

### 9.3 Monitoring Plan

### 1) Monitoring of Air Pollution

### (1) Location and Number of Monitoring Stations

A monitoring station must be able to grasp the level of air pollution and the pattern of its changes over the entire area its covers. Its covering range must be determined in the light of meteorological conditions, topographical features, and the distribution of pollution sources in the area. Upon determining the location of monitoring stations in areas crowded with pollution sources, such as industrial zones, it is considered that one monitoring station should cover an area of about 3 km in radius. And a broader area of about 5 to 10 km in radius should be covered for residential and other less polluted areas in general. The following factors must be considered in selecting the location of a monitoring station:

The station must be located in a densely polluted area and in the area that represents the characteristical pollution pattern.

- Additional stations must be set on the periphery of the area to monitor the amount of pollutants coming into the area from the neighboring province.
- The monitoring station must be arranged taking future land utilization plans into consideration.
- The monitoring station must be arranged in a proper manner to effectively evaluate the air pollution control measures being planned.

### (2) Measurement Items

Generally, for the purpose of investigating pollution caused by industrial activities, the main items to be monitored are SO<sub>2</sub>, NO<sub>x</sub> and TSP. Other particular pollutants (such as hydrocarbons, HCl, CO, etc.) will be added occasionally, as necessary. The major artificial sources of each pollutant are presented in Appendix F.

### (3) Structure and Instruments of Monitoring Stations

The integrated air pollution monitoring station must be equipped with following analyzers and instruments: SO<sub>2</sub>, NO<sub>x</sub>, CO, hydrocarbon and oxidant analyzers, high and low-volume air samplers, and meteorological instruments to monitor wind velocity, wind direction, atmospheric temperature, solar radiation intensity, etc.

A part of an existing building is often utilized as a fixed station. A fixed station is usually unmanned, and should preferably be made of ferro-concrete instead of wood for fire-prevention. In case of a prefabricated building, the use of heat insulating materials and an air conditioning system is essential and windows should be made as small as possible.

### 2) Monitoring of Water Pollution

### (1) Monitoring Stations

Water pollution monitoring stations should be installed in the Bang Saphan area in the same manner as the monitoring stations for air pollution. Wastewaters generated in factories will be discharged into rivers after treated and have an effect on the receiving environment. Therefore, water quality should be monitored for both the effluent water and the receiving environment. Monitoring of effluent water, this means in-factory sampling, should be undertaken both before and after the wastewater treatment process. Measurement items and frequency differ depending on the characteristics of the water quality between effluent waters and the receiving environment. General measurement items and frequency ranges are mentioned below.

### (2) Measurement Item and Frequency

- Primary pollutants generated from the process or site.
- Heavy metals or chlorinated hydrocarbons which are known to bio-accumulate.
- Nutrients (compounds of phosphorus or nitrogen).

Monitoring of effluent waters should be carried out continuously, daily, monthly and sporadically according to necessity. However, it is not necessary to monitor the water quality of the receiving environment as frequently as in-factory monitoring because of its long time average influence.

# 10. EVALUATION OF DEVELOPMENT OF THE BANG SAPHAN INDUSTRIAL ESTATE

### 10.1 Method of Evaluation

The project evaluation has been carried in two steps in which the first step deals with the economic viability and the second deals with the financial viability. The economic viability of an infrastructure project is aimed at determining whether the project is consistent with the regional objective of industrialization of the Bang Saphan Area. The economic viability is measured in terms of the economic internal rate of return (EIRR).

On the other hand, the financial viability of a project is aimed at determining how the project can be implemented from the viewpoint of an infrastructure developer.

The financial viability of a project can be determined by either or both of the following approaches:

- a. "All capital" approach which looks at the discounted returns to all real investment flows for the project as a whole, irrespective of whether these come from equity or loans. This is expressed in terms of "Return on Investment" (ROI).
- b. "Equity capital" approach which looks at the proponent's equity contributions as the investment such that loan proceeds are treated as inflows while loan repayments are treated as outflows. This is expressed in terms of "Return on Equity" (ROE).

In this study, the financial viability of the project is evaluated principally by the "equity capital" approach because the decision makers have to decide whether debt financing could be secured for the project in due consideration of availability of debt finance and amount of its fund. The inflows and outflows to be used for the respective analysis are shown in Table 10.1 (refer to Appendix G for details).

### 10.2 Economic Viability

### 10.2.1 Method of economic analysis

The economic analysis of the industrial estate development is to be made in terms of EIRR, where the industrial output (production) to be generated by the potential industries located in the Industrial Estate is regarded as main benefits of the Project. EIRR is determined as a discount rate that equalizes the present value of the streams of costs and benefits over the project life (30 years), where the effect of the industrial estate development is evaluated in terms of value-added generated by the potential industries in the Industrial Estate.

### 10.2.2 Pre-conditions and assumptions

The pre-conditions and assumptions in relation to the industrial production are summarized as below.

Value-added to be Generated by Potential Industr	<u>ies</u>
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	2001	2006	2011
No. of employees	2,400	6,000	11,900
Value-added per employee	2,340	3,090	2,870
(1,000 Baht)			
Value-added (million Baht	) 5,600	18,700	34,200

The value of "capital investment per employee" for the capital-intensive industries represented by petrochemical and steel manufacturing, is 1.6 million Baht/employee for the base case and 4.0 million Baht/employee for the sensitivity analysis.

### 10.2.3 Economic analysis

The project is economically evaluated in terms of the economic internal rate of return (EIRR) on a cashflow basis under the following pre-conditions;

### Input

(+) Construction cost for Bang Saphan I/E (in 1996 price) 2,770 million Baht

(+) Cost for External Infrastructure<sup>1</sup>

(+) Capital investment by potential industries in I/E

(+) Working capital (30% of capital investment)

28,610 million Baht

8,580 million Baht

Output

(+) Industrial value-added from I/E factory lots

2,874 thousand Baht per employee per year

(+) Value-added from Utilities

12% of the acquired cost per year

### 10..2.4 Results of economic analysis

For the base case, the cost of the external infrastructure is totally charged to the capital cost of the industrial estate development. EIRR has been calculated at 51%. This may be too much conservative. Therefore, the cost of the external infrastructure attributable to the Industrial Estate development is estimated at 3,270 million Baht, corresponding roughly to 30% of the total cost of 11,575 million Baht. EIRR has been calculated at 68% for the sensitivity analysis. The result of economic analysis is summarized in Table 10.2.

The reason of this high economic return is that the fabricated metal and machinery industries with relatively high value added are planned to establish instead of the low productivity of farm and bush land. From the economic viewpoint, it could be said that the project is significantly viable under such a condition that the environment for flows of foreign direct investment into this region is properly arranged on the Government initiative by aggressive capital formation for economic/social infrastructure development around the Bang Saphan area and the introduction of the concept of "Free Trade Area" (FTA) and prospective category of industry is established in line with this plan.

Cost of External Infrastructure The cost for development of the external infrastructure is estimated as follows; Port facilities 6,100 million Baht Water supply facilities 3,260 million Baht Road Access road, Interchange 1,170 million Baht Power facilities Transmission line 290 million Baht Telecommunication 20 million Baht Hazardous waste treatment million Baht 11,590 million Baht

### 10.3 Financial Viability

### 10.3.1 Method of financial analysis

The financial evaluation is made from two aspects, one for assessing the project as wholly financed from the developer's own fund (no debt financing), and the other for assessing the project from the investor's viewpoint where the return on equity is highlighted, incorporating debt, interest, repayment, etc..

The former is evaluated in terms of "Return on Investment" (ROI) based on the cashflow streams of revenues and expenses/costs. The latter is evaluated in terms of "Return on Equity" (ROE), that is, the profitability of the equity capital.

### 10.3.2 Preconditions and assumptions

### 1. Land Valuation

It is assumed that the transaction related to the transfer of land right takes place when the J/V is established. At the time of land transfer, the cash corresponding to the agreed amount of the land concerned is to be paid by the J/V to the private land holder.

The land acquisition cost for which the J/V is responsible, is estimated at 400,000 - 600,000 Baht/rai on average, or 10 - 15 US\$/m².

The land value is estimated at 10 US\$/m² for the base case.

# 2. Construction cost for the infrastructure in the industrial estate, and the external infrastructure

The cost for the infrastructure inclusive of land reclamation, road and drainage, water supply system, waste water treatment facility, and power distribution line within the industrial estate, is to be borne by the J/V.

In addition to the infrastructure construction in the industrial estate. for which the J/V is responsible, the external infrastructure construction for which the public sector is responsible, will be also a prerequisite to the development of the Bang Saphan Industrial Estate. The external infrastructure will be taken care of by the government agencies concerned.

### 3. Construction Schedule

The industrial estate with a total area of 3,750 rai, equal to 600 ha, is scheduled to be developed in three stages as follows:

· · · · · · · · · · · · · · · · · · ·	Development area (rai)	Construction period
Stage 1	680 rai (108 ha)	1999 - 2000
Stage 2	1,260 rai (202 ha)	2001 - 2003
Stage 3	1,810 rai (290 ha)	2004 - 2006
Total	3,750 rai (600 ha)	

### 4. Lot sales to investors

The sale price of factory lots is the most influential factor which affects the financial viability of the project and fully depends on the present situation and future plan of infrastructure such as port, power, water supplying facility, etc., market conditions, and marketability of the J/V.

The lot sale schedule is forecast as follows:

5.4		1									(in ha	ı) .
Lot sale	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	Total
Phase I	10	20	15	7							<del></del>	52
Phase II		4.5 (1)	20	30	30	30	30	9			100	149
Phase III						20	30	45	40	40	39	214
Land sold	10	20	35	37	30	50	60	54	40	40	39	415
Cumulative	10	30	65	102	132	182	242	296	336	376	415	
land sold		7.7			. * <u></u>		· .					

The sale price estimated at 50 US \$/m² for example, equal to 2.0 million Baht/rai in 2000, is assumed to be inflated at 5.0% per annum until 2010 and stagnant thereafter.

### 5. Disbursement schedule

The disbursement schedule of the total cost including establishment cost, land cost, and price contingencies estimated at 3% for the foreign currency portion and 5% for the local currency portion, is as follows:

	:										(1,000	US\$)
	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
Construction Cost	0	817	847	7,140	22,533	6,738	18,040	21,000	2,184	8,337	32,391	33,931
Establish- ment Cost				500			1.					
Land value (10US\$/m <sup>2</sup> )				12,300		18,700	٠.	· .	29,000			. * * 1.
Total(1,000US\$	) 0	817	847	19,940	22,533	25,438	18,040	21,000	31,184	8,337	32,391	33,931
(million Bah	) 0	20.4	21.2	498.5	563.3	636.0	451.5	525.0	779.6	208.4	809.8	848.3

### 10.3.3 Capital contribution of the private sector and IEAT

The capital structure in the initial stage, focusing on Phase 1, is assumed to be composed of 30% equity capital and 70 % debt finance as shown in Figure 10.1. The interest rate is assumed to be 7%.

The subsequent Phase 2 & Phase 3 development is supposed to be implemented under such a condition that the project cost be raised by debt finance and internal fund retained from lot sales without additional equity capital.

1. Ratio of equity : 30% of the project cost for Phase 1

(8,623,000 US\$)

2. Capital contribution (Provisional)

Private sector : 80% of the equity (6,898,000 US\$)

IEAT : 20% of the equity (1,725,000 US\$)

3. The balance of the project cost and the above equity amount shall be funded by the J/V Company through debt financing from the financial market and/or through internal funds retained from lot sales.

### 10.3.4 Result of the viability analysis

ROI and ROE are estimated at 13.6 % and 16.4 % respectively. The results of financial analysis are summarized in Table 10.3 for major parameters such as sale price.

The schedule of borrowing, repayment and debt outstanding (end of year) for the Base Case is shown in Figure 10.2.

A sensitivity analysis is made in addition as shown below and summarized in Table 10.4, showing the appropriate lot sale price under the condition of an adequate ROE.

		Iot	Sale Price
		US\$/m2	Baht/rai
1)	Land price of 600,000 Baht/rai:	56	2.2 million
2)	Land price of 200,000 Baht/rai:	44	1.8 million
3) .	VAT is imposed (in the case the		ing sa
	proposed concept "FTA" is not adopte	d): 51	2.0 million
4)	10% decrease in construction cost:	47	1.9 million
5)	Combination of 2) and 4):	41	1.6 million

### 10.4 Evaluation of the Project

The viability of the Project depends on the lot sale price, valuation of the land, and construction cost. An appropriate rate of return on investment (ROI) can be compared with the opportunity cost, ranging from 10% to 15% in Thailand.

An appropriate rate of return on equity capital (ROE) has to be determined in comparison with the cost of capital, or "cut-off rate" set up by the individual investors. The appropriate rate of return on equity capital could range from 14% to 17%.

The sale price of 50 US\$/m² appears to be competitive in comparison with the lot sale price prevailing in the Eastern Scaboard and other Asian countries as shown in Table 10.5.

The project could be sufficiently viable in terms of ROI and also viable in terms of ROE at the sale price of 50 US\$/m<sup>2</sup> in the case that the land is valued at less than 10 US\$/m<sup>2</sup>.

The project could be sufficiently viable from the economic viewpoint, judging from the fact that the calculated EIRR is higher than the opportunity cost, say 10 - 15% in Thailand.

It should be noted that, to make the project economically and financially viable, direct investment, not limited to Foreign Direct Investment (FDI) is vital to the success of the project as well as to the industrial development around the Bang Saphan area. In that respect, the Thai Government is advised to show a strong willingness to attract foreign

investment by financially supporting the infrastructure development in the Bang Saphan area, especially showing a positive attitude in the development of water resources for industrial water supply.

Concurrently, a lower land price of the industrial estate site shall be applied by the private enterprises which will jointly develop the Bang Saphan industrial estate, and the construction cost and operation & maintenance cost of the estate shall be minimized in consideration of the locational disadvantages of the Bang Saphan industrial estate.

### 11. RECOMMENDATIONS

The Bang Saphan industrial estate is one of the determining projects which are the key for the successful development of the Bang Saphan area. This study aims to clarify the feasibility of the development of the Bang Saphan industrial estate and leads to the results and recommendations summarized below:

- 1) The development of the Bang Saphan area, where the Bang Saphan industrial estate is planned as the core project, is envisaged for the following four reasons:
  - (1) The Western Seaboard, which is expected to be contributive to the decentralization of the over-populated capital area and prospective to form the corridor to/from Myanmar and Southwest Asia under the perspective of the new era of open trade policy and expansion of Baht economic area, shall be developed urgently. For the development of the Western Seaboard, successful development of the Bang Saphan area, one of the key projects in the Western Seaboard development, is indispensable.
  - (2) The industrial structure of Thailand, characterized by the processing and assembling industry and consumer goods industry at present, is starting to transform into a structure of integrated industry by the introduction of upper stream material industry. In the Bang Saphan area, the iron/steel industry has already started operation and an iron-related industrial complex is foresceable by means of upgrading and expanding the iron/steel industry and establishing downstream industry as well as supporting and relevant industries in the Bang Saphan industrial estate.
  - (3) The shallow shoreline in the Gulf of Thailand is unsuitable for construction of a deep sea port which is required for the material based heavy industry. Bang Saphan as well as Map Tha Phut and Lacm Chabang is one of the precious locations suitable for construction of a deep sea port in Thailand. This important and so called "finite port resource" should be effectively utilized by expanding the port facilities and developing industrial activities in the hinterland of the port.
  - (4) Since Thai economy including industries is taking off, it is required to set up a new concept for Free Trade. The regime of Free Trade Area (FTA) is recommended to be introduced to cope with the recent situations such as the change in domestic economy and international movements of AFTA and WTO. The objectives of FTA recommended by the Study Team are not only to

contribute to export promotion by attracting foreign direct investment but also to strengthen competitiveness of the domestic industries through the expansion of trade. Bang Saphan is the right place to adopt FTA for trial.

- 2) The Bang Saphan industrial estate will be viable on both economic and financial points of view, if the following conditions are satisfied:
  - (1) External infrastructure concerning water supply, electric supply, transportation and telecommunications, fundamental for the industrial activities, should be developed and managed on the public sector initiative. As for the water supply facilities, especially, the Tha Sae dam planned by R/D should be realized urgently and a water conveyance pipeline of approximately 70 km from the Tha Sae dam to the Bang Saphan area is to be developed by the public sector, for instance IEAT.

Conveyed water will be distributed not only to the industrial estate but also to the iron/steel industry as well as to the new town and port area after purification. According to IEAT, the Government has decided to conduct the feasibility study of external infrastructure involving water and electricity supply facilities, which should be carried out as an urgent project.

- (2) It is recommended that the Bang Saphan area inclusive of the Bang Saphan industrial estate be designated as a free trade area. Advantages of such a designation are as follows:
  - Giving strong incentives for promoting of investment in the Bang Saphan industrial estate which is disadvantageous due to its remote location from Bangkok;
  - Enhancement of viability of the Bang Saphan industrial estate project by the application of tax reduction and exemption in addition to the ordinary incentives.
- (3) To strengthen competitiveness of the Bang Saphan industrial estate, the development cost should be reduced. The Bang Saphan industrial estate project is proven to be viable both economically and financially under the condition of application of the lot sale price of 50 US\$/m², however, the sale price should be low enough to attract the competitors. Land acquisition cost, for instance, could be minimized by the endeavor of the J/V Company for Bang Saphan industrial estate development.

- Although the development of the Bang Saphan industrial estate shall principally be initiated by the private sector, the public sector, which will undertake the development of external infrastructure, shall participate in the industrial estate project to collaborate and integrate it with the Western Seaboard development.
  - (1) Under this context, a Board of Development and Management of Bang Saphan Free Trade Area shall be set up with the participation of relevant governmental bodies and representatives from the private sector. Under the Board, a Free Trade Area Corporation and several J/V companies shall be established to take charge of the development of the industrial estate, external infrastructure, and urban development. The industrial estate J/V Company will be formed by IEAT and the private sector. As for the external infrastructure, it is recommended that IEAT participates in J/V companies to keep the integration among the projects.
  - (2) The development fund for the industrial estate will be raised from the equity participation from the private and public sector as well as from loans from the financial market. On the other hand, some external infrastructure projects, of which return is expected to be low and in a long term, will require governmental resources.
    - Soft ODA loans will be contributive to the procurement of governmental budget for the stable accomplishment of the project.
- 4) Due consideration should be paid to the environmental conservation to cope with the environmental impact eventually caused by the development of the Bang Saphan industrial estate.

Judging from the extent of air pollution and water contamination by industrial activities, it is anticipated that the environmental degradation will be little compared to the environmental standard. Therefore, the result of projection together with the monitoring method to be taken shall be informed and explained to be residents of Bang Saphan.

As for the relocation of residents living in the proposed industrial estate site, a private company for industrial estate development will be in charge. However, IEAT, which is a participant to the industrial estate company, is recommended to assist the private company for smooth negotiation, especially for the relocation of educational and social facilities.

Environmental Impact Assessment defined by the law shall be made in advance of the implementation of the industrial estate referring to the result of this report.

# Tables

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# Table 1.1 Participants in the Study

(1/2)

## (Steering Committee Members)

1.	Mrs. Anchalee CHAVANICH	Deputy Governor, IEAT, Committee Chairwoman
2.	Mr. Chavalit CHOKRATANACHAI	Chief Engineer, IEAT
3.	Mr. Manu SATTAYATEVA (Alt.)	Director, NESDB
4,	Mr. Sombat NIRANRAJ	Dept. of Town and Country Planning
5.	Mr. Krisda PIAQMPONGSANT (Alt.)	Dept. of Technical and Economic Cooperation (DTEC)
6.	Mr. Piyavute Na PADALUNG	Ministry of Industry
7.	Mr. Solos NGAMWONGWAN	Board of Investment (BOI)
8.	Mr. Sonthi VANNASAENG	Director, Environmental Impact Evaluation Division
9.	Mr. Damrong KRUEPIBOONKUL	Office of Environmental Policy and Planning
10.	Mr. Somkiat PRAJAMWONG	Engineer, RID
11.	Mr. Chusak GAYWEE	Chief of South Planning, DOH
12.	Mr. Viraj Ho - CHAROEN	Manager of Electric Administration Area 1 (South)
13.	Mr. Vachira SUNTRACHAI	Assistant Manager, Electric Administration Area 1 (South), PEA
14,	Mr. Deja SAKOLABHAP	Director, Regional Irrigation Office 10 (Kanchanaburi)
15	. Mr. Dhana KLONGNARONG	Thai Industrial Estate Association
16	. Mrs. Tasanee SUCHARITWONGSANO	NT Director, Policy and Planning Division, IEAT
17	. Mrs. Kasemsri HOMCHEAN	Director, Environmental and Safety Control Division, IEAT

### Table 1.1 Participants in the Study

(2/2)

Policy and Planning Div., IEAT

### (Counterparts)

Chief Counterpart Ms. Pornpen VORASIHA

2.	Counterpart	Ms. Tipayarut	HANSUEBSAI	Project Management Div., IEAT
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2.	Mr. I. ASAKURA		Sub-Leader / Lar Planner	nd Use Planner / IE Management
3.	Mr. S. AOKI		Industrial Locati	on Planner
4.	Mr. N. IWASE		Iron and Steel In	dustry Expert
5.	Mr. T. TANAKA		Demand Survey	/ Analysis Expert (Iron & Steel

6. Mr. N. FUJITA Demand Survey / Analysis Expert (Export

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Industry)

7. Mr. S. YOSHIMURA Regional / Urban Planner

8. Mr. K. OKUBO Port / Transportation Planner

9. Mr. Y. OYAMA Water Supply / Drainage Engineer

10. Mr. S. SATO Environmental Conservation Planner

11. Mr. Charnpon POONPIPATUUN Natural Environment Expert

12. Mr. K. DOBETA Social Environment Expert

13. Mr. M. IZAWA Power/Telecommunication Engineer

14. Mr. S. ISODA Financial / Social Analysis Expert

Table 2.1 Top 10 Export Industries by Export Value and by Growth

Top 10 Export Industries by Export Value

27 1		Million Baht		Share to Total	(%)
		1990	1994	1990	1994
	Manufactured Products	440,395	922,791	100,00	100.00
1000	Textile Products	84,472	133,469	19.18	14.46
1200	Machinery & Mechanical Appliance	45,431	118,020	10.32	12.79
1400	Electrical Apparatus	32,785	102,438	7.44	11.10
1600	Electrical Appliance	32,523	88,124	7.38	9.55
1300	Precious Stones & Jewellery	34,858	44,684	7.92	4.84
1500	Footwear	20,213	39,258	4.59	4.25
1900	Plastic Products	9,116	30,351	2.07	3.29
1700	Base Metal Products	11,859	24,718	2.69	2.68
3300	Vehicle Parts & Accessories	3,729	19,979	0.85	2.17
2000	Canned Fish	15,742	19,810	3.57	2.15
:	COMODITIES				
1010	Garments	65,798	100,580	14.94	10.90
1210	Computer & Parts	38,671	92,059	8.78	9.98
1410	Integrated Circuits & Parts	21,580	45,308	4.90	4.91
1211	Parts(Computer)	29,532	38,847	6.71	4.21
1640	Television	6,489	22,195	1.47	2.41

Top 10 Export Industries by Growth 1990-1994

Total (%)	
Total (70)	
0 1994	94/90*
0.00 100.00	20.31
0.31	178.59
).36 1.20	63.02
).68 1.75	52.39
0.85 2.17	52.14
2.07 3.29	35.08
7.44 11.10	32.95
0.59 0.81	30.57
0.49 0.63	28.37
7.38 9.55	28.3
0.50 0.62	27.1
0.15 0.69	76.21
0.44 1.46	62.08
0.34 1.08	60.37
0.31 0.57	40.23
0.19 0.34	39.63
1.47 2.41	35.99
	0         1994           0.00         100.00           0.01         0.31           0.36         1.20           0.68         1.75           0.85         2.17           2.07         3.29           7.44         11.10           0.59         0.81           0.49         0.63           7.38         9.55           0.50         0.62           0.15         0.69           0.44         1.46           0.34         1.08           0.31         0.57           0.19         0.34

<sup>\*:</sup> Growth Rate: Current Price

Source: Monthly Bulletin, Sep. 1995, Bank of Thailand

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£	2(1)		Z 11								fre					ig.F&C)											CIZ	EPZ			<b>×</b> . •				3								<u></u>			(1),[1]	
land (1/3)	Name of L.E.		7. Phase 1 & 11	Phase III	hax: 1 & 11		abang GIZ 1.	apang Cutz 2	hase !	hase II	Phase I & II	Phase III			LE, (GIZ)	I.E. (Dycing F&C)		7		1. E.	ort E.E.	2	1 1 2 2 4 0	Chase II	Phase II	Ē	-Win I.E. GIZ	-Win I.E. EPZ	E. Phuse II	E. Phase III	E. Passe IV	E. Lildac v		W. I. (FPZ)	<b>(</b> 1×		CIE	EPZ)	(GIZ)	March 12	here to the		ng Khoi) I.E.		Ind. Land	nd. Center (TPt)	
n Thailand (1/3)	Name of LIE		gehan I.E. krahang I.E. Phase I & 11	krabang LE. Phase III	iburi LE. Phase I & II	npolis	nkai Ladkrabang GIZ 1	mkia Ladatabang Cuz. 2	erood E. Phase I	Proposite Phase II	galee I.E. Phase I & II	gpice I.E. Phase III	parak I.E.	hall.E.	nut Sakorn I.F. (GIZ)	nut Sakorn I.E. (Dyeing.F&C)	gsatil 1.P.	a Nakom I.Z.	gkadi 1.P.	h Boonkrong I.E.	prkok Airpayt I.B.	7	Community Opening	II CROW J.E. PRESC.1	II CROW LIE Phase II	eway City I.E.	onburi (Bor-Wia) I.E. GIZ	sahuri (Bor-Win) I.E. E7Z	gpakong I.E. Phase II	gpakong L.E. Phase ill	apparent in Trace IV	Epanong i.e. Thase v	acid the Cartes of the Called	on Chabany LE (EPZ)			Tech I.E. (GIZ)	Tech 1.15. (E17.)	agpa-in (d.). (GIZ)	Sparin t.t. (L.Co.)	Entransference (1777)	mithing LP	ubori (Kaong Khoi) I.E.	ng-Khae Ll	m.Coment Ind. Land	eng Khoi Ind. Center (TPI)	
Fetate in Thailand (1/3)	Name of 1.1.		Bangchan L.E. Ladkrahang I.E. Phase f & 11	Ladkrabang I.E. Phase III	Minburi LE, Phase I & II	Cempolis	Numkai Ladkrabang GIZ 1	Number Ladatapang Cit. 2	Bancool E. Phase 1	Bangoo I.E. Phase II	Bangulee I.E. Phase I & II	Bangplee I.E. Phase III	Theparak I.E.	M Thai I.E.	Samut Sakorn I.F. (GIZ)	Samut Sakom I.E. (Dycing.17&C)	Jongsafti J.P.	Nava Nakom I.Z.	Bangkadi 1.P.	Mah Boonkrong I.E.	Bangkok Airrant I.I.	72	W. H. Changle Grown I	Well Crow I.E. Phase II	Well Crow 12.5 have 11	Galeway City I.E.	Chonburi (Bor-Win) I.E. GIZ	Chonhuri (Bor-Win) I.E. EPZ	Bangpakong I.E. Phase II	Bangpakong I.E. Phase III	Gangpakeng I.E. Pase IV	Samply I.E. Links v	Charles to a contract of the c	Lorent Chabany I.E. (FPZ)	Q1×		Hi-Tech IE: (GIZ)	Hi-Tech L.S. (EPZ.)	Bangpa-in (J.L. (Cil.Z.)	Bulggarm the (Ed. 2)	Doing Designation of the Tr	A Longitude Carrow Company	Sarabair (Kaong Khoi) I.E.	Nang-Khae Uli	Starm Coment Ind. Land	Racing Khoi Ind. Center (TPt)	
netrial Ectate in Thailand (1/3)	Province Nume of LIE							. 4	· · ·			:	·				:					17																									
2.2 Industrial Estate in Thailand (1(3)	Pavine		Bangkok Bangchan Lis Ramakok Ladkeshang LE. Phase 1 & 11		Bangkok Minbun I.E. Phase I & II			. 4	· · ·		Prakaro	II Prakam	·	nt Prakam			Samut Sakorn Longsatit 1.P.			ımThani	Nonthubur Bangkok Airrent I.F.	Suhiotal		nengsao	Chachengers Well Grow 14. Finase 11	henesto									Subtotal 13		Ayutthaya	Аушпауа	Ayutthaya	Ayuunaya	Avunaya	Avaithmen	Surabiliti	Saraburi	Samburi	Saraburi	
Table 2 Industrial Estate in Thailand (1(3)	GIEJEZ Province			Banckok	Bangkok	Bangkok	Bangkok	Bangkok	Samut Prakam	Samir Perkarn	Prakaro	Samut Prakam	Samut Prakam	Samut Prakarn	Samut Sakorn	Samut Sakorn	Samut Sakorn	PuthumThani	PuthumThani	ımThani	Nonthaban	Suhiotal		Chachengsao	nengsao	Chachenesao	Chonbri	Chombri		Chonbri	Chonbin	Chonon	Chonon	Chombei	Subtotal		Ayutthaya	Аушпауа	Ayutthaya	Ayuunaya	Avunaya	Avaithmen	Surabiliti	Saraburi		Saraburi	
Table 2 2 Industrial Existe in Thailand (1/3)	Pavine		Bangkok Ranakok	GIE Bangkok	GIE Bangkok	GIE Bangkok	CHE Bangkok	GIE Bangkok	CIE Samut Penkam	GIF Samit Prokart	GIE Samu Prakara	GIII Samut Prakam	GIE Sumut Prakarn	CHE Samut Prakam	GIE Samut Sakorn	GIE Samut Sakorn	GIE Samut Sakorn	GIF. PuthumThani	Cill: PathumThani	PothumThani	GIF: Nonthubun			CH: Chachengsao	City Charlesian	Cité Charhenesao	GIF: Chonbri	El%. Chombri	GIE Chonbri	GIE Chonhri	GR: Chonen	Call Chonos	Cat. Chonen	Carlo Chomba	Subtotal		GIFF Ayutthaya	FPZ: Ayuthaya	Cili: Ayutthaya	EPZ Ayuunaya	OLE Avutinaya	Office Available	GIE Samble	CRE., Spranuri	Samburi	Cill: Sarabari	
Pahlo? Industrial Especia Thailand (13)	GIEJEZ Province		GIE Bangkok	GIE Bangkok	GIE Bangkok	GIE Bangkok	CHE Bangkok	GIE Bangkok	CIE Samut Penkam	GIF Samit Prokart	GIE Samu Prakara	GIII Samut Prakam	GIE Sumut Prakarn	CHE Samut Prakam	GIE Samut Sakorn	GIE Samut Sakorn	GIE Samut Sakorn	GIF. PuthumThani	Cill: PathumThani	GIF: PathumThani	GIF: Nonthubun			2 E GH: Chachengsao	2 II. Cite Charlengelo	City Chackenesso	2 E GIE Chombri	2 E El% Chombri	GIE Chonbri	2 E GIE Chonhri	2 E Gill Chonbn	Z E Calls Chonon	2 II CHL CRONON	3 E CHORN	E Subtotal		2 C GIF Ayuthaya	2 C EPZ Ayuthaya	2 C Gill Ayutthaya	2 C EPZ Ayutinaya	2 C GIE Avuthaya	Old Aventhage	A Supplier Supplier	2 C CBE, Sumburi	CHE Saraburi	2 C GHB Saraburi	

		Table2.2	.2 Industrial Esta	Industrial Estate in Thailand (2/3)							
No. Zone	Region		Province	Name of LE.		Sevelope V.	Description	Total Area	areal As of 6/95	Total area As of 6/95	area2 As of tA95
	- 1	- 1				ı	O contration				
B				•		500	Private		484	- F.	576
٠.	ш		Rayong	Stam Eastern 1.8		100.5	15.4.7		2,430	7447	1,083
	(2)		Rayong	Eastern L.E. (Map 1a rnut)		200	II:VI		3,560	0	3,560
	ы		Kayong	TENETH Designs Complex		200	Private		3,200	1,000	2,200
. 67	மட	3 5	Kayong	Mag To Phut I I:		6861	EAT	000'9	6.000	6,000	0.
	ن د		Purpose	Man Ta Phul Life (Expansion)			EAT		1,214.	O .	
	n n		Nayong	Padaene J.E.		1994	EAT		Z	240	c ;
٠,٠	u p		Datole	Rivons I.P.		666	Private		0.04.1	0006	X(\$
	a t		Descriptor	You fod Park		. 466	Private		2,500	000	1,900
10	11 ¢		Probindin	Prachinhan I.P.		1661	Private		1.768	.0	1.768
Ė	u t		Deschiphic	Peachin 1 P			Private		1,410	030	780
-	: :	٠.	December	Kahinhiri I P		:66	Private		1.700	1,000	700
1.	2 2	1	Tacillateral	2				0000	26.679	12.398	14,283
	,						1				:
٠,	-		Markonn Data-hanners	Northeastern EP, (G(Z)	:	9661	Join or HAT.		5.572	3,072	12.5(30)
٠,	2	115	Nakoin Kacamanina	Northwestern 1D (CDZ)		900	Join or IEAT		1.000	9	000
١,	Z	\$ ii	Nakora Kalchasmin	Comments 17	٠.	8861	Join or HAT	\$30	3,000	2,000	0001
	ž	=	Nakom Kalenasima	Sultanated Laborated			Town or HAT		3,048	2.648	(X)+
. 2	Z	Ë	Ulyan Kalehathan	Sand-Unormakorii (112, 1	:		TA: II to Initial		0007	c	000'1
	Ź	ë	Ulvon Ratchathani	Sana-Uronnakorn vaz. 2		1007	TV:II				
63	Z.	₩	Ulwan Kalchalhani	Coon Katchattani I.E.		500	INT		785	685	001
	Z	:::	Udomthani	Odominam Lit.	٠	1004	of shared		163	¢	763
	Ë	ë	Khon Kaen	Khon Kaen		1661	Driver		191	0	1.161
	Z M	CHE	Khon Kaen	Khon Kuen 2			Titate		<u>.</u>		
	ž	115	Snsagne	Srisagule I.E.			1541				
. 3	NE	315	Nongkui	Nongkai 1.15.	\$\frac{1}{4}		IEAT				
	SE	E	Buri Ram	Buri Rain I.E.		ŀ		OES.	16.329	8,405	7,934
	Ä,			7							
									955	Ģ.	200
•	z	CIE	Lumpoon	Saha Group I.P. Lumpoon			Provate			1280	5
•	Z.	CIE	Lumpoon	Northern Region I.E.(GIZ)		5861	Join or IEA i	OCT.	7.	87.9	- F
	z	1972	Lumpoon	Northern Region I.E.(EPZ)		1985	Join or IIIA		967		5
	z.	GE	Lumpoon	Lumpoon I.P.		1661	Private		900	-	0001
	z	CILE	Chian Rai	Chian Rai I.E. GIZ		1995	IEAT		0.00		329
	z	2213	Chian Rai	Chian Rai J.E. 1372		5661	EAT		0/0		200
	z	E	Pichit	· Pichit LE: 1+2 (GIZ)		1996	IEAT		000	2 5	983
	z	743	Pichit	Pichit LE, 1+2 (EPZ)			IEAT		289	=	600
	z	GIE	Nakon Sawan	Nakon Sawan I.E.			IEAT				
	z	GE	Lampane	Lampang I.E.			IEAT				
	Z	CIII	Payao	Payao I.E.			IEAT				
· · ·	z		Phrae	Phrie I.i.			IEAT.				
٠.	z	CHE	Pissanulok	Passanulok I.E.			IEAT	· ·		600.0	3 636
ļ.	z			13				1750	0.818	1070	
			1				ř				
	₹	CIL					17.1				
Ж	<b>≯</b>	36	Prachuap Khiri Khan			٠	IFAT				
	3		: [	Chumporn L.P.							
	≱										

em verk to a made the color of the color agreement where

	Pravince	Name of I.E.	Sevelope	Sevelope Developed Total Area	otal Area	urcal	Total area	2000
			Year	Organization	As of 7/89	As of 6/95	As of 6/95	As of 6/95
		7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
Songkhlu Songkhlu L.	Nongkhla L.	Songkhlu I.f. (Chulung) GIZ		II:AT	-	319	(8)	259
	Angkhla LE	Songkhla LE. (Chalung) GFZ		II:AT		511	0	115
	Surathan !.!			II.AT	:			
Puttani Puttani LZ.	Pattani 17.			Jion or HIAT				-
Nakhon Srithammarat Nakhon Srithammarat L	Nukhon Sriths	ummarat I.B.		TV:II				
Клай: Клай І.Е.	Krabi I.E.			1EAT				•
	Satun I.E.			IEAT				
ra Yura I.E.	Yara I.E.			ICAT.				
Narathivas LJ.	Aurathivas L.L.			BAT		÷		
	Southern Region	n I.E. (GIZ)	5661	IIIAT		230	8	230
	Southern Region	1.6. (57%)	5661	HAT		200	0	200
						864	09	804
		TOTAL			48.426	226,064	139.240	86.824

Table 2.2 Industrial Estate in Thailand (3/3)

Note) C:Central Region, E:Eastern Region, N:Northern Region.
NE: North Eastern Region, W:Western Region
S:Southern Region
GRE: General Industrial Estate, EPZ: Export Processing Zone

Table 4.1 Selection of Industrial Categories for the Bang Saphan Industrial Estate (1/3)

	Fo	od	Ma	mufacture Group		
d				Meat Products	: '	
ld				Dairy Products	Talanda Talanda	
ld			: -	Miscellaneous Livestock Products		
ld	0			Canned seafood and seaweed	·	
				Miscellaneous seafood products		
Ö			Δ	Soy sauce "syoyu" and edible amino acids		
	0			Glucose, starch syrup and high-fructose corn syrup		
	0			Wheat flour milling		
	0			Vegetable oil and fats	in Au	
	0		٠.,	Edible oil and fats	1	
lc				Noodle, macaroni and spaghetti		
C	0	- 11		Compound fertilizers		

	Te	xtile	Manufacture Group	
Г		•	Spinning mills and cotton	
			Twisting yarns, except bulky yarns	
		•	Fabric mills, woven cotton and spun ravon	

	Pe	tro	leu	m and Coal Group
О		•		Nitrogenous and phosphatic fertilizers
С	i n	•	1	Inorganic pigments
C	0	•		Compressed and liquefied gases
C	0	•	Δ	Basic petrochemicals, including derivatives produced from an
				integrated process
О	0	9	Δ	Aliphatic intermediates, including Aliphatic solvent
C	0	•		Methane derivatives
C	0	•	1 5,5 2,5	Fermentation industry
	0	•	Δ	Medical material preparations
C	0		- 1	Lubricating oils
C		•		Greases
		•		Tire and tubes for automobiles
		•		Mechanical rubber products
ad		•	<sup>2</sup>	Rubber sheets

- O Regional resources based industrial category
- O Port-oriented industrial category
- Policy-oriented industrial category
- △ Industrial category selected from demand survey

Table 4.1 Selection of Industrial Categories in Bang Saphan Industrial Estate (2/3)

W	ood	en	and Furniture Group
	•		Flooring mills
	•	1	Sawing and planning mills,n.c.c.
0	•	5	Particle board
	•	À	Wooden furniture, except Japanese

_							 	1 1 1 1 1	
		Pa	pei	aı	nd Pulp Group			Hall Project	
1	þ	0	•		Paper	191			
1		0	•		Paperboard	1	-13		i di
	d	1	•	j.	Corrugated paper		- 19		
			•	1	Office paper products				

	S	tee	1 1	ndustrial Group
Q	0		$\nabla$	Steel pipes and tubes
				Cold finished steel bars
ld	0		Δ	Wire drawing
Id		.	1.50	Coated steel pipes
				Coated steel wire
	0		Δ	Iron casting, except cast iron pipes and malleable iron castings
C			Δ	Malleable iron castings
	0		Δ	Steel castings
			Δ	Secondary forgings
C	0		Δ	Iron and steel shearing and slitting
<b> </b> C			Δ	Iron and steel scrap preparation for smelting
C			Δ	Cast iron pipe
C	0		Δ	Fabricated construction-use metal products
C				Fabricated architectural metal products, except structural hardware
	0		Δ	Fabricated plate work and sheet metal work

- O Regional resources based industrial category
- O Port-oriented industrial category
- Policy-oriented industrial category
- △ Industrial category selected from demand survey

Table 4.1 Selection of Industrial Categories in Bang Saphan Industrial Estate (3/3)

	Ce	lan	nic	Industrial Group
C	0			Processed flat glass
C				Glass containers
C				Fire blicks
	0			Miscellaneous clay refractories
				Carbonaceous electrodes

	Pr	oce	ssiı	ig and Assembly Industrial Group
C	0	•		Boilers
C	0	•		Steam engines, turbines and water wheels
C		•	Δ	Pumps and pumping equipment
Ċ	0	•		Air compressors, gas compressors and blowers
C		•		Conveyers and conveying equipment
C		•		Oil hydraulic equipment
C	0	•		Chemical machinery and its equipment
C	$  \bigcirc  $	•	Δ	Miscellaneous general industry machinery and equipment
-		•	. 7 :	Office machines
		•		Miscellaneous office, service industry and household machines
c		•		Refrigerators and air conditioning apparatus
				Generators, motors and other rotating electrical machinery
		•		Power and distribution transformers, except electronic appliances
				transformers
		•	Δ	Household electric appliances
-				Radio communication equipment
1		•		Storage batteries
				Motor vehicle bodies and trailers
	1.4		Δ	Motor vehicle parts and accessories

	Sh		ling and Repairing Group
C	0		Steel shipbuilding and repairing
C	0		Hull blocks

- O Regional resources based industrial category
- O Port-oriented industrial category
- Policy-oriented industrial category
- $\triangle$  Industrial category selected from demand survey

Table 5.1 Development Framework of Bang Saphan Area

			Area	Direct	Water D	emand /1	Electric	Cargo Demand	Remarks
				Employee			Demand	21.000	
Year	<u>. Name ( 1878</u>	<u> </u>	(ha)	<u> </u>	(m3/day)	(MCM)	(MW)	(1,000 ton/year)	
1995		Iron/Steel Group	35	560	5,000	1.83		1.935	Volume of Water Reservoir:1.45MCM
1773 .		General Industry	0	0	0	0.00			
		Total	35	560	5,000	1.83	94.00	1,935	
		Total							
2001		Iron/Steel Group	100.	2,400	32,000	11.68		5,500	
2001		General Industry	50	2,400	2,600	0.95		1,500	
		Subtotal	150	4,800	34,600	12,63		7.010	
		Port	1.70	1,600	500	0.18		1.010	
		Total	150	6,400	35,100	12.81	400.00	7.010	
		1 Otal	1.10	0,400	33,100	12.01	400.00	7,010	
i		Iron/Steel Group	145	4,700	98,700	36.03		6,900	are the second
			210	6,000	1.14	8.65		3,500	
	Scenario 1	General Industry	355	2.5	122,400	44.68		10,400	
		Subtotal	1.74	10,700				4,400	Ash disposal site of 170 ha is exclusive
	. 1	Power Plant	105		1,800	0.66		4,400	Asir disposal sae of 170 talis exclusive
. ;		Port	ا نحم	1,600	500	0.18	1 820 00	1.1.000	
ا دممدن		Total	460	12,500	124,700	45.52	1,830.00	14,800	
2006				4 700	00 700	24.02	1.1.1.1	6 000	
		Iron/Steel Group	145	4,700	98,700	36.03		6,900	
	Scenario 2	General Industry	300	9,500	177.00	15.73		8.850	
		Subtotal	445	14,200	3.75	51.76		15,750	
: :		Power Plant	105	200	1,800	0.66		4,400	Ash disposal site of 170 ha is exclusive
		Port		1,600	500	0.18	. 0.00.00		
	: •	Total	550	16,000	144,100	0 52,60	1,860.00	20,150	
			l	1.1				المراجع المراج المراجع المراجع المراج	
		Iron/Sieel Group	260	4,700		36.03		15,900	
	Scenario 1	General Industry	360	11,900	1.	22.30		9,730	
. :		Subtotal	620		159.800	58.33		25,630	
		Power Plant	105	200	1	0.66		4,400	Ash disposal site of 170 ha is exclusive
	:	Port		2,300	14.00	0.18			
		Total	725	19,100	162,100	0: 59.17	1,890.00	30,030	
2011									
		Iron/Steel Group	260	4,700		36.03		15,900	
	Scenario 2	General Industry	550	20,400		35.37		10,710	
	, 	Subtotal	810	25,100	195,600	71.39		26,610	
	· •	Power Plant	105	200	1,800	0.66		4,400	Ash disposal site of 170 ha is exclusive
		Port		3,000	500	0.18	far jak		
	1	Total	915	28,300	197.900	0 72.23		31,010	
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	<u> </u>	<u> </u>	·		1.950.00	)	

Note: Domestic and irrigation use are exclusive.

Table 5.2 Land Use Concept of Bang Saphan Area

			(h:	a)			(ra	i)	
1.		Scena	rio-1	Scenar	io-2	Scen	ario-1	Scena	ario-2
		2000	2010	2000 0	2010	2000	2010	2000	2010
				14 4.6					1 9
1	General Industrial Estate	52	360	52	550	325	2,250	325	3,438
2	Iron/Steel Industry	102	260	102	260	638	1,625	638	1,625
3	New Residential Area	40	350	40	690	250	2,188	250	4,313
4	Business/Commercial Area	0	60	0	80	. 0	375	. 0.	500
5	Recreation/Tourism Area	50	220	50	220	313	1,375	313	1,375
6	Social Facility Area	0	80	0	80	0	500	0	500
7	Park/Recreation Area	120	120	120	120	750	750	750	750
8	Institution /Education Area	0	120	. 0	120	0	750	· 0°	750
9	Port	100	250	100	250	625	1,563	625	1,563
10	Power Plant (IPP) /1	0	105	0	105	0	656	0	656
	Total	161	1,925	464	2,475	2,900	12,031	2,900	15,469

Note: /1 Ash disposal site of 170 ha is exclusive.

Table 8.1 Implementation Organization for Infrastructure of Bang Saphan Industrial Estate

· · · · · · · · · · · · · · · · · · ·						
		F/S	E/S	Construction	/Operation	Remarks
Water Supply Syst	em	· · · · · · · · · · · · · · · · · · ·		·		
1) Reservoir(Th		RID	RID	RID	RID	
	ng Saphan River)	RID	RID	RID	RID	
				IEAT/WW	IEAT/WW	
	Sac~Bang Saphan)	IEAT/PWA	IEAT/PWA		1.5	
	g Saphan Reservoir ~	IEAT/PWA	IEAT/PWA	IEAT/WW	IEAT/WW	
Bang Saphan	)					The second of th
5) Purification I	lant	•	E Co.	IE Co.	IE Co.	
6) Distribution I		· . <u>.</u>	IE Co.	IE Co.	IE Co.	
Didirediren						
2 Port						
1) Jetty for Ore/	Cont	PP Co.	PP Co.	PP Co.	PP Co.	
		PP Co.	7		PP Co.	Governmental assistance
<ol><li>General Carg</li></ol>	о вени	Pr Co.	PP Co.	PP Co.	Pr Co.	
4.0	e e e e e e e e e e e e e e e e e e e					recommendable for the
						construction.
	Area (Container	PP Co.	PP Co.	PP Co.	PP Co.	
Deposit, Gen	eral Cargo					
Warehouse, e					1 11	
			1. 4			
3 Road		<del></del>				
1) Access Road	to IE (DA - IE)	DOH	DOH	DOH	DOH	
7 Access Road	10 IE (K4 ~ IE)	4.7	and the second of the second	A Company of the Comp		
	to Port (IE~Port)	DOH	DOH	DOH	DOH	e series and a series of the s
<ol> <li>Road inside I</li> </ol>		IE Co.	IE Co.	IE Co.	IE Co.	
<ol> <li>Community 1</li> </ol>	Road in Bang Saphan		DOH (1996)	DOH	DOH	will be improved by 199
Town (R. 31)	59)			(1997~1998)		
	Road in Bang Saphan	_	PKK	PKK	PKK	
Town (Provi			Province	Province	Province	
rown (1100)	iciai ivoaci		TIOVINCE	Tittvinee	Trovince	
4 Electric Supply						
l) lbb		Private	Private	Private	Private	
2) 500 kV trans		EGAT	EGAT	EGAT	EGAT	
<ol> <li>Expansion of</li> </ol>	Bang Saphan SS	EGAT	EGAT	EGAT	EGAT	•
4) Developmen	of New SS	EGAT	EGAT	EGAT	EGAT	
5) 115 kV TL (		PEA	PEA	PEA	PEA	
6) 115 kV TL (		PEA	PEA	PEA	PEA	
	New 33 ~ 1E)	and the second second	1 .		the second secon	
7) SS in IE		PEA	PEA	PEA	PEA	
8) Distribution	line in IE	IE Co.	- IE Co.	IE Co.	lE Co.	
(0.1						
5 Telecommunicati	i de la companya de					
<ol> <li>Switching st</li> </ol>		TOT	TOT	ТОТ	TOT	
	from SS of IE to	TOT	TOT	TOT	TOT	
Bang Saphar	s SS				the second of the	
3) Distribution	line in IE	IE Co.	IE Co.	IE Co.	IE Co.	
6 Solid Waste Disp	osal		<del></del>			
1) Hazardous V		MOUPrivate	: MOI/Private	MOUPrivate	Private	
	or General Waste					
4) incinerator i	or Ocheral Wasic	1E Co.	IE Co.	IE Co.	IE Co.	
Dougl Indeed	ion Donostmant					
777 - 1 La 7 La 6 La 6 La	ion Department					
	aterworks Authority		1			
	ter Resources Develops		gement Co., Lt	d.		
/W Western Wa		ailan\				
/W Western Wa	tate Company (Assump	mun)			and the second of the	
Western Wa Co. Industrial Es	tate Company (Assum	MION)	: '			
Western Wa Co. Industrial Es OH Department	tate Company (Assump of Highway	otton)				
/W Western Wa B Co. Industrial Es OOH Department KK Prachuap KI	tate Company (Assum of Highway iiri Khan	Aton)				
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/W Western Wa E Co. Industrial Es OOH Department KK Prachuap KI PCo. Prachuap Po GAT Electricity C	tate Company (Assum of Highway tiri Khan rt Company cherating Authority of					
/W Western Wa E Co. Industrial Es OOH Department KK Prachuap KI PCo. Prachuap Po GAT Electricity C	tate Company (Assum of Highway iri Khan ri Company					
Western Wa CO. Industrial Es CO. Department KK Prachuap KI PCO. Prachuap Po GAT Electricity C	tate Company (Assum of Highway siri Khan rt Company cenerating Authority of lectricity Authority					

Table 10.1 Inflows and Outflows for Economic and Financial Analysis

	Economic Analysis of the Project	
* *		
	EIRR = Economic Internal Rate of Return	
	Economic costs Sources of fund	Economic Benefits
	1. I/E development cost Developer	Value-added generated by
	2. External infrastructure National Budget	"Industrial operator" in I/E
	cost Industrial Operators	
	3. Investment cost of	
	"Industrial operator"	
. 1.	(including "working	
	capital")	
	capitai J	
	Financial Analysis of the Project	
	THIAIRCIAI AMAIYSIS OF THE LEDJECT	
	"All capital" method	
	ROI = Return of Investment	
	Financial costs Sources of fund	Financial Benefits
		Revenue from lot sale
	1. Development cost *1 Developer *2	Account Hom for sale
	2. O/M cost	
	*1 Inclusive of land acquisition cost and develo	nment cost of I/F
		patient cost of with
1	*2 Developer's own funds  (No dobt financing)	
	(No debt financing)	
	my literal little migeth of form the visiting is a finite	v porticipants
	"Equity capital" method from the viewpoint of equit	y participants
	ROE = Return on equity	
		Mar and flam.
	Financial costs Sources of fund	Net cash flow
	1. Development cost	Net cash flow
	大大学 化二氯化甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基	
	Equity Equity from the develop	the control of the co
	Equity Equity from the develop  Debt Borrowing from the ban	

Table 10.2 Summary of Economic Analysis

EIRR	51.2%		36.0%	41.9%	67.5%
External infrastructure cost	11,575 million baht		11,575 million baht	3,270 million baht	3,270 million baht
Capital investment per employee	1.6 million baht/employee		4.0 million baht/employee	4.0 million baht/employee	1.6 million baht/employee
	Base Case	Sensitivity Analysis			

Table 10.3 Summary of Financial Analysis

# Case 1 (Base Case)

		Sale price	ROI	ROE
Land price	10 US\$/m2	44	10.5%	66.0%
	(400,000 baht/rai)	49	13.1%	14.3%
		50	13.6%	16.4%

Table 10.4 Summary of Sensitivity Analysis

		Sale price	ROI	ROE
Land price	15 US\$/m2	53	10.9%	9.1%
	(600,000 baht/rai)	55	11.8%	13.9%
		56	12.2%	16.9%

		Sale price	ROI	ROE
Land price	5 US\$/m2	36	10.5%	
	(200,000 baht/rai)	43	14.9%	14.5%
		44	15.5%	16.2%

		Sale price	ROI	ROE
Land price	10 US\$/m2	46	10.6%	
	(400,000 baht/rai)	50	12.6%	13.8%
VAT impos	ition	51	13.1%	16.1%

	Sale price	ROI	ROE
Land price 10 US\$/m2	42	10.9%	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
(400,000 baht/rai)	47	13.8%	15.1%
Construction cost: 10% decrease	48	14.3%	17.2%

	and the second of the second o		and the second of the second o
Combination case	Sale price	ROI	ROE
Land price 5 US\$/m2	33	10.5%	-
(200,000 baht/rai)	38	13.8%	10.9%
Construction cost: 10% decrease	41	15.9%	15.1%
	42	16.6%	16.7%

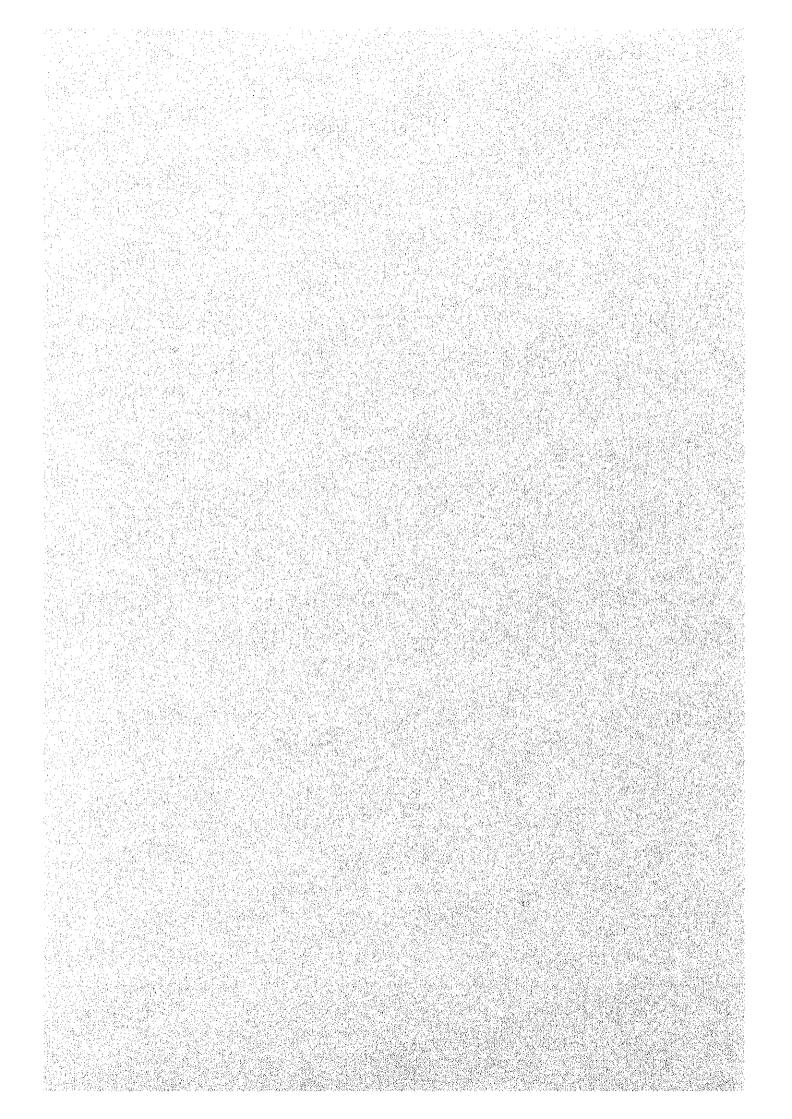
Table 10.5 Land Price (Free-hold) in Asian Countries

82.5	99-09	85-128	Average Price
(Bangkok)	(Jakarta)	(Kuala Lumpur)	
Thanand	Indonesia	Malaysia	

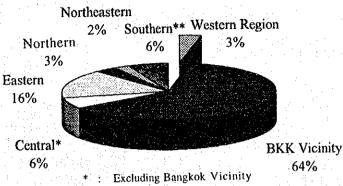
# Land Price (GIZ) in Thailand

	Bangpoo 2	Wellgrow	Bang pakong 2	Bang pakong 3
Km from BKK	34km/East	36km/East	57km/East	57km/East
million Baht/	3.3	3.3	2.7-2.9	2.9
1108/m²	82.5	82.5	67.5-72.5	72.5
	Ban-Wa(Hitech)	Easter	Saraburi	Nong Kae
Km from BKK	60km/North	190km/south-eastm	120km/North	93km/North
million Baht/	2.6	3.6	1.7	2.2
1.TQ@/m2	65	06	42.5	55
000/111				
	Gateway City	Samutsakhon	Saharattananakorn	Southern (Chalung)
Km from BKK	82km/East	50km/West	82km/North	30km/South of Songkhla
million Baht/	3.2	3.2	1.5	000.066
77500	55	08	37.5	24.7

Figures

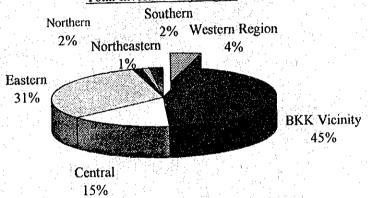


### Number of Projects by Region

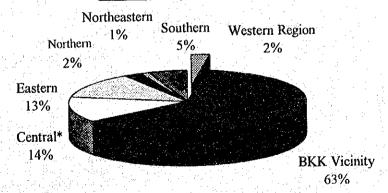


**Excluding Chumpon** 

### Total Investment by Region



### Number of Employee by Region



JAPAN INTERNATIONAL COOPERATION AGENCY INDUSTRIAL ESTATE AUTHORITY OF THAILAND MINISTRY OF INDUSTRY

FEASIBILITY STUDY ON BANG SAPHAN INDUSTRIAL ESTATE IN THE KINGDOM OF THAILAND

2.1 Foreign Direct Investment by Region (1994)

NIPPON KOEI CO.,LTD JAPAN INDUSTRIAL LOCATION CENTER

