Questionnaire to target area (Field Survey) (1) **For Business**

Ref. No. Date Jan. 2002 Interviewer name

Exchange name Cabinet No

Government Name **Company Name** --Division, Section

A. Kind of Government or Company

1. Government 3. School / University 2. Semi-government 4. Hospital

5. Bank 6. Construction comp. 7.Hotel 8. Computer comp.

9. Travel agent 10. Insurance comp. 11. Big shop 12. Service

13. Plantation 14. Other

B. Address (City area)

C. Number of stuffs

persons 100%	manager	persons	%
	Workers	persons	%
	Labors	persons	%

D. Number of telecommunication facilities

1D1.Tel. Circuits (Include FAX)

1D2. Tel. Sets (Include FAX)---(PBX)

1D3. mobile telephone sets

1D4. Personal Computer

E. How much does your company pay for the average telephone fee a month?

1F1.---More than 500Birr. 1F2.---300 ~ 500Birr. 1F3.--- 100 ~ 300Birr. 1F4.---Less than 100Birr

2F4. -more than4

F. Number of E-mail address

2F1.-- 1. 2F2.—2. 2F3. ---3,

G. How much person to use at one address?

H. Internet user

Please select max. 3 application items under the lists.

1H1.News 1H2.Entertainment 1H3.Job 1H4.Down load soft

1H7.Finance 1H8.Whether 1H5.Sports 1H6.Free market

1H9.Shopping 1H10.Map 1H11.Time table

1H12.Company profile 1H13. Others

I. Access points

J. Do you want new or additional telecommunication equipments?

1J1. Telephone Yes or No

> Within 1 year If yes

> > Within 2 years

Within 3 years

Within 4 years

1J2. Mobile tel. Yes No or

> If yes Within 1 year

> > Within 2 years

Within 3 years

Within 4 years

1J3. Internet No yes or

> If yes Within 1 year

> > Within 2 years

Within 3 years

Within 4 years

K. . How mach pay for Internet fee average one month?

1K1.---More than 100Birr, 1K2.---75Birr 1K3.---38Birr

1K4. 34Birr 1K5.---19Birr

L. . How long do you use for Internet in one month?

1L1.---Less than 8H,

1L2.---Less than 15H, 1L3.---Less than

40H.1L4.---More than 40H

M Did you have an experience to use Internet Telephone?

1M1---Yes

1M2---No

N If you don't want Internet system, please select max. 3 reasons under the lists.

1N1.-- Already has e-mail address 1N2--. Computer is too expensive

1N3--. Using Internet café 1N4--. Using friend's Internet

1N5--. Using company's computer 1N6--. No interesting

1N7--. Don't know Internet. 1N8--. Access cost is expensive

1N9--. Not now but in future 1N10-- Other

P How much % is connected Internet from the computer?

Q Other comments