

## Appendix

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## Appendix

### Appendix A: Seminar / Workshop Programs

#### Component 2

#### **Program of JICA Agriculture/ SPS Agreements August 4-6, 2003**

##### **SEMINAR (1)**

Master of Ceremony/Moderator, Mr. Jerome D. Bunyi, Economic and Policy Analysis Division, DA

#### **UNDERSTANDING OF THE AGREEMENT OF AGRICULTURE AND DISTRIBUTION SYSTEM OF AGRICULTURAL PRODUCTS IN JAPAN**

[Seminar (1)– Monday 4, August]

08:30 – 08:50 Registration

08:50 – 09:30 Opening Remarks

Dr. Segfredo R. Serrano, Assistant Secretary, Department of Agriculture

Mr. Hirohiko Takata, Deputy Resident Representative, JICA Philippine Office

Introduction of the speakers by Mr. Hidekazu Tanaka, Team Leader, TA Consultant Team

##### **Session 1 (09:30 – 12:30)**

General Understanding of the Agreement on Agriculture

Mr. Mitsuaki SHINDO, Assistant Director, International Economic Affairs Division, Ministry of Agriculture, Forestry and Fisheries (MAFF), Government of Japan

09:30 – 11:00 Updates on WTO, WTO and Japanese Government

11:00 – 11:20 Coffee Break

11:20 – 12:30 Questions and Answers (Panelist: Mr. Shindo, and Mr. Tanaka)

12:30 – 13:30 Lunch

##### **Session 2 (13:30 – 17:00)**

Distribution System of Agricultural Products in Japan

Dr. Akitoshi KIMURA, Marketing and Research Institute for Agricultural Cooperatives

13:30 – 14:40 Outline of the Distribution System of Agricultural Production

Distribution System of Vegetable and Fruits

14:40 – 15:00 Coffee Break

15:00 – 15:50 Distribution System of Rice and Meat

15:50 – 17:00 Questions and Answers (Panelist: Dr. KIMURA, Dr. Layase, BAFPS, and Mr. Tanaka,) translated by Mr. Sato

**SEMINAR (2)**

Master of Ceremony/Moderator, Director Alicia O. Lustre, FDC-NFA

**ENHANCE THE UNDERSTANDING OF THE SPS AGREEMENT AND THE RISK  
ANALYSIS**

[2<sup>nd</sup> Day – Tuesday 5, August]

08:30 – 09:00 Registration

09:00 – 09:15 Overview of 1<sup>st</sup> day

**Session 1 (09:15 – 12:00)**

General Understanding of Agreement on the Application of SPS Measures

Mr. Ryosuke HIROOKA, Assistant Director, International Economic Affairs Division, MAFF, Japan

09:15 – 10:30 Overview of SPS Agreement

10:30 – 10:45 Coffee Break

10:45 – 12:00 Questions and Answers (Panelist: Mr. Hirooka, and Mr. Bunyi)

12:00 – 13:15 Lunch

**Session 2 (13:15–17:00)**

The Situation of Livestock Industry and Animal Quarantine System in Japan

Ms. Mari IWANAKA, Animal Quarantine Officer, Risk Analysis Section, Animal Quarantine Service, MAFF, Japan

13:15 – 14:15 Animal Health Administration System, Animal Health Measures within the Border

14:15– 14:30 Coffee Break

14:30 – 15:10 Animal Quarantine and Risk Analysis

15:10 – 16:00 Questions and Answers (Panelist: Ms.. IWANAKA, Dr. Catbagan, BAI, Dr. Manantan, NMIC)

[3<sup>rd</sup> Day– Wednesday 6, August]

08:30 – 09:00 Registration

09:00 – 09:30 Overview of 2<sup>st</sup> day and Additional explanation of SPS issues

**Session 3 (09:30 – 12:00)**

Plant Quarantine System in Japan

Mr. Hiroaki HASHIMOTO, Senior Researcher, Research Division, Yokohama Plant Protection Station, MAFF, Japan

09:30 – 10:20 Latest Reform of Plant Quarantine System

10:20 – 10:40 Coffee Break

10:40 – 11:10 Present Quarantine System

11:10 – 12:00 Questions and Answers (Panelist: Mr. HASHIMOTO, Ms. Palacpac, Mr. Lacson, BPI)

12:00 – 13:15 Lunch

**Session 4 (13:15 – 17:00)**

Food Safety and Risk Analysis

Dr. Kazutaka YAMAMOTO, Senior Researcher, Food Hygiene Team, Research Planning and Coordination Division and Carbohydrate Laboratory Food Material Division National Food Research Institute

13:15 – 14:40 Food Safety and Risk Analysis

14:40 – 15:00 Coffee Break

15:00 – 16:00 Food Safety Administration in Japan

16:00 – 17:00 Questions and Answers (Panelist: Dr. YAMAMOTO, Dr. Layase, BAFPS)

17:00 – 17:30 Closing Summary Comments

Dr. Blo Umpar Adiong, Director, Bureau of Plant Industry, Department of Agriculture

Mr. Hidekazu TANAKA, Team Leader, TA Consultant Team

\*Dr. Yamamoto visited the Food Development Center on the following day and further introduced the research capacity of National Food Research Institute. FDC also provided explanation of its function through presentation and facility visit.

### **Component3**

#### **Workshop for All Service Sectors**

Date: Monday 9<sup>th</sup> of June, 2003

Venue: Makati Shangri-La

08:30 – 09:00	Registration
09:00 – 09:20	Opening Remarks by NEDA (or DTI)
09:20 – 09:30	Remarks by representative from JICA Philippine Office
09:30 – 10:00	Overview of the Current GATS negotiations
10:00 --10:15	Coffee Break
10:15 – 11:45	Developing a Negotiation Position and Strategy <ul style="list-style-type: none"><li>- Formulating requests and offers</li><li>- Assessing requests and offers</li></ul> Mr. David Hartridge, Senior Director, White Case International (Former Director of Trade in Services Division of WTO)
11:45 -- 12:00	Open Forum (Q&A session)
12:00 – 13:30	Lunch Break
13:30 – 15:00	Managing Request-Offer Negotiations Assessing the impact of services liberalization Mr. Hartridge
15:00 – 15:15	Coffee Break
15:15 – 16:00	Open Forum (Q&A session)
16:00 – 16:15	Closing

## Workshop on Tourism Services

Date: Tuesday 10<sup>th</sup> of June, 2003

Venue: Makati Shangri-La

08:30 – 09:00	Registration
09:00 – 09:20	Opening Remarks from DOT
09:20 – 09:30	Brief explanation on the Program from TA Team
09:30 – 10:30	<p>Overview on the current negotiations (with grand picture of relation between service negotiations and other agendas, observation of political climate, etc., focusing on tourism sector and mode 4 issues)</p> <p>Current specific commitments of Philippines</p> <p>Mr. David Hartridge, Senior Director, White Case International (Former Director of Trade in Services Division of WTO)</p>
10:30 --10:50	Coffee Break
10:50 – 11:50	<p>Tourism Industry of Philippines and other ASEAN countries – liberalization and competitiveness</p> <p>Mr. Joselito Supangco, expert/ TA Team member, TA Consultants</p>
11:50 -- 12:00	Q & A session
12:00 – 13:30	Lunch Break
13:30 – 14:50	<p>Understanding of requests and offers by other WTO members, focusing on tourism services especially hotel/restaurant/ accommodation, and Mode 3 and 4</p> <p>Mr. Hartridge</p>
14:50 – 15:10	Coffee Break
14:50 – 15:40	<p><b>Continuation of the session before coffee break</b></p> <p><b>Q &amp; A session</b></p>
15:40 – 16:00	<p>Introduction of the “Study” on tourism</p> <p>TA Team</p>
16:00	Closing

## Workshop on Transportation Services

Date: Wednesday 11<sup>th</sup> of June, 2003

Venue: Makati Shangri-La

08:30 – 09:00	Registration
09:00 – 09:20	Opening Remarks from DOTC
09:20 – 09:30	Brief explanation on the Program from TA Team
09:30 – 10:30	Overview on the current negotiations (with grand picture of relation between service negotiations and other agendas, observation of political climate, etc., focusing on transportation sector and mode 4 issues)  Current specific commitments of Philippines Mr. David Hartridge, Senior Director, White Case International (Former Director of Trade in Services Division of WTO)
10:30 --10:50	Coffee Break
10:50 – 11:50	Transportation Industry of Philippines– liberalization and competitiveness
11:50 -- 12:00	Q & A session
12:00 – 13:30	Lunch Break
13:30 – 14:50	Review and assessment of requests and offers by other WTO members, focusing on the relation with inter-modal transportation services  Mr. Hartridge
14:50 – 15:10	Coffee Break
14:50 – 15:40	<b>Continuation of the session before coffee break</b> <b>Q &amp; A session</b>
15:40 – 16:00	Introduction of the “Study” on transportation  TA Team
16:00	Closing

**SEMINAR-WORKSHOP ON THE GENERAL AGREEMENT ON TRADE IN SERVICES  
FOR THE PROFESSIONAL SERVICES**

Date: 07 November 2003

Venue: Camella and Dahlia Function Rooms, Dusit Hotel Nikko, Makati City

0730-0830	Registration	
0830-0900	Welcome Remarks Opening Remarks Remarks/ Brief Explanation on the Program	NEDA Chairperson Antonieta Fortuna-Ibe PRC JICA representative
0900-1015	A Review of GATS • Principles and Understanding of GATS	Mr. David Hartridge Senior Director White Case International
1015-1030	Break	
1030-1200	Cont... • GATS in the context of Professional Services ➤ Movement of Natural Persons (Mode 4) ➤ Commercial Presence (Mode 3) ➤ Mutual Recognition Agreement Presentation on the Current State of Professional Services in the Philippines	Mr. David Hartridge  Atty. Abelardo T. Dumondon PRC Consultant on WTO Matters
1200-1300	Lunch	
1300-1530	Technical Aspects of Scheduling of Commitments for Professional Services	Mr. David Hartridge
1530-1545	Break	
1545-1645	Request and Offers in Professional Services Examples from other WTO Member Countries Self Assessment Exercise Discussion of Issues	Mr. David Hartridge
1645-1700	Closing Remarks	NEDA

SEMINAR-WORKSHOP ON THE GENERAL AGREEMENT ON TRADE IN SERVICES FOR THE ENERGY AND ENVIRONMENT-RELATED SERVICES



Date: 06 November 2003

Venue: Camella and Dahlia Function Rooms, Dusit Hotel Nikko, Makati City

0730-0830	Registration	
0830-0900	Welcome Remarks	NEDA
	Remarks/ Brief Explanation on the Program	JICA representative
0900-1015	A Review of GATS <ul style="list-style-type: none"> <li>Principles and Understanding of GATS</li> </ul>	Mr. David Hartridge Senior Director White Case International
1015-1030	Break	
1030-1130	Cont... <ul style="list-style-type: none"> <li>GATS in the context of the energy and environment-related services</li> </ul>	Mr. David Hartridge
1130-1145	Presentation on the Current State of Energy Services in the Philippines	Asst. Sec. Lassie-Matti A. Holopainen DOE
1145-1200	<b>Presentation on the Current State of Environment-related Services in the Philippines</b>	DENR-EMB
1200-1300	Lunch	
1300-1530	Technical Aspects of Scheduling of Commitments for Energy and Environment-related Services	Mr. David Hartridge
1530-1545	Break	
1545-1645	Request and Offers <ul style="list-style-type: none"> <li>Examples from other WTO Member Countries</li> <li>Self Assessment Exercise</li> <li>Discussion of Issues</li> </ul>	Mr. David Hartridge
1645-1700	Closing Remarks	NEDA

## Presentation on JICA Study on Philippine Competitiveness in the Tourism Sector

Date: 22 January 2004

Venue: Makati Shangri-La Hotel (Quezon B)

1:00 – 1:30	Registration
1:30 – 1:35	Invocation National Anthem
1:35 – 1:50	Opening Remarks Undersecretary Evelyn B. Pantig, DOT
1:50 – 2:00	Introduction on JICA Study Mr. Masayuki Ishida, Sub-Leader
2:00 – 2:30	Presentation of JICA Study on Philippine Competitiveness in Tourism Services <b>Mr. Joselito P. Supangco, JICA Consultant</b>
2:30 – 3:20	Reaction on the JICA Study: <b>Dr. Ignacio Pablo</b> Tourism Industry Board Foundation, Inc. Ms. Elizabeth dela Fuente Hotel and Restaurant Association of the Philippines Mr. Wilhelm Ortaliz Philippine Economic Zone Authority Mr. Daniel Edralin National Union of Workers in Hotel and Restaurant and Allied Industries Mr. Bien Claraval University of the Philippines – Asian Institute of Tourism
3:20 – 3:50	Open Forum
3:50 – 4:00	Closing Remarks Director Ma. Victoria V. Jasmin, DOT

**Simulation Workshop on the GATS Request-Offer Approach to Services Trade  
Negotiations**

Date: January 26-27, 2004

Venue: 3F Pasay B, Shang-rila Hotel , Makati City

**DAY 1 – January 26 (Monday)**

8:30 – 9:00	Registration
9:00 - 9:20	Opening Remarks Ms. Margarita R. Songco, Assistant Director-General National Economic and Development Authority (NEDA)
9:20 - 9:30	Mr. Hidekazu Tanaka, Team Leader Representative, JICA WTO TA Consultant Team
9:30 – 10:30	Presentation on: 1) Current Situation of the GATS Negotiation 2) Request and Offer Negotiations Process Mr. David Hartridge, Senior Director, White Case International
10:30 - 10:45	Coffee Break
10:45 – 11:45	Continuation of Presentation 3) Linking GATS Articles XVI to XX to the Schedule of Specific Commitments Mr. David Hartridge, Senior Director, White Case International
11:45 - 12:00	Briefing on the Objective and Activities of the Technical Session Mr. Masayuki Ishida, Sub-Leader, TA Consultant Team
12:00 – 12:20	Open Forum
12:20 – 13:20	Lunch Break
13:20 – 13:30	Explanation of the Workshop Rules and Mechanics Ms. Maki Kunimatsu, GATS Component, TA Consultant Team

**DAY 1 – January 26 (Monday)**

13:30 – 15:30	Workshop 1: Formulation of Requests Identification of Negotiating Strategy Developing Requests Tabling Requests (15:00 – 15:30, Group A vs. B, C vs. D)
15:30 - 15:45	Coffee Break
15:45 - 16:50	Workshop 2: Formulation of Offers Developing Offers Based on Requests Review and Enhancement of Negotiating Strategy
16:50	Provision and Explanation of “Additional Instructions” for Day Two Ms. Maki Kunimatsu, GATS Component, TA Consultant Team
17:00	End of Day One

**DAY 2 – January 27 (Tuesday)**

9:00 - 9:20	Explanation of the Day’s Activities Mr. Masayuki Ishida, Sub-Leader, TA Consultant Team
9:20 – 10:00	Continuation of Workshop 2 Confirmation of Negotiating Strategy
10:00 – 10:30	Open Forum
10:30 – 10:45	Coffee Break
10:45 – 12:20	Workshop 3: Negotiation Exercise (Group A vs. B, C vs. D)
12:20 – 13:20	Lunch Break
13:20 – 14:20	Continuation of Workshop 3 Make compromise Confirm the result with negotiating partners by describing revised Schedule of Specific Commitments (Group A vs. B, C vs. D)
14:20 – 15:20	Workshop 4: Review of Negotiation Process and Outputs Assessment by each group
15:20 – 15:35	Coffee Break
15:35 – 16:50	Group Presentations and Discussion
16:50 – 17:00	Closing (NEDA and TA Team)

**Presentation of JICA Study on the Competitiveness of Transportation Services of the Philippines in Comparison with the United States, European Union and Thailand**

Date: 28 January 2004,

Venue: DOTC Board Room, DOTC Central Office, Ortigas Avenue, Metro Manila

9:00 – 9:10	Registration
9:10 – 9:30	Opening Remarks Dir. Ildefonso T. Patdu, Jr., DOTC Transportation Planning Service
9:30 – 10:00	Introduction on JICA Study Mr. Hidekazu Tanaka, Team Leader
10:00 – 10:15	Snacks
10:15 – 10:45	Presentation of JICA Study on Transportation Services in the Philippines Mr. Ernesto S. Gorospe, JICA Consultant
10:45 – 11:25	Presentation of JICA Study on Transportation Services in the United States, European Union and Thailand Dr. Primitivo Cal, JICA Consultant
<b>11:25 – 11:45</b>	<b>Reaction on the JICA Studies:</b> <ul style="list-style-type: none"> <li>• CAB</li> <li>• ATO</li> <li>• MARINA</li> </ul>
11:45 – 12:00	Closing Remarks Asst. Secretary Robert R. Castañares, Planning and Project Dev. Office
12:45 – 1:00	Lunch

## Seminar on the General Agreement on Trade n Services

Date: January 29, 2004

Venue: 1F Makati A/B, Shang-rila Hotel , Makati City

8:00 - 8:30	Registration
8:30 - 8:50	Opening Remarks Ms. Margarita R. Songco, Assistant Director-General National Economic and Development Authority (NEDA)
8:50 - 9:10	Remarks Mr. Hirohiko Takata, Deputy Resident Representative
9:10 - 9:30	Brief on the Capacity Building Program Mr. Hidekazu Tanaka, Team Leader, TA Team
9:30 - 10:30	Services Liberalization, Development and Enhancement of Competitiveness Mr. Dale Honeck, Counselor, Trade in Services Div., WTO
10:30 - 10:45	Open Forum
10:45 - 11:00	Coffee Break
11:00 - 12:00	Eight-Year Achievement of the WTO/GATS Mr. David Hartridge, White Case International
12:00 - 12:15	Open Forum
12:15 - 13:30	Lunch Break
13:30 - 15:45	Panel Discussion on “GATS Negotiations as a Step for a Stronger Service Industry” Presentation on the Competitiveness of Transportation Services in the Philippines in Comparison with the United States, European Union and Thailand Dr. Primitivo C. Cal, Chairman, Desarollo Internationale Consult, Inc. (Mr. Ernesto Gorospe, JICA Consultant, TA Team, co-author) Reactor: Dr. Eduardo G. Ong – Vice President for Internal Affairs, PCCI Commentators: Mr. Hartridge and Mr. Honeck Co-Moderators: Ms. Mendoza, Director, NEDA; Mr. Hidekazu Tanaka, TA Team Leader
15:45 - 16:45	Open Forum
16:45 - 17:00	Closing (NEDA and TA Team)

## **Component5**

**Capacity Building Program for Implementation of the WTO Agreement  
in the Philippines  
Agreement on Technical Barriers to Trade  
Workshop (I)**

Date: 20-21 August 2003  
Venue: Makati A, Makati Shangri-La  
Language: English  
MC: BPS

### Program of the Workshop (I)

[1st Day - Wednesday 20, August 2003]	
08:30 – 09:00	Registration
09:00 – 09:20	Opening Remarks (Japanese side) Mr. Hirohiko Takata (Deputy Resident Representative, JICA Philippine Office) (Philippine side) Mr. Jesus L. Motoomull (Director, BPS)
09:20 – 09:40	Preparation for Session 1 (Refreshment)
<b>Session 1</b> Rights and obligations under the TBT Agreement (09:40–11:40)	
09:40 -10:55	(1) Understanding the TBT Agreement: Coverage and Important Articles Speaker: Mr. Masaki ODA (TA Consultant Team) (including Q&A session)
10:55 - 11:40	(2) Economic Impact of the TBT Agreement on Trade Speaker: Mr. Arata KUNO (TA Consultant Team) (including Q&A session)
11:40 – 13:00	Lunch (at Pasay B)
<b>Session 2</b> Implementation of the TBT Agreement (13:00 –16:00)	
13:00 – 13:45	(1) Notification Procedures and the National Enquiry Point of the TBT Agreement Speaker: Mr. Arata KUNO (TA Consultant Team) (including Q&A session)
13:45 – 14:30	(2) TBT related Dispute Settlement Cases Speaker: Mr. Masaki ODA (TA Consultant Team)

14:30 – 14:50	(including Q&A session)
14:50 – 15:50	Refreshment (3) Current situation on Implementation of the TBT Agreement in the Philippines Speaker: Ms. Ma. Victoria Campomanes (Chief, Standards Data Center and National WTO TBT Enquiry Point, BPS) (including Q&A session)
16:00	End of the 1 <sup>st</sup> Day



[2 <sup>nd</sup> Day – Thursday 21, August 2003]	
<u>Session 3</u> Current discussion regarding the TBT Agreement (09:00–10:00)	
09:00 – 10:00	Current Topics in the TBT Committee Speaker: Mr. Naotake FUJISHIRO (Deputy Director, International Team, Standard and Conformance Unit, Ministry of Economy, Trade and Industry) (including Q&A session)
<u>Session 4</u> Group Discussion for implementation of the TBT Agreement (10:00–16:00)	
10:00 – 10:30	Explanation on purpose and method of the Group Discussion Speaker: Mr. Masaki ODA and Arata KUNO (TA Consultant Team)
10:30 – 10:50	Refreshment
10:50 – 12:00	Group Discussion Theme1: Role of National Coordinating Committee on TBT Agreement. (Group A and B) Theme2: How to enhance effectiveness and efficiency of Notification System? (Group C and D) Theme3: How to make use of TBT Agreement for Domestic Stakeholders? (Group E and F)
12:00 – 13:00	Lunch (at Pasay B)
13:00 – 14:10	Group Discussion (Continued)
14:10 – 14:30	Refreshment
14:30 – 16:00	Presentations of Group Discussion 14:30 – 14:45 Representative of Group A 14:45 – 15:00 Representative of Group B 15:00 – 15:15 Representative of Group C 15:15 – 15:30 Representative of Group D 15:30 – 15:45 Representative of Group E 15:45 – 16:00 Representative of Group F (Each presentation will be 15 minutes including Q&A)
16:00	Closing Remarks (Japanese side) Mr. Hidekazu Tanaka (Team Leader, JICA-WTO TA Consultant Team) (Philippine side) Ms. Cirila S. Botor (Assistant Director, BPS)

**Capacity Building Program for Implementation of the WTO Agreement  
in the Philippines  
Agreement on Technical Barriers to Trade  
Workshop (II)**

Date: 4-5 December 2003  
 Venue: Renaissance Room, New World Renaissance Hotel Makati City  
 Language: English  
 MC: BPS

Program of the Workshop (II)

[1st Day - Thursday 4, December 2003]	
08:00 – 09:30	Registration
09:30 – 09:50	Opening Remarks (Japanese side) Mr. Osamu Nakagaki (Resident Representative, JICA Philippine Office) (Philippine side) Mrs. Norma C. Hernandez (Chief, Standards Development Division, DTI/BPS)
09:50 – 10:10	Preparation for Session 1 (Refreshment)
<b>Session 1</b> Further Understanding of the TBT Agreement (10:10–12:30)	
10:10 -11:10	(1) Labelling Issues under the TBT Agreement Speaker: Mr. Masaki ODA (TA Consultant Team) (including Q&A session)
11:10 - 12:00	(2) Recent Reform of Technical Regulation and Coordination among Government Agencies in Japan Speaker: Mr. Arata KUNO (TA Consultant Team) (including Q&A session)
12:00 – 13:30	Lunch
<b>Session 2</b> Mutual Recognition Agreement (MRA) (13:30 –16:00)	
13:30 – 14:30	(1) Legal and Economic Background of MRAs and Japanese Experiences Speaker: Mr. Arata KUNO and Mr. Masaki ODA (TA Consultant Team) (including Q&A session)
14:30 – 14:50	Refreshment
14:50 – 15:35	(2) Philippine’s Experiences on MRA with other ASEAN Countries and its

15:35 – 16:00	Perspective Speaker: Mr. Isagani Erna (Supervising Trade-Industry Development Specialist, International Relations, BPS)
16:00	(including Q&A session) Q & A for All the Speakers of 1st Day End of the 1 <sup>st</sup> Day

[2 <sup>nd</sup> Day – Friday 5, December 2003]	
<u>Session 3</u> Current discussion in the TBT Committee (09:00–10:00)	
09:00 – 10:00	Result of the Third Triennial Review of the TBT Agreement Speaker: Mr. Naotake FUJISHIRO (Deputy Director, International Team, Standard and Conformance Unit, Ministry of Economy, Trade and Industry) (including Q&A session)
<u>Session 4</u> Group Discussion for implementation of the TBT Agreement (10:00–16:00)	
10:00 – 10:30	Explanation on purpose and methodology of the Group Discussion Speaker: Mr. Masaki ODA and Arata KUNO (TA Consultant Team)
10:30 – 10:50	Refreshment
10:50 – 12:00	Group Discussion
12:00 – 13:00	Lunch
13:00 – 14:10	Group Discussion (Continued)
14:10 – 14:30	Refreshment
14:30 – 16:00	Presentations of Group Discussion (Each presentation will be 15 minutes including Q&A)
16:00	Closing Remarks (Japanese side) Mr. Hidekazu Tanaka (Team Leader, JICA-WTO TA Consultant Team) (Philippine side) Ms. Ma. Victoria Campomanes (Chief, WTO TBT Enquiry Point and Information Services, BPS)

## Appendix B: Questionnaire and Results

### Component2

The TA Consultant Team conducted a questionnaire survey to participants for each session. The Agriculture/SPS seminar is composed of 6 sessions. Subjects of each session and number of respondents are as shown below.

#### . Subject of Sessions and number of respondents

	Subject	No. of Respondents
Session 1:	General Understanding of the Agreement on Agriculture	83
Session 2:	Distribution System of Agricultural Products in Japan	69
Session 3:	General Understanding of Agreement on the Application of SPS Measures	62
Session 4:	The Situation of Livestock Industry and Animal Quarantine System in Japan	52
Session 5:	Plant Quarantine System in Japan	47
Session 6:	Food Safety and Risk Analysis	53

## II. Evaluation of the Session

### (1) Objective of Attending Session

What was your main objective of attending the Session?

[A] To gain a general knowledge of respective session theme

[B] To gain a knowledge of specific field

[C] To gain a knowledge of Japanese experience

[D] To exchange views with lecturers and participants

[E] Others

	Session1	Session2	Session3	Session4	Session5	Session6
[A]	64 70%	53 45%	54 50%	48 52%	40 55%	52 59%
[B]	12 13%	17 14%	13 12%	7 8%	6 8%	7 8%
[C]	10 11%	33 28%	30 28%	28 30%	22 30%	24 27%
[D]	5 6%	15 13%	11 10%	10 11%	5 7%	5 6%
[E]	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
Total	91	118	108	93	73	88
	100%	100%	100%	100%	100%	100%

(2) Attainment from the Session

1) Were your expectations of the Session met

	Fully met			Not met			
	(+)	[A]	[B]	[C]	[D]	[E]	(-)
	Session1	Session2	Session3	Session4	Session5	Session6	
[A]	9 12%	19 27%	14 25%	14 26%	12 26%	25 48%	
[B]	25 35%	40 58%	32 58%	26 49%	25 54%	22 42%	
[C]	38 52%	10 15%	8 15%	11 21%	8 17%	5 10%	
[D]	1 1%	0 0%	1 2%	2 4%	0 0%	0 0%	
[E]	0 0%	0 0%	0 0%	0 0%	1 2%	0 0%	
Total	73	69	55	53	46	52	
	100%	100%	100%	100%	100%	100%	

2) To what extent did you acquire new knowledge through the Session?

	Very much			Not at all			
	(+)	[A]	[B]	[C]	[D]	[E]	(-)
	Session1	Session2	Session3	Session4	Session5	Session6	
[A]	6 8%	23 34%	18 20%	16 30%	12 27%	23 43%	
[B]	30 39%	33 48%	31 34%	22 42%	24 53%	24 45%	
[C]	40 52%	12 18%	43 47%	14 26%	9 20%	6 11%	
[D]	1 1%	0 0%	0 0%	1 2%	0 0%	0 0%	
[E]	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%	
Total	77	68	92	53	45	53	
	100%	100%	100%	100%	100%	100%	

Participants responded that they acquired new knowledge especially from the second, the fifth, and sixth sessions in which over 80% of participants answered A or B.

3) Are you satisfied with the lecture?

	Very much			Not at all		
	(+) [A]	[B]	[C]	[D]	[E]	(-)
	Session1	Session2	Session3	Session4	Session5	Session6
[A]	9 11%	26 38%	15 24%	17 33%	13 28%	26 49%
[B]	29 37%	32 47%	27 44%	16 31%	22 48%	21 40%
[C]	35 45%	10 15%	18 29%	17 33%	11 24%	6 11%
[D]	5 6%	0 0%	2 3%	2 4%	0 0%	0 0%
[E]	1 1%	0 0%	0 0%	0 0%	0 0%	0 0%
Total	79	68	62	52	46	53
	100%	100%	100%	100%	100%	100%

4) Do you find the distributed materials beneficial?

	Very much			Not at all		
	(+) [A]	[B]	[C]	[D]	[E]	(-)
	Session1	Session2	Session3	Session4	Session5	Session6
[A]	33 47%	29 41%	30 49%	19 40%	22 48%	30 58%
[B]	27 39%	34 49%	26 43%	22 46%	20 43%	20 38%
[C]	8 12%	6 9%	4 7%	6 13%	4 9%	1 2%
[D]	1 1%	1 1%	0 0%	1 2%	0 0%	1 2%
[E]	1 1%	0 0%	1 2%	0 0%	0 0%	0 0%
Total	70	70	61	48	46	52
	100%	100%	100%	100%	100%	100%

Dr. Yamamoto, session 6 who appeared to be confident in lecturing in English received high marks. His presentation skill was appreciated also by well-structured contents and analytical comments toward Japan's bureaucracy. Dr. Kimura used an interpreter that made presentation very clear. Although lecturing performance was in general not highly marked, presentation materials were very much appreciated.

5) Do you think the Session was useful for your country considering the present situation?

Very much

Not at all

(+) [A] [B] [C] [D] [E] (-)

	Session1	Session2	Session3	Session4	Session5	Session6
[A]	27 38%	23 34%	32 46%	20 40%	20 45%	29 57%
[B]	30 42%	31 46%	32 46%	20 40%	19 43%	16 31%
[C]	13 18%	13 19%	4 6%	9 18%	5 11%	6 12%
[D]	0 0	0 0	0 0%	1 2%	0 0%	0 0%
[E]	1 2%	1 1%	1 1%	0 0%	0 0%	0 0%
Total	71	68	69	50	44	51
	100%	100%	100%	100%	100%	100%

6) Comparison with Other Training Program

Have you attend the sessions related to WTO?

	Session1	Session2	Session3	Session4	Session5	Session6
Yes	22 29%	42 76%	24 46%	30 79%	24 67%	18 38%
No	53 71%	13 24%	28 54%	8 21%	12 33%	29 62%

7) How do you think the impact of this Session compared with your training program?

Very useful

Not useful at all

(+) [A] [B] [C] [D] [E] (-)

	Session1	Session2	Session3	Session4	Session5	Session6
[A]	10 25%	10 26%	13 35%	11 44%	6 29%	11 39%
[B]	18 45%	19 50%	13 35%	11 44%	10 48%	14 50%
[C]	11 28%	9 24%	10 27%	3 12%	5 24%	3 11%
[D]	0 0%	0 0%	1 3%	0 0%	0 0%	0 0%
[E]	1 2%	0 0%	0 0%	0 0%	0 0%	0 0%
Total	40	38	37	25	21	28
	100%	100%	100%	100%	100%	100%

### III. Outcome of the Session

#### (1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the Session?

	Very much (+)					Not at all (-)
	[A]	[B]	[C]	[D]	[E]	
	Session1	Session2	Session3	Session4	Session5	Session6
[A]	13 17%	13 20%	24 39%	17 37%	10 22%	21 40%
[B]	33 44%	32 49%	23 38%	19 39%	18 40%	27 51%
[C]	26 35%	18 28%	13 21%	10 20%	16 36%	5 9%
[D]	3 4%	2 3%	1 2%	2 4%	1 2%	0 0%
[E]	0 0%	0 0%	0 0%	1 2%	0 0%	0 0%
Total	75	65	61	49	45	53
	100%	100%	100%	100%	100%	100%

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the Session?

Some expressed their difficulties in utilizing knowledge, due to lack of budget, lack of laboratory equipment/apparatus and poor knowledge sharing system.

#### (2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the Session?

[A] Informing my colleagues or subordinates personally

[B] Giving lectures

[C] Planning training courses and Sessions

[D] Others: please specify

[E] Cannot be diffused

	Session1	Session2	Session3	Session4	Session5	Session6
[A]	51 80%	39 60%	44 72%	36 65%	37 74%	40 63%
[B]	8 13%	18 28%	11 18%	12 22%	9 18%	15 24%
[C]	3 5%	6 9%	6 10%	5 9%	3 6%	8 13%
[D]	2 3%	2 3%	0 0%	2 4%	1 2%	0 0%
[E]	0 0%	0 0%	0 0%	0 0%	0 0%	0 0%
Total	64	65	61	55	50	63
	100%	100%	100%	100%	100%	100%



2) In case you choose [E], what are the obstacles in diffusing what you acquired from the Session?

Approximately 70% respondents answered that the way of dissemination of knowledge would not be systematic, but informal due to the lack of budget and resources to organize training program back in their offices/regions.

#### IV. For the Better Capacity Building

For further improving your/your organizations' capacity complying the Agreements, following two questions were asked.

(1) What kind of topic do you need to be covered?

The main topics raised in the questionnaire are as follows:

- Legal matters related to WTO implementation
- Tariffication, trade policy agreements
- Veterinary issue / Advance technology in meat inspection system
- Effective eradication programs (potential quarantine pest and fruit flies)
- Biotechnology to improve and increase the facility of the products in order to be competitive to foreign products
- Accreditation of laboratory
- Computerization of plant quarantine linked with other agencies such as Bureau of Customs and Foreign Affairs
- GMO regulations in Japan

(2) Comments on seminar

Participants raised the comments on the seminar for the future capacity buildings program as follows.

- Effort to continue trainings and to update development of WTO related issues are necessary.
- Aside from giving speakers, there can be actual or even hands-on experience or exposures for trainees to fully understand. Field trainings should be additionally arranged.
- Seminar should have more enough time frame; Materials should be distributed well in advance and more time for discussion among participants and lectures for understanding in depth.
- Speakers should be familiarized with the situation in the Philippines for giving more appropriate speaker to the participants. In addition, lectures should be good English speakers otherwise interpreters should be provided.
- JICA and the Philippines should come up with an exchange program from and among plant quarantine officers

## **Component3**

(a) Workshop on All-Service Sectors (June 9, 2003)

### I. GENERAL

#### 1) Attendees

The following government agencies and private groups were represented in the workshop:

- Department of Trade and Industry (DTI)
- Department of Labor and Employment (DOLE)
- Department of Environment & Natural Resources (DENR)
- Department of Tourism (DOT)
- Department of Foreign Affairs (DFA)
- Board of Investments (BOI)
- Philippine Senate
- House of Representatives
- National Telecommunications Commissions (NTC)
- Technical Education & Skills Development Authority (TESDA)
- Phil Overseas Employment Administration (POEA)
- Professional Regulations Commission (PRC)
- Air Transportation Office (ATO)
- National Commission on Culture and Arts (NCCA)
- Securities and Exchange Commission (SEC)
- Maritime Industry Authority (MARINA)
- Commission on Higher Education (CHED)
- Construction Industry Authority of the Philippines (CIAP)
- Insurance Commission

35 participants out of 45 participants submitted the questionnaires.

#### 2) Participants' Nature of Work

Generally, the participants represent a significant core of individuals, who deal with the development of policies, policy research and formulation, planning concerns, regulatory functions, executive management, and similar other functions. Some of them have more specific and more relevant responsibilities as to the workshop, such that they are involved in local and international trade-related matters, international and bilateral agreements, etc. The audience composed of people from the government, as well as the private sector, who will highly appreciate the workshop on GATS Component considering their responsibilities on their respective work.

## **II. EVALUATION**

### **1) Objective of Attending Workshop**

The general objective of the participants in attending the workshop was to gain a general knowledge of the GATS. Specifically, the concerns were as follows:

- To learn how to formulate positions and negotiating techniques;
- Further knowledge on agreement formulation, drafting of bilateral/multilateral agreements
- To be able to understand and acquire strategic negotiation skills on GATS
- To know the developments in education and training services/ human capacity building under the GATS
- To know the Philippines' present involvement in GATS negotiation
- To determine the relationship of the GATS with investment-related agreements
- To be able to meet the needs of the industries, vis-à-vis GATS.

### **2) Attainment from the Seminar**

#### **(a) Expectations met**

The workshop has fulfilled the expectations of the participants, with 75% of them who gave A and B replies. Five (5) responds were partly satisfied while only 3 were not.

#### **(b) Extent of new knowledge acquired**

Majority felt that they have acquired new knowledge on the seminar though not to the fullest. Only 18% felt they did not acquired so much knowledge in the workshop.

#### **(c) The most beneficial topic in the seminar**

The common response were the steps in assessing requests, formulating offers, developing a negotiation position, and strategies in negotiation. Others found the question and answer portion more beneficial as the respondents give more specific answers to the concerns of the attendees. One participant appreciated the success stories of liberalized countries because it gave him/her the idea whether liberalization does bring about desirable outcome, particularly to developing economies.

#### **(d) The usefulness of the workshop**

The participants find the workshop very useful for the Philippines in coming up with a national negotiating framework plan. They realize the importance of liberalization to the economy of the country.

### **3) Comparison with other programs**

#### **(a) Similar Seminars/Workshops**

- GATS seminar Conducted by Markus Jelito of NEDA
- GATS Seminar by UNDP, Oct 2002
- Workshop on Financial Services, CIDA, March 2002

- ODA Workshop on Trade-in Financial Services
- GATS Seminar/Workshop conducted by the Canadian Government
- Workshops initiated by PCCI

(b) Impact of this Seminar as compared with other programs

The responses reflected that the seminar had a high impact as compared with the other training programs attended in the past.

### **III. OUTCOME OF THE SEMINAR**

#### 1) Utilization

In the respective jobs of the participants to what extent will the knowledge acquired by utilized  
The knowledge acquired in the seminar will be utilized to the fullest according to majority (80%) of the attendees. They find the issues very relevant to their respective job assignments.  
A respondent sees that the knowledge acquired in the workshop may only be utilized during the consultation with industry stakeholders.

#### 2) Diffusion of knowledge acquired from the workshop

The most popular way suggested by the participants on how they can diffuse the knowledge acquired in the workshop was through personal dissemination to co-workers, co-employees, or colleagues. However, giving speakers and planning for training courses and workshops were also considered important, particularly to some participants from higher management level. Some plans to prepare or write policy papers, handouts, and reports on the knowledge gained in the workshop.  
A participant's apprehension was specifically mentioned, which said that dissemination of information would not be possible without the cooperation of higher management of concerned offices.

### **IV. FOR BETTER CAPACITY BUILDING**

1) There were only 9 participants who responded considering that they have participated in the January and/or May workshops. Most of them were reluctant to answer due to inadequate information dissemination and focus on the subject matter. The interest level of the participants was not intensified on the first workshops.

To maintain or improve on the understanding of the subject matter, most of them were content with further research through available literatures and the internet.

#### 2) Trainings/workshops suggested by participants

Following are the suggestions and possible topics for training or workshop to further improve capacity on GATS:

- Monitoring and Preparing Assessment of GAT commitments
- Assessing impacts of offers/commitments and determining safeguards
- Assessing GATS's impact on developing countries
- Usefulness and appropriateness of multilateral or bilateral agreements
- Techniques on effective negotiations
- Analyses on specific impacts to the various sectors, whether the WTO membership is beneficial or not to these sectors
- Trade remedies
- Implications of the entry of China to WTO
- Basic knowledge on GATS
- In-depth dimensions of the general provisions and agreements
- Dispute Settlements
- Environmental Issues and concerns
- Trade-in Financial Services
- Non-theoretical type workshops wherein more pragmatic modes of learning are set, such as case studies, analysis of present situation in the Philippines and that of the other countries
- Cross sectoral exchanges or cross-sectoral reciprocity
- Market access conditions re: technology transfer vis-à-vis patent regimes

### 3) Other suggestions

- Workshops to include case studies or discussions on "modal situations" for negotiation strategy.
- U-round table setting type of workshop.
- Private sector should also be invited
- Sectoral workshops with experts
- Include experts from developing countries
- Continuing workshops and training; A one-day workshop may not have a significant impact. There is lack of constant flow of information or participation in the WTO or GATS issues
- Benefits of the GATS should be highlighted. The responses to the questions should be more definite. Experts' responses must be more specific and direct answers to questions.
- Heads or government agencies and organizations must be obliged to participate in these workshops instead of sending representatives.

(b) Workshop on Tourism Services (June 10, 2003)

## I. GENERAL

### 1) Attendees

The following government agencies and private groups were represented in the workshop:

- Department of Tourism
- Board of Investments
- DOLE Bureau of Local Employment
- Hotels and Restaurants Association of the Philippines
- Individual Hotels
- Hotels, Resorts & Restaurants Association of Cebu
- Alliance of Progressive Labor (APL)
- National Union of Workers, Resources and Allied Industries (NUWRAI)
- Institute of Labor Studies

Out of 28 participants, 14 participants submitted their replies on questionnaire.

### Participants' Nature of Work

The participants comprise of representatives from the tourism department of the government and its allied agencies, the Department of Labor and Employment, as well as private entrepreneurs and organizations from the hotel and restaurant business, labor groups, and concerned institutions. Almost all of them are involved in promotions, planning, marketing, policy formulation, and management.

## II. EVALUATION

### 1) Objective of Attending Workshop

The general objective of the participants in attending the workshop was to gain a general knowledge of the GATS. Specifically, the concerns were as follows:

- Tourism liberalization
- Impacts of the GATS to the tourism-related businesses and labor manpower
- Opportunities and growth of the tourism sector with the GATS.
- Where and how is the Philippines' stand in the tourism industry as compared to the other ASEAN countries
- Acquire an in-depth knowledge on the government's rules and regulations relevant to tourism
- What other service sectors that the government has had commitments.

## 2) Attainment from the Seminar

### (a) Expectations met

The workshop has fulfilled the expectations of the participants, with 9 out of 14 who gave B responses, 3 for C. Only one participant was not satisfied (D) while another one did not replied.

### (b) Extent of new knowledge acquired

Majority felt that they have acquired new knowledge on the seminar though not to the fullest ("B" responses). Only 3 persons out of the 14 felt they did not acquired so much knowledge in the workshop, with C and D answers.

### (c) The most beneficial topic in the seminar        Reasons

- Philippine situation on tourism as compared to its neighboring ASEAN countries
- It gives a clear picture of the Philippine scenario in the tourism industry; awareness is vital to their businesses; Informative as to the potential markets
- Principles and understanding of the GATS
- Opens their knowledge and understanding on WTO and GATS
- Tourism liberalization
- Studies on Philippine competitiveness
- Serves as benchmark for take-off to meet Philippine targets
- Preparation of Schedules of Commitment and Modes of Supply
- To determine when and what to do for the tourism industry and the country in general

### (d) The usefulness of the workshop

The participants find the workshop very useful for the Philippines for the following reasons:

- The knowledge in the workshop can be used as the basis for revising government policies and restrictions;
- The process can help the economy;
- It gave the participants the knowledge on what and what not to commit, and the basic principles of GATS, and the strategies for negotiations.

### (e) Comparison with other programs

#### Similar Seminars/Workshops

- WTO-GATS Workshop on Financial Services (March 2003), sponsored by the Canadian Embassy;
- Computer Technology for Hotels through IHRA and WTO; Hotel Accounts Standardization;
- Labor Standards by ILO;
- NEDA sponsored GATS Seminars conducted by WTO experts;
- APL-CW Seminar/Workshop on WTO membership and globalization held in Laguna on 2000;
- FES on China's WTO membership, Singapore 2002

Majority of the participants had neither other seminars nor workshops on these topics, except this

one.

- Impact of this Seminar as compared with other programs

For those who had gone to similar workshops in the past, the impact of this workshop is considerably useful to them. However, a few of them could hardly assess the impact compared to the other programs attended in the past.

### **III. OUTCOME OF THE SEMINAR**

#### 1) Utilization

In the respective jobs of the participants to what extent will the knowledge acquired be utilized;

The responses were positive, that the knowledge acquired from the workshop can be utilized in their own jobs. However, the responses were somehow on the midstream. This shows that the general view of the participants is that the knowledge acquired may or may not be useful. It only proves that this specific audience did not have a full appreciation yet of the topics imparted to them on the workshop.

In case of “D” or “E” choices, what are the obstacles in utilizing what has been acquired from the workshop?

There was only one “D” response.

#### 2) Diffusion of knowledge acquired from the workshop

The most popular way suggested by the participants on how they can diffuse the knowledge acquired in the workshop was through personal dissemination to co-workers, co-employees, or colleagues. However, giving speakers and planning for training courses and workshops were also considered important, particularly to some participants from higher management level. Some plans to include these as inputs to policy researches of their organization, while others would like to have continuous coordination with the DOT and NEDA in order to have more knowledge on the subject matter.

### **VI. FOR BETTER CAPACITY BUILDING**

1) There was no significant response for this question.

2) Trainings/workshops suggested by participants

- Market access and national treatment limitations;
- Concept of globalization;
- Transfer of technology from other countries;
- Improvement techniques in the tourism industry through GATS;
- Effective implementation of tourism master plans;
- Mapping and establishing linkages with other sectors in negotiations;
- GATS in relation to Philippine Labor Laws;



- Application of GATS to the Hotel Industry and the effects of liberalization to the industry;
- Measurement of actual versus projected benefits of WTO-GATS on developing countries;
- Human Resource Development, Module 4

3) Other suggestions

- More capacity building workshops on WTO/GATS rules and how it relates to other competing negotiations (APEC, NAFTA, bilateral agreements, etc.).
- Encouragement of regional tourism within ASEAN region.
- Seminar/workshops to be conducted for other priority sectors.
- A study be conducted on the impact of previous Philippine government WTO-GATS commitments, whether the Philippines has benefited and to what extent, if any. This can serve an input to future negotiations, with the help of JICA.

(c) Workshop on Transportation Services (June 11, 2003)

## II. GENERAL

### 1) Attendees

The following government agencies and private groups from the Transport Sector attended the workshop:

- Department of Transportation and Communications
- Philippine Ports Authority
- Civil Aeronautics Board
- National Economic and Development Authority
- Mactan – Cebu International Airport Authority
- Maritime Industry Authority
- Air Transportation Office
- House of Representatives, Congressional Planning and Budget Office
- DOTC Rail TDO
- Cebu Port Authority
- MAISCOR Holdings, Inc.

24 participants out of 45 participants answered the questionnaire.

### 2) Participants' Nature of Work

The participants consist of representatives from the transport sector of the government, specifically from those concerned with air and water transport. Only one participant came from the private sector. The most of the participants are from the higher management brackets of their respective offices. Specifically, the nature of work is planning, project evaluation, policies and programs formulation, marketing evaluation, and research.

## II. EVALUATION

### 1) Objective of Attending Workshop

The general objective of the participants in attending the workshop was to gain a general knowledge of the GATS. Specifically, the concerns were as follows:

- To know the relation of the maritime sector with the GATS issues
- The commitments of the Philippine government to GATS with regards to transport sector

A respondent specifically pointed out that she expected a brief projection or presentation on the concept / coverage of WTO/GATS.

### 2) Attainment from the Seminar

#### (a) Expectations met

The workshop has fulfilled the expectations of the participants, with 15 out of 20 who gave A and B

responses. There were 5 participants who gave “C” answers, which means partial fulfillment, while others did not replied.

(b) Extent of new knowledge acquired

Almost 50% of the participants felt that they have acquired enough knowledge about the subject matter. The others have some doubts that they have acquired new knowledge on the workshop.

(c) The most beneficial topic in the seminar, and (d) Reasons

Specific Concerns of Maritime Transport and Aviation/ Relevance to the present jobs

- Other countries’ request to the Philippine Government/ Disparity of request with Phil. Standards, laws and regulations
- Status Report on Maritime and Air Transport / Gives the scenario on the competitiveness and deficiency of the industry towards liberalization
- GATS as applied to the Airport Service Sector/ Has direct impact on the services/organizations of airport-based companies.
- Overview on current negotiations/review and assessment of requests and offers/ Gives a clear picture on status of the GATS
- Competitiveness of Philippine Air and Maritime Transport Services/Differentiates the functions of the different agencies under the DOTC and defines the issues relevant to GATS/WTO

(e) The usefulness of the workshop

Only 58% of the participants responded to the question. Seven out of 14 who answered thought that the workshop was very much useful for the Philippines. Generally, the reasons why they find the workshop useful are for the country to increase awareness and to have a competitive edge in the global market. The lack of understanding of WTO/GATS issues makes it difficult for the country to adapt to the present situation that other developed countries are enjoying with the benefits gained from WTO/GATS.

3) Comparison with other programs

(a) Similar Seminars/Workshops

There were only few among the participants who had previous seminars/workshops similar or relevant to the WTO/GATS. This was the first workshop on the topic for most of them. Some relevant seminars were as follows:

- Updates on Philippine negotiations in the WTO, sponsored by the DTI
- Seminar / Workshop on GATS (October 2002)
- Seminar on Financial Services, March 2003

(b) Impact of this Seminar as compared with other programs

For those who had gone to similar workshops in the past, the impact of this workshop is considerably useful to them. However, a few of them could hardly assess the impact compared to

the other programs attended in the past.

### **III. OUTCOME OF THE SEMINAR**

#### 1) Utilization

In the respective jobs of the participants to what extent will the knowledge acquired be utilized; The responses were neither positive nor negative, as these fell on the midstream. This shows that the general view of the participants is that the knowledge acquired may or may not be useful. It only proves that this specific audience did not have a full appreciation yet of the topics imparted to them on the workshop.

In case of “D” or “E” choices, what are the obstacles in utilizing what has been acquired from the workshop?

The documents given, according to some of them may be useful, but the time limit in presenting the materials was too short that they have not absorbed enough about the WTO/GATS seminar.

#### 2) Diffusion of knowledge acquired from the workshop

The most popular way suggested by the participants on how they can diffuse the knowledge acquired in the workshop was through personal dissemination to co-workers, co-employees, or colleagues. However, a few considered giving speakers and planning for training courses and workshops as equally important, particularly to some participants from higher management level. There were those who hesitate to diffuse the information because they feel that they don't yet have adequate knowledge acquired from the workshop.

### **IV. FOR BETTER CAPACITY BUILDING**

1) There was no significant response for this question.

#### 2) Trainings/workshops suggested by participants

- Multi-modal transport in line with the WTO/GATS, particularly on maritime safety
- Comparative analysis on negotiations of other WTO members in agriculture, trade, and professional services
- Details of the agreements on the sectors mentioned
- Continuing program on WTO/GATS for the transport sector
- More in-depth seminars/trainings/workshops on GATS; dispute settlements

#### 3) Other suggestions

There were no suggestions from the participants, except for one, which says that workshops and seminars like this should be attended by the higher positions of the government sector, and higher management level for private sector so that they would be more aware and knowledgeable on these issues.

(d) Workshop on Energy and Environment-related Services (November 6, 2003)

### 1. General questions

(1) Number of respondents

39 (out of 50 participants)

(2) Length of involvement for WTO-related job

### 2. Evaluation of the Workshop

(1) Objective of attending Workshop (multiple answers)

[A] To gain a general knowledge of GATS	35	(89.7%)
[B] To gain a knowledge of specific field	21	(53.8%)
[C] To gain a knowledge of Japanese experience	4	(10.3%)
[D] To exchange views with lecturers and participants	16	(41.0%)
[E] Others	3	(7.7%)
No answer	1	

[B] Specific answer

- Relationship of GATS on Environmental of Services.
- Application of GATS to the Philippine Energy and Environmental Sector
- Agriculture and Environment
- Effects and Procedures
- To know what is expected from the Philippines and what can the country benefit from GATS.

[E] Specific answer

- To learn about expenses of other economic countries on GATS
- To know / learn experiences of other countries
- The Philippine's involvement in GATS on petroleum related issues

(2) Attainment from the Workshop

1) Were your expectations of the workshop met?			
Fully met	[A, 5 point]	2	(5.1%)
	[B, 4 point]	17	(43.6%)
	[C, 3 point]	17	(43.6%)
	[D, 2 point]	2	(5.1%)
Not met	[E, 1 point]	0	(0.0%)
	No answer	2	Average 3.5 point

2) To what extent did you acquire new knowledge through the workshop?

Very much	[A, 5 point]	3	(7.7%)
	[B, 4 point]	22	(56.4%)
	[C, 3 point]	9	(23.1%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)

No answer 5

Average 3.8 point

3) What kind of topics in the workshop do you think is the most beneficial? (Multiple answers)

• All	2	(5.1%)
• Energy services	9	(23.1%)
• Environmental services	9	(23.1%)
• General principles and understanding of GATS	15	(38.5%)
• Other countries commitments to WTO		

No answer 6

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	3	(7.7%)
	[B, 4 point]	18	(46.2%)
	[C, 3 point]	9	(23.1%)
	[D, 2 point]	1	(2.6%)
Not at all	[E, 1 point]	0	(0.0%)

No answer 6 Average 3.7 point

### (3) Comparison with Own Training Program

1) What kind of workshops related to WTO have you attended recently? (Example)

- Management services and technical
- Engineering
- Workshop on cities and its implementation
- PRC sponsored presentation and seminar
- Workshop on trade and environment issues, sponsored by UNICTAD

No answers 3

31(79.5%) of which 39 respondents have not ever attended workshops related to WTO.

2) How do you think the impact of this workshop compared with your training program?

Very useful	[A, 5 point]	4	(10.3%)
	[B, 4 point]	7	(17.9%)
	[C, 3 point]	3	(7.7%)
	[D, 2 point]	3	(7.7%)
Not useful at all	[E, 1 point]	0	(0.0%)
	No answers	22	
Average 3.7			

### 3. Outcome of the Workshop

(1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	6	(15.4%)
	[B, 4 point]	12	(30.8%)
	[C, 3 point]	9	(23.1%)
	[D, 2 point]	4	(10.3%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	8	
Average 3.6 point			

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

- No to tangible discussion of applying GATS
- It is not individuality and not enough experience to compete on the outside
- Finance
- A lot of government regulation
- Need to have policy change or issuance of certain rules concerning GATS in existing laws (administrative and finance) related to GATS
- emailed electronic copy which the participants can upload to their website

(2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?

[A] Informing my colleagues or subordinated personally	31	(79.5%)
[B] Giving lecture	7	(17.9%)
[C] Planning training courses and workshop	6	(15.4%)
[D] Others	8	(20.5%)
[E] Cannot be diffused	3	(7.7%)
No answer	3	

[D] (Specific answer)

- Decision making for new project
- Through promotional reading materials such as brochures, pamphlets, newsletters and CDs etc
- Discussion and Share the workshop materials and colleagues
- Inform discussion and feedback during office meeting
- Reporting regular RDC
- Specific areas related to soil and water cleaning and related environmental services
- More familiarity with WTO, GATS and other concerned

2) In case you choose [E], what are the obstacles in diffusing what you acquired from the workshop?

- Need to know and understand details of GATS.

**4.For the Better Capacity Building**

(1) Please answer following questions if you had participated in our workshops held in July.

1) In your job, to what extent do you think you could utilize the knowledge acquired from the previous workshops?

Very much	[A, 5 point]	0	(0.0%)
	[B, 4 point]	2	(5.1%)
	[C, 3 point]	3	(7.7%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	34	

Average 3.4 point



2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

3) Since the previous workshops, what have you done to maintain or improve the knowledge acquired from the workshop? (Multiple answers)

[A] Attended other workshops/seminars on the related topics	4
[B] Holding workshops with colleagues or counterparts in other organizations	1
[C] Studied further by myself through texts or written materials	1
[D] Others	4
[E] Nothing	0
No answer	31

[D] Specific answers

- To make it in line with mining sector
- Continuance of upgrading on GATS development to keep the posts with the energy issues related to GATS

(2) What sort of training or workshop do you need to further improve your/your organizations capacity with regard to the GATS?

What kind of topic do you need to be covered?

- To be known practical steps of accomplishing schedule to be submitted to WTO
- Rules and regulation of GATS and its application and implementation
- Basic knowledge of GATS
  - : Case studies on impact of GATS in developing industrialized countries
  - : Advantages, disadvantages and benefit of GATS in the countries of different economic levels
  - : Scope and definition
- Assessing of effects of GATS on countries
- Regard to national legal limitation imposed by the countries contribution existing laws
- Concentration or focus on a particular sector
- Specific to the private and government sectors environmental services
- The relationship of GATS with the multi-lateral environmental agreements like CITES
- Perception of negotiating skills on capacity building
- Update on request and offers of both developed and developing countries

No answer 13

(3) Others (any suggestions)

- The utility of this workshop to understand WTO and GATS better.
- Various form of partnership
- Need to detailed discuss and definition on environmental services or the central products
- To provide capacity building on specific technical services like environmental services
- Request for a diskette or CD of the hand outs which the participates can upload to their website

No answer            21

(e) Workshop on Professional Services (November 7, 2003)

**1. General questions**

- (1) Number of respondents  
34 (out of 50 participants)
- (2) Length of involvement

**2. Evaluation of the Workshop**

(1) Objective of attending Workshop (multiple answers)

[A] To gain a general knowledge of GATS	26	(76.5%)
[B] To gain a knowledge of specific field	17	(50.0%)
[C] To gain a knowledge of Japanese experience	8	(23.5%)
[D] To exchange views with lecturers and participants	14	(41.2%)
[E] Others	1	(2.9%)
No answer	2	

[B] Specific answer

- To enhance knowledge on WTO and GATS
- Metallurgical and Construction Engineering
- Health related
- Mode IV movement of natural resources
- GATS significant relationship with the teaching professor
- Awareness of service liberalization
- Commitments in professional services
- Offers on professional services
- Professional services in Architecture
- To know more about different supply

[E] Specific answer

- To see how a literal appointment with Japan will benefit Filipino professionals
- For feasible reason for the less liberal Commitment in Mode
- To gain a wider perspective of GATS before submitting affirmative decision
- To gain necessary expertise on the subject(s)

(2) Attainment from the workshop

1) Were your expectations of the workshop met?

Fully met	[A, 5 point]	5	(14.7%)
	[B, 4 point]	21	(61.8%)
	[C, 3 point]	7	(20.6%)
	[D, 2 point]	1	(2.9%)
Not met	[E, 1 point]	0	(0.0%)
	No answer	2	

Average 3.9 point

2) To what extent did you acquire now knowledge through the workshop?

Very much	[A, 5 point]	5	(14.7%)
	[B, 4 point]	18	(52.9%)
	[C, 3 point]	4	(11.8%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	5	

Average 4.0 point

3) What kind of topics in the workshop do you think the most beneficial? (Multiple answers)

-	GATS on professional services	7	(20.6%)
-	Movement of natural persons	6	(17.6%)
	: Classify issues		
	: Domestic regulation controls entry the professions through qualification or licensing etc		
-	Review of GATS	3	(8.8%)
-	Mode	2	(5.9%)
-	Creation of guidelines for mutual recognition agreement	1	(2.9%)
-	Commitment and prospect of countries	1	(2.9%)
-	Topic on MNP	1	(2.9%)
-	All	1	(2.9%)
-	Update pros and cons	1	(2.9%)
	No answer	7	

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	10	(29.4%)
	[B, 4 point]	16	(47.1%)
	[C, 3 point]	5	(14.7%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	4	

Average 4.2 point

(3) Comparison with Own Training Program

1) What kind of workshops related to WTO have you attended recently?

(Examples)

- Seminar workshop at the PRC
- Negotiation, dispute
- UAP (United Architects of the Philippines) Conventions  
ex: PALA (Philippines Association of Landscape Areas)
- JICA -capability building series of 3 seminars
- WTO/GATS Capability buildings
- Workshop attended by PRB's, APO's, officials and other involved agencies

No answers 22

4 (11.8%) of which 34 respondents have not ever attended workshops related to WTO.

2) How do you think the impact of this workshop compared with your training program?

Very useful	[A, 5 point]	5	(14.7%)
	[B, 4 point]	9	(26.5%)
	[C, 3 point]	3	(8.8%)
	[D, 2 point]	1	(2.9%)
Not useful at all	[E, 1 point]	0	(0.0%)
	No answers	15	

Average 4.0

### 3. Outcome of the Workshop

#### (1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	7	(20.6%)
	[B, 4 point]	12	(35.3%)
	[C, 3 point]	8	(23.5%)
	[D, 2 point]	1	(2.9%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	5	

Average 3.9 point

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

- In making chances
- Giving guidance to bonds
- APOs
- Time and financial constraints
- Difficulty of getting foreign speakers and instructors
- The non-participation in the actual negotiation

#### (2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?

[A] Informing my colleagues or subordinated personally	22	(64.7%)
[B] Giving lecture	6	(17.6%)
[C] Planning training courses and workshop	10	(29.4%)
[D] Others	7	(20.6%)
[E] Cannot be diffused	2	(5.9%)
	No answer	2

[D] (Specific answer)

- Essences building any PRB's and APO's
- Providing valuable information to colleague during CPE seminars
- Informing the members of my association (and profession) in a conventions and seminars and email
- Dissemination upon instruction by commitment

- Participation in meeting on WTO
- The limit of contracts with other CPAs

2) In case you choose [E], what are the obstacles in diffusing what you acquired from the workshop?

No answer

#### 4. For the Better Capacity Building

(1) Please answer following questions if you had participated in our workshops held in July.

1) In your job, to what extent do you think you could utilize the knowledge acquired from the previous workshops?

Very much	[A, 5 point]	2	(5.9%)
	[B, 4 point]	5	(14.7%)
	[C, 3 point]	5	(14.7%)
	[D, 2 point]	2	(5.9%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	20	Average 3.5 point

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

- Perception of midwifery profession in the Philippines
- Non-participation in actual negotiation

3) Since the previous workshops, what have you done to maintain or improve the knowledge acquired from the workshop? (Multiple answers)

[A] Attended other workshops/seminars on the related topics	5	(14.7%)
[B] Holding workshops with colleagues or counterparts in other organizations	4	(11.8%)
[C] Studied further by myself through texts or written materials	3	(8.8%)
[D] Others	3	(8.8%)
[E] Nothing	1	(2.9%)
No answer	24	

[D] Specific answers

- Assisting in preparing papers / drafting
- Participation in discussion process
- Speaker on specialized topic

(2) What sort of training or workshop do you need to further improve your/your organizations capacity with regard to the GATS?

What kind of topic do you need to be covered?

- More about the credibility of WTO
- Superstructure that can protect the Philippines
- Mode
- Other countries commitments
- Engineering services
- Preparing offers and request lists
- Mode on focus on tourism
- Offer in professional services
  - : Scheduling of commitments for professional services
  - : Specific on health movement
  - : Professional development program
- Prospect for teachers
- Right and duties of natural plans

No answer 9

(3) Others (any suggestions)

- WTO regulations, dispute settlement
- Value from commitment
- Some similar services with NGO's civil society
- Improvement of loud system of the venue to be more appreciated
- Active disseminate of information to promote understanding on the topics
- Simultaneous negotiation on the service
- Gathering and analyzing data on training on demographics of professionals
- More clearer presentation

No answer 23



(f) Simulation Workshop on the GATS Request-Offer Approach to Services Trade Negotiations (January 26-27, 2004)

### 1. General questions

(1) Number of respondents

25 (out of 50 participants)

(2) Length of involvement for WTO-related job

3.2 years

### 2. Evaluation of the Workshop

(1) Objective of attending Workshop

1.	To lean negotiation skills	11
2.	To gain knowledge in GATS request-offer approach to trade negotiations	8
3.	To gain a general knowledge of GATS	5
4.	To improve skill in scheduling commitments	1
5.	To complete the whole series of JICA program & refine further knowledge of dynamics in GATS negotiation	1
6.	Review WTO exercise	1

(2) Attainment from the Workshop

1) Were your expectations of the workshop met?

Fully met	[A, 5 point]	13	(52.0%)
	[B, 4 point]	12	(48.0%)
	[C, 3 point]	0	(0.0%)
	[D, 2 point]	0	(0.0%)
Not met	[E, 1 point]	0	(0.0%)
	No answer	0	

Average 4.5 point

2) To what extent did you acquire new knowledge through the workshop?

Very much	[A, 5 point]	9	(36.0%)
	[B, 4 point]	15	(60.0%)
	[C, 3 point]	1	(4.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	0	

Average 4.3 point

3) What kind of topics in the workshop do you think is the most beneficial? (Multiple answers)

7. Request and Offer (many answers)
8. Request and offer negotiation process and the simulation workshop
9. Negotiation workshops
10. the simulating exercise
11. Simulation of preparation for and going
12. Development of request and offer
13. The simulation of request and offer process
14. Different modes (1,2,3,4) market access national trade formulation of offers and requests; negotiations
15. Request are offer negotiations; strategy
16. The sample cases of acts
17. the topic on making a request
18. All

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	15	(60.0%)
	[B, 4 point]	9	(36.0%)
	[C, 3 point]	1	(4.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
	No answer	0	

Average 4.6 point

(Reason)

- Inter-Agency Committee members are well registered in this workshop (Although it would be better if more participants could be accommodated, which could serve as understudies of IAC member.
- Need to improve our negotiating position in GATS.
- We have less knowledge on WTO GATS agreement
- This type of workshop is very good for a country that has long been disadvantaged in trade negotiations.
- Our negotiations or potential negotiation from pool of experts.
- Gives continuance to the WTO exercise
- It is very useful considering we are a third world country.

### 3. Outcome of the Workshop

#### (1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	9	(37.5%)
	[B, 4 point]	10	(41.7%)
	[C, 3 point]	3	(12.5%)
	[D, 2 point]	2	( 8.3%)
Not at all	[E, 1 point]	0	( 0.0%)
	No answer	1	

Average 4.1 point

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

- My acquired knowledge is not necessary in the insurance industry. Since 1995, the insurance industry is 100% liberalized
- My position in our agency is not one of decisions - making negotiations.

(2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?  
(multiple answers)

[A] Informing my colleagues or subordinated personally	16	(64.0%)
[B] Giving lecture	4	(16.0%)
[C] Planning training courses and workshop	7	(28.0%)
[D] Others	5	(20.0%)
[E] Cannot be diffused	0	(0.0%)
No answer	0	

[D] (Specific answer)

- through primers (WTO)
- Though echo seminars with my colleagues.
- Planning are setting politically for implication of GATS to human resource.

2) In case you choose [E], what are the obstacles in diffusing what you acquired from the workshop?

-Nobody answers.

**4.For the Better Capacity Building**

(1) Please answer following questions if you had participated in our workshops held in July.

1) In your job, to what extent do you think you could utilize the knowledge acquired from the previous workshops?

Very much	[A, 5 point]	7	(28.0%)
	[B, 4 point]	5	(20.0%)
	[C, 3 point]	2	( 8.0%)
	[D, 2 point]	1	( 4.0%)
Not at all	[E, 1 point]	0	( 0.0%)
	No answer	10	

Average 4.2 point

2) In case you choose [D] or [E], what are the obstacles in utilizing what you acquired from the workshop?

- The insurance industry is 100% liberalized, I have nothing to offer or suggest.

3) Since the previous workshops, what have you done to maintain or improve the knowledge acquired from the workshop? (Multiple answers)

[A] Attended other workshops/seminars on the related topics	7 (28.0%)
[B] Holding workshops with colleagues or counterparts in other organizations	1 ( 4.0%)
[C] Studied further by myself through texts or written materials	12 (48.0%)
[D] Others	2 ( 8.0%)
[E] Nothing	0 ( .0%)
No answer	3

[D] Specific answers

- Personally consulted those who are experts / more knowledgeable
- Wrote issue papers and validated them in our technical circle.
- Discussing

(2) What sort of training or workshop do you need to further improve your/your organizations capacity with regard to the GATS?

What kind of topic do you need to be covered?

- Comprehensive GATS orientation
- We should know all agreements made by the Phil government to other countries and the intent of other countries
- training on gathering information needed for the negotiations
- training on negotiation skills
- lesson on trade negotiations
- For the sector I am handling, construction and construction- consultancy services, basic or general training on WTO - GATS, implications and benefits.
- Orientation on basic lessons in GATS, GATS articles
- More on negotiation techniques
- I should have attended the basic.
- request are offer negotiations
- Hopefully some more workshops on negotiations of potential disputes, deadlocks, competitions. It would be nice to experience a workshop with NGO's / industry on how to arise their inputs and challenge.
- Updates on the WTO negotiations among countries
- More in dept insist of GATS articles
- Explanation of GATS provisions
- Trainer's training

- Engagement of private sector - similar workshops/training for/ together with representatives from private sector

(3) Others (any suggestions)

- More training/seminar
- Keep all IAC member (informed (thou NEDA) of the status of GATS negotiations, including the timetables for specific activities.
- Can you conduct a training on WTO-GATS for our sector, there are about 300-400 in federal firms and Individuals.
- Any other GATS - related workshop for which need way arise.
- Two days session is quite short, so I suggest longer training schedule; perhaps 3-4 days for better appreciation / absorption.

(g) Simulation Workshop on the GATS Request-Offer Approach to Services Trade Negotiations (January 29, 2004)

## **1. General questions**

### **(1) Number of respondents**

46 (out of 90 participants;

### **(2) Length of involvement for WTO-related job**

Average 2.1 years

### **(3) Attendance the previous workshops held in June and/or November 2003, and/or January 2004**

Yes - 12 persons      No or no answer - 15 persons

<To which workshops> (multiple answers)

June Workshop on GATS – 4 persons

June Workshop on Tourism – 1 person

June Workshop on Transportation – 0 persons

November Workshop on Professional - 4 persons

November Workshop on Energy and environment – 0 persons

January Workshop on Request and offer – 6 persons

January session on Tourism – 2 persons

January Session on Transportation – 40 persons

## **2. Evaluation of the Workshop**

### **(1) Any comments and evaluation to our Program**

- The program/seminar is very interesting. Each speaker has necessary explanation regarding the GATS/WTO.
- I think some of the comments are valid and should be pursued. I am just hoping that I could see more on the assessment aspect.
- This is a fruitful program to enhance a full cooperation of the Philippine Government, especially on trade & service.
- Inputs were very useful and relevant.
- Please send more information on stakeholders, sectors.
- This is the first time I attend a seminar on WTO. I hope this should go to the media for fair awareness. This is very enlightening and fruitful. I see the truth of the matter.

- The project is indeed very useful for people like us who are willing to help our maximize its potential but do not know where to start. JICA must be commended for the effort. You have certainly spend a communication share for us in the tourism sector. Your study can certainly help us.
- JICA assistance greatly benefit the country.
- Selection of speakers is quite good. Very informative.
- This has been very informative. Since GATS-WTO pervades our lice, this type of seminar goes along way to enlightening our mind and hopefully to more acceptance than GATS-WTO here to stay. We have been misinformed by our representatives that GATS means inevitable full-liberalization. This has been clarified to me in this seminar. And, I will disseminate the learning to my colleagues.
- It is very informative. Vital to both the private sector as well as to the governmental regulatory agency.
- It is comprehensive in scope and the service persons have a mastery of the subject matter. The seminar has been conducted very smoothly.
- The program is quite comprehensive which I find appropriate in discussing the matter. If the program should be implemented, result would be beneficial to both the Philippines and its people. I strongly suggest that our good officials attend this level of seminar/program for better understanding how to run this country.
- The program is comprehensive, very informative and enlightening provides insights and inputs.
- Only data were discussed, what we need is commitment of those concerned to some this problem.
- JICA is worthy of commendation. The tram has done a very good job in coming up with such an endeavor.
- The topics are enlightening. However, we need some other topics such as those is energy.
- The capacity building program should also focus on how a developing country protects its economic boundaries by not depriving its handicap in any sector of business and that there should be a balance reciprocity of business between countries that enter into this agreements.
- Well-organized, systematic, truthful, most educational informative useful
- Attendance to the program provides adequate information maybe we need to add a pattern that focuses its advantages to convince more that GATS is indeed helpful to the economy giving particular groups who do not appreciate them, i.e., the GATS.
- Speakers helped we in understanding the fines aspects of GATS & its implication to our economic situation.



- Very informative, productive, enlightening, rated 10, encouraging
- The fundamentals of the agreements were clearly and effectively presented. The resource persons did their part well. Should have invited people from sectors in opposition of the GATS (liberalization) for purposes of balancing the views presented.
- This is a very important program as it enhances the understanding of various stakeholders in the Philippines on GATS and WTO.
- Since it's my first time to attend such program, I can hardly understand the real sense and relevance to our dental profession. But what I can shove is that due to economic crisis in the Philippines.
- Very informative
- The seminar is very informative and timely as well given that we're still in the negotiation table on the WTO commitments. People it would be better if there sitting on representing. The Philippines in the WTO be present also during the seminar to give updates as well as clarify some issues if needed.
- This seminar gave us a clearer understanding how GATS really functions. It was able to achieve its goal - giving us a background of its goals, achievements etc.
- I'll refer this matter to my superiors in DTI
- In the presentation of Dr. Cals, the comparison is not apple - to - apple. Phil. Transport should be bitted vs ASEAN / ASIAN neighbors.
- Good sources of GATS information.

### **3. For the Better Capacity Building**

#### **(1) Any comments or suggestions**

- I suggest more allowed time planned for a longer time, may be two or three days for future seminars for WTO Capacity Building Activities.
- Well presented.
- NEDA or whoever is in charge of negotiating our position must have regular consultations. Let us not wait JICA or WTO to fund this activity.
- Maybe, if time permits, participants could be broken down into groups (small groups) for workshops where discussion could be more in depth. "Other" stakeholders may be insisted, like labor so a different perspective may also be taken into consideration by the seminar.
- Politics matters and media is the means.
- Since we are so politically affected on a country, what about considering an effort to educate our policy makers and our politicians.
- A similar seminar to be sector specific, i.e. construction industry. The private sector need to be made more aware of the WTO/GATS, how it relates to their future. PCA would be willing to

- assist to bring all sub-sectors to attend.
- There are certain resistances to GATS mainly because it is not understood. They will be more open to GATS if it is explained the way it was expetive have. You have very good speakers. The food is excellent.
  - Perhaps more study/researcher on the different services sector are needed.
  - Study on the possible effects and impact of GATS in the Philippines must be included as apart of the capacity building program. Since not much has been send about GATS, there should have been more time for open forum to clarify misconceptions about GATS provisions. I am not sure, if there already a website by which stakeholders can check the status of Philippines position in WTO. Where all details need not be provided, people must be aware of progress of our commitments.
  - To better adopt/practice the program it is my opinion to discuss the program in the country setting (I.e. Philippine setting). But generally the program gives an eye opener to the current situation.
  - I believe that we should include the law makers and policy makes so that the discussion could be acted upon. Putting them on the spot & could force their commitment on the items and problems on hand.
  - I agree that assessments should also be done to other sector on the impact of liberalization specially with the energy sector.
  - Factual presentations similar to Dr. Cali presentation will the appreciated. Furthermore, if could quite substance & the topics thus presents. Dr. Ong's reaction is also very relevant. So, mine on comparative studies to give meat & the topics.
  - Hope that politics be off-hand on Philippines' commerce, world participants must be committed and dedicated on the country's economy, growth, investments through modern technology. Must have frequency of similar seminars & studies (comparative)
  - To sustain WTO related capacity, series of programs should be conducted parallel to the programs of the GATS
  - Offer continuing series so as to sustain / increase our knowledge about developments in GATS
  - Should have updated report on the Philippines' stand on GATS and its commitments as well as the country's program in live w/ the implementation of GATS (is. support activities for sectors committed by the Philippines and the sectors in live for commitment)
  - We will discuss these matters first w/ my superiors in DTI
  - Give us more statistics / evidence, substantially convincing, that opening our Health market, to foreigners would benefit the poor sectors of our population.

## **Component4**

### I. General questions

#### (1) Number of respondents

31 (out of 45 participants)

#### (2) Length of involvement for WTO-related job

Average 4.7 years

### II. Evaluation of the Workshop

#### (1) Objective of attending Workshop (multiple answers)

[A] To gain a general knowledge of SG/AD	22	(81.5%)
[B] To gain a knowledge of specific issues	13	(48.1%)
[C] To exchange views with lecturers and participants	8	(29.6%)
[D] To discuss on specific problems you are facing	7	(25.9%)
[E] Others	0	(0.0%)
No answer	4	

#### (2) Attainment from the Workshop

##### 1) Were your expectations of the workshop met?

Fully met	[A, 5 point]	14	(48.3%)
	[B, 4 point]	14	(48.3%)
	[C, 3 point]	1	(3.4%)
	[D, 2 point]	0	(0.0%)
Not met	[E, 1 point]	0	(0.0%)
No answer		2	

Average 4.4 point

##### 2) To what extent did you acquire new knowledge through the workshop?

Very much	[A, 5 point]	17	(63.0%)
	[B, 4 point]	8	(29.6%)
	[C, 3 point]	2	(7.4%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
No answer		4	

Average 4.6 point

3) What kind of topics in the workshop do you think is the most beneficial? ? (multiple answers)

Safeguard (SG) and Anti-dumping (AD) Proceedings	10	(40.0%)
Case Studies of Dispute Settlement, including Moot Court Exercise	18	(72.0%)
General Framework of the WTO Agreements	7	(28.0%)
No answer	6	

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	21	(80.8%)
	[B, 4 point]	4	(15.4%)
	[C, 3 point]	1	(3.8%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
No answer		5	

Average 4.8 point

### (3) Comparison with Other Training Programs

1) What kind of seminars/workshops related to WTO have you attended recently?

(Example)

- 2nd International Trade & WTO Agreement Implementation
- Countervailing duties (Dec. 2002)
- In- house seminar on SG
- Trade remedy – calculations
- AD margin calculation (2002) - Korea WTO
- AUS-AID-AD mad SM (2000) - Makati, Phil. Settlement
- AD seminar (by WTO in Thailand)
- Safeguards Agreement (by KPMG, Australia)
- AD/CUD seminar (by New Zealand Trade Remedy Office of New Zealand Ministry of Commerce).
- Seminar/workshops on HS

13 (41.9%) of which 31 respondents have not ever attended workshops related to WTO.

2) How do you think the impact of this workshop compared with above seminars/workshops?

Very useful	[A, 5 point]	13	(72.2%)
	[B, 4 point]	4	(22.2%)
	[C, 3 point]	1	(5.6%)
	[D, 2 point]	0	(0.0%)
Not useful at all	[E, 1 point]	0	(0.0%)
No answer		13	

Average 4.7 point

III. Outcome of the Workshop

(1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	12	(44.4%)
	[B, 4 point]	11	(40.7%)
	[C, 3 point]	2	(7.4%)
	[D, 2 point]	1	(3.7%)
Not at all	[E, 1 point]	1	(3.7%)
No answer		4	

Average 4.2 point

(2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?  
(multiple answers)

[A] Informing my colleagues or subordinates personally	23	(76.7%)
[B] Giving lectures	11	(36.7%)
[C] Planning training courses and workshops	7	(23.3%)
[D] Others	4	(13.3%)
[E] Cannot be diffused	2	(6.7%)
No answer	1	

#### IV. For the further capacity improvement

(1) What kind of activities do you suppose to be most necessary to further improve your countries' capacity on above matters? (multiple answers)

[A] Seminar for various audiences	15	(55.6%)
[B] Workshop for particular individual sectors	19	(70.4%)
[C] Joint study/research by public-private sectors	13	(48.1%)
[D] Dissemination of information through Internet or publications	10	(37.0%)
[E] Institutional or Organizational reform	3	(11.1%)
[F] Others	1	(3.7%)
No answer	4	

(2) Others (any suggestion)

(Examples)

- A follow-up workshop (in order to tackle deeper & wider issues concerning the better & proper implementation of trade remedy measures)
- Computation methodology workshop on dumping margin measure and injury
- Scholarship programs sponsored by JICA or members regarding safeguards and anti-dumping
- Similar seminar for local industries (so that they will be made aware of the risks of facing disputes if the investigation is not conducted properly)
- More detailed lecture on product, price difference, or injury & causality

## **Component5**

### 1. General questions

#### (1) Number of respondents

26 (out of 33 participants)

#### (2) Length of involvement for WTO-related job

Average 4.0 years

### 2. Evaluation of the Workshop

#### (1) Objective of attending Workshop (multiple answers)

[A] To gain a general knowledge of TBT	26	(100.0%)
[B] To gain a knowledge of specific field	9	(34.6%)
[C] To gain a knowledge of Japanese experience	11	(42.3%)
[D] To exchange views with Speakers and participants	16	(61.5%)
[E] Others	3	(11.5%)

#### (2) Attainment from the Workshop

##### 1) Were your expectations of the workshop met?

Fully met	[A, 5 point]	11	(42.3%)
	[B, 4 point]	13	(50.0%)
	[C, 3 point]	2	(7.7%)
	[D, 2 point]	0	(0.0%)
Not met	[E, 1 point]	0	(0.0%)

Average 4.3 point

##### 2) To what extent did you acquire new knowledge through the workshop?

Very much	[A, 5 point]	9	(36.0%)
	[B, 4 point]	14	(56.0%)
	[C, 3 point]	2	(8.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)

No answer 1

Average 4.3 point

3) What kind of topics in the workshop do you think is the most beneficial? (Multiple answers)

1-1 Understanding the TBT Agreement: Coverage and Important Articles	16 (76.2%)
1-2 Economic Impact of the TBT Agreement on Trade	10 (47.6%)
2-1 Notification Procedures and the National Enquiry Point of the TBT Agreement	13 (61.9%)
2-2 TBT related Dispute Settlement Cases	8 (38.1%)
2-3 Current situation on Implementation of the TBT Agreement in the Philippines	10 (47.6%)
3 Current Topics in the TBT Committee	9 (42.9%)
4 Group Discussion for implementation of the TBT Agreement	9 (42.9%)
No answer	5

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	16	(64.0%)
	[B, 4 point]	8	(32.0%)
	[C, 3 point]	1	(8.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
No answer		1	

Average 4.6 point

(3) Comparison with Own Training Program

1) What kind of workshops related to WTO have you attended recently?

(Example)

- ASEAN MRA for telecom experts
- Workshop on the WTO/SPS Agreement
- Food Packaging and Food Labeling
- SPS and Agriculture Agreement

17 (65.4%) of which 33 respondents have not ever attended workshops related to WTO.



2) How do you think the impact of this workshop compared with your training program?

Very useful	[A, 5 point]	8	(40.0%)
	[B, 4 point]	9	(45.0%)
	[C, 3 point]	3	(15.0%)
	[D, 2 point]	0	(0.0%)
Not useful at all	[E, 1 point]	0	(0.0%)
No answer		6	

Average 4.3 point

3. Outcome of the Workshop

(1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	13	(50.0%)
	[B, 4 point]	11	(42.3%)
	[C, 3 point]	2	(7.7%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)

Average 4.4 point

(2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?

(multiple answers)

[A] Informing my colleagues or subordinates personally	15	(57.7%)
[B] Giving lectures	13	(50.0%)
[C] Planning training courses and workshops	11	(42.3%)
[D] Others	3	(11.5%)
[E] Cannot be diffused	0	(0.0%)

4. For the future workshop

(1) What sort of training or workshop do you need to further improve your capacity?

(Examples)

- In depth understating of TBT by providing a lot of examples of dispute.
- Decisions/ Judgments on TBT/ SPS cases
- Development & adoption of technical regulations, standards and conformity assessment procedures

- Standard setting, formulation/ policy making
- MRA, Suppliers Declaration of Conformity (SDoC)
- Exchange of experiences of some WTO TBT enquiry point

(2) What kind of lecturers do you want to be invited? (Ex. Legal practitioners, private sector practitioners, government negotiators, academics, etc.)

Governmental negotiators, private sector practitioners, and legal practitioners are all welcomed.

(3) How long do you think the workshop duration is appropriate?

[A] One day	2	(8.0%)
[B] 2-3 days	18	(72.0%)
[C] 3-5 days	4	(16.0%)
[D] One week	1	(4.0%)
[E] More than one week	0	(0.0%)
No answer	1	

(4) Other Comments

- Follow-up seminar. The same participants plus some participants from stakeholders
- More sample cases on TBT
- Philippines expedience in negotiation
- This activity is very useful and has great impact on enhancing trade under the regime of internationalism

## Questionnaire Survey for Participants at the Workshop (II)

### 1. General questions

#### (1) Number of respondents

28 (out of 37 participants)

#### (2) Length of involvement for WTO-related job

Average 8.7 years

#### (3) Attendance to the first workshop (August 2003)

14 (out of 28 respondents)

### 2. Evaluation of the Workshop

#### (1) Objective of attending Workshop (multiple answers)

[A] To gain a general knowledge of TBT	25	(89.3%)
[B] To gain a knowledge of specific field	17	(60.7%)
[C] To gain knowledge of Japanese experience	23	(82.1%)
[D] To exchange views with speakers and participants	22	(78.6%)
[E] Others	4	(14.3%)

#### (2) Attainment from the Workshop

##### 1) Were your expectations of the workshop met?

Fully met	[A, 5 point]	7	(25.0%)
	[B, 4 point]	14	(50.0%)
	[C, 3 point]	7	(25.0%)
	[D, 2 point]	0	(0.0%)
Not met	[E, 1 point]	0	(0.0%)

Average 4.0 point

##### 2) To what extent did you acquire new knowledge through the workshop?

Very much	[A, 5 point]	5	(17.9%)
	[B, 4 point]	13	(46.4%)
	[C, 3 point]	10	(35.7%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)

Average 3.8 point

3) What kind of topics in the workshop do you think is the most beneficial? ? (Multiple answers)

1-1 Labeling Issues under the TBT Agreement	15 (53.6%)
1-2 Procedures of Technical Regulation Development and Coordination among Government Agencies Handling the TBT Agreement in Japan	13 (46.4%)
2-1 Legal and Economic Background of MRAs and Japanese Experiences	15 (53.6%)
2-2 Philippine's Experiences on MRA with other ASEAN Countries and its Perspective	12 (42.9%)
3 Result of the Third Triennial Review of the TBT Agreement	7 (25.0%)
4 Group Discussion for implementation of the TBT Agreement	16 (57.1%)

4) Do you think the workshop was useful for your country considering the present situation of this field?

Very much	[A, 5 point]	12	(64.0%)
	[B, 4 point]	11	(32.0%)
	[C, 3 point]	5	(8.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)

Average 4.3 point

(3) Comparison with Own Training Program

1) What kind of workshops related to WTO have you attended recently?

(Example)

- ESCAP Trade Policy Course (Bangkok, Thailand)
- UN/ESCAP WTO-TBT Training (Oct. 2002, Vietnam)
- APEC: Implementation of the WTO Agreement on TBT
- SPS/Agriculture Agreement
- DS/AD/SG
- Workshop of ISO/WTO/JISC (February 2002, Bangkok)

14 (50.0%) of which 28 respondents have attended the workshop (1) on the TBT Agreement.

2) How do you think the impact of this workshop compared with your training program?

Very useful	[A, 5 point]	6	(30.0%)
	[B, 4 point]	10	(50.0%)
	[C, 3 point]	4	(20.0%)
	[D, 2 point]	0	(0.0%)
Not useful at all	[E, 1 point]	0	(0.0%)
No answer		8	

Average 4.1 point

3. Outcome of the Workshop

(1) Utilization

1) In your own job, to what extent do you think you can utilize the knowledge acquired from the workshop?

Very much	[A, 5 point]	7	(25.9%)
	[B, 4 point]	11	(40.7%)
	[C, 3 point]	9	(33.3%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
No answer		1	

Average 3.9 point

(2) Diffusion

1) In what way do you think you can diffuse the knowledge acquired from the workshop?  
(multiple answers)

[A] Informing my colleagues or subordinates personally	20	(71.4%)
[B] Giving lectures	14	(50.0%)
[C] Planning training courses and workshops	13	(46.4%)
[D] Others	5	(17.9%)
[E] Cannot be diffused	0	(0.0%)

4. For the better capacity building

(1) [For the participant to the 1<sup>st</sup> workshop of August 2003] In your own job, to what extent do you think you could utilize the knowledge acquired from the 1st workshop?

Very much	[A, 5 point]	4	(33.3%)
	[B, 4 point]	2	(16.7%)
	[C, 3 point]	6	(50.0%)
	[D, 2 point]	0	(0.0%)
Not at all	[E, 1 point]	0	(0.0%)
No answer		2	

Average 3.8 point

(2) [For the participant to the 1<sup>st</sup> workshop of August 2003] Since the 1st workshop, what have you done to maintain or improve the knowledge acquired from it, except for conducting daily work? (multiple answers)

[A] Attended other workshops/seminars on the related topics	4	(44.4%)
[B] Holding domestic workshops with colleagues or counterparts in other organizations	1	(11.1%)
[C] Studied further by myself through texts or written materials	9	(100.0%)
[D] Others	2	(22.2%)
[E] Nothing	0	(0.0%)
No answer	3	

(3) What sort of training or workshop do you need to further improve your/your organizations capacity with regard to the TBT Agreement? What kind of topic do you need to be covered?

- WTO member countries' experiences in implementing the TBT Agreement (information sharing)
- Negotiation skill
- Training on the certifications in foreign countries

**Component 6**

**Questionnaire**  
**on**  
**Kick-off Seminar for**  
**WTO Capacity Building Program**  
**in the Philippines**  
**March 2003**

You are kindly requested to answer the following questions. Your frank opinions and constructive suggestions are welcome and truly appreciated by the Technical Assistance Consulting Team for WTO Capacity Building Program, in order to evaluate this workshop and design further capacity building program.

I. General Questions (please in BLOCK letters)

(1) Full Name: \_\_\_\_\_

(2) Your Position: \_\_\_\_\_

(3) Name of Organization: \_\_\_\_\_

(4) Brief Job Description:  
\_\_\_\_\_

(5) Length of Involvement for WTO related task/mission : approx. \_\_\_\_\_ years

(6) Your Contact:

Phone:	Fax:
e-mail:	

II. Evaluation of the Seminar

(1) Objective of Attending Workshop

What was your main objective of attending the Seminar? (Plural Answer is OK)

[A] To review and/or extend knowledge on WTO related issues

[B] To gain knowledge about specific field

Please specify.

\_\_\_\_\_

[C] To gain knowledge about Japanese experience

[D] To exchange views with speakers and participants

[E] Others

Please specify.

\_\_\_\_\_

(2) Attainment from the Seminar

- 1) Were your expectations of the Seminar met?

Fully met Not met

(+) [A] [B] [C] [D] [E] (-)

- 2) To what extent did you acquire new knowledge through the Seminar?

Very much Not at all

(+) [A] [B] [C] [D] [E] (-)

- 3) What kind of topics in the Seminar do you think is the most beneficial?

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Please explain the reason.

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- 4) Do you think the Seminar was useful for your country considering the present situation of this field?

Very much Not at all

(+) [A] [B] [C] [D] [E] (-)

Please explain the reason.

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- 5) Do you have clearer idea what this JICA program is designed for under the Capacity Building concept?

Very much Not at all

(+) [A] [B] [C] [D] [E] (-)

Please explain the reason.

---

- 6) Do you think the JICA program for the Capacity Building is beneficial for your country considering the present situation of this field?

Very much Not at all

(+) [A] [B] [C] [D] [E] (-)

Please explain the reason.

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(3) Comparison with other programs

- 1) What kind of Seminars/Workshops about WTO related issues have you attended recently? (if any)



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2) How do you evaluate the impact of this Kick-off Seminar compared with other programs?

Very useful Not useful at all

(+)                      [A]        [B]        [C]        [D]        [E]                      (-)

Comments (if any)

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III. Outcome of the Seminar (Sharing of knowledge/information)

1) In what way do you think you would share the knowledge acquired from the Seminar?

[A] Sharing informing to your colleagues through daily operation

[B] Organizing internal meetings to share necessary information

[C] Circulate the Seminar materials

[D] Others: please specify

---

[E] Cannot be diffused

2) In case you choose [E], what is the reason?

---

---

IV. For the Better Capacity Building

To consider the sustainable way to improve WTO related capacity, could you kindly give us your frank comments or suggestions on the following?

(Note: Your views and suggestions could be reflected in our recommendation and for future activities.)

(1) What sort of trainings and/or workshop do you need to further improve your and your organizations' capacity with regard to implementation of the WTO Agreements?

What kind of issues do you need to be covered?

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(2) Others (Any suggestions)

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Thank you very much for your kind cooperation.

**Questionnaire**  
**on**  
**Wrap-up Seminar, JICA WTO Capacity Building Program**

You are kindly requested to answer the following questions. Your frank opinions and constructive suggestions are welcomed. The result of this questionnaire shall be referred as to consider and design further capacity building program.

**I. General Questions**

(1) Full Name: \_\_\_\_\_

(2) Your Position: \_\_\_\_\_

(3) Name of Organization: \_\_\_\_\_

(4) Brief Job Description: \_\_\_\_\_

**II. Evaluation of the Seminar**

The major objectives of this Seminar are:

- 1) Reviews on the programs
- 2) Information sharing among each component counterpart to formulate common perspectives of current stage of its capacity to implement WTO Agreements
- 3) Reviews on recommendation and further issues to be addressed for the next step

**Q1.** Did the Seminar provide you an appropriate opportunity to share the idea and information on the current stage of related agencies' capacity to implement WTO Agreements?

[A] Clearly shared

[B] Fairly shared (some more details may be expected)

[C] Need more information

[D] Not shared

< Comments, if any>: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

**Q2.** Did the presentation from other agencies serve as useful references to foresee and/or consider further activities on capacity building in your agency?

- [A] Very much so
- [B] Some are useful
- [C] Not substantially
- [D] No

< on what point(s)? >: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Q3.** Do you observe this kind of Information Sharing opportunities among governmental agencies is beneficial?

- [A] Very much so: especially issues/areas such as \_\_\_\_\_
- [B] Depends on issues/areas such as \_\_\_\_\_
- [C] Not necessary
- [D] Others

< Comments, if any >: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Q4.** Any comments and suggestions for further capacity building activities?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Q5.** Any comments for this Wrap-up Seminar?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

----- Thank you very much for your cooperation.

## Appendix C: List of Speakers

Affiliation and a title	Name	Seminar / WS
Ministry of Economy, Trade and Industry		
Deputy Director, International Affairs of Technical Regulation, Standards and Conformity Assessment Policy	Mr. Naotake Fujishiro	TBT
Deputy Director, Service Trade, Multilateral Trade System Department,	Mr. Hiroyuki Yoshiya	Kick-off Seminar
Ministry of Agriculture, Forestry and Fisheries		
Assistant Director, International Economic Affairs Division,	Mr. Mitsuaki Shindo	SPS/Agriculture
Assistant Director, International Economic Affairs Division,	Mr. Ryosuke Hirooka	SPS/Agriculture
Animal Quarantine Officer, Risk Analysis Section, Animal Quarantine Service	Ms. Mari Iwanaka	SPS/Agriculture
Senior Researcher, Planning and Coordinating Section, Research Division, Yokohama Plant Protection Station	Mr. Hiroaki Hashimoto	SPS/Agriculture
Senior Researcher, Food Hygiene Team, Research Planning and Coordination Division & Carbohydrate Laboratory, Food Material Division, National Food Research Institute	Dr. Kazutaka Yamamoto	SPS/Agriculture
Japanese Academics		
Former member of the Appellate Body, WTO	Prof. Mitsuo Matsushita	Kick-off Seminar
Assistant Professor, University of Shizuoka	Ms. Yuka Fukunaga	AD/SG
Japanese Private Sector Expert		
Technical Consultant of Marketing Research dept. Marketing and research Institute for Agricultural Cooperative	Dr. Akitoshi Kimura	SPS/Agriculture
Third Country Expert		
Counsellor, Trade in Services Division of WTO Secretariat	Mr. Dale Honeck	GATS
Senior Director, White Case International (Former Advisor to DG and Director of Trade in Services Division of WTO)	Mr. David Hartridge	GATS

	Affiliation and a title	Name	Seminar / WS
	Wilmer, Cutler & Pickering	Atty. Leonard Shambon, Atty. Axel Desmedt	AD/SG
Philippines Expert			
	PriceWaterhouse Coopers WMS (Singapore) Pte., Ltd	Atty. Jeremy Gatdula	AD/SG
	Chief, Standards Data Center and National WTO TBT Enquiry Point, BPS/DTI	Ms. Ma. Victoria Campomanes	TBT
	Supervising Trade-Industry Development Specialist, International Relations, BPS/DTI	Mr. Isagani C. Erna	TBT

## Appendix D: List of TA Consultant Team Members and Sub-contractors

### List of TA Consultant Team Members

Name	Title/ Assignment
Mr. Hidekazu Tanaka	Team Leader
Mr. Masayuki Ishida	Sub-Leader Enhancement of Inter-agency Information Sharing (1) Formulation of Action Plan for Building Capacity to Participate in the Multilateral Trading System (6)
Mr. Hiroyuki Watanabe	Enhancement of Inter-agency Information Sharing (1)
Ms. Nobuko Shimomura	Capacity Building for implementation of Agriculture/SPS (2)
Ms. Maki Kunimatsu	Capacity Building for implementation of GATS (3)
Mr. Kensuke Shimura	Capacity Building for implementation of SG/AD (4)
Mr. Masaki Oda	Capacity Building for implementation of TBT (5)
Mr. Hiroya Takagi	Capacity Building for implementation of Agriculture/SPS (2)
Ms. Hitomi Kimura	Capacity Building for implementation of GATS (3)
Mr. Kenichi Kobayashi	Capacity Building for implementation of SG/AD (4)
Mr. Arata Kuno	Capacity Building for implementation of TBT (5)
Ms. Yuko Tokunaga	Project Coordinator Support for project operations
Ms. Saori Sugawara	Project Coordinator Support for project operations
Mr. Alex Bernardino Cheng	Enhancement of Inter-agency Information Sharing (1)
Ms. Edna B. Tatel	Capacity Building for implementation of Agriculture/SPS (2)
Mr. Ernesto S. Gorospe	Capacity Building for implementation of GATS (3)
Mr. Joselito P. Supangco	Capacity Building for implementation of GATS (3)

### List of Sub-contractors

Component	Sub-contractor
Enhancement of Inter-agency Information Sharing	ADTX Systems, Inc.
GATS	Desarollo Internationale Consult, Inc.
AD/SG	PricewaterhouseCoopers. WMS (Singapore) Pte. Ltd.
TBT	Japanese Standards Association