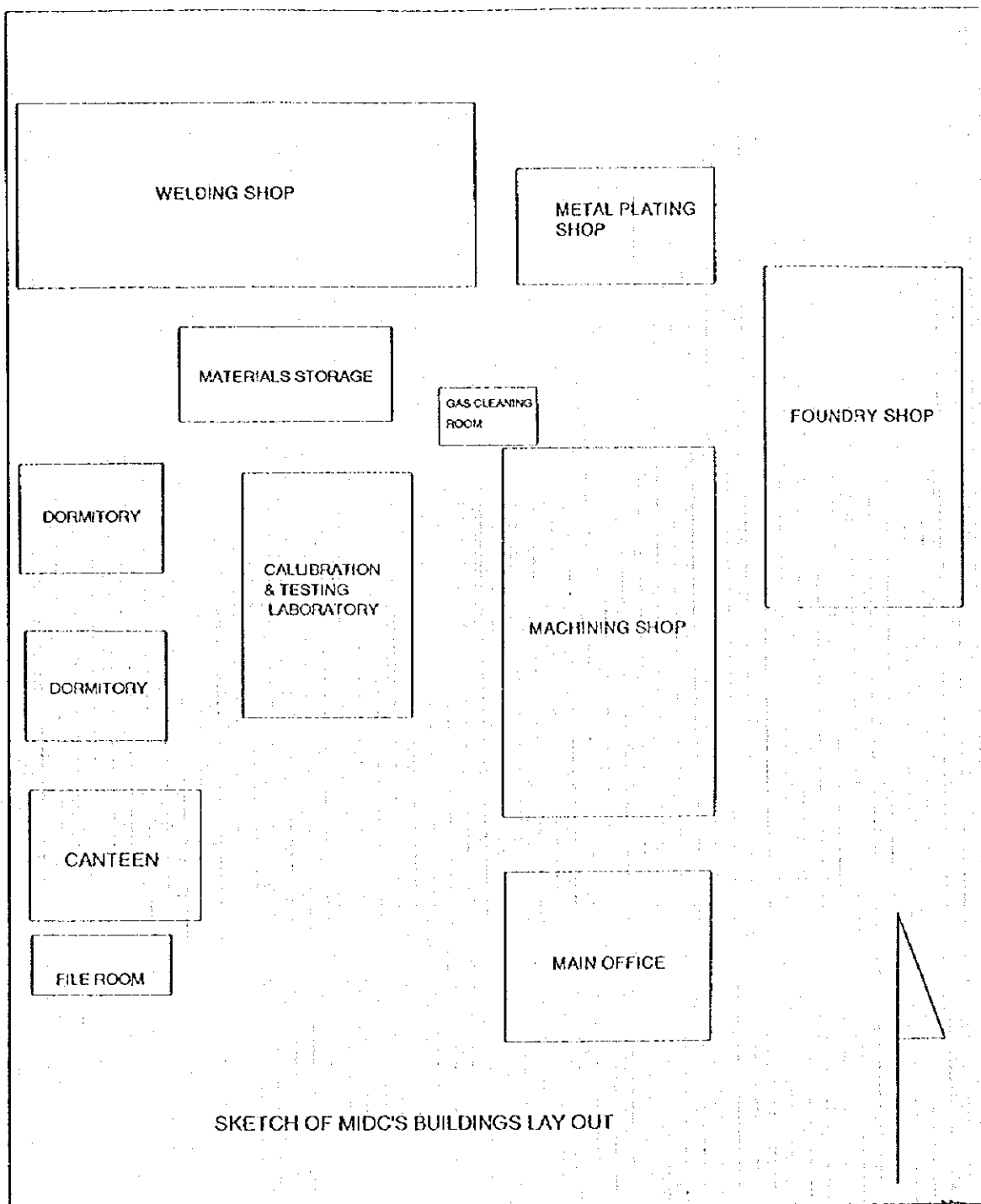


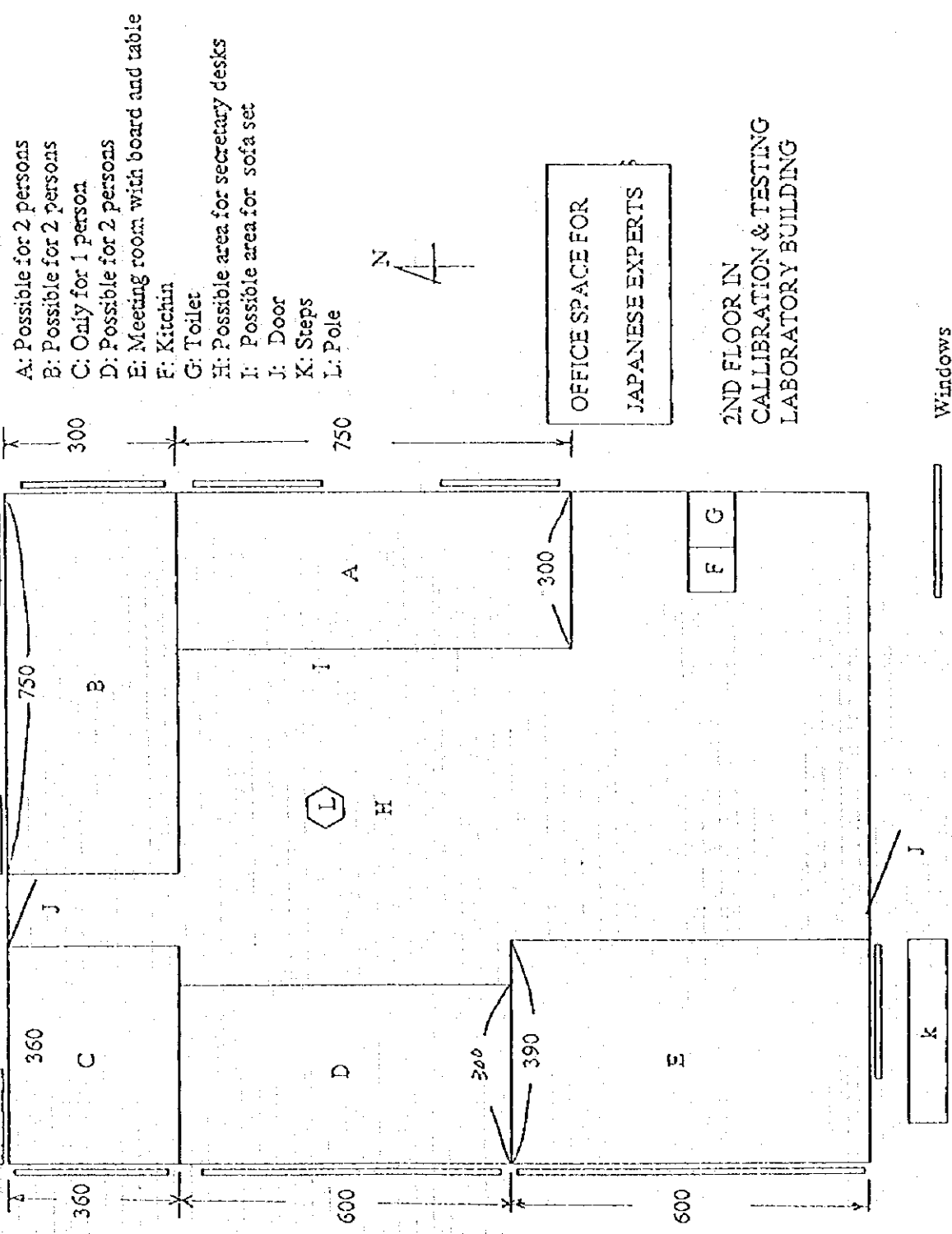
Annex 10 Sketch of MIDC's buildings lay out and the layout of the office for the Japanese experts



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(8)



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Annex 11

FUNCTIONS AND MEMBERS OF JOINT COORDINATING COMMITTEE

1. Functions

The joint coordinating committee will meet at least once a year and whenever necessity arises for the purpose of :

- 1) approving the annual work plan of the Project in line with the Technical Cooperation Program (TCP) and Tentative Schedule of Implementation (TSI) in the framework of the Record of Discussions,
- 2) coordinating necessary actions to be taken by both sides,
- 3) reviewing the overall progress of the Project program as well as its achievement,
- 4) exchanging views on major issues arising from or in connection with the Project.

2. Members of the Committee

1) Chairperson

Head of Agency of Industry and Trade for Research and Development

2) Co-Chairperson

Chief Advisor (JICA)

3) Vice Chairperson

Director General for Metal, Machinery and Chemical Industry

4) Committee Members

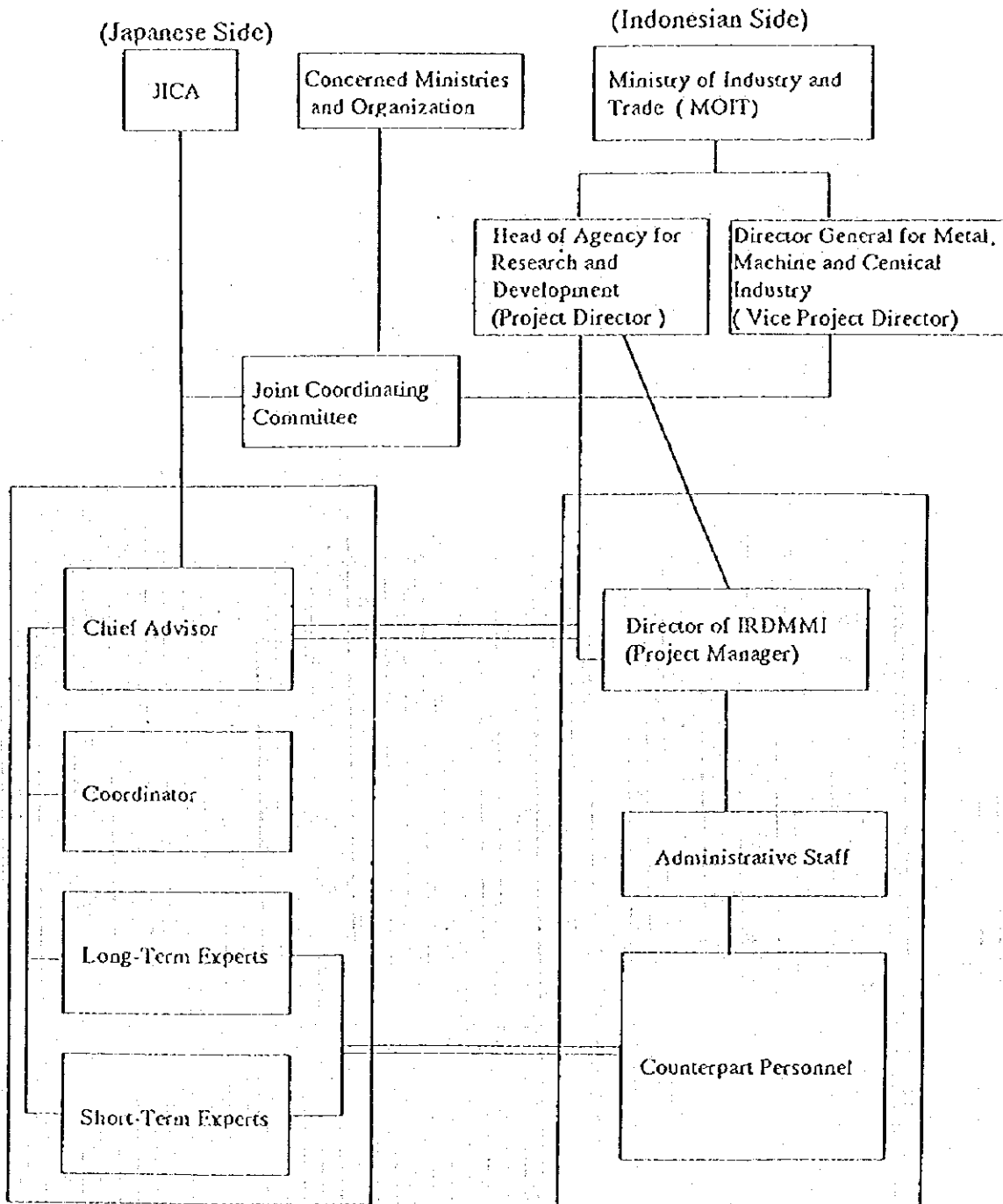
(Indonesian Side)

- a. Director of Institute for Research and Development of Metal and Machinery (IRDMMI)
- b. Representative(s) of Bureau of Planning, MOIT
- c. Representative(s) of National Development Planning Agency (BAPPENAS)
- d. Chairman of APLINDO
- e. Other personnel concerned with the Project decided by the Indonesian Side

(Japanese Side)

- a. Coordinator
- b. Japanese Experts
- c. Representative(s) of the JICA Office in the Republic of the Indonesia
- d. Other personnel concerned to be decided and dispatched by JICA, if necessary
- f. Official(s) of the Embassy of Japan may attend the Committee

Provisional Organization Chart for the Administration of the Project



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Annex 12

FIVE BASIC EVALUATION COMPONENTS

1 Five Basic Evaluation Components

The five basic components defined by JICA as mentioned below are in line with those used for the evaluation works by DAC and other international assistance organization. Introduction of these components has enabled a consistent, well-balanced evaluation, which minimizes evaluator bias. Further, it allows us to share the results, knowledge and lessons with other aid organizations, since we are using common components and can discuss with them from the same viewpoints.

(1) Efficiency

Evaluate the method, procedure, term and cost of the project with a view to productivity.

(2) Effectiveness

Evaluate the results in comparison with the goals (or revised ones) defined at the initial or intermediate stage, and evaluate the attributes (factors and conditions) of the results.

(3) Impact

Evaluate the positive and negative effects of the project, extent of the effect and beneficiaries.

(4) Relevance

Preliminary evaluate whether the needs in the country have been correctly identified, and whether the design is consistent with the national and/or master plan.

(5) Sustainability

Evaluate the autonomy and sustainability of the project after the termination of cooperation, from the perspectives of operation, management, economy, finance and technology.

2 Relation between Five Basic Components and PDM

The following five components are used for the evaluation and a selection of a project.

(1) Efficiency

(2) Effectiveness

(3) Impact

(4) Relevance

(5) Sustainability

These components are directly connected to the elements of PDM as shown in the Figure in the following page.

The component "Efficiency" is a measure to qualitatively and quantitatively compare all resource (input) to the results (output) of the project in order to evaluate the economic efficiency of conversion from input to output.

The parameter "Effectiveness" is a measure to evaluate whether the purpose has been achieved or not, or to evaluate how much the outputs contributed to the achievement of the purpose, or to evaluate whether or not the characteristics of the outputs were as expected.

The parameter "Impact" is a foreseeable or unforeseeable, and a favorable or adverse effect of the project upon society. To evaluate impact, both the goal and project purpose should be referred to in the beginning of the evaluation. Evaluation with this component could lead to more than the confirmation as whether or not the goals have been obtained. Evaluation with this component requires comprehensive surveys in many cases.

The parameter "Relevance" is to comprehensively evaluate whether or not the project meets the overall goals, politics of both the donor and recipient, local needs and given priority levels, in order to decide whether the project should be continued, reformulated or terminated.

The component "Sustainability" is to comprehensively evaluate how long the favorable effect as a result of the project can continue after the project has been terminated. Evaluation with this component is required to decide how much the local resources should continue to be used for the project, and to evaluate how much the country receiving the assistance has been considering important. According to OECD (1989), "Sustainability" is a component to be used for the final test of the success of a development project.

All five components are essential for any of the projects or programs. The five components give necessary information to the decision maker so that he/she can decide how to approach the next step. Since each of the five components build on the intervention strategy, they also lay the foundation for standardization in monitoring and information handling within and among organizations and agencies.

In practice, each of the five parameters should also contain project-specific information.

Evaluation components

Sustainability:
Evaluate the extent to which the positive effects as a result of the project will still continue after external assistance has been concluded.

Relevance:
Evaluate the degree to which the project can still be justified in relation to the national and regional priority levels given to the theme.

Impact:
Foreseeable or unforeseeable, and favorable or adverse effect of the project upon the target groups and persons possibly affected by the project.

Effectiveness:
Evaluate the extent to which the purpose has been achieved or not, and whether the project purpose can be expected to happen on the basis of the outputs of the project.

Efficiency:
Evaluate how the results stand in relation to the efforts and resources, how economically the resources were converted to the outputs, and whether the same results could have been achieved by other better methods.

Inputs	Outputs	Project purpose	Overall goals
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Goal hierarchy

Five Components vs. Goal Hierarchy

Annex 13

Draft Technical Cooperation Program(TCP)

Calendar Year	1997				1998				1999				2000				2001				2002				
	Fiscal Year				Fiscal Year				Fiscal Year				Fiscal Year				Fiscal Year				Fiscal Year				
	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	
0 Enhancement of project operation																									
0-1 Allocate necessary staff																									
0-2 Make the action plan																									
0-3 Execute budget properly																									
1 Installation and maintenance of machinery and equipment(M&E)																									
1-1 Secure the space for M&E																									
1-2 Make plan of installation and operation of M&E																									
1-3 Select necessary M&E																									
1-4 Purchase necessary M&E																									
1-5 Install necessary M&E																									
1-6 Make maintenance and utility plan																									
2 Upgrading technical capability of Counterparts (C/P)																									
2-1 Make C/P training plan per technology transfer field																									
2-2 Implement technical transfer of foundry																									
2-3 Evaluate and review the result																									
3 Manufacture of prototypical(trial) products																									
3-1 Conduct needs survey for prototypical products																									
3-2 Choose items of the prototypical products per technology transfer field																									
3-3 Manufacture products																									
3-4 Evaluate the result																									
3-5 Publish the result																									

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Annex 13

Draft Technical Cooperation Program (TCP)

Calendar Year	1998				1999				2000				2001				2002			
	1997		1998		1999		2000		2001		2002		2003		2004		2005			
Fiscal Year	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV		
4 Technical dissemination through seminars and research teams																				
4-1 Make plan of implementation and themes																				
4-2 Make teaching material per themes																				
4-3 Carry out seminars and hold meetings of research teams																				
4-4 Evaluate the result																				
4-5 Publish the result																				
5 Technical consultation and guidance tours for factories																				
5-1 Conduct needs survey																				
5-2 Select target factories, products and technical field for implementation																				
5-3 Make plan of technical consultation and guidance tours for factories																				
5-4 Carry out technical consultation and guidance tours for factories																				
5-5 Evaluate the result																				
5-6 Publish the result																				
6 Provision of technical information and material																				
6-1 Provide space to keep technical information and material																				
6-2 Make classificatory criteria																				
6-3 Make utility plan																				
6-4 Collection of information and material																				

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Supplementary Attachment to TCP (Provisional)

Calendar year	1997				1998				1999				2000				2001				2002							
	I		II		III		IV		I		II		III		IV		I		II		III		IV					
Term of Technical Cooperation On the Job Training (OJT)																												
1. Casting Plan																												
1-1 Plan and design of pattern, riser and gating system																												
1-2 Pattern layout drawing																												
1-3 Solidification analysis																												
2. Pattern Making																												
(The implementation of this item would be studied by the Japanese side after preparation of machinery and equipment by MIDC and/or subject to the recruit of the expert by the Japanese side.)																												
2-1 Auto CAD																												
2-2 Copy milling																												
2-3 Rapid prototype																												
3. Melting																												
3-1 Charge materials and calculation																												
3-2 Melting operation																												
3-3 Metallurgical control																												
3-4 Pouring																												
3-5 Maintenance of high frequency induction furnace																												
4. Molding																												
4-1 Sand preparation																												

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Supplementary Attachment to TCP (Provisional)

Calendar year Fiscal Year	1997				1998				1999				2000				2001				2002			
	1997		1997		1998		1998		1999		1999		2000		2000		2001		2001		2002		2002	
	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV		
4-2 Sand testing																								
4-3 Core making																								
4-4 Molding																								
5. Inspection																								
5-1 Standard/statistic method																								
5-2 Test procedure																								
5-3 Visual and dimensional test																								
5-4 Material test																								
5-4-1 Chemical analysis																								
5-4-2 Tensile test																								
5-4-3 Bending and transverse test																								
5-4-4 Hardness test																								
5-5 Metallographic inspection																								
5-5-1 Micro structure inspection																								
5-5-2 Fracture test (to identify internal defects to check soundness)																								
5-6 Non-destructive Test (subject to the preparation of equipment and machinery by MIDC)																								
6. Quality Improvement																								
6-1 OJT Training																								
6-2 Quality management system on international level																								

5

Annex 14
Tentative Schedule of Impementation (TSl)

Calendar Year Fiscal Year	1997				1998				1999				2000				2001				2002			
	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III
Term of Technical Cooperation																								
Japanese Side																								
1. Dispatch of Study Team																								
1) Preliminary Study Team	-																							
2) Supplementary Study Team			-																					
3) Implementation Study Team					-																			
4) Consultation Team									-															
5) Technical Guidance Team													-											
6) Evaluation Team																							-	
2. Dispatch of Experts																								
1) Long-term Experts																								
Chief Advisor																								
Coordinator																								
Casting Plan / Molding																								
Melting																								
Quality Improvement																								
2) Short-term Experts																								
3. Training of C/P Personnel in Japan																								
4. Provision of Machinery and Equipment																								
Indonesian Side																								
1. Allocation of C/P and necessary staff																								
2. Local costs																								
2-1 Overall budget allocation																								
2-2 Budget allocation after termination																								
3. Facility and equipment at MIDC workshop																								
3-1 Existing sand preparation equipment																								
3-2 Workshop																								
3-3 Office space for Japanese Experts																								

1. The Japanese / Indonesian fiscal year starts in April and ends in March.
2. This Schedule is subject to change in accordance with progress of the Project.
3. CAD field technology : After IRDMM-I prepares the hardware and software, a Short-term Expert will be sent.

Annex 15
ANNUAL WORK PLAN of Japanese FY 1997 and 1998 (Provisional)

Calendar Year	1997						1998						1999								
	Fiscal Year		1997		1998		1997		1998		1999		1997		1998		1999				
	11	12	1	2	3	4	5	6	7	8	9	10	11	12	1	2	3	4	5	6	
Signing of R/D																					
1. Budgetary allocation																					
2. Allocation of necessary staff																					
3. Assignment of Counterpart personnel																					
4. Technology Transfer																					
5. Building, Space and Facility Renovation work																					
Installation of machinery and equipment																					
Japanese Side																					
1. Experts																					
1) Long-term Experts																					
(1) Chief Advisor																					
(2) Coordinator																					
(3) Expert of Casting Plan and Molding																					
(4) Expert of Melting																					
(5) Expert of Quality control																					
Submission of A1 Form																					
2) Short-term Experts																					

5

(4)

Annex 15
ANNUAL WORK PLAN of Japanese FY 1997 and 1998 (Provisional)

Calendar Year	1998												1999							
	1997						1998						1999							
Fiscal Year	1997						1998						1999							
Month	11	12	1	2	3	4	5	6	7	8	9	10	11	12	1	2	3	4	5	6
(1) Expert(s) of Foundry Technology in terms of Sand Preparation, Molding and Melting																				
(2) For supervision of installation of machinery and equipment																				
- installation specialist																				
- Molding and sand preparation machinery																				
- High frequency induction furnace																				
Submission of A1 Form																				
2. Training of Counterpart Personnel in Japan																				
1) Project operation and management																				
Submission of A2A3 Form																				
2) Casting Plan / Molding																				
Submission of A2A3 Form																				
3. Provision of Machinery and Equipment																				
1) Allocation plan and procurement (procedure included)																				
Submission of A4 Form																				
4. Dispatch of survey team																				
1) Consultation team																				

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LIST OF ATTENDANCE

<The Indonesian side>

1. Ministry of Industry and Trade

- Dr. Rosediana Suharto
Head, Agency for Industrial and Trade Research and Development
- Mr. H.T. Lantu
Secretary, Agency for Industrial and Trade Research and Development
- Mr. Sudarmadji
Head, Center for Research and Assessment of Technology
Agency for Industrial and Trade Research and Development
- Mr. Effendi Sudarsono
Director General, Directorate General for Metal, Machinery and Chemical Industries

2. BAPPENAS

- Dr. Ir. Dipo Alam
Head, Bureau of Industry and Trade

3. ADB (Asian Development Bank)

- Mr. David Grant- Taylor
Management Consultant, Industrial Technology and Human Resource Development Project
Agency for Industrial and Trade Research and Development,

4. APLINDO (Asosiasi Industri Pengecoran Logam Indonesia)

- Mr. Benny A. Kusbini
Chairman of Small Scale of Industries
Indonesian Foundry Industry Association

5. Institute for Research and Development of Metal and Machinery Industries (IRDMMI/MIDC)

- Mr. Endang Dahlan
Director
- Mr. Rosidy
Head of Research Div.
- Mr. Abdurahim
Head of Process Development Div.

- Dr. Abdul Wahid MSc.
Head of Foundry Section
- Ms. Lilis Yuliasetiawati
Head of Heat Treatment and Metal Plating Section
- Mr. George Z. Haddy BE.
Staff of Research Div.
- Mr. Tatang Taryaman
Head of Molding Sub. Section

< The Japanese side >

1. The Team

- Mr. HANAI Masaaki
Leader
- Mr. TAMURA Keiji
Member
- Mr. MOMOI Kiyoshi
Member
- Mr. KATSUMATA Susumu
Member
- Mr. DOI Masaaki
Member

2. JICA Expert

- Mr. MIZOUCHI Nobuyuki
Advisor on Industrial Development

3. Embassy of Japan

- Mr. HACHIYAMA Koji
Second Secretary

4. JICA Indonesian Office

- Mr. SUWA Ryo
Resident Representative
- Mr. SASAKI Hiroyo
Deputy Resident Representative
- Ms. TAKEUCHI Tomoko
Assistant Resident Representative

② インドネシア鑄造工場・企業評価

インドネシア鑄造工場・企業評価
(自動車用鑄造製造を基準として)

評 価	企業数	企 業 名	
A. 日本トップ企業と同列	1	PT. AT Indonesia	J
B. 若干補完必要	2	▲ PT. Texmaco Perkasa Engineering ▲ PT. PINDAD	S B
C. 基本技術はあるが自動車向きにはもう一段階の改善要	6	PT. Baninusa Indonesia ▲ PT. Bina Usaha Mandiri Mizusawa ▲ PT. Bakrie Tosanjaya ▲ PT. KSB International ○ PT. Bara Multi Metalika ○ CV. Bakti Foundry & Machining Shop	B J J J B J
D. 指導により将来が期待される	6	▲ PT. GETTEKA Founindo ▲ PT. Tatung Budi ▲ PT. BARATA Indonesia PT. Baja Kurnia PT. Aneka Adhilogam Karya PT. Suyuti Sidomaju	J J J C C C
E. 全面的改善必要	2	▲ PT. Nimaru Jaya PT. Sinar Super Baja (SSB)	S C
F. 自動車に展開難しい	3	PT. CV. Kopo Metal PT. Mitra Rekatama Mandari PT. Aneka Technics	B C C

(注)

- 1 : C,D,Eを対象とする。
 2 : ○印は、指導効果が特に大きく期待できる。
 3 : ▲印は、APLINDOの会員
 4 : J,B,C,S は場所
 J: Jakarta
 B: Bandung
 C: Ceper
 S: Semarang

鑄造工場・工程別評価基準

ランク	品質	溶解	造 型		砂処理	中 子	試 験	管 理	機械加工
			生 型	自硬性など					
a	合格 (不良5%以下)	電気炉 大型キボラ	自動造型 高圧,DISA, イパ 豚等	7777 ライグ化 (再生有り)	システム (混練自動、 クーラー付)	シエル、 Cold、(自動)	一式揃	ISO取得、 級	量産 自動機械(NC)
b	一応合格	電気炉	中圧造型ライ グ	フラン 混練のみ	混練機のみ	シエル	一式あり	ISO準備	精度良し
c	ズバ 7777 グ向き	小型キボラ	Jolt, 碎抜, 枠込	セメント	肌、裏	7777 手込め	一部あり	一部	加工あり
d	不可	トンキー炉	手込め、土間	乾燥型	山砂	ナシ	設備なし	ナシ	加工なし

インドネシア鑄造企業調査・1997年9月

場所No	企業名	現製品	生産能力 T/年	鑄造 人員	品質	溶解	造型	砂	中子	試験	管理	機械 加工	総合 評価	ポイント
Bandung														
1	PT. Banuisa Indonesia (日比との合弁)	ピストンリング カムシャフト (チル)	2,000	40b	a	c	b	b	a	a	a	a	C	管理一流、設備古、 技術、管理、MIDC 指導。
2	PT. Bara Multi Metalika	Automotive、フライホイール、ブレード、カムシャフト、マニホールド、ブレーキシステム、ポンプ	600 /(2直) 1,000	75c 2直	b	c	b	b	b	b	c	d	C	設備改善、技術指導により 伸びる。不良多し。
3	PT. PINDAD (国営)	Auto parts, Shoulder Mining	1,920	180b	a	a	a	b	b	a	b	b	B	技術力あり。設備良。 フラン MIDC 指導できる。
4	PT. Berdekari Metal Engineering	Al 鑄物、ダイカスト、 グラビティ、他にブ レス品											外	技術レベル初歩の段階。
5	PT. Hanco	耐摩耗、鋳鉄、鋳鋼		63									外	新工場準備中。
6	PT. Kopo Metal	小物、機械部 (小企業、加工組立)	180	15d	c	d	d	c	d	d	d	c	F	典型的な小企業 (20年前は優秀企業) (S30年代町工場)。
Samarang														
7	PT. Nimaru Jaya	籠ぎ手 (80%) ポンプ部品	2,040	379c	c	c	c	c	c	c	c	c	E	規模は大きい内容は常細の集まり。 籠ぎ手は品質面から最近販売減少。
8	PT. Texmaco Perkasa (インド系)	繊維機械部品	6,000	b	a	b	a	a	a	a	b	a	B	技術、設備良。自防軍用生産体制にすれ ばトップ企業になる。
Ceper														
9	PT. Baja Kurnia	石油掘削部品、 中～大物、小物若干	1,100	120c	c	d	d	c	d	d	d	d	D	中物主体であり小物は問題にならない。 経営者が前向きなのが取り柄。

インドネシア鋳造企業調査・1997年9月

場所No.	企業名	現製品	生産能力 T/年	鋳造 人員	品質	溶解	造型	砂	中子	試験	管理	機械 加工	総合 評価	ポイント
10	PT. Aneka Karaya	配水管、異形管	1,800	110	生d 大b	b	生d セc	c	d	c	c	d	D	小物 未だなし。 大物はよし。
11	PT. Suyuri Sidomaju	ガス火口、他	800	70	c	c	c	c	c	c	c	c	D	ガス火口の特殊技能は評価できる。 自動車部品は未、改善の可能性あり。
12	C.V. SSB	ハンドル、ブリー、 ブラケット	360	40	c	b	c	c	c	c	c	d	E	S30 順先進工場。 各種の鋳型はあるが、技術未。
13	PT. Mitra Rekatama Mandri	ブリー、マンホール、 ポンプロローラ	700	64	d	c	d	d	d	d	d	d	F	今は製品に恵まれているが、 技術力なし。
14	Aneka Technics	機械部品、ポンプ部品	260	22	d	c	d	d	d	d	d	c	F	社長は意欲的であるが、根本的改善要。
15	Isokoh	ステンレス部品											外	
Jakarta	16 PT. Bakrie Tosanjaya	ブレーキドラム、 ブレーキディスク、 マニホールド、ギア	38,000	150	b	a	a	c	a	a	b	a	C	生産量が多いが品質未。中子の多いもの、薄肉への展開未。(新工場稼働。砂管理に問題あり。) 技術指導の難しい所。
	17 PT. GETEKA (E系)	ポンプ関係 40% 自動車部材	1,200	100	b	a	b 77%	b	b	b	b	d	D	フランジ型で展開できる自動車用モノ。 要設備補強。
	18 C. V. Bakti Foundry	ポンプ、二輪車部品 金星、ポンプ関係	2,000	90	b	b	a	b	b	b	c	b	C	経営の方向良し。工場内整備、レイアウト変更で大化けができる工場。 技術者不足が問題。

インドネシア製造企業調査・1997年9月

場所No.	企業名	現製品	生産能力 T/年	製造 人員	品質 溶解	造型	砂	中子 試験	管理	機械 加工	総合 評価	ポイント
19	PT. Tatung Budi	モーター部品主体。 クワイト100ヶ/月、 プレス型	6,000	149c	c	c	c	c	c	c	D	モーターケース主体。自動車用小物へは 今後の展開が難しい。
20	PT. Bina Usaha Mandiri Mizusawa (日興電気)	ポンプ部品 ブラケット、etc. 今後自動車	現 3,000 3直 8,000	1直/23 210b	a	a	a	a	b	d	C	新工場。標準タイプ。今後の展開を期 待。技術者不足では機械加工分野に対策 が必要。
21	PT. AT Indonesia アイシン高圧	ドラム、ディスクーナッ クル、キャリパーへ	10,000	100a	a	a	a	a	a	a	A	1997 July より 自動車用鋳物工場見本。
22	PT. KSE Indonesia (徳合弁)	ドラム、ディスク、マニ ホールド 80%、内製ポンプ	3直 6,000	140c	b	a	b	b	c	d	C	品質向上にもう一歩努力を要す。
23	PT. Barata Indonesia (国営)	異形管、プレス金型		b 大型	a	c	c	c	c	c	D	大型設備。ただし、20年前の設備と技 術。小物自動車展開は無理。プレス金型 は有望。
Ceper	AMC	アルミホイール	33,000	80							外	新工場、需要の目のつけどころが良い。

c MIDC スタッフによる企業調査報告書

日本精工 田村百平コメント

JICA FOUNDRY PLANT VISIT

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
1	BARA MULTI METAL JICA	Tatang George	1. No Sand Reclamation System 2. Less Sand Control Facilities 197/2 言わば 即時改善が進んでいる	- Need Improvement Sand Preparation Facilities - Need Improvement Sand Control Facilities MIDC が委託がよい	- Plant Engineering for Sand Reclamation System - Training for Worker Engineering
2	BANINUSA This company has properly Equipment and Technology. So This company not included in JICA scheme The production capacity not included on SMI scale	Tatang George	日本ポストリジンの合併 技術者1名駐在		
3	PINDAD This company has properly Equipment and Technology. So This company not included in JICA scheme The production capacity not included on SMI scale	Tatang George	国産専用金型物の発注に計画 MIDC との協議が望ましい		

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
4	HANCO	Tatang George	<ol style="list-style-type: none"> 1. No green sand moulding system, the existing is CO2 moulding system 2. No sand control 3. Less foundry engineer 4. Needs more metal control (spectro) 5. Not proper heat treatment fcc 6. Pattern making equipment not complete 	<ul style="list-style-type: none"> - Green sand moulding system should be set up. - Minimum sand control equipment for daily check - Spectrometer for metal control 千配所 	<ul style="list-style-type: none"> - Training foundry engineer 造受機購入済 自前車部品へ運之可だが 壁にていろう
5	KOPO METAL	Tatang George	<ol style="list-style-type: none"> 1. No sand preparatin facilities 2. No sand control facilities 3. No control process facilities 4. Need Re-Layouting 5. Need foundry engineer. 	<ul style="list-style-type: none"> - Need Restructuring mainly set-up sand plant and moulding line - Need complete sand control facilities 	<ul style="list-style-type: none"> - Plant Engineering - Re-Layouting - QC - Training Worker and engineer - Technical assistensi
6	NIMARU KALDERA INDONESIA	Rosidy Wahid	<ol style="list-style-type: none"> 1. Skilled level need to be improved 熟練 2. QC is not performed properly 3. Process & product QC equipment are not provided 4. Knowhow of the engineer need to be improved 5. Processing equipments need to be modernized 6. Foundry shop needs to be re-lay outed 7 Malleablizing equipment & process need to be improved 	<ul style="list-style-type: none"> - Intensive training in pattern, moulding and casting include casting design are needed - Also training in : quality inspection, defect analysis, CE and nodularization, mechanical test need to be introduced - Equipment for process & prod control need to be listed - Training for field decision makers need to be performed. - Proper market has to be determined then modern equipment is adjusted with the target. - Relayouting depends on the modern equipment - Temp. distribution inside annealing furnace need to be carried out to determine the time needed for malleablizing. applied research must be performed 	<ul style="list-style-type: none"> - MIDC could assist to provide needed training - Factory training - Selecting and listing of the needed equipments - Suprior and decision maker training - To ddetermine potential market! - Listing of the needed equipment - Relayouting - Measuring the temp distribution and applied R&D to determine malleablizing time period

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
7	TEXMACO PERKASA ENGINEERING	Rosidy Wahid	1. Proper pattern making shop does not established yet.	- Setup a modern pattern-making shop	- Training for pattern making
8	BAJA KURNIA PT. BAJA KURNIA PT. BAJA KURNIA	Rosidy George	1. No sand plant (reclamation system) 2. Lack of sand control 3. No moulding machine 4. Very limited pattern making equipments (not properly) 5. Need re-laying to be semi mechanized foundry 6. Less safety 7. Mostly unskilled worker (less knowledge)	- Need restructuring mainly set up sand plant and moulding line, to be a continuous production system - Sand and metal control could be carried out at Ceper Lab. - Pattern shop room at Ceper lab should be equipped immediately - Re-laying will improve safety - Worker should be trained properly.	- Plant engineering - Re-laying - Equipments selection - QC and quality improvement through Ceper lab - Training of worker & engineer - Technical assistance
9	ANEKA ADHILOGAM KARYA PT. ANEKA ADHILOGAM KARYA	Rosidy George	1. No green sand moulding 2. Not enough space for sand plant and moulding line 3. Lack of sand control 4. No proper pattern making shop. 5. Need foundry engineer.	- Should be directed for medium and large size casting. - Should set up furan system and moulding line - Sand and metal control could be supported by Ceper Lab. - Pattern shop room at Ceper lab should be equipped immediately	- Plant engineering - Re-laying - Equipments selection - QC and quality improvement through Ceper lab - Training of worker & engineer - Technical assistance

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
10	SUYUTI ガス火口 器具は万が一の事故あり	Rosidy George	<ol style="list-style-type: none"> No sand plant (reclamation system) Lack of sand control No moulding machine Very limited pattern making equipments (not properly) Need re-laying to be semi mechanized foundry Less safety Mostly unskilled worker (less knowledge) Financially may not be able to invest expensive foundry equipments without a soft loan 	<ul style="list-style-type: none"> It needs restructuring mainly to set up a sand plant and moulding line. to be a continuous production system. Sand and metal control could be supported by the service of Ceper Lab. Pattern shop room at Ceper lab should be equipped immediately Proper re-laying will improve safety Worker should be trained properly 	<ul style="list-style-type: none"> Plant engineering Re-laying Equipments selection QC and quality improvement through Ceper lab Training of worker & engineer Technical assistance
11	SINAR SUPER BAJA 高品質な材料を供給する	Rosidy George	<ol style="list-style-type: none"> Sand plant is not proper Lack of sand control High reject due to moulding machine is not precision Limited pattern making equipments (not properly) Need re-laying to be semi mechanized foundry Less safety Mostly unskilled worker (less knowledge) 	<ul style="list-style-type: none"> It needs restructuring mainly to improve sand plant and equipments with better moulding machine (jolt squeeze stripper) to be more precision. Sand and metal control could be supported by the service of Ceper Lab. Pattern shop room at Ceper lab should be equipped immediately Proper re-laying will improve safety Worker should be trained properly 	<ul style="list-style-type: none"> Plant engineering & re-laying Equipments selection Training of worker & engineer Technical assistance QC and quality improvement through Ceper lab

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
12	MITRA REKATAMA MANDIRI 大陽 株式会社 工場の生産力向上 工場 株式会社	Rosidy George	<ol style="list-style-type: none"> 1. No sand plant 2. Lack of sand control 3. No moulding machine 4. No pattern making equipments 5. Lack of metal control 6. Wrong design of cupola (semi-hotblast) 7. No control of cupola (air pressure, air capacity) 8. Less safety 9. Mostly unskilled worker (less knowledge) 	<ul style="list-style-type: none"> - It needs restructuring mainly to set up sand plant and moulding line, to be a continuous production system. - Sand and metal control could be supported by Ceper Lab. - Pattern shop room at Ceper lab should be equipped immediately - Re-laying will improve safety - Worker should be trained properly - Cupola should be replaced by standard design 	<ul style="list-style-type: none"> - Plant engineering - Re-laying - Equipments selection - QC and quality improvement through Ceper lab - Technical assistance - Training of worker & engineer
13	TECHNO METALINDO (QOMARUDDIN)	Rosidy George	<ol style="list-style-type: none"> 1. No sand plant 2. No moulding machine 3. Lack of sand control 4. No pattern making equipments 5. Lack of metal control 6. Wrong design of blower 7. Less safety 8. Mostly unskilled worker (less knowledge). 9. Bad working environment 10. Not enough space 11. No electricity 	<ul style="list-style-type: none"> - It needs total restructuring and should be moved to another place that enough space area and electricity is available. 	<ul style="list-style-type: none"> - Plant engineering - Equipments selection - QC and quality improvement through Ceper lab - Training of worker & engineer - Technical assistance
14	ITOKOH CEPERUNDO This company has properly Equipment and Technology. So This company not included in JICA scheme The production capacity not included on SMI scale	Rosidy George			

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
15	BAKRI TOSANJAYA 振興工業株式会社	Lilis M. Furqon	- For small quantity series is not efficient so it needs sub contracting to SMI	- Joint cooperation in the training programme for sub contractor	- MIDC can involve in the training programme
16	GETEKA	Lilis M. Furqon	- Pattern	- Ordered to MIDC	- Pattern making
17	BHAKTI 金在中株式会社	Lilis Abdurahim	- Casting design for new/development products - Pattern making - Furnace for foundry enlargement	- Ass to BNI 46	- Training for casting design - Manufacture of casting
18	TATUNG BADI 台湾泰 モータース株式会社 日系自動車部品に 参入の為設備投資 に於ける	Lilis Abdurahim	- Pattern making - Casting design for new product		- Manufacture pattern in MIDC - Training for casting design

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
19	BUM MIZUZAWA 新設輸入の工場の 他車量不足 営業成績が甚悪 なためと見られる	Abdurahim Furqon	Pattern for Blow squeeze new moulding machine	Import from Japan	Manufacture Metallic Pattern in MIDC
20	AISIN TAKAOKA INDONESIA	Abdurahim Furqon	- Pattern for dismatic moulding machine - Metallic mould damaged by hot liquid metal	- Make new metallic mould	- Repair of metallic mould with that resistant steel
21	KSB 加工時の不良が 仕事量減少傾向	George Furqon	The capabilities of the worker specially for engineering level not enough properly	Need transfer foundry basic knowledge by regulary and continues (max. one month each)	Training Course Technical assistance

NO	COMPANY	C/P	PROBLEM	COUNTER MEASURES	POSSIBLE MIDC ASSISTANCE
22	BARATA This company has properly Equipment and Technology. So This company not included in JICA scheme The production capacity not included on SMI scale	George Furqon	Low Productivity		
①	<p>① 争前に砂商係を良く観る様言ておいて為コソトは、砂に因る争が多くなった。</p> <p>② 旧式の工場を観ると、日本人を含み答、溶解炉の古さを指摘するが、チェンピルで生産されている鉄造品は、旧式の溶解炉で充分であり、コスト的にも適している</p> <p>③ 中小企業が社内に Pattern shop をもつ必要は存し Cepel 300社で1社30人50人規模の Pattern Maker が充分 (Cepel Labo でも可)</p> <p>④ 現在の MIDC 技術レベルでは、分析、砂試験を受託出来るが、改善案を出す位と思われ、新しい設備を導入しなくても現在の不良率を半減させる指導も可能</p>				

③ IRDMMI Development Plan

**IRDMMI
DEVELOPMENT PLAN**

Ir. Endang Dahlan



Institute for Research and Development of
Metal and Machinery Industry
IRDMMI - Bandung

IRDMMI DEVELOPMENT PLAN

I. VISION and MISSION

- 1.1. Vision
- 1.2. Mission

II. STRATEGIC PLANNING 1997/1998

- 2.1. Routine and Project 1997/1998
- 2.2. Establishment of Business Plan
- 2.3. Organization Restructuring Plan
- 2.4. The Successes of IRDMMI

III. MASTER PLAN IRDMMI



I. Vision and Mission

1.1. Vision :

As a leading center of qualified engineering services for metal and machinery industries with the target for customer satisfaction, quality standard, on time delivery and industrial competitiveness

1.2. Mission :

Providing technical engineering services to metal and machinery industries, through research & development, product development, training, consultation, supervision, calibration and testing,



II. Strategic Planning 1997/1998

- 2.1. Routine and Project Activities 1997/1998
- 2.2. Establishment of Business Plan
- 2.3. Organization Restructuring Plan
- 2.4. The Successes of IRDMMI



2.1. Routine and Project 1997/1998

- Design, Development & Engineering
ENGINEERING DESIGN, CAD/CAM, PRODUCTION PROCESS ANALYSIS
- Research and Development of Process Technology
FOUNDRY TECHNOLOGY (FERRO & NON FERRO), PRECISION MACHINE, FORMING & WELDING, COATING & HEAT TREATMENT, POWDER METALLURGY
- Prototype making
- Production Management
PRODUCTIVITY AND COMPETITIVE IMPROVEMENT
- Calibration and Testing
IMPLEMENTATION OF NATIONAL STANDARD (SNI)
- Establishment R&D Facilities



2.2. Establishment of Business Plan

- Prepared by ADB consultant, completion September 1997
- Focus :
 - Improving Human Resources (see 2.2.1)
 - Improving Technology Capabilities (see 2.2.2)
- Scope :
 - Market Opportunity up to Company Level
 - SWOT Analysis of IRDMMI
 - Project Feasibility Analysis
 - Strategic Planning and Implementation Program



2.2.1. Human Resources Development

- Stating Policy on *Recruitment Professional Staff* for Substitution of Retired Personnel According to the needs of division
- Improving human resources capabilities through local and overseas training
- Providing certified education (ADUM, SEPAMA, SEPAMEN, SEPATI), post graduate program (ITB, UGM, England, Japan, New Zealand)



2.2.2. Technology Capabilities Improvement

- ADB soft loan for human resources development
- JICA grant for automotive component product development
- NIRIN grant for industrial pump product development
- IMATRA soft loan for under water welding laboratory development
- BBV Trade (Spain) soft loan for automotive component testing laboratory
- IDB soft loan for ISEC (Industrial services and engineering center)
- Collaboration with Germany or Japan for the establishment of Center for CAD/CAM technology development plan



2.3. Organization Restructuring Plan

- Recommend as state of the art divisions :
 - Foundry & Forging
 - CAD/CAM and Machining
 - Welding
 - Calibration and Testing
 - R&D



2.4. The Successes of IRDMMI

- Establish and manage Testing Laboratory in Ceper
- Entrepreneurship training in many pondok pesantren
- Commitment with government owned companies (BUMN)
 - PIM ; *gear product improvement & cantilever valve*
 - PT. TIMAH ; *foundry consultantion & supervision*
 - PT. IPP KALTIM ; *CAD/CAM & Project Management*
 - PUSRI ; *CAD/CAM*
 - PINDAD ; *Bearing Arm Production*
 - PLN ; *Calibration and Testing, Training for welder*
 - PT. WIKA ; *Consultation, Supervision and Training*
 - PUSPETINDO ; *Pressure Vessel, Heat /excahnger*
 - PERTAMINA ; *Spherical Tank*



III. Master Plan

To synergize all IRDMMI activities to become a center of excelent, with :

1. Proposing into BlueBook of IRDMMI 1998/1999, as follows :

– IRDMMI Master Plan

Master Plan Preparation has been consulted intensively with UNIDO, GTZ

– Development of CAD/CAM Technology

CAD/CAM center development has been discussed with Germany and Japan



III. Master Plan (cont'd 1)

– Establishment of Under Water Welding Laboratory

Letter of Intent from Dutch, through IMATRA and ABN AMRO has been issued

– Establishment of Automotive Testing Laboratory

Development plan of automotive component testing laboratory has been discussed with Spain through BBV TRADE, S.A.



III. Master Plan *(cont'd 2)*

2. All the activities to be synergized in 1997

- ITHRD project (ADB soft loan)
- JICA grant improving automotive component manufacturing
- NIRIN grant joint research of industrial pump
- Developing Bandung Automotive Component Industrial Park, supported by ISEC
- Developing Mini Foundry and Testing Laboratory in Ceper



III. Master Plan *(cont'd 2)*

3. For realization of all these programs, support would be needed from :

- BPPIP
- Bureau of Planning MOIT
- Bappenas
- MOF
- All institutions concerned



CONTENT

- 1. Background and Objectives**
- 2. Project Scope**
- 3. Deliverables**
- 4. Obligations of the Client**
- 5. Project Schedule**
- 6. Commercial Proposal**

Annex A: Framework for the Preparation of a Business Plan

1. Background and objectives

Characteristics of the Indonesian Automotive Industry

The Indonesian Automotive Industry presents an unusual picture of an inverted pyramid. At the top of the pyramid, are the several automobile assemblers, and at the bottom are just a few component manufacturers. In an effective automotive industry, the reverse would be the case; a few assemblers would be supplied with components by a wide base of component manufacturers, supported themselves by an extensive network of subcontractors. The result is that the local supply of automotive components does not match the demand and that a large amount of automotive components must be imported by Assemblers.

The available data indicate that imports of automotive components represented a value of 2.86 Billion US\$ in 1995, whereas the domestic production amounted to 1.07 Billion US\$. The exports of automotive components during the same year amounted to 0.16 Billion US\$.

For motorcycles, the local production value of components is estimated at 0.64 Billion US\$ in 1995, whereas the value of imports is estimated at 0.923 Billion US\$.

These import values, that by themselves seem enormous, show their full significance when compared to the total Balance of Trade of the Country for non oil & gas products; such Balance of Trade amounted to - 2 Billion US\$ in 94/95. This is to pinpoint, if necessary, the major impact that import substitution for automotive components could have on the Balance of Trade of the Country for non oil & gas products.

Most of these automotive components are already produced in Indonesia, however not in quantities and variety of design required to fulfill the requirements of local Assemblers. Some of these components are already competitive in international markets, contributing to a modest extent to compensate for the import bill.

Accordingly, the Local Content of cars is still low, averaging 37.5% for commercial cars of Category 1 which represents currently 70% of the market. The Local Content of motorcycles is also low, averaging 41%.

This situation requires immediate attention and action. The domestic metal industry supplies less than forty percent of the national demand. Not only is it detrimental to the nation in terms of Balance of Trade, but concurrently in terms of unaccomplished opportunities for Small and Medium Industries, employment and development of the technological level.

Additional concern arises from the forthcoming ASEAN free trade market. If Indonesia does not improve the competitiveness of its metal industry to match international level, it will be soon submerged by products from

neighbouring countries with the dramatic consequences that this might have on its economy.

Kawasan Industri Bandung

To improve the situation, GOI intends to create an Industrial Park close to Bandung, where a number of Supporting Industries in the automotive subsector would be gathered, aiming at manufacturing competitively automotive components selected according to their import substitution potential, and maximizing their local content. Special attention will be given to Essential Technology Industries that are regarded as a weak point of the country's industrial network.

Also, in determining the components to be produced in "Kawasan Industri Bandung", attention will be given to components, offering potential for exports, i.e. the ones that have already been manufactured with some degree of international competitiveness in Indonesia and that present possibilities for further improvement. In some cases, components are competitively produced in Indonesia, but exports are restricted by foreign principals.

The industrial park is intended to constitute a model of efficient Automotive Industry, with several layers of subcontractors, specialized in foundry, forging, metal forming, heat treatment, surface treatment, tool & die design and manufacturing for optimal use of equipment and Human Resources

Beyond the immediate objective of the "Kawasan Industri Bandung" project, it is the improvement of the whole automotive Supporting Industries at the national level which is aimed at, through amplification and duplication of the "Kawasan Industri Bandung" model. This, in turn, will generate the following benefits:

- Improve the Balance of Trade for non Oil & Gas products by reducing imports and increasing exports
- Create opportunities for Small & Medium Industries.
- Create employment (more than 40,000) for a wide range of qualifications.
- Develop the country's level of technology and concurrently the level of wages.
- Allow the Economy to grow in a competitive environment

Industrial Services and Technical Engineering Center (ISEC)

The ISEC, as an extension of MIDC, will be the supporting arm of the Ministry and Trade to support the development of the Automotive Supporting Industry. Its objective is to help firms to improve competitiveness and local content in the Automotive Industry.

The ISEC will provide assistance in the various fields of industrial activities, as well as coordinate Supporting Industries actions in areas where they could not be efficient as isolated entities, by lack of human or financial resources:

- Provide services in State-of-the-Art technology relating to priority components, possess equipment allowing experimentation and prototyping
- Help to reach compliance with international standards (ISO 9000) by possessing and operating adequate testing and calibration facilities
- Promote interlinkage between upstream and downstream industries
- Establish integrated marketing strategies for supplying local Assemblers as well as export markets.
- Centralize marketing activities in Domestic and Export markets in cooperation with organizations such as the National Agency For Export Development (NAFED), the Export Support Board, etc.
- Promote Indonesia's comparative advantages to attract foreign and national investment.
- Issue guidelines for terms and conditions for transfer of technologies
- Issue guidelines for commonalization and standardization of components
- Organize Training and deliver consulting services in other key areas of industrial activities, such as:
 - Production Planning & Control
 - Maintenance Management
 - Inventory Management
 - Information technology
 - Etc.
- Develop necessary capability to design and engineer components and systems

2. Project Scope

MultiSentra will cooperate closely with IRIDMMI to work out a structured and actionable Business Plan, including:

- (i) Assessment of the demand for the ISEC services
- (ii) An evaluation of its technical management and human resource capabilities to provide commercialized services to industry.
- (iii) A medium term plan (3-5 years) for institutional development involving reorganization and institutional, HRD, and financial management practices.
- (iv) A medium term investment plan covering equipment, training, and information and management systems.
- (v) A financing plan.
- (vi) Determination of the costs of various components and a cost-benefit analysis

A framework for the preparation of the Business Plan is given in Annex A.

3. Deliverables

Deliverables will be a Business Plan for the "*Industrial Services and Technical & Engineering Center (ISEC)*" as an extension of IRDMMI, established in close cooperation with IRDMMI.

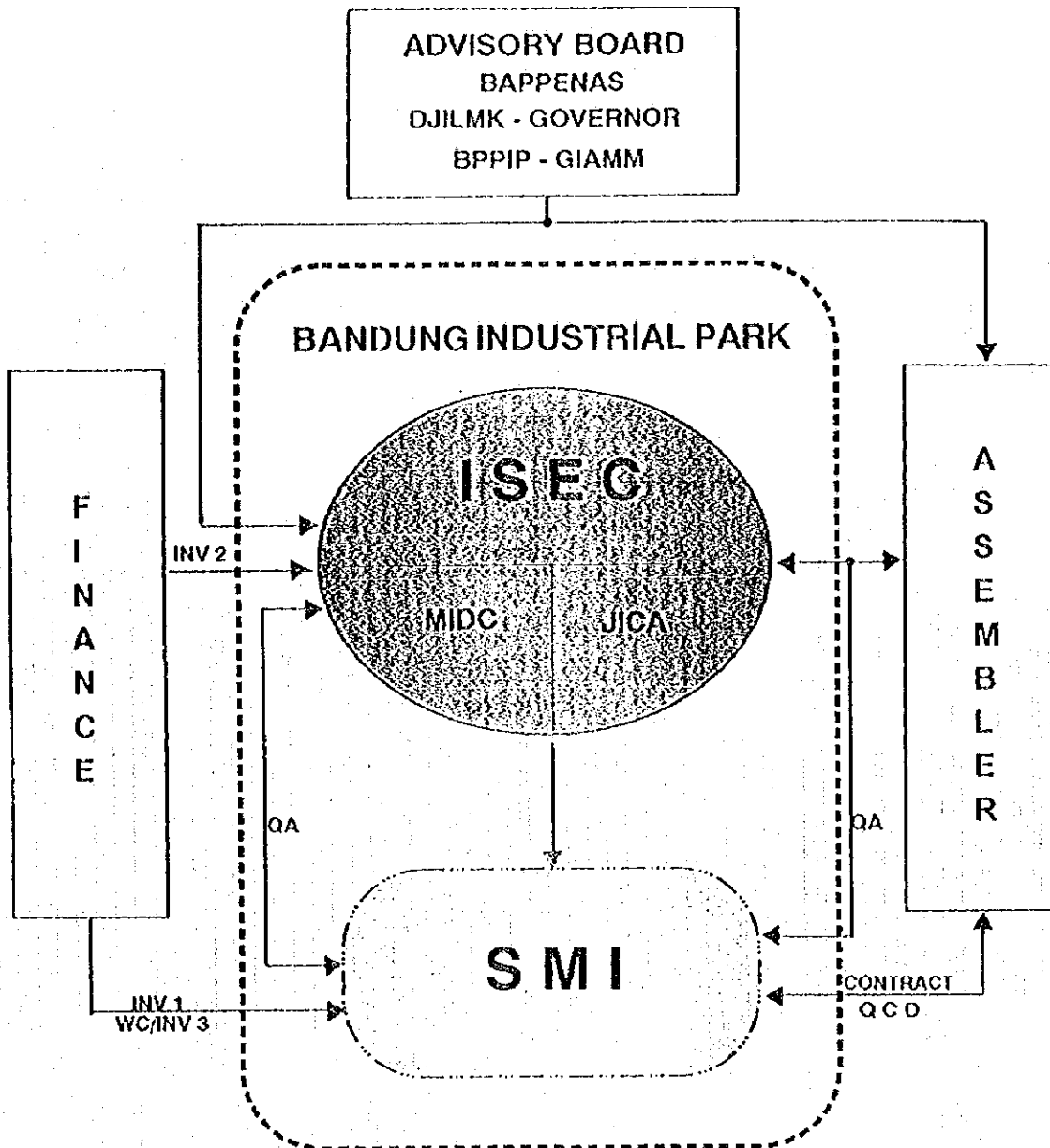
4. Obligations of the Client

In order to ensure maximum effectiveness of the cooperation between IRDMMI and MultiSentra, adequate counterpart personnel will be made available to MultiSentra to collect and process the information required to produce the deliverable. Also, all the relevant information already available and work already performed by IRDMMI on the subject will be made available to MultiSentra.

5. Project Schedule

The project should be completed within approximately three months after contract effectiveness.

6. Commercial Proposal
Upon request.



- QA : QUALITY ASSURANCE
- QCD : QUALITY, COST & DELIVERY
- INV 1 : BANK, AND OTHER RESOURCES
- INV 2 : APBN, ADB, IDB, KFW, OECF
- INV 3 : IDB, KFW, OECF
- WC : WORKING CAPITAL FROM NATIONAL BANK
- ISEC : INDUSTRIAL SERVICE & ENGINEERING CENTRE

④ Mini Foundry and Testing Laboratory in Ceper

**LABORATORIUM PENGECORAN LOGAM
CEPER**

BULAN PROMOSI

Dalam rangka memperingati HUT.RI ke-52 Laboratorium Pengecoran Logam Ceper menyelenggarakan bulan promosi pengujian logam *tanpa dipungut biaya (gratis)* bagi Industri Pengecoran Logam Batur Ceper

Pengujian Meliputi :

- ~ *Pengujian Pasir Cetak*
- ~ *Pengujian Komposisi Kimia*
- ~ *Pengujian Kekerasan*
- ~ *Pengujian Kekuatan Tarik*
- ~ *Pengujian Struktur Mikro*
- ~ *Konsultasi Manajemen dan Teknologi Pengecoran Logam*

Silahkan Datang di Laboratorium Pengecoran Logam

Informasi Lebih Lanjut Hubungi :

Sunarto

Yuli Indriyawati

Laboratorium Pengecoran Logam Batur Ceper Klaten.

Phone (0272)52968

JANGAN LEWATKAN KESEMPATAN EMAS INI !

NB : Bulan Promosi Berlangsung Sampai Akhir Agustus 1997

DEPARTEMEN PERINDUSTRIAN DAN PERDAGANGAN RI
BADAN PENELITIAN DAN PENGEMBANGAN INDUSTRI DAN PERDAGANGAN
BALAI BESAR PENGEMBANGAN INDUSTRI LOGAM DAN MESIN
JL. SANGKURIANG No. 12 • TELP. (022) 2503171 - 2503172 • FAX. (022) 2503978 • PO BOX 1154 - BANDUNG 40135

SURAT KEPUTUSAN
KEPALA BALAI BESAR PENGEMBANGAN INDUSTRI LOGAM DAN MESIN
Nomor : /6/Kpts/BBLM/IY/1997

Tentang

ORGANISASI DAN TATA KERJA LABORATORIUM UJI LOGAM CEPER

- MENIMBANG** : a. Bahwa untuk kelancaran dan ketertiban serta terjalannya koordinasi tugas dalam rangka pengelolaan Laboratorium Uji Logam Ceper dipandang perlu menetapkan Organisasi dan Tata Kerja Laboratorium Uji Logam Ceper.
- b. Bahwa untuk itu perlu dikeluarkan surat keputusan.
- MENINGAT** : 1. Keputusan Presiden No. 16 tahun 1994 tentang pelaksanaan APBN.
2. Keputusan Presiden Republik Indonesia No. 15 tahun 1984 tentang Susunan Organisasi Departemen yang telah beberapa kali diubah, terakhir dengan keputusan Presiden Republik Indonesia No. 14 tahun 1994.
3. Surat Keputusan Menteri Perindustrian No. 123/M/SK/3/1988, tentang Organisasi dan Tata Kerja Balai Besar Pengembangan Industri Logam dan Mesin.
4. Surat Keputusan Menteri Perindustrian dan Perdagangan No. 31/MPP/SK/2/1996, tentang Organisasi dan Tata Kerja Departemen Perindustrian dan Perdagangan.
5. Surat Keputusan Menteri Perindustrian dan Perdagangan No. 01/MPP/SK-K/1/1996 tentang Pembebasan, Pemindahan dan Pengangkatan Pejabat Eselon II pada unit-unit di lingkungan Departemen Perindustrian dan Perdagangan.
6. Surat Keputusan Direktorat Jenderal Industri Logam Mesin dan Kimia No. 003A/DJ-ILMK/SK/4/1997, tanggal 1 April 1997, tentang Penunjukan Balai Besar Pengembangan Industri Logam dan Mesin sebagai Penanggung Jawab Operasional Lab. Uji Logam Ceper.

MEMUTUSKAN :

MENETAPKAN :

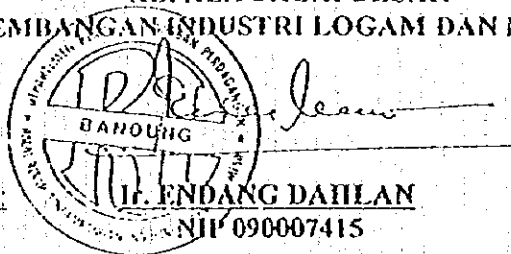
PERTAMA. : Menetapkan Organisasi dan Tata Kerja Laboratorium Uji Logam Ceper, seperti tersebut pada lampiran Surat Keputusan ini

KEDUA : Hal-hal yang belum diatur dalam surat keputusan ini akan diatur kemudian dalam Surat Keputusan tersendiri.

KETIGA : Surat Keputusan ini mulai berlaku sejak ditetapkan dengan ketentuan akan dirubah sebagaimana mestinya apabila dikemudian hari ternyata terdapat kekeliruan didalamnya.

Ditetapkan di : **BANDUNG**
Pada tanggal : **2 APRIL 1997**

**KEPALA BALAI BESAR
PENGEMBANGAN INDUSTRI LOGAM DAN MESIN**



Tembusan disampaikan kepada Yth. :

1. Kepala BPPIP Depperindag
2. Sekretaris Jenderal Depperindag
3. Direktur Jenderal ILMK
4. Inspektur Jenderal Depperindag
5. Gubernur KDH TK. I Prop. Jateng
6. Sesdalopbang
7. Karo Indag Bappenas
8. Kepala Biro Hukum Depperindag
9. Bupati KDH TK. II Kab. Klaten
10. Ka. Kanwil Depperindag Prop. Jateng
11. Ka. Kandep Depperindag Kab. Klaten
12. KPNK Bandung II di Bandung
13. Yang bersangkutan

Buku MS-Elu-Lo-Elu-Lo/Surat Organ

LAMPIRAN SURAT KEPUTUSAN
KEPALA BALAI BESAR PENGEMBANGAN INDUSTRI LOGAM DAN MESIN
Nomor : 16/Kpis/BBLM/IV/1997, Tanggal 2 April 1997

Tentang

ORGANISASI DAN TATA KERJA
LABORATORIUM UJI LOGAM CEPER

BAB I
MISI LABORATORIUM UJI LOGAM CEPER

Membantu Peningkatan Mutu Produk Industri Kecil dan Menengah Pengecoran Logam

BAB II
TUGAS POKOK DAN FUNGSI

Pasal 1

1. Laboratorium Uji Logam Ceper mempunyai tugas pokok melaksanakan pelayanan Jasa Pengujian dan Konsultasi Keteknikan & Manajemen kepada Industri Kecil dan Menengah Pengecoran Logam.
2. Untuk melaksanakan tugas pokok tersebut Laboratorium Uji Logam mempunyai fungsi, melaksanakan:
 - a). Pelayanan Jasa Pengujian bahan maupun produk kepada Industri Kecil dan Menengah Pengecoran logam
 - b). Pelayanan Jasa Konsultasi Keteknikan & Manajemen kepada Industri Kecil dan Menengah Pengecoran Logam.
 - c). Diseminasi hasil-hasil Penelitian dan Pengembangan teknologi dan manajemen kepada Industri Kecil dan Menengah Pengecoran Logam
 - d). Pelayanan Jasa Peningkatan Kemampuan Sumber Daya Manusia kepada Industri Kecil dan Menengah Pengecoran Logam.
 - e). Kerjasama dengan pihak lain untuk meningkatkan daya guna dan hasil guna Laboratorium Uji Logam
 - f). Administrasi Laboratorium Uji Logam sebagai Embrio Pengelolaan Laboratorium Uji Logam Ceper secara Swadana.

BAB III STUKTUR ORGANISASI

Pasal 2

1. Laboratorium Uji Logam Ceper terdiri dari :

- a). Unsur Pembina : Sedsalopbang
Biro Indag Bappenas
Pemda DT-I Jawa Tengah
Badan Penelitian dan Pengembangan Industri dan
Perdagangan -Depperindag
- b). Unsur Pengendali : Direktorat Jendral Industri Logam Mesin dan Kimia
(ILMK) - Depperindag.
- c). Unsur Pengelola : Balai Besar Pengembangan Industri Logam dan Mesin
(BBLM)
- d). Unsur Pelaksana Pengelola : Manager Laboratorium
- e). Unsur Pembantu Pelaksana Pengelola : Asisten Manager Laboratorium
Staf Administrasi
- f). Unsur Pelaksana : Teknisi Laboratorium Uji Pasir
Teknisi Laboratorium Uji Mekanik
Teknisi Laboratorium Uji Komposisi & Metalografi
- g). Unsur Penunjang : Satuan Pengamanan(SATPAM)
Pengemudi
Pramubakti

2. Laboratorium Uji Logam Ceper dipimpin oleh seorang Manager.Laboratorium

Pasal 3

1. Manager Laboratorium mempunyai tugas melaksanakan fungsi-fungsi managerial laboratorium yang meliputi :

- a). Melaksanakan perencanaan dan persiapan operasional Laboratorium Uji Logam.
- b). Melaksanakan penyusunan program, anggaran serta kegiatan operasional Laboratorium Uji Logam.

- c). Mengkoordinasikan pelaksanaan seluruh program kegiatan operasional Laboratorium Uji Logam
 - d). Melaksanakan pengawasan dan pengendalian operasional Laboratorium Uji Logam.
 - e). Melaksanakan monitoring dan evaluasi terhadap pelaksanaan operasional Laboratorium Uji Logam .
 - f). Mengikuti perkembangan Teknologi & Manajemen yang berkaitan dengan Laboratorium Uji Logam.
 - g). Bekerjasama dengan pihak lain untuk meningkatkan daya guna dan hasil guna Laboratorium Uji Logam.
 - h). Membuat laporan kegiatan Laboratorium Uji Logam secara periodik setiap triwulan termasuk laporan pengelolaan keuangan kepada Balai Besar Pengembangan Industri Logam dan Mesin
 - i). Melaksanakan tugas-tugas lain yang diperintahkan oleh Balai Besar Pengembangan Industri Logam dan Mesin
2. Manager Laboratorium mempunyai wewenang memerintah dan mengawasi pelaksanaan satuan kerja-satuan kerja yang ada dibawahnya.
 3. Manager Laboratorium dalam melaksanakan tugasnya bertanggung jawab kepada Kepala Balai Besar Pengembangan Industri Logam Dan Mesin

Pasal 4

Pembina mempunyai tugas:

1. Memberikan saran-saran dan pertimbangan-pertimbangan kepada Balai Besar Pengembangan Industri Logam dan Mesin untuk penyusunan dan pelaksanaan program operasional Laboratorium Uji Logam.
2. Memberikan pengarahan kepada Balai Besar Pengembangan Industri Logam dan Mesin dalam menyusun maupun melaksanakan program pengembangan Laboratorium Uji Logam

Pasal 5

Pengendali mempunyai tugas:

1. Mengendalikan program dan pelaksanaan operasional Laboratorium Uji Logam agar sesuai dengan yang diamanatkan dalam Kepres nomor 081/B/Tahun 1996.
2. Melaksanakan koordinasi dengan Badan Penelitian dan Pengembangan Industri dan Perdagangan agar operasional Laboratorium Uji Logam berjalan efektif dan efisien.

Pasal 6

Staf Administrasi Laboratorium mempunyai tugas: melaksanakan kegiatan ketatausahaan meliputi;

1. Melaksanakan Administrasi Perkantoran antara lain :surat menyurat, kearsipan, komunikasi telepon/Facsimile dan pengetikan.
2. Melaksanakan Adminitrasi Keuangan antara lain penyusunan anggaran/pembiayaan, verifikasi, pembukuan dan Inventarisasi.
3. Melaksanakan Adminitrasi Personalia antara lain :menerima/memeriksa data berkas kepegawaian, menerima/memeriksa dan menyusun buku peraturan /petunjuk kepegawaian, menyusun dan mengolah data kepegawaian
4. Melaksanakan Adminitrasi Umum antara lain : absensi pegawai, kendaraan dinas, kebersihan ruangan/taman, pengiriman surat, keamanan, kenimah tanggaan dan pergudangan.
5. Memelihara ,menjaga mesin dan peralatan kantor serta fasilitas lainnya yang berada dibawah tanggung jawabnya.
6. Membuat rencana kebutuhan Alat Tulis Kantor (ATK) yang diperlukan untuk kelancaran kegiatan administrasi.
7. Membuat Laporan Kegiatan administrasi secara periodik, bulanan, triwulanan, tahunan.
8. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
9. Staf Administrasi Laboratorium bertanggung jawab kepada atasan langsung.

Pasal 7

Team Bimbingan Teknis & Management mempunyai tugas meliputi :

1. Mengolah ,menganalisa dan menyimpulkan hasil pengujian.
2. Memberikan Pelayanan Jasa Konsultasi Keteknikan & Managemen pada Industri Kecil dan Menengah Pengecoran Logam
3. Melaksanakan diseminasi hasil Penelitian dan Pengembangan kepada Industri Kecil dan Menengah Pengecoran ogam.
4. Melaksanakan peningkatan sumber daya manusia kepada personil Laboratorium Uji Logam maupun Industri Kecil dan Menengah pengecoran logam.
5. Membantu penyiapan/penyusunan dan pelaksanaan program untuk Laboratorium Uji Logam.
6. Membuat laporan harian/periodik terhadap kegiatan yang telah dilaksanakan
7. Tim Bimbingan Teknis & Managemen bertanggung jawab kepada Proyek Pelayanan Teknologi Industri Logam dan Mesin

Pasal 8

Teknisi Laboratorium Uji Pasir Cetak mempunyai tugas:

1. Melaksanakan pekerjaan yang diperintahkan oleh atasan.
2. Menyiapkan benda uji, peralatan pengujian dan standar uji untuk pasir cetak
3. Melaksanakan pengujian dan mencatat hasil pengujian pasir cetak
4. Menyajikan data hasil pengujian pasir cetak
5. Mengikuti perkembangan teknologi dalam bidang pengujian pasir cetak
6. Mengumpulkan referensi yang berkaitan dengan pengujian pasir cetak
7. Melaksanakan pemeliharaan, pengamanan terhadap alat dan bahan pengujian yang ada dibawah tanggung jawabnya
8. Membuat laporan kegiatan pengujian secara periodik dan laporan khusus terhadap setiap pengujian pasir cetak yang sudah diselesaikan
9. Melaksanakan rencana kebutuhan bahan dan alat bantu yang diperlukan untuk operasional Laboratorium Uji Pasir cetak
10. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
11. Teknisi laboratorium Uji Pasir Cetak bertanggung jawab kepada atasan langsung

Pasal 9

Teknisi Laboratorium Uji Komposisi & Metalografi

1. Melaksanakan pekerjaan yang diperintahkan oleh atasan
2. Mempersiapkan Benda Uji, Peralatan Uji dan Standar Uji Komposisi & Metalografi
3. Melaksanakan pengujian dan mencatat hasil pengujian Komposisi Kimia & Metalografi
4. Menyajikan data hasil pengujian Komposisi kimia dan Metalografi
5. Mengikuti perkembangan teknologi dalam bidang pengujian Komposisi Kimia & Metalografi
6. Mengumpulkan referensi yang berkaitan dengan pengujian Komposisi Kimia & Metalografi
7. Membuat laporan kegiatan secara periodik dan laporan khusus terhadap pengujian yang telah terselesaikan
8. Memelihara dan menjaga keamanan alat dan bahan pengujian yang berada dibawah tanggung jawabnya
9. Merencanakan kebutuhan bahan, alat bantu yang diperlukan untuk operasional Laboratorium Uji Komposisi & Metalografi
10. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
11. Teknisi Laboratorium Uji Komposisi Kimia & Metalografi bertanggung jawab pada atasan langsung.

Pasal 10

Staf Laboratorium Uji Mekanik mempunyai tugas :

1. Melaksanakan pekerjaan yang diperintahkan oleh atasan
2. Menyiapkan Benda Uji, Peralatan Uji dan Standar Uji Mekanik
3. Melaksanakan dan mencatat data hasil Pengujian Mekanik
4. Menyajikan data hasil Pengujian Mekanik
5. Mengikuti perkembangan teknologi dalam bidang pengujian mekanik
6. Mengumpulkan referensi yang berkaitan dengan Pengujian Mekanik
7. Memelihara dan mengamankan Alat dan Bahan Pengujian Mekanik yang berada dibawah tanggung jawabnya.
8. Membuat rencana kebutuhan bahan dan peralatan untuk operasional Laboratorium Uji Mekanik
9. Membuat laporan kegiatan secara periodik dan khusus mengenai Pengujian Mekanik yang telah diselesaikan
10. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
11. Teknisi Laboratorium Uji Mekanik bertanggung jawab kepada atasan langsung

Pasal 11

Satuan Pengamanan (SATPAM) mempunyai tugas:

1. Memahami peraturan tentang Satuan Pengamanan
2. Memeriksa keadaan lingkungan dan ruangan kantor sesuai ketentuan.
3. Mengamankan barang inventaris kantor yang tertinggal diluar
4. Menyalakan dan mematikan lampu penerangan kalau diperlukan
5. Mencatat kejadian yang menimbulkan kehilangan, kerusakan barang inventaris untuk secepatnya kepada atasan
6. Melakukan teguran kepada tamu yang mencurigakan
7. Membuat laporan kegiatan pengamanan secara periodik
8. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
9. Petugas Satuan Pengamanan bertanggung jawab kepada atasan langsung

Pasal 12

Pengemudi mempunyai tugas :

1. Menerima perintah dari atasan secara lisan maupun tertulis untuk melaksanakan mengemudi
2. Memeriksa kelengkapan dan perlengkapan kendaraan dengan cara menyalakan lampu, memeriksa oli mesin, air radiator, air accu, minyak rem dan air wiper
3. Menghidupkan dan memanaskan mesin setiap pagi serta mencoba rem kendaraan

4. Mengemudikan kendaraan dengan mematuhi ketentuan lalu lintas yang berlaku
5. Memeriksa kembali dan membersihkan kendaraan setelah dipakai dinas (sebelum kendaraan disimpan)
6. Melaporkan kerusakan kendaraan atau keperluan lainnya yang berkaitan dengan kendaraan
7. Melaksanakan tugas-tugas lainnya yang diperintahi oleh atasan
8. Pengeemudi bertanggung jawab kepada atasan langsung

Pasal 13

Pramubakti Laboratorium mempunyai tugas:

1. Menganbil kunci dari Petugas Satuan Pengamanan (SATPAM), membuka ruangan kantor dan menyalakan skalar utama listrik panel penerangan
2. Membersihkan, menyapu, mengepel dan merapikan ruangan kantor
3. Memasak air minum agar pada saat diperlukan sudah siap dihidangkan
4. Melayani kebutuhan air minum untuk seluruh pegawai sesuai dengan kebutuhan yang diminta
5. Menjaga bahan, peralatan kebersihan seperti : karbol/pewangi ruangan, sapu, kain pel, alat pel, ember, gayung dan lain sebagainya
6. Melaksanakan tugas-tugas lain yang diperintahkan oleh atasan
7. Pramubakti Laboratorium bertanggung jawab kepada atasan langsung.

BAB IV TATA KERJA

Pasal 14

Dalam melaksanakan tugasnya Manager Laboratorium Uji Logam menerapkan prinsip koordinasi, integrasi dan sinkronisasi baik dalam lingkungan unit kerja maupun antar unit kerja sesuai dengan tugas pokok dan fungsi masing-masing.

Pasal 15

Setiap penanggung jawab satuan kerja satuan kerja wajib mengawasi bawahannya masing-masing dan bila terjadi penyimpangan agar mengambil langkah-langkah yang diperlukan sesuai dengan ketentuan yang berlaku.

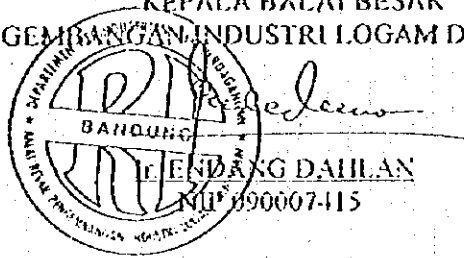
Pasal 16

Setiap penanggung jawab satuan kerja dalam lingkungan Laboratorium Uji Logam bertanggung jawab memimpin dan mengkoordinasikan kegiatan satuan kerja masing-masing dan memberikan bimbingan serta petunjuk-petunjuk bagi tugas bawahannya.

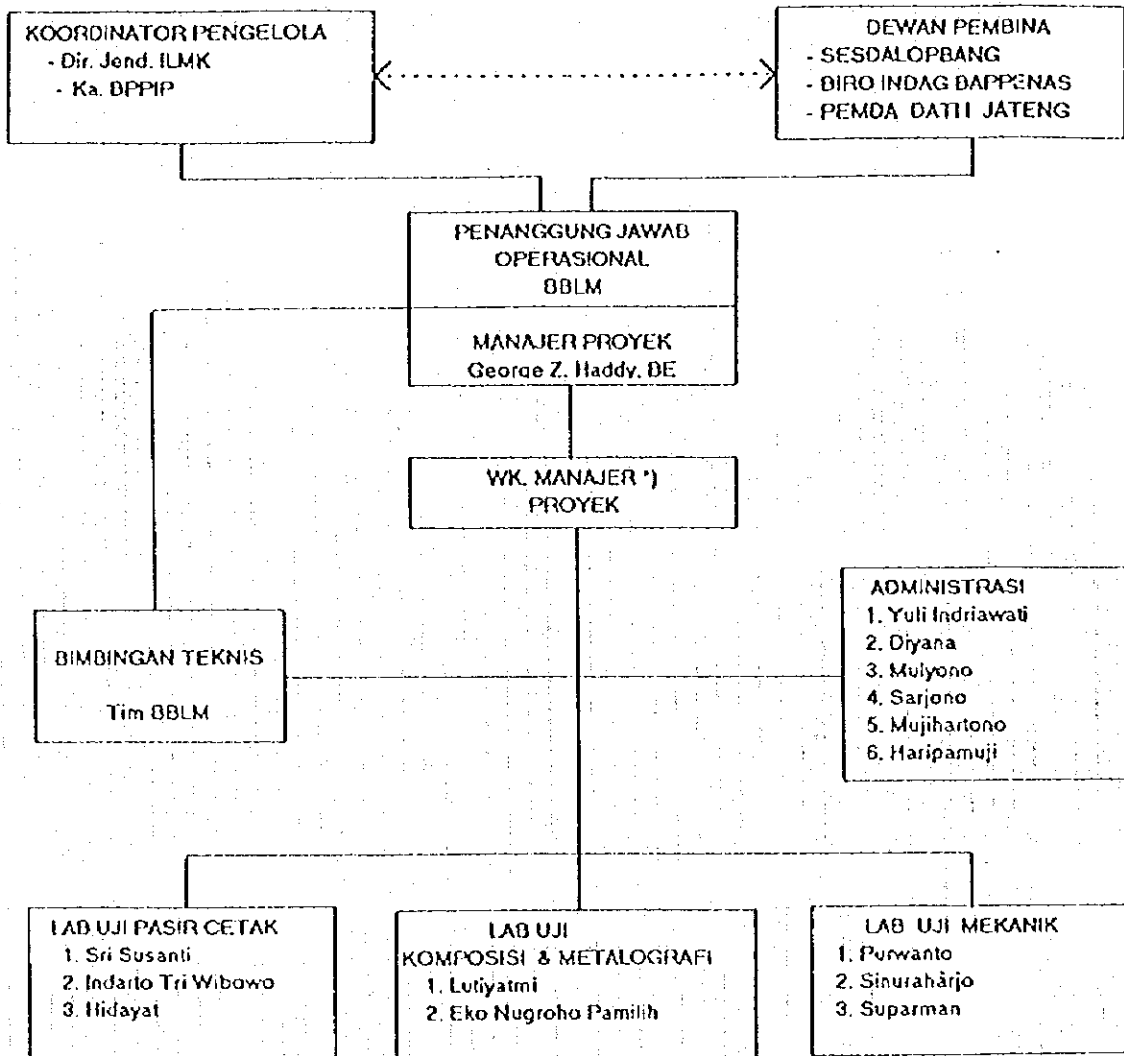
Pasal 17

Setiap penanggung jawab satuan kerja wajib mengikuti dan mematuhi petunjuk dan bertanggung jawab kepada atasan langsung serta menyampaikan laporan periodik tepat pada waktunya.

KEPALA BALAI BESAR
PENGEMBANGAN INDUSTRI LOGAM DAN MESIN



**ORGANISASI
LABORATORIUM UJI LOGAM CEPER**



*) Akan direkrut tenaga profesional non PNS



1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in the context of public administration and financial management. The text highlights that records should be kept in a clear, organized, and accessible manner, ensuring that all relevant information is captured and preserved for future reference.

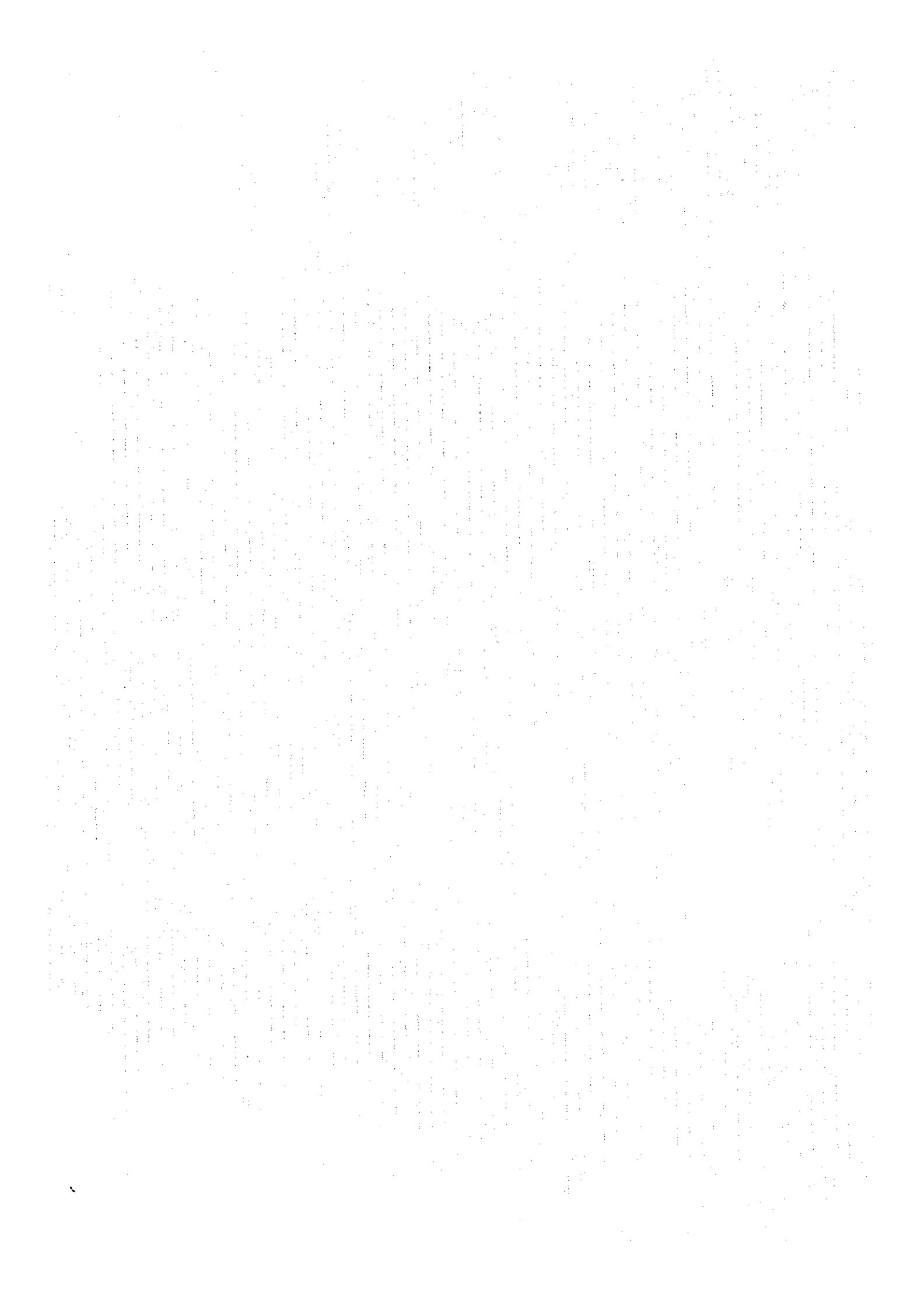
2. The second part of the document focuses on the role of technology in enhancing record-keeping and data management. It notes that modern digital tools and systems can significantly improve the efficiency and accuracy of record-keeping processes. By leveraging technology, organizations can reduce the risk of data loss, streamline workflows, and facilitate easier access to information. The text also mentions the importance of ensuring that digital records are secure and protected from unauthorized access or tampering.

3. The third part of the document addresses the challenges associated with record-keeping and data management. It identifies several key challenges, including the volume of data generated, the complexity of data structures, and the need for consistent standards and protocols. The text suggests that organizations should proactively address these challenges by implementing robust data governance frameworks and investing in appropriate training and resources. It also emphasizes the importance of regular audits and reviews to ensure the integrity and reliability of the records.

4. The fourth part of the document discusses the legal and regulatory requirements related to record-keeping. It notes that various laws and regulations govern the collection, storage, and disposal of records, and organizations must ensure full compliance with these requirements. The text highlights the importance of understanding the specific legal obligations that apply to the organization's operations and implementing measures to ensure that all records are maintained in accordance with the law. It also mentions the importance of documenting the processes and procedures used to manage records, as this can be crucial for demonstrating compliance during audits or investigations.

5. The fifth part of the document concludes by summarizing the key points and emphasizing the overall importance of record-keeping and data management. It reiterates that maintaining accurate and reliable records is a fundamental responsibility for any organization, particularly in the public sector. The text encourages organizations to embrace a proactive and systematic approach to record-keeping, leveraging technology and best practices to ensure the highest quality of record-keeping. It also notes that effective record-keeping is essential for supporting decision-making, improving operational efficiency, and ensuring the long-term sustainability of the organization.





JICA

