |                 |       | 44   |                  |         | 278 |                |        | 181  |                 |        | 236  | 64        |
|                   | Water Source   | es .              | 3     | 93    | 862             | 1     | 1    | 105              | 0       | 1   | 218            | 0      | 0    | 322             | 12     | 29   | 0         |
| Non-user          | Connect to III | egal Provider     | 90    | 93    |                 | 0     | 1    |                  | 1       | 1   |                | 0      | U    |                 | 17     | 29   | 0         |
|                   | No Answer or   | Non-recipient     |       | 310   | 129             |       | 0    | 0                | ·       | 18  | 0              |        | 0    | 0               | ·      | 48   | 26        |
|                   | Total of HE    | ls                |       | 1,384 | 1,247           |       | 858  | 639              |         | 321 | 354            |        | 420  | 454             |        | 439  | 289       |
|                   | Month of Surv  | eyed              |       | Sep   | -14             |       | Aug  | -14              |         | Sep | -14            |        | Jun- | 14              |        | Jan- | ·15       |

| Sub-total: DMA-1 |     |         |     |  |  |  |
|------------------|-----|---------|-----|--|--|--|
|                  | 758 | Metered |     |  |  |  |
|                  | 729 | Flat    | - ( |  |  |  |

| 758   | Metered                        |                     |
|-------|--------------------------------|---------------------|
| 729   | Flat                           | User of             |
| 29    | Public                         | ZAWA                |
| 1,406 | Illegal                        |                     |
|       |                                |                     |
| 16    | Water Sources                  | Non usor            |
|       | Water Sources Illegal Provider | Non-user            |
| 108   |                                | Non-user<br>of ZAWA |

# Saateni Upper System:

| 7           | ZAWA Water Supply |               | Mchangani Shehia |      |           | Vikotoni Shehia |      |           | Mwembeshauri Shehia |      |           | Kisiwadui Shehia |      |           | Kikuwajuni juu Shehia |      | juu Shehia |
|-------------|-------------------|---------------|------------------|------|-----------|-----------------|------|-----------|---------------------|------|-----------|------------------|------|-----------|-----------------------|------|------------|
| Utilization | Register          | Subscriber    | SC Su            | rvey | HH Survey | SC Su           | rvey | HH Survey | SC Su               | rvey | HH Survey | SC Su            | rvey | HH Survey | SC Surve              | ey . | HH Survey  |
|             | Entry             | Metered       | 0                | 169  | 79        | 0               | 63   | 0         | 0                   | 2    | 0         | 0                | 65   | 0         | 0                     |      | 0          |
| User        | Entry             | Flat          | 169              | 109  | 79        | 63              | 03   | 62        | 3                   | 3    | 13        | 65               | 05   | 20        | 13                    |      | 14         |
|             | Non ontro         | Public        | 3                | 30   | 3         | 0               | 240  | 0         | 4                   | 324  | 0         |                  | 1    | 0         | ·                     | 5    | 0          |
|             | Non-entry         | Illegal       | 27               | 30   | 0         | 240             |      | 199       | 320                 | 324  | 237       |                  | 243  | 261       |                       | 383  | 0          |
|             | Water Source      | S             | 126              | 171  | 128       | 9               | 22   | 0         | 0                   | 0    | 3         | 0                | 2    | 2         | 3                     | 2    | 0          |
| Non-user    | Connect to Ille   | egal Provider | 45               | 1/1  | 128       | 13              | 22   | 0         | 8                   | ٥    | 97        | 2                | 2    | 13        | 0                     | 3    | 2          |
|             | No Answer or      | Non-recipient |                  | 0    | 89        |                 | 60   | 144       | ·                   | 17   | 0         |                  | 20   | 0         | ·                     | 36   | 0          |
|             | Total of HH       | s             |                  | 370  | 299       |                 | 385  | 405       |                     | 352  | 350       |                  | 331  | 296       |                       | 427  | 16         |
|             | Month of Surv     | eyed          |                  | Mar  | r-14      |                 | Feb  | -15       |                     | Mai  | r-15      |                  | Mar- | 15        |                       | May  | -15        |

### Sub-total: DMA-2

| 00.0 000 | u = =              |          |  |  |  |  |
|----------|--------------------|----------|--|--|--|--|
| 0        | Metered            |          |  |  |  |  |
| 313      | Flat               | User of  |  |  |  |  |
| 13       | Public             | ZAWA     |  |  |  |  |
| 1,213    | Illegal            |          |  |  |  |  |
| 138      | Water Sources      | Non-user |  |  |  |  |
| 68       | Illegal Provider   | of ZAWA  |  |  |  |  |
| 133      | Non-recipient      | UI ZAWA  |  |  |  |  |
| 1,878    | Sub-total in DMA-2 |          |  |  |  |  |

### Saateni Upper System:

| Z                 | ZAWA Water Supply |               |       | Mkunazini Shehia |           |        | Malindi Shehia |           |       | Kiponda Shehia      |        |           | nangan | i Shehia  | Rahaleo Shehia |      |           |
|-------------------|-------------------|---------------|-------|------------------|-----------|--------|----------------|-----------|-------|---------------------|--------|-----------|--------|-----------|----------------|------|-----------|
| Utilization       | Register          | Subscriber    | SC Su | rvey             | HH Survey | SC Sur | vey            | HH Survey | SC Su | SC Survey HH Survey |        | SC Survey |        | HH Survey | SC Su          | rvey | HH Survey |
|                   | Entry             | Metered       | 0     | 26               | 0         | 0      | 101            | 0         | 0     | 1                   | 0      | 0         | 21     | າ         | 0              | 46   | 0         |
| User              | Entry             | Flat          | 26    | 20               | 2         | 101    | 101            | 114       | 4     | 4                   | 0      | 21        | 21     | 2         | 46             | 46   | 34        |
|                   | Non-entry         | Public        | 0     | 324              | 4         | ·      | 0              | 0         |       | 0                   | 2      |           | 0      | 0         |                | 0    | 0         |
|                   | Non-entry         | Illegal       | 324   | 324              | 16        |        | 301            | 212       |       | 131                 | 9      |           | 204    | 183       |                | 312  | 266       |
|                   | Water Sources     |               | 3     | 283              | 15        | 1      | Г1             | 0         | 10    | 113                 | 46     | 27        | 287    | 5         | 4              | 11   | 0         |
| Non-user          | Connect to III    | egal Provider | 280   | 203              | 19        | 50     | 51             | 0         | 103   | 113                 | 13     | 260       | 287    | 120       | 7              | 11   | 1         |
| No Answer o       |                   | Non-recipient | •     | 55               | 139       | ,      | 54             | 214       | ·     | 6                   | 60     | ·         | 44     | 7         |                | 26   | 117       |
| Total of HHs      |                   |               | 688   | 195              |           | 507    | 540            |           | 254   | 130                 |        | 556       | 317    |           | 395            | 418  |           |
| Month of Surveyed |                   | Nov-16        |       | Dec-14           |           | Nov-14 |                | Nov-14    |       |                     | Feb-15 |           | -15    |           |                |      |           |

### Sub-total: DMA-3

| Sub-tot | al: DIVIA-3      |          |
|---------|------------------|----------|
| 0       | Metered          |          |
| 198     | Flat             | User of  |
| 0       | Public           | ZAWA     |
| 1,272   | Illegal          |          |
| 45      | Water Sources    | Non-user |
| 700     | Illegal Provider | of ZAWA  |
| 185     | Non-recipient    | UI ZAVVA |
| 2,400   | Sub-total in DMA | -3       |

### Saateni Upper System:

| 7                 | ZAWA Water Su     | upply         | Mwembetanga Shehia     |     |           | Kikwajuni Bo       | Kisima-Manjongoo Shehia |                     |     | М         | iember | i Shehia  | MwembeLadu Shehia |       |           |     |
|-------------------|-------------------|---------------|------------------------|-----|-----------|--------------------|-------------------------|---------------------|-----|-----------|--------|-----------|-------------------|-------|-----------|-----|
| Utilization       | Register          | Subscriber    | SC Survey HH Survey SC |     | SC Survey | C Survey HH Survey |                         | SC Survey HH Survey |     | SC Survey |        | HH Survey | SC Su             | ırvey | HH Survey |     |
|                   | Entry             | Metered       | 0                      | 132 | 0         | 0 33               | 0                       | 0                   | 75  | 0         | 0      | 45        | 0                 | 0     | 85        | 0   |
| User              | EIILIY            | Flat          | 132                    | 132 | 117       | 33                 | 35                      | 75                  | 73  | 29        | 45     | 45        | 20                | 85    |           | 59  |
| Non-ent           | Non ontre         | Public        | 1                      | 367 | 0         | 0 378              | 36                      | 3                   | 435 | 0         | 1      | 794       | 0                 | 1     | 314       | 0   |
|                   | Non-entry         | Illegal       | 366                    | 307 | 416       |                    | 245                     | 432                 | 435 | 212       | 793    |           | 83                | 313   |           | 277 |
|                   | Water Sources     |               | 0                      | 0   | 3         | 0                  | 1                       | 2                   | 16  | 0         | 16     | 24        | 3                 | 17    | 41        | 0   |
| Non-user          | Connect to Ille   | egal Provider | 8                      | ٥   | 17        | 0                  | 44                      | 14                  | 10  | 1         | 8      | 24        | 1                 | 24    | 41        | 0   |
| No Answer or Non- |                   | Non-recipient |                        | 11  | 0         | 23                 | 0                       | ·                   | 0   | 192       |        | 23        | 22                |       | 73        | 64  |
|                   | Total of HHs      |               |                        | 518 | 553       | 434                | 361                     |                     | 526 | 434       |        | 886       | 129               |       | 513       | 400 |
|                   | Month of Surveyed |               |                        | Mar | -15       | Ma                 | y-15                    |                     | Apr | -15       |        | Jun-      | -15               |       | Jan       | -15 |

| Sub-tot | al: DMA-4        |          |
|---------|------------------|----------|
| 0       | Metered          |          |
| 370     | Flat             | User of  |
| 6       | Public           | ZAWA     |
| 2,282   | Illegal          | -        |
| 35      | Water Sources    | Non-user |
| 54      | Illegal Provider | of ZAWA  |
| 130     | Non-recipient    | UIZAVVA  |
| 2,877   | Total in DMA-4   |          |

### Saateni Upper System:

| 7           | AWA Water Su               | ıpply                    | Kilimani Shehia |      |           | Kwaalimsha Shehia |          |           | Kwahani Shehia |      |           |           | Mkele : | Shehia    | Mwembemakumbi Shehia |      |           |
|-------------|----------------------------|--------------------------|-----------------|------|-----------|-------------------|----------|-----------|----------------|------|-----------|-----------|---------|-----------|----------------------|------|-----------|
| Utilization | Register                   | Subscriber               | SC Su           | rvey | HH Survey | SC Survey         |          | HH Survey | SC Survey      |      | HH Survey | SC Survey |         | HH Survey | SC Survey            |      | HH Survey |
|             | Entry                      | Metered                  | 2               | 80-  | 0         | 0                 | 28       | 3         | 0              | 7    | 0         | 0         | 28      | 0         |                      | 0    | 0         |
| User        | Littiy                     | Flat                     | 78              | 80   | 33        | 28                |          | 74        | 7              | Í    | 59        | 28        | 20      | 56        |                      |      | 83        |
|             | Non-entry                  | Public                   | 66              | 164  | 15        | 5                 | 5<br>148 | 21        | 14             | 228  | 10        | 11        | 241     | 282       | 2                    | 0    | 694       |
|             |                            | Illegal                  | 98              | 104  | 112       | 148               |          | 136       | 214            |      | 192       | 230       | 241     | 132       |                      | U    | 14        |
|             | Not Connected              |                          |                 | 0    | 0         |                   | 139      | 98        |                | 99   | 106       |           | 350     | 70        |                      |      | 5         |
| Non-user    | Water Sources              |                          | 20              | 163  | 16        | 5                 | 131      | 7         | 6              | 234  | 42        | 10        | 343     | 122       |                      | 0    | 10        |
| Non-user    | Connect to Ille            | nect to Illegal Provider |                 | 103  | 141       | 126               | 151      | 71        | 228            | 234  | 252       | 333       | 343     | 236       |                      | U    | 316       |
|             | No Answer or Non-recipient |                          |                 | 232  | 148       | ·                 | 45       | 87        |                | 110  | 68        |           | 82      | 61        |                      |      | 100       |
|             | Total of HHs               |                          |                 | 639  | 465       |                   | 496      | 497       |                | 678  | 729       |           | 1,044   | 959       |                      | 0    | 1,222     |
|             | Month of Surveyed          |                          | Feb-16          |      |           | Jun-              | -16      | Jun       |                | n-16 |           | Jul-16    |         | On-going  |                      | oing |           |

| b-t | ota | I: I   | ∨וכ        | IA-5         |
|-----|-----|--------|------------|--------------|
|     |     |        |            |              |
|     | b-t | b-tota | b-total: I | b-total: DIV |

| Sub-tot | ai: DMA-5          |              |
|---------|--------------------|--------------|
| 2       | Metered            |              |
| 141     | Flat               | User of      |
| 96      | Public             | ZAWA         |
| 690     | Illegal            |              |
| 449     | Not Connected      | _            |
| 41      | Water Sources      | Non-user     |
| 830     | Illegal Provider   | of ZAWA      |
| 469     | Non-recipient      | <del>-</del> |
| 2,718   | Total in Saateni S | system       |

Ratio of Utilization =

(No. of HHs using ZAWA water) ÷ (No. of all HHs) × 100 (%)

74%

(No. of HHs connecting to ZAWA)  $\div$  (No. of all HHs)  $\times$  100 (%)

Ratio of Registration =

Ratio of Connection =

(No. of HHs registering to Flat and Metered) ÷ (No. of HHs connecting to ZAWA) × 100 (%)

26%

Total: ΣDMA(1-5)

| TOtal. Z |                    |          |
|----------|--------------------|----------|
| 760      | Metered            |          |
| 1,751    | Flat               | User of  |
| 144      | Public             | ZAWA     |
| 6,863    | Illegal            | -        |
|          | Not Connected      |          |
| 275      | Water Sources      | Non-user |
| 1,760    | Illegal Provider   | of ZAWA  |
| 1,293    | Non-recipient      |          |
| 12,846   | Total in Saateni S | ystem    |

### Mpendae (Saateni Lower System):

| Z           | AWA Water S       | upply           | Mpendae Shehia |       |           | Urusi Shehia |       |           | Kwaalinatuu Shehia |                     |      | Jar       | g'omb | e Shehia  | Meya Shehia |      | Shehia      |
|-------------|-------------------|-----------------|----------------|-------|-----------|--------------|-------|-----------|--------------------|---------------------|------|-----------|-------|-----------|-------------|------|-------------|
| Utilization | Register          | Subscriber      | SC Su          | rvey  | HH Survey | SC Survey    |       | HH Survey | SC Su              | SC Survey HH Survey |      | SC Survey |       | HH Survey | SC Su       | rvey | HH Survey   |
|             | Entry             | Metered         | 0              | 165   | 0         | 0            | 88    | 0         | 0                  |                     | 0    | 0         | 2     | 0         | 0           | 51   | 0           |
| User        | EIILIY            | Flat            | 165            | 103   | 115       | 88           | 88    | 40        | 5                  | 3                   | 14   | 2         | 2     | 8         | 51          |      | 97          |
| oser        | Non-entry         | Public          |                | 992   | 304       |              | 615   | 382       |                    | 244                 | 408  |           | 524   | 313       |             | 237  | 92          |
|             |                   | Illegal         |                | 488   | 402       |              | 216   | 240       |                    | 103                 | 26   |           | 48    | 33        |             | 139  | 228         |
|             | Water Sources     |                 | 78             | 144   | 354       | 9            | 117   | 5         | 31                 | 204                 | 24   | 18        | 292   | 10        | 12          | 300  | 64          |
| Non-user    | Connect to III    | egal Provider   | 66             | 144   | 51        | 108          | 11/   | 218       | 173                | 204                 | 122  | 274       | 292   | 441       | 288         | 300  | 137         |
| No Answer   |                   | r Non-recipient |                | 26    | 118       |              | 16    | 50        |                    | 58                  | 22   |           | 142   | 89        |             | 135  | 82          |
|             | Total of HHs      |                 |                | 1,815 | 1,344     |              | 1,052 | 935       |                    | 614                 | 616  |           | 1,008 | 894       |             | 862  | 700         |
|             | Month of Surveyed |                 |                | Nov   | -15       |              | Dec   | -15       |                    | Mai                 | r-16 |           | Apr   | -16       |             | May  | <b>/-16</b> |

| Jub-tota | I. DIVIA-1       |          |
|----------|------------------|----------|
| 0        | Metered          |          |
| 311      | Flat             | User of  |
| 2,612    | Public           | ZAWA     |
| 994      | Illegal          |          |
| 148      | Water Sources    | Non-user |
| 909      | Illegal Provider | of ZAWA  |
| 377      | Non-recipient    | UI ZAVVA |
| 5,351    | Sub-total in DMA | -1       |

### Mpendae (Saateni Lower System):

| Z            | ZAWA Water Supply |               |       | Matarumbeta Shehia l |              |       | Kidongo Chekundu Shehia |           |       | Muungano Shehia |           |           | Sebleni Shehia |           |           | Nyerere Shehia |  |
|--------------|-------------------|---------------|-------|----------------------|--------------|-------|-------------------------|-----------|-------|-----------------|-----------|-----------|----------------|-----------|-----------|----------------|--|
| Utilization  | Register          | Subscriber    | SC Su | rvey                 | HH Survey    | SC Su | ırvey                   | HH Survey | SC Su | rvey            | HH Survey | SC Survey |                | HH Survey | SC Survey | HH Survey      |  |
|              | Fn+m.             | Metered       | 0     | 0                    | 0            | 0     | 0                       | 0         | 0     | 0               | 0         | 0         | 0              | 0         | 0         | 0              |  |
| User         | Entry             | Flat          | 0     | U                    | 5            |       | U                       |           |       | U               |           |           | U              |           | U         |                |  |
|              | Non-entry         | Public        | 49    |                      | 2            | 0     |                         | 0         |       |                 | 0         |           |                | 0         |           | 0              |  |
|              | Non-entry         | Illegal       | 198   |                      | 25           |       |                         |           |       |                 |           |           |                |           |           |                |  |
|              | Water Sources     | 5             | 9     | 124                  | 9            |       | 0                       | 0         | 0     | 0               |           | 0         | 0              |           | 0         | 0              |  |
| Non-user     | Connect to Ille   | gal Provider  | 115   | 124                  | 130          |       | U                       | 0         |       | U               |           |           | U              |           | 0         |                |  |
|              | No Answer or      | Non-recipient |       | 61                   | 12           |       |                         |           | ·     |                 | 0         |           |                | 0         |           | 0              |  |
| Total of HHs |                   |               | 432   | 183                  |              | 0     | 0                       |           | 0     | 0               |           | 0         | 0              | 0         | 0         |                |  |
| N            | Month of Surveyed |               |       | May                  | <i>'</i> -16 |       |                         |           |       |                 |           |           | ,              |           |           | •              |  |

#### Sub-total: DMA-2

| Sub-total. DIVIA-2 |                    |                     |
|--------------------|--------------------|---------------------|
| 0                  | Metered            |                     |
| 0                  | Flat               | User of             |
| 49                 | Public             | ZAWA                |
| 198                | Illegal            |                     |
| 9                  | Water Sources      | Non-user<br>of ZAWA |
| 115                | Illegal Provider   |                     |
| 61                 | Non-recipient      |                     |
| 432                | Sub-total in DMA-2 |                     |

Mpendae (Saateni Lower System):

| ZAWA Water Supply |                        | Magomeni Shehia |       |       | Sogea Shehia |           |   |           |
|-------------------|------------------------|-----------------|-------|-------|--------------|-----------|---|-----------|
| Utilization       | Register               | Subscriber      | SC St | ırvey | HH Survey    | SC Survey |   | HH Survey |
|                   | Entry Metered 0 0 Flat | 0               | 0     |       | 0            |           |   |           |
| User              |                        | Flat            |       | 0     |              |           |   |           |
| Osei              | Non onto               | Public          | 0     |       |              |           | 0 | 0         |
|                   | Non-entry              | Illegal         |       |       |              |           |   |           |
|                   | Water Sources          |                 |       | 0     |              |           | 0 | 0         |
| Non-user          | Connect to Ille        | gal Provider    |       | U     |              |           | U | 0         |
| No Answer or N    |                        | Non-recipient   |       |       |              |           |   |           |
| Total of HHs      |                        |                 | 0     | 0     |              | 0         | 0 |           |
| Month of Surveyed |                        |                 |       | •     |              |           |   |           |

Ratio of Utilization = (No. of HHs using ZAWA water) ÷ (No. of all HHs) × 100 (%)

72%

Ratio of Connection = (No. of HHs connecting to ZAWA)  $\div$  (No. of all HHs)  $\times$  100 (%)

26%

Ratio of Registration = (No. of HHs registering to Flat and Metered)  $\div$  (No. of HHs connecting to ZAWA)  $\times$  100 (%)

7%

| Sub-total: [ | JMA-3 |
|--------------|-------|
|--------------|-------|

| 0 | Metered                           |          |
|---|-----------------------------------|----------|
| 0 | Flat                              | User of  |
| 0 | Public                            | ZAWA     |
| 0 | Illegal                           |          |
| 0 | Water Sources                     | NI       |
|   |                                   |          |
| 0 | Illegal Provider                  | Non-user |
|   | Illegal Provider<br>Non-recipient | of ZAWA  |

#### Total: ΣDMA(1-3)

| TOtal. ZL | /IVIA(1-2)         |          |
|-----------|--------------------|----------|
| 0         | Metered            |          |
| 311       | Flat               | User of  |
| 2,661     | Public             | ZAWA     |
| 1,192     | Illegal            |          |
| 157       | Water Sources      | Non-user |
| 1,024     | Illegal Provider   | of ZAWA  |
| 438       | Non-recipient      | UI ZAVVA |
| 5,783     | Total in Saateni S | System   |

Saateni System (Mnara Wa Mbao):

| ZAWA Water Supply |                            | Migombani Shehia |           |       |           |
|-------------------|----------------------------|------------------|-----------|-------|-----------|
| Utilization       | Register                   | Subscriber       | SC Survey |       | HH Survey |
|                   | Entry                      | Metered          | 0         | 238   | 0         |
| User              | Liitiy                     | Flat             | 238       | 230   | 377       |
| USEI              | Non-entry                  | Public           |           | 93    | 56        |
|                   | Non-entry                  | Illegal          |           | 207   | 565       |
|                   | Water Source               | es .             | 7         | 323   | 11        |
| Non-user          | Connect to III             | egal Provider    | 316       | 323   | 72        |
|                   | No Answer or Non-recipient |                  |           | 105   | 93        |
| Total of HHs      |                            |                  | 966       | 1,174 |           |
| Month of Surveyed |                            |                  | Jan       | -15   |           |

Ratio of Utilization = (No. of HHs using ZAWA water)  $\div$  (No. of all HHs)  $\times$  100 (%)

56%

Ratio of Connection = (No. of HHs connecting to ZAWA)  $\div$  (No. of all HHs)  $\times$  100 (%)

46%

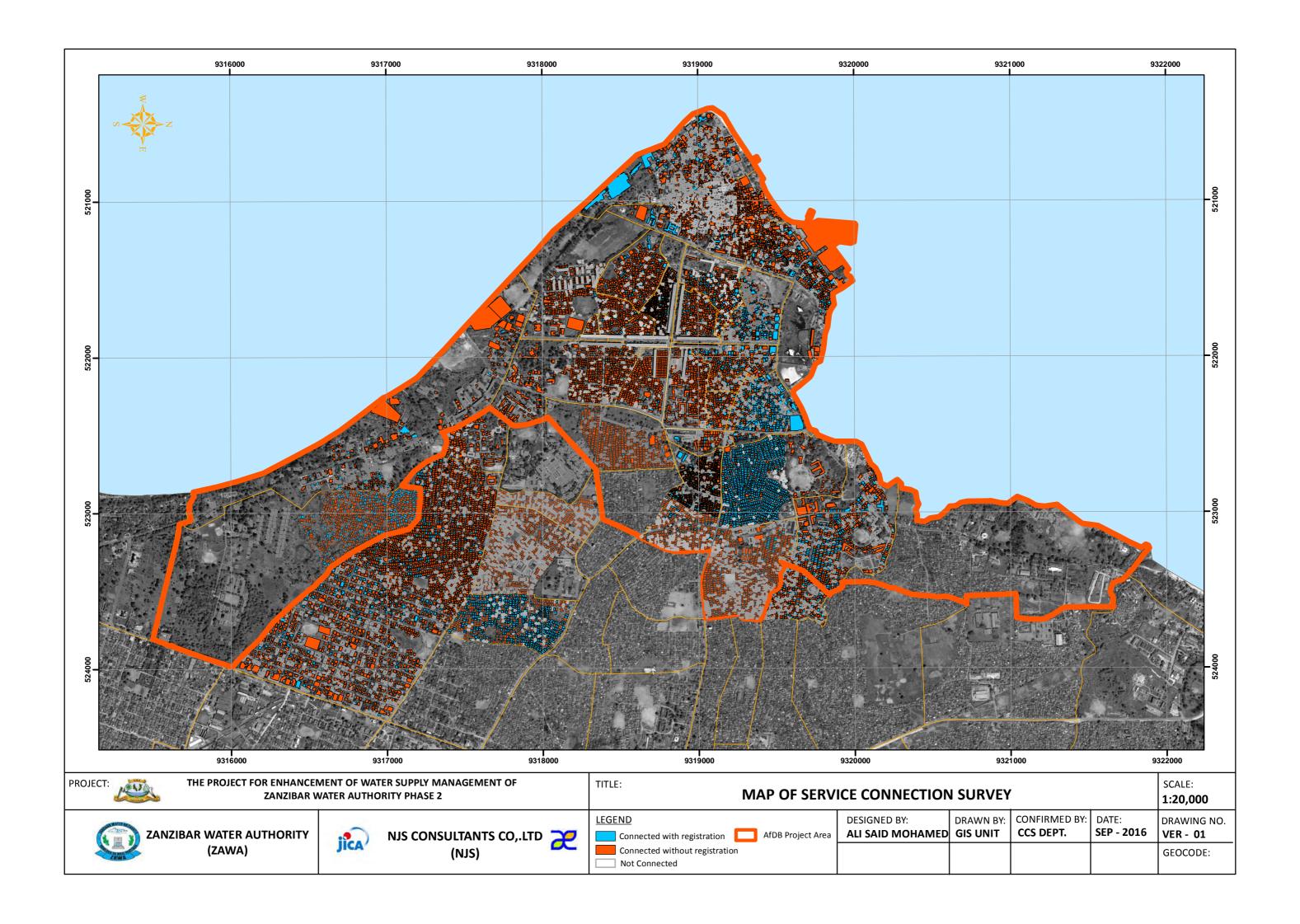
Ratio of Registration = (No. of HHs registering to Flat and Metered)  $\div$  (No. of HHs connecting to ZAWA)  $\times$  100 (%)

44%

#### Sub-total: DMA-1

| 0          | Metered                           | User of ZAWA     |  |
|------------|-----------------------------------|------------------|--|
| 238        | Flat                              |                  |  |
| 93         | Public                            | OSEI OI ZAVVA    |  |
| 207        | Illegal                           |                  |  |
|            |                                   |                  |  |
| 7          | Water Sources                     |                  |  |
|            | Water Sources<br>Illegal Provider | Non-user of ZAWA |  |
| 316        |                                   | Non-user of ZAWA |  |
| 316<br>105 | Illegal Provider                  |                  |  |

## (6) Output-3: Map of Customer



(7) Output-3: Draft Guideline of Customer Promotion

## Customer Management Guideline (Version 2.3)

## 24 September 2016

## ZANZIBAR WATER AUTHORITY

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### **Chapter 1 Introduction**

This guideline in the tool used by ZAWA to ensure the responsibility of the concerned staff and that the flow of working procedure to customer is linked from customer identification, registration, data recording, billing to payment follow-up.

This version is designed to be applied to ZAWA head office in Unguja, but Pemba branch and district offices shall be included in the future revision.

4

## (8) Output-3: Training Record on Trainer for Meter Reading





## **EVALUATION RECORDS**

ON

CAPACITY DEVELOPMENT OF ZAWA COUNTERPARTS (Training of Trainer for Meter Reading by Smart-phone)

Edition ver-1: as of July-2016

The Technical Cooperation Project for Enhancement of Water Supply Management of Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania



**July 2016** 

Joint Task Force Team
ZAWA Counterparts and JICA Experts

## (9) Output-4: Training Record on Leakage Detection





## **EVALUATION RECORDS**

ON

## CAPACITY DEVELOPMENT OF ZAWA COUNTERPARTS

(Works on Leakage Detection)
Edition\_ver-1 (the First Stage): as of April-2015

The Technical Cooperation Project for **Enhancement of Water Supply Management of** Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania



September 2015 as the First Stage **Joint Task Force Team ZAWA Counterparts and JICA Experts** 

## (10) Output-4: Training Record on Construction Supervision



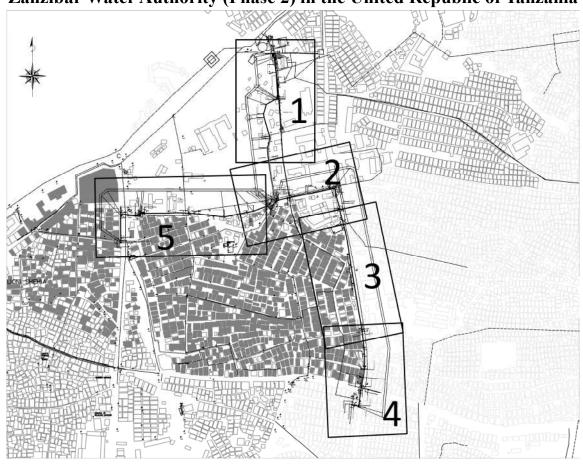


## **EVALUATION RECORDS**

ON

## CAPACITY DEVELOPMENT OF ZAWA COUNTERPARTS (Works on Piping/ Civil and Quality Control) Edition\_ver-1 (the First Stage): as of August-2016

The Technical Cooperation Project for **Enhancement of Water Supply Management of** Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania



August 2016

Joint Task Force Team **ZAWA Counterparts and JICA Experts** 

## (11) Output-4: Training Record on GIS Operation





# **EVALUATION RECORDS**

ON

# CAPACITY DEVELOPMENT OF ZAWA COUNTERPARTS (Works on G.I.S Operation)

Edition ver-1 as of August -2016

The Technical Cooperation Project for Enhancement of Water Supply Management of Zanzibar Water Authority (Phase 2) in the United Republic of Tanzania



August 2016

Joint Task Force Team
ZAWA Counterparts and JICA Experts

## (12) Output-4: Technical Standards



## **ZAWA Technical Standards**

### **Constitution of ZAWA Technical Standards**

| Reference Number | Document Name                                   | Revision History |
|------------------|---|------------------|
| ZAWA-STD-001     | General Statement                               |                  |
| ZAWA-STD-002     | Water Resources                                 |                  |
| ZAWA-STD-003     | Reservoirs and Elevated Tanks                   |                  |
| ZAWA-STD-004     | Disinfection Equipment                          |                  |
| ZAWA-STD-005-01  | Installation of pipeline for urban Water supply |                  |
| ZAWA-STD-005-02  | Installation of Pipeline for rural water supply |                  |
| ZAWA-STD-006     | Service Connection                              |                  |
| ZAWA-STD-007     | Monitoring Equipment                            |                  |



Zanzibar Water Authority

# ZAWA Technical Standards for

Installation of Pipeline for Urban Water Supply

# ZAWA Technical StandardforInstallation of Water Pipeline (ZAWA-STD-001)

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Zanzibar Water Authority

# ZAWA Technical Standards for

**Service Connection** 

## ZAWA Technical Standard for Service Connection (ZAWA-STD-002)

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