## MINTS - MISR NATIONAL TRANSPORT STUDY

# THE COMPREHENSIVE STUDY ON THE MASTER PLAN FOR NATIONWIDE TRANSPORT SYSTEM IN THE ARAB REPUBLIC OF EGYPT

## **FINAL REPORT**

TECHNICAL REPORT 4

MARITIME SECTOR

**March 2012** 

## JAPAN INTERNATIONAL COOPERATION AGENCY

ORIENTAL CONSULTANTS CO., LTD.

ALMEC CORPORATION

KATAHIRA & ENGINEERS INTERNATIONAL

EID J R 12-039 TRANSPORT PLANNING AUTHORITY
MINISTRY OF TRANSPORT
THE ARAB REPUBLIC OF EGYPT

## MINTS - MISR NATIONAL TRANSPORT STUDY

# THE COMPREHENSIVE STUDY ON THE MASTER PLAN FOR NATIONWIDE TRANSPORT SYSTEM IN THE ARAB REPUBLIC OF EGYPT

**FINAL REPORT** 

TECHNICAL REPORT 4

MARITIME SECTOR

**March 2012** 

## JAPAN INTERNATIONAL COOPERATION AGENCY

ORIENTAL CONSULTANTS CO., LTD.

ALMEC CORPORATION

KATAHIRA & ENGINEERS INTERNATIONAL

USD1.00 = EGP5.96 USD1.00 = JPY77.91

(Exchange rate of January 2012)

### TABLE OF CONTENTS

| Item       |  | Page |
|------------|--|------|
| CHAPTER 1: | : INTRODUCTION                                 | 1-1  |
| 1.1. BA    | ACKGROUND                                      | 1-1  |
| 1.2. TH    | IE MINTS FRAMEWORK                             | 1-1  |
| 1.2.1.     | Study Scope and Objectives                     | 1-1  |
| 1.2.2.     | A Consultative Planning Process                |      |
| 1.2.3.     | Sustainability and Human Resources Development |      |
| 1.3. RE    | PORTING STRUCTURE                              |      |
| CHAPTER 2: | MARITIME TRANSPORT                             | 2-1  |
| 2.1. CC    | DMMERCIAL PORTS IN EGYPT                       | 2-1  |
| 2.2. PC    | ORT TRAFFIC                                    | 2-3  |
| 2.3. O\    | /ERVIEW OF MAJOR COMMERCIAL PORTS              | 2-7  |
| 2.3.1.     | Alexandria and El-dekhila                      | 2-7  |
| 2.3.2.     | Damietta                                       | 2-14 |
| 2.3.3.     | Port Said                                      | 2-19 |
| 2.3.4.     | Sokhna   | 2-27 |
| 2.4. NA    | ATIONAL POLICY ON THE MARITIME SECTOR          | 2-32 |
| 2.4.1.     | 5-year plans                                   | 2-32 |
| 2.4.2.     | National Port Investment                       | 2-33 |
| 2.4.3.     | Maritime Administration                        |      |
| 2.4.4.     | Current policy Direction for the Port Sector   | 2-36 |
| 2.4.5.     | Introduction of PPP in the Maritime Sector     | 2-37 |
| 2.4.6.     | PPP Projects in Port Development               | 2-38 |
| 2.4.7.     | Port Authorities                               | 2-40 |
| 2.4.8.     | Shipping Industry                              | 2-42 |
| 2.4.9.     | Maritime Safety                                | 2-42 |
| 2.5. PC    | ORT DEVELOPMENT PROJECTS                       | 2-42 |
| 2.6. O\    | /ERVIEW OF THE WORLD SHIPPING INDUSTRY         | 2-49 |
| 2.6.1.     | International Seaborne Trade                   | 2-49 |
| 2.6.2.     | Container Carriers                             |      |
| 2.7. MA    | ARITIME TRANSPORT NETWORK IN EGYPT             | 2-60 |
| 2.7.1.     | Container Transport Network                    | 2-60 |
| 2.7.2.     | Ferry Network in the Red Sea                   | 2-64 |
| CHAPTER 3: | : CURRENT ISSUES AND FUTURE POLICY DIRECTION   | 3-1  |
|            | DRT DEVELOPMENT                                |      |
|            | OGISTICS ISSUES                                |      |
| 3.2.1.     | Shipping Industry                              |      |
| 3.2.2.     | Stevedoring Industry                           |      |
| 3.2.3.     | Freight Forwarding Industry                    |      |
| 3.2.4.     | Intermodal Issues                              |      |
| 3.2.5.     | Trade Facilitation                             | 3-10 |

| CHAPTE | R 4: FUTURE DEVELOPMENT PLAN AND RECOMMENDATION  | 4-1 |
|--------|--|-----|
| 4.1.   | POLICY RECOMMENDATIONS ON THE PORT SECTOR        | 4-1 |
| 42     | CAPACITY REQUIREMENT AND FUTURE PORT DEVELOPMENT | 1-1 |

#### **CHAPTER 1: INTRODUCTION**

#### 1.1. BACKGROUND

The Japan International Cooperation Agency (JICA) and the Transport Planning Authority of the Ministry of Transport are cooperating in the conduct of the *Comprehensive Study on The Master Plan for Nationwide Transport System in the Arab Republic of Egypt* (MiNTS – Misr National Transport Study), based upon agreements finalized during July, 2009<sup>1</sup>. Oriental Consultants Company Limited, headquartered in Tokyo, Japan, is the designated lead consultant for the study. Associated firms are Almec Corporation, Japan and Katahira & Engineers International, Japan. Technical efforts in Egypt were initiated during December, 2009.

#### 1.2. THE MINTS FRAMEWORK

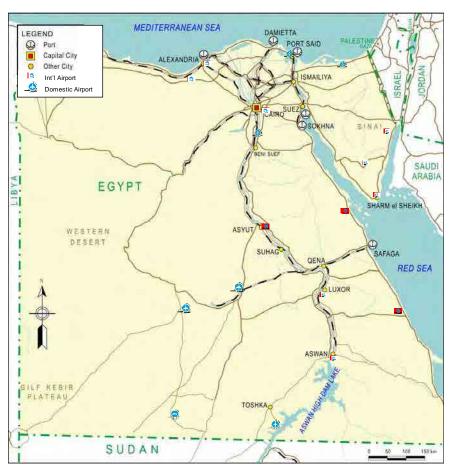
#### 1.2.1. Study Scope and Objectives

MiNTS is comprehensive in nature, that is, approaches have been designed to mitigate transport problems and contribute to the sustainable development of the nation. Investigative efforts extend over the entirety of the Republic (Figure 1.2.1), with a particular focus being major corridors of movement for both persons and cargo. All major modes of transport are addressed including road, rail, maritime, inland waterway, civil aviation and pipeline. However, the practical master planning focus falls upon those modes falling under the jurisdiction of the Ministry of Transport; that is, the road, rail, maritime and inland waterway sectors.

Five key milestones form the foundation upon which planning efforts are based:

- Establish a nationwide, multi-modal database whose validity rests on a series of focused transport survey and data collection exercises;
- Formulate overall strategies and policies for development of the nationwide transport fabric;
- Develop an integrated, multi-modal transport master plan with years 2017, 2022 and 2027 being short, medium and ultimate planning horizons, respectively;
- Identification, within the master plan framework, of high-priority projects; and,
- Implementation of an effective and productive technology transfer program with Egyptian counterparts.

<sup>1</sup> Scope of Work - Comprehensive Study on The Master Plan for Nationwide Transport System in the Arab Republic of Egypt, as mutually agreed upon between the Japan International Cooperation Agency and the Ministry of Transport, Government of Egypt, July 16, 2009.



Source: JICA Study Team

Figure 1.2.1 MiNTS Study Area

The transport strategy embedded within MiNTS must concurrently contribute to an efficient economic structure, strengthen linkages within Egypt as well as with neighboring countries, and provide a base for market-oriented transport activity. Economic expansion and social transformations within Egypt are well underway; continuing improvements in productivity and well-being are expected. As economic growth continues, changes in transport activities and behavior will follow suit. Thus, the foci of transport planning must gradually shift from alleviation of present deficiencies to realization of a transport system founded upon sustainable evolution and integrated, mutually supportive transport solutions. This strategy is particularly valid given the almost 20-year planning horizon adopted by MiNTS.

#### 1.2.2. A Consultative Planning Process

The final structure of MiNTS, and the successful reception thereof, can only be achieved as a direct result of cooperative efforts and close liaison between the Study Team and local experts. Considerable efforts have been expended in gathering information, reviewing previous studies and holding numerous discussions to enhance knowledge of, and sensitivity to, local transport conditions, norms and practices.

The Study Team, housed in the offices of the Transport Planning Authority, Ministry of Transport, is being strongly assisted by its designated counterpart Special Working Group, Coordination Committee and Steering Committee. Thus, continuous and productive technical liaison is being maintained with a number of organizations including the Ministry of Transport and various entities thereof (Office of the Minister, Transport Planning Authority, Egypt National Railways, General Authority for Roads, Bridges and Land Transport, General Authority for River Transport, Maritime Transport Sector); the Ministry of Housing,

Utilities and Urban Communities; Ministry of Civil Aviation; Ministry of Agriculture and Land Reclamation; Ministry of Trade and Industry; Ministry of Industrial Development; Ministry of Interior; Ministry of Local Development; Ministry of Finance; State Ministry of Foreign Affairs, Sector of International Cooperation; Ministry of the Environment; CAPMAS (Central Agency for Public Mobilization and Statistics); as well as various Governorates and entities thereof. Close coordination has also been effected with Universities and various departments within those learned institutions.

Likewise, effective consultations are programmed with various international agencies, funding institutions, donors, and consultant groups in order to obtain an overview of previous, current, and likely future activities and/or involvement in Egypt.

#### 1.2.3. Sustainability and Human Resources Development

The components of the Master Plan diversify beyond the traditional "hardware" concepts associated with infrastructure provision. Additional key elements of the process consist of "software" aspects, that is, available technology, international standards, and modal integration needs (cargo/passenger terminals, logistics chains, transfer points) as well as "humanware" needs. In the latter case, this represents the cultivation of human resources via the designation of training and education programs as well as other requirements for developing expertise. In other words, "sustainability", or the notion that the planning process must allow Egyptian stakeholders to participate in visualizing and shaping their own future. This is of substantial importance in terms of ownership building if MiNTS is to be adopted and used by the people and their elected officials both during, and following, the conduct of MiNTS.

#### 1.3. REPORTING STRUCTURE

The *Final Report* consists of three elements: *The Master Plan* report, *Technical Reports* and *Appendix Reports*.

- The Master Plan report is seen as the main document whose intent is to present, in a synoptic sense, main findings of the MiNTS investigations;
- *Technical Reports* represent a series of sector-specific reports which document the technical underpinning of *The Master Plan* document (Table 1.3.1), and,
- Appendix Reports represent task-specific or activity-specific documents and other data summaries, some of which have been developed in response to client group requests.

Table 1.3.1 Technical Reporting Structure

| Report Number | Subject   |
|---------------|---|
| 1             | Road Sector   |
| 2             | Rail Sector   |
| 3             | Inland Waterway Transport Sector                              |
| 4             | Maritime Sector   |
| 5             | Civil Aviation and Pipeline Sectors                           |
| 6             | Demand Simulation and Scenario Testing                        |
| 7             | Organizational and Functional Aspects of the Transport Sector |
| 8             | Private Sector Participation                                  |
| 9             | Environmental Considerations                                  |
| 10            | The MiNTS Vision, Policies and Strategies                     |
| 11            | Transport Survey Findings                                     |
| 12            | Project Prioritization  |
| 13            | Counterpart Training Program                                  |

Source: JICA Study Team

#### CHAPTER 2: MARITIME TRANSPORT

#### 2.1. COMMERCIAL PORTS IN EGYPT

Egypt has 15 commercial ports facing the Mediterranean Sea and the Red Sea (Figure 2.1.1, Table 2.1.1). The Maritime Transport Sector (MTS) is responsible for the administration of those ports. MTS has four regional Port Authorities in charge of the administration of the ports under its jurisdiction (Figure 2.1.2). The number of ports under the jurisdiction widely differs from one (Damietta Port Authority) to nine (Red Sea Port Authority). Among them, ports of the Port Said Port Authority handle the largest amount of cargo followed by those of the Alexandria Port Authority and the Damietta Port Authority (Table 2.1.2). This reflects the size of economic activities in the ports' hinterland as well as the presence of a container hub port. On the other hand, ports in the Red Sea Port Authority handle by far the greatest number of passengers due to the busy passenger traffic across the Red Sea.

Apart from the commercial ports, roughly fifty ports (petroleum ports, mining ports, tourist ports, and fishing ports) are designated as specialized ports by the Law No. 1 of 1996 and regulated by the Minister of Transport Resolution No. 81 of 1999 (Table 2.1.3).

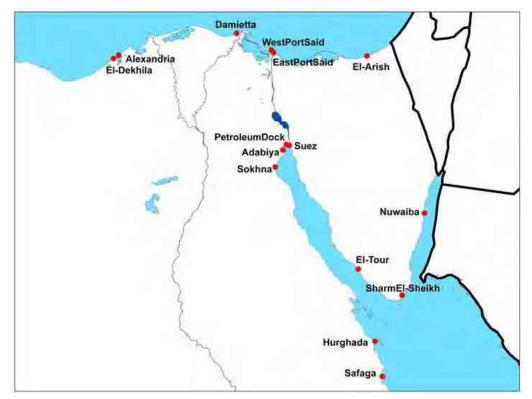


Figure 2.1.1 Commercial Ports

Table 2.1.1 Outline of Commercial Ports in Egypt (2009)

|                    | Total<br>Area | Land<br>Area       | Max (                     | Capacity                      |                        | al handling vo<br>In 2009     | lume                   | Total no. of berths | Total<br>berth | Max.<br>water |
|--------------------|---------------|--------------------|---------------------------|-------------------------------|------------------------|-------------------------------|------------------------|---------------------|----------------|---------------|
| Port Name          | (km²)         | (km <sup>2</sup> ) | Cargo<br>(million<br>ton) | Container<br>(million<br>TEU) | Cargo<br>(million ton) | Container<br>(million<br>TEU) | Passenger<br>(million) |                     | length<br>(m)  | depth<br>(m)  |
| Alexandria         | 8.40          | 1.60               | 36.80                     | 0.5                           | 22.1                   | 0.6                           | 0.5                    | 59                  | 7,625          | 12.8          |
| El-Dekhila         | 6.20          | 3.50               | 22.10                     | 0.5                           | 23.3                   | 0.7                           | 0                      | 20                  | 4,586          | 20.0          |
| Damietta           | 11.80         | 8.50               | 19.75                     | 1.2                           | 29.3                   | 1.1                           | 0                      | 18                  | 4,750          | 14.5          |
| West Port<br>Said  | 3.00          | 1.30               | 12.18                     | 0.8                           | 8.9                    | 0.8                           | 0.2                    | 32                  | 4,400          | 13.2          |
| El Arish           | 0.23          | 0.05               | 1.20                      | 0                             | 1.3                    | 0                             | 0                      | 2                   | 364            | 8.0           |
| East Port<br>Said  | 35.00         | 33.50              | 6.00                      | 2.2                           | 22.9                   | 2.5                           | 0                      | 3                   | 1,200          | 14.5          |
| Suez               |               | 2.30               | 6.60                      | 0                             | 1.5                    | 0.001                         | 0.02                   | 12                  | 2,070          | 8.0           |
| Petroleum<br>Dock  | 162.40        | 1.16               | 4.14                      | 0                             | 0                      | 0                             | 0                      | 7                   | 828            | 9.0           |
| Adabiya            |               | 0.85               | 7.93                      | 0                             | 6.4                    | 0.03                          | 0.01                   | 9                   | 1,840          | 12.0          |
| Sokhna             | 87.80         | 22.30              | 8.50                      | 0.4                           | 4.9                    | 0.4                           | 0.5                    | 6                   | 2,350          | 17.0          |
| Hurghada           | 9.90          | 0.02               | 0                         | 0                             | 0                      | 0                             | 0.2                    | 3                   | 340            | 5.0           |
| Safaga             | 57.00         | 0.48               | 6.37                      | 0                             | 2.1                    | 0                             | 0.8                    | 3                   | 968            | 14.0          |
| El Tour            | 1.65          | 0.43               | 0.38                      | 0                             | 0                      | 0                             | 0                      | 1                   | 75             | 5.0           |
| Nuwaiba            | 9.87          | 0.34               | 1.9                       | 0                             | 1.0                    | 0                             | 0.8                    | 4                   | 380            | 8.0           |
| Sharm El<br>Sheikh | 88.28         | 0.16               | 0                         | 0                             | 0                      | 0                             | 0.2                    | 1                   | 625            | 8.0           |
| Total              | 481.55        | 76.49              | 134.45                    | 5.6                           | 122.3                  | 6.1                           | 3.23                   | 180                 | 32,068         |               |

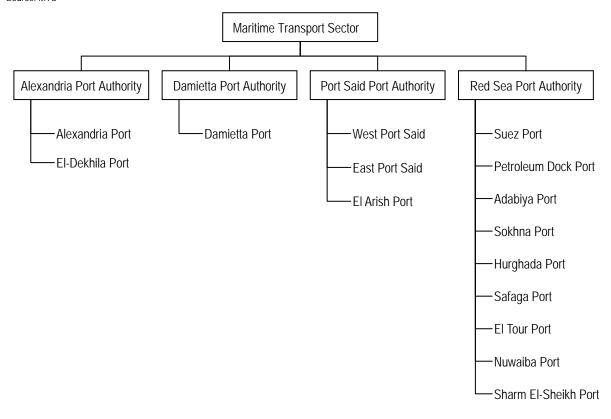


Figure 2.1.2 Organization Chart of Port Administration

Table 2.1.2 Year 2008 Port and Maritime Transport Data by the Port Authorities

| Data                         |                  | Alexandria Port<br>Authority | Damietta Port<br>Authority | Port Said Port<br>Authority | Red Sea Port<br>Authority |  |
|------------------------------|------------------|------------------------------|----------------------------|-----------------------------|---------------------------|--|
| Number                       | of berths        | 79                           | 18                         | 37                          | 46                        |  |
| Maximum Wa                   | ter depth (m)    | 20                           | 14.5                       | 14                          | 17.05                     |  |
| Cargo handling equal and lau |                  | 38                           | 9                          | 6                           | 26                        |  |
| Warehou                      | ıse (m2)         | 2,181,374                    | 396,741                    | 915,253                     | 520,015                   |  |
| Vesse                        | Vessel calls     |                              | 3,196                      | 9,058                       | 6,208                     |  |
| Number of                    | oassengers       | 385,857                      | 0                          | 147,352                     | 2,453,619                 |  |
| Total cargo throu            | ghput (000 tons) | 44,912                       | 26,601                     | 30,884                      | 13,783                    |  |
| Commodity-wise               | General cargo    | 7,049                        | 3,419                      | 315                         | 3,096                     |  |
| throughput (000              | Dry bulk         | 15,708                       | 7,093                      | 2,978                       | 4,411                     |  |
| tons)                        | Liquid bulk      | 6,656                        | 4,321                      | 28                          | 1,983                     |  |
|                              | Containers       | 11,293                       | 2,316                      | 3,458                       | 4,152                     |  |
|                              | Special cargo    | 2,944                        | 608                        | 15                          | 180                       |  |
| Transit                      |                  | 1,263                        | 8,857                      | 24,090                      | 860                       |  |
| Containe                     | rs (TEU)         | 1,264,455                    | 1,124,969                  | 3,186,589                   | 505,990                   |  |

Table 2.1.3 Specialized Ports

| Mining Ports | Petroleum | Tourist Ports |              | Fishing Ports | Berths |
|--------------|-----------|---------------|--------------|---------------|--------|
|              | Ports     | Operational   | Under        |               |        |
|              |           |               | construction |               |        |
| 9            | 13        | 6             | 3            | 4             | 17     |

Source: MTS

#### 2.2. PORT TRAFFIC

Export-import cargoes handled in the commercial ports are, in the order of volume, dry bulk, containers, general cargo, liquid bulk, and special cargo (Table 2.2.1). Alexandria, El-Dekhila, Damietta, West Port Said, and East Port Said are major ports with an annual throughput of 8 million tons or more. In 2009, these five ports handled a total of 107 million tons, accounting for 87 % of the total throughput of commercial ports. Alexandria, El-Dekhila, Damietta, West Port Said, East Port Said, Abadiya, Sokhna, and Safaga are deep sea ports with berths of more than 12 m in depth.

The cargo throughput at Egyptian commercial ports has increased at an annual average rate of 10 % between 2003 and 2009. The growth of East Port Said has been particularly impressive during the period. It is notable that the cargo growth has slowed down since 2006 (Figure 2.2.1).

Table 2.2.1 Imported Cargo Throughput of Commercial Ports in 2009

(1,000 ton)

| Port              | General | Dry bulk | Liquid bulk | Container | Special | Transit | Total  |
|-------------------|---------|----------|-------------|-----------|---------|---------|--------|
|                   | cargo   |          |             |           | cargo   |         |        |
| Alexandria        | 5,249   | 2,701    | 3,218       | 3,187     | 2,666   | 26      | 17,046 |
| El Dekhila        | 5,790   | 9,426    | 394         | 3,571     | 70      | 306     | 19,557 |
| Damietta          | 1,887   | 7,319    | 454         | 1,069     | 641     | 5,037   | 16,407 |
| West Port<br>Said | 327     | 1,037    | 51          | 1,139     | 3       | 2,508   | 5,065  |
| East Port<br>Said | 3       | 0        | 0           | 456       | 0       | 10,602  | 11,062 |
| El Arish          | 0       | 9        | 0           | 0         | 0       | 0       | 9      |
| Suez              | 66      | 2        | 15          | 0         | 30      | 1       | 115    |
| Adabiya           | 1,499   | 427      | 1,999       | 154       | 32      | 7       | 4,118  |
| Sokhna            | 586     | 63       | 0           | 1,556     | 9       | 553     | 2,767  |
| Safaga            | 4       | 1,137    | 6           | 0         | 1       | 0       | 1,147  |
| Nuwaiba           | 170     | 9        | 0           | 0         | 10      | 9       | 198    |
| Total             | 15,580  | 22,130   | 6,137       | 11,132    | 3,460   | 19,050  | 77,490 |

Source: MTS

Table 2.2.2 Exported Cargo Throughput of Commercial Ports in 2009

(1,000 ton)

| Port              | General | Dry bulk | Liquid bulk | Container | Special | Transit | Total  |
|-------------------|---------|----------|-------------|-----------|---------|---------|--------|
|                   | cargo   |          |             |           | cargo   |         |        |
| Alexandria        | 919     | 541      | 1,549       | 1,965     | 32      | 44      | 5,050  |
| El Dekhila        | 58      | 766      | 1,151       | 1,544     | 2       | 276     | 3,797  |
| Damietta          | 359     | 2,901    | 3,839       | 1,135     | 4       | 4,692   | 12,930 |
| West Port<br>Said | 154     | 291      | 0           | 895       | 0       | 2,490   | 3,830  |
| East Port<br>Said | 0       | 0        | 0           | 1,323     | 0       | 10,497  | 11,820 |
| El Arish          | 2       | 1,322    | 0           | 0         | 0       | 0       | 1,324  |
| Suez              | 235     | 22       | 0           | 5         | 14      | 0       | 276    |
| Adabiya           | 620     | 1,414    | 29          | 194       | 7       | 0       | 2,263  |
| Sokhna            | 589     | 79       | 0           | 1,451     | 0       | 34      | 2,152  |
| Safaga            | 107     | 858      | 0           | 0         | 1       | 0       | 966    |
| Hamrawein         | 0       | 698      | 00          | 0         | 0       | 0       | 698    |
| Abu<br>Ghosoun    | 0       | 76       | 0           | 0         | 0       | 0       | 76     |
| Nuwaiba           | 375     | 7        | 1           | 0         | 84      | 0       | 467    |
| Total             | 3,417   | 8,976    | 6,570       | 8,510     | 144     | 18,032  | 45,649 |

Source: MTS

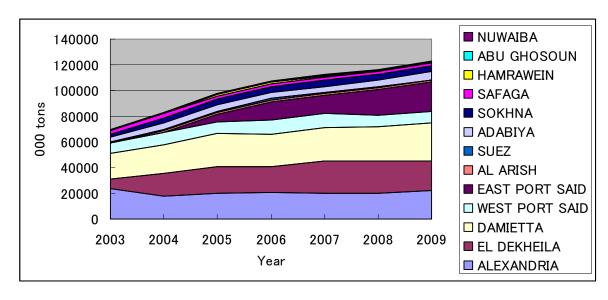


Figure 2.2.1 Total Cargo Handled at Egyptian Ports (2003-2009)

Container cargo is handled in eight ports. Among them, Alexandria, El-Dekhila, Damietta, West Port Said, East Port Said, and Sokhna cater for most of containers. A major portion of local containers is handled in Alexandria and El-Dekhila due to their proximity to the Cairo metropolitan area. On the other hand, most transit containers are handled in East Port Said due to its geographical advantage, deep draft, and terminal efficiency (Table 2.2.3).

Container traffic recorded a high growth between 2003 and 2009, at an annual average rate of 18.4 %, in line with the rapid expansion of world trade. The growth is mainly attributable to the development of East Port Said (Figure 2.2.2). Growth of container cargo slowed down in 2008 reflecting the global financial crisis.

Table 2.2.3 Container Cargo Throughput of Commercial Ports in 2009

(1,000TEU)

| Port           | Local container | Transit container<br>(A) | Total<br>(B) | Transshipment ratio (A/B) |
|----------------|-----------------|--------------------------|--------------|---------------------------|
| Alexandria     | 609             | 7                        | 616          | 1.1%                      |
| El-Dekhila     | 615             | 47                       | 661          | 7.1%                      |
| Damietta       | 202             | 937                      | 1,139        | 82.3%                     |
| West Port Said | 266             | 495                      | 761          | 65.0%                     |
| East Port Said | 174             | 2,366                    | 2,540        | 93.1%                     |
| Suez           | 1               | 0                        | 1            | 0.0%                      |
| Adabiya        | 30              | 0                        | 30           | 0.0%                      |
| Sokhna         | 375             | 53                       | 428          | 12.4%                     |
| Total          | 2,270           | 3,906                    | 6,176        | 63.2%                     |

Source: MTS

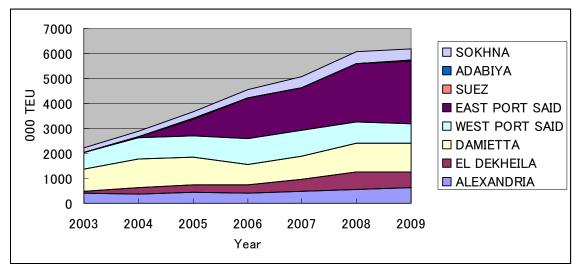
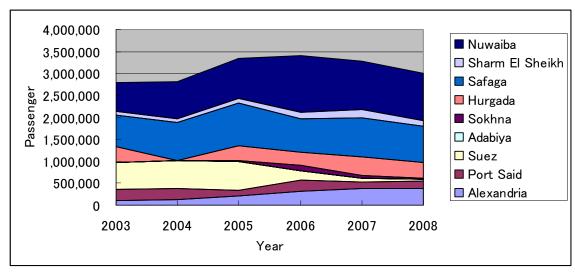


Figure 2.2.2 Containers Handled at Egyptian Ports

Eight commercial ports cater for passenger traffic, of which Nuwaiba and Safaga account for about 60 % of the total (Figure 2.2.3). These two ports are hubs of the passenger traffic across the Red Sea. Unlike the rapid growth of cargo throughput, passenger traffic at Egyptian ports has not shown a significant increase between 2003 and 2008. During this period, the passenger traffic recorded only a marginal expansion, an annual average growth of 1.5 %.



Source: MTS

Figure 2.2.3 Passenger Traffic at Egyptian Ports

Vessel calls at Egyptian commercial ports has increased at an annual average rate of 8.3 % between 2004 and 2009 (Figure 2.2.4). Alexandria, Damietta, and West Port Said account for about 60 % of the total.

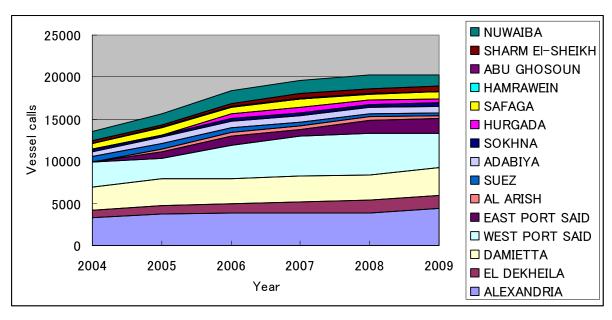


Figure 2.2.4 Vessel Calls at Egyptian Ports

#### 2.3. OVERVIEW OF MAJOR COMMERCIAL PORTS

#### 2.3.1. Alexandria and El-dekhila

Alexandria Port is located about 180km to the north west of Cairo. It has been the most important port in Egypt for thousands of years and still plays a vital role in supporting the national economy and meeting the needs of the two metropolitan areas, Alexandria and Cairo.

Alexandria Port is a natural harbor protected by a peninsula and breakwaters. Its water basin is separated into two, the inner dock and the outer harbor, by coal berths (Figure 2.3.1). The port area comprises six zones, each catering for different types of cargo. El-Dekhila Port was created some 10 kilometers to the west of Alexandria to provide additional capacity (Figure 2.3.2). These two ports are closely linked by an arterial road and act as a single port (Figure 2.3.3).

The Alexandria Port Authority (APA), established in 1967, manages Alexandria Port and El-Dekhila Port. The area of the water surface and land surface is 6.8 km2 and 1.6 km2 respectively. Pilotage is compulsory for all vessels and tugging is mandatory for vessels exceeding 2,000 tons. In 2005, concession agreements were signed with Alexandria International Container Terminals (AICT) to convert general cargo berths in Alexandria Port and El-Dekhila Port into container berths.



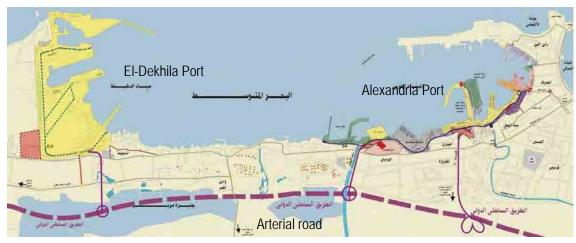
Source: Google earth

Figure 2.3.1 Alexandria Port



Source: Google earth

Figure 2.3.2 El- Dekhila Port



Source: APA

Figure 2.3.3 Roads Linking Alexandria Port and El-Dekhila Port

Alexandria Port handles a variety of cargo including general cargo, containers, dry bulk, and liquid bulk as well as passenger traffic (Table 2.3.1, Table 2.3.2). Combined with El-Dekhila Port, more than 70 berths are provided to accommodate the traffic needs (Table 2.3.4). The maximum alongside depth is 12.49m for container vessels and 12.81m for bulk cargo vessels. The approach channel has a depth of 14m. The master plan for 2015 prepared by APA covers both Alexandria Port and El-Dekhila Port and aims to add 11.3-km long berths including a container terminal, multi-purpose terminal, and petrochemical terminal.

Table 2.3.1 Cargo Throughput of Alexandria Port and El-Dekhila Port in 2009

(1,000 ton)

| (Here telly |            |                  |          |             |            |                     |       |  |
|-------------|------------|------------------|----------|-------------|------------|---------------------|-------|--|
| Cargo       | Port       | General<br>cargo | Dry bulk | Liquid bulk | Containers | Particular<br>goods | Total |  |
| Import      | Alexandria | 5,249            | 2,701    | 3,218       | 3,187      | 2,666               | 26    |  |
| Import      | El Dekhila | 5,790            | 9,426    | 394         | 3,571      | 70                  | 306   |  |
| Evport      | Alexandria | 919              | 541      | 1,549       | 1,965      | 32                  | 44    |  |
| Export      | El Dekhila | 58               | 766      | 1,151       | 1,544      | 2                   | 276   |  |

Source: MTS

Table 2.3.2 Ship Calls in Alexandria Port and El-Dekhila Port in 2009

| Port       | General<br>cargo | Dry bulk | Liquid<br>bulk | Containers | Rolling | Passenger | Other | Total |
|------------|------------------|----------|----------------|------------|---------|-----------|-------|-------|
| Alexandria | 2,375            | 244      | 488            | 733        | 237     | 184       | 179   | 4,440 |
| El Dekhila | 604              | 305      | 67             | 545        | 9       | 0         | 10    | 1,540 |

Source: MTS

Table 2.3.3 Terminals in Alexandria Port

| Cargo type              | Number of berths | Berth length (m) | Alongside depth (m) |
|-------------------------|------------------|------------------|---------------------|
| General cargo           | 25               | 3,004            | 3.96-11.89          |
| Passengers and tourists | 5                | 805              | 9.7-11.7            |
| RORO                    | 1                | 30               | 8.84-9.15           |
| Military                | 2                | 335              | 12.49               |
| Container               | 4                | 732              | 12.49               |
| Fertilizer              | 3                | 426              | 8.23-8.54           |
| Molasses                | 1                | 71               | 10.06               |
| Grains and supplies     | 3                | 695              | 9.76-12.81          |
| Coal                    | 4                | 365              | 8.54-10.06          |
| Container (HPH)         | 3                | 585              | 9-11                |
| Livestock               | 1                | 120              | 8.54                |
| Petroleum and food oil  | 5                | 862              | 10.06-10.37         |
| Repairing               | 2                |                  |                     |
| Total                   | 59               | 7,959            |                     |

Source: APA

Table 2.3.4 Terminals in El-Dekhila Port

| Cargo type    | Number of berths | Berth length (m) | Alongside depth (m) |
|---------------|------------------|------------------|---------------------|
| Oil           | 4                | 842              | 11.9-13.6           |
| Minerals      | 2                | 640              | 14-18.9             |
| Grains        | 5                | 1,281            | 11.6-14             |
| Container     | 3                | 732              | 11.9                |
| Multi-purpose | 3                | 579              | 10.7-11.9           |
| Total         | 17               | 4,074            | .54                 |

Source: APA

Alexandria Port and El-Dekhila Port each has two container terminals Table 2.3.5, Table 2.3.6). Alexandria Container Terminal and Dekhila Container Terminal are operated by a public entity, Alexandria Container & Cargo Handling Co., and thus act as multi-user terminals. On the other hand, Alexandria International Container Terminal and Dekhila International Container Terminal belong to the group of Hutchison Port Holdings (HPH). HPH holds 50 % of the equity based on the agreement signed with APA in 2005. Alexandria International Container Terminal acts as a dedicated terminal for the Maersk line, while Dekhila International Container Terminal is a multi-user terminal. Alexandria Container Terminal has decided to replace a gantry and add 2 RTGs in 2011.

Table 2.3.5 Container Terminals in Alexandria Port

| Terminal                         | Alexandria Container Terminal<br>(ACT)                   | Alexandria International<br>Container Terminal (AICT) |
|----------------------------------|--|---|
| Operator                         | Alexandria Container<br>& Cargo Handling Co.             | Alexandria International Container Terminals Co.      |
| Start of operation               | e. cange ramaming con                                    | 2007  |
| Berth length and alongside depth | 520 m (-14 m)  | 380m (-12 m)  |
| Terminal area                    | 163,000 m2   | 110,000 m2  |
| CFS                              | 32,000 m2  | -   |
| Storage capacity                 | 14,000 TEU   | 7,000 TEU   |
| Reefer points                    | 500  | 600   |
| Gantries                         | 2 Panamax<br>1 Over Panamax<br>2 Post Panamax            | 2 Ship-shore Gantry                                   |
| Yard handling                    | 6 RTGs<br>1 Top-lifter<br>5 Reachstackers                | 5 RTGs<br>4 Reachstackers                             |
| Annual throughput                | 352,988 TEU (2008)                                       |   |
| Annual Capacity                  | 400,000 TEU  | 220,000 TEU   |
| Direct-call liner services       | APL, Borchard, EMES, Gracechurch,<br>Hapag-Lloyd, Maersk | Maersk  |

Source: Containerization International 2010, APA, Alexandria Container & Cargo Handling Company

Alexandria Container & Handling Co. also operates Dekhila Container Terminal catering for multiple users. Dekhila Container Terminal has decided to add a gantry and 4 RTGs in 2011.

Table 2.3.6 Container Terminals in El-Dekhila Port

| Terminal                         | Dekhila Container Terminal  | Dekhila International     |
|----------------------------------|---|---------------------------|
| Terriiridi                       | (DCT)   | Container Terminal (DICT) |
| Operator                         | Alexandria Container  | Alexandria International  |
|                                  | & Cargo Handling Co.  | Container Terminals Co.   |
| Start of operation               |   | 2007                      |
| Berth length and alongside depth | 1,040 m (-12-14 m)  | 512 m (-12 m)             |
| Terminal area                    | 406,000 m2  | 190,000 m2                |
| CFS                              | 17,200 m2   |                           |
| Storage capacity                 | 20,000 TEU  |                           |
| Reefer points                    | 400   |                           |
| Gantries                         | 5 Post Panamax  | 2 Ship-shore Gantry       |
|                                  | 2 Super Post Panamax  |                           |
| Yard handling                    | 8 RTGs  | 7 RTGs                    |
| -                                | 4 Reachstackers   | 4 Reachstackers           |
| Annual throughput                | 446,748 TEU (2008)  | 269,583 TEU (2008)        |
| Annual Capacity                  | 500,000 TEU   | 220,000 TEU               |
| Direct-call liner<br>services    | APL, CMA CGM, EMES, Evergreen<br>Line, Hamburg Sud, Hanjin,<br>Hapag-Lloyd, Maersk, MSC, NNC, PIL,<br>UASC, YML | CMA CGM, Hamburg Sud, MSC |

Source: Containerization International 2010, APA, Alexandria Container & Cargo Handling Company

Alexandria Container & Cargo Handling Co. is a state-owned company but the private sector holds a small portion of its shares (Table 2.3.7).

Table 2.3.7 Shareholders of Alexandria Container & Cargo Handling Company

| Shareholder                                    | Number of shares | Shares value (LE) | Percentage (%) |
|--|------------------|-------------------|----------------|
| Handling Company for Maritime & Land Transport | 13,747,762       | 68,738,810        | 55.8           |
| Alexandria Port Authority                      | 9,840,000        | 49,200,000        | 39.9           |
| Private Sector                                 | 1,055,502        | 5,277,510         | 4.3            |
| Total  | 24,643,264       | 123,216,320       | 100            |

Source: Alexandria Container & Cargo Handling Company

The JICA Study Team learned the following through interviews with port officials at Alexandria:

#### Mater plan

o Master plan for 2015 is prepared including the creation of a multipurpose terminal in Alexandria Port and a container terminal in El-Dekhila Port (Figure 2.3.4, Figure 2.3.5).

#### Port use

- Alexandria and El-Dekhila are administered under the single authority, APA. Accordingly, marine traffic control for the two ports is carried out by a single control tower.
- o Pilotage is compulsory except for fishing boats.
- Port charges are first transferred to the Ministry of Finance and later distributed to APA for management and maintenance of the ports. Extra government money is provided in case of a large project.
- o Railway transport is available for some berths but not frequently used because arranging the secondary transport at both ends of the traffic is troublesome and the velocity of cargo trains is slow (40km/h).
- o APA owns infrastructure and private companies own superstructure.
- o A new passenger terminal building is completed but not operational until an investor is determined to manage the building.

#### Container terminal management

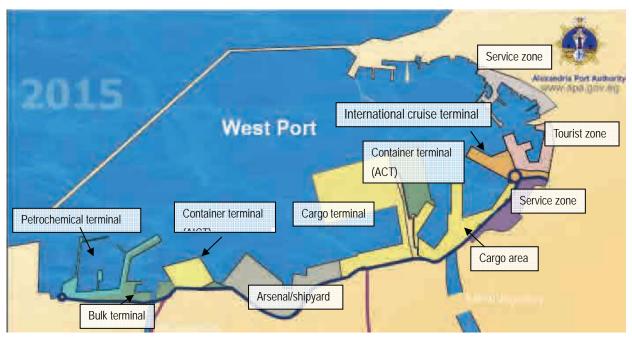
The government terminal and the private terminal are in fierce competition. The private terminal has greater flexibility for management decisions. APA welcomes the competition and does not support their merger.

#### Projects

- The multipurpose terminal a previous JICA report2 proposed 10 years ago is still in a planning stage due to a lack of extra government money.
- A new container terminal in El-Dekhila is also in a planning stage. It may be either a government project or PPP. APA expects to have a third player for this terminal in order to realize further competition among operators. APA wishes to start the project in 2011.
- o "Middle Port" is a dream project for APA. Many people inhabit behind the area and their relocation will be difficult.

<sup>&</sup>lt;sup>2</sup> The Study on Master Plan and Rehabilitation Scheme of the Greater Alexandria Port in the Arab Republic of Egypt, November 1999

- Breakwater construction in El-Dekhila
  - APA started the construction work in October 2009. It is 500 m in length, costs 200 million LE, and takes two years for completion. Details of the project were unavailable during the site visit.
  - EGYCO, the contractor for the project, is redoing construction works after a design defect was found.



Source: APA

Container terminal (NEW)

Container terminal (DCT and DICT)

Bulk terminal

Sea wall

Middle port project

Med tab terminal

7 complete terminal

Figure 2.3.4 2015 Master Plan of Alexandria Port

Source: APA

Figure 2.3.5 2015 Master Plan of El-Dekhila Port

The JICA Study Team carried out a brief site observation and found the following:

#### Alexandria Port

- A very large passenger terminal building with 73 slots for shops is completed but not operational. A private investor is yet to be found for its management. The terminal is linked with the city by an exclusive access road bypassing the main gate.
- ACT has a double track railway access. A coal terminal is located right next to ACT with possible negative impacts on container cargoes.
- The western part of the port trunk road pavement is deteriorated. Railway transport may interfere with road traffic as it does not have an exclusive railway track in this part of the port.

#### El-Dekhila Port

- El-Dekhila Port is more spacious than Alexandria Port. Railway facilities are in a good condition up to DCT and a switching yard is available as well.
- o A large-scale grain terminal with silos and modern handling equipment is in operation.
- o 4-lane trunk roads are provided inside the port with additional spaces for a railway track.

Strength and weakness of the Greater Alexandria Port (Alexandria Port and El-Dekhila Port) are summarized as follows:

#### Strength

- o Proximity to the Cairo/Alexandria metropolitan areas and industrial areas
- Concentration of the maritime industries
- Smooth road connection to Cairo via the 8-lane desert road
- International airport
- Maintenance dredging is unnecessary
- Comfortable climate

#### Weakness

- Lack of land space for expansion
- Closed for 30 days a year due to strong winds impeding the attraction of transshipment containers
- o Congested terminals due to the small terminal space
- o Difficulty for captains in identifying berths at night due to the bright lights behind the port
- o Relatively shallow draft (max -14.5 m)

#### 2.3.2. Damietta

Damietta Port is one of the oldest ports in Egypt, located 10 km to the west of the Damietta branch of the River Nile. It is served by railways and highways and also connected to the River Nile via a navigational channel (Figure 2.3.6). To respond to the growing traffic, construction of a new port started in 1982. In 1986, the Damietta Port Authority (DPA) was established to administrate and operate the port.



Source: Google earth

Figure 2.3.6 Damietta Port

Damietta Port has berths ranging from 12 m to 14.5 m in depth catering for dry bulk, liquid bulk, general cargo, and containers (Table 2.3.8-Table 2.3.10). Damietta Port is still the second busiest container port in Egypt but its throughput has not recorded a constant growth (Table 2.3.11).

Apart from facilities for ocean going vessels, it has a barge dock and a barge channel linking the port with the River Nile. The barge channel is 4.5 km in length, 5m in depth, and 90 m in width. The access channel is 11.5 km in length and 15 m in depth. DPA wishes to deepen and extend it to -17 m in depth and 15 km in length. Pilotage is compulsory. A pilot embarks a ship 12 km outside the breakwater. Since the channel is one-way traffic, arriving vessels have to wait for the entrance for 1.2 days on average. A 72-hour advance notice for entrance is requested to calling vessels. Damietta Port needs constant maintenance dredging due to littoral drift. DPA asks the Suez Canal Authority to carry out maintenance dredging, costing it 1.5 million LE/year.

Table 2.3.8 Cargo Throughput of Damietta Port in 2009

(1,000 ton)

| Cargo  | General<br>cargo | Dry bulk | Liquid bulk | Containers | Particular<br>goods | Total |
|--------|------------------|----------|-------------|------------|---------------------|-------|
| Import | 1,887            | 7,319    | 454         | 1,069      | 641                 | 5,037 |
| Export | 359              | 2,901    | 3,839       | 1,135      | 4                   | 4,692 |

Source: MTS

Table 2.3.9 Ship Calls Damietta Port in 2009

| Cargo | General<br>cargo | Dry bulk | Liquid<br>bulk | Containers | Rolling | Passenger | Other | Total |
|-------|------------------|----------|----------------|------------|---------|-----------|-------|-------|
|       | 1,408            | 294      | 264            | 1,233      | 3       | 0         | 43    | 3,245 |

Source: MTS

Table 2.3.10 Berths in Damietta Port

| Berth Type    | Number of Berths | Auxiliary Berths | Length (m) | Depth (m) |
|---------------|------------------|------------------|------------|-----------|
| Container     | 4                | 1,2,3,4          | 1,050      | 14.5      |
| General cargo | 4                | 5,6,7,8          | 800        | 12        |
| Bulk          | 4                | 9,10,11,12       | 900        | 12        |
| Grains        | 2                | 13,14            | 600        | 14.5      |
| Oil           | 2                | 15,16            | 600        | 14.5      |
| Gas           | 2                | -                | 800        | 14        |
| Total         | 18               | -                | 4,750      | -         |

Table 2.3.11 Container Throughput Growth in Damietta Port

| Year                    | 2005      | 2006    | 2007    | 2008      | 2009      |
|-------------------------|-----------|---------|---------|-----------|-----------|
| Throughput (TEU)        | 1,130,128 | 840,630 | 999,193 | 1,247,039 | 1,109,236 |
| Growth rate<br>(%/year) | -         | -26.6%  | +18.9%  | +24.8%    | -11.1%    |

Source: Containerization International 2010

Damietta Container & Cargo Handling Company (DCHC), a state owned company, operates the container terminal (Table 2.3.12, Table 2.3.13, Figure 2.3.7). DCHC replaced two gantries last year. The container terminal handles 360 TEU/hour with 10 gantries. This is equivalent to 24 boxes/hour/crane. Half of the yard operation is carried out by RTGs and the rest by reachstackers, which is rather unusual. DCHC plans to purchase RTGs to improve terminal efficiency. Transshipment containers are the focus of container operation in Damietta, accounting for 91.2 % of the total container throughput in 2009.

Table 2.3.12 Shareholders of Damietta Container & Cargo Handling Company

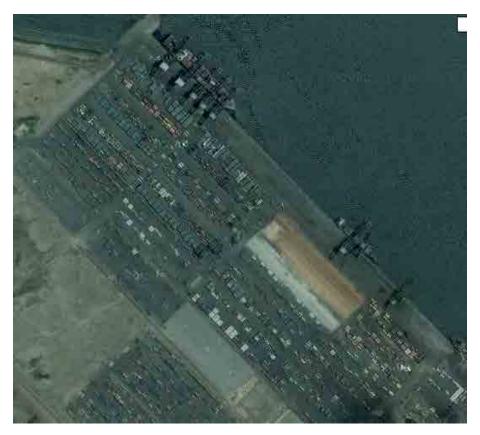
| Shareholder                           | Percentage (%) |
|---------------------------------------|----------------|
| Handling Company for Maritime & Land  | 42             |
| Transport                             |                |
| Damietta Port Authority               | 25             |
| Canal Company for Shipping Agencies   | 20             |
| Port Said Containers & Cargo Handling | 3              |
| Company                               |                |
| Damietta Company for Navigation &     | 5              |
| Maritime Services                     |                |
| Individuals                           | 5              |
| Total                                 | 100            |

Source: Damietta Container & Cargo Handling Company

Table 2.3.13 Container Terminals in Damietta Port

| Operator                         | Damietta Container & Cargo Handling Company   |
|----------------------------------|---|
| Start of operation               | 1990  |
| Berth length and alongside depth | 1,050 m (-14.5m)  |
| Terminal area                    | 620,000m2   |
| CFS                              | 4,000m2   |
| Storage capacity                 | 30,000TEU   |
| Reefer points                    | 650   |
| Gantries                         | 10 Quay gantry cranes (Super Post Panamax and Post Panamax)   |
| Yard handling                    | 10 RTGs<br>6 Reachstackers  |
| Annual capacity                  | •   |
| Annual throughput                | 1,139,018 TEU (2009)  |
| Direct-call liner services       | APL, CMA CGM, CSCL, DAL, EMES, Hamburg Sud,<br>Hanjin, Hapag-Lloyd, HMM, IRISL, K Line, Maersk,<br>MISC, MOL, NYK, OOCL, UASC |

Source: Containerization International 2010, DCHC, MTS



Source: Google earth

Figure 2.3.7 Container Terminal in Damietta Port

As for port expansion at Damietta, Kuwait & Gulf Link Transport Company, together with Damietta Port Authority, CMA CGM, China Shipping Container Line, and UASC, established the Damietta International Port Company (DIPCO). DIPCO won a 40-year BOT contract to create a new deep-draft container terminal (Figure 2.3.8). DIPCO terminal comprises two phases; the capacity of phase-1 and phase-2 are respectively 2.5 million TEU and 4 million TEU. Deep draft quays of 2,300m in length will be constructed in the first phase. Unlike many BOT projects, DIPCO is responsible for the construction of related infrastructure. After the completion, the new terminal of DIPCO will compete with the existing container terminal operated by DCHC.

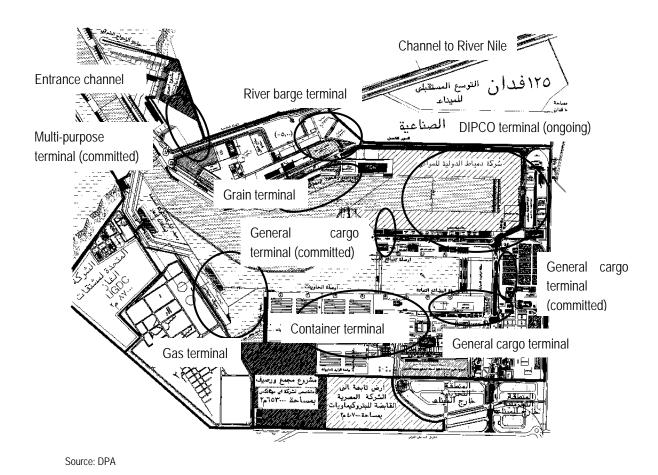


Figure 2.3.8 Port Plan of Damietta

The JICA Study Team learned the following through interviews with officials of DPA:

- DIPCO project
  - Construction works of DIPCO has been halted for a year due to the shortage of funds.
     DIPCO is talking with banks and the project could be resumed before long.
  - o Other projects
  - Two PPP projects are conceived in Damietta Port (Figure 2.3.8). A multi-purpose terminal and a general cargo terminal will be separately put out to tender for a 25-year BOT scheme. They are waiting for a minister's approval with their technical specification completed. DPA does not have ideas on the project costs because they will be calculated

by bidders.

 DPA plans to construct a general cargo berth between berth 8 and 9 with government expenses. A tender process has started and PQ of consultants is underway. This berth will be operational within three years.

#### Access channel

DPA requested a previous JICA Study Team3 for the improvement of the access channel, either doubling of it or creation of another port entrance. Expansion of the channel is possible outside the breakwater but impossible inside it. DPA asked JICA for an assistance in solving sedimentation problem some 15 years ago.

During a site visit, the JICA Study Team found the following:

- Terminals are mostly spacious and their pavement is in a good condition. They do not need major expansion or improvement.
- Containers are stacked four boxes high. Replacement of reachstackers with RTGs will increase the terminal efficiency.
- Civil works are halted in the DIPCO project area. The ground has not been leveled or paved.
- 4 ZPMC super post-Panamax gantries with 60-65 t lifting capacity are working in addition to 4 old Mitsubishi super post-Panamax gantries.
- The river port terminal is spacious but not highly utilized.

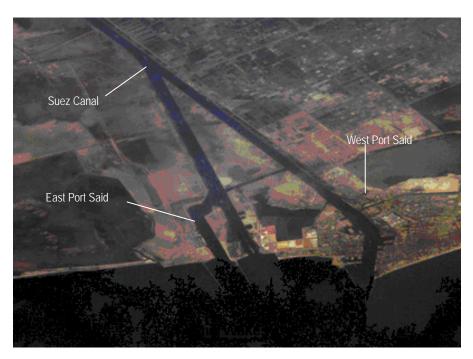
Strength and weakness of Damietta Port are summarized as follows:

- Strength
  - o Proximity to the Cairo/Alexandria metropolitan areas and industrial areas
  - Smooth road connection to Cairo
  - Connection with river transportation through a barge channel
  - Comfortable climate
- Weakness
  - Regular maintenance dredging is needed
  - Vessel waiting before entering the port due to the one-way traffic of the access channel
  - Narrow port entrance
  - Reachstacker operation of the existing container terminal
  - o Relatively shallow draft (max -14.5 m)

#### 2.3.3. Port Said

Port Said Port is located at the north end of the Suez Canal and started operation in 1859 when the canal construction commenced. Ship calls began to increase after the Suez Canal restarted operation in 1975 following the cease fire but ships had to wait for services due to the lack of port capacity. For this reason, the Egyptian government planned to create a new large port, East Port Said, at the east of the north end of the Canal (Figure 2.3.9). The plan aimed to create a hub of international trade taking advantage of the fact that the port is right on the east-west maritime trunk route. The Port Said Port Authority (PSPA) manages West Port Said and East Port Said as well as El Arish Port.

<sup>&</sup>lt;sup>3</sup> The Study on Multimodal Transport and Logistics System of The Eastern Mediterranean Region and Master Plan, August 2008



Source: NASA ISS013-E-44847

Figure 2.3.9 Port Said Port

West Port Said handles a wide variety of cargo and passengers while East Port Said is specialized in containers, transshipment containers in particular (Table 2.3.14-Table 2.3.16). The Maersk Line, the main user of SCCT, has brought a high growth of container throughput to East Port Said. On the other hand, the container growth in West Port Said has been hindered by port congestion.

Table 2.3.14 Cargo Throughput of Port Said in 2009

(1,000 ton)

| Port      | Cargo  | General cargo | Dry bulk | Liquid<br>bulk | Containers | Special cargo | Transit | Total  |
|-----------|--------|---------------|----------|----------------|------------|---------------|---------|--------|
| West Port | Import | 327           | 1,037    | 51             | 1,139      | 3             | 2,508   | 5,065  |
| Said      | Export | 154           | 291      | 0              | 895        | 0             | 2,490   | 3,830  |
| East Port | Import | 3             | 0        | 0              | 456        | 0             | 10,602  | 11,062 |
| Said      | Export | 0             | 0        | 0              | 1,323      | 0             | 10,497  | 11,820 |

Source: MTS

Table 2.3.15 Ship Calls in Port Said in 2009

| Port              | General<br>cargo | Dry bulk | Liquid<br>bulk | Containers | Rolling | Passenger | Other | Total |
|-------------------|------------------|----------|----------------|------------|---------|-----------|-------|-------|
| West Port<br>Said | 574              | 62       | 55             | 1,062      | 10      | 163       | 2,122 | 4,048 |
| East Port<br>Said | 74               | 0        | 2              | 1,714      | 0       | 0         | 4     | 1,794 |

Source: MTS

Table 2.3.16 Berths in West Port Said

| Berth                | Dry bulk | Cruise   | RORO | General cargo |
|----------------------|----------|----------|------|---------------|
| Number of berths     | 2        | 3        | 1    | 7             |
| Berth length         | 245.7m   | 400m     | 125m | 940m          |
| Maximum vessel draft | 12.6m    | 10-10.5m | 8.1m | 8.1m          |

Source: PSPA

#### PSPA has the following business principles:

- To provide rapid, inexpensive, and high-quality services quickly responding to the user needs
- To shorten the cycle time of vessels and cargoes in the port
- To implement the ISPS codes and port state control
- To simplify port procedures
- To offer flexible and competitive tariffs
- To enhance human resources development

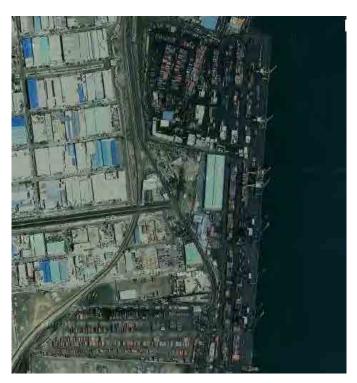
Port Said Port has two container terminals operated by different operators (Table 2.3.17). It handled 3.3 million TEU in 2009 and is currently the third largest container port in the Mediterranean following Algeciras and Gioia Tauro. In West Port Said, Port Said Container & Cargo Handling Company (PSCCHC), a state owned company, continues to be the terminal operator (Figure 2.3.10). The Suez Canal Container Terminal (SCCT) operates the terminal in East Port Said (Figure 2.3.11).

During a site visit, the JICA Study Team learned that productivity of container terminals is 27 boxes/hour/crane in West Port Said and 36 boxes/hour/crane in East Port Said. If West Port Said improves the productivity, it can handle more containers. Having said that, SCCT and West Port Said will go side by side in future because customer needs are diversified; some request rapid but expensive services while others prefer slow but less costly services.

Table 2.3.17 Container Terminals in Port Said

| Port                             | West Port Said   | East Port Said   |  |
|----------------------------------|--|--|--|
| Operator                         | Port Said Container & Cargo<br>Handling Co.  | Suez Canal Container Terminal  |  |
| Start of operation               |  | 2004   |  |
| Berth length and alongside depth | 970 m (-14m)<br>350 m (-9.2m)  | 1,200 m (-16.5 m)  |  |
| Terminal area                    | 467,130 m2   | 600,000 m2   |  |
| CFS                              | 347,130 m2   | -  |  |
| Storage capacity                 | 24,000 TEU   | 24,000 TEU   |  |
| Reefer points                    | 650  | 1,655  |  |
| Gantries                         | 1 Super Post Panamax<br>3 Post Panamax<br>3 Ship-shore Gantry                              | 12 Super Post Panamax<br>4 Super Post Panamax (to be operat<br>ional soon) |  |
| Yard handling                    | 7 RTGs<br>26 Reachstackers   | 45 RTGs<br>4 Reachstackers   |  |
| Annual capacity                  | 895,500 TEU  | 2.2 million TEU  |  |
| Annual throughput                | 760,967 TEU (2009)   | 2,539,984 TEU (2009)   |  |
| Direct-call liner services       | APL, CMA CGM, COSCON, CSAV<br>NORASIA, Evergreen Line, Hanjin,<br>Hapag-Lloyd, K Line, YML | CMA CGM, COSCON, K Line,<br>Maersk, United Arab, Hanjin, YML               |  |

Source: Containerization International 2010, PSPA, PSCCHC. SCCT, MTS



Source: Google earth

Figure 2.3.10 Container Terminal in West Port Said



Source: Google earth

Figure 2.3.11 Container Terminal in East Port Said

In 1999, a 30-year concession agreement for the construction and operation of the superstructure of a new container terminal was put out to tender by the Egyptian government. The government signed the concession agreement in 2000 with SCCT, whose equity was shared by the APM terminals (60%), Denmark Development Bank (15%), and Egyptian domestic funds (25%). The current list of shareholders is shown below (Table 2.3.18). The government started to construct wharves in 2000 and SCCT equipped the superstructure. The new container terminal became operational in October 2004. During a site visit, the JICA Study Team learned that the term of the concession agreement in force is 49 years from the Cabinet Decree in 2003.

Table 2.3.18 Shareholders of SCCT

| Shareholder                       | Percentage (%) |  |
|-----------------------------------|----------------|--|
| APM Terminals                     | 55             |  |
| COSCO Pacific                     | 20             |  |
| Suez Canal Authority & Affiliates | 10             |  |
| National Bank of Egypt            | 5              |  |
| Egyptian private sector           | 10             |  |
| Total                             | 100            |  |

Source: SCCT

The Mearsk Line, an affiliated company of the APM terminals, transferred its transship hub for the Mediterranean from Damietta and Gioia Tauro to Port Said reshuffling its navigation routes. As a consequence, container throughput of the SCCT rapidly increased, reaching one million TEU within 18 months from the opening. Since then its throughput has been constantly increasing with an impressive growth of local containers (Table 2.3.19). Though APM terminals own the majority of the equity, all shipping companies are treated equally in SCCT. Services are assured within the berth windows specified in the

contract. Berth windows are well observed in SCCT because of the convoy navigation in the Suez Canal. Ships arriving outside the berth windows are served on a first-come and first-served basis.

In 2008-2009, the throughput of SCCT increased while that of the other ports in the East Mediterranean region decreased. SCCT provides higher productivity (36 boxes/hour/crane) than the other ports (around 25 boxes/hour/crane, in general). It is a major competitive edge of SCCT. If those ports improve their productivity, the total capacity in the region will significantly increase without any addition of facilities. On the other hand, the Red Sea area is out of the reach of SCCT due to the transit fee of the Suez Canal.

Table 2.3.19 Container Throughput in SCCT

(TEU)

| Year | Transshipment | Local   | Total     | Ratio of<br>Transshipment (%) |
|------|---------------|---------|-----------|-------------------------------|
| 2006 | 1,684,600     | 110,358 | 1,794,958 | 93.9                          |
| 2007 | 1,778,885     | 180,918 | 1,959,803 | 90.8                          |
| 2008 | 2,393,837     | 254,798 | 2,648,635 | 90.4                          |
| 2009 | 2,659,582     | 311,688 | 2,971,270 | 89.5                          |

Source: SCCT

Terminal operation at East Port Said is carried out quite smoothly using state-of-the-art equipment. 12 super post-Panamax gantries with 90-t lifting capacity are in operation. 4 more have been already installed and will soon become operational. Containers are stacked 5 boxes high. Productivity of quay cranes is 36.4 boxes/hour/crane (2009) and 3,000 boxes are handled in 12 hours. Double hoist handling is already introduced and twin lift handling is considered. Employees of the Port Authority carry out mooring and all other works are done by SCCT employees. Currently, large-scale civil works for phase-2 are underway outside the terminal. A rail siding is under construction by the government behind the SCCT yard, but the time of the start of operation is not determined yet.

For the container terminal in East Port Said, "Landlord Concept" is adopted. The concession agreement for the phase-1 development specifies the roles of the Egyptian government and SCCT as follows:

- The Egyptian government provides water basins, channels, and wharves, as well as access roads and railways, power and water supply up to the terminal boundary.
- SCCT undertakes the design and construction of civil and architectural works including roads, railways, and power and water supply facilities. SCCT provides all the equipment including cranes, and employs and train the workforce.
- SCCT provides terminal services to multiple users throughout the concession period. SCCT is allowed to set tariffs and implement marketing efforts on its own.

The concession agreement stipulated the dimension of the terminal as 1,200m for the first phase. SCCT has an option to extend the terminal up to 2,400m.

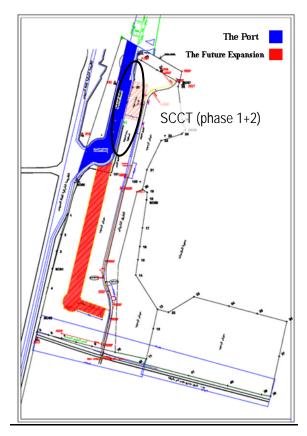
#### **Expansion Plan of East Port Said**

- The Egyptian government and SCCT signed a contract on the phase-2 development in 2007 (Table 2.3.20). For this project, the private sector bears the entire infrastructure construction costs of \$US 500 million.
- Phase-2 comprises 1,200 m quays with 15.5 m depth, of which a 200 m quay is completed. 4 new gantries were procured and will start operation in August 2010. The entire phase-2 terminal will become operational in 2013 with 8 more gantries. The total cost including phase-1 and 2 will be approximately 1 billion \$US. Combined with the phase-1, SCCT will create 2,350 jobs directly.
- Railway facilities are available. The Egyptian Government is responsible for inter modal transport facilities.
- The Egyptian Government has a master plan for East Port Said which aims to create an 87- km2 industrial area and free zone (Figure 2.3.12, Figure 2.3.13). The government is responsible for the hinterland development. SCCT also welcomes free zone development which will generate local cargoes.
- Light industries and a logistics center are more likely than heavy industries because soil improvement for quay walls and yards is costly in this area.

Table 2.3.20 Development Plan of SCCT

| Phase             | Phase 1               | Phase 1+2                    |
|-------------------|-----------------------|------------------------------|
| Cranes            | 12 super post-Panamax | 24 super post-Panamax        |
| Quay length       | 1,200 m               | 2,400 m                      |
| Draft             | 14.5 m                | 15.5 m                       |
| Terminal capacity | 2.7 million TEU/year  | 5.3 million TEU/year         |
| Terminal area     | 600,000 m2            | 1,200,000 m2                 |
| Reefers plug      | 1,700 plugs           | 2,300-2,500 plugs            |
| Total investment  | 240 million \$US      | Approximately 1 billion \$US |
| Direct employees  | 1,350                 | 2,350                        |

Source: SCCT



Source: PSPA

Figure 2.3.12 Master Plan of East Port Said



Source: Ministry of Transport

Figure 2.3.13 Industrial Area behind East Port Said

#### **Expansion Plan of West Port Said**

PSPA plans to add a 400m container quay with the alongside depth of 15-16m with government funds. The funds have not been acquired yet though.

Strength and weakness of Port Said Port are summarized as follows:

#### Strength

- Zero deviation from the trunk navigation route.
- Natural conditions are perfect for port operation thanks to the canal breakwaters. No waves or swells hinder port operation. SCCT is closed for only 3 days a year due to sand storms and fog.
- Some maintenance dredging is needed but its volume is limited because this port is far away from the mouth of the River Nile (Dredging is carried out by the Suez Canal Authority using a part of the port dues paid by SCCT clients).
- o Vast land area is available for port expansion at East Port Said.
- High productivity at East Port Said.

#### Weakness

- Soil conditions are poor. A 40-m thick soft clay layer requires piles to be driven to 60 m deep.
- Port congestion in West Port Said due to the small terminal space.
- East Port Said lacks full customs functions due to the absence of some related authorities.
   Users need to travel between East and West Port Said for that.
- A move between East Port Said and West Port Said requires two ferry trips, making it time-consuming and inefficient.
- In Egypt, customs clearance fees/charges are regionalized. Consequently, local cargoes are transported to Alexandria by feeder vessels. This transport costs 150 \$US/TEU and takes 5 days, adding no values.
- Land transport to Cairo goes through a ferry or bridge at this moment, or tunnel not there
  yet, which could become a bottleneck.

#### 2.3.4. Sokhna

Sokhna Port is located 40km from the south entrance of the Suez Canal and is the closest container port to Cairo (Figure 2.3.14). The port lies inside the North West Suez Economic Zone and is linked with Cairo and other areas of Egypt by highways and railways. Due to its location, Sokhna Port can act as a gateway port of Egypt for the cargo to/from Asia. A 25-year BOT agreement signed in 1999 gave the Sokhna Port Development Company (SPDC) the right to manage and operate the first basin of the port. The construction of the first basin cost the Egyptian government LE800 million. Sokhna Port is developed as an integral part of an industrial and logistics complex; a variety of industrial development plans including a magnesium smelter, bio diesel refinery, and methanol plant are conceived (Figure 2.3.15) sugar refinery has already started operation behind the bulk terminal.

Taking into account the port's high growth potential, DP World acquired 90 % of the equity of SPDC in February 2008 and DP World Sokhna became the operator of the port. The concession agreement was extended to 30 years starting from 2008. DP World Sokhna directly employs 1,100 workers for port operation and out sources another 300 jobs. It regards Sokhna Port as the main gate for the cargo to/from Asia. For now, this port is neither competing with East Mediterranean ports nor interested in transshipment;

currently, 99 % is local containers. Containers and general cargo are the main cargo of Sokhna Port (Table 2.3.21, Table 2.3.22)

Its strength is 100 % automation. With the investment of LE40 million, DP World Sokhna established an online system connecting all relevant agencies and offices, providing "one-stop shopping" to customers.



Source: Google earth

Figure 2.3.14 Sokhna Port

Table 2.3.21 Cargo Throughput of Sokhna Port in 2009

(1,000 ton)

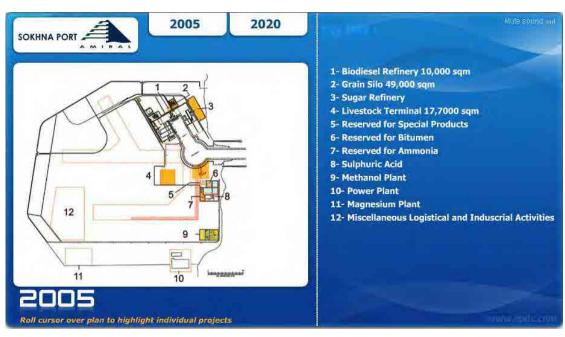
| Cargo  | General<br>cargo | Dry bulk | Liquid bulk | Containers | Particular<br>goods | Total |
|--------|------------------|----------|-------------|------------|---------------------|-------|
| Import | 586              | 63       | 0           | 1,556      | 9                   | 553   |
| Export | 589              | 79       | 0           | 1,451      | 0                   | 34    |

Source: MTS

Table 2.3.22 Ship Calls of Sokhna Port in 2009

| General<br>cargo | Dry bulk | Liquid<br>bulk | Containers | Rolling | Passenger | Other | Total |
|------------------|----------|----------------|------------|---------|-----------|-------|-------|
| 36               | 21       | 17             | 349        | 1       | 35        | 0     | 459   |

Source: MTS



Source: SPDC

Figure 2.3.15 Layout of Sokhna Port and Industrial Development

Sokhna Port has an access channel of 3,650 m in length, 250 m in width, and 17 m in depth. It has a 750 m container quay with a 17 m draft, which can cater for the largest container vessels in operation. A bulk terminal, general cargo terminal, and liquid bulk terminal are available as well (Table 2.3.23, Table 2.3.24). Combined with its strategic location and future industrial development plans, Sokhna Port has the potential to become a center of distribution and industrial activities.

Table 2.3.23 Berths in Sokhna Port

|                  | Number of berths  | Berth length (m) | Alongside depth (m) |
|------------------|---|------------------|---------------------|
| RORO             | 2   | 200              | 17                  |
| Bulk and General | 1   | 750              | 17                  |
| Container        | 1   | 750              | 17                  |
| Liquid bulk      | 1 (2 vessels can simultaneously berth at the finger jetty |                  | 17                  |
| Tug Craft        | 1   | 200              | 5.5                 |
| Assisting units  | 1   | 100              | 5.5                 |
| Total            | 6   | 2,000            |                     |

Source: MTS, DP World Sokhna

Table 2.3.24 Container Terminals in Sokhna Port

| Operator                         | DP World Sokhna  |
|----------------------------------|--|
| Start of operation               | 2002   |
| Berth length and alongside depth | 750 m (-17 m)  |
| Terminal area                    | 200,000 m2   |
| CFS                              | 4,000 m2   |
| Storage capacity                 | 24,000 TEU   |
| Reefer points                    | 216  |
| Gantries                         | 2 Super Post Panamax<br>2 Post Panamax   |
| Yard handling                    | 8 RTGs<br>6 Reachstackers  |
| Annual capacity                  | 1.1 million TEU after equipment and yard are added                                     |
| Annual throughput                | 427,879 TEU (2009)   |
| Direct-call liner services       | APL, CMA CGM, COSCON, Delmas, Evergreen Line,<br>Hanjin, Hapag-Lloyd, K Line, MSC, PIL |

Source: DP World Sokhna, Containerization International 2010

Sokhna Port achieved a rapid growth in container throughput until 2008 taking advantage of its strategic location and a 6-lane highway linking the port with Cairo (Table 2.3.25). Its cargo is mostly local containers though transshipment containers have begun to increase. In 2008, Sokhna Port handled 53 thousand TEU of transit containers, accounting for 2% of the national total and trailing far behind Port Said and Damietta.

Unexpected surge of container volume has resulted in terminal congestion since the beginning of 2010. Vessels were kept waiting for a few days for loading/unloading and the throughput decreased. Productivity of the container terminal, 20-22 boxes/hour/crane before the congestion, has fallen to 15-18 boxes/hour/crane. DP World is responding to this issue by introducing additional handling equipment (RTGs, reachstackers, yard trucks) and expanding the container yard (14.2 ha will be added). Some equipment has already arrived and others are in the pipeline. DP World expects to improve the productivity to its target, 25 boxes/hour/crane, after these measures are completed toward the beginning of 2011. Due to the congestion, the current dwelling time for import containers is 11 days, a dramatic rise from 5-7 days before the congestion. DP World expects to reduce it to 2-2.5 days from 2011. The terminal capacity will reach 1.1 million TEU/year after these improvements.

Table 2.3.25 Container Throughput Growth in Sokhna Port

| Year                    | 2005    | 2006    | 2007    | 2008    | 2009    |
|-------------------------|---------|---------|---------|---------|---------|
| Throughput (TEU)        | 259,759 | 318,411 | 433,837 | 481,617 | 427,879 |
| Growth rate<br>(%/year) |         | +22.6%  | +36.2%  | +11.1%  | -11.2%  |

Source: Containerization International, MTS

Strength and weakness of Sokhna Port are summarized as follows:

- Strength
  - o Proximity to the Cairo metropolitan area
  - Smooth road connection to Cairo via a 6-lane motorway
  - Vast available land area behind the port

- Maintenance dredging is unnecessary
- Weakness
  - Lack of handling capacity resulting in vessel waiting and diversion
  - Lack of urban functions

DP World Sokhna plans to construct container quays of 1300 m in length with 17 m draft in the Basin 2 (Figure 2.3.16). Basin 2 project is already agreed upon between the company and the government. The project will start in 2013 and become operational in 2015, providing 1.75 million TEU/year of additional capacity. DP World bears the entire costs of the project including both infrastructure and superstructure. The project costs are: US\$145million for dredging, 109million for quays, 221 million for equipment, and 53 million for civil works. The funding will be through bank loans and private investment. After the completion of the Basin 2, Sokhna Port will enter the transshipment market.

Sokhna Port has an ambitious traffic projection expecting to handle 90 million tons in 2020, a 15-time increase from 2005. Expected cargoes are:

- o More than 4 million TEU of containers
- o More than 10 million tons of agricultural bulk
- o Approximately 10 million tons of other dry bulk
- o Approximately 30 million tons of liquid bulk
- o Over 1 million tons of general cargo



Source: DP World

Figure 2.3.16 Master Plan of Sokhna Port

#### 2.4. NATIONAL POLICY ON THE MARITIME SECTOR

## 2.4.1. 5-year plans

The 6<sup>th</sup> 5-Year Plan establishes the following strategy and development policies for the maritime sector:

- Developing maritime ports in compliance with international agreements for maritime safety
- Raising the competitiveness of maritime ports
- Raising the efficiency of operation and management of maritime ports through the introduction of EDI in order to attract container shipment
- Establishing industrial and trade areas near ports to increase economic and financial returns
- Connecting maritime and air ports to international transportation networks to create additional value added from multi-mode transportation

The 5-Year Plan specifies the following targets:

- Creation of new multi-purpose quays
- Introduction of two maritime tug boats
- Completion of the passenger terminal development in Alexandria Port
- Completion of the main road in El-Dekhila Port and construction of wave barriers
- Completion of the passenger terminal development in Nuwaiba Port, Safaga Port, Hurghada Port, and Adabiya Port
- Completion of the replacement and renewal of the sanitation network in Suez Port
- Construction of a southern quay of 340 m in length and a maritime tug boat, maintenance of the navigation channel, and completion of the extension of the container quay by 1,200 m in Port Said
- Construction of a public cargo quay along the navigation channel

Quantitative targets of the  $6^{th}$  5-Year Plan for the passenger traffic and cargo throughput assume the annual growth rate of 5.3 %, rather modest goals considering the annual economic growth target of 8% (Table 2.4.1).

Table 2.4.1 Quantitative Targets of Maritime Transportation in the Sixth Five Year Plan

|                                  | 2006/2007 | 2011/2012 | Average annual growth rate (%) |
|----------------------------------|-----------|-----------|--------------------------------|
| Passenger<br>(1,000 passengers)  | 763       | 989       | 5.3                            |
| Cargo throughput<br>(1,000 tons) | 11,435    | 14,818    | 5.3                            |

Source: 6th 5-Year Plan

For a longer term, Egypt Vision 2050 envisages expansion of port facilities, establishment of new ports, and development of Egyptian ports to enhance their competitiveness.

#### 2.4.2. National Port Investment

During the 5<sup>th</sup> 5-year-Plan, the transport sector received LE 14 billion of investment, out of which LE 6 billion was invested to the water transport sector. With this huge amount of investment, maritime port capacity expanded from 54.8 million tons in 2001 to 74.8 million tons in 2006/2007. The 6<sup>th</sup> 5-Year Plan lists major achievements in the maritime port sector during the 5<sup>th</sup> 5-year-Plan as follows:

- Development of Damietta Port with a capacity of 5.6 million tons, later increased to 7.6 million tons
- Completion of the first phase of El-Dekhila Port with a capacity of 7.7 million tons
- Development of container stations in Alexandria Port, Port Said Port, Damietta Port, and El-Dekhila Port
- Development, operation, and rehabilitation of Nuwaiba Port and Sharm El-Sheikh Port
- Completion of the first phase of Sokhna Port
- Development and deepening of the quays in East Port Said

In response to a request from the JICA Study Team, TPA provided the following figures regarding the government investment in the 2009/2010 national budget (Table 2.4.2-Table 2.4.7).

Table 2.4.2 Government Investment for Maritime Transport Sector

| Project Title                   | General Credit<br>2009/2010<br>(million L.E) | Progress during the period<br>from 1/07/2009<br>to 30/09/2009 | Implementation<br>Percentage (%) |
|---------------------------------|--|---|----------------------------------|
| Information center development. | 3.05   | -   | -                                |

Source: TPA

Table 2.4.3 Government Investment for Alexandria Port Authority

| Project Title                             | Modified General<br>Credit 2009/2010<br>(million L.E) | Progress during the period from 1/07/2009 to 30/09/2009 | Implementation<br>Percentage (%) |
|---|---|---|----------------------------------|
| Automatic equipment to improve efficiency | 85.00   | 8.70  | 10.2                             |
| Renovation and development of facilities  | 105.00  | 2.90  | 2,8                              |
| Docks and equipment.                      | 10.00   | 0.08  | 0.8                              |
| Total                                     | 200.00  | 11.68   | 5.8                              |

Source: TPA

Table 2.4.4 Government Investment for Port Said Port Authority

| Project Title   | General Credit<br>2009/2010<br>(million L.E) | Progress during the period<br>from 1/07/2009<br>to 30/09/2009 | Implementation<br>Percentage (%) |
|---|--|---|----------------------------------|
| East Port Said  | 203.0  | 37.24   | 18.3                             |
| West Port Said (Docks and<br>Marine equipment development<br>project) | 20.33  | 4.28  | 21.1                             |
| El-Arish Port Development   | 7.15   | 2.89  | 40.4                             |
| Total   |  |   |                                  |

Source: TPA

Table 2.4.5 Government Investment for Damietta Port Authority

| Project Title  | General Credit<br>2009/2010<br>(million L.E) | Progress during the period<br>from 1/07/2009<br>to 30/09/2009 | Implementation<br>Percentage (%) |
|--|--|---|----------------------------------|
| Developing and raising the efficiency of Damietta Port Companies in Charge:    Development and construction Cooperative.    Abd ELrazek Hoza.    Dar El-emara    El-Radwan for Import.    El-Safa.    Arab Gulf. | 60.00  | 9.99  | 16.7                             |
| Establishment of new docks, yards, and equipment Companies in Charge: Arab Contractors. China Shipping.  | 215.00                                       | 2.08  | 1.0                              |
| Total  |  |   |                                  |

Source: TPA

Table 2.4.6 Government Investment for Red Sea Port Authority

| Project Title                                 | General Credit<br>2009/2010<br>(million L.E) | Progress during<br>the period from<br>1/07/2009 to 3<br>0/09/2009 | Implementation<br>Percentage (%) |
|---|--|---|----------------------------------|
| Raise the efficiency of services in the ports | 29.25  | 0.4   | 1.4                              |
| Raise the efficiency of Sharm El-Sheikh Port  | 0.10   | -   | -                                |
| Raise the efficiency of Suez Port             | 1.05   | -   | -                                |
| Raise the efficiency of Nuwaiba Port.         | 0.05   | -   | 1                                |
| Raise the efficiency of Safaga Port.          | 0.05   | -   | 1                                |
| Raise the efficiency of Hurghada Port.        | 3.0  | 1.2   | 40                               |
| Raise the efficiency of Adabiya Port          | 0.50   | -   | -                                |
| Information systems project.                  | 1.0  | -   | -                                |
| Total   |  |   |                                  |

Source: TPA

Table 2.4.7 Egyptian Authority for Maritime Safety

| Project Title  | General Credit<br>2009/2010<br>(million L.E) | Progress during the period from 1/07/2009 to 30/09/2 009 | Implementation<br>Percentage (%) |
|--|--|--|----------------------------------|
| Development of navigation in the Red and Mediterranean seas.                       | 3.39   | 0.35   | 10.3                             |
| Raising the efficiency of communication with lighthouses.                          | 1.53   | -  | -                                |
| Renovating and purchasing new trailers, cranes, launches, and information systems. | 1.85   | 0.14   | 7.6                              |
| Radar control and surveillance project.  | 45.10  | 2.14   | 4.7                              |
| Regulating navigation in the Suez Gulf.  | 17.37  | 0.86   | 5                                |
| Total  |  |  |                                  |

Source: TPA

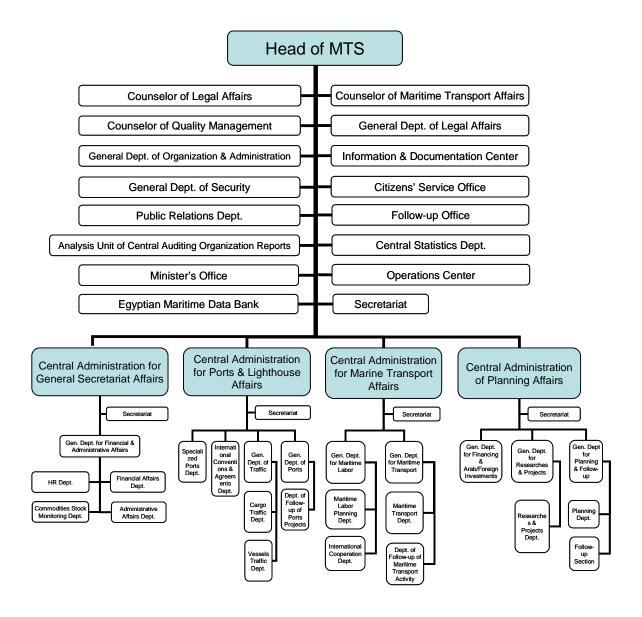
#### 2.4.3. Maritime Administration

Maritime administration in Egypt is implemented by the Maritime Transport Sector (MTS), port authorities, and Egyptian Authority of Maritime Safety (EAMS) under the supervision of the Minister of Transport (Figure 2.4.1). MTS is responsible for the planning and coordination of the Egyptian maritime policy including port, lighthouse, shipping, and maritime labor. It is notable that MTS established the Egyptian Maritime Data Bank (EMDB) to gather and analyze statistical data in the maritime sector. Those data are digitized and readily available for everyone through internet.

The main objectives of MTS are:

- to set maritime policies coordinating actions of relevant agencies,
- to develop sea ports meeting the changing needs of the maritime industry and transforming ports to nodes of multi-modal transport,
- to raise the efficiency of maritime transport personnel,
- to respond to the needs of the IT era,
- to achieve navigation safety within the territorial water,
- to encourage private sector participation in the maritime sector, and
- to increase the transit cargo volume.

Four port authorities cover the nation and are responsible for port planning, construction/maintenance of port facilities, navigation safety within the port limit, and maritime-related services. Port authorities own the land within the port area, undertake civil works, and grant concessions to terminal operators which use their properties.



Source: MTS

Figure 2.4.1 Organization chart of Maritime Transport Sector

### 2.4.4. Current policy Direction for the Port Sector

MTS has the following strategic objectives for the port sector:

- To make ports a locomotive for economic development
- To promote the transit trade taking advantage of the geographic location of Egypt and the expansion of global trade
- To convert ports into logistics centers and hubs of multi modal transportation
- To introduce the "landlord concept" in the management of major ports inviting both domestic and overseas private capital to ports and their hinterland
- To introduce an EDI system in every port

### 2.4.5. Introduction of PPP in the Maritime Sector

Privatization in the maritime sector in Egypt started in the second half of 1990's. New legislations were enacted to allow for private sector's initiatives including FDI (Foreign Direct Investment) into various maritime transport activities. This new policy was essential for the maritime industries in Egypt to meet the growing demand for import/export cargoes, to improve productivity, and to enhance competitiveness in the global market. The first legislation relative to privatization was the Ministerial Decree No.21 in 1996, which allows private companies to possess Egyptian flag vessels. It was followed by the Ministerial Decree No.30 in 1998 to open port operation works and shipping agency works to the private sector. The scheme for granting licenses to the private companies is stipulated in the Ministerial Decree No.520/2003 (Table 2.4.8).

Table 2.4.8 Provisions for Granting Maritime Licenses to the Private Sectors

|                      |   | F                      | Prerequisite              |   |                     | Authority to      |   | Authority             | License                 | Collected                |
|----------------------|---|------------------------|---------------------------|---|---------------------|-------------------|---|-----------------------|-------------------------|--------------------------|
| Cate                 | egory of work   | Issued capital<br>(LE) | Bank<br>guarantee<br>(LE) | Other conditions                          | License<br>validity | submit<br>request | Authority to approve                            | to issue<br>license   | fees<br>payable         | charges<br>payable<br>to |
|                      | General goods & containers outside container terminals (up to 50 containers/vessel) | 30,000,000             | 500,000                   | 1) Value<br>of<br>equipmen<br>ts shall be |                     |                   |   |                       |                         |                          |
|                      | Dry bulk  | 30,000,000             | 500,000                   | at least<br>50% of                        |                     |                   | Board of  | Board of              |                         |                          |
| Stevedorin           | Liquid bulk   | 30,000,000             | 500,000                   | issued<br>capital.                        | 10 years            | Port              | Directors<br>of Port                            | Director<br>s of Port | NIL                     | Port<br>Authorit         |
| g works              | General goods & containers outside container terminals                              | 50,000,000             | 600,000                   | 2)<br>Liability<br>insurance              |                     | Authority         | Authority                                       | Authorit              |                         | y                        |
|                      | Containers  | 100,000,000            | 900,000                   | : 250,000<br>LE                           |                     |                   |   |                       |                         |                          |
|                      | All stevedoring activities  | 150,000,000            | 1,200,000                 | /accident                                 |                     |                   |   |                       |                         |                          |
|                      | Up to 400 DWT   | 50,000                 | 25,000                    | 1)<br>Egyptian<br>share                   |                     |                   |   |                       | 1) On<br>cargo          |                          |
|                      | Up to 10,000 DWT  | 250,000                | 125,000                   |   |                     |                   |   |                       | /ton<br>2) On           |                          |
|                      | Up to 25,000 DWT  | 500,000                | 200,000                   | shall be<br>at least                      |                     |                   | Minister of<br>Transport                        | MTS<br>Perman         | cargo<br>: 1 LE<br>/ton | Port                     |
| Shipping<br>agency   | open tonnage  | 750,000                | 250,000                   | 2) Technical standard issued by UNCTAD    | 5 years             | MTS               |   | ent<br>Committ<br>ee  |                         | Port<br>Authorit<br>y    |
| Vessel main<br>works | tenance & repair  | 50,000                 |                           |   |                     |                   |   |                       |                         |                          |
| Marine supp          | lies  | 50,000                 |                           |   | 5 years             | _                 | Board of  | Board of<br>Director  | 5,000<br>LE             | Port                     |
| Maritime wo          | rks   | 50,000                 | Not<br>required           | NIL                                       |                     | Port<br>Authority | Port Directors<br>uthority of Port<br>Authority | s of Port<br>Authorit | /year                   | Authorit<br>y            |
| Fuel/water s         | upply   | 1,000,000              |                           |   |                     |                   |   | у                     |                         |                          |
| Storing & wa         | nrehouses   | 10,000,000             |                           |   | 10 years            |                   |   |                       | 1 LE/ton<br>/month      |                          |

Source: JICA Study Team

100% foreign capital had been allowed for shipping agents by the Investment Law since 1997. However, the Ministerial Decree No.451 enacted in Oct. 2009 limits foreign capitals to less than 50% of the total. Some

international shipping lines established with 100% foreign capitals are now in an awkward situation. They are requesting the Egyptian government to withdraw the decree.

As for the stevedoring charges, private terminal operators are allowed to introduce their own tariffs. They offer more flexible tariff structures than port authorities, providing incentives such as "volume discount". Regarding shipping agency fees, the minimum tariff is stipulated in the Ministerial Decree No.75/2003.

Port management and operation had long been carried out by the public sector. Commercial ports are managed by Port Authorities under the jurisdiction of the Ministry of Transport and cargo handling at commercial ports had been carried out by public entities. Ministry of Transport, however, has started an aggressive move to invite private investment in the transportation sector. The Ministry decided to introduce the "landlord" concept in the port management. In this concept, the government generally builds and owns infrastructure, and the private sector builds and owns superstructure and operate the terminal.

Egyptian port authorities seem to share a common view that both public-owned terminal and PPP terminal should be operating in a port thereby encouraging healthy competition between them (Table 2.4.9). As similar examples are found in many successful ports in the world, the policy seems quite reasonable to keep their operational efficiency at a high level.

Port State-owned company Public-Private Partnership Alexandria Container & Cargo Handling Alexandria International Container Alexandria Company Terminal (AICT) Alexandria Container & Cargo Handling Alexandria International Container El-Dekhila Company Terminal (AICT) Damietta Container & Cargo Handling Damietta International Ports Company Damietta (DIPCO) Company Port Said Container & Cargo Handling West Port Said Company Suez Canal Container Terminal (SCCT) East Port Said

Table 2.4.9 Terminal Operators in Egyptian Container Ports

Source: JICA Study Team

Sokhna

# 2.4.6. PPP Projects in Port Development

Many PPP projects have been already introduced in the port sector and are showing strong performance (Table 2.4.10). In case of a private terminal operator, the port authority concludes a concession contract with the operator. The first BOT (Build-Operate-Transfer) scheme was introduced to the Egyptian port sector when the concession of Sokhna Port was granted to Sokhna Port Development Company (SPDC) for 25 years in 1999. The second BOT was concluded for 49 years with Suez Canal Container Terminal (SCCT) in East Port Said. Since then, BOT has been considered by Egyptian port authorities as the standard scheme for PPP initiatives. The period of BOT is determined considering the scale of investment.

DP World Sokhna

PPP in Egyptian ports started in the container business and now includes a wide variety of cargo terminals. Their objectives are creation of major hub ports, improvement of port efficiency, expansion of port capacity, attraction of foreign investment, and generation of job opportunities.

Table 2.4.10 Major PPP Projects in Egyptian Ports

| Port                          | Private investor  | PPP entity  | Business areas   | Year of signing | Concession term (year) |
|-------------------------------|---|---|--|-----------------|------------------------|
| East Port Said                | APM terminals,<br>COSCO Pacific,<br>Egyptian domestic funds                                 | Suez Canal Container<br>Terminal (SCCT)                   | Container handling   | 1999            | 49                     |
| Alexandria an<br>d El-Dekhila | Hutchison Port Holdings   | Alexandria International<br>Container Terminals<br>(AICT) | Container handling   | 2005            | 25                     |
| Sokhna                        | DP World<br>Amiral Holdings Ltd.  | DP World Sokhna   | Container, dry bulk,<br>liquid bulk, general<br>cargo, logistics and<br>industrial complex | 1999            | 30                     |
| Damietta                      | Kuwait & Gulf Link<br>Transport Company, CMA<br>CGM, China Shipping<br>Container Line, UASC | Damietta International<br>Port Company (DIPCO)            | Container handling   | 2006            | 40                     |

Source: JICA Study Team

In 2008, Ministry of Transport made an extensive presentation on PPP in the transportation sector at the eighth Joint Council Meeting Egypt Business Seminar in Tokyo. On this occasion, the Ministry illustrated advantages of PPP concepts for the public as follows:

- Creation of strong and sophisticated transport and logistics sector needed for economic development
- Continued investment the government budget can not cover
- Benefit from commercial dynamism and efficiencies

The following projects were introduced at this occasion:

- Alexandria Port
  - ✓ Tourist area and passenger terminal
  - ✓ Multi purpose terminal
- East Port Said
  - ✓ General cargo terminal
  - ✓ 3<sup>rd</sup> container terminal
  - ✓ Liquid bulk and bunker terminal
  - ✓ 1<sup>st</sup> stage logistics center
- Sokhna
  - ✓ 2<sup>nd</sup> liquid bulk terminal

2-39

#### Damietta

- ✓ General cargo terminal
- ✓ Multi purpose terminal

### Adabiya

- ✓ Multi purpose terminal
- ✓ General cargo terminal
- ✓ Container terminal

### 2.4.7. Port Authorities

Tariffs of state-owned terminals and supporting services provided by port authorities are regulated by various ministerial decrees. Charges collected by port authorities are transferred to the Ministry of Finance and later distributed to the port authority for management and maintenance of the port.

There is an issue raised by a previous JICA report4 regarding questionable double charging of import containers stevedoring onto both consignees and shipping lines. This issue needs to be carefully examined through talking with interested parties.

It is note-worthy that port authorities have been making substantial surplus in recent years except PSPA (Table 2.4.11-Table 2.4.14). The surplus of the four port authorities totaled LE 480 millions or US\$ 86.4 millions in 2008. The surplus is transferred to the Ministry of Finance. Some part of that cash accumulation might have been spent by the government to improve port facilities. In short, port operation has been quite profitable in Egypt. Considering the future competitiveness of Egyptian ports in the region, however, a question might be raised whether a part of the surplus can be returned to port users by reducing the tariff rates.

Table 2.4.11 Profit & Loss Statement of Alexandria Port Authority

(unit: million LE)

|          |                           |      |      | (    | milon LL) |
|----------|---------------------------|------|------|------|-----------|
|          | Item                      | 2005 | 2006 | 2007 | 2008      |
| Revenues | Current Activity Revenues | 461  | 454  | 584  | 697       |
|          | Security revenues         | 40   |      | 39   | 50        |
|          | Transfer Revenues         | 202  | 212  | 249  | 322       |
|          | Revenue Total             | 703  | 666  | 872  | 1,069     |
| Expenses | Payroll                   | 57   | 77   | 56   | 73        |
|          | General expenses          | 38   | 26   | 26   | 28        |
|          | Depreciation & interest   | 373  | 392  | 511  | 547       |
|          | Current transfers         | 138  | 167  | 157  | 177       |
|          | Expense total             | 607  | 662  | 749  | 825       |
| Surplus  |                           | 97   | 4    | 123  | 244       |

Source: EMDB

<sup>&</sup>lt;sup>4</sup> The Study on Multimodal Transport and Logistics System of The Eastern Mediterranean Region and Master Plan, August 2008

Table 2.4.12 Profit &Loss Statement of Damietta Port Authority

(unit: million LE)

|          | Item                      | 2005 | 2006 | 2007 | 2008 |
|----------|---------------------------|------|------|------|------|
| Revenues | Current Activity Revenues | 247  | 264  | 323  | 386  |
|          | Security revenues         | 20   | 22   | 21   | 27   |
|          | Transfer Revenues         | 101  | 139  | 92   | 68   |
|          | Revenue Total             | 368  | 425  | 436  | 481  |
| Expenses | Payroll                   | 24   | 27   | 30   | 39   |
|          | General expenses          | 34   | 45   | 45   | 56   |
|          | Depreciation & interest   | 132  | 104  | 122  | 121  |
|          | Current transfers         | 69   | 148  | 130  | 140  |
|          | Expense total             | 259  | 324  | 328  | 356  |
| Surplus  | ·                         | 109  | 101  | 109  | 125  |

Source: EMDB

Table 2.4.13 Profit & Loss Statement of Port Said Port Authority

(unit: million LE)

|          |                           |      |      | (uriit. | IIIIIIIOII LL) |
|----------|---------------------------|------|------|---------|----------------|
|          | Item                      | 2005 | 2006 | 2007    | 2008           |
| Revenues | Current Activity Revenues | 232  | 261  | 316     | 336            |
|          | Security revenues         | 23   | 23   | 29      | 32             |
|          | Transfer Revenues         | 84   | 98   | 81      | 113            |
|          | Revenue Total             | 340  | 383  | 427     | 481            |
| Expenses | Payroll                   | 18   | 21   | 26      | 31             |
|          | General expenses          | 32   | 29   | 43      | 38             |
|          | Depreciation & interest   | 378  | 380  | 375     | 419            |
|          | Current transfers         | 32   | 38   | 55      | 48             |
|          | Expense total             | 460  | 468  | 498     | 536            |
| Deficit  |                           | -120 | -85  | -71     | -56            |

Source: EMDB

Table 2.4.14 Profit & Loss Statement of Red Sea Port Authority

(unit: million LE)

|          | Item                      | 2007 | 2008 |
|----------|---------------------------|------|------|
| Revenues | Current Activity Revenues | 343  | 379  |
|          | Security revenues         |      |      |
|          | Transfer Revenues         | 264  | 30   |
|          | Revenue Total             | 606  | 409  |
| Expenses | Payroll                   | 36   | 44   |
|          | General expenses          | 15   | 18   |
|          | Depreciation & interest   | 139  | 107  |
|          | Current transfers         | 252  | 73   |
|          | Expense total             | 441  | 242  |
| Surplus  |                           | 165  | 167  |

Source: EMDB

Planned

# 2.4.8. Shipping Industry

The Statistical Year Book 2008 published by EMDB shows that 171 vessels hoist Egyptian flags totaling 1,420 thousand DWT. Out of that, 134 vessels with 1,274 thousand DWT are in operation. However, the share of cargo volume carried by Egyptian flag ships is only 5.6% of the total, while it used to be 20% during 1990's. The decrease is mainly attributable to a lack of investment in replacing the aging fleet. Out of the total Egyptian fleet of 171 vessels/1,420 thousand DWT, 56.6% (133 vessels/803,400 DWT) is 20 years of age or above, and only 9 vessels is 5 years of age or less.

In view of the above, MTS has set a strategic target to raise the share of national flag ships from current 5.6% to 10%, while no exact time flame is shown. MTS recommends increasing the Egyptian ownership of feeder vessels not exceeding 250-500 TEU as those sizes are suitable to develop inter-trade operations. MTS is also looking at the opportunities of dry bulk vessels with stable COA contracts to ensure income stability.

Maritime Trade Law (Law No.8/1990) stipulates general rules for owning/chartering of ships, responsibility of captain, crew, and agent, maritime incidents, marine insurance, tugs and pilots. Cabotage is allowed only to Egyptian flag vessels.

## 2.4.9. Maritime Safety

El-Dekhila

Container

terminal

Recently established Egyptian Authority for Maritime Safety (EAFMS) is responsible for navigational safety outside the port limit, provision of navigation aids, registration of Egyptian flag ships, and issuance of marine passports. On the other hand, maritime traffic within the port limit is regulated under the responsibility of a port authority. The main task of EAFMS is investigation of maritime accidents. When a maritime accident occurs, an investigation team comprising three experts (judicial, technical, and environmental) is formed. EAFMS assigns a judicial and technical expert to the team. When the team has identified the cause of the accident, EAFMS makes it known to relevant agencies: a shipping company, port authority, or the Maritime Academy, according to the cause. EAFMS also notifies the Maritime Accident International Forum. Criminal investigation for a navigation accident is carried out by courts independently. Search and rescue is carried out by the Air Force and Navy; EAFMS has no rescue ships or equipment. Contingency plan for oil spill/sea pollution is under the jurisdiction of Ministry of Environment. The plan is made for three levels: ports, regions, and the nation. Egypt has adopted all MARPOL Annexes except Annex VI (air pollution from ships).

#### 2.5. PORT DEVELOPMENT PROJECTS

A variety of port development projects are planned and being implemented in Egypt. Many of them are conceived as a PPP project. The JICA Study Team prepared a list of port development projects based on the information provided by the Ministry of Transport, port authorities, and terminal operators (Table 2.5.1). The Study Team will keep updating this list taking into account the feedbacks from the Egyptian side.

Port Project Berth Berth Area (m2) Breakwater / Cost (million LE) Cost Project status estimated in length depth (m) channel (m) (m) Alexandria Multi purpose 1,450 14 337,000 1999 Planned terminal

Table 2.5.1 Port Development Projects

| Port              | Project  | Berth<br>length<br>(m) | Berth<br>depth (m) | Area (m2) | Breakwater / channel (m)         | Cost (million LE)             | Cost estimated in | Project status   |
|-------------------|--|------------------------|--------------------|-----------|----------------------------------|-------------------------------|-------------------|--|
|                   | Breakwater                                     |                        |                    |           |                                  | 75                            |                   | Ongoing  |
|                   | Multi purpose<br>terminal                      | 600                    |                    |           |                                  | 300                           |                   | Ongoing  |
| East Port<br>Said | General cargo<br>terminal                      | 500                    | 16                 | 200,000   |                                  | US\$150 million               |                   | Planned  |
|                   | Phase-2<br>container<br>terminal (SCCT)        | 1,200                  | 15.5               | 600,000   |                                  | US\$760 million               |                   | Ongoing<br>49-year BOT (including<br>infrastructure)   |
|                   | Liquid bulk and bunker terminal                |                        |                    |           |                                  | US\$200<br>million each       |                   | Planned  |
|                   | 1st stage<br>logistics center                  |                        |                    |           |                                  | US\$200<br>million            |                   | Planned  |
|                   | New approach channel at the north entrance     |                        |                    |           | L=5,000 m<br>W=250 m<br>D=18.5 m | 450                           | 2010              | Planned  |
|                   | Trucks park                                    |                        |                    | 500,000   |                                  | 212                           | 2010              | Planned  |
|                   | Transformer<br>plant of 250<br>MVA             |                        |                    |           |                                  | 220                           | 2010              | Ongoing  |
| West Port<br>Said | Extension of container terminal                | 400                    | 15-16              |           |                                  |                               | 2008              | Planned  |
|                   | Port incinerator                               |                        |                    |           |                                  | 18                            | 2008              | Ongoing  |
| El Arish          | 1 <sup>st</sup> stage                          | 500                    | 16                 | 300,000   | 1,010                            | 430                           | 2008              | Planned  |
|                   | 2 <sup>nd</sup> stage                          | 800                    | 16                 | 60,000    |                                  | 170                           | 2008              | Planned  |
|                   | 3 <sup>rd</sup> stage                          | 1,100                  | 16                 | 300,000   | 2,415                            | 570                           | 2008              | Planned  |
|                   | 4 <sup>th</sup> stage                          | 840                    | 16                 | 312,000   |                                  | 170                           | 2008              | Planned  |
| Damietta          | General cargo<br>terminal                      | 630                    | 17                 | 175,000   |                                  | US\$180-<br>200 million       |                   | Committed (waiting for<br>a minister's approval)<br>25-year BOT (including<br>infrastructure)                              |
|                   | Multi purpose<br>terminal                      | 300                    | 17                 | 150,000   |                                  | Approx.<br>US\$100<br>million |                   | Committed (waiting for<br>a minister's approval)<br>25-year BOT (including<br>infrastructure)                              |
| Damietta          | General cargo<br>terminal                      |                        |                    |           |                                  |                               |                   | Committed<br>(consultants PQ is in<br>progress)<br>Government-funded   |
|                   | Container<br>terminal                          | 2,300                  | 17                 |           |                                  |                               |                   | Ongoing<br>40-year BOT   |
|                   | Study on the sedimentation problem             |                        |                    |           |                                  |                               |                   | Committed  |
| Sokhna            | 2 <sup>nd</sup> basin<br>container<br>terminal | 1,300                  | 17                 | 574,000   |                                  | US\$528<br>million            |                   | Planned (BOT scheme including infrastructure and superstructure is agreed upon between the government and DP World Sokhna) |
| Adabiya           | Multi purpose<br>terminal                      | 600                    | 17                 | 250,000   |                                  | 150                           | 2008              | Ongoing (construction works of infrastructure  |
|                   | General cargo<br>terminal                      | 500                    | 14                 | 150,000   |                                  |                               |                   | was started by the government, invitation of private sector  |

| Port   | Project   | Berth<br>length<br>(m) | Berth<br>depth (m) | Area (m2) | Breakwater / channel (m) | Cost (million LE)  | Cost estimated in | Project status                                    |
|--|---|------------------------|--------------------|-----------|--------------------------|--------------------|-------------------|---|
|  |   |                        |                    |           |                          |                    |                   | participation is considered)                      |
|  | Container<br>terminal   | 900                    | 14                 | 550,000   |                          | US\$350<br>million |                   | Planned   |
| Suez   | Raising the efficiency (terminals, port entrance)   |                        |                    |           |                          | 1,050              | 2009              | Ongoing   |
| Safaga                                       | Passenger<br>terminal   |                        |                    |           |                          | 150                |                   | Ongoing<br>Government-funded                      |
|  | Increasing the capacity   |                        |                    |           |                          | 161                | 2007              | Ongoing   |
| Hurghada                                     | Passenger<br>terminal   |                        |                    |           |                          | 150                |                   | Committed (in a tender process) Government-funded |
|  | Raising the efficiency  |                        |                    |           |                          | 110                | 2009              | Ongoing   |
| Nuwaiba                                      | Passenger<br>terminal   |                        |                    |           |                          | 150                |                   | Ongoing<br>Government-funded                      |
|  | Raising the efficiency  |                        |                    |           |                          | 150                | 2008              | Ongoing   |
| Sharm El<br>Sheikh                           | Raising the<br>efficiency<br>(furniture and<br>office<br>equipment)   |                        |                    |           |                          | 100                | 2009              | Ongoing   |
| Ports of the<br>Red Sea<br>Port<br>Authority | Raising the efficiency (Suez Canal terminal, replacement and renewal of facilities and buildings, tugboats) |                        |                    |           |                          | 63                 | 2009              | Ongoing   |
|  | Information system  |                        |                    |           |                          | 1                  |                   | Committed   |

Source: MOT, MTS, APA, PSPA, DPA, RSPA, SCCT, DP World, Containerization International 2010

Shaded projects are included in the response from MTS

Through the interviews and site visits at port authorities, the JICA Study Team found that PPP projects are progressing more smoothly than government-funded projects. Apparently, government funds are not readily available for large-scale unprofitable projects while private investors are taking up profitable projects. Taking the multi purpose terminal planned in Alexandria for an example, this terminal was proposed by a previous JICA Study5 in 1999, but is still in a planning stage due to the lack of government funds. Projects of the Red Sea Port Authority seem exceptional, though. Four government-funded projects are in progress each costing 150 million LE.

\_

<sup>&</sup>lt;sup>5</sup> The Study on Master Plan and Rehabilitation Scheme of the Greater Alexandria Port in the Arab Republic of Egypt, November 1999

Another JICA Study6 proposed port-related projects in 2008. The current statuses of the proposed projects are summarized with comments in Table 2.5.2.

Table 2.5.2 Port-related Projects Recommended in the Previous Study

| Port              | Recommended Project /<br>Action                     | Action taken to date                                  | Remarks by the pertinent port authority   | Observations of the<br>Study Team  |  |
|-------------------|---|---|---|--|--|
| Alexandria        | Container yard expansion (AICT)                     |   |   |  |  |
|                   | Renewal of equipment (ACCH)                         | ACCH has deployed<br>2 super-post<br>Panamax gantries | ACCH has decided to replace a gantry and add 2 RTGs in 2011   |  |  |
|                   | Upgrading of yard pavement (ACCH)                   |   |   |  |  |
| Dekhila           | Unification of ACCH and AICT terminals              |   | Merger of the two terminals is not welcome  |  |  |
|                   | Acquisition of additional yard                      |   |   |  |  |
|                   | Examination of the breakwater                       | Construction of a new breakwater is under way         |   |  |  |
|                   | Installation of a conveyor system                   |   |   |  |  |
| Damietta          | Deepening and widening of the access channel        |   | Widening is possible for<br>the outer channel but<br>impossible for the inner<br>channel. Incoming<br>vessels have to wait for<br>berthing for 1.2 days on<br>average | Progress of the DIPCO terminal projects needs to be monitored  Studies on sedimentation and vessel waiting will be needed before determining the |  |
|                   | Numerical simulation study for sedimentation        |   | -   | expansion and deepening of the access channel  |  |
| West Port<br>Said | Yard expansion and re-allocation of the public road |   |   | Large vessels may be better served at East Port Said   |  |
|                   | 400m berth expansion                                |   | Not yet started due to the lack of funds  | Acquisition of a large yard area will be needed to capitalize on the new deep draft berth  |  |
|                   | Set-up of a new main gate                           |   |   |  |  |
| East Port         | Review of the master plan                           |   |   |  |  |
| Said              | Careful examination of bunkering service            |   |   |  |  |

Source: JICA Study Team

<sup>6</sup> The Study on Multimodal Transport and Logistics System of The Eastern Mediterranean Region and Master Plan, August 2008

2-45

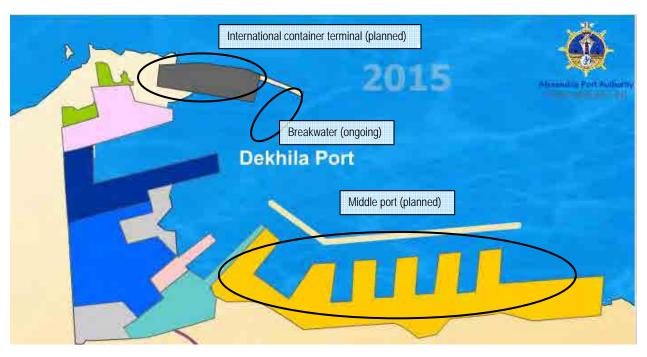
-

Major port development projects are identified in the following figures (Figure 2.5.1-Figure 2.5.7).



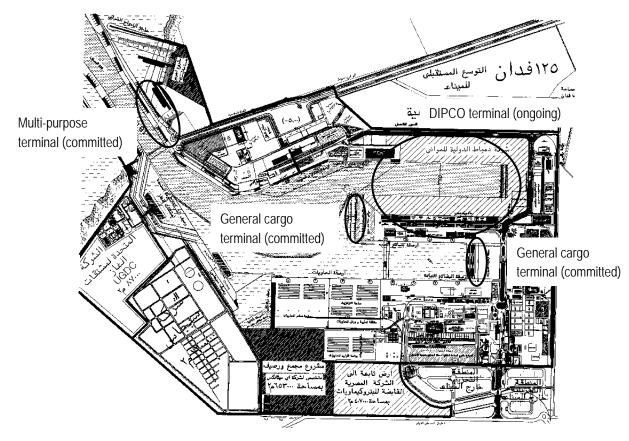
Source: APA

Figure 2.5.1 Port Development Projects in Alexandria Port



Source: APA

Figure 2.5.2 Port Development Projects in El-Dekhila Port



Source: DPA

Figure 2.5.3 Port Development Projects in Damietta Port

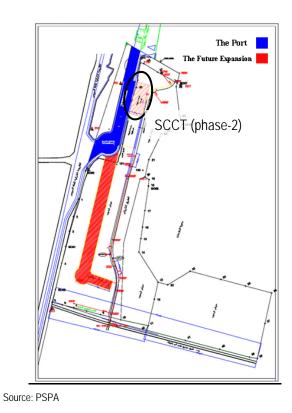
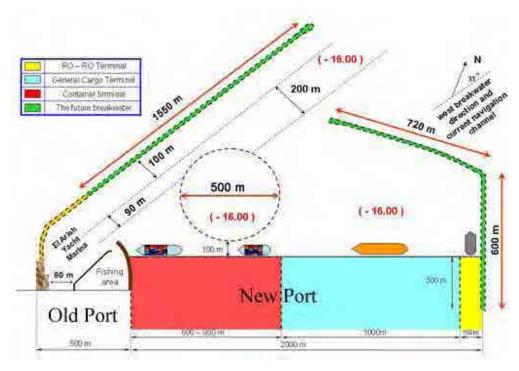


Figure 2.5.4 Port Development Projects in East Port Said



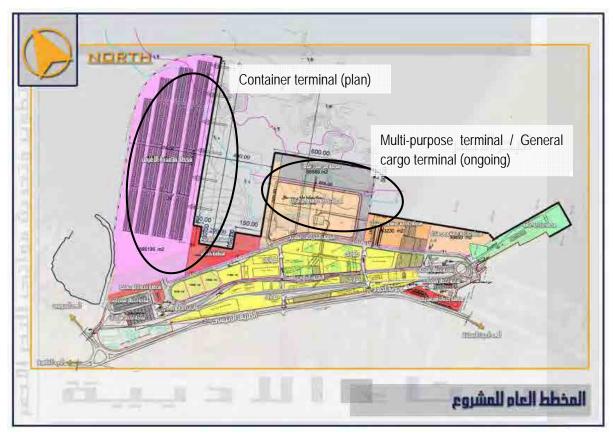
Source: PSPA

Figure 2.5.5 Port Development Projects in El-Arish Port



Source: DP World

Figure 2.5.6 Port Development Projects in Sokhna Port



Source: MOT, RSPA

Figure 2.5.7 Port Development Projects in Adabiya Port

## 2.6. OVERVIEW OF THE WORLD SHIPPING INDUSTRY

## 2.6.1. International Seaborne Trade

The globalization of economy increases the opportunities for international trade. Under the globalized economy, manufacturers of a country procure raw materials from overseas suppliers and sell their products to consumers in the global market. International trade is moved in the web of global supply chains by utilizing various transportation modes. Carrying over 80% of the world merchandise trade, maritime transport has long been a growing industry and will continue to be essential to world trade.

For the international seaborne trade, a significant growth has been experienced in all major commodities and the total volume has more than doubled during the past 20 years (Figure 2.6.1).

9'000 8'000 7'000 6'000 5'000 4'000 3'000 2'000 1'000 0 1985 1990 2000 2005 1980 1995 2006 2007 2008 Crude oil and products Five major bulks Container Container Other dry

(million tons)

Source: UNCTAD "Review of Maritime Transport 2009"

Figure 2.6.1 World Seaborne Trade by Commodities

Demand of maritime transport is more adequately expressed in ton-miles, as it reflects both cargo volume and traveling distances. Total ton-miles have nearly doubled from 16.4 trillion ton-miles in 1990 to 32.7 trillion ton-miles in 2008 (Figure 2.6.2). Significant increase is seen in dry bulk (5 major bulks) and other dry cargoes (including containerized cargoes), while a smaller increase is experienced in crude oil and products.

billion ton-miles 35,000 30,000 25,000 □ Other dry cargoes 20,000 ■ 5 major bulks 15,000 □ Crude oil & products 10,000 5,000 0 1970 1980 1990 2000 2001 2002 2003 2004 2005 2006 2007 2008 Year

(billion ton-miles)

Source: UNCTAD "Review of Maritime Transport 2009"

Figure 2.6.2 World Seaborne Trade in Ton-miles

<sup>\* 5</sup> major bulks includes iron ore, coal, grain, bauxite/alumina and phosphate.

Containerized trade has made the most remarkable growth among all commodities of maritime transport. The volume has increased nearly 7 times in the past 20 years (Figure 2.6.3).

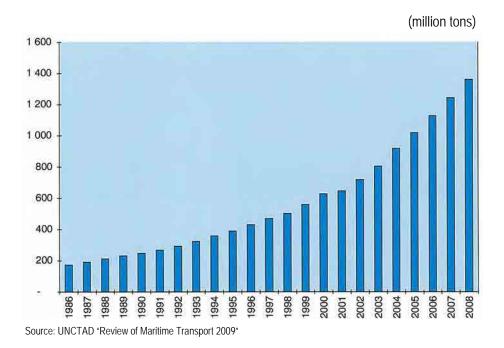


Figure 2.6.3 World Containerized Trade Growth

East Asia–Europe trade on which trunk line major Egyptian ports are located carries over 15 million TEU in a year (Table 2.6.1).

Table 2.6.1 OD Volume of World Container Movement

(1,000TEU carried onboard in 2006)

| From/to          | North<br>America | East<br>Asia | Europe | South<br>America | Middle<br>East | South<br>Asia | Africa | Oceania | Total  |
|------------------|------------------|--------------|--------|------------------|----------------|---------------|--------|---------|--------|
| North<br>America | 240              | 5,704        | 1,996  | 1,912            | 309            | 224           | 244    | 237     | 10,866 |
| East Asia        | 14,740           | 14,859       | 10,604 | 1,569            | 1,573          | 1,085         | 1,141  | 1,069   | 46,640 |
| Europe           | 2,963            | 4,669        | 2,851  | 1,750            | 2,299          | 613           | 2,539  | 333     | 18,017 |
| South<br>America | 2,093            | 718          | 1,750  | 1,583            | 174            | 37            | 361    | 55      | 6,771  |
| Middle East      | 157              | 322          | 803    | 6                | 393            | 140           | 212    | 29      | 2,062  |
| South Asia       | 683              | 493          | 883    | 87               | 378            | 225           | 278    | 33      | 3,060  |
| Africa           | 156              | 494          | 1,605  | 52               | 113            | 132           | 635    | 34      | 3,221  |
| Oceania          | 215              | 768          | 303    | 49               | 104            | 51            | 72     | 492     | 2,054  |
| Total            | 21,245           | 28,027       | 20,795 | 7,006            | 5,344          | 2,507         | 5,482  | 2,281   | 92,687 |

Source: Mitsui O.S.K. Lines Research Office

Looking at the supply side of maritime transport, vessel tonnage has increased in line with the growth of cargo volume (Figure 2.6.4).

Other Container 106 General cargo Dry bulk Oil tanker 

(million DWT)

Source: UNCTAD "Review of Maritime Transport 2009"

## Figure 2.6.4 World Fleet by Vessel Types

The global financial crisis started in September 2008, marking a historical turning point in world trade and maritime transport. Collapse of the US financial sector seriously impacted on the real economy throughout the world. Severe contraction of demand had a negative multiplier effect on the worldwide production and trade. Being inter-dependent in the global supply chains, the world merchandise trade fell into a broad and simultaneous downturn in the largest magnitude since World War 2 (Figure 2.6.5).

(1994=100)1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 World merchandise trade (volume) World seaborne trade OECD Industrial Production Index World GDP

Source: UNCTAD "Review of Maritime Transport 2009"

Figure 2.6.5 World GDP, Merchandise Trade and Seaborne trade

### 2.6.2. Container Carriers

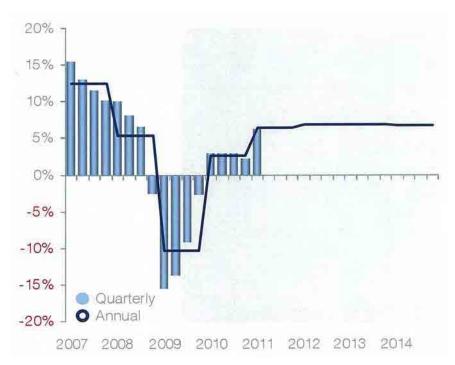
Although the tonnage gap between supply and demand has continued to be a problem in all areas of maritime transport, the world-wide over-tonnage caused by the sudden contraction of cargo movement had a huge negative impact on shipping lines. In order to adjust the vessel supply down to the shrunk cargo demand, shipping lines have been taking various measures since the last quarter of 2008 (Table 2.6.2).

Table 2.6.2 Countermeasures against the Over-tonnage

| Counter measures                  | Present circumstances regarding container trade                            |
|-----------------------------------|--|
| Cancellation of new vessel orders | 22.5% of vessels on shipyards' order books will be cancelled in 2010-2013. |
| Delays of new vessel orders       | 40% of vessels on the current order books will be delayed                  |
| Demolition of aging vessels       | Over 300,000 TEU of vessels have been scrapped in 2009,                    |
| Slow steaming                     | Reduction of the navigation speed down to 14 knots or less                 |
| Deviation                         | Not going for short cuts through the Malacca Straits or Suez Canal         |
| Lay-up                            | 10% of the world operational fleet is laid up                              |

Source: JICA Study Team

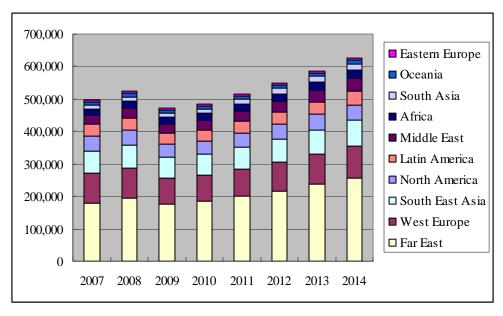
The volume of world container movement has already hit the bottom and now is on the way of a slow recovery (Figure 2.6.6). According to the latest announcements of industry analysts, the cargo movement will regain the ante-Lehman Shock level in 2011 or 2012 (Figure 2.6.7).



Source: Drewry "Container Market 2009/10"

Figure 2.6.6 Yearly Growth of World Container Handling Volume

(1,000TEU of port handling, including empty & transshipment)

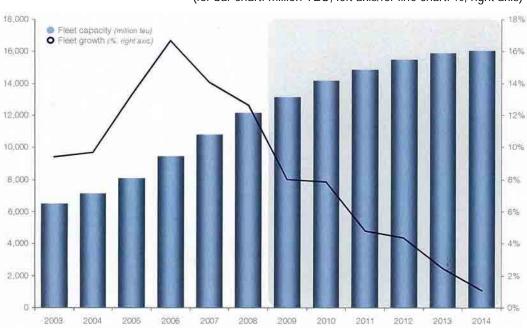


Source: Drewry "Container Market 2009/10"

Figure 2.6.7 Mid-term Forecast of Container Handling by Region

However, the vessel tonnage of container carriers still greatly exceeds the demand. With all their attempts to adjust the size of the fleet down to the decreased demand, it will take some more years until the balance between the supply and demand is achieved (Figure 2.6.8, Figure 2.6.9).

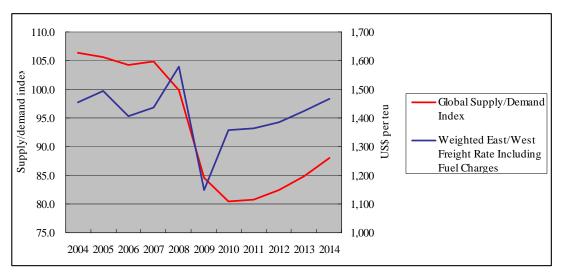
In the course of that recovery period, the container carriers will seek cost-competitiveness more desperately than ever, resulting in severe selection of ports or in their strong requests to the container terminal operators for the improvement of service qualities.



(for bar chart: million TEU, left axis/for line chart: %, right axis)

Source: Drewry "Container Market 2009/10"

Figure 2.6.8 Containership Fleet Development



Source: Drewry "Container Market 2009/10"

Global Supply Demand Index: Score of 100.0 represents "balanced".

Figure 2.6.9 Forecast of Global Supply/Demand Balance up to 2014

Table 2.6.3 shows the recent 6-year trend of container movements carried by major container lines. Most of those carriers are also engaged in the trades related to Egypt.

Table 2.6.3 Container Volume Carried by Major Container Carriers

(loaded TEU)

| Maersk Line MSC CMA CGM CSCL | 10,750,000<br>4,410,000<br>2,800,000<br>2,834,000 | 11,500,000<br>5,600,000<br>3,891,000 | 12,200,000<br>6,500,000 | 12,200,000 | 13,600,000  | 14,000,000  | 6.8%  | 2.9%   |
|------------------------------|---|--------------------------------------|-------------------------|------------|-------------|-------------|-------|--------|
| CMA CGM                      | 2,800,000   |                                      | 6,500,000               |            |             | . ,,000,000 | 0.0%  | 4,970  |
|                              |   | 3.891.000                            |                         | 8,250,000  | 10,000,000  | 10,500,000  | 24.2% | 5.0%   |
| CSCL                         | 2,834,000   |                                      | 4,675,000               | 5,980,000  | 7,683,000   | 8,879,000   | 33.4% | 15.6%  |
| TO GOVE                      |   | 3,655,000                            | 4,597,000               | 5,657,955  | 7,298,827   | 6,942,148   | 25.1% | -4.9%  |
| Evergreen Group              | 4,750,000   | 5,100,000                            | 5,200,000               | 5,700,000  | 6,300,000   | 6,400,000   | 7.7%  | 1.6%   |
| Cosco                        | 3,019,000   | 3,788,000                            | 4,635,000               | 5,110,000  | 5,708,550   | 5,792,593   | 17.7% | 1.5%   |
| Hapag-Lloyd                  | 2,156,500   | 2,415,000                            | 4,800,000               | 5,004,000  | 5,454,000   | 5,546,000   | 26.6% | 1.7%   |
| APL                          | 3,032,000   | 3,580,000                            | 3,891,000               | 4,194,000  | 4,716,000   | 4,940,000   | 13.0% | 4.7%   |
| OOCL                         | 2,687,545   | 3,268,055                            | 3,523,218               | 3,894,204  | 4,601,625   | 4,834,689   | 15.8% | 5.1%   |
| NYK                          | 3,411,885   | 3,750,000                            | 4,000,000               | 4,120,000  | 4,000,000   | 3,600,000   | 1.4%  | -10.0% |
| Hanjin                       | 2,594,340   | 2,686,653                            | 2,850,000               | 3,274,000  | 3,620,000   | 3,426,000   | 7.2%  | -5.4%  |
| MOL                          | 2,161,500   | 2,250,000                            | 2,351,000               | 2,733,000  | 3,159,000   | 3,300,000   | 11.2% | 4.5%   |
| K Line                       | 2,280,700   | 2,463,156                            | 2,600,000               | 2,900,000  | 3,219,000   | 3,103,000   | 8.0%  | -3.6%  |
| Yang Ming                    | 2,028,000   | 2,318,344                            | 2,415,701               | 2,719,834  | 3,146,170   | 3,080,000   | 11.0% | -2.1%  |
| Regional Container Lines     | 1,740,000   | 2,100,000                            | 2,200,000               | 2,470,000  | 2,700,000   | 2,900,000   | 13.6% | 7.4%   |
| Wan Hai                      | 2,150,000   | 2,339,039                            | 2,377,240               | 2,587,000  | 2,700,000   | 2,800,000   | 6.8%  | 3.7%   |
| Hamburg Sud                  | 1,150,000   | 1,400,000                            | 1,525,000               | 1,839,000  | 2,140,000   | 2,700,000   | 23.8% | 26.2%  |
| HMM                          | 1,864,302   | 2,091,190                            | 2,137,000               | 2,160,000  | 2,400,000   | 2,654,000   | 9.2%  | 10.6%  |
| PIL                          |   |                                      |                         | 2,000,000  | 2,500,000   | 2,600,000   | n/a   | 4.0%   |
| Zim                          | 1,807,123   | 1,987,000                            | 2,041,000               | 2,071,000  | 2,379,000   | 2,520,000   | 8.7%  | 5.9%   |
| CSAV                         | 1,338,000   | 1,607,000                            | 2,075,000               | 2,213,000  | 2,129,040   | 2,191,000   | 13.1% | 2.9%   |
| Sinotrans                    |   |                                      |                         | 1,524,788  | 1,682,062   | 1,809,410   | n/a   | 7.6%   |
| Samudera Shipping Lines      |   |                                      | 1,320,000               | 1,430,000  | 1,423,000   | 1,510,000   | n/a   | 6.1%   |
| UASC                         | 943,000   | 1,000,000                            | 1,125,000               | 1,131,000  | 1,394,000   | 1,307,000   | 8.5%  | -6.2%  |
| TS Lines                     |   |                                      |                         | 790,000    | 1,070,000   | 1,180,000   | n/a   | 10,3%  |
| SITC                         |   |                                      |                         | 720,000    | 820,000     | 1,080,000   | n/a   | 31.7%  |
| Total                        |   |                                      |                         | 92,672,781 | 105,843,274 | 109,594,840 |       |        |

Source: Drewry "Container Market 2009/10"

The market of maritime container transport is quite oligopolistic. Substantial volume is being carried by a small number of "Mega Carriers" such as Maersk Line, MSC, and CMA CGM. The increase of their market share has been impressive (Figure 2.6.10, Figure 2.6.11).

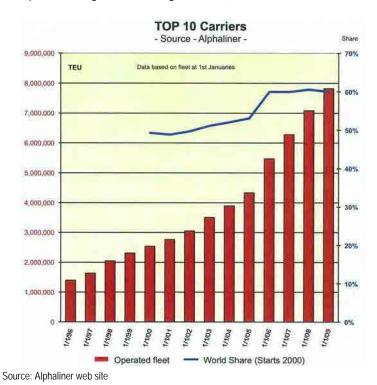
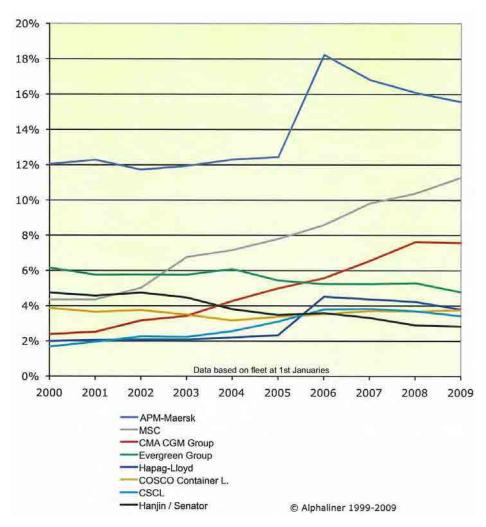


Figure 2.6.10 Top 10 Container Carriers' Fleet and World Share



Source: Alphaliner web site

Figure 2.6.11 Mega Carriers' Fleet

As stated in the previous section, container carriers intend to increase their market shares by deploying a larger fleet in order to seek the economy of scale in both service coverage and cost competitiveness. A carrier's set-up can be enlarged not only on its own but also as a unit formed with other carriers. It is a common behavior among middle-scale carriers to form a "global alliance" teaming up with other carriers. The momentum to form global alliances started to grow in 1994. Carriers united their fleets and restructured trade lanes in a global scale so that they can increase the service frequency, obtain additional areas of service coverage, and reduce operational costs.

Currently the following alliances are formed:

The New World Alliance
 Grand Alliance
 CKYH Green Alliance
 Evergreen Group
 Independent
 APL, MOL, Hyundai
 Hapag, NYK, OOCL, MISC
 COSCO, K Line, Yang Ming, Hanjin
 Evergreen, Hatsu, Italia Marittima
 Maersk, MSC, CMA CGM, China Shipping

Some carriers went for M&A to enhance their set-ups for the same objectives. The movement began in 1997 and the following actions have been taken so far:

| • | In 1997 | P&O and Nedlloyd merged → P&O Nedlloyd              |
|---|---------|---|
|   |         | NOL acquired APL                                    |
| • | In 1999 | Maersk (APM) acquired Sealand → Maersk Sealand      |
|   |         | Maersk also acquired Safmarine                      |
|   |         | Evergreen acquired LT                               |
| • | In 2005 | Maersk Sealand (APM) acquired P&O Nedlloyd → Maersk |
|   |         | Hapag (TUI) acquired CP Ships                       |
| • | In 2006 | CMA CGM acquired Delmas                             |

Larger vessels need to be deployed in response to the unification of carriers' trade lanes through the formation of alliances and M&A. The largest container vessel currently in operation or on order books is as large as 14,000 TEU. An innovative trade lane management system suitable for mega vessels has been invented by mega carriers, as such large vessels are too costly to call at multiple ports under the traditional trade lane operations. The "hub & spoke system" originally invented in the airborne industry in the US is now broadly adopted by mega container carriers in the world.

In case of a region with 6 feeder ports to cover, total 15 feeder lines are required to cover all port pairs under the traditional multiple-calling system. However, under the hub & spoke system, only 6 feeder lines are enough to cover all those port pairs, which will bring a substantial saving of feeder costs to the carrier (Figure 2.6.12).

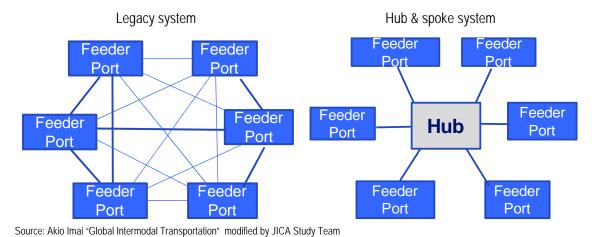
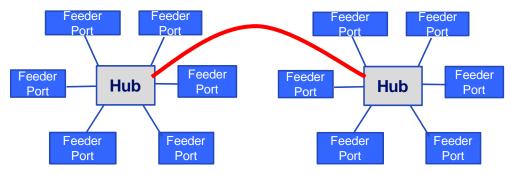


Figure 2.6.12 Hub & Spoke System in a Single Region

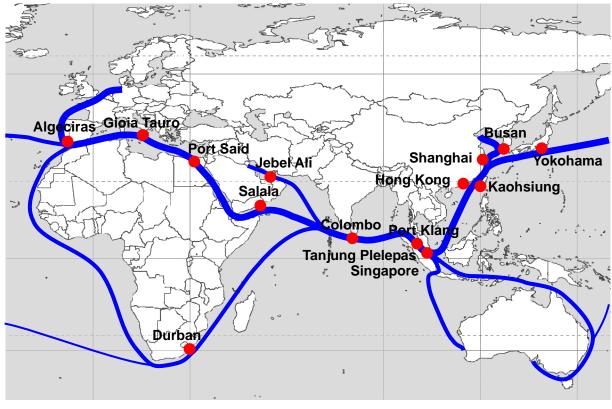
The hub & spoke system is more advantageous when a region is connected with another region. Since new port pairs are created, new business chances emerge for carriers (Figure 2.6.13).



Source: Akio Imai "Global Intermodal Transportation" modified by JICA Study Team

Figure 2.6.13 Hub & Spoke System Connecting Different Regions

Hub ports are selected by carriers in consideration of a geographical advantage, service quality, and total costs for feeder networks. A hub port doesn't need to have cargo sources in its own hinterland. It can be built even at a quiet village without any industrial area nearby, if only the factors mentioned above can be optimized. Figure 2.6.14 shows major hub ports on Asia-Europe/Africa trade lanes some of which were created as a green-field project.



Source: JICA Study Team

Figure 2.6.14 Major Hub Ports between Asia, Europe and Africa

In the Eastern Mediterranean area, Port Said in Egypt, Gioia Tauro in Italy and Marsaxlokk in Malta are the busiest hub ports where mega container carriers are calling. Located close to the busy Suez Canal and at the junction of three continents, Egypt has been playing an important role of transshipment hubs to connect

Asia-Europe trunk lines with feeder ports in the East Mediterranean, Black Sea, and East Africa. EMDB's data shows that the majority of containers transshipped in Egyptian ports are to/from the Black Sea, Turkey, Syria, Lebanon, Cyprus and Israel.

UNCTAD started to release "Liner Shipping Connectivity Index (LSCI)" in 2004 evaluating the availability of maritime networks for a country. LSCI is calculated considering available liner services in both quantity and quality. In 2009, Egypt ranked 17th among 162 countries in the world (Table 2.6.4). That high score represents the Egypt's strategic location embracing the Suez Canal.

However, it is notable that some countries in the Mediterranean region such as Italy, Greece and Malta have made a double digit increase in scores during the last five years, while Egypt improved by 9.12. The ports in those countries such as Gioia Tauro and Taranto in Italy, Marsaxlokk in Malta and Piraeus in Greece have been steadily enhancing their competence as a transshipment hub. Egyptian ports need to pay close attention to those competitors' development.

Table 2.6.4 Liner Shipping Connectivity Index

| Economy              | 2004               | 2005          | 2006   | 2007   | 2008   | 2009   | Rank<br>2009 | Change<br>2009/2008 | Change<br>2009/2004 |
|----------------------|--------------------|---------------|--------|--------|--------|--------|--------------|---------------------|---------------------|
| China                | 100.00             | 108.29        | 113.10 | 127.85 | 137.38 | 132.47 | 1            | -4.91               | 32.47               |
| Hong Kong (China)    | 94.42              | 96.78         | 99.31  | 106.20 | 108.78 | 104.47 | 2            | -4.30               | 10.05               |
| Singapore            | 81.87              | 83.87         | 86.11  | 87.53  | 94.47  | 99.47  | 3            | 5.01                | <b>17.6</b> 0       |
| Netherlands          | 78.81              | 79.95         | 80.97  | 84.79  | 87.57  | 88.66  | 4            | 1.09                | 9.85                |
| Korea, Republic of   | 68.68              | 73.03         | 71.92  | 77.19  | 76.40  | 86.67  | 5            | 10.28               | 18.00               |
| United Kingdom       | 81.69              | 79.58         | 81.53  | 76.77  | 77.99  | 84.82  | 6            | 6.83                | 3.14                |
| Germany              | 76.59              | 78.41         | 80.66  | 88.95  | 89.26  | 84.30  | 7            | -4.96               | 7.71                |
| Belgium              | 73.16              | 74.17         | 76.15  | 73.93  | 77.98  | 82.80  | 8            | 4.82                | 9.64                |
| United States        | 83.30              | 87.62         | 85.80  | 83.68  | 82.45  | 82.43  | 9            | -0.02               | -0.87               |
| Malaysia             | 62.83              | 64.97         | 69.20  | 81.58  | 77.60  | 81.21  | 10           | 3.61                | 18.38               |
| Spain                | 54.44              | 58.16         | 62.29  | 71.26  | 67.67  | 70.22  | 11           | 2.56                | 15.78               |
| Italy                | 58.13              | 62.20         | 58.11  | 58.84  | 55.87  | 69.97  | 12           | 14.10               | 11.84               |
| France               | 67.34              | 70.00         | 67.78  | 64.84  | 66.24  | 67.01  | 13           | 0.77                | -0.33               |
| Japan                | 69.15              | 66.73         | 64.54  | 62.73  | 66.63  | 66.33  | 14           | -0.30               | -2.82               |
| Taiwan Province of   | 59.56              | 63.74         | 65.64  | 62.43  | 62.58  | 60.90  | 15           | -1.67               | 1.34                |
| China                | ·                  |               |        |        |        |        |              |                     |                     |
| United Arab Emirates | 38.06              | 39.22         | 46.70  | 48.21  | 48.80  | 60.45  | 16           | 11.65               | 22.40               |
| Egypt.               | 42.86              | 49.23         | 50.01  | 45.37  | 52.53  | 51.99  | 17           | -0.55               | 9.12                |
| Saudi Arabia         | 35.83              | 36.24         | 40.66  | 45.04  | 47.44  | 47.30  | 18           | -0.14               | 11.47               |
| Oman                 | 23.33              | 23.64         | 20.28  | 28.96  | 30.42  | 45.32  | 19           | 14.90               | 21.98               |
| Greece               | 30.22              | 29.07         | 31.29  | 30.70  | 27.14  | 41.91  | 20           | 14.77               | 1 <b>1.6</b> 8      |
| Canada               | 39.67              | 39.81         | 36.32  | 34.40  | 34.28  | 41.34  | 21           | 7.06                | . 1.68              |
| India                | 34.14              | 36.88         | 42.90  | 40.47  | 42.18  | 40.97  | 22           | -1.21               | 6.83                |
| Morocco              | 9.39               | 8.68          | 8.54   | 9.02   | 29.79  | 38.40  | 23           | 8.61                | 29.02               |
| Malta                | 27.53              | <b>25.7</b> 0 | 30.32  | 29.53  | 29.92  | 37.71  | 24           | 7.78                | 10.17               |
| Thailand             | 01.01              | 31.92         | 33.89  | 35.31  | 36.48  | 36.78  | 25           | 0.30                | 5.77                |
| Sri Lanka            | 34. <del>6</del> 8 | 33.36         | 37.31  | 42.43  | 46.08  | 34.74  | - 26         | -11.34              | 0.06                |
| Portugal             | 17.54              | 16.84         | 23.55  | 25.42  | 34.97  | 32.97  | 27           | -2.00               | 15.43               |
| Panama               | 32.05              | 29.12         | 27.61  | 30.53  | 30.45  | 32.66  | 28           | 2.21                | 0.60                |
| South Africa         | 23.13              | 25.83         | 26.21  | 27.52  | 28.49  | 32.07  | 29           | 3.58                | 8.94                |
| Turkey               | 25.60              | 27.09         | 27.09  | 32.60  | 35.64  | 31.98  | 30           | -3.66               | 6.38                |

Source: UNCTAD "Transport Newsletter No.43"

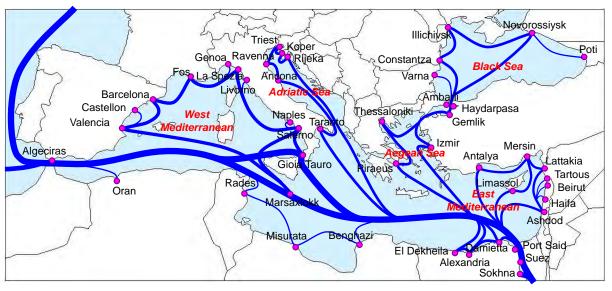
### 2.7. MARITIME TRANSPORT NETWORK IN EGYPT

## 2.7.1. Container Transport Network

Facing both the Mediterranean and Red Sea and having the Suez Canal linking them, Egyptian ports have been used by major shipping lines who have container services along the world-busiest East-West trade lane.

Most of those container carriers have a trunk line (or mainline) across the Mediterranean Sea with junction ports along it to make feeder connections with branch sea areas such as the East Mediterranean, Black Sea, Aegean Sea, Adriatic Sea and West Mediterranean. Keeping step with the growth of container cargo movement, maritime transport networks have been developed by the trunk line carriers and the feeder carriers jointly to improve the service coverage for the branch ports scattered along the coastline of each sea area.

Figure 2.7.1 depicts the current status of maritime transport networks in which Egyptian ports are incorporated.



SOURCE: JICA STUDY TEAM

Figure 2.7.1 Container Transport Network in the Mediterranean Sea

### Vessel Deployment for Mainline

Figure 2.7.2 indicates the port-wise composition of trade lanes for which the shipping lines are currently deploying their container vessel fleets. Table 2.7.1 shows the details of annual fleet capacities by port.

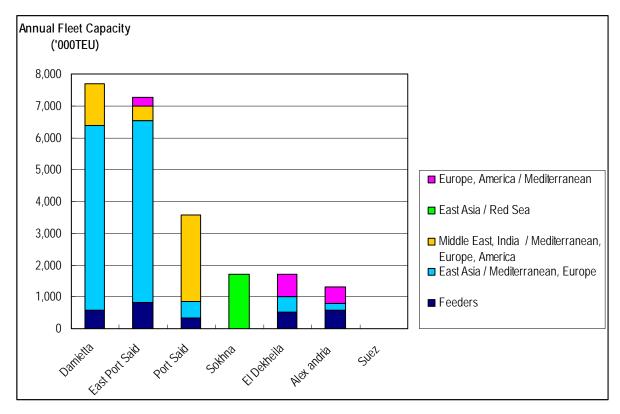
Damietta has the largest fleet capacity followed by East Port Said, as both are called by a number of mega container vessels deployed for East Asia trade. Those vessels are calling at those 2 ports on the way of the busiest east-west trade lane with many transship cargoes onboard. Having the fleet deployed mainly for Middle East/India rather than East Asia, the fleet capacity for West Port Said is almost half of East Port Said's. The fleet for El Dekheila and Alexandria is relatively small as the majority of cargoes for those ports tends to be local rather transshipment cargo. The vessels calling at Sokhna are all sailing upto Red Sea only, not passing through Suez Canal.

### Vessel Deployment for Feeders

Being the busiest transship hub in Egypt, East Port Said has the largest feeder availability, while the runner-ups of Alexandria, Damietta and El Dekheila have almost even fleet capacities.

It is geographically distinctive that the feeders for western sea areas such as West Mediterranean, Adriatic and Black Seas gather at the western-coastal ports of El Dekheila and Alexandria, while those for eastern

sea areas such as Aegean and East Mediterranean gather at the eastern-coastal ports of Damietta, West Port Said and East Port Said.



Source: JICA Study Team

Figure 2.7.2 Trade Lane Composition of Container Fleets by Calling Port

Table 2.7.1 Annual Fleet Capacity of Container Vessels by Calling Port (as of Nov. 1, 2010)

(unit: '000TEU)

| Trade Lane |   | EI<br>Dekheila | Alex<br>andria | Damietta | West<br>Port Said | East<br>Port Said | Sokhna | Suez |
|------------|---|----------------|----------------|----------|-------------------|-------------------|--------|------|
|            | East Asia / North Europe                  | 201            |                | 294      |                   | 1,723             |        |      |
|            | East Asia / Mediterranean                 | 288            | 220            | 5,512    | 516               | 4,012             |        |      |
|            | East Asia / Red Sea                       |                |                |          |                   |                   | 1,723  |      |
|            | Middle East & India / North Europe        |                |                | 113      | 687               |                   |        |      |
| Mainline   | Middle East & India / North America       |                |                | 1,208    | 1,656             | 248               |        |      |
|            | Middle East & India / Mediterranean       |                |                |          | 364               | 187               |        |      |
|            | North Europe, Americas /<br>Mediterranean | 690            | 516            |          |                   | 279               |        | 9    |
|            | Main Line Sub Total                       | 1,179          | 736            | 7,127    | 3,223             | 6,448             | 1,723  | 9    |
|            | West Mediterranean                        | 80             | 164            |          |                   |                   |        |      |
|            | Adriatic                                  | 74             | 100            |          | 22                |                   |        |      |
|            | Black Sea                                 | 174            | 89             |          |                   | 66                |        |      |
| Feeder     | Aegean                                    |                |                | 305      | 171               | 369               |        |      |
|            | East Mediterranean                        | 87             | 90             | 194      | 43                | 300               |        |      |
|            | Inter Egypt                               | 102            | 141            | 80       | 102               | 79                |        |      |
|            | Feeder Sub Total                          | 518            | 583            | 579      | 338               | 813               | 0      | 0    |
| Total      |   | 1,697          | 1,319          | 7,706    | 3,560             | 7,261             | 1,723  | 9    |

Source: JICA Study Team

### Vessel Size and Slot Allocations

Table 2.7.2 shows the average size of container vessels deployed for each port. The average size is given by dividing the total fleet capacity by the number of vessels deployed. The largest vessels are deployed for East Port Said for both mainlines and feeders, followed by Damietta, because of the nature of those 2 ports as the transship hubs. Being called by small shipping lines with legacy services between Europe and Egypt, Alexandria has smaller vessels compared with other ports.

Table 2.7.2 AVERAGE SIZE OF CONTAINER VESSELS BY CALLING PORT (AS OF NOV. 1, 2010)

(unit: TEU)

| Trade Lane    |   | El<br>Dekheila | Alex<br>andria | Damietta | West<br>Port Said | East Port<br>Said | Sokhna | Suez |
|---------------|---|----------------|----------------|----------|-------------------|-------------------|--------|------|
|               | East Asia / North Europe                  | 3,851          |                | 2,812    |                   | 7,524             |        |      |
|               | East Asia / Mediterranean                 | 5,529          | 4,214          | 5,895    | 4,950             | 6,229             |        |      |
|               | East Asia / Red Sea                       |                |                |          |                   |                   | 3,296  |      |
|               | Middle East & India / North Europe        |                |                | 2,478    | 4,417             |                   |        |      |
| Mainline      | Middle East & India / North America       |                |                | 4,507    | 3,829             | 4,747             |        |      |
|               | Middle East & India / Mediterranean       |                |                |          | 4,186             | 4,747             |        |      |
|               | North Europe, Americas /<br>Mediterranean | 3,378          | 1,132          |          |                   | 2,661             |        | 707  |
|               | Main Line Average                         | 4,219          | 1,275          | 5,158    | 4,323             | 5,868             | 3,296  | 707  |
|               | West Mediterranean                        | 813            | 954            |          |                   |                   |        |      |
|               | Adriatic                                  | 1,426          | 551            |          | 416               |                   |        |      |
|               | Black Sea                                 | 1,647          | 1,700          |          |                   | 1,261             |        |      |
| Feeder        | Aegean                                    |                |                | 1,580    | 1,190             | 1,768             |        |      |
|               | East Mediterranean                        | 1,678          | 990            | 930      | 822               | 1,123             |        |      |
|               | Inter Egypt                               | 392            | 539            | 385      | 392               | 755               |        |      |
|               | Feeder Average                            | 1,093          | 826            | 1,053    | 698               | 1,378             |        |      |
| Total Average |   | 3,210          | 1,106          | 4,595    | 3,835             | 5,169             | 3,296  | 707  |

Source: JICA Study Team

Table 2.7.3 shows the slot allocation given to each port for local and transit cargoes respectively. The slot allocation is defined as the portion of a port in the total fleet capacity of mainline vessels, which is given by dividing the annual throughput by the doubled figure of annual fleet capacity to accommodate both loading and discharging.

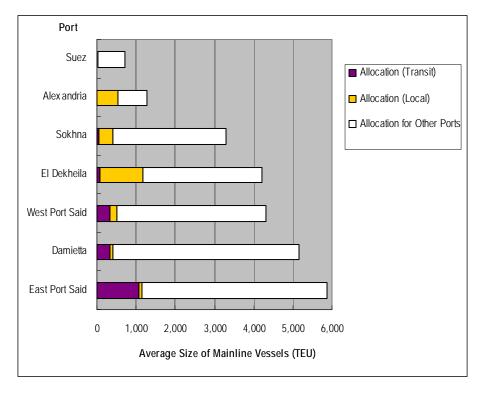
Table 2.7.3 Slot Allocation for Egyptian Ports in Annual Fleet Capacity (as of Nov. 1, 2010)

|   |         | El<br>Dekheila | Alex<br>andria | Damietta | West<br>Port Said | East<br>Port Said | Sokhna | Suez |
|---|---------|----------------|----------------|----------|-------------------|-------------------|--------|------|
| ① Annual Fleet Capacity of Mainline Vessels ('000TEU) |         | 1,179          | 736            | 7,127    | 3,223             | 6,448             | 1,723  | 9    |
| 2 Applied Throughout                                  | Local   | 615            | 609            | 202      | 266               | 174               | 375    | 1    |
| ② Annual Throughput ('000TEU)                         | Transit | 47             | 7              | 937      | 495               | 2,366             | 53     | 0    |
| (0001E0)  | Total   | 661            | 616            | 1,139    | 761               | 2,540             | 428    | 1    |
| 3 Allocation in Total Fleet                           | Local   | 26.1%          | 41.4%          | 1.4%     | 4.1%              | 1.3%              | 10.9%  | 4.5% |
| Capacity $2 \div (1 \times 2)$                        | Transit | 2.0%           | 0.5%           | 6.6%     | 7.7%              | 18.3%             | 1.5%   | 0.0% |
| Capacity 27 (17 × 2)                                  | Total   | 28.1%          | 41.9%          | 8.0%     | 11.8%             | 19.7%             | 12.4%  | 4.5% |

Source: JICA Study Team

Figure 2.7.3 shows the slot allocations when converted to "per vessel" figures. The allocation for each port in the average capacity of mainline vessels is indicated with the colored part of each graph bar. Contrast

between local and transit is more significantly found in the Figure. It is obvious that East Port Said and Damietta are transit-oriented while El Dekheila and Alexandria are local-oriented.



Source: JICA Study Team

Figure 2.7.3 Slot Allocations in The Average Vessel Size (as of Nov. 1, 2010)

### Forecast of Future Network

As stated In the previous paragraph, a clear distinction has been established between the role of local-oriented EI Dekheila/Alexandria and transship-oriented East Port Said/Damietta. The future network of container transport is forecasted basically in line with this existing role separation of the ports.

El Dekheila and Alexandria will continue to be the gateway of local exports and imports, taking advantage of the proximity to Greater Cairo, Alexandria and the major industrial zones. Those local cargoes will also continue to increase steadily keeping pace with the growth of the Egyptian economy.

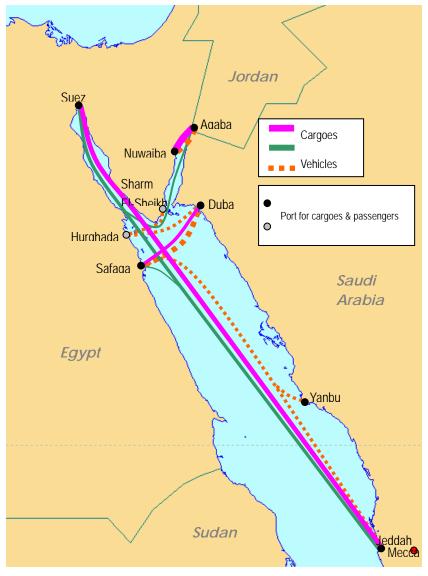
East Port Said and Damietta will continue to be transship hubs, making use of rapidly expanding feeder networks for the East Mediterranean, Aegean Sea and Black Sea where many emerging countries are situated on the coastlines. This scenario however, may change if those ports should become seriously congested and fail to provide sufficient berthing windows to user mega carriers or feeder lines for prompt transhipments. In this sense, constant expansion of the operational capacity should be ensured at those ports.

### 2.7.2. Ferry Network in the Red Sea

Another maritime transport network has been developed in the Red Sea area by the cross-sea ferry operators, linking the coastal countries i.e. Egypt, Jordan and Saudi Arabia. The traffic consists of general

cargoes, vehicles and passengers including Egyptian pilgrims for Mecca. Different types of ferries are deployed according to the traffic; Ro-Ro, Ro-Pax and high-speed passenger ferries.

Figure 2.7.4 depicts the current status of the network.



Source: JICA Study Team

Figure 2.7.4 Ferry Network in Red Sea

Major ferry operators, their fleets and calling ports are summarized in Table 2.7.4 below.

Table 2.7.4 Major Ferry Operators in Red Sea (as of Jul.1, 2009)

| Operator                | Country of Registration | Number, Type of<br>Ferries | Calling Ports                               |
|-------------------------|-------------------------|----------------------------|---|
| Arab Bridge Maritime    | Jordan                  | 7 (RoRo, RoPax, Pax)       | Suez, Safaga, Nuwaiba, Aqaba, Duba, Jeddah  |
| Namma Shipping Line     | Egypt                   | 4 (RoPax)                  | Suez, Safaga, Duba, Jeddah, Sawakin (Sudan) |
| El Salam Maritime       | Egypt                   | 2 (RoRo)                   | Suez, Aqaba, Jeddah                         |
| Norna Shipping Corp.    | Egypt                   | 1 (RoRo)                   | Suez, Jeddah                                |
| National Navigation Co. | Egypt                   | 2 (Pax)                    | Safaga, Yanbu, Jeddah                       |
| United Marine Lines     | Egypt                   | 2 (Pax)                    | Hurghada, Sharm El-Sheikh, Duba             |

Source: JICA Study Team

Volume of cargoes and number of vehicles/passengers are summarized by port pair as per Table 2.7.5 below.

Table 2.7.5 Ferry / RoRo Traffics in Red Sea Area (Jul. 1, 2009 – Jun. 30, 2010)

| Major Port Pairs   |                            | Cargoes<br>(tons) | Vehicles<br>(units) | Passengers (persons) |
|--------------------|----------------------------|-------------------|---------------------|----------------------|
|                    | Nuwaiba / Aqaba            | 635,934           |                     | 796,292              |
|                    | Suez / Jeddah              | 221,761           | 110,726             |                      |
|                    | Safaga / Duba              | 54,827            |                     | 530,541              |
| Intor              | Hurghada / Duba            |                   |                     | 177,817              |
| Inter-<br>national | Suez / Aqaba               |                   | 1,519               |                      |
| Tiational          | Safaga / Jeddah            |                   | 760                 | 78,326               |
|                    | Safaga / Yanbu             |                   |                     | 71,246               |
|                    | Others                     | 10,331            | 88                  | 11,876               |
|                    | Sub Total                  | 922,853           | 113,093             | 1,666,098            |
|                    | Hurghada / Sharm El-Sheikh |                   |                     | 63,426               |
| Domestic           | Others                     | 1,726             | 0                   | 13,486               |
|                    | Sub Total                  | 1,726             | 0                   | 76,912               |
|                    | Total                      | 924,579           | 113,093             | 1,743,010            |

Note: Traffics of regular-calling ferries only. Cruise ship passengers are not included.

Source: Egyptian Maritime Data Bank

### Forecast of Future Network

It is forecasted that the existing ferry network in Red Sea area will remain as it is, as it is supported by the historical ties among the coastal countries. However, future growth of the traffic will depend on the area's economic growth which has been rather slow in recent years compared with the Mediterranean Sea area.

# CHAPTER 3: CURRENT ISSUES AND FUTURE POLICY DIRECTION

# 3.1. PORT DEVELOPMENT

Alexandria, El-Dekhila, Damietta, West Port Said, East Port Said, and Sokhna are major commercial ports in Egypt handling 91% of the total cargo and 98% of the container cargo in 2009. Consequently, one can have a general idea of the current issues and future potential of the Egyptian port sector by analyzing these six ports. Strength and weakness of the ports are summarized below (Table 3.1.1).

Table 3.1.1 Strength and Weakness of Major Commercial Ports

| Table 3.1.1 Strength and Weakness of Major Commercial Ports |   |   |  |  |  |  |
|---|---|---|--|--|--|--|
| Port  | Strength  | Weakness  |  |  |  |  |
| Alexandria<br>and<br>El-Dekhila                             | <ul> <li>✓ Proximity to the Cairo/Alexandria metropolitan areas and industrial areas</li> <li>✓ Concentration of the maritime industries</li> <li>✓ Smooth road connection to Cairo via the 8-lane desert road</li> <li>✓ International airport</li> <li>✓ Maintenance dredging is unnecessary</li> <li>✓ Comfortable climate</li> </ul>  | <ul> <li>✓ Lack of land space for expansion</li> <li>✓ Closed for 30 days a year due to strong winds impeding the attraction of transshipment containers</li> <li>✓ Congested terminals due to the small terminal space</li> <li>✓ Difficulty for captains in identifying berths at night due to the bright lights behind the port</li> <li>✓ Relatively shallow draft (max -14.5 m)</li> </ul>   |  |  |  |  |
| Damietta  | <ul> <li>✓ Proximity to the Cairo/Alexandria metropolitan areas and industrial areas</li> <li>✓ Smooth road connection to Cairo</li> <li>✓ Connection with river transportation through a barge channel</li> <li>✓ Comfortable climate</li> </ul>   | <ul> <li>✓ Regular maintenance dredging is needed</li> <li>✓ Vessel waiting before entering the port due to the one-way traffic of the access channel</li> <li>✓ Narrow port entrance</li> <li>✓ Reachstacker operation of the existing container terminal</li> <li>✓ Relatively shallow draft (max -14.5 m)</li> </ul>   |  |  |  |  |
| West Port Said<br>and<br>East Port Said                     | <ul> <li>✓ Zero deviation from the trunk navigation route.</li> <li>✓ Natural conditions are perfect for port operation thanks to the canal breakwaters. No waves or swells hinder port operation. SCCT is closed for only 3 days a year due to sand storms and fog.</li> <li>✓ Some maintenance dredging is needed but its volume is limited because this port is far away from the mouth of the River Nile (Dredging is carried out by the Suez Canal Authority using a part of the port dues paid by SCCT clients).</li> <li>✓ Vast land area available for port expansion at East Port Said.</li> <li>✓ High productivity at East Port Said.</li> </ul> | <ul> <li>✓ Soil conditions are poor. A 40-m thick soft clay layer requires piles to be driven to 60 m deep</li> <li>✓ Congested terminals in West Port Said due to the small terminal space</li> <li>✓ East Port Said lacks full customs functions due to the absence of some related authorities. Users need to travel between East and West Port Said for that.</li> <li>✓ A move between East Port Said and West Port Said requires two ferry trips, making it time-consuming and inefficient.</li> <li>✓ In Egypt, customs clearance fees/charges are regionalized. Consequently, local cargoes are transported to Alexandria by feeder vessels. This transport costs 150 \$US/TEU and takes 5 days, adding no values.</li> <li>✓ Land transport to Cairo goes through a ferry or bridge at this moment, or tunnel not there yet, which could become a bottleneck.</li> </ul> |  |  |  |  |

|        | ✓ Proximity to the Cairo metropolitan area   | n ✓ Lack of handling capacity resulting ir vessel waiting and diversion |
|--------|--|---|
| Sokhna | <ul> <li>✓ Vast available land area around the port</li> <li>✓ Smooth road connection to Cairo via a 6-lane motorway</li> <li>✓ Maintenance dredging is unnecessary</li> </ul> | ne ✓ Lack of urban functions a  |
|        | ✓ Deep draft (-17 m)   |   |

Source: JICA Study Team

During the last five years, the Egyptian port sector has experienced a very rapid growth at East Port Said and slow growth (or even a decline) at Damietta and West Port Said (Table 3.1.2). Alexandria and El-Dekhila have steadily grown during the period. Throughput in Sokhna was growing until 2008 but declined in 2009. Combined with the strength and weakness of the ports, these figures indicate the following:

- Alexandria and El-Dekhila are growing steadily as gateway ports to the Cairo/Alexandria metropolitan areas in spite of the port congestion and unfavorable wind conditions.
- Damietta lost a major client, the Maersk Line, to East Port Said, resulting in a decline of cargo.
- West Port Said is losing customers due to the port congestion and competition against East Port Said.
- East Port Said is growing rapidly taking advantage of the status as an efficient transshipment hub as well as vast land areas available for port expansion.
- With vast land areas available for port expansion, Sokhna has a great potential as a gateway port to the Cairo metropolitan area but the potential has not yet fully materialized.

Table 3.1.2 Cargo Growth at the Major Commercial Ports (2004-2009)

(%/year)

| Port           | Annual growth rate of the total cargo throughput | Annual growth rate of the container cargo throughput |  |
|----------------|--|--|--|
| Alexandria     | 4.1  | 10.2   |  |
| El-Dekhila     | 6.1  | 21.2   |  |
| Damietta       | 5.4  | -0.2   |  |
| West Port Said | -1.1   | -2.6   |  |
| East Port Said | 242  | 172.5  |  |
| Sokhna         | 5.5  | 12.5   |  |

Source: JICA Study Team

Judging from the productivity recorded in container terminals of major commercial ports, there is room for better utilization of the existing facilities except in East Port Said (Table 3.1.3). To develop a transshipment hub, productivity of the terminal needs to keep up with that of competitors in the region (Table 3.1.4, Table 3.1.5, Figure 3.1.1).

Table 3.1.3 Productivity of Container Terminals in Major Commercial Ports (2009)

|                | Container                   | Terminal Facility   |                       |                  | Productivity |        |            |
|----------------|-----------------------------|---------------------|-----------------------|------------------|--------------|--------|------------|
| Port           | throughput (TEU)<br>in 2009 | Berth<br>length (m) | Terminal<br>area (m2) | Gantry<br>cranes | TEU/m        | TEU/m2 | TEU/gantry |
| Alexandria     | 615,977                     | 900                 | 273,000               | 7                | 684          | 2.3    | 87,997     |
| El-Dekhila     | 661,456                     | 1,552               | 596,000               | 9                | 426          | 1.1    | 73,495     |
| Damietta       | 1,139,018                   | 1,050               | 620,000               | 10               | 1,085        | 1.8    | 113,902    |
| West Port Said | 760,967                     | 1,320               | 467,130               | 7                | 576          | 1.6    | 108,710    |
| East Port Said | 2,539,984                   | 1,200               | 600,000               | 12               | 2,117        | 4.2    | 211,665    |
| Sokhna         | 427,879                     | 750                 | 200,000               | 4                | 571          | 2.1    | 106,970    |

Source: JICA Study Team, based on MTS data (container throughput in 2009), Containerization International 2010 and DP World (terminal facility)

Table 3.1.4 Productivity of Container Terminals in Major Container Ports in the Region (2008)

|                        | Container                   | Terminal Facility   |                       |               | Productivity |        |            |  |
|------------------------|-----------------------------|---------------------|-----------------------|---------------|--------------|--------|------------|--|
| Port                   | throughput (TEU)<br>in 2008 | Berth<br>length (m) | Terminal<br>area (m2) | Gantry cranes | TEU/m        | TEU/m2 | TEU/gantry |  |
| Dubai                  | 11,827,299                  | 4,875               | 3,536,905             | 50            | 1,582        | 3.3    | 149,713    |  |
| Gioia Tauro<br>(Italy) | 3,467,772                   | 3,011               | 1,300,000             | 18            | 1,152        | 2.7    | 192,654    |  |
| Marsaxlokk<br>(Malta)  | 2,334,182                   | 2,158               | 680,000               | 23            | 1,082        | 3.4    | 101,486    |  |

Source: JICA Study Team based on the data of Containerization International 2010

Table 3.1.5 Container Ports Competing in the East Mediterranean (2009)

| Port           | Operator      | Capacity<br>(million TEU/year) | Volume<br>(million TEU) | Share in the East<br>Med. market (%) |
|----------------|---------------|--------------------------------|-------------------------|--------------------------------------|
| East Port Said | SCCT          | 2.7                            | 2.7                     | 19                                   |
| West Port Said | PSCHC         | 1                              | 0.8                     | 6                                    |
| Damietta       | DCHC          | 1.2                            | 1.2                     | 9                                    |
| Gioia Tauro    | Euro gate     | 5                              | 2.9                     | 21                                   |
| Malta          | Terminal link | 2.5                            | 2.2                     | 16                                   |
| Piraeus        | Cosco         | 2.1                            | 0.4                     | 3                                    |
| Limassol       | CPA           | 0.7                            | 0.3                     | 2                                    |
| Taranto        | Evergreen     | 2                              | 0.7                     | 5                                    |
| Cagliari       | Euro gate     | 0.9                            | 0.7                     | 5                                    |
| Istanbul       | State/Harkas  | 3.5                            | 2.0                     | 14                                   |

Source: SCCT



Figure 3.1.1 Container Ports Competing in the East Mediterranean

Based on these analyses, the Study Team presents the following preliminary observation for the future development of major commercial ports:

# Alexandria and El-Dekhila

- Creation of new terminals needs to be explored as a steady cargo growth is expected in spite of the port congestion.
- O Judging from the depth and configuration of access channels, creation of deep draft terminals is more reasonable in El-Dekhila rather than in Alexandria (Figure 3.1.2).
- o Improvement in handling productivity is also desirable.
- o Priority should be given to local containers as areas for port expansion are limited and their potential as gateway ports to the metropolitan areas is incomparable.

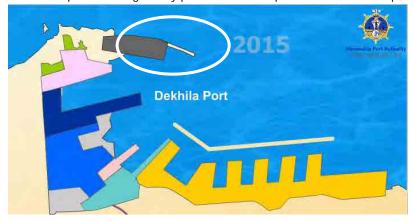


Figure 3.1.2 Container Terminal Planned in El-Dekhila Port

#### Damietta

- o Progress of the DIPCO project needs to be closely monitored (Figure 3.1.3).
- Once the DIPCO project is completed, expansion and deepening of the access channel will be needed though it will be costly.

- The narrow port entrance may eventually constrain the port capacity even if the access channel is widened outside the port.
- O Studies on sedimentation and vessel waiting simulation will be needed before determining the expansion and deepening of the access channel.
- Since it is beneficial for Egypt to have a transshipment hub other than Port Said, the DIPCO project needs to be promoted.

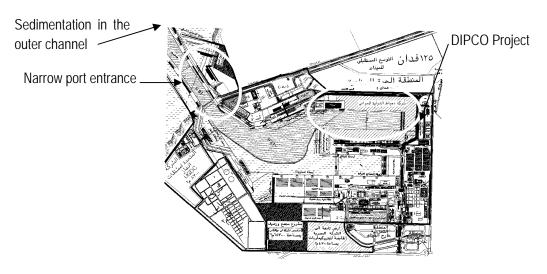


Figure 3.1.3 Issues in Damietta Port

### West Port Said

- o Potential of large-scale expansion is limited because of the urban land-use right behind the port (Figure 3.1.4).
- o To keep its position as a transshipment hub, improvement in handling productivity is desirable. For this purpose, expansion of the container yard will be needed.



Figure 3.1.4 Limited Terminal Space in West Port Said

### East Port Said

- Since its potential as a transshipment hub is quite high, further expansion is expected.
- Full customs functions will be needed at East Port Said to avoid ferry trips of customers to West Port Said (Figure 3.1.5).
- Creation of a FTZ and/or industrial zones is desirable to maximize the benefit of port operation for the Egyptian economy.
- Local containers at East Port Said have increased threefold between 2006 and 2009 (Table 3.1.6). Depending on the future traffic volume, road links with the western bank of the Suez Canal will need to be strengthened.

Table 3.1.6 Growth of Local Containers in East Port Said

| Year | Local containers<br>(TEU) | Annual growth rate (%/year) |
|------|---------------------------|-----------------------------|
| 2006 | 110,358                   | -                           |
| 2007 | 180,918                   | 63.9                        |
| 2008 | 254,798                   | 40.8                        |
| 2009 | 311,688                   | 22.3                        |

Source: SCCT



Figure 3.1.5 Ferry Connections between East and West Port Said

# Sokhna

- o Its potential as a transshipment hub is not for the Mediterranean region but for the Red Sea area because of the transit fee of the Suez Canal.
- Since Sokhna is located at the north end of the Red Sea, other ports located to the south such as Jeddah and Aden have a geographical advantage as a transshipment hub for the

Red Sea.

- Rather than being a transshipment hub, Sokhna can be an alternative to Alexandria and EI-Dekhila as a gateway port to the Cairo metropolitan area taking advantage of the 6-lane motorway linking it with Cairo.
- o This will help alleviate the congestion at Alexandria and El-Dekhila.
- o For this reason, handling of local containers to/from Asia should be promoted.
- o To solve the current port congestion, handling capacity needs to be enhanced.
- o ITC

### 3.2. LOGISTICS ISSUES

Based on interviews with port authorities and major container carriers' agents as well as findings of site visits, the Study Team recommends that the following points be addressed to enhance logistics functions and ensure a smooth flow of port cargo traffic (Table 3.2.1).

Table 3.2.1 Measures to Enhance Logistics Functions

| Are               | а             | Measures  |  |  |
|-------------------|---------------|---|--|--|
| Shipping industry |               | ✓ Relaxation of the limit on foreign shareholding in shipping |  |  |
|                   |               | agent companies   |  |  |
|                   |               | ✓ Standardization of port EDI systems                         |  |  |
| Stevedoring       | g industry    | ✓ Diversification of the wage and employment system for       |  |  |
|                   |               | stevedoring workers   |  |  |
| Freight forward   | ding industry | ✓ Introduction of a national single window system             |  |  |
| Intermodal issues | Sea port/Rail | ✓ Speeding-up of cargo trains                                 |  |  |
|                   |               | ✓ Creation of inland container depots (ICD) near the center   |  |  |
|                   |               | of Cairo with rail access                                     |  |  |
|                   |               | ✓ Development of intermodal logistics services                |  |  |
|                   |               | ✓ Creation of a cargo location system                         |  |  |
|                   | Sea port/IWT  | ✓ Improvement of navigability of channels                     |  |  |
|                   |               | ✓ Development of intermodal logistics services                |  |  |
|                   | Sea port/Road | ✓ Improvement of the exit of the Alexandria Desert Road at    |  |  |
|                   |               | Alexandria  |  |  |
|                   |               | ✓ Expansion of the access road to East Port Said              |  |  |
|                   |               | ✓ Higher utilization of Sokhna Port                           |  |  |
| Trade fac         | ilitation     | ✓ Reduction of the time for documents preparation             |  |  |
|                   |               | ✓ Reduction of cargo damage/loss at customs clearance         |  |  |

Source: JICA Study Team

These recommended measures are discussed in detail in the following sections.

### 3.2.1. Shipping Industry

- Relaxation of the limit on foreign shareholding in shipping agent companies
  - The Decree 451 enacted in October 2009 seems putting the clock back to the years before the promulgation of the Investment Law in 1997. MTS needs to provide convincing explanations to the agent companies concerned why 100% foreign capital once allowed under the Investment Law was suddenly limited down to less than 50%.
  - Agent companies whose principal shareholder shipping line has its own vessels regularly call at Egyptian ports, at least, should be exempted from the related provisions of the Decree 451. That is because those shipping lines should be rewarded for their costs for

bringing their vessels into Egyptian ports. Otherwise, Egyptian ports would become less attractive to foreign shipping lines which plan to deploy their vessels into Egypt.

- Standardization of port EDI systems
  - Although port EDI systems have already been introduced at some ports, each port is using a different EDI system and no common interface is established, which is causing unnecessary workloads to shipping lines' agents.
  - o EDI procedures and platforms need to be standardized and integrated among all Egyptian ports so that agents can make an entry of data with minimum transactions.

# 3.2.2. Stevedoring Industry

- Diversification of the wage and employment system for stevedoring workers
  - o In the course of interviews, some agent companies pointed out that stevedoring companies in state-owned container terminals lack flexibility of manpower to deal with the fluctuating cargo volume. Those stevedoring companies seem to bear substantial amount of fixed costs, which would make their break-even point rather high.
  - In consequence, it would be worth considering for those stevedoring companies to diversify their system of wages or employment into more flexible one.
  - A flexible employment system using manpower supply agencies could be an answer to respond to the fluctuation of handling volume. Those workers could be pooled and shared by multiple terminals.
  - In this case, skilled labors need to be respected and the instructions of works need to be retained in the manpower supply company so that it will not result in mere wage-cutting.
  - Since the labor issue is quite sensitive, cautious reviews will be needed by pertinent agencies and industries concerned.

# 3.2.3. Freight Forwarding Industry

- Introduction of a national single window system
  - As touched upon in a prior section and also in a previous JICA study7, now is the time for Egypt to introduce a nation-wide single window system.
  - O Having been proved in many economically advanced countries, trade facilitation increases the velocity of money circulation in a country, which will bring a large scale of benefit to the country's economy growth. A national single window system is one of the most effective solutions for trade facilitation.
  - The port EDI system should be incorporated into the national single window system, which will enable both shipping agents and freight forwarders to make far quicker data entries with less workload.
  - The national single window system will also eliminate legacy/obscure practices long been formed among customs and freight forwarders, as pointed out by the previous JICA study. It will enhance the transparency of customs procedures from the viewpoint of foreign traders and thus make the Egyptian economy more competitive.

<sup>&</sup>lt;sup>7</sup> The Study on Multimodal Transport and Logistics System of The Eastern Mediterranean Region and Master Plan, Chapter 7, August 2008

### 3.2.4. Intermodal Issues

### Sea port/Railways

- Railway access is available at major commercial ports including Alexandria, El-Dekhila,
   Damietta, Port-Said, and Sokhna but not highly utilized.
- Low use of railway access is mostly attributable to the trouble in arranging secondary transport at both ends of the cargo traffic and the slow speed of cargo trains.
- o In order to promote rail transportation of maritime cargo, both hardware and software need to be improved. Generally, slow deliveries and uncertainty of transport schedule are the two main reasons to impede the use of rail transportation.
- As for hardware, speeding-up of cargo trains and creation of inland container depots (ICD) near the center of Cairo with rail access should be considered. ICD should provide customs clearance services to reduce cargo dueling time within ports and alleviate port congestions. The previous JICA study proposed the creation of a logistics center with rail access at 6th of October industrial area and 10th of Ramadan industrial area.
- As for software, intermodal logistics services should be developed so that a customer can count on a single company in arranging the entire cargo traffic between ports and origin/destination of cargo as well as customs clearance procedures. This company is also expected to coordinate the terminal operation in ports and arrangement of cargo trains.
- Creation of a cargo location system is also important to enable efficient supply chain management for customers. In order to make this happen, all parties concerned should actively participate in the establishment of the system.
- Once an efficient supply chain management is in place, some value-added services will become available by advanced logistics providers. For example, a modernized logistics center could be developed on a corridor connecting different gate ports, where a logistics provider offers a total logistics service from upper stream (just-in-time supply of raw materials) to down stream (consolidation of finished products from different manufacturers by order of the buyers) utilizing the logistics center. The logistic activities mentioned above may be integrated into the concept of Intermodal Transport Corridor (ITC) which will be propounded by the Study Team in a different chapter.

### Sea port/IWT

- o Among major commercial ports, Alexandria and Damietta have a link with inland waterways. Those links are not highly utilized, though.
- The river barge terminal in Damietta is spacious and linked with the Damietta branch of the River Nile by a channel 5 m deep. Low utilization of IWT at Damietta seemingly arises from either the poor navigability of the channel up to the Cairo metropolitan area or a lack of freight forwarders providing intermodal services.

# Sea port/Roads

- Major commercial ports in Egypt are linked with the Cairo Metropolitan Area by expressways. Road access to ports is generally good, but there is some room for further improvement.
- For Alexandria and El-Dekhila, Alexandria Desert Road is the main access. It is a 6-8 lane expressway and cars can travel at 100 km/h throughout its entire length. Exit of the expressway at Alexandria has only 4 lanes, however, and triggers severe congestion. This is certainly an area to be improved.
- East Port Said expects a dramatic rise in cargo volume after the Phase-2 becomes

- operational, but the access road to East Port Said has just 2 lanes. If East Port Said will be developed as an area producing local cargo such as a distribution center or value-added industrial zone, the access road will surely need major expansion.
- Sokhna Port has a good road access, a 6-lane expressway linking the port with the Cairo Metropolitan Area. This port has a great potential but its throughput is still low (428,000 TEU in 2009) relative to its capacity (1,100,000TEU). Though it may be difficult for customers (shippers, consignees, traders) to change the port of lading/discharge due to established business practices, higher utilization of Sokhna is worth considering. Shift of the cargo to Sokhna Port will help delay the capacity saturation of Mediterranean ports, Alexandria, El-Dekhila, and Damietta.

Table 3.2.2 Expressways linking Commercial Ports with the Cairo Metropolitan Area

| Commercial port | Highway number     | Number of lanes   |
|-----------------|--------------------|-------------------|
| Alexandria      | 27, 237            | 6-8 (27), 4 (237) |
| El-Dekhila      | 27, 237            | 6-8 (27), 4 (237) |
| Damietta        | 37, 10/15          | 4                 |
| East Port Said  | - (secondary road) | 2                 |
| West Port Said  | 15                 | 4                 |
| Sokhna          | 176                | 6                 |

Source: JICA Study Team

### 3.2.5. Trade Facilitation

Trade facilitation is vital for lowering trade barriers and thus achieving a smooth flow of goods across the borders. Recently, Egypt has achieved remarkable improvements in this regard (Table 3.2.3). In 2010, time to export and time to import are 12 days each, almost equal to the average of OECD high income countries (11 days each). Egypt now ranks at 21st in the world in this area. However, comparing this commendable track record with that of Singapore, the number one country in ease of doing business in the world, there still seems to be room for improvement (

\_

•

• Table 3.2.4).

Table 3.2.3 Trading across Borders in Egypt

|      | Documents<br>to export<br>(number) | Time to<br>export<br>(days) | Cost to export (US\$ per container) | Documents<br>to import<br>(number) | Time to import (days) | Cost to import (US\$ per container) |
|------|------------------------------------|-----------------------------|-------------------------------------|------------------------------------|-----------------------|-------------------------------------|
| 2006 | 6                                  | 20                          | 1,014                               | 6                                  | 25                    | 1,049                               |
| 2007 | 6                                  | 15                          | 714                                 | 6                                  | 18                    | 729                                 |
| 2008 | 6                                  | 14                          | 737                                 | 6                                  | 15                    | 823                                 |
| 2009 | 6                                  | 14                          | 737                                 | 6                                  | 15                    | 823                                 |
| 2010 | 6                                  | 12                          | 613                                 | 6                                  | 12                    | 698                                 |

Source: Doing business, World Bank

Table 3.2.4 Trading across Borders in Singapore

|      | Documents<br>to export<br>(number) | Time to export (days) | Cost to export (US\$ per container) | Documents<br>to import<br>(number) | Time to import (days) | Cost to import (US\$ per container) |
|------|------------------------------------|-----------------------|-------------------------------------|------------------------------------|-----------------------|-------------------------------------|
| 2006 | 4                                  | 5                     | 416                                 | 4                                  | 4                     | 367                                 |
| 2007 | 4                                  | 5                     | 416                                 | 4                                  | 4                     | 367                                 |
| 2008 | 4                                  | 5                     | 456                                 | 4                                  | 4                     | 439                                 |
| 2009 | 4                                  | 5                     | 456                                 | 4                                  | 4                     | 439                                 |
| 2010 | 4                                  | 5                     | 456                                 | 4                                  | 4                     | 439                                 |

Source: Doing business, World Bank

- Comparison of trade procedures between Egypt and Singapore clearly shows the area for further improvement. The duration needed for documents preparation shows a stark difference between the two economies (Table 3.2.5).
- Based on the analysis of trade procedures around the world, the World Bank points out that
  introduction of an EDI system, opening of a single window covering all agencies involved, and
  risk-based customs inspection can reduce the time for trade procedures.

Table 3.2.5 Comparison of the Time for Trade Procedures between Egypt and Singapore

(days)

| Procedures                              | Exp   | port      | Imp   | oort      |
|---|-------|-----------|-------|-----------|
|   | Egypt | Singapore | Egypt | Singapore |
| Documents preparation                   | 7     | 1         | 8     | 1         |
| Customs clearance and technical control | 1     | 1         | 1     | 1         |
| Ports and terminal handling             | 2     | 1         | 1     | 1         |
| Inland transportation and handling      | 2     | 2         | 2     | 1         |
| Total                                   | 12    | 5         | 12    | 4         |

Source: Doing business, World Bank

• The Japan Chamber of Commerce and Industry pointed out, in the report8 of Japan Business Council for Trade and Investment Facilitation, that cargo damage and cargo loss were frequently experienced at customs in Egypt and thus customs facilities and customs officers needed to be strengthened. The following is the excerpt of the report on this issue: Lack of the transparency and chronic delay characterize the reality of the customs clearance in Egypt. Adoption of a large customs broker house does not improve the chronic congestion. Customs inspectors hardly pay any attention to preserving the products intact, undamaged by inspection. Breakage, damage, or pilferage occurs frequently. To ensure that cargoes go through the customs clearance undamaged, importers are forced to employ a personal customs broker to let him stick to the cargo throughout the customs clearance procedure each time.

<sup>&</sup>lt;sup>8</sup> Issues and requests relating to foreign trade and investment in 2010

The World Bank publishes Logistics Performance Index (LPI), indicators to evaluate the efficiency of logistics in countries around the world. LPI is compiled based on a worldwide survey of operators (freight forwarders). International LPI is based on a survey of operators operating outside the country and Domestic LPI is based on those operating inside the country. Since LPI provides qualitative and quantitative evaluation for areas constituting logistics chain, it sheds some lights on areas to be improved in Egypt. Overall LPI of Egypt is relatively low, ranked at 92<sup>nd</sup> among 155 countries in the world. Among the factors constituting LPI, rating for customs is particularly low, ranked at 122<sup>nd</sup> in the world trailing behind the level of the neighboring region (Table 3.2.6). As for transport infrastructure, operators give very low marks to rail and, to a lesser extent, road (Table 3.2.7).

Table 3.2.6 Comparison of the 2010 International LPI between Egypt and the Neighboring Region

|                      | Eg    | gypt | Middle East and | d North Africa |  |
|----------------------|-------|------|-----------------|----------------|--|
|                      |       |      | Score           | Difference     |  |
| Overall LPI          | score | 2.61 | 2.6             | 0.01           |  |
| Overall LFT          | rank  | 92   | 2.0             | 0.01           |  |
| Customs              | score | 2.11 | 2.33            | -0.22          |  |
| Customs              | rank  | 122  | 2.33            | -0.22          |  |
| Infrastructure       | score | 2.22 | 2.36            | -0.15          |  |
| Illiastructure       | rank  | 106  | 2.30            | -0.15          |  |
| International        | score | 2.56 | 2.65            | -0.09          |  |
| shipments            | rank  | 110  | 2.00            | -0.09          |  |
| Logistics competence | score | 2.87 | 2.53            | 0.34           |  |
| Logistics competence | rank  | 54   | 2.55            | 0.34           |  |
| Tracking & tracing   | score | 2.56 | 2.46            | 0.1            |  |
| Tracking & tracing   | rank  | 101  | 2.40            | 0.1            |  |
| Timeliness           | score | 3.31 | 3.22            | 0.1            |  |
| 1111161111622        | rank  | 81   | 3.22            | U. I           |  |

Source: Logistics Performance Index 2010, World Bank

Table 3.2.7 Comparison of the 2010 Domestic LPI on the Quality of Infrastructure between Egypt and the Neighboring Region

| Evaluate the quality of trade and transport related infrastructure (e.g. ports, roads, airports, information technology) in your country of work | Percent of respondents answering low/very low |                                 |  |
|--|---|---------------------------------|--|
|  | Egypt   | Middle East and<br>North Africa |  |
| Ports  | 25%   | 46.97%                          |  |
| Airports   | 50%   | 48.48%                          |  |
| Roads  | 75%   | 44.70%                          |  |
| Rail   | 100%  | 61.36%                          |  |
| Warehousing/transloading facilities  | 50%   | 48.48%                          |  |
| Telecommunications and IT  | 50%   | 26.52%                          |  |

Source: Logistics Performance Index 2010, World Bank

# CHAPTER 4: FUTURE DEVELOPMENT PLAN AND RECOMMENDATION

# 4.1. POLICY RECOMMENDATIONS ON THE PORT SECTOR

- Necessity of state-level coordination by MTS
  - Recently most of the major development projects have been implemented on a PPP basis (for example; Phase 2 expansion project of East Port Said), and the risk taken by the government for the development projects has become relatively smaller. Consequently, the central government now seems to have less intention to coordinate and/or prioritize development projects among ports.
  - b) However, taking consideration of the impact on the hinterland road networks for an example, it would be better for the central government to play more roles to make a state-level coordination among the ports.
- Functional allocation among the ports
  - a) Proposed functional allocation among major Egyptian ports is indicated in Table 4.1.1 below.

Table 4.1.1 Functional Allocation among Major Ports in Egypt

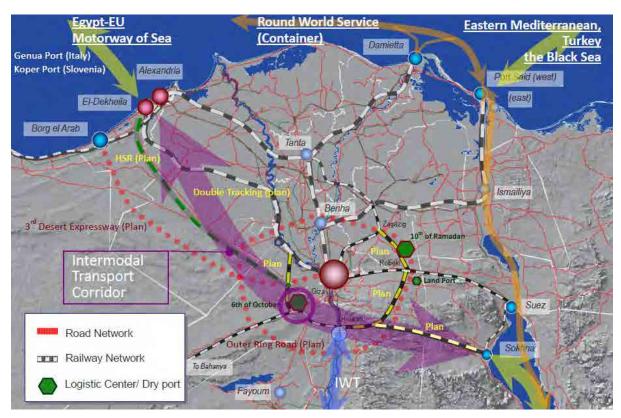
| Port                      | Major functions<br>at present  | Functions to be enhanced   | Hinterland envisaged in future  |
|---------------------------|--|--|---|
| Alexandria<br>/El Dekhila | <ul><li>local containers</li><li>transship containers</li><li>general cargoes</li><li>bulk</li></ul> | local containers   | Nile Delta     Greater Cairo     Metropolitan Area  |
| Damietta                  | <ul><li>transship containers</li><li>general cargoes</li><li>bulk</li></ul>                          | transship containers   | <ul><li>Nile Delta</li><li>Greater Cairo<br/>Metropolitan Area</li></ul>  |
| West Port<br>Said         | <ul><li>local containers</li><li>bulk</li></ul>  | <ul><li>local containers (room for</li><li>expansion will be limited)</li></ul>  | Nile Delta     Greater Cairo     Metropolitan Area  |
| East Port<br>Said         | transship containers   | <ul> <li>transship containers to be given priority</li> <li>local containers</li> <li>developmet of value-adding industries based on the development of SEZ</li> </ul> | In addition to trans- shipment,<br>Nile Delta & Greater Cairo<br>Metropolitan Area o be<br>involved in future   |
| Sokhna                    | local containers   | <ul><li>local containers</li><li>bulk (as an industrial port)</li></ul>  | <ul> <li>Greater Cairo Metropolitan         Area and Upper Egypt (for         Asia/Red Sea cargoes)</li> <li>ITC transits         (for Europe cargoes)</li> </ul> |

Source: JICA Study Team

- b) The ports with limited water/land area (Alexandria/El Dekhila, West Port Said) should focus on local containers, while the port with large area for future development (East Port Said) should give priority to transship containers and SEZ development. Water area of Damietta is fully occupied with the on-going development projects.
- Out of 6,800 container vessels with total capacity of 25 million TEU currently passing through Suez Canal, 3,300 vessels (48%) with total capacity of 16 million TEU (64%) are calling at Egyptian ports. Out of the total capacity of 25 million TEU, 3.4 million TEU (13.5%) are loaded/discharged in Egyptian ports, which is presumed to include 1.1 million TEU (4.4%) of Egypt-local cargoes. Currently no container service is available for calling the ports on both sides of Mediterranean Sea and Red Sea. If bulk cargoes are included, approx. 6-10% of the total cargoes passing through Suez Canal are loaded/discharged at Egyptian ports in recent years.
- d) Utilization of Sokhna is recommended for the cargoes transshipped between Greater Cairo Metropolitan Area and Asia/Red Sea area, in view of the mitigation of congestions at Alexandria / El Dekhila and desert highways, and also the saving of total transportation costs. As for Asia-Europe trade lanes however, it would not be practical to call at Sokhna and Mediterranean ports at the same time in view of the economic rationality.
  - 1) Mediterranean ports have more potential as a transshipment hub.
  - 2) Mediterranean ports have a shorter distance to the gravity center of economic activities in the Nile Delta.
  - 3) Concentration of maritime-related industries at Alexandria

Consequently there is no such service at present as calling at Sokhna and any Mediterranean ports at the same time.

In future, the cargo movements between Europe and Asia may be canalized into the Intermodal Transportation Corridor (ITC). The conceptual image of ITC is shown in Figure 4.1.1 below.



Source: JICA Study Team

Figure 4.1.1 Conceptual Image of Intermodal Transport Corridor (ITC)

- e) Since railway transportation is suitable for mineral products, it would be reasonable for those cargoes for Asia to be carried to Red Sea ports by railways. As Safaga is the only port in southern Egypt to have a railway access, Safaga can be the gateway for mineral products in Upper Egypt except Dakhla which has quite a distance to the existing railway. For those for Europe, railway transportation to the Mediterranean ports would be reasonable.
- f) For the cargoes transshipped between Upper Egypt and Asia/Red Sea area, it is recommended to use Sokhna as stated in b) above. The cargoes transshipped between Upper Egypt and Europe are considered to use Mediterranean ports as stated in b). In those ports, any investments in expectation of Upper Egypt cargoes need to be considered carefully, as the area has a quite small scale of population and industrialization.
- g) As Sokhna has already had an access of 6-lane roads and railways, it can be an alternative transportation route to Greater Cairo Metropolitan Area for Asian cargoes in case of malfunction in Suez Canal transit. Such redundancy can be secured if a continued development is implemented at Basin 2 where DP World has already obtained the concession for development. Pipelines will also be another alternative transportation route.
- h) Yearly 920,000 tons and 110,000 vehicles are currently carried by the international ferries in Red Sea. The ferry routes with a large cargo movement are ①Nuwaiba-Aqaba, ②Suez-Jeddah, ③Safaga-Duba. Those 3 routes will continue to be the major ferry trade lanes in Red Sea in view of their characteristic features; ① is bypassing the inland

- route via Israel, ② is the way to Mecca and ③ is connecting the nodal point in southern Saudi Arabia.
- i) Passenger traffic (except leisure cruise passengers) by International ferries in Red Sea amounts in total to 1,740 thousand per year. The routes with a large passenger traffic are ①Nuwaiba-Aqaba, ②Safaga-Duba, ③Hurghada-Duba. Those are not only for daily use but also for the tourists as well as the pilgrims to Mecca in Hajji season. Having many high-speed boats been deployed in recent years, those will continue to be the major passenger ferry routes in Red Sea just as for the cargoes/vehicles. In addition to the above, 400,000 of leisure cruise passengers are getting on/off at Red Sea ports; Safaga as a tourism base for Luxor/Aswan of Upper Egypt, and Shalm El-Sheikh for Sinai. Some of the cruise ships come from Europe to Red Sea through Mediterranean Sea and Suez Canal.

### 4.2. CAPACITY REQUIREMENT AND FUTURE PORT DEVELOPMENT

The JICA Study Team analyzed the need to expand capacity of container terminals in Egypt. The capacity of the existing facilities and known expansion projects can be estimated with a reasonable degree of accuracy for container terminals. Currently, productivity of the existing container terminals except East Port Said is not high compared with advanced ports in the region (Table 4.2.1). In order for Egyptian ports to remain competitive with ports in the region and continue to be regional hubs, their productivity needs to catch up with that of competitors.

Table 4.2.1 Productivity of the Existing Container Terminals

|                | Container                      | 7                   | Terminal facility     |                  | Productivity |        |                |  |
|----------------|--------------------------------|---------------------|-----------------------|------------------|--------------|--------|----------------|--|
| Port           | throughput<br>(TEU)<br>in 2009 | Berth<br>length (m) | Terminal<br>area (m2) | Gantry<br>cranes | TEU/m        | TEU/m2 | TEU/<br>gantry |  |
| Alexandria     | 615,977                        | 900                 | 273,000               | 7                | 684          | 2.3    | 87,997         |  |
| El-Dekhila     | 661,456                        | 1,552               | 596,000               | 9                | 426          | 1.1    | 73,495         |  |
| Damietta       | 1,139,018                      | 1,050               | 620,000               | 10               | 1,085        | 1.8    | 113,902        |  |
| West Port Said | 760,967                        | 1,320               | 467,130               | 7                | 576          | 1.6    | 108,710        |  |
| East Port Said | 2,539,984                      | 1,200               | 600,000               | 12               | 2,117        | 4.2    | 211,665        |  |
| Sokhna         | 427,879                        | 750                 | 200,000               | 4                | 571          | 2.1    | 106,970        |  |
| Total          | 6,145,281                      | 6,772               | 2,756,130             | 49               |              |        |                |  |

Source: JICA Study Team

Table 4.2.2 Productivity of Container Terminals of Hub Ports in the Region

| Port                   | Container<br>throughput<br>(TEU) | 1                   | Terminal facility  | y                |       | Productivity |                |
|------------------------|----------------------------------|---------------------|--------------------|------------------|-------|--------------|----------------|
|                        | in 2008                          | Berth<br>length (m) | Terminal area (m2) | Gantry<br>cranes | TEU/m | TEU/m2       | TEU/<br>gantry |
| Dubai                  | 11,827,299                       | 4,875               | 3,536,905          | 50               | 1,582 | 3.3          | 149,713        |
| Gioia Tauro<br>(Italy) | 3,467,772                        | 3,011               | 1,300,000          | 18               | 1,152 | 2.7          | 192,654        |
| Marsaxlokk<br>(Malta)  | 2,334,182                        | 2,158               | 680,000            | 23               | 1,082 | 3.4          | 101,486        |

Source: JICA Study Team

Judging from the productivity of regional container hubs, the JICA Study Team proposes the following productivity figures for estimating the maximum handling capacity of the existing container terminals.

- 1,300 TEU/m
- 3 TEU/m2
- 150,000 TEU/gantry

Since SCCT in East Port Said is providing highly efficient terminal operation, the productivity recorded in 2009 is adopted for this terminal. With these figures, the maximum capacity of the existing terminals is calculated and compared with their declared capacity (Table 4.2.3). The result indicates the existing terminals can handle roughly nine million TEU, or two million TEU more than the declared capacity, if appropriate measures are taken. Necessary measures for achieving this target will differ depending on the port but one can make an educated guess by comparing the three calculated figures. Taking El-Dekhila as an example, the capacity estimated from berth length is far greater than that estimated from the number of gantries. This suggests that the terminal capacity of this port can be increased through the introduction of additional gantries. Other than the upgrading of hard-ware, improvement of soft-ware such as training of crane operators and optimization of yard planning, and effective use of EDI system needs to be considered to achieve maximum capacity.

Table 4.2.3 Capacity Estimate of the Existing Facility

| Port           | Declared capacity  | Maximum capacity |                |                    |  |  |  |
|----------------|--------------------|------------------|----------------|--------------------|--|--|--|
|                |                    | Estimated from   | Estimated from | Estimated from     |  |  |  |
|                |                    | 1,300 TEU/m      | 3 TEU/m2       | 150,000 TEU/gantry |  |  |  |
| Alexandria     | 620,000            | 1,170,000        | 819,000        | 1,050,000          |  |  |  |
| El-Dekhila     | 720,000            | 2,017,600        | 1,788,000      | 1,350,000          |  |  |  |
| Damietta       | α (N.A.)           | 1,365,000        | 1,860,000      | 1,500,000          |  |  |  |
| West Port Said | 895,500            | 1,716,000        | 1,401,390      | 1,050,000          |  |  |  |
| East Port Said | 2,700,000          | 2,539,984        | 2,539,984      | 2,539,984          |  |  |  |
| Sokhna         | 1,100,000          | 975,000          | 600,000        | 600,000            |  |  |  |
| Total          | 6,035,500 + \alpha | 9,783,584        | 9,008,374      | 8,089,984          |  |  |  |

Source: JICA Study Team

The future capacity of the Egyptian container ports is then estimated including the additional capacity to be provided by the known expansion projects (Table 4.2.4). The result indicates the container ports in Egypt will be able to handle up to 20 million TEU with those projects, more than three times as many boxes as the present throughput. The previous JICA Study9 estimated the future capacity of container terminals to be 25.5 million TEU in 2022. The difference between the two estimates is mostly attributable to whether or not further expansion of East Port Said beyond the phase-2 is included; the previous study estimated this expansion would add another 6.6 million TEU. Except for this, the two estimates give almost identical results.

<sup>9</sup> The Study on Multimodal Transport and Logistics System of The Eastern Mediterranean Region and Master Plan, August 2008

Table 4.2.4 Estimate of the Future Capacity

| Port              | Fu                  | ıture terminal facil           | ity | Future capacity               |                         |   |  |  |
|-------------------|---------------------|--------------------------------|-----|-------------------------------|-------------------------|---|--|--|
|                   | Berth length<br>(m) | Terminal area (m2) Gantry crai |     | Estimated from<br>1,300 TEU/m | Estimated from 3 TEU/m2 | Estimated from<br>150,000<br>TEU/gantry |  |  |
| Alexandria        | 900                 | 273,000                        | 7   | 1,170,000                     | 819,000                 | 1,050,000                               |  |  |
| El-Dekhila        | 2,252               | 841,000                        | 16  | 2,927,600                     | 2,523,000               | 2,400,000                               |  |  |
| Damietta          | 3,350               | 620,000<br>+ β (N.A.)          | 33  | 4,355,000                     | 1,860,000<br>+3 β       | 4,950,000                               |  |  |
| West Port<br>Said | 1,320               | 467,130                        | 7   | 1,716,000                     | 1,401,390               | 1,050,000                               |  |  |
| El-El-Arish       | 900                 | 360,000                        | 9   | 1,170,000                     | 1,080,000               | 1,350,000                               |  |  |
| East Port<br>Said | 2,400               | 1,200,000                      | 24  | 5,079,968                     | 5,079,968               | 5,079,968                               |  |  |
| Adabiya           | 900                 | 550,000                        | 9   | 1,170,000                     | 1,650,000               | 1,350,000                               |  |  |
| Sokhna            | 2,050               | 1,074,000                      | 20  | 2,665,000                     | 3,222,000               | 3,000,000                               |  |  |
| Total             | 14,072              | 5,385,130+ β                   | 125 | 20,253,568                    | 17,635,358<br>+3 β      | 20,229,968                              |  |  |

Source: JICA Study Team

- 1) Judging from the configuration of the port, the new terminal in El-Dekhila is assumed to have a 700 m quay, 122,500 m2 terminal, and 7 gantries
- 2) Phase-1 of the DIPCO project is considered for Damietta
- 3) Judging from the configuration of the port, the new terminal in El-El-Arish is assumed to have a 900 m quay, 360,000 m2 terminal, and 9 gantries
- 4) Phase-2 of SCCT is considered for East Port Said
- 5) 2nd basin is considered for Sokhna

Currently, Egyptian container ports are providing different functions and services depending on the port (Table 4.2.5). Factors differentiating those ports include the location, berth depth, and strategy of the terminal operators/shipping companies. Among them, the port's location relative to the Suez Canal will continue to be a determining factor well into the future. Ports located to the north of the Suez Canal will continue to be potential transshipment hubs covering the Eastern Mediterranean as well as gateways to the Cairo/Alexandria metropolitan area. Ports located to the south of the Canal will prosper as gateways for the cargo to/from Asia serving the Cairo metropolitan area.

On the other hand, the strategy of shipping companies may change as exemplified by the recent move of Maersk Line from Damietta to East Port Said. Since the development of new container terminals entails a large amount of investment, the public sector needs to minimize the risk arising from a policy change of shipping companies. Transshipment cargo is particularly affected by such policy changes. PPP is one of the measures to lessen the risk borne by the public sector.

Table 4.2.5 Current Functions of Egyptian Container Ports

| Port                            | Location relative to the Suez Canal | Service                                  | Cargo   | TEU size band | Shipping company operating the largest vessels in the port |
|---------------------------------|-------------------------------------|--|---------|---------------|--|
| Alexandria                      | North                               | Mediterranean and<br>European ports      | Local   | 1,000-5,000   | MSC  |
| El-Dekhila                      | North                               | Europe-Asia trunk line                   | Local   | 6,000         | Evergreen  |
| Damietta                        | North                               | Europe-Asia trunk line<br>Feeder service | Transit | 2,000-8,000   | CMA-CGM  |
| Port Said<br>(East and<br>West) | North                               | Europe-Asia trunk line<br>Feeder service | Transit | 1,000-10,000  | Maersk<br>CSCL/Evergreen                                   |
| Sokhna                          | South                               | Red Sea ports<br>Red Sea-Asia            | Local   | 2,000-5,000   | APL  |

Source: JICA Study Team

Throughput of containers, both local and transit, has shown a very rapid annual growth of 18-19 % during the last six years (Table 4.2.6, Table 4.2.7). Growth of local containers is known to have a strong correlation with GDP growth. Though the multiplier applied to GDP growth has been around 3.0 in Egypt (Table 4.2.8), it will decline as containerization progresses as elsewhere in the world. Just for reference, this figure is much higher than the future projection for the South Europe and Mediterranean container market (an increase of 6-7 %/year for 2010-2020) estimated by an international shipping consultant

Table 4.2.6 Growth of Local Containers

(TEU)

| Port              | 2003    | 2004      | 2005      | 2006      | 2007      | 2008      | 2009      | Average<br>growth<br>rate |
|-------------------|---------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------------|
| Alexandria        | 386,847 | 369,270   | 427,688   | 400,326   | 460,373   | 532,585   | 609,285   | 7.9%                      |
| El-Dekhila        | 84,743  | 228,571   | 282,210   | 322,431   | 458,152   | 628,694   | 614,552   | 39.1%                     |
| Damietta          | 109,126 | 150,330   | 145,130   | 140,653   | 149,850   | 207,195   | 201,609   | 10.8%                     |
| West Port<br>Said | 123,544 | 138,769   | 177,578   | 230,312   | 263,869   | 262,472   | 266,202   | 13.6%                     |
| East Port<br>Said | 0       | 35        | 6,255     | 59,155    | 92,765    | 145,120   | 173,689   | -                         |
| Suez              | 371     | 261       | 260       | 25        | 158       | 481       | 775       | 13.1%                     |
| Adabiya           | 5,460   | 4,378     | 4,147     | 6,677     | 15,746    | 22,851    | 29,884    | 32.8%                     |
| Sokhna            | 135,441 | 187,700   | 223,955   | 257,325   | 355,420   | 405,668   | 374,501   | 18.5%                     |
| Total             | 845,532 | 1,079,314 | 1,267,223 | 1,416,904 | 1,796,333 | 2,205,066 | 2,270,497 | 17.9%                     |

Source: MTS

Table 4.2.7 Growth of Transit Containers

(TEU)

| Port              | 2003      | 2004      | 2005      | 2006      | 2007      | 2008      | 2009      | Average<br>growth<br>rate |
|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------------|
| Alexandria        | 15,781    | 9,596     | 5,690     | 6,405     | 10,961    | 15,539    | 6,692     | -13.3%                    |
| El-Dekhila        | 7,301     | 23,974    | 19,323    | 6,550     | 47,528    | 87,637    | 46,904    | 36.3%                     |
| Damietta          | 778,877   | 997,961   | 984,523   | 689,481   | 744,361   | 917,774   | 937,409   | 3.1%                      |
| West Port<br>Said | 532,300   | 727,786   | 645,753   | 782,817   | 779,084   | 592,155   | 494,765   | -1.2%                     |
| East Port<br>Said | 0         | 16,874    | 692,270   | 1,588,858 | 1,620,087 | 2,186,842 | 2,366,295 | -                         |
| Suez              | 16        | 29        | 0         | 0         | 0         | 0         | 0         | -                         |
| Adabiya           | 284       | 0         | 0         | 0         | 108       | 1,041     | 334       | 2.7%                      |
| Sokhna            | 51,078    | 49,897    | 40,135    | 52,401    | 78,417    | 75,949    | 53,378    | 0.7%                      |
| Total             | 1,385,637 | 1,826,117 | 2,387,694 | 3,126,512 | 3,280,546 | 3,876,937 | 3,905,777 | 18.9%                     |

Source: MTS

Table 4.2.8 Multiplier Applied to GDP Growth

|  | 2004      | 2005      | 2006      | 2007      | 2008      |
|--|-----------|-----------|-----------|-----------|-----------|
| Local container (TEU)                        | 1,079,314 | 1,267,223 | 1,416,904 | 1,796,333 | 2,205,066 |
| Year-on-year increase of local container (%) | 27.6      | 17.4      | 11.8      | 26.8      | 22.8      |
| Year-on-year increase of GDP (%) 1)          | 4.1       | 4.5       | 6.8       | 7.1       | 7.1       |
| Multiplier                                   | 6.7       | 3.9       | 1.7       | 3.8       | 3.2       |

Source: JICA Study Team

1) GDP based on constant \$US

The JICA Study Team analyzed the recent growth of total cargo in major commercial ports. It should be noted that a substantial part of the growth of port traffic was attributable to East Port Said, most cargo of which is transshipment containers (Table 4.2.9). After subtracting the throughput of East Port Said, the average growth rate is a modest 6.3 %, close to GDP growth during the period and in a sharp contrast with the 17.9 % growth of local containers. This indicates that port cargoes have rapidly been containerized and saturation of containerization is expected in the near future bringing down the multiplier. In fact, CUBE came up with an average local container growth rate of 5.7 % through 2010-2027. In order to avoid excessive investment as well as terminal capacity shortage, the Study Team suggests that the multiplier should be monitored for a few years before taking a decision on new port development involving a large public investment.

Table 4.2.9 Growth of Total Cargo

(000 ton)

|                                    | 2003   | 2004   | 2005   | 2006    | 2007    | 2008    | 2009    | Average<br>growth rate<br>(2003-2009) |
|------------------------------------|--------|--------|--------|---------|---------|---------|---------|---------------------------------------|
| Alexandria                         | 23,410 | 18,062 | 19,943 | 21,084  | 20,234  | 20,324  | 22,096  |                                       |
| El-Dekhila                         | 7,821  | 17,353 | 20,812 | 19,297  | 25,121  | 24,589  | 23,354  |                                       |
| Damietta                           | 20,033 | 22,506 | 25,860 | 25,341  | 26,096  | 26,604  | 29,337  |                                       |
| West Port Said                     | 8,032  | 9,423  | 8,988  | 11,168  | 11,007  | 9,569   | 8,895   |                                       |
| East Port Said                     | 0      | 49     | 5,813  | 14,116  | 14,103  | 19,841  | 22,882  |                                       |
| Suez                               | 629    | 716    | 675    | 1,085   | 537     | 365     | 391     |                                       |
| Adabiya                            | 3,605  | 5,320  | 5,641  | 5,002   | 4,858   | 5,143   | 6,381   |                                       |
| Sokhna                             | 2,711  | 3,758  | 3,832  | 3,842   | 4,907   | 4,516   | 4,919   |                                       |
| Total (A)                          | 66,241 | 77,187 | 91,565 | 100,933 | 106,864 | 110,951 | 118,255 |                                       |
| Total except East<br>Port Said (B) | 66,241 | 77,138 | 85,752 | 86,818  | 92,761  | 91,111  | 95,373  |                                       |
| Year-on-year increase of A         |        | 16.5%  | 18.6%  | 10.2%   | 5.9%    | 3.8%    | 6.6%    | 10.1%                                 |
| Year-on-year increase of B         |        | 16.4%  | 11.2%  | 1.2%    | 6.8%    | -1.8%   | 4.7%    | 6.3%                                  |

Source: JICA Study Team

The JICA Study Team went on to examine the future balance of the terminal capacity. The following steps were taken to estimate future container cargo volume.

- CUBE provided port-wise cargo volume in 2027 with the break-down into 11 cargo groups
- Group-wise containerizable cargo ratio was calculated for the national total cargo and then applied to the cargo of each port
- The national total container volume provided by CUBE was used as the control total to come up with the containerization ratio for containerizable cargo
- Port-wise local container volume was calculated based on the containerization ratio and the TEU/weight coefficient (1 TEU=10.5t)

Table 4.2.10 Containerizable Cargo Volume in 2027

Converted into TEU/year

|                |           |            | Convened into 1 Loryea |  |  |  |
|----------------|-----------|------------|------------------------|--|--|--|
| Port           | 2027      |            |                        |  |  |  |
| FUIT           | Export    | Import     | Total                  |  |  |  |
| West Port Said | 232,257   | 627,876    | 860,133                |  |  |  |
| Damietta Port  | 1,341,672 | 2,807,433  | 4,149,105              |  |  |  |
| East Port Said | 222,869   | 145,800    | 368,669                |  |  |  |
| Suez           | 45,952    | 11,138     | 57,090                 |  |  |  |
| Adabiya        | 224,075   | 117,271    | 341,346                |  |  |  |
| El-Dekhila     | 547,046   | 5,285,992  | 5,833,038              |  |  |  |
| Alexandria     | 987,763   | 4,133,999  | 5,121,762              |  |  |  |
| Safaga         | 179,763   | 285,427    | 465,189                |  |  |  |
| El-Arish       | 231,606   | 26,463     | 258,069                |  |  |  |
| Nuwaiba        | 85,355    | 60,653     | 146,008                |  |  |  |
| Sokhna         | 962,627   | 373,610    | 1,336,236              |  |  |  |
| Hamrawein      | 157,387   | 0          | 157,387                |  |  |  |
| AbuGhosoun     | 4,000     | 0          | 4,000                  |  |  |  |
| Total          | 5,222,372 | 13,875,662 | 19,098,033             |  |  |  |

Source: JICA Study Team based on CUBE

Table 4.2.11 Control Total of Container Volume in 2027

| Container (Inbound)  | t/day  | 125,165    | 0          |
|----------------------|--------|------------|------------|
| Container (Outbound) | t/day  | 0          | 61,923     |
| Container (Inbound)  | t/year | 45,685,298 | 0          |
| Container (Outbound) | t/year | 0          | 22,601,828 |

Source: JICA Study Team based on CUBE

Table 4.2.12 Local Container Volume in 2027

TEU/vear

|                |           |           | i E0/yeai |
|----------------|-----------|-----------|-----------|
| Port           | Export    | Import    | Total     |
| West Port Said | 95,732    | 196,883   | 292,614   |
| Damietta Port  | 553,010   | 880,325   | 1,433,335 |
| East Port Said | 91,862    | 45,718    | 137,580   |
| Suez           | 18,941    | 3,492     | 22,433    |
| Adabiya        | 92,359    | 36,773    | 129,132   |
| El-Dekhila     | 225,481   | 1,657,524 | 1,883,006 |
| Alexandria     | 407,136   | 1,296,295 | 1,703,431 |
| Safaga         | 74,094    | 89,501    | 163,595   |
| El-Arish       | 95,463    | 8,298     | 103,761   |
| Nuwaiba        | 35,182    | 19,019    | 54,200    |
| Sokhna         | 396,775   | 117,153   | 513,928   |
| Hamrawein      | 64,872    | 0         | 64,872    |
| AbuGhosoun     | 1,649     | 0         | 1,649     |
| Total          | 2,152,555 | 4,350,981 | 6,503,536 |

Source: JICA Study Team based on CUBE

Transit container should then be considered. Since CUBE does not provide transit container volume, an independent estimation is required. While throughput of local containers is mostly induced by the economic growth of the country, transshipment demand is rather determined by the strategy of shipping companies and terminal operators. Though changes in their strategy are hard to predict, container ports in Egypt need to at least have capacity enough to cater for local containers. For the sake of the Egyptian economy, the terminal capacity, if it is limited, is better allocated to local containers. In this regard, the Study Team added the transit container volume in 2010 to local container volume 2027 as the first step (Case A).

Table 4.2.13 Total Container Volume in 2027 (Case A)

TEU/year

|                | Export    | Import    | Transit   | Total      | Future Capacity 1) |
|----------------|-----------|-----------|-----------|------------|--------------------|
| West Port Said | 95,732    | 196,883   | 681,603   | 974,217    | 1,383,000          |
| Damietta Port  | 553,010   | 880,325   | 875,066   | 2,308,401  | 4,652,500          |
| East Port Said | 91,862    | 45,718    | 2,467,038 | 2,604,618  | 5,079,968          |
| Suez           | 18,941    | 3,492     |           | 22,433     | N.A.               |
| Adabiya        | 92,359    | 36,773    | 19        | 129,151    | 1,260,000          |
| El-Dekhila     | 225,481   | 1,657,524 | 38,836    | 1,921,842  | 2,663,800          |
| Alexandria     | 407,136   | 1,296,295 | 9,084     | 1,712,515  | 1,110,000          |
| Safaga         | 74,094    | 89,501    |           | 163,595    | N.A.               |
| El-Arish       | 95,463    | 8,298     |           | 103,761    | 1,260,000          |
| Nuwaiba        | 35,182    | 19,019    |           | 54,200     | N.A.               |
| Sokhna         | 396,775   | 117,153   | 68,712    | 582,640    | 2,832,500          |
| Hamrawein      | 64,872    | 0         |           | 64,872     | N.A.               |
| Abu Ghosoun    | 1,649     | 0         |           | 1,649      | N.A.               |
| Total          | 2,152,555 | 4,350,981 | 4,140,358 | 10,643,894 | 20,241,768         |

Source: JICA Study Team based on CUBE

<sup>1)</sup> Average of the estimation based on 1,300 TEU/m and 150,000 TEU/gantry

In Case A, the future container volume falls well within the terminal capacity as a whole. Looking closer at the balance in each port, one will find some ports such as Alexandria where cargo volume exceeds the capacity. However, Alexandria and El-Dekhila can be regarded as one port and thus will be jointly able to handle the cargo demand. By the same token, Adabiya can accommodate the cargo demand at nearby Suez. The container cargo estimated for Safaga and Hamrawein should be consolidated at Safaga or Sokhna because the estimated volume at the two ports is small. At least in an early stage of the planning horizon, these containers should be handled at Sokhna because the volume estimated for that stage is too small to justify container vessel calls at Safaga. The Study Team suggests that expansion/improvement of Safaga should be studied in a later stage taking into account the actual trend of container cargo to/from Upper Egypt. Estimated cargo volume at Nuwaiba is also too small to justify container vessel calls and port investment.

As the next step (Case B), the Study Team applied the annual growth rate of local containers (5.7 % through 2010-2027, based on CUBE) to transit container (Table 4.2.14). In Case B, the future container volume still falls within the terminal capacity as a whole but capacity shortage is found in West Port Said and East Port Said. Due to geographical conditions, new port development will be difficult in West Port Said. Consequently, if transit container increases as in Case B, the overflow transit containers will need to be handled in East Port Said. In this case, further expansion of East Port Said beyond phase-2 will be needed.

Table 4.2.14 Total Container Volume in 2027 (Case B)

TEU/year

|                | Export    | Import    | Transit    | Total      | Future Capacity 1) |
|----------------|-----------|-----------|------------|------------|--------------------|
| West Port Said | 95,732    | 196,883   | 1,743,784  | 2,036,398  | 1,383,000          |
| Damietta Port  | 553,010   | 880,325   | 2,238,731  | 3,672,066  | 4,652,500          |
| East Port Said | 91,862    | 45,718    | 6,311,565  | 6,449,145  | 5,079,968          |
| Suez           | 18,941    | 3,492     | 0          | 22,433     | N.A.               |
| Adabiya        | 92,359    | 36,773    | 49         | 129,180    | 1,260,000          |
| El-Dekhila     | 225,481   | 1,657,524 | 99,356     | 1,982,362  | 2,663,800          |
| Alexandria     | 407,136   | 1,296,295 | 23,240     | 1,726,671  | 1,110,000          |
| Safaga         | 74,094    | 89,501    | 0          | 163,595    | N.A.               |
| El-Arish       | 95,463    | 8,298     | 0          | 103,761    | 1,260,000          |
| Nuwaiba        | 35,182    | 19,019    | 0          | 54,200     | N.A.               |
| Sokhna         | 396,775   | 117,153   | 175,790    | 689,717    | 2,832,500          |
| Hamrawein      | 64,872    | 0         | 0          | 64,872     | N.A.               |
| Abu Ghosoun    | 1,649     | 0         | 0          | 1,649      | N.A.               |
| Total          | 2,152,555 | 4,350,981 | 10,592,515 | 17,096,051 | 20,241,768         |

Source: JICA Study Team based on CUBE

### (Conclusion)

The combined capacity of the existing container terminals and known expansion projects will be basically sufficient to cater for the container cargo estimated for 2027. Considering the difficulty of port expansion, Alexandria, El-Dekhila, and Damietta should be focused to local containers for the Cairo/Alexandria metropolitan area. Transit containers and local containers to/from Upper Egypt should be monitored through the planning span. In case transit containers overflow the terminal capacity, East Port Said will be the right port to handle the excess and need further expansion. If local containers to/from Upper Egypt increase up to a volume large enough to justify container vessel calls, redevelopment/expansion of Safaga should be considered.

<sup>1)</sup> Average of the estimation based on 1,300 TEU/m and 150,000 TEU/gantry