

<p><b>Outputs</b></p>	<p>The pilot activities are implemented in the three pilot provinces and the pilot region, through applying the knowledge learned from the local courses and the training courses in Japan.</p>	<ul style="list-style-type: none"> <li>List of the pilot activities</li> <li>Pilot activities realized</li> <li>Documents which gather the pilot experiences</li> </ul>	<ul style="list-style-type: none"> <li>Project report</li> <li>Internal documents of SUBDERE</li> </ul>	
<p><b>Output 2</b></p>	<p>The learned matters and methods, which permit strengthening the administration framework for territorial economic development, are systematized.</p>	<ul style="list-style-type: none"> <li>Elaborated and published documents to systematize knowledge learned and methods, which include manuals.</li> <li>5 examples of developed experiences.</li> </ul>	<ul style="list-style-type: none"> <li>Job systematization documents which include manuals</li> <li>Official and /or internal documents of SUBDERE</li> <li>Web pages of SUBDERE</li> </ul>	
<p><b>Activities</b></p>	<p>0-1 To establish the project team and realize the team meeting by quarterly.          0-2 To establish the Operation Unit for technical coordination, implementation and monitoring of the project, and realize the meeting monthly.          0-3 To design, establish and realize the system for monitoring and evaluating the project, which includes the feedback process of the monitoring results.</p> <p>1-1. To design a training program in the selected territories, which includes local seminars and training in Japan.          1-2. To prepare, adapt and improve the training material for local courses.          1-3. To implement the local courses in the three pilot provinces and the pilot region.          1-4. To select trainee candidates for the training course in Japan among the participants of the local courses, and facilitate the efficient participation of the trainees in the course in Japan.          1-5. To improve the technical components of the local courses, through application of the knowledge learned from the training course in Japan by ex trainees.</p> <p>2-1. To identify the pilot activities to be developed in the three pilot provinces, the pilot region and some municipalities located in these pilot territories.          2-2. To implement the pilot activities, with applying the knowledge learned.          2-3. To gather and organize the experiences generated by the pilot activities realized.</p> <p>3.1. To elaborate job systematization documents which include manuals, through organizing the knowledge learned from pilot activities realized.          3.2. To apply the manuals, methods and knowledge learned by officials of SUBDERE and the regional and local governments of (n) the three pilot provinces and the pilot region.</p>	<p style="text-align: center;"><u>Japanese side</u></p> <p>Personnel</p> <ul style="list-style-type: none"> <li>Long term expert</li> <li>Short term experts (if necessary)</li> </ul> <p>Training Courses In Japan</p> <p style="text-align: center;"><u>Chilean side</u></p> <p>Personnel</p> <p>Director of the project (Division Chief)          Manager of the project (Dept. Chief)</p> <p>Project Team</p> <ul style="list-style-type: none"> <li>Municipality Division (1),</li> <li>Policy and Study Division (1),</li> <li>Regional Development Division (5),</li> <li>Special Plans Unit (2),</li> <li>Directors and professional staff of the OPDP (6)</li> </ul> <p>Operational Unit</p> <ul style="list-style-type: none"> <li>Manager of the project (Dept. Chief)</li> <li>Regional Development Division (4)</li> </ul> <p>Facilities described in R/D</p>		

Operation Plan

THE ENFORCEMENT OF REGIONAL ADMINISTRATIVE FUNCTION FOR LOCAL INDUSTRIAL PROMOTION IN THE REPUBLIC OF CHILE

(Version 3) 24th Aug. 2009

No. / Activities	2008												2009												2010												
	1	2	3	4	5	6	7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12	1	2	3	4	5	6	7	8	9	10	11	12	
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## Main Interviewees

### **(SUBDERE)**

#### **Member of the Project Team**

- Monica Villablanca
- Victor Hernandez
- Cecilia Cordero
- Gloria Torres
- Lenia M. Planas

#### **Member of the Evaluation Team (Incl. substitute person) Yasna Pardo**

- Karina Vargas

#### **Ex-trainees from SUBDERE**

- Angelica Hernández
- Catalina Terra
- Benjamin Eyzaguirre

### **(AGCI)**

- Ivan Mertens

#### **(Ancud City)**

- Federico Krüger

#### **(Queilen City)**

- Manuel Godoy

#### **(SERCOTEC in Chiloé Province)**

- Hector Briceño

#### **(OPDP in Chiloé Province)**

- Tatiana Salas

#### **(Quemchi City)**

- Luís Macías Demarchi
- Carolina Barria

**(Government of Araucanía Region, SERCOTEC in Araucanía Region and Lautaro City)**

- Carmen Gloria Aravena
- Paula Vergara
- Mirta Durán
- Marcelo Flores

**(El Tabo City)**

- Emilio Jorquera
- Jenny Sepúlveda

**(OPDP in San Antonio Province)**

- Ivo Guzman
- Rodrigo Alarcón

**(Chamber of Commerce in Cartagena)**

- Gina Vega

**(San Antonio City)**

- Omar Vera Castro
- Erika Ortiz

**(El Quisco City and El Totoral District)**

- Natalia Carrasco
- Rosalía Cáceres
- Luz Eliana Azocar
- Víctor Rojas

**JICA Project Fellow's List – SUBDERE**  
**San Antonio Province (13 fellows = 9 fellows of the project + 4 fellows of related courses)**

<b>Name</b>	<b>Course</b>	<b>Entity</b>	<b>Position</b>
1. RODRIGO ALARCÓN	APU 2010	SUBDERE	Support Professional of the OPDP
2. ELIZABETH RUBIO	APU 2010	Association of small Industrials APIASA	Treasurer of APIASA Vice President of the Public-Private Council of the Program Chile Emprende.
3. ROSA GUERRA	APU 2010	Association of Small Craftmen	Elected oficial
4. EMILIO JORQUERA	APU 2010	Municipality of El Tabo	Mayor
5. ERIKA ORTIZ	<i>KITA 2010 August</i>	Municipality of San Antonio	Professional
6. LUZ ELIANA AZOCAR	<i>Hyogo 2010</i>	Cultural Grouping from Totoral, El Quisco	President
7. ROSALÍA CÁCERES	<i>KITA 2010 March</i>	Municipality of El Quisco, San Antonio	In charge of Fostering Tourism
8. GINA VEGA	<i>Obihiro 2010</i>	Chamber of Commerce Cartagena San Antonio	Secretary of the Table of Turism Chile Emprende and Secretary of the Cartagena Chamber of Commerce
9. JOYCE DE SANTOS?	APU 2009	Grouping of Craftmen of El Tabo San Antonio	President
10. MARCELO SOTO	KITA 2009 March	Municipality Algarrobo, San Antonio	PROFESSIONAL Tourism
11. JENNY SEPÚLVEDA	KITA 2009 March	Municipality El Tabo, San Antonio	Director Productive Promotion
12. CLAUDIO ORTEGA	KITA 2009 March	Chamber of Commerce (CISA), San Antonio	Treasurer
13. JORGE VERGARA	APU 2008	Research Center San Antonio	Head

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**JICA Project Fellow's List – SUBDERE**  
**Arauco Province and Bio-Bío Region (7 fellows = 7 fellows of the project)**

<b>Name</b>	<b>Course</b>	<b>Entity</b>	<b>Position</b>
14. ANGELICA PEREZ	APU 2009	Asociation of Weavers from Tirúa Arauco	President
15. CRISTIAN PIUTRIN	APU 2009	Municipality Contulmo Arauco	Professional Rural Development
16. FELIPE OJEDA	KITA 2009 August	Municipality Los Alamos Arauco	Prodesal
17. PATRICIO FIGUEROA	KITA 2009 August	Municipality Lebu	Professional
18. MARGOT INZUNZA	APU 2008	SUBDERE Arauco	Director OPDP
19. CLAUDIA BENÍTEZ	APU 2008	Municipality of Curanilahue	Directorship of Community Development
20. SERGIO JEREZ	KITA 2008	Office of provincial promotion of Concepción	Professional Special Plans SUBDERE

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**JICA Project Fellow's List – SUBDERE**  
**Chiloé Province (17 fellows = 13 fellows of the project + 4 fellows of relevant courses)**

<b>Name</b>	<b>Course</b>	<b>Entity</b>	<b>Position</b>
21 HÉCTOR BRICEÑO	APU 2010	SERCOTEC	Provincial Director
22. MANUEL GODOY	APU 2010	Municipality de Queilen	Concejal
23. FEDERICO KRÜGER	APU 2010	Municipality of Ancud	Mayor
24. GISELLA SALDIVIA	APU 2010	Grouping of guides Chiloé	President
25. CAROLINA BARRÍA	<i>Hyogo 2010</i>	Municipality of Quemchi	In charge of productive promotion
26. ISABEL CÁRCAMO	<i>Chubu 2010</i>	Municipality of Ancud	SAT
27. JORGE MANSILLA	<i>Obihiro 2010</i>	Banco de Chile of Ancud	Private
28. LUZ MARÍA OYARZO	<i>Obihiro 2010</i>	Comunity of Ecotourism of Puffihuil	President
29. CARLA DIAZ	KITA 2009 August	Municipality of Ancud Chiloé	Director Productive Promotion
30. CECILIA YAÑEZ	APU 2009	Municipality of Castro	Professional Promotion of Tourism
31. JOSE LUIS OLIVOS	APU 2009	Municipality Quinchao	Professional
32. CAROLA ALVARADO	APU 2009	SERCOTEC Project	Coordinator
33. ALEJANDRO CÁRDENAS	APU 2008	Municipality of Quellón,	Chief of Productive Promotion
34. JUAN ALBERTO MILLAQUÉN	APU 2008	Union of Workers of Small scale Fishing	President
35. CARLOS VENEGAS	APU 2008	Center of Education and Technology	Director of the Center
36. CARLOS OVANDO	APU 2008	Regional Government of Los Lagos	PROFESSIONAL
37. TATIANA SALAS	APU 2008	SUBDERE Chiloé	Director OPDP

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**JICA Project Fellow's List – SUBDERE**  
**Araucanía Region (4 fellows = 3 fellows of the project + 1 fellow of related course)**

<b>Name</b>	<b>Course</b>	<b>Entity</b>	<b>Course</b>
38. MARCELO FLORES	APU 2009	Municipality Lautaro, Araucanía	Professional Prodesa)
39. PEDRO MELINAO	APU 2009	Aboriginal Council, Araucanía	Profesional
40. CLAUDIA OSORIO	<i>Innovation 2008</i>	Gore Araucanía	Professional, Planning sector
41. CARMEN GLORIA ARAVENA	KITA 2008	SERCOTEC Araucanía	Director Regional Office

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**JICA Project Fellow's List – SUBDERE**  
**SUBDERE Santiago and SERCOTEC (6 fellows = 6 fellows of the project)**

<b>Name</b>	<b>Course</b>	<b>Entity</b>	<b>Posición</b>
42. CECILIA CORDERO	KITA 2009 March	SUBDERE	Professional
43. FERNANDO TORRES	APU 2008	None	None
44. CATALINA TERRA	APU 2008	SUBDERE	Advisor in the Special Plans Unit
45. ANGÉLICA HERNÁNDEZ	APU 2008	SUBDERE	Professional
46. BENJAMÍN EYZAGUIRRE DEL REAL	APU 2008	SUBDERE	Professional
47. CRISTIAN MALEBRAN	KITA 2008	SERCOTEC	Executive in the Research Unit

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