

Table 3.5.4 (1) Result of Interview (2/2)

No	Water Filter							Portable Toilet					Medicine						
	Yes, I carry it.	Reason of not carried it					Reason of separated to	Yes, I carried it	Reason of not carried it			Installed in Palestina	Keeping in Palestina	Yes, I buy medicine	Reason of no buy in pharmacy of PROAM				
		Small place in the truck	Due to the high volume of package	Additional payment for transportation	It was too big or heavy	They stay a few days in the coastal area			Fear of filter might broke in the travel	Small place in the truck	Additional payment for transportation				Prohibition of farm owner	We didn't think to become sick	Pharmacy closed when we found it	It's so far from our community	We don't have information of medicine
Los Morales																			
1																			
2																			
3																			
4																			
5																			
6																			
7																			
8																			
9																			
10																			
11																			
12																			
13																			
14																			
15																			
2	7	2	2	0	0	2	1	6	4	4	1	12	4	8	3	0	0	0	
Los Diaz																			
1																			
2																			
3																			
4																			
5																			
6																			
7																			
8																			
9																			
10																			
11																			
12																			
13																			
14																			
1	3	4	3	1	0	3	6	0	8	6	8	5	7	2	0	0	0	0	
Los Cabrera																			
1																			
2																			
3																			
4																			
5																			
6																			
7																			
8																			
9																			
10																			
11																			
2	1	2	2	1	1	2	5	2	2	2	9	3	4	2	0	2	1	1	
Los Pérez																			
1																			
2																			
3																			
4																			
5																			
6																			
7																			
8																			
9																			
10																			
1	1	0	4	3	0	2	5	1	4	3	7	2	0	2	5	0	1	0	
Total	6	12	8	11	5	1	9	1	22	7	18	12	36	14	19	9	5	2	

**Table 4.2.4(1) Initial Condition and Project Implementation (1/2)**

Aspect	Xeatzan Bajo	Panyebar	Palestina	Effect on Project
1. Structure of the project area (no. of community) & communication	There is only one caserío, Xeatzan Bajo, in the project area. Due to this, communication in the area is relatively good.	Although Panyebar is one caserío, it consists of 3 parajes. Although people communicate each other among these parajes, the level of communication is not sufficient.	The area consists of 5 communities and communication among these communities is quite poor.	Effect: Large Insufficient communication among communities and/or inside communities makes difficult in obtaining consensus during project formation. Besides, information regarding meaning of projects, its effect and its operation will not reach all the communities. It may cause misunderstandings among community people and may cause internal conflict in the future.
2. Organization in the communities	People select community authority by themselves. This authority is in charge of decision-making and coordination of the community, and various committees are also established. The community is well-organized.	There are 3 alcalde auxiliar in the community. However, they do not have any power in decision making of the community. Hence, the community lacks established decision making system and organization basis is quite weak.	Traditional system of community does not function already and there is no coordination function inside the communities. The mayor of the municipality directly makes decision and coordination among the people. Therefore, there is no organization basis in the communities.	Effect: Very Large If there is no organization basis in a community, it is quite difficult to make decision as a community and to obtain consensus regarding projects. Lack of organization also affects the process of establishing a new organization for a project. Selection of participants and representatives will be difficult and require a lot of assistance from outside. Besides, if there are several groups inside community due to the difference of religion, custom or belief, coordination among those groups cannot be made and possibly causes internal conflict.
3. Experience of projects	A community development project was implemented by a NGO before. The NGO misappropriate project assets and profit from the project. Therefore, people become quite sensitive about unclear management of development project.	A Water supply project was implemented by a NGO and FONAPAZ, and the system was installed. In addition to this, a project on coffee processing was implemented by a NGO. However, the project was stopped due to no repayment of credit. Since labor for public works is usually paid by the government in this area, it is difficult for people to offer voluntary labor.	A water supply project was implemented by a NGO. To participate in this project, it was necessary for people to offer labor force, etc. A political leader agitate people by saying water supply system would installed with free of charge. However, no supply system was installed by him and, due to this, people starts doubting about any projects for its implementation.	Effect: Large Some people have experience that they cooperate for survey or invest some money for projects and the projects were not realized. In case people have this kind of experience before, people become very skeptical about project implementation and their participation become very low. In some communities, principal members of a project misappropriated the project assets before. In this case also, people become doubtful about the principal member and become very sensitive about the unclearness of project management. Once this kind of case occurs, extensive support will be necessary until the projects will take off. In addition, from the viewpoints of voluntary labor, it will be quite difficult if the people experienced paid work in any projects in the past.

**Table 4.2.4(1) Initial Condition and Project Implementation (2/2)**

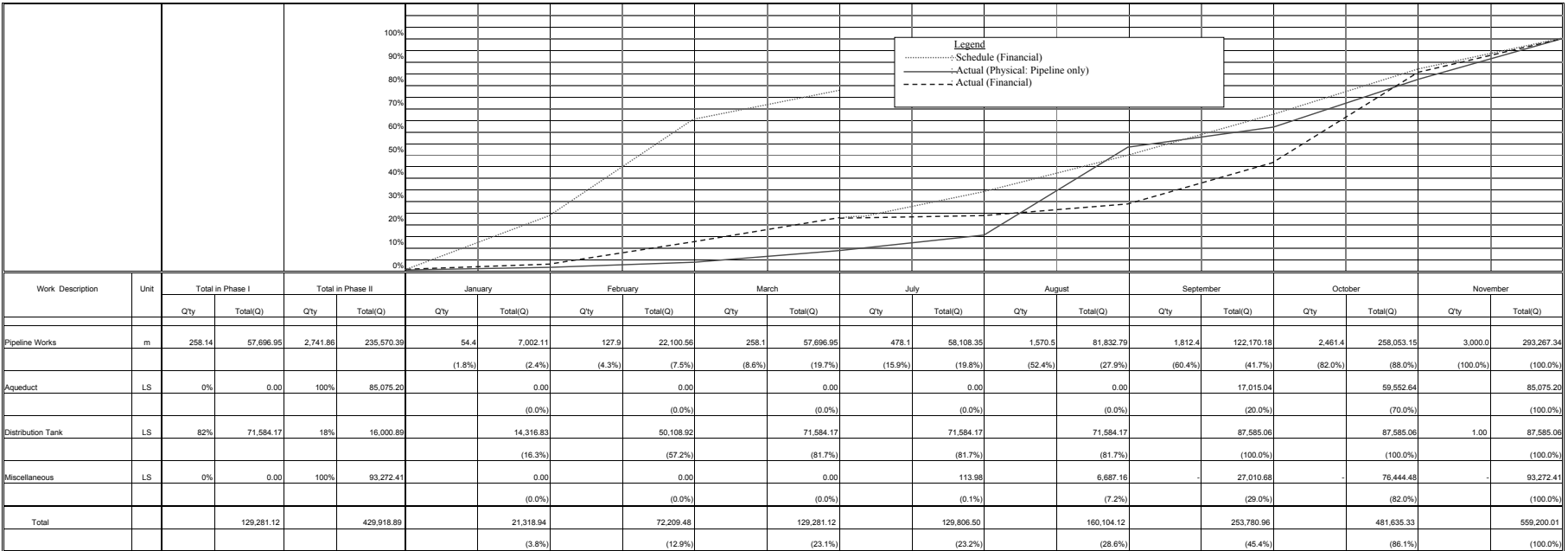
Aspect	Xeatzan Bajo	Panyebar	Palestina	Effect on Project
4. Political factor	Not observed.	Not observed.	There is a political leader near the project area who is against the present mayor of the municipality. He has been against the present mayor for long time and made disturbance whenever projects were implemented. Due to this, the mini-irrigation project was suspended.	Effect: Very Large When political conflicts exist in and around a community, a political leader may agitate community people and impede project implementation. In this case, the problem cannot be technically solved, because neither political leader nor agitated people would accept any logical explanation. For this reason, projects may be suspended or be implemented by force. Therefore, existence of political conflict will be a big factor that impedes project implementation.
5. Economic activity of community people	Contract farming of vegetables.	Small scale plantation of coffee and daily labor work at coffee plantation around the Lake Atitlan.	Producing maize and potatoes and seasonal migration to the coastal area for additional income. Migration to U.S.A. is also observed.	Effect: Small By adjusting project contents, timing of implementation, etc., it would be possible to avoid any problems to arise. However, in case people in the community earn necessary cash through daily labor work, condition of voluntary labor work shall be well-considered in terms of people's attitude and their availability.
6. Natural condition (climatic, topographic condition, etc.)	Altitude: 2,000~2,300m Moderate undulation, 1~10% of slope Average rainfall: 1,000mm Temperature: -3~36°C Approx. 2 hours from Guatemala city and access is relatively good.	Altitude: 1,600~2,600m Strong undulation, 15~60% of slop Ave rainfall: 1500~2000mm Temperature: 18~24°C About 1 hour from American highway. Access is relatively poor.	Altitude: 2,600~2,900m Strong undulation, 10~20% of slope Ave. rainfall: 800~1000mm Temperature: -9~26°C It locates along the American highway. About 45 min from Xela. Access is good.	Effect: Small Since these factors are considered during the process of project formation, most of the problems can be technically solved and, hence, effect on project is small. However, it is necessary to pay sufficient consideration when agriculture-related projects will be implemented in a area with severe climatic conditions. Besides, conservative and/or irrational attitude of people in remote rural area may affect the progress of projects.
7. Others (religion, custom, belief, etc.)	Not observed.	A group of new religion exists in the community and is against any development activities. However, no disturbance was made.	A group of new religion was observed in the area. However, no disturbance was made from them. More female household heads were observed compare to other areas. It is considered that many of male members migrate to outside of communities.	Effect: Different for each case Difference in religion, custom, or belief may form several groups in a community. In case the community has a function of decision-making and coordination in it, these differences would not affect so much on project implementation. On the other hand, in a area where the above mentioned function does not exist, special attention should be paid, since the difference of religion, custom, or belief, etc. may cause internal conflict. In addition, there might be fanatic religious group or group that has same belief in some cases. In this case, special consideration will be necessary.

T-18

Note: Since the communities are selected from the same level of poverty (income condition and living environment), it is assumed that there is no big difference regarding income level, living environment, etc., and therefore, they are excluded from the aspects of analysis.

## ***FIGURES***





THE VERIFICATION STUDY ON SUSTAINABLE RURAL DEVELOPMENT FOR THE REDUCTION OF POVERTY IN THE CENTRAL HIGHLAND REGION OF THE REPUBLIC OF GUATEMALA

Japan International Cooperation Agency (JICA)

Figure 3.3.3 (1)  
Overall Schedule and Progress of Construction Works : Rehabilitation Plan for Drinking Water System in Panyebar, Solola

Periods When Potatoes Varieties Loman and Dia 71 are Sold at "La Cumbre" Selling Point, Near Palestina

Place of Potato Production	Potato Variety	January	February	March	April	May	June	July	August	September	October	November	December
San Marcos	Loman	■	■										■
San Marcos	Dia 71												
Palestina de Los Altos	Loman						■	■	■				
Palestina de Los Altos	Dia 71									■	■	■	■
La Cumbre	Loman	■	■				■	■	■	■		■	■
La Cumbre	Dia 71												
Sibilia	Loman												
Sibilia	Dia 71									■	■	■	■

Variation of Potato Price at Farmers Market Level in "La Cumbre" Regional Selling Point

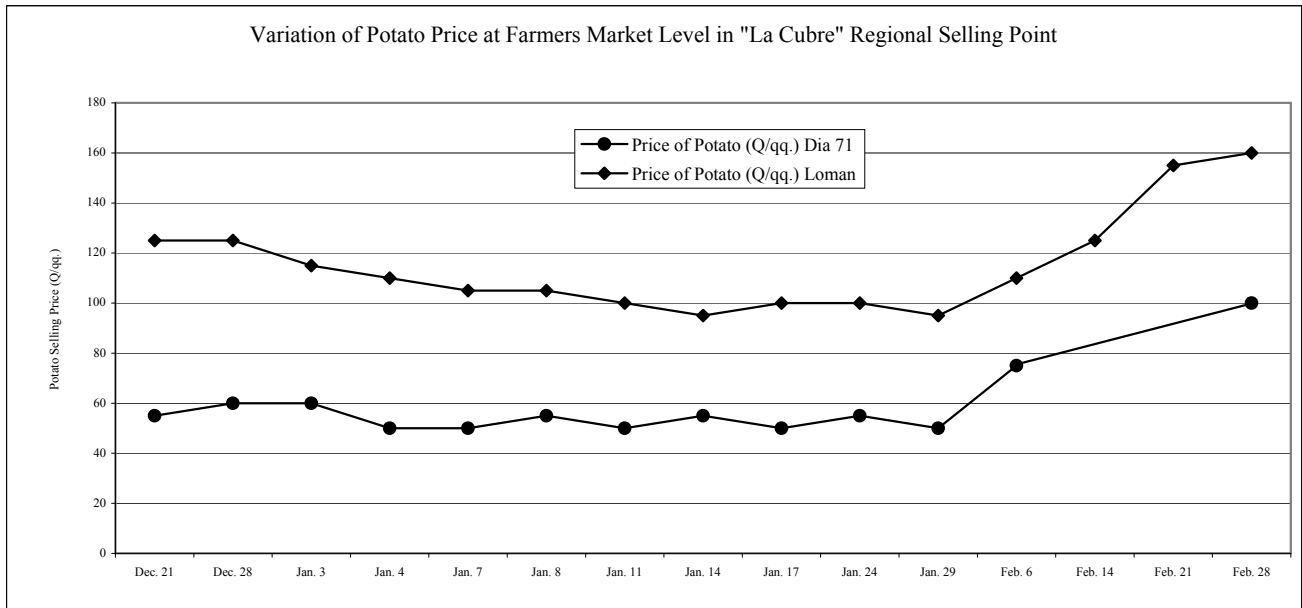
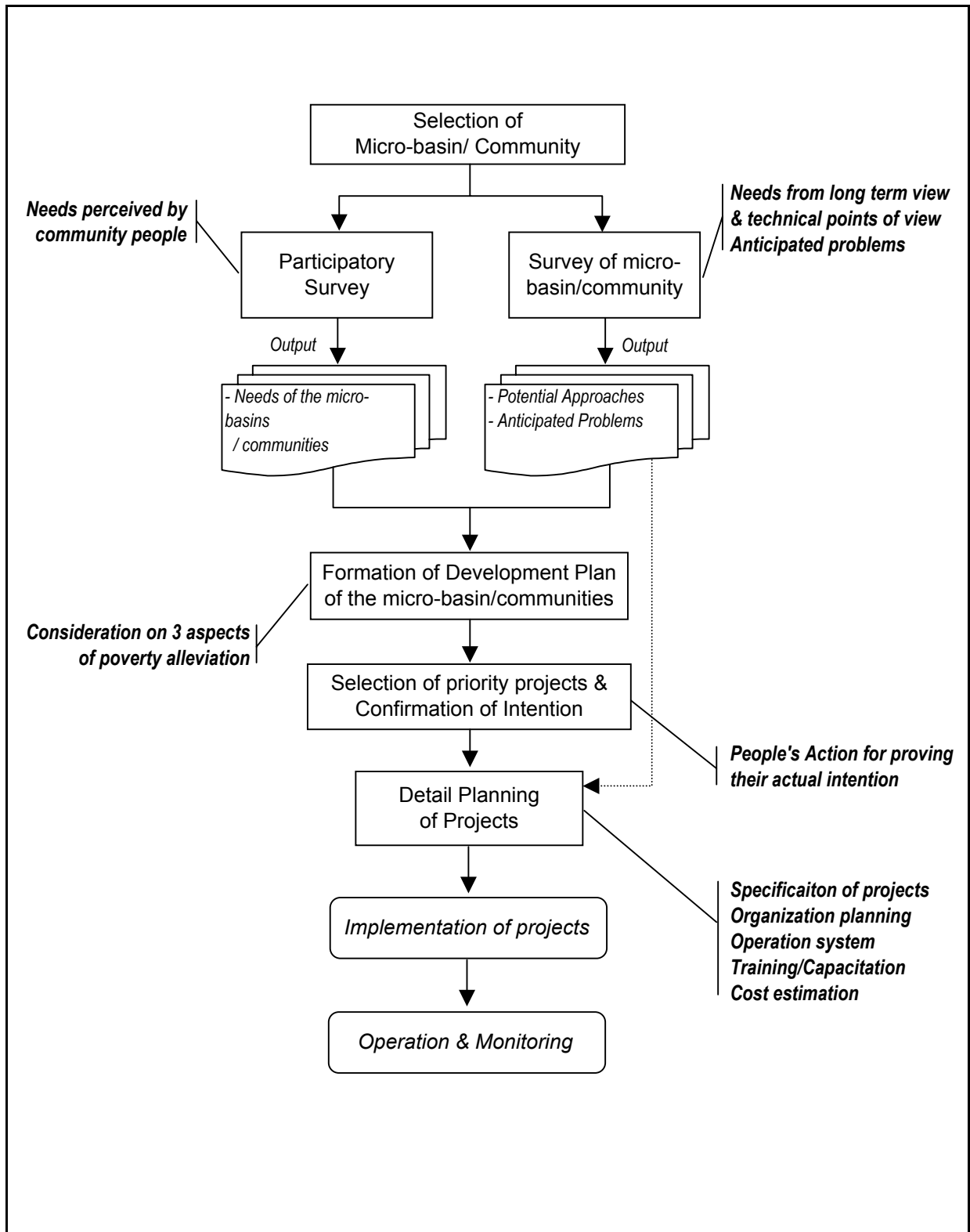


Figure 3.5.1 (1)  
Potato Marketing Periods and Selling Price at Farmers Market in "La Cumbre" Selling Point



The Verification Study of the Master Plan on Sustainable Rural Development for the Reduction of Poverty in the Central Highland Region of the Republic of Guatemala  
 Japan International Cooperation Agency (JICA)

**Figure 5.1.2 (1)**  
**Planning Procedure of Development Plan for Micro-basins/Communities**



***PROJECT DESIGN MATRICES (PDM)  
& PROJECT PROFILES***

## PDMS AND PROJECT PROFILES

### **1 Xeatzan Bajo**

- #1 Plan of Revolving Fund for Hand Weaving Thread
- #2 Mini-irrigation Project
- #3 Water Quality Improvement Plan for the Existing Drinking Water

### **2. Panyebar**

- #4 Coffee Production Improvement Plan
- #5 Plan for Reducing Workload in the Mountainous Area through Coffee Processing
- #6 Rehabilitation Plan for Drinking Water System
- #7 Water Quality Improvement Plan for the Existing Drinking Water

### **3. Pachum**

- #8 Plan of Extension Use of Improved Cooking Stoves and of Sauna Bath “Temascal”

### **4 Palestina**

- #9 Potato Storage Plan
- #10 Project of Model Farm on Potato Production
- #11 Mini-irrigation Project
- #12 Plan for Migrant People to the Coastal Area
- #13 Municipality Community Health Activity Plan
- #14 Water Quality Improvement Plan for the Existing Drinking Water

## PROJECT PROFILE #01

Project Name: Plan of Revolving Fund for Hand Weaving Thread  
 Community: Xeatzan Bajo

Item	Contents	Remarks										
1. Objectives	Majors of women in Xeatzan Bajo have produced traditional Mayan women's blouses called Huipils by hand weaving. They have to purchase a small quantity of thread for Huipils by the higher price at retailers because their capital is quite limited, which results in increasing of production cost. In this project, initial investment of purchasing threads as revolving funds is given to the women's association to be instituted. They associationly purchase cheaper threads at wholesale stores and can reduce production cost of Huipils to increase profit. In addition, various educational training will be performed for women to increase their capacity building.											
2. Number of Beneficiaries	About 200 women who are engaged in weaving Huipils in Xeatzan Bajo.											
3. Implementation Organization	Women's Huipils production association for Xeatzan Bajo /JICA Study Team											
4. Project Contents												
1) Project Outline	1) Establishment of production organization and control system of revolving fund 2) Provision of capital for revolving fund given by JICA 3) Marketing survey conducted by NGO 4) Training program conducted by NGO (organization, management and accounting, general matters, gender, planning and evaluation) 5) Monitoring											
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Facilities/Activities</th> <th style="text-align: center;">Implementator</th> </tr> </thead> <tbody> <tr> <td>1) Establishment of organization and revolving fund</td> <td>1) NGO</td> </tr> <tr> <td>2) Marketing survey</td> <td>2) NGO</td> </tr> <tr> <td>3) Training</td> <td>3) NGO</td> </tr> <tr> <td>4) Operation of organization (association purchase of threads and selling them to the member of association)</td> <td>4) Association</td> </tr> </tbody> </table>	Facilities/Activities	Implementator	1) Establishment of organization and revolving fund	1) NGO	2) Marketing survey	2) NGO	3) Training	3) NGO	4) Operation of organization (association purchase of threads and selling them to the member of association)	4) Association	
Facilities/Activities	Implementator											
1) Establishment of organization and revolving fund	1) NGO											
2) Marketing survey	2) NGO											
3) Training	3) NGO											
4) Operation of organization (association purchase of threads and selling them to the member of association)	4) Association											
3) Organization for O&M	1) Women's Huipils production association for Xeatzan Bajo											
4) Construction Period	1) Establishment of association: 1 month 2) Marketing survey: 1 month 3) Training: 7 months											
5. Project Cost	1) Initial capital for revolving fund ..... Q 86,000 2) Equipment and materials for association office..... Q 10,180 3) Project management including training, marketing survey, establishment of association)..... Q 162,180 Total project cost..... Q 258,360											

### 6. Monitoring & Evaluation

Item	Frequency	Data collector	Aggregation	Decision Maker
1) Amount of thread that are sold and stocked in association	Once a week	Association	NGO	JICA Study Team
2) Financial statement	Once a week	Association	NGO	JICA Study Team
3) Reduction of production cost	Once a year	Association	NGO	JICA Study Team

### 7. Plan of Operation

Item	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Selection of NGO					▲ <sub>1st</sub>													▲ <sub>2nd</sub>
2) Institution of Association																		
3) Marketing survey																		
4) Training																		
5) Investment of capital and purchase of threads						△		▲										
6) Monitoring																		

□ △ : Schedule, ■ ▲ : Progress

## PDM #01: Plan of Revolving Fund for Hand Weaving Thread

Community: Xeatzan Bajo Target Group: Women in the Village  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: JICA and Women's Association

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Income of women in Xeatzan Bajo will be improved.</p> <p>2. Women's capacity will be enhanced to improve socioeconomic situation.</p>	<p>1. Participant's income increase by 10 per cent</p>	<p>1 Record of weekly and monthly meeting (monitoring on members)</p> <p>2 Record of the association</p>	<p>1. Similar type of projects will be implemented in other neighboring communities with utilizing the monitoring results of this project.</p>
<p><i>Outputs</i></p> <p>1. Women's association is established and in active.</p> <p>2. Women buy thread at cheaper price from the association.</p> <p>3. Members master organizational and administrative skills and operate association by themselves.</p> <p>4. The association continues joint purchase of thread</p> <p>5. Members can sell their products at better price.</p> <p>6. Members understanding on huipil business, alternative income generation activity is enhanced.</p> <p>7. Members master basic management skill such as writing and reading, simple calculation.</p>	<p><i>By Nov 2002</i></p> <p>1. The production cost decrease by 15 %.</p> <p>2. Amount of thread that are sold and stocked in association.</p> <p>3. Balance of cash flow</p>	<p>1. Monitoring on thread price at retailer and wholesaler.</p> <p>2. Operation record of the association for a accounting book and sale/ stock book</p>	<p>1. The price of thread and huipil do not change dramatically</p> <p>2. The demand for huipil will not be deteriorated from the present level.</p>
<p><i>Activities</i></p> <p>1. Establishment of women's association</p> <p>2. Provision of thread to the association as the initial input</p> <p>3. Sale of thread by the association to the members.</p> <p>4. Joint purchase of thread through the association</p> <p>5. Training of members</p> <ul style="list-style-type: none"> <li>- Basic training for management (simple calculation, literacy training)</li> <li>- Huipil business (marketing, demand and perspective of huipil business)</li> <li>- Organization management (accounting, etc.)</li> <li>- Skill and information on alternative income generation activities.</li> </ul>	<p><i>Inputs</i></p> <p><u>JICA side</u></p> <p>1. Purchase cost of thread..... Q 86,000</p> <p>2. Purchase cost for other initial inputs ..... Q 10,180</p> <p>3. Cost of training for members' capacitation and other management support.....Q 162,180</p> <p>Total Cost.....<u>Q 258,360</u></p> <p><u>Guatemalan side</u></p> <p>1. Rental space for thread shop (aprox. 30m<sup>2</sup>).....Q150/month</p>	<p>1. The consumption of thread in Xeatzan Bajo does not change drastically.</p>	<p><i>Pre-conditions</i></p>

**PCM Evaluation #01: Plan of Revolving Fund for Hand Weaving Thread**

<b>Evaluation Summary</b>	<b>Efficiency</b>	<b>Effectiveness</b>	<b>Impact</b>	<b>Relevance</b>	<b>Sustainability</b>
<p><b>Overall Goal</b> 1. Poverty condition in the central highland region will be mitigated.</p>			(+) It is expected that income increase will contribute to the poverty reduction.	(+) Improvement of job opportunity for women is still important factor for poverty reduction in Guatemala.	(-) Financial condition is poor and profit accumulation is not sufficient for future activity.
<p><b>Project Purpose</b> 1. Income of women in will be improved. 2. Women's capacity will be enhanced.</p>		(+) It was observed that income has increased through reduction of production cost in terms of material cost, time cost and transportation cost.	(+) Surrounding areas also enjoy the cheaper price of thread.	(-) Market of Huipil is still limited and it is quite difficult to enhance its business opportunity.	(-) Supporting system is very weak. Government has neither sufficient fund nor staff for conducting continuous supervision.
<p><b>Outputs</b> 1. Women' cooperative is established and in active. 2. Women buy thread at cheaper price. 3. Members operate cooperative by themselves. 4. The cooperative continues joint purchase of thread. 5. Members' understanding on huipil business, alternative income generation activity is enhanced. 6. Members master basic management skill such as writing and reading, simple calculation.</p>	<p>(+) Association is established &amp; in active. (±) Cash and stock control was poor at beginning. With the change of system, the condition improved significantly. (+) Members can reduce the production cost by approx.8.6%. (-) Understanding on Huipil business, alternative income source is not enhanced as expected.</p>	(±) Capacity is enhanced for those who engaged in shop management, while it is not for those who did not engage.			(+) Demand for cheaper thread is still high in and around the community and therefore there is a possibility of continuation.
<p><b>Inputs</b> 1. Material thread (Q86,000) 2. Provision of other inputs (utensils, stationery, etc.) (Q10,180) 3. Training (Q162,180)</p>	(+) 29 women continuously participated in the training class per week and most of them answered that the class was useful				

**OVERALL EVALUATION #01**  
**Plan of Revolving Fund for Hand Weaving Thread**

Criteria	Result	Basis
<b>Efficiency</b>	Relatively High	<ul style="list-style-type: none"> <li>- Cost reduction is achieved to some extent (reduction of material cost by 8.6%).</li> <li>- Skill in operation and management of the association is improved for those who engaged in the shop management.</li> <li>- 29 women continuously attend the literacy training for 3 months and obtained reading and writing skill.</li> </ul>
<b>Effectiveness</b>	Basically achieved	<ul style="list-style-type: none"> <li>- Cost reduction is achieved to some extent (reduction of material cost by 8.6%).</li> <li>- Skill in organizational management is not sufficiently achieved. Continuous supervision will be necessary for the women to have sufficient skill.</li> </ul>
<b>Impact</b>	Positive impact is expected.	<ul style="list-style-type: none"> <li>- It is considered that reduction of production cost contributed to the income improvement. It is expected that this cost reduction will contribute to poverty alleviation in central highland region in long term.</li> <li>- Surrounding areas of the Xeatzan Bajo also enjoy the cheaper price of thread, which means that larger area start gaining the benefit from the project.</li> </ul>
<b>Relevance</b>	High	<ul style="list-style-type: none"> <li>- The demand for job opportunity for women is still high and quite important for the poverty reduction of indigenous people.</li> <li>- Although the market for Huipil is limited, it is still essential work for women and demand will stay at present level for the time being.</li> </ul>
<b>Sustainability</b>	Low	<ul style="list-style-type: none"> <li>- Financial condition is poor and profit accumulation is not sufficient for future activity.</li> <li>- Supporting system is too weak to provide continuous supervision.</li> </ul>

<b>Conclusion</b>	<p>It is observed that income condition and women's capacity are gradually improved after the implementation of the project. However, continuous and close supervision will be still necessary in order to make the improvement more certain.</p> <p>On the other hand, the supporting system under the present government is quite weak and provision of continuous supervision would be difficult. Therefore, it can be concluded that the sustainability of the project is low.</p>
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<b>Recommendation</b> [Responsible agency]	<p>Following points shall be followed up for the project to be sustainable.          [ a),b),c),d): MAGA, e): Village authority]</p> <ul style="list-style-type: none"> <li>a) Continuous supervision and training on accounting and stock control.</li> <li>b) Assistance for preparation of simple report on shop operation.</li> <li>c) Assistance in establishment of auditing and reporting system.</li> <li>d) Assistance in finding wholesaler that offers more reasonable price</li> <li>e) Monitoring by beneficiaries, at least, on following items.             <ul style="list-style-type: none"> <li>- Difference between cash holding and balance in the accounting book</li> <li>- Difference between actual stock and balance in stock book</li> <li>- Total monthly sale</li> </ul> </li> </ul>
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## PROJECT PROFILE #02

Project Name: Mini-Irrigation Plan  
Community: Xeatzan Bajo

Item	Contents	Remarks												
1. Objectives	To increase farmers income through: i) increase in cropping intensity from 225 % under present condition up to 300 % with project conditions; ii) increase crops yield by about 1.5 times; iii) increase quality of produce, and therefore attain better farm gate prices and iv) organization of users association in terms of O&M of facilities and marketing.													
2. Number of Beneficiaries	About 80 farmers (4.6 ha)													
3. Implementation Organization	Irrigation Committee of Xeatzan Bajo													
4. Project Contents														
1) Project Outline	Presently most of the land in Xeatzan Bajo area is used for vegetable production under rainfed condition, at twice of cultivation in a year. Crops yield under rainfed condition is very unstable, and because majority of farmers produces at the same time, farm gate prices are depressed during harvesting in the rainy season. This project aims to stabilize and increase the farmers' incomes by means of introducing a small-scale irrigated cultivation with spring water, which is located in the village.													
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Facilities/Activities</th> <th style="text-align: center;">Implementator</th> </tr> </thead> <tbody> <tr> <td>1) Pump station (1 pump, 1 house)</td> <td>Contractor (1-3)</td> </tr> <tr> <td>2) Pipeline ; Conduction pipeline : 1km Distribution pipeline : 9km</td> <td></td> </tr> <tr> <td>3) Elevated regulating tank : 75 m<sup>3</sup></td> <td></td> </tr> <tr> <td>4) Technical assistance: farming practices and marketing</td> <td>ICTA / marketing company</td> </tr> <tr> <td>5) Organization of the irrigation committee</td> <td>The study team</td> </tr> </tbody> </table>	Facilities/Activities	Implementator	1) Pump station (1 pump, 1 house)	Contractor (1-3)	2) Pipeline ; Conduction pipeline : 1km Distribution pipeline : 9km		3) Elevated regulating tank : 75 m <sup>3</sup>		4) Technical assistance: farming practices and marketing	ICTA / marketing company	5) Organization of the irrigation committee	The study team	
Facilities/Activities	Implementator													
1) Pump station (1 pump, 1 house)	Contractor (1-3)													
2) Pipeline ; Conduction pipeline : 1km Distribution pipeline : 9km														
3) Elevated regulating tank : 75 m <sup>3</sup>														
4) Technical assistance: farming practices and marketing	ICTA / marketing company													
5) Organization of the irrigation committee	The study team													
3) Organization for O&M	Irrigation committee													
4) Construction Period	4.5 months													
5. Project Cost	1) Construction cost and training cost.....Q 584,425 2) Agriculture input ..... Q 83,679 3) Other .....Q 140,034 Total Cost.....Q 808,138	Cost born by beneficiaries: Q 92,000												

### 6. Monitoring & Evaluation

Item	Frequency	Data collector	Aggregation	Decision Maker
1) No. of beneficiary's attendants to the construction work	Everyday during construction period	Irri. Committee	MAGA	Study Team
2) Progress of construction works	Every half month	MAGA/Study Team	Study Team	Study Team
3) Total benefits	Before and after 1 <sup>st</sup> crop season	MAGA/Study Team	Study Team	Study Team
4) Collection rate of the water charge	At the time of harvest	Irri. Committee	MAGA/ Study Team	Study Team

### 7. Plan of Operation

Item	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Construction works		▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
2) Technical assistance				▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
3) Cultivation						▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
4) Monitoring			△	△	△	△	△	△	△	△	△	△	△	△	△	△	△	△

▬ : Schedule, △ : Progress

## PDM #02: Mini-Irrigation Plan

Community: Xeatzan Bajo Target Group: Farmers  
 Period: Sep. 2001 ~ Nov. 2002 Implt. Organization: MAGA & Water Users' Association

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Income level of the beneficiaries will be improved.</p>	<p>1. Income level of the beneficiaries (income from vegetable production) will increase.</p>	<p>1. Monitoring of farm income through interview survey.</p>	<p>1. Similar type of projects will be implemented in other neighboring communities with utilizing the monitoring results of this project.</p>
<p><i>Outputs</i></p> <p>1. Irrigation system is used.                  2. Water users' association is in act.                  3. Water charge is properly collected.                  4. The facility is properly maintained by users.                  5. Farmers master skill of vegetable production.                  6. Increase of land use intensity from 2 harvests to 3 harvests per year.                  7. Increase of crop yield and quality.</p>	<p>1. Number of water users association and number of facility users                  2. Collection rate is more than 80%.                  3. Condition of operation and maintenance of the facility (Utilization of water charge and actual working days of the facility)                  4. Number of farmers that practice vegetable production.</p>	<p>1. Record of water users' association and water users                  2. Record of water charge collection (account book)                  3. Monitoring of the facility                  4. Monitoring of farmers                  5. Monitoring on agricultural production</p>	<p>1. Demand for vegetable will not be worsen.                  2. There is no extreme reduction in the price of vegetable</p>
<p><i>Activities</i></p> <p>1. Construction of irrigation system.                  2. Establishment of water users association and its strengthening                  3. Collection of water fee by water users' association.                  4. Operation and maintenance of system by water users themselves                  5. Training on vegetable production                  6. Acquisition of farm inputs for vegetable production                  7. Arrangements for obtaining credit from Rural Bank or contract growers                  8. Arrangements for marketing of vegetables</p>	<p><i>Inputs</i>  <u>JICA side</u></p> <p>1. Construction cost, training cost for operation and maintenance of irrigation system and : Q 584,425                  2. Cost for agricultural farm input : Q 83,679                  3. Other : <u>Q 140,034</u>                  4. Total Cost: <u>Q 808,138</u></p> <p>5. Cost for provision of initial farm inputs of vegetable production : Q 92,000</p> <p><u>Guatemalan side</u></p> <p>1. Voluntary labors: 1,950 man-days                  2. Land for facilities: Q20,000 (for approximately 1 cuerda)</p>	<p>1. There is no abnormal weather such as drought, abnormal scale typhoon, etc.                  2. There is no abnormal outbreak of pests and/or diseases of vegetables.</p> <p><i>Pre-conditions</i></p> <p>1. People have intention to participate in construction of irrigation system and are willing to pay necessary cost (water charge, etc.)</p>	



**PCM Evaluation #02: Mini-Irrigation Plan**

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><i>Overall Goal</i> 1. Poverty condition in central highland region will be mitigated.</p>			<p>(+) Farmers were organized for bargaining with middleman over the products.</p>	<p>(+) Agriculture was still one of main mean for income generation in rural area, and irrigation cultivation was very important factor for profitability in agriculture.</p>	<p>(+) The irrigation association was well organized, and will have more association members by expansion of the irrigation area in future.</p>
<p><i>Project Purpose</i> 1. Income level of the beneficiaries will be improved.</p>		<p>(+) Some farmers gained increased incomes from irrigation even the low selling price.</p> <p>(-) A part of the farmers did not earned because of the low yield and selling price. However the effectiveness of the irrigation was confirmed by the several simulations.</p>	<p>(+) From the water fee , the community can earn a fund for communal welfare activities.</p> <p>(+) Many non-beneficiaries wanted to join the irrigation association after completion of the project.</p>	<p>(+) A diffusion of irrigation system in Guatemala was still low, and the advantage of the irrigating cultivation is high in future.</p>	<p>(-) Burden of activities to be done by the committee was too heavy.</p> <p>(+) Irrigation association had a revolving fund, which would be used for a small loan to farmers, a daily operation fund of the irrigation system, emergency repair of the facilities.</p>
<p><i>Outputs</i> 1. Irrigation system is used. 2. Water users' association is in act. 3. Water charge is properly collected. 4. The facility is properly maintained by users. 5. Farmers master skill of vegetable production. 6. Increase of land use intensity from 2 harvests to 3 harvests per year. 7. Increase of crop yield and quality.</p>	<p>(+) Irrigation system was duly constructed and used by the beneficiaries efficiently.</p> <p>(+) Irrigation association managed well.</p> <p>(-) Not all the farmers mastered skill and unevenness of productivity, such as yield and quality, is observed.</p>				<p>(-) Amount of agriculture input including water fee was increased. Farmers had more risk in case of their failure in cultivation.</p> <p>(+) Even though the profitability was low because of the low selling price at the harvest season, farmers' interests and intentions for next crop were still high.</p>
<p><i>Inputs</i> 1. Construction(Q584,425) 2. Agricultural farm input(Q83,679) 3. Others (Q 140,034)</p>	<p>(-) Timing of cultivation, which was started immediately after the construction was not good period in terms of selling price.</p>				

**OVERALL EVALUATION #02**  
**Mini-Irrigation Plan**

Criteria	Result	Basis
<b>Efficiency</b>	Middle	<ul style="list-style-type: none"> <li>- Irrigation system was duly constructed and used by the beneficiaries efficiently.</li> <li>- Timing of the first cultivation, which was started immediately after the construction was not good period in terms of selling price and profitability.</li> </ul>
<b>Effectiveness</b>	Middle	<ul style="list-style-type: none"> <li>- Not all the beneficiaries gained the benefits from the project in the first cultivation. However the effectiveness of the irrigation was confirmed by the several simulations.</li> </ul>
<b>Impact</b>	Many positive impact were observed	<ul style="list-style-type: none"> <li>- Farmers were organized for bargaining with middleman over the products.</li> <li>- By the implementation of the irrigation project, the community can earn a fund for communal welfare activities.</li> </ul>
<b>Relevance</b>	High	<ul style="list-style-type: none"> <li>- A diffusion of irrigation system in Guatemala is still low and the advantage of the irrigating cultivation is still high.</li> </ul>
<b>Sustainability</b>	Middle	<ul style="list-style-type: none"> <li>- The association is organized well.</li> <li>- The association learned how to maintain the facilities very well.</li> <li>- The committee members have heavy burden of association activities, and this burden should be alleviated and compensated.</li> </ul>

<b>Conclusion</b>	<p>Timing of cultivation, which was started immediately after the construction was not good period for getting good selling price of the products. Thus the profitability in the first cultivation was low. Even though the profitability was low because of the low selling price at the harvest season, farmers' interests for next crop were still high. Based on the simulation with proper cultivation period, the effectiveness of the irrigation was proved. It is expected that the high income by irrigation would be realized in the next cultivation.</p> <p>The reduction of burden of the committee member is a key of the project sustainability.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>The following items should be monitored with high priority.</p> <ul style="list-style-type: none"> <li>- After 1 year; collection rate of water fee and payment condition of 11% of water fee (fund for communal welfare). <i>[MAGA]</i></li> <li>- After 5 years; condition of facilities (condition of maintenance of pump, pipeline, valves and other facilities) <i>[MAGA]</i></li> </ul>
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### PROJECT PROFILE #03

Project Name: Water Quality Improvement Plan for the Existing Drinking Water  
Community: Xeatzan Bajo

Item	Contents	Remarks																									
1. Objectives	To improve health condition of the community residents through improvement of drinking water quality by installation of sterilizer.																										
2. Number of Beneficiaries	Users of present potable water supply system 240 households (approximately 1,248 persons)																										
3. Implementation Organization	Development Committee of Xeatzan Bajo																										
4. Project Contents																											
1) Project Outline	Sterilizer will be installed to a water tank and hypo chlorinate will be injected into the potable water in order to eliminate bacteria. People education will be conducted so that people use improved water continuously and pay necessary expense for the operation of sterilizer, excluding hypo chlorinate.																										
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Facilities/Activities</th> <th style="width: 50%;">Implementator</th> </tr> </thead> <tbody> <tr> <td>1) Hypo chlorinates Dispenser 1 unit</td> <td rowspan="2">Contractor Development Committee (under the supervision of the study team)</td> </tr> <tr> <td>2) People education</td> </tr> </tbody> </table>	Facilities/Activities	Implementator	1) Hypo chlorinates Dispenser 1 unit	Contractor Development Committee (under the supervision of the study team)	2) People education																					
Facilities/Activities	Implementator																										
1) Hypo chlorinates Dispenser 1 unit	Contractor Development Committee (under the supervision of the study team)																										
2) People education																											
3) Organization for O&M	Development Committee and Pump Committee	Presently, development committee is in charge of water fee collection. This system will be utilized in this project.																									
4) Construction Period	1.5 months (Period necessary for installation of sterilizer)																										
5. Project Cost	1. Hypo chlorinates dispenser and materials..... Q 4,337 2. House construction..... Q 16,847 Total Cost..... Q 21,184	After use of initial hydro chlorinates, Patzum municipality will provide it to this project.																									
6. Monitoring & Evaluation																											
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 20%;">Item</th> <th style="width: 20%;">Frequency</th> <th style="width: 20%;">Data collector</th> <th style="width: 20%;">Aggregation</th> <th style="width: 20%;">Decision Maker</th> </tr> </thead> <tbody> <tr> <td>1) Users of improved water</td> <td>Every 3 months</td> <td>Pump Committee</td> <td>Dev. Committee</td> <td>Study Team</td> </tr> <tr> <td>2) Operation status of sterilizer</td> <td>Monthly</td> <td>Pump Committee</td> <td>Dev. Committee</td> <td>Study Team</td> </tr> <tr> <td>3) Number of diarrhea patient</td> <td>Every 3 months</td> <td>Pump Committee</td> <td>Dev. Committee</td> <td>Study Team</td> </tr> <tr> <td>4) Simple water quality test</td> <td>Every year</td> <td>Pump Committee</td> <td>Dev. Committee</td> <td>Study Team</td> </tr> </tbody> </table>	Item	Frequency	Data collector	Aggregation	Decision Maker	1) Users of improved water	Every 3 months	Pump Committee	Dev. Committee	Study Team	2) Operation status of sterilizer	Monthly	Pump Committee	Dev. Committee	Study Team	3) Number of diarrhea patient	Every 3 months	Pump Committee	Dev. Committee	Study Team	4) Simple water quality test	Every year	Pump Committee	Dev. Committee	Study Team	
Item	Frequency	Data collector	Aggregation	Decision Maker																							
1) Users of improved water	Every 3 months	Pump Committee	Dev. Committee	Study Team																							
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4) Simple water quality test	Every year	Pump Committee	Dev. Committee	Study Team																							
7. Plan of Operation																											
	2001												2002														
<i>Item</i>	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12										
1) Purchase of equipment	□													■	■												
2) Installation of sterilizer	□													■	■	■											
3) People education		□																■									
4) Monitoring			△	△	△	△	△	△	△	△	△	△	△	△	△	△	△	▲									

□ △ : Schedule, ■ ▲ : Progress

### PDM #03: Water Quality Improvement Plan for the Existing Drinking Water

Community: Xeatzan Bajo Target Group: Beneficiaries of water supply system  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: MAGA & Water Committee

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Health condition of inhabitants in Xeatzan Bajo is improved.</p>	<p>1. Morbidity of water-borne diseases in Xeatzan Bajo is reduced.</p>	<p>1. Interview survey of potable water users. 2. Number of water-borne disease patients (such as diarrhea) in the health post.</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Quality of potable water is improved. 2. Beneficiaries use improved potable water. 3. Sterilizer is properly maintained.</p>	<p>1. No colon bacillus is detected in potable water. 2. There is no reduction in the number of water user. 3. Sterilizer is constantly in operation.</p>	<p>1. Simple water quality test 2. Monitoring on potable water user 3. Number of operating days of sterilizer.</p>	<p>1. There is no chemical contamination occurs in potable water.</p>
<p><i>Activities</i></p> <p>1. Education on use of improved water is made for beneficiaries through water committee. 2. Sterilize is installed to the water supply system. 3. O&amp;M and fee collection of the sterilizer are made by water committee.</p>	<p><i>Inputs</i></p> <p><u>JICA side</u></p> <p>1. Hypo chlorinates dispenser and materials ..... Q 4,337 2. House construction ..... Q 16,847 Total Cost ..... Q 21,184</p> <p><u>Guatemalan side</u></p> <p>1. Land for the house ..... 30 m<sup>2</sup></p>	<p>1. Installation of sterilizer is made with the consensus of community. 2. No disaster that damages water system occurs such as earthquake.</p>	<p><i>Pre-conditions</i></p> <p>1. There is no strong objection to the installation of sterilizer.</p>

**PCM Evaluation #03: Water Quality Improvement Plan for the Existing Drinking Water**

AT - 11

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><i>Overall Goal</i> 1. Poverty condition in central highland region will be mitigated.</p>			<p>(-) Some people noted a strange smell of the treated water. But those people were using the treated water.</p>	<p>(+) Health and water treatment, poverty and health are essential for human life.  (+) The treatment of potable water is one of important items in the rural development of Guatemala.</p>	<p>(+) Obligation of the treatment of potable water had been legalized in Guatemala. Thus financial and technical assistance are continuously expected from the municipality.  (+) As time elapse, the benefit of the treated water will be identified by the people, and the necessity will be recognized.</p>
<p><i>Project Purpose</i> 1. Health condition of inhabitants in Xeatzan Bajo is improved.</p>		<p>(+) It is expected that health condition will be improved by the treatment of water, however, a certain period is necessary to identify it.</p>			
<p><i>Outputs</i> 1. Quality of potable water is improved. 2. Beneficiaries use improved potable water. 3. Sterilizer is properly maintained.</p>	<p>(+) Quality of potable water was improved.  (+) Potable water was used by all the beneficiaries.</p>				<p>(+) The water committee learned how to maintain the sterilizer system very well.</p>
<p><i>Inputs</i> 1. Hypo chlorinates dispenser and materials(Q 4,337) 2. House construction(Q 16,847)</p>	<p>(+) Quality and quantity of manpower, material, and cost were properly input for the implementation of the project.</p>				

**OVERALL EVALUATION #03**  
**Water Quality Improvement Plan for the Existing Drinking Water**

Criteria	Result	Basis
<b>Efficiency</b>	High	- Water quality was certainly and immediately improved.
<b>Effectiveness</b>	Will achieved later	- Number of patient of water born diseases is expected to be reduced, but it take certain time for identifying it.
<b>Impact</b>	Negative impact	- Some people noted a strange smell of the treated water. But those people were using the treated water.
<b>Relevance</b>	High	- The treatment of potable water is one of important items in terms of rural development of Guatemala.
<b>Sustainability</b>	High	- Assistance of the municipality can be received from now on. - The water committee learned how to maintain the sterilizer system very well.
<b>Conclusion</b>	The water quality was improved immediately after installation of the sterilizer. However the benefit of the project could not be observed quickly and clearly. The municipality started to involve the water treatment recently and they has intention to support the project continuously.	
<b>Recommendation</b> [Responsible agency]	<p>The following items should be monitored with high priority.</p> <ul style="list-style-type: none"> <li>- After 1 year; condition and operation status of the sterilizer. [Municipality]</li> <li>- After 1 year; status of municipality's assistance (supply of the chemical materials). [MAGA]</li> <li>- After 5 years; condition and operation status of the sterilizer. [Municipality]</li> </ul>	

## PROJECT PROFILE #04

Project Name: Coffee Production Improvement Plan  
Community: Panyebar

Item	Contents	Remarks																
1. Objectives	Replacement of old trees is an urgent matter because there are many old trees of over 20 years in this village plantation, which is a major factor of low productivity. By applying coffee plantation management technology, improve present low profit plantation into high productivity sustainable coffee plantation, aiming at stable increase of farmers' income.																	
2. No. of Beneficiaries	About 80 families, with population of about 400																	
3. Implementing Organization	Coffee Growers association																	
4. Project Contents																		
1) Project Outline	(i) Establishment of nursery center - Setting up a nursery - Nursing seedlings of improved coffee variety and distribute to participants (ii) Technical training Conduct technical transfers to farmers by training on the coffee plantation management technology. (iii) Cash making operation There are several kinds of promising fruits such as avocados and peaches, which could be cultivated in coffee nursery and also marketed, with high popularity both in domestic markets. It should be effective to secure income source to strengthen financial conditions of this project.																	
2) Facility / Activity	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center; border-bottom: 1px solid black;"><i>Facilities/Activities</i></th> <th style="text-align: center; border-bottom: 1px solid black;"><i>Implementation</i></th> </tr> </thead> <tbody> <tr> <td style="border-bottom: 1px solid black;">1) Vinyl house A 420 m<sup>2</sup> for coffee seedling</td> <td rowspan="6" style="border-bottom: 1px solid black; vertical-align: top;">Coffee growers association</td> </tr> <tr> <td style="border-bottom: 1px solid black;">2) Vinyl house B 375 m<sup>2</sup> for fruit seedling</td> </tr> <tr> <td style="border-bottom: 1px solid black;">3) Water tank</td> </tr> <tr> <td style="border-bottom: 1px solid black;">4) Necessary input materials</td> </tr> <tr> <td style="border-bottom: 1px solid black;">5) Provision of granted 2,500 pcs coffee seedlings of improved varieties from JICA</td> </tr> <tr> <td style="border-bottom: 1px solid black;">6) Provision of granted 500 pcs avocado seedlings of Hass variety and 300 pcs peach seedling from JICA</td> </tr> </tbody> </table>	<i>Facilities/Activities</i>	<i>Implementation</i>	1) Vinyl house A 420 m <sup>2</sup> for coffee seedling	Coffee growers association	2) Vinyl house B 375 m <sup>2</sup> for fruit seedling	3) Water tank	4) Necessary input materials	5) Provision of granted 2,500 pcs coffee seedlings of improved varieties from JICA	6) Provision of granted 500 pcs avocado seedlings of Hass variety and 300 pcs peach seedling from JICA								
<i>Facilities/Activities</i>	<i>Implementation</i>																	
1) Vinyl house A 420 m <sup>2</sup> for coffee seedling	Coffee growers association																	
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4) Necessary input materials																		
5) Provision of granted 2,500 pcs coffee seedlings of improved varieties from JICA																		
6) Provision of granted 500 pcs avocado seedlings of Hass variety and 300 pcs peach seedling from JICA																		
3) Organization for O&M	Coffee growers association																	
4) Construction Period	About 2 months for green house																	
5. Project Cost	1) Total project cost/Q 132,138 (Q9,624 of labor cost born by beneficiaries)																	
6. Monitoring & Evaluation																		
<i>Item</i>	<i>Frequency</i>	<i>Data collector</i>	<i>Aggregation</i>	<i>Decision Maker</i>														
1) Number of renewed coffee tree	End of rainy season (about November)	Coffee Growers Association	MAGA	Study Team														
2) Number of participant to training course	After training course closed	Coffee Growers Association	MAGA	Study Team														
3) Result nursery operation	End of rainy season (about November)	Coffee Growers Association	MAGA	Study Team														
4) Sales of fruit seedlings	End of rainy season (about November)	Coffee Growers Association	MAGA	Study Team														
7. Plan of Operation																		
<i>Item</i>	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Providing greenhouse and input materials		△	△			▬												
2) Operation			▬															
3) Marketing of seedlings (planting season)						▬												
4) Training and monitoring				◇		◆	◆	◆	◆	◆			◇					
◇ technical training				◆	◆	◆	◆	◆	◆			◆						
◎ monitoring								◎				◎						

▬ △ ◇ ◎ : Schedule,   ▬ ◆ : Progress

## PDM #04: Coffee Production Improvement Plan

Community: Panyebar  
 Period: Sep. 2001 ~ Dec. 2002

Target Group: Coffee Producers in Panyebar  
 Implt. Organization: MAGA, Coffee Growers' Association

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Income level of participants will be improved.</p>	<p>1. Income from coffee production will increase.                      2. Production increases to 10~15 qq from present 7~10 qq.</p>	<p>1. Monitoring on farmers and interview survey.                      2. Monitoring on farmers and interview survey.</p>	<p>1. Similar type of projects will be implemented in other neighboring communities with utilizing the monitoring results of this project.</p>
<p><i>Outputs</i></p> <p>1. Coffee growers' association is in act.                      2. Nursery is constructed, properly operated, and seedlings are distributed to the members.                      3. Association members master proper coffee cultivation technique.                      4. Association members master proper cultivation technique of cash crops like fruits.                      5. Association members get knowledge &amp; experience on marketing of cash crops</p>	<p>1. Number of participants in Growers' association (over 70% of plan) and status of activities.                      2. Number of produced seedlings and number of distributed seedlings (over 70% of plan).                      3. Number of farmers who apply the introduced techniques (over 70% of plan).                      4. Number of fruits seedlings sold (over 70% of production).</p>	<p>1. Number of registered participants of association and record of activities                      2. Operation record of the nursery                      3. Monitoring of farmers and interview survey                      4. Monitoring of farmers and interview survey</p>	<p>1. There is no drastic reduction in demand and price of coffee.                      2. There is no drastic reduction in demand and price of fruits.</p>
<p><i>Activities</i></p> <p>1. Establishment of coffee growers' association                      2. Construction of nursery bed                      3. Technical training on the nursery operation                      4. Technical training on coffee production (renovation of old tree, pest management, organic fertilizer, etc.)                      5. Technical training of cultivation of cash crops likes, (avocado, etc.)                      6. Technical training on commercial nursery for raising cash crops                      7. Monitoring and evaluation of the project</p>	<p><i>Inputs</i>  <u>JICA side</u>                      1. Construction cost of nursery bed                      Greenhouse (420 m<sup>2</sup>)                      Greenhouse (375 m<sup>2</sup>)  <u>Water Tank, Others.....</u>  <span style="float: right;">Q 91,882(A)</span>                      2. Operational expenditures                      Seeds                      Consumables like plastic pot and etc.  <u>Fertilizers, pesticides</u>  <span style="float: right;">Q 8,656(B)</span>                      3. Seedling                      Coffee (2500 pcs)                      Avocado (500 pcs)                      Peach (300 pcs)  <span style="float: right;">Q 12,725(C)</span>                      4. Technical guidance                      Training on O/M of nursery bed  <u>Training on increasing of coffee and fruits production</u>  <span style="float: right;">Q 18,875(D)</span>                      Total Cost for project (A) + (B) + (C) + (D) = Q 132,138  <u>Guatemalan side</u>                      1. Voluntary Labor : 175 man-days for construction of vinyl house                      2. Land for Vinyl house : 420 m<sup>2</sup> &amp; 375 m<sup>2</sup></p>	<p>1. There is no outbreak of pests and diseases that may affect coffee production.</p> <p><i>Pre-conditions</i>                      1. There is no strong objection against the project among farmers.</p>	



**PCM Evaluation #04: Coffee Production Improvement Plan**

AT - 15

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>			<p>(+) Farmers received several knowledge about crops, not only coffee but also avocado, peach, and others. Especially a lecture of the organic cultivation inspired farmers so much.</p>	<p>(-) International marketing price of coffee was depressed so long and coffee cultivation was not profitable well.</p>	<p>(+) In terms of the cultivation of avocado, peach, and other fruits, high demand will be expected continuously.</p>
<p><i>Project Purpose</i></p> <p>1. Income level of participants will be improved.</p>		<p>(-) Selling seedlings were postponed up to next rainy season. So the income increase should be await until that time.</p>	<p>(-) Land owner requested to pay fee for land use of the vinyl houses. the committee decided to pay it.</p>	<p>(+) Demand in the Guatemalan domestic market for avocado and peach were high.</p>	<p>(-) Because of the low price of present coffee, farmers were discouraged to continue coffee cultivation.</p>
<p><i>Outputs</i></p> <p>1. Coffee growers' association is in act.</p> <p>2. Nursery is constructed, properly operated, and seedlings are distributed to the members.</p> <p>3. Association members master proper coffee and cash crop cultivation technique.</p> <p>4. Association members get knowledge and experiences regarding marketing of cash crops</p>	<p>(+) The coffee association was in act, and members attended the lectures of cultivation technique.</p> <p>(-) Nursery was constructed, but construction works was behind the schedule because of lack of labor forces.</p>				
<p><i>Inputs</i></p> <p>1. Construction cost of nursery bed(Q 91,882)</p> <p>2. Operational expenditures (Q 8,656)</p> <p>3. Seedling (Q 12,725)</p> <p>4. Technical guidance (Q 18,875)</p>	<p>(+) The seedlings were distributed and planted properly.</p>				

**OVERALL EVALUATION #04**  
**Coffee Production Improvement Plan**

<b>Criteria</b>	<b>Result</b>	<b>Basis</b>
<b>Efficiency</b>	Middle	- Construction was delayed and could not finish on time.
<b>Effectiveness</b>	-	- Period of selling seedlings will be in next rainy season, so actual income should be waited.
<b>Impact</b>	Positive impact and negative impact	- By the lectures given by the project, farmers had more knowledge for diversification of crops. - Land owner requested to pay fee for land use of the vinyl houses. the committee decided to pay it.
<b>Relevance</b>	Middle	- International marketing prices of coffee was depressed.
<b>Sustainability</b>	Middle	- In terms of fruits cultivation, there are possibility of farther extension, but coffee is relatively difficult.

<b>Conclusion</b>	<p>Because of season of planting of the seedling, the seedling of coffee grown in the vinyl house could not be sold up to next rainy season. Thus actual condition of income increase should be waited until next rainy season.</p> <p>In terms of fruits cultivation, there are relatively high possibility of farther extension and prosperity in future, comparing with coffee.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>The following items should be monitored with high priority. <i>[MAGA]</i></p> <ul style="list-style-type: none"> <li>- After a half year; growth condition of plants and selling results of the seedlings.</li> <li>- After 2 years; physical and operational condition of vinyl houses.</li> </ul>
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## PROJECT PROFILE #05

Project Name: Plan for Reducing Workload in the Mountainous Area through Coffee Processing  
 Community: Panyebar

Item	Contents	Remarks														
1. Objectives	The main objective of the project is to reduce the workload of farmers who carry coffee beans walking through very steep slopes.  Additional project benefits are: i) increase of farmers' net income; ii) reduction of pollution of river waters; iii) use of organic matter for composting.															
2. Number of Beneficiaries	80 small coffee farmers	Farmers having more than 1 ha of coffee area are excluded as direct project beneficiary.														
3. Implementation Organization	Coffee grower association of Panyebar															
4. Project Contents																
1) Project Outline	Four groups of small coffee farmers are formed considering the location of their farm plots. The groups are integrated by 15 to 25 coffee farmers. Coffee pulping machines will be installed in selected sites near by the farms of each group. The cost of machines is born by JICA. Each farmer will pulp and manage individually its own harvested coffee.															
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;"><i>Facilities/Activities</i></th> <th style="text-align: center;"><i>Implementator</i></th> </tr> </thead> <tbody> <tr> <td>1) Provision of pulping machines</td> <td>JICA</td> </tr> <tr> <td>2) Confirmation of installation sites</td> <td>Development committee</td> </tr> <tr> <td>3) Installation of pulping machines</td> <td>Development committee</td> </tr> <tr> <td>4) Provision of drums and plastic sheets</td> <td>JICA</td> </tr> </tbody> </table>	<i>Facilities/Activities</i>	<i>Implementator</i>	1) Provision of pulping machines	JICA	2) Confirmation of installation sites	Development committee	3) Installation of pulping machines	Development committee	4) Provision of drums and plastic sheets	JICA	Assisted by Study team				
<i>Facilities/Activities</i>	<i>Implementator</i>															
1) Provision of pulping machines	JICA															
2) Confirmation of installation sites	Development committee															
3) Installation of pulping machines	Development committee															
4) Provision of drums and plastic sheets	JICA															
3) Organization for O&M	Coffee grower association															
4) Construction period	1.5 month															
5. Project Cost	<table style="width: 100%; border-collapse: collapse;"> <tbody> <tr> <td>1. 4 units for pulping with motor.....</td> <td style="text-align: right;">Q 33,535</td> </tr> <tr> <td>2. Construct. 4 protection houses for pulping machines .....</td> <td style="text-align: right;">Q 14,247</td> </tr> <tr> <td>3. Purchase of 1 weighing scales .....</td> <td style="text-align: right;">Q 1,056</td> </tr> <tr> <td>4. Vinyl for drying coffee .....</td> <td style="text-align: right;">Q 2,175</td> </tr> <tr> <td>5. Purchase of 50 plastic drums for fermentation .....</td> <td style="text-align: right;">Q 15,527</td> </tr> <tr> <td>6. Training activities .....</td> <td style="text-align: right;">Q 2,760</td> </tr> <tr> <td>Total.....</td> <td style="text-align: right;">Q75,300</td> </tr> </tbody> </table>	1. 4 units for pulping with motor.....	Q 33,535	2. Construct. 4 protection houses for pulping machines .....	Q 14,247	3. Purchase of 1 weighing scales .....	Q 1,056	4. Vinyl for drying coffee .....	Q 2,175	5. Purchase of 50 plastic drums for fermentation .....	Q 15,527	6. Training activities .....	Q 2,760	Total.....	Q75,300	The project will provide plastic drums and vinyl sheets to the 50 farmers with smaller land areas. 30 farmers with larger land are should acquire their own fermentation drums and drying sheets.
1. 4 units for pulping with motor.....	Q 33,535															
2. Construct. 4 protection houses for pulping machines .....	Q 14,247															
3. Purchase of 1 weighing scales .....	Q 1,056															
4. Vinyl for drying coffee .....	Q 2,175															
5. Purchase of 50 plastic drums for fermentation .....	Q 15,527															
6. Training activities .....	Q 2,760															
Total.....	Q75,300															

### 6. Monitoring & Evaluation

<i>Item</i>	<i>Frequency</i>	<i>Data collector</i>	<i>Aggregation</i>	<i>Decision Maker</i>
1) Installat. pulping machines	Weekly	Coffee Growers Association	Coffee Growers Association	Study Team
2) Operation of pulping	Weekly	Coffee Growers Association	Coffee Growers Association	Study Team
3) Reduction of coffee beans	Monthly	Coffee Growers Association	Coffee Growers Association	Study Team
4) Price of coffee	Monthly	Coffee Growers Association	Coffee Growers Association	Study Team
5) Collection of pulping fee	Monthly	Coffee Growers Association	Coffee Growers Association	Study Team

### 7. Plan of Operation

<i>Item</i>	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Ordering of Machines	□				■													
2) Installation of facilities			□	□	□	■	■											
3) Training Activity				□	□	□	■											
4) Monitoring				△	△	△	△	▲					▲			△	△	

□ △ : Schedule,    ■ ▲ : Progress

## PDM #05: Plan for Reducing Workload in the Mountainous Area through Coffee Processing

Community: Panyebar Target Group: 80 Coffee Farmers of Panyebar  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: Farmers Coo-MAGA-ANACAFE-  
 INTECAP

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Workload of coffee farmers at harvesting time will be reduced.                  2. Income level of small coffee farmers will be improved.                  3. Job opportunities will be created in Panyebar Model Project Area.</p>	<p>1. Time consumption for transporting the harvested coffee will be reduced                  2. The income level of beneficiary farmers will increase about 10 %.                  3. Number of labors employed for depulping.</p>	<p>1. Monitoring and interview survey.                  2. Monitoring production costs and selling prices of dry and fresh coffee beans.                  3. Monitoring of employed farmers.</p>	<p>1. Similar type of projects will be implemented in other neighboring communities with utilizing the monitoring results of this project.</p>
<p><i>Outputs</i></p> <p>1. Coffee producers are organized into 4 groups of 15 to 25 farmers each and the groups are in action.                  2. Coffee beans are processed into depulped and dry coffee beans nearby farms site.                  3. The weight of coffee to be transported is reduced compared with fresh beans.                  4. Coffee farmers sell dried coffee bean with added value.                  5. Organic materials for compost production become available.</p>	<p>1. Number of groups organized and their member                  2. About 4,800 quintals of coffee beans are depulped and dried up every year by 80 beneficiary farmers (over 80% of raw coffee production).                  3. The weight of coffee is reduced to 1/5.                  4. The price will be higher by 10 % compared with the price of fresh beans.                  5. Number of farmers who apply organic matter from depulping.</p>	<p>1. Monitoring on membership of the organized coffee farmers groups.                  2. Monitoring on depulped coffee.                  3. Monitoring of the weight of depulped coffee.                  4. Monitoring on coffee sale of group members.                  5. Monitoring on farmers.</p>	<p>1. Demand and prices of coffee will not decrease greatly and farmers continue producing coffee.</p>
<p><i>Activities</i></p> <p>1. Selection of 80 coffee farmers and Organizing 5 groups for coffee pulping.                  2. Deciding on sites for installing coffee pulping and drying facilities.                  3. Installation of 6 Manual Coffee Pulping Machines.                  4. Provision of vinyl sheets for drying coffee.                  5. Training members of coffee pulping groups.                  6. Contact markets outlets for selling dry coffee beans.</p>	<p><i>Inputs</i></p> <p><u>JICA side</u></p> <p>1. 4 units for pulping with motor ..... Q 33,535                  2. Construct. 4 protection houses for pulping machines ..... Q 14,247                  3. Purchase of 1 weighing scales ..... Q 1,056                  4. Vinyl for drying coffee ..... Q 2,175                  5. Purchase of 50 plastic drums for fermentation Q 15,527                  6. Training activities ..... Q 2,760                  Total Cost..... Q75,300</p> <p><u>Guatemalan side</u></p> <p>1. Land for house ..... 30 m<sup>2</sup> x 4</p>	<p>1. There is no occurrence of natural disaster that damages the facilities.</p>	<p><i>Pre-conditions</i></p> <p>1. Coffee farmers cooperate in providing the land area for the project and in providing free labor for the necessary project works.</p>

**PCM Evaluation #05: Plan for Reducing Workload in the Mountainous Area through Coffee Processing**

<b>Evaluation Summary</b>	<b>Efficiency</b>	<b>Effectiveness</b>	<b>Impact</b>	<b>Relevance</b>	<b>Sustainability</b>
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>			(+) Farmers tried to sell coffee by themselves directly, and business mind awake.	(+) Coffee transportation is one of the heavy works in harvest season and reduction of workload is necessary.	(+) The committee members learned how to maintain and calibrate the machine.
<p><i>Project Purpose</i></p> <p>1. Workload of coffee farmers at harvesting time will be reduced.</p> <p>2. Income level of small coffee farmers will be improved.</p> <p>3. Job opportunities will be created in Panyebar Model Project Area.</p>		(+) By introducing the pulping machine, work load of transportation was dramatically reduced.	(+) Pollution of river and lake water, which was caused by the pulping factory was alleviate.	(-) International marketing price of coffee was depressed so long and coffee cultivation was not profitable well.	
<p><i>Outputs</i></p> <p>1. Coffee producers are organized into 4 groups of 15 to 25 farmers each and the groups are in action.</p> <p>2. Coffee beans are processed into depulped and dry coffee beans nearby farms site.</p> <p>3. The weight of coffee to be transported is reduced compared with fresh beans.</p> <p>4. Coffee farmers sell dried coffee bean with added value.</p> <p>5. Organic materials for compost production become available.</p>	<p>(-) Timing of installation of the pulping machine was delayed; The pulping machines were installed after a harvest season of coffee, thus condition of the full operation of the machine could not observed.</p> <p>(+) Quality and quantity of manpower, material, and cost were properly input for the implementation of the project.</p>				
<p><i>Inputs</i></p> <p>1. Pulping machine(Q 33,535)</p> <p>2. Construct. of protection houses(Q 14,247)</p> <p>3. Several materials(Q 18,758)</p> <p>4. Training activities(Q 2,760)</p>					

**OVERALL EVALUATION #05**  
**Plan for Reducing Workload in the Mountainous Area through Coffee Processing**

Criteria	Result	Basis
<b>Efficiency</b>	Middle	- Timing of installation of the pulping machine was delayed; The pulping machines were installed after a harvest season of coffee, thus condition of the full operation of the machine could not be observed.
<b>Effectiveness</b>	Achieved	- By introduction of the pulping machine, work load of transportation was dramatically reduced.
<b>Impact</b>	Positive impact	- Separating from middle-man, farmers try to sell coffee by themselves directly, and business mind awake.
<b>Relevance</b>	High	- Coffee transportation is one of the heavy works in harvest season and reduction of workload is necessary.
<b>Sustainability</b>	High	- The committee members learned how to maintain and calibrate the machine. - Pulping charge were duly collected from beneficiaries

<b>Conclusion</b>	<p>Workload of transportation was dramatically reduced by the introduction of the pulp machines. This will contribute to improvement of the human life in the rural area.</p> <p>“Efficiency” was evaluated as “middle” because of the inadequate timing of the machine. However the machine will be fully operated in the next harvest season.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>The following items should be monitored with high priority. <i>[ANACAFE]</i></p> <ul style="list-style-type: none"> <li>- After 1 year; physical condition and maintenance of 4 pulping machines.</li> <li>- After 1 year; operational status of 4 pulping machines.</li> <li>- After 1 year; collection rate of pulping charge.</li> </ul>
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## PROJECT PROFILE #06

Project Name: Rehabilitation Plan for Drinking Water System  
Community: Panyebar

Item	Contents	Remarks								
1. Objectives	To improve potable water supply system and to use it effectively									
2. Number of Beneficiaries	Users of present potable water supply system, 301 households									
3. Implementation Organization	Water Committee of Panyebar									
4. Project Contents										
1) Project Outline	JICA supplies construction materials for the improvement of the facilities at the point where the pipelines cross the river, and for the performance of the protection work at the steep slope for about 4 km starting from the source of the river and a tank. The constructions of the facilities will be made beneficiaries.									
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;"><i>Facilities/Activities</i></th> <th style="width: 50%;"><i>Implementator</i></th> </tr> </thead> <tbody> <tr> <td>1) River cross work 7 points</td> <td rowspan="5">1),2),4),5): Water Committee 3): Contractor</td> </tr> <tr> <td>2) Protection work for pipeline 2,400 m</td> </tr> <tr> <td>3) Distribution tank 1 units</td> </tr> <tr> <td>4) Conveyance pipeline 3 km</td> </tr> <tr> <td>5) Connection pipeline 30 m</td> </tr> </tbody> </table>	<i>Facilities/Activities</i>	<i>Implementator</i>	1) River cross work 7 points	1),2),4),5): Water Committee 3): Contractor	2) Protection work for pipeline 2,400 m	3) Distribution tank 1 units	4) Conveyance pipeline 3 km	5) Connection pipeline 30 m	
<i>Facilities/Activities</i>	<i>Implementator</i>									
1) River cross work 7 points	1),2),4),5): Water Committee 3): Contractor									
2) Protection work for pipeline 2,400 m										
3) Distribution tank 1 units										
4) Conveyance pipeline 3 km										
5) Connection pipeline 30 m										
3) Organization for O&M	Water Committee									
4) Construction Period	About 10 month									
5. Project Cost	1. Rehabilitation Works 1) River cross work / Protection work for pipeline /Other related works ..... Q 293,268 2) Distribution tank..... Q 87,585 3) Conveyance pipeline ..... Q 85,075 4) Others ..... Q 93,272 Total Cost..... Q 559,200									

### 6. Monitoring & Evaluation

Item	Frequency	Data collector	Aggregation	Decision Maker
1) Progress of construction of water supply	Monthly	Water Committee	Water Committee	Study Team
2) Payment rate of water charge	Every 4 months	Water Committee	Water Committee	Study Team
3) Status on O&M of facilities	Once half year	Water Committee	Water Committee	Study Team
4) Status of water use	Monthly	Water Committee	Water Committee	Study Team

### 7. Plan of Operation

Item	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Purchase of equipment		▬																
2) River cross work						▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
3) Protection work for pipeline						▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
4) Distribution tank						▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬	▬
5) Conduction pipeline/ Connection pipeline																		
6) Monitoring												△	△	△	△	△	▲	▲

▬ △ : Schedule,    ▬ : Progress

## PDM #06: Rehabilitation Plan for Drinking Water System

Community: Panyebar Target Group: Beneficiaries of water supply system  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: Water Committee

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Water will be always available at each house.                      2. Time and energy spent for water collection will be reduced.</p>	<p>1. Water supply to each house will be stable.                      2. Time spent for water collection per day or per week will be reduced.</p>	<p>1. Monitoring on water users.</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Water system is improved.                      2. Water charge is collected by the water committee.                      3. Water system is properly maintained by the beneficiaries themselves.                      4. Water is properly used at each house and saved.</p>	<p>1. Status of water system improvement.                      2. Collection rate of water charge is more than 80%.                      3. Maintenance condition of water supply system (collected water charge is properly used of maintenance purpose)                      4. 5% of amount of water used at each house will be reduced.</p>	<p>1. Record of repair work                      2. Record of water charge collection                      3. Account record of water charge                      4. Monitoring on beneficiaries.</p>	<p>1. Available water amount will not be reduced and water quality at water source will not be deteriorated.</p>
<p><i>Activities</i></p> <p>1. Improvement of water supply system                      2. Strengthening of water committee (improvement of water fee collection system)                      3. Operation and maintenance of water supply system by the water users.                      4. Training on water saving for the water users</p>	<p><i>Inputs</i></p> <p><u>JICA side</u></p> <p>1. Rehabilitation Works</p> <p>1) River cross work / Protection work for pipeline /Other related works.....Q 293,268                      2) Distribution tank ..... Q 87,585                      3) Conveyance pipeline.....Q 85,075                      4) Others ..... Q 93,272                      Total Cost..... <u>Q 559,200</u></p> <p><u>Guatemalan side</u></p> <p>1. Land for tank ..... 100 m<sup>2</sup>                      2. Labor.....4,200man-days</p>	<p>1. There is no occurrence of natural disasters that damages water system drastically such as earthquake.</p>	<p><i>Pre-conditions</i></p> <p>1. People have intention to participate in repair work of water system and are willing to pay water charge.</p>



**PCM Evaluation #06: Rehabilitation Plan for Drinking Water System**

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>			<p>(+) The water committee had strong position and voice in the society because of the stable water supply.</p>	<p>(+) Potable water has always high priority in rural development.</p>	<p>(+) People appreciated stable water supply and the improved services provided by the water committee, which will expedite people to pay water charge much easier.</p>
<p><i>Project Purpose</i></p> <p>1. Water will be always available at each house.</p> <p>2. Time and energy spent for water collection will be reduced.</p>		<p>(+) Potable water was supplied without significant cut-off everyday.</p>	<p>(-) In spite of the agreement of provision of voluntary labor force from village, people did not attend and finally they received wages from the municipality</p>	<p>(+) Villagers' eagerness for stable and sufficient water is so high.</p>	<p>(+) The water committee enhanced their collection system of water charge. Thus fund for operation and maintenance work of water system is ensured.</p>
<p><i>Outputs</i></p> <p>1. Water system is improved.</p> <p>2. Water charge is collected by the water committee.</p> <p>3. Water system is properly maintained by the beneficiaries themselves.</p>	<p>(+) Water system was improved.</p> <p>(-) Because of lack of voluntary labors, the schedule of construction period was delayed.</p>				<p>(+) The water committee learned the skills of repairing pipeline and maintenance.</p>
<p><i>Inputs</i></p> <p>Rehabilitation Works (Q559,200)</p>	<p>(-) Because of lack of voluntary labors, the municipality paid labors' wages in additional.</p> <p>(+) The water committee was enhanced well. they decided to apply a penalty against the delinquent of water fee.</p>				

**OVERALL EVALUATION #06**  
**Rehabilitation Plan for Drinking Water System**

Criteria	Result	Basis
<b>Efficiency</b>	Middle	- Completion of construction works was delayed. - Stable water supply was ensured.
<b>Effectiveness</b>	High	- The beneficiaries could enjoy stable water supply.
<b>Impact</b>	Positive impact	- The water committee had a strong position and voice in the society because of improvement of their services and provision of the stable water supply.
<b>Relevance</b>	High	- The stable water supply is one of important items in rural development.
<b>Sustainability</b>	High	- As long as water reaches to houses, people are going to pay water fee. Then the water fee can be used for maintenance, which secure stable water supply.

<b>Conclusion</b>	<p>Because of lack of voluntary labors, the schedule of construction period was delayed.</p> <p>Water supply system was improved and reinforced. So people can receive stable water supply services. Because of the enhancement of the water committee, they can collect water fee effectively.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>The following items should be monitored with high priority. <i>[MAGA]</i></p> <ul style="list-style-type: none"> <li>- After 1 year; collection rate of water fee.</li> <li>- After 1 year; physical condition and maintenance of potable water system.</li> <li>- After 1 year; condition of water supply, stable or not.</li> </ul>
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## PROJECT PROFILE #07

Project Name: Water Quality Improvement Plan for the Existing Drinking Water  
Community: Panyebar

Item	Contents	Remarks																																																																																																														
1. Objectives	To improve health condition of the community residents through improvement of drinking water quality by installation of sterilizer.																																																																																																															
2. Number of Beneficiaries	Users of present potable water supply system 301 households																																																																																																															
3. Implementation Organization	Water Committee																																																																																																															
4. Project Contents																																																																																																																
1) Project Outline	Sterilizer will be installed to the water tank and hypo chlorinate will be injected into the potable water in order to eliminate bacteria. People education will be conducted so that people use improved water continuously and pay necessary expense for the operation of sterilizer excluding hypo chlorinate.																																																																																																															
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Facilities/Activities</th> <th style="width: 50%;">Implementator</th> </tr> </thead> <tbody> <tr> <td>1) Hypo chlorinate Dosing 2 unit</td> <td rowspan="2">Contractor Water Committee (under the supervision of the study team)</td> </tr> <tr> <td>2) People education</td> </tr> </tbody> </table>	Facilities/Activities	Implementator	1) Hypo chlorinate Dosing 2 unit	Contractor Water Committee (under the supervision of the study team)	2) People education																																																																																																										
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3) Organization for O&M	Water Committee																																																																																																															
4) Construction Period	1.5 months (Period necessary for installation of sterilizer and construction of house)																																																																																																															
5. Project Cost	1. Hypo chlorinate and materials ..... Q 8,437 2. House construction ..... Q 32,254 3. Total Cost ..... Q 40,691	After use of hypo chlorinate, San Juan la Laguna municipality will provide it to this project.																																																																																																														
6. Monitoring & Evaluation																																																																																																																
	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 20%;">Item</th> <th style="width: 15%;">Frequency</th> <th style="width: 15%;">Data collector</th> <th style="width: 15%;">Aggregation</th> <th style="width: 35%;">Decision Maker</th> </tr> </thead> <tbody> <tr> <td>1) Users of improved water</td> <td>Every 3 months</td> <td>Water Committee</td> <td>Water Committee</td> <td>Study Team</td> </tr> <tr> <td>2) Operation status of sterilizer</td> <td>Monthly</td> <td>Water Committee</td> <td>Water Committee</td> <td>Study Team</td> </tr> <tr> <td>3) Number of diarrhea patient</td> <td>Every 3 months</td> <td>Water Committee</td> <td>Water Committee</td> <td>Study Team</td> </tr> <tr> <td>4) Simple water quality test</td> <td>Every year</td> <td>Water Committee</td> <td>Water Committee</td> <td>Study Team</td> </tr> </tbody> </table>	Item	Frequency	Data collector	Aggregation	Decision Maker	1) Users of improved water	Every 3 months	Water Committee	Water Committee	Study Team	2) Operation status of sterilizer	Monthly	Water Committee	Water Committee	Study Team	3) Number of diarrhea patient	Every 3 months	Water Committee	Water Committee	Study Team	4) Simple water quality test	Every year	Water Committee	Water Committee	Study Team																																																																																						
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□ △ : Schedule,    ■ ▲ : Progress

## PDM #07: Water Quality Improvement Plan for the Existing Drinking Water

Community: Panyebar Target Group: Beneficiaries of water supply system  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: Water Committee

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Health condition of inhabitants in Panyebar is improved.</p>	<p>1. Morbidity of water-borne diseases in Panyebar is reduced.</p>	<p>1. Interview survey of potable water users. 2. Number of water-borne disease patients (such as diarrhea) in the health post.</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Quality of potable water is improved. 2. Beneficiaries use improved potable water. 3. Sterilizer is properly maintained.</p>	<p>1. No colon bacillus is detected in potable water. 2. There is no reduction in the number of water user. 3. Sterilizer is constantly in operation.</p>	<p>1. Simple water quality test 2. Monitoring on potable water user 3. Number of operating days of sterilizer.</p>	<p>1. There is no chemical contamination occurs in potable water.</p>
<p><i>Activities</i></p> <p>1. Education on use of improved water is made for beneficiaries through water committee. 2. Sterilizer is installed to the water supply system. 3. O&amp;M and fee collection of the sterilizer are made by water committee.</p>	<p><i>Inputs</i></p> <p><u>JICA side</u></p> <p>1. Hypo chlorinate and materials..... Q 8,437 2. House construction ..... Q 32,254 Total Cost..... Q 40,691</p> <p><u>Guatemalan side</u></p> <p>1. Land for house .....30 m<sup>2</sup> x 2 places</p>	<p>1. Installation of sterilizer is made with the consensus of community. 2. No disaster that damages water system occurs such as earthquake.</p>	<p><i>Pre-conditions</i></p> <p>1. There is no strong objection to the installation of sterilizer.</p>

**PCM Evaluation #07: Water Quality Improvement Plan for the Existing Drinking Water**

<b>Evaluation Summary</b>	<b>Efficiency</b>	<b>Effectiveness</b>	<b>Impact</b>	<b>Relevance</b>	<b>Sustainability</b>
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>			<p>(-) Some people noted a strange smell of the treated water. But those people were using the treated water.</p>	<p>(+) Health and water treatment, poverty and health are essential for human life.</p> <p>(+) The treatment of potable water is one of important items in the rural development of Guatemala.</p>	<p>(+) Obligation of the treatment of potable water had been legalized in Guatemala. Thus financial and technical assistance are continuously expected from the municipality.</p> <p>(+) As time elapse, the benefit of the treated water will be identified by the people, and the necessity will be recognized.</p> <p>(+) The water committee learned how to maintain the sterilizer system very well.</p>
<p><i>Project Purpose</i></p> <p>1. Health condition of inhabitants in Xeatzan Bajo is improved.</p>		<p>(+) It is expected that health condition will be improved by the treatment of water, however, a certain period is necessary to identify it.</p>			
<p><i>Outputs</i></p> <p>1. Quality of potable water is improved.</p> <p>2. Beneficiaries use improved potable water.</p> <p>3. Sterilizer is properly maintained.</p>	<p>(+) Quality of potable water was improved.</p> <p>(+) Potable water was used by all the beneficiaries.</p>				
<p><i>Inputs</i></p> <p>1. Hypo chlorinates dispenser and materials(Q 4,337)</p> <p>2. House construction(Q 16,847)</p>	<p>(+) Quality and quantity of manpower, material, and cost were properly input for the implementation of the project.</p>				

**OVERALL EVALUATION #07**  
**Water Quality Improvement Plan for the Existing Drinking Water**

<b>Criteria</b>	<b>Result</b>	<b>Basis</b>
<b>Efficiency</b>	High	- Water quality was certainly and immediately improved.
<b>Effectiveness</b>	Will achieved later	- Number of patient of water born diseases is expected to be reduced, but it take certain time for identifying it.
<b>Impact</b>	Negative impact	- Some people noted a strange smell of the treated water. But those people were using the treated water.
<b>Relevance</b>	High	- The treatment of potable water is one of important items in terms of rural development of Guatemala.
<b>Sustainability</b>	High	- Assistance of the municipality can be received from now on. - The water committee learned how to maintain the sterilizer system very well.

<b>Conclusion</b>	The water quality was improved immediately after installation of the sterilizer. However the benefit of the project could not be observed quickly and clearly. The municipality starts to involve the water treatment recently and they has intention to support the project continuously.
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>The following items should be monitored with high priority.</p> <ul style="list-style-type: none"> <li>- After 1 year; condition and operation status of the sterilizer. <i>[Municipality]</i></li> <li>- After 1 year; status of municipality's assistance (supply of the chemical materials). <i>[MAGA]</i></li> <li>- After 5 years; condition and operation status of the sterilizer. <i>[Municipality]</i></li> </ul>
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## PROJECT PROFILE #08

Project Name: Plan of Extension Use of Improved Cooking Stoves and of Sauna Bath “*Temascal*”  
 Community: Pachum

Item	Contents	Remarks								
1. Objectives	<ul style="list-style-type: none"> <li>- Reduction of the daily consumption of firewood in order to conserve the forest in the mountain area.</li> <li>- Mitigation of heavy duty of firewood transportation with the reduction of the firewood consumption.</li> <li>- Improvement of the villagers’ health condition with introducing a comfortable and economical sauna bath.</li> </ul>									
2. Number of Beneficiaries	Improved stove: 130 families Improved Temascal: 40 families									
3. Implementation Organization	Pachum stove committee, MAGA and JICA Study Team									
4. Project Contents										
1) Project Outline	Presently, in the community, people cook with open fire and use traditional sauna bath, which are high-fuel-consuming and uncomfortable due to smoke filled inside. To improve this situation, 130 units of improved stove and 40 units of improved sauna bath will be installed and education on facility use and on forest conservation will be made.									
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;"><i>Facilities/Activities</i></th> <th style="text-align: center;"><i>Implementator</i></th> </tr> </thead> <tbody> <tr> <td>1) Improved stove: 130 units</td> <td>MAGA</td> </tr> <tr> <td>2) Improved Temascal: 40 units</td> <td>MAGA</td> </tr> <tr> <td>3) Demonstration and capacitation and</td> <td>MAGA</td> </tr> </tbody> </table>	<i>Facilities/Activities</i>	<i>Implementator</i>	1) Improved stove: 130 units	MAGA	2) Improved Temascal: 40 units	MAGA	3) Demonstration and capacitation and	MAGA	
<i>Facilities/Activities</i>	<i>Implementator</i>									
1) Improved stove: 130 units	MAGA									
2) Improved Temascal: 40 units	MAGA									
3) Demonstration and capacitation and	MAGA									
3) Organization for O&M	Community people by themselves									
4) Construction Period	Approximately 4 months									
5. Project Cost	1) Installation of improved stove.....Q 97,582.64 2) Installation of improved sauna.....Q 28,870.00 3) Demonstration ..... Q 2,800.00 Total Cost.....Q 129,252.64	Cost born by beneficiaries: Q 19,200								

### 6. Monitoring & Evaluation

<i>Item</i>	<i>Frequency</i>	<i>Data collector</i>	<i>Aggregation</i>	<i>Decision Maker</i>
1) People’s impression on facility use	Before installation & 3 months after the installation	MAGA	MAGA	JICA Study Team
2) Firewood consumption before and after the project	Before installation & 3 months after the installation	MAGA	MAGA	JICA Study Team

### 7. Plan of Operation

<i>Item</i>	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Designing & demonstration																		
2) Construction works																		
3) Monitoring & Evaluation																		

□ : Schedule,      ■ : Progress

**PDM #08: Plan of Extension Use of Improved Cooking Stoves and of Sauna Bath  
"Temascal"**

Community: Pachum Target Group: Residents of Pachum  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: MAGA

November, 2002

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Forest will be conserved because firewood consumption will be reduced.                      2. Work load will be reduced because firewood collection will be reduced.                      3. Respiratory disease will be reduced because improved stove / sauna do not give smoke inside the room.                      4. Health condition will be improved because of bathing will be increase.</p>	<p>1.Reduction of firewood consumption (over 20% reduction of present use of firewood consumption) and reduction of time consumption for firewood collection.                      2.Reduction of respiratory disease</p>	<p>1. Monitoring on users                      2. Record of health post</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Improved stove will be installed and people use them properly.                      2. Improved sauna will be installed and people use them properly.</p>	<p>1. Number of installed stove and number of user family                      2.Number of installed sauna and number of user family</p>	<p>1.Monitoring on user families</p>	<p>1. There will be no drastic reduction in available amount of firewood because of forest fire, etc.</p>
<p><i>Activities</i></p> <p>1. Designing of improved sauna / stove through people's participation                      2. Demonstration of improved sauna / stove                      3. Installation of improved stove (150 units)                      4. Installation of improved sauna (40 units)                      5. Instruction on use of improved facility                      6. Education on forest conservation</p>	<p><i>Inputs</i>  <i>JICA side</i>                      1) Installation of improved stove .....Q 97,582.64                      2) Installation of improved sauna.....Q 28,870.00                      3) Demonstration.....Q 2,800.00                      Total Cost.....Q 129,252.64</p> <p><i>Guatemalan side</i>                      Cost born by beneficiaries .....Q 19,200                      (Labor, materials)</p>	<p>1. There is no occurrence of natural disaster that damages the facilities such as earthquake.</p>	<p><i>Pre-conditions</i></p> <p>1. There is no strong objection for installation of improved stove and sauna</p>



**PCM Evaluation #08: Plan of Extension Use of Improved Cooking Stoves and of Sauna Bath “Temascal”**

AT - 31

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><i>Overall Goal</i> 1. Poverty condition in central highland region will be mitigated.</p>			<p>(+) Alleviation of burden of the trip provided people with another opportunity of jobs, time of household, and care of children.</p>	<p>(+) Forest conservation is one of important items of rural development in Guatemala.</p>	<p>(+) People recognized and understood the benefits of those facilities very well.</p>
<p><i>Project Purpose</i> 1. Forest will be conserved because firewood consumption will be reduced. 2. Work load will be reduced because firewood collection will be reduced. 3. Respiratory disease will be reduced because improved stove / sauna do not give smoke inside the room. 4. Health condition will be improved because of bathing will be increase.</p>		<p>(+) Consumption of firewood was reduced largely. (+) Frequency of trip for firewood was reduced and burden of people was alleviated. (+) Many user appreciated the improved point of “no smoke”.</p>	<p>(+) People increase frequency of taking the sauna because of reduction of firewood.</p>	<p>(+) Trip for firewood to the mountain is one of heavy work in the rural life.</p>	
<p><i>Outputs</i> 1. Improved stove will be installed and people use them properly. 2. Improved sauna will be installed and people use them properly.</p>	<p>(+) Improved stoves were installed and used properly. (+) Improved stoves were installed and used properly. (-) The old design sauna was refused to use by beneficiaries, thus the design review and re-installation were made.</p>				
<p><i>Inputs</i> 1) Improved stove(Q 97,583) 2) Improved sauna(Q 28,870) 3) Demonstration(Q 2,800)</p>					

**OVERALL EVALUATION #08**  
**Plan of Extension Use of Improved Cooking Stoves and of Sauna Bath “Temascal”**

<b>Criteria</b>	<b>Result</b>	<b>Basis</b>
<b>Efficiency</b>	Middle	- The improved saunas were reinstalled after design change. It needed more manpower, time and fund.
<b>Effectiveness</b>	Achieved	- Reduction of firewood was so big and contribute to improve quality of life in the rural area.
<b>Impact</b>	Positive impact	- People had more opportunities because of less trip to mountain. - People increased frequency of taking sauna, which contributed to improvement of health condition.
<b>Relevance</b>	High	- Forest conservation is one of important items in terms of rural development of Guatemala.
<b>Sustainability</b>	High	- Beneficiaries understood and recognized the benefits of the improved facilities very well

<b>Conclusion</b>	The reduction of firewood by the improved facilities was remarkable. It contributed not only to improve the quality of life in the community but also conserve forest and environment.
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<b>Recommendation</b> <i>[Responsible agency]</i>	The following items should be monitored with high priority. <i>[MAGA]</i> - After 1 year; condition of usage of the improved facilities. - After 5 year; condition of usage of operation status of the improved facilities.
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## PROJECT PROFILE #09

Project Name: Potato Storage Plan  
Community: Palestina

Item	Contents	Remarks
1. Objectives	To search an effective means of short term storage and to ascertain the acceptability of the quality of stored potato by conducting storage test at farmers' level. To stabilize farm-gate price of potato through the year and to increase and stabilize farmers' income by operating cold storage and farm level storing.	
2. Number of Beneficiaries	210 farmers	
3. Implementation Organization	Key farmers / NGO / Study Team	
4. Project Contents		
1) Project Outline	1) Storage at farmers level shall be conducted in cellar with cool condition of the project site for 1~2 months. 2) Collection of test data and monitoring shall be done periodically.	
2) Facility / Activity	<i>Facilities/Activities</i>	<i>Implementator</i>
	1) Construction and management of storage in cellar	Key farmers / NGO
3) Organization for O&M	Key farmers	
4) Construction Period	3 (three) months	
5. Project Cost	Total Cost ..... Q 15,950	

### 6. Monitoring & Evaluation

Item	Frequency	Data collector	Aggregation	Decision Maker
1) Potato price and its storage status	Once a month after commencement of storage	Key farmers / NGO	NGO	Study team
2) Cost and profit of storage facilities operation	Once a month after commencement of storage	Key farmers / NGO	NGO	Study team

### 7. Plan of Operation

Item	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Construction of storage Storage cellar				□			■	■	■									
2) Training					△	△	△	△										
3) Monitoring					△	△	△	△										

□ △ : Schedule, ■ : Progress

## PDM #09: Potato Storage Plan

Community: Palestina Target Group: Potato Producers  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: MAGA

November, 2002

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. Farm income level will be improved.                      2. Supply and price of potato will be stabilized in Palestina area.</p>	<p>1. Income from potato production will be improved.                      2. Marketed volume and price of potato in Palestina area.</p>	<p>1. Monitoring on association members                      2. Interview survey with potato traders in Palestina area</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Growers' Association is in act.                      2. Potatoes are stored for 3 months at farmers level and 4~5 months at low temperature storage.                      3. Potatoes are sold at higher price.</p>	<p>1. Number of association members and status of activities.                      2. Stored volume, period, amount sold, and selling price (80% of planned volume).                      3. Stored volume at farmers' level</p>	<p>1. Activity record of the association                      2. Operation record of storage facility                      3. Monitoring on farmers</p>	<p>1. There is no extreme reduction in the demand for potatoes.                      2. There is no heavy drop of potato price.</p>
<p><i>Activities</i></p> <p>1. Establishment of Potato Growers' Association                      2. Provision of facilities of potato storage:                      - Farmer level                      - Association level                      3. Execution of storage test                      - temperature, humidity                      - potato quality in storage                      4. Operation of low temperature warehouse and maintenance.                      5. Technical assistance                      - technical guidance to farmers by ICTA                      - technical training on operation &amp; maintenance of the cold storage by Consultants                      6. Monitoring and evaluation of the project.</p>	<p><i>Inputs</i></p> <p><u>JICA side</u>                      Total Cost ..... Q 15,950</p> <p><u>Guatemalan side</u>                      1. Provision of lands for simple storage .....2 sites (in Los Cabrera and Los Dias, about 12m<sup>2</sup> in total)                      2. Labor force of watching..... 12 man-days</p>	<p>1. No natural disasters (such as earthquake) that damage the facility occur.                      2. Growers bring part of their produces to the facility.</p> <p><i>Pre-conditions</i>                      1. Related parties such as Municipality of Palestina and ICTA should be cooperative to the execution of the project.</p>	

**PCM Evaluation #09: Potato Storage Plan**

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><b>Overall Goal</b> 1. Poverty condition in the central highland region will be mitigated.</p> <p><b>Project Purpose</b> 1. Farm income level will be improved. 2. Supply and price of potato will be stabilized in Palestina area.</p>		<p>(+) It is expected that farm income level will increase for small-scale farmers.</p>	<p>(+) It is expected that income increase will contribute to the poverty reduction if technology of small storage at farmer's level is properly managed.</p> <p>(-) Actual impact shall be confirmed after several years since it takes more time for the effect to emerge more clearly.</p>	<p>(+) Income increase accrued from project implementation is expected to be quite important for the poverty reduction of indigenous people</p>	<p>(+) Since the potato storage project shows technical soundness and economical viability, it is expected that this project be sustainable.</p> <p>(-) Expansion of potato storage project requires continuing to demonstrate small storage technology.</p>
<p><b>Outputs</b> 1. Potatoes are stored for about 3 months at farmer's level. 2. Potatoes are sold at higher price.</p>	<p>(+) Quality of potatoes (Dias variety) that stored for about 3 months was acceptable for the demand of potato local market.</p>				
<p><b>Inputs</b> 1. total cost:Q15,950</p>	<p>(+) Potatoes (Dias variety) were sold at higher price.</p> <p>(-) Potatoes (Loman variety) were not sold at higher price.</p>				

**OVERALL EVALUATION #09**  
**Potato Storage Plan**

Criteria	Result	Basis
<b>Efficiency</b>	High	<ul style="list-style-type: none"> <li>- The results of the project indicated that quality of potatoes (Dias variety) that were stored for about 3 months was acceptable for demand of local potato market.</li> <li>- The results of the project indicated that potatoes (Dias variety) were sold at higher price, but Loman variety not.</li> </ul>
<b>Effectiveness</b>	Partly achieved	<ul style="list-style-type: none"> <li>- The result of the project indicated that the small storage technology at farmer's level for potatoes (Dias variety) was economically feasible.</li> </ul>
<b>Impact</b>	Positive impact was observed.	<ul style="list-style-type: none"> <li>- It is considered that the project could produce significant impact on increasing income for small-scale potato farmers if small storage at farmer's level is properly managed.</li> <li>- Farmers have not used small storage technology at farmer's level because they did not know it. It is important to make effort to continue demonstrating this small and profitable technology to small potato production farmers.</li> <li>- Actual impact shall be confirmed after several years since it takes more time for the effect to emerge more clearly.</li> </ul>
<b>Relevance</b>	High	<ul style="list-style-type: none"> <li>- Income increase accrued from project implementation is expected to be quite important for the poverty reduction of indigenous people.</li> </ul>
<b>Sustainability</b>	Relative high	<ul style="list-style-type: none"> <li>- Since the potato storage project shows technical soundness and economical viability, it is expected that this project be sustainable. Expansion of potato storage project requires continuing to demonstrate small storage technology.</li> </ul>

<b>Conclusion</b>	<p>The results of the potato storage project showed that technology of simple storage at farmer's level was technical sound and economically feasible. It is necessary that small storage at farmer's level is properly managed in terms of control of pests and diseases.</p> <p>It is greatly expected that application of technology of simple storage at farmer's level to small scale-potato farmers will bring about increase of farm income and contribute to the reduction of poverty of the potato farmers in the potato production areas.</p> <p>In view of sustainability, it is essential to make effort to continue demonstrating this small and profitable technology to small potato production farmers.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>It is recommended that the demonstration on technology of simple storage at farmer's level should be continued by MAGA Quetzaltenango office in corporation with ICTA. Demonstration of storage should be carried out for about 70 to 90 days from about the middle of November to February for the potatoes with Dias variety that will be obtained at the second harvest. MAGA and farmers will share the necessary costs for demonstration at a rate of 50 to 50. <i>[MAGA]</i></p> <p>It is also recommended that the following monitoring should be performed by MAGA Quetzaltenango office in corporation with farmers and ICTA in Quetzaltenango. <i>[MAGA]</i></p> <ol style="list-style-type: none"> <li>a) Operation period: once a year, for three years</li> <li>b) Demonstration place: 2 places: at Loa Cabrera and Los Diaz</li> <li>c) Monitoring items: (1) potato price and storage status, (2) cost and profit of storage operation, (3) the number of farmers who try to carry out storing potatoes by using this simple storage technology.</li> </ol>
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## PROJECT PROFILE #10

Project Name: Project of Model Farm on Potato Production  
Community: Palestina

Item	Contents	Remarks						
1. Objectives	To involve farmers in extension activities and to improve potato productivity by establishing model farms with applying ICTA standard cultivation method and other various factors of increasing production (compost feeding, IPM technology, use of clean seeds)							
2. Number of Beneficiaries	210 farmers							
3. Implementation Organization	Key farmers / Fundit / Study Team							
4. Project Contents								
1) Project Outline	(1) The following technologies regarding potato production increase are displayed at Model Farm: 1) Cultivation of ICTA standard. 2) Application of various quantities of compost to improve nutritious condition for potato plants. 3) Application of IPM to reduce number of chemical spray and prevent environmental pollution caused by the excessive use of chemicals. 4) Use of clean seeds. (2) The project provides various training to farmers by opening Training courses and field days.							
2) Facility / Activity	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Facilities/Activities</th> <th style="text-align: center;">Implementator</th> </tr> </thead> <tbody> <tr> <td>1) Model farm 10 cuerda (2 cuerda/village x 5 villages)</td> <td>Key farmers / NGO</td> </tr> <tr> <td>2) Training on potato cultivation</td> <td>NGO</td> </tr> </tbody> </table>	Facilities/Activities	Implementator	1) Model farm 10 cuerda (2 cuerda/village x 5 villages)	Key farmers / NGO	2) Training on potato cultivation	NGO	
Facilities/Activities	Implementator							
1) Model farm 10 cuerda (2 cuerda/village x 5 villages)	Key farmers / NGO							
2) Training on potato cultivation	NGO							
3) Organization for O&M	Key farmer who provide land and labor for carry out the project.							
4) Construction Period	One week	Postponed until 2 <sup>nd</sup> crop of 2002						
5. Project Cost	1) Input materials (fertilizers, seeds, agro-chemicals) : .....Q 5,900 2) Training and others: .....Q 8,180 Total project cost:.....Q 14,080	Cost born by beneficiaries: Q 3,875						

### 6. Monitoring & Evaluation

Item	Frequency	Data collector	Aggregation	Decision Maker
1) Potato growing condition	45 day after seeding	NGO	NGO	Study Team
2) Harvested quantity of potato	Harvesting time	NGO	NGO	Study Team
3) Number of participants in training and field day	After meetings	NGO	NGO	Study Team

### 7. Plan of Operation

Item	2001					2002												
	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Preparation of input materials								△										
2) Opening Model Farm																		
3) Training △ & Field day ◇									△	△	△	△	▲	▲			▲	
4) Monitoring										△		△						

□ △ ◇ : Schedule, ■ ▲ : Progress

## PDM #10: Project of Model Farm on Potato Production

Community: Palestina Target Group: Potato Producing Farmers  
 Period: Sep. 2001 ~ Dec. 2002 Implt. Organization: Potato Growers' Association

November, 2002

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland region will be mitigated.</p>	<p>1. Poverty indicator of rural area will be improved up to the provincial average by 2015.</p>	<p>1. FIS Poverty Indicator and monitoring on Farmers.</p>	<p>1. There will be no drastic change in development policy of Guatemalan Government.</p>
<p><i>Project Purpose</i></p> <p>1. The productivity will increase from present 15 qq/crd to 25~30 qq/crd by cultivation technology transfer and extension.                      2. Income level of potato producers will be improved.</p>	<p>1. The productivity in the communities will increase.                      2. Income of the participants will increase.</p>	<p>1. Monitoring on farmers in the communities (sample survey).                      2. Monitoring on farmers in the communities (sample survey)</p>	<p>1. Similar type of projects will be implemented in other communities by utilizing monitoring results of the project.</p>
<p><i>Outputs</i></p> <p>1. Productivity is improved by the replacement of conventional seed potato with clean seed potato.                      2. Effect of organic fertilizer is proved and excessive reliance on chemical fertilizer is reduced.                      3. Disease resistant variety is cultivated and use of medicines and chemicals is reduced                      4. Farmers take interest in the demonstration.</p>	<p>1. Yield of potato will be increased (over 130% of the present yield).                      2. Yield of potato in each plot, namely, 1) No compost, 2) 1 kg/m<sup>2</sup>, and 3) 2 kg/m<sup>2</sup>.                      3. Chemical application will be reduced from present 7~8 times to maximum 4 times.                      4. Participant rate is over 70%.</p>	<p>1. Monitoring of crop yield in model farm                      2. Monitoring of crop yield in model farm                      3. Survey by interviewing farmers                      4. Record of visitors</p>	<p>1. Market price of potato will not deteriorate from present level.                      2. Demand for potato will not deteriorate from present level.                      2. Supply of clean seed from ICTA will not cease.                      3. Farmers can obtain seed potatoes of disease resistant variety to prevent damages by epidemics.</p>
<p><i>Activities</i></p> <p>1. Establish model farm                      1) ICTA Standard Cultivation Section (2.5 cuerda)                      2) Clean seed section (2.5 cuerda)                      3) Compost section (2.5 cuerda)                      4) IPM corroborative section (2.5 cuerda)                      2. Cultivation and display in model farm, conduct corroborative tests.                      3. Training activities on cultivation technology.                      4. Monitoring and evaluation of the project.</p>	<p><i>Inputs</i></p> <p><u>JICA Side</u></p> <p>1. Farm input cost (materials) .....Q 5,900                      2. Training cost.....Q 5,300                      3. Others .....Q 2,880                      Total Cost .....Q 14,080</p> <p><u>Guatemalan side</u></p> <p>1. Provision of lands for the model farm..... 10 cuerda                      2. Provision of labor forces for operation of farms ..... 160 man-days</p>	<p>1. There is no abnormal spread of plant disease (especially epidemics).                      2. There is no abnormal weather, specially drought and no frost damage</p>	<p><i>Pre-conditions</i></p> <p>1. Governmental organization such as ICTA will cooperate in technical assistance.</p>



**PCM Evaluation #10: Project of Model Farm on Potato Production**

Evaluation Summary	Efficiency	Effectiveness	Impact	Relevance	Sustainability
<p><b>Overall Goal</b> 1. Poverty condition in the central highland region will be mitigated.</p>			(-) The experimental results of low yield of potato in the model farms could not contribute to the poverty reduction in Palestina area as well as its surrounding areas.	(+)	The experiment of model farm on potato production should be carried out again at the right time of seeding.
<p><b>Project Purpose</b> 1. The production will increase from present 15 qq/cuerda to 25 to 30qq/cuerda by cultivation. 2. Income level of potato producers will be improved.</p>		(-) The increase of unit yield of potatoes was not found because of damage by 1) diseases and 2) shortage of soil moisture in the late of growing development period due to occurrence of short rain.		Poverty reduction in potato farmers would be obtained if clean potato seeds are certainly available and can be planted at adequate time.	
<p><b>Outputs</b> 1. Productivity is improved by the replacement of conventional seed potato with clean seed potato. 2. Effect of organic fertilizer is proved and excessive reliance on chemical fertilizer is reduced. 3. Disease resistant variety is cultivated and use of medicines and chemicals is reduced. 4. Farmers take interest in the demonstration.</p>	<p>(-) The productivity of potato in model farms was not improved by use of clean seed potato. (-) Effect of organic fertilizer is not proved. (-) Disease resistant variety of potatoes was not available in ICTA and related organization</p>	(-) It was not certified that income level of potato farmers could improve due to low yield of potatoes in the model farms.			
<p><b>Inputs</b> 1. Total cost (Q14,080)</p>	<p>(-) Participation rate to training is less than 70% of potato farmers. (-) Seeding of potato was so late owing to difficulty of obtaining clean seed potato.</p>				

**OVERALL EVALUATION #10**  
**Project of Model Farm on Potato Production**

Criteria	Result	Basis
<b>Efficiency</b>	Very low	<ul style="list-style-type: none"> <li>- The yield of potatoes in the model farms was not obtained over 130% of the present farmer's yield.</li> <li>- Time of chemical application was not reduced.</li> <li>- Resistant variety against disease was not available.</li> <li>- Seeding of potato was so late owing to difficulty of obtaining clean seed potato</li> <li>- Participation rate to training is less than 70% of potato farmers.</li> </ul>
<b>Effectiveness</b>	not achieved	<ul style="list-style-type: none"> <li>- The increase of unit yield of potatoes was not found</li> <li>- Income level of potato farmers could not improve.</li> <li>- Since participation rate to training is less than 70% of potato farmers, it is essential that expansion of this improved farming method to small-scale farmers should be performed.</li> </ul>
<b>Impact</b>	Positive impact was not observed.	<ul style="list-style-type: none"> <li>- The experimental results of low yield of potato in the model farms could not contribute to the poverty reduction in Palestina area as well as its surrounding areas.</li> </ul>
<b>Relevance</b>	Low	<ul style="list-style-type: none"> <li>- Poverty reduction in potato farmers would be obtained if clean potato seeds were certainly available and can be planted at adequate time.</li> <li>-</li> </ul>
<b>Sustainability</b>	Low	<ul style="list-style-type: none"> <li>- The experiment of model farm on potato production should be performed again at the right time of seeding with clean seeds. For the expansion of such improved farming methods to the large areas, it is essential that ICTA should supply certified potato seeds.</li> </ul>

<b>Conclusion</b>	<p>The results of the project of model farm on potato production could not showed that technology of improved farming method with use of certified potato seeds was technically sound and economically feasible. Because seeding of certified seeds could not be done at an appropriate time due to difficulty of obtaining certified seeds and experimental areas of the model farms. Further, there were abnormally long consecutive rainy days which resulted in a big occurrence of pest and diseases.</p> <p>The experiment of model farm on potato production should be carried out again at the right time of seeding.</p>
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<b>Recommendation</b> <i>[Responsible agency]</i>	<p>It is recommended that demonstration on improved farming technology proposed in the verification study should be done by MAGA Quetzaltenango office in corporation with ICTA. Improved farming technology consists of four different crop management, ICTA standard, application of different levels of compost, IPM and use of virus free potato seeds. Demonstration farms will be constructed at 2 places consisting of Los Cabrera and Los Dias and operated for 3 years. Cultivation of potato will be done twice a year comprising Loman variety from April to June and Dias variety from July to September, respectively. Training to farmers should be made by ICTA. MAGA and farmers will share the necessary costs for demonstration at a rate of 50 to 50. <i>[MAGA in cooperation with ICTA]</i></p> <p>It is also recommended that the following monitoring should be performed by MAGA Quetzaltenango office in corporation with farmers and ICTA in Quetzaltenango. <i>[MAGA in cooperation with ICTA]</i></p> <ul style="list-style-type: none"> <li>a) monitoring period: twice a year, for three years</li> <li>b) monitoring items: (1) plant status and unit yield of potato in each different management (2) production cost and profit and (3) the number of farmers who apply the improved farming technology in their farms.</li> </ul>
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## PROJECT PROFILE #11

Project Name: Mini-Irrigation Plan

Community: Palestina

Item	Contents	Remarks																
1. Objectives	To increase farmers' income by means of 1) increasing the crop intensity with a pumping-up irrigation system and vinyl houses, 2) crop diversification and 3) organization of users association in terms of O&M of facilities and marketing.																	
2. Number of Beneficiaries	Beneficiaries in the initial stage : 75 farmers, (150 farmers in total)																	
3. Implementation Organization	Irrigation Committee of Palestina de Los Altos																	
4. Project Contents																		
1) Project Outline	In Palestina area, the farmers cultivate low profitable crops, such as potato and maize, under rainfed conditions. Because of small land areas, climatic and topographic limitations, the agriculture production in Palestina area cannot sustain their families at present. This project aims to stabilize and increase the farmers' incomes by means of introducing a small-scale irrigated cultivation with spring water which is not utilized effectively in the area.																	
2) Facility / Activity	<table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center; border-bottom: 1px dotted black;"><i>Facilities/Activities</i></th> <th style="text-align: center; border-bottom: 1px dotted black;"><i>Implementator</i></th> </tr> </thead> <tbody> <tr> <td style="border: 1px dotted black;">1) Pump station (1 pump, 1 house)</td> <td style="border: 1px dotted black;">Contractor (1-3)</td> </tr> <tr> <td style="border: 1px dotted black;">2) Pipeline ; Conduction pipeline : 1.6 km Distribution pipeline : 3.2 km</td> <td style="border: 1px dotted black;"></td> </tr> <tr> <td style="border: 1px dotted black;">3) Elevated regulating tank : 180 m<sup>3</sup></td> <td style="border: 1px dotted black;"></td> </tr> <tr> <td style="border: 1px dotted black;">4) Technical assistance : farming practices and marketing</td> <td style="border: 1px dotted black;">ICTA / INTECAP/marketing company</td> </tr> <tr> <td style="border: 1px dotted black;">5) Organization of the irrigation committee</td> <td style="border: 1px dotted black;">The study team</td> </tr> </tbody> </table>	<i>Facilities/Activities</i>	<i>Implementator</i>	1) Pump station (1 pump, 1 house)	Contractor (1-3)	2) Pipeline ; Conduction pipeline : 1.6 km Distribution pipeline : 3.2 km		3) Elevated regulating tank : 180 m <sup>3</sup>		4) Technical assistance : farming practices and marketing	ICTA / INTECAP/marketing company	5) Organization of the irrigation committee	The study team					
<i>Facilities/Activities</i>	<i>Implementator</i>																	
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4) Technical assistance : farming practices and marketing	ICTA / INTECAP/marketing company																	
5) Organization of the irrigation committee	The study team																	
3) Organization for O&M	Irrigation committee (in cooperation with the Municipality office)																	
4) Construction Period	4.5 month																	
5. Project Cost	1) Construction cost ..... Q 1,180,000 2) Training cost.....Q 48,000 Total Cost..... Q 1,228,000	Cost born by beneficiaries: Q 143,000																
6. Monitoring & Evaluation																		
<i>Item</i>	<i>Frequency</i>	<i>Data collector</i>	<i>Aggregation</i>	<i>Decision Maker</i>														
1) No. of beneficiary's attendants to the construction work	Everyday during construction period	Irri. Committee	MAGA	Study Team														
2) Progress of construction works	Every half month	MAGA/PJT staff	Study Team	Study Team														
3) Total benefits	Before and after 1 <sup>st</sup> crop season	MAGA/PJT staff	Study Team	Study Team														
4) Collection rate of the water charge	Every month	Irri. Committee	MAGA	Study Team														
7. Plan of Operation																		
	2001					2002												
<i>Item</i>	08	09	10	11	12	01	02	03	04	05	06	07	08	09	10	11	12	
1) Construction works																		
2) Technical assistance																		
3) Cultivation																		
4) Monitoring			△	△	△	△	△	△	△	△	△	△	△	△	△	△	△	△

## PDM #11: Mini-irrigation Plan

Community: Palestina  
 Period: Sep. 2001 ~ Nov. 2002

Target Group: 75 Vegetable Producers  
 Implt. Organization: MAGA & Water Users' Association

January, 2003

Narrative Summary	Verifiable Indicators	Means of Verification	Important Assumptions
<p><i>Overall Goal</i></p> <p>1. Poverty condition in central highland will be mitigated.</p>	<p>1. Farm income level will increase up to the provincial average by 2015.</p>	<p>1. Monitoring of farm income through sample interview survey and statistics.</p>	<p>1. There will be no drastic change in development policy of the Guatemalan government.</p>
<p><i>Project Purpose</i></p> <p>1. Income level of the beneficiaries will be improved.</p>	<p>1. Income level of the beneficiaries (income from vegetable production) will increase.</p>	<p>1. Monitoring of farm income through interview survey.</p>	<p>1. Similar type of projects will be implemented in other neighboring communities with utilizing the monitoring results of this project.</p>
<p><i>Outputs</i></p> <p>1. Irrigation system is utilized.            2. Water users' association is in act.            3. Water charge is properly collected.            4. The facility is properly maintained by the water users.            5. Farmers master skill of vegetable production.            6. Increase of land use intensity from 2 harvests to 3 harvests per year.            7. Increase of crop yield and quality.</p>	<p>1. Number of water users association and number of facility users            2. Collection rate is more than 80%.            3. Condition of operation and maintenance of the facility (Utilization of water charge and actual working days of the facility)            4. Number of farmers that practice vegetable production.</p>	<p>1. Record of water users' association and water users.            2. Record of water charge collection (account book).            3. Monitoring of the facility            4. Monitoring of farmers            5. Monitoring on agricultural production.</p>	<p>1. Demand for vegetable will not be worsen.            2. There is no extreme reduction in the price of vegetable.</p>
<p><i>Activities</i></p> <p>1. Construction of irrigation system.            2. Establishment of water users association and its strengthening            3. Collection of water charge by water users' association.            4. Operation and maintenance of system by water users themselves            5. Training on vegetable production            6. Acquisition of farm inputs for vegetable production            7. Arrangements for obtaining credit from Rural Bank or contract growers            8. Arrangements for marketing of vegetables</p>	<p><i>Inputs</i>  <u>JICA side</u></p> <p>1. Construction cost, training cost for operation and maintenance of irrigation system and: Q 1,180,000            2. Cost for technical assistance of agricultural farm practices and organizational assistance for water users' association (its establishment and strengthening):            Q 48,000            3. Total Construction Cost Q 1,228,000            4. Cost for provision of initial farm inputs of vegetable production : Q 143,000</p>	<p>1. There is no abnormal weather such as drought, abnormal scale typhoon, etc.            2. There is no abnormal outbreak of pests and/or diseases of vegetables.</p>	<p><i>Pre-conditions</i></p> <p>1. People have intention to participate in construction of irrigation system and are willing to pay necessary cost (water charge, etc.)</p>

**OVERALL EVALUATION #11**  
**Mini-irrigation Plan**

<b>Conclusion</b>	Because of the existence of a group of people who strongly opposed to the project, it was decided to cancel the Mini-Irrigation project with concerning about the possibility of security problem to the study team.
<b>Recommendation</b>	<p>Provided that the communal conflict is solved clearly and this project resumes in future, the executive agency should take care of the following points in implementation in order to solve villagers' suspicious mind about project.</p> <ol style="list-style-type: none"><li>1) It should be understood certainly that establishment of good relation with village people is key of the project implementation especially in such area. The public meeting and discussion should need more frequency, care and time than in normal cases.</li><li>2) It is recommended to implement the project step by step. The project should start with small number of beneficiary and small scale in order to demonstrate certainty of project execution to the people.</li></ol>