PART II QUESTIONNAIRE SURVEY ON WILLINGNESS TO PAY FOR ENVIRONMENTAL VALUE

Part II Questionnaire Survey on Willingness to Pay for Environmental Value

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Chapter1 GENERAL INFORMATION

1. Introduction

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The JICA study for the Ha Long Bay Environmental Management Plan (EMP) sponsored by Japanese Government is currently in progress of implementation. Its economic and financial feasibility study on implementation of EMP will later be carefully analyzed.

For this economic and financial study, a survey for collection of opinions and points of views of tourists and local residents which will be used as basic data for assessment of the benefits coming from activity of protection of environmental quality of Ha Long Bay is very important.

Therefore, in order to implement the survey of data collection, a Contract has been signed between the JICA Study Team and the Consultants center of Science Technology and Environment of Quang Ninh province for carrying out a questionnaire survey on tourists and the local residents of Quang Ninh province, which is described below.

2. Purpose of the survey

The questionnaire survey is designed to collect opinions on following kinds of information :

- Willingness of local people and national and international tourists to pay for the environmental value of Ha Long Bay.
- The social and financial characteristics of tourists and different groups of local people of Quang Ninh.

3. Survey methodology and requirements

- 3.1 The survey data should be carried out by direct interview to fulfill the questionnaire table provided by the Study Team.
- 3.2 To implement the survey, interviewer should have following responsibility:
- People who are interviewed should be representatives of households or tourist groups.
- By the questionnaire guidelines, the interviewer must ask questions and record all the answers into the questionnaire table provided.
- Interviewer should contact the tourists visiting the study area such as Ha Long Bay, Ha Long city and Cam Pha Town.
- The Interviewer should also go to as many districts, towns and communes of Quang Ninh province as required in the survey to fulfill their duty.
- 3.3 During the interview, the interviewer should introduce to interviewees general environment aspects of Ha Long Bay and clearly describe 3 (three) images of pollution levels in Ha Long

bay that could happen in future including very polluted(Image A), no changed(image B), better water quality than now (image C).

- 3.4 The questionnaire lists should be prepared by the Consultants Center in tourist's languages such as: Vietnamese, English and Chinese.
- 3.5 All information collected by questionnaire survey should be sorted out, summarised and processed to calculate statistical data such as the average figures of every criteria.

4. The implementation volume

- 215 questionnaire samples are required for local residents in districts, towns and cities of Quang Ninh province.
- Questionnaire samples for tourists consist of 145 for foreign and 145 for national tourists. Rate of interviewed households to the total number of local residents is 0.1%, and the rate of interviewed tourists to total number of tourists who visit Ha Long city in 1997 is also 0.1%.

5. The survey products

- Interim report,
- Final report (4 copies in English, 1 in Vietnamese),
- Floppy disk containing final report and other works recorded by MS word 6.0 and Excel 5.0,
- A folder of survey questionnaire copies fulfilled,
- Summarized results of questionnaire survey, and
- A set of 15 pictures reflecting the survey practices

The above products are completed and submitted on time as required in the Contract.

Chapter 2 SURVEY RESULT ASSESSMENT

1. Reaching the targets of the survey

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Some important targets have been reached by the survey:

- All the requirements of the survey have been followed. All the answers of different interviewed groups have been objectively and seriously collected and summarized.
- Many general social aspects and the financial capability of different groups of interviewed people have been clearly reflected.

Some people refuse to declare their monthly income or refuse to answer the questionnaire. Many people (most of them have not high income) express their willing to pay for the value of Ha Long bay. In contrast, some other(including very rich people) did not express the willingness to contribute their money and effort to protect the environment of Ha Long Bay.

In general, all their assessment and opinions about the beauty of Ha Long Bay are very diverse. Other opinions on Ha Long bay such as signal of its potential environment pollution, the loss of natural landscape and their dislike on many other social aspects of Ha Long city, for example current tourist service, are also very diverse. All these opinions and points of view are carefully and faithfully recorded. Summarized results are showed in appendix II.

2. Methodology approach for the survey

The direct interview to tourists was carried out in various situations such as in the tourist boats, on the coastal road path lines, in the beaches, in restaurants and in the guest houses. For local resident interviews, the interviewers carried out the survey in the resident's house or work place. These interviews had been carried out in good manner and in friendly atmosphere so that the interviewees could openly answer the questions. In the process of interview, the interviewer introduced Ha Long bay and described the 3 images of the bay' environment: A,B,C that could happen in future, to help the interviewees easy to express their willingness to pay for protection of Ha Long Bay environment.

A careful selection of interviewees who were representatives of households or tourist groups was a preliminary principle, which was observed through the survey seriously.

3. Summarized results of the survey

a) Survey on foreign tourists:

Total questionnaire samples fulfilled are 145(100%), consisting of China: 36/145 or 25%

| Taiwan: | 22/145 | or | 15% |
|---------|--------|----|-----|
| France: | 32/145 | or | 22% |
| Europe: | 20/145 | or | 14% |
| Others: | 35/145 | or | 24% |

(1) These foreign tourists have been interviewed in 14 different guest houses and hotels. Among them, 73 persons stayed in Hotel I, II and III of Quang Ninh Tourist Company (50%), while 32 persons stayed in Cong Doan hotel (22%).

(2) The rate of people who stay 1-2 days in Ha Long city is 115/145 or 79%.

(3) Details showed in appendix 11-2.

- (4) Transportation means used by foreign tourists are mainly taxis and buses(118/145 or 81%).
- (5) The main purpose to visit Ha Long city is for vacation (recreation and rest).

(6) The rates of tourist group the number of whose members are:

| 2-5 persons | 38/145 | or | 26%. |
|-----------------------|------------|----|------|
| 6-10 persons | 34/145 | or | 23% |
| 11-15 persons or more | 69/145 | or | 48% |
| alone | only 4/145 | or | 3% |

(7) Main places visited on vocation in the past 10 days before coming to Ha Long city:

| Hanoi | 77/145 | or | 53% |
|------------------|--------|----|-----|
| China | 35/145 | or | 21% |
| Ho Chi Minh city | 34/145 | ог | 23% |
| Hue city | 30/145 | or | 21% |

(2) Main places to be visited on vocation in 10 days after leaving Ha Long city:

| (8) Main places to be visited on vocation in | a to days allo | i ioning i | In Dong |
|--|----------------|------------|---------|
| Hanoi | 43/145 | ог | 30% |
| Ho Chi Minh city | 38/145 | or | 26% |
| China | 33/145 | or | 23% |
| Thailand | 22/145 | or | 15% |
| (9) The rate of family members: | | | 600/ |
| 1-3 persons | 75/145 | or | 52% |
| 4-6 persons | 68/145 | or | 47% |
| (10) Average monthly income: | | | |
| Less than US\$ 2,000/household | 75/145 | or | 52% |
| US\$ 2000 ~ 5000/household | 60/145 | or | 41% |
| More than US\$ 5000 | 10/145 | or | 7% . |
| | | | |

C. Start

(11) The rates of people who express willingness to pay for prevention of severely degraded environment of Ha Long Bay (Image A) are as follows:

| No contribution: | 51/145 | or | 35% |
|--------------------|--------|----|-----|
| of less than 0,1%: | 27/145 | or | 19% |
| of 0.1-0.5% | 32/145 | or | 22% |
| of 0.5- 1% | 15/145 | or | 10% |
| of more than1% | 20/145 | or | 14% |

These results show that most of the interviewed people (65%) are ready to contribute 0.1% to more than 1% of their income to prevent degraded environment situation of Ha Long Bay. However there is still many people (36%) do not want to pay.

(12) If quality of environment of Ha Long Bay would be conserved as present environmental situation (the image B), the level of willingness to pay for it is as follows :

| No contribution: | 25/145 | or | 26% |
|--------------------|--------|----|-----|
| of Less than 0,1%: | 29/145 | or | 20% |
| of 0.1-0.5 | 43/145 | or | 30% |
| of 0.5- 1% | 12/145 | or | 8% |
| of more than 1% | 24/145 | or | 17% |

These results show that most of the interviewed people (74%) are ready to contribute from 0.1% to more than 1% of their income to pay for conservation of Ha Long Bay environment. However there is still many people (26%) do not want to pay for it.

(13) If environmental situation of Ha Long Bay would slightly better (the image C), the level of willingness to pay for it is as follows :

| No contribution: | 31/145 | or | 21% |
|------------------|--------|----|-----|
| Less than 0,1%: | 22/145 | or | 15% |
| 0.1-0.5 | 38/145 | or | 26% |
| 0.5-1% | 19/145 | or | 13% |
| more than 1% | 35/145 | or | 24% |

These show that there is still many people (21%) do not want to pay.

(14) The rates of tourists who want to visit Ha Long Bay again, do not want to visit Ha Long bay and better to visit another places:

| 107/145 tourists want to visit Ha Long Bay again | (74%) |
|--|-------|
| 12/145 tourists do not want to visit again | (8%) |
| 26/145 like better to visit another places | (18%) |

(15) General impression on Ha Long Bay can be summarized as follows:

Very bad (points of 1~3) : Beaches, transportation roads

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- Normal(points of 4~7) Noise, price, transportation and city landscape
- Excellent(points of 8~10) : Ha Long Bay landscape, foods, friendship atmosphere and restaurant services.

Detail assessments are given in the bellow :

| No | Aspects of Ha Long bay | Very ba | | Norma (4-7) | | Excelle (8~19) | |
|-------|---------------------------|---------|------|----------------|-----|-------------------|-----|
| 15.1 | Beaches | 29/145 | 20 % | 68/145 | 45% | 51/145 | 35% |
| 15.2 | Water in Bay | 22/145 | 15% | 63/145 | 43% | 66/145 | 46% |
| 15.3 | Service in restaurant | 8/145 | 6% | 61/145 | 42% | 76/145 | 52% |
| 15.4 | Foods | 5/145 | 3% | 63/145 | 43% | 77/145 | 53% |
| 15.5 | Price level | 8/145 | 6% | 82/145 | 65% | 55/145 | 38% |
| 15.6 | Friendship manner | 4/145 | 3% | 58/145 | 40% | 83/145 | 57% |
| 15.7 | Transportation | 52/145 | 36% | 81/145 | 56% | 25/145 | 17% |
| 15.8 | Boat services | 8/145 | 6% | 81/145 | 56% | 56/145 | 39% |
| 15.9 | Cleanliness | 21/145 | 14% | 99/145 | 68% | 25/145 | 17% |
| 15.10 | Noise and air | 29/145 | 20% | 86/145 | 59% | 30/145 | 21% |
| 15.11 | City scenery | 10/145 | 7% | 78/145 | 54% | 57/145 | 39% |
| 15.12 | Bay scenery | 1/145 | 1% | 16/145 | 11% | 28/145 | 88% |

(16) Favorite points of the landscape in Ha Long Bay.

The following points have been considered as most favorite :

| 1) Shape of islands is most interested | 104/145 | or | 72% |
|--|---------|----|-----|
| 2) Cave | 90/1A5 | or | 62% |
| 3) Surface of islands | 67/145 | or | 46% |
| 4) Scene of fishing boats | 60/145 | or | 41% |
| 5) Composition of islands | 60/145 | or | 41% |

(17) Unsatisfied opinions about Ha Long Bay

| Yes | 94/145 | or | 65% |
|-----|--------|----|-----|
| No | 51/145 | or | 35% |

(18) Among unpleased opinions, the following points are most selected:

| 1) The water cleanness has degraded | 60/94 | or | 64% |
|---------------------------------------|-------|----|-----|
| 2) The floating garbage has increased | 53/94 | or | 57% |
| 3) The number of birds has reduced | 51/94 | or | 54% |
| 4) The water color has become dirty | 45/94 | or | 48% |
| 5) The oil slick has increased | 40/94 | or | 43% |
| 6) The sand beach has become dirty | 40/94 | or | 43% |

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b) Survey on national tourists

Total number of national tourists who were interviewed as required is 145 which is divided into 3 groups :

| From the North: | 92/50 | or reach 184% of required |
|------------------|-------|---------------------------|
| From the Middle: | 25/45 | or reach 56% of required |
| From the South: | 28/50 | or reach 56% of required |

(1) Number of hotels and guest houses where 145 tourists stayed was 23. Hotels in which tourists like to stay most are Ha long, Son Long and Hong Ngoc hotel.

(2) Duration of stay:

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| 1-2 days | 110/145 | 10 | 76% |
|----------|---------|----|-----|
| 3-4 days | 25/145 | or | 17% |

(3) Address of national tourists had been recorded carefully and divided by districts and provinces (details showed in appendix III)

(4) Transportation means mostly used by tourists to go to Ha Long are:

| Hired car(taxies, mini buses): 100/ | 145 | or | 69% | |
|--------------------------------------|-------|----|-----|-----|
| Private car: | 27/14 | 5 | or | 19% |

(5) Main purposes to visit Ha Long city are:

| Official and private business: | 103/145 | or | 71% |
|-----------------------------------|---------|----|-----|
| Just to get relaxation-time only: | 30/145 | ог | 21% |

(6) Number of tour group members:

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| 2-5 persons | 114/145 | or | 79% |
|--------------|---------|----|-----|
| 6-10 persons | 13/145 | Of | 9% |

(7) Most popular places where tourists visited on vacation 10 days before visiting Ha Long Bay mostly are:

| Hanoi: | 51/145 | 10 | 35% |
|------------|--------|----|-----|
| Hai Pliong | 14/145 | ог | 10% |
| Ninh Binh | 12/145 | or | 8% |

(8) Most popular places where tourists will visit on vacation 10 days after leaving Ha Long city are:

| N | /iong Cai | • | : | 38/145 | or | 26% |
|-----|-----------|---|---|--------|----|-----|
| - F | la Noi | | | 19/145 | or | 13% |

(9) Number of household members:

| 4-6 persons | 120/145 | or | 11% |
|-------------|---------|----|-----|
| 1-3 persons | 16/145 | or | 11% |

(10) Household's average monthly income during the last 12 month of:

| 2-3 mill VND | 53/145 | or | 37% |
|----------------------|--------|----|-----|
| 1-2 mill VND | 45/145 | or | 31% |
| More than 5 mill VND | 13/145 | or | 9% |

(11) The rates of people who expressed willingness to pay for prevention of severely degraded environment of Ha Long Bay (Image A) are as follows:

| No contribution | 76/145 | or | 52% |
|--------------------|--------|----|-----|
| of less than 0,1%: | 34/145 | or | 23% |
| of 0.1-0.5 | 25/145 | or | 17% |
| of 0.5- 1% | 8/145 | or | 6% |
| of more than 1% | 2/145 | or | 1% |

(12) If quality of environment of Ha Long Bay would be conserved as present environmental situation (the image B), the level of willingness to pay for it is as follows :

| No contribution: | 36/145 | or | 25% |
|-------------------|--------|----|-----|
| of less than 0,1% | 38/145 | or | 26% |
| of 0.1-0.5%: | 44/145 | ог | 30% |
| of 0.5-1% | 13/145 | or | 9% |
| of more than 1%: | 14/145 | or | 10% |

(13) If environmental situation of Ha Long Bay would slightly better (the image C), the level of willingness to pay for it is as follows :

| No contribution: | 23/145 | 10 | 16% |
|--------------------|--------|----|------|
| of less than 0,1%: | 40/145 | or | 28% |
| of 0.1-0.5: | 40/145 | or | 28% |
| of 0.5- 1%: | 17/145 | or | 12 % |
| of more than 1%: | 25/145 | or | 17 % |

(14) Answers of tourists from different regions are quite diverse. However, in 145 questionnaires, there are 95 answers(66%) showing that the tourists want to visit Ha Long Bay again.

(15) General impression on Ha Long Bay was assessed by points from 1 to 10, in which 1~3 are very bad, 4~7 are normal and 8~10 are excellent. The results can be summarized as follows:

| No | Aspects of Ha Long Bay | Ver bad(1- | , | Nori (4~ | | Excell (8~1 | |
|------|---------------------------|---------------|-----|-------------|-----|----------------|-----|
| 15.1 | Beaches | 16/145 | 11% | 99/145 | 68% | 30/145 | 21% |
| 15.2 | Water in the bay | 6/145 | 4% | 86/145 | 59% | 53/145 | 37% |
| 15.3 | Services in restaurants | 3/145 | 2% | 124/145 | 86% | 18/145 | 12% |

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| 15.4 | foods | 4/145 | 3% | 78/145 | 54% | 63/145 | 43% |
|-------|-----------------------|--------|-----|---------|-----|---------|-----|
| 15.5 | price level | 56/145 | 39% | 88/145 | 61% | 1/145 | 1% |
| 15.6 | People's hospitality | 5/145 | 3.% | 116/145 | 80% | 24/145 | 17% |
| 15.7 | Transportation | 37/145 | 26% | 105/145 | 72% | 3/145 | 2% |
| 15.8 | Boat service | 10/145 | 7% | 121/145 | 83% | 14/145 | 10% |
| 15.9 | Cleanness of the city | 5/145 | 3% | 137/145 | 94% | 3/145 | 2% |
| 15.10 | Noise and air | 14/145 | 10% | 124/145 | 86% | 7/145 | 5% |
| 15.11 | Scenery in the city | 9/145 | 6% | 94/145 | 65% | 42/145 | 29% |
| 15,12 | Scenery in the bay | 1/145 | 1% | 9/145 | 6% | 135/145 | 93% |

This table shows that general impression of tourists on Ha Long Bay was its beauty. There are 93% opinion that Ha Long Bay is very beautiful, and 43% opinion that food in Ha Long city is excellent. Almost all items noted above have been assessed as normal level. However, 38% of the tourists think that the price level in Ha Long city is high.

(16) National tourists consider that the most favorite points in Ha Long bay are:

| 1) Shape of islands | 125/145 | or | 86% |
|---------------------------|---------|----|-----|
| 2) Grottos | 124/145 | | 86% |
| 3) Combination of islands | 107/145 | | 74% |
| 4) Scene of fishing boats | 105/145 | | 72% |
| 5) Sky and clouds | 91/145 | | 63% |

(17) There must be noted that 116 (80%) tourists are unsatisfied with current environment status of Ha Long city.

(18) The points that national tourists feel dissatisfied concentrate on:

| 1) The floating garbage has increased | 102/116 | or | 88% |
|---------------------------------------|---------|----|-----|
| 2) The sand beaches have become dirty | 82/116 | or | 71% |
| 3) The water cleanness has degraded | 70/116 | or | 60% |

c) Survey on local residents

Total number of interviewed households is 215 which is divided into groups by localities as cities, towns and districts as planned. This number practically reaches 100% of the planned assignment by both volume and the structure of the survey. The results can be summarized as following:

(1) Total number of samples households by location:

| Ha Long city | 37 |
|---------------------|------|
| Dong Trieu district | - 34 |
| Cam Pha Town | 32 |
| Yen Hung district | 27 |
| Uong Bi Town | 20 |
| 6 other districts | 65 |
| | |

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| 1-2 persons | 6% |
|---------------------|-----|
| 3-4 persons | 63% |
| 5-6 persons | 27% |
| 7-8 persons | 3% |
| more than 9 persons | 1% |

(3) Main occupations of households:

| Coal processing industry | 41 | 10 | 19% |
|--------------------------|----|----|-----|
| tourist industry | 5 | or | 2% |
| Private service | 56 | or | 26% |
| public service | 81 | or | 38% |
| Fishery | 12 | or | 5% |
| Agriculture, forestry | 73 | or | 34% |
| professionals | 21 | Oſ | 10% |
| other | 6 | 01 | 3% |

(4) Monthly total income(VND/month) of households:

| less than 1 million VND | 47% |
|-------------------------|-----|
| 1-2 million VND | 44% |

(5) Times they visited Ha Long bay for recreational purposes:

| never visit Ha Long bay: | 9% |
|----------------------------|-----|
| less than one time a year: | 56% |
| 2-5 times a year | 33% |

(6) Transportation means by which local residents use to visit Ha Long city mostly are hired cars such as taxies and buses and local line buses. There are only 2 cases of using private cars.

| (7) Average stay - duration in Ha Long city : | | |
|---|-----------|--|
| less than 1 day | 85 cases | |
| 1-2 days | 89 cases. | |

(8) The rate of local residents who expressed willingness to pay for protection and improvement of Ha Long Bay if Ha Long bay will be as image A:

| No contribution | 34/215 | or | 18% |
|--------------------|--------|----|-----|
| of less than 0.1%: | 42/215 | or | 20% |
| of 0.1-0.5 | 88/215 | or | 41% |
| of 0.5- 1% | 43/215 | OI | 20% |
| of more than1% | 3/215 | 10 | 1% |
| | | | • |

(9) If quality of environment of Ha Long Bay would be conserved as present environmental situation (the image B), the level of willingness of local residents to pay for it is as follows :

| No contribution: | 35/215 | or | 16% |
|--------------------|--------|----|------|
| of less than 0.1%: | 45/215 | or | 21% |
| of 0.1-0.5 | 89/215 | or | 41% |
| of 0.5- 1% | 42/215 | or | 20 % |
| of more than1% | 4/215 | or | 2% |

(10) If environmental situation of Ha Long Bay would slightly better

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(the image C), the level of willingness of local residents to pay for it is as follows :

| No contribution: | 23/215 | or | 11% |
|--------------------|--------|----|-----|
| of less than 0.1%: | 42/215 | οι | 20% |
| of 0.1-0.5 | 96/215 | or | 45% |
| of 0.5- 1% | 42/215 | 10 | 20% |
| of more than 1% | 12/215 | or | 6% |

(11) Favorite points located near to the interviewee's residence can be set in following order:

| Yen Tu. | 63 |
|------------------|----|
| Тга Со | 50 |
| Quan Lan island | 30 |
| Cua Ong temple | 20 |
| Long Tien pagoda | 15 |

(12) Favorite points which local residents are fond of in different localities mostly are composition of view, trees and woods, spacious view, history and so on.

Besides of the above summarized results, in the process of the direct questionnaire survey, many other opinions of interviewees have been recorded. Most of them are:

- In Quang Ninh province there are many kinds of rare and precious natural resources. Unfortunately, they have been not get paid enough attention to attract foreign investment in order to improve life conditions of Quang Ninh people.
- The first stage to develop tourist industry is to protect the environment, otherwise you can't get it. Serious pollution of Ha Long Bay will destroy the beauty of landscape of Ha Long and the tourist industry.
- Ha Long Bay landscape is very beautiful. However, it is too monotonous because there is very little public games and plays on the sea.
- The cleanness of sea water must be protected to make Ha Long Bay environment better. This is only way to attract tourists. People must not to destroy the natural landscapes, otherwise they will not be found again.
- Current transportation system is too bad. It must be improved.
- City landscape planning is now in terrible situation.
- Sewage from tourist boats must be controlled.
- Waste and garbage are messy.

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APPENDIX I

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Questionnaire to tourists and local residents

APPENDIX I

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Questionnaire to tourists and local residents

Introduction of Ha Long Bay to Interviewee

Ha Long Bay has 1,969 islands with a remarkable landscape. These islands are not only a sacred and long-standing symbol to Vietnamese, but also universally valuable from aesthetic, geological, biological and cultural points of view. So the Ha Long Bay has been inscribed as a World Natural Heritage of UNESCO since 1994.

Tourism and coal-mining industry are major economic activities along the northern coast of the Ha Long Bay (around Ha Long and Cam Pha cities). The local municipalities and enterprises have been making efforts to prevent pollution due to their increasing economic activities. In case of failure in such prevention, there will be a risk that landscape beauty and environmental functions of the Ha Long Bay are also damaged.

In order to conserve the international assets of the Ha Long Bay, we would like you to answer the following questions providing with basic data for identification and evaluation of the Bay's value.

OUESTIONNAIRE TO TOURISTS

| | you are staying now : |
|-----------------------------------|--|
| 2. Total number of days you staye | ed already and will stay in the Ha Long city this time : days |
| 3. Your permanent residence : | (Province/State), (Nation) |
| 4. Transportation means where ye | |
| (Please circle or | transportation !) |
| 4.1 Private car | 4.2 Hired car (e.g. chartered bus, taxi, etc.) |
| | 4.4 Boat/ship 4.5 Bicycle |
| 4.6 Local line-bus | 4.7 Other () |
| | Long City : (Please circle one purpose !) |
| 5.1 Vacation | 5.2 Official or private business |
| | er destination 5.4 Other () |
| | embers : (Please circle one choice !) |
| | 6.2 2~5 persons 6.3 6~10 persons |
| 6.4 11~15 persons | 6.5 16~20 persons 6.6 More than 21 persons |
| | cation in the last 10 days before coming to the Ha Long |

city :

| (City/Town) | (Province) | (Country) |
|--|---|--|
| 7.1,, | | |
| 7.2 | ,,, | |
| 7.3, | | |
| 7.4, | | |
| 7.5 | | |
| 8. Places where you will visit on vacat | ion in 10 days after leaving th | e Ha Long city : |
| (City/Town) | (Province) | (Country) |
| 8.1 | - | |
| 8.2, | | |
| 8.3, | | |
| 8.4, | | |
| 8.5, | | |
| 9. Number of your household member | s including you : | persons |
| 10. Amount of your household's mon | | |
| during the last 12 months : | | |
| | in other currency (| |
| | | , |
| In accompany with future economic | | ment environment of the |
| а на ассопныну учин насис ссононис | : activates and arbaic obverog | ducing christenesses of the |
| | | |
| Ha Long city and the Ha Long bay | will be degraded, conserved | or improved with proper |
| Ha Long city and the Ha Long bay environmental protection measures. | will be degraded, conserved Please envisage the followi | or improved with proper |
| Ha Long city and the Ha Long bay environmental protection measures, your mind, and continue to answer th | will be degraded, conserved Please envisage the followi | or improved with proper |
| Ha Long city and the Ha Long bay environmental protection measures. your mind, and continue to answer the Image A : Very polluted | will be degraded, conserved Please envisage the followi he questions below : | or improved with proper ng three future images in |
| Ha Long city and the Ha Long bay environmental protection measures, your mind, and continue to answer th | will be degraded, conserved Please envisage the followi he questions below : lluted by water contamination | or improved with proper ng three future images in , air pollution, unmanaged |

Image B : No change - conserved as now

Essential anti-pollution measures will be carried out to let present environmental conditions remain at the same level as now, so that you can enjoy the similar services from the Ha Long bay tour like now.

Image C : Slightly cleaner water

Full-scale anti-pollution and conservation measures will be implemented, and environmental quality of the Ha Long bay could be a little bit more improved than now providing clear water for bathing and cruising.

- 11. Referring to your answer to the Question 10 above, in order to prevent severely degraded environmental situation of Ha Long bay <u>like Image A</u>, how many percentage to your household's monthly income will you donate <u>every year</u>? (Please circle a percentage level !)
 - 11.1 0 % (no interest in donation)
 - 11.2 Less than 0.1 % (=Monthly Income x 0.001)
 - 11.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
 - 11.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
 - 11.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
 - 11.6 1.5 ~ 2.0 % (=Monthly Income x 0.02)

- 11.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
- 11.8 more than 2.5 % (______% of your monthly income)
- 12. Referring again to your answer to the Question 10 above, in order to conserve the present environmental situation of Ha Long bay like_Image_B, how many percentage to your household's monthly income will you donate <u>every_year</u> ? (Please circle a percentage level !)
 - 12.1 0 % (no interest in donation)
 - 12.2 Less than 0.1 % (=Monthly Income x 0.001)
 - 12.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
 - 12.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
 - 12.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
 - 12.6 1.5 ~ 2.0 % (=Monthly Income x 0.02)
 - 12.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
 - 12.8 More than 2.5 % (______% of your monthly income)
- 13. Referring again to your answer to the Ouestion 10 above, in order to realize slightly better environmental situation of Ha Long bay like Image C, how many percentage to your household's monthly income will you donate every year? (Please circle a percentage level !)
 - 13.1 0 % (no interest in donation)
 - 13.2 Less than 0.1 % (=Monthly Income x 0.001)
 - 13.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
 - 13.4 $0.5 \sim 1.0 \%$ (=Monthly Income x 0.01)
 - 13.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
 - 13.6 $1.5 \sim 2.0$ % (=Monthly Income x 0.02)
 - 13.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
 - 13.8 more than 2.5 % (_______% of your monthly income)
- 14. On your future vacation opportunities, you will : (Please circle one answer !)
 - 14.1 most likely visit again the Ha Long city.
 - 14.2 least likely visit again the Ha Long city.
 - 14.3 visit other places rather than Ha Long city.
- 15. Your general impression on Ha Long bay region :

(Please circle a scale between 1 and 10 for each item !)

| (very b | ad← | ·) | | | | | | (= | >cxc | cellent) | |
|---------|--|--|--|--|--|--|--|---|--|--|--|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| rants | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| ts | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| ity | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| Ha Long | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| ie bay | l | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| city | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| | 1 | 2 | . 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| ity | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| ay | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| | rants its ity ity ity city ity | ity 1 ity 1 it | rants 1 2 its 1 2 ity 1 2 of Ha Long 1 2 oc bay 1 2 c city 1 2 ity 1 2 ity 1 2 ity 1 2 ity 1 2 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | 12345671234567123456712345671234567123456712345671234567123456712345671234567ity1234567 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | 123456789101234567891012345678910123456789101234567891012345678910123456789101123456789101234567891012345678910123456789101234567891012345678910 |

16. What is your favorite point of the landscape in Ha Long Bay?

Ľ

(Please put a tick on any favorite points below !)

| 16.1 [] Shape of islands | 16.10 🔲 Combination of islands |
|---|------------------------------------|
| 16.2 [] Surface of islands | 16.11 🗍 Sheer cliffs |
| 16.3 🔲 Strange rocks | 16.12 🗍 Grottos |
| 16.4 [] Water color | 16.13 🗍 Water clearness |
| 16.5 🔲 Trees on the islands | 16.14 🗋 Birds |
| 16.6 [] Mangrove swamps | 16.15 🔲 Coral reefs |
| 16.7 [] Sky and clouds | 16.16 🗍 Seene of fishing operation |
| 16.8 [] Scene of lishing boats | 16.17 Scene of sailing boats |
| 16.9 🗋 Scene of anchored boats | 16.18 🗍 Others |
| | (Please specify :) |
| i = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 = 1 = | in Inndranna of Hallonn Ray ? |

17. Do you have any dissatisfaction about the landscape of Ha Long Bay ?

(Please put a tick !)

🗋 Yes 🗌 No

18. If yes, what is the point that you feel dissatisfied ?

(Please put a tick on any points !)

- 18.1 [] The surface of islands has changed because of landslide.
- 18.2 [] The water color has become dirty.
- 18.3 The water clearness has degraded.
- 18.4 [] The floating garbage has increased.
- 18.5 [] The oil slick has increased.

- 18.10 🔲 The sand beach has become dirty.
- 18.11 🗋 The scene of fisherman village has become messy.
- 18.12 The cruising ship has become an eyesore.
- 18.13 The anchored boat has become an eyesore.
- 18.14 🔲 The landscape of mainland has become messy.
- 18.15 🗍 Others
 - (Please specify :_____)

OUESTIONNAIRE TO LOCAL RESIDENTS

ł

| 1. Your address : | (Sub-district), | (City/Fown/District) |
|---|---|--------------------------------------|
| 2. Number of your househo | Id members including you : | persons |
| | household members live on : (1 | |
| | rocessing industry 3.2 To | onrism industry |
| • | s (restaurant, drivers, retailer, tr | • |
| | vant (official, policeman, etc.) | • |
| | restry 3.7 Professional (docto | |
| 3.8 Other (| - | ., |
| A Amount of your househ | old's monthly total income (be | fore tax payment) on average |
| during the last 12 months | s : VND/mon | uh |
| S You or your bousebald | members have visited the Ha I | ong city or Ha Long hav for |
| | For working : (Please circle one | |
| S 1 pover | 5.2 less than one time a year | $53 - 2 \sim 5 \text{ times a wear}$ |
| | a year 5.5 more that | |
| | requently for recreational fishing | |
| etc. | requency for recreational using | s, swimming, jogging, waiking, |
| | ne to the coast of the Ha Long c | sity 2 |
| | ircle one transportation, unless y | |
| · · | 6.2 Hired car (e.g. char | • |
| | bike 6.4 Boat/ship 6.5 B | |
| 6.6.1 mail fine four | 6.7 On foot 6.8 C | heyele . |
| 0,0 Local inc-ous | then you visit the Ha Long city of | or Ha Long Bay on valuation : |
| 7. Average stay-obtation w | | you circled Item "5.1" !) |
| | hours/visit, or days | |
| | nours/visit, or days | y visit |
| to an | A according and a structure and a share | development, environment of the |
| | | onserved or improved with proper |
| | * * * | of following three future images in |
| | to answer the questions below : | c tonowing three future intages in |
| Image A : Very polluted | o answer the questions below . | |
| | w much mallated by water conta | mination, air pollution, ummanaged |
| | | nd environment becomes as bad as |
| | ing, eruising and commercial fisl | |
| Image B : No change - cc | • • | ici y at an. |
| | | et present environmental conditions |
| · · · · | | by the similar services from the Ha |
| | • • | y me similar services from me ma |
| Long bay tour like now. | | |
| Image C : Slightly cleaner | n and conservation measure | roe will be implemented and |
| | | |
| 1 covironmental quality o | r uie tha Long bay could be a- | little bit more improved than now |

8. Referring to your answer to the Question 4 above, in order to prevent severely

providing clear water for bathing and cruising.

degraded environmental situation of Ha Long bay like Image A, how many percentage to your household's monthly income will you donate every year? (Please circle a percentage level !)

- 8.1 0 % (no interest in donation)
- 8.2 Less than 0.1 % (=Monthly Income x 0.001)
- 8.3 $0.1 \sim 0.5 \%$ (=Monthly Income x 0.005)
- 8.4 $0.5 \sim 1.0 \%$ (=Monthly Income x 0.01)
- 8.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
- 8.6 $1.5 \sim 2.0 \%$ (=Monthly Income x 0.02)
- 8.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
- 8.8 more than 2.5 % (______ % of your monthly income)
- Referring again to your answer to the Question 4 above, in order to conserve the present environmental situation of Ha Long Bay like Image B, how many percentage to your household's monthly income will you donate every year ? (Please circle a percentage level !)
 - 9.1 0 % (no interest in donation)
 - 9.2 Less than 0.1 % (=Monthly Income x 0.001)
 - 9.3 $0.1 \sim 0.5 \%$ (=Monthly Income x 0.005)
 - 9.4 $0.5 \sim 1.0 \%$ (=Monthly Income x 0.01)
 - 9.5 $1.0 \sim 1.5 \%$ (=Monthly Income x 0.015)
 - 9.6 $1.5 \sim 2.0 \%$ (=Monthly Income x 0.02)
 - 9.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
 - 9.8 More than 2.5 % (_______% of your monthly income)
- 10. Referring again to your answer to the Question 4 above, in order to realize slightly better environmental situation of Ha Long Bay <u>like Image C</u>, how many percentage to your household's monthly income will you donate <u>every year</u>? (Please circle a percentage level !)
 - 10.1 0 % (no interest in donation)
 - 10.2 Less than 0.1 % (=Monthly Income x 0.001)
 - 10.3 0.1 ~ 0.5 % (=Monthly Income x 0.005)
 - 10.4 0.5 ~ 1.0 % (=Monthly Income x 0.01)
 - 10.5 1.0 ~ 1.5 % (=Monthly Income x 0.015)
 - 10.6 $1.5 \sim 2.0 \%$ (=Monthly Income x 0.02)
 - 10.7 2.0 ~ 2.5 % (=Monthly Income x 0.025)
 - 10.8 more than 2.5 % (______% of your monthly income)

11. Is there any good landscape that you willingly watch near your residence?

| | - Name of the place - | | | ation of the p | lace - |
|---------------------------------------|---------------------------------------|-----------|-----|---------------------------------------|--------|
| (A) (B) | <u> </u> | | · | | |
| (C) | | | | · · · · · · · · · · · · · · · · · · · | |
| (D) | · · · · · · · · · · · · · · · · · · · | | | | |
| (E) | · | · | | · · · | |
| 12. What is your favorite point about | above-mentio | oned plac | es? | | |
| (Please put a tick on any favori | te points !) | | | | |
| (Your favorite point) | (A) | (B) | (C) | (D) (I | E) . |
| 12.1 Mountain | | | | 0 |] |

| 12.2 | Trees and woods | | | [] | []] | D | |
|-------|------------------------------|-----------|------------|--------|--------|-----------|--|
| 12.3 | Grassy plain | | [] | [] | \Box | | |
| 12.4 | Flower | | | | \Box | []] | |
| 12.5 | Lake and pond | | | | [] | 60 | |
| 12.6 | Sea | [] | | E) | | \square | |
| 12.7 | Beach | | | | () | | |
| 12.8 | Sheer cliff | | D | | | | |
| 12.9 | Rocky shore | | | | | | |
| 12.10 | Coral reef | [] | | | | | |
| 12.11 | Strange rock | | | | | | |
| 12.12 | Birds and animals | | | | | | |
| 12.13 | Farm | | | | E) | \Box | |
| 12.14 | Orchard | | [] | | \Box | D | |
| 12.15 | Mangrove swamp | | | \Box | \Box | | |
| 12.16 | Row of trees | | \Box | | | | |
| 12.17 | Row of houses and streets | | | \Box | | | |
| 12.18 | Buildings such as dam | [] | | Ω | | | |
| 12.19 | Night scene | | | | [] | | |
| 12.20 | Sky and clouds | | | | | | |
| 12.21 | Spacious view | | | | | | |
| 12.22 | Composition of view | | | | | | |
| 12.23 | Other favorite points (Pleas | e specify | / below 1) |) | | | |
| | (Λ) | | | | | | |
| | (B) | | | | | | |
| | (C) | | | | | | |
| | (D) | | | | | | |
| | (E) | | | | | | |

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APPENDIX II

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II-1 Summary tables of the questionnaire survey II-2 Detail results of the questionnaire survey

Appendix II-1 SUMMARY TABLES OF THE QUESTIONNAIRE SURVEY

This appendix shows summarisd results of the questionnaire survey to tourists and local residents of Quang Ninh provice, including:

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| a) Interview of foreign tourists | 145 persons, |
|----------------------------------|----------------------------|
| b) Interview of local tourists | 145 persons, and |
| c) Interview of local households | 215 households, including: |
| — Ha Long city | 37 households |
| Dong Trieu district | 34 households |
| Cam Pha town | 32 households |
| Yen Hung district | 27 households |
| Uong Bi town | 20 households |
| Quang Ha district | 16 households |
| Mong Cai town | 12 households |
| Hoanh Bo district | 12 households |
| Tien Yen district | 8 households |
| Van Don district | 7 households |
| Binh Lieu district | 4 households |
| Ba Che district | 3 households |
| Co To district | 3 households |

11-25

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| •·••••••• | | ADDRESS FOREIGN TOURISTS | | | | | | | | | |
|-----------|-----|--|--------|-------|----------|----------------|-------|----------|--|--|--|
| QUESTION | | NUMBER OF ANSWERS | TAIWAN | CHINA | FRENCH | EUROPE | OTHER | FOT | | | |
| | | QUESTIONNAIRE CONTENTS | | | | | | | | | |
| | | Total number of people answered | 22 | 36 | 32 | 20 | 35 | 14 | | | |
| 1 | | Name of the hotel, motel stayed | | | | | | | | | |
| | | Ha Long I, H, III | | 4 | 28 | 11 | 30 | 71 | | | |
| Ē | | Red River Hotel | | | | 4 | 4 | 8 | | | |
| Ē | | Cong Doan hotel | 21 | 11 | | | | 32 | | | |
| ľ | | Vuon Dao hotel | 1 | 10 | | 1 | ····- | 12 | | | |
| Ĩ | | Hoang Tien hotel | | | 1 | | L | <u> </u> | | | |
| | | Minh Cuong hotel | | | 2 | 1 | | 3 | | | |
| Γ | | Hai Yen hotel | | | 1 | | 1 | <u> </u> | | | |
| F | | Hai Long hotel | | | 1 | | | 1 | | | |
| ſ | | Van Hai hotel | | 9 | | | | 9 | | | |
| | | Bae Hoa hotel | | 1 | | | ļ | | | | |
| ľ | | Floating fish cages in Ha Long Day | | 1 | ļ | | ļ | 11 | | | |
| ſ | | Plaza hotel | | | <u> </u> | | | 1 | | | |
| - T | | Huong Train hotel | | | | 1 | l | 1 | | | |
| 1 | | Rong Bien hotel | | | | <u> </u> | | | | | |
| 2 | | Total number of days-stay in Ha Long city thi | s time | | | | | | | | |
| Ì | | l ~ 2 days | 16 | 20 | 30 | 16 | 33 | 1 1 | | | |
| ł | | 3 ~ 4 days | 6 | 13 | 2 | 4 | 2 | 2 | | | |
| ł | | 5 ~ 6 days | | 1 | | | | | | | |
| } | | nore than 7 days | | 2 | | | | | | | |
| 3 | | Tourist addresses (Mentioned on "Total number of | | | | | | | | | |
| .3 | | fourist addresses (Mentioned on "Tetal number of people answered") | | | | | | | | | |
| 4 | | Means of transportation to Ha Long city | | | | | | | | | |
| | 4.1 | Private car | | 1 | 5 | 6 | 5 | Γī | | | |
| | 4.2 | Hired cat(taxies, buses) | 22 | 36 | 27 | 14 | 30 | L Ľ | | | |
| | 4.1 | Private motorcycle | | 1 | | | | Γ | | | |
| | 4.4 | Ship/boat | | | | | | | | | |
| | 4.5 | Bicycle | | | | | | | | | |
| | 4.6 | | | | | | | | | | |
| | 4,7 | | | | | | | | | | |
| 5 | | Main purpose to visit Ha Long city | | | | | | | | | |
| | 5.1 | Vacation | 17 | 25 | 29 | 18 | 29 | 1 | | | |
| | 5.2 | | | 7 | | 2 | 2 | 1 | | | |
| | 5.3 | | 5 | 4 | 2 | | 3 | 1 | | | |
| | 5.4 | | | 1 | | | 1 | | | | |
| | | - With Voyage du monde | | | (1) | | | (| | | |
| 6 | | Number of tour group members | | | | | | | | | |
| | 6.1 | Alone | [· | 1 | 2 | 1 | 1 | | | | |
| | 6.2 | | | 6 | 11 | 8 | 13 | | | | |
| | 6.3 | | | 12 | 6 | 5 | 11 | | | | |
| | 6.4 | | 2 | 4 | 4 | | 7 | -1 | | | |
| | L | | 9 | 1 1 | 8 | 6 | 3 | | | | |
| | 6.5 | | | | | - | +' | | | | |
| | 6.6 | ≥ 21 persons | - 1 H | 13 | 1 | | | | | | |

a) Summarised results of the survey to foreign tourists

HOME WAS

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11-27

| | | ADDRESS FOREIGN TOURISTS | | | | | | |
|----------------|--|--------------------------------|----------|----------|----------|----------|------------|-------|
| QUESTI | ION | NUMBER OF ANSWERS | TAIWAN | CHINA | FRENCH | EUROPE | OTHER | TOFAL |
| | Q | UESTIUNNAIRE CONTENTS | | | | L | | |
| 7 | Places you visited in the last 10 days on vocation | | | | | | | |
| | | efore coming to Ha Long city | | r | r | · | 1 | |
| | | o Chi Minh City | 9 | | 12 | 4 | 9 | 34 |
| | | la Noi City | 2. | | 27 | 16 | 32 | 77 |
| | | lue City | | | 12 | 9 | 9 | 30 |
| | | lai Phong City | 1 | 1 | 4 | <u> </u> | 2 | 8 |
| | | Da Lat City, Lam Dong pro. | 2 | | 2 | 3 | 4 | 11 |
| (| | Da Nang City | | | 9 | 4 | 3 | 16 |
| <u>ا ا</u> | | Mong Cai Town, Quang Ninh pro. | | 8 | | | .] | 8 |
| | | Sa Pa, Lao Cai pro. | | <u> </u> | 4 | 2 | | 6 |
| | | Bac Can province | | | } | <u> </u> | | 2 |
| . h | | Lao Bang province | | | 1 | | | |
| - | 7.11 L | Dien Bien Phu | | | 1 | | 1 | 2 |
| | 7.12 L | Lang Son pro. | <u> </u> | | 1 | | _ | |
| [| 7.13 | Ioa Binh Pro. | | | | | 1 | 1 |
| | 7.14 | Ninh Binh pro. | | | · | 1 | 1 | 2 |
| | | Ha Dong | <u> </u> | | | | 1 | 1 |
| | 7.16 | loi An | | | <u> </u> | 4 | 5 | 9 |
| | | Nha Trang City | <u> </u> | | 4 | 4 | 5 | 13 |
| [⁻ | 7.18 | Quy Nhon, Binh Dinh pro. | | | | | 2 | 2 |
| | 7.19 | My Tho | | | 1 | | | 1 |
| | 7.20 | Vung Tau, Ba Ria pro. | 2 | | | | | 2 |
| | 7.21 | Phu Quoc island | | | | | 1 | 1 |
| | 7.22 | Pleiku, Tay Nguyen pro. | | | | | 1 | |
| | 7.23 | Provinces in China | | 34 | | 1 | | 35 |
| | 7.24 | Hong Kong, China | 1 | | 2 | 1 | 2 | 6 |
| | | Malaysia | 2 | | 1 | | 1 | 4 |
| - | | Singapore | | | | | 1 | 1 |
| | 7.27 | Manila, Philippine | | | 1 | 1 | | 2 |
| | | Bangkok, Thailand | - | | | 1 | 2 | 3 |
| | | Cambodia | | | | | 1 | 1 |
| 1 1. | | Canada | 1 | | | | | 1 |

| | | CONTRIBUTION | AVERAGE MONTHLY INCOME LEVEL(USS AND CHR) | | | | | | • | |
|----------|---|---|---|-----------------|-----------------|-----------------|-----------------|-----------|-----------------|--|
| | | RATE FROM | · · · · · · · · · | | , , | · | | | | |
| QUESTION | | MONTHLY INCOME | < 1,000 | 1,000 ~2,000 | 2,000 ~3,000 | 3,000 ~4,000 | 4,000 ~5,000 | > 5,000 | TOTAL | |
| 11 | | How many percentage to | your hot | ischold's | monthly in | come wi | ll you don | ate every | 145 | |
| | | year in order to prevent severely degraded environmental situation of Ha Long | | | | | | | | |
| | Bay?(Image A) | | | | | | | | | |
| Ì | 11.1 | 0% | 4 | 8 | 14 | 5 | 7 | 13 | 51 | |
| | 11.2 | less than 0.1% | 5 | 1 | 6 | 2 | 3 | 10 | 27 | |
| | 11.3 | 0.1~0.5% | 2 | 6 | 12 | 3 | 5 | 4 | 32 | |
| | 11.4 | 0.5~1.0% | 1 | 2 | 5 | 4 | | 3 | 15 | |
| Ì | 11.5 | 1.0~1.5% | 3 | 1 | 5 | 1 | | 1 | 11 | |
| | 11.6 | 1.5 ~2% | | 1 | | | | | 1 | |
| | 11.7 | 2~2.5% | | | 2 | | 1 | | 3 | |
| Î | 11.8 | >2.5% | 1 | 2 | 1 | 1 | | | 5 | |
| 12 | | In order to conserve the | present ei | nvironmo | ental situati | on of Ha | Long Bay | how | 145 | |
| | many percentage to your household's monthly income will you donate every | | | | | | | | | |
| | | year? (Image B) | | | • | • | | | | |
| | 12.1 | 0% | 3 | 4 | 9 | 4 | 6 | 11 | 37 | |
| | 12.2 | less than 0.1% | 6 | 5 | 4 | 3 | 1 | 10 | 29 | |
| | 12.3 | 0.1 ~ 0.5% | 3 | 7 | 15 | 4 | 5 | 8 | 42 | |
| | 12.4 | 0.5 ~ 1.0% | | 1 | 8 | 1 | 1 | 1 | 12 | |
| | 12.5 | 1.0~1.5% | 2 | 3 | 5 | 3 | 3 | 1 | 17 | |
| | 12.6 | 1.5 ~ 2% | | 1 | 2 | 1 | | | 2 | |
| | 12.7 | 2~2.5% | 1 | | | | | | 1 | |
| | 12.8 | > 2.5% | 1 1 | 1 | 2 | 1 | | | 5 | |
| 13 | In order to realise slightly better environmental situation of Ha Long Bay, how | | | | | | | | 145 | |
| | | many percentage to your household's monthly income will you donate every | | | | | | | | |
| | | year? (Image C) | | -1 | 1 0 | 1 | 1 | T | | |
| | 13.1 | 0% | 2 | 3 | 8 | 4 | 6 | 8 | 31 | |
| | 13.2 | less than 0.1% | 3 | 4 | 4 | 2 | 5 | 9 | <u>22</u> 38 | |
| | | | 4 | | | | | 4 | 19 | |
| 1 | 13.4 | | 4 | | 8 | | 2 | 4 | | |
| | 13.5 | | | 3 | 9 | | 2 | | 15 | |
| | 13.6 | | <u> </u> | 3 | 2 | 2 | ¹ | | 10 | |
| | 13.7 | | | | 2 | 1 | | 1 | 4 | |
| | 13.8 | | 1 | <u> </u> | | 2 | <u> </u> | | 6 | |
| 14 | | In the next vacation you will | | | | | | | 145 | |
| | 14.1 | Most likely visit Ha Long Bay again | | | | | | | 107 12 | |
| | 14.2 | | | | | | | | | |
| | 14.3 | .3 Rather visit other places | | | | | | | | |

Note * Details are in sub-table 1



SUB-TABLE 1

| Subtable 1 Survey to foreign tourists | |
|--|--|
|--|--|

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| 4.000 5.000 1.000 | ┞ | 1 1 | 19 | 1,000 2.0 |
|-------------------|---------------|-----|------------|-----------------|
| | ,000 4,000 | | 3.000 | ~ 2 000 ~ 3 000 |
| | | | | |
| | F-1 | | • | 1 |
| F | | | 1 | |
| 2 | 5 | | 4 | ω 4 |
| | | | m | 2 3 |
| | | | 5 | 1 2 |
| | | | | |
| 1 | 1 | | | |
| | | | | |
| | | | | |
| 1 | | | | 5 |
| 2 | 5 | | Ś | 3 |
| | | | 3 | 5 |
| 2 | 7 | | 5 | 3 2 |
| | | | | -1 |
| | | | | |
| | | | | |
| | | | | |
| | | | r4 | 1 |
| | | | 1 | 1 |
| 5 | 5 | | 4 | 3 4 |
| | | | F 4 | p 4 |

| | p4 | ¥4 | ₽4 ₽ | |
|-------|--------------------------|------------|------------|----------|
| | p 4 | | | |
| | 3 | F-1 | | |
| 9 | 5 | | | |
| | 2 | | | |
| | | | - | |
| | | | | |
| 2 | | | | |
| | | | | * |
| ო | | | • | |
| ŝ | - | | | |
| • | | | | |
| ~ 15% | 1 5 2 7% | 2/7 CT | 0/ (-7 ~) | 1 0/ C.7 |

Note: 1)For question 10, there are 3 interviewees who did not tell about the income. However for questions 11,12, 13 about their contribution willingness. they answered, therefore the above 3 cases were classified in the category of under USS 1000/ month.

()//# (P)

| QUESTION | QUESTION CONTENTS | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|----------|------------------------------------|---------|------|----|----|----|----|----|-----|----|----|
| 15 | Your general impression on Ha Long | Bay reg | gion | | | | | | | | |
| 15.1 | Beach | 4 | 12 | 13 | 17 | 20 | 15 | 13 | _34 | 14 | 3 |
| 15.2 | Water in the Bay | | 8 | 4 | 23 | 15 | 11 | 11 | | 14 | 7 |
| 15.3 | Services in restaurants | | 1 | 7 | 3 | 9 | 14 | 35 | 54 | 14 | 8 |
| 15.4 | Foods in restaurants | | | 5 | 5 | 10 | 18 | 30 | 48 | 17 | 12 |
| 15.5 | Price level | | 2 | 6 | 7 | 24 | 23 | 28 | 30 | 18 | 7 |
| 15.6 | People's hospitality | 1 | | 3 | 8 | 11 | 13 | 26 | 40 | 20 | 23 |
| 15.7 | Transportation to Ha Long Bay | 13 | 23 | 16 | 18 | 22 | 15 | 17 | 13 | 2 | 6 |
| 15.8 | Boat service in the bay | | 1 | 7 | 10 | 14 | 27 | 30 | 35 | 11 | 10 |
| 15.9 | Cleanness of the city | 3 | 6 | 12 | 18 | 27 | 24 | 30 | 18 | 6 | 1 |
| 15.10 | Noise and air | 5 | 7 | 17 | 21 | 24 | 20 | 21 | 22 | 6 | 2 |
| 15.11 | Scenery of the city | | 2 | 8 | 12 | 23 | 18 | 25 | | 13 | 4 |
| 15.12 | Scenery in the bay | | | 1 | | 6 | 2 | 8 | 21 | 41 | 66 |

Question 16 Favourite points of landscape in Ha Long Bay?

| Shape of islands | 104 | Combination of islands | 60 |
|-------------------------|-----|----------------------------|----|
| Surface of islands | 67 | Sheer cliffs | 54 |
| Strange rocks | 59 | Grottoes | 90 |
| Water colour | 42 | Water cleanness | 34 |
| Trees on the islands | 38 | Birds | 35 |
| Mangrove swamps | 20 | Coral reefs | 41 |
| Sky and clouds | 54 | Scene of fishing operation | 44 |
| Scene of fishing boats | 60 | Scene of sailing boats | 34 |
| Scene of anchored boats | 30 | Other | 1 |
| | | - Coal mine | 1 |

Question 17 Do you have any dissatisfaction about the landscape of Ha Long Bay?

Yes: 94

No: 51

| Question 18 | If yes, what is the point that you feel dissatisfied? | |
|-------------|---|----|
| | The surface of islands has changed because of landslide | 26 |
| | The water colour has become dirty | 45 |
| | The water cleanness has degraded | 60 |
| | The floating garbage has increased | 53 |
| | The oil slick has increased | 40 |
| | The trees on the islands have reduced | 36 |
| | The number of birds has reduced | 51 |
| | The area of mangrove swaps has reduced | 30 |
| | The area of coral reef has reduced | 33 |
| | The sand beach has become dirty | 40 |
| | The scene of fisherman village has become messy | 33 |
| | The cruising ship has become an eyesore | 25 |
| | The anchored boat has become an cycsore | 26 |
| | The landscape of mainland has become messy | 38 |
| | Other: | |
| | People destroyed natural ecosystems | 2 |
| 1 | - No sailing boats | 1 |
| : | - Hotels are too high | 1 |
| | - Noise in the streets | 1 |

11-35

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| | | ADDRESS | NΛ | TIONAL | | <u>M</u> |
|-------|-------|--|-------------|------------|----------|----------|
| QUEST | 108 | NUMBER OF PEOPLE ANSWERED | NORTH | MIDDLE | SOUTH | ΤΟΤΑΙ |
| | | QUESTIONNAIRE CONTENTS | REG. | REG. | REG. | |
| | | Total number of people answered | 92 | 25 | 28 | 145 |
| 1 | | Name of hotels, motels currently used by tourists | | . | | |
| | ••••• | Ha Long hotel | 8 | 12 | 9 | 29 |
| 1 | | Son Long hotel | 9 | 6 | 11 | 26 |
| ſ | | Van Hai hotel | 9 | | | 9 |
| | | Hong Ngoc hotel | 20 | | | 20 |
| [| | Hai Van hotel | 5 | 2 | <u> </u> | 8 |
| | | Suoi May hotel | 3 | | 2 | 5 |
| | | VinaCOAL guest house | 10 | | <u> </u> | 10 |
| | | Bien Dong hotel | 1 | | | 7 |
| [| | Phuong Dun guest house | 4 | | 1 | 5 |
| | | Huong Duong hotel | 2 | | l | 2 |
| ł. | | Phuong Dong, Sao Mai hotel | 4 | | | 4 |
| | | 12 other hotels | 11 | 5 | 4 | 20 |
| 2 | | Total number of days stay in Ha Long city this | | | | |
| | | time | | ···· | | . |
| | | 1 ~ 2 days | 62 | 21 | 27 | 110 |
| | | 3 ~ 4 days | 21 | 3 | 1 | 25 |
| Ì | | 5 ~ 6 days | 5 | 1 | | 6 |
| | | ≥ 7 days | 4 | 1 | | 4 |
| 3 | | Address of tourists (Mentioned on "Total number of people answered") | | ······· | .J | |
| 4 | | Means of transportation to Ha Long city | | | | |
| | 4.1 | Private car | 19 | 3 | 5 | 27 |
| | 4.2 | Hired car(taxi, bus) | 57 | 21 | 22 | 100 |
| | 4.3 | Private motorcycle | 6 | | | 6 |
| ĺ | 4.4 | Ship/boat | | | | 0 |
| | 4.5 | Bicycle | | | | 0 |
| | 4.6 | Local bus | 10 | 1 | 1 | 12 |
| | 4.7 | Other | | | | 0 |
| 5 | [| Main purpose to visit Ha Long city | | | | |
| | 5.1 | Vacation | 13 | 10 | 7 | 30 |
| | 5.2 | Official of private business | 72 | 15 | 16 | 103 |
| | 5.3 | Only stop by for other destination | 3 | | 2 | 5 |
| | 5.4 | | 4 | | 3 | 7 |
| | [| - Tourism | 4 | | 3 | 7 |
| 6 | | Number of tour group members | | | | |
| | 6.1 | Alone | 7 | 2 | 2 | 31 |
| | 6.2 | | 79 | 18 | 17 | 114 |
| | 6.3 | | 2 | 4 | 7 | 13 |
| | 6.4 | 11 ~ 15 persons | 2 | 1 | 2 | 5 |
| | 6.5 | | 1 | | | 1 |
| | | | + | - | | |
| | 6.6 | ≥ 21 persons | · I - · · · | | | ' |

b) Summarised results of survey to national tourists

(B)

I

| | | ADDRESS | a server out a server of the server | | L TOURIS | |
|----------|----------|--|-------------------------------------|-------------|-----------|-------|
| UEST | TION | NUMBER OF PEOPLE ANSWERED | NORTH | | SOUTH | TOTAL |
| | | QUESTIONNAIRE CONTENTS | REG. | REG. | REG. | |
| 7 | | Places you visited in the last 10 days on vocation | before co | ming to Hal | Long city | |
| } | 7.1 | Hai Ninh Quang Ninh Province | 5 | r [| | 5 |
| | | Hal Minin Quang While Howitee | 1 | | | 5 |
| ł | | Hai Phong | 6 | 4 | 4 | 14 |
| | | Ha Noi | $\frac{1}{7}$ | 20 | 24 | 51 |
| ł | | Ba Be lake, Bac Can | 1 | | | 1 |
| | | Pac Bo cave, Cao Bang pro. | 1 | | | 1 |
| | | Tam Thanh cave, Lang Son pro. | 1 | | · | 1 |
| | | Moc Chau, Hoa Binh pro. | 2 | | | 2 |
| | | | 4 | 5 | 3 | 12 |
| | | Hun City | + | 2 | 2 | 4 |
| | | De Mana aitu | | 1 | 2 | 3 |
| | | Nha Trang City | <u> </u> | · | 1 | - |
| | | Quy Nhon, Binh Dinh pro. | | 1 1 | | - |
| | | Ho Chi Minh city | 1 | | 4 | 5 |
| | | China | $\frac{1}{2}$ | | | 2 |
| | 1.13 | Places you will visit on vacation in 10 days after | | J. Ralona | | |
| 8 | | city | icavnig u | ic na cong | | |
| | 8.1 | Mong Cai, Tien Yen district, Quang Ninh pro. | 11 | 14 | 13 | 38 |
| | 8.2 | | | 1 | <u> </u> | 3 |
| | 8.3 | Hai Duong | +-i | + | ······ | 1 |
| | 8.4 | Ila Noi | 4 | 4 | 11 | 19 |
| | 8.5 | Hoa Binh | 2 | | 1 | 2 |
| | 8.6 | Sa Pa, Bac Hoi, Lao Cai | 2 | | 1 | 2 |
| | 8.7 | Yen Bai | 1 1 | | † | 1 |
| | 8.8 | | | - | 3 | 3 |
| | 8.9 | | | | 1 | 1 |
| | | Huc City | | 1 | | 1 |
| | | Da Nang city | | 1 | 1 | i |
| | | Ho Chi Minh city | | | 1 | 1 |
| | | Dong Hung Quang Tay pro., China | | | 2 | 2 |
| 9 | 0.13 | Number of family members | | | | |
| <i>.</i> | | 1 ~ 3 persons | 13 | 1 | 2 | 16 |
| | | 4 ~ 6 persons | 76 | 20 | 24 | 120 |
| | | $7 \sim 10 \text{ persons}$ | 2 | 4 | 2 | 8 |
| | | $\geq 11 \text{ persons}$ | 1 | | | 1 |
| 10 | | Total average monthly income(VND) | ···· | | | |
| 10 | } | < 1,000,000 | 3 | | | 3 |
| | | from 1,000,000 to less than 2,000,000 | 34 | 9 | 2 | 45 |
| | | from 2,000,000 to less than 3,000,000 | 36 | 10 | 7 | 53 |
| | | from 3,000,000 to less than 4,000,000 | 6 | 5 | 7 | 18 |
| | | from 4,000,000 to less than 5,000,000 | $-\frac{1}{1}$ | + | 5 | 13 |
| | | | | | | |

(Salary C

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| QŬ | ESTION | CONTRIBUTION RATE | AVER/ | GE MONT | HLY INCO | ME LEVEI | .(MIL. VN | D) | ···· |
|----|--------|--|-----------------------------|----------------------------|-------------------------|-----------------------|-------------------------|-----------------|---------|
| | | MONTHLY INCOME | < 1 | 1~2 | 2~3 | 3~4 | 4~5 | | τοτλί |
| ΠŢ | | How many percentage to your h order to prevent severely degrad | ousehold's i ed environn | monthly in sental situa | come will tion of Ha | you donat Long Bay | e every ye ? (hnage | ar in A) | 145 |
| ľ | 11.1 | 0% | 3 | 25 | 25 | 10 | 6 | 7 | 76 |
| | 11.2 | less than 0.1% | | 13 | 12 | 3 | 4 | 2 | 34 |
| | 11.3 | 0.1 ~ 0.5% | | 6 | 15 | 3 | | 1 | 25 |
| Ē | 11.4 | 0.5 ~ 1.0% | | |) | 2 | 2 | 3 | 8 |
| | 11.5 | 1.0 ~ 1.5% | | | | | 1 | | 1 |
| Ì | 11.6 | 1.5~2% | | | | | | | • |
| | 11.7 | 2~2.5% | | 1 | | | | | 1 |
| | 11.8 | >2.5% | | | 1 | | | | |
| 12 | | In order to conserve the present percentage to your household's | | | you donate | | | ; B) | 145 |
| | 12.1 | 0% | 1 | 11 | 13 | 3 | 3 | 7 | 36 |
| | 12.2 | less than 0.1% | 2 | 19 | 11 | 1 | 3 | 2 | 38 |
| | 12.3 | 0.1 ~ 0.5% | | 13 | 16 | - 11 | 3 | 1 | -44 |
| Ī | 12.4 | 0.5 ~ 1.0% | | 1 | 6 | l | 4 | 1 | 13 |
| Ì | 12.5 | 1.0 ~ 1.5% | | 1 | 6 | 2 | 2 | 2 | 13 |
| | 12.6 | 1.5 ~ 2% | | | 1 | | | | 1 |
| ļ | 12.7 | 2 ~ 2.5% | | | | | | | |
| | 12.8 | > 2.5% | | 1 | | 1 | | | |
| 13 | | In order to realise slightly bette percentage to your household's | ion of Ha l you donate | Long Bay every yea | how many r? (Image | C) | 145 | | |
| | 13.1 | 0% | 2 | 5 | 9 | 3 | 1 | 3 | 23 |
| | 13.2 | less than 0.1% | 1 | 19 | 11 | 2 | 3 | 6 | 40 |
| | 13.3 | 0.1 ~ 0.5% | | 12 | 17 | 7 | 4 | | 40 |
| | 13.4 | 0.5 ~ 1.0% | | 7 | 3 | 4 | 3 | | 17 |
| | 13.5 | 1.0 ~ 1.5% | | 1 | 4 | 1 | 2 | 2 | 10 |
| | 13.6 | 1.5 ~ 2% | | 1 | 5 | 1 | 2 | 2 | 11 |
| | 13.7 | 2 ~ 2.5% | | - | 4 | 1 | 1 | 1 | 4 |
| | 13.8 | > 2.5% | | - | | - | 1 | | |
| 14 | | In the next vacation you will: | <u>}</u> | | | North region | Middle region | South region | |
| | 14.1 | Most likely visit again Ha Long city | | · | ļ | 50 | 22 | 23 | 95 |
| | 14.2 | Least likely visit again Ha Long city | , | | | | | ł | 1 |
| | 14.3 | Visit other places rather than Ha Lor | ng city | | | 42 | 3 | 4 | 49 |

| QUESTION | QUESTION CONTENTS | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|----------|---|----------|----|----|----|----|----|----|-----|----|----------|
| 15 | Your general impression on Ha Long Bay region | | | | | | | | | | |
| 15.1 | Beach | 1 | 8 | _7 | 16 | 15 | 16 | 52 | 26 | 4 | |
| 15.2 | Water in the Bay | | 2 | 4 | 19 | 10 | 14 | 43 | _36 | 14 | 3 |
| 15.3 | Services in restaurants | | L | 3 | 8 | 22 | 37 | 57 | 14 | 3 | <u> </u> |
| 15.4 | Foods in restaurants | | | 4 | 7 | 24 | 21 | 26 | 58 | 5 | |
| 15.5 | Price level | 3 | 15 | 38 | 40 | 32 | 12 | 4 | 1 | | |
| 15.6 | People's hospitality | <u> </u> | 1 | 4 | 6 | 23 | 29 | 58 | 15 | 7 | 2 |
| 15.7 | Transportation to Ha Long Bay | | 21 | 16 | 28 | 48 | 24 | 5 | 3 | | |
| 15.8 | Boat service in the bay | | 2 | 8 | 26 | 38 | 31 | 25 | 11 | 3 | L |
| 15.9 | Cleanness of the city | | 1 | 4 | 20 | 21 | 38 | 58 | 2 | | 1 |
| 15.10 | Noise and air | [| 2 | 12 | 16 | 17 | 39 | 52 | 5 | 2 | |
| 15.11 | Scenery of the city | I | 1 | 8 | 17 | 12 | 13 | 52 | 34 | 8 | 1 |
| 15.12 | Scenery in the bay | <u> </u> | | 1 | L | 3 | 2 | 4 | 7 | 74 | 54 |

Question 16 Favourite points of the landscape in Ha Long Bay

| Shape of islands | 125 | Combination of islands | 107 |
|-------------------------|-----|------------------------------|-----|
| Surface of Islands | 51 | Sheer cliffs | 70 |
| Strange rocks | 48 | Grottoes | 124 |
| Water colour | 59 | Water cleanness | 84 |
| Tree on the islands | 30 | Birds | 24 |
| Mangrove swamps | 33 | Coral reef | 42 |
| Sky and clouds | 91 | Scene of fishing operation | 81 |
| Scene of fishing boats | 105 | Scene of sailing boats | 81 |
| Scene of anchored boats | 50 | Other | 8 |
| | | The scene of Dawn in the bay | 8 |

Question 17 Do you have any dissatisfaction about the landscape of Ha Long Bay?

Yes: 116 No: 29

Question 18 If yes, what is the point that you feel dissatisfied?

| The surface of islands has changed because of landslide | 4 |
|---|-----|
| The water colour has become dirty | 36 |
| The water cleanness has degraded | 70 |
| The floating garbage has increased | 102 |
| The oil slick has increased | 48 |
| The trees on the islands have reduced | 13 |
| The number of birds has reduced | 29 |
| The area of mangrove swaps has reduced | 9 |
| The area of coral reef has reduced | 10 |
| The sand beach has become dirty | 82 |
| The scene of fisherman village has become messy | 9 |
| The cruising ship has become an eyesore | 13 |
| The anchored boat has become an eyesore | 13 |
| The landscape of mainland has become messy | 19 |
| Other: | 1 |
| - Too messy on the way to visit Ha Long Bay | 1 |

| | | Address | lla long | Dong Tricu | Cam Pha | Yen Hung | Uong Bi | Other district | | |
|---------|-------|---|-------------|---------------|------------|-------------|------------|-------------------|-------|----------|
| Que | stion | Number of people answering the questionnaires | City | District | Town | District | Town | | Total | Rate |
| | | Contents | (1) | (2) | (3) | (4) | (5) | (6) | | % |
| 1 | | Number of people answered | 37 | 34 | 32 | 27 | 20 | 65 | 215 | 100 |
| 2 | ····· | Total number of family members | | | | | | | | |
| | | $1 \sim 2$ persons | 3 | 1 | 4 | 2 | | 2 | 12 | 5.6 |
| | | $3 \sim 4$ persons | 24 | 25 | 21 | 17 | 9 | 40 | 136 | 63.3 |
| | } | 5 ~ 6 persons | 9 | 7 | 6 | 7 | 10 | 19 | 58 | 27.0 |
| | | 7 ~ 8 persons | 1 | 1 | | 1 | 1 | 2 | 6 | 2.8 |
| | | More than 9 | | | 1 | | | 2 | 3 | 1.4 |
| 3 | | Main profession of family members | s | | | | | | | |
| | 3.1 | Coal mining processing industry | 12 | 10 | 13 | | 4 | 2 | 41 | |
| | 3.2 | | 2 | | 3 | <u> </u> | | | 5 | |
| | 3.3 | Private services | 14 | 5 | 7 | 11 | 6 | 13 | 56 | |
| | 3.4 | | 17 | 13 | 10 | 7 | 7 | 27 | 81 | |
| | 3.5 | | 2 | | 1 | 3 | 1 | 5 | 12 | <u> </u> |
| | 3.6 | And a second s | 8 | 8 | 5 | 13 | 11 | 28 | 73 | |
| | 3.7 | | 2 | 1 | 6 | | 6 | 6 | 21 | |
| | 3.8 | | 3 | | | 2 | · 1 | | 6 | |
| | | technicians, electricians | 2 | _ | | 1 | <u> </u> | _ | 4 | |
| | 1 | Retired | _ | | | 1 | <u> </u> | | 1 | - |
| | | Pearl feeding workers | 1 | | | 1 | | | 1 | 1 |

c) Summarised results of the survey to local residents of Quang Ninh

| | | Address | Ha Long City | Dong Tricu district | Cam Pha Town | Yen Hung district | Uong Bl Town | Other district | | |
|-----|----------|--|-----------------|---------------------------|--------------------|-------------------------|-----------------|-------------------|-------|----------|
| Que | stion | Number of people answered the questionnaires | | | | | | | lotal | Rate |
| | | Contents | (1) | (2) | (3) | (4) | (5) | (6) | | <i>%</i> |
| 4 | | Total average monthly income of famil | y (before | tax) V | ND/m | onth | | | | |
| | | < 1,000,000 | 18 | 19 | 5 | 22 | 10 | 26 | 100 | 46.5 |
| | | from 1,000,000 to less than 2,000,000 | 18 | 15 | 20 | 5 | 7 | 29 | 94 | 43.7 |
| | | from 2,000,000 to less than 3,000,000 | 1 | <u> </u> | 5 | | 3 | 8 | 17 | 7.91 |
| | | from 3,000,000 to less than 4,000, | | | 1 | | | 1 | 2 | 0.93 |
| | | from 4,000,000 to less than 5,000. | 000 | ļ | 1 | | | 1 | 2 | 0.93 |
| | 1 | more than 5,000,000 | <u> </u> | <u> </u> | <u> </u> | l | L | | | |
| 5 | | Have visited Ha Long city and Ha Long | g Bay for | recrea | tional | | es, not f | | | |
| | | Never | 1 | | ļ | 8 | | 11 | 20 | 9.3 |
| | 1 | less than one time a year | 11 | 26 | 17 | 18 | 10 | 38 | 120 | 55.8 |
| | 5.3 | $2 \sim 5$ times a year | 25 | 8 | 13 | i | 10 | 14 | 71 | 33 |
| | 5.4 | $6 \sim 10$ times a year | | | 1 | : | | 2 | 2 | 0.93 |
| | 5.5 | always | | | 2 | | | 1 | 2 | 0.93 |
| 6 | 1 | Usual means of transportation to Ha La | ong city | | | | | | | |
| | 6.1 | Private car | 1 | 1 | 1 | 1 | | 2 | 2 | |
| | 6.2 | Hired car | 1 | 10 | 3 | 14 | 10 | 14 | 51 | |
| | 6.3 | Private motorbike | 9 | 5 | 4 | 5 | 10 | 9 | 42 | |
| | 6.4 | Boat/ship | 16 | | | | | 3 | 19 | |
| | 6.5 | Bicycle | 4 | | | | | | 4 | |
| | 6.6 | Local line-bus | 7 | 19 | 25 | | • | 26 | 77 | |
| | 6.7 | On foot | | | | | | | | |
| | 6.8 | Other | | | | | | | | |
| 7 | | Average stay- duration during time vis | iting Ha | Long c | ity or | Ha Lon | g Bay c | n vacati | ดก | |
| | | less than 4 hours/trip | 1 | 2 | 3 | 3 | | | 9 | |
| | | 4 ~ 10 hours/trip | 33 | 2 | 5 | 15 | 11 | 10 | 76 | |
| | | 1 ~ 2 days | 2 | 28 | 23 | i | 9 | 26 | 89 | |
| | | 3 ~ 4 days | | 1 | 1 | | 1 | 15 | 17 | |
| | | 5 ~ 6 days | | 1 | | 1 | | 2 | 3 | 1 |
| 1 | — | more than 7 days | | | 1 | 1 | - | 1 | 1 | 1 |

(international states)

][-4]

| | | CONTRIBUTION RATE | | AYE | RAGE | MONT | HLY IN | | (MILLION VI | ND) |
|------|------|--------------------------|---------|---------------|---------------|------------|--------------------|--------------------|-----------------------------|--------------------------|
| QUES | | MONTHLY INCOME | <1 | 1~2 | 2~3 | 3~4 | 4~5 | ≥5 | TOTAL | RATE % |
| | 1 | | MIL. | | | | L., | MIL. | | |
| 8 | | How many percentage t | o you | house | hold's | monthl | y inco: Stustic | me Will on of H | you donate e a Loug Bay? | very year i (Image A) |
| | | order to prevent severel | y degr | aded er | | nemar | | | <u>39</u> | 1 |
| | 8.1 | 0% | 21 | 14 | 2 | | $\frac{1}{1}$ | | 42 | · |
| | 8.2 | less than 0.1% | 19 | 20 | $\frac{2}{9}$ | 1 | | | 88 | |
| | 8.3 | 0.1 ~ 0.5% | 39 | 39 | | | | | 43 | |
| | 8.4 | 0.5 ~ 1.0% | 21 | 19 | 3 | | | | 2 | |
| | 8.5 | 1.0~1.5% | | 2 | ļ | | _ | | | |
| | 8.6 | 1.5 ~ 2.0% | | | | <u> </u> | <u> </u> | | 0 | |
| | 8.7 | 2.0 ~ 2.5% | | | | 1 | <u> </u> | | | |
| | 8.8 | > 2.5% | Γ | | | | | | 0 | |
| 9 | | In order to conserve the | e prese | ent envi | ironme | ental si | luation | of Ha | Long Bay, ho | w many |
| , | L | percentage to your hou | seholo | <u>'s mon</u> | thly in | come v | <u>vill yo</u> | u donat | e every year? | (Image B) |
| | 9.1 | 0% | 17 | 13 | 3 | <u> </u> | | | 35 | |
| | 9.2 | less than 0.1% | 19 | 23 | 2 | | | | 45 | |
| | 9.3 | 0.1 ~ 0.5% | 43 | 37 | 9 | | | _ | 89 | |
| | 9.4 | 0.5~1.0% | 21 | 18 | 3 | | | | 42 | |
| | 9.5 | 1.0~1.5% | | 3 | | | | | 3 | |
| | 9.6 | 1.5 ~ 2.0% | | | | | | | 0 | |
| | 9.7 | 2.0~2.5% | 1 | | | 1 | | | 1 | |
| | 9.8 | > 2.5% | 1 | | | | | | 0 | |
| 10 | - | In order to realise sli | ightly | better | enviro | nmenta | nl situa | tion of | Ha Long B | ay how ma |
| | | percentage to your ho | uschol | d's mo | nthly r | ncome | will ye | ou dona | 23 | r,(image C) |
| | 10.1 | | 8 | 13 | | | | | 42 | |
| | 10.2 | less than 0.1% | 22 | | | | $\frac{1}{1}$ | | | |
| | 10.3 | 0.1 ~ 0.5% | 45 | | | 1 | | | 96 | |
| | 10.4 | 0.5~1.0% | 21 | | 3 | | | | 42 | |
| | 10.5 | 5 1.0 ~ 1.5% | 4 | 7 | | | | | 11 | |
| | 10.0 | 5 1.5 ~ 2.0% | | | | | | | 0 | |
| | 10.1 | 1 2.0 ~ 2.5% | | | | 1 | | | | |
| 1 | 10. | 8 > 2.5% | | | | | | | 0 | |

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Q.11 Good landscapes that you willingly watch near your residence

| NAME OF THE PLACE | ADDRESS | Num, of people like this place |
|----------------------------|--|-----------------------------------|
| Yen Tu | Uong Bi district Quang Ninh province | 63 |
| | Mong Cai district Quang Ninls province | 50 |
| Tra Co | | |
| Cua Ong pagoda | Cam Pha Town, Quang Ninh province | 20 |
| Con Son Kiep Bac pagoda | Chi Linh district Hai Duong province | 9 |
| Long Tien Pagoda & Bai Tho | Its Long city Quang Ninh province | 19 |
| the Vang Island | Van Don district Quang Ninh province | 16 |
| Quan Lan island | Van Don district Quang Ninh province | 30 |
| Temples, Pagodas | | 15 |
| | Quynh pagoda, An Sinh temple, Dong Trieu district Quong Ninh province | 7 |
| | Nam Phuong Queen temple, Dong Trieu district Quang Ninh province | 1 |
| | Ong temple and Ba temple in Ba Che district Quang Ninh province | 3 |
| | Phu Hai temple in Quang Ha district Quang Ninh province | 1 |
| | House keeping sake of Mr. Ho in Co To district Quang Ninh province | 1 |
| | Yen Phu pagoda Kim Mon district Hai Duong province | 1 |
|] | Queen tempte Yen Hung Quang Ninh province | 1 |

Other landscapes that 1 to 5 persons like are summarised below:

| LANDSCAPE | MOUNTAIN, TREE, CAVE | LAKE, POND, RIVER, BEACH, SEA BEACH | INTEGRATEO LANDSCAPE |
|--------------------|-------------------------------|--|-----------------------------|
| LOCALITY | K1 | К2 | K3 |
| Ouang Ha district | Cinnamon forest | Suoi Tien | Cai Chien island |
| | Pine forest | | Mieu island |
| Bigh Lieu district | Pliong Dan mountain | Pac Khoc river | |
| | | Khe Van waterfall | |
| tien Yea district | Truong Bia Forest | Mui Chua Port | |
| | | Khe Tien bridge | |
| | | Tien Yen bridge | |
| Meng Cai Town | | | Mui Ngoc, Mong Cai district |
| Heanh Bo district | Da Trang cave | | |
| | Canh Tien | | |
| | New Road Vict Hung Commune | | |
| Yen Hung district | Uncle Ho pine mountain | | |
| Uong Bi Town | Lung Xanh Quang Trung commune | Yen Lap Lake | |
| | | Yen Trung Lake | |
| | | That Mo | |
| Cam Plia Town | Navy cave | Bai Tu Long Bay | Cap Tien island |
| | Hanh cave | Vung Mieu | Nem island |
| | | Vung Duc | Reu island |
| | | | Hon Net |
| | | | Ilon Hai |
| Co To district | | Sand beach(in front of Ho statue) | Cy To Con island |
| | | Pearl beach | |
| | | Chu Dan beach | |
| · | | | |
| Ha Long City | | | Tuan Chau island |
| Ba Che district | - | True waterfall | |

(Service)

| | A | B | С | D | E | G | H | l |
|--------------------------------|----|----|----|---|----|----|----------|---|
| Aountain | 40 | 4 | 5 | 5 | 16 | 5 | 2 | 1 |
| Frees and woods | 43 | 4 | 9 | 8 | 8 | 10 | 7 | 5 |
| Grassy plain | | | | | | 2 | | 1 |
| Flower | | | | | | I | | 3 |
| Lake and poud | | | | | | | 2 | |
| Sea | | 17 | 5 | | | 5 | 12 | L |
| Beach | | 47 | 2 | | | 12 | 9 | |
| Sheer cliff | 22 | | | | 18 | | 2 | |
| Rocky shore | 2 | | | | 1 | 3 | 5 | 2 |
| Coral reef | | | | | | 3 | l | L |
| Strange rock | | | | | | 1 | 4 | 1 |
| Birds and animals | 1 | | | | | | | 3 |
| Farm | | | | | | 1 | | |
| Orchard | | | | | | 1 | <u> </u> | |
| Mangrove swamp | | | | | | | | |
| Row of trees | 16 | 3 | | 2 | | 3 | 2 | 1 |
| Row of houses and streets | | 5 | | | | | 1 | |
| Building such as dam | 13 | 7 | 10 | | 15 | 2 | 9 | 9 |
| Night scene | | | 2 | | | | 2 | 1 |
| Sky and clouds | 19 | 3 | | | | 1 | 3 | |
| Spacious view | 40 | 1 | 10 | 6 | 1 | | 1 | 3 |
| Composition of view | 42 | 17 | 8 | 6 | 22 | 4 | 2 | 1 |
| Other favourite points | 34 | 4 | 14 | 7 | 3 | 3 | 3 | 6 |
| Historical heritage | 34 | 1 | 14 | 7 | 3 | 1 | 3 | 6 |
| Scene of life in boundary area | | 4 | | | | 1 | | 1 |
| Fresh water pond, fresh air | | 1 | 1 | | | 3 | | |

Question 12 What is your favourite point about mentioned placed?

New York

APPENDIX II-2

Detail results of questionnaire survey to tourists and the local residents

Results of Questionnaire Survey to Tourists (No.1~7)

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APPENDIX II-2 Detail results of the survey on willingness of international and national tourists to pay for Halong Bay Environment

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Results of Questionnaire Survey to Tourists (No.1-7)

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Results of Questionnaire Survey to Tourist (No. 8)

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APPENDIX IL-2 Detail results of the survey on willingness of international and national tourists to pay for Halong Bay Environment

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Results of Questionnaire Survey to Tounist (No. 8)

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Results of Questionnaire Survey to Tourist (No. 8)

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| 242 | 243 | 244 | 245 | 246 | | | 249 | 250 | | 252 | | | 255 | 256 | 257 | 258 | 259 | 260 | 261 | 262 | 263 | 264 | | 266 | | 268 | 269 | 270 | | <u> </u> |

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Results of Questionnaire Survey to Tourist (No. 8)

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| 1 | ł | 1 | 1 | 1 | HCM city | Hai Phong | H, NA | | - | i | Ha Noi | H, Noi | | HCM city | 1 | 1 | 1 | | | Dong Hung | 1 |
| View Nam | 1111 | Vict Nam | Vict Nam | Vict Nam | Vict Nam | Vict Nam | Ter North | 1000 100 A | Vict Nam | Viet Nam | Vict Nam | No.N | VICI NELL | Viet Nam | ł | ï | 1 | | 1 | Vict Nam | Vict Nam |
| MeN Nov View | miner Surney | Quang Ninh Vict Nam | 1 | Quang Ninh Vict Nam | | Mone Cai Otime Ninh Vict Nam | | Mong Cal Quand Numer Vice Call | Mong Cai Quang Ninh Viet Nam | 1 | Mone Cai Quang Ninh Vict Nam | 1-14-14 | Mong Cal Quang Num Vict Nam | 1 | I | 1 | | | 1 | Quang Ninh | Oume Ninh |
| | Mong Cal | Mong Cai | Ha Noi | Mong Cai | | Mono Cai | - Sinver | Mong Cal | Mong Cai | Ha Noi | Mono Cat | | Mong Cal | Ha Noi | 1 | 1 | 1 | | 1 | Mong Cai | Mone Cat |
| | 273 | 274 | 275 | 276 | | | 0,7 | 279 | 280 | 281 | 207 | | 283 | 284 | 285 | 286 | 787 | 10.2 | 288 | 289 | UOC COC |

| Que. No. | 6 | | 10 | 10, | -01 | | 11 | | 12 | | 13 |]4 |
|---------------|------------------------|--------------------|--|---------------------|------------------------------------|-------|---------------------------|-------|------------------------------|--------------|---------------------------|------------------|
| Title | Family Members | | | Monthly Income | | ττw | WTP for Image A | aľw | WTP for Image B | ШM | WTP for Image C | Visit Repetition |
| Specification | 1 | | | USS exchange rate | Item 10 / Item 10' | 001/% | %/100 x Item 10" | 001/% | %/100 x Item 10 ⁻ | % / 100 | %/100 x Item 10" | Items 1 ~3 |
| No. / Unit | persons / household | original month/ | original currency / month / household | original currency/5 | US S / month / household | 1 | USS / year / household | 1 | USS / year / household | I | USS / year / household | 1 |
| _ | 4 | 1SSD | 1,600 | | 1,600 | 0 | 0.0 | 0.005 | 8.0 | 0.02 | 32.0 | 2 |
| 7 | S | SSU . | 5002 | 1 | \$00 | 0 | 0.0 | 100'0 | 0.5 | C.01 | 5.0 | 6 |
| ۳ - | \$ | USS | 1.000 | | 1,000 | 0 | 0.0 | 0.005 | 5.0 | 10.0 | 10.0 | |
| 7 | 4 | USS | 1200 | 1 | 1,200 | 0 | 0.0 | 100'0 | 1.2 | 100.0 | 1.2 | p.~1 |
| <u>د</u> | 4 | USS | 3,200 | - | 3,200 | 10.0 | 32.0 | 510.0 | 48.0 | 0.02 | 64.0 | |
| 6 | 3 | 1SU | 2,400 | ~ | 2,400 | 0.005 | 12.0 | 0.005 | 12.0 | 10.0 | 24.0 | ° |
| - 2 | 5 | USS | 3,000 | | 3,000 | 0.005 | 15.0 | 0.015 | 45.0 | 0.02 | 60.0 | 1 |
| ∞ | 4 | USS | 2,800 | | 2,800 | 0 | 0.0 | 10'0 | 28.0 | 0.015 | 42.0 | |
| 6 | : 9 | USS | 6.000 | 1 | 6,000 | 0.005 | 30.0 | 10.0 | 60.0 | 0.025 | 150.0 | |
| 10 | 6 | USS | 2,000 | | 2,000 | 0 | 0.0 | 10.0 | 20.0 | 0.02 | 40.0 | |
| Ξ | 13 | -ssn | 10,000 | 1 | 10,000 | • | 1 | • | I | • | 1 | |
| 12 | £ | USS I | 1,500 | | 1,500 | 0.001 | 1.5 | 0.001 | 1.5 | 0 | 0.0 | ю |
| 13 | 4 | USS- | 2,400 | | 2,400 | 0.005 | 12.0 | 0.005 | 12.0 | 0.015 | 36.0 | |
| 14 | S | USS | 2,000 | -1 | 2,000 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | |
| 15 | 5 | USS | 1,000 | 1 | 1,000 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | ы |
| 16 | Ŷ | USS | 2,000 | | 2,000 | 0.005 | 10.0 | 100.0 | 2.0 | 0.005 | 10.0 | • |
| 17 | 9 | S SU | 1,100 | | 1,100 | 0.03 | 33.0 | 0.03 | 33.0 | 0.03 | 33.0 | |
| .8 | 4 | US5 | 2,000 | - | 2,000 | 0.001 | 2.0 | 0.005 | 10.0 | 0.015 | 30.0 | |
| 61 | Ś | USS | 2,500 | 1 | 2,500 | 100.0 | 2.5 | 0.02 | 50.0 | 0.025 | 620 | ~ |
| 20 - | 4 | USS | 2,000 | I | 2,000 | 0 | 0.0 | 0.005 | 10.0 | 0.015 | 30.0 | • |
| 21 | e | US5 | 2,700 | 1 | 2.700 | 0.005 | 13.5 | 10.0 | 27.0 | <u>č10.0</u> | 40.5 | |
| 22 | ĥ | USS | 3,000 | 1 | 3.000 | 0.01 | 30.0 | 0.015 | 45.0 | 0.025 | 75.0 | |
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Results of Questionnaire Survey to Tounist (No. 9-14)

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|----------|--------|---------|-------|-------------|-------|-------|-------------|--------|-------|---------------|------|-------|--------|-------|-------|-------------|-------|----------|---------------------------------------|-------|---------|--|--------------|-------|------------|------------|-------|-------|-------|-------|
| ↓ | 7 | | | ₽ -4 | m | 6 | * · | | m | ۴٩ ا | 3 | *~1 | •• | •1 | | P) | | r.4 | m | 1 | n | • | | 1 | د . | 2 | 3 | 1.3 | м | ~ |
| 0.0 | 50.0 | | 0.0 | 8.0 | 0.0 | ec | N 0 | 0.0 | 18.4 | 0.0 | I | 8.0 | 48.0 | 19.5 | 100.0 | 2.4 | 40.0 | 21.0 | 3.6 | 4.3 | 0.0 | 1 | 12.5 | 0.0 | 15.0 | 20.0 | 20.0 | 14.5 | 10.0 | 0.0 |
| • | 0.005 | 0.005 | 0 | 10.0 | 0 | 6 | | 0 | 0.005 | 0 | 0 | 0.005 | 0.01 | 0.005 | 0.025 | 0.001 | 0.05 | 0.01 | 100.0 | 0.001 | 0 | • | 0.005 | 0 | 0.005 | 10.0 | 10.0 | 0.005 | 0.005 | 0 |
| 0.0 | 10.0 | | 0.0 | 0.4 | 0.0 | | 0.0 | 0.0 | 18.4 | 0.0 | ł | 8.0 | 24.0 | 3.9 | 60.09 | 2.4 | 0.01 | 21.0 | 3.6 | 4.3 | 0.0 | | 75.0 | 0.0 | 15.0 | 30.0 | 30.0 | 14.5 | 0.0 | 0.0 |
| 0 | 100.0 | 0.005 | 0 | 0.005 | 0 | , , | | 0 | 0.005 | 0 | 0 | 0.005 | 0.005 | 100.0 | 0.015 | 0.001 | 0.05 | 10.0 | 0.001 | 0.001 | 0 | 0 | 0.03 | 0 | 0.005 | 0.015 | 0.015 | 0.005 | 0 | 0 |
| 0.0 | 10.0 | 1 | 0.0 | 0.0 | c | | 0.0 | 0.0 | 18.4 | 0.0 | l | 8.0 | 24.0 | 3.9 | 20.0 | 0.0 | 40.0 | 0.0 | 0.0 | 54 | 00 | 1 | 12.5 | 0.0 | 15.0 | 30.0 | 50.0 | 5.41 | 10.0 | 0.0 |
| 0 | 0.001 | 0.005 | 0 | 0 | | | • | 0 | 0.005 | 0 | 0 | 0.005 | 0.005 | 0:001 | 0.005 | 0 | 0.05 | 0 | 0 | 0.00 | 0 | 0 | 0.005 | 0 | 0.005 | 0.015 | 0.025 | 0.005 | 0.005 | 0 |
| 1.850 | 10,000 | | 8.000 | 008 | 900 4 | ann'r | 5,000 | 6,135 | 3,681 | 1,534 | | 0091 | 4,800 | 3.900 | 4.000 | 2.400 | 008 | 2.100 | 3 600 | 4.310 | 5 000 | | 2 500 | 2.077 | 3,000 | 2.000 | 2,000 | 2,900 | 2,000 | 3.000 |
| - | | 1 | | | | - | - | 1.63 | 1.63 | 1.63 | 1 | | | | | | | • - | | | - | | | 1.926 | - | - | | | | |
| 1.850 | 10.000 | iobless | WC & | 2000 | 200 J | 200 | 5,000 | 10,000 | 6.000 | 2.500 | | 0091 | 4 800 | | | 2 400 | | 2 100 C | · · · · · · · · · · · · · · · · · · · | 200 F | A. 4 | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | | 000 F | 000 # | 000 0 | 000 6 | 000 C | 2 000 | |
| USS | N. | | 1166 | 3 | 3 | S | ns s | AS | 2 | N N | | | 100 | - 301 | 331 | 1 00 | 300 | 301 | 3 | 3 | | 3 | | 30 | ŝ | | | | S S | 2 |
| | | 3 - | - | - | 7 | 5 | S | 7 | 2 | р р - | ۰ p- | | * 14 | 0 | | 0 | | 4 r | 7 | 0 | + (| ĥ | - - - | | x r | : . > r | n 1 |) - | | |
| FC | | 37 | 9 ; | | 28 | 29 | 30 | 31 | \$ | : 2 | | 5 2 | | 9 F | | χ, γ | 2) \$ | ₽ ; | 4 | 4 | 43 2 | \$ | ; | e i | ÷ | ; ; | 44 | 2 5 | 7 8 | |

Results of Questionnaire Survey to Tounist (No. 9-14)

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|------------------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|--------|-------|-------|-------|-------|-------|--------|----------|-------|-------|-------|-------|--------|-------|-------------|-------------|-------|-------|
| 50.0 | 11.5 | 48.0 | 0.0 | 20.0 | 9.0 | 1.4 | 0.0 | 0.0 | 8.6 | 1.5 | 30.0 | 51.5 | 21.0 | 2.0 | 12.0 | 36.0 | 0.0 | 24.0 | 0.0 | 0.0 | 15.0 | 0.0 | 0.0 | 0.0 | 0.0 | 50.0 | 0.0 | 0.0 | 15.0 |
| 10 ^{.0} | 10.0 | 0.02 | 0 | 0.005 | 0.005 | 0.001 | 0 | 0 | 0.005 | 0.001 | 0.015 | 0.02 | 0.01 | 100:0 | 0.005 | 0.02 | 0 | 0.01 | 0 | 0 | 0.005 | 0 | 0 | 0 | 0 | 0.025 | 0 | 0 | 0.005 |
| 25.0 | 17.2 | 24.0 | 0.0 | 20.0 | 9.0 | 1.4 | 0.0 | 0.0 | 1.7 | 0.0 | 30.0 | . 0.0 | 2.1 | 10.0 | 12.0 | 18.0 | 0.0 | 24.0 | 0.0 | 0.0 | 15.0 | 3.0 | 0.0 | 0.0 | 0.0 | 50.0 | 0.0 | 0.0 | 15.0 |
| 0.005 | 0.015 | 10.0 | 0 | 0.005 | 0.005 | 0.001 | 0 | 0 | 0.001 | 0 | 0.015 | 0 | 0.001 | 0.005 | 0.005 | 0.01 | 0 | 0.01 | 0 | 0 | 0.005 | 100'0 | 0 | 0 | 0 | 0.025 | 0 | 0 | 0.005 |
| 25.0 | 28.7 | 24.0 | 0.0 | 20.0 | 0.0 | 0.0 | 0.0 | 0.0 | 1.7 | 0.0 | 30.0 | 0.0 | 10.5 | 20.0 | 12.0 | 0.0 | 0.0 | 12.0 | 0.0 | 0.0 | 15.0 | 3.0 | 0.0 | 0.0 | 0.0 | \$0.0 | 0.0 | 0.0 | 45.0 |
| 0.005 | 0.025 | 0.01 | 0 | 0.005 | 0 | 0 | 0 | 0 | 0.001 | 0 | 0.015 | 0 | 0.005 | 10.0 | 0.005 | 0 | 0 | 0.005 | 0 | 0 | 0.005 | 0.001 | 0 | 0 | 0 | 0.025 | 0 | 0 | 0.015 |
| 5,000 | 1,149 | 2,400 | 2,100 | 4,000 | 1,300 | 1,375 | 2,000 | 2,500 | 1,718 | 1,500 | 2,000 | 2,577 | 2,100 | 2,000 | 2,400 | 1,800 | 2,000 | 2.400 | 4,000 | 3,000 | 3,000 | 3,000 | 4,000 | 6,873 | 6,000 | 2.000 | 4,000 | 2,000 | 3.000 |
| 1 | 1.74 | | | | | 5.82 | | | 5.82 | - | - | 5.82 | _ | | | | - | | | 1 | 1 | 1 | 1 | 5.82 | 1 | | -1 | 1 | 1 |
| 5,000 | 2,000 | 2 400 | 2,100 | 4,000 | 1,800 | 8,000 | 2,000 | 2,500 | 10,000 | 1.500 | 2,000 | 15.000 | 2,100 | 2,000 | 2,400 | 1,300 | 2,000 | 2,400 | 4,000 | 3,000 | 3,000 | 3,000 | 4,000 | 40,000 | 6,000 | 2,000 | 4,000 | 2,000 | 3,000 |
| US5 | MQ | USS | USS | USS | nSt I | F-FR | USS | nss | F-FR | - SSU | USS | F-FR | SSU | USS | USS | US5 | USS | SSD | nSs U | USS | nss | ns: | nss - | F-FR | SSD | S SU | S SU | US3 | ß |
| 7 | 7 | 4 | 3 | 5 | 3 | 4 | 4 | · · | 4 | 3 | 4 | s | £ | 4 | 4 | s. | ñ | e E | 4 | 2 | 1 | 61 | 5 | 4 | 4 | - | ы | | 4 |
| 54 | \$ | 38 | 57 | 88 | 59 | 8 | 19 | 62 | 63 | 2 | 65 | \$ | 67 | 88 | 69 | 20 | 11 | 7 | 13 | 74 | 25 | 76 | F | 82 | 62 | 80 | 81 | 82 | 5 |

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|--------|--------------------|-------|-------|-------|-------|------------|----------------|------------------|------------|-------|-------|-------|-------|-------|-------|------|-------|-------|-------|---------|-------|-------|-------|-------|-------|-------|-------|---------|-------|
| 2.22 | 0.0 | 0.0 | 0.0 | 0.6 | 2.8 | 2.4 | 1.8 | 0.9 | 1.1 | 2.4 | 5.1 | 1.2 | 0.0 | 0.1 | 1.0 | 0.0 | 0.1 | 0.6 · | 3.7 | 2.0 | 0.6 | 6.1 | 1.2 | 7.3 | 3.7 | 0.6 | 9.2 | 0.1 | 9.2 |
| cm.n | 0 | 0 | 0 | 0.005 | 0.015 | 0.01 | 0.015 | 0.015 | 0.005 | 0.005 | 0.005 | 0.005 | 0 | 0.001 | 0.01 | 0 | 100'0 | 0.001 | 0.015 | 0.02 | 0.005 | 0.025 | 0.005 | 0.015 | 0.015 | 0.005 | 0.01 | 0.001 | 0.025 |
| 10.0 | 0.0 | 0.0 | 0.0 | 0.6 | 0.9 | 1.2 | 0.1 | 0.1 | 1.1 | 2.4 | 3.1 | 12. | 0.0 | 0.0 | 1.5 | 0.0 | 0.1 | 0.6 | 3.7 | 2.4 | 1.8 | 1.2 | 2.4 | 7.3 | 6.4 | 1.8 | 0.9 | 0.1 | 3.7 |
| 0.005 | 0 | 0 | 0 | 0.005 | 0.005 | 0.005 | 0.001 | 0.001 | 0.005 | 0.005 | 0.01 | 0.005 | 0 | 0 | 0.015 | 0 | 0.001 | 0.001 | 0.015 | 0.025 | 0.015 | 0.005 | 0.01 | 0.015 | 0.02 | 0.015 | 100'0 | 0.001 | 100 |
| 300 | 0.0 | 0.0 | 0.0 | 1.2 | 1.9 | 2.4 | 0.6 | 0.9 | 1.1 | 2.4 | 1.5 | 2.4 | 0.0 | 0.1 | 0.5 | 0.0 | 0.1 | 0.6 | 3.7 | 0.1 | 2.4 | 0.2 | 1.2 | 0.0 | 2.4 | 0.6 | 13.8 | 1.8 | 4.4 |
| 0.045 | 0 | 0 | 0 | 10.0 | 0.01 | 0.01 | 0.005 | 0.015 | 0.005 | 0.005 | 0.005 | 10.0 | 0 | 0.001 | 0.005 | 0 | 0.001 | 0.001 | 0.015 | 100.0 | 0.02 | 0.001 | 0.005 | 0 | 0.01 | 0.005 | 0.015 | 0.015 | 100 |
| 2,000 | 4,000 | 3,000 | 3,000 | 122 | 189 | 244 | 122 | 61 | 226 | 489 | 306 | 244 | 244 | 98 | 86 | 122 | 19 | 119 | 244 | 86 | 122 | 244 | 241 | 489 | 244 | 122 | 617 | អ្ន | 7.76 |
| 1 | | - | - | 8.13 | 8,18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | 8.18 | |
| 2.000 | 000 [*] * | 3,000 | 3,000 | 000 1 | 1.550 | 2.000 | 000 1 | <u>5</u> 8 | 1.850 | 4 000 | 2,500 | 2,000 | 2 000 | 008 | 800 | 0001 | - 005 | 5.000 | 2.000 | 808 | 000 1 | 2,000 | 2 000 | 4 | 2 000 | 000 | 2.50 | 1 000 | |
| SSD | - SSU | uss | USS | CHR | CHR | CHR | E H | E E E E | CHR CHR | CHR | Ę | CHR | E | CHR | Ę | Ę | CHR | CHR | C H | В. Н | 욠 | GHR | Ę | R | CHR | CHR | Ë | В. В | |
| - | 4 | ~ | E. | F | | - F | , 4 | 6 | m | - F | 4 | 2 | 1 6 | 4 | 4 | 6 | 6 | 4 | 12 | ! ~ | | m | , et | 2 | - 6 | . " | | 4 | |
| ۰ ع | 88 | 598 | 5 6 | 5 8 | 8 8 | 6 8 | 2 5 | ; 6 | 6 | 8 | 56 | 8 | 26 | ĕ | 28 | ÷ | 10 | 5 | 2 2 | 2 2 | 105 | 10 | 201 | | | | | | |

Results of Questionnaire Survey to Tourist (No. 9-14)

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| | Ţ | E H | 4 500 | 8.18 | 550 | 0.005 | 2.8 | 0.005 | 2.8 | 0.005 | 7.8 | |
|----------|-------------|-------------|---------------------|------|--------|--------|------|-------|------|-------|-------|------------|
| | | Ë | 1,200 | 8.18 | 147 | 10.0 | 1.5 | 0.015 | 2.2 | 0.02 | 2.9 | m |
| 2 | | įĘ | 000 | 818 | 489 | 0.025 | 12.2 | 0.015 | 7.3 | 0.015 | 7.3 | |
| | r | | 000 | 818 | 611 | 1000 | 0.6 | 100.0 | 0.6 | 100.0 | 0.6 | 1 |
| | - - - | | 00010 | 0.0 | AXC. | y we o | 12 | 0.015 | 3.7 | 0.005 | 1.2 | ~ |
| 81 | ~ · | | - MW ₁ 2 | 010 | 17 | 200 | 00 | 0.015 | 0.9 | 0.005 | 0.3 | |
| 119 | 5 | H CEK | Ŗ | 0.13 | 5 | | | | | 2100 | 0 | - |
| 120 | ы | CHR | 1,000 | 8.13 | 122 | 0.025 | 3.1 | c00.0 | 0.0 | | 0.1 | • |
| 121 | 4 | CHR | 2,200 | 8.18 | 269 | 0.005 | 1.3 | 0.005 | £.] | 0.015 | 4.0 | - . |
| 12 | 3 | ER ER | 009 | 8.18 | 73 | 0.001 | 0.1 | 100.0 | 0.1 | 0.005 | 0.4 | ~- |
| 1.2 | 5 | CHR | 2.000 | 8.18 | 244 | 0.015 | 3.7 | 0.005 | 1.2 | 0.001 | 0.2 | |
| | 7 | S. | 3 000 | 1.0 | 3,000 | 0.025 | 75.0 | 0.025 | 75.0 | 0.025 | 75.0 | |
| | . ~ | SSU | 5 000 | 1.0 | 5,000 | 10.0 | 50.0 | 0 | 0.0 | 0.025 | 125.0 | F 4 |
| | 4 | 135 | 3 000 | 1.0 | 3,000 | 0.01 | 30.0 | 0.005 | 15.0 | 0.005 | 15.0 | |
| 10 | | SSU | 3 500 | 1.0 | 3,500 | 100.0 | 3.5 | 0.001 | 3.5 | 0.001 | 3.5 | |
| 128 | 6. | USS | 000 1 | 1.0 | 1,000 | 0.005 | 5.0 | 0.005 | 5.0 | 0.005 | 5.0 | |
| 001 | 2 9 | 1 NSU | 5 000 | 1.0 | 5,000 | 0.005 | 25.0 | 0 | 0.0 | 100.0 | 5.0 | |
| | , , , | NSU NSU | 000.5 | 1.0 | 5,000 | 10.0 | 50.0 | 0,005 | 25.0 | 100'0 | 5.0 | -1 |
| | , ~ | NUT | \$ 000 | 1.0 | 5.000 | 0.015 | 75.0 | 0.015 | 75.0 | 10.0 | 50.0 | |
| | | | 4 000 | 0.1 | 4.000 | 0 | 0.0 | • | 0.0 | 0 | 0.0 | |
| | | | 40.000 | 318 | 1.183 | 0 | 0.0 | 100.0 | 12 | 100.0 | 1.2 | |
| 2 | 0 | 2 | 70.000 | 33.8 | 2.071 | 10.0 | 20.7 | 0.005 | 10.4 | 0.005 | 10.4 | |
| | | 5511 | 2 000 | - | 5.000 | 0.001 | 5.0 | 0.001 | 5.0 | 0.001 | 5.0 | |
| No. | , v | i i | 80,000 | 33.8 | 2,367 | 100.0 | 2.4 | 0.001 | 2.4 | 0.001 | 2.4 | |
| 3 5 | , , | 1 I S | 00001 | - | 10,000 | 0 | 0'0 | 100.0 | 10.0 | 0.005 | 50.0 | |
| | | S S | 70.000 | 33.8 | 2,071 | 0.005 | 10.4 | 0.005 | 10.4 | 0.001 | 2.1 | - |
| | • • | 115. | , 000 ÷ | | 5.000 | 100.0 | 5.0 | 100.0 | 5.0 | 0.005 | 25.0 | n |
| <u> </u> | r v | | 2 000 | | 5.000 | 0.01 | 5.0 | 0.005 | 25.0 | 0.005 | 25.0 | |
| | . v | nSS | 6.000 | - | 6,000 | 0 | 0.0 | 0.005 | 30.0 | 0.01 | 60.0 | • |
| 147 | -7 | US | 1.000 | | 4,000 | 100.0 | 4.0 | 0.001 | 4.0 | 0.005 | 20.0 | |
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Results of Questionnaire Survey to Tourist (No. 9-14)

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|---------|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 60.0 | 7.5 | 0.8 | 1,1 | 0.8 | 0.8 | 0.5 | 0.6 | 0.0 | 8.0 | 0.2 | 0.0 | 0.8 | 0.8 | 0.6 | 6.0 | 0.8 | 0.3 | 0.0 | 0.0 | 0.2 | 0.0 | 0.8 | 0.8 | 0.8 | 0.5 | 0.7 | 0.8 | 0.2 | 0.2 |
| 10'0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 100.0 | 0.005 | 0 | 0.005 | 0.001 | • | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0.001 | 0 | 0 | 0.001 | 0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0.001 | 0.001 |
| 30.0 | 1.5 | 0.8 | 1.1 | 0.8 | 0.8 | 0.5 | 0.0 | 0.0 | 0.8 | 0.2 | 0.0 | 0.8 | 0.8 | 0.6 | 0.9 | 0.8 | 0.3 | 0.0 | 0.0 | 0.2 | 0.0 | 0.8 | 0.8 | 0.8 | 0.5 | 0.7 | 0.8 | 0.2 | 0.2 |
| 0.005 | 0.001 | 0.005 | 0.005 | 0.005 | 0.005 | 0.001 | 0 | 0 | 0.005 | 0.001 | 0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0.001 | 0 | 0 | 100.0 | 0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 100'0 | 0.001 |
| 6.0 | 7.5 | 0.8 | 1.1 | 0.8 | 0.8 | 0.5 | 0.0 | 0.0 | 0.8 | 0.8 | 0.0 | 0.8 | 9.8 | 0.6 | 0.9 | 0.8 | 0.0 | 0.0 | 0.0 | 0.2 | 0.0 | 0.2 | 0.0 | 0.8 | 0.5 | 0.0 | 0.2 | 0.2 | 0.2 |
| 100.0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 100.0 | 0 | 0 | 0.005 | 0.005 | 0 | 0.005 | 0.005 | 0.005 | 0.005 | 0.005 | 0 | 0 | 0 | 0.001 | 0 | 100'0 | 0 | 0.005 | 0.005 | 0 | 100'0 | 0.001 | 0.001 |
| 6.000 | 1,500 | 152 | 227 | 152 | 152 | 455 | 114 | 174 | 152 | 152 | 265 | 152 | 152 | 114 | 189 | 152 | 341 | 227 | 114 | 152 | 167 | 152 | 152 | 167 | 16 | 136 | 152 | 152 | 152 |
| 1 | 1 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | : 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13.200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13.200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 | 13,200 |
| 6.000 | 1,500 | 2,000,000 | 3,000,000 | 2,000,000 | 2.000,000 | 6,000,000 | 1,500,000 | 2,300,000 | 2,000.000 | 2,000,000 | 3,500,000 | 2,000,000 | 2,000,000 | 1,500,000 | 2,500,000 | 2,000,000 | 4,500.000 | 3,000,000 | 1.500,000 | 2,000,000 | 2,200,000 | 2,000,000 | 2,000,000 | 2,200,000 | 1,200,000 | 1,800,000 | 2,000,000 | 2,000,000 | 2,000,000 |
| US5 | US5 | ş | Ę | Ş | Ş | Ş | ł | Ş | Q. | Ŗ | P S | Ş | Ş | Ş | ŝ | Ŗ | Ŗ | Ŗ | Ş | ₿ | Ę | Ŗ | R. | Ŗ | R | Ş | QN A | ł | Q. |
| 4 | 0 | 4 | 7 | •7 | 4 | 4 | n | 4 | ŝ | 4 | S | s | Ś | 4 | 4 | • | s | 11 | 6 | \$ | 4 | S | 4 | 5 | 4 | 5 | ·^ | 4 | 4 |
| 1 | 145 | 146 | 147 | 148 | 149 | 150 | 151 | 152 | 153 | 154 | 155 - | 156 | 157 | 158 | 159 | 160 | 161 | 162 | <u>161</u> | 2 | 165 | 166 | 167 | 168 | 169 | 170 | 1/1 | 12 | 173 |