Japan International Cooperation Agency (JICA)

People's Bank of China Ministry of Construction of People's Republic of China

The Study on Reforms of Housing Finance Systems in China

Final Report

March 2002

Nomura Research Institute, Ltd.

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Preface

In response to a request from the Government of People's Republic of China,

the Government of Japan decided to conduct a "Study on Reforms of Housing Finance

Systems in People's Republic of China", and entrusted the study to the Japan

International Cooperation Agency.

JICA selected and dispatched a study team headed by Mr. Keiichi KUSANO

of the Nomura Research Institute, Ltd., to China from March 2000 to March 2002.

In addition, JICA set up an Advisory Committee headed by Prof. Tsutomu

MURAMOTO, Dean of Graduate School of Economics, Seijo University, which

examined the Study from specialists and technical points of view.

The team held discussions with the officials concerned of the Government of

China and conducted field surveys at the study area. Upon returning to Japan, the team

conducted further studies and prepared this final report.

I hope that this report will contribute to promoting reforms of housing finance

system and development of housing market in China, and to the enhancement of

friendly relationship between our two countries.

Finally, I wish to express my sincere appreciation to the officials concerned of

the Government of China for their close cooperation extended to the study.

March 2002

Takao Kawakami

President

W上隆朗

Japan International Cooperation Agency

Mr. Takao Kawakami President, Japan International Cooperation Agency

Note of Transfer

We, the members of the JICA Study Team, hereby submit the final report on, "The Findings of the Study on Reforms of Housing Finance Systems in China." Studies commenced in March 2000, and were completed in March 2002.

The report sets forth the proposed measures for mid-term and long-term reforms to the housing finance systems of China. Concretely, we proposed three basic measures, namely: (1) The reform of the Housing Provident Fund as the housing finance system, (2) Correspondence to increase in housing finance of the Commercial Bank; and (3) Establishment of the Mortgage/Guarantee System.

Maintenance of housing-related information systems, Cultivation of Human Resources concerned with housing finance, and establishment of Qualification System and raising/activation of the rental house market were likewise proposed as relevant measures. All measures were based on the estimation and analysis of housing demand. We are convinced that their implementation will make a great contribution to promoting reforms to the housing finance systems and enhance the development of the housing market in China.

We are deeply indebted to the personnel at JICA, the Ministry of Foreign Affairs, the Ministry of Land, Infrastructure and Transport in Japan, and all lecturers for the technology transfer seminars, including the ones from the Government Housing Loan Corporation, for their invaluable guidance and support in the execution of the study. In China, we wish to thank the concerned personnel at the People's Bank of China and the Ministry of Construction of People's Republic of China for their kind cooperation and assistance with our activities.

Mr. Keiichi Kusano

Leader

JICA Team for the Study on Reforms of Housing Finance Systems in China

Executive Summary

1. Chinese Housing Finance System Reform: Focal Points

1.1. Understanding Growth of Housing Market and Demand for Housing

China is experiencing the first housing consumption boom in its history. Chinese housing market has shifted to an era where it is now dominated by the construction and sales of "commercial housing" by real estate companies. The total floor space of houses sold in China has increased by six times within the past ten years. Majority of commercial housing was purchased by individual homebuyers. This indicates that "economization of housing market" is certainly taking place in China.

Formation and development of "filtering system" ("advancement of living standard through filtering") are very likely to occur in China. Therefore, the policy-related tasks for the Chinese government with regard to housing should include: a) developing a framework to increase the demand for housing by mid-level income earners who are cautious about purchasing houses; and b) encourage a vitalization of the various housing markets, (including markets for existing housing and rental housing,) in order to promote filtering.

In order to respond to demand for housing/housing fund, which is expected to grow in both for mid-and-long term period, public housing finance system has to be improved by utilizing existing Housing Provident Fund System (HPF System). Low-cost and high quality housing fund should to be provided. Private financial institutions should develop commercial finance system equipped with diverse and attractive financial products.

1.2. Housing Finance: Its Role in Promotion of Housing and Basic Framework

Key objectives of housing finance system reform can be summarized as following: a) to help people form assets; b) motivate people to purchase their own houses and; c) stimulate growth of the economy.

Housing loan programs with long-term, fixed, low interest rate should be promoted as a support system for asset formation. As a result, various new measures have to be established in Chinese housing finance system, such as the diversification of risks, advanced analytical technique for interest rate risks, and financing methodologies. Also, administration procedures have to be standardized in order to increase the efficiency in processing documents and forms.

Private housing finance systems alone, are not sufficient to boost the people's

demand for housing, since these systems tend to be influenced easily by the economy. Therefore, various measures such as preferential tax treatment, interest subsidy, housing allowance should be provided as part of public housing finance systems. It is important for people to form assets and gradually increase their housing purchasing abilities. China needs to establish more comprehensive and stable housing market structures, including secondary market (existing home market) and rental housing market.

Housing finance system is expected to vitalize the economy by an enlarged circulation of houses. Boosted economy will result in even greater circulation of houses. Therefore, housing policies designed to increase the number of people with housing purchasing abilities, should be included in housing financing system.

1.3. Financing for Housing Policies: Basic Directions

Financing systems for housing policies with various fundraising/operation frameworks, have to play a central role as support systems for the accurate execution of housing policies in all parts of China.

Measures by the supply side, such as a provision for housing by government organizations, are significant. In addition, demand side should also promote the establishment of housing policies and relevant legal system. For example, purchasing appropriate houses and promoting moving-in by diverse levels of private corporations can be useful. Through the provision of various incentives to each player in the housing market, the government (administration) will achieve policy objectives utilizing housing market, as well as intervene in, guide, and supplement housing market.

For the continuous improvement of housing stock through filtering, vitalization of mobile housing market (for not only new houses, but existing houses and rental houses also) is imperative. In addition, financing framework for housing policies that support acquisition of politically-guided housing, (which is designed to meet diverse demands,) should be developed.

In order to promote the measures from demand-side, various system infrastructures which will help individuals and corporations navigate housing market, should be developed. This includes, establishing housing appraisal systems, display systems, and guarantee systems, developing housing quality standards, as well as expanding mortgage, guarantee and insurance systems.

China needs to accurately forecast demand for housing and housing fund, considering not only objectives in social and economic development, but people's needs toward housing, and changing economic structure also. In addition, a structure to

incorporate these issues in housing plans in a flexible and prompt manner has to be constructed.

In Japan and major western countries, there are clearly defined roles for the public and the private sectors, in saving programs/organization and housing finance system, in order to secure stable funds and to allocate sufficient funds. This is supplemented by the government's finance and tax subsidy device. In China, too, financing systems for housing policies, which will support housing policies designed to solve various national issues, must be developed immediately.

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2. Housing Provident Fund Reform: Basic Directions and Strategies

2.1. Housing Provident Fund System and its Challenges

A mandatory housing saving program, which is directly linked to housing loans, such as the Housing Provident Fund System (HPF System) in China, is unique and does not exist in any other countries including Japan and European countries. Chinese government positions the HPF System as a core of allocation policies of monetized housing. Yet, there are numerous issues in the current HPF System, mainly in its operation.

2.2. Housing Provident Fund System Reform: Basic Direction

The HPF System will be positioned as a core of Chinese public housing finance system. Drastic changes will be made to the organization, its structure and operation, since main objective of the HPF System is to lead China's financing system for housing policies. In addition, various functions in the HPF System will be strengthened.

2.3 . Basic Directions for the Reform

The organization structure of the HPF System should be restructured based on the following nine points. While points (1) to (4) relate to short-term and urgent issues, points (5) to (9) concern mid-term and policy-related issues.

- (1) Integration of small HPFMCs.
- (2) Development and reinforcement of training programs.
- (3) Standardization of HPFMCs' administration procedures, and development of acomprehensive and integrated computerized management systems.

- (4) Promotion of ALM in HPFMCs and reinforcement of the supervising/auditing functions by the central government.
- (5) Accommodation of funds in larger area, and fund linkage with financial market.
- (6) Independent operation of HPFMCs, establishing division between administration and finance, and reorganization of administration work.
- (7) Increased control of housing policy by the central government.
- (8) Increased housing policy funds and political loans by the central government.
- (9) Aligning HPFMCs with local governments' housing plans, and providing finance/tax assistance to local governments.

2.4. Directions for Organizational Reform: Phased Organizational Reform

The main objectives of organizational reform proposed in this study are to develop a new organizational structure which will oversee the entire China, and solve issues which cannot be addressed by individual HPFMC. Reform should be executed gradually by following phases described below.

Phase 1: Transition to Administrative Function Model

The goal of nationwide integration and reorganization of HPFMCs, based on the viewpoints (1) to (4) is to address issues related to organization management, which is one of the most urgent issues.

A new organization structure of the HPF System will consists of the following three layers. The Central Housing Provident Fund Management Center will be established at the national level. The Provincial Housing Provident Fund Management Center will be developed regional level. The Urban Housing Provident Management Centers" will be built at the district level. This three-layer structure is the same as in the current HPF System. However, the new system is designed to solve managerial and financial issues, that the current HPFMCs face at the national level, in extensive area.

- Establishment of provident fund management mechanisms (Central and Provincial Housing Provident Fund Management Centers).
- Integration and reorganization of existing HPFMCs to Urban Housing Provident Management Centers.
- Development of monitoring systems for HPFMCs.
- Development of training systems and certification systems for housing finance professionals.

- Establishment of information system to improve the efficiency of administration work and customer management.

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Phase Two: Transition to Systemized Finance Model

The main objective of a new organization structure, based on points (5) and (6) is to reinforce financial functions (mainly fundraising), including modification of operations at HPFMCs.

In order to shift the organizational structure of the HPF System to a three-layer integrated financial system, following new organizations will be created as non-profit organizations independent from administration divisions. "Central Housing Finance Mechanism (CHFM)" will be established at the central (national) level, and "Regional Housing Finance Mechanism (RHFM)" will be built at the regional level.

The CHFM will keep and operate funds as a central finance institution. CHFM should possess diverse functions, such as issuing debenture when it is required. Also, under the new organizational structure, RHFM should exert influence in the regional financial market, through the accommodation of funds. At the district level, HPFMCs should function as a community-based financial institution designed to promote mutual aid, while providing support to the HPF participants.

- Reorganization of HPFMCs to housing system finance mechanism.
- Accommodation of loan funds by the Regional Housing Finance Mechanism.
- Development of fundraising measures unique to the Central Housing Finance Mechanism, such as the issuance of debentures.
- Expansion of political loans, and provision of political loans to housing suppliers, including suppliers of houses for sale and rental.

Phase Three: Transition to Specialized Financial Institution Model

The main objective of a new organization structure, based on points (7) and (9) above, is to expand Chinese financing systems for housing policies, to achieve "specialized financial institution" reform.

Drastic changes will be made to the current HPF System. "Central Housing Bank of China (CHBC)" (tentative name) will be established as a specialized financial institution, responsible for financing for housing policies.

CHBC will directly raise its own funds by collecting housing savings and issuing debentures. In addition, the HPF funds and postal savings that are currently managed by the government will be pooled in the fund operation division of Central Housing Bank of China. (It must be beneficial to investigate whether a special account should be established in the

Ministry of Construction or not.) The bank will use these funds as financial resources to execute housing finance in accordance with the state's housing policies.

- Establishment of the CHBC: transition to specialized housing policy financial institution.
- Formation of Central Housing Committee, which will provide consultations to the CHBC management.
- Introduction of voluntary housing saving program.
- Introduction of housing-related taxes (local tax, housing policy foundation).
- Reinforcement of the housing political loan function.
- Introduction of housing policy information systems to provide information on prospect of housing demand and supply, etc.

3. Private Housing Finance System Reform: Directions

3.1. Expansion of Housing Finance and Challenges for Public Commercial Finance Institutions

Housing loans by the state commercial banks have shown a significant increase since 1998. Particularly, housing loans for individual borrowers have risen sharply. Housing loans by the financial institutions in the private sector are expected to play a significant role. In addition, the ratio of housing-related loans in commercial banks' total amount of loans has been rapidly expanding. In the future the ratio could be as high as 15%.

Unlike corporate loans, housing-related loans and housing loans for individual borrowers present numerous risk management issues, such as gathering personal credit information, securing deed of warranty, appraising mortgage, handling changes in mortgage prices, assessing personal credit, and investigating deed of warranty. In addition, the efficiency of administration work could be a problem in personal housing loans because the number of loans and the volume of administration work are large, although the amount of each loan is small.

The larger the Chinese housing market grows, the more significant solutions for these problems become. One of the issues relate to risk management and the protection of account receivables. Another issue concerns banks' cost management and profitability.

3.2. Private Housing Finance System Reform: Basis Directions

In western countries, the competition in banking has become increasingly fierce.

The banks' deposit-loan spread has been decreasing because corporate fund raising methods are more diversified. Individuals nowadays are more selective about interest rates for personal savings. In China, too, credit risk management and cost management have become increasingly significant for banks.

Breach rate of personal housing loans is currently quite low in China and it remains as a small issue. However, if housing loan-related business expands, accident rate is expected to increase also. Therefore, guarantee/insurance systems such as institutional guarantee systems need to be established immediately.

Japanese commercial banks have longer history in the area of loan screening, compared to their Chinese counterpart. Chinese commercial banks can learn from Japanese practices, (such as internal control, double check, asset appraisal, confirmation of deed of warranty).

Chinese banks' finances could be negatively impacted unless cost management in housing loans is pursued, such as standardization of administration documents, and development of information system. With China's membership to WTO, foreign financial institutions are likewise expected to enter Chinese market. Therefore, Chinese banks must implement cost management structures that can compete globally.

Breach rate of personal housing loans is currently quite low in China. However, China's new challenge is to balance a relationship between risk management and the improvement of service through product diversification. There are a number of aspects in Japanese commercial banks' housing loans that Chinese counterparts can learn from. In particular, studying reinforcement measures for personal housing loan management and customer services by Japanese banks can be very useful.

3.3. Establishing Credit Risk Management Systems: Learning from Japanese Examples

One of the most significant issues for Chinese banks is risk management. Particularly, the development of credit risk management systems is particularly important, since credit risk is supposed to occupy 60% of all types of risk that exist in banks.

Various risk management measures in Japanese financial institutions can be informative for Chinese banks. These include: a) development of credit rating systems; b) establishment of risk management organizations; c) quantification of credit risk; d) portfolio management; e) asset allocation systems (allocation of risk capital, management by risk management) and; f) creating regulations and manuals.

4. Establishing Mortgage/Guarantee Systems: Basic Directions

4.1. Necessity for Establishing Mortgage/Guarantee Systems

In order to maximize purchasing abilities of the people who have a desire to buy a house, (and to minimize risk of individuals and financial institutions,) guarantee systems designed to meet specific needs of each loan user and matching guarantee institutions, have to be established. In addition, developing appropriate risk management structures/methods is also imperative in housing finance system.

In China, guarantee systems for housing loans are still underdeveloped. Therefore, new mortgage/guarantee systems should be developed to achieve following objectives.

- (1) Supplement credit capability of housing loan users (developing credit systems.)
- (2) Support lower-mid income earners who request for housing loans (improving housing finance system.)
- (3) Assist housing loan users who have difficulty in repaying loans (securing and stabilizing individuals' lives.)

4.2. Establishing Mortgage/Guarantee Systems: Directions

One of the major directions in designing mortgage/guarantee systems is to implement a framework to supplement credit by guarantee institutions, and not by individual guarantors. In addition, guarantee supplement business is linked closely to loan business. Therefore, these two must be coordinated as one. Guarantee business should be part of financial business, and mortgage guarantee organizations should have finance functions as well.

Guarantee systems by both public and private sectors should be established simultaneously. Roles for the public sector and the private sector should be clearly defined.

Guarantee institutions should be established throughout China. The size of each guarantee institution should match each region's specific conditions. This will maximize economies of scale and minimize total risk. At the same time, it will enable centralized management/supervision by relevant government institutions

Risk management is a core of guarantee business. For reliable risk diversification and to secure debenture, implementation of reassurance system, as well as requesting mortgage and guarantee should also be investigated.

4.3. Strategies for Establishing Mortgage/Guarantee Systems

(1) Establishment of Public Guarantee Institutions

Characteristics	Details
Name (tentative)	Central Housing Guarantee Organization
Characteristics	Public service institutions
Service lines	Provide guarantee/insurance services for housing loans
	Broker politically-guided housing
Supervisory	Supervised jointly by the Ministry of Construction, People's Bank of China and the
organizations	Ministry of Finance.
Structure	Nation-wide operation with regional emphasis
	Central headquarters Regional headquarters Branches
Main functions	Politically-guided loans
	Political coordination for guarantee for general loans
	Coordinate mortgage guarantee systems/policies (quality assessment, property
	appraisal, quality guarantee, completion guarantee, etc.)
	Coordinate with relevant organizations, such as consigned financial institutions and
	affiliate insurance companies.
	Issue debentures
	Collect guarantee feels
	Collect debentures (management of parties entitled to recourse)

Source: JICA Study Team

(2) Establishing Guarantee Organizations by Commercial Banks

Major objective in establishing guarantee organizations by public sector is to develop guarantee organizations affiliated with commercial banks.

Leading commercial banks in China are large and have operations throughout the nation. If guarantee organizations affiliated with these banks are established, economies of scale within the same group can be expected (as a guarantee organization as a parent bank and subsidy). It will also be possible to build branches with different functions depending on specific conditions of each region.

It will be almost impossible for all the Chinese commercial banks to start developing affiliate guarantee organizations simultaneously. Therefore, banks with enough demands and which meet required conditions, should start first. In addition, relatively small commercial banks with limited area of operation might have difficulty in developing affiliate guarantee institutions on their own. Therefore, it might be better to launch joint-guarantee

organizations with other banks, as required.

(3) Establishing Reassurance Systems (Implementing Reinsurance Systems)

Under the socioeconomic system where there are constant structural changes in social environment, financial environment and labor market, risks exceeding the range granted in the guarantee system design (accident rate), should also be considered. Reassurance systems to hedge abnormal risks that are difficult predict should be established.

It is possible to include insurance premium for reassurance in guarantee fees paid by loan users. However, a scheme that is linked to group credit insurance, such as group life insurance or accidental insurance, will be more effective, considering actual conditions of current insurance industry in China.

Group credit life insurance systems should be developed to handle unexpected accidents, such as debtors' death or serious injuries. Also, accidental insurance systems should be established to handle the cases where loan properties are damaged by fire or natural disaster.

Insurance institutions that provide insurance services/products for reassurance purposes should have politically-guided functions. If there is excessive budget, the possibility of establishing of public insurance institutions specializing in reassurance services should be investigated. The same objectives can be achieved by launching new reassurance/reinsurance products for housing loans while utilizing insurance companies' existing infrastructure and network.

5. Building Support Infrastructure for Housing Finance System Reform: Directions

5.1. Strategies for Developing Housing-Related Information System

(1) Establishing Housing Finance Information System

For the efficient operation of the HPF System, information system linking the HPF and commercial bank on-line has to be built. Strategic development of housing finance information system, which fits each phase of the HPF System reform, is imperative. Investigating the total on-line system by the Japanese Housing Loan Corporation can be very useful.

For the development of housing loan information system, various issues such as which administrative organizations should be in charge, of developing a new system and creating concrete plans for immediate implementation, must be examined.

(2) Establishing Personal Credit Information System

• Developing and utilizing personal credit information system is quite important in risk/lending management of housing loans. Shanghai Zixin Corporation is a pioneer in this field. A greater number of regional-based personal credit information corporations should be established. In addition, a large-scale credit information network between multiple regions should be launched to link and manage several personal credit information systems.

(3) Building Housing Distribution Information System

Housing distribution information system is a basic infrastructure for the vitalization of housing market. The system should have multiple functions such as: registering/posting/advertising properties, property brokerage, search engines, budget-planning system for homeseekers, and appraisal system for posted information.

Housing distribution information system will be operated via Internet or magazines. The cost will be covered by fees from construction companies, real estate companies, and loan companies including banks, for posting information or when deals are made. Its maintenance and operation should be managed continuously by private corporations.

5-2. Training Professionals and Certification Systems in Housing finance

Training specialists with professional knowledge/abilities and placing these individuals in appropriate, relevant organizations is critical, as a basis of housing finance system. Sustainable personal development can be made possible by developing the right training programs. Also, staffing can be made more successful by introducing a certification system which can systematically and accurately places certified employees in the organization.

One of the ways to make real estate transactions safer and to develop housing finance system soundly and effectively is escrow system.

In order to establish an escrow system, (which requires professional abilities and credibility of third parties,) the existing national certifications should be utilized. In addition, comprehensive housing finance-related certifications should be newly established.

Certification system for "Housing Finance Manager" that tests knowledge in loans (screening, loans, debenture management, collection), escrow (commission a reliable third party to sell/buy houses, which is subject of loans, and ensure that transaction is conducted accurately) is recommended.

There should be a linkage between training programs and certification system.

5.3. For the Vitalization of Housing Market

For the mid-and-long-term, and sustainable vitalization of housing market in China, formation of markets for existing houses and private rental houses is significant. Implementation of various measures to private sector should be examined in order to indirectly guide/stimulate market. These measures include creating, maintaining, improving high quality housing stock in rental housing market, reinforcement of filtering functions in housing market, creating environment for organizing and disclosing information on individual property, providing tax and financial incentives.

In addition, following measures should be examined also: a) establishment of information system, temporary procurement, preservation/maintenance of existing housing stock by the government; and b) re-injection of current housing stock into existing housing market or private rental housing market.

(1) Establishing Basic Housing information Registration System and Utilizing Database

It is important for "main consumers", "main suppliers (constructors)", "information/service providers" to be able to search and utilize high quality information when trading housing, conducting transactions for rental housing, or providing brokerage/information services. In order to achieve these objectives, information system on housing asset, such as exiting housing stock and newly-built commercial housing (which is rapidly increasing), should be developed and utilized. This will be executed through the establishment of "Basic Housing Information Registration System" and development and operation of relevant database.

Basic Housing Information Registration Organization will be founded to manage this database. The organization will be responsible for designing and developing a database and its operation method/standards, while assessing the public needs of main consumers and main suppliers.

(2) Establishing Housing Distribution Promotion System

The objective of housing quality examination and technical appraisal system is to:
a) accurately evaluate and judge safety standards of existing and new houses and; b)
provide/establish high quality basic housing information to vitalize housing market. Technical
standards and matching certification system, (which consist of several levels of
certifications,) should be designed and established by the central or regional government. This
will enable cultivation of a large number of housing quality appraisers comparable to the
volume of housing construction, sales, and distribution.

Competent employees in real estate brokerage companies are imperative for the smooth trading of existing house or transaction of rental housing, by utilizing basic housing information including housing quality examination, and technical appraisal system. These employees should have the knowledge and skills in construction technology, market value appraisal, housing finance system, IT, and contractual issues.

(3) Promoting the Distribution of Existing Stock and Utilization of SPC

"Housing rating" will be conducted based on certain appraisal standards, by understanding quality and quantity of existing housing stock by using basic housing information database, which includes housing quality examination and appraisal information. Based on the rating, various measures for the promotion of trading existing houses and distribution rental houses, or for preservation, maintenance, and redevelopment ("scrap and build"), should be examined.

Introduction of legal, tax, financial systems should be examined, to allow establishment/operation of SPCs which will buy, preserve, renew, resell or rent block(s) of housing complexes.

(4) Establishing Systems to Promote Construction/Consumption of Quality Public Rental Housing

Promotion measures for rental housing which match the conditions unique to China should be established. Examining "Quality Rental Housing System" in Japan or similar systems in other countries can be useful. By clearly defining requirements to receive preferential treatment, only certain groups of people (income level, age, etc.) can be made eligible for the preferential treatment. At the same time, this will help shape housing market to meet various consumer needs, (by supplementing supply systems of newly established commercial housing,) which tend to focus only on satisfying high income earners' needs.

5.4. For the Establishment of Infrastructure for Promoting Housing Policies

For the promotion of housing policies in China, following objectives should to be achieved:

- (1) Accurately grasp changes in people's needs toward housing and establish housing plans based on quantitative prospects of demand for housing;
- (2) Investigate the effectiveness of housing plans/policies on a periodical basis, and establish a system to incorporate the results of investigation in the subsequent plans and;

(3) Develop housing plans which consider the total number of houses required in public/private sectors, in regional/national level, and the amount of public fund needed.

Developing and utilizing housing-related statistical system, and establishing a process for housing plan (housing fund plan) are required as an infrastructure to achieve the above objectives.

1) Developing and Utilizing Housing-Related Statistical System

Currently, numerous types of statistics are being developed in China, (such as statistics for investment and sales,) and are provided on-line. However, utilization/usage of these data is extremely limited, and a wide-rage of information required for building housing plans has not been created.

Therefore, housing statistics system, which shows current situations of housing (amenities), people's needs toward housing, and effects of establishing houses, should be developed as system infrastructure to help affiliate organizations build plans that meets consumer needs. In addition, a method that systematically incorporates these matters into housing plans should be established.

2) Establishing Process for Developing Housing Plans (Housing Fund Plans)

In order to cope with rapidly changing housing market, and to promote effective housing policies (which are in line with housing finance) for mid-and-long period of time, current mid-and-long term housing plans need to be elaborated and looked at from a different angle. Particularly, the Five-Year Plan for each city (plan period is five years) and the Housing Development Plans (plan period is 5 years and 20 years) need further review and modification.

Traditionally, developing plans and relevant fundraising/financing measures have not been properly linked in Chinese housing plans. A framework and process, which will help forecast demands for housing/housing fund accurately, and to incorporate results of forecast in housing (construction) plans flexibly and promptly should be developed.

Specific measures that should be investigated include: a) developing and utilizing forecast method for housing demand; b) establishing organization structure for cross-sectional housing policy development and assessment; c) building information network to support housing plan development; and d) retaining and training professionals.

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