JAPAN INTERNATIONAL COOPERATION AGENCY (JICA)
SRI LANKA TELECOM (SLT)

THE STUDY ON TELECOMMUNICATIONS NETWORKS IN THE DEMOCRATIC SOCIALIST REPUBLIC OF SRI LANKA

FINAL REPORT

VOLUME-IV
SUPPORTING FOR MASTER PLAN

MAY 1996

NIPPON TELECOMMUNICATIONS CONSULTING CO., LTD. (NTC)

JAPAN TELECOMMUNICATIONS ENGINEERING AND CONSULTING SERVICE (JTEC)

TOKYO, JAPAN

SSS JR 96-060

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ACRONYMS AND ABBREVIATIONS

ADB Asian Development Bank **AMPS** Advanced Mobile Phone Services ATM Asynchronous Transfer Mode **B-ISDN** Broadband ISDN BOO Build, Own and Operate BOT Build, Operation and Transfer BTT **Turnover Tax** CC Country Code **CCB** Coin and Collection Box Telephone CCS Common Channel Signalling System **CLR** Circuit Loudness Rating **CSPDN** Circuit Switched Public Data Network DANIDA Danish International Development Agency DEL Direct Exchange Line DF/R **Draft Final Report** DGT **Director General of Telecommunications** DN **Destination Network** DNC Destination Network Code DP **Distribution Point** DRMASS Digital Radio Multiple Access Subscriber System Data User Part DUP EDCF. Economic Development Co-operation Fund, Korea ÉIRR Economic Internal Rate of Return **ERC Economic Restructure Credit** ERC H **Economic Restructure Credit II** F/R Final Report T/S Feasibility Study FDM Frequency Division Modulation FIRR Financial Internal Rate of Return FIRROE Financial Internal Rate of Return on Equity Financial Internal Rate of Return on Investment FIRROI FISU Fill-in Signal Unit FM Frequency Modulation **FOTS** Fibre Optic Transmission System Greater Colombo Telecommunications Network Improvement Project GCTNIP. **GDP Gross Domestic Product GMDSS** Global Maritime Distress and Safety System **GOSL** Government of Sri Lanka GRDP **Gross Regional Domestic Product** Global System for Mobile Communication **GSM** High Frequency HF Inception Report IC/R International Development Bank **IDA** International Direct Dialling IDD Integrated Digital Network IDN

Intelligent Network IN International Maritime Satellite Organisation **INMARSAT** International Satellite Organisation INTELSAT International Switching Centre **ISC ISDN Integrated Services Digital Network** International Signalling Point Code ISPC **ISUP ISDN** User Part IT/R Interim Report International Telecommunications Union ITH Japan International Co-operation Agency JICA Local Area Network LAN Local Exchange LE Loudness Rating LR LSSU Link Status Signal Unit M/P Master Plan MF Medium Frequency MIS Management Information System Message Signal Unit MSU Message Transfer Part **MTP** N-ISDN Narrowband ISDN Net Present Value NPV **National Saving Bank NSB** National Switching Centre NSC National Significant Number NSN Operation and Maintenance O&M Official Development Assistance **ODA** Overseas Economic Cooperation Fund, Japan **OECF Overall Loudness Rating OLR** Packet Assembly / Disassembly PAD Pulse Code Modulation **PCM** Plan, Do, Check and Action **PDCA** Presiochronous Digital Hierarchy PDH **Public Investment Programme** PIP Plain Ordinary Telephone Service POTS Packet Switched Public Data Network **PSPDN** Public Switched Telephone Network **PSTN** OC **Quality Control** Receiving Loudness Rating RLR Remote Switching Unit **RSU** Regional Telecommunications Engineer RTE Signalling Connection Control Part **SCCP** Signal Control Point SCP Single Channel Per Carrier **SCPC** Synchronous Digital Hierarchy SDH SEA-ME-WE3 International Submarine Cable (via South East Asia - Middle East - Western Europe)

Sending Loudness Rating

SLR

SLT	Sri Lanka Telecom
SLTA	Sri Lanka Telecommunications Authority
SLTD	Sri Lanka Telecommunications Department
SN	Subscriber Number
SRS	Subscriber Radio System
SSC	Secondary Switching Centre
STD	Subscriber Trunk Dialling
TACS	Total Access Communications System
TC	Trunk Code
TCAP	Transaction Control Application Protocol
TDM	Tandem Switch
TMN	Telecommunications Management Network
TQC	Total Quality Control
TSC	Tertiary Switching Centre
TUP	Telephone User Part
UHF	Ultra High Frequency
UPT	Universal Personal Communications
VHF	Very High Frequency
WB	World Bank

List of SLT's Telephone Exchange Codes (Alphabetical Order)

Exchange Name	Code
Ambanpola	ABP
Anuradhapura (OLD)	ĀD
Adampan	ADP
Ambalangoda	ĀG
Akuressa	AK
Alawwa	ALW
Angoda	AN
Anamaduwa	ANA
Angunukolapelassa	ANK
Agarapatana	AP
Ampitikanda	APK
Ampara	APR
Ambalantota	AQ
Akkaraipatthu	AR
Aralaganyila	ARG
Akurana	ARN
Atlanakadawala	ATK
Ankumbura	AU
Achchuveli	AV
Awissawella	AW
Aranayaka	AY
	AYG
Ayagama	IBA
Bogawantalawa Bambarabotuwa	BBT
Batticaloa	BC
Batticaloa 5ESS	BC1
Badulla	BD
	8DG
Bandaragama Badalgama	BDL
Baddegama	BE
Balangoda	BG
Bengamuwa	BGM
Bibile	Bi
Badalkubura	BK
Bakamuna	BKM
Beliatta	BL
Boralanda Bulathalahala	BLS
Bulathsinhala	
Bingiriya	BN BR
Beruwala	BRP
Beralapanatara	BRY
Baduraliya	<u></u>
Boralesgamuwa	BS BT
Bentota	
Battuluoya	BTL.
Bulatkohupitiya	BU
Bandarawela	BW
Bultala	8Z
China Bay	СВ

Exchange Name	Code
Central Camp	CC
Cheddikulam	CDD
Cheddipalaiyam	CDP
Craig Head	CHD
Chunnakam	СК
Central North E-10	CN
Chavakachcheri	CV
Chilawathura	CVI
Chilaw	CW
Central City E-108	CY
Dambulla	DB
Diyabeduma	DBD
Dodangoda	DD
Diddeniya	DDN
Dolosbage	DG
Dehiatta Kandiya	DHK
Deraniyagala	DI
Digana	DIN
Dunagaha	DJ
Dankotuwa	DK
Deniyaya	DN
Peradeniya	DN
Delft	DQ
Dodanduwa	DU
Dikwella	DW
Thimbolketiya	ЕН
Embilipitiya	EMB
Elpitiya	EP
Eppawala	EPA
Erukkalampiddi	ERK
Eravur	EV
Galhinna	GAN
Giribawa	GB
Galle CONT	GC
Ganemulla	GE
Galagedara	GG
Galgamuwa	GGM
Galaha	GH
G.thala Korale	GIK
Galkiriyagama	GKY
Galle SSC	GL.
Galenbindunawewa	GLE
Galnewa	GLN
Galewela	GLW
Galigamuwa	GM
Gomarankadawala	GMK
Galamunnai	GMW
Gelioya	GO
Gampoia	GP

Exchange Name	Code
BANKSON STREET, WEST STREET, WAS AND STREET, WEST AND WAR AND STREET, WAS AND	GQ
Gampaha 1	GQ1
Gampaha 2	GQ2
Girandurukotte	GRK
Ginigathena	GT
Giriulla	ĞÜ
Hakmana	HA
Hambantota	HB
Habarana	HBR
Hokandara	НС
Habaraduwa	HD
Handessa	HDS
Haliela	HE
Hungama	HGB
Hingurana	HGR
Havelock TOWN	HK
Hikkaduwa	НКО
Hadummulla	НМ
Hingurakgoda	HN
Homagama	НО
Haputale	HP
Hiripitiya	HPT
Horana	HR
Horowpathana	HRP
Hatton	НТ
Halgran oya	HY
Hettipola	HZ
Ingiriya	IG
Inginiyagala	IGG
lakachi	IK
Imaduwa	iM
Irataperiyakulam	IPK
Jaffna	ĴΑ
Jaela	JL
Kadugannawa	KA
Kataragama	KAG.
Kaleliya	KAL
Kalpitiya	KAP
Kayts	КВ
Kebitigollawa	квт
Kochchikade	KC
Kuchchaweli	КСН
Kochchikade (RS)	KCR
Koslanda	KO
Kottegoda	KDE
Kodikamam	KOK
Kaduwela	KOL
Kandaketiya	KOT
Kadawala	KOW
livanauala	NUTY

List of SLT's Telephone Exchange Codes (Alphabetical Order)

Exchange Name	Code
Kotadeniyawa	KDY
Kegalle	KE
Kiriella	KEL
Kurunegala	KG
Kahalagasdigiliya	KGD
Kelaniya	KI
Kiliveddi	KID
Kamburupitiya	КJ
Kalmune	KL
Kolonna	KLN
Kuliyapitiya	KLY
Kotmale	КМ
Kirimetiyana	KMT
Kankasanture	KN
Kantale	KNT
Kinniya	KNY
Kilinochchi	ко
Kosgoda	KOD
Kotiyakumbura	кок
Kosgama	ком
Kotapola	КОР
Katupota	KP
Kollupitiya	KPT
Корау	KPY
Karainagar	KRG
Katugastola	KS
Kalutara	кт
Kathankudi	KTK
Katana	KTN
Kalunayake	KIY
Kitulgala	ΚV
Karaveddy	KVD
Kehelwatta	KHW
Kuruwita	kW
Karawitagara	KWA
Kekirawa	KWA
Karuwalagaswewa	KWG
Kirindiwela	KWL.
Kalawana	KWN
Kotte	кх
Kandy (A)	KYA
Kandy (B)	КҮВ
Kendy (C)	KYC
Karadiyanaru	KYN
Kandy TSC	KYT
Lunugamwehera	LGW
Laggala Pallegama	LPG
Lunuwila	<u>ַנ</u> ט
Malwana	MAL

Exchange Name	Code
Mannar	MB
Mahakumbukkadawala	MBD
Marawila	MC
Madu Church	MC MCH
Maradana	MD
Medagama	MDG
Madurankuliya	MDK
Mundel	MDL
Madu Road	MDR
Mardankadawala	MDW
Maskeliya	ME
Moratuwa	MF
Mattegoda	MG
Magandena	MGD
Megahatenna	MGE
Negampaha	MGP
Matara	MH
Maharagama	MHG
Mirigama	MI
Middeniya	MIA
Monaragala	MJ
Makandura	MKD
	MKL
Mankulam (Jaffna SSC)	
Mankulam (Vavuniya SSC) Murunkan	MKN
Multiyawalai	MLI
Madulsima	MM
Mamaduwa	MMD
Medamahanuwara	MMN
Madolkele	MN
Mawanella	MNA
Manampitiya	MNP
мапапіряцуа Маћа Оуа	
Mulativu	MO
	MP
Maspota	MPT
Maho	MQ
Malugama	MR
Medirygiriya	MRG
Morawewa	MRW
Melsiripura	MSP
Manmunai South West	MSW
Matale	MT
Mihintale	MTE
Muthiyanwela	MTH
Mattakkuliya	MTK
Muruthalawa	MTW
Maturata	MÜ
Muttur	MUT
Mt. Lavinia	MV .

Exchange Name	Code
Mt. Lavinia CSE	MV(R)
Minuwangoda	MWG
Medawachchiya	MWI
Morawaka	MWK
Mawarala	MWR
Mawathagama	MWT
Madampe	мх
Manipay	MY
Mahiyanganaya	MYN
Nivitigala	NA
Neboda	NB
Narammala	NC
Negombo (CONT.)	NEC
Nochchiyagama	NCH
Nugegoda	ND
Nikadalupotha	NDP
Negombo	NE
Norton Bridge	NE
Nagoda	NF
Negombo (NX 61)	NG
Nintavur	NIT
Nikaweratiya	NK
Naula	NL
Nelululam	NLL
Nilaweli	NLV
Neluwa	NLW
Namunukula	NM
Nanalan	NN
Nedunkeni	NQ
Neriyakulam	NRK
Nawalapitiya	NT
Nainativu	NTV
Nuwera eliya	NW
Odduchuddan	ODU
Omantai	ОМ
Oluvil	OV
Pallai	PA
Pitabeddara	PBD
Padiyathalawa	PDT
Padaviya	PDY
Pelmadulla	PE
Panadura	PH
Passara	PJ
Padukka	PK
Punakari	PKR
Pannala	Pί
Paliewela	PLA
Pallekele	PLK
Pelatiyawa	PLT

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Exchange Name	Code
Palavi	PLV
Pulmodai	PME
Pooneryn	PN
Pinapana	PNP
Pallepola	POL
Pointpedro	PQ
Polonnaruwa	PR
Polpithigama	PRG
Porativu	PRT
	PSL
Pesale	PSP
Padawi Sripura	
Pasyala	PSY
Pandattarippu	PT
Pulasthigama	PTG
Potuhera	PTH
Puthukudiyirippu	PTK
Pilimathalawa	PTL
Potuvil	PTV
Punkunduthivu	PUN
Pussellawa	PV
Polgahawela	PW]
Pawatkulam	PWK
Puttalam	PX
Pundaluoya	PY
Piliyandala	PYL
Rangala	RA
Ramboda	R8
Rambewa	RBW
Ruwanwella	RC
Rajakadaluwa	RD
Raddolugama	RDG
Ragama	RG
Ridigama	RGM
Rambukkana	RK
	RKL
Rikillagaskada	
Ratmalana	RM
Rukmalgama	RMG
Ratnapura	RN
Ranpokunagama	RPK
Rakwana	RW
Rattota	RX
Ridimaliyadda	RY
Siyambalanduwa	SBD
Siyabaladuwa	SD
Sevanagala	SEV
Sigiriya	SG
Sithankermi	SKR
Sandalankawa	SL
Sammanthural	SMT
L	

Exchange Name	Code
Seruwawila	SW
Sooriyawewa	SYW
Ehaliyagoda	TBL
Tabuttegama	TBT
Trincomalee	TC
Tangalle	TG
Thalpola	THP
Telijjawila	TJ
Talawakele	TK
Tirrukkovil	TKV
Talawa	TL
Tillicoultry	TLC
Talaimannar	TM
Thunukkai	TNK
Tanamalwila	TNL
Toppur	ŢP
Thissamaharamaya	TR
Tirappane	TRP
Talaluoya	11
Thawalama	TWL
Tampalakamam	TZ
Urubokka	ÜВ
Udubeddawa	UBD
Undugoda	UD
Udappuwa	UDP
Udatuttiripitiya	UDT
Uhana	UHN
Ulukkulama	UKL
Uyilankulama	UKM
Udugama	UM
Urapola	UO
Udupussellawa	UP
Upcol	UPC
Uva Paranagama	UPR
Ukuwela	UW
Veyangoda	VG
Valachchena	VН
Velanai	VI
Vaddukodde	VK
Vidattaltivu	VKM
Vakarai	VKR
Velvetiture	VL
Veliveriya	VR
Vavuniya	VU
Wellawaya	WA
Watagoda	WB
Wedduwa	WD
Watawala	WF WG
Wilgamuwa	TANG

Exchange Name	Code
Wallegama	WH
Wellampitiya	Wi
Weligama	WJ
Warakapola	WK
Welikanda	WLK
Weligepola	WLP
Welimada	WM
Wariyapola	WP
Wattala	wr
Watumulla	WTM
Wanathawilluwa	WTW
Walasmulla	WU
Weeraketiya	WY
Anuradhapura	XA
Galle TSC	XG
Havelock TDM	XH
Yakkalamulla	YKM
Yatiyana	YMH
Central 5ESS	YS
Yatakalanpattuwa	AIb
Colombo ISC ARE13	ŽĀ
Colombo ISC NEAX61	ZN
Colombo ISC 5ESS	ZS

PART 1

SOCIO-ECONOMY AND FINANCIAL DATA

	-											
	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	
Population Gross Domestic Product(GDP) at 1982 Constant Price	15,599	15,837	16,117	16,361	16,586	16,806	16,993	17,247	17,405	17,619	17,365	
1)Rupees Million	104,395	109,570	114,261	115,922	119,050	121,729	129,244	135,204	140,990	150,783	159,269	
Growth Rate	5,1	2.0	4.3	1.5	2.7	2.3	6.2	4.6	4.3	6.9	5.6	
2)Sectoral Breakdown							:	٠.	:			
Agriculture, Forestry & Fishing	26,113	28,366	29,106	27,409	27,984	27,666	30,011	30,570	30,090	31,554	32,593	
Mining & Quarrying	2,449	2,486	2,615	3,112	3,392	3,576	3,901	3,511	3,300	3,693	3,915	
Manufacturing	15,390	16,193	17,558	18,748	19,622	20,488	22,427	23,949	26,059	28,806	31,418	
Construction	8,030	8,070	8,191	8,338	8,463	8,514	8,761	9,033	9,765	10,400	11,024	
Electricity, Gas, Water & Sanitary Services	1,239	1,313	1,406	1,448	1,499	1,526	1,681	1,800	1,897	2,125	2,335	
Transport, Storage & Communication	12,437	12,959	13,377	13,538	13,619	13,383	14,410	15,534	16,606	17,287	17,823	
Wholesale & Retail Trade	22,029	22,925	23,821	24,496	25,164	25,588	26,497	28,556	30,074	32,584	34,667	
Banking, Insurance & Real Estate	4,526	4,975	5,174	5,490	5,819	6,168	6,556	6,831	7,241	8,023	8,785	
Ownership of Dwellings	3,381	3,432	3,497	3,550	3,603	3,650	3,705	3,761	3,795	3,841	3,887	
Public Administration & Defense	4,165	4,432	5,274	5,435	5,462	6,140	6,355	6,304	6,449	6,642	6,848	
Services	4.636	4,419	4,242	4,358	4.423	4.530	4,940	5,355	5.714	5,828	5.974	

Price Index

	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994
Price Index	:		.:	:							
1)Colombo Consumer Price	553.1	561.2	0.909	652.8	744.1	830.2	1,008.6	830.2 1,008.6 1,131.5 1,260.4 1,403.4 1,527.4	1,260.4	1,403.4	1,527.4
Index (CCPI) (Nov 1938-April											
1939=100)					•				•		
Greater Colombo Consumer								138.9	152.0	154.8	172.6
Price Index (GCPI)											
2)Rate of Price Increase											
CCPI	16.7	1.5	8.0	7.7	14.0	11.6	21.5	12.2	11.4	11.7	8.4
GCPI									9.4	8.4	4.7
3)GDP Per Capita Income (Rs.)											
at Current Market Price	9,757	10,210	11,089	11,973	13,351	14,879	18,797	21,419	21,419 24,435	28,365	32,398
at 1982 Constant Price	6.692	6.919	7,089	7.085	7.178	7.242	7,606	7 839	8,101	3,553	8.915

Other Economic Indicators

	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994
Others			·			٠.					
1)Exchange Rate US Dollar Rate	26.28	27.41	28.52	30.76	33.03	40.00	40.24	42.58	46.00	49.56	49.42
Transport 1)New Registration of Motor Vehicles											
Passenger Transport (No.)	-										
Buses - SLTE	325	35	284	85	245	260	78	189	တ္ထ	•	•
Private Coaches	3,926	က်	1,781	1,151	863	444	1,159	3,259	2,874	2,130	•
Private Cars	5,115	8,099	11,189	10,929	11,033	11,921	15,061	15,076	20,177	16,302	٠
Motor Cycles	16,873	22,782	26,593	29,041	27,837	969'99	84,424	58,643	65,834	53,934	•
Goods Transport (No.)			4								
Lorries	3,085	7,098	3,247	2,846	2,445	2,414	2,755	3,052	3,909	4,653	ì
Others	142	118	103	55	29	43	28	148	237	295	•
Mass Media Newspapers per Thousand Persons per Day	112	144	156	202	102	142	142	158	162	165	,

SRILANKA TELECON

																3
- keyy-1	TSO2		₹	80V	Y.Y	ATAT	BANQUE	BANQUE INDOSUZE	PRANCE SRUL	FRANCE SPILANKA CREDIT	FINNISH EXI	FINNISH EXPORT CREDIT	30	oecr	SUB TOTAL	75
>	lactiment	Interest(13%)	Inchaen	Internet(13%)	inclinest	Internot(3.5%)	Incines	Interest(7.68%)	Instrument	Interest(13%)	Inchment	Interest(13%)	Inelment	Internet(13%)	Institutent	Interest
<u>3</u>	386,026,000	000 062 687													260 200	900 000
6	346,026,000	439,106,000			27,777,750	20.856 482	089 769 6	\$ 770 270							000 000 000	200
ğ	386,026,000	348,922,000			009'999'99	46.041,672		5 025 720							42, 498, 434	20, 20, 00
ŝ	386,026,000	338,739,000			67,909,932		099,469,6	4 281 170			22 200	47 823 075			C11 L77 C05	746,400,000
1	386,026,000	288,556,000	222,412,500	281,908,000	69,333,264	36,096,684	9,604,680	3,536,620	31,466,952	39,884,353	78 991 860	89.853.287			707 075 746	776 748 642
ž	346,026,000	234,377,000	222,412,500	252,994,000	69,333,764	30,203,356	9,694,690	2,792,070	31,466,952	35,793,650	78,991,860	79,584,545	\$48,400,000	695 097 000	1346 725 2561	1 174 876 431
ž	386.016.000	188,189,000	222,412,500	224,081,000	69,333,764	24 310 029	9,694,680	2 047 520	34,963,280	35,725,496	KO 540 770	70,674,529	348,400,000	623.805.000	231 370 444	7.5 AL 891 1
Ī	386,026,000	138 006,000	222,412,500	195,167,000	69,333,264	18,416,701	9,694,680	1,302,960	34,963,280	30,680,269	80,540,720	60,704,736	\$48,400,000	552 513 000	1 351 370 444	970 00. 9700
8	386,076,000	87 872 000	222,412,500	166,253,000	69,333,264	11.570,374	9 694 680	558,410	34,963,280	26,135,043	80,540,720	49,733,942	548,400,000	481,221,000	1 351 370 444	824.246.766
į	386,036,000	37,638,000	222,412,500	222,412,500 137,340,000	69,333,264	6 630 046			34,963,280	21,589,816	80,540,720	19 263 64%	000 00r 8F\$	400 000 000	7, 505 (1)	9, 69,
ş			222,412,500	108,426,000	40,415,02H	1,145,956			34,963,280	17,044,590	10,540,720	28,793,355	548 400.000	338 637 000	But 192 900	194 046
ĝ			222,412,500	79,512,000					34,963,280	12,499,364	80,540,720	18 323 061	\$48.400.000	267 345 006	005 511 988	177 670 174
*			222,412,500	\$0,599,000					34,963,280	7,954,137	80,540,720	7,852,768	248,400,000	196,053,000	K86 316 500	162.438 905
3005	1		222,412,500	2) 685,000					34 963,210	3.408.911	40,270,724	2 617.597	000 007 875	000 192 851	P. C. ALC ALC	Ti ca
80.					:								\$48.400.000	000 097 1.5	000 001 007	AN 100 100
T.veal	1 860 270 000	7 860 270 000 7 634 640 000 7 234 175 000	2 224 175 000	1.517.965.000	LOR REG ROA	18 907 686	017 455 440	047.41.20	100000	2000						WW 450 '5'
								Op/ 916 C7	347,040,074)	929 51:06:	800 760 9X4	194 721 843	\$ 4K4 000 000	3 747 830 000	13 108 313 39	# 863 O94 O33

SRII ANKA TEI ECOM

A YMENT SCHEDIJ F. PROFECTS HANDLED BY DEPARTMENT OF THE ECOM

				3					:					(Re.)
	va		EXPORT IMPORT BANK USA.	T BANK USA.	MIDLAND BANK U.K.	WWK U.K.	KOREA TELECOM	FLECOM	SEVENSEKEXPORT KREDIT	экт киерп	SHC	JC.	SUB TOTAL	172
}	Lordmen	Laterant (10%)	Inetherni	interest(8.1%)	Inethreet	Interest(8.1%)	Inclinant	Interest(8%)	Inclinent	Interent(6.2%)	Inclinent	Interest(5.95%)	Inethness	Interest
265														
<u>§</u>														
26.			17,483,336	13,986,648	26,666,486	20,872,350	34,725,510	16,695,897					78,375,332	61,514,895
\$001			34,966,672	25,875,296	59,266,68	19,959,673	34,225,510	23,957,856					122,525,154	18,797,875
1986	150,860,000	150,860,000	34,966,672	23,077,962	55,332,972	15,639,703	34 225 510	21,219,816					273,385,154	230,797,481
1997	361,720,000	279,091,000	34,966,672	20,280,678	53,332,972	167,915,15	34,225,510	18,481,774	190,604,500	115,220,420	155,226,210	\$09'0\$0'08	170,075,864	\$51,444,158
1661	301,720,000	248,919,000	1	17,483,294	53,332,972	196,000,761	34,225,510	15,743,734	190,604,500	103,402,942	155,226,210	80,814,646	770,075,864	493,363,377
Sero!	301,720,000	218,747,000	34 966,672	14,685,961	55,332,972	77,679,790	34,325,510	13,005,693	190,604,5001	91,585,462	155,226,210	71, 578, 686	770,075,864	432,282,392
2000	30,770,000	188,575,000	[229'996'FC	11,888,627	55,532,972	18,359,819	34,225,510	10,267,652	190,604,500	79,767,984	155,226,210	62,342,726	770,075,864	371,201,808
3001	301,770,000	158,403,000		9,091,293		14,039,849	34,225,510	7.529,612	190,604,500	67,950,504	155,226,210	55,106,767	770,075,864	310,121,025
2002	301,720,000	128,231,000	34,966,672	6,293,959	53,332,972	9,719,878	34,725,510	4,791,570	190,604,500	\$6,133,026	155,226,210	43,870,808	770,075,864	249,040,241
5005	301,720,000	000 650 86	34,966,672	3,496,626	55,332,977	5,399,907		2,053,530	190,604,500	44,315,546	155,226,210	34 634 848	770,075,856	187,959,457
3004	301,720,000	67,887,000	17,482,816	699,521	26,665,793	1,079,965			190,604,500	32,498,068	155,226,210	25,398,888	611 669 109	127,563,447
:00:	301,720,000	000,217,71				- - -			190,604,500	70,680,588	155,226,210	16,162,929	647.550,710	71,558,517
3006	130,866,000	7,543,000			N .				190,604,500	8,863,110	155,226,210	6,926,970	196,690,710	23,333,086
Total	3 017 200 000	1 584 030 000	002 999 6FE	146,899,815	533,329,027	776 030 476	342,255,092	143,747,134	1,906,045,000	620 417 650	1,557,762,100	484 887 873	7,700,737,419	XVN 570 505 (

REPAYABINT SCHEDIT S. PROBECTS HANDLED BY DEPARTMENT OF TELECOM

																(%)
	MITSUL	īvs.	COLDSTAK	STAK	MOTOROLA	MOTOROLA-EXIMBANK	NOX	3	XXX	5	SUMITOMO	OMO	SUB TOTAL	OTAL.	GRAND TOTAL	TOTAL
ļ	- Indianal	Interest(4.5%)	Inclined	Intermet(8.5%)	Envilonment	Intermet(5.95%)		Inclinent Internet(7.35%)	Ineliment	Interest(5.95%)	Incliment	Internal(4,8%)	Inclinent	Laterer	Inchness	Interest
1997	-														386,026,000	489,290,000
ŝ															423,498,430	465,732,752
3													:		540,762,612	301,504,287
1995				4											624,967,266	321,816,581
*									:						1,071,310,410	470,632,425
1961	51,337,624	22,524,382	82,977,870	68,767,910	29,523,436	17,127,283	26,568,564	369'660'61	41,564,720	24,112,733	242,250,000	000,676,611	474,222,314	364,945,006	PEE'E29'065'2	2,154,225,585
*61	\$1,337,624	20,214,190	82,977,870	61,214,791	29,523,436	15,370,639	26,568,564	17,086,908	41,564,720	21,639,633	242,250,000	101,745,000	474,222,214	137,771,161	2,595,668,522	1,899,467,112
8 61	51,337,624	17,903,996	82,977,870	54,661,672	29,523,436	13,613,993	26,568,564	15,134,119	41,564,720	19,166,531	242,250,000	90,117,000	474,272,214	210,597,311	2,595,668,522	1,619,170,069
2000	51,337,624	15,593,804	82,977,870	47,608,553	29,323,436	11,857,349	26,568,564	13,181,329	41,564,720	16,699,431	242,230,000	78,489,000	474,222,214	183,423,466	2,595,668,572	1,378,877,043
300	53,337,624	13,283,610	82,977,870	40,555,434	29,523,436	10,100,705	26,568,564	11,228,540	41,564,720	14,220,329	242,250,000	66,861,000	474,222,214	156,249,618	2,585,983,842	1,118,761,153
3003	51,337,624	715,679,01	82,977,870	13,502,315	29,523,436	8,344,061	26 568,364	9,275,751	41,564,720	11,747,229	242,250,000	\$5,233,000	474,222,214	129 075,773	2,171,059,606	872,162,915
(ĝ	\$1,337,624	8,663,724	82,977,870	26,449,196	29,523,436	6,587,416	26,568,564	7,322,961	41,564,720	9,274,128	242,250,000	43,605,000	474,222,214	101,901,925	2,130,614,570	667,340,807
* 000	51,337,624	6,353,031	82 977 870	19,306,077	29,523,436	4,830,771	26,568,364	5,370,171	41,564,720		242,250,000	000,779,16	474,222,214	74 728 077	2,052,238,033	464,750,424
5005	51,337,624	4,042,838	82,977,870	12,342,958	29,523,436	3,074,127	26,568,564	3,417,382	41,564,720	4,327,927	242,250,000	20,349,000	474,222,214	47,554,237	1,967,819,358	72,585,257
ģ	51.337,626	1,732,645	82,977,870	5,2%9,839	29,523,426	1,317,483	26,568,571	1,464,593	41,564,720	1,854,825	242,250,000	8,721,000	474,222,213	20,380,385	1,519,312,923	97,182,465
3	Crc 9,1 115	761 282 151	000 BCT 9CM	\$F6 8%C 02C	051 17.6 506	cara a	677 683 536	237 123 001	002 279 517	104 418 041	000 005 667 6	000 021 013	011 646 476 7	F56 9C9 7cF 1	323 (my 5 5 11 950 344 58 54 750 969 968	368 (073 5 11

TELEPHONE LOCAL						
BILLING CENTRE		JARUARY			FEBRUARY	
	INTERACTIONAL Rs. Cts.	Rs. Cts.	TOTAL. Rs. Cts.	INTERNATIONAL Rs. Cts.	LOCAL Rs. Cts.	TOTAL Rs. Cts.
Air Looks						
Ancara	12, 555, 90	911, 988, 40	924, 544, 30	9, 389, 30	936, 112, 10	945, 501, 40
Anuraghapura	124, 543, 00	4, 173, 913, 10 }	4, 298, 456, 10	168, 273, 20	4, 083, 671, 65	4, 251, 944, 85
AC1558888 B	88, 514, 80	1, 308, 138, 30	1, 396, 653, 10	73, 423, 80	1, 262, 245, 75	1, 335, 669, 55
Sadulia	116, 348, 70	4, 586, 018, 80	4, 702, 367, 50	130, 531, 70	2, 398, 704, 60	2, 529, 236, 30
Bandarana a	110, 168, 40	1, 790, 972, 90	1, 901, 141, 30	132, 455, 10	1, 523, 163, 45	1, 655, 618, 55
Batticales	3, 223, 00	1, 603, 885, 80	1, 607, 108, 80	2, 683, 00	1 395, 181, 00	1, 397, 864, 00 1
# E	556 660 00	1 229 926 75	1, 786, 586, 75	416, 523. 40	871, 807, 20	1, 288, 330, 60
Colombo Central	56 972 449 40	38, 078, 904, 40	95, 051, 353, 80	53, 543, 461, 80	32, 255, 413, 25	85, 798, 875, 05
Katimavake	5, 400, 264, 90	2, 333, 500, 85	7, 733, 765, 75	5, 492, 448, 30	1, 760, 313, 65	7, 252, 761, 95
(Ga) 16	1 782 980 90	4, 094, 517, 55	5, 377, 498, 45	1, 512, 027. 00	3, 921, 518, 65	5, 433, 545, 65
Gamoaha	285, 678, 20	1, 182, 384, 65	1, 468, 062, 85	305, 081. 70	1, 095, 898, 15	1, 400, 979, 85
Hambantota	149, 331, 60-1	2, 569, 473, 25	2, 718, 804, 85	150, 764, 20	2, 183, 636, 05	2, 334, 400, 25
Hatton	13,098,00	534, 171, 75	547, 269, 75	10, 304, 00	474, 021. 60	484, 325, 60
	18 074 066 40	11, 186, 797, 10	29, 260, 863, 50	15, 698, 819, 90	13, 793, 133, 70	29 491 953 60
Jul + Da						
Kaimosi		1, 052, 450, 85	1, 052, 450, 85		911, 313, 80, i	911, 313, 80
Kalutara	1, 557, 367, 80	2, 575, 386, 70	4, 132, 754, 50	1, 264, 613, 90	2, 593, 656, 50	3, 858, 270, 40
Kandy	1, 997, 854, 70	5, 158, 500, 55	8, 156, 355, 25	1, 597, 756, 90	5, 653, 944, 45	7 251, 701 35
Kegalle	419, 366, 80	1, 498, 767, 65	1, 918, 134, 45	315, 679, 20	1, 198, 453, 15	1, 514, 132, 35
Kurunegala	776, 025, 90	4, 319, 075, 10	5, 095, 101, 00	669, 700. 40	4, 055, 114, 60	4 724, 815, 00
Marnar	324.00	154, 819, 00	155, 143, 00	,	92, 625, 50	92, 625, 50
Haradana	18, 837, 752, 90	13, 691, 276, 20 (32, 529, 029, 10	16, 103, 818, 60	14, 045, 124, 40	30 148 943 00
Mata e	197, 466, 70	1, 645, 128, 60	1, 842, 595, 50	170, 698, 20	1, 479, 451, 85, 1	1, 650, 150, 05
Katara	195, 260, 80	6, 179, 241, 30	6, 374, 502, 10	114, 692, 50	5, 643, 725, 50	5, 758, 418, 00
Mount lavinia	5, 417, 661, 20	8, 081, 762, 20	13, 499, 423, 40	4, 110, 403, 50	8 673, 176 20 (12, 783, 579, 70
Manalapitiya	3,561.00	597.495.55	601, 056, 55	2, 916, 00	398, 868, 95, 1	401, 784, 95
	2, 660, 235, 30	1, 970, 927, 00	4, 631, 162, 30	2, 298, 235, 50	1, 981, 738, 25	4, 279, 973, 75
Hugagoda	7, 333, 599, 60	9, 824, 738, 45	17, 158, 338, 05	5, 002, 855, 40	9, 771, 200, 85	15, 774, 056, 25
Numara Eliya	547, 374, 70	2, 082, 140, 40	2, 629, 515, 10	329, 000: 20	1, 739, 083, 20	2, 068, 083, 40
Panadura	110, 959, 00	775, 399. 30	886, 358, 30	24, 938, 00	790, 933, 35	815, 871, 35
Polonnaruwa	42, 159, 80	914, 809, 60	956, 969, 40	64, 530, 00	1, 200, 195, 00	1, 264, 725, 00
Ratnapura	599, 761, 80	2, 698, 373, 75	3, 298, 135, 55	543, 306, 10	2, 434, 880, 85	2, 978, 186, 95
Trinconalee	15, 549, 00	293, 160, 60	308, 709, 60	7, 827, 00	297, 898, 40	305, 725, 40
Vavuniya		1, 061, 836, 10	1, 061, 836, 10 }		996, 547, 80	996, 647, 80
Catlick		37, 78, 90	37, 778, 90	369, 339, 10	00 016 611	489, 245, 10
Celtel	4, 925, 511, 30	480, 525, 00	5, 406, 036, 30	4, 099, 742, 80	445, 228, 50	4 544 971 30
Mobite	ŀ			•	-	
TOTAL	129, 327, 675, 50	141, 678, 186, 60	271, 005, 862, 10	115, 736, 239, 70	132, 477, 991, 90	248, 214, 231, 60

211 EO REVENUE-1993

TELEPHONE LOCAL						
BILLING CENTRE		KARCH			APRIL	
	INTERNATIONAL Rs Crs	Local Rs Crs	101AL Rs Crs	INTERNATIONAL Re Cre	707 8	TOTAL
hir Lanks						
Ampara.	23, 512, 14	1, 308, 862, 50	1, 332, 374, 64	26 182, 73	523, 102, 36	549 285 09
Anucachapura	129 000 70	2, 472, 365, 09	2, 601, 365, 79	176, 825, 27	1, 893, 918, 96	2 070 744 23
Avissamelia	44, 616, 42	1, 157, 815, 98	1, 202, 432, 40	74 523.08	966, 396, 79	1,040,919,87
Sadulla	142, 203, 25	2, 220, 310, 94	2, 362, 514, 19	142, 017, 35	1 966 740 66	2 108 758 01
Sandarawela	115, 775, 44	1, 341, 180, 19	1, 456, 955, 63	118, 833, 14	1, 107, 754, 17	1 226 587 31
Satticaloa	105.734	758, 943, 23	759, 410, 73	5, 879, 50	596, 984, 39	602, 863, 89
Chi I aw	378, 807. 57	1, 629, 376, 08	2, 008, 183, 65	546, 960, 73	1, 677, 613, 37	2 224, 574, 10
Colombo Centrui	57, 511, 245, 70	36, 880, 916, 82	94, 492, 162, 52	55, 814, 774, 33	36, 710, 682, 51	92 525 456 84
Katunayake	06 670 607 9	2, 440, 692, 45	8, 849, 742, 35	5, 644, 087, 95	2, 151, 449, 55	7, 795, 537, 50
65114	1, 320, 476, 67	2, 923, 320, 31	4, 243, 796, 98	1, 225, 867, 47	2, 441, 521, 74	3, 667, 389, 21
Gampaha	340, 264, 03	1, 280, 505, 83	1, 520, 769, 86	288 111 28	1, 183, 835, 60	1, 471, 946, 88
fambantota	169, 941, 22	1, 604, 037. 05	1, 773, 978, 27	147, 422, 24	1, 257, 217, 39	1, 404, 639, 63
Hatton	4, 751.88	507, 990, 44	512, 742, 32	5, 681, 36	651, 232, 30	656, 913, 66
	16, 981, 702, 80	11, 062, 721, 76	28, 044, 424, 56	18, 252, 239, 04	13, 084, 124, 13	31, 336, 363, 17
Jattna				1	•	4
Kalmunar	1	465, 533, 80	463, 533, 80		260, 762, 10	260, 762, 10
Kalutara	1, 213, 296, 52	2,518,531,72	3, 731, 828, 24	1, 126, 158, 86	2, 061, 670, 47	3, 187, 829, 33
Kandy	1 752 854 73	4, 921, 104, 89	6, 673, 959, 62	1, 696, 639, 34	4, 184, 019, 12	5, 880, 658, 46
Kegalle	252, 349, 31	1, 672, 165, 40	1, 924, 514, 71	362, 315, 84	1, 650, 782, 04	2 013 097 88
Kurunegata	634, 726, 70	5, 611, 991, 32	6, 246, 718, 02	779, 386, 51	3, 207, 337, 42	3, 986, 723, 93
Kannar		119,469,84	119, 469, 84		151, 453, 78	151, 453, 78
Karadana	18, 041, 750, 64	14, 868, 498, 09	32, 910, 248, 73	19, 127, 295, 50	13, 684, 262, 09	32, 811, 557, 59
Watale	164, 035, 19	1, 384, 732, 52	1, 548, 767, 71	198, 704, 75	1, 175, 490, 56	1, 374, 195, 31
Hatera	93, 246, 04	4, 282, 829, 55	4, 376, 075, 59	81, 865, 45	3, 224, 649, 00 {	3, 306, 514, 45
Mount favinia	4, 278, 768, 50	8, 737, 659, 01	13,016,447.51	4, 431, 416, 65	7, 880, 220, 29	12, 311, 636, 94
Nama Lapit Iya	5,471.55	474 678 67	480, 150, 22	3, 211, 98	363, 951, 42	367, 163, 40
	2, 133, 958, 35	2, 698, 873, 55	4, 832, 831, 90	2, 635, 159, 25	2, 212, 314, 64	4, 847, 473, 89
Nureroda	6, 381, 574, 11	11, 741, 554, 94	18, 123, 129, 05	7, 017, 675, 35	11, 339, 943, 00, 1	18, 357, 618, 35
Murara Eliya	462, 287, 55	1, 600, 849, 83	2, 063, 137, 38	331, 949, 13	1, 415, 217, 83	1, 747, 166, 96
Panadura	25, 668, 48	871, 677, 10	897, 345, 58	31, 083, 00	978, 705, 58	1, 009, 788, 58
Po conaruma	58, 239, 51	928, 004, 69	986, 244. 20	66, 828, 29	596, 860, 92	663, 689, 21
Katnapura	588, 202, 14	2, 369, 119, 89	2, 957, 322, 03	437, 444. 32	1, 978, 287, 25	2,415,731,57
rinconalee	-	588, 553, 80	588, 553, 80	15, 483, 90	626, 348, 75	641, 832, 65
Vavuniya		444, 515, 25	444,515.25	_	412, 361. 75	412, 361, 75
\$11.55 \$1.05	831, 566, 36	194, 382, 99	1, 025, 949, 35	1, 009, 238, 87	216, 858, 57	1, 226, 097, 44
Celtel	4, 514, 985. 21	904, 729, 44	5, 419, 714, 65	4, 555, 342, 28	864, 512, 45	5, 419, 854, 73
Mobile	1	57.60	57, 60	-	11, 836, 70	11, 836, 70
*	125, 004, 816, 11	134, 986, 552, 56	259, 991, 368, 67, 1	126, 376, 604, 74	124, 710, 419, 65	251, 087, 024, 39

TELEPHONE LOCAL						
STLL ING CENTRE		KAY			J. N. G.	
	INTERNATIONAL Rs. Cts.	Local Rs. Cts.	TOTAL Rs. Crs.	INTERNATIONAL Rs. Cts.	LOCAL Rs. Cts	TOTAL Rs. Cts.
Air Lanka						
Arcera	36, 581, 24	1, 098, 190, 37	1, 134, 771, 61	30, 810, 76	642, 714, 15	673, 524, 91
Antrachaoura	122, 559, 47	2, 052, 876, 63	2, 175, 436, 10	194, 003, 11	3, 258, 083, 86 i	3, 452, 086, 97
AL SOME OF	69 055 89	1, 033, 060, 07	1, 102, 115, 96	89, 568, 22	1, 122, 954, 81	1, 212, 523, 03
Rade 114	195, 664, 82	2, 046, 050, 98	2, 241, 715, 80	223, 189, 86	2, 268, 343, 54	2, 491, 533, 40
Rundaramela	110 838 58	1 285 136 42	1, 395, 975, 00	125, 763, 45	1, 340, 260, 11	1, 466, 023, 56
Rutticatos	2 547 00	06 808 029	633, 455, 90	16, 403. 74	733, 703, 00	750, 106, 74
100	536 589 13	4 212 251 80	4, 748, 840, 93	515, 029, 43	8, 850, 975, 53	9, 366, 004, 96
Colombo Central	54 486 276 56 1	40, 530, 119, 44	95, 016, 396, 00	61, 597, 130, 21	36, 655, 097. 46	98, 252, 227, 67
Total State	5 917 076 67	2 503 595 59	8 415 672.21	6, 949, 033, 55	2, 581, 112, 82	3,530,146,37
(Sallan	1 101 463 43	2 494 070 70	3, 595, 534, 13	1, 110, 015, 27	2, 666, 344, 73	3, 776, 360, 00
Garnaha	311, 793, 05	1, 104, 276, 95	1, 416, 070. 00	362, 489, 71	1, 344, 732, 54	1, 707, 222, 25
Hambantota	125, 620, 75	1, 331, 241, 27	1, 456, 862, 02	171, 669, 48	2, 154, 526, 54	2, 326, 196, 02
Matton	9, 952, 02	996, 593. 81	1,006,545, 83	19, 642, 64	417, 486, 58	437, 129, 32
	18, 960, 008, 70	12, 388, 252, 19	31, 348, 260, 89	19, 857, 212, 84	15, 265, 609, 41	35, 122, 822, 25
Jaffina		•	1	1	1	1
Kalman		306, 645. 40	306, 645, 40	-	381, 182, 70	381, 182, 70
Kalutara	837, 791, 08	1, 964, 083, 95	2, 801, 875, 03	855, 394, 53	1, 626, 372, 36	2 481,766 89
Kandy	1, 707, 057, 63	4, 076, 475, 74	5, 783, 533, 37	1, 708, 111, 27	4, 311, 432, 93, 1	6,019,544,20
Kegaile	469, 431, 47	1, 656, 616, 37	2, 126, 047. 84	443, 405, 28	1, 780, 842, 83	2, 224, 248, 11
Kurunege!a	764, 545, 26	2, 621, 973, 45	3, 386, 518, 71	996, 238, 74	2 965, 170 31	3 961,409 05
Kannar		115, 421, 71	115, 421, 71	3	78, 829, 16	78, 829, 16
Karadana	19, 838, 605, 50	16, 045, 829, 87	35, 884, 435, 37	20, 968, 886, 50	15, 278, 518, 21	36, 247, 404, 71
More a	248, 643, 23	1, 165, 146, 71	1, 413, 789, 94	239, 839, 61	1, 142, 347, 95	1, 382, 187, 56
Moters	76, 625, 00	2, 490, 945, 53	2, 567, 570, 53	69, 647, 04	2, 699, 927, 89	2, 769, 574, 93
Mount avinia	4, 362, 914, 62	8, 138, 386, 24	12, 551, 300, 86	4, 649, 464, 93	8, 304, 948, 07	12, 954, 413, 00
Namalapitiya	4, 329, 39	321, 162, 15	325, 491, 54	5, 271, 72	357, 934, 22	363, 205, 94
	2, 666, 972, 59	2, 260, 787, 22	4, 927, 759, 81	2, 857, 527, 19	2, 797, 134, 17	5, 654, 661, 36
Mugegoda	7,028,494,19	11, 847, 860, 81	18, 876, 355, 00	7, 307, 719, 32	11, 750, 147, 70	19, 057, 867, 02
Numara Eliya	323, 499, 49	1, 380, 459, 79	1, 703, 959, 28	348, 407, 20	1, 361, 319, 22	1, 709, 726, 42
Panadura	45, 688, 42	740, 200, 07	785, 888, 49	56, 055, 05	810, 608, 41	866, 663, 46
Polonharuma	68, 146, 57	724, 704. 03	792, 850, 60	60, 659, 16	991, 161, 15	1, 051, 820, 31
Rathabura	541, 258, 38	2, 059, 635, 28	2, 600, 893, 65	484, 096, 65	2, 155, 597, 26	2, 639, 693, 91
Trinconalee	12, 973, 45	1, 125, 383, 12	1, 138, 356, 57	22, 063, 18	1, 409, 462, 53	1, 431, 525, 71
Vavuniya	-	526, 550. 84	526, 550, 84	#	473,933,60	473, 933, 60
Callink	1,096,445,72	241, 473, 33	1, 337, 919, 05	962, 844, 95	257, 160, 39	1, 220, 005, 34
Site	5, 368, 081, 70	1, 009, 776, 08	6, 377, 857, 78	4, 801, 552, 21	952, 851, 59	5, 754, 403, 80
Mobite	849, 433, 61	140, 157, 19	989, 590, 80	1, 639, 623, 24	263, 423, 59	1, 903, 045, 83
TOTAL	128, 291, 964, 56	134, 716, 300, 00	263, 008, 264, 56	139, 738, 770, 04	141, 452, 251, 42	281, 191, 021, 46

11 LED REVENUE-1997

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811 15 SOUTH	· · · · · · · · · · · · · · · · · · ·	¥ 100	-	August		
	INTERNATIONAL	TOOT	101%	INTERNATIONAL	TOCH	T01AL
	Rs. Cts.	Rs. Cts.	Ks. Cts.	As Cts.	Rs. Cts.	Rs. Cts.
Vir Lanka			1898. 98	00 0		1105, 19
upara	51,536.54	580, 139, 41	631675 95	26800, 15	595, 108, 78	621908 93
knurachapura	238 894, 44	2, 622, 689, 35	2861583, 791	263340, 251	2, 649, 846, 30	2913186.55
Avissavelle	107,450.58	1, 207, 020, 01	1314470,59	163520.01	1, 237, 010, 14, 1	1400530 15
Badulla	189 943 42	2, 482, 031, 48	2671974, 90	232841.14	2, 146, 998, 22	2379839_36
Sandaravets	128 265 67	1, 437, 067, 01	1565332, 68	109727, 95	1, 416, 356, 08	1526084 03
Batticaloa	16, 447, 75	511, 922, 70	528370.45	23453,40	658, 398, 23	681851 63
Chi taw	591 651, 14	2, 538, 639, 44	3130290 58	761820.01	1, 682, 412, 27	2444232 28
Colombo Cantral	63, 362, 245, 59	43, 170, 285, 56	106532531, 15	66187645.80	47, 353, 188, 29	113540834 09
Katunayake	6, 937, 401, 31	2, 686, 832, 12	9624233. 43	6262964, 761	2, 740, 138, 92	9003103 68
Galte	1, 429, 770, 43	2, 973, 014, 15	4402784, 58	1533812, 52	2,877,104,63	4410917 15
Gampaha	425, 817, 29	1, 370, 107, 80	1795925, 091	591541, 75	1, 337, 468, 13	1929009 88
Manbantota	175, 701, 06	1, 750, 683. 27	1926384, 33	206448, 58	2, 479, 301, 53	2685750.1
Hatton	30,843,81	531, 134, 48	561978, 29	19429.00	350, 197, 14	369626. 1-
	72, 050, 710, 11	14, 751, 118, 06	36801828, 17	23161759. 61	17, 210, 592. 84	40372352 45
Jaffna	•					
Kalmunak	6, 463, 00	426, 289, 98	432752, 98	15695 25	388, 374, 10	404069 3
Kalutara	925, 920, 57	2, 757, 386, 53	3683307. 10	1281701, 44	2, 254, 721, 69	3536423.1
Kandy	2, 115, 510, 50	4, 901, 313, 84	7016824, 34	2517116, 02	4, 974, 535, 50	7491651, 5
Kegaile	353 916 97	1, 935, 116, 31	2289033. 28	422416.07	1, 220, 822, 16	1643238. 2
(urunega fa	1, 261, 052. 47	3, 334, 346, 93	4595399, 40	1274780.99	3, 108, 822, 25	4383603. 2
Kannar	1	106, 828. 41	106828. 41		99, 844, 45	99844, 45
Maradana	20, 978, 815, 35	17, 760, 188, 71	38739004, 06	22459686, 94	15, 793, 294, 89	38252981 8:
Katale	566, 609, 69	1, 240, 696, 40	1507306, 09	307154, 91	1, 246, 605, 49	1553760.40
latera	182, 457, 11	1, 930, 394, 70	2112851.81	263508, 30}	3, 292, 309, 50	3555817 80
Mount lavinia	5, 538, 758, 90	9, 720, 895, 71	15259654, 611	6966181, 51	9, 606, 350, 49	16572532, 00
Namalabitiya	12, 050, 22	397, 326, 90	409377 12	28541.96	211, 805, 25	240347.2
	2, 702, 474, 37	2, 646, 934, 47	5349408, 84	2759469, 37	3 663 767 86	6423237 2
Nugegoos	8, 362, 791, 26	12, 778, 538, 13	21141329, 39	9808467, 49	16, 012, 463, 91	25820931 40
Mumara Eliva	§ 472, 344, 21	1, 597, 370, 16	2069714, 37	571510.41[1, 531, 994, 67	2103505.08
Yanadura	87, 025, 47	846, 589, 34	933514. 81	285331. 32	911, 750, 06	1197081 38
Polonnaruwa	98, 586, 66	1, 674, 429, 66	1773016, 32	134500, 44	1, 706, 304, 43	1840804 87
Katnapura	535, 969, 29	2, 320, 461, 29	2856430, 58	716225. 76	2, 340, 879, 53	3057105. 29
r incoma lee	14, 532, 73	858, 919, 06	873451, 79	30585, 23	881, 353, 46	69 866116
Vavuoliya	5, 556, 00	567, 478, 46	573034, 46	12706.00	604, 445, 14	11 151719
Ca 1 *DX	1, 458, 335, 84	376, 977, 29	1835313, 13	1785172, 70	505, 244, 94	2290417 64
Celtel	4, 606, 260, 33	962, 682, 52	5568942, 85	4335314, 48	912, 226, 47	5248540 95
lobi te	1, 622, 026, 15	298, 693, 11	1920719, 26	2254466, 87	408, 556, 14	2663023, 01
	147 344 135 72	148 OKO KAO 75	30 773805300	1677776628 201	00 603 617 331	

LED REVENUE-1992

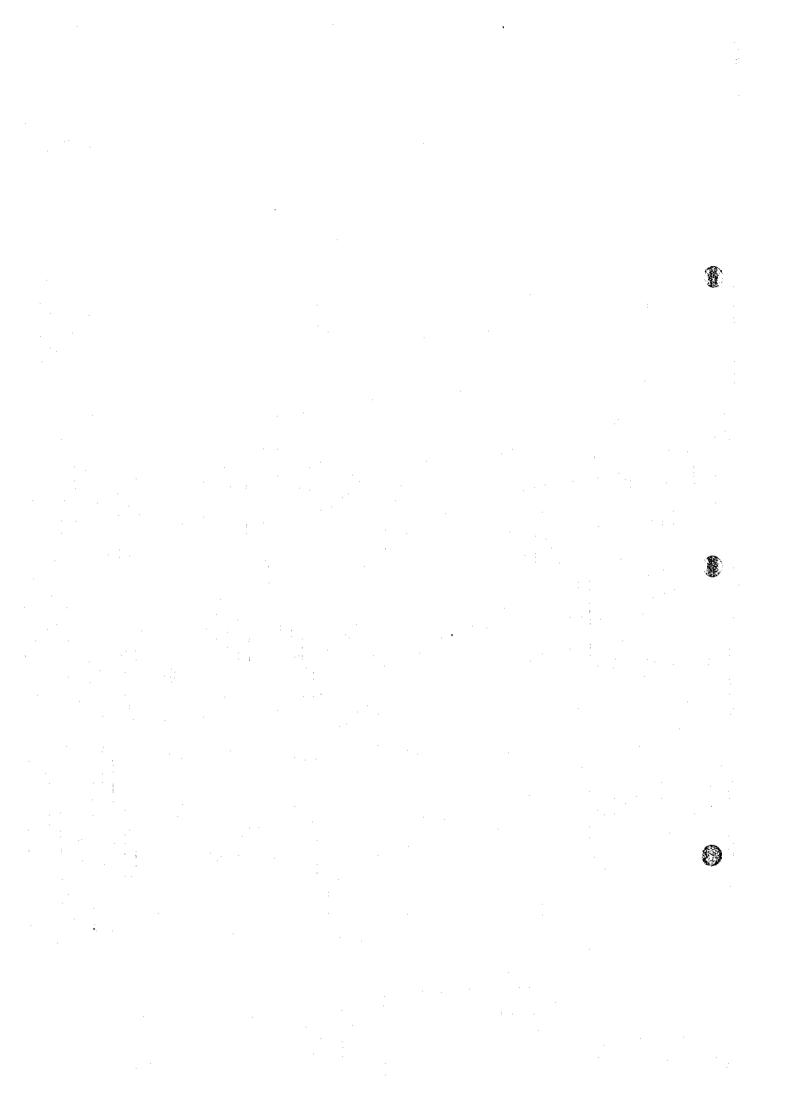
TELEPHONE LOCAL						
BULLING CENTRE		SEPTEMBER			october	
	INTERNATIONAL R. Cr.	TOCH 8° CF3	TOTAL Rs Crs	INTERNATIONAL. Rs. Cts.	Rs. Cts.	Rs. Cts.
1 1 2 2 2 2 2 2 2 2	000	503 99	503, 991		570, 59	570 59
44500	28340 60	507111.271	535451, 871	9983, 34	362115. 211	372098 55
Angelonica	195794 32	2532157, 791	2727952, 11	205217. 42	2768062, 94	2973280 36
A Change I is	153820, 44	1313719, 69	1467540, 13	111926, 84	1316342, 921	1428269, 76
Backet 14	743879 401	2462386, 76	2706266. 16	184980.07	2519592, 05	2704572 12
Randarasasia	116997, 401	1504484.84	1621477, 24	140353. 46	1520674, 52	1661027 98
Raptica los	19091	670935.36	690027. 20	394. 62	637075.01	637469 63
	800337 08	1910610, 60	2710942, 681	775969, 79	1416823, 57	2192793 36
Colombo Central	58450313 78	55017073, 23	123467387.01	67268493, 63	46649471.30	1:3917964, 93
Katanavaka	06 1716859	2799452 78	9388594. 68	6612042, 69	2745810.25	9357852, 94
(5a 1 a	1478519 561	3000436.851	4478956. 41	1701529, 67	3052721 51	4754251.18
e de consta	454207 96	1355578, 58	1809786, 54	390930, 04	1250162, 40	1641092. 44
Harbartota	168074 33	1681358 83	1849433, 16	166300: 15	1730527, 90	1896828, 05
Sarton	16483, 58	468970, 98	485454, 56	18197, 78	446979, 87	465177, 65
	27812981 75	14372175 75	37186157, 50	21342781, 77	14711464. 65	36054246_42
Jaffna	00.0	8.0	0.00		00 0	0 0
Kaleusai	3167.97	366892, 60	370060.57	9953, 92	321273, 00	331226, 92
Xalutara	1076755.81	2142164, 58	3218920.39	1086521, 971	2129842. 77	3216364, 74
Kandy	2369862, 35	6686745 58	9056607, 93	4257475, 96	3018031.87	7275507, 83
Kega! Je	449905. 26	1370667, 20	1820572, 46	407463, 04	1055493, 51	1462956, 55
Kurunegala	1194465, 42	3475918.18	4670383, 60	1127712, 96	3488715, 45	4616428, 41
Marchar	00.0	109768.30	109768 30		110111.82	110111.82
Maradana	23500496. 41	16971323.02	40471819, 43	22834626, 07	17050790_76	39885416 831
Matale	308413, 84	1370909.33	1679323, 17	263046, 29	1394059, 96	1657106, 25
Matera	157887.75	1945320 49	2103208, 24	122914, 13	1745803 87	1868718 00
Mount layinsa	6349629. 45	9006524, 53	15356153.98	5785683, 12	9583989, 961	15359573, 08
Kamal apritrya	14858.87	200272.09	215130, 96	5652.09	193910 16	204562, 251
	2835533 13	2669529, 12	5505062, 25	2809422, 94	2697058.47	5506431, 41]
Nogegoda	9427906. 07	12165605 86	21593511, 93	8537217. 13	13239837, 41;	21777054, 54
Numara Eliva	614304. 47	1695253. 52	2309557, 99	509603, 19	1619946, 71	2129549, 90
Panadura	233064, 39	523600 13	1186684, 52	214775. 67	881812.87	1096588, 54
Potomarura	151481 32	1436490.49	1587971. 81	115398.55	995585, 24	1110933, 79
Rathabura	673341, 82	2475139.64	3148481.46	696867, 95	2569515, 03	3266382, 98
Trinconalee	23457, 37	924513.83	947971, 20	16556, 71	937535. 61	954092, 321
Vacuniva	0.00	543358, 60	543358, 60	4913, 96	568568, 75	573482 71
\$11.60 \$11.00	2394970. 99	590821, 75	2985792. 74	2343940, 68	680509, 51	3024450, 191
(Ce) tel	4686250.03	960672, 87	5646922, 90	4841836, 53	1131101. 18	5972937, 71
Mobite	3311800 18	555051, 12	3866851.30	4013001.92	704343, 64	4717345.56
TOTAL	161306546, 84	158213500, 12	319520046, 97	158933686. 05	147251232.24	306184818, 29

BILLED REVENUE-1993

IFLEPHONE LOCAL						
BILLING CENTRE		NOVENBER			DECEMBER	
	INTERNATIONAL RS. Cts.	Rs Crs	TOTAL. Rs. Cts.	INTERNATIONAL Rs. Cts.	Rs Cts	TOTAL Rs Cts
Air Lanka	843 00	205 00		1	1	
Ampara	10968.60	463839, 50	474808, 10	20743, 86	434845 20	455589. 0
Anuradhapura	236708, 25	2821800 19	3058508, 44	261244, 39	2811480, 87	3072725. 2
Avissarel la	164285 19	1291350, 64	1455635, 83	199951, 83	1461619.82	1661571. (
Sedulla	214132, 20	2518:10.30	2832242. 50	195530, 791	2596012, 25	2791543 (
Sandaraweia	140827, 65	1607106.14	1747933, 79	145347, 57	1678401, 57	1823749 2
Barticaloa	16646.86	1168221.44	1184868.30	23696. 67	1229625, 121	1253331
Chilam	878681.48	1472395, 78	2351077, 26	973763, 15!	1854001. 66	2827764 8
Cotombo Central	69234310, 55	50748316, 66	119982627. 21	62649098. 931	47184570, 19	109833669
Katunayake	7693742. 08	2863622, 38	10557364. 46	6506261.801	2586471.28	9092733.06
Galle	1733230, 12	3160969. 26	4894199. 38	1924348. 44	3446574. 05	5370922
Gancaha	477644, 32	1226973. 50	1704617, 82	540345, 31	1359754, 74	0010061
Hambantota	176896. 61	1715765, 08	1892661, 69	224871 091	1866493, 18	2091364
Matton	32949.30	322218.07	355167, 37	21418.07	281879.82	303297
	21852845.44	17009332, 48	38862227 92	21636792, 66	14838255, 83	36475048
Jaffna	00 0	00.0		00.0	080	0
Kalmunai	(00 568	307658, 00	308183.00	0 00	318679, 10	318679
Kalutara	1443729, 67	2241125 37	3684855, 04	1833625, 35	2726185.02	4559810
Kandy	2575456, 37	4854593, 87	7430050, 24	2463276. 90	5542470, 72	8005747 6
Kegaite	426723.98	1281724.82	1708448, 80	499507. 59	1350212, 95	:849720 5
Xurunega la	1259912, 10	3661102, 07	4921014, 171	1230953, 25	3637076, 72	4868029 9
Mannar	000	118533.05	118533, 091	00 0	115205, 70	115205 7
Maradana	24336886, 18	18510568.27	42847454, 45	22459345, 07	16813867.91	39273212 9
Moterio	269079 15	1633939, 62	1903018, 77	296318, 19	1735981. 77	5032288 9
Seption 1	169059, 78	1833541, 33	2002601, 11	199665.21	1078804 72	1278469 9
BOLDT (BVIDIA	6944627, 13	10102493, 30	17047320, 431	6783790. 99	9993733, 55	16777524.5
Name apitiya	9805. 50	227406. 28	237211. 73	6984, 96	220602, 26	227587.2
	7989568 67	2720724. 36	5710293.031	3195147, 77	11.756897.11	5952044 8
Mugegoda	9766528, 03	13466883, 77	23233411. 80	9409115, 481	17644600, 72	27053716 2
Numara Eliya	747355, 67	1775458. 78	2522814 45	487503.36	1785877, 66	2273381 0
Panadura	102079, 991	1025113, 23	1127193, 22	345350, 24	999735, 97	1345086. 2
Polonnaruma	115370 61	988647, 451	1104018, 061	120769, 67	1057409, 23	11,781,78
Katnapuro	707358 62	2584906, 30	3292264, 92	512035, 21	2626957, 14	3:38992 3
Trincomalee	18743 76	973088, 66	991832, 42	31529, 39	974429 40	1005958 7
Vavuniya	5766.93	595383, 99	601150, 92	10934, 36	633576, 101	644510 4
Callink	2944865 96	660247.04	3605113, 001	3244671.88	595687.56	3840359 4
Celtel	5416791 51	1332068, 55	6748860.06	5740972.64	1468799.51	1 5776057
Mobitel	4964568 01	1343124, 99	6307693.00	5960619, 42	1318224 03	A 5489707

BILL INC CENTRE		107AL	
	INTERNATIONAL	Local	101AL
Air Lanka	26694. 87	81210.06	110909, 10
MOSTR	287405, 16	8364129. 25	8651534, 41
Anurachapura	2316403, 82	34140866, 73	36457270, 55
Avissarella	1340657, 10	14677674, 92	16018332, 02
Sacutia	2211262. 70	30311300.58	32522563, 28
Bandarawela	1495348.81	17552557.50	19047906, 31
Sattice los	130934, 88	10595794, 18	10726729, 06
Chilar	7732787. 91	29346834, 05	37079621.96
Colombo Central	737177446, 28	511234039, 11]	1248411485.39
Katunayake	76408515, 76	30192992. 64	106601508, 40
Galla	17854041, 48	37052114, 13	54906155, 61
Garmana	4673904. 64	15091678. 87	19765583, 51
Hambantota	2033041, 31	22324261, 34)	24357302, 65
Hatton	202751, 44	5982876, 94	6185628, 38
	240682921.02	169673627, 90	410356548, 92
Jaffna	000	0.00	0.00
Kalmunai	35775, 14	5505085, 43	5540860, 57
Kalutara	14502877. 50	27591127, 66	42094005, 16
Kendy	26758972, 67	59283169.06	86042141, 73
Kegatie	4822480.81	17671664, 391	22494145, 20
Kurunegala	11969500, 70	43486643, 80	55456144, 50
Kannar	324.00	1372910, 76	1373234, 76
Haradana	249487965, 66	190513542, 42	440001508.08
Matale	2930009. 75	16614490, 96	19544500 71
Katara	1726829, 11	36347493, 38	38074322, 49
Mount levinia	65619520, 50	107880139, 55]	173499660, 05
Kawatapitiya	102655, 24	3970413.90	4073069.09
	32543704, 43	31076686, 22	63620340 58
Mugagoda	96383943, 43	151583375, 55	247967318, 98
Nuesra Eliya	5745:39.58	19584971. 77	25330111, 35
Panadura	1562039, 03	10586125, 41	12148164, 44
Polonnaruma	1096670, 58	13214601, 89	14311222, 47
Ratnapura	7035868. 04	28613753, 21	25649621, 25
Trinconalee	209301. 72	9890647, 22	10099948, 94
Vavuncya	39877. 251	7428656, 38	7468533, 63
Callink	18441393, 051	4477052.27	22918445.32
Celtel	57893641. 02	11425174, 16	69318815, 18
Mobite!	24615539.40	5043468.11	29659007, 51
101AL	1718098145.79	1739783151, 70	3457884201. 54

BILLED REVENUE-1993



[Result of Financial Analysis]

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Base Scenario: 1. Basic Data

PROJECT YEAR	FOR MASTER PLAN FOR MASTER PLAN TOTAL SUBSCRIBER FOR MASTER PLAN FOR M	LEVENUE (USS) VENENUE PER SUBSCRIBER COLLECTING RATIO	CALL & RETTAL CHREE(* 000) CHESTALLATION TOTAL REPTRUE 22	ECPERITIES. TOTAL NO. Of STAFF EFFICIENCY(LINE/STAFF)	STAFF COST (US\$'000) OTHER COST (US\$'000) TOTAL CAM COST (US\$'000) CAM COST PER LINE	INST 000) STRENT	(E(%)	.	CANE PERCENTALA, EQUITY INTUSION (GOSL) SHAPE PERCENTACEVY)	IVATE)
1997	26. 24. 20.00	E 88	252,148	8,300	26,593 41,700 58,293 168	207, 427	103,714 50,003	8,913	. 2 t	0.00
1938	197,604 1,960 01,960	\$5.55 \$7.55	238,478 23,910 312,387	8,600	27,554 52,749 80,303 161	276,091	50.002	0.00%	120,928	0.00.0
1999 3	589,802 92,198 92,198	258	317,235 23,971 341,206	8.900 66.3	28,516 62,228 90,743 154	159,785	79,893	-1.000 -1.750 	6. 5. 8. 5. 5.	0.00.0
2000	91,468 91,468	620 81%	342, 134 23, 782 365, 915	9.200 74.1	29,477 70,388 99,865	33,162	16,581 50.00%	16,581	3 8	0.00.0
2001	747,481 66,211 0 66,211	95%	370,655 17,215 387,869	9,360	29,989 76,593 106,583	41,316	20.658	20,000	3 6	0.00
2002 9	805,151 57,670 0 57,670	5.82 8.33, 2.02	393,978 14,994 408,973	9,520 84.6	30,502 81,776 112,278 139	124,857	50.002	62.00 1.23 1.23 1.23	0 0	0.00%
2003	863,306 58,155 0 58,156	88.33	416,590 15,120 431,711	9,680	31,015 87,317 118,332 137	161,083	86.650	9.4.6 9.4.6	3 0	0.00
20 04	935,259 71,953 0 71,953	\$65 \$48	444,773 18,708 463,481	9.840	31,527 93,024 124,551 133	85,934	42,367 50,00%	0.001	9 0	0.00%
2005	399,565 1 64,406 64,406	551 85%	468,193 16,746 484,939	10,000	32,040 88,279 130,319	51,687	0.00%	0.00° 51.687	800	0.00%
3008 10	68,271	546 86%	498,910 17,750 516,660	10,090	32,328 104,515 136,844	65,027	0.00	65,027	000	0.00%
2007	71,921	22.55	531,114 18,699 549,814	10,180	32,617 111,053 143,670	148,387	0.00%	0.002	0 10	0.00%
2008	67,364 67,364 67,364	55.7	560, 369 17, 515 578, 484	10,270	32,305 117,124 150,029 124	178,817	0.001	0.00%	0 00	0.00%
2009	70,265 70,265 70,265	36	591,938 13,269 610,207	10,360	33, 193 123, 422 156, 616 123	82,927	0.00%	0.00% 22,327	000	0.00%
2010	1,339,275 61,789 0 61,789	528	618,745 :6,065 634,810	10,450	33,482 128,892 162,373	61,432	0.00%	61,432	0.00	0.003
2011	1,404,872 65,597 0 65,597	88.83	647,073 17,055 664,128	10,540	33,770 134,668 168,439 120	79,463	0.00	0.00%	0.00	0.00%
2012	68,818 68,818 0 68,818	0.00 0.00 0.00 0.00	676,627 17,893 694,520	10,630	34,059 140,694 174,753	201,229	000	201,229	0	0.00%
2013	1,545,355 71,665 71,665	514 414	707,213 18,633 725,846	10,720	34.347 146.930 181.277 1117	243,039	0.000	0.00% 243,039	0.00	0.00
2014	1,620,898 75,543 91,960 167,503	\$10 80%	739,279 19,641 758,920	10,810	34.635 153.466 188,101	32,454	0.00	92,58	000	0.002
2015	1,699,403 78,505 92,198 170,703	208	772,379 20,411 792,790	10,900	34,924 160,212 135,135	0	035	9.00	8	00.00 00.00
TOTAL OF AVERAGE	1,689,403 1,293,759 184,158 1,477,917	57.6 85.5	3,638,431 336,377 9,974,808	9,913	603,473 1,985,031 2,588,504 2,522	2,294,117	560,936	1,445,316	287,865	•

[Result of Financial Analysis]

2. Profit and Loss Table Base Scenario:

PROJECT YEAR	SALES ESTRUCE CULL/RESTAL INSTALLATION BIT(201) NET SALES 22	OPERATING COST STAFF COST OTHER COST INSTRANCE TOTAL OLY COST	Interest (it-loan) Interest (st-loan) Levy to gosl	DEPERCIATION	PROFIT BEFORE TAX CORPORATION TAX (40%)	PROPIT AFTER TAX	APPOPRIATION DIVIDENDS - DIVIDEND (6051,) - DIVIDEND (PARTHERS) DIVIDENDS PERCENT	RYTAINED EARNINGS
1997	252.148 20 0 25,215 226,933 27	26,593 41,700 707 69,001	49,826 (900'05	38,367	38,367	00%	38,367
2888	288, 478 23, 910 33, 630 278, 758	27,554 52,748 1,022 81,325	67,275 25,786	787 99	37,574	37,574	00g	37 574
1999	317,235 23,971 36,518 304,689	28,516 62,228 1,205 91,948	72,736	38,382	23,729	23,729	008	062 46
2000	342, 134 23, 782 35, 546	29,477 70,388 1,252 101,117	69,075	100,896	26,465	26,465	008	78.485
2001	370,655 17,215 40,508 347,361	29,989 76,593 1,205 107,788	41,008	97, 745	71,426	71,426	90g 6	71 475
2002	333,978 14,934 42,397 366,576	30,502 81,776 1,240 113,519	56,212 0 29,393	94,961	72,491	72,491	00 to	107 64
2003	416,590 15,120 44,683 387,028	31,015 87,317 1,365 119,637	56,381	36,337	072,280	85,240	9 9 0 kg	26. 740
2002 8	444,773 18,708 48,219 415,262	31,527 33,024 1,286 125,838	54,177 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	99, 716	106,138	106,138	008	82.1
2005	468, 193 16, 746 50, 168 434, 770	32,040 88,279 1,229 131,547	45,210	99,419	129,201	129,201	00 gg	100 901
2006 10	498,910 17,750 53,441 463,219	32,328 104,515 1,18: 138,025	33,565	97,168	165,067	165,067	0 0 25	166 Ac7
2007		32,617 111,053 1,214		95,527		200,235	0 0 M	244 MG
2008		32,965 117,124 1,269 151,299	16,641	98,674	222,876	222,876	00%	200 000
2009		33,193 123,422 1,219 157,835	12,043	103,322	244,767 0	244,767	00%	244 767
0107	618,745 16,065 65,088 569,723	33,482 128,892 1,146 163,520			6.7	269,038	9 0 25	260 039
2011 15	647,073 17,055 68,118 596,010	33,770 134,668 1,096 169,534		90,049	301,309	301,309	9 0 34	301 300
2012	676,627 17,893 71,241 623,279	34,059 140,694 1,169 175,922	3,030	83,045	331,888	331,888	00g	441 888
2013	707,213 18,633 74,448 651,398	34,347 146,930 1,275 182,552	1,012	87, 239	351,202	351,202	908	261 200
2014	739,279 19,641 77,856 681,064	34,635 153,466 1,266 189,367	29,333	100,775	361,388	361,388	0 0 15 6	761 200
2015	772,379 20,411 81,320 711,470	34,924 160,212 1,163 196,238	29,393	103,923	381,855	381,856	0.00	250 100
TOTAL	3,638,431 336,377 1,031,119 8,943,690	603,472 1,985,031 22,450 2,610,955	615,652	1,751,614	3,420,258	3,420,258	0 0 10	2 420 958

[Result of Financial Analysis]

Base Scenario: 3. Fund Flow Statement

The state of the s

PROJECT YEAR	1997	1398	1999	2000	2001	2002	2002	2004	2005	2006	2002	2008 3008	2003	2010	2011	2012	2013	2014	2015	TOTAL
1168	-			2	1	-	-	- -	2	3	- - -	*	السيرلانا م		2	ST.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0		
SOUCE OF FUNDS CASH FROM OPERATION	108,107	130,158	140,004	156,754	198,565	196,845	211,010	235,248	258,013	291 629	325,156	350,944	377,482	397,530	420,751	32.44	467,834	491,557	515,172	5,717,084
LONG-TEEM LOANS	103,714	138,046	73,833	16,581	20,658	62,429	96,650	42,967	6	0	0	0	0	0	0	0	0	0	0	560,936
Poreign (rant Equity invusion (dy cost) Equity invusion (dy paether)	х, 02°°	120,928	72,143	000	000	000	000	000	000	000	000	000	000	000	000	000	000	000	000	287,865
SHORT-TERM PINANCE	0	0	0	0	0	0	0	0	0	0	0	0	0 8	0		9	0	0 8	ه ` و د	0 20
TOTAL SQUECE OF PUNDS	306,614	389,131	292,040	173,235	219,223	259,274	307,659	278,215	258,013	291,629	325, 156	350,944	377.482	397,530	420,751	4 .52	467,834	491,557	515,172	6.55.9 8.65.9
APPLICATION OF TUNOS CAPITAL INVESTMENT	207,427	276,091	159,785	33, 162	41,316	124,857	161,083	85,334	51,687	65,027	148,387	178,817	82,927	61,432	79,463	201,229	243,039	32,454	0	2,294,117
INCREASE IN MORXING CAPITAL	8,381	-2,167	2,551	2,181	162.2	2,247	5,389	3,672	2,300	3,662	3,814	3,251	3,657	2,78	3,379	3,480	3,582	3,808	2,913	59,171
INVESTMENT	14,000	14,000	14,000	14 000	14,000	14,000	74,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	14,000	34,000	14,000	266,000
REPAYMENT OF LONG TEEM LOAN	56, 398	75,373	96.270	91,094	92,762	88,618	95,763	101,176	101,636	32,666	\$0,08	38,820	27,323	23,099	21,237	17,083	9, 129	2,148	0	1,072,703
SHOWT TELN LOAN CEUB-TOTAL>	86,98	75,373°	012,38	91,094	25,752	88,618	95,763	101,176	101,636	92,666	50,308	38,82	27 923	23,099	21,237	17,083	9,129	2,148	90	1,072,703
CORPORATION TAX PAID LAVY to GOSL	19,740	25,786	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29,393	29.393	29,393	29,393	29,393	545,233
DIVIDENCE: - DIVIDENC (COCE.) - DIVIDENC (PARTHERS) - SINIDENC (PARTHERS)	000	000	900	000	000	000	000	000	000	000	000	000	000	000	000	000	000	000	000	೦ ೪೫
TOTAL APPLICATION PUNDS	306,546	389,084	292,000	169,830	179,762	255,115	302,628	234,175	199,016	204,748	246,502	264,281	157, 900	130,704	147,472	265, 186	299,143	141,804	47,306	4,237,202
CASH SURPLUS	69	99	40	3.505	39.461	158	5.032	44,039	58, 997	98,880	78,654	86,662	219,582	226,826	273,279	179,141	168,691	349,753	467,866	2,328,682
101 FO.2	8	3	\$	3,505	39,463	358	5,002	44,039	58,997	088,880	78,654	86,662	219,582	328,826	273,279	170,141	168,691	348,753	467.866	2,328,682

[Result of Financial Analysis]

Sase Scenario: 4. Balance Sheet

Great Great Cont		ŀ		5333			ı	ı		2000	1000	1000	9000	0.00		6.00	9100	2,000	2000
PROUDECT TEAC TEEN	1887	1988	1888	25 26 26 26 26 26 26 26 26 26 26 26 26 26	2001	2002 o	2003	¥3, ∞	500° 6	900	11	12	13	2010 14	15	2012 16	17	18	19
NET FIXED ASSETS INVESTIGAÇIS SUB-TOTAL>	1,079,747 84,000 1,163,747	1,289,041 98,000 1,387,041	1,079,747 1,289,041 1,361,944 1,294,210 1,237,781 1,267,677 84,000 98,000 112,000 125,000 144,000 154,000 1,165,747 1,387,041 1,473,944 1,429,210 1,377,781 1,421,677	1,294,210 1 126,000 ,420,210 1	1,237,781 1 140,000 377,781 1	.267.677 1 154.000 .421,677 1	332,383 1 168,000 500,383 1	332,383 1,318,601 1,270,869 168,000 182,000 196,000 500,383 1,500,601 1,466,869		270,869 1,238,728 1,291,587 1,371,730 136,600 210,600 224,695 228,600 466,869 1,448,728 1,515,587 1,609,730	224,090 224,090 515,587		1.351,336 1 252,000 1,503,336 1	266,000 266,000 1,579,669 1,	88.08 88.08 88.08	1,421,267 1 234,000 1,715,267 1	308,000 308,000 1,885,067 1,	568, 746 322, 000 890, 746	1,464,823 336,000 1,800,823
CASH AND BANKS DESTORS OTHER CHRENT ASSETS	20,069 28,000 28,000	20,116 100,170 28,000	20,157 104,491 28,000	23,661 108,201 28,000	63,122 111,604 28,000	63,280 114,806 28,000	68,312 118,215 28,000	112,351 122,920 28,000	171,348 126,172 28,000	258,229 130,913 28,000	336,883 135,870 28,000	423,545 140,191 28,000	643,127 144,937 28,000	309, 952 148, 664 28, 000	1.183,231 153,045 28,000	309, 952 1.183, 231 1.1362, 372 1.136, 664 153,045 157, 590 28,000 28,000	.531,063 162,276 28,000	1,880,816 2,348,682 167,221 172,288 28,000 28,000	23,582
SHORT TERN LOANS CREDITORS	104,151	0 0 104,151 114,955	0 0 116,726 118,254	118,254	119,366	120,321	121,340	122,374	123,326	124,405	125,548	126,617	127,721	128,654	0 123,657	0 0 123,657 :30,721		0 0 0 131,826 132,962	134,117
NET CURRENT ASSETS	35,450	35,450 33,331	35,922	41,608 83,360	83,360	85,766	93,186	140,897	202,194	292, 737	375,205	465,118	688,357	957,962	. 234, 620	1,417,241	957,962 1,234,620 1,417,241 1,589,513 1,943,074 2,414,853	1,943,074	2,414,853
NET ASSETS	1,199,197	1,420,371	1,199,197 1,420,371 1,509,866 1,461,818 1,461,140 1,507,442 1,593,569 1,641,498 1,669,064 1,741,465 1,890,792 2,074,848 2,291,692 2,537,631 2,817,703 3,132,508 3,474,580 3,833,820 4,215,676	1,461,818	461 140	,507,442	593,569 1	641 498 1	1, 669, 064 1	741,465	.890,792 2	, 074, 848	2,291,692,2	2,537,631	2,817,703	3,132,508	3,474,580	3,833,820	1,215,676
EQUITY (COSL)	243,334	364,262	243,334 364,262 436,405 436,405 436,405 0	436,405		436,405	436,405 436,405	436, 405	436,405 436,405	436,405	436,405	436,405	436,405	436,405	436,405	436,405	436,405 436,405 436,405 436,405 436,405 436,405 436,405 436,405 436,405 0 0 0 0	436,405	436,405
CRANTS RETAINED EARNINGS TOTAL EQUITY	372, 127 615, 461	409, 701 773, 963	433, 430 869, 835	0 459,895 896,300	0 531,321 603,813 967,726 1,040,217	603,813 ,040,217	0 689,052 ,125,457	795, 190	924,392 1 360,797 1	0 1,089,459 1,525,864	289,694 1726,099	0 1,512,571 1,948,976	0 1, 757, 337 2 2, 193, 742 2	2,026,376 2,462,781	2,327,685 2,764,090	2,659,573 3,095,978	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3,372,162 3,808,507	3,754,018
LONG TERM LOANS OTHER LONG TERM DEBTS	583,775	646,408	583,735 646,408 640,000 565,518 493,414	565,518	493,414	467,225	468,112	409,903	308,267	215,601	164,695	125,873	97,950	74,851	53,613	36,530	27.401	25,252	25, 252
TOTAL LIABILITY AND EQUITY		1,420,371	1,509,866	.,461,818	,461,140	.507,442	. 593,569	,641,498 1	1,669,064	741,465	,890,792	,074,848	2, 291, 692 2	2,537,631	2,817,703	3,132,508	3,474,580	3,833,820	1,215,676
OTHEZ LONG TERM DEBITS TOTAL LIABILITY AND EQUITY		1,420,371	1,509,866	0	0,461,140 1	.507,442 ·1		0,593,569:1	07,442 1,593,569 1,641,498 1	593,569 1,641,498 1,669,064 1	. 593,569 :1,641,498 1,669,064 1,741,465 1	. 553, 569 1, 641, 498 1, 669, 064 1, 741, 465 1, 890, 792 2	593,569 1,641,498 1,669,064 1,741,465 1,890,792 2,074,848 2	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

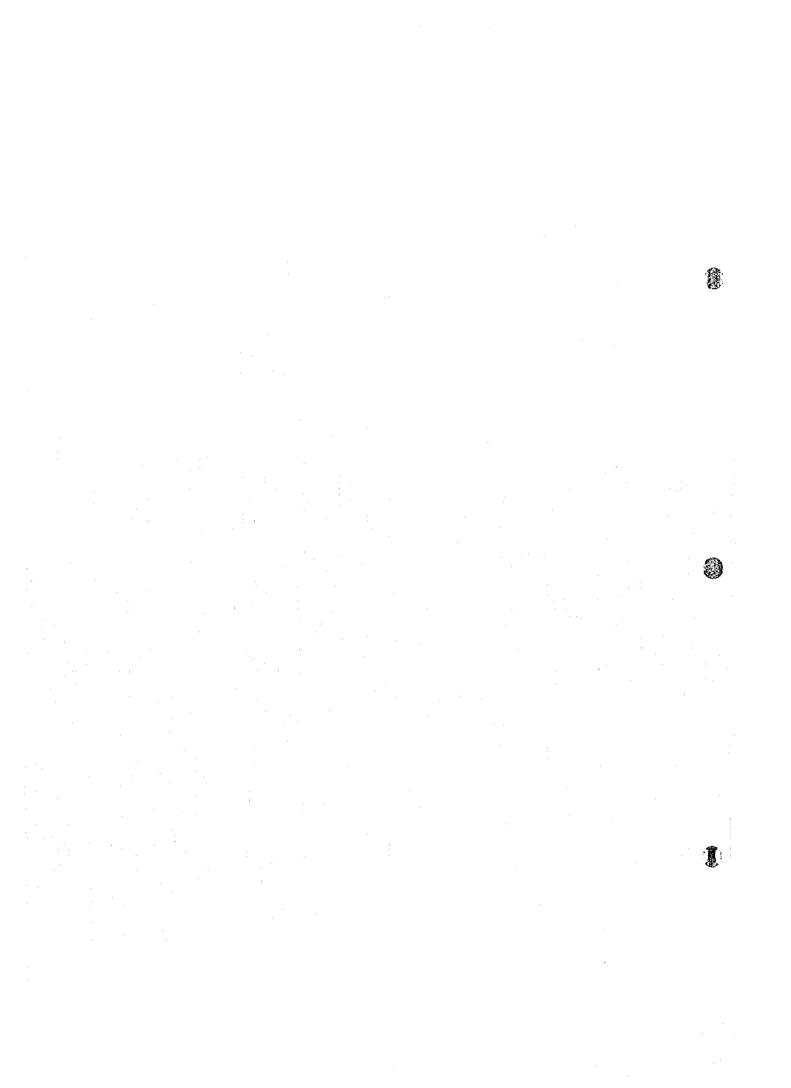
[Result of Financial Analysis]

5. Major Financial Index

Base Scenario:

· 3

53.7 99.4% 3 87.2 9.1% 8.60 639.0% 844.6% 1052.2% 1184.2% 1305.8% 1561.4% 1900.6% 53.1% 88.4 104.13 205.69 643.47 4877.19 7.73 36.3% 0.36 9.4% 2014 53.9% 89.7 6.30 10,1% 38.5% 0.33 53.2% 91.0 6.09 98.8% 98.0 10.6% 2012 50.6% 92.4 38.1% 5.33 0.38 10.73 2011 47.2% 62.69 8 97.1% 0.36 4.64 10.6% 2010 35 45.45 1. 5. 95.7% 0.34 4.03 10.7% 5002 264.0% 335.3% 398.9% 467.3% 43.0% 3.47 93.9% 0.32 27 2.0 21.51 31.18 2008 12 40.6% 0.33 2.66 10.6% 2.96 2007 13.80 35.6% 2.50 0 101.7 S. 87.6% 2006 9.62 104.5 29.7% 2.12 81.5% 0.30 £... 2005 215.1% 99. 25.6% 75.0% 82.0 106.6 ..8 547.5% 6.5% 2004 × 129.0% 130.8% 135.2% 169.8% 171.3% 176.8% 218.3% 110.0 22.0% 1.58 98-9 70.6% 0.26 5.3 2003 961.2% 315.3% 69.0% 112.7 6.52 19.8% 88 0.26 4. 89 2002 20.6% 8.47 1.22 66.2% 115.7 0.25 4.9% 2001 4.73 945.4% 119.1 % 1% 1.05 61.3% 0.23 .. 86 2000 92.1% 4.19 % 57.6% 123.5 0.99 1.6% 0.21 1999 4.14 129.4 13.5% 54.5% 50.3% 0.20 2.6% 1998 134.0% 4.55 16.9% 1.53 51.3% 0.20 145.2 رن 24 54.5% 1997 Fixed asset turnover ratio Growth Ratio Sustainable Growth Ratio Account receivable (days) Stability Ratio Interest Coverage Ratio Net profit / Total asset Project year Ltem Profitability Ratio Profit margin Self Financing Rate Liquidity Ratio Current Ratio Solvency Ratio



Alt A: 1. Basic Data

PROJECT YEAR	1997	1988	986 6.	2002 4	2001 5	3005 6	2003	200 7 8	2005 9	2008 10	2007	2008 12	2009	2010	2011 15	2012 16	2013 17	2014	2015 19	TOTAL or AVERAGE
TOTAL SUBSCRIBER TOTAL SUBSCRIBER REMOVE FOR MASTER PLAN	405,644	497,604 91,960 91,960	589,802 92,198 0 92,198	681,270 91,468 91,468	747,481 66,211 66,211	805,151 57,670 57,670	863,306 58,155 58,155 58,155	935,259 71,953 71,953	999.665 64,406 64,406	68,271	139.857 1 71,921 71,921	57, 354 67, 364 67, 364	70,265 1 70,265 70,265 70,265	539,275 1 61,789 0 61,789	55,597 65,597 65,597	68,818	71,665	620,898 1 75,543 91,960 167,503	699, 403 78, 505 92, 198 170, 703	1,699,403 1,293,759 184,158 1,477,917
LEVENUE LEVENUE PER SURSCRIBER COLLECTING PATIO	£ 8	27. 28.	22.88	620 81%	909	265	578 208	565 748	88.	32.88	88.52	753 778	322	23.28	25.55	519 89%	514	510 90%	505	578 85.8
Call a reptal charge (USS' 000) Installation Total revenue	252,148	238,478 23,910 312,387	317,235 23,971 341,206	342,134 23,782 365,915	370,655 17,215 387,869	393,978 14,994 408,973	416,590 15,120 431,711	444,773 18.708 463,481	468, 193 16, 746 484, 939	498,910 17,750 516,660	531,114 18,699 549,814	560,969 17,515 578,484	591,938 18,269 610,207	618,745 16,065 634,810	647,073 17,055 664,128	676,627 17,893 694,520	707,213 18,633 725,846	739,279 19,641 758,920	772,379 20,411 792,790	9,638,431 336,377 9,974,808
Expenditure Total No. of Staff Experience(Line/Staff)	8,300	8,600	8,900	9,200	9,360	9,520	9,680	9,840	10,000	10,090	10,180	10,270	10,360	10,450	10,540	10,630 138.6	10,720	10,810	10,900	9,913 105
STAPT COST (US\$" 000) TOTAL CAM COST (US\$" 000) TOTAL CAM COST (US\$" 000) OAM COST PER LINE	26,593 41,700 68,293 168	27,554 52,749 80,303	28,516 62,228 90,743	29,477 70,388 99,865	29,989 76,593 106,583	30,502 81,776 112,278	31,015 87,317 118,332	31,527 93,024 124,551 133	32,040 98,279 130,319	32,328 104,515 136,844 128	32,617 111,053 143,670	32,905 117,124 150,029	33, 193 123, 422 156, 616 123	33,482 128,892 162,373	33,770 134,668 168,439	24,059 140,594 174,753	34,347 146,930 181,277	34,635 153,466 188,101	34, 924 160, 212 195, 135	603,473 1,985,031 2,588,504 2,522
(000) LABILIZANI (1000)	201,427	276,091	159,785	33,162	41,316	124,857	161,083	85,934	51,687	65,027	148,387	178,817	82,927	61,432	79,463	201,229	243,039	92,454	ø	2,294,117
OF WHICH : LONG TERN LOAN SHAEL PERCENTAGE(X)	165,942 80.003	80.00%	127,828 80.005	30.00	30.00%	30.00%	48,325 30.005	0.00.0	0.60	0.00	0.00.0	0 35 0	0 35 0	0.00	0 150	0 200	0.000	0 80	40.00	522,768
SHARE PERCENTAGE(#)	10,371	0.00%	31,957	23,213	28,921	87,400	0.00%	85,934	51,687	65,027	148,387	178,817	82,927	61,432	20.00	201,229	243,039	92,454	**************************************	1,612,626
SHAZE PERCENTAGE(E) EQUITY INFUSION (GOSL) SHARE PERCENTAGE(E)	25.55 11.45 14.50 14.50	2,52	8 8	000	6	0 00	600	00.00	0000	600	0.00	100.00	0.001	0 00	300	90.0	0000	00.00	00.00	58.72
RADITY INPUSION (PRIVATE) SHARE PERCENTAGE(X)	0.00 100	0.00	0.00	8; 8;	0.00	0.80	0.00	0.00	0.00	0.00	0.00	0.00.0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00	0

[Result of Financial Analysis]

lt A: 2. Profit and Loss Table

																			1	Cource .
PROJECT YEAR	1997	1998	. 1999	2000	2001	2002 9	2003	8 8 8	2002	2006 10	2007 1.1	2008 12	2009	2010 14	2011 15	2012 16	2013	2014 18	2015 19	TOTAL
SALES REVENDE CALL/RENTAL INSTALLATION BIT(20%) NET SALES	252,148 0 25,215 226,933	238.478 23.910 33.630 278.758	317, 235 23, 971 36, 518 304, 689	342,134 23,782 38,970 326,946	370,655 17,215 40,508 347,361	393,978 14,994 42,397 366,576	416,590 15,120 44,683 387,023	444,773 4 18,708 48,219 415,262	468,193 16,746 50,168 434,770	498,910 17,750 53,441 463,219	521,114 18,699 56,851 492,962	560,969 17,515 59,600 518,884	591, 938 18, 269 62, 848 547, 360	618,745 16,065 65,088 569,723	647,073 17,055 68,118 596,010	676,627 17,893 71,241 623,279	707,213 18,633 74,448 651,398	739,279 19,641 77,856 681,064	772,379 20,411 81,320 711,470	9,538,431 336,377 1,031,119 8,943,690
OPERATING COST STAFF COST OTERE COST INSURANCE TOTAL OM COST	26,593 41,700 707 69,001	27,554 52,749 1,022 81,325	28,516 62,228 1,205 91,948	29,477 70,388 1,252 101,117	29,989 76,593 1,205 107,788	30,502 81,776 1,240 113,519	31,015 87,317 1,305 119,637	31,527 93,024 1,286 125,838	32,040 98,279 1,229 131,547	32,328 104,515 1,181 138,025	32,617 111,053 1,214 144,884	32,905 117,124 1,269 151,299	33,193 123,422 1,219 157,835	33,482 128,892 1,146 163,520	33,770 134,668 1,096 169,534	34,059 140,694 1,169 175,922	34,347 146,930 1,275 182,552	24,635 153,466 1,266 189,367	34,924 160,212 1,163 196,298	603,473 1,985,031 22,450 2,610,355
INTEREST (IT-LOAN) INTEREST (ST-LOAN) LEVY to GOSL	16.556	67,940 0 17,936	75,878 0 17,936	75,379 0 17,936	50,129 0 17,936	66,524 0 17,936	65,059 0 17,936	62,132 0 17,936	57,525 0 17,936	53,172 0 17,936	49,324 0 17,936	47,997 0 17,936	46,066 17,936	43,978 0 17,936	41,843	39,582 0 17,936	37,139 0 17,936	34,648 0 17,936	32,157 0 17,936	996,197
DEPRECIATION	50,000	66,797	288,38	100,896	97,745	94,961	96, 377	93,716	99,419	97,168	95,527	98,674	103, 322	860,66	90,049	83,045	87,239	:00,775	103,923	1,751,614
propit before tax corporation tax (40%)	41,655	44,758	32,044	31,618	73,763	73,636	88,019	109,640	128,344	156,917	185,291	202,977	222.201	245,190	276,648	306,793	326,532	338,336	361,155	3,245,518
PROFIT AFTER TAX	41,655	44,758	32,04	31,618	73,763	73,636	88,019	109,640	128,344	156,917	182,291	202,977	222,201	245,190	276,648	306, 793	326,532	338,336	361,155	3,245,518
APROPRIATION DIVIDENOS - DIVIDENO (GOSL) - DIVIDENO (PARYNEZS) DIVIDENOS PERCENT	00%	°°8	800 0	०० ७०	00 k	00%	008	00 25	00%	00%	00%	90 g	900	00 H	00 st	00%	00 g	ું જ	001	00%
RETAINED EARNINGS	41,655	44,758	32,044	31,618	73,763	73,636	88,019	109,640	128,344	156,917	185,291	202,977	222.201	245,130	276,648	306,793	326,532	338,336	361,155	3,245,518

[Result of Financial Analysis]

3. Fund Flow Statement

Alt A:

622,768 724,784 339,407 2,334,551 2.294.117 3,683,479 5,336,539 6,018,030 2,334,551 483,015 17,936 31,138 17,936 159,337 32 454 3,808 237,711 457,048 31,138 457,048 14,000 297.733 2014 308,487 29,930 17,936 431,707 243,039 29,930 123,220 264,431 17,936 27, 786 407, 714 201 220 :43,343 35,33 141,317 384,633 73,463 14,000 17,936 243,315 384,633 3,379 26,539 26,539 243,315 107 240,096 122,129 25,981 61,432 25,981 32 202,402 141,056 343,458 243,458 3,65 2003 227,823 91,765 178,817 13,819 13,819 17,936 3,251 319,588 14,000 2,00g 2,00g 188,2% 148,387 3,814 4,149 17,936 110,469 298, 755 4,149 110,469 8 13.87 272,022 17,936 137, 198 272,022 8 2 17, 936 131,465 114,233 45,542 51,687 2,38 38 45,542 245,698 245,698 5007 2007 58,519 17,936 168,773 3,572 227,232 227,232 47,231 6,450 244,206 250,657 202,332 161,083 8 223,990 17,936 208,648 15,342 186,533 124,857 37,457 7003 7003 133,449 17,536 68,330 189,444 201,839 2,291 2001 33, 162 125,373 35,019 150,450 160,398 58,099 2,181 8 12,318 17,936 252,372 159,785 264,690 58,099 58,099 136,362 2,551 5651 363,960 377,974 -2,167 17,936 14,014 129,492 609,72 4,88 88.088 276,091 3661 6 165,942 7,090 207,427 51,812 8,381 34,880 51,812 31,114 1897 FOREIGH CEANT EQUITY INFUSION (by COSL) EQUITY INFUSION (by PARTHER) SHORT-TERM FINANCE DIVIDENCE (COLL)

(COLL)

(COLL)

(COLL)

(COLL) INCREASE IN MORKING CAPITAL TOTAL APPLICATION PUNDS TOTAL SOURCE OF YUNDS PROJECT YEAR CORPORATION TAX PAID LAYY to GOSL CASH SURPLUS CASH PROK OPERATION CAPITAL INVESTMENT REPAYMENT OF LONG TERM LOAN SHORT TERM LOAN CITS-TOTAL> ONG-TERM LOANS WESTOOT

[Result of Financial Analysis]

4. Balance Sheet

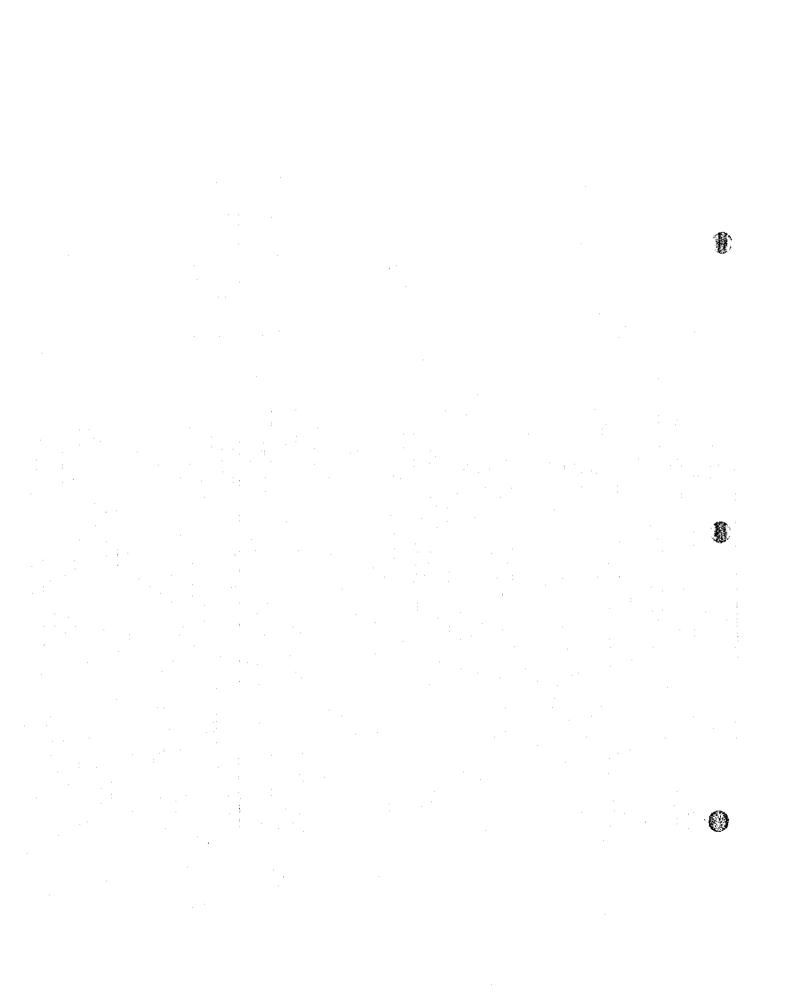
1,351,336 1,313,669 1,303,083 1,421,267 1,577,067 1,568,746 1,464,823 252,000 266,000 286,000 308,000 308,000 322,000 286,000 1,603,336 1,573,669 1,563,083 1,715,267 1,885,067 1,890,746 1,800,823 0 0 132,962 134,117 1,572,461 1,699,262 2,000,781 2,420,722 3,287,728 3,584,329 3,891,527 4,221,544 2, 150, 580 [2, 339, 738 [2, 539, 403 [2, 758, 612 [3, 008, 721]3, 287, 728 [3, 564, 329 [3, 891, 527]4, 221, 544 1,640,812 1,938,523 2 162,276 167,221 28,000 28,000 3,218,122 466,142 20.74 0 131,826 3,087,049 437,280 2013 130,721 1,130,933 1,374,249 1,517,592 148,664 153,045 157,590 28,000 28,000 28,000 527,210 129,657 554,996 936,067 1,178,943 1,425,637 2,539,403 2,758,612 3,008,721 20 128,654 581,536 2010 607.516 127,707 0 1,724,623 1,931,886 2009 238,000 1,609,730 730,008 207, 263 0 0 1, 502, 422 1, 709, 686 588,435 140,191 28,000 126,617 630,053 2,150,580 2,339,738 80 22 22 22 23 22 634,992 1,291,587 224,000 1,515,587 125,548 596,670 135,870 28,000 1,299,445 843,872 2002 1 1,270,869 1,238,728 1 0 196,000 210,000 1 1,466,869 1,448,728 1 520,709 124,405 1,114,154 648,020 1,849,092 1,969,437 1,849,092 1,969,437 3 2 2 2 123,326 357,236 351,377 126,172 28,000 382,223 684,593 85 ± 7 1,332,383 1,318,601 1 168,000 182,000 7 1,500,383 1,500,601 1 23. 14 23. 25 28. 950 28. 950 122,374 265,690 207,263 828,893 036,156 730, 135 1,766,231 1,766,231 8 4 121,340 203,439 719,253 1,703,882 777,366 1,703,882 172,174 114,806 28,000 120,321 194,660 631,234 838,497 777,839 1,294,210 1,237,781 1,267,677 126,000 140,000 154,000 1,420,210 1,377,781 1,421,677 1,616,336 1,554,851 1,616,336 202 v 177,070 119,366 557,598 764,861 789,990 1.554.851 1002 1.8,254 28,201 28,201 28,000 106,385 483,835 835,500 1,526,539 1,526,599 2002 1,361,944 116,726 69,188 452,217 659,481 53,423 194,491 28,000 1,441,359 1,543,132 883,651 1999 1,079,747 1,289,041 1 84,000 98,000 1,163,747 1,387,041 41,104 100,170 28,000 114,955 0 420,173 627,436 813,923 1,206,218 1,441,359 1398 865 42.47: 206,218 651,149 27,990 28,532 28,000 104,151 375,415 555,069 179,654 ELD 3 equity (cosl.) equity (partner) geants extained earings total equity PROJECT YEAR ITEM CASH AND BANKS DESITORS OTHER CURRENT ASSETS TOTAL LIABILITY AND CONG TEEM LOANS OTHER LONG TEEM DEBTS <SUB-TOTAL> CURRENT ASSETS SHORT TREM LOANS CREDITORS NET FIXED AASETS INVESTMENTS

[Result of Financial Analysis]

5. Major Financial Index

Alt A:

22.12 20.8 17.27 89.72 9.49 37.2 8 6% 833.0% 1016.4% 1199.5% 1302.9% 1389.0% 1604.8% 1904.9% 19.66 88.4 49.7% 15.53 88.0% 0.36 2014 17.54 50.1% 13.89 86.1% 0.35 89.7 38 2013 0.36 91.0 15.75 49.2% 84.0% 38 12.32 2012 14.24 46.4% 81.6% 0.38 92.4 9.5% 10.84 2011 78.9% 93.9 12.95 43.0% 0.38 တိုင် လ 9.20 20102 11.88 40.6% 8.32 76.1% 95.3 0.34 85° 5003 676.5% 73.1% 39.1% 0.32 97.3 10.81 7.25 % .√ 2008 12 9.99 409.9% 518.6% 605.8% 37.6% 6.27 70.1% 0.33 99.2 8.6% 2007 33.9% 67.1% 8.7 5.38 0.32 101.7 80.0 2006 10 29.5% 0.30 104.5 4.62 63.0% 7.56 6.9% 5005 317.1% 0.28 106.6 6.68 26.4% 4.00 58.7% 8,5 2002 261.8% 267.7% 110.0 5.95 22.7% 3.47 54.4% 418.7% 0.26 55 55 2003 112.7 51.9% 498.0% 20.1% 3.05 0.26 4.6% 5.51 2002 115.7 190.0% 248.3% 107.1% 1512.3% 1528.4% 49.5% 0.25 6.93 21.2% 2.69 .4 56 8 8 45.3% 0.23 119.1 2.1% 4.34 2.33 2000 159.3% 0.21 2.18 123.5 2.1% 10.5% 42.7% 4.02 1999 16.1% 52.1% 129.4 4.10 140.8% 147.3% 2.03 3.1% 0.30 1998 18.4% 5.09 0.20 145.2 46.0% 54.9% 3.5 4.56 1997 Fixed asset turnover ratio Growth Ratio Sustainable Growth Ratio Account receivable (days) Stability Ratio Interest Coverage Ratio Net profit / Total asset PROJECT YEAR ITEM Profitability Ratio Profit margin Self Financing Rate Liquidity Batio Current Ratio Solvency Ratio



Alt B: 1. Basic I

PROJECT YEAR	1997	1996	1999	2000	2001 5	200Z 6	2003	2004 S	2005 9	2006 10	2007	2008	2003 13	2010	2011	2012 16	2013 17	2014	2015 13	TOTAL OF
STROCKLISER TOTAL STROCKISER INCERASE REPORT THE MASTER PLAN	405,64 0	500, 937 95, 233 0 85, 233	593,135 92,198 0 187,491	684,603 91,468 0 278,959	747, 481 62, 878 0 341, 837	805,151 57,870 0 399,507	863,306 58,155 0 457,662	935,259 9 71,953 0 0 0 529,615 5	999,565 1, 64,406 0 594,021	68,271 68,271 662,292	139,867 1, 71,921	207,221 11, 67,364 0 0 801,577	70,265 1, 70,265 871,842	339,275 1, 61,789 0 933,631	,404,872 1 65,597 0 999,228 1	68,818 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,545,355 71,665 0 1,139,711	1,620,898 7 75,543 95,233 1,310,547	78,505 72,138 72,138	1,699,403 1,293,759 187,491
LEYENTE (USS) REVENTE PER SUSSCEINE COLLECTING RATIO	FF 808	25.22	6772 80%	80£	813	592	573 173	\$65 \$4,4	551 851	86%	86 86 86	537 278	533	88 88 88 88	523	519	514 89%	\$10	SS 88	57.8 8.85 7.48
CALL A RENTAL CHARGE(*000) INSTALLATION TOTAL REVENUE	252, 148 0 252, 148	290,410 24,776 315,186	319,028 23,971 342,939	339, 563 23, 782 363, 345	367,030 16,348 380,378	391,117 14,994 406,111	414,592 15,120 429,713	443,717 + 18,708 462,425 4	468, 193 16, 746 484, 939	498,910 17,750 516,660	531,114 18,699 549,814	560,969 17,515 578,484	591,938 18,269 610,207	618,745 16,065 634,810	647,073 17,055 664,128	676, 627 17, 893 694, 520	707,213 18,633 725,846	739,279 19,641 758,920	20,411 792,730	9,630,94 3,986,37 15,386,37
EXPENDITURE TOTAL NO. OF STAFF EFFICIENCY(LINE/STAFF)	8,300	8,600	8,900 66.6	9,200	9,360	9,520 84.8	89.68 89.2	9,840	10,000	10,090	10,180	10,270	10,360	10,450	10,540	10,630 138.6	10,720	10,810	10,906	9,913
STAPP COST (USS" 000) OTHER COST (USS" 000) TOTAL OAM COST (USS" 000) OAM COST PER LINE	26,593 41,700 68,293 168	72,72,88 42,58,584 58,584	28,516 20,228 20,743 153	29,477 70,034 99,511	29,989 76,252 106,241 142	8,502 81,485 111,987 139	31,015 87,098 118,113 137	31,527 22,962 124,429 133	32,040 38,279 130,319 130	32,328 104,515 136,844 128	32,617 111,053 143,670	32,905 117,124 150,029	33, 193 123, 422 156, 616 123	33,482 128,892 162,373 121	33,770 134,668 168,439 120	34,059 140,694 174,753	34,347 146,930 181,277	34,635 153,466 188,101 116	34,924 160,212 195,135	603,473 1,983,704 2,587,177
INTESTRET ('000) TOTAL INVESTIGAT OF WHICH	207,427	276,091	159,785	33, 162	41,316	124,857	161,083	88,334	51,687	65,027	148,387	178,817	82,927	61,432	79,463	201,229	243,039	92,454	 •	2,294,117
LONG TEXT LOAN SHARE PERCENTAGE(X)	50.00	50.005	50.00	16,581	20,658 50.00%	99,886 80,008	128,866 80.00%	42,967 50.00%	10, 337 20, 00%	13,005 20,005	29,677	35,763 20,00%	20.002	12,286 20,002	15,893	20.00%	48,608 20.00%	18,491	0.00.0	871.502
FUND FROM CONTACTOR FUND FROM CONTACTOR FUND FROM CONTACTOR FUND FROM FROM FROM FROM FROM FROM FROM FROM	0.00 8.919	0.00%	7,70	76.58 16.58 16.58	20°0 80°0 80°0 80°0 80°0 80°0 80°0 80°0	24,971	32,217 20,004	0.00%	350	52,022	0.00%	0.00%	6.88 25.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 26.48 2	6.00.00 146 341.46	63,570	0.00%	194,431	73.00 198.90 198.90	0.000	1,134,750
EQUITY INTUSION (GOLL) SHARE PERCENTAGE(X) EQUITY INTUSION (PRIVATE) ELINE REPORTED (PRIVATE)	4.25 4.55 5.59	20,928 20,828 20,804	72,143 45,15%	6 6	10 H 0	0 000	(0 H 0)	**************************************	0000	0 00 0	0 0	*0 % 0 %	000	10 110 2 0 0	6 90 9	0 0	6 6	0000	0 00 0	287,865
יייייייייייייייייייייייייייייייייייייי		*8.	*00.0	20.0	****	4.00	3	*AA.	400°	,	3	4000	700.0	*00.0	700.0	88.5	*00.0	20.0		

[Result of Financial Analysis]

3: 2. Profit and Loss Table

PROJECT YEAR	1997	1998 2	1399 3	2000	2001 5	2002 6	2003	2004	2005 9	2006	2007	2008	2009	2010	2011 15	2012 15	2013 17	2014 18	2015	TOTAL
SALES EXYENTE CALL/SERTAL INSTALLATION BTT(20%) NET SALES	252,148 0 25,215 226,933	290,410 24,776 33,996 281,190	319,028 23,971 36,697 306,302	239,563 23,782 38,713 324,632	367,030 16,348 39,973 343,405	391,117 14,994 42,110 364,000	414.592 15,120 44,483 385,229	443,717 18,708 48,113 414,311	468, 193 16,746 50,168 434,770	498,910 17,750 53,441 463,219	531,114 18,699 56,851 492,962	560,969 17,515 59,600 518,884	591,938 18,269 62,848 547,360	618,745 16,065 65,088 569,723	647,073 17,055 68,118 596,010	676,627 17,893 71,241 623,279	707,213 18,633 74,448 651,398	739,279 19,641 77,856 681,064	772,379 20,411 81,320 711,470	9,630,044 336,377 1,030,280 8,936,142
OPERATING COST STAP COST OFFICE COST INSTRANCE TOTAL OAK COST	26,593 41,700 707 69,001	27.554 52.749 1,022 81,325	28,516 62,228 1,205 91,948	29,477 70,034 1,252 100,763	23, 989 76, 25.2 11, 20.5	30,502 81,485 1,240 113,228	31,015 87,098 1,305 119,418	31,527 92,902 1,286 125,716	22,040 88,273 11,229 131,547	32,328 104,515 1,181 138,025	32,617 111,053 1,214 144,884	32,905 117,124 1,269 151,299	33,193 123,422 1,219 157,835	33,482 128,892 1,146	33,770 124,668 1,096 169,534	34,059 140,694 1,169 175,922	34,347 146,930 1,275 182,552	34,635 153,466 1,266 189,367	34,924 160,212 1,163 196,298	603,473 1,363,704 22,450 2,609,627
INTEREST (ST-LON) INTEREST (ST-LON) LEYY to GOSL	47,233	0 0 0	0,076	55,512	28.13%	44,578	45,361	42,931	35. 500	26,971	20,122	17,952	16.020	13,734	11.572	10,566	327:11	11,636	10.400	568,608
DEPRECIATION	20,000	762,39	86,882	100,896	97, 745	94.961	36,377	99,716	99,419	97,168	95,527	98,674	103,322	99,098	90,049	83,045	87,239	100,775	103,923	1,751,614
PROPIT BEFORE TAX CORPORATION TAX (40%)	60,700 24,280	74,041	67,396 26,958	67,462 26,385	110,029	111.234	124,074	145,949	168,308	201,055	232,429	250,959	270,183	293,371	324,854	353,746	370,371	379,285	400,849	4,006,292
PROPIT AFTER TAX	36,420	47.42%	40,438	40,477	66.017	66,740	74,444	87,569	100,985	120,633	139,457	150,575	162,110	176,022	194, 913	212,247	222,223	227,571	240,509	2,403,775
APROPALATION DIVIDENOS - DIVIDENO (COSL) - DIVIDENO (PARTIERS) OIVIDENOS PERCENT	2,433	18,213 0 5.0%	21,520 0 5.0%	21,820	21,820	21.820	21,820	21.820	21.820 0 5.01	21,820	21,820 5.0%	21,820	40,640	43,640 0 10.0%	43,640	43,640 0 10.0%	10.01	87,281 0 20.0%	87.281 0 20.0%	631,613
RETAINED EARNINGS	33,986	26,211	18,617	18,657	44,197	44,920	52,624	65,749	79,165	98,813	117,637	128,755	118,469	132.382	151,272	168,607	178,582	140,290	153,228	772.162

[Result of Financial Analysis]

3. Fund Flow Statement

Alt B:

631,613 631,613 6,075,352 871, 502 1,221,934 1,221,934 5,757,907 266,000 2,294,117 6,917,273 280,083 , 15 30,550 ğ 18,491 111,749 151,714 22,454 37,545 87,281 87,281 386,802 480,060 3,808 498,551 2014 13,043 493,175 43,640 457,610 148,148 243,039 201,229 141,498 477,036 25.040 45,066 31,971 436,790 115,774 3,379 315,022 129,942 43,640 414,903 430,796 79,463 74.08 44,598 4,598 2011 112,677 292,078 61,432 986 52,878 117,348 392,469 2,78 2010 ş 373,505 3,657 2003 g 383,017 100,384 21.820 35,763 \$4.745 2,380 349,633 385,396 178,817 3,251 14,88 2008 12 344,571 92,972 21,820 21,820 148,387 3,814 14,000 63,578 63,578 13,063 327,957 2007 65,027 3,662 238,223 14,000 311,229 13,005 903 10 255,132 23,12 0 0 1,820 97,863 97,863 67,323 zi Zi 51,687 2,438 34,88 267,727 278,064 10,337 500 ° 272,045 58,379 21,820 16,587 16,587 288, 632 85,934 3,797 88,114 245,665 14,000 ğ. 220,451 161,083 49,630 21.820 332,694 16,623 349,317 128,866 g, 124,857 14,000 82,501 **4** % ° 21,820 290,241 15,839 .5,839 206,195 2,469 82,601 306,081 20 ° 209,239 2,015 86,076 0 86,076 44,012 207,774 21,820 14,000 228,432 ន្ត្ត. 28,985 0 12,013 14,000 168,358 33, 162 1.586 184, 339 200 26,958 21,820 21.830 288,264 18,050 63,285 18,050 159,785 1399 394,258 29,616 18,213 0 18,213 5,553 5,553 140,838 58,099 138,046 399,811 276,091 -1,761 8861 308,334 14,000 2, to 0 103,714 94,794 207,427 8° 110,700 51,812 309, 207 8 8,381 38 LOMG-TERN LOANS
POREIGN (RANT
REQUITY INTUSION (UP GOSL)
SAGETY INTUSION (UP PARTHER)
SAGET-TERN YINANCE DIVIDENS (2021) - DIVIDENS (2021) - DIVIDENS (2021) - DIVIDENS (2021-007A) INCREASE IN MORETING CAPITAL TOTAL APPLICATION FUNDS TOTAL SOURCE OF PUNDS PROJECT YEAR LTEX CORPORATION TAX PAID LAYT to GOSL CASH STRPLUS COCKET OF PUNDS CASH TROK OPERATION CAPITAL INVESTIGAT REPAYMENT OF LONG TEEM LOAN SHORT TEEM LOAN SUB-TOTAL> INVESTMENT

Alt B: 4. Balance Sheet

																		LANG.	2000
PROJECT YEAR ITEN	1997	1998	1999 3	2000	2001 5	2002 6	2003	2004 8	2005	2006 10	2007	2008	2009	2010	2011 15	2012 16	2013	2014	2015 19
NET FIXED ARSETS INTERPRETATION SUB-DATE:	1,079,747 1 84,000 1,163,747 1	1,289,041 38,000 1,387,041	1,079,747 1,289,041 1,361,944 1,294,210 1,237,781 1,287 84,000 38,000 112,000 126,000 140,000 154 1,163,747 1,387,041 1,473,944 1,420,210 1,377,781 1,421	1,294,210 11 126,000 1,420,210 11	140,000 140,000 377,781	154.000 154.000 421.677	,677 1,332,383 1,318,601 6,000 168,000 182,000 677 1,500,383 1,500,601	1,318,601 1 182,000 1,500,601 1	1,270,869 1,238,728 196,000 210,000 1,466,869 1,448,723	270,869 1,238,778 1,291,587 1,371,730 1, 196,000 210,000 224,000 238,000 466,869 1,448,772 1,515,587 1,609,720 1,	224,587 1 224,000 515,587 1	238,000	1, 291, 587 1, 371, 730 1, 351, 336 1, 224, 000 238, 000 252, 000 1, 515, 387 1, 609, 730 1, 603, 336 1,	1,313,669 1 256,000 1,579,669 1	1,303,083 280,000 1,583,083	1,421,267 294,000 1,715,267	1,577,067 308,000 1,885,067	.313,669 1,303,083 1,421,267 1,577,067 1,568,746 1,444,823 256,000 228,000 294,000 308,000 322,000 336,000 579,669 1,583,083 1,775,267 1,885,667 1,893,746 1,809,823	38.000 28.000 528.000
CASH AND BANKS DEBTORS OTHER CURRENT ASSETS	20,874 91,533 28,000	26,426 100,575 28,000	4.451 28.000 00.000	56,489 107,815 28,000	75,682 110,944 28,000	91,522 114,377 28,000	108,145 117,915 28,000	124, 732 122, 762 23,000	147,664 126,172 28,000	176, 476 130, 913 28, 000	135,870 135,870 28,000	191,919 140,191 28,000	268,018 144,937 28,000	380, 696 148, 664 28, 000	496, 469 153, 045 28, 000	528,440 157,590 28,000	541,484 162,276 28,000	653,222 167,221 28,000	851,921 127,238 28,000
SHORT TERM LOANS CREDITORS	104, 151		0 0 0 114,955 116,726 118,195	118,195	119,309	120,272	121,304	122,354	123,326	124,405	125,548	126,617	0 127,721	128,654	0 129,657	0 130,721		0 0 0 0 131,826 134,117	134,117
NET CURRENT ASSETS	36,255	40,046	40,046 60,511 74,110 95,318 113	74,110	35,318	113,626	132,756	153,140	178,510	210,984	227,862	233, 492	313,248	428,705	547,858	583,308	599, 934	715,491	260.828
NET ASSETS	1,200,002	1,427,087	1,200,002 1,427,087 1,524,454 1,494,320 1,473,099 1,535	1,494,320	473,099 1	,535,303 1	,633,139	.653,741	,645,379 1	, 659, 712	743,449 1	.843,223 1	. 916,584 2	2,008,375 2	2, 130, 941 2	2,298,576	2,485,001	303 1,633,139 1,653,741 1,645,379 1,659,712 1,743,449 1,843,223 1,916,584 2,008,375 2,130,941 2,298,576 2,485,001 2,606,236 2,728,915	728,915
EQUITY (GOSL) EQUITY (PARTYER)	243,334	364,262	243,334 364,252 435,405 436,405 436,405 436,405 0 0 0 0	436,405	436,405		436,405	436,405	436,405 436,405		436,405	436,405	436,405	436,405 436,405 436,405 436,405 0 0 0	436,405	436,405		436,405 436,405	436,405
GEANTS. RETAINED EARNINGS TOTAL EQUITY	367,746 611,081	393,958 758,220	412,575 848,980	431,232 867,637	475,429 911,834	520,349 956,754	572,974 .009,378	638,722 .075,127	717,887		934,337 1 370,742 1.	0 ,063,092 1 ,499,497 1	0 181,561 1617,966	0 1,313,943 1 1,750,348 1	0 1,465,215 1	0 1,633,822 2,070,227	0 1,812,404 2,248,809	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	, 165, 922 , 542, 327
LONG TERM LOANS OTHER LONG TERM DEBTS	588, 921	668,867	588,921 666,867 685,475 626,683 561,264 578,549 623,761	626,683	561,264	578,549	623,761	578,613	451,038	406,608	372,707 0	343,726	298,618	258,027	229,321	0 0	236, 192	451,088 406,608 372,707 343,726 238,618 258,027 229,321 228,349 236,192 217,138 186,588	186,588
TOTAL LIASILITY AND EQUITY 1,200,002 1,427,087 1,534,454 1,494,320 1,473,099 1,535	1,200,002	1,427,087	1,534,454	1,494,320 1	. 473, 099	535,303 1	633, 139 1	,653,741 [1,	1 645,379	,659,712 1.	743,449 1,	,843,223 1	916,584 2	2,008,375 2	3,130,941 2	2,298,576	2,485,001	.303 1,633,139 1,653,741 1,645,779 1,659,712 1,743,449 1,843,223 1,916,584 2,008,375 2,130,941 2,298,576 2,485,001 2,606,236 2,728,915	,728,915

[Result of Financial Analysis]

18: S. Major Financial Index

PROJECT YEAR ITEM	1997	1998 2	1999 3	2000	2001 5	2002 6	2003	2004 8	2005 9	2006 10	2007	2008 12	2009	2010 14	2011 15	2012 15	2013 17	2014 18	2015 19
Stability Eatío Interest Coverage Eatío	4.80	4.76	5.10	5.85	12.18	8.17	8.49	9.65	12.25	17.17	24.50	28.90	34.17	41.48	51.50	58.39	57.97	58.53	1
Liquidity Ratio Current Ratio	134.8	134.8% 134.8% 151.8% 162.7%	151.8%	162.7%	179.9%	194.5%	209.4%	225.2%	244.7%	269.6%	281.5%	284.4%	345.3%	433.2%	522.5%	546.2%	555.1%	638.1%	792.0%
Profitability Ratio Profit margin	26.7%	26.3%	22.0%	20.8%	32.0%	30.6%	32.2%	35.2%	38.7%	43.4%	47.1%	48.4%	49.4%	51.5%	54.5%	56.8%	26.9%	55.7%	56.3%
Growth Estio Sustainable Growth Estio	1.51	1.08	0.95	0.99	1.09	1.19	1.3	1.46	1.65	1.87	2.14	2.4	2.71	3.01	3.36	3.74	4.15	4.47	8.
Solvency Ratio	50.9%	53.1%	55.3%	58.1%	61.9%	62.3%	61.8%	65.0%	70.2%	75.5%	78.6%	81.4%	84.4%	87.2%	89.2%	90.1%	90.5%	91.7%	93.2%
Self Financing Rate	55.8%	54.4%	101.5%	101.5% 1015.4% 1005.8%	1005.8%	206.4%	171.1%	571.8%	•	• ;	1						i	1	1
Fixed asset turnover ratio	0.20	0.20	0.21	0.23	0.25	0.26	0.26	0.28	0.30	0.32	0.33	0.32	6.3	0.36	0.38	0.36	0.35	0.36	0.40
Account receivable (days)	145.2	128.8	123.1	119.6	116.3	113.1	110.2	106.7	104.5	101.7	39.2	97.3	95.3	93.9	92.4	91.0	89.7	88.4	87.2
Net profit / Total asset	5.1%	5.2%	4.4%	4.5%	7.5%	7.2%	7.6%	80.80	10.2%	12.1%	13.3%	13.6%	14.1%	14.6%	15.2%	15.4%	14.9%	14.6%	14.7%

[Result of Financial Analysis]

1. Basic Data

1,699,403 1,293,759 187,491 1,481,250 603,473 1,983,704 2,587,177 2,517 67,424 3,520,044 336,377 9,366,421 2,294,117 TOTAL or AVERAGE 1,699,403 78,505 92,138 170,703 505 302 772,379 20,411 0.000 0.0000 34,924 160,212 195,135 0.00% 0.00% 0.00% 100.00% 0.00% 510 90% 739, 279 19, 641 758, 920 1,620,898 75,543 85,293 170,836 34,635 153,466 188,101 116 2014 18 71,665 34,347 146,930 181,277 0.00% 218,735 90.00% 707,213 18,633 2013 1,473,690 68,818 0 68,818 0.90% 0.90% 201,229 100.00% 0.00 0.00 0.00 0.00 0.00 34,059 140,694 174,753 201,229 83.5 676,627 17,893 694,520 2012 16 10,540 0.00 0 65,597 134,668 168,439 120 0.00 79.463 100.00X 647,073 17,055 664,128 83 88 1,404 2011 1,339,275 61,789 0 61,789 0.00% 0.00% 0.00% 618,745 16,065 634,810 10,450 33,482 128,892 162,373 2010 70,265 591,938 18,269 610,207 33, 193 123, 422 156, 616 123 70,265 38 8 = 1,207,221 67,364 67,364 55.64 20.00 20.00 271.72 20.00 20.00 20.00 20.00 580, 969 17, 515 578, 484 25.25 117.124 150.029 2008 22 23 1,139,857 10,180 531,114 18,699 549,814 32,617 111,053 143,670 126 2007 10,090 13,005 20.003 0.003 52,022 80.003 0 00 0 32,328 104,515 136,844 128 1,067,936 08,271 17,750 17,750 516,660 8 S 999,665 32,040 98,279 130,319 130 720.02 720.03 720.03 720.00 720.00 720.00 720.00 720.00 468, 193 16, 746 484, 939 51,687 \$5.1 \$5.1 2005 935,259 71,953 71,953 9,840 32,527 22,982 124,428 133 **3**005 ∞ £ 25 20.002 32.217 20.002 20.002 9,680 \$63,306 \$8,155 0 58,155 414,592 15,120 429,713 31,015 87,088 118,113 161,083 25 23 2003 805,151 57,670 0 57,670 30,502 81,485 111,987 592 861 14,994 16,111 2002 S 747,481 62,878 62.878 367,030 16,348 383,378 29,383 76,252 106,241 2001 50.00% 50.00% 16.581 50.00% 91,468 91,468 29.47 20.05 113.88 33, 162 74.4 8 8 8 883 0002 ន្តីពន្ត 23,442 17.807 17.807 2.207 2.207 2.207 593,135 92,138 92,136 319,028 23,971 342,999 8888 8858 \$ 3 1999 220,873 80.00% 0.00% 27,609 10.00% 8,500 500,937 95,293 0 95,293 27.554 52.749 80.303 160 290,410 24,776 315,186 276,091 ន្តន 966 2 252,148 207,427 165,594 80.002 80.003 12.503 20.003 80.300 17.503 26.593 41,700 68,293 168 1861 INVESTIGNT (* 000)

TOTAL INVESTIGNT
OF MAICH:
OF MAICH:
SAURE PRECENTACE(2)
STAIR PRECENTACE(2) CALL & REYTAL CHARGE(* 000)
INSTALLATION
TOTAL REYENUE (000) (000) (100) REVENUE PER SUBSCRIBER COLLECTING RATIO Keprolitur Total no. of Staff Efficiency(Line/Staff) STAP COST (USS' 0)
OTHER COST (USS' 0)
TOTAL CAM COST (USS' 0)
OAM COST PER LINE (US PROJECT YEAR SURSCEIBER TOTAL SUBSCEIBER INCERASE REMOVE FOR MASTER PLAN

[Result of Financial Analysis]

C: 2. Profit and Loss Table

PROJECT YEAR	1897	1998	1999	2000	2001	2002	2003	2007	2002	2006	2002	2008	2009	2010	1102	202	2013	2014	2015	TAIA
		X	73	4			-	 "	9	30		23	=	7	15	16	Ŀ.	18	19]
SALES ENVENCE CALL/RESTAL INSTALLATION BIT(20%)	252,148	230,410 24,776 33,996	319,028	38, 28, 28, 28, 28, 28, 28, 28, 28, 28, 2	367,030 16,348 39,973	391,117	414,592 15,120 44,483	443,717 18,708 48,113	468, 193 16, 746 50, 168	438,910 17,750 53,441	531,114 18,699 56,851	560,969 17,515 59,600	591,938 18,269 52,848	618,745 16,065 65,088	647,073 17,055 68,118	676,627 17,893 71,241	707,213 18,633 74,448	739,279 19,641 77,856	772,373 20,411 81,320	3,630,644 336,377 1,030,280
OPTAITNG COST TANY COST TEST COST TANEE COST	26,593 41,700	27,554 52,749	28,516 62,228	25, 55 77, 65 75, 65	25.989 12,252 12,365	30,502	31,015	31,527	32,040	32,328	32, 362 32, 617 111,053	22, 305 22, 305 117, 124	33, 193 123, 422	369,723 33,482 128,892	33,770	34,059	34,347 146,930	34,635	34,928	8,336,125 603,473 1,583,74
TOTAL OWN COST	100.69	81,325	91,948	100 763	107,447	113,228	119,418	125,716	131,547	138,025	14.884	151,299	157,835	163,520	169.534	175,922	182,552	189,367	196,238	2,609,627
Interest (LT-loan) Interest (ST-loan) Ley to gost	49,722	86.948 0	72,230 0 0	68,135	39,263	54.113 0	53,352	49,378	00,400	30,331	21,937	19,312	17,439	14,423	11,065	7,863	6,275	5,514	872,4	631,945
DEPRECIATION	20,00	56,797	288,882	100,896	97,745	£,861	36,377	912'56	93,419	97, 168	95,527	98,674	103, 322	99,038	90,043	83,045	87,239	100,775	103,923	1,751,614
PROFIT BEFORE TAX CORPORATION TAX (40%)	58,210 23,284	66,123 26,449	55,242	21,336	38,950	101,699	116,083	139,501	163,405	79, 695	230,614	249,598	268,764	292,682	325,362	356,448	375,332	385,407	162,800	3,942,955
PROFIT ATER TAX	34,926	39,674	33,145	32,303	59,370	61,019	69,650	83,701	98,043	118,617	138,368	149,759	161,258	175,609	195,217	213,869	225,199	21.24	244,201	2,365,773
Appopilation Divided (2001) Divided (2001) Divided (Pathers) Divided Precent	4, 456 1,089 3,04	5,942 2,556 4.04	5,942 2,697 4.0%	5,942 2,697 4.0%	5,942 2,697 4.0%	5,942 2,697 4.0%	5, 942 2, 697 4.03	5,942 2,697	5,942 2,697 4,0%	2, 0, 24, 50, 4, 50, 4, 50, 4, 50, 4, 50, 4, 50, 4, 50, 4, 50, 50, 50, 50, 50, 50, 50, 50, 50, 50	5, 942 2,697 4.0%	5,942 2,697 4.04	14,854 6,742 10.0%	14,854 6,742 10.0%	14.854 6,742 10.03	14,854 6,742 10.02	14,854 6,742 10.0%	29,708 13,485 20.0%	29,708 13,485 20.02	203,500 91,297 8.61
Letained daenings	29,381	31,176	24,507	24,265	50,731	52,381	61,011	75,062	89,404	109,979	129,730	141, 121	139,662	154,013	173,621	242,281	203,603	188,051	201,008	2,070,976

[Result of Financial Analysis]

23,788 23,485 28,183 (62,800 248,186 262,738 510,924 510,924 342, 121 34,503 154, 163 29,708 13,485 43,193 144,062 486,182 486,182 3,808 34.88 26,503 92,454 472,880 40,530 150,133 14,854 6,742 21,536 13,995 462, 571 243,039 40,530 3,582 14,217 142,579 425, 277 201,229 439, 433 439,493 130,145 14,854 6,742 21,596 297,366 118,045 79,463 3,373 8,78 0,78 0,78 415,411 415,411 118,045 . 2 14,854 6,742 21,596 279,587 391,780 61,432 2,780 62,707 117,073 112,193 14,000 52,707 112,193 391, 780 2010 14.854 6.742 21.596 307, 567 81.104 81,104 107,506 16,585 25. 38 372,085 388,671 3,657 7.881 178,817 99,839 5,942 8,637 8,639 388,590 401,918 13,328 348,273 14,000 \$ \$ 53,645 3,251 ¥,8 2008 3. Fund Flow Statement 92,245 5,942 2,697 8,639 355,818 5.856 88. 88. 326, 141 148 387 14,000 82,877 349,962 3,814 2003 287, 190 79,078 5,942 2,697 8,639 294,864 65,027 116,784 20,673 13,005 307,869 3,662 14,000 116,784 20, 579 800 s 259,288 55,362 5,942 2,697 8,639 2,438 117,162 117,162 12,873 273,161 51,687 262,823 S003 5,942 2,637 8,639 239,217 107,413 55,800 275,584 282,184 107,413 6.601 3,797 14,000 **3**02 335,615 212,459 46,433 8, 597 8, 697 8, 639 341,326 161,083 3,58 14,000 102,954 128,866 102, 354 5,711 2003 At C: 292,545 5,942 8,637 8,638 124,857 8 136,660 296,545 2,469 40,680 2002 33,580 41,316 102,979 208,528 8,835 2,015 102, 379 38,695 217,353 ģ, 155,735 33, 162 8 639 8 639 388 21,936 7,23 16,581 14,000 8 3 8 2 8 273,468 159,785 2,415 5,942 2,697 8,539 142,124 14,000 66,396 22,097 8 3 2, 13, 8 2, 82, 82 3, 82, 83 381,375 132,920 220.873 27, 609 381,402 -1,761 14,000 58,039 58,099 26,449 ĸ 276 091 Š 5,45 5,545 5,545 165,942 25 26 310,450 36,300 310,452 207,427 8,381 14,000 51,812 1997 Pobeick Graft Bality inpusion (dy cosl) Bality invusion (dy partner) Sport-teem finance CECHTAL (SCOT) CARTIVIA - | CAST | INCREASE IN WORKING CAPITAL TOTAL APPLICATION PUNDS TOTAL SOURCE OF PUNDS CORPORATION TAX PAID LAVY to GOSL PROJECT YEAR ITEM CASH SURPLUS **SET 12.29** SOCIETY OF PURDS CASE PROMISED IN CULTAL INVESTIGATION EDYNOCH OF LONG TIEM LOAN SHOET TEEM LOAN <SUB-TOTAL> CONC.-TEEN LOANS TOTAL

5,694,569

67 424

6,733,148

1,577,182

266,000

59, 171

2,294,117

453,224 0 451,604.13 203,500 91,297 294,736 5,900,501

832,548

[Result of Financial Analysis]

Alt C: 4. Balance Sheet

					ı														0000
TRUDEUT TEAR	1987	1998 2	1999 3	2000 4	2001 \$	2002	2003	200 4 8	2005 9	2006 10	2007	2008	2069	2010 14	2011 15	2012 16	2013	2014	2015
NET FIXED AASETS INVESTMENTS <sub-dutal></sub-dutal>	1.079,747 84,000 1,163,747	1,289,041 98,000 1,387,041	1.079,747 1,289,04: 1,381,344 1,234,210 1,237,78: 1,28 84,000 98,000 112,000 126,000 140,000 15 1,163,747 1,387,041 1,473,944 1,420,210 1,377,78: 1,42	1,294,210 126,000	1,237,781 140,000 1,377,781	1.267.677 1 154,000 1,421.677	1,332,383 168,000 1,500,383	1,318,501 182,000 1,500,601	.318,601 1,270,869 1 182,000 196,000 ,500,601 1,466,869	1,238,728 1 210,000 1,448,728 1	383	238,000 238,000 1,609,730	1,351,336 1 252,000 1,603,336 1	1,313,669 266,000 1,573,669	1,303,083 280,000 1,583,083	289	1,577,067 1 308,000 1,885,067 1	568,746 322,000 890,746	
CASH AND BANKS DEBTORS OTHER CHRENT ASSETS	20,002 91,532 28,000	20,028 100,575 28,000	20, 163 104, 760 28, 000	27,420 107,815 28,000	36,245 110,944 28,000	40,246 114,377 28,000	45,957 117,915 28,000	52,558 122,762 28,000	66,431 126,172 28,000	87,110 130,913 28,000	92,966 135,870 28,000	140, 191	187,398 144,937 28,000	299, 591 148, 664 28, 000	417, 636 153, 045 28, 000	431,853 157,590 28,000	445, 848 162, 276 28, 000	589,910 167,221 28,000	22,648 172,288 23,000
SHORT TERM LOANS CREDITORS	104,151	114,955	116,726	118,195	0	120,272	121,304	122,354	123,326	124,405	0 225,5248	126,617	127,707	0 128,654	129,657	130,721	131,826	132,362	134,117
NET CURRENT ASSETS	35,383	33,63	36, 198	45,041	55,881	62,350	70,568	30,066	97.277	121,618	131,288	147,867	232,628	347,601	469,024	486,721	504,298	652,168	918,819
NET ASSETS	1,199,130	1,420,688	1,199,130 1,420,688 1,510,142 1,465,250 1,433,661 1,484,027	1,465,250	1,433,661	,484,027	1,570,951	1,581,567	1,564,146	1,570,346	576,346 1,646,876 1,757,598 1,	,757,598	1,835,964	835,964 1,927,270 2,052,108	3,052,108	2,201,988	2.201,988 2,389,365 2,542,914 2,719,641	542,914 2	.719,641
BOUTY (COST.) SQUITY (PARTNER). GRANTS	36,300		148,540 148,540 63,909 67,424	148,540	148,540	148.540	148,540	148,540	148,540	148,540	148,540 67,424	148,540	.48,540 67,424	148,540	148,540	148,540	148,540	148,540	18,540 57,424
EFFAINED EARNINGS TOTAL EQUITY	363,141	394,317	418,823 634,788	443,088 659,052	493,820	546.200 762.165	607,212 823,176	682,274 898,238	771,678 987,642	881,657 1 1,097,621	0 0 0 881,657 1,011,386 1,152,507 097,621 1,227,350 1,368,471	0 1,152,507 1,292,169 1,368,471 1,508,133		0 0 1,446,181 1,619,802 1,662,145 1,835,766		0 1,812,074 2,028,038	0 0 1.812,074 2,015,677 2,203,728 2,404,736 2,028,038 2,231,641 2,419,693 2,620,701	203, 728 :2, 419, 693 :2,	404, 736 620, 701
LONG TERM LOANS OTHER LONG TERM DEBTS	651,149	8:3,923	651,149 813,923 875,354 0 0 0	806,198	723.877	721,863	747,775	683,329	576,504	472,725	419,526	389,127	327,831	265,125	216,342	216,342 173,950	157,724 123,221	123,221	%
TING ON TILIBALL LOTAL	1,199,130	1,420,688	1,199,130 1,420,688 1,510,142 1,465,250 1,433,661 1,484,027 1,570,351 1,581,567 1,564,146	1,465,250	1,433,661	,484,027	570,951	1,581,567	1,564,146	1,570,346	,646,876	,757,598	835, 964	, 927, 736	2,052,108	2,201,988	1.570,346 1,646,876 1,757,598 1,835,964 1,927,270 2,052,108 2,201,988 2,389,365 2,542,914 2,719,641	542,914 2,	.719,641

[Result of Financial Analysis]

I

5. Major Financial Index

PROJECT YEAR IJEK	1997	1998	1999	2000	2001 5	2002 6	2003	200 4 8	200S 9	2006 10	2007	2008	2009 13	2010 14	2011 15	2012 16	2013 17	2014 18	2015 19
Stability Estio Interest Coverage Ratio	4.56	4.20	4.24	4.76	8.75	6.73	7.22	89	10.76	15.27	22.47	26.87	31.39	39.50	53.87	79.26	103.81	123.51	167.50
Liquidity Ratio Current Ratio	134.0%	134.0% 129.3%	131.0%	138.1%	146.8%	151.8%	158.2%	166.2%	178.9%	197.8%	204.6%	216.8%	282.2%	370.2%	461.7%	472.3%	482.5%	590.5%	785.1%
Profitability Ratio Profit margin	25.7%	23.5%	18.0%	16.9%	28.5%	27.9%	30.1%	33.7%	37.6%	42.7%	46.8%	48	49.1%	51.4%	54.6%	57.2%	57.6%	26.6%	57.2%
Growth Batio Sustainable Growth Ratio	2.44	2.65	2.83	2.98	3.32	3.68	4.03	4.59	5.20	5.94	6.81	7.76	8.70	9.74	10.90	12.20	13.57	24.8	16.19
Solvency Ratio	45.7%	42.7%	42.0%	45.0%	49.5%	51.4%	52.4%	56.8%	63.1%	69.9%	74.5%	77.9%	82.1%	86.2%	89.5%	92.1%	93.4%	95.2%	96.4%
Self Financing Bate	53.5%	53.5%	108.2%	939.2%	952.1%	196.9%	164.9%	556.7%	2542.4% 2	2267.2%	1099.0%	649.2% 2	2243.5%	1	•)	1903.3%		,
Fixed asset turnover ratio	0.20	0.30	0.21	0.23	0.25	0.26	0.26	0.28	0.30	0.32	0.33	0.32	25.	0.36	9.38	0.36	0.35	0.38	0.40
Account receivable (days)	145.2	128.8	123.1	119.6	116.3	113.1	110.2	106.7	104.5	101.7	99.2	97.3	95.3	93.9	92.4	91.0	89.7	88.4	87.2
Net profit / Total asset	4.9%		4.78 3.78	ες. ₹2.	6.9%	6.9	7.4%	80.08	10.4%	12.6%	14.0%	14.2%	14.6%	15.2%	15.9%	16.2%	15.7%	15.2%	15.0%