

***ANNEX 3***

***TABLE OF COST ESTIMATION IN PRIOLITY  
COMMUNES***

Table 3.1 Project cost (Target year 2010), Hoa Thuong

	Component	Quantity	Cost(Mil VD)	Cost(Mil US\$)
<b>A</b>	<b>Structural Facility</b>			
	(1) Water source	1 system	400	
	(2) Treatment plant	Total 1, 630 m3/day	3,400	
	Subtotal		3,800	
<b>B</b>	<b>Pipeline</b>			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	37 km	11,000	
	(2) House connection & Distribution branch pipe	2,340 Connections	1,600	
	Subtotal		12,600	
<b>C</b>	<b>Land cost</b>		0	
<b>D</b>	<b>Engineering service</b>			
	Detailed design		900	
	Construction supervision		1,150	
	Subtotal		2,050	
<b>E</b>	<b>Base cost(A+B+C+D)</b>		18,450	1.323
<b>F</b>	<b>Physical contingency</b>		1,480	0.106
<b>G</b>	<b>Project cost(E+F)</b>		19,930	1.430
<b>H</b>	<b>Price contingency</b>		3,990	0.286
<b>I</b>	<b>Total financing required(G+H)</b>		<b>23,900</b>	<b>1.71</b>
			(Mil VD)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.2 Project cost (Target year 2010), Dong Bam

	Component	Quantity	Cost(Mil VND)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system	400	
	(2) Treatment plant	Total 880m <sup>3</sup> /day	2,600	
	Subtotal		3,000	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	28 km	4,700	
	(2) House connection & Distribution branch pipe	1,160 Connections	800	
	Subtotal		5,500	
C	Land cost		0	
D	Engineering service			
		Detailed design	470	
		Construction supervision	600	
	Subtotal		1,070	
E	Base cost(A+B+C+D)		9,570	0.686
F	Physical contingency		770	0.055
G	Project cost(E+F)		10,340	0.742
H	Price contingency		2,070	0.148
I	Total financing required(G+H)		12,400	0.89
			(Mil VND)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VND(Vietnam Dong)

Table 3.3 Project cost (Target year 2010), Thinh Duc

	Component	Quantity	Cost(Mil VD)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system	1,100	
	(2) Treatment plant	Total 700m <sup>3</sup> /day	1,900	
	Subtotal		3,000	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	22 km	6,000	
	(2) House connection & Distribution branch pipe	1,340 Connections	900	
	Subtotal		6,900	
C	Land cost		0	
D	Engineering service			
		Detailed design	540	
		Construction supervision	690	
	Subtotal		1,230	
E	Base cost(A+B+C+D)		11,130	0.798
F	Physical contingency		890	0.064
G	Project cost(E+F)		12,020	0.862
H	Price contingency		2,400	0.172
I	Total financing required(G+H)		14,400	1.03
			(Mil VD)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.4 Project cost (Target year 2010), NamTien

	Component	Quantity	Cost(Mil VND)	Cost(Mil US\$)
A	Structural Facility			
(1)	Water source	1 system	900	
(2)	Treatment plant	Total 750m <sup>3</sup> /day	2,000	
	Subtotal		2,900	
B	Pipeline			
(1)	Pipeline laying (Transmission & Distribution Pipeline)	28 km	5,800	
(2)	House connection & Distribution branch pipe	1,360 Connections	1,000	
	Subtotal		6,800	
C	Land cost		0	
D	Engineering service			
		Detailed design	530	
		Construction supervision	680	
	Subtotal		1,210	
E	Base cost(A+B+C+D)		10,910	0.783
F	Physical contingency		870	0.062
G	Project cost(E+F)		11,780	0.845
H	Price contingency		2,360	0.169
I	Total financing required(G+H)		14,100	1.01
			(Mil VND)	(Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.5 Project cost (Target year 2010), Dong Ngac

	Component	Quantity	Cost(Mil VnD)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	300	
	(2) Treatment plant	Total 1,200 m3/day	3,000	
	Subtotal		3,300	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	20 km	3,700	
	(2) House connection & Distribution branch pipe	1,460 Connections	1,000	
	Subtotal		4,700	
C	Land cost		0	
D	Engineering service			
		Detailed design	440	
		Construction supervision	560	
	Subtotal		1,000	
E	Base cost(A+B+C+D)		9,000	0.646
F	Physical contingency		720	0.052
G	Project cost(E+F)		9,720	0.697
H	Price contingency		1,940	0.139
I	Total financing required(G+H)		11,700	0.84
			(Mil VnD)	(Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VnD(Vietnam Dong)

Table 3.6 Project cost (Target year 2010), Xuan Dinh

	Component	Quantity	Cost(Mil VĐ)	Cost(Mil US\$)
A	Structural Facility			
(1)	Water source	1 system,	200	
(2)	Treatment plant	Total 2,710 m <sup>3</sup> /day	7,400	
	Subtotal		7,600	
B	Pipeline			
(1)	Pipeline laying (Transmission & Distribution Pipeline)	13 km	5,600	
(2)	House connection & Distribution branch pipe	3,280 Connections	2,300	
	Subtotal		7,900	
C	Land cost		0	
D	Engineering service			
		Detailed design	850	
		Construction supervision	1,090	
	Subtotal		1,940	
E	Base cost(A+B+C+D)		17,440	1.251
F	Physical contingency		1,400	0.100
G	Project cost(E+F)		18,840	1.351
H	Price contingency		3,770	0.270
I	Total financing required(G+H)		22,600 (Mil VĐ)	1.62 (Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VĐ(Vietnam Dong)

Table 3.7 Project cost (Target year 2010), Dong Phong

	Component	Quantity	Cost(Mil VĐ)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	400	
	(2) Treatment plant	1,610m <sup>3</sup> /day	2,800	
	Subtotal		3,200	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	23 km	5,100	
	(2) House connection & Distribution branch pipe	2,040 Connections	1,400	
	Subtotal		6,500	
C	Land cost		0	
D	Engineering service			
		Detailed design	530	
		Construction supervision	680	
	Subtotal		1,210	
E	Base cost(A+B+C+D)		10,910	0.783
F	Physical contingency		870	0.062
G	Project cost(E+F)		11,780	0.845
H	Price contingency		2,360	0.169
I	Total financing required(G+H)		14,100	1.01
			(Mil VĐ)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VĐ(Vietnam Dong)



Table 3.8 Project cost (Target year 2010), Quang Son

	Component	Quantity	Cost(Mil VND)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	1,700	
	(2) Treatment plant	1,230m <sup>3</sup> /day	3,000	
	Subtotal		4,700	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	14 km	3,400	
	(2) House connection & Distribution branch pipe	1,560 Connections	1,100	
	Subtotal		4,500	
C	Land cost		0	
D	Engineering service			
		Detailed design	510	
		Construction supervision	640	
	Subtotal		1,150	
E	Base cost(A+B+C+D)		10,350	0.742
F	Physical contingency		830	0.060
G	Project cost(E+F)		11,180	0.802
H	Price contingency		2,240	0.161
I	Total financing required(G+H)		13,400	0.96
			(Mil VND)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VND(Vietnam Dong)

Table 3.9 Project cost (Target year 2010), Yen Thang

	Component	Quantity	Cost(Mil VD)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	600	
	(2) Treatment plant	1,380m <sup>3</sup> /day	3,200	
	Subtotal		3,800	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	20 km	6,800	
	(2) House connection & Distribution branch pipe	1,560 Connections	1,100	
	Subtotal		7,900	
C	Land cost		0	
D	Engineering service			
		Detailed design	640	
		Construction supervision	820	
	Subtotal		1,460	
E	Base cost(A+B+C+D)		13,160	0.944
F	Physical contingency		1,050	0.075
G	Project cost(E+F)		14,210	1.019
H	Price contingency		2,840	0.204
I	Total financing required(G+H)		17,100	1.23
			(Mil VD)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.10 Project cost (Target year 2010), Vinh Loc Town, Vinh Thanh

	Component	Quantity	Cost(Mil VĐ)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	400	
	(2) Treatment plant	Total 2,040 m <sup>3</sup> /day	3,800	
	Subtotal		4,200	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	20 km	5,400	
	(2) House connection & Distribution branch pipe	1,300 Connections	900	
	Subtotal		6,300	
C	Land cost		0	
D	Engineering service			
		Detailed design	510	
		Construction supervision	640	
	Subtotal		1,150	
E	Base cost(A+B+C+D)		11,650	0.836
F	Physical contingency		930	0.067
G	Project cost(E+F)		12,580	0.802
H	Price contingency		2,520	0.181
I	Total financing required(G+H)		15,100	1.080
			(Mil VĐ)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VĐ(Vietnam Dong)

Table 3.1.1 Project cost (Target year 2010), Dinh Tuong

	Component	Quantity	Cost(Mil VD)	Cost(Mil US\$)
A	Structural Facility			
(1)	Water source	1 system,	300	
(2)	Treatment plant	1,080m <sup>3</sup> /day	2,400	
	Subtotal		2,700	
B	Pipeline			
(1)	Pipeline laying (Transmission & Distribution Pipeline)	17 km	4,100	
(2)	House connection & Distribution branch pipe	1,380 Connections	1,000	
	Subtotal		5,100	
C	Land cost		0	
D	Engineering service			
		Detailed design	430	
		Construction supervisor	550	
	Subtotal		980	
E	Base cost(A+B+C+D)		8,780	0.630
F	Physical contingency		700	0.050
G	Project cost(E+F)		9,480	0.802
H	Price contingency		1,900	0.136
I	Total financing required(G+H)		11,380	0.820
			(Mil VD)	(Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.12 Project cost (Target year 2010), Thieu Hung

	Component	Quantity	Cost(Mil VĐ)	Cost(Mil US\$)
A	Structural Facility			
(1)	Water source	1 system,	200	
(2)	Treatment plant	Total 1,130 m <sup>3</sup> /day	2,600	
	Subtotal		2,800	
B	Pipeline			
(1)	Pipeline laying (Transmission & Distribution Pipeline)	17 km	3,300	
(2)	House connection & Distribution branch pipe	1,440 Connections	1,000	
	Subtotal		4,300	
C	Land cost		0	
D	Engineering service			
		Detailed design	390	
		Construction supervision	500	
	Subtotal		890	
E	Base cost(A+B+C+D)		7,990	0.573
F	Physical contingency		640	0.046
G	Project cost(E+F)		8,630	0.802
H	Price contingency		1,730	0.124
I	Total financing required(G+H)		10,360	0.740
			(Mil VĐ)	(Mil US\$)

Note: Cost 1999 year level  
Exchange rate US\$ 1.00=13,941VĐ(Vietnam Dong)

Table 3.13 Project cost (Target year 2010), Thieu Do

	Component	Quantity	Cost(Mil VND)	Cost(Mil US\$)
A	Structural Facility			
(1)	Water source	1 system,	200	
(2)	Treatment plant	1,170 m3/day	2,000	
	Subtotal		2,200	
B	Pipeline			
(1)	Pipeline laying (Transmission & Distribution Pipeline)	14 km	3,100	
(2)	House connection & Distribution branch pipe	1,500 Connections	1,100	
	Subtotal		4,200	
C	Land cost		0	
D	Engineering service			
		Detailed design	350	
		Construction supervisio	450	
	Subtotal		800	
E	Base cost(A+B+C+D)		7,200	0.516
F	Physical contingency		580	0.042
G	Project cost(E+F)		7,780	0.802
H	Price contingency		1,560	0.112
I	Total financing required(G+H)		9,340	0.670
			(Mil VND)	(Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VD(Vietnam Dong)

Table 3.14 Project cost (Target year 2010), Van Thang

	Component	Quantity	Cost(Mil VĐ)	Cost(Mil US\$)
A	Structural Facility			
	(1) Water source	1 system,	1,000	
	(2) Treatment plant	1,110 m <sup>3</sup> /day	2,800	
	Subtotal		3,800	
B	Pipeline			
	(1) Pipeline laying (Transmission & Distribution Pipeline)	28 km	5,300	
	(2) House connection & Distribution branch pipe	1,420 Connections	1,000	
	Subtotal		6,300	
C	Land cost		0	
D	Engineering service			
		Detailed design	560	
		Construction superviso	710	
	Subtotal		1,270	
E	Base cost(A+B+C+D)		11,370	0.816
F	Physical contingency		910	0.065
G	Project cost(E+F)		12,280	0.802
H	Price contingency		2,460	0.176
I	Total financing required(G+H)		14,740	1.060
			(Mil VĐ)	(Mil US\$)

Note: Cost 1999 year level

Exchange rate US\$ 1.00=13,941VĐ(Vietnam Dong)

***ANNEX 4***

***WATER DEMAND AND FINANCIAL  
ANALYSIS TABLES***





Province: Thai Nguyen  
Commune Hoa Thuong

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of Population in Sparsely Populated Area (%)	Population in Sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Share of PT (%)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
	(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*(6)	(8)=(5)*10%*(6)	(9)	(10)=(3)-(4)	(11)	(12)	(13)=(10)*(11)	(14)=1-(11)	(15)=(10)*(14)*0.1/d/c	(16)=(7)+(8)+(13)+(15)
2002	13,640	50	6,800	30	2,040	80	147	506	12	70	4,760	0	100	100	236	383
2003	13,800	60	8,280	30	2,484	84	188	576	12	70	5,706	0	100	100	290	490
2004	14,000	70	9,800	30	2,940	88	231	660	15	70	6,660	0	100	100	343	591
2005	14,200	80	11,360	30	3,408	90	276	756	17	70	7,952	5	90	36	378	707
2006	14,400	82	11,808	30	3,542	96	306	816	18	70	8,266	5	95	40	393	756
2007	14,600	84	12,264	30	3,678	104	331	858	18	70	8,585	5	100	41	408	800
2008	14,800	86	12,728	30	3,818	108	357	918	19	70	8,910	5	104	46	423	846
2009	15,000	88	13,200	30	3,960	108	385	960	20	70	9,240	5	108	50	439	894
2010	15,200	90	13,680	30	4,104	110	406	1,010	21	70	9,576	5	110	50	451	945
2011	15,400	91	14,014	30	4,204	116	430	1,066	21	70	9,910	10	116	107	461	1,015
2012	15,600	92	14,352	30	4,306	120	465	1,120	22	70	10,046	10	120	121	482	1,052
2013	16,200	93	15,066	30	4,617	120	499	1,170	23	70	10,773	10	120	129	485	1,136
2020	17,100	100	17,100	30	5,130	120	554	1,260	26	70	11,970	10	120	144	539	1,262
2025	17,900	100	17,900	30	5,370	120	580	1,320	27	70	12,570	10	120	150	564	1,323

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /d/c)	Number of Students	Average Non-domestic Water Demand	Demand of School (m <sup>3</sup> /day)	Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
	(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	(23)=(22)*365
2002	395	2,720	35	35	8	418	188,000	
2003	490	2,760	36	36	10	536	210,000	
2004	591	2,800	36	36	12	639	274,000	
2005	707	2,840	37	37	14	758	325,000	
2006	800	2,880	38	38	15	809	347,000	
2007	846	2,920	38	38	16	854	367,000	
2008	894	2,960	39	39	17	901	387,000	
2009	965	3,000	40	40	18	950	408,000	
2010	1,015	3,040	40	40	19	1,024	440,000	
2011	1,059	3,080	41	41	20	1,075	462,000	
2012	1,136	3,240	42	42	21	1,121	481,000	
2013	1,262	3,420	44	44	23	1,201	516,000	
2020	1,321	3,580	47	47	25	1,332	572,000	
2025					26	1,394	599,000	

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year)	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> )	Electricity Cost (VND 163,000 /1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (5% / year)	Total Physical Cost w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/m <sup>3</sup> )	
	(23)=(22)*0.7 (24)	(25)=(22)*0.7 (24)	(25)=(22)*20 (25)	(26)=(22)*1.63 (41)	(27)=(24)+(25)+(26)+(41)	(27)=(24)+(25)+(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2 (31)=(29)+(30)	(32)=(31)/(23)		
2002	131,600	24,000,000	3,760,000	30,683,000	30,683,000	89,087,000	1.16	103,129,000	32,068,000	135,197,000	1,000	
2003	161,000	24,000,000	4,640,000	37,490,000	34,412,000	100,502,000	1.22	122,161,000	40,131,000	162,292,000	1,000	
2004	191,800	36,000,000	5,480,000	44,662,000	38,318,000	124,460,000	1.28	158,846,000	59,099,000	217,945,000	1,100	
2005	227,500	36,000,000	6,500,000	52,975,000	42,845,000	138,320,000	1.34	185,362,000	71,163,000	256,525,000	1,100	
2006	242,900	36,000,000	6,940,000	56,561,000	44,798,000	144,299,000	1.41	203,043,000	76,348,000	279,391,000	1,200	
2007	256,900	36,000,000	7,340,000	59,821,000	46,572,000	149,733,000	1.48	221,224,000	79,326,000	317,550,000	1,200	
2008	270,900	36,000,000	7,740,000	63,081,000	48,348,000	155,169,000	1.55	240,718,000	101,989,000	342,707,000	1,300	
2009	285,600	36,000,000	8,140,000	66,504,000	50,213,000	160,877,000	1.63	262,052,000	107,871,000	369,923,000	1,300	
2010	308,000	36,000,000	8,600,000	71,720,000	53,052,000	169,572,000	1.71	290,026,000	139,176,000	429,202,000	1,400	
2011	323,400	36,000,000	9,240,000	75,306,000	55,805,000	175,551,000	1.80	315,264,000	146,790,000	462,054,000	1,400	
2012	336,700	36,000,000	9,620,000	78,403,000	56,693,000	180,716,000	1.89	340,767,000	153,401,000	494,168,000	1,500	
Total											3,466,954,000	1,200

Breakdown of Repair Costs

Year	Number of Well	Repair of Pump	Repair of Distribution Pump	Total Annual Water Supply (m <sup>3</sup> /year)	Repair of Pipe	Power Receiving Equipment	Sewage Treatment	Water Quality Examination	Other repair costs (50% of all repair cost)	Total Repair Cost
(33)	(34)=1,608,000*(33)	(35)	(36)=21,600,000*(22)/3,657,1000	(37)	(38)	(39)	(40)=(34)+(35)+(36)+(37)+(38)+(39)+(40)	(41)	(42)=(40)/(33)	(43)
2002	2	3,216,000	324,000	188,000	11,125,000	150,000	240,000	5,400,000	10,228,000	30,683,000
2003	2	3,216,000	324,000	230,000	13,611,000	150,000	240,000	5,400,000	11,471,000	34,412,000
2004	2	3,216,000	324,000	274,000	16,215,000	150,000	240,000	5,400,000	12,773,000	38,318,000
2005	2	3,216,000	324,000	325,000	19,233,000	150,000	240,000	5,400,000	14,282,000	42,845,000
2006	2	3,216,000	324,000	347,000	20,535,000	150,000	240,000	5,400,000	14,933,000	44,798,000
2007	2	3,216,000	324,000	367,000	21,718,000	150,000	240,000	5,400,000	15,524,000	46,572,000
2008	2	3,216,000	324,000	387,000	22,902,000	150,000	240,000	5,400,000	16,116,000	48,348,000
2009	2	3,216,000	324,000	408,000	24,145,000	150,000	240,000	5,400,000	16,738,000	50,213,000
2010	2	3,216,000	324,000	440,000	26,038,000	150,000	240,000	5,400,000	17,684,000	53,052,000
2011	2	3,216,000	324,000	462,000	27,340,000	150,000	240,000	5,400,000	18,335,000	55,805,000
2012	2	3,216,000	324,000	481,000	28,465,000	150,000	240,000	5,400,000	18,898,000	56,693,000

Revenues

Year	Water Tariff for Annual HC (VND/m <sup>3</sup> )	Annual Revenue from HC (VND)	Water Tariff for Annual PT (VND/m <sup>3</sup> )	Annual Revenue from PT (VND)	Water Tariff for non-domestic use (VND)	Annual Revenue from non-domestic use (VND)	Total Annual Revenue (VND)	Cumulative Saving (VND)
(42)	(43)=(42)*(17)+ (15)/0.85* 0.7*3.65	(44)	(45)=(44)*(18)+ (15)/0.85* 0.7*3.65	(46)	(47)=(46)*(18)+ (15)/0.85* 0.7*3.65	(48)=(43)+(45)+(47)	(49)=(48)-(31)	(50)
2002	1,500	66,226,000	1,000	74,606,000	1,500	19,506,000	160,338,000	25,141,000
2003	2,000	112,895,000	1,400	127,181,000	2,000	27,482,000	267,538,000	105,246,000
2004	2,500	174,978,000	1,700	182,785,000	2,500	36,229,000	393,992,000	176,047,000
2005	2,500	234,331,000	1,700	201,722,000	2,500	38,364,000	474,419,000	217,894,000
2006	2,500	259,812,000	1,700	209,678,000	2,500	39,498,000	508,988,000	229,597,000
2007	3,000	337,307,000	2,000	256,206,000	3,000	48,663,000	642,176,000	324,626,000
2008	3,000	364,071,000	2,000	265,899,000	3,000	49,998,000	679,928,000	337,221,000
2009	3,000	392,095,000	2,000	275,760,000	3,000	51,284,000	719,139,000	349,216,000
2010	3,500	540,282,000	2,400	322,674,000	3,500	61,882,000	927,838,000	498,516,000
2011	3,500	581,486,000	2,400	333,620,000	3,500	63,485,000	978,597,000	516,543,000
2012	3,500	616,045,000	2,400	341,672,000	3,500	64,958,000	1,022,675,000	528,507,000
Total								3,308,674,000

Province: Thai Nguyen  
Commune: Dong Bam

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population Served (%)	Population in Densely Populated Area	Population in Densely Populated Area (%)	Population in Sparsely Populated Area	Share of Population in Sparsely Populated Area (%)	Demand of Water in densely populated Area (m <sup>3</sup> /d)	Demand of Water in sparsely populated Area (m <sup>3</sup> /d)	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Share of HC (%)	Population in sparsely Populated Area	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)/(4)	(6)	(7)=(5)*90%	(8)=(5)*10%	(9)	(10)=(7)-(8)	(11)	(12)	(13)=(10)*(11)	(14)=1-(11)	(15)=(10)*(14)	(16)=(7)+(15)			
2002	5,000	50	2,500	70	1,750	80	141	10	141	0	0	0	0	100	42	193		
2003	5,700	50	2,850	70	2,000	84	131	12	131	0	0	0	0	100	51	244		
2004	5,800	70	4,060	70	2,842	86	225	14	225	0	0	0	0	100	61	300		
2005	5,900	80	4,720	70	3,304	90	268	17	268	5	5	90	6	95	67	358		
2006	6,000	82	4,920	70	3,444	96	288	17	288	5	5	96	7	95	70	392		
2007	6,100	84	5,124	70	3,587	100	323	18	323	5	5	100	8	95	75	421		
2008	6,200	86	5,332	70	3,732	104	340	19	340	5	5	104	8	95	76	452		
2009	6,300	88	5,544	70	3,881	108	377	19	377	5	5	108	9	95	79	485		
2010	6,400	90	5,760	70	4,032	110	395	20	395	5	5	110	9	95	79	485		
2011	6,500	91	5,915	70	4,141	116	432	21	432	10	10	116	10	90	80	516		
2012	6,600	92	6,072	70	4,250	120	459	21	459	10	10	120	11	90	82	555		
2015	6,800	95	6,460	70	4,522	120	488	23	488	10	10	120	12	90	82	621		
2020	7,200	100	7,200	70	5,040	120	544	25	544	10	10	120	12	90	97	695		
2025	7,500	100	7,500	70	5,250	120	567	26	567	10	10	120	12	90	101	722		

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Water Demand	Demand of School Commence (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	
2002	193	1,120	15	0	4	211	91,000
2003	244	1,340	15	0	5	264	113,000
2004	300	1,160	15	0	6	321	138,000
2005	358	1,180	15	0	7	380	163,000
2006	392	1,200	16	0	8	415	178,000
2007	421	1,220	16	0	8	446	191,000
2008	452	1,240	16	0	9	477	205,000
2009	483	1,260	16	0	10	511	219,000
2010	516	1,280	17	0	10	543	233,000
2011	553	1,300	17	0	11	581	250,000
2012	584	1,320	17	0	11	613	263,000
2015	621	1,360	18	0	12	652	280,000
2020	693	1,440	19	0	14	725	311,000
2025	722	1,500	20	0	14	755	324,000

O/M Costs

Year	Annual Accounted-for Water (ml/year) (22)=(22)*0.7	Staff Cost (VND/year)	Chemical cost (VND 20/ml)	Electricity cost (VND 163,000 /1000ml)	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (5% / year)	Total Physical Cost w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/ml)
	(23)=(22)*0.7	(24)	(25)=(22)*20	(26)=(22)*163	(41)	(27)=(24)+(25) +(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(23)
2002	63,700	24,000,000	1,820,000	14,833,000	22,073,000	62,726,000	1.16	72,613,000	17,501,000	90,114,000	1,400
2003	79,100	24,000,000	2,260,000	18,419,000	24,026,000	68,705,000	1.22	83,311,000	22,092,000	105,403,000	1,300
2004	96,600	36,000,000	2,760,000	22,494,000	26,246,000	87,500,000	1.24	111,674,000	33,406,000	145,080,000	1,500
2005	114,100	36,000,000	3,260,000	26,569,000	28,464,000	98,293,000	1.34	126,362,000	39,843,000	166,205,000	1,500
2006	124,600	36,000,000	3,560,000	29,074,000	29,796,000	98,370,000	1.41	138,416,000	43,676,000	182,092,000	1,500
2007	133,700	36,000,000	3,820,000	31,113,000	30,950,000	101,903,000	1.48	150,537,000	56,192,000	206,749,000	1,500
2008	143,500	36,000,000	4,100,000	33,415,000	32,193,000	105,708,000	1.55	163,985,000	60,319,000	224,307,000	1,600
2009	153,300	36,000,000	4,380,000	35,697,000	33,483,000	109,512,000	1.63	178,384,000	64,639,000	243,023,000	1,600
2010	163,100	36,000,000	4,660,000	37,979,000	34,677,000	113,316,000	1.71	193,809,000	80,898,000	274,707,000	1,700
2011	173,000	36,000,000	5,000,000	40,750,000	36,188,000	117,938,000	1.80	211,800,000	86,759,000	298,559,000	1,700
2012	184,100	36,000,000	5,260,000	42,869,000	37,343,000	122,470,000	1.89	229,050,000	91,612,000	320,662,000	1,700
Total											2,257,202,000

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Pump (34)=1,608,000*(33)	Repair of Distribution Pump (35)	Total Annual Water Supply (ml/year) (22)	Repair of Pipe (36)=21,600,000*(22)/365/7,000	Power Receiving Equipment (37)	Silage Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35)+(36)+(37)+(38)+(39)*0.5	Total Repair Cost (41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	2	3,216,000	324,000	91,000	5,385,000	150,000	240,000	5,400,000	7,358,000	22,073,000
2003	2	3,216,000	324,000	113,000	6,687,000	150,000	240,000	5,400,000	8,009,000	24,026,000
2004	2	3,216,000	324,000	138,000	8,167,000	150,000	240,000	5,400,000	9,749,000	26,246,000
2005	2	3,216,000	324,000	163,000	9,646,000	150,000	240,000	5,400,000	11,488,000	28,464,000
2006	2	3,216,000	324,000	178,000	10,514,000	150,000	240,000	5,400,000	12,532,000	29,796,000
2007	2	3,216,000	324,000	191,000	11,303,000	150,000	240,000	5,400,000	13,317,000	30,950,000
2008	2	3,216,000	324,000	205,000	12,132,000	150,000	240,000	5,400,000	14,145,000	32,193,000
2009	2	3,216,000	324,000	219,000	12,960,000	150,000	240,000	5,400,000	14,973,000	33,435,000
2010	2	3,216,000	324,000	233,000	13,788,000	150,000	240,000	5,400,000	15,801,000	34,677,000
2011	2	3,216,000	324,000	230,000	14,795,000	150,000	240,000	5,400,000	16,629,000	36,188,000
2012	2	3,216,000	324,000	263,000	15,564,000	150,000	240,000	5,400,000	17,457,000	37,343,000

Revenues

Year	Water Tariff for HC (VND/ml)	Revenue from HC (VND)	Water Tariff for JT (VND/ml)	Revenue from JT (VND)	Water Tariff for non-domestic use (VND)	Revenue from non-domestic use (VND)	Total Annual Revenue (VND)
(42)	(43)=(42)*(7) +(13)/0.85* 0.7*165	(44)	(45)=(44)*(18) +(15)/0.85* 0.7*165	(46)	(47)=(44)*(18) +(19)+(20) /0.85*0.7*165	(48)=(43)+(45) +(47)	
2002	1,500	63,629,000	1,000	15,570,000	1,500	8,305,000	87,504,000
2003	2,000	108,805,000	1,400	26,626,000	2,000	11,846,000	147,277,000
2004	2,500	169,146,000	1,700	38,381,000	2,500	15,844,000	223,371,000
2005	2,500	205,900,000	1,700	42,812,000	2,500	16,905,000	265,617,000
2006	2,500	228,933,000	1,700	44,626,000	2,500	17,614,000	291,173,000
2007	3,000	298,011,000	2,000	54,678,000	3,000	21,901,000	374,612,000
2008	3,000	322,535,000	2,000	56,897,000	3,000	22,694,000	402,126,000
2009	3,000	348,257,000	2,000	59,159,000	3,000	23,511,000	430,927,000
2010	3,500	440,309,000	2,400	70,641,000	3,500	28,373,000	539,323,000
2011	3,500	478,427,000	2,400	72,542,000	3,500	29,424,000	578,993,000
2012	3,500	505,938,000	2,400	74,467,000	3,500	30,344,000	610,749,000
Total							3,951,072,000

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
-2,610,000	-2,610,000
41,674,000	39,064,000
78,190,000	117,254,000
99,412,000	216,666,000
109,081,000	325,747,000
167,863,000	493,610,000
177,819,000	671,429,000
187,904,000	859,333,000
264,616,000	1,123,949,000
279,834,000	1,403,783,000
290,087,000	1,693,870,000
1,693,870,000	

Province: Thai Nguyen  
Commune Tinh Duc

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population Served (%)	Population in Sparsely Populated Area	Population in Sparsely Populated Area	Share of Population in Sparsely Populated Area (%)	Population in Sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m3/d)	Demand of PT in Sparsely Populated Area (m3/d)	Share of PT (%)	Demand of PT in Sparsely Populated Area (m3/d)	Total Water Demand (m3/d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)/(4)	(6)	(7)=(2)*90%*(5)	(8)=(3)*10%*(5)	(9)	(10)=(8)/(4)	(11)	(12)	(13)=(10)*(11)	(14)=(13)+(7)	(15)=(14)/(11)	(16)=(7)+(15)	
2002	6,600	50	3,300	10	330	80	24	90	2,970	0	100	0	2,970	0	100	174
2003	6,700	60	4,020	10	402	84	30	90	3,618	0	100	0	3,618	0	100	213
2004	6,800	70	4,760	10	476	88	38	90	4,284	0	100	0	4,284	0	100	254
2005	6,900	80	5,520	10	552	90	45	90	4,968	5	95	22	4,990	5	95	306
2006	7,000	82	5,740	10	574	96	50	90	5,166	5	96	25	5,191	5	96	323
2007	7,100	84	5,964	10	596	100	54	90	5,368	5	100	27	5,395	5	95	338
2008	7,200	86	6,192	10	619	104	58	90	5,573	5	104	29	5,602	5	95	355
2009	7,300	88	6,424	10	642	108	62	90	5,782	5	108	31	5,813	5	95	371
2010	7,400	90	6,660	10	666	110	66	90	5,994	10	110	33	6,027	10	90	388
2011	7,500	91	6,825	10	683	116	71	90	6,143	10	116	35	6,178	10	90	406
2012	7,600	92	6,992	10	699	120	76	90	6,293	10	120	37	6,330	10	90	424
2013	7,700	95	7,305	10	731	120	81	90	6,255	10	120	37	6,292	10	90	442
2014	7,800	100	7,800	10	780	120	81	90	6,255	10	120	37	6,292	10	90	460
2015	7,900	100	7,900	10	790	120	81	90	6,255	10	120	37	6,292	10	90	478
2020	8,300	100	8,300	10	830	120	81	90	6,255	10	120	37	6,292	10	90	520
2025	8,700	100	8,700	10	870	120	81	90	6,255	10	120	37	6,292	10	90	562

Total Water Demand

Year	Average Domestic Water Demand (m3/day)	Number of Students	Average Demand of School (m3/day)	Average Non-domestic Demand of Commerce (m3/day)	Miscellaneous Use (m3/day)	Total Water Demand (m3/day)	Total Water Supply incl. Water Loss (m3/year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(18)+(19)	(22)=(21)*0.85	
2002	174	1,320	17	3	195	84,000	
2003	213	1,340	17	4	235	101,000	
2004	254	1,360	18	5	277	119,000	
2005	306	1,380	18	6	330	142,000	
2006	323	1,400	18	6	347	149,000	
2007	338	1,420	18	7	364	156,000	
2008	355	1,440	19	7	381	163,000	
2009	371	1,460	19	7	398	171,000	
2010	406	1,480	19	8	433	186,000	
2011	422	1,500	20	8	450	193,000	
2012	438	1,520	20	9	466	200,000	
2013	476	1,580	21	9	500	215,000	
2020	520	1,660	22	10	532	237,000	
2025	545	1,740	23	11	578	248,000	

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (23)=(22)*0.7 (24)	Staff Cost (VND/year) (25)=(22)*20	Chemical cost (VND 20/m <sup>3</sup> ) (26)=(22)*163	Electricity Cost (VND 163,000 /1000m <sup>3</sup> ) (27)=(24)*163	Repair Cost (VND) (28)=(24)*41	Total Physical Cost (VND) (29)=(27)+(28) + (26)+(41)	Price Index (% / year) (30)	Total Physical Cost w/ Price Escalation (VND) (31)=(29)*(30)	Administration Cost (20% of Revenue, VND) (32)=(31)*0.2	Total O/M Cost (VND) (33)=(31)+(32)	Average Unit Cost (VND/m <sup>3</sup> ) (34)=(33)/(23)
2002	59,800	24,000,000	1,680,000	13,692,000	29,309,000	68,681,000	1.16	79,507,000	13,030,000	92,537,000	1,600
2003	70,700	24,000,000	2,020,000	16,463,000	31,173,000	73,636,000	1.22	89,529,000	16,242,000	105,771,000	1,500
2004	83,300	36,000,000	2,380,000	19,397,000	33,038,000	90,815,000	1.28	115,906,000	23,417,000	139,323,000	1,700
2005	99,400	36,000,000	2,840,000	23,146,000	35,236,000	99,242,000	1.34	130,314,000	28,571,000	158,885,000	1,600
2006	104,300	36,000,000	2,980,000	24,287,000	36,233,000	99,500,000	1.41	140,006,000	30,193,000	170,199,000	1,600
2007	109,200	36,000,000	3,120,000	25,428,000	37,032,000	101,580,000	1.48	150,080,000	37,564,000	187,644,000	1,700
2008	114,100	36,000,000	3,260,000	26,569,000	37,919,000	103,748,000	1.55	160,947,000	39,401,000	200,348,000	1,800
2009	119,700	36,000,000	3,420,000	27,873,000	38,895,000	106,188,000	1.63	172,969,000	41,296,000	214,265,000	1,800
2010	130,200	36,000,000	3,720,000	30,318,000	40,227,000	110,265,000	1.71	188,591,000	54,866,000	243,457,000	1,900
2011	135,100	36,000,000	3,860,000	31,459,000	41,204,000	112,521,000	1.80	202,075,000	57,179,000	259,254,000	1,900
2012	140,000	36,000,000	4,000,000	32,600,000	42,003,000	114,603,000	1.89	216,101,000	59,354,000	275,455,000	2,000
<b>Total</b>											<b>2,047,138,000</b>

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)=1,608,000*(33) *(33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=23,600,000*(22)/365/1000 *(22)/365/1000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(37) +(36)+(39) +0.5	Total Repair Cost (41)=(40)+(34)+(35) +(36)+(37) +(38)+(39)+(40)
2002	5	8,040,000	324,000	91,000	5,385,000	150,000	240,000	5,400,000	9,770,000	29,309,000
2003	5	8,040,000	324,000	112,000	6,628,000	150,000	240,000	5,400,000	10,391,000	31,373,000
2004	5	8,040,000	324,000	133,000	7,871,000	150,000	240,000	5,400,000	11,013,000	33,038,000
2005	5	8,040,000	324,000	158,000	9,150,000	150,000	240,000	5,400,000	11,752,000	35,256,000
2006	5	8,040,000	324,000	169,000	10,601,000	150,000	240,000	5,400,000	12,078,000	36,233,000
2007	5	8,040,000	324,000	178,000	10,594,000	150,000	240,000	5,400,000	12,344,000	37,032,000
2008	5	8,040,000	324,000	188,000	11,125,000	150,000	240,000	5,400,000	12,640,000	37,919,000
2009	5	8,040,000	324,000	199,000	11,776,000	150,000	240,000	5,400,000	12,965,000	38,895,000
2010	5	8,040,000	324,000	214,000	12,664,000	150,000	240,000	5,400,000	13,409,000	40,227,000
2011	5	8,040,000	324,000	225,000	13,315,000	150,000	240,000	5,400,000	13,735,000	41,204,000
2012	5	8,040,000	324,000	234,000	13,848,000	150,000	240,000	5,400,000	14,001,000	42,003,000

Revenues

Year	Water Tariff for HC (VND/m <sup>3</sup> ) (42)	Revenue from HC (VND) (43)=(42)*(7) +(13)/0.85* 0.7*165	Water Tariff for FT (VND/m <sup>3</sup> ) (44)	Annual Revenue from FT (VND) (45)=(44)*(8) +(15)/0.85* 0.7*165	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic use (VND) (47)=(44)*(18) +(19)*(20) /0.85*0.7*165	Total Annual Revenue (VND) (48)=(43)+(45) +(47)	
2002	1,500	10,713,000	1,000	45,133,000	1,500	9,305,000	65,151,000	
2003	2,000	18,270,000	1,400	76,973,000	2,000	13,037,000	108,280,000	
2004	2,500	28,330,000	1,700	110,672,000	2,500	17,108,000	156,110,000	
2005	2,500	30,400,000	1,700	121,996,000	2,500	18,077,000	190,473,000	
2006	2,500	35,902,000	1,700	126,858,000	2,500	18,526,000	201,286,000	
2007	3,000	72,605,000	2,000	153,069,000	3,000	22,751,000	250,425,000	
2008	3,000	78,396,000	2,000	160,997,000	3,000	23,279,000	262,672,000	
2009	3,000	84,461,000	2,000	167,030,000	3,000	23,816,000	275,307,000	
2010	3,500	139,994,000	2,400	196,989,000	3,500	28,787,000	365,770,000	
2011	3,500	149,925,000	2,400	201,869,000	3,500	29,401,000	381,195,000	
2012	3,500	158,889,000	2,400	206,809,000	3,500	29,998,000	395,696,000	
<b>Total</b>								<b>2,632,365,000</b>

Total Annual Saving (VND) (49)=(48)-(31)	Cumulative Saving (VND) (50)
-27,386,000	-27,386,000
2,509,000	-24,877,000
16,787,000	-8,090,000
31,588,000	23,498,000
31,087,000	54,585,000
62,781,000	117,366,000
62,324,000	179,690,000
61,042,000	240,732,000
122,313,000	363,045,000
121,941,000	484,986,000
120,241,000	605,227,000
605,227,000	

Province: Thai Nguyen  
Commune: Nam Hien

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population Served in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of JT Water in densely populated Area (m <sup>3</sup> /d)	Share of Population in Sparsely Populated Area (%)	Population in Sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Share of JT (%)	Demand of JT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*	(8)=(5)*10%*	(9)=50l/dc	(10)=(9)*(4)	(11)	(12)	(13)=(10)*(11)	(14)=(9)*(11)	(15)=(10)*(14)	(16)=(7)+(15)	
2002	6,700	56	3,330	70	2,331	80	169	50	12	30	0	0	0	100	30	231
2003	6,900	60	4,080	70	2,856	84	216	50	14	30	0	0	0	100	61	291
2004	6,900	70	4,830	70	3,381	88	268	50	17	30	0	0	0	100	72	357
2005	7,000	80	5,600	70	3,920	90	318	50	20	30	5	90	8	95	80	424
2006	7,100	82	5,822	70	4,075	96	352	50	20	30	5	96	8	95	83	464
2007	7,200	84	6,048	70	4,234	100	381	50	21	30	5	100	9	95	86	497
2008	7,300	86	6,278	70	4,395	104	411	50	22	30	5	104	9	95	89	533
2009	7,400	88	6,512	70	4,558	108	443	50	22	30	5	108	10	95	91	569
2010	7,500	90	6,750	70	4,725	110	468	50	24	30	5	110	10	95	93	605
2011	7,600	91	6,916	70	4,843	116	505	50	24	30	10	112	12	90	91	647
2012	7,700	92	7,084	70	4,956	120	536	50	25	30	10	116	12	90	93	681
2013	8,000	95	7,600	70	5,320	120	575	50	27	30	10	120	12	90	96	711
2020	8,400	100	8,400	70	5,880	120	635	50	29	30	10	120	12	90	96	808
2025	8,800	100	8,800	70	6,160	120	665	50	31	30	10	120	12	90	96	847

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Demand of School (m <sup>3</sup> /day)	Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)*(18)	(22)=(21)*0.85	(23)=365
2002	231	1,340	17	5	253	109,000	
2003	291	1,360	18	6	315	133,000	
2004	357	1,380	18	7	382	164,000	
2005	424	1,400	18	8	451	194,000	
2006	464	1,420	18	9	492	213,000	
2007	497	1,440	19	10	526	226,000	
2008	533	1,460	19	11	562	241,000	
2009	569	1,480	19	11	600	258,000	
2010	605	1,500	20	12	637	273,000	
2011	647	1,520	20	13	686	295,000	
2012	681	1,540	20	14	715	307,000	
2015	731	1,600	21	15	767	329,000	
2020	808	1,680	22	16	846	363,000	
2025	847	1,760	23	17	886	381,000	



O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (23)=(22)*0.7 (24)	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> )	Electricity Cost (VND 165,000 /1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cont (VND)	Price Index (5% / year)	Total Physical Cont w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/m <sup>3</sup> )	
			(25)=(22)*20	(26)=(22)*1.63 (41)		(27)=(24)+(25) +(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(23)	
2002	76,300	24,000,000	2,180,000	17,267,000	45,378,000	89,325,000	1.16	103,405,000	20,938,000	124,343,000	1,600	
2003	94,500	24,000,000	2,700,000	22,005,000	47,687,000	96,392,000	1.22	117,165,000	26,355,000	143,520,000	1,500	
2004	114,800	36,000,000	3,280,000	26,732,000	50,261,000	116,273,000	1.28	149,397,000	39,860,000	189,257,000	1,600	
2005	135,800	36,000,000	3,880,000	31,622,000	52,925,000	124,427,000	1.34	166,744,000	47,271,000	214,015,000	1,600	
2006	147,700	36,000,000	4,220,000	34,193,000	54,434,000	129,047,000	1.41	181,582,000	51,683,000	233,265,000	1,600	
2007	158,200	36,000,000	4,520,000	36,838,000	55,764,000	133,122,000	1.48	196,682,000	66,525,000	263,207,000	1,700	
2008	168,700	36,000,000	4,820,000	39,283,000	57,096,000	137,199,000	1.55	212,841,000	71,021,000	283,862,000	1,700	
2009	180,600	36,000,000	5,160,000	42,054,000	58,605,000	141,819,000	1.63	231,006,000	75,925,000	306,933,000	1,700	
2010	191,100	36,000,000	5,460,000	44,459,000	59,937,000	145,896,000	1.71	249,532,000	94,903,000	344,335,000	1,800	
2011	204,400	36,000,000	5,840,000	47,596,000	61,623,000	151,059,000	1.80	271,280,000	101,441,000	372,721,000	1,800	
2012	214,900	36,000,000	6,140,000	50,041,000	62,955,000	155,136,000	1.89	292,532,000	106,881,000	399,413,000	1,900	
Total											2,873,671,000	1,700

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Pump (34)=1,608,000*(33) (33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/3,657,1000	Power Receiving Equipment (37)	Sediment Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all remain cost) (40)=(34)+(35) +(36)+(37) +(38)+(39)*0.5	Total Repair Cost (41)=(34)+(35) +(36)+(37) +(38)+(39)+(40)
2002	11	17,688,000	324,000	109,000	6,450,000	150,000	240,000	5,400,000	15,126,000	45,378,000
2003	11	17,688,000	324,000	135,000	7,989,000	150,000	240,000	5,400,000	15,896,000	47,687,000
2004	11	17,688,000	324,000	164,000	9,705,000	150,000	240,000	5,400,000	16,754,000	50,261,000
2005	11	17,688,000	324,000	194,000	11,481,000	150,000	240,000	5,400,000	17,642,000	52,925,000
2006	11	17,688,000	324,000	211,000	12,487,000	150,000	240,000	5,400,000	18,145,000	54,434,000
2007	11	17,688,000	324,000	226,000	13,374,000	150,000	240,000	5,400,000	18,588,000	55,764,000
2008	11	17,688,000	324,000	241,000	14,202,000	150,000	240,000	5,400,000	19,032,000	57,096,000
2009	11	17,688,000	324,000	258,000	15,268,000	150,000	240,000	5,400,000	19,535,000	58,605,000
2010	11	17,688,000	324,000	273,000	16,156,000	150,000	240,000	5,400,000	19,979,000	59,937,000
2011	11	17,688,000	324,000	292,000	17,280,000	150,000	240,000	5,400,000	20,541,000	61,623,000
2012	11	17,688,000	324,000	307,000	18,188,000	150,000	240,000	5,400,000	20,985,000	62,955,000

Revenues

Year	Water Tariff for HC (VND/m <sup>3</sup> ) (42)	Annual Revenue from HC (VND) (43)=(42)*(7) +(13)/0.85*0.7*365	Water Tariff for FT (VND/m <sup>3</sup> ) (44)	Annual Revenue from FT (VND) (45)=(44)*(8) +(15)/0.85*0.7*365	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic use (VND) (47)=(46)*(20) +(0.85*0.7*365)	Total Annual Revenue (VND) (48)=(43)+(45) +(47)	Cumulative Saving (VND) (49)=(48)-(31)
2002	1,500	76,127,000	1,000	18,629,000	1,300	9,936,000	104,692,000	-19,651,000
2003	2,000	129,802,000	1,400	31,764,000	2,000	14,132,000	175,698,000	-32,178,000
2004	2,500	201,225,000	1,700	45,660,000	2,500	18,849,000	265,734,000	-77,477,000
2005	2,500	244,288,000	1,700	50,793,000	2,500	20,056,000	315,137,000	-101,122,000
2006	2,500	270,984,000	1,700	52,807,000	2,500	20,843,000	344,554,000	-111,289,000
2007	3,000	351,775,000	2,000	64,517,000	3,000	25,853,000	442,165,000	-179,158,000
2008	3,000	379,759,000	2,000	66,992,000	3,000	26,720,000	473,471,000	-189,609,000
2009	3,000	409,064,000	2,000	69,489,000	3,000	27,616,000	506,169,000	-199,236,000
2010	3,500	515,984,000	2,400	82,782,000	3,500	33,249,000	632,019,000	-287,684,000
2011	3,500	557,054,000	2,400	84,818,000	3,500	34,404,000	676,276,000	-303,555,000
2012	3,500	590,261,000	2,400	86,878,000	3,500	35,401,000	712,540,000	-313,127,000
Total								1,774,784,000

Province: Ha Noi  
Commune: Dong Ngac

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Share of Densely Populated Area (%)	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of HC Water in sparsely populated Area (m <sup>3</sup> /d)	Share of HC (%)	Population in sparsely populated Area	Share of PT Sparsely Populated Area (%)	Unit Water demand (l/d/c)	Demand of HC Water in Sparsely Populated Area (m <sup>3</sup> /d)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*(6)	(8)	(9)=(5)*10%*(9)	(10)=(3)-(4)	(11)	(12)	(13)=(10)*(11)	(14)	(15)=(10)*(14)*50 l/d/c	(16)=(7)+(8)+(13)+(15)	
2002	7,900	50	3,950	90	3,555	80	2,844	16	10	365	0	100	0	365	271	
2003	7,400	60	4,440	90	3,996	84	3,357	20	10	444	0	100	0	444	344	
2004	7,500	70	5,250	90	4,725	88	4,158	24	10	525	0	100	0	525	424	
2005	7,600	80	6,080	90	5,472	90	4,925	27	10	608	3	95	90	95	502	
2006	7,700	82	6,314	90	5,683	96	5,254	28	10	631	3	95	96	95	532	
2007	7,800	84	6,552	90	5,897	100	5,311	29	10	655	3	95	100	95	595	
2008	7,900	86	6,794	90	6,115	104	5,512	31	10	679	4	95	104	95	639	
2009	8,000	88	7,040	90	6,336	108	5,705	32	10	704	4	95	108	95	685	
2010	8,100	90	7,290	90	6,561	110	5,905	33	10	729	4	95	110	95	723	
2011	8,200	91	7,462	90	6,716	116	6,091	34	10	746	4	90	116	90	746	
2012	8,300	92	7,636	90	6,872	120	6,182	34	10	764	4	90	120	90	820	
2013	8,400	95	7,980	90	7,182	120	6,466	36	10	798	4	90	120	90	857	
2020	8,700	100	8,700	90	7,830	120	7,046	39	10	870	4	90	120	90	934	
2025	8,900	100	8,900	90	8,010	120	7,209	40	10	890	4	90	120	90	956	

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Demand of School (m <sup>3</sup> /day)	Average Non-domestic Water Demand (m <sup>3</sup> /day)	Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	(23)	(24)
2002	271	1,460	19	5	296	127,000	127,000	127,000
2003	344	1,480	19	7	370	159,000	159,000	159,000
2004	424	1,500	20	8	452	194,000	194,000	194,000
2005	502	1,520	20	10	532	228,000	228,000	228,000
2006	552	1,540	20	11	583	251,000	251,000	251,000
2007	595	1,560	20	12	627	269,000	269,000	269,000
2008	639	1,580	21	13	672	289,000	289,000	289,000
2009	685	1,600	21	14	719	309,000	309,000	309,000
2010	723	1,620	21	14	759	326,000	326,000	326,000
2011	777	1,640	21	16	814	349,000	349,000	349,000
2012	820	1,660	22	16	858	368,000	368,000	368,000
2013	857	1,680	22	17	896	385,000	385,000	385,000
2020	934	1,740	23	19	976	419,000	419,000	419,000
2025	956	1,780	23	19	998	429,000	429,000	429,000

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (23)=(22)*0.7 (24)	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> ) (25)=(22)*20	Electricity Cost (VND 163,000 /1000m <sup>3</sup> ) (26)=(22)*163 (41)	Repair Cost (VND)	Total Physical Cost (VND) (27)=(24)+(25)+(26)+(41)	Price Index (%/year) (28)	Total Physical Cost w/ Price Escalation (VND) (29)=(27)*(28)	Administration Cost (20% of Revenue, VND) (30)=(48)*0.2	Total O/M Cost (VND) (31)=(29)+(30)	Average Unit Cost (VND/m <sup>3</sup> ) (32)=(31)/(23)
2002	88,900	24,000,000	2,540,000	20,703,000	21,651,000	66,892,000	1.16	79,251,000	25,614,000	105,365,000	1,200
2003	111,300	24,000,000	3,180,000	25,917,000	24,491,000	77,588,000	1.22	94,309,000	32,261,000	126,570,000	1,100
2004	135,800	36,000,000	3,880,000	31,622,000	27,599,000	99,101,000	1.28	126,481,000	49,159,000	175,640,000	1,300
2005	157,600	36,000,000	4,560,000	37,164,000	30,617,000	108,341,000	1.34	145,187,000	57,940,000	203,127,000	1,300
2006	179,700	36,000,000	5,020,000	40,913,000	32,658,000	114,591,000	1.41	161,243,000	63,664,000	224,905,000	1,300
2007	188,300	36,000,000	5,380,000	43,847,000	34,256,000	119,483,000	1.48	176,531,000	82,047,000	258,578,000	1,400
2008	202,100	36,000,000	5,780,000	47,107,000	36,020,000	124,917,000	1.55	193,787,000	88,067,000	281,854,000	1,400
2009	216,300	36,000,000	6,180,000	50,367,000	37,806,000	130,353,000	1.63	212,331,000	94,357,000	306,688,000	1,400
2010	228,200	36,000,000	6,520,000	53,138,000	39,315,000	134,973,000	1.71	230,850,000	116,498,000	347,348,000	1,500
2011	244,300	36,000,000	6,980,000	56,387,000	41,357,000	141,224,000	1.80	253,618,000	125,094,000	378,712,000	1,600
2012	257,600	36,000,000	7,360,000	59,984,000	43,044,000	146,388,000	1.89	276,036,000	132,005,000	408,041,000	1,600
Total											2,816,828,000

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)=1,608,000*(33) (33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/4657,000 (22)/4657,000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35)+(36)+(37)+(38)+(39)*0.5	Total Repair Cost (41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	1	804,000	324,000	127,000	7,516,000	150,000	240,000	5,400,000	7,217,000	21,651,000
2003	1	804,000	324,000	159,000	9,409,000	150,000	240,000	5,400,000	8,164,000	24,491,000
2004	1	804,000	324,000	194,000	11,481,000	150,000	240,000	5,400,000	9,200,000	27,599,000
2005	1	804,000	324,000	228,000	13,495,000	150,000	240,000	5,400,000	10,206,000	30,617,000
2006	1	804,000	324,000	251,000	14,854,000	150,000	240,000	5,400,000	10,886,000	32,658,000
2007	1	804,000	324,000	269,000	15,919,000	150,000	240,000	5,400,000	11,419,000	34,256,000
2008	1	804,000	324,000	289,000	17,102,000	150,000	240,000	5,400,000	12,010,000	36,020,000
2009	1	804,000	324,000	309,000	18,286,000	150,000	240,000	5,400,000	12,602,000	37,806,000
2010	1	804,000	324,000	326,000	19,292,000	150,000	240,000	5,400,000	13,105,000	39,315,000
2011	1	804,000	324,000	349,000	20,653,000	150,000	240,000	5,400,000	13,786,000	41,357,000
2012	1	804,000	324,000	368,000	21,778,000	150,000	240,000	5,400,000	14,348,000	43,044,000

Revenues

Year	Water Tariff for HC (VND/m <sup>3</sup> ) (42)	Annual Revenue from HC (VND) (43)=(42)*(17) (17)*0.85*0.7*365	Water Tariff for PT (VND/m <sup>3</sup> ) (44)	Annual Revenue from PT (VND) (45)=(44)*(18) (18)*0.85*0.7*365	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic Use (VND) (47)=(46)*(20) (20)*0.85*0.7*365	Total Annual Revenue (VND) (48)=(43)+(45)+(47)
2002	1,500	106,643,000	1,000	10,423,000	1,500	11,003,000	128,069,000
2003	2,000	181,634,000	1,400	17,750,000	2,000	15,706,000	215,070,000
2004	2,500	261,215,000	1,700	25,486,000	2,500	21,028,000	327,729,000
2005	2,500	335,132,000	1,700	28,719,000	2,500	22,397,000	386,268,000
2006	2,500	371,232,000	1,700	29,845,000	2,500	23,347,000	424,424,000
2007	3,000	481,572,000	2,000	36,435,000	3,000	29,011,000	546,978,000
2008	3,000	519,290,000	2,000	37,781,000	3,000	30,041,000	587,112,000
2009	3,000	558,788,000	2,000	39,149,000	3,000	31,107,000	629,044,000
2010	3,500	691,943,000	2,400	47,332,000	3,500	37,376,000	776,651,000
2011	3,500	746,736,000	2,400	48,449,000	3,500	38,778,000	833,963,000
2012	3,500	790,498,000	2,400	49,578,000	3,500	39,959,000	880,035,000
Total							5,735,343,000

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
22,704,000	22,704,000
88,500,000	111,204,000
152,089,000	263,293,000
183,141,000	446,434,000
199,519,000	645,953,000
288,400,000	934,353,000
322,356,000	1,256,709,000
429,303,000	1,686,012,000
455,251,000	2,141,263,000
471,994,000	2,613,257,000
2,918,515,000	5,531,772,000

Province: Ha Noi  
Commune: Xuan Dinh

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Population in Sparsely Populated Area	Share of PT in Sparsely Populated Area (%)	Demand of PT Water in densely populated area (m3/d)	Unit Water demand (l/d/c)	Share of HC (%)	Population in sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m3/d)	Share of PT in Sparsely Populated Area (%)	Demand of PT in Sparsely Populated Area (m3/d)	Total Water Demand (m3/d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)/(4)	(6)	(7)=(5)*90%	(8)=(5)*10%	(9)	(10)=(7)+(8)	(11)	(12)	(13)=(10)*(11)	(14)	(15)=(13)*(14)	(16)=(7)+(15)	(17)	
2002	16,600	50	8,300	90	7,470	80	538	37	10	830	0	100	0	0	830	42	617
2003	16,800	60	10,080	90	9,072	84	686	43	10	1,008	0	100	0	0	1,008	50	782
2004	17,000	70	11,900	88	10,472	88	848	54	10	1,190	0	100	0	0	1,190	60	961
2005	17,200	80	13,760	90	12,384	90	1,003	62	10	1,376	5	95	90	90	1,376	65	1,137
2006	17,400	82	14,268	90	12,841	96	1,198	64	10	1,427	5	95	96	96	1,427	68	1,248
2007	17,600	84	14,784	90	13,306	100	1,198	67	10	1,478	5	95	100	100	1,478	70	1,342
2008	17,800	86	15,308	90	13,777	104	1,290	69	10	1,531	5	95	104	104	1,531	73	1,439
2009	18,000	88	15,840	90	14,256	108	1,346	71	10	1,584	5	95	108	108	1,584	75	1,541
2010	18,200	90	16,380	90	14,742	110	1,459	74	10	1,638	5	95	110	110	1,638	74	1,625
2011	18,400	91	16,744	90	15,070	116	1,573	75	10	1,654	5	95	116	116	1,654	75	1,743
2012	18,600	92	17,112	90	15,411	120	1,663	77	10	1,711	5	95	120	120	1,711	77	1,838
2013	19,000	95	18,050	90	16,245	120	1,754	80	10	1,805	5	95	120	120	1,805	81	1,939
2020	19,600	100	19,600	90	17,640	120	1,903	88	10	1,960	5	95	120	120	1,960	88	2,105
2025	20,100	100	20,100	90	18,090	120	1,954	90	10	2,010	5	95	120	120	2,010	90	2,159

Total Water Demand

Year	Average Domestic Water Demand (m3/day)	Number of Students	Average Demand of School (m3/day)	Average Demand of Non-domestic Commerce (m3/day)	Miscellaneous Use (m3/day)	Total Water Demand (m3/day)	Total Water Supply incl. Water Loss (m3/year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)	(22)=(21)*0.85	(23)
2002	617	3,320	43	12	672	293,000	293,000
2003	782	3,360	44	16	841	361,000	361,000
2004	961	3,400	44	19	1,025	440,000	440,000
2005	1,137	3,440	45	23	1,204	517,000	517,000
2006	1,248	3,480	45	25	1,319	566,000	566,000
2007	1,342	3,520	46	27	1,414	607,000	607,000
2008	1,439	3,560	46	29	1,514	650,000	650,000
2009	1,541	3,600	47	31	1,618	695,000	695,000
2010	1,625	3,640	47	33	1,705	732,000	732,000
2011	1,743	3,680	48	35	1,826	784,000	784,000
2012	1,838	3,720	48	37	1,923	826,000	826,000
2013	1,939	3,800	49	39	2,027	870,000	870,000
2020	2,105	3,920	51	42	2,198	944,000	944,000
2025	2,159	4,020	52	43	2,254	968,000	968,000

O/M Costs

Year	Annual Accounted-for Water (m3/year) (22)=(22)*0.7	Staff Cost (VND/year) (24)	Chemical cost (VND 20/m3) (25)=(22)*20	Electricity Cost (VND 163,000 /1000m3) (26)=(22)*163	Repair Cost (VND) (41)	Total Physical Cost (VND) (27)=(24)+(25)+(26)+(41)	Price Index / year (28)	Total Physical Cost w/ Price Escalation (VND) (29)=(27)*(28)	Administration Cost (20% of Revenue, VND) (30)=(48)*0.2	Total O/M Cost (VND) (31)=(29)+(30)	Average Unit Cost (VND/m3) (32)=(31)/(23)	
2002	202,300	24,000,000	5,780,000	47,107,000	35,030,000	112,917,000	1.16	130,716,000	58,245,000	188,961,000	910	
2003	252,700	24,000,000	7,220,000	58,843,000	42,422,000	132,485,000	1.22	161,036,000	73,240,000	234,276,000	900	
2004	308,000	36,000,000	8,800,000	71,720,000	49,434,000	165,954,000	1.28	211,804,000	111,428,000	323,232,000	1,000	
2005	361,900	36,000,000	10,340,000	84,271,000	56,270,000	186,881,000	1.34	250,438,000	131,128,000	381,566,000	1,100	
2006	394,200	36,000,000	11,320,000	92,238,000	64,620,000	200,198,000	1.41	281,699,000	143,863,000	425,562,000	1,100	
2007	424,900	36,000,000	12,140,000	98,941,000	64,259,000	211,440,000	1.48	312,245,000	185,131,000	497,376,000	1,200	
2008	455,000	36,000,000	13,000,000	105,950,000	68,076,000	223,026,000	1.55	345,987,000	198,429,000	544,416,000	1,200	
2009	486,500	36,000,000	13,900,000	113,285,000	72,071,000	235,256,000	1.63	383,207,000	212,102,000	595,309,000	1,200	
2010	512,400	36,000,000	14,640,000	119,316,000	75,354,000	245,310,000	1.71	419,563,000	261,700,000	681,263,000	1,300	
2011	548,800	36,000,000	15,690,000	127,792,000	79,971,000	259,444,000	1.80	465,922,000	280,700,000	746,622,000	1,400	
2012	578,200	36,000,000	16,520,000	134,638,000	83,699,000	270,857,000	1.89	510,741,000	295,820,000	806,561,000	1,400	
Total											5,425,404,000	1,200

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)=1,608,000*(33) *(93)	Repair of Distribution Pump (35)	Total Annual Water Supply (m3/year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/365/1000 *(22)/365/1000	Power Receiving Equipment (37)	Sludge Treatment Examination (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35)+(36)+(37)+(38)+(39)*0.5	Total Repair Cost (41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	1	804,000	324,000	289,000	37,102,000	150,000	240,000	5,400,000	12,010,000	36,030,000
2003	1	804,000	324,000	361,000	21,363,000	150,000	240,000	5,400,000	14,141,000	42,422,000
2004	1	804,000	324,000	440,000	26,038,000	150,000	240,000	5,400,000	16,478,000	49,434,000
2005	1	804,000	324,000	517,000	30,595,000	150,000	240,000	5,400,000	18,757,000	56,270,000
2006	1	804,000	324,000	566,000	31,495,000	150,000	240,000	5,400,000	20,207,000	60,620,000
2007	1	804,000	324,000	607,000	33,921,000	150,000	240,000	5,400,000	21,420,000	64,259,000
2008	1	804,000	324,000	650,000	38,466,000	150,000	240,000	5,400,000	22,692,000	68,076,000
2009	1	804,000	324,000	695,000	41,129,000	150,000	240,000	5,400,000	24,024,000	72,071,000
2010	1	804,000	324,000	732,000	43,318,000	150,000	240,000	5,400,000	25,118,000	75,354,000
2011	1	804,000	324,000	784,000	46,196,000	150,000	240,000	5,400,000	26,657,000	79,971,000
2012	1	804,000	324,000	826,000	48,881,000	150,000	240,000	5,400,000	27,900,000	83,699,000

Revenues

Year	Water Tariff for HC (VND/m3) (42)	Annual Revenue from HC (VND) (43)=(42)*(7) *(13)/0.85*0.7*165	Water Tariff for PT (VND/m3) (44)	Annual Revenue from PT (VND) (45)=(44)*(8) *(15)/0.85*0.7*165	Water Tariff for non-domestic use (VND) (46)	Annual Revenue from non-domestic uses (VND) (47)=(46)*(19)+(20) *(0.85*0.7*165)	Total Annual Revenue (VND) (48)=(43)+(45)+(47)
2002	1,500	242,503,000	1,000	23,701,000	1,500	23,021,000	291,225,000
2003	2,000	412,313,000	1,400	40,298,000	2,000	35,657,000	488,268,000
2004	2,500	637,421,000	1,700	57,769,000	2,500	47,663,000	742,853,000
2005	2,500	758,456,000	1,700	65,040,000	2,500	50,688,000	874,184,000
2006	2,500	838,888,000	1,700	67,441,000	2,500	52,758,000	959,087,000
2007	3,000	1,086,531,000	2,000	82,212,000	3,000	65,462,000	1,234,207,000
2008	3,000	1,170,045,000	2,000	85,126,000	3,000	67,688,000	1,322,859,000
2009	3,000	1,257,274,000	2,000	88,094,000	3,000	69,991,000	1,415,349,000
2010	3,500	1,554,736,000	2,400	106,351,000	3,500	83,980,000	1,745,067,000
2011	3,500	1,675,603,000	2,400	108,714,000	3,500	87,013,000	1,871,330,000
2012	3,500	1,771,479,000	2,400	111,103,000	3,500	89,548,000	1,972,130,000
Total							12,916,559,000

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
102,264,000	102,264,000
253,992,000	356,256,000
419,621,000	775,877,000
492,618,000	1,268,495,000
533,525,000	1,802,020,000
716,831,000	2,518,851,000
778,443,000	3,317,294,000
819,840,000	4,137,134,000
1,063,744,000	5,200,878,000
1,124,708,000	6,325,586,000
1,165,569,000	7,491,155,000
7,491,155,000	

Province: Ninth Bin  
Commune Dong Phong

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m3/d)	Demand of HC Water in densely populated Area (m3/d)	Share of HC (%)	Population in sparsely Populated Area	Share of FT Population in Sparsely Populated Area (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m3/d)	Demand of FT in Sparsely Populated Area (m3/d)	Total Water Demand (m3/d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*(6)	(8)=(5)*10%*(6)	(9)	(10)=(3)-(4)	(11)	(12)	(13)=(10)*(11)	(14)=(13)+(8)*50 l/d/c	(15)=(14)	(16)=(7)+(15)
2002	10,500	50	5,250	80	4,200	80	302	21	20	1,050	100	0	0	53	376
2003	10,600	60	6,360	80	5,088	84	385	25	20	1,272	100	0	0	64	474
2004	10,700	70	7,490	80	5,992	88	475	30	20	1,498	100	0	0	75	579
2005	10,800	80	8,640	80	6,912	90	560	35	20	1,728	95	8	8	82	684
2006	10,900	82	8,938	80	7,150	96	618	36	20	1,788	95	5	5	85	747
2007	11,000	84	9,240	80	7,392	100	665	37	20	1,848	95	5	5	88	799
2008	11,100	86	9,546	80	7,637	104	715	38	20	1,909	95	5	5	91	854
2009	11,200	88	9,856	80	7,885	108	766	39	20	1,971	95	5	5	94	910
2010	11,300	90	10,170	80	8,136	110	805	41	20	2,034	90	10	10	92	960
2011	11,400	91	10,374	80	8,299	116	866	41	20	2,075	90	10	10	93	1,025
2012	11,500	92	10,580	80	8,464	120	914	42	20	2,116	90	10	10	95	1,077
2013	11,600	95	11,020	80	8,864	120	969	45	20	2,242	90	10	10	101	1,341
2020	12,200	100	12,200	80	9,760	120	1,054	49	20	2,440	90	10	10	110	1,242
2025	12,500	100	12,500	80	10,000	120	1,080	50	20	2,500	90	10	10	113	1,273

Total Water Demand

Year	Average Domestic Water Demand (m3/day)	Number of Students	Average Non-domestic Water Demand	Demand of School Commerce (m3/day)	Miscellaneous Use (m3/day)	Total Water Demand (m3/day)	Total Water Supply incl. Water Loss (m3/year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	(23)=165
2002	376	2,100	27	8	411	176,000	
2003	474	2,120	28	9	511	219,000	
2004	579	2,140	28	12	619	266,000	
2005	684	2,160	28	14	726	312,000	
2006	747	2,180	28	15	790	339,000	
2007	799	2,200	29	16	844	362,000	
2008	854	2,220	29	17	900	386,000	
2009	910	2,240	29	18	957	411,000	
2010	960	2,260	29	19	1,009	433,000	
2011	1,025	2,280	30	21	1,076	462,000	
2012	1,077	2,300	30	22	1,128	485,000	
2013	1,141	2,360	31	23	1,195	513,000	
2020	1,242	2,440	32	25	1,299	558,000	
2025	1,273	2,500	33	25	1,330	571,000	



Province: Ninth Bir  
Commune Quang Son

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population Served in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of TT Water in densely populated Area (m <sup>3</sup> /d)	Share of TT Population in Specially Populated Area (%)	Population in Specially Populated Area	Share of HC	Unit Water demand (l/d/c)	Demand of HC Water in Specially Populated Area (m <sup>3</sup> /d)	Share of TT in Specially Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*10%*	(8)=(5)*10%*	(9)	(10)=(3)-(4)	(11)	(12)	(13)=(10)*(11)	(14)=(13)+(8)	(15)=(14)*(1.5)	(16)
2002	7,900		50	3,950	80	3,160	228	5046	16	20	0	100	40	284	
2003	8,000		60	4,800	80	3,840	290	3,840	19	20	0	100	48	338	
2004	8,100		70	5,670	80	4,536	359	3,536	23	20	0	100	57	439	
2005	8,200		80	6,560	80	5,248	425	2,248	26	20	5	90	62	520	
2006	8,300		82	6,806	80	5,445	470	2,445	27	20	5	96	65	569	
2007	8,400		84	7,056	80	5,645	508	2,645	28	20	5	100	67	610	
2008	8,500		86	7,310	80	5,848	547	2,848	29	20	5	104	69	654	
2009	8,600		88	7,568	80	6,054	588	3,054	30	20	5	108	72	699	
2010	8,700		90	7,830	80	6,264	620	3,264	31	20	10	112	70	739	
2011	8,800		91	8,008	80	6,406	659	3,406	32	20	10	116	72	792	
2012	8,900		92	8,188	80	6,550	707	3,550	33	20	10	120	74	834	
2015	9,100		95	8,645	80	6,916	747	3,916	35	20	10	120	78	880	
2020	9,400		100	9,400	80	7,520	812	4,520	38	20	10	120	85	957	
2025	9,600		100	9,600	80	7,680	829	4,680	38	20	10	120	86	977	

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Water Demand (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(21)=(16)+(18)	(22)=(21)*0.85
2002	283	1,580	21	309	133,000
2003	358	1,600	21	385	166,000
2004	439	1,620	21	468	201,000
2005	520	1,640	21	551	237,000
2006	560	1,660	22	602	258,000
2007	610	1,680	22	644	277,000
2008	654	1,700	22	689	296,000
2009	699	1,720	22	735	316,000
2010	739	1,740	23	777	334,000
2011	792	1,760	23	830	357,000
2012	834	1,780	23	873	375,000
2015	880	1,820	24	921	396,000
2020	957	1,880	24	1,000	430,000
2025	977	1,920	25	1,022	433,000



O/M COSTS

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (23)=(22)*0.7	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> )	Electricity Cost (VND 163,000 /1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (% / year)	Total Physical Cost w/ Price Recalculation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/m <sup>3</sup> )	
	(23)=(22)*0.7	(24)	(25)=(22)*20	(26)=(22)*163	(41)	(27)=(24)+(25)+(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(23)	
2002	91,100	24,000,000	2,640,000	21,679,000	35,450,000	81,789,000	1.16	96,996,000	26,204,000	123,200,000	1,500	
2003	116,200	24,000,000	3,320,000	27,059,000	38,379,000	92,757,000	1.22	112,747,000	32,941,000	145,688,000	1,500	
2004	140,700	16,000,000	4,020,000	32,763,000	41,486,000	114,249,000	1.26	145,839,000	49,942,000	195,781,000	1,400	
2005	165,900	16,000,000	4,740,000	38,631,000	44,661,000	124,052,000	1.34	166,242,000	58,944,000	225,186,000	1,400	
2006	190,600	16,000,000	5,160,000	42,054,000	46,545,000	129,759,000	1.41	182,364,000	64,521,000	247,105,000	1,400	
2007	193,900	16,000,000	5,540,000	45,151,000	48,231,000	134,922,000	1.48	199,341,000	82,868,000	282,209,000	1,500	
2008	207,200	16,000,000	5,920,000	48,248,000	49,919,000	140,087,000	1.55	217,321,000	88,725,000	306,046,000	1,500	
2009	221,200	16,000,000	6,320,000	51,508,000	51,693,000	145,521,000	1.63	237,038,000	94,835,000	331,873,000	1,500	
2010	233,800	16,000,000	6,680,000	54,442,000	53,291,000	150,413,000	1.71	257,257,000	117,549,000	374,806,000	1,600	
2011	249,900	16,000,000	7,140,000	58,191,000	55,334,000	156,665,000	1.80	281,348,000	125,853,000	407,201,000	1,600	
2012	269,500	16,000,000	7,500,000	61,125,000	56,931,000	161,556,000	1.89	304,638,000	132,543,000	437,181,000	1,700	
<b>Total</b>												<b>3,076,276,000</b>

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)=(33)*0.3	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/3,657,000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35)+(36)+(37)+(38)+(39)+0.5	Total Repair Cost (41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	6	9,648,000	324,000	133,000	7,871,000	130,000	240,000	5,400,000	11,837,000	35,450,000
2003	6	9,648,000	324,000	166,000	9,324,000	130,000	240,000	5,400,000	12,793,000	38,379,000
2004	6	9,648,000	324,000	201,000	11,895,000	130,000	240,000	5,400,000	13,829,000	41,486,000
2005	6	9,648,000	324,000	237,000	14,025,000	130,000	240,000	5,400,000	14,894,000	44,681,000
2006	6	9,648,000	324,000	258,000	15,268,000	130,000	240,000	5,400,000	15,515,000	46,545,000
2007	6	9,648,000	324,000	277,000	16,392,000	130,000	240,000	5,400,000	16,077,000	48,231,000
2008	6	9,648,000	324,000	296,000	17,517,000	130,000	240,000	5,400,000	16,640,000	49,919,000
2009	6	9,648,000	324,000	316,000	18,700,000	130,000	240,000	5,400,000	17,231,000	51,693,000
2010	6	9,648,000	324,000	334,000	19,765,000	130,000	240,000	5,400,000	17,764,000	53,291,000
2011	6	9,648,000	324,000	357,000	21,127,000	130,000	240,000	5,400,000	18,445,000	55,334,000
2012	6	9,648,000	324,000	375,000	22,192,000	130,000	240,000	5,400,000	18,977,000	56,931,000

Revenues

Year	Water Tariff for HC (VND/m <sup>3</sup> ) (42)	Annual Revenue from HC (VND) (43)=(42)*(17)+0.7*165	Water Tariff for FT (VND/m <sup>3</sup> ) (44)	Annual Revenue from FT (VND) (45)=(44)*(18)+0.7*165	Water Tariff for non-domestic use (VND) (46)	Annual Revenue from non-domestic use (VND) (47)=(46)*(19)+(20)+0.85*0.7*165	Total Annual Revenue (VND) (48)=(43)+(45)+(47)
2002	1,500	102,585,000	1,000	16,623,000	1,500	11,811,000	131,019,000
2003	2,000	174,324,000	1,400	28,279,000	2,000	16,803,000	219,606,000
2004	2,500	269,967,000	1,700	40,563,000	2,500	22,418,000	332,948,000
2005	2,500	323,878,000	1,700	45,254,000	2,500	23,830,000	392,962,000
2006	2,500	358,425,000	1,700	46,951,000	2,500	24,766,000	430,142,000
2007	3,000	464,488,000	2,000	57,266,000	3,000	30,702,000	552,456,000
2008	3,000	500,457,000	2,000	59,327,000	3,000	31,718,000	591,502,000
2009	3,000	538,048,000	2,000	61,421,000	3,000	32,767,000	632,236,000
2010	3,500	670,972,000	2,400	73,433,000	3,500	39,357,000	783,662,000
2011	3,500	723,192,000	2,400	75,102,000	3,500	40,725,000	839,019,000
2012	3,500	764,946,000	2,400	76,790,000	3,500	41,893,000	883,619,000
<b>Total</b>							<b>5,789,171,000</b>

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
7,819,000	7,819,000
73,918,000	81,737,000
137,167,000	219,904,000
167,776,000	386,680,000
183,037,000	569,717,000
270,247,000	839,964,000
285,456,000	1,125,420,000
300,363,000	1,425,783,000
408,856,000	1,834,639,000
431,818,000	2,266,457,000
446,438,000	2,712,895,000

Province: Ninth Bin  
Commune Yen Thang

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of HC (%)	Share of PT (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*10%*	(8)=(5)*10%*	(9)=(5)*10%*	(10)=(3)*(4)	(11)	(12)	(13)=(10)*(11)*0.2	(14)=(10)*(11)*50 l/d/c	(15)=(7)+(8)+(13)+(14)
2002	9,000	60	5,400	80	4,320	432	432	432	100	0	0	0	0	864
2003	9,100	60	5,460	80	4,368	436.8	436.8	436.8	100	0	0	0	0	873.6
2004	9,200	70	6,440	80	5,152	515.2	515.2	515.2	100	0	0	0	0	1,030.4
2005	9,300	80	7,440	80	5,952	595.2	595.2	595.2	100	0	0	0	0	1,190.4
2006	9,400	82	7,708	80	6,166	616.6	616.6	616.6	100	0	0	0	0	1,233.2
2007	9,500	84	7,980	80	6,384	638.4	638.4	638.4	100	0	0	0	0	1,276.8
2008	9,600	86	8,256	80	6,605	660.5	660.5	660.5	100	0	0	0	0	1,321
2009	9,700	88	8,536	80	6,829	682.9	682.9	682.9	100	0	0	0	0	1,365.8
2010	9,800	90	8,820	80	7,056	705.6	705.6	705.6	100	0	0	0	0	1,411.2
2011	9,900	91	9,009	80	7,207	720.7	720.7	720.7	100	0	0	0	0	1,441.4
2012	10,000	92	9,200	80	7,360	736	736	736	100	0	0	0	0	1,472
2013	10,200	95	9,690	80	7,752	775.2	775.2	775.2	100	0	0	0	0	1,550.4
2020	10,500	100	10,500	80	8,400	840	840	840	100	0	0	0	0	1,680
2025	10,900	100	10,900	80	8,720	872	872	872	100	0	0	0	0	1,744

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Water Demand Demand of School (m <sup>3</sup> /day)	Average Non-domestic Water Demand Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	(23)=(22)*3.65
2002	322	1,800	23	6	352	352	151,000
2003	407	1,820	24	8	438	438	188,000
2004	493	1,840	24	10	532	532	224,000
2005	589	1,860	24	12	625	625	268,000
2006	644	1,880	24	13	682	682	293,000
2007	690	1,900	25	14	729	729	313,000
2008	738	1,920	25	15	778	778	334,000
2009	788	1,940	25	16	829	829	356,000
2010	833	1,960	25	17	875	875	376,000
2011	890	1,980	26	18	934	934	401,000
2012	937	2,000	26	19	983	983	421,000
2013	986	2,040	27	20	1,033	1,033	443,000
2020	1,059	2,100	27	21	1,118	1,118	480,000
2025	1,099	2,160	28	22	1,150	1,150	494,000

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year)	Start Cost (VND/year)	Chemical cost (VND 20/md)	Electricity Cost (VND 163,000/1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (5% / year)	Total Physical Cost w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/md)
	(23)=(22)*0.7	(24)	(25)=(22)*20	(26)=(22)*163	(41)	(27)=(24)+(25)+(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(23)
2002	105,700	24,000,000	3,020,000	24,613,000	32,223,000	83,856,000	1.16	97,074,000	29,852,000	126,926,000	1,200
2003	131,600	24,000,000	3,760,000	30,644,000	35,507,000	93,911,000	1.22	114,149,000	37,470,000	151,619,000	1,200
2004	159,600	36,000,000	4,560,000	37,164,000	39,039,000	116,763,000	1.28	149,048,000	56,725,000	205,773,000	1,300
2005	187,600	36,000,000	5,360,000	43,684,000	42,609,000	127,653,000	1.34	171,067,000	66,852,000	237,919,000	1,300
2006	203,100	36,000,000	5,860,000	47,759,000	44,828,000	134,447,000	1.41	189,180,000	70,072,000	262,252,000	1,400
2007	219,100	36,000,000	6,260,000	51,019,000	46,604,000	139,883,000	1.48	206,671,000	93,720,000	300,391,000	1,400
2008	233,800	36,000,000	6,680,000	54,442,000	48,467,000	145,589,000	1.55	225,856,000	100,208,000	326,064,000	1,400
2009	249,200	36,000,000	7,120,000	58,028,000	50,420,000	151,568,000	1.63	246,888,000	106,965,000	353,853,000	1,400
2010	263,200	36,000,000	7,520,000	61,288,000	52,196,000	157,004,000	1.71	268,530,000	132,412,000	400,942,000	1,500
2011	280,700	36,000,000	8,020,000	65,363,000	54,414,000	163,797,000	1.80	294,156,000	141,585,000	435,741,000	1,600
2012	294,700	36,000,000	8,420,000	68,623,000	56,190,000	169,233,000	1.89	319,114,000	148,925,000	468,039,000	1,600
Total											1,400
889492200											3,269,519,000

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)	Total Repair Cost (41)
	(33)	(34)=1,408,000*(33)	(35)	(22)	(36)=21,400,000*(22)/365/1000	(37)	(38)	(39)	(40)=(34)+(35)+(36)+(37)+(38)+(39)*0.5	(41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	4	6,432,000	324,000	151,000	8,916,000	150,000	240,000	5,400,000	10,741,000	32,223,000
2003	4	6,432,000	324,000	188,000	11,125,000	150,000	240,000	5,400,000	11,856,000	35,507,000
2004	4	6,432,000	324,000	228,000	13,493,000	150,000	240,000	5,400,000	13,020,000	39,039,000
2005	4	6,432,000	324,000	268,000	15,860,000	150,000	240,000	5,400,000	14,203,000	42,609,000
2006	4	6,432,000	324,000	293,000	17,339,000	150,000	240,000	5,400,000	14,943,000	44,828,000
2007	4	6,432,000	324,000	313,000	18,523,000	150,000	240,000	5,400,000	15,535,000	46,604,000
2008	4	6,432,000	324,000	334,000	19,765,000	150,000	240,000	5,400,000	16,156,000	48,467,000
2009	4	6,432,000	324,000	356,000	21,067,000	150,000	240,000	5,400,000	16,807,000	50,420,000
2010	4	6,432,000	324,000	376,000	22,251,000	150,000	240,000	5,400,000	17,499,000	52,196,000
2011	4	6,432,000	324,000	401,000	23,730,000	150,000	240,000	5,400,000	18,139,000	54,414,000
2012	4	6,432,000	324,000	421,000	24,914,000	150,000	240,000	5,400,000	18,790,000	56,190,000

Revenues

Year	Water Tariff for HC (VND/md)	Revenue from HC (VND)	Water Tariff for PT (VND/md)	Annual Revenue from PT (VND)	Water Tariff for non-domestic Use (VND)	Annual Revenue from non-domestic Use (VND)	Total Annual Revenue (VND)
(42)	(43)=(42)*17	(43)+131,035*0.85	(44)	(45)=(44)*18	(46)	(47)=(46)*18	(48)=(43)+(45)+(47)
2002	1,500	116,869,000	1,000	38,937,000	1,500	13,456,000	149,262,000
2003	2,000	198,521,000	1,400	52,168,000	2,000	19,113,000	249,802,000
2004	2,500	306,629,000	1,700	46,072,000	2,500	25,463,000	378,164,000
2005	2,500	367,325,000	1,700	51,925,000	2,500	27,027,000	445,677,000
2006	2,500	403,927,000	1,700	51,174,000	2,500	28,048,000	487,149,000
2007	3,000	525,314,000	2,000	64,765,000	3,000	34,723,000	624,802,000
2008	3,000	565,222,000	2,000	67,005,000	3,000	35,823,000	668,050,000
2009	3,000	606,868,000	2,000	69,277,000	3,000	36,958,000	713,103,000
2010	3,500	785,695,000	2,400	82,712,000	3,500	44,313,000	882,745,000
2011	3,500	813,591,000	2,400	84,490,000	3,500	45,816,000	943,897,000
2012	3,500	859,490,000	2,400	86,281,000	3,500	47,060,000	992,831,000
Total							6,515,482,000

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
22,336,000	22,336,000
94,183,000	120,519,000
172,391,000	292,910,000
207,758,000	500,668,000
224,897,000	725,565,000
324,411,000	1,049,976,000
341,986,000	1,391,962,000
359,250,000	1,751,212,000
481,803,000	2,233,015,000
508,156,000	2,741,171,000
524,792,000	3,265,963,000

Province: Thanh Hoa  
Commune Vinh Loc Town and Vinh Thanh

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of PT Population in Sparsely Populated Area (%)	Share of HC Population in Sparsely Populated Area (%)	Population in sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Share of PT (%)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
	(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*	(8)=(5)*10%*	(9)	(10)=(3)-(4)	(11)	(12)	(13)=(10)*(11)	(14)=1-(11)	(15)=(10)*(14)	(16)=(7)+(8)+(15)	
2002	11,900	50	5,950	80	4,760	80	343	24	24	1,190	20	0	0	100	60	426	
2003	12,100	60	7,260	80	5,808	84	439	29	29	1,432	20	0	0	100	73	543	
2004	12,300	70	8,610	80	6,888	88	546	34	34	1,722	20	0	0	100	86	666	
2005	12,500	80	10,000	80	8,000	90	648	40	40	2,000	20	5	5	95	95	792	
2006	12,700	82	10,414	80	8,331	96	720	42	42	2,083	20	5	5	95	99	870	
2007	12,900	84	10,836	80	8,666	100	788	43	43	2,167	20	5	5	100	103	937	
2008	13,100	86	11,266	80	9,013	104	844	45	45	2,253	20	5	5	104	107	1,007	
2009	13,300	88	11,704	80	9,363	108	910	47	47	2,341	20	5	5	108	111	1,083	
2010	13,500	90	12,150	80	9,720	110	962	49	49	2,430	20	5	5	112	112	1,162	
2011	13,700	91	12,467	80	9,974	116	1,041	50	50	2,493	20	10	10	116	112	1,232	
2012	13,900	92	12,788	80	10,230	120	1,105	51	51	2,558	20	10	10	120	115	1,302	
2013	14,400	95	13,680	80	10,944	120	1,182	55	55	2,736	20	10	10	120	123	1,393	
2020	15,200	100	15,200	80	12,160	120	1,313	61	61	3,040	20	10	10	120	137	1,547	
2025	16,000	100	16,000	80	12,800	120	1,382	64	64	3,200	20	10	10	120	144	1,629	

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Average Non-domestic Water Demand			Total Water Demand (m <sup>3</sup> /day)	Total Water Supply Incl. Water Loss (m <sup>3</sup> /year)
		Number of Students	Demand of School (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)		
	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)+0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.95
2002	426	2,380	31	9	465	200,000
2003	543	2,420	31	11	583	250,000
2004	666	2,460	32	13	711	305,000
2005	792	2,500	33	16	840	361,000
2006	870	2,540	33	17	921	395,000
2007	937	2,580	34	19	990	425,000
2008	1,007	2,620	34	20	1,062	456,000
2009	1,083	2,660	35	22	1,137	489,000
2010	1,162	2,700	35	23	1,205	518,000
2011	1,232	2,740	36	25	1,293	555,000
2012	1,302	2,780	36	26	1,364	586,000
2013	1,393	2,840	37	28	1,458	625,000
2020	1,547	3,040	40	31	1,618	695,000
2025	1,629	3,200	42	33	1,703	731,000

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (22)=(23)*0.7 (24)	Staff Cost (VND/year)	Clientel cost (VND 20/m <sup>3</sup> )	Electricity Cost (VND 163,000 /1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (5%/year)	Total Physical Cost w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/m <sup>3</sup> )
		(25)=(22)*20	(26)=(22)*163 (41)	(27)=(24)+(25) +(26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(22)		
2002	140,000	24,000,000	4,000,000	32,400,000	31,249,000	92,349,000	1.16	106,906,000	44,832,000	151,738,000	1,100
2003	175,000	24,000,000	3,000,000	40,750,000	36,188,000	105,938,000	1.22	128,768,000	55,234,000	184,002,000	1,100
2004	213,500	36,000,000	6,100,000	49,713,000	41,069,000	132,884,000	1.28	169,597,000	82,601,000	252,198,000	1,200
2005	232,700	36,000,000	7,220,000	58,943,000	46,040,000	148,103,000	1.34	198,472,000	96,617,000	295,089,000	1,200
2006	276,500	36,000,000	7,900,000	64,843,000	49,058,000	157,343,000	1.41	221,397,000	103,489,000	324,886,000	1,200
2007	297,500	36,000,000	8,500,000	69,275,000	51,722,000	165,497,000	1.48	244,574,000	113,379,000	357,953,000	1,300
2008	319,200	36,000,000	9,120,000	74,328,000	54,473,000	173,921,000	1.55	269,809,000	144,857,000	414,666,000	1,300
2009	341,600	36,000,000	9,760,000	79,544,000	57,314,000	182,618,000	1.61	297,465,000	154,740,000	452,245,000	1,300
2010	362,600	36,000,000	10,360,000	84,434,000	59,976,000	190,770,000	1.71	326,281,000	191,872,000	518,153,000	1,400
2011	388,500	36,000,000	11,100,000	90,465,000	63,261,000	200,826,000	1.80	360,655,000	205,399,000	566,054,000	1,500
2012	410,200	36,000,000	11,720,000	95,518,000	66,012,000	209,230,000	1.89	394,572,000	216,474,000	611,046,000	1,500
Total											
										4,152,019,000	1,300

Breakdown of Repair Costs

Year	Number of Well Pump (33)	Repair of Well Pump (34)=1,608,000*(33) *(33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=21,600,000 *(22)/365/1000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=((34)+(35) )+(36)+(37) +(38)+(39) *0.5	Total Repair Cost (41)=(34)+(35) +(36)+(37) +(38)+(39)+(40)
2002	2	3,216,000	324,000	200,000	11,836,000	150,000	240,000	3,400,000	10,333,000	31,749,000
2003	2	3,216,000	324,000	250,000	14,795,000	150,000	240,000	5,400,000	12,063,000	36,188,000
2004	2	3,216,000	324,000	305,000	18,049,000	150,000	240,000	5,400,000	13,690,000	41,069,000
2005	2	3,216,000	324,000	361,000	21,263,000	150,000	240,000	5,400,000	15,347,000	46,040,000
2006	2	3,216,000	324,000	395,000	23,375,000	150,000	240,000	5,400,000	16,353,000	49,058,000
2007	2	3,216,000	324,000	425,000	25,151,000	150,000	240,000	5,400,000	17,241,000	51,722,000
2008	2	3,216,000	324,000	456,000	26,985,000	150,000	240,000	5,400,000	18,130,000	54,473,000
2009	2	3,216,000	324,000	488,000	28,879,000	150,000	240,000	5,400,000	19,105,000	57,314,000
2010	2	3,216,000	324,000	518,000	30,654,000	150,000	240,000	5,400,000	19,992,000	59,976,000
2011	2	3,216,000	324,000	555,000	32,844,000	150,000	240,000	5,400,000	21,087,000	63,261,000
2012	2	3,216,000	324,000	586,000	34,678,000	150,000	240,000	5,400,000	22,004,000	66,012,000

Revenues

Year	Water Tariff for Annual HC (VND/m <sup>3</sup> ) (42)	Revenue from HC (VND) (43)=(42)*(17) *(17)/0.85* 0.7*365	Water Tariff for Annual Revenue from FT (VND/m <sup>3</sup> ) (44)	Revenue from FT (VND) (45)=(44)*(18) *(18)/0.85* 0.7*365	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic Use (VND) (47)=(46)*(20) *(20)*0.85*0.7*365	Total Annual Revenue (VND) (48)=(43)+(45) +(47)
2002	1,500	134,526,000	1,000	25,039,000	1,500	44,865,000	224,410,000
2003	2,000	263,967,000	1,400	42,773,000	2,000	61,485,000	368,225,000
2004	2,500	409,949,000	1,700	61,596,000	2,500	79,131,000	550,676,000
2005	2,500	493,716,000	1,700	68,985,000	2,500	81,414,000	644,113,000
2006	2,500	548,433,000	1,700	74,841,000	2,500	82,983,000	703,257,000
2007	3,000	713,321,000	2,000	87,944,000	3,000	102,256,000	902,521,000
2008	3,000	771,293,000	2,000	91,484,000	3,000	102,989,000	965,716,000
2009	3,000	832,097,000	2,000	94,988,000	3,000	104,781,000	1,031,866,000
2010	3,500	1,041,008,000	2,400	113,947,000	3,500	124,194,000	1,279,149,000
2011	3,500	1,125,879,000	2,400	116,920,000	3,500	126,526,000	1,369,325,000
2012	3,500	1,194,691,000	2,400	119,950,000	3,500	128,537,000	1,443,158,000
Total							9,482,418,000

Total Annual Saving (VND)	Total Annual Cumulative Saving (VND)
(49)=(48)-(31)	(50)
72,622,000	72,622,000
184,223,000	256,845,000
298,473,000	555,318,000
349,025,000	904,343,000
376,371,000	1,280,720,000
522,629,000	1,803,349,000
551,050,000	2,354,399,000
760,596,000	3,695,016,000
803,271,000	4,498,287,000
832,112,000	5,330,399,000

Province: Thanh Hoa  
Commune Dinh Tuong

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Population in Sparsely Populated Area	Share of Population in Sparsely Populated Area (%)	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of HC (%)	Population in sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)
2002	6,900	50	3,450	80	2,760	80	14	199	504c	504c	0	20	690	0	100	35	247
2003	7,000	60	4,200	80	3,360	84	17	254	504c	504c	0	20	840	0	100	42	313
2004	7,100	70	4,970	80	3,976	88	20	315	504c	504c	0	20	984	0	100	50	364
2005	7,200	80	5,760	80	4,608	90	23	373	504c	504c	5	20	1,152	5	95	55	456
2006	7,300	82	5,986	80	4,789	96	24	414	504c	504c	5	20	1,197	5	95	57	500
2007	7,400	84	6,216	80	4,973	100	25	448	504c	504c	5	20	1,243	5	95	59	538
2008	7,500	86	6,450	80	5,160	104	26	483	504c	504c	5	20	1,290	5	95	61	577
2009	7,600	88	6,688	80	5,350	108	27	520	504c	504c	5	20	1,338	5	95	63	618
2010	7,700	90	6,930	80	5,544	110	28	549	504c	504c	5	20	1,386	5	95	64	654
2011	7,800	91	7,098	80	5,678	116	28	593	504c	504c	5	20	1,420	5	90	64	702
2012	7,900	92	7,268	80	5,814	120	29	628	504c	504c	5	20	1,454	5	90	64	740
2013	8,200	95	7,790	80	6,232	120	31	673	504c	504c	5	20	1,558	5	90	70	793
2020	8,700	100	8,700	80	6,960	120	35	752	504c	504c	5	20	1,740	5	90	78	866
2025	9,200	100	9,200	80	7,360	120	37	795	504c	504c	5	20	1,840	5	90	83	937

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Demand of School (m <sup>3</sup> /day)	Average Non-domestic Water Demand	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)	(18)	(19)	(20)	(21)	(22)	(23)
2002	247	1,380	7,000	18	5	270	116,000
2003	313	1,400	7,000	18	6	337	145,000
2004	384	1,420	7,000	18	8	411	176,000
2005	456	1,440	7,000	19	9	484	208,000
2006	500	1,460	7,000	19	10	529	227,000
2007	538	1,480	7,000	19	11	568	244,000
2008	577	1,500	7,000	20	12	608	261,000
2009	618	1,520	7,000	20	12	650	279,000
2010	654	1,540	7,000	20	13	688	295,000
2011	702	1,560	7,000	20	14	736	316,000
2012	740	1,580	7,000	21	15	775	333,000
2013	793	1,640	7,000	21	16	830	356,000
2020	836	1,740	7,000	23	18	926	398,000
2025	937	1,840	7,000	24	19	979	420,000

O/M Costs

Year	Annual Accounted-for Water (m3/year) (23)=(22)*0.7 (24)	Staff Cost (VND/year) (25)=(22)*20	Chemical cost (VND 20/m3) (26)=(22)*163 (41)	Electricity Cost (VND 163,000 /1000m3) (27)=(24)+(25)+ (26)+(41)	Total Physical Cost (VND) (28)	Price Index (5% / year) (29)=(27)*(28)	Total Physical Cost w/ Price Escalation (VND) (30)=(48)*0.2	Administration Cost (20% of Revenue) (31)=(29)+(30)	Total O/M Cost (VND) (32)=(31)/(23)	Average Unit Cost (VND/m3)
2002	81,200	24,000,000	2,320,000	18,908,000	20,675,000	1.16	76,291,000	22,887,000	99,178,000	1,200
2003	101,500	24,000,000	2,900,000	23,635,000	23,289,000	1.22	89,685,000	28,823,000	118,508,000	1,200
2004	123,500	36,000,000	3,520,000	28,688,000	26,000,000	1.28	120,236,000	43,776,000	164,012,000	1,300
2005	145,600	36,000,000	4,160,000	33,904,000	28,841,000	1.34	137,903,000	51,756,000	189,659,000	1,300
2006	158,900	36,000,000	4,540,000	37,001,000	30,527,000	1.41	152,063,000	56,748,000	208,811,000	1,300
2007	170,800	36,000,000	4,860,000	39,772,000	32,036,000	1.48	166,491,000	73,003,000	239,494,000	1,400
2008	182,700	36,000,000	5,220,000	42,543,000	33,545,000	1.55	181,983,000	78,287,000	260,270,000	1,400
2009	195,300	36,000,000	5,580,000	45,477,000	35,144,000	1.63	199,053,000	83,808,000	282,861,000	1,400
2010	206,500	36,000,000	5,900,000	48,085,000	36,564,000	1.71	216,442,000	104,038,000	320,480,000	1,600
2011	221,200	36,000,000	6,320,000	51,508,000	38,427,000	1.80	237,511,000	111,552,000	349,063,000	1,600
2012	233,100	36,000,000	6,660,000	54,279,000	39,936,000	1.89	258,098,000	117,650,000	375,748,000	1,600
<b>Total</b>										2,608,094,000

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Well Pump (34)=1,608,000*(33) (35)	Repair of Distribution Pump (35)	Total Annual Water Supply (m3/year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/3,657,000 (37)	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35)+(36)+(37)+(38)+(39)+0.5	Total Repair Cost (41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	1	804,000	324,000	11,600,000	6,845,000	150,000	240,000	5,400,000	6,892,000	20,675,000
2003	1	804,000	324,000	14,500,000	8,581,000	150,000	240,000	5,400,000	7,750,000	23,249,000
2004	1	804,000	324,000	17,600,000	10,415,000	150,000	240,000	5,400,000	8,667,000	26,000,000
2005	1	804,000	324,000	20,800,000	12,309,000	150,000	240,000	5,400,000	9,614,000	28,841,000
2006	1	804,000	324,000	22,700,000	13,433,000	150,000	240,000	5,400,000	10,176,000	30,527,000
2007	1	804,000	324,000	24,400,000	14,439,000	150,000	240,000	5,400,000	10,679,000	32,036,000
2008	1	804,000	324,000	26,100,000	15,445,000	150,000	240,000	5,400,000	11,182,000	33,545,000
2009	1	804,000	324,000	27,900,000	16,511,000	150,000	240,000	5,400,000	11,713,000	35,144,000
2010	1	804,000	324,000	29,500,000	17,458,000	150,000	240,000	5,400,000	12,188,000	36,564,000
2011	1	804,000	324,000	31,600,000	18,700,000	150,000	240,000	5,400,000	12,809,000	38,427,000
2012	1	804,000	324,000	33,300,000	19,706,000	150,000	240,000	5,400,000	13,312,000	39,936,000

Revenues

Year	Water Tariff for HC (VND/m3) (42)	Annual Revenue from HC (VND) (43)=(42)*(7) (44)=0.7*365	Water Tariff for FT (VND/m3) (44)	Annual Revenue from FT (VND) (45)=(44)*(18) (46)=0.7*365	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic use (VND) (47)=(46)*(19) (48)=0.7*365	Total Annual Revenue (VND) (49)=(44)+(45)+(46)+(47)	Total Annual Cumulative Saving (VND) (50)
2002	1,500	89,593,000	1,000	14,518,000	1,500	10,316,000	114,433,000	15,255,000
2003	2,000	152,708,000	1,400	24,744,000	2,000	14,701,000	192,153,000	73,647,000
2004	2,500	235,637,000	1,700	35,555,000	2,500	19,651,000	291,843,000	127,831,000
2005	2,500	284,381,000	1,700	39,715,000	2,500	20,924,000	345,040,000	155,381,000
2006	2,500	315,241,000	1,700	41,294,000	2,500	21,782,000	378,317,000	169,306,000
2007	3,000	409,192,000	2,000	50,448,000	3,000	27,047,000	486,687,000	247,193,000
2008	3,000	441,584,000	2,000	52,347,000	3,000	27,986,000	521,213,000	261,643,000
2009	3,000	473,484,000	2,000	54,279,000	3,000	28,957,000	558,720,000	275,859,000
2010	3,500	593,760,000	2,400	64,992,000	3,500	34,833,000	693,985,000	373,105,000
2011	3,500	641,011,000	2,400	66,568,000	3,500	36,098,000	740,677,000	394,614,000
2012	3,500	678,597,000	2,400	68,162,000	3,500	37,177,000	784,336,000	408,388,000
<b>Total</b>								2,502,622,000

Province: Thanh Hoa  
Commune: Thic Hung

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of Water in densely populated Area (m <sup>3</sup> /d)	Demand of Water in sparsely populated Area (m <sup>3</sup> /d)	Share of PT	Share of HC (%)	Population in sparsely populated Area	Unit Water demand (l/d/c)	Demand of Water in Sparsely in Populated Area (m <sup>3</sup> /d)	Share of PT (%)	Demand of Water in Sparsely in Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)/(4)	(6)	(7)=(5)*90%	(8)=(5)*10%	(9)	(10)=(3)*(4)	(11)	(12)	(13)=(10)*(11)	(14)=1-(11)	(15)=(10)*(14)	(16)=(7)+(8)+(15)	
2002	7,200	50	3,600	80	2,880	80	207	20	34	720	0	0	100	36	258	
2003	7,300	60	4,380	80	3,504	84	285	20	38	876	0	0	100	44	326	
2004	7,400	70	5,180	80	4,144	88	328	20	43	1,036	0	0	100	52	403	
2005	7,500	80	6,000	80	4,800	90	360	20	49	1,200	5	90	95	57	475	
2006	7,600	82	6,232	80	4,986	96	431	20	52	1,296	5	96	95	59	521	
2007	7,700	84	6,468	80	5,174	100	466	20	56	1,343	5	100	95	61	539	
2008	7,800	86	6,708	80	5,366	104	502	20	60	1,390	5	104	95	64	600	
2009	7,900	88	6,932	80	5,546	108	541	20	64	1,437	5	108	95	66	642	
2010	8,000	90	7,200	80	5,760	110	570	20	68	1,484	5	110	95	68	680	
2011	8,100	91	7,371	80	5,897	116	616	20	72	1,531	10	116	90	65	729	
2012	8,200	92	7,544	80	6,033	120	652	20	76	1,578	10	120	90	66	768	
2013	8,300	93	7,717	80	6,170	120	688	20	80	1,625	10	120	90	68	807	
2020	9,000	100	9,000	80	7,200	120	778	20	86	1,672	10	120	90	70	916	
2025	9,500	100	9,500	80	7,600	120	821	20	90	1,719	10	120	90	72	967	

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Demand of School (m <sup>3</sup> /day)	Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /day)
(1)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)/0.85	(23)=(21)/0.85
2002	258	1,440	19	0	5	282	312,000
2003	326	1,460	19	0	7	352	351,000
2004	401	1,480	19	0	8	428	484,000
2005	475	1,500	20	0	10	504	570,000
2006	521	1,520	20	0	11	551	617,000
2007	559	1,540	20	0	12	591	660,000
2008	600	1,560	20	0	13	632	700,000
2009	642	1,580	21	0	14	675	740,000
2010	680	1,600	21	0	15	714	770,000
2011	729	1,620	21	0	16	764	820,000
2012	768	1,640	21	0	17	805	860,000
2013	822	1,700	22	0	18	861	916,000
2020	916	1,800	23	0	19	958	1,011,000
2025	967	1,900	25	0	19	1,011	1,011,000



O/M Costs

Year	Annual Accounted-for Water (ml/cent)	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> )	Electricity Cost (VND 103,000 /1000m <sup>3</sup> )	Repair Cost (VND)	Total Physical Cost (VND)	Price Index (5% / year)	Total Physical Cost w/ Price Escalation (VND)	Administration Cost (20% of Revenue, VND)	Total O/M Cost (VND)	Average Unit Cost (VND/m <sup>3</sup> )	
	(23)=(22)*0.7	(24)	(25)=(22)*20	(26)=(22)*1.63	(41)	(27)=(24)+(25)+ (26)+(41)	(28)	(29)=(27)*(28)	(30)=(48)*0.2	(31)=(29)+(30)	(32)=(31)/(23)	
2002	64,700	24,000,000	2,420,000	19,723,000	21,119,000	67,262,000	1.16	77,864,000	23,862,000	101,746,000	1,200	
2003	105,700	24,000,000	3,020,000	24,613,000	21,781,000	75,414,000	1.22	91,666,000	30,059,000	121,725,000	1,200	
2004	128,800	36,000,000	3,690,000	29,992,000	26,713,000	96,383,000	1.28	123,012,000	45,626,000	168,638,000	1,300	
2005	151,900	36,000,000	4,340,000	35,371,000	29,640,000	105,351,000	1.34	141,180,000	55,231,000	195,093,000	1,300	
2006	165,900	36,000,000	4,740,000	38,691,000	31,415,000	110,786,000	1.41	155,887,000	59,090,000	214,967,000	1,300	
2007	177,800	36,000,000	5,090,000	41,402,000	32,924,000	115,406,000	1.48	170,507,000	75,263,000	246,470,000	1,400	
2008	189,700	36,000,000	5,420,000	44,173,000	34,433,000	120,023,000	1.55	186,200,000	81,419,000	267,619,000	1,400	
2009	203,000	36,000,000	5,800,000	47,270,000	36,120,000	125,190,000	1.63	203,921,000	87,116,000	291,037,000	1,400	
2010	214,900	36,000,000	6,140,000	50,041,000	37,629,000	129,810,000	1.71	222,019,000	108,091,000	330,110,000	1,500	
2011	229,600	36,000,000	6,560,000	53,464,000	39,492,000	135,516,000	1.80	243,167,000	115,842,000	359,209,000	1,600	
2012	242,200	36,000,000	6,920,000	56,398,000	41,091,000	140,409,000	1.89	264,762,000	122,118,000	386,880,000	1,600	
Total											2,683,494,000	1,400

Breakdown of Repair Costs

Year	Number of Well	Repair of Well Pump	Repair of Distribution Pump	Total Annual Water Supply (m <sup>3</sup> /year)	Repair of Service Pipe	Power Receiving Equipment	Sludge Treatment	Water Quality Examination	Other repair costs (50% of all repair cost)	Total Repair Cost
	(31)	(34)=1,608,000*(33)	(35)	(22)	(36)=21,600,000*(22)/9.65/1000	(37)	(38)	(39)	(40)=((34)+(35)+(36)+(37)+(38)+(39))*0.5	(41)=(34)+(35)+(36)+(37)+(38)+(39)+(40)
2002	1	804,000	324,000	121000	7,161,000	150,000	240,000	5,400,000	7,040,000	21,119,000
2003	1	804,000	324,000	151000	8,936,000	150,000	240,000	5,400,000	7,927,000	23,781,000
2004	1	804,000	324,000	184000	10,889,000	150,000	240,000	5,400,000	9,904,000	26,711,000
2005	1	804,000	324,000	217000	12,842,000	150,000	240,000	5,400,000	9,880,000	29,640,000
2006	1	804,000	324,000	237000	14,025,000	150,000	240,000	5,400,000	10,472,000	31,415,000
2007	1	804,000	324,000	254000	15,031,000	150,000	240,000	5,400,000	10,975,000	32,924,000
2008	1	804,000	324,000	271000	16,037,000	150,000	240,000	5,400,000	11,478,000	34,433,000
2009	1	804,000	324,000	290000	17,162,000	150,000	240,000	5,400,000	12,040,000	36,120,000
2010	1	804,000	324,000	307000	18,168,000	150,000	240,000	5,400,000	12,543,000	37,629,000
2011	1	804,000	324,000	328000	19,410,000	150,000	240,000	5,400,000	13,164,000	39,492,000
2012	1	804,000	324,000	346000	20,476,000	150,000	240,000	5,400,000	13,697,000	41,091,000

Revenues

Year	Water Tariff for HC (VND/m <sup>3</sup> )	Annual Revenue from HC (VND)	Water Tariff for PT (VND/m <sup>3</sup> )	Annual Revenue from PT (VND)	Water Tariff for non-domestic Use (VND)	Annual Revenue from non-domestic uses (VND)	Total Annual Revenue (VND)
	(42)	(43)=(42)*(17)+ (13)/0.85* 0.7*3.65	(44)	(45)=(44)*(17)+ (13)/0.85* 0.7*3.65	(46)	(47)=(44)*(18)+ (19)*(20)+ (1.85*0.7*3.65)	(48)=(45)+(47)+(47)
2002	1,500	93,495,000	1,000	15,150,000	1,500	10,765,000	119,410,000
2003	2,000	159,253,000	1,400	25,803,000	2,000	15,313,000	200,391,000
2004	2,500	246,636,000	1,700	37,058,000	2,500	20,481,000	304,175,000
2005	2,500	296,230,000	1,700	41,391,000	2,500	21,796,000	359,417,000
2006	2,500	328,196,000	1,700	42,991,000	2,500	22,677,000	393,864,000
2007	3,000	425,781,000	2,000	52,494,000	3,000	28,144,000	506,419,000
2008	3,000	459,243,000	2,000	54,441,000	3,000	29,106,000	542,790,000
2009	3,000	494,253,000	2,000	56,422,000	3,000	30,100,000	580,775,000
2010	3,500	616,894,000	2,400	67,524,000	3,500	36,190,000	720,608,000
2011	3,500	665,665,000	2,400	69,128,000	3,500	37,486,000	772,280,000
2012	3,500	704,782,000	2,400	70,758,000	3,500	38,589,000	814,121,000
Total							5,314,250,000

Total Annual Saving (VND)	Cumulative Saving (VND)
(49)=(48)-(31)	(50)
17,664,000	17,664,000
78,666,000	96,330,000
135,537,000	231,867,000
164,324,000	396,191,000
178,897,000	575,088,000
259,949,000	835,037,000
275,171,000	1,110,208,000
289,738,000	1,399,946,000
390,498,000	1,790,444,000
413,071,000	2,203,515,000
427,241,000	2,630,756,000

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of Population in Sparsely Populated Area (%)	Population in Sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC Water in Sparsely Populated Area (m <sup>3</sup> /d)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)*(4)	(6)	(7)=(5)*90%*	(8)=(5)*10%*	(9)	(10)=(3)*(4)	(11)	(12)	(13)=(10)*(11)	(14)=(10)/66	(15)=(10)*(14)	(16)=(7)+(8)+(13)+(15)
2002	7,300	30	3,750	80	3,000	80	216	15	20	750	0	0	0	100	269
2003	7,600	60	4,560	80	3,648	84	276	18	20	912	0	0	0	100	340
2004	7,700	70	5,390	80	4,312	88	342	22	20	1,078	0	0	0	100	417
2005	7,800	80	6,240	80	4,992	90	404	25	20	1,248	5	5	90	95	494
2006	7,900	82	6,478	80	5,182	96	448	26	20	1,296	5	5	90	95	541
2007	8,000	84	6,720	80	5,376	100	484	27	20	1,344	5	5	100	95	581
2008	8,100	86	6,968	80	5,573	104	522	28	20	1,393	5	5	104	95	625
2009	8,200	88	7,216	80	5,773	108	561	29	20	1,443	5	5	108	95	666
2010	8,300	90	7,470	80	5,976	110	592	30	20	1,494	10	10	112	90	705
2011	8,400	91	7,644	80	6,115	116	638	31	20	1,529	10	10	116	90	756
2012	8,500	92	7,820	80	6,256	120	676	31	20	1,564	10	10	120	90	796
2015	8,800	95	8,360	80	6,688	120	722	33	20	1,672	10	10	120	90	851
2020	9,300	100	9,300	80	7,440	120	804	37	20	1,800	10	10	120	90	947
2025	9,800	100	9,800	80	7,840	120	847	39	20	1,940	10	10	120	90	998

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Average Non-domestic Water Demand			Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
		Number of Students	Demand of School (m <sup>3</sup> /day)	Demand of Commerce (m <sup>3</sup> /day)		
(16)	(17)=(1)*0.2	(18)=(17)*13	(19)	(20)=(16)+0.02	(21)=(16)+(19)+0.20	(22)=(21)*0.85
2002	269	1,500	20	5	293	126,000
2003	340	1,520	20	7	366	157,000
2004	417	1,540	20	8	445	191,000
2005	494	1,560	20	10	524	225,000
2006	541	1,580	21	11	573	246,000
2007	581	1,600	21	12	614	264,000
2008	623	1,620	21	12	656	282,000
2009	666	1,640	21	13	701	301,000
2010	705	1,660	22	14	741	318,000
2011	756	1,680	22	15	792	340,000
2012	796	1,700	22	16	834	358,000
2015	851	1,760	23	17	891	383,000
2020	947	1,860	24	19	990	425,000
2025	998	1,960	25	20	1,043	448,000

O/M Costs

Year	Annual Accounted-for Water (m3/year) (23)=(22)*0.7 (24)	Staff Cost (VND/year)	Chemical cost (VND 20/m3) (25)=(22)*20	Electricity Cost (VND 163,000 /1,000m3) (26)=(22)*163 (41)	Repair Cost (VND)	Total Physical Cost (VND) (27)=(24)+(25) +(26)+(41)	Price Index (%/year)	Total Physical Cost w/ Price Escalation (VND) (29)=(27)*(28)	Administration Cost (20% of Revenue, VND) (30)=(48)*0.2	Total O/M Cost (VND) (31)=(29)+(30)	Average Unit Cost (VND/m3) (32)=(31)/(23)
2002	88,200	24,000,000	2,520,000	20,538,000	21,561,000	68,619,000	1.16	79,483,000	24,877,000	104,312,000	1,200
2003	109,900	24,000,000	3,140,000	25,591,000	24,714,000	77,045,000	1.22	93,649,000	31,294,000	124,943,000	1,100
2004	133,700	36,000,000	3,820,000	31,133,000	27,332,000	98,285,000	1.28	125,439,000	47,476,000	172,915,000	1,300
2005	157,500	36,000,000	4,500,000	36,675,000	30,150,000	107,525,000	1.34	144,094,000	56,069,000	200,163,000	1,300
2006	172,200	36,000,000	4,920,000	40,998,000	32,214,000	113,232,000	1.41	159,329,000	61,472,000	220,741,000	1,300
2007	184,800	36,000,000	5,280,000	43,032,000	33,812,000	118,124,000	1.48	174,323,000	78,922,000	253,445,000	1,400
2008	197,400	36,000,000	5,640,000	45,966,000	35,409,000	123,015,000	1.55	190,837,000	84,550,000	275,387,000	1,400
2009	210,700	36,000,000	6,020,000	49,063,000	37,097,000	128,180,000	1.63	208,792,000	90,424,000	299,216,000	1,400
2010	222,600	36,000,000	6,360,000	51,834,000	38,406,000	132,800,000	1.71	227,131,000	112,145,000	339,278,000	1,500
2011	238,000	36,000,000	6,800,000	55,430,000	40,559,000	138,779,000	1.80	249,227,000	120,132,000	369,359,000	1,600
2012	250,600	36,000,000	7,160,000	58,354,000	42,156,000	143,670,000	1.89	270,911,000	126,586,000	397,497,000	1,600
Total										2,757,256,000	1,400

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Pump (34)=1,608,000*(33) *(33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m3/year) (22)	Repair of Service Pipe (36)=(22)*36571000 (22)/36571000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35) +(36)+(37) +(38)+(39)*0.5	Total Repair Cost (41)=(34)+(35) +(36)+(37) +(38)+(39)+(40)
2002	1	804,000	324,000	126,000	7,456,000	150,000	240,000	5,400,000	7,187,000	21,561,000
2003	1	804,000	324,000	157,000	9,291,000	150,000	240,000	5,400,000	8,105,000	24,314,000
2004	1	804,000	324,000	191,000	11,302,000	150,000	240,000	5,400,000	9,111,000	27,432,000
2005	1	804,000	324,000	225,000	13,313,000	150,000	240,000	5,400,000	10,117,000	30,150,000
2006	1	804,000	324,000	246,000	14,558,000	150,000	240,000	5,400,000	10,738,000	32,214,000
2007	1	804,000	324,000	264,000	15,620,000	150,000	240,000	5,400,000	11,271,000	33,812,000
2008	1	804,000	324,000	282,000	16,688,000	150,000	240,000	5,400,000	11,803,000	35,409,000
2009	1	804,000	324,000	301,000	17,813,000	150,000	240,000	5,400,000	12,366,000	37,097,000
2010	1	804,000	324,000	318,000	18,919,000	150,000	240,000	5,400,000	12,869,000	38,606,000
2011	1	804,000	324,000	340,000	20,121,000	150,000	240,000	5,400,000	13,520,000	40,559,000
2012	1	804,000	324,000	354,000	21,186,000	150,000	240,000	5,400,000	14,052,000	42,156,000

Revenues

Year	Water Tariff for HC (VND/m3) (42)	Annual Revenue from HC (VND) (43)=(42)*(7) *(13)/0.85*0.7*365	Water Tariff for FT (VND/m3) (44)	Annual Revenue from FT (VND) (45)=(44)*(8) +(15)/0.85*0.7*365	Water Tariff for non-domestic Use (VND) (46)	Annual Revenue from non-domestic Use (VND) (47)=(47)*(18) +(19)+(20) *(0.85*0.7*365)	Total Annual Revenue (VND) (48)=(43)+(45) +(47)	Total Annual Saving (VND) (49)=(48)-(31)	Cumulative Saving (VND) (50)
2002	1,500	97,391,000	1,000	15,781,000	1,500	11,213,000	124,385,000	20,073,000	20,073,000
2003	2,000	165,799,000	1,400	26,865,000	2,000	15,263,000	208,626,000	83,683,000	103,756,000
2004	2,500	256,635,000	1,700	38,560,000	2,500	21,311,000	316,506,000	143,591,000	247,347,000
2005	2,500	308,079,000	1,700	43,047,000	2,500	22,667,000	373,793,000	173,630,000	420,977,000
2006	2,500	341,151,000	1,700	44,688,000	2,500	23,879,000	409,412,000	188,671,000	609,648,000
2007	3,000	442,370,000	2,000	54,519,000	3,000	29,240,000	526,149,000	272,704,000	882,352,000
2008	3,000	476,906,000	2,000	56,515,000	3,000	30,225,000	563,666,000	288,279,000	1,170,631,000
2009	3,000	513,022,000	2,000	58,564,000	3,000	31,243,000	602,829,000	303,613,000	1,474,244,000
2010	3,500	640,027,000	2,400	70,056,000	3,500	37,547,000	747,630,000	+08,152,000	1,882,596,000
2011	3,500	690,320,000	2,400	71,688,000	3,500	38,874,000	800,882,000	431,523,000	2,314,119,000
2012	3,500	730,566,000	2,400	73,339,000	3,500	40,001,000	843,906,000	446,409,000	2,760,528,000
Total							5,517,784,000		

Province: Thanh Hoa  
Commune Van Thang

Domestic Water Demand

Year	Population	Share of Population Served (%)	Population Served	Share of Population in Densely Populated Area (%)	Population in Densely Populated Area	Unit Water demand (l/d/c)	Demand of HC Water in densely populated Area (m <sup>3</sup> /d)	Demand of PT Water in densely populated Area (m <sup>3</sup> /d)	Share of PT Population in Sparsely Populated Area (%)	Population in Sparsely Populated Area	Share of HC (%)	Unit Water demand (l/d/c)	Demand of HC in Sparsely Populated Area (m <sup>3</sup> /d)	Share of PT (%)	Demand of PT in Sparsely Populated Area (m <sup>3</sup> /d)	Total Water Demand (m <sup>3</sup> /d)
(1)	(2)	(3)=(1)*(2)	(4)	(5)=(3)/(4)	(6)	(7)=(5)*90%*	(8)=(5)*10%*	(9)=50l/dc	(10)=(3)/(4)	(11)	(12)	(13)=(10)*(11)	(14)=(9)+(13)	(15)=(10)/(14)	(16)=(7)+(14)	(17)=(16)*(17)
2002	7,100	50	3,550	80	2,840	84	284	14	20	710	0	0	0	100	36	254
2003	7,200	60	4,320	80	3,456	84	291	17	20	864	0	0	0	100	43	322
2004	7,500	70	5,250	80	4,200	84	324	20	20	1,022	0	0	0	100	51	392
2005	7,400	80	5,920	80	4,736	90	384	24	20	1,184	5	5	5	95	56	449
2006	7,500	82	6,150	80	4,920	96	425	25	20	1,230	5	5	5	95	58	514
2007	7,600	84	6,384	80	5,107	100	460	26	20	1,277	6	6	6	95	61	532
2008	7,700	86	6,622	80	5,298	104	496	26	20	1,324	7	7	7	95	63	592
2009	7,800	88	6,864	80	5,491	108	534	27	20	1,371	7	7	7	95	65	634
2010	7,900	90	7,110	80	5,688	110	563	28	20	1,422	10	10	10	90	64	671
2011	8,000	91	7,290	80	5,824	116	608	29	20	1,456	10	10	10	90	66	728
2012	8,100	92	7,452	80	5,962	120	644	30	20	1,490	10	10	10	90	67	759
2015	8,400	95	7,980	80	6,384	120	689	32	20	1,596	10	10	10	90	72	812
2020	8,900	100	8,900	80	7,120	120	769	36	20	1,780	10	10	10	90	80	906
2025	9,400	100	9,400	80	7,520	120	812	38	20	1,880	10	10	10	90	85	957

Total Water Demand

Year	Average Domestic Water Demand (m <sup>3</sup> /day)	Number of Students	Average Non-domestic Demand of School (m <sup>3</sup> /day)	Average Non-domestic Demand of Commerce (m <sup>3</sup> /day)	Miscellaneous Use (m <sup>3</sup> /day)	Total Water Demand (m <sup>3</sup> /day)	Total Water Supply incl. Water Loss (m <sup>3</sup> /year)
(16)	(17)=(1)*0.2	(18)=(17)*15	(19)	(20)=(16)*0.02	(21)=(16)+(18)+(20)	(22)=(21)*0.85	(23)=(21)*0.85
2002	254	1,420	18	0	5	278	119,000
2003	322	1,440	19	0	6	347	149,000
2004	395	1,460	19	0	8	422	181,000
2005	469	1,480	19	0	9	497	214,000
2006	514	1,500	20	0	10	544	234,000
2007	552	1,520	20	0	11	593	250,000
2008	592	1,540	20	0	12	624	268,000
2009	634	1,560	20	0	13	667	286,000
2010	671	1,580	21	0	13	705	303,000
2011	720	1,600	21	0	14	755	324,000
2012	759	1,620	21	0	15	795	341,000
2015	812	1,680	22	0	16	850	365,000
2020	906	1,780	23	0	18	947	407,000
2025	957	1,880	24	0	19	1,000	430,000

O/M Costs

Year	Annual Accounted-for Water (m <sup>3</sup> /year) (22)=(22)*0.7 (24)	Staff Cost (VND/year)	Chemical cost (VND 20/m <sup>3</sup> ) (25)=(22)*20	Electricity cost (VND 163,000 /1000m <sup>3</sup> ) (26)=(22)*163 (41)	Repair Cost (VND)	Total Physical Cost (VND) (27)=(24)+(41) +(26)+(41)	Price Index (%/ year) (28)	Total Physical Cost w/ Price Escalation (VND) (29)=(27)*(28)	Administration Cost (20% of Revenue, VND) (30)=(48)*(48)*0.2	Total O/M Cost (VND) (31)=(29)+(30)	Average Unit Cost (VND/m <sup>3</sup> ) (32)=(31)/(23)
2002	83,300	24,000,000	2,380,000	19,397,000	31,794,000	77,571,000	1.16	89,798,000	23,550,000	113,348,000	1,400
2003	104,300	24,000,000	2,980,000	24,287,000	34,438,000	85,725,000	1.22	104,199,000	29,647,000	133,846,000	1,300
2004	126,700	36,000,000	3,620,000	29,503,000	37,298,000	106,431,000	1.28	135,823,000	45,010,000	180,833,000	1,400
2005	149,800	36,000,000	4,280,000	34,882,000	40,227,000	113,389,000	1.34	154,632,000	53,194,000	207,826,000	1,400
2006	163,800	36,000,000	4,680,000	38,142,000	42,003,000	120,825,000	1.41	170,013,000	58,302,000	228,315,000	1,400
2007	175,000	36,000,000	5,000,000	40,750,000	43,424,000	125,174,000	1.48	184,939,000	74,976,000	259,915,000	1,500
2008	187,600	36,000,000	5,160,000	43,684,000	45,021,000	130,065,000	1.55	201,774,000	80,373,000	282,149,000	1,500
2009	200,200	36,000,000	5,720,000	46,618,000	46,619,000	134,957,000	1.63	219,831,000	86,013,000	305,844,000	1,500
2010	212,100	36,000,000	6,060,000	49,389,000	48,128,000	139,577,000	1.71	238,724,000	106,740,000	345,464,000	1,600
2011	226,800	36,000,000	6,480,000	52,812,000	49,992,000	145,284,000	1.80	260,909,000	114,412,000	375,321,000	1,700
2012	238,700	36,000,000	6,820,000	55,583,000	51,501,000	149,904,000	1.89	282,666,000	120,629,000	403,295,000	1,700
Total											2,836,156,000

Breakdown of Repair Costs

Year	Number of Well (33)	Repair of Pump (34)=1,408,000*(33) *(33)	Repair of Distribution Pump (35)	Total Annual Water Supply (m <sup>3</sup> /year) (22)	Repair of Service Pipe (36)=21,600,000*(22)/3,657,000	Power Receiving Equipment (37)	Sludge Treatment (38)	Water Quality Examination (39)	Other repair costs (50% of all repair cost) (40)=(34)+(35) +(36)+(37) +(38)+(39) *0.5	Total Repair Cost (41)=(34)+(35) +(36)+(37) +(38)+(39)+(40)
2002	5	8,040,000	324,000	119,000	7,042,000	130,000	240,000	5,400,000	10,598,000	31,294,000
2003	5	8,040,000	324,000	149,000	8,819,000	150,000	240,000	5,400,000	11,486,000	34,458,000
2004	5	8,040,000	324,000	181,000	10,711,000	150,000	240,000	5,400,000	12,483,000	37,298,000
2005	5	8,040,000	324,000	214,000	12,664,000	150,000	240,000	5,400,000	13,409,000	40,227,000
2006	5	8,040,000	324,000	244,000	13,848,000	150,000	240,000	5,400,000	14,001,000	42,003,000
2007	5	8,040,000	324,000	250,000	14,795,000	150,000	240,000	5,400,000	14,475,000	43,424,000
2008	5	8,040,000	324,000	268,000	15,860,000	150,000	240,000	5,400,000	15,007,000	45,021,000
2009	5	8,040,000	324,000	286,000	16,925,000	150,000	240,000	5,400,000	15,540,000	46,619,000
2010	5	8,040,000	324,000	303,000	17,991,000	150,000	240,000	5,400,000	16,043,000	48,128,000
2011	5	8,040,000	324,000	324,000	19,174,000	150,000	240,000	5,400,000	16,664,000	49,992,000
2012	5	8,040,000	324,000	341,000	20,180,000	150,000	240,000	5,400,000	17,167,000	51,501,000

Revenues

Year	Water Tariff for Annual HC (VND/m <sup>3</sup> ) (42) (43)=(42)*[7] *(7) *(1.3)/0.85* 0.7*365	Water Tariff for Annual Revenue from HC (VND) (44)	Water Tariff for Annual Revenue from non-domestic Use (VND) (45)	Water Tariff for Annual Revenue from non-domestic Use (VND) (46)	Annual Revenue from non-domestic use (VND) (47)=(44)*[(18) *(19)+(20) /0.85*0.7*365	Total Annual Revenue (VND) (48)=(43)+(45) +(47)	
2002	1,500	92,196,000	1,000	14,939,000	10,615,000	117,750,000	
2003	2,000	157,072,000	1,400	25,451,000	15,123,000	197,646,000	
2004	2,500	247,303,000	1,700	36,557,000	20,204,000	300,064,000	
2005	2,500	292,280,000	1,700	40,839,000	21,505,000	334,624,000	
2006	2,500	321,878,000	1,700	42,426,000	22,379,000	388,683,000	
2007	3,000	420,251,000	2,000	51,812,000	27,778,000	499,841,000	
2008	3,000	453,355,000	2,000	53,743,000	28,733,000	535,831,000	
2009	3,000	487,997,000	2,000	55,707,000	29,719,000	573,423,000	
2010	3,500	609,182,000	2,400	66,680,000	35,798,000	711,600,000	
2011	3,500	657,448,000	2,400	68,274,000	37,023,000	762,745,000	
2012	3,500	696,187,000	2,400	69,887,000	38,118,000	804,192,000	
Total							5,246,399,000

Total Annual Saving (VND) (49)=(48)-(31)	Cumulative Saving (VND) (50)
4,402,000	4,402,000
63,800,000	68,202,000
119,231,000	187,433,000
146,798,000	334,231,000
160,368,000	494,599,000
239,926,000	734,525,000
253,682,000	988,207,000
267,579,000	1,255,786,000
366,136,000	1,621,922,000
387,424,000	2,009,346,000
400,897,000	2,410,243,000









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