## Annex I3.3.1 Salient Features of Corporate Plan of PDAM "Tirta Musi" Palembang, 2001 – 2005 (1/2)

No.	Problems	Target	Program	Output
А	Technical Unit			
1	Production Unit		Program on 8 intakes and WTPs, etc.	<ol> <li>Optimal work of production unit</li> <li>To fulfill designed production level on quantity and quality</li> </ol>
а	Discharge of standard water is declining and not measured.	To increase supply of standard water based on demand		
b	Flow of standard water is not fluent.	To increase flow capacity of transmis- sion pipe		
с	Water quality of WTP is declining and production capacity is not measured.	To optimize work performance of WTPs		
2	Distribution Unit		<ul><li>Program on:</li><li>1. Distribution pipe networks</li><li>2. House connections</li><li>3. Distribution pumps</li></ul>	<ol> <li>Declining of water losses in distribu- tion pipes</li> <li>24-hour function of distribution sys- tems</li> <li>Increase of house connections</li> <li>Well record of water uses of consum- ers</li> </ol>
а	Distribution system is not well function.	To publish connecting system		
b	Water pressure is declining.	To smoothen distribution system to serve 24 hours		
с	Leakage level in distribution pipe net- work is high.	To minimize water loss in distribution pipe		
В	Non-Technical			
1	Organization & Management Unit		1. To create new organization structure	1. Smooth runs of each SOP
а	Organization & management are not effectively coordinated.	To implement SOP (Procedure Opera- tional System) well	r r r s r r r s r r s r r r s r r r s r r s r r r s r r r s r r s r r s r r r s r r s r r s r r s r r s r r s r r r s r r r s r r r s r r r s r r r s r r r s r r r s r r r s r r r s r r r r s r r r s r r r r r s r r r r r r r r s r	<ol> <li>Creation of JOBDES of each unit</li> <li>Clear explanation of direction of or-</li> </ol>
b	Functions of jobs are not specified well.	To implement JOBDES (Job Descrip- tion) obviously		ganization target
2	Financial Unit		1. To repair recording system of water	<ol> <li>Increase of revenues</li> <li>Positive cash balance at the end of year</li> </ol>
а	Water tariff in 5 years is still low.	To increase water revenues	meter	
b	Non-water leakage is high.	To develop financial administration sys- tem	2. To adjust charging system	
с	Revenues are still low.	To increase water revenues		
d	Operational cost is increasing.		]	
3	Human Resource Unit		1. Various training programs	<ol> <li>Increase of productivities of officers</li> <li>Increase of professionalism</li> </ol>
а	Work performance of human resources is	To increase quality of human resources		
	low.	development		
b	Career guidance and motivation are low.			

## Annex I3.3.1 Salient Features of Corporate Plan of PDAM "Tirta Musi" Palembang, 2001 – 2005 (2/2)

No.	Problems	Target	Program	Output
4	Public & Consumer Relation Unit		1. To do counseling to consumers	1. Achieving of annual additional con-
а	Consumers' participation is not running	To quicken process of new connection	2. To contract public campaign	sumers
	smoothly.		3. To make inventory of connections	2. Growth of people's participation
b	Handling of consumers' claim is not	To prepare partnership program with		
	effective.	private party		
c	Work discipline is declining.			
5	Law Division/Unit	1. Cooperation with law division/unit	1. To form Claim Report Unit	
a	Amount of bill arrears is big.	2. To implement strict sanctions	2. To form Law Technical Aid	
b	Illegal consumers are increasing.	3. To decline bill arrears		
		4. To effort payment of water debt in		
		punctual		