

11. Private Sector Development

OBJECTIVE	TARGET ORGANIZATION / GROUP	
<p>【Objective】 Corporate management techniques of consultant/adviser at organizations which are in charge of productivity improvement for enterprises are improved.</p> <p>【Expected Results】 (1) To master the corporate management techniques for productivity improvement. (2) To utilize the mastered corporate management techniques in the onsite practice and make a suggestive report for improving productivity of the model enterprise. (3) To make respective Action Plans on how to provide consultation services to the companies in their own countries. (4) To implement consultation services to the model enterprise that they selected before coming to Japan in accordance with their Action Plans. (the participants are required to submit a Final Report within two month after returning from Japan)</p>	<p>【Target Organizations】 Public/Private organizations to promote/implement production management or productivity improvement activity in manufacturing SMEs</p> <p>【Target Group】 -Consultants or advisers who are in the position to implement business management or productivity improvement activity of manufacturing SMEs. -Individual who has sufficient practical knowledge on overall business management, improvement of plant-level productivity, production management techniques etc., -between the ages of 30 and 45 years</p>	
<p>CONTENTS</p> <p>(1)Special characteristics of Japanese management and corporate support systems related to enterprise activities, Integrated practical production management, Cultivating human resources, business strategies, added value analysis, Overview and practice of productivity improvement activities (2)Practice in Enterprise Worksite Improvements, Implementing Improvement Proposals (3)Creating Action Plans on how to provide the consultation services for productivity improvement (4)Implementing consultation services to the model enterprise that they selected before coming to Japan in accordance with their Action Plans</p>	<p>PROGRAM PERIOD</p>	<p>May / 30 / 2010 ~ Jul / 26 / 2010</p>
	<p>IMPLEMENTING PARTNER</p>	<p>Japan Productivity Center</p>
	<p>JICA CENTER</p>	<p>JICA Tokyo(Industrial Dev.&Finance)</p>
	<p>COOPERATION PERIOD</p>	<p>2009~2011</p>
	<p>REMARKS and WEBSITE</p>	

OBJECTIVE	TARGET ORGANIZATION / GROUP	
<p>【Objective】The knowledge and technology to support SME in organic chemical, inorganic chemical and metal industries are disseminated for researchers/engineers in the participating organization.</p> <p>【Expected Results】 (1)(Common)Able to explain the technical support system of public organizations in Japan./to identify problems and tasks in technical support for SME in participant own countries. (2)(for Organic chemical group)Able to explain basic knowledge and technology to support SME in organic chemical industries. (3)(for Inorganic chemical and Metal group)Able to explain basic knowledge and technology to support SME in inorganic chemical and metal industries. (4)(common) Make and present Action Plan (5)(common) Gained knowledge and technology are disseminated to members of participating organization.</p>	<p>【Target Organization】 Public Reseach/Technical Institutes and Universities which technically support SME</p> <p>【Target Group】 Engineers/Reseachers of Public organizations engeged in Technical Support for SME</p>	
<p>CONTENTS</p> <p>【Preliminary Phase in Participant's Home Country】Present situation and problems in technical support for SME are compiled into Report. 【Program in Japan】 (1)Technical support for SME in Japan, especially by OMTRI. (Lecture) (2)Chemical materials, manufacturing technology, analysis & evaluation, environmental technology in organic chemical industry.(Lecture, Practice) /Case study of technical support for SME(Lecture/Observation) (3)Production process, analysis & evaluation, and characterization of inorganic and metal materials(Practice) /Case study of SME support (Lecture/Observation) (4)Production & presentation of Action Plan(Presentation/Discussion) 【Finalization Phase in Participant's Home Country】 (5)Hold seminar to reseachers /engineers for the dissemination of gained knowledge and technology/Follow-up by OMTRI through e-mail and other means.</p>	<p>PROGRAM PERIOD</p>	<p>Aug / 16 / 2010 ~ Nov / 27 / 2010</p>
	<p>IMPLEMENTING PARTNER</p>	<p>Osaka Municipal Technical Research Institute (OMTRI)</p>
	<p>JICA CENTER</p>	<p>JICA Osaka</p>
	<p>COOPERATION PERIOD</p>	<p>2009~2011</p>
	<p>REMARKS and WEBSITE</p>	<p>To enhance the training effectiveness, the participants will be divided into two groups, namely organic materials group and inorganic materials/metals group. The training consists of both common program and group program.</p>

Technical Support for SME Promotion toward the Construction of Sustainable Society (Biotechnology/Plastic Technology) 持続型社会の構築を目指した中小企業への技術支援・普及(バイオ・高分子産業分野)		PITD Trainers 1080904 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 10 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>[Objective]The knowledge and technology on the utilization of biomass and the production and assessment of biomass and recycle plastics will be shared among researchers, engineers in the participating organization.</p> <p>[Expected Results] (1)(Common) Able to explain basics on environmental problems such as CO2 reduction, recycling, LCA. (2)(Biomass group) Able to explain biomass resources exploitation technology, utilized or studied in Japan/to perform experiment of biocatalyst utilization for the development of biomass resources. (3) (Plastics group) Able to conduct the mixing and forming practice utilizing biomass or recycle plastics and filler./to conduct the analysis and testing of plastics. (4)(Common)Make Action Plan to disseminate the gained technology and knowledge. (5)(Common) The gained knowledge and technology applicable will be disseminated to researchers and engineers of the participating organizations.</p>	<p>[Target Organization] National Research/Technical Institutions, Universities, Technical Support Institutions or Other Institutions of equivalent technical level, having experience of technical support/research to SME.</p> <p>[Target Group] Researchers/Engineers of Public Institutions/Universities engaged in Technical Support for SME with more than three(3) years experience.</p>		
CONTENTS	PROGRAM PERIOD	Apr / 26 / 2010 ~ Jul / 29 / 2010	
<p>[Preliminary Phase in Participant's Home country] Present situation and problems of the said fields are compiled into Report.</p> <p>[Program in Japan](1)Country Report presentation(discussion) (2)Environmental problems, CO2 reduction, Recycling and biodegradation of Plastics, LCA (lecture, test)/Biomass resources(carbohydrate, fat, protein) produced by the use of biocatalysts (lecture, practice, discussion, observation, Q&A) (3)Extrusion mixing and injection molding utilizing biomass, recycle plastics and natural filler materials.(lecture, practice)/Identification of problems and countermeasures(observation)/Analysis and testing of plastics(GPC,IR,RAMAN,DSC,DMA,SEM, Mechanical,electrical,thermal,processing tests etc.) (lecture, test) (4)Preparation of Action Plan and Textbooks for the dissemination/Presentation of Action Plan(guidance and discussion)</p> <p>[Finalization Phase in Participant's home country] Dissemination activities like seminars to researchers and engineers of participating organization and such.</p>	IMPLEMENTING PARTNER	Osaka Municipal Technical Research Institute (OMTRI)	
	JICA CENTER	JICA Osaka	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE	To enhance the training effectiveness, the participants will be divided into two groups, namely biotechnology group and plastic technology group. The training consists of both common program and group program.	

Industrialization Promotion Policy in Africa アフリカ産業振興政策		PITD Solution 1080901 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 8 participants / English	
Target Countries : Africa Region			
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>[Objective]Based on the draft policy proposal, systematic measures aiming at the implementation of industrialization promotion policy are to be examined taking the factors into consideration such as development phase, international economic environment, comparative advantage and others in respective country.</p> <p>[Outputs](1)The issues and concepts in the framework of industrialization promotion policy in respective country are to be shared. (2)The priority issues to be tackled are to be found and sorted out by understanding the theory and approach for industrialization promotion policy. (3)The feasibility to respective country is to be examined with comprehending the experience relating to the industrialization promotion policy in Japan and Asia. (4)The draft policy proposals contributing the improvement of industrialization promotion policy is to be formulated. (5)The policy proposal is to be shared within the participants' organizations back in their countries and to be submitted the result of study as a final report.</p>	<p>[Target organization] Government agencies which are charged with the industrialization promotion.</p> <p>[Target Group] (1)Division chief level or above of a competent government authority, who is presently engaged in development strategy and policy of industrialization promotion, (2)Individuals with sufficient English conversation and reading ability.</p>		
CONTENTS	PROGRAM PERIOD	Jan / 30 / 2011 ~ Feb / 17 / 2011	
<p>[Preparatory phase in home country] Prepare a country report describing the present situation and problem of each country / organization.</p> <p>[Core Phase in Japan] To make a policy proposal of industrialization promotion on a basis of sharing and exchanging experience with Asian countries, private sectors in Japan. (Lecture): Maintenance of industrialization basis, industrialization, trade and investment, experience of Japan and Asia, Exchangege their ideas between participants and Japanese side, etc. (Observation): Visit Asian countries to observe their policy and activity (Practice): Make up Interim report, presentation of that</p> <p>[Finalization Phase in home country] The Interim report should be reviewed, and authorized. The results are reported as a final report.</p>	IMPLEMENTING PARTNER	Takushoku University, etc.	
	JICA CENTER	JICA Tokyo(Industrial Dev.&Finance)	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE		

Financial and Technological Support for Small and Medium Enterprises Promotion 中小企業振興のための金融・技術支援		PITD Solution 1080995 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 34 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
By officials working in government ministry, local government and implementing agency for SMEs development, the plan for SMEs development policy will be made and implemented. 1.In government ministry, local government and implementing agency for SMEs development, the report about current situation and problems of SMEs development policy will be made. 2.Participants can analyze current situation and problems about financial and technological support for SMEs promotion, 3.Participants can analyze the points to keep in mind about financial and technological support for SMEs promotion, 4.Participants can make action plan for SMEs development policy especially for financial and technological support. 5.Participants can consider concretely how to implement SMEs development policy especially for financial and technological support.	1)Officials working on government or public implementing organizations for SMEs development 2) have at least three(3) years experience working for SMEs development,		
CONTENTS	PROGRAM PERIOD	May / 25 / 2010 ~ Jun / 25 / 2010	
1.Course orientation/Presentation of job report 2.Lectures and discussion about SMEs development in Japan 3.Making the list of points to keep in mind about financial and technological support for SMEs promotion 4.Making action plan about for SMEs development policy especially for financial and technological support 5.Considering concretely how to implement SMEs development policy especially for financial and technological support	IMPLEMENTING PARTNER	to be decided	
	JICA CENTER	JICA Osaka	
	COOPERATION PERIOD	2010~2012	
	REMARKS and WEBSITE	This course is implemented twice a year. A course will be done on May 2010 and B course will be done on Sep 2010.	

Small and Medium Enterprise Development Policies 中小企業振興政策		PITD Solution 1080070 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 40 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
[Objectives] Formulating a final report to manage the policy and promotional measures for SMEs by officials working on government or implementing organizations for SMEs development, and the knowledge will be shared organizationally [goal for three years] [Outputs] 1)Participants will be able to explain the role of policy and measures in the policy and promotional measures for SMEs development based on Japanese cases. 2)Participants will be able to point out the role of SMEs policy/measures implementing agency for promotional measures and Japanese current status or issues. 3)Participants will be able to assess own country's status on business environment development through comparative discussion with Japan and participating countries' approach.	[Target Organizations] [Fix the target organization for three years] Government ministry, Local government and Implementing agency for SMEs development [Target Group] 1)This program is offered to officials working on government or implementing organizations for SMEs development, being expectable to get wide range of basic ideas and knowledge about SME policy & promotion measures as a generalist. 2) have at least two (2) years experience working for SMEs development,		
CONTENTS	PROGRAM PERIOD	Oct / 4 / 2010 ~ Oct / 30 / 2010	
(1) Fundamental lectures, Discussion and Site visit concerning <SMEs policy system><Structure of Government and Local government><SMEs Registered Management Consultant system>< Industry-Government-Academia partnership> <Credit guarantee program><uncollateralized loan system > (2) Fundamental lectures, Discussion and Site visit concerning <Governmental implementing agency's activities><Local governmental implementing agency's activities><Role of chamber of commerce and industry><Financial assistance for SMEs><Technical assistance for SMEs><Internationalization assistance for SMEs> (3) Formulation, Presentation and Discussion concerning <Situation report><Final report>	IMPLEMENTING PARTNER	Pacific Resource Exchange Center	
	JICA CENTER	JICA Osaka	
	COOPERATION PERIOD	2008~2010	
	REMARKS and WEBSITE	This seminar will be implemented third time for JFY 2010.The second one is JAN.2011, and the third one is Feb.2011 in the same content.	

Business Management for Russian speaking countries ロシア語圏 経営管理		PRTD Trainers 1084142 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 8 participants / Russian	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Objective】 Every participant shares his/her action plan, which considers Japanese style management, such as 5S, in its organization. Then, he/she feedbacks its result to JICA within 6 month from the end of training in Japan</p> <p>【Expected Outputs】 (1) To understand clues of Japanese style management (2) To acquire theory and practical methods of production management, quality control and sanitary control of Japanese enterprises (3) To acquire basic theory and practical methods of financial management, and marketing (4) To understand theory and practical way of human resource development ideal and method for business management, such as 5S (5) To propose an action plan based on the lessons learnt from this course</p>	<p>【Organization】 National/private enterprises (in principle manufacturing industry) ; or Governmental SME (Small and Medium-sized Enterprises) promotion agency</p> <p>【Personal Qualification】 <Current Duties> Managers/executive members <Experience>at least five (5) years in the relevant field <Age> from 30 years old to 45 <others> those who respect harmony in a group</p>		
CONTENTS	PROGRAM PERIOD	Nov / 10 / 2010 ~ Dec / 18 / 2010	
<p>【Preparatory Phase】 country report preparation</p> <p>【Core Phase】 (1) business strategy for SMEs, Japanese-style management, business management, methods for practical management (2) business management, marketing (3) production management, financial management (4) theory and practical methods of 5S, case study of 5S, human resource management using case methods (5) orientation, job report presentation, action plan proposal and presentation</p> <p>【Finalization phase】 Every participant shares his/her action plan, which considers Japanese style management, such as 5S, in its organization. Then, he/she feedbacks its result to JICA within 6 month from the end of training in Japan</p>	IMPLEMENTING PARTNER	Northern Advancement Center for Science and Technology, Kobayashi Management Research Office	
	JICA CENTER	JICA Sapporo	
	COOPERATION PERIOD	2010~2012	
	REMARKS and WEBSITE		

Production Management for Southeast European Countries 南東欧地域 生産管理		PRTD Trainers 1084041 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 8 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Objective】 Every participant shares and implements its Action Plan, and feedback its result to JICA, within 3 month</p> <p>【Expected Outputs】 (1) To understand clues of Japanese style management (2) To acquire theory and practical methods of production management, quality control and sanitary control of Japanese enterprises (3) To acquire basic theory and practical methods of financial management, and marketing (4) To understand theory and practical way of human resource development ideal and method for business management, such as 5S (5) To propose an action plan based on the lessons learnt from this course</p>	<p>【Organizations】 National/private enterprises (in principle manufacturing industry) ; or Governmental SME (Small and Medium-sized Enterprises) promotion agency</p> <p>【Personal Qualifications】 <Current duties> Managers/senior staff members <Experience>at least 5 years in the relevant field <Age>from 25 years old to 35 <others>those who respect harmony in a group training</p>		
CONTENTS	PROGRAM PERIOD	May / 18 / 2010 ~ Jun / 26 / 2010	
<p>【Preparatory Phase】 Every participant submit Country Report and prepare for presentation</p> <p>【Core Phase】 (1)business strategy for SMEs, Japanese style management, business management, methods for practical management (2)quality control, production management (3)marketing, financial management (4)theory and practical methods of 5S, case study of 5S, human resource management using case methods (5)orientation, country report presentation, action plan proposal and presentation</p> <p>【Finalization Phase】 To hold an open seminar to share and promote Action Plan, then report its result to JICA within three (3) months</p>	IMPLEMENTING PARTNER	Northern Advancement Center for Science and Technology, Kobayashi Management Research Office	
	JICA CENTER	JICA Sapporo	
	COOPERATION PERIOD	2010~2012	
	REMARKS and WEBSITE		

Empowerment of Export Competitiveness in SAARC Region SAARC域内輸出競争力強化		PRTD Trainers 1084145 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 6 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Objectives】 Through this course, effective ideas to strengthen export competition in SAARC region, such as manufacture and export products, will be shared.</p> <p>【Outputs】 1. Share problems among SAARC region through preparing Job Report before arrival and discussion among the participants. 2. Understand Japan's trade promotion policies, the role on export competition by supporting organizations and business service consultants 3. To understand current activities by SMEs. 4. To understand supporting systems for SMEs' export competition; financial supporting system, environmental policy, and so on 5. Preparation of an action plan proposing practical method to solve the problem analyzed in Job Report. Follow up the implementation of action plan.</p>	<p>【Target Organizations】 Chamber of Commerce and Industry, Governmental Organization promoting trades 【Target Group】 1. Officials or staff of the target organizations 2. With more than 3 years of occupational experiences in this field. 3. University graduates or the equivalent</p>		
CONTENTS	PROGRAM PERIOD	Jul / 11 / 2010 ~ Jul / 31 / 2010	
<p>1. Prepare Job Report before arrive at Japan through surveying the current situation and problems in respective country and analyzing problems for empowerment of export competition. 2. Lectures and discussion on Japan's trade promotion policies at national and local level, regulations, customs, quality controls, and practical supporting measures for SMEs export competition. 3. Through visiting and diagnosing enterprises and factories, discussing with managers, participant will understand Japanese style of management, integral manufacturing method, quality control method such as 5S and so on. 4. Lectures and discussions for financial support system, method for protecting environment, and so on. 5. Select a theme among the problems analyzed in Job Report, utilizing any method or ideas acquired through the course, for instance selecting pilot industry, proposing an action plan, and report the situation of implementation after returning.</p>	IMPLEMENTING PARTNER	Kanagawa Iguren	
	JICA CENTER	JICA Yokohama	
	COOPERATION PERIOD	2008~2010	
	REMARKS and WEBSITE		

Productivity Enhancement for Management Improvement of SMEs in African countries アフリカ地域 中小零細企業の経営改善に向けた生産性向上		PRTD Trainers 1084272 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 10 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p><Course Objective> Productivity movement toward management improvement will be implemented on a trial basis at the selected private enterprises supporting by public supporting organizations, local governments and chambers of commerce. <Expected Module Outputs> (1) Participants will be able to explain the policies, roles and specific measures for assisting small and middle-sized enterprises by public agencies (2) Participants will be able to understand measures for management improvement at small and middle-sized enterprise. (3) Participants will be able to implement responsible small and middle enterprise instruction based on the experience of productivity improvement instruction in Japan. (4) Participants will be able to compare and examine experiences in Japan and participating countries, and make action plans toward productivity improvement which will lead to management improvement suitable for the countries of the trainees.</p>	<p><Target Organization> Public supporting organization, local government and chamber of commerce(including private sector) which support manufacturing SMEs for productivity improvement <Target Group> -Officials responsible for the support small and medium enterprises, or executives of pilot enterprises -more than 2 years experience in the above mentioned field</p>		
CONTENTS	PROGRAM PERIOD	Jan / 31 / 2011 ~ Mar / 5 / 2011	
<p><Activity in Preliminary Phase in home country> Country Report about current situation and issues of pilot enterprise candidates <Activity in Core Phase in Japan> Lectures (1) Assistance for Small and medium enterprises by national or local government, and chamber of commerce (2) Productivity and quality management, Total quality management (3) Productivity and quality improvement(3S, Kanban method, etc) Practice (1) Experience of production (2) Cooperate management game Observation (1) Public supporting organizations of small and medium enterprises (2) Chamber of commerce (3) Small and medium enterprises in Japan Presentation Instruction plan for productivity enhancement of pilot enterprises <Activity in Finalization Phase in home country> Implementation of productivity seminar, Selection of appropriate pilot enterprise</p>	IMPLEMENTING PARTNER	Pacific Resource Exchange Center	
	JICA CENTER	JICA Osaka	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE	Pacific Resource Exchange Center http://www.prex-hrd.or.jp/index_e.html	

Dissemination of Productivity Improvement Activity in the Latin-American Countries (in cooperation with Volunteer Activities) 中南米地域生産性向上活動普及(ボランティア連携)		PRTD Trainers 1084301 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 11 participants / Spanish	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>[Objective] To make the plan of introduction of productivity improvement technique in the participants' organizations..</p> <p>[Expected Results] (1)To be able to explain the concepts of production and quality management. (2)To be able to resolve the problems of MURI, MUDA, MURA. (3)To make a feasible plan of improvement in the problem with production and quality management. (4)To consider how to implement the plan of improvement in the problem with production and quality management.</p>	Government official directly involved in encouraging productivity improvement for small and medium size manufacturers in their own countries.		
<p>CONTENTS</p> <p>By learning such knowledge as system and practice on KIAZEN movement,5S and TQM for PYMES manufacturers in Japan, participants should be able to elaborate the plan of introducing these methods for productivity improvement in their own countries and to implement the plan..</p> <p>(1)Cooperate management, Production management, QC Seven New Tools (2)5S, The concept of IE, productivity improvement (3)Presentation of the Job Report and Action Plan (4)Submission of final report</p>	PROGRAM PERIOD	May / 31 / 2010 ~ Jul / 24 / 2010	
	IMPLEMENTING PARTNER	Kitakyushu International Techno-cooperative Association	
	JICA CENTER	JICA Kyushu	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE		

Promotion of coordination for SMEs Support 中小企業支援連携促進		PRTD Solution 1084273 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 8 participants / Vietnamese	
Target Countries: Vietnam			
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>[Objective] Participants' organization obtain the idea to examine the preferable support system for Vietnamese SMEs by understanding the activity of Japanese SMEs support organization, such as SMEs Agency, Organization for SMEs and Regional Innovation (SMRJ), Technical Assistant Center for SMEs.</p> <p>[Expected Results]Participants will be able (1) To understand current issue on supporting Vietnamese SMEs./ (2) To understand the activity of SMEs support by Japanese public organizations./ (3)To understand the process and method of SMEs Agency to make SMEs support policy./ (4) To understand the know-how of SMRJ to support SMEs./ (5) To understand the SMEs supporting activity by Local government and the technical support by Technical Assistant Center for SMEs./ (6)To make "Improvement plan of the Vietnamese SMEs support system"(draft)/ (7) To submit final report including "Improvement plan of the Vietnamese SMEs support system" and future direction of SMEs support.</p>	<p>[Target Organizations] Ministry of Planning and Investment (MPI), Ministry of Industry and Trade (MOIT), Ministry of Science and Technology (MOST), and other public organizations which provide SME support services</p> <p>[Target Group] -Administrative officers or Public organization staffs who are in charge of SME support policy (support activity) making and implementing in aforementioned organizations. -Individuals who have at least three (3) years of experiences in the relevant field. -Person who have graduated a university or have the equivalent academic background.</p>		
<p>CONTENTS</p> <p>(1) Creating Inception Report (Preliminary phase) (2)-1 Outline of Japanese SMEs support policy (2)-2 Comparisons of Vietnam and Japan (3)-1 Process and method of SMEs Agency to make and implement SMEs support policy (3)-2 Current situation of SMEs support by local government (3)-3 Comparisons of Vietnam and Japan (4)-1 System and method to implement the SMEs support policy (4)-2 Comparisons of Vietnam and Japan (5)-1 SMEs supporting activity by Local government (5)-2 Activity of Technical Assistant Center for SMEs (5)-3 Comparisons of Vietnam and Japan (6) Creating "Improvement plan of the Vietnamese SMEs support system"(draft) (7) Creating Final Report (Finalization phase)</p>	PROGRAM PERIOD	Feb / 20 / 2011 ~ Mar / 12 / 2011	
	IMPLEMENTING PARTNER	Organization for Small and Medium Enterprises and Regional Innovation, JAPAN (SMRJ)	
	JICA CENTER	JICA Tokyo(Industrial Dev.&Finance)	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE		

Small and Medium Enterprise Promotion Policy and Measures for the Islamic Republic of Iran ایران 国向け 中小企業振興政策・施策		PRTD Solution 1084300 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 10 participants / Persian	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Course Objective】 ISIPO will enhance its capacity to draw up and improve SME promotion policies / program, whose main pillars are financial assistance, business start-up assistance, and business consultation assistance.</p> <p>【Expected Module Outputs】 (1)Identify the challenges in the current Financial Assistance System for SME promotion and draft the improvement plan. (1st year) (2)Identify the challenges in the current Supporting System of Start-up for SME promotion and draft the improvement plan. (2nd Year) (3)Identify the challenges in the current Business Consulting Service for SME promotion and draft the improvement plan. (3rd Year)</p>	Iran Small Industries & Industrial Parks Organization (ISIPO)		
CONTENTS	PROGRAM PERIOD	Jan / 14 / 2011 ~ Feb / 13 / 2011	
<p>This program is designed for ISIPO to improve its capacity for formulation and implementation of SME promotion policies and measures by introducing Japanese cases.</p> <p>(1)Indirect finance/Investment/credit guarantee (2)Human Resource Development for SME promotion/ SME University (3)Management of SME support center</p>	IMPLEMENTING PARTNER	Central Japan Industries Association (ChuSanRen)	
	JICA CENTER	JICA Chubu	
	COOPERATION PERIOD	2009~2011	
	REMARKS and WEBSITE		

Improvement of Policy Making and Administration System of Small & Medium Enterprises Development for Middle East Region 中東地域を対象とした中小企業振興施策		PRTD Solution 1084128 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion 10 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Course Objectives】 The policy proposal of SME promotion will be shared and considered among the respective government organizations.</p> <p>【Expected Module Outputs】 (1) Clarification of current situation and problems in own country (2) Clarification of differences of circumstances in SME promotion between Japan (3) Clarification of distinctive features of SME Promotion programs in Japan (4) Obtaining facilitation capacity among stakeholders for SME promotion (5) Compiling of an action plan or a proposal</p>	<p>【Target Organizations】 Central and Regional government agency for implementing and/or planning of public policy for promotion of small and medium-scale enterprises.</p> <p>【Target Group】 •Manager class staffs of SWM promoting governmental organization •5years or more in experience of SME promotion •English skill in writing proposal</p>		
CONTENTS	PROGRAM PERIOD	Jan / 31 / 2011 ~ Mar / 19 / 2011	
<p>[Preliminary Phase in home country] Preparation of reports (Job Report and Inception Report) for clarification of the SME related problems. [Core Phase in Japan] 1)To promote the mutual understanding among the participants, each participant is expected to make a presentation based on the Job Report. After the presentation, the participants and the lecturers hold discussion to clarify each problems. 2)each participant or each organization is expected to make Action Plan to improve the SME policy in each organization. 3)To solve SME-related problems in each organization, the solution finding discussion will be held between experts and the participants. Based on the discussion, the participants will make a proposal to be submitted to own organization. 4)The participants are requested to prepare Action Plan to be presented at the meeting through discussion with lectures. [Finalization Phase in home country] Implementation of Action Plan</p>	IMPLEMENTING PARTNER	Aichi Industrial Research Association	
	JICA CENTER	JICA Chubu	
	COOPERATION PERIOD	2008~2010	
	REMARKS and WEBSITE	In order to find appropriate solution, this course deals with Breakthrough Thinking theory throughout the course.	

Improvement of Management and Productive Efficiency of SMEs in MERCOSUR メルコスール地域における中小企業の経営・生産性向上		PRTD Solution 1084271
		Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises / Supporting Industries Promotion 9 participants / Spanish
OBJECTIVE	TARGET ORGANIZATION / GROUP	
<p>【Course Objective】 Knowledge and applicable methods of productivity improvement will be disseminated in the organization which develops and supports SMEs in manufacturing sector.</p> <p>【Expected Module Output】 (1) Clarify the problems of one's own policy for supporting SMEs (2) Understand the various types of Japanese production systems Understand the Japanese companies' method of planning and production (3)3 Clarify the tasks for implementing the plan which applies various types of Japanese method in respective countries (4)4 Develop action plan to promote SMEs in respective countries (5)5 Improvement plan shall be implemented in and out of participant's organization based on action plan</p>	<p>【Target Organizations】 Public institution for promotion of small and medium-scale enterprises etc.</p> <p>【Target Group】 • Officials in charge of SMEs on a practical level • 3years or more in experience of SMEs promotion</p>	
CONTENTS	PROGRAM PERIOD	Jan / 24 / 2011 ~ Mar / 12 / 2011
<p>[Preliminary Phase] Analyze and compile a report on the current situation of SMEs' productivity and challenge of organization which supports SMEs in own country. [Core Phase in Japan] (1) Present the report and set an agenda for supporting SMEs in respective country referring the other participants' and Japanese case. (2) Study the characteristics in Japanese manufacturing industries, Japanese production management system, and planning method and plant managerial method in Japanese SMEs for applying them to own country. (3) Examine the supporting plan for SMEs' productivity improvement implemented by supporting organization, based on the methods studied in (2). (4) Develop action plan which shall be implemented in their respective organizations based on the result of (3). [Finalization Phase] Implement the action plan and report the result.</p>	IMPLEMENTING PARTNER	Central Japan Industries Association (ChuSanRen)
	JICA CENTER	JICA Chubu
	COOPERATION PERIOD	2009~2011
	REMARKS and WEBSITE	

Small & Medium Enterprise Development Policies for Central and South America 中南米地域中小企業振興政策		PRTD Solution 1084154
Target Countries: Central and South America		Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises / Supporting Industries Promotion 8 participants / Spanish
OBJECTIVE	TARGET ORGANIZATION / GROUP	
<p>【Course Objective】 Proposals to improve the existing regional industry or SMEs promotion policies / measures made by the participants are shared within their organizations and the discussion to implement the plan is initiated.</p> <p>【Expected Outputs】 (1) The current issues are arranged and analyzed with Issue Analysis Sheet and the Job / Country Report presentation (2) To be able to explain the concept of Japan's Regional Industry/SME Promotion (3) To be able to explain the roles of different actors in promoting Regional Industries/SMEs, their networking effort and the practical measures of Regional Industry Promotion that benefit the regional enterprises through case study (4) Action Plan to improve existing Regional Industry Promotion measures and/or practices of the participants' countries are formulated (5) The Action Plan is shared within the participant's organizations</p>	<p>【Target Organizations】 Central and local governments as well as affiliated organizations which are engaged in the promotion of Regional Industries/SMEs</p> <p>【Target Group】 (1) be officials who are responsible for Regional Industry/SME Promotion at the central or local level (2) have experience in the subject field for 5 years or more</p>	
CONTENTS	PROGRAM PERIOD	Nov / 2 / 2010 ~ Dec / 12 / 2010
<p>【Preliminary Phase】(1) Formulation of Issue Analysis Sheet and materials for Job/Country Report presentation 【Core Phase in Japan】<Job Country Report presentation and Issue Analysis Workshop is held to follow up the achievement of (1)> (2) Introduction and the theory of Japan's Regional Industry / SME Promotion (3) Roles of different actors and the case study of SMEs in Japan: ①Regional Industries and regional business start-ups ②Implementation of Japan's Regional Industry Promotion policy (Networking between private financial institutions and enterprises) ③ Implementation of Japan's Regional Industry Promotion policy (Networking among industry, academia and government) ④Implementation of Japan's Regional Industry Promotion policy (Case of 3rd Sector) ⑤Provision of support services on human resource development (HRD) ⑥SME's practices ⑦Practice to evaluate the Business Plan for starting-up Regional Industries ⑧Study trip to Tokyo (4) Formulation of Action Plan 【Finalization Phase】 (5) Share the Action Plan in their organizations, start the consideration to launch the plan and submit the Progress Report to JICA</p>	IMPLEMENTING PARTNER	Prefectural University of Hiroshima, Hiroshima International Center
	JICA CENTER	JICA Chugoku
	COOPERATION PERIOD	2008~2010
	REMARKS and WEBSITE	

Reinforcement of Micro, Small and Medium Enterprises Supporting Organization for African Countries アフリカ地域 中小零細企業支援機関育成		PRTD Solution 1084079 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion	
Target Countries: Sub-Saharan Africa		10 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Course Objective】Action Plan made by the participant is shared within his/her organization, and the consideration to launch the implementation of the plan is initiated</p> <p>【Outputs】</p> <p>(1) Issues/problems of the organization or the country are grasped and assembled</p> <p>(2) Issues/Problems of each country and organization are shared and analyzed</p> <p>(3) Basis to study the following contents is built by understanding the concept of organizations which support SMEs and Regional Industry in Japan</p> <p>(4)~(6) Issues to adapt the examples of Japan into the participant's home country or his/her organization are assembled depending on the understanding of the concept and the roles of supporting organizations for Regional Development by establishing and utilizing "Local Brand (4)", "OVOP (5)", and "Traditional Industries (6)"</p> <p>(7) Draw up an Action Plan</p> <p>(8) Action Plan is shared in the participant's organization</p>	<p>【Target Organizations】</p> <p>The organizations which support Micro, Small and Medium Enterprises or Regional Industries.</p> <p>【Target Group】</p> <p>1) Current Duties: Staff who is in charge of service to support Micro, Small and Medium-sized Enterprises or Regional Industry in the Supporting Organization (for example, Implementation Agency for SME Promotion) Especially the person who is in charge of project planning is preferable</p> <p>2) Experience in the relevant field: 3 years and over</p>		
CONTENTS	PROGRAM PERIOD	Jan / 4/ 2011 ~ Mar / 6/2011	
<p>【Preliminary Phase】</p> <p>(1) Formulation and submission of Issue Analysis Sheet and the Presentation Materials of Job / Country Report</p> <p>【Core Phase in Japan】</p> <p>(2) Problem sharing and Problem-Cause Analysis</p> <p>(3) Concept of organizations which support SMEs and Regional Industry in Japan</p> <p>(4)~(6) Supporting organizations-establishing and utilizing "Local Brand (4)", "One Village One Product Activities (5)", and "Traditional Industries (6)"</p> <p>(7) Action Plan Formulation</p> <p>【Finalization Phase】</p> <p>(8) Share the Action Plan within the participant's organization and submit the progress report to JICA</p> <p>*In (4)~(6), the following contents are included; (a) Introduction about the concepts, (b) Visiting the examples of SMEs supported by supporting organizations, (c) Visiting the official and private supporting organizations, (d) Review Discussion</p>	IMPLEMENTING PARTNER	Hiroshima Prefectural Government, Hiroshima International Center	
	JICA CENTER	JICA Chugoku	
	COOPERATION PERIOD	2008~2010	
	REMARKS and WEBSITE		

The Policy of Regional Industry Promotion for South East European Countries 南東欧地域産業振興政策		PRTD Solution 1084039 Sector : Private Sector Development Sub-Sector : Small and Medium Enterprises /Supporting Industries Promotion	
Target Countries: South East European Countries		8 participants / English	
OBJECTIVE	TARGET ORGANIZATION / GROUP		
<p>【Course Objective】</p> <p>The consideration to implement the Action Plan to improve the existing regional industry or SMEs promotion policies / measures made by the participants are started under the initiative of the participant's organization.</p> <p>【Expected Outputs】</p> <p>(1) The situation of the country or organization are described in Job/Country Report, and also, the problems and causes of the country or organization are extracted and analyzed in the Issue Analysis Sheet, (2) The participant is able to explain the concept of Japan's regional industry promotion, (3) The participant is able to explain the roles of different actors in promoting regional industries, their networking effort and the practical measures of regional industry promotion, (4) Action Plan to improve the existing regional industry promotion measures and/or practices of the participant's country or organization is formulated, (5) Action Plan is shared within the participant's organization</p>	<p>【Target Organizations】</p> <p>Central and local governments as well as affiliated organizations in charge of regional industry promotion</p> <p>【Target Group】</p> <ul style="list-style-type: none"> •Officials who are responsible for regional industry / SME promotion at the central or local level •Have experience in the subject field for 5 years or more •Have university degrees or the equivalent background, and have sufficient command of English 		
CONTENTS	PROGRAM PERIOD	Jun / 1/ 2010 ~ Jul / 11/ 2010	
<p>【Preliminary Phase】</p> <p>(1) Preparation and submission of the materials for Job/Country Report presentation and Issue Analysis Sheet <Job / Country Report Presentation and Issue Analysis Workshop is held at the beginning of the core phase in Japan></p> <p>【Core Phase in Japan】</p> <p>(2) Overview of Japan's regional industry</p> <p>(3) Overview of Japan's regional industry/SME promotion policies by the central and local governments (The following contents are included; ①Regional industries and regional business start-ups, ②Networking between private financial institutions and enterprises, ③Networking among industry, academia and government, ④Case of 3rd Sector, ⑤HRD, ⑥SME's practices ⑦Practice of Business Plan evaluation</p> <p>(4)Formulation of Action Plan</p> <p>【Finalization Phase】</p> <p>(5) Presentation and submission of Action Plan to the participant organization, and submission of Progress Report to JICA</p>	IMPLEMENTING PARTNER	Prefectural University of Hiroshima, Hiroshima International Center	
	JICA CENTER	JICA Chugoku	
	COOPERATION PERIOD	2010~2012	
	REMARKS and WEBSITE	When two applicants are to be nominated from one country, one is to be from central government / organization and the other is to be from local government / organization, since this training course is aiming at strengthening the cooperation between the two.	