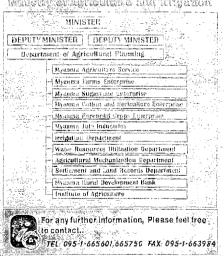
#### 資料 3. Facts about Myanmar Agriculture



- Profesion traction (Start of White triver agriculture and uniquellan





# Agricultural Business and Trade Opportunities

Ministry at Agriculture and trrigation (MOAI) in line with the

market violed economy and with its. 3 main objectives namely, to achieve surplus in padoty to achieve self-suff, as steincy in edible oil and to step un the cultivation and expected prior of pulses and industrial crops, is taking measures to maximize private domestic participation, attract foreign in westment and accordant participation and development. MON is encouraging local and foreign entrepreneurs to finest it is encouraging local and foreign entrepreneurs to finest it is encouraging local and foreign entrepreneurs to measure activities in the form of Joint Venture of Joo per cent trivest ment in the following areas:

Establishment of Agro-based Industries (1) (eg: sugar, Irols: vagetable processing lute)



- 3\*\* Assembling and Manufacturing of light Agricultural machinery and small farm implements
- Manufacturing of Agriculture Related Products
   (eq. PVC pipes, GGI sheets, Plastic sheets and plastic meet)
- Trading of Agricultural Commodities.
   Export of agricultural produces and incorts of agricultural inputs such as fertilizer, agrochemical

#### Land Utilization

With a view to develop agriculture, livestock, aquaculture and other related farming activities in the country, a Central Committee for the Management of Culturable Land, Fallow Land and Waste Land has been formed. The Central Committee also grants approvals to both local and foreign investors with the expertise, (eehinology and capital who desire to invest in agricultural undertakings in Myannar. The Central Committee's approval of up to the maximum of 5,000 acres (50,000 acres or more can be allowed with the approval of the Government) allows these investors to cultivate or utilizar cultivable land of tallow lend and whater land for applicational purposes as

Adjacotrone

if for Plantetion Crops (eg. Rubber Paim Of
Cashew nut)

if for Orchard (eg. Cirrus mango banana)

iii) Seasonal Grops
Adjacotrone

Duration has been fixed for a maximum of thirty years for cutherbay and utilizing lend for outharbon and utilizing lend for cutherbay and utilizing lend for outharbon and utilizing lend for participation and district for such and poultry farming and aquaculture purposes. The period may be extended upon ingipitation.

Exemption from payment of fand revenue shall be granted for a period of 2 to 8 years from the grantled for the base depending upon the type of the agricultural crops, livestock breeding and aquaculture; and at least 3 years of mome tax exemption may be granted from the year of commencement of commercial run of the business car-

#### Incentives for Foreign Investments

ned cut on land developed and invested.

The Foreign investment Law also guarantees that the foreign investor may repairate to his home country the forowing subject to the approval of the Central Exchange Management Department of the Central Bank of Services

- the net profit of the enterprise after after payment of all Myanmar taxes;
- his salary and lawfur income after payment of all, personal income tax and other living expenses incorred in the country; and
- his foreign ourrency entitlement, including the value of his assets on the subsequent winding up or dissolving of his business.

#### List of on-going Joint-Venture(JV) projects

- 1, Mosquito Coll JV Factory Project (Sumitoms Corp.)
- Paddy Pranting & Rice Milling Project; (160% Investment, Keo Aun (Tengsan) Pte Ltd.)
   Establishing Cashew Flantation JV Project (Myanmar)
- Establishing Cashew Flantation JV Project (Myanmar Plantation Singapore Pto Ltd.)
- 4 Nawaday Sugar Factory JV Project (Sutech Engineeing Co.
- 5 Hypsto Rice Development Project (Beiling Shoulang Commerce Cavaloning Co. Ltd.)

#### Pipeline Project

1 Rubber Plantation Project (100% Investment Decyco Corp.)



#### EXPANDABLE AREA & IN STATES & DIVISIONS UNION OF MYANHAR

#### General Information

on Mysamman

#### LOCATION AND LANDSCAPING

Myanmar is peographically located between latitudes 9 50 N to 38 31 N and longitude 92 9 to 101 E. It has a land area of 678,932 sq. km. The country is unique for its forest-stad mountains, plateaus, valleys and plains, the parallel chains of mountains, namely, Rakhine Yoma, Shan Plateaus, having the allitude ranging from 900 m to 213 m above seatlevel. On the other fiand, four principle rivers: the Avevanwady. the Sillating, Chindwin and the Healtyin meander between these ranges and discharnes into the Guif of Martaban.



eason runs from mid-February to mid-May, the rainy season from mid-May tober and the dry cool spell from mid-October to mid-February. Humbilly is April to December due to south west monsoon. About one third of the out of Myammar constitutes the auto temperate zone, whereas the rest of the is within the trooks I region. Agro-application Myanmar can be divided into Zones. An indication of the crimate and rainfall conditions of the various ogical zones are as follows:

AND BY ARREST		2 9 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	CUMAT	[ illb A he hot se mid-Oct
2000 (000) ea.		· · <del>· · · · · · · · · · · · · · · · </del>	ni cx	gh: from orthern pa duntry lies distinct: pro-ecolor
Zonas	Annual Ro	in(all		parato Isine
	No. of Days	Inches	Min.	Plan.
Coastel	135	200	16	37

Zonas	Annual Roin(all		Temperate Celsius	
	No. of Days	Inches	fin.	irtan.
Coastel	135	200	16	37
Deltaic	116	150	16	37
Dry	54	36	12	40
Nombara	164	84	:0	34
Mountain	104	78	6	30

#### Macroeconomic Indicators (1997-98)

Area	('000 sq. km)	677
	(1000 SQ. miles)	26 (
Pepulation	(million)	46.4
GDP	(kyats in million)	74328
GDP growth rate	(96)	4.6
Agri, GDP	(kyats in million)	26443
Agn. GDP growth rate	(%)	2.9
Consumption	(kyats in million)	53177
lovestment	(kyets in million)	21196
Export(FO.B.)	(kyats in million)	6340
Import(C.i.F)	(kyats in million)	5846
GDP per capita	(kyat)	1602
GDP per consumption	(kyat)	1146
GDP par investment	(kyat)	457





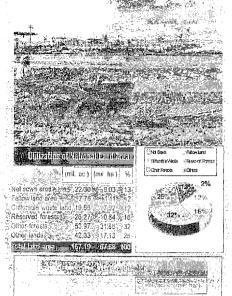
agro climatic conditions and current market-oriented economic system, Myanmar economy is depending on the agriculture sector it accounts for 38% to GDP 46% in total export earning and 64% of employment in total labour force: Over 60 different crops ranging from typical tropical onesto moderale temperate vailsies ara generally grown and paddy is defined as as state crop Basides, pulses and industrial crops product

-		Labour Force (million)				
	Year	Total	Agr	.96		
	l		Sector			
	1989-90	15.221	10.079	66.22		
	1990-91	15,737	10.316	65.55		
	1991-92	16.007	10.52	. 65,73		
	1992-93	16.469	10,760	65.45		
٠.	1993-94	16,817	10.972	65.24		
	1994-95	17,230	11.115	64.5 i		
	1995-96	17.587	11.272	64.09		
	1996-97	17.964	11.38	63.35		
	1997-98	18,359	J 1.507	62,68		
	그렇게 되는 사람이 살았다.	1,100	N. P. CARL 12 1992	espirit A Salar III in the street		



Crops Sown & Production (1997-98 Provisional)

Crop:/ S	own/Area	Production (
		CAPT CO
Paddy	5,93	17.3
Wheat 1997	0.10	0.09
Malze	0.17	0.31
Sorghum	0.25	0.16
a collection		
Groundrist	0.45	0.52
Sesamum	1.07	0.31
Sunflower	0.13	0.09
Pulses		
Black Gram	0.47	0,40
Green Gram	0.55	0.42
Chick Pen	0.17	0,12
Pigeon Pea	0.25	0.16
Soybean.	0.08	6,07
Industrial		
Jute	0.04	0.63
Cotton	0.27	0.17
Sugarcane	0.11	\$.14
Rubber	0.13	0.03
Vend The	0.20	1,39
Time I	0.26	2,2



# Eligation of Unigation Water Sepan

\* Net area sown highest weapother than demarcated agricul-

23.04

7:85

134

3.18

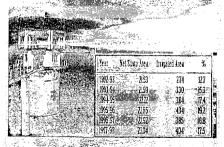
(under various crops)

· Cropping intensity (%) 14

Not sown area - 100

Mixed & mulable

cropping areas\*



### 資料 4. 外国投資法

The Union of Myanmar Foreign Investment Law

# THE UNION OF MYANMAR FOREIGN INVESTMENT LAW

## STATEMENT ON FOREIGN INVESTMENT LAW OF MYANMAR

The Government of the Union of Myanmar has been striving hard to promote all round development of national economy to improve provisions of food, clothing and shelter for the people so as to ameliorate their living standards. In this connection steps have been taken to ensure mass participation with maximum utilization of the faculties of people and induce foreign investment on the basis of equality and mutual benefit.

The Government has also envisaged such policy objectives as exploitation of abundant resources of the country with a view to catering to the needs of the nation in the first instance; exporting whatever surplus available; creation of new employment as the economic activities expand so that especially young people would have great job opportunities and privileges of learning on-job training as well as technical training both inland and abroad; economic and social development of various regions of the State along with expansion and improvement of transport and communications.

Foreign investors who invest and operate on equitable principles would be given the right to enjoy appropriate economic benefits, to repatriate them, and to take their. legitimate assets back home on closing of their business. They would also be given proper guarantee by the Government against nationalization of their business in operation. All these rights and privileges would be granted in the interest of the Union of Myanmar and its people.

At present, enquiries are being made by foreign companies and persons wishing to make investments in the State in a reasonable manner. Similarly, enquiries and contacts are also being made by citizens. It is desirous that a Commission of a high calibre be formed so as to scrutinize the proposals and to co-ordinate all matters concerning enterprises which may be permitted.

As it is necessary to make legal provisions for the above-mentioned matter, the State Law and Order Restoration Council has enacted the Foreign Investment Law.

The State Law and Order Restoration Council

The Union of Myanmar Foreign Investment Law

[The State Law and Order Restoration Council Law
No. 10/88]

The 7th waning day of Tazaungmon, 1350 B.E. (30th November, 1988)

The State Law and Order Restoration Council hereby enacts the following Law:—

#### CHAPTER I

#### Title and Definition

- 1. This Law shall be called the Union of Myanman Foreign Investment Law.
- 2. The following expressions contained in this Law shall have the meanings given hereunder:—
  - (a) "Commission" means the Union of Myanmar Foreign Investment Commission;
  - (b) "Government" means the Government of the Union of Myanmar;
  - (c) "Citizen" includes an associate citizen or a naturalized citizen. The said expression also includes an economic organization formed with local investment only;

- (d) "Foreigner" means a person who is not a citizen. The said expression also includes an economic organization formed with foreign investment only;
- (e) "Promoter" means any citizen or any foreigner submitting an investment proposal to the Commission;
- (f) "Proposal" means the prescribed application submitted by a promoter to the Commission for approval of an intended investment and the accompanying draft contract;
- (g) "Permit" means the order in which the approval of the Commision of a proposal is expressed;
- (h) "Foreign Capital" includes the following which are invested in an economic enterprise by any foreigner under a permit:—
  - foreign currency;
  - property actually required for the enterprise and which is not available within the State such as machinery, equipment, machinery components, spare parts and instruments;
  - rights which can be evaluated such as licences, trade marks and patent rights;
  - technical know-how;

- re-investment out of benefits accrued to the enterprise from the above or out of share of profits;
- (i) "Investor" means a person or an economic organization making an investment under a permit;
- (j) "Bank" means any bank of the State.

#### CHAPTER II

#### Applicable Economic Activities

3. This Law applies to economic activities prescribed by the Commission from time to time with the prior approval of the Government.

#### CHAPTER III

#### **Basic Principles**

- 4. Foreign investments shall be made in accordance with the following basic principles:—
  - (a) promotion and expansion of exports;
  - (b) exploitation of natural resources which require heavy investment;
  - (c) acquisition of high technology;

- (d) supporting and assisting production and services involving large capital;
- (e) opening up of more employment opportunities;
- (f) development of works which would save energy consumption;
- (g) regional development.

#### CHAPTER IV

#### Form of Organization

- 5. Foreign investment may be made in any of the following forms:—
  - (a) investment made by a foreigner to the extent of one hundred per cent foreign capital;
  - (b) joint-venture made between a foreigner and a citizen.
- 6. (a) In forming under section 5:—
  - (i) a sole proprietorship, a partnership and a limited company may be formed;
  - (ii) if a joint-venture is formed the foreign capital shall be at least 35 per cent of the total capital.
  - (b) In forming as mentioned above, in carrying out the business and in liquidation on the termination of business, other existing laws of the State shall be complied with.

#### CHAPTER V

#### Formation of the Commission

7. The Government shall form the Commission.

#### CHAPTER VI

#### Duties and Powers of the Commission

- 8. The Commission may accept any proposal which in its opinion will promote the interests of the State and which is without prejudice to any existing law.
- 9. The Commission shall in scrutinizing a proposal take into consideration facts such as financial credibility, economic justification of the business enterprise and appropriateness of technology.
- 10. The Commission shall issue a permit to a promoter, on a proposal being accepted.
- of the term of the permit or the agreement is submitted by those concerned, the Commission may allow thereof as it may deem appropriate.
- 12. The Commission shall take necessary and prompt action in respect of complaints made by investors on failure to receive fully, benefits entitled to under this Law.

- 13. The Commission may, at any time require a promoter or an investor to furnish such evidence or facts as the Commission may deem necessary.
- 14. The Commission may, for the purpose of carrying out the provisions of this Law form such committees and bodies as may be necessary.
- 15. The Commission may prescribe the bank which shall transact financial matters under this Law.
- 16. The Commission shall, from time to time report its performance to the Government. It shall also recommend to the Government measures necessary to facilitate and promote foreign investments.

#### CHAPTER VII

#### Contracts

- 17. In forming an economic enterprise under a permit, contracts shall be executed as may be necessary.
- 18. The Commission may, upon application by those concerned allow the extension, relaxation or amendment of the term of a contract or agreement as may be appropriate.

#### CHAPTER VIII

#### Insurance

19. An economic organization formed under a permit shall effect insurance with the Myanma Insurance Corporation in respect of the prescribed types of insurance.

#### CHAPTER IX

#### Appointment of Personnel

20. In appointing personnel in an economic organization formed under a permut, preference shall be given to citizens, provided that the Commission may, if necessary, allow the appointment of experts and technicians from abroad.

#### CHAPTER X

#### Exemptions and Reliefs

21. The Commission shall, for the purpose of promoting foreign investments within the State, grant the investor exemption or relief from taxes mentioned in sub-section (a) out of the following exemptions or reliefs from taxes. In addition the Commission may grant any or more than one or all of the remaining exemptions or reliefs from taxes:—

- (a) in respect of any enterprise for the production of goods or services, exemption from income-tax for a period extending to 3 consecutive years, inclusive of the year of commencement of production of goods or services; in case where it is beneficial for the State, exemption or relief from income-tax for a further reasonable period depending upon the success of the enterprise in which investment is made;
- (b) exemption or relief from income-tax on profits of the business if they are maintained in a reserve fund and re-invested therein within 1 year after the reserve is made;
- (e) right to accelerate depreciation in respect of machinery, equipment, building or other capital assets used in the business, at the rate fixed by the Commission to the extent of the original value for the purpose of income-tax assessment;
- (d) if the goods produced by any enterprise are exported, relief from income-tax upto 50 percent on the profits accrued from the said export;
- (e) right of an investor to pay income-tax payable to the State on behalf of foreigners who have come from abroad and are employed in the enterprise and the right to deduct such payment from the assessable income:

- (f) right to pay income-tax on the income of the above-mentioned foreigners at the rates applicable to the citizens residing within the country;
- (g) right to deduct from the assessable income, such expenses incurred in respect of research and development relating to the enterprise which are actually required and are carried out within the State;
- (h) right to carry forward and set-off up to 3 consecutive years from the year the loss is sustained in respect of such loss sustained within 2 years immediately following the enjoyment of exemption or relief from incometax as contained in sub-section (a), for each individual enterprise;
- (i) exemption or relief from customs duty or other internal taxes or both on machinery, equipment, instruments, machinery components, spare parts and materials used in the business, which are imported as they are actually required for use during the period of construction;
- (j) exemption or relief from customs duty or other internal taxes or both on such raw materials imported for the first 3 years' commercial production following the completion of construction.

#### CHAPTER XI

#### Guarantees

- 22. The Government guarantees that an economic enterprise formed under a permit shall not be nationalized during the term of the contract or during an extended term, if so extended.
- 23. On the expiry of the term of the contract, the Government guarantees an investor of foreign capital, the rights he is entitled to, in the foreign currency in which such investment was made.

#### CHAPTER XII

#### Foreign Capital

- 24. The Commission shall evaluate the foreign capital in terms of kyat in the manner prescribed, and register it in the name of the investor. In so registering, the types of the foreign capital and the type of the foreign currency evaluated shall be stated.
- 25. In the event of termination of business, the person who has brought in foreign capital may withdraw foreign capital which he is entitled to withdraw as prescribed by the Commission within the time stipulated.

#### CHAPTER XIII

#### Right to Transfer Foreign Currency

- 26. The following shall be transferable abroad in the relevant foreign currency through the bank prescribed by the Commission, at the prevailing official rate of exchange:—
  - (a) foreign currency entitled to by the person who has brought in foreign capital;
  - (b) foreign currency permitted for withdrawal by the Commission to the person who has brought in foreign capital;
  - (c) net profits after deducting from the annual profits received by the person who has brought in foreign capital, all taxes and the prescribed funds;
  - (d) legitimate balance, after causing payment to be made in respect of taxes and after deducting in the manner prescribed, living expenses incurred for himself and his family, out of the salary and lawful income obtained by the foreign personnel during performance of service in the State.

#### CHAPTER XIV

#### Matters Relating to Foreign Currency

- 27. An economic organization formed under a permit shall open in the bank prescribed by the Commission, a foreign currency account in the type of foreign currency account in the type of foreign currency accepted by the bank, and a kyat account and carry out all financial transactions relating to the business enterprise.
- 28. Foreigners serving in any such economic organization shall open a foreign currency account and a kyat account in any bank prescribed by the Commission.

#### CHAPTER XV

#### General Provisions

- 29. The Commission shall hold meetings in the manner prescribed.
- 30. The decisions of the Commission made under the powers conferred by this Law shall be final and conclusive.
- 31. No suit, prosecution or other proceeding shall lie againt any member of the Commission or committee or body or any public servant for any act done in good faith under this Law.

32. For the purpose of carrying out the provisions of this Law the Government may prescribe such procedures as may be necessary, and the Commission may issue such orders and directives as may be necessary.

(Sd) SAW MAUNG GENERAL Chairman

The State Law and Order Restoration Council

#### 資料 5. 土地使用法

Duties and Rights of the Central Committee for the Management of Culturable Land, Fallow Land and Waste Land

DUTIES AND RIGHTS OF THE CENTRAL COMMITTE FOR THE MANAGEMENT OF CULTURABLE LAND, FALLOW LAND AND WASTE LAND

#### The Union of Myanmar

#### The State Law and Order Restoration Council

#### Notification

No. 44/91

7<sup>th</sup> Waxing Day of Tazaungmon, 1353 M.E.

(13<sup>th</sup> November, 1991)

Prescribing Duties and Rights of the Central Committee for the Management of Culturable Land, Fallow Land and Waste Land

- 1. The duties and rights of the Central Committee for the Management of Culturable Land, Fallow land and Waste Land, constituted by the State Law and Order Restoration Council letter No. 023/1-1/Na Wa Ta, dated 26-9-91 are herewith prescribed.
- 2. The duties of the Central Committee for the Management of Culturable land, Fallow land and Waste land are as follows:
  - to systematically scrutinize all applications submitted to grant the right to cultivate land/right to utilize land by State-owned Economic Organizations and Cooperative Societies, Joint-Ventures, other organizations and private individuals for commercially using culturable land, fallow land and waste land for the purpose of carrying out agriculture, livestock breeding, aquaculture enterprises or other affiliated economic development enterprises and to grant the right to cultivate land / right to utilize land for those purposes in accordance with the existing land laws:
  - (b) to instruct those persons who are granted the right to cultivate land / right to utilize land to furnish the prescribed security depending upon the type of enterprise at the commencement of business;

- to assist those persons who are granted the right to cultivate land / right to utilize land, to acquire technology, quality seeds and other assistance that may be necessary depending upon the type of enterprise;
- (d) in the event that those persons who are granted the right to cultivate land / right to utilize land for those purposes should require loans for investment capital or the assistance of materials and services, to vet their requests and make necessary recommendations and co-ordinate those matters with the relevant Ministries;
- (e) to propagate widely information regarding the above mentioned matters via the public media i.e. radio, television and newspapers, so that those persons desiring to undertake commercial enterprises may be fully informed.
- 3. The rights of the Central Committee for the Management of Culturable land, Fallow land and Waste land are as follows:-
  - (a) the right to grant up to 5,000 acres of culturable land, fallow land or waste land to those persons who are desirous of investing in commercial enterprises concerning agriculture, livestock breeding, aquaculture or other affiliated economic enterprises in accordance with the existing land laws;
  - (b) the right to fix the duration of the right to cultivate land / right to utilize land for those purposes depending upon the type of enterprise and may prescribe land rental rates and revenue rates as follows after scrutiny:-
    - (i) a maximum period of thirty years may be granted for the right to cultivate land/right to utilize land;
    - (ii) to grant exemption from payment of land revenue for a period of 2 to 8 years based upon the type of agricultural crops, livestock breeding or aquaculture enterprise;
    - (iii) to grant exemption from payment of income tax based upon the type of agricultural crops / livestock breeding or aquaculture enterprise in accordance with law;

- (c) to form committees, separate bodies as required depending upon the enterprise sector to carry out detailed scrutiny and appraisals and co-ordinate matters related to the right to cultivate land / right to utilize land for those purposes submitted to the Central Committee for Management of Culturable land, Fallow land and Waste land and to prescribe the duties and rights for those committees, separate bodies as necessary;
- (d) the right to prescribe conditions that are to be adhered to regarding land which has been granted the right to cultivate / right to utilize:
- the right to delegate suitable individual / organization with powers of inspection to ensure whether those persons who are granted the right to cultivate land / right to utilize land for those purposes are capable of implementing their undertaking or not according to prescribed conditions;
- (f) the right to call for situation reports and work completion reports from those persons who are granted the right to cultivate land / right to utilize land for those purposes;
- the right to revoke the right to cultivate land /right to utilize land for those purposes in the event that those persons who are granted such rights fail to adhere or violate the prescribed conditions or fail to fulfill their commitments.
- 4. The Central Committee for the Management of Culturable land, Fallow land and Waste land may issue necessary procedures or directives relating to its duties and rights.

Sd/-

Khin Nyunt
Major-General
Secretary (1)
The State Law and Order Restoration Council