

2.2. Companies (Private and Public)

In the category of Companies (Private and Public), there were 100 respondents. The monthly amount spent on mail was no more than 100,000 Tg at 54 % and no more than 500,000 Tg at another 26 %. Some 80 % of the total therefore spent 500,000 Tg or less per month on mail.

Spending on Mail (monthly, Tg)

	Number	Percentage N=100
100,000 or under	54	54.0
100,001-500,000	26	26.0
500,001-1,000,000	7	7.0
1,000,001 or more	5	5.0
No Answer	8	8.0
Total	100	100.0

The following is an outline of the situation in each service category (postal, financial, telecommunications, retail, and other services).

(1) Postal Services

By far the top category of postal service use was subscription to newspapers and magazines, which was selected by 91 % of the respondents. It was followed in order by invoices, contracts/agreements, marketing materials, and commercial products.

Documents Sent or Received by Mail (MA)

	Number	Percentage N=100
Contract/Agreement	22	22.0
Commercial Products	11	11.0
Invoice	36	36.0
Marketing materials (direct mails)	13	13.0
Subscription of Newspapers/Magazines	91	91.0
Others	19	19.0
No Answer	1	1.0
Total	193	?

Other comments

• official doc, references (Trade and Development Bank)	• express parcel (Tusgalt Gangar)
• application form (New Link)	• equipment (Mongolian Telecom)
• letters (TCH Gold)	• balance sheet (Huvsgul Huns)
• official doc. (Development Golden Fund)	• colour film (Konika Branch)
• letters (Terej-Zhuulchin)	• official doc. (Bayan Uul Shareholding)

• letters, parcel (Chingiz-Khaan Hotel)	• send&receive officila doc. (Mongol Insurance)
• documents (Zoos Goyol)	• letters&doc. (Mongolmetal Stock)
• all kinds of doc. (Barents Group)	

(2) Financial Services

43% of the respondents used post office services for making or receiving payments (other than taxes). (If others are included 54%)

Financial Services Used at Post Offices

	Number	Percentage N=100
Paying taxes	7	7.0
Paying utility bills	11	11.0
Receiving/paying payments from or to customers, etc. by using money order	32	32.0
Others	11	11.0
No Answer	48	48.0
total	109	?

Other comments	
• service fees (Zoos Goyol)	• bank account (Telkom)
• deposit gas revenue (NIC branch,Zamyn-Uud)	• service (Flour and Fodder)
• service fee (Tusgalt Gangar)	

(3) Telecommunications Services

The top response was fax service, which was used by 53% of the respondents, followed by e-mail and "other" services (e.g., telephone service).

Telecommunications Services Used at Post Offices

	Number	Percentage N=100
Fax	53	53.0
E-mail	20	20.0
Others	18	18.0
No Answer	34	34.0
Total	125	?

Other comments	
• use tel (Ulaanbaatar city Bank)	• use tel (Gobi)
• international call (Uralah Erdem)	• make call (Zet service)
• telex (telex)	• use tel (Gan Herlen)
• e-mail (Mongol Post Bank)	• use tel (Mongol Sudar)

(4) Retail Services

Postal products sold at post offices were purchased by 56 % of the responding companies, and other products, by 9 %.

Retail Services Used at Post Offices

	Number	Percentage N=100
Buying postal goods	56	56.0
Buying other goods	9	9.0
No Answer	38	38.0
Total	103	?

Other comments

- post office (Bayangol Hotel)
- post card (Zet service)

(5) Other Services

Government-related services provided at post offices were used by 15 % of the responding companies. The major write-in responses in the "other" category were PO boxes and tie-up/collaboration services involving banks and newspaper distribution.

Other services used at post offices

	Number	Percentage N=100
Government services	15	15.0
Others	11	11.0
No Answer	75	75.0
Total	101	?

Other comments

- MPBank (Tuushin)
- tel, deliver&send mail (Jagar)
- subsc official doc. (Bayangol Hotel)
- send&receive official doc. (T&D Bank branch4)
- deliver&distribute newspaper (Mongol News)
- parcel, letter, newspaper subsc. (Flour and Fodder)
- send&receive mail (Anod Bank)
- PO box, subscr (Hanj Sani school)
- collaboration (Mongol Post Bank)