

ANNEX 8. ESTIMATED BENEFITS AND ECONOMIC ANALYSIS

8-1. Estimated Benefits

(1) Stabilization of volume of catch

Category	Fish	Species	Fish Production (ton)			Unit Price (D/H/kg)		Anticipated Calendar Year												(Unit: tonnes)						
			Average	Max.	Min.	Average	Max.	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035			
Coastal Fishery	Pelagics	Sardine	536,115	649,930	412,567	1.66	1.73	1.55	1.63	1.73	1.55	1.63	1.73	1.55	1.63	1.73	1.55	1.63	1.73	1.55	1.63	1.73	1.55	1.63	1.73	
		Maquereau	85,244	85,780	40,726	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	
		Anchois	18,665	30,220	9,794	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	5.49	6.10	6.44	
		Chinchard	24,634	31,282	19,715	4.69	5.38	3.63	4.69	5.38	3.63	4.69	5.38	3.63	4.69	5.38	3.63	4.69	5.38	3.63	4.69	5.38	3.63	4.69	5.38	
		Thonides	6,021	8,886	3,491	37.19	21.87	21.87	37.19	21.87	21.87	37.19	21.87	21.87	37.19	21.87	21.87	37.19	21.87	21.87	37.19	21.87	21.87	37.19	21.87	
		Autres	23,089	57,329	9,835	5.25	5.98	3.58	5.25	5.98	3.58	5.25	5.98	3.58	5.25	5.98	3.58	5.25	5.98	3.58	5.25	5.98	3.58	5.25	5.98	
		Loup	132	181	75	63.48	48.77	48.77	63.48	48.77	48.77	63.48	48.77	48.77	63.48	48.77	48.77	63.48	48.77	48.77	63.48	48.77	48.77	63.48	48.77	
		Dorade	1,264	1,433	1,045	32.70	40.89	25.96	32.70	40.89	25.96	32.70	40.89	25.96	32.70	40.89	25.96	32.70	40.89	25.96	32.70	40.89	25.96	32.70	40.89	
		Grondin	2,444	3,254	1,353	9.06	10.73	7.75	9.06	10.73	7.75	9.06	10.73	7.75	9.06	10.73	7.75	9.06	10.73	7.75	9.06	10.73	7.75	9.06	10.73	
		Merlu	4,042	4,970	3,228	26.87	31.39	22.96	26.87	31.39	22.96	26.87	31.39	22.96	26.87	31.39	22.96	26.87	31.39	22.96	26.87	31.39	22.96	26.87	31.39	
Demersal	Demersal	Ombline	2,822	3,599	1,817	22.03	24.26	19.67	22.03	24.26	19.67	22.03	24.26	19.67	22.03	24.26	19.67	22.03	24.26	19.67	22.03	24.26	19.67	22.03		
		Pagot	2,298	5,067	510	41.85	66.90	14.60	41.85	66.90	14.60	41.85	66.90	14.60	41.85	66.90	14.60	41.85	66.90	14.60	41.85	66.90	14.60	41.85		
		Sole	3,531	4,107	3,223	28.36	30.41	27.20	28.36	30.41	27.20	28.36	30.41	27.20	28.36	30.41	27.20	28.36	30.41	27.20	28.36	30.41	27.20	28.36		
		Autres	62,361	67,631	55,226	11.89	13.51	10.46	11.89	13.51	10.46	11.89	13.51	10.46	11.89	13.51	10.46	11.89	13.51	10.46	11.89	13.51	10.46	11.89		
		Poulpe	20,207	27,813	12,639	68.09	86.95	43.22	68.09	86.95	43.22	68.09	86.95	43.22	68.09	86.95	43.22	68.09	86.95	43.22	68.09	86.95	43.22	68.09		
		Calmar	2,083	3,000	460	66.88	97.92	47.18	66.88	97.92	47.18	66.88	97.92	47.18	66.88	97.92	47.18	66.88	97.92	47.18	66.88	97.92	47.18	66.88		
		Seiche	13,935	19,089	10,910	33.69	44.00	21.43	33.69	44.00	21.43	33.69	44.00	21.43	33.69	44.00	21.43	33.69	44.00	21.43	33.69	44.00	21.43	33.69		
		Poisson blanc	21,982	25,663	17,528	11.86	13.20	8.00	11.86	13.20	8.00	11.86	13.20	8.00	11.86	13.20	8.00	11.86	13.20	8.00	11.86	13.20	8.00	11.86		
		Crevettes	4,468	5,763	3,657	123.80	141.91	108.43	123.80	141.91	108.43	123.80	141.91	108.43	123.80	141.91	108.43	123.80	141.91	108.43	123.80	141.91	108.43	123.80		
		Total	869,942	1,135,641	636,493	1.49	1.88	1.26	1.49	1.88	1.26	1.49	1.88	1.26	1.49	1.88	1.26	1.49	1.88	1.26	1.49	1.88	1.26	1.49		
Source : DPM																										
Differene of catch volume between with and without Project																										
A. Stabilization of fish catch (Scenario-1)																										
Project Year (1st year = 2014)																										
Coastal Fishery	Pelagics	Sardine	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Maquereau	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Anchois	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Chinchard	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Thonides	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Autres	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Loup	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Dorade	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Grondin	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Merlu	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
Demersal	Demersal	Ombline	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Pagot	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Sole	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Autres	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Poulpe	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Calmar	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Seiche	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Poisson blanc	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Crevettes	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
		Total	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22								
Difference																										
2023 - 2030 (Max catch - Ave catch)																										
After 2031 (Max catch - Ave catch) + (Ave catch - Min catch)																										
2021 - 2022 (Ave catch - Min catch)																										
After 2023 (Ave catch - Min catch) + (Max catch - Ave catch)																										

A. Stabilization of fish catch (Scenario-2)		(Unit: tonnes)																		
Project Year (1st year = 2014)		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22			
Anticipated Calendar Year		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035			
Coastal Fishery	Pelagics	Sardine																		
		Maquereau																		
		Anchois																		
		Chinchard																		
		Thonides																		
		Autras																		
		Loup	11	23	34	46	57	57	57	57	57	57	57	57	57	57	57	57	57	57
		Dorada	44	68	131	175	219	219	219	219	219	219	219	219	219	219	219	219	219	219
		Grondin	222	444	667	889	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111
		Merlu	163	326	488	651	814	814	814	814	814	814	814	814	814	814	814	814	814	814
Offshore fishery	Demersal	Ombre	201	402	603	804	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	
		Pagot	358	715	1,073	1,430	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	
		Sole	62	123	185	246	308	308	308	308	308	308	308	308	308	308	308	308	308	308
		Autras	1,427	2,853	4,280	5,707	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133
		Poujpe	1,514	3,027	4,541	6,054	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568
		Calmar	321	641	962	1,282	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603
		Seiche	805	1,610	2,415	3,220	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025
		Poisson blanc	885	1,770	2,655	3,540	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424
		Crevettes	162	324	486	648	811	811	811	811	811	811	811	811	811	811	811	811	811	811
		Difference	Pelagic fish Demersal	Total	0	5,973	11,947	17,920	23,893	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867
Demersal	0			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Difference		Pelagic fish Demersal		After 2021 (Ave. catch - Min. catch)		After 2021 (Ave. catch - Min. catch)														
A. Stabilization of fish catch (Scenario-3)		(Unit: tonnes)																		
Project Year (1st year = 2014)		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22			
Anticipated Calendar Year		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035			
Coastal Fishery	Pelagics	Sardine																		
		Maquereau																		
		Anchois																		
		Chinchard																		
		Thonides																		
		Autras																		
		Loup	11	23	34	46	57	57	57	57	57	57	57	57	57	57	57	57	57	
		Dorada	44	68	131	175	219	219	219	219	219	219	219	219	219	219	219	219	219	
		Grondin	222	444	667	889	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	1,111	
		Offshore fishery	Demersal	Ombre	201	402	603	804	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005	1,005
Pagot	358			715	1,073	1,430	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788	1,788		
Sole	62			123	185	246	308	308	308	308	308	308	308	308	308	308	308	308	308	
Autras	1,427			2,853	4,280	5,707	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	7,133	
Poujpe	1,514			3,027	4,541	6,054	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	7,568	
Calmar	321			641	962	1,282	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	1,603	
Seiche	805			1,610	2,415	3,220	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	4,025	
Poisson blanc	885			1,770	2,655	3,540	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	4,424	
Crevettes	162			324	486	648	811	811	811	811	811	811	811	811	811	811	811	811	811	
Difference	Pelagic fish Demersal			Total	0	5,973	11,947	17,920	23,893	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867	29,867
		Demersal	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Difference		Pelagic fish Demersal		After 2021 (Ave. catch - Min. catch)		After 2021 (Ave. catch - Min. catch)														

A. Stabilization of fish catch (Scenano-2)		(Unit: 1,000 DH)																			
Project Year (1st year = 2014)		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22				
Anticipated Calendar Year		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035				
Coastal Fishery	Pelagics	Sardine	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717	887,717			
		Maquereau	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901	94,901			
		Anchois	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893	113,893			
		Chinchard	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513	115,513			
		Thonides	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453	172,453			
		Autres	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126	121,126			
		Loup	8,380	7,774	7,168	6,562	5,957	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351			
		Dorade	41,327	41,609	41,890	42,172	42,453	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735			
		Merlu	22,136	20,569	19,001	17,433	15,866	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298			
		Grondin	108,620	107,164	105,709	104,253	102,798	101,342	101,342	101,342	101,342	101,342	101,342	101,342	101,342	101,342	101,342	101,342			
Offshore fishery	Demersal	Ombre	62,175	58,557	54,938	51,319	47,700	44,082	44,082	44,082	44,082	44,082	44,082	44,082	44,082	44,082	44,082	44,082			
		Pagot	95,704	83,387	71,069	58,752	46,435	34,117	34,117	34,117	34,117	34,117	34,117	34,117	34,117	34,117	34,117	34,117			
		Sole	100,093	99,677	99,261	98,845	98,429	98,013	98,013	98,013	98,013	98,013	98,013	98,013	98,013	98,013	98,013	98,013			
		Autres	741,305	742,276	743,246	744,217	745,187	746,158	746,158	746,158	746,158	746,158	746,158	746,158	746,158	746,158	746,158	746,158			
		Poupe	1,375,916	1,320,533	1,265,150	1,209,766	1,154,383	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000	1,099,000			
		Calmar	138,904	120,523	102,142	83,761	65,381	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000			
		Seiche	489,441	471,553	453,665	435,777	417,888	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000			
		Poisson blanc	255,694	250,830	245,966	241,102	236,238	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374			
		Crevettes	562,018	553,404	544,791	536,178	527,565	518,952	518,952	518,952	518,952	518,952	518,952	518,952	518,952	518,952	518,952	518,952			
		Total	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250	84,250			
Production value: Demersal	Pelagics	Pelagics	5,571,567	5,467,709	5,363,851	5,259,992	5,156,134	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276	5,052,276			
		Demersal	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894			
		Total	3,981,713	3,877,855	3,773,997	3,670,138	3,566,280	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421			
		After 2031	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																		
		After 2021	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																		
		Production value: Demersal	Pelagics	Pelagics	8,380	7,774	7,168	6,562	5,957	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351	5,351		
				Demersal	41,327	41,609	41,890	42,172	42,453	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	42,735	
				Total	22,136	20,569	19,001	17,433	15,866	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	14,298	
				After 2031	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																
				After 2021	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																
Production value: Demersal	Pelagics			Pelagics	138,904	120,523	102,142	83,761	65,381	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	47,000	
				Demersal	489,441	471,553	453,665	435,777	417,888	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	400,000	
				Total	255,694	250,830	245,966	241,102	236,238	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	231,374	
				After 2031	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																
				After 2021	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																
		Production value: Demersal	Pelagics	Pelagics	3,981,713	3,877,855	3,773,997	3,670,138	3,566,280	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	
				Demersal	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	1,589,894	
				Total	3,981,713	3,877,855	3,773,997	3,670,138	3,566,280	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	3,462,421	
				After 2031	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																
				After 2021	(Ave. catch x Ave. price) + ((Min. catch x Max. price) - (Ave. catch x Ave. price))																

Benefit		A. Stabilization of fish catch (Scenario-1)												A. Stabilization of fish catch (Scenario-2)																					
Project Year (1st year = 2014)		Anticipated Calendar Year												Anticipated Calendar Year																					
		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22		
		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035		
Coastal Fishery	Pelagics	Sardine	0	0	0	0	23,350	46,700	70,049	93,398	116,749	116,749	151,717	186,684	221,652	256,620	291,588	Sardine	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
		Maquereau	0	0	0	4,008	8,016	12,024	16,032	20,040	20,040	20,040	25,721	31,402	37,083	42,764	48,445	Maquereau	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
		Anchois	0	0	0	10,430	20,859	31,289	41,718	52,148	52,148	52,148	62,317	72,486	82,656	92,825	102,995	Anchois	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
		Chincharid	0	0	0	-407	-814	-1,222	-1,630	-2,037	-2,037	-2,037	-2,546	-3,055	-3,564	-4,073	-4,582	Chincharid	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
		Thonides	0	0	0	0	4,385	8,770	13,155	17,540	17,540	17,540	21,870	26,200	29,530	32,860	36,190	Thonides	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
		Autres	0	0	0	16,844	33,689	67,377	101,066	134,755	134,755	134,755	168,443	202,132	235,820	269,509	303,198	336,887	Autres	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		Loup	0	606	1,211	1,817	2,423	3,029	3,635	4,241	4,241	4,241	5,289	6,337	7,385	8,433	9,481	Loup	0	606	1,211	1,817	2,423	3,029	3,635	4,241	4,241	4,241	5,289	6,337	7,385	8,433	9,481	10,529	
		Dorada	0	-282	-563	-845	-1,126	-1,408	-1,690	-1,972	-1,972	-1,972	-2,465	-2,958	-3,451	-3,944	-4,437	Dorada	0	-282	-563	-845	-1,126	-1,408	-1,690	-1,972	-1,972	-1,972	-2,465	-2,958	-3,451	-3,944	-4,437	-4,930	
		Grondin	0	1,568	3,135	4,703	6,271	7,838	9,406	10,974	10,974	10,974	13,617	16,260	18,903	21,546	24,189	Grondin	0	1,568	3,135	4,703	6,271	7,838	9,406	10,974	10,974	10,974	13,617	16,260	18,903	21,546	24,189	26,832	
		Merlu	0	1,456	2,911	4,367	5,822	7,278	8,733	10,189	10,189	10,189	12,586	14,983	17,380	19,777	22,174	Merlu	0	1,456	2,911	4,367	5,822	7,278	8,733	10,189	10,189	10,189	12,586	14,983	17,380	19,777	22,174	24,571	
Offshore fishery	Demersal	Ombrine	0	3,619	7,237	10,856	14,475	18,094	21,713	21,713	21,713	26,656	31,600	36,544	41,488	46,432	51,376	Ombrine	0	3,619	7,237	10,856	14,475	18,094	21,713	21,713	21,713	26,656	31,600	36,544	41,488	46,432	51,376	56,320	
		Pagot	0	12,317	24,635	36,952	49,270	61,587	73,904	86,221	86,221	86,221	105,866	125,511	145,156	164,801	184,446	Pagot	0	12,317	24,635	36,952	49,270	61,587	73,904	86,221	86,221	86,221	105,866	125,511	145,156	164,801	184,446	204,091	
		Sole	0	416	832	1,248	1,664	2,080	2,496	2,912	2,912	2,912	3,640	4,368	5,096	5,824	6,552	Sole	0	416	832	1,248	1,664	2,080	2,496	2,912	2,912	2,912	3,640	4,368	5,096	5,824	6,552	7,280	
		Autres	0	-971	-1,941	-2,912	-3,882	-4,853	-5,824	-6,795	-6,795	-6,795	-8,437	-10,079	-11,721	-13,363	-15,005	Autres	0	-971	-1,941	-2,912	-3,882	-4,853	-5,824	-6,795	-6,795	-6,795	-8,437	-10,079	-11,721	-13,363	-15,005	-16,647	
		Poulpe	0	55,383	110,766	166,150	221,533	276,916	332,300	387,683	387,683	387,683	477,180	566,677	656,174	745,671	835,168	Poulpe	0	55,383	110,766	166,150	221,533	276,916	332,300	387,683	387,683	387,683	477,180	566,677	656,174	745,671	835,168	924,665	
		Calmar	0	18,381	36,761	55,142	73,523	91,904	110,285	128,666	128,666	128,666	158,842	189,018	219,194	249,370	279,546	Calmar	0	18,381	36,761	55,142	73,523	91,904	110,285	128,666	128,666	128,666	158,842	189,018	219,194	249,370	279,546	309,722	
		Seiche	0	-2,112	-4,223	-6,335	-8,447	-10,559	-12,671	-14,783	-14,783	-14,783	-18,479	-22,175	-25,871	-29,567	-33,263	Seiche	0	-2,112	-4,223	-6,335	-8,447	-10,559	-12,671	-14,783	-14,783	-14,783	-18,479	-22,175	-25,871	-29,567	-33,263	-36,959	
		Poisson blanc	0	4,864	9,728	14,592	19,456	24,320	29,184	34,048	34,048	34,048	42,560	51,072	59,584	68,096	76,608	Poisson blanc	0	4,864	9,728	14,592	19,456	24,320	29,184	34,048	34,048	34,048	42,560	51,072	59,584	68,096	76,608	85,120	
		Crevettes	0	8,613	17,226	25,839	34,452	43,065	51,678	60,291	60,291	60,291	75,364	90,437	105,510	120,583	135,656	Crevettes	0	8,613	17,226	25,839	34,452	43,065	51,678	60,291	60,291	60,291	75,364	90,437	105,510	120,583	135,656	150,729	
		Total	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	Total	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	1,743,425	
	Pelagics	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	Pelagics	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
	Demersal	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	Demersal	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	1,743,425		
Benefit:	(Production value with project) - (Production value without project)	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	(Production value with project) - (Production value without project)	0	103,858	207,717	311,575	415,433	519,291	623,149	727,007	727,007	727,007	896,410	1,065,813	1,235,216	1,404,619	1,574,022	1,743,425		

Project Year (1st year = 2014)		7		8		9		10		11		12		13		14		15		16		17		18		19		20		21		22				
Anticipated Calendar Year		2020		2021		2022		2023		2024		2025		2026		2027		2028		2029		2030		2031		2032		2033		2034		2035				
Coastal Fishery	Demersal	Loup	0	606	1,211	1,817	2,423	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	3,029	
		Dorade	0	-282	-563	-845	-1,126	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408	-1,408
		Grondin	0	1,568	3,135	4,703	6,271	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838	7,838
		Merlu	0	1,456	2,911	4,367	5,822	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278	7,278
		Ombreine	0	3,619	7,237	10,856	14,475	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094	18,094
		Pageot	0	12,317	24,635	36,952	49,270	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587	61,587
		Sole	0	416	832	1,248	1,664	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080
		Autres	0	-971	-1,941	-2,912	-3,882	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853	-4,853
		Poulpe	0	55,383	110,766	166,150	221,533	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916	276,916
		Calmar	0	18,381	36,761	55,142	73,523	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904	91,904
Offshore fishery	Demersal	0	-2,112	-4,223	-6,335	-8,447	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	-10,559	
	Poisson blanc	0	4,864	9,728	14,592	19,456	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	24,320	
	Crevettes	0	8,613	17,226	25,839	34,452	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	43,066	
	Total	0	103,858	207,717	311,575	415,433	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292		
	Demersal	0	103,858	207,717	311,575	415,433	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292	519,292		
	(Production value with project) - (Production value without project)																																			
Benefit:																																				
Project Year (1st year = 2014)		7		8		9		10		11		12		13		14		15		16		17		18		19		20		21		22				
Anticipated Calendar Year		2020		2021		2022		2023		2024		2025		2026		2027		2028		2029		2030		2031		2032		2033		2034		2035				
Scenario-1	With Project	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567				
	Without Project	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567				
	Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Scenario-2	With Project	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567				
	Without Project	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567	5,571,567				
	Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			
Scenario-3	With Project	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713				
	Without Project	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713	3,981,713			
	Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0			

(2) Development of deep-sea fishery resources (for reference)

B. Exploitation of Deepsea Fisheries Resource		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	
Plan A (up to 1,500 m)		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	
Project Year (1st year = 2014)	Anticipated Calendar Year																	
Production exploitable (ton)		0.0	0.0	0.0	0.0	0.0	68.9	68.9	68.9	68.9	68.9	68.9	68.9	68.9	68.9	68.9	68.9	
Expected price(DH/kg)		95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	
Expected benefit (1,000 DH)		0	0	0	0	0	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	6,577	
Total		0	0	0	0	0	10,641	11,043	11,445	11,846	12,248	12,248	12,248	12,248	12,248	12,248	12,248	
Note:		(Potential Stock (ton) x 50% in 500 - 1,500m) - (Actual average catch)																
Exploitable production:		After 2023																
Expected price:		Average price at fishing port during last 5 years																
Plan B (up to 1,200 m)		7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	
Project Year (1st year = 2014)	Anticipated Calendar Year	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	
Production exploitable (ton)		0.0	0.0	0.0	0.0	0.0	33.3	33.3	33.3	33.3	33.3	33.3	33.3	33.3	33.3	33.3	33.3	
Expected price(DH/kg)		95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	95.47	
Expected benefit (1,000 DH)		0	0	0	0	0	3,177	3,177	3,177	3,177	3,177	3,177	3,177	3,177	3,177	3,177	3,177	
Total		0	0	0	0	0	793	1,465	2,198	2,930	3,663	3,663	3,663	3,663	3,663	3,663	3,663	
Note:		(Potential Stock (ton) x 50% in 500 - 1,200m) - (Actual average catch)																
Exploitable production:		After 2023																
Expected price:		Average price at fishing port during last 5 years																
Production during last 5 years (2007-2011)		Average Production (kg)		Value (DH)		Unit Price (DH/kg)												
		Max.	Average	Max.	Min.	Average	Max.	Min.										
Crevette Royal	76,478	19,046	6,090,835	11,117,842	2,102,301	95.47	111.38	56.54										
Sable Argenté	564,218	203,242	2,889,171	4,604,162	1,174,190	5.38	5.78	4.98										
Source: ONP																		
Potential Stock, estimated based on results of Spanish research: VISCONDI DFEZA 2004-2006																		
Estimated Standing Stock (ton)																		
500-800m	40.8	1,200-1,500m	1,500-2,000m															
Crevette Royal	0.0	178.7	71.2	5.6														
Sable Noir	0.0	1,351.6	746.8	0.0														

(3) Valorization of unused deep-sea fishery resources (for reference)

C. Valorisation of unused deep-sea fisheries resource		7		8		9		10		11		12		13		14		15		16		17		18		19		20		21		22			
Plan A (up to 1,500 m)		2020		2021		2022		2023		2024		2025		2026		2027		2028		2029		2030		2031		2032		2033		2034		2035			
Project Year (1st year = 2014)																																			
Anticipated Calendar Year																																			
Alopicephalus bairdii (Plan-A)		0		0		0		0		0		1,908		3,816		5,724		7,633		9,541		9,541		9,541		9,541		9,541		9,541		9,541			
Alopicephalus rostratus (Plan-A)		0		0		0		0		0		493		985		1,478		1,970		2,463		2,463		2,463		2,463		2,463		2,463		2,463			
Deania calcea (Plan-A)		0		0		0		0		0		1,661		3,322		5,043		6,723		8,404		8,404		8,404		8,404		8,404		8,404		8,404			
Total		0		0		0		0		0		4,082		8,163		12,245		16,326		20,408		20,408		20,408		20,408		20,408		20,408					
Average price: 1.52 DH/kg (assumed to be same as average price of sardine during last 5 years)																																			
Plan B (up to 1,200 m)																																			
Project Year (1st year = 2014)																																			
Anticipated Calendar Year																																			
Alopicephalus bairdii (Plan-B)		0		0		0		0		0		389		779		1,168		1,557		1,947		1,947		1,947		1,947		1,947		1,947		1,947			
Alopicephalus rostratus (Plan-B)		0		0		0		0		0		160		321		481		642		802		802		802		802		802		802		802			
Deania calcea (Plan-B)		0		0		0		0		0		1,526		3,053		4,579		6,105		7,632		7,632		7,632		7,632		7,632		7,632		7,632			
Total		0		0		0		0		0		2,076		4,152		6,228		8,304		10,380		10,380		10,380		10,380		10,380		10,380					
Average price: 1.52 DH/kg (assumed to be same as average price of sardine during last 5 years)																																			
Potential Stock estimated based on results of Spanish research VISCONDI DEZA 2004-2006																																			
Species																																			
500-800m		800-1,200m		1,200-1,500m		1,500-2,000m																													
Alopicephalus bairdii		0.0		2,561.5		9,992.2		8,132.3																											
Alopicephalus rostratus		0.0		1,056.2		2,185.1		0.0																											
Deania calcea		1,175.4		10,041.8		1,016.5		0.0																											

(4) Stable operation of fish processing plants (Valorization borne by stabilization of fish catch)

Export value											(1,000 DH)	
	2005	2006	2007	2008	2009	2010	Average (2006-2010)	Max. (2006-2010)	Min. (2006-2010)			
Conservé	Sardine	2,328,787	2,699,523	2,506,367	3,096,607	3,173,626	3,302,712	2,955,767	3,302,712	2,506,367		
	Maquereau	335,940	415,349	402,727	387,473	468,318	467,678	428,309	468,318	387,473		
	Thon	54,924	134,588	81,080	35,059	17,213	20,921	57,772	134,588	17,213		
	Autres	2,003	1,681	920	3,209	22,942	207,719	47,294	207,719	920		
	Total	2,721,654	3,251,141	2,991,094	3,522,348	3,682,099	3,999,030	3,489,142	4,113,337	2,911,973		
	Sémi-conservé	Anchois	876,676	903,368	868,365	966,564	1,136,485	1,114,786	997,914	1,136,485	868,365	
		Sardine	14,273	16,297	12,418	10,130	13,385	22,616	14,969	22,616	10,130	
		Others	13,213	42,354	29,986	25,164	5,286	3,697	21,297	42,354	3,697	
		Total	904,162	962,019	910,769	1,001,858	1,155,156	1,141,099	1,034,180	1,201,455	882,192	
		Mollusques	2,931,512	3,095,660	3,519,194	4,322,364	3,280,173	2,903,144	3,424,107	4,322,364	2,903,144	
Congelé	Poisson	374,176	613,541	546,177	787,351	876,396	932,178	751,129	932,178	546,177		
	Crustacés	601,842	700,096	757,989	719,593	671,871	794,820	728,874	794,820	671,871		
	Filet / Chair	31,095	42,854	60,699	47,068	25,730	27,587	40,788	60,699	25,730		
	Total	3,938,625	4,452,151	4,884,059	5,876,376	4,854,170	4,657,729	4,944,897	6,110,061	4,146,922		
	Poisson frais	1,066,766	1,143,133	1,208,380	1,160,246	1,056,246	819,426	1,077,486	1,208,380	819,426		
Frais	Poisson vivant	130,815	140,459	135,335	87,424	33,321	40,356	87,379	140,459	33,321		
	Crustacés	224,323	312,936	453,894	330,043	307,392	628,249	406,503	628,249	307,392		
	Mollusques	137,572	101,134	73,298	96,916	86,827	47,223	81,080	101,134	47,223		
	Filet / Chair	4,476	1,029	202	240	122	622	443	1,029	122		
	Total	1,563,952	1,698,691	1,871,109	1,674,869	1,483,908	1,535,876	1,652,891	2,079,251	1,207,484		
Export volume											(tonnes)	
	2005	2006	2007	2008	2009	2010	Average (2006-2010)	Max. (2006-2010)	Min. (2006-2010)			
Conservé	Sardine	108,001	120,490	102,263	117,881	114,649	164,109	123,878	164,109	102,263		
	Maquereau	9,442	10,583	10,443	10,249	11,436	14,521	11,446	14,521	10,249		
	Thon	1,489	3,488	1,926	664	257	417	1,350	3,488	257		
	Autres	103	30	41	48	1,621	12,038	2,756	12,038	30		
	Total	119,035	134,591	114,673	128,842	127,963	191,085	139,431	194,156	112,799		
	Sémi-conservé	Anchois	13,799	14,174	13,910	14,928	14,605	17,708	15,065	17,708	13,910	
		Sardine	472	521	450	367	461	1,198	599	1,198	367	
		Others	683	2,632	1,703	1,717	130	105	1,257	2,632	105	
		Total	14,954	17,327	16,063	17,012	15,196	19,011	16,922	21,538	14,382	
		Mollusques	59,063	20,480	18,216	19,096	15,787	20,314	18,779	20,480	15,787	
Congelé	Poisson	47,858	88,275	68,728	109,205	119,476	135,354	104,208	135,354	68,728		
	Crustacés	5,332	5,415	6,016	6,122	7,140	7,476	6,434	7,476	5,415		
	Filet / Chair	1,508	1,616	2,593	1,621	1,223	919	1,594	2,593	919		
	Total	113,761	115,786	95,553	136,044	143,626	164,063	131,014	165,903	90,849		
	Poisson frais	27,232	33,540	49,972	27,009	22,894	16,724	30,028	49,972	16,724		
Frais	Poisson vivant	3,683	3,792	4,087	2,282	745	557	2,293	4,087	557		
	Crustacés	4,219	6,070	9,013	5,758	4,181	6,261	6,257	9,013	4,181		
	Mollusques	3,271	2,294	1,570	1,766	2,018	1,058	1,741	2,294	1,058		
	Filet / Chair	1,107	19	2	5	2	14	8	19	2		
	Total	39,512	45,715	64,644	36,820	29,840	24,614	40,327	65,385	22,522		

8-2. Calculation of EIRR

(1) In case of STEP

SCENARIO-1 (Increase of fish catch to the highest level of the last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN A																																		
Investment	389	8,348	186,244	187,773	402,888																													
OSM (new vessel)			16,013	20,791	20,886	20,900	20,916	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	
OSM (AMA)			13,832	12,670	13,127	13,192	13,073	12,976	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	
OSM (CAI)			10,498	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	186,244	187,773	402,888	39,536	33,117	33,933	34,668	37,405	34,182	33,714	34,813	35,039	37,150	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746		
Stabilization of fish catch			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Balance (Benefit - Cost)	-389	-8,348	-186,244	-187,773	-402,888	-39,536	-33,117	-33,933	-34,668	-37,405	-34,182	-33,714	-34,813	-35,039	-37,150	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746		
ERR =																																		

PLAN B (Maintain fish catch at the average of the last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30					
PLAN B																																			
Investment	389	8,348	158,451	159,396	343,971																														
OSM (new vessel)			15,458	17,615	17,716	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933	17,824	17,933		
OSM (AMA)			13,832	12,670	13,127	13,192	13,073	12,976	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658		
OSM (CAI)			10,498	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	158,451	159,396	343,971	39,891	30,741	30,753	31,615	32,293	30,688	30,451	31,222	31,740	33,020	30,844	30,864	31,324	30,864	31,324	30,864	31,324	30,864	31,324	30,864	31,324	30,864	31,324	30,864	31,324	30,864	31,324	30,864		
Stabilization of fish catch			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Balance (Benefit - Cost)	-389	-8,348	-158,451	-159,396	-343,971	-39,891	-30,741	-30,753	-31,615	-32,293	-30,688	-30,451	-31,222	-31,740	-33,020	-30,844	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864	-31,324	-30,864		
ERR =																																			

SCENARIO-2 (Maintain fish catch at the average of last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN A																																		
Investment	389	8,348	186,244	187,773	402,888																													
OSM (new vessel)			16,013	20,791	20,886	20,900	20,916	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	21,116	21,221	
OSM (AMA)			13,832	12,670	13,127	13,192	13,073	12,976	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	13,397	13,912	12,658	
OSM (CAI)			10,498	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total	389	8,348	186,244	187,773	402,888	39,536	33,117	33,933	34,668	37,405	34,182	33,714	34,813	35,039	37,150	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746	34,194	34,746		
Stabilization of fish catch			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Deplete fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Balance (Benefit - Cost)	-389	-8,348	-186,244	-187,773	-402,888	-39,536	-33,117	-33,933	-34,668	-37,405	-34,182	-33,714	-34,813	-35,039	-37,150	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746	-34,194	-34,746		
ERR =																																		

ERR = 26.4%

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN B																																		
Investment	389	8,348	158,451	159,396	343,971																													
OSM (new vessel)			15,458	17,615	17,716	17,824	17,933	17,824	17,933																									

SONMARC-2 (Mendahn fish catch at the average of last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
Investment	1,536	-25,311	3,619	186,987	371,360	204,145																												
OSM (new vessel)																																		
OSM (AMA)																																		
OSM (CAU)																																		
Total	1,536	-25,311	3,619	186,987	371,360	204,145																												
Stabilization of fish catch																																		
Decrease fisheries resource																																		
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	-3,619	-186,987	-371,360	-204,145																												
EBRR = 25.2%																																		

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30						
Investment	1,536	-25,311	3,619	150,074	314,361	174,386																														
OSM (new vessel)																																				
OSM (AMA)																																				
OSM (CAU)																																				
Total	1,536	-25,311	3,619	150,074	314,361	174,386																														
Stabilization of fish catch																																				
Decrease fisheries resource																																				
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	-3,619	-150,074	-314,361	-174,386																														
EBRR = 21.3%																																				

SONMARC-3 (Mendahn fish catch at average of last 5 year production only for demersal fishes)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30						
Investment	1,536	-25,311	3,619	186,987	371,360	204,145																														
OSM (new vessel)																																				
OSM (AMA)																																				
OSM (CAU)																																				
Total	1,536	-25,311	3,619	186,987	371,360	204,145																														
Stabilization of fish catch																																				
Decrease fisheries resource																																				
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	-3,619	-186,987	-371,360	-204,145																														
EBRR = 20.8%																																				

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30						
Investment	1,536	-25,311	3,619	150,074	314,361	174,386																														
OSM (new vessel)																																				
OSM (AMA)																																				
OSM (CAU)																																				
Total	1,536	-25,311	3,619	150,074	314,361	174,386																														
Stabilization of fish catch																																				
Decrease fisheries resource																																				
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	-3,619	-150,074	-314,361	-174,386																														
EBRR = 20.0%																																				

Exchanger rate: 1 DJ = 8.8 Yen
1 US\$ = 78.17 Yen

8-3. Sensitivity Analysis

(1) In case of fuel price 100% up

a) In case of STEP

SCENARIO-1 (Increase of fish catch to the highest level of the last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Investment																														
OSM (new vessel)																														
Cost																														
OSM (AMA)																														
OSM (CAU)																														
Total																														
Stabilization of fish catch																														
Decrease fisheries resource																														
Benefit																														
Balance (Benefit - Cost)																														
ERR =																														

ERR = 26.9%

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Investment																														
OSM (new vessel)																														
Cost																														
OSM (AMA)																														
OSM (CAU)																														
Total																														
Stabilization of fish catch																														
Decrease fisheries resource																														
Benefit																														
Balance (Benefit - Cost)																														
ERR =																														

ERR = 26.2%

SCENARIO-2 (Maintain fish catch at the average of last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Investment																														
OSM (new vessel)																														
Cost																														
OSM (AMA)																														
OSM (CAU)																														
Total																														
Stabilization of fish catch																														
Decrease fisheries resource																														
Benefit																														
Balance (Benefit - Cost)																														
ERR =																														

ERR = 26.6%

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Investment																														
OSM (new vessel)																														
Cost																														
OSM (AMA)																														
OSM (CAU)																														
Total																														
Stabilization of fish catch																														
Decrease fisheries resource																														
Benefit																														
Balance (Benefit - Cost)																														
ERR =																														

ERR = 27.9%

SONMARC-2 (Maintain fish catch at the average of last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30			
PLAN A																																	
Investment	1,536	-25,311	3,619	186,987	371,360	204,145																											
OSM (new vessel)																																	
OSM (AMA)																																	
OSM (CAU)																																	
Total	1,536	-25,311	3,619	186,987	371,360	204,145																											
Stabilization of fish catch																																	
Decrease fisheries resource																																	
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	3,619	186,987	371,360	204,145																											
EBRR = 24.3%																																	

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN B																																		
Investment	1,536	-25,311	3,619	150,074	314,361	174,366																												
OSM (new vessel)																																		
OSM (AMA)																																		
OSM (CAU)																																		
Total	1,536	-25,311	3,619	150,074	314,361	174,366																												
Stabilization of fish catch																																		
Decrease fisheries resource																																		
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	3,619	150,074	314,361	174,366																												
EBRR = 26.8%																																		

SONMARC-3 (Maintain fish catch at average of last 5 year production only for demersal fishes)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN A																																		
Investment	1,536	-25,311	3,619	186,987	371,360	204,145																												
OSM (new vessel)																																		
OSM (AMA)																																		
OSM (CAU)																																		
Total	1,536	-25,311	3,619	186,987	371,360	204,145																												
Stabilization of fish catch																																		
Decrease fisheries resource																																		
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	3,619	186,987	371,360	204,145																												
EBRR = 22.9%																																		

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30				
PLAN B																																		
Investment	1,536	-25,311	3,619	150,074	314,361	174,366																												
OSM (new vessel)																																		
OSM (AMA)																																		
OSM (CAU)																																		
Total	1,536	-25,311	3,619	150,074	314,361	174,366																												
Stabilization of fish catch																																		
Decrease fisheries resource																																		
Benefit	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-1,536	-25,311	3,619	150,074	314,361	174,366																												
EBRR = 25.2%																																		

Exchanger rate:
100 Yen = 8.0 DH
1 US\$ = 78.17 Yen

(2) In case of decrease of benefits (Benefits only from octopus, shrimp and small pelagic)

a) In case of STEP

SCENARIO-1 (Increase of fish catch to the highest level of the last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
PLAN A																															
Investment	389	8,348	186,244	187,773	402,888																										
OSM (new vessel)						18,013	20,791	20,866	20,900	24,331	21,211	21,116	21,221	21,127	24,457	21,237	21,242	21,247	21,252	24,482	21,262	21,268	21,273	21,278	24,506	21,288	21,293	21,298	21,303	24,534	
OSM (AMA)						13,832	12,670	13,127	13,792	13,073	12,976	12,658	13,397	13,912	12,693	13,509	12,852														
OSM (CAI)						10,698	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	186,244	187,773	402,888	39,536	33,117	33,933	34,668	37,405	34,188	33,774	34,618	35,039	37,150	34,746	34,104	34,247	34,482	37,935	34,532	34,538	34,543	34,548	37,962	34,598	34,603	34,608	37,994		
Stabilization of fish catch						0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Decrease fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-389	-8,348	-186,244	-187,773	-402,888	-39,536	-33,117	-33,933	-34,668	-37,405	-34,188	-33,774	-34,618	-35,039	-37,150	-34,746	-34,104	-34,247	-34,482	-37,935	-34,532	-34,538	-34,543	-34,548	-37,962	-34,598	-34,603	-34,608	-37,994		
ERR =	21.3%																														

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
PLAN B																															
Investment	389	8,348	158,451	159,396	343,971																										
OSM (new vessel)						15,458	17,615	17,716	17,718	20,218	17,822	17,824	17,825	17,827	20,327	17,931	17,933	17,934	17,936	20,336	17,940	17,941	17,943	17,945	20,345	17,949	17,950	17,952	17,954	20,354	
OSM (AMA)						13,832	12,670	13,127	13,792	13,073	12,976	12,658	13,397	13,912	12,693	13,509	12,852														
OSM (CAI)						10,698	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	158,451	159,396	343,971	39,988	38,941	39,753	39,510	43,291	39,800	39,481	39,222	41,740	39,540	39,447	39,299	39,148	39,000	43,672	39,236	39,242	39,247	39,252	43,699	39,303	39,308	39,313	43,740		
Stabilization of fish catch						0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Decrease fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-389	-8,348	-158,451	-159,396	-343,971	-39,988	-38,941	-39,753	-39,510	-43,291	-39,800	-39,481	-39,222	-41,740	-39,540	-39,447	-39,299	-39,148	-39,000	-43,672	-39,236	-39,242	-39,247	-39,252	-43,699	-39,303	-39,308	-39,313	-43,740		
ERR =	23.3%																														

SCENARIO-2 (Maintain fish catch at the average of last 5 year production)

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
PLAN A																															
Investment	389	8,348	186,244	187,773	402,888																										
OSM (new vessel)						18,013	20,791	20,866	20,900	24,331	21,211	21,116	21,221	21,127	24,457	21,237	21,242	21,247	21,252	24,482	21,262	21,268	21,273	21,278	24,506	21,288	21,293	21,298	21,303	24,534	
OSM (AMA)						13,832	12,670	13,127	13,792	13,073	12,976	12,658	13,397	13,912	12,693	13,509	12,852														
OSM (CAI)						10,698	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	186,244	187,773	402,888	39,536	33,117	33,933	34,668	37,405	34,188	33,774	34,618	35,039	37,150	34,746	34,104	34,247	34,482	37,935	34,532	34,538	34,543	34,548	37,962	34,598	34,603	34,608	37,994		
Stabilization of fish catch						0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Decrease fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-389	-8,348	-186,244	-187,773	-402,888	-39,536	-33,117	-33,933	-34,668	-37,405	-34,188	-33,774	-34,618	-35,039	-37,150	-34,746	-34,104	-34,247	-34,482	-37,935	-34,532	-34,538	-34,543	-34,548	-37,962	-34,598	-34,603	-34,608	-37,994		
ERR =	19.5%																														

Project Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	
PLAN B																															
Investment	389	8,348	158,451	159,396	343,971																										
OSM (new vessel)						15,458	17,615	17,716	17,718	20,218	17,822	17,824	17,825	17,827	20,327	17,931	17,933	17,934	17,936	20,336	17,940	17,941	17,943	17,945	20,345	17,949	17,950	17,952	17,954	20,354	
OSM (AMA)						13,832	12,670	13,127	13,792	13,073	12,976	12,658	13,397	13,912	12,693	13,509	12,852														
OSM (CAI)						10,698	8,653	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total	389	8,348	158,451	159,396	343,971	39,988	38,941	39,753	39,510	43,291	39,800	39,481	39,222	41,740	39,540	39,447	39,299	39,148	39,000	43,672	39,236	39,242	39,247	39,252	43,699	39,303	39,308	39,313	43,740		
Stabilization of fish catch						0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Decrease fisheries resource	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Balance (Benefit - Cost)	-389	-8,348	-158,451	-159,396	-343,971	-39,988	-38,941	-39,753	-39,510	-43,291	-39,800	-39,481	-39,222	-41,740	-39,540	-39,447	-39,299	-39,148	-39,000	-43,672	-39,236	-39,242	-39,247	-39,252	-43,699	-39,303	-39,308	-39,313	-43,740		
ERR =	21.4%																														

8-4. Socio-Economic Impact Analysis

SOCIO-ECONOMIC IMPACT ANALYSIS												
1. Valeur de production en mille DH												
Espèce de poisson	2006	2007	2008	2009	2010	Moyenne						
Sardine	773,931	712,878	891,454	1,004,466	1,022,041	880,954						
Poulpe	1,505,000	1,099,000	1,998,000	1,202,000	853,000	1,331,400						
Crevette	460,361	530,809	694,603	501,832	606,792	558,379						
2. Valeur d'exportation en mille dollars												
Espèce de poisson	2005	2006	2007	2008	2009	Moyenne						
Sardine	281,081	340,922	332,338	454,343	460,753	373,887						
Poulpe	236,535	252,235	316,749	438,720	304,229	309,294						
Crevette	65,189	78,817	114,163	121,582	113,094	98,569						
3. Navires de pêches opérationnelle												
Type de navires	Nombre de flotte opérationnelle (Unités)			Total tonnage brut (TJB)			Nombre de pêcheurs estimés (personnes)					
	2008	2009	2010	Moyenne	2008	2009	2010	Moyenne	2008	2009	2010	Moyenne
Pêch côtiers												
Total pêche côtière	1,835	1,840	1,863	1,846	115,919	111,722	112,264	113,302	102,344	102,616	99,852	101,604
Senneur	478	628	625	577	40,850	50,775	49,089	46,905	36,066	46,637	43,662	42,062
(Proportion to total)	26.0%	34.1%	33.5%	31.3%	35.2%	45.4%	43.7%	41.4%				
Pêche hauturière												
Total pêche hauturière	344	339	329	337	140,523	107,275	103,574	117,124	8,535	8,306	7,444	8,095
Cephalopodier	265	260	256	260	119,915	88,030	86,576	98,174	7,283	6,816	6,222	6,785
(Proportion to total)	77.0%	76.7%	77.6%	77.2%	85.3%	82.1%	83.6%	83.6%				
Crevettier	60	60	58	59	12,876	12,876	12,576	12,776	782	997	904	883
(Proportion to total)	17.4%	17.7%	17.6%	17.6%	9.2%	12.0%	12.1%	10.9%				
Note: Nombre de pêcheurs par type de flottes a été estimé par la proportion de total tonnage brut de flotte.												
4. Etablissements de l'industrie de la pêche												
	Exportations en poids (tonnes)			Proportion à total (%)			Nombre d'unités des établissements			Nombre d'employés estimés		
	2009	2010	Moyenne	2009	2010	Moyenne	2009	2010	Moyenne	2009	2010	Moyenne
CONSERVES												
Total	127,963	191,086	159,525				43	43	43	8,933	9,971	9,971
Sardine conservé	114,649	164,109	139,379	89.6%	85.9%	87.4%	39	37	38	8,933	8,563	8,748
SEMI-CONSERVES												
Total	15,196	39,011	27,104				33	34	34	8,861	8,861	8,861
Sardine sémi-conservé	461	1,198	830	3.0%	3.1%	3.1%	1	1	1	209	272	270
POISSON CONGELE												
Total	209,380	203,779	206,580				191	191	191	6,621	23,875	15,248
Mollusques congelés	81,541	60,030	70,786	38.9%	29.5%	34.3%	74	56	65	2,579	7,033	4,806
Crustacées congelés	7,140	7,476	7,308	3.4%	3.7%	3.5%	7	7	7	226	876	551


**ANNEX 9. OUTLINE OF STEP LOAN PROJECT IN NEIGHBORING COUNTRY
(FOR REFERENCE ONLY)**



Introduction of STEP Advantages
(STEP: Special Terms for Economic Partnership)

Middle East Division 1
Middle East and Europe Department
Japan International Cooperation Agency

Japan International Cooperation Agency



Overview of STEP

- STEP is an ODA loan scheme with an aim to introduce advanced technologies and know-how of Japanese firms.
- STEP requires internationally competitive bidding process with participation of Japanese firms

Terms	Content
Interest Rate Repayment Period	<ul style="list-style-type: none"> • Interest Rate : 0.2% • Repayment Period : 40years (with grace period of 10 years) • Ref: Under general terms for Morocco, interest rate is 1.4% with repayment period of 25 years (including grace period of 7years)
Country of Origin of Goods and Services	<ul style="list-style-type: none"> • Not less than 30% of the total amount of contract(s) financed by STEP loan must be accounted for by either (a) goods from Japan and services provided by Japanese firms, or (b) goods from Japan only, according to the nature of project.
Finance ratio	<ul style="list-style-type: none"> • Up to 100% of the total project cost (eligible portion) can be financed
Procurement Conditions	<ul style="list-style-type: none"> • Prime contractors must be Japanese firms. • Joint ventures (JVs) with firms incorporated in recipient countries are also allowed to be a prime contractor under the condition that a Japanese firm is the lead partner. • Subcontractors may be from any country



Advantages of STEP

- Advantages of STEP can be summarized as following four points.

1 Low Cost	<ul style="list-style-type: none"> Interest rate : 0.2% <ul style="list-style-type: none"> > 1.2% less interest rate compared to general terms(1.4%) > Can be financed at fixed and lower rate compared to other donors whose loans are mainly EURIBOR or LIBOR based
2 Faster Schedule	<ul style="list-style-type: none"> Preparation of detailed design and bidding document can be supported by JICA's technical assistance, which can shorten overall schedule <ul style="list-style-type: none"> > Under general terms, selection of consultants who will prepare bidding document will normally require about 1 year after the signature of L/A
3 Participation of local firms	<ul style="list-style-type: none"> Though STEP requires 30% of total contract amount to be procured from Japanese firms, other 70% of the contract amount can be procured from domestic and foreign firms Also, domestic and foreign firms can participate as subcontractors while a Japanese firms needs to be the prime contractor
4 Grant Portion	<ul style="list-style-type: none"> Cost of preparation of bidding document will be granted from JICA Technical assistance that is related to the project can be funded by JICA

Japan International Cooperation Agency



STEP: Case Studies of neighboring countries

- Case Studies of STEPS in neighboring countries are as follows

Project	EGYPT (2012) : Greater Cairo Metro Line No. 4 Project	TUNISIA (2005) : Photovoltaic Rural Electrification and Water Supply Project
Overview/ Background	The Egyptian government has asked Japan to finance the new line of Metro in its capital. With an aim to diversify technology portfolio, Japanese firms were chosen to create the new No.4 line of Cairo Metro. (Previous lines were financed by France) <u>Final approval of STEP was made by Minister of International Cooperation.</u> (Total Yen Loan: 32,717Million)	To install photovoltaic generation equipment, water pumps, and desalination equipment to about 500 households in the rural farming area, and to some 60 water wells located in the southern farming area. <u>The final approval was made by the president at that time.</u> (Total Yen Loan: 1,731Million)
1 Low Cost	<ul style="list-style-type: none"> 0.2% (Reduction of 3,238 Million Yen of Interest cost compared to general terms (1.4%)*) 	<ul style="list-style-type: none"> 0.4% (Reduction of 387 Million Yen of Interest cost compared to general terms (1.5%)*)
2 Faster Schedule	<ul style="list-style-type: none"> 16 months faster schedule (JICA Support for detailed design (D/D)) 	
3 Participation of Local Firms	<ul style="list-style-type: none"> (Procurement has not yet started) 	<ul style="list-style-type: none"> Basic components were procured locally
4 Grant Portion	<ul style="list-style-type: none"> Support for feasibility study Support for detailed design and for bidding document Technical assistance for disaster prevention system 	<ul style="list-style-type: none"> Support for Feasibility Study
Impact	<ul style="list-style-type: none"> This first introduction of STEP has encouraged Japanese firms to engage in business with Egypt. Now, the second STEP based project is under consideration. 	<ul style="list-style-type: none"> The first STEP project has paved the way to the second STEP Project "National Television Broadcasting Center Project".

*Theoretical simulation under assumption that all the disbursements are conducted just before the beginning of the grace period

Japan International Cooperation Agency

ANNEX 10. LIST OF PERSONS MET BY THE SURVEY TEAM

Ministère de l'Economie et des Finances (MEF)					
Direction du Budget	DB-MEF	Youssef FARHAT	Directeur Adjoint		
		Moha BICHA	Chef de Division de l'Asie, de l'Afrique et des Amériques		
		Mohamed LAMGHARI	Chef de Service de l'Asie, de l'Afrique et des Amériques		
		Abdelouahab BELMADANI	Chef de Service de Dept des Pêches Maritimes		
Ministère des Affaires Etrangères (MAE)					
Direction des Affaires Asiatiques et d'Océanie	DAAO	Mohammed MESKAOUNI	Head of Division Far-East, South East Asia and Oceania		
		Nawal ARIFI	Chef de Service		
Ministères de l'Agriculture et de la Pêche Maritime / DEPARTEMENT DE LA PECHE MARITIME (DPM)					
Direction de la Coopération et des Affaires Juridiques	DCAJ	Abdelouahed BENABBOU	Directeur de la Coopération et des Affaires Juridiques		
		Youssef OUATI	Chef Division de la Coopération		
		Zahra ROCHDI	Chef de la Division des Affaires Juridiques		
		Yassine EL AROUSSI	Chef du Service de la Coopération Bilatérale		
		Aomar BOURHIM	Homologue Expert Japonais		
		Atsushi ISHIKAWA	JICA Expert		
Direction des Pêches Maritimes et de l'Aquaculture	DPMA	Zakia DRIOUECH	Directrice des Pêches Maritimes et de l'Aquaculture		
		Ahmed JOUKER	Head of the Division of the Management of Fisheries Agreements		
		Taoufik EL KTIRI	Chef de la Division de la Protection des Ressources Halieutiques		
		Fatima Zahra HASSOUNI	Chef Service		
		Najib CHIADMI	Chef Service		
		Mustapha FAIK	Directeur Général		
Institut National de Recherche Halieutique	INRH	Souad KIFANI	Secrétaire Générale		
		Abdelmalek FARAJ	Chef du Département des Ressources Halieutiques		
		Karim HILMI	Chef du Département Océanographique et Aquaculture		
		Moumir ITAOUI	Chef du Département d'Appui à la Recherche		
		Najib CHAROUKI	Chef de URD Diagnostic et Etat d'Exploitation des Ressources		
		Omar ETTAHIRI	Chef de URD Océanographique		
		Ali AFERYAD	Chef Division d'Approvisionnement, Logistique, et Gestion des Navires		
		Mohamed AMRANI	Chef Division Administrative, Financière, et Comptable		
		Ali BENHRA	Chef de Laboratoire d'Ecotoxicologie		
		Abdellatif BOUMAAZ	Chef de Laboratoire Prospection des Ressources Demersales		
		Ahmed MAKAOUI	URD		
		Driss BENZAZZI	Chef Service Gestion des Navires		
		Hideki TOJO	JICA Expert		
		Centre Regionale de l'INRH Agadir	CR/INRH-Agadir	Abdelhak LAHNIN	Chef du Centre
				Hamid CHFIRI	Chef du L.R.H. / INRH Agdir
				Salaheddine EL AYOUBI	Chef du Labo Prospection Ressources Halieutiques
Tadanori FUJINO	JICA Expert				
Centre Regional de l'INRH Tanger	CR/INRH-Tanger	Benyouness ABDELLAOUI	GIS/remote sensing fisheries and oceanography laboratory		
Délégation des Pêches Maritimes d'Agadir	DPM Agadir	Jalila MOUFQIA	Déléguée des Pêches Maritimes d'Agadir		
		Youssef KECHA	Chef Service Pêches Maritimes Tanger		
Délégation des Pêches Maritimes de Tanger	DPM Tanger	Mohamed KAMEL	Ingénieur Halieutique Principal		
		Abdelouahed NMILY	Captain		
N/R Charif Al Idrissi	CAI	Abdelaziz SOUSSI	Chef mecanicien		
		Abdelmajid DRIDI	Biologiste		
		Saad RACHDI	Technicien Biologiste		
		Hassan AMNZIL	Second Captain		
N/R Al Amir Moulay Abdallah	AMA	Mohamed AIT HSSAINE	Chef Mecanicien		
		Lahmam MADANI	Maitre Ramendeur		
Centre Technique / INRH Casablanca	CT INRH Casa	Hassan SEMLALI	Secoend Capitain		
		Abdelouahed KHALEKI	Mechanicien Navigant		
		Brahim BOUDINAR	Directeur		
Institut Supérieur des Pêches Maritimes	ISPM	Salah GOUJGAL	Capitaine (Navire école)		
Ministères de l'Equippement et du Transport					
Agence Nationale des Ports	ANP Casa	Said AL HASSANI	Directeur du Departement Développement de la Place Portuaire		
		Rachid ELLAIA	Directeur du Dep. Police & Sûreté/Commandant du Port de Casablanca		
		Najat HARRARI			
		LAFKIRI			
Agence National des Ports / Direction Régionale	ANP Agadir	Mohamed HASSOU	Directeur		
		Abdelaziz LANSARI	Chef de Département Police et Sûreté / Commandant du Port d'Agadir		
		Anouar HARRAK	Directeur Régional de l'Atlantique Sud et Directeur du Port d'Agadir		
Institut Supérieur des Etudes Maritimes	ISEM	Abdelilah CHMITI	Directeur des Etudes		

ONGs			
Chambre des Pêches Maritimes de l'Atlantique-Centre. Agadir	CPMA	Abderrahmane SARROUD	Président
		Youssef KADIMI	Secrétaire Général
		Abdelfattah ZINE	Directeur CPMA
Association des Armateurs de la Pêche Côtière Port de Tanger	AAPC Tanger	Mohamed KHAIRI	Président
Syndicat Professionnel des Armateurs à la Pêche Industrielle d'Agadir	SPAPIA	Mohamed AFERRHAL	Directeur Délégué
Fédération Regional Sud de la Pêche Côtière - Agadir		Mohamed ASID	
Fédération Marocain de la Pêche Côtière - Agadir		Abdelkhahek JIKH	
Pêcheur - El Jadida		Mohammed EL GHAZOUANI	Pêcheur
Sociétés Privées			
Chantiers Ateliers du Maroc	CAM	Ahmed BEGGUAR	Directeur des Affaires Navales
Ateliers & Chanteirs d'Agadir & du Sous	ACAS	Abdellah EL KONNADI	Responsable Activité Maritime
Chantier Naval Agadir Founty	CNAF	Mounir KHATIRI	Responsable Technique
ISFOMA S.A.R.L Electrique Maritime - Télécom	ISFOMA	Haddou OUYAHYA	Président Directeur Général (P.D.G)
		El Mokhtar OUYAHYA	Service Commercial
		Jamila BENYAHYA	International Service Manager
Société Radio Electronique Maritime	SOREMAR	Mohammed ADDICHI	Directeur Technico-cmmercial
Organisation Régionale			
Conférence Ministérielle sur la Coopération Halieutique entre les Etats Africains Riverains de l'Océan Atlantique	COMHAFAT	Hachim EL AYOUBI	Secrétaire Exécutif
		Masaki OIKAWA	Fisheries Expert
Gouvernement Japonais			
Ambassade du Japon au Maroc	EOJ	Tomoya SAITO	Premier Secrétaire
		Satoshi IKOMA	Premier Secrétaire (Coopération, Politique)
		Takeru IIDA	Deuxième Secrétaire
Agence Japonaise de Coopération Internationale	JICA MAROC	Eihiko OBATA	Représentant Résident
		Motoharu WAKABAYASHI	Premier Adjoint au Représentant Résident
		Takemichi KOBAYASHI	Premier Adjoint au Représentant Résident
		Yuko MORIKAWA	Adjointe au Représentant Résident
		Mayumi ANDO NDIAYE	Adjointe au Représentant Résident
		Kimiyo YAMAURA	Chargée de programme de prêts APD
		Siham MALKI	Program Officer







ANNEX 11. LIST OF SURVEY TEAM MEMBERS

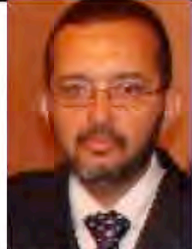


**PREPARATORY SURVEY
ON
THE FISHERY RESEARCH VESSEL PROJECT
IN
THE KINGDOM OF MOROCCO**



JICA SURVEY TEAM

<i>OAFIC</i>		<i>Fishing Boat and System Engineering Association (FBSEA)</i>	
	<i>Mr. Hiroshi FUKAO</i> <i>Team Leadership / Marine Survey & Navigation Plan / Economic & Financial Analysis</i>		<i>Mr. Yoshiki KONDO</i> <i>Naval Architecture and Cost Estimation</i>
	<i>Mr. Kazunori UWATOKO</i> <i>Deputy Team Leadership / Navigation and O&M Plan (2)</i>		<i>Mr. Masaaki SHIBATA</i> <i>Outfitting Equipment and Cost Estimation</i>
	<i>Mr. Hideyuki WATANABE</i> <i>Navigation and O&M Plan (1)</i>		<i>Mr. Hideki TSUBATA</i> <i>Survey Equipment, Fishing Equipment and Cost Estimation</i>

	<i>Mr. Abdelfattah RIACHE</i> <i>Interpreter / Coordinator</i>
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Survey Period: August 2012 – March 2013