


بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ




SCOPE OF WORK
FOR
THE MASTER PLAN STUDY
OF
SALALAH PORT AND ITS HINTERLAND
IN
THE SULTANATE OF OMAN

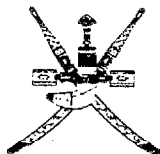
AGREED UPON BETWEEN
THE MINISTRY OF COMMUNICATIONS
GOVERNMENT OF THE SULTANATE OF OMAN
AND
JAPAN INTERNATIONAL COOPERATION AGENCY

MUSCAT, April 13th, 1999


H.E. Salim bin Abdullah al Ghazali
Minister of Communications
The Sultanate of Oman


Mr. Susumu Murata, Leader
Preparatory Study Team
Japan International Cooperation
Agency

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I. INTRODUCTION

In response to the request of the Government of The Sultanate of Oman (hereinafter referred to as "GSO"), the Government of Japan has decided to conduct the Master Plan Study of Salalah Port and its Hinterland in the Sultanate of Oman (hereinafter referred to as "the Study") in accordance with the relevant laws and regulations in force in Japan.

Accordingly, the Japan International Cooperation Agency (hereinafter referred to as "JICA"), the official agency responsible for the implementation of the technical cooperation programs of the Government of Japan, will undertake the Study in close cooperation with the authorities concerned of the GSO.

II. OBJECTIVES OF THE STUDY

The objectives of the Study are to:

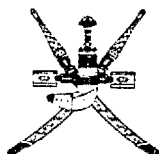
1. formulate a master plan for the development of the Salalah Port up to the year 2020;
2. formulate a development plan up to the year 2020 for the hinterland area of the Salalah Port; and
3. facilitate technology transfer to concerned organizations in such fields as development planning, port management, and policy-making.

III. STUDY AREA

The study covers the Salalah Port and its hinterland area.

IV. SCOPE OF THE STUDY

In order to achieve the objectives mentioned above, the Study shall cover the following items:



1. Analysis of Present Situation

- (1) Review of the existing facilities and operation of the Salalah Port and its current and future development plan
- (2) Review of the existing institutional framework for the port management and operation
- (3) Review and analysis of Socio-Economic conditions and current development plans of the study area
- (4) Formulation of Socio-Economic Framework of the study area and related industries.
- (5) Natural and environmental condition surveys
- (6) Analysis of the maritime container transport network and possible related industries.
- (7) Preliminary demand forecast of the maritime container transport in the Region and analysis of the competitiveness of the Salalah Port.

2. Formulation of Master Plan for the Salalah Port (target year 2020)

- (1) Establishment of long-term development plan of the Salalah Port
 - 1) Formulation of Basic strategy
 - 2) Identification of the expected role and function of the Salalah Port in comparison with other domestic major ports
 - 3) Demand forecast for the Salalah Port up to the year 2020
 - 4) Formulation of basic layout plan of port facilities and relevant infrastructure
 - 5) Preliminary cost estimate
- (2) Initial environmental examination (IEE)
- (3) Preliminary phased implementation plan
- (4) Preliminary economic analysis
- (5) Recommendations on port management, operation, and marketing strategy for port promotion

3. Formulation of Hinterland Development Plan (target year 2020)

- (1) Conceptual zoning of the hinterland area of the Salalah Port
- (2) Evaluation of development potential and constraints of the major sectors in the Study area
- (3) Formulation of development plans for the above major sectors

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(4) Preliminary economic evaluation

4. Overall Recommendation

V. STUDY SCHEDULE

The Study will be carried out in accordance with the attached tentative study schedule (see APPENDIX).

VI. REPORTS

JICA shall prepare and submit the following reports in English to the the GSO in accordance with the attached tentative work schedule.

(1) Inception Report

Thirty (30) copies at the commencement of the first work in the Sultanate of Oman.

(2) Progress Report

Thirty (30) copies at the end of the first work in the Sultanate of Oman.

(3) Interim Report

Thirty (30) copies at the commencement of the second work in the Sultanate of Oman.

(4) Draft Final Report

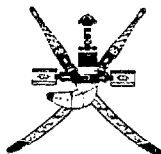
Thirty (30) copies within ten (10) months after the commencement of the Study.

The written comments on the Draft Final Report from the GSO shall be submitted to JICA within one (1) month after submission of the report.

(5) Final Report

Fifty (50) copies within one (1) month after the receipt of the comments on the Draft Final Report.

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VII. UNDERTAKINGS BY THE GSO

1. To facilitate smooth conduct of the Study, the GSO shall take necessary measures:
 - (1) to secure the safety of the Japanese Study Team (hereinafter referred to as "the Study Team");
 - (2) to permit the members of the Study Team to enter, leave, and sojourn in the Sultanate of Oman for the duration of their assignment therein, and exempt them from alien registration requirements and consular fees;
 - (3) to exempt the members of the Study Team from taxes, duties and other charges on equipment, machinery, and other materials brought into and out of the Sultanate of Oman for the conduct of the Study;
 - (4) to exempt the members of the Study Team from income tax and charges of any kind imposed on, or in connection with any emoluments or allowances paid to the members of the Study Team for their services in connection with the implementation of the Study;
 - (5) to provide the necessary facilities to the Study Team for remittance as well as utilization of the funds introduced into the Sultanate of Oman from Japan in connection with the implementation of the Study;
 - (6) to try to secure permission for the Study Team to enter into private properties or restricted areas for the implementation of the Study;
 - (7) to secure permission for the Study Team to take all data and documents including maps, photographs, related to the Study out of the Sultanate of Oman, where it does not conflict with any prevailing rules or regulations or breach any confidentiality obligation; and
 - (8) to provide medical services as needed. Its expenses will be chargeable on members of the Study Team.

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2. The GSO shall bear claims, if any arises, against the members of the Study Team resulting from, occurring in the course of, or otherwise connected with the discharge of their duties in the implementation of the Study, except when such claims arise from gross negligence or willful misconduct on the part of the members of the Study Team,
3. The Ministry of Communications of the GSO shall act as a counterpart agency to the Study Team, and a coordinating body consisting of related organizations shall be established for the smooth implementation of the Study.
4. The Ministry of Communications of the GSO shall, at its own expense, provide the Study Team with the following, in cooperation with other organizations concerned:
 - (1) available data and information related to the Study, including unrestricted aerial photographs and maps;
 - (2) counterpart personnel;
 - (3) suitable office space with necessary office equipment; and
 - (4) credentials or identification cards

VIII. UNDERTAKING OF JICA

For the implementation of the Study, JICA shall take the following measures:

1. to dispatch, at its own expense, the Study Team to the Sultanate of Oman, and
2. to pursue technology transfer to the the Oman counterpart personnel in the course of the Study.

IX. CONSULTATION

JICA and the Ministry of Communications of the GSO shall consult with each other in respect of any matter that may arise from or in connection with the Study.



APPENDIX

TENTATIVE SCHEDULE OF THE STUDY

month	1	2	3	4	5	6	7	8	9	10	11	12
Work in Oman												
Work in Japan												
Report												

ABBREVIATION IC /R : Inception Report
 P/R : Progress Report
 IT /R : Interim Report
 DF/R : Draft Final Report
 F/R : Final Report


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MINUTES OF MEETINGS
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SALALAH PORT AND ITS HINTERLAND DEVELOPMENT
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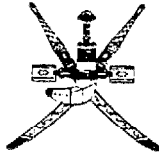
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Preparatory Study Team
Japan International Cooperation Agency

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The Preparatory Study Team dispatched by JICA (hereinafter referred to as "the Team") had a series of discussions starting with the meeting presided by H. E. the Minister of Communications and attended by H. E. the Ambassador of Japan followed by the meetings with the officials in charge of the organizations concerned chaired by the representative of Ministry of Communications (hereinafter referred to as "MOC"). The major issues and outcome discussed and agreed upon are listed up as follows, which shall supplement the agreed Scope of Work for the Study (S/W).

1. H. E. the Minister welcomed the Team and stressed that the formulation of the long-term development plan for the port is necessary to efficiently make use of geographical advantage of the port although remarkable progress has been already made for the first phase of its development ever since.

His Excellency, on the other hand, stressed to shorten the Study Schedule so that the outcomes will not to be too late to be useful.

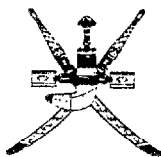
The Team explained why it will take the period as suggested in the draft S/W to complete the Study through giving in-depth explanations on the issues to address and the necessary tasks involved in the Study. His Excellency also explained that MOC is now facing the pressing needs to expand the container terminal based on very aggressive marketing plans being conducted at present and to decide whether to approve proposed projects such as FTZ whose plan is nearing completion by Ministry of Commerce and Industry (hereinafter referred to as "MCI") as well as floating ship repair yard suggested by a private sector, and stressed that the Study should be facilitated to meet these pressing needs.

The Team replied that the Study will adopt the actions and decisions initiated by MOC as given conditions while necessary advice and recommendations will be made if possible during the course of the Study in compliance with MOC's initiatives.

The Team agreed to shorten the schedule to 12 months from the original 14 months based on the above discussions.

2. H. E. the Minister asked the Team when the Study starts. The

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Team replied that the Team noted and will convey to JICA the urgency of the Study so that it will start as quickly as possible.

3. H. E. the Minister told the Team that he will ask other Ministries in the GSO to cooperate with the full fledged Study Team according to the lists of the Ministries and other Authorities to be prepared by the Team.

4. It was agreed that the title of the Study be amended to read "The Master Plan Study of Salalah Port and its Hinterland Development in the Sultanate of Oman".

5. The Representative of the MOC reiterated the urgency of the formulation of the long-term plan for the port and expressed its expectation that the Study will improve and reinforce the current plans based on the natural conditions and other relevant factors to be surveyed and identified in the Study. The appropriate phasing of the plan was also emphasized.

6. The Representative of the MCI indicated that because the GSO is pursuing the participation of the private sector in the regional development process, the development plan should emphasize the leading role of the private sector while the GSO role is to be confined to providing the institutional and legal framework for a suitable environment for such development and facilitating the establishment of new investments. It is therefore requested and agreed that the plan of hinterland development in the S/W will be mainly concerned with policy issues from strategic view points focusing on the major economic activities and services related to the port. MOC also indicated its wish to develop a phased development plan of its hinterland in association with the phased development plan of the Port.

7. It was agreed that the phrase "its hinterland" mentioned in Part III of the S/W to constitute the area surrounding the Port up to and including Salalah Airport. The main focus of the Study will be with



regard to the issues of the proposed Free Trade Zone and other facilities and activities directly related to the Port. The Salalah and its neighboring Wilayats will be studied when notable development potential and impact are identified due to the envisaged developments of the Port and its hinterland.

8. The potential impact of the phased development of the Port and its hinterland on the national economy will be identified and evaluated.

9. It was requested and agreed that the Study review the studies and reports already done by GSO and pay due consideration to GSO's policy on FTZ.

10. The Representative of the MOC requested the Team to indicate the outcomes to be contained in each report. The Team suggested tentatively as follows and they were accepted:

a) Inception Report

This report will contain detailed items of the Study and its methodology together with the detailed schedule of the Study.

b) Progress Report

This report may include the provisional outcome of "Analysis of Present Situation".

c) Interim Report

This report may include the interim outcome of "Formulation of Master Plan for the Salalah Port (target year 2020)" and "Formulation of Hinterland Development Plan (target year 2020)".

d) Draft Final Report

This report may include all the study results.

Final Report

e) Final Report

This report will contain all the finalized results.

11. Noting remarkable progress is underway and expected to take place during the Study period concerning the issues covered by the

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Study, it was strongly requested by GSO and agreed that the Study Team will make the best efforts so that possible recommendations for urgent issues shall be made in each Report of Progress, Interim and Draft Final based on the findings so far made although such recommendations would be preliminary and may need to be reviewed on new findings established afterwards.

12. It was further requested that the above indicated urgent issues are related to:

- Land use zoning of the Hinterland
- Formulation of a Port Authority
- Marketing strategies by GSO independent of marketing endeavours by the private sector.

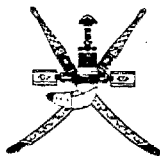
13. Both sides agreed that GSO would establish a Coordinating Committee (referred to as "coordinating body" in S/W) under the chairmanship of MOC. And MOC will select its members and inform the list to JICA Headquarter as quickly as possible.

14. The Final Report of this study will be opened to the public. However, based on the Draft Final Report, GSO will determine the parts of the Study results which should remain confidential and which will then be incorporated as an attachment to the Final Report.

15. MOC requested that JICA invites key personnel of GSO in charge of this Study to Japan for their training according to the appropriate programs to be proposed in the Inception Report in order to effectively achieve the objectives indicated in S/W. The Team promised MOC to convey this request to the Japanese Government.

16. All the representatives of organizations concerned agreed on the proposed S/W, in association with these agreed Minutes of Meetings.

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PARTICIPANTS IN THE MEETINGS

Ministry of Communications

- | | |
|--|--|
| 1. H. E. Salim bin Abdullah Al Ghazali | The Minister |
| 2. Mr. Hiroshi Sasajima | Advisor to H. E. the Minister |
| 3. Mr. Jamal T. Aziz | Director General of Ports and Maritime Affairs |
| 4. Mr. Khalid Mohamed Mirza | Head of Projects & Planning Division - DGEMA |
| 5. Mr. Jihad Al Taie | Director of Legal Department - Minister's Office |

Ministry of Commerce and Industry

- | | |
|----------------------------------|--|
| 6. Ms. Manal Mohammad Al-Abdwani | Director General of Planning and Follow-up |
|----------------------------------|--|

Ministry of Finance

- | | |
|------------------------------------|--|
| 7. Mr. Mohammad Abdullah Al Harthy | Director General of Financial Planning |
|------------------------------------|--|

Ministry of Agriculture and Fisheries

- | | |
|--------------------------------|---------------------------|
| 8. Mr. Hassan Ahmed Al Nabhani | Head of Minister's Office |
|--------------------------------|---------------------------|

Ministry of Foreign Affairs

- | | |
|-------------------------------|---|
| 9. Ms. Kahdijah Hassan Selman | Dy Head, Economic & Technical Cooperation Dept
for Bilateral Cooperation with Friendly Nations |
|-------------------------------|---|

Industrial Estates Public Authority

- | | |
|---------------------------------|--------------------|
| 10. Mr. Ahmed bin Hassan Atheeb | Executive Director |
|---------------------------------|--------------------|

The Omani Center for Investment Promotion & Export Development

- | | |
|---------------------------------|---|
| 11. Ms. Malak Ahmed Al-Shaibani | Acting Director General of Investment Promotion |
| 12. Mr. Douglas Aitkenhead | Special Advisor |

Salalah Port Services

- | | |
|--------------------------|---|
| 13. Mr. Hans van Kerkhof | General Manager, General Cargo Division |
|--------------------------|---|

MAERSK LINE

- | | |
|----------------------|-----------------|
| 14. Mr. V. I. Mathew | General Manager |
|----------------------|-----------------|

Japanese Embassy

- | | |
|---------------------------|-------------------------------|
| 15. H. E. Zenji Kaminaga | His Excellency the Ambassador |
| 16. Mr. Keiichi Matsumoto | First Secretary |

The Preparatory Study Team

- | | |
|--------------------------|--|
| 17. Mr. Susumu Murata | Leader/Port Development Policy Expert |
| 18. Mr. Takayuki Oyama | Research Planning |
| 19. Mr. Tsunenobu Miki | Regional Development Expert |
| 20. Mr. Masahiro Inada | Port Planning Expert |
| 21. Mr. Mamoru Shigemoto | Demand Forecast and Port Management Expert |
| 22. Mr. Toru Aoyama | Maritime and Physical Distribution Expert |
| 23. Mr. Tetsuya Fukunaga | Industrial Development and Infrastructure Expert |

資料 3 Questionnaire

Questionnaire 1

(Maritime Transportation and Physical Distribution)

1. Ministry of Communications

- Policy on Port Facility Services (nationwide and especially Port Raysut)
 - ・ Government Role (Port construction)
 - ・ Public and Private Partnership or Privatization of Operation and management
- Policy on Shipping Companies (mother vessel companies and feeder vessel companies)
 - ・ Promotion and Incentives
 - ・ Feeder service improvement
- Statistics of international and domestic import-export and transit cargo (commodities) by shipping companies and ports (OD)
 - ・ Main Commodities by origin-destination and by shipping companies
- Policy on Free Trade Zone (nationwide and especially Port Raysut)
 - ・ Promotion and Incentives
 - ・ Sales

2. Salalah Port Services Company

- Existing facilities and future investment
 - ・ Existing facilities
 - ・ Planned construction on schedule
 - ・ Future long-term plan
- Outline of Services
 - ・ Average Handling time
 - ・ Average waiting time
 - ・ Information system
 - ・ Manpower
 - ・ Fees, etc.
- Port Sales
 - ・ Advertisement
 - ・ Sales promotion
- Future shareholder plan
 - ・ Future equity increase (financing)
 - ・ Share holder increase
- Present situation and plan of Free Trade Zone or Export Processing Zone
 - ・ Siting companies and promotion
- Advantages and Disadvantages (problems)
 - ・ Location
 - ・ Competition
 - ・ Facilities
 - ・ Services
 - ・ Fares
- Accounting
 - ・ Profit & Loss
 - ・ Balance sheet & Cashflow

3. Shipping Companies

- Outline of maritime transportation
 - ・ Worldwide and/or region-wide Network

- Hub & spoke
- Present cargo transportation
 - Main commodities
 - Origin-destination
- Necessary siting conditions
 - Location
 - Facilities
 - Services
 - Fares
- Consortium
 - Present alliance and conference
 - Future possibilities
- Future plan
 - Ships
 - Routes
- Advantages and Disadvantages (problems) from the viewpoint of Port (Raysut or Dubai) user
 - Location
 - Facilities
 - Services
 - Fares
- Request to port organizations

4. Consignor companies (Free Trade Zone siting companies)

- Outline of company activities
 - Manufacturing
 - Processing
 - Distribution
- Cargo transportation
 - Main commodities
 - Origin and destination
- Necessary siting conditions
 - Location
 - Facilities
 - Services
 - Fares
 - Market
- Future plan
- Advantages and Disadvantages (problems) from the viewpoint of Free Trade Zone user
- Request to port and FTZ organizations and shipping companies

Questionnaire 2

(Industrial Development and Infrastructure)

- (1) Background Discussion, Policy Objectives, Contents and Policy Evaluation of Former “Five-years' Plan” in Each during “Renaissance - 25” Period:
 - * The First Five-years' Plan
 - * The Second Five-years' Plan
 - * The Third Five-years' Plan
 - * The Fourth Five-years' Plan
- (2) Background Discussion, Policy Objectives and Contents of “The Vision for Oman's Economy - Oman: 2020” and “The Fifth Five-years' Plan”
- (3) Function and Role of Dhofar State and Salalah City in Former and Present “Five-years' Plan” in Each and “The Vision for Oman's Economy - Oman: 2020”
- (4) Specific Economic Policies for Industrial Development including Industrial Infrastructure
- (5) National and Local Government Finance for Industrial Development including Infrastructure
- (6) Socio-economic Conditions of Oman, Dhofar State and Salalah City
- (7) Contents and Conditions of Industrial Infrastructure in Dhofar State and Salalah City including Maximum Capacity and Present Level of Use:
 - * Power Plants for Industrial Use
 - * Gas Supply for Industrial Use
 - * Water Supply and Quality for Industrial Use
 - * Transportation of Railway, Motor Vehicle, Marine and Air
 - * Telecommunication Services
 - * Warehousing for Industrial Use
 - * Vocational Education and Training
- (8) Concepts, Contents and Stage of Implementation in “Free Trade Zone (FTZ)” in Dhofar State
- (9) Name of Research and Consulting Firms That Can Conduct Surveying in Land, Soil Quality and Port Sales

資料4 収集資料一覧

番号	書名	発行年	編著者名	言語	備考
1	Mina Raysuit Container Terminal Inauguration Ceremony	1998	Han Padron Associates	E.	
2	Rewriting the History of An Improvement Ancient Trade Route	1998	Salalah Port Services	E. A.	
3	Port Salalah Tariff 1998-1999	1998	Salalah Port Services	E.	
4	Traditionally the land of Frankincense Becoming a world class Port	1997	Salalah Port Services	E.	パンフレット
5	Mina Raysuit Container Terminal Proposed Final Layout	-	Ministry of Communications	E.	Drawing Printout
6	Port Salalah Statistical Data (partial copy)	1998	Ministry of Communications	E.	
7	Salalah Mills Co. Annual Report 1997	1998	Salalah Mills Co.	E. A.	
8	Port Sultan Qaboos Handbook & Directory 1997/98	1997	Port Services Corporation	E.	
9	Port Services Corporation	-	Port Services Corporation	E.	
10	Port Sultan Qaboos Statistical Data 1994 (copy)	1995	Port Services Corporation	E.	
11	Port Sultan Qaboos Statistics 1997	1998	Port Services Corporation	E.	
12	Port Sultan Qaboos Statistical Data 1998 (copy)	1999	Port Services Corporation	E.	
13	Dubai Ports Authority 1998 Handbook	1998	Dubai Ports Authority	E.	
14	Dubai Ports Authority Information Kit	-	Dubai Ports Authority	E.	
15	Dubai Ports' Tariff	1998	Government of Dubai	E.	
16	Dubai Ports Authority Stevedoring Tariff	1997	Dubai Ports Authority	E.	
17	Dubai Ports Authority Statistical Data (copy)	1999	Dubai Ports Authority	E.	
18	Dubai Ports Authority Homepage (copy)	1999	Dubai Ports Authority	E.	color printout
19	The Center for World Trade (Videotape)	1999	Dubai Ports Authority	E.	ビデオテープ
20	同上(日本語版ビデオ)	1999	Dubai Ports Authority	J.	ビデオテープ
21	Business Guide	1998	Jebel Ali Free Zone Authority	E.	
22	Who is in the Jebel Ali Free Zone	1998	Jebel Ali Free Zone Authority	E.	
22	Dubai	1999	商船三井ドバイ代表オフィス	J. E.	コピー
23	SeaLand Service Routes & Schedule	1998	SeaLand	E.	パンフレット
24	APL Middle East Services	-	APL	E.	パンフレット
25	Excellence in Ocean Transport Logistics	-	Sea Consortium	E.	パンフレット
26	A Celebration of 25 Years in Service 1972-1997	1997	Containerisation International	E.	
27	Sea Consortium PTE LTD Monthly Newsletter	1999	Sea Consortium	E.	
28	The Asia Middle East Express Service	1998	P&O Nedlloyd	E.	パンフレット
29	Evergreen	1998	エバーグリーン ジャパン	J.	パンフレット
30	Uniglorry Sailing Schedule	1999	Uniglorry	J.	パンフレット
31	Raysut Industrial Estate	-	SALALAH MILIS CO.	E. A.	パンフレット
32	Investment opportunities in the sultanate of oman	1996	Oman Chamber of Commerce and Industry (OCCI)	E. A.	
33	Oman commercial law Royal decree 55/90	1990	OCCI	E.	
34	Trade directory	1998	OCCI	E. A.	
35	Glance at Industry in Oman	1998	Facts & Figures	E. A.	
36	Investor's guide	1997	OCCI	E. A.	
37	Oman today	1999	Apex publishing	E.	
38	Salalah mills co. Annual report 1997	1997	Salalah mills co.	E. A.	
39	Incentives guide	-	Sultanate of Oman	E. A.	
40	The Foreign Capital Investment Law / The Law for The Organization and Encouragement of Industry	1998	OCCI	E. A.	
41	Raysut Cement for Strength, Stability & Economy	-	Raysut Cement Company	E.	パンフレット
42	Civil Aviation and Meteorology Annual Report 1996	1996	-	E. A.	
43	97 Annual Report	1997	Raysut Cement Company	E. A.	
44	Find your way to the Sultanate of OMAN	-	The Omani Centre for Investment Promotion & Export Development (OCIPED)	E.	パンフレット
45	Investment Opportunities in The Sultanate of Oman	-	OCIPED	E.	

46	Monthly Statistical Bulletin / Volume 10 Number 1	1999	Information & Publication Center	E. A.	
47	Monthly Statistical Bulletin / Volume 10 Number 2	1999	Information & Publication Center	E. A.	
48	Iridium for Remote Access	-	Iridium LLC	E.	パンフレット
49	Mina Raysut Container Terminal	1998	HAN-PADRON ASSOCIATES (HPA)	E.	
50	Rewriting The History of an Important Ancient Trade Route	-	Salalah Port Services Company	E. A.	
51	Industrial Directory	1998	OCCI	E. A.	
52	Al GHORFA-An Economic Perspective of 1999 State Budget	1999	OCCI	E. A.	
53	Economic Development Planning in The Sultanate of Oman	1991	Duncan R. Miller	E.	
54	Oman Economic	1998	Oman National Investment Corporation Holding (ONIC Holding)	E.	
55	Dhofar Tourist Guide	1997	Al Roya Publishing	E. A.	
56	Visitor's Guide to Dhofar	-	Ministry of Commerce & Industry	E. A.	
57	Importance of Establishment of Salalah Rest	1999	Dhofar International and Investment	A.	翻訳あり
58	Study of Dhofar Province Economic Situation	1997	OCCI	A.	翻訳あり
59	The Guide to Industry	-	Apex publishing	E. A.	
60	オマーン国概要	1999	在オマーン日本国大使館	J	
61	マスカット案内	1998	在オマーン日本国大使館	J	
62	サラール案内	1990	在オマーン日本国大使館	J	
63	Statistical Year Book	1998	Ministry of National Economy	E. A.	
64	Oman 98/99	1998	Ministry of Information	E	
65	Oman 98/99	1998	情報省	J	64の日本語版
66	Revision of Salalah Structure Plan (1995-2015)	1998	Ministry of Housing	E	要、返却

言語: J:日本語、E:英語、A:アラビア語