# Summary and Recommendations

Chapter 1 Introduction

#### 1.1 Background of the Study

The Government of the Tocantins State, with the technical cooperation of JICA, elaborated the Integrated Development Master Plan of Agriculture and Livestock of the State between 1997 and 1998. Furthermore, the State Government, through the Federal Government of Brazil, has requested the elaboration of the Study of the Agriculture and Livestock Development in the Northern Region of the Tocantins State (Master Plan and Feasibility Study) to the Government of Japan in 1998. As a response for this request, the Government of Japan sent a JICA Preliminary Mission, in November of 1999, headed by Mr. Masahito Sato that culminated with the signature of the Scope of Works in December 6<sup>th</sup> of 1999.

JICA, in turn, based on this Scope of Works, started the studies in 2000, comprehending two fiscal years. The Study was divided into works carried out in Brazil and Japan. The work in Brazil was carried out in two phases: from April 16<sup>th</sup>, 2000 to September 12, 2000 and from October 31, 2000 to January 28, 2001. The results of these two phases culminated with the Master Plan and the Feasibility Study of Priority Areas which are detailed in this report.

#### 1.2 Objectives of the Study

The Study objectives are presented as follows:

- To elaborate the Master Plan and the Feasibility Study regarding to the Integrated Development Plan of the Agriculture and Livestock Husbandry Sector, with the promotion of the agriculture and livestock taking into consideration the environmental conservation, the consolidation of the productive structure, and the improvement of life conditions at the Northern Region of the Tocantins State (approximately 37 thousand km<sup>2</sup>);
- To instruct and perform technology transfer about the study and planning methodologies to the Brazilian counterparts.

#### 1.3 Study Area

The Study Area encompasses the Northern Region of the Tocantins State (37 thousand  $km^2$ , 38 municipal districts). However, other regions shall be considered regarding to the Study on Market and Commercialization of agricultural products.

#### 1.4 Scope of the Study

The present Study is being carried out in 2 phases. The main contents of the 2 phases' works are presented as follows.

#### (1) Phase I (April 2000 to March 2001)

- 1<sup>st</sup> Study in Brazil (April 2000 to September 2000)
- 1<sup>st</sup> Work in Japan (October 2000)

#### (2) Phase II (November 2000 to March 2001)

- 2<sup>nd</sup> Study in Brazil (November 2000 to January 2001)
- 2<sup>nd</sup> Work in Japan (February 2001 to March 2001)
- Presentation of the Draft Final Report in Brazil (June 2001)
- (3) Elaboration of the Draft Final Report (July 2001)

# Chapter 2 Socio-Economic Background

Country Area	$8,547,404 \text{ km}^2$
Political Division	26 states and 1 federal district
Population	157,079,573 inhabitants (Census 1996)
Rural Population	22%
Social Conditions	Average Life Span: 67.6 years; Infant Mortality: 42 in 1000 children; Birth Rate: 2.2; Education Rate: 88%; Illiteracy Rate above 15 years: 19%; HDI: 0.74 (Brazilian Average).
Economic Conditions	GDP Growth in 94: 5.9%; GDP Growth in 98: 0.1% (Influence of measures on currency exchange rate policies, financial measures to restrain the inflation, and protection measures against the economic crisis in Asia and Russia)
External Debt	After the implementation of the Real Plan as a measure to stabilize the economy, the external debt has increased from 14.8 billions of Reais in 94 to 23.5 billions of Reais in 1998.
National Politics	For the stabilization of the inflation and of the currency, the market was opened to the foreign capital and the globalization was promoted, with the reduction of the Federal Government responsibilities, activation of private investment, organizational reform, etc.
Economic Policy	Improvement of infrastructure utilizing private resources based on the privatization and introduction of foreign resources (Strengthening of the economic basis to cope with the international competition).
PPA (Pluri-Annual Plan)	An economic growth with the alleviation of regional and social differences is intended, with a less unequal and more stable distribution of income based on the productive and competitiveness growth. Considerations about the environment are also an important target.
Federal Agricultural Policy	Increase of the food production, maintenance of the exportation strategy, promotion of the sustainable agriculture, conservation of natural resources and increase of job opportunities. The agricultural policy aims at re-evaluate the agricultural credit, re- define the federal responsibilities as for the commercialization and supply, reduction of interest rates, etc., in order to attain the aforementioned targets.
Agricultural Policy Measures	Revision of debts, policy of minimum prices, reform of the storage policy, consolidation of the agricultural credit policy, promotion of the foreign capital introduction, strengthening and reconstruction of the research and technical extension policy, expansion of the transportation routes and port facilities, diversification and modernization, strengthening and reconstruction of the animal and vegetal control policy, increase of the private sector participation in the transportation sector.

#### 2.1 General Conditions in Brazil

# 2.2 General Conditions of Tocantins

Political Division and Population	Political Division: 139 municipal districts, Population in 96: 1,048,642 inhabitants			
Economy Trends	Structure of the Productive Sector: Mainly Primary Sector (Agriculture, Livestock Husbandry, etc.);			
State Politics Trends	PPA: To construct a State taking into consideration aspects of modernization, economy and social conditions.			
Improvement of Transports and Energy Infrastructure	Consolidation of the multi-modal transportation system.			
Production Plan of the	In parallel to the formation of a competitive agricultural sector, improving			

Agricultural Sector	infrastructure and promoting the agricultural production, the agricultural products processing sector is expected to be formed, as well as incentive to eco-tourism is expected to be carried out, etc., thus forming a sustainable agricultural sector.	
Plan of Economy Activation	Plan of the North-South Railway Improvement, Plan of Navigation of the Araguaia- Tocantins Rivers, Incentive to the productive sector with the Improvement Plan of State Roads, Plan of Rural Electrification, Construction of the Hydroelectric Plant of Lajeado, Poultry Husbandry Sector, etc.	
State Environmental Measures	Environmental improvement with the implementation of measures to alleviate the environmental impacts, promoting conservationist enterprises, and respecting the environmental laws.	
Agricultural Sector Trends	<ul> <li>Approximately 9% of the land owners possess 56% of the properties;</li> <li>More than 52% of the producers get less than 1 minimum wage;</li> <li>Reduction of the cultivated area as a whole.</li> </ul>	
Agricultural Credit	Most of the credit is related to livestock husbandry, experience of the State Government: 34 millions of Reais (0.4% of the Total).	
Environment	Necessity of Preserving the Amazon Forest: 80% and Cerrado: 35% (50% each according to the State Law)	

# Chapter 3 Present Conditions of the Study Area

## 3.1 Natural Conditions

Climate		Humid Tropical Climate (B1wA'a') and Humid and Sub-humid Tropical Climate (C2rA'a').
Rainfall		Annual Rainfall: 1,400 to 1,800mm; Clearly Defined Rainy and Dry Seasons; 85% of the rainfall is concentrated during the Rainy Season.
Mean Temperature	Annual	27 to 28 °C
Hydrology		Divided between the Araguaia and Tocantins rivers basins
Topography		Undulate
Soils		36% of soils are sandy; Lateritic soils as Yellow Latosol is the main one; 30% is composed of dark-red latosol, red-yellow podzolic and dark-yellow podzolic.
Vegetation		Forest Cerrado (Cerradão): approx. 30%, Open Rain Forest: 28%, Dense Rain Forest: 20%.

# 3.2 Rural Sociology

General		
Population	<ul> <li>Population: approx. 360,000 inhabitants (32.3% of the State);</li> <li>Population Growth: 2.5% per year.</li> </ul>	
Social Conditions	<ul> <li>High rate of poverty;</li> <li>Land owners without land registration and subsistence agriculture is an obstacle for most farmers to access to credit lines.</li> </ul>	
Land Reform	29 municipal districts have 77 of the INCRA settlements, where 7,937 families live.	
Social Problems	Low life quality, lack of health and education facilities in the rural areas.	
Technical Assistance	Lack of technical assistance in the agriculture and livestock husbandry sector.	
Indigenous	1,230 resident indigenous.	
Education	Graduation rate in the primary level (equivalent to the first 4 years of the middle high school) is 62% and 63% for the equivalent of the complete middle high school, considered low.	
Health	Poverty, malnutrition, lack of hygiene, etc., causing large number of cases tuberculosis, Hansen's diseases, pneumonia, etc.	

Information on Rural So	ciety through the Workshops
Agricultural Diversification	The lack of information about grains cultivation and technical assistance was mainly pointed out.
Production Nucleus	There was a great interest. There is mainly a lack of banking credit and technical assistance.
NaturalResourcesExploitationandEnvironmentalConservation	The low mechanization rate, low prices of products and lack of assistance activities among others were mainly pointed out.
General	The necessity of improving the basic productive activities with the introduction of new agricultural activities was pointed out.
Producers Willingness	<ul> <li>The following aspects were pointed out:</li> <li>Dissatisfaction with the assistance structure;</li> <li>Intends to accept the fruits cultivation, fish farming and natural resources exploitation activities;</li> <li>Settlements are in their initial organization stage, only producing for self-consumption at present;</li> <li>Many of the machinery introduced by the government are not being used;</li> <li>Cattle raisers are interested in the agricultural diversification, with special interest in bringing new producers with experience on grains cultivation;</li> <li>Concern about the influence of the deforestation and Forest fires on the environment.</li> </ul>

## 3.3 Infrastructure Conditions

Roads Network	Improvement being carried out. The transportation of products to the main regional markets is becoming possible.
Railways Network	<ul><li>Fast progress in the railways network improvement;</li><li>With the possibility of transporting large amounts, the grains transportation shall be facilitated.</li></ul>
Storage Facilities	There is only capacity to store 13,500 t in the State though there are large-scale private storage facilities crossing the Tocantins river. Thus, the transportation of big loads would be possible.
Electrical Network	Improvement in fast progress.

## 3.4 Present Land Use

Land Use	Pasture: 53.3%, Cerrado: 25%, Forest: 19%, Others: 2.7%	
Agriculture Land	Only 0.63% (37,000 ha) of the properties.	
Livestock Husbandry Land	<ul><li>There are 12,000 in total.</li><li>The average is 123 heads and 168 ha of pasture by producer.</li></ul>	

# 3.5 Present Conditions of Agriculture

Agricultural Production	<ul> <li>Rice, maize, pineapple, sugar cane and cassava are the main crops;</li> <li>Low production;</li> </ul>
110000000	<ul> <li>Cultivation is mostly for self-consumption, and only the surplus is</li> </ul>
	commercialized.
Cultivation Conditions	• Large-scale Producer: the main activity is basically cattle fattening;
	• Medium-scale Producer: most of them carry out the production of calves and milking cattle raising;
	• Small-scale Producer: grains production together with a small livestock
	production for self-consumption.
Conditions of Rural	• INCRA settlers: production for self-consumption, not getting income from

Economy	٠	agriculture; Small-scale Farmer: the gross income increases proportionally with the introduction of livestock husbandry;
		The gross income with milking cattle husbandry tends to be a little higher when compared to calves production;
		Rice, maize: the producer is forced to produce for self-consumption since the production cost is higher than the Gross income.

# 3.6 Present Conditions of Livestock Husbandry Sector

Number of Animals		25% of the State total bovine cattle, 27% of poultry, thus being the biggest producer of bovine cattle and poultry in the State.	
Bovine Husbandry	cattle	Most of the meat bovine cattle husbandry is carried out by the large-scale producers through the extensive system.	
Meat Manner	Production	Most of the large-scale producers purchase calves in the market for fattening. The extensive system is used and the pastures degradation is observed.	
Race		<ul> <li>Meat bovine: mostly Nelore</li> <li>Milking bovine: crossbreds of Nelore female with males of the races Holandesa, Girolanda, Pardo-suíço, occurring low milk production.</li> <li>Bubaline cattle: main races are Murrah and Jafarabadi (riverside type) with high milk production and productive life span.</li> <li>Swine husbandry: most of the female for reproduction are of the Piau race.</li> </ul>	
Poultry		Large-scale poultry integration companies from outside of the State are arriving at the northern region.	
Measures FMD free	to make	The Tocantins state managed to become FMD free zone in January 2001 with vaccination.	
Pastures Conditions	Use	80% are artificial pastures, mostly degenerating and with a supporting capacity of less than 1 head/ha.	

# 3.7 Present Conditions of Processing and Commercialization of Agricultural Products

Conditions of the Agricultural Processing Sector	There are poultry integration companies arriving at the region due to the progress of the transportation infrastructure improvement and privileged natural conditions of the region.
Cassava	Soon a factory with the processing capacity of 30 t/h shall be opened.
Tomato	Industry of tomato juice (12 t/h)
Meat Cattle	Most of the cattle is commercialized as alive cattle to the NE of Brazil, the remaining being processed and commercialized. The existing processing plants are the FRINORTE (750 heads/day) and the COOPERCARNE (300 heads/day).
Conditions of Transports Infrastructure	The Belém-Brasília highway (BR-153) is the main transportation highway. The grains producers are establishing along the north-south railway which was extended until Estreito in Maranhão State.

## 3.8 Present Conditions of the Environment

Vegetation	Few remaining native vegetation.				
Green Area	11 municipal districts present less than 10% of their areas as green areas. The green area percentage is of 19.1%, where most present less than 20%.				
Conservation Area	Indigenous reservations and water source protection areas are obligatorily conservation areas.				
Present Conditions of Nothing more than Teca cultivation recently started. Silviculture					

3.9	Existing Development Plans
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Agriculture	Integrated Development of the Bico do Papagaio region and Private Production of Banana.
Agricultural Products Processing Sector	Industries of tomato processing and cassava flour in operation.
Infrastructure Improvement	Improvement of State roads.
Energy	Hydroelectric energy, north-south transmission line, PERTINS
Transports	Multi-modal platform, Araguaia-Tocantins waterway, Paving/Improvement of state roads, Construction of the north-south railway, Railway in the stretch Xambioá-Estreito.
Social Sector	High illiteracy rate, low health and hygiene conditions quality.
Environmental Sector	PGAI, re-evaluation of the Tocantins State Policies, Plan of Eco-Tourism of the Tocantins State.

#### 3.10 Relation with the Master Plan

M/P Conditions and Relation with the Present Study	<ul> <li>Program of Improvement of the Agricultural Productive Structure: the structural improvement of concerning agencies and the plan of animal and vegetal inspection are in progress. Necessary items related to the strengthening of agricultural research and development of human resources shall be included in this study.</li> <li>Program of Promotion of Sustainable Agriculture: a plan is being elaborated for the smooth implementation of this program.</li> <li>Program of Regional Development: technical transference shall take place in order the State can independently carry out this activity.</li> <li>Sectorial Development: shall not be included.</li> <li>Program related to the Private Sector: indirect assistance shall take place for that there private investment is carried out.</li> </ul>
Themes of the M/P and Development Guidance from the View Point of	• Conditions of Regional Economy: necessity of minimizing problems related to the lack of resources for production, low productivity, lack of market and low prices;
the Study Area Conditions	• Livestock husbandry: necessity of converting the current extensive livestock husbandry into intensive one;
	• Agricultural Production: there are no conditions for an economic cultivation due to the lack of technology and experience;
	• Agricultural Credit: difficult access to the existing credit lines due to the lack of conditions for the elaboration of plans and capability to offer guarantees. The improvement of agricultural credit would be important also to raise the producers' lives quality.
	• Land Use and Environmental Conservation: it is necessary to reduce the pastures area considering that the area currently being utilized has already surpassed the levels required by the forestry laws;
	• Development Strategy: it is necessary to convert the extensive agriculture into intensive one.
Revision of the M/P taki	ng into consideration the Producers' Willingness according to the Social Study
Problems to be Solved and Items to be Evaluated	<ul> <li>Lack of resources and production technology;</li> <li>Low productivity due to pasture degradation, low quality of products, high production cost, etc.;</li> </ul>
	<ul> <li>Fragile organization and monoculture turn the production basis weak.</li> <li>High awareness about environmental conservation due to the region being part of the Amazônia Legal region, besides the acknowledgement of the problems caused by the reduction of forests and uncontrollable forest fires.</li> </ul>
Items to be Evaluated in the Elaboration of	<ul><li>The following 6 items shall be evaluated in the elaboration of the plan:</li><li>Appropriate crops in compatible land</li></ul>

the	Development	٠	Promotion of agricultural diversification
Scenario		٠	Promotion of production nucleuses
		٠	Promotion of conservation
		٠	Strengthening of agricultural assistance
		٠	Improvement of agricultural assistance

## 3.11 Potentials and Restrictions

Agricultural Diversification	A great economic improvement is expected, with a significant increase of livestock husbandry productivity and grains production, also increasing the effects of job opportunities promotion. However, since the producers do not have grains cultivation technology, it is highly necessary to bring outside grains producers at the initial stage. On the other hand, there shall be problems in supplying resources to these new participants.
Production Nucleus	The region's culture and animals can be advantageously utilized for the introduction of economically feasible models in order to transform these products in typical products of the region and organizing the producers. However, despite the great effect on the promotion of job opportunities, since this is a new cultivation method, some technical assistance problems may be faced by the producers. The lack of capacity in supplying guarantee creates financial problems to the mini-/small-scale producers.
Conservation Enterprises	The privileged natural condition makes the region appropriate for silviculture, specially considering the great possibility of wood demand increase in the future. However, the introduction of silviculture is hindered by the technological delay and by the long return period of the investment. Although the promotion of the natural resources exploitation industry is an efficient way to use the natural resources, even appropriate for the low income population, this sector presents low economic effect.

## Chapter 4 Development Scenario of the Northern Region

# 4.1 Background of the Development Scenario

Problem	s and Possibilities in Conservation and in the Economy Activation
Problems	<ul> <li>Environmental level: necessity of measures to convert pastures into green areas (± 13,000 km<sup>2</sup>);</li> <li>Introduction of conservationist measures: difficult if an economic improvement do not take place considering the poverty conditions;</li> <li>Large-scale Producer: heavy financial load of the conversion costs of pastures into conservation areas;</li> </ul>
Possibilities	<ul> <li>Most producers do not have financial basis, and cannot access to credit lines.</li> <li>The increase of the conservation area and of the producers' income shall be possible converting the extensive agricultural activity into intensive one;</li> <li>There is great possibility of converting into intensive livestock husbandry through the crops rotation method (introduction of grains).</li> </ul>
	Residents Willingness
Agricultural Production	Improve the low productivity due to the employed cultivation methods and lack of resources, as well as to the lack of technical assistance.
Livestock Husbandry	Reduce the financial problems, problems with facilities (fences, corral, etc.) in order to attain the intensive livestock husbandry. Deal with the increase of interest in introducing new species such as buffaloes and swine.
Commercialization	Improve the transportation means and the access to market information on the part of the mini-/small-scale producers.
Credit	The following problems are expected to be solved:
	• Large-scale Producer: problems with the high interest rates of credit and lack of

	<ul> <li>guarantee capability;</li> <li>Mini-/Small-scale Producer: problems in accessing agricultural credit due to the lack of guarantee capability;</li> </ul>		
Infrastructure	Urgency in the improvement of the Study Area's roads.		
Producers' Associations	Necessity of improving administration knowledge considering that their organization is still immature.		
Conservation	Urgency in measures to solve the forest fires problems, improper conservationist measures, little activity of the natural resources exploitation groups, etc.		
	Federal Government Measures		
Policy	Reduce at the minimum the government participation, but still giving due attention to the basic infrastructure improvement.		
Administration	The local governments shall bear more responsibilities.		
Resources Tocantins State	of Carry out enterprises with private resources considering the difficulty in performing this only with public resources in the current political and financial context of the		

# 4.2 Establishment of the Development Scenario Targets

	Targets
Targets	Activation of regional economy and Conservation of Natural Resources
Activation of Regional Economy	<ul> <li>Improvement of pastures and establishment of the foundations for the intensive cattle husbandry through the introduction of grains cultivation in extensively utilized pastures;</li> <li>Intensification of livestock husbandry and increase of land production raising the livestock husbandry technical level.</li> <li>Mini-/Small-scale Producer: Promotion of integrated administration utilizing intensively the land.</li> </ul>
Conservation of Natural Resources	<ul> <li>Reduction of areas utilized for agriculture and cattle husbandry, increasing the conservation areas through the efficient use of land resources;</li> <li>Introduction of commercial silviculture, silviculture for conservation, silvi-pastoral activity and control of forest fires.</li> </ul>

# 4.3 Strategies to Attain the Development Targets

	Development Scenario at Short, Medium and Long Terms	
Short Term (until 2005)	• An integrated production shall be started together with the bubaline cattle husbandry, with the introduction of the intensive livestock husbandry, production of grains through the cultivation of appropriate crops in compatible land based on the land use plan;	
Medium Term (until 2010)	<ul> <li>With the pastures improvement through the grains cultivation, the production of grains and meat shall increase;</li> <li>The bubaline and swine cattle husbandries shall be in full progress, thus starting the construction of the foundation for the capital formation by the mini-/small-scale producers;</li> <li>The production of grains, fruits, greenery and livestock products shall increase with the start of the production nucleuses;</li> <li>The silviculture shall be expanded, significantly increasing the green area.</li> </ul>	
Long Term (until 2015)	• Reduction of degraded pastures and increase of conservation areas. Thus, with the start of an intensive agricultural activity, the conversion into grains and meat production areas shall take place. As the result, the sustainable development shall be established.	
Development Strategies		
Methodology to Attain the Scenario	Establishment at the political level of an environment where the conversion into intensive agriculture and the participation in conservation activities would be possible, attaining the agricultural development and permanent environmental conservation for the producers.	
Targets at the	Converting areas with improper productive activities into conservation areas, thus improving	

Targets at the<br/>Producer Level<br/>atConverting areas with improper productive activities into conservation areas, thus improving<br/>the production conditions of producers. Thus, the poverty and environmental problems could<br/>be solved with the economic improvement of the northern region.Medium<br/>Long Termsand

#### 4.4 Development Scenario of the Northern Region

The development scenario of the Northern Region encompasses the attainment of the required environmental standards, harmonizing the environment with the economic development at the long term through the efficient utilization of the land resources, introducing and intensive agricultural sector in 37,000  $\text{km}^2$  of the 38 municipal districts.



Basic Concepts in the	Elaboration of Plans
Land Use Concept	To elaborate a land use plan according to the GIS; Guidance to allow conservation enterprises up to $3,754 \text{ km}^2$ up to 2015.
ConceptofDevelopmentEnterprisescarriedout by the Producers	<ul> <li>Grains production, meat (bovine, bubaline and swine), dairy products and fruits;</li> <li>Medium-/Large-scale Producers: promotion of the grains and meat production strengthening;</li> <li>Mini-/Small-scale Producers: promotion of the integrated type cultivation.</li> </ul>
Concept of Enterprises directly Related to the Government	development of each sector;
Concept of Governmental Assistance Enterprises	

resources deriving from this sector;

- Mini-/Small-scale Producer: at short term, the economic and technical power of the producers shall be raised by expanding their associations besides promoting swine husbandry, distribution of buffaloes and assistance with production inputs. At medium/long terms, the intensive agriculture shall be strongly promoted by increasing the agricultural credit.
- The measures for environmental conservation promotion encompasses, at short term, the free distribution of seedlings, and at medium term the establishment of credit lines which shall be utilized not only by the conservation sector but also by the productive sector. Therefore, and indirect assistance would be carried out in order to activate the agricultural sector production promoting the participation of the private sector in the conservation measures.

# Chapter 5 Plan of Agriculture and Livestock Husbandry Development of the Northern Region

Summary of th	ne Plan
Contents	The present plan is comprehended by 2 enterprises, one related to the agricultural sector and the other, to the environmental conservation, and 2 programs related to the government. These 2 governmental programs shall be promoted through projects which in turn shall receive the necessary resources through the creation of a development fund.
	<ul> <li>Enterprises to be carried out by the Producers:</li> <li>Agricultural Enterprises (Introduction of grains, diversification / strengthening of the livestock husbandry, production nucleus, and the agricultural processing sector);</li> </ul>
	• Conservation Enterprises (Commercial silviculture, Silviculture related to conservation, Control of forest fires and natural resources exploitation industry).
	<ul> <li>Enterprises of Assistance to the Producers:</li> <li>Directly Related to the Government (Improvement of production infrastructure, improvement of commercialization infrastructure and technical assistance program: program of governmental responsibility);</li> </ul>
	• Related to Governmental Assistance (Assistance to production inputs, financial assistance, organizational assistance and program of production / distribution of seedlings: program that aims at assisting the supply of necessary resources to the producers for the enterprises implementation).
	Enterprise to be carried out by the Government:
	• Project of Utilization of the Development Fund for Agricultural Enterprises (Investment to assistance enterprises to producers involved in agricultural activities);
	• Project of Utilization of the Development Fund for Conservation Enterprises (Investment to assistance enterprises to producers involved in conservation activities).
	Development Fund: transference and supply of necessary resources to the enterprises implementation.



Agricultural	The administration manner for each level is presented as follows:					
Enterprises		er to be Carried out for each Production Level				
•	Medium-/Large- scale Producers (1,972)	<ul> <li>Introduction of grains with new production areas, soil improvement and promotion of mechanization;</li> <li>Introduction of intensive livestock husbandry with the improvement of pastures, silage, crops for the production of foodstuff during the dry season, pasture rotation and confinement, improvement of species and quality, early castration and dehorning, etc.</li> </ul>				
	Mini-/Small- scale Producers (6,115)	<ul> <li>Conversion into the intensive cultivation;</li> <li>Conversion from milking bovine husbandry into bubaline husbandry;</li> <li>Introduction of intensive livestock husbandry through the introduction of cultivation techniques of foodstuff during the dry season, "zero-grazing" raising, improvement of quality, etc.</li> <li>Introduction of swine husbandry.</li> </ul>				
	Processing Industry	<ul> <li>Industry of grains, fruits, greenery processing and dairy products production.</li> </ul>				
Conservation Enterprises	together to recuperate 37% of the deficit is ex Commercial Silvicult	e required environmental standards, public and private sectors shall act the nature during the 35 years plan. Until 2015, the target year of the study, xpected to be recuperated carrying out the following 6 measures: ture, Agro-forestry and Silvi-pastoral Activities, Forest Management, o be Preserved, Protection against Forest Fires.				
Enterprises	The enterprises are as	follows:				
directly Related to the Government	Enterprise Improvement of the Productive Infrastructure	<ul> <li>Characteristics and Contents</li> <li>Rural electrification (extend electricity to all the farmers until 2015): to be carried out with other resources.</li> <li>Improvement of roads (paving of roads): to be carried out with</li> </ul>				

the State's budget.

	Improvement of Im	provement of transportation facilities (silos for grains)
	Improvement of Im Commercialization	provement of transportation facilities (silos for grains)
	Infrastructure	
	Technical •	Establishment of model farms (direct execution in 48 locations).
	Assistance •	
		Strengthening of technical extension for agriculture
	(Agricultural) •	Strengthening of technical extension for livestock husbandry.
	•	Strengthening of the agricultural research structure.
	Technical •	Construction of the System of Conservation Promotion.
	Assistance •	Establishment of Model Farms (2 locations).
	(Conservation)	
Governmental	Enterprises are as follows	-
Assistance	-	
	Enterprise	Characteristics and Contents
	Assistance to	• Support for soil improvement, rental of agricultural machinery
	Production Inputs	and introduction of buffalos.
	Consolidation of	• Assistance in the elaboration of the cultivation plan, promotion of
	Financial Assistance	the utilization of existing credit lines, establishment of credit lines for the region and improvement of the guarantees system.
	Assist. Organizational	• Formation of leaders, organizational assistance and technical
		training.
	Consolidation of the	• Formation of seedlings producers and consolidation of the
	Seedlings' Supply	seedlings distribution system.
	System	seconings distribution system.
	Consolidation of the	• Establishment of the financing system and the financial support
	Financial Assistance	Establishment of the influtency system and the influtence support
	System to Silviculture	with non reimbursable funds.
	Bystein to Shvieulture	
Project of Utilization of	Comprehends the followin	
the	Components	Characteristics and Contents
Development	Agricultural Credit	• Financial of rotation capital and investment.
Fund for	(Mini-/Small-scale	
Agricultural	Producer)	
Enterprises	(Medium-/Large-scale	
Enterprises	Producer)	
	Directly Related to the	• Bear the cost with technical staff (administration of the Model
	Government	Farm), acquisition of vehicles and training cost.
	Governmental	• Support in soil improvement, cost of agricultural machinery
	Assistance	acquisition, cost of buffaloes acquisition and cost of technical
	2 15515tullee	staff.
	Cuanantaa	
	Guarantee	• Supply guarantee to the producers in need of.
	Guarantee Consulting Services	<ul><li>Supply guarantee to the producers in need of.</li><li>Administration of the financing, management guidance in the</li></ul>
		<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of</li> </ul>
		<ul><li>Supply guarantee to the producers in need of.</li><li>Administration of the financing, management guidance in the</li></ul>
	Consulting Services	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> </ul>
	Consulting Services Comprehends the following	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> </ul>
Utilization of	Consulting Services Comprehends the followin Components	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> </ul>
Utilization of the	Consulting Services Comprehends the followin Components Environmental	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of</li> </ul>
Utilization of the Development	Consulting Services Comprehends the followin Components Environmental Financing	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> </ul>
Utilization of the Development Fund for	Consulting Services Comprehends the followin Components Environmental Financing Governmental	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in</li> </ul>
Utilization of the Development Fund for	Consulting Services         Comprehends the following         Components         Environmental         Financing         Governmental         Investment         to	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural</li> </ul>
Utilization of the Development	Consulting Services         Comprehends the followin         Components         Environmental         Financing         Governmental         Investment       to         Environment	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> </ul>
Utilization of the Development Fund for	Consulting Services         Comprehends the following         Components         Environmental         Financing         Governmental         Investment         to	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> </ul>
Utilization of the Development Fund for	Consulting Services         Comprehends the followin         Components         Environmental         Financing         Governmental         Investment       to         Environment	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> </ul>
Utilization of the Development Fund for	Consulting Services         Comprehends the followin         Components         Environmental         Financing         Governmental         Investment       to         Environment	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> <li>Establishment of the land use plan, administration of financing</li> </ul>
Utilization of the Development Fund for Conservation	Consulting Services Comprehends the followin Components Environmental Financing Governmental Investment to Environment Consulting Services	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> <li>Establishment of the land use plan, administration of financing</li> </ul>
Utilization of the Development Fund for	Consulting Services Comprehends the followin Components Environmental Financing Governmental Investment to Environment Consulting Services	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>ng components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> <li>Establishment of the land use plan, administration of financing and improvement of the environmental monitoring.</li> </ul>
Utilization of the Development Fund for Conservation Development	Consulting Services Comprehends the followin Components Environmental Financing Governmental Investment to Environment Consulting Services	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>Ing components:         <ul> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> <li>Establishment of the land use plan, administration of financing and improvement of the environmental monitoring.</li> </ul> </li> <li>the execution of this plan is as follows:         <ul> <li>(Unit: Thousand Reais)</li> </ul> </li> </ul>
Utilization of the Development Fund for Conservation Development	Consulting Services Comprehends the followin Components Environmental Financing Governmental Investment to Environment Consulting Services	<ul> <li>Supply guarantee to the producers in need of.</li> <li>Administration of the financing, management guidance in the model farms, land use plan and support in the elaboration of cultivation plans.</li> <li>Ing components:</li> <li>Characteristics and Contents</li> <li>Silviculture, agricultural machinery and improvement of pastures.</li> <li>Seedlings nursery, distribution of seedlings, silviculture in permanent protection areas, model farm, formation of the natural resources exploitation industry and strengthening of monitoring.</li> <li>Establishment of the land use plan, administration of financing and improvement of the environmental monitoring.</li> <li>the execution of this plan is as follows:         <ul> <li>(Unit: Thousand Reais)</li> <li>Short Term Medium Long Term Total</li> </ul> </li> </ul>

Agricultural Enterprises	223.588	843.514	1.670.925	2.738.027
Agricultural Enterprises (Government)	85.567	165.902	228.816	480.285
Producer Cost	138.021	677.612	1.442.109	2.257.742
Conservationist Enterprise	30.383	330.625	376.333	737.341
Governmental Assistance	21.248	99.469	166.646	287.363
Producers Resources	9.135	231.157	209.687	449.979

Remark: Necessary resources from the Fund in the Greyish line.

The following plan shall be utilized to administrate the fund regarding to the aforementioned demand.

•		(Unit: Th	ousand Reais	
		Long Term	Total	
122.483	426.782	898.709	1.447.974	
85.567	165.902	228.816	480.285	
33.560	237.164	608.994	879.718	
3.356	23.716	60.899	87.971	
30.292	337.358	603.080	970.730	
21.248	99.469	166.646	287.363	
8.222	216.263	396.759	621.244	
822	21.626	39.675	62.123	
152.774	764.140	1.501.789	2.418.703	
106.814	265.371	395.462	767.647	
41.782	453.427	1.005.753	1.500.962	
4.178	45.342	100.574	150.094	
	Term 122.483 85.567 33.560 3.356 30.292 21.248 8.222 822 152.774 106.814 41.782	Term         Term           122.483         426.782           85.567         165.902           33.560         237.164           3.356         237.164           3.356         237.164           3.356         237.164           30.292         337.358           21.248         99.469           8.222         216.263           822         21.626           152.774         764.140           106.814         265.371           41.782         453.427	Short         Medium Term         Long Term           122.483         426.782         898.709           85.567         165.902         228.816           33.560         237.164         608.994           3.356         23.716         60.899           30.292         337.358         603.080           21.248         99.469         166.646           8.222         216.263         396.759           822         21.626         39.675           152.774         764.140         1.501.789           106.814         265.371         395.462           41.782         453.427         1.005.753	

emark: The difference with the Demand of Resources is due to the inclusion of the rotation capital resources.

## 5.2 Land Use Plan

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	Land	Use Plan				
Current Land Use Plan	Study Area: 37,050.5 km <sup>2</sup> , Pastures (53.4%), Forests (18.5%), Cerrado (21.6%)					
Land Use Potential	Approximately 45% has Potential for	Agricultur a	and Livesto	ck Husband	lry	
General Land	Targets of the Land Use Plan by Perio	od (ha)				
Use Plan		Current	Short Term	Medium Term	Long Term	Total
	Agriculture and Livestock Husbandry	1,979,121.1	1,957,413.0	1,863,595.3	1,787,861.6	1,259,711.3
	Traditional Pasture	1,979,010.8	1,899,094.1	1,459,330.1	852,825.3	0.0
	Improved Pasture		5,031.6	202,157.6		870,969.5
	Area of Grains Introduction	110.3	31,447.2	158,427.4	319,237.1	319,237.1
	Properties of Mini-/Small-scale Produce rs		21,840.1	43,680.3	69,504.8	69,504.8
	Conservation	686,670.0	730,583.7	950,152.0	1,169,720.3	2,161,548.7
	Silviculture		14,511.7	87,070.0	159,628.3	435,350.0
	Agro-forestry		8,138.7	48,832.0	89,525.3	401,628.7
	Silvi-pastoral	1	5,851.7	35,110.0	64,368.3	175,550.0
	Forest Management		4,156.3	24,938.0	45,719.7	124,690.0
	Forest (Current)	686,670.0	686,670.0	686,670.0	686,670.0	686,670.0
	Water Sources		11,146.7	66,880.0	122,613.3	334,400.0
	Strong Declivity	1	108.7	652.0	1,195.3	3,260.0
	Cerrado	798,787.7	776,471.8	650,721.2	506,886.6	0.0
	Others	240,472.2	240,582.5		240,582.5	283,800.0
	Total Area of the Region	3,705,050.9	3,705,050.9		3.705.050.9	3,705,060.0



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# 5.3 Enterprises Related to the Agricultural Sector

	Plan of Grains	Introduction	1			
Introduction of New Production Areas	Grains production is expected to be introduced in 11,990,000 ha at the long term through the crops rotation in pastures.					
Soil	Correction of soil acidity:					
Improvement	Agricultural Potential I: 4 t/ha of lime					
	Agricultural Potential II: 6 t/ha of lime	and 500 kg/ha	a of super-ph	osphate.		
Cost of the Soybean Production Plan	<ul> <li>Average variety for soybean, with deep ploughing in the 1<sup>st</sup> year and sod seeding from the 2<sup>nd</sup> year on.</li> <li>The expected productivity is 2.5 t/ha (short term), 3.0 t/ha (medium term) and 3.5 t/ha (long term).</li> </ul>					
Maize	<ul> <li>Hybrid variety.</li> <li>Expected production: 5 t/ha (short term), 5.5 t/ha (medium term), and 6.0 t/ha (long term).</li> </ul>					
Promotion of Mechanization	1 machinery set for each 400 to 450 ha grains production area.					
Production Plan	Targets of Grains Cultivation					
		Short Term	Medium Term	Long Term		
	Soybean (ha)	21,799	108,398	215,604		
	Maize (ha)	9,649	50,030	103,633		
	Grains (ha)	31,447	158,427	319,237		
	Own Cultivation (ha)	22,013	126,742	287,313		
	Cultivation by Contract (ha)	9,434	31,685	31,924		
	$\mathbf{F}$ : $\mathbf{C}$ $\mathbf{D}$ $\mathbf{A}$ $(1)$	00.000	140 505	007 010		

28,303 3,145 142,585 15,843 287,313 31,924

Existing Pasture (ha) Cerrado (ha)

	Plan of Livestock Husbandry Diversification / Strengthening
Targets of the Plan	The meat bovine cattle husbandry shall be promoted in medium- and large-scale properties' pastures, while the bubaline cattle husbandry, which can be fed with different plants, shall be promoted in areas with silvi-pastoral activities. In case of the small-scale producers, milk production shall be mainly promoted through the bovine and bubaline cattle husbandry.
Plan of raising conditions improvement	<ul> <li>Assure foodstuff during the dry period utilizing silage;</li> <li>Utilize sugar cane as foodstuff during the dry season;</li> <li>Introduce pastures rotation and confinement for cattle fattening;</li> <li>Utilize the "zero-grazing" method in milk production at long term.</li> </ul>
Plan of Quality and Specie Improvement	• Utilize the oestrus synchronization method for AI at the short term.
Early Castration and Dehorning	• Early castration and dehorning of calves for the improvement of fattening efficiency and increase of meat quality.
Introduction of Bubaline Husbandry	<ul> <li>Bubaline multiplication method: introduction of riverside bubaline cattle from outside the State (mainly the Murrah race), substituting gradually the milk bovine by bubaline cattle;</li> <li>Plan of multiplication and distribution of bubaline: initially 8 thousand heads shall be introduced and distributed to the producers. The animals multiplied by these producers shall be distributed to other producers.</li> </ul>
Promotion of Swine Husbandry	Females of the Piau race, currently raised, shall be crossed with males of the Yorkshire race. After the expansion of swine husbandry, an increase of grains production is expected. Thus, at this point, a third crossing shall be introduced with modern races (Landrace, Duroc, etc.).
Production Plan	The number of animals to be raised is presented as follows:

*****		Unit	Current	Short	Medium	Long
	Maat Davina Cattle			Term	Term	Term
	Meat Bovine Cattle Milk Bovine Cattle	Head Head	1,226,000 220,000	1,730,332 280,166	2,878,549 251,630	4,178,087 57,328
	Bubaline Cattle	Head	900	51,996	221,471	327,795
	Swine Cattle	Head	2,000	2,500	3,500	4,500
	S the Caute	11000	_,000	2,000	0,000	1,000
			duction Nu			
Species and Races to be Introduced	<ul> <li>The cultivation of the producers:</li> <li>Grains (Rice, Feijão</li> <li>Fruits (Pineapple, Ba</li> <li>Greenery (Industrial</li> <li>Dairy Products (Boy)</li> </ul>	Bean, Maizo nana, Passio Tomato, Ca	e and Soybea on Fruit, Casl ssava)	n) hew)	for the mir	ni- and small-scale
	<ul><li>Dairy Products (Bov)</li><li>Swine husbandry</li></ul>	ille allu Duo		ПК)		
Target Producers and Area	Out of the 8,087 produce scale producers. The prop				e producers a	nd 2,729 are small
Target	The producers' income is	expected to	be raised as	follows:		
	Expected Income Level ( Period Short 7 Medium Long 7	<sup>°</sup> erm n Term	Mini-scale Producer 1.0 2.0 3.0	Smal Produ 1.5 3.0 5.0	l-scale acer	
Land Use Manner by Type of Cultivation	<ul> <li>Cultivation shall be carried</li> <li>Grains Type: Grains</li> <li>Fruits Type: Fruits C (option)</li> <li>Greenery Type: Gree (option)</li> </ul>	Cultivation	+ Milking Ca - Milking Ca	attle (includin ttle (includin	ng Buffaloes) g Buffaloes)	+ Swine Husbandry
Grains Type	Aims at forming grain communitarian utilization objective for mini-scale p For the small-scale produ- with pastures and 80 ha for	n of agricult producers is ucers, out o	tural machine to utilize 30 f the total 16	ery and grain ha in cultiva	s storehouses ation and 10 l	. The land use fina ha for conservation
Fruits Type	With the forecast of future demand, the production of pineapple and banana is mainly planned followed by passion fruit and cashew. The land use combining fruits cultivation and pastures i expected.					
Greenery Type	The producers' income increase is expected with the cultivation of cassava, tomato, etc. carrying out the crops rotation to avoid damages caused by consecutive production. The final greenery area is expected to be 8 ha for small-scale producers, and the cultivation area shall be shifted annually, utilizing the other areas as improved pastures.					
Measures for the Proposed Cultivation Promotion	<ul> <li>The regional agriculture enterprises.</li> <li>Supply of Resources</li> <li>Strengthening of the</li> <li>Training of Producer</li> <li>Promotion of Producer</li> </ul>	Association s		the developr	ment of the f	ollowing assistance
		Commerc	ialization H	Dlan		

## Commercialization Plan

Expected Production The Production Plan is as follows:

	Production Plan of the Agricultural Sec	tor			
		Current (2000)	Short Term (2005)	Medium Term (2010)	Long Term (2015)
	Livestock Husbandry		100 0 11		
	Annual Production of Meat (t/year)	73,379	103,564	172,287	250,067
	Meat Production with Milking Animals (t/year)	14,246	18,142	16,294	3,712
	Buffaloes Meat Production (t/year)	3	2,730	11,627	17,209
	Swine Meat Production (heads/year)	0	121,077	605,385	1,210,770
	Bovine Milk Production (m <sup>3</sup> /year)	62,260	79,287	142,422	32,448
	Bubaline Milk Production (m <sup>3</sup> /year)	31	29,430	125,353	185,532
	Agriculture	0	1		
	Soybean (t/year)	0	65,396	325,193	646,812
	Mayze (t/year)	1 - 1 - 10	53,067	275,163	569,981
	Rice (t/year)	17,469	17,951	35,902	95,212
	Feijão bean (t/year)	829	2,244	4,488	11,425
	Pineapple (t/year)	5,167	8,078	16,156	25,707
	Banana (t/year)	0	6,732	13,463	21,423
	Passion fruit (t/year)	0	2,154 180	4,308 359	6,855 571
	Cashew (t/year) Industrial Tomato (t/year)	0	35,902	71,803	114,254
	Cassava (t/year)	45,452	145,401	290,803	462,730
<ul> <li>Commercialization Plan</li> <li>Soybean: exportation in the form of grains, pie or oil;</li> <li>Maize: oriented to poultry producers and, at medium term, to cattle raisers</li> <li>Rice: oriented to the NE and the region's markets;</li> <li>Fruits: a delivery center shall be established in the producing region commercialized according to the necessity;</li> <li>Greenery: tomato shall be produced for the tomato processing factory cassava for the flour factory in the region;</li> <li>Meat Bovine: NE market at medium term, and Southern and International to long term;</li> <li>Milk: mainly the State domestic market;</li> <li>Buffaloes products: national markets as São Paulo and exportation.</li> <li>Swine husbandry: regional consumption at short and medium term, and N at long term.</li> </ul>				regions, being actory, and the ational markets and NE market	
Transportation       • Foreign Market: Itaqui port through the multi-modal platform of Franco P         Method and Routes       • north-south railway;         • Domestic Market: terrestrial transportation utilizing trucks.         Development Plan of Agricultural Products Processing					
Grains Attac	ction of soybean oil extraction industries.			Sillg	
	ction of fruits pulp production industries.				
		n haert (D	abooi) and	lain product	
Greenery Utiliz	zation of existing factories of tomato, palr	n neart (B	adaçu) and c	uarry products	8.
	Irrigation Pla	an			

• Irrigation facilities shall not be introduced for grains cultivation for medium-/large-scale producers;
• Grains for mini-/small-scale producers: introduction of irrigation, besides feijão bean, only at long term;
• Feijão bean: introduction of irrigation facilities in 50% at medium term and 100% at long term;
• Irrigation shall be introduced from the beginning in the case of banana, passion fruit and industrial tomato. The method to be employed shall be the ditch (furrow) method for all crops at short term, and micro-sprinkling at medium term for banana and passion fruit. Tomato shall continue to be irrigated by the ditch method.

	Improvement of Production and Commercialization Infrastructure				
	Rural electrification shall continue at medium and long terms, and in 2015 all the rural families shall have access to electricity.				
Rural Roads	Paving all State roads at long term.				
of Silos for Grains	At short term, as an assistance measure, grains silos shall be constructed with the double purpose of drying and storage. With the grains production increase, investment in this sector is expected from the private sector (multinational companies). Thus, these silos are planned to support only the initial production of grains.				
	Program of Technical Assistance				
Establishment	In the model farms, the following activities shall be carried out:				
of Model Farms Strengthening of Agricultural Technical Assistance	<ul> <li>Grains cultivation and intensive livestock husbandry</li> <li>Integration 1 (Grains, Bubaline and Swine Cattle Husbandry)</li> <li>Integration 2 (Fruits, Bubaline and Swine Cattle Husbandry)</li> <li>Integration 3 (Cassava, Bubaline and Swine Cattle Husbandry)</li> <li>Strengthening of RURALTINS technical staff qualification and improvement of the extension method.</li> </ul>				
Strengthening of	The following activities shall be strengthened:				
Technical Assistance for Livestock Husbandry	<ul> <li>Execution of campaigns and technical instruction (6 animals, 38 municipal districts);</li> <li>Formation of specialists, training in bubaline and swine cattle husbandry.</li> </ul>				
Strengthening of Agricultural Research	The Tocantins State and UNITINS staff shall participate as counterpart of UEP, transferring basic knowledge and technology to the producers, besides developing practical activities.				
Assistance to the Producers' Organization	<ul> <li>Producers' training on organization with the formation of a technical team for this purpose;</li> <li>Creation of organizations to facilitate technical and financial assistance.</li> <li>Technical training about production, processing and commercialization for a sustainable rural development.</li> </ul>				

# 5.4 Enterprises Directly Related to the Government

## 5.5 Enterprises Related to Governmental Assistance

of

Cultivation

the

	Assistance to Production Inputs
Assistance in the Promotion of Soils Improvement	As incentive, a defined amount of lime shall be supplied for those who start the cultivation immediately. This amount shall be around 4t/ha.
Assistance through the Rental of Agricultural Machinery	An agricultural machinery rental company shall be established with the objective of reducing mechanization costs, renting to the producers the machinery necessary for the introduction of grains in pastures as an incentive to the grains cultivation.
Incentive Measures for the Introduction of Buffaloes	The State government shall purchase 8,000 heads from outside of the State, distributing them to the producers. The supply shall be carried out through the exchange of a buffalo by one producer's bovine head plus a future buffalo calf.
	Consolidation of Financial Assistance
	Assistance shall be given in the elaboration of the producers' cultivation plans, utilizing RURALTINS and ADAPEC, so that the producers can gain access to credit.

There are several federal government credit lines which shall be utilized as much as possible. Promotion of the Utilization For this purpose, a Fundo de Aval shall be established since the presentation of guarantees is of Existing required. This measure aims at supplying the necessary contract guarantees. The Northern Credit Lines Region Development Fund shall establish a fund in the bank from where the necessary guarantees shall be given to the producers. Establishment Since the existing financing resources are limited and not sufficient for the execution of enterprises, a special system shall be established in the Development Fund for this demand. of Special Credit Lines for the Region

#### 5.6 Conservation Plan

The Conservation Plan targets shall be attained at long term. However, the enterprises shall be started at medium term while the formation of their execution foundation shall be carried out at short term. The contents of the Plan are presented as follows:



#### Conservation Plan

Objectives / The final objective of the Conservation Plan is to attain the required environmental Targets of the standards. Thus, the Plan targets are as follows: Plan

Item	Targets		
Commercial Silviculture	<ul> <li>Silviculture in areas inappropriate for agricultural activities;</li> <li>Contribution for environmental conservation.</li> </ul>		
Agro-forestry Activity	<ul> <li>Promotion of cultivation utilizing silviculture areas;</li> <li>Fulfillment of the required environmental standards as for preservation areas.</li> </ul>		
Silvi-pastoral Activity	<ul> <li>Promotion of livestock husbandry utilizing silviculture areas.</li> <li>Protection against soil degradation;</li> <li>Fulfillment of the required environmental standards as for preservation areas.</li> </ul>		
Forest Management	<ul> <li>Activation of the Legal Conservation Area;</li> <li>Fulfillment of the required environmental standards as for preservation areas.</li> </ul>		
Silviculture in Areas to be Conserved	<ul> <li>Soils conservation;</li> <li>Conservation of water quality;</li> <li>Fulfillment of the required environmental standards as</li> </ul>		

	for preservation areas.		
Silviculture in Areas to	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		
be Conserved	<ul> <li>Conservation of water quality;</li> </ul>		
	• Fulfillment of the required environmental standards as		
	for preservation areas.		
Establishment of Model	• Assistance to producers carrying out silviculture;		
Farms			
Assistance to Natural	• Indirect assistance from conservation and silviculture,		
Resources Exploitation	besides utilization of the rural zone women labor force.		
Industry			
Control of Forest Fires	• Control and prevention of forest fires through "aceiros" as secondary results of the aforementioned items.		
Strengthening of	• Promotion of conservation and monitoring of the		
Environmental	aforementioned enterprises progress conditions.		
Monitoring			

Targets of each The targets of each enterprise are as follows:

Enterprise

Areas to be Environmentally Improved

	Short	Medium	Long	After 35 years
	$(km^2)$	$(km^2)$	$(km^2)$	$(km^2)$
Study Area	294.0	1,764.1	3,234.2	11,349.3
Agro-forestry activity	81.4	488.3	895.3	4,970.3
Silvi-pastoral activity	58.5	351.1	643.7	1,755.5
Forest Management	41.6	249.4	457.2	1,246.9
Permanent Conservation				
Water Sources	111.5	668.8	1,226.1	3,344.0
Strongly Declivity	1.1	6.5	12.0	32.6
Sub-total	294.0	1,764.1	3,234.2	11,349.3
Silviculture	145.1	870.7	1,596.3	4,353.5
Total	439.1	2,634.8	4,830.5	15,702.8

#### Enterprises Promotion

Commercial Silviculture Besides supplying low cost seedlings to the producers, enterprise promotion shall be carried out through the establishment of credit lines at long term with low interest rates for the promotion of silviculture. The enterprise shall be divided into 3 phases as follows:

	Phase	Contents of Main Enterprises
	1 <sup>st</sup> (Short Term)	Formation of seedlings producers and free distribution of seedlings;
	2 <sup>nd</sup> (Medium Term)	Distribution of seedlings at low cost and financing to silviculture enterprises;
	3 <sup>rd</sup> (Long Term)	Commercialization of seedlings at market prices and activation of financing to silviculture enterprises.
Agro-forestry	To be introduced in diffi	cult mechanization areas in order to raise the land productivity.
Agro-forestry Activity	The promotion of the pro-	cult mechanization areas in order to raise the land productivity. esent enterprise shall also be divided into 3 phases.
0		· ·
0	The promotion of the pro-	esent enterprise shall also be divided into 3 phases.
0	The promotion of the pre Phase	esent enterprise shall also be divided into 3 phases. Contents of Main Enterprises Formation of seedlings producers, free distribution of

Silvi-pastoral activities	que possuem condições	produção de madeira através da silvicultura em areas de paphasens de solo com fertilidade e declive não economicamente viável à o atualmente para tal finalidade. Este também será dividido em 3		
	Phase	Contents of Main Enterprises		
	1 <sup>st</sup> (Short Term)	Formation of seedlings producers, free distribution of seedlings and construction of a promotion system;		
	2 <sup>nd</sup> (Medium Term)	Free distribution of seedlings and financing related to silvi- pastoral activities.		
	3 <sup>rd</sup> (Long Term)	Commercialization of seedlings at low price and activation of financing to silvi-pastoral activities.		
Forest Management	Measure to be introduced in future deforestation areas. The Forest Management would force the recuperation of these areas through silviculture. The cultivation of native trees shall be obligatory.			
Conservation of Areas in need of Conservation	Enterprises related to conservation areas regulated by the environmental laws, where most of the costs shall be those for seedlings distribution and trees cultivation management. The target areas are those for water source protection and those considered environmentally fragile. The trees to be planted are those established by the development committee, basically native species.			
Control of	The following activities sl	hall be financed for the control of forest fires:		
Forest Fires	• Implementation of "aceiros";			
	<ul> <li>Installation of fences;</li> <li>Cost of machinery for the implementation of "aceiros".</li> </ul>			
Formation of the Natural Resources Exploitation	<ul> <li>Strengthen the assistance to the improvement of facilities in order to activate the existing associations. The following exploitation activities shall be supported:</li> <li>Babaçú exploitation</li> <li>Honey industry</li> </ul>			
Industry Strengthening of the Monitoring Activities				
Method of	The following measures s			
Enterprise Promotion		Plan		
	Establishment of Seedlings Production Distribution System Establishment of Technical As	<ul> <li>the • Formation of seedlings producers;</li> <li>on and • Establishment of the seedlings distribution system (for free and for commercialization).</li> </ul>		
	System	<ul> <li>Assistance to the strengthening of commercialization;</li> <li>Construction of an enterprise promotion system.</li> </ul>		
	Establishment of Silviculture Fi System	<ul> <li>the • Establishment of the financing system (necessary resources);</li> <li>• Establishment of the non reimbursable assistance system.</li> </ul>		

#### Seedlings Production and Silviculture

Establishment<br/>of the SeedlingsThe seedlings distribution system shall supply these to the interested farmers at short term.Of the Seedlings<br/>Distribution<br/>SystemAt medium term, these seedlings shall be distributed according to the silviculture plan<br/>submitted to the Promotion Committee of Agricultural Development of the Municipal<br/>District. The free supply of seedlings is presented as follows:



The commercial seedlings shall be purchased directly from the producers. However, the seedlings shall be commercialized at low cost to promote silviculture.

Seedlings	The seedlings production plan is p	resented as follows:			
Production Plan	Annual Plan of Seedlings Production				
	Species of Seedlings	Annual Planed Area for Trees Cultivation (1,000 ha)	Necessary Seedlings (thousand units/year)	(%)	
	Commercial Species	20.36	18,327	88.6	
	Fruits	8.14	814	3.9	
	Existing Species	15.41	1,541	7.5	
	Total	43.91	20,682	100.0	
	Remark: The number of seedlings for commercial silviculture would be 900 units/ha. This number would be 100 units/ha in case of agro-forestry and silvipastoral activities, forest management e reforestation in areas in need of conservation.				
Seedlings	The seedlings distribution plan for silviculture enterprises is presented as follows:				
Distribution	Seedlings Distribution Plan				
Plan	Short • Free distribution of seedlings for all enterprises at short term.				
	Term				
	Medium • Sale of seedlings (commercial silviculture);				
	Term • Free distribu	ition of seedlings (a est management and silv	agro-forestry a		
	Long • Sale of seed	lings (commercial silvi			
	publicitai articita		t monogmont a	nd silvioulture in	
	Free distribut conservation a	tion of seedlings (fores areas).	t managment a		
Silviculture	The following silviculture promo conservation area:	tion measures shall be	introduced in o	order to increase the	
	Silviculture P	Plan			
	Short Term • Financial measures shall not be considered. However, the plan of			wever, the plan of	
		ses promotion through the			

enterprises in necessary areas.

Resources of the Enterprise	The necessary resources for the enterprises based on their characteristics is presented as follows: Resources by Enterprise				
	FinancingEnterprises Silviculture silviculture, agro-forestry and silvi-pastoral activities, and forest management).Cost of seedlings acquisition• Cost of seedlings acquisition • Cost of cultivation and maintenance• Cost of seedlings acquisition 				
	Government ResourcesFormation producers;Seedlings producers;Compensation interestsCompensation interestsCompensation interestsCompensation financing;• Establishment of model farms; • Free distribution of seedlings at first; • Silviculture enterprises (in areas to be preserved); • Formation of the natural resources exploitation sector; • Strengthening of monitoring activities.• Compensation interests to financing; • Cost of seedlings nurseries implementation; • Cost of seedlings acquisition (free and with assistance); • Cost of cultivation and maintenance (area to be preserved); • Cost of the formation of the natural resources exploitation industry; • Cost of monitoring.The plan shall be divided into short, medium and long terms. At short term, the existing				
	Resources Supply Technical Assi	credit lines and the state resources shall be utilized. The medium and long terms objectives can be hardly carried out only with these sources, thus new foreign sources shall be requested. The necessary documents for the request of foreign sources shall be elaborated a short term, requesting them to the concerning source at the best conditions possible.			
Construction of the Proposed Systems					
	Contents				
	Municipal CommitteeDevelopmentSupport areas appropriate for silviculture (potent land use map);•Support the elaboration of the land use map;•Support the elaboration of the land use map;•Assistance for the acquisition of permission perform silviculture and natural resource exploitation;•Assistance for the acquisition of agricultural creation and guarantees;•Instruction about measures against forest fires.				
	Seedlings Supply Company • Promotion of silviculture by the producers.				
	Model FarmPromotion of silviculture by the producers.Silviculture method, trees cultivation method.				
Establishment of Model Farms	<ul> <li>The following species shall be cultivated in the model farms:</li> <li>Species to be introduced (±5 species);</li> </ul>				