# PART II QUESTIONNAIRE SURVEY ON WILLINGNESS TO PAY FOR ENVIRONMENTAL VALUE

# Part II Questionnaire Survey on Willingness to Pay for Environmental Value

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### Chapter1 GENERAL INFORMATION

#### 1. Introduction

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The JICA study for the Ha Long Bay Environmental Management Plan (EMP) sponsored by Japanese Government is currently in progress of implementation. Its economic and financial feasibility study on implementation of EMP will later be carefully analyzed.

For this economic and financial study, a survey for collection of opinions and points of views of tourists and local residents which will be used as basic data for assessment of the benefits coming from activity of protection of environmental quality of Ha Long Bay is very important.

Therefore, in order to implement the survey of data collection, a Contract has been signed between the JICA Study Team and the Consultants center of Science Technology and Environment of Quang Ninh province for carrying out a questionnaire survey on tourists and the local residents of Quang Ninh province, which is described below.

### 2. Purpose of the survey

The questionnaire survey is designed to collect opinions on following kinds of information :

- Willingness of local people and national and international tourists to pay for the environmental value of Ha Long Bay.
- The social and financial characteristics of tourists and different groups of local people of Quang Ninh.

### 3. Survey methodology and requirements

- 3.1 The survey data should be carried out by direct interview to fulfill the questionnaire table provided by the Study Team.
- 3.2 To implement the survey, interviewer should have following responsibility:
- People who are interviewed should be representatives of households or tourist groups.
- By the questionnaire guidelines, the interviewer must ask questions and record all the answers into the questionnaire table provided.
- Interviewer should contact the tourists visiting the study area such as Ha Long Bay, Ha Long city and Cam Pha Town.
- The Interviewer should also go to as many districts, towns and communes of Quang Ninh province as required in the survey to fulfill their duty.
- 3.3 During the interview, the interviewer should introduce to interviewees general environment aspects of Ha Long Bay and clearly describe 3 (three) images of pollution levels in Ha Long

bay that could happen in future including very polluted( Image A), no changed( image B), better water quality than now ( image C ).

- 3.4 The questionnaire lists should be prepared by the Consultants Center in tourist's languages such as: Vietnamese, English and Chinese.
- 3.5 All information collected by questionnaire survey should be sorted out, summarised and processed to calculate statistical data such as the average figures of every criteria.

### 4. The implementation volume

- 215 questionnaire samples are required for local residents in districts, towns and cities of Quang Ninh province.
- Questionnaire samples for tourists consist of 145 for foreign and 145 for national tourists. Rate of interviewed households to the total number of local residents is 0.1%, and the rate of interviewed tourists to total number of tourists who visit Ha Long city in 1997 is also 0.1%.

### 5. The survey products

- Interim report,
- Final report ( 4 copies in English, 1 in Vietnamese),
- Floppy disk containing final report and other works recorded by MS word 6.0 and Excel 5.0,
- A folder of survey questionnaire copies fulfilled,
- Summarized results of questionnaire survey, and
- A set of 15 pictures reflecting the survey practices

The above products are completed and submitted on time as required in the Contract.

### Chapter 2 SURVEY RESULT ASSESSMENT

#### 1. Reaching the targets of the survey

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Some important targets have been reached by the survey:

- All the requirements of the survey have been followed. All the answers of different interviewed groups have been objectively and seriously collected and summarized.
- Many general social aspects and the financial capability of different groups of interviewed people have been clearly reflected.

Some people refuse to declare their monthly income or refuse to answer the questionnaire. Many people (most of them have not high income) express their willing to pay for the value of Ha Long bay. In contrast, some other(including very rich people) did not express the willingness to contribute their money and effort to protect the environment of Ha Long Bay.

In general, all their assessment and opinions about the beauty of Ha Long Bay are very diverse. Other opinions on Ha Long bay such as signal of its potential environment pollution, the loss of natural landscape and their dislike on many other social aspects of Ha Long city, for example current tourist service, are also very diverse. All these opinions and points of view are carefully and faithfully recorded. Summarized results are showed in appendix II.

### 2. Methodology approach for the survey

The direct interview to tourists was carried out in various situations such as in the tourist boats, on the coastal road path lines, in the beaches, in restaurants and in the guest houses. For local resident interviews, the interviewers carried out the survey in the resident's house or work place. These interviews had been carried out in good manner and in friendly atmosphere so that the interviewees could openly answer the questions. In the process of interview, the interviewer introduced Ha Long bay and described the 3 images of the bay' environment: A,B,C that could happen in future, to help the interviewees easy to express their willingness to pay for protection of Ha Long Bay environment.

A careful selection of interviewees who were representatives of households or tourist groups was a preliminary principle, which was observed through the survey seriously.

#### 3. Summarized results of the survey

#### a) Survey on foreign tourists:

Total questionnaire samples fulfilled are 145(100%), consisting of China: 36/145 or 25%

Taiwan:	22/145	or	15%
France:	32/145	or	22%
Europe:	20/145	or	14%
Others:	35/145	or	24%

(1) These foreign tourists have been interviewed in 14 different guest houses and hotels. Among them, 73 persons stayed in Hotel I, II and III of Quang Ninh Tourist Company (50%), while 32 persons stayed in Cong Doan hotel (22%).

(2) The rate of people who stay 1-2 days in Ha Long city is 115/145 or 79%.

(3) Details showed in appendix 11-2.

- (4) Transportation means used by foreign tourists are mainly taxis and buses(118/145 or 81%).
- (5) The main purpose to visit Ha Long city is for vacation (recreation and rest).

(6) The rates of tourist group the number of whose members are:

2-5 persons	38/145	or	26%.
6-10 persons	34/145	or	23%
11-15 persons or more	69/145	or	48%
alone	only 4/145	or	3%

(7) Main places visited on vocation in the past 10 days before coming to Ha Long city:

Hanoi	77/145	or	53%
China	35/145	or	21%
Ho Chi Minh city	34/145	ог	23%
Hue city	30/145	or	21%

(2) Main places to be visited on vocation in 10 days after leaving Ha Long city:

(8) Main places to be visited on vocation in	a to days allo	i ioning i	In Dong
Hanoi	43/145	ог	30%
Ho Chi Minh city	38/145	or	26%
China	33/145	or	23%
Thailand	22/145	or	15%
(9) The rate of family members:			600/
1-3 persons	75/145	or	52%
4-6 persons	68/145	or	47%
(10) Average monthly income:			
Less than US\$ 2,000/household	75/145	or	52%
US\$ 2000 ~ 5000/household	60/145	or	41%
More than US\$ 5000	10/145	or	7% .

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(11) The rates of people who express willingness to pay for prevention of severely degraded environment of Ha Long Bay (Image A) are as follows:

No contribution:	51/145	or	35%
of less than 0,1%:	27/145	or	19%
of 0.1-0.5%	32/145	or	22%
of 0.5- 1%	15/145	or	10%
of more than1%	20/145	or	14%

These results show that most of the interviewed people (65%) are ready to contribute 0.1% to more than 1% of their income to prevent degraded environment situation of Ha Long Bay. However there is still many people (36%) do not want to pay.

(12) If quality of environment of Ha Long Bay would be conserved as present environmental situation ( the image B), the level of willingness to pay for it is as follows :

No contribution:	25/145	or	26%
of Less than 0,1%:	29/145	or	20%
of 0.1-0.5	43/145	or	30%
of 0.5- 1%	12/145	or	8%
of more than 1%	24/145	or	17%

These results show that most of the interviewed people (74%) are ready to contribute from 0.1% to more than 1% of their income to pay for conservation of Ha Long Bay environment. However there is still many people (26%) do not want to pay for it.

(13) If environmental situation of Ha Long Bay would slightly better ( the image C), the level of willingness to pay for it is as follows :

No contribution:	31/145	or	21%
Less than 0,1%:	22/145	or	15%
0.1-0.5	38/145	or	26%
0.5-1%	19/145	or	13%
more than 1%	35/145	or	24%

These show that there is still many people (21%) do not want to pay.

(14) The rates of tourists who want to visit Ha Long Bay again, do not want to visit Ha Long bay and better to visit another places:

107/145 tourists want to visit Ha Long Bay again	(74%)
12/145 tourists do not want to visit again	(8%)
26/145 like better to visit another places	(18%)

(15) General impression on Ha Long Bay can be summarized as follows:

Very bad (points of 1~3) : Beaches, transportation roads

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- Normal( points of 4~7) Noise, price, transportation and city landscape
- Excellent( points of 8~10) : Ha Long Bay landscape, foods, friendship atmosphere and restaurant services.

Detail assessments are given in the bellow :

No	Aspects of Ha Long bay	Very ba		Norma (4-7)		Excelle (8~19)	
15.1	Beaches	29/145	20 %	68/145	45%	51/145	35%
15.2	Water in Bay	22/145	15%	63/145	43%	66/145	46%
15.3	Service in restaurant	8/145	6%	61/145	42%	76/145	52%
15.4	Foods	5/145	3%	63/145	43%	77/145	53%
15.5	Price level	8/145	6%	82/145	65%	55/145	38%
15.6	Friendship manner	4/145	3%	58/145	40%	83/145	57%
15.7	Transportation	52/145	36%	81/145	56%	25/145	17%
15.8	Boat services	8/145	6%	81/145	56%	56/145	39%
15.9	Cleanliness	21/145	14%	99/145	68%	25/145	17%
15.10	Noise and air	29/145	20%	86/145	59%	30/145	21%
15.11	City scenery	10/145	7%	78/145	54%	57/145	39%
15.12	Bay scenery	1/145	1%	16/145	11%	28/145	88%

(16) Favorite points of the landscape in Ha Long Bay.

The following points have been considered as most favorite :

1) Shape of islands is most interested	104/145	or	72%
2) Cave	90/1A5	or	62%
3) Surface of islands	67/145	or	46%
4) Scene of fishing boats	60/145	or	41%
5) Composition of islands	60/145	or	41%

### (17) Unsatisfied opinions about Ha Long Bay

Yes	94/145	or	65%
No	51/145	or	35%

(18) Among unpleased opinions, the following points are most selected:

1) The water cleanness has degraded	60/94	or	64%
2) The floating garbage has increased	53/94	or	57%
3) The number of birds has reduced	51/94	or	54%
4) The water color has become dirty	45/94	or	48%
5) The oil slick has increased	40/94	or	43%
6) The sand beach has become dirty	40/94	or	43%

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b) Survey on national tourists

Total number of national tourists who were interviewed as required is 145 which is divided into 3 groups :

From the North:	92/50	or reach 184% of required
From the Middle:	25/45	or reach 56% of required
From the South:	28/50	or reach 56% of required

(1) Number of hotels and guest houses where 145 tourists stayed was 23. Hotels in which tourists like to stay most are Ha long, Son Long and Hong Ngoc hotel.

(2) Duration of stay:

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1-2 days	110/145	10	76%
3-4 days	25/145	or	17%

(3) Address of national tourists had been recorded carefully and divided by districts and provinces ( details showed in appendix III)

(4) Transportation means mostly used by tourists to go to Ha Long are:

Hired car( taxies, mini buses): 100/	145	or	69%	
Private car:	27/14	5	or	19%

(5) Main purposes to visit Ha Long city are:

Official and private business:	103/145	or	71%
Just to get relaxation-time only:	30/145	ог	21%

(6) Number of tour group members:

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2-5 persons	114/145	or	79%
6-10 persons	13/145	Of	9%

(7) Most popular places where tourists visited on vacation 10 days before visiting Ha Long Bay mostly are:

Hanoi:	51/145	10	35%
Hai Pliong	14/145	ог	10%
Ninh Binh	12/145	or	8%

(8) Most popular places where tourists will visit on vacation 10 days after leaving Ha Long city are:

N	/iong Cai	•	:	38/145	or	26%
- F	la Noi			19/145	or	13%

(9) Number of household members:

4-6 persons	120/145	or	11%
1-3 persons	16/145	or	11%

(10) Household's average monthly income during the last 12 month of:

2-3 mill VND	53/145	or	37%
1-2 mill VND	45/145	or	31%
More than 5 mill VND	13/145	or	9%

(11) The rates of people who expressed willingness to pay for prevention of severely degraded environment of Ha Long Bay (Image A) are as follows:

No contribution	76/145	or	52%
of less than 0,1%:	34/145	or	23%
of 0.1-0.5	25/145	or	17%
of 0.5- 1%	8/145	or	6%
of more than 1%	2/145	or	1%

(12) If quality of environment of Ha Long Bay would be conserved as present environmental situation ( the image B), the level of willingness to pay for it is as follows :

No contribution:	36/145	or	25%
of less than 0,1%	38/145	or	26%
of 0.1-0.5%:	44/145	ог	30%
of 0.5-1%	13/145	or	9%
of more than 1%:	14/145	or	10%

(13) If environmental situation of Ha Long Bay would slightly better (the image C), the level of willingness to pay for it is as follows :

No contribution:	23/145	10	16%
of less than 0,1%:	40/145	or	28%
of 0.1-0.5:	40/145	or	28%
of 0.5- 1%:	17/145	or	12 %
of more than 1%:	25/145	or	17 %

(14) Answers of tourists from different regions are quite diverse. However, in 145 questionnaires, there are 95 answers( 66%) showing that the tourists want to visit Ha Long Bay again.

(15) General impression on Ha Long Bay was assessed by points from 1 to 10, in which 1~3 are very bad, 4~7 are normal and 8~10 are excellent. The results can be summarized as follows:

No	Aspects of Ha Long Bay	Ver bad(1-	,	Nori (4~		Excell (8~1	
15.1	Beaches	16/145	11%	99/145	68%	30/145	21%
15.2	Water in the bay	6/145	4%	86/145	59%	53/145	37%
15.3	Services in restaurants	3/145	2%	124/145	86%	18/145	12%

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15.4	foods	4/145	3%	78/145	54%	63/145	43%
15.5	price level	56/145	39%	88/145	61%	1/145	1%
15.6	People's hospitality	5/145	3.%	116/145	80%	24/145	17%
15.7	Transportation	37/145	26%	105/145	72%	3/145	2%
15.8	Boat service	10/145	7%	121/145	83%	14/145	10%
15.9	Cleanness of the city	5/145	3%	137/145	94%	3/145	2%
15.10	Noise and air	14/145	10%	124/145	86%	7/145	5%
15.11	Scenery in the city	9/145	6%	94/145	65%	42/145	29%
15,12	Scenery in the bay	1/145	1%	9/145	6%	135/145	93%

This table shows that general impression of tourists on Ha Long Bay was its beauty. There are 93% opinion that Ha Long Bay is very beautiful, and 43% opinion that food in Ha Long city is excellent. Almost all items noted above have been assessed as normal level. However, 38% of the tourists think that the price level in Ha Long city is high.

(16) National tourists consider that the most favorite points in Ha Long bay are:

1) Shape of islands	125/145	or	86%
2) Grottos	124/145		86%
3) Combination of islands	107/145		74%
4) Scene of fishing boats	105/145		72%
5) Sky and clouds	91/145		63%

(17) There must be noted that 116 (80%) tourists are unsatisfied with current environment status of Ha Long city.

(18) The points that national tourists feel dissatisfied concentrate on:

1) The floating garbage has increased	102/116	or	88%
2) The sand beaches have become dirty	82/116	or	71%
3) The water cleanness has degraded	70/116	or	60%

#### c) Survey on local residents

Total number of interviewed households is 215 which is divided into groups by localities as cities, towns and districts as planned. This number practically reaches 100% of the planned assignment by both volume and the structure of the survey. The results can be summarized as following:

(1) Total number of samples households by location:

Ha Long city	37
Dong Trieu district	- 34
Cam Pha Town	32
Yen Hung district	27
Uong Bi Town	20
6 other districts	65

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1-2 persons	6%
3-4 persons	63%
5-6 persons	27%
7-8 persons	3%
more than 9 persons	1%

(3) Main occupations of households:

Coal processing industry	41	10	19%
tourist industry	5	or	2%
Private service	56	or	26%
public service	81	or	38%
Fishery	12	or	5%
Agriculture, forestry	73	or	34%
professionals	21	Oſ	10%
other	6	01	3%

(4) Monthly total income( VND/month) of households:

less than 1 million VND	47%
1-2 million VND	44%

(5) Times they visited Ha Long bay for recreational purposes:

never visit Ha Long bay:	9%
less than one time a year:	56%
2-5 times a year	33%

(6) Transportation means by which local residents use to visit Ha Long city mostly are hired cars such as taxies and buses and local line buses. There are only 2 cases of using private cars.

(7) Average stay - duration in Ha Long city :		
less than 1 day	85 cases	
1-2 days	89 cases.	

(8) The rate of local residents who expressed willingness to pay for protection and improvement of Ha Long Bay if Ha Long bay will be as image A:

No contribution	34/215	or	18%
of less than 0.1%:	42/215	or	20%
of 0.1-0.5	88/215	or	41%
of 0.5- 1%	43/215	OI	20%
of more than1%	3/215	10	1%
			•

(9) If quality of environment of Ha Long Bay would be conserved as present environmental situation ( the image B), the level of willingness of local residents to pay for it is as follows :

No contribution:	35/215	or	16%
of less than 0.1%:	45/215	or	21%
of 0.1-0.5	89/215	or	41%
of 0.5- 1%	42/215	or	20 %
of more than1%	4/215	or	2%

(10) If environmental situation of Ha Long Bay would slightly better

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( the image C), the level of willingness of local residents to pay for it is as follows :

No contribution:	23/215	or	11%
of less than 0.1%:	42/215	οι	20%
of 0.1-0.5	96/215	or	45%
of 0.5- 1%	42/215	10	20%
of more than 1%	12/215	or	6%

(11) Favorite points located near to the interviewee's residence can be set in following order:

Yen Tu.	63
Тга Со	50
Quan Lan island	30
Cua Ong temple	20
Long Tien pagoda	15

(12) Favorite points which local residents are fond of in different localities mostly are composition of view, trees and woods, spacious view, history and so on.

Besides of the above summarized results, in the process of the direct questionnaire survey, many other opinions of interviewees have been recorded. Most of them are:

- In Quang Ninh province there are many kinds of rare and precious natural resources. Unfortunately, they have been not get paid enough attention to attract foreign investment in order to improve life conditions of Quang Ninh people.
- The first stage to develop tourist industry is to protect the environment, otherwise you can't get it. Serious pollution of Ha Long Bay will destroy the beauty of landscape of Ha Long and the tourist industry.
- Ha Long Bay landscape is very beautiful. However, it is too monotonous because there is very little public games and plays on the sea.
- The cleanness of sea water must be protected to make Ha Long Bay environment better. This is only way to attract tourists. People must not to destroy the natural landscapes, otherwise they will not be found again.
- Current transportation system is too bad. It must be improved.
- City landscape planning is now in terrible situation.
- Sewage from tourist boats must be controlled.
- Waste and garbage are messy.

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# APPENDIX I

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Questionnaire to tourists and local residents

## APPENDIX I

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# Questionnaire to tourists and local residents

#### Introduction of Ha Long Bay to Interviewee

Ha Long Bay has 1,969 islands with a remarkable landscape. These islands are not only a sacred and long-standing symbol to Vietnamese, but also universally valuable from aesthetic, geological, biological and cultural points of view. So the Ha Long Bay has been inscribed as a World Natural Heritage of UNESCO since 1994.

Tourism and coal-mining industry are major economic activities along the northern coast of the Ha Long Bay (around Ha Long and Cam Pha cities). The local municipalities and enterprises have been making efforts to prevent pollution due to their increasing economic activities. In case of failure in such prevention, there will be a risk that landscape beauty and environmental functions of the Ha Long Bay are also damaged.

In order to conserve the international assets of the Ha Long Bay, we would like you to answer the following questions providing with basic data for identification and evaluation of the Bay's value.

#### **OUESTIONNAIRE TO TOURISTS**

	you are staying now :
2. Total number of days you staye	ed already and will stay in the Ha Long city this time : days
3. Your permanent residence :	(Province/State), (Nation)
4. Transportation means where ye	
(Please circle or	transportation !)
4.1 Private car	4.2 Hired car (e.g. chartered bus, taxi, etc.)
	4.4 Boat/ship 4.5 Bicycle
4.6 Local line-bus	4.7 Other ()
	Long City : (Please circle one purpose !)
5.1 Vacation	5.2 Official or private business
	er destination 5.4 Other ()
	embers : (Please circle one choice !)
	6.2 2~5 persons 6.3 6~10 persons
6.4 11~15 persons	6.5 16~20 persons 6.6 More than 21 persons
	cation in the last 10 days before coming to the Ha Long

city :

(City/Town)	(Province)	(Country)
7.1,,		
7.2	,,,	
7.3,		
7.4,		
7.5		
8. Places where you will visit on vacat	ion in 10 days after leaving th	e Ha Long city :
(City/Town)	(Province)	(Country)
8.1	-	
8.2,		
8.3,		
8.4,		
8.5,		
9. Number of your household member	s including you :	persons
10. Amount of your household's mon		
during the last 12 months :		
	in other currency (	
		,
In accompany with future economic		ment environment of the
а на ассопныну учин насис ссононис	: activates and arbaic obverog	ducing christenesses of the
Ha Long city and the Ha Long bay	will be degraded, conserved	or improved with proper
Ha Long city and the Ha Long bay environmental protection measures.	will be degraded, conserved Please envisage the followi	or improved with proper
Ha Long city and the Ha Long bay environmental protection measures, your mind, and continue to answer th	will be degraded, conserved Please envisage the followi	or improved with proper
Ha Long city and the Ha Long bay environmental protection measures. your mind, and continue to answer the Image A : Very polluted	will be degraded, conserved Please envisage the followi he questions below :	or improved with proper ng three future images in
Ha Long city and the Ha Long bay environmental protection measures, your mind, and continue to answer th	will be degraded, conserved Please envisage the followi he questions below : lluted by water contamination	or improved with proper ng three future images in , air pollution, unmanaged

#### Image B : No change - conserved as now

Essential anti-pollution measures will be carried out to let present environmental conditions remain at the same level as now, so that you can enjoy the similar services from the Ha Long bay tour like now.

Image C : Slightly cleaner water

Full-scale anti-pollution and conservation measures will be implemented, and environmental quality of the Ha Long bay could be a little bit more improved than now providing clear water for bathing and cruising.

- 11. Referring to your answer to the Question 10 above, in order to prevent severely degraded environmental situation of Ha Long bay <u>like Image A</u>, how many percentage to your household's monthly income will you donate <u>every year</u>? (Please circle a percentage level !)
  - 11.1 0 % (no interest in donation)
  - 11.2 Less than 0.1 % (=Monthly Income x 0.001)
  - 11.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
  - 11.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
  - 11.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
  - 11.6 1.5 ~ 2.0 % (=Monthly Income x 0.02)

- 11.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
- 11.8 more than 2.5 % (\_\_\_\_\_\_% of your monthly income)
- 12. Referring again to your answer to the Question 10 above, in order to conserve the present environmental situation of Ha Long bay like\_Image\_B, how many percentage to your household's monthly income will you donate <u>every\_year</u> ? (Please circle a percentage level !)
  - 12.1 0 % (no interest in donation)
  - 12.2 Less than 0.1 % (=Monthly Income x 0.001)
  - 12.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
  - 12.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
  - 12.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
  - 12.6 1.5 ~ 2.0 % (=Monthly Income x 0.02)
  - 12.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
  - 12.8 More than 2.5 % (\_\_\_\_\_\_% of your monthly income)
- 13. Referring again to your answer to the Ouestion 10 above, in order to realize slightly better environmental situation of Ha Long bay like Image C, how many percentage to your household's monthly income will you donate every year? (Please circle a percentage level !)
  - 13.1 0 % (no interest in donation)
  - 13.2 Less than 0.1 % (=Monthly Income x 0.001)
  - 13.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
  - 13.4  $0.5 \sim 1.0 \%$  (=Monthly Income x 0.01)
  - 13.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
  - 13.6  $1.5 \sim 2.0$  % (=Monthly Income x 0.02)
  - 13.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
  - 13.8 more than 2.5 % (\_\_\_\_\_\_\_% of your monthly income)
- 14. On your future vacation opportunities, you will : (Please circle one answer !)
  - 14.1 most likely visit again the Ha Long city.
  - 14.2 least likely visit again the Ha Long city.
  - 14.3 visit other places rather than Ha Long city.
- 15. Your general impression on Ha Long bay region :

(Please circle a scale between 1 and 10 for each item !)

(very b	ad←	·)						(=	>cxc	cellent)	
	1	2	3	4	5	6	7	8	9	10	
	1	2	3	4	5	6	7	8	9	10	
rants	1	2	3	4	5	6	7	8	9	10	
ts	1	2	3	4	5	6	7	8	9	10	
	1	2	3	4	5	6	7	8	9	10	
ity	1	2	3	4	5	6	7	8	9	10	
Ha Long	1	2	3	4	5	6	7	8	9	10	
ie bay	l	2	3	4	5	6	7	8	9	10	
city	1	2	3	4	5	6	7	8	9	10	
	1	2	. 3	4	5	6	7	8	9	10	
ity	1	2	3	4	5	6	7	8	9	10	
ay	1	2	3	4	5	6	7	8	9	10	
	rants its ity ity ity city ity	ity 1 ity 1 it	rants       1       2         its       1       2         ity       1       2         of Ha Long       1       2         oc bay       1       2         c city       1       2         ity       1       2         ity       1       2         ity       1       2         ity       1       2	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	12345671234567123456712345671234567123456712345671234567123456712345671234567ity1234567	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	123456789101234567891012345678910123456789101234567891012345678910123456789101123456789101234567891012345678910123456789101234567891012345678910

16. What is your favorite point of the landscape in Ha Long Bay?

Ľ

(Please put a tick on any favorite points below !)

16.1 [] Shape of islands	16.10 🔲 Combination of islands
16.2 [] Surface of islands	16.11 🗍 Sheer cliffs
16.3 🔲 Strange rocks	16.12 🗍 Grottos
16.4 [] Water color	16.13 🗍 Water clearness
16.5 🔲 Trees on the islands	16.14 🗋 Birds
16.6 [] Mangrove swamps	16.15 🔲 Coral reefs
16.7 [] Sky and clouds	16.16 🗍 Seene of fishing operation
16.8 [] Scene of lishing boats	16.17 Scene of sailing boats
16.9 🗋 Scene of anchored boats	16.18 🗍 Others
	(Please specify :)
i = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 =	in Inndranna of Hallonn Ray ?

17. Do you have any dissatisfaction about the landscape of Ha Long Bay ?

(Please put a tick !)

🗋 Yes 🗌 No

#### 18. If yes, what is the point that you feel dissatisfied ?

(Please put a tick on any points !)

- 18.1 [] The surface of islands has changed because of landslide.
- 18.2 [] The water color has become dirty.
- 18.3 The water clearness has degraded.
- 18.4 [] The floating garbage has increased.
- 18.5 [] The oil slick has increased.

- 18.10 🔲 The sand beach has become dirty.
- 18.11 🗋 The scene of fisherman village has become messy.
- 18.12 The cruising ship has become an eyesore.
- 18.13 The anchored boat has become an eyesore.
- 18.14 🔲 The landscape of mainland has become messy.
- 18.15 🗍 Others
  - (Please specify :\_\_\_\_\_)

### **OUESTIONNAIRE TO LOCAL RESIDENTS**

ł

1. Your address :	(Sub-district),	(City/Fown/District)
2. Number of your househo	Id members including you :	persons
	household members live on : (1	
	rocessing industry 3.2 To	onrism industry
•	s (restaurant, drivers, retailer, tr	•
	vant (official, policeman, etc.)	•
	restry 3.7 Professional (docto	
3.8 Other (	-	.,
A Amount of your househ	old's monthly total income (be	fore tax payment) on average
during the last 12 months	s : VND/mon	uh
<ul> <li>S You or your bousebald</li> </ul>	members have visited the Ha I	ong city or Ha Long hav for
	For working : (Please circle one	
S 1 pover	5.2 less than one time a year	$53 - 2 \sim 5 \text{ times a wear}$
	a year 5.5 more that	
	requently for recreational fishing	
etc.	requency for recreational using	s, swimming, jogging, waiking,
	ne to the coast of the Ha Long c	sity 2
	ircle one transportation, unless y	
· ·	6.2 Hired car (e.g. char	•
	bike 6.4 Boat/ship 6.5 B	
6.6.1 mail fine four	6.7 On foot 6.8 C	heyele .
0,0 Local inc-ous	then you visit the Ha Long city of	or Ha Long Bay on valuation :
7. Average stay-obtation w		you circled Item "5.1" !)
	hours/visit, or days	
	nours/visit, or days	y visit
to an	A according and a structure and a share	development, environment of the
		onserved or improved with proper
	* * *	of following three future images in
	to answer the questions below :	c tonowing three future intages in
Image A : Very polluted	o answer the questions below .	
	w much mallated by water conta	mination, air pollution, ummanaged
		nd environment becomes as bad as
	ing, eruising and commercial fisl	
Image B : No change - cc	• •	ici y at an.
		et present environmental conditions
· · · ·		by the similar services from the Ha
	• •	y me similar services from me ma
Long bay tour like now.		
Image C : Slightly cleaner	n and conservation measure	roe will be implemented and
1 covironmental quality o	r uie tha Long bay could be a-	little bit more improved than now

8. Referring to your answer to the Question 4 above, in order to prevent severely

providing clear water for bathing and cruising.

degraded environmental situation of Ha Long bay like Image A, how many percentage to your household's monthly income will you donate every year? (Please circle a percentage level !)

- 8.1 0 % (no interest in donation)
- 8.2 Less than 0.1 % (=Monthly Income x 0.001)
- 8.3  $0.1 \sim 0.5 \%$  (=Monthly Income x 0.005)
- 8.4  $0.5 \sim 1.0 \%$  (=Monthly Income x 0.01)
- 8.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
- 8.6  $1.5 \sim 2.0 \%$  (=Monthly Income x 0.02)
- 8.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
- 8.8 more than 2.5 % (\_\_\_\_\_\_ % of your monthly income)
- Referring again to your answer to the Question 4 above, in order to conserve the present environmental situation of Ha Long Bay like Image B, how many percentage to your household's monthly income will you donate every year ? (Please circle a percentage level !)
  - 9.1 0 % (no interest in donation)
  - 9.2 Less than 0.1 % (=Monthly Income x 0.001)
  - 9.3  $0.1 \sim 0.5 \%$  (=Monthly Income x 0.005)
  - 9.4  $0.5 \sim 1.0 \%$  (=Monthly Income x 0.01)
  - 9.5  $1.0 \sim 1.5 \%$  (=Monthly Income x 0.015)
  - 9.6  $1.5 \sim 2.0 \%$  (=Monthly Income x 0.02)
  - 9.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
  - 9.8 More than 2.5 % (\_\_\_\_\_\_\_% of your monthly income)
- 10. Referring again to your answer to the Question 4 above, in order to realize slightly better environmental situation of Ha Long Bay <u>like Image C</u>, how many percentage to your household's monthly income will you donate <u>every year</u>? (Please circle a percentage level !)
  - 10.1 0 % (no interest in donation)
  - 10.2 Less than 0.1 % (=Monthly Income x 0.001)
  - 10.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
  - 10.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
  - 10.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
  - 10.6  $1.5 \sim 2.0 \%$  (=Monthly Income x 0.02)
  - 10.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
  - 10.8 more than 2.5 % (\_\_\_\_\_\_% of your monthly income)

#### 11. Is there any good landscape that you willingly watch near your residence?

	- Name of the place -			ation of the p	lace -
(A) (B)	<u> </u>		·		
(C)				· · · · · · · · · · · · · · · · · · ·	
(D)	· · · · · · · · · · · · · · · · · · ·				
(E)	·	·		· · ·	
12. What is your favorite point about	above-mentio	oned plac	es?		
(Please put a tick on any favori	te points !)				
(Your favorite point)	(A)	(B)	(C)	(D) (I	E) .
12.1 Mountain				0	]

12.2	Trees and woods			[]	[]]	D	
12.3	Grassy plain		[]	[]	$\Box$		
12.4	Flower				$\Box$	[]]	
12.5	Lake and pond				[]	60	
12.6	Sea	[]		E)		$\square$	
12.7	Beach				()		
12.8	Sheer cliff		D				
12.9	Rocky shore						
12.10	Coral reef	[]					
12.11	Strange rock						
12.12	Birds and animals						
12.13	Farm				E)	$\Box$	
12.14	Orchard		[]		$\Box$	D	
12.15	Mangrove swamp			$\Box$	$\Box$		
12.16	Row of trees		$\Box$				
12.17	Row of houses and streets			$\Box$			
12.18	Buildings such as dam	[]		Ω			
12.19	Night scene				[]		
12.20	Sky and clouds						
12.21	Spacious view						
12.22	Composition of view						
12.23	Other favorite points (Pleas	e specify	/ below 1)	)			
	(Λ)						
	(B)						
	(C)						
	(D)						
	(E)						

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# APPENDIX II

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# *II-1 Summary tables of the questionnaire survey II-2 Detail results of the questionnaire survey*

# Appendix II-1 SUMMARY TABLES OF THE QUESTIONNAIRE SURVEY

This appendix shows summarisd results of the questionnaire survey to tourists and local residents of Quang Ninh provice, including:

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a) Interview of foreign tourists	145 persons,
b) Interview of local tourists	145 persons, and
c) Interview of local households	215 households, including:
— Ha Long city	37 households
Dong Trieu district	34 households
Cam Pha town	32 households
Yen Hung district	27 households
Uong Bi town	20 households
Quang Ha district	16 households
Mong Cai town	12 households
Hoanh Bo district	12 households
Tien Yen district	8 households
Van Don district	7 households
Binh Lieu district	4 households
Ba Che district	3 households
Co To district	3 households

11-25

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•·•••••••		ADDRESS FOREIGN TOURISTS									
QUESTION		NUMBER OF ANSWERS	TAIWAN	CHINA	FRENCH	EUROPE	OTHER	FOT			
		QUESTIONNAIRE CONTENTS									
		Total number of people answered	22	36	32	20	35	14			
1		Name of the hotel, motel stayed									
		Ha Long I, H, III		4	28	11	30	71			
Ē		Red River Hotel				4	4	8			
Ē		Cong Doan hotel	21	11				32			
ľ		Vuon Dao hotel	1	10		1	····-	12			
Ĩ		Hoang Tien hotel			1		L	<u> </u>			
		Minh Cuong hotel			2	1		3			
Γ		Hai Yen hotel			1		1	<u> </u>			
F		Hai Long hotel			1			1			
ſ		Van Hai hotel		9		<b> </b>		9			
		Bae Hoa hotel		1			ļ				
ľ		Floating fish cages in Ha Long Day		1	ļ		ļ	11			
ſ		Plaza hotel			<u> </u>			1			
- T		Huong Train hotel				1	l	1			
1		Rong Bien hotel				<u> </u>					
2		Total number of days-stay in Ha Long city thi	s time								
Ì		l ~ 2 days	16	20	30	16	33	1 1			
ł		3 ~ 4 days	6	13	2	4	2	2			
ł		5 ~ 6 days		1							
}		nore than 7 days		2							
3		Tourist addresses (Mentioned on "Total number of									
.3		fourist addresses (Mentioned on "Tetal number of people answered")									
4		Means of transportation to Ha Long city									
	4.1	Private car		1	5	6	5	Γī			
	4.2	Hired cat( taxies, buses)	22	36	27	14	30	L Ľ			
	4.1	Private motorcycle		1				Γ			
	4.4	Ship/boat									
	4.5	Bicycle									
	4.6										
	4,7										
5		Main purpose to visit Ha Long city									
	5.1	Vacation	17	25	29	18	29	1			
	5.2			7		2	2	1			
	5.3		5	4	2		3	1			
	5.4			1			1				
		- With Voyage du monde			(1)			(			
6		Number of tour group members									
	6.1	Alone	[ ·	1	2	1	1				
	6.2			6	11	8	13				
	6.3			12	6	5	11				
	6.4		2	4	4		7	-1			
	L		9	1 1	8	6	3				
	6.5					- <del> </del>	+'				
	6.6	≥ 21 persons	- 1 H	13	1						

# a) Summarised results of the survey to foreign tourists

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11-27

		ADDRESS FOREIGN TOURISTS						
QUESTI	ION	NUMBER OF ANSWERS	TAIWAN	CHINA	FRENCH	EUROPE	OTHER	TOFAL
	Q	UESTIUNNAIRE CONTENTS				L		
7	Places you visited in the last 10 days on vocation							
		efore coming to Ha Long city		r	r	·	1	
		o Chi Minh City	9		12	4	9	34
		la Noi City	2.		27	16	32	77
		lue City			12	9	9	30
		lai Phong City	1	1	4	<u> </u>	2	8
		Da Lat City, Lam Dong pro.	2	<b> </b>	2	3	4	11
(		Da Nang City			9	4	3	16
<u>ا ا</u>		Mong Cai Town, Quang Ninh pro.		8			.]	8
		Sa Pa, Lao Cai pro.		<u> </u>	4	2		6
		Bac Can province			}	<u> </u>		2
. h		Lao Bang province			1			
-	7.11 L	Dien Bien Phu			1		1	2
	7.12 L	Lang Son pro.	<u> </u>		1		_ <b> </b>	
[	7.13	Ioa Binh Pro.					1	1
	7.14	Ninh Binh pro.			·	1	1	2
		Ha Dong	<u> </u>				1	1
	7.16	loi An			<u> </u>	4	5	9
		Nha Trang City	<u> </u>		4	4	5	13
[ <sup>-</sup>	7.18	Quy Nhon, Binh Dinh pro.					2	2
	7.19	My Tho			1			1
	7.20	Vung Tau, Ba Ria pro.	2					2
	7.21	Phu Quoc island					1	1
	7.22	Pleiku, Tay Nguyen pro.					1	
	7.23	Provinces in China		34		1		35
	7.24	Hong Kong, China	1		2	1	2	6
		Malaysia	2		1		1	4
-		Singapore					1	1
	7.27	Manila, Philippine			1	1		2
		Bangkok, Thailand	-			1	2	3
		Cambodia					1	1
1 1.		Canada	1					1

		CONTRIBUTION	AVERAGE MONTHLY INCOME LEVEL( USS AND CHR)						•	
		RATE FROM	· · · · · · · · ·		, ,	·				
QUESTION		MONTHLY INCOME	< 1,000	1,000 ~2,000	2,000 ~3,000	3,000 ~4,000	4,000 ~5,000	> 5,000	TOTAL	
11		How many percentage to	your hot	ischold's	monthly in	come wi	ll you don	ate every	145	
		year in order to prevent severely degraded environmental situation of Ha Long								
	Bay?(Image A)									
Ì	11.1	0%	4	8	14	5	7	13	51	
	11.2	less than 0.1%	5	1	6	2	3	10	27	
	11.3	0.1~0.5%	2	6	12	3	5	4	32	
	11.4	0.5~1.0%	1	2	5	4		3	15	
Ì	11.5	1.0~1.5%	3	1	5	1		1	11	
	11.6	1.5 ~2%		1					1	
	11.7	2~2.5%			2		1		3	
Î	11.8	>2.5%	1	2	1	1			5	
12		In order to conserve the	present ei	nvironmo	ental situati	on of Ha	Long Bay	how	145	
	many percentage to your household's monthly income will you donate every									
		year? (Image B)			•	•				
	12.1	0%	3	4	9	4	6	11	37	
	12.2	less than 0.1%	6	5	4	3	1	10	29	
	12.3	0.1 ~ 0.5%	3	7	15	4	5	8	42	
	12.4	0.5 ~ 1.0%		1	8	1	1	1	12	
	12.5	1.0~1.5%	2	3	5	3	3	1	17	
	12.6	1.5 ~ 2%		1	2	1			2	
	12.7	2~2.5%	1						1	
	12.8	> 2.5%	1 1	1	2	1			5	
13	In order to realise slightly better environmental situation of Ha Long Bay, how								145	
		many percentage to your household's monthly income will you donate every								
		year? (Image C)		-1	1 0	1	1	T		
	13.1	0%	2	3	8	4	6	8	31	
	13.2	less than 0.1%	3	4	4	2	5	9	<u>22</u> 38	
			4					4	19	
1	13.4		4		8		2	4		
	13.5			3	9		2		15	
	13.6		<u> </u>	3	2	2	<sup>1</sup>		10	
	13.7				2	1		1	4	
	13.8		1	<u> </u>		2	<u> </u>		6	
14	<b></b>	In the next vacation you will							145	
	14.1	Most likely visit Ha Long Bay again							107 12	
	14.2									
	14.3	.3 Rather visit other places								

Note \* Details are in sub-table 1



# SUB-TABLE 1

Subtable 1 Survey to foreign tourists	
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4.000 5.000 1.000	┞	1 1	19	1,000 2.0
	,000 4,000		3.000	~ 2 000 ~ 3 000
	F-1		•	1
<b>F</b>			1	
2	5		4	ω 4
			m	2 3
			5	1 2
1	1			
1				5
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			3	5
2	7		5	3 2
				-1
			r4	1
			1	1
5	5		4	3 4
			<b>F</b> 4	<b>p</b> 4

	p4	¥4	₽4 ₽	
	<b>p</b> 4			
	3	<b>F-1</b>		
9	5			
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ŝ	-			
•	         			
~ 15%	1 5 2 7%	2/7 CT	0/ (-7 ~ )	1 0/ C.7

Note: 1)For question 10, there are 3 interviewees who did not tell about the income. However for questions 11,12, 13 about their contribution willingness. they answered, therefore the above 3 cases were classified in the category of under USS 1000/ month.

()//# (P)

QUESTION	QUESTION CONTENTS	1	2	3	4	5	6	7	8	9	10
15	Your general impression on Ha Long	Bay reg	gion								
15.1	Beach	4	12	13	17	20	15	13	_34	14	3
15.2	Water in the Bay		8	4	23	15	11	11		14	7
15.3	Services in restaurants		1	7	3	9	14	35	54	14	8
15.4	Foods in restaurants			5	5	10	18	30	48	17	12
15.5	Price level		2	6	7	24	23	28	30	18	7
15.6	People's hospitality	1		3	8	11	13	26	40	20	23
15.7	Transportation to Ha Long Bay	13	23	16	18	22	15	17	13	2	6
15.8	Boat service in the bay		1	7	10	14	27	30	35	11	10
15.9	Cleanness of the city	3	6	12	18	27	24	30	18	6	1
15.10	Noise and air	5	7	17	21	24	20	21	22	6	2
15.11	Scenery of the city		2	8	12	23	18	25		13	4
15.12	Scenery in the bay			1		6	2	8	21	41	66

### Question 16 Favourite points of landscape in Ha Long Bay?

Shape of islands	104	Combination of islands	60
Surface of islands	67	Sheer cliffs	54
Strange rocks	59	Grottoes	90
Water colour	42	Water cleanness	34
Trees on the islands	38	Birds	35
Mangrove swamps	20	Coral reefs	41
Sky and clouds	54	Scene of fishing operation	44
Scene of fishing boats	60	Scene of sailing boats	34
Scene of anchored boats	30	Other	1
		- Coal mine	1

### Question 17 Do you have any dissatisfaction about the landscape of Ha Long Bay?

#### Yes: 94

#### No: 51

Question 18	If yes, what is the point that you feel dissatisfied?	
	The surface of islands has changed because of landslide	26
	The water colour has become dirty	45
	The water cleanness has degraded	60
	The floating garbage has increased	53
	The oil slick has increased	40
	The trees on the islands have reduced	36
	The number of birds has reduced	51
	The area of mangrove swaps has reduced	30
	The area of coral reef has reduced	33
	The sand beach has become dirty	40
	The scene of fisherman village has become messy	33
	The cruising ship has become an eyesore	25
	The anchored boat has become an cycsore	26
	The landscape of mainland has become messy	38
	Other:	
	People destroyed natural ecosystems	2
1	- No sailing boats	1
:	- Hotels are too high	1
	- Noise in the streets	1

11-35

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		ADDRESS	NΛ	TIONAL		<u>M</u>
QUEST	108	NUMBER OF PEOPLE ANSWERED	NORTH	MIDDLE	SOUTH	ΤΟΤΑΙ
		QUESTIONNAIRE CONTENTS	REG.	REG.	REG.	
		Total number of people answered	92	25	28	145
1		Name of hotels, motels currently used by tourists		<b>.</b>		
	•••••	Ha Long hotel	8	12	9	29
1		Son Long hotel	9	6	11	26
ſ		Van Hai hotel	9			9
		Hong Ngoc hotel	20			20
[		Hai Van hotel	5	2	<u> </u>	8
		Suoi May hotel	3		2	5
		VinaCOAL guest house	10		<u> </u>	10
		Bien Dong hotel	1			7
[		Phuong Dun guest house	4		1	5
		Huong Duong hotel	2		l	2
ł.		Phuong Dong, Sao Mai hotel	4			4
		12 other hotels	11	5	4	20
2		Total number of days stay in Ha Long city this				
		time		····		<b>.</b>
		1 ~ 2 days	62	21	27	110
		3 ~ 4 days	21	3	1	25
Ì		5 ~ 6 days	5	1		6
		≥ 7 days	4	1		4
3		Address of tourists (Mentioned on "Total number of people answered")		·······	.J	
4		Means of transportation to Ha Long city				
	4.1	Private car	19	3	5	27
	4.2	Hired car( taxi, bus)	57	21	22	100
	4.3	Private motorcycle	6			6
ĺ	4.4	Ship/boat				0
	4.5	Bicycle				0
	4.6	Local bus	10	1	1	12
	4.7	Other				0
5	[	Main purpose to visit Ha Long city				
	5.1	Vacation	13	10	7	30
	5.2	Official of private business	72	15	16	103
	5.3	Only stop by for other destination	3		2	5
	5.4		4		3	7
	[	- Tourism	4		3	7
6		Number of tour group members				
	6.1	Alone	7	2	2	31
	6.2		79	18	17	114
	6.3		2	4	7	13
	6.4	11 ~ 15 persons	2	1	2	5
	6.5		1			1
			+	- <b> </b>		
	6.6	≥ 21 persons	· I - · · ·			'

# b) Summarised results of survey to national tourists

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		ADDRESS	a server out a server of the server		L TOURIS	
UEST	TION	NUMBER OF PEOPLE ANSWERED	NORTH		SOUTH	TOTAL
		QUESTIONNAIRE CONTENTS	REG.	REG.	REG.	
7		Places you visited in the last 10 days on vocation	before co	ming to Hal	Long city	
}	7.1	Hai Ninh Quang Ninh Province	5	r [		5
		Hal Minin Quang While Howitee	1			5
ł		Hai Phong	6	4	4	14
		Ha Noi	$\frac{1}{7}$	20	24	51
ł		Ba Be lake, Bac Can	1			1
		Pac Bo cave, Cao Bang pro.	1			1
		Tam Thanh cave, Lang Son pro.	1		·	1
		Moc Chau, Hoa Binh pro.	2			2
			4	5	3	12
		Hun City	+	2	2	4
		De Mana aitu		1	2	3
		Nha Trang City	<u> </u>	·	1	-
		Quy Nhon, Binh Dinh pro.		1 1		-
		Ho Chi Minh city	1		4	5
		China	$\frac{1}{2}$			2
	1.13	Places you will visit on vacation in 10 days after		J. Ralona		
8		city	icavnig u	ic na cong		
	8.1	Mong Cai, Tien Yen district, Quang Ninh pro.	11	14	13	38
	8.2			1	<u> </u>	3
	8.3	Hai Duong	+-i	+	······	1
	8.4	Ila Noi	4	4	11	19
	8.5	Hoa Binh	2		1	2
	8.6	Sa Pa, Bac Hoi, Lao Cai	2		1	2
	8.7	Yen Bai	1 1		†	1
	8.8			-	3	3
	8.9				1	1
		Huc City		1		1
		Da Nang city		1	1	i
		Ho Chi Minh city			1	1
		Dong Hung Quang Tay pro., China			2	2
9	0.13	Number of family members				
<i>.</i>		1 ~ 3 persons	13	1	2	16
	<b> </b>	4 ~ 6 persons	76	20	24	120
		$7 \sim 10 \text{ persons}$	2	4	2	8
		$\geq 11 \text{ persons}$	1			1
10		Total average monthly income(VND)	····			
10	}	< 1,000,000	3			3
		from 1,000,000 to less than 2,000,000	34	9	2	45
		from 2,000,000 to less than 3,000,000	36	10	7	53
		from 3,000,000 to less than 4,000,000	6	5	7	18
		from 4,000,000 to less than 5,000,000	$-\frac{1}{1}$	+	5	13

( Salary C

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QŬ	ESTION	CONTRIBUTION RATE	AVER/	GE MONT	HLY INCO	ME LEVEI	.( MIL. VN	D)	····
		MONTHLY INCOME	< 1	1~2	2~3	3~4	4~5		τοτλί
ΠŢ		How many percentage to your h order to prevent severely degrad	ousehold's i ed environn	monthly in sental situa	come will tion of Ha	you donat Long Bay	e every ye ? ( hnage	ar in A)	145
ľ	11.1	0%	3	25	25	10	6	7	76
	11.2	less than 0.1%		13	12	3	4	2	34
	11.3	0.1 ~ 0.5%		6	15	3		1	25
Ē	11.4	0.5 ~ 1.0%			)	2	2	3	8
	11.5	1.0 ~ 1.5%					1		1
Ì	11.6	1.5~2%							•
	11.7	2~2.5%		1					1
	11.8	>2.5%			1				
12		In order to conserve the present percentage to your household's			you donate			; B)	145
	12.1	0%	1	11	13	3	3	7	36
	12.2	less than 0.1%	2	19	11	1	3	2	38
	12.3	0.1 ~ 0.5%		13	16	- 11	3	1	-44
Ī	12.4	0.5 ~ 1.0%		1	6	l	4	1	13
Ì	12.5	1.0 ~ 1.5%		1	6	2	2	2	13
	12.6	1.5 ~ 2%			1				1
ļ	12.7	2 ~ 2.5%							
	12.8	> 2.5%		1		1			<b></b>
13		In order to realise slightly bette percentage to your household's	ion of Ha l you donate	Long Bay every yea	how many r? (Image	C)	145		
	13.1	0%	2	5	9	3	1	3	23
	13.2	less than 0.1%	1	19	11	2	3	6	40
	13.3	0.1 ~ 0.5%		12	17	7	4		40
	13.4	0.5 ~ 1.0%		7	3	4	3		17
	13.5	1.0 ~ 1.5%		1	4	1	2	2	10
	13.6	1.5 ~ 2%		1	5	1	2	2	11
	13.7	2 ~ 2.5%		-	4	1	1	1	4
	13.8	> 2.5%		-		-	1		
14		In the next vacation you will:	<u>}</u>			North region	Middle region	South region	
	14.1	Most likely visit again Ha Long city		·	ļ	50	22	23	95
	14.2	Least likely visit again Ha Long city	,					ł	1
	14.3	Visit other places rather than Ha Lor	ng city			42	3	4	49

QUESTION	QUESTION CONTENTS	1	2	3	4	5	6	7	8	9	10
15	Your general impression on Ha Long Bay region										
15.1	Beach	1	8	_7	16	15	16	52	26	4	
15.2	Water in the Bay		2	4	19	10	14	43	_36	14	3
15.3	Services in restaurants		L	3	8	22	37	57	14	3	<u> </u>
15.4	Foods in restaurants			4	7	24	21	26	58	5	
15.5	Price level	3	15	38	40	32	12	4	1		
15.6	People's hospitality	<u> </u>	1	4	6	23	29	58	15	7	2
15.7	Transportation to Ha Long Bay		21	16	28	48	24	5	3		
15.8	Boat service in the bay		2	8	26	38	31	25	11	3	L
15.9	Cleanness of the city		1	4	20	21	38	58	2		1
15.10	Noise and air	[	2	12	16	17	39	52	5	2	
15.11	Scenery of the city	I	1	8	17	12	13	52	34	8	1
15.12	Scenery in the bay	<u> </u>		1	L	3	2	4	7	74	54

#### Question 16 Favourite points of the landscape in Ha Long Bay

Shape of islands	125	Combination of islands	107
Surface of Islands	51	Sheer cliffs	70
Strange rocks	48	Grottoes	124
Water colour	59	Water cleanness	84
Tree on the islands	30	Birds	24
Mangrove swamps	33	Coral reef	42
Sky and clouds	91	Scene of fishing operation	81
Scene of fishing boats	105	Scene of sailing boats	81
Scene of anchored boats	50	Other	8
		The scene of Dawn in the bay	8

## Question 17 Do you have any dissatisfaction about the landscape of Ha Long Bay?

#### Yes: 116 No: 29

#### Question 18 If yes, what is the point that you feel dissatisfied?

The surface of islands has changed because of landslide	4
The water colour has become dirty	36
The water cleanness has degraded	70
The floating garbage has increased	102
The oil slick has increased	48
The trees on the islands have reduced	13
The number of birds has reduced	29
The area of mangrove swaps has reduced	9
The area of coral reef has reduced	10
The sand beach has become dirty	82
The scene of fisherman village has become messy	9
The cruising ship has become an eyesore	13
The anchored boat has become an eyesore	13
The landscape of mainland has become messy	19
Other:	1
- Too messy on the way to visit Ha Long Bay	1

		Address	lla long	Dong Tricu	Cam Pha	Yen Hung	Uong Bi	Other district		
Que	stion	Number of people answering the questionnaires	City	District	Town	District	Town		Total	Rate
		Contents	(1)	(2)	(3)	(4)	(5)	(6)		%
1		Number of people answered	37	34	32	27	20	65	215	100
2	·····	Total number of family members								
		$1 \sim 2$ persons	3	1	4	2		2	12	5.6
		$3 \sim 4$ persons	24	25	21	17	9	40	136	63.3
	}	5 ~ 6 persons	9	7	6	7	10	19	58	27.0
		7 ~ 8 persons	1	1		1	1	2	6	2.8
		More than 9			1			2	3	1.4
3		Main profession of family members	s							
	3.1	Coal mining processing industry	12	10	13		4	2	41	
	3.2		2		3	<u> </u>			5	
	3.3	Private services	14	5	7	11	6	13	56	
	3.4		17	13	10	7	7	27	81	<b> </b>
	3.5		2		1	3	1	5	12	<u> </u>
	3.6	And a second s	8	8	5	13	11	28	73	
	3.7		2	1	6		6	6	21	
	3.8		3			2	· 1		6	
		technicians, electricians	2	_		1	<u> </u>	_	4	
<b></b>	1	Retired	_			1	<u> </u>		1	-
		Pearl feeding workers	1			1			1	1

# c) Summarised results of the survey to local residents of Quang Ninh

		Address	Ha Long City	Dong Tricu district	Cam Pha Town	Yen Hung district	Uong Bl Town	Other district		
Que	stion	Number of people answered the questionnaires							lotal	Rate
		Contents	(1)	(2)	(3)	(4)	(5)	(6)		<i>%</i>
4		Total average monthly income of famil	y (before	tax) V	ND/m	onth				
		< 1,000,000	18	19	5	22	10	26	100	46.5
		from 1,000,000 to less than 2,000,000	18	15	20	5	7	29	94	43.7
		from 2,000,000 to less than 3,000,000	1	<u> </u>	5		3	8	17	7.91
		from 3,000,000 to less than 4,000,			1			1	2	0.93
		from 4,000,000 to less than 5,000.	000	ļ	1			1	2	0.93
	1	more than 5,000,000	<u> </u>	<u> </u>	<u> </u>	l	L	<b></b>		
5		Have visited Ha Long city and Ha Long	g Bay for	recrea	tional		es, not f			
		Never	1		ļ	8		11	20	9.3
	1	less than one time a year	11	26	17	18	10	38	120	55.8
	5.3	$2 \sim 5$ times a year	25	8	13	i	10	14	71	33
	5.4	$6 \sim 10$ times a year			1	:		2	2	0.93
	5.5	always			2			1	2	0.93
6	1	Usual means of transportation to Ha La	ong city							
	6.1	Private car	1	1	1	1		2	2	
	6.2	Hired car	1	10	3	14	10	14	51	
	6.3	Private motorbike	9	5	4	5	10	9	42	
	6.4	Boat/ship	16					3	19	
	6.5	Bicycle	4						4	
	6.6	Local line-bus	7	19	25		•	26	77	
	6.7	On foot								
	6.8	Other								
7		Average stay- duration during time vis	iting Ha	Long c	ity or	Ha Lon	g Bay c	n vacati	ดก	
		less than 4 hours/trip	1	2	3	3			9	
		4 ~ 10 hours/trip	33	2	5	15	11	10	76	
		1 ~ 2 days	2	28	23	i	9	26	89	
		3 ~ 4 days		1	1		1	15	17	
	<b> </b>	5 ~ 6 days		1		1		2	3	1
1	<b>—</b>	more than 7 days			1	1	-	1	1	1

(international states)

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		CONTRIBUTION RATE		AYE	RAGE	MONT	HLY IN		(MILLION VI	ND)
QUES		MONTHLY INCOME	<1	1~2	2~3	3~4	4~5	≥5	TOTAL	RATE %
	1		MIL.				L.,	MIL.		
8		How many percentage t	o you	house	hold's	monthl	y inco: Stustic	me Will on of H	you donate e a Loug Bay?	very year i (Image A)
		order to prevent severel	y degr	aded er		nemar			<u>39</u>	1
	8.1	0%	21	14	2		$\frac{1}{1}$		42	·
	8.2	less than 0.1%	19	20	$\frac{2}{9}$	1			88	
	8.3	0.1 ~ 0.5%	39	39					43	
	8.4	0.5 ~ 1.0%	21	19	3				2	
	8.5	1.0~1.5%		2	ļ		<b>_</b>			
	8.6	1.5 ~ 2.0%		<b></b>		<u> </u>	<u> </u>		0	
	8.7	2.0 ~ 2.5%				1	<u> </u>			
	8.8	> 2.5%	Γ						0	
9		In order to conserve the	e prese	ent envi	ironme	ental si	luation	of Ha	Long Bay, ho	w many
,	L	percentage to your hou	seholo	<u>'s mon</u>	thly in	come v	<u>vill yo</u>	u donat	e every year?	(Image B)
	9.1	0%	17	13	3	<u>   </u>			35	
	9.2	less than 0.1%	19	23	2				45	
	9.3	0.1 ~ 0.5%	43	37	9			_	89	
	9.4	0.5~1.0%	21	18	3				42	
	9.5	1.0~1.5%		3					3	
	9.6	1.5 ~ 2.0%							0	
	9.7	2.0~2.5%	1			1			1	
	9.8	> 2.5%	1						0	
10	-	In order to realise sli	ightly	better	enviro	nmenta	nl situa	tion of	Ha Long B	ay how ma
		percentage to your ho	uschol	d's mo	nthly r	ncome	will ye	ou dona	23	r,(image C)
	10.1		8	13					42	
	10.2	less than 0.1%	22				$\frac{1}{1}$			
	10.3	0.1 ~ 0.5%	45			1			96	
	10.4	0.5~1.0%	21		3				42	
	10.5	5 1.0 ~ 1.5%	4	7					11	
	10.0	5 1.5 ~ 2.0%							0	
	10.1	1 2.0 ~ 2.5%				1				
1	10.	8 > 2.5%							0	

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### Q.11 Good landscapes that you willingly watch near your residence

NAME OF THE PLACE	ADDRESS	Num, of people like this place
Yen Tu	Uong Bi district Quang Ninh province	63
	Mong Cai district Quang Ninls province	50
Tra Co		
Cua Ong pagoda	Cam Pha Town, Quang Ninh province	20
Con Son Kiep Bac pagoda	Chi Linh district Hai Duong province	9
Long Tien Pagoda & Bai Tho	Its Long city Quang Ninh province	19
the Vang Island	Van Don district Quang Ninh province	16
Quan Lan island	Van Don district Quang Ninh province	30
Temples, Pagodas		15
	Quynh pagoda, An Sinh temple, Dong Trieu district Quong Ninh province	7
	Nam Phuong Queen temple, Dong Trieu district Quang Ninh province	1
	Ong temple and Ba temple in Ba Che district Quang Ninh province	3
	Phu Hai temple in Quang Ha district Quang Ninh province	1
	House keeping sake of Mr. Ho in Co To district Quang Ninh province	1
	Yen Phu pagoda Kim Mon district Hai Duong province	1
]	Queen tempte Yen Hung Quang Ninh province	1

## Other landscapes that 1 to 5 persons like are summarised below:

LANDSCAPE	MOUNTAIN, TREE, CAVE	LAKE, POND, RIVER, BEACH, SEA BEACH	INTEGRATEO LANDSCAPE
LOCALITY	K1	К2	K3
Ouang Ha district	Cinnamon forest	Suoi Tien	Cai Chien island
	Pine forest		Mieu island
Bigh Lieu district	Pliong Dan mountain	Pac Khoc river	
		Khe Van waterfall	
tien Yea district	Truong Bia Forest	Mui Chua Port	
		Khe Tien bridge	
		Tien Yen bridge	
Meng Cai Town			Mui Ngoc, Mong Cai district
Heanh Bo district	Da Trang cave		
	Canh Tien		
	New Road Vict Hung Commune		
Yen Hung district	Uncle Ho pine mountain		
Uong Bi Town	Lung Xanh Quang Trung commune	Yen Lap Lake	
		Yen Trung Lake	
		That Mo	
Cam Plia Town	Navy cave	Bai Tu Long Bay	Cap Tien island
	Hanh cave	Vung Mieu	Nem island
		Vung Duc	Reu island
			Hon Net
			Ilon Hai
Co To district		Sand beach( in front of Ho statue)	Cy To Con island
		Pearl beach	
		Chu Dan beach	
·			
Ha Long City			Tuan Chau island
Ba Che district	-	True waterfall	

(Service)

	A	B	С	D	E	G	H	l
Aountain	40	4	5	5	16	5	2	1
Frees and woods	43	4	9	8	8	10	7	5
Grassy plain						2		1
Flower						I		3
Lake and poud							2	
Sea		17	5			5	12	L
Beach		47	2			12	9	
Sheer cliff	22				18		2	
Rocky shore	2				1	3	5	2
Coral reef						3	l	L
Strange rock						1	4	1
Birds and animals	1							3
Farm						1		
Orchard						1	<u> </u>	
Mangrove swamp								
Row of trees	16	3		2		3	2	1
Row of houses and streets		5					1	
Building such as dam	13	7	10		15	2	9	9
Night scene			2				2	1
Sky and clouds	19	3				1	3	
Spacious view	40	1	10	6	1		1	3
Composition of view	42	17	8	6	22	4	2	1
Other favourite points	34	4	14	7	3	3	3	6
Historical heritage	34	1	14	7	3	1	3	6
Scene of life in boundary area		4				1		1
Fresh water pond, fresh air		1	1			3		

# Question 12 What is your favourite point about mentioned placed?

New York

## **APPENDIX II-2**

Detail results of questionnaire survey to tourists and the local residents

Results of Questionnaire Survey to Tourists (No.1~7)

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APPENDIX II-2 Detail results of the survey on willingness of international and national tourists to pay for Halong Bay Environment

	2	-	••	5		Ŧ	-	~	┨	-															
			Survey	Rende		Trunport	noute	Naw Purpo		mbar							Places before	hte long Buy	Ì						
	ectication	ļ	1	Provence	<u> </u>	Items W	1   1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				а. 	1		a			¢	Place 3			7.00		- L	Parts	
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Hu Lowei 1         Raad         Phugenes         2          1          13         Ha Not          Ver Nime   Ver Nim   <	Ì	In Lone Bay		11	Philopener			_			4 N 9	> 			-	1	1	-	1	1	,		-	,	I
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Ho Long 1     L     Anenula     2     L     13     Ha Not     Lore Name     Den Ben     Lau Chan     Ver Nam     Den Ben     Lau     Lau     Den Ben     Lau	╏		•	Antarobo	A CONTRACT				-		10% F	:	EaX E	   1			-	1	-	1	1		1	1	1
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Results of Questionnaire Survey to Tourists (No.1-7)

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Results of Questionnaire Survey to Tourist (No. 8)

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APPENDIX IL-2 Detail results of the survey on willingness of international and national tourists to pay for Halong Bay Environment

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Results of Questionnaire Survey to Tounist (No. 8)

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Results of Questionnaire Survey to Tourist (No. 8)

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Results of Questionnaire Survey to Tourist (No. 8)

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_	4	1SSD	1,600		1,600	0	0.0	0.005	8.0	0.02	32.0	2
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۳ -	\$	USS	1.000		1,000	0	0.0	0.005	5.0	10.0	10.0	
7	4	USS	1200	1	1,200	0	0.0	100'0	1.2	100.0	1.2	p.~1
<u>د</u>	4	USS	3,200	-	3,200	10.0	32.0	510.0	48.0	0.02	64.0	
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- 2	5	USS	3,000		3,000	0.005	15.0	0.015	45.0	0.02	60.0	1
∞	4	USS	2,800		2,800	0	0.0	10'0	28.0	0.015	42.0	
6	: 9	USS	6.000	1	6,000	0.005	30.0	10.0	60.0	0.025	150.0	
10	6	USS	2,000		2,000	0	0.0	10.0	20.0	0.02	40.0	
Ξ	13	-ssn	10,000	1	10,000	•	1	•	I	•	1	
12	£	USS I	1,500		1,500	0.001	1.5	0.001	1.5	0	0.0	ю
13	4	USS-	2,400		2,400	0.005	12.0	0.005	12.0	0.015	36.0	
14	S	USS	2,000	-1	2,000	0	0.0	0	0.0	0	0.0	
15	5	USS	1,000	1	1,000	0	0.0	0	0.0	0	0.0	ы
16	Ŷ	USS	2,000		2,000	0.005	10.0	100.0	2.0	0.005	10.0	•
17	9	<b>S</b> SU	1,100		1,100	0.03	33.0	0.03	33.0	0.03	33.0	
.8	4	US5	2,000	-	2,000	0.001	2.0	0.005	10.0	0.015	30.0	
61	Ś	USS	2,500	1	2,500	100.0	2.5	0.02	50.0	0.025	620	~
20 -	4	USS	2,000	I	2,000	0	0.0	0.005	10.0	0.015	30.0	•
21	e	US5	2,700	1	2.700	0.005	13.5	10.0	27.0	<u>č10.0</u>	40.5	
22	ĥ	USS	3,000	1	3.000	0.01	30.0	0.015	45.0	0.025	75.0	
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Results of Questionnaire Survey to Tounist (No. 9-14)

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•	0.005	0.005	0	10.0	0	6		0	0.005	0	0	0.005	0.01	0.005	0.025	0.001	0.05	0.01	100.0	0.001	0	•	0.005	0	0.005	10.0	10.0	0.005	0.005	0
0.0	10.0		0.0	0.4	0.0		0.0	0.0	18.4	0.0	ł	8.0	24.0	3.9	60.09	2.4	0.01	21.0	3.6	4.3	0.0		75.0	0.0	15.0	30.0	30.0	14.5	0.0	0.0
0	100.0	0.005	0	0.005	0	, ,		0	0.005	0	0	0.005	0.005	100.0	0.015	0.001	0.05	10.0	0.001	0.001	0	0	0.03	0	0.005	0.015	0.015	0.005	0	0
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Results of Questionnaire Survey to Tounist (No. 9-14)

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10 <sup>.0</sup>	10.0	0.02	0	0.005	0.005	0.001	0	0	0.005	0.001	0.015	0.02	0.01	100:0	0.005	0.02	0	0.01	0	0	0.005	0	0	0	0	0.025	0	0	0.005
25.0	17.2	24.0	0.0	20.0	9.0	1.4	0.0	0.0	1.7	0.0	30.0	. 0.0	2.1	10.0	12.0	18.0	0.0	24.0	0.0	0.0	15.0	3.0	0.0	0.0	0.0	50.0	0.0	0.0	15.0
0.005	0.015	10.0	0	0.005	0.005	0.001	0	0	0.001	0	0.015	0	0.001	0.005	0.005	0.01	0	0.01	0	0	0.005	100'0	0	0	0	0.025	0	0	0.005
25.0	28.7	24.0	0.0	20.0	0.0	0.0	0.0	0.0	1.7	0.0	30.0	0.0	10.5	20.0	12.0	0.0	0.0	12.0	0.0	0.0	15.0	3.0	0.0	0.0	0.0	\$0.0	0.0	0.0	45.0
0.005	0.025	0.01	0	0.005	0	0	0	0	0.001	0	0.015	0	0.005	10.0	0.005	0	0	0.005	0	0	0.005	0.001	0	0	0	0.025	0	0	0.015
5,000	1,149	2,400	2,100	4,000	1,300	1,375	2,000	2,500	1,718	1,500	2,000	2,577	2,100	2,000	2,400	1,800	2,000	2.400	4,000	3,000	3,000	3,000	4,000	6,873	6,000	2.000	4,000	2,000	3.000
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5,000	2,000	2 400	2,100	4,000	1,800	8,000	2,000	2,500	10,000	1.500	2,000	15.000	2,100	2,000	2,400	1,300	2,000	2,400	4,000	3,000	3,000	3,000	4,000	40,000	6,000	2,000	4,000	2,000	3,000
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2.22	0.0	0.0	0.0	0.6	2.8	2.4	1.8	0.9	1.1	2.4	5.1	1.2	0.0	0.1	1.0	0.0	0.1	0.6 ·	3.7	2.0	0.6	6.1	1.2	7.3	3.7	0.6	9.2	0.1	9.2
cm.n	0	0	0	0.005	0.015	0.01	0.015	0.015	0.005	0.005	0.005	0.005	0	0.001	0.01	0	100'0	0.001	0.015	0.02	0.005	0.025	0.005	0.015	0.015	0.005	0.01	0.001	0.025
10.0	0.0	0.0	0.0	0.6	0.9	1.2	0.1	0.1	1.1	2.4	3.1	12.	0.0	0.0	1.5	0.0	0.1	0.6	3.7	2.4	1.8	1.2	2.4	7.3	6.4	1.8	0.9	0.1	3.7
0.005	0	0	0	0.005	0.005	0.005	0.001	0.001	0.005	0.005	0.01	0.005	0	0	0.015	0	0.001	0.001	0.015	0.025	0.015	0.005	0.01	0.015	0.02	0.015	100'0	0.001	100
300	0.0	0.0	0.0	1.2	1.9	2.4	0.6	0.9	1.1	2.4	1.5	2.4	0.0	0.1	0.5	0.0	0.1	0.6	3.7	0.1	2.4	0.2	1.2	0.0	2.4	0.6	13.8	1.8	4.4
0.045	0	0	0	10.0	0.01	0.01	0.005	0.015	0.005	0.005	0.005	10.0	0	0.001	0.005	0	0.001	0.001	0.015	100.0	0.02	0.001	0.005	0	0.01	0.005	0.015	0.015	100
2,000	4,000	3,000	3,000	122	189	244	122	61	226	489	306	244	244	98	86	122	19	119	244	86	122	244	241	489	244	122	617	អ្ន	7.76
1		-	-	8.13	8,18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	8.18	
2.000	000 <sup>*</sup> *	3,000	3,000	000 1	1.550	2.000	000 1	<u>5</u> 8	1.850	4 000	2,500	2,000	2 000	008	800	0001	- 005	5.000	2.000	808	000 1	2,000	2 000	4	2 000	000	2.50	1 000	
SSD	- SSU	uss	USS	CHR	CHR	CHR	E H	E E E E	CHR CHR	CHR	Ę	CHR	E	CHR	Ę	Ę	CHR	CHR	C H	В. Н	욠	GHR	Ę	R	CHR	CHR	Ë	В. В	
-	4	~	E.	F		- <b>F</b>	, <del>4</del>	6	m	- F	4	2	1 6	4	4	6	6	4	12	! ~		m	, et	2	- 6	. "		4	
۰ ع	88	598	5 6	5 8	8 8	6 8	2 5	; 6	6	8	56	8	26	ĕ	28	÷	10	5	2 2	2 2	105	10	201						

Results of Questionnaire Survey to Tourist (No. 9-14)

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	Ţ	E H	4 500	8.18	550	0.005	2.8	0.005	2.8	0.005	7.8	
		Ë	1,200	8.18	147	10.0	1.5	0.015	2.2	0.02	2.9	m
2		įĘ	000	818	489	0.025	12.2	0.015	7.3	0.015	7.3	
	r		000	818	611	1000	0.6	100.0	0.6	100.0	0.6	1
	- - -		00010	0.0	AXC.	y we o	12	0.015	3.7	0.005	1.2	~
81	~   ·		- MW <sub>1</sub> 2	010	17	200	00	0.015	0.9	0.005	0.3	
119	5	H CEK	Ŗ	0.13	5					2100	0	-
120	ы	CHR	1,000	8.13	122	0.025	3.1	c00.0	0.0		0.1	•
121	4	CHR	2,200	8.18	269	0.005	1.3	0.005	£.]	0.015	4.0	-   . 
12	3	ER ER	009	8.18	73	0.001	0.1	100.0	0.1	0.005	0.4	~-
1.2	5	CHR	2.000	8.18	244	0.015	3.7	0.005	1.2	0.001	0.2	
	7	S.	3 000	1.0	3,000	0.025	75.0	0.025	75.0	0.025	75.0	
	. ~	SSU	5 000	1.0	5,000	10.0	50.0	0	0.0	0.025	125.0	<b>F</b> 4
	4	135	3 000	1.0	3,000	0.01	30.0	0.005	15.0	0.005	15.0	
10		SSU	3 500	1.0	3,500	100.0	3.5	0.001	3.5	0.001	3.5	
128	6.	USS	000 1	1.0	1,000	0.005	5.0	0.005	5.0	0.005	5.0	
001	2 9	1 NSU	5 000	1.0	5,000	0.005	25.0	0	0.0	100.0	5.0	
	, , ,	NSU NSU	000.5	1.0	5,000	10.0	50.0	0,005	25.0	100'0	5.0	-1
	, ~	NUT	\$ 000	1.0	5.000	0.015	75.0	0.015	75.0	10.0	50.0	
			4 000	0.1	4.000	0	0.0	•	0.0	0	0.0	
			40.000	318	1.183	0	0.0	100.0	12	100.0	1.2	
2	0	2	70.000	33.8	2.071	10.0	20.7	0.005	10.4	0.005	10.4	
		5511	2 000	-	5.000	0.001	5.0	0.001	5.0	0.001	5.0	
No.	, v	i i	80,000	33.8	2,367	100.0	2.4	0.001	2.4	0.001	2.4	
3 5	, ,	1 I S	00001	-	10,000	0	0'0	100.0	10.0	0.005	50.0	
		S S	70.000	33.8	2,071	0.005	10.4	0.005	10.4	0.001	2.1	-
	• •	115.	, 000 ÷		5.000	100.0	5.0	100.0	5.0	0.005	25.0	n
<u> </u>	r v		2 000		5.000	0.01	5.0	0.005	25.0	0.005	25.0	
	. v	nSS	6.000	-	6,000	0	0.0	0.005	30.0	0.01	60.0	•
147	-7	<b>US</b>	1.000		4,000	100.0	4.0	0.001	4.0	0.005	20.0	
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Results of Questionnaire Survey to Tourist (No. 9-14)

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60.0	7.5	0.8	1,1	0.8	0.8	0.5	0.6	0.0	8.0	0.2	0.0	0.8	0.8	0.6	6.0	0.8	0.3	0.0	0.0	0.2	0.0	0.8	0.8	0.8	0.5	0.7	0.8	0.2	0.2
10'0	0.005	0.005	0.005	0.005	0.005	100.0	0.005	0	0.005	0.001	•	0.005	0.005	0.005	0.005	0.005	0.001	0	0	0.001	0	0.005	0.005	0.005	0.005	0.005	0.005	0.001	0.001
30.0	1.5	0.8	1.1	0.8	0.8	0.5	0.0	0.0	0.8	0.2	0.0	0.8	0.8	0.6	0.9	0.8	0.3	0.0	0.0	0.2	0.0	0.8	0.8	0.8	0.5	0.7	0.8	0.2	0.2
0.005	0.001	0.005	0.005	0.005	0.005	0.001	0	0	0.005	0.001	0	0.005	0.005	0.005	0.005	0.005	0.001	0	0	100.0	0	0.005	0.005	0.005	0.005	0.005	0.005	100'0	0.001
6.0	7.5	0.8	1.1	0.8	0.8	0.5	0.0	0.0	0.8	0.8	0.0	0.8	9.8	0.6	0.9	0.8	0.0	0.0	0.0	0.2	0.0	0.2	0.0	0.8	0.5	0.0	0.2	0.2	0.2
100.0	0.005	0.005	0.005	0.005	0.005	100.0	0	0	0.005	0.005	0	0.005	0.005	0.005	0.005	0.005	0	0	0	0.001	0	100'0	0	0.005	0.005	0	100'0	0.001	0.001
6.000	1,500	152	227	152	152	455	114	174	152	152	265	152	152	114	189	152	341	227	114	152	167	152	152	167	16	136	152	152	152
1	1	13,200	13,200	13,200	13,200	13,200	13,200	13,200	: 13,200	13,200	13,200	13,200	13,200	13,200	13.200	13,200	13,200	13,200	13,200	13,200	13,200	13,200	13.200	13,200	13,200	13,200	13,200	13,200	13,200
6.000	1,500	2,000,000	3,000,000	2,000,000	2.000,000	6,000,000	1,500,000	2,300,000	2,000.000	2,000,000	3,500,000	2,000,000	2,000,000	1,500,000	2,500,000	2,000,000	4,500.000	3,000,000	1.500,000	2,000,000	2,200,000	2,000,000	2,000,000	2,200,000	1,200,000	1,800,000	2,000,000	2,000,000	2,000,000
US5	US5	ş	Ę	Ş	Ş	Ş	ł	Ş	Q.	Ŗ	P S	Ş	Ş	Ş	ŝ	Ŗ	Ŗ	Ŗ	Ş	₿	Ę	Ŗ	R.	Ŗ	R	Ş	QN A	ł	Q.
4	0	4	7	•7	4	4	n	4	ŝ	4	S	s	Ś	4	4	•	s	11	6	\$	4	S	4	5	4	5	·^	4	4
1	145	146	147	148	149	150	151	152	153	154	155 -	156	157	158	159	160	161	162	<u>161</u>	2	165	166	167	168	169	170	1/1	12	173