

Annex 3.3 List of equipment provided by Japan

(1) Budgetary category: Carried equipment by Japanese experts (Keiko Kizai)

US\$1.00=JPY 104.18

Delivery date	Items	Specification	Qty	Cost		Recipient
				JPY	USD	
2000	Books		7	49,465	474.80	FEM Library
2001	Books		12	179,812	1,725.97	FEM Library
2001	Books		19	237,682	2,281.46	FEM Library
2001	Books		28	290,974	2,792.99	FEM Library
2001	Books	Economic Development etc	20	171,081	1,642.17	FEM Library
16-Aug-03	Book	Advertising and Marketing etc	28	261,252	2,507.70	FEM Library
19-Aug-03	Book	Business Logistics etc	19	214,173	2,055.80	FEM Library
23-Jul-03	Book	Toward comparative institutional analysis	1	8,756	84.05	FEM Library
23-Jul-03	Book	Kore 1satsu de kanzen rikai windows xp 2003nen ban	1	486	4.67	Visiting Lecturer Room
23-Jul-03	Book	Cho zukai word 2002 windows xp sougo hen	1	1,214	11.65	Visiting Lecturer Room
23-Jul-03	Book	Cho zukai PowerPoint 2002 windows xp sougo hen	1	1,214	11.65	Visiting Lecturer Room
11-Jun-03	Book	TOEFL Test Bunpoumondai440 etc	10	18,450	177.10	FEM Library
24-Jun-03	Notebook type Computer	THINKPAD T40 2373-B2J	1	344,000	3,301.98	Expert 2 Room
24-Jun-03	Disk Drive Unit	05K9276	1	10,500	100.79	Expert 2 Room
30-Jul-03	Book	Comparative Economic System etc	9	95,322	914.97	FEM Library
19-Mar-04	Soft Ware	Esumi Excel Yosoku Ver.2	1	32,230	309.37	Visiting Lecturer Room
19-Mar-04	Soft Ware	Esumi Excel Theory Volume Ver.2.0	1	24,520	235.36	Visiting Lecturer Room
19-Mar-04	Soft Ware	SPSS 12.0J For Windows Conjoint	1	36,740	352.66	Visiting Lecturer Room
19-Mar-04	Books		12	58,205	558.70	FEM Library
31-Mar-04	Books		2,387	162,700	1,561.72	FEM Library
4-May-04	Books		113	1,156,458	11,100.58	FEM Library
4-May-04	CD-ROM		74	630,616	6,053.14	FEM Library
4-May-04	Books, CD-ROM		1	38,962	373.99	FEM Library
28-Jun-04	Notebook type Computer	FUJITSU FMV BIBLO	1	202,000	1,938.95	Expert 2 Room
5-Jul-04	Photocopier	Richo FT-5632 (Local procurement)	1	N/A	5,060.00	Visiting Lecturer Room
29-Sep-04	Computer	HP d530SF P3.0E/512/80/XP	1	136,000	1,305.43	Visiting Lecturer Room
29-Sep-04	17 inch Monitor	HP L1702 P9621D#ABJ	1	54,000	518.33	Visiting Lecturer Room
29-Sep-04	Soft Ware	Microsoft Office Professional 2003 Edition	1	60,000	575.93	Visiting Lecturer Room
29-Sep-04	Printer	HP DeskJet 5850	1	32,000	307.16	Visiting Lecturer Room
29-Sep-04	USB Cable	Elecom USB-20	1	1,000	9.60	Visiting Lecturer Room
29-Sep-04	UPS	Sanwa Supply UPS-500DE	1	23,600	226.53	Visiting Lecturer Room
29-Sep-04	Transformer	Nissyo SDX-600	1	19,000	182.38	Visiting Lecturer Room

Total US\$ 48,757.56

## (2) Budgetary category: Local cost (Genchi Gyomuhi)

Delivery date	Items	Specification	Qty	Cost (USD)	Supplier	Recipient
2000	Amplifier	550W	1	350.00		Lecture Room
2000	Digital camera	DSC-S70	1	230.00		Visiting Lecturer Room
2001	Mobile phone (5507503)	GSM 5110/NK	1	215.00		Visiting Lecturer Room
2002	Mobile phone (5527218)	GSM 5110/NK	1	215.00		Visiting Lecturer Room
24-Mar-03	Lap-top computer	Travelmate 2307	2	2,400.00	S.O.A. CO. Ltd.	Management Department
12-May-03	Laser printer	HP Laserjet 1200	1	390.00	Pacific Office Automation	Visiting Lecturer Room
5-Jun-03	Laser printer	HP 1200	1	390.00	Pacific Office Automation	Visiting Lecturer Room
11-Sep-03	Lap-top computer	FUJITSU Celeron 400MHz	3	1,500.00	MY-COM Computer Shop	Economics Department
11-Sep-03	Lap-top computer	NEC P II 266MHz	3	1,500.00	MY-COM Computer Shop	Economics Department
11-Sep-03	Lap-top computer	Gateway P II 266MHz	3	1,500.00	MY-COM Computer Shop	Management Department
6-Feb-04	Laser printer	HP Laserjet 1300	2	900.00	A.C.E Equipment	Visiting Lecturer Room
2-Mar-04	Lap-top computer	Fujitsu Pentium II 266MHz	1	500.00	MY-COM Computer Shop	Economics Department
2-Mar-04	Lap-top computer	IBM Pentium II 233MHz	1	500.00	MY-COM Computer Shop	Management Department
2-Mar-04	Lap-top computer	Gate-way Pentium II 266MHz	1	500.00	MY-COM Computer Shop	Management Department
24-Mar-04	Air-conditioner	Mitsubishi 44000BTU	1	1,172.00	A.C.E Equipment	Multi-media Room
24-Mar-04	Air-conditioner	Mitsubishi 44000BTU	1	1,172.00	A.C.E Equipment	Multi-media Room
26-Mar-04	Desk-top computer	HP Pavilion PC t458d	1	1,590.00	A.C.E Equipment	Visiting Lecturer Room
26-Mar-04	Laser printer	Laserjet 1300	2	900.00	A.C.E Equipment	Visiting Lecturer Room
26-Mar-04	Desk-top computer	A.C.E Equipment	1	1,590.00	A.C.E Equipment	Research Promotion Unit
4-Jun-04	Desk-top computer	IBM 570	1	460.00	My-Com Computer Shop	Research Promotion Unit
30-Jun-04	Bookshelf	Saythong Sivongxay	9	2,700.00	Saythong Sivongxay	Research Promotion Unit
1-Jul-04	Broad band converter	1 port 100 base-FX (ST)	1	250.00	I.T COM	Outside of FEM building
30-Sep-04	Stabilizer	Lion DP5003	1	234.00	A.C.E Equipment	Visiting Lecturer Room
13-Oct-04	Lap-top computer	NEC Celeron 466Hz	1	360.00	MY-COM Computer Shop	Economics Department
3-Nov-04	DVD player	SONY DVP-NS575P	1	190.00	A.C.E Equipment	Visiting Lecturer Room
4-Nov-04	Screen	W360 x H360cm	1	893.00	A.C.E Equipment	Lecture Room
24-Nov-04	Bookshelf	W180 x D35 x H210 cm	1	265.00	Phoneboul Furniture	FEM Library
9-Dec-04	Lap-top computer	Fujitsu Celeron 366MHz	1	360.00	MY-COM Computer Shop	Management Department

Total US\$ 23,226.00

(3) Budgetary category: Local Cost (Kizai Kyoyo)

JFY	Equipment	Qty	Price (Yen)	Sub-total (Yen)
JFY2000	Air-conditioners		1,800,000	
	Books for FEM		7,500,000	9,300,000
JFY2001	Books for FEM		5,000,000	5,000,000
JFY2002	Books for FEM		10,000,000	
	LCD Projector	2	1,024,000	
	Lap-top type computer	2	800,000	
	Screen for LCD	2	80,000	
	Desk-top type computer	20	3,003,000	
	Motor-cycle	2	480,000	
	Desks for FEM	20	480,000	
	Chairs for FEM	40	480,000	
	Software for education and research	7	400,000	
	Photocopier	1	930,000	
	Image scanner	1	50,000	17,727,000
JFY2003	Books for FEM		10,000,000	
	Desks and Chairs for FEM	20	480,000	
	Air-conditioners	3	205,000	
	Wireless microphone	2	82,000	
	Printer	2	120,000	
	Photocopier	1	500,000	
	Desk-top type computer	7	1,225,000	
	LCD Projector	1	606,000	13,218,000
JFY2004	Desk-top type computer	2	2,014	
	Books for FEM		6,699	
	Desks and Chairs for FEM	20	3,960	12,673
Total			45,257,673	

JPY: Japanese Fiscal Year (From April to March)

## Annex 3.4 Local activities' expenditures borne by Japan

(Unit: US dollar)

Item	JFY2000	JFY2001	JFY2002	JFY2003	JFY2004*	Total
Salary for staff and lecturers, etc				12,687.00	15,688.00	
Construction cost				2,330.00	2,972.00	
Operation & maintenance expenses for facilities and equipment				4,203.00	6,526.00	
Expenses for procurement of equipment				13,730.00	12,617.38	
Expenses for consumption articles				2,052.35	4,353.00	
Travel expenses and transportation expenses				10,125.00	3,719.00	
Communication and transport expenses				4,219.37	726.00	
Expenses for document production				3,206.00	1,226.00	
Rental fee				16,874.00	131.00	
Expenses for utilities (electricity etc.)				0.00	0.00	
Expenses for meeting				0.00	0.00	
Expenses for human resource development				1,550.00	2,550.00	
Miscellaneous				1,752.00	89.00	
(Transfer expenditures to a keeping account)				16,000.00	9,100.00	
<b>Total</b>	<b>39,230.38</b>	<b>47,021.26</b>	<b>58,928.86</b>	<b>88,728.72</b>	<b>59,697.38</b>	<b>293,606.60</b>

JFY: Japanese Fiscal Year from April to March of next year

Data of JFY 2004: from April to December 2004



Annex 3.6 List of Main Counterpart Personnel Assigned to the Project

No.	Name of C/P	Position	Period of Assignment								Remarks	
			From	To	2000	2001	2002	2003	2004	2005		
1	Mr. Khamlusa Nuangsavanh	Dean	Sep. 2000	Present		█	█	█	█	█		
2	Mr. Khampeui Pommachanh	Vice Dean (Administrative Affairs)	Sep. 2000	Present		█	█	█	█	█		
3	Mr. Somchit Souksavath	Vice Dean (Students Affairs)	2002	Present			█	█	█	█		
4	Ms. Sengchanh Chanthasene	Vice Dean (Academic Affairs)	Sep. 2000	Present		█	█	█	█	█		
5	Mr. Phosy Thipdavanh	Head, Department of Management	Sep. 2000	Present		█	█	█	█	█		
6	Mr. Lavanh Vongkhamsane	Head, Department of Economics	2001	Present		█	█	█	█	█		
7	Mr. Nantha Vongmachanh	Head, Administrative & Supervisory Division	Sep. 2000	Present		█	█	█	█	█		
8	Mr. Thongphet Chanthanivong	Head, Academic Division, Academic Affairs	2001	Present		█	█	█	█	█		
9	Mr. Phosy Chanming	Head, Research & Graduates Studies Division	2002	Present			█	█	█	█		
10	Mr. Bouavieng Souphanthong	Head, Students Affairs Division	2003	Present				█	█	█		
11	Ms. Saykham Phoungsavath	Head, FEM 's library	Sep. 2000	Present		█	█	█	█	█		

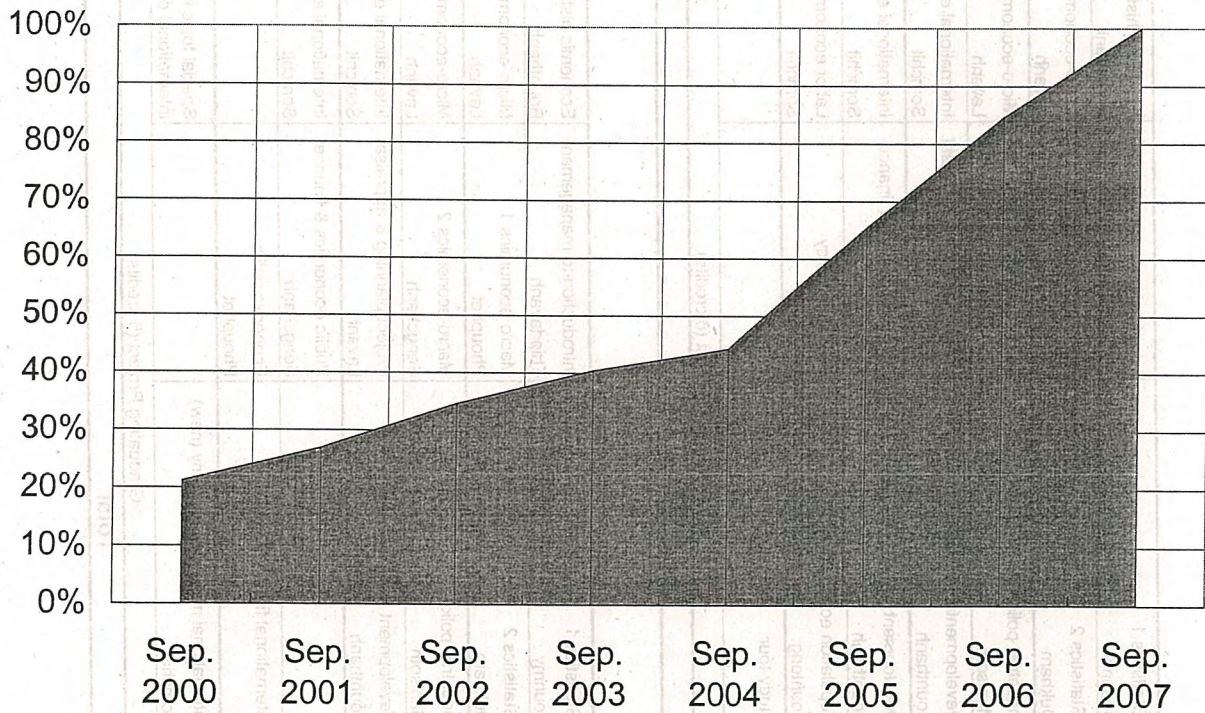
Annex 3.7 Data on consultancy works or joint researches conducted by teaching staff of FEM

	Name of consultancy work or joint researches	Name of teaching staff	Report or research paper	Period	Publication	Name of publication <Sponsor for consultancy works or joint searches>
1	Agricultural development after economic reform in Laos	Phosy T, Khampheui, Lavanh	Available	2003-2004	Available	<IDE (JETRO)>
2	Potential of economic development 1	Phosy T, Khampheui	None	2003-2004	None	<Belguin Project>
3	Potential of economic development 2	Khampheui, Thongphet	None	2003-2004	None	<Belguin Project>
4	A study analysis of Laos' trade potential in AFTA	Bounthone	None	2003-2004	None	<Sasakawa Peace Foundation>
5	Impact of budget deficit to real interest rate and inflation in Lao PDR	Sebgchanh	None	2003-2004	None	<Sasakawa Peace Foundation>
6	Performance evaluation of FEM graduates	Booheng	Available	2003-2004	None	Study of Factors Influencing Perception of Employers on FEM Graduate (Research Paper) <SPF>
7	A case study of Lao-Japan human resource cooperation center	Thongphet	Available	2003-2004	Available	Development of Business Training Criteria to Enhance Managerial Competencies (FEM Journal) <SPF>
8	Education in Laos after economic liberalization	Khamlusa	Available	2003-2004	Available	<IDE (JETRO)>
9	A macroeconomic model of Laos	Phouphet	Available	2003-2004	Available	Analyzing the Effect of AFTA on Lao Economy: Macroeconomic Model Approach (FEM Journal) <IDE>
10	The effect of village saving group	Phouphet	None	2003-2004	None	<JICA/NERI>
11	Solid waste management in Vientiane Municipality	Lavanh, Phouphet	Available	2003-2004	None	Evaluation of Solid Waste Management Services and its Effect in Vientiane (Research Paper) <JICA>
12	Factors requiring improvement in tourist spots in Vientiane	Booheng, Bouavieng, Phouphet, Chanhpheng, Phosy C.	None	2004-2005	None	<Sasakawa Peace Foundation>
13	Fund management in saving groups in Somsavanh and Nongthong districts	Chansada, Khampohou, Manysot, Thongsavanh, Phetsamone	None	2004-2005	None	<Sasakawa Peace Foundation>
14	An assessment of Agricultural Promotion Bank's credit provision to	Lavanh, Bounthanh, Bounmy, Bouasone, Sisavay	None	2004-2005	None	<Sasakawa Peace Foundation>
15	The impact of public and private investment on economic growth	Bounthone, Bounteng, Oukham, Khamnikone, Ka, Phanseng	None	2004-2005	None	<Sasakawa Peace Foundation>
16	APO Asia-Pacific productivity data and analysis: Laos	Phosy C.	Available	2003-2004	Available	On Chapter in the book, Asian Productivity Organization, Tatsumi Printing, Ltd., 2003 <APO>
17	Evaluation of Namleuk hydropower dam	Phosy C.	Available	2003-2004	None	Evaluation of Namleuk Hydropower Dam (JBIC Report)
18	A Macroeconomic Analysis of the Lao Economy (in Japanese)	Phouphet	Available	2003-2004	Available	<IDE (JETRO)>

### Annex 3.8 Degree holders in teaching staff of FEM

Point of time	Sep. 2000	Sep. 2001	Sep. 2002	Sep. 2003	Sep. 2004	Sep. 2005	Sep. 2006	Sep. 2007
Lecturers' status at present	Degree Holders	Degree Holders	Degree Holders	Degree Holders	Degree Holders	Studying abroad	Sent in 2004	Sent in 2005
Number of Master's Degree Holders in Teaching Staff of FEM	11	14	18	21	23	34	44	52
Percentage of Master's Degree Holders in Teaching Staff of FEM	21.2%	26.9%	34.6%	40.4%	44.2%	65.4%	84.6%	100.0%

Percentage of Master's Degree Holders in FEM



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### Annex 3.9 New Curriculum of FEM (Department of Economics)

#### (1) General Economics

Year 2	1st semester	English 1	Mathematics 1 Bounmy	Computing 1 Solipanh	Statistics 1 Bounmy	Introduction to management Thipdavanh	Economic history Bounthanh	Office management Thongsavanh	Introductory economics Bounthanh
	2nd semester	English 2	Mathematics 2 Bounmy	Computing 2 Solipanh	Statistics 2 Oukham	Macro-economics 1 Phouphet	Micro-economics 1 Lavanh	General accounting Khampeui	
Year 3	1st semester	English 3	Asian economy Bounthone	Comparative economics 1 Sengchanh	Industrial policy Manisoht	Macro-economics 2 Sengchanh	Micro-economics 2 Lavanh		Elective 1
	2nd semester	English 4	Agricultural economics 1 (Con) Bounteng	Comparative economics 2 Sengchanh	Development economics 1 Bounthanh	Project planning & appraisal Lavanh	International economics Somchit	Money and banking Sengchanh	Elective 2
Year 4	1st semester	English 5	Agricultural economics 2 (Con) Bounteng	Econometrics 1 Phouphet	Development economics 2 (Con) Bounthanh	Public economics & finance Sengchanh	International economics 2 Somchit		Elective 3
	2nd semester	English 6		Econometrics 2 Phouphet	Population economics (Con) Bounteng	Economic policy Phouphet	Labor economics (Con) Somchit		
Year 5	1st semester	Seminar	Environmental economics Lavanh	Research method Phouphet	Study tour				Special lecture
	2nd semester	Seminar							
Graduating Project (6 credits)									
<b>Total</b>									

#### (2) International Economics

Year 2	1st semester	English 1	Mathematics 1 Bounmy	Computing 1 Solipanh	Statistics 1 Bounmy	Introduction to management Thipdavanh	Economic history Bounthanh	Office management Thongsavanh	Introductory economics Bounthanh
	2nd semester	English 2	Mathematics 2 Bounmy	Computing 2 Solipanh	Statistics 2 Oukham	Macro-economics 1 Phouphet	Micro-economics 1 Lavanh	General accounting Khampeui	
Year 3	1st semester	English 3	Asian economy Bounthone	Comparative economics 1 Sengchanh	Industrial policy Manisoht	Macro-economics 2 Sengchanh	Micro-economics 2 Lavanh		Elective 1
	2nd semester	English 4		Comparative economics 2 Sengchanh	Development economics 1 Bounthanh	Project planning & appraisal Lavanh	International economics Somchit	Money and banking Sengchanh	Elective 2
Year 4	1st semester	English 5	International trade policy (new) Bounthone	Econometrics 1 Phouphet		Public economics & finance Sengchanh	International economics 2 Somchit		Elective 3
	2nd semester	English 6	World economy (new) Sengchanh	Econometrics 2 Phouphet	International finance (new)	Economic policy Phouphet			
Year 5	1st semester	Seminar	International investment (new) Phanh seng	Research method Phouphet	International monetary economy (new) Somchit		Special topic in international economics		Special lecture
	2nd semester	Seminar							
Graduating Project (6 credits)									
<b>Total</b>									

Remarks: (New) means New Subject and (Con) means Concentration



## New Curriculum of FEM (Department of Management)

### (1) General Management

Year 2	1st semester	English 1	Mathematics 1 Bounmy	Computing 1 Solipanh	Statistics 1 Bounmy	Introduction to management Thipdavanh	Economic history Bounthanh	Office management Thongsavanh	Introductory economics Bounthanh
	2nd semester	English 2	Mathematics 2 Bounmy	Computing 2 Solipanh	Statistics 2 Oukham	Macro-economics 1 Phouphet	Micro-economics 1 Lavanh	General accounting Khampeui	
Year 3	1st semester	English 3	Principle of Marketing Thongvanh	Comparative economics 1 Sengchanh	Organizational Behavior Bouavieng	Macro-economics 2 Sengchanh	Micro-economics 2 Lavanh	Managerial Accounting Khamlusa	Elective 1
	2nd semester	English 4	Quantitative Analysis Thongphet	Business Finance Bounheng	Business Law Khamphou	Marketing Management Bouavieng	Human Resource Management Chanming		Elective 2
Year 4	1st semester	Business English 1	Information Management Thonphet	Financial Management Bounheng	International Marketing (new) Thipdavanh				Elective 3
	2nd semester	Business English 2	Tourism Management Thongsavanh	Small Business (Con) Thongvanh	Logistic Management (new) Chanming	Agriculture Business (Con) Sayphone	Production and Operation Management Manisod		
Year 5	1st semester	Seminar	Project Management (Con)	Strategic Management Khamlusa	International Business Thipdavanh	Entrepreneurship (new) Chanming			Special lecture
	2nd semester	Seminar							
Graduating Project (6 credits)									
<b>Total</b>									

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### (2) Finance and Accounting

Year 2	1st semester	English 1	Mathematics 1 Bounmy	Computing 1 Solipanh	Statistics 1 Bounmy	Introduction to management Thipdavanh	Economic history Bounthanh	Office management Thongsavanh	Introductory economics Bounthanh
	2nd semester	English 2	Mathematics 2 Bounmy	Computing 2 Solipanh	Statistics 2 Oukham	Macro-economics 1 Phouphet	Micro-economics 1 Lavanh	General accounting Khampeui	
Year 3	1st semester	English 3	Principle of Marketing Thongvanh	Comparative economics 1 Sengchanh	Organizational Behavior Bouavieng	Macro-economics 2 Sengchanh	Micro-economics 2 Lavanh	Managerial Accounting Khamlusa	Elective 1
	2nd semester	English 4	Quantitative Analysis Thongphet	Business Finance Bounheng	Business Law Khamphou	Marketing Management Bouavieng	Human Resource Management Chanming		Elective 2
Year 4	1st semester	Business English 1	Information Management Thonphet	Advanced Accounting (new) Khampeui	Comparative Accounting (new) Chansada	Financial Management Bounheng	Bank Accounting (new) Khampeui		Elective 3
	2nd semester	Business English 2	Tourism Management Thongsavanh	Banking Management (Con) Thongphet	Taxation (new) Khampeui		Production and Operation Management Manisod		
Year 5	1st semester	Seminar	International Finance (new) Thipdavanh	Strategic Management Khamlusa	International Business Thipdavanh	Auditing (new) Khampeui			Special lecture
	2nd semester	Seminar							
Graduating Project (6 credits)									
<b>Total</b>									

Remarks: (New) means New Subject and (Con) means Concentration