DEPARTMENT OF ENVIRONMENT THE ISLAMIC REPUBLIC OF IRAN JAPAN INTERNATIONAL COOPERATION AGENCY





### ANZALI WETLAND ECOLOGICAL MANAGEMENT PROJECT IN THE ISLAMIC REPUBLIC OF IRAN

# ACTION PLAN OF ANZALI WETLAND ECOTOURISM

JULY 2012

DEPARTMENT OF ENVIRONMENT, GUILAN JICA EXPERT TEAM



### **Action Plan**

### OF

### **ANZALI WETLAND ECOTOURISM**



DOE Project Team : Department of Environment (DOE), Gilan Province Environmental Protection Administration (DOE Gilan)

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Anzali Wetland Ecological Management Project in the Islamic Republic of Iran

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#### ABBREVIATION

DOE	Department of Environment
GCHHTO	Guilan Cultural Heritage, Handicraft and Tourism Organization
JICA	Japan International Cooperation Agency

#### CHAPTER 1 INTRODUCTION

#### 1.1 Background

The Anzali Wetland was partially registered as a Ramsar site in June 1975 in accordance with the Convention on Wetlands of International Importance. However, due to deteriorated water quality and environment of the Wetland, the parties of the Convention decided to list the Wetland on the Montreux Record in 1993.

Despite the environmental degradation, abundant natural resources still remain in the Wetland. During winter, a number of birds rest in the Wetland. Lotus flowers bloom covering the Wetland in spring. Around the Wetland, scenery of beautiful paddy fields fascinates visitors. It is expected that the resources in/around the Wetland could attract more tourists.

What is necessary in/around the Wetland is proper utilization of the resources. Conventional tourism which damages natural and social environments is no longer desired. Thus, it is necessary that ecotourism, hereinafter called the 'Anzali Wetland Ecotourism', would be introduced in/around the Wetland. It is expected to raise environmental awareness among local people and tourists. It could contribute to improve natural and social conditions in/around the Wetland.

Recent year, the Iranian government has identified ecotourism as an important policy for both conserving nature and economic development. Buoyed by the escalation in interest of ecotourism, the Anzali Wetland Ecotourism could be one of the good practices in development of ecotourism in Iran.

#### **1.2 What is Ecotourism?**

Ecotourism is one of types of tourism in which tourists experience natural and social environments without causing adverse impacts on them. By participating in ecotours, tourists study local nature, history and culture, and understand the value of them. Experience of ecotours leads tourists to take action in environmental conservation.

On the other hand, through participation in ecotourism, local people re-discover the value of their natural and social environments. The re-discovery promotes local people to conserve the environments.

It is also expected that ecotourism would contribute to economic benefits on a local region. In ecotourism, local economic development and environmental conservation could co-exist.

Ecotourism is a social system which is accomplished by a local initiative from various local stakeholders, i.e. local residents, tourism industries, tourists, local authorities, etc. Without their mutual cooperation, development of ecotourism could not be successful.

#### **1.3** Objective of the Action Plan

The Action Plan of Anzali Wetland Ecotourism is prepared aiming to attain development of sustainable ecotourism centering around the Anzali Wetland. It presents plans of each component which consists of the development of Anzali Wetland Ecotourism. The components for the development of ecotourism are shown in Table 1.1.

 Table 1.1 Components of the Action Plan of the Anzali Wetland Ecotourism

No.	Components
1.	Institutional development
2.	Ecotours
3.	Guidelines on the Anzali Wetland Ecotourism
4.	Nature guides

5.	Facilities for the Anzali Wetland Ecotourism
6.	Monitoring and evaluation of ecotours
7.	Management of information and advertisement
8.	Safety management
9.	Budgeting scheme

#### **1.4** Stakeholders of the Action Plan

The Action Plan is shared among various stakeholders shown in Table 1.2. The stakeholders refer to the Action Plan when they participate in or take action for the development of ecotourism.

The Action Plan could be used to share a common vision in the development of ecotourism in/around the Wetland among the stakeholders. It is also expected to become a tool for the stakeholders to exchange their opinions and experiences. The Action Plan will be reviewed and revised in a timely manner.

No.	Stakeholders
1.	DOE (Department of Environment) Guilan
2.	DOE Anzali
3.	DOE Sowma'eh Sara
4.	GCHHTO (Guilan Cultural Heritage and Handicraft and Tourism Organization)
5.	Municipalities (Anzali and Sowma'eh Sara) and village councils around the Anzali Wetland
6.	Tourism Agency Union (tourism agencies)
7.	Hotel Union (hotels)
8.	Boat Union (boat owners and drivers)
9.	Dam Owner Union (dam owners)
10.	Local residents
11.	Nature guides

 Table 1.2 Stakeholders of the Action Plan of the Anzali Wetland Ecotourism

#### 1.5 Current Conditions in/around the Anzali Wetland

Detail information about the current conditions in/around the Anzali Wetland is explained in Attachment 1.

#### 1.5.1 Natural and Social Resources in/around the Wetland

The Wetland is composed of diverse ecosystems and the area is famous for a variety of social resources which have nurtured a traditional lifestyle. The major natural resources and social attractions are summarized in Table 1.3.

Table 1.3 Summary of Major Natural and Social Resources in/around the Wetland

Categories	Items	Explanation	
Natural	Plants	Common reeds community is largely distributed in the shallow area of the	
resource		eastern Wetland, and covers about a quarter of the Wetland excluding the	
		lagoon. The submerged plants community covers almost the entire area of the	
		lagoon. The Azolla community covers about a quarter of the Wetland except	
		for the lagoon. Dominant plant species appear to be hornwort, common cattail	
		and common reed according to the net weight measurement.	
	Birds	77 species of migratory birds fly to the Wetland. The Wetland supports a large	
		breeding colony of whiskered tern, small colonies of six species of heron, and a	
		large resident population of purple swamphen. It also supports wintering	

	r	
		concentrations of ducks, geese, swans and coots.
Fishes		47 fish species were listed in 2003. Among them, 8 species are non-native and
		39 species are native species. The fish includes in kutum, zander, bream, etc.
	Reptiles and Wetland frog and little fresh water turtles are found.	
	Amphibians	
	Mammals	Boar and water buffalo are found.
Social	Traditional	There are several traditional methods for hunting and fishing, such as hunting:
attraction	methods of	airy net, balar dam, tasht soo, etc; fishing: mashk, shil, ab larg, etc.
	hunting and	
	fishing	
	Local foods	There are several local foods such as Mirza Ghasemi, Sarde Pela Ba Ashpal,
		Morghe Torsh, Baghala Ghatog, Torshe Tare, etc.
	Handicrafts	Several local handicrafts are produced, e.g. Wicker Worker and Morvar Bafi,
		around the Wetland.
	Religious	There are several religious places which are important for locals, e.g. Agha
	places	Seyed Khoram Kia Shrine, Sang Mazar, Pire Abed, etc.
	Markets	Weekly markets are organized in several cities/villages. Local people buy and
		sell local products at markets such as Shanbe Bazzar, Fish market, Free
		economic zone bazzar, etc.
	Historical	Around the Wetland, there are several attractive establishments which show a
	monuments	history of the area, e.g. Mian Poshte Palace, Ghazian Bridge and Mian Poshte
		Bridge, Boghe Bibi Houriye, Clock Tower, etc.
	Local	Residents enjoy local sports and games such as Lafand Bazi, Varza Jang,
	activities	Tokhm Morgh Bazi, Khil va Chomagh, etc.

#### 1.5.2 Issues of Tourism Market

The surveys on the tourism market and current tourism activities were conduced. They revealed several issues shown in Table 1.4 and 1.5. The Action Plan proposes counter measures on these issues.

No.	Issues	Remarks
1.	How to appeal the Wetland to more tourists?	Currently, many tourists visit Anzali City. It seems possible to attract more tourists to the Wetland.
2.	How to promote tourists in winter?	In spring and summer, the number of tourists is huge. However, tourists are seldom seen in winter.
3.	Who will be the prioritized target of ecotourism, tourists staying in hotels, suites, tents or villas?	Depending on styles of stay, advertising and appealing methods need to be considered.
4.	Need to provide suitable ecotours which meet expectation from tourists	One of main expectations from tourists is experiencing the nature. If appropriate ecotours were provided in the Wetland, they would become interested in them.
5.	Provision of information about the Wetland in Anzali City	There is not enough information about routes and map of the Wetland. They need to be provided to tourists by sign boards and printed materials. Accommodation facilities would be good places where tourists obtain information about the ecotourism in the Wetland. It is necessary to develop a cooperation structure with hotels, villas, etc. for providing the information.
6.	How to gain more international attention on the Wetland?	Most of current tourists to the Wetland are Iranian. However, it could attract more foreigners, especially bird enthusiasts from abroad.

Table 1.4 Issues o	f Tourism Market in Anzali
--------------------	----------------------------

No.	Issues	Remarks
1.	Lack of cooperation among stakeholders	There is no mechanism on cooperation among DOE Guilan, tourism agencies, local people.
2.	Lack of sharing common policies and guidelines for tourism activities	Each stakeholder acts based on his/her own vision. They do not share common future of the Wetland. It is questionable that stakeholders understand a zoning plan of the Wetland.
3.	How to lead existing boat tours to an ecotour style?	Dissemination of a concept of ecotourism is crucial. It is necessary to raise environmental awareness of boat tour providers.
4.	Need to train nature guides	There are no appropriately trained nature guides.
5.	Lack of understanding and knowledge about ecotourism and the Wetland	All of stakeholders must improve their understanding about ecotourism. Besides, natural and social information in/around the Wetland must be disseminated among them.
6.	How to promote more engagement from local peoples?	Currently, some farmers, hunters and fishers work as boat drivers in boat tours. Ecotourism needs to promote more engagement from locals.
7.	Lack of facilities for ecotourism activities	Most of existing facilities have been abandoned. It is necessary to consider renovation and efficient use of existing facilities.

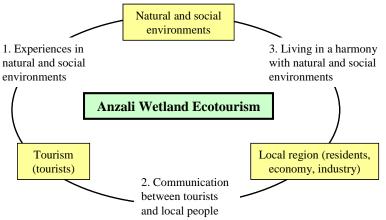
Table 1.5 Issues of Current Tourism Activities in the Wetland

#### CHAPTER 2 DEVELOPMENT OF THE ANZALI WETLAND ECOTOURISM

### 2.1 Outline of the Anzali Wetland Ecotourism

#### 2.1.1 Concept of the Anzali Wetland Ecotourism

The concept of Anzali Wetland Ecotourism is illustrated in Figure 2.1. The Anzali Wetland Ecotourism enhances the value of the Wetland by connecting a natural environment, tourism and region. It nurtures local people's pride and affection on the hometown. The Anzali Wetland Ecotourism is an agent which creates close ties among the natural environment, tourism and region. In the close connection, tourists and local people would become to respect and have a deep affection on the local natural environment and culture. In addition, the Anzali Wetland Ecotourism contributes to develop self-sustained economy around the Wetland. The Anzali Wetland Ecotourism would create a positive circle among tourism, local economy and environments. The circle improves the social value of the area centering around the Anzali Wetland.



 Experiences in natural and social environments: Tourists have firsthand experiences in the rich natural and social environments nurtured by the Wetland. These experiences have tourists raise their environmental awareness and take action for conserving environments.
 Communication with local people: Tourists and local people communicate through ecotours. Experiencing the local nature and culture in/around the Wetland lets tourists understand its value and respect it. Communication with tourists makes local residents raise a pride and affection on their nature and culture.
 Living in a harmony with natural and social environments: Local people re-discover the value of natural and social environments in/around the Wetland. The re-discovery leads to local people's activities

for conservation.

Figure 2.1 Concept of the Anzali Wetland Ecotourism

#### 2.1.2 Components of the Development of the Ecotourism

The Anzali Wetland Ecotourism consists of various components shown in Figure 2.2. For successful development of the ecotourism, all of the components must be linked one another closely based on engagement from local communities.

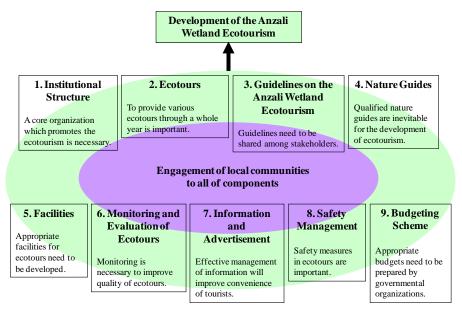


Figure 2.2 Components for Development of the Anzali Wetland Ecotourism

#### 2.2 Institutional Structure

#### 2.2.1 Association for Promotion of Anzali Wetland Ecotourism

For the development of Anzali Wetland Ecotourism, a core organization, the Association for Promotion of Anzali Wetland Ecotourism, is established. In the Association, relevant stakeholders have a practical discussion and decision-making so as to implement ecotourism activities. The members of the Association are shown in Table 2.1. Figure 2.3 shows the institutional structure for the Anzali Wetland Ecotourism.

No.	Organization	Title in Organization	Position in the Association	
1	DOE Guilan	Head	Head	
2	GCHHTO	Head	Deputy	
3	DOE Anzali Municipality	Head	Member	
4	DOE Sowma'eh Sara Municipality	Head	Member	
5	Anzali Municipality	Mayor	Member	
6	Sowma'eh Sara Municipality	Mayor	Member	
7	Tourism Agency Union	Head	Member	
8	Hotel Union	Head	Member	
9	Boat Union	Head	Member	
10	Dam Owner Union	Head	Member	
11	Nature Guide Union	Head	Member	
12	Secretariat of Anzali Wetland	Staff of DOE Guilan, Staff of	Member	
	Ecotourism	GCHHTO, Head of Tourism		
		Agency Union (same as 7)		

Table 2.1 Member of the Association for Promotion of the Anzali Wetland Ecotourism

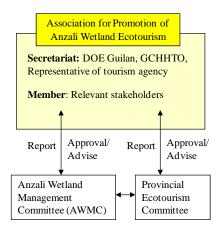


Figure 2.3 Organizational Structure for the Anzali Wetland Ecotourism

Through cooperation among stakeholders, the Association conducts activities summarized in Table 2.2. Most of the responsibilities for the promotion of ecotourism, however, are born by the private sector, i.e. the tourism industry and local community. The roles of the Association and governmental organizations are support, supervision and monitor their activities rather than implementation. Attachment 2 describes the details of the Association.

No.	Roles					
1.	Development and/or conducting of ecotours, and coordination among stakeholders					
2.	Development and monitoring of compliance with the Guidelines (Rules) of the Anzali Wetland					
	Ecotourism					
3.	Training and management of nature guides					
4.	Development and operations and maintenance (O&M) of facilities					
5.	Monitoring of ecotours and their impacts					
6.	Information and advertisement management					
7.	Management of the conservation fund *1					

\*1: After the management mechanism of the conservation fund is established

#### 2.2.2 Secretariat of Anzali Wetland Ecotourism

To do administrative and practical works to lead the ecotourism activities, the Secretariat of Anzali Wetland Ecotourism is established within the Association. A staff of DOE Guilan and GCHHTO and a representative of tourism agency are core members of the Secretariat. Table 2.3 shows roles of each stakeholder in the Secretariat. Attachment 2 describes the details of the Secretariat.

Table 2.3	Roles	in	the	Secretariat
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	Task	Organization			
		DOE Guilan	GCHHTO	<b>Tourism Agency Union</b>	
1.	Development and conducting of ecotours	0	0	0	
2.	Development and monitoring of compliance with the Guidelines	0	Δ	Δ	
3.	Training and management of nature guides	0	0	$\bigtriangleup$	
4.	Development and O&M of facilities	0	0	Δ	

5.	Monitoring of ecotours and	$\bigcirc$ (Monitoring of	○(Monitoring of	$\bigtriangleup$
	their impacts	compliance with the	nature guides and	
		Guidelines and	safety management in	
		natural conditions)	ecotours)	
6.	Information and	$\bigtriangleup$	0	0
	advertisement management			
7.	Management of conservation	0	$\bigtriangleup$	$\bigtriangleup$
	fund *1			
8.	Organize a meeting of the	0	$\bigtriangleup$	$\bigtriangleup$
	Association			

 $\bigcirc$ : Main task;  $\triangle$ : Sub-task

\*1: After the management mechanism of the conservation fund is established

#### 2.3 Ecotours

#### **2.3.1** Policy of Ecotours

The most important policy of the ecotours is originality. The natural resources and social attractions growing in the water environment are distinguished features in/around the Wetland. Compared to Southern regions in Iran, the Anzali area is proud of abundant water resource. Ecotours providing firsthand experience in the water-nurtured natural and social environments must attract tourists. In addition, the Wetland shows different scenery of natural and social environments in four seasons respectively. Tourists would enjoy the changes of the seasons by participating in ecotours in the Wetland. Other policies are summarized in Table 2.4.

No.	Components	Contents
1.	Originality	- Plan attractive ecotours utilizing distinctive natural and social
		resources in/around the Wetland. Provide unique ecotours which
		tourists cannot experience in other places
		- Through firsthand experience in water-nurtured natural
		environments and social culture in/around the Wetland, tourists learn
		importance of water and environment
		- By providing ecotours in all four seasons, tourists enjoy seasonal
		natural and social environments and feel the changes of the seasons
		in/around the Wetland
		- Develop a variety of ecotours which attract not only Iranian but also
		foreign tourists
2.	Safety	Prepare safety measures and first-aid actions in ecotours
3.	Minimum environmental impacts	Provide ecotours based on sustainable use of natural and social environments of the Wetland
4.	Cooperation with local society	Plan and provide ecotours based on cooperation among stakeholders.
		Promote participation from local society
5.	Shifting current tours to ecotours	Convert current boat tours in the Wetland into an ecotour style
6.	Arrangement of nature guides	Arrange qualified nature guides in ecotours
7.	Credibility of tour providers	Improve credibility and accountability of tour providers
8.	Following the Guidelines on	Keep the Guidelines (refer to Section 2.4) in planning and providing
	Anzali Wetland Ecotourism	of ecotours

Table 2.4 Policy	y in Serving of Ecotou	ır
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#### 2.3.2 Target Tourists and Resources

Target tourists and resources of ecotours are summarized in Table 2.5.

1 able 2.	Table 2.5 Target Tourists and Resources of Ecotours				
Target tourists	-	- Current tourists visiting Anzali City			
	-	Students and school excursion			
	-	Specialist groups such as bird enthusiasts			
	-	Tourists who are interested in the environment			
Target resources	-	Natural and social resources in and around the Wetland			

#### **Table 2.5 Target Tourists and Resources of Ecotours**

#### (1) Target Tourists

First of all, present tourists, students and specialist groups are main targets of ecotours. Currently, a number of tourists visit Anali City every year. The ecotours can be developed as an additional excursion for them. In addition, ecotours are utilized as school excursions. Those would be good opportunities for students to experience the nature. Incorporated environmental education activities in Selke, ecotours can promote participation from students as well. Furthermore, to appeal to specialist groups such as bird enthusiasts would be act as a diving force of ecotours. In near future, the target expands to tourists who are interested in the environment in general.

#### (2) Target Resources

Firstly, the ecotours mainly focus on the natural and social resources in the Wetland. Tourists will enjoy experiencing the nature, e.g. birds, plants and fishes, in the Wetland. Nature guides introduce social resources, such as traditional methods of fishing and hunting, local stories, etc. as well.

In near future, the ecotours will be provided not only in the Wetland but around the Wetland. There are interesting natural and social resources such as rice field, local foods, handicrafts, etc. around the Wetland. The ecotours utilize those social resources around the Wetland as well.

#### 2.3.3 Ecotours

Several ecotours shown in Table 2.6 are developed based on the consideration of current natural and social resources, and existing facilities in the Wetland. In addition to these ecotours, the Association (Secretariat) and tour providers will develop their own ideas of ecotours in parallel with the development of ecotourism.

	1	2	3*	4 *
Name	Selke nature study tour	Nature boat tour	Sport tour (Canoeing tour with a guide, sport fishing, etc.)	Visiting of visitor center
Туре	Guide tour · Half day	Guide tour $\cdot$ 2 hours, Around 6 tourists in one boat	Guide tour/Self guide tour · Half day	Guide tour/Self guide tour · Time depending on tourists
Theme	Study and experience the nature in conjunction with environmental education programs	Enjoy seasonal nature nurtured by water	Enjoy sporting and experiencing water-nurtured nature	Enjoy and study materials and displays in visitor center
Location	Selke	<ol> <li>Selke – Sorkhankol – Siahkeshin – Siahdarvishan</li> <li>Anzali Port – Lagoon – Sorkhankol – Anzali Port</li> <li>Other routes developed by private tour providers</li> </ol>	<ul> <li>Abkenar (departure point and routes need to be discussed further), etc.</li> <li>Need to be discussed</li> </ul>	Need to be discussed
Target tourists	Youth, Middle age, Family	Youth, Middle age, Family	Youth	Youth, Middle age, Family
Main target resources	Nature in Selke	Depending on a season, e.g. plants, birds and animals	The nature in the Wetland	Materials and displays in visitor center
Season	All seasons	All seasons	Spring and summer	All seasons
Arrangement of nature guide	Nature guide tour or self-tour	Nature guide tour	Nature guide tour	Nature guide tour or self-tour
Facilities	Facilities in Selke (renovated bird hide, watch tower, education center, etc.)	Facilities in Selke, Place for lunch, etc.	Jetty	Visitor center
Equipment	Binocular	Boat and life vest, Binocular, Safety equipment	Canoe, Life vest, fishing tools	Displays in visitor center
Guidance materials	Map, Materials explaining nature	Map, Materials explaining nature	Map, Materials explaining the nature	Materials in visitor center
Price	Up to IRR 400,000	Up to IRR 400,000	To be considered	To be considered
Target year for starting of the tour	Already started	Already started	By 2014 By 2016	

#### Table 2.6 Proposed Ecotours

\* The Association will have further discussion

#### 2.3.4 Implementation of Ecotours

#### (1) Implementation Schedule

Ecotour providers and/or the Association continue to serve the Selke nature study tour and nature boat tour. Their feasibilities were confirmed through the pilot ecotours conducted in the Anzali Wetland Ecological Management Project (2007-2012).

Till 2014, a sport tour plans to be provided. Several facilities and equipment such as a jetty and canoes need to be prepared for the canoeing tour. Till 2016, a visitor center plans to open, but further consideration, such as construction, budgeting, management, etc., need to be done in the Association. Figure 2.4 shows an implementation schedule of future ecotours.

Ecotours	Components	<b>Responsible Organizations</b>	2012	2013	2014	2015	2016
	Planning and construction of facilities	DOE Guilan, GCHHTO, tourism agencies, the Association			•		
	Nature guide training	DOE Guilan, GCHHTO					
Sport tour (canoeing tour with a guide)	Preparation materials and equipment	Tour providers (tourism agencie, nature guides, etc.), DOE Guilan, GCHHTO					
	Trial tours	Tour providers (tourism agencie, nature guides, etc.), DOE Guilan, GCHHTO					
	Implementation of tours	Tour providers (tourism agencie, nature guides, etc.)					
	Planning and Construction of facilities	DOE Guilan, GCHHTO, tourism agencies, the Association					
	Nature guide training	DOE Guilan, GCHHTO					
Visiting of visitor center	Preparation materials and equipment	DOE Guilan, GCHHTO					
	Trial	Tour providers (tourism agencie, nature guides, etc.), DOE Guilan, GCHHTO					
	Implementation	Tour providers (tourism agencie, nature guides, etc.)					

**Figure 2.4 Implementation Schedule of Future Ecotours** 

#### (2) Responsible Organization in Providing Ecotours

All stakeholders, DOE Guilan, GCHHTO, private companies and NGOs, etc., are able to provide ecotours following this Action Plan and the Guidelines of Anzali Wetland Ecotourism. The Association provides support and advice to the tour providers, and permitting and monitoring ecotours.

#### 2.4 Guidelines (Rules) on the Anzali Wetland Ecotourism

#### 2.4.1 Definition of Guidelines

The Guidelines of Anzali Wetland Ecotourism are formulated so as to preserve the precious natural and social environments, and provide tourists with satisfactory ecotours in/around the Wetland. A definition of Guidelines is as follows.

The Guidelines on Anzali Wetland Ecotourism are *Concrete agreement for conservation of local natural and social resources in order to accomplish sustainable development of the Anzali Wetland Ecotourism* 

#### 2.4.2 Guidelines

The Guidelines on tour providers, tourists, nature guides, boat operators and governmental organizations (DOE Guilan and GCHHTO) are described as follows.

#### (1) Guideline on Tour Providers (tourism agencies, nature guides, NGOs, etc.)

#### a. Goal

Tour providers plan and provide ecotours with minimum environmental impacts and due considerations to safety. Through these activities, tour providers contribute to conserve the natural and social environments in/around the Wetland.

#### b. Guideline

- 1. Following relevant regulations and zoning plan, plan and operate ecotours with minimum environmental impacts.
- 2. Facilitate communication between tourists and local people.
- 3. Arrange a nature guide and/or boat operator having skills and knowledge as a nature guide in every ecotour.
- 4. Instruct tourists and nature guides to follow the Guidelines of the Anzali Wetland Ecotourism.
- 5. Incorporate safety measures into ecotours, such as a fast-aid kit, life vest and mobile phone. Prepare emergency contact addresses and numbers.
- 6. Improve quality of ecotours continuously reflecting opinions from tourists, nature guides and local people.

#### (2) Guideline on Tourists

#### a. Goal

Tourists respect local nature, culture and society in/around the Wetland realizing him/herself as a member of ecosystem. Tourists have a consciousness of being 'ecotourists' and contribute to conserve the natural and social environments in/around the Wetland.

#### b. Guideline

- 1. Do not disturb wildlife. Tourists do not make loud voice, approach too close to the wildlife and feed the wildlife.
- 2. Do not collect protected animals and plants.
- 3. Do not discard rubbish, and pollute the environment.
- 4. For prevention of accidents and injuries, do not take arbitrary actions. Follow safety instruction from a nature guide and/or boat operator.
- 5. Do not enter protected zones without a permission or proper instruction.
- 6. Respect the natural/social environments, and enjoy communicating with local people.
- 7. Be interested in local products and local cuisine. Do not buy protected animals and plants and products made from them.

#### (3) Guideline on Nature Guides

#### a. Goal

Nature guides provide safe and pleasant ecotours to tourists through introducing the splendor of natural and social environments in/around the Wetland. Through guiding activities, nature guides contribute to conserve the natural and social environments in/around the Wetland.

#### b. Guideline

- 1. Interpret the natural and social environments for tourists to deepen their understanding of importance of conservation.
- 2. Entertain tourists through nature interpretation.
- 3. Facilitate communication between tourists and local people.
- 4. Instruct tourists not to create adverse impacts on the environment, and follow the Guidelines of the Anzali Wetland Ecotourism.
- 5. Be familiar with the natural and social conditions, the Guidelines of the Anzali Wetland Ecotourism, and relevant laws and regulations.
- 6. Improve continuously skills and knowledge as a nature guide.
- 7. Have appropriate skills and knowledge about safety measures and first-aid actions.

#### (4) Guideline on Boat Operators

#### a. Goal

Boat operators shift their operation to more ecotourism-oriented service. Boat operators operate their boats with minimum environmental impacts and due considerations to safety. Through communication with tourists, boat

operators introduce the splendor of natural and social environments in the Wetland.

#### b. Guideline

- 1. Do not make loud noise, approach too close to the wildlife and disturb the wildlife.
- 2. In protected zones, traveling speed is limited to 20 km/h. When boats reach closer to birds, plants, mammals, etc., decrease the speed and noise.
- 3. Outside of protected zones, traveling speed is limited to 35 km/h.
- 4. Travel only in permitted areas.
- 5. Request tourists to follow the Guidelines of the Anzali Wetland Ecotourism.
- 6. Communicate with tourists for interpreting the natural and social environments, and entertaining them.
- 7. Operate boats with due considerations to safety.
- 8. Have appropriate skills and knowledge about safety measures and first-aid actions. Request tourists to wear a life vest. Equip a fist-aid kit and mobile phone.

#### (5) Guideline on Governmental Organizations (DOE Guilan and GCHHTO)

#### a. Goal

DOE Guilan and GCHHTO, cooperating each other, play strong leadership for the development of the Anzali Wetland Ecotourism with a sustainable manner, and support private sectors and local communities in the promotion of the ecotourism with an open and fair manner.

#### b. Guideline

- 1. Develop a basic framework and monitor activities relevant to the ecotourism
- 2. Cooperate closely with private sectors and local communities for the promotion of ecotourism
- 3. Coordinate governmental organizations, private sectors and local communities in the ecotourism activities
- 4. Be open and fair for private sectors and local communities to utilize facilities and the wetland under the framework of the Anzali Wetland Ecotourism
- 5. Prepare appropriate budget every year for the development of ecotourism
- 6. Be transparent in account processing

#### 2.4.3 Implementation of Guidelines

#### (1) Implementation of Guidelines

The Guidelines on tour providers, tourists, nature guides, boat operators and governmental organizations (DOE Guilan and GCHHTO) start to be implemented in 2012. In parallel with the further development of ecotours, if needed, specific guidelines on other activities such as bird watching, canoeing, etc. will be discussed.

#### (2) Sharing of Guidelines

The Guidelines of Anzali Wetland Ecotourism must be known and shared among relevant stakeholders. The Association has a main responsibility for dissemination of the Guidelines through a pamphlet, poster, website, meeting, etc.

#### (3) Compliance with Guidelines

The Guidelines are to be formulated not as a '*legal system*' but as '*voluntary guidelines*.' It is stakeholders' voluntary actions that guarantee proper operation of the Guidelines. Spontaneous commitment among stakeholders for keeping the Guidelines as well as monitoring (refer to Section 2.7) are necessary.

#### 2.5 Nature Guides

#### 2.5.1 Role and Qualification of Nature Guides

A qualified nature guide needs to be arranged in every guide tour. A nature guide introduces the splendor of nature nurtured by the Wetland. He/she also has a role in explaining the Guidelines of the Anzali Wetland Ecotourism to tourists. A nature guide assists tourists to feel the nature by their five senses and find wonder and secrets in the natural and social environments in/around the Wetland.

Controlling and monitoring mis-use of nature in/around the Wetland is one of the most important roles as well. A nature guide frequently visits in/around the Wetland with tourists, so he/she can check conditions of natural and social resources. A nature guide informs the responsible organization in management of the Wetland of the conditions of the Wetland. The information will be reflected in a management policy of the Wetland.

In case of accident and injury of tourists, a nature guide also needs to acquire skills of emergency measures and first-aid actions. Table 2.7 summarizes major qualifications of nature guides.

No.		Qualifications
1.	Skill of interpretation	Nature guides not only explain natural and social environments in/around the Wetland to tourists, but also entertain and enlighten tourists. Nature guides promote tourists' positive participation in ecotours.
2.	Scientific knowledge and understanding of local culture	Nature guides need to acquire scientific knowledge about the natural and social environments in/around the Wetland. Nature guides also need to understand relationship between local nature and people. They explain how local people have developed their original culture, history and lifestyle by utilizing the local nature.
3.	Skill of planning and managing ecotours	Nature guides are expected to develop their ideas of ecotours depending on seasons and resources in/around the Wetland. They themselves plan, prepare and implement them.
4.	Monitoring skills	Nature guides have a responsibility to check conditions of natural and social resources in/around the Wetland during ecotours. Thus, monitoring skill is one of the qualifications to them.

#### **Table 2.7 Qualifications of Nature Guides**

#### 2.5.2 Nature Guide Training

In order to acquire necessary skills as a nature guide, GCHHTO and DOE Guilan must hold nature guide trainings on a regular basis. The nature guide training covers knowledge about natural and social environments in/around the Wetland, interpretation skills and emergency measurers in ecotours, etc. It also teaches specific guiding skills depending on types of ecotours such as a nature boat tour and canoeing tour. After training, participants are certificated and registered in a nature guide management system.

#### (1) Policy of Nature Guide Training

The aims of the training are to acquire skills as a nature guide as well as to root it as a job in the area. Thus, major participants would be local residents. Appropriate contents of training for participants who are not familiar with a concept of nature guide need to be considered carefully. Table 2.8 shows policies of nature guides training.

No.	Policies							
1.	Main targets are local residents around the Wetland and persons who are interested in the							
	Wetland so as to root the ecotourism and return benefits into the area.							

2.	Appropriate contents and level would be planned for enhancing participation and understanding of local participants, because a concept of nature guide has not been familiar among them.			
3.	The number of participants in one training course is limited to around 10 for effective acquisition of knowledge and skills.			
	acquisition of knowledge and skills.			
4.	Not only classroom lectures but also outdoor lectures are emphasized in order to acquire practical skills.			
5.	The nature guide training would be planned and implemented in cooperation with instructor's training programs for environmental education activities.			

(2) Outline of Nature Guide Training Table 2.9 presents an outline of nature guide training.

No.	Components	Contents	Remarks
1.	Targets	- Tour guides	In order to root ecotourism
		- Fishers, hunters, farmers, etc. in/around the	in/around the Wetland,
		Wetland	persons living around the
		- Persons interested in the Anzali Wetland	Wetland would be main
		Ecotourism	targets.
2.	Lecturers	Experienced persons in ecotourism or research of	Proposed trainers are as
		natural and social environments in/around the	follow:
		Wetland	- Tourism school
			- NGO
			- Academics expert
			- Invited foreign trainers
3.	Date	On a regular basis	-
4.	Place	Environmental Education Center at Selke	-
5.	Number of	Around 10 participants	-
	participants in one		
	time		
6.	Length of course	Half day or one day	Depending on lectures
7.	Program	Combine following programs depending on	Refer to Table 2.10
		participants' level.	
		1. Classroom lectures	
		- Basic information about the Anzali Wetland	
		Ecotourism	
	- Natural and social environment in/around		
		the Wetland - Skills of nature guide	
	2. Outdoor lectures		
	- Participation in ecotours		
-		- Assistant of nature guide in ecotours	<b>D</b> (1) <b>D</b> (1) <b>D</b> (1)
8.	Training materials	1. Classroom lectures: Text, video materials, etc.	Refer to Table 2.11, 12 and
		2. Outdoor lectures: -	13
9.	Responsible	GCHHTO and/or the Secretariat	-
	organization		
10.	Fee	To be discussed between DOE Guilan and	-
		GCHHTO	

#### **Table 2.9 Outline of Nature Guide Training**

#### (3) Programs

Curriculums in Table 2.10 are planned. By combining them, contents of training will be adjusted to level of participants.

Category	Programs	Aims	Contents	Lecturer	Materials	Time
Classroom lecture	Information about the Anzali Wetland Ecotourism	Aims Share basic concepts and policies of the Anzali Wetland Ecotourism	<ul> <li>Policy of the Anzali Wetland Ecotourism</li> <li>Institutional development</li> <li>Ecotours</li> <li>Guidelines on Anzali Wetland Ecotourism</li> <li>Nature guides</li> <li>Facilities for Anzali Wetland</li> </ul>	DOE Guilan, GCHHTO	Materials * Texts, Video materials	2 h
	Natural and social environment in/around the Wetland	Deepen scientific knowledge about natural and social environment s	<ul> <li>Ecotourism</li> <li>Monitoring and evaluation of ecotours</li> <li>Ecological character of the Wetland</li> <li>Wetlands' benefits</li> <li>Adverse factor on the Wetland</li> <li>Conservation issues</li> <li>Birds in the Wetland</li> </ul>	Academic expert, DOE Guilan	Texts, Video materials	2 h
	Skills of nature guide	Acquire knowledge and skills as	<ul> <li>Fishes in the Wetland</li> <li>Plants in the Wetland</li> <li>Roles of nature guide</li> <li>Planning and</li> </ul>	- Lecture from tourism	Texts	2 h
		a nature guide	<ul> <li>preparation of ecotours</li> <li>Implementation of ecotours</li> <li>Communication and interpretation skills</li> <li>Monitoring of ecotours</li> <li>Safety measures in ecotours</li> </ul>	school - Foreign lecturer		
Outdoor lecture	Participation in ecotours	Acquire practical skills as a nature guide in various	By participating in ecotours, study a general flow and contents of ecotours, and acquire practical	<ul> <li>Lecture from tourism school</li> <li>Foreign</li> </ul>	Filed work	Several days

Table 2.10 Programs of Nature Guide Training

		ecotours	skills as a nature guide	lecturer		
A	Assistant of	Acquire	By assisting an	- Lecture	Filed	Several
na	ature guide	practical	experienced nature	from	work	days
in	n ecotours	skills as a	guide in ecotours,	tourism		
		nature guide	acquire practical skills	school		
		in various	as a nature guide	- Foreign		
		ecotours		lecturer		

\* Training and video materials were made in the Anzali Wetland Management Project

#### (4) Training Materials

Some training materials were made in the Anzali Wetland Management Project based on tables below. They can be revised depending on the conditions of the Wetland and types of ecotours.

### Table 2.11 Table of Contents of Text about Information about the Anzali Wetland Ecotourism

	Chapter		Contents	
1.	What is the Anzali Wetland	1.	Concept of the Anzali Wetland Ecotourism	
	Ecotourism	2.	Components of the Development of the Ecotourism	
2.	Institutional Development	1.	Plan for Institutional Development	
		2.	Structure of Institutional System	
3.	Ecotours	1.	Concept of Ecotours	
		2.	Target Tourists and Resources	
		3.	Ecotours	
		4.	Responsible Organization in Providing Ecotours	
4.	Guidelines on Anzali Wetland	1.	Necessity of Guidelines	
	Ecotourism	2.	Establishment of Guidelines	
		3.	Guidelines on Tour Providers, Tourists, Nature Guides and	
			Boat Operators	
5.	Nature Guides	1.	Role and Qualification of Nature Guides	
		2.	Role and Qualification of Nature Guides Necessity of Nature Guide Training	
		3.	Training on Nature Guides	
		4.	Management of Nature Guides	
		5.	Schedule and Responsible Organization	
6.	Facilities for Anzali Wetland	1.	Basic Policy	
	Ecotourism	2.	Development of Facilities	
7.	Monitoring and Evaluation of	1.	Necessity of Monitoring	
	Ecotours Activities	2.	Monitoring of Natural Environments	
		3.	Monitoring of Ecotours	
8.	Safety Management	1.	Policy of Safety Management	

### Table 2.12 Table of Contents of Text about Natural and Social Environments in/around the Wetland

	Chapter		Contents
1.	Natural conditions	1.	Climate
		2.	Topography
		3.	Hydrology
		4.	Geology and Soil
		5.	Vegetation
		6.	Land use
2.	Ecological conditions	1.	Ecological Character of the Wetland
		2.	Benefits of Wetland

		2	
		3.	Adverse Factors on the Wetland
		4.	Conservation Issues
5.	Birds in the Wetland	1.	List of Birds and Their Locations
		2.	Figures of Birds and Their Description
6.	Fishes in the Wetland	1.	List of Fishes and Their Locations
		2.	Figures of Fishes and Their Description
7.	Animals in the Wetland	3.	List of Animals and Their Locations
		4.	Figures of Animals and Their Description
8	Plants in the Wetland	1.	List of Plants and Their Locations
		2.	Figures of Plants and Their Description

Table 2.13 Table of Contents of Text about Skills of Nature Guide
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	Chapter		Contents
1.	Introduction	1.	Roles of Nature Guide
		2.	Purpose of Interpretation
2.	Planning of Ecotours	1.	Process of Planning of Ecotours
		2.	Selection of Theme and Target Resource
		3.	Preparation of Scenario
		4.	Implementation of Ecotours
3.	Communication Skills	1.	Basic of Communication in Interpretation
		2.	Techniques of Interpretation
4.	Implementation of Ecotour	1.	Process of Implementation
		2.	Monitoring and Quality Management of Ecotour
		3.	Safety Measures in Ecotours

#### (5) Management of Nature Guides

In order to maintain and improve quality of nature guides, a 'Nature Guide Management System' is introduced. The aim of the System is to keep nature guides' qualifications. The Secretariat and GCHHTO have a main responsibility for this system. Figure 2.5 illustrates the Nature Guide Management System.

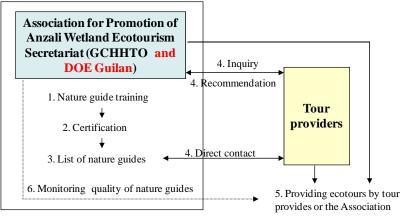


Figure 2.5 Nature Guide Management System

The Secretariat and/or GCHHTO conduct the nature guide trainings and participants receive their certificates issued by the Association and GCHHTO. The Secretariat and/or GCHHTO prepare a list of certified nature guides. Figure 2.6 shows an example of list format. When a tour provider plans an ecotour, it requests the Secretariat and/or GCHHTO to recommend a nature guide. If a tour provider is acquainted with a nature guide, it can contact him/her directly.

Name			Date of update
Sex			/ /
Date of bi	rth (D/M/Y)	/ /	Photo
Contact	Address		
address	Phone/Mobile		
Regular jo	ob	Fishers and farmers	
Working	field as a nature guide	General natural environments (birds, fishes	, plants)

Figure 2.6 Sample of List of Nature Guide

### 2.6 Development of Small-Scale Facility for the Anzali Wetland Ecotourism2.6.1 Policy for Development

A policy of the small-scale facility development is utilization of the existing facilities by renovation as least as possible so as to minimize environmental impacts. New small-scale facilities are considered additionally only after deliberations about necessity to provide unique experiences to tourists and environmental impacts. Basic policies for development of facilities are presented in Table 2.14.

	Table 2.14 Foney for Development of Facilities				
No.	Contents				
1.	Consider possibility of utilization of existing facilities to a maximum extent in a various aspect, e.g. change of purpose of use, renovation, etc.				
2.	Develop facilities based on agreement among local stakeholders				
3.	Develop facilities with minimum environmental impacts during construction and operation				
4.	Develop facilities with minimum changes on landscape and a harmony with surrounding environments				
5.	Ensure safety of users in facilities				
6.	Open facilities to locals to promote public participation and utilization				

**Table 2.14 Policy for Development of Facilities** 

### 2.6.2 Development of Small-Scale Facilities(1) Facilities in/around the Anzali Wetland

Table 2.15 shows a list of the facilities developed in/around the Wetland. Attachment 3 presents their location map. In parallel with increase of variety of ecotours, the Association needs to develop other necessary facilities.

No.	Location	Туре	Description
1	Selke (in the Wetland)	Bird hide and	Tourists can enjoy watching birds from the inside of the
		wooden trail	bird hide. Boards explaining birds are installed in it.
2		Wooden bridge	Tourists use the wooden bridge to go inside of Selke.
3		Watching tower	Tourists can enjoy watching birds and scenery from the
			watching tower. Boards explaining birds are installed
			on the top floor.
4		Foot path	The foot path connects the wooden bridge and the small
			cabin. Its distance of one way is around 300 m. Tourist
			can enjoy short walk in Selke. Along the path,
			signboards explaining the nature are installed.
5		Tables and	At the end of foot path, tables and benches are installed
		benches	for tourists to take a rest.

Table 2.15 List of Small-Scale Facilities in/around the Anzali Wetland

	1		
6		Environmental	The environmental education center is used for various
		education center	kinds of education activities including ecotours.
7		Entrance	The signboard at the entrance to the inside of Selke
		signboard	explains the nature and facilities in Selke.
8		Toilet	-
9	North Sorkhankol (in the	Signboard	North Sorkhankol is located at the entering point of a
	Wetland)		boat tour from the Anzali Port. It explains the nature of
			the Wetland as well as the Guidelines.
10	Sorkhankol (in the	Signboard	Sorkhankol is famous for abundant of lotus flowers.
	Wetland)	-	The signboard explains the lotus flower and nature of
			Sorkhankol.
11	Boat station in Anzali Port	Signboard	The signboard at the Anzali Port explains the nature of
	(out the Wetland)		the Wetland as well as the Guidelines.
12	Entrance to Selke from	Signboard	The signboard shows the direction to Selke from the
	main road (out the		main road.
	Wetland)		

#### (2) Construction, Operation and Maintenance

DOE Guilan has a full responsibility in the construction of the facilities necessary for the ecotourism activities. Besides, it has a full responsibility in their operation and maintenance (OM). To provide satisfying and safe ecotours to tourists, the appropriate OM of facilities is important. In the OM, the conditions of facilities are checked and renovated periodically. DOE environmental guards in the Wetland have responsibility in the OM of the facilities on the field. The OM of other facilities to be developed in the future needs to be discussed at an appropriate time in the Association.

#### 2.7 Monitoring and Evaluation of Ecotours

Two types of monitoring activities are conducted. One is monitoring on the natural environments in the Wetland. The purpose is to find out changes and impacts on the nature due to ecotours. If significant impacts will be identified, components of ecotours, such as target resources, routes of ecotours, etc., will be re-considered. If necessary, some ecotours will be suspended until the conditions recover. Furthermore, based on the results of monitoring, the Guidelines of Anzali Wetland Ecotourism will be revised.

The other is monitoring on ecotours. The purpose is to keep and improve the quality of ecotours and nature guides. It also aims to monitor compliance with the Guidelines on Anzali Wetland Ecotourism by stakeholders. Table 2.16 summarizes purposes, methods and responsible organizations of the two monitoring activities.

Responsible Body	Туре	Monitored Items	Method	Frequency
DOE Guilan (Secretariat of the Association)	Monitoring on the natural environments Monitoring on ecotours	<ul> <li>Water quality</li> <li>Conditions of birds, plants and fishes</li> <li>Waste condition</li> <li>Compliance with the Guidelines by statisheddom</li> </ul>	As regular monitoring by DOE Guilan - No-notice survey in ecotours	Once in each season Periodically
GCHHTO (Secretariat of the		stakeholders - Safety management by tour providers	<ul> <li>Interviews on tour providers</li> <li>Questionnaire surveys on tourists</li> </ul>	

 Table 2.16 Outline of Monitoring Activities

Association)	- Quality of nature guides	

#### 2.8 Management of Information and Advertisement

GCHHTO and the Secretariat manage all information related to the ecotourism activities. Information about the ecotours such as pamphlets and guidebooks is distributed by them. All tour providers need to inform the Secretariat of their ecotours. The Secretariat keeps all information about ecotours and be a contact office from tourists. On the other hand, the private sectors advertise their ecotours by themselves as well.

#### 2.9 Safety Management

The ecotours are provided in the nature. There might be some risks caused by a bad weather condition, accident, injury, etc. during the ecotours. For sustainability of the ecotourism, it is vital to decrease possibility of the risks and to manage them appropriately if happen. It should be emphasized that both tourists and tour providers must recognize their own responsibility and roles in the safety management.

Tourists need to understand and keep the Guidelines. During the ecotours, they follow safety instruction by nature guides and tour providers. On the other hand, tour providers need to incorporate necessary safety measures into planning, preparation and implementation of ecotours. The stakeholders must follow the policy of safety management described in Table 2.17.

	Target		Necessary Actions		
Tourists		-	Understand and follow the Guideline on Tourists		
		-	Follow instruction from a nature guide and tour provider during an eco		
Tour	Planning phase	-	Understand and follow the Guideline on Tour Providers		
providers		-	Check safety of routes (hazardous areas and field conditions, etc.)		
		-	Plan time-rich schedule		
	Preparation	-	Inform tourists of possibility of risks in advance and advice about suitable		
	phase		clothes and belongings		
		-	Maintenance of equipment used in ecotours		
			Check weather and field conditions		
	Implementation	-	Instruction to tourists about possibility of risks and manners in an ecotour		
	phase	-	Instruction to tourists about suitable clothes and belongings		
		-	Appropriate instruction on wrong behavior by tourists and actions if		
			accidents and injuries happen		
Nature guid	es	-	Understand and follow the Guideline on Nature Guides		
		-	Learn emergency measures and first-aid actions		
			Explain the Guideline on Tourists to tourists		
		-	Instruction to tourists about possibility of risks and manners in an ecotour		
		-	Appropriate instruction on wrong behavior by tourists and actions if		
			accidents and injuries happen in an ecotour		

 Table 2.17 Policy of Safety Management

#### 2.10 Budgeting Scheme

In order to accomplish the self-reliant development of the ecotourism, establishment of a self-sustaining funding system is necessary. For the first few years, DOE Guilan and GCHHTO need to guarantee the budgets for the ecotourism from their own ones. Table 2.18 and 2.19

propose the budget plans of DOE Guilan and GCHHTO, respectively, in the Iranian fiscal year of 1391.

	Main Task			1391 (Jun 2012 to Jun 2013 )				
Organization			Activity	Expenditure				Budget
				Unit Cost		Unit	<b>Bub-Total</b>	Source
	1	Develop and conduct ecotours	<ul> <li>Plan and implement ecotours through coordination among stakeholders</li> </ul>	4,500,000	6	times	27,000,000	DOE budget
	2	Develop and monitor compliance with the Guidelines	- Monitor compliance with the Guidelines	2,000,000	4	times	8,000,000	DOE budget
		Training and	- Conduct nature guide training	2,000,000	4	times	8,000,000	DOE budget
	3	management of nature guides	- Monitor quality of nature guides	<i>To be conducted with Task</i> 2, 'Compliance monitoring'	-	-	-	DOE budget
DOE Guilan	4	Develop facilities and O&M	- O&M of facilities	5,000,000	1	-	5,000,000	DOE budget
	5	Monitor ecotours and their impacts	- Monitoring the natural conditions in the Wetland	To be conducted as wetland monitoring	-	-	-	DOE budget
	6	Manage conservation fund	<ul> <li>Manage revenue and expenditure, and control equal distribution and appropriate use</li> </ul>	-	-	-	-	-
	7	Organize a meeting of	- Arrange a meeting	1,000,000	2	time	2,000,000	DOE budget
		the Association	- Meetings of secretariat	1,000,000	6	time	6,000,000	DOE budget
Unit: IRR			Grand Total	56,000,000				

 Table 2.18 Budgeting Plan of DOE Guilan in Iranian Fiscal Year of 1391

#### Table 2.19 Budgeting Plan of GCHHTO in Iranian Fiscal Year of 1391

Omeniation		Mein Tesh	A	1391 (Jun 2012 to Jun 2013 )				
Organization	Main Task		Activity	Expen	ditu	re		Budget
				Unit Cost		Unit	<b>Bub-Total</b>	Source
	1	Develop and conduct ecotours	- Plan and implement ecotours through coordination among stakeholders	4,500,000	2	times	9,000,000	GCHHTO budget
	2 Training and management of nature guides	- Conduct nature guide training	2,000,000	2	times	4,000,000	GCHHTO budget	
		- Nature guide management	-	-	-	-	-	
GCHHTO		nature guides	- Monitor quality of nature guides	2,000,000	1	-	2,000,000	GCHHTO budget
	3	Monitor ecotours and their impacts	- Monitor safety management	2,000,000	1	-	2,000,000	GCHHTO budget
	4	Information and advertisement management	- Prepare brochures, website, etc. and disseminate to the public	3,000,000	1	-	3,000,000	GCHHTO budget
Unit: IRR			Grand Total				20,000,000	

To cover these costs, the Anzali Wetland Ecotourism Fund plans to be established in near future. In this scheme, a conservation fund as a part of fee of ecotours and budget from DOE Guilan and GCHHTO are gathered and managed by the Secretariat. Figure 2.7 shows the mechanism of the Fund.

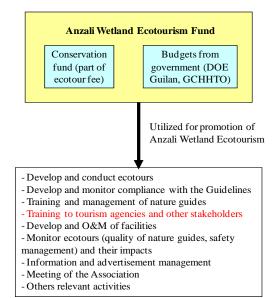


Figure 2.7 Scheme of Anzali Wetland Ecotourism Fund

#### Action Plan of the Anzali Wetland Ecotourism

#### Attachment

#### Attachment 1: Current Conditions in/Around the Anzali Wetland

#### 1. General Characteristic of the Anzali Wetland

Table A-1.1 shows comparison of general characteristic among major Ramsar wetlands in Iran. The features of the Anzali Wetland are summarized as follows;

- The Wetland is located in the humid region;
- Caspian Sea and inland water bodies create a distinctive landscape of the Wetland;
- The Wetland has relatively abundant natural resources; and
- The Wetland is located near cities, so to access to the Wetland is not difficult.

<	1 4010 11	1.1 Comparis	on or triagor			
		Anzali Wetland	Fereydoon Kenar	Lake Orumiyeh	Lake Parishan And dasht -E-Arjan	Miankaleh Peninsula, Gorgan Bay and Lapoo- Zaghmarz Ab
Physical	Area	19,000 ha	5,427 ha	483,000 ha	6,200 ha	100,000 ha
Aspect	Wetland Type	Marine/ Coastal and inland wetland	Man-made wetland	Inland wetland	Inland wetland	Marine/coastal, man-made wetland
	Location	North	North	North west	South	South
	Climate	Humid	Humid	Arid	Humid/Arid	Arid
Natural Res		Fishes species are most abundant. Plant and bird species are also abundant, but compared to Lake Orumiyeh and Miankaleh Peninsula, Gorgan Bay and Lapoo- Zaghmarz Ab, the numbers are less.	Compared to other four wetlands, the numbers of plant, bird and fish species are not many.	Plant species are most abundant. Bird species are also abundant.	Bird species are abundant, but compared to Lake Orumiyeh and Miankaleh Peninsula, Gorgan Bay and Lapoo- Zaghmarz Ab, the numbers are less.	Plant and bird species are abundant.
Tourism	Accessibility	Easy	Easy	Easy	Difficult	Easy
Market	Current Tourists	About 40,000 tourists/year *	No specific statistics	No specific statistics	No specific statistics	No specific statistics

Table A-1.1 Comparison of Major Ramsar Wetlands in Iran

\* The Study on Integrated Management for Ecosystem Conservation of the Anzali Wetland in the Islamic Republic of Iran, Final Report (JICA/2004)

#### 2. Resources in/around the Anzali Wetland

#### 2.1 Natural and Social Resources in/around the Wetland

The Wetland is composed of diverse ecosystems and the area is famous of a variety of social resources which have nurtured a traditional lifestyle. Figure A-1.1 shows distribution of major natural resources in the Wetland. Table A-1.2 shows a list of major social resources.

Categories	Items	Explanation
Natural	Plants	Common reeds community is largely distributed in the shallow area of the
resource		eastern Wetland, and covers about a quarter of the Wetland excluding the
		lagoon. The submerged plants community covers almost the entire area of the
		lagoon. The Azolla community covers about a quarter of the Wetland except
		for the lagoon. Dominant plant species appear to be hornwort, common cattail
		and common reed according to the net weight measurement.
	Birds	77 species of migratory birds fly to the Wetland. The Wetland supports a large
		breeding colony of whiskered tern, small colonies of six species of heron, and a
		large resident population of purple swamphen. It also supports wintering
		concentrations of ducks, geese, swans and coots.
	Fishes	47 fish species were listed in 2003. Among them, 8 species are non-native and
		39 species are native species. The fish includes in kutum, zander, bream, etc.
	Reptiles and	Wetland frog and little fresh water turtles are found.
	Amphibians	
	Mammals	Boar and water buffalo are found.
Social	Traditional	There are several traditional methods for hunting and fishing, such as hunting:
attraction	methods of	airy net, balar dam, tasht soo, etc; fishing: mashk, shil, ab larg, etc.
	hunting and	
	fishing	
	Local foods	There are several local foods such as Mirza Ghasemi, Sarde Pela Ba Ashpal,
		Morghe Torsh, Baghala Ghatog, Torshe Tare, etc.
	Handicrafts	Several local handicrafts are produced, e.g. Wicker Worker and Morvar Bafi,
		around the Wetland.
	Religious	There are several religious places which are important for locals, e.g. Agha
	places	Seyed Khoram Kia Shrine, Sang Mazar, Pire Abed, etc.
	Markets	Weekly markets are organized in several cities/villages. Local people buy and
		sell local products at markets such as Shanbe Bazzar, Fish market, Free
		economic zone bazzar, etc.
	Historical	Around the Wetland, there are several attractive establishments which show a
	monuments	history of the area, e.g. Mian Poshte Palace, Ghazian Bridge and Mian Poshte
		Bridge, Boghe Bibi Houriye, Clock Tower, etc.
	Local	Residents enjoy local sports and games such as Lafand Bazi, Varza Jang,
	activities	Tokhm Morgh Bazi, Khil va Chomagh, etc.

Table A-1.2 Summary of Major Natural and Social Resources in/around the Wetland

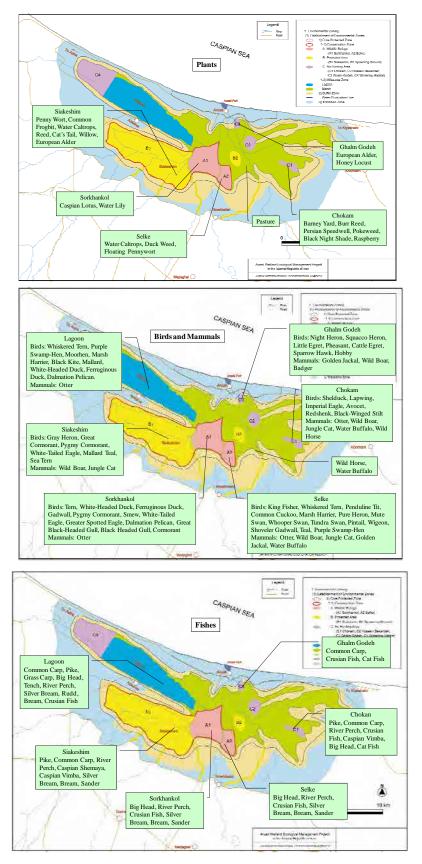


Figure A-1.1 Distribution of Major Natural Resources

	esource	Explanation
Category	Name	
Traditional fishing methods	Mashk	Only legal method for fishing in Guilan province. It is a common method of fishing by uising cricle net with small weight of lead around the net.
	Shil or Kolham	Artificial dams made from wood and reed are bui
		in rivers to catch fishes. It is legal only during a fishing season.
	Ab larg	It is an old fishing method using natural poison of
	no mg	a local tree.
	River net	Catch fishes uising a long net.
	Under water net Lakesh	Catch fishes uising a net set under water. Catch fishes uising a circular net with small holes
	Trap	Put a hook and prey under water to catch big
		fishes such as catfishes.
	Salik	Catch fishes by throwing a net.
	Crab trap	Using a long net with a circular hole like a tunnel
	Artificial dam	Dams made from wood and stones in rivers are
Traditional	(Chapar) Airy net	built to catch fishes. Hunters mount nets in 1-2 m high above the land
hunting methods	Any net	for catching a group of birds.
nunning methods	Balar dam	A hunter staves a wooden stick on a brazen platter.
	Tasht soo	A hunter puts tub upside down for catching birds.
	Lantern	Catching bird by using the light of lantern.
Local foods	Mirza Ghasemi	Traditional dish containing egg plant, garlic, egg,
	Sarde Pela Ba Ashpal	tomato, oil, and spice. Traditional dish containing rice, kaviar and
		walnut.
	Morghe Torsh	Traditional dish containing chicken, vegtables and lime juice.
	Baghala Ghatogh	Traditional dish containing local bean, garlic, dill egg, oil and spice.
	Torshe Tare	Traditional dish containing vegetables, egg, oil,
	Sir Ghaliye	garlic, lime juice and spice. Traditional dish containing garlic leaf, chicken,
	V 1' D''	egg, lime juice and bean.
	Koli Bij	Traditional dish containing walnut, pomegranate
	Ashe Torsh	paste, vimba, tomato paste, oil and spice. Traditional dish containing vegetables, plum
	Ashe Torsh	Traditional dish containing vegetables, plum paste, rice, garlic and mint.
Re		Traditional dish containing vegetables, plum paste, rice, garlic and mint.
Re Category	Ashe Torsh	Traditional dish containing vegetables, plum
	esource	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is
Category	source Name Wicker Worker	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar.
Category	source Name Wicker Worker Morvar Bafi	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks.
Category	Source Name Wicker Worker Morvar Bafi Pottery	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay.
Category	source Name Wicker Worker Morvar Bafi	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional
Category	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional
Category Handicrafts	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar.
Category Handicrafts	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali.
Category Handicrafts	source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar.
Category Handicrafts	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali.
Category Handicrafts	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali. It is located in Anzali.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali. It is located in Anzali. It is located in Anzali. It is located in Shilesar village near Anzali.
Category Handicrafts	source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali. It is located in Anzali. It is located in Anzali. It is located in Shilesar village near Anzali.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali. It is located in Anzali. It is located in Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly
Category Handicrafts Religious places	source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Kuliver village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly bazaars are traditional in Guilan province. Modern and new goods can be found.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Muliver village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly bazaars are traditional in Guilan province.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Anzali. It is located in Anzali. It is located in Shilesar village near Anzali. It is located in Shilesar village near Anzali. Modern and new goods can be found.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market Gilar baazar Caspian baazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Mulier village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. It is located in Shilesar village near Anzali. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Modern and new goods can be found.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market Fish market Gilar baazar Caspian baazar Pardis baazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Muiver village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. It is located in Shilesar village near Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly bazaars are traditional in Guilan province. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Modern and new goods can be found.
Category Handicrafts Religious places Markets	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market Gilar baazar Caspian baazar Pardis baazar Rousi baazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Muliver village near Anzali. It is located in Ghazian near Anzali. Modern and new goods can be found. Modern and new goods can be found.
Category Handicrafts Religious places	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market Fish market Gilar baazar Caspian baazar Pardis baazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loce and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Muiver village near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. Modern and new goods can be found. Modern and new goods can be found.
Category Handicrafts Religious places Markets	Source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar Middle Asia market Gilar baazar Caspian baazar Pardis baazar Rousi baazar	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Moaf village near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly bazaars are traditional in Guilan province. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Modern and new goods can be found. It is a coastal park that has a play ground for children and a special zone for swimming. It has a liberary and playground.
Category Handicrafts Religious places Markets	source Name Wicker Worker Morvar Bafi Pottery Dam Bafi Agha Seyed Khoram Kia Sange Mazar Pire Abed Bogheye Emam Zade Saleh Chahe Hazrate Mahdi Agha Seyed Eisa Shanbe Bazaar (Saturzone bazarday Market) Free economic zone bazaar (Saturzone bazarday Middle Asia market Fish market Gilar baazar Caspian baazar Pardis baazar Rousi baazar Pasdaran	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Moaf village near Anzali. It is located in Ghazian near Anzali. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Modern and new goods can be found. It is a coastal park that has a play ground for children and a special zone for swimming. It has a liberary and playground.
Category Handicrafts Religious places Markets Parks	Source           Name           Wicker Worker           Morvar Bafi           Pottery           Dam Bafi           Agha Seyed Khoram           Kia           Sange Mazar           Pire Abed           Bogheye Emam Zade           Saleh           Chahe Hazrate Mahdi           Agha Seyed Eisa           Shanbe Bazaar           (Saturzone bazarday           Middle Asia market           Fish market           Gilar baazar           Caspian baazar           Pardis baazar           Rousi baazar           Pardis baazar           Pardis baazar           Pasdaran           Emam Sajad	Traditional dish containing vegetables, plum paste, rice, garlic and mint. Explanation It is made by women from loee and reed. It is famous in Abkenar. It is made by women from tree stalks. It is made of clay. It appears a hunting instrument. It is a taditional method of making hunting net by local materials It is located in Abkenar. It is located in Abkenar. It is located in Moaf village near Anzali. It is located in Muliver village near Anzali. It is located in Ghazian near Anzali. It is located in Shilesar village near Anzali. Citizens buy local and traditional foods. Weekly bazaars are traditional in Guilan province. Modern and new goods can be found. Locals buy various kinds of fish. Modern and new goods can be found. Modern and new goods can be found. It is a coastal park that has a play ground for children and a special zone for swimming. It has a liberary and playground.

Table A-1.2 Social Resources: Cultura	Table A	A-1.2	Social	<b>Resources:</b>	Cultural
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Re	esource	Explanation
Category	Name	-
Historical	Mian Poshte Palace	An old castle. It has been changed to the Military
establishments		Museum.
	Ghazian Bridge and	The most famous bridge in Anzali. It moves
	Mian Poshte Bridge	upward for the ship passing.
	Boghe bibi houriye	A holly shrine. It is popular among local people.
	Clock tower (light	The oldest monument in Anzali City. It shows
	house)	time.
	Coustom hall	It is related to the Qajar period and has been
		repaired in the Pahlavi period. It is located in
		Ghazian.
	Music hall	A music center of a navigation army music band.
		It is also famous because of its similarity to the
		Hafez tomb (Hafeziyeh) in Shiraz.
	Municipality building	It has eastern European architecture.
	Motamedi building	It is a Qajar period castle and now used as a police
	1	station.

#### Table A-1.2 (cont.) Social Resources: Historical

|--|

Re	source	Explanation		
Category	Name			
Traditional sports	Lafand Bazi (rope	A person walks on a rope above the land.		
	game)			
	Varza Jang	A local bull fight.		
Local games	Tokhm morgh bazi	A locals play during the Norooz holiday with		
		eggs.		
	Khil va Chomagh	Local boys always play it near the Wetland.		
	Ghab bazi	A local play for boys with sheep bones.		
	Lis bazi	A local play for girls.		
Local sports	Kanoe, kayak, dragon	Several quatic sports are very common in the		
	boat, skiing	Wetland.		
	Coastal volleyball	Locals play in coastal area.		
	Coastal football	Locals play in coastal area.		

#### 2.2 Evaluation of Resources for the Ecotourism

Several specific natural resources which could attract tourists are picked up and then, evaluated. In the evaluation, three points are considered. One is attractive features such as endemic species, abundance, rare species and beauty. Another is targets of tourists whom the resources could fascinate. The other is difficulties, such as limitation of seasons, time and accessibility, in utilizing them as an ecotourism attraction. Table A-1.3 shows the evaluation results.

т	Resource	Explanation			e feature			Appeal to			ilties as a r	esouce
Category	Name	Explanation	Endemic	Attractiv Aban-	Rare	Beauty	Adult	Family	Students	Season	Time	Access
Category	TValle		Endemic	dance	species	Deauty	Auuit	ranny	students	Scasoli	Time	Access
Plants	Centella Asiatica	The plant grows in the Wetland	1		1		1	1				1
	(Ab Boshghabi)	only in Iran.										
	Lutus flower	It is the Wetland's symbol. The		1		1	1	1	1	1		1
		most important tourism attraction.										
	Reed	One of the most important materials		1			1			1		
		for locals. Local people use it to										
		make handicrafts and mats.										
1	Loee	One of the most important		1			1			1		
		materials. It has some application in mat making.										
	Willow	One of the most important		1			1			1		1
1	TT IIIOW	materials. A sunshade at local		•			•					
		facilities around the Wetland is										
		made of it.										
Birds	Swans	Its beauty is a visual attraction.				1	1	1	~	1	1	1
	Wigeon	One of the special species in Guilan	1				1	1	1	1	1	1
	wigeon	Province.	L .				v	· ·	v	·	•	Ŷ
	Teal	An important bird for locals. It is		1			1	1	1	1	1	1
		usually used to make a local food										
		around the Wetland.										
	Cormorant	Good at swimming and diving bird		1			1	1	1	1	1	1
		to catch a fish. To see such action										
	Marsh Harrier	is fun. It is one of the hunter birds		1			1	1	1	1	1	1
	warsh Harner	controlling mice's population in the		•			·	•	•	•	•	v
		Wetland.										
Fishes	White Fish	It is the most famous fish in the		1			1	1	1	1		
		north part of Iran and the most										
		important fish in a food basket of										
		Gilan Province especially Anzali										
		City. Tourist can enjoy sport fishing										
		with a boat.										
	Perch	Tourist can enjoy sport fishing with		1			1	1	1	1		
		a boat. Local people eat it in a cold										
		season.										
	Carp	Tourist can enjoy sport fishing with		1			1	1	1	1		
		a boat. Local people eat it in a cold										
	Pike	season. It lives in the Wetland for a whole		1			1	1	1			-
		year.						'				
	Silver Carp	People catch when the number of		1			1	1	1	1		1
		white fish decreases.										
Mammals	Jungle cat	It is rare in the Wetland. Encounter			1		1	1	1			1
		of a junge cat impresses tourits.										
	Weter Deffel	Territoria in The		1			1	1	1			───
	Water Buffalo	Local people raise it. The wilderness impresses tourists.		~			~	~	~			
	Boar	Encounter of a boar impresses			1		1	1	1			1
		tourits.					-					-
	Wild horse	A flock of wild horses attracts		1			1	1	1			
		tourists.										
	Otter	Only aquatic mammal in the			1		1	1	1			1
		Wetland. It is rare.	ļ	l		l	l				ļ	

Table A-1.3 Evaluation of Major Natural Resources in the Wetland

#### 3. Tourism Market around the Anzali Wetland 3.1 Trend of Tourism Market

The tourism market was surveyed by interviewing and questionnaires to accommodations and stakeholders, and analyzing existing statistics. Besides, interviews using a structural questionnaire to tourists visiting Anzali City were conducted. Table A-1.4 summarizes shows the survey results.

Table A-1.4 Trend of Tourism Market around the Anzali Wetland

No. Items			Trend
1	Number	of	Anzali City is very famous as a sea-side town for tourists. According to GCHHTO,
	Tourists		around 2.5 million tourists visit Anzali City annually and it is assumed that around

		45% of them visit the Anzali Wetland. The number of tourists is increasing gradually.
2	Seasonality of	In spring, including Norouz (new year holiday in March), and summer, a huge number
	Tourists	of tourists visits Anzali City. On the other hand, in winter, the number of tourists
		decreases dramatically. According to the hearing and questionnaire on hotels, around
		70 to 80% of annual number of tourists stays in Anzali City in spring and summer.
3	Means of	Moving by a car is main means for most of tourists. Some tourists use a taxi for
	Transportation	transportation. Very few tourist buses are seen in Anzali.
4	Nationality of	Most of tourists are Iranian. Tourists come from various regions in Iran such as
	Tourists	Tehran, Esfahan, Azerbaijan, and so on.
5	Style of	Most of tourists travel with their family or friend groups.
	Travel	
6	Types of	There are several types of staying in Anzali City, e.g. a hotel, suite, tent and villa.
	Accommodati	In Anzali, there are four major hotels. Villas are located near the sea sides. Some of
	on	villas are owned privately. While owners do not use their villas, they lend visitors
		them. A period of lending is various, e.g. for a weekend, a few months, a year, etc.
		Along the sea sides, there are a number of suites as well. Their prices and quality of
		facility are lower than those of hotels and villas.
		To stay in a tent is a very popular way. There are two bigger camping sites in Anzali
		City. However, not only in such areas but also on some public spaces such as beach,
		pavement and center divider, travelers set up their tents.
7	Tourists'	According to the questionnaire on hotels, tourists stay in Anzali City for a relatively
	Activities	short period, one night or a few nights. Major tourists' activities are wandering in city,
		relaxing in an accommodation and activities in/around Caspian Sea. Compared to the
		number of tourists enjoying those activities, it appears that those visiting the Wetland
		are less.
8	Expectation	According to the questionnaire on the hotels, major expectations from tourists visiting
	from Tourists	Anzali City are outdoor activities in nature and relaxing at accommodations.
9	Inquiry from	According to the hotels, they receive several inquiries about tourism activities in the
	Tourists	Wetland. Main inquiries are a route to the Wetland, facilities and tours in the Wetland

#### 4. Current Ecotourism and Tourism Activities in the Anzali Wetland

#### 4.1 Tours Provided by Tourism Agencies

According to GCHHTO, it has hardly identified any ecotourism activities and NGOs promoting ecotourism in Guilan Province. In the Wetland, there is no statistic about ecotourism and tourism activities. However, based on hearing and site visits, some activities were identified.

Firstly, a few private tourism agencies occasionally provided tours aiming at enjoying the nature in the Wetland. One agency organized a boat tour in the Wetland in summer of 2007. Total of 17 tourists including foreigners participated in the tour. A local resident, who is engaged in farming and fishing in/around the Wetland, participated in as a boat driver and nature guide.

Private travel agencies from Tehran are interested in tours in the Wetland as well. According to the Boat Union of the Wetland, some agencies from Teheran provided tours borrowing their boats before.

#### 4.2 Boat Tours

Currently, tourism activities in the Wetland are limited to boat tours. It is difficult for tourists to access the Wetland without a boat because walking paths have yet to be developed.

During peak seasons in spring and summer, private companies provide tourists with boat tours in the Wetland. There are 16 companies providing the boat tours. They have their jetties around the Anzali Port.

A company, which seems the biggest one among those, has three tour programs which cost from 300,000 to 500,000 IRR. Differences of three programs are tour routes. It hires around 20 boat drivers most of whom are fishermen in the Wetland. They work as boat drivers for six months (approximately for spring and summer) when fishing is prohibited in the Wetland. They work as fishermen during the rest of six months. If tourists ask question about environments in the Wetland, they explain based on their experience and knowledge. However, the level of explanation is not satisfactory for tourists. Besides, the boat tours seem to lack environmental awareness. High speed driving of a boat frightens birds and fishes in the Wetland.

#### 4.3 Facilities in the Wetland

There exists several facilities in the Wetland. However, most of them have been abandoned and need to be repaired. Table A-1.5 shows a list of the facilities.

Category	Name	Location			
Facilities	Research Centre	Entrance of Sorkhankol			
	Environmental Education Center	Selke			
	Jetties	Selke			
	Watching tower	Selke			
	Bird hide with signboard	Selke			
	Paths	Selke			
	Wooden brigde	Selke			
	Restaurant	Entrance of Wetland			
	Kayaking station	Near Ghazian Bridge			
Signboards	Signboard showing a picture of lotus	Lotus flower growing area,			
	flower	Sorkhankol			
	Signboard showing a food chain	Entrance of Sorkhankol			
	Signboard explaining the Wetland	Near Saturday market and private			
		jetties			
Facilities for	Ghalamgoudeh Jetty	Ghalamgoudeh			
DOE guards	Guard station at Siakeshim	Siakeshim			
	Guard station at Sorkhankol	Sorkhankol			

 Table A-1.5 List of Existing Facilities in the Wetland before the Project

## Attachment 2: Outline of Establishment of the Association for Promotion of the Anzali Wetland Ecotourism

(Establishment)

Article 1

To develop the ecotourism in/around the Anzali Wetland, the Association for Promotion of the Anzali Wetland Ecotourism (called the Association hereinafter) is established.

(Purpose)

Article 2

The Association aims at developing the Anzali Wetland Ecotourism which enhances the value of the Wetland through the ecotourism connecting the natural/social environments, tourism and region based on the cooperation among broad stakeholders.

(Activities)

Article 3

To achieve the purpose mentioned in Article 2, the Association conducts activities as follows:

- (1) Development and/or conducting of ecotours, and coordination among stakeholders;
- (2) Development and monitoring of compliance with the Guidelines (Rules) of the Anzali Wetland Ecotourism;
- (3) Training and management of nature guides;
- (4) Development and operations and maintenance (O&M) of facilities;
- (5) Monitoring of ecotours and their impacts;
- (6) Information and advertisement management; and
- (7) Management of the conservation fund. \*1

#### (Members)

Article 4

The Association is composed of the members as follows: **Table Members of the Association** 

	Table Membe	rs of the Association	
No.	Organization	Title	Position in the Association
1	DOE Guilan	Head	Head
2	GCHHTO	Head	Deputy
3	DOE Anzali Municipality	Head	Member
4	DOE Sowma'eh Sara Municipality	Head	Member
5	Anzali Municipality	Mayor	Member
6	Sowma'eh Sara Municipality	Mayor	Member
7	Tourism Agency Union	Head	Member
8	Hotel Union	Head	Member
9	Boat Union	Head	Member
10	Dam Owner Union	Head	Member
11	Nature guide Union	Head	Member
12	Secretariat of Anzali Wetland Ecotourism	Staff of DOE Guilan, Staff	Member
		of GCHHTO, Head of	
		Tourism Agency Union	
		(same as 7)	

#### (Executives)

Article 5

- 1. A deputy and vice-deputy are assigned in the Association.
- 2. The deputy represents the Association and manages all activities by the Association.
- 3. The vice-deputy works with the deputy to manage all activities by the Association, and

substitutes for the deputy, if needed.

4. In case of vacancies of the executives, a successor becomes a new executive.

#### (Meeting)

Article 6

- 1. The Association holds one meeting every fiscal year. The Association can organize additional meetings, if needed.
- 2. The deputy calls the meeting of the Association, and he/she becomes a chairperson of the meeting.
- 3. The Association discusses/decides a policy of the Anzali Wetland Ecotourism and other relevant issues.
- 4. The deputy can invite outside experts in the meeting, if needed.

(Secretariat)

Article 7

- 1. A secretariat is established to implement the activities mentioned in Article 3 and conduct administrative works of the Association.
- 2. The deputy can assign outside experts as a member of the secretariat, if needed.
- 3. The secretariat is composed of the members as follows. A leader and contact person is a staff from Department of Environment (DOE) Guilan.

T	able	Members of the Secr	etariat	
-				

No.	Organization	Title	Position in the Secretariat
1	DOE Guilan	Staff	Leader/Contact person
2	GCHHTO	Staff	Vice-leader
3	Representative of Tourism Agency Union	Head	Member

4. The members of secretariat have each main tasks described in the attached table.

#### (Other detail rules)

Article 8

The deputy additionally stipulates necessary items for the operation of the Association other than those clarified in this outline based on agreement in the Association.

(Supplementary provision)

This outline is put into effect after August 2012.

\*1: After the management mechanism of the conservation fund is established

#### Attachment

#### Table Tasks of Each Member of the Secretariat

No.	Organization		Main Tasks		ach Member of the Secre Detail Works	Sub-Tasks
1	DOE Guilan	1.	Development	-	Plan and implement	Cooperate with GCHHTO and
1	DOL Guildi	_	and conducting		ecotours through	tourism agency in other works
			of ecotours		coordination among	such as
					stakeholders	- Training and management
		2.	Development	-	Lead development and/or	of nature guides
			and monitoring		revision of the Guidelines	- Monitoring of ecotours
			of compliance with the	-	Monitor their compliance by no-notice survey,	- Information and
			Guidelines		interviews and/or	advertisement management
			Guidelines		questionnaire	
		3.	Training and	-	Conduct periodical nature	
			management of		guide training and issue a	
			nature guides		certificate	
			*1 Davalormont	_	Dian and davalan fasilities	
		4.	Development and O&M of	-	Plan and develop facilities O&M of facilities	
			facilities	-	Occivit of facilities	
		5.	Monitoring of	-	Monitoring of compliance	
			ecotours and		with the Guidelines (see 2.	
			their impacts		above)	
				-	Monitoring water quality,	
					natural conditions in the Wetland	
		6.	Management	_	Manage revenue and	
		0.	of conservation		expenditure	
			fund *2	-	Control equal distribution	
					and appropriate use	
		7.	Organize a	-	Do administrative works	
			meeting of the		for arranging a meeting	
-	COULTO	1.	Association Development	-	Plan and implement	
2	GCHHTO	1.	and conducting	-	ecotours through	Cooperate with DOE Guilan
			of ecotours		coordination among	and tourism agency in other
					stakeholders	works such as - Implement and monitor
		2.	Training and	-	Conduct periodical nature	compliance with the
			management of		guide training and issue a	Guidelines
			nature guides		certificate Prepare a list of certified	- Monitoring of ecotours and
				-	nature guides	their impacts
				-	Contact organization for	- Organize a meeting of the
					enquiry about nature	Association
					guides and introduction to	
					tour provides and others	
				-	Monitor quality of nature guides by no-notice	
					survey, interviews and/or	
					questionnaire	
		3.	Development	-	Plan and develop facilities	
			and O&M of	-	O&M of facilities	
			facilities		Manifaning of 114 f	
		4.	Monitoring of ecotours	-	Monitoring of quality of nature guides (see 2.	
		1	contours		above)	
				-	Monitoring of safety	
		1			management in ecotours	
					by no-notice survey,	
					interviews and/or	
		5.	Information		questionnaire Prepare brochures,	
	l	5.	mormation		Prepare brochures,	

		and advertisement management		website, etc. and disseminate to the public	
3	Tourism Agency Union	Development and conducting of ecotours	-	Planandimplementecotoursthroughcoordinationamongstakeholders	Cooperating with DOE Guilan and GCHHTO in other works such as - Implement and monitor
		 Information and advertisement management	-	Prepare brochures, website, etc. and disseminate to the public	<ul> <li>Implifient and monitor compliance with the Guidelines</li> <li>Training and management of nature guides</li> <li>Development and O&amp;M of facilities</li> <li>Monitoring of ecotours and their impacts</li> <li>Organize a meeting of the Association</li> </ul>

\*1: If GCHHTO cannot do, DOE Guilan has a main responsibility in the nature guide management, including preparing a list, managing enquiry and monitoring quality of nature guides

\*2: After the management mechanism of the conservation fund is established

#### Attachment 3: Location of Facilities



Figure A-3.1 Location of Facilities in/around the Anzali Wetland



Figure A-3.2 Location of Facilities in Selke