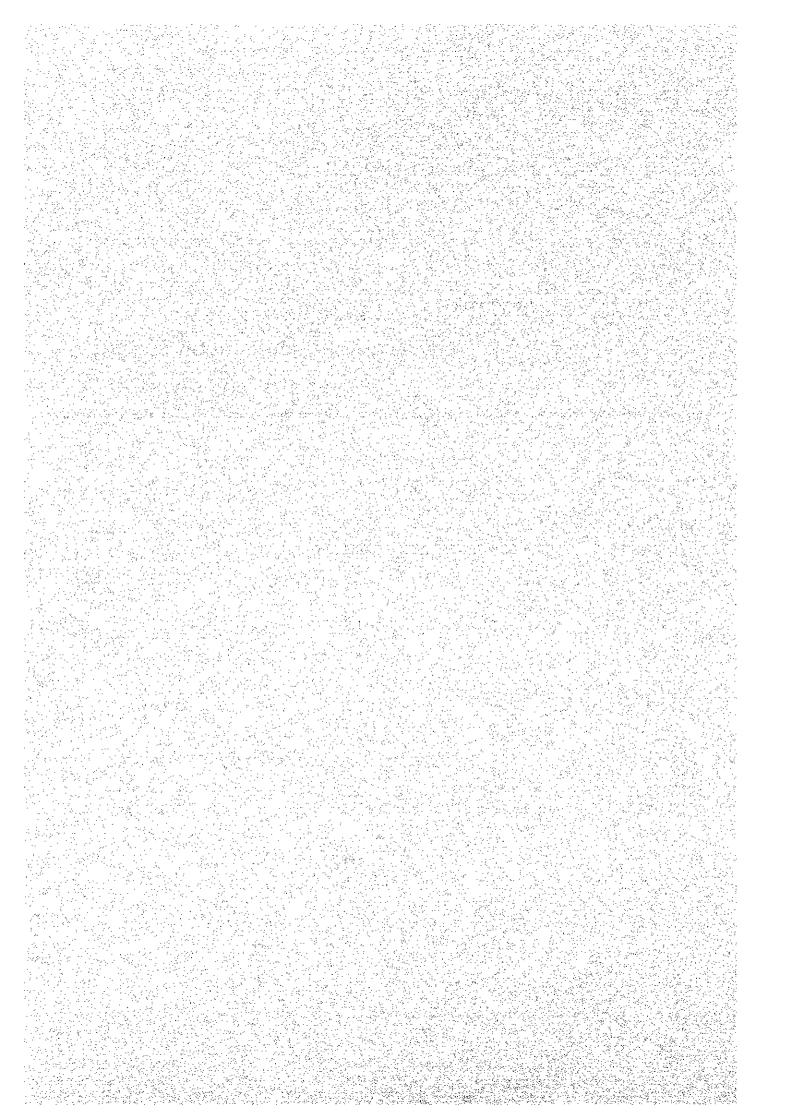
# Appendix -1:

A.2. Results of tourism demand forecasts



# A.2. Results of tourism demand forecasts

# A.2.1. Method of setting tourism framework at the national level

#### A.2.1.1. Estimation of domestic visitors

As mentioned in Section 2.3. of Volume-2, a multi-regression analysis was applied to forecast the future visitor inflow. The multi-regression analysis was also applied to forecast the visitor inflow by FONATUR-IDB study in 1992. In the analysis of the JICA study, some data and information are quoted from the FONATUR-IDB study for items of which data are not available.

# (1) Basic point of view for the regression analysis

A multiple regression model applied by the FONATUR-IDB study to forecast the hotel arrivals of domestic visitors is as follows:

$$Y=b_0\times X_1^{b1}\times ... \times X_k^{bk}$$

After various trial calculations, the FONATUR-IDB study selected explanatory variables as follows:

- Population
- Income (GDP per capita)
- Travel cost (Real exchange rate and transport operation cost)
- Indicator (Effect of the statistical discontinuity in 1985)

It is considered that the above mentioned model and the explanatory variables are quite appropriate and they are used in general for the forecast. Therefore the same method is applied in this study basically.

But JICA study team considered the trend of increase of outbound tourism (from Mexico to foreign countries by Mexican people) more than domestic tourism, and estimated the total demand of tourism and the outbound tourism first. The number of hotel arrivals in Mexico is calculated by subtracting the border tourism and the outbound tourism from the total demand of tourism as follows.

HAt=TDt-BTt-OTt

t: Year

HA: number of hotel arrival TD: total demand of tourism

BT: Border tourism

OT: outbound tourism of Mexican

The FONATUR-IDB study, however, used the regression coefficients in case that the constant term is zero, which tends to overestimate figures when the constant term is larger than zero. Therefore the regression coefficients with a constant term calculated in ordinary is adopted in this study.

#### (2) Data and the result of the regression analysis

Concerning the criteria variable, the number of total demand of tourism, that of border tourism and that of outbound tourism are adopted for the estimation of domestic visitor inflow. The data used in this study is shown in Table A.2. 1

Table A.2. 1 Data used in the regression analysis of domestic visitors

|      | Population | GD                          | P                        | Real<br>exchange<br>rate | Transport<br>cost | Indicator | Total<br>Demand | Border<br>tourism | Outbound tourism | Hotel arrival |
|------|------------|-----------------------------|--------------------------|--------------------------|-------------------|-----------|-----------------|-------------------|------------------|---------------|
|      | million    | billion \$<br>1980<br>price | per<br>capita<br>1000 \$ | 1975<br>=100             | \$ / ve           | ehicle    | 1000            | 1000              | 1000             | 1000          |
| 1981 | 68.1       | 4,862                       | 71.40                    | 118.69                   | 313.5             | 0         | 26,858          | 2,699             | 3,959            | 20,200        |
| 1982 | 69.4       | 4,832                       | 69.63                    | 86.73                    | 349.3             | 0         | 27,844          | 2,573             | 2,671            | 22,600        |
| 1983 | 70.8       | 4,629                       | 65.38                    | 79.72                    | 341.0             | 0         | 26,954          | 2,383             | 1,971            | 22,600        |
| 1984 | 72.1       | 4,796                       | 66.52                    | 97.21                    | 344.7             | 0         | 27,701          | 4,004             | 2,697            | 21,000        |
| 1985 | 73.6       | 4,920                       | 66.85                    | 100.88                   | 382.4             | 0         | 26,192          | 2,461             | 2,731            | 21,000        |
| 1986 | 75.0       | 4,736                       | 63.15                    | 69.13                    | 422.2             | 1         | 38,584          | 3,920             | 2,470            | 32,194        |
| 1987 | 76.5       | 4,824                       | 63.06                    | 63.64                    | 503.5             | . 1       | 38,974          | 2,383             | 2,882            | 33,709        |
| 1988 | 78.0       | 4,884                       | 62.62                    | 77.42                    | 357.2             | 1         | 42,025          | 4,614             | 3,351            | 34,060        |
| 1989 | 79.6       | 5,047                       | 63.40                    | 83.45                    | 332.2             | 1         | 42,788          | 3,454             | 3,863            | 35,471        |
| 1990 | 81.2       | 5,272                       | 64.89                    | 82.99                    | 349.5             | 1         | 43,912          | 3,036             | 4,321            | 36,555        |
| 1991 | 83.4       | 5,463                       | 65.50                    | 91.14                    | 349.5             | 1         | 45,149          | 3,540             | 4,173            | 37,436        |
| 1992 | 85.6       | 5,616                       | 65.61                    | 96.84                    | 350.0             | • 1       | 49,469          | 6,548             | 4,678            | 38,243        |
| 1993 | 87.6       | 5,649                       | 64.49                    | 103.15                   | 350.0             | 1         | 47,523          | 5,407             | 4,778            | 37,338        |
| 1994 | 89.6       | 5,848                       | 65.27                    | 97.24                    | 350.0             | 1         | 49,625          | 6,982             | 5,047            | 37,596        |
| 1995 | 91.1       | 5,442                       | 59.74                    | 59.96                    | 350.0             | 1         | 43,007          | 4,716             | 3,703            | 34,588        |

Sources:Population;1980-89 from FONATUR-IDB study, page A4-13, 1990 and 1992 by INEGI data, 1994 Banco de Mexico "The Mexican Economy", 1995, and 1991 and 1992 are calculated by JICA study team / GDP; Banco de Mexico above / Real exchange rate; Banco de Mexico above / Transport costs; FONATUR-IDB study above / Indicator; FONATUR-IDB study above

The results of the regression analysis are shown in Table A.2. 2

Table A.2, 2 The Results of the regression analysis of domestic visitors

|                                     | Total D     | emand    | Border to | ourism   | Outbound to | ourism     |
|-------------------------------------|-------------|----------|-----------|----------|-------------|------------|
| Y(constant term)                    | 0           | 0.035446 | 2.97834   | 0.238574 | -20.1692    | 0.144943   |
| R2(coefficient of                   | 0.985248    |          | 0.687319  |          | 0.810034    |            |
| determination)                      |             |          |           |          |             |            |
| X(regression coefficient)           |             |          |           |          | •           |            |
| Population                          | 1.024757    | 0.13994  | 1.120328  | 2.390093 | 3.400993    | 0.923632   |
| GDP per capita                      | 1.572997    | 0.269522 | 0.704853  | 2.573252 | 1.811106    | 3.14537    |
| Real exchange rate                  | -0.04465    | 0.089295 | -0.50193  | 2.539971 | 0.409042    | 0.468435   |
| Transportation cost                 | -0.10083    | 0.105115 | (not ado  | pted)    | 0.756718    | 1.549216   |
| Indicator of statistic effect       | 0.424082    | 0.038467 | 0.421414  | 0.273899 | (no         | t adopted) |
| Note: The figures in ( ) mean stand | ard errors. |          |           |          |             |            |

# (3) Various indications by this study

JICA study team

Source:

In this study variable condition is only the past GDP growth rates, though the FONATUR-IDB study set alternatives based on the growth rate of GDP and changes of real exchange rate.

The GDP growth rates in the past were designated as shown in Table A.2. 3 and the indications are shown below:

Indication-1: The highest growth rate in the past as shown in Table A 3.

Indication-2: The middle growth rate shown in Table A 3.

Indication-3: The lowest growth rates in the past shown in Table A 3.

Table A.2. 3 GDP growth rates applied to the study

|      | GDP of                                 | 5 years           | interval                      | 10 year | s interval                    | 15 year   | rs interval                   |
|------|--|-------------------|-------------------------------|---------|-------------------------------|-----------|-------------------------------|
| Year | Mexico<br>(billion peso<br>1980 price) | Year              | Average<br>growth rate<br>(%) | Year    | Average<br>growth rate<br>(%) | Year      | Average<br>growth rate<br>(%) |
| 1975 | 3238                                   |                   |                               |         |                               |           |                               |
| 1976 | 3376                                   |                   |                               |         | -                             |           |                               |
| 1977 | 3491                                   |                   |                               |         |                               |           |                               |
| 1978 | 3780                                   |                   |                               |         |                               |           |                               |
| 1979 | 4126                                   |                   |                               |         | Į                             |           |                               |
| 1980 | 4470                                   | 80/75             | 6.66                          |         |                               |           |                               |
| 1981 | 4862                                   | 81/76             | 7.57                          | ,       |                               | j         |                               |
| 1982 | 4832                                   | 82/77             | 6.72                          | •       |                               |           |                               |
| 1983 | 4629                                   | 83/78             | 4.14                          |         |                               | İ         |                               |
| 1984 | 4796                                   | 84/7 <del>9</del> | 3.06                          |         |                               |           |                               |
| 1985 | 4920                                   | 85/80             | 1.94                          | 85/75   | 4.27                          |           |                               |
| 1986 | 4736                                   | 86/81             | -0.52                         | 86/76   | 3.44                          |           |                               |
| 1987 | 4824                                   | 87/82             | -0.03                         | 87/77   | 3.29                          |           |                               |
| 1988 | 4884                                   | 88/83             | 1.08                          | 88/78   | 2.60                          |           |                               |
| 1989 | 5047                                   | 89/84             | 1.03                          | 89/79   | 2.04                          |           |                               |
| 1990 | 5272                                   | 90/85             | 1.39                          | 90/80   | 1.66                          | 90/75     | 3,30                          |
| 1991 | 5463                                   | 91/86             | 2.90                          | 91/81   | 1.17                          | 91/76     | 3.26                          |
| 1992 | 5616                                   | 92/87             | 3.09                          | 92/82   | 1.51                          | 92/77     | 3.22                          |
| 1993 | 5649                                   | 93/88             | 2.95                          | 93/83   | 2.01                          | 93/78     | 2.71                          |
| 1994 | 5848                                   | 94/89             | 2.99                          | 94/84   | 2.00                          | 94/79     | 2.35                          |
| 1995 | 5442                                   | 95/90             | 0.64                          | 95/85   | 1.01                          | 95/80     | 1.32                          |
|      | Average                                |                   | 2.85                          | l       | 2.27                          | <u> L</u> | 2.70                          |

Source: Banco de México "The Mexican Economy 1995", IMF(1975-1979), INEGI(1980-1995)

# (4) The result of forecast until 2010

The results of the analyses based on the above three indications are shown in Table A.2. 4

Table A.2. 4 Result of the estimation of domestic visitors

|                                    | Popu-<br>lation | GDP                      |                          | Real<br>Exchange<br>rate | Transpor-<br>tation Cost | Indicator | •                   | Tourism              | (1000)                              |        |
|------------------------------------|-----------------|--------------------------|--------------------------|--------------------------|--------------------------|-----------|---------------------|----------------------|-------------------------------------|--------|
|                                    | million         | billion \$<br>1980 price | per<br>capita<br>1000 \$ | 1975=100                 | \$ / vel                 | nicle     | Total<br>demand     |                      | Mexican<br>Tourists<br>in<br>abroad |        |
| nigh case<br>2000/199<br>5         |                 | Increase ra<br>7.57      |                          |                          |                          | _         |                     |                      |                                     |        |
| 2005/200<br>1<br>2010/200          |                 | 4.27<br>3.30             |                          |                          |                          | ٠         |                     |                      |                                     |        |
| 6                                  |                 | 0.00                     |                          |                          |                          |           |                     |                      |                                     |        |
| 1996                               | 92.6            | 5,854                    | 63.2                     | 62.4                     |                          | _         | •                   |                      | 4,680                               |        |
| 1997                               | 94.0            | 6,297                    | 67.0                     |                          |                          |           | •                   |                      | 5,522                               |        |
| 1998                               | 95.5            | 6,774                    | 70.9                     | 64.9                     |                          |           | •                   | -                    | 6,516                               |        |
| 1999                               | 97.1            | 7,287                    | 75.1                     | 66.2                     |                          |           | 69,160              |                      | 7,688                               |        |
| 2000                               | 98.6            | 7,838                    | 79.5                     | 67.5                     | 285.4                    |           | 77,149              | 7,356                | 9,072                               | 60,7   |
| 2001                               | 99.9            | 8,173                    | 81.8                     | 68.8                     | 264.0                    | 1         | 82,386              | 7,795                | 10,070                              | 64,5   |
| 2002                               | 101.2           | 8,522                    | 84.2                     | 70.2                     | 244.2                    | •         | 1 87,977            | 7 8,071              | 11,178                              | 68,7   |
| 2003                               | 102.5           | 8,886                    | 86.7                     | 71.6                     | 225.9                    | -         | 93,949              | 8,358                | 12,408                              | 73,1   |
| 2004                               | 103.9           | 9,265                    | 89.2                     | 73.1                     | 208.9                    |           | 1 100,325           | 8,654                | 13,773                              | 77,8   |
| 2005                               | 105.2           | 9,661                    | 91.8                     | 74.5                     | 193.3                    |           | 1 107,134           | 8,961                | 15,288                              | 82,8   |
| 2006                               | 106.6           | 9,980                    | 93.6                     | 76.0                     | 173.9                    |           | 1 113,048           | 3 9,278              | 16,684                              | 87,0   |
| 2007                               | 108.0           | 10,309                   | 95.5                     | 77.5                     | 156.5                    |           | 1 119,288           | 9,544                | 18,209                              | 91,5   |
| 2008                               | 109.4           | 10,649                   | 97.4                     | 79.1                     | 140.9                    |           | 1 125,872           | 9,818                | 19,873                              | 96,1   |
| 2009                               |                 |                          |                          | 80.7                     | 126.8                    |           | 1 132,820           | 10,099               | 21,689                              | 101,0  |
| 2010                               |                 |                          |                          |                          |                          |           | 1 140,152           |                      |                                     | 106,0  |
| mid.case<br>2000/1995<br>2005/2001 |                 | 2.85<br>2.27             |                          | -                        |                          |           |                     |                      |                                     |        |
| 2010/2006                          |                 | 2.70                     |                          |                          |                          |           |                     |                      |                                     |        |
| 1996                               |                 |                          |                          | 62.4                     | 336.0                    | )         | 1 46,42             | 8 5,832              | 4,314                               | 36,2   |
| 1997                               |                 |                          |                          |                          |                          |           | 1 48,26             |                      |                                     |        |
| 1998                               |                 |                          |                          |                          |                          |           | 1 50,16             |                      |                                     |        |
| 1999                               |                 |                          |                          |                          |                          |           | 1 52,14             |                      |                                     | -      |
| 2000                               |                 |                          |                          |                          |                          |           | 1 54,20             |                      |                                     |        |
| 200                                |                 | •                        |                          |                          |                          |           | 1 56,15             |                      |                                     |        |
| 2002                               |                 |                          |                          |                          |                          |           | 1 58,16             | -                    |                                     |        |
| 2000                               |                 |                          |                          |                          |                          |           | 1 60,24             |                      |                                     |        |
| 2004                               |                 |                          |                          |                          |                          |           | 1 62,40             | -                    |                                     |        |
| 2009                               |                 |                          |                          |                          |                          |           | 1 64,64             | •                    |                                     |        |
| 2000                               |                 |                          |                          |                          |                          |           | 1 67,58             |                      |                                     |        |
| 200                                |                 |                          |                          |                          |                          |           | 1 70,66             |                      |                                     |        |
| 200                                |                 |                          |                          |                          |                          |           | 1 73,88             |                      |                                     |        |
| 2009                               |                 |                          |                          |                          |                          |           | 1 77,25             |                      |                                     |        |
| 2010                               |                 | •                        |                          |                          |                          |           | 1 80,77             |                      |                                     |        |
| low case                           |                 | 2,000                    |                          |                          |                          |           | 1                   | -1. 1%               |                                     |        |
| 2000/1995                          | 3               | 0.64                     | ı                        |                          |                          |           |                     |                      |                                     |        |
| 2005/2001                          |                 | 1.01                     |                          |                          |                          | -         |                     |                      |                                     |        |
| 2010/2006                          |                 | 1.32                     |                          |                          |                          |           | -                   |                      |                                     |        |
| 199                                |                 |                          |                          | 2 62.                    | 4 336.                   | <u> </u>  | 1 44,86             | 9 5,832              | 2 4,14                              | 8 34,8 |
| 199                                |                 |                          |                          |                          |                          |           | 1 45,07             |                      |                                     |        |
| 199                                |                 |                          |                          |                          |                          |           | 1 45,07             |                      |                                     | -      |
| 199                                | . 33.           | U,U41                    | JŲ.                      | , 04.                    | . Jus.                   | •         | , <del>7</del> 0,20 | , U <sub>1</sub> 000 | , +100                              | J 17,  |

| 1999 | 97.1  | 5,583 | 57.5 | 66.2 | 297.3 | 1 | 45,487 | 6,029 | 4,746 | 34,712 |
|------|-------|-------|------|------|-------|---|--------|-------|-------|--------|
| 2000 | 98.6  | 5,618 | 57.0 | 67.5 | 285.4 | 1 | 45,695 | 6,096 | 4,964 | 34,635 |
| 2001 | 99.9  | 5,675 | 56.8 | 68.8 | 264.0 | 1 | 46,419 | 6,164 | 5,202 | 35,052 |
| 2002 | 101.2 | 5,732 | 56.6 | 70.2 | 244.2 | 1 | 47,153 | 6,242 | 5,451 | 35,460 |
| 2003 | 102.5 | 5,790 | 56.5 | 71.6 | 225.9 | 1 | 47,900 | 6,320 | 5,713 | 35,867 |
| 2004 | 103.9 | 5,849 | 56.3 | 73.1 | 208.9 | 1 | 48,658 | 6,399 | 5,987 | 36,272 |
| 2005 | 105.2 | 5,908 | 56.2 | 74.5 | 193.3 | 1 | 49,428 | 6,479 | 6,274 | 36,675 |
| 2006 | 106.6 | 5,986 | 56.2 | 76.0 | 173.9 | 1 | 50,592 | 6,560 | 6,611 | 37,421 |
| 2007 | 108.0 | 6,065 | 56.2 | 77.5 | 156.5 | 1 | 51,784 | 6,657 | 6,967 | 38,161 |
| 2008 | 109.4 | 6,145 | 56.2 | 79.1 | 140.9 | 1 | 53,004 | 6,755 | 7,341 | 38,908 |
| 2009 | 110.8 | 6,226 | 56.2 | 80.7 | 126.8 | 1 | 54,253 | 6,854 | 7,736 | 39,662 |
| 2010 | 112.2 | 6,308 | 56.2 | 82.3 | 114.1 | 1 | 55,531 | 6,955 | 8,152 | 40,424 |

Source: JICA Study Team

The JICA study team recommended a target of hotel arrivals for the development framework, considering these results and the past average growth, as 70 million hotel arrivals in domestic tourism in 2010 (approximately 2.0 times larger than that of 1995) and 95 million demand of Mexicans' tourism.

# A.2.1.2. Estimation of international visitors

For the forecast of the international visitors arrivals, the past trend analysis is basically applied but a method of the multi-regression analysis is also applied for the reference.

#### (1) Past trend method

A trend analysis method based on the past data (1985) of international tourist arrivals to Mexico was employed for making three forecasts.

# Forecast-F1 (high case)

The past highest growth rate of each period was selected to estimate the number of international visitor arrivals to Mexico in each period.

# Forecast-F2 (middle case)

The past medium (average) growth rate of each period was chosen to estimate the number of international visitor arrivals to Mexico in each period.

# Forecast-F3 (low case)

The past lowest growth rate of each period was chosen to estimate the number of international visitor arrivals to Mexico in each period.

#### (2) Mexico multi-regression analysis method

As for reference an analysis with a multi-regression analysis is applied for the international visitor arrivals.

# a. Basic point of view

The FONATUR-IDB study estimated the figures only considering the visitors from USA, and set alternatives based on the growth rate of disposable income.

However, the JICA study team tried to make analysis with a model taking other international market regions, in accordance with the objectives and strategies defined in the Tourism Sector Development Program 1995-2000 which aims at diversification of tourism supply and demand of Mexico. The market regions are set as follows:

- USA
- Pisano

- Canada
- Europe
- Latin America
- Asia
- Other areas
- Boarder tourism

# b. Data and the result of the regression analysis

The FONATUR-IDB study used the explanatory variables as follows:

- Disposable Income per capita
- Transportation cost of airplane
- Indicator(Effect of the great earthquake in 1985)

The criteria used by the FONATUR-IDB study is the frequency of visiting Mexico per capita.

In this study the international tourist arrivals to Mexico for each market segment is used for the criteria. In that case it is necessary to consider the mental distance such as familiarity or unconsciousness of Mexico. Some parts of the residual, which is not explained sufficiently in the model, are assumed to be the area characteristics including mental distance in this study.

The data used in the study is shown in Table A.2. 5 and Table A.2. 6.

Table A.2. 5 Criteria variable used in the regression analysis of inernational visitors (unit: 1,000 arrivals)

|         | USA       | Pisano | Canada | Europe | Latin   | Asia | Others | Sub-total | Boarder | Total  |
|---------|-----------|--------|--------|--------|---------|------|--------|-----------|---------|--------|
|         |           |        |        |        | America |      |        |           |         |        |
| 1980    | 2,947     | 496    | 170    | 241    | 254     | 30   | 7      | 4,144     | 8,821   | 12,965 |
| 1981    | 2,907     | 538    | 123    | 168    | 266     | 23   | 6      | 4,031     | 9,158   | 13,189 |
| 1982    | 2,728     | 513    | 86     | 173    | 242     | 22   | 5      | 3,768     | 8,866   | 12,634 |
| 1983    | 3,600     | 493    | 170    | 180    | 279     | 22   | 5      | 4,749     | 8,803   | 13,552 |
| 1984    | 2,864     | 1,071  | 188    | 214    | 290     | 23   | 6      | 4,654     | 7,992   | 12,646 |
| 1985    | 3,037     | 504    | 193    | 146    | 301     | 21   | 5      |           | 8,643   | 12,850 |
| 1986    | 3,363     | 532    | 247    | 149    | 318     | 13   | 3      | 4,625     | -       | 12,258 |
| 1987    | 4,068     | 582    | 266    | 176    | 297     | 15   |        |           | 8,954   | 14,361 |
| 1988    | 4,072     | 945    | 313    | 112    | 225     | - 21 | 5      |           | •       | 14,140 |
| 1989    | 4,142     | 1,244  | 361    | 157    | 261     | 17   | 4      | -         | •       | 14,964 |
| 1990    | 4,144     | 1,454  | 294    | 189    | 277     | 29   |        |           | -       | -      |
| 1991    | 3,936     | 1,411  | 260    | 328    | 398     | 32   |        | ,         |         | 16,067 |
| 1992    | 3,764     | 1,556  | 276    | 362    | 363     | 26   |        | •         | ,       | -      |
| 1993    | 3,763     | 1,706  | 237    | 473    | 409     | 30   | 7      | =         | •       |        |
| 1994    | 4,190     | 1,835  | 213    | 412    | 439     | 37   | 9      |           | ,       | •      |
| 1995    | 4,922     | 1,841  | 197    | 339    |         |      | _      |           |         |        |
| Source: | JICA Stud | y Team |        |        |         |      |        | .,        | ,       | ,      |

Because it is difficult to get the disposable income of the whole areas, GDP per capita is used instead of it in this study. The same explanatory variables adopted for the model of domestic visitors are applied correspondingly as follows:

- Population
- Income(GDP per capita)
- Travel cost(Real exchange rate and transport operation cost)
- Indicator(Effect of the great earthquake in 1985)

It is also difficult to get the time series data of whole countries in each areas, the following countries are assumed to stand for each area.

- Europe:

France

- Latin America:

Argentina

- Asia:

Korea

Other area is assumed to be a quarter of Asia.

The population of areas are calculated in proportion to the population of the representative country to that of countries excluding low development countries, where GDP per capita is less than 700 US\$ in 1993. The ratios used in this study are as follows:

- France/Europe

0.13

Argentina/Latin America 0.10

- Korea/Asia

0.09

GDP per capita is adjusted to the data of "World Development Report", 1992.

The real exchange rate used in this analysis is as same as that in domestic visitors analysis.

Transportation costs are calculated based on the economy air fare mentioned below to the time series change shown in the FONATUR-IDB study in 1992.

US\$

USA 438 (average of Washington, Miami, Los Angers,

New York, Houston and Chicago) 411 (average of Toronto and Vancouver)

CanadaEuropeEurope411 (average 935 (Paris)

Latin America 1082 (Buenos Aires)

- Asia 1361 (Soul)

The indicator of earthquake effects is as same as the FONATUR-IDB study in 1992.

In order to estimate the regional factor including mental distance, the regression analysis had two steps. In the first step, the regression analysis was done without regional factor. After that, the regional factor was set considering the residual figures and the coefficient of determination in the first step. In the second step, the regression analysis was done with the regional factors.

Table A.2. 6 Data used in the regression analysis of international visitors

|        |      | Tourist | Population | GDP per | Real     | Trans.Cost | Earth Q. | Regional |
|--------|------|---------|------------|---------|----------|------------|----------|----------|
|        |      | 1,000   | million    | capita  | Exchange | Factor     |          | Factor*  |
|        |      |         |            | US\$    | 1980=100 |            |          |          |
| USA    | 1984 | 2,864   | 225.8      | 19,595  | 97.2     | 2,9        | 0        | 0.99     |
|        | 1985 | 3,037   | 227.5      | 20,035  | 100.9    | 2.8        | 1        | 0.99     |
| . [    | 1986 | 3,363   | 229.2      | 20,432  | 69.2     | 2.8        | 1        | 0.99     |
| ļ      | 1987 | 4,068   | 230.9      | 20,873  | 63.6     | 2.7        | 0        | 1.03     |
| Ì      | 1988 | 4,072   | 232.6      | 21,497  | 77.4     | 2,7        | 0        | 1.03     |
|        | 1989 | 4,142   | 234.4      | 21,839  | 83.5     | 2.7        | 0        | 1.03     |
| Į      | 1990 | 4,144   | 236.4      | 21,790  | 83.1     | 2.7        | 0        | 1.03     |
| ĺ      | 1991 | 3,936   | 238.6      | 21,305  | 91.2     | 2.7        | 0        | 1.03     |
|        | 1992 | 3,764   | 240.8      | 21,766  | 96.9     | 2.7        | 0        | 1.03     |
|        | 1993 | 3,763   | 243.0      | 22,209  | 103.2    | 2.6        | 0        | 0.92     |
|        | 1994 | 4,190   | 244.9      | 22,890  | 96.9     | 2.5        | 0        | 0.92     |
|        | 1995 | 4,922   | 246.9      | 23,593  | 96.9     | 2.5        | 0        | 0.92     |
| Pisano | 1984 | 1,071   | 10.5       | 15,075  | 97.2     | 2.9        | 0        | -0.83    |
|        | 1985 |         |            | 15,043  | 100.9    | 2.8        | 1        | -0.83    |
|        | 1986 | 1       | 11.5       | 15,393  | 69.2     | 2.8        | 1        | -0.83    |
|        | 1987 | 1       | 1          | 15,963  | 63.6     | 2.7        | 0        | -0.49    |

|         | 1988 | 945   | 12.5  | 16,426 | 77.4  | 2.7   | 0   | -0.49 |
|---------|------|-------|-------|--------|-------|-------|-----|-------|
|         | 1989 | 1,244 | 13.0  | 16,739 | 83.5  | . 2.7 | 0   | -0.49 |
|         | 1990 | 1,454 | 13.5  | 16,296 | 83.1  | 2.7   | 0   | -0.49 |
|         | 1991 | 1,411 | 14.0  | 16,221 | 91.2  | 2.7   | 0   | -0.49 |
|         | 1992 | 1,556 | 14.6  | 16,152 | 96.9  | 2.7   | 0   | -0.49 |
|         | 1993 | 1,706 | 15.1  | 16,238 | 103.2 | 2.6   | 0   | -0.13 |
|         | 1994 | 1,835 | 15.7  | 16,760 | 96.9  | 2.5   | . 0 | -0.13 |
|         | 1995 | 1,841 | 16.3  | 17,255 | 96.9  | 2.5   | o   | -0.13 |
| Canada  | 1984 | 188   | 25.0  | 18,005 | 97.2  | 2.7   | 0   | -2.13 |
| Coriada | 1985 | 193   | 25.2  | 18,728 | 100.9 | 2.6   | . 1 | -2.13 |
|         | 1986 | 247   | 25.4  | 19,204 | 69.2  | 2.6   | 1   | -2.13 |
|         | 1987 | 266   | 25.6  | 19,812 | 63.6  | 2.5   | Ö   | -2.00 |
|         | 1988 | 313   | 25.9  | 20,546 | 77.4  | 2.5   | o   | -2.00 |
|         | 1989 | 361   | 26.2  | 20,784 | 83.5  | 2.5   | ő   | -2.00 |
|         | 1990 | 294   | 26.6  | 20,470 | 83.1  | 2.5   | ŏ   | -2.00 |
|         |      | I     |       | 19,003 | 91.2  | 2.5   | o   | -2.00 |
|         | 1991 | 260   | 28.1  |        |       |       | ő   | -2.00 |
|         | 1992 | 276   | 28.4  | 18,940 | 96.9  | 2.5   |     |       |
|         | 1993 | 237   | 28.9  | 19,019 | 103.2 | 2.5   | 0   | -2.36 |
|         | 1994 | 213   | 29.3  | 19,681 | 96.9  | 2.4   | 0   | -2.36 |
|         | 1995 | 213   | 29.6  | 20,365 | 96.9  | 2.4   | 0   | -2.36 |
| Europe  | 1984 | 214   | 343.4 | 16,871 | 97.2  | 6.2   | 0   | -0.92 |
|         | 1985 | 146   | 344.8 | 17,120 | 100.9 | 6.0   | 1   | -0.92 |
|         | 1986 | 149   | 346.2 | 17,481 | 69.2  | 6.0   | 1   | -0.92 |
|         | 1987 | 176   | 347.7 | 17,798 | 63.6  | 5.7   | 0   | -0.99 |
|         | 1988 | 112   | 349.3 | 18,515 | 77.4  | 5.8   | 0   | -0.99 |
|         | 1989 | 157   | 351.0 | 19,206 | 83.5  | 5.8   | 0   | -0.99 |
|         | 1990 | 189   | 354.6 | 19,490 | 83.1  | 5.7   | 0   | -0.99 |
|         | 1991 | 328   | 356.6 | 19,532 | 91.2  | 5.7   | 0   | -0.99 |
|         | 1992 | 362   | 358.4 | 19,692 | 96.9  | 5.7   | 0   | -0.99 |
|         | 1993 | 473   | 360.4 | 19,299 | 103.2 | 5.6   | 0   | -0.38 |
|         | 1994 | 412   | 361.2 | 19,768 | 96.9  | 5.4   | 0   | -0.38 |
|         | 1995 | 412   | 362.1 | 20,249 | 96.9  | 5.4   | 0   | -0.38 |
| Latin   | 1984 | 290   | 373.5 | 2,727  | 97.2  | 7.1   | 0   | 2.05  |
| America | 1005 | 004   | 070.0 | 0.540  | 400.0 | 0.0   |     | 0.05  |
|         | 1985 | 301   | 379.0 | 2,510  | 100.9 | 6.9   | 1   | 2.05  |
|         | 1986 | 318   | 384.6 | 2,654  | 69.2  | 6.9   | . 1 | 2.05  |
|         | 1987 | 297   | 390.3 | 2,684  | 63.6  | 6.6   | 0   | 1.93  |
|         | 1988 | 225   | 395.9 | 2,596  | 77.4  | 6.7   | 0   | 1.93  |
|         | 1989 | 261   | 401.4 | 2,401  | 83.5  | 6.7   | 0   | 1.93  |
|         | 1990 | 277   | 406.9 | 2,370  | 83.1  | 6.6   | 0   | 1.93  |
|         | 1991 | 398   | 412.1 | 2,548  | 91.2  | 6.6   | 0   | 1.93  |
|         | 1992 | 363   | 417.1 | 2,735  | 96.9  | 6.6   | 0   | 1.93  |
|         | 1993 | 409   | 420.9 | 2,875  | 103.2 | 6.5   | 0   | 2.00  |
|         | 1994 | 439   | 427.3 | 3,033  | 96.9  | 6.3   | 0   | 2.00  |
|         | 1995 | 439   | 433.7 | 3,199  | 96.9  | 6.3   | 0   | 2.00  |
| Asia    | 1984 | 23    | 449.0 | 3,322  | 97.2  | 9.0   | 0   | -0.84 |
|         | 1985 | 21    | 453.4 | 3,517  | 100.9 | 8.7   | 1   | -0.84 |
|         | 1986 | 13    | 457.9 | 3,886  | 69.2  | 8.7   | 1   | -0.84 |
|         | 1987 | 15    | 462.4 | 4,291  | 63.6  | 8.3   | 0   | -1.24 |
|         | 1988 | 21    | 467.0 | 4,728  | 77.4  | 8.4   | 0   | -1.24 |
|         | 1989 | 17    | 471.7 | 4,980  | 83.5  | 8.4   | 0   | -1.24 |
|         | 1990 | 29    | 476.3 | 5,400  | 83.1  | 8.3   | 0   | -1.24 |
|         | 1991 | 32    | 480.8 | 5,839  | 91.2  | 8.3   | 0   | -1.24 |
|         | 1992 | 26    | 485.1 | 6,080  | 96.9  | 8.3   | 0   | -1.24 |
|         | 1993 | 30    | 489.6 | 6,371  | 103.2 | 8.2   | 0   | -1.24 |
|         | 1994 | 37    | 493.9 | 6,844  | 96.9  | 7.9   | 0   | -1.24 |
|         | 1995 | 37    | 498.3 | 7,352  | 96.9  | 7.9   | 0   | -1.24 |
|         |      |       |       |        | _     |       | _   |       |

| Border  | 1984 | 7,992  | 45.7 | 19,595 | 97.2  | 2.9 | 0  | 1.64 |
|---------|------|--------|------|--------|-------|-----|----|------|
| I .     | 1001 | 7,002  |      | , i    |       |     | ļ  |      |
| tourism | 1985 | 8,643  | 46.7 | 20,035 | 100.9 | 2.8 | 1  | 1.64 |
|         | 1986 | 7,633  | 47.7 | 20,432 | 69.2  | 2.8 | 1  | 1.64 |
|         | 1987 | 8,954  | 48.7 | 20,873 | 63.6  | 2.7 | 0  | 1.58 |
| 1       | 1988 | 8,448  | 49.8 | 21,497 | 77.4  | 2.7 | 0  | 1.58 |
|         | 1989 | 8,778  | 50.8 | 21,839 | 83.5  | 2.7 | 0  | 1.58 |
| Į       | 1990 | 10,779 | 51.9 | 21,790 | 83.1  | 2.7 | 0  | 1.58 |
| į       | 1991 | 9,695  | 52.9 | 21,305 | 91.2  | 2.7 | 0  | 1.58 |
| }       | 1992 | 10,794 | 53.8 | 21,766 | 96.9  | 2.7 | 0  | 1.58 |
| ļ       |      | 9,815  | 54.8 | 22,209 | 103.2 | 2.6 | 0  | 1.54 |
| Ì       | 1993 | - 1    | 55.7 | 22,890 | 96.9  | 2.5 | 0  | 1.54 |
| •       | 1994 | 10,047 | i i  |        | 96.9  | 2.5 | ol | 1.54 |
|         | 1995 | 12,378 | 56.8 | 23,593 | 50.5  | 2.0 | 1  |      |

Note: Regional factor is set after the first regression analysis without regional factor.

Source: JICA Study Team

The result of the regression analysis is shown in Table A.2. 7

Table A.2. 7 The result of the regression analysis of international visitors

|  | -4.56208 | 0.177994 |
|--|----------|----------|
| Y (constant term)                                    |          |          |
| R2 (coefficient of determination)                    | 0.991697 |          |
| X (regression coefficient)                           | 0.4077   | 0.030129 |
| Population   | -0.1977  | •        |
| GDP per capita                                       | 1.177494 | 0.050046 |
| Real exchange rate                                   | 0.48567  | 0.131216 |
| Transportation cost                                  | -0.99163 | 0.119624 |
|  | -0.16669 | 0.052826 |
| Indicator of earthquake effect Indicator of regional | 0.998724 | 0.018443 |

Source: JICA Study Team

# c. The result of forecast until 2010

The forecasts of population and the growth rate of GDP are set as in Table A.2. 8 based on the World Bank "Global economic Prospect and Developing Countries", 1995.

Table A.2. 8 Increasing rate of population and GDP

|                   | T                  | la annaina vota nor           | Deference   |
|-------------------|--------------------|-------------------------------|---|
| ٠                 | Market region Area | Increasing rate per annum (%) |   |
| Population        | USA                | 0.9                           | average increasing rate from 1980 to 1994                               |
| 1 4 5 11 11 11 11 | Canada             | 1.4                           | ditto   |
|                   | Europe             | 0.3                           | average increasing rate of the former west<br>Germany from 1980 to 1989 |
|                   | Latin America      | 1.8                           | World Bank*   |
|                   | Asia               | 1.4                           | ditto   |
| GDP               | USA                | 2.5                           | average increasing rate from 1980 to 1994                               |
| Ç, Ç,             | Canada             | 2.5                           | ditto   |
|                   | Europe             | 2.1                           | average increasing rate of the former west<br>Germany from 1980 to 1989 |
|                   | Latin America      | 3.5                           | World Bank**  |
|                   | Asia               | 7.7                           | ditto   |

Source :

"World Development Report", 1990

<sup>\*\* &</sup>quot;Global Economic Prospects and Developing Countries", 1995

The real exchange rate is assumed to be improved from 1996 to 2010 as shown as Table A.2. 9.

The indicators of transportation cost for USA, Canada and Latin America are assumed to change until 1999, and after 2000 it is assumed to be as same as that of 1999 referred to the FONATUR-IDB study. Concerning Europe and Asia the indicators are assumed to decrease after 2000 because of the strategic promotion to attract tourists from these market segment as shown in the following table.

Table A.2. 9 Changes of the real exchange rate and the indicators of transportation cost

|      | Real     |     | Indications | of Transportation cos | st    |       |
|------|----------|-----|-------------|-----------------------|-------|-------|
|      | exchange | USA | Canada      | Europe                | Latin | Asia  |
|      | rate     | 438 | 411         | 935                   | 1,082 | 1,361 |
| 1995 | 60.0     | 2.5 | 2.3         | 5.2                   | 6.1   | 7.6   |
| 1996 | 62.4     | 2.4 | 2.3         | 5.1                   | 6.0   | 7.5   |
| 1997 | 63.6     | 2.3 | 2.2         | 5.0                   | 5.7   | 7.2   |
| 1998 | 64.9     | 2.3 | 2.1         | 4.9                   | 5.6   | 7.1   |
| 1999 | 66.2     | 2.3 | 2.1         | 4.7                   | 5.4   | 6.8   |
| 2000 | 67.5     | 2.3 | 2.0         | 4.6                   | 5.3   | 6.7   |
| 2001 | 68.8     | 2.3 | 2.0         | 4.4                   | 5.3   | 6.3   |
| 2002 | 70.2     | 2.3 | 2.0         | 4.1                   | 5.3   | 5.9   |
| 2003 | 71.6     | 2.3 | 2.0         | 3.9                   | 5.3   | 5.5   |
| 2004 | 73.1     | 2.3 | 2.0         | 3.7                   | 5.3   | 5.2   |
| 2005 | 74.5     | 2.3 | 2.0         | 3.5                   | 5.3   | 4.9   |
| 2006 | 76.0     | 2.3 | 2.0         | 3,4                   | 5.3   | 4.6   |
| 2007 | 77.5     | 2.3 | 2.0         | 3,2                   | 5.3   | 4.3   |
| 2008 | 79.1     | 2.3 | 2.0         | 3.0                   | 5.3   | 4.1   |
| 2009 | 80.7     | 2.3 | 2.0         | 2.9                   | 5.3   | 3.8   |
| 2010 | 82.3     | 2.3 | 2.0         | 2.7                   | 5.3   | 3.6   |

Source: JICA study team

The indicator of carthquake and the indicator of regional characteristics from 1996 to 2010 are assumed as same as that of 1994,

The calculation results are shown in Table A.2. 10

Table A.2. 10 Result of the estimation of international visitors

| ***  | USA   | Pisano | Canada | Europe | Latin<br>America | Asia | Others | Sub-total | Boarder | Total  |
|------|-------|--------|--------|--------|------------------|------|--------|-----------|---------|--------|
| 1996 | 4,025 | 1,651  | 204    | 403    | 406              | 38   | i0     | 6,737     | 10,123  | 16,860 |
| 1997 | 4,384 | 1,778  | 220    | 439    | 444              | 45   | 11     | 7,321     | 11,009  | 18,330 |
| 1998 | 4,602 | 1,846  | 233    | 468    | 477              | 53   | 13     | 7,693     | 11,542  | 19,235 |
| 1999 | 4,831 | 1,917  | 252    | 510    | 524              | 63   | 16     | 8,113     | 12,101  | 20,213 |
| 2000 | 5,072 | 1,990  | 268    | 545    | 563              | 73   | 18     | 8,531     | 12,687  | 21,217 |
| 2001 | 5,325 | 2,067  | 279    | 601    | 594              | 89   | 22     | 8,977     | 13,301  | 22,278 |
| 2002 | 5,590 | 2,146  | 290    | 663    | 626              | 109  | 27     | 9,452     | 13,945  | 23,397 |
| 2003 | 5,869 | 2,229  | 302    | 731    | 661              | 132  | 33     | 9,957     | 14,621  | 24,578 |
| 2004 | 6,161 | 2,316  | 314    | 806    | 697              | 161  | 40     | 10,495    | 15,330  | 25,824 |
| 2005 | 6,468 | 2,405  | 326    | 889    | 735              | 196  | 49     | 11,068    | 16,073  | 27,141 |
| 2006 | 6,790 | 2,499  | 340    | 980    | 775              | 239  | 60     | 11,682    | 16,852  | 28,534 |
| 2007 | 7,129 | 2,596  | 353    | 1,081  | 817              | 290  | 73     | 12,339    | 17,670  | 30,008 |
| 2008 | 7,484 | 2,697  | 368    | 1,192  | 862              | 354  | - 88   | 13,044    | 18,527  | 31,571 |
| 2009 | 7,857 | 2,802  | 382    | 1,314  | 909              | 430  | 108    | 13,802    | 19,426  | 33,228 |
| 2010 | 8,249 | 2,911  | 398    | 1,449  | 958              | 524  | 131    | 14,620    | 20,369  | 34,989 |

Source: JICA study team

# A.2.2. Method of distributing visitors to the six destinations

#### A.2.2.1. Distribution model of domestic visitors

The work flow to estimate the demand and distribution is shown in Figure A.2. 1.

In order to forecast the visitor hotel arrivals of the selected destinations, a macro approach is applied to distribute the forecast domestic hotel arrivals in the national level to each state for avoiding discrepancies between the national and destination levels.

For the distribution, two models are adopted as follows:

### Model-1 analysis:

This is a main analysis of the study with various components such as domestic visitor demand from GDP and population, tourism demand from tourism attractiveness of each state, constraints as transportation distance and time. This is an indirect method to distribute the national level hotel arrivals through 10 tourism regions which are applied in the FONATUR-IDB study, because the OD (origins/destinations) data of visitors by the states or destinations are not available. Therefore, two step analyses are applied; 1st. step: distribution to the tourism region and 2nd step: redistribution to each state with the tourism region.

## Model-2 analysis:

JICA study team

Source:

This is a direct analysis of the distribution of hotel arrivals to each state, but only based on the tourism attractiveness; increased attractiveness of the each state in 2010 from 1992, for estimates proportions of hotel arrivals to each states in the tourism regions.

The distribution is made to the increased portion of the domestic hotel arrivals at 2010 in the national level forecast, then added the existing arrivals (in 1994) as the total of each states at 2010.

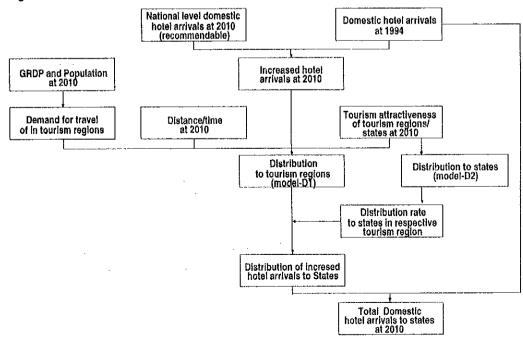


Figure A.2, 1 Work flow of distribution of domestic visitors

# (2) Basic point of view

The FONATUR-IDB study explained the demand of domestic visitors in areas using the time series data in the same way adopted for estimation of total demand in Mexico. The time series data of each origin area has not be gathered, the cross section analysis is adopted to estimate regression coefficients.

# Tdi=POBik1 × PIBPCik2

After calculating origin demand of visitors, the gravity model was used to explain OD(origin-distribution) of visitors in the same way of the FONATUR-IDB study.

$$Td_{ij}=k_0 \times Td_i \times \left(\frac{ATR_j^{kl} \times DIST_{ij}^{k2}}{f^{\circ} ATR_j^{kl} \times DIST_{ij}^{k2}}\right)$$

In order to distribute the domestic visitors to states, the tourist attractiveness is used for explanatory variables.

$$TD_j=K_0 \times An_j^{kl} \times Ac_j^{k2} \times Aa_i^{k3} \times AF_i^{k4}$$

j: Distribution area

TDj: Visitors to j area

ANj: Natural attractiveness in j area

ACj: Cultural attractiveness in j area

AAj: Attraction attractiveness in j area

AFj: Facilities attractiveness in j area

# (3) Data and the result of the regression analysis

The data shown in the FONATUR-IDB study have inaccuracy, therefore only the portions are used in this study as shown in Table A.2. 11.

Table A.2. 11 The OD used in this study in 1992

|            | Distribution . |          |       |         |          |            |        |         |       |         |       |
|------------|----------------|----------|-------|---------|----------|------------|--------|---------|-------|---------|-------|
| Origin     | California     | Noroeste | Norte | Noreste | N.Centro | C.Pacifico | Centro | C.Golfo | P.Sur | Sureste | Total |
| California | 4.9            | 10.9     | 3.2   | 2.5     | 11.2     | 30.4       | 36.1   | 0.0     | 0.4   | 0.4     | 100.0 |
| Noroeste   | 21.9           | 8.9      | 3.3   | 6.3     | 0.3      | 19.1       | 40.2   | 0.0     | 0.0   | 0.0     | 100.0 |
| Norte      | 19.3           | 12.0     | 0.0   | 18.2    | 0.0      | 6.5        | 44.0   | 0.0     | 0.0   | 0.0     | 100.0 |
| Noreste    | 3.5            | 4.5      | 3.2   | 3.9     | 0.0      | 11.4       | 71.3   | 1.6     | 0.0   | 0.6     | 100.0 |
| N.Centro   | 49.9           | 0.7      | 0.0   | 0.0     | 0.0      | 0.0        | 49.4   | 0.0     | 0.0   | 0.0     | 100.0 |
| C.Pacifico | 27.7           | 9.9      | 1.0   | 7.3     | 2.1      | 24.1       | 21.6   | 0.0     | 5.0   | 1.3     | 100,0 |
| Centro     | 8.0            | 5.0      | 1.8   | 14.4    | 2.1      | 21.8       | 0.0    | 5.8     | 19.9  | 21.2    | 100.0 |
| C.Golfo*   | 0.0            | 0.0      | 0.0   | 4.2     | 0.0      | 0.0        | 80.4   | 10.7    | 0.0   | 4.7     | 100.0 |
| P.Sur      | 0.5            | 0.0      | 0.0   | 0.0     | 0.0      | 5.0        | 92.1   | 0.0     | 1.0   | 1.4     | 100.0 |
| Sureste    | 0.4            | 0.0      | 0.0   | 0.6     | 0.0      | 1.2        | 68.9   | 1.4     | 1.4   | 26.2    | 100.0 |

Source: JICA study team

Table A.2. 12 Data and estimation result (Demand of tour)

|              |            | 1992    |        |            | 2010    |        |        |
|--------------|------------|---------|--------|------------|---------|--------|--------|
|              | Population | GRDP    | Demand | Population | GRDP    | Demand |        |
| 1 California | 2,260      | 163.9   | 860    | 5,714      | 272.0   | 2,333  | 765    |
| 2 Noroeste   | 4,208      | 255.4   | 1,606  | 5,760      | 325.7   | 3,317  | 1,429  |
| 3 Norte      | 5,938      | 396.1   | 2,615  | 7,311      | 596.6   | 8,624  | 2,328  |
| 4 Noreste    | 5,688      | 461.1   | 3,477  | 8,764      | 561.8   | 6,295  | 3,094  |
| 5 N.Centro   | 4,169      | 197.8   | 995    | 5,596      | 332.7   | 3,570  | 885    |
| 6 C.Pacifico | 10,747     | 528.0   | 4,121  | 16,548     | 608.8   | 3,738  | 3,668  |
| 7 Centro     | 32,703     | 2,191.3 | 24,160 | 48,197     | 2,428.2 | 18,922 | 21,502 |
| 8 C.Golfo    | 6,405      | 274.1   | 1,725  | 7,786      | 258.2   | 1,509  | 1,535  |
| 9 P.Sur      | 5,940      | 180.6   | 875    | 8,528      | 218.6   | 981    | 779    |
| 10 Sureste   | 7,569      | 294.0   | 2,487  | 12,135     | 527.3   | 3,911  | 2,214  |
| Total        | 85,628     | 4,942.1 | 42,921 | 126,337    | 6,129.9 | 53,199 | 38,200 |

Source: JICA study team

The result of regression analysis shows low correlation as shown in Table A.2. 12. Therefore the adjustment ratio is adopted to get the estimation based on the gap in 1994 between the figures from the regression model and the statistic data on the domestic visitors.

Table A.2. 13 Result of regression analysis (OD)

|                                  | Calculated constant term | Zero constant term    |
|----------------------------------|--------------------------|-----------------------|
| Y(constant term)                 | -0.040651 (1.3587601)    | 0 (1.3481112)         |
| R2(coefficient of determination) | 0.2253781                | 0.2253686             |
| X(regression coefficient)        |                          |                       |
| Attractiveness                   | 1.149435 (0.3323273)     | 1.1402744 (0.0376487) |
| Distance                         | -0.40007 (0.1454315)     | -0.39979 (0.1439427)  |

Source: JICA study team

# (4) The basic date applied and results to the distribution until 2010

# a. Basic data applied for the analysis

The basic data are shown in Table A.2. 14 and Table A.2. 15 below:

Table A.2. 14 Time distance in 1994 and 2010

| T. Regions     | (1)           | (2)           | (3)  | (4)                   | (5)        | (6)  | (7)    | (8)  | (9)  | (10) |          |
|----------------|---------------|---------------|------|-----------------------|------------|------|--------|------|------|------|----------|
| (1) California |               | 45.0          | 46.5 | 55.5                  | 57.0       | 52.0 | 59.0   | 65.5 | 64.0 | 84.0 | A        |
| (2) Noroeste   | • 44.2        |               | 16.0 | 10.5                  | 12.0       | 7.0  | 14.0   | 20.5 | 19.0 | 39.0 |          |
| (3) Norte      | • 41.9        | <b>1</b> 4.5  |      | 19.5                  | 16.0       | 18.5 | 21.0   | 27.5 | 26.0 | 46.0 |          |
| (4) Noreste    | <b>●</b> 53.1 | 9.7           | 19.5 |                       | 3.5        | 3.5  | 4.5    | 11.0 | 9.5  | 29.5 |          |
| (5) N.Centro   | <b>●</b> 54.7 | <b>1</b> 0.5  | 16.0 | <ul><li>2.8</li></ul> |            | 5.0  | 5.0    | 11.5 | 10.0 | 30.0 | 1994     |
| (6) C.Pacifico | <b>●</b> 50.4 | ● 6.2         | 18.5 | 3.5                   | • 4.3      |      | 7.0    | 13.5 | 12.0 | 32.0 |          |
| (7) Centro     | ● 57.4        | <b>●</b> 13.2 | 21.0 | 4.5                   | <b>4.8</b> | 7.0  |        | 6.5  | 5.0  | 25.0 |          |
| (8) C.Golfo    | <b>●</b> 63.9 | • 19.7        | 27.5 | 11.0                  | • 11.3     | 13.5 | 6.5    |      | 11.5 | 20.0 |          |
| (9) P.Sur      | 62.4          | <b>1</b> 8.2  | 26.0 | 9.5                   | 9.8        | 12.0 | 5.0    | 11.3 |      | 30.0 |          |
| (10) Sureste   | ● 78.2        | ● 34.0        | 46.0 | 25.3                  | ● 25.6     | 25.6 | € 25.6 | 25.6 | 25.6 |      | <b>V</b> |
|                | 4             |               |      |                       | 20         | 10   | ··     | · ·  |      |      | (hrs.)   |

Note: The figures with black dots are the OD of which time distance in 1994 were estimated as changed in 2010.

Source: JICA study team

In the Table A.2. 14, the time distance are estimated with the centered point of each region as follows:

| - | Region (1)  | California:    | La Paz          |
|---|-------------|----------------|-----------------|
| _ | Region (2)  | Noroeste:      | Mazatlan        |
| - | Region (3)  | Norte:         | Chihuahua       |
| - | Region (4)  | Noreste:       | Leon            |
|   | Region (5)  | Norte Centro:  | San Luis Potosi |
| - | Region (6)  | Centro Pacific | o:Guadalajara   |
| • | Region (7)  | Centro:        | C.D. Mexico     |
|   | Region (8)  | Centro Golfo:  | Veracruz        |
| - | Region (9)  | Pacifico Sur:  | Acapulco        |
|   | Region (10) | Sureste:       | Cancun          |

Table A.2, 15 Tourism attractiveness used in this study

| State          | <br>      | Attractiven<br>oy the FONA | ess in 1992<br>FUR-IDB stu | ıdv     |                  | Attractiveness in 2010 |         |         |  |
|----------------|-----------|----------------------------|----------------------------|---------|------------------|------------------------|---------|---------|--|
|                | Natural   | Cultural                   | Tourism                    | Tourism | Natural          | Cultural               | Tourism | Tourism |  |
|                | resources |                            | attractions                |         | resources        | resources              |         |         |  |
| B.California   | 2         |                            |                            |         |                  |                        |         |         |  |
| B.C.Sur        | ŀ         | 9 2                        |                            |         | 1                |                        |         |         |  |
| Sonora         |           | 9 11                       | - 22                       |         | L                |                        |         |         |  |
| Sinaloa        | İ         | 7 4                        | . 4                        |         | ]                |                        |         |         |  |
| Chihuahua      |           | 8 17                       | ' 11                       | 6       |                  |                        |         |         |  |
| Coahuila       | 1         | 0 6                        | 8                          |         |                  |                        |         | 8       |  |
| Durango        |           | 7 10                       | ) 9                        | 3       | t                |                        |         |         |  |
| N.Leon         |           | 8 19                       | 26                         | 6       | 9                | 21                     | 28      |         |  |
| Tamaulipas     | 1         | 0 13                       | 3 17                       | ' 15    | 12               | 15                     | 20      |         |  |
| Zacatecas      | 1         | 0 8                        | 3 6                        | 4       | 14               | 11                     | 8       |         |  |
| Aguascalientes |           | 3 7                        | ' C                        | 6       | 4                | 9                      | 0       | 8       |  |
| S.Luis Potosi  |           | 6 5                        | 5 3                        | 10      | 9                | 7                      | 4       | 14      |  |
| Nayarit        |           | 8 6                        | 3 3                        | 8       | 14               | 11                     | 5       |         |  |
| Jalisco        | 1         | 5 11                       | 1 . 12                     | 2 32    | 24               | 17                     | 19      | 50      |  |
| Colima         |           | 6 8                        | 3 1                        | 14      | 8                | 11                     | 1       | 19      |  |
| Michoacan      |           | 9 14                       | 4 3                        | 10      | 12               | ! 18                   | 3 4     | 13      |  |
| Guanajuato     |           | 6 13                       | 3 2                        | ? 7     | ' 8              | 18                     | 3 3     | 10      |  |
| Queretaro      |           | 3 1                        | 1 6                        | 5 11    | 4                | . 15                   | 5 8     | 15      |  |
| Hidalgo        |           | 9 13                       | 2 5                        | 5 2     | ! 11             | 14                     | 1 6     | 5 2     |  |
| Mexico         | 1         | 16 1                       | 5 17                       | 7 8     | 17               | ' 16                   | 5 19    | 9       |  |
| D.Federal      |           | 8 5                        | 3                          | 3 20    | ) 8              | 61                     | 3       | 3 21    |  |
| Morelos        | 1 .       | 11 1                       | 4 16                       | 3 7     | 1 12             | 2 18                   | 5 18    | 3 8     |  |
| Tlaxcala       |           | 5                          | 7 1                        | 1 3     | 3 7              | ' 9                    | ) 1     | 4       |  |
| Puebla         |           | 2 13                       | 2 1                        | i 10    | ) 3              | 3 17                   | 7 1     | 14      |  |
| Veracrus       |           | 15 5                       | 9 7                        | 7 15    | 18               | 3 1 <sup>-</sup>       | i 9     | 18      |  |
| Guerrero       | 1 2       | 26 1                       | 7 10                       | 39      | 32               | 2 2                    | 1 12    | 2 47    |  |
| Oaxaca         |           | 14 3                       | 4 14                       | 4 11    | 20               | ) 48                   | 3 20    | ) 10    |  |
| Tabasco        |           | 9                          | 9 (                        | ) . 4   | 1 13             | 3 10                   | 3 (     | ) (     |  |
| Chiapas        | 1 :       | 29 3                       | 1 2                        | 7 :     | 5 . 38           | 3 4                    | 1 36    | 3       |  |
| Campeche       |           | 8 1                        | 0 (                        | 6 6     | 3 1 <sup>-</sup> | 1 13                   | 3 8     | 3 1     |  |
| Yucatan        | 1 :       | 24 1                       | 1 (                        | ) (     | 30               | ) 14                   | 4 (     | )       |  |
| Q.Roo          |           | 13                         | 7 . 3                      | 7 3     | 7 10             | 3 8                    | 3 4!    | 5 4     |  |
| Total          | 34        | 46 42                      | 0 30                       | 6 380   | 3 449            | 534                    | 389     | 508     |  |

Note:

Source: The FONATUR-IDB study, JICA Study Team

# b. Results of distribution to the 10 tourism regions

The results of 1st. step analysis with Model-1; distribution to each tourism region are shown in Table A.2. 16.

Table A.2. 16 Data and Estimation Result(Domestic Visitors)

Result of model

adjust ratio

Estimation result

<sup>-</sup> Natural resources: Beach, Marine and land fauna, Mountain and cave, Scenery, Park

<sup>-</sup> Cultural resources: Civil and religious architecture, Artisan, Folklore, Cave painting, Archeological and historical

<sup>·</sup> Tourist attractions: Bathing, Diving, Fishing, Navigation, Camping, Hunting

Tourist faciliti es: Airport, Marina, Convention center, Golf course, Tourist hotel, Special hotel

| California      | 912    | 0.995 | 907    |
|-----------------|--------|-------|--------|
| Noroeste        | 1,569  | 1.416 | 2,223  |
| Norte           | 2,909  | 1.066 | 3,101  |
| Noreste         | 2,449  | 0.716 | 1,754  |
| Norte Centro    | 1,496  | 1.050 | 1,571  |
| Centro Pacifico | 3,459  | 1.589 | 5,496  |
| Centro          | 11,212 | 0.743 | 8,333  |
| Centro Golfo    | 527    | 6.117 | 3,223  |
| Pacific Sur     | 2,816  | 0.992 | 2,795  |
| Sureste         | 4,164  | 0.567 | 2,361  |
| Total           | 31,514 |       | 31,764 |

Source: JICA Study Team

The improvement of attractiveness and transportation network increase the visitors to Centro, Sureste and Noreste.

#### (5) The result of distribution to states

Table A.2. 17 shows the results of the distribution to each state combining the results of the analyses of Model-D1 and Model-D2.

Column (1); the data of SECTUR but hotel arrivals in the main 47 destinations,

Column (2); the adjusted to the total hotel arrivals with proportion of the main destinations shown in the column (1),

Column (3); the results by Model-D1 analysis, but total of 2010, already adding the 1994 figures,

Column (4); the results by Model-D2 analysis, but total of 2010, already adding the 1994 figures,

Column (5); the redistribution results of the column (3) with proportion of the column (4).

Table A.2. 17 The Distribution Result of Domestic Visitors

|                | 1994     |          | 2010       | )          | <del>7.77 is and and and appear</del> s |           |            |
|----------------|----------|----------|------------|------------|---|-----------|------------|
| State          |          |          | Direct     | Increasing | Area Estimat                            | tion      | Increasing |
|                | Arranged | Area     | Estimation | rate(%)    |   | Distribu- | rate(%)    |
|                | (A)      | <u> </u> | (B)        | (B/A)      |   | tion (C)  | (C/A)      |
| B.California   | 1,474    | 1,728    | 2,553      | 3.5        | 2,771                                   | 2,038     | 2.0        |
| B.C.Sur        | 253      |          | 1,172      | 10.0       | 1                                       | 733       | 6.9        |
| Sonora         | 965      | 2,188    | 2,258      | 5.5        | 4,743                                   | 2,436     | 6.0        |
| Sinaloa        | 1,223    | <u>.</u> | 2,176      | 3.7        | 1                                       | 2,307     | 4.0        |
| Chihuahua      | 1,371    | 2,635    | 2,843      | 4.7        | 6,199                                   | 3,391     | 5.8        |
| Coahuila       | 630      |          | 1,227      | 4.3        | 1                                       | 1,449     | 5.3        |
| Durango        | 633      |          | 1,163      | 3.9        | 1                                       | 1,360     | 4.9        |
| N.Leon         | 940      | 2,031    | 1,926      | 4.6        | 4,047                                   | 1,797     | 4.1        |
| Tamaulipas     | 1,091    | L        | 2,424      | 5.1        | 1                                       | 2,250     | 4.6        |
| Zacatecas      | 498      | 1,376    | 1,129      | 5.2        | 3,181                                   | 1,103     | 5.1        |
| Aguascalientes | 307      |          | 827        | 6.4        | 1                                       | 806       | 6.2        |
| S.Luis Potosi  | 570      | <u> </u> | 1,302      | 5.3        | 1                                       | 1,272     | 5.1        |
| Nayarit        | 353      | 5,839    | 1,316      | 8.6        | 12,156                                  | 1,466     | 9.3        |
| Jalisco        | 3,247    |          | 5,611      | 3.5        | 1 .                                     | 5,979     | 3.9        |
| Colima         | 447      | ļ        | 1,430      | 7.5        | 1                                       | 1,583     | 8.2        |
| Michoacan      | 1,792    |          | 2,948      | 3.2        | 1                                       | 3,128     | 3.5        |
| Guanajuato     | 1,096    | 9,188    | 2,064      | 4.0        | 18,766                                  | 2,173     | 4.4        |
| Queretaro      | 520      |          | 1,581      | 7.2        | 1                                       | 1,700     | 7.7        |

| Hidalgo   | 747    | 1      | 1,231   | 3.2 | 1      | 1,285  | 3.4 |
|-----------|--------|--------|---------|-----|--------|--------|-----|
| Mexico    | 1,034  |        | 2,055   | 4.4 |        | 2,170  | 4.7 |
| D.Federal | 3,831  |        | 6,530   | 3.4 |        | 6,834  | 3.7 |
| Morelos   | 874    |        | 1,790   | 4.6 |        | 1,894  | 5.0 |
| Tlaxcala  | 218    |        | 659     | 7.1 |        | 708    | 7.6 |
| Puebla    | 869    |        | . 1,887 | 5.0 | ,      | 2,002  | 5.4 |
| Veracrus  | 3,359  | 3,359  | 4,477   | 1.8 | 7,064  | 7,064  | 4.8 |
| Guerrero  | 2,030  | 2,740  | 4,562   | 5.2 | 5,952  | 3,691  | 3.8 |
| Oaxaca    | 710    |        | 3,073   | 9.6 |        | 2,261  | 7.5 |
| Tabasco   | 433    | 2,406  | 1,023   | 5.5 | 5,120  | 731    | 3.3 |
| Chiapas   | 553    |        | 2,144   | 8.8 |        | 1,356  | 5.8 |
| Campeche  | 362    |        | 1,284   | 8.2 |        | 827    | 5.3 |
| Yucatan   | 403    |        | 1,115   | 6.6 |        | 762    | 4.1 |
| Q.Roo     | 656    |        | 2,219   | 7.9 |        | 1,445  | 5.1 |
| Total     | 33,489 | 33,489 | 70,000  | 4.7 | 70,000 | 70,000 | 4.7 |

Source: JICA Study Team

### A.2.2.2. Distribution model of international visitors

# (1) Basic point of view

The work flow to estimate the demand and distribution is shown in Figure A.2. 2.

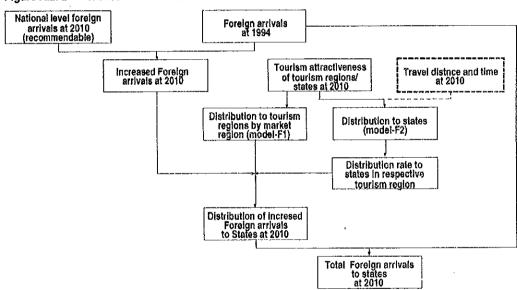


Figure A.2. 2 Work flow of distribution of international visitors

Source: JICA study team

The FONATUR-IDB study tried to explain the figures by a gravity model in the way that divide USA into four areas. The data of OD seems a little confused to be same from the above four areas, therefore in this study the method to estimate was changed only using the visitor attractiveness as follows:

$$TD_{ij} = K^0 \times An_i^{kl} \times Ac_i^{k2} \times Aa_i^{k3} \times AF_i^{k4}$$

i: marketing region

j: Distribution areas

TDij: Visitors from i region to j area

ANj: Natural attractiveness in j area

ACj: Cultural attractiveness in j area

AAj: Attraction attractiveness in j area

AFj: Facilities attractiveness in j area

The regression coefficients are calculated for each market region. The value of visitor attractiveness—are same as those of domestic analysis. Though it is necessary to classify the resources according to the level for international, domestic and local, no consistent data are available.

Concerning the criteria variable, the result of questionnaire survey conducted by SECTUR is adopted.

# (2) Data and the result of the regression analysis

The basic data for regression analysis is shown in Table A.2. 18.

Table A.2. 18 Bed-nights of international visitors by market region and attractiveness of areas

|    | Region     | South bound | North<br>bound | West<br>bound | East bound | Total bed-<br>nights | Attractive<br>- ness |
|----|------------|-------------|----------------|---------------|------------|----------------------|----------------------|
|    |            | (1,000)     | (1,000)        | (1,000)       | (1,000)    | (1,000)              | (Total poits)        |
| 1  | CALIFORNIA | 1,919       | 23             | 29            | 5          | 1,976                | 176                  |
| 2  | NOROESTE   | 475         | 26             | 32            | 2          | 535                  | 0                    |
| 3  | NORTE      | 517         | 17             | 53            | 5          | 592                  | 105                  |
| 4  | NORESTE    | 371         | 120            | 25            | 10         | 526                  | 450                  |
| 5  | N. CENTRO  | 254         | 78             | 26            | 18         | 376                  | 83                   |
| 6  | C.PACIFICO | 5,577       | 435            | 231           | 10         | 6,253                | 1485                 |
| 7  | CENTRO     | 8,550       | 1,715          | 1,126         | 169        | 11,560               | 8631                 |
| 8  | C.GOLFO    | 472         | 18             | 60            | 9          | 559                  | 403                  |
| 9  | P. SUR     | 4,638       | 192            | 439           | 22         | 5,291                | 1342                 |
| 10 | SURESTE    | 2,246       | 2,246          | 2,246         | 2,246      | 8,984                | 2246                 |
|    | Total      | 25,019;     | 4,870          | 4,267         | 2,496      | 36,652               | 14,921               |

Source: JICA study team

The calculated regression coefficients are showing in Table A.2. 19.

Table A.2. 19 The result of regression analysis of distribution model F1 and F2

|       |   | Macro Zone (Model-F1)   | State (Model-F2)        |
|-------|---|-------------------------|-------------------------|
| South | Y(constant term)                              | 0 (0.6496665)           | 0 (1.6444848)           |
| Bound | R2(coefficient of determination)              | 0.829557159             | 0.389303563             |
|       | X(regression coeficient)                      |                         |                         |
|       | Natural Attractiveness                        | 0.94106242 (0.7454921)  | 0.372677175 (0.4819247) |
|       | Cultural Attractiveness                       | 0.095485798 (0.4173871) | 0.554702332 (0.4058389) |
|       | Attraction Attractiveness                     | -0.40914511 (0.4205033) | -0.17186474 (0.1449595) |
|       | Facility Attractiveness                       | 1.413016479 (0.5878306) | 1.582454023 (0.3324352) |
| North | Y(constant term)                              | 0 (1.1779646)           | 0 (0.3819175)           |
| Bound | R <sup>2</sup> (coeffic 0.74549               | 0.724367448             | 0.389303563             |
|       | X(regression coeficient)                      |                         |                         |
|       | Natural Attractiveness                        | 0.145158961 (1.3517141) | 0.372677175 (0.4819247) |
|       | Cultural Attractiveness                       | 1.451228761 (0.7567994) | 0.554702332 (0.4058389) |
|       | Attraction Attractiveness                     | -0.50787161 (0.7624496) | -0.17186474 (0.1449595) |
|       | Facility Attractiveness                       | 0.305535157 (1.0658449) | 1.582454023 (0.3819175) |
| West  | Y(constant term)                              | 0 (1.0181425)           | 0 (1.270332)            |
| Bound | R <sup>2</sup> (coefficient of determination) | 0.755246425             | 0.491831466             |
|       | X(regression coeficient)                      |                         |                         |
|       | Natural Attractiveness                        | 1.536929215 (1.1683183) |                         |
|       | Cultural Attractiveness                       | 0.906842009 (0.6541196) | i                       |
|       | Attraction Attractiveness                     | -0.76602712 (0.6590032) | l .                     |
|       | Facility Attractiveness                       | -0.27958277 (0.9212348) |                         |
| East  | Y(constant term)                              | 0 (1.6682274)           | 0 (1.5291659)           |
| Bound | + :   | 0.555802776             | 0.310411697             |
|       | X(regression coeficient)                      |                         |                         |
|       | Natural Attractiveness                        | 2,726029218 (1.914290)  | 0.015423082 (0.4498766) |
|       | Cultural Attractiveness                       | 0.876613123 (1.0717755) |                         |
|       | Attraction Attractiveness                     | -0.52059851 (1.0797773) |                         |
|       | Facility Attractiveness                       | -2.13290868 (1.5094441) | 0.802372694 (0.3588422) |

# Source; JICA study team The result of forecast until 2010 (3)

The area of Sureste keeps the biggest attractive area in 2010 as shown in Table A.2. 20 because a large number of visitors come from USA and Canada.

Table A.2. 20 International visitor arrivals in 2010 by bound

| Result (1) Internationa | l visitors (Recep | tivo) unit: 1,000 |       |       |           |        |         |        |
|-------------------------|-------------------|-------------------|-------|-------|-----------|--------|---------|--------|
|                         | South B.          | North B.          | West  | East  | Sub-total | Pisano | Boarder | Total  |
|                         |                   |                   | Bound | Bound |           |        |         | 10.051 |
| CALIFORNIA              | 1,354             | 21                | 76    | 15    | 1,467     | 47     | 9,337   | 10,851 |
| NOROESTE                | 403               | 19                | 25    | 2     | 449       | 0      | 666     | 1,115  |
| NORTE                   | 191               | 52                | 112   | 75    | 430       | 12     | 1,823   | 2,264  |
| NORESTE                 | 135               | 33                | 37    | 12    | 217       | 24     | 2,978   | 3,218  |
| N. CENTRO               | 80                |                   | 26    | 7     | 123       | 24     | 0       | 147    |
| C.PACIFICO              | 674               |                   |       | 4     | 770       | 236    | 0       | 1,006  |
| CENTRO                  | 1,007             |                   |       | 35    | 1,458     | 1,348  | 0       | 2,806  |
|                         | ,                 |                   |       |       | 174       | -      |         | •      |
| C,GOLFO                 | 118               |                   |       |       |           |        | _       | •      |
| P. SUR                  | 526               | 53                | 96    | 14    | 689       |        |         |        |
| SURESTE                 | 1,919             | 114               | 346   | 114   | 2,493     | 130    | 3       | 2,626  |
| Total                   | 6,408             | 531               | 1,041 | 290   | 8,270     | 2,116  | 14,807  | 25,192 |

| Conversion rate | 1 14 | 1.67 | 2.94 | 2.71 | 0.48 | 0.05 |
|-----------------|------|------|------|------|------|------|

| Result (2) Internationa | l visitors (Hotel A | rrival)  |       |       |           |        |         |        |
|-------------------------|---------------------|----------|-------|-------|-----------|--------|---------|--------|
|                         | South B.            | North B. | West  | East  | Sub-total | Pisano | Boarder | Total  |
|                         |                     |          | Bound | Bound |           |        |         |        |
| CALIFORNIA              | 1,543               | 36       | 225   | 41    | 1,845     | 23     | 467     | 2,334  |
| NOROESTE                | 460                 | 32       | 72    | 6     | 570       | 0      | 33      | 603    |
| NORTE                   | 217                 | - 87     | 329   | 204   | 837       | 6      | 91      | 934    |
| NORESTE                 | 154                 | 54       | 108   | 33    | 350       | 11     | 149     | 510    |
| N. CENTRO               | 91                  | 18       | 77    | 18    | 204       | 11     | 0       | 215    |
| C.PACIFICO              | 769                 | 58       | 167   | 11    | 1,005     | - 113  | 0       | 1,118  |
| CENTRO                  | 1,148               | 306      | 684   | 95    | 2,233     | 647    | 0       | 2,880  |
| C.GOLFO                 | 135                 | 17       | 101   | 31    | 283       | 40     | 0       | 323    |
| P. SUR                  | 600                 | 88       | 282   | 39    | 1,009     | 102    | 0       | 1,111  |
| SURESTE                 | 2,188               | 190      | 1,018 | 309   | 3,705     | 62     | 0       | 3,768  |
| Total                   | 7,305               | 886      | 3,061 | 786   | 12,039    | 1,016  | 740     | 13,795 |
| Source: JICA Stu        | idy Team            |          |       |       |           |        |         |        |

The result of regression analysis of Model-F2 is not so good, therefore in order to distribute the domestic visitors to states, the tourism attractiveness is used for explanatory variables.

$$TD_i = K^0 \times An_i^{k1} \times Ac_i^{k2} \times Aa_i^{k3} \times AF_i^{k4}$$

j: Distribution area

TDj: Visitors to j area

ANj: Natural attractiveness in j area

ACj: Cultural attractiveness in j area

AAj: Attraction attractiveness in j area

AFi: Facilities attractiveness in i area

# (4) The result of distribution to states

The result of distribution of visitors in area to states are summarized in Table A.2. 21.

Table A.2. 21 The distribution result of international visitors

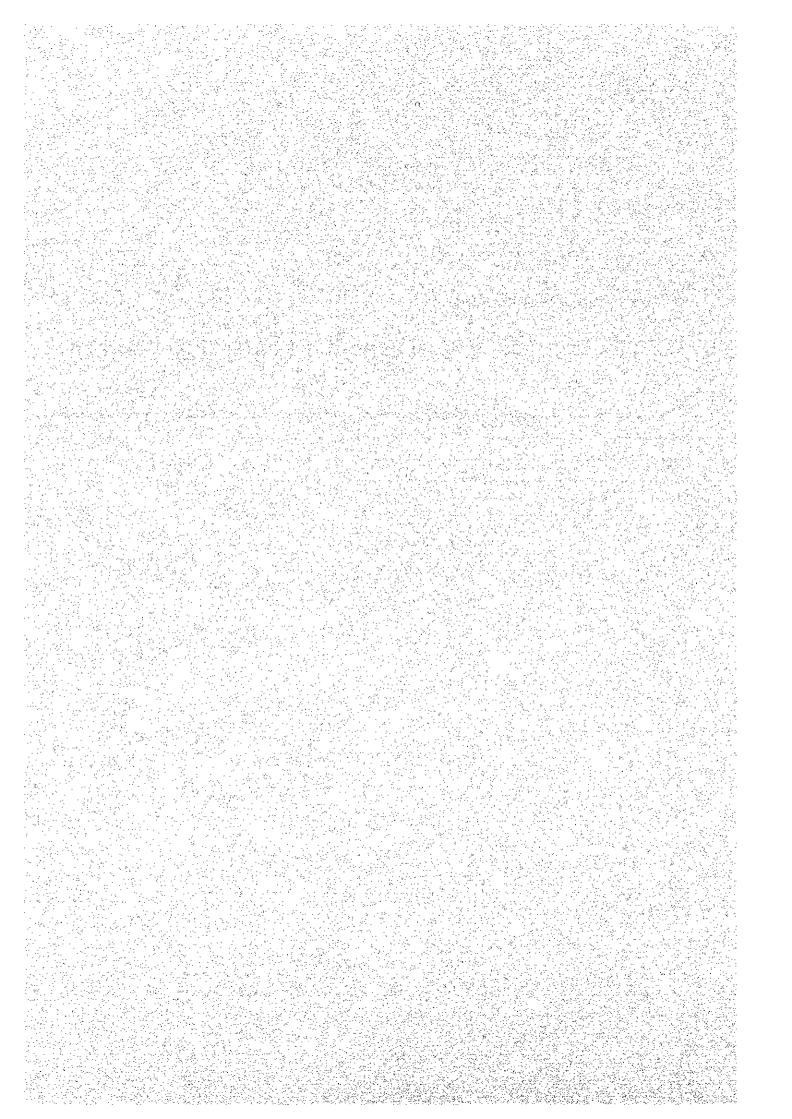
|                | 1994     |       |                      |                    | 2010      |              |                    |
|----------------|----------|-------|----------------------|--------------------|-----------|--------------|--------------------|
|                | Arranged | Area  | Direct<br>Estimation | Increasing rate(%) | Area Esti | mation       | Increasing rate(%) |
|                |          |       |                      |                    |           | Distribution |                    |
|                | (A)      |       | (B)                  | (B/A)              |           | (C)          | (C/A)              |
| B.California   | 755      | 1,157 | 1,849                | 6                  | 6,163     | 2,726        | 8.4                |
| B.C.Sur        | 402      |       | 2,086                | 11                 | -         | 3,437        | 14.3               |
| Sonora         | 148      | 410   | 882                  | 12                 | 1,942     | 852          | 11.6               |
| Sinaloa        | 262      |       | 1,125                | 10                 |           | 1,090        | 9.3                |
| Chihuahua      | 197      | 278   | 634                  | 8                  | 1,745     | 1,141        | 11.6               |
| Coahuila       | 66       |       | 257                  | 9                  |           | 477          | 13.1               |
| Durango        | 15       |       | 67                   | 10                 |           | 127          | 14.4               |
| N.Leon         | 158      | 237   | 301                  | 4                  | 977       | . 288        | 3.8                |
| Tamaulipas     | 79       |       | 752                  | 15                 |           | 690          | 14.5               |
| Zacatecas      | 27       | 95    | 170                  | 12                 | 516       | 138          | 10.9               |
| Aguascalientes | . 14     |       | 97                   | 13                 |           | . 79         | 11.4               |
| S.Luis Potosi  | - 55     |       | 366                  | 13                 |           | 299          | 11.2               |
| Nayarit        | 108      | 881   | 672                  | 12                 | 3,509     | 329          | 7.2                |
| Jalisco        | 630      |       | 5,822                | 15                 |           | 2,664        | 9.4                |
| Colima         | 52       |       | 552                  | 16                 |           | 248          | 10.2               |

| 1.03-1     | 04    |       | 5.45   | 40 |        | 000              | 7.0  |
|------------|-------|-------|--------|----|--------|------------------|------|
| Michoacan  | 91    |       | 545    | 12 |        | 269              | 7.0  |
| Guanajuato | 85    | 1,547 | 310    | 8  | 6,523  | 5 <del>9</del> 3 | 12.9 |
| Queretaro  | 13    |       | 211    | 19 |        | 460              | 25.2 |
| Hidalgo    | 14    |       | 54     | 9  |        | 105              | 13.6 |
| Mexico     | 77    |       | 447    | 12 |        | 911              | 16.7 |
| D.Federal  | 1,252 |       | 2,202  | 4  |        | 3,394            | 6.4  |
| Morelos    | 47    |       | 273    | 12 |        | 557              | 16.7 |
| Tlaxcala   | 2     |       | 51     | 22 |        | 111              | 28.4 |
| Puebla     | 58    |       | 207    | 8  |        | 393              | 12.7 |
| Veracrus   | 168   | 168   | 1,121  | 13 | 762    | 762              | 9.9  |
| Guerrero   | 476   | 669   | 7,060  | 18 | 3,021  | 2,466            | 10.8 |
| Oaxaca     | 193   |       | 1,390  | 13 |        | 555              | 6.8  |
| Tabasco    | 33    | 2,331 | 207    | 12 | 10,841 | 388              | 16.7 |
| Chiapas    | 175   |       | 823    | 10 |        | 1,498            | 14.4 |
| Campeche   | 61    |       | 354    | 12 |        | 658              | 16.0 |
| Yucatan    | 271   |       | 777    | 7  |        | 1,306            | 10.3 |
| Q.Roo      | 1,792 |       | 4,338  | 6  |        | 6,991            | 8.9  |
| Total      | 7,774 | 7,774 | 36,000 | 10 | 36,000 | 36,000           | 10.1 |
|            | _     |       |        |    |        |                  |      |

Source: JICA Study Team

# Appendix -2:

# A.3. General conditions of Mexican tourism



# A.3. General conditions of the Mexican tourism

# A.3.1. Past visitor inflow to each state and major tourism destinations

In this section characteristics of the visitor in-flow to the major tourist destinations is shown being analyzed from various aspects. The characteristics are described in 1994 in principle. The visitor in-flow is based on the number of guests visited to hotels in each destination.

#### Classification of tourism destinations **(1)**

Forty seven numbers of major tourism destinations are designated by SECTUR. And they are classified six categories in their types, and ten regions in their location. Each state has 1 to 3 numbers of destinations. (See Table A.3. 1)

Forty seven destinations, ten regions, and six categories Table A.3. 1

|   |                     |            | Coa          | stal areas              |  | Inland                    | areas                                 |                                   |      |
|---|---------------------|------------|--------------|-------------------------|--|---------------------------|---------------------------------------|-----------------------------------|------|
|   | States              | Region     | (1) IPC*     | (2) Tradisional centers | (3) Big cities   | (4) Other tourist centers | (5) North border<br>cities            | (6) Others                        | Tota |
| 1   | Baja California     | <br>       | ,            |                         |  |                           | Tijuana<br>Mexicali                   |                                   | 2    |
| 2   | Baja California Sur | ı          | Loreto       | La Paz                  | 1.1  |                           |                                       |                                   | 3    |
|   |                     | I          | Los Cabos    |                         | <u></u>  | :<br>.1 <del> </del>      |                                       |                                   |      |
| 3   | Sonora -            | 31         |              |                         | <u>l , </u>  | Hermosillo                | · · · · · · · · · · · · · · · · · · · | Guaymas                           | 2    |
| 4   | Sinaloa             | II         | :            | Mazatlan                | ]  | :<br>                     | <br>                                  | -                                 | 1    |
| 5   | Chihuahua           | 111        |              |                         |  | L                         | Ciudad Juarez                         |                                   | _ 1  |
| 6   | Coahuila            |            |              | 1                       |  | Saltillo                  | :<br>                                 |                                   | 1_   |
| 7   | Durango             | H          | 1            |                         |  | i Durango                 | ·                                     |                                   | 1_   |
| 8   | Nuevo Léon          | iV         |              | :                       | Monterrey  | 1                         | ·                                     |                                   | 1_   |
| _   | Tamaulipas          | IV         | :            | 1                       |  |                           | Nuevo Laredo<br>Reynosa               | Matamoros                         | 3    |
| 10  | Zacatecas           | ٧          |              | 1                       |  | Zacatecas                 |                                       | -                                 | _1   |
|   | Aguascalientes      | V          |              | ;                       |  | Aguascalientes            | :                                     |                                   | 1    |
|   | San Luis Potosí     | V          | 1 .          |                         |  | San Luis Potosi           |                                       |                                   | 1    |
|   | Nayarit             | VI         | <del> </del> |                         |  | Tepic                     | i                                     |                                   | 1    |
| _   | Jalisco             | VI         | !            | Puerto Vallarta         | Guadarajara  |                           | i                                     |                                   | 2    |
|   | Colima              | VI         |              | 'Manzanillo             | <u>Journal Comments of the Comme</u> |                           |                                       |                                   | 1    |
|   | Michoacán           | <u>V</u> ! |              | <br>                    | T  | i Morelia                 | i                                     |                                   | 1    |
|   | 'i Guanajuato       | VIL        |              | <u> </u>                |  | Guanajuato                |                                       |                                   | 1    |
|   | Querétaro           | VII        |              |                         |  | Queretaro                 |                                       | San Juan del Rio<br>Tequisquiapan | 3    |
| 10  | oplebiH             | VII        |              | i                       |  | :                         |                                       | Pachuca                           | 1    |
|   | )! México           | VIL        | ·            |                         |  | i                         | 1                                     | Toluca                            | 1    |
|   | Distrito Federal    | VII        | <u> </u>     | 1                       | Distrito Federal   | !                         | 1                                     |                                   | 1    |
| _   | Morelos             | Vil        | 1            |                         |  | Cuemavaca                 |                                       | Cuautla<br>V.M. del Morelos       | 3    |
| 23  | Tiaxcala            | VII        | -            |                         |  |                           |                                       | Tlaxcala                          | 1    |
|   | Puebla              | VII        | · ·          |                         |  | Puebla                    | <u> </u>                              |                                   | 1    |
| _   | Veracruz            | VIII       |              | Veracruz                |  |                           | 1                                     |                                   | 1    |
|   | Guerrero            | IX         | lxtapa       | Acapulco                | 7  | Taxco                     | :                                     |                                   | 3    |
|   | 7 Oaxaca            | ΙX         | Huatulco     |                         | <b>-</b>   | Oaxaca                    |                                       |                                   | 2    |
|   | B Tabasco           | X          |              |                         | 1  | Villahermosa              |                                       |                                   | 1    |
|   | 9 Chiapas           | X          | 1            |                         | <u> </u>   | Tuxtla Gutierrez          | !                                     |                                   | 1    |
|   | 0: Campache         | - X        |              |                         |  |                           |                                       | Campeche                          | 1    |
|   | i, Yucatán          | X          | -!           |                         |  | Merida                    |                                       |                                   | 1    |
|   | 2i Quintana Roo     | X          | Cancun       | Cozumel                 |  |                           |                                       | 1                                 | 2    |
| <u>.                                     </u> | No. of destination  |            | 5            | 7                       | 3  | 17                        | 5                                     | 10                                | 4    |

Bold indicates JICA study areas

IPC= Integrated Planned Centers

22 V,M.del Morelos is a group of tourism destinations, not a destination.

Source: SECTUR data, compiled by JICA study team

They are broadly divided into the coastal and inland destinations.

#### Coastal destinations

The former is classified as;

- 1) IPC; Integrated Planned Centers (Centros Integralmente Planeados; CIP) of 5 beach resorts areas represented by Cancun and
- 2) the Traditional Centers of 7 beach resorts like Acapulco.

#### Inland destinations

The latter is classified into 4 types;

- 1) three Big Cities of District Federal, Guadalajara and Monterrey,
- 2) seventeen tourism cities (most of which have selected as the colonial cities),
- 3) five cities in the northern border area such as Tijuana, Ciudad Juarez, and
- 4) others with 10 cities.

#### Profile of coastal tourism destinations

Table A.3. 2 summarizes the profile of the twelve main coastal tourism destinations in Mexico.

The coastal tourist destinations are composed of the 5 Integrated Planned Centers, such as Cancun, which were developed by FONATUR, since 1970, and the 7 traditional beach centers, represented by Acapulco.

In 1995, these coastal tourist centers, together, received a tourist inflow of 30.7 millions persons; 15.2 in the Integrated Planned Centers, and 15.5 millions in the traditional beach centers. The proportion between domestic and foreign tourists is 35:65, for Integrated Planned Centers, and of 62:38 for traditional beach centers.

Table A.3. 2 Profile of coastal destinations (12 beach centers)

|     |                   |               | No. of nig          | ht-stay vi | sitors*** | % of vi | sitors by | planes* | Avera    | ge stay-ı | nights** | No.of           | Hotel room  |  |
|-----|-------------------|---------------|---------------------|------------|-----------|---------|-----------|---------|----------|-----------|----------|-----------------|-------------|--|
|     | Destinations      | Location      | Total no.<br>{1,000 | Domes.     | interni   | Domes.  | inter'ni. | Charter | Domes.   | Interni   | Ave.     | hotel<br>rooms" | occupancy** | Catch phrase                               |
|     |                   | L             | persons)            | (%) i      | (%)       | (%)     | (%)       | (%)     | (nights) | (nights)  | (nights) | (rooms)         | (%)         | <br>                                       |
| (A) | integrated planne | d centers     |                     |            |           |         |           |         |          |           |          |                 |             |  |
| 1   | Loreto            | Cortes Sea    | 69.8                | 30         | 70        | 23      | 77        | 0       | 1.7      | 2.8       | 2.5      | 232             | 26.6        |  |
| 2   | Los Gabos         | Cortes Sea    | 1,673.3             | 11         | 89        | 13      | 65        | 22      | 3.6      | 3.9       | 3.8      | 3,663           | 49.5        | Cabo san Lucas - San Jose del Cabo         |
| 3   | ixtapa            | Pacific Ocean | 1,466.4             | 52         | 48        | 71      | 4         | 25      | 3.7      | 6.1       | 4.4      | 4,136           | 45.7        |  |
| 4   | Hualuko           | Pacific Ocean | 703.0               | 64         | 36        | 63      | 16        | 21      | 3.6      | 5.6       | 4.0      | 1,766           | 53.4        |  |
| 5   | Cancun            | Caribbean Sea | 11,275.3            | 20         | 80        | 23      | 29        | 48      | 4.1      | 5.6       | 5.2      | 18,859          | 68.0        | The Caribean Island of Legendary Pleasures |
| (B) | Traditional beach | centers       |                     |            |           |         |           |         |          |           |          |                 |             |  |
| 1   | La Paz            | Cortes Sea    | 394.3               | 72         | 28        | 99.5    | 0.2       | 0.3     | 2.3      | 2.6       | 2.4      | 1,402           | 50.6        |  |
| 2   | Mazetien          | Cortes Sea    | 2,221.3             | 60         | 40        | 59      | 24        | 17      | 3.2      | 5.3       | 3.7      | 7,992           | 51.9        | Get it All Togelher                        |
| 3   | Puerto Vellanta   | Pacific Ocean | 3,572.7             | 39         | 61        | 33      | 33        | 34      | 3.3      | 5.5       | 4.1      | 8,855           | 50.1        | Where Mexico Comes to Life                 |
| 4   | Manzanillo        | Pacific Ocean | 1,016.9             | 81         | 19        | 67      | (         | 33      | 3.4      | 5.7       | 3.7      | 2,912           | 49.7        |  |
| 5   | Acapulco          | Pacific Ocean | 5,215.6             | 69         | 31        | 75      | 16        | 9       | 3.4      | 5.8       | 3.9      | 17,647          | 45.6        | The Difference Is Night and Day            |
| 6   | Veracruz          | Mexican Gulf  | 1,649.0             | 96         | 4         | 93      | 5         | 5 2     | 1.9      | 2.6       | 1.9      | 4,186           | 50.8        |  |
| _7  | Cozumel           | Caribbean Sea | 1,432.3             | 14         | . 86      | 46      | 24        | 30      | 2.8      | 5.1       | 4.5      | 3,350           | 50.6        |  |
|     | TotaVave. (A)     |               | 15,207.8            | 35         | 65        | 29      | 30        | ) 41    |          |           |          | 28,656          | }           |  |
|     | Total/ave. (B)    |               | 15,502.1            | 62         | 38        | 60      | 21        | 19      |          |           |          | 46,344          | ļ           |  |
|     | TotaVave. (A)+    | (8)           | 30,709.9            | 51         | 49        | 48      | 18        | 33      |          |           |          | 75,000          | )           |  |

Note: Shadow marks indicates JICA study areas

Sources: \*=1994p base, SECTUR data, \*\*=1992, FONATUR-IBD report; p.VI-5/6, \*\*\*=1995, SECTUR data

#### Visitor in-flow by major tourism destinations **(2)**

Table A.3. 3 shows the visitor in-flow (visitor arrivals) to forty seven major tourism destinations from 1975 to 1995 by domestic and international visitors.

Tourist in-flow to main tourist destinations Table A.3. 3

(unit: 1.000 persons)

|               |                    |       |             |                       | Dome                   | stic visito            | ors                    | Т              |                       | Interna                 | tional visit  | Ors              |                  |               | Tot            | al visitors    |                  |                  |
|---------------|--------------------|-------|-------------|-----------------------|------------------------|------------------------|------------------------|----------------|-----------------------|-------------------------|---------------|------------------|------------------|---------------|----------------|----------------|------------------|------------------|
| <del></del> - | Destinations       | State | Type :      | 1975                  | 1980                   | 1985                   | 1990                   | 1995           | 1975                  | 1980                    | 1985 '        | 1990             | 1995             | 1975          | 1980           | 1985           | 1990             | 1995             |
| 1 1           | Tijuana            | 1 [   | E           | 643.8                 | 784.6                  | 863.0                  | 1,080.9                | 631.5          | 179.5                 | 218.2                   | 205.0         | 315.2            | 178.7            | 823.3         | 1,0028         | 1,068.0        | 1,396.1          | 8102             |
|               | Mexicali           | 1     | E           |                       |                        | 146.7                  | n.d.                   | n.d.           |                       |                         | 28.8          | 38.3             | n.d              |               |                | 175.5          | 38.3             | n.d.             |
| 3 :1          | Loreto             | 2     | Α :         |                       | 281.0                  | 16.6                   | 12.0                   | 12.4           |                       | 10.6                    | 28.4          | 26.1             | 23.5             |               | 21.4           | 45.0           | 38.1             | 35.9             |
| 4             | La Paz             | 2     | В           |                       | 202.9                  | 206.0                  | 179.0                  | 147.8          |                       | 47.6                    | 38.9          | 45.9             | 50.3             |               | 250.5          | 244.9          | 224.9            | 198.1            |
| 5             | Los Cabos          | 2     | A           |                       | 31.1                   | 29.5                   | 27.7                   | 56.4           |                       | 39.2                    | 105.6         | 228.0            | 390.5            |               | 70.3           | 135.1          | 255.7            | 446.9            |
| 6             | Hermosiilo         | 3     | D           |                       | 191.1                  | 243.7                  | 218.2                  | 172.0          |                       | 8.5                     | 14.1          | 41.7             | 31.6             |               | 199.6          | 257.8          | 259.9            | 203.6            |
| 7             | Guaymas            | 3     | F           |                       | 69.7                   | 89.0                   | n.d.                   | n.đ            |                       | 47.3                    | 42.9          | n.d.             | n.d.             |               | 117.0          | 131.9          | n.d              | · n.d.           |
| 8             | Mazatlán           | 4     | 8           | 312.8                 | 404.8                  | 620.8                  | 632.2                  | 543.6          | 154.9                 | 200.8                   | 198.5         | 243.9            | 159.3            | 467.7         | 605.6          | 819.3          | 876.1            | 702.9            |
| 7             | Çiudad Juárez      | 5     | 2           |                       |                        | 640.6                  | 793.1                  | 511.3          |                       |                         | 66.9          | 72.4             | 69.5             |               |                | 707.5          | 865.5            | \$80.8           |
| 10            | Saltillo           | 6     | D           |                       |                        | 160.1                  | 212.7                  | 170.3          |                       |                         | 14.7          | 25.2             | 28.3             |               |                | 174.8          | 237.9            | 198.6            |
| 11            | Durango            | 7     | D           |                       | 240.8                  | 237.3                  | 244.4                  | 307.3          |                       | 6.2                     | 3.7           | 3.7              | 4.6              |               | 247.0          | 241.0          | 248.1            | 311.9            |
|               | Monterrey          | 8     | c           |                       | 679.2                  | 704.3                  | 733.6                  | 720.3          |                       | 64.4                    | 63.8          | 97.0             | 142.5            |               | 743.6          | 769.1          | 830.6            | 862.8            |
| - 1           | Nuevo Laredo       | 9     | E           |                       | 202.4                  | 176.3                  | 171.8                  | n.d            |                       | 51.5                    | 46.3          | 52.0             | n.d,             |               | 253.9          | 222.6          | 223.8            | a.d.             |
| 14            | Reynosa            | اوا   | E           |                       | 226.2                  | 295.3                  | 255.0                  | 19.3           |                       | 17.6                    | 14.4          | 7.2              | 1.4              |               | 243.8          | 309.7          | 262.2            | 20.7             |
|               | Matamoros          | 9     | F           |                       | 176.2                  | 201.0                  | n d.                   | n.d.           |                       | 10.2                    | 7.4           | n.d              | n.d.             |               | 166.4          | 208.4          | p.d.             | n.d.             |
|               | Zacatecas          | 10    | 0           |                       | 116.8                  | 142.6                  | 248.0                  | 264.9          |                       | 17.0                    | 7.1           | 12.1             | 9.6              |               | 133.8          | 149.7          | 260.1            | 274.5            |
| 17            | Aguascalientes     | 11    | D           |                       | 236.3                  | 219.6                  | 167.1                  | 247.5          |                       | 1.9                     | 2.6           | 4,3              | 10.4             |               | 233.2          | 222.2          | 171.4            | 257.9            |
|               | San Luis Petosí    | 12    | D           |                       |                        | 401.6                  | 398.1                  | 251.1          |                       |                         | 9.9           | 15.9             | 27.8             |               |                | 411.5          | 414.0            | 278 9            |
| 19            | Tepic              | 13    | D           |                       |                        | 164.2                  | 171.7                  | 127.2          |                       |                         | 2.4           | 3.8              | 2.4              |               |                | 166.6          | 175.5            | 129.6            |
| 20            | Puerto Vallarta    | 14    | 8           | 150.0                 | 188.1                  | 254.2                  | 380.8                  | 467.9          | 128.2                 | 268.5                   | 330.0         | 307.1            | 361.5            | 278.2         | 456.6          | 584.2          | 687.9            | 829.4            |
| 21            | Guadalajara        | 14    | С           | 1,989.1               | 2,308.4                | 2,137.3                | 2,113.8                | 1,230.9        | 140.2                 | 174.5                   | 146.4         | 157.3            | 134.8            | 2,129.3       | 2,482.9        | 2,283.7        | 2,271.1          | 1,365.7          |
|               | Manzanillo         | 15    | В           |                       | 102.0                  | 234.3                  | 288.0                  | 264.3          |                       | 24.0                    | 44.0          | 50.2             | 59.6             |               | 126.0          | 278.3          | 338.2            | 323.9            |
|               | Morelia            | 16    | D           |                       | 344.8                  | 583.9                  | 629.8                  | 525.2          |                       | 35.4                    | 18.7          | 17.3             | 26.2             |               | 380.2          | 602.6          | 647.1            | 551.4            |
| - 4           | Guanajuato         | 17    | D           | 68.6                  | 246.1                  | 253.6                  | 296.3                  | n.d.           | 47.3                  | . 26.1                  | 23.8          | 27.3             | n.d.             | 115.9         | 272.2          | 277.4          | 323.6            | n.d.             |
| 25            | Ocrerétaro         | 18    | D           |                       | 268.4                  | 283.6                  | 463.3                  | 326.8          |                       | 14.9                    | 6.0           | 11,1             | 10.9             |               | 283.3          | 289.6          | 474.4            | 337.7            |
| 26            | San Juan del Río   | 18    | F           |                       |                        | 32.7                   | 34.6                   | 96.5           |                       |                         | 1,1           | 1.8              | 4.1              |               |                | 33.8           | 36.4             | 100.6            |
| 27            | Tequisquiapan      | 18    | F           |                       | 59.3                   | 50.2                   | 50.3                   | 47.3           |                       | 0.7                     | 0.7           | 1.1              | 0.6              |               | 60.0           | 50.9           | 51.4             | 47.9             |
| 28            | Pachuca            | 19    | F           |                       |                        | 134.7                  | 176.1                  | 134.6          |                       |                         | 1.7           | 0.6              | 0.7              |               |                | 136.4          | 176.7            | 135.3            |
| 29            | Toluca             | 20    | F           | !                     |                        | 176.0                  | 199.5                  | 7.5            |                       |                         | 3.5           | 6.7              | 1.0              |               |                | 179.5          | 206.2            | 8.6              |
| 30            | D.F.(Mexico City)  | ;     | C           | 1,516.2               | 1,910.4                | 1.492.0                | 1,630.3                | 4,361.5        | 827.9                 | 1,109.0                 | 662.0         | 793.8            | 1,246.4          | 2,344.1       | 3,019.4        | 2,154.0        | 2,424.1          | 5,607.9          |
| 31 ;          | Cuemavaca          | 22    | D           | 1,0                   | .,                     | 279.8                  | 250.3                  | 280.3          |                       |                         | 15.2          | 20.5             | 26.5             |               |                | 295.0          | 270.8            | 306.8            |
| 32            | Cuautla            | 22    | F           | ļ                     |                        | 111.8                  | 85.3                   | 159.4          |                       |                         | 0.3           | 0.3              | 1.1              |               |                | 132.1          | 85.6             | 160.5            |
| 33            | V.M. del Morelos   | 22    | F           | i<br>i                |                        | 214.5                  | 271.3                  | n.d.           | ٠.                    |                         | 6.9           | 10.0             | n.đ.             |               |                | 221.4          | 281.3            | n.d.             |
| 34            | Tiaxcala           | 23    | F           |                       | 13.1                   | 21.3                   | 109.8                  | 167.8          |                       | 0.6                     | 0.6           | 1.5              | 3.6              |               | 13.7           | 21.9           | 111.3            | 171.4            |
| 35            | l Puebla           | 24    | D           |                       | 438.8                  | 515.7                  | 594.4                  | 518.6          |                       | 145                     | 12.7          | 24.1             | 65.5             |               | 453.3          | 528.4          | 618.5            | 584.1            |
| 36            | Veracruz           | 25    | В           | 450.5                 | 495.1                  | 648.4                  | 809.7                  | 1,120.7        | 39.2                  | 46.9                    | 19.3          | 19.8             | 32.4             | 489.7         | 542.0          | 667.7          | 829.5            | 1,153.1          |
| 37            | Taxco              | 26    | D           |                       | 92.3                   | 91.5                   | 99.7                   | 92.9           |                       | 153.8                   | 63.4          | 77.0             | 61.6             |               | 246.1          | 154.9          | 176.7            | 154.5            |
| 38            | - Ixtapa           | 26    | A           | 21.0                  | 155.5                  | 196.7                  | 191.5                  | 230.4          | 12.5                  | 51.8                    | 114.7         | 109.3            | 121.7            | 33.5          | 207.3          | 311.4          | 300.8            | 352.1            |
| 39            | Acapulco           | 26    | В           | 807.8                 | 754.3                  | 1,094.6                | 1,049.2                | 1,406.4        | 667.7                 | 629.8                   | 522.2         | 417.1            | 375.4            | 1,475.5       | 1,384.1        | 1,616.8        | 1,466.3          | 1,781.8          |
| 40            | Озхаса             | 27    | D           | 126.9                 | 196.5                  | 288.4                  | 342.8                  | 328.9          | 52.0                  | 96.7                    | 69.4          | 110.5            | 133.4            | 178.9         | 293.2          | 357.8          | 453.3            | 462.3            |
| 41            | Huatuico           | 27    | A           |                       |                        |                        | 77.3                   | 115.9          |                       |                         | /             | 41.7             | 37.5             |               |                |                | 119.0            | 153.4            |
| 42            | ' Villahermosa     | 28    | G           |                       | 330.9                  | 318.3                  | 329.1                  | 250.7          |                       | 24.8                    | 25.3          | 36.3             | 29.8             |               | 355.7          | 343.6          | 365.4            | 280.5            |
| 43            | Tuxtia Gutiérrez   | 29    | D           | 1                     | 219.4                  | 270.8                  | 216.7                  | 248.3          |                       | 9.1                     | 6.5           | 19.0             | 20.5             |               | 228.5          | 277.3          | 235.7            | 268.8            |
|               |                    | 30    | F           | i<br>I                | 99.9                   | 111.4                  | 102.4                  | 79.5           |                       | 8.6                     | 8.3           | 267              | 45.9             |               | 108.5          | 119.7          | 129.1            | 125.4            |
| 44            | Campacha           |       |             |                       |                        |                        |                        |                |                       |                         |               |                  |                  |               |                |                |                  |                  |
| 44<br>45      | Campeche<br>Mérida |       | D           | 231.2                 | 383.2                  | 349.4                  | 305.7                  | 277.1          | 149.1                 | 134.3                   | 97.2          | 164.0            | 220.0            | 380.3         | 517.5          | 446.6          | 469.7            | 497.1            |
| 45            | Mérida             | 31    | D           | 231.2<br>72.2         | 383.2<br>218.4         | 349.4<br>227.0         | 305.7<br>395.2         | 277.1<br>488.8 |                       |                         | 97.2<br>503.0 | 164.0<br>1,180.5 | 220.0<br>1,665.9 | 380.3<br>99.5 | 517.5<br>460.0 | 446.6<br>730.0 | 469.7<br>1,575.7 | 497.1<br>2,154.7 |
| 45<br>46      |                    |       | D<br>A<br>B | 231.2<br>72.2<br>55.2 | 383.2<br>218.4<br>46.0 | 349.4<br>227.0<br>£6.7 | 305.7<br>395.2<br>48.0 |                | 149.1<br>27.3<br>56.8 | 134.3<br>241.6<br>123.6 |               |                  |                  |               |                |                |                  | -                |

33. M. de Morelos includes, Oaxtepec, Cocoyoc, San José Vistahermosa, Tepoztlán and Tequesquítengo. Note:

Source: SECTUR

### (3) Geographic distribution of tourist arrivals

Figure A.3. 1 shows geographical distribution of bed-nights generated by both domestic and international visitors to major tourism destinations.

The destinations in which bed-nights generated by international visitors surpass those by domestic visitors are all beach destinations. They are;

- Cancun, Cozmel, Los Cabos, and Puerto Vallarta.

Among the beach destinations, Veracruz is patronized mainly by domestic visitors, and makes a contrast with other beach destinations where shares of the international are higher than inland cities.

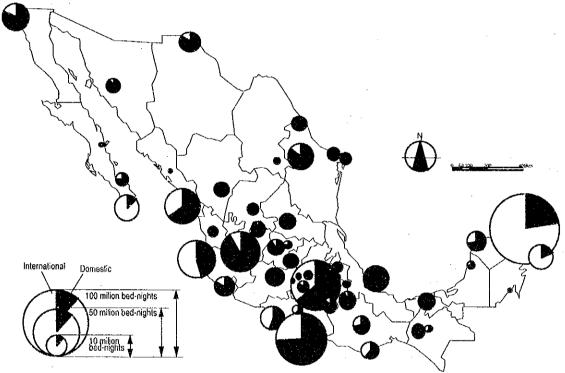


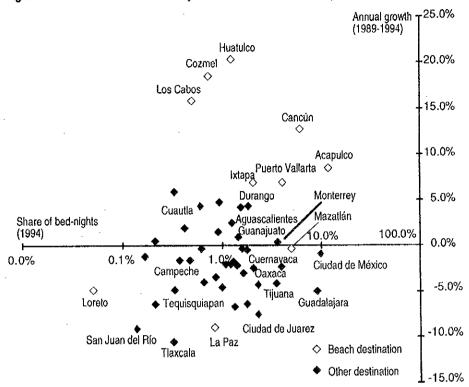
Figure A.3. 1 Geographic distribution of bed-nights in Mexico

Source: JICA study team, SECTUR

Shares of bed-nights generated by international visitors at inland cities are generally low compared with beach destinations. A few exceptions include Mexico city that is the international gateway to Mexico, Oaxaca that is the accommodation base for exploring archaeological sites in its vicinity, and the historical cities of Taxco and Guanajuato. In terms of volume of bed-nights, Guadalajara comes second to Mexico city among inland cities but the share of bed-nights generated by the international is as low as other inland cities.

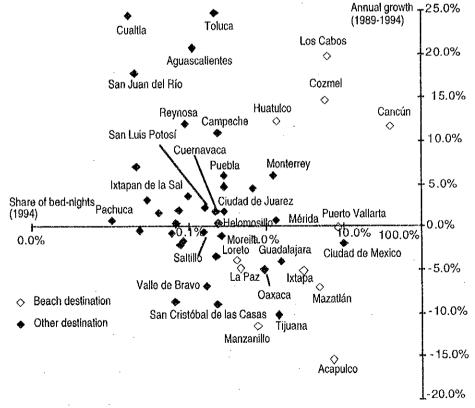
Figure A.3. 2 and Figure A.3. 3 are the result of growth rate and share analysis of beach destinations in the past 5 years. The figures show relative importance of beach destinations for the international market. However, growth rates of beach destinations are higher in the domestic market than the international, which shows an increasing preference of the domestic market for beach resort. Acapulco is the most extreme example of the trend, where domestic visitors increases in spite of international visitors.

Rate and share analysis of tourism destinations (Domestic arrivals) Figure A.3. 2



Source: JICA study team, SECTUR

Rate and share analysis of tourism destinations (International arrivals) Figure A.3. 3



Source: JICA study team, SECTUR

# A.3.2. Tourism resources and existing projects

### A.3.2.1. Number of tourism resources in the country

Tourism resources are divided into: natural resources, cultural resources, tourist attractions, and tourism facilities.

- 1) Natural resources are: beaches, sea fauna, land fauna, mountains and caves, landscape, and parks.
- 2) Cultural resources are: civil architectures, religious architectures, handicrafts, folklore, cave paintings, archeological sites, and historical sites.
- 3) Tourist attractions are: bathing resort, scuba diving, fishing, sailing, and hunting.
- 4) Tourism facilities are: airports, marinas, convention centers, golf courses, tourist hotels (5-stars and over), and specific hotels.

The characteristics of the accumulation of these tourism resources, accordingly to states, are as follows:

- 1) Natural resources -- In first place are Guerrero for beaches, Campeche for land fauna, Coahuila for landscape, and Mexico State for parks.
- 2) Cultural resources -- In first place are Mexico City for civil and religious architectures, Chiapas for handicrafts and folklore, Guerrero for cave paintings, Oaxaca for archeological sites, and Mexico City for historical sites.
- 3) Tourist attractions -- In first place are Morelos and Chiapas for bathing resort, Quintana Roo for fishing and sailing, Mexico State for camping, and Nuevo Leon for hunting
- 4) Tourism facilities -- In first place are Quintana Roo for marinas, Jalisco for convention centers, Mexico State for golf courses, Quintana Roo for tourist hotels, and Guerrero for specific hotels.

### A.3.2.2. Main tourism resources

Table A.3. 4 shows the characteristics of the main tourism resources in the country.

Mexico's tourism resources are divided into two groups: natural resources and cultural-historical resources. Natural resources can be divided into two types, according to their geographic characteristics: coastal resources and inland resources.

## a. Coastal resources

Of the thirty one states and one Federal District that make up the country, seventeen are coastal states (eleven states in the Pacific Coast, six states in the Atlantic Coast). Mexican sea waters are divided into four areas: "Sea of Cortes" (Mar de Cortes), with the Baja California Peninsula; Pacific Coast, at south of Tropic of Cancer; Gulf of Mexico, and Caribbean Sea. Beach and coast resources are very diversified, due to the differences in climate in each region which include moderate, tropical and desert zones.

#### b. Inland resources

In Mexico, there are fourteen states and one Federal District that are not by the sea. Except for the Peninsula of Yucatan, the mountain ranges of the east, west and south Sierra Madres, are near the ocean, even in coast states, for which there climate conditions are very different, depending on altitude, hence life-styles, flora and fauna, and landscape resources are highly varied.

On the other hand, cultural-historical resources can be divided three characteristic types, according to the history of the country:

# c. Pre-hispanic

Ruins of pre-Hispanic civilizations, developed in the coasts of the Gulf of Mexico and central plateau, ranging from pre-classic and classic stages to post-classic stage, according to the different stages of evolution. In general, according to the predominant cultures and the regions in which they developed, these ruins are classified as follows: Olmec / Toltec in the areas of the Gulf of Mexico, Zapotec / Mixtec in the States of Oaxaca and Guerrero, and Purepecha in the Pacific Coast areas.

# d. Maya

Ruins of the Maya civilization, which developed around Tical, in Guatemala. There are numerous ruins of the Maya civilization in Mexican territory, mainly in the State of Chiapas and in the Peninsula of Yucatan.

## e. Colonial cities

Urban, architectural and cultural styles of modern-medieval type, which dates from the epoch of the Spanish colony, since 16 century.

# A.3.2.3. Evaluation of tourism resources

In the report of the study by FONATUR-IDB, tourism attractions in each one of the states are analyzed. The evaluation is done qualitatively, with degrees of attraction from zero to ten points, assigned to each one of the twenty five items under tourism resources that exist in a state, grouped into the four large categories. (See Table A.3. 5, Table A.3. 6, Table A.3. 7)

A summary of the outcome of the analysis is given below:

- 1) The States that were evaluated as highly attractive with regard to natural resources are: Chiapas (29 points), Guerrero (26), Yucatan (24) and Baja California (23).
- 2) The States that were evaluated as highly attractive with regard to cultural resources are: Mexico City (58 points), Oaxaca (34) and Chiapas (31).
- 3) The States that were evaluated as highly attractive with in tourist attractions are: Quintana Roo (37 points), Chiapas (27) and Nuevo Leon (26).
- 4) The States that were evaluated as highly attractive with regard to tourism facilities are: Guerrero (39 points), Quintana Roo (37) and Jalisco (32).

The States evaluated as highly attractive, in general are: Quintana Roo where Cancun is located (94 points), Chiapas (92), Mexico City (89), Oaxaca, where Huatulco is located (73) and Jalisco where Puerto Vallarta is located (70). Other States include in the JICA study are Baja California Sur (Los Cabos) and Sinaloa (Mazatlan), which received only 39 and 30 points, respectively, due to the deficiencies observed in 1992 in cultural resources and in the accumulation of tourism facilities.

If the territory of Mexico is divided into ten regions, the South-east region is more attractive in natural resources and tourist attractions, and the Central region (321 points), the South-Pacific region (165), and the Central-Pacific region (160) are the regions with higher points.

If the territory is divided into three large block from north to south, the South Block has a comparative advantage with regard to natural resources, the Central Block widely predominates in cultural resources, whilst the North Block is predominant with regard to tourist attractions, and the Central Block with regard to tourism facilities. In general, the Central Block is the most favored, followed by the North, and then the South.

If the country is divided into three zones, from east to west, the States located in the Pacific Coast zone predominate with regard to natural resources, whilst the Inland

zone is the most attractive in cultural attractions. With regard to tourism facilities and attractions, the States in the Pacific Coast zone are considered to be more attractive. In general, the most attractive states are those in the Pacific Coast zone (615 points), followed by the Inland zone (550), and the states in the coasts of the Gulf and in the Caribbean (290).

# A.3.2.4. Other basic tourism items (National parks)

Table A.3. 8 presents the data about national parks in Mexico.

Table A.3. 4 Main tourism destinations and historical-cultural sites

|     | States<br>Bail Callomia                 | Regar      | Coastal areas    | hiand areas<br>Truana             | Nesoam                           | arcan culures            | Co                                    | Conial cities         |
|-----|---|------------|------------------|-----------------------------------|----------------------------------|--------------------------|---------------------------------------|-----------------------|
| ı   | Baja Calforda                           | '          |                  | Mexical                           | ·                                |                          | i                                     |                       |
| :   | Baja Çaldornia Sur                      | į          | Lorelo<br>La Paz | <u>.</u>                          | :                                |                          | [Cape Missions]<br>Loreto             | Ensenada da Palmas    |
| ;   |   | <b>↓</b>   | Los Cabos        | ]                                 | ·                                |                          | La Paz                                | Santiago              |
|     | Soriora                                 | "          | -                | Hermosilo<br>Gramas               | i                                |                          | 1                                     |                       |
| Ì   | Sinalos                                 | 1          | Wazallan         | ; Gueymes                         | !                                |                          | Alartios                              |                       |
|     | Chhushua                                | BI I       |                  | ) Cruded Juarez                   | .[777]                           |                          |                                       |                       |
| i   |   |            |                  | i -                               | Paquine                          |                          | Californ                              |                       |
|     | Chahuila                                | 11         |                  | Satillo                           | _                                |                          | Sattilo                               |                       |
| -   | Durango<br>Nuevo Leon                   | - li<br>IV |                  | Durango<br>Monterrey              | - <del> </del>                   |                          | :                                     |                       |
|     | Tamauspas                               | 1 1        |                  | Nuevo Laredo                      |                                  |                          |                                       | v <b>.</b>            |
|     | Танхофа                                 | 1 " 1      |                  | Reynosa                           |                                  |                          | İ                                     |                       |
|     |   |            |                  | Matamoros                         |                                  |                          |                                       |                       |
|     | Zacalecas                               | - V        |                  | Zacatecas                         |                                  |                          | Zecalecas<br>Aquascalientes           |                       |
|     | Aquascarientes<br>San Luis Potosi       | - V        |                  | Aguascai antes<br>San Luis Polosi | [Totonac]                        |                          | San Luis Potosi                       |                       |
| •   |   | '          |                  | 1                                 | Tamuin<br>Tantoc                 |                          |                                       |                       |
| 3   | Nayarit                                 | VΙ         |                  | Teoic                             | [777]                            |                          | !                                     |                       |
| _   |   |            |                  |                                   | btlandsl Ro                      |                          | 0                                     | Tonala                |
| 4   | Jalsoo                                  | VI .       | Puerto Vallaria  | Guadalara                         |                                  |                          | Guadalajara<br>Lagos de Moreno        | Chapeta               |
|     |   | 1 '        |                  | 1                                 |                                  |                          | Taquepaque                            | o apoc                |
| 5   | Colima                                  | VI         | Manzanilo        |                                   |                                  |                          | · · · · · · · · · · · · · · · · · · · |                       |
|     | Michoacan                               | ٧i         |                  | Moreta                            | [Purepecha]                      |                          | Moreta                                |                       |
|     |   |            |                  | •                                 | Tzintzuolzan<br>Tingambalo       |                          | Palzcuaro<br>Uruayan                  |                       |
| -   | Granniert                               | VII        |                  | Guarajtalo                        | respiration 0                    |                          | Deriores Hidalgo                      | Tequisquapan          |
| ś   | Guanajuato                              | "          |                  | GUSI GINEV                        | ·<br>                            |                          | Guarajua o                            |                       |
| 8   | Queretaro                               | Vit        |                  | Queretaro                         |                                  |                          | Queretaro                             |                       |
| •   |   |            | İ                | San Juan del Rio                  | 1                                |                          | San Juan del Rio                      |                       |
| -   |   | 100        |                  | Teguisquapan<br>Padasa            | [Totonac]                        |                          | San Migusl de Allende                 |                       |
| 9   | Hidalgo                                 | γü         |                  | rmantd                            | [retenac≱<br> Tula               |                          |                                       |                       |
| 20  | Mexico                                  | VII        |                  | Toiuca                            | (Tectihuscan-Aztec)              |                          | El Ora                                | Terrorigo             |
| . • |   | 1          |                  | I                                 | Teothuacan                       |                          | k a irako                             | Valle da Bravo        |
|     | ]                                       |            |                  | i                                 | Melineto                         |                          | Totuca<br>Isrtapan de La Sal          |                       |
| 21  | Distrito Federal                        | Vii        |                  | Distrito Federal                  | btapantongo<br>[Aztec]           |                          | Cutad da Mexico                       |                       |
| . 1 | Custodo reporte                         | ""         |                  | (Mexico City)                     | Tiate/olco                       | Guicuitos                | 1                                     |                       |
|     | <u></u>                                 | L          | ļ                |                                   | Тетрю Мауог                      | Tenochtidan              |                                       |                       |
| 22  | Morelos                                 | AB         |                  | Cuemavaca                         | 1                                |                          | Cuerravaca<br>Terrestian              |                       |
|     | 1                                       |            | 1                | Cuanta                            | !                                |                          | Tepoztian                             |                       |
| 20  | - Naxcala                               | - Vil      |                  | V.M. del Moreios<br>Tiaxcala      | [Aziec]                          |                          | Huarrant'a                            | Aliihuelzia           |
| د ع | rick Colo                               | ""         |                  | · I MANUAL I                      | Cacaxta                          |                          | Tlaxca'a                              | Tepeyance             |
|     | i                                       |            | !                | 1                                 | Occidence                        |                          | Taxco                                 | •                     |
|     | <del> </del>                            |            |                  | <del></del>                       | Tizalian                         |                          | Santa Ana Chautempan                  |                       |
| 24  | Puebla                                  | VII.       |                  | Pueble                            | {Axtec?]<br>Chol/a               |                          | Cholua<br>San Pedro Choluta           | Puebla<br>Huejolzingo |
|     | i.                                      | ì          |                  | İ                                 | - OLDON                          |                          | San Andres Cholula                    | Tehuacan              |
| 25  | Veracruz                                | Viii       | Vəracruz         | !                                 | [Ormec]                          | (Totonac)                | Antigua                               | Xalapa                |
|     |   | 1          |                  | j                                 | Tres Zapoles                     | ElTaja                   | Coaleges                              | Corocha               |
|     | 1                                       | i          | I                | i                                 | San Loranzo                      | Cempoals<br>Las Higueras | Tlacolalcan<br>Veracruz               |                       |
|     |   | ]          | 1                | 1                                 |                                  | Zapotal                  | 10:00:00                              |                       |
|     |   | 1          |                  | i                                 |                                  | Zemposla                 |                                       |                       |
| 26  | <b>G</b> ue:тело                        | - IX       | Istapa           | Taxco                             | [Aztec]                          |                          | Taxco                                 |                       |
|     | İ                                       |            | Acapulco         | ⊐                                 | Juntahuata                       |                          | į                                     |                       |
| -   | Osxaca                                  | +          | Harite           | Cavaca                            | Oxtolitiza<br>  (Zapotec-Mixtec] |                          | Oexaca                                |                       |
| 21  | USXBOR                                  | IX         | Husiuico         | - Junear                          | Monte Aban                       | Zeadvia                  | Consta                                |                       |
|     | Į.                                      |            | ]                | 1                                 | ] Mitla                          | Dainz                    | 1                                     |                       |
|     | <u> </u>                                |            | 1                | l                                 | Yagul                            | Land Teez                | 1                                     |                       |
|     |   |            |                  | !                                 | Huitzo                           |                          |                                       |                       |
| 2   | Tabasco                                 | ·          | <b> </b>         | V-Tahermosa                       | Suchigutengo<br>[Maya]           | [Ormec]                  | <del></del>                           |                       |
| ۱ > | 1 | ^          |                  | 1                                 | Maipacito*                       | La Venta*                | :                                     |                       |
|     | 1                                       | 1          |                  | 1                                 | Maipacito*<br>  Pomoma*          | Comalcatco*              |                                       |                       |
| _   |   | _          |                  |                                   | Reforma*                         |                          |                                       |                       |
| 2   | Chlapas                                 | ×          |                  | Tuxtia Gutierrez                  | : (Maya)<br>  Tenam Puerte*      | Palenque                 | Comitan<br>Chapa de Corzo             |                       |
|     | 1                                       |            |                  | i                                 | Chinkultic'                      | Tonina                   | San Cristobal da Las Ca               | 2621                  |
|     |   | ļ          |                  |                                   | Junchavin*                       | Yaxchilan                | Tuxtla Gutierrez                      |                       |
| ٠   |   |            |                  |                                   |                                  | <u>Sonampak</u>          |                                       |                       |
| 3   | Campethe                                | Х          |                  | Campedie                          | (Maya)<br>Becan'                 | Balaniui*                | Campecha                              |                       |
|     | 1                                       | - [        | 1                |                                   | Xcohu*                           | Nadzacaan*               | ļ                                     |                       |
|     | i                                       | ļ          | 1                | 1                                 | Hormiguero'                      | Rio Bac'                 | 1                                     |                       |
|     | 1                                       |            | 1                | 1                                 | Cricama'                         | Ecizna                   | 1                                     |                       |
|     |   |            | <u> </u>         |                                   | Katakmui*                        | Ozibahotac .             |                                       |                       |
| 3   | 1 Yucatan                               | X          | İ                | Merida                            | [Maya]<br>Uxnar                  | Ruinas de Ake            | izarral<br>Merida                     |                       |
|     | İ                                       |            |                  |                                   | Labrah*                          | Chacmultin               | .Valladolid                           |                       |
|     | 1                                       |            | 1                | !                                 | Dzib4chaltun*                    | Ozu'a                    | :                                     |                       |
|     |   | 1          |                  | i                                 | lzamar'                          | Molekin                  | :                                     |                       |
|     | 1                                       |            |                  |                                   | Chichen itza                     | Sodzil                   |                                       |                       |
| ,   | 2 Quintana Roo                          | X          | Candun           | <del> </del>                      | (Maya)                           | - San Gervasio           |                                       |                       |
| J   | C VURNER IN THUO                        | ^          | Cozumel          | _                                 | italagura"                       | Tarxan                   |                                       |                       |
|     | <b>!</b>                                | .          | 344              | 1                                 | Chchan-Ha"                       | Xcarel                   | :                                     |                       |
|     | 1                                       |            | 1                | !                                 | Chaochoten'                      | XeNa                     | :                                     |                       |
|     | :                                       |            |                  |                                   | Cobe                             | Piaya del Carman         | ı                                     |                       |
|     | i                                       |            |                  | :                                 | CD.                              |                          | i                                     |                       |
|     |   |            |                  | :                                 | B Rey<br>Yulun                   | Radola                   |                                       |                       |

Table A.3. 5 Inventory of tourism resources by states

|              |   |       |                   |              |                           |            |              |              |          |                                   |              |            |              |          |              |              |                        |        |              |              |              |                             |                    |                |   | ļ                                 | ĺ                                     | (unit        | (unit: No. of resources | resol    | rces  | - 1 |
|--------------|---|-------|-------------------|--------------|---------------------------|------------|--------------|--------------|----------|-----------------------------------|--------------|------------|--------------|----------|--------------|--------------|------------------------|--------|--------------|--------------|--------------|-----------------------------|--------------------|----------------|---|-----------------------------------|---------------------------------------|--------------|-------------------------|----------|-------|-----|
|              |   |       | L                 | Natiral      | 9                         | rosouros   | Va C         |              |          | Cultural                          |              | resource   | Ses          | :        | _            | Tour         | Tourist attractions    | tracti | Suo          |              |              | Ē                           | Tourist facilities | acilitie       | es  |                                   |                                       |              | Total                   |          | أ     |     |
| -,           | States                                    | å     | ž                 | N            |                           |            | ╌            | 92           | 5        | 8                                 |              | 2          | 10           | ) CZ     | 7 A1         | 1 A2         | A3                     | A4     | A5           | A6           | ū            | F2 F                        | 13                 | <u>F4</u>      | -   | 9                                 |                                       | O            | ∢                       | ц        | Total | - 1 |
| -            | Baia California                           | -     |                   |              |                           |            | ſ            | Ø            | 0        | 9                                 | -            | 0          |              |          | 0            | -            | 9                      | ო      | 7-           | <del>-</del> | C)           | œ                           | N                  | 9              | 0   | 6                                 | <u>6</u>                              | 5            | 전                       | 52       | 8     |     |
| (1           | Baja California Sur                       | -     | 4                 | ٧-           | 0                         | 0          | -            | 0            | 0        | т-                                | т-           | O          |              | 0        | 0            |              | -                      | -      | Ø            | 0            | ო            | 0                           | -                  | Q              | ω   | 0                                 | မှ                                    | Ø            | ഹ                       | 24       | 37    |     |
| n            | Sonora                                    | ==    | ო                 | ~            | 0                         | Q          | 0            | ·-           | ν-       | 4                                 | 0            | œ          | 0            | 0        | 0            |              | Υ-                     | 4      | 4            | 4            | 4            | 5                           | Q                  | ന              | <b>,</b>  | 0                                 | ß                                     | ಣ            | 4                       | 83       | 8     |     |
| 4            |   | =     | φ                 | 0            | 0                         | 0          | 0            | 0            | -        | 7                                 | 0            | 0          | 0            | 0        | -            | 0            | C)                     | 0      | -            | 0            | ო            | 0                           | 2                  | 4              | σο  | 0                                 | 9                                     | æ            | ო                       | S<br>S   | 37    |     |
| 'n           | Chihuahua                                 | =     | O                 | 0            | Ç                         | ന          | ເດ           | <del>-</del> | C)       | Ø                                 | 0            | N          | ന            | 2        |              | 0            | -                      | Ø      | 0            | ო            | બ            | 0                           | ო                  | က              | ო   | 0                                 | თ                                     | 24           | င္                      | Ξ        | 5     |     |
| <u>پر</u>    | Coahuila                                  | Ξ     | 0                 | ဝ            | 0                         | 0          | 24           | 0            | Ø        | ന                                 | -            | C)         | 0            | ď        |              | 0            | ო                      | 0      | 0            | Ø            | Ø            | 0                           | 4                  | 4              | 4   | 0                                 | 24                                    | 16           | 7                       | 4        | 6     |     |
| ^            | Durango                                   | =     | 0                 | 0            | 0                         | o          | 57           | -            | •        | ro                                | თ            | ω          | 0            | ო        | 0            | 3            | T-                     | 0      | <del>,</del> | N            | <del>-</del> | 0                           | •                  | Ŋ              | 0   | 0                                 | <u>e</u>                              | <del>6</del> | ۲-                      | 4        | 4     |     |
| 60           | Nuevo Leon                                | ≥     | 0                 | 0            | 0                         | 0          | 5            | ~            | 0        | 4                                 | 4            | ഗ          | 0            | <u>ص</u> | <u>~</u>     | 0<br>6       | ဖ                      | Ø      | 0            | 7            | γ-           | 0                           | 4                  | φ              | œ   | 0                                 | 9                                     | 8            | 24                      | 9        | 8     |     |
| _ <u>_</u> _ | Tamaulioas                                | 2     | ~                 | 0            | 0                         | N          | 9            | o            | 0        | 7                                 | ო            | ιΩ         | Ø            | _        | <del>-</del> | 0            | ω                      | ო      | •            | ო            | นก           | 0                           | Q                  | œ              | <b></b>   | 0                                 | 4                                     | 6            | 5                       | 9        | 8     |     |
| <u> </u>     | Zacatecas                                 | >     | 0                 | O            | 0                         | (1)        | ო            | Ø            | ۲        | თ                                 | Ø            | C)         | ო            | ო        |              | 0            | 0                      | 0      | ٥            | ო            | +-           | 0                           | 0                  | ო              | -   | 0                                 | œ                                     | 27           | ĸ                       | 7        | 47    |     |
|              | Acuascalientes                            | >     | c                 | C            | C                         | c          | Ψ-           | 1-           | œ        | Ŕ                                 | <b>,</b>     | <b>F</b> - | 0            | 0        | ر<br>ص       | 0            | 0                      | 0      | 0            | 0            | ,-           | 0                           | ₩.                 | Ø              | ო   | 0                                 | N                                     | 17           | 0                       | 7        | 28    |     |
| •            | San Luis Potosi                           | >     | ) C               | o            | 0                         | 0          | Ø            | -            | •        | ۍ ٠                               | 4            | 0          | · N          | 0        |              | 0            | -                      | 0      | 0            | 0            | C/I          | 0                           | ß                  | ٥ı             | 0   | ٥                                 | 2                                     | 7            | თ                       | σ        | 31    |     |
| _            | Navarit                                   | >     | ~ ~               | 0            | 0                         | N          | 4            | 0            | 0        | Ŋ                                 | 0            | 4          | 8            | n        | 0            | 0            | 0                      | 0      | 0            | N            | -            | o<br>o                      | 0                  | ပ              | 0   | 0                                 | œ                                     | 14           | 01                      | 9        | 8     |     |
|              | Jaffeco                                   | >     | i ro              |              | 0                         | T          | ω            | 0            | 4        | 22                                | 4            | ဖ          | 7            | ر<br>در  | 0            | رب<br>س      | ഗ                      | N      | 0            | 0            | Ø            | Ø                           | 9                  | Ţ.             | 8   | _                                 | 5                                     | 33           | ∞                       | 99       | 128   |     |
| _            | Colima                                    | >     | ო                 | C            | 0                         | <b>-</b> - | 0            | 0            | 0        | ന                                 | ო            | 0          | <b></b> -    | ব        | <del>-</del> | 0            | _                      | Ö      | 0            | 0            | Ø            | 0                           | 0                  | <b>C</b> 1     | Ø   | φ                                 | 4                                     | 52           | -                       | 4        | 3     |     |
|              | Michoacan                                 | >     | , 4-              | 0            | 0                         |            | ٧-           | Ø            | 9        | 92                                | ÇŲ.          | 0          | ₹            |          | Ω.           | 3            | 0                      | 0      | 0            | 0            | ო            | ¢                           | 4                  | N              | Ø   | -                                 | သ                                     | 29           | ო                       | 7        | 73    |     |
|              | Guanajuato                                | 5     | . 0               | 0            | 0                         | . ო        | ß            | 0            | Ø        | 22                                | N            | N          | ო            | C/       | N<br>N       | 0            | 0                      | 0      | 0            | 0            | -            | 0                           | 9                  | တ              | 8   | 0                                 | ထ                                     | 88           | 63                      | <b>∞</b> | 99    |     |
|              | Overetaro                                 | 5     | · C               | C            | c                         | -          | Ø            | 0            | 0        | 4                                 | 7            | œ          |              |          | 0            | 0            | 0                      | 0      | 0            | 4            | -            | 0                           | Ø                  | Ŋ              | -   | 7                                 | ო                                     | છ            | 4                       | 9        | 54    |     |
|              | Hidaloo                                   | 5     | 0                 | 0            | 0                         | ෆ          | 6            | 0            | -        | 17                                | 4            | 4          | m            | ဖ        | 6            | ဝ            | 0                      |        | <del>-</del> | 0            | -            | o                           |                    | •              | 0   | 0                                 | 9                                     | 32           | 4                       | ო        | 28    |     |
|              | Mexico                                    | 5     | 0                 | 0            | 0                         | ო          | 4            | ເນ           | ო        | ន                                 | 4            | Q          | ო            | ທ        | 4            | 0            | C)                     | 0      | 9            | 0            | _            | 0                           | 4                  | 4              | 4   | 0                                 | 5                                     | 44           | ŭ                       | g        | 92    |     |
|              | Distrito Federal                          | 5     | 0                 | 0            | 0                         | 0          | Ŋ            | ω,           | 55       | 77                                | ន            | 27         | 0            | 9        | 0            | 0            | -                      | Ø      | 0            | 0            | -            | 0                           | 5                  | 4              | ဗ္ဗ   | 7                                 | ထ                                     | 250          | ო                       | 62       | 323   |     |
|              | Morelos                                   | 5     | 0                 | 0            | O                         | -          | -            | 4            | 04       | 7                                 | 0            | 0          | <b>,</b> -   | О        | 1            | ۳.           | 0                      | -      | 0            | 0            | 0            | 0                           | α                  | ω              | Ø   | 0                                 | 9                                     | 1,           | <b>τ</b>                | 유        | 46    |     |
|              | Tlaxcala                                  | 5     | • 0               | 0            | 0                         |            | φ            | 0            | 0        | <u>ب</u>                          | က            | -          | · -          | ~ ~1     | -0           | 0            | 0                      | -      | 0            | 0            | ┯-           | 0                           | <b>-</b> -         | 0              | <b></b> -   | •                                 | ۲~                                    | ଷ            | -                       | 6        | 3     |     |
|              | Puebia                                    | Ē     | 0                 | 0            | 0                         | 0          | Ŋ            | 0            | Ø        | 9                                 | 0            | ო          | 0            | 4        | 2            | 0            | 0                      | 0      |              | 0            | Ø            | 0                           | 4                  | 4              | ល   | 0                                 | ιΩ                                    | R            | <b>~</b> -              | <u>ਨ</u> | 4     |     |
| 25           | 2   | Ξ     | ა                 | -            | 0                         | 0          | ო            | N            | 4        | <u>ლ</u>                          | Ø            | -          | 0            | ς,       | <u>ا</u>     | -            | 0                      | Ø      | 0            | 0            | ო            | -                           | O)                 | ^              | 4   | 0                                 | Ξ                                     | 75           | ო                       | 17       | 22    |     |
|              | Guerrero                                  | ×     | ω                 | -            | 0                         | œ          | ₹            | _            | ဖ        | ιΩ                                | -            | Q          | œ            | -        | 2            | رب<br>د      | 7-                     | Ø      | 0            | 0            | N            | 4                           | 2                  | 00             | 33  | 8                                 | 6                                     | 83           | 9                       | 99       | 145   |     |
| 27 (         | Oaxaca                                    | ×     | ო                 | 0            | 0                         | ო          | ທ            | 0            | Ø        | 9                                 | ო            | 5          | <sub>ا</sub> | 2        | C)           | <del>ب</del> | -                      | 0      | 0            | 4            | ო            | 0                           | <b>-</b>           | ന              | ო   | N                                 | 5                                     | S            | Φ                       | Ç!       | 86    |     |
|              |   | ×     | -                 | 0            | 0                         |            | α            | Ø            |          | Ø                                 | <b></b>      | 4          | -            | ທ        | 0            | 0            | 0                      | O      | 0            | 0            | τ-           | 0                           | C)                 | -              | <b>-</b>  | 0                                 | 9                                     | 5            | 0                       | ഹ        | 8     |     |
| 8            | Chiapas                                   | ×     | ဖ                 | 0            | 0                         | ო          | 0            | 4            | 22       | 23                                | 36           | 86         | ო            | ٧.       | <del>-</del> | о<br>-       | <b>ω</b>               | ග      | -            | 0            | c)           | 0                           | <del></del>        | -              | -   | 0                                 | <u>ლ</u>                              | 176          | 8                       | S        | 83    |     |
| 30           | Campeche                                  | ×     | Ø                 | 0            | <u>1</u>                  | ₩.         | <del>-</del> | , <u>-</u>   | 8        | ო                                 | ┯-           | 0          | _            | ø        | 0            | 0            | 4                      | Ø      | 0            | 0            | N            | 0                           | <b></b> -          | <del>, -</del> | 0   | 0                                 | 8                                     | ŧ,           | ထ                       | 4        | 43    |     |
| 8            | Yucatan                                   | ×     | 4                 | ო            | -                         |            | Φ            | 0            | 4        | 17                                | 0            | 0          | -            | α)       | -            | 0            | 0                      | 0      | 0            | 0            | <b>*</b> -   | ო                           | ო                  | 0              | 01  | φ                                 | 6                                     | <del>.</del> | 0                       | Ξ        | ξ     |     |
| 32 (2        | Quintana Roo                              | ×     | H                 | +            | ۹                         | 0          | 0            | 7-           | 9        | 4                                 |              |            |              | 7        | 2            | 2            | 9                      | 즥      | 9            | 7            | 73           | 4                           | _                  | 0              | E   | 0                                 | 6                                     | 뒤            | 33                      | 8        | 5     |     |
| i I          | Total                                     |       | 63                | 13           | 14                        | 45.1       | 150          | 77           | 197      | 414                               | 128 1        | 197 4      | 45 115       | 15 50    | 69           | 9            | 9                      | 4      | 뭐            | 98           | 5            | 54                          | 113                | 128 2          | 227   | 님                                 | 322                                   | 1146         | 243                     | 999      | 237   | - 1 |
| Note:        |   |       | N1: Beach         | 3eac         | - <del>⊊</del>            |            |              |              |          | Civil architecture                | rchite       | cture      |              |          | A.           |              | Bathing                |        |              | ٠ ١          | -            | Airport                     |                    | i tei          | 4   |                                   |                                       |              |                         |          |       |     |
|              |   |       |                   | že<br>Š      | Marine rau                | e :        |              | - (          | _        | Heligious architecture            | ies ar       | ě          | äge          |          | į            |              | 5 1                    |        |              |              | - ~          | יאמונים<br>אמאלים<br>אמאלים |                    | , 0            | ֓֞֜֜֜֜֝֜֜֜֝֓֜֓֓֓֓֜֜֜֜֜֓֓֓֓֓֓֓֓֜֜֜֜֓֓֓֓֓֜֜֜֓֓֡֓֡֓֜֡֓֓֡֓֡֡֡֓֜֡֡֓֜֡֡֡֡֡֡ | oit t                             | Convention center (India): 2000 seats | (atea        |                         |          |       |     |
|              |   |       | 2 A<br>2 A<br>2 A | Jana<br>Jana | Land fauna<br>Mountain at | and c      | nd cave      | <i>-</i>     | 3 5      | Artisan<br>Folklore               | _ @          |            |              |          | ? ¥          |              | risriing<br>Navigation | ē      |              | - 14         | . 4<br>. O   | Golf course                 | Urse               |                | <u>.</u>  |                                   | 2                                     | 7            |                         |          |       |     |
|              |   |       |                   | Scenery      | ĕΡ                        |            |              | ٠,           | ن<br>زور | Saver                             | ave painting | Ģ          |              |          | A5           |              | Camping                | U      |              |              | •            | ourisi                      | hote               | l (i pc        | int 2   | Tourist hotel (1point: 200 rooms) | oms)                                  |              |                         |          |       |     |
|              |   |       |                   | Park         |                           |            |              | ,            |          | Archeological                     | Sogic        | al site    | rts.         |          | A6           |              | Hunting                | ,      |              | ***          | F6:          | pecie                       | al hote            | Ę              | oint: {   | Special hotel (1point: 50 rooms)  | Sms)                                  |              |                         |          |       |     |
|              |   |       |                   |              |                           |            |              | _            | C7: 1    | Historical site                   | sai sit      | ø          |              |          |              |              |                        |        |              |              |              |                             |                    |                |   |                                   |                                       |              |                         |          |       |     |
| Sour         | Source: FONATUR-IDB report; p.A3-8/14 (An | repoi | rt, p.A           | (3-8)        | 74 (4                     | \nalis     | sis de       | atra         | totivic  | ialisis de atractividad turistica | istica       | _          |              |          |              |              |                        |        |              |              |              |                             |                    |                |   |                                   |                                       |              |                         |          |       |     |
|              |   |       |                   |              |                           |            |              |              |          |                                   |              |            |              |          |              |              |                        |        |              |              |              |                             |                    |                |   |                                   |                                       |              |                         |          |       |     |

Table A.3. 6 Evaluation of tourist attractiveness by states

(unit: Evaluation points)

|                       |                  |               |               |            |               |            |                |            |           |            |                    |        |               |          |            |                     |               |               | -               |              |            |          | ١                  | }              |            | 1     | 1        | ļ        | ļ        |
|-----------------------|------------------|---------------|---------------|------------|---------------|------------|----------------|------------|-----------|------------|--------------------|--------|---------------|----------|------------|---------------------|---------------|---------------|-----------------|--------------|------------|----------|--------------------|----------------|------------|-------|----------|----------|----------|
|                       | -                |               |               | A Charles  | 1000          | A Charles  | -              |            |           | Outtue     | Cultural resources | urces  |               |          |            | Tourist attractions | tattra        | gions         |                 |              | ē          | inst ta  | Tourist facilities | -              |            | 1     | - 1      |          | ĺ        |
| į                     |                  |               | 9             | 200        | 2 2           | NE         | 9              | 0          | 20        | 2          | 55                 | 8      | 12            | ¥        | A2         | A3 A                | AdA           | A5 A6         | F 8             | 27           | £          | F4       | F.5                | <u>۔</u><br>92 | O 1        | ⋖     | <u>г</u> | Total    | <u> </u> |
| States                | 5  <br>5         |               |               | _          | —:            |            |                | ٧,         |           | 극 .        | <b>⊣</b>           |        | -             | -        |            | κc                  | ်<br>  က      | į             | 0               | 3            | a          | 6        | -                  | ю<br>.ч        | 23         | 7     | 8        | 91       | 99       |
| Baja California       |                  | N             | 9             | 0 (        | CV (          | റ 1        | <del>3</del> ( | <b>5</b>   | v +       | - <b>-</b> | , ,                | · c    | ) С           | · ·      | , L7       | 1~                  | 1 4           |               |                 | 0            | -          | ហ        | 64                 | 60             | 6          | -     | 1 17     |          | 33       |
| Taria California Star |                  | ഹ             | eo ·          | 0          | 0 (           | ،          | <b>&gt;</b> (  | <b>.</b>   | - 0       | - (        | , ,                |        | •             | , c      | ı ın       | -                   | ო             | 7             | 9               | 6            | -          | ო        | -                  | 0              | φ.         | 1 22  | 2 21     |          | 63       |
| Sonora                |                  | প             | n             | 0          | 0             | <b>o</b> . | N ·            | - ,        | u d       | > 0        | , ,                |        | · c           |          | , c        | ۰ ۵                 |               | N             |                 | 0            | c)         | ហ        | N                  | 0              | 7          | 4     | 4        | S        | 30       |
| Strates.              | =                | ۲-            | Φ .           | 0          | 0             | 0 (        | 0 0            | ,- v       | y) +      | <b>5</b> 6 | , <sub>4</sub>     | ט כ    | ^ C           | > 4      | ) C        | i                   | , Q           | . 0           | 4               | 0            | Ø          | 0        | -                  | 0              | 8          | 7     | _        | ø        | 42       |
| Chíhuahua             | Ξ                | 0             | ο .           | 0          | 4 (           | N S        | N .            | - ,        | - ,       | > •        |                    |        | ٠ .           | ۰ ۵      | , c        | · m                 | . 0           | 0             | · ·             | 3            | ო          | o        | -                  | 0              | 0          | ဖ     | σ        | 7        | 31       |
| Coahulla              | Ξ                | 0             | 0             | 0          | 0             | 0          | <b>&gt;</b>    | -          |           | - (        | - (                |        | 2 (           |          | , c        | , <del>-</del>      |               |               | · c.            | 4            | -          | o        | -                  | 0              | 7          | 0     | .,<br>Ф  | e        | 59       |
| Durango               | Ē                | 0             | 0             | 0          | 0             | ú          | N              | <b>-</b> - | -         | N (        | ກ (                | ו מ    |               | ი ი<br>  | <b>-</b>   | - u                 | ه د           | 1 0           |                 |              | · (7)      | 0        | Ŋ                  | 0              | 8          | 6     | ဖွ       | 9        | 59       |
| Nuevo Leon            | 2                | 0             | Ó             | O          | Ó             | ဖ          | Ω.             | 0          | OI.       | 7          | ro .               |        | <b>&gt;</b> ( |          | <b>5</b> ( | 0 0                 | u c           |               | > <             |              |            | e?       | -                  | 0              | 10         | 6     | ٧.       | ξ.       | 55       |
| Tamaulipas            | ≥                | ო             | 0             | 0          | က             | 4          | 0              | 0          | ო         | ო          | <b>-</b><br>₹      | -      | Cζ            |          | o ·        | × •                 | n (           | N G           | 7 .             | ,            | - c        | > <      | •                  |                |            | α     | ٠        | 4        | 28       |
| Zacatecas             | >                | 0             | 0             | 0          | 4             | Ø          | 4              | -          | •         | -          | -                  | 8      | ·-            |          | 0          | 0                   | o (           | <b>-</b>      | a. (            | - ,          | <b>u</b> • | ) e      |                    | , c            | . "        | · ^-  |          |          | 9        |
| Aguascatientes        | >                | 0             | 0             |            | 0             | •          | Ø              | -          | -         | <b>-</b> - | -<br>-             |        | ო -           |          | 0 1        | ۰ ،                 | 0 (           | ၁ (           | 5 0             | - 0          | - ๙        | , e      |                    | ) C            | <b>ω</b>   |       |          | . 0      | 54       |
| San Luis Potosi       | >                | 0             | 0             | 0          | ო             | ۲          | (7)            | -          | ۲-        | 8          |                    |        |               |          |            | - (                 | <b>&gt;</b> ( | <b>&gt;</b> ( | > 6             | ) t          | ) C        | ) c      | . с                | · c            | 000        | . 6   | ო        | 00       | 25       |
| 3 Nayarit             | >                | ເວ            | ٥             | 0          | O             | Ø          | 0              | 0          | ~         | 0          | ol .               | e<br>0 |               |          |            | 0                   | <b>&gt;</b>   | <b>o</b> (    |                 |              | 9          | ,        | <b>9</b>           | , +            | , <u>r</u> | , ,   |          | 30       | 70       |
| posier.               | 5                | ဖ             | ო             | 0          | Ø             | 4          | 0              | 1-         | ო         | Ø          | ო                  | 0      | 0             |          |            | m                   | N             | ۰ ۵           |                 |              |            | <u> </u> | · •                | • 0            | <u>.</u>   | - α   |          | 1 4      | 6.0      |
| 5 Colima              | 5                | ঝ             | 0             | 0          | Ø             | 0          | ō              | 0          | -         | Ø          | 0                  | 0      |               |          | _          | τ                   | 0             | 0             | 5               |              | ~ 0        | n c      | - •                | <b>1</b> •     | , 0        | > 5   | . (*     | c        | 36       |
| 6 Michoacan           | >                | Ø             | 0             | 0          | 63            | -          | 4              | N          | თ         | S          | 0                  | 0      | (3)           | <u>ო</u> | 0          | 0                   | 0             | 0             | <u> </u>        | י כ          |            | ، د      | ٠,                 |                |            | 1 2   |          |          | α        |
| Guanaiuato            | =                | 0             | 0             | 0          | 4             | Ø          | -0             | -          | ഗ         | <b>-</b> - | ~                  | 0      | CI<br>CI      | ζ.       | 0          | 0                   | 0             | 0             | 0               | o<br>-       | 4          | Ω.       | -                  | (              | ۰ ۵        | 2 ;   | ٠,       | . :      | ) t      |
| Outerstaro            | 5                | C             | 0             | 0          | 2             | -          | 0              | 0          | Ø         | ო          | ø                  | 0      | 2             | 0        | 0          | 0                   | 0             | 0             | <u>σ</u>        | -            | 0          | ιO       | -                  | N.             |            | -     | o<br>o   |          | - i      |
|                       | 5                | ) C           | · c           |            | 1 4           | ល          | O              | -          | Ø         | Ø          | 61                 | 0 5    | 0             | 3        | 0          | 0                   | 0             | N             | 0               | <del>ر</del> | -          | 0        | ٥                  | 0              | თ          | Ç!    | ις.      | N        | 80       |
|                       | 5                | , ,           | · c           | , (        | . 4           | • •        | C              | -          | ო         | 8          | τ-                 | 0      | 4             |          | 0          | 4                   | 0             | 9             | 0               | -            | eo         | თ        | -                  | 0              | 9          | i.    | 7        | တ        | 26       |
|                       | 5 5              | <b>&gt;</b> ( | <b>O</b>      | > <        | † (           | 1 0        | -              | Ç          | , ç       | ۰<br>-     |                    |        | 6             | 0        | 0          | 7                   | 8             | 0             | _ 6             | ۰,           | 7          | ო        | 7                  | 7              | œ          | 58    | 60       | 50       | 83       |
|                       | =                | <b>ə</b> (    | <b>5</b> (    | <b>5</b> ( | <b>&gt;</b> ( | V T        | 0 0            | <u> </u>   | <u> -</u> | 2 6        |                    |        |               |          |            | 0                   | *             | 0             | 0               | 0            | - 61       | ര        | **                 |                | Ξ          | 4.    | 16       | 7        | 48       |
|                       | 5                | 0 0           | <b>&gt;</b> ( | <b>5</b> 6 | N C           | - ¢        | 0 0            | - <        | - 0       | , c        |                    |        |               |          |            | 0                   | 7-            | 0             | 0               | -            | -          | 0        | -                  | 0              | ις         | ^     | -        | en.      | 9        |
|                       | 5 5              | > 1           | > 6           |            | 4 (           |            | 0 0            | ) r        | , 0       | ۰ ۱        |                    |        |               |          | 0          | 0                   | 0             | 0             | 0               | 0            | e<br>-     | ო        | -                  | 0              | (12        | 7     |          | 0        | 22       |
|                       |                  | <b>5</b> (    | ) C           | <b>3</b> 0 | ) C           | 4 0        | ÷ <            | - +        | ı v       | · -        | <b>,</b>           | _      |               | 2        |            | 0                   | Ø             | 0             | 0               | ιν<br>Γ      | 8          | ις.      | -                  | -              | ស៊         | ტ     | ^        | 2        | 46       |
|                       | <u> </u>         | 0 9           |               |            | ,             |            | rc             |            | ; +       |            |                    | ç      |               | 0        | r.         | -                   | Q             | 0             | ö               | <u>ო</u>     | ~          | 10       | တ                  | 2              | 56         | 17    | 0        | 39       | 92       |
| 6 Selection           | <u>.</u><br>2003 | 2 1           |               |            | 5 2           | ٠ ،        | J 🔻            | - 0        | - u       | ٠ ٣        |                    | -      |               |          | 0          | -                   | 0             | 0             | - <del></del> 6 | 35           |            | ო        | -                  | -              | 4          | 34    | 4        | <u>-</u> | 73       |
|                       | <u>∢</u> >       | 4 (           | > 0           |            | \$ C          |            | 7              | J -        | , +       | , -        |                    |        |               |          | 0          | 0                   | 0             | 0             | 0               | ~~           | 0          | 0        | -                  | 0              | 6          | 6     | 0        | 4        | 55       |
|                       | < >              | 1 10          | ۰ د           | •          |               | - <        | 1 0            | - c        | - 0       | · ¢        |                    |        | •             | 10       | 0          | ø                   | 1-            | 01            | ō               | რ            |            | 0        | -                  | 0              | 53         | 31    | 27       | ω        | 92       |
|                       | < :              | • (           |               | -          |               |            | 0 0            | J 7        | 7         | ·          | 2                  | , ,    |               |          |            | 4                   | Ø             | 0             | 0               | 6            | 0          | 60       | -                  | 0              | ထ          | 2     | ω        | œ        | 32       |
| 30 Campeche           | Κ 3              | יי ניי        | 1 C           | > ¢        | N 6           | - c        | Ñ C            | - r        | ۰ ۵       | - с        | ) c                |        |               |          |            | 0                   | 0             | 0             | 0               | -            | 2          | 0        | -                  | 0              | 24         | -     | 0        | ဖ        | 7        |
|                       |                  | n (           |               | •          |               |            | > 0            | - c        | 1 -       | , (        | , ,                |        | . «           |          | . r        | 2                   | 10            | 0             | 0               | 7            | 0          | ທ        | 10                 | 0              | 5          | 7     | 37       | 37       | 94       |
| 32 Outrand Flag       | ×<br>SST         | χο <u>'</u>   | . '           |            |               |            |                |            | - 6       | > ;        |                    | ÷      |               |          |            | _                   | . 4           | 60            |                 | 93 40        | 9          | 83       | 58                 | 28             | 346 4      | 420 3 | 306 3    | 383 1    | 455      |
| Total                 |                  | <br>          | 5)<br>D       | N C        | ò             | 0 :        | †              |            | 2         | 5          |                    |        |               |          |            |                     |               |               |                 |              |            |          |                    |                |            |       |          |          |          |

| ole A               | ۱.3.              | 7           | E              | val | uat      | ion            | of t       | ouri       | st a        | ittra             | ctiv            | en           | ess by | y reg                  | Oi             | is a          | nd             | bioc                 | ks                 |              |     |
|---------------------|-------------------|-------------|----------------|-----|----------|----------------|------------|------------|-------------|-------------------|-----------------|--------------|--------|------------------------|----------------|---------------|----------------|----------------------|--------------------|--------------|-----|
|                     | Total             |             | 105            | 93  | 102      | 114            | 88         | 160        | 321         | 46                | 165             | 281          | 1455   | 782                    | 7 1            | 527           | 446            | Ç                    | و<br>ا             | 550          | 290 |
|                     | ш                 |             | ဗ္ဗ            | 36  | 9        | 72             | 20         | 94         | 68          | ភូ                | 20              | 8            | 383    | 126                    | 2 !            | 147           | 110            | 0                    | ည<br>ရ             | 110          | 82  |
| Total               | A                 |             | 29             | 26  | 28       | 43             | თ          | 9          | 5           | 7                 | 54              | 2            | 306    | +<br>25                | }              | "             | 8              | 1<br>1               | 2                  | 114          | 29  |
|                     | Q                 |             | <del>;</del> _ | 15  | 33       | 32             | 20         | 36         | 142         | თ                 | 51              | 89           | 420    | ;                      | =              | 8             | 119            | į                    | 14/                | 214          | 59  |
|                     | z                 |             | 32             | 16  | 52       | <del>1</del> 8 | 9          | 38         | 09          | ក                 | 6               | 8            | 346    | 7                      | 2              | <u>-</u>      | 123            | l.<br>L              | 20                 | 112          | 29  |
| S                   | <b>F</b> 6        |             | Ø              | 0   | 0        | 0              | 0          | ব          | ဖ           | _                 | F               | 0            | 28     | U                      | 5              | <del>-</del>  | =              | 7                    | 7                  | 9            | -   |
| Scilit              | 뜐                 |             | ო              | ო   | က        | ო              | ო          | ω          | 5           | -                 | 7               | 4            | 88     | Lá<br>T                | 2              | 23            | 2              | 8                    | Ž                  | 73           | i,  |
| Tourist facilities  | <b>F</b> 4        |             | œ              | œ   | 0        | ന              | ဖ          | ເນ         | 17          | Ŋ                 | <u>ღ</u>        | 8            | 83     | ç                      | 3              | 37            | 2              | ;                    | 4                  | 33           | 4   |
| <u>P</u>            | F3                |             | ო              | 4   | 9        | 4              | ဖ          | 4          | 83          | Ø                 | œ               | Ξ            | 2      | ç                      | 3              | 9<br>9        | <u>ლ</u>       | 6                    | 3                  | 38           | 6   |
|                     | F2                |             | ო              | 6   | 0        | 0              | 0          | Ξ          | 0           | -                 | ო               | 12           | 8      | Ç.                     | 2              | 72            | 5              | ļ                    | 77                 | 0            | £.  |
|                     | 님                 |             | <u>თ</u>       | 5   | ^        | <del></del>    | Ω.         | 12         | <u></u>     | ۲Û                | ω               | 15           | 8      | -                      | ‡              | 56            | 8              |                      | 4                  | 23           | 1,0 |
| S                   | A6                |             | 7              | φ   | 5        | 4              | 4          | ധ          | ဖ           | 0                 | 9               | Ω            | 53     | Ġ                      | 8              | თ             | œ              | į                    | 7                  | ဓ္ဗ          | ď   |
| ction               | A5                |             | φ              | Ø   | Ø        | Ø              | 0          | 0          | 걸           | 0                 | 0               | 2            | 33     | 3                      | 2              | č.            | 7              | ļ                    | 1/                 | 14           | C   |
| attra               | A4                |             | 4              | က   | 01       | Ŋ              | 0          | Q          | 4           | C/I               | C/I             | 6            | 43     | 7                      | <u> </u>       | æ             | 2              | ,                    | <u>φ</u>           | ΦÇ           | 7   |
| Tourist attractions | A3                |             | 7              | co  | ĸ        | 4              | _          | 4          | თ           | 0                 | Ø               | 22           | 61     | ć                      | 3              | 7             | 24             | ;                    | 24                 | 5            | ç   |
| T <sub>O</sub>      | 82                |             | 9              | ß   | 0        | 0              | 0          | ហ          | Ŋ           | w                 | 5               | 9            | ß      | į.                     | 2              | 5             | ន              | 1                    | ဓ                  | ហ            | Ų   |
|                     | A1                |             | ٥              | 0   | <u>ග</u> | ω              | 4          | ഹ          | 2           | 0                 | 4               | 5            | 8      |                        | į.             | 8             | 6              |                      | <u>წ</u>           | 42           |     |
|                     | C7                |             | 0              | 0   | 7        | Ø              | ιΩ         | ന          | 27          | Ø                 | ſΩ              | -            | 22     | ;                      | 4              | 32            | ဖ              |                      | œ                  | 39           | ų   |
| Se                  | ၁                 |             | -              | 0   | 7        | Φ              | ო          | <b>1</b> - | 8           | N                 | Ξ               | 0            | 8      | 3                      | 20             | 42            | 4              | ;                    | 8                  | 46           | 7   |
| onic                | 55                |             | IJ             | Ŋ   | rO       | 50             | 0          | 0          | Ŋ           | 0                 | 10              | 0            | 35     | 8                      | Ş              | ΙÜ            | 5              | ;                    | 8                  | 5            | •   |
| Cultural resources  | 2                 |             | 0              | ഗ   | ເດ       | 7              | 0          | ß          | 20          | -                 | =               | 7            | 99     | ļ                      | ~              | 56            | 23             |                      | 53                 | 8            | 1   |
| tura                | ខ                 |             | Ø              | 0   | ന        | Ŋ              | 4          | σ          | 2           | •                 | 4               | 7            | 61     | :                      | 4              | 31            | 16             |                      | 25                 | 8            | (   |
| S                   | 25                |             | ო              | w   | ო        | ហ              | ന          | œ          | 25          | Ø                 | 7               | ω            | 69     | !                      | <u>ნ</u>       | 8             | ťΩ             |                      | 56                 | 33           | ,   |
|                     | 5                 |             | 0              | N.  |          | <u>۵</u>       | _ ო        | ო          | 5           | 4                 | ო               | ıΩ           | ω)     | ı                      | 00             | 6             | ∞              |                      | 2                  | Ñ            | •   |
|                     | N6                |             | 4              | Ŋ   | 4        | N              | 00         | ঘ          | 24          | 4                 | φ               | 16           | i 1    |                        | 8              | 32            | 22             |                      | 16 24              | 38           | ,   |
| lices               | <u>8</u>          |             | φ              | 0   | 17       | 9              | 4          | 7          | 50          | 0                 | ന               | C/           | 9      |                        | 37             | 27            | വ              |                      |                    | 45           | •   |
| losar               | <u>X</u>          |             | (1)            | O   | 4        | . w            | · /-       | Ø          | ÇO.         | 0                 | 4               | Ç            | 67     |                        | 0.16.37        | 27            | 2              |                      | 8                  | 59           |     |
| Natural resources   | EZ                |             | 0              | C   | · c      | ) C            | 0          |            | · c         | 0                 | 0               | 2            |        |                        |                | 0             | 23             |                      | 22 10 29           | 0            |     |
| ž                   | N1 N2 N3 N4 N5 N6 |             | 13             | m   | ) C      | · C            | , c        | , w        | 0           | i w               | . (7)           | -            |        |                        | 16             | Q             | 5              |                      | 8                  | 0            | •   |
|                     | ž                 |             | _              | T-  |          | ) (r           |            | <u>τ</u>   |             |                   | 4               | C<br>T       | 81     |                        | 2              | 2             | ලි             |                      | 54                 | _            | -   |
|                     | Areas             | (A) Regions | California     |     |          |                | Notin-east |            | VII Central | VIII Central Gulf | N Pacific South | N South-east | Total  | (B) North-south blocks | Northern block | Central block | Southern block | (C) West-east blocks | Pacific-side block | Inland block |     |
|                     |                   | €           | -              | • = |          |                | ≥ >        | . 5        | 5           | 5                 | ×               | <u> </u>     | ·      | <u>B</u>               |                |               |                | 0                    |                    |              |     |

Source: FONATUR - IDB report

Table A.3. 8 List of national park in Mexico

|          | States                      | National park  | Special biosphere<br>reserve                             | Biosphere reserve                                 | Others   |
|----------|-----------------------------|--|--|---|--|
|          | Baja California             | Constitucion de 1857   | Islas del Golfo (+BCS)<br>Isla de Guadalupe<br>Isla Lasa | Alto Golfo de California<br>y Della del Rio       |  |
|          |                             | :<br>1   | 134 10.50  | :   |  |
|          | Baja California Sur         | · · · · · · · · · · · · · · · · · · ·  | <u> </u>   | Ei Vizcaino                                       | Cabo Pulmo (NMP)                               |
|          |                             |  | 1  | Sierra de la Laguna                               |  |
| 3        | Sonora                      | <u> </u>   | Cajon del Diablo<br>Isla Tiburon                         | Sierra del Pinacate y<br>Gran Desierto de Allar   |  |
| 4_       | Sinaloa                     | 1  | ·  | !   | Cañon de Santa Elena (F/F)                     |
| 5        | Chihuahua                   | Cascada de Bassaseachic<br>Cumbres de Majalca                                      |  | :   |  |
| <u>6</u> | Coahuila                    | Balneario Los Novillos   |  |   | Cuatrocienegas (F/F) Madaral del Carmen (F/F)  |
| _        |                             |  | :  |   |  |
| 7        | Durango                     |  | •  | Mapimi<br>La Michika                              |  |
| 8        | Nuevo Leon                  | Cumbres de Monterrey   |  |   | Cerro de La Silla (NM)                         |
|          |                             | El Sabinal   | ·  | <u> </u>  |  |
|          | Tamaulipas                  | ļ  |  | 1   | <u> </u>                                       |
|          | Zacatecas<br>Aquascalientes |  | <del></del>  |   |  |
|          | San Luis Potosi             | El Gogorron  | <del></del>  | Sierra del Abra Tanchipa                          |  |
|          |                             | Ei Potosi  | · · · · · · · · · · · · · · · · · · ·                    | -   |  |
|          | Nayarit                     | Isla Isabel  |  | 1   | ļ  |
| 4        | Jalisco                     |  | <b>.</b>   | Sierra de Manantlan                               |  |
| -        | Colima                      | Nevado de Colima   |  | Chamela Cuixmala<br>Archiplelago de Revillagigedo |  |
|          | Michoacan                   | Cerro de Garnica   | Mariposa Monarca   | Arasipiotago do riornadigado                      | <u> </u>                                       |
| . •      | INSC IOSCET                 | Insurgente Jose Maria Morelos y Pavon<br> Lago de Campecuaro<br> Pico de Tancitaro | į  |   |  |
|          |                             | Rayon  |  | ·   |  |
|          | Guanajuato                  | <u> </u>   | i  | 1 .   | <del> </del>                                   |
|          | Queretaro                   | El Cimatario   |  | -l  |  |
| 19       | Hidalgo                     | El Chico<br>Los Marmoles<br>Tula   | 1  |   |  |
| 20       | Mexico                      | Bosencheve   | <u> </u>   |   |  |
| cv       | IMGAICQ                     | Desierto del Calman o Nixcongo<br>Insurgente Miguet Hidalgo y Costilla             |  |   |  |
|          |                             | Iztaccihuati-Popocatepeti  |  | 1   |  |
|          |                             | Molino de Flores Netzahualcoyotl   | •  | 1   |  |
|          |                             | Nevado de Toluca<br>Los Remedios   | i  | !   |  |
|          |                             | Sacromonte   | -  | :   |  |
| 21       | Federal District            | Zoquiapan y Anexas<br>Cerro de La Estrella   |  | .1  | -  |
| '        | 244.0.                      | Cumbres del Ajusco<br>El Tepeyac   | 1<br>1   | į   |  |
| 22       | More!os                     | Lagunas de Zempala<br>El Tepozteco   |  |   | Corredor Biologico Ajusco-Chichinautz<br>(F/F) |
| 23       | Tlaxcala                    | La Malinche-Matlalcueyatl  | i  | 1   |  |
| 24       | Puebla                      |  |  |   |  |
| 25       | Veracruz                    | Canon del Rio Blanco<br>Pico de Orizaba  | :Sierra de Santa Martha<br>Volcan de San Martin          | 1   | Sistema Arrecilal Veracruzano (NMP             |
| 20       | Guerrero                    | El Veladero  | Yorcan de gan Martin                                     | !   |  |
|          | Oaxaca                      | Benito Juarez  |  | <del></del>                                       |  |
|          |                             | Lagunas de Chacahua  | i<br>t   | i   |  |
|          | Tabasco                     | 1011011-   | i  | Pantanos de Centla                                | Chan-Kin (F/F)                                 |
| 29       | Chiapas                     | Canon del Sumidero<br>Lagunas de Montebello  | Cascadas de Agua Azul<br>Selva del Ocote                 | Lacantun<br>Montes Azules                         | Chan-Kin (F/F)<br>  Bonampak (NM)              |
|          |                             | Palenque   |  | El Triunto  | Yaxchilan (NM)                                 |
|          |                             |  | į  | La Encrucijada<br>La Sepultura                    |  |
| 3        | ) Campeche                  |  | :  | Calakmul  | Laguna de Terminos (F/F)                       |
|          | Yucalan                     | Dzibilchaltun  | Ria Celestun<br>Ria Lagartos                             | :   | Arrecile Alacranes (NMP)                       |
| 3        | 2 Quintana Roo              | Tulum  | Isla Contoy  | Sian Ka'an  | Yum Balam (F/F)<br>Uaymit (F/F)                |
|          | 4                           | 1  |  |   |  |

Note: F/F=Protection area of fauna and flora, NM=Natural monument, NMP=National marine park Source: SECTUR (INE data issued in 1995)

#### A.3.2.5. Travel routes

Figure A.3. 4 shows major tour routes of group tour packages. Touring packages are more popular for long-haul markets such as Europe, Latin America and East Asia than the short-haul Southbound market that prefer single-destination itincraries to beaches.

Mexico city and Cancun are the two main gateways for touring packages. Touring of Mexico City and its vicinity that includes Teotihuacan, and touring of Merida - Cancun corridor that includes Uxmal and Chitchen Itza, are the most essential parts of touring of Mexico. Some tour wholesalers provide tours primary for the Westbound market that make surface trip from Mexico City to Cancun via Puebla, Oaxaca, Chiapas, Campeche, and Yucatan states.

A tour circuit that start from, and end at, Mexico City and covers major colonial cities such as Queretaro, Guanajuato, Guadalajara, Patzcuaro, and Morelia are popular among Southbound market from Latin America at present. The market also prefer to combine the circuit and Acapulco with a stop-over at the historical city of Taxco.

There are two examples of multi-country circuits with USA. Combination of Cancun and Florida is very popular among the Brazilian market, while combination of Los Cabos and Los Angeles is increasing popularity in the Japanese market.

Beach destinations on the Pacific Coast such as Mazatlan, Puerto Vallarata, Mansanillo, Ixtapa, and Huatulco are independent destinations which not connected to any touring networks at present.

Copper canyon is becoming popular among the Mexican market and the Southbound market. The tour route, however, has little connection with beach resorts, which probably hinders the development of long-haul markets.

It seems apparent from the past success of Cancun in the long-haul markets that development of tour routes connected to beach destinations is important if Mexico wants to diversify her tourism market. Low growth rate of the Southbound market also suggest a necessity for that direction.

It is also noted that the on-going highway development in Mexico could open up possibility for new tour routes. A tour wholesaler reported that newly completed highways are encouraging domestic tourism to some inland historical cities such as Guadalajara and Oaxaca because of less expensive transportation cost of buses than airlines.

Eastbound Market

5 night two-center holiday of Los Angeles & Los Cabos

Chilustrus

5 night touring of

Cooper Carnyon

Westbound Market

10 nights touring of Mexico City Oaxa and Yucatan

Foodstights

Nortibound Market

10 nights touring of Mexico City and Yucatan

Foodstights

Nortibound Market

10 nights touring of Mexico City and Yucatan

Foodstights

Codestights

Nortibound Market

10 nights touring of Mexico City and Yucatan

Foodstights

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San City Oaxa and Yucatan

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Figure A.3. 4 Major tour itineraries in Mexico

Source: JICA study team

# A.3.2.6. Tourism development projects

In order to understand the development of tourism in Mexico, ongoing tourism projects and planned projects have been collected from the various agencies and private sectors. The classification of project categories used are:

# 1) Large scale coastal resorts projects:

Such as mega-projects in Cancun, developed by FONATUR, and private sector, which are integrated tourism development projects with more than 800 hotel rooms, towards beach areas.

## 2) Large scale inland resort projects:

Such as mega-projects in Acapulco, developed by PROTUR and private sector; which are integrated tourism projects, with more than 800 hotel rooms, towards inland areas.

# 3) Medium / small scale coast resort projects:

Such as Pueblo Bonit, Cabo San Lucas, developed by private sector groups Sabolo and Cabo; which are hotel accommodation developments of less than 799 rooms, towards the beach areas.

### 4) Medium/ small scale inland resort projects:

Such as housing development of villas Oceano, in Acapulco, developed by private sector group Infiniti, which are hotel accommodation developments of less than 799 rooms, towards the inland areas.

# 5) Island tourism development projects:

Such as Isla de Navidad, in Jalisco, developed by Private sector; which are tourism projects development in island.

# 6) Historical/cultural projects:

Such as the Maya zone tourism development, Costa Maya in Quintana Roo, development by the State and Private sector; which are archaeological, historical cultural oriented tourism development projects.

#### 7) Natural/Environment projects:

Such as ecological tourism developments in Oaxaca, developed by private sector; which are tourism development projects focused on ecologically-oriented tourism, in rich natural environments.

## 8) Transport projects:

Such as Cancun-Tulm highway, Acapulco airport improvement, developed by the public sector; which are projects to provide land, air or sea transportation facilities, related to tourism activities.

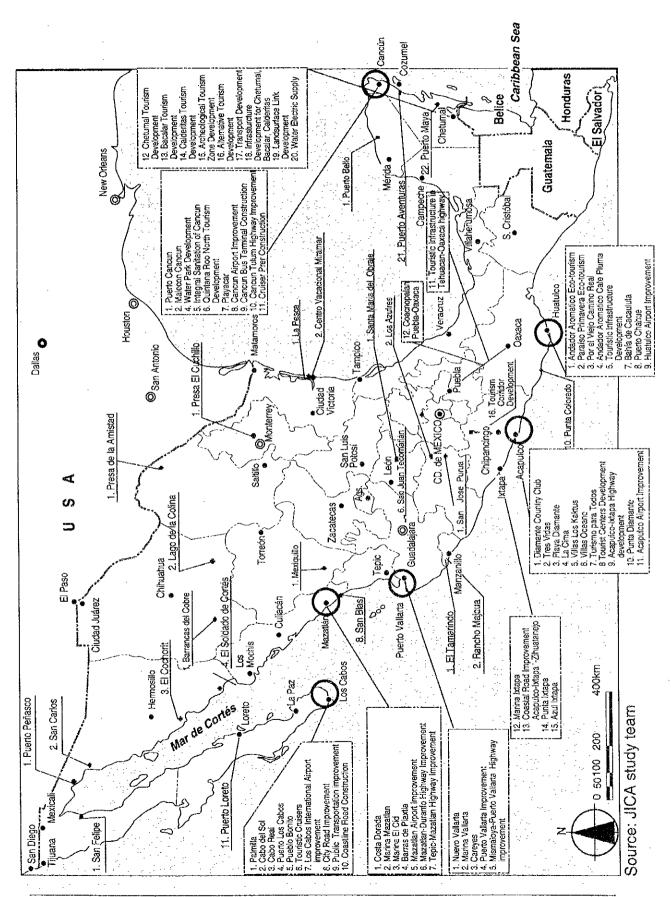
# 9) Infrastructure projects:

Such as Saneamiento Integral Cancun, developed by the state and private sector; which are development projects to provide infrastructure, related to tourism.

## 10) Other projects:

Such as the Water park development in Cancun, developed by private sectors; which are development projects concerned with tourist amenity facilities, other than hotels.

Figure A.3. 5 Tourism development in Mexico



|                                  |  | Table A   | <b>.</b> .3.   | 9 S   | umi               | ma                  | ry        | of           | e)           | (İS              | tin                  | g pro   | ject              | S           |                         |              |        |                     |                      |                  |             |  |  |   |                 |  | -   |
|----------------------------------|--|---|----------------|---|-------------------|---------------------|-----------|--------------|--------------|------------------|----------------------|---|-------------------|-------------|-------------------------|--------------|--------|---------------------|----------------------|------------------|-------------|--|--|---|-----------------|--|---|
| Other projects                   | , and the state of |   |                |   |                   | -                   |           |              |              |                  |                      |   |                   |             |                         |              |        |                     |                      |                  |             |  |  |   |                 | to the terminal control of the | Ladicology Control  |
| Infrastructure                   |  |   |                |   |                   |                     |           |              |              |                  |                      |   |                   |             |                         |              |        |                     |                      |                  |             |  |  |   |                 | _  | 1) Suneaimento integral de<br>Gancú<br>n  |
| Transportation                   |  | 1) Anpoin Inspirement<br>2) Coastal road<br>Improvement<br>3) City road improvewment<br>4) Public transportation<br>Gevelopment |                | 1) Airporl improvement 2) Highway improvement(1) 3) Highway improvement (2) |                   |                     |           |              |              | 1                |                      |   | and a constant    |             |                         |              |        |                     | 1) Road improvement; | Puebla-Oaxaco 85 | Km          | 1) Road improvement;<br>Acapulco-Maga<br>2) Coacial road<br>improvement<br>3) Tourism corridor<br>improvement<br>4) Auport improvament<br>5) Holyway improvament<br>5) Holyway improvament | 1) Road improvement:<br>Oaxaca-<br>3) Bead improvement;<br>Puebla-Oaxaca 158<br>9h-Ambot improvement |   |                 | T  | Curinaryofte en sur oe<br>Curinaria Roo<br>Isostiporation<br>2) Higheeyy Cancian<br>3) Alexonationt<br>11 Higheement<br>4) Higheement |
| Natural embironmental projects   |  |   |                |   |                   |                     |           |              |              |                  |                      |   |                   |             |                         |              |        |                     |                      |                  |             |  | 1) Andador Aromatico<br>2) Paraiso Primavera<br>3) Por El Viejo Camino<br>Real                       |   |                 |  |   |
| Histrical cultural projects      |  |   |                | 1) Mejora de urbano   |                   |                     |           |              |              |                  | (1) (Iman tourism    | development<br>2) Lagos de Moreno sign<br>project               |                   |             |                         |              |        |                     |                      |                  |             | f) Urban tourism<br>development  | t) Urban improvement   |   |                 | 1) Rumas del Rey   | Chetumal tourism     development     Arqueological tourism     development  |
| Island tourism<br>projects       | -  |   |                | -   |                   |                     |           |              |              |                  | 43 July de Alexandre | ) ISM DE MANIGOU  |                   |             |                         |              |        |                     |                      |                  |             |  |  |   |                 | 1) Isla Dorado   | 1) Banco Chinchorro<br>2) Plancar   |
| Medium/smail                     |  |   |                |   |                   |                     |           |              |              |                  | +                    | 1) San Juan Lecomatian  |                   |             | ì                       |              |        |                     |                      |                  |             | 1) Tee Vidas Acapulco<br>2) Vilas Oceano<br>3) Tourism for all people<br>4) Visitor center<br>5) Vilas Los Kaikus<br>6) La Cima  |  |   |                 |  |   |
| Mediumsmall coassakresot projems | 2000   | 1) Puerto Bonit<br>2) Grusa   |                |   |                   |                     |           |              |              |                  | 1) Eramingo          | Bahia de Chamera     El Tamorindo     Peninsula de las Estellas |                   |             |                         |              |        |                     |                      |                  |             |  | 1) Punta Colorado<br>2) Zacatela boach   | 111111111111111111111111111111111111111 | 1) La Lacandona |  | 1) Puerto Bello<br>2) Maya zona tourism<br>development  |
| Large scale                      |  |   |                | i) EL CD resort   | 1) Lago de Colina | 1) Prena La Amintad |           | 11) La Pesca |              |                  |                      |   |                   |             | 1) St. Mária del Obraje |              |        |                     |                      |                  |             | 1) Acapurco Popogaya   |  |   |                 |  | i) Malecon Canciu<br>n  |
| Large scale                      | 1) Baja Mor<br>2) Real de Mar<br>3) Seel Fan   | 1) Safe Page<br>1) Puerto Loerto<br>2) Puerto Los Cabos<br>3) Cabo Real<br>4) Cabo del Sol<br>5) Palmilla                       | 1) El Cochorit |   |                   |                     |           |              |              |                  | 1) Nuevo Valarta     |   | 1) Puerto Careyes | Maiarasi    |                         |              |        |                     |                      |                  | i) Mandings | 1) Marino Mapa<br>(1) Marino Mapa<br>(2) Prins Axpa<br>(3) Azul Mapa<br>(4) Punis Damante<br>(5) Diamante golf cource  | 1) Puerlo Chahue<br>2) Bahia de Cacoluta   |   | 1) Palengue     | 1. Danie   | 1) Puerto Canotin<br>2) Puerto Aventuras  |
| State                            | 1 Baja Calfornia   | 2 Baja Caldonia Sur   | 3 Sonora       | 4 Sinaloa   | 5 Chihuahu        | 6 Cochuil           | 7 Ducango | 9 Farraulpas | 10 Zacetecas | 11 Aguascalenter | 13 Nayard            | 14 Jalisco  | 15 Colima         | 16 Michoaca |                         | 19 Gueretaro | 20 Méx | 21 Astorifo Federal | 23 Tlaxcala          | 24 Puebla        | 25 Veracriz | 26 Guerrero  | 27 Oaxac<br>a  |   |                 |  | 32 Cumtana<br>Roo   |

#### A.3.3. Tourism facilities

### (1) Accommodation

#### a. Introduction

Some kinds of lodging statistics are available for the tourism facility study, as shown in Table A.3. 10. These statistics, however, are not necessarily compatible because frameworks of statistics and/or definitions of such key concepts as classification of hotels are different from one another. In the study, two kinds of statistics, the National System of Tourism Information (S.N.I.T.) and Tourism Statistics of 48 Major Tourism Destinations, are mainly analyzed. The reasons are briefly presented below.

The S.N.I.T. is a computerized database system. It has been developed recently and has been practically used since the beginning of 1995. The S.N.I.T., of which data are collected through each State Tourism Office and updated monthly by SECTUR, includes tourism services, general services, attractiveness, and so on, and is useful for an inventory of lodgings including hotels, although the time-series data is not available and the validity of data is deemed to be limited to some extent at present. Figures of lodgings at present (as of October 1995) are mostly quoted from the S.N.I.T.

On the other hand, Tourism Statistics of 48 Major Tourism Destinations, of which data is collected in cooperation with FONATUR, Ministry of Interior, Banco de Mexico and so on, is the only global statistics which deals with both hotel facilities and hotel guests although it does not cover the entire country and does not contain lodging facilities other than hotels. Therefore, time-series analysis of hotels is mainly conducted based on this statistics.

As for timesharing units, of which importance in tourism has been increasing in recent years, there is no available exact statistics at present. Therefore, the data of the S.N.I.T. and the information from Resort Condominium International (RCI) are compared to each other later.

La clasificación aplicada en esta sección a hotel se muestra en Table A.3. 11. Esta clasificación fue elaborada conjuntamente por la SECTUR y el sector privado, aunque está sujeta a un proceso de modificación por el sector privado con la cooperación de la SECTUR.

| Table A.3. 10 | Outl | ine o | f stat | istics | of | lodg | jings i | n Mexico | ) |
|---------------|------|-------|--------|--------|----|------|---------|----------|---|
|               |      |       |        |        |    |      |         |          |   |

| Table   | A.   | 3. 10                                    | 0                      | utline                        | of s             | atist                                   | ics                       | of   | lodg                          | gini<br>'                   | gs.                  | in l             | Mex                   | (ic                  | 0                        |                                       |                               |  |                              |  |                    |   |   |                   |
|---|--|--|------------------------|-------------------------------|------------------|---|---------------------------|--|-------------------------------|-----------------------------|----------------------|------------------|-----------------------|----------------------|--------------------------|---------------------------------------|-------------------------------|--|------------------------------|--|--------------------|---|---|-------------------|
| - National System of Tourism information (S.N.I.T.) | I SECTUR   | - State Tourism Office                   |                        | - State Tourism Office        | 1995             | - 1995                                  | - The Whole Nexi∞         | - Hotels and other lodgings 1/                   | - Tentative Classification 3/ |                             |                      |                  | "                     | (43,984)             | - Without Classification | (2002)                                |                               |  |                              |  | - 346,707(1995)    | - Computerized database system,                               | formula finally winds of existing       | items             |
| - Mexico's Official Lodging guide                   | - SECTUR   | <ul> <li>State Tourism Office</li> </ul> |                        | - State Tourism Office        | 1993.9           | - 1993                                  | - The Whole Nexico        | <ul> <li>Hotels and other lodgings 1/</li> </ul> | - Official Classification 2/  | - Special Class (-)*        | · Grand Tourism (-)* | - 5 Stars · (-)* | - 4 Stars (-)*        | - 3 Stars ()*        | - 2 Stars (-)*           | - 1 Star<br>Without Cloodingties ( )* | - Willious Classification (-) |  | *: Summed up figures are not | shown  | - n.a.             | inventory published as "Mexico's                              | loaging official guide in December      |                   |
| e Tourism Statistics by                             | SECTUR   | SECTUR                                   |                        | - Hotel Registration (SECTUR) | 1984             | . 1993 (1994 version under preparation) | The Whole Nexico          | . Hotels   | - Official Classification 2/  | Special Class (3,887)       | _                    |                  | <u></u>               |                      | •                        | _                                     | Economy Class (44,556)        | <ul> <li>Without Classification</li> </ul> | (81,90)                      | <ul> <li>ProtectedHotel(notshown)</li> </ul> | . 366,423 (1993)   | <ul> <li>Statistics of existing toursm facilities,</li> </ul> | guides, mannas and so on, excluding a   | מספר כן זמכווותפס |
| Tourism Statistics of 48 Major                      | SECTION SECTIO | SECTUR (42 destinations)                 | - Ministry of Interior | - Hotel Registration (SECTUR) | . 1975(86)       | 1994                                    | - 48 Tourism Destinations | Hotels of 1 star and over                        | - Official Classification 2/  | - Grand Tolinism (22,031) * |                      |                  | _                     | - 2 Stars (22,292)   |                          |                                       | *: includes Special Class     |  |                              | •  | - 162.519 (1994)   | ne statistics, su   | hotel arrivals, occupancy rate, average | stay and so on    |
| Name of Statistics                                  | Publishing Agency  | Data Source (General)                    |                        | Data Source (Hotels)          | Established Year | Year of Available Latest Data           | Objective Area            | Objective Lodgings                               | Classification Criteria of    | Hotels<br>Objective Hotels  | 20021 2002/20        | -                | (Parentheses indicate | hotel quest rooms of | the wholestudy area      | in the latest statistics)             |                               |  |                              |  | Total Booms (Year) | Hemarks   |   |                   |

1/ Comprised 10 kinds of lodgings, induding trailer park, timeshare unit and so on 2/ in the official dassification established in 1984, hotels are classified into several categories (refer to next page) 3/ in the tentative classification examined since 1992, hotels are dassified into 6 categories (refer to next page) Source: JICA study team

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Table A.3, 11 Characteristics of hotel services by class of hotel

| Hotel Class                           | Services  |
|---------------------------------------|---|
| One Star                              | This type of establishment provides lodging only, its services are: linen change and room cleaning everyday, private bathroom with a shower, lavatory and toilet; the furniture is simple, they only have staff to clean the rooms.   |
| Two Stars                             | This type of establishment provides lodging and cafeteria; room cleaning, towels change everyday; the furniture is simple; they have staff to clean the rooms and receptionists.  |
| Three Stars                           | This type of establishment provides lodging and restaurant-cafeteria usually open from 7 a.m. to 11 p.m.; the furniture and decorations are of a commercial style; The staff sometimes bilingual.   |
| Four Stars                            | This establishment has a restaurant-cafeteria and bar with room service during 16 hours as minimum; banquet facilities, bilingual managers and controllers staff (English Spanish), uniformed staff, linen change and bathroom supplies daily; the furniture and decorations are of a commercial quality.   |
| Five Stars                            | This establishment provides one or more restaurants, cafeterias, bar with entertainment and music, food service to the room service during 16 hours, stores, recreational areas, banquet and convention facilities. Bilingual (English-Spanish), service staff and attention to the public 24 hours, the furniture, decorations and installations are selected.   |
| Grand<br>Tourism                      | This establishment provides several restaurants, cafeterias, gourmet restaurants, one or more bars with entertainment and music, casino or similar, one or more banquet and convention facilities; food service to the rooms 24 hours; the furniture, decorations, installations and supplies are selected and exclusively designed.  |
| (G.T.)                                |   |
| Special<br>Category<br>(C.E.)         | This establishment cannot be classified under the above categories, because they have special features like: location, architecture, type and number of services, or historical value. However, these special features are an attraction for the tourist. Some of these establishments are protected by the Anthropology and History National Institute, since they are considered colonial monuments that offer more services than the other categories. |
| Without<br>Classification<br>n (S.C.) | These establishment were not classified by the Tourism Department, therefore, the   |

Source: Mexico's lodgings official guidebook, SECTUR

# b. Hotel chains

Hotel chains play an important role in worldwide lodging market including Mexico because they hold a large share of guest rooms in higher class hotels. Present condition of hotel chains in Mexico is shown in Table A.3. 12 and Table A.3. 13, and summarized below.

In the entire country, 76 hotel chains have 381 hotels with 75,570 rooms, which account for 5.1% of the number of hotels and 21.8% of guest rooms. Out of these hotel chains, 26 hotel chains having more than 1,000 rooms, manage a total of 54,344 rooms in 243 hotels.

Chain hotels which classified into 5 stars and over, have 58,458 guest rooms, which are 77.4 % of hotel chains' total guest rooms, and more than 90% of 5 stars and over guest rooms belong to chain hotels.

Table A.3. 12 Major hotel chains

| Name of Hotel Chain         | (a) Hotels | (b) Rooms | (c) = (b)/(a) |
|-----------------------------|------------|-----------|---------------|
| Flesta Americana            | 19         | 7,259     | 382           |
| Best Western                | 34         | 3,250     | 96            |
| Sheraton                    | 6          | 2,942     | 490           |
| Camino Real                 | 11         | 2,797     | 254           |
| Calinda                     | 14         | 2,650     | 189           |
| Westin-Regina               | 7          | 2,350     | 336           |
| Plaza Las Glorias           | 12         | 2,340     | 195           |
| Club Mediterrane            | 11         | 2,247     | 204           |
| Fiesta Inn                  | 14         | 2,186     | 156           |
| Melia                       | 7          | 2,026     | 289           |
| Presidente/Intercontinental | 7          | 2,018     | 288           |
| Howard Johnson              | 17         | 2,010     | 118           |
| Continental Plaza           | 5          | 1,993     | 399           |
| Hyatt                       | 6          | 1,869     | 312           |
| Oasis                       | 4          | 1,801     | 450           |
| Vista                       | 7          | 1,759     | 251           |
| Mision                      | 12         | 1,733     | . 144         |
| Paraiso Radison             | 7          | 1,685     | 241           |
| Vidafel                     | 4          | 1,575     | 394           |
| Sierra Radison              | 6          | 1,562     | 260           |
| Total                       | 210        | 48,052    | . 229         |

Note: \* hotel chains with more than 1500 rooms

Source: Chain hotel association

Table A.3. 13 Share of chain hotels in guest rooms by hotel class

|                   | Total   | G.T.   | 5 stars | 4 stars | 3 stars |
|-------------------|---------|--------|---------|---------|---------|
| (a) Chain Hotels  | 75,570  | 22,881 | 35,577  | 16,127  | 985     |
| (b) Total         | 117,546 | -      | 63,115* | 59,879  | 57,667  |
| (c) = (a)/(b) (%) | 64.3    | -      | 92.6*   | 26.9    | 1.7     |

Note: \* Includes grand tourism (G.T.)

Source: (a) Chain hotel association, (b) S.N.I.T.

## c. Timesharing

According to the S.N.I.T., about 13,000 timesharing units exist in the entire country. But Resort Condominium International (RCI), which holds as much share as over 75% of Mexican timesharing market, estimates that total supply as of December 1994 amounted to 19,500. This estimate is based on sample survey of 192 timeshare programs with 15,759 units. The data of the S.N.I.T., therefore, is deemed to be on the way of collection and the information from RCI is quoted for the Study.

The number of timeshare units increased rapidly from 3,700 in 1980 to around 20,000 in 1994. The percentage of timeshare units equivalent to hotel units in 1994 is 12%. Because timeshare units have been developed mostly in major coastal tourism destinations, the percentage in these destinations is much higher than an average of the entire country. RCI estimates that timeshare units represent over one third of the total lodging capacity in these destinations.

As shown in Table A.3. 14, 20-30 sales programs have been developed annually in recent years and in 1994, the number of accumulated sales programs increased to 359 (but the number of active timeshare programs at present is estimated at less than 300, because some of these programs are supposed to be interrupted or abolished).

Sales of timeshare intervals in Mexico are summarized in Table A.3. 14 and Table A.3. 15. Total weeks sold are around 100,000 annually. Among purchasers, nationals account for 50-60% of the total weeks sold, but in the Mar de Cortes region, those from USA (mainly from California) account for more than 80% of the total.

Table A.3. 14 Timeshare sales programs and interval sales

|      | Sales Progr  | ams  |         | Sales ( | Weeks So | old)    |       |
|------|--------------|------|---------|---------|----------|---------|-------|
| Year | Accumulated* | New  | Total   | Nation  | als      | Foreigr | ners  |
| 1980 | 62           | n.a. | n.a.    | n.a.    | n.a.     | n.a.    | n.a.  |
| 1985 | 126          | 25   | 29,300  | 14,100  | 48.1%    | 15,200  | 51.9% |
| 1986 | 154          | 18   | 31,500  | 16,400  | 52.1%    | 15,100  | 47.9% |
| 1987 | 177          | 23   | 47,500  | 22,800  | 48.0%    | 24,700  | 52.0% |
| 1988 | 195          | 18   | 64,000  | 32,700  | 51.1%    | 31,300  | 48.9% |
| 1989 | 223          | 28   | 79,000  | 45,389  | 57.5%    | 33,611  | 42.5% |
| 1990 | 252          | 29   | 89,200  | 51,866  | 58.1%    | 37,334  | 41.9% |
| 1991 | 285          | 33   | 103,400 | 64,987  | 62.9%    | 38,413  | 37.1% |
| 1992 | 316          | 31   | 107,363 | 65,877  | 61.4%    | 41,486  | 38.6% |
| 1993 | 338          | 22   | 91,833  | 53,624  | 58.4%    | 38,209  | 41.6% |
| 1994 | 359          | 21   | 104,137 | 53,737  | 51.6%    | 50,400  | 48.4% |

Source: Latin American timeshare factbook (1994, PRC)

Table A.3. 15 Percentage of owners from main markets by region of ownership, 1994

|                  | Pacific<br>Coast | Mexican<br>Caribbean | Mar de<br>Cortes | Other | Total |
|------------------|------------------|----------------------|------------------|-------|-------|
| F 1 15 11 1      |                  |                      |                  |       | 16.8  |
| Federal District | 19.3             | 11.1                 | 1.9              | 33.5  |       |
| State of Mexico  | 9.1              | 4.7                  | 0.6              | 18.9  | 7.9   |
| Jalisco          | 8.0              | 2.3                  | 0.5              | 2.9   | 5.9   |
| Guanajuato       | 4.0              | 0.9                  | 0.1              | 3.4   | 3.0   |
| Nuevo Leon       | 2.3              | 2.4                  | 0.3              | 10.0  | 2.5   |
| Other Mexico     | 18.0             | 12.0                 | 9.7              | 30.1  | 18.2  |
| Subtotal Mexico  | 60.7             | 33.4                 | 13.0             | 98.8  | 54.3  |
| California       | 10.0             | 8.0                  | 43.1             | 0.2   | 11.3  |
| New York         | 7.0              | 6.7                  | 0.7              | 0.1   | 2.8   |
| Texas            | 1.7              | 4.0                  | 2.1              | 0.4   | 2.3   |
| Illinois         | 1.4              | 3.3                  | 8.4              | 0.1   | 1.8   |
| New Jersey       | 0.7              | 3.7                  | 0.4              | 0.0   | 1.4   |
| Other U.S.A      | 13.5             | 29.4                 | 26.8             | 0.2   | 19.0  |
| Subtotal U.S.A   | 34.3             | 55.2                 | 81.4             | 0.9   | 38.6  |
| Canada           | 5.0              | 5.0                  | 5.3              | 0.1   | 5.1   |
| Others           | 0.7              | 6.3                  | 0.6              | 0.1   | 2.0   |
| Total            | 100.0            | 100.0                | 100.0            | 100.0 | 100.0 |

Source: Latin American timeshare factbook (1994, RCI)

#### d. Hotel services

Services are as important as facilities. The quality of services required in hotels differs, not only depending on tourists because of their various sense of values, but also depending on classes of hotels because the supply of services are costs for hotels. Main features of hotel services in Mexico are generally summarized below.

- Regular services, which are provided by hotel staff through certain standard procedure, could be acceptable to most tourists.
- Sometimes services are slow and tourists waste their time while waiting. One example is a long line for check out in the morning, which is rather usual. It is deemed to be mostly due not to shortage in the number of staff, but to the lack of a collaboration system within staff.
- Hotel employees tend to dedicate themselves to a certain fixed job and to pay little attention to other related jobs, which might be rather usual in Mexico.
   These conditions may prevent some rare requirements of guest from being complied with, and moreover, contribute to answer a question of guest without reliable information and basis. The following are a few examples: An employee

of hotels whose guests are mainly ones of package tours, may take much time for check out of an independent traveler; a guest in a resort hotel may ask an employee to send/receive a fax in vain.

- As mentioned above, services required have wide variety depending on guests. From this point of view, the present situation seems not to be satisfactory. Roughly speaking, tourists from USA have some similar sense of values to Mexicans, and, moreover, hotel staff have learned American way of thinking through a great deal of experience. On the other hand, hotel staff is lacking in the knowledge on sense of values of minorities in Mexican tourism market, such as European and Asian. They, therefore, could hardly expect delicate services, which often impress the destination on tourists.
- Another issue in services related to minorities is of communication. In higher class hotels, some employees, by no means all of them, can speak English.
   Furthermore, French and German are spoken in some places of certain destinations. These conditions are constraints on communications and decrease services provided to guests.

# (2) Other tourism related facilities

The number of some tourism related facilities other than lodgings is shown in Table A.3. 16, Table A.3. 17 and Table A.3. 18. There are 128 golf courses, 36 marinas, and 25 zoo and botanical gardens in the entire country. Museums including art museum, aquarium and so on, amount to 555. Moreover, hotels (especially, higher class hotels) generally provide some kinds of tourism facilities, such as swimming pool, restaurant, bar and travel agencies.

Based on these data and the site survey carried out in the Study, implications are summarized below.

- Tourism related facilities are provided to some extent and are acceptable. Among them, particularly, many kinds of restaurants exist and tourists can take a meal generally on their preference.
- Variety of amusement facilities is not wide.
- Variety of facilities for a family with children is not wide and the number of those facilities is rather small.
- Several large marinas are under planning or under construction mainly as a component of a huge scale resort complex.
- Nearly half of golf courses are 9 holes and small.

Table A.3. 16 Major sports and amusement facilities by state

|                      | G   | olf Course      | e (1994) |       |          |         | Marina (     | 1994)        |       |              | Zoo and                                 |
|----------------------|-----|-----------------|----------|-------|----------|---------|--------------|--------------|-------|--------------|---|
|                      |     | Holes           |          |       | Marina   |         | Capacity     |              |       | Marina       | Botanical Garden                        |
|                      | 9   | 18              | 27       | Total | Units    | Project | Construction | In operation | Units | Capacity     | (1995)                                  |
| Aguascalientes       | 3   | -               | -        | 3     | •        |         | -            | -            | -     | -            | •                                       |
| Baja California      | 1   | 4               | 1        | 6     | 1        | 170     |              | 50           | . 1   | 25           | . 1                                     |
| Baja California Sur  | 1   | 4               | ••       | 5     | 5        | 613     |              | 613          | · •   | 15           | •                                       |
| Campeche             | 1   | •               |          | 1     | •        | -       | -            | -            | -     | -            | 1                                       |
| Chiapas              | 1   | -               | -        | 1     | -        | -       | -            | •            | •     | •            | 1                                       |
| Chihuahua:           | 3   | 3               | -        | 6     |          |         | -            | -            | -     | -            | 1                                       |
| Coahuila:            | 6   | 2               | -        | 8     | -        | -       | -            | -            | -     | •            | 1                                       |
| Colima               | 2   | 1               | 1        | 4     | 2        | 572     | -            | 272          | 1     | 35           | :                                       |
| Distrito Federal     | •   | 2               | -        | 2     | ٠ .      | -       | -            |              | -     | -            | 2                                       |
| Durango,             |     | . 2             | -        | 2     | ! -      | -       | -            | -            | -     | •            | •                                       |
| Guanajuato:          | 4   | 3               | -        | 7     |          | •       | -            | -            | -     | <del>.</del> | 2                                       |
| Guerrero<br>Hidalgo  | 3   | 2               |          | 5     | . 4      | 1,324   | -            | 876          | 2     | 300          | 1                                       |
| Jalisco              | 2   | 4               | · '      | 6     | 2        | 675     |              | 501          | 1.    | 152          | · • • • • • • • • • • • • • • • • • • • |
| Mexico               | 6   | 8.              | •        | 14    | , -      | -       |              | -            | •     |              | 3                                       |
| Michoacan            | 3   | •               | -        | 3     | } .      | -       | -            | -            | -     | -            | 1                                       |
| Morelos <sup>1</sup> | 2   | 4               |          | 6     | ; .      |         | •            |              | -     | ~            | 1                                       |
| Nayariti             | · 1 | 1               |          | 2     | 1        | 1,000   | -            | 324          | -     | -            | -                                       |
| Nuevo Leon           | -   | 3               |          | 3     | } -      |         | -            |              | -     | -            | -                                       |
| Oaxaca               | 基學學 | } ( <u>†</u> 1. |          | 1     | 1.       | 195     |              | •            | •     | •            |   |
| Puebla               | 1   | 2               | -        | 3     |          | -       | •            | •            | -     | -            | ı                                       |
| Queretaro            | 1 . | . 5             |          | . 6   |          |         |              |              | •     |              |   |
| Quintana Roo         | 2   | 1               |          | 3     |          | 2,525   |              | 618          | · •   | *            |   |
| San Luis Potosi      | 1   | 2               | •        | 3     |          | 4 655   |              |              |       |              |   |
| Sinaloa              | 2   | <u> </u>        |          | . 3   |          | 1,338   | 400          |              |       | 46           |   |
| Sonora               | - 1 | 4               | •        |       | 3        | 2,978   | 200          | 775          | 2     | 400          | 2                                       |
| Tabasco              | 1   | 0               | •        |       | <u> </u> | -       | •            |              | •     | •            | 3                                       |
| Tamaulipas           | 1   | 6               | •        | 7     |          | -       |              | · -          | -     | •            |   |
| Tlaxcala             | •   | -               | -        | (     | ) -      | •       |              |              | •     | -            | 3                                       |
| Veracruz             | 7   | -               | -        | 7     | 7 1      | 30      |              | 30           |       | -            |   |
| Yucatan              | -   | 1               | •        | 1     | 4        | 365     |              | 365          | -     | -            | 1                                       |
| Zacatecas            | 2   | -               | -        | 2     | 2 -      |         |              |              | -     |              |   |
| Total                | 60  | 66              | 2        | 128   | 36       | 11,785  | 600          | 4,532        | . 9   | 973          | 25                                      |

Source: Golf course and marina, SECTUR, Zoo and botanical garden, S.N.I.T.

Table A.3. 17 Number of museums by state, 1995

|                     | Anthropology and History | Art      | Science and<br>Technology   | Others | Total       |
|---------------------|--------------------------|----------|-----------------------------|--------|-------------|
| Aguascalientes      | -                        |          | -                           | 7      | 7           |
| Baja California     | 1                        | 1        | 2                           | 16     | 20          |
| Baja California Sur | (1) (1)                  | 5        |                             | 2      | 9           |
| Campeche            | 1                        | 4        | 1                           | 2      | 8           |
| Coahuila            | 2                        | -        | 1                           | 10     | 13          |
| Colima              | -                        | -        |                             | . 3    | 3           |
| Chiapas             | 1                        | 3        | 1                           | 13     | 18          |
| Chihuaua            | 1                        | 6        | 1                           | 2      | 10          |
| Distrito Federal    | 24                       | 30       | 13                          | 29     | 96          |
| Durango             | -                        | 1        | 1                           | 3      | 5           |
| Guanajuato          | . 1                      | 2        | . 2                         | 40     | 45          |
| Guerrero            | 2                        | 6        |                             |        | 10          |
| Hidalgo             |                          | 2        | 1                           | 9      | 12          |
| Jalisco             | 5                        | 7        |                             | 3      | 16          |
| Mexico              | 3                        | 5        | 2                           | ? 26   | 36          |
| Michoacan           | 5                        | 12       |                             | - 16   | 33          |
| Morelos             | 1                        | 7        |                             | - 2    | 10          |
| Nayarit             | 3                        | 1        |                             | - 7    | 11          |
| Nuevo Leon          | 1                        | 1        |                             | 3 21   | 26          |
| James San Caxaca    |                          |          | Zarzonini ali               | - 5    | i Piagraf ( |
| Puebla              | 2                        | 7        |                             | - 12   | 21          |
| Queretaro           |                          | <u> </u> |                             | 17     | - 18        |
| Quintana Roo        |                          |          | Yidikanin Adab<br>Kabupatèn |        |             |
| San Luis Potosi     | •                        | ·        |                             | 13     | 14          |
| Sinaloa             | 525. Line (1.10)         | . 3      |                             | 13     | 18          |
| Sonora              | 3                        | 2        |                             | 2 3    | 10          |
| Tabasco             | 1                        | 6        | •                           | 1 3    | 11          |
| Tamaulipas          | 2                        | . 3      |                             | l · 3  | ç           |
| Tlaxcala            | •                        | 1        |                             | - 5    | (           |
| Veracruz            | 7                        | 2        | •                           | 1 16   | 26          |
| Yucatan             | 1                        | 3        | ·                           | 1 8    | 13          |
| Zacatecas           | 1                        | 12       |                             |        | 14          |
| Total               | 71                       | 133      | 4                           | 310    | 559         |

Source: S.N.I.T.

Table A.3. 18 Number of restaurant, bar and discotheque by state, 1955

|                     | Restaura |        | Bar   | Discotheque |
|---------------------|----------|--------|-------|-------------|
|                     | Total    | Hotel* |       |             |
| Aguascalientes      | 163      | 23     | 21    | 5           |
| Baja California     | 434      | 86     | 95    | 30          |
| Baja California Sur | 232      | 3      | 41    | 9.          |
| Campeche            | 215      | 57     | 16    | 7           |
| Coahuila            | 189      | 36     | 34    | 14          |
| Colima              | 179      | 38     | 27    | 13          |
| Chiapas             | 420      | 117    | 52    | 41          |
| Chihuaua            | 297      | 79     | 105   | 62          |
| Distrito Federal    | 821      | 68     | 154   | 38          |
| Durango             | 62       | 10     | 17    | 5           |
| Guanajuato          | 386      | 41     | 60    | 33          |
| Guerrero            | 604      | 144    | 105   | 38          |
| Hidalgo             | 224      | 33     | 53    | 14          |
| Jalisco             | 401      | 144    | - 58  | 20          |
| Mexico              | 655      | 282    | 15    | 55          |
| Michoacan           | 546      | 88     | 78    | 24          |
| Morelos             | 397      | 68     | 76    | 21          |
| Nayarit             | 273      | 88     | 38    | 37          |
| Nuevo Leon          | 179      | 41     | 30    | 12          |
| Oaxaca              | 888      | 95     | 78    | 24          |
| Puebla              | 276      | 36     | 32    | 17          |
| Queretaro           | 331      | 84     | 40    | 15          |
| Quintana Roo        | 415      | 136    | 100   | 13          |
| San Luis Potosi     | 171      | 66     | 30    | 15          |
| Sinaloa             | 367      | 131    | 75    | . 33        |
| Sonora              | 623      | 50     | 90    | 48          |
| Tabasco             | 364      | 46     | 63    | 18          |
| Tamaulipas          | 518      | 112    | 129   | 43          |
| Tlaxcala            | 170      | 23     | 20    | 12          |
| Veracruz            | 1,552    | 254    | 219   | 47          |
| Yucatan             | 342      | 68     | 41    | 9           |
| Zacatecas           | 260      | 85     | 41    | 22          |
| Total               | 12,954   | 2,632  | 2,033 | 794         |

Source: S.N.I.T.

# A.3.4. Tourism transport

This section focuses mainly to transport network be early transport measure as tourism access.

### A.3.4.1. Existing condition

#### (1) Airservices

Air service fill the most important role as tourism access measure because of geographical characteristics of Mexico.

Mexico has 1,749 airports in 1994, of which national ones are 33, international are 50 and airdromes are 1,666. Among them, main commercial use airports are controlled by ASA (Aeropuertos y Servicios Auxiliares). ASA administrates 62 airports, of which national ones are 16, international are 42 and fuel stations (Estación de Combustible) are 4.

Figure A.3. 6 shows locations of 58 commercial use airports administrated by ASA. This airport network almost covers the whole country and most of tourism destinations.

shows the above airport facilities and operating capacity including future demand forecast. As shown in the table, most of the airports have enough operating capacity until 2010. Some of them, however, in metropolitan areas such as Mexico D.F. and Guadalajara, and major tourism destinations such as Cancun and Mazatlan will face to shortage of capacity after 2000.

Table A.3. 20 and Table A.3. 21 show annual passengers and operations in 1989 and 1993, and future demand forecast until 2010.

Table A.3. 22 and Table A.3. 23 show capacity of platform and terminal building, and their forecast until 2010 correspond to the demand forecast. As shown in the tables, many airports face to shortage of capacity of platform and terminal building. Some of them have been in short of capacity and some improvement are required.

Figure A.3. 7 to Figure A.3. 10 show "Air service flow in 1992" as to "International trunk and regional lines in 1992". and "Domestic trunk and regional lines in 1993". As shown in these figures, air service flow concentrates on Mexico City airport except the international regional line on which there are many charter flights to the tourism destinations such as Los Cabos and Cancun.

Figure A.3. 6 Airport location

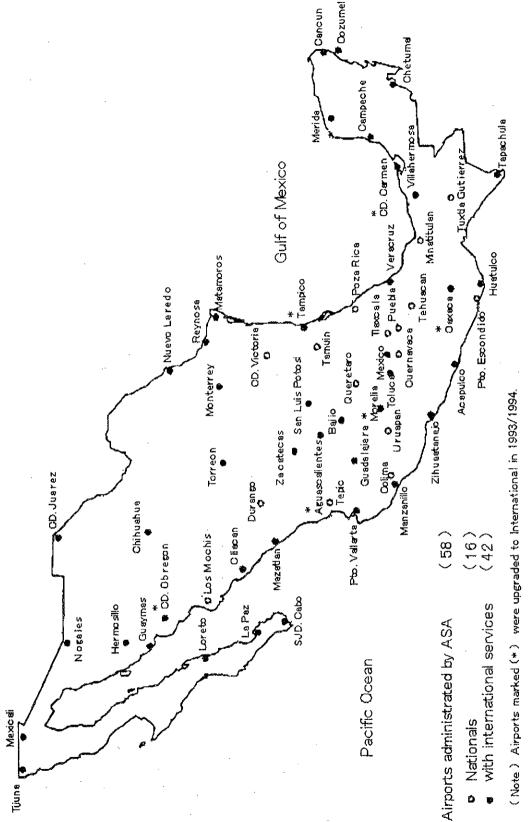


Table A.3. 19 Airport facilities and operating capacity

Demand (Peak time) Operating Capacity / hr. 24 hrs
08:00 - 20:00 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs
24 hrs
24 hrs
24 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs
06:00 - 19:00 hrs
06:00 - 21:00 hrs
06:00 - 21:00 hrs
07:00 - 19:00 hrs
06:00 - 21:00 hrs
07:00 - 19:00 hrs
06:00 - 21:00 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs
07:00 - 19:00 hrs Operating Nour Dimension of Runway 2. 1700 X 35m 1000 X 30m Dimension of Runkay 1 No. of Runway 84 24 Sistema estadistico Classification **Abbreviation** 

Airport facilities and operating capacity

Table A.3, 19

Table A.3. 20 Annual passengers forecast (1988 - 2010)

| ο.         | Acronym      | Туре          | Classification_    | Stastitic  |             |             | gers ( Thousand ) Forecast ( High Estimate ) |         |  |  |
|------------|--------------|---------------|--------------------|------------|-------------|-------------|--|---------|--|--|
|            |              |               | •_                 | 1988       | 1993 :      | 1995        | 2000   | 2010    |  |  |
| 1          | MEX          | International | Metropolit :       | 10,051     | 16,470      | 20,448      | 29,016                                       | 41,79   |  |  |
| 2          | GDL          | International | Metropolit         | 3,216      | 6,041       | 7,306       | 9,966  | 13,93   |  |  |
| 3          | CUN          | International | Tourist            | 1,868      | 4,604       | 6,638       | 10,910                                       | 17,28   |  |  |
| 4          | ТIJ          | International | Frontier           | 1,392      | 2,784       | 3,460       | 4,880  | 6,99    |  |  |
|            | MTY          | International | Metopolit          | 1,156      | 2,216       | 2,777       | 3,954  | 5,71    |  |  |
| 5<br>6     |              | Domestic      | Tourist            | 1,617      | 1,635       | 2,024       | 2,836  | 4,04    |  |  |
| 7          | PVR          | International | Tourist            | 1,675      | 1,386       | 1,629       | 2,142  | 2,90    |  |  |
| 8          | ACA<br>MID   | International | Tourist            | 617        | 1,094       | 1,343       | 1,847  | 2,59    |  |  |
|            |              | International | Tourist            | 1,093      | 1,012       | 1,162       | 1,475  | 1,94    |  |  |
| 9          | MZT          | International | Tourist            | 640        | 775:        | 963         | 1,360  | 1,99    |  |  |
| 1 <u>0</u> | ZIH          | International | Tourist            | 508        | 693         | 832         | 1,124  | 1,5     |  |  |
|            | CZM          | International | Tourist            | 378        | 688         | 1,007       | 1,671  | 2,6     |  |  |
| 12<br>13   | SJD          | International | Regional :         | 388        | 637         | 810         | 1,171  | 1,7     |  |  |
|            | HMO          |               | T :                | 312        | 626         | 746         | 998  | 1,3     |  |  |
| 14         | CUU          | International | Regional :         | 134        | 626         | 788         | 1,123  | 1,6     |  |  |
| 15         | ВЈХ          | International | Regional           | 308        | 594         | 801         | 1,234  | 1,8     |  |  |
| 16         | CUL          | International | Regional           | 308<br>412 | 548         | 672         | 927  | 1,3     |  |  |
| 17         | OAX          | Domestic      | Regional           | 412<br>340 | 477         | 558         | 726  | 9       |  |  |
| 18         | VSA          | International | Regional           |            | 1           | 522         | 685  | 9       |  |  |
| 19         | TRC          | Domestic      | Regional           | 178        | 443:<br>442 | 52.2<br>567 | 826  | 1,2     |  |  |
| 20         | VER          | International | Tourist            | 212        | 412         | 498         | 695  | 9       |  |  |
| 21         | CJS          | International | Frontier           | 178        | 389         | 510         | 763  | 1,1     |  |  |
| 22         | LAP          | International | Tourist            | 502        | 377         | 498         | 763<br>751                                   | 1,1     |  |  |
| 23         | TAM          | International | Regional           | 266        |             |             | 757  | 1,1     |  |  |
| 24         | ZCL          | International | Regional           | 207        | 359         | 487<br>484  | 770  | 1,2     |  |  |
| 25         | AGU          | International | Regional           | 154        | 346         | 615         | 1254   | 2,2     |  |  |
| 26         | HUX          | International | Tourist            | 56         | 310<br>289  | 430         | 722  | 1,1     |  |  |
| 27         | $_{\rm LMM}$ | Domestic      | Regional           | 224        |             | 337         | 447  | 6       |  |  |
| 28         | MLM          | International | Regional           | 61         | 285         |             | 442  | 6       |  |  |
| 29         | MTT          | Domestic      | Regional           | 168        | 279         | 331         | 409_   | 5       |  |  |
| 30         | MXL          | International | Frontier           | 189        | 271         | 316         | 386  | بر<br>5 |  |  |
| 31         | CME          | International | Regional           | 236        | 264         | 297         | 483  | 7       |  |  |
| 32         | DGO          | Domestic      | Regional           | 145        | 262         | 334         |  | 6       |  |  |
| 33         | ZLO          | International | Tourist            | 310        | 217         | 283         | 422  | 7       |  |  |
| 34         | SLP          | International | Regional           | 88         | 207         | 292         | 468  | 4       |  |  |
| 35         | TAP          | Domestic      | Frontier           | 80         | 195         | 242         | 335  | 5       |  |  |
| 36         | TNY          | International | Regional           | . 80       | 189         | 244         | 359  | 4       |  |  |
| 37         | CEN          | International | Regional           | 143        | 183         | 227         | 320  |         |  |  |
| 38         | TGZ          | International | Regional           | 137        | 139         | 180         | 267  | 3       |  |  |
| 39         | GYM          | International | Tourist            | 94         | 115         | 143         | 201  | 2       |  |  |
| 40         | PBC          | International | Regional           | 16         | 102         | 154         | 266  |         |  |  |
| 41         | PXM          | Domestic      | Tourist            | 75         | 87          | 117         | 180  | 2       |  |  |
| 42         | COL          | Domestic      | Regional           | 33         | 87          | 116         | 180  | 2       |  |  |
| 43         | CTM          | International | Frontier           | 34         | 85          | 128         | 215  | 3       |  |  |
| 44         | ИГD          | International | Frontier           | 102        | 78          | 97          | 139  | 2       |  |  |
| 45         | MAM          | International | Frontier           | 77         | 77          | 96          | 137  | . 1     |  |  |
| 46         | REX          | International | Frontier           | 90         | 75          | 91          | 125  | 1       |  |  |
| 47         | UPN          | International | Regional           | 30         | 67]         | 72          | 88   | 1       |  |  |
| 48         | CPE          | International | Regional           | 61         | 67          | 80          | 113  | 1       |  |  |
| 49         | LTO          | International | Tourist            | 50         | 55          | 66          | 90   | 1       |  |  |
| 50         | TLC          | Domestic      | <u> Metropolit</u> | 48_        | 44          | 165_        | 205  |         |  |  |
| 51         | PAZ          | Domestic      | Regional           | 7          | 44          | 54          | 77   | •       |  |  |
| 52         | CVM          | Domestic      | Regional           | 29         | 42          | 54          | 77   | •       |  |  |
| 53         |              | International | Frontier           | 16         | 9           | 12          | 20   |         |  |  |
| 54         |              | Domestic      | Regional           | 4          | 3           | 4           | 6  |         |  |  |
| 55         | TMN          | Domestic      | Regional           | j 1        | 1           | 1           | 2  |         |  |  |
| 56         |              | Domestic      | Regional           |            | 1           | 4           | 5  |         |  |  |
| 57         |              | Domestic      | Regional           |            | į           | 11          | 15   |         |  |  |
| 58         | CVA          | Domestic      | Regional           | 1          |             | 27          | 31   |         |  |  |

Note: Location of airport is shown in followed each acronym Source: Sistema Estadistica Aeroportuario, 1994, ASA

Annual operations forecast (1988 - 2010) Table A.3, 21

|           | Acronym      | Туре                           | Classification | Stastitics    |                   | al Operations Forecast ( High Estimate ) |                  |        |  |
|-----------|--------------|--------------------------------|----------------|---------------|-------------------|--|------------------|--------|--|
|           |              |                                | [-             | 1988          | <u>cs</u><br>1993 | <u>Foreças</u><br>1995                   | 2010             |        |  |
|           | Way          | International                  | Metropolit     | 174,916       | 310,891           | 294,548                                  | 2000<br>397,365  | 536,17 |  |
| 1<br>2    | MEX<br>GDL   | International                  | Metropolit     | 67,614        | 164,220           | 193,991                                  | 253,145          | 333,73 |  |
| 3         | CUN          | International                  | Tourist        | 29,273        | 63,623            | 87,468                                   | 133,247          | 192,44 |  |
| 4         |              | International                  | Frontier       | 22,417        | 50,386            | 60,683                                   | 81,015           | 108,46 |  |
|           | TIJ          | International                  | Metopolit      | 31,880        | 42,440            | 52,531                                   | 72,238           | 98,41  |  |
| 5         | MTY          | _                              | Tourist        | 19,381        | 40,250            | 49,169                                   | 65,663           | 87,91  |  |
| 6<br>7    | PVR<br>ACA   | Domestic<br>International      | Tourist        | 24,269        | 40,010            | 46,066                                   | 58,185           | 74,87  |  |
| 8         |              | International                  | Tourist        | 27,291        | 37,741            | 46,446                                   | 63,586           | 86,45  |  |
|           | MID          |                                | Tourist        | 32,614        | 33,697            | 39,646                                   | 51,432           | 67,42  |  |
| 9         | MZT          | International                  | Tourist        | 29,198        | 32,950            | 37,884                                   | 47,755           | 61,35  |  |
| 10<br>11  | ZIH<br>CZM   | International<br>International | Tourist        | 30,533        | 32,714            | 37,458                                   | 48,311           | 62,92  |  |
|           |              | International                  | Tourist        | 32,700        | 32,492            | 37,395                                   | 47,202           | 60,70  |  |
| 12        | SJD          |                                | Regional       | 25,519        | 31,557            | 38,339                                   | 51,682           | 69,58  |  |
| 13        | HMO          | International                  |                |               | 27,388            | 31,329                                   | 39,230           | 50,15  |  |
| 14        | CUU          | International                  | Regional       | 14,329        | 27,223            | 32,598                                   |                  | 57,47  |  |
| 15        | BJX          | International                  | Regional       | 24,083        |                   | 27,871                                   | 33,851           | 42,10  |  |
| 16        | COL          | International                  | Regional       | 20423         | 24,883            | 28,898                                   | 38,293           | 51,02  |  |
| 17        | XAO          | Domestic                       | Regional       | 8931<br>17021 | 24,154            | 26,706                                   | 36,645           | 50,0   |  |
| 18        | VSA          | International                  | Regional       |               | 21,861            |  |                  | 46,5   |  |
| 19        | TRC          | Domestic                       | Regional       | 16586         | 20,215            | 24,894                                   | 34,112<br>31,961 | 42.8   |  |
| 20_       | VER          | International                  | Tourist        | 17074         | 19,534            | 23,750<br>22,498                         |                  | 39,0   |  |
| 21        | CJS          | International                  | Frontier       | 15221         | 18,959            |  | 29,519<br>70,975 | 81,8   |  |
| 22        | LAP          | International                  | Tourist        | 10337         | 18,954            | 62087                                    | 31076            | 42,4   |  |
| 23        | MAT          | International                  | Regional       | 10610         | 17,845            | 22554                                    |                  | -      |  |
| 24        | zcl          | International                  | Regional       | 14006         | 17,355            | 20402                                    | 26471            | 34,7   |  |
| 25        | AGU          | International                  | Regional       | 9356          | 17.310            | 19580                                    | 23624<br>21483   | 29,1   |  |
| 26        | HUX          | International                  | Tourist        | 10632         | 17201             | 18613                                    |                  | 25,5   |  |
| 27        | LMM          | Domestic                       | Regional       | 9788          | 16641             | 21721                                    | 31532            | 44,3   |  |
| 28        | MLM          | International                  | Regional       | 23878         | 15781             | 17451                                    | 20780            | 25,3   |  |
| 29        | MTT          | Domestic                       | Regional       | 10939         | 15694             | 18544                                    | 24432            | 32,4   |  |
| 30        | MXL          | International                  | Frontier       | 15741         | 14385             | 18944                                    | 26612            | 36,7   |  |
| 31        | CME          | International                  | Regional       | 10611         | 14160             | 19387                                    | 29,195           | 41,7   |  |
| 32        | DGO          | Domestic                       | Regional       | 9269          | 13444!            | 17655                                    | 25755            | 36,2   |  |
| 33        | ZLO          | International                  | Tourist        | 7345          | 12583             | 16044                                    | 22463            | 30,8   |  |
| 34        | SLP          | International                  | Regional       | 7828          | 11078             | 11416                                    | 15513            | 20,9   |  |
| 35        | TAP          | Domestic                       | Frontier       | 9230          | 10738             | 12486                                    | 15946            | 20,6   |  |
| 36        | TNY          | International                  | Regional       | 5802          | 10208             | 11616                                    | 14438            | 18,3   |  |
| 37        | CEN          | International                  | Regional       | 4392          | 9809              | 12526                                    | 17822            | 24,8   |  |
| 38        | TGZ          | International                  | Regional       | 9575          | 8827              | 12458                                    | 19075            | 27,5   |  |
| 39        | GYM          | International                  | Tourist        | 7891          | 7947              | 9678                                     | 13037            | 17,4   |  |
| 40        | PBC          | International                  | Regional       | 11320         | 7638              | 8495                                     | 10206            | 12,5   |  |
| 41        | PXM          | Domestic                       | Tourist        | 11639         | 7555              | 9565                                     | 14017            | 19,8   |  |
| 42        | COL          | Domestic                       | Regional       | 9397          | 7089              | 7735                                     | 9163             | 11,0   |  |
| 43        | CTM          | International                  | Frontier       | 5941          | 6926              | 8291                                     | 10965            | 14,5   |  |
| 44        | NLD          | International                  | Frontier       | 1905          | 6146              | 10273                                    | 17810            | 26,8   |  |
| 45        | MAM          | International                  | Frontier       | 6427          | 5946              | 7765                                     | 10947            | 15,1   |  |
| 46        | REX          | International                  | Frontier       | 2622          | 5875              | 7838                                     | 11645            | 16,6   |  |
| 47        | UPN          | International                  | Regional       | 9914          | 5606              | 7413                                     | 10920            | 15,5   |  |
| 48        | CPE          | International                  | Regional       | 2837          | 5247              | 6087                                     | 7746             | 9,9    |  |
| 49        | LTO          | International                  | Tourist        | 7825          | 5073              | 5798                                     | 7253             | 9,     |  |
| <u>50</u> | <u> TLC </u> | Domestic                       | Metropolit     | 5220          | 4380              | <u>5951</u>                              | 9014             | 12.9   |  |
| 51        | PAZ          | Domestic                       | Regional       | 2917          | 3801              | 5061                                     | 7501             | 10,6   |  |
| 52        | CVM          | Domestic                       | Regional       | 8174          | 3550              | . 4033                                   | 5125             | 6,0    |  |
| 53        | NOG          | International                  | Frontier       | 6961          | 3364              | 4153                                     | 5721             | 7,     |  |
| 54        | TCN          | Domestic                       | Regional       | 2224          | 2028              | 2187                                     | 3020             | 4,     |  |
| 55        | TMN          | Domestic                       | Regional       | 560           | 535               | 617                                      | 802              | 1,0    |  |
| 56        | AXT          | Domestic                       | Regional       |               |                   | 2801                                     | 3556             | 4,     |  |
| 57        | QET          | Domestic                       | Regional       | !             | Ì                 | 6981                                     | 9383             | 12,6   |  |
|           |              | Domestic                       | Regional       | · ·           | . 1               | 14285                                    | 15885            | 18,    |  |

Note: Location of airport is shown in followed each acronym Source: Sistema Estadistica Aeroportuario, 1994, ASA

Table A.3. 22 Capacity and demand of platform

|          |                                |            | <del></del> _    |                |                        |              | <del></del>                                   | - 1 0 1 1            |                |         |
|----------|--------------------------------|------------|------------------|----------------|------------------------|--------------|---|----------------------|----------------|---------|
| No.      | Acronym                        | Туре       | Platform area    | Capacity       | Rendimient             | 1002         | Demar<br>1995                                 | nd (High est<br>2000 | imate)<br>2005 | 2010    |
|          | CD*                            | Int        | (m²)<br>89,600   | (Position)     | (m²/position)<br>5,600 | 1993<br>18   | 21  | 26                   | 28             | 31      |
| 1 2      | GDL<br>MEX                     | Int        | 459,500          | 65             | 7,069                  | 42           | 46  | 54                   | 59             | 63      |
| 3        | MTY                            | Int        | 77,300           | 9              | 8,589                  | 9            | 11  | 15                   | 18             | 19      |
| 4        | TLC                            | Int        | 50,500           | . 4            | 12,625                 | 2            | 2   | 3                    | 3              | 3       |
|          | e of Metropoli                 |            |                  | 24             | 7,201                  | 18           | 20  | 25                   | 27             | 29      |
| 710129   | ACA                            | Int        | 116,300          | 15             | 7,753                  | 8            | 8   | 10                   | 11             | 12      |
| 2        | CUN                            | Int        | 154,800          | 23             | 6,730                  | 17           | 21  | 29                   | 33             | 37      |
| 3        | CZM                            | Int        | 18,900           | 4              | 4,725                  | 5            | 5   | 7                    | 8              | 8       |
| 4        | GYM                            | Int        | 6,450            | 2              | 3,225                  | 2            | 2   | 2                    | 3              | 3       |
| 5        | HUX                            | Int        | 30,371           | 3              | 10,124                 | 3            | 5   | 7                    | 8              | 9       |
| 6        | LAP                            | int        | 41,059           | 7              | 5,866                  | 5            | 7   | 8                    | 10             | 11      |
| 7        | LTO                            | int        | 16,200           | 3              | 5,400                  | 1            | 2   | 2                    | 2              | 2       |
| 8        | MID                            | Int        | 54,252           | 10             | 5,425                  | 6            | 8   | 11                   | 12             | 15      |
| 9        | MZT                            | Int        | 68,098           | 10             | 6,810                  | 10           | 12  | 14                   | 16             | 17      |
| 10       | PVR                            | Int        | 109,925          | 11             | 9.993                  | 9            | 10  | 13                   | 14             | 16<br>3 |
| 11       | MXG                            | Dom        | 16,200           | 2              | 8,100                  | 2            | 2   | 2                    | 3              | 10      |
| 12       | SJD                            | Int        | 20,700           | 4              | 5,175                  | 4            | 5   | 7                    | 9              | 9       |
| 13       | VER                            | Int        | 22,500           | 3              | 7,500                  | 4            | 6   | 7                    | 8<br>8         | 8       |
| 14       | ZIH                            | Int        | 16,800           | 4              | 4,200                  | 5            | 5   | 6                    | 5              | 6       |
| 15       | ZLO                            | Int        | 13,500           | 3              | 4,500<br>6,789         | <u>3</u> · - | <u> 4                                    </u> | <u>5</u><br>9        | 10             | Q -     |
|          | e of Tourism                   |            | 47,070           | $-\frac{7}{3}$ |                        |              | 3   | 5                    | 6              | 6       |
| 1        | AGU                            | Int        | 16,200           |                | 5,400<br>5,400         | 5            | 6   | 8                    | 8              | 10      |
| 2        |                                | Int        | 16,200           | . 3            | 9,000                  | 2            | . 2   | 3                    | 3              | 4       |
| 3        | CEN                            | Int<br>Int | 18,000<br>11,981 | 2<br>2         | 5,991                  | 3            | 3   | 3                    | 3              | 4       |
| 4        | COL                            | Dom        | 16,200           | 3              | 5,400                  | 2            | 3   | 3                    | 4              | 4       |
| 5<br>6   |                                | Int        | 16,200           | 3              | 5,400                  | 2            | 1 1   | 1                    | 1              | 2       |
| 7        |                                | Int        | 20,142           | 4              | 5,036                  | 3            | 5   | 8                    | 9              | 10      |
| 8        |                                | int        | 16,200           | 3              | 5,400                  | 3            | 4   | 6                    | 7              | 8       |
| 9        |                                | Dom        | 12,000           | 25             | 480                    | ō            | 17  | 18                   | 20             | 21      |
| 10       |                                | Dom        | 16,200           | 3              | 5,400                  | 1            | 1   | 2                    | 2              | 2       |
| 11       | DGO                            | Dom        | 16,200           | 3              | 5,400                  | 3            | 3   | 5                    | 6              | 7       |
| 12       |                                | Int        | 19,800           | 4              | 4.950                  | 4            | 6   | 8                    | 9              | 10      |
| 13       |                                | Dom        | 16,200           | 3              | 5,400                  | 2            | 4   | 6                    | 6              | 8       |
| 14       |                                | Int        | 22,860           | 4              | 5,715                  | 3            | 4   | 5                    | 6              | 6       |
| 15       | MTT                            | Dom        | 16,200           | 3              | 5,400                  | 2 ·          | 2   | 2                    | 3              | 4       |
| 16       |                                | Int        | 33,950           | 5              | 6,790                  | 4            | 4   | 5                    | 6              | 7       |
| 17       | PAZ                            | Dom        | 15,750           | 3              | 5,250                  | 1            | 2   | 3                    | 3              | 3       |
| 18       | PBC                            | Dom        | 16,200           | 3              | 5,400                  | 2            | 2   | 4                    | 4              | 5       |
| 19       |                                | Dom        | 17,000           | 35             | 486                    | 0            | 8   | 11                   | 13             | 15      |
| 20       |                                | Int        | 16,200           | 3              | 5,400                  | 3            | 5   | 7                    | 9              | 9       |
| 21       |                                | Int        | 35,770           | 4              | 8,693                  | 3            | 5   | 6                    | 8              | 8       |
| 22       |                                | Dom        | 5,400            | 19             | 284                    | 2            | 2   | 4<br>3               | 4<br>3         | 5<br>3  |
| 23       |                                | Dom        | 16,200           | 3              | 5,400                  | 1            | 2   | ა<br>1               | 2              | 2       |
| 24       |                                | Dom        | 4,600            | 10             | 460<br>5 400           | 1            | 1   | 3                    |                | 5       |
| 25       |                                | Dom        | 16,200           | 3              | 5,400                  | 2            | 4 5   | 5<br>5               | 4<br>6         | 6       |
| 26       |                                | Int        | 24,600           | 4              | 6,150                  | 0            | ) g   | 4                    | 5<br>5         | 5       |
| 27       |                                | Dom        | 7,000            | 10<br>2        | 700<br>3,438           | 2            | 3 2   | 3                    | 5<br>3         | 3       |
| 28       |                                | Dom        | 6,875            | 3              | 5,400                  | 4            | 5   | 6                    | 7              | 7       |
| 29<br>30 |                                | Int<br>Int | 16,200           | 3              | 5,638                  | 3            | 3   | 5                    | 6              |         |
|          | age of Region                  |            | 16,615           | 6              | 2,800                  | 2            | 4   | 5                    | 6              | 6<br>7  |
| MYEL     | i <u>ge or negion</u><br>1 CJS | int        | 13,376           | . 2            | 6,688                  | 2            | 2   | 4                    | 5              | 5       |
| ,        | 2 CIM                          | Int        | 10,584           | 2              | 5,292                  | i 2          | 3   | 5                    | 5              | 5       |
|          | 3 MAM                          | Int        | 16,200           | 3              | 5,400                  | 2            | 1   | 1                    | 1              | 2       |
|          | 4 MXL                          | Int        | 13,140           | 3              | 4,380                  | 2            | 2   | 3                    | 3              | 4       |
|          | 5 NLD                          | Int        | 13,500           | 2              | 6,750                  | · 1          | 2   | 2                    | 2              | 2       |
|          | 6 NOG                          | Int        | 4,000            | 10             | 400                    | 6            | 9   | 13                   | 15             | 18      |
|          | 7 REX                          | Int        | 14,400           | 3              | 4,800                  | 1 1          | 1   | 1                    | 1              | 1       |
|          | 8 TAP                          | Int        | 16,200           | 3              | 5,400                  | 2            | 3   | 3                    | 4              | 4       |
|          | 9 TIJ                          | Int        | 73,080           | 10             | 7,308                  | . 9          | 10  | 12_                  | 14             | 15      |
|          | age of Frontie                 |            | 19,387           | 4              | 4,592                  | 3            | 4   | 5                    | 6              | 6       |
| _ Aver   | RĂĂ OL LIDINIA                 |            | 63,074           | 10             | 6,216                  | 7            | 9   | 11                   | 12             | 13      |

Note: Lacation of airport is shown in followed each acronym Source: Sistema Estadística Aeropuertuario, 1994, ASA

Capacity of terminal building Table A.3. 23

|         |               |              | Capacity | of Terminal bui | lding T    |       |         |       | Demand  | Peak) | <del></del> |         |            |
|---------|---------------|--------------|----------|-----------------|------------|-------|---------|-------|---------|-------|-------------|---------|------------|
| No.     | Abbre.        | Туре         |          | 1993            | Ī          |       | 93      |       | 995     |       | 000         |         | 010        |
|         |               |              | (m2)     | Pass/hr m2      | /pa₅s./hr. |       |         |       |         |       | m2/pass/hr. | Pass/hr | m2/pass/ht |
| 1       | GDL           | int          | 19,600   | 1,885           | 10.4       | 1,937 | 10.7    | 2,064 | 9.5     | 2,538 | 7.7         | 3,130   | 6.3        |
| 2       | MEX           | Int          | 107,800  | 5,450           | 19.8       | 3,859 | 27.9    | 4,438 | 24.3    | 5,515 | 19.5        | 6,940   | 15.5       |
| 3       | MTY           | Int          | 18,420   | 1,500           | 12.3       | 1,143 | 16.1    | 1,333 | 13.8    | 1,684 | 10.9        | 2,148   | 8.6        |
| 4       | TLC           | Int          | 1,191    | 100             | 11.9       | 21    | 56.7    | 25    | 47.6    | 32    | 37.2        | 40      | 29.8       |
| Average | of Metropo    | litan Arport | 36,753   | 2,234           | 13.6       | 1,715 | 27.9    | 1,965 | 23.8    | 2,442 | 18.8        | 3,065   | 15.1       |
| 1       | ACA           | Int          | 19,560   | 1,630           | 12.0       | 1,084 | 18.0    | 1,177 | 16.6    | 1,364 | 14.3        | 1,641   | 11.9       |
| 2       | CUN           | int          | 26,710   | 2,350           | 11.4       | 1,966 | 13.6    | 2,473 | 10.8    | 3,464 | 7.7         | 4,726   | 5.7        |
| 3       | CZM           | Int          | 5,040    | 550             | 9.2        | 524   | 9.6     | 595   | 8.5     | 734   | 6.9         | 909     | 5.5        |
| 4       | GYM           | Int          | 755      | 102             | 7.4        | 152   | 5.0     | 193   | 3.9     | 219   | 3.4         | 282     | 2.7        |
| 5       | HUX           | int          | 3,260    | 430             | 7.6        | 420   | 7.8     | 638   | 5.1     | 955   | 3.4         | 1,343   | 2.4        |
| 6       | LAP           | Int          | 3,660    | 400             | 9.2        | 310   | 11.8    | 376   | 9.7     | 544   | 6.7         | 713     | 5.1        |
| 7       | LTO           | Int          | 1,160    | 105             | 11.0       | 87    | 13.3    | 106   | 10.9    | 122   | 9.5         | 156     | 7.4        |
| 8       | MID           | int          | 11,890   | 990             | 12.0       | 697   | 17.1    | 785   | 15.1    | 962   | 12.4        | 1,203   | 9.9        |
| 9       | MZT           | int          | 13,120   | 1,100           | 11.9       | 944   | 13.9    | 1,007 |         | 1,118 | 11.7        | 1,276   | 10.3       |
| 10      | PVR           | Int          | 15,350   | 1,275           | 12.0       | 999   | 15.4    | 1,112 | 1       | 1,415 | 10.8        | 1,787   | 8.6        |
| 11      | PXM           | Dom          | 1,380    | 130             | 10.6       | 238   | 5.8     | 281   | 4.9     | 336   | 4.1         | 401     | 3.4        |
| 12      | SJD           | Int          | 8,580    | 720             | 11.9       | 501   | 17.1    | 674   | 12.7    | 972   | 8.8         | 1,337   | 6.4        |
| 13      | VER           | - Int        | 2,890    | 350             | 8.3        | 347   | 8.3     | 450   |         | 569   |             | 730     |            |
| 14      | ZIH           | int          | 5,255    | 570             | 9.2        | 543   |         | 620   |         | 772   |             | 1,066   | 4.9        |
| 15      | ZLO           | Int          | 4,080    | 450             | 9.1        | 331   | 12.3    | 374   |         | 438   |             | 514     |            |
|         | of Tourism    |              | 8,179    | 743             | 10.2       | 610   |         | 724   |         | 932   |             | 1,206   |            |
| i       | AGU           | int          | 2,220    | 275             | 8.1        | 401   |         | 461   | 4.8     | 682   |             | 867     |            |
| 2       | BJX           | Int          | 4,717    | 497             | 9.5        | 491   |         | 563   |         | 721   |             | 1       |            |
| 3       | CEM           | int          | 940      |                 | 10.4       | 209   |         | 224   |         | 292   |             | 5       |            |
| 4       | CME           | Int          | 1,304    |                 | 8.2        | 154   |         | 169   |         | 186   |             | 1       |            |
| 5       | COL           | Dom          | 1,605    |                 | 8.9        | 132   |         | 162   |         | 190   |             |         |            |
| 6       | CPE           | Int          | 1,392    |                 | 8.7        | 135   |         | 141   |         | 160   |             | 188     |            |
| 7       | CUL           | Int          | 2,076    |                 | 9.1        | 415   |         | 508   |         | 690   |             | i       |            |
| 8       | CUU           | int          | 4,395    |                 | 9.0        |       |         | L .   |         | 668   |             | 3       |            |
| 9       | CVA*          | * Dom        | 264      |                 | 13.2       | (     |         | 1     |         | 17    |             |         |            |
| 10      | CVM           | Dom          | 2,005    |                 | 8.4        |       |         | 86    |         | 115   |             |         |            |
| 11      | DGO           | Dom          | 2,443    |                 | 7.8        |       |         | 263   |         | 331   |             |         |            |
| 12      | HMO           | Int          | 5,920    |                 | 9.5        |       |         | 574   |         | 1     |             |         |            |
| 13      | LMM           | Dom          | 2,601    |                 | 8.7        | 1     |         | 1     |         | 560   |             |         |            |
| 14      | MI.M          | Int          | 2,450    |                 | 8.0        | В     |         | 1     |         | 347   |             | 1       |            |
| 15      | MTT           | Dom          | 2,756    |                 | 8.1        |       |         |       |         | 348   |             |         |            |
| 16      | OAX           | Int          | 2,930    |                 | 10.7       |       |         | i     |         | 648   |             | 9       |            |
| 17      | PAZ           | Dom.         | 1,495    |                 | 12.0       |       |         | 8     |         |       |             |         |            |
| 18      | PBC           | Dom          | 3,660    | 290             | 12.6       | 1     |         | •     |         |       |             |         |            |
| 19      | $OEL_{r}$     |              | 328      |                 | 6.5        | 1     |         |       |         |       |             |         |            |
| 20      | SLP           | Int          | 2,440    |                 | 8.1        |       |         | 1     |         | 1     |             | 1       |            |
| 21      | MAT           | Int          | 5,650    |                 | 9.2        | \$    |         | 1     |         | 2     |             |         |            |
| 22      | TCN*          | * Dom        | 260      |                 | 7.4        | •     | 2 130.0 | 1     | 2 130.0 | 4     |             |         | 65.0       |
| 23      | TGZ           | Dorn         | 2,550    |                 | 9.6        |       |         | 1     |         | 3     |             | •       |            |
| 24      | TMN*          |              | 28!      |                 | 6.3        |       | 2 142.5 |       | 2 1425  |       |             |         | 5 57.0     |
| 25      | YMY           | Dom          | 814      |                 | 8.1        | 3     |         |       |         | ł.    |             |         |            |
| 26      | TRC           | Int          | 2,10     |                 | 7.0        |       |         |       |         |       |             |         |            |
| 27      | TXA*          |              | 32       |                 | 6.5        |       | 0.0     | !     | 3 108.3 |       | 3 108.      |         | 5 65.0     |
| 28      | UPN           | Dom          | 49       |                 | 6.5        | t     |         | 1     |         |       |             |         |            |
| 29      | VSA           | Int          | 4,88     |                 | 10.0       |       |         |       |         |       |             |         |            |
| 30      | ZCL           | Int          | 2,62     |                 | 9.9        |       |         |       |         |       |             |         |            |
|         | e of Region   |              | 2,26     |                 | 8.9        |       |         |       |         |       |             | 4       |            |
| 1 1     | CJS           | Int          | 4.27     |                 | 9.5        | ,     |         | i i   |         |       |             |         |            |
| 2       |               | Int          | 1,15     |                 | 8.2        |       |         |       |         |       |             |         |            |
| 3       | MAM           | Int          | 2,02     |                 | 9.2        |       |         | 1     |         |       |             |         |            |
| 4       |               | Int          | 1,79     |                 | 9.0        | 1     |         |       |         |       |             | 9       |            |
| 5       |               | int          | 2,26     |                 | 8.7        |       |         |       |         | ı.    |             | 1       |            |
| 6       |               |              | 39       |                 | 6.         |       | 5 79.0  |       | 7 56.4  | 1     |             |         |            |
| 7       |               | Int          | 1,17     |                 | 7.8        |       |         |       |         |       |             | ,       |            |
| 8       |               | Int          | 2,34     |                 | 9.4        |       |         | 1     |         | 1     |             |         |            |
| 9       |               | Int .        | 16,22    |                 | 10.8       |       |         |       |         |       |             |         |            |
|         | ge of Frontie | er Airport   | 3,51     |                 | 8.         |       |         |       |         |       |             |         |            |
| [lotal] | Average       |              | 12,67    | 8 897           | 10.3       | 3 70  | 6 19.   | 82    | 4 17.9  | 1,03  | 4 14.       | 1,30    | 3 10.      |

Note: "Los datos reportados para estos aeropuertos, corresponden a la aviación general Source: Sistema estadístico aeropuertario, 1994, ASA

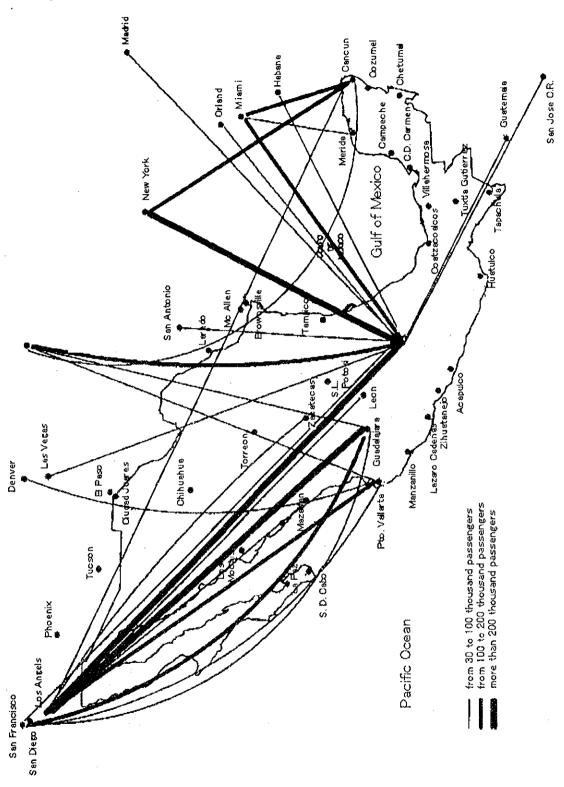


Figure A.3. 7 Air service flow (1) - International trunk line

Gulf of Mexico San Antonio El Paso Pto. Vallerts Gudad Juares less than 20 thousand passengers from 20 to 40 thousand passengers more than 40 thousand passengers Pacific Ocean Los Angels

Figure A.3. 8 Air service flow (2) - International regional line

Gulf of Mexico Reynosa Nuevo Leredo Zihuetanejo Qudad Juarez Chihuahua from 30 to 100 thousand passengers from 100 to 300 thousand passengers from 300 to 600 thousand passengers more than 600 thousand passengers

Figure A.3. 9 Air service flow (3) - Domestic trunk line

Gulf of Mexico Poza Rica Torreon CiudadJuares Lazero Cerdenas Chihuahua from 20 to 40 thousand passengers from 40 to 60 thousand passengers from 60 to 80 thousand passengers more than 80 thousand passengers Tüuene

Figure A.3. 10 Air service flow (4) - Domestic regional line

#### Road transport **(2)**

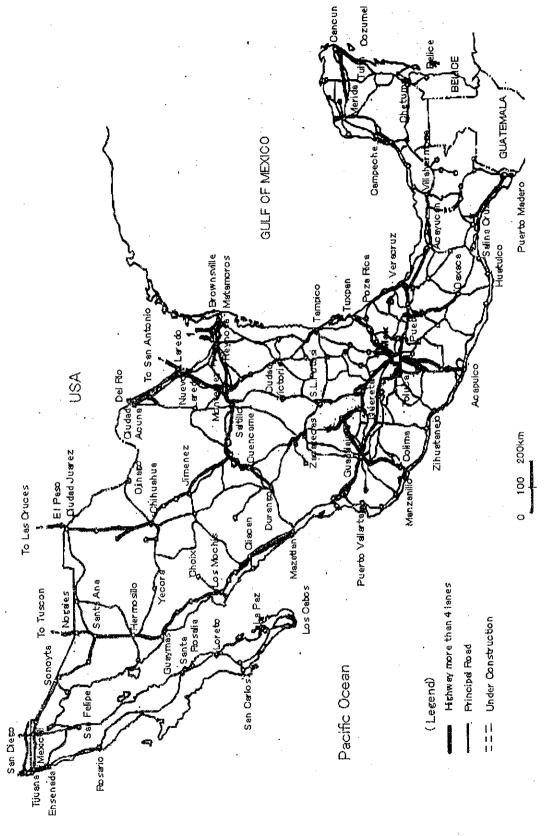
Road transport has also important role as the tourism access measure same as air service. It is very effective for the tourism development of domestic and round-trip tourists. Especially, completion of highway network is very attractive for tourists.

Mexico has 303.261 km roads in 1994. These roads are classified as follows:

| (By type of road)        |                      |                      |             |
|--------------------------|----------------------|----------------------|-------------|
| (-) ()[/                 | Federal              | (Federal)            | 49,120 km   |
| •                        | Toll road            | (Cuota)              | 6,288 km    |
|                          | Free way             | (Libre)              | 42,832 km   |
|                          | State Road           | (Estatal)            | 56,149 km   |
|                          | Rural Road           | (Rural)              | 149,458 km  |
|                          | Low quality Road     | (Brechas mejoradas)  | 50,536 km   |
|                          | Total                |                      | 303,261 km. |
| (By road surface)        |                      |                      |             |
| (-)                      | Pavement             | (Pavimento)          | 94,527 km   |
|                          | Coated               | (Revestimento)       | 144,893 km  |
|                          | Others               | (Otros)              | 63,261 km   |
|                          | Total                | •                    | 303,261 km  |
| (By lanes:as for only fe | deral trunk lines an | d state paved roads) |             |
| `,                       | Two lanes            |                      | 81,995 km   |
|                          | Four or more lane    | 98                   | 9,005 km    |
|                          | Total                |                      | 91,000 km.  |

Among the above mentioned roads, highway and principal road are important for tourism access. Figure A.3. 11 shows existing highway and principal road network. (Note: In this report, highway means the road with four or more lanes, partially including high grade two lanes.) Many highway lines in the figure have been rapidly increased by the National Program of Highways 1989-1994 (Programa Nacional de Autopistas 1989-1994.) as shown in Figure A.3. 11. The program has been almost completed at the moment in September 1995 shown in the Table A.3. 24.

Figure A.3. 11 Road network in 1995



Source:

National programs of highway 1989-1994 (Actual in September 1995) Table A.3. 24

|                            | Length (Km) |              |       |                 |  |  |  |
|----------------------------|-------------|--------------|-------|-----------------|--|--|--|
| Classification             | In          | Under        | Total | Difference from |  |  |  |
|                            | Operation   | Construction |       | March 1994      |  |  |  |
| WITH CONCESSIONS           |             |              |       |                 |  |  |  |
| To particulars             | 3,263       | 222          | 3,485 | - 64            |  |  |  |
| To BANOBRAS                | 237         | 0            | 237   | 0               |  |  |  |
| To States Government       | 1,157       | 469          | 1,626 | + 149           |  |  |  |
| TOTAL: WITH CONCESSIONS    | 4,657       | 691          | 5,348 | + 85            |  |  |  |
| WITHOUT CONCESSIONS        |             |              |       |                 |  |  |  |
| Federal Freeway            | 731         | i o          | 731   | - 1             |  |  |  |
| State Toll Road            | 316         | 0            | 316   | 0               |  |  |  |
| State Freeway              | 112         | 0            | 112   | + 44            |  |  |  |
| CAPUFE                     | 113         | 9            | 112   | 0               |  |  |  |
| SCT                        | 294         | 46           | 340   | + 24            |  |  |  |
| TOTAL: WITHOUT CONCESSIONS | 1,566       | 55           | 1,621 | + 67            |  |  |  |
| GRAND TOTAL                | 6,223       | 746          | 6,969 | + 152           |  |  |  |

The 940 kilometers of Toll Highway in Operation since 1988, add to the 6,223 kilometers put in service between 1989 and 1994, integrate a National System of Highways of 7,163 Note:

kilometers.

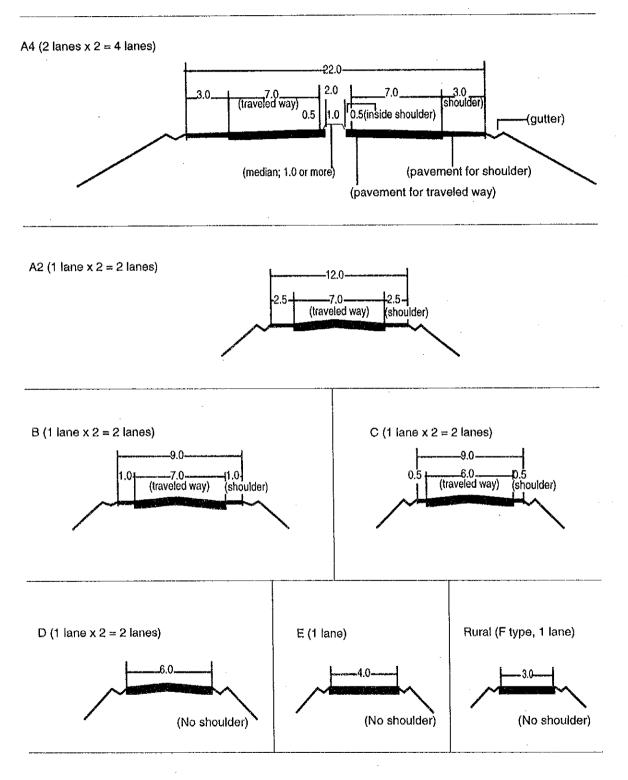
Source: SCT

Summary of road standard Table A.3. 25

| Concept           | Unit    | Type of R | oad            |           |          |          | ,       | ·         |
|-------------------|---------|-----------|----------------|-----------|----------|----------|---------|-----------|
| -                 |         | Α         |                |           | В        | С        | D       | E         |
| Transport Volume  | car/day | more than | more than 3000 |           |          | 500      | 100     | less than |
| •                 |         |           |                |           | to       | to       | to      | 100       |
|                   |         |           |                |           | 3000     | 1500     | 500     |           |
| Design Speed      | km/h    |           |                |           |          |          |         |           |
| - Mountainous     |         | 60 - 80   |                |           | 50 - 70  | 40 - 60  | 30 - 40 | 30 - 40   |
| - Hilly           |         | 70 - 100  | 70 - 100       |           |          | 50 - 80  | 40 - 60 | 40 - 60   |
| - Plane           |         | 90 - 110  |                |           | 80 - 110 | 70 - 100 | 50 - 70 | 50 - 70   |
| Maximum Gradient  | %       | 4-6       |                |           | 4 - 7    | 5-8      | 6 - 12  | 7 - 13    |
| Width of Roadway  | m       | A4S       | A4             | A2        | 7.0      | 6.0      | 6.0     | 4.0       |
| (Calzada)         |         |           |                |           |          |          |         |           |
|                   |         | 2x7.0     | 2x7.0          | 7.0       |          |          |         |           |
|                   |         | (4 lanes) | (4 lanes)      | (2 lanes) |          |          |         |           |
| Width of Road     | m       | 2x11.0    | > 22.0         | 12.0      | 9.0      | 7.0      | 6.0     | 4.0       |
| (Corona)          |         |           |                | l         |          |          |         |           |
| Width of Shoulder | m       | 3.0 (out) | 3.0 (out)      | 2.5       | 1.0      | 0.5      | -       | -         |
| (Acostamientos)   |         | 1.0 (in)  | 0.5 (in)       |           |          | .]       |         |           |
| Width of Center   | m       | > 8.0     | > 1.0          | -         | -        | -        | -       | -         |
| Separator         |         |           |                |           |          |          |         | <u> </u>  |

Source: SCT

Figure A.3. 12 Classification and standards of road in Mexico



## (3) Railway

Mexico has a railway network of 26,477km in 1994, of which principal line is 20,477km. Figure A.3. 13 shows the railway network in 1995.

Principal role of Mexican railway is freight transport, and passenger transport services are very few because of shortage of passenger transport facilities and low demand as shown in Table A.3. 26 and Table A.3. 27. Therefore, usage of railway for tourism is very difficult in existing situation except a part of lines such as Chihuahua-Los Mochis Canyon railway line.

Figure A.3. 13 Railway network in 1994 Caxaca Fierdas Netras USA Leon Lazaro Cardenas guascalientes 2 sc stec as CD. Juarez Oliscan os Machis Nogales PACIFIC OCEAN Mexica ii Source: SCT data,

Table A.3. 26 Number of trains in principal sections (Monthly average in 1993)

| Section                            | Length | Freight   | Passenger |
|------------------------------------|--------|-----------|-----------|
|                                    | (km)   | (Train)   | (Train)   |
| Mexico - Queretaro                 | 245    | 425 - 531 | 300 - 360 |
| Queretaro - Guadalajara            | 364    | 344 - 522 | 60 - 240  |
| Guadalajara - Mexicali             | 2,135  | 48 - 195  | 120       |
| Ahorcado - Nuevo Laredo            | 987    | 271 - 559 | 60 - 180  |
| San Luis Potosi - Tampico          | 445    | 133 - 139 | 60        |
| Tampico - Monterrey                | 522    | 36 - 130  | 60        |
| Monterrey - Matamoros              | 336    | 70        | 60        |
| Gomez Placio - Monterrey           | 376    | 135 - 221 | 60        |
| Irapuato - Cd. Juarez              | 1,619  | 90 - 255  | 120 - 180 |
| Los Mochis - Chihuahua             | 652    | 86 - 117  | 120       |
| Manzanillo - Guadalajara           | 355    | 97 - 307  | 60        |
| Lazaro Cardenas - Acambaro         | 503    | 145       | 90        |
| Mexico - Ahorcado (via Teocalco)   | 246    | 352       | 60        |
| Veracruz - Mexico ( via Oriental ) | 472    | 136 - 360 | 60 - 222  |
| Coatzacoalcos - Veracruz           | 405    | 109 - 274 | 60 - 120  |
| Salina Cruz - Coatzacoalcos        | 301    | 38 - 186  | 60        |
| Coatzacoalcos - Merida             | 894    | 62 - 84   | 60        |

Source: SCT

Table A.3. 27 Number of passengers at station (Daily average in 1993)

| Rank | Station Name    | No. of Passengers<br>( passengers / day ) | Rank | Station Name    | No. of Passengers<br>( passengers / day ) |
|------|-----------------|---|------|-----------------|---|
| 1    | BUENA VISTA     | 2,670                                     | 26   | TEHUACAN        | 211                                       |
| 2    | TORREON         | 784                                       | 27   | LOS MOCHIS      | 210                                       |
| 3    | DURANGO         | 775                                       | 28   | NUEVO LAREDO    | 200                                       |
| 4    | MONTERREY       | 740                                       | 29   | CARDENAS        | 200                                       |
| 5    | VERACRUZ        | 643                                       | 30   | COATZACOALCOS   | 200                                       |
| 6    | SAN LUIS POTOSI | 621                                       | 31   | HERMOSILLO      | 186                                       |
| 7    | CIUDAD JUAREZ   | 519                                       | 32   | ORIZABA         | 173                                       |
| 8    | MERIDA          | 472                                       | 33   | CREEL           | 168                                       |
| 9    | OAXACA          | 468                                       | 34   | FELIPE PESCADOR | 162                                       |
| 10   | CHIHUAHUA       | 458                                       | 35   | VENTOQUIPA      | 158                                       |
| 11   | GUADALAJARA     | 439                                       | 36   | PATZUCUARO      | 157                                       |
| 12   | GUADALAJARA     | 418                                       | 37   | QUERETARO       | 152                                       |
| 13   | CORDOBA         | 375                                       | 38   | <b>ÈMPALME</b>  | 152                                       |
| 14   | TAMPICO         | 336                                       | 39   | PIEDRAS NEGRAS  | 151                                       |
| 15   | URAPAN          | 301                                       | 40   | CAMPECHE        | 149                                       |
| 16   | LAZARO CARDENAS | 288                                       | 41   | BAHUICHIYO      | 147                                       |
| 17   | TENOSIQUE       | 275                                       | 42   | BENJAMIN HILL   | 145                                       |
| 18   | SALTILLO        | 275                                       | 43   | GUAMUCHIL       | 142                                       |
| 19   | CIUDAD FRONTERA | 264                                       | 44   | MATAMOROS       | 138                                       |
| 20   | TAPACHULA       | 247                                       | 45   | PUERTO PENASCO  | 137                                       |
| 21   | PUEBLA          | 242                                       | 46   | CUAUTEMOC       | 136                                       |
| 22   | RIO GRANDE      | 239                                       | 47   | SURFAGIO        | 136                                       |
| 23   | AGUASCALIENTES  | 236                                       | 48   | MORELIA         | 134                                       |
| 24   | NOGALES         | 217                                       | 49   | EL CASTILLO     | 134                                       |
| 25   | LECHERIA        | 213                                       | 50   | XALOSTOC        | 132                                       |

Source: FNM

# (4) Sea transport

There are two transport measures of shipping for tourism access. They are ferry and cruisers.

Figure A.3. 14 shows main ports locations and ferry and cruisers routes.

Cruisers routes are separated in Pacific Ocean side and Caribbean Ocean side. As shown in the figure, main route of cruiser is "Los Angeles - Los Cabos - Puerto Vallarta - Mazatlan or Acapulco - Los Angeles".

There are four routes of ferry in Bay of California and some routes in Cancun and Cozumel area. The latters are useful for tourists, however the former are mainly used for freight transport because of long travel time.

The statistical data of the cruiser and ferry transportare shown in Table A.3. 28 to Table A.3. 30.

Caribean Countries Europe GUATEMALA GULF OF MEXICO Pto. Madero Costzacoalcos Seline Oruz azaro Cardenas USA Pto. Vallerta San Blas (11) (13) ( 4) Secondary Commercial Ports Principal Commercial Ports Guaymes Principal Cruisers Routes Principal Ferry Routes PACIFIC OCEAN Enseneda To Los Angels From Los Ang

Figure A.3. 14 Port location and cruisers and ferry routes

Source: SECTUR data, compiled by JICA study team

Table A.3. 28 Number of cruisers' Arrivals and passengers

|                 | 19       | 1986                      |          | 90                       | 1992     |                          |
|-----------------|----------|---------------------------|----------|--------------------------|----------|--------------------------|
| Port Name       | Arrivals | Passengers<br>(Thousand). | Arrivals | Passengers<br>(Thousand) | Arrivals | Passengers<br>(Thousand) |
| COZUMEL.        | 420      | 329                       | 418      | 430                      | 485      | 610                      |
| ENSENADA        | 106      | 77                        | 321      | 172                      | 601      | 382                      |
| PUERTO VALLARTA | 180      | 163                       | 181      | 178                      | 263      | 269                      |
| CABO SAN LUCAS  | 173      | 162                       | 200      | 164                      | 284      | 261                      |
| MAZATLAN        | 146      | 131                       | 156      | 159                      | 243      | 236                      |
| ACAPULCO        | 143      | 161                       | 110      | 103                      | 109      | 115                      |
| ZIHUATANEJO     | 74       | 56                        | 57       | ; 40                     | 58       | 43                       |
| MANZANILLO      | 8        | 1                         | 11       | 3                        | 8        | _                        |
| PROGRESO        |          | - i                       |          |                          | 1        | 0.3                      |
| TOTAL           | 1,251    | 1,082.                    | 1,454    | 1,248                    | 2,052    | 1,920                    |

|                 | 19       | 93         | 19       | 94         |
|-----------------|----------|------------|----------|------------|
| Port Name       | Arrivals | Passengers | Arrivals | Passengers |
|                 |          | (Thousand) |          | (Thousand) |
| COZUMEL         | 630      | 764        | 763      | 925        |
| ENSENADA        | 653      | 362        | 561      | 334        |
| PUERTO VALLARTA | 197      | 213        | 144      | 165        |
| CABO SAN LUCAS  | 231      | 224.       | 174      | 174        |
| MAZATLAN .      | 185      | 200        | 124      | 151        |
| ACAPULCO        | 112      | 132        | 132      | 162        |
| ZIHUATANEJO     | 42       | 37         | 34       | 34         |
| MANZANILLO      | 4        | 1          | 5        | 2          |
| PROGRESO        | . 4      | 1          | ·        | <u> </u>   |
| TOTAL.          | 2,658    | 1,934      | 1,937    | 1,947      |

Source: SCT

Table A.3. 29 Number of ferrys's Arrivals and Passengers (in CaribbearnSea coast)

|                 | 19       | 186                      | 19       | 990                      | 19       | 91                       |
|-----------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|
| Port Name       | Arrivals | Passengers<br>(Thousand) | Arrivals | Passengers<br>(Thousand) | Arrivals | Passengers<br>(Thousand) |
| LA PAZ          | 576      | 358                      | 749      | 317                      | 831      | 327                      |
| MAZATLAN        | 409      | 363                      | 418      | 300                      | 356      | 218                      |
| TOPOLOBAMPO     | 178      | 97                       | 315      | 169                      | 499      | . 123                    |
| GUAYMAS         | 172      | 110                      | 159      | 62                       | 131      | 50                       |
| SANTA ROSARIA   | 172      | 110                      | 159      | 62                       | 131      | 50                       |
| PUERTO VALLARTA | 85       | 55                       | 84       | 52                       | -        | •<br>•                   |
| CABO SAN LUCAS  | 69       | 50                       | -        | -                        | -        | ·                        |
| TOTAL           | 1,662    | 1,143                    | 1,884    | 962                      | 1,948    | 768                      |

|                 | · 19     | 92                       | 1993     |                          |  |
|-----------------|----------|--------------------------|----------|--------------------------|--|
| Port Name       | Arrivals | Passengers<br>(Thousand) | Arrivals | Passengers<br>(Thousand) |  |
| LA PAZ          | 706      | 275                      | 699      | 278                      |  |
| MAZATLAN        | 383      | 202                      | 352      | 169                      |  |
| TOPOLOBAMPO     | 377      | 91.                      | 347      | 110                      |  |
| GUAYMAS         | 117      | 47                       | 104      | 46                       |  |
| SANTA ROSARIA   | 117      | 47                       | 104      | 46                       |  |
| PUERTO VALLARTA | -        | •                        | -        | -                        |  |
| CABO SAN LUCAS  | -        | -:                       |          | i -                      |  |
| TOTAL           | 1,700    | 662                      | 1,606    | 648                      |  |

Number of ferrys operatons and passengers and passengers (in Caribean Sea coast) Table A.3. 30

|                              | 1994 |            |                          |  |
|------------------------------|------|------------|--------------------------|--|
| Ferry Route                  |      | Operations | Passengers<br>(Thousand) |  |
| Isla Mujeres - Puerto Juarez |      | 10,793     | 1,621                    |  |
| Coszumel - Playa del Carmen  | ,    | 16,155     | 1,415                    |  |
| Holbox - Chiquila            | -    | 962        | 10                       |  |
| Total                        | ı    | 27,910     | 3,046                    |  |

Source: Transport department of Quintana Roo state

### A.3.4.2. National development program of transport sector

According to the National Transportation Development Program for the period of 1995-2000, development strategies and major projects of transportation infrastructures are as follows.

#### **(1) Development strategies**

Development strategies by each transport mode are summarized as bellow.

### a. Airport systems

To prevent congestion in the most important airports in the network

To take necessary actions for the 7 most important airports (Mexico-city, Guadalajara, Cancun, Tijuana, Monterrey, Puerto Vallarta and Acapulco)

## To modernize and streamline existing infrastructure

Investment in airport facilities will be needed throughout the country, and especially in tourism destinations, so as to improve user service. The ongoing conservation projects are primarily carried out by ASA (Aeropuertos y Servicios Auxiliares, or Airports and Auxiliary Services ). The most important activities include re-paving runways and maintaining taxiing roads and platform.

#### b. Highway systems

### Growth and modernization of the federal network

- To improve transport quality by continuing to build 5000 km world class high specification four lane toll roads by the year 2000. This program includes the world's largest private sector participation.
- To improve key segments of existing network like Mexico City to Queretaro, Cuernavaca and Puebla.
- Strengthening of federal highway systems. Growth and technology improvement along the priority axes of the system (the busiest roads are called "priority axes")

# Upgrade and maintenance

To improve the system in order to reduce the cost of travel and to increase safety. Due to lags in the system, the highway network needs to set up the level of maintenance and upgrading over the next 15 years. The majority of these projects will be awarded to private companies through a public bid.

#### Modernization of rural and feeder routes

To expand, rebuild, and maintain rural and feeder routes, which will improve the living conditions of rural areas.

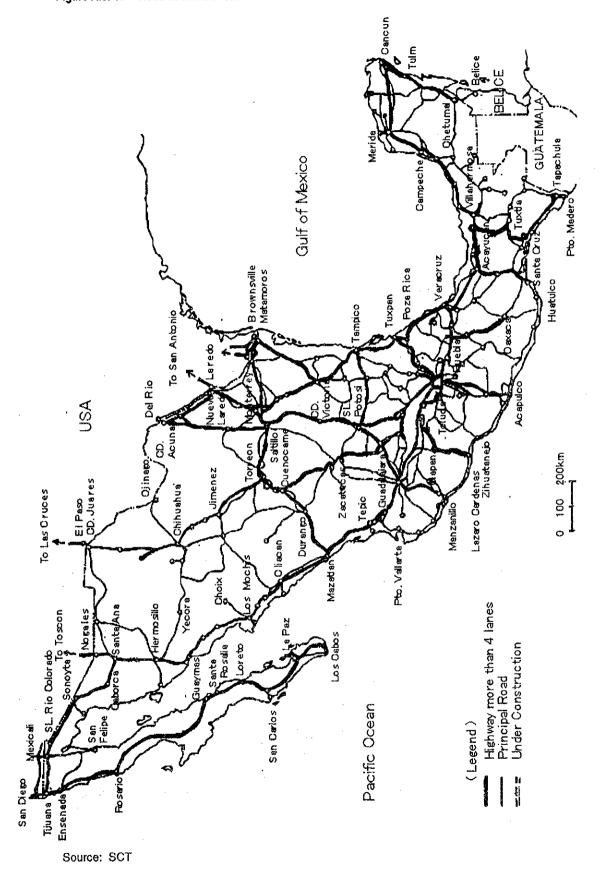
#### Launching technological modernization

To modernize technology in areas such as material usage, automated highway design, new construction techniques and computer applications for the maintenance, operation and control of the highway and road system.

Figure A.3. 15 shows highway and principal network targeted in 2000 by the National Program of Highways 1995-2000. As shown in the figure principal highway network in Mexico will be almost completed and highway passes from north end to south and east end of the country. In addition, Pacific Ocean coast and Caribbean Ocean coast will be connected by several highway lines.

The completion of the National Program 1995-2000 will bring very effective results for tourism development in Mexico, especially for long distance tourism bus trips.

Figure A.3. 15 Road network in 2000



### c. Railway systems

# Improvement of cargo service

- To focus on market segments which offer a clear competitive advantage, such as agricultural products, minerals, oil products, cement, paper, automobiles, and containers.
- To adopt a better commercial strategy, and offer flexible tariffs.
- To modernize operations and maintenance, and expand current infrastructure to improve cargo service.

Integration with major ports in Mexico through improved container handling
Infrastructure modernization and upgrading of highly utilized routes

Systems and equipment control modernization to increase flexibility and punctuality

### d. Port systems

### Expansion and modernization of the four most important ports

- To proceed privatization that is expected to sustain investment and productivity increases in the competitive environment established by the new port law.
- To continue with modernization efforts to increase productivity in the 4 major ports.

### To foster merchandise movement with containers

- To increase cargo movement throughout the country using containers. The use of containers will aid the growth of cargo movement within the port system and will make ports to continue adopting international practices.

# To promote efficient operation in the port network

To support regional merchandise movement throughout Mexico, modernization and continued maintenance are necessary for a more intense use of the network.

### (2) Major projects and investment plan

#### a. Long-term investment plan

Total investments for transport sectors during the period 1993 to 2010 is estimated nearly US\$ 20 billion. These investments will largely be met by both domestic and foreign private investors. Such private investment is a critical element of the government's strategy: it provides not only technical but also financial resources to modernize and expand transportation facilities and other infrastructure facilities. While a precise estimate is difficult, the share of private investments is expected to reach at least 60 %. Investment estimated by each transport sector is shown as follows.

Table A.3. 31 Investment plan

| Transport Sector | Total Investment<br>( million US\$ ) | Investment of key major projects ( million US\$ ) |
|------------------|--------------------------------------|---|
| Highway          | 15,000                               | 1,684 (11%)                                       |
| Airport          | 1,250                                | 585 (46%)   |
| Port             | 770                                  | 551 (72%)   |
| Railway          | 2,398                                | 951 (40%)   |
| Total            | 19,418                               | 3,771 (19%)                                       |

# b. Key major projects

Key major projects of each sector shown in the above table are listed in Table A.3. 32.

Table A.3. 32 Key major projects (To be invested in immediate)

| Transport<br>Sector | Project Description                                     | Investment<br>( million US\$) | Timing      |
|---------------------|---|-------------------------------|-------------|
| Airport             | - Construction of Mexico-City's second airport          | 340.0                         | 1996 - 1997 |
|                     | - Construction of new terminal building in Cancun       | . 145.1                       | 2005 - 2010 |
|                     | - Remodeling and expansion of commercial                |                               |             |
|                     | aviation  | 100.0                         | 1999 - 2004 |
|                     | building and gateway in Guadalajara Airport (Sub-total) | ( 585.1 )                     |             |
| Highway             | - Highway Pachuca - Tuxpan                              | 625.0                         | 1995 - 2000 |
| ~ .                 | - Highway San Blas - Villa Union - Mazatlan             | 415.6                         | 1995 - 2000 |
|                     | - Highway San Luis Potosi - Lagos de Moreno             | 322.0                         | 1995 - 2000 |
|                     | - Highway Reynosa - Matamoros - Tamaulipas              | 188.0                         | 1996        |
|                     | - North of State of Nuevo Leon Highway ( La             |                               | •           |
|                     | Gloria  | - 55.0                        | 1996        |
|                     | -Colombia ) Access to border bridge solidaridad         | 24.0                          | 1996        |
|                     | - Outside loop in Nogales, Sonora                       | 17.0                          | 1995        |
|                     | - Outside loop in Nuevo Laredo, Tamaulipas              | 19.0                          | 1995        |
|                     | - Modernization of border crossing in Tijuana, B.C      | 18.0                          | 1995        |
|                     | - Border crossing in Reynosa, Tamaulipas<br>(Sub-total) | (1,683.6)                     |             |
| Railway             | - Modernization and improvements in                     |                               |             |
| ·                   | telecommunication systems and traffic control           | 458.7                         | 1994 - 1998 |
|                     | - Towing equipment                                      | 373.0                         | 1994 - 1998 |
|                     | - Outside railway loop in Nuevo                         | 75.0                          | 1996        |
|                     | Laredo, Tamaulipas                                      | 44.0                          | 1996        |
|                     | - Outside railway loop in Ciudad Juarez,                | (950.7)                       |             |
|                     | Chihuahua   |                               |             |
|                     | ( Sub-total )   |                               |             |
| Port                | Modernization, expansion and basic and support          |                               |             |
|                     | infrastructure in most important ports:                 | }                             |             |
|                     | - Veracruz  | 187.0                         | 1994 - 1999 |
|                     | - Manzanillo  | 97.0                          | 1994 - 2008 |
|                     | - Lazaro Cardenas                                       | 68.3                          | 1994 - 2000 |
|                     | - Altamira  | 198.7                         | 1999 - 2005 |
|                     | ( Sub-total )   | (551.0)                       | =           |
| -                   | Grand Total   | 3,770.4                       |             |

Source : SCT

# c. Major projects of each transport sector

Details of each sector are shown in Table A.3. 33 to Table A.3. 38

Major projects of airports Table A.3. 33

| Airport Name    | Projects Description  | Investment<br>( million US\$ ) | Timing              |
|-----------------|---|--------------------------------|---------------------|
| Viexico City    | Second airport for Mexico City  | 250.0 - 340.0 *                | 1996 - 1997         |
|                 | New terminal # 2 construction   | 97.0                           | 1995 - 1998         |
|                 | - New tax authority building  | 57.0                           | 1999 - 2004         |
| i               | (Sub-total)   | ( 404.0 - 494.0 )              |                     |
| uadalajara      | - General aviation building expansion and                                     | 400.0                          | 1000 0004           |
|                 | up-grading  | 100.0                          | 1999 - 2004         |
| ľ               | - Satellite terminal construction and terminal                                | 20.0                           | 2005 - 2010         |
|                 | building improvement  | 20.0                           | 2003 • 2019         |
|                 | - Hangers infrastructure development and                                      | 12.0                           | 1994 - 2004         |
| 1               | vehicle parking expansion - General aviation building expansion and           | 12.0                           | 1001 2001           |
|                 | up-grading  | 4.8                            | 1999 - 2004         |
| 1               | (Sub-total)   | (136.8)                        | 1000 ====           |
| Cancun          | New terminal building construction  | 145.1                          | 2005 - 2010         |
| Janoun          | - New satellite terminal construction   | 80.6                           | 1994                |
|                 | - Cargo terminal construction   | 25.8                           | 2005 - 2010         |
|                 | (Sub-total)   | (251.5)                        |                     |
| Tijuana         | - Terminal building and parking area expansion                                | 64.5                           | 2005 - 2010         |
| .,,             | - Terminal building, parking and boarding gates                               |                                |                     |
|                 | expansion   | 32.9                           | 1994 - 2004         |
|                 | - New terminal building, platform secondary                                   |                                |                     |
|                 | access and parking area construction - General aviation platform expansion    | 80.0                           | 1999 - 2004         |
|                 | - General aviation platform expansion   | 9.7                            | 2005 - 2010         |
|                 | - Hangars intrastructure development  | 2,3                            | 1944                |
|                 | (Sub-total)   | (189.4)                        |                     |
| Monterrey       | - New terminal building, secondary access and                                 | 00.7                           | 0005 0010           |
|                 | parking area construction   | 88.7<br>25.0                   | 2005 - 2010<br>1995 |
|                 | - Cargo terminal building   | 9.7                            | 1995                |
|                 | - Central terminal building expansion   | 8.8                            | 1994 - 2010         |
|                 | - General aviation platform expansion   | 0.3                            | 1999 - 2004         |
|                 | Vehicle parking area expansion     Satellite building and commercial platform | 0.5                            | 1999 - 2004         |
|                 | expansion   | 7.1                            | 1994 - 1995         |
|                 | (Sub-total)   | (139.6)                        | 1001 1000           |
| Puerto Vallarta | - Aisles and boarding gates construction                                      | 15.0                           | 2005 - 2010         |
| i gene ranana   | - Cargo terminal construction   | 25.0                           | 2005 - 2010         |
|                 | - Hotel   | 12.0                           | 2005 -2010          |
|                 | - General aviation terminal   | 9.0                            | 2005 - 2010         |
|                 | - Commercial aviation building expansion and                                  |                                |                     |
|                 | renovation  | 9.7                            | 1998                |
|                 | - Parking area expansion  | 4.8                            | 1999 - 2004         |
|                 | - Commercial aviation platform expansion                                      | 2.3                            | 1999 - 2004         |
|                 | - General aviation building expansion and                                     |                                | 4007                |
|                 | renovation  | 1.6                            | 1997                |
|                 | - New fire fighters building  | 1.6                            | 1997                |
|                 | (Sub-total)   | (83.5)                         | 1999 - 2004         |
| Acapulco        | - Terminal building expansion and renovation                                  | 9.7                            | 1999 - 2004         |
|                 | - Gateways installation   | 1.0                            | 1994                |
|                 | Hangers development infrastructure     General aviation terminal              | 7.0                            | 1994                |
|                 | (Sub-total)   | (21.6)                         | 1004                |
|                 | Total   | 1,226.4 - 1,316.4              | <del> </del>        |
| Note: 1 Th      | e above required investment is expected from private sector.                  |                                | nunct at lance 400  |

Note:

1. The above required investment is expected from private sector. The public sector will invest at least 400 million US\$.

2. Mark (\*) indicates total investment. Private funding will depend on the privatization scheme to be implemented.

Source: SCT data, compiled by JICA study team

Projects of national program of highways 1995-2000 (1) Length of projects Table A.3, 34

| Projects  | Length (km |
|---|------------|
| A) Projects in Evaluation                                       |            |
| San Luis Potosí-Saltillo (*)                                    | 450        |
| Allende -Saltillo   | 335        |
| Linares -Ciudad Victoria- Manuel Station                        | 300        |
| Connection San.Blas-Villa Unión-Connection Airport Mazatlán (*) | 227        |
| Acapulco-Zihuatanejo  | 223        |
| Pirámides-Tihuatlán (*)   | 210        |
| Sonoita-San Luis Río Colorado (*)                               | 200        |
| North Detour of Mexico's City (*)                               | 132        |
| San Luis Potosí-Lagos de Moreno (*)                             | 130        |
| Zacatecas-Cuencamé  | 123        |
| South and West Detour of Querétaro (*)                          | 90         |
| Atizapán-Atlacomulco  | 85         |
| Abasolo-Ecuandureo (*)  | 75         |
| Aguascalientes-Zacatecas (*)                                    | 75         |
| Cuitzeo-Salamanca   | 70         |
| Tapachula-Ciudad Hidalgo  | 40         |
| Allende-Nava (*)  | 12         |
| International Bridge Reynosa-Mcallen and Acces (*)              | 8          |
| Subtotal  | 2,785      |
| D) Ducinat in Cturky  | 300        |
| B) Project in Study Villa Hermosa- Champotón                    | 280        |
| Villa Hermosa- Champoton Ciudad Victoria- Matamoros             | 270        |
|   | 240        |
| Durango-Mazatlán  | 226        |
| Nuevo Laredo-Piedras Negras-Ciudad Acuña                        | 225        |
| Cosoleacaque-Tehuantepec  | 186        |
| Tuxpan-Cardel Tuxpan-Tampico (*)                                | 40         |
| Detour of Jalapa (*)  | 35         |
|   | 34         |
| West of Saltillo (*) Villahermosa-Macuspana (*)                 | 24         |
| South Detour of Toluca (*)                                      | 850        |
| Several Routes Sistems and State Work's                         | 360        |
|   | 300        |
| Several Highway Detours   | 0.070      |
| Subtotal  | 3,070      |
| Total   | 5,855      |

Note: Projects marked (\*) are successions of national program 1989-1994.

Table A.3. 35 Projects of national program of highways 1995-2000 (2) Estimated cost

| Main Axial Route                        | Ro     | ule Length ( |         | Project Section & Length               | Improvement |          | Unit Cost    |
|---|--------|--------------|---------|--|-------------|----------|--------------|
| į                                       | Total  | Completed    | Project | (Km)                                   | РІал        | Cost     |              |
|   |        |              |         | ·                                      | (lanes)     |          | (1000 \$/Km) |
| Mexico-Guadalajara-Teplc                | 3,036  | 1,976        | 1,060   | Branch of San Blas-Villa Union ( 227 ) | 2 to 4      | 1,150    | 5,070        |
| -Mazatlan-Guaymas-Hermosillo            |        |              |         | San Luis Rio Colorado-Sonoyta ( 200 )  | 2 to 4      | 600      |              |
| Nogales,                                |        | 1            |         | Santa Ana-Caborca-Sonoyta (254)        | 2 to 4      | 760      |              |
| with branch lines to Lazaro             |        |              |         | La Rumorosa-Tecate (54)                | new 4       | 320      |              |
| Cardenas and Tijuana                    |        |              |         | Patzcuaro-Uruapan ( 56 )               | 2 upgrade   | 320      | 5,710        |
|   |        |              |         | Urapan-Lazaro Cardenas (269)           | 2 upgrade   | 1,600    | 5,950        |
| Mexico-Queretaro                        | 1,816  | 1,094        | 722     | San Luis Potosi-Puerto Mexico (393)    | 2 to 4      | 1,080    | 2,750        |
| -San Luis Potosl-Saltillo               |        |              |         | Saltillo-Castanos ( 170 )              | 2 to 4      | . 680    |              |
| Monterrey-Nuevo Laredo ,                |        |              |         | Monclova-Sabinas ( 90 )                | 2 to 4      | 360      |              |
| with branch lines to Reynosa and        |        |              |         | Agujita-Allende ( 55 )                 | 2 to 4      | 220      | 4,000        |
| Piedrag Negra                           |        | 1            |         | Allende-Nava ( 14 )                    | 2 to 4      | 60       | 4,290        |
| Queretaro-Irapuato-Leon-Lagos de        | 1,610  | 1,293        | 317     | Aguascatientes-Zacatecas ( 111 )       | 2 to 4      | 560      | 5,050        |
| Moreno-Aguascalientes-Zacatecas-        |        | -            |         | Ent. Ramon Lopez Velarde-Cuencame      | 2 to 4      | . 620    | 3,000        |
| Torreon-Chihuahua-Cd. Juarez            |        |              |         | (206)                                  |             |          |              |
| Acapulco-Cuernavaca-Mexico-             | 1,044  | 202          | 842     | Piramides-Tihuatian ( 185 )            | 2 to 4      | 740      | 4,000        |
| Tuxpan-Tampico-Matamoros                |        | 1            |         | Tuxpan-Tampico ( 193 )                 | 2 to 4      | 770      | 4,000        |
| •                                       | :      |              |         | Tres Marias-Estacion Manuel ( 47 )     | 2 to 4      | 140      | 2,980        |
|   | :      |              | İ       | Est. Manuel- Soto La Marina (148)      | 2 to 4      | 440      | 2,970        |
|   |        | i            |         | Soto La Marina-Matamoros ( 269 )       | 2 to 4      | 810      | 3,010        |
| Mexico-Puebla-Coatzacoalcos-            | 2,806  | 1,607        | 1,199   | Agua Dulce-Cardenas ( 82 )             | 2 to 4      | 410      | 5,000        |
| Campeche-Merida-Cancun-                 | i      | ,            |         | Villahermosa-Cd, del Carmen ( 168 )    | 2 to 4      | 840      | 5,000        |
| Chetumal with branch lines to Oaxaca    | :      | Ì            |         | Cd. del Carmen-Champton (147)          | 2 to 4      | 590      | 4.010        |
| and Chlapas                             | į      |              |         | Campeche- Merida ( 192 )               | 2 to 4      | 770      | 4,010        |
|   | 1      |              |         | Cardenas-P. Nezahualcoyotl ( 132 )     | 2 upgrade   | 920      |              |
|   | 1      |              |         | Ocozocoautla-Las Cruces ( 67 )         | 2 upgrade   | 430      | 7,010        |
|   | į      | 1            |         | Las Cruces-Arriga ( 47 )               | 2 upgrade   | 240      | 5,110        |
| -                                       | į      |              |         | Cancun-Cheturnal ( 379 )               | 2 upgrade   | 900      | 2,370        |
| Mazatlan-Durango-Torreon-Saltillo-      | 753    | 388          | 365     | Mazatlan-Durango ( 294 )               | 2 upgrade   | 1,470    | 5,000        |
| Monterrey-Reynosa-Matamoros             |        |              |         | Reynosa-Matamoros (71)                 | new 4       | 700      |              |
| Manzaniilo-Guadalaiara-Lagos de         | 908    | 381          | 527     | Lagos de Moreno-San Luis Potosi        | 2 to 4      | 510      | 4,000        |
| Moreno-San Luis Potosi-Tampico          |        | 00.          | OL.     | (130)                                  |             | :        | 1,000        |
| Micronio Gan Esia i Glasi Tampioo       | ļ      |              | 1       | San Luis Potosi-Cd. Valles ( 259 )     | 2 to 4      | 1,040    | 4,020        |
|   |        | 1            | ĺ       | Cd. Valles- Tampico (138)              | 2 to 4      | 550      |              |
| Acapulco-Cuernavaca-Puebla-<br>Veracruz | 446    | 344          | 102     | Allixco-Alpuyeca (102)                 | 2 upgrade   |          |              |
| Veracruz-Tampico-Monterrey              | 737    | 192          | 545     | Cardel-Nautia ( 122 )                  | 2 to 4      | 500      | 4,84         |
|   | 1      |              | "       | Naulta-Poza Rica (97)                  | 2 to 4      | 400      |              |
|   | I      |              | İ       | Est. Manuel-Cd. Victoria ( 162 )       | 2 to 4      | 490      |              |
|   |        | 1            |         | Cd. Victoria-Linares ( 164 )           | 2 to 4      | 1 490    | 1 .          |
| Trans-peninsula of Baja California      | 1,738  | 200          | 1,538   | R. Sanchez Toboada-Gro, Negro ( 592 )  | 2 to 4      | 1,700    |              |
| Trans pointings of suja outforms        | 1,750  |              | 1,030   | Guerrero Negro-La Paz ( 770 )          | 2 to 4      | 2,000    |              |
|   | 1      |              | i       | La Paz-Entrance of San Jose del Cabo   | 2 (0 4      | 520      |              |
|   |        |              |         | Airport ( 176 )                        | 2104        | 520      | 2,95         |
| Total                                   | 14,894 | 7.677        | 7.217   | Twittoir (1/0)                         | -           | 27.210   |              |
| 10(3)                                   | 14,094 | 1.0//        | 11.617  | 1                                      |             | <u> </u> | Ц            |

Table A.3. 36 National program of Highway

| Plan                | Project Description            | Number of Projects | Length in km |
|---------------------|--------------------------------|--------------------|--------------|
| National Programof  | - Toll Highway by concession   | 81 (4)             | 5,263 (144)  |
| Highways            | - Federal Free Way             | 26 (0)             | 732 (0)      |
| 1989 - 1994         | - State Toll Road              | 8 (1)              | 316 (44)     |
|                     | - State Free Way               | 4 (0)              | 68 (0)       |
|                     | - Roads by CAPUFE              | 4 (2)              | 122 (26)     |
|                     | - Roads in charge of SCT       | 4 (3)              | 316 (289)    |
|                     | Total                          | 127 (10 )          | 6,817 (503)  |
| National Program of | - Major Projects in evaluation | 18                 | 2,785        |
| Highways            | - Major Projects in study      | 13                 | 3,070        |
| 1995 - 2000         | Total                          | 31                 | 5,855        |

Note:

- 1. Figures in parentheses indicate 2 lanes highways and their length. The others are more than 4 lanes highways.
- 2. 6,223 kilometers of the above 6,817 kilometers targeted in 1989 1994, put in operation during 1989 1994. The rest and additional 152 kms are under construction.
- 3. Project costs are not defined. Total amount of the program 1989 1994 is presumed to be nearly 20 billion new pesos.
- 4. CAPUFE: Caminos y puentes federales de ingresos y servicios conexo

Table A.3. 37 Major project of railways (1994 - 1998)

| Expected<br>Investment<br>Sector | Project Description                                       | Required<br>Investment<br>( million US\$ ) |
|----------------------------------|---|--|
| Private Investment               | - Construction of new railways ( 100 km )                 | 109  |
| , ,,,,,,,,                       | - Acquisition of railways machinery                       | 91   |
|                                  | - Inland cargo terminals and intermodal terminals         | 114  |
|                                  | - Specialized hauling equipment (3,250 cars)              | 227  |
|                                  | - Workshop machinery and supply zone                      | 91   |
|                                  | - Telecommunications and transit control                  | 379  |
|                                  | - Railway loop of Nuevo Laredo, Tamaulipas                | 75   |
|                                  | - Railway loop of Ciudad Juarez, Chihuahua                | 44   |
|                                  | Sub-total   | 1,130                                      |
| Public Investment                | - Infrastructure and telecommunications                   | 1,040                                      |
| , 42110 ////                     | - Engines and locomotive equipment                        | 146  |
|                                  | - Computing systems                                       | 40   |
|                                  | - Supervision, engineering and administrative             | 12   |
|                                  | - Development ( studies, training, technical assistance ) | 30   |
|                                  | Sub-total   | 1,268                                      |
|                                  | Grand Total   | 2,398                                      |

Table A.3. 38 Major projects of ports

| Port Name  | Project Description   | Investment<br>( million US\$ ) | Timing    |
|------------|---|--------------------------------|-----------|
| eracruz    | (Phase 1)   | (82.7)                         | 1994-1996 |
|            | - Whart upgrading and reinforce<br>- Whart construction for multiple uses | 10.3                           |           |
|            | - Wharf construction for multiple uses                                    | 8.1                            |           |
|            | - Access roads construction   | 2.3                            |           |
|            | - Demolition of various installations                                     | 1.7                            |           |
|            | - Construction of berths  | 1.3                            |           |
|            | - Other basic infrastructure construction                                 | 6.5                            |           |
|            | - Grain terminal automation and warehouse restoration                     | 15.6                           |           |
|            | - Roll-on / roll-off terminal construction                                | 6.3                            |           |
|            | - Aluminum terminal transfer  | 6.9                            | •         |
|            | - Construction of assembly wharves  | 5.6                            |           |
|            | - Constitution of mariana   | 5.1                            |           |
|            | - Construction of marinas   | 13.0                           |           |
|            | Other investments   |                                | 1997-1999 |
|            | (Phase 2)   | (104.3)                        | 1997-1999 |
|            | - Patio upgrading in the multiple uses terminal                           | 21.9                           |           |
|            | - Containers wharf expansion  | 7.8                            |           |
|            | - Installation of basic services  | 7.8                            |           |
|            | - Relocation of Pemex tubing  | 6.3                            |           |
|            | Other basic infrastructure development                                    | 18.9                           |           |
|            | - Equipment for container movement  | 25.0                           |           |
|            | - Warehouses construction   | 13.8                           |           |
|            | - Parking lot construction  | 2.8                            |           |
|            | Total   | 187.0                          |           |
| Manzanilto | (Phase 1)   | (75.0)                         | 1993-2000 |
|            | - Outside loop construction   |                                | ·         |
|            | - New dock dredging   |                                |           |
|            | - General services and navigational lights improvement                    | _                              |           |
|            |   | (37.0)                         | 2001-2008 |
|            | (Phase 2)   | (01.0)                         | 200, 2000 |
|            | - Containers terminal improvement   | 1                              |           |
|            | - Construction of specialized terminals, intermodal                       |                                | ]         |
|            | terminals, industrial and commercial facilities                           | 110.0                          |           |
|            | - Total   | 112.0                          | 1000 1001 |
| Lazaro     | (Phase 1)   | (54.3)                         | 1993-1994 |
| Cardenas   | - Upgrading of Lazaro Cardenas - Zinuatanejo highway                      | 20.0                           | <b>i</b>  |
|            | - Construction of road access by Guerrero                                 | 7.0                            |           |
|            | - Outside loop construction ( in Paso de Burras )                         | 3.3                            |           |
|            | - San Francisco secondary road construction                               | 24.0                           |           |
|            | - Beach protection and dock expansion                                     | 12.0                           |           |
|            | (Phase 2)   | (14.0)                         | 1995-2000 |
|            | - Dredging on industrial canal  | ` 7.0 ′                        |           |
|            | - Industrial park urbanization  | 7.0                            |           |
|            | Total   | 68.3                           |           |
| Altamira   |   | (57.6)                         | 1994-1997 |
|            | (Phase 1)   | 23.0                           | 1334-1331 |
|            | - Water supply for petrochemical plants, etc.                             |                                |           |
|            | - Drainage for petrochemical plants, etc.                                 | 9.7                            |           |
|            | - Water treatment plant   | 2.5                            |           |
|            | - Power generation plant for multiple uses terminal, etc.                 | 11.5                           |           |
|            | - Road access   | 5.3                            |           |
|            | - Railway for petrochemical plants  | 5.6                            | 10010000  |
|            | (Phase 2)   | (133.1)                        | 1994-2005 |
|            | - South dock expansion  | 21.1                           | 1994-2000 |
|            | - Outside loop in Tampico   | . 18.8                         | 2000-2005 |
|            | - Berth   | 72.9                           | 2000-2005 |
|            | - Gas pipe relocation   | 20.3                           | 2000-2005 |
|            | Total   | 190.7                          |           |
|            |   |                                |           |

Source : SCT data, compiled by JICA study team