#### 3 EXISTING TRANSPORT DEMAND

# 3.1 Transport Surveys and Database<sup>1</sup>

One of the key concerns in the Study is to prepare a set of updated database with particular regard to transport demand to provide a reliable basis in transport planning. The latest comprehensive demand data was basically that of the National Transportation Sector Review (NTSR) which was conducted in 1990-1992.

The VITRANSS' attempt is to know the current level and characteristics of interprovincial passenger and goods traffic demand in a limited time available for the Study. For this, a number of transport and traffic surveys were carefully designed in close cooperation with and assistance of the TDSI to supplement already available data in the most effective manner (see Tables 3.1.1 and 3.1.2).

Table 3.1.1
Major Existing Transport Data Sources

|                         |                    |   | ı  |
|-------------------------|--------------------|---|--|
| Mode                    | Agency             | Existing Data Source  | Remarks  |
| Road                    | VRA/MOT            | <ul> <li>National Transport Sector Review, UNDP (42 stations, February &amp; August 1991)</li> <li>Master Plan Study on Transport Development in North Vietnam, JICA (34 stations, August 1993)</li> <li>Transport Master Plan for the Central Region of Vietnam, French Protocol (28 stations, September 1997 and January 1998)</li> </ul> | <ul> <li>Passenger and cargo OD data for limited areas and in different years</li> <li>Needs to conduct OD interview survey to update/supplement data</li> </ul> |
| Railway                 | VNR/MOT            | Feasibility Study on the Rehabilitation and<br>Development of the Railway in Vietnam, JICA  | <ul> <li>Passenger/cargo OD by<br/>type available</li> <li>Needs to collect updated<br/>data from VR</li> </ul>  |
| Inland<br>Water-<br>way | VIWA/MOT           | <ul> <li>National Transport Sector Review, UNDP</li> <li>Master Plan Study on Transport Development in<br/>North Vietnam, JICA</li> <li>Master Plan Study on Coastal Shipping<br/>Rehabilitation and Development Project in<br/>Vietnam, JICA</li> </ul>  | <ul> <li>Traffic data available only<br/>for 7 major river ports</li> <li>Needs to conduct OD<br/>interview survey</li> </ul>                                    |
| Sea                     | Vinamarine/<br>MOT | <ul> <li>Master Plan Study on Coastal Shipping<br/>Rehabilitation and Development Project in<br/>Vietnam, JICA</li> <li>Study on Port Development Plan in the Key Area of<br/>the Central Region in the Socialist Republic of<br/>Vietnam, JICA</li> </ul>  | <ul> <li>No coastal shipping passengers</li> <li>1995 OD by cargo type available</li> <li>Needs to update based on present port traffic</li> </ul>               |
| Air                     | CAAV               | Feasibility Study on New Development Plan of<br>Hanoi International Airport in the Socialist Republic<br>of Vietnam, JICA   | Data available only for  |
| Pipeline                | Petro<br>Vietnam   | Dung Quat Refinery Development Plan   | Needs to collect updated<br>data from Petro Vietnam  |

<sup>&</sup>lt;sup>1</sup> Details are explained in Technical Report No. 1 (Transport Surveys and Database).

3-1

Table 3.1.2
Outline of Transport Surveys Conducted in VITRANSS

| Survey  | Objectives  | Coverage  | Method   | Implementation  |
|---|---|---|--|---|
| Road Traffic<br>Survey  | Current traffic volume     Travel characteristics of passengers and cargoes   | 39 on-road<br>stations (20 in<br>the north, 6 in<br>the central and<br>13 in the south)   | <ul> <li>3-day vehicle<br/>traffic count</li> <li>1 day (14 hr) OD<br/>interview at<br/>roadside</li> </ul>  | <ul> <li>Field survey: Mar 25-27 (north), Apr 13-15 (south)</li> <li>Data obtained May 15</li> </ul>  |
| River Traffic<br>Survey   | <ul> <li>Current vessel traffic volume</li> <li>Travel characteristics of river vessels in Red River and Mekong River deltas</li> </ul> | 40 stations at<br>river sections<br>(20 in Red River<br>Delta and 20 in<br>Mekong River<br>Delta)   | <ul> <li>2-day (24 or 14 hr/day) vessel traffic count</li> <li>1 day (14 hr) OD interview at 15 selected stn. (9 in the north and 6 in the south)</li> </ul> | <ul> <li>Field survey Apr 19-20 (north), Apr 26-27 (south)</li> <li>Data obtained Jun 20</li> </ul>   |
| Supplemental<br>Road/River<br>Traffic Survey                          | Current<br>road/river traffic<br>volume during<br>rainy season  | Road Traffic  18 selected onroad stations (8 in the north and 10 in the south)  River Traffic  6 river sections (3 in the north and 3 in the south)         | Road Traffic  1 day (14 hr) traffic count 3-day (24 hr) traffic count at 3 stn. in the south River Traffic 1 day (14 hr) vessel traffic count                | <ul> <li>Field Survey<br/>Sep 8 for road,<br/>Sep 10 for river</li> <li>Data obtained<br/>Sep 24</li> </ul>   |
| Passenger/<br>Driver Interview<br>Survey at<br>Transport<br>Terminals | Characteristics<br>of passengers<br>and cargoes   | Selected major<br>transport<br>terminals of rail,<br>bus, air, and<br>truck   | Direct interview<br>with passengers<br>and truck drivers   | <ul><li>Field survey<br/>May 10-21</li><li>Data obtained<br/>Jun 11</li></ul>   |
| Transport<br>Industry Survey  | Characteristics of transport industry (operation, finance, management, labor force, etc.)   | <ul> <li>Bus operators</li> <li>Truck operators</li> <li>Coastal<br/>shipping<br/>operators</li> <li>Inland waterway<br/>transport<br/>operators</li> </ul> | <ul> <li>Preparation of operators' list</li> <li>Distribution of questionnaire to sampled operators</li> </ul>   | <ul> <li>Questionnaires were sent in July 1999</li> <li>Answered questionnaire were returned from 11 bus, 10 truck, 7 shipping and 12 inland waterway operators as of Sept. 1999</li> </ul> |

# 3.2 Passenger Transport Demand<sup>2</sup>

### Generation/Attraction of Interprovincial Passengers Transport Demand

The overall level of interprovincial passenger traffic demand can be expressed in terms of traffic generation and attraction. Traffic generation/attraction of interprovincial passengers aggregated at the regional level on the basis of OD matrices is outlined as follows:

- Most passengers make interprovincial trips via road. Bus plays the most significant role.
- Only a few passengers use inland waterway, largely due to the fact that most inland waterways are limited to the delta areas and serve intraprovincial traffic.
- In regions where railway services are available, they are relatively well used.
- Red River delta and the southeast have great generation and attraction of interprovincial passengers.
- Air transport use is still very limited.

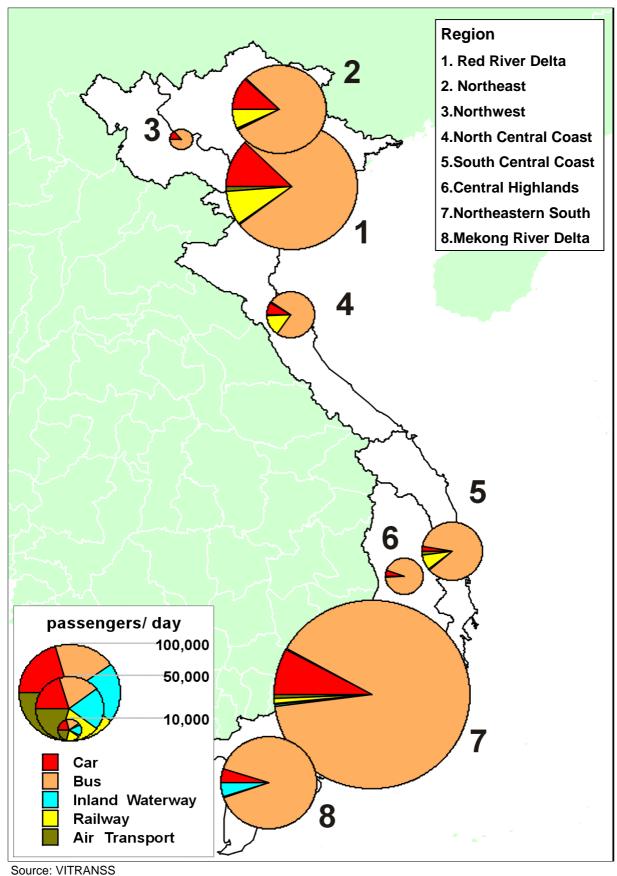
Table 3.2.1
Generation/Attraction of Interprovincial Passenger Transport Demand by Mode<sup>1/</sup>

| Region                 |         | Ro      | ad        | Inland   | Railway | Air       | Total     |  |
|------------------------|---------|---------|-----------|----------|---------|-----------|-----------|--|
| rtegion                |         | Car Bus |           | Waterway |         | Transport | Total     |  |
| 1. Red River Delta     | No./day | 31,900  | 200,146   | 650      | 22,734  | 3,266     | 258,696   |  |
| 1. Red River Della     | (%)     | (12.3)  | (77.4)    | (0.3)    | (8.8)   | (1.3)     | (100.0)   |  |
| 2 Northoost            | No./day | 16,490  | 109,728   | 650      | 9,830   | 0         | 136,698   |  |
| 2. Northeast           | (%)     | (12.1)  | (80.3)    | (0.5)    | (7.2)   | (0.0)     | (100.0)   |  |
| 2 Northwest            | No./day | 1,880   | 10,494    | 0        | 0       | 84        | 12,458    |  |
| 3. Northwest           | (%)     | (15.1)  | (84.2)    | (0.0)    | (0.0)   | (0.7)     | (100.0)   |  |
| North Central Coast    | No./day | 4,300   | 34,240    | 0        | 6,462   | 454       | 45,456    |  |
| 4. North Central Coast | (%)     | (9.5)   | (75.3)    | (0.0)    | (14.2)  | (1.0)     | (100.0)   |  |
| 5. South Central Coast | No./day | 1,790   | 56,066    | 0        | 5,570   | 1,532     | 64,958    |  |
| 5. South Central Coast | (%)     | (2.8)   | (86.3)    | (0.0)    | (8.6)   | (2.4)     | (100.0)   |  |
| 6 Control Highlands    | No./day | 1,364   | 26,838    | 0        | 0       | 308       | 28,510    |  |
| 6. Central Highlands   | (%)     | (4.8)   | (94.1)    | (0.0)    | (0.0)   | (1.1)     | (100.0)   |  |
| 7. Northeastern South  | No./day | 41,434  | 467,110   | 2,350    | 4,674   | 3,794     | 519,362   |  |
| 7. Northeastern South  | (%)     | (8.0)   | (89.9)    | (0.5)    | (0.9)   | (0.7)     | (100.0)   |  |
| O. Makana Diyar Dalta  | No./day | 6,930   | 131,750   | 7,602    | 0       | 42        | 146,324   |  |
| 8. Mekong River Delta  | (%)     | (4.7)   | (90.0)    | (5.2)    | (0.0)   | (0.0)     | (100.0)   |  |
| Tatal                  | No./day | 106,088 | 1,036,372 | 11,252   | 49,270  | 9,480     | 1,212,462 |  |
| Total                  | (%)     | (8.7)   | (85.5)    | (0.9)    | (4.1)   | (0.8)     | (100.0)   |  |

<sup>1/</sup> OD matrix of road and inland waterway came from VITRANSS traffic survey, that of railway from VR, and that of air transport estimated from the number of flights and average load factor. Figures are the sum of generation and attraction.

<sup>&</sup>lt;sup>2</sup> Note that the analysis excludes intraprovincial and urban traffic.

Figure 3.2.1
Generation/Attraction of Interprovincial Passenger Transport Demand, 1999



#### **Interprovincial Movement of Passengers**

The movement of passengers between provinces by mode (see Figure 3.2.2) is summarized as follows:

- The interprovincial movement of passengers is dominated by inter-city buses, covering the whole country. More than 80% of total passengers are transported by bus.
- Passengers using cars are mainly moving around big cities such as Hanoi and HCMC.
- Passengers using inland waterways are more significant in the Mekong delta than Red River delta.
- Railway is used between the north and south and for interprovincial movement along the north-south corridor.
- Air movement is limited between large urban centers and major tourism destinations.

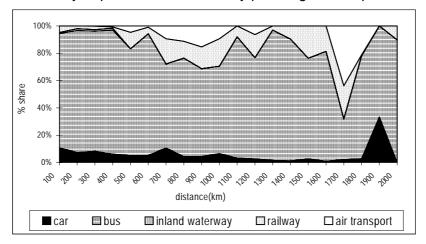
#### **Modal Share by Trip Distance**

The usage of transport mode (see Figure 3.2.3 and Appendix A) varies by travel distance. Road transport, composed of car and bus, plays an important role in passenger transport regardless of travel distance. It is especially more significant in short-distance travel within 500 km. In addition, road transport allows passengers to move between provinces where the service of other transport modes, such as railway and air, is not available. This causes another peak in road transport usage in the travel distance between 1,300 km and 1,500 km.

In general, railway and air transport modes are used for medium and long-distance travel. They have two peaks, one between 800 km and 1,000 km, and the other between 1,600 km and 1,800 km. This is because passengers traveling between Hanoi and Danang, between Danang and HCMC and between Hanoi and HCMC use these two modes (together with road transport).

Figure 3.2.2

Modal Share by Trip Distance of Inter-city passenger Transport Demand, 1999



Source: VITRANSS, 1999

1/ calculated based on the shortest road route between provinces.

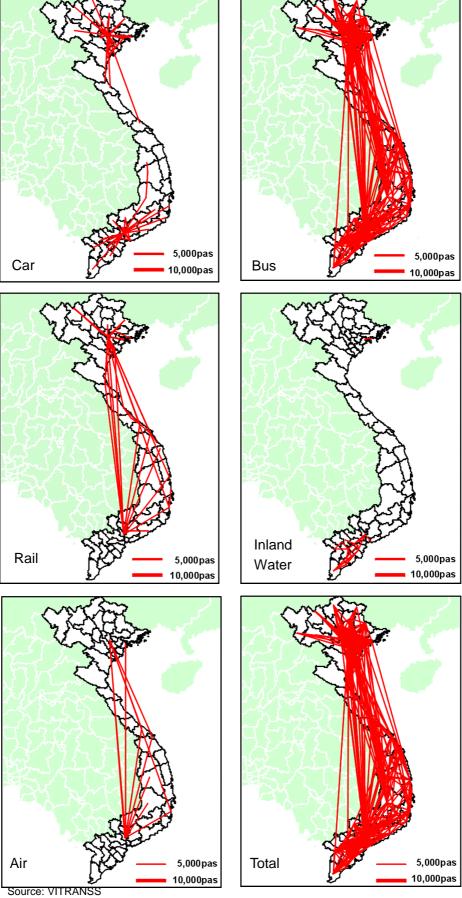


Figure 3.2.3 Interprovincial Passenger Movement, 1999

#### **Modal Share Between Main Provinces**

Further analysis was made on the modal share between major provinces such as Hanoi, HCMC, Danang, and Hai Phong. These could be selected as leading provinces in terms of population and regional economy. The movement between Hanoi and Lao Cai and between HCMC and Can Tho were also included in the analysis (see Table 3.2.2 and Figure 3.2.4).

In long-distance travel, such as between Hanoi and HCMC and between Hai Phong and HCMC, the share of air transport is very high and amounts to about 50%. Railway and road transport is more frequently used in short and medium travel distance. At the same time, railway and road transport compete with each other, depending on price/service quality. For example, the share of railway is high between Hanoi and Lao Cai because the service of railway is better than that of road. In contrast, road transport is more frequently used between Hanoi and Hai Phong because of better road service.

Table 3.2.2 Modal Share Between Main Provinces of Interprovincial Passenger Transport Demand

| Distance                          | Between Provinces    | Ro   | ad   | IWT  | Rail | Air  |
|-----------------------------------|----------------------|------|------|------|------|------|
| Distance                          | Detween Flovinces    | Car  | Bus  | 1001 | Naii | All  |
| Long Distance                     | Hanoi and HCMC       | 1.5  | 21.3 | 0.0  | 27.4 | 49.7 |
| (1000km < )                       | Hai Phong and HCMC   | 2.6  | 48.1 | 0.0  | 0.0  | 49.3 |
| Maria Distance                    | Hanoi and Danang     | 6.8  | 43.3 | 0.0  | 20.5 | 29.4 |
| Medium Distance<br>(500 – 1000km) | Hai Phong and Danang | 10.6 | 89.4 | 0.0  | 0.0  | 0.0  |
| (500 – 1000km)                    | HCMC and Danang      | 3.6  | 52.4 | 0.0  | 20.2 | 23.8 |
| Chart Distance                    | Hanoi and Hai Phong  | 18.3 | 62.4 | 0.0  | 19.3 | 0.0  |
| Short Distance                    | Hanoi and Lao Cai    | 11.8 | 34.1 | 0.0  | 54.1 | 0.0  |
| (< 500km)                         | HCMC and Can Tho     | 4.5  | 94.1 | 1.4  | 0.0  | 0.0  |

Source: VITRANSS, 1999

Modal shares are analyzed at four cross-sections (see Figure 3.2.4 and table 3.2.2). In terms of mode usage, a similar pattern is found at sections I, II and III. Road transport serves about 75%, the rest by railway and air transport. On the other hand, the share of road transport amounts to 90% at section IV because there is no railway and few airlines cross section IV.

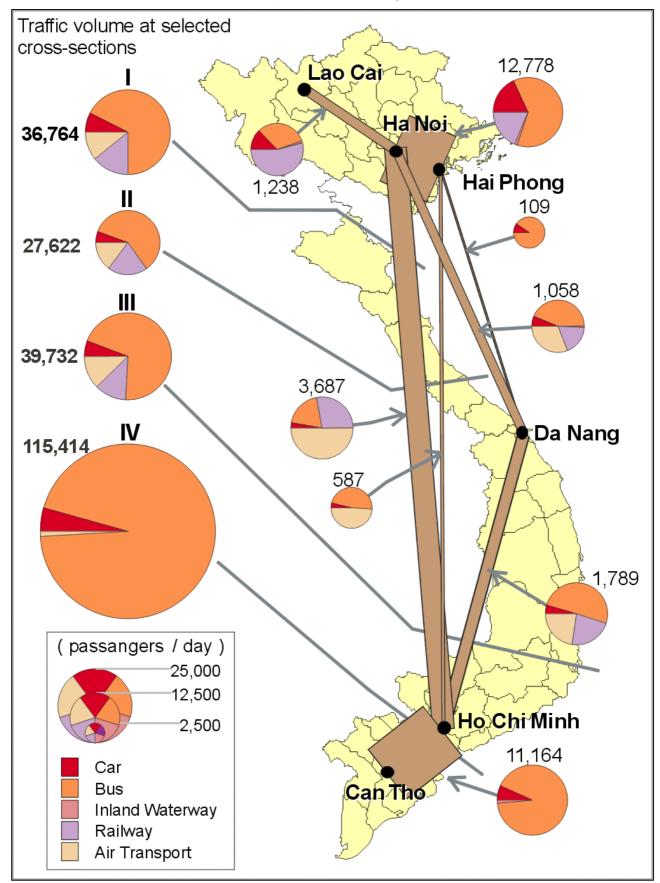


Figure 3.2.4
Characteristics of Interprovincial Passenger Movement, 1999

Table 3.2.3

Modal Share of Interprovincial Passenger Transport Demand by Cross-section

| Section     | Ro  | ad   | IWT  | Rail | Air  |  |
|-------------|-----|------|------|------|------|--|
| Section     | Car | Bus  | 1001 | Kall |      |  |
| Section I   | 6.2 | 69.5 | 0.0  | 13.9 | 10.4 |  |
| Section II  | 4.6 | 61.7 | 0.0  | 17.9 | 15.8 |  |
| Section III | 4.1 | 72.3 | 0.0  | 12.4 | 11.2 |  |
| Section IV  | 4.2 | 95.0 | 0.8  | 0.0  | 0.0  |  |

# **Findings from Field Surveys**

Other major findings obtained from VITRANSS field surveys are briefly as follows:

#### 1) Road

<u>Vehicle Type</u>: In the north, the share of car is comparatively higher than other regions. Bus usage is more common. Large buses are more often used in central Vietnam, and minibuses are more often used in the south.

Table 3.2.4
Road Traffic by Vehicle Type

%

|         |      |          | , •       |
|---------|------|----------|-----------|
| Area    | Car  | Mini Bus | Large Bus |
| North   | 35.9 | 27.3     | 36.8      |
| Central | 21.7 | 28.4     | 49.9      |
| South   | 24.8 | 43.1     | 32.1      |
| Total   | 28.7 | 34.9     | 36.4      |

Source: VITRANSS Roadside Interview Survey, March-April 1999

<u>Average Occupancy</u>: The load factor (number of onboard passengers per vehicle) for car is 3.5 which is similar in all regions. That of the minibus and large bus is 9.4 and 28.4, respectively (see Table 3.2.5).

Table 3.2.5
Average Occupancy of Road Vehicle

No. of pass./vehicle

|         | Car | Bus     |           |         |  |  |  |
|---------|-----|---------|-----------|---------|--|--|--|
|         | Cai | Minibus | Large Bus | Average |  |  |  |
| North   | 3.5 | 9.1     | 27.7      | 19.8    |  |  |  |
| Central | 3.6 | 10.2    | 25.1      | 19.7    |  |  |  |
| South   | 3.6 | 9.5     | 30.6      | 18.5    |  |  |  |
| Total   | 3.5 | 9.4     | 28.4      | 19.1    |  |  |  |

Source: VITRANSS Roadside Interview Survey, March-April 1999

<u>Vehicle Ownership</u>: The ownership pattern of vehicles by state, private and joint-venture enterprises varies by vehicle type and region (see Table 3.2.6). More cars are owned by state enterprises in the north and central areas, while 70% are owned by the private sector in the south. Minibuses are mostly owned by the private sector.

Table 3.2.6 Vehicle Ownership by Public/Private Sector

%

|         | Car   |     |         | Mini Bus |     |         | Large Bus |      |         |
|---------|-------|-----|---------|----------|-----|---------|-----------|------|---------|
|         | State | JV  | Private | State    | J۷  | Private | State     | J۷   | Private |
| North   | 63.0  | 3.5 | 33.4    | 28.7     | 3.3 | 68.0    | 49.9      | 5.0  | 45.1    |
| Central | 62.8  | 4.4 | 32.8    | 23.2     | 7.5 | 69.2    | 32.8      | 10.0 | 57.1    |
| South   | 24.0  | 6.1 | 69.9    | 10.0     | 4.6 | 85.4    | 9.0       | 4.5  | 86.5    |
| Total   | 47.2  | 4.6 | 48.1    | 17.2     | 4.5 | 78.2    | 29.7      | 5.8  | 64.5    |

Source: VITRANSS Roadside Interview Survey, March-April 1999

#### 2) Inland Waterway

Based on the VITRANSS riverside interview survey, the average number of passenger vessels is 20 in the north and 16 in the south. Most passenger vessels belong to private individuals and companies.

#### 3) Passenger Movement at Passenger Terminals

Based on the passenger terminal interview survey carried out at 30 passenger terminals, including 10 railway stations, 10 bus terminals and 10 airports, terminals mainly serve the province in which they are located. For example, about 85% of arriving passengers have origins in that province and about 94% of departing passengers make trips with destinations in that province (see Table 3.2.7).

Table 3.2.7
Share of Intra/Interprovincial Passengers at Transport Terminals

%

| Terminal        | Origin →      | Terminal      | Terminal → Destination |               |  |
|-----------------|---------------|---------------|------------------------|---------------|--|
| reminai         | Intraprovince | Interprovince | Intraprovince          | Interprovince |  |
| Railway Station | 84.0          | 16.0          | 90.1                   | 9.9           |  |
| Bus Terminal    | 83.0          | 17.0          | 96.6                   | 3.4           |  |
| Airport         | 87.0          | 13.0          | 94.9                   | 5.1           |  |
| Total           | 84.0          | 16.0          | 93.7                   | 6.3           |  |

Source: VITRANSS Passenger Terminal Interview Survey, May 1999.

Many passengers use bus and motorcycle to reach the railway station and bus terminal. On the other hand, the usage of car and taxi to reach the airport is very significant, at about 50% of trips (see Table 3.2.8).

Table 3.2.8
Access/Egress Mode to/from Transport Terminals, 1999

%

|                    |                 | Ac           | ode  |        | Egress Mode |                 |              |      |        |      |
|--------------------|-----------------|--------------|------|--------|-------------|-----------------|--------------|------|--------|------|
|                    | Motor-<br>cycle | Car/<br>taxi | Bus  | Others | n.k         | Motor-<br>cycle | Car/<br>taxi | Bus  | Others | n.k  |
| Railway<br>Station | 32.7            | 9.0          | 43.2 | 13.9   | 1.2         | 25.4            | 10.9         | 58.2 | 3.5    | 2.0  |
| Bus<br>Terminal    | 16.7            | 0.9          | 69.0 | 8.2    | 5.3         | 16.2            | 2.9          | 27.9 | 8.8    | 44.1 |
| Airport            | 7.0             | 40.3         | 46.2 | 4.8    | 1.6         | 0.0             | 52.1         | 39.4 | 0.0    | 8.5  |
| Total              | 20.7            | 12.6         | 54.2 | 9.6    | 2.9         | 18.2            | 17.9         | 48.2 | 3.8    | 11.8 |

Source: VITRANSS Passenger Terminal Interview Survey, May 1999

## 3.3 Freight Transport Demand

#### **Generation/Attraction of Interprovincial Freight Transport Demand**

The generation and attraction of interprovincial freight traffic demand by commodity group and region was analyzed. Its characteristics (see Table 3.3.1) are summarized as follows:

- Similar to passenger traffic demand, road transport plays a significant role in carrying freight.
- Inland waterway has a large share in carrying certain commodity items such as coal, sand/stone and cement.
- Compared to road transport, freight volume transported by railway, coastal shipping and air transport is small (in terms of tons carried).

#### **Interprovincial Movement of Freight**

Interprovincial movement of total freight is shown in Figure 3.3.2, and that of the 13 commodities is shown in Appendix 3-C. In general, freight movement tends to be determined by commodity and strongly affected by provincial characteristics. Also, the transport mode chosen tends to be influenced by travel distance and travel cost (see Figure 3.3.2 and Appendix 3-C).

Road transport plays an important role in distributing freight throughout the country. A lot of freight volume is carried over short distances. Inland waterway also transports a big volume of freight over short distances in the Red River delta and Mekong delta. Meanwhile, comparatively long-distance travel is found on the railway and especially in coastal shipping. Freight volume carried by air transport is very small.

Figure 3.3.1
Generation/Attraction of Interprovincial Freight Transport Demand (All Cargoes), 1999

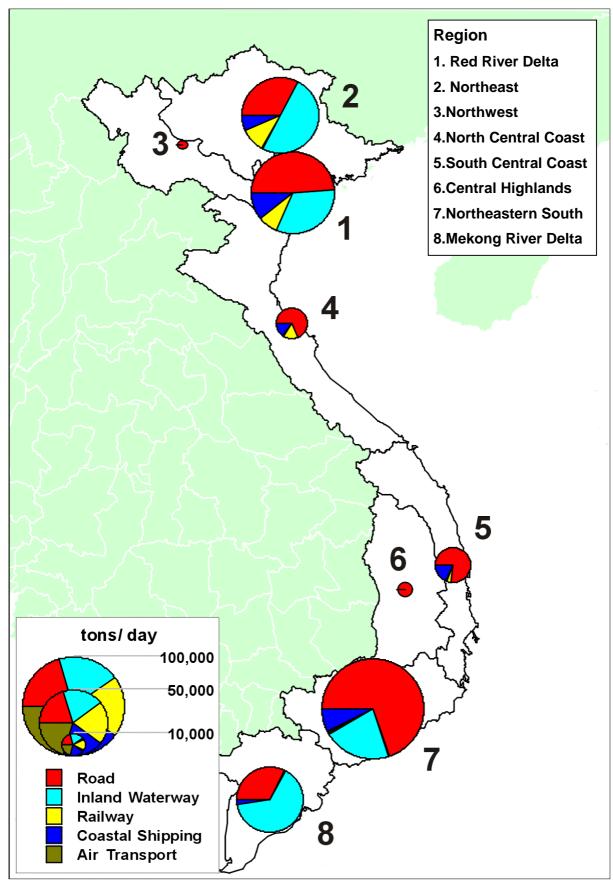


Table 3.3.1
Generation/Attraction of Interprovincial Freight Transport Demand by Mode<sup>1/</sup>

| Commodity Group               |         | Road    | IWT     | Railway | Coastal<br>Shipping | Air   | Total   |
|-------------------------------|---------|---------|---------|---------|---------------------|-------|---------|
| 1. Paddy/Other Food           | Ton/day | 49,352  | 12,420  | 126     | 10,974              | 0     | 72,872  |
| Crops                         | (%)     | (67.7)  | (17.0)  | (0.2)   | (15.1)              | (0.0) | (100.0) |
| 2 Sugaraana Sugar             | Ton/day | 11,796  | 732     | 0       | 0                   | 0     | 12,528  |
| Sugarcane-Sugar               | (%)     | (94.2)  | (5.8)   | (0.0)   | (0.0)               | (0.0) | (100.0) |
| <ol><li>Wood/Forest</li></ol> | Ton/day | 12,298  | 490     | 352     | 654                 | 0     | 13,794  |
| Products                      | (%)     | (89.2)  | (3.6)   | (0.0)   | (0.0)               | (0.0) | (100.0) |
| 4. Steel                      | Ton/day | 10,448  | 236     | 5,232   | 1,554               | 0     | 17,470  |
| 4. Steel                      | (%)     | (59.8)  | (1.4)   | (0.0)   | (8.9)               | (0.0) | (100.0) |
| 5. Sand, Stone, Iron          | Ton/day | 37,306  | 31,806  | 2,976   | 1,144               | 0     | 73,232  |
| Ore and Others                | (%)     | (50.9)  | (43.4)  | (0.0)   | (1.6)               | (0.0) | (100.0) |
| 6. Cement                     | Ton/day | 25,252  | 29,436  | 1,476   | 5,764               | 0     | 61,928  |
| o. Cement                     | (%)     | (40.8)  | (47.5)  | (0.0)   | (0.0)               | (0.0) | (100.0) |
| 7. Fertilizer                 | Ton/day | 19,464  | 14,808  | 4,092   | 5,088               | 0     | 43,452  |
| 7. Ferunzei                   | (%)     | (44.8)  | (34.1)  | (9.4)   | (11.7)              | (0.0) | (100.0) |
| 8. Coal                       | Ton/day | 8,810   | 59,634  | 5,768   | 4,884               | 0     | 79,096  |
| o. Coai                       | (%)     | (11.1)  | (75.4)  | (7.3)   | (0.0)               | (0.0) | (100.0) |
| 9. Petroleum                  | Ton/day | 19,842  | 19,704  | 334     | 5,458               | 0     | 45,338  |
| Products                      | (%)     | (43.8)  | (43.5)  | (0.7)   | (12.0)              | (0.0) | (100.0) |
| 10.Industrial Crops           | Ton/day | 7,562   | 0       | 766     | 0                   | 0     | 8,328   |
| To.industrial Crops           | (%)     | (90.8)  | (0.0)   | (9.2)   | (0.0)               | (0.0) | (100.0) |
| 11.Manufacturing              | Ton/day | 42,560  | 1,902   | 3,026   | 5,502               | 136   | 53,126  |
| Goods                         | (%)     | (80.1)  | (3.6)   | (5.7)   | (10.4)              | (0.3) | (100.0) |
| 12. Fishery Products          | Ton/day | 8,406   | 578     | 0       | 0                   | 0     | 8,984   |
| 12. Fishery Products          | (%)     | (93.6)  | (6.4)   | (0.0)   | (0.0)               | (0.0) | (100.0) |
| 13. Animal Meat and           | Ton/day | 17,186  | 0       | 1,050   | 0                   | 0     | 18,236  |
| Others                        | (%)     | (94.2)  | (0.0)   | (5.8)   | (0.0)               | (0.0) | (100.0) |
| Total                         | Ton/day | 270,282 | 171,746 | 25,198  | 41,022              | 136   | 508,384 |
| Total                         | (%)     | (53.2)  | (33.8)  | (5.0)   | (8.1)               | (0.0) | (100.0) |

### **Modal Share by Travel Distance**

Figure 3.3.3 shows the modal share of total freight by travel distance, while that of the 13 commodity groups is shown in Appendix 2-D of Volume 2. More than 60% of total freight is transported by road within a travel distance of 200 km. Exceeding this, inland waterway is preferred. In fact, around 70% of total freight is carried by inland waterway for distances of between 300 km and 400 km. Farther than this, freight volume carried by inland waterway rapidly reduces, and the majority of freight is carried by road again. Coastal shipping is appropriate for long-distance travel. It carries most goods for distances of more than 1,000 km. Freight volume transported by railway amounts to only about 10% of total freight, regardless of travel distance.

<sup>1/</sup> OD matrix of road and inland waterway is derived from VITRANSS traffic survey, whereas that of railway is from VR, and that of air was estimated based on the number of flights and average loading factor.

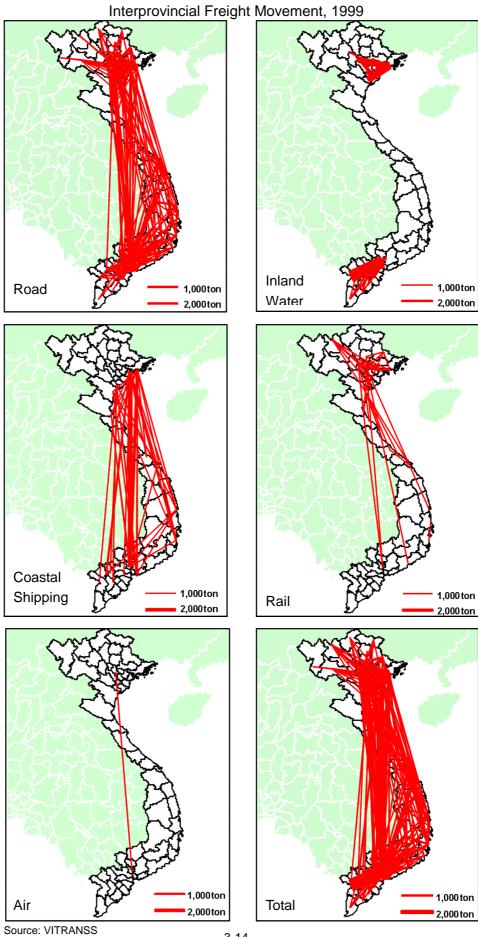


Figure 3.3.2

3-14

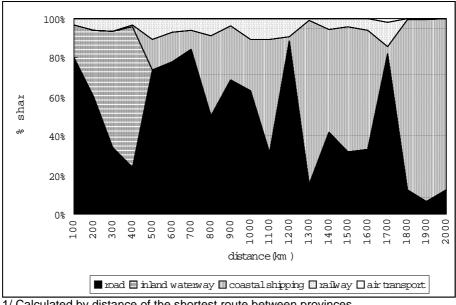


Figure 3.3.3 Modal Share by Trip Distance, Total Cargo<sup>1/</sup>

1/ Calculated by distance of the shortest route between provinces.

#### **Modal Share Between Main Provinces**

The modal share of freight strongly depends on transport service. For long-distance travel, for example between Hanoi and HCMC, about 80% of total freight is transported by road. By contrast, the usage of coastal shipping is extremely high between Hai Phong and HCMC, reaching about 98%. As travel distance shortens, the share of coastal shipping decreases slowly. For instance, between Hai Phong and Danang where road and coastal shipping compete, the latter's share diminishes up to 58%, as compared to its 98% share in long-distance transport. More significantly, only 8% of total freight is carried by coastal shipping between HCMC and Danang. Railway carries a comparatively high amount of freight between Hanoi and Lao Cai, amounting to 62%. Also, inland waterway is an important mode of freight transport between HCMC and Can Tho, and its share is almost 80% (see Table 3.3.2 and Figure 3.3.4).

Table 3.3.2 Modal Share Between Main Provinces

| U, |
|----|
|    |
|    |

| Distance          | Between Provinces    | Road | IWT  | Railway | Coastal<br>Shipping | Air |
|-------------------|----------------------|------|------|---------|---------------------|-----|
| Long Distance     | Hanoi and HCMC       | 81.0 | 0.0  | 16.6    | 0.0                 | 2.4 |
| ( 1000km <)       | Hai Phong and HCMC   | 2.1  | 0.0  | 0.3     | 97.5                | 0.1 |
| Medium Distance   | Hanoi and Danang     | 91.5 | 0.0  | 7.2     | 0.0                 | 1.3 |
| (500-1000km)      | Hai Phong and Danang | 40.6 | 0.0  | 1.6     | 57.9                | 0.0 |
| (300-1000kiii)    | HCMC and Danang      | 89.9 | 0.0  | 2.1     | 7.6                 | 0.4 |
| Short Distance    | Hanoi and Hai Phong  | 91.8 | 0.0  | 8.2     | 0.0                 | 0.0 |
| Short Distance    | Hanoi and Lao Cai    | 38.0 | 0.0  | 62.0    | 0.0                 | 0.0 |
| Source: VITRANSS, | 1869MC and Can Tho   | 20.1 | 79.9 | 0.0     | 0.0                 | 0.0 |

In the same way as passenger transport was analyzed, four cross-sections are defined for freight, as shown in Figure 3.3.4. In terms of mode usage, a similar pattern is found at sections I, II and III. Priority is given to coastal shipping, whose share comes to more than 50%. The rest is carried by road and railway. The use of air transport is very low. Inland waterway carries 58% of freight volume at section IV, indicating that inland waterway functions as a pivotal mode in freight transport in the Mekong delta.

Table 3.3.3

Modal Share of Interprovincial Freight Transport Demand by Cross-section

| D. | / |
|----|---|
| 7  | 0 |
|    |   |

| Section     | Road | Inland<br>Waterway | Railway | Coastal<br>Shipping | Air |
|-------------|------|--------------------|---------|---------------------|-----|
| Section I   | 36.2 | 0.0                | 7.2     | 56.4                | 0.2 |
| Section II  | 31.5 | 0.0                | 6.1     | 62.2                | 0.2 |
| Section III | 49.8 | 0.0                | 2.9     | 47.1                | 0.2 |
| Section IV  | 37.3 | 58.6               | 0.0     | 4.1                 | 0.0 |

## **Findings from Traffic Surveys**

Other major findings obtained from VITRANSS field surveys are briefly as follows:

#### 1) Road

a) <u>Vehicle Type</u>: Table 3.3.4 shows the truck types observed in the traffic survey. In the south, the use of pick-up is comparatively high.

Table 3.3.4
Truck Traffic by Vehicle Type<sup>1/</sup>

%

|         | Pick-up | 2-Axle Truck | 3-Axle Truck | 4 or more Axle<br>Truck |
|---------|---------|--------------|--------------|-------------------------|
| North   | 19.6    | 80.7         | 5.1          | 2.1                     |
| Central | 7.6     | 74.6         | 8.3          | 3.6                     |
| South   | 33.7    | 81.5         | 4.6          | 0.7                     |
| Total   | 23.2    | 79.7         | 5.4          | 1.7                     |

Source: VITRANSS Roadside Interview Survey, March-April 1999.

b) Average Load: Average load is shown in Table 3.3.5. Average load for loaded trucks is 5.7 tons or 4.0 tons/truck when empty trucks are included.

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

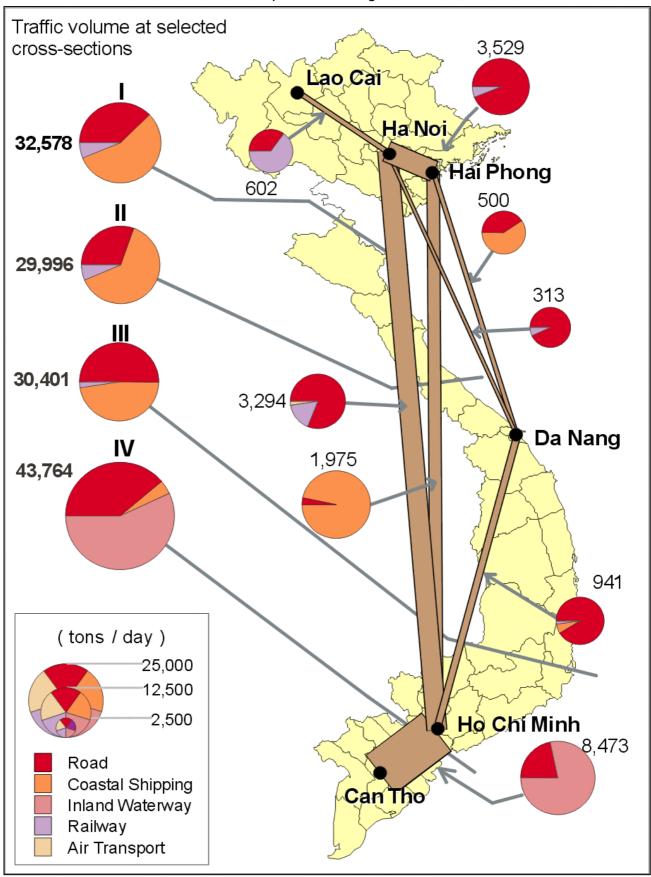


Figure 3.3.4
Characteristics of Interprovincial Freight Movement, 1999

Table 3.3.5
Average Load Factor of Trucks<sup>1/</sup>

Tons

|         | Pick-up | 2-Axle Truck | 3-Axle Truck | 4 or more<br>Axle Truck | Total |
|---------|---------|--------------|--------------|-------------------------|-------|
| North   | 1.5     | 5.2          | 10.4         | 15.0                    | 5.5   |
| Central | 1.7     | 5.8          | 11.0         | 15.9                    | 7.0   |
| South   | 2.1     | 5.9          | 10.7         | 21.1                    | 5.3   |
| Total   | 1.9     | 5.6          | 10.7         | 16.4                    | 5.7   |

Source: VITRANSS Roadside Interview Survey, March-April 1999

c) <u>Vehicle Ownership</u>: Vehicle ownership of truck is shown in Table 3.3.6. In the south, most trucks belong to private individuals and companies while only a few trucks are owned by the state.

Table 3.3.6 Vehicle Ownership of Truck<sup>1/</sup>

%

|         | State | JV  | Private |
|---------|-------|-----|---------|
| North   | 29.3  | 2.6 | 68.1    |
| Central | 27.8  | 5.5 | 66.7    |
| South   | 8.5   | 3.0 | 88.4    |
| Total   | 20.7  | 3.3 | 76.0    |

Source: VITRANSS Roadside Interview Survey, March-April 1999

d) Packing by Commodity: Packing type, as shown below, varies by commodity.

Table 3.3.7 Packing Type by Commodity<sup>1/</sup>

%

|                                  | Bulk | Bag/Parcel | Container | Others |
|----------------------------------|------|------------|-----------|--------|
| Paddy/Other Food Crops           | 27.6 | 68.2       | 0.4       | 3.8    |
| Sugarcane-Sugar                  | 34.8 | 40.9       | 1.6       | 22.7   |
| Wood/Forest Products             | 57.3 | 6.5        | 1.5       | 34.7   |
| Steel                            | 74.6 | 10.8       | 0.0       | 14.6   |
| Sand, Stone, Iron Ore and Others | 84.4 | 9.0        | 0.1       | 6.5    |
| Cement                           | 12.0 | 84.9       | 1.5       | 1.6    |
| Fertilizer                       | 9.2  | 86.7       | 0.4       | 3.6    |
| Coal                             | 95.7 | 3.5        | 0.0       | 0.7    |
| Petroleum Products               | 5.0  | 14.5       | 27.8      | 52.7   |
| Industrial Crops                 | 13.4 | 85.8       | 0.5       | 0.2    |
| Manufacturing Goods              | 28.0 | 49.2       | 8.3       | 14.5   |
| Fishery Products                 | 19.6 | 61.2       | 7.3       | 11.9   |
| Animal Meat and Others           | 29.8 | 49.6       | 1.0       | 19.6   |
| Total                            | 38.8 | 44.6       | 3.8       | 12.7   |

Source: VITRANSS Roadside Interview Survey, March-April 1999

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

### 2) Inland Waterway

a) <u>Vessel Type</u>: As shown in Table 3.3.8, the majority of vessels are self-propelled and its share amounts to 84%.

Table 3.3.8 Vessel Type<sup>1/</sup>

%

|       | Seagoing | Self-propelled | Oil Tanker  | Tow   | Push  | Nonmotor'd | Passenger |
|-------|----------|----------------|-------------|-------|-------|------------|-----------|
|       | Vessel   | Ship           | Oli Tarikei | Barge | Barge | Boat       | Vessel    |
| North | 0.0      | 89.9           | 0.4         | 4.4   | 5.1   | 0.0        | 0.2       |
| South | 1.1      | 80.3           | 2.1         | 2.7   | 5.5   | 0.2        | 8.1       |
| Total | 0.7      | 83.7           | 1.5         | 3.3   | 5.3   | 0.1        | 5.3       |

Source: VITRANSS Riverside Interview Survey, April- May 1999

b) Average Load: Average load of vessel is shown in Table 3.3.9. Tow barge has the highest loading volume of 310 tons. The average load for all the vessels is 69 tons.

Table 3.3.9 Average Load<sup>1/</sup>

Tons/vessel

|       | Seagoing | Self-propelled | Oil    | Tow   | Push  | Nonmotor'd | Subtotal |
|-------|----------|----------------|--------|-------|-------|------------|----------|
|       | Vessel   | Ship           | Tanker | Barge | Barge | Boat       | Subtotal |
| North | 0.0      | 60.5           | 200.0  | 293.6 | 500.0 | 0.0        | 93.7     |
| South | 61.2     | 34.7           | 172.2  | 324.0 | 158.6 | 2.8        | 53.9     |
| Total | 61.2     | 44.4           | 174.9  | 309.8 | 270.9 | 2.8        | 68.5     |

Source: VITRANSS Riverside Interview Survey, April- May 1999

c) <u>Vessel Ownership</u>: Table 3.3.10 shows that most vessels belong to the private sector.

Table 3.3.10 Vessel Ownership<sup>1/</sup>

%

|       |       |     | , •     |
|-------|-------|-----|---------|
|       | State | JV  | Private |
| North | 13.5  | 0.8 | 85.7    |
| South | 5.8   | 0.5 | 93.6    |
| Total | 8.5   | 0.6 | 90.9    |

Source: VITRANSS Riverside Interview Survey, April- May 1999

# 3) Freight Movement at Truck Terminal

The truck terminal survey was carried out at five ports and five railway freight

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

<sup>1/</sup> Calculated by simple aggregation of the number of surveyed vehicles.

stations. As shown in Table 3.3.11, 35% of total freight arriving at truck terminals is transported to other provinces.

Table 3.3.11
Share of Intra/Interprovincial Movement of Total Freight<sup>1/</sup>

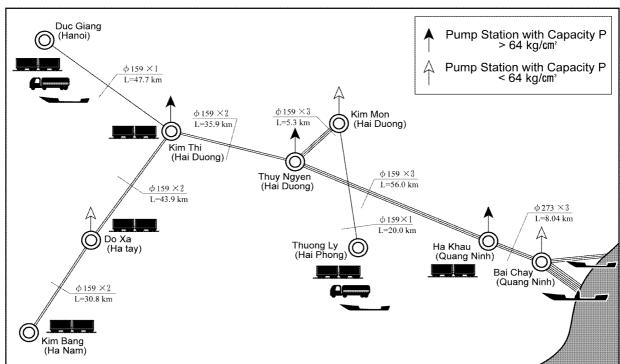
|                 |               | <u> </u>      |
|-----------------|---------------|---------------|
|                 | Intraprovince | Interprovince |
| Ports           | 61            | 39            |
| Railway Station | 78            | 22            |
| Total           | 65            | 35            |

Source: VITRANSS Truck Terminal Interview Survey, May 1999
1/ Calculated by simple aggregation of the number of surveyed vehicles.

### 4) Oil Products Haulage Plan

The pipeline network plays an important role in transporting oil products, especially in the north. Figure 3.3.5 shows the oil products haulage plans. To illustrate, oil products arrive at Bai Quay Port via maritime or coastal shipping. These are then transported by the pipeline network to an intermediate destination from which it is transported to the final destination by road, rail or inland waterway. As regards oil products, linkage with other transport modes could contribute to transport cost reduction. Even though the VITRANSS does not deal with the pipeline transport system, the oil products haulage plan map is introduced herein because its role is very important in transporting oil products.

Figure 3.3.5
Oil Products Haulage Plan



## 3.4 Comparison with NTSR (1992)

The National Transport Sector Review (NTSR), in response to a request from the Socialist Republic of Vietnam, was undertaken by the UNDP in 1992. The project reviewed all aspects of Vietnam's transport system by conducting comprehensive transport surveys, forecasting transport demand and assessing the present situation.

Compared with the NTSR, the VITRANSS aggregated interprovincial traffic flows into seven regions and included coastal shipping.

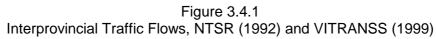
Table 3.4.1 and Figure 3.4.1 compare the NTSR and VITRANSS data on interprovincial movement of passenger and freight at regional level. Some characteristics can be pointed out, as follows:

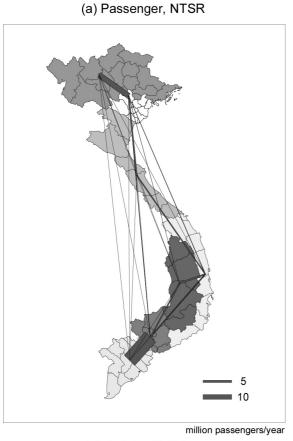
- Interprovincial traffic flow of passenger increased by 2.1 times and that of freight, 2.5 times during the period 1992-1999.
- The increase in interprovincial traffic flows is more remarkable in the north and south than in central Vietnam. This indicates that the economy has been developed around the two extremities of the north and south.

Table 3.4.1 Change in Interprovincial Traffic Flows, 1992-1999

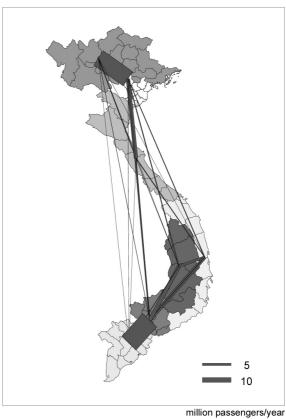
|                        | NTSR<br>1992 (A) | VITRANSS<br>1999 (B) | B/A |
|------------------------|------------------|----------------------|-----|
| Passenger (million)    | 106              | 221                  | 2.1 |
| Freight (million tons) | 30               | 86                   | 2.9 |

Sources: NTSR and VITRANSS



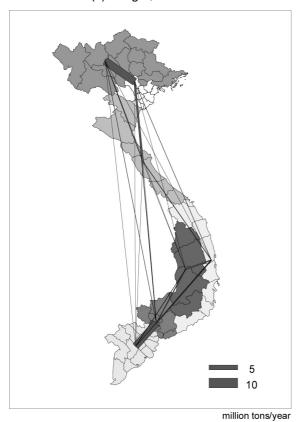


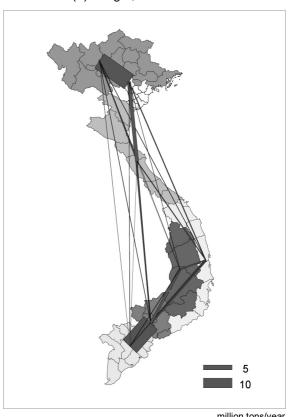
(b) Passenger, VITRANSS



(c) Freight, NTSR

(d) Freight, VITRANSS





million tons/year