# エジプト・アラブ共和国 金属加工技術向上プロジェクト 実施協議調査団報告書

2000年4月

国際協力事業団

鉱 開 一 J R 00-13 エジプト・アラブ共和国では、雇用の拡大や貿易赤字の解消を目的とする産業振興の一環として、輸出産業への投資促進策がとられており、その中で公的企業の段階的な民営化による産業の活性化も進められていますが、多くの企業はこれまでの保護政策下で十分な国際競争力を身につけていない状況です。

また、自動車や一般機械などの部品の製造をはじめ、基幹となる産業を支えるうえで重要な役割を担う中小企業を中心とした産業開発が国家計画の最優先課題となっていますが、基本的な技術並びに品質管理が弱く、産業の競争力強化を阻害する要因となっていることから、早急な改善が必要な状況です。

かかる状況下、エジプト政府は、1998 年 8 月、我が国に対し、エジプトにおける金属学の研究開発及び民間企業への技術サービス提供で中核的な役割を担う政府組織である中央冶金研究所(CMRDI: Central Metallurgical Research and Development Institute、鉱石評価・資源選鉱、冶金、金属加工、溶接、管理部門の 5 部門に約 500 人の人員(内約 30%が研究員)を擁す政府組織)の鋳造、金属加工、材質、熱処理、評価試験に関する技術力を向上・強化することを目的とするプロジェクト方式技術協力を要請してきました。

これを受け、我が国は、1999 年 4 月に JICA をベースとした事前調査団を派遣し、プロジェクトの要請背景・実施体制の確認、要請各分野に関するニーズ、エジプト側の技術レベルの調査等を実施しており、その結果に基づき、技術移転分野・項目を絞り込み、協力形態・内容、また日本・エジプト双方の投入計画(案)の検討を行いました。

その後、1999 年 9 月には第 1 次短期調査を、2000 年 2 月には第 2 次短期調査を実施し、より具体的な協力形態、技術移転分野項目、供与機材、方法、技術協力計画(案)活動計画(案)暫定 実施計画(案)などについて協議し、基本的な内容については日本・エジプト双方で合意に到っています。

本実施協議調査においては、これまでの調査結果を踏まえ、日本・エジプト双方の責任分担を 再確認するとともに、具体的な協力内容及び実施計画について協議し、最終的に合意した内容を 討議議事録(R/D)とミニッツ(M/D)に取りまとめたうえ、署名・交換を行いました。

本報告書は、同調査団の調査結果をまとめたものです。

ここに本調査団の派遣に関し、ご協力いただいた日本・エジプト両国の関係各位に対し謝意を 表するとともに、今後のご支援をあわせてお願いする次第です。

2000年4月

国際協力事業団理事大津 幸男

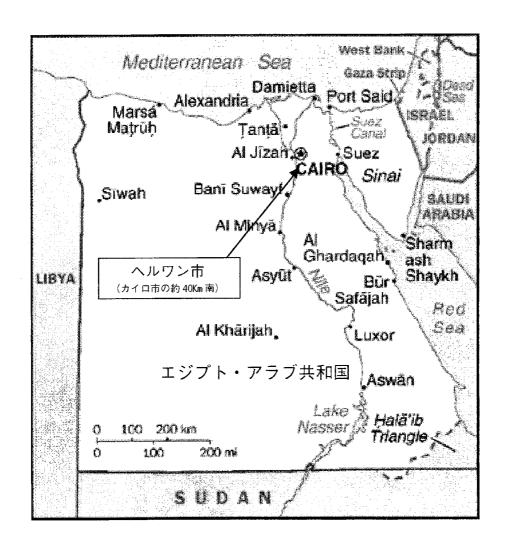


R/Dおよびミニッツ署名



プレス・インタビュー

プロジェクト・サイト位置図



## 目 次

### 序文

### 写真

プロジェクト・サイト位置図

第	1 🛚	章 実施協議調査団の派遣
1	I	調査団派遣の背景と経緯1
2	2	調査団派遣の目的と成果概要 1
3	3	主な調査内容 2
2	1	調査団の構成
5	5	調査日程3
6	6	主要面談者3
第	2 🛚	章 協議結果
第	3 🛚	章 調査団所見
付加	寓	資料
1		討議議事録(Record of Discussions: R / D) 27
2	2	協議議事録(ミニッツ)38
3	3	案件関連の新聞記事116
2	1	機材・研修計画調査団員報告118

### 第1章 実施協議調査団の派遣

### 1 調査団派遣の背景と経緯

エジプト・アラブ共和国では、慢性的な貿易赤字の解消をも視野に入れ、輸出産業への投資促 進策がとられており、公的企業の段階的な民営化による産業の活性化も進められている。しかし、 多くの企業はこれまでの保護政策下で十分な国際競争力を身につけていない。

また、自動車や一般機械などの部品の製造をはじめ、産業を支えるうえで重要な役割を担う中 小企業を中心とした産業開発が、国家計画の最優先課題となっているが、基本的な技術並びに品 質の管理が欠落しており、産業の競争力強化を阻害する要因となっていることから、それを早急 に改善する必要に迫られている。

かかる状況下、エジプト政府は、1998年8月、我が国に対し、エジプトにおける金属学の研究開発及び民間企業への技術サービス提供で中核的な役割を担う政府組織である中央冶金研究所(CMRDI: Central Metallurgical Research and Development Institute、鉱石評価・資源選鉱、冶金、金属加工、溶接、管理部門の5部門に約500人の人員(内約30%が研究員)を擁す政府組織)の鋳造、金属加工、材質、熱処理、評価試験に関する技術力を向上・強化することを目的とするプロジェクト方式技術協力を要請してきた。

これを受け、我が国は、1999 年 4 月に JICA をベースとした事前調査団を派遣し、プロジェクトの要請背景・実施体制の確認、要請各分野に関するニーズ、エジプト側の技術レベルの調査等を実施し、その結果に基づき、技術移転分野・項目を絞り込み、協力形態・内容、また日本・エジプト双方の投入計画(案)の検討を行った。

その後、1999 年 9 月には第 1 次短期調査を、2000 年 2 月には第 2 次短期調査を実施し、より具体的な協力形態、技術移転分野項目、供与機材、方法、技術協力計画(案)活動計画(案)暫定 実施計画(案)などにつき協議し、基本的な内容については日本・エジプト双方で合意している。

### 2 調査団派遣の目的と成果概要

本調査は、過去3回にわたる調査結果を踏まえ、(1)R/Dの内容確認、(2)PDMをはじめとする計画管理表の確定、(3)モニタリング・評価方法の確認、(4)供与機材現地保守体制の調査・確認をすることを主たる目的とした。

これらの調査・確認結果をR/D及びM/Dに取りまとめ、署名・交換した。

### 3 主な調査内容

- (1)討議議事録(R/D)の内容確認
- (2)計画管理表の確定
  - 1) プロジェクト・デザイン・マトリックス(PDM)
  - 2)技術協力計画(TCP)
  - 3)年次技術協力計画(ATCP)
  - 4)活動計画(PO)
  - 5)年次活動計画(APO)
  - 6)暫定実施計画(TSI)
  - 7)年次暫定実施計画(ATSI)
- (3)モニタリング・評価方法の確認
- (4)機材現地保守体制の調査・確認
- (5)A1、A2A3、A4フォームのアドバンスコピーの取得

### 4 調査団の構成

	氏	名		担当分野	所属
佐	野	美	則	団長・総括	国際協力事業団 専門技術嘱託
畠	中	正	人	技術協力計画	通商産業省 通商基礎産業局 鉄鋼課 技術振興室 技術班長
吉	田	Ŧ	里	研修・機材計画	神鋼リサーチ(株) 東京調査研究部 担当部長
梅	澤	眞	事	研修・機材	日本鋼管(株)総合材料技術研究所 福山材料研究センター 主幹研究員
白	Ш		浩	協力企画	国際協力事業団 鉱工開発協力部 鉱工業開発協力第一課 職員

### 5 調査日程

日順	月日	曜日	時間	団長・総括、 技術協力計画	協力企画	機材·研修計画I	機材·研修計画II
1	3/31	金	10:10	成田発(LH711)			
i I			14:50	フランクフルト着			:
2	4/1	土	10:20	フランクフルト発 (LH590)			
			14:20	か和着			
3	4/2	日	am	CMRDI訪問/ キックオフミーティング (調査	目的の確認)	研修員受入の具体	機材現地保守管理体
			pm	CMRDIとの協議(1) 計画管理諸表⊄	確定	的な内容確認(鋳造)	制の調査・確認(加工)
4	4/3	月	am	CMRDIとの協議(2) 計画管理諸表の	)確定	機材現地保守管理体	研修員受入の具体
						制の調査・確認(鋳造)	的な内容確認(加工)
			pm	CMRDIとの協議(3) モニタリング・評価	方法	上記調査結果取りまと	めおよび概要報告
5	4/4	火	am	CMRDIとの協議(4)A1、A2A3、A4	フォーム等の取付け/	機材現地保守管理体制	の調査・確認
				研修内容・時期等	の確認	(鋳造、加工)	
			pm	CMRDIとの協議(5) R/D及びM/D 最	終案作成/確認	機材現地保守管理体制	の調査・確認
						(鋳造、加工、その他)	
6	4/5	水		R/D、M/D内容の最終確認		機材現地保守管理体制	の調査・確認
			pm	R/D、M/Dの署名・交換		(その他)	
				大使館報告		調査結果取りまとめ	
				JICA事務所報告			
7	4/6	木	6:40	カイロ発 (SR347)			
			10:55	チュー-リッヒ着			
			18:30	チューリッと発 (JL452)			
8	4/7	金	13:05	成田着			

(注1) CMRDIは木・金曜日が休日

(注2) JICA 事務所、日本大使館は金・土曜日が休日

### 6 主要面談者

〈エジプト側〉

(1) Central Metallurgical Research and Development Institute (CMRDI)

Prof. Dr. Adel Nofal

President

Prof. Dr. Adel Ismail

Vice President

Prof. Dr. Bahaa Zaghloul

Head of Welding Research Department

Prof. Dr. Mahmoud Nassr

Board member

Dr. Albert Sadek

Researcher of Welding Research Department

Mr. Mohamad Ramadan

Research assistant of Casting Department

Mr. Mohamed Hanafy

Maintenance & Utilities Manager

(2) Ministry of State for Scientific Research and Technology

Prof. Dr. Medhat EL - Nasr

Head of Scientific Research Sector

(3) Academy of Scientific Research & Technology

Prof. Dr. Mohamed Moursy

President

(4) Ministry of Planning

Mr. Mohemad EL - Shaw 1st under secretary

(5) Egyptian Federation for Automotive Feeding Industries

Mr. Mohamud Salah Chairman

Mr. Hassan Sakr Secretary General

(6) Egyptian Auto Feeders Union

Mr. Aly Tawfik Chairman

(7) Journalist

Mr. Hassan Zafan OKTOBAR Magazine

Mr. Shadia Abdel Rahman MIDDLE EAST NEWS AGENCY

日本側

(1) 在エジプト日本大使館

城田安紀夫 公使

 竹村淳一
 一等書記官

 山下善太郎
 一等書記官

(2) JICA エジプト事務所

中村三樹男 Resident Representative 佐藤 仁 Assistant Representative

Mr. Mahmoud Abd El Halim Development Projects Coordinator

(3)輸入関連商社

太知(タイチ)カイロ事務所

A. Hayashi General Manager
Akio Tanaka Representative

三菱商事カイロ駐在事務所

藤井正夫 所長

谷内俊郎 Deputy General Manager

Mamdouh Mishreky General Manager of General Affairs

丸紅カイロ支店

井上勝之助 支店長

小川晴久 General Manager of Department

伊藤忠エジプト

Ken Matsubara Executive Directer

### 住友商事カイロ事務所

保井正敏

Nagaty Louiz Aziz Marketing Manager

事務所長代理

### 第2章 協議結果

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
全般 第 実施機の アント機関調 ジーラ 受査 ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・ ・		・ の に の に の に の に の に の に の に の に の に の	・左記対処方針のとおり エジプト側と協議し、 R / D 及び M / D に署 名、交換した。
1 所管官庁(大臣)	・所管官庁は、科学技術省(Ministry of State for ScientificResearch and Technology)である。同大臣は、内閣においてCMRDIを代表する立場である。本大臣は、傘下に省としての組織は有していないが、CMRDIは、予算を大蔵省へ直接要求することが可能であることなど、活動面で高い独立性をもつ組織である。	・左記を再確認し、ミニッ ツに記載する。	・左記について再確認した。
2 実施機関	・科学技術省中央冶金研究所 (CMRDI) (Central Metallurgical Research and Development Institute)	ツに記載する。	・左記を再確認し、ミニッツに記載した。
(1)活動概要	・CMRDIは、企業に対する技術サービスとして、10年間に250件の受託契約による技術支援(含コンサルティング)を実施しているほか、研修コースを年間20件程度開催している。同研究所は、金属にかかる、鉱石評価・資源選鉱、鋳造、金属加工、溶接、試験等、幅広い技術分野について企業を対象とした、研修コース、技術支援(Technical Support)、コンサルティング、新技術・プロセス	・左記について再確認する。	・左記について再確認した。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
2 実施機関(続き)	の紹介、試作品製作等を実施してい る。		
	・鋳造と溶接に係る企業に対する技術 サービス に関する 資料 整 理 を CMRDI に依頼中。	・CMRDIが作成中の資料 をプロジェクト開始前 (現状)におけるCMRDI の対企業技術サービス 内容確認資料とする。	・左記に関する資料をミ ニ ッ ツ に 添 付 (Annex6) した。
(2) 組織とし ての開発計 画	・CMRDI DEVELOPMENT PLAN (1997 — 2001)が実施されている。	・左記内容について再度 聴取する。	・左記に関する資料 De- velopment Plan を入手 した。
(3) 組織改編 の動向	・現在 CMRDI ではエジプト国営企業の民営化に伴い、組織改編を検討中であるが、実施の予定はまだない。今後、新民間企業からのニーズ調査をしたうえで実施に移す予定であるが、具体的な改編内容等については未定である。	・左記について再確認す る。	・左記について再確認し た。
(4) 人員	・約 507名 研究員(Researcher)140名テクニ シャン(Technician)227名 Sup- porting staff 137名(ほかに大学に 留学中の職員3名)	・左記について再確認する。	・左記に関する資料をミ ニッツに添付 (Annex4) した。
(5) 予算・収入	・予算総額は1997 / 1998 年度実績で 1079 万 7000LE (約3億5600万円) である。このうち、約1億2000万円 が自己収入である。	・左記について再確認する。	・左記に関する資料をミ ニッツに添付 (Annex5) した。
1) 財政収入	・政府からの予算配分は1997 / 1998 年度実績で約722 万1000LE(約2 億 4000 万円)である。内訳は以下の通 り。	・左記について 1998 / 1999 年の実績を聴取す る。	・左記に関する資料をミ ニッツに添付 (Annex5) した。
	分割 全額(千LE) 比率(%) 人件費(給与等) 4,622 64.0 メンテナンス消耗品等 1,099 15.2 施設/設備費 1,500 20.8 計 7,221 100.0  1999 / 2000 年度の実績は現在執行中であり、取りまとめが済んでいない。2000 / 2001 年度の予算については、現在計画を作成し、申請中である。	・左記につき、1999 / 2000 年度の予算につい て聴取し、ミニッツに 記載する。	・左記に関する資料をミ ニッツに添付 (Annex5) した。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
2 実施機関 (続き) 2)自己収入	・自己収入は1997 / 98 年度実績で約 357 万6000LE (約1 億2000 万円) で ある。内訳としては以下の通り。	・左記について1998/ 1999 年度の実績を聴取 する。	・左記に関する資料をミニッツに添付 (Annex5) した。
	分割     金額(干LE) 比率(%)       契約ペースプロジェクト     1,647     46.1       コンサルティング     127     3.6       技術サービス     811     22.7       研修     49     1.4       国際協定     480     13.4       補助金     412     11.5       献金     50     1.4       計     3,576     100.0		
(5) 支出	・支出総額は 1998 / 1999 年度実績で 1193 万 3000LE (約 3 億 9000 万円) である。内訳は以下の通り。	・左記について再確認する。	・左記に関する資料をミニッツに添付 (Annex5) した。
	分割     金額(千LE)     比率(%)       人件費(給与)     5,853     49.0       原材料/消耗品等     1,874     15.7       施設費     2,100     17.6       機材費     1,995     16.7       設備費     100     0.8       交通費     11     0.1       計     11,933     100.0		
(6) サイト 3 プロジェク	・CMRDI は、カイロ市から南に約 40km のヘルワン市に所在している。	・左記を再確認し、ミニッ ツに記載する。	・左記を再確認し、ミニッツに記載した。
ト責任者 (1) 総括責任者 (Project Director)	CMRDI 所長	・左記を再確認し、ミニッツに記載する。	・左記を再確認し、R/D 及びミニッツに記載した。
(2) 実施責任者 (Project Manager)	・CMRDI 溶接研究部長 ただし、今年度をもって現CMRDI 副所長が退任する予定であり、その 結果プロジェクト実施責任者である 溶接研究部長が同地位に昇格するこ とを確認した。なお、同昇格後も、現 溶接研究部長は副所長の地位と現地 位を兼任することになるため、 R/Dに記載する実施責任者の役職 名は溶接研究部長のままとすること とした。	・左記は11部とは、実施表では、実施表では11部もである。R について門、ある大きでは、アローのでは、大き者である。 では、大きないおがれる。 では、大きないおがれる。 では、大きないががれる。 では、大きないががれる。 では、大きないががれる。 では、大きないがいに、大きないがいに、大きないがいに、大きないがいに、大きないが、は、大きないが、は、大きないが、は、大きないが、では、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、大きないが、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は、は	・実施責任者は溶接部長 のままとしているが、 現溶接部長に異動が あった場合には、R/D を改訂することを確認 し、ミニッツに記載し た。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
4 関連部門の 活動内容 (1)溶解鋳造部	・鋳造技術は砂型鋳造を実施しており、100kg 及び400kg の溶解炉を1基ずつ保有し、鋳込みを実施している。実際に行っている企業に対するサービスは研修(常設コース10コースと企業からの要請に応するたちに、技術相談やコンサルティングをアドホックに提供してきている。また、CMRDI スタッフが研究論文等を作成し、出版するなどの活動も実施している。	・左記2部門の研修コースについて、設置しているコースの数、期間、頻度、内容、実績等について、・ ・を記録を把握するいで、必電にがある。 ・な記録を把握すると側では、のでは、では、では、では、では、では、では、では、では、では、では、では、では、で	・左記に関する資料をミニッツに添付 (Annex6)した。 このほか、研究論文等の 業績リストを入手した。
(2)溶接研究部	・本部門では試験・評価・分析等に関し、発電所、化学プラント、パイプライン等の設備、機材の非破壊検査、障害診断及び対策提言など、企業に対する技術サービスを実施している。また、定期的研修コースとして「溶接及び検査」関連のコースを6コース設置している。このほか、今後のためとして、「レーザ技術」の研修コース4種類のカリキュラムを作成している。	・同様に研修以外の活動 についても、聴取し、ミ ニッツに記載する。	・左記に関する資料をミ ニッツに添付(Annex6) した。
第2 協力案件 の概要 1 プロジェク ト名称	・金属加工技術向上プロジェクト (Project on Upgrading of Metal Processing Technology in the Arab Republic of Egypt)	・左記につき、再確認し、 合意した結果をミニッ ツに記載する。	・左記を再確認し、ミニッツに記載した。
2 ターゲット・グループ 及びそのニー ズ	・プロジェクトのより効率的な技術移 転のため、産業の中のニーズを調査 し、ターゲットをグループ化するこ とが望ましい。	・エジプト鋳造と 連盟会をスト では、 では、 では、 では、 では、 では、 では、 では、	・エジプト鋳造者協会及 びエジプト自動車供し、 現状について聴取した。 ・左記をエジプトツの活動 明した。 ・カヤターゲットグ ループの記載した。
(1)アルミダイ カスト	・エジプトにおけるダイカスト製品の需要は、部品を中心に今後拡大すると見込まれる。前回調査までにダイカスト機を導入している企業3社及びダイカスト製品部品を利用している企業を数社視察した結果、自動車部品や、電気機器及び家庭用電気製品の部品製造に本技術へのニーズがあった。	・左記(1)~(4)につい て再確認し、必要があ ればミニッツに記載す る。	・左記について再確認した。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
2 ターゲット・グループ 及びそのニーズ(続き)			
(2)熱処理 (特殊鋳型、 ADI、表面硬 化)	・数社が既存の製品に対する必要性から熱処理を実施している。しかし、多くの企業は新製品にこの技術を適用できず、また熱処理した製品に対する試験技術も有していない。CMRDIは、この分野に関する多数の要望を受けているが、既存設備では制約があり対応できない。主なターゲット製品は歯車である。		
(3)評価試験 (材質制御/ 品質管理、溶 接継手の疲 労試験)	・評価試験に関しては、自前の設備を もてない中小企業のニーズは高く疲 労試験等に関して、CMRDIが重要 な役割を担う必要がある。		
(4)レーザ技術	・CMRDIが本技術から想定している 技術の用途は、金属切断、溶接、表 面焼入れである。既にCMRDIは、カ イロ大学(Cairo University)、さら に日本を含む外国の研究所の協力の もと、低出力レーザの医療分野へい 適用に関する研究活動を開始してい る。 企業レベルでの利用に関し、エジと、 化側から取り付けは、既に7 プト側がよなが事がには、既に7 おりによのレーザシステムが導入されており、エジとーが多くの大きがある。から、当時には一大の大きである。から、当時には、100円では、まるのよりが発力を表示である。から、当時には、100円では、まるである。から、当時には、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、100円では、1		
3 プロジェク トの基本計画 (成果および活 動内容)	・暫定的に以下のとおりとする旨、エ ジプト側と合意している。	・以下(1)~(4)の内容 を再確認し、合意した 結果をミニッツに記載 する。	・左記を再確認し、ミニッ ツに記載した。
(1)上位目標	エジプトの金属加工産業の製造技術能 力が向上する。		・左記を再確認し、R / D 及びミニッツに記載し た。
(2)プロジェク ト目標	CMRDIが金属加工企業に対して実施する技術サービスの質が向上する。		0
(3)成果	<ul><li>0 運営体制が整備される。</li><li>1 必要な機材が整備され、適切に維持管理される。</li><li>2 C / Pの技術力が向上される。</li><li>3 CMRDIが金属加工企業に対し技術サービスを提供する。</li></ul>		

調査項目	過去3回の調査結果、現状及び問題点等		協議結果
3 プロジェク トの基本計画 (成果および活 動内容)(続 き)	成果3の技術サービスはアルミダ イカスト分野及びレーザ切断分野 に限り実施する。		
(4)活動	・活動については以下のとおり。 (1 - 1)計画に沿って人員を配置する。 (1 - 2)活動計画を策定する。 (1 - 3)予算を立案し、適正に執行する。 (1 - 4)運営管理システムを設立する。 (2 - 1)施設・設備改修計画を策定し、計画に沿って実施する。 (2 - 2)必要な機材を供与のうえ設置する。 (2 - 3)機材を適切に運転し管理する。 (3 - 1)技術協力計画を策定する。 (3 - 1)技術協力計画を策定する。 (3 - 2)C/Pへの技術移転を実施する。 (3 - 3)C/Pへの技術移転を実施する。 (4 - 1)技術サービスの計画を策定する。 (4 - 2)技術サービスを実施する。 (4 - 2)技術サービスを実施する。 (4 - 3)技術サービスをモニタリング・評価する。		・左記を再確認し、ミニッツに記載した。
(5)企業に対す る技 (5) 方 技 内 つ い て	・上記3(3)の所属のでは、 ・上記3(3)の所属のでは、 ・上記3(3)の所属のでは、 ・としているでは、 ・としているでは、 ・としているでは、 ・としているでは、 ・というでは、 ・だは、 ・だが、 ・に、 ・が、 ・に、 ・に、 ・に、 ・に、 ・に、 ・に、 ・に、 ・に	・	・左記を確認し、ミニッツに記載した。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
	2)モデリングターケーでは、エックグとは、デリングターケーでは、デリングターケーでは、デリングターケーでは、デリングの関係には、デリーでは、では、アリングの関連をでは、大きなののでは、大きなののでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きなのでは、大きない、大きない、大きない、大きない、大きない、大きない、大きない、大きない		
4 協力期間	・4 年間	・専門家投入の時期や期間を説明するとともに、 左記について再確認し、 R / D に記載する。	・左記を再確認し、R / D 及びミニッツに記載し た。
5 協力開始時期	・2000年10月1日	・左記について再確認し、 R / D に記載する。	・左記を再確認し、R / D 及びミニッツに記載し た。
野・項目 (1)プロジェク ト協力分野	・技術移転分野は以下のとおり。 1 材質制御/品質管理 2 鋳造 (1)アルミダイカスト (2)特殊鋳型(シェルモールド、コールドボックス) 3 熱処理 (1)ダクタイル鋳鉄のオーステンパー (2)表面硬化(浸炭、浸炭窒化) 4 溶接継手の疲労試験 5 レーザ切断	・左記を再確認し、R / D 及びミニッツに記載す る。	・左記を再確認し、R / D 及びミニッツに記載し た。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
(2)各技術移転 分野・項目の 確認事項 1)材質制御/ 品質管理分 野	・本分野を他の技術移転分野共通の分野として位置づけることとし、本分野においても、講義に加え、実技(実験・実習)を通じた技術移転を実施する。	・左記1)~5)について再 度確認し、必要事項に ついて、ミニッツに記 載する。	・左記について再確認した。
2 )アルミダイ カスト分野 a ) ターゲッ ト製品	・構造および難易度の異なる2種類の ターゲット製品としてボトムソケット(バス用)及びブレーキ部品(電車用)を設定することとし、技術移転 の進捗度を測る基準とすることとした。		
b)金型製作 の演習	・金型設計製作の知識・理論講習の一環として、金型コピーの製作演習を実施する(対象製品は上記ターゲット製品案のうち、ボトムソケット用金型)。本演習にはエジプト側保有の施設、機材を利用する。		
3)特殊鋳型 (コールド ボックス) a)移転方法	・日本側が供与する機材を使用し、主に実技による技術移転を実施する。 試験片製作用の金型1型についても 供与することとした。		
b )ターゲッ ト製品	・ターゲット製品として、Coupling head for pneumatic brake(カップ リングヘッド(ブレーキ用))の中子 を設定することとした。		
4)表面硬化 (浸炭・浸 炭窒化)	・有害物質であるシアン化合物の排出 を避けるため、ガス方式とすること とした。		
5)レーザ 切 断 ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	・基本的な理論指導及び試験切断によるデータ蓄積、分析、評価を通して、C / Pが一定の実技経験を蓄積した段階(プロジェクト開始後、1.5 年程度)に入れば、知見を蓄積してきた材料から順次、研修、試作、情報提供など、企業に対する技術サービス実施が可能になる予定。		・左記について再確認した。

調査項目		対処方針	協議結果
7 技術移転方			
法 (1)方法	・主な技術移転の方法として、座学、実技、OJT(C / P の本来業務の実施を通じた技術移転)とすることとした。 TCP および ATCP 参照。	・左記を再確認する。	・左記を再確認し、ミニッ ツに記載した。
(2)C / P のグ ル ー プ 分 け (レベル分け)	・プロジェクトの時間的制約、C / Pの経歴経験の個人差等を考慮し、プロジェクトの進捗にあわせ、必要に応じ技術移転分野ごとに C / Pをグループ分け(レベル分け)する予定。具体的には、経験の多い C / P が経験の少ない C / P に対し echotraining の要領で指導し、プロジェクトの技術的自立発展性を促すと同時に、将来 C / P が転職した際の対策とする。	・左記を再確認する。	・左記を再確認し、ミニッツに記載した。
(3)リーダーの 配置	・各分野ごとにリーダー C / P を 1 名 ずつ選出した。リーダーは各分野の 運営管理、技術的事項について責任 をもつこととしている。	・左記を再確認する。	・左記を再確認し、ミニッ ツに記載した。
(4)フォロー アップ期間 について	・技術移転期間は協力開始から3年間をあて、最後の1年間は技術の定着を目的とするフォローアップ期間と定めている。フォローアップ期間には、必要に応じ補完的な技術移転を実施することとし、TCP上では点線で表示した。	・左記を再確認する。	・左記を再確認し、ミニッ ツに記載した。
8 投入 (1)日本側投入 1)専門家派 遣	・専門家派遣はミニッツに添付した TSIに記載された派遣時期等に沿っ て実施することで合意しているが、 期間や時期については暫定的であ り、実施協議調査時にさらに調整・ 見直しをする場合もあることを確認 している。	・投入の期間や時期を確認し、ミニッツに記載する。	・左記を再確認し、ミニッ ツに記載した。
a ) 長期専門 家	・以下の分野について長期専門家を派 遣する。 ・チーフアドバイザー ・業務調整員 ・材質制御 / 品質管理 ・アルミダイカスト ・レーザ切断	・左記について再確認し ミニッツに記載する。	・左記を再確認し、R / D 及びミニッツに記載し た。
b )短期専門 家	・必要に応じて派遣する。 初年度投入計画を暫定的に決定し、 ATSIに明記している。	・左記について再確認し ミニッツに記載する。	・左記を再確認し、R / D 及びミニッツに記載し た。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
8 投入 (1)日本側投入 (続き)			
2)研修員受 入れ	・年間受入人数は0-3名。 具体的な期間、時期、研修内容については専門家とエジプト側と協議する。研修期間は、専門家による技術移転を優先し、1回当たり最長3か月とする。	・左記について再確認し ミニッツに記載する。	・左記を再確認し、ミニッ ツに記載した。
3)供与機材	・2000 年度研修員受入予算により、総括責任者及び実施責任者を研修員として7月または9月に2週間程度で受け入れる予定である。A2A3フォームのアドバンスは接到済み。	・左記受入実施につき具体的な時期・期間、研修内容、訪問先等を確認し、受入準備をする。	・左記を確認し、暫定的な 研修スケジュールを作 成した。今後、国内委員 会事務局を中心に、詳 細日程案作成等受入準 備を進める予定。
a)供与機材 リスト及 び機材仕	・技術移転で使用する機材については、CMRDI既存の機材を最大限に活用することとし、それ以外に必要	・左記機材リスト等を再 度確認する。	・左記を再確認し、ミニッ ツに記載した。
<b>様</b>	かつエジプト側で購入が困難なものについて日本側が供与することとし、供与予定の機材について合意した。概要は以下の通り。 ダイカスト機一式ダイカスト用金型コールドボックスー式オーステンパー炉一式浸炭、窒化設備一式フォーマスター全自動変態測定装	・プログラスを表示を表示を表示を表示を表示を表示を表示を表示を表示を表示を表示を表示を表示を	・左記を確認し、機材リストに反映した。
	置 疲労試験機一式 動ひずみ測定器一式 X・Tレコーダー一式	ことを新たに申し入れ たうえ、協議し、結果を 上記機材リストに反映 させる。	
	輪郭形状測定器一式 放射温度計 レーザシステム	・下記の原則についてエ ジプト側に再確認し、 改めてミニッツに記載	・左記を再確認し、ミニッ ツに記載した。
	・これら機材の仕様をミニッツに記載している。仕様の精度を高め、R/D調査団帰国後すぐに調達手続を開始できるよう準備する予定。	する。 (原則) 日本側が供与する機 材は、プロジェクト の技術移転の道具で あり、必要最小限に	
	(据付技師の技術費、梱包費及 び国内輸送費を含む。海外輸送 費は別)	留が合みらし、 ま立、 はい の供主 を の の に の 供 主 を の の た に の 供 主 を の が ら を し 機 は な 、 発 与 に が な 、 発 与 に を と プ を し 機 は な 、 発 与 に を と プ を し 機 は な 、 で と で と で と で に の 供 主 予 の た に の 供 主 予	

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
		アテ 修つ側に アテ 修つ側に がい といい では 担のといい がい は 担の といい がい は 担の といい がい は 関 で は り に いい で は り に いい さ が いい で が いい い	
4)供与機材 の運営管 理、メンテ ナンス体制 の現地対応 について			
a)消スパメンビ現ル調料ペーンスス地一査の達の	ツ、手工具、周辺機材、メンテナンスサービス等は原則としてエジプト側の負担で現地にて調達することをエジプト側に対し説明しCMRDIか	・今天語の ・今次店かるの ・今次店かるの ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・のでは ・ので	・左記について調査した。調査結果は調査員報告に記載した
b ) 機材レイ アウトの 作成	・現時点で判明しているレベルで、機材レイアウト図を作成した。機材レイアウトの詳細は、調達する機材の仕様が確定してからでないと、作成できないため、仕様が確定次第、日本側がエジプト側に連絡し、機材レイアウトを作成していくこととした。	・左記を再確認する。	・左記を再確認し、ミニッツに記載した。

調査項目	過去3回の調査結	果、現	 状及び間	問題点等		対	処方針			協議結果
(2) エジプト側 投入 1) 人員 a) 管 理 職 C/P及び 技術C/P	・各技術移転分型 び技術 C / P は、以下のとこ 部長以上 アルミダイカスト 特殊鋳型 ダクタイル鋳鉄のお表面硬化(浸炭、3 溶接継手の疲労試験 レーザ切断 (合計	候補のおり。	配置に			記を再	確認す	る。	=	記に関する資料をミ ッツに添付(Annex )した。
b) その (他員 (を) を) を	・管理職C/P/ も補配C/ジェック がですにはなった。 CMRDIは表しているのでは、 を置いますいでは、 でででは、 でででは、 でででは、 でででは、 でででは、 でででは、 でででは、 ででいる。 ででは、 ででは、 ででは、 ででは、 ででは、 ででは、 ででは、 ででは	カトーのカートのテルトーのアイントー理側が、発 本り (本) 本り (6900)	たいをがそ言 プ草通万めン得必れも ロ措じ円 にがていたあ ジ間糸の	事ないこ55る cは均の7的フェを形 くれる た ト はり 100 で 100	びつしミケック	ドライ い ス ル ッツ	バーの ジプト 協議載 に記載	が秘書という 秘書を を	ツ	記を再確認し、ミニッ に記載した。 記に関する資料をミ ッツに添付(Annex )) した。
				(単位:	'000エシ	プト£)	٠			
プロジェク	ト予算措置	98-99	99-00	00-01	01-02	02-03	03-04	5年間計	割合	
電気、ガス	費およびメンテナンス費 、水、電話等の費用 、機材の移動、設置費	営上、 ると、 される7 果、必要	50.00 20.00 30.00 750.00 =約221.6 メンテラ よさらに、こ とため、こ	0 500.00 100.00 30.00 50.00 1175.00 7百万円: ナンスコ エジプト エジプト	100.00 30.00 40.00 1014.50 1エジプ		200.00 100.00 30.00 30.00 1018.50 路円)	2747.95 1800.00 1400.00 450.00 140.00 180.00 6717.95	=	記に関する資料をミ ·ッツに添付(Annex ))した。

調査項目	過去3回の調査結果、現状及び問題点等	対処方針	協議結果
3 )施設・設備 a )技術移転 実施サイ ト	・既存ワークショップの一部、及び隣 接した新規拡張棟を使用する。	・左記を再確認する。	・左記に関する資料をミ ニッツに添付(Annex8) した。
b )拡張工事 状況及び 機材レイ アウト	・上記新規拡張棟の建設工事は 1999 年9月に完工しており、一部最終内 装を除き、基礎的な配電、ガス配管 等はおおむね終了している。 今後、落札業者が決定し、機材の詳 細仕様が確定し次第、日本側はエジ プト側に内容を報告し、それをもっ てエジプト側が詳細レイアウトを作 成する。	・左記を再確認し、ミニッ ツに記載する。	・左記を再確認し、ミニッ ツに記載した。 左記に関する資料をミ ニッツに添付(Annex 22)した。
c )供与機材 設置場所 の整備	・ダイカスト機やレーザ機等については、供与機材受入れのためのエジプト側の措置として、分電板の設置、安定した水の供給、二重ドアを有するクリーンルーム等の設置が必要となる。 これらプロジェクトサイトの詳細な準備事項についてエジプト側に説明し、合意を得ている。	・左記を再確認し、ミニッ ツに記載する。	・左記を再確認し、ミニッ ツに記載した。 左記に関する資料をミ ニッツに添付(Annex8 及び Annex 22)した。
d )機材管理・ 保守体制	・前回調査までに CMRDI の既存機材については機材リスト(稼働、メンテナンス状況を含む)を作成している。	・左記を再確認する。	・左記について再確認した。
	・上記既存機材のうち、プロジェクト に利用するアイテムは確認してお り、さらにエジプト側がプロジェク ト用に新規に購入する機材等につい ては、機材リストを作成し、確認済 み。	・さらに必要となる細か い資機材等のエジプト 側負担のいまれて、、 であるで、 である。 では、 では、 では、 では、 では、 では、 では、 では、 では、 では、	・左記を再確認し、ミニッ ツに記載した。 左記に関する資料をミ ニッツに添付(Annex 19 及び Annex 22)し た。
e )専門家執 務室	・同拡張棟の一部をチーフアドバイザー、業務調整員の執務室として割り当てる。 また、他の専門家に対しては、当該分野のC / P の執務室内に必要な事務機器を含め、執務スペースを割り当てるとの説明がエジプト側からあった。	・専門家執務室は、効果的な技術移転のため、できるだけ日本人専門家とC / P が共有できるスペースとする旨をエジプト側に説家の執務室の場所を確認し、ミニッツに記載する。	・左記を再確認し、ミニッツに記載した。 左記に関する資料をミニッツに添付 (Annex9)した。
	・専門家執務室用に空調設備、電話線、 インターネットサービス等を提供す る用意をエジプト側が進めており、 プロジェクト開始前までに、整備す る予定。	・左記を再確認し、ミニッツに記載する。	・左記を再確認し、ミニッ ツに記載した。

調査項目	現状および問題点	対処方針	協議結果
9 プロジェク ト運営管理諸 表 (1)モニタリン グ・評価	・エジプト側に対して、計画、実施、モニタリング、評価の一連の過程を管理するためにPDM、評価5項目を用いて評価することを説明し、理解を得ている。	・左記を再度説明し、ミニッツに記載する。	・左記を再確認し、ミニッ ツに記載した。
(2)C/Pへの 技術状握		・ 生物のでは、	<ul><li>・左記を再確認した。</li><li>・左記を再確認した。</li><li>・左記を再確認した。</li><li>・左いに記載した。</li><li>・ と ニーッ・カー・カー・カー・カー・カー・カー・カー・カー・カー・カー・カー・カー・カー・</li></ul>

調査項目	現状および問題点	対処方針	協議結果
第3 その他 1 計画管理表	・第2次短期調査において、以下の計画管理表(案)を作成し、ミニッツに添付した。 ・プロジェクト・デザイン・マトリックス(PDM) ・技術協力計画(TCP) ・2000年度年次技術協力計画(ATCP) ・活動計画(PO) ・2000年度年次活動計画(APO) ・暫定実施計画(TSI) ・2000年度年次暫定実施計画(ATSI)	・必要に応じて、エジプト 側と協議の上、立立記 関直し、 付する。 PDM ・成果について企業に関 する技術 サービス 実施に関りし、 に関い は は は は は は は は は は は は は は は は は は は	
	・前回調査時に R / D のサンプルをミニッツに添付した。	・R / D 案について、第2 の協議事項を踏まえて エジプト側と協議し、 同意を得、署名・交換す る。	
3 合同調整委員会(JCC)	・同委員会の目的・メンバーについて 協議した結果、商工省、企画庁、産 業界関係者の代表を含めることを合 意している。これに関連し、エジプ ト産業連盟(Egyptian Federation of Industries)の代表をメンバーに 加えることにした。	・左記を再確認し、ミニッツに記載する。	・左記を再確認し、R / D 及びミニッツに記載し た。

調査項目	現状および問題点	対処方針	協議結果
4 他の試験所とのデマケ	・事前調査の際に、CMRDIと同じヘルワン市に所在する工業省傘下のテビン冶金研究所(Tebbin Institute forMetallurgical Studies)が類似の研究所としてあげられるが、現在は省エネルギーや汚染対策に関する企業関係者のトレーニングを中心として活動しており、CMRDIと重複する活動は行われていない旨、エジプト側から説明あり。	・左記を再確認する。	・左記について再確認した。
5 他国の援助機関、国際機関等との協力	・主要な他国からの援助については以下のとおり。  (1)オランダ(TNO:応用科学研究所、独立行政法人)既存の実験鋳造工場(experimental foundry shop)設立。砂型鋳造、金属切断の研究開発  (2)アメリカ(USAID)シェルモールド、小型ロストワックス精密鋳造備の供与  (3)カナダ(CIDA)中小企業に係る実地調査  (4)韓国(KOICA)中小企業に関する研修また、事前調査前に、KOICAに対している場合では、事前調査があったが、事前調査時の際に、エジプト側は現在これを検討していない旨を確認した。	・左記を再確認する。	・左記について再確認した。
6 業界、学会との連携	・エジプト鋳造者協会(Egyptian Foundrymen Association)等、本案件の技術移転分野に関連した業界団体の一部は、設立に際してCMRDIが支援している。また、エジプト標準化機構(Egyptian Organization of Standardization)との関連も深い。	・左記を再確認する。	・左記を再確認し、よい関係を継続する必要がある旨をミニッツに記載した。
7 共通フォー マット	・プロジェクトの実施やモニタリングのために、下記にあげた共通フォーマットをマイクロソフト・オフィス等のソフトウェアを使って作成することとし、下記のうち、(3),(4),(5)を作成し、ミニッツに添付した。それ以外のフォーマットについてはら、ニーズ調査等を実施することとした。	・左記共通フォーマット のうち、作成している ものについて要すれば 見直し、ミニッツに添 付する。	・左記を再確認し、ミニッツに記載した。

調査項目	現状および問題点	対処方針	協議結果
	(1) CMRDI のサービスに対する顧客リスト (2) プロジェクトの成果を全国的に普及するうえで CMRDI が協力すべき研究機関等のリスト (3) ターゲット製品による技術移転度(カウンターパートの技術力モニター・リンターパートの技術力モニター・リンート (5) 技術協力のモニターシート (5) 技術協力のモニターシート (6) プロジェクトで実施する各種サービスの記録 (7) 写真付きの機材管理台帳 (8) 研修コース受講者、技術情報サービス受益者(組織・個人)への質問表		
8 広報	・第2次短期調査では、広報の重要性を説明し、エジプト側の理解を得るとともに、実施協議調査時のR/D署名式の際にプレスリリースをする提案がエジプト側よりなされた。帰国後、エジプト事務所を通してMOFAの意向確認と、R/D署名式のプレスリリース(案)を取り付け中。	・現大 ・現大 ・現大 ・現大 ・現大 ・現大 ・現大 ・現大	・本調査団長、JICA エジ プト事務所長、CMRDI 所 長 に よ る プ レ ス リ リースを行った。
9 専門家の生 活環境	・特に問題となる状況は確認されていない。	・左記を再確認する。	・左記について再確認した。
10 共通言語	・プロジェクトで利用する共通言語を 英語とすることを確認しミニッツに 記載した。	・左記を再確認する。	・左記を再確認し、ミニッ ツに記載した。
11 その他 チーフアド バイザー	エジプト側より、プロジェクトのスムーズかつ効果的な運営のため、チーフアドバイザーとしては、英語力を有し、技術的な知識もある程度持ち合わせている人の人選を強く要望してきたため、ミニッツに記載し、帰国後その旨日本側協力機関に報告した。	・要すれば、日本側においては、関係機関に対し、 適格な人選を依頼して いる旨、エジプト側に 説明する。	・左記について説明した。

### 第3章 調查団所見

- 1 エジプトでは、第4次国家開発5か年計画(1997 2002)のもと、慢性的な貿易赤字の解消のために輸出産業の投資促進策を導入し、(1)非効率な公的企業の民営化による民間セクターのGDP構成比の拡大(90%以上)(2)民間セクターの生産の年率10%拡大等を図ることとし、このために自動車部品、一般機械部品製造などの裾野産業を構成する中小企業の技術レベルの向上と振興が国家計画の最優先課題となっている。したがって、当プロジェクトの実施はエジプトの金属加工産業の製造能力の向上に資することが期待され、その成果が注視されている。
- 2 当プロジェクトの実施機関である中央冶金研究所 (CMRDI) は1985 年に設立され、鉱石評価・資源選鉱、冶金、金属加工、溶接及び管理の5部門からなり、約500人の人員(うち、140人が研究員)を有する科学技術省所属の研究機関で、研究・開発の実施のみならず中小企業を中心とした民間企業への技術指導(過去10年間に250件の受託契約と毎年定期的に20件の研修コースを実施)を有料で活発に実施している当該分野の中核的指導機関である。これまで、JICAをはじめ、アメリカのUSAID、カナダのCIDA、韓国のKOICA等の海外援助機関と協力実績があるほか、国内では関連業界、学会との緊密な連携を構築してきている。

さらに、同研究所は開発途上諸国の同種の研究所と比較して研究員(140人のうち、約46%に相当する65人がPh.D. 取得者)の学歴も格段に高く、人材が豊富にそろっているところから、我が方からの技術移転に対するC/Pの技術吸収能力は相当高いレベルにあると推察され、このため効率的かつ効果的な技術協力の実施が期待できるものと思われる。

さらに、同研究所とJICA との技術協力の歴史は15年程前にさかのぼり、この間のJICA の協力をエジプト側は高く評価している。最近では、1997年4月から本年4月まで専門家チーム派遣として「薄板金属加工における総合品質管理技術の導入」が実施された。このようなJICA との長期間にわたる技術協力の実績は本プロジェクトの今後の円滑な実施に大きく資するものと思料される。

- 3 同研究所における本プロジェクトの受入体制については、全く問題はなく、供与機材設置のための別棟及びJICA専門家執務室もエジプト側の迅速な対応により現時点でほぼ完成の状態にある。このことからもエジプト側の本件実施に対する積極的な意欲と姿勢が汲み取れた。
- 4 今次調査団のエジプト訪問の模様は同国の著名な全国紙である AI Ahram 紙(アラビア語)
   及び Egyptian Gazette 紙(英語)に4月4日付で報道され、また翌4月5日のR/D 及び
   M/D の署名・交換式の席には、テレビを含む報道関係者が同席した。これらの報道ぶりから

も、エジプト側の本プロジェクト実施に対する関心の高さが感じられ、このことが深く印象に 残った。

5 本プロジェクトは来る10月1日から4年間実施されるが、日本側としても機材供与は初年度に一括供与とするなど前向きに対応し、一方、専門家の人選と研修員の国内研修に関しては、国内支援委員会を中心に適切な措置が講じられることになっている。本プロジェクトの所期の目標達成と成功裏の引き渡しには、エジプト側ニーズに可能な限り合致するよう、本プロジェクト関係者の更なるご支援とご指導が不可欠である。

### 謝辞

今次調査団は1999年4月の事前調査、同年9月の第1次短期調査及び2000年2月の第2次短期調査の過去3回にわたる調査結果を踏まえて本年3月31日から4月7日まで派遣された。

エジプトにおける中央冶金研究所 (CMRDI)等との本件実施に係る協議は実質わずか 4 日間という短い日程にもかかわらず、これまで上記の調査が必要かつ十分に行われていた結果、R / D 及び M / D の内容に関し、ほぼ当方の原案どおり先方と合意に達することができた。

過去の調査においては、現地において制約と困難も少なからず存在したと思われるが、これらの調査において終始精力的に正確な情報の入手に努力された調査団員の方々並びに本プロジェクトに当初からご指導いただいた外務省、通産省、在エジプト日本大使館及びJICA エジプト事務所の関係者の方々のご尽力と熱意に対し、今次調査を終了するにあたり、ここに記して深い敬意と謝意を表明する。

最後に、今後、本プロジェクトの円滑な実施に向けて、引き続きご指導とご支援を切にお願い する次第である。

### 付属 資料

- 1 討議議事録(Record of Discussions:R/D)
- 2 協議議事録(ミニッツ)
- 3 案件関連の新聞記事
- 4 機材・研修計画調査団員報告



### 1 討議議事録 (Record of Discussions: R / D)

# RECORD OF DISCUSSIONS BETWEEN JAPANESE IMPLEMENTATION STUDY TEAM AND AUTHORITIES CONCERNED OF THE GOVERNMENT OF THE ARAB REPUBLIC OF EGYPT ON JAPANESE TECHNICAL COOPERATION FOR THE PROJECT ON UPGRADING OF METAL PROCESSING TECHNOLOGY

The Japanese Implementation Study Team (hereinafter referred to as "the Team"), organized by Japan International Cooperation Agency (hereinafter referred to as "JICA") and headed by Dr. Minori Sano, visited the Arab Republic of Egypt from 1<sup>st</sup> April 2000 to 6<sup>th</sup> April 2000 for the purpose of working out the details of the technical cooperation program concerning the Project on Upgrading of Metal Processing Technology in the Arab Republic of Egypt.

During its stay in the Arab Republic of Egypt, the Team exchanged views and had a series of discussions with the Egyptian authorities concerned with respect to desirable measures to be taken by both Governments for successful implementation of the above-mentioned Project.

As a result of the discussions and in accordance with the provisions of the Agreement on Technical Cooperation between the Government of Japan and the Government of the Arab Republic of Egypt, signed in Cairo on 15<sup>th</sup> June 1983 (hereinafter referred to as "the Agreement"), the Team and the Egyptian authorities concerned agreed to recommend to their respective Governments the matters referred to in the document attached hereto.

Cairo, 5th April 2000

Minori Sano

Leader

Implementation Study Team

Japan International Cooperation Agency

Japan

Adel Nofal

President

Central Metallurgical Research and

Development Institute

The Arab Republic of Egypt

### ATTACHED DOCUMENT

### I COOPERATION BETWEEN BOTH GOVERNMENTS

- 1 The Government of the Arab Republic of Egypt will implement the Project on Upgrading of Metal Processing Technology (hereinafter referred to as "the Project") in cooperation with the Government of Japan.
- 2 The Project will be implemented in accordance with the Master Plan which is given in Annex I.

### II MEASURES TO BE TAKEN BY THE GOVERNMENT OF JAPAN

In accordance with the laws and regulations in force in Japan and the provisions of Article III of the Agreement, the Government of Japan will take, at its own expense, the following measures through JICA according to the normal procedures under the technical cooperation scheme of Japan.

### 1 DISPATCH OF JAPANESE EXPERTS

The Government of Japan will provide the services of the Japanese experts as listed in Annex II. The provision of Article VIII of the Agreement will be applied to the above-mentioned experts.

### 2 PROVISION OF MACHINERY AND EQUIPMENT

The Government of Japan will provide such machinery, equipment and other materials (hereinafter referred to as "the Equipment") necessary for the implementation of the Project as listed in Annex III. The provision of Article VII-1 of the Agreement will be applied to the Equipment.

### 3 TRAINING OF THE EGYPTIAN PERSONNEL IN JAPAN

The Government of Japan will receive the Egyptian personnel connected with the Project for technical training in Japan.

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# III MEASURES TO BE TAKEN BY THE GOVERNMENT OF THE ARAB REPUBLIC OF EGYPT

- 1 The Government of the Arab Republic of Egypt will take necessary measures to ensure that the self-reliant operation of the Project during and after the period of Japanese technical cooperation, through the full and active involvement in the Project of all related authorities, beneficiary groups and institutions.
- 2 The Government of the Arab Republic of Egypt will ensure that the technologies and knowledge acquired by the Egyptian nationals as a result of the Japanese technical cooperation will contribute to the economic and social development of the Arab Republic of Egypt.
- 3 In accordance with the provisions of Articles IV and V of the Agreement, the Government of the Arab Republic of Egypt will grant, in the Arab Republic of Egypt, privileges, exemptions and benefits to the Japanese experts referred to in II-1 above and their families.
- 4 In accordance with the provisions of Article VII of the Agreement, the Government of the Arab Republic of Egypt will take the measures necessary to receive and use the Equipment provided through JICA under II-2 above and equipment, machinery and materials carried in by the Japanese experts referred to in Annex II-1 above.
- 5 The Government of the Arab Republic of Egypt will take necessary measures to ensure that the knowledge and experience acquired by the Egyptian personnel from technical training in Japan will be utilized effectively in the implementation of the Project.
- 6 In accordance with the provision of Article IV-(b) of the Agreement, the Government of the Arab Republic of Egypt will provide the services of the Egyptian counterpart personnel and administrative personnel as listed in Annex IV.
- 7 In accordance with the provision of Article IV-(a) of the Agreement, the Government of the Arab Republic of Egypt will provide the buildings and facilities as listed in Annex V.
- 8 In accordance with the laws and regulations in force in the Arab Republic of Egypt, the Government of the Arab Republic of Egypt will take necessary measures to supply or replace at its own expense machinery, equipment, instruments, vehicles, tools, spare parts and any other materials necessary for the implementation of the Project other than the Equipment provided through JICA under II-2 above.



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9 In accordance with the laws and regulations in force in the Arab Republic of Egypt, the Government of the Arab Republic of Egypt will take necessary measures to meet the running expenses necessary for the implementation of the Project.

### IV ADMINISTRATION OF THE PROJECT

- 1 The President, Central Metallurgical Research and Development Institute (hereinafter referred to as "CMRDI"), as the Project Director, will bear overall responsibility for the administration and implementation of the Project.
- 2 Head of Welding Research Department of CMRDI, as the Project Manager, will be responsible for the managerial and technical matters of the Project.
- 3 The Japanese Chief Advisor will give necessary recommendations and advice to the Project Director and the Project Manager on any matters pertaining to the implementation of the Project.
- 4 The Japanese experts will provide necessary technical guidance and advice to the Egyptian counterpart personnel on technical matters pertaining to the implementation of the Project.
- 5 For the effective and successful implementation of technical cooperation for the Project, a Joint Coordinating Committee will be established whose functions and composition are described in Annex VI.

### V JOINT EVALUATION

Evaluation of the Project will be conducted jointly by the two Governments through JICA and the Egyptian authorities concerned, at the middle and during the last six months of the cooperation term in order to examine the level of achievement.

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### VI CLAIMS AGAINST JAPANESE EXPERTS

In accordance with the provision of Article VI of the Agreement, the Government of the Arab Republic of Egypt undertakes to bear claims, if any arises, against the Japanese experts engaged in technical cooperation for the Project resulting from, occurring in the course of, or otherwise connected with the discharge of their official functions in the Arab Republic of Egypt except for those arising from the willful misconduct or gross negligence of the Japanese experts.

### VII MUTUAL CONSULTATION

There will be mutual consultation between the two Governments on any major issues arising from, or in connection with, this Attached Document.

# VIII MEASURES TO PROMOTE UNDERSTANDING OF AND SUPPORT FOR THE PROJECT

For the purpose of promoting support for the Project among the people of the Arab Republic of Egypt, the Government of the Arab Republic of Egypt will take appropriate measures to make the Project widely known to the people of the Arab Republic of Egypt.

### IX TERM OF COOPERATION

The duration of technical cooperation for the Project under this Attached Document will be four (4) years from 1<sup>st</sup> October 2000.

### LIST OF ANNEXES

Annex I	Master Plan
Annex II	List of Japanese Experts
Annex III	List of Machinery and Equipment
Annex IV	List of Egyptian Counterpart Personnel and Administrative Personnel
Annex V	List of Land, Buildings and Facilities
Annex VI	Joint Coordinating Committee



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# Annex I MASTER PLAN

# 1 Overall Goal

Technical capability for production of metal processing industries in Egypt is upgraded.

# 2 Project Purpose

Technical services for metal processing industries extended by CMRDI are upgraded.

# 3 Outputs of the Project

- 0 Project operation unit is enhanced.
- 1 Necessary machinery and equipment are provided, installed, operated and maintained properly.
- 2 Technical capability of the counterpart personnel is upgraded.
- 3 Technical services for metal processing industries are provided.

# 4 Activities of the Project

Necessary activities to achieve the above-mentioned outputs are conducted.



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# Annex II LIST OF JAPANESE EXPERTS

- 1 Chief advisor
- 2 Project coordinator
- 3 Expert on control of mechanical properties and quality control
- 4 Expert on aluminum high pressure die casting
- 5 Expert on laser cutting
- 6 Other experts in the specific fields of technology transfer may be dispatched, if necessary.

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# Annex III LIST OF MACHINERY AND EQUIPMENT

- 1 Machinery, equipment, tools and materials for Metal Processing Technology
- 2 Other machinery, equipment and materials regarded as necessary for effective implementation of the Project by both sides



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# Annex IV LIST OF EGYPTIAN COUNTERPART AND ADMINISTRATIVE PERSONNEL

- 1 Counterpart personnel
  - (1) Administrative counterpart personnel
  - (2) Technical counterpart personnel
- 2 Administrative personnel
- 3 Supporting staff
- 4 Any other necessary personnel for the smooth implementation of the Project



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# Annex V LIST OF LAND, BUILDINGS AND FACILITIES

- 1 Office space and necessary facilities for the Japanese Experts
- 2 Office space and necessary facilities for the Egyptian counterpart personnel
- 3 Lecture rooms and meeting rooms necessary for the transfer of technology
- 4 Buildings, facilities and space necessary for the installation and operation of the machinery, equipment and materials to be provided by the Government of Japan
- 5 Other facilities mutually agreed upon as necessary for the implementation of the Project



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# Annex VI JOINT COORDINATING COMMITTEE

### 1 Functions

The Joint Coordinating Committee will be held at least twice a year and whenever necessity arises.

Its functions are as follows:

- (1) To settle on the Annual Technical Cooperation Program (ATCP), the Annual Plan of Operations (APO) and the Annual Tentative Schedule for Implementation (ATSI) of the Project in line with the Technical Cooperation Program (TCP), the Plan of Operations (PO) and the Tentative Schedule of Implementation (TSI) formulated under the framework of the Record of Discussions;
- (2) To coordinate necessary actions to be taken by both sides;
- (3) To review the overall progress of the TCP and PO as well as the achievement of the ATCP and APO; and,
- (4) To exchange views on major issues arising from or in connection with the TCP and PO.

# 2 Composition

(1) Chairperson

President, CMRDI

(2) Committee Members:

(Egyptian side)

- a Representative(s), Ministry of Foreign Affaires
- b Representative(s), Ministry of Industry / Ministry of state for Scientific Research and Technology
- c Representative(s), CMRDI (Project Manager and others)
- d Representative(s), Egyptian Federation of Industries
- e Representative(s), Members of Board of Directors of CMRDI
- f Other personnel concerned with the Project decided by the Egyptian side, if necessary

(Japanese side)

- a Chief Advisor
- b Coordinator
- c Japanese experts designated by the Chief Advisor
- d Representative(s), of the JICA Egypt Office
- e Other personnel concerned to be decided and/or dispatched by JICA, if necessary

# Note:

Official(s) of the Embassy of Japan in the Arab Republic of Egypt may attend the Committee as observer(s).

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# MINUTES OF DISCUSSIONS BETWEEN THE JAPANESE IMPLEMENTATION STUDY TEAM AND THE AUTHORITIES CONCERNED OF THE GOVERNMENT OF THE ARAB REPUBLIC OF EGYPT ON THE JAPANESE TECHNICAL COOPERATION FOR THE PROJECT ON UPGRADING OF METAL PROCESSING TECHNOLOGY IN EGYPT

The Japanese Implementation Study Team (hereinafter referred to as "the Team") organized by Japan International Cooperation Agency (hereinafter referred to as "JICA") and the authorities concerned of the Government of the Arab Republic of Egypt signed the Record of Discussions (hereinafter referred to as "R/D") on the Japanese Technical Cooperation for the Project on Upgrading of Metal Processing Technology (hereinafter referred to as "the Project").

The attached document hereto is intended to record the understanding reached between both sides in regard to the provisions stipulated in the R/D.

Cairo, 5 April 2000

Minoru Sano

Leader

Implementation Study Team

Japan International

Cooperation Agency

Japan

Adel Nofal

President

Central Metallurgical Research and Development Institute

Arab Republic of Egypt

# **Attached Document**

### I General Items

# 1 The placement of the Last Three Discussions

Both sides agreed that the understanding of the items other than those mentioned below remains unchanged from the one mutually confirmed in the Minutes of Discussions signed on 19 April 1999, 29 September 1999, and 20 February 2000 (hereinafter referred to as "the last three M/Ds").

# 2 Current Situation of Japan's ODA

Both the Team and the Egyptian side reconfirmed the current situation of Japan's ODA, that is, total amount of the budget for Japan's ODA would continue to be reduced at least within consecutive three (3) years from Japanese fiscal year 1998, and thus, it would be necessary for the Government of Japan, through JICA, to formulate and implement a furthermore feasible and sustainable project with more efficiency and effectiveness.

# 3 Localization of the Management of the Project

Both sides reconfirmed that it would be quite difficult for the Japanese side to dispatch a study team every year, once the Project was commenced, due to the budgetary constraints of Japan's ODA.

Under this circumstance, it is rather desirable that the Project management as well as its monitoring and evaluation should be localized by the initiative of the Joint Coordinating Committee (hereinafter referred to as "JCC") for the Project, the functions and composition of which are stipulated in Annex 1.

# 4 Monitoring and Evaluation

# (1) Project Cycle Management

Both the Team and the Egyptian side reconfirmed the following:

- a Project planning, monitoring and evaluation method entitled Project Cycle Management (hereinafter referred to as "PCM") has been introduced to every Project-type Technical Cooperation project to monitor and evaluate the level of the achievement and enhance the communication for its smooth implementation;
- b Since its introduction, a worksheet called Project Design Matrix (hereinafter referred to as "PDM") has been required to be prepared for the said project to apply PCM;
- c PDM is a worksheet a tool to overview a project based on an assumption designed to analyze a multi-level chain of cause-to-effect such as input to output, output to project purpose and project purpose to overall goal;
- d Because the PDM explicitly shows the interrelation among the chain elements (input, output, project purpose and overall goal), it can be used as a framework whether or not the goals have been obtained either during or after the project;
- e The matrix table of PDM should have been created at the design stage of the project, not at the stage of evaluation;
- f As a result, every project is now required to be output-oriented, rather than input-oriented;
- g In other words, while "Dispatch of experts", "Training counterpart personnel (hereinafter referred to as "C/P") in Japan" and "Provision of machinery and equipment" are main three (3) components of the Project-type Technical Cooperation,

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more emphasis is now placed on the output from the transfer of technology to the C/P by Japanese experts, while the rest, that is, "Training C/P in Japan" and "Provision of machinery and equipment" are regarded as the supplement for the smooth implementation of technology transfer from the experts to the C/P.

# (2) Introduction of Five (5) Basic Evaluation Components

The Team reexplained to the Egyptian side that in parallel with the introduction of PDM, JICA has introduced five (5) basic evaluation components as shown in Annex 2.

# (3) Monitoring

- a Based on the PDM as well as the said evaluation components, regular monitoring on the Project's achievement should be implemented primarily by the C/P and the experts.
- b Within the first six (6) months after the commencement of the project, the monitoring system should be established by the said local initiative and that every six (6) months from thereof, monitoring should be done and the result should be distributed to the organizations and/or personnel concerned with the Project.
- c To materialize the philosophy, both sides prepared the draft of "Monitoring and Evaluation Plan" as shown in Annex 3. In this connection, both sides further agreed that the said Plan is to be confirmed when the first Management Consultation Team will be dispatched, the timing of the dispatch is tentatively scheduled after six (6) months from the commencement of the Project.
- d The specific discussions and the methods as well as formats for monitoring and evaluation of the Project are described in Article II 7 (5) and 11.

# (4) Evaluation

Both sides reconfirmed the following:

- The final evaluation of the Project will be conducted jointly by both sides through JICA approximately six (6) months before the termination of the cooperation period in order to examine the level of achievement of the objectives of the Project;
- b Other evaluations may be conducted as and when necessary during and after the cooperation period to better monitor the progress and sustainment of the objectives of the Project.

In this connection, the Team further explained to the Egyptian side the methodology of final evaluation as follows:

- a The members of the latter's evaluation team should include the personnel who are not directly involved in the Project to secure the fairness of the said evaluation, while JICA will hire a consultant exclusively for the Japanese evaluation team for the same reason;
- b The said consultant will be dispatched beforehand to the Project and gather necessary information and data to facilitate the said evaluation and compile the draft evaluation grid;
- c Aside from the preparation of the said grid, all evaluation activities will be implemented according to the PDM and the five (5) basic evaluation components will be used as the viewpoints for the evaluation;
- d The other members of the Japanese evaluation team will be dispatched and to prepare the Joint Evaluation Report with the Egyptian evaluation team.



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# II The Specific Items regarding the Project

# 1 Name of the Project

Both sides reconfirmed that the name of the Project is the Japanese Technical Cooperation for the Project on Upgrading of Metal Processing Technology.

# 2 Agency concerned with the Project

The Central Metallurgical Research and Development Institute (hereinafter referred to as "CMRDI") will be the overall responsible agency for the Project.

The Project will be implemented by Melting and Casting Division and Welding Research Department of CMRDI.

The present organization chart of CMRDI is shown in Annex 4. The income and expenditure of CMRDI budget is shown in Annex 5. CMRDI activities in technical services for industries are shown in Annex 6.

# 3 Administration of the Project

President of CMRDI will bear overall responsibility for the administration and implementation of the Project as the Project Director.

Head of Welding Research Department of CMRDI, as the Project Manager, will be responsible for the managerial and technical matters of the Project.

The provisional organization chart for the administration of the Project is shown in Annex 7.

In this connection, both sides agreed to revise the R/D in case that the position of the present Head of Welding Research Department might be changed.

# 4 Duration of the Japanese Technical Cooperation for the Project

Both sides reconfirmed that the duration of the technical cooperation for the Project by the Government of Japan would be four (4) years from 1 October 2000, taking into consideration the necessary period to provide and deliver the equipment by the Japanese side and so on.

Both sides further reconfirmed that the technology transfer from the Japanese experts to the C/P would be implemented within a certain period of the Project, at present as scheduled for first three (3) years, while monitoring the stability of the said technology would be done in the remaining period, that is, last one (1) year. Upon monitoring, necessary feedback, in other words, supplementary technology transfer would be extended if necessary.

# 5 Site of the Project

# (1) The Project Site

Both sides reconfirmed that the site for the Project should be a part of existing building and newly constructed building, with some modification. Layout of the proposed Project site is shown in Annex 8.

# (2) The Office Space for the Japanese experts

The Egyptian side explained that rooms in the new building mentioned in (1) above would be used for the office space for the Japanese experts as shown in Annex 9. They further explained that the electricity, water supply and the gas supply are already prepared.

The Egyptian side explained that they are going to set the office space of the other experts to be allocated in the same office of the respective C/P with needed office equipment.

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The Team requested and the Egyptian side confirmed that the air conditioner, telephone line and internet services for each one of expert would be provided by the latter before the commencement of the Project.

The Address and other information regarding the Project site is as follows: (CMRDI)

Address: P.O.Box 87, El-Tebbeen, Helwan, Cairo, the Arab Republic of Egypt

Tel.: 20-2-501-0640, 501-0094 Fax.: 20-2-501-0639, 501-1185

Person to Contact: Prof. Adel Nofal (President)

e-mail: rucmrdi@rusys.eg.net

# 6 Master Plan of the Project

(1) Objectives of the Project

Both sides reconfirmed the objectives of the Project agreed in the R/D as follows:

(Overall Goal)

Technical capability for production of metal processing industries in Egypt is upgraded;

(Project Purpose)

Technical services for metal processing industries extended by CMRDI are upgraded.

# (2) Outputs of the Project

Both sides reconfirmed the outputs of the Project as follows:

- 0 Project operation unit is enhanced;
- Necessary machinery and equipment are provided, installed, operated and maintained properly;
- 2 Technical capability of the counterpart personnel is upgraded;
- 3 Technical services for metal processing industries are provided.

# (3) Activities of the Project

Both sides agreed as follows:

- 0-1 Allocate necessary personnel;
- 0-2 Formulate plans of activities;
- 0-3 Make budget plan and execute properly;
- 0-4 Establish and operate management system;

Note: The said system includes the following:

(a) Organization

JCC

- (b) Linkage with related industries including the industrial association, institute, academy and so on.
- (c) Regular Meeting
  - within the Project among the C/P as well as the Japanese experts and in-between.

The examples of the one in-between are as follows:

i JCC (at least every six (6) months);

(Composition)

As shown in Annex 1.

ii Quarterly Project Management Meeting

(Composition)

Nominated from the JCC members

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iii Weekly Project Management Meeting

(Composition)

All Japanese experts

Project Manager

Project Coordinator

Other personnel if necessary

iv Weekly Technical Meeting

(Composition)

Technical experts

Technical C/P

Other personnel if necessary

- -with the organization / personnel concerned
- (d) Monitoring and Evaluation System including common format
- (e) Implementation system on respective services composing of demand surveys, planning, implementation, evaluation and feed back
- (f) Public Relation (Publicity)
- 1-1 Make facility refurbishment plan and implement as planned;
- 1-2 Provide and install necessary machinery and equipment;
- 1-3 Operate and maintain machinery and equipment properly;
- 2-1 Make Technical Cooperation Program;
- 2-2 Implement technology transfer to the C/P;
- 2-3 Monitor and evaluate the result of technology transfer to the C/P;
- 3-1 Make plan of technical services;
- 3-2 Implement technical services;
- 3-3 Monitor and evaluate technical services;

# (4) Project Design Matrix (PDM)

Based on the discussions mentioned above, both sides reviewed the PDM as listed in Annex 10.

Taking the importance of PDM into consideration, both sides reconfirmed that all the C/P should be familiar with the PDM, thus the internal discussion should be held among the C/P before commencement of the Project.

Both sides further reconfirmed that PDM should continue to be reviewed as the common reference/communication tool to realize the PCM and discussed further and finalized by the end of the first six (6) months of the duration of the Project between the Egyptian side and Japanese experts, and the PDM might be reviewed with the progress of the Project and that as the narrative summary of the PDM should correspond to the Master Plan stipulated in the R/D, the amendment of the R/D should be signed between both sides only in case the said narrative summary is to be reviewed after the commencement of the Project.

# 7 Fields and Items of Technology Transfer

# (1) Target Group

Both sides reconfirmed the following:

The initial target group of the Project is the C/P, the tentative list of which is shown in Annex 11.

As the Project proceeds, the target group may cover the persons and/or industries mainly in the field of metal processing related mechanical spare parts production and so on as well as machines in Egypt.

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# (2) Fields and Items of Technology Transfer

Both sides reviewed the fields of technology transfer in the Project as follows:

- a Control of mechanical properties and quality control
- b Casting
  - (a) Aluminum high pressure die casting
  - (b) Chemically bonded sand molding (shell molding and cold box)
- c Heat treatment
  - (a) Austempering of ductile cast iron
  - (b) Surface hardening (carburizing, carbonitriding)
- d Fatigue evaluation of welded joints
- e Laser cutting

The technology transfer items are listed in the Technical Cooperation Program (hereinafter referred to as "TCP") as shown in Annex 12.

# (3) Definition of the Terminology in the Project

Both sides reconfirmed the definition of the terminology in the Project as follows:

a Technical services for metal processing industries to be performed systematically

Both sides agreed that three (3) kinds of technical services for metal processing industries should be extended by CMRDI.

These services are as follows:

- (a) Training / Seminar
- (b) Prototyping
- (c) Consulting

# (4) Methodology of Technology Transfer

Both sides agreed that the technology transfer from the Japanese experts to the C/P are in the way of lecture, hands-on training and On-the-job training (OJT).

Additionally, considering the limited time for the Project and the effectiveness of the technology transfer, both sides further agreed to classify the experienced and well-trained C/P as a leader for each field of technology, and make the leaders responsible to train the remaining ones in the way of echo training, when necessity arises, which will enhance the technical sustainability in the Project as well as become the countermeasure for the future turnover.

# (5) Project Planning and Management

The Egyptian side understood the purposes of the Project Planning and Management system.

In this connection, both sides discussed to review or formulate the system as follows:

### a PDM

The provisional PDM is shown in Annex 10.

# b TCP

Both sides reconfirmed that technology transfer was to be implemented according to TCP as shown in Annex 12.

c Annual Technical Cooperation Program (ATCP)

Both sides further discussed the Annual Technical Cooperation Program (hereinafter

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referred to as "ATCP") for the first year as shown in Annex 13.

# d Plan of Operations (PO)

Both sides revised the Plan of Operations (hereinafter referred to as "PO") as shown in Annex 14.

# e Annual Plan of Operations (APO)

Both sides further discussed the Annual Plan of Operations (hereinafter referred to as "APO") for the first year as shown in Annex 15.

The activities and its schedule are still provisional and subject to change with the progress of the Project.

# f Tentative Schedule of Implementation (TSI)

Both sides reviewed the Tentative Schedule of Implementation (hereinafter referred to as "TSI") as shown in Annex 16.

# g Annual Tentative Schedule of Implementation (ATSI)

Both sides further discussed the Annual Tentative Schedule of Implementation (hereinafter referred to as "ATSI") for the first year as shown in Annex 17.

Both sides confirmed that the program and schedule were subject to change with the progress of the Project.

# 8 Measures to be Taken by the Japanese Side

# (1) Dispatch of Japanese Experts

Both sides confirmed that the following Japanese experts would be dispatched in compliance with the items and fields as stipulated in TCP:

(Long-term experts)

- a Chief Advisor
- b Coordinator
- c Technical experts
  - (a) Control of mechanical properties and quality control
  - (b) Aluminum high pressure die casting
  - (c) Laser cutting

# (Short-term experts)

Short-term experts will be dispatched on specific fields in relation to the fields of technology transfer when necessity arises.

Both sides confirmed the fields and the timing of dispatch of short-term experts in the Japanese Fiscal Year (hereinafter referred to as "JFY") 2000 as shown in ATSI attached in Annex 17.

The Team commented and the Egyptian side agreed that the above plan is tentative and subject to change by the reason of the recruitment of experts and the availability of the budget and so on.

# (2) Training of the Egyptian Counterpart Personnel in Japan

Both sides reconfirmed that a certain number of the Egyptian C/P would be accepted

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for training in Japan during the cooperation period according to the following program:

a Number of participants

A certain number (about 0-3 persons) yearly;

# b Term and timing

The term will be discussed further between Japanese experts and the Egyptian side, however the maximum length of the term will not be (3) months, depending on contents, taking into consideration the budget appropriation of JICA as well as the existence of long-term experts in the Project site.

The timing of the training will be discussed by both sides.

### c Fields

Details of training contents will be discussed further by both sides.

# d Methodology

Training of the C/P in Japan aims mainly at complementing the technology transfer implemented by the expert(s) in CMRDI, the examples of which are described as follows:

(a) To visit factories and institutes related to the field of technology transfer by the Japanese experts.

Note: These are only examples and subject to change with the availability of the venues which will accept the C/P for training.

Furthermore, both sides reconfirmed that the nomination of the C/P to be trained in Japan for the Project should always be closely consulted with the Japanese experts during the cooperation, as the said training were regarded as the supplement to the technology transfer by the Japanese experts on site and further agreed that, as a matter of course, the C/P might apply to other training courses provided by JICA or any other organizations, however, sufficient consultation should also be held between the Japanese experts and the C/P in charge before the application, to avoid impeding the smooth implementation of the Project.

# e Plan for JFY 2000

Based on the principle mentioned in the above, both sides tentatively agreed on the contents and schedule of the C/P training in Japan for JFY 2000 as follows:

- (a) The said training will be held during the second quarter of JFY 2000, approximately two (2) weeks in July.
- (b) The training will take a form to observe the related organizations in Japan arranged for key managerial staff of CMRDI to prepare for the necessary management system in the Project.
- (c) The seats for trainees in the JFY 2000 are at most two (2).

# (3) Provision of Machinery and Equipment

Both sides agreed the list of machinery and equipment to be provided by Japanese side for the Project as shown in Annex 18.

Both sides reconfirmed that equipment would be procured at one time within the limit of the budget available when the Project started, since the duration of the Project was only four (4) years.

9 Measures to be taken by the Egyptian Side



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Both sides confirmed that the Egyptian side has to assume the following undertaking in order to achieve the project purpose through efficient technology transfer, and to make sure of project sustainability after the termination of the term of cooperation.

- (a) To assign full-time counterpart personnel in each necessary field.
- (b) To ensure funding for counterpart salaries including overtime work allowances.
- (c) To ensure funding for the project activities of counterparts.
- (d) To ensure funding for electricity, gas, spare parts and other items necessary for maintaining machinery and equipment, systems, vehicles, etc.
- (e) To ensure funding for other materials necessary for project activities.
- (f) To ensure prompt customs clearance for equipment provided by Japan.
- (g) To provide insurance for vehicles and others.
- (h) To assign secretary and driver for the Japanese experts.
- (i) To ensure funding for secretary and driver salaries including overtime work allowances.

# (1) Buildings and Facilities for the Project

The Egyptian side will make available both the existing building and newly constructed building next to the existing one. And the Egyptian side has responsibility to complete the remaining modification and refurbishment of the new building before 1 October 2000 (the commencement of the Project).

# (2) The Office Space for the Japanese experts

The offices for the Japanese experts will be prepared in the existing building of CMRDI by the commencement of the Project and be equipped properly with office equipment necessary to conduct the Project such as telephones, facsimile, internet line, as well as necessary office furniture.

The office space and layout for the Chief Advisor, Coordinator and experts is shown in Annex 9.

In this connection, both sides agreed that the technical experts should share the rooms with their C/P to secure the smooth communication, as shown in the Annex above.

# (3) Machinery, Equipment and Materials

Both sides reconfirmed that the Egyptian side will supply or replace at its own expenses machinery, equipment, instruments, vehicles, tools, spare parts and any other materials necessary for the implementation of the Project other than those provided by the Government of Japan through JICA during and after the technical cooperation period of the Project.

Both sides also reconfirmed that the future maintenance and repair of machinery and equipment would be done by the Egyptian side.

The Equipment to be provided by the Egyptian side and its required specifications are also listed in Annex 19.

# (4) Allocation of the C/P and Other Administrative Staff

For the successful implementation of the Project, the Egyptian side will allocate the C/P and administrative personnel.

In this connection, the Team requested the Egyptian side and the latter agreed to make

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its best effort to meet the request as stipulated in Article II 7 (4).

The Team further explained to the Egyptian side and the latter agreed the following:

- a As the fundamental training is extended at the initial stage of the Project, the echo training system should be in effect from the trained C/P to the said C/P not to hamper for the smooth implementation of the Project;
- b Should the allocation of the C/P be changed for either the personnel or administrative reasons, the Egyptian side will immediately take necessary measures to supplementarily assign appropriate number of personnel as the C/P for the Project.

# (5) Budget

- a The budget to be allocated to the Project is shown in Annex 20.

  In this connection, both sides reconfirmed that the Egyptian side would make its best effort to bear necessary local cost for the smooth implementation of the Project.
- b The budget allocated to CMRDI is shown in Annex 5.

# (6) Privileges, Exemptions and Benefits to the Japanese Experts

The Government of the Arab Republic of Egypt will grant in the Arab Republic of Egypt privileges, exemptions and benefits to the Japanese experts and their families which are no less favorable than those accorded to experts of third countries working in the Arab Republic of Egypt in accordance with the corresponding provisions of the Agreement on Technical Cooperation between the Government of Japan and the Government of the Arab Republic of Egypt signed in Cairo on 15 June 1983.

# (7) Sustainability of the Project

The Egyptian side will take necessary measures to ensure that the self-reliant operation of the Project will be sustained during and after the period of the Japanese technical cooperation, through the full and active involvement in the Project by all related authorities, beneficiary groups and institutions so that the technologies and knowledge acquired by the C/P through the Project will ultimately contribute to the economic and social development of the Arab Republic of Egypt.

# (8) Public Relations (Publicity)

Both sides reconfirmed that the intensive publicity on the Project would be implemented by making best use of all communication tools as follows:

a Within the six (6) months from the commencement of the Project

The first edition of leaflet for the Project, which are written in Arabic, should be prepared by the collaboration of Japanese experts and the C/P and thus, any person/organization concerned with the Project can get a certain image of the Project.

In addition, the Project information will be provided and continuously updated on the Home Page of CMRDI.

# b Opening Ceremony (Inauguration)

When the main equipment are delivered, installed and possibly operated by the C/P, opening ceremony should be held with attendees from organizations concerned as well as from mass-media, accompanying the completion of pamphlet of the Project.

Both sides tentatively set forth timing of the opening ceremony in May 2001, taking into consideration that the C/P could operate independently the machinery and

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equipment after two (2) months from the installation.

Both sides further agreed to consider holding the co-memorial seminar on the same day.

# c Joint Coordinating Committee and other important activities

Aside from the memorial occasion, integrated public relation should be implemented timely as well as regularly, e.g. Joint Coordinating Committee, the functions and members of which are described in Annex 1, training courses, seminars and the other technical services.

# d Project Day

To make the Project widely known in the Arab Republic of Egypt, the Project Day is recommended to be established when any one who would like to make a visit of the Project site is allowed to enter the site and is exposed the activities of the Project on site regardless of age, accompanying the press tour.

# 10 Joint Coordinating Committee (JCC)

Both sides agreed that, for the effective and successful implementation of technical cooperation for the Project, a JCC will be established whose functions and composition are described in Annex 1.

The Team recommended to the Egyptian side and the latter agreed that in addition to the JCC, regular meetings should be held within the Project with specific purposes with the active consultation as also specified in Article II 6 (3) (c).

# 11 Common Format of the Project

Both sides confirmed that the following formats should be prepared by using software like Microsoft Office, taking account of easiness of correction and access, confirmed by six (6) months after the commencement of the Project and revised properly for the implementation and monitoring of the progress of the Project:

- (1) List of the client for technical services which CMRDI provides with necessary information
- (2) List of the manufacturers, importers and repairers of the machinery and equipment, and institutes and organization to collaborate with CMRDI to realize the countrywide diffusion of the outputs of the Project
- (3) Evaluation sheet of technology transfer (Annex 21)
- (4) Technical Report of technical services extended by the Project
- (5) Machinery Maintenance Record with photograph
- (6) Questionnaire to the attendees of training courses/seminars
- (7) Questionnaire to the organization/personnel who utilize the other services than training courses/seminars extended by the Project

Both sides confirmed that the draft of such format would be prepared until the start of the Project, if possible, taking into consideration the harmonization with the existing formats in CMRDI.

Furthermore, both sides affirmed that the results of the technology transfer should be retained in writing, in the same quality and at easy access, as much as possible, so that any personnel concerned for the Project can grasp and monitor the content and progress of the Project.

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# 12 Involvement of the Industrial Sector

Both sides reconfirmed, for the successful implementation of the Project, the necessity of visiting and grouping of the companies as target group to extend technical services by CMRDI.

# 13 Items to be Followed up by Both Sides

In order to commence the Project smoothly, both sides agreed that the items shown in Annex 22 should be followed up by both sides.

# 14 Others

- (1) Both sides reconfirmed that the common language used in any activities of the Project should be English.
- (2) Both sides reconfirmed the nature and scheme of the Project-Type Technical Cooperation by the Government of Japan, including the request forms, such as Form A1, Form A2A3, Form A4 and the R/D.

# III List of Attendants

A list of attendants of the discussions is shown in Annex 23.

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# List of Annex

Annex 1	The Functions and Composition of Joint Coordinating Committee (JCC)
Annex 2	Five Basic Evaluation Components
Annex 3	Monitoring and Evaluation Plan (Draft)
Annex 4	Present Organization Chart of CMRDI
Annex 5	The Income and Expenditure of CMRDI Budget for the past three years
Annex 6	CMRDI Activities in Technical Services for Industries
Annex 7	The Tentative Organization Chart for the Administration of the Project
Annex 8	Layout of the Project Site
Annex 9	The Office Space for the Japanese Experts
Annex 10	The Project Design Matrix (PDM) (Draft)
Annex 11	List of Technical C/P Candidates of the Project
Annex 12	The Provisional Technical Cooperation Program (TCP)
Annex 13	The Provisional Annual Technical Cooperation Program (ATCP)
Annex 14	The Provisional Plan of Operations (PO)
Annex 15	The Provisional Annual Plan of Operations (APO)
Annex 16	The Provisional Tentative Schedule of Implementation (TSI)
Annex 17	The Provisional Annual Tentative Schedule of Implementation (ATSI)
Annex 18	List of Machinery and Equipment to be Provided by Japanese Side
Annex 19	List of Machinery and Equipment to be Prepared by the Egyptian Side
Annex 20	Tentative Allocation Plan of Local Cost for the Project
Annex 21	Evaluation Sheet for Technology Transfer
Annex 22	Items to be Followed up by Both Sides
Anney 23	List of Attendants of the Discussions



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# Annex 1 The Functions and Composition of Joint Coordinating Committee (JCC)

### 1 Functions

The Joint Coordinating Committee will be held at least twice a year and whenever necessity arises.

Its functions are as follows:

- (1) To settle on the Annual Plan of Operations (APO) of the Project in line with the Tentative Schedule of Implementation (TSI) and Technical Cooperation Program (TCP) and Plan of Operations formulated under the framework of the Record of Discussions;
- (2) To coordinate necessary actions to be taken by both sides;
- (3) To review the overall progress of the TCP as well as the achievement of the APO;
- (4) To exchange views on major issues arising from or in connection with the TCP.
- 2 Composition
- (1) Chairperson

President, CMRDI (Project Director)

(2) Committee Members

(Egyptian side)

- a Representative(s), Ministry of Foreign Affairs
- b Representative(s), Ministry of Industry / Ministry of State for Scientific Research and Technology
- c Representative(s), CMRDI (Project Manager and others)
- d Representative(s), Egyptian Federation of Industries
- e Representative(s), Members of Board of Directors of CMRDI
- f Other personnel concerned with the Project decided by the Egyptian side, if necessary

(Japanese side)

- a Chief Advisor
- b Coordinator
- c Japanese Experts designated by the Chief Advisor
- d Representative(s) of the JICA Egypt Office
- e Other personnel concerned to be decided and dispatched by JICA, if necessary

### Note

Official(s) of the Embassy of Japan in Egypt may attend the Committee as observer(s).

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# Annex 2 Five Basic Evaluation Components

The five (5) basic evaluation components defined by JICA as mentioned below are in line with those used for the evaluation works by DAC and other international assistance organization. Introduction of these components has enabled a consistent, well-balanced evaluation, which minimizes evaluator bias. Further, it allows us to share the results, knowledge and lessons with other aid organizations, since we are using common components and can discuss with them from the same viewpoints.

# (1) Efficiency

Evaluate the method, procedure, term and cost of the project with a view to productivity.

# (2) Effectiveness

Evaluate the results in comparison with the goals (or revised ones) defined at the initial or intermediate stage, and evaluate the attributes (factors and conditions) of the results.

# (3) Impact

Evaluate the positive and negative effects of the project, extent of the effect and beneficiaries.

# (4) Relevance

Preliminary evaluate whether the needs in the country have been correctly identified, and whether the design is consistent with the national and/or master plan.

# (5) Sustainability

Evaluate the autonomy and sustainability of the project after the termination of cooperation, from the perspectives of operation, management, economy, finance and technology.

- 2 Relation between Five Basic Components and PDM
  The following five (5) components are used for the evaluation and a selection of a project.
- (1) Efficiency
- (2) Effectiveness
- (3) Impact
- (4) Relevance
- (5) Sustainability

These components are directly connected to the elements of PDM as shown in the Figure in the following page.

The component "Efficiency" is a measure to qualitatively and quantitatively compare all resource (input) to the results (output) of the project in order to evaluate the economic efficiency of conversion from input to output.

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The parameter "Effectiveness" is a measure to evaluate whether the purpose has been achieved or not, or to evaluate how likely it is to be achieved. In other words, it is to evaluate how much the outputs contributed to the achievement of the purpose, or to evaluate whether or not the characteristics of the outputs were as expected.

The parameter "Impact" is a foreseenable or unforeseenable, and a favorable or adverse effect of the project upon society. To evaluate impact, both the goal and project purpose should be referred to in the beginning of the evaluation. Evaluation with this component could requires comprehensive surveys in many cases. The parameter "Relevance" is to comprehensively evaluate whether or not the project meets the overall goals, politics of both the donor and recipient, local needs and given priority levels, in order to decide whether the project should be continued, reformulated or terminated.

The component "Sustainability" is to comprehensively evaluate how long the favorable effect as a result of the project can continue after the project has been terminated. Evaluation with this component is required to decide how much the local resources should continue to be used for the project, and to evaluate how much the country receiving the assistance has been considering the project important. According to OECD (1989), "Sustainability" is a component to be used for the final test of the success of a development project.

All five components are essential for any of the projects or programs. The five components give necessary information to the decision maker so that he/she can decide how to approach the next step. Since each of the five components build on the elements of the intervention strategy, they also lay foundation for standardization in monitoring and information handling within and among organizations and agencies.

In practice, each of the five parameters should also contain project-specific information.

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# Five Components vs Goal Hierarchy

	1100 Components to Gott 1110111
	Sustainability:
	Evaluate the extent to which the positive effects as a
	result of the project will still continue after external
	assistance has been concluded.
	assistance has been concluded.
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a	Relevance:
1	Evaluate the degree to which the project can still be
$\mathbf{u}$	justified in relation to the national and regional priority
a	levels given to the theme.
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n	Impact:
	Foreseenable or unforeseenable, and favourable or adverse
С	effect of the project upon the target groups and persons
_	
0	possibly affected by the project.
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n	Effectiveness:
е	Evaluate the extent to which the purpose has been achieved
$\mathbf{n}$	or not, and whether the project purpose can be expected to
t	happen on the basis of the outputs of the project.
8	
	Efficiency:
	Evaluate how the results stand in relation to the efforts
	and resources, how economically the resources were
	converted to the outputs, and whether the same results
	could have been achieved by other better methods.

Inputs	Outputs	Project Purpose	Overall Goal
		1	

Goal Hierarchy

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# Annex 3 Monitoring and Evaluation Plan (Draft)

Name of the Project	The Project on Upgrading Metal Processing Technology in the Arab Republic of Egypt						
Duration of From 1 <sup>st</sup> October, 2000 ~ 30 <sup>th</sup> September, 2004 Cooperation							
Study Team							
Period of the Study							
Division in Charge	First Technical Cooperation Division, Mining & Industrial Development Cooperation Department	Staff in Charge					

# I Activities and Contents of the Project

The activities and contents of the Project are shown in the following Charts for Project Planning and Management:

# 1 Project Design Matrix (PDM)

Project Design matrix for the Project was formulated by the Implementation Study team in consultation with the Egyptian side.

# 2 Plan of Operations (PO)

Plan of Operations for the Project was formulated by the Implementation Study Team in consultation with the Egyptian side.

# 3 Annual Plan of Operations (APO)

Annual Plan of operations for the Project was formulated by the Implementation Study Team in consultation with the Egyptian side.

# 4 Technical Cooperation Program (TCP)

Technical Cooperation Program for the Project was formulated by the Implementation Study Team in consultation with the Egyptian side.

# 5 Annual Technical Cooperation Program(ATCP)

Annual Technical Cooperation Program for the Project was formulated by the Implementation study Team in consultation with the Egyptian side.

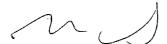
# II Monitoring and Evaluation System

### 1 Monitoring

The following monitoring is scheduled to be held during the cooperation period:

# (1) Periodical Monitoring

The periodical monitoring is to be implemented, the contents of which are to be discussed on the occasion of regular meetings in the Project, such as Weekly Technical Meeting to be implemented by Long-term technical experts and the Egyptian technical C/P including the Technical Coordinator and Weekly, Monthly and Quarterly Project Management Meeting to be implemented by Chief Advisor, Project Coordinator, Long-term experts as well as Project Manager, Egyptian Project Coordinator and Technical Coordinator.



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# (2) Monitoring

Monitoring will be done every six (6) months by the Project. The results will be presented to the Joint Coordinating Committee (JCC) and distributed to the organizations concerned and/or personnel involved in the Project.

### 2 Evaluation

Evaluation of the Project will be conducted jointly by the two Governments through JICA and the Egyptian authorities concerned in the middle and during last six(6) months of the cooperation term in order to examine the level of achievement as stipulated in the R/D.

JICA will dispatch the final evaluation team and also the mid-term evaluation team. In any manner, any evaluation should be jointly implemented by both sides and the outcome should be submitted and reported at the JCC in the form of Joint Evaluation Report and are to be signed by both sides, if possible.

III Tentative Schedule for Monitoring and Evaluation

Date	Monitoring or/ Evaluation and other related activities	Implementation	Reporting
April 2000	Signing of the R/D	Implementation Study Team The Egyptian side	R/D, M/D
April 2001	Monitoring (1)	Japanese experts The Egyptian C/P to be confirmed by Management Consultation Team and	M/D at JCC, Monitoring Report
October 2001	Monitoring (2)	JCC members  Japanese experts The Egyptian C/P  to be confirmed by JCC members	M/D at JCC, Monitoring Report
April 2002	The Midterm Evaluation	Japanese experts The Egyptian C/P  to be confirmed by Management Consultation Team and JCC members	M/D at JCC, Monitoring Report
October 2002	Monitoring (3)	Japanese experts The Egyptian C/P to be confirmed by JCC members	M/D at JCC, Monitoring Report
April 2003	Monitoring (4)	Japanese experts The Egyptian C/P  to be confirmed by Management Consultation Team and JCC members	M/D at JCC, Monitoring Report
October 2003	Monitoring (5)	Japanese experts The Egyptian C/P to be confirmed by JCC members	M/D a t JCC, Monitoring Report





April 2004	The Final Evaluation	Japanese experts	Final
		The Egyptian C/P	Evaluation
			Report, M/D at
		to be confirmed by	JCC,
		Evaluation Team and JCC members	Monitoring
			Report
July 2004	Final Monitoring (6)	Japanese experts	M/D at JCC,
		The Egyptian C/P	Monitoring
			Report
		to be confirmed by	
		JCC members	
	Completion of the		
	Cooperation		

# IV Criteria and Item for Monitoring and Evaluation

- 1 Criteria and Item for Monitoring
- (1) PDM (Project Design Matrix)
- (2) PO (Plan of Operations) and APO (Annual Plan of Operations)
- (3) TCP (Technical Cooperation Program) and ATCP (Annual Technical Cooperation Program)
- (4) Evaluation Sheet of Technology Transfer
- (5) Monitoring Sheet of Technical Cooperation
- (6) Others if necessary

If technology transfer does not progress as planed, the Project will study the interior/exterior factors to hamper, take necessary countermeasures and will revise the plan.

The above mentioned charts will be confirmed on the occasion of the first monitoring scheduled in April 2001.

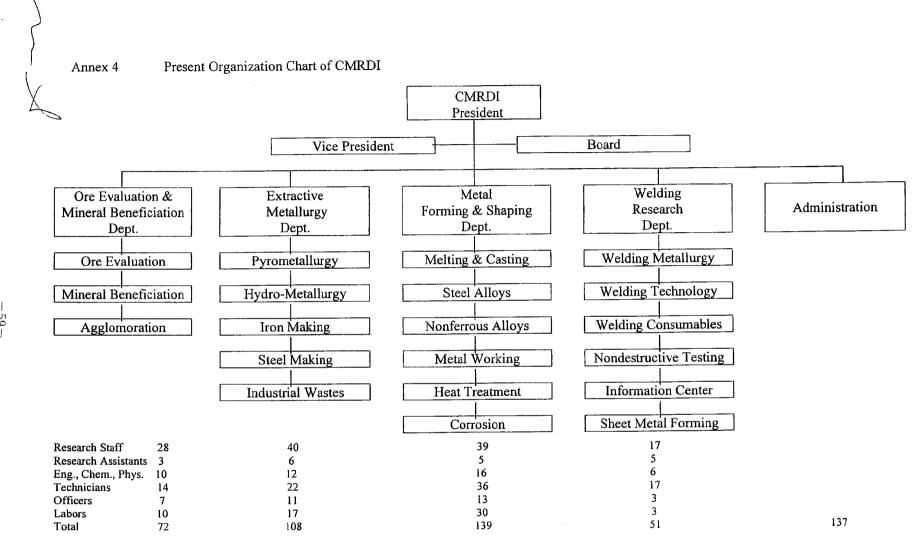
# 2 Criteria and Item for Evaluation

Criteria and Item for Evaluation will be prepared by the Project based on the Evaluation Grid and also be confirmed on the occasion of the first monitoring scheduled in April 2001.

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Annex 5 The Income and Expenditure of CMRDI Budget for the Past Three Years

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		Fisc. Year 97/98			Fisc. Year 98/99		99/2000
Item	(B)/(A)	Estimated (A)	Actual (B)	(B)/(A)	Estimated (A)	Actual (B)	
Governmental Budget							
Salaries & Wages	101.71%	4,500	4,622	105.71%	3,400	3,594	5,900
Consumables, Maintenance, etc.	68.97%	1,600	1,099	80.60%	1,500	1,209	690
Equipment, Buildings, Furniture, etc.	75.00%	2,000	1,500	66.67%	1,500	1,000	5,900
Sub-Total						5,803	
Supplementary budget						3,398	
Total	89.15%	8,100	7,221	90.67%	6,400	9,201	12,491
Self Income							
Contractual Projects	96.90%	1,700	1,647	107.66%	1,600		NA
Consultations	115.31%	110	127	114.89%	100	115	NA
Technical Services	147.41%	550	811	108.73%	450	489	NA
Training	49.01%	100	49	101.31%	400	405	NA
Sub-Total	107.07%	2,460	2,634		2,550	2,732	
International Agreement			480				NA
Grants			412				NA
Donations			50				NA
Total	145.36%	2,460	3,576	107.13%	2,550	2,732	
Gross Total	102.24%	10,560	10,797	95.36	8,950	11,933	NA

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14	) Expend	mure of	CMR	ועו

Year	94/95	95/96	96/97	97/98	98/99
Salaries	3,004	3,657	4,323	5,284	5,853
Raw Materials, Spare Parts, Fuel	794	972	1,142	1,589	1,874
Buildings	600	450	550	1,700	2,100
Equipment	480	710	880	1,980	1,995
Furniture	4	30	50	100	100
Transport	20	15	28	116	11
Total	4,704	5,834	6,973	10,769	11,933



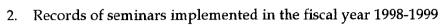


# Annex 6 CMRDI Activities in Technical Services for Industries

Records of training services implemented in the fiscal year 1998-1999

Names of training	frequen		Period of the	No. of	Organizations which the	profit earned
courses	су	level, curriculum etc.)	service (No of hour, days, month)	Participants to the Service('98- '99)	participants belong to	by the service (LE)
Heat Treatment	□ regular □ ad-hoc	Heat treatment , metal finishing	14 days	10	Helwan Co. for Castings & others	28.000
NDT	□ regular □ ad-hoc	Non destructive testing for engineers	14 days	12	Helwan Engineering Ind& others	30.000
Welding Tech. & Metall.	□ regular □ ad-hoc	Welding technology 7 metallurgy	14 days	14	Abu-Qir Fertilizer Co. & others	34.000
Special Steel	□ regular □ ad-hoc	Special steel alloys technology	14 days	9	Abu- Qir Fertilizer Co.	27.000
Cutting Machine Tech.	□ regular □ ad-hoc	Technology of cutting machines	14 days	8	Shipyard & others	35.000
Surface treatment	□ regular □ ad-hoc	Metallic products Surface treatment	21 days	16	Eng9 [Industries Co.	42.000
Ore Benefaction	□ regular □ ad-hoc	Grairty & Magntic Separation tech.	14 days	11	El-Naser Phosph. & Co. others	33.000
Phosphoric acidprods	□ regular □ ad-hoc	Techniques for prod n of phosph. acid from ores	14 days	14	Abu-Tartur Project & others	42.000
Casting Technology	□ regular □ ad-hoc	New trends in Coating technology	14 days	8	El- Naser Casting Co.	24.000
Corrosion	☐ regular ☐ ad-hoc	Corrosion inhibition	14 days	16	Chemicals Sector	44.000
Coating	☐ regular ☐ ad-hec	Metal coating techniques	14 days	10	Metal Coating Ind.	30.000
Metal Forming	☐ regular ☐ ad-hoe	Bolling Forming of Metals	14 days	12	Metal Companies	36.000





Names of seminars	frequency	Technology, target level, curriculum	Period of the service (No of	No. of Participants to the	the participants	by the
		etc.)	hour, days, month)	Service('98-'99)	belong to	service (LE)
Foundry	□ regular □ ad-hoc	Improvement of Foundry Tech. Environ	1 day	30	Foundry Industry	-
Quality	□ regular □ ad-hoc	Quality Imparities in the 21 <sup>st</sup> Century	3 day	120	Industrial - Sector	-
Furnaces	☐ regular ☐ ad-hœ	Vacuum Furnace Technology	1 day	100	Metal Industries	
Particle Tech.	☐ regular ☐ ad-hoc	Ultrafine Particle Technology	1 day	40	Chemical Sector	-
R& D Policy	□ regular □ ad-hoc	Restructuring Policy in R& D institutes	1 day	35	R & D Sector	-
Metallurgy	□ regular □ ad-hoc	Recent Trends in Ferrous Metallurgy	1 day	40	Ferrous Industries	-
Iron making	☐ regular ☐ ad-hoc	" Romelt" Technology	1 day	30	Ironmaking Industries	-
Advanced Materials	□ regular □ ad-hoc	Advanced Materials in USA	1 day	35	R & D in Industries	-
Silicon	regular ad-hoc	Production of Silicon from Materials	1 day	30	Mineral Industries	-
Dev. & Metallurgical Ind.	□ regular □ ad-hoc	Development in Metall. Ind. Private Sector	1 day	40	Met. Indus. Private Sec.	-
Microscope	☐ regular ☐ ad-hoc	Development in SEM	1 day	50	R & D sector	-
Inst. Analysis	☐ regular ☐ ad-hoc	Recent -XRF Instruments	1 day	30	Chem. Industries	-



# 3. Records of prototyping services implemented in the fiscal year 1998-1999

Names target products	Contents of service (field of Technology, target level, curriculum etc.)	Period of the service (No of hour, days, month)	Organizations which the participants belong to	profit earned by the service (LE)
More than 50 Cast Pieces from different Alloys (C.I., Al- alloys etc.) as Prototypes for Some foundry shapes And machinery Manufacturers in Egypt	Casting metal cutting, welding	Continuos Allover The year Period varies form case to case	Public & Private Industrial sector	20.000



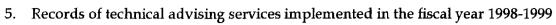




# 4. Records of consulting services implemented in the fiscal year 1998-1999

Name (Kind ) of Service	Contents of consulting service (field of technology, target level etc.)	Period of the consultant service (No of hour, days, months)	Name of organization which used the services	profit earned by the service()LE)	
Evaluation f Steel	uation f Steel Evaluation .f imported steel 18		Customs Authority	14.000	
Head treatment	Proposed heat treatment sigine	24	Helwan for Engineering Industries	16.000	
Metal Coating	Improving metal Coating	37	Tableware Co.	20.000	
Welding	Welding Special materials	25	Engineering Industries	14.000	
Testing	Testing & Evaluation of Welding	30	Automation Co.	21.000	
Inspection	Equipment Inspection	40	Fertilizers & Chemicals Co.	14.000	
Quality	Quality Improvement		Casting Company	16.000	



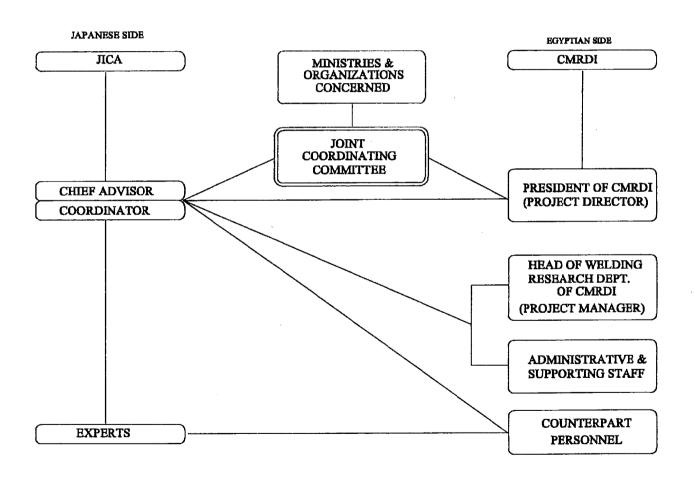


Names of training	Contents of service (field of Technology,	Period of the	Organizations which the participants	profit earned by
courses	target level, curriculum etc.)	service (No of hour, days, month)	belong to	the service (LE)
Steel alloys	Selection of propane material	15 days	Segwart & Cepac & others	21.000
Process development	Operating Conditions of benefaction plant	21 days	Abu- Tarture Phosphate Project	15.000
Metal Coatings	Metal coating of products	20 days	LORD sharing blades Co. & others	23.0000
Anti corrosion	Testing of anticorrosion formulae	30 days	El- Nasr Co. for Fertilizers & others	27.000
Evaluation of materials	Evaluation of steel alloys performance	24 days	Steelco Co. & Metalco & others	33.000
One evaluation	XRD, TGA, DTA		Egyptian Gypsum Co. & others	45.000
Chemical analysis	Chemical analysis	240 days	Birck Co. & others	60.000
Solid	Pore size distribution of coal	150 days	Misr Aluminum Co. & others	18.000
Surface area	Surface area analysis	70 days	El- Nasr Co. for cok & others	13.000
Material identification	XRD , XRF	180 days	KIMA Co. & others	33.000
Coating evaluation	Coating thickness & effacing	20 days	El - Nasr Co. for Pipes & others	7.000
Mechanical testing	Tensile strength	210 days	Alsaco Co. & others	37.000
Mechanical testing	Ahesinic and hardness tests	120 days	Othman Grop & others	23.000
Coating thickness	Ultrasonic Coating thickness meter	170 days	General Sanitray Authority & others	43.000
Mechanical testing	Impact & bending tests	60 days	Railway Authority & others	33.000
Structure analysis	Microstructure using SEM	40 days	El- Nasr Casting Co. & others	28.000
Quality	Standards Computability	80 days	Private Foundries & others	30.000



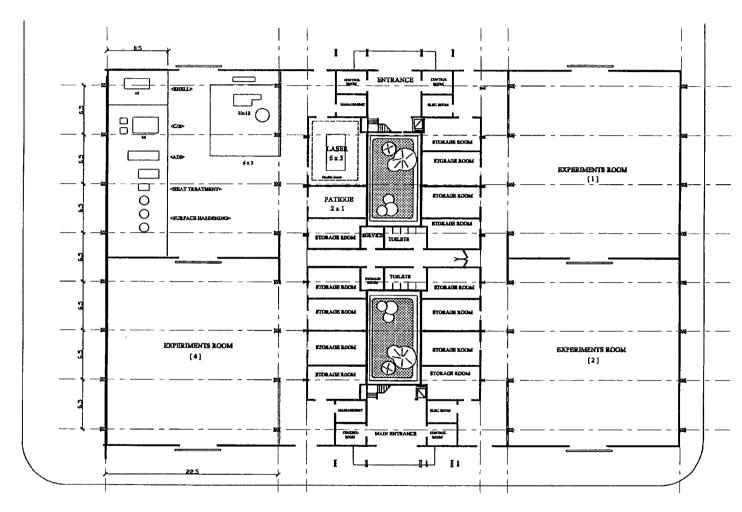


# Annex 7 The Tentative Organization Chart for the Administration of the Project



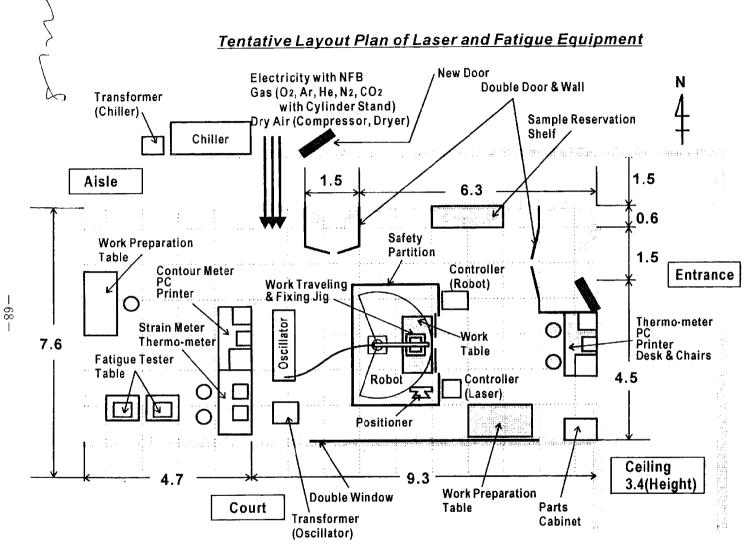


Annex 8 Layout of the Project Site





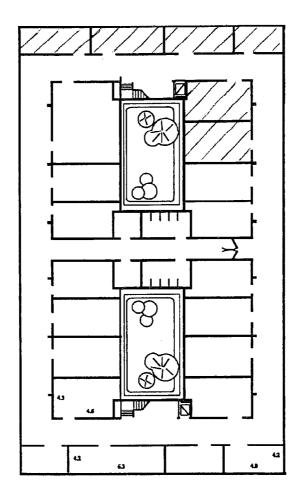
Ground Floor Plan



Articles prepared by Egyptian side (Laser Cutting)

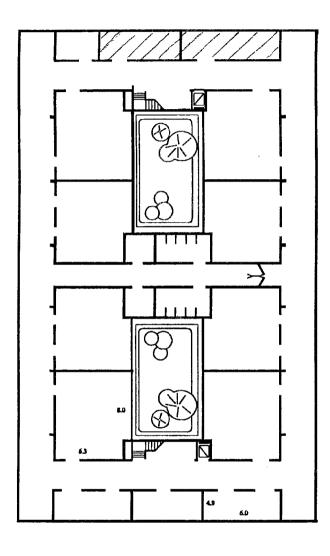
- 1. Remodeling of room
- Double door and wall with ceiling (normally used)
- 2) Double door and wall with ceiling (normally closed)
- 3) Double window
- 4) Air conditioner and ventilation
- 5) New door to water chiller
- 2. Work table
- 3. Work preparation table
- 4. Desk & chairs for measurement & data processing

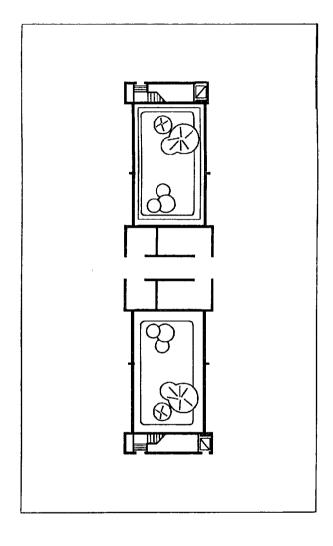




First Floor Plan

A





Second Floor Plan





# Annex 10 Project Design Matrix (PDM) (Draft)

	tive Summary	A C11	fiable Indicators	11100	ans of Verifications	Important Assumptions
	Technical capability for production of metal processing industries in Egypt is upgraded.		Increase of products delivered to industries		Industrial Statistics Survey Report	<ul> <li>There is no drastic change in political and economic situation in Egypt.</li> </ul>
			Improvement of quality of products		Survey Report	b Metal processing industries development policy remain
			Improvement of productivity and efficiency	3	Survey Report	unchanged.
, i	at Purpose Technical services for metal processing industries extended by CMRDI are upgraded.		Level of satisfaction of service beneficiaries	I	Questionnaire to and interview with beneficiaries	a Egyptian metal processing industries utilize the technology obtained from
	-,		Variety of technical services extended by CMRDI	2	Activity reports	CMRDI.
Эцtрі		_				Total CO
	Project operation unit is enhanced.	,	Number and capability of staff, budget and established management system	0	Organization chart, Administration record, Accounting record, Personnel record	a Trained C/P remain at CMRDI.
	Necessary machinery and equipment are provided, installed, operated and		Contents and condition of machinery and equipment	l-i	Property record, operation and maintenance record of machinery and equipment	
	maintained properly.		Route to get spare parts and situation of securing spare parts	1-2	Spare parts list, suppliers list	
	Technical capability of the counterpart personnel (hereinafter referred to as "C/P") is upgraded.	2-1	Assessment by the Japanese experts	2-1	(1) Evaluation Sheet in general (2) Evaluation sheet for target products	
	On 115 apgrauou.	2-2	Training materials for the C/P	2-2	(1) Questionnaire to the C/P (2) Interview with the C/P	
	Technical services for metal processing industries are provided.		Level of the technical services provided for metal processing industries	3-1	Evaluation sheet	
	•		Number of technical services implemented     Number of technical services		(1) List of technical services implemented     (2) List of technical services	
			recipients		recipients	
			(3) Number of document, curricula, manuals and materials for technical services		(3) List of curricula, manuals and materials for technical services	
		3-2	Assessment by beneficiaries	3-2	Questionnaire to and interview with beneficiaries	
Activ	ities		In <egyptian side=""></egyptian>	puts	<li><japanese side=""></japanese></li>	
)-1	Allocate necessary personnel.	$\vdash$	-9/1	t		1
	Formulate plans of activities.	١.	number of the second	١,	Disease at Land	The COnsumaio of Champy
	Make budget plan and execute properly.		Provision and maintenance of building and facilities	11	Dispatch of Japanese Experts (1) Long term Experts	a The C/P remain at CMRDI.
	property. Establish and operate			1	a Chief Advisor	
	management system.	2	Allocation of the C/P and		b Project Coordinator	
	Mala Callina and Alabamas		administrative personnel		c Control of Mechanical	
	Make facility refurbishment plan and implement as planned.	İ	(1) Management C/P (2) Technical C/P		Properties and Quality Contro d Aluminium High Pressure Die	
	Provide and install necessary		(3) Supporting staff		Casting	
	machinery and equipment.				e Laser Cutting	
	Operate and maintain machinery and equipment	3	Provision of machinery, equipment and their maintenance		(2) Short Term Experts	
	properly.	4	Local Cost		Appropriate number of short term experts will be dispatched	
	Make Technical Cooperation Program.		Necessary budget for the implementation of the Project		as necessity arises.	
2-2	Implement technology transfer		•	2	Egyptian C/P training in Japan a	D
2-3	to the C/P.  Monitor and evaluate the result of the technology transfer to			3	persons) of the C/P yearly	Preconditions Renovation of the Project site is stably provided
3-1	the C/P.  Make plan of technical				Provision of Machinery and Equipment	
3-2	services.  Implement technical services.  Monitor and evaluate technical			4	Supporting Local Cost	

List of Technical C/P candidates of the Project

Allocation of Technical C/					
Field of technology transfer			Age	Department	educational background
	Name of t	he	C/P	I	
(Project Director)				*******	
Prof. Adel Nofal	] 1	M	57	President	Dr.Eng
(Project Manager)					
Prof. Bahaa Zaghloul	1	М	54	Head of Welding Department	Dr.Eng
1 Control of Mechanical Pro	perties a	and	Qua	lity Contro	1
*All the C/P below will be in	charge of th	is_	field	1.	
Casting					
2 Aluminum High Pressu					
Mohamed Waly		M	43	CD(R)	Dr.Eng
(Iburahim Mustafa)		M	50	CD(R)	Dr.Eng
(Mohamed Ramadan)		M	31	CD(R)	B.Sc_
Nader El-Baguri		M	28	CD(R)	M.Sc
Iman Afifi		F	23	CD(R)	B.Sc
3 Chemically Bonded Sa					
Iburahim Mustafa		M	23	CD(R)	Dr.Eng
Hassan Ahmed	1	M	33	CD(T)	M.Sc
Ramadan Soilman	1	М	32	CD(T)	B.Sc
Mervat Ibrahim		F	32		M.Sc
Heat Treatment					
4 Austempering of Duct	ile Cast .	Iro	n		
Mohamed Ramadan		M	31	CD(R)	B.Sc
Mohamed Morad	l	М	42	CD(R)	M.Sc
5 Surface Hardening					
Alber Alphonse Sade	k 1	M	43	WRD(R)	· Dr.Eng
Mohamad Hanafy	1	М	38	WRD(R)	Dr.Eng
Hamed Abdel Aleem	1	M	31	WRD(R)	M.Sc
Shimaa Hassan		F	24	CD	B.Sc
6 Fatigue Evaluation o	f Welded (	Joi	nts		· · · · · · · · · · · · · · · · · · ·
(Abdul Monem El Bata	hgi) l	М	44	WRD(R)	Dr.Eng
Mohamad Mosalam	1	M	39	WRD(R)	Dr.Eng
Khaled Ibrhim	1	М	40	CD(R)	Dr.Eng
Nabil Zakhary		M	31	WRD	B.Sc
Tarek Elsayed Abd E	Ihamid 1	M	33	WRD	B.Sc
7 Laser Cutting				····	
Abdul Monem El Bata		М	45	WRD(R)	Dr.Eng
Sherien El-Halawaty		F	23	WRD(R)	B.Sc
Nasser Adly Mostafa	1	M	23 35	CD	M.Sc
Hamed Abdel Aleem		М	31	WRD(R)	M.Sc
(Remarks)			~ - 1	11212 (20)	11.00

(Remarks)

- WRD stands for Welding Research Department
  CD stands for Casting Department
- 3 (R) stands for Research Staff
- 4 (T) stands for Technical Staff 5 The C/P listed at the top of each field's column, will be a leader of the field.
- 6 The C/P with parenthesis has two fields in charge. The main field of his/her charge will be the one to which they are listed without parenthesis.



Annex 12 Technical Cooperation Program (Draft)

(1) Knowledge of Fatigue Theory (2) Knowledge of Fatigue Test Procedure (3) Practice of Investigation of Fractured Part (4) Practice of Fatigue Testing of Carbon Steel Welded Joint (5) Practice of Fatigue Testing of Cast Iron Welded Joint V Laser Cutting (1) Knowledge of Laser (2) Practice of Laser Processing (Operation and Maintenance skill) (3) Practice of Laser Processing (Arrangement of Cutting Work Standard)	Calendar Year		20	00		20	001			20	02			20	03		2	2004	_
Term of Technical Cooperation Implement Technology Transfer to the C/P Control of Mechanical Properties and Quality Control (1) Basis of phase transformation (net. CCT & TTT Diagram experiments) (2) Methods of micro-analysis of steels (3) Micro-structural analysis and its interpretation (4) Met, factors controlling the properties of carbon steels (5) Met, factors controlling the properties of ostatiness steels (5) Met, factors controlling the properties of ostatiness steels (6) Met, factors controlling the properties of ostatiness steels (7) Met, factors controlling the properties of ostatiness steels (8) Strength, bughness and fracture of metals (9) Quality Control and evaluation of Metal Products (1) Casting (1) Knowledge of Die Casting (1) Knowledge of Die Casting Process (2) Practice of Die Casting (3) Practice of Meintenance and Repair of Die Casting Machine and Dies (4) Knowledge of Diesigning and Meting of Dies (Provision of Information) (2) Chemically Bonded Sand Molding (2) Shell Mold Process (3) Practice of Albert Shell Mold Process (3) Practice of Maintenance and Repair of Dies (Provision of Information) (1) Knowledge of Shell Mold Process (3) Practice of Albert Shell Mold Machine (4) Knowledge of Shell Mold Process (3) Practice of Maintenance and Repair of Bond Machine (4) Knowledge of Shell Mold Process (5) Practice of Cald Box Process (6) Practice of Cald Box Process (7) Knowledge of Austempering (9) Practice of Cald Box Process (9) Practice of Carbonitriding (1) Theory of Carbonitriding (1) Theory of Carbonitriding (1) Theory of Carbonitriding (1) Practice of Fatigue Teeting of Carbon Steel Welded Joint (1) Knowledge of Fatigue Teeting of Carbon Steel Welded Joint (1) Knowledge of Laser (2) Practice of Laser Processing (Operation and Maintenance still) (3) Practice of Laser Proce	Japanese Fiscal Year	L	20	00			20	01			20	02			20	03		20	04
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	Note: 1 Japanese fiscal year starts in April and ends in March.		٠,٠,											Ш		Ш	<u> </u>		

<sup>1</sup> Japanese fiscal year starts in April and ends in March.
2 Egyptian fiscal year starts in July and ends in June.
3 The line describe rough length of period. A quarter line could mean less than 3 months.

Annex 13 Annual Technical Cooperation Program (ATCP)

Calendar Year	П	-	-				20	00										-	20	01		-			Ī	2	002
Japanese Fiscal Year		19	99							20	00											20	01				
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Term of Technical Cooperation PO 2-2 Implement technology transfe to the C/P	r			8	gr ▼	in	. 0	ft	ne	R/	D						•	J	C								
I Control of Mechanical Properties and (1) Basis of phase transformation (incl. CCT & TTT Diagram experiments)		1.	t	, (	Cor	htr	01																<b>(4)</b>		()		
(2) Methods of micro-analysis of steel (3) Micro-structural analysis and its interpretation																3											
(4) Metallurgical factors controlling the physical properties of plain carbon	ste	ee.	Ls							_				-4													
<ul> <li>(5) Metallurgical factors controlling the physical properties of tool steels</li> <li>(6) Metallurgical factors controlling the physical properties of stainless steen</li> </ul>	E e	3																									
<ul><li>(7) Metallurgical factors controlling th physical properties of cast material</li><li>(8) Strength, toughness and fracture of</li><li>(9) Quality control of metal products</li></ul>	5	:a	ıs				_																				

note:

Terms of Technology Transfer by Long-Term Experts
Terms of Technology Transfer by Short-Term Experts
Terms of Technology Transfer through Training in Japan
Terms of Technology Transfer by C/P themselves without Japanese Experts

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b Operation of injection					Ĺ			L_	L		L															
(3) Fettling			Г	Г						L	Ĺ.	L														
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Terms of Technology Transfer by Long-Term Experts
Terms of Technology Transfer by Short-Term Experts
Terms of Technology Transfer through Training in Japan

Terms of Technology Transfer by C/P themselves without Japanese Experts

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Annex 13 Annual Technical Cooperation Program (ATCP)

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(3) Equipment of Shell Mold Process			Н	Н	H	$\dashv$	7					Н	$\dashv$			┪	$\dashv$	-	Н		rt	$\dashv$	十	7	+	+	+	$\parallel$
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(1) Molding by Shell Mold Process	H	-	H	Н	H		-		$\vdash$			H	$\dashv$	-									+	+	+	+	+	1
(2) Sand Test	$\ \cdot\ $	-	Н	$\dashv$	Н	┪			Н		$\vdash$	Н	$\dashv$	-						) (11) [1][]			+	+	+	+	+	$\mathbb{I}$
(3) Melting of Cast Iron and Pouring in	to.		Н	$\dashv$	Н	-	-	-					-	-		≣	ii.	Ш					$\dashv$	$\dashv$	-+	┰	+	1
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(4) Inspection of Cast Iron Product		-	Н	Н	H	7	7	-		-	Н		-			$\equiv$				Ш			┰	$\dashv$	+	╁	+	1
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(1) Main Body of Shell Mold Machine		-	Н		H	7	7	_	-	-		Н	-	-			III8			am		+	-+	+	+	+	+	1
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(1) Sand Mold Procedure	$\vdash$	_	$\dashv$		H	$\dashv$	7	-	-	-			7	-1	+	-	+	$\dashv$		-		$\dashv$	$\dashv$	┰	+	+	+	-
(2) Theory of Cold Box Process		7		7	H	$\dashv$	7			Н			-	-	7	ᅦ	┪	-	-	-		+	十	+	+	+	+	1
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(1)Core Making by Cold Box Process				7		$\dashv$	7	ᅥ	7		Н	$\dashv$	_†	7	-	1	+	-		_					me		=	#
a Operation of Core Making	$\vdash$	$\dashv$		$\dashv$	H	+	7		$\neg$					7	十	-#	+	7	$\dashv$	ᅥ			Ш	Ш	牆		4	1
b Operation of Core Setting into the Sa	ınd	Mo	old	$\neg$	H	7	+	_	$\neg$		-		+	$\dashv$	$\dashv$	-1	+	-	-	-			Щ		爏	1	₫-	┨
(2) Pouring of Cast Iron Melt into the					$\Box$	+	+		7		Н	$\dashv$	7	7	-+	1	7		-	_				H	櫃	1	₽-	1
(3) Inspection of Cast Iron Product		_	Π	1	$\Box$	7	+		-				7	-	$\dashv$	-1	+	-	-	-				Н	朑		₽-	1
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(1) Main Body of Cold Box Machine		-1	H	ᅱ	H	-+	1	-		$\vdash$	Н	-	+	+	+	╢	+	$\dashv$	7	-						#	₫-	1
(2)Sand Mixer	$\vdash$	-	$\dashv$		H	$\dashv$	$\dashv$	-	$\dashv$	$\vdash$	Н		+	$\dashv$	$\dashv$	╢	+	-	+	-			₩	뻬	朑	#	1	1
(3)Gas Controller	$\  \cdot \ $	-		-	H	+	-	$\dashv$	$\neg$		$\vdash$	-	+	+	+	-1	+	-	$\dashv$	$\neg$			H	H			-	$\blacksquare$
(4)Gas Neutralization Equipment	H	┪	$\dashv$	┪	$\vdash$	ᆉ	寸	-	-		$\dashv$	-	+	+	+	╢	$\dashv$	$\dashv$	$\dashv$	$\dashv$		3	Ш		膿	#	4	-
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Terms of Technology Transfer by Long-Term Experts

Terms of Technology Transfer by Short-Term Experts

Terms of Technology Transfer through Training in Japan

Terms of Technology Transfer by C/P themselves without Japanese Experts
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Annex 13 Annual Technical Cooperation Program (ATCP)

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l-1Knowledge of Austempering					П											П	П		T		П		П	T	T	T	T
(1) Heat Treatment Technology of Cast I	or	1																									
(2) Theory of Austempering					П																						T
(3) Equipment of Austempering				П	П	П											П							П			
(4)Observation of Microstructure	П		П	П	П												П				П			7			T
(5) Measurement of Mechanical Propertie:	3			П	П												П				П						
(6)Application of Austempering																											I
1-2 Practice of Austempering																	П							Ī	$\top$	T	T
(1) Production of Ductile Cast Iron																	П								1	I	
(2)Austenitizing by Electric Furnace								٦									П				П			T			
a Optimisation of Austenitizing Cond	Lti	.01	ī																						96		
b Operation of Austenitizing					П	П											П				П		П	T			
(3) Austempering by Salt Bath																	П										
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(4)Inspection of Products			ĹĴ																							I	
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(1)Electric Furnace for Austenitizing																						_					
(2)Salt Bath for Austempering										_															T		3
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Terms of Technology Transfer by Long-Term Experts
Terms of Technology Transfer by Short-Term Experts
Terms of Technology Transfer through Training in Japan
Terms of Technology Transfer by C/P themselves without Japanese Experts

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2.2 Methodology of Carburizing by Gas I	ro	ce	SS						٦							L	L	L	L	L	L	L		$\sqcup$			$\perp$
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	Terms of Technology Transfer through Training in Japan
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2.2-1 Process 2.2-2 Equipment

2.3 Methodology of Carbonitriding by Gas Process
2.3-1 Process

2.3-2 Equipment
2.4 Practice of Carburizing
2.4-1 Generation and Control of Carburizing Gas
2.4-2 Heat treatment after Carburizing

2.5-1 Generation and Control of Carbonitriding Gas
2.5-2 Heat treatment after Carbonitriding

2.5 Practice of Carbonitriding

Annex 13 Annual Technical Co	Cooperation Program	(ATCP)
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l-4 Fatigue Crack Propagation Anal	ysi.	5				1	T	T	1	Τ	1					П			7	7	7	_	$\top$	T	†	t
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L-8 Fatigue Diagnosis and Prolongi	ng :	Li	fе	Τe	ch	nni	qu	ė	T	T		П						1	寸	7	7	1	T		T	†
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Terms of Technology Transfer by Long-Term Experts

Terms of Technology Transfer by Short-Term Experts

Terms of Technology Transfer through Training in Japan

Terms of Technology Transfer by C/P themselves without Japanese Experts

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Annex 13 Annual Technical Cooperation Program (ATCP) Calendar Year # 2002 Japanese Fiscal Year # 1 2 3 4 5 6 7 8 9 # # # 1 2 7 8 9 # # # 1 Term of Technical Cooperation of the RID 10cc PO 2-2 Implement technology transfer to the C/P V Laser Cutting 1 Knowledge of Laser 1.1-1 Laser Oscillator (1) Generation Mechanism of Laser (2) Characteristics of Laser (3) CO2 Laser Oscillator (4) Nd-YAG Laser Oscillator (5) Kind and Feature of Laser 1.1-2 Optical Devices of Laser Processing (1) Lens (2) Mirror (3) Processing Head 1.1-3 Standard of Laser Equipment 1.1-4 Safety and Health (1) Influence on Eyes (2) Influence on Skin (3) Safety Standard 1.2 Outline of Laser Thermal Processing 1.2-1 Welding (1) Welding Mechanism (2) Absorption of Laser to Plasma (3) Shape of Weld Penetration (4) Depth of Weld Penetration (5) Weld Heat Cycle (6) Hardening and Carbon Equivalent (7) Cold Crack (8) Hot Crack (9) Welding Deformation (10) Application Cases 1.2-2 Overlay Welding (1) Laser overlaying (2) Dilution of Overlaying (3) Application Cases 1.2-3 Laser Hardening (1) Prediction of Quench Cooling

note:
Terms of Technology Transfer by Long-Term Experts
Terms of Technology Transfer by Short-Term Experts
Terms of Technology Transfer through Training in Japan
Terms of Technology Transfer by C/P themselves without



(2) Hardness Distribution
(3) Residual Stress
(4) Application Cases

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to the C/P	L	L	L		L			$\perp$	$\perp$	L	L	L	<u>L</u>			Ш	_			┸	Ĺ	1_	Ш		
1.3 Knowledge Laser Cutting	L								floor	T			Γ	П	٦	П	7	П	T	T	T	Τ	ТΤ		
1.3-1 Principle of Thermal Cutting	L															П		T	Ι	I	Ι	Τ			
(1) Oxyfuel Gas Cutting	L	L	L									L							$\perp$	$\perp$	L				
(2) Cutting Gas	L										L								Ι	$\perp$	$oxed{\Box}$	L			
(3) Plasma Arc Cutting	1	L	L																Ι	I	I	$oxed{\mathbb{L}}$		$\Box$	
(4) Laser Cutting	L	L	L						$\perp$			_	L								Ι		$\coprod$		
5) Cutting Quality	L	L																	Τ	I	Ι	Ι	$\Box$	$\Box$	
6) Cutting Quality Standard	L	L																	$\perp$	I	I	Ι			
7) Comparison of Various Cutting M	(e t	ho	ds						Ι	Ţ						П	٦	$\top$	T	$\top$	T	Τ	П	Т	
.3-2 Laser Cutting																			Ι	I	Ι	I	$\square$	$oxed{oxed}$	
1) Laser for Cutting			L						1									T	T	T	T	L		$\exists$	
2) Cutting of Stainless Steels and	N	on	fe	rr	ou	s	Me	ta	ls	Т		Γ	Г						T	T	Т	Т		$\Box$	
3) Cutting Heat Input and Cutting	Qu	al	it	У										{ ]				T	Т	T	Τ	Π	П	T	
4) Oxygen Cutting Principle of Car	bo	n.	St	ee	1		T	T	T	Τ	Т	Γ				П			T	T	T	T	П	$\neg$	
5) Gas Purity in Oxygen Cutting							٦	T	Ţ		Т		Γ						T	T	T	T	П	T	
6) Proper Cutting Condition in Ste	el	S	he	еt	S			T		T	T		Γ						T	T	T	Τ	П	$\top$	
<ol><li>Proper Cutting Condition in Ste</li></ol>	el	P	la	te	3					T	L					1			T	T	1	Τ	П	٦	
8) Cutting Deformation				П	П				Τ		Τ	Γ		П		П	7	T	T	T	1	1	П	7	
Practice of Laser Cutting (Operat	io	η	an	d	ma	in	te	na	nc	e	sk:	11.	1)	П			7	T	T	Ť	1	Т	П	T	
.1 Maintenance of Laser Equipment		Г			П	T	T	T	T	T	T	Γ		$\sqcap$	7		٦	1	十	1		T			
1) Cooling Water		Г		П	П	T	1	$\top$	T	T	T	Γ						$\top$	7	$\top$	T	T	П	T	٦
2) Fiber	1	Г		П	П	$\exists$	T	7	1	$\top$	T	Γ						1	+	$\top$	T	T	$\sqcap$	$\top$	コ
3) Lens	Г				П	7	T	7	T		1					7		$\top$	$\top$	1	1	T	П	$\top$	ヿ
4) Mirror	1			П	П		1	7	1	T	T	Г						$\top$	$\top$	$\top$	T	1	$\Box$	$\top$	7
5) Processing Head					П		7	1	1	T	Τ	Τ						1	$\top$	+	T	T	H	$\top$	7
6) Beam Profile				П	П	T	1	1	$\top$	1								$\top$	十	1	1	T	П	$\top$	T
.2 Operation of Laser Machine			-		П	十	寸	$\top$	T	T	1					$\neg$	┪	十	十	T	1	†	П	+	$\dashv$
1) Operation of Laser Machine for	Cui	tt.	ìn	g .	П	7	7	7	1	T	1				-				T	T	$\dagger$	1	$\sqcap$	十	7
2) Operation of Laser Machine for						7	1	7	1	+	1		П	$\vdash$	-				十	†	†	<del>                                     </del>	$\vdash$	$\top$	7
3) Quality Control for Cutting				Ħ	$\Box$	7	7	+	$\dagger$	T	$\top$			$\vdash$	1				+	+	†	十	H	7	7
Practice of Laser Processing (Arr	and	Je!	me	nt	<del>-</del>	f	Cu	tt	in	a i	WOI	: k	ىب St	an	da	iro	)		十	T	T	T	$\sqcap$	T	7
.1 Preparation of Cutting Data and	Wo	or.	k	St	an	da	rd	f	or	<del>ت</del> Ci	arb	or	1 5	ite	e 3	s	Ť	+	十	+	t	$\vdash$	H	+	7
.1-1 Mild Steel Sheet					Ī	T	T	Ť	Ī	Ť	T				Ī	Ī	†	+	$\dagger$	十	T	1	$\vdash \uparrow$	+	7
1) Thin	┢		Н		7	+	十	+	+	+	+			1	╢	+	1		À		十	$\vdash$			蛐
2) Medium				٦	$\forall$	7	†	$^{\dagger}$	+	+	+	H		+	╢	$\top$	┫	T	7	b	4	$\vdash$			▦
3) Thick	⇈	T			$\Box$	7	†	+	+	T		П		+	╢	+	+	十		1	جنا				▦
.1-2 Coated Steel Sheet		$\exists$			7	✝	十	+	+	$\dagger$	1-	Н		+	1	十	+	十	十			H	┝	T	7
1) Thin	$\Box$		П		$\forall$	1	$\top$	+	T	$^{\dagger}$	十	Н		_	╢	+	- -	+	十	+	t			十	+
2) Medium	Н	П		-1	$\dashv$	+	+	$\dagger$	†	十	╁		$\dashv$	1	1	+	+	+	+	+	1				十
.1-3 High Strength Steel Sheet	H	$\forall$		ᅦ	+	+	十	+	十	╁	+	Н		+	1	+	+	十	+	+	┢	1		▜	十
1) Thin	Н				1	$\dagger$	$\dagger$	$^{\dagger}$	$\dagger$	$^{\dagger}$	╁	Н	-	+	╁	+	+	╁	+	+	$\vdash$	H	H	1	1 1
2) Medium	┢┪	-	$\dashv$	-	+	+	╁	+	+	+	+-	Н	$\dashv$	+	╫	+	+	+	+	+	+-	Н	-	7	7
3) Thick	H		$\dashv$	$\dashv$	+	+	+	+	$\dagger$	+	$\vdash$	H	$\dashv$	+	╢	+	+	+	+	+	H	H	$\vdash \vdash$	+	-
.2 Preparation of Cutting Data and	√Ω,	<u> </u>		II S+	L	ـــــــــــــــــــــــــــــــــــــ		<u>ئ</u>	<del></del>	۲,	<u>ا</u>	ᄓ	ب		<u>.ii.</u>	بلـ	<u>ا</u> ء آ	+	+	╁	├	Н			
1) Thin - Thick			ì	7	7110	T	Ť	Ť	T	7	T		. = 3	<u> </u>	30	e	Ť	+	+	+	$\vdash$	$\vdash$			₩
.3 Preparation of Cutting Data and	<u>ا ال</u> ا م تما				<u> </u>	100		<u></u>	1	י א	1,,,,,,	ب			1	<u> </u>	1	+	+	+	⊣	Н	-#	柙	柙
1) Thin-Thick	<b>77</b>	1	Ì	ال	7110	14.1 T	T	7	T	T.	Lat	17.13	1	III	JI.	1	T	+	+	+	<del> -</del>	Н	-+	+	+
-, -:: -: -:	11 1	- 1	i	18	- 1	- 1	- 1	1	1	1	1	. 1	- 1	ı	- 11	- 1		- 1	1	1 .				- 1	- 1

note:

Terms of Technology Transfer by Long-Term Experts

Terms of Technology Transfer by Short-Term Experts

Terms of Technology Transfer through Training in Japan

Terms of Technology Transfer by C/P themselves without Japanese Experts

Annex 14 Plan of Operations (PO) (Draft)

Calendar Year	19	99		20	00		Т	2	001			20	02			20	03		2	004	
Japanese Fiscal Tear		999	•		20	00			20	01			20	02			20	03		04	4
	П	Ш	ľ	I	I	Ш	IV	I	I	П	IV	I	1	П	IV	I	I	II	N	I	I
			Si	mi	ng	0	£ tl	he	R/	D											
Term of Technical Cooperation			1																		
O The Project operation unit is enhanced.																					
0-1 Allocate necessary personnel	Γ.	-						F	-	F	_										_
C-2 Formulate plans of activities	Ţ-	-				-				F	F								$\dashv$		
0-3 Make budget plan and execute properly		-		F		L	$\perp$	F	T	Γ.	_									H	
0-4Establish and operate management system	r	-					+	F	-	_											
1 The necessary machinery and equipment are				Г							Ī										
provided, installed, operated, and maintained																					
properly.																					
1-1 Make facility refurbishment plan and implement	-						-														_
as planned							1	Γ													
1-2 Provide and install necessary machinery and equ	.ipe	ent	_	_	_	-	+-	F													
1-3 Operate and maintain machinery and equipment							-		-	$\vdash$	F					F	_	_			
properly																					
2 Technical capability of the C/P are upgraded.								$\  -$	T	Τ											
2-1 Make Technical Cooperation Program	Γ	-	Γ.			F	+	1	-	-		F		F	<del> </del>	F	-	F			_
2-2 Implement technology transfer to the C/P					-	F	+	1	-	-			-	-		F		Π			
2-3 Monitor and evaluate the result of technology t	rai	sfe	er			_		F	+	+	-		H	H	-					Е	_
to the C/P					Ī																
3 Technical services for metel processing	Г					Γ	T		T	T		Γ			Γ	Г	Π				
industries are provided.			Г		Γ																
3-1 Make plan of technical services						H	+-	#	F	F	-		F	F	-	-	-	F		F	_
3-2 Implement technical services			_			Γ		1		-	<del> </del>	F	╀	$\vdash$	H	F	H	-	F	F	$\equiv$
3-3 Monitor and evaluate technical services											-		-	$\perp$	F	F		F	$\vdash$	F	_

Note 1 The Japanese fiscal year starts in April and ends in March.

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<sup>2</sup> This schedule is subject to change in accordance with the Progress of the Project.

Annex 15 Annual Plan of Operations (APO) for the first year of the Project

Calendar Year	Target	19	99	Т				200	0								2001					200	12	Responsible		
Japanese Fiscal Year			JFY	199	9	T			J	TY :	2000				T			J	F¥20	01				Person in the	Input (*)	Remarks
•		10 1	1 12	2 1	2	3 4	5	6 7	7 8	9 7	0 1	1 12	1	2 3	4	5	6 7	В	9 1	0 11	12	1 2	3	Project(*)	j	
Term of Technical Cooperation						SI.	gnin	g of ti	he R/	/ip					JCC	. 1										
				-											-			-		-		-	<del> </del> -			
The Project operation unit is enhanced.			+			-	<u> </u>		<del> </del>	H	#			+	1		1			-		-	ļ			
0-1 Allocate necessary personnel as planned.	_		Ť	1	$\dashv$	+	+	$\vdash$	+	$\dagger \dagger$	+			+								$\pm$	L			
0-1-1 Make personnel allocation plan		FT			-	-						T			1									PD, IS	C/P	
0-1-2 Allocate personnel as planned		11	1	-		-	-		-		+			+					+	-			-	PD , CA	PM,C/P,JPC,LE,	9k
0-2 Formulate plans of activities.		$\parallel \uparrow \parallel$	+	+			Ė		1		$\dagger$			$\perp$					_	1						
0-2-1 Formulate plans of activities for the firs	t year	+			-	-		!										li						PD,PM,IS		
0-2-2 Formulate plans of activities for the proj	ect		1	_		_	F							+					-	F		+	-	PD, PM, CA	PM,C/P,JPC,LE	
0-3 Make budget plan and execute properly.			1								+			$\pm$												
0-3-1 Make budget plan for EFY 2000		+			-		1												$\perp$					PD, PM, IS		
0-3-2 Execute budget for the Project		$\prod$	+	-		_	F		-		+	$\pm$	H	$\dagger$			+	H	+	+		+	-	PD, PM, CA	PM,C/P,JPC,LE	
0-4 Establish and operate management system.			$\pm$			-	+-				1			$\pm$					1			1	t			
0-4-1 Make plan of management system					-	ŀ		$\prod$		$\perp$														PD, IS		
0-4-2 Establish and operate management system			1			_	I		Ţ		$\mp$			7	E				=	F				PD,IS	PM,C/P	<del></del>
		H	+	╁		+	+	-	+	+	+			+	- -	H	-	H	-	+	H	+	+			
		П																					I			
			- 1	1		- 1				1	- 1		1 1	1	Į		- 1				1	- 1		1		

(\*) <Egyptian side>

PD : Project Director

C/P : Egyptian C/P

PM : Project Manager

<Japanese side>

IS : Implementation Study Team

CA : Chief Advisor

JPC : Project Coordinator

LE : Long-term expert



Annual Plan of Operations (APO) for the first year of the Project Annex 15

Output 1 The necessary machinery and equipment are provided, installed, operated and maintained properly.

Calendar Year	Target		999	Τ			_	200									2001					_=	2002	R.	eldrenoge.		T
Japanese Fiscal Year				1199							2000				Т				FY2						on in the	Input (*)	Remarks
		10	11 12	2 1	2	3 4	5	6 7	8 (	9	10 1	1 12	1	2 3	4	5	6 7	8	9	101	1 12	2 1	2 3	3 P	rojeat (*)		
Term of Technical Cooperation						SI <sub>4</sub>	ning	of th	he R/	D					JCC ▼												
***************************************		ļļ.	<u>-</u> -	1			<u>  </u>			1		11			-		_ _	ļ						_			
		Ш	$\perp$			_		_ _	1		_ _		_	$\perp$							$\perp$						
1 The necessary machinery and equipment are			_	Ш			Ш											L	Ll	_1_							
provided, installed, operated and maintained																			L					Г			
properly.						$\perp$						ot															
																		1									
1-1 Make facility refurbishment plan and imple	ment as pla	inne	d.															T	П					1			
1-1-1 Make facility refurbishment plan	1	1			-	F	П	T		П			Ī				7	T						PD	,PM,IS		
1-1-2 Implement as planned						-					-	+										П		PD	, PM	PH,C/P	
		Ц	1	$\perp$					Ш				$\perp$														
1-2 Provide and install necessary machinery an	d equipment																				Į					•	
1-2-1 Identify specifications of necessary					-	Ŀ	Ш											Γ			T			PD	, PH, IS		
machinery and equipment					].	1.		-							TT	T			П		7						
1-2-2 Make plan of dispatch of short-term			T		-	-				F	-			$\top$	1		1							PD	PM, IS,	CA.	
experts for installation		П	T					1								$\top$	T				1			1			
1-2-3 Procure and transport the machinery		П				_	-	+		7	-		-	$\mp$	4 7				П					IS	CA, JPC		
and equipment to the Project site						7			П		1	$\Box$		T	1	T		1		7	1-	П					
1-2-4 Install the machinery and equipment					ightharpoons			I				П	1	Ţ	H	+				1				PD	PM,CA,	JPC	
1-3 Operate and maintain the machinery and		$\vdash$		Н		_	4	- -		4	$\downarrow$	$\sqcup$	$\perp$	+	1-1	1	1			-	1		1				
equipment properly.				$\vdash$	-+	+-	$\vdash$	+	$\vdash$	+	+	H			+	+		<u> </u>	-	+	+	$\vdash \downarrow$	-	+-			
1~3-1 Make maintenance plan of the machinery	and equipme	nt	+-	$\left  \cdot \right $	+	+	+	+	+		1		_	$\perp$	╁┼	-	+-	-		+	+-	$\vdash$		- DE	DM Ch	PM,C/P,LE	
1-3-2 Prepare or develop operation and mainter			+-	$\vdash$	+	-		+	$\vdash$	+	+-	$\vdash$	+	+			-	$\vdash$			+-	$\vdash$					
1-3-3 Operate and maintain the machinery and e		_	+-	$\vdash$	+	+	-	+	+	+		$\vdash$	+	+		$\perp$	+	$\sqcup$		$\perp$	$\perp$					C/P.LE,SE	
1-3-4 Provide fundamental training on operation		+	+-1	$\vdash \vdash$	-+		+	+	H	+	+		+	+-	$\sqcup$	+	+			$\perp$			$\mp$	-1		C/P.LE,SE PM,C/P,LE,SE	
and maintenance of machinery and equipme		+	+-	H	+	+	-+	+	$\vdash$	+	+	$\vdash$	+	+	Н	+	+	H		+	+	$\vdash$	+	P1.	, FM , UA	FR,C/F,LE,SE	
				Щ.	L				<u>.                                    </u>						1_1	┸		لـــا	1_	1	1	$\perp \perp$		1			

(\*) <Egyptian side>

PD : Froject Director

PM : Project Manager

C/F : Egyptian C/F

<Japanese side>

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JPC : Project Coordinator

LE : Long-term expert



Annex 15 Annual Plan of Operations (APO) for the first year of the Project

Output 2 Technical capability of the counterpart personnel (hereinafter referred to as "C/P") are upgraded.

Calendar Year	Target	1	999					20	00									2001					2	002	Responsible		
Japanese Fiscal Year				Y199							Y 20					L			_	FY20					Person in the	Input (*)	Remarks
		10	111	2 1	2							11	12	1	2 3	3 4		6 7	8	9 1	0 1	1 12	1	2 3	Project(*)		
Term of Technical Cooperation						S	ilenin ▼	0	the	R/D	-					<b>A</b>		$\perp$				-			-		
		<b> </b>		+	1-1			+	<b> </b>		-+	†					<del>  </del>			†		†	††				
2 Technical capability of the counterpart				1	$\Box$		$\top$	T			$\top$	T	П			1	ΙŢ	1	1	1				T			
personnel (hereinafter referred to as "the C/P"	)			7	П			Т	П													Ī					
is upgraded.								$\Box$												$\perp$							
		Ш							Ц			_	Ш							_	$\perp$	1	Ш	_			
2-1 Make Technical Cooperation Program.									Ш				Ш					_		$\perp$	$\perp$	1	Ш	_	ļ		
2-1-1 Evaluate technical capability of the C/1	P			$\perp$	Ш				Ш	∐.		+				$\pm$		+	士	$\Rightarrow$	$\pm$	$\perp$			PD,PM,IS,	PM,C/P,LE	
through interviews, test, factory visit	and so on	.											Ш							_1			Ш	_ _			
2-1-2 Make Technical Cooperation Program (TCP)	)				Н	-	•						Ш						L		_ _				PD,PM,IS		
2-1-3 Make Annual Technical Cooperation Progra	am (ATCP)				$\forall$	-			П											l_					PD,PM,IS		
2-1-4 Review TCP & ATCP						T						_			_	+-									PD,PM,CA	PM,C/P,LE	
2-1-5 Review TCP, if necessary									П		F								+		+			#	PD,PM,CA	PM,C/P,LE,SE	
			4	_	$\sqcup$	_	$\perp$	<u> </u>	$\square$		$\perp$	_	Ц			$\perp$	Н		↓	-		-	$\left  - \right $	+	. <del> </del>		
2-2 Implement technology transfer to the C/P.				ļ	H	_	$\perp$	$\perp$	$\sqcup$	$\sqcup$	- -	1	Н	$\dashv$	_	$\bot$	Н	_ _	↓_			-	11	+	<del> </del>		
2-2-1 Prepare references for teaching materia	ls				Ш	_ _	1	$\perp$	口	#	1	1_	Ш	$\dashv$	4	-	$\sqcup$	- -	-	_	1	$\perp$	$\sqcup$	_	LE	LE, SE	
2-2-2 Make teachnig materials		Ш		1	Ц	4	4	1	Ш		_			$\Box$	#	1_	$\Box$	1	1	$\dashv$	$\top$	1		$\dashv$	- CA		
2-2-3 Implement technology transfer as planne		Ш		1_		4	$\perp$	1	Ш	$\sqcup$	╧	ļ				+		#		7	1	1		1	- CA	LE, SE	
2-2-4 Compile textbooks and necessary documen	ts				Ш	4	$\perp$	1	Ш	$\perp$	_	‡			#	士			1	$\dashv$	7	$^{\dagger}$	П	#	- CA	LE, SE	
			_	4	$\sqcup$	_	4	$\bot$	$\sqcup$	$\sqcup$	1	↓_	Ш		4	4_	Н	_		$\dashv$	1	1	$\sqcup$		J		
			4	_	$\sqcup$	4	$\perp$	$\bot$	$\sqcup$	$\sqcup$	4	-		$\vdash$	4	╀-	H	-	-	$\dashv$	+	+	$\vdash$				
2-3 Monitor and evaluate the result of technol	ogy	Ш		_	$\sqcup$	_	$\perp$	$\perp$	Н	$\Box$	$\perp$	ļ		_	-	-	Н		1	4	+	+	$\vdash$	-			
transfer to the C/P.		Ш		<u> </u>	Ш	_	$\perp$	$\perp$	Ш	$\sqcup$	$\perp$	1-		$\sqcup$		1			1_	1	_	1	$\vdash$				
2-3-1 Make monitoring and evaluation plan				$\perp$	$\sqcup$	4	$\bot$	1	$\sqcup$	$\sqcup$	_	1-	Ħ		$\perp$	4	$\sqcup$	- -	$\perp$	$\dashv$	4	$\perp$	$\downarrow \downarrow$	-	PD,CA	PM,C/P,LE	
2-3-2 Establish monitoring and evaluate plan		Ш	4	_	$\sqcup$	$\perp$	$\perp$	1	$\sqcup$	$\sqcup$	_	1	$\Box$	H	$\perp$	7_	Ш	$\perp$	+-				$\Box$		PD, CA	PM,C/P,LE	
2-3-3 Monitor the result of technology transfe				$\perp$	$\sqcup$	_	$\perp$	1_	$\sqcup$		上	1			$\Rightarrow$	$\pm$	П	$\perp$	1	$\dashv$	#	1		1	PD,CA	PM,C/P,LE,SE	
2-3-4 Evaluate the result of technology trans	fer to the	C/	P	$\perp$	Ш	$\perp$	$\perp$	$\perp$	Ш	Щ		$\perp$	Ш	$\square$		1=	H	_	_	_	_		H	7	PD,CA	PM,C/P,LE,SE	
		1		1	1 1																	$\perp$	<u>L_</u>		1	<u></u>	

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LE : Long-term expert



Annex 15 Annual Plan of Operations (APO) for the first year of the Project

Output 3 Training/seminar services for metal processing industries are implemented systematically. Calendar Year Target 1999 2000 2001 2002 Responsible JFY 2000 JFY2001 Japanese Fiscal Year JFY1999 Input (\*) Remarks Person in the 10 11 12 1 2 3 4 5 6 7 8 9 10 11 12 1 2 3 4 5 6 7 8 9 10 11 12 1 2 3 7 Project(\*) **▼** Term of Technical Cooperation Technical services for metal processing industries are provided. 3-1 Make plan of technical services. 3-1-1 Grasp the needs for technical services PD, PM, CA PM, C/P, LE 3-1-2 Implement factory visit PD, PM, CA PM, C/P, LE 3-1-3 Make plan of technical services PD, PM, CA PM, C/P, LE 3-1-4 Develop curricula for technical services PD, PM, CA PM, C/P, LE 3-2 Implement technical services 3-2-1 Prepare teaching material and textbooks for technical services PD, PM, CA PM, C/P, LE 3-2-2 Implement opening technical services PD PM CA PM C/P LE 3-3 Monitor and evaluate technical services 3-3-1 Make monitoring and evaluation plan PD, PM, CA PM, C/P, LE 3-3-2 Evaluate the result of technical services PD, PM, CA PM, C/P, LE

(\*) <Egyptian side>

PD : Project Director

PM : Project Manager

C/P : Egyptian C/P

<Japanese side>

IS : Implementation Study Team

CA : Chief Advisor

JPC : Project Coordinator

LE : Long-term expert



Annex 16 Tentative Schedule of Implementation (TSI)

Calendar Year				T	2	200	00			20	01			20	02			20	03		20	004	
Japanese Fiscal Year			999		T			00				01			20				20			200	
	I	I	ΙIΙ	11	v	I	ΙI	111	ΙV	I	H	II:	ΙV	Ι	ΙI	111	IV	I	ΙΙ	[]	IV	I	ΙΙ
Terms of Cooperation		s	ign	nii	ng	,	of	R/	D														
Japanese Side														'									
I. Dispatch of Study Team (1) Preliminary Study (2) Supplementary Study (3) Implementation Study (4) Management Consultation (5) Mid-Term Evaluation (6) Final Evaluation	-										it w	311	þē	disp	atc	hed,	if	ne	Cess	sary		_ _ -	
II. Dispatch of Long-Term Experts (1)Chief Advisor (2)Project Coordinator (3)Control of Mechanical Properts Quality Control (4)Casting (5)Laser Cutting		3	and	1			•																
III. Dispatch of Short-Term Experts																			ic sar		ld:	3	
IV. Training of Counterpart Personnel in Japan								max ar					P W	il.	L b	e a	icc	ept	ed	in			
V. Provision of Machinery and Equipment									<u> </u>														
<u>Egyptian Side</u>																							
I. Building and Facilities	$\parallel$	$\dagger$	$\dagger$	$\dagger$	$\parallel$	-	$\vdash$	-	$\vdash$	$\parallel$	$\dagger$	$\dagger$	╁	┢	$\vdash$	-					$\dashv$	-	_
II. Machinery and Equipment	$\parallel$	$\dagger$	+	$\dagger$	$\parallel$		$\vdash$	-	H	$\parallel$	+	$\dagger$	+	$\parallel$	$\vdash$		H	$\vdash$				1	$\dashv$
III. Allocation of Counterpart Personnel and Supporting Staff		+		+		-																	
IV. Allocation of Budget																							

#### Note:

- 1. Japanese fiscal year starts in April and ends in March.
- 2. Egyptian fiscal year starts in July and ends in June.
- 3. This schedule is subject to change in accordance with the progress of the Projec

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Annex 17 Annual Tentative Schedule of Implementation (ATSI)

Calendar Year	99						20	00											20	01						2	002
Japanese Fiscal Year		19	99							20	00											20	01				
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Japanese Side	╟	一	✝	Г	1	_						$\vdash$	$\vdash$	$\vdash$		П			Т	Г		┪				$\neg$	$\top$
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I. Dispatch of Study Team	1		Τ		1	Ţ								1		П					Г	Г	Г		П	$\neg$	
(1) Supplementary Study		Ι		<b>—</b>	╟	Г		Г		Г				Г		П	Г		Г	Г	Г	1	Г			$\neg$	T
(2) Implementation Study	-	Γ	Π										İ			П	Г					Γ	Г		П	$\exists$	T
(3) Management Consultation			1	Г	1	Г		$\vdash$				Т	Г			П		П			Г					П	$\neg$
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II. Dispatch of Long-Term Exper	ts		$\vdash$	Г	╟	1-		<del>                                     </del>	厂	_		_	✝	1		Н	┢	_	<u> </u>	<u> </u>	1	1	T			$\Box$	_
(1)Chief Advisor	1		1	┢	11-			-	1	-						2.5											
(2) Project Coordinator			1	1	╟	Г	T	$\vdash$	Ι-																		
(3) Control of Mechanical Proper	tie	es	T	Г	1	Γ	T	Г	1																		
and Quality Control	$\mathbb{I}^{-}$	Г	T	1	╟	$\vdash$	$\vdash$	Г	$\vdash$																		
(4) Aluminum High Pressure Die C	ast	in	ig	Γ	11	1		1																			
(5)Laser Cutting	Г		Ť			Γ	T	Π	Г																		
	1	Τ	T	Г	╟	<u> </u>	1	T					Π	Γ							Γ					$\sqcap$	T
III. Dispatch of Short-Term Exp	eri	5.5	T		╟	T		1	1					$\vdash$		П	-		_	1	T-	1	1	Г			
(1) Installation and Operation o	f	he	e	qu	ipi	ner	it	Г		Г							Г			_				Г			$\Box$
(2) Control of Mechanical Proper								c	ont	iro	1									<del> </del>	Г		1	_			$\sqcap$
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(3) Aluminum High Pressure Die C		tir	ig	1	╟	1	Г	-	<u> </u>				┢┈	H	一					H	1	T	$\vdash$	-		$\neg$	$\sqcap$
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(4) Shell Mold Process	П	П	Ι.	Ţ	╟			Т	1		1		T	1		Ē.	Г	$\vdash$	_	1				1		$\neg \uparrow$	$\sqcap$
(5) Cold Box Process	▮	Т	T		ı	l							İ	!	Γ				-	1							
(6) Austempering of Ductile Cast	Ϊı	cor	1	Τ				┢		-				1			Г	_	_	1	Г			T			
(7) Surface Hardening by Carburi	ziı	ng	an	d	Ca:	cbo	ni	tr	id:	inc		$\vdash$		1	Г	П	<u> </u>	-			<del>                                     </del>	1	Т	$\vdash$	П		П
(8) Fatigue Evaluation of Welded	J	oir	nts	Г		Π	T	Г	1			_						_					1			П	
(9) Laser Cutting	1	Π	T	1		1	$\vdash$	Г				_		Τ	Τ	П				_	<u> </u>	1	┰	Г			$\Box$
(9) Lecturer for Seminar	1	Т	T	t	11-	✝	T	厂	$\vdash$	Г	ऻ	-	1	1-	$\vdash$		Г					1	Т	1	П		
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and Supporting Staff		1	Т		1								1														
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#### Notes:

- 1. Japanese fiscal year starts in April and ends in March.
- 2. Egyptian fiscal year starts in July and ends in June.
- 3. This schedule is subject to change in accordance with the progress of the Project.



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Annex 18 List of Machinery and Equipment to be provided by Japanese side

Field of	Item				
Technology	No.	Item	Specification	Q'ty	Remarks
I	1	Full Automatic		1	
Control of		Dilatometer			
Mechanical	(1)	Heating System	Induction Heating		
Properties and			Temperature Range : R.T		
Quality Control	1		1450 C		
	1		Heating Speed : Max. 100		
	1		C/sec (Program Heating) 140		
			C/sec (Non-program Heating)		
			Temp. Control Accuracy: ±1C		
	(2)	Cooling System	Cooling Rate : Max.50		
			C/sec(Program Cooling),		
			Max.200 C/sec(Non-program		
			Cooling)		
	1		Cooling Media : Nitrogen,		
			Argon, Helium Gas		
			Control System : Automatic		
	į		Gas Flow Control		
	(3)	Dilatometer System	Type : Displacement		
			Transducer		
			Full Range: 0.5mm, 0.2mm,		
			0.1mm, 0.05mm/5V 4 Ranges		
			Accuracy : ±1.0% / Full		
			Scale Range		
	(4)	Vacuum Chamber	System : Oil Diffusion Pump		
			Vacuum Speed : 1x10-4		
			Torr/15 min.	ll	
	(5)	Recorder	2 pen recorder : time vs.		
			temp. & dilat.		
			Data logger and processor in		
			controlling PC		
	(6)	Programming and	PC preset for		
	] ]	controlling	heating/cooling control		
	1 1		Data processing : detection		
			of transformation		
			temperature,		
			Drawing of CCT/TTT diagram		
	1		Calculation of dilatometry		
			coefficient		
	(7)	Accessories	Carbon arc device for		
			thermocouple		
			Thermocouple welder		
	(8)	Consumption	Quartz tube (sample holder)		
			Vacuum Grease		
			Vacuum Oil for the diffusion		
			pump		
			Oil for the rotary pump		
			Roll sheet for the recorder	<del></del>	

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Field of Technology	Item No.	Item	Specification	Q' ty	Remarks
II	1	Die casting machine	Die-locking force250Ton with	1	
Aluminum High		_	controller		
Pressure Die	2	Accessory		1	
Casting			Safety door, Toggle side cove		
			Emergency stop button		
			Tie-bar device	-	
			Movable core		
			Ladling units		
			Spray device		
			Take-out device		
		Degassing	Rotary Gas Bubbling Type	1	
	4	Melting and Holding Furnac	100kg	1	
	5	Die Mold Heater	Max. 350℃	1	
	6	Finishing Device	Wooden hammer, File, Grinder	1	
	7	(1) Mold for bottom socket		1	
		(2) Mold for brake part		1	
III	1	Cold Box main machine	horizontal mold closing	1	
Chemically Bonded		Mold for coremaking	400mm x 400mm (Coupling Head		
Sand Molding	_		for pneumatic brake)	-	
	3	Mold for sand test	250mm x 250mm	1	
	4	Sand Mixer		1	
	5	Controller for Hardening		1	
	5	Gas		_	
	6	Neutralizing Equipment		1	
	Ĭ	for Hardening Gas		_	
	7	Testing Apparatus of		1	
	,	Transverse strength		*	
	8	Testing Apparatus of		1	
		Resing Melting Point			
IV	1	Furnace for Austenitizing		1	
Austempering of	2	Furnace for Austempering	Max 450°C, Normal 250-400°C	1	
Ductile Cast Iron	3	Water Tank	Normal 60°C	1	
v	1	Gas Carburizing /		1	
Carburizing and		Carbonitriding Furnace			
Carbonitriding	(1)	Carburizing /	Furnace Type : Electric		
by Pit Type Gas		Carbonitriding Furnace	Furnace (Pit Type)		
Furnace			Gas Feed Type : Drip Type		
			Temperature : Max.950 C	<del>                                     </del>	
			Treating Capacity : 50kg		
	121	Controlling Panel	On-Off Type PID control	<del>                                     </del>	
	\~/		(Programmable)		
	]		Atmosphere control by Oxygen	1	
			sensor	ļ	
	(3)	Quenching Bath	Capacity: 50kg(Gross)	<u> </u>	<u> </u>
			Attached : Drafting Duct,		
			Drafting Fan, Oil Drip Pan		
	(4)	Oil rinsing unit	Type : De-pressurized hot		
			water spray	L	
	(5)	Tempering Furnace	Temp. Range : Standard 150 -	l	
			600 C (Max.650 C)		
	(6)	Accessories	Sample holding tray	$\overline{}$	
•			Tray suspending tool	<del> </del>	
	(7)	Others	Secondary wiring and piping	$\vdash$	
	``'		materials		
	(8)	Consumable	Dripping reagent ( Alcohol)	<del>                                     </del>	
	\ ``		Mixing Gas : Nitrogen,	<del>                                     </del>	
		1			
			Propane	<u> </u>	
		i .	Quenching Oil	l	
		i			
			Oil for rotary Pump Oxygen sensor		



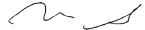


Field of	Item	Item	Specification	Q'ty	Remarks
Technology	No.				
VI	1	Plane bending fatigue		2	
Fatigue Evaluation of	(1)	testing machine Machine	Testing type Plans bonding		
Welded Joints	(1)	MACHINE	Testing type:Plane bending type		
merded soints			Bending moment: 30 Nm max		
			Dynamic moment: (+-)15 Nm	<b></b>	
			Static average moment: 30 Nm		
			max		
			Dynamic bending angle:		
			(+-)12 deg. max		
			Static bending angle: 18		
1			deg. max		
			Frequency: 300~1500 CPM		
	(2)	Measurement	Moment: 4 Digit		
			Frequency: 4 Digit		
			Number of cycles: 6 Digit		
			Output of moment: DC 10 V		
	STATE OF THE PERSON.	Power supply	Single phase 220 V-50Hz		
	(4)	Accessory	Machine holding base: Made		
			of steel plate	L	
			Safety cover for moving		
			elements	L	
•			Dust cover for whole machine		
1			Maintenance kit	ļ	
į			Fluorescent light stand		
			with magnifying glass		
	(5)	Spare Parts	Spacer plate		
			Specimen holder's flat		
			spring (3 size)		
			Test specimen fastening bolts and nuts		
			Lamp	-	
			Fuse		
			Lubricant		
	(6)	Consumables	Retractable knife		
	,-,		Dental modeling resin		, , , , , , , , , , , , , , , , , , , ,
VI	2	Dynamic strain meter	Benear Moderring Testin	1	
Fatique		Measurement	Number of channels: 4	-	
Evaluation of			Measuring method: Resistance		
Welded Joints			strain gauge		
			Measurement current:		
			Constant current DC		
			Balance system: Auto balance		
			Response : DC~500 kHz		
			Output: (+-) 10V or more		
			Linearity: (+-) 0.01%FS		
			Input impedance: 10MΩ		
			Output impedance: $2\Omega$		
		Power supply	Single phase 220 V-50Hz		
	(3)	Accessory	Storage case: 4 channels in		
			one case		
			Bridge box: 4 sets		
			Data processing PC		
	(4)	Consumables	Strain gauge with lead: 100		
			pieces		
			Strain gauge without lead:		
			100 pieces		
			Adhesive for strain gauge:		
			20 units		
			Solder with resin: 1 volume		



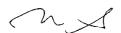


Field of	Item				·
Technology	No.	Item	Specification	Q'ty	Remarks
VI		X-T recorder		1	
Fatigue		Measurement	Basic type: Digital	-	·
Evaluation of	(-/		oscilloscope		
Welded Joints			Input device: Plug-in input		·····
Welded boling			unit type of 8 channels		
				_	
			Memory capacity: 16M data/CH	_	
			Sampling rate: >1M data/s		
	l		Sampling mode: Continuous,		
			Single, Repeat		
	(2)	Operation	Operational function: four		
			basic operations,		
			square root, trigonometric		
			function, absolute value		
	(3)	Display	One, two and X-Y screen	'	
			display		
	(4)	Recorder	Hard copy or roll paper		
			recording		
	(5)	Data output	Floppy disk and HDD		
			SCSI interface		
	i		Printer interface		
	(6)	Input unit	Temperature input unit		<u> </u>
	`~'	_	4 channels		
	1		Thermo-couple: K, E, J, T,		
	l		L, U, N, N, R, S, B, W	İ	
			Electrical reference		
			junction		
	1		2	<del> </del> -	
	1		Voltage input unit		
		•	4 channels		
	1		Range: 100mV-200V	l	
	1		Input impedance: >1 Mohm		
			Frequency: DC-1MHz		
	(7)	Accessories	Measurement cable: BNC-gong		
			clip		
		}	Input conversion adapters		
	1		(BNC-banana)		
	}		Constant current and voltage		
	1		generator		
			Data processing PC		
	(8)	Consumables	Recording paper		
VI	4	Contour measurement		1	
<b>Fatigue</b>		equipment			
Evaluation of	(1)	Measurement	Measuring range:	<b>—</b>	
Welded Joints			Scan (X) direction 100 mm		
	1		Z direction 40 mm		
			Tip radius: 0.025 mm		
			Direction of measuring:		
			Downward	1	
			Measurement magnification:		
			X 1-200 times, Y 1-200 times		
	(2)	Data processing	Data processing software		<u> </u>
	`~'	F			
	(3)	Accessories	for PC	L	
	(3)	WCCG99OTTG9	Straight measuring arm		
			One-side tapered tip		
			Conical tip		
		!	Specimen fixation stand		
			Both-side tightening type		
			rotation vise		
			Vibration damping stand		
			Data processing PC	$\neg \dashv$	



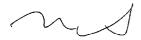
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Field of	Item	Item	Specification	Q'ty	Remarks
Technology	No.				
AII	1	Laser cutting machine		1	
Laser Cutting	(1)	Basic usage	Cutting, welding and surface modification		
	(2)	Laser oscillator	Wave length: 1.06 \(\mu\) m(YAG)	_	
	`-'		Oscillating mode:		
			continuous wave		
			Average output: 2000W Class		
	ļ		Modulation frequency:		
,	ŀ		>200Hz and CW	<del> </del>	
	ł		Duty: 0~100%	-	· · · · · · · · · · · · · · · · · · ·
	(3)	Beam delivery fiber and	Cutting nozzle	-	
	(3)	processing head	Welding nozzle	-	
		producting induction	Processing lens:		
			Long focal length (about		
	ļ		200mm)		
			Short focal length (about		
	ĺ		100mm)		
	Ì		Spot dia.: $\phi$ 0.3mm or less		
	(4)	Monitoring device	Pointing laser	<del> </del>	
	(3)	and the second second	CCD camera		
			CRT monitor		
			Output power meter (at		
			processing point)		
	(5)	Processing station	Basic type: Articulated		
	'-'		robot		
	İ		Control axis: >5 axis		
			orthogonal: 3 , rotation>2		
			Processing size:	-	
	-		X: about 1500mm		
			Y: about 2000mm	İ	
			Z: about 500mm		
			Processing speed:	-	
			X,Y>5m/min		
			Z>2m/min	İ	
			Positioner: Rotating angel		
	İ		adjust: 90 degree		
			Work diameter: 200mm		
	1 1		Work weight: 30kg		
			Rotating speed: >5rpm		
	(6)	Safety shield	Partition surrounding the	<u> </u>	
			machine		
			with windows for each		
	1		direction		
	(7)	Gas supply	Gas: oxygen, nitrogen,		
			argon, helium, CO2, air		
			Pressure regulator:		
			Flow controller		
	(8)	Water chiller	Air cooling type		
	(9)	Accessories	Parts cabinet		
			Eye protection goggle: 20		
			Percussion welding machine		



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Field of	Item	Item	Specification	Q'ty	Remarks
Technology	No.	ı cen	Specification	¥ 01	TOURIER
	(10)	Spare parts	Cutting nozzle		
			Welding nozzle		
			Processing lens(short focal		
			length)		
	ŀ		Processing lens(long focal		
			length)		
			Beam delivery fiber		
	(11)	Consumables	Excitation lamp		
	-		Ion exchange resin		
			Filter		
	1		Nozzle protection cover		
	1		glass		
	1		Test material (6 types of		
			carbon steel sheet)		
VII	2	Radiation thermometer		1	M
Laser Cutting	(1)	Basic type	Fiber type radiation		
_			thermometer		
	(2)	Measurement	Measuring range: 300~1600°C		
			Accuracy of measurement:		
	1		(+−) 5°C		
			Response time: <2 ms		
			Output: Analogue (<500ohm)		
	(3)	Collection fiber	Measuring dia.<1mm (at		
	1		distance of 100mm )		
			Air purge case	1	
	1	ļ	Fiber exterior: flexibile		
			stainless steel	1	
	1		Length of fiber: 4m		
	(4)	Accessories	Temperature indicator: 4	1	
			digits		
	Ì		Temperature recorder:		
	1		Recording on paper		
				1	



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Annex 19 List of Machinery and Equipment to be Prepared by Egyptian Side

Field of Technology Transfer	Machinery	Quantity
	and Equipment	_
Control of Mechanical		
Properties and Quality		
Control		
Aluminum High Pressure	Compressor	1
Die Casting	Hoist	1
	Surface Grinder	1
Chemically Bonded Sand	Compressor	2
Molding		
Austempering of Ductile Cast	Compressor	1
Iron	Hoist	1
Surface Hardening		
		O Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of the Contract of
Fatigue Evaluation of Welded	44	
Joint		
Laser Cutting	Still Camera	1
	(Shutter 1/8000s)	
	Multi Voltage	. 1
	Meter (10 $\mu$ V)	
Others		
[ACHET2		

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ANNEX 20 Tentative Allocation Plan of Local Cost for the Project

(Unit: '000 EL)

					•	
	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004
Staff Expenses		450.00	495.00	544.50	599.95	658.50
Building and Facilities	1800.00					
Machinery, Equipment		. ,				
and Material		200.00	500.00	300.00	200.00	200.00
Maintenance and						
Operation of Machinery &		50.00	100.00	100.00	100.00	100.00
Equipment						
Utilities, Communications		20.00	30.00	30.00	30.00	30.00
and Others						
Domestic Transportation,						
Handling and Installation		30.00	50.00	40.00	30.00	30.00
of Machinery and						
Equipment						
SUB-TOTAL	1800.00	750.00	1175.00	1014.50	959.95	1018.50

TOTAL 6717.95

#### (note)

The local cost will be added up to by twenty percent in case of necessity.

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# Annex 21 Evaluation Sheet for Technology transfer

Monitoring Sheet for Technical Cooperation

Field: Chemically Bonded Sand Molding Sub Field: Shell Mold Process

Date: Evaluator:

C/P to be evaluated:

		Ī				II			
	I	now	ow well		Do well by sel		elf	Remarks	
Technical Items	1	2		3	1	2		3	
1 Knowledge of Shell Mold Process						Ī			
1-1 Various Sand Mold Procedure	İ								
1-2 Theory of Shell Mold Process	ĺ						ŀ		
1-3 Equipment of Shell Mold Process	1								
1-4 (1) Design of Casting by Sand Mold	l		Į				į		
(2) Design of Pattern for Shell Mold	l		1						
1-5 Casting Defects and its Remedies in Shell Mold	ĺ								
2 Practice of Shell Mold Process	1								
2-1 Molding by Shell Mold Process	1						Ī		
2-2 Sand Test	1						İ		
2-3 Pouring of Cast Iron and Melting into the Mold	1		i						
2-4 Inspection of Cast Iron Product	1	l	I				l		
3 Practice of Maintenance and Repair of Shell Mold Process							İ		
3-1 Main Body of Shell Mold Process	1						l		
3-2 Pattern	Ĺ	İ							





# Monitoring Sheet for Technical Cooperation

Field: Alminum High Pressure Die Casting

Date: Evaluator: C/P to be eval

	Level		I			II			III		IV				
	[							Instruct							
	Ranking	Kı	Know well I		Do well by Self		Procedure		Resolve Problem			Remarks			
Technical Items		1	2	3	1	2	3	1	2	3	1	2	3		
1 Knowledge of Die Casting Process															
1-1 Die Casting Machine															
1-2 Die casting Die	ł										ì				
1-3 Alloys for Die Casting and Melting	]										İ				
1-4 Basic Theory of Die Casting	Ī														
1-5 Methodology of Die Casting	İ														
1-6 Fettling of Products															
1-7 Inspection of Products															
2 Practice of Die Casting															
2-1 Melting															
2-2 Die Casting															
2-3 Fettling	1														
2-4 Inspection															
3 Practice of Maintenance and Repair of															
Die Casting Machine and Dies	•						.								
3-1 Die Casting Machine	i														
3-2 Dies															



# Specification of the Target Product

Target Product

	Target Product
Phase	Aluminum die casting course I
Product Name	Bottom Socket (for bicycle)
	70. 5  28±0. 2 14  2-\$12  DRAFT ANGER
Purpose	To master the basic aluminum die casting technique This mold consists of two same size mold of target product. One mold is for technical transfer of die making
Remarks	



PW

# Specification of the Target Product

**Target Product** 

	Target Product
Phase	Aluminum die casting course II
Product Name	Brake parts (for train)
	21. 3 15. 30. 1 15. 3 15. 8±0. 1 0. 9 <sup>40.5</sup> 21. 6 21. 7 21. 8 21. 3 15. 8±0. 1 0. 9 <sup>40.5</sup> 21. 3 4. 72 16
Purpose	To master the rounded shape product The casting technique of this product is higher level compared with Bottom socket(for bicycle)
Remarks	



FM

# Specification of the Target Product

Target Product

	Target Product
Phase	Chemically Bonded Sand Molding
Product Name	Coupling head for pneumatic brake
A A A A A A A A A A A A A A A A A A A	33
Purpose	To master the basic core making technique using cold box machine
Remarks	

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#### Example of Data Sheet Format

**TEST DATA SHEET** 

No.01-01

Date

26/08/1999

Operator

Example

Material Type

Low C Plain Steel

Thickness

2.6 mm

Specification

SAE 1010

Manufacture

XXXX

#### Chemical Composition (%)

С	Si	Mn	Р	S	sol.Al	Others
0.05	0.02	0.20	0.015	0.008	0.040	

#### Surface Coatings

	Coating	Weight (g/m2)
Coating Mat.	top	bottom

**Cutting Position** 

Flat

Length, Shape

250 250

200 200

100

### Results

### **Optimum Cutting Condition**

				1	U					
Laser output		Speed	Speed Gas		FP	FL	Nozzle	Note		
max	pulse	duty	eff.	mm/min	]	MPa	mm	mm		
600W	Hz	%	600W	2500	02	0.5	0	5"	dia.2	

#### Composition of Data Sheet

- \* A set of 5 pages of the example is the basic set.
- \* This set is made for each material, sheet thickness, cutting position and shape(square, small circle, large circle etc).
- \* For flat/straight material, the option item will be executed.

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**TEST DATA SHEET** 

No.01-02

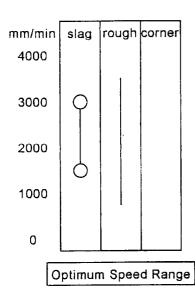
Date 26/08/1999
Operator Example

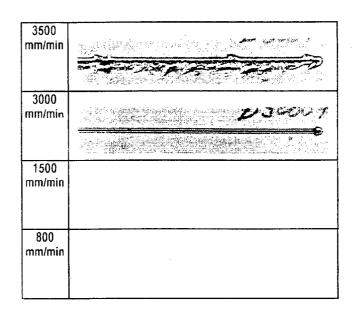
#### Results

### **Optimum Cutting Condition**

	Laser output				Gas	Press.	FP	FL	Nozzle	Note
max	pulse	duty	eff.	mm/min	<u> </u>	MPa	mm	mm		
600W	Hz	%	600W	2500	02	0.5	0	5"	dia.2	

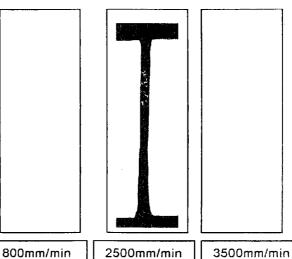
### #1 Effect of Cutting Speed

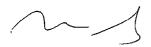




Roughness Ry = 10 micro meter ( 2500mm/min )

写真などを適宜、記録する。 以下のページも同様





M

TEST DATA SHEET

No.01-03

Date

26/08/1999

Operator

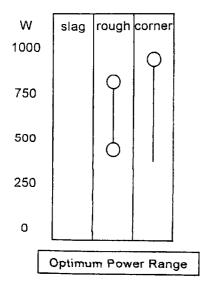
Example

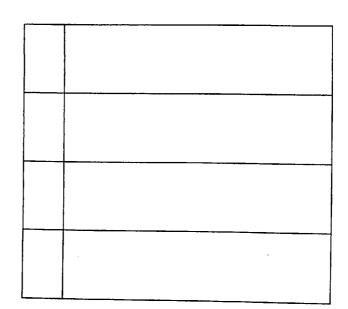
#### Results

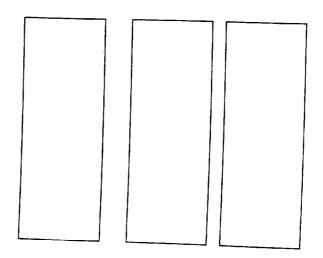
#### **Optimum Cutting Condition**

Laser output				Speed	Gas	Press.	FP	FL	Nozzle	Note
max	pulse	duty	eff.	mm/min		MPa	mm	mm		
600W	Hz	%	600W	2500	02	0.5	0	5*	dia.2	

#### #2 Effect of Laser Power









An

TEST DATA SHEET

No.01-04

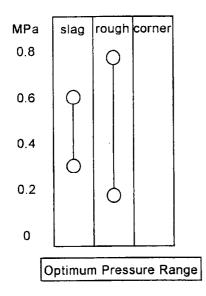
Date 26/08/1999
Operator Example

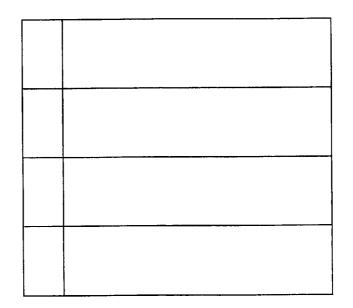
#### Results

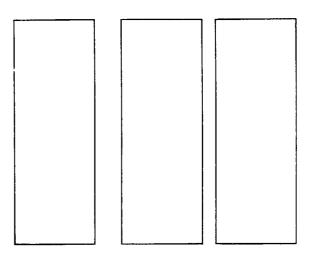
### **Optimum Cutting Condition**

	Laser output				Speed	Gas	Press.	FP_	FL	Nozzle	Note
ma	х	pulse	duty	eff.	mm/min		MPa	mm	mm		
600	W	Hz	%	600W	2500	02	0.5	0	5"	dia.2	

#### #3 Effect of Cutting Gas Pressure









Phi

**TEST DATA SHEET** 

No.01-05

Date 26/08/1999
Operator Example

#### Results

### **Optimum Cutting Condition**

	Laser output				Gas	Press.	FP	FL	Nozzle	Note
max	pulse	duty	eff.	mm/min		MPa	mm	mm		
600W	Hz	%	600W	2500	02	0.5	0	5"	dia.2	

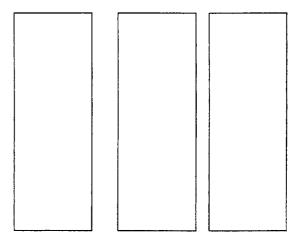
#4 Option---Effect of Focal Point

Effect of Focal Length

Effect of Focal Point

Effect of Laser Power Pulse

Effect of Kind of Cutting Gas





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X

# Record of respective services extended by the Project

NO.

Date	Order	Name	of Company or	S	ervice Divisio	n	Person's Name/
Received	Number			Training/seminar Service	Advisory Service	Prototyping Service	Services Ordered
		Company					Name :
		Association					Order:
	· · · · · · · · · · · · · · · · · · ·	Institution					
		Individual					
		Company			· · · · · · · · · · · · · · · · · · ·		Name :
		Association					Order:
		Institution					
		Individual					
		Company					Name :
		Association					Order:
		Institution					
		Individual					
		Company					Name :
		Association	·				Order:
	<del></del>	Institution					
		Individual					
		Company					Name :
		Association					Order:
		Institution					
		Individual					
		Company					Name :
		Association.					Order:
		Institution					
		Individual			·		



# Record of technical training/seminars

			Date:	/ /		
Subject of training / seminar:						
Duration of training / seminar:		Lecturer:				
Venue:	Equipment and materials used:					
Fee:	Cost:	· · · · · · · · · · · · · · · · · · ·				
Attendee name:	Present pos	ition:				
Lecturer's impression:	Grade:	Comments:				
Appropriateness of curricula:	Grauc.	Comments.	<del></del>	<del></del>		
Appropriateness of teaching materials:						
Appropriateness of preparation:			·			
Trainee evaluation:						
Objective achievement level:						
Special remarks (accident etc.):	· ·	<u> </u>				
Items to be improved:				<u>, , , , , , , , , , , , , , , , , , , </u>		

Note: Grade 5: very good; 4: good; 3: fair; 2: poor; 1: very poor Schedule, curricula and timetable should be attached.



N.

# Questionnaire to the attendees of technical training/seminars

Questionium of the s			Date: /	/
Duration of training / semin	ar:	~		
Attendee's name:	Organization Address:	n:		
Age:	Tel.:		Fax.:	
Present position:	·			
I. Pertaining to the attendee				
1 Experience in the subject		Years Mo	nths	
2 How did you know about				
(1) TV (2) Radio		peı(4) Magazine	(5) Direct Cont	act
(6) Thai Tool and Die Indus	stry Association	(7) Direct Mail	(8) Internet	
3 Why did you attend the t	raining / seminar	?		
4 What will be the subject  II. Pertaining to the content			ttend?	
1 Pace of the training / sen		(1) too fast	(2) about right	(3) too slow
2 Duration of the training /		(1) too long		(3) too short
3 Balance of time allocation				ons:
		(1) good	(2) fair	(3) poor
If your answ	er to item 3 is fai	r or poor, please g	give details.	
4 Coverage of subject:		(1) too broad	(2) about right	(3) too narrow
5 Level:			•	(3) too elementary
6 Depth:		(1) too deep	(2) about right	(3) not deep enough
7 Logical order of topics:		(1) good	(2) fair	(3) poor

8 What was the most beneficial and useful topic?

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9 Were you	r expectations for	this program t	net ?				
	(1) fully met	(2) mostly n	net (3) so	mewhat met	(4)	not met at all	
10 How do	you assess the app	olicability of th	ne techniques	and knowled	ge obt	ained	
through this	program in your j	ob?					
	(1) very good	(2) good	(3) fair	(4) poor	(5) ve	ery poor	
11 Teaching	g materials:		(1) good	(2) fair		(3) poor	
12 Teaching	g equipment:		(1) good	(2) fair		(3) poor	
13 Venue:			(1) very si	uitabl (2) adec	quate	(3) not suital	ole
III. Pertainir	ng to the lecturer:						
1 Level of	subject understand	ing:	(1) good	(2) fair		(3) poor	
2 Teaching	method:		(1) good	(2) fair		(3) poor	
3 Response	e to attendee questi	ons:	(1) good	(2) fair		(3) poor	
4 Punctuali	ity:		(1) good	(2) fair		(3) poor	
5 Others							

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# Factory Visit Record

	Date: / /
Company Name	
Address	
Tel No.	Fax No:
President	Interviewee
Date of Established	Capital
No. of Staff	Related Companies
Area of Site	Annual Turnover (Export Ratio)
Main Products	Main Client
Primary Materials	
Main Equipment	
Standard of Company	
Current	
Problems	
Plant Conditions	
Production and Quality Control System	
Request to the Project and Possibility	y of Cooperation with the Project:
Overall Evaluation and Special Remarks	
Date of Survey	

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# Machinery Maintenance Record

EQUIPMENT RECORD							
Fiscal Year:	Date of Pure	chase:					
Management Number							
Description of Goods		·					
/ Model							
/ Manufacturer							
Specification  Composition / Accessories							
Place Installed:			Amount :				
Regular Inspection / Ro (1 time / 3 months)	outine Adjust	ment					
Date Description	/ Comment	Signature	Date	Description / Comment	Signature		
Condition of Trouble /	Repair and A	djustment :					
			,				
Remarks :							

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Annex 22 The Items to be followed-up by both sides

Item	In Charge	the way to follow-up	Due
1 General			
(1) Detailed specification of machinery and equipment provided by Japanese side	ЛСА HDQ	Reporting the detailed specification of machinery and equipment after the bidding (after the specifications are confirmed, Egyptian side will consider the detailed equipment layout plan of the Project site and report to Japanese side)	before the start of the Project
(2) Maintenance and refurbishment of utility and existing equipment and machinery	The Egyptian side	Reporting the progress to Japanese side in April, June, and August 2000	before the start of the Project
(3) Layout of the Rooms for Japanese experts and the C/P	The Egyptian side	Submission of the layout plan to JICA Egypt Office in August 2000	before the start of the Project
2 Technical items for each field			
(1) Condition for the die casting machine	The Egyptian side	Exhausting ventilation (cover) for die casting machine should be settled before the equipment is installed	before the equipment is installed
(2) Hoist and beam for die casting machine, ADI and cold box	The Egyptian side	Procuring the hoists and the beam(s) for the equipment written in the left	by the time when equipment is installed
(3) Compressors for die casting machine, ADI, cold box and shell mold	The Egyptian side	Compressors should be prepared for the equipment written in the left	before the equipment is installed
(4) Defects of the Shell Mold Machine	The Egyptian side	Repairing the defects of the shell mold machine and maintain proper maintenance and reporting the condition in August	before the start of the Project
(5) Platform for heat treatment machine (ADI, Surface Hardening)	The Egyptian side	Settling the platform for heat treatment equipment and machinery	It will be done at the installation of the equipment.
(6) Installation conditions for laser system	The Egyptian side	Clean double room, air conditioned, with ventilation prepared; dustproof painting on floor; lighting, door with lock, electric wiring and outlet (NFB)	installation of the
(7) equipment for metallography and a vickers hardness tester (field of Control of Mechanical Properties and Quality Control)	The Egyptian side	Equipment for metallography and a vickers hardness tester should be installed near the full automatic dilatometer (formaster).	at the installation of the equipment
3 Format for Project Management (1) Form A1, A2A3, A4	The Egyptian side	Submission of the draft	April 2000





		Minor items to be prepared (procured) by Egyptian side
Th	e it	ems below are to be prepared (procured) by Egyptian side before the dispatch of experts in each field.
1)		Control of Mechanical Properties and Quality Control
	_	Pt-Rh Thermocouple
		N₂Gas Argas
2)		Aluminum high pressure die casting
-/		Die Cast Machine Oil
	_	lubricant of chip
	_	nitrogen gas
-	_	parting agent
		plunger sleeve
		plunger chip
		plunger joint
		plunger rod
		guide pin
	-	guide bush
	_k	ejector pin
	_1	core pin
		return pin
_	n	spool bush
	0	gas pipe, copper pipe for cooling
3)		Chemically bonded sand molding (cold box)
		silica sand
		binder for silica sand
		amine gas
		CO2 gas
		parting agent
		coating agent for mold
		ncutralizing of amine gas (phosphoric acid)
11		neutranzing of armine gas (phosphoric acid)
<u>4)</u>		Chemically bonded sand molding (Shell Mold)
		coated sand
		parting agent
		glue
		coating agent for mold
	e	surface thermometer
<u>5)</u>		Austempering of Ductile Cast Iron
		salt (KNO <sub>3</sub> +NaNO <sub>3</sub> )
	b	N <sub>2</sub> Gas
5)		Surface Hardening
		Metal Sheathed CA Thermcouple
7)		laser cutting
	a	Gas Supply
		(Gas = O2, Ar, He, N2, CO2, Air, Gas Cylinder Stand outside Building and Air Compressor with Drye
		Filter and Pressure Adjust Valve, Pipe Laying into the Room with Valves and Nipples)
	b	Water Supply (Into the Room with Valves)
		Pure Water
	<del>-</del>	Wire Feeder (For welding if needed)
_		Work Fixing Table
		Work Fixing Jig (For Cutting & Welding)
	g	Work Traveling Jig
		(For Linear Welding (Rail + Travelling Cart + etc))
		Vacuum Cleaner
		Working Table (Preparation of Sample) (Steel Plate Top with Vise, 2mx1m)
		Working Desk (Measurement) (For Contour Meter, PC, etc. 2mx1m, with 4 Chairs)
		Sample Reservation Shelf
	ī	Sample Reservation Case (Plastic Case, size: 300(W)x400(D)x100(H), Amount: 50)
		35mm Camera for Multi-purpose
	_	(Shutter Speed<1/8000s, three-legged support, Standard-lens, Macro-lens,
		Remote Switch, Motor Drive, Case, 5 Filters)
	n	Multi Voltage Instrument
		(Resolution<10 \(\mu\), Vmax>440Vrms, AC:Freq.>1000Hz, 4wire Resistance, Current>2A)
		The items to be followed-up mentioned above are the ones at present and subject to increase upon necessity

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#### Annex 23 List of Attendance of the Discussions

#### Egyptian side

1. Central Metallurgical Research and Development Institute (CMRDI)

Prof. Dr. Adel Nofal President
Prof. Dr. Adel Ismail Vice President

Prof. Dr. Bahaa Zaghloul Head of Welding Research Department

Prof. Dr. Mahmoud Nassr Board member

Dr. Albert Sadek Researcher of Welding Research Department
Mr. Mohamad Ramadan Research assistant of Casting Department

Mr. Mohamed Hanafy Maintenance & Utilities Manager

### Japanese side

1. Supplementary Study Team

Dr. Minori Sano Leader

Mr. Masato Hatanaka Technical Cooperation Planning
Dr. Chisato Yoshida Equipment and training planning I
Equipment and training planning II

Dr. Hiroshi Shirakawa Cooperation Planning

2. JICA Egypt Office

Mr. Hitoshi Sato Assistant Representative

Mr. Mahmoud Abd El Halii Development Projects Coordinator



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http://www.eltahrir.net E.mail:gazette@eltahrir.net

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Editor - in - Chief M. ALI IBRAHIM

**TUESDAY, APRIL 4, 2000** 

Palestinian minister beaten in his office RAMALLAH - Six armed Palestinians stormed into the office of Environment Minister Youssef Abu Safieh and beat him up in what was believed to be a revenge attack, offi-

cials said yesterday. Jibril al-Rajoub, the preventive security service chief in the West Bank for the Palestinian Authority, said the six included the ministry's director-general. All were arrested after Sunday's assault, which took place at Abu Safieh's office in the West Bank town of Ramallah. "They will be fired from their jobs and tried in court," Rajoub told Reuters. "This is an unjustified act and

a precedent in Palestinian society that will not be repeat-

ed." Ministry officials said that all six were armed and had

Board Chairman SAMIR RAGAB

8 Pages

assaulted Abu Safieh at gunpoint.

Automotive accord with Japan due tomorrow

JAPAN will sign an accord for boosting small- and medium-scale Egyptian industries tomorrow. The Egyptian Metal Research Centre (EMRC) and the Japan International Cooperation Agency (JICA) will sign the agreement, which will serve the automotive and its ancillary industries.

The accord calls for Japan to provide Egypt with muchneeded equipment, technical aid and expertise. It also includes the organisation of training courses for Egyptian technicians, instructing them on the latest technology in the field.

The joint agreement will also serve neighbouring Arab and African countries, and enable the EMRC to become a regional centre. Relations between JICA and EMRC began 15 years ago.

القاهرة: ش.الجلاء . ت : ٧٨٦١٠٠ - ٧٨٦٢٠٠ و 0.17... 0YA70... 0YA7E... 0YA7F... الرقسمالبريسدى: ١١٥١١

ناكىس: FAX: 5786023 - ٥٧٨٦٠٢٢: الاسكندرية: ١٠ طريق الرعيم عبد الناصير ت : ٤٨٤١٥٩١ فياكس: ٤٨٤١٠٩١ 1000013

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أصدر العبدد الأول في ٥ اغسطس ١٨٧٦ ، عليم وبشارة تقالا

رئيس مجلس الإدارة ورئيس التحرير

**تأسس ۲۷ دیسمبر ۱۸۷**۰

إبراهيم نافع

السنة ١٢٤ ـ العدد ١٣٩٢

Al-Ahram

4 Apr. 2000

. ٤ أبريل (نيسان) ٢٠٠٠ - ٢٦ برمهات ١٧١٦

# توتيع اتفاقية للتعاون الغني مع الهيئة الدولية اليابانية

يتم غدا بمقر اكاديمية البحث العلمي والتكنولوجيا التوقيع على اتفاقية للتعاون الغني بين مركز بحوث الفلزات وهيئة التعاون الدولي

يُوقِعُ الإنفَاليَّةِ عن الجانبِ المعبري الدكتور عادل نوفل رئيس مركز بحوث وتطوير الفلزات وعن الجانب الياباني البروفيسور مينوري سانو ٱلْشُرِفُ ٱلفَتِي ٱلْمُتَخَصِّمِنَ فِي هَيِئُهُ الْجِائِكُا وَٱلْذِي يُرَاسَ وَفَدِ الْجَائِكَا رفيع المستوى الذي يزور مصر حاليا، ويشهد التوقيع كبار السَّلُولين عنَّ البِّحتُّ

رصرح الدكتور عادل نوفل بأن الاتفاقية تهدف الى تنفيذ مشروع مصرى . ياباني مشترك لدعم وتطوير امكانيات الركز لخدمة الصناعات الصنفيرة والتوسطة في مصر خاصة الصناعات المغنية للسيارات والمتناعات التصديرية برجة عام

واصاف أن ذلك سيكون من خلال استقدام الخبراء البابانيين وامداد الركز بجميم النجهيزات والمعدات اللازمة في مجالات تكنولوجيا الليزر ألخاصة بعمليات قطع المعادن واللحام ومعالجة الأسطم وكذلك تكنوأوجيا السباكة الدقيقة وسباكة الاسطمبات وتكنولوجيا المعالجات المحرارية بالإضبافة إلى أساليب اختبارات وتقييم السبائك المعدنية بهدف ضبط وتوكيد المنتجات الصناعية التصديرية في مصر.

رقال إن المشروع المصرى - الياباني المشترك الذي سيتم التوقيع على اتفاقية تنفيذه غدا يشمل تدريب الكوادر المسرية على التكنولوجيات الحديثة في كل من مصر

وأضاف أنه بمقتضى اتفاقية التعاون تبدأ الحكومة اليابانية في ايفاد الخبراء البابانيين وإرسال جميع المعدات والتجهيزات اللازمة للمشروع أعتبارا من شهر

وذكر أن الشروع يهدف الى خدمة البلاد العربية والإفريقية نظرا لان مركز بحوث النلزات الصرى يعتبر مركزا اقليميا في مجالَ تخصص موجوعا إن العلاقة بين المركز وهيئة المعونة اليابانية بدات منذ خمسة عشر عاما بانشاء مركز متطور البجوث وتكنولوجيا اللحام والتفتيش على اللحام، ثم مشروع أنقر تم الأنقهاء منه حناص بضبط وتوكيد الجوية لتكنولوجيا تشكيل الواح السباح. AL-Ahram

4 Apr. 2000

#### 4 機材・研修計画調査団員報告

#### 機材・研修計画調査団員報告

- 1 調査内容
- (1) 供与機材の将来の補修、消耗品の調達ルートの確認
- (2) 2000年度来日研修者の計画打合せ
- (3) その他、現地受入れ体制の確認等
- 2 供与機材の将来の補修、消耗品の調達ルート
- 2.1 CMRDIとの協議

供与機材に関し、将来的にはこららの維持、管理を CMRDI が自主的に実施することを確認した。この上で、故障時のスペアパーツの購入、修理手配、消耗部品の調達の方法を確認した。

製造メーカーの正式代理店がエジプトにある場合は、CMRDI側にて確実に調達可能であることを確認したため、これら代理店の訪問は取りやめた。

一方、製造メーカーの正式代理店がエジプトにない場合、とくにメーカーが日本の場合の調達ルートは、CMRDIもとくにルートを確保していないため、日本の大手商社からヒヤリングして欲しいと要望された。このため、以下の日本商社を訪問し、エジプトにおける日本製品の調達について実状を調査した。

#### 2.2 日本商社訪問先および面会者

(1) 太知(タイチ)カイロ事務所

A. Hayashi (General Manager)

Akio Tanaka (Representative)

興津英明(スーダン事務所主任)

(2) 三菱商事カイロ駐在事務所

藤井正夫(所長)

谷内俊郎(Deputy General Manager)

Mamdouh Mishreky (General Manager of General Affairs & Administration Gr.)

- (3) 丸紅カイロ支店
- 井上勝之助(支店長)

小川晴久(General Manager of Department)

(4) 伊藤忠エジプト

Ken Matsubara (Executive Director)

(5) 住友商事カイロ事務所

保井正敏(事務所長代理)

Nagaty Louiz Aziz (Marketing Manager)

\* 上記のうち、営業権を有するのは伊藤忠のみである。他は連絡事務所である。 また、輸出業務は国内企業にのみ認められるため、各社はこれを出来ない。 2. 3 消耗品・スペアパーツ調達、修理契約の基本形態と商社の対応 基本認識はすべての商社において同一であり、具体的対応も一社以外は同一であっ たので、以下その結論を報告する。

#### 2.3.1 基本形態

現地において日本メーカーから物品等の購入は原理的に次の4通りで可能である。

- (1) CMRDI とメーカーの直接取引
- ・引合い、見積もりを両者間で実施。輸入業務は CMRDI が実施。 決済は CMRDI とメーカーで直接実施(日本メーカーへ送金)。
- (2) CMRDI-エ商社-メーカーの間接取引
- ・CMRDI は工商社に発注するのみ。取引実務はすべて工商社が実施。 決済は CMRDI と工商社で直接実施。
- (3) CMRDI-日商社(営業権あり)-メーカーの間接取引
- ・CMRDI は日商社に発注。取引手続きは日商社とメーカーで実施。 ただし、輸入業務は CMRDI が実施。
- (4) CMRDI-日商社(営業権無し)-メーカーの間接取引
- ・CMRDI は日商社に委託。取引手続きは日商社とメーカーで実施。 ただし、輸入業務は CMRDI が実施。決済は CMRDI と日商社本社で実施(送金)。

### 2. 3. 2 エジプト民間企業の通常の処理

上記形態の(1)が通常の形である。購買部署が輸入手続きに習熟していれば問題ない。

#### 2.3.3 供与機材の種別による対応

(1) メーカーの正規代理店がエジプトにある場合

多くの計測機器類が該当するが、とくに問題なく調達が可能である。CMRDIもこの 点は問題ないと認識している。

(2) メーカーの代理店がエジプトに無い場合

原理的には、メーカーとの直接取引が可能であるが、商社を経由する場合、次のケースが想定される。

- ・エジプト商社:日本と日常的取引のある会社は少ない。少なくとも CMRDI はそのような商社を確保していない(新たな確保は可能)。
- ・日本商社:大手商社(太知を除く今回訪問先)は、通常プラント、自動車部品など高額商品を扱っており、今回のプロジェクトで関係する機材では、担当者がいない。また、金額も小さいため、取引には消極的(実質的に不可能)である。
- ·日本商社(太知):製造メーカー、金額に関わらず取引仲介をすることを特徴としており、本商社に依頼すれば基本的に調達が可能。
- \*注 以下に補足として「太知」におけるヒヤリング結果の記す。

この会社は中東、アフリカ地域を中心とする地域密着型の専門商社である。エジプト事務所は Liaison Office である。

スペアパーツ購入、消耗品購入、修理依頼等、どの日本の会社でも取次ぎをする。 また、金額の大小に関わらず扱う。これらは他の大手商社と異なる大きな特徴である。 エジプトでの営業権が無いので、客の委託により日本のメーカーへの照会、見積もり 作成などを行うが、金の支払いは客から日本の太知(本社)へ送ることになる。

支払いに当たっては L/C を発行することが必要であり、客サイドではしばしば難しいことがある。この点についても、太知では相談を受ける。

なお、最近、東芝機械製のダイカストマシーンを導入した El-Arabi 社とは、モーター製造(北芝電機)での取引を仲介しており、東芝機械製のダイカストマシーンを供与した場合には、メンテナンス仲介にも協力が期待できる。

#### 2.4 まとめ

いずれの形をとるかは別として、メンテナンスの調達は基本的に可能である。とく に、商社太知の存在は、最低限のルートが確保されていると言える。

しかし、日本大手商社のリコメンドでは、機材調達の際の仕様書において、メンテナンス(パーツ、消耗品、修理)の調達方法(仲介会社または直接調達の別、決済方法など)明示しておくことが、望ましいとのことである。とくに一括受注の場合には、受注商社自体の仲介を期待することも、場合によっては可能である。本件については、帰国後、対応方針の協議を要する。

#### 3 CMRDI幹部の日本における研修計画

来日研修者であるNofal所長とBahaa部長の希望を聴取した上、日本における訪問先の2ケースの一次案を提示した。時期的条件を以下に示す。

- ·2000年7月初旬、2週間
- ・到着日を含め、3日間の導入研修、および土日は休日とする。 一次案が基本的に了承されたため、次の日程で具体的作業を進めることとする。
- ・訪問希望先の内諾
- ・計画の再調整
- ・国内委員会審議
- ・JICAへの要請
- ・訪問先への依頼(JICA)
- ・決定計画をCMRDIに連絡

訪問先の一次案を以下に示す。

# 幹部研修予定案

### Case 1

	r		
月日	曜日	訪問先	備考
7/1	土		
2	日	JICA導入研修	
3	月		
4	火		
5	水	高周波鋳造	
6	木	岩手工業技術センター	· · · · · · · · · · · · · · · · · · ·
7	金	金属材料技術研究所	
8	土		
9	日		
10	月	大阪大	
11	火	神鋼大安	
		日比野工業	
12	水	東成エレクトロビーム	
13	木	日本溶接協会	
		日本鋳造工学会	
		埼玉工業技術センター	
14	金	NKK京浜	
15	土		
16	В		

## Case 2

	,	,	
月日	曜日	訪問先	備考
7/1	土		
2	日	JICA導入研修	
3	月		
4	火		
5	水	高周波鋳造	
6	木	金属材料技術研究所	
7	金	日本溶接協会	
•		日本鋳造工学会	
		埼玉工業技術センター	-
8	土		
9	E		
10	月	NKK福山	
11	火	広島県東部工業技術センター	
12	水	大阪大	
13	木	神鋼大安	
		日比野工業	
14	金	東成エレクトロビーム	
15	土		
16	B		

- 4 その他
- 4. 1 エジプト鋳物協会 Egyptian Foundrymen's Society(EFS)の概要と活動
- (1) 住所

4, Al-Nasr Road —Nasr City Cairo

Tel/Fax 20-2-418-1899

(2) 会長

Moustafa El-Sherif

(3) 会員数

360

(4) 会員会社

32

- (5) 学会の活動
  - 5-1) 学会誌「Journal of EFS」が2ヶ月に一回発行されている。
  - 5-2) 講演大会「Arab Foundry Symposium」が2年に一回開催されている。 発表件数は30~40件。分野は鉄や非鉄など多分野にわたる。
  - 5-4)トレーニングコースの実施

技能者のためのトレーニングコースが開催されている。CMRDIのトレーニン グコースは研究者や技術者向けであるので、CMRDIとは異なる。トレーニン グコースの講師は学会に所属する研究者や技術者が担当する。

(6) エジプト生産量

普通鋳鉄

220,000 t/y

ダクタイル鋳鉄(パイプを含む) 80,000 t/y

可鍛鋳鉄

7,000 t/y

鋳鋼(ロールを含む)

10,000 t/y

アルミ鋳物

80,000 t/y

(7) その他

CMRDI で新規に開催される研修コースたとえばダイカストコースには、エジプト 鋳造協会に所属する会員など多数が参加するであろうとのこと。

#### 4.2 鋳造関係のユーティリティと消耗品

- (1) Electricity/Cooling water/Air
- · Die casting

	Electricity	Cooling water	Air
Main machine	40kw	70~120L/min(die)	500L/min(4kg/cm2) (plunger)
		35L/min(oil cooler)	5000L/min(6kg/cm2) (spray)
Die mold heater	13.5kw	60L/min	-
Melting and holding furnace	40kw	-	-
Total	93.5kw	165~215L/min	5500L/min

#### · Cold box

Total	10kw	_	$130L/\min(6 \sim 7 \text{ kg/cm } 2)$

#### · Austemper

Furnace/Salt/	110kw	3.5L/min	50L/min
Water tank			0.25L/min(N2 gas)

合計 129.5 k w

エジプト CMRDI の電源は現在 2 0 0 0 k w である。全部の設備を同時に使用した場合電源は 1 5 0 0 k w であるので、 5 0 0 k w の余裕がある。上記設備の電源に問題はない。さらに CMRDI は 7 月に 2 0 0 0 k w を増設する予定である。

#### (2) 消耗品

CMRDI がアルミダイカスト、コールドボックス、オーステンパーで使用する消耗品を購入する時は、以下の会社を使用するとのことである。

Huttenes Alubertus 社(独)カイロに事務所あり

FOSECO 社(英)

11

BARDEN 社(英)

11

#### (3) 天井クレーン・フォークリフト

アルミダイカストなどが設置される建屋には5~の天井クレーンがあり、設備搬入などに使用される。また4~のフォークリフトもあるとのこと

#### 4.3 レーザ設置場所

- (1) レーザ機材の設置予定場所について、前回入手図面に寸法の間違いがあったため、正確な寸法を確認した。
- (2) 機材のレイアウトの案を示した。当初予定の二重ルームは、二重ドアと二重窓で対処すること。元のドアは機材搬入、試作品搬入の点から拡大の改造が必要なことを説明し、基本的には了承された。しかし、搬入用は正面でなく、側面にして欲しいとの要望があった。今後、機材のレイアウトについてはこれを考慮する。

