CHAPTER 20
Economic And Financial Evaluation

## 20. ECONOMIC AND FINANCIAL EVALUATION

### 20.1. INTRODUCTION

Both the trunk bus system project and the road projects are evaluated in this chapter, from the economic and financial viewpoints. The economic evaluation is to examine the economic viability of a project by comparing economic cost of the projects and economic return (so-called social benefits) to be generated in the regional or national economy by the projects, while the financial evaluation is to analyze profitability of a project to the operating agency, through comparison of revenue and expenditure.

While there are many differences between the economic and the financial evaluations, the most essential is their standpoints. The economic evaluation is made from the standpoint of the regional economy and the financial evaluation is from the standpoint of specified stakeholders-the trunk bus company in this study. Subsequently, the cost and benefit in the economic evaluation are measured by the economic price, and the cost and revenue in the financial analysis are measured by the market price. (Table 20.1-1)

The economic project life is assumed to be 25 years for the road projects and 15 years after full operation for the trunk bus system project. The latter is a software project to plan how to efficiently use the limited road space, and the operation of the trunk bus service can be terminated anytime depending on the situation. Accordingly, its project life is assumed to be shorter.

Table 20.1-1 Economic vs. Financial Evaluation

|  | Economic Evaluation | Financial Evaluation |
| :---: | :---: | :---: |
| Project | Trunk Bus System + Road | Trunk Bus System |
| Viewpoint | Regional Economy | Bus Operator (Bus Company) |
| Investor | Government | Private Sector |
| Evaluation Method | - Cost / Benefit Analysis <br> - With / Without Comparison <br> - Economic Price | - Cost / Profit Analysis <br> - Analysis of Financial Statement <br> - Market Price |
| Inflation \& Tax | Not accounted for | Accounted for |
| Direct Beneficiaries | - Car \& Bus Users |  |

### 20.2. ECONOMIC EVALUATION

### 20.2.1. APPROACH AND ASSUMPTIONS

In this section, the trunk bus system project and the road projects are evaluated from the economic viewpoint, following a normative method of the cost-benefit analysis. To measure and compare cost and benefit of the projects in economic price, the procedure shown in Figure 20.2-1 was taken.

Economic cost is a monetary expression of goods and services really consumed for a project implementation. Then, all the transfer cost (tax and subsidy) will be deducted from the cost measured in market price. In addition, shadow wage rates (SWRs) are applied to unskilled labor costs included in the project cost. The same process is taken to estimate unit cost of vehicle operation, which is used for estimation of economic benefits, by excluding all taxes and applying the SWRs to labor cost of mechanics and crews.

The implementation program shown in Chapter 18 is preconditioned to identify the year when the project cost is generated or the benefit starts to accrue, because the evaluation results are affected by changes of the implementation program
Economic benefit is defined as an amount saved in travel costs by a project. Travel costs consist of two components, vehicle operating cost (VOC) and travel time cost (TTC). These are the most direct benefits and are comparatively easy to quantify. Obviously, in a transportation project, other benefits exist besides those direct benefits, such as safety improvement and acceleration of urban development, as well as mitigation of traffic congestion. In this feasibility study, however, those kinds of difficult-to-measure benefits are neglected to prevent an arbitrary evaluation.

The benefit of a project is measured through so-called "with" and "without" comparison. Using the results of traffic assignment to a network with the project in question and also to the same network but without the project, total VOC and TTC of each case are calculated. Then, the benefit is obtained as the difference between the "with" and "without cases.


Figure 20.2-1 Work Flow for Economic Evaluation
Economic cost and benefit are compared through a discount cash flow analysis. The discount rate (DR) is $12 \%$, which is widely used in Brazil as an economic interest rate. The same rate is used in estimation of capital opportunity cost of VOC. As evaluation indicators, internal rate of return (IRR), benefit/cost ratio (B/C) and net present value (NPV) are calculated. They are defined as below:

- Internal Rate of Return (IRR): $r$ satisfying: $\quad \sum \frac{B_{n}}{(1+r)^{n}}=\sum \frac{C_{n}}{(1+r)^{n}}$
- Net Present Value (NPV) $=\sum \frac{B_{n}-C_{n}}{(1+D R)^{n}}$
- B/C Ratio (B/C) $=\sum \frac{B_{n}}{(1+D R)^{n}} \div \sum \frac{C_{n}}{(1+D R)^{n}}$


### 20.2.2. ECONOMIC COST

Project costs stated in Chapter 16 are expressed in the financial price (at market price) and were converted into economic cost, through the following process.

1) Direct construction cost was broken down into three cost items: material cost, equipment machinery cost and labor cost, assuming $60 \%$ for material cost, $30 \%$ for equipment and machinery cost and $10 \%$ for labor cost.
2) Out of material and equipment cost, the following taxes were deducted.

- Equipment and Services
- Tax on Industrial Goods (IPI) $12 \%$
- Tax on Circulation of Goods and Services (ICMS) $12 \%$
- Tax on Services (ISS) $5 \%$
- Materials
- Tax on Circulation of Goods and Services (ICMS) $17 \%$
- Tax on Services (ISS)

The IPI is a federal government tax, the ICMS is a state tax and the ISS is a municipal/county tax, respectively.
3) According to the PNAD/IBG's homepage information, the unemployment rate in the Belem Metropolitan Area is estimated very high at $14.0 \%$. Assuming that the high rate will last during the implementation period, a shadow wage rate (SWR) was estimated at $55 \%$ according to the Haveman's formula:

$$
\begin{aligned}
\text { SWG } & =(\text { Wage rate in market }) \times(1.25-\text { Unemployment Rate } / 0.2) \\
& =(\text { Wage Rate in market }) \times 0.55
\end{aligned}
$$

Wage to unskilled laborers was assumed at $60 \%$ of total labor cost.
4) Half of the contingency is regarded as the price contingency, which should be deducted from the economic cost. The other half is the physical contingency, which is to be accounted in the economic cost.
5) Out of eight terminals, the two terminals of C (Mangueirao) and H (Independencia2) were planned to use land lots owned by the state government, so the land costs were not counted in the financial cost estimated in Chapter 16. They should be included, however, in the economic cost. Those two lots were appraised at $\mathrm{R} \$ 217,000$ for Terminal C and R\$129,000 for Terminal H.

Table 20.2-1 shows the resultant economic cost of the study projects. The total economic cost of the trunk bus system and the road projects is $\mathrm{R} \$ 785.4$ million, $80 \%$ of the financial costs. Here, the road project cost includes, for evaluation, the cost of four-lane road construction of Independencia, which was excluded in Chapter 16 because Para State already committed to its construction.

Chapter 20: Economic and Financial Evaluation The total land cost of the eight terminals is $\mathrm{R} \$ 1.24$ million, exclusive of compensation cost for properties. As the land is not a depreciable asset, the amount was refunded in the cash inflow in the year 2027.

Table 20.2-1 Financial Cost and Economic Cost of Project

| Project |  | Financial Cost |  | Economic Cost |  | Economic/ Financial Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (1) including Extra Work | (2)excluding Extra Work | (1) including Extra Work | (2)excluding Extra Work |  |
| Trunk Busway | 1 Av.Almirante Barroso | 51,867 | 30,148 | 40,546 | 23,568 | 0.78 |
|  | 2 BR316 | 94,073 | 71,690 | 73,540 | 56,042 | 0.78 |
|  | 3 Rod.Augusto Montenegro | 100,489 | 66,672 | 78,555 | 52,119 | 0.78 |
|  | 4 <br> Av.Independencia on suburban segment | 70,300 | 70,300 | 58,614 | 58,614 | 0.83 |
|  | Av.Independencia on central accessing segment | 62,496 | 62,496 | 51,035 | 51,035 | 0.82 |
|  | 6 Icoaraci Area | 1,439 | 1,439 | 1,125 | 1,125 | 0.78 |
|  | 7 Centro Area | 6,212 | 6,212 | 4,856 | 4,856 | 0.78 |
|  | 8 Mario Covas | 3,552 | 3,552 | 2,777 | 2,777 | 0.78 |
|  | $9 \begin{aligned} & \text { Av. Pedro Cabral and } \\ & \text { Senador Lemos }\end{aligned}$ | 34,380 | 34,380 | 26,876 | 26,876 | 0.78 |
|  | Subtotal | 424,807 | 346,889 | 337,923 | 277,012 | 0.80 |
| Bus terminal (8) and Bus Stops |  |  | 47,821 |  | 38,102 | 0.80 |
| Road <br> Project | 1 <br> Av.Independencia on suburban segment |  | 114,145 |  | 93,832 | 0.82 |
|  | Av.Independencia on central accessing segment |  | 108,102 |  | 87,090 | 0.81 |
|  | 3 Av. $1^{\text {ro }}$ de Dezembrol Mario Covas |  | 150,208 |  | 120,311 | 0.80 |
|  | 4 Rua Yamada |  | 94,699 |  | 75,680 | 0.80 |
|  | 5 Rua da Marinha |  | 40,750 |  | 32,452 | 0.80 |
|  | Subtotal |  | 507,904 |  | 409,365 | 0.81 |
| Grand Total (including Extra Work) |  |  | 980,533 |  | 785,391 | 0.80 |

Table 20.2-2 shows the annual investment amount during 2004 - 2012, which was calculated based on the same assumptions as the implementation program stated in Chapter 18.

The cost of the trunk bus system includes investment for extra work such as relocation of cycling roads and improvement of pedestrian decks. However, this extra work does not methodologically contribute to the economic benefits estimated in this analysis, so the cost flow excluding the extra works was used for the evaluation of the trunk bus system.

Table 20.2-2 Annual Investment Cost in Terms of Economic Cost

| Year | Trunk Bus System |  |  |  | Road |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Cost |  | Economic Cost |  | Financial Cost | $\begin{aligned} & \text { Economic } \\ & \text { Cost } \end{aligned}$ |
|  | Including Extra Work | Excluding Extra Work | Including Extra Work | Excluding Extra Work |  |  |
| 2004 | 70,780 | 55,288 | 59,812 | 47,473 | 34,913 | 32,889 |
| 2005 | 73,051 | 57,560 | 61,794 | 49,456 | 40,740 | 38,212 |
| 2006 | 245,497 | 198,562 | 189,925 | 153,691 | 101,883 | 81,144 |
| 2007 | 33,389 | 33,389 | 25,688 | 25,688 | 9,509 | 8,593 |
| 2008 | 16,274 | 16,274 | 12,666 | 12,666 | 75,579 | 58,447 |
| 2009 | 22,456 | 22,456 | 17,315 | 17,315 | 88,218 | 67,954 |
| 2010 | 11,182 | 11,182 | 8,825 | 8,825 | 76,105 | 59,351 |
| 2011 | 0 | 0 | 0 | 0 | 30,667 | 23,614 |
| 2012 | 0 | 0 | 0 | 0 | 50,289 | 39,162 |
| Total | 472,629 | 394,710 | 376,026 | 315,114 | 507,904 | 409,365 |

### 20.2.3. Vehicle Operating Cost and Travel Time Cost

## (1) General

Savings in vehicle operating cost (VOC) is one of the main sources of economic benefit. The operating cost per unit distance is estimated by type of vehicle, such as passenger car, taxi, light truck, heavy truck, bus, large bus and articulated bus. The last one does not now exist in Belem but was added for the trunk bus system project. Extra-large trucks like tractor-trailers are not dominant in the urban area in Belem and were omitted.
VOC is composed of the following components:
(a) Fuel cost
(b) Oil cost
(c) Tire cost
(d) Repair cost
(e) Depreciation cost
(f) Capital opportunity cost
(g) Crew and overhead cost

In the Belem Municipality, CTBel (Belem Transport Company) has been periodically updating operating cost data of buses in order to revise bus fares. The estimates of the bus operating data in this study depend much on the basic information and assumptions of CTBels data.

In an urban area, unit VOCs are much affected by operating speed. Therefore, unit VOC of each component from (a) to (e) is expressed as a function of operating (travel) speed. A part of item (e) and the others (items (f) and (g)) are expressed in cost per travel time. The former group ((a) to (e)) is referred to as "VOC subject to travel distance" and the latter, "VOC subject to travel time".

Unit costs of each item are estimated at market price and are then converted into economic cost. VOC varies also by road surface conditions. However, unit VOCs were investigated only for paved roads because the roads examined in this study are mostly in the urban area and paved.

## (2) Characteristics of Representative Vehicles

Although there are many vehicles of different makes and models actually running in Belem and a unit VOC varies by makes/models and also changes by vehicle age, several popular models are selected as representative ones and their VOCs are studied and aggregated by taking average.
Table 20.2-3 shows selected vehicles as representative ones and their average price. Their average prices and characteristics such as tire type, fuel type, operating distance and hours are shown in Table 20.2-4.

Table 20.2-3 Representative vehicles and Price

| Vehicle | Size | Make | Model | Fuel | Pri |  | Compo- | Average | Price |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type |  |  |  | Fuel | W/ Tax | W/o Tax | sition(\%) | W/ Tax | W/o Tax |
| Car | Small | VW | Gol Special | Gasoline | 15,740 | 11,085 | 73.7 | 15,593 | 10,853 |
|  |  | VW | Gol City | Methanol | 16,630 | 11,711 | 12.6 |  |  |
|  | Medium | VW | Kombi | Gasoline | 25,990 | 16,554 | 6.9 |  |  |
|  |  | VW | Kombi | Methanol | 25,990 | 16,554 | 0.4 |  |  |
| Taxi | Small | VW | Gol City | Gasoline | 16,630 | 11,711 | 93.0 | 16,630 | 11,711 |
|  |  | VW | Gol | Methanol | 16,630 | 11,711 | 7.0 |  |  |
| Truck | Small | GM | Chevrolet | Gasoline | 19,000 | 16,239 | 1.5 | 48,585 | 39,196 |
|  |  | GM | Chevrolet | Methanol | 19,000 | 16,239 | 0.1 |  |  |
|  | Medium | M. BENZ | Sprinter312D | Diesel | 49,060 | 39,565 | 98.4 |  |  |
| Bus | Large | M. BENZ | OF1620 | Diesel | 129,750 | 115,848 | 100.0 | 129,750 | 115,848 |
|  | Articulated | Volvo/Marcopolo |  | Diesel | 470,000 | 419,643 | 100.0 | 470,000 | 419,643 |

Note: W/ Tax and W/o Tax are "With" and "Without" Tax, respectively.
Table 20.2-4 General Characteristics of Representative Vehicles

|  | Vehicle Vehicle Type Characteristics | Car | Taxi | Truck | Large Bus (100 pax.) | $\begin{gathered} \text { Articula- } \\ \text { ted Bus } \\ \text { (200pax.) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price(Real) |  |  |  |  |  |
| 1 | (1) Financial | 15,593 | 16,630 | 48,585 | 129,750 | 470,000 |
|  | (2) Economic | 10,853 | 11,711 | 39,196 | 115,848 | 419,643 |
| 2 | No. of Tires | 4 | 4 | 6 | 6 | 10 |
| 3 | Fuel Type | Gasoline Ethanol | Gasoline Ethanol | Diesel | Diesel | Diesel |
| 4 | Annual Operation (Km) | 24,000 | 60,000 | 48,000 | 75,000 | 90,000 |
| 5 | Average Speed (Km/Hour) | 30 | 25 | 30 | 25 | 30 |
| 6 | Annual using hours(Hours) | 800 | 2,400 | 1,600 | 3,000 | 3,000 |

The economic costs are their market price less taxes. Taxes imposed on vehicles are as shown in Table 20.2-5. If a small car is purchased for use as a taxi-cab, IPI and ICMS are exempted, with a limit of one car per person. IPVA is collected annually on the residual value of a vehicle, while IPI and ICMS are levied once at a purchase of a vehicle.
Detailed tables for the VOC estimation are presented in Tables E-2 to E-16 in Appendix-E.

Table 20.2-5 Vehicle-related Tax in Belem

| Vehicle Type |  | IPI | ICMS | IPVA |
| :---: | :---: | :---: | :---: | :---: |
| Car | Large Car | $45 \%$ | $12 \%$ | $2.5 \%$ |
|  | Medium Car | $40 \%$ | $12 \%$ | $2.5 \%$ |
|  | Small Car | $30 \%$ | $12 \%$ | $2.5 \%$ |
| Bus | Bus | $0 \%$ | $12 \%$ | $1.0 \%$ |
|  | Large Bus | $0 \%$ | $12 \%$ | $1.0 \%$ |
|  | Articulated Bus | $0 \%$ | $12 \%$ | $1.0 \%$ |
| Truck | Small Truck | $5 \%$ | $12 \%$ | $1.0 \%$ |
|  | Medium Truck | $12 \%$ | $12 \%$ | $1.0 \%$ |
|  | Large Truck | $12 \%$ | $12 \%$ | $1.0 \%$ |

IPI: Industrial Products Tax (Federal Government Tax)
ICMS: Tax on Circulation and Service (State Tax)
IPVA: Vehicle Ownership Tax (State Tax)

## (3) Fuel and Lubricant Cost

In Belem, four types of fuel are used for vehicles: regular gasoline ( $\mathrm{R} \$ 2.10 /$ liter $)$, premium gasoline ( $\mathrm{R} \$ 2.14 /$ liter ), ethanol alcohol ( $\mathrm{R} \$ 1.61 /$ liter) and diesel oil ( $\mathrm{R} \$ 1.41 /$ liter). The retail prices are different by fuel station. The above prices are the averages surveyed at 46 stations. ICMS tax of $26 \%$ is imposed on each fuel except diesel, for which it is $18 \%$.
The fuel consumption rate of a vehicle varies by its running speed. The most economical speed is 45 to $50 \mathrm{~km} / \mathrm{hr}$ for a passenger car, and 50 to $60 \mathrm{~km} / \mathrm{hr}$ for medium and large vehicles.

The retail price of lubricant oil is $\mathrm{R} \$ 4.20 /$ liter and after deducting tax, the economic cost is R\$3.44/liter. According to general experimental data, the higher the travel speed, the lower the lubricant oil consumption.

## (4) Tire Cost

The average market price of a set of tires is $\mathrm{R} \$ 520-560$ for a car and $\mathrm{R} \$ 6300$ - 1135 for a large vehicle. They include taxes at about $38 \%$ of the market prices. Although some vehicles use re-treaded tire, they are neglected here because the market share is not significant and the life of a re-tread tires is shorter than a brand new tire even if its price is lower, so there is no big difference in economic price per kilometer between the two.

Under the condition of average speed of $35 \mathrm{miles} / \mathrm{hr}(56 \mathrm{~km} / \mathrm{hr}$ ) on paved roads, average tire life can be assumed to be $45,000 \mathrm{~km}$ for a passenger car and $50,000 \mathrm{~km}$ for a heavy vehicle. Thus, tire consumption rates per $1,000 \mathrm{~km}$ are $8.9 \%$ and $12.0 \%$, respectively. The consumption rate becomes larger when average running speed rises. This is according to an IBRD report ("Quantification of road user savings", IBRD Occasional Paper No.2, 1966).

## (5) Repair Cost

Calculating annual maintenance cost based on CTBel's bus and taxi operating data, the rate of annual maintenance cost to the vehicle price (excluding tire cost) is estimated to be $4.2 \%$ for a passenger car and small truck, and $7.4 \%$ for other commercial vehicles with larger annual running distance.
According to the same IBRD report referred to in the tire cost estimation, the relationship between maintenance cost and running speed shows that maintenance cost becomes lowest at a speed of around $50 \mathrm{~km} / \mathrm{hr}$.

## (6) Depreciation Cost

Depreciable amount is defined as the vehicle economic cost (without tire cost) less salvage cost after use during vehicle life. In Belem, where the market for secondhand vehicles and spare parts is well developed, the salvage value rate should be assumed at a rather high rate, specifically, $25 \%$ for a passenger car, $10 \%$ for a taxi, $15 \%$ for a small truck and $20 \%$ for buses.

Vehicles are devalued through their use in proportion to running kilometers, while their value will decrease as they become old, even without use. Particularly, passenger cars lose value rapidly as time passes. Therefore, the proportion of depreciation subject to use and depreciation subject to time may be assumed as follows: 50:50 for passenger car and 70:30 for others.

Depreciation subject to use is further subdivided into two parts. It is assumed that one third of this cost depends on the driven distance and two thirds is affected by running speed, in the same way as maintenance cost.

Time-related depreciation in the table presents daily depreciation cost which is the depreciable amount divided by number of days during the life period. This cost is independent from driven distance and from running speed. Therefore, this cost shall be calculated separately based on the number of vehicles in the region and added to the other costs which are affected by running speed. The same can be said for the capital opportunity cost, crew cost and overhead cost.

## (7) Capital Opportunity Cost (Interest)

This cost is not affected by use but accrues only as time passes and is determined by vehicle price, life period, salvage value rate and interest rate, using the following formula:

$$
\begin{aligned}
& C=P(1-r) F-P / n+i r P \\
& F=i(1+i)^{n} /\left((1+i)^{n}-1\right) \\
& \text { Where, } \quad C \text { : Capital opportunity cost (Interest) } \\
& P \text { : Economic cost of vehicle } \\
& F \text { : Capital recovery factor } \\
& r \text { : Salvage value rate } \\
& i \text { : Interest rate } \\
& n \text { : Durability (Vehicle life) }
\end{aligned}
$$

Interest rate is assumed at $12 \%$ which is the same rate as the discount rate used when calculating evaluation indices. Total capital opportunity cost in the study area is the product of this daily cost and total number of vehicles existing in the area. Therefore, in a with-and-without comparison for project evaluation, this cost will be cancelled if both cases have the same number of vehicles.

## (8) Crew Cost and Overhead Cost

Also, this cost is not affected by driven distance but is proportional to time. According to CTBel's data, the average annual wage of a bus driver is about $\mathrm{R} \$ 15,000$ (13 times the monthly salary) while that of a taxi drivers is lower than this amount by approximately $45 \%$. The average wage of a truck driver is the same as a bus driver's.

The Improvement of Transport System in the Metropolitan Area of Belem
In Belem, most taxis and trucks are owned by individuals, not by an enterprise. Under these circumstances, therefore, not much overhead cost is needed. Bus owner's profit is not regarded as economic cost, and the overhead cost of the truck transport business is about $30 \%$ of crew cost.

## (9) Aggregate VOC

Aggregate unit VOCs are summarized as shown in Table 20.2-6 both in terms of financial and economic prices. Figure 20.2-2 compares the unit VOCs by types of vehicle, at the speed of 30 km per hour. The cost of an articulated bus is 7 times of a car and 1.9 times that of a large bus. At this speed, the VOC subject to time is rather small, 25 to $30 \%$ of the total. The relationship between VOC and travel speed is illustrated in Figure 20.2-3. This relation was used as a table function to estimate economic benefits.

To calculate total VOC in a network, first, the running speed of each link must be obtained from the traffic assignment result; second, total distance-related cost is calculated by summing up the cost in each link. Finally, time-related cost calculated separately using the total vehicle-time is added to the distance-related cost.

Table 20.2-6 Aggregate VOC in Belem, 2003

(2) VOC subject to Time (R\$/Hour)

|  | Car | Taxi | Truck | $\begin{gathered} \text { Bus } \\ (60 \text { pax.) } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Articulated } \\ \text { Bus } \\ (100 \text { pax. }) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Cost |  |  |  |  |  |
| Depreciation | 0.707 | 0.517 | 0.666 | 1.411 | 5.242 |
| Capital Opportunity Cost | 1.413 | 0.442 | 1.802 | 2.839 | 10.090 |
| Crew and Overhead Cost | 0.000 | 3.128 | 9.384 | 5.980 | 5.980 |
| Total | 2.120 | 4.087 | 11.852 | 10.229 | 21.312 |
| Economic Cost |  |  |  |  |  |
| Depreciation | 0.494 | 0.365 | 0.558 | 1.279 | 4.716 |
| Capital Opportunity Cost | 0.987 | 0.313 | 1.509 | 2.575 | 9.078 |
| Crew and Overhead Cost | 0.000 | 2.346 | 7.038 | 4.485 | 4.485 |
| Total | 1.481 | 3.024 | 9.105 | 8.339 | 18.279 |



Figure 20.2-2 Vehicle Operating Cost by Type of Vehicle


Figure 20.2-3 VOC by Travel Speed

### 20.2.4. Travel Time Value

The travel time of car users and bus passengers is converted to money terms using unit time value. Their time values are estimated based on their income level, which reflects their productivity. According to a home interview survey data on person trips conducted in 2000 by the EVPDTU Study, monthly household income is distributed as shown in Figure 20.2-4. The average was $\mathrm{R} \$ 822$ a month. There was a big gap between the average of a car owning family ( $\mathrm{R} \$ 1,960 /$ month $)$ and a non car-owning family ( $\mathrm{R} \$ 460 /$ month ).


Figure 20.2-4 Distribution of Monthly Household Income in Belem
Assuming monthly working hours of 150 hours, the value of one hour at work is estimated at R\$3.0 for a non-car owner (i.e., public transport passenger) and R\$13.0 for a car owner (i.e., car user) in 2003. (Table 20.2-7)

All trips with a "business" purpose are regarded as productive activities and then time spent for a "business" trips is given the said value. The share of "business" trips is $7.5 \%$. "To work" trips (with a share of $14.6 \%$ ) and "to home" trips from work are assumed to have half of the time value, while other trips have no time value.

Table 20.2-7 Time Value of Passengers in Belem, 2002

| (R\$/Hour) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 2002 | 2007 | 2010 | 2015 | 2020 |
| Working Hour |  |  |  |  |  |  |
| Car Owner | 9.8 | 13.0 | 13.7 | 14.3 | 15.1 | 16.1 |
| Non-car Owner | 2.3 | 3.0 | 3.2 | 3.4 | 3.6 | 3.8 |
| Travel Time |  |  |  |  |  |  |
| Car Owner | 3.8 | 5.0 | 5.3 | 5.5 | 5.8 | 6.2 |
| Non-car Owner | 0.9 | 1.2 | 1.2 | 1.3 | 1.4 | 1.5 |
| By Transportation Mode |  |  |  |  |  |  |
| Car | 8.2 | 10.9 | 11.6 | 12.0 | 12.8 | 13.5 |
| Truck | 7.7 | 10.2 | 10.8 | 11.2 | 11.9 | 12.6 |
| Bus | 26.9 | 35.7 | 37.8 | 39.2 | 41.6 | 44.2 |
| Articulated Bus | 88.6 | 117.3 | 124.5 | 129.0 | 137.0 | 145.4 |
| Feeder Bus | 26.9 | 35.7 | 37.8 | 39.2 | 41.6 | 44.2 |

Time value will change by year. The higher people's productivity rises, the larger the time value becomes. Then, it may be reasonable to assume the time value will rise at the same rate as GRDP per capita growth. In this study, GRDP per capita is assumed to grow at $1.2 \%$ p.a., and accordingly, time values will rise to 1.24 times those in 2002.

Total TTC is estimated by multiplying these unit time values by aggregate passenger-hours by a mode calculated from assigned traffic in a network.

### 20.2.5. Results of Economic Evaluation

## (1) Entire Projects

## 1) Economic Benefit

First, all the study projects were evaluated as one set, assuming that they were implemented as scheduled. The aggregate amount of the vehicle operating cost (VOC) and the travel time cost (TTC) means economic expenditure to support people's social and economic activity in a city. Figure 20.2-5 illustrates the future increase of the amount in Belem. The red colored portion on each bar is the difference between the "with" and "without" projects, that is, the benefit of the projects.
Without the project, total cost will increase from $\mathrm{R} \$ 1,620$ million in 2007 to $\mathrm{R} \$ 2,557$ million in 2012. If the study projects are implemented, the annual cost in 2012 will be reduced to $\mathrm{R} \$ 2,272$ million. Then, $\mathrm{R} \$ 285$ is the benefit to accrue in year 2012. In the same way, the first year benefit is R $\$ 97$ million in 2007 and it is $\mathrm{R} \$ 101$ million in 2020.


Figure 20.2-5 Daily Transport Cost and Benefit of Trunk Bus System
Table $20.2-8$ shows the economic benefit by source. In 2007, about $20 \%$ of the benefit is generated by savings in VOC and $80 \%$ by savings in TTC. The VOC savings will expand its share in 2012 due to the opening of the trunk busway on the western section of Av. Independencia and completion of other road projects. Comparing the benefits to the public and the private mode, about one third of the benefits will accrue to the public mode and the share will fall to $18 \%$ in 2012, also due to the completion of road projects. In the long term, however, the share of the public mode will become dominant because the road projects become less effective against an overwhelming demand increase.
Table 20.2-9 shows the change in average travel speed by mode. The average speed of cars, trucks and conventional buses will be improved by $4-6 \mathrm{~km} /$ hour by the projects. However, this effect will not last until 2020 due to a significant increase of traffic. On the other hand, articulated buses and feeder buses will maintain high speed. This is because articulated buses are provided with segregated lanes, and feeder buses are operated only in the suburban areas.

Table 20.2-8 Economic Benefit of Trunk Bus System Project by Source

| Case | $\begin{aligned} & \text { Cost } \\ & \text { Item } \end{aligned}$ | 2007 |  |  | 2012 |  |  | 2020 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Public Mode | Private Mode | Total | Public Mode | Private Mode | Total | Public Mode | Private Mode | Total |
| Without Case | VOC | 161.9 | 657.5 | 819.4 | 189.7 | 1000.2 | 1189.9 | 198.4 | 1784.6 | 1983.0 |
|  | TTC | 176.2 | 624.1 | 800.3 | 230.4 | 1137.1 | 1367.6 | 282.6 | 2448.5 | 2731.1 |
|  | Total | 338.0 | 1281.7 | 1619.7 | 420.1 | 2137.3 | 2557.5 | 481.0 | 4233.1 | 4714.1 |
| With Case | VOC | 164.7 | 633.5 | 798.2 | 192.7 | 925.0 | 1117.7 | 198.9 | 1774.2 | 1973.0 |
|  | TTC | 138.2 | 586.1 | 724.3 | 175.8 | 978.6 | 1154.3 | 227.7 | 2411.5 | 2639.2 |
|  | Total | 302.9 | 1219.5 | 1522.4 | 368.4 | 1903.6 | 2272.0 | 426.6 | 4185.7 | 4612.3 |
| Benefit | VOC | -2.8 | 24.1 | 21.3 | -3.0 | 75.2 | 72.2 | -0.5 | 10.4 | 9.9 |
|  | TTC | 37.9 | 38.1 | 76.0 | 54.7 | 158.5 | 213.2 | 54.8 | 37.0 | 91.9 |
|  | Total | 35.1 | 62.1 | 97.3 | 51.7 | 233.7 | 285.4 | 54.3 | 47.4 | 101.8 |

Table 20.2-9 Average Speed Change by Trunk Bus System Project

| Vehicle Type | 2000 | 2007 |  | 2012 |  | (Km/Hour) |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | With | Without | With | Without | With | Without |
| Car | 32.7 | 26.9 | 23.6 | 20.5 | 14.9 | 8.7 | 8.2 |
| Truck | 50.0 | 36.8 | 32.4 | 29.9 | 23.5 | 13.3 | 13.1 |
| Conventional Bus | 31.0 | 25.5 | 21.5 | 21.8 | 15.5 | 10.3 | 8.8 |
| Articulated Bus | - | 32.6 | - | 32.8 | - | 29.8 | - |
| Feeder Bus | - | 25.0 | - | 23.2 | - | 21.5 | - |
| Total | 35.7 | 28.3 | 24.5 | 22.0 | 16.0 | 9.5 | 8.7 |

## 2) Cash Flow and Evaluation Indicators

As in the cost-benefit cash flow of the project shown in Table 20.2-10, the economic viability of the project is very high showing $28.0 \%$ of IRR and R\$ 495 million of NPV. The $\mathrm{B} / \mathrm{C}$ ratio is almost 2.0. In Brazil, the economic discount rate of $12 \%$ is generally used. Then, these figures indicate the study projects are highly feasible from the economic viewpoint.
In the cash flow, maintenance cost assumes overlaying or $50 \%$ of the bus-lane surface in the first decade and $100 \%$ in the next decade. This assumption was applied to all the cases.

## 3) Sensitivity Analysis

The sensitivity of the E-IRR was examined by changing the cost and the benefit. As shown in Table 20.2-11, the E-IRR is quite stable. The E-IRR falls below $12 \%$ only when the cost becomes over 1.8 times the original estimate or the benefit falls to less than $53 \%$ of the estimate. The shaded area in the table shows an area where the project will be unfeasible. If the cost overruns by $20 \%$ and at the same time the benefit becomes less than $60 \%$ of the original estimate, there is a risk of E-IRR below $12 \%$. However, such a situation would hardly happen.

Table 20.2-10 Economic Cash Flow of All Study Projects

| Year | Investment | Mainte- | Benefit | Net Cash |
| ---: | ---: | ---: | ---: | ---: |
| 2004 | 77.5 |  |  | -77.5 |
| 2005 | 84.8 |  |  | -84.8 |
| 2006 | 202.5 |  |  | -202.5 |
| 2007 | 34.3 | 1.5 | 97.3 | 61.5 |
| 2008 | 71.1 | 1.5 | 125.9 | 53.3 |
| 2009 | 85.3 | 1.5 | 163.1 | 76.3 |
| 2010 | 68.2 | 1.5 | 211.2 | 141.5 |
| 2011 | 23.6 | 1.5 | 280.9 | 255.7 |
| 2012 | 39.2 | 3.5 | 285.4 | 242.8 |
| 2013 |  | 3.5 | 250.9 | 247.4 |
| 2014 |  | 3.5 | 220.6 | 217.1 |
| 2015 |  | 3.5 | 193.9 | 190.4 |
| 2016 |  | 3.5 | 170.4 | 166.9 |
| 2017 |  | 3.5 | 149.8 | 146.3 |
| 2018 |  | 3.5 | 131.7 | 128.2 |
| 2019 |  | 3.5 | 115.8 | 112.3 |
| 2020 |  | 3.5 | 101.8 | 98.3 |
| 2021 |  | 3.5 | 89.5 | 86.0 |
| 2022 |  | 7.0 | 78.7 | 71.7 |
| 2023 |  | 7.0 | 69.1 | 62.1 |
| 2024 |  | 7.0 | 60.8 | 53.8 |
| 2025 |  | 7.0 | 53.4 | 46.4 |
| 2026 | -1.2 | 7.0 | 47.0 | 41.2 |
| 2027 |  | 5.5 | 41.3 | 35.8 |
| 2028 |  | 5.5 | 36.3 | 30.8 |
| 2029 |  | 5.5 | 31.9 | 26.4 |
| 2030 |  | 5.5 | 28.0 | 22.6 |
| 2031 |  | 5.5 | 24.7 | 19.2 |
|  |  |  |  |  |
|  |  | IRR (\%) |  | 28.0 |
|  |  | NPV (R\$ million) | 495.3 |  |
|  | B/C |  | 1.97 |  |

Table 20.2-11 Sensitivity Analysis of All Study Projects

| Benefit | Co | Cost up |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base Case | 20\% up | 40\% up | 60\% up | 80\% up | 100\% up |
| Benefit down | Base Case | 28.0 | 23.2 | 19.4 | 16.4 | 13.8 | 11.7 |
|  | 20\% down | 22.2 | 17.8 | 14.4 | 11.7 | 9.4 | 7.4 |
|  | 40\% down | 15.5 | 11.7 | 8.7 | 6.3 | 4.2 | 2.4 |
|  | 60\% down | 7.4 | 4.2 | 1.6 |  |  |  |

## (2) Trunk Bus System Project

The trunk bus system project was evaluated separately from the road project. Here, it was assumed that only the trunk bus project is implemented as scheduled and no road projects are built in both cases of "with" and "without" the trunk bus system. This is to exclude any influence of the road projects.

## 1) Sources of Economic Benefit

The trunk bus system consists of three components: construction of exclusive bus way/lane, rearrangement of bus routes and introduction of large buses. According to the result of simulations applying each component one by one for the year 2012, the contribution of each component was analyzed as shown in Figure 20.2-6.

First, the economic benefit of the trunk bus system will be R $\$ 62$ million if all the components are implemented as one set. Of the benefit, $\mathrm{R} \$ 49$ million will go to the public transport users and R\$13 million to users of the private mode (car and truck).

If all the buses operated on the 41 routes competitive with the trunk bus route are replaced by articulated buses, but while providing neither exclusive lanes nor bus rerouting, the economic benefit will be $\mathrm{R} \$ 69$, million of which $\mathrm{R} \$ 19$ million is to the public mode and $\mathrm{R} \$ 50$ million to the private mode. It is noted that the total benefit of this case is larger than that of the entire trunk bus system mentioned above.


Figure 20.2-6 Sources of Economic Benefit of Trunk Bus System in Year 2012
If bus routes are rearranged properly, it will be more beneficial to bus passengers than the articulated bus introduction. In this case, however, the benefit to the private mode is small.

Lastly, if the public and the private modes are segregated along the planned trunk bus route, the public mode will get $\mathrm{R} \$ 15$ million of benefit but on the other hand, the private mode will lose $\mathrm{R} \$ 28$ million. This means the planned road does not have enough capacity to segregate the public and private modes without proper combination with other measures.

As the benefit of each component is not mutually independent, the benefit of a combination of components does not necessarily tally with the sum of the individual benefit of each component. The benefit of the entire trunk bus system is $\mathrm{R} \$ 72$ million in 2012 and the sum of each component's benefit is $\mathrm{R} \$ 84$ million. Very roughly speaking, the component of articulated buses contributes $70 \%$ to the total benefits and the bus-rerouting component contributes $30 \%$. The last component of bus segregation has will shift some of the benefit generated by the articulated bus component from the private mode to the public mode, by sacrificing about $13 \%$ of total benefit.

Modal segregation on a road section is a matter of capacity allocation among modes. Accordingly, a gain of a mode will sometimes cause a loss of the others as in a zero-sum game. Therefore, if a negative impact is forecast on some mode, it is necessary to examine whether the impact is in the tolerable range to the mode concerned. In Belem's case, the
private mode will suffer a loss by the exclusive bus lane. However, the loss will be recovered by other components and in the end, the entire trunk bus system will bring a benefit also to the private mode, as shown in Figure 20.2-6.

## 2) Evaluation Results and Sensitivity Analysis

The trunk bus system project was evaluated by applying the same method as for all study projects. The resultant benefits and evaluation indicators are as shown in Table 20.2-12. The main beneficiary is the public mode. The economic IRR is $17.0 \%$, which assures the project's feasibility. (Detailed cash flow is shown in Table E-17 in Appendix-E.)

Table 20.2-12 Evaluation Results of Trunk Bus System Project
(1) Economic Benefit

| Year | Public | Private | Total |
| :---: | :---: | :---: | :---: |
| 2007 | 32.3 | 8.5 | 40.8 |
| 2011 | 47.6 | 12.6 | 60.1 |
| 2012 | 49.0 | 13.0 | 62.0 |
| 2020 | 55.4 | 5.5 | 60.9 |

(2) Evaluation Indicators

| IRR (\%) | 17.0 |
| :--- | ---: |
| NPV (R\$ million) | 84.9 |
| B/C | 1.36 |

Table 20.2-13 shows the result of a sensitivity analysis, done by changing the cost and the benefit. The feasibility is rather sensitive to both factors. The IRR will fall below $12 \%$ if the cost becomes 1.37 times higher than the estimate or the benefit becomes $27 \%$ lower than the estimate. Then, it is important to monitor the cost and during the period of detailed design and construction and traffic volume before and after project implementation.

Table 20.2-13 Sensitivity Analysis of Cost and Benefit Change

|  |  | (E-IRR:\%) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Benefit | Cos | Cost up |  |  |  |  |  |
|  |  | Base Case | 10\% up | 20\% up | 30\% up | 40\% up | 50\% up |
| Benefit down | Base Case | 17.0 | 15.4 | 14.0 | 12.7 | 11.6 | 10.6 |
|  | 10\% down | 15.2 | 13.7 | 12.3 | 11.1 | 10.1 | 9.1 |
|  | 20\% down | 13.3 | 11.9 | 10.6 | 9.5 | 8.5 | 7.5 |
|  | 30\% down | 11.3 | 9.9 | 8.7 | 7.7 | 6.7 | 5.8 |

## 3) Economic Return by Trunk Bus Route

Figure 20.2-7 is to compare the economic benefit of each trunk bus route, which was estimated with the condition that there exists only one trunk bus route to be analyzed and there are no other routes or road projects.

Among the three routes, Av. Independencia will generate the largest benefit, followed by Av. Almirante Barroso \& BR-316. Comparing these two, the benefit to the public mode is almost same but the benefit to the private mode by Av. Independencia is much larger than that by Av. Almirante Barroso and BR-316. This is because some buses will divert to the new route of Av. Independencia in the former case, while the existing road capacity is shared by the two modes without increase of road capacity in the latter case.

Assuming the benefit of the entire project at 100 , the benefits by route are 90,61 and 39 from the largest one. On the other hand, cost proportion is 36,37 and 39 in the same order. (As the cost of Av. Almirante Barroso is counted twice, the total is not 100.) Then, Av. Independencia has apparently the highest economic efficiency followed by BR-316 and Rodovia Augusto Montenegro, in this order.


Figure 20.2-7 Economic Benefit by Trunk Bus Route in 2012

## (3) Road Project

## 1) Economic Benefit and Evaluation Indicators

The entire road project was evaluated as a set and the results were as shown in Table 20.2-14. An extremely high IRR at $41 \%$ indicates implicitly that future traffic condition would become such worse with no road project. Further evidence of this is a small benefit in 2020, which means that the road network cannot deal with the future demand even with the study road projects.

Table 20.2-14 Evaluation Results of Road Projects
(1) Economic Benefit

| Year | Public | Private | Total |
| :---: | :---: | :---: | :---: |
| 2007 | 6.6 | 58.0 | 64.6 |
| 2011 | 9.8 | 213.7 | 223.5 |
| 2012 | 8.5 | 224.9 | 233.4 |
| 2020 | 2.8 | 45.7 | 48.4 |

(2) Evaluation Indicators

| IRR (\%) | 41.0 |
| :--- | ---: |
| NPV (R\$ million) | 429.2 |
| B/C | 2.53 |

## 2) Sensitivity Analysis

Table 20.2-15 shows the result of a sensitivity analysis of the road project. The IRR of the project is very high and the feasibility is quite stable against both the cost and the benefit. The IRR will be below $12 \%$ if the cost becomes 2.5 times higher than the estimate or the benefit becomes $60 \%$ lower than the estimate.

Table 20.2-15 Sensitivity Analysis of Road Project

| Benefit Cost |  | Cost up |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Base | 20\% | 40\% | 60\% | 80\% | 100\% | 120\% | 140\% | 160\% |
|  |  | Case | up | up | up | up | up | up | up | up |
| Benefit down | Base Case | 41.0 | 34.5 | 29.2 | 25.0 | 21.4 | 18.3 | 15.7 | 13.3 | 11.3 |
|  | 20\% down | 33.0 | 27.0 | 22.2 | 18.3 | 15.1 | 12.3 | 9.8 | 7.7 | 5.8 |
|  | 40\% down | 23.7 | 18.3 | 14.1 | 10.6 | 7.7 | 5.2 | 2.9 | 0.9 | - |
|  | 60\% down | 12.3 | 7.7 | 4.0 | 0.9 | - | - | - | - | - |
|  | 70\% down | 5.2 | 0.9 | - | - | - | - | - | - | - |

## 3) Evaluation of Individual Road Project

The study road project consists of four road projects. They were evaluated individually, by analyzing "with" and "without" cases one by one. The results are shown in Table 20.2-16. Av. Primeiro de Dezembro implies the highest economic return of $45 \%$, followed by Av. Independencia of $43 \%$, Rua da Marinha of $38 \%$ and lastly, Rua Yamada of $18 \%$. The top two projects are large in terms of investment scale, compared with the other two. Accordingly, NPVs are also large. All the road projects are judged economically to be good and their early implementation is highly recommended.

Table 20.2-16 Economic Evaluation of Individual Road Project

| Project | $\begin{array}{\|c\|} \hline \text { Extension } \\ (\mathrm{km}) \end{array}$ | Cost (R\$ million) |  | Economic Evaluation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Financial ( $\mathrm{R} \$$ million) | Economic ( $\mathrm{R} \$$ million) | E-IRR <br> (\%) |  | B/C |
| Independencia | 19.6 | 222.2 | 180.9 | 42.8 | 247.8 | 2.75 |
| Av.Primeiro de Dezembro | 10.1 | 150.2 | 120.3 | 45.2 | 330.7 | 5.12 |
| Rua Yamada | 10.0 | 94.7 | 75.7 | 18.0 | 37.6 | 1.80 |
| Rua da Marinha | 4.6 | 40.8 | 32.5 | 37.9 | 49.2 | 4.05 |
| Entire Road Projects | 44.2 | 507.9 | 409.4 | 41.0 | 429.2 | 2.53 |

## (4) Investigation on Economic Evaluation Results

The following is notes on important information, found in the course of the economic analysis or deduced from the results of the evaluation.

## 1) Project Life

As shown in this chapter, the trunk bus system and road projects studied in the study will improve transportation conditions in Belem and their economic return will be significant. It should be noted, however, the effects of travel speed improvement and economic return will be canceled out by the future traffic increase within 15 to 20 years.
Car traffic is forecast to grow 3.5 times by 2020, while public transport demand will increase only 1.3 times. Current capacity of the road network is absolutely insufficient to cope with such an increase of car traffic. Besides the study projects, comprehensive measures should be taken, covering not road improvement but a variety of measures such as demand management, introduction of mass-transit and decentralization of urban functions. In this sense, the trunk bus is a transitional measure to a mass-transit era and its life is possibly $15-20$ years.

## 2) Creation of Job Opportunity

The Belem Metropolitan area is now suffering from an unemployment problem with a $14 \%$ unemployment rate. This means more than 100,000 people are looking for a job. Under such a situation, the study projects are significant also in job creation in the course of implementation.

Total project cost of the study is estimated at $\mathrm{R} \$ 747$ million, if deducting compensation cost and contingency. Out of the total, $\mathrm{R} \$ 497$ million is the direct cost. Assuming that $10 \%$ of direct cost and $5 \%$ of other costs (indirect cost, engineering and administration cost) are personnel cost, and that $30 \%$ of personnel cost in the direct cost and $20 \%$ of personnel cost in the other costs are paid to the unskilled, then total wage payments will reach 62,300 man-months, of which 27,900 man-months are for the unskilled. Thus, the study projects are expected to contribute to mitigation of the unemployment issue. (Here, the average monthly salary is assumed at $\mathrm{R} \$ 480$ for the unskilled and $\mathrm{R} \$ 1,000$ for the skilled.)

## 3) Savings in Fuel Consumption

Although saving of fuel consumption is only a minor part of the entire economic benefit, it may be a key issue to car users and also important for environmental conservation. In 2012, the study projects will reduce the total daily running distance by $274,000 \mathrm{car}-\mathrm{km}$, $2.3 \%$ of the distance in the "without" case. By this, R $\$ 23.8$ million will be saved in a year. In addition, the projects will improve running speed from $15 \mathrm{~km} / \mathrm{hour}$ to $16 \mathrm{~km} / \mathrm{hour}$ on average. This slightly improved speed will result in a saving of $\mathrm{R} \$ 0.7$ million. Thus, a total of $\mathrm{R} \$ 24.5$ million of fuel cost will be saved in a year. This is equivalent to more than 100,000 barrels of gasoline.

### 20.3. FINANCIAL ANALYSIS OF TRUNK BUS SYSTEM

### 20.3.1. Standpoint and Methodology of Financial Analysis

## (1) Standpoint and Scope of Analysis

The objective of this financial analysis is to examine the profitability of the trunk bus operation business in Belem. The business scope of the trunk bus operator has not been clearly defined yet. It may operate some conventional bus routes, too. It may not cover the operation of bus terminals. In this analysis, however, the business scope of the operator is limited for analytical purposes, to (1) trunk bus operation, (2) feeder bus operation and (3) terminal operation directly related to the trunk bus operation.

It is also possible that the trunk bus be operated by multiple entities such as a consortium of existing bus companies, instead of a single entity. Even in such a case, the analysis regards such multiple entities as one bus company. In case, for example, the third entity manages the trunk/feeder bus system and undertakes clearance of the bus fare revenue, the cost for such work should be made endogenous (i.e. regarded as an internal cost).

The analysis assumed that all the infrastructure and terminals for the trunk bus system should be prepared by public investment of Para State or the municipalities belonging to the Belem Metropolitan Area. Accordingly, the trunk bus operators need not bear any financial burden for investment in infrastructure and terminals.

## (2) Overall method

The analysis was made in the framework shown in Figure 20.3-1. The main work is to prepare inputs to the financial model. The main external (exogenous) variables are investment, revenue and operation/maintenance cost. The model will create pro-forma financial statements and deduct indicators for evaluation.


Figure 20.3-1 Framework of Financial Evaluation of Trunk Bus System
The model works out the financial statements in two ways: in real terms using constant price and in nominal terms using current price. The financial statements in real terms are mainly used for estimation of F-IRR and the nominal one is used for examination of the cash flow of the operating entity.

## (3) Financial Model for Belem Trunk Bus System

A financial model was developed to simulate the financial conditions of the Belem Public Transportation Company after opening trunk bus operation. The model's structure is illustrated in Figure 20.3-2 and Figure 20.3-3. The main outputs of the model are three financial statements. Their main objectives are as follows:

1) The profit/loss statement is for estimating the annual profit or loss by deducting expenses and taxes from revenue.
2) The cash flow statement is for estimating annual surplus or deficit by deducting cash outflow such as operating expenses, investment, interest paid, tax payment, and dividend from cash inflow such as capital, operating income, borrowing, and interest received. By this statement, annual demand for funds, as well as the profitability of a project, can be known.
3) The balance sheet is for assessing the financial stability and soundness of the company by comparing assets with liability and capital at the end (or at the beginning) of a fiscal year.

As the figure shows, these three statements are mutually related through input and output and then the calculation has to be done year-by-year. In general, the main purpose of financial analysis of a project is to clarify profitability and soundness in cash flow of the project. In the case of this project, the profitability analysis will be more important because no private funds will flow to any project without enough profitability.
(a) Profit/Loss

(b) Cash Flow


Figure 20.3-2 Structure of Financial Model
(c) Balance Sheet


Figure 20.3-3 Structure of Financial Model (Cont'd)

### 20.3.2. Management and Operation of trunk Bus System

## (1) Organization and Operating Cost of Management Unit

Whether the trunk bus is operated by a single entity or by multiple entities, establishment of an organization for the trunk bus operation will be needed in any case. Functions of the organization are to control the daily operation of the trunk buses and feeder buses at terminals, to monitor daily performance of the system and clearance of the fare revenue if the bus is operated by multiple entities.

Figure 20.3-4 is an example of the trunk bus system management unit (TBSMU) to undertake such functions. The figures above each box show the number of staff members of the organization. The sample organization assumed a consortium of existing bus companies as the operators and then the accounting department is responsible for fare collection and re-distribution of revenue among bus operators following some rules.


Figure 20.3-4 Organization of Trunk Bus System Management Unit

The operation department has a duty to control daily operation, to monitor demand and supply and to coordinate fleet assignment among bus operators. Under the department, there are eight terminal sections that employ dispatchers, inspectors and staff for maintenance of terminal facilities, in addition to the managerial personnel and staff for administration and accounting of each terminal. The total staff number is 156 persons.

Table 20.3-1 shows annual operating cost of the TBSMU. Total estimated cost is about R $\$ 2.8$ million a year, which corresponds to $1.5 \%$ to $1.6 \%$ of the annual fare revenue after 2012. Bus operators should evenly shoulder this amount as an additional overhead cost.

## (2) Trunk Bus Operator

As stated before, there are two possibilities about "who will be the operator". One is the winner of the bidding for the new public transportation business. This is the case in which the Government puts the project up for bidding through a public tender. The other is the present bus operators. This is the case in which the Government carries out the project not as a new bus service, but as a readjustment or re-organization of bus routes. It has not been concluded yet which one will be the actual case.

Table 20.3-1 Operating Expense of Trunk Bus System Operating Unit
(1) Staffing and Personnel Cost

| Department/Section |  | Function | Quantity | Monthly Salary | Total Annual Salary (R\$1000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Headquarter |  | 30 | - | 387.0 |
|  | Managerial Personnel |  | 4 | 1500 | 101.0 |
|  | General Administration Dept. | Daily administration works | 4 | 700 | 47.0 |
|  | Accounting Department | Accounting and clearance | 10 | 700 | 118.0 |
|  | Ticketing Section | 4 persons $\times 2$ shirts | 8 | 550 | 74.0 |
|  | Operation Department | Management of terminals, Operation \& Fleet plan | 4 | 700 | 47.0 |
| 2 | Terminals |  | 126 | - | 1292.0 |
|  | Managerial Personnel | 2 persons $\times 8$ terminals | 16 | 700 | 189.0 |
|  | General Administration Section | 2 persons $\times 8$ terminals | 16 | 700 | 189.0 |
|  | Accounting Section | 2 persons $\times 8$ terminals | 16 | 700 | 189.0 |
|  | Operation Section | 4 persons x 2 shifts $\times 8$ terminals $\times 120 \%$ | 78 | 550 | 725.0 |
| 3 | Total |  | 156 | - | 1679.0 |

(2) Operating Cost

| Cost Item |  | Quantity | Unit Cost | Total Cost |  |
| :--- | :--- | :--- | :--- | ---: | ---: |
| $\mathbf{1}$ | Headquarter |  |  | - | 604.5 |
| 1.1 | Personnel Cost |  | 1679.0 | 387.0 |  |
| 1.2 | Office Rent | $750 \mathrm{~m}^{2} \times \mathrm{R} \$ 10 /$ /month $\times 12$ months | 1 | 24.0 | 24.0 |
| 1.3 | Office Expense \& Miscellaneous | $50 \%$ of personnel cost |  |  | 193.5 |
| $\mathbf{2}$ | Terminals |  |  | $\mathbf{-}$ | $\mathbf{2 2 1 1 . 2}$ |
| 2.1 | Personnel Cost |  |  |  | 1292.0 |
| 2.2 | Office Rent | R $\$ 1500 / m o n t h \times 12 m o n t h s ~$ <br> terminals | 8 | 18.0 | 144.0 |
| 2.3 | Office Expense \& Miscellaneous | $30 \%$ of personnel cost |  |  | 387.6 |
| 2.4 | Maintenance Expense | $30 \%$ of personnel cost |  |  | 387.6 |
| 3 | Total |  |  | $\mathbf{-}$ | $\mathbf{2 8 1 5 . 7}$ |

In this analysis, the latter case is assumed. The bus fleet now operated on the 41 routes to be abolished after the trunk bus service opens is recommended for use as trunk buses during the transitional period, in order to economize the project and also to make a smooth switchover from the current system to the trunk bus system.

This is just an assumption for the purpose of analysis. However, even if the other case happens, the results and conclusion will not be affected much, as long as the operator will invest the same amount as the assumed case.

### 20.3.3. INVESTMENT

In the early stage of the trunk bus operation, a part of the existing bus fleet will be used for the trunk bus system. The fleet size is 300 units for trunk bus service and 50 units for feeder bus service. These used buses will be replaced after 10 years usage, with new articulated buses.

New buses will be purchased with the cumulative retained profit or a loan. Therefore, the used buses are only an initial investment in this project from the operators. Then, the value of the used buses was assessed and the amount was regarded as capital in kind.

In Brazil, the buses are legally depreciated in seven years with $15 \%$ residual value. (The residual value of an articulated bus is $10 \%$.) However, the market price of a used bus is much higher than the book value of the bus. In this analysis, therefore, 10 years depreciation with $20 \%$ residual value was assumed to appraise the value of used buses. Figure 20.3-5 illustrates the legal depreciation and the assessed value used in this analysis.
Assuming a flat distribution of bus age on these 350 units, the appraised value was $\mathrm{R} \$ 21.8$ million as shown in Table 20.3-2. This amount was regarded as the own capital of the operators, paid up in 2006.


Figure 20.3-5 Devaluation of Buses by Age
Table 20.3-2 Appraisal of Used Bus for Trunk Bus System
(Unit: R\$1000)

| Bus Age | Fleet | Residual <br> Coefficient | New Car Price <br> w/o Tax | Appraised <br> Value |
| :---: | :---: | :---: | ---: | ---: |
| 0 | 35 | 1.0000 | 115,848 | 4055 |
| 1 | 35 | 0.8513 | 115,848 | 3452 |
| 2 | 35 | 0.7248 | 115,848 | 2939 |
| 3 | 35 | 0.6170 | 115,848 | 2502 |
| 4 | 35 | 0.5253 | 115,848 | 2130 |
| 5 | 35 | 0.4472 | 115,848 | 1813 |
| 6 | 35 | 0.3807 | 115,848 | 1544 |
| 7 | 35 | 0.3241 | 115,848 | 1314 |
| 8 | 35 | 0.2759 | 115,848 | 1119 |
| 9 | 35 | 0.2349 | 115,848 | 953 |
| Total | 350 | - | - | 21820 |

Note: "w/o Tax" means "Without" Tax.

### 20.3.4. Bus Procurement Plan

Based on the transport demand forecast, future needs of bus fleet increase were estimated as shown in Table 20.3-3. The replacement demand during the first decade (2008 - 2017) is to renew the used buses introduced at opening. After 2017, the replacement will enter the second round. Twenty-one articulated buses and seven feeder buses bought in 2008 have to be replaced in 2018.

All the busses are order-made in Brazil and a large order will result in a bargain price. Then, to increase the bus fleet every year is not realistic. Hence, it was assumed that new buses were purchased every three years in advance. Thus, the bus procurement plan and fleet cost were as shown in Table 20.3-4. As an articulated bus costs $\mathrm{R} \$ 470,000$ and a standard bus costs $\mathrm{R} \$ 88,000$ at 2003 prices, the total cost in $2007-2026$ will be $\mathrm{R} \$ 240.9$ million ( $\mathrm{R} \$ 226.5$ million for articulated buses and $\mathrm{R} \$ 14.3$ million for feeder buses) This total amount corresponds to the fare revenue of 1.4 years.

Table 20.3-3 Required Bus Procurement for Trunk Bus System

| Year | Articulated Trunk Buses (200 pax) |  |  | Feeder Buses (70pax) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Replacement | For Demand Increase | Total | Replacement | For Demand Increase | Total |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 15 | 6 | 21 | 5 | 2 | 7 |
| 2009 | 15 | 6 | 21 | 5 | 2 | 7 |
| 2010 | 15 | 6 | 21 | 5 | 2 | 7 |
| 2011 | 15 | 59 | 74 | 5 | 17 | 22 |
| 2012 | 15 | 7 | 22 | 5 | 3 | 8 |
| 2013 | 15 | 2 | 17 | 5 | 1 | 6 |
| 2014 | 15 | 1 | 16 | 5 | 1 | 6 |
| 2015 | 15 | 2 | 17 | 5 | 1 | 6 |
| 2016 | 15 | 2 | 17 | 5 | 1 | 6 |
| 2017 | 15 | 1 | 16 | 5 | 1 | 6 |
| 2018 | 21 | 2 | 23 | 7 | 1 | 8 |
| 2019 | 21 | 1 | 22 | 7 | 2 | 9 |
| 2020 | 21 | 2 | 23 | 7 | 1 | 8 |
| 2021 | 74 | 1 | 75 | 22 | 0 | 22 |
| 2022 | 22 | 2 | 24 | 8 | 1 | 9 |
| 2023 | 17 | 1 | 18 | 6 | 0 | 6 |
| 2024 | 16 | 2 | 18 | 6 | 1 | 7 |
| 2025 | 17 | 1 | 18 | 6 | 0 | 6 |
| 2026 | 17 | 2 | 19 | 6 | 1 | 7 |

Table 20.3-4 Schedule and Cost of Bus Procurement

| (Bus unit; R\$ million) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Year | Bus to Be Procured |  | Fleet Cost |  |  |  |
|  | Articulated | Standard | Articulated | Standard | Total |  |
| 2007 | 63 | 21 | 29.6 | 1.8 | 31.5 |  |
| 2010 | 113 | 36 | 53.1 | 3.2 | 56.3 |  |
| 2013 | 50 | 18 | 23.5 | 1.6 | 25.1 |  |
| 2016 | 61 | 23 | 28.7 | 2.0 | 30.7 |  |
| 2019 | 122 | 39 | 57.3 | 3.4 | 60.8 |  |
| 2022 | 54 | 19 | 25.4 | 1.7 | 27.1 |  |
| 2025 | 19 | 7 | 8.9 | 0.6 | 9.5 |  |
| Total | 482 | 163 | 226.5 | 14.3 | 240.9 |  |

### 20.3.5. Fare Revenue of Trunk Bus System

## (1) Daily Passengers of Trunk Bus System

According to the results of the demand forecast, the number of passengers of the trunk bus system will increase as shown in Table 20.3-5. A significant increase from 2007 to 2012 is due to the new trunk bus route along Av. Independencia and after 2012, a slight increase at $0.8-1.0 \%$ p.a. will continue. As not all the passengers pay the bus fare, several adjustments are necessary to estimate the fare revenue.

Table 20.3-5 Daily Passenger of Trunk Bus and Feeder Bus

|  |  |  | $(1000$ pax/day $)$ |
| :--- | ---: | ---: | ---: |
| Kind of Bus | 2007 | 2012 | 2020 |
| Trunk Bus | 638.9 | 958.9 | 1028.0 |
| Feeder Bus | 376.4 | 532.3 | 591.5 |
| Total | 1015.3 | 1491.2 | 1619.5 |

## (2) Pay-Passenger and Annual Fare Revenue

It was planned for the trunk bus system to offer a free transfer between trunk buses and feeder buses. Accordingly, such a free ride after transferring should be considered. Table 20.3-6 shows the number of transfer passengers by mode.

Table 20.3-6 Transfer Passengers

| (1,000 pax/day) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Year | From | Trunk Bus | Feeder Bus | Conventiona Bus | Total |
| 2002 | Trunk Bus | - | - | - | - |
|  | Feeder Bus | - | - | - | - |
|  | Conventional Bus | - | - | 415.8 | 415.8 |
|  | Total | - | - | 415.8 | 415.8 |
| 2007 | Trunk Bus | 59.4 | 169.4 | 122.6 | 351.3 |
|  | Feeder Bus | 173.9 | 13.3 | 91.3 | 278.5 |
|  | Conventional Bus | 99.0 | 98.1 | 385.0 | 582.1 |
|  | Total | 332.3 | 280.8 | 598.8 | 1,211.9 |
| 2012 | Trunk Bus | 86.6 | 231.8 | 154.9 | 473.2 |
|  | Feeder Bus | 259.0 | 17.5 | 65.7 | 342.2 |
|  | Conventional Bus | 149.6 | 82.0 | 358.3 | 589.8 |
|  | Total | 495.1 | 331.3 | 578.9 | 1,405.3 |
| 2020 | Trunk Bus | 102.3 | 257.2 | 161.3 | 520.8 |
|  | Feeder Bus | 287.6 | 20.0 | 70.4 | 378.0 |
|  | Conventional Bus | 162.5 | 87.0 | 373.9 | 623.5 |
|  | Total | 552.4 | 364.2 | 605.6 | 1,522.3 |

Besides the free-ride transferring passengers, there are many bus passengers who are legally free from bus fare payment. They are infants, the handicapped, the aged, policemen and so on. According to an on-board survey carried by the EVPDTU in 2002, about $23 \%$ of bus passengers were free riders. In addition, the CTBel data indicates that about $36 \%$ of bus passengers ride a bus paying a $50 \%$ discounted fare. After adjustment for these passengers, the paying passenger equivalent was estimated at about $60 \%$. In other words, a bus passenger does not pay $\mathrm{R} \$ 1.00$ per ride, but $\mathrm{R} \$ 0.6$ on average.

Table 20.3-7 shows the paying passenger equivalent and annual fare revenue. Here, one year is counted as 307 days, regarding week-end days and a holidays as 0.5 day. The fare revenue of the trunk bus system including feeder buses is estimated to be $\mathrm{R} \$ 172$ million, $32 \%$ of the total bus revenue.

Figure 20.3-6 illustrates the trend of daily passengers of the trunk bus system, divided into "paying passenger" and "non-paying passenger". The latter will account for about $40 \%$ of the total, which the management of the trunk bus system would be burdened with.

Table 20.3-7 Paying Passenger Equivalent and Annual Fare Revenue

| Item | Kind of Bus | 2002 | 2007 | 2012 | 2020 |
| :---: | :--- | ---: | ---: | ---: | ---: |
| Excluding Transfer <br> Passenger (1000 <br> pax/day) | Trunk bus passenger | - | 439 | 663 | 696 |
|  | Feeder bus passenger | - | 194 | 283 | 314 |
|  | Conventional bus passenger | 2,069 | 1,787 | 1,713 | 1,768 |
|  | Total | 2,069 | 2,420 | 2,659 | 2,778 |
| Pay-passenger <br> Equivalent (1000 <br> pax/day) | Trunk bus passenger | - | 260 | 392 | 412 |
|  | Feeder bus passenger | - | 115 | 167 | 186 |
|  | Conventional bus passenger | 1,224 | 1,057 | 1,014 | 1,046 |
|  | Total | 1,224 | 1,432 | 1,573 | 1,644 |
| Annual Income (RS <br> million/yr) | Trunk/Feeder bus system | - | 115 | 172 | 184 |
|  | Conventional bus passenger | 458 | 395 | 379 | 391 |
|  | Total | 458 | 510 | 551 | 575 |



Figure 20.3-6 Passenger of Trunk Bus System

### 20.3.6. Operating Cost of Trunk Bus System

The CTBel (Belem Transport Company) updates the operating cost of a large bus every year as basic data for bus fare revision. According to the data, the operating cost was $\mathrm{R} \$ 2.09$ per km in 2001, including tax. The composition of cost components was as shown in Figure 20.3-7. The variable cost accounted for $35 \%$ of the total, the fixed cost for $55.6 \%$ and tax for $9.7 \%$.
Based on the data, the unit operating cost of a large bus ( 100 passenger) in 2003 was estimated as shown in Table 20.3-8. The operating cost of a standard bus (70 passengers) is about $65 \%$ of the large bus and the cost of a standard bus is 1.8 times that of the large bus.
Using the unit cost and annual operating distance, the cost of annual operating expenditure was estimated as shown in Table 20.3-9. In this operating cost, such costs as depreciation, board remuneration and tax are excluded because they were calculated separately in the financial model.


Figure 20.3-7 Bus Operating Cost by CTBel

Table 20.3-8 Unit Operating Cost of Large Bus in 2003

| Cost Item | Actual Performance |  | R\$/km | \% to Cost | $\begin{aligned} & \text { \% to } \\ & \text { Total } \end{aligned}$ | \%Tot. with Tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | R\$/Veh. /Month | (R\$ Million/ Month) |  |  |  |  |
| F1. Variable Cost   |  |  |  |  |  |  |
| Fuel |  |  | 0.6635 | 67.23 | 25.84 | 23.35 |
| Lubricant |  |  | 0.0752 | 7.62 | 2.93 | 2.65 |
| Wheelwork |  |  | 0.1263 | 12.80 | 4.92 | 4.45 |
| Parts and Accessories |  |  | 0.1219 | 12.34 | 4.74 | 4.29 |
| Total Variable Cost |  |  | 0.9870 | 100.00 | 38.44 | 34.73 |
| F2. Fixed Cost |  |  |  |  |  |  |
| Depreciation | 1,023 | 1,906.7 | 0.1537 | 9.73 | 5.99 | 5.41 |
| Vehicle | 1,009 | 1,880.9 | 0.1518 | 9.60 | 5.91 | 5.34 |
| Machines Facilities and Equipment | 14 | 25.8 | 0.0020 | 0.13 | 0.08 | 0.07 |
| Remuneration | 642 | 1,197.1 | 0.0966 | 6.11 | 3.76 | 3.40 |
| Vehicle | 541 | 1,008.0 | 0.0813 | 5.15 | 3.17 | 2.86 |
| Machines Facilities and Equipment | 55 | 103.3 | 0.0083 | 0.53 | 0.32 | 0.29 |
| Warehouse | 46 | 85.8 | 0.0069 | 0.44 | 0.27 | 0.24 |
| Expenses with Personnel | 9,142 | 15,505.7 | 1.2513 | 79.16 | 48.73 | 44.03 |
| Operation | 6,478 | 10,987.2 | 0.8867 | 56.09 | 34.53 | 31.20 |
| Maintenance | 875 | 1,483.3 | 0.1197 | 7.57 | 4.66 | 4.21 |
| Administrative | 680 | 1,153.7 | 0.0932 | 5.89 | 3.63 | 3.28 |
| Benefits | 929 | 1,574.8 | 0.1270 | 8.04 | 4.95 | 4.47 |
| Board Remuneration | 181 | 306.8 | 0.0248 | 1.57 | 0.96 | 0.87 |
| Administrative Expenses | 524 | 977.7 | 0.0789 | 4.99 | 3.07 | 2.87 |
| General | 346 | 645.7 | 0.0521 | 3.30 | 2.03 | 1.83 |
| Civil Responsibility Insurance | 66 | 122.5 | 0.0099 | 0.63 | 0.39 | 0.35 |
| Mandatory Insurance | 35 | 64.4 | 0.0052 | 0.33 | 0.20 | 0.18 |
| IPVA | 78 | 145.0 | 0.0117 | 0.74 | 0.46 | 0.41 |
| Total Fixed Cost | 11,332 | 19,587.1 | 1.5807 | 100.00 | 61.56 | 55.62 |
| F3. Total Cost |  |  | 2.5678 |  | 100.00 | 90.35 |
| F4. Total Cost with Taxes |  |  | 2.8424 |  |  | 9.65 |
|  |  |  |  |  |  | 100.00 |

( $\mathrm{R} \$$ million)

| Year | Operating Distance (million veh.-km) |  | Operating Cost ( $\mathrm{R} \$$ million at 2003 price) |  |  |  |
| ---: | :---: | :---: | ---: | ---: | ---: | ---: |
|  | Trunk Bus | Feeder Bus | Management | Trunk Bus | Feeder Bus | Total |
| 2007 | 15.90 | 6.70 | 2.8 | 62.5 | 26.3 | 91.6 |
| 2011 | 23.35 | 9.36 | 2.8 | 91.8 | 36.8 | 131.3 |
| 2012 | 24.16 | 9.85 | 2.8 | 94.9 | 38.7 | 136.5 |
| 2020 | 25.64 | 11.08 | 2.8 | 100.7 | 43.5 | 147.1 |

Note: Management cost is operating cost of Trunk Bus System Management Unit (TBSMU)

### 20.3.7. Result of Financial Evaluation

## (1) Additional Assumptions for Financial Analysis

The financial statements were forecast based on the following assumptions on inflation, interest rate, tax and others.

## 1) Inflation rate

In the mid-1990s, the Brazilian hyperinflation settled down to the level of $5.0-14 \%$ per annum (see Figure 20.3-8). The average during 1996 - 2003 was $9.2 \%$ but the recent trend is slightly upward. In this analysis, the inflation rate was set at $11.0 \%$ per annum during the project life (2004-2027).


Figure 20.3-8 Trend of Inflation in Brazil

## 2) Interest rate

CTBel's analysis assumes a $12.0 \%$ interest rate. However, the recent interest rate of the BNDES shows a higher rate of 11.0 - 19.0 as shown in Figure 20.3-9. In this analysis, a $15 \%$ annual interest rate was assumed. By this, the interest rate in the real terms is $3.6 \%$ per annum $((1+0.15) /(1+0.11)-1)$.

| Financial Cost | $+$ | Basic Spread | $+$ | Risk Spread |
| :---: | :---: | :---: | :---: | :---: |
| Cost of raising funds at |  | Remuneration |  | Remuneration for |
| 12.0\% in 2000 |  | of BNDES' |  | the credit risk at |
| 9.25\% in 2001 |  | operational |  | Max. 4.625\% |
| 10.0\% in 2002 |  | activities at $1.0 \text { to } 4.5 \%$ |  |  |

Figure 20.3-9 Recent Interest Rate of BNDES

## 3) $\operatorname{Tax}$

The tax system in Brazil is complicated and somewhat flexible. The tax rate is often changed. In this analysis, the tax rate in Table 20.3-10 was assumed, referring to the current rate. The vehicle purchase tax is already included in the car price.

Table 20.3-10 Taxation used in Financial Analysis

| Kind of Tax | Tax | Tax imposer | Tax Rate | Note |
| :--- | :--- | :--- | ---: | ---: |
| Business Tax | IRPJ | Federal Gov. | $27.5 \%$ | On annual profit |
|  | ISS | Municipality | $5.0 \%$ | On avalue added |
| Vehicle Ownership Tax | IPVA | State Gov. | $1.0 \%$ | On residual value |
| Vehicle Acquisition Tax | ICMS | State Gov. | $12.0 \%$ | On Vehicle price |
|  | ISS | Municipality | $5.0 \%$ | On Vehicle price |

IRPJ: Corporate income tax
ISS: Service tax (value added tax)
IPVA: Vehicle property tax
ICMS: Tax on Circulation and Service (State Tax)

## (2) Financial Statement

The pro-forma financial statements were formulated for both nominal and real terms, using the various estimates and assumptions stated in this section. The results were favorable as shown below.

## 1) Analysis in 2003 Constant Price

Cash flow of the project was evaluated from two points of view: one is the net cash flow of the project as a whole, and the other is the cash flow from the viewpoint of the investors (or equity holders). Each cash flow is defined as follows:

- Project Cash Flow $=$ Net Income before depreciation - Investment
- Equity Cash Flow $=$ Cash in Hand - Equity Investment

Table 20.3-11 shows the profit and loss statement of the project. The net operating income from 2007 to 2027 is $\mathrm{R} \$ 665.1$ million while and the average fare-box ratio (revenue/ operating expense) is 1.23 , which suggests a moderate profitability. During the period of 2008-2011, the net income after tax will be negative but the absolute amounts are less than depreciation amount and then the cumulative cash flow can keep positive.

Table 20.3-12 presents main indicators of the cash flow and the balance sheet and several ratios of revenue vs. expense, liability vs. asset and return vs. assets, all of which are in a reasonable range.

Figure 20.3-10 and Figure 20.3-11 show the annual cash flow and the cumulative cash flow, respectively. Based on these cash flows, evaluation indicators were calculated as in Table 20.3-12.

One of the remarkable characteristics of this project is that the earnings by bus operation and investment for bus fleet expansion are simultaneously going on and then a positive and a negative cash flow appear alternately. Consequently, the resultant F-IRR becomes unstable. Under the given conditions, the project IRR is very high at $40.9 \%$ and Equity IRR is $20.3 \%$, which is generally a satisfactory level. Especially in case of the equity IRR, however, the initial investment amount is comparatively small and then the NPV is a small amount of R $\$ 6.6$ million, even with such a high F-IRR (Table 20.3-13 and Table 20.3-14).

Table 20.3-11 Profit/Loss Statement of Trunk Bus Business

|  |  |  |  |  |  |  |  |  | Ta |  | Net Profit after Tax |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Fare Revenue | Operating Expense | Income before <br> Deprecication | Depreciation | $\begin{array}{\|c\|} \hline \text { Interest } \\ \text { Paid } \end{array}$ | $\begin{array}{\|c} \text { Vehicle } \\ \text { Tax } \\ \text { (IPVA) } \end{array}$ | Disposal of Old Bus | Operating Income | $\begin{array}{\|c} \hline \text { Corporate } \\ \text { Income Tax } \\ \text { (IRPJ) } \\ \hline \end{array}$ | $\left\lvert\, \begin{gathered} \text { Service } \\ \text { Tax (ISS) } \end{gathered}\right.$ |  |
| 2007 | 115.0 | 91.6 | 23.4 | 5.2 | 0.0 | 0.2 | 0.0 | 18.0 | - 5.0 | 5.8 | 7.3 |
| 2008 | 119.0 | 100.2 | 18.7 | 12.8 | 4.7 | 0.5 | 4.4 | 5.2 | 1.4 | 5.9 | -2.2 |
| 2009 | 123.0 | 109.7 | 13.4 | 9.4 | 3.8 | 0.4 | 4.4 | 4.3 | 1.2 | 6.2 | -3.0 |
| 2010 | 127.3 | 120.0 | 7.3 | 6.9 | 2.8 | 0.3 | 4.4 | 1.7 | 0.5 | 6.4 | -5.1 |
| 2011 | 166.4 | 131.3 | 35.1 | 20.8 | 10.3 | 0.8 | 4.4 | 7.6 | 2.1 | 8.3 | -2.8 |
| 2012 | 171.8 | 136.5 | 35.3 | 15.1 | 7.7 | 0.5 | 4.4 | 16.4 | 4.5 | 8.6 | 3.3 |
| 2013 | 173.2 | 137.7 | 35.4 | 10.9 | 5.1 | 0.4 | 4.4 | 23.5 | 6.5 | 8.7 | 8.4 |
| 2014 | 174.6 | 139.0 | 35.6 | 14.1 | 7.1 | 0.5 | 8.7 | 22.4 | 6.2 | 8.7 | 7.5 |
| 2015 | 176.1 | 140.4 | 35.7 | 9.3 | 4.7 | 0.4 | 4.4 | 25.8 | 7.1 | 8.8 | 9.9 |
| 2016 | 177.5 | 141.7 | 35.9 | 6.7 | 2.3 | 0.2 | 4.4 | 31.1 | 8.6 | 8.9 | 13.7 |
| 2017 | 179.0 | 143.0 | 36.0 | 13.4 | 6.1 | 0.5 | 12.0 | 28.0 | 7.7 | 9.0 | 11.4 |
| 2018 | 180.5 | 144.4 | 36.2 | 8.1 | 4.4 | 0.3 | 0.0 | 23.3 | 6.4 | 9.0 | 7.9 |
| 2019 | 182.0 | 145.7 | 36.3 | 5.8 | 2.8 | 0.2 | 0.0 | 27.5 | 7.6 | 9.1 | 10.9 |
| 2020 | 183.6 | 147.1 | 36.5 | 21.2 | 11.0 | 0.8 | 3.4 | 6.9 | 1.9 | 9.2 | -4.2 |
| 2021 | 184.6 | 148.5 | 36.1 | 14.6 | 8.2 | 0.5 | 0.0 | 12.8 | 3.5 | 9.2 | 0.0 |
| 2022 | 185.6 | 149.9 | 35.7 | 10.5 | 5.5 | 0.4 | 0.0 | 19.4 | 5.3 | 9.3 | 4.8 |
| 2023 | 186.6 | 151.3 | 35.3 | 15.1 | 7.7 | 0.5 | 4.1 | 16.1 | 4.4 | 9.3 | 2.3 |
| 2024 | 187.6 | 152.7 | 34.9 | 10.0 | 5.1 | 0.4 | 0.0 | 19.4 | 5.3 | 9.4 | 4.7 |
| 2025 | 188.7 | 154.1 | 34.5 | 7.2 | 2.4 | 0.3 | 0.0 | 24.6 | 6.8 | 9.4 | 8.4 |
| 2026 | 189.7 | 155.6 | 34.1 | 7.9 | 3.1 | 0.3 | 8.2 | 31.1 | 8.6 | 9.5 | 13.1 |
| 2027 | 190.8 | 157.1 | 33.7 | 4.0 | 2.0 | 0.2 | 0.0 | 27.6 | 7.6 | 9.5 | 10.5 |
| Total | 3562.6 | 2897.5 | 665.1 | 228.8 | 106.7 | 8.5 | 71.8 | 392.9 | 108.0 | 178.1 | 106.7 |

Table 20.3-12 Main Financial Indicators and Cash Flow for Evaluation

| Year | $\begin{array}{\|c\|} \hline \text { Investment } \\ \text { (Bus } \\ \text { Purchase) } \\ \hline \end{array}$ | Loan Repayment | Asset and Liability |  |  | $\begin{array}{\|c} \hline \text { Cash Flow } \\ \text { for Project } \\ \text { IRR } \\ \hline \end{array}$ | Cash Flow for Equity IRR | Annual Evaluation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Liability | Current <br> Asset | $\begin{array}{\|c\|} \hline \text { Fixed Asset } \\ \text { (Bus) } \end{array}$ |  |  | $\begin{array}{c\|} \hline \text { Fare Box } \\ \text { Ratio } \end{array}$ | Debt Ratio | Net Return on Asset |
| 2007 | 31.5 | 0.0 | 0.0 | 7.3 | 21.8 | -21.8 | -21.8 | 1.26 | 0.00 | 0.62 |
| 2008 | 0.0 | 6.3 | 25.2 | 5.1 | 48.1 | -8.0 | 12.5 | 1.19 | 0.47 | 0.10 |
| 2009 | 0.0 | 6.3 | 18.9 | 2.1 | 32.1 | 23.2 | 4.3 | 1.12 | 0.55 | 0.13 |
| 2010 | 56.3 | 6.3 | 12.6 | -3.0 | 22.7 | 17.8 | 0.0 | 1.06 | 0.64 | 0.09 |
| 2011 | 0.0 | 17.5 | 51.3 | -5.8 | 72.1 | -44.6 | -4.5 | 1.27 | 0.77 | 0.11 |
| 2012 | 0.0 | 17.5 | 33.8 | -2.5 | 51.3 | 39.5 | 0.5 | 1.26 | 0.69 | 0.34 |
| 2013 | 25.1 | 11.3 | 22.5 | 5.9 | 36.2 | 39.7 | 0.8 | 1.26 | 0.53 | 0.56 |
| 2014 | 0.0 | 16.3 | 31.3 | 13.4 | 50.4 | 14.8 | 8.0 | 1.26 | 0.49 | 0.35 |
| 2015 | 0.0 | 16.3 | 15.1 | 23.3 | 29.9 | 44.2 | 5.4 | 1.25 | 0.28 | 0.49 |
| 2016 | 30.7 | 5.0 | 10.0 | 37.0 | 20.6 | 40.1 | 2.9 | 1.25 | 0.17 | 0.54 |
| 2017 | 0.0 | 11.2 | 29.6 | 48.3 | 44.6 | 9.6 | 15.3 | 1.25 | 0.32 | 0.30 |
| 2018 | 0.0 | 11.2 | 18.4 | 56.2 | 25.5 | 48.0 | 13.6 | 1.25 | 0.23 | 0.29 |
| 2019 | 60.8 | 6.1 | 12.3 | 67.1 | 20.7 | 36.2 | 4.8 | 1.25 | 0.14 | 0.31 |
| 2020 | 0.0 | 18.3 | 54.8 | 62.9 | 75.7 | -24.5 | 10.5 | 1.25 | 0.40 | 0.05 |
| 2021 | 0.0 | 18.3 | 36.5 | 62.9 | 52.0 | 39.9 | -1.2 | 1.24 | 0.32 | 0.11 |
| 2022 | 27.1 | 12.2 | 24.3 | 67.7 | 37.4 | 36.1 | -3.7 | 1.24 | 0.23 | 0.18 |
| 2023 | 0.0 | 17.6 | 33.8 | 70.1 | 54.0 | 8.7 | 3.1 | 1.23 | 0.27 | 0.13 |
| 2024 | 0.0 | 17.6 | 16.2 | 74.8 | 35.8 | 39.5 | -0.1 | 1.23 | 0.15 | 0.18 |
| 2025 | 9.5 | 5.4 | 10.8 | 83.2 | 25.7 | 34.9 | -2.8 | 1.22 | 0.10 | 0.23 |
| 2026 | 0.0 | 7.3 | 13.0 | 96.3 | 28.1 | 25.0 | 10.2 | 1.22 | 0.10 | 0.25 |
| 2027 | 0.0 | 7.3 | 5.7 | 106.7 | 14.1 | 42.3 | 13.6 | 1.21 | 0.05 | 0.23 |
| Total | 240.9 | 235.2 | - | - | - | 440.5 | 71.5 | - | - |  |

## (1) Project Cash flow


(2) Equity Cash Flow


Figure 20.3-10 Cash Flow of Trunk Bus Business


Figure 20.3-11 Cumulative Cash Flow of Trunk Bus Business

Table 20.3-13 Evaluation Indicators of Trunk Bus Business

| Indicators | Project | Equity Holder |
| :--- | :---: | :---: |
| Financial IRR (\%) | 40.9 | 20.3 |
| NPV (R\$ million) at 15\% | 82.2 | 6.6 |

Table 20.3-14 Sensitivity of Financial IRR and NPV

| Factor to Change | Conditions | Project Evaluation |  | Shareholder's Evaluation |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Project IRR | NPV | Equity IRR | NPV |
|  |  | \% | R\$ million | \% | R\$ million |
| Base Case | - | 40.9 | 82.2 | 20.3 | 6.6 |
| Revenue | 5\% UP | 43.7 | 90.7 | 24.9 | 12.8 |
|  | 5\% down | 38.1 | 73.7 | 15.4 | 0.4 |
|  | 10\% down | 35.4 | 65.2 | 9.7 | -5.7 |
| Price of Bus | 10\% down | 45.2 | 91.2 | 25.0 | 13.1 |
|  | 10\% up | 36.9 | 73.2 | 15.2 | 0.2 |
|  | 20\% up | 33.3 | 64.2 | 9.3 | -6.3 |
| Tax | 10\% down | - | - | 25.7 | 14.0 |
|  | 10\% up | - | - | 17.4 | 7.9 |
|  | 20\% up | - | - | 14.4 | -0.7 |
| Interest Rate | 15\%-2.5\% | - | - | 23.0 | 10.2 |
|  | 15\% + 2.5\% | - | - | 17.5 | 3.1 |
|  | 15\% + 5.0\% | - | - | 14.6 | -0.5 |

## 2) Analysis at Current Price

Under a fixed interest rate and scheduled repayment, cash flow is favorably affected by inflation because every item of revenue and cost is escalated by inflation and the amount of principal repayment and interest becomes relatively less. Figure 20.3-12 shows the cash flow, and Figure 20.3-13 is the cumulative cash flow under $11 \%$ inflation. Comparing Figure 20.3-10 and Figure 20.3-11, the cash flows are much improved, and the resultant F-IRRs become much higher than those of the constant price case (Table 20.3-15). The actual interest rate includes an expected inflation rate, so the actual cash flow of the trunk bus project will be not like Figure 20.3-10, but like Figure 20.3-12.


Figure 20.3-12 Cash Flow under 11\% Inflation


Figure 20.3-13 Cumulative Cash Flow of Trunk Bus Business
Table 20.3-15 Inflation and Financial IRR

| Factor to Change | Conditions | Project Evaluation |  | Shareholder's Evaluation |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  | Project IRR | NPV | Equity IRR | NPV |
|  |  | $\%$ | R\$ million | $\%$ | R\$ million |
| Base Case | $(11 \%)$ | 50.6 | 273.1 | 37.3 | 76.4 |
| Inflation | $5 \%$ | 45.2 | 138.3 | 27.1 | 22.6 |
|  | $10 \%$ | 49.7 | 242.4 | 35.7 | 63.4 |
|  | $15 \%$ | 54.4 | 454.3 | 43.9 | 158.5 |

## (3) Conclusion

1) The Trunk Bus System is highly feasible financially both from the Project-IRR and the Equity-IRR points of view.
2) In the fourth year (2010) and the period of 2020-2025, the fund will be shorted about $\mathrm{R} \$ 3.0-4.5$ million due to the repayment of the loan, for which a three-year grace period is desirable.
3) Equity-IRR is very sensitive to the bus fare level and tax level. Equity-IRR falls lower than $15 \%$, if the fare becomes less than $92 \%$ of the current R\$ 1.00 per one ride, or if the price of a bus becomes higher than 1.1 times of the assumed one. Therefore, careful monitoring of inflation and operating cost is needed.

## 21. TRANSPORT DEMAND MANAGEMENT (TDM)

### 21.1. INTRODUCTION

The Feasibility study in BMA is formulated in accordance with the future travel demand shown in Chapter 9. In 2012, the traffic volume in the morning peak period in the Study Area will rise 1.43 times the present one, of which 1.95 times are for car traffic and 1.22 times are for public transport. In the future, the increase ratio of car traffic volume will be considerably higher than that of the public one.

In the study, several major road projects and trunk bus system project are planned to improve the urban traffic and public transportation in the BMA. The both projects complement each other. For example, the road project, especially Av. Independencia is indispensable to the trunk bus system. This road is indispensable not only to improve the public transport system in BMA, but also to alleviate traffic congestion caused by private vehicles. The target year of the study is 2012 when the proposed projects are well balanced with future travel demand. In 2020, the travel demand will rise 1.89 times the present one. The proposed road and public transport projects will be insufficient to meet the future traffic volume after 2012. The proposed trunk bus system is gradually difficult in the balance of demand and supply after 2012.

Therefore, in order to improve the investment effect of projects, travel demand control will be indispensable in the future. Especially, it is important to divert the future travel demand from the private mode to the public mode to improve the service level in the whole Study Area. Figure 21.1-1 shows the eternal circle of demand and supply as mentioned above.


Figure 21.1-1 Eternal Circle of Demand and Supply
Recently, Transport Demand Management (TDM) developed in the United States is examined as a new management system as one of a strategic approach to avoid traffic congestion. Purposes of the demand control policy are to avoid future congestion through demand reduction efforts by any action or set of actions, and to obtain tax revenue, as a congestion tax from users, for transportation funding.

The measures of TDM are composed of growth management, road pricing, auto restricted zones, parking management, fuel tax, alternative work hours, etc. The introduction of TDM, however, is not easy because the passenger car is restricted from freedom of use, though several countries in Europe, Asia and U.S. have introduced or planned implementation. Therefore, it is indeed difficult to obtain a consensus of car owner regarding car use. Especially, the PT survey in the Study revealed that car owners have a very strong propensity to use a car, and that they will use a car whenever and wherever available.

In this chapter, TDM measures are examined, and its demand reduction effects, shifting traffic demand from the private mode to the public mode by discouraging use of private cars, are estimated in the light of better public transport service.

### 21.2. MEASURES OF TDM

The major measures of TDM are shown below. These are classified into 3 categories: to discourage car ownership, to discourage car use and to alleviate peak-time demand. These measures are to restrict car use or car ownership. These measures have to be introduced under the conditions that the service level of public transport rises sufficiently to encourage car users to shift to public transport. It is because car owners in Belem have very strong propensity to use a car, i.e., they will use a car whenever and wherever available.

1) To discourage car ownership

- Planned Car Increase and Limited License Issue


## - High Taxation

2) To discourage car use

License-plate Numbering System
Road Pricing (Congestion Charge)
Area-Licensing (Congestion Charge)
HOV Priority System
Parking Control
Car User Tax
3) To alleviate peak-time demand

Staggered Working Time
Flex-time System

### 21.3. DIVERSION OF CAR MODE

## (1) Procedure of Diversion of Car Mode

As mentioned before, future car trips considerably increase in comparison to the bus trips. In the target year of 2012, the traffic and transport service levels in terms of average travel speed and volume/capacity ratio will be close to a severe condition. Since the new trunk bus system will be provided with a rapid, economical and reliable system, it will be possible to divert private car users to the trunk bus.

Figure 21.3-1 shows the estimation of diversion of car mode to bus mode under several measurements of Transport Demand Management as mentioned above. In the examination of diversion of car mode in this section, the diversion of car mode is forecasted under the measures to discourage a car use by better service of the trunk bus system. Though there are some measures to discourage a car use as mentioned above, the examination does not associate with specific measures. This examination is conducted on the assumption that several measures are done in BMA.


Figure 21.3-1 Estimation Flowchart for Transport Demand Management
As can be seen, the diversion of private car users was examined according to the data from a survey of a choice between bus under the trunk bus system and car. In the interview survey a sample of 300 was collected in October, 2002 and analyzed as shown in Figure 21.3-2, in which the diversion ratio of car users to the trunk buses is shown against time difference between car and bus travel times. As can be seen, it indicates that when the difference in travel time is 10 minutes, approximately $30 \%$ of car users will divert to the trunk buses. Incidentally, approximately $60 \%$ of interviewees are in the range of 10 to 30 minutes in the travel time.


Figure 21.3-2 Diversion Curve of Car Users to Bus Transportation
Diversion's equation:


Here:
P : Diversion ratio of car users to the trunk buses
W: Time difference (car travel time - bus travel time) minutes
K: 0.8
$\alpha: \quad 162.457$
$\beta: \quad-1.923$
S: $\quad 0.752202$ in 2012

## (2) Projection of Diversion to Public Mode

The TDM analysis was done using the equation for the diversion for 2012, when the trunk bus system will be operated. In the estimation of bus travel time, the waiting time at bus stops, transfer time at bus stops and terminals, and walking time are included referring to the public transport survey data, while in the car trips those are not included. Table 21.3-1 shows the number of trips by type of vehicle in 2012 according to diversion of car trips. As can be seen, approximately $7 \%$ of the total car trips will divert to bus passengers in the morning peak hour. As a result, the total bus trips will increase by approximately $4 \%$.

Table 21.3-1 Number of Trips by Diversion of Cars in 2012

|  | Base Case | After Analysis | Diversion Trips | Diversion Ratio |
| :--- | ---: | ---: | ---: | ---: |
| Daily Base |  |  |  |  |
| Car | $1,723,802$ | $1,649,104$ | $-74,698$ | $-4.3 \%$ |
| Bus | $2,088,226$ | $2,162,924$ | 74,698 | $3.6 \%$ |
| Peak Hour |  |  |  |  |
| Car | 216,825 | 201,641 | $-15,184$ | $-7.0 \%$ |
| Bus | 366,191 | 381,375 | 15,184 | $4.1 \%$ |

The Improvement of Transport System in the Metropolitan Area of Belem
According to the diversion of car users, in 2012, travel conditions will be improved as shown in Figure 21.3-3 and Figure 21.3-4 in which the estimated value is shown as a triangle symbol. The average travel speed is a typical index to show a service level. In the peak hour average travel speed in 2012, it is slightly better in the diversion case than that With project case (base case). The figure increases from $34 \mathrm{~km} / \mathrm{h}$ in the base case to 41 $\mathrm{km} / \mathrm{h}$. This travel speed is the same as that at the present level $(42 \mathrm{~km} / \mathrm{h})$. The peak hour average volume/capacity ratio as a index of traffic congestion is somewhat better than that in base case. The figure decreases from 0.75 in the base case to 0.66 in the diversion case.

Although this is the sensitivity analysis, the introduction of the trunk bus system as well as road planning will be expected for the improvement of traffic and transport conditions.


Figure 21.3-3 Peak Hour Average Travel Speed


Figure 21.3-4 Peak Hour Average Volume/Capacity Ratio

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A. 6 Initial Environmental Examination

## A. 6 INITIAL ENVIRONMENTAL EXAMINATION

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Appendix-B
B. 11 Trunk Bus Operation Plan

## B. 11 TRUNK BUS OPERATION PLAN

## (1) Electronic Fare Payment Technology

The use of cash in transit fare payment has long been seen as a problem-both for the passengers and the operator, and many agencies have long sought to minimize cash fares in favor of prepaid options. Cash fares can be inconvenient for the passengers, and the need for exact fares often is a barrier to the use of transit.

The introduction of the electronic fare media is useful for effectively operating trunk bus with the decrease of dwelling time at bus stops and bus terminals. There are many issues to introduce the electronic fare media in institutional, technological, and financial aspects. In this section, those issues of the electronic fare media to be introduced in future in the study area are discussed.

## 1) Current Multipurpose Transit Projects

At present, there are various types of programs developed in oversea, but even many of those examples are still in trial of pilot phases. In the USA, European countries and Japan, development of several multipurpose programs has begun, but in-service applications are of limited scope to date.
shows the range of multipurpose projects involving transit throughout the world. In the USA, there are smart-card-based regional integration projects under development or partially in place. Multipurpose transit projects have been initiated in the United Kingdom, Australia, Korea, Hong Kong, and elsewhere.

Table B-1 Current and Planned Multipurpose Transit Projects

| Location | Type of <br> Program | Type of Card | Status (Start Date) | Size of Trial or Program |
| :---: | :---: | :---: | :---: | :---: |
| Newcastle, Australia Sydney, Australia | $\begin{aligned} & \hline \mathrm{M} \\ & \mathrm{M} \\ & \hline \end{aligned}$ | contact contactless | $\begin{aligned} & \hline \begin{array}{l} \text { trial (June 1996) } \\ \text { in use } \end{array} \\ & \hline \end{aligned}$ | $\begin{array}{\|l} \hline 160 \text { buses } \\ 1 \text { million }+ \text { cards } \\ \hline \end{array}$ |
| Leuven, Belgium | M | contact | n use | terminals on buses |
| Montreal, Quebec <br> Guelph, Ontario <br> Toronto/Ajax/Burlington, Ontario | $\begin{gathered} \hline \mathrm{R} \\ \mathrm{M} \\ \mathrm{R} \\ \hline \end{gathered}$ | contactless <br> contact <br> contactless | planned (1997) trial planned (late 1996) trial | integrated system - 3 agencies <br> multiple use (Mondex) <br> bus rtes, 2800 cards (Ajax); plan for comm. rail |
| Copenhagen, Den. | M | contact | trial (late 1995) | 18 TVM's at rail stations |
| Chambery, France Valenciennes, France Marseilles, France | $\begin{gathered} \mathrm{M} \\ \mathrm{M}, \mathrm{R} \\ \mathrm{M} \\ \hline \end{gathered}$ | contactless <br> dual* <br> contactless | 1 yr. trial (early 1995) trial planned (Fall 1996) trial (1994) | 2000 student cards <br> French Railroad and buses, multiple use planned (E..C.GAUDI program) |
| Munich/Frankfurt/Hamburg, German | M,R | contact | trial (1996) | telephone/rail/bus card ("Paycard") |
| Hong Kong | R | contactless | trial (1996) | 20,000 cards, plan for 3 million cards (by 1997) |
| Dublin, Ireland | M | contact | 3-mo.trial (Feb.94) | 25 buses, 2000 cards |
| Rotterdam, Netherlands | M | contact | trial (1997) | regional transit (PTT/Postbank Chipper) |
| Oslo, Norway | R,T | contactless | trial planned (early 95) | 1200 bus, 108 LRT,69 rail |
| Seoul, S. Korea | M,R | contactless | in use (Feb.1996) | 8700 buses, 1.2 million cards, plan for multi-use |
| Biel, Switzerland | M | contact | in use (3+ yrs.) | 30,000 cards |
| Manchester, UK | M | contactless | full use by 1997 | 5000 cards, 2700 bus |
| Phoenix, AZ <br> Culver City, Foothill, Montebello, CA <br> San Francisco, CA <br> Ventura Co., CA <br> Washington, DC <br> Wilmington, DC <br> Atlanta, GA <br> Ann Arbor, MI <br> New York, NY <br> Cleveland, OH <br> Seattle, WA | M <br> R <br> R <br> R <br> T <br> M <br> M <br> M <br> $\mathrm{M}, \mathrm{R}, \mathrm{T}$ <br> M <br> R | magnetic magnetic contactless contactless contactless contact contact contact TBD dual ${ }^{*}$ contactless | in use (May 1995) <br> in use (March 1994) <br> trial planned (1997) <br> in use (March 1996) <br> 1 Yr. trial (Dec.94) <br> trial planned (on hold) <br> trial (May 1996) <br> trial planned (1996) <br> planned (on hold) <br> trial planned (1997) <br> trial planned (1996) | (accept credit cards on bus) 280 buses (Metrocard) 26 transit agencies 7 agencies, 3500 cards 19 stations, 22 buses, 5 pkg lots, 1000 cards 150 buses (Wilmington Trust-SmartCash) 33 rail stations ( 3 banks - VISA Cash) 80 buses; 35000 campus cards (plan for multiple use) bus/rail \& other (bank, retail, campus, etc.) 5 transit agencies, ferry |
| * contact \& contactless NA=data not available TBD=to be determined | Type of Program: |  | $\mathrm{R}=$ regional Integaration $\mathrm{T}=$ transit and parking or $\mathrm{M}=$ multiple use |  |

Source: the Report of "Multipurpose Fare Media", June 1997, Transit Cooperative Research Program sponsored by the Federal Transit Administration

## 2) Electronic transit fare media

Multipurpose transit fare media can take three basic forms:

- Multiple-use media that can be used in several applications (e.g., transit, retail purchases, banking);
- Integrated regional fare media that can be used on multiple transit agencies in an area (i.e., a "universal ticket"); and
- Integrated fare media that can be used in transit as well as other transportation modes (e.g., parking, tolls).
The multiple-use media is the most advanced system. The integrated fare media will be preferred to introduce into the trunk bus system in future in the study area. Those medias use electronic purse cards, which contain more functions such as identification and information.


## 3) Basic Institutional Approach

One of the fundamental issues is whether a multipurpose card issued and used in an open or closed system (transportation only).

An open system is one in which there are multiple card issuers and multiple service providers (for instance, credit and debit cards operate in an open system).

- A closed system is one in which the card is issued by a single entity and can be used only for that entity's service; transit fare payment has traditionally operated in a closed system.
In the closed system, a transportation agency issues fare media usable on any of the agency's service. One or more of the member agencies can provide card production and distribution, revenue reconciliation and settlement, equipment procurement, and maintenance. The closed system is an expansion of the current fare collection system at every transportation agency to incorporate neighboring transit service.
Figure B-1 shows the typical closed payment system.
On the other hand, the transportation agencies accept media from multiple issues in an open system. There are several possible models for a transportation agency's participation in the open system. One is that the transportation agency becomes a participating "entity" in a general electronic-purse and stored-value card program. In this case, the transportation agency does not issue cards itself. The second is that the agency becomes a formal partner in the arrangement, sharing both the benefits and the financial risk. The transportation agency may be one of multiple card issuers. The last is that the agency (or consortium) administers its own payment program, but allows outside issuers' card, and the agency issues cards. Figure B-2 shows the typical open payment system.
The relative advantages are summarized in Table B-2.
Table B-2 Closed versus Open System: relative Advantages for Transportation agencies


The Improvement of Transport System in the Metropolitan Area of Belem

| administrative responsibility | collection functions | for distribution and settlement) |
| :--- | :--- | :--- |
| Appeal to customers and <br> pricing flexibility | Greater flexibility in pricing <br> (e.g., setting discounts or <br> bonuses) | Greater appeal to customers: <br> more flexible card and wider <br> distribution |

Source: the Report of "Multipurpose Fare Media", June 1997, Transit Cooperative Research Program sponsored by the Federal Transit Administration


Source: the Report of "Multipurpose Fare Media", June 1997, Transit Cooperative Research Program sponsored by the Federal Transit Administration

Clearinghouse-an entity or organization responsible for managing many of the support functions for the multipurpose program, including card management (e.g., issuance and distribution), revenue management (e.g., collection, reconciliation, and settlement), customer service, and marketing.

Figure B-1 Closed (Transportation only, Multi-operator) Payment System

*: or other entity
**: may also be card issuer
Merchant: an entity (e.g., a transportation agency or a retailer) that will accept the media as payment for the provision of a service or a product.

Source: the Report of "Multipurpose Fare Media", June 1997, Transit Cooperative Research Program sponsored by the Federal Transit Administration

Figure B-2 Open Payment System

## 4) Card Technology

The electronic fare payment technology recently offers transit operations a new type of fare media. This technology, particularly the development of integrated-circuit (smart) cards has created opportunities to use at multiple transit agencies within an area (i.e., integrated ticket) and for other transportation modes (e.g., parking and tolls). The use of magnetic-stripe media can allow integration of payments with other transit agencies. Although the use of magnetic-stripe media is increasing in the transportation industry, the application of electronic payment media has shifted from the magnetic-strip media to smart cards in the integrated fare program. The advantages of smart cards over magnetic-stripe media are as follows.

- The higher expected reliability of smart cards and the supporting equipment
- The greater data and processing capabilities of smart cards
- The move toward adoption of smart cards by the banking and financial services

Technically, a smart card has an onboard microprocessor and built-in logic. There are two major classifications of smart cards: contact and contactless cards.

- Contact cards require a physical contact between the card and the read-write unit, and must be inserted into a slot.
- Contactless cards do not have to be inserted into a slot, but rather can be ready by passing the card close to the read-write unit.

One type of hybrid card combines a smart card with a magneticstripe, while a newer option (better known as a combi-card or dual-interface card) combines the attributes of contact and contactless cards- either using two separate chips or a single chip capable.

The advantages of contactless card systems for transit agencies are as follows:

- Potential for lower fare collection equipment maintenance costs, because there are no moving parts in the read-write units
- Greater reliability of equipment, because there are no open slot that can be jammed
- Greater convenience for passengers, especially for elderly or disabled passengers who may have difficulty inserting a card
- Faster boarding of buses and entry through turnstiles

In general, the key concerns in choosing a particular type of media or equipment for a multipurpose program may include the following factors.

- The agency's fare media needs and fare collection goals
- System costs and the funding available
- The technology to be used by other entities


## 5) Issues and Concerns

The development of electronic card system will require a fundamental change, which applies to the customer (bus passengers), the transit agency, and the financial institution.

- Institutional: who are the participants in the program, how is the program organized and operated, and what are the legal and regulatory requirements that must be addressed?
- Technological: what types card will form the basis for the program, what are the design requirements, how will the new technology be integrated into the existing system?
- Financial: what are the expected costs and benefits of the program to each potential participant?
- Customer-Related: to what extent will customers participate in the program, and how will their concerns be addressed (e.g., related to privacy)?

As the transportation companies in Brazil are beginning to recognize the benefits of the electronic fare payment media in facilitating such fare integration, the issues in institutional, technological, financial and customer-related aspects have to be discussed with related agencies for the introduction of the program into the trunk bus system operated in 2007.

## 6) Present conditions of Fare collection system in the USA

The following shows the results of a survey of transit agencies conducted in the USA, which refer to the Report of "Multipurpose Fare Media", June 1997, Transit Cooperative Research Program sponsored by the Federal Transit Administration. The focus of the survey was on current fare collection practices and costs, plans for use of emerging technologies, agency goals for improving fare collection systems, and issues and concerns regarding possible multiple-use payment arrangements. 86 transport agencies included
rapid rail, commuter rail, or light rail service and bus-only system (i.e., bus-only transportation), were surveyed.

## A. Present Fare Collection System

Under the multiple responses, cash ( $98 \%$ ), tokens ( $50 \%$ ), and magnetic-stripe cards (35\%) are predominant. Smart card ( $6 \%$ ) and Debit cards ( $9 \%$ ) are few percentages.

## B. Existing Fare Collection Equipment

Electronic registering fareboxes ( $83 \%$ ) are the most widely used pieces of fare collection equipment. Magnetic-card swipe readers are the next most widely used with $33 \%$. Nonregistering fareboxes are used by only $29 \%$ of the agencies.

## C. Plan for New Fare Collection System

A magneticstripe, stored-value card technology was the most often cited with $71 \%$. Contactless and contact smart-card technologies are expected to be implemented by $34 \%$ and $29 \%$ of the respondents, respectively.

## D. Fare System Cost

A percentage of "Production and distribution costs" to total fare revenue is approximately $1 \%$ for bus-only system (bus companies). As for "Collection and Processing" costs, bus-only system responded at $1.9 \%$ of total fare revenue.

## E. Goal for Improving Fare System

The following are the five goals by bus-only system.

- Improve the convenience for passengers
- Improve the ability to collect needed data (e.g., origin and destination data)
- Improve the ease of administrating fare collection by bus operators and other personnel
- Improve the ability to integrate with other onboard technologies (e.g., automated vehicle location (AVL) or automated passenger counter)
- Improve card read-write unit reliability.


## F. Issues and Concerns related to Potential Multiple-Use Arrangement

The following list presents the issues by bus-only system in order of overall importance:

- Institutional issues (e.g., maintaining control over the fare system, including the ability to modify fare structures)
- Cost of providing electronic fare media and of participating in a multiple transit use or joint banking and transit program
- Card technology issues (e.g., the need to accept technology selected by other agencies)
- Privacy issues for passengers
- Clearinghouse/settlement issues (e.g., related to apportioning revenues among participating agencies)
- Legal and regulatory issues (e.g., constraints on an agency's ability to enter into agreements with other entities)


## (2) Automated Vehicle Location System (AVL System)

## 1) Outline of AVL System

Bus transportation agencies are turning to advanced technologies to improve service, increase safety, and attract ridership. Specially, automatic vehicle monitoring (AVM) systems are being developed on bus transport to achieve operational system benefits. Although AVM systems were deployed in the 1970s and 1980s, only recently have transit agencies embraced the concept. The core technology, the automatic vehicle location (AVL) system, offers detailed status information previously absent from the bus operations, customer support, maintenance, and service planning areas.

The AVL system tracks vehicle movement. This capability, integrated with other functions, enables transit agencies to provide new and improved services, such as reduced emergency response time, real-time bus status information, automated passenger counting information, and improved mobile communications.

The AVL component complements system that:

1) Measure system performance, ridership, and schedule adherence
2) Provide estimated time of arrival
3) Announce next stop information
4) Display vehicles on an electronic map

As an automated technology, AVL collects, processes, and communicates location information to other applications that need accurate and timely location data.

The AVL component is integrated with or contributes to system such as,

- Emergency location of vehicles
- Fleet management including vehicle performance monitoring and service control
- Data collection
- Fare collection
- Traffic signal priority

This synthesis examines the range of implementations, benefit, and institutional issues associated with operating AVL systems for fixed-route bus transit.

## 2) AVL Technologies

AVL is an enabling technology for many operational tasks but only a few benefits can be derived from AVL alone. Additional software, hardware, and communications components need to be in place to measure performance, quality of service, and effectiveness of schedules and routes, to ensure safety of operators and passengers, and to provide current service status information to travelers.

Many vendors break down AVL systems into their function subsystems: onboard, communications, and central control system. The navigation and communication systems are composed of both onboard and infrastructure devices. Most navigation systems use radio frequency (RF) to communicate. These units, located onboard a vehicle, receive and send signals from/to infrastructure devices such as roadway beacons, radio towers, and satellites.

The navigation system consists of the equipment and software that identify the location of the vehicle. Navigation technologies may be divided into three general categories.

- Radio navigation
- Dead reckoning
- Other tracking technologies

Radio navigation systems are defined as any location technology that relies on a radio signal to determine position. Among the technologies in this category are global positioning system (GPS), satellite and radio triangulation, signpost, and wayside transponders. Dead-reckoning sensors use direction/hearing and distance/speed to determine relative location from a fixed point. Compasses, odometers, and internal platforms are all dead reckoning sensors.
All radio navigation system require onboard and infrastructure devices. With a beacon system, the receiver/transmitter location is known, so when the vehicle travelers within its signal coverage. Signposts and wayside transponders are types of beacon system.
Most of the early developments used a combination of signpost and dead-reckoning navigational technologies, although many of these early systems were beset with procurement and technology problems. In the 1990s radio-navigation methods such as Loran-C and GPS satellites looked promising. As costs for GPS receivers declined, GPS has become the most popular technology for AVL applications.

## Signpost

Most early AVL development projects used signpost technology as the location sensor. A signpost system may be composed of an onboard short-range communication device and an infrastructure mounted beacon. Existing signpost systems work in two modes:

Mode 1: A vehicle with a transponder continuously sending a signal.
Mode 2: The signpost continually broadcasts its identification number.
Since the location of each signpost and its signal coverage are known, the positional accuracy can be determined.

## 3) Bus Navigation Service by GPS in Japan

Recently, in Japan bus agencies and bus companies have implemented the AVL system to improve bus transit operations, reliability, increased safety, and better performance. Among them, bus navigation service by GPS technology is introduced here.

Tokyu Bus Corporation serves bus operation in Tokyo with bus navigation service by using GPS technology. The functional outline of the system is as follows.

1) Information of all bus position

- The position information on all the buses that run on bus line is seen on the screen.

2) Bus approach information and necessary time information

- You can see mark that a bus approaches the bus stop.
- It shows how long the bus that approaches takes to get to the bus stop.
- The time requirement between each bus stop is shown from the bus stop to a terminal points.

3) Time table information

- Time table of a bus stop is shown according to Weekdays, Saturdays and Sundays

4) Operation management information

- Bus position information (Bus ID numbers, Bus Line numbers and Driver's name) and road traffic information are displayed on the computers of a bus office and operation management is performed. Figure B-4 shows the screen of operation situation on the display at the bus office.

Figure B-3 shows a structure of the whole system in Tokyu Bus Corporation. Each bus information is transmitted with NTT DoCoMo (Japanese communication company) Packet communications. The information sends to Tokyu Bus Service Center through the NEC Operation Center (private company). Bus users access to the Internet to obtain the necessary bus information.


Figure B-3 Structure of the Whole System


Figure B-4 Operation Situation Screen (the Display of a Bus Office)
Figure B-5 shows the structure of the equipment on the bus. The system, which joins in Voice Synthesis Guidance Equipment (AGS), is adopted. All the information such as bus routes, directions, and bus stops are transmitted with Packet Communication System from Voice Synthesis Broadcast Equipment on the buses. When information cannot be transmitted, the position information is automatically sent by GPS.


Figure B-5 Structure of the Equipment on the Bus
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Appendix-C
C. 16 Construction Planning And Cost Estimate

## C. 16 CONSTRUCTION PLANNING AND COST ESTIMATE

Table C-1 Unit Direct Cost

Table16-1 Leveling (common soil)


Table16-2 Demolition of existing medium platation ( demolish curbs, move plan, transport distance 5 km , replantation)


Table16-3 Demolition of existing medium bikeway ( demolish bikeway, move plan ,transport distance 5 km , replantation)


Table16- 4 Demolition of existing light and electric pole

| Construction work | Demolition of existing light and electric pole |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 vol |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| DumpTruck | 0.50 | hr. | 56.44 | 28.22 |  |
| Backhlow | 0.50 | hr. | 45.42 | 22.71 |  |
| Truck with crane | 0 | hr. | 39.67 | 15.86 |  |
|  |  |  | (A) Total | 66.79 |  |
| Labor |  |  |  |  |  |
| Foreman | 1.00 | hr. | 5.22 | 5.22 |  |
| Operator | 0.50 | hr. | 4.81 | 2.40 |  |
| Driver | 0.90 | hr. | 4.29 | 3.86 |  |
| Technniciann(electrician) | 3.00 | hr. | 3.92" | 111.76 |  |
| Worker | 6.00 | hr. | 2.31 | 13.86 |  |
|  |  |  | (B) Ttotal | 37.10 |  |
|  |  |  | uantity of product | 1.00 | Vol |
|  |  | D) Unit | f product(A/C+B/C) | 103.89 |  |
| Material |  |  |  |  |  |
|  |  |  |  | 0.00 |  |
|  |  |  | (E) Total | 0.00 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 103.89 | per vol |

Tablel6-5 Excavation - commom soil ( excavate, load, transport distance 5km, unload)


Table16-6 Excavation - existing asphalt include base and sub-base ( excavate, load, transport distance 5km, unload)

| Construction work | Excavation - existing asphalt include base and sub-base ( excavate, load, transport |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m 3 |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| DumpTruck | 2.00 | hr. | 56.44 | 112.88 |  |
| Motor Grader | 2.00 | hr . | 94.03 | 188.06 |  |
| Backhoe | 3.00 | hr . | 45.42 | 136.26 | 95hp |
| (A) Total ${ }^{\text {"nen }}$ |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 1.00 | hr. | 5.22 | 5.22 |  |
| Operator | 5.00 | hr . | 4.81 | 24.05 |  |
| Driver | 2.00 | hr . | 4.29 | 8.58 |  |
| Worker | 7.00 | hr. | 2.31 | 16.17 |  |
| (B) Ttotal |  |  |  |  |  |
| (D) Unit Quantity of product |  |  |  |  | m3 |
|  |  |  |  |  | (D) Unit of product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C}$ ) 98.24 |
| Material |  |  |  |  |  |
|  |  |  |  | 0.00 |  |
| (E) Total |  |  |  | 0.00 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 98.24 | per m3 |

Table16-7 Backfill (fill soil, compaction)


Table 16-8 Subbase course for Carriageway $\mathrm{t}=40 \mathrm{~cm}$

| Construction work | Subbase course for Carriageway $\mathrm{t}=40 \mathrm{~cm}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m2 |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| Motor Grader | 0.10 | hr. | 94.03 | 9.40 |  |
| Road Roller | ${ }^{0.10}$ | hr: | 61.522 | ${ }^{9} 6.15$ |  |
| Tire | 0.10 | hr' | 62.02 | 6"20 |  |
|  |  |  | (A) Total | 21.75 |  |
| Labor |  |  |  |  |  |
| Foreman | 0.10 | hr. | 5.22 | 0.52 |  |
| Operator | 0.30 | hr. | 4.81 | 1.44 |  |
| Worker | 0.40 | hr: | 2.31 | 0.92 |  |
|  |  |  |  |  |  |
|  |  |  | (B) Total | 2.88 |  |
|  |  |  | uantity of product | 2.00 | m2 |
|  |  | D) Unit | f product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C}$ ) | 12.32 |  |
| Material |  |  |  |  |  |
| Fine Aggregate | 1.00 | m3 | 12.00 | 12.00 |  |
|  |  |  | (E) Total | 12.00 |  |
| Unit cost (R\$) |  |  | (D) + (E) | 24.32 | per m2 |

Table16-9 Base course for Carriageway $\mathrm{t}=20 \mathrm{~cm}$


Table16-10 Asphalt Pavement for Carriageway $\mathrm{t}=7.5 \mathrm{~cm}$


Table 16-11 Concrete $45-40 \mathrm{Mpa}$ (mixing,transporting,placing,curing)




Table16-14 Base course for Sidewalk/Bikeway $\mathrm{t}=20 \mathrm{~cm}$


Table16-15 Asphalt Pavement for Sidewalk/Bikeway $\mathrm{t}=3 \mathrm{~cm}$

| Construction work | Asphalt Pavement for Sidewalk/Bikeway t=3cm |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m 2 |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (RS) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| Asphalt Distributer | 0.10 | hr. | 68.00 | 6.80 |  |
| Tire Roller | 0.10 | hr. | 62.02 | 6.20 |  |
| Vibratory Rooller | 0.10 | hr. | 67.30 | 6.73 |  |
| Road Roller | 0.10 | hr. | 61.52 | 6.15 |  |
|  |  |  | (A) Total | 25.88 |  |
| Labor |  |  |  |  |  |
| Foreman | 0.10 | hr. | 5.22 | 0.52 |  |
| Operator | 0.40 | hr. | 4.81 | 1.92 |  |
| Skilled Worker | 0.40 | hr. | 3.92 | 1.56 |  |
| Worker | 1.00 | hr: | 2.31 | 2.31 |  |
|  |  |  |  |  |  |
| (C) Quantity of product $\quad . \quad$ n. $\quad 2.00$ |  |  |  |  | m2 |
|  |  | D) Unit | f product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C})$ | 16.10 |  |
| Material |  |  |  |  |  |
| Asphalt | 0.25 | t | 85.21 | 21.30 | from producing asphalt |
| Emulsion | 0.01 | t | 743.50 | 7.43 |  |
|  |  |  | (E) Total | 28.73 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 44.83 | per m2 |

Table16-16 Asphalt Pavement for Overlay $\mathrm{t}=5 \mathrm{~cm}$


Table16-17 Color Asphalt Pavement $\mathrm{t}=5.0 \mathrm{~cm}$


Table16-18 Reinforcement (cutting, bending ,assembling)

| Construction work | Reinforcement (cutting, bending ,assembling) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 kg |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
|  |  |  |  | 0.00 |  |
|  |  |  |  | 0 |  |
|  |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 0.50 | hr . | 5.22 | 2.61 |  |
| Carpentor | 1.00 | hr: | 3.92" | 3.92 |  |
| Worker | 1100 | hr: | 2 2 2.31 | 2.31 |  |
|  |  |  |  |  |  |
|  |  |  |  |  | t |
|  |  |  |  |  |  |
| Material 0.00 |  |  |  |  |  |
| Reinforcing Bar | 1.00 | kg | 1.85 | 1.85 |  |
| Wire | 0.03 | kg | 2.20 | 0.06 |  |
|  |  |  | (E) Total | 1.91 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 2.79 | per kg |

Table16-19 Pipe culvert( $\varphi 1.0,1.5 \mathrm{~m}$ )


Table16-20 Medium plantation $\mathrm{W}=2.5 \mathrm{~m}$ (plantation, curb)


Table16-21 U Shaped concrete drainage $0.3 * 0.5 \mathrm{~m}$


Table 16-22 Lane marking for pavement

| Construction work | Lane marking for pavement |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
|  |  | hr . |  | 0.00 |  |
|  |  | hr. |  | 0.00 |  |
|  |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 0.10 | hr. | 5.22 | 0.52 |  |
| Skilled Worker | 0.50 | hr. | 3.92 | 1.96 |  |
| Worker | $1{ }^{1}$ | hr: | 2.3 | 3"46" |  |
|  |  |  |  |  |  |
|  |  |  |  |  | " |
| (D) Unit of product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C}) \mathrm{m}$ |  |  |  |  |  |
| Material |  |  |  |  |  |
| Paint for pavement | 1.20 | kg | 4.60 | 5.52 |  |
| Incidental Expence |  | LS | 50\% | 2.76 | tack coat |
|  |  |  |  |  |  |
|  |  |  | (E) Total | 8.28 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 11.25 | per m |



Table16-24 Cat-eye


Table16-25 Scaffolding (steel materials)

| Construction work | Scaffolding (steel materials) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m 2 |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
|  |  |  |  | 0.00 |  |
|  |  |  |  | 0.00 |  |
| (A) Total 0.00 |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 0.10 | hr. | 5.22 | 0.52 |  |
| Carpentor | 2.00 | hr. | 3.92 | 7.84 |  |
| Worker | 2.00 | "nt: | 2.3 | 4.62 |  |
|  |  |  |  |  |  |
| (C) Quantity of product 1.00 |  |  |  |  | m2 |
| (D) Unit of product $(\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C})$ ) 12.98 |  |  |  |  |  |
| Material |  |  |  |  |  |
| Section Steel(shaped) | 0.06 | ton | 550.00 | 33.00 | reused 4times |
| Incidental Expence |  |  | 30\% | 9.90 |  |
| (E) Tota |  |  |  | 4 4 .90 |  |
| Unit cost (RS) |  |  | (D)+(E) | 55.88 | per m2 |

Table16-26 Formwork



| Construction work | Support |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m 3 |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| Mobile Crane | 0.50 | hr . | 255.00 | 127.50 |  |
|  |  |  |  | 0.00 |  |
| (A) Total 127.50 |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 1.00 | hr . | 5.22 | 5.22 |  |
| Skilled worker | 4.00 | hr. | 3.92 | 15.68 |  |
| Worker | 5.00 | hr. | 2.31 | 11.55 |  |
| ${ }^{(1)}$ (B) Total ${ }^{\text {andw}}$ |  |  |  |  |  |
| (C) Quantity of product |  |  |  |  | m3 |
| (D) Unit of product $(\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C}) \quad 10.66$ |  |  |  |  |  |
| Material |  |  |  |  |  |
| Pipe support (steel shape) | 0.13 | t | 550.00 | 71.50 | reuse 4times |
| Incidental Expence |  | L'w | 30\% | 21.45 | joint screw, lateral mem.etc. |
|  |  |  |  |  |  |
|  |  |  |  | 92.95 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 103.61 | per m3 |

Table16-28 Prestress Cable (assembling,prestressing, anchoring)


Table 16-29 Void Form (steel form)

| Construction work | Void Form (steel form) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (R\$) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| Mobile Crane | 0.10 | hr. | 255.00 | 25.50 |  |
|  |  |  |  |  |  |
| Labor |  |  |  |  |  |
| Foreman | 0.20 | hr. | 5.22 | 1.04 |  |
| Worker | 3.00 | hr. | 2.31 | 6.93 |  |
|  |  |  |  |  |  |
| (C) Quantity of product |  |  |  |  | m |
| (D) Unit of product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{C}) \quad 16.74$ |  |  |  |  |  |
| Material |  |  |  |  |  |
| Steel form | 0.020 | t | 1,960.00 | 39.20 |  |
| Incidental Expence |  | LS | 30\% | 111.76 |  |
|  |  |  |  | 0.00 |  |
| Unit cost (RS) = |  |  |  | 50.96 |  |
|  |  |  |  | 67.70 | per m |

Table16-30 Steel Pile( $\varphi 0.6 \mathrm{~m}$ )


Table16-31 RC Pile( $0.4 * 0.4 \mathrm{~m}$ ) (manufacture,driving)

| Construction work | RC Pile(0.4*0.4m) (manufacture,driving) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unit of work | 1.00 m |  |  |  |  |
| Work item | Quantity of work | Unit | Uunit-price (RS) | Sub.total (R\$) | Remarks |
| Equipment |  |  |  |  |  |
| Mobile Crane | 1.00 | hr . | 443.50 | 443.50 |  |
| Incidental Expence |  | LS | 50\% | 221.75 | hammer |
|  |  |  | (A) Total | 665.25 |  |
| Labor |  |  |  |  |  |
| Foreman | 1.00 | hr. | 5.22 | 5.22 |  |
| Operator | 2.00 | hr. | 4.81 | 9.62 |  |
| Skilled Worker | 4.00 | hr. | 3.92 | 15.68 |  |
| Worker | 10.00 | hr. | 2.31 | 23.10 |  |
|  |  |  | (B) Total | 53.62 |  |
|  |  |  | Quantity of product | 5.00 | m |
|  |  | D) Unit | ff product( $\mathrm{A} / \mathrm{C}+\mathrm{B} / \mathrm{B} / \mathrm{C})$ | 143.77 |  |
| Material |  |  |  |  |  |
| Concrete 25 Mpa | 0.16 | m3 | 278.27 | 44.52 |  |
| Reinforcemint | 50.00 | kg | 2.79 | 139.70 |  |
| Incidental Expence |  | LS | 20\% | 36.84 |  |
|  |  |  | (E) Total | 2211.06 |  |
| Unit cost (R\$) |  |  | (D)+(E) | 364.84 | per m |

Table16-32 Steel Girder(manufacturing, erection )


C. 16 CONSTRUCTION PLANNING AND COST ESTIMATE. ..... C-1
Table C-1 Unit Direct Cost ..... C-1

Appendix-D
D. 17 Environmental Impact Assessment

## D. 17 ENVIRONMENTAL IMPACT ASSESSMENT

## (1) Case Study of Expropriation and Resettlement caused by Public Works in Belem

Four (4) projects as case studies of expropriation and resettlement caused by the public work done in the Belem Metropolitan Area were studied. (Refer to Figure D-1.)


Figure D-1 Location of Case Study Projects and Resettlement Areas

## (2) Wall Construction Project for protection of water resource - COHAB

## Objective of the Project:

To protect the quality of the source of water supplying Belem Municipality
Project Area: Surrounding area of Lake Agua Preta and Lake Bolonha
Implementation Body: Government of the State of Para
Beginning of the Project: Year 1999

## Project Components:

The main components of this project are to move out families illegally occupying land within a protection area for the source of drinking water. To achieve this, construction of a wall (total 18 km , ( 2 km has already been constructed), refer to ) surrounding the area of Lake Agua Preta and Lake Bolonha had been planned.

## Project Cost:

Construction of Wall - R $\$ 1.6$ million

## Beginning of Negotiation for Expropriation: March 2001

## Total Number of Families Affected by the Project: 1,215 families

## Total Compensation Cost for the Project:

Total compensation cost for the project is about_ $\mathrm{R} \$ 14.0$ million

## Process of Expropriation and Resettlement:

Expropriation and resettlement was conducted as follows:

1) Identification and demarcation of necessary protection area
2) Identification of families to be removed (1,215 families)
3) Meetings and discussions with community leaders and families
4) Implementation of physical and socio-economic survey
5) Evaluation of properties
6) Provision of alternative of compensation for each family

- Compensation in cash
- New plot and house provided by COHAB (COHAB developed three new residential areas with infrastructure and a total of 791 plots, and is preparing houses for families moving in.)

7) Meetings and discussions with community leaders and families

## Present Situation of Expropriation and Resettlement:

- Thirty-two percent of families agreed to move to plots and houses provided by COHAB. The size of each plot and house they moved in was 160 m 2 and 25 m 2 respectively with a bedroom, a kitchen and a bathroom. In case the property evaluation was over R $\$ 7,500$, the family could have a 29.64 m 2 house with two bedrooms, a kitchen and a bathroom. The average cost paid for a plot and a house was approximately $\mathrm{R} \$ 7,550$ ( $\mathrm{R} \$ 3,000$ for land and $\mathrm{R} \$ 4,550$ for the house).
- Thirty percent of families agreed to receive compensation in cash for resettlement to a place they found themselves. Average money received was R $\$ 6,150$ per house.
- However, the remaining $38 \%$ of families are still negotiating with COHAB.
- All families having land legally ( $10 \%$ of total families removed) are still negotiating with COHAB on expropriation.
- Compensation in cash proposed for a summer house and a vacant lot are R\$8,000 ~ R \$12,000 respectively.


Photo D-1 Wall Constructed Near Lake Agua Preta and Lake Bolonha

## (3) PROJETO UNA (Macro Drainage) - COSANPA

## Objective of the Project:

To improve the urban environment and inhabitants' living conditions by developing canals, a rainwater drainage system (road surface), sewage system, and drinking water supply system

Project Area: Una Basin, which is one of eight basins in Belem Municipality with 3.644, 1 ha.

Implementation Body: Para State
Beginning of Project: Year 1984
Project Components and Scale:
Main components and scales of the project are as follow.

Table D-1 Main components

| Project Component | Unit | Amount |
| :--- | :---: | ---: |
| Canals/Gallery Development (Refer to Photo 7.5-2.) | km | 24.2 |
| Development of Bridges/Overpasses | unit | 79 |
| Road Development | km | 157.2 |
| Rainwater Drainage System Development | km | 16.3 |
| Sewage System/Connection System Development | km | 283.9 |
| Installation of Cesspits | unit | 26,656 |
| Drinking Water Supply System Development | km | 148.3 |



Photo D-2 Improved Canal
Project Cost and Resource:
Project cost by resource was as follows.
(Million US\$)

| State Government | IDB | Total |
| :---: | :---: | :---: |
| 126.0 | 145.0 | 271.0 |

Beginning of Negotiation for Expropriation: Year 1993
Total Number of Families Affected by the Project:
The total number of houses affected by the project was about 4,310 .

Of these, residents of 2,300 houses were resettled. For residents of 2,010 houses that were affected, part of their land and/or house could remain at its original place to be repaired partially.

## Total Compensation Cost for the Project:

Total compensation cost for the project was $\mathrm{R} \$ 20,588,250.59$.

## Process of Expropriation and Resettlement:

The expropriation and resettlement process done in this project was as follows:

1) Declaration of public utility the project of a road or canal construction
2) Decree of expropriation by the governor or mayor
3) Plotting the properties to be expropriated
4) Topographic survey
5) Meeting with community members
6) Field work (physical territorial survey (photos and descriptions of properties, socio-economic survey), economic and cultural situation of the families with all characteristics)
7) Start of the process (number, name and method for removal)
8) Appraisal
9) Making the appraisal reports and presenting to owners
10) Send the process for further revision by a higher level of authority
11) Summons of owners with the date and time
12) Negotiation with owners

If owners agree, then allocate lots and approve construction of houses
If they do not agree, then send to the court of law
13) Monitoring of the construction (layout, location, construction implementation)
14) Resettlement and starting of the service (water, electricity and telephone)
15) Issue owner's documentation

## Present Condition of Expropriation and Resettlement:

- Total cost used as compensation for expropriation of land of 4,310 families was about $\mathrm{R} \$ 20.6$ million and average compensation money each family received was about R\$4,780.
- Resettlement of residents of 2,300 houses (including houses under negotiation for resettlement) had been completed in about the average four months for each negotiation between 1994 and 2002, of which $5 \%$ are between 1994 and 1996 and $95 \%$ between 1997 and 2002.
- They moved out to a new residential place provided by COSANPA and COHAB near their original residential area.
- They received about $\mathrm{R} \$ 8,560$ per family as compensation and built their houses there.
- The new place developed as a residential area has about 2,017 lots with utilities (water supply, drainage, electricity, etc.) and community facilities such as schools, halls, parks, etc. (Refer to Photo D-3.)


Photo D-3 New Residential Area for Resettlement

## (4) Extension of AVENIDA Primeiro DE DEZEMBRO - Belem Municipality

## Objective of the Project:

To construct a new inter-municipal corridor and mitigate current traffic congestion on Av. Almirante Barroso.

Total planned length of this road is about 15.6 km . Of this, 4.6 km is now being implemented by Belem Municipality. (Photo D-4)


The remaining portion of this road between Al. Moça Bonita and Alça Viária is now being studied by COHAB in the state and by the study team.

## Project Area:

Between Avenida Dr. Freitas and Alameda Moca Bonita (Belem Municipality area)
Implementation Body: Belem Municipality
Beginning of the Project: Year 1998
Project Component: Road construction (length: 4.6km)
Beginning of Negotiation for Resettlement: Year 2001
Total Number of Families Affected by the Project:
The total number of houses and buildings affected was 221.

## Process of Expropriation and Resettlement:

Not available.
Present Condition of Expropriation and Resettlement:

- The municipality provided apartment buildings with 120 flats for families resettled.
- However, people did not like to live in apartment houses because of their custom.
- Only 76 households received compensation money and moved out to other places they found.
- Residents of the remaining 145 houses are still negotiating with the municipality.
- The municipality will complete the resettlement by the end of year 2002.
(5) AVENIDA INDEPENDENCIA Construction - Para State


## Objective of the Project:

To mitigate traffic congestion of existing main road and to implant an alternative corridor to Rodovia BR-316 and Avenida Almirante Barroso, linking the areas of Cidade Nova set to Belem Centro and reducing the existing problems of traffic saturation verified in these corridors.

## Project Area:

Area along Sao Joaquim Canal (a part of the Macro Drainage Project) and below the transmission line from Av. Julio Cesar to Rod BR-316
Implementation Body: Government of the State of Para
Beginning of the Project:
Phase I - after completion of the macro drainage project (not decided yet)
Phase II - Section I: already started in 1992 (Refer to Photo D-5.)
Section II and III: not decided yet


Photo D-5 AVENIDA INDEPENDENCIA Under Construction (Phase II-Section I)

## Project Component:

Road construction - 20.8km (Phase I-8.2km, Phase II - 12.6km)
Beginning of Negotiation for Resettlement: Phase II - 2001

## Total Number of Families Affected by the Project:

The total number of houses affected in Phase II is 982.
Phase II is divided into three small sections. Section I, II, and III have 404, 478 and about 100 houses affected by Phase II construction work respectively.
Total Compensation Cost for the Project:
Total compensation cost for Section I in Phase II is as follows:

| Description | No. of families | Cost (R\$) | Remarks |
| :--- | ---: | ---: | :---: |
| Already Paid | 353 | $2,204,252.40$ |  |
| To be Paid | 51 | $620,548.80$ |  |
| Total | 404 | $2,824,801.20$ | Average R\$6,990 |

## Process of Expropriation and Resettlement:

$1^{\text {st }}$ Phase

1) Survey the registers of the properties
2) Prepare socio-economic reference file of the families
3) Make the appraisal reports
4) Organize the processes (socio-economic study, photos, sketches, appraisal reports, additional technical information files, file on the evaluation of the cases, declarations
and documentation of owners)
$2^{\text {nd }}$ Phase
5) Summon the property owners
6) Negotiations
7) Send the processes
a) Payment (COHAB/SECTRAN)
b) Legal counsels: Payment (if no changes in the appraisal report) otherwise settle in court
$3^{\text {rd }}$ Phase
8) Payment of expropriation
9) Check the removal from the properties

## Present Condition of Expropriation and Resettlement:

- Section I of Phase II has already begun construction of the road.
- Total cost for compensation provided for 404 families removed is $\mathrm{R} \$ 2,824,801$.
- In Section I, 351 of 404 families had already agreed on resettlement with the state.
- Of these, 100 families received money (average $\mathrm{R} \$ 16,330$ ) from COHAB and 196 families got compensation in cash (average $\mathrm{R} \$ 2,130$ ) from SETRAN. They moved out to other places they found.
- Twenty-seven families received money (average $\mathrm{R} \$ 4,520$ ) and moved in to the new residential area provided by the state.
- Twenty-eight properties are not within the project area, however, they may be expropriated if necessary. They agreed to be expropriated and will receive a certain amount of money.
- It took only about four months to finish procedures for expropriation and resettlement of 353 families, which is over $85 \%$ of the total.
- 51 of 404 families are now negotiating or in the court for arbitration.
- Of these, 22 families did not agree to the state's offer (average R\$9,770), and now the court is mediating on the price between the two parties. Twenty-five families are negotiating on compensation (average $\mathrm{R} \$ 16,230$ ) offered by the state.


## (6) Result of Case Study

In all four (4) cases, the procedure of expropriation and compensation for resettlement has been implemented obeying the law. They never expropriated properties nor resettled people compulsorily.

Table D-2 shows characteristics and situation of expropriation by case study project.

Table D-2 Characteristics and Situation of Expropriation by Case Study Project

| Project Name | Wall Construction | Primeiro de <br> Dezembro | Macro Drainage | Independencia <br> Phase II, Section I |
| :---: | :---: | :---: | :---: | :---: |
| Location of Project | Near urban area | Near urban area | Within urban area | Suburban area |
| Characteristics of Project | -Protection of area for water source -Secure vast area | -Road construction <br> -Line development | -Redevelopment of urban area | -Road construction <br> -Line development |
| Property/Homes <br> Expropriated | -Total 1,215 | -Total 221 | -Total 4,310 | -Total 404 |
| New Residential Area provided by Project | New area, but far from the project area | Apartment-type buildings | New area near the project area | New area near the project area |
| Situation of <br> Expropriation and Resettlement | About $40 \%$ are still negotiating | 145 families are sti 11 negotiating. | Almost completed | Almost completed |

From the point of view of expropriation and compensation, there were two cases that have been implemented very smoothly and two cases that have not.

## 1) Successful Cases

In the cases of Macro-Drainage and Av. Independencia, it took only about the average four (4) months per family to complete the procedure from beginning of expropriation and end of resettlement. The main reason that they were implemented smoothly is that both projects provided new residential areas for inhabitants resettled by public projects at places near where the inhabitants lived before. Therefore, they could continue their work and/or businesses at the same place, and they did not oppose resettlement so strongly.

Furthermore, they lived under bad environmental conditions before. Infrastructure such as roads, water supply, drainage and sewage were not developed well at previous residential areas where they lived. However, the new residential area provided not only well-developed infrastructure but also community halls, schools, parks and clinics that are indispensable to form a community. They can live in a good living environment.

## 2) Difficult Cases

Procedures of expropriation and resettlement for the Wall Construction Project and Extension of Avenida Primeiro de Dezembro took a long time and have not been finished yet.
Two projects are being implemented at places very near to an urban area and to a main road. Therefore, people living in these areas can go their work places and/or get jobs easily. They also are getting services of water supply, electricity. It is a very convenient place for them to live.
These two projects also provided new places or housing for resettlement. However, the provided new places were far from the original places that people were living. Furthermore, the provided housing was apartment buildings, which people did not have a custom of living in and they did not want to live together in separated spaces within a building.

In this study, the study team proposes two new projects for improvement of the transport system in the metropolitan area of Belem. Expropriation of property and resettlement of inhabitants will be a big obstacle when new projects will be implemented.

To avoid this and to carry out projects smoothly, it is very important to provide new resettlement land at places near where inhabitants to be moved by new projects live at present. Provision of enough budget for expropriation and resettlement is also important.

## (7) Compensation for Expropriation and Resettlement

Table D-3 shows characteristics of projects, average compensation cost of projects and average compensation cost for families resettled by case study project.

Table D-3 Characteristics and Compensation Cost by Case Study Project

| Project Name | Wall Construction | Primeiro De Dezembro | Macro Drainage | Independencia |
| :---: | :---: | :---: | :---: | :---: |
| Location of Project | Near urban area | Near urban area | Within urban area | Suburb area |
| Characteristics of Project | -Protection of area for water source -Secure vast area | -Road construction <br> -Line development | -Drainage with Redevelopment of urban area | -Road construction <br> -Line development |
| Average <br> Compensation Cost of Project (R\$/family) | 11,520 | No data | 4,780 | 6,990 |
| Average <br> Compensation Cost of Family Moved to New Area Provided (R\$/family) | 7,550 | No data | 8,560 | 4,520 |

Compensation cost that should be provided is largely affected by characteristics of a project and property expropriated by a project implemented.
Projects proposed in this study are improvement and/or construction of roads and introduction of the trunk bus system. Roads that will be improved and/or constructed are or will be all located near urban or suburban areas of Belem Municipality.

Considering that projects are improvement and/or construction of roads and that locations of roads are near urban or suburban areas, average compensation cost per family for land expropriated by "the Independencia Road Construction Project" will be a good guide for the proposed road projects. Therefore, to estimate the compensation cost for the road projects US $\$ 2,500(x \mathrm{R} \$ 2.8 / \mathrm{US} \$=\mathrm{R} \$ 7,000)$ as a unit cost per family will be employed. However, this figure should be reconsidered when route and width of the roads proposed are decided and more detailed characteristics of properties to be expropriated are investigated.
D. 17 ENVIRONMENTAL IMPACT ASSESSMENT. ..... D-1
(1) Case Study of Expropriation and Resettlement caused by Public Works in Belem ..... D-1
(2) Wall Construction Project for protection of water resource - COHAB ..... D-2
(3) PROJETO UNA (Macro Drainage) - COSANPA ..... D-3
(4) Extension of AVENIDA Primeiro DE DEZEMBRO - Belem Municipality ..... D-6
(5) AVENIDA INDEPENDENCIA Construction - Para State ..... D-7
(6) Result of Case Study ..... D-9
(7) Compensation for Expropriation and Resettlement. ..... D-11
Table D-1 Main components ..... D-4
Table D-2 Characteristics and Situation of Expropriation by Case Study Project ..... D-10
Table D-3 Characteristics and Compensation Cost by Case Study Project ..... D-11
Figure D-1 Location of Case Study Projects and Resettlement Areas ..... D-1

Appendix-E
E. 20 Economic And Financial Evaluation

## E. 20 ECONOMIC AND FINANCIAL EVALUATION

Table E-1 Investment Schedule in Financial and Economic Cost

| Year | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\left\lvert\, \begin{aligned} & \text { Direct } \\ & \text { Cost } \end{aligned}\right.$ | Indirect <br> Cost | Construc - tion Cost | $\begin{array}{\|l} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | Administration | $\begin{aligned} & \begin{array}{l} \text { Total } \\ \text { Project } \\ \text { Cost } \end{array} \\ & \hline \end{aligned}$ | Direct <br> Cost | Indirect Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | $\begin{aligned} & \text { Administ- } \\ & \text { ration } \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { Total } \\ \text { Project } \\ \text { Cost } \end{array}$ |
| 2004 | 1,764 | 1,852 | 3,615 | 1,146 | 946 | 0 | 287 | 5,994 | 1,277 | 1,574 | 2,723 | 951 | 813 | 0 | 287 | 4,774 |
| 2005 | 1,764 | 1,852 | 3,615 | 1,146 | 946 | 0 | 287 | 5,994 | 1,277 | 1,574 | 2,723 | 951 | 813 | 0 | 287 | 4,774 |
| 2006 | 14,109 | 1,587 | 15,696 |  | 1,891 | 0 | 573 | 18,160 | 10,215 | 1,349 | 11,820 | 0 | 1,627 | 0 | 573 | 14,020 |
| 2007 |  | 0 |  | 0 | 0 | 0 |  |  |  | 0 |  |  | 0 | 0 | 0 |  |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 |  | 0 | 0 |  |  |  | 0 |  |  | 0 | 0 | , |  |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
| Total | 17,636 | 5,291 | 22,927 | 2.293 | 3,783) | 0 | 1,146 | 30,148 | 12,768 | 4.497 | 17,266 | 1,903 | 3.253] | 0 | 1,146 | 23,568 |
| Table E-1 (2) Extra Work to Av. Almirante Barroso (R\$.unit1001) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | $\begin{array}{\|l\|l} \text { Direct } \\ \text { Cost } \end{array}$ | Indirect Cost | Construc - tion Cost | $\begin{array}{\|l} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | Administration | $\begin{aligned} & \begin{array}{l} \text { Total } \\ \text { Project } \\ \text { Cost } \end{array} \\ & \hline \end{aligned}$ | Direct Cost | Indirect Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contin- | Compensation | $\left\|\begin{array}{l} \text { Administ- } \\ \text { ration } \end{array}\right\|$ | Total <br> Project Cost |
| 2004 | 1,270 | 1,334 | 2.604 | 826 | 681 | 0 | 207 | 4.318 | 920 | 1,134 | 1,961 | 685 | 586 | 0 | 207 | 3,439 |
| 2005 | 1,270 | 1,334 | 2,604 | 826 | 681 | 0 | 207 | 4,318 | 920 | 1,134 | 1,961 | 685 | 586 | 0 | 207 | 3,439 |
| 2006 | 10,164 | 1,143 | 11,307 | 0 | 1,363 | 0 | 413 | 13,083 | 7,359 | 972 | 8,515 | 0 | 1,172 | 0 | 413 | 10,100 |
| 2007 | 0 | - 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , |  |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 |  |  |  |  |  | 0 |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 12,705 | 3,811 | 16,516 | 1,652 | 2,725 | 0 | 826 | 21,719 | 9,198 | 3.240 | 12,438 | 1,371 | 2,344 | 0 | 826 | 16,979 |


| Table E-1 (3) BR316 |  |  |  |  |  |  |  |  | ( R \$, unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | $\begin{array}{\|l\|} \hline \text { Construc } \\ \text { - tion } \\ \text { Cost } \\ \hline \end{array}$ | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | Administration | $\begin{aligned} & \begin{array}{l} \text { Total } \\ \text { Project } \\ \text { Cost } \end{array} \\ & \hline \end{aligned}$ | Direct Cost | Indirect <br> Cost | Construc - tion Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | $\begin{aligned} & \text { Total } \\ & \text { Project } \\ & \text { Cost } \end{aligned}$ |
| 2004 | 4,194 | 4,403 | 8,597 | 2,726 | 2,249 | 0 | 681 | 14,253 | 3,036 | 3,743 | 6,474 | 2,262 | 1,934 | 0 | 681 | 11,352 |
| 2005 | 4,194 | 4,403 | 8,597 | 2,726 | 2,249 | 0 | 681 | 14,253 | 3,036 | 3,743 | 6,474 | 2,262 | 1,934 | 0 | 681 | 11,352 |
| 2006 | 33,550 | 3,774 | 37,324 | 0 | 4,498 | 0 | 1,363 | 43,184 | 24,290 | 3,208 | 28,108 | 0 | 3,868 | 0 | 1,363 | 33,338 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 41,937 | 12,581 | 54,518 | 5,452 | 8,995 | 0 | 2,725 | 71,690 | 30,362 | 10,694 | 41,056 | 4,525 | 7,736 | 0 | 2,725 | 56,042 |


| Table E-11 (4) Extra Work to BR316 |  |  |  |  |  |  |  |  | (R\$, unit 1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\left\lvert\, \begin{array}{l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array}\right.$ | Contingency | Compensation | Administration | Total <br> Project <br> Cost | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\left\|\begin{array}{l} \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array}\right\|$ | Contingency | Compensation | $\begin{array}{\|l\|} \text { Administ- } \\ \text { ration } \end{array}$ | Total <br> Project <br> Cost |
| 2004 | 1,309 | 1,375 | 2,684 | 851 | 702 | 0 | 213 | 4,450 | 948 | 1,168 | 2,021 | 706 | 604 | 0 | 213 | 3,544 |
| 2005 | 1,309 | 1,375 | 2,684 | 851 | 702 | 0 | 213 | 4,450 | 948 | 1,168 | 2,021 | 706 | 604 | 0 | 213 | 3,544 |
| 2006 | 10,474 | 1,178 | 11,652 | 0 | 1,404 | 0 | 426 | 13,482 | 7,583 | 1,002 | 8,775 | 0 | 1,208 | 0 | 426 | 10,409 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 13,092 | 3,928 | 17,020 | 1,702 | 2,808 | 0 | 852 | 22,382 | 9,479 | 3,339 | 12,817 | 1,413 | 2,415 | 0 | 852 | 17,497 |


| Table E-1 (5) Rod. Augusto Montenegro |  |  |  |  |  |  |  |  | (R\$,unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | Administration | Total <br> Project <br> Cost | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array} \\ \hline \end{array}$ | Contingency | Compensation | Administration | Total <br> Project <br> Cost |
| 2004 | 3,900 | 4,095 | 7,995 | 2,535 | 2,091 | 0 | 634 | 13,255 | 2,824 | 3,481 | 6,021 | 2,104 | 1,799 | 0 | 634 | 10,557 |
| 2005 | 3,900 | 4,095 | 7,995 | 2,535 | 2,091 | 0 | 634 | 13,255 | 2,824 | 3,481 | 6,021 | 2,104 | 1,799 | 0 | 634 | 10,557 |
| 2006 | 31,201 | 3,510 | 34,711 | 0 | 4,183 | 0 | 1,268 | 40,161 | 22,589 | 2,984 | 26,140 | 0 | 3,597 | 0 | 1,268 | 31,004 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 39,001 | 11,700 | 50,701 | 5,070 | 8,366 | 0 | 2,535 | 66,672 | 28,236 | 9,945 | 38,182 | 4,208 | 7,194 | 0 | 2,535 | 52,119 |


| Table E-1 (6) Extra Work to Rod. Augusto Montenero |  |  |  |  |  |  |  |  | (R\$,unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \\ \hline \end{array}$ | Contingency | Compensation | Administration | $\begin{aligned} & \text { Total } \\ & \text { Project } \end{aligned}$ Cost | Direct Cost | Indirect Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array} \\ \hline \end{array}$ | Contingency | Compensation | Administration | Total Project Cost Cost |
| 2004 | 1,978 | 2,077 | 4,055 | 1,286 | 1,061 | 0 | 322 | 6,723 | 1,432 | 1,766 | 3,054 | 1,067 | 912 | 0 | 322 | 5,355 |
| 2005 | 1,978 | 2,077 | 4,055 | 1,286 | 1,061 | 0 | 322 | 6,723 | 1,432 | 1,766 | 3,054 | 1,067 | 912 | 0 | 322 | 5,355 |
| 2006 | 15,825 | 1,780 | 17,606 | 0 | 2,122 | 0 | 643 | 20,370 | 11,458 | 1,513 | 13,258 | 0 | 1,825 | 0 | 643 | 15,726 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 19,782 | 5,935 | 25,716 | 2,572 | 4,243 | 0 | 1,286 | 33,817 | 14,322 | 5,044 | 19,366 | 2,134 | 3,649 | 0 | 1,286 | 26,436 |

Financial Cost (Incl. Extra Work)
Economic Cost (Excl. Extra Work)

| Table E-1 (7) Av. Independencia |  |  |  |  |  |  |  |  | (R\$,unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | Construc - tion Cost | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array}$ | Contingency | Compensation | Administration | Total <br> Project Cost | Direct Cost | Indirect <br> Cost | Construc - tion Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | $\begin{aligned} & \text { Total } \\ & \text { Project } \\ & \text { Cost } \end{aligned}$ |
| 2004 | 0 | 0 | 0 | 2,016 | 2,487 | 12,737 | 972 | 18,212 | 0 | 0 | 0 | 1,673 | 2,139 | 12,737 | 972 | 17,521 |
| 2005 | 0 | 0 | 0 | 2,016 | 2,487 | 12,737 | 972 | 18,212 | 0 | 0 | 0 | 1,673 | 2,139 | 12,737 | 972 | 17,521 |
| 2006 | 30,718 | 9,215 | 39,933 | 1,997 | 3,294 | 0 | 1,236 | 46,460 | 22,240 | 7,833 | 30,073 | 1,657 | 2,833 | 0 | 1,236 | 35,799 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 9,395 | 3,758 | 13,153 | 733 | 1,679 | 0 | 708 | 16,274 | 6,802 | 3,194 | 9,905 | 608 | 1,444 | 0 | 708 | 12,666 |
| 2009 | 15,658 | 3,758 | 19,416 | 651 | 1,679 | 0 | 708 | 22,456 | 11,337 | 3,194 | 14,622 | 541 | 1,444 | 0 | 708 | 17,315 |
| 2010 | 6,263 | 1,879 | 8,142 | 651 | 1,679 | 0 | 708 | 11,182 | 4,535 | 1,597 | 6,132 | 541 | 1,444 | 0 | 708 | 8,825 |
| 2011 | , | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 62,035 | 18,610 | 80,645 | 8,065 | 13,306 | 25,474 | 5,306 | 132,796 | 44,913 | 15,819 | 60,732 | 6,694 | 11,444 | 25,474 | 5,306 | 109,649 |


|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Direct Cost | Indirect Cost | Construc - tion Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | Total <br> Project Cost | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | Total <br> Project <br> Cost |
| 2004 | 0 | 0 | 0 | 145 | 240 | 0 | 73 | 458 | 0 | 0 | 0 | 121 | 206 | 0 | 73 | 400 |
| 2005 | 0 | 0 | 0 | 867 | 1,430 | 0 | 433 | 2,730 | 0 | 0 | 0 | 719 | 1,230 | 0 | 433 | 2,382 |
| 2006 | 4,475 | 1,343 | 5,818 | 1,012 | 1,670 | 0 | 506 | 14,824 | 3,240 | 1,141 | 4,381 | 840 | 1,436 | 0 | 506 | 11,545 |
| 2007 | 22,189 | 6,657 | 28,846 | 1,442 | 2,380 | 0 | 721 | 62,235 | 16,065 | 5,658 | 21,723 | 1,197 | 2,047 | 0 | 721 | 47,411 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 26,665 | 7,999 | 34,664 | 3,466 | 5,720 | 0 | 1,733 | 80,247 | 19,305 | 6,799 | 26,105 | 2,877 | 4,919 | 0 | 1,733 | 61,738 |



| Table E-1 (11) Av.Primero de Dezwembro |  |  |  |  |  |  |  |  | (R\$, unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | $\begin{array}{\|l\|} \hline \text { Construc } \\ \text { - tion } \\ \text { Cost } \\ \hline \end{array}$ | Engineering Service | Contingency | Compensation | Administration | $\begin{aligned} & \text { Total } \\ & \text { Project } \\ & \text { Cost } \end{aligned}$ | Direct Cost | Indirect <br> Cost | Construc - tion Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | Total <br> Project <br> Cost |
| 2004 | 0 | 0 | 0 | 3,472 | 1,432 | 4,202 | 487 | 9,592 | 0 | 0 | 0 | 2,882 | 1,232 | 4,202 | 487 | 8,802 |
| 2005 | 0 | 0 | 0 | 3,472 | 1,432 | 4,202 | 487 | 9,592 | 0 | 0 | 0 | 2,882 | 1,232 | 4,202 | 487 | 8,802 |
| 2006 | 0 | 0 | 0 | 3,472 | 1,432 | 4,202 | 487 | 9,592 | 0 | 0 | 0 | 2,882 | 1,232 | 4,202 | 487 | 8,802 |
| 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008 | 24,037 | 16,826 | 40,864 | 0 | 4,297 | 0 | 1,460 | 46,620 | 17,403 | 14,302 | 30,773 | 0 | 3,695 | 0 | 1,460 | 35,928 |
| 2009 | 40,062 | 2,404 | 42,466 | 0 | 4,297 | 0 | 1,460 | 48,222 | 29,005 | 2,043 | 31,980 | 0 | 3,695 | 0 | 1,460 | 37,135 |
| 2010 | 16,025 | 4,807 | 20,832 | 0 | 4,297 | 0 | 1,460 | 26,589 | 11,602 | 4,086 | 15,688 | 0 | 3,695 | 0 | 1,460 | 20,843 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 | 0 | 0 |
| 2012 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 80,125 | 24,037 | 104,162 | 10,416 | 17,187 | 12,605 | 5,838 | 150,208 | 58,010 | 20,432 | 78,442 | 8,645 | 14,781 | 12,605 | 5,838 | 120,311 |


| R\$,unit1000) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial Cost |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect Cost | $\begin{aligned} & \text { Construc } \\ & \text { - tion } \\ & \text { Cost } \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array}$ | Contingency | Compensation | Administration | $\begin{aligned} & \text { Total } \\ & \text { Project } \\ & \text { Cost } \end{aligned}$ | Direct Cost | Indirect Cost | Construc - tion Cost | $\begin{array}{\|l\|} \hline \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array}$ | Contingency | Compensation | Administration | Total <br> Project Cost |
| 2004 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 | 0 |
| 2005 | 0 | 0 | 0 | 2,209 | 911 | 2,400 | 306 | 5,826 | 0 | 0 | 0 | 1,833 | 784 | 2,400 | 306 | 5,323 |
| 2006 | 0 | 0 | 0 | 2,209 | 911 | 2,400 | 306 | 5,826 | 0 | 0 | 0 | 1,833 | 784 | 2,400 | 306 | 5,323 |
| 2007 | 0 | 0 | 0 | 2,209 | 911 | 2,400 | 306 | 5,826 | 0 | 0 | 0 | 1,833 | 784 | 2,400 | 306 | 5,323 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 15,292 | 10,704 | 25,996 | 0 | 2,733 | 0 | 918 | 29,648 | 11,071 | 9,099 | 19,577 | 0 | 2,351 | 0 | 918 | 22,846 |
| 2011 | 25,487 | 1,529 | 27,016 | 0 | 2,733 | 0 | 918 | 30,667 | 18,452 | 1,300 | 20,345 | 0 | 2,351 | 0 | 918 | 23,614 |
| 2012 | 10,195 | 3,058 | 13,253 | 0 | 2,733 | 0 | 918 | 16,905 | 7,381 | 2,600 | 9,981 | 0 | 2,351 | 0 | 918 | 13,250 |
| Total | 50,973 | 15,292 | 66,265 | 6,627 | 10,934 | 7,201 | 3,673 | 94,699 | 36,905 | 12,998 | 49,903 | 5,500 | 9,403 | 7,201 | 3,673 | 75,680 |


| Table E-1 (13) Rua de Marinha Financial Cost |  |  |  |  |  |  |  |  | (R\$,unit1000) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Economic Cost |  |  |  |  |  |  |  |
| Year | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | Engineer- <br> ing <br> Service | Contingency | Compensation | Administration | $\begin{array}{\|l} \text { Total } \\ \text { Project } \\ \text { Cost } \end{array}$ | Direct Cost | Indirect <br> Cost | Construc <br> - tion <br> Cost | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Engineer- } \\ \text { ing } \\ \text { Service } \end{array} \\ \hline \end{array}$ | Contingency | Compensation | Administration | Total <br> Project Cost |
| 2004 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2005 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2006 | 0 | 0 | 0 | 1,446 | 1,193 | 651 | 394 | 3,683 | 0 | 0 | 0 | 1,200 | 1,026 | 651 | 394 | 3,270 |
| 2007 | 0 | 0 | 0 | 1,446 | 1,193 | 651 | 394 | 3,683 | 0 | 0 | 0 | 1,200 | 1,026 | 651 | 394 | 3,270 |
| 2008 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2009 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2012 | 22,238 | 6,672 | 28,910 | 0 | 2,385 | 1,302 | 788 | 33,385 | 16,101 | 5,671 | 21,771 | 0 | 2,051 | 1,302 | 788 | 25,912 |
| Total | 22,238 | 6,672 | 28,910 | 2,891 | 4,770 | 2,603 | 1,576 | 40,750 | 16,101 | 5,671 | 21,771 | 2,400 | 4,102 | 2,603 | 1,576 | 32,452 |

Table E-2 Vehicle Operating Cost in Belem

| Vehicle <br> Type | Size | Make | Model | Fuel | Price |  | $\begin{aligned} & \hline \text { Compo- } \\ & \text { sition(\%) } \end{aligned}$ | Average Price |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | W/ Tax | W/o Tax |  | W/ Tax | W/o Tax |
| Car | Small | VW | Gol Special | Gasoline | 15,740 | 11,085 | 73.7 | 15,593 | 10,853 |
|  |  | VW | Gol City | Methanol | 16,630 | 11,711 | 12.6 |  |  |
|  | Medium | VW | Kombi | Gasoline | 25,990 | 16,554 | 6.9 |  |  |
|  |  | VW | Kombi | Methanol | 25,990 | 16,554 | 0.4 |  |  |
| Taxi | Small | VW | Gol City | Gasoline | 16,630 | 11,711 | 93.0 | 16,630 | 11,711 |
|  |  | VW | Gol | Methanol | 16,630 | 11,711 | 7.0 |  |  |
| Truck | Small | GM | Chevrolet | Gasoline | 19,000 | 16,239 | 1.5 | 48,585 | 39,196 |
|  |  | GM | Chevrolet | Methanol | 19,000 | 16,239 | 0.1 |  |  |
|  | Medium | M. BENZ | Sprinter312D | Diesel | 49,060 | 39,565 | 98.4 |  |  |
| Bus | Large | M. BENZ | OF1620 | Diesel | 129,750 | 115,848 | 100.0 | 129,750 | 115,848 |
|  | Articulated | Volvo/Marcopolo |  | Diesel | 470,000 | 419,643 | 100.0 | 470,000 | 419,643 |

Table E-3 Characteristics of Representative Vehicle

|  | Vehicle Vehicle Type Characteristics | Car | Taxi | Truck | Large Bus (100 pax.) | $\begin{gathered} \hline \text { Articula- } \\ \text { ted Bus } \\ \text { (200pax.) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price(Real) |  |  |  |  |  |
| 1 | (1) Financial | 15,593 | 16,630 | 48,585 | 129,750 | 470,000 |
|  | (2) Economic | 10,853 | 11,711 | 39,196 | 115,848 | 419,643 |
| 2 | No. of Tires | 4 | 4 | 6 | 6 | 10 |
| 3 | Fuel Type | Gasoline Ethanol | Gasoline Ethanol | Diesel | Diesel | Diesel |
| 4 | Annual Operation (Km) | 24,000 | 60,000 | 48,000 | 75,000 | 90,000 |
| 5 | Average Speed (Km/Hour) | 30 | 25 | 30 | 25 | 30 |
| 6 | Annual using hours(Hours) | 800 | 2,400 | 1,600 | 3,000 | 3,000 |

Table E-4 Composition of Fuel Consumption and Average Fuel Cost by Type of Vehicle
(\%,R\$/liter)

| Fuel Type | Fuel Price ( R //liter) |  | Car | Taxi | Truck | LargeBus(100 pax.) | Articulated Bus (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|l\|} \hline \text { Financial } \\ \hline(\text { W/ Tax } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { Economic } \\ \hline \text { (W/o Tax) } \\ \hline \end{array}$ |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Regular Gasoline(comun) | 2.10 | 1.56 | 72.0 | 80.0 | 2.0 |  |  |
| Premium Gasoline(aditiva | 2.24 | 1.66 | 8.6 | 13.0 |  |  |  |
| Ethanol Fuel (Alcohol) | 1.61 | 1.19 | 13.0 | 7.0 |  |  |  |
| Diesel | 1.41 | 1.16 | 6.4 |  | 98.0 | 100.0 | 100.0 |
| Total | - | - | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Av. Financial Cost( R \$/iter | - | - | 2.00 | 2.08 | 1.42 | 1.41 | 1.41 |
| Av Economic Cost( R \$/litel | - | - | 1.49 | 1.54 | 1.16 | 1.16 | 1.16 |

Table E-5 Fuel Consumption Rate and Cost by Type of Vehicle

|  | $\begin{aligned} & \text { Operauln } \\ & \text { Speed } \\ & (\mathrm{Km} / \mathrm{hr}) \end{aligned}$ | Car | Taxt | Truck | Large Bus (100 pax.) | Articula- <br> ted Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fuel Consumption Rate (LIter/1000Km) | 5 | 242.9 | 368.3 | 1322.0 | 845.0 | 987.0 |
|  | 10 | 158.4 | 240.1 | 845.9 | 540.7 | 631.5 |
|  | 20 | 114.5 | 1/3.6 | 611.7 | 390.9 | 456.6 |
|  | 30 | 99.4 | 150.7 | 450.0 | 357.0 | 417.0 |
|  | 40 | 91.6 | 138.9 | 373.5 | 332.3 | 388.1 |
|  | 50 | 89.6 | 135.8 | 343.0 | 351.0 | 417.0 |
|  | 60 | 92.5 | 140.3 | 330.9 | 409.6 | 478.5 |
|  | 70 | 97.9 | 148.4 | 343.0 | 478.5 | 558.9 |
|  | 80 | 105.9 | 160.6 | 371.4 | 550.3 | 642.8 |
|  | 90 | 117.0 | 171.4 | 410.2 | 607.9 | 710.0 |
| Financial Fuel <br> COSt <br> (R\$/1000km) | 5 | 486.8 | 767.4 | 1882.3 | 1191.5 | 1391.4 |
|  | 10 | 317.4 | 500.3 | 1204.4 | 762.3 | 890.4 |
|  | 20 | 229.4 | 361.7 | 870.9 | 551.2 | 643.8 |
|  | 30 | 199.2 | 314.0 | 640.1 | 503.4 | 588.0 |
|  | 40 | 183.6 | 289.5 | 531.9 | 468.5 | 547.2 |
|  | 50 | 179.5 | 283.0 | 488.3 | 503.4 | 588.0 |
|  | 60 | 185.5 | 292.4 | 471.2 | 577.6 | 674.7 |
|  | 70 | 196.2 | 309.4 | 488.3 | 674.6 | 788.0 |
|  | 80 | 212.3 | 334.6 | 528.1 | 776.0 | 906.4 |
|  | 90 | 234.5 | 369.6 | 584.1 | 857.1 | 1001.1 |
| Economic Fuel <br> Cost (R\$/1000km) | 5 | 362.3 | 568.5 | 1538.5 | 976.6 | 1140.8 |
|  | 10 | 236.2 | 370.6 | 984.4 | 624.8 | 729.9 |
|  | 20 | 170.8 | 267.9 | 711.8 | 451.8 | 527.7 |
|  | 30 | 148.3 | 232.6 | 523.7 | 412.6 | 481.9 |
|  | 40 | 136.7 | 214.4 | 434.7 | 384.0 | 448.5 |
|  | 50 | 133.6 | 209.6 | 399.1 | 412.6 | 481.9 |
|  | 60 | 138.0 | 216.6 | 385.1 | 473.4 | 553.0 |
|  | 70 | 146.1 | 229.1 | 399.1 | 553.0 | 645.9 |
|  | 80 | 158.0 | 247.9 | 432.2 | 636.0 | 742.9 |
|  | 90 | 174.5 | 273.8 | 477.4 | 702.5 | 820.6 |

Table E-6 Oil Consumption Rate and Cost by Type of Vehicle
Financial Cost4.20 R\$/liter Economic Cost 3.44 R\$/liter

|  | $\begin{aligned} & \hline \text { speed } \\ & (\mathrm{Km} / \mathrm{hr}) \end{aligned}$ | Car | Taxt | Truck | $\begin{aligned} & \text { Large } \\ & \text { Bus } \\ & \text { (100 pax.) } \end{aligned}$ | $\begin{aligned} & \text { Afticular } \\ & \text { tod Bus } \\ & \text { (200pax.) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3.48 | 3.48 | 8.01 | 11.61 | 16.02 |
|  | 10 | 2.24 | 2.24 | 5.14 | 7.45 | 10.28 |
|  | 20 | 1.54 | 1.54 | 3.54 | 5.12 | 7.06 |
| Oil Consumption | 30 | 1.21 | 1.21 | 2.92 | 4.23 | 5.84 |
| Rate | 40 | 1.13 | 1.13 | 2.68 | 3.89 | 5.36 |
| (Litter/1001Km) | 50 | 1.10 | 1.10 | 2.58 | 3.74 | 5.16 |
|  | 60 | 1.09 | 1.09 | 2.36 | 3.42 | 4.72 |
|  | 70 | 1.01 | 1.01 | 2.14 | 3.10 | 4.28 |
|  | 80 | 1.00 | 1.00 | 1.87 | 2.71 | 3.74 |
|  | 90 | 0.90 | 0.90 | 1.68 | 2.44 | 3.36 |
|  | 5 | 14.6 | 14.6 | 33.6 | 48.8 | 67.3 |
|  | 10 | 9.4 | 9.4 | 21.6 | 31.3 | 43.2 |
|  | 20 | 6.5 | 6.5 | 14.9 | 21.5 | 29.7 |
| Financial Uill Cost | 30 | 5.3 | 5.3 | 12.3 | 17.8 | 24.5 |
| (US\$/1000km) | 40 | 4.1 | 4.7 | 11.3 | 16.3 | 22.5 |
|  | 50 | 4.6 | 4.6 | 10.8 | 15.7 | 21.1 |
|  | 60 | 4.6 | 4.6 | 9.9 | 14.4 | 19.8 |
|  | 70 | 4.5 | 4.5 | 9.0 | 13.0 | 18.0 |
|  | 80 | 4.2 | 4.2 | 1.9 | 11.4 | 15.7 |
|  | 90 | 3.8 | 3.8 | 7.1 | 10.2 | 14.1 |
|  | 5 | 12.0 | 12.0 | 27.6 | 40.0 | 55.2 |
|  | 10 | 7.1 | 7.7 | 17.1 | 25.1 | 35.4 |
|  | 20 | 5.3 | 5.3 | 12.2 | 17.6 | 24.3 |
| Economic Oill Cost | 30 | 4.4 | 4.4 | 10.1 | 14.6 | 20.1 |
| (US $\$ / 1000 \mathrm{~km}$ ) | 40 | 3.9 | 3.9 | 9.2 | 13.4 | 18.5 |
|  | 50 | 3.8 | 3.8 | 8.9 | 12.9 | 17.8 |
|  | 60 | 3.8 | 3.8 | 8.1 | 11.8 | 16.2 |
|  | 70 | 3.7 | 3.7 | 1.4 | 10.1 | 14.1 |
|  | 80 | 3.4 | 3.4 | 6.4 | 9.3 | 12.9 |
|  | 90 | 3.1 | 3.1 | 5.8 | 8.4 | 11.6 |

Table E-7 Financial and Economic Cost by Types

| Item | Unit | Car | Taxi | Truck | Large Bus (100 pax.) | $\begin{gathered} \hline \text { Articula- } \\ \text { ted Bus } \\ \text { (200pax.) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. of Tyres | No./set | 4 | 4 | 6 | 6 | 10 |
| Tipe of Tire |  | $\begin{aligned} & \text { 165-70- } \\ & \text { R13GPS } \end{aligned}$ | $\begin{aligned} & \text { 175-65- } \\ & \text { R14GPS } \end{aligned}$ | $\left\lvert\, \begin{aligned} & 1100-22 \\ & \text { G358 } \end{aligned}\right.$ | $\left\lvert\, \begin{aligned} & 1000-20 \\ & \text { G358 } \end{aligned}\right.$ | G358 |
| Financial Cost (Market Price) | R\$/Set | 520 | 560 | 6,810 | 6,324 | 11,350 |
| Tax | R\$/Set | 199.0 | 214.3 | 2606.3 | 2420.3 | 4343.8 |
| Economic Cost | R\$/Set | 321 | 346 | 4,204 | 3,904 | 7,006 |
| Tire Life | Km | 45,000 | 45,000 | 50,000 | 50,000 | 50,000 |
| Tire Consumption Rate | \% / 1000km | 2.2 | 2.2 | 2.0 | 2.0 | 2.0 |

Table E-8 Tire Consumption Rate and Cost by Type of Vehicle

|  |  | Car | Taxi | Truck | $\begin{gathered} \text { Large } \\ \text { Bus } \\ \text { (100 pax.) } \end{gathered}$ | $\begin{gathered} \text { Articula- } \\ \text { ted Bus } \\ \text { (200pax.) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tire Consumption Index <br> $(56 \mathrm{~km} / \mathrm{hr}=100)$ | 5 | 53 | 53 | 53 | 53 | 53 |
|  | 10 | 56 | 56 | 56 | 56 | 56 |
|  | 20 | 60 | 60 | 60 | 60 | 60 |
|  | 30 | 67 | 67 | 67 | 67 | 67 |
|  | 40 | 78 | 78 | 78 | 78 | 78 |
|  | 50 | 92 | 92 | 92 | 92 | 92 |
|  | 56 | 100 | 100 | 100 | 100 | 100 |
|  | 60 | 107 | 107 | 107 | 107 | 107 |
|  | 70 | 125 | 125 | 125 | 125 | 125 |
|  | 80 | 151 | 151 | 151 | 151 | 151 |
|  | 90 | 180 | 180 | 180 | 180 | 180 |
| Financial Tire Cost ( $\mathrm{R} \$ / 1000 \mathrm{~km}$ ) | 5 | 6.1 | 6.6 | 72.2 | 67.0 | 120.3 |
|  | 10 | 6.5 | 7.0 | 76.3 | 70.8 | 127.1 |
|  | 20 | 6.9 | 7.5 | 81.7 | 75.9 | 136.2 |
|  | 30 | 7.7 | 8.3 | 91.3 | 84.7 | 152.1 |
|  | 40 | 9.0 | 9.7 | 106.2 | 98.7 | 177.1 |
|  | 50 | 10.6 | 11.4 | 125.3 | 116.4 | 208.8 |
|  | 56 | 11.6 | 12.4 | 136.2 | 126.5 | 227.0 |
|  | 60 | 12.4 | 13.3 | 145.7 | 135.3 | 242.9 |
|  | 70 | 14.4 | 15.6 | 170.3 | 158.1 | 283.8 |
|  | 80 | 17.4 | 18.8 | 205.7 | 191.0 | 342.8 |
|  | 90 | 20.8 | 22.4 | 245.2 | 227.7 | 408.6 |
| Economic Tire Cost <br> (R\$/ 1000km) | 5 | 3.8 | 4.1 | 44.6 | 41.4 | 74.3 |
|  | 10 | 4.0 | 4.3 | 47.1 | 43.7 | 78.5 |
|  | 20 | 4.3 | 4.6 | 50.4 | 46.8 | 84.1 |
|  | 30 | 4.8 | 5.1 | 56.3 | 52.3 | 93.9 |
|  | 40 | 5.6 | 6.0 | 65.6 | 60.9 | 109.3 |
|  | 50 | 6.6 | 7.1 | 77.3 | 71.8 | 128.9 |
|  | 56 | 7.1 | 7.7 | 84.1 | 78.1 | 140.1 |
|  | 60 | 7.6 | 8.2 | 90.0 | 83.5 | 149.9 |
|  | 70 | 8.9 | 9.6 | 105.1 | 97.6 | 175.2 |
|  | 80 | 10.8 | 11.6 | 127.0 | 117.9 | 211.6 |
|  | 90 | 12.8 | 13.8 | 151.3 | 140.5 | 252.2 |

Table E-9 Assumptions for Repair Cost Estimation

| Item | Finamcial / Economic Cost | Unit | Car | Taxi | Truck | Large Bus <br> (100 pax.) | Articulated Bus (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Cost | Financial | R\$ | 15,593 | 16,630 | 48,585 | 129,750 | 470,000 |
|  | Economic | R\$ | 10,853 | 11,711 | 39,196 | 115,848 | 419,643 |
| Tyre Cost | Financial | R\$ | 520 | 560 | 6,810 | 6,324 | 11,350 |
|  | Economic | R\$ | 321 | 346 | 4,204 | 3,904 | 7,006 |
| Vehicle Cost w/o Tire | Financial | R\$ | 15,073 | 16,070 | 41,775 | 123,426 | 458,650 |
|  | Economic | R\$ | 10,532 | 11,366 | 34,992 | 111,945 | 412,637 |
| Annual Repair Cost | \% of Vehicle Cost | \% | 4.0 | 8.0 | 8.0 | 8.0 | 8.0 |
|  | Financial | R\$ | 603 | 1,286 | 3,342 | 9,874 | 36,692 |
|  | Economic | R\$ | 421 | 909 | 2,799 | 8,956 | 33,011 |
| Annual Operation Distance |  | Km | 24,000 | 60,000 | 48,000 | 75,000 | 90,000 |
| Average Speed |  | Km/Hr | 30 | 25 | 30 | 25 | 30 |
| Repair Cost at Average Speed | Financial | R\$ | 25.1 | 21.4 | 69.6 | 131.7 | 407.7 |
|  | Economic | R\$ | 17.6 | 15.2 | 58.3 | 119.4 | 366.8 |

Table E-10 Financial and Economic Repair Cost

|  | $\begin{aligned} & \hline \text { Speed } \\ & (\mathrm{km} / \mathrm{hr}) \end{aligned}$ | Car | Taxı | $\begin{gathered} \text { Bus } \\ (60 \text { pax. }) \end{gathered}$ | $\begin{gathered} \text { Large } \\ \text { Bus } \\ \text { (100 pax.) } \end{gathered}$ | Articulated Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Repair Cost Rate by Speed | 5 | 141 | 141 | 142 | 142 | 142 |
|  | 10 | 133 | 133 | 131 | 131 | 131 |
|  | 20 | 118 | 118 | 111 | 111 | 111 |
|  | 25 | 112 | 112 | 100 | 100 | 100 |
|  | 30 | 105 | 105 | 89 | 89 | 89 |
|  | 35 | 100 | 100 | 82 | 82 | 82 |
|  | 40 | 95 | 95 | 74 | 74 | 74 |
|  | 50 | 94 | 94 | 72 | 72 | 72 |
|  | 60 | 100 | 100 | 79 | 79 | 79 |
|  | 70 | 108 | 108 | 88 | 88 | 88 |
|  | 80 | 115 | 115 | 100 | 100 | 100 |
|  | 90 | 122 | 122 | 112 | 112 | 112 |
| Financial Repair Cost (R\$ / 1000km) | 5 | 35.4 | 30.2 | 99.0 | 187.2 | 579.8 |
|  | 10 | 33.4 | 28.5 | 91.3 | 172.6 | 534.5 |
|  | 20 | 29.6 | 25.3 | 77.4 | 146.3 | 453.0 |
|  | 30 | 28.0 | 23.9 | 69.6 | 131.7 | 407.7 |
|  | 40 | 26.4 | 22.5 | 61.9 | 117.0 | 362.4 |
|  | 50 | 25.1 | 21.4 | 56.9 | 107.5 | 332.9 |
|  | 60 | 23.9 | 20.4 | 51.8 | 98.0 | 303.5 |
|  | 70 | 23.6 | 20.1 | 50.3 | 95.1 | 294.4 |
|  | 80 | 25.1 | 21.4 | 54.9 | 103.9 | 321.6 |
|  | 90 | 27.1 | 23.1 | 61.1 | 115.6 | 357.9 |
| $\begin{gathered} \text { Economic Repair } \\ \text { Cost } \\ (\mathrm{R} \$ / 1000 \mathrm{Km}) \end{gathered}$ | 5 | 24.8 | 21.4 | 82.9 | 169.8 | 521.7 |
|  | 10 | 23.3 | 20.2 | 76.5 | 156.6 | 480.9 |
|  | 20 | 20.7 | 17.9 | 64.8 | 132.7 | 407.5 |
|  | 30 | 19.6 | 16.9 | 58.3 | 119.4 | 366.8 |
|  | 40 | 18.4 | 15.9 | 51.8 | 106.1 | 326.0 |
|  | 50 | 17.6 | 15.2 | 47.6 | 97.5 | 299.5 |
|  | 60 | 16.7 | 14.4 | 43.4 | 88.9 | 273.1 |
|  | 70 | 16.5 | 14.2 | 42.1 | 86.2 | 264.9 |
|  | 80 | 17.6 | 15.2 | 46.0 | 94.2 | 289.4 |
|  | 90 | 19.0 | 16.4 | 51.2 | 104.8 | 322.0 |

Table E-11 Assumptions for Depreciation Cost Estimation

|  | Unit | Car | Taxi | Truck | $\begin{gathered} \text { Large } \\ \text { Bus } \\ (100 \mathrm{pax} .) \end{gathered}$ | Articulated Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Cost <br> Financial <br> Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 15,593 \\ & 10,853 \end{aligned}$ | $\begin{aligned} & 16,630 \\ & 11,711 \end{aligned}$ | $\begin{aligned} & 48,585 \\ & 39,196 \end{aligned}$ | $\begin{aligned} & 129,750 \\ & 115,848 \end{aligned}$ | $\begin{aligned} & 470,000 \\ & 419,643 \end{aligned}$ |
| Tyre Cost <br> Financial <br> Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 520 \\ & 321 \end{aligned}$ | $\begin{aligned} & 560 \\ & 346 \end{aligned}$ | $\begin{aligned} & 6,810 \\ & 4,204 \end{aligned}$ | $\begin{aligned} & 6,324 \\ & 3,904 \end{aligned}$ | $\begin{array}{r} 11,350 \\ 7,006 \end{array}$ |
| Vehicle Cost w/o Tyre <br> Financial <br> Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 15,073 \\ & 10,532 \end{aligned}$ | $\begin{aligned} & 16,070 \\ & 11,366 \end{aligned}$ | $\begin{aligned} & 41,775 \\ & 34,992 \end{aligned}$ | $\begin{aligned} & 123,426 \\ & 111,945 \end{aligned}$ | $\begin{aligned} & 458,650 \\ & 412,637 \end{aligned}$ |
| Residual Value <br> \% of Vehicle Cost <br> Financial <br> Economic | \% <br> R\$ <br> R\$ | $\begin{array}{r} 25.0 \\ 3,768 \\ 2,633 \end{array}$ | $\begin{gathered} 10.0 \\ 1,607 \\ 1,137 \end{gathered}$ | $\begin{array}{r} 15.0 \\ 6,266 \\ 5,249 \end{array}$ | $\begin{array}{r} 20.0 \\ 24,685 \\ 22,389 \end{array}$ | $\begin{array}{r} 20.0 \\ 91,730 \\ 82,527 \end{array}$ |
| Annual Operation. | Km | 24,000 | 60,000 | 48,000 | 75,000 | 90,000 |
| Average Speed | Km/Hr | 30 | 25 | 30 | 25 | 30 |
| Vehicle Life | Year | 12 | 7 | 10 | 7 | 7 |
| $\%$ of Dep. of Use \& Tim <br> Subject to use <br> Subject to time | \% | 40 60 | 40 60 | 70 30 | 70 30 | 70 30 |
| Depreciable Amount <br> Financial <br> subject to use <br> subject to time <br> Total | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{array}{r} 4,522 \\ 6,783 \\ 11,305 \end{array}$ | $\begin{array}{r} 5,785 \\ 8,678 \\ 14,463 \end{array}$ | $\begin{aligned} & 24,856 \\ & 10,653 \\ & 35,509 \end{aligned}$ | $\begin{aligned} & 69,119 \\ & 29,622 \\ & 98,741 \end{aligned}$ | $\begin{aligned} & 256,844 \\ & 110,076 \\ & 366,920 \end{aligned}$ |
| Economic <br> subject to use <br> subject to time <br> Total | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 3,160 \\ & 4,740 \\ & 7,899 \end{aligned}$ | $\begin{array}{r} 4,092 \\ 6,137 \\ 10,229 \end{array}$ | $\begin{array}{r} 20,820 \\ 8,923 \\ 29,743 \end{array}$ | $\begin{aligned} & 62,689 \\ & 26,867 \\ & 89,556 \end{aligned}$ | $\begin{array}{r} 231,077 \\ 99,033 \\ 330,109 \end{array}$ |

Table E-12 Financial and Economic Depreciation Cost Subject to Use

|  | $\begin{gathered} \text { Speed } \\ \text { (Km/hour) } \end{gathered}$ | Car | TaxI | $\begin{gathered} \text { Bus } \\ (60 \text { pax.) } \end{gathered}$ | $\begin{gathered} \text { Large } \\ \text { Bus } \\ (100 \text { pax. }) \end{gathered}$ | Articulated Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Indices for Depreciation Cost subject to Use (Av. Speed = 100) |  | 136 | 136 | 131 | 131 | 131 |
|  | 10 | 130 | 130 | 123 | 123 | 123 |
|  | 20 | 119 | 119 | 108 | 108 | 108 |
|  | 25 | 114 | 114 | 100 | 100 | 100 |
|  | 30 | 108 | 108 | 92 | 92 | 92 |
|  | 35 | 100 | 100 | 81 | 81 | 81 |
|  | 40 | 100 | 100 | 81 | 81 | 81 |
|  | 50 | 100 | 100 | 80 | 80 | 80 |
|  | 60 | 104 | 104 | 84 | 84 | 84 |
|  | 70 | 110 | 110 | 91 | 91 | 91 |
|  | 80 | 116 | 116 | 99 | 99 | 99 |
|  | 90 | 121 | 121 | 109 | 109 | 109 |
| Financial Deprcation Cost subject to Use ( $\mathrm{R} \$ / 1000 \mathrm{~km}$ ) | 5 | 21.4 | 18.8 | 67.7 | 172.2 | 533.3 |
|  | 10 | 20.4 | 17.9 | 63.8 | 162.3 | 502.4 |
|  | 20 | 18.6 | 16.4 | 56.0 | 142.3 | 440.7 |
|  | 30 | 17.8 | 15.6 | 51.8 | 131.7 | 407.7 |
|  | 40 | 17.0 | 14.9 | 47.6 | 121.0 | 374.6 |
|  | 50 | 15.7 | 13.8 | 42.0 | 106.7 | 330.6 |
|  | 60 | 15.7 | 13.8 | 41.7 | 106.0 | 328.4 |
|  | 70 | 15.7 | 13.8 | 41.4 | 105.3 | 326.2 |
|  | 80 | 16.4 | 14.3 | 43.7 | 111.0 | 343.8 |
|  | 90 | 17.3 | 15.2 | 47.0 | 119.6 | 370.2 |
| Economic Depreciation Cost subject to Use (R\$/1000km) | 5 | 15.0 | 13.3 | 56.7 | 156.2 | 479.8 |
|  | 10 | 14.3 | 12.7 | 53.5 | 147.2 | 452.0 |
|  | 20 | 13.0 | 11.6 | 46.9 | 129.1 | 396.5 |
|  | 30 | 12.5 | 11.1 | 43.4 | 119.4 | 366.8 |
|  | 40 | 11.9 | 10.6 | 39.9 | 109.7 | 337.0 |
|  | 50 | 11.0 | 9.7 | 35.2 | 96.8 | 297.4 |
|  | 60 | 11.0 | 9.7 | 34.9 | 96.2 | 295.4 |
|  | 70 | 11.0 | 9.7 | 34.7 | 95.5 | 293.4 |
|  | 80 | 11.4 | 10.1 | 36.6 | 100.7 | 309.3 |
|  | 90 | 12.1 | 10.8 | 39.4 | 108.4 | 333.1 |

Table E-13 Depreciation Cost Subject to Time

|  | Unit | Car | Tax\| | Truck | $\begin{gathered} \text { Large } \\ \text { Bus } \\ \text { (100 pax.) } \end{gathered}$ | Articulated Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Cost <br> Daily Cost <br> Hourly Cost | R\$/Day <br> R $\$ / \mathrm{Hr}$ | $\begin{aligned} & 1.55 \\ & 0.71 \end{aligned}$ | $\begin{aligned} & 3.40 \\ & 0.52 \end{aligned}$ | $\begin{aligned} & 2.92 \\ & 0.67 \end{aligned}$ | $\begin{array}{r} 11.59 \\ 1.41 \end{array}$ | $\begin{array}{r} 43.08 \\ 5.24 \end{array}$ |
| Economic Cost <br> Daily Cost <br> Hourly Cost | R\$/Day <br> R\$/Hr | 1.08 0.49 | 2.40 0.37 | 2.44 0.56 | 10.52 1.28 | 38.76 4.72 |

Table E-14 Capital Opportunity Cost by Type of Vehicle

|  | Unit | Car | Tax\| | Truck | $\begin{aligned} & \text { Large } \\ & \text { Bus } \\ & \text { (100 pax.) } \end{aligned}$ | Articulated Bus <br> (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Cost |  |  |  |  |  |  |
| Financial | R\$ | 15,593 | 16,630 | 48,585 | 129,750 | 470,000 |
| Economic | R\$ | 10,853 | 11,711 | 39,196 | 115,848 | 419,643 |
| Tyre Cost |  |  |  |  |  |  |
| Financial | R\$ | 520 | 560 | 6,810 | 6,324 | 11,350 |
| Economic | R\$ | 321 | 346 | 4,204 | 3,904 | 7,006 |
| Vehicle Cost w/o Tyre |  |  |  |  |  |  |
| Financial | R\$ | 15,073 | 16,070 | 41,775 | 123,426 | 458,650 |
| Economic | R\$ | 10,532 | 11,366 | 34,992 | 111,945 | 412,637 |
| Resiodual Value |  |  |  |  |  |  |
| \% of Vehicle Cost | \% | 25.0 | 10.0 | 15.0 | 15.0 | 10.0 |
| Financial | R\$ | 3,768 | 1,607 | 6,266 | 18,514 | 45,865 |
| Economic | R\$ | 2,633 | 1,137 | 5,249 | 16,792 | 41,264 |
| Annual Operation. | Km | 24,000 | 60,000 | 48,000 | 75,000 | 90,000 |
| Average Speed | Km/Hr | 30 | 25 | 30 | 25 | 30 |
| Venicle Life | Year | 12 | 7 | 10 | 7 |  |
| Interest rate( $\mathrm{I}=12 \%$ ) |  | 0.12 | 0.12 | 0.12 | 0.12 | 0.12 |
| Capital Opprtunity Cost |  |  |  |  |  |  |
| Financial | R\$/Day | 3.10 | 2.91 | 7.90 | 23.33 | 82.93 |
|  | R\$/Hr | 1.41 | 0.44 | 1.80 | 2.84 | 10.09 |
| Economic | R\$/Day | 2.16 | 2.06 | 6.61 | 21.16 | 74.61 |
|  | R\$/Hr | 0.99 | 0.31 | 1.51 | 2.57 | 9.08 |

Table E-15 Crew Cost and Overhead Cost by Type of Vehicle

|  | Unit | Car | TaxI | Truck | $\begin{gathered} \text { Large } \\ \text { Bus } \\ \text { (100 pax.) } \end{gathered}$ | Articulated Bus (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual Crew Cost <br> Financial Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | 0 | $\begin{aligned} & 7,150 \\ & 5,363 \end{aligned}$ | $\begin{aligned} & 13,650 \\ & 10,238 \end{aligned}$ | $\begin{aligned} & 14,950 \\ & 11,213 \end{aligned}$ | $\begin{aligned} & 14,950 \\ & 11,213 \end{aligned}$ |
| Annul Overhead Cost <br> Financial Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | 0 | $\begin{aligned} & 358 \\ & 268 \end{aligned}$ | $\begin{aligned} & 1,365 \\ & 1,024 \end{aligned}$ | $\begin{aligned} & 2,990 \\ & 2,243 \end{aligned}$ | $\begin{aligned} & 2,990 \\ & 2,243 \end{aligned}$ |
| Daily Crew and OH Cost <br> Financial <br> Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 0.00 \\ & 0.00 \end{aligned}$ | $\begin{aligned} & 20.57 \\ & 15.43 \end{aligned}$ | $\begin{aligned} & 41.14 \\ & 30.85 \end{aligned}$ | $\begin{aligned} & 49.15 \\ & 36.86 \end{aligned}$ | $\begin{aligned} & 49.15 \\ & 36.86 \end{aligned}$ |
| Hourly Crew and OH Cost <br> Financial <br> Economic | $\begin{aligned} & \mathrm{R} \$ \\ & \mathrm{R} \$ \end{aligned}$ | $\begin{aligned} & 0.00 \\ & 0.00 \end{aligned}$ | $\begin{aligned} & 3.13 \\ & 2.35 \end{aligned}$ | $\begin{aligned} & 9.38 \\ & 7.04 \end{aligned}$ | $\begin{aligned} & 5.98 \\ & 4.49 \end{aligned}$ | 5.98 4.49 |

Table E-16 Aggregate Vehicle Operating Coat by Type of Vehicle
(1) VOC subject to Use

|  | $\begin{array}{r} \text { speed } \\ \text { (Km/hour) } \end{array}$ | Car | Taxt | Truck | $\begin{gathered} \text { Large } \\ \text { Bus } \\ \text { (100 pax.) } \end{gathered}$ | Articulated Bus (200pax.) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Cost (R\$/1000km) | 5 | 564.4 | 837.6 | 2,154.9 | 1,666.7 | 2,692.4 |
|  | 10 | 387.1 | 563.1 | 1,457.4 | 1,199.3 | 2,097.7 |
|  | 20 | 291.1 | 417.3 | 1,100.8 | 937.2 | 1,703.4 |
|  | 30 | 258.1 | 367.2 | 865.6 | 869.2 | 1,580.0 |
|  | 40 | 240.8 | 341.4 | 758.8 | 821.5 | 1,483.8 |
|  | 50 | 235.6 | 334.3 | 723.3 | 849.7 | 1,482.0 |
|  | 60 | 241.2 | 343.5 | 710.9 | 922.5 | 1,553.3 |
|  | 70 | 252.4 | 361.1 | 734.7 | 1,023.4 | 1,669.5 |
|  | 80 | 272.4 | 390.1 | 805.4 | 1,160.3 | 1,871.2 |
|  | 90 | 300.2 | 430.6 | 905.0 | 1,293.4 | 2,086.1 |
| Economic Cost (R\$/1000km) | 5 | 417.8 | 619.2 | 1,750.3 | 1,384.0 | 2,271.6 |
|  | 10 | 285.6 | 415.4 | 1,179.1 | 997.9 | 1,776.7 |
|  | 20 | 214.1 | 307.3 | 886.1 | 778.0 | 1,440.2 |
|  | 30 | 189.5 | 270.1 | 691.8 | 718.3 | 1,329.5 |
|  | 40 | 176.5 | 250.8 | 601.2 | 674.1 | 1,239.4 |
|  | 50 | 172.5 | 245.4 | 568.1 | 691.6 | 1,225.6 |
|  | 60 | 176.6 | 252.2 | 555.7 | 748.3 | 1,277.8 |
|  | 70 | 184.8 | 265.0 | 573.3 | 829.0 | 1,368.9 |
|  | 80 | 199.3 | 286.2 | 626.3 | 937.8 | 1,529.6 |
|  | 90 | 219.5 | 315.6 | 700.7 | 1,042.0 | 1,698.8 |

(2) VOC subject to Time

|  | Car | Taxi | Truck | Large <br> Bus <br> (100 pax.) | Articulated <br> Bus <br> (200pax.) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Financial Cost | 0.707 | 0.517 | 0.666 | 1.411 | 5.242 |
| Depreciation | 1.413 | 0.442 | 1.802 | 2.839 | 10.090 |
| Capital Opportunity Cost | 0.000 | 3.128 | 9.384 | 5.980 | 5.980 |
| Crew and Overhead Cost | 2.120 | 4.087 | 11.852 | 10.229 | 21.312 |
| Total |  |  |  |  |  |
| Economic Cost | 0.494 | 0.365 | 0.558 | 1.279 | 4.716 |
| Depreciation | 0.987 | 0.313 | 1.509 | 2.575 | 9.078 |
| Capital Opportunity Cost | 0.000 | 2.346 | 7.038 | 4.485 | 4.485 |
| Crew and Overhead Cost | 1.481 | 3.024 | 9.105 | 8.339 | 18.279 |
| Total |  |  |  |  |  |

Table E-17 Cost Benefit Flow for Economic Evaluation

## (1) Entire Projects

| Year | Invest- | Mainte- | Benefit | Net Cash |
| ---: | ---: | ---: | ---: | ---: |
| 2004 | 77.5 |  |  | -77.5 |
| 2005 | 84.8 |  |  | -84.8 |
| 2006 | 202.5 |  |  | -202.5 |
| 2007 | 34.3 | 1.5 | 97.3 | 61.5 |
| 2008 | 71.1 | 1.5 | 125.9 | 53.3 |
| 2009 | 85.3 | 1.5 | 163.1 | 76.3 |
| 2010 | 68.2 | 1.5 | 211.2 | 141.5 |
| 2011 | 23.6 | 1.5 | 280.9 | 255.7 |
| 2012 | 39.2 | 3.5 | 285.4 | 242.8 |
| 2013 |  | 3.5 | 250.9 | 247.4 |
| 2014 |  | 3.5 | 220.6 | 217.1 |
| 2015 |  | 3.5 | 193.9 | 190.4 |
| 2016 |  | 3.5 | 170.4 | 166.9 |
| 2017 |  | 3.5 | 149.8 | 146.3 |
| 2018 |  | 3.5 | 131.7 | 128.2 |
| 2019 |  | 3.5 | 115.8 | 112.3 |
| 2020 |  | 3.5 | 101.8 | 98.3 |
| 2021 |  | 3.5 | 89.5 | 86.0 |
| 2022 |  | 7.0 | 78.7 | 71.7 |
| 2023 |  | 7.0 | 69.1 | 62.1 |
| 2024 |  | 7.0 | 60.8 | 53.8 |
| 2025 |  | 7.0 | 53.4 | 46.4 |
| 2026 | -1.2 | 7.0 | 47.0 | 41.2 |
| 2027 |  | 5.5 | 41.3 | 35.8 |
| 2028 |  | 5.5 | 36.3 | 30.8 |
| 2029 |  | 5.5 | 31.9 | 26.4 |
| 2030 |  | 5.5 | 28.0 | 22.6 |
| 2031 |  |  | 5.5 | 24.7 |
|  |  |  |  | 19.2 |

## (2) Trunk Busway System

( $\mathrm{R} \$$ million)

| Year | Invest-ment | Mainte- | Benefit | Net Cash |
| ---: | ---: | ---: | ---: | ---: |
| 2004 | 44.6 |  |  | -44.6 |
| 2005 | 46.6 |  |  | -46.6 |
| 2006 | 121.3 |  |  | -121.3 |
| 2007 | 25.7 | 1.5 | 40.8 | 13.6 |
| 2008 | 12.7 | 1.5 | 42.2 | 28.0 |
| 2009 | 17.3 | 1.5 | 43.7 | 24.8 |
| 2010 | 8.8 | 1.5 | 45.2 | 34.9 |
| 2011 |  | 1.5 | 60.1 | 58.6 |
| 2012 |  | 1.5 | 62.0 | 60.5 |
| 2013 |  | 1.5 | 61.8 | 60.3 |
| 2014 |  | 1.5 | 61.7 | 60.2 |
| 2015 |  | 1.5 | 61.6 | 60.0 |
| 2016 |  | 1.5 | 61.4 | 59.9 |
| 2017 |  | 3.0 | 61.3 | 58.3 |
| 2018 |  | 3.0 | 61.2 | 58.1 |
| 2019 |  | 3.0 | 61.0 | 58.0 |
| 2020 |  | 3.0 | 60.9 | 57.8 |
| 2021 |  | 3.0 | 60.7 | 57.7 |
| 2022 |  | 3.0 | 60.6 | 57.6 |
| 2023 |  | 3.0 | 60.5 | 57.4 |
| 2024 |  | 3.0 | 60.3 | 57.3 |
| 2025 |  | 3.0 | 60.2 | 57.2 |
| 2026 |  | -1.2 | 3.0 | 60.1 |
|  |  |  |  | 58.3 |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |


| IRR (\%) | 17.0 |
| :--- | ---: |
| NPV (R\$ million) | 84.9 |
| B/C | 1.36 |

(3) Entire Road Project (R\$ million)

| Year | Invest-ment | Mainte- | Benefit | Net Cash |
| ---: | ---: | ---: | ---: | ---: |
| 2004 | 32.9 |  |  | -32.9 |
| 2005 | 38.2 |  |  | -38.2 |
| 2006 | 81.1 |  |  | -81.1 |
| 2007 | 8.6 |  | 64.6 | 56.0 |
| 2008 | 58.4 | 1.5 | 88.9 | 28.9 |
| 2009 | 68.0 | 1.5 | 120.8 | 51.4 |
| 2010 | 59.4 | 1.5 | 168.1 | 107.2 |
| 2011 | 23.6 | 1.5 | 223.5 | 198.4 |
| 2012 | 39.2 | 1.5 | 233.4 | 192.8 |
| 2013 |  | 1.5 | 191.8 | 190.3 |
| 2014 |  | 1.5 | 157.5 | 156.0 |
| 2015 |  | 1.5 | 129.4 | 127.9 |
| 2016 |  | 1.5 | 106.3 | 104.8 |
| 2017 |  | 3.0 | 87.3 | 84.3 |
| 2018 |  | 3.0 | 71.7 | 68.7 |
| 2019 |  | 3.0 | 58.9 | 55.9 |
| 2020 |  | 3.0 | 48.4 | 45.4 |
| 2021 |  | 3.0 | 39.8 | 36.7 |
| 2022 |  | 3.0 | 32.7 | 29.6 |
| 2023 |  | 3.0 | 26.8 | 23.8 |
| 2024 |  | 3.0 | 22.1 | 19.0 |
| 2025 |  | 3.0 | 18.1 | 15.1 |
| 2026 |  | 3.0 | 14.9 | 11.8 |
| 2027 |  | 3.0 | 12.2 | 9.2 |
| 2028 |  | 3.0 | 10.0 | 7.0 |
| 2029 |  | 3.0 | 8.2 | 5.2 |
| 2030 |  | 3.0 | 6.8 | 3.7 |
| 2031 |  | 3.0 | 5.6 | 2.5 |
|  |  |  |  |  |


| IRR (\%) | 41.0 |
| :--- | ---: |
| NPV (R\$ million) | 429.2 |
| $\mathrm{~B} / \mathrm{C}$ | 2.53 |

Y Marinha

(6) Dezembro

| Year | Invest- | Mainte- | Benefit | Net Cash |
| :---: | :---: | :---: | :---: | :---: |
| 2004 | 8.8 |  |  | -8.8 |
| 2005 | 8.8 |  |  | -8.8 |
| 2006 | 8.8 |  |  | -8.8 |
| 2007 | 0.0 |  |  | 0.0 |
| 2008 | 35.9 |  |  | -35.9 |
| 2009 | 37.1 |  |  | -37.1 |
| 2010 | 20.8 |  |  | -20.8 |
| 2011 |  | 0.45 | 150.8 | 150.3 |
| 2012 |  | 0.45 | 173.8 | 173.4 |
| 2013 |  | 0.45 | 162.4 | 161.9 |
| 2014 |  | 0.45 | 151.7 | 151.2 |
| 2015 |  | 0.45 | 141.7 | 141.2 |
| 2016 |  | 0.45 | 132.3 | 131.9 |
| 2017 |  | 0.45 | 123.6 | 123.2 |
| 2018 |  | 0.45 | 115.5 | 115.0 |
| 2019 |  | 0.45 | 107.9 | 107.4 |
| 2020 |  | 0.45 | 32.6 | 32.2 |
| 2021 |  | 0.90 | 26.5 | 25.6 |
| 2022 |  | 0.90 | 21.5 | 20.6 |
| 2023 |  | 0.90 | 17.4 | 16.5 |
| 2024 |  | 0.90 | 14.1 | 13.2 |
| 2025 |  | 0.90 | 11.5 | 10.6 |
| 2026 |  | 0.90 | 9.3 | 8.4 |
| 2027 |  | 0.90 | 7.5 | 6.6 |
| 2028 |  | 0.90 | 6.1 | 5.2 |
| 2029 |  | 0.90 | 5.0 | 4.1 |
| 2030 |  | 0.90 | 4.0 | 3.1 |
| 2031 |  | 0.90 | 3.3 | 2.4 |
|  |  |  |  |  |
|  |  | RR (\%) |  | 45.2 |
| NPV (R\$ million) |  |  |  | 330.7 |
|  |  | B/C |  | 5.12 |

(5) Yamada


## (7) Independencia

| Year | Invest- | Mainte- | Benefit | Net Cash |
| :---: | :---: | :---: | :---: | :---: |
| 2004 | 24.1 |  |  | -24.1 |
| 2005 | 24.1 |  |  | -24.1 |
| 2006 | 63.7 |  |  | -63.7 |
| 2007 | 0.0 | 0.6 | 67.4 | 66.9 |
| 2008 | 22.5 | 0.6 | 69.8 | 46.7 |
| 2009 | 30.8 | 0.6 | 72.2 | 40.9 |
| 2010 | 15.7 | 0.6 | 76.8 | 60.6 |
| 2011 |  | 0.6 | 102.2 | 101.7 |
| 2012 |  | 0.9 | 120.2 | 119.3 |
| 2013 |  | 0.9 | 96.5 | 95.6 |
| 2014 |  | 0.9 | 77.5 | 76.6 |
| 2015 |  | 0.9 | 62.2 | 61.3 |
| 2016 |  | 0.9 | 49.9 | 49.1 |
| 2017 |  | 1.4 | 40.1 | 38.7 |
| 2018 |  | 1.4 | 32.2 | 30.8 |
| 2019 |  | 1.4 | 25.8 | 24.4 |
| 2020 |  | 1.4 | 20.8 | 19.3 |
| 2021 |  | 1.4 | 16.7 | 15.2 |
| 2022 |  | 1.8 | 13.4 | 11.6 |
| 2023 |  | 1.8 | 10.7 | 9.0 |
| 2024 |  | 1.8 | 8.6 | 6.9 |
| 2025 |  | 1.8 | 6.9 | 5.2 |
| 2026 |  | 1.8 | 5.6 | 3.8 |
| 2027 |  | 1.8 | 4.5 | 2.7 |
| 2028 |  | 1.8 | 3.6 | 1.8 |
| 2029 |  | 1.8 | 2.9 | 1.1 |
| 2030 |  | 1.8 | 2.3 | 0.6 |
| 2031 |  | 1.8 | 1.9 | 0.1 |
| IRR (\%) |  |  |  | 42.8 |
| NPV (R\$ million) |  |  |  | 247.8 |
| B/C |  |  |  | 2.75 |

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