6.6 Design

6.6.1 Design Manual, Standards and Codes

Brazil does not have its own specified Design Manual or Standards for the offshore port facility. Up to now, international design manuals such as the British Standards, Shore Protection Manual, Japanese Design Manual, etc. have been applied for previous individual port projects.

In this study, the Japanese Design Manual (Technical Standards and commentaries on Port and Harbour Facilities in Japan, 1999) has been basically adopted for the design of port facilities. In addition, the Shore Protection Manual (1977, 1984) has also been referred to for some specific parts.

6.6.2 Design Criteria

(1) **Tide Conditions**

For the design of existing offshore port facilities, the following tide conditions were adopted as the design criteria.

HHWL	+3.20 m
LLWL (DSN)	0.00 m
HWL	+2.70 m
LWL	+0.30 m

From the tidal observations, which have been continuously conducted by INPH, no remarkable change of tendency has been observed. Therefore, the same conditions as in the past have been applied as the design criteria.

(2) Estimation of Design Waves

The design wave height for existing breakwater at Pecém port was originally determined as Hs=2.4m with a return period of 50 years using the wave observation data at Mucuripe port for the 5 years from 1991 to 1995 by INPH (1997). In this report, it is mentioned that the double exponential function was finally applied as the extreme distribution function for data fitting as a measure of safety. Afterward, the design wave height was reviewed after obtaining wave observation data for two years at Pecém port (INPH, 1999), and modified to Hs=3.0m considering the difference of wave height between Mucuripe and Pecém port.

In this study, the design waves have been re-examined using the wave observation data at Pecém for the seven years from 1997 to 2003. Here, each set of wave data has been increased 10% for safety considering the insufficient observation period for the analysis of extreme waves and the possibility that there are some differences between the actual wave height and the one obtained by the surface mounted buoy-type wave equipment. Three kinds of extreme distribution functions were employed; the Fisher-Tippett type I (Double exponential or Gumbel), the Fisher-Tippett type II (Frechet) and the Weibull distributions according to Goda (2000). The procedure to estimate the offshore design wave height is as follows.

Selection of extreme values for each wave direction from wave observation data in Pecém for seven years Conversion of the wave height at the observation point with the depth of 18m to offshore wave height (H₀) considering shoaling Prediction of the offshore wave height with each return period by using extreme statistics analysis for each wave direction Adoption of the wave height with a return period of 50 years as the design offshore wave height

The design wave period has been calculated using the correlation between the wave height and the period under severe wave conditions for each wave direction.

Table 6.6.1 shows the calculated offshore wave heights with each return period for each wave direction. The offshore design wave height and the design wave height for incident waves at the depth of 18m are summarized in Table 6.6.2.

Tuble 0.0.1 Offshore Wave freights with Each Retain Ferrou							
H0 (m) with n year return period	Ν	NNE	NE	ENE	E	ESE	
1	1.8	2.1	2.2	2.2	2.9	2.7	
5	2.0	2.3	2.5	2.3	3.0	2.8	
10	2.0	2.4	2.6	2.3	3.1	2.9	
50	2.1	2.4	2.8	2.3	3.2	2.9	
100	2.1	2.4	2.8	2.4	3.2	2.9	
200	2.1	2.5	2.9	2.4	3.3	3.0	

 Table 6.6.1 Offshore Wave Heights with Each Return Period

Return Period (Year)	Ν	NNE	NE	ENE	E	ESE
H ₀ (m)	2.1	2.4	2.8	2.3	3.2	2.9
H _{1/3} (=H _s) (m) (at -18m depth)	2.1	2.4	2.9	2.1	2.9	2.7
T _p (s)	13.7	14.2	15.9	7.7	7.7	7.7
T _{1/3} (=T _p /1.05) (s)	13.0	13.5	15.1	7.3	7.3	7.3

(3) Design Wave Height inside the Basin

It is necessary to decide the design wave height at each point inside the basin for the design study of quaywalls and revetments. Assuming the construction of these facilities located inside the breakwater will be commenced after obtaining the sheltering effect due to newly constructed breakwaters, the design wave height inside the basin can be calculated using the design wave height for incident waves shown in Table 6.6.3 and the wave height Rate (H/Hi) for each point obtained by the numerical

computation of wave tranquillity shown in Table 6.6.4. Table 6.6.5 shows the calculated design wave height for each point (shown in Figure 6.5.3).

If the construction of port facilities inside the basin will commence before the construction of offshore breakwaters, the presumed wave height during the construction period without the sheltering effect due to the breakwater should be taken as the design wave height for incident waves shown in Table 6.6.3.

Table 6.6.3 Design Wave Heights for Incident Waves (18m depth)

Design Wave Height at -18m	Ν	NNE	NE	ENE	Е	ESE
depth	2.1	2.4	2.9	2.1	2.9	2.7

Table 6.6.4 Wave Height Kate for Each Point									
Point No	N	NNE	NE	ENE	Е	ESE			
1	0.19	0.19	0.12	0.08	0.10	0.11			
2	0.06	0.06	0.04	0.03	0.05	0.06			
3	0.21	0.21	0.13	0.07	0.10	0.13			
4	0.14	0.14	0.09	0.05	0.07	0.08			
5	0.43	0.43	0.23	0.18	0.20	0.22			
6	0.32	0.32	0.17	0.11	0.15	0.18			
7	0.68	0.68	0.32	0.21	0.23	0.24			
8	0.62	0.62	0.30	0.18	0.21	0.24			
9	0.09	0.09	0.10	0.06	0.06	0.06			
10	0.12	0.12	0.15	0.10	0.12	0.13			
11	0.07	0.07	0.04	0.03	0.04	0.04			
12	0.12	0.12	0.07	0.09	0.10	0.10			
13	0.07	0.07	0.05	0.05	0.05	0.05			

Table 6.6.4 Wave Height Rate for Each Point

Table 6.6.5 Design Wave Height Inside Basin

	Tuble 0.0.5 Design Wave meight mode Dusin								
Point No.	N	NNE	NE	ENE	E	ESE			
1	0.40	0.46	0.35	0.17	0.29	0.30			
2	0.13	0.14	0.12	0.06	0.15	0.16			
3	0.44	0.50	0.38	0.15	0.29	0.35			
4	0.29	0.34	0.26	0.11	0.20	0.22			
5	0.90	1.03	0.67	0.38	0.58	0.59			
6	0.67	0.77	0.49	0.23	0.44	0.49			
7	1.43	1.63	0.93	0.44	0.67	0.65			
8	1.30	1.49	0.87	0.38	0.61	0.65			
9	0.19	0.22	0.29	0.13	0.17	0.16			
10	0.25	0.29	0.44	0.21	0.35	0.35			
11	0.14	0.16	0.11	0.06	0.10	0.11			
12	0.25	0.29	0.20	0.19	0.29	0.27			
13	0.15	0.17	0.15	0.11	0.15	0.14			

(4) Seismic Load

The seismic disturbance is reportedly very small around Fortaleza. Considering the local condition and safety of structural stability, the seismic coefficient has been determined at 0.05 (kh) for structural design.

(5) Subsoil Conditions

According to the results of previous boring tests and seismic surveys, the trunk foundation is composed of gneiss. The strength of gneiss fluctuates due to its own characteristics. The upper stratum is covered by sediments composed of sand and silt. The thickness of the sediment layers varies irregularly from 0 to 16m for both the onshore-offshore and alongshore directions and it is difficult to presume the thickness of the sediment layer as a certain value. The N-values for the sediment layer also vary from less than 10 up to more than 50.

For structural designing, the soil characteristics for each layer have been determined as below.

I au	Table 0.0.0 Tremmary Design Son Tarameters								
Stratum	Composition	N-Value	Unit Weight _t (kN/m ³)	Int. Friction Angle	Comp. Strength (N/mm ²)				
Upper Stratum	Sand	10 to 50	18	30 °	-				
Lower Stratum	Gneiss	Over 50	18	35 °	>100				

Table 6.6.6 Preliminary Design Soil Parameters

6.6.3 Design of Breakwaters

(1) Selection of Structural Type of Breakwaters

There are two structural types of breakwaters called "conventional rubble mound breakwater and "berm breakwater". The existing offshore breakwater is a berm breakwater. The berm breakwater is usually constructed with a berm that is allowed to reshape into an S-shape. When the quarry can't provide stones large enough for a conventional rubble mound breakwater a berm breakwater may be an economical alternative because berm breakwaters allow better and more economical utilization of quarry yield than conventional type breakwaters. For that reason, berm breakwaters have recently been increasing in the world, especially in Northern Europe. In Brazil, the breakwater at Pecém Port was second berm type to be constructed.

PIANC (2003) has issued a report from a working group concerning a design method for berm rubble mound breakwaters, but no authorized design manual has been issued as of this writing. The specifications for the existing breakwater at Pecém port, such as crest elevation, crown width and size of armour rocks have been decided based on the physical model test using a 3-dimensional wave basin in INPH.

There is an advantage to obtain a large amount of stones at a low price from the neighbouring quarry site, which is located about 20km from Pecém port. For that reason, a berm breakwater is the best structural type selection, taking into account the construction cost. Basically, the same type of berm breakwater with the same specifications have been selected for the proposed breakwater for the long-term development plan, because the specifications for the existing breakwater were chosen based on many hydraulic model tests by INPH. But some of these specifications have been changed due to operational problems during the implementation work. A design study of berm breakwaters has been conducted in this study. Further, the possibility to adopt the conventional rubble mound breakwater has been also examined.

(2) Crest Elevation of Breakwater

According to the Japanese Design Manual (1999), in a harbour where the water area behind the breakwater is so wide that wave overtopping can be allowed to some extent, the crest elevations of the breakwaters is set at 0.6 times significant wave height ($H_{1/3}$) above high water levels (HWL). Following this, the required crest elevation for the offshore breakwater has been calculated as:

+2.7m (HWL) +0.6*2.9m (H1/3) +4.5m

The crest elevation of the existing breakwater was originally designed to be +4.0m at the berm part and +6.0m at the crown part based on the physical model testing by INPH. After commencement of the implementation work, the crest elevation has been changed to +6.0m at the berm part and +8.0m at the crown part because of operational problems with the earthwork during the construction of the upper part of the breakwater (SEINFRA, 2001). If the rubble discharging is done using barges, this problem may not occur. Considering both the original design for the existing breakwater and the result as calculated according to the Japanese Design Manual, the crest elevation for the proposed new breakwaters has been set at +4.0m at the berm part and +6.0m at the crown part, the same as the original design for the existing breakwater.

In the proposed layout of the breakwaters, there shall be seawall portions with the section about 350m and 800m where the container yard and multi-purpose berth are connected. In this section, wave overtopping should be prevented. Following the Japanese Design Manual, in a harbour where the water area behind the breakwater is small, overtopping waves should be prevented as much as possible. Hence the crest elevation of breakwaters is set at 1.25 times significant wave height ($H_{1/3}$) above high water levels (HWL). Applying this guideline, the required crest elevation can be estimated as:

+2.7m (HWL) + 1.25*2.9m (H1/3) +6.8m

According to above estimation, the crest elevation at the seawall portion has been set at +6.0m at the berm part and +8.0m at the crown part, the same as the existing breakwater.

The permissible rate of wave overtopping q (m3/m*s) as a function of the degree of importance of the hinterland is presented in the Japanese Design Manual. According to this, the permissible rate of wave overtopping to the areas where there is a high concentration of houses, public facilities etc. behind the seawall have to maintain a value of less than 0.01(m3/m*s). The rate of wave overtopping with the crest elevation of +8.0m is calculated to be in the order of 10^{-4} (m3/m*s), and this value is a great deal less than the permissible rate mentioned above.

(3) Berm Width of the Breakwater

The berm width for the breakwater was decided considering the degree of recession (Rec) as shown in Figure 6.6.1, because the berm breakwater can be allowed to reshape into a statically or dynamically stable profile. The formula to predict the value of Rec has been proposed in PIANC (2003) based on the physical model tests. Applying this formula, Rec can be calculated to be about 3m. However, Rec exceeding 3m was observed during the preliminary study in a physical model test,

especially at the corner section, where Rec exceeding 8m was observed (SEINFRA, 2001). There is significant variation in the Rec values as calculated, those produced by experimental models and actual field results. Therefore, it is not appropriate to estimate only from the calculation. Considering this point, the crown height for the new breakwater has been set the same as the existing breakwater.

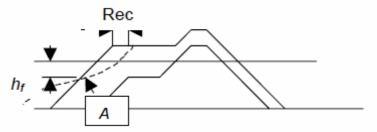


Figure 6.6.1 Definition of Recession (Rec)

(4) Slope Gradient of Breakwater

The slope gradient for a rubble mound type breakwater is normally more than 1:1.5 on the seaward side of the breakwater. The slope gradient for the existing breakwater was set at 1:1.25 considering the characteristics of the stones and the construction method. Though this slope gradient is steeper than usual in a rubble mound type breakwater, it hasn't seemed to have caused any problems concerning the stability of breakwater to date. From this, the slope gradient for the new breakwater has also been set at 1:1.25 in order to reduce the quantity of rock required.

(5) Size of Armour Stones

The size of the armour stones for the existing breakwater was determined as below based on the physical model test together with consideration of the quarry condition and economy of construction cost.

East- West Breakwater: 1 to 6 ton

North-South Breakwater: 1 to 4 ton

The size of the armour stones is estimated using the Hudson formula as below.

$$M = \frac{\rho_r H^3}{N_s^3 \Delta^3}$$

where

M = mass of armour units

 $\rho_{\rm s}$ = mass density of armour units

H = characteristic wave height used in the design calculation

 N_s = stability number dependent on types of armour units and affected by various design factors Δ = relative density of armour units in water = ρ_s/ρ_w –1 with ρ_w being the mass density of water

The stability number Ns can be transferred by using a slope angle as below.

$$N_S = (K_D \cot \alpha)^{1/3}$$

Where, K_D is the stability coefficient. The stability coefficients for stones with rough angular shapes for each percentage of damaged stones have been presented in the Shore Protection Manual (1977) as shown in Table 6.6.7 (A revised edition was published in 1984, but the stability coefficient for the same condition (Rough angular and non-breaking) has not been changed).

	0-5	5%	5-10%	10-15%
	Breaking Wave	Non Breaking	Non Breaking	Non Breaking
Rough angular	3.5	4	4.9	6.6

Table 6.6.7	Stability	y Coefficient	(K _D) for	r Stones with 1	Rough Angular Shape
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On the other hand, the roughly estimated stability number for each category of berm breakwater has been presented in PIANC (2003) as shown in Table 6.6.8.

1 a	Table 0.0.6 Stability Number (N _s) for each category of bern breakwater						
Category	Non reshaping	Reshaping Static stable	Reshaping, dynamic stable				
Ns	<1.75	1.75 - 2.7	>2.7				

 Table 6.6.8 Stability Number (N_s) for each category of berm breakwater

As a result of stability coefficient calculations for 3 ton average size of armour stones and with the design wave height at Pecém, it was obtained that this size of stones corresponds to a 5 to 10 % damage rate as shown in Table 6.6.7. If 0 to 5 % damage percentage is selected as the same design concept for conventional breakwaters, the required size of armour stones is calculated as 4 ton. From this, armour stones of 1 to 6 ton each are applied for the berm breakwater, which are the same as the existing. For the conventional breakwater, armour stones of 4 to 6 ton each is applied. Further investigation is necessary to judge the possibility to obtain bigger size of stones than before from the presumed quarry site.

(6) Proposed Breakwaters and Representative Dimensions

The location of each breakwater is shown in Figure 6.6.2. For the West and sub breakwaters, which are connected continuously to the existing breakwater, the berm type breakwaters with the same dimensions as the exiting breakwaters have been proposed to minimize the wave overtopping to the newly constructed berth. For the main breakwaters, the conventional type of breakwaters has been proposed to reduce the volume of rocks. The representative dimensions and size of armour stones are summarized in Table 6.6.9.

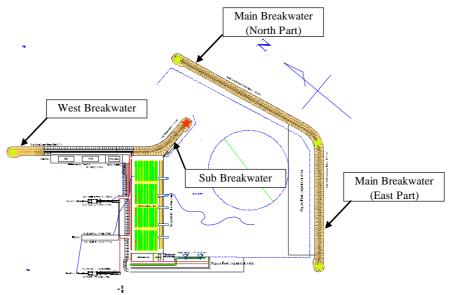


Figure 6.6.2 Location of Breakwaters

	Tuble 0.0.9 Representative Dimensions of Dermi Dreak valer							
Item	Existing		Long Term Development Plan					
nem			West and Sub Break	kwater	Main Breakwat	er		
Туре	Berm Type		Berm Type		Conventional Ty	ype		
	West Breakwater	800m	Extension of West Breakwater	300m	North Part	1520m		
Length _	Sourth Breakwater	968m	Sub Breakwater (inc. Sea Wall Part)	620m	East Part	1240m		
	Total	1768m	Total	920m	Total	2760m		
Crest Elevation	Crown Part	+8.00	Crown Part	+8.00	Crown Part	+6.00		
	Berm Part	+6.00	Berm Part	+6.00	Clowin Part			
	Crown Part	10m	Crown Part	10m				
Crown Width	Berm Part	5m	Berm Part	5m	Crown Part	5m		
	Slope Part	8m	Slope Part	8m	Clowin Part	5111		
	Total	23m	Total	23m				
Slope Gradient	1:1.25		1:1.25 1:1.5 (fe		1:1.5 (for outer) 1:1.25	(for inner)		
Size of	1-6ton (for West Brea	kwater)	1 Gton					
Armour Rock	1-4ton (for Sourth Breakwater)		1-6ton		4-6ton			

 Table 6.6.9 Representative Dimensions of berm breakwater

(7) Standard Section of Breakwaters

The typical cross sections of each breakwater at the trunk portion are shown in Figures 6.6.3 to 6.6.5.

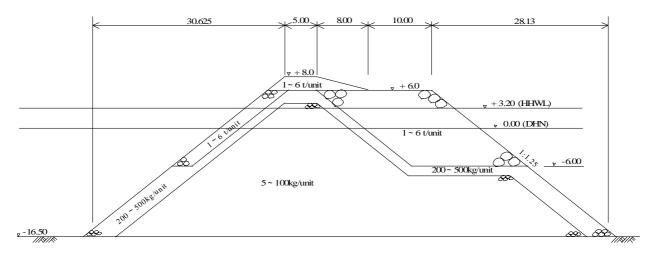
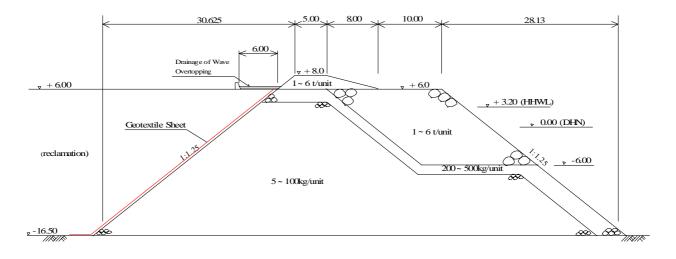


Figure 6.6.3 West Breakwaters (Berm Type)





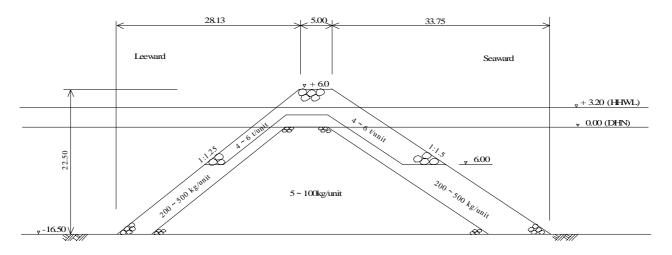


Figure 6.6.5 Main Breakwater (Conventional Type)

6.6.4 Design of Quaywall

(1) **Design Parameters**

1) Ship Particulars

The berth structures have been designed to receive the expected maximum size of vessels. The maximum size vessels for the proposed long-term development plan are described below.

Berth	Design Depth	Vessel Type	Vessel Size (DWT)	LOA	Breadth	Draft
Container	-16m	Post-Panamax	104,700 (7200TEU)	347	42.8	14.5
Multi-Purpose	-13m	Panamax	51,000	182	32.2	12
Fruits	-13m	Reefer Ship	6,100	134	15.8	7.6
Grain	-16m	Capesize	114,000	266	40.56	14.5

 Table 6.6.10 Design Vessel Size for Berths of Outer Port

2) Surcharge

The surcharge on each berth has been determined taking account of operational conditions for each berth. The loads from cranes and cargo handling equipment have been presumed as below considering the commodities handled and operational methods.

The multi- purpose and fruit berth (Pier No.3) is planned for use as a temporary container berth in the first phase of the short-term development and two gantry cranes will be installed. These two gantry cranes will be transferred from Pier No.3 to the newly constructed container berth in the second phase of short-term development.

Berth	Crane Load	Uniform Load (Normal)	
Container	Gantry Crane (40LT, Out Reach 50m) 920t (52t/m for each Rail)	30 KN/m2	
Multi-Purpose and Fruit	Gantry Crane (40LT, Out Reach 50m) 920t (52t/m for each Rail) Mobile Harbour Crane(HMK-360) 470ton (16.8 t/wheel)	100 KN/m2	
Grain	Loader 2,500 t/hr, Unloader 700 t/hr	30 KN/m2	

 Table 6.6.11 Surcharge Condition

3) Elevation of Quaywall

The head elevation of the quaywall shall be set at an appropriate height that is suitable for the main dimension of the target vessel and the natural conditions. According to the Japanese port design manual (1999), the following value can be used for the head elevation of the quaywall.

 Table 6.6.12 Typical Head Elevation of Quaywall above the High Water Level

		8
	When the tide range is	When the tide range is
	3.0m or more	less than 3m
for large vessel	+0.5 to 1.5 m	+1.0 to +2.0m
for small vessel	+0.3 to 1.0 m	+0.5 to 1.5m

(Technical Standards and commentaries of Port and Harbour Facilities in Japan, 1999)

The head elevation of existing Pier No.1 was set at +6.88m. This value is higher than the above standard and other neighbouring ports as shown in Table 6.6.13.

Table 0.0.15 Thead Elevation for Neighbouring 1 of t				
Port	Max of Tide	Min of Tide	Berth Type	Quay Elevation
Suape	+2.7	-0.2	Bulk Cargo	+4.6
Salvador	unkown	unkown	Container	+4.0
Muquina	+2.2	0.0	Oil	+4.8
Mucuripe	+3.2	0.0	General Cargo	+4.5
Itaqui	+7.0	-0.2	Bulk Cargo	+9.5

Table 6.6.13	Head Elevation for Neighbouring Port	
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For the pier structure type, it is necessary to consider the uplift force due to waves. The proposed new quaywalls can be protected from all directional incident waves by the newly constructed breakwaters, and the elevation can be lower than present pier No.1. Considering this together with the present elevation of existing port facility, the head elevation for Pier No.3 for the multi-purpose and fruit berth has been set at +5.5m. The head elevation for the new container berth has been set as +4.7m considering the concrete caisson structure type as mentioned in the next paragraph.

4) Mooring Forces

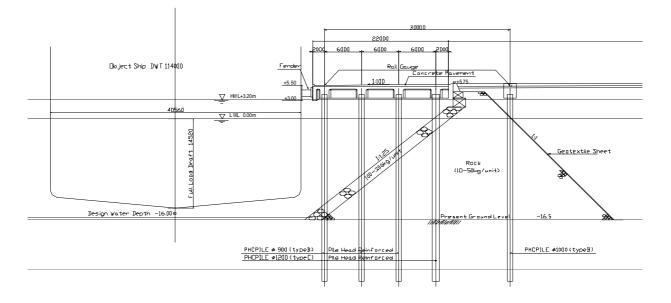
Bollards should be installed along the berth front to withstand the following mooring forces corresponding to the displacement tonnage of design vessels listed in Table 5.8.14.

Ship Displacement	Line Pull Force
Up to 100,000 ton	1,000 KN
Up to 200,000 ton	1,500 KN
Over 200,000 ton	2,000 KN

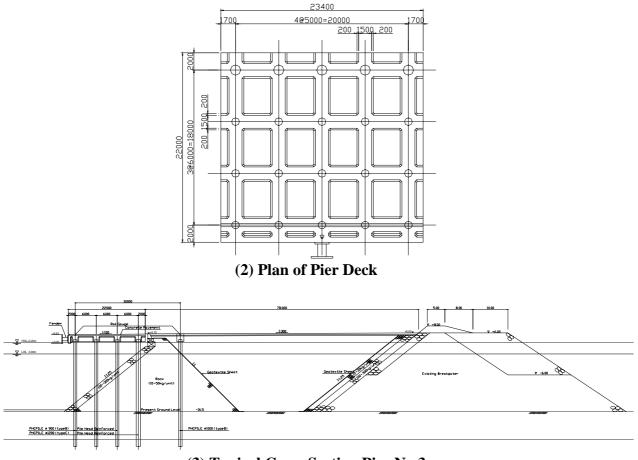
 Table 6.6.14
 Line Pull Force on Bollard

(2) Quaywall Structural Type

A pill pier type with vertical piles was selected for existing pier No.1 considering the shipping, geological, operational and construction conditions. The same structural type has been proposed for the Multi-Purpose and Fruit Berth (Pier No.3) in consideration of the urgent implementation schedule. On the other hand, according to the subsoil condition around the existing offshore port facilities, there is a possibility to select concrete caisson type structures. From cost estimate mentioned in section 6.7, the quaywall for the concrete caisson type has a lower price than that for pile pier type. Therefore, the concrete caisson type structures have been proposed for the Container and Grain Berths. The proposed structure types for the Multi-Purpose and Fruit Berth (Pier No.3), Container Berth and Grain berth are shown in Figures 6.6.6 to 6.6.8.

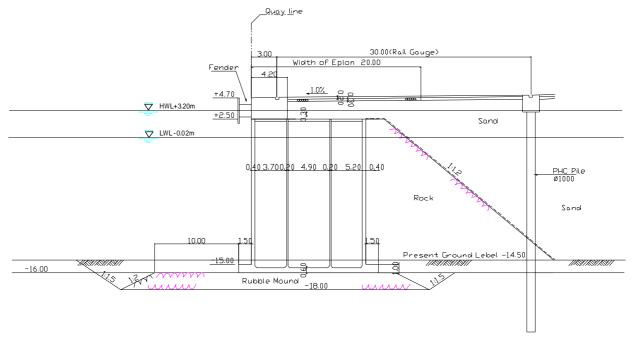


(1) Typical Cross Section

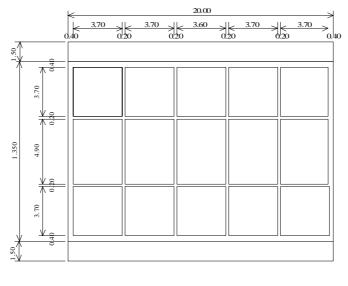


(3) Typical Cross Section Pier No.3



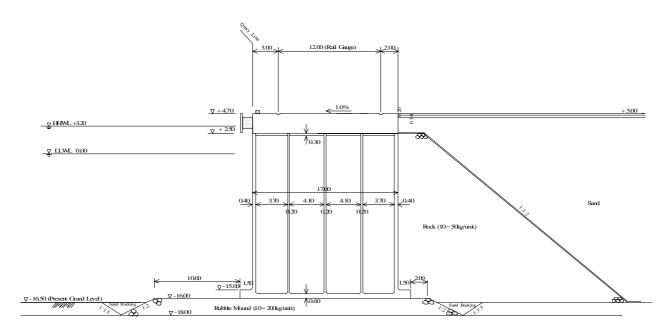


(1) Typical Cross Section



(2) Plan

Figure 6.6.7 Container Berth (-16m) (Concrete Caisson Type)



(1) Typical Cross Section

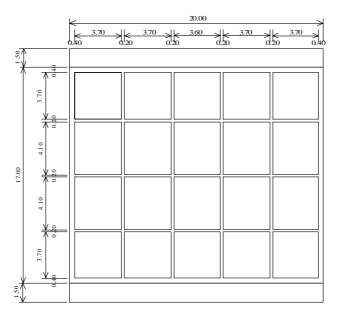




Figure 6.6.8 Grain Berth (-16m) (Concrete Caisson Type)

6.6.5 Design of Revetment

As the face line of the container berth at the onshore side shown in Figure 6.6.9 is not be used as a quaywall for a container berth, this section is designed as a rubble-type revetment. Figure 6.6.10 shows the proposed typical cross section of the revetment.

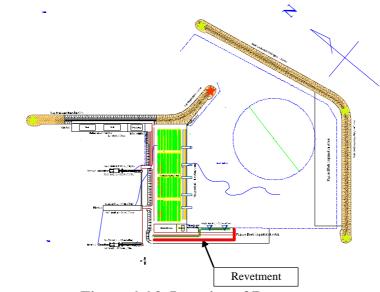


Figure 6.6.9 Location of Revetment

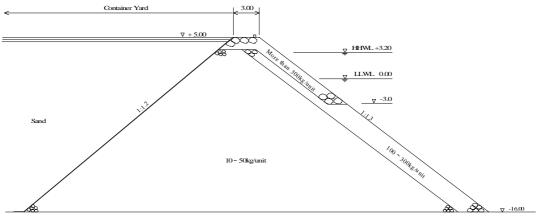


Figure 6.6.10 Typical Cross Section of Revetment

6.6.6 Design of New Access Bridge

(1) **Design Parameters**

1) Surcharge

The surcharge on the access bridge has been determined as shown in Table 6.6.15.

Section	Live Load	Static Load		
Road	Vehicle Load: 450KN (3*6m) +5KN/m2	10 KN/m2		
Side Walk	5KN/m2	-		
Support for Belt Conveyer	45KN/m2 (15KN/m3*3 lane)	-		

Table 6.6.15 Surcharge

2) Elevation of Access Bridge

The head elevation of the existing access bridge was set at +7.1 to +7.2m inside the area of the existing breakwater and +8.5 to +8.8m outside that area. To determine the

elevation of the access bridge, the uplift forces due to waves acting on the superstructures should be taken into account.

The wave height due to wave breaking (H_b) for design offshore wave height (H₀=2.9m, T=8.9s) is estimated as H_b=3.5m at the water depth of 4.74m. Following the Airy theory, the wave crest height is half of the wave height. But the wave crest height increases toward the wave breaking point due to the non-linearity waves characteristics. When the wave crest height is assumed as 70% of wave height considering the design wave condition, the highest crest height at the breaking point under the design tide condition is +3.2m (HHWL) + 3.5m*0.7 = +5.65m.

When the height of the superstructure including the lower part of the beam is assumed to be 2.35m, the same as the present, the required elevation of the access bridge at the wave breaking point should be higher than +8.0m to avoid the uplift force due to waves. The elevation of the access bridge outside the surf zone can be reduced because the crest height becomes smaller than that at the breaking point. As a result, the elevation of the access bridge has been proposed as below.

Inside the surf zone (Water depth is less than -5m): +8.0m Outside the surf zone(Water depth is more than -5m): +7.0m

The new access bridge is located in the wave shadow area behind the offshore breakwater. So, if the access bridge will be constructed after completion of the main breakwater, a further reduction of elevation by about 1m can be achieved due to the wave reduction from the breakwaters

3) Width of Access Bridge

The width of the existing access bridge was designed to provide 9.5m for the road and side walk, 6.2m for installation of belt conveyers, 6.75m for support of the pipe line, 22.45m in total. To decide the width for new proposed access bridge, following considerations have been taken into account.

- To provide clearance between the sidewall and the road to improve the traffic safety.
- To provide the space for three lines of belt conveyers (two lines for the transportation of soy beans and fertilizers, one line for the future expected demand).

The width of the access bridge has been set as below.

Road and sidewalk:	10.5m (1m > existing bridge)
Space for belt conveyer:	9.7m (3.5m > existing bridge)
Total:	20.2m (2.25m < existing bridge)

(2) Access Bridge Structural Type

A combination of different segments with vertical and raking piles was applied for the existing access bridge in consideration of not disturbing the littoral drift. A pile segment was set every 20m from Pile No.1 to No.74 (onshore side), and every 10m from pile No.74 to No.108 (offshore side). For the proposed new access bridge, both the vertical and ranking pile segments have been set every 10m according to the structural calculation. The proposed cross section of the access bridge is shown in Figure 6.6.11.

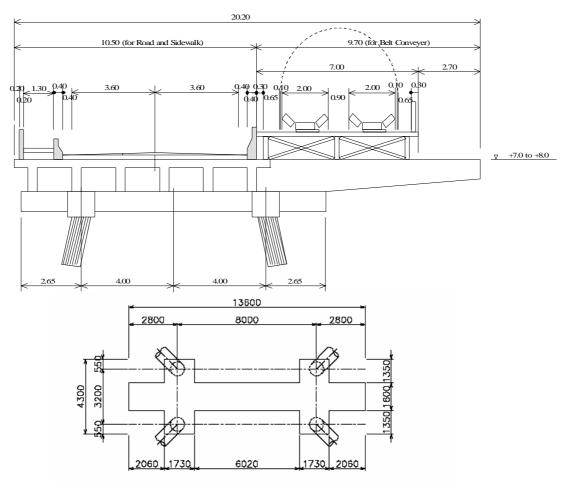


Figure 6.6.11 Cross Section of Access Bridge

6.6.7 Design of Port Road on Existing Breakwater

The existing North-South Breakwater is to protect against the sea waves which approach from ENE to ESE. But after construction of the offshore main breakwaters in the proposed long-term development plan, this protection won't be necessary because both the swell and sea waves will be completely blocked by the newly constructed offshore breakwaters. The existing North-South Breakwater is located behind the proposed container yard and also is on the same alignment as the new access bridge. Further, the crown part is 25.5m wide at the level of +6.0m. Considering these conditions, this breakwater can be used as the port road for the container terminal and for Pier No.3, and as the revetment for the new container yard. The head elevation of the existing breakwater is +6.0m at the berm part and +8.0m at the crown part. As a high level of wave tranquillity can be secured in this area, the berm height of +6.0m is sufficient for the port road and revetment. Therefore, it is proposed that the crown part with the height of +8.0m be removed to widen the crown part for utilization as a port road. The port road will consist of four lanes with the width of 3.6m each, one parking lane and a sidewalk.

The proposed cross section of the port road is shown in Figure 6.6.12.

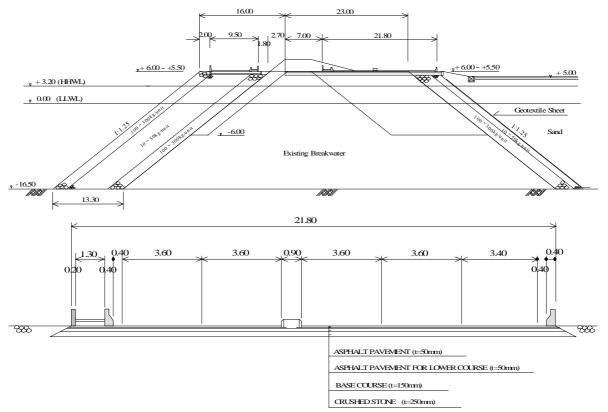


Figure 6.6.12 Cross Section of Port Road on Existing Breakwater

6.6.8 Design of Container Yard

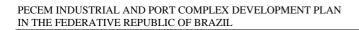
The RTG (Rubber Tire Mounted Gantry Crane) system is planned for installation in the new offshore container yard. The representative specification concerning to the design matter are shown below. (The other specifications have been presented in 6.3.)

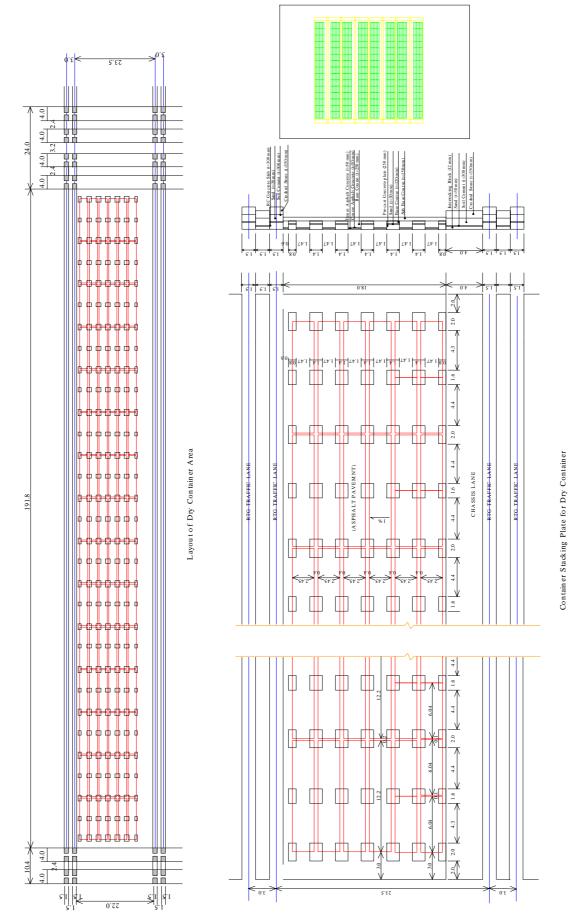
Rated Load: 40.0 ton

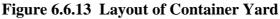
Wheel Base: 6.4 m (Min.)

Number of Gantry Wheels: 2 tires/corner (total 8 wheels)

A reinforced concrete slab with a thickness of 300mm is to be installed under the RTG traffic lane in consideration of the heavy weight. A pre-cast concrete plate with a thickness of 250mm is to be installed at the foundation for stacked containers. The width of the RTG traffic lane, chassis lane and the space for stacking shall be determined appropriately to ensure smooth storing, marshalling receipt and dispatch of containers and chassis. The layout of the container yard and the arrangement of the container stacking plate are shown in Figure 6.6.13.

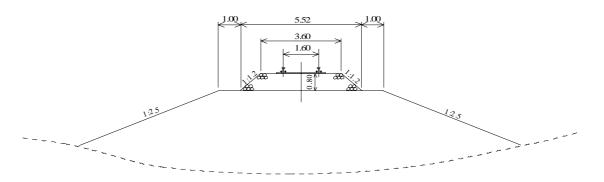




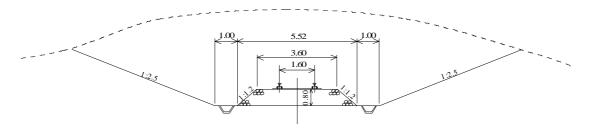


6.6.9 Design of Railway

According to CFN, a rail gauge of 1,600mm has been applied for the design of the railway. A typical cross section of the embankment and cut section with sub-grade is shown in Figure 6.6.14. Since the railway alignment is located in the coastal dunes, it is necessary to take some measures to avoid of the line being buried by sand due to the wind.



(1) Embankment Section



(2) Cutting Section

Figure 6.6.14 Layout of Container Yard

6.6.10 Navigation Safety

The coastline of Brazil is approximately 7,500 km long. There are about 30 international ports and numerous domestic ports in Brazil.

On the surrounding waters, there are quite a few vessels are congested. Thus, it is important to establish navigation aids facilities in accordance with the Rules of IMO in order to secure safe navigation.

(1) **Present Situation**

Existing entering and outgoing to approach course of Pecem Port.

Although it will enter by the opening of a port in November, 2001 in 4th years, and the number of calling vessels is also 259, there is no big confusion in 2004 and the sea accident at surrounding of Pecem port is also peaceful few, to the increase in the future number of calling vessels, the improvement of navigation aids and layout channel, and introduction of Vessel Traffic Management System (VTMS) is required.

1) Entering to port

- From vessel awaiting anchorage to turning point, proceed to direction 165° for distance 2.6 nautical miles (4.8km)
- Turning point (Lat 3° 31.2'S/ Long 38° 49.0'W) alteration course to 125°proceed to front of pier, distance 1.1 nautical mile (2.0km)

2) Outgoing from port

- From leave to along side berth, turning of the body of a ship for proceed to direction 305° for distance 1.0 nautical mile (1.8km)
- Turning point (Lat 3° 31.2'S/ Long 38° 49.0'W) alteration course 345°proceed to Pilot get off point, for distance 2.0 nautical miles (3.8km) off shore.

(2) Navigation Aids

Generally, vessels arrive and leave Pecem Port through the main entrance channel. Pilotage is compulsory with pilots boarding and de-boarding in the neighbour of vessel waiting anchorage of 3.5 miles off shore.

Securing safety of marine traffic is one of the most important matters for the Brazilian Government and State of Ceara. Therefore, the Government and State are promoting integrated countermeasures to ensure maritime safety.

1) Existing Navigation Aids

Existing navigation aids (lighthouse, light buoy and light beacon) are listed in the following Table 6.6.16.

Table 0.0.10 Teceni Tort Existing Navigation Alus			
Place of Light House and Buoy	Light Characteristic		
Off-shore Light Buoy (3-28.9S / 38-48.5W)	Fl.10 sec, R/W		
Off-shore Light Buoy (3-30.8S / 38-48.9W)	Fl. 5 sec, R		
Off-shore Light Buoy (3-31.6S / 38-48.5W)	Fl. 5 sec, R		
Place of Light House and Buoy	Light Characteristic		
Point of NW on Break Water (Main B/water)	Fl. G 6 sec, 8M		
Point of SE on Break Water (Corner of B/water)	Fl. Y 6 sec, 8M		
Point of NW on Pier No-1 end	F. Y		
Point of NW on Pier No-2 end	F. Y		
Point of SW on Break Water	F. Y		
Light House = Land mark $(74m \ 26/21m)$	Al. Fl. WWR 30sec		

 Table 6.6.16 Pecem Port Existing Navigation Aids

Source: Admiralty Charts # 526

2) Navigation Aids Development

The target of the Pecem Port is to install at least eight (8) new navigation aids in the near future. However, it is not clear if the Pecem Port Complex will be able to realize this target. The operation rate of navigation aids in the Ceara State Government is lower than that recommended by the IMO (International Maritime Organization), IALA (International Association Lighthouse Authority) and it should be raised. The following three items are indispensable for increasing the operation rate.

- Periodical renewal of aged equipment
- Appropriate operation and maintenance of equipment

• Periodical change of consumable parts and supplement of spare parts

3) Establishment of New Light Buoys and Beacons for Navigation Aids

The main channel should be equipped with light buoys, light beacons and other navigation aids prescribed by the IMO (International Maritime Organization), and IALA (International Association Lighthouse Authority) regulations. The recommended implementation plan of the navigation aids is shown in table 6.6.17.

Nr.	Place of Site	Kind of Navigation Aid	Characteristic
1.	Waterway separation point (3-29.5S / 38-49.0W)	Light buoy	Fl. G. 10 second
2.	Off-shore (3-29.6S / 38-47.5W)	Light buoy (No- 1)	Fl. W. 5 second
3.	Off-shore (3-30.5S / 38-47.0W)	Light buoy (No- 2)	Fl. W. 5 second
4.	Point of Main Break water end	Pole type Light Beacon	Fl. G. 10 second
5.	Point of Sub Break water end	Pole type Light Beacon	Fl. R. 10 second
6.	Main B/Water S/W end	Pole type Light Beacon	Fl. R. 5 second
7.	Point of Middle Corner of Break water	Fixed warning light	Red warning corner light
8.	Quay Side Edge warning light	Jetty end marker	Red warning edge light

Table 6.6.17 New Navigation Aids (Required by International law)

Source: JICA Study Term

(3) Marine Accidents Near Pecem Port

The Pecem Port was opened in 2001. Thus far, there have been no significant marine accidents near and around Pecem Port.

According to the report made by the Port, break of mooring ropes and contacts with berth facilities have occurred due to strong wind and wave.

It is expected that as Pecem Port develops, marine accidents due to congestion may occur.

Thus, in order to prevent such marine accidents, it is required to establish new waterways, to separate existing waterways and to establish navigation aids.

According to the records of official accident, there were no marine accidents during the one year period from June 2004 to May 2005.as shown in the Table 6.6.18

 Table 6.6.18 Occurrence of Maritime Accident / Damage of Pecem Port

 (From June 1st 2004 to May 31st 2005)

Kind of Damage or Accident	Nr, of Cases	
Rope breaking and collision of port facility 8 Cas		
Difficulty of mooring due to marine currents	1 Case	
Oscillation of hull by strong swell 3 Cases		
Tug boat bumps breaking by strong swell 1 Case		
Collision with pier external head by swell	sion with pier external head by swell 1 Case	
Vessel Collision with pier edge 2 Cases		
Total Accident and Damaged 16 C		

Source: CEARAPORTO

1) Type of Marine Accidents

Global marine accidents are classified into twelve (12) types as shown in Table 6.619

No.	Kind of Accident	
	Kind of Accident	Definition
1.	Aground / Grounding	Type of accident that results in forcing the vessel on the shore.
2.	Collision	Vessel traffic related accidents involving the hitting of two moving vessels.
3.	Capsize	Type of accident that results in the over-turning of the vessel.
4.	Damage to Pier	Accident that results in breaks and / or other damages in the dock.
5	Drafting	Type of accident that results in the aimless floating of the vessel without its own propelled power.
6.	Engine Trouble	Type of accident that results from engine related problems.
7.	Explosion	Type of accident that results in explosion of a part of a vessel.
8.	Fire	Type of accident that results in burning of a part of the vessel.
9.	Flooding	Type of accident which results in the flow of water into a part of the vessel.
10.	Hitting of Object	Type of accident that results in the striking of the vessel with non-vessels (buoy, floating debris, etc.).
11.	Human error	Accident caused by mistake made by the seafarers or ship owner /shipping company.
12.	Sinking	Type of accident which represents submergence of vessel.

Table 6.6.19 Kind of Accident

Source: JICA Study Team

6.7 Cost Estimates

6.7.1 Cost Estimates

The Port of Pecém is a new port that was started in the middle of the 1996 and completed in 2001. Therefore, the construction history is really new so that the construction methods and actual cost are actual and are applicable to the proposed construction works of the Project. The basis for the cost estimates of the Study are mostly depending on the results of analyzing as-built records of the construction of the new Pecem port.

Exchange rate:	1 US = R\$ 2.30
	1 R = Yen 50 (Yen 1 = 0.020 R\$)
	As of 10, Aug on Central Bank of Brazil

(1) Unit Price

Based upon the unit price on the contract amount of the former port project contracted in 1996, SEINFRA who is a counterpart of the Study has analyzed and set forth a current unit price. The unit price is reliable enough to apply to the cost estimation of the study. The proposed offshore facility components are similar to the existing facilities.

General index of prices from the base of 1996 commenced construction is 265 at the present as shown on Table 6.7.1 as following.

YEAR	GROWTH OF		IMPLICIT D	TION OF EFLATE OF DP	NOMINAL GDP		INDEX OF	POPULATION (PER THOUSAND	RATES OF AVERAGE EXCHANGE	DGP (10E6 X US\$)	RATIO OF TAX CHARGE (% OF GDP)	GROWTH OF WORLD DGP (%)	GROWTH OF DGP IN LATIN AMERICA (%)
	(BRAZIE)	INDEX	RATIO		INDEX	RATIO	INHABITANTS)	(US\$)			(70)	AMENICA (%)	
1996	2.7	17.4	100.0	778,887	100.0	9.3	161,247	1.01	774,857	28.63	4.1	3.70	
1997	3.3	8.3	117.4	870,743	109.3	7.5	163,471	1.08	807,215	28.58	4.2	5.20	
1998	0.1	4.9	127.1	914,188	117.5	1.7	165,688	1.16	787,346	29.33	2.8	2.30	
1999	0.8	5.7	133.3	973,846	119.5	20.0	167,910	1.82	536,318	31.07	3.7	0.50	
2000	4.4	8.4	140.9	1,101,255	143.4	9.8	170,143	1.83	601,943	31.61	4.6	3.70	
2001	1.3	7.4	152.8	1,198,736	157.4	10.4	172,386	2.35	509,623	33.4	2.5	0.40	
2002	1.9	10.2	164.1	1,346,028	173.8	26.4	176,391	2.92	460,732	34.88	3	-0.50	
2003	0.5	15.0	180.8	1,556,182	219.6	7.7	178,985	3.08	505,533	34.01	4	1.90	
2004	4.9	8.2	208.0	1,766,621	236.6	12.1	181,586	2.93	603,787		5.1	5.50	
			225.1		265.2								

Table 6.7.1 Brazil – Macro – Economical Indicators

SOURCES: DGP,IMPLICIT DEFLATE AND POPULATION : IBGE. RATIO OF TAX CHARGE: FGV/IBGE. GENERAL INDEX OF PRICES: FGV RATES OF AVERAGE EXCHANGE: Bacen. DGP IN LATINAMERICA: Cepal. COMPOSITION: IPEA/DIMAC

Table 6.7.2 Price Indexes of Material and Construction works

		Inde	ex 100 as of 1996
Item	Indexes	Item	Indexes
Stone ($10kg - 6$ tons)	304	Concrete works	256
Steel bar	392	Common form work	270(239-319)
Steel pipe	297	Structural steel work	256
Steel wire	256	General civil works	256
	•		•

* made by JICA Study Team

Unit price of major material and labourers is shown on Table 6.7.3 as follows.

			Unit : R\$ as o	of August, 2005
	Items	Detail	unit	Unit price
А	Stones			
1	Armor stone 100-1000kg	Mining, selection and load	m ³	17.00
2	Armor stone 100 – 1000kg	Transport by truck L=21 km	m ³	17.00
3	Armor stone 1 – 6 tons	Mining, selection and load	m ³	21.00
4	Armor stone 1 – 6 tons	Transport by truck L=21 km	m ³	21.00
5	Rubble stone 5 – 100kg	Mining, selection and load	m ³	17.00
6	Rubble stone 5 – 100kg	Transport by truck L=21 km	m ³	17.00
7	All stone	Launching at site	m ³	6.00
8	Crusher run	Material at site	m ³	50.00
9	Filter stone	Material at site	m ³	40.00
10	Filter stone/crusher run	transport	m ³	17.00
В	Concrete			
1	Lean concrete	Qc=18MP	m ³	211.7
2	High performance concrete	For PC pile qc=50 MP	m ³	473.87
3	PC/PS concrete	Qc=50MP	m	430.80
4	High performance underwater		m ³	473.87
5	Common structure concrete	Qc=25MP	m ³	335.00
6	Pavement concrete	Qc=30MP	m ³	249.24
С	Structural steel			
1	Steel bar	Deformed CA=50 type	kg	6.03
2	Steel strand wire	CP-190RB	kg	40.39
3	Steel pipe		kg	7.51
4	Structural steel	TR-68	kg	7.09
D	Personal wages			
1	Civil engineer		R\$/month	4760.00
2	Mechanic engineer		R\$/month	4084.00
3	Assistant engineer		R\$/month	1264.00
4	Clerk		R\$/month	883.00
5	Operator		R\$/month	929.00
6	Driver		R\$/month	768.00
7	Diver	4 – 5 person include 3 divers	R&/day	3000.00
8	Scaffold man	-	R\$/month	569.00
9	Carpenter		R\$/month	670.00
10	Mason		R\$/month	569.00
11	Welder		R\$/month	993.00
12	Unskilled labour		R\$/month	360.00

Table 6.7.3 Unit Price of major material and labourers

* data provided by SEINFRA

(2) Portion of Local and Foreign Currency

All of the civil works including buildings shall be made using Local Currency. All materials such as steel & iron products, mechanical & electrical goods, secondary concrete products and elemental raw materials shall be provided in Brazil. Regarding execution, construction machinery, equipment and floating equipment shall also be procured in Brazil. However, when concrete caisson structures are adopted at container and fruits & multipurpose quays, a floating dock for fabricating the caissons may be procured from abroad. The depreciation charge represents only a very small

portion of the concerned facility construction cost. Therefore, the estimate neglects the foreign portion and transfers the cost to the local currency balance.

All of the Items for Procurement of Equipment shall be made using Foreign Currency. All of the nominated equipment shall be transported as a module directly to the site. Therefore, no local currency such as erection cost will be incurred.

(3) Major Methods of Execution

1) Stones

All kinds of stones are mined at the JACURUTU quarry about 21 km from Pecém Port. The stones consist of granite containing a great deal of quartz and are suitable to use for marine construction. The stone vein extends from the top of the mountain to deep underground. The reserves seem adequate for the project.

An exclusive access road from the quarry to the port is available but has been unused for 4 years. The access road could be put take into use with a little maintenance.

a) Use of stones:

Rubble stone	1 – 100 kg	2,900,000 m3
Armor stone	100 – 1,000 kg	520,000 m3
Armor stone	1 – 6 tons	500,000 m3
TOTAL		3,920,000 m3
Facility-wise		
Breakwater		2,770,000 m3
Wharves		630,000 m3
Revetments		520,000 m3

b) Mining and selection of stones

Stones are mined at an open cut by blasting with dynamite. Huge armour stones are mainly mined from the underground layer and rubble stones at the mountain side. Stones are selected by the sizes as required. The selected stones are loaded onto dump trucks (16 - 20 m3 capacity) and transported to the site.

c) Throw and set up stones

Stones brought by dump trucks are loaded onto two type of stone barges at the temporary jetty.

Stones to be set below CD-6.0 meters are transported and discharged accurately by a bottom dump type stone barge. Stones positioned above - 6 meters are placed by stone carrier with grab bucket.

2) Concrete

A concrete centre equipped with mixing & batching plant, pre-stress concrete pile factory, cement silo, stock yard for coarse and fine aggregate, and factory for pre-cast concrete products will be constructed westward of Pecém Port.

Planned consumption of concrete:222,000 m3Steel bar including steel strand wire30,000 tons

3) Concrete caissons

Concrete caissons will be fabricated on a floating dock which will be procured from abroad. Two caissons are fabricated at the same time. Two fabricated caissons are launched and towed to the planned position, and set up temporally. The floating dock has two hoisting cranes at the top of the wings, and it is accompanied by a floating crane of 200 tons lifting capacity and a tug boat of 1000 HP.

Number of caissons to be fabricated	75 units
Use of concrete	82,000 m3
Use of steel bar	7,380 tons

4) Piling works

Pier No.3 and access bridges are designed as pile structures.

Number of PPC piles

Access bridges	300 units
Pier No.3	750 units

Method of pile work: Cost estimates have been made assuming the same design as the existing facilities at Pecém Port. Piles are designed as pre-cast pre-stress concrete piles. To set up a PPC pile, after driving a steel casing to the rock layer, materials inside the casing are excavated and it is filled with underwater concrete. All of the in-situ works will be executed on a self elevated platform

(4) Cost estimates

1) Composition of cost item

Cost item is composed as following:

A Offshore Civil Works

	Access bridges	m	2,500
	Port road and temporary port road	m	1,375
	Breakwater	m	3,680
	Container Terminal offshore (d=300m)	m	900
	Reclamation	m3	6,750,000
	Fruits & Multipurpose Terminal	m	680
	Grain Berth	m	320
	Revetment and -4m port service boats	m	920
В	Civil Works on land		
	Site preparation, Fence, Gate, Buildings	На	100
	Container Terminal landside	m2	250,000
	Grain Silo Terminal	cell	120
	Belt Conveyor	m	4,800
	Cokes stockpile yard	m2	18,200
	Railway	m	18,350
С	Procurement of Equipment gantry crane, etc	units	76
D	Total of Construction Cost	A +]	B + C

Е	Engineering Service	(A+B) x 3%+C x 1%
F	Contingency	D x 10%
G	Project Cost (Excluding VAT)	D + E + F

2) Cost comparison by alternatives

Alternatives were made only for the civil works offshore. An open type wharf with vertical piles was designed to compare the cost of each Alternative.

Table 6.7.4 Cost Comparison by Alternatives								
AlternativeAlternative 1Alternative 2Alternative 3Alternative 4								
Index	100.00	100.66	101.72	99.84				

Table 6.7.4 Cost Comparison by Alternatives

In the aspect of construction cost, Alternative 4 is the most economical.

3) Cost comparison by structural types

Wharves of the container and fruits/multipurpose berth must be equipped bulk heads. Wharves of the gravity type such as the caisson type do not need bulkhead, but those of the open type have bulkheads constructed.

Table 6.7.5 shows a caisson structure is more economical than pier structure by approximate 39 points.

	1 able	0.7.5	<u> </u>				<u> </u>			
Item	Description	Unit		aissson Struct			Pier Structur			
nem	Description	Omt	Quantity	Unit Price	Amount	Quantity	Unit Price	Amount		
1	Mobilization & Demobilization	Sum	1		7,000,000	1		3,000,000		
2	Container Berth	m	900							
1	Foundation works	m	900	4,890	4,401,000					
2	Concrete caisson	units	45	2,000,000	90,000,000					
3	Super structure and accessories	m	900	15,300	13,770,000					
4	108units	m	900	33,000	29,700,000					
5	Pier fondation	units				975	135,000	131,625,000		
6	Super structure of pier	m				900	37,000	33,300,000		
7	Crane girder	m				900	2,250	2,025,000		
8	Accessoris	m				900	7,900	7,110,000		
9	Bulkhead foundation	m				900	26,000	23,400,000		
10	Bulkhead concrete	m				900	9,320	8,388,000		
3	Grain Berth	m	320							
	Foundation works	m	320	4,890	1,564,800					
2	Concrete caisson	units	16	2,000,000	32,000,000					
	Super structure and accessories	m	320	15,300	4,896,000					
	108units	m	320	33,000	10,560,000					
	Pier fondation	units				250	135,000	33,750,000		
	Super structure of pier	m				320	37,000	11,840,000		
	Crane girder	m				320	2,250	720,000		
8	Accessoris	m				320	7,900	2,528,000		
9	Bulkhead foundation	m				320	26,000	8,320,000		
10	Bulkhead concrete	m				320	9,320	2,982,400		
	Total				193,891,800			268,988,400		
	Comparative Index				100.00			139		

Table 6.7.5Cost Comparison by Structural Types

4) Premises for estimating Project Cost

- a) Alternative 4 of facility layout plan is applied.
- b) Structural type of concrete caisson is applied for container and fruits/multipurpose berth
- c) Construction cost of equipment was quoted in Japanese Yen in Japan. The exchange rate of 1 Yen = 0.02 R\$ was applied.

5) Project cost

Preliminary project cost is 1,435 million R\$ as shown in Table 6.7.6. Engineering cost of 3 % on the total cost of civil works is estimated and Training of equipment operators is estimated at 1% of cost for procurement of equipment.

						Unit: R\$	
Ι	tem	Description	Detail	Unit	Quantity	Unit Price	Amount
Α		Off shore Works					
	1	Mobilization and Demobilization		LS	1		7,000,000
	2	Temporary works		LS	1		240,000
	3-1	Temporary port road		m	425	27,500	11,687,500
	3-2	New Access Bridge No.0 to Container Terminal		m	1,510	43,000	64,930,000
	4-1	Pier No.3		m	680	270,000	183,600,000
	4-2	Transit shed		m2	7,500	1,210	9,075,000
	4-3	Transfer gantry cranes	2 units	sum	1		400,000
	5-1	Sub-breakwater		m	620	57,100	35,402,000
	5-2	Main breakwater		m	2,760	40,200	110,952,000
	5-3	West breakwater		m	300	57,400	17,220,000
	6-1	Container Berth	crane girder	m	900	153,000	137,700,000
	6-2	Container Terminal (pavement)		m2	243,000	140	34,020,000
	6-3	Port road		m	900	3,110	2,799,000
	6-4	Reclamation		m3	4,989,000	10	49,890,000
	6-5	Port service boats (Construct & Demolish)	-4m quay	m	276	56,000	15,456,000
	6-6	Junktion of Container berth	Caisson type	m	40	120,000	4,800,000
	7-1	Grain Berth		m	320	148,000	47,360,000
	7-2	Crane rail and Accessories		m	320	800	256,000
	7-3	Reclamation 70mx716mx21		m3	1,053,000	10	10,530,000
	7-4	-4m revetment at corner of grain berth	Caisson type	m	40	120,000	4,800,000
	7-5	New Port Service Boat Basin	Caisson type	m	110	120,000	13,200,000
	7-6	Revetment		m	807	27,500	22,192,500
	8	Channel & Basin		LS	1		8,240,000
		Sub Total					791,750,000
B		On land works					
	1	Site preparation		На	100	11,550	1,155,000
	2	Fence with seaside retaining wall		m	2,000	270	540,000
	3	Gate/Watch house, Truck scale		LS	1	600,000	600,000
	4	Administration office	30x20x3F	m2	1,800	1,000	1,800,000
	5	Chemi-coke stockpile yard	Pavement	m2	18,200	91	1,656,200
	6	Grain silo for 230,000 tons storage	1200tons/cell	cell	120	1,600,000	192,000,000
	7	Belt Conveyer	2500 ton/hr	m	4,800	16,000	76,800,000
	8	Railway		m	18,350	1,800	33,030,000
	9	Parking lot		m2	10,000	90	900,000
		Sub Total			,		308,481,200
		TOTAL OF CIVIL WORKS					1,100,231,200
							, , - , - • •
С		Procurement of equipment					
	1	Quay Side Gantry Crane		units	6	17,000,000	102,000,000
	2	Rubber Tire Mounted Gantry Crane		units	15	2,800,000	42,000,000
	3	Tractor head / Trailer		units	53	150,000	7,950,000
	4	Loadeer / Unloader		units	2	9,000,000	18,000,000
		Sub Total					169,950,000
D		TOTAL OF CONSTRUCTION COST					1,270,181,200
Е		Engineering services					
	1	Consultation of the Project	Civil x 0.03	%	1,100,231,200	0.03	33,006,936
	2	Training of equipment	Equipment 1%	%	169,950,000	0.01	1,699,500
		Sub Total					34,706,436
F		Indirect Cost + Contingency		%	1,304,887,636	0.10	130,488,764
G		GRAND TOTAL	Exclude VAT			R\$	1,435,376,400
1		Equivalent Japanese Yen		7		¥	71,768,819,980

Table 6.7.6 Preliminary Project Cost for Long Term Development Plan

6) Cost portion of Master Plan

Construction cost of the Master Plan is divided four components as shown in Table 6.7.7 and 6.7.8.

										Cost	Cost breakdown for financial analysis	1 for	financial	analy	sis	
	-								Material	Fuel	Fuel, machinery	S	skilled L	Uı	Unskilled L	F/C
	Item	Description	detail	unit	quantity	unit price	amount	%		%		%		%		
V		Off shore Works														
	1	Mobilization and Demobilization		LS	1		7,000,000	10	700,000	90	6,300,000	0	0	0	0	
	2	Temporary works		LS	1		240,000	18	3 43,200	44	105,600	22	52,800	16	38,400	
	3	Access Road & Bridge														
	3-1	Temporary port road		ш	425	27,500	11,687,500	36	5 4,207,500	36	4,207,500	14	1,636,250	14	1,636,250	
	3-2	New Access Bridge No.0 to Container Terminal	Terminal	в	1,510	43,000	64,930,000	33	21,426,900	29	18,829,700	17	11,038,100	21	13,635,300	
	4	Pier No.3														
	4-1	Pier No.3 completed in year 2012		ш	680	270,000	183,600,000	33	60,588,000	38	69,768,000	14	25,704,000	15	27,540,000	
	4-2	Transit shed		m_2	7,500	1,210	9,075,000									
	4-3	Transfer gantry cranes	2 units	sum	1		400,000									
	5	Breakwater														
	5-1	Sub-breakwater		m	620	57,100	35,402,000	26	9,204,520	46	16,284,920	16	5,664,320	12	4,248,240	
	5-2	Main breakwater		ш	1,790	39,900	71,421,000	26	5 18,569,460	46	32,853,660	16	11,427,360	12	8,570,520	
	5-3	West breakwater		ш	300	57,400	17,220,000	26	5 4,477,200	46	7,921,200	16	2,755,200	12	2,066,400	
	5-4	Extension of Main Breakwater		ш	970	40,800	39,531,000	26	5 10,278,060	46	18,184,260	16	6,324,960	12	4,743,720	
	9	Container terminal														
	6-1-1	Container Berth	Crane girder	ш	540	153,000	82,620,000	33	27,264,600	40	33,048,000	12	9,914,400	15	12,393,000	
	6-1-2	Extesion of Container Berth		ш	360	153,000	55,080,000	33	18,176,400	40	22,032,000	12	6,609,600	15	8,262,000	
	6-2-1	Container Terminal(pavement)		m_2	243,000	140	34,020,000	24	8,164,800	37	12,587,400	18	6,123,600	21	7,144,200	
	6-2-2	Port road		m	006	3,110	2,799,000	24	671,760	37	1,035,630	18	503,820	21	587,790	
	6-2-3	8 Reclamation		m3	2,989,000	10	29,890,000	12	3,586,800	57	17,037,300	16	4,782,400	15	4,483,500	
	6-3-1	Basin for port service boats	-4m quay	m	276	56,000	15,456,000	40	6,182,400	28	4,327,680	15	2,318,400	17	2,627,520	
	6-3-2	2 Reclamation for second stage		m3	2,000,000	10	20,000,000	12	2,400,000	57	11,400,000	16	3,200,000	15	3,000,000	
	6-4-1	Juncktion of breakwaters	Caisson type	m	40	120,000	4,800,000	30	1,440,000	43	2,064,000	12	576,000	15	720,000	
	6-4-2	2 -4m revetment at corner of grain berth	Caisson type	ш	40	120,000	4,800,000	40	0 1,920,000	28	1,344,000	15	720,000	17	816,000	
	7	Grain Berth														
	7-1-1	New Port Service Boat Basin	Caisson type	ш	110	120,000	13,200,000	40	5,280,000	28	3,696,000	15	1,980,000	17	2,244,000	
	7-2-1	Foundation works		ш	320	7,700	2,464,000	36	887,040	33	813,120	19	468, 160	12	295,680	
	7-2-2	2 Concrete caisson		units	20	2,000,000	40,000,000	30	12,000,000	43	17,200,000	12	4,800,000	15	6,000,000	
	7-2-3	3 Super structure and accessories		m	320	15,300	4,896,000	51	2,496,960	17	832,320	12	587,520	20	979,200	
	7-3-1	Crane rail and Accessories		ш	320	800	256,000	60	153,600	20	51,200	10	25,600	10	25,600	
	7-4-1	Revetment		ш	807	27,500	22,192,500	34	t 7,545,450	26	5,770,050	18	3,994,650	22	4,882,350	
	7-5-1	Reclamation 70mx716mx21		m3	1,053,000	10	10,530,000									
	8	Channel & Basin		LS	1		8,240,000	22	1,812,800	57	4,696,800	12	988,800	13	1,071,200	
		Sub Total					791,750,000		29 229,477,450	39	39 312,390,340		14 112,195,940	15	15 118,010,870	

				•				J.	Coet breakdown for financial analysis	on for	r financial	one		ſ
									I DI COMON			allal	erch	
2							Material		Fuel, machinery		skilled L	Un	Unskilled L	
Item	Description	detail	unit	quantity	unit price	amount	%	%		%		%		
В	On land works													
1	Site preparation		На	100	11,550	1,155,000	10 1	115,500	60 693,000	0 20	231,000	10	115,500	
2	Fence with seaside retaining wall		m	2,000	270	540,000	30 1	162,000	20 108,000	0 20	108,000	30	162,000	
3	Gate/Watch house, Truck scale		ΓS	1		600,000	40 2,	240,000	20 120,000	0 20	120,000	20	120,000	
4	Administration office	30x20x3F	m2	1,800	1,000	1,800,000	30 5	540,000	30 540,000	0 20	360,000	20	360,000	
5	Chemi-coke stockpile yard	Pavement	m2	18,200	91	1,656,200	60 09	993,720	10 165,620	0 10	165,620	20	331,240	
9	Grain silo for 230,000 tons storage	1200tons/cell	cell	120	1,600,000	192,000,000	50 96,0	96,000,000	25 48,000,000	0 15	28,800,000	10	19,200,000	
7	Belt Conveyer	2500 ton/hr	н	4,800	16,000	76,800,000	80 61,4	61,440,000	10 7,680,000	0 5	3,840,000	5	3,840,000	
8	Railway		m	18,350	1,800	33,030,000	45 14,8	14,863,500	20 6,606,000	0 15	4,954,500	20	6,606,000	
6	Parking lot		m2	10,000	90	900,000	60 5.	540,000	10 90,000	0 10	90,000	20	180,000	
	Sub Total					308,481,200	57 174,8	174,894,720	21 64,002,620	0 13	38,669,120	10	30,914,740	
	TOTAL OF CIVIL WORKS					1.100.231.200	37 404.3	404.372.170	34 376 392 960	0 14	150.865.060	14	148.925.610	
						1,100,102,000		01117	0/17/0/01/01/01/01/01/01/01/01/01/01/01/01/0		100,000,000	1	010,07,011	
с С	Procurement of equipment													
1	Quay Side Gantry Crane		units	6	17,000,000	102,000,000	100 102,0	102,000,000						F/C
2	Rubber Tire Mounted Gantry Crane		units	15	2,800,000	42,000,000	100 42,0	42,000,000						F/C
3	Tractor head / Trailer		units	53	150,000	7,950,000	100 7,9:	7,950,000						F/C
4	Loadeer / Unloader		units	2	9,000,000	18,000,000								
	Sub Total					169,950,000	100 151,9:	151,950,000		0	0		0	
	TOTAL OF CONSTRUCTION COST	r				1 270 181 200	74 556 3	556 322 170	30 376 397 960		12 150 865 060	5	148 975 610	
						007(101(017)			0/11/010 00		000,000,001	1		
Э	Engineering services										skilled	-	unskilled	
	Consultation of the Project	Civil x 0.03	%	1,100,231,200	0.03	33,006,936	yearly	yearly income			16,000		10,000	
2	Training of equipment	Equipment 1%	%	169,950,000	0.01	1,699,500	total 1	total number			9,429		14,893	
	Sub Total					34,706,436	Short term	term			4,452		7,292	
							For N	For Master Plan	u		4,977		7,601	
Ŀ	Indirect Cost + Contingency		%	1,304,887,636	0.10	130,488,764	projec	project year	8 years		622		950	
							work	work at site	50%		311		475	
Ŀ	GRAND TOTAL	Exclude VAT				1,435,376,400					320		480	
	Equivalent Japanese Yen				*	71,768,819,980								
										_				

Table 6.7.8 Preliminary Project Cost Portion for Master Plan (2)

6.7.2 Construction Schedule

(1) Construction schedule of the major facility component

To construct a breakwater of 3,680 meters length and reclaimed area fill material of approximately 7 million cubic meters, many dump trucks are required to transport stones and fill material. To procure 30 dump trucks of 30 tons capacity at the peak time (assumed to the peak ratio of 1.35) is the biggest bottle neck in the Project. At the time of construction of the existing Pecém Port, approximately 80 numbers of trucks (average 17 tons loaded) took part in the project for transporting stones. The capacity of the trucks was approximate 60% to the proposed 30 of trucks for the new project.

Reclamation fill shall be brought by sea transportation.

1) Supply of stones and reclaimed fills

Table 6.7.9 shows the schedule for supplying stones and fills to facility items.

St	upply of Stones/Reclaimed fill	l					Critica	ıl path	item			
	Description	unit	quantity	unit	Quantity	1 year	2 year	3 year	4 year	5 year	6 year	after 7
1	Breakwater/Revetment			m ³	3,920,000							
	Dump truck 30 tons	unit	19	m ³	3,920,000							
	Bottom open carrier	fleet	4	m ³	3,000,000							
	Carrier with grab bucket	fleet	3	m ³	920,000							
2	Container/Grain/Port service boats			m ³	633,000							
	Dump truck 30 tons	unit	3	m ³	470,000							4
	Bottom open carrier	fleet	(1)	m ³	100,000							
	Carrier with grab bucket	fleet	1	m ³	370,000							
	Diver crew (Levelling work)	fleet	2	m ²	22,000							
3	Reclaimed fill			m ³	5,680,000							
	4000HP class pump dredger 1 fleet	month	19	m ³	5,680,000			1				
	Buldozer, Roller	unit	2	m ²	450,000)				

Table 6.7.9 Supply schedule for stones and reclamation fills

Necessary number of equipment

ITEM	Cycle time etc.	Capacity	Number
Dump truck	18m3x6time/day	30 tons	22 units
Bottom open carrier	350m3x2time/day	350 m3	4 fleets
Carrier with grab bucket	300m3x1time/day	500 tons	4 fleets
Diver boat with crew	45m2/day for levelli	ng (3 divers)	2 fleets

2) Container and Grain Berth

To fabricate concrete caissons, a floating dock of 6,000 ton-capacity will be procured from abroad. Two concrete caissons will be constructed at the same time. As it takes 55 to 60 days to complete a set of caissons, the cycle time for fabrication of each caisson is estimated at one month. Fabrication of caissons may become a critical path object on the construction schedule.

Floating dock for caisson fabrication has two hoisting cranes. And it accommodates a floating crane of 200 tons lifting capacity and a 1,000 hp. tug boats

Table 6.7.10 shows the construction schedule for the container and grain berths.

Co	oncrete Caisson Works				l		Critica	l path i	tem	*F/DF	loating	dock
	Description	unit	equipment	unit	Q'ty	4	5	6	7	9	10	11
1	Container berth			unit	45							
	1 Foundation stone											
	2 Fabrication caisson	1	FD-6000	month	45							
	3 Super structure											
	4 Reclamation											
	5 Container yard						I					
	year					11	12	13	14	15		
2	Grain Berth and Port service boats			unit	30							
	1 Foundation stone											
	2 Fabrication caisson	1	FD-6000	month	30							
	3 Super structure											
	4 Reclamation											

Table 6.7.	10 Construction schedule for th	e Container	and Grain Berth

3) Access bridges and Pier No.3

A pile foundation is designed for the access bridges and Pier No.3. As the swells of the ocean normally into the project site, a floating type of pilling pontoon is not suitable for work at the site. Therefore a self elevating platform shall be selected for pilling works.

Table 6.7.11 Construction schedule for Pier No.3 and Access bridgesPile Foundation Structure

		Description	unit	quantity	unit	Quantity	1 year	2 year	3 year		9	10	11
1	Acce	ess Bridges			m	1,450							
	1	Fabricate/ transport piles 2unit/day	sets	1.00	units	300		2 year					
	2	Self Elevating Platform 0.5unit/da	fleet	0.96	units	300		2.5 ye	ar				
	3	Canti-traveler concrete 30m3/day	units	0.76	m3	16,000		2.8 ye	ar				
	4	Canti-travellar Form work 3m/day	units	0.69	m	1,450		2.8 ye	ar				
2	Pier	No.3			m	320							
	1	Fabricate/ transport piles	sets	1.00	units	750				2year			
	2	Self Elevating Platform 0.8unit/day	fleet	1.44	units	750				2.6 ye	ar		
	3	Canti-traveler (30m3/day)	units	0.77	m3	15,000				2.6yea	r		
	4	Slab/finish concrete (1.5m/day)	units	0.70	m	680				2.6yea	ır		

Working day is assumed as 250 days per year

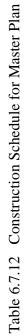
*1 SEP of 1 fleet may be provided . Canti-travellar can be made the same works as SEP. For construction of Pier No.3, 3 canti-travellars and 1 SEP will be required.

(2) Overall construction schedule

Considering the schedule of each facility component, the overall schedule is prepared construction schedule as follows.

*

														Long term	u			
	Foreign currency		2006.July	2006	2007 2	2008	2009 20	2010 2011	1 2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Item	Description	Unit (Quantity		Urgent		Í	Remain										
	Off shore Works					┝━												
-	Mobilization & Demobilization L	LS				-												
5	Temporary works L	LS	1	Π														
ю	Access Road & Bridge												Completion	on				
3-1	Temporary port road	m	440			• •												
3-2	New access bridge	ш	1,510															
4	Pier No.3 n	в	680			N.	Start Operation	uc										
S	Breakwater n	m	3,680	╢		┥┝╸												
9	Container Terminal								Partiar	Partiary operation start	n start			Start operation	ation			
6-1		в	006						Π									
6-2	6-2 Container Terminal	m	006							11-								
6-3	6-3 Reclamation m	m3	4,989,000															
6-4	6-4 Revetment (-4m quay) n	в	276			-			Π									
٢	Grain Berth n	m	320															
~	Channel & Basin L	ILS	1			-												
\square						┝┝											H	
	On land works																	
	Site preparation H	Ha	100				Π											
2	Fence with seaside retaining wall n	m	2,000			-												
3	Gate/Watch house, Truck scale L	LS	1													Š	Start operation	ratior
4	Administration office m	m2	1,800												0	Grain terminal	inal	
5	Chemi-coke stockpile yard m	m2	18,200															[
9	Grain silo for 230,000 tons storage Ce	Cell	120			-												
7	Belt Conveyer n	m	4,800															
8	Railway	m	18,350			┥┥╸												
6	Parking lot m	m2	10,000															
	Procurement of equipment					•												
-	Quayside Gantry Crane un	unit	9															
2	Rubber Tire Mounted Gantry Cran un	unit	15															
ю	Tractor head & Trailer un	unit	53			_												
4	Loading/Unloading Machine un	unit	2			-										_		



CHAPTER 6

6.8 Phased Implementation Plan

6.8.1 Phasing of the Entire Plan

The Long-Term Development Plan with the target year 2022 has been proposed as the target and guideline for phased development plans. The Short-Term Development Plan with the target year 2012 that will be proposed after this is considered as the first-phase plan. The remaining portion (i.e. the entire plan, viz. Long-Term Development Plan minus the first phase plan) could be divided into several phased plans following the first phase plan. Taking account of the entire scale of plan, however, the interval between the years 2012 and 2022 viz. 10 years, is considered to be too short to divide the remaining portion into more than two phases. Thus, the entire plan will be divided into the two phased plans, viz. the first phase and the second phase plans.

6.8.2 Implementation Schedule of Phased Plans

First Phase Plan

The schedule of the First Phase Plant in terms of implementation has been roughly drafted as follows.

- 1) Beginning of 2006: Start of construction works
- 2) 2012: Completion of construction works
- 3) 2012: Start of terminal operations

Main project components of the first phase plan are:

- Construction of breakwater,
- Reclamation
- Construction of container, multi-purpose and fruits terminals
- Purchase of container-handling equipment

Second Phase Plan

The schedule of the Second Phase Plan has also been roughly drafted as follows.

- 1) Beginning of 2014: Start of construction works
- 2) 2021: Completion of construction works
- 3) 2022: Start of terminal operations

The following construction works have been planned to be implemented extending from the first and the second phase plans.

- Extension of breakwater,
- Extension of container terminal

Main project components of the second phase plan to be newly added in the second phase plan are:

- Construction of grain, fertilizer and cokes terminals
- New access bridge

6.9 Economic Analysis

6.9.1 Purpose and Methodology of Economic Analysis

The purpose of this section is to appraise the economic feasibility of the Project from the viewpoint of the national economy. This chapter focuses on whether the benefits of the Projects exceed those that could be derived from other investment opportunities in Brazil. All benefits and costs in the economic analysis are evaluated using economic price. In this study, The Economic Internal Rate of Return (EIRR), Net Present Value (NPV) and the benefit / cost ratio (B/C ratio) based on a cost-benefit analysis are used to appraise the feasibility.

6.9.2 Prerequisites for the Economic Analysis

(1) Base Year

Costs and benefits estimated in the economic analysis are expressed in the price in the price as of some fixed year throughout the "Project Life" mentioned below. The year is called the "Base Year". In this analysis, the year 2015 was adopted as the "Base Year" since the costs of the Project were prepared on the bases of current price as of the same year.

(2) **Project Life**

30 years after completion of the construction was adopted as the "Project Life".

(3) Foreign Exchange Rate

The exchange rate adopted for this analysis is as follows US\$1.00 = R\$ 2.30.

(4) "With-the-project" Case and "Without-the-project" Case

A cost-benefit analysis was conducted on the difference between the "With-theproject" case in which an investment is made and the "Without-the-project" case in which no investment is made; that is the benefits and costs arising from the investment for the Project were compared.

(5) Cargo Throughput

1) "With-the-project" Case

The cargo volumes that will be handled under the "With-the-project" case at the ports of Pecem are shown in Table 6.9.1 and Table 6.9.2.

Items	Cargo Volume	Ship Type	DWT
Thick slabs	3,000	Bulk Carrier	51,000
Steel Rolls	180	Bulk Carrier	45,000
Steel billets	90	Bulk Carrier	26,000
Bagged Cement	300	Multi-purpose	32,000
		Ship	
Fresh Fruits	327	Reefer Ship	6,100
Cokes	200	Bulk Carrier	51,000
Soybeans	4,500	Grain Carrier	72,000
Fertilizers	1,000	Bulk Carrier	45,000

Table 6.9.1 Conventional Cargo Volume (000 ton)

		Laden	Empty	Total
Export	Cargo excl. CIPP	102	5	107
	Cargo from Bahia	30	2	32
	CIPP Cargo	71	4	75
	Total	203	11	214
Import		67	147	214
Export/Import Total		270	158	428
Transshipment from		175	102	277
North				
Container Total		445	260	705

Table 6.9.2 Container Cargo Volume (000 TEUs)

2) "Without-the-project" Case

In the "Without-the-project" case, Pecem Port will not provide any port services for above mentioned cargoes and Suape Port will be the only commercial port in North East Region of Brazil for the planned cargo transportation.

6.9.3 Economic Prices

(1) General

For the economic analysis, all prices must be expressed as economic prices. In general, the construction costs, the operation costs and the maintenance costs are estimated at market prices. To convert market prices in to economic prices, conversion factors are used.

(2) Standard Conversion Factor (SCF)

Import duties and export subsidies create a price difference between the domestic market and the international market. The Standard Conversion Factor (SCF) is applied to determine the economic prices of certain non-traded goods that cannot be valued at border prices. The SCF makes up for this price difference. The SCF is obtained by the following formula:

$$SCF = \frac{M + X}{(M + Tm) + (X - Sx + Tx)}$$

Where, M: Total value of imports of goods (CIF)

X: Total value of exports of goods (FOB)

Tm: Total value of import duties

- Sx: Total value of export subsidies
- Tx: Total value of export duties

In this report, the SCF at 2004 was adopted for the analysis. The SCF is 0.9809 (see Table 6.9.3)

					(IMIIIIO	n USD)
Year		2,000	2,001	2,002	2,003	2,004
Total Import (CIF)	Μ	55,837	55,572	47,240	48,260	62,782
Total Export (FOB)	Х	55,086	58,224	60,632	73,083	96,475
Total Import Duties	Tm	4,605	3,826	2,698	2,627	3,127
Total Export Duties	Tx	1	32	25	15	24
Total Export Subsidies	Sx	0	0	0	0	0
SCF		96.01%	96.77%	97.58%	97.89%	98.09%

Table 6.9.3 Standard Conversion Factor (SCF) of Brazil (2000 – 2004) (Million USD)

(2) Conversion Factor for Labour

1) Conversion Factor for Skilled Labor (CFSL)

When computing CFSL, it is also assumed that the market mechanism is properly functioning, thus CFSL is assumed as 1.0

2) Conversion Factor for Unskilled Labor (CFUL)

Considering the current condition of Brazilian labor market for unskilled labor, CFUL is assumed as 70%.

(3) Value Added Tax (VAT)

VAT (17% in Brazil) has to be excluded in the economic analysis.

6.9.4 Benefit of the Project

(1) Benefit Items

As benefits to be brought about by the Project, the following items are identified:

- Saving in Container Land Transportation Costs
- Saving in Container Transhipment Costs
- Saving in Sea Transportation Costs
- Value added from soybean for export
- Promotion of regional economic development
- Increase in job opportunity in the region

In this study, items from 1) to 4) are considered to be countable in monetary benefits, and were adopted in the cost benefit analysis. The remaining items, 5) and 6) are mentioned qualitatively in this study.

(2) Estimated Benefits

1) Saving in Container Land Transportation Costs

Without this project, the container cargos that are planned to be handled at Pecem port have to be diverted to Suape port. The difference of land transportation costs will be the economic benefit of the project (Table6.9.4)

2) Saving in Container Transshipment Costs

Without this project, the container cargos from / to Northern Region have to be transhipped not at Pecem but at Suape. The difference of sea transportation costs

constitutes the economic benefits. Estimated cost saving of transhipment is US\$49 per TEU.

3) Saving in Sea Transportation Costs

Saving in sea transportation costs will be generated from deeper berths to be brought by investment at Pecem Port so as to receive larger vessels (see Table 6.9.5 and Table 6.9.6). If we consider recent tariff increase trend, this estimate of cost saving might be too conservative.

]	Road Distar	ice	Export	Income comt	Export	Export	Export	Turan cart	Total	Excess Cost
Region	To Pecem	To Swape	Difference	Excl CIPP	Import	Excl CIPP	Bahia	From CIPP	Import	Total	Excess Cost
	km	km	km	ton	ton	Box	Box	Box	Box	Box	(000 R\$)
Ceara 1	26	893	867	424	22	73	0	42,907	22	43,002	41,443
Ceara 2	29	897	868	4,592	634	790	0	0	642	1,432	1,382
Ceara 3	81	829	749	76,314	66,346	13,126	0	0	67,200	80,326	66,852
Ceara 4	185	1,067	883	3,406	700	586	0	0	709	1,295	1,270
Ceara 5	195	1,041	846	7,495	913	1,289	0	0	925	2,214	2,082
Ceara 6	352	867	515	0	0	0	0	0	0	0	0
Ceara 7	306	772	467	20,229	45	3,479	0	0	46	3,525	1,829
Ceara 8	124	798	675	154	0	26	0	0	0	26	20
Ceara 9	299	702	403	116,073	10,046	19,965	0	0	10,175	30,140	13,500
Ceara 10	436	710	274	1,249	316	215	0	0	320	535	163
Ceara Total				229,936	79,022	39,550	0	42,907	80,039	162,496	128,542
Piaui	614	1.208	594	8,560	3,970	1,472	0	0	4.021	5,493	3.627
Pernambuco	859	47	(812)	24.026	687	4.133	0	0	696	4.828	(4,358
Paraiba	648	172	(476)	8.685	529	1,494	0	0	536	2.030	(1.074
Rio Grande de Norte	593	335	(258)	46.693	5.276	8.031	0	0	5,344	13.375	(3,835
Maranhao	1.050	1.648	598	6.862	6,407	1.180	0	0	6,489	7.670	5.098
Tocantis	1,914	2,188	274	188	0	32	0	0	0	32	10
Bahia	1,463	795	(668)	24,772	46	4,261	18,256	0	47	22,563	(16,752)
Sergipe	1,207	463	(744)	0	67	0	0	0	68	68	(56
Alagoas	1,122	206	(916)	94	2	16	0	0	2	18	(19
Para	1,507	2,091	584	1,309	86	225	0	0	87	312	203
Goias	2,670	2,476	(194)	1,084	0	186	0	0	0	186	(40
Minas Gerais	2,619	2,028	(591)	162	0	28	0	0	0	28	(18
Espirito Santo	2,460	1,810	(650)	546	0	94	0	0	0	94	(68
Others	2,350	2,176	(174)	3,685	1,432	634	0	0	1,450	2,084	(403
Sub Total						21,787	18,256	0	18,740	58,783	(17,686
Grand Total				356,602	97.524	61,337	18,256	42,907	98,779	221,279	110,856

Table 6.9.4 Estimated Saving of Container I	Land Transportation Costs
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kmUSD/BoxR\$/BoxTariff10.481.11

Table 6.9.5 Estimated Tariff Difference (per 1000 ton) from 15,000 DWT bulk carrier

DWT	Mile	26,000	32,000	45,000	6.90 0 nit	: USQ000
USA	3,683	4,245	6,561	11,578	11,993	13,584
Central America	4,217	4,856	7,504	13,242	13,724	15,571
Ukraine	5,880	6,745	10,425	18,396	19,096	21,778

Note: Prepared by the Study Team

			0	1			
Items	Typical Destination/Origin	Distance	DWT	Cargo Volume (1000 Ton)	Tariff Dif per 1000 Ton	Saving	Saving
		Mile		1000 Ton	USD	1000 USD	1000 R\$
Thck Slabs	Central America	4,217	51,000	1,500	13,724	20,586	47,348
Steel Rolls	Ukline	5,880	45,000	180	18,396	3,311	7,616
Steel billets	Central America	4,217	26,000	90	4,856	437	1,005
Cement	USA	3,683	32,000	300	6,561	1,968	4,527
Cokes	USA	3,683	51,000	200	11,993	2,399	5,517
					Total	28,701	66,013

Table 6.9.6 Saving in Sea Transportation Costs

4) Value added in soybean production for export

In the "Without-the Project" case, soybean export will be impossible. In the "Withoutthe Project" case, there is no port facility that is able to handle the estimated volume of soybean export from inland area. The value added in soybean production is estimated as USD 40 per ton, considering soybean price and production cost.

6.9.5 Costs of the Project

(1) Initial Investment Costs

In the economic analysis, project costs are generally divided into the two categories, viz. foreign portion (traded goods and services) and local portion (non-traded goods and services).

Local portion such as non-traded goods and services that is priced in local (domestic) market is converted into amount expressed in economic prices by multiplying conversion factors (SCF) as mentioned in Section 6.9.3.

Foreign portion such as traded goods and services that is priced in the international market is assumed to be expressed in economic prices as it is.

The project costs in the initial investment expressed in economic prices are summarized in Table 6.9.7 by cost component. The initial investment will be assumed to take seven years for construction. The construction cost was allocated evenly in seven years.

	(000 R\$)
Description	Amount
Civil Works	1,145,636
Engineering services	38,427
Civil Total	1,184,063
Machinery 20	112,200
Machinery 15	74,745
Machinery Total	186,945
Grand Total	1,371,008

Table 6.9.7 Investment Costs for Economic Analysis

Note: VAT is excluded. SCF is applied to the domestic costs and unskilled labor cost is adjusted too.

(2) Operation and Maintenance Costs

Cost items for management / operation and maintenance are listed below:

1) Maintenance Costs for Infrastructures

It is assumed to be 0.5 percent of initial investment costs of depreciable infrastructures.

2) Maintenance Costs for Equipments

It is assumed to be three percent of initial investment costs of equipment.

3) M Fuel and Utilities Costs

It is assumed to be five percent of initial investment cost of equipment.

 $(\mathbf{D}\mathbf{C})$

4) Personnel Costs

Estimated personnel costs are shown in Table 6.9.8. According to the 2004 financial report of CEARAPORTOS, the total direct and indirect personnel expenses are 4.17 times of the assumed salary scale. Therefore, this multiplier is applied to all personnel.

5) Administrative Expenses

Administrative expenses are assumed to be 60% of personnel expenses.

(1) N	umber	Λf	Staffe	

	General Manager	Divisional Manager	Engineer	Staff	Operator	Total
R\$/month	8,000		2,000	1,000	800	
Port Administration Body	1	5	8	31	0	45
Container Terminal	1	1	0	5	132	139
Multipurpose Terminal		1		2	15	18
Grain Terminal		1		2	15	18
Coke Terminal		1		2	15	18
Steel Terminal		1		2	15	18
Total	2	10	8	44	192	256

(2) Monthly Personnel Costs (including indirect and miscellaneous personnel costs)

						(K\$)
	General	Divisional	Engineer	Staff	Operator	Total
	Manager	Manager				
Port Administration Body	33,360	62,550	66,720	129,270	0	291,900
Container Terminal	33,360	12,510	0	20,850	440,352	507,072
Multipurpose Terminal	0	12,510	0	8,340	50,040	70,890
Grain Terminal	0	12,510	0	8,340	50,040	70,890
Coke Terminal	0	12,510	0	8,340	50,040	70,890
Steel Terminal	0	12,510	0	8,340	50,040	70,890
						<u>1,082,532</u>

(3) Renewal Investment Costs.

From the start of operations and through the project life, equipment that will be procured in the initial stage will be renewed when use life expires. Individual use lives are assumed referring to actual operational experience in the leading ports in the range of 15 to 20 years. The shorter ones (15 years) are Rubber Tire Mounted Gantry Cranes and Loading / Unloading Machines. Longer lives (20 years) were assumed for Quayside Gantry Cranes.

(4) Total Costs

Total project costs comprising those of initial investment, yearly management/ operations and maintenance and renewal of equipment from time to time during the project life are summarized in Table 6.9.9 together with benefits to be generated from the Project and the result of subsequent EIRR calculation mentioned in the subsequent Section 6.9.6.

6.9.6 Evaluation of the Projects

(1) Calculation of the EIRR (Base Case)

The economic internal rate of return (EIRR) based on a cost-benefit analysis was used to appraise the economic feasibility of the said Project. The EIRR is the discount rate that makes the costs and benefits of a project during the project life equal. The formula is as follows:

$$\sum_{i=1}^{n} \frac{Bi - Ci}{(1+r)^{i-1}} = 0$$

where, n: Period of economic calculation (project life)

i: Year

Bi: Benefits in the i-th year

- Ci: Costs in the i-th year
- r: Discount rate

The resulting EIRR of the Project is17.73 % (see Table 6.9.9).

(2) Sensitivity Analyses

In order to see if the Project is still feasible when some factors vary, the following cases were examined as sensitivity analyses:

- Case A: The initial investment costs increase by 10%
- Case B: The benefits decrease by 10%
- Case C: The initial investment costs increase by 10% and the benefits decrease by 10% (Worst scenario)

The resulting EIRRs in Cases A, Case B and Case C in the above sensitivity analyses are 16.68 %, 15.72% and 14.74%, respectively.

(3) Benefits-Costs Ratio and Net Present Value

Assuming social discount rates of 9%, the respective Benefits-Costs ratios (B/C ratio) of the Project were computed. The resulting B/C ratios of 9% in the discount rate are 1.57.On the other hand, the resulting Net Present Value is 1,377 million in BR.

(4) Evaluation

The leading view is that the project is feasible if the EIRR exceeds the opportunity cost of capital. Considering the opportunity cost of capital in each country, it is generally considered that a project with an EIRR of more than 10% is economically justifiable for infrastructure or social service projects.

Apart from the precise definition of the opportunity cost in economics, however, it is not easy to practically find the opportunity cost in an individual country, and hence, the yield on long-term credit adjusted from current price to real price by using deflator could be referred as substitute for the invisible opportunity cost.

Current interest rates on long-term credit in Brazil as of August 2005 are 13.75% for loans. Real interest rate excluding inflation is considered to be 6.85%. Thus, the opportunity cost of Brazil could be considered to be at most 8%. From the above, the figure of 10% as the EIRR criterion is considered to be reasonable.

The resulting EIRR of the Project is 17.73% and exceeds the above-mentioned criterion in the base case. In addition, even in sensitivity analyses, all of the cases exceed 12%. Thus, the Pecem Port Project is judged economically justifiable.

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Total Cost Container Land Transportation in the Lago of t	Investment O&M
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CHAPTER 6

6.10 Financial Analysis

6.10.1 Purposes and Methodology of Financial Analysis

The purpose of this section is to appraise the financial viability of the Project (an imaginary entity) from the viewpoint of capital investment and determine whether it could yield sufficient returns. In this study, to measure the financial viability quantitatively, the Financial Internal Rate of Return (FIRR) on gross capital bases was calculated and compared with the current long term real (excluding inflation rate) interest rate whether FIRR could exceed the interest rate.

In addition to FIRR, other typical financial indices containing profitability, loan repayment capacity and operational efficiency and financial statements were required to assess so-called financial soundness from various financial points of views. But these additional analyses will be presented at a subsequent stage of the study.

6.10.2 Prerequisites for the Financial Analysis

(1) Base Year

Incomes and expenses estimated in the financial analysis are expressed in the price as of some fixed year throughout the "Project Life" mentioned below. The year is called as "Base Year". In this analysis, the year 2015 was adopted as the "Base Year" since the costs of the Project were prepared on the bases of current price as of the same year.

(2) **Project Life**

30 years was adopted as the "Project Life".

(3) Financial Terms of Loans to be Raised for the Project

The Project contains both the infrastructures that will be prepared by public investment and port facilities that will be invested by private initiatives. Financial terms of loans to these two kinds of investment will be studied in a subsequent stage of the study.

(4) Volume of Cargo and the Number of Calling Vessels at Pecem Port

1) The Volume of Cargo

Cargo handling at Pecem is assumed to be started in 2022. Yearly cargo throughput is shown in Table 6.10.1 and Table 6.10.2.

2) The Number of Calling Vessels

Conventional Cargo Ships 452 Container Ships 777

(5) **Port Tariff**

Port Tariff is estimated by the Study Team based on the current tariff table (as of Aug. 2005) and common practice in port business.

1) Vessel Service Charge

- Mooring and Unmooring: R\$ 1,050 per ship call

2) Wharfage

-Solid Bulk	R\$ 2.20 per ton
-Break Bulk	R\$ 1.68 per ton
-Liquid Bulk	R\$ 0.39 Per ton
-Laden Container	R\$ 27.12 per box
-Empty Container	R\$13.92 per box

3) Cargo-Handling Charge

-Solid Bulk	R\$ 13.20 per ton
-Break Bulk	R\$ 10.08 per ton
-Liquid Bulk	R\$ 2.34 per ton
-Laden Container	R\$ 252.88 per box
-Empty Container	R\$114.88 per box

6.10.3 Revenues

Revenues will be gained from providing port services to shippers and shipping lines. The amount of the revenues is estimated by multiplying the port tariff and the volume of cargo in terms of cargo handling charge or by calculating vessel service charge The estimated annual revenues are summarized in Table 6.10.1.

						(000 R\$)
Charge for Cargo	Cargo	Volume	Wharfage	CHC	Total	Revenue
Charge for Cargo	(000 TEU)	(000 Box)	Per Box	Per Box	Per Box	Revenue
Laden Container	445	259	27.12	252.88	280.00	72,442
Empty Container	260	151	13.92	114.08	128.00	19,349
					Total	91,791

Charge for Cargo	Cargo	Volume	Wharfage	CHC	Total	Revenue
Charge for Cargo		(000 ton)	Per ton	Per ton	Per ton	Revenue
Solid Bulk		10,700	2.20	13.20	15.40	164,780
Break Bulk		3,797	1.68	10.08	11.76	44,653
Liquid Bulk		9,450	0.39	2.34	2.73	25,799
		-			Total	235,231

Charge for Vessel	Ship Calle	Port Charge			Revenue
Charge for vesser	Ship Calls	R\$			Revenue
Container	777	1050			816
Conventional	452	1050			475
				Total	1,290

Total Revenue	328 312
Total Revenue	328,312

6.10.4 Expenses

(1) Expenses for Initial Investment

Expenses for the initial investment for the Project are summarized in Table 6.10.2 by cost component. The initial investment will be assumed to take seven years for construction. The construction cost was allocated evenly in seven years.

Table 6.10.2 Investment Cost for Financial Analysis

(000 R\$)
Amount
1,425,740
44,959
1,470,700
131,274
87,452
218,726
1,689,425

Note: VAT (17%) is added.

(2) Management/Operations and Maintenance Expenses

Expenses items for management/operations and maintenance are listed below:

1) Maintenance for Infrastructures

It is assumed to be 0.5 percent of initial investment expenses of depreciable infrastructures.

2) Maintenance for Equipment

It is assumed to be three percent of initial investment expenses of equipment.

3) Fuel and Utilities

It is assumed to be five percent of initial investment expenses of equipment

4) Personnel Expenses

Personnel expenses estimated are shown in Table 6.9.8.

5) Renewal Investment

From the start of operations and through the project life, equipment that will be procured in the initial stage will be renewed when use life expires. Individual use lives are assumed referring to actual operational experience in the leading ports in the range of 15 to 20 years. The shorter ones (15 years) are Rubber Tire Mounted Gantry Cranes and Loading / Unloading Machines. Longer lives (20 years) were assumed for Quayside Gantry Cranes.

6) Total Expenses

Total project expenses comprising those of initial investment, yearly management/operations and maintenance and renewal of equipment from time to time during the project life are summarized in Table 6.10.3 together with benefits to be

generated from the Project and the result of subsequent FIRR calculation mentioned in the subsequent Section 6.10.5.

6.10.5 Evaluation of the Projects

(1) Viability of the Project

1) Calculation of the FIRR (Base Case)

The financial internal rate of return (FIRR) was used to appraise the financial viability of the said Project. The FIRR is the discount rate that makes net present values of cash inflow and outflow during the project life equal. The formula is as follows:

$$\sum_{i=1}^{n} \frac{Ii - Oi}{(1+r)^{i-1}} = 0$$

where, n: Project life

i: Year Ii: Cash inflow in the i-th year Oi: Cash outflow in the i-th year

r: Discount rate

The resulting FIRR of the Project is 11.60% (see Table 6.10.3).

2) Sensitivity Analyses

In order to see if the Project is still financially viable when some factors vary, the following cases were examined as sensitivity analyses:

- Case A: The initial investment costs increase by 10%
- Case B: The benefits decrease by 10%
- Case C: The initial investment costs increase by 10% and the benefits decrease by 10% (Worst scenario)

The resulting FIRRs in Cases A and B in the above sensitivity analyses are 10.77%, 10.40% and 9.61%, respectively.

3) Evaluation

The resulting FIRR of the Project is 11.60% exceeds the real long term interest rate (excluding inflation rate) for private investment in current Brazil.

In addition, even in sensitivity analyses, all of the cases exceed substantially the real long term interest rate mentioned above. Thus, the Pecem Port Project is judged financially viable.

					Cost								Pre	Present Value at 9%	€
Year		Investment				O&M				Total Cost	Revenue	Net Income	Totol Cost	Devicence	Not Incomo
	Civil	Machinery 20	Machinery 15	Civil	Machinery 20	Machinery 15	Fuel	Adomi	Personnel	1 OTAL COST			I OTAL COST	kevenue	Net income
2015	210,100	0	0 0							210,100		(210,100)	210,100	0	(210, 100)
2016	210,100	0	0 0							210,100		(210,100)	192,752	0	(192, 752)
2017	210,100	0	0							210,100		(210,100)	176,837	0	(176,837)
2018	210,100	0	0							210,100		(210,100)	162,236	0	(162, 236)
2019	210,100	0	0							210,100		(210,100)	148,840	0	(148, 840)
2020	210,100	0	0							210,100		(210,100)	136,551	0	(136,551)
2021	210,100	131,274	87,452							428,826		(428,826)	255,695	0	(255,695)
2022				7,353	3,938	2,624	10,936	7,794	12,990	45,636	328,312	282,676	24,964	179,598	154,634
2023				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	22,903	164,769	141,866
2024				7,353		2,624	10,936	7,794	12,990	45,636	328,312		21,012	151,164	130,152
2025				7,353			10,936	7,794	12,990	45,636	328,312		19,277	138,683	119,406
2026				7,353	3,938	2,624	10,936	7,794	12,990	45,636	328,312	282,676	17,685	127,232	109,546
2027				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	16,225	116,726	100,501
2028				7,353	3,938	2,624	10,936	7,794	12,990	45,636	328,312	282,676	14,885	107,088	92,203
2029				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	13,656	98,246	84,590
2030				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	12,529	90,134	77,605
2031				7,353		2,624	10,936		12,990	45,636	328,312	282,676	11,494	82,692	71,198
2032				7,353		2,624	10,936		12,990	45,636	328,312	282,676	10,545	75,864	65,319
2033				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	9,674	69,600	59,926
2034				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	8,876	63,853	54,978
2035				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	8,143	58,581	50,438
2036			87,452	7,353		2,624	10,936	7,794	12,990	[328,312	195,225	21,786	53,744	31,958
2037				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	6,854	49,306	42,453
2038				7,353		2,624	10,936	7,794	12,990		328,312	282,676	6,288	45,235	38,948
2039				7,353		2,624	10,936		12,990	45,636	328,312		5,769	41,500	35,732
2040				7,353		2,624	10,936		12,990	45,636	328,312	282,676	5,292	38,074	32,781
2041		131,274		7,353	3,938	2,624	10,936	7,794	12,990	176,910	328,312		18,822	34,930	16,108
2042				7,353		2,624	10,936		12,990	45,636	328,312	282,676	4,454	32,046	27,591
2043				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	4,087	29,400	25,313
2044				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	3,749	26,972	23,223
2045				7,353		2,624	10,936	7,794	12,990	45,636	328,312	282,676	3,440	24,745	21,306
2046				7,353			10,936		12,990	45,636	328,312	282,676	3,156	22,702	19,546
2047				7,353	3,938	2,624	10,936	7,794	12,990	45,636	328,312	282,676	2,895	20,828	17,933
2048				7,353		2,624	10,936		12,990	45,636	328,312	282,676	2,656	19,108	16,452
2049				7,353	3,938	2,624	10,936	7,794	12,990	45,636	328,312	282,676	2,437	17,530	15,093
2050				7,353		2,624	10,936	7,794	12,990	45,636	328,312		2,236	16,083	13,847
2051			87,452	7,353	3,938	2,624	10,936	7,794	12,990	133,087	328,312	195,225	5,981	14,755	8,774
											•		1.594.779	2.011.188	416.409

Table 6.10.3 Financial Internal Rate of Return (FIRR) of Master Plan

11.60%

CHAPTER 7 PORT MANAGEMENT AND OPERATION

7.1 Management and Operation of Pecém Port

The trend today is for container vessels to become larger in size with deeper draft.

Although the Pecem port is an open port, it takes a long time manoeuvre vessels upon entering into and leaving from the port. In order to maintain competitiveness it is necessary to shorten the vessel manoeuvring time to the standard of major container ports around the world.

It is recommended that even in the case of large vessels such as Panamax sized vessels, the system should be established where the berthing and the container operation can be commenced within 1 hour.

To that end, the improvement in technique of pilots and immediate introduction of high power tug boats are essential.

Cargo handling operation system in the short-term project is just a transit point to accomplish long-term project operation system in the master plan.

To that end, it is necessary to improve the efficiency of the current whole operation system and introduce an efficient system to not only container operation but also for break-bulk cargo.

7.1.1 General

The Brazilian constitution defines that the development of its ports is to be conducted directly by the federal government or by concessions of the federal government.

Pecém Port falls into the "private port which gets a concession of port development category". Pecém Port also falls into the "Terminal ports category", which can handle third-party cargo as well as its own cargo..

CEARÁPORTOS, which is a public company established by Ceará State, is the body of management and operation of Pecém Port. CEARÁPORTOS is close to a company of management and operation of its exclusive terminal, rather than a port management body that manages and operates port area and facilities in general.

However, Pecém Port handles a considerable number of container cargoes at the present time, and is expected to be used for more multiple purposes in the future. Pecém Port is in the process of changing from a single use terminal to a highly public port.

(1) Pecem Port has a short history since it was opened only four years ago.

Although current operational ratio is around 30% out of the total facilities, it is expected to increase because of the increase in export/import cargoes handled and the number of calling vessels due to the sharp growth of the economy around Ceara state.

Pecem Port is one of the nation's most notable deeper sea ports. In addition, it is geographically near to the European continent and Western Africa. Thus, it is considered the most suitable port among the Brazilian ports for large-scaled container vessels.

In order to take full advantage of the port, it is critical to provide port users with international standard of service with regard to port operation.

To that end, CEARAPORTOS should provide to shippers and shipping companies, which are port users in the area of port management and operation, a skilled organization and best performance.

CEARAPORTOS, in order to maintain world-class service and operation, should establish a worldwide information network so that it can create an organizational system and strategy that is a step ahead of its competitors.

(2) Port Authority Main Administration and Management Jobs

CEARAPORTOS is an entity which manages and operates Pecen Port. It was established as public corporation by State of Ceara.

Currently, CEARAPORTOS is characterized as a terminal management body rather than a port authority. The reason for this characterization is that the Pecem port was opened in 2001 and is insufficient both in organizational aspects and human resource aspects.

Generally, the affairs/businesses of a port authority are as follows:

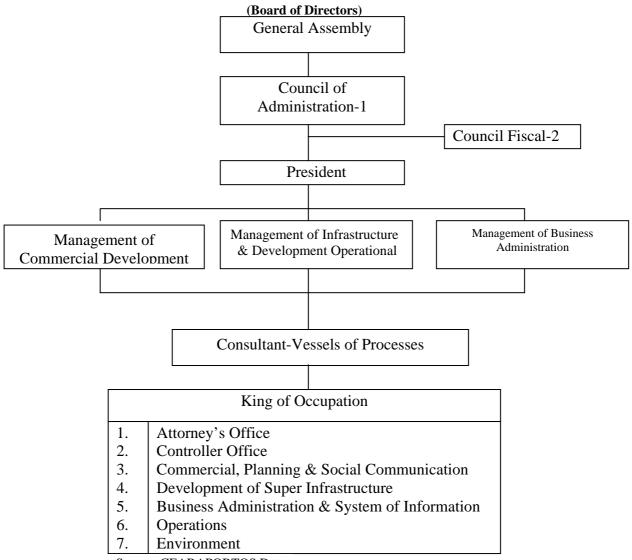
- Port and harbour construction program under the master plan
- Management of maintenance of port and harbour facilities
- Construction management of port and harbour facilities
- Management within a port and harbour area
- General management of port and harbour facilities
- Establishment and public announcement of suitable tariff classification and rates
- Management of vessel movement
- Port statistics management
- Port and harbour utilization advancement

Although there is a slight difference among various ports in the above-mentioned affairs/businesses, it is recommended that following functions be improved promptly at the Pecem port.

- Enhancement of plan-making function and procurement of human resources
- Strengthening of operational section
- Strengthening of sales & promotion section
- Strengthening of cooperation between CIPP and CEARAPORTOS

7.1.2 Organization of CEARÁPORTOS

CEARÁPORTOS has three departments under the president. One takes charge of the commercial development, that is commercial, planning and communication developments. The other department is in charge of operation and maintenance of terminal facilities. The third one is the administrative department of the firm. CEARÁPORTOS presently employs 42 persons. Figure 7.1.1 shows the organization chart of CEARÁPORTOS.



Source: CEARAPORTOS Data

Figure 7.1.1Organization Chart of CEARÁPORTOS

7.1.3 Account of CEARÁPORTOS

Table 7.1.1 shows the outline of revenue and expense of CEARÁPORTOS in 2003 and 2004.

The revenue in 2004 increased by 60 % compared to that in 2003. However, the income in 2004 increased by 35 % compared to that in 2003. For this reason, the deficit of 2004 increased by R\$28,000 to R\$2,628,000.

Figure 7.1.2 shows the breakdown of the operating income and expenses in 2004.

As for the operating income, the "Container Handling Charge", which includes handling and stacking charge, accounts for 42 % of all the income. The "Reefer Plug Charge" is an income basically corresponding to electricity expense. This portion is therefore appropriated for a payment of electricity expense.

Therefore the greater part of the income is obtained from handling container cargo.

On the other hand, "Personal Expenses" and "Outsourcing" account for about two thirds of all the expenses

		Unit:R\$
	2003	2004
REVENUE	3,551,518.71	5,665,701.66
Operating income	3,425,885.94	5,320,248.81
Miscellaneous income	0.00	8,123.82
Interest income	125,459.25	66,222.46
Nonoperating income	173.52	271,106.57
EXPENSE	6,156,258.17	8,293,733.53
Operating expenses	6,156,258.17	8,293,733.53
Net Income(-)	(2,604,739.46)	(2,628,031.87)

Table 7.1.1Revenue and Expense of CEARÁPORTOS

Source: CEARAPORTOS data

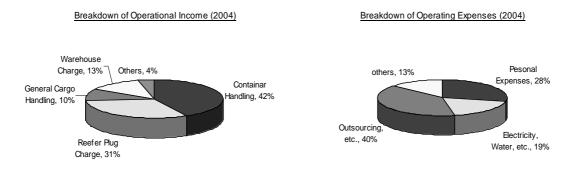


Figure 7.1.2Breakdown of Income and Expenses

7.2 Problems of Management and Operation of Pecém Port

7.2.1 General

Generally, port management bodies assume the responsibility for maintaining their ports in good condition for public utilization. Thus, the following points are the functions which port management bodies are expected to have.

- To administer overall port activities
- To establish Port Development Master Plan
- To compile port statistics for port development
- To implement construction and maintenance works for port facilities
- To maintain port area and port facilities in good operating condition
- To maintain and improve environmental conditions of the port
- To regulated the use of port facilities
- To ensure the adequate provision of port services
- To prepare port tariff and collect fees and charges from port users
- To conduct surveys for port promotion

As CEARÁPORTOS is considered as a port management body which manages and operates a full-scale port, it has some insufficient points in terms of functions and organization for port management body.

7.2.2 Problems of Management and Operation of Pecém Port

(1) Deficit of Revenue and Expense Accounts

The revenue and expense accounts of CEARÁPORTOS have a deficit, although Pecém Port was opened only four years ago.

The greater part of the expense corresponds to the expense of personal and outsourcing for the administration. CEARÁPORTOS doesn't pay for any depreciated cost related to the port facilities, because these facilities were constructed with public funds.

The greater part of the income is obtained from the handling and storing charges of container cargo. Although the port income increases sharply as increasing cargo handling, the amount of deficit doesn't decrease because the income can't cover the expense.

Therefore, CEARÁPORTOS needs to improve its revenue by setting up appropriate port tariffs, and reducing its operating expenses.

(2) Lack of Function for Port Plan

CEARÁPORTOS does not have a port planning section and is not staffed with port planners. There is an insufficient capability of port development planning within CEARÁPORTOS. At present, Ceará State is the one entity assuming for planning Pecém Port.

(3) Insufficient Capability of Port Promotion

For promoting the utilization of the port and collecting port cargo, it is important to conduct port promotion. However, CEARÁPORTOS has not been positively conducting port promotion. Although marketing research is also an effective measure to find cargoes, CEARÁPORTOS is not staffed with persons who have professional abilities in this area.

(4) Strengthening of Management and Operation Department

The use of Pecém Port has been increasing quickly, though no remarkable congestion in the use of the terminal facilities has occurred. As the number of calling vessels increase, Pecém Port would need to coordinate the use of the terminal facilities.

In order to perform port management efficiently, it is necessary to grasp various information related to port activities, such as the number of calling vessels, cargo data (volume, items, origin and destination, etc.), traffic data. CEARÁPORTOS does not necessarily collect and file these adequate figures.

(5) Lack of Collaboration with CIPP

Pecém Port has been developed to work in collaboration with the development of CIPP. CEARÁPORTOS does not sufficiently utilize merits of CIPP as an incentive for promoting the use of Pecém Port. It is necessary for the development of Pecém Port and CIPP to introduce measures of mutual collaboration between Pecém Port and CIPP.

7.3 Port Management and Operation

7.3.1 Port Management Body

The management bodies of the main ports in the world have various types, because each port has their specific geographical, social and historical conditions and are under the influence of their government's policies.

Port management bodies are divided into a public sector and a private sector, when they are roughly divided. Furthermore, they can be classified into central government, local government, public corporation and private company.

The main ports in the world are classified into the following categories, depending to category of port management body,

• Central Government

Ex. Port of Hong Kong

- Local Government
 - Ex.-1 Both budget and decision-making are included in the other sector of the local government.

Port of Hamburg, Ports in southeast area of U.S., etc.

Ex.-2 Budget is independent, but decision-making is included in the other sector.

Port of Rotterdam, Port of Antwerp, etc.

Ex.-3 Both budget and decision-making are independent.

Ports in southwest area of U.S., etc.

- Public Corporation
 - Ex.-1 Government-affiliated public corporation

NY/NJ port Authority, Singapore PSA, etc.

Ex.-2 Public Corporation

Port of Seattle, Port of Tacoma, Port of Portland, etc.

• Private Company

Ex. Ports of United Kingdom

7.3.2 Involvement of Central Government on Port Development

Table 7.3.1 shows the government involvement on construction and maintenance works of infrastructures in water area, such as breakwaters and channels. In the case of ports administrated by the public sector, although there are a few differences of measures between Europe countries and U.S., central governments basically perform financial participation in construction and maintenance works of breakwaters, channels and so on. Port development is highly risky because developing ports needs large investments. In particular, water area facilities such as breakwater and channels are non-profitable facilities. Therefore, in order to have the private sector participate in terminal operation and perform competitive activity, main ports in the world generally prepare the condition to attract private sectors through the involvement of central government.

	Table 7.	5.1 Financial Sci	heme of Port Develop	ment
	Channel	Navigation Aids	Breakwater	Berth, Dock, Reclamation
Germany	Construction/Mainte Out of port area CG: 100% PB: 0%	enance	In port area CG: 0% PB: 100%	Construction/Maintenance CG: 0% PB: 100%
Holland	Construction CG: 100% PB: 0% Maintenance CG: 100% PB: 0%	,	Different by each port	Construction/Maintenance CG: 0% PB: 100%
Belgium	Construction CG: 100% PB: 0% Maintenance CG: 100% PB: 0%	Installation/Maintenance Out of port area CG: 100% PB: 0% In port area CG: 0% PB: 100%	Construction CG: 100% PB: 0% Maintenance CG: 0% PB: 100%	Construction CG: 60-100% PB: 40-0% Maintenance Sharing-between Local Government & PB
United Kingdom	Construction CG: 0% PB: 100% Maintenance CG: 0% PB: 100%	Installation/Maintenance Out of port area CG: 100% PB: 0% In port area CG: 0% PB: 100%	Construction/Maintenance CG: 100% PB: 0%	Construction/Maintenance CG: 100% PB: 0%
France	Construction CG: 80% PB: 20% Maintenance CG: 100% PB: 0%	Installation Out of port area CG: 100% PB: 0% In port area CG: 60-80% PB: 40-20% Maintenance CG: 100% PB: 0%	Construction CG: 80% PB: 20% Maintenance CG: 100% PB: 0%	Construction/Maintenance CG: 0% PB: 100%
U.S.	Construction Out of port area CG: 80-40% PB: 20-60% In port area CG: 0% PB: 100% Maintenance Out of port area CG: 100% PB: 0% In port area CG: 0% PB: 100%	Installation/Maintenance CG: 100% PB: 0%	Construction/Maintenance CG: 0% PB: 0%	Different by each port

Table 7.3.1Financial Scheme of Port Development

Source: ESPO Fact finding Report 1996 Note: CG=Central Government, PB=Port Management Body

7.3.3 Terminal Operation

(1) Type of Container Terminal

There are three types of container terminal utilization, as follows;

- Open use (Public use)
- Prioritized use

• Exclusive use

"Open use (Public use)" is a utilization type that makes every shipping companys to be served on the basis of "First come, first served"

"Prioritized use" is a utilization type where specific shipping companies are given over priorities, tariff and available time on certain conditions such as cargo volumes under "Open use"

"Exclusive use" is a utilization type where a specific shipping company exclusively leases a terminal only for its own fleets and alliance.

The principal ports in Europe adopt "Open use". Terminal operators lease land or facilities from port management bodies and adopt "Open use". "Open use" increases the effectiveness of terminal operation because terminal operators make their operation active and compete with other operators of the same port. And the effectiveness rises due to the use of multiple shipping companies.

On the other hand, "Exclusive use" is adopted at the ports in Japan, Taiwan, and U.S. West Coast, and is mainly used on the liner services of the Pacific. In the case in which a ship company allocates vessels and performs transhipment operation intensively, it is an important function, for there is no interference from the useinterfere of the terminal by other shipping companies. "Exclusive use" is an attractive type for port authorities because they can make their terminal active without effort. However, restructuring an alliance between shipping companies could influence the location of an exclusive terminal, due to the measures taken to prevent overlapping.

In order to cope with the shipping company's strategy and alliance, it should be considered that ports in the future adopt not only "Exclusive use" but the utilization which combines "Open use" and "Prioritized use" properly.

(2) Patterns of Development, Management and Operation

There are several patterns of development, management and operation of container terminal. Possible patterns are shown in Table 7.3.2.

The main advantages and disadvantages of each pattern are as follows;

Case A, B 1) Advantages

- Since the public sector owns the berths, it can improve the facilities or the equipment easily if necessary, according to master plan in the future.
- (Case B) Generally speaking, cargo handling performed by private stevedoring companies is more efficient than that performed by the public sector.
 - 2) Disadvantages
- (Case A) Generally speaking, cargo handling efficiency of the public sector is lower compared with the private sector due to the absence of competition in the market.

Case C, D 1) Advantages

- In case of a need for a master plan in the future, the public sector can improve facilities or equipment since it owns the land, although the berths are occupied by a private company.
- (Case D) Since the superstructure is built by the private sector, this type is useful when the public sector does not have sufficient funds and the construction of new port facilities is urgent.

2) Disadvantages

• (Case C) Since the public sector is responsible for construction work, the public sector needs to provide funds.

Case E 1) Advantages

- In case of need, according to a master plan in the future, the public sector can improve facilities or equipment since it owns the land, although the berths are occupied by a private company.
- Since a private company reclaims land from the sea and builds the berth, the public sector does not need to provide funds.

2) Disadvantages

• In case a private company performs a reclamation, inappropriate developments of public property cannot be prevented. Therefore, the master plan should be drawn by the public sector.

Case F 1) Advantages

• Since a private company reclaims land from the sea and builds the berth, the public sector does not need provide funds.

2) Disadvantages

• Because the berths have been owned by a private company for a long time, the public sector cannot improve the port facilities or equipment easily if the implementation of its own development plan in the future becomes necessary. In particular, in case the main berths of the port are occupied by specific shipping companies, there is a risk the public sector cannot control the port.

Table 7.3.2 Patterns of Development, Management and Operation of Container Terminal

		Terminal					
Pattern		А	В	С	D	E	F
Master Plan							
Construction	Channels						
	Breakwater						
	Infrastructure						
	Superstructure						
Ownership	Land						
	Terminal Facilities			*	*	*	
Terminal Operations							
Berth Allocation			Open	Open	Open	Open	Open
		Open	(Prioritized) (Exclusive)		(Prioritized) (Exclusive)	(Prioritized) (Exclusive)	(Prioritized) (Exclusive)

Note 1 : Public, : Private

Note 2 *: Land lease system

7.4 Proposal of Improvement of Management and Operation of Pecém Port

7.4.1 Sharing the Roles of Government and CEARÁPORTOS

Most of the facilities in Pecém Port have been constructed with national funds. The future expansion of Pecém Port requires not only national funds, but also CEARÁPORTOS's self - financed funds. And CEARÁPORTOS should introduce private funds if necessary. It is important that the concept of sharing the roles between government and CEARÁPORTOS be determined in advance on the basis of a contribution of Pecém Port to the regional development.

As the basic concept in the case, central and state government should have a certain involvement with the development of Pecém Port through their funds for the reasons as follows;

- The purpose of developing Pecém Port is that heavy industries such as steel industry be implemented in CIPP and the economic development of northeast region be promoted through the integrated activity of Pecém Port and CIPP, which is one of the national projects of development of northeast region.
- As it takes time to attract industries in CIPP, Pecém Port is only beginning to play a role of industrial. By contrast, Pecém Port is expected to be even more a public port because the port is obtaining a function of commercial port with increasing container cargo.

7.4.2 Improvement of the Duties of CEARÁPORTOS

(1) Formulating of Port Development Plan

1) Contents of Port Development Plan

CEARÁPORTOS should conduct the port development plan by itself in the future. The port development plan includes long-term master planning, short-time planning, individual project planning and so on.

To complete the port development plan, CEARÁPORTOS needs to examine various items as follows;

- Recognition of current situation
- Analysis of economic trend of the hinterland

- Forecast of cargo volume
- Land-use planning
- Facilities layout planning
- Feasibility study
- Assessment of environmental impact
- Annual plan of projects, etc.

2) Area of Port Development Plan

The port development plan is described within the area which is required to ensure smooth activity of the said port. In the case which the port area of landside and waterside is regulated by a law, generally the port development plan is drawn up in this area. For Pecém Port, the port area is determined by a concession of the government after completing the facilities. CEARÁPORTOS therefore needs to decide the port area, which is required to ensure smooth activity of Pecém Port in the future, and to formulate its port plan.

In the case of determining the port area, it is necessary that the land area include sites that can house facilities, such as a distribution centre, which are linked directly with the port activity. In Chapter 4 of this report, JICA Study Team proposes the development of a logistics-related function area in CIPP, such as a distribution centre. When CEARÁPORTOS draws up the port development plan, CEARÁPORTOS should consider including the logistics-related facilities in the port plan. That is how these facilities would be linked directly the port activity such as container transportation.

3) Authorization of Port Development Plan

The Development plan is not related only to the construction of facilities at Pecém Port, but to the socioeconomic factors of Ceará State and northeast Brazil. For this reason, the port development plan drawn by CEARÁPORTOS requires a decision of the State. One way, by which port development plan is authorized, is that the state assembly approves it. In the case of the United States, where many ports are administrated by public corporations, they mostly have some independent decision machinery such as a port council. Mainly because a high degree of professionalism is required for discussion and decision related with the said port.

Therefore, CEARÁPORTOS needs to set up an independent port council and the council should approve every important matters related to the management and operation of Pecém Port such as port development plan and port tariff.

7.4.3 Strengthening of Organization of CEARÁPORTOS

In order to ensure sustainable management and operation of Pecém Port, CEARÁPORTOS needs to develop the system, which ensures the stability of its port account and provides a positive decision-making, with the role on the port development shared between government and port management body.

Therefore, it is necessary that CEARÁPORTOS improve the organization and the system of management and operation on the basis of the under-mentioned.

(1) Establishment of Port Council

In the United States most ports are managed and operated by port authorities established by local governments (state, county, city, etc.). Generally the port authorities are managed independently from the government under the control of the "Board", which is the highest decision council of the port authority. The first priority of this board is to benefit the region, because ports are considered as public assets which should contribute to regional development.

CEARÁPORTOS already has a council of administration. The council however does not have enough capability to examine the port development plan. Therefore Ceará State needs to establish a 'Port Council' which can discuss and decide every important matter related to the management and operation of Pecém Port such as port development plan, port tariffs and so on.

The Port Council should include not only the state government and CEARÁPORTOS but also representatives of the port users and the region. And the Port Council members should be elected or appointed by the state government

The Port Council should include the following members.

- State Government
- State Assembly
- CEARÁPORTOS
- Port Users
- Persons of knowledge and experience

Main functions should be as follows

- Approval of port development plan
- Approval of port tariffs
- Approval of annual budget of CEARÁPORTOS
- Supervision and council over port activities
- Coordination between CEARÁPORTOS, CIPP and port users

Regarding the decisions made by the Port Council, there are two concepts. One is that the Port Council has absolute authorization to decide. Another concept is that the state governor or the state assembly has a power of veto against the decisions of Port Council.

(2) Improvement of Organization of CEARÁPORTOS

To perform the duties proposed in the last section, CEARÁPORTOS needs to strengthen its organization.

1) Establishment of Planning Department

CEARÁPORTOS needs to set up a Planning Department which takes charge of the port planning. This department has affairs as follows;

• Formulation of port development plan

- Examination of feasibility study
- Preparation of annual budget plan
- Examination of terminal lease scheme, etc.

2) Establishment of Port Promotion Section

To perform the port promotion activity in a professional manner, CEARÁPORTOS needs to set up a Port Promotion Section. This section has affairs as follows;

- Dispatch of port sales missions
- Setting port seminar
- Research of port hinterland
- Proposal to cargo owner, etc.

7.4.4 Proposal for CEARÁPORTOS's Revenue

Port charges should be competitive but must cover construction, management and maintenance works costs of the port facilities.

Pecém Port has mainly gained its revenue out of the port tariffs until now.

If CEARÁPORTOS lends terminal facilities to private companies, it should gain a proper lease charge from them.

(1) **Port Tariff**

Tariff structure should not only cover expenses for management and operation of the Port but also encourage port users to use port facilities efficiently. Therefore, the followings points should be considered in terms of tariff structure.

- The revenue from the tariff can cover costs for construction, management, maintenance and repair.
- The tariff should be rational in correspondence with the service provided.
- The tariff structure should include a system which leads to more effective management and operation of the port. This implies that an incentive should be provided for vessels and cargo to move efficiently thought the port.
- The structure and the way of imposition should be as simple as possible.

(2) Revenue from Terminal

Concept of revenue from terminals varies depending on construction and operation type of terminal.

1) Bulk Terminal

Bulk terminals are generally constructed by private companies and exclusively used by them. Port management body therefore can't take revenue from terminal operators directly.

However, when private company lends existing facilities to use for an exclusive terminal, the port management body needs to impose a charge on the private company. Even if the terminal facilities were constructed with public funds and the port management body has not paid for their depreciation, the port management body

should impose a charge on the private company. And this charge should correspond to an expense the port management body needs to maintain the facilities in the future.

2) Container Terminal

There are several variations of concept of revenue from terminal, depending on the construction and operation type of terminal.

For example, if the port management body develops terminal facilities and lends it to a private operator, the management body should impose a lease fee, which corresponds with costs for construction and maintenance of facilities, to the terminal operator.

In setting up the lease fee, generally there are two types. One is a flat rate, that is maintained for lease time. Another is a changing rate, that is applied depending on the terminal activity, for instance handling container volume. When the port management body determines the lease fee, it should consider bringing out the efficiency of the terminal in the private operator as well as maintaining competitiveness of the said port.

7.4.5 Scheme of Port Development

(1) Water Area Facilities

For the ports facing open sea, water area facilities, such as breakwaters, are absolutely imperative facilities. The construction of these facilities needs high investments and a long time. And these facilities cannot generate revenue directly.

Therefore, if a private company performs terminal project which includes constructing breakwaters, it would be difficult to make the project feasible.

The port development contributes to the regional economic development, but it doesn't profit any private company. In particular, the integrated activity of Pecém Port and CIPP, which is one of the national projects of development of Northeast Region, contributes to the economic development of Ceará State and Northeast Region

For this reason, water area facilities, such as breakwaters, channels and navigation aids, should be developed with national or state funds under the responsibility of the government. In this case, it is necessary that government and port management body define a financial scheme of port development before starting the project, because the whole time span of the project would be long.

For reference, table - 7.2 shows the financial scheme of port development in Western countries.

(2) Container Terminal

Unlike water area facilities such as breakwater, channel and so on, container terminals are profitable facilities. There are several variations of construction and operation schemes. With either scheme, the construction costs of terminal facilities are basically covered with the revenue from the terminal operation.

In case a private company constructs and operates a container terminal, the private company has to have a concession to construct the container terminal from the federal government. However, it is impossible for the private company to get a concession, because CEARÁPORTOS already got a concession from the federal government to develop Pecém Port.

For this reason, there are two ways to construct the container terminal in Pecém Port as follows;

- CEARÁPORTOS constructs the terminal, and operates it by itself, or leases it to a private company (Pattern A,B or C in Table 7.3.2).
- A private company constructs terminal, and transfers it to CEARÁPORTOS; afterward CEARÁPORTOS leases it to the private company (Pattern E or F in Table 7.3.2).

(3) Bulk Terminal

The bulk terminal should be constructed by a private company, since that private company plans to use it on an exclusive base.

Water area facilities, such as breakwaters and channels, which are required for the bulk terminal, are basically constructed with the private company's resources. If the water area facilities, required for a bulk terminal of private use, also ensure calmness in the water area of the container terminal, which is of public use, then the construction costs of the water area facilities should be shared between government and private company, depending on the degree of effect of those facilities on each of the elements of the port.

7.5 **Requirements of an International Port**

Recently the role of the container terminal occupies an important part in the total logistics function. Thus it is expected that container carriers demand more and more efficient operation towards terminal operators, and the further enhancement and improvement of the container terminal function is also expected.

Although CEARAPORTOS is not involved in the operation of Pecem port as it conducted entirely by private entities, CRARAPORTOS should be familiar with the operation of the port.

The reputation and evaluation of the port depends on user satisfaction. Provision of excellent performance by monitoring the service standard in the port by CEARAPORTOS would become one of the most important factors in attracting new shipping companies.

The liner service shipping companies can realize the scale merit and reduce operational cost at container terminal if they handle many containers.

Now many type of vessels, not only container vessels, are growing in size and draft to take advantage of the economy of scale.

7.5.1 Port Service

CEARAPORTOS must carry out competent container terminal management including the provision of skilled pilots and high quality tug boats which are important factors when shipping lines select calling ports. It is indispensable to increase efficiency of the facilities through a modernization program.

Currently, container vessels are rapidly growing in size and thus ports throughout the world are increasing berth length to cope with these vessels. Pecem port is located in the far north-east part of Brazil. It maintains a water depth of over 16 meters, thereby making it one of the few Brazilian ports where such large-scaled vessels can call.

As large-scale vessels call at Pecem Port as the Brazilian starting port (first calling port) as well as the final port (last calling port) in the international trade routes, the port has an advantage over other Brazilian ports.

Taking these conditions into consideration, it is expected that Pecem port can serve as a transhipment port where containers are transhipped among north-east ports.

7.5.2 Port and Harbour Administration and Management

(1) Selection of Vessel Calling Port

The following factors are weighted by shipping lines when selecting a port;

Low operation cost at a port: If the operation cost (e.g. port dues and container handling charge) for all types of vessels can be reduced, shipping lines can increase profits.

Punctual operation time: The vessel schedule must be kept because container vessels have weekly service at every calling port of the service route. Delay at one port will negatively affect the schedule at subsequent ports.

- Attractive transit time of cargoes for shipper and consignees.
- Standard service that is competitive with other shipping lines.
- Safe container (cargo) handling operation.
- Prevention of cargo pilferage and sufficient security system (compliance with ISPS code).
- Enhancement to operational efficiency to prevent loss time and waiting time including provision of 24 hour service.

(2) Prerequisites for Becoming a Collection Point

Shippers and consignees weigh the following factors in selecting a port:

- Superiority over other ports in terms of standard shipping costs and the number of delivery days for final destination.
- Superior standard of various port facilities and service level of the port.
- Frequent vessel call at the ports on each service route.
- Proper operation according to circumstances (i.e. some cargo should be handled quickly with extra charge)
- Careful cargo handling for special cargoes
- Convenient access to a hinterland market.

7.5.3 Port Promotion and Marketing

At present marketing activities by CEARAPORTOS are inadequate and must be improved in order to attract shipping lines and port users and promote the future development of the port.

CEARAPORTOS should take the lead in such promotional activities but the Central and State government also should support and join these activities because the development of Pecem port benefits not only CEARAPORTOTS also Ceara state and the government. Furthermore, the government can enhance the social-economic stability of the country and state by actively pursuing such kind of development, and this in turn instils confidence in would-be clients.

(1) Marketing Strategy for Port Promotion

Regional development of Ceara state will be realized in steps, as the resources base including financial capacity and related institutional development gradually increases.

As the regional development of Ceara progresses, the need for a port, especially for an International Container Port and North-East area Hub-Port will become greater. So far most of the cargoes, to (Import/Inbound) and from (Export/Outbound) the region are through the North-East area and Amazon Plate area.

1) Marketing Promotion Method and Materials.

Sales points, if employed properly, can become the nucleus of a marketing strategy. Port users, for example, shippers, consignees, shipping lines and their agents, forwarding agents and NVOCC operators etc, select one port over some competing ports based on (1) level of charges or fees, (2) operation performance, (3) necessary short transit-time, (4) safety operation, (5) security system.

2) Port Brochure (Pamphlet).

Printed brochure is an effective means of promotion. A well-conceived brochure can give prospective customers a solid understanding of a port's sales points as well as an outline of its facilities and performance.

3) Promotion Compact Disk or Video.

Compact disk and Video are very useful materials and sometimes more effective than brochures. They can be used in port sales seminars and shown to port visitors. They can also be used as an initiation tool for new employees and vocational trainees.

(2) **Port Promotion**

1) Port Promotion

In the competition between ports, to offer better service than that of its competitive ports provides more cargoes to the said port. When cargo owners select port, it is an important point that the port have many shipping lines and a high frequency of calling vessels. Therefore CEARÁPORTOS needs to request foreign shipping companies to establish newly lines as well as domestic companies. And in order to collect cargo, CEARÁPORTOS should present to cargo owners the convenience of Pecém Port.

2) Marketing Research

From the point of view of the logistics strategy of shipping companies and cargo owners, container ports are able to acquire an advantageous position by gathering as much container cargo as possible. The view of marketing research is very important, in order to overcome the contrary relation that many cargoes gather at the port where many vessels call and many vessels call at the port where cargoes gather. In the case of a newly opened port such as Pecém Port and with the high-potential development of the port hinterland, it is crucially important that CEARÁPORTOS seek cargo produced in Ceará State and Northeast Region. CEARÁPORTOS needs to perform extensive 'Marketing Research', such as formulation and proposal of 'Business Model' relating to transportation with the use of Pecém Port and CIPP, which includes cargo distribution in the hinterland, inland transportation, assembly of cargo and value-added service within CIPP.

(3) Coordination of Relation to CIPP

It is increasingly important that Pecém Port and CIPP integrally function. To develop as container port in addition to industrial port, Pecém Port needs to strengthen logistics function such as a distribution center in the future. For this reason, CEARÁPORTOS should implement various measures of promotion of utilization of CIPP.

In other hand, it is said that light industries in Ceará State need facilities in CIPP, which can deal with final manufacturing process for their exports, in order to increase the competitiveness of their exports. This means that CIPP has a potential to promote its utilization.

Therefore CEARÁPORTOS needs to propose and implement measures related to CIPP as part of its duties.

(4) **Port Marketing Mission**

Meeting the key personnel of the industries related to ports and trade, such as trading firms, shipping lines, waterfront business parties is a good way to promote the port. It is necessary for a CEARAPORTOS Missions to be dispatched regularly to the cities and regions which are strategically most important to CEARAPORTOS. It is desirable that the mission is formed by Pecem port and CEARAPORTOS. In short, this mission is necessary to sell the name of the port so that the shippers and consignees will become familiar with name of Pecen as a transhipment port or direct destination or loading port.

(5) Home Page of Port (Web Site of CEARAPORTOS)

The inter-net has become one of the defining symbols of our era, and many people from all over the world use it daily to exchange information. Therefore a web site is an essential means of spreading information about the CEARAPORTOS.

Existing web site of CEARAPORTOS is compiled from the terminal and its facilities. More specific information about the port's strategic location, performance and its other advantages port should be added. At the same time, it is important that web site visitors come away with the impression that Port of Pecem is open for all customers who want to utilize its facilities and that all customers will obtain equal treatment.

(6) Advertisement

Advertisements should be placed in International "Mari-time News" or "World Trade and Logistics" magazines.

(7) User Friendly Management

One of the effective ways in which some major container handling ports communicate with their customers is through the advisory council which it is set up with container carriers calling the port. In this way, a reputation as a multi user terminal and user friendly port is gained. Container carriers set a high value on a port's attitude.

Through direct communication with container carriers, CEARAPORTOS can impress upon users that they will be treated equally in any service. This type of user friendly management may also encourage other container carriers to use the port.

7.5.4 Improvement of a Port Management Body's Monitoring System

(1) Monitoring the Performance of Port Operation

As mentioned above, based on the new policy, law and regulations, private sectors are allowed to perform container, break bulk cargo and liquid bulk cargo handling operation. Port management and administrator should be monitoring the performance of operators and recommend the improvement of real time productivity and operating condition.

(2) Monitoring of Development Port Logistics and Industry

As the development of port advances, the related industries such as port and harbour transportation will as a consequence also develop.

These port-related industries are usually carried out by private companies.

- The port management body should execute its duty of management and operation with attention to these newly established private companies.
- These related industries include, but are not limited to:
- The status of development of NVOCC (Non Vessel Operate Common Carrier) shipping business.
- As to import industries, re-packed and marking commodities.
- As to export industries, construction of temperature controlled facilities for disposition cargoes of fresh agriculture products and marine products.
- The construction of large logistic and distribution centre (large scale warehouse).

7.5.5 Expansion of Container Terminal

In the cases where container yard expansion is required, it is important to assess the introduction of equipment with the initial investment budget, taking into consideration the area of the construction site, expected number of container handlings, and demand of containers and calling vessels.

(1) Increasing Container Vessel Size and Port Depth

One of the most important trends shaping the international container trades has been the steady increase in the size of vessels employed. The search for scale economies is at the centre of strategic development for most major lines. One a slot-mile bases, the savings from larger vessels are significant and also one of the few factors that are directly controlled by the container carrier. Furthermore, as soon as a major container line advances to the next size echelon, the competitive nature of the shipping industry compels other owners to follow suit. The net effect has been a rapid rise in the size of the largest vessels. It is our view that this trend still has considerably further to run.

Since the Panamax barrier was broken in 1988, there has been continuous increase in vessel sizes. At present, the largest are the MSC=Mediterranean Shipping company 9,200 TEU class units, which are employed in Far East – Europe service.

The design drafts of these large class vessels are placed at between 14.0 -14.5m. Vessels are seldom fully laden by weight, and the draft is not always utilized. However, to maintain competitiveness, it is essential that current port planning includes the capacity to berth such vessels on all tides, assuming maximum utilization.

Deigns are underway for container vessels with capacity of 12,000~13,000 TEU. There are no technical or market obstacles to the introduction of such vessels, although the timeframe remains unclear. All major container ports (where it is possible) are planning for the introduction of such vessels.

(2) Introducing Modernized Facilities

CEARAPORTOS must take advantage of its new port status. Pecem boasts the most modern container handling facilities and operating performance systems, including post Panamax quay side gantry cranes with 18 rows which are world-wide large class container vessel, and this gives the port further advantages over competing surrounding ports.

7.5.6 Berth Determination System

(1) Berth Allocation Method

It is expected that berthing schedule may overlap because of the increase in calling vessels. Regarding the use of berths, it is important to allocate fairly among users on a "first come first served" basis.

Regarding the port management and administration system (berthing procedure) generally used in the ports, the following procedure is followed.

- Only authorized shipping company or its agent representative are allowed to apply for berth allocation
- Application for berth must be filled at the port control office from 08:00hrs to 10:00 hrs; filing of application should be 24 hours before the estimated time of arrival for a regular schedule vessels and 48 hours for tramping vessels.
- Berthing meeting shall be strictly held at exactly 10:00 hours, at the port control office to be attended by;
 - -Harbour Master

-Shipping Line (agent) representative

-Management office Manager

-Terminal operator or stevedore Co.,

Agenda of the meeting is to discuss the availability of berth space and container (cargo) stacking area.

- When the assignment of the berth agreed by both parties the office Manager sign and approved the berth applications.
- After the approval of berthing application by the Harbour Master, the office clerk type copies will be distributed to management. Offices for their guidance in which the berth number of certain vessel is assigned.

(2) Determination Method of Berth Arrangement

Under the short-term plan, multi purpose berth (which is 680m in length x 100m in width) and long-term exclusive container berth (which is 900m in length x 300m in width) will be established (however, mainly for the purpose of handling of container) and, thus, it is expected that the number of calling vessels will be increased significantly.

Since container vessels are basically serviced weekly, it is expected that the container handling will be concentrated on a certain day of the week which is advantageous for the collection of cargoes.

The allocation of berth is one of the focal points in the evaluation by shipping lines. To this end, first-come first-served principle should be applied so that the allocation to ensure fairness among the shipping lines.

7.5.7 Computer System of CEARAPORTOS

Computer control centre currently installed is mainly for the system concerning ISPS (International Ship and Port Security).

Since, with regard to CEARAPOTOS, operational management is being conducted by a private entity, computer software for operational management and container storage in not installed in the current computer system. It is necessary to improve the management system in order to cope with the increase of cargo throughput which is expected in the near future.

By sharing the information among private entities and CERARAPORTOS it is necessary to improve network system regarding this information and to conduct real time monitoring by establishing an appropriate operational system, so that the performance of the port can be enriched.

In order to maintain international competitiveness, it is essential to manage and operate the ports efficiently and to provide international standard of performance to port users. In addition, it is necessary to share the information among the CEARAPORTOS and shipping companies and it agents. To that end, it should be remembered that the transfer to the system where real time monitoring is conducted even to operational management, not to mention port management is critical, so that the port administrator can oversee all operations throughout the port.

(1) Existing Control System of CARAPORTOS

Summary of description of existing control system of Pecem Port

- System auxiliary Mooring of Vessel control system
- System of monitoring of meteorological system
- Supervision of usefulness-1 (Operation Status) system
- Supervision of usefulness-2 (Operation Status) system

Sub system= Status operation of the automatic switching system

-Status of the automatic switching system BT

- -Operation of the pressurization system
- Status of alarm of the rectifier

- Status of alarm of the transformers
- Status sensor passive of the in main area
- Sensor Status of the if PC-2 (electronic safety)
- Status sensor passive of the on Pier-1
- Supervision of energy status system
- Supervision of fire status system
- Control of sound status system
- Safety of electrical status system
- Telephone system
- Control of personal access and vehicles access system
- CETV camera system (observation camera)

(2) Port Management and Operation by Computer

1) Introduction of Port Management and Facilities Controlled Computer Systems

Standard are typical function of the port and harbour management and administration system.

CEARAPORTOS, role of within the Brazilian north-east region of ports, contributing greatly to the nation and state economy as an active international trade business.

- The CEARAPORTS's total trade volume in 2004 was 941,843 tons which amounts to 0.8% of the North-east region of Brazil. Among seaports, Pecem port has the greatest influence on the Brazilian North-east region.
- Due to the increase in trade volume that comes with economic development in the South American region, the CEARAPORTOS is contributing to the world economy as a major port connecting with the European continent, the US east coast and Caribbean island sea ports.
- Regarding the port management and administration system generally used in the ports, the system is outlined in Table 7.5.1.

Table 7.5.1 Port and Harbour Management System								
Name of Main System	Name of Main System Name of Sub System							
Vessel Traffic Information System	Incoming and outgoing vessel control system Pilot arrangement system Safety navigation assistant system							
Vessel Incoming and Outgoing Management System	Berth usage and deciding system Ship movement schedule management system Ships container (cargo) handling and number of management system							
Warehouse and Open Storage Area Management System	Facilities using application management system Container (cargo) handling area management system Container (cargo) movement management system Special cargo handling management system							
Container Handling Equipment Management System	Container handling equipment using application and permission management system Other equipment using application and permission management system							
Charge and Due Management System	Cash receipt management system Preparation billing and payment system Preparation draft-settlement documentation system Transferring to/from account management system							
Port Facilities maintenance & Repair management System	Port facilities management and repairing management system Container (cargo) handling equipment maintenance and repairing management system Spare ports management system							
Statistical Management System	Through container (cargo) statistical system by export and import wise Shipping route attributes management system Calling vessel data management system							
Office Management System	Personnel management system Pay roll management system Receipt and disbursements system							

Table 7.5.1	Port and Harbour Management System	
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Source: JICA Study Team

(3) Documentation System

Currently computers are used only for transmission of data from shipping agents (e.g. CTO and TERMARCO) to the Pecem port. Once a document is submitted to CEARAPORTOS, basic information on the document is entered on other sheets or ledgers repeatedly. This may cause some errors. A lot of personnel are engaged in such manual documentation.

If a computer system is introduced for other fields, for example documentation, berth assignment, accounting, administration work and personnel management as well as statistics, the documentation will be streamlined and the required time for port users finish necessary procedures will be shortened. Consequently, the dwelling time of cargoes will be shortened and capacity will increase.

Computerization will make it unnecessary to enter the same information on the other documents and possible to use repeatedly the information once fed into computers. It is also expected that compiling statistics concerning port activities will become easier.

Although the ultimate goal of computerization is EDI (Electric Data Interchange), it takes a long time to enact or amend relevant laws and regulations and to establish consensus and cooperation among those concerned. Therefore at first it is necessary to upgrade functions and expand the area covered by the computer system.

Consequently, the computer system will become an open system in which the parties concerned can participate.

1) Container Delivery/Receiving Control System

Strengthening of gate operation system

The principle in container terminal and yard operation lies in how to accelerate the receiving/delivery system. Basically, the operation starts from a gate and ends with a gate.

Thus, the following improvements are required in the near future.

Gate office of a container terminal plays important roles in delivery / receiving containers from/to consignees/shippers. Every container must pass through terminal gates, which are the final check point to find a mistake. If a gate does not identify an error, the consignee / shipper and shipping line and its agent would be in trouble. Delivering is one of the most important functions of a container terminal operator.

Gate is the boundary separating the limit of responsibilities between consignees / shippers and container terminal. After an export container enters through the gate, it is the responsibility of the container terminal. After an import container passes through the gate, the responsibility of the container terminal is terminated.

In receiving an export container, it is important to decide its optimum location in C.Y. based on the container information for efficient operation. In C.Y. heavy stuffed containers should be stacked on light stuffed containers since heavy containers must be loaded at the bottom of holds to keep the stability of vessels.

In delivering an import container, it is important to instruct the tractor/trailer driver to go to the place of stacking address of the containers quickly and to inform the operator of container handling equipment of the tractor/trailers arrival. After loading the container on the tractor/trailer, it is necessary to check the container number, its conditions and its seal number at the gate office.

It is possible to grasp the storage location and exact information on container by inputting and renewing it in a terminal computer in real time after verifying the driver's documents and the container. Necessary information to be input into a terminal computer at the gate is as follows:

Carrying in an export container

- Name of vessel, voyage number
- Container number, size and type of box
- Port of discharging
- Container Weight
- Special cargo (hazardous or refrigerated)

Carrying in an import container

- Name of vessel, voyage number
- Container number, size and type of box
- Number of customs permission
- Final destination
- Name of shipping line and it agent
- Date of return the empty container

Carrying in an empty container

- Name of vessel, voyage number
- Container number, size and type of box
- Number of customs permission
- Final destination
- Name of shipping line and it agent
- Date of return the empty container

Carrying out an empty container

- Container number, size and type of box
- Booking reference number (booking order number)
- Destination of cargo stuffing place
- Name of shipping line and it agent
- Name of transport=trucking co., (or shippers name)

2) Container Loading /Discharging Operation Control System

When two or more than two quay side gantry cranes serve a vessel, it is necessary to equalize the work loads of each quay side gantry crane. Furthermore it is important to prepare an operation plan so that cranes do not interfere with one another. In loading export containers, it is very important to load containers based on the yard planning by weight, port of discharge and container size for stability and safe navigation of vessels. Refrigerated container and hazardous container must be loaded according to international regulations.

Required function for the loading/discharging operation systems are as follows:

- Container discharging operation system
- Container loading operation system
- Container shifting (re-handling) operation system
- Quay side gantry crane allocation system
- Vessel hull strength calculation system

Necessary information on containers should be obtained from container carrier as early as possible. Obtaining the information in advance enables a terminal operator to prepare the working schedule indicating the order of discharging/loading containers and minimize the operation time.

Before the working schedule, it is necessary to obtain the latest stowage bay plan after the last port's operation. The necessary information is as follows:

- Name of vessel and voyage number
- Date of departing the last port
- Estimated time of arrival
- Details of containers
- Container number, size and weight
- Port of loading/discharging
- Special containers
- Temperature of refrigerated cargoes
- IMO classification of hazardous cargoes.
- Draft of vessel at departure the last port and estimated draft at the entry

In advanced ports, the above information is transmitted by EDI between the terminal operator and the shipping lines and its agent but in ordinary ports this involves a lot of paperwork.

After loading containers, the terminal operator prepares the stowage bay plan or sheet, which indicates the result of the operation, and passes it to a captain or shipping line or its agent.

Making the stowage bay plan is an important task of a terminal operator. In advanced container terminals, stowage bay plan can be made with a computer system.

Stowage bay plan includes the following information:

- Container number
- Kind of container and size
- Port of loading/discharging
- Container weight and description of special cargo
- Location in hold/on deck (bay-row-tier)

7.5.8 Training System

At CEARAPORTOS, employees in each section should control port activities appropriately to materialize efficient management and operation such as farsighted investment, profitable financial management and so on. In other words, it is important through training to give staff full knowledge, skills and understanding both on technological and functional requirements of the port and to make them cost-conscious and efficient in conducting their duty and assignment.

At present, CEARAPORTOS is preparing various employee training plans for the purpose of development of human resources. It is also necessary to examine and introduce more effective training for future port business, development, and operation. The curriculum currently generally followed is shown in the Table 7.5.2.

Table 7.5.2 For Example Training Curriculum Table							
Classification	Training Curriculum						
Senior member of the staff	General maritime business and harbour transportation management and administration system						
Middle-class personnel	Port management, a port physical distribution lecture and personnel administration system						
Newcomer personnel	The present condition of place-of-work introduction and port services						
Senior Class Labours	Increasing skills of machine drivers and liberal studies of marine business						
Junior Class labours	In addition, knowledge of operation system and port work						

(1) Category of Training Curriculum and Method;

Source: JICA Study Team

In addition, a seminar with the assistance of foreign experts is held. Employees also participate in in-house training or are sent to various training courses sponsored by other government agencies and private sector. Such training is aimed to enhance the level of awareness and skills of the employees.

7.6 Recommendation of Management and Operation

(1) Establishment of Port and Harbour Administration Committee

In order to preserve its status as an international port, the committee must be established where administration and management of the whole port and review of provision of high quality of service to and requests from users are conducted.

The members of the committee should be comprised of approximately 10 experts from relevant industries and scholars. The meeting of committee should be held several times a year where important issues raised by users are deliberated and discussed.

By implementing the result of such deliberation and discussion of the committee, the port can maintain the international standard of the port.

(2) **Port Management**

As preferential measures to the firms which expanded to CIPP (Complexo Industrial E Portuario do Pecem), the special treatment should be afforded to such firms.

- The reduction of storage fee against loading / discharging cargoes at Pecem Port.
- Simplification of various procedures for importation and exportation of production goods.
- Simplification of the procedure for approval of bounded cargo transportation before customs clearance between the port and the area of firms which had expanded into CIPP.
- Simplification of the procedure for inventory management before customs clearance for the firms which had expanded into CIPP.
- Preferential treatment of the use of empty container inland depot

(3) One Stop Service Window System

As one of the customer services, one stop service window system is very useful. This system is employed by many advanced container ports. This system can provide excellent service to port users by organically combining through computers the necessary application for the governmental bureaus.

Standard one stop service enables port users to finish online necessary procedures such as clearing of customs in the case of international trade and various procedures required for calling vessels or, in the case of manual off-line, to finish such procedures at a single place. Thus, the one stop service can be said to have collected all the relevant windows of governmental bureaus at a single place, thereby providing utmost convenience to port users.

The entities which are participating in the one stop services are shown in the Table 7.6.1 as below.

(4) Coordination of CIPP and CEARAPORTOS

As preferential measures to the firms which expanded to CIPP (Complexo Industrial E Portuario Do Pecem), the following special treatment should be provided to such firms.

- 1. The reduction of storage fee against loading/discharging cargoes at Pecem port
- 2. Simplification of various procedures for importation and exportation.
- 3. Simplification of the procedure for approval of cargo transportation before Customs Bureau clearance between the port and the area of firms which had expanded into CIPP.
- 4. Simplification between the port and the area procedure for inventory management before Customs Bureau clearance for the firms which had expanded into CIPP.
- 5. Preferential treatment of the use of empty container depot.

Table 7.6.1	Table 7.6.1Standard One Stop Service Window System					
Authority Concerned	Application & Document	Issuing of Document				
Immigration Office	Crew List & Application	Issuing of shore pass				
Quarantine Office	Crew List & Application	Health of certificate				
(National Health)	Maritime Declaration of Health					
	General Declaration					
	Dangerous Cargo List	Issuing of certificate				
Harbor Master Office	Vessel Movement & Application	Issuing of certificate				
	In Ballast Declaration					
(Port Captains Office)	Cargo Manifest					
	Crew List or Passport List					
	Vessel Entrance Declaration					
	Entry-into& leaving-port license	Issuing clearance				
Port Administration and Management Body	Berthing Application	Issuing berthing permit				
inanagement Doug	Stowage Plan					
	General Declaration	Issuing calling permit				
Maritime Police	Cargo Manifest					
	Crew List or Passport List					
Pilot Association	Arrangement of Pilot Application	Issuing of certificate				
Tug Boat Company	Arrangement of Tug Boat Application	Issuing of certificate				
Agriculture Bureau	Agriculture Inspection & Application	Issuing of certificate				
Animal Health Bureau	Animal Inspection & Application	Issuing of certificate				
	Cargo Manifest/Dangerous Cargo List					
	Export Declaration	Issuing of declaration				
Customs Bureau	Import Permit	Issuing of import permit				
	Bonded Cargo Storage Permit	Issuing of storage permit				
	Bonded Over land Transport Permit	Issuing transport permit				
	Payment of Tonnage Due	Issuing of certificate				
National Bank	Payment of Taxation	Issuing of certificate				
Shipping Agents	Container (cargo) Receiving and Deliver	ry for procedure				

Source: JICA Study Team

(5) Establishment of Safety Operation in the Container Terminal and Port Area

The condition which is required by shipping companies to container terminal and port works is safety in port operation.

In order to operate safely, the following issues are important.

- Safety education and training on employees.
- Suitable clothes and shoes for operation.
- Safety confirmation before the commencement of the operation.
- Implementation of before and after confirmation of each operation machine.

• The submission of the operation report by the container and warehouse operator who is charge of overall operation.

(6) Establishment of Equipment Maintenance System of Cargo Handling Equipment

Minimizing the breakdown time of container handling equipment

To achieve the targeted productivity, it is essential to minimize the breakdown time of container handling equipment.

Competent personnel should be appointed as a yard operator. This yard operator should always stand by in the terminal office to monitor both loading / discharging and yard operation. If some trouble with a quay side harbour crane/gantry crane or container handling equipment occurs, the yard operator contacts the maintenance group to repair it.

To minimize the breakdown time of quay side harbour crane/gantry crane or reach stacker / RTGs, back up spreaders must be procured. It is also advisable to conduct preventive maintenance at regular intervals.

- Submission of self-check list by each operator of cargo handling machines
- Establishment of regular maintenance systems (e.g. inspection of monthly, once in 3 months, once in 6 months and annually).
- Assessment of annual budget for maintenance method and spare parts for each piece of equipment.
- Implementation of training and education for personnel who are in charge of maintenance.
- Introduction of annual merit rating system as per operator
- Introduction of hourly operation system (done by actual working hour) for staffs who are in charge maintenance

(7) **Protection of Marine Oil Pollution Control Measure**

The prevention of marine oil pollution within the port area is an important matter.

Advanced ports oblige vessels to submit an insurance certificate application to the port authority (whose standardized form is as follows) for the purpose of covering the cost of damages caused by pollution accidents at the time of the supply of fuel oil for vessels.

It is recommended at Pecem port as well that the above-mentioned system be introduced by the time of the completion of instalment of the fuel oil supply facilities by lobbying to the Federal government and State of Ceara government.

Table 7.6.2 Report on the Financial Security Information Under the Law on Liability for Oil Pollution Damage (sample format)

		ution Damage (sample	= 101 mat)		
1).Name of Vessel:					
2).Distinctive Number and Letter of Call Sign:			3). IMO Number:		
4).Flag of State:			5). Port of Registry:		
6).Gross Tonnage:					
			Name of Port:		
7).Name of Port and Expe	Name of Berthing Facility:				
			Expected Date of and Time:		
8).Entry Position of the s	pecific Area and Ex	xpected Date and time of	Entry Position:		
Entry			Expected Date and time		
9).Name, Address, Teleph		e No of the Ship-owner	Name:		
and the Lessee of the Ve	essel (if any)		Address:		
			Telephone:		
			Name:		
10). Name of Address, To report	elephone Number (the Person notifying this	Address:		
report			Telephone:		
11).Holder of Financial Se	curity		Yes: No:		
12).Certification Number of State or CLC certific					
	a).Name of Insurer	or Guarantor:			
13).Fill in these items if you do not possess	b).ID number of th Insurer of Guarante	e Certificate Issued by the or			
the Certificate mentioned in the item-2	the Certificate c).Whether financial security covers Both Bunker Oil Pollution Damage and the Cost				
	d).Limit Amount o	f Insurance			
14).Did you Enter any	Yes:		Ship's Telephone:		
	108.	15).Connect Point on	INMALSAT Telephone:		
Port in State within Past 1 Year	No	Board the Ship	Facsimile No:		
	No:		Other communication method		
Sources UCA Study Teem			I		

Source: JICA Study Team

(8) Liquefied Natural Gas (LNG)

Currently, LNG is one of the most dangerous materials which is shipped in general merchant vessels. LNG is shipped in ultra-low temperature.

For security purposes, a manual which complies with relevant regulations should be prepared and strict attention should be paid by all relevant parties.

In particular, utmost attention should be paid to sources of flammables and electrostatic. Ample education and training should be provided to the employees who handle LNG.

CHAPTER 8 ENVIRONMENTAL AND SOCIAL CONSIDERATIONS

8.1 General

The proposed structures in the Long-Term Development Plan might cause either negative or positive impacts on the natural and social environment, such as shoreline change, water deterioration and poverty reduction. It is necessary to foresee and assess the impact in order to design the proper sub-projects as well as select the priority project.

Previous study results have been collected and compiled in this report, so the Initial Environmental Examination was implemented for the long-term development plan.

This chapter comprises:

- i. The environmental conservation framework;
- ii. JICA guidelines for environmental and social considerations;
- iii. An explanation of the existing environment of Pecem industrial and port complex and its surrounding area;
- iv. Previous studies on environmental and social considerations and licensing of Pecem Industrial and Port Complex;
- v. An Initial Environmental Examination for a long-term development plan;
- vi. Consultation and public participation.

8.2 Environmental Conservation Framework

8.2.1 International Accord and Protocols Signed by Brazil

Brazil has ratified many relevant international environmental treaties. Important treaties are as follows.

- Convention on International Trade in Endangered Species of Wild Fauna and Flora (1973)
- Convention on Wetlands of International Importance especially as Waterfowl Habitat (1971)
- Convention for the Protection of the World Cultural and Natural Heritage (1980)
- United Nations Convention on the Law of the Sea (1982)
- Convention on the Prevention of Marine Pollution by Dumping of Wastes and other Matter (1972)
- Basel Convention on the Control of Transboundary Movements of Hazardous Wastes and Their Disposal (1989)
- Convention on Biological Diversity (1992)
- Convention on the Conservation of Migratory Species of Wild Animals (1979)
- United Nations Framework Convention on Climate Change (1992)

- Kyoto Protocol (2002)
- United Nations Convention to Combat Desertification in Countries Experiencing Serious Drought and/or Desertification (1994)
- Convention for the Protection of the Ozone Layer (1985)
- Montreal Protocol on Substances that Deplete the Ozone Layer (1987)
- Convention on Liability and Compensation for Damage Related to the Transport of Harmful and Noxious Substances by Sea (1996)
- Framework Accord on the Environment of Mercosur (1998).

8.2.2 Relevant Laws and Regulations

Environmental law, decree, and acts/regulations are enacted under the constitution of the Federative Republic of Brazil. These have been enacted by the National Environmental Council (CONAMA), the State Environmental Councils (COEMA), and Municipalities. Some important laws are as follows.

(1) Central Government

1) Brazilian Federal Constitution - Title VIII

There are several provisions that concern environmental issues. Article 225 states "Everyone has the right to an ecologically balanced environment, a possession of common use of the people, essential to a healthy quality of life, demanding that those in Public Office and the community in general comply with their duty to defend it for the present and future generations". Several mechanisms were created by the Brazilian legal system in order to ensure the above policy.

2) The National Environment Policy Law 6938/81

All guidelines, general contents, authorities, purposes, mechanisms and instruments of Brazil's environmental policy are foreseen in the National Environment Policy.

3) Environmental Crimes Law 9605/98

A measure covering environmental criminal activity calls for the application of criminal and administrative penalties in cases of actions or activities that may damage the environment.

4) Law Against Petroleum Discharge 9966/00

This is a law of a larger scale concerning the port activities and of maritime transport, and it makes use of the prevention, control and management of pollution caused by oil spills and other harmful or dangerous substances in water.

(2) State of Ceara

1) State Law on Strategic Environmental Policies - 11411/87

This law creates COEMA (State Environmental Council), as well as SEMACE (State Environmental Department). COEMA has the purpose of assisting the Chief of the Executive to have power over environmental policies, basically on the

following matters: analyze and approve SEMACE annual and multi-annual plans and to collaborate with SEMACE and any other public or private organizations on solving environmental problems and other matters.

2) State Policy on Solid Waste 13103/01

This law determines rules and regulations for preventing and controlling pollution in order to protect and recuperate the environment quality and public health.

(3) Environmental Impact Analysis Procedures

The CONAMA Resolution 237/97 stipulates that it is necessary to obtain permission, issued by environmental authorities, at a preliminary stage, when activities supposed to affect the environment or utilization of natural resources are planned. Three types of permission are prescribed: a Previous License (LP), License for Installation (LI), and License for Operation (LO). The flow of the issue of licenses is shown below.

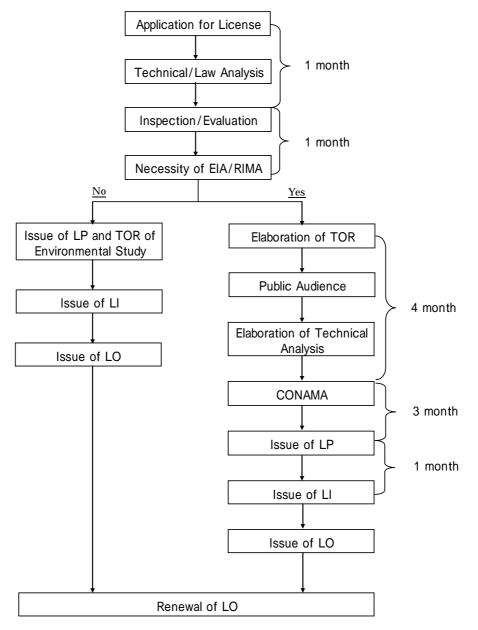


Figure 8.2.1 Issue of Licenses

The Brazilian Institute of Environment and Natural Renewable Resources (IBAMA) issues environmental permission when the project or activity is implemented in several provinces, the area is controlled or owned by the federal government, and in preserved areas. IBAMA also issues permission when a level of environmental impact is predicted. In other cases, a State Environmental Department (SEMACE) issues the permission. IBAMA can withdraw authority to issue permissions from a SEMACE.

When entrepreneurs of projects want to get environmental permission, they are required to submit all necessary documents for analysis by environmental authorities. These required documents are determined by each environmental authority based on expected impacts. Submitted documents are determined based on the discussion between the project entrepreneur and the environmental authorities during the approval process. There are thirteen types of documents, and it is necessary to submit appropriate documents in accordance with the significance of environmental impacts stated.

Туре	Explanation
EIA/RIMA	These documents are required on a project predicted to have significant environmental impact. RIMA (Environmental Impact Report) is a summary document of an EIA.
PRAD	PRAD (Plan of Recovery of Degraded Area) is required on all projects related to mining, among other projects. In the report, the whole period of mining should be considered.
PCA	PCA (Environmental Control Plan) is required to obtain a license of installation for enterprises that explore civil construction works according to the terms of CONAMA Resolution 10/90.
RCA	RCA (Environmental Control and Monitoring Report) is required especially for mineral extraction projects. It describes actions to be implemented during the mining process.
EVA	EVA (Environmental Viability Study) required for projects that will cause low environmental impact. For example, small dams for water supply.
EAS	EAS (Simplified Environmental Study) is required especially for implementation of alternative energy supplies (power), such as: wind power, sun power.
RAS	RAS (Simplified Environmental Report) is required basically by CONAMA for alternative power production.
PMF	PMF (Forest Management Plan) required when the company wants to deforest a specific area and must state how the company (enterprise) will manage the deforested area.
PDR	PDR (Rational Deforestation Plan) is done and submitted before the environmental impact study.
RAA	RAA (Environmental Consulting Report) is required especially when the enterprise is already operating, and it is also required for determining what this company is producing in terms of pollution, such as erosion

Table 8.2.1 Types of Documents

	(passive environmental impact).
AAE	AAE (Strategic Environment Evaluation) is required for state development projects, to analyze the cumulative impacts from previous environmental projects and what might be the future cumulative impacts. For example, hydro basins.
Risk Analysis/ Risk Management Plan	RMP (Risk Management Plan) is required for immediate incident risks verification.
Contingency/ Emergency Plan	This study, when associated with the RMP, analyzes the actions to solve environmental incidents.

Source: SEMACE

(4) Environmental Standard

1) Classification of Water Bodies - CONAMA Resolution 357/2005

This law expounds the classification of water bodies and environmental guidelines, establishes conditions and parameters for effluent discharge, and other relevant controls.

2) Air quality standards: CONAMA Resolution 03/96

Air quality standards were prescribed in the CONAMA Resolution 03/96 in 1989. In the resolution, long term and short term standard values are determined using seven parameters: total suspended solids, smoke, suspended solids, sulfur dioxide, nitrogen dioxide, carbon monoxide, and ozone. Those standard values are shown in Table 8.2.2.

8.2.3 Organization Structure

The Ministry of Environment (MMA) comprises the Secretariat of Environment Quality in Human Settlement (SQA), the Secretariat of Amazon Coordination (SCA), the Secretariat of Water Resources (SRH), the Secretariat of Sustainable Development Policies (SPDF) and the Secretariat of Forest and Biological Diversity (SBF). IBAMA exists apart from the five above-mentioned departments as an environmental management enforcement organization that belongs to the central part of MMA.

IBAMA is the enforcement organization of the federal government for environmental conservation and pollution control, and it is also the organization which examines environmental licenses and has the authority for approval. It has a branch office in each state, and cooperates with the environmental management organization of each state. Moreover, IBAMA approves and monitors the projects that the federal government manages, in addition to managing national parks, forest reserves, national forests, etc.

The State Secretariat General of the Environment (SOMA – created under law No.13.093 from 8th of January 2001) is the state equivalent to the MMA of the federal government. SEMACE is the state equivalent to IBAMA. SOMA became a department of the environment in 2001, and carries out legal management and legal planning of the state environment.

8.3 JICA Guidelines for Environmental and Social Considerations

8.3.1 Background

JICA prepared environmental guidelines for infrastructure projects in 1990, which introduced a screening and scoping process to the preparatory study of development planning studies. After more than ten years, JICA decided to revise them in response to the need to have basic principles for environmental and social considerations for all JICA's activities. The revision extended the range to be covered by the guidelines, and promoted information disclosure.

The new guidelines for environmental and social considerations were completed in March 2004. These guidelines cover development planning studies, preliminary studies for grant aid projects and technical cooperation projects. JICA encourages the recipient governments by conducting cooperation activities to implement the appropriate measures for environmental and social considerations. At the same time JICA gives support for and examination of environmental and social considerations according to the guidelines.

8.3.2 Basic Policy

Democratic decision-making is essential for environmental and social considerations, and, in order to achieve an adequate decision-making process, it is important to ensure stakeholder participation, information transparency, accountability and efficiency in addition to respect for human rights.

In this context, regarding human rights and in view of the principles of democratic governance, the measures for environmental and social considerations are implemented by ensuring a wide range of meaningful stakeholder participation and transparency of decision-making as well as by working for information disclosure and by ensuring efficiency. The governments bear responsibility for accountability and at the same time stakeholders are also responsible for their comments.

Consistent with the above views, JICA considers the environmental and social impact when implementing cooperation projects.

8.3.3 Basic Principles Regarding Environmental and Social Considerations

JICA recognizes the following seven principles as very important for ensuring environmental and social consideration:

• A wide range of impacts to be addressed is covered.

The types of impact described by JICA cover a wide range of environmental and social impacts.

• Measures for environmental and social considerations are implemented at an early stage.

JICA introduces the concept of Strategic Environmental Assessment (SEA) when conducting Master Plan studies, etc., and works with the recipient governments to describe a wide range of environmental and social factors from an early stage. JICA makes an effort to include an analysis of alternatives on such occasions.

• Follow-up activities are carried out after cooperation projects are terminated.

JICA asks the recipient governments to incorporate the outcome of environmental and social considerations in the implementation of projects after cooperation is terminated. JICA offers cooperation projects in accordance with other requests, when necessary.

• JICA is responsible for accountability when implementing cooperation projects.

JICA pays attention to accountability and transparency when implementing cooperation projects.

• JICA asks stakeholders for their participation.

JICA incorporates stakeholder opinions into decision-making processes regarding environmental and social considerations, and JICA ensures the meaningful participation of stakeholders in order to take considerations of environmental and social factors into account and to reach a consensus accordingly. Stakeholders participating in meetings are responsible for what they say.

• JICA discloses information.

JICA itself discloses information on environmental and social considerations in collaboration with the recipient governments, in order to ensure accountability and to promote participation of various stakeholders.

• JICA enhances organizational capacity.

JICA makes an effort to enhance the comprehensive capacity of organizations and operates to consider environmental and social factors appropriately and effectively at all times.

8.3.4 Requirements of the Recipient Government

- The recipient governments are requested to incorporate the results of environmental and social consideration studies into their planning and decision-making process once they receive authorization for a project's implementation.
- When JICA considers either the selection of proposed projects or the support for and examination of environmental and social considerations, it examines how the recipient governments meet the requirements of JICA.

8.3.5 Procedures of Environmental and Social Considerations

The Pecem port and industrial complex development plan, has been classified as Category B. It is a Master Plan Study and Feasibility Study at the stage of "Full-scale Study". Therefore, the JICA Study Team has to make information disclosure and arrange stakeholder consultations in collaboration with the recipient governments. The information shall be disclosed four times and stakeholder consultations shall be held twice periodically during the study period.

8.4 Existing Environment of Pecem Industrial and Port Complex and Surrounding Area

8.4.1 Social Environment

This section analyzes the situation of the population that lives in Pecem. Data from the Institute of Research and Economic Strategy of Ceara (IPECE), tied with the Planning and Secretariat of Planning and Coordination (SEPLAN) of the State Government of Ceara, as well as data supplied by the Brazilian Institute of Geography and Statistics (IBGE), were used as a base to understand the order of population in the city.

To collect information and opinion related to port construction, an interview survey was also implemented with the people in Pecem. The result is shown in appendix 8.1.

(1) Demography

Concerning Sao Goncalo do Amarante municipality, there are 6 districts: Croata (6,958 inhabitants), Pecem (8,688 inhabitants), Serrote(7,062 inhabitants), Siupe (3,061 inhabitants), Taiba (4,342 inhabitants) and Umarituba (1,319 inhabitants). Table 8.4.1 shows the population evolution of the Pecem district in relation to the municipality.

Tuble of the Lyonation of the Lyonation of Leeen 1900 to 2001								
Specification	1950	1960	1970	1980	1991	2000	2004	
Municipality	51,399	20,474	21,133	24,701	29,286	35,608	38,852	
District of Pecem	5,683	5,894	6,615	6,170	5,362	7,460	8,688	
Pecem (%)	11.05	28.78	31.30	24.97	18.30	20.95	22.36	

Source: IBGE - Demographic Census - 1950, 1960, 1970, 1980, 2000, and estimate of 2004 and Municipal City Hall of Sao Goncalo do Amarante.

According to the Health Secretariat of Sao Goncalo, it is the only administrative department that conducts a monthly survey of the population growing, based on the number of families. For instance in the month of April, the Urban density shows 1,169 families, approximately 4,414 inhabitants, (or 50.8% of the total of the district) and Agricultural density shows 1,132 families, around 4,274 inhabitants (or 49.2% of the total number of families who live in Pecem) as shown in Table 8.4.2.

District		Variable								
	Situation of domicile	Resident Population (Inhabitants)				Resident Population (Percentage)				
		1991	1996	2000	2005	1991	1996	2000	2005	
	Total	5,362	6,995	7,460	8,688	100.00	100.00	100.00	100.00	
	Urban area	2,367	2,937	2,765	4,414	44.14	41.99	37.06	50.8	
	Rural area	2,995	4,058	4,695	4,274	55.86	58.01	62.94	49.2	

Table 8.4.2 Population of Pecem - 1991 to 2005

Source: IBGE - Demographic Census - 1980, 1996, 2000, estimate of 2005 of the Municipal City Hall of Sao Gonçalo do Amarante.

In Pecem, regarding religious groups, the following data has been recorded, based on the head of the family:

Religion	Total (%)	Urban Area (%)	Rural Area (%)
Catholic	78.0	72.0	84.0
Protestant	17.0	22.0	12.0
Afro-Brazilian	0.0	0.0	0.0
No religion	3.5	6.0	1.0
Spiritist	1.5	0.0	3.0

Table 8.4.3 Religion of Pecem's families

Source: direct research

The evaluation of these numbers is always a complicated matter when thinking about Brazilian culture. Even though not attending church masses, the people are inclined to say they are Catholic, since for a long time Catholicism was Brazil's official religion during the colonial and imperial age. The religions with indigenous and African influence, also with Christian features, classified as Afro-Brazilian (candomble, umbanda, macumba, black ceremonies, voodoo, among others), are very common everywhere in Brazil, as well as in Pecem. However, very few people say that they are just guests at the places designated for the rituals of these religions. They prefer to mention that they belong to what the majority of people accept – the Christian beliefs (religions). The Afro-Brazilian religions are the second most popular option. That explains why there is no resident in Pecem who is a member of any Afro-Brazilian religion, although it is known, that there are places especially for their rituals. Especially in the urban area (6%), some persons (3.5%) claim that they have no religion. The frequency of protestant seems to be more intense within the resettlement areas (30%). In the area occupied by the CIPP, the Catholic religion appears widely accepted (96.3%).

(2) Economical Structure

At Pecem Port and Industrial Complex in the year 2005 the following enterprises operated: EDESA, Consortium CTO – Ceara Terminal Operator, TERMACO – Containers Marine Terminal and Accessory Services Ltd., WOBBEN, UNILINK Transports, DELMONTE, MPX, REFERBRAS, BEFAPI, Intermarine Terminals Ltd., CEARAPORTOS, CTIL, EIM and J2 – Construction blocks. Besides these, other industries and enterprises operate or had operated in the construction or had already used the port to transport their products, such as: Andrade Gutierrez, NUTRINOR, ENGEXATA, EMBACEL, GR, LIMPIDUS, KAUÍP Agro-industry, Locabras, RB – Water Cultures, Constructor and Ostrich Master.

In 2000, the GDP of Sao Goncalo Municipality was R\$ 73,175 million, representing 0.4% of the State of Ceara and, in 2004 it was R\$ 75,186 million, representing 0.3% of the State. In 2002, farming represented 25.6% of GDP, industry 4.2% and services 70.3%. In the year 2004, farming represented 15.74% of GDP, industry 33.31% and services 50.95%. It is noticed that there has been a strong increase in the industrial sector between 2002 and 2004 and a recession in services and agriculture. Per capita GDP, according to the Ceara Annual Book in 2004, was R\$ 1,935.18.

In 2002, a Research on Unemployment and Underemployment conducted in Sao Goncalo by the National Employment System (SINE, Ceara – Branch Office) in the county of Sao Goncalo do Amarante indicated the following.

Specification	2001 (%)	2002 (%)
Population in active age (PIA)	81.17	82.03
Population economically active (PEA)	51.55	52.84
Population not economically active (PNEA)	48.45	47.16
Registered jobs	38.53	44.24
Casual jobs	59.87	61.13
Unemployment	21.73	15.83
Second National Employment Sectors		

Table 8.4.4 Employment Condition in 2001 and 2002

Source: National Employment System

There was an increase of the casual jobs (informal occupation), decrease of the registered jobs (formal occupation), and an increase of the economically active population despite a decrease of unemployment.

The Ceara Yearbook mentions that in 2002, the Municipality Development Index (IDM) was 33.07, setting Sao Goncalo do Amarante in the 32nd position out of 184 in Ceara. The same source indicates that in 2000, the Human Development Index (IDH) was 0.639, placing Sao Goncalo at 75th position in the state and in the 3,961st position in Brazil. In 2003, the Social Exclusion Index of 0.347 indicated that the Municipality was set in the 4,117th position in Brazil.

In 2004, there were 23 Elementary schools in the Municipality, 6 Secondary schools, 1 Technical school and not even one College and/or University, although it is noted that UVA (University of Vale do Acaru) conducts some bachelor's degree courses for some teachers who have not graduated. This University has its headquarters in the Municipality of Sobral, Ceara. The enrollment in Elementary school in 2004 numbers 8,897 students, 2,021 in Secondary school and another 1,014 in adult and youth education. The Municipality literacy index in 2000 was 73.28%; the index for Elementary school in 2002 was 97.16%, and for Secondary school it was 47.35%. In the year 2004 the Elementary school index decreased to 96.65% and the Secondary school index also decreased to 34.14%

In 2000, the Municipality of San Goncalo had 8,319 houses. In 2003 it had 57.28% of the urban population with water supply and 13.61% with sewage service. The most updated data regarding the electric power supply is from 2000 published in the Ceara Yearbook, which shows that 96.79% of homes had electric power. In November 2004 there were 11,134 customers for electric power in Sao Goncalo. In 2000, there were 4.59 telephones per 1,000 inhabitants and in November 2004, there were 2,887 customers of the telephone system.

There is no Public Defender in Sao Goncalo, there is only one Judge and a Regional Division of DECON (Consumer Rights Department) with its headquarters located in Caucaia. Until 2003 there was no radio station. Regarding the Historical heritage, there is only the Church of Nossa Senhora da Soledade located at the district of Siupe. The patron saint is Sao Goncalo do Amarante, and a few religious celebrations are held as follows: Nossa Senhora de Fatima (from 1st to 31st of May), Sao Pedro (29th June), Grande Prêmio de Pecem (August), Nossa Senhora da Soledade (7th September), the Patron Saint of celebration (November), day of the Municipality (27th November) and celebration of Nossa Senhora da Conceicao (8th December). Regarding health matters, in 2004 Sao Goncalo had one hospital with 33 beds. In 2002 there were 0.55 hospital beds per 1,000 inhabitants, 0.07 doctors per 100 inhabitants, 0.03 dentists per 100 inhabitants and the child death rate was 18.81 per 1,000 births.

Altogether, in 2004 there were 26,688 voters, being 14,623 male and 12,024 female and 41 no mentioned gender. Sao Goncalo has 9 council members.

(3) Land Use

The Government of the State of Ceara, through Decree Number 24.032 of 6th March 1996 declared, for expropriation purposes, an area of 335 km² to be considered for public use. There was an alteration done by Decree 24.162 limiting CIPP's first implementation stage to what corresponds to an area of 220km².

(4) **Public Facilities**

In Pecem there are a company of the State Military Police and a branch of Banco do Estado do Ceara (BEC). There is a cooperative of fishermen comprising 296 registered persons in Pecem, and 180 in Taiba county. They do not work in a cooperative system but they grant a concession of unemployment insurance for their associates and they have a day care center that assists 102 children, in a total of 93 assisted families. They have an ice factory, a doctor and a dental cabinet which does not operate due to the lack of support from the municipality of Sao Goncalo, as informed by the president of the community, Mr. Pedro Braga Mendes, who has been the president for the last 30 years. There are around 150 fishermen who have not registered yet.

Regarding the living conditions, use of water and electrification of Pecem's houses the following has been observed through the interview survey.

Tuble of the Summary Contantions and Tuble Service					
Category	Total (%)	Urban (%)	Rural (%)		
House owner	82.0	82.0	82.0		
Rent house	9.5	15.0	4.0		
Borrow	8.5	3.0	14.0		
Drinking water (public service)	54.0	81.0	27.0		
No drinking water	46.0	19.0	73.0		
Public Sewage system	49.0	33.0	65.0		
Fossa	38.0	64.0	12.0		
No sewage	13.0	3.0	23.0		
Electric Energy (Services provide)	98.5	100.0	97.0		
No Electric Energy	1.5	0.0	3.0		

 Table 8.4.5 Sanitary Conditions and Public Service

Source: direct research

It is noted that the majority of Pecem's population live in their own houses (82.0%). Even so, 18% live in granted or rented homes. Within the resettlement areas, from all the residents with their own house, 10% live in granted homes. Regarding the use of water, it was noticed that 46% of the population does not have a water supply from the public sanitation department. This situation is even worse within the still occupied CIPP area, where 96.3% of the residents are not assisted by this service. Regarding the basic sanitation facilities, the rural area seems to have a better coverage from the public sanitation department (65%). This area is also the one that features the largest number of homes without sewage (23%). In the CIPP area still occupied, this index is 25.9%, since the cesspit system does not present an index as large as the one in the

urban area (64% in urban area and 12% in rural area). Basically all residences have electric power. Only in the rural area are there still houses without electricity (3.0%).

(5) Pecem's Low Income Population and Social Projects

The Municipality Urban Defense of Sao Goncalo is in charge for enrolling the families that get only a little monthly income (R\$ 150 per each family member). There are 1,424 families registered in Pecem, representing 17.9% of the families registered in the whole Municipality of Sao Goncalo (7,944 families).

The Reference Center for Social Assistance (CRAS), which is a division from the National Plan for Family Assistance (PAIF), was implemented in this county. It is an initiative of the Federal Government associated with the Ministry of Social Development and in partnership with the State and Municipal Governments. Especially in Pecem, CRAS is trying to work together with the Participative Group of Works (GTP) and Cearaportos. Since 1997 courses and projects have been conducted with the sole purpose of qualifying citizens and promoting cultural aspects. Institutions such as SEBRAE, SESC, SENAC, CVT (Sao Goncalo), Instituto Dragao do Mar, NUTEC, IDACE and SECULT, participated directly or indirectly within these projects. According to GTP, from 1997 to 2001, 1,936 students were sent to school. From this number, 631 students were from 2 to 7 years, 432 students were from 7 to 14 years; 418 enrolled in Secondary school and 455 enrolled in youth and adult education (fast learning), despite the fact that it was just in 1999 that the Secondary school was implemented in Pecem. GTP also advised that 40% of new jobs were created with the port construction, and as a result, there was a large demand for courses to qualify a population that basically featured fishermen, housekeepers and traders.

According to GTP, vocational classes were created and conducted for the civil construction sector area (348 students). The following skilled trades were included: plumber, electrician, hodman (bricklayer assistant), blacksmith, and welder. In the tourism area (322 students) the following courses were introduced: waiter, chef, pastry cooking, cultural guide, tourism guide, hygiene, food management and conservation, hospitality and customer services. About 120 students attended the classes of office assistance and information technology. Classes for freelancers (570 students) were also created in the following areas: repairs of home appliances, photography, toy repairs, costume jewelry, handcrafts, vegetable producer, gardening, herbs, drugstore, manicure and hairdresser. According to GTP 1,460 persons were qualified.

Pecem's Families Association (ASSFAP) has projects addressing families with low monthly income, in partnership with GTP. It has already conducted a campaign for recovery of underfed children. ASSFAP also holds meetings involving 74 senior citizens, distributes construction material (for housing and construction of bathrooms), participates in the organization of activities, qualifies the health agents and has developed several social campaigns. It (ASSFAP) also maintains day care units and has an agreement with the Christian Fund for Children, where wealthy families (from other cities) donate funds for children of poor families, a sort of "adoption", without taking the children away from their families.

8.4.2 Natural Environment

(1) Topography and Geology

The CIPP influence area integrates part of the Sedimentary Cenozoic Deposits with a large variety of forms and shapes. This is based on sediment deposit during the Cenozoic period. The morphologic forms of the territory reflect the influence of the accumulation process generated by fluvial activities, marine activities, wind activities or all of them combined. These activities have influenced the characteristics of the geomorphologic forms and the capacity of relief dissection, comprising different units and different forms of modeling.

Moving dune fields: Sand hills of marine and/or continental origin have been modeled by the wind. With no vegetation covering there is an active erosive process. Interruption of the natural sand dune relocation process by means of disorganized real estate construction might accelerate the coastal erosion (retro gradation).

Permanent sand dunes and Paleo-dunes: Sand dunes come from ancient dune generation, some of them eventually ruined and subjected to semi-edafization (process when the sand dunes develop properties that make them able to support the growth of vegetation). These sand dunes become unstable due to deforestation and this might reactivate the erosion process and intensify the movement of sandy sediments, causing silting up of mangroves and urban areas.

Lakes and stream coastal plains, coastal lagoons of fluvial origin and sandy plains with fluvial lakes/streams, including the lagoons: Solid waste discharge or forest degradation might result in an increase of regular flooding.

Plains with marshes: Plain areas in sedimentary fluvial marine deposits are subject to periodic floods with marsh and sandy soils. Marsh degradation decreases the biological productivity and marsh elimination would decrease the number of fish species. Sewage, solid and garbage residues all cause filling of water areas.

Fluvial plains: Plain areas have sedimentary deposits with sand and other fine sediment subject to regular floods. They contain alluvium soils and forests.

(2) Water Resources

The influence area of CIPP has seven water basins: basins of the rivers Maranguapinho, Ceara, Jua, Cahuipe, Gererau, Sao Goncalo and Curu. Considering the region of Strategic Environmental Evaluation, the main surface water resources are:

- Sitios Novos Dam (CIPP's main source of raw water);
- Pereira de Miranda Dam (alternative source);
- Gaviao Dam (alternative source);
- Cauhipe Dam (alternative source).

A 23.5km long waterway carries the water from Sitios Novos Dam to CIPP and the urban area. This waterway has a maximum flow rate of 2.0 m^3 /s and, according to COGERH, it will have a flow of 1.5m³/s considering 90% warranty (with no alert volume) and 1.1m³/s with 99% warranty.

(3) Marine Soil Sediment

The edge of the continental platform between Fortaleza and the area shows an accentuated parallelism between the coast line and the platform border, which has a variable depth of 70 to 80 meters.

Depressions are also found over the platform that may have originated from tectonic phenomena or fluvial erosion. Bio-constructed formations prevail in the outer platform, near Pecem, and also occur in scattered spots in the inner platform. The biohermas development is the favored explanation due to the poor solid suspension sediment supply, as a consequence of the adjacent semi-arid coastal area that favors carbonate sedimentation.

The internal platform is normally formed by *facies terrigena* predominantly constituted by medium sand to fine quartz with scattered spots of bio-rubbish, seaweed and mud. Despite this, *facies terrigena* has a direct relationship with a continental influence as these sediments assume a relic character, since they are derived from the rework of the platform sediment during the last sea level alterations.

The weak competence of the streams that drain the State of Ceara imply a low concentration of suspension material, resulting in a low index of contribution of *facies terrigena* sediment to the platform. The small drained quantity is kept in estuaries, being only observed in restricted areas, within a small quantity of modern sand.

The JICA Study Team has conducted a bottom sediment quality survey. The result is as follows.

Chemical Analysis Results

After the collection, the sediment samples were sent to LAKEFIELD-GEOSOL Laboratories in Belo Horizonte, State of Minas Gerais, for determination of the existence and concentration of the following parameters: Mercury (Hg), Arsenic (As), Cadmium (Cd), Chromium (Cr), Lead (Pb), Cyanide (Cn), as well as the determination of existence of oils and greases (OG) and ignition loss (PF). The result is shown as follows. Sampling points were shown in Chapter 3.

				or enem				
Sampling Point	Cn total (mg/kg)	Oils and grease (mg/kg)	Hg (ppb)	As (ppb)	Cd (ppb)	Cr (ppb)	Pb (ppb)	Ignition loss (%)
P – 1	< 0,5	62	< 50	12	< 1	78	20	24,63
P – 2	< 0,5	10680	< 50	9	< 1	68	17	24,77
P – 3	< 0,5	39580	< 50	7	< 1	55	18	22,93
P-4	< 0,5	24760	< 50	20	< 1	10	13	22,39
P - 5	< 0,5	57740	< 50	18	< 1	24	19	16,27
P - 6	< 0,5	34340	< 50	18	< 1	24	17	16,15
P - 12	< 0,5	37600	< 50	36	< 1	11	8	38,43
P - 16	< 0,5	3410	< 50	31	< 1	18	12	18,96
CE – 14	< 0,5	3040	< 50	23	< 1	45	17	26,69
CE - 16	< 0,5	30980	< 50	16	< 1	10	13	21,43
Standard*	< 0,5	-	0.2	10	5	50	10	-

 Table 8.4.6
 Result of Chemical Analysis

Source: Direct research. *: CONAMA 357

Cn at 0.6 mg/kg is considered as an analytical reference for examination of water and wastewater. In this case, the results present a normal performance.

The oils and grease show different results increasing from sample 1 to sample 5 and then decreasing from sample 5 to sample 14. Sample 16 shows a medium average of oils and grease compared with all samples. The values are high and it will be necessary to analyze more samples.

For cadmium, the values are low compared to the standard. Chromium and Lead have slight differences comparing all the samples and are within a normal level of acceptance. The detection limit of mercury was too high to examine the level of acceptance.

(4) Water Quality

Oils and grease were not found in any sample at levels to be considered as disapproved. This is also in accordance with visual inspection.

As for fecal coliform, from the laboratory results only one sample presented a "non null" result in the 2003 sampling. The other results are under the standard. It's important to consider that the monitored area might suffer from the influence of contamination from Cauipe River, though it was not able to reach the port ocean area.

The studies confirm that the this area may be classified as Class 5 – Salty Water, designated acceptable for recreation, aquatic communities protection, and natural and/or intensive fish raising of species for human feeding according to CONAMA Resolution number 20/1986.

The results of the analysis show that the monitored parameters have a slight variability. It is noted that the cargo movement associated with Pecem port does not interfere with the oceanic waters environmental quality.

(5) **Biodiversity**

1) Fauna

Results of the fauna monitoring from 2004 to 2005 in the Pecem Industrial and Port Complex area, are as follows:

Five mammals have been identified. They can be divided into five different families. 317 birds have been identified. They belong to 28 families. 19 reptiles also have been identified belonging to 8 families.

The following table shows the main species found in the CIPP area from field research undertaken throughout 2004 and 2005. Field surveys have been developed in the dune habitats of Varzea do Cauipe River and the sea.

•

Birds	Todirostrum cinereum
211.00	Myiarchus swainsoni
	Elaenia flavogaster
	Hylophilus poicilotis
	Coereba flaveola
	Turdus leucomelas
	Columbina passerine
	Leptoptila verreauxi
	Piaya cayana
	Jacana jacana
	0
	Xiphorhynchus picus
	Formicivora melanogaster
	Taraba major
	Cnemotriccus fuscatus
	Hemitriccus margaritaceiventer
	Zimmerius gracilipes
	Attila spadiceus
	Anas bahamensis
	Leptoptila verreauxi
	Chrysolampis mosquitus
	Tolmomyias flaviventris
	Formicivora melanogaster
	Attila spadiceus
	Chrysolampis mosquitus
	Turdus leucomelas
	Taraba major
	Thamnophilus doliatus
Mammals	Procyon cancrivorus
	Felis wiedii
	Cerdocyon thous
Reptiles	Cleria sp.
-	Boa constrictor
-	

Table 8 4 7 Main	Spacing Found During	a Soveral Field Surve	vs in 2004 and 2005
Table 0.4. / Main	Species Found During	g Several Fleid Surve	ys in 2004 and 2005.

Source: Cearaportos

2) Flora

Results of the flora monitoring from 2004 to 2005 in the Pecem Industrial and Port Complex Area are as follows:

There is a renewal of its stratum due to recent deforestations, as a great number of small individuals could be observed, while "cipo-do-rio" (liana of the river), plum, coffee and guava were observed in plantations.

It was confirmed that the *Byrsonima* sp. (murici) is dominant in semi-fastened dunes, in which the tops are used by some birds to search for their food and to nest. Animals also use the shadow of the vegetation, especially the shadow of murici and *Anacardium ocidentale* (cashew tree), during the hottest time of the day.

The identified species are shown in Table 8.4.7. There were two species not identified, which have since been identified at the UECE herbarium.

Family	Species
?	sp1
?	sp2
Anacardiaceae	Anacardium occidentale
	Astronium urudeuva
Apocinaceae	Plumeria sucuuba
Cactaceae	Cereus squamosus
Caparidaceae	Crataeva tapia
Malpiguiaceae	Byrsonima crassifolia
Melastomaceae	Mouriria pusa
Mirtaceae	Psidium sp.
	Stenocalyx michelli
Ocnaceae	Ouratea fieldingiana
Poligoniaceae	Coccoloba cordifolia

Table 8.4.8 List of Flora Found in December 2004 for the Monitoring Studies.

Source: Cearaportos

3) Endemic and threatened species

There is no endemic species and there is no study on threatened species. According to the field reconnaissance, some marine turtles lay eggs at the beach at Pecem. It is thought that some threatened species may inhabit the area around Pecem port.



A marine turtle hatchling

4) Protected areas distribution

There are protected areas in the CIPP area. Two Pecem Ecological Stations (956ha) and two Pecem Environmental Protection Areas (2,009ha) have been established. Pecem's Ecological Stations form the Integral Protection Unit, which focuses on nature protection, and the stations are used for scientific research. Pecem's Environmental Protection Areas have been used to protect fauna and flora on the influenced area of Pecem port as well as its industrial area (compensatory measures foreseen in Pecem Port Terminal's EIA/RIMA).

The locations of protected areas in and surrounding the CIPP are shown in the following figure.

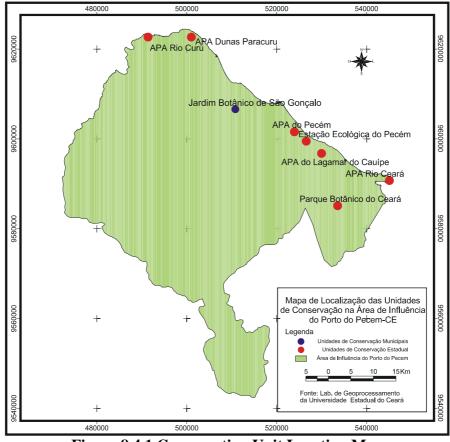


Figure 8.4.1 Conservation Unit Location Map

(6) Landscape

The CIPP Direct Influence Area was limited based on natural criteria, emphasizing the limits of small hydrographic basins of rivers such as: Jua, Cahuipe and Anil and the low valleys of rivers Curu, Ceara and Sao Goncalo. These areas have a significant diversity of natural environment and landscape being part of the geo-environmental macro-compartment of Ceara.

There are very expressive sedimentary coverings that have been deposited along the territory in recent geological history. The installation of major CIPP industrial enterprises is projected within this area, settled among the plots of land of recently formed coastal plains, comprising sand dune fields and fluvial-marine plains, protected by law, and the crystal-like lands of the country depression. The surface of the land is in good condition to be used by CIPP. It is a stable environment that has an old morphogenetic history, due to weak erosive activity, showing a balance among the potential ecological factors (geological conditions, geo-morphological conditions and hydro-climatic conditions) and the biological exploration factors of soils and biodiversity conditions.

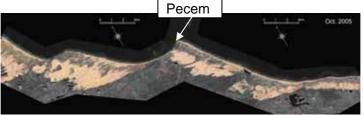


Figure 8.4.2 Sand Dunes along the Coast

8.5 Previous Studies on Environmental and Social Considerations and Licensing of Pecem Industrial and Port Complex

8.5.1 Licensing

The licensing process commenced at SEMACE with the request for the Previous License for Pecém Port and Industrial Complex Project, on the 13th of September, 1995, through the Secretariat of Energy, Transport, Works and Communication (SETECO). Subsequently, TOR No. 28/95-DILAM/UNEIA/DIPREN was issued by SEMACE. This TOR comprised the essential guidelines for the elaboration of the EIA/RIMA study by SETECO. Next SETECO contracted a company and submitted the EIA/RIMA study, which was approved by the technical team of SEMACE, through the issuing of Technical Analysis No. 88/96-SETEC/DILAM/UNEIA, as well as being approved through COEMA on July 18th, 1996. Moreover, in order to follow the required regulations, the following licenses were analysed and issued: Previous License, Installation License and Operation License.

The EIA report was updated for the recent port extension plan in 2002.

(1) Pecém Port Facilities – São Gonçalo do Amarante Municipality, Ceará

- Previous License No. 31/95
 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO)

 Date: 11/12/1995
 Process: No.: 95100067-5
- Installation License No. 42/96 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO) Date: 29/07/1996 Process: 95100067-5 Approved on the 44th COEMA ordinary meeting, according to Technical Analysis No. 88/96-DETEC/DILAM/UNEIA (18/07/96)
- Installation License Renewal No. 136/97
 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO)
 Date: 29/07/1997
 Process: No.: 95100067-5
- Installation License Renewal No. 169/98 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO) Date: 06/08/1998 Process: No.: 98167246-9
- Installation License Renewal No. 195/99
 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO)
 Date: 22/09/1999
 Process: No.: 95100067-5 and 99294831-2.

(2) Fortaleza Pipeline Project – Pecém (GASFOR) – State of Ceará

- Previous License No. 55/97 Applicant: PETROBRÁS Date: 02/07/1997 Process: No.: 96209083-2
- Installation License No. 138/97 Applicant: PETROBRÁS Date: 08/09/1997 Process: No.: 96209083-2 Approved on the 55th COEMA ordinary meeting (28/08/1997).

(3) Project of Industrial Unit for the Production of Steel Products

- Previous License No. 58/97
 Applicant: C.S.C Ceará of Ceará Steel Mill
 Date: 09/06/1997
 Process: No.: 97099669 1
- Installation License No. 141/97 Applicant: C.S.C – Ceará Steel Mill Date: 16/09/1997 Process: No.: 97213747-5
- Installation License No. 021/98 Applicant: C.S.C – Ceará Steel Mill Date: 05/02/1998 Process: No.: 97099669-1 Approved on the 59th COEMA ordinary meeting (18/12/1997).

(4) Project of Windmill Power Plant (5MW) at Taíba Beach – São Gonçalo do Amarante, Ceará

- Previous License No. 142/97 Applicant: Wobben Windpower Industria e Comércio Ltda. Date: 04/11/1997 Process: No.: 97232723-1
- Installation License No. 073/98
 Applicant: Wobben Windpower Industria e Comércio Ltda. Date: 08/04/1998
 Process: No.: 97232723-1.

(5) Industrial Project for the Manufacture and Assembly of Airgenerators by Wobben Windpower Industria e Comércio Ltda

 Installation License No. 011-S/01 – NUCAM Applicant: Windpower Industria e Comércio Ltda Date: 24/09/2001 Process: No.: 01325410-3.

(6) Sítios Novos Watermain System – Pecém – São Gonçalo do Amarante and Caucaia Municipalities

Channel Sítios Novos / Pecém

- Previous License No. 115/97 Applicant: Secretariat of Hydro Resources (SRH) Date: 04/09/1997 Process: no: 971676341 - 1
- Installation License No. 168/98
 Applicant: Secretariat of Hydro Resources (SRH)
 Date: 04/08/1998
 Process: No.: 98083404-0
 Approved on the 64th COEMA ordinary meeting (28/05/1998).

(7) Cahuípe Public Dam

- Previous License No. 37/96 Applicant: Secretariat of Hydro Resources (SRH) Date: 29/04/1996 Process: No.: 96056044-0
- Installation License No. 095/98
 Applicant: Secretariat of Hydro Resources (SRH)
 Date: 06/05/1998
 Process: No.: 97214092-1
 Approved on the 64th COEMA ordinary meeting (28/05/1998).

(8) Project of Implantation of Railway, Railway and Belt Conveyer of CIPP – São Gonçalo do Amarante and Caucaia

- Previous License No. 074/98 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO) Date: 13/03/1998 Process: No.: 98015027-2
- Installation License No. 143/98
 Applicant: Secretariat of Energy, Transports, Works and Communication (SETECO)

 Date: 06./07/1998
 Process No.: 98015027-2
 Approved on the 65th COEMA ordinary meeting (25/06/1998)
- Installation License Renewal No. 059/01/NUCAM Applicant: Secretariat of Infrastructure (SEINFRA) Date: 14/03/2001 Process No.: 00264215-8 Approved on the 65th COEMA ordinary meeting (25/06/1998)
- Authorization for Deforestation No. 615/2001 Applicant: Engexata Engenharia Ltda.

Date: 14/08/2001 Process No.: 01258240-9

 Installation License Renewal No. 664/2002 – COPAM/NUCAM Applicant: Secretariat of Infrastructure (SEINFRA) Date: 16/05/2002 Process No.: 00264215-8.

(9) Pecém Thermoelectric Plant Project

- Installation License No. 36/99
 Applicant: Nordeste Energia S/A
 Date: 16/03/1999
 Process No.: 98278098-2
 Approved on the 22nd COEMA extraordinary meeting (11/03/1999).
- (10) Project of the Power Line Transmission (LTS), at 72.5 kV, located between the existing substation and the bridge (between the stations 00+00 to 174+8.6, a total of 3,488m) in Pecém, São Gonçalo do Amarante / Ceará
 - Previous License No. 230/98 Applicant: Ceará Power Company (COELCE) Date: 12/06/1998 Process No.: 98225450-4
 - Installation License No. 176/98 Applicant: Ceará Power Company (COELCE) Date: 12/08/1998 Process No.: 98225617-5.

(11)Power Line Transmission LT 230kV Fortaleza II / Cauípe e SE Cauípe 230/69kV, in the municipalities of Fortaleza, Pacatuba, Maranguape e Caucaia, State of Ceará

- Previous License No. 289/98 Applicant: São Francisco Hydroelectric Company (CHESF) Date: 02/10/1998 Process No.: 98277502-4
- Installation License No. 222/98 Applicant: São Francisco Hydroelectric Company (CHESF) Date: 03/11/1998 Process No.: 98277964-0.

(12) Pecém Beach Restoration Project in São Gonçalo do Amarante municipality

• Approved on the 84th COEMA ordinary meeting (27/02/2000).

(13) Project of a Natural Gas Thermoelectric Plant

Natural Gas Thermoelectric Plant - Phase I Dunas Project

• Previous License No. 68/00 Applicant: BP Brasil Ltda Date: 05/05/2000 Process No.: 00136844 – 3

Power Productor Unit comprising a LNG Unloading Sea Terminal, Regasification Unit and a Thermoelectric Plant I – Dunas Project Phase II

Previous License No. 68/00
 Applicant: BP Brasil Ltda
 Date: 05/05/2000
 Process No.: 00136847-8, 00136846-0 and 00136845-1.

(14) Oil Refinery, to be installed at Av. Portuária, S/N – Pecém Industrial and Port Complex, Caucaia / CE

- Previous License No. 245/98 Applicant: Thyssen Comercial Brasil Exportação e Importação S/A Date: 25/08/1998 Process No.: 98225835-6
- Previous License No. 174/99
 Applicant: Refinaria do Nordeste S/A (Northeastern Refinery S/A)
 Date: 16/08/1999
 Process No.: 99257092 1.

(15) Project of modification of the space of the access bridge piles to the berthing piers of Pecém Port, on Pecém Beaches, São Gonçalo do Amarante Municipality / CE

- Previous License No. 103/98 Applicant: Construtora Andrade Gutierrez S/A Date: 08/04/1998 Process No.: 98083055-9
- Installation License no 182/98 Applicant: Construtora Andrade Gutierrez S/A Date: 19/08/1998 Process No.: 98225657-4.

(16) Project of Implantation of Industrial Area I, Industrial Area II and Industrial Area III at Pecém Port Complex

 Previous License No. 095/98 Applicant: Ceará Development Company (CODECE) Date: 03/04/1998 Process No.: 98083350-7.

(17) Rock Transport from the Jacurutu Quarry to Pecém Port

• Authorization (21/09/1997), based on the Technical Exam No. 21/97 – DETEC/DILAM/UNEIA (10/07/1997).

(18) Temporary Loading Terminal (TEP) of Pecém Port

• Previous License No. 116/98 Applicant: Construtora Andrade Guitierrez S/A Date: 27/04/98 Process No.: 98083056 – 7.

(19) Thermoelectric Plant Project with the capacity of 270MW, to be located on the KM 01 – South Sector of CIPP, Caucaia/Ceará

- Previous License No. 057/S/01/NUCAM Applicant: MPX Termoceará Ltda Date: 03/10/2001 Process No.: 01325411-1 Based on the Technical Exam No. 043-S/01/COPAM/NUCAM
- Authorization No. 01 S/01 COPAM/NUCAM Applicant: MPX Termoceará Ltda Date: 23/10/2001 Process No.: 01325411-1
- Installation License No. 034/02/NUCAM Applicant: MPX Termoceará Ltda Date: 03/10/2001 Process No.: 01325411-1 Based on the Technical Exam No. 137-S/01/COPAM/NUCAM Approved on the 96th COEMA meeting (13/12/2001).

(20) Project of Hydrocarbon and Alcohol Storage (TECEM), located at CIPP, São Gonçalo do Amarante , Caucaia, Ceará

- Installation License No. 93/99 Applicant: PETROBRÁS Date: 18/06/1999 Process No.: 99158122-9
- Installation License Renewal No. 118/01/NUCAM Applicant: Pecém Terminal Ltda. Date: 22/06/2001 Process No.: 01194284-3.

(21) Project of Pecém Windpower Plant, in the municipality of Caucaia

- Previous License No. 333/2002 COPAM/NUCAM Applicant: Furlander Energia Brasil Ltda. Date: 01/03/2002 Process No.: 01288147 – 3
- Installation License No. 334/2002 COPAM/NUCAM Applicant: Furlander Energia Brasil Ltda Date: 05/03/2002 Process No.: 012881147 – 3 Technical Exam No. 917/21 – NUCAM/COPAM/COFLO Approved on the 94th COEMA ordinary meeting (27/09/2001).

(22) Fortaleza Thermoelectric Plant Project (UTE) Fortaleza, situated at CIPP, in the municipality of Caucaia

- Previous License No. 290/01 NUCAM Applicant: Ceará Power Company (COELCE) Date: 29/08/2001 Process No.: 01288432 - 4
- Installation License No. 020/02 NUCAM Applicant: Fortaleza Thermoelectric Central Generator S/A Date: 07/01/2002 Process No.: 01288432-4 Based on the Technical Exam No. 334th –S/01/COPAM/NUCAM Approved on the 96th ordinary meeting (13/12/01) COEMA Resolution No. 10/01
- Authorization for Deforestation No. 112/2002 COFLO/ NUCEF Applicant: CGTF – Fortaleza Thermoelectric Central Generator S/A Date: 28/01/2002
- Authorization for Deforestation No. 660/2002 COFLO/ NUCEF Applicant: CGTF – Fortaleza Thermoelectric Central Generator S/A Date: 09/10/2002 (Renewal)
- Authorization for Deforestation No. 240/2002 COFLO/ NUCEF Applicant: CGTF – Fortaleza Thermoelectric Central Generator S/A Date: 05/03/2003
- Authorization for Deforestation No. 444/2003 COFLO/ NUCEF Applicant: CGTF – Fortaleza Thermoelectric Central Generator S/A Date: 14/05/2003.

(23) Project of Ceará Still Mill Ltda. Plant (USC)

 Previous License No. 2382/2002 – COPAM / NUCAM Applicant: CEARÁ STEEL MILL LTDA. PLANT (USC) Date: 05/12/2002 Process No.: 01325536-3 Based on the 106th ordinary meeting (28/11/02) COEMA Resolution No. 15/02.

8.5.2 Strategic Environmental Evaluation

Regarding the development of the industrial area, the Strategic Environmental Evaluation (AAE) report is being prepared at the present at the request of IBAMA. The AAE must be an essential instrument to guide the land use policy in order to meet the terms of the social and economic interests and the environmental resources quality management. For the AAE it is necessary to have a large knowledge of the land and its components, with the adoption of systematic methodologies aiming to comply with the objectives of the AAE.

Each natural system represents a natural environmental organization unit. In each of these systems there is a certain amount of potential and limitation from a natural

resources perspective. As such, they react according to the historical conditions of land use and occupation.

Considering the above conditions, the recent study aims to achieve the objectives below:

- Identify the main environmental variations related to land, water, climate and biodiversity;
- Prepare an environmental diagnosis of the physical environment, based on the application of a systematic methodology;
- Use specified equipment to elaborate basic cartography and the CIPP project boundary, in a compatible scale (1:50.000);
- Indicate potential, limitations and environmental systems dynamics;
- Identify the impacts resulting from the implementation of the CIPP;
- Evaluate scenery conditions through time and spatial trends; and
- Assess the environmental legislation.

8.5.3 Environmental Conservation

(1) Environmental Monitoring

Environmental monitoring has been conducted for climate, waves, geomorphology, water quality and biodiversity.

(2) Monitoring of Biodiversity

The Pecem Biota Monitoring Program will be implemented in the municipalities of Sao Goncalo do Amarante (Pecem district) and of Caucaia (Matoes district), State of Ceara.

The main objective of this work is to show that, although there is an activity impacting on the Pecem Port Complex, it is possible to manage and monitor the local biota.

The activities regarding the study of the fauna and flora will be concentrated in the Ecological Station of Pecem and in its environmental protection areas, as well as in some other nearby regions, like Varzea do Cauipe, Tabuleiro Litoraneo and Manguezal.

Biological studies and environmental education are necessary through direct contact with the local population.

In the case of the Pecem Port Complex, several factors were considered, such as, the geographical location of the city in relation to the capital Fortaleza, the existing road network and local oceanographic activities. An alternative would be creating new fishing areas in the local coastal platform to compensate for the area loss resulting from the Pecem port.

Regarding the marine biota of Pecem, in the municipality of Sao Goncalo, the construction of a breakwater and piers must be taken into account.

The rocks brought from local quarries have been creating a particular system, forming a shelter and food source for predatory fish.

(3) Hydrological Resources Optimization

A few basic policies must be prioritized, especially in areas under the influence of semi-dryness conditions. Accordingly, the Project ARIDAS (MPO, 1995), gave emphasis to the following policies that are peculiar to the CIPP area:

- Protection and renovation of the river basins, in particular river bank vegetation;
- Rationalization of the land use and occupation, to minimize negative impact such as erosion;
- Avoid environmental degradation and provide proper environment management in order to reduce impact on hydrological resources;
- Protection of the river source and of aquifers.

(4) Establishment of Protected Areas

Regarding the development of the industrial area, ecological stations and APAs were established. The total area is approximately 3,000 ha (out of 32,000 ha).

(5) Other Environmental Conservation

Other environmental protection in the CIPP area includes:

- Control of the deforestation;
- Control of the intensified mining activities due mainly to the exploitation of materials destined for civil construction and extension of the infra-structure;
- Control of the industrial activities that may cause water and atmospheric pollution;
- Control of the environmental impact resulting from urbanization and the expansion processes;
- Control of green house gas emission;
- Control of the impact resulting from agricultural and farming activities;
- Control of the impact resulting from disorganized occupation of the hillside;
- Control of the impact on the superficial and subterranean hydrological resources; and
- Control of solid waste disposal.

8.6 Initial Environmental Examination for Long-term Development Plan

8.6.1 Introduction

Various influences were anticipated for the long-term development plan. In the first stage of examination of those influences, when alternative plans were designed, the following statements were to be taken into consideration:

- Selection of the most appropriate alternative, for which negative impacts are smaller, and
- Securing conservation measures introduced by the long-term development plan at an early stage.

An Initial Environmental Examination (IEE) was implemented for the reasons above.

The items from which impact is predicted during the preparation period, construction period, and operation period by the implementation of the long-term development plan were selected from the environmental and social condition survey written in the progress report and the complementary survey. A preliminary examination of impacts on the environment and society was implemented for the environmental and social items.

The items are shown as follows.

-	Items
Social Environment	Resettlement, Economic activity, Public facility, Tourism,
	Water rights, Solid waste, Wastewater, Hazards
Natural Environment	Topography, Hydrology, Costal erosion, Bottom sediment,
	Air quality, Marine water quality, Noise and vibration,
	Biodiversity, Landscape
Secondary Influence	Reduction of the poverty in the surrounding area, Change of
	land use in the surrounding area, Discharge of green house
	gases
Influence Concerning Life Cycle	Operation period of the port dictated by the sand drift.

The measures for reducing impact were shown for items whose negative impact is predicted.

Moreover, regarding the outline of the long-term development plan, information disclosure and stakeholders meetings were carried out. Also, opinions on environmental and social considerations were collected from the stakeholders. Those opinions were referred to the IEE for the long-term development plan.

This section comprises:

- i. Predicted impacts on environmental and social condition due to the long-term development plan;
- ii. Evaluation of the long-term development plan;
- iii. Suggested mitigation measures for the long-term development plan;
- iv. Consultation and public participation.

8.6.2 Implementation of IEE

Figure 8.6.1 shows the steps of the environmental and social considerations within this phase.

Dissemination of information and stakeholder meetings were carried out for consultation and public participation (see 8.7). Then the IEE was implemented to assess the environmental and social impacts of the proposed master plan and to develop mitigating measures. The results of the IEE were reflected in the master plan.

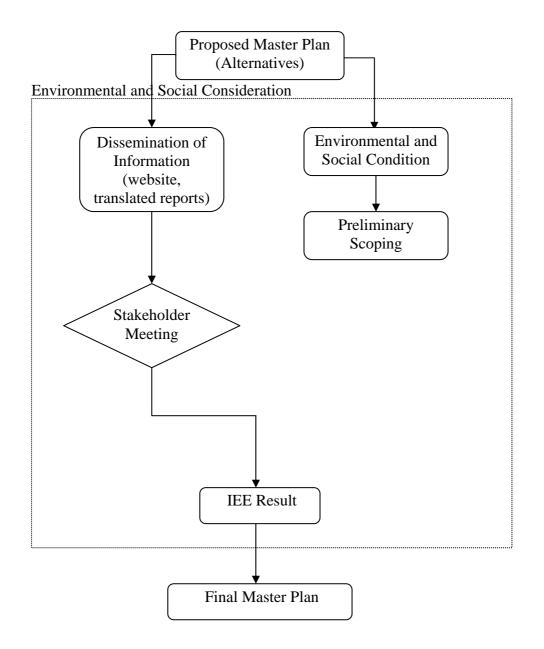


Figure 8.6.1 Steps of Initial Environmental Examination

8.6.3 Predicted Impacts on Environmental and Social Conditions due to the Long-term Development Plan

The environmental and social impacts on Pecém port and the surrounding area by the long-term plan are as follows. As for the outline of a long-term development plan, refer to Chapter 6.

(1) Social Impacts

1) Economic Activity

Construction and operation periods

It is predicted that economic activity will improve during the construction and operation periods, since approximately 1800 people (680 skilled and 1120 unskilled) will be employed during the construction period, and about 1400 or

more persons newly employed during the operation period (it is roughly estimated according to the plan shown in Chapter 6), and wages will be paid to the workers. Therefore the income of those people will be used within the city, increasing the local economy. In addition to this fact, an increase of casual jobs is expected due to the extension and restoration of houses. Also former unemployed citizens will find a job, and there will be a development of residential areas in order to house the population.

On the other hand, the value as a tourist attraction may decrease by the degradation of the landscape and the possible change of the shoreline by the expansion of the port. Tourism activities will lessen due to the reduction of visitors, real estate sales, etc. Negative impacts on the economy are somewhat predictable.

2) Public Facility

Operation period

With respect to public facilities, an urbanization plan will be carried out focusing on the urban zone of the CIPP area. It is expected that there will be construction of facilities such as supermarket, bank, hospital, school, water supply and sanitation system. Although this activity is scheduled within the CIPP development plan, it will be promoted according to the population increase driven by the construction activities and it is thought that the arrangements will proceed during the operation period.

3) Tourism

Construction and operation periods

Tourism is not so active within the areas near Pecém port. However, there are summer houses in Pecém that are close to Pecém port. There is a perception that degradation of landscape will happen during the construction work period and it is also predicted that there will be a change of the shoreline and a reduction of sand on the beach.

On the other hand, the calm area where there are no waves will extend, and this condition is supposed to be an improvement for marine sports. This means that the potential for tourism will be higher.

4) Fishery

Construction period

There are 296 registered fishermen in Pecém village at the moment. These fishermen are mainly performing coastal fishing on small boats. Fishing around the existing breakwater that serves as a main fishery has already been restricted. However, the restricted area will expand during the construction period. Therefore, the negative impact of decreasing fishing areas is predicted. Moreover, it is predicted that fishery activity will be difficult around the construction zone due to the turbidity of water caused by the construction.

Operation period

Within the proximity of the additional breakwater, admittance will be prohibited by the hydrographic authority of Brazil. However, the diversity of fish habitats is going to increase because of the establishment of various structures and the expansion of the calm area. Therefore, an increase in the amount of fish around the port is expected.



Expected Change of Fishing Conditions

5) Solid Waste

Construction period

Scrap will be produced from construction material.

Operation period

Requests for solid waste removal by vessel may increase. However, at the present time there is no problem regarding waste management, and no problem caused by the increase of solid waste is predicted.

6) Wastewater

Construction period

Sewage will increase as a result of the increase of workers. Tanks have been installed offshore until now and the tank truck has conveyed sewage to the disposal plant periodically. Mobile baths will be used during the construction period. However, if the installation of mobile baths and transportation of sewage are overdue as a result of a rapid sewage increase, sewage may flow into the sea.

Operation period

The number of workers offshore will increase during the operation period. Therefore sewage will also increase. The same problem will appear during the construction period. Moreover, the amount of sewage on land will also increase significantly with the increase of facilities. Septic tanks are used and sludge is conveyed out at the present time. However, processing by septic tank needs to be carefully implemented with the increase of workers.

7) Hazard

Construction period

Traffic vessels may advance into the construction zone during the construction period, and there is a risk of collision with working vessels or even with the new breakwater construction.

Operation

A calm area, wider than the present condition, will be secured during the operation period, especially at the present piers (Nos.1 and 2). It is thought that the operational safety of the port will improve.

As for the plan to construct the LNG pier (pier 0) and gas station, the details have not been determined yet and the facility will be constructed by PETROBRAS. If the pier and station are constructed, the facilities and LNG carriers will produce a high risk of accident. The potential for an accident to happen creates a huge hazard. For example, if a LNG carrier exploded, people within a distance of 500 m would suffer serious burn injuries.

(2) Natural Impacts

1) Topography

Construction and operation periods

A huge quantity of stones will be quarried out in order to construct the new break water, actually twice the amount used on the previous breakwater construction. For this reason, it is assumed that most of the hill where the quarry is located may disappear and a change of the shoreline is predicted during operation period.

2) Coastal Erosion

Preparation period

A temporary sedimentation has occurred on the northwestern side of the bridge, influenced by the removal of the temporary jetty in 2001. However, it is thought that erosion will occur again in several years.

Construction and operation periods

The erosion of the northeast shoreline is predicted as construction of the breakwater progresses. Even if the expansion of the port does not occur, erosion is predicted at the access bridge base, Pecém village, and mangrove forest areas. In the case of the implementation of the port expansion, it is predicted that the erosion will be larger in the same areas, especially at Pecem village. If on a long-term basis this erosion continues, impacts such as loss of sandy beach and collapse of properties such as summer villas and other homes on the coastal area are predicted.

3) Marine Water Quality

Construction period

Turbidity of the surrounding sea water is predicted from the dredging and placing of stones for the breakwater, during the construction period. Regarding the release of oil or toxic chemicals from sediment produced by the dredging, no greater impact is predicted since no high concentrations of oil or toxic chemicals were detected on the sediment survey conducted by the JICA Study Team.

Operation period

There is danger of outflows of oil from stranded vessels or even from the collision of vessels during operation period. It must be noted that in Pecém port, there is a plan to install a refueling tank and to supply fuel to vessels via a pipeline. Therefore, some leakage of oil is predicted during refueling.

4) Noise and Vibration

Construction period

The noise generated by the construction offshore and on land is slight, and the impact on neighbouring inhabitants can be insignificant.

During the transportation of the materials for the construction, especially conveyance of the stones for the breakwater construction, approximately 400 trucks/day may drive over the road (estimated roughly according to the plan shown in Chapter 5). As a consequence, an impact of noise and vibration may arise for the houses along the road.

Operation period

Approximately 1000 trucks/day are assumed to convey cargo during the operation period. For this reason, the impact of noise and vibration may arise for the houses along the road, though the area is an industrial zone and inhabitants are supposed to move in the future.

5) Biodiversity

Construction period

Due to the noise and turbidity during the construction period, fish are predicted to disappear from the port surroundings, at least temporarily. It is thought that the distribution of the predatory birds which catch fish for feeding will also be influenced according to the distribution of fish.

Operation period

When the shape of the shoreline appears to change, the habitats of coast organisms will change. This is especially true for the mangrove forests located on the northwest of the port as these may be influenced by the shoreline erosion. This means that the organisms such as fish and crustaceans that inhabit the mangrove forest may be influenced.

6) Landscape

Construction period

The landscape will degrade as a result of the construction of the port and the traffic of the vehicles and working vessels during the construction.

Operation period

The sandy beach along Pecém village is predicted to decrease in a certain area from the erosion of shoreline during the operation period. If this situation happens, the landscape of the shoreline will be dissipated.

(3) Secondary Influence

1) Reduction of Poverty in the Surrounding Area

Construction period

The economy will be stimulated while employment increases during the construction period. As a result, the income of neighbouring inhabitants is predicted to increase.

Operation period

Employment will increase during the operation period. The population will increase, the residential area will expand, and income for the inhabitants is predicted to be generated due to the economic effects, such as construction of houses and purchase of materials and provisions. Moreover, there is an intentional urbanization plan, various infrastructures will be arranged, and the standard of living of the inhabitants is predicted to improve.

2) Change of the Land Use in the Surrounding Area

Preparation, construction and operation periods

The development of the CIPP area will continue during the preparation up to the operation period, and the land use will change in the CIPP area and in its surroundings.

Operation period

Since an increase of inhabitants is predicted during the operation period, it is predicted that a disorganized expansion of the residential area may occur.

Road networks and train lines will be used more than now in order to facilitate the movement of cargo over the wider area.

Add to this the change of large-scale land use, called conversion of the farmland, in Cerrado that may be accelerated by the expansion of Pecém port in view of the very wide area of impact. That is because Pecém port can be counted upon to function as a soybean export port. Since the development of farmland in Cerrado has already been progressing from the central states to part of the northeastern states, such as south of Piauí, without the expansion of Pecém port, the impact of the expansion of Pecém port cannot be evaluated. However, it is desired that the State of Ceará does clarify the role of Pecém port in Brazil with participation in discussion regarding the conservation and sustainable development of Cerrado.

Regarding Fortareza city, labor at Mucuripe port will be affected. Some port functions will move from Mucuripe port to Pecem port in stages. The laborers at Mucuripe port will lose their job opportunities in Fortareza in stages and have to find the same job opportunities in Pecem.

3) Discharge of Green House Gases

Construction and operation periods

The number of vessels, trucks and trains shall increase. However, the volume of the green house gas emission is relatively low. This project will develop the train network, and that is effective in restraining the discharge of green house gases.

8.6.4 Evaluation of the Long-term Development Plan

Impacts of the long-term development plan are assessed and summarized in Table 8.6.1 including the "without project" case.

Negative impacts are predicted as shown in the table below. A relatively large negative impact on the shoreline is predicted during the operation period. Other impacts are almost slight. The mitigation measures for lessening impacts by port expansion are written in the following section.

Table 8.6.1 Initial Erry	i.1 Initia	ll Envire	anments	vircamental Examination of the Long-term Development Plan	ination	af the L	mg-terr	n Devel	op ment	Plan			
	Ы	Alternative	1	М	Alternative	2	А	Al ternative 3	ŋ	М	Al ternative 4	4	ų Ž
Examination Item	Preparati on period	Preparati Construc Operatio on tion n period period period	Operatio n period	Preparati on period	Construc tion period	Preparati Construc Operatio on tion nperiod period period	Preparati on period	Construc tion period	Operatio n period	Preparati on perio d	Construc tion period	Operatio n period	action
1. Social environment	4	4		4			•	4		4	•		
R esettlement	*	×	×	¥	¥	×	*	¥	¥	*	*	*	*
Economic activity	2/++ ++!C	₽ ++	€++	р 11 (С	Ø/++	8 +	-+/C	₽++	Ø++	2)/++	Ð++	e ‡	*
Public facility	D/++	-++/C	₽/++	:D/++)/++	包++	:D/++	J/++	8/++	-+/C)/++	8/ 11	×
Tounistn	÷	2-12	-/C	÷	-/C	/C	÷	-10	⊃/	÷	2	-/C	÷
Water night (Fistung night)	*	<u>р</u>	J/++	¥	-/C	-++/C	*	-10	2/++	*	-/C	J/++	*
Solid weste	*	*	*	¥	¥	*	*	¥	¥	*	*	*	*
Wastewater	×	ę	2	¥	Ŷ	Q -	*	9	2	*	Q-	2	9-
Hazard	¥	2 -'	2	¥	р Т	2 	*	5	-\C	×	-\C	-\C	2
2. Natural environment													
Topography	*	2 	-/C	¥	2/-	-\C	*	-10	-/C	*	-VC	-/C	*
Hydrology	*	×	*	*	¥	*	*	*	¥	*	*	*	*
Coastal erosion	×	2'-	ę.	¥	2/-	Ø	*	-10	₽'	*	-/C	₽	-\C
B ottom settiment	Ŧ	÷	Ŧ	÷	Ŧ	÷	Ŧ	Ŧ	Ŧ	÷	Ŧ	÷	Ŧ
Air quality	×	¥	×	¥	¥	×	*	¥	¥	*	×	*	×
Marine water quality	*	2 -	2	*	р Ч	2 -	*	2	-\C	*	2/	-\C	*
Noise and vibration	*	-'V	¥	*	-/C	*	*	-10	¥	*	<u>9</u>	*	*
Biodiversity	*	Q'-	-/C	*	-/C	/C	*	-10	:-/C	*	2/-	-/C	-\C
Landscape	*	/C	/C	*	-/C	/C	*	-10	/C	*	/C	-/C	*
 Secondary influence 													
Poverty reduction of the surrounding area	*	++/C	8/++	*	++/C	8/++	*	++/C	8/++	*	++/C	₽/ +	/C
Change of the land use of the surrounding	D/	/C	10	D/	-/C	-/C	-/C	-40	-/C	-/C	/C	-/C	*
Discharge of the green house gas	*	р <u>-</u> -	-\C	*	2/-	/C	*	2-10	-/C	*	2-2	-/C	-\C
4. Influence concerning a life cycle													
Operation period of port by the sand drift	*	*	*	*	*	*	*	*	*	*	*	*	*
Comprehensive evaluation	0	0	0	0	0	0	0	0	0	0	0	0	I
Note)/C: The left is directivity (positive or negative) of environmental impact, the right is relative grade (A-C) of environmental impact	r negative)	of enviro	amental in	spact, the	ight is rel	ative grade	(A-C) of	environm	ental impa	5			
++: positive effect: negative effect A: relatively severe impact B: relatively medium impact	A: relative	aly severe	impact B	: relatively	r medium i	mpact C:	rdatively	alightim	pact * No	C: relatively slight impact *: No impact or not correspond to	not corre	spond to	
Evaluation) 🔿: The environmental impacts are slight, however, it can be mitigated with environmental and social measures	re slight, t	lowever, il	: can be m	itigated wi	th environ	mental an	d social m	easures.					

8.6.5 Suggested Mitigation Measures for Long-term Development Plan

The measures indicated below are preliminary to the evaluation of the IEE level for the long-term development plan. The enumeration of the measures which are supposed to be required for the environmental and social considerations when carrying out the long-term development plan contributes to the revision of the long-term development plan and financial examination. When the long-term development plan is actually implemented, it will be necessary to carry out detailed environmental research. The environmental impact assessment and conservation measures must then be reexamined.

(1) Social Environment

1) Economic Activity

a) Preparation for operation period

Impact	Suggested mitigation measure
Employment opportunity will increase.	Vocational education should be offered and conducted in order to promote the employment of local inhabitants.

2) Waste Water Treatment

a) Construction period

	Imj	pact				Suggest	ed mitiga	tion 1	neasure	
Wastewater construction a		increase	in	the	Mobile wastewa out.				installed ut before it	and leaks

b) Operation period

Impact	Suggested mitigation measure
1 0	Mobile baths should be installed and
in the offshore area.	wastewater should be carried out before it leaks
	out.
Sewage will increase with the increase	A wastewater treatment system can be
of facilities on land.	considered depending on the amount of
	wastewater.

3) Avoidance of Hazard

a) Construction period

Impact	Suggested mitigation measure
	Invasion of a vessel to the construction zone should be prevented by the use of light buoys and flag buoys.

b) Operation period

Impact	Suggested mitigation measure
There is a risk of causing a collision.	International Regulations for Preventing
	Collisions at Sea should be applied strictly.
Accidents with LNG facilities and	Capacity for disaster prevention should be
carriers provide a serious disaster risk.	increased with education and training. LNG
	facilities must be treated according to the
	manual. Installation of safety equipment such as
	stop valves is recommended.

(2) Natural Environment

1) Coastal Erosion

a) Construction period

Impact	Suggested mitigation measure
5	A structure that blocks the sand (such as a temporary jetty) must not be built, and the influence of the sand drift should not increase.

b) Operation period

Impact	Suggested mitigation measure
The decrease of the sandy beach and collapse of coastal houses are predicted.	Sand recycling should be carried out, and sediment should be transported to the eroded area. Artificial structures such as groin and revetment should be considered according to the situation of the erosion, so that houses and mangrove forests are protected.

2) Marine Water Quality

a) Construction period

Impact	Suggested mitigation measure
Turbidity of the surrounding seawater is predicted from dredging and injection of stones.	A silt fence should be installed, to prevent the diffusion of turbid water.

b) Operation period

Impact	Suggested mitigation measure
occurs or when fuel is supplied to the	An oil fence should be prepared and maintained. There is an oil fence at present. However, it is desired that a larger and automatic type of oil fence be prepared.

3) Noise and Vibration

a) Construction period

Impact	Suggested mitigation measure
-	A temporary road should be used, and speed should limited to 60km/h. Driving through the village must be prohibited.

b) Operation period

Impact	Suggested mitigation measure	
1	The speed limit should be determined at 60km/h. Driving through the village must be	
the trucks.	prohibited.	

4) Unpredicted Impact

a) Construction and operation periods

Impact	Suggested mitigation measure
Unpredicted impact at the port	An Environmental Monitoring Plan (EMP) should be carried out, and the draft is as follows. <u>Waves, marine biodiversity, water quality</u> Survey area: Central, west and east of the port Frequency: once/month <u>Bathymetric, bottom sediment</u> Survey area: Central, west and east of the port Frequency: twice/year (dry and rainy seasons)
Unpredicted impact in the vicinity	An Environmental Monitoring Plan (EMP) should be carried out, and the draft is as follows. <u>Air quality, noise and vibration</u> Survey area: Yard, roads and Pecém village Frequency: once/month <u>Terrestrial biodiversity</u> Survey area: Approximately 2km from the yard and mangrove forest.

(3) Secondary Influence

1) Change of the Land Use in the Surrounding Area and Fortareza

a) Preparation period

Impact	Suggested mitigation measure	
-	An urbanization program should be carried out properly in the urban area, and should be maintained for the suitable expansion of the area. Vocational education should be offered and conducted in order to promote the employment of local inhabitants in the CIPP area.	

b) Construction period

Impact	Suggested mitigation measure	
will proceed, and the number of	Measures such as the restriction of entrance into some areas should be taken, so that the influence of construction does not affect the urban area. Intentional allocation of infrastructure should be continued in the urban area.	

c) Operation period

Impact	Suggested mitigation measure	
The CIPP area will develop, and the population number will increase.	School Education for the inhabitants should be carried out, and the idea of income generation and environmental conservation should be raised.	
Some port functions will move from Mucuripe to Pecem, and laborers will have to move to Pecem.	Explanations and discussions should be held from	

8.7 **Consultation and Public Participation**

8.7.1 Introduction

Consultation and public participation are necessary to explain the master plan and examine the environmental and social impact of the master plan. For this reason, dissemination of information and stakeholders meetings were carried out.

8.7.2 Information Disclosure

Information about the project had been disclosed through the webpage, and the newsletter of CEARAPORTOS. The webpage address is as follows.

http://www.seinfra.ce.gov.br/jica/



Web page (top page)



Newsletter of CEARAPORTOS

The reports of the JICA Study Team (progress report and interim report) have also been disclosed and are available at SEPLAN, SEINFRA and CEARAPORTOS. The final report shall also be disclosed on the web page and in the above offices.

8.7.3 Stakeholders Meetings

Stakeholders meetings were held for the long-term plan and the CIPP project, as shown in Table 8.7.1, on the 16th and 22nd of August, 2005. The participants were divided into Pecem (Participative Group of Work - GTP) and Fortareza (Ceara State University – UECE), because their interests and understandings were different. The main topics were the necessity and benefits of the Pecem port development, and its environmental and social considerations.

The minutes of meetings can be read in Appendix 8.2.

No.	Date	Place	Topics
1	16 th August 2005	GTP (Pecem)	Background and environmental impacts
2	22 nd August 2005	UECE (Fortareza)	Basic strategy and cargo forecast

Table 8.7.1 Stakeholders Meetings