

3.4 Non-Telephone Service

3.4.1 Telegraph Service

Historical data of the telegraph service in Uganda is also shown in DATA BOOK. The telegraph is delivered only to P.O. Boxes at the moment.

3.4.2 Telex Service

A digital exchange system with a capacity of 720 circuits located in Kampala have provides both domestic and international telex services. Recently new digital telex exchange has installed in order to expand telex exchange capacity.

The number of telex subscribers was 780 as of 1986, and 90% of them are located in Kampala city while the remaining subscribers are in Jinja and other ten towns. As of December 1993 the number of total telex subscriber is 553. The downward trend of services is due to the growth of facsimile services and poor local network.

3.4.3 Data Communication Service

The Uganda Posts and Telecommunications Corporation (UPTC) does not operate any Data Network. UPTC is currently offering two (2) types of data services, namely the circuit switched data service and the leased circuit data service. Data service is classified as one of the new services that UPTC is introducing. The annual growth rate started off at 12% but is expected to stabilize at 6%. Where the local network is good, the service is performing well. There are no immediate plans to introduce a dedicated public data network. UPTC has just started the planning process.

3.4.4 Mobile Communication Service

UPTC intends to introduce this service among customers in the main towns of Kampala, Jinja and Entebbe. Agreement has been signed with an international companies to build a network for mobile cellular communication service. Potential customers include:

- SITA and Airlines
- Banks
- Ministry of Information
- Parastatal Corporations
- Commercial and Industrial Transporters
- Foreign Embassies.

Paging service is also under preparation. The service has been planned to start in the year 1994 by another private company.

3.4.5 Leased Circuits

Leased circuits for data communications is discussed in 3.3.3 above. The summary of Leased Circuit on national trunk network is shown in Table 3-4-1.

Table 3-4-1. Leased Circuits on National Trunk Network

No.	Circuit Link	No. of Cct.	Client Category
1	Kampala - Entebbe	5	Government
2	Kampala - Entebbe	2	Airline
3	Kampala - Jinja	1	Bank
4	Kampala - Mbale	2	Radio
5	Kampala - Nairobi	2	Metcorology
6	Entebbe - Nairobi	1	Civil Aviation
7	Entebbe - Dar es Salaam	1	Civil Aviation
8	Kampala - Mbarara	2	Bank
9	Kampala - Kabale	1	Radio
10	Kampala - Mityana	1	Radio
11	Kampala - Gulu	1	Radio
	Total	19	

3.5 International Telecommunications Services

3.5.1 Telephone Service

There is one digital telephone exchange which was originally the national switching exchange but later upgraded into an international switching exchange. It has some limitations as an international exchange. It is planned to replace it with an autonomous international exchange if funds are available.

3.5.2 Non-Telephone Service

The key non-telephone services are still the Telex and Telegrams but data traffic is steadily on the increase. The public is getting to appreciate the value of data, facsimile, electronic mail, etc. The future is very bright.

3.6 Telecommunications Network by UPTC

3.6.1 Outline of Network

As of Sept. 1993, 98 telephone exchanges are working for 22,114 subscribers while the total capacity is 64,632 lines. These status are shown in Table 3-6-1.

Table 3-6-1 Existing Exchange System (As of Sept. 1993)

Type of Exchange	Number of Exchanges	Capacity (L)	Connected Lines (DELS)	Exchange Occupancy (DELS/L)
Digital	10 (5)	35,700 (8,700)	14,531 (2,101)	40.7 % (24.1 %)
Cross Bar	16	21,600	4,947	22.9
SxS, Rurax	2	900	266	29.6
Sub Total	28 (5)	58,200	19,744	33.9
Manual	70	6,432	2,370	36.8
Total	98 (5)	64,632	22,114	34.2

Note: Number in parentyheses () means the number for Remote Switching Units.
The above figures exclude "Not Restored" exchanges.

Type of Exchange	Number of Exchanges	Capacity (L)	Connected Lines (DELS)	Exchange Occupancy (DELS/L)
Digital Exchange				
E10B	7	28,700	12,457	43.4%
HDX10	2	4,000	1,438	40.0
FETEX150	1	3,000	636	21.2
XB Exchange				
C400	4	12,200	2,627	21.5
C23	12	9,400	2,320	24.7

In 1978, 124 telephone exchanges were in service but most of the manual exchanges were damaged by the civil wars in 1979 and 1987. And 51 exchanges are still not in use.

Public telephone call boxes are available in major towns, especially head quarters and other medium size towns throughout the country. In remote areas Radio calls of HF Radio Call System have been installed, especially in Northern Uganda.

International communications network links Uganda with several countries, such as UK, USA, France, Italy, Germany, Switzerland, Holland and Belgium, directly through E10B digital switch and Mpoma satellite station. UPTC also has direct links via the PANAFTTEL network to Kenya, Ethiopia, Tanzania, Rwanda and Zambia.

3.6.2 Switching System

At present the principal exchanges are served by digital exchanges, such as CIT Alcatel E10B, Hitachi HDX10 and Fujitsu FETEX 150. Some crossbar exchanges (C400, C23 and C22) are also still in use.

The smaller exchanges are all manual, which were commissioned between 1970 and 1975 and still have very few connected lines compared to their maximum capacity (mainly due to lack of distribution plant, materials and instruments), and as mentioned in 3.6.1, the actually operating lines are extremely few, and about half of all manual exchanges remain not in use.

Two trunk switching units are installed in Kampala, one being E10B-TSU (digital) and the other C5 (crossbar).

According to records available, about 89% of all subscribers are connected to automatic telephone exchanges. About 1.3 % of the subscribers are served by a step by step switching equipment which has been in operation for more than thirty years.

Four crossbar C400 exchanges having the capacity of 12,200 lines in total were commissioned between 1972 and 1977. Twelve crossbar C23 exchanges accommodating about 2,320 subscribers have been in operation for some fifteen years, and some manual exchanges commissioned in 1970-1975 have a surplus capacity to connect additional lines.

Statistical data shows that the telephone service is very poor and its service level is deteriorating from day to day. The main causes of this situation are:

- Malfunction of the equipment and network damaged during the civil wars.
- Insufficient maintenance of plant due to lack of spares.
- Very poor condition of equipment due to dust and poor environmental conditions.

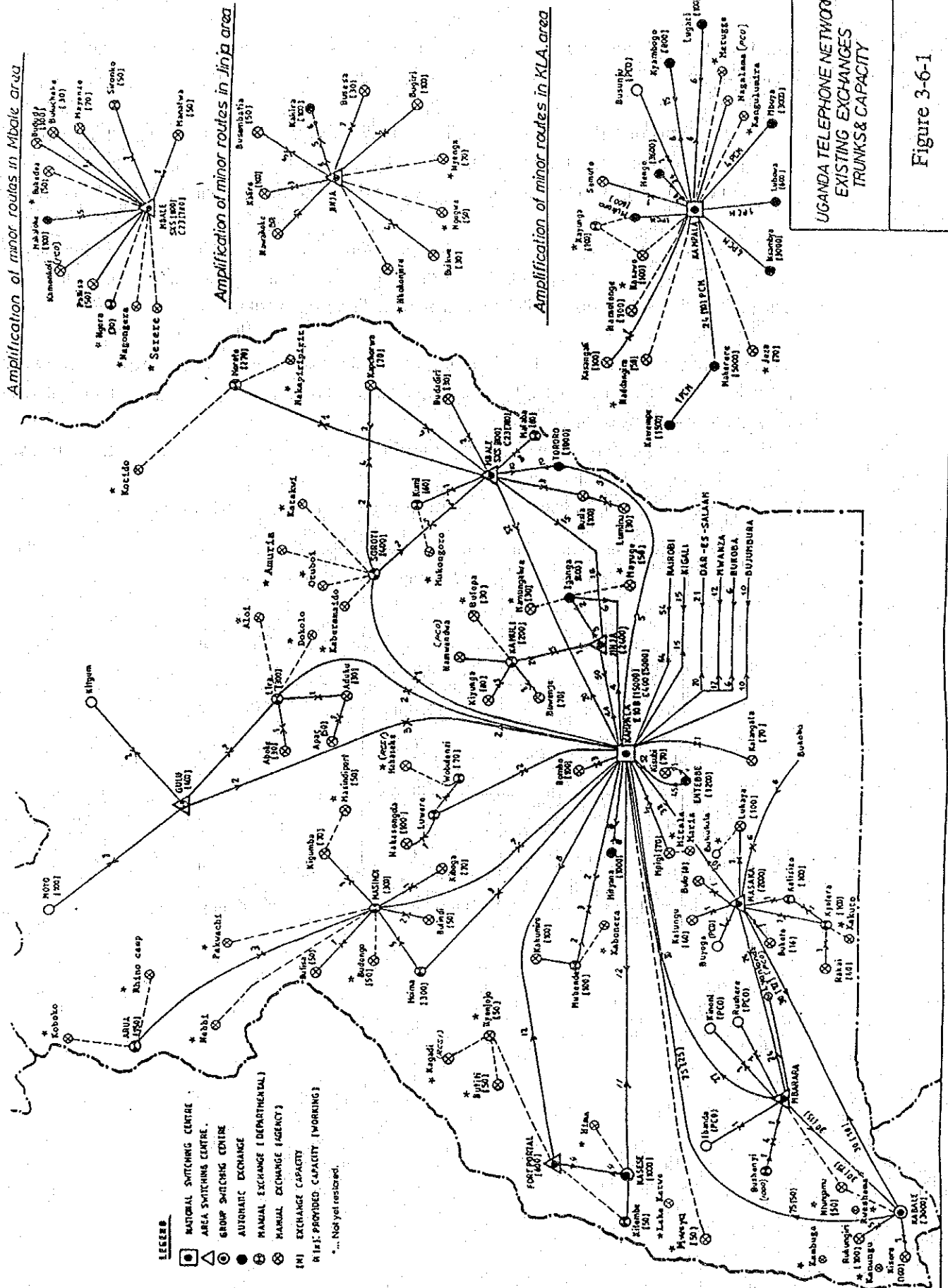
The location of existing switching exchanges and an automatic switching network are shown in Figure 3-6-1 and 3-6-2 respectively. Basic statistics of existing switching exchange as of September 1993 are shown in DATA BOOK.

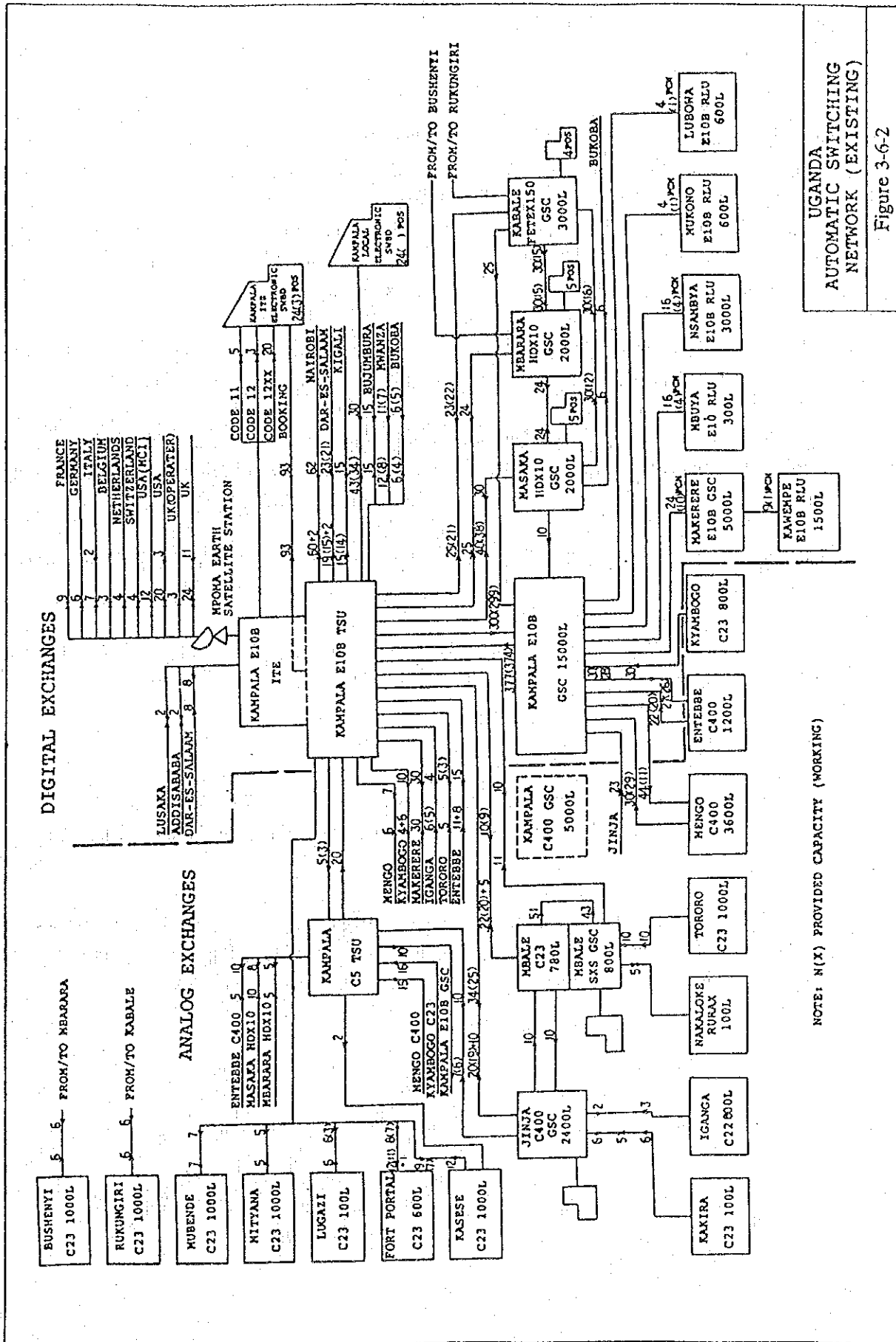
The existing network structure of the Uganda telephone network is composed of seven Area Switching Centers (ASC). The network structure is neither a pure star network nor a pure mesh network.

Table 3-6-2 presents the inventory of telephone exchanges in seven switching areas.

Table 3-6-2 Inventory of Telephone Exchanges in ASC area

Area Switching Center	Capacity	Connected Lines
Kampala	42,780	14,786
Jinja	4,280	1,667
Mbale	4,100	1,561
Gulu	1,170	587
Masaka	2,572	662
Fort Portal	2,600	1,077
Mbarara	7,130	1,774
Total	64,632	22,114





3.6.3 Transmission System

A new digital microwave system to link Mbarara and Kabale was introduced recently as a part of KBO project. It is linked with the Kampala-Masaka-Mbarara analog microwave route and carries domestic and international traffic to Tanzania, Burundi and Rwanda. The Kampala-Jinja-Nairobi microwave link also carries domestic and international traffic to Kenya and Tanzania. These links are parts of the Pan African Telecommunications (PANAFTTEL) network and also form national backbone links. The Kampala-Entebbe link is another microwave link.

UHF/VHF links and overhead lines with carrier equipment cover the rest of the country. Many of these lines were rehabilitated between 1987 and 1991.

Overhead lines are still playing an important role in national telecommunications. Problems involved are antique equipments and difficulty in maintenance. Replacement of these overhead lines with radio systems is under planning.

International services are provided through a standard A INTELSAT earth station commissioned in 1981.

The existing trunk systems by radio are shown in Table 3-6-3, Table 3-6-4 and in Figure 3-6-3. Existing overhead lines are shown in Figure 3-6-4.

3.6.4 Local Cable Network

The local line facilities mostly constructed in the period between 1950-1970 and damaged during the civil war are very poor in quality and restricting the use of exchanges.

Paper insulated cables are still used in suburban areas. The local cable networks should be upgraded by replacing these cables with new cables. The existing cable pairs on MDF are shown on the Existing Exchange List in DATA BOOK.

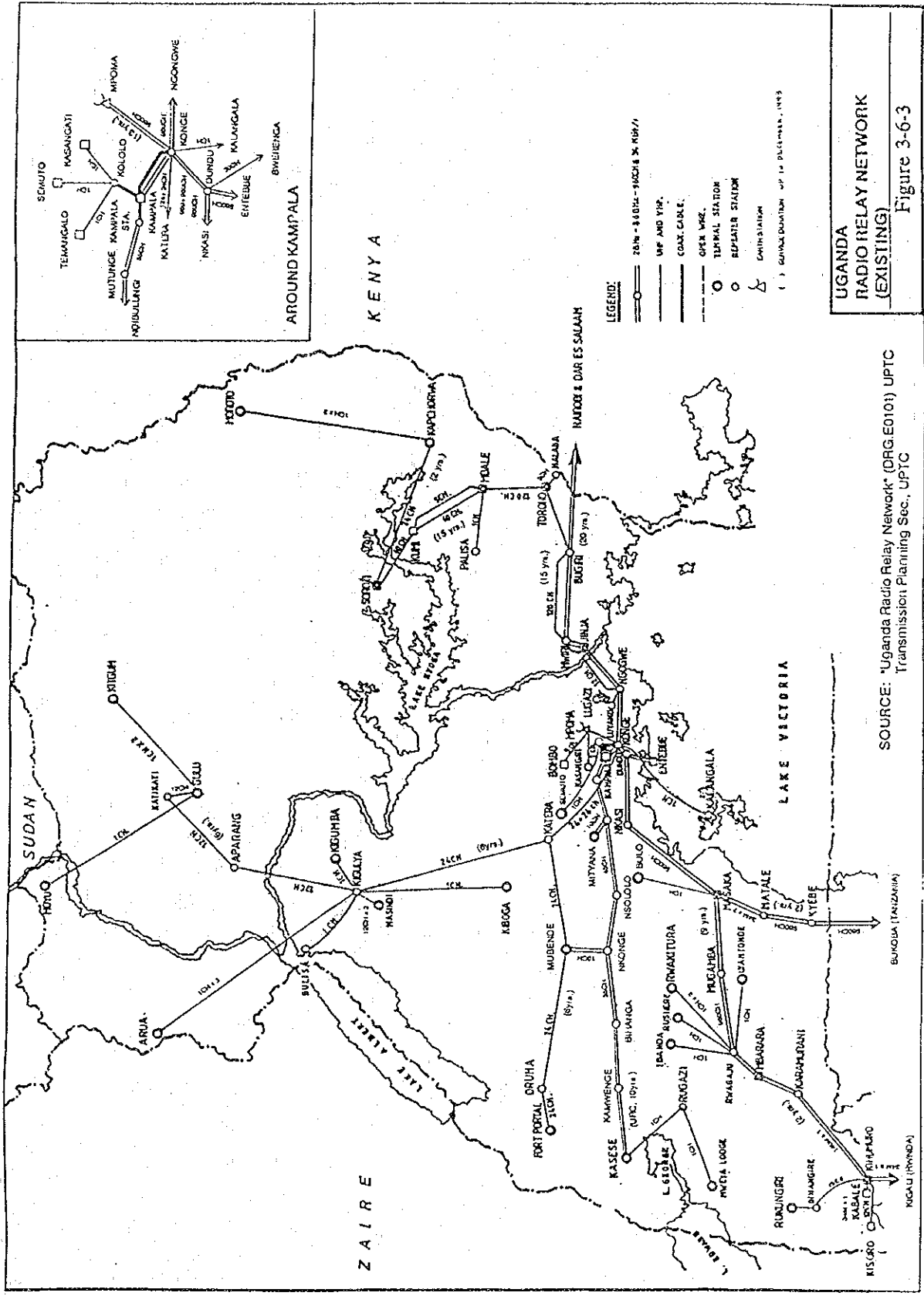
Table 3-6-3 National Trunk System by Radio (1/2)

No.	Sys.	Link	Detail Route [(***)...repeater station]	A/ D Band	Capacity		Redun- dancy	Manufac. Year	Committed Year	Length (km)	Remarks
					Sys.	Equip.					
1	Micro	Kampala - Mpoma	Kampala - (Konge) - Mpoma	A	6 G/L Hz	960	240	1+1	NEC	1980	
2	UHF	Mpoma - Bombo	Mpoma - Bombo	A	400 MHz	12	5	None	NEC	1987	
3	VHF	Kampala - Kalangala	Kampala - (Konge) - Kalangala	A	164 MHz	1	1	None	NEC	1986	Kampala - (Konge) by other system
4	VHF	Kampala - Kasangati	Kampala - (Kololo) - Kasangati	A	164 MHz	1	1	None	NEC	1987	Kampala - (Kololo) by Coaxial cable
5	VHF	Kampala - Temangabo	Kampala - (Kololo) - Temangabo	A	164 MHz	1	1	None	NEC	1989	Kampala - (Kololo) by Coaxial cable
6	VHF	Kampala - Semuto	Kampala - (Kololo) - Semuto	A	164 MHz	1	1	None	NEC	1987	Kampala - (Kololo) by Coaxial cable
7	VHF	Kampala - Bwerenga	Kampala - (Konge) - (Dundu) - Bwerenga	D		30	4	None	AWA	1993	Kampala - (Konge) by other system For RCS Transmission
8	Micro	Kampala - Jinja - Nairobi	Kampala - (Konge) - (Ngongwe) - Jinja - (Mwiri) - (Bugiri) - to Nairobi	A	2 GHz	960	504	1+1	Fujitsu	1973	92.4 to JJA
9	UHF	Jinja - Mbale	Jinja - (Mwiri) - (Bugiri) - (Tororo) - (Bushangi) - Mbale	A	800 MHz	120	108	None	NEC	1977	156.1
10	UHF	Mbale - Kumi	Mbale - (Kumi) - Kumi Town	A	400 MHz	5	5	None	NEC	1986	
11	UHF	Mbale - Soroti	Mbale - (Kumi) - Soroti	A	400 MHz	60	48	None	NEC	1978	97.5
12	UHF	Tororo - Malaba	Tororo - Malaba	A	400 MHz	5	5	None	NEC	1986	
13	UHF	Soroti - Kapchorwa	Soroti - Kapchorwa	A	400 MHz	24	24	1+1	NEC	1991	
14	UHF	Jinja - Lugazi	Jinja - (Ngongwe) - (Luyanzzi) - Lugazi	A	400 MHz	12	12	None	NEC	1988	
15	VHF	Mbale - Palisa	Mbale - Palisa	A	164 MHz	1	1	None	Motorola	1978	84.0
16	VHF	Kapchorwa - Moroto	Kapchorwa - Moroto	A	164 MHz	1x2	1x2	None	Motorola	1978.92	180.8
17	Micro	Kampala - Entebbe	Kampala - (Konge) - (Dundu) - Entebbe	A	2 GHz	960	180	1+1	Telettra	1982/83	49.8
18	Micro	Kampala - Masaka - Mbarara	Kampala - (Konge) - (Dundu) - (Nkasi) - Masaka - (Mugamba) - (Rwagaaju) - Mbarara	A	2 GHz	960	672	1+1	Telettra	1983/84	273.3
19	Micro	Mbarara - Kabale - Kigali	Mbarara - (Karamurani) - (Kihumiro) (Kihumiro) - Kabale (Kihumiro) - to Kigali	D	8 G/U Hz	140M	34Mx2	1+1	Siemens	1992	
20	Micro	Masaka - Bukoba	Masaka - (Matale) (Matale) - (Kyebe) - to Bukoba	D	2 GHz	34M	34Mx1	1+1	Siemens	1992	
21	UHF	Kabale - Rukungiri	Kabale - (Kihumiro) - (Bhangire) - Rukungiri	A	400 MHz	12	5	None	NEC	1989	
22	UHF	Kabale - Kisoro	Kabale - (Kihumiro) - (Rwaburimbø) - Kisoro	A	400 MHz	12	5	None	NEC	1989	
23	UHF	Mbarara - Rwagaaju	Mbarara - Rwagaaju	A	400 MHz	12	6	None	NEC	1991	
24	VHF	Rwagaaju - Rushere	Rwagaaju - Rushere	A	164 MHz	1	1	None		1989	
25	VHF	Rwagaaju - Ibanda	Rwagaaju - Ibanda	A	164 MHz	1	1	None		1989	
26	VHF	Rwagaaju - Rwakitura	Rwagaaju - Rwakitura	A	164 MHz	1x3	1x3	None		1991	
27	VHF	Masaka - Bub	Masaka - Bub	A	164 MHz	1	1	None	Telettra	1990	

Table 3-6-4 National Trunk System by Radio (2/2)

No.	Sys. Link	Detail Route [(***) ... repeater station]	A/ D	Freq. Band	Capacity		Redun- dancy	Manufac.	Year	Length (km)	Remarks
					Sys.	Equip.					
28	Micro Kampala - Mityana - Mubende - Kasese	Kampala - (Kampala Sta.) - (Mutundwe) - (Ndibulung) - (Nsororo) - (Nkonge) - (Bihanga) - (Kamwenge) - (Kasese Sta.) - Kasese (Ndibulung) - Mityana (Nkonge) - Mubende	A	2 GHz	55	35	None	Alcatel	1986/87/92	148.8	URC (Uganda Railways Corporation)'s property UPTC rents some lines from URC.
29	UHF Kampala - Fort Portal	Kampala - (Konge) - (Katera) - (Mubende) - (Oruha) - Fort Portal	A	400 MHz	24	12	None	NEC	1988	269.2	
30	UHF Kampala - Masindi - Gulu	(Mubende) - Mubende P.O. Kampala - (Konge) - (Katera) - (Kigulya) - (Aparang) - (Katikati) - Gulu (Kigulya) - Masindi	A	400 MHz	24	12	1+1	NEC	1987	190.8	
31	VHF Mubende - Kabamba	Mubende - Kabamba	A	164 MHz	1	1	None	Motorola	1989	40.0	
32	VHF Kasese - Mweya	Kasese - Mweya	A	164 MHz	1	1	None		1990		
33	VHF Masindi - Kiboga	Masindi - Kiboga	A	164 MHz	1	1	None	Motorola	1988		
34	VHF Masindi - Bullisa	Masindi - Bullisa	A	164 MHz	1	1	None	Motorola	1976	68.0	
35	VHF Masindi - Arua	Masindi - Arua	A	164 MHz	1x3	1x3	None	Motorola	1983, 91	205.7	
36	VHF Gulu - Moyo	Gulu - Moyo	A	164 MHz	1	1	None	Motorola	1978		

(TRUNKSYS WK3)



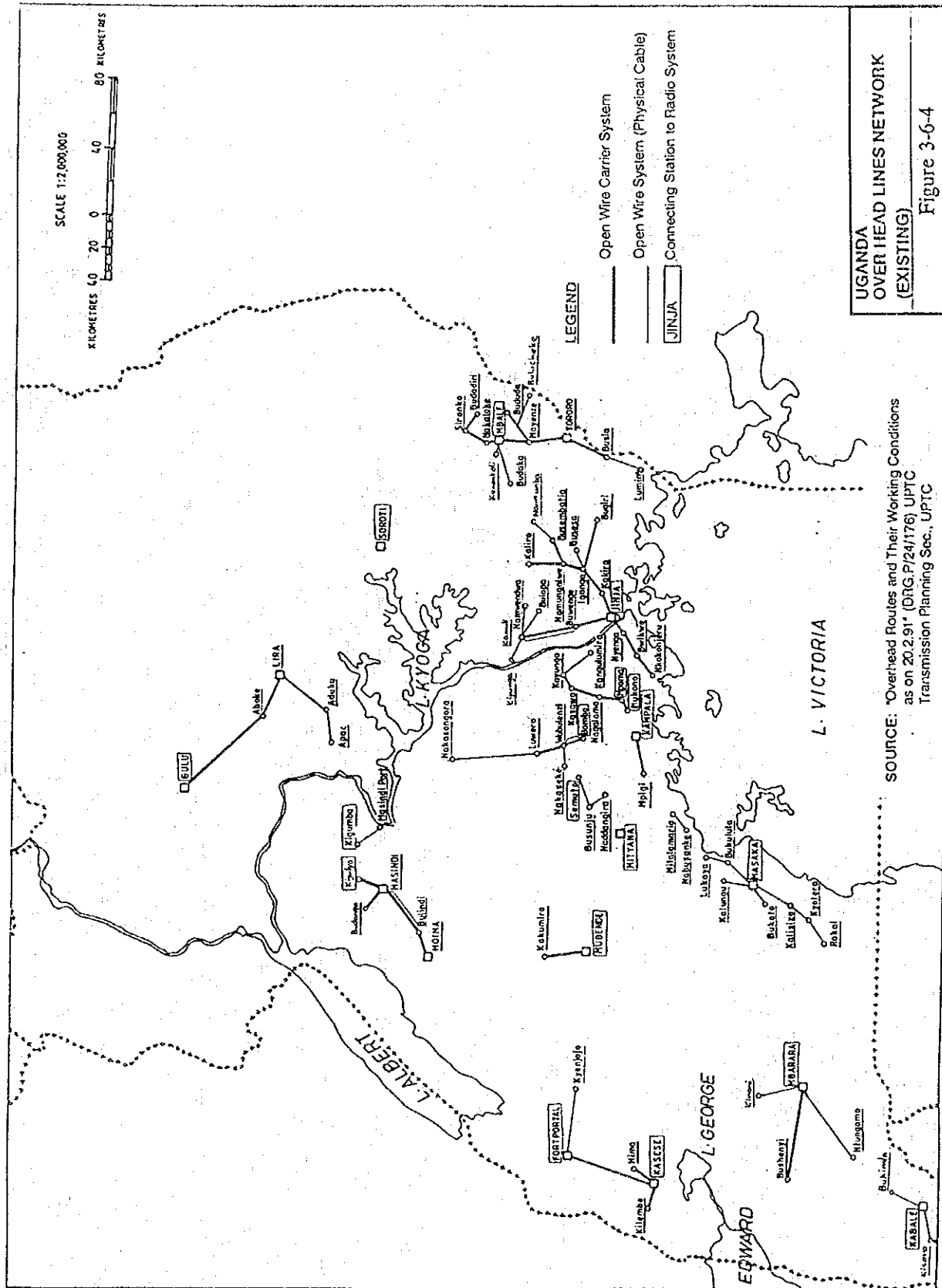


Figure 3-6-4

3.6.5 Rural Telecommunications

The exchanges in rural areas, which are mostly manual and partially analog, are linked to their respective transit exchanges with either manual or semi-automatic circuits. But these exchanges operate more often than not only during fixed office hours.

The rural exchanges are connected to their respective transit centers by open wire lines employing subscriber carriers system or small capacity radio links. The problem encountered in many regions is the unavailability of commercial power. In some areas it is not provided at all and in other areas available only during limited hours.

A radio call system is one of solutions to "no telephone service" problem of isolated areas but the quality of this service is poor: lack of security, too much noise, and simplex operation.

The List of Radio Call Stations is shown in DATA BOOK.

3.6.6 International Network

UPTC provides all the external telecommunication services which, in addition to those provided by the national network, include satellite TV transmission. Presently there exists two terrestrial routes. One microwave system links Uganda to Kenya, Tanzania, Zambia, Ethiopia and forms part of the Panaftel network. The other links Uganda to Rwanda, Burundi and Tanzania under Kagera Basin Organization Telecommunication links. Kagera link also connects Uganda to Tanzania through Masaka and Bukoba. One satellite route links Uganda to the rest of the world via a standard 'A' earth station beaming to the INTELSAT V-A over the Atlantic region.

The number of circuits is shown in Table 3-6-5.

Table 3-6-5 The Number of the Circuits on Direct International Routes

Country	Telephony			Telegraphy	Leased LINES	TOTAL	REMARKS
	INCOMING	OUTGOING	BOTHWAY				
U.K. (LONDON)	11		24	1	1	37	
USA (NYK ,AT&T)	3		20	1		24	
USA (MCI)			12			12	
GERMANY (FFT)			6	1		7	
ITALY	2		7	1		10	
FRANCE			9	1		10	
BELGIUM			3			3	
NETHERLANDS (AMS)			4			4	
SWITZERLAND (ZURICH)			4			4	
ETHIOPIA			2			2	PANAFTTEL
ZAMBIA			2			2	PANAFTTEL
TANZANIA	3	3				6	PANAFTTEL
TOTAL	19	3	93	5	1	121	

3.7 On-Going Projects by UPTC

To rehabilitate the existing network, UPTC is executing the following major projects at present.

3.7.1 Nine-Town (Ten-Town) Project

This project comprises of 3 (three) components, i.e., switching, transmission and cable network.

(1) Switching Systems

a) Scope of Work

To supply and install digital switches for nine towns namely; Mbale (3,000 subs.) as Host, Soroti (900 subs.), Kapchorwa (450 subs.), Malaba (450 subs.), Busia (450 subs.), Luwero (900 subs.), Wobulenzi (600 subs.), Masindi (1,000 subs.) and Hoima (1,000 subs.).

b) Implementation Schedule

December, 1993 - September, 1995.

c) Finance Source

The Exim Bank of Korea (US \$7.5 million).

(2) Transmission Links

a) Scope of Work

Supply and installation of 8 Mbps radio links to connect all the nine-exchanges and the existing Tororo exchange as follows:

- Mbale-Kumi-Kapchorwa, Mbale-Kumi-Soroti, Mbale-(Bushangi rep.)-Tororo, Tororo-Malaba and Tororo-Busia in the eastern area.
- Luwero-Luwube-Wobulenzi in the central area.
- Masindi-(Kigulya rep.)-(Bujumbula rep.)-Hoima in the northern area.

b) Implementation Schedule

January, 1994 - September, 1995.

c) Finance Source

UPTC's own budget.

3.7.2 Digital Multiple Access Radio System (DMARS) (Rural telecommunication system)

- a) Scope of Work
To supply and install DMARS equipments in the Fort Portal/Bundibugyo and Mityana/Mubende areas.
- b) Implementation Schedule
Tender evaluation is now in progress.
- c) Finance Source
The World Bank (IDA-2 Program).

3.7.3 Rehabilitation of Mpoma Earth Station

- a) Scope of Work
To refurbish the existing old antenna.
- b) Implementation Schedule
September - December, 1994.
- c) Finance Source
The World Bank (IDA-2 Program).

3.7.4 Digitalization of Mpoma Earth Station (IDR/D CME System)

- a) Scope of Work
To upgrade the existing earth station for IDR/D-Polarization, in addition to the provision of national reference clock.
- b) Implementation Schedule
September - December, 1994.
- c) Finance Source
Loan by INTELSAT.

3.7.5 Replacement of Exchanges (Jinja, Entebbe, some in Kampala) and Microwave Link (Kampala- Mbale and Kenya)

- a) Scope of Work
Replacement of old analog switches with digital switches at Jinja (3,000 LU), Entebbe (2,000 LU), and Mengo (2,000 LU) and Kyambogo (2,000 LU) in Kampala. Also a 34 Mbps, 9 hops high capacity microwave system link between Kampala and Mbale with a spur to Samia repeater station in Kenya will be implemented.
- b) Implementation Schedule
The detailed design work has been completed. The project will be implemented, as soon as possible depend on availability of funding.
- c) Finance Source.
Not yet available.

3.7.6 Northern Uganda Reconstruction Program (NURP)

- a) Scope of Work
 - To supply and install a 3,000 line (subscribers + trunks) digital telephone exchange at Gulu with power supply and air conditioning.
 - Provision of about 18,000 pair km of local cable network at Gulu to connect subscribers to the new exchange.
 - To supply 5,000 push button telephones and 50 payphones to work with the new digital exchange.
 - Supply and installation of a 34 Mbps capacity 8 hops digital microwave system at Kampala-Gulu with drop insert station at Luwube and Kigulya, and regenerative repeaters at Kololo, Nakitoma, Lere and Minakulu.
 - Supply of 6 vehicles for operations maintenance of the new systems.
 - Consultancy services to assist in project management and initial maintenance of the system and on the job training of technical personnel.
- b) Implementation Schedule
November, 1994 - August, 1996.
- c) Finance Source
The World Bank (US\$ 11.9 million).

3.7.7 New Computerized Billing System

- a) Scope of Work
Supply and installation of a mini computer billing system in Kampala, including hardware design, delivery and installation of operating system, etc. Training of UPTC personnel.
- b) Implementation Schedule
Under evaluation of tender proposals.
- c) Finance Source
The World Bank.

3.8 Non-public Telecommunications Services

Non-public Telecommunications Services are categorized into two groups: In-government and Private. Most of these services are carried out by radio communications. Assignment of radio frequencies is done by NFRB (the National Frequency Registration Board) according to the Radio Regulations issued by ITU. NFRB is a board under the direct control of the Minister of Works, Transport and Communications. The minister plays a role as chairman and UPTC as secretary. Other members are those from army, police, civil aviation sectors and so on. The board controls radio frequency allocation and permits the issue of license for applications of radio equipments and their frequencies.

3.8.1 In-government Telecommunications

There are some closed telecommunications networks for in-government use. Organizations who have such networks are as follows:

- URC (Uganda Railways Corporation)
- UEB (Uganda Electricity Board)
- UTV (Uganda Television)
- RU (Radio Uganda)
- UPF (Uganda Police Force)
- NRA (National Resistance Army)
- some ministries

and so on.

3.8.2 Private Telecommunications

Radio License have been issued to over 2,000 radio users. These are classified as Table 3-8-1 below. Users are private companies (e.g., travel agencies), NGO (e.g., UN) and so on.

Table 3-8-1 The Number of Radio Licenses as of December, 1993

Classification	No. of Licenses
HF	947
VHF	813
UHF	2
CB	242
Cordless Telephone	24
TV Receive Only	14
Amateur	6
FM Broadcaster	2
TV Broadcaster	6
Total	2,056

CHAPTER 4

DEMAND FORECAST

CHAPTER 4 DEMAND FORECAST

4.1 General Concepts of Demand Forecast

4.1.1 Demand Forecast Procedures

The main purpose of demand forecast in this study is to estimate the growth in telephone and non-telephone subscriber demand and to provide the basis for economic and technical study of the master plan for development of the telecommunications network in Uganda up to the year 2009/2010. The forecasting base year is set at 1993 (1992/1993), and successive forecasts are made at 2000 (1999/2000), 2005 (2004/2005) and 2010 (2009/2010).

National telephone service demand was forecasted by both microscopic (Bottom - up) and macroscopic (Top - Down) approaches in this study and was estimated in accordance with the following procedures:

- (1) Collection of data and information concerning telecommunications and socio-economic activities;
- (2) Selection of sample rural areas for demand survey;
- (3) Execution of demand survey in selected areas;
- (4) Review of the expressed sample demand collected by demand survey;
- (5) Review of existing demand (Subscribers + Waiters) at each exchange presented by UPTC;
- (6) Microscopic demand forecast based on the data obtained by demand survey (hereinafter referred to as "microscopic model");
- (7) Macroscopic demand forecast based on the data in "Yearbook of Common Carrier Telecommunication Statistics" published by ITU in 1993 and in "World Development Report" published by the World Bank in 1992 (hereinafter referred to as "ITU regression model");
- (8) Macroscopic demand forecast by using average demand growth rate in similar countries (hereinafter referred to as "Similar countries model");
- (9) Macroscopic demand forecast based on the data obtained by microscopic model (hereinafter referred to as "Uganda regression model");

- (10) Comparison of the demand forecast results of macroscopic models;
- (11) Distribution of demand to counties in each district;
- (12) Distribution of demand to exchange areas in each county;

Figure 4-1-1 presents the flow chart of telephone demand forecasting process.

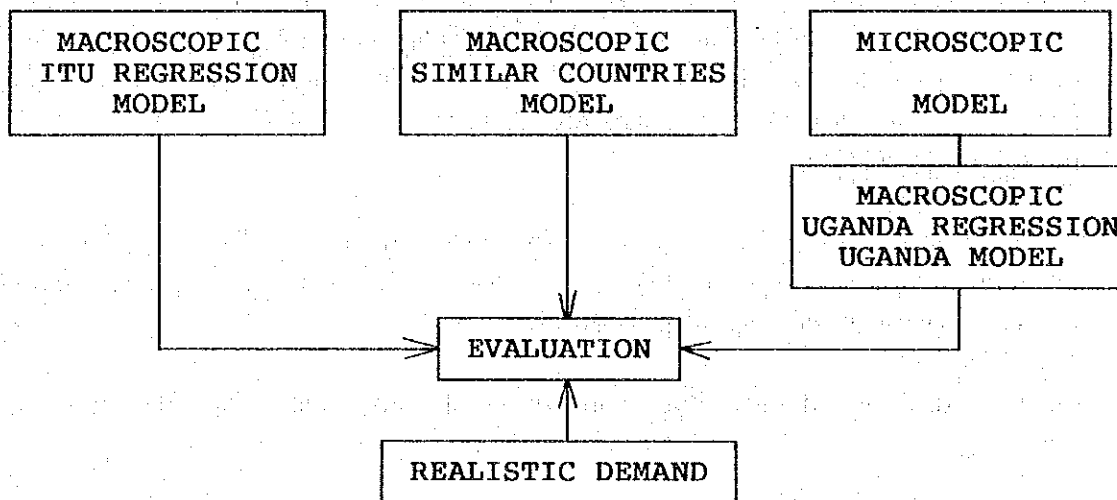


Figure 4-1-1 Demand Forecasting Flow

National non-telephone and new services, i.e., Telegraph, Telex, Data communication and Mobile communication service, are forecasted in this study, and forward projection of demand for these services, the regression model was used.

4.1.2 Demand Survey in Sample Rural Areas

(1) Selection of Sample Areas

a) Categorization of Districts

The Republic of Uganda consists of 4 Regions and 39 Districts. In order to carry out nationwide demand forecast, these districts were classified into 6 categories (except for some urban districts), based on their characteristics related to telephone density, population density, geographic conditions, economic activities and civil war damages. Characteristics of each category are listed in Table 4-1-1.

Table 4-1-1 Characteristics of 6 Categorized Groups

Categories Item\	A1	A2	B	C	D	E
Telephone Density	Average	Average	Low	Low	Low	Average
Population Density	High	High	Low	Low	High	Low
Geographic Condition	Hilly	Hilly	Plain/Hilly	Mountain	Mountain	Plain/Hilly
Economic Activity	Small Agriculture	Small Agriculture	Small Agriculture	Livestock	Agriculture/Tourism	Small Agriculture
Civil War Damage	R	NR	NR	NR	R	R

Note: R... Rehabilitated, NR... Not rehabilitated

b) Sample Areas Selected

6 sample areas subject to demand survey were selected in such a manner that each represents respective category. Priority in telecommunications development and regional balance are also taken into consideration in the selection. Selected districts are listed in Table 4-1-2.

Table 4-1-2 Selected Districts for Demand Survey

Region	District	Category
Central	Mpigi	A1
Eastern	Soroti	A2
Northern	Arua	B
Northern	Moroto	C
Western	Rukungiri	D
Western	Kabarole	E

For categories B and D, Arua and Rukungiri districts were selected instead of Gulu and Mbarara districts proposed in the Inception Report, for the following reasons:

- The network expansion plan for Gulu district has already been designed by UPTC under the World Bank Project and a supplemental study is not required for Gulu areas.
- The telecommunications development priority in Rukungiri district is higher than that of Mbarara district in category-D.

The categorization of each district and sample areas for demand survey are shown in Table 4-1-3.

Table 4-1-3 The Categorization of Each District and Sample Areas

Name of Region	Name of District	Tel. Density Sep'93 (%)	Land Density (/sq.km)	Geograph. Conditions	=== Major Economic Activity ===			Telecom. Damaged by Wars	Telecom. Develop. Priority	Remarks	Category	Sample Area for Survey
					Agriculture	Industry	Tourism					
Central	1 Kalangala	0.06	38	Islands	Yes	-	Yes	-	High	incl. Entebbe	Special	Selected
	2 Kampala	1.70	4,108	Urban	Yes	Yes	Yes	-	-	-	Special	
	3 Kiboga	0.03	43	-	Yes	-	-	-	-	-	A1	
	4 Luwero	0.03	55	-	Yes	-	-	-	-	-	A1	
	5 Masaka	0.07	160	-	Yes	-	Yes	-	High	-	A1	
	6 Mpigi	0.01	214	-	Yes	-	-	-	-	-	A1	
	7 Mubende	0.05	83	-	Yes	-	-	-	-	incl. Islands	A1	
	8 Mukono	0.02	188	-	Yes	Sugar	-	-	High	Border town	A1	
	9 Rakai	0.02	104	-	Yes	-	-	-	High	incl. Islands	A1	
Eastern	10 Iganga	0.03	206	-	-	Yes	-	-	High	incl. Islands	Special	Selected
	11 Jinja	0.42	449	Urban	Yes	Tea	Yes	-	-	-	A1	
	12 Kamuli	0.01	153	-	Yes	-	-	-	-	-	E	
	13 Kapchorwa	0.03	71	Mount	Yes	-	-	Yes	-	-	A2	
	14 Kumi	0.02	101	-	Yes	-	-	-	-	-	Special	
	15 Mbale	0.10	288	Urban	Yes	Yes	-	-	High	-	A1	
	16 Pallisa	0.00	240	-	Yes	-	-	-	High	-	A2	
	17 Soroti	0.04	53	-	Yes	-	-	Yes	High	Border town	A1	
	18 Tororo	0.07	250	-	Yes	Yes	-	-	-	-	A1	
Northern	19 Apac	0.01	81	Plain	Yes	-	-	-	High	Border town	B	Selected
	20 Arua	0.01	88	-	Yes	-	-	Yes	-	-	B	
	21 Gulu	0.07	31	Plain	Yes	-	-	Yes	-	Border town	B	
	22 Kitgum	0.01	23	-	Yes	-	-	Yes	High	-	C	
	23 Kotido	0.00	16	Mount	Yes	(Livestock)	Yes	-	-	-	B	
	24 Lira	0.02	86	-	Yes	-	-	Yes	High	Border town	C	
	25 Moroto	0.05	13	Mount	Yes	(Livestock)	-	Yes	-	Border town	C	
	26 Moyo	0.03	40	-	Yes	-	-	Yes	High	Border town	C	
	27 Nebbi	0.00	120	-	Yes	-	-	-	High	Border town	B	
Western	28 Bandibugyo	0.00	58	Mount	Yes	-	-	Yes	High	Border town	D	Selected + (Kagadi)
	29 Bushenyi	0.02	153	Mount	Yes	-	-	Yes	High	-	D	
	30 Hoima	0.08	66	-	Yes	-	-	Yes	-	Border town	E	
	31 Kabale	0.15	259	Mount	Yes	-	-	Yes	High	Border town	D	
	32 Kabarole	0.06	97	-	Yes	Tea	-	Yes	-	Border town	E	
	33 Kasese	0.07	133	Mount	Yes	Yes	Yes	-	High	Border town	D	
	34 Kibaale	0.00	50	-	Yes	-	-	-	High	Border town	E	
	35 Kisoro	0.03	316	Mount	Yes	-	-	Yes	-	Border town	D	
	36 Masindi	0.08	32	Plain	Yes	Tobac. Sugar	Yes	-	-	-	E	
37 Mbarara	0.11	87	Mount	Yes	-	-	-	-	-	D		
Northern	38 Ntungamo	0.00	168	Mount	Yes	-	-	-	-	Border town	D	Selected
	39 Rukungiri	0.02	159	Mount	Yes	-	Yes	-	High	Border town	D	

c) Field Survey Team and Schedule

The field survey team comprised of three sub-teams (Team-1, Team-2 and Team-3). The field survey team members and the survey schedule are given in SUPPORTING DOCUMENTS (Field Survey Reports). Sample areas are shown in Figure 4-1-2.

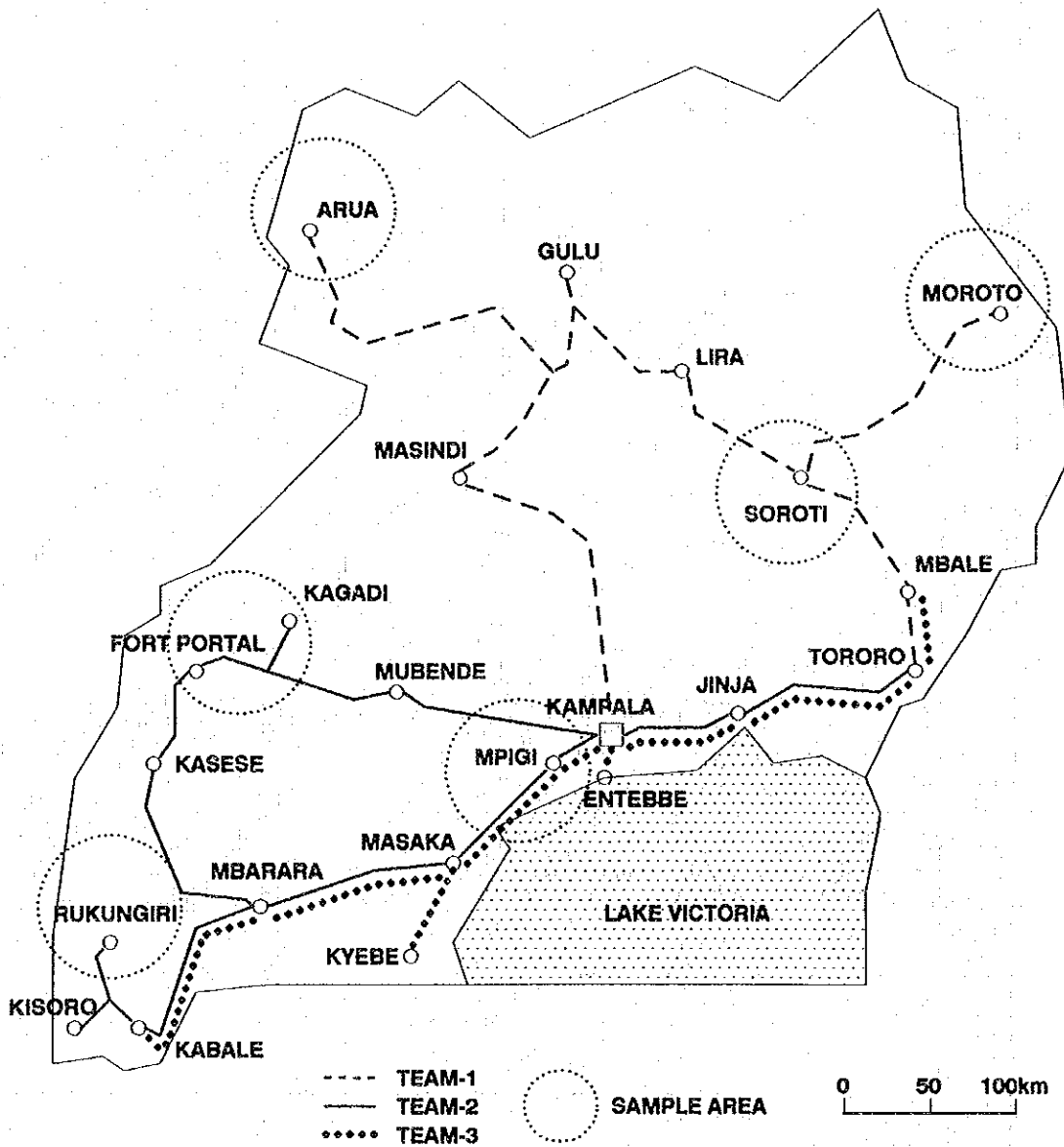


Figure 4-1-2 Field Survey Areas

(2) Sample Areas of Demand Field Survey

The demand survey was carried out in the sample districts by distributing questionnaires to District Administrations and County Administrations. Sample forms of questionnaires to District and County Administrations are shown in DATA BOOK (Field Survey Data in Rural Areas).

Table 4-1-4 District Administrations Interviewed for Questionnaire

No.	District Administrations in	Category
1	Mpigi	A1
2	Soroti	A2
3	Arua	B
4,5	Moroto, Kitido	C
6,7	Rukungiri, Kisoro	D
8	Kabarole	E

Note : In addition to 6 sample areas, Kitido (Category-C) and Kisoro (Category-D) were also surveyed to obtain additional reference data.

Table 4-1-5 County Administrations Interviewed for Questionnaire

No.	District	County Administrations in	Category
1	Mpigi	Butambala	A1
2	Mpigi	Mawokota	A1
3	Soroti	Kabelamaido	A2
4	Soroti	Serere	A2
5	Soroti	Usuk	A2
6	Arua	Koboko	B
7	Arua	Madi-Okollo	B
8	Moroto	Bokora	C
9	Moroto	Kadam (Chekwi)	C
10	Rukungiri	Kinkizi	D
11	Kabarole	Mwenge	E
12	Kabarole	Burahya	E
13	Kibale	Buyaga	D

The detailed data obtained through the demand survey are given in DATA BOOK (Field Survey Data in Rural Areas).

The microscopic demand forecast was made, mainly based on the data obtained from questionnaires to County Administrations, and those obtained from District Administrations were used as reference data.

4.1.3 Socio-Economic Growth

To forecast telephone demand, socio-economic growth in Uganda, in terms of population, GDP, GDP/capita and GRDP, was estimated for each forecast year, based on the study results of Chapter 2. The average growth ratio of GDP was estimated at 5.6% per annum as a modest case figure, and 7.27%, as an optimistic case figure.

(1) Population and GDP Projection (ITU Regression Model)

GDPs in both modest and optimistic cases estimated by the constant price at 1990/1991 were used for macroscopic demand forecast projection (ITU regression model). The population, GDP and GDP/capita for each forecasted year are shown in Table 4-1-6.

Table 4-1-6 Population and GDP Projection
(for ITU regression model)

Year	1992/1993	1999/2000	2004/2005	2009/2010
Population (thousands)	17,516	20,802	23,476	26,380
Constant price at 1990 /1991				
GDP (MIL. US\$) (Avr. 5.6 %) (Avr. 7.27%)	3,141 3,141	4,524 4,862	5,963 7,051	7,928 10,361
GDP/CAP. (US\$) (Avr. 5.6 %) (Avr. 7.27%)	179 179	217 245	254 315	301 411

(2) GRDP Projection (Uganda Regression Model)

GRDPs of all districts based on the constant price at 1992/1993 were estimated for macroscopic demand forecast (Uganda regression model). GRDP projection for each forecasted year is shown in Table 4-1-7.

Table 4-1-7 GRDP Projection

Unit: Million US\$

NO.	District / Year	1992/1993	1994/1995	1999/2000	2004/2005	2009/2010
Central Region						
1	Kalanga	3	3	4	6	8
2	Kampala	1,024	1,135	1,489	1,997	2,710
3	Kiboga	15	17	22	29	40
4	Luwero	49	54	71	96	130
5	Masaka	92	102	134	179	244
6	Mpigi	111	123	161	217	294
7	Mubende	54	60	79	105	143
8	Mukono	192	213	279	374	508
9	Rakai	41	45	60	80	109
Eastern Region						
10	Iganga	94	104	135	175	230
11	Jinja	132	146	189	246	323
12	Kamuli	50	55	72	93	122
13	Kapchorwa	13	14	19	24	32
14	Kumi	23	25	33	43	56
15	Mbale	80	89	115	149	195
16	Pallisa	39	43	56	73	95
17	Soroti	42	47	60	78	103
18	Tororo	61	68	87	114	149
Northern Region						
19	Apac	47	52	67	85	109
20	Arua	70	77	99	127	163
21	Gulu	34	36	48	62	79
22	Kitgum	36	40	51	65	84
23	Kotido	19	21	27	34	44
24	Lira	52	57	74	94	121
25	Moroto	17	19	24	31	40
26	Noyo	17	19	24	31	40
27	Nebbi	32	35	45	58	74
Western Region						
28	Bundibugyo	12	13	17	22	28
29	Bushenyi	63	70	89	115	148
30	Hoima	20	22	28	36	47
31	Kabale	42	46	60	77	98
32	Kabarole	79	87	112	144	185
33	Kasese	39	43	55	71	91
34	Kibale	23	25	33	42	54
35	Kisoro	19	21	27	35	45
36	Masindi	27	30	38	49	63
37	Mbarara	86	95	122	157	202
38	Ntungamo	41	45	58	75	96
39	Rukungiri	31	34	44	56	73

(Constant price at 1992/1993)

The detailed socio-economic data are given in DATA BOOK (Socio-economic Data of Uganda).

4.2 National Telephone Services Demand

4.2.1 Microscopic Demand Forecast

(1) Process of Microscopic Demand Forecast

Microscopic demand forecast is made, based on the data obtained from the field survey carried out in 13 counties. The study results can be used to estimate the total demand in the whole county at present. Figure 4-2-1 presents the flow chart of microscopic demand forecasting method.

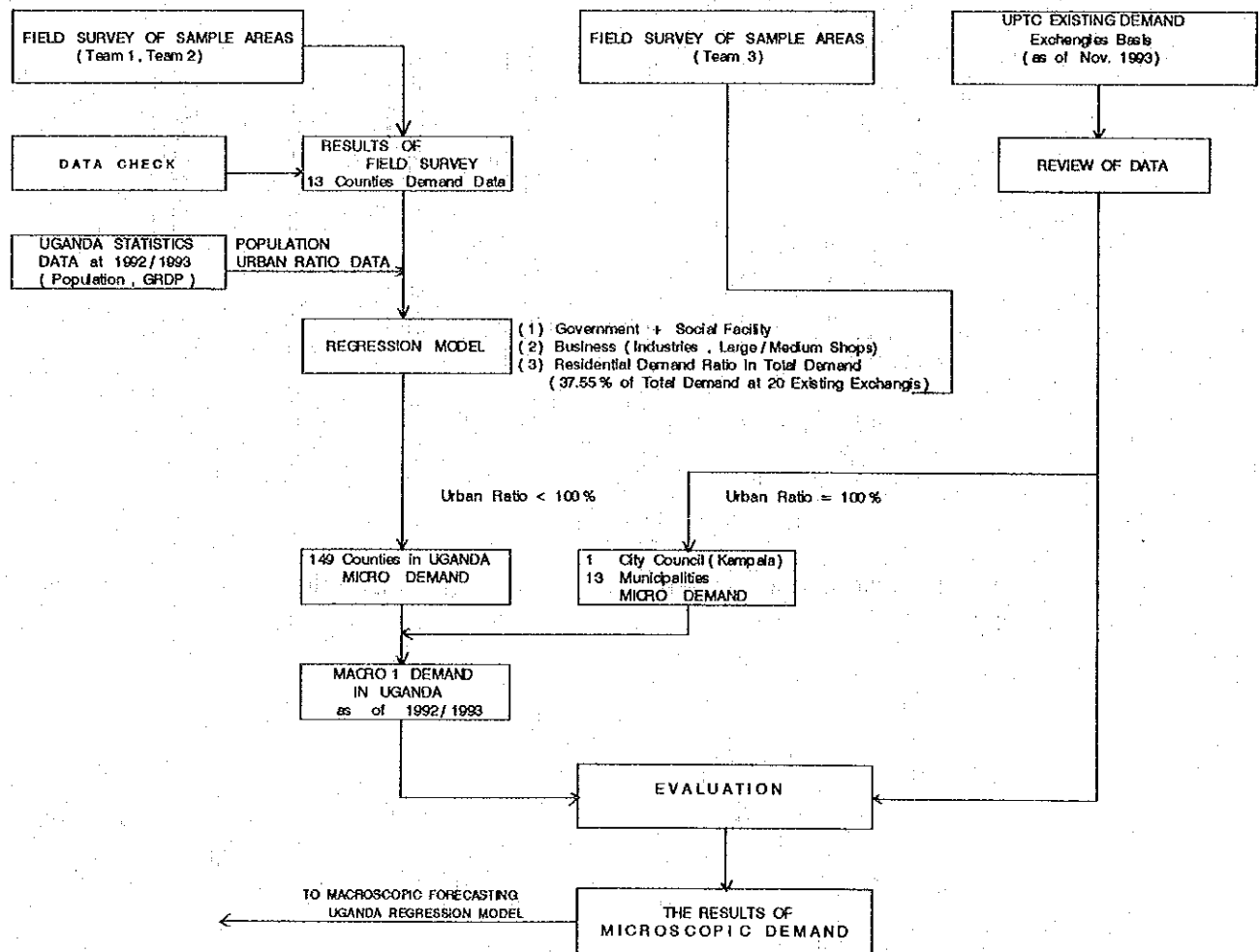


FIGURE 4 - 2 - 1 MICROSCOPIC DEMAND FORECASTING METHOD

(2) Potential Telephone Demand in sample rural areas

The potential telephone demand in sample rural areas can be classified into 3 groups as follows:

Demand Group 1 : Government and Social Facility Use

Government Offices : Government offices excluding social facilities
Social Facilities : Post offices, Police stations, hospitals, Hotels, Schools, Banks etc.

Demand Group 2 : Business Use

Industries : Large scale industries
Companies : Large scale Companies
Shops : Large and Medium scale shops

Demand Group 3 : Residential Use

Residence : Important residences like residence for chiefs of government offices and social facilities

(3) Demand Forecast in Sample Areas

Based on the results of the field survey in 13 counties in sample areas, the telephone demand in each demand group is forecasted as shown in Table 4-2-1.

Further details are given in DATA BOOK (Field Survey Data in Rural Areas).

Table 4-2-1 The Result of Demand Field Survey

Table 4-2-1 The Results of Demand Field Survey

No.	District	County	Category	Population	Urban %	Demand				Total
						Gov. use	Soci. use	Business	Resident	
1	Mpigi	Butambara	A1	77811	2.08	34	45	32	67	178
2		Mawokota	A1	165335	6.94	33	56	112	121	322
3	Soroti	Kaberamaido	A2	42110	4.52	25	23	28	46	122
4		Serere	A2	63809	0	34	18	225	167	444
5		Usuk	A2	79053	4.64	47	26	46	72	191
6	Arua	Koboko	B	65493	7.21	23	27	55	63	168
7		Madi-Okolo	B	74307	0	29	25	31	51	136
8	Moroto	Bokora	C	39592	0	12	30	10	31	83
9		kadam (Chekwi)	C	42699	3.64	2	21	18	25	66
10	Rukungir	Kinkizi	D	191241	0.78	8	35	40	50	133
11	Kabarole	Mwenge	E	139868	1.81	10	43	33	52	138
12		Burahya	E	168844	1.95	16	88	51	93	248
13	Kibale	Buyaga	E	145541	0	7	58	39	63	167

(4) Characteristics of Telephone Demand

Through the analysis of the field survey results, the following characteristics were observed for each group:

- a) For Group 1, the demand density is related to the population size as shown in Figure 4-2-2.
- b) For Group 2, the demand density is related to the urbanization ratio as shown in Figure 4-2-3.
- c) For Group 3, the potential demand volume could not be figured out through the field survey. Hence, the demand was estimated by adopting the existing average residential ratio to the total subscriber lines for the government and business use at the existing 20 exchanges investigated in the field survey (Team-3).

Note :

- Demand Density = $\frac{\text{Telephone Demand (number of potential subscribers)}}{100 \text{ inhabitants}}$
- Urbanization ratio = $\frac{\text{Population in an urban area}}{\text{population in a county}}$
(By the 1991 Population and Housing Census)
- According to Statistics Department in Uganda, the areas having population of more than 2,000 persons are classified as the urban area (trading center).

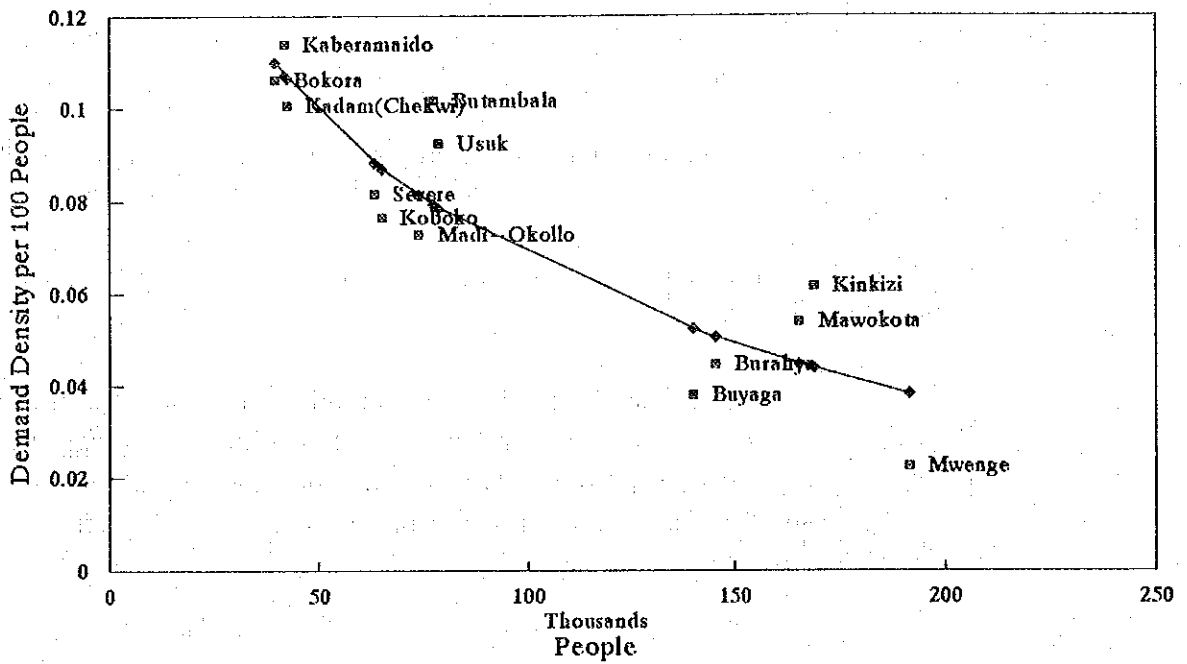


Figure 4-2-2 Characteristics of Group-1 Demand Density

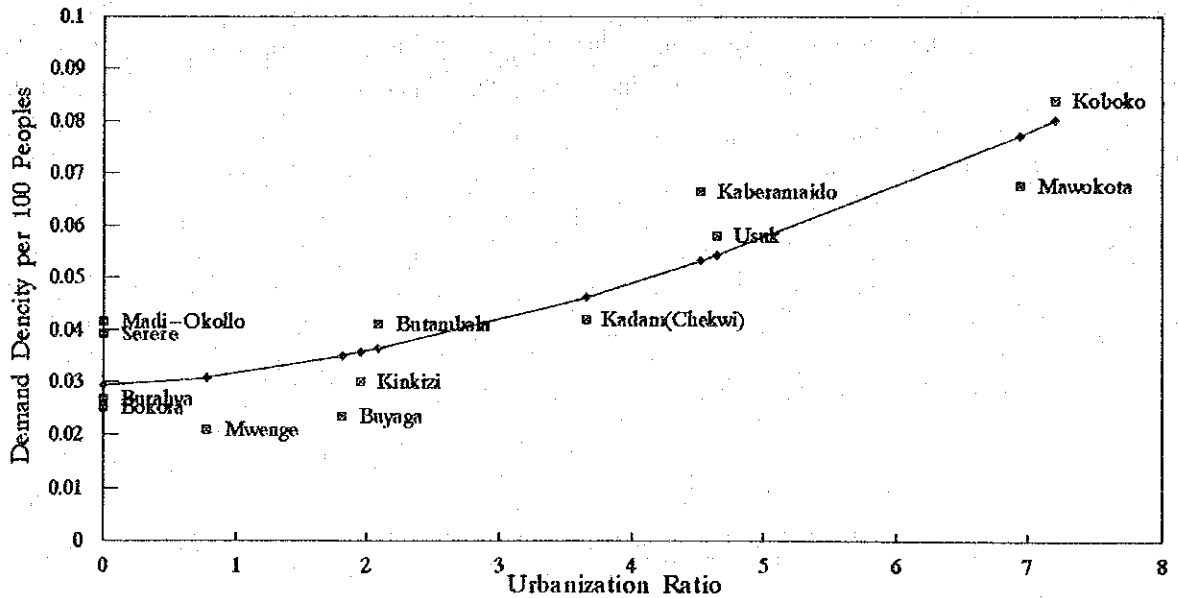


Figure 4-2-3 Characteristics of Group-2 Demand Density

(5) Demand Forecast on County basis

For microscopic demand forecast, some models were developed by a regression analysis as shown below.

Group 1 :

$$(\text{Gov. + Soci. Demand} / 100 \text{ POP.}) = 0.592107 - 0.04556 \times \text{Ln}(\text{Population})$$

$$(\text{R squared} = 0.807)$$

Ln : Natural logarithmic operator

Group 2 :

$$(\text{Business Demand} / 100 \text{ POP.}) = 0.29482 + 0.002108 \times (\text{Urbanization ratio})^{1.61}$$

$$(\text{R squared} = 0.817)$$

Group 3 :

$$(\text{Residential Demand}) = ((\text{Gov. + Soci. Dem.}) + \text{Bussi. Dem.}) \times 0.601159$$

(*)

(*) : This average ratio was obtained by the following formula, based on the data of the existing 20 (twenty) exchanges.

$$\text{Radio} = \frac{\text{Residential subscriber lines}}{\text{Gov. + Soci. + Bussi. subscriber lines}}$$

The data of the existing 20 (twenty) exchanges are given in DATA BOOK (Field Survey Data in Rural Areas).

Gov. + Soci. Demand : Government offices and social facilities telephone demand

Business Demand : Large industries, Large companies and Large and medium shops telephone demand

Residential Demand : Residential telephone demand

POP. : Population

The present demand in each county in Uganda was estimated by the above regression models and formula. However, for the demand in one Kampala City Council and thirteen (13) Municipalities of which urbanization ratio reaches 100%, the demand estimated by Network & Development Section of UPTC was adopted in this study.

The estimated total demand in Uganda may reach **73,337 telephone lines** at the end of 1993.

The results of microscopic demand forecast are shown in Table 4-2-2 through Table 4-2-5.

Table 4-2-2 (1/4)

Table 4-2-2 The Result of Microscopic Demand Forecast (1/4, Central Region)

Region	District	County	Number of Sub-County	Population		Urban Ratio (%)	GRDP (Mill. US\$)	E.Cs Waters + WAT.	Demand Days by	Category	Estimated DEMAND	Demand Ratio	
				Urban	Rural								
Central	Kilangala	Bujumba	2	1,446	6,211	14.97	9,657				57	0.08%	
		Kyamwawa (TOTAL)	4	0	7,542	0.00	7,542				26	0.04%	
	Kampala	Kampala C.C.	6	1,446	15,753	8.41	17,199	3	11	0.064	Special	83	0.12%
		(TOTAL)	7	813,437	0	100.00	813,437	14,093	4,851	18,944		22,000	30.00%
	Kiboga	Kiboga	5	813,437	0	100.00	813,437	1,024	14,093	1,733	Special	22,000	30.00%
		(TOTAL)	5	5,544	149,292	3.73	148,776	15	50	0.034	A1	230	0.31%
	Luwero	Buruli	5	6,697	98,888	6.34	105,585					230	0.31%
		Kalikamu	8	28,439	126,310	18.38	154,749					798	1.03%
	Masaka	Nakasoke	6	1,208	97,347	0.99	98,553					159	0.22%
		Wabuzara (Samunirika)	5	2,038	111,532	1.79	113,570					176	0.24%
Masaka	(TOTAL)	24	38,380	434,077	8.12	472,457	49	139	1,47	0.029	A1	1,323	1.80%
	Sukomansimbi	4	0	132,966	0.00	132,966					178	0.24%	
Mogi	Bukoba	8	14,218	370,873	3.69	385,091					328	0.44%	
	Kalungu	4	11,165	146,558	6.99	156,724					317	0.43%	
Mubiende	Lwempya	2	1,076	21,121	4.65	22,197					68	0.09%	
	Masaka municipality	3	52,065	0	100.00	52,065	557	355	912		2,150	2.83%	
Mubiende	Mwogola	3	2,550	126,584	1.97	129,134					150	0.20%	
	(TOTAL)	24	81,104	830,393	9.20	851,197	92	578	413	0.066	A1	3,230	4.35%
Mubiende	Entebbe municipality	2	44,928	0	100.00	44,928					2,210	3.01%	
	Busiro	6	33,436	234,919	2.68	268,355					750	1.02%	
Mubiende	Buzubala	5	1,617	75,194	2.08	76,811					144	0.20%	
	Gomba	4	2,709	122,895	2.16	125,602					186	0.20%	
Mubiende	Kyasonob	6	49,803	228,191	17.95	278,100					1,205	1.64%	
	Mwoleta	8	11,470	153,665	6.94	165,135					322	0.44%	
Mubiende	(TOTAL)	33	144,068	816,063	15.01	900,131	111	1,186	221	0.124	A1	4,826	6.57%
	Busujuu	4	69,273	69,273	100.00	69,273					126	0.17%	
Mubiende	Buwakula	7	9,772	128,281	7.08	138,053					281	0.40%	
	Kassanda	4	1,232	152,210	0.80	153,442					194	0.20%	
Mubiende	Mityene	5	25,285	140,285	15.27	165,570					647	0.89%	
	(TOTAL)	20	38,290	490,048	6.89	528,338	54	289	194	0.051	A1	1,258	1.71%
Mubiende	Bwale	4	2,138	87,526	2.38	89,664					159	0.22%	
	Bulikwe	8	59,832	203,351	22.73	263,183					1,581	2.16%	
Mubiende	Buvuma islands	4	0	19,418	0.00	19,418					53	0.07%	
	Mubiende	7	7,781	183,114	4.08	190,895					491	0.67%	
Mubiende	Nakiuma	6	11,181	133,529	7.73	144,710					317	0.43%	
	Nyenjeru	5	22,802	135,668	14.39	158,469					584	0.80%	
Mubiende	(TOTAL)	34	103,733	766,617	11.97	869,350	198	408	590	0.047	A1	3,165	4.35%
	Kabula	5	5,795	49,989	10.40	55,784					182	0.26%	
Mubiende	Kalulub	5	0	71,801	0.00	71,801					129	0.18%	
	Kochi	6	577	136,070	0.42	136,647					184	0.25%	
Mubiende	Kyotere	6	9,245	127,435	6.76	136,680					281	0.38%	
	(TOTAL)	22	15,622	387,294	3.68	402,916	41	76	162	0.019	A1	796	1.07%
Sub-Total		34 Counties / 175 Sub-Counties	1,258,624	3,948,177	24.36	5,088,601	1,582	16,810	8,223	28,030	36,915	50.92%	

: Sample Areas of The Field Survey
 COUNTY = COUNTY + MUNICIPALITY + CITY COUNCIL
 SUB-COUNTY = SUB-COUNTY + MUNICIPALITY + TRADING CENTER + URBAN TOWN
 * : Estimated Demand by Network & Development Section of UFG

Table 4-2-3 (2/4)

Table 4-2-3 The Result of Microscopic Demand Forecast (2/4, Eastern Region)

Region	District	County	Number of Sub-County	Population		Urban Ratio (%)	GRP (Mill. US\$)	E.C.s Waiters	E.C.s + WAT.	Demand Density	Category	Estimated DEMAND	Demand Ratio		
				Urban	Rural										
Eastern	Igaranga	Bugweri	4	4,060	84,579	4.96						185	0.25%		
		Bukooli	9	9,987	251,422	3.97							310	0.42%	
		Bunya	6	6,640	227,827	2.91							265	0.36%	
		Buriki	5	0	130,142	0.00							177	0.24%	
		Kigulu	8	25,545	139,623	18.10							796	1.09%	
		Luka	7	0	137,010	0.00							181	0.25%	
		(TOTAL)	39	48,230	930,663	4.65	94	307	249	556	0.031	A1	1,914	2.61%	
		Jinja	Bunembe	3	11,324	97,646	11.00							363	0.45%
			Jinja Municipality	3	68,488	0	100.00							3,015	4.11%
			Kegoma	4	5,196	127,497	3.92							224	0.31%
Kamuli	(TOTAL)	10	84,988	219,143	27.94	132	1,353	352	1,710	0.447	Special	3,802	4.91%		
	Budope	5	0	137,395	0.00							182	0.25%		
	Bugabula	8	6,824	158,833	4.18							263	0.35%		
	Bukemogi	5	1,852	110,444	1.68							173	0.24%		
	Suzanya	6	0	98,506	0.00							154	0.21%		
	(TOTAL)	24	8,680	501,098	1.70	51	74	86	162	0.015	A1	767	1.05%		
Kapchorwa	Kongotis	4	0	32,248	0.00							77	0.10%		
	Kween	3	0	36,233	0.00							88	0.12%		
	Tingey	4	4,837	48,294	5.131							183	0.25%		
	(TOTAL)	11	4,837	122,610	3.95	13	36	13	49	0.023	E	246	0.32%		
Kumi	Buketea	5	0	79,083	0.00							136	0.19%		
	Kumi	7	12,344	84,851	107.195	11.32						392	0.53%		
	Ngora	4	0	62,369	0.00							118	0.16%		
	(TOTAL)	16	12,344	226,303	246.677	4.93	23	45	30	75	0.016	A2	646	0.68%	
Mbale	Budub	7	0	187,566	0.00							205	0.28%		
	Budodfi	5	3,341	151,867	2.15							356	0.49%		
	Bulumbuli	5	0	67,845	0.00							125	0.17%		
	Bungoloko	7	3,290	193,116	1.67							284	0.31%		
	Manjya	5	0	83,228	0.00							236	0.33%		
	Mobie Municipality	3	54,720	0	100.00							1,308	1.78%		
	(TOTAL)	32	63,351	683,622	746.973	5.48	90	755	171	926	0.101	Special	2,459	3.95%	
Palisa	Budaka	4	0	105,428	0.00							160	0.22%		
	Butobo	4	0	64,769	0.00							123	0.17%		
	Kibuku	4	0	95,834	0.00							152	0.21%		
	Palisa	7	3,075	104,658	107.791	2.68						183	0.25%		
	(TOTAL)	19	3,075	372,687	375.762	0.82	39	17	22	39	0.005	A1	418	0.85%	
	Soroti	Amuria	5	0	47,705	0.00							100	0.14%	
		Kaberamaidh	4	1,903	40,207	42.110	4.52						110	0.15%	
Kaleki		4	0	43,553	0.00							94	0.13%		
Kapolebyong		3	0	25,159	0.00							64	0.08%		
Kasilo		3	0	31,153	0.00							75	0.10%		
Sere		4	0	63,809	0.00							120	0.16%		
Soroti		7	0	78,593	0.00							134	0.18%		
Soroti Municipality		3	43,044	0	100.00							598	0.82%		
Ujuk		6	3,670	75,963	79.053	4.64						173	0.24%		
(TOTAL)		39	48,616	403,563	452.179	10.75	42	207	120	327	0.048	A2	1,468	2.01%	
Tororo	Bunyola	5	1,898	110,240	12.076	1.64						174	0.24%		
	Kisiro (West Bundara)	6	0	167,036	0.00							197	0.27%		
	Samia-Bugwe	10	29,383	142,498	171.879	17.10						923	1.26%		
	Tororo	4	7,519	97,049	104.568	7.19						280	0.35%		
	(TOTAL)	29	28,139	0	100.00							1,083	1.48%		
Sub-Total	43 Counties / 221 Sub-Counties		339,001	3,998,473	4,337,474	7.92	536	3,228	1,189	4,410	0.074	14,959	19.78%		

* : Sample Area of The Field Survey
 * : Estimated Demand by Network & Development Section of UPTC

Table 4-2-4 (3/4)

Table 4-2-4 The Result of Microscopic Demand Forecast (3/4, Northern Region)

Region	District	County	Number of Sub-County	Population		Total	Urban Ratio (%)	GRDP (Mill. US\$)	E.C.s Waiters + WAT	Demand Density	Category	Estimated DEMAND	Demand Ratio		
				Urban	Rural										
Northern	Apac	Kole	5	0	121,094	121,094	0.00					171	0.23%		
		Kwania	4	0	88,814	88,814	0.00						146	0.20%	
		Menzai	5	6,078	81,599	87,677	7,451	0.00					223	0.30%	
		Cyam	7	0	186,016	186,016	0.00						205	0.28%	
		(TOTAL)	26	6,078	471,497	477,575	47,575	1.27	47	26	52	0.005	B	245	1.01%
		Acas	Aringa	5	0	104,846	104,846	0.00						159	0.22%
			Arua Municipality	2	23,342	0	23,342	100.00						96	0.23%
			Ayivu	4	0	116,488	116,488	0.00						123	0.25%
			Kopoko	3	4,728	60,770	65,498	7,211	0.00					186	0.25%
			Medi-Ochelo	5	0	74,307	74,307	0.00						132	0.18%
Maracha	5		0	119,043	119,043	0.00						155	0.23%		
Terego	5		0	104,406	104,406	0.00						159	0.22%		
Vurra	4		0	68,313	68,313	0.00						125	0.17%		
(TOTAL)	39		28,065	642,173	670,238	4,191	0.00	70	96	27	123	0.014	B	1,765	2.44%
Gulu	Arua Municipality		5	0	77,758	77,758	0.00						125	0.18%	
	Gulu Municipality	4	40,296	0	40,296	100.00						866	1.22%		
	Kiak	4	0	93,192	93,192	0.00						150	0.20%		
	Nwoya	4	0	39,868	39,868	0.00						89	0.12%		
	Omoro	5	0	104,516	104,516	0.00						159	0.22%		
	(TOTAL)	22	40,296	315,324	355,620	11,324	0.00	34	250	75	325	0.070	B	1,431	1.94%
	Kitgum	Agago	5	2,468	103,287	105,755	2,391	0.00					175	0.24%	
		Arua	5	0	63,085	63,085	0.00						142	0.19%	
		Chua	6	13,935	94,215	108,150	12,411	0.00					432	0.59%	
		Lamwo	5	0	74,626	74,626	0.00						132	0.18%	
(TOTAL)		21	16,103	359,163	375,268	4,298	0.00	36	55	35	90	0.015	B	891	1.20%
Kotido		Dodeth	10	5,419	60,436	65,855	5,651	0.00					219	0.28%	
		Jile	5	4,774	55,320	60,094	7,941	0.00					164	0.25%	
		Labwor	3	0	49,960	49,960	0.00						103	0.14%	
		(TOTAL)	18	10,193	195,736	205,929	4,951	0.00	19	0	25	0.000	C	500	0.69%
		Lira	Dokob	5	0	89,280	89,280	0.00						146	0.20%
	Erute		6	0	172,203	172,203	0.00						139	0.27%	
	Koga		4	0	71,989	71,989	0.00						129	0.18%	
	Lira Municipality		4	28,964	0	28,964	100.00						449	0.61%	
	Moroto		5	0	118,284	118,284	0.00						169	0.23%	
	Oruke		4	0	45,657	45,657	0.00						97	0.13%	
(TOTAL)	28		28,964	497,363	526,327	5,501	0.00	52	119	170	286	0.023	B	1,189	1.62%
Moroto	Bokora		6	0	39,592	39,592	0.00						88	0.12%	
	Kadem (Chotwili)		4	1,554	41,145	42,699	3,641	0.00					106	0.14%	
	Nathanilo		3	0	51,094	51,094	0.00						104	0.14%	
	Moroto Municipality	2	11,049	0	11,049	100.00						250	0.34%		
	Plan	3	0	26,902	26,902	0.00						68	0.09%		
	Upe	3	1,035	10,875	11,910	8,659	0.00					53	0.07%		
	(TOTAL)	21	13,638	169,608	183,246	7,441	0.00	17	98	45	143	0.033	C	569	0.90%
	Myjo	East Myjo	6	2,215	98,922	101,137	2,191	0.00					169	0.23%	
		Ooongli	3	0	23,664	23,664	0.00						62	0.08%	
		West Myjo	4	7,017	52,718	59,735	11,751	0.00					248	0.34%	
(TOTAL)		13	9,232	175,304	184,536	5,001	0.00	17	51	30	81	0.028	B	479	0.65%
Nabbi		Janam	4	5,428	87,666	93,094	7,411	0.00					205	0.28%	
		Okoro	6	12,405	125,558	137,963	8,591	0.00					377	0.51%	
		Padoyere	7	7,322	114,328	121,650	6,621	0.00					258	0.35%	
		(TOTAL)	17	25,155	307,552	332,707	7,951	0.00	32	0	25	0.000	B	840	1.14%
		Sub-Total	42 Countries / 205 Sub-Countries		177,661	3,193,692	3,371,353	5,331	0.00	324	695	459	1,153	8,519	11.59%

* : Sample Areas of The Field Survey
 * : Estimated Demand by Network & Development Section of UPTC

Table 4-2-5 (4/4)

Table 4-2-5 The Result of Microscopic Demand Forecast (4/4, Western Region)

Region	District	County	Number of Sub-County	Population			Urban Ratio (%)	GRDP (Mil. US\$)	E.Cs	Waiters	E.Cs + WAT.	Demand Density	Category	Estimated DEMAND	Demand Ratio	
				Urban	Rural	Total										
Western	Sundubugyo	Bwamba	6	7,192	89,792	96,984	7.42							252	0.34%	
		Nbroko	2	2,490	22,993	25,483	9.77							108	0.14%	
		(TOTAL)	8	9,682	112,785	122,467	7.91	12	0	25	25	0.000	D	358	0.48%	
	Bushenyi	Buhweju	4	0	58,345	58,345	0.00								114	0.16%
		Bunyuguru	4	0	79,176	79,176	0.00								137	0.19%
		Igara	8	14,914	154,218	169,132	8.82								429	0.58%
		Ruhinda	6	0	141,047	141,047	0.00								184	0.25%
		Sheema	6	0	160,755	160,755	0.00								194	0.26%
		(TOTAL)	28	14,914	583,541	608,455	2.45	62	98	189	287	0.016	D	1,058	1.44%	
	Holma	Bugehya	7	4,850	124,921	129,771	3.74								748	1.02%
		Buhaguzi	5	0	78,096	78,096	0.00								135	0.18%
		(TOTAL)	12	4,850	203,017	207,867	2.33	20	169	21	190	0.081	E	883	1.20%	
	Kabale	Kabale Municipality	3	30,727	0	30,727	100.00								2,010	2.74%
		Ndorwa	7	0	160,984	160,984	0.00								194	0.26%
		Rubanda	5	0	155,190	155,190	0.00								191	0.26%
		Rukiga	4	0	91,439	91,439	0.00								148	0.20%
		(TOTAL)	19	30,727	407,613	438,340	7.01	42	659	87	746	0.150	D	2,543	3.46%	
	Kabale	Bunyungabu	4	1,459	133,290	134,749	1.08								185	0.25%
		Burahya	7	0	145,541	145,541	0.00								188	0.25%
		Fort Portal Municipality	3	34,449	0	34,449	100.00								975	1.33%
		Kibale	3	1,417	124,260	125,677	1.13								180	0.25%
		Kitagwenda	3	0	85,186	85,186	0.00								143	0.19%
		Kyaka	5	0	68,764	68,764	0.00								123	0.17%
		Mwenge	7	1,499	189,742	191,241	0.78								211	0.29%
		(TOTAL)	32	38,825	745,762	784,607	4.95	79	446	151	597	0.057	E	2,003	2.73%	
	Kasese	Bukonjo	10	11,124	165,741	176,865	6.29								337	0.45%
		Busongora	9	30,787	153,343	184,130	16.72								951	1.26%
		(TOTAL)	19	41,911	319,084	360,995	11.61	39	255	180	445	0.071	D	1,288	1.76%	
	Kibale	Bugangaizi	5	0	48,909	48,909	0.00								102	0.14%
		Buyaga	6	2,530	137,338	139,868	1.81								190	0.27%
		Buyanja	3	0	42,635	42,635	0.00								93	0.13%
		(TOTAL)	14	2,530	228,682	231,412	1.09	23	11	55	66	0.005	E	391	0.54%	
	Kisoro	Bufumbira	7	7,864	188,268	196,132	4.01								279	0.38%
		(TOTAL)	7	7,864	188,268	196,132	4.01	19	68	40	108	0.035	D	279	0.38%	
	Masindi	Mujenje	2	0	46,284	46,284	0.00								98	0.13%
		Buliba	2	0	50,124	50,124	0.00								103	0.14%
		Buruli	6	12,715	77,248	89,963	14.13								421	0.57%
		Kibanda	4	2,364	85,263	87,627	2.70								161	0.22%
		(TOTAL)	14	15,079	258,919	273,996	5.50	27	232	135	367	0.085	E	783	1.06%	
	Mbarara	Bukanga	3	0	83,152	83,152	0.00								140	0.19%
		Ibanda	5	3,125	152,998	156,123	2.01								209	0.28%
		Isingiro	4	0	154,673	154,673	0.00								191	0.26%
		Keshari	6	0	128,264	128,264	0.00								176	0.24%
		Kazo	4	0	67,900	67,900	0.00								125	0.17%
		Mbarara Municipality	3	43,108	0	43,108	100.00								1,463	1.99%
		Nyabushozi	5	0	80,182	80,182	0.00								138	0.19%
		Rwampara	8	0	128,410	128,410	0.00								175	0.24%
(TOTAL)	36	46,233	792,979	839,212	5.51	66	697	178	1075	0.107	D	2,617	3.58%			
Ntungamo	Kajura	4	0	87,114	87,114	0.00								144	0.20%	
	Rushenyi	4	0	78,070	78,070	0.00								135	0.18%	
	Ruheama	4	2,743	135,937	138,680	1.98								197	0.27%	
	(TOTAL)	12	2,743	301,121	303,864	1.98	31	17	12	29	0.006	D	478	0.65%		
Rukungiri	Kinkizi	7	3,291	165,553	168,844	1.95								216	0.29%	
	Rubabo	4	0	107,260	107,260	0.00								161	0.22%	
	Rujunbura	7	10,352	124,107	134,459	7.70								388	0.53%	
	(TOTAL)	18	13,642	396,921	410,563	3.32	41	84	30	114	0.020	D	765	1.04%		
Sub-Total	44 Counties / 229 Sub-Counties			228,999	4,548,913	4,777,912	4.79	481	2,936	1,113	4,049	0.081		13,444	18.28%	
Grand Total	163 Counties / 829 Sub-Counties			1,985,285	15,530,425	17,515,710	11.33	2,921	23,666	8,976	32,642	0.135		73,337	100.00%	

• : Sample Areas of The Field Survey
 * : Estimated Demand by Network & Development Section of UPTC

4.2.2 Macroscopic Demand Forecast

(1) Process of Macroscopic Demand Forecast

Three models were used for macroscopic demand forecast. Figure 4-2-4 presents a flow chart of macroscopic demand forecast method.

(2) ITU Regression Model

For macroscopic demand forecast (ITU regression model), a forecast model was developed by the regression analysis. The analysis was made in correlation between the expressed demand density and GDP per capita using statistical data (at 1990) of 60 (sixty) countries over the world.

The data to obtain the regression model are shown in Table 4-2-6.

The data used to develop the model for macroscopic demand forecast consist of existing main lines and waiting applicants registered. Accordingly, the estimated demand does not include potential demand.

As a result of the analysis, the following regression model was obtained:

$$\text{Ln}((\text{ML} + \text{WA})/\text{POP} \times 100) = -6.110 + 1.042 \times \text{Ln}(\text{GDP}/\text{POP})$$

(R squared = 0.849)

where,

Ln	:	natural logarithmic operator
ML	:	the number of main lines at 1990
WA	:	the number of waiting applicants at 1990
POP	:	population at 1990
GDP	:	GDP at 1990

Figure 4-2-4 Flow Chart of Macroscopic Demand Forecast Method

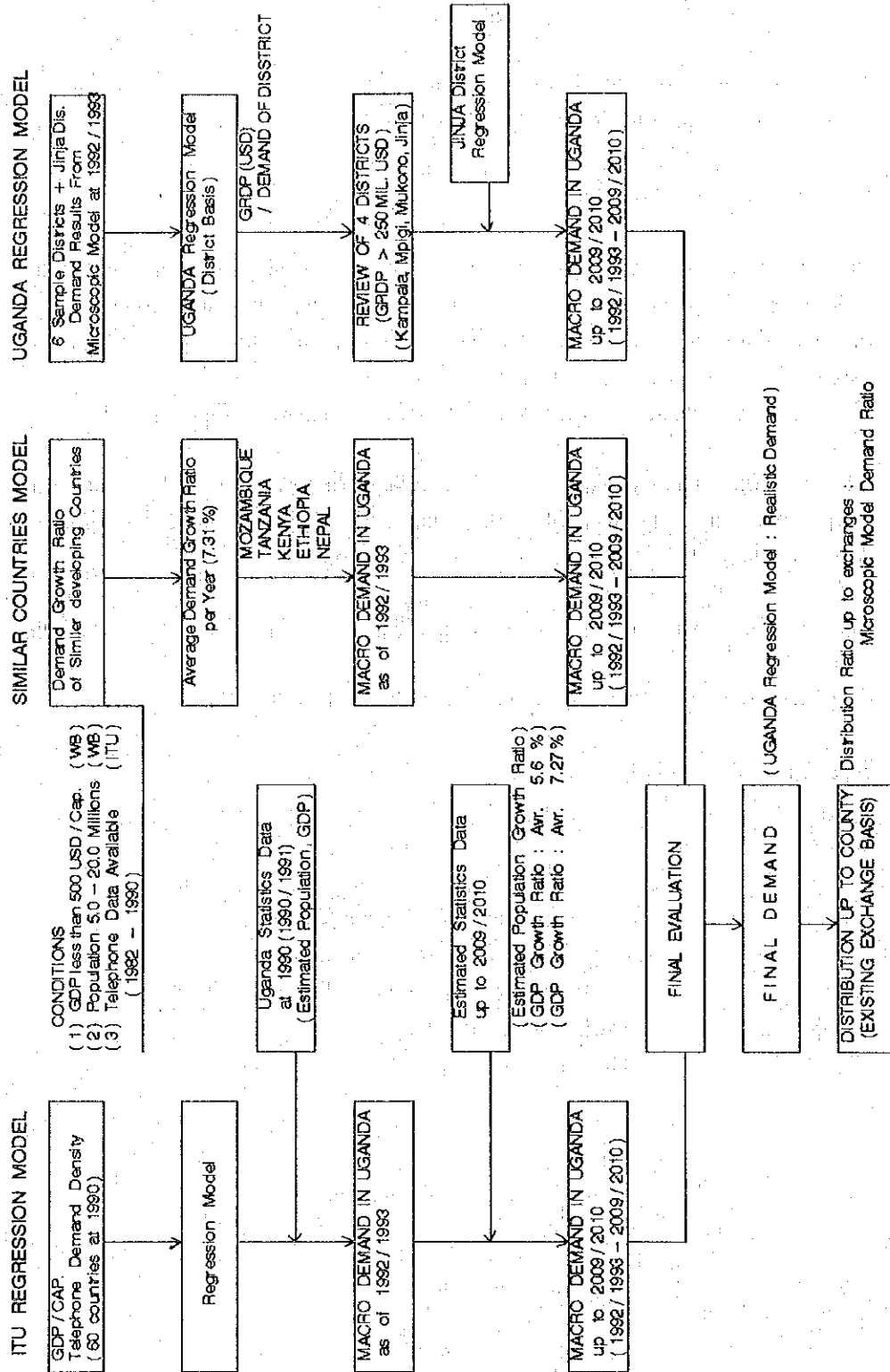


Figure 4 - 2 - 4 Flow Chart of Macroscopic Demand Forecast Method

Table 4-2-6 Telephone Service in Various Countries

Country	Population (millions) mid-1990	GDP (millions) (US\$)	GDP/Capita (US\$)	Main Line (10x3)	Waiting (10x3)	Demand (ML+WL) (100 Pop.)	Supply Main Lines (100 Pop.)	Remarks
Algeria	25.1	42,150	1,679	794.311	668.101	5.83	3.16	
Argentina	32.3	93,260	2,887	3,519.664	1,500.000	15.54	10.90	
Australia	17.1	296,300	17,327	7,786.889	4,000.000	68.93	45.54	
Bangladesh	106.7	22,880	214	241.824	113.656	0.33	0.23	
Belgium	10.0	192,390	19,239	3,912.600	18.365	39.31	39.13	
Brazil	150.4	414,060	2,753	9,409.230	428.337	6.54	6.26	
Cameroon *	11.7	11,130	951	40.000	7.000	0.40	0.34	Estimated data
Canada	26.5	570,150	21,515	15,290.000	0.000	57.70	57.70	
Chile	13.2	27,790	2,105	860.075	310.267	8.87	6.52	
China	1,133.7	364,900	322	6,850.300	688.800	0.66	0.60	
Colombia	32.3	41,120	1,273	2,414.726	457.904	8.89	7.48	
Cote D'Ivoire	11.9	7,610	639	64.177	9.000	0.61	0.54	
Czech & Slovak	15.7	44,450	2,831	2,334.489	505.946	18.09	14.87	
Ecuador	10.3	10,880	1,056	490.508	151.200	6.23	4.76	
Egypt	52.1	33,210	637	1,717.498	1,173.641	5.55	3.30	
Ethiopia	51.2	5,490	107	130.689	116.458	0.48	0.26	
France	56.4	1,190,780	21,113	28,084.922	4,578.571	57.91	49.80	
Germany(FR+DR)	79.5	1,488,210	18,720	31,886.000	825.000	41.15	40.11	
Ghana	14.9	6,270	421	44.243	11.900	0.38	0.30	
Greece	10.1	57,900	5,733	3,948.654	1,091.223	49.90	39.10	
Hungary	10.6	32,920	3,106	996.000	658.000	15.60	9.40	
India	849.5	254,540	300	4,588.832	1,716.800	0.74	0.54	
Indonesia	178.2	107,290	602	1,043.919	388.915	0.80	0.59	
Iran	55.8	116,040	2,080	2,254.944	471.314	4.89	4.04	
Italy	57.7	1,090,750	18,904	22,350.000	65.000	38.85	38.73	
Japan	123.5	2,942,890	23,829	54,132.000	0.000	43.83	43.83	
Kenya	24.2	7,540	312	183.240	82.263	1.10	0.76	
Korea(Rep.of)	42.8	236,400	5,523	13,510.000	0.665	31.57	31.57	
Madagascar	11.7	2,750	235	31.543	3.000	0.30	0.27	
Malawi	8.5	1,660	195	26.170	11.016	0.44	0.31	
Malaysia	17.9	42,400	2,369	1,585.744	81.780	9.32	8.86	
Mexico	86.2	237,750	2,758	5,189.802	600.965	6.72	6.02	
Morocco	25.1	25,220	1,005	402.597	193.013	2.37	1.60	
Mozambique	15.7	1,320	84	47.439	32.872	0.51	0.30	
Nepal	18.9	2,890	153	57.320	72.434	0.69	0.30	
Netherlands	14.9	279,150	18,735	6,940.000	20.000	46.71	46.58	
Nigeria *	115.5	34,760	301	250.000	300.000	0.48	0.22	Estimated data
Pakistan	112.4	35,500	316	843.346	730.263	1.40	0.75	
Peru	21.7	36,550	1,684	564.504	376.396	4.34	2.60	
Philippines	61.5	43,860	713	610.126	567.325	1.91	0.99	
Poland	38.2	63,590	1,665	3,293.000	2,400.000	14.90	8.62	
Portugal	10.4	56,820	5,463	2,379.265	222.404	25.02	22.88	
Romania	23.2	34,730	1,497	2,406.294	980.407	14.60	10.37	
Rwanda	7.1	2,130	300	10.301	2.193	0.18	0.15	
Saudi Arabia	14.9	80,890	5,429	1,384.096	133.042	10.18	9.29	
South Africa	35.9	90,720	2,527	3,254.246	115.232	9.39	9.06	
Spain	39.0	491,240	12,596	12,600.000	379.900	33.28	32.31	
Sri Lanka	17.0	7,250	426	121.388	47.872	1.00	0.71	
Syria	12.4	14,730	1,188	496.360	1,528.651	16.33	4.00	
Tanzania	24.5	2,060	84	73.011	76.539	0.61	0.30	
Thailand	55.8	80,170	1,437	1,324.522	992.496	4.15	2.37	
Turkey	56.1	96,500	1,720	6,893.267	1,418.574	14.82	12.29	
Uganda	16.3	2,820	173	27.886	15.675	0.27	0.17	
United Kingdom	57.4	975,150	16,989	25,400.000	0.000	44.25	44.25	
United States	250.0	5,392,200	21,569	127,200.000	0.000	50.88	50.88	
Venezuela	19.7	48,270	2,450	1,494.776	585.085	10.56	7.59	
Yugoslavia	23.8	82,310	3,458	3,842.000	600.000	18.66	16.14	
Zaire *	37.3	7,540	202	29.500	10.000	0.11	0.08	Estimated data
Zambia	8.1	3,120	385	65.057	52.546	1.45	0.80	
Zimbabwe	9.8	5,310	542	125.747	72.820	2.03	1.28	

Source : World Development Report 1992 , established by World Bank (Population and GDP at 1990)
: Year of Common Carrier Telecommunication Statistics 20th edition , established by ITU
(Main lines and Waiting lines for main lines at 1990)

Figure 4-2-5 shows the demand regression curve expressing a correlation between telephone demand density and GDP/capita and the supply regression curve expressing a correlation between telephone supply density and GDP/capita. It can be said that the regression curve shows the international average of "the demand density" in commensurate with the economic level of the country concerned. This regression formula is applied to the estimation of the future demand in Uganda.

Table 4-2-7 shows the demand forecast in the case of modest GDP growth rate (5.6%) and that of optimistic GDP growth rate (7.27%).

Table 4-2-7 The Result of Demand Forecast (ITU regression model)

ITEM \ YEAR	1993/1994	1999/2000	2004/2005	2009/2010
Population (Mil.)	17.51	20.80	23.48	26.38
Case 1 : GDP 5.6%				
GDP / CAP. (US\$)	179	217	254	301
Demand / 100 POP.	0.50	0.61	0.71	0.85
Demand	86,721	125,951	167,080	223,727
Case 2 : GDP 7.27%				
GDP / CAP. (US\$)	179	245	315	411
Demand / 100 POP.	0.50	0.69	0.89	1.18
Demand	86,721	142,848	209,160	310,174

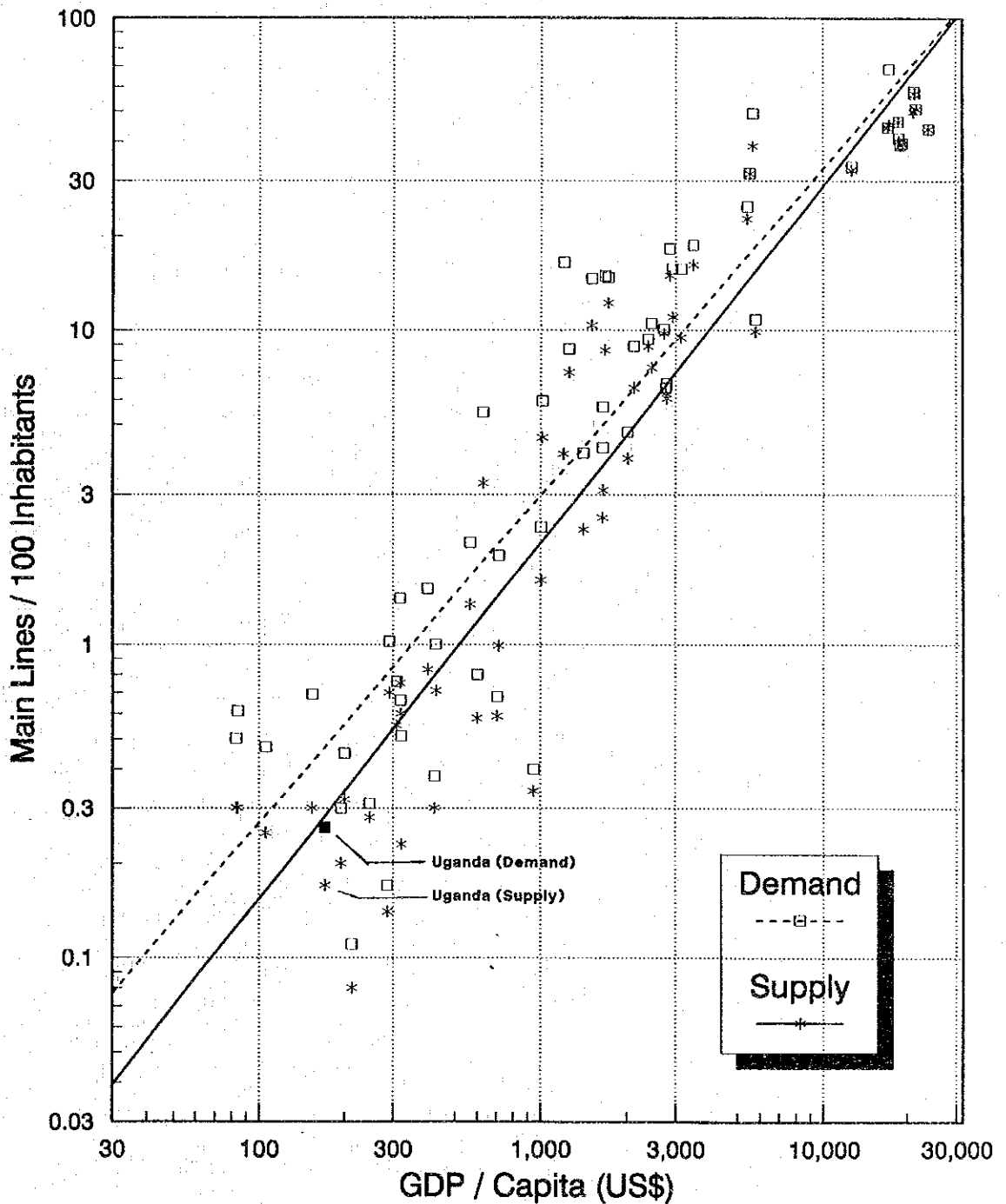
(GDP : 1990/1991 Constant Price (US\$))

(2) Similar Countries Model

To know the average demand growth rate per year, five countries were selected as the similar countries to Uganda by the following three factors:

- GDP less than 500 US\$ / Capita
(World Bank Report, at 1990)
- Population 5.0 - 20.0 Millions
(World Bank Report, at 1990)
- Telephone Data Available
(ITU Year Book, 1982 - 1990)

TELEPHONE SERVICE DEMAND & SUPPLY
 (Data of 60 countries in 1990)
 JICA Master Plan Study



Source:
 Yearbook of Common Carrier by ITU in 1993
 World Development Report by World Bank in 1992

Figure 4-2-5 ITU Regression Curve (60 Countries)

Table 4-2-8 shows the statistical data of telephone demand in the following similar countries:

Mozambique	(1985 - 1990 Data)
Tanzania	(1986 - 1990 Data)
Kenya	(1982 - 1990 Data)
Ethiopia	(1985 - 1989 Data)
Nepal	(1984 - 1989 Data)

Table 4-2-8 Telephone Services in Similar Countries

TELEPHONE SERVICE IN MOZAMBIQUE											
YEAR	Population	GDP (Metical)	GDP (Metical)	GDP (US\$)	GDP/CAP	Main Lines	Walters	Demand	Annual	Exchange	
	(Millions)	(Cons. Mil.)	(Cons. Mil.)	(Cons. Mil.)	(Cons. US\$)				Dem. Growth	Rate	
1985	13,990,000	147,000	395,568	989	71	38,332	26,427	64,759		40.400	
1986	14,360,000	167,000	400,568	1,001	70	39,840	28,395	68,235	5.06%	40.000	
1987	14,550,000	426,000	423,300	1,058	73	40,174	29,214	69,388	1.86%	400.000	
1988	15,130,000	659,000	447,588	1,119	74	40,788	29,311	70,097	1.01%	632.400	
1989	15,490,000	-	472,042	1,180	76	41,278	32,578	73,854	5.09%	820.030	
1990	15,940,000	-	480,790	1,202	75	47,439	32,672	80,311	8.04%	1,035.000	
Growth Ratio of GDP (1985 - 1990)		4.0%		Average Growth Ratio of Demand / Year (1985 - 1990)							4.18%
TELEPHONE SERVICE IN TANZANIA											
YEAR	Population	GDP (TShs)	GDP (TShs)	GDP (US\$)	GDP/CAP	Main Lines	Walters	Demand	Annual	Exchange	
	(Millions)	(Cons. Mil.)	(Cons. Mil.)	(Cons. Mil.)	(Cons. US\$)				Dem. Growth	Rate	
1986	22,450,000	131,300	183,908	2,679	119	54,480	66,718	121,178		51.978	
1987	24,000,000	198,100	193,082	2,813	117	58,800	64,600	123,400	1.80%	68.651	
1988	23,200,000	271,700	203,075	2,958	128	66,058	75,960	142,018	13.11%	100.400	
1989	23,170,000	351,200	210,562	3,067	132	68,155	74,206	142,381	0.24%	145.000	
1990	24,490,000	401,600	218,219	3,179	130	73,011	76,539	149,550	4.81%	196.600	
Growth Ratio of GDP (1986 - 1990)		4.4%		Average Growth Ratio of Demand / Year (1986 - 1990)							4.99%
TELEPHONE SERVICE IN KENYA											
YEAR	Population	GDP (Shilling)	GDP (Shilling)	GDP (US\$)	GDP/CAP	Main Lines	Walters	Demand	Annual	Exchange	
	(Millions)	(Cons. Mil.)	(Cons. Mil.)	(Cons. Mil.)	(Cons. US\$)				Dem. Growth	Rate	
1982	18,040,000	59,010	107,423	6,510	361	88,100	72,000	160,100		12.725	
1983	18,770,000	66,330	108,997	6,806	352	95,700	79,000	174,700	8.36%	13.796	
1984	19,540,000	75,950	110,845	6,718	344	108,100	73,900	180,000	2.94%	15.761	
1985	20,330,000	85,820	115,840	7,008	345	118,400	64,500	182,900	1.59%	16.284	
1986	21,160,000	101,500	123,860	7,508	355	128,500	48,500	178,000	-2.75%	16.012	
1987	22,030,000	114,100	131,170	7,950	361	145,270	54,587	199,857	10.94%	16.500	
1988	22,660,000	130,100	139,239	8,439	372	157,356	63,892	221,248	9.67%	18.599	
1989	23,200,000	146,600	145,682	8,829	381	168,683	75,284	243,967	9.31%	21.601	
1990	26,000,000	146,600	151,802	9,206	354	183,240	82,263	285,503	8.11%	23.300	
Growth Ratio of GDP (1982 - 1990)		4.4%		Average Growth Ratio of Demand / Year (1982 - 1990)							6.02%
TELEPHONE SERVICE IN ETHIOPIA											
YEAR	Population	GDP (Birr)	GDP (Birr)	GDP (US\$)	GDP/CAP	Main Lines	Walters	Demand	Annual	Exchange	
	(Millions)	(Cons. Mil.)	(Cons. Mil.)	(Cons. Mil.)	(Cons. US\$)				Dem. Growth	Rate	
1985	43,350,000	9,881	9,785	4,727	109	100,694	50,310	151,004		2.070	
1986	44,930,000	10,800	10,422	5,035	112	104,880	68,220	173,080	12.75%	2.070	
1987	47,300,000	-	11,399	5,507	116	109,029	78,606	186,635	7.26%	2.070	
1988	47,300,000	-	11,823	5,615	119	112,802	87,807	200,409	6.87%	2.070	
1989	49,310,000	8,939	11,808	5,705	116	124,203	101,898	226,099	11.36%	2.070	
Growth Ratio of GDP (1985 - 1989)		4.8%		Average Growth Ratio of Demand / Year (1985 - 1989)							9.58%
TELEPHONE SERVICE IN NEPAL											
YEAR	Population	GDP (Rupee)	GDP (Rupee)	GDP (US\$)	GDP/CAP	Main Lines	Walters	Demand	Annual	Exchange	
	(Millions)	(Cons. Mil.)	(Cons. Mil.)	(Cons. Mil.)	(Cons. US\$)				Dem. Growth	Rate	
1984	16,680,000	39,160	22,262	1,012	61	18,592	33,622	52,214		18.300	
1985	16,700,000	44,420	23,530	1,074	64	20,891	40,330	61,021	14.43%	17.700	
1986	17,130,000	50,430	24,645	1,120	65	25,548	40,833	66,380	8.07%	22.000	
1987	17,580,000	46,830	25,617	1,164	66	30,404	41,335	71,739	7.47%	22.000	
1988	17,990,000	67,840	27,475	1,249	69	37,831	49,316	87,246	17.77%	25.200	
1989	18,440,000	71,250	28,536	1,297	70	45,457	57,298	102,753	15.09%	27.700	
Growth Ratio of GDP (1984 - 1989)		5.09%		Average Growth Ratio of Demand / Year (1984 - 1989)							14.50%

GDP : Constant Price at 1987 (NEPAL : Constant Price at 1975)

The average demand growth rate of 7.31% per year was obtained from the data of the similar countries. The demand growth rate per year in each country is shown in Table 4-2-9.

Table 4-2-9 Demand Growth Rate / Year in Similar Countries

NO.	Country Name	Year	Growth Ratio of Demand
1	MOZAMBIQUE	1985/86	5.09%
2		1986/87	1.66%
3		1987/88	1.01%
4		1988/89	5.09%
5		1989/90	8.04%
6	TANZANIA	1986/87	1.80%
7		1987/88	13.11%
8		1988/89	0.24%
9		1989/90	4.81%
10	KENYA	1982/83	8.36%
11		1983/84	2.94%
12		1984/85	1.59%
13		1985/86	-2.75%
14		1986/87	10.94%
15		1987/88	9.67%
16		1988/89	9.31%
17		1989/90	8.11%
18	ETHIOPIA	1985/86	12.75%
19		1986/87	7.26%
20		1987/88	6.87%
21		1988/89	11.36%
22	NEPAL	1984/85	14.43%
23		1985/86	8.07%
24		1986/87	7.47%
25		1987/88	17.77%
26		1988/89	15.09%
Average Growth Rate of Demand/Year (5 Countries)			7.31%

If the same annual growth rate (7.31%) is applied to Uganda, the telephone demand up to the year 2009/2010 will be as shown in Table 4-2-10. For the demand in 1992/1993 (basic year for the model), the result of ITU regression model in 1992/1993 (Estimated Demand Volume : 86,721) was adopted for simple comparison of both macroscopic forecasted results.

Table 4-2-10 The Result of Demand Forecast
(Similar countries model)

ITEM \ YEAR	1992/1993	1999/2000	2004/2005	2009/2010
Population (Mil.)	17.51	20.80	23.48	26.38
Demand / 100 POP.	0.50	0.68	0.86	1.09
Demand	86,721	142,104	202,212	287,745

(3) Uganda Regression Model

Uganda regression model was made based on correlation between the GRDP in million US\$ in 1992/1993 and the total demand of seven (7) sample districts. The total demand of these districts was obtained by the microscopic model mentioned in Chapter 4.2.1. The basic data of these districts to develop the regression model are shown in Table 4-2-11.

Table 4-2-11 Telephone Demand & GRDP in Sample Districts

No.	District	Category	GRDP Mil.US\$	Demand
1	Mpigi	A1	111	4,820
2	Soroti	A2	42	1,468
3	Arua	B	70	1,785
4	Moroto	C	17	669
5	Kabarole	D	79	2,003
6	Rukungiri	E	41	765
7	Jinja	Special	132	3,602

(At 1992/1993)

a) Regression Model analysis

As a result of the analysis, the following regression model was obtained:

$$(\text{Total Demand in the District}) = -192.819 + 33.45881 \times (\text{GRDP})$$

$$(\text{R squared} = 0.805)$$

The demand in seven (7) sample districts and regression curve are shown in Figure 4-2-6.

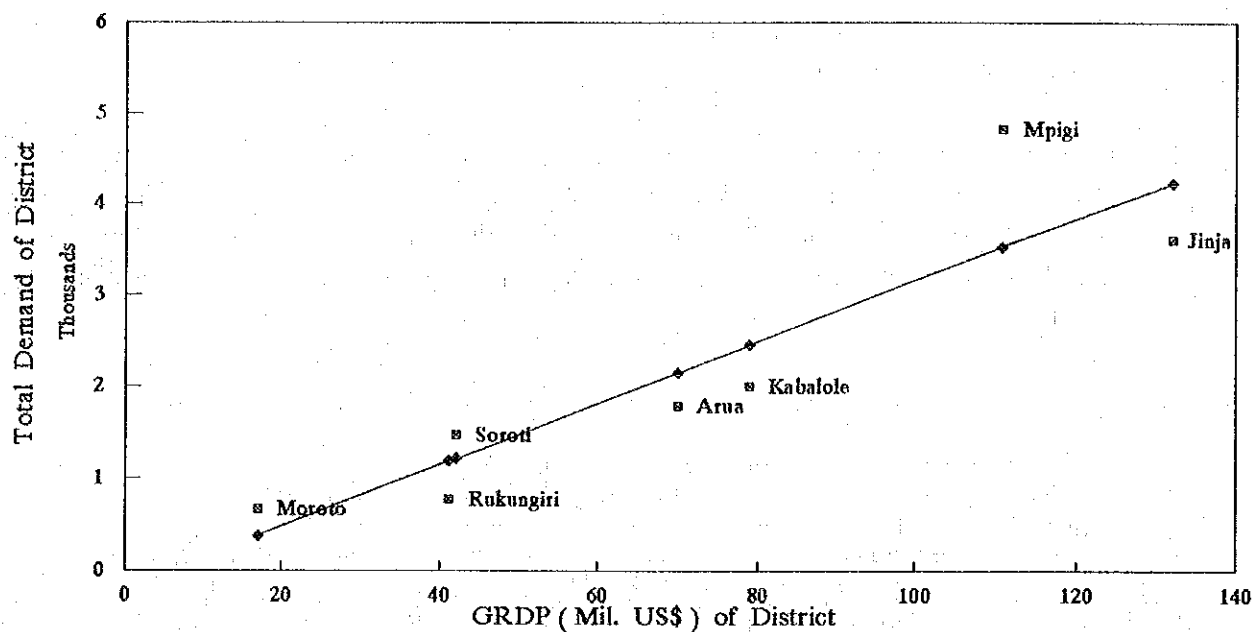


Figure 4-2-6 Regression Curve for Sample Districts
(correlation between telephone demand and GRDP in each district)

b) Review of Estimated Demand

The future demand of each district in Uganda was estimated by the above regression model.

However, GRDP of seven (7) sample districts ranges between US\$ 17 million and US\$ 132 million. Therefore, for four (4) districts (Kampala, Mpigi, Mukono and Jinja) of which GRDPs were estimated to be more than US\$ 250 million during the forecast year, the results obtained by the Uganda Regression Model were reviewed, through the comparison with the demand forecast results made under the OUTSIDE PLANT REHABILITATION PROJECT in 1988. Table 4-2-12 presents the comparison of these data.

Table 4-2-12 Comparison of Demand Forecasts for 4 Districts

District	Uganda Regression Model	REHABILITATION PROJECT
Kampala	78,424	70,630
Mpigi	10,936	4,290 (Entebbe Exc.)
Mukono	13,765	1,370 (Mukono Exc.)
Jinja	9,976	12,000 (Jinja Exc.)

Exc. : Exchange

Demands in three districts, i.e., Kampala, Mpigi and Mukono, by Uganda Regression Model, are larger than those by REHABILITATION PROJECT and, therefore, considered reasonable. However, demand in Jinja by Uganda Regression Model is less than the one forecasted by REHABILITATION PROJECT and, therefore, adjusted by adopting the following regression model:

$$(\text{Total Demand in The District}) = -3949.360 + 57.207 \times (\text{GRDP})$$

c) Results of Demand Forecast

Table 4-2-13 shows the results of demand forecast obtained by Uganda regression model.

Table 4-2-13 Results of Demand Forecast
(Uganda regression model)

ITEM \ YEAR	1992/1993	1999/2000	2004/2005	2009/2010
Population (Mil.)	17.51	20.80	23.48	26.38
Demand / 100 POP.	0.42	0.57	0.70	0.86
Demand	73,337	117,753	163,869	226,841

The total demand in the nation in the year 2009/2010 may reach 226,841 Telephone Lines.

Figure 4-2-7 shows the results of macroscopic demand forecast.

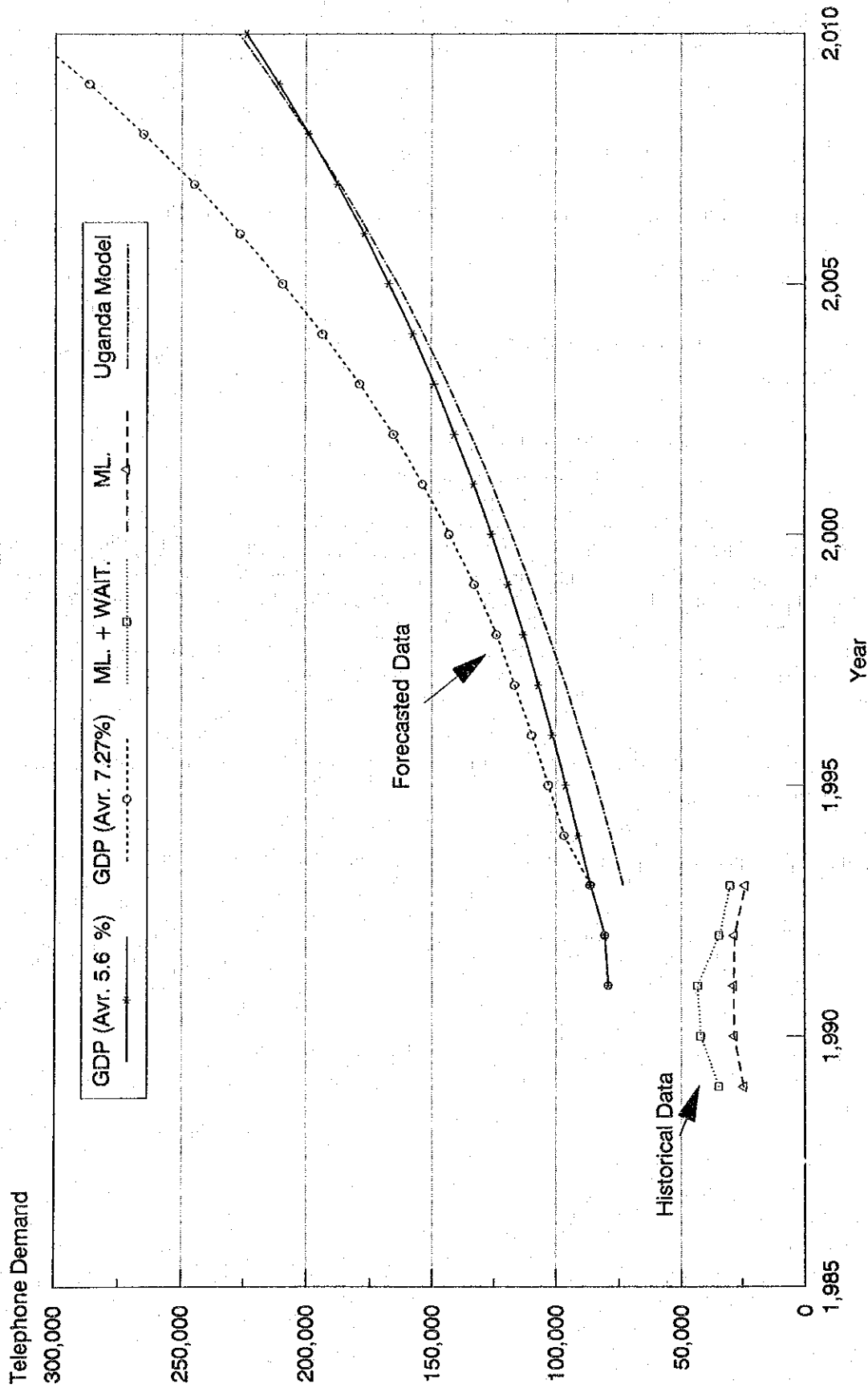


Fig. 4-2-7 The Result of the Macroscopic Demand Models (ITU Regression Model and Uganda Regression Model)

Note: The historical Data is only for the existing service areas while the forecasted demand data is for the whole nation.

4.2.3 Evaluation of Results of Demand Forecast

The results of telephone demand forecast obtained by microscopic and macroscopic methods are summarized in Table 4-2-14.

Table 4-2-14 Summary of Forecasted Telephone Demand

Main Method	Model	1992/1993	1999/2000	2004/2005	2009/2010
Macroscopic	ITU(5.6%)	86,721	125,951	167,080	223,727
	Similar	86,721	142,104	202,212	287,745
	Uganda	73,337	117,753	163,869	226,841
Microscopic		73,337	-----	-----	-----
E.C.s. + Waiters	By UPTC	32,642	-----	-----	-----

Generally, the forecasted demand based on the microscopic method presents more realistic results compared to the forecast obtained by other methods, and represents regional features.

However, the microscopic method cannot forecast the future demand, while the macroscopic method can forecast the telephone demand for both at present and in the future, though the latter can output only the total demand in the whole nation.

In this study, therefore, the result of Uganda regression model is considered to be the realistic demand, because this model is relating to the result of the microscopic model for 1992/1993. That is, the macroscopic and microscopic models are to be applied in this study as follows:

- a) For demand in each district,
 - **Macroscopic model (Uganda regression model)** was used.
- b) For demand in county,
 - The demand distribution ratio obtained by **Microscopic model** was used.

Figure 4-2-8 shows the classification of counties by telephone demand at 2009/2010. Table 4-2-15 through Table 4-2-18 show the demand in each existing exchange area up to 2009/2010.

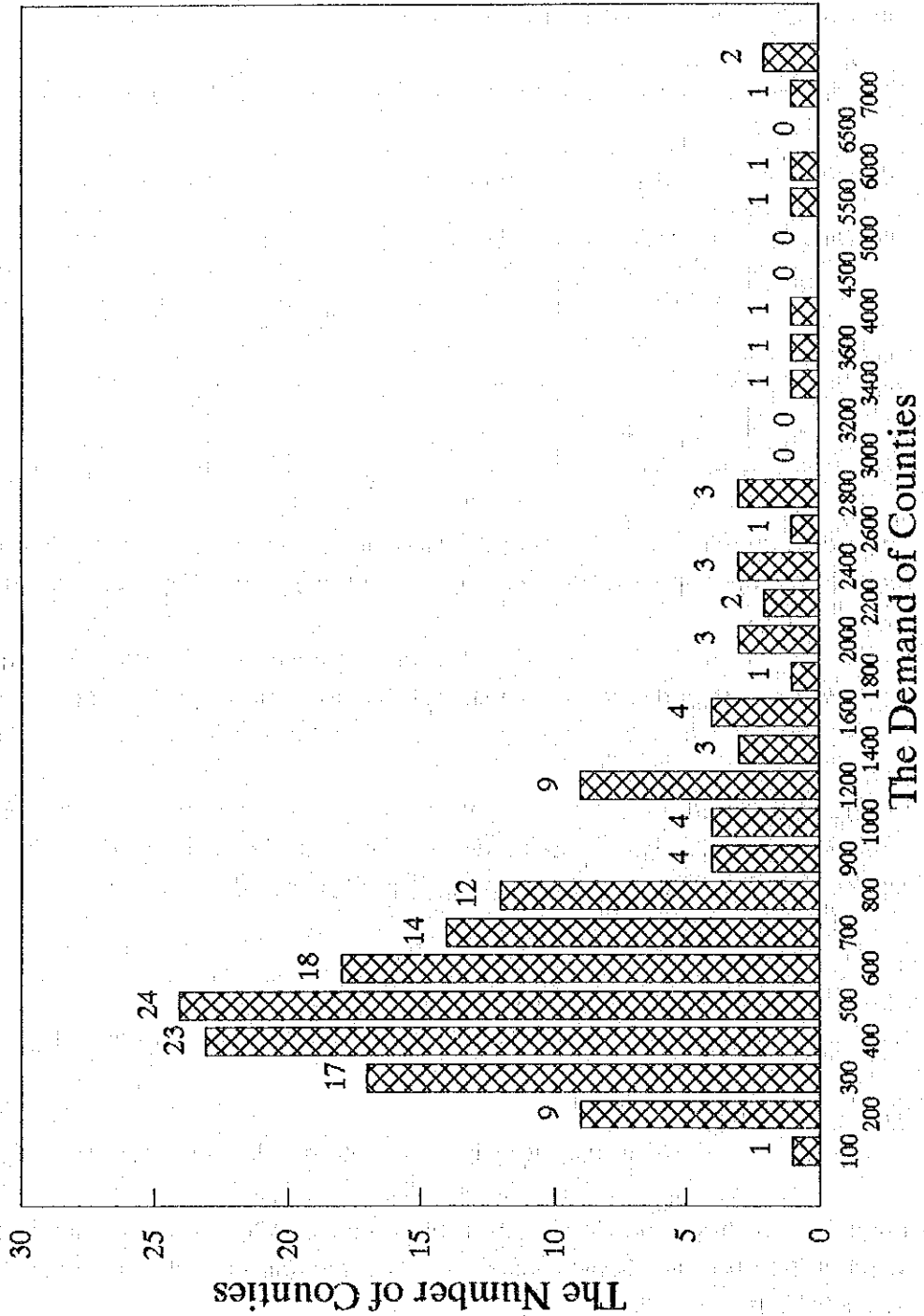


Fig 4-2-8 Classification of Counties by Telephone Demand at 2009/2010

Table 4-2-16

Table 4-2-16 The Result of Demand Forecast up to 2009/2010 (2/4, Eastern Region)

NO.	Region	District	County	E.C.s Name (Not - Working)	E.C.s	Walters	E.C.s	Walters	Population		Urban Ratio (%)	1992/1993	1994/1995	1999/2000	2004/2005	2009/2010	
									Urban	Rural		Demand	Demand	Demand	Demand	Demand	
35	Eastern	Iganga	Bugweil	Busasa	15	28	43	4,000	84,578	69,539	4.56	185	218	517	448	624	
36				Bucoli	44	40	86	0,987	241,435	310	395	531	310	395	531	751	1,045
37				Bunya	15	13	28	6,540	221,187	227,827	2,91	312	454	642	894	642	894
38	Iganga	Kigutu	Busiki	Bysambabye	207	120	327	0	130,142	130,142	0.00	177	208	303	420	597	
39				Iganga	207	120	327	0	130,142	130,142	0.00	177	208	303	420	597	
40				(Sub-Total)	207	120	327	25,543	133,093	153,823	15.10	704	837	1,204	146	206	
41	Jinja	Municipality	Kakira	Kiryonga	4	30	34	0	137,910	137,910	0.00	181	215	310	439	610	
42				(TOTAL)	307	249	556	46,230	347,453	363,853	4.25	1,314	2,254	3,277	4,537	6,453	
43				Kakira	44	34	78	11,324	91,648	11,000	365	445	685	1,022	1,451	1,978	
44	Kamuli	Bugubula	Kagame	Buwenge	0	26	35	5,198	127,497	132,693	100.00	0	3,898	5,754	8,488	12,137	
45				(TOTAL)	1,258	332	1,710	84,968	219,143	304,131	27.34	3,602	4,418	6,874	10,140	14,500	
46				Buwenge	34	45	79	0	137,395	137,395	0.00	182	225	334	528	755	
47	Bulamogi	Buzaya	Kwera	Bulope	4	11	15	0	0	0	0.00	30	40	75	112	161	
48				Kamuli	4	11	15	0	0	0	0.00	205	251	365	597	843	
49				(Sub-Total)	30	53	102	8,924	156,500	163,433	4.18	256	310	502	745	1,070	
50	Kapchorwa	Kongasa	Kwera	Kaliro	35	25	60	1,855	106,568	110,444	1.85	175	214	337	500	717	
51				(TOTAL)	74	86	182	8,980	501,998	509,773	1.70	948	1,482	2,215	3,381	5,115	
52				Kwera	36	13	48	4,837	48,294	51,131	9.46	88	100	136	183	247	
53	Kumi	Ngera	Budadini	(Sub-Total)	35	13	48	4,837	117,773	122,570	3.25	183	208	282	381	513	
54				Budadini	43	30	75	12,344	94,581	107,195	11.22	136	153	204	240	321	
55				(TOTAL)	45	30	75	12,344	259,353	249,777	4.96	646	758	1,179	1,512	2,032	
56	Mbita	Bungokho	Nanyiya	Busuo	20	20	46	3,241	187,546	187,546	0.00	203	229	302	398	527	
57				(Sub-Total)	5	21	26	0	67,845	67,845	0.00	123	140	184	243	321	
58				(TOTAL)	25	20	46	3,241	151,927	155,208	2.15	226	250	330	435	576	
59	Palisa	Mbatia	Kamankoli	Nekelole	8	29	37	3,200	190,116	196,405	1.97	137	154	202	287	385	
60				Manawa	5	8	11	0	0	0	0.00	102	114	140	197	261	
61				(Sub-Total)	13	10	23	0	0	0	0.00	239	267	352	484	646	
62	Palisa	Mbatia	Kamankoli	Buluchake	685	70	926	56,720	693,822	748,973	8.48	1,508	1,492	1,825	2,541	3,543	
63				(Sub-Total)	755	171	926	63,351	853,351	853,351	2.46	2,469	2,448	3,610	4,777	6,322	
64				(TOTAL)	1	7	8	0	83,226	83,226	0.00	200	200	250	330	435	
65	Palisa	Mbatia	Kamankoli	Busho	16	15	31	3,075	104,856	107,731	2.83	150	151	203	283	385	
66				Kibuku	17	22	39	3,075	312,502	312,502	0.52	107	107	133	172	228	
67				(TOTAL)	33	37	70	6,150	315,358	320,233	0.52	257	258	336	455	613	
68	Soroti	Karamoja	Karamoja	(Aruska)	1,003	45	1,048	0	42,297	42,297	0.00	170	154	202	287	385	
69				Karamoja	0	0	0	0	0	0	0.00	110	124	154	202	287	
70				(Sub-Total)	0	0	0	0	0	0	0.00	280	278	356	489	672	
71	Soroti	Municipality	Usuk	Kasabiyong	0	0	0	0	23,186	23,186	0.00	91	91	117	152	206	
72				Kasali	0	0	0	0	31,153	31,153	0.00	53	53	66	87	116	
73				(TOTAL)	0	0	0	0	54,339	54,339	0.00	144	144	183	244	322	
74	Tororo	West Bundama	Sambwa	Soroti	207	120	327	43,044	0	43,044	100.00	396	660	848	1,094	1,424	
75				(Sub-Total)	207	120	327	43,044	0	43,044	100.00	396	660	848	1,094	1,424	
76				(TOTAL)	207	120	327	43,044	0	43,044	100.00	396	660	848	1,094	1,424	
77	Tororo	Municipality	Tororo	(Sub-Total)	426	140	566	66,890	319,921	386,701	11.46	2,637	2,858	3,521	4,604	5,983	
78				(TOTAL)	426	140	566	66,890	319,921	386,701	11.46	2,637	2,858	3,521	4,604	5,983	
79				(TOTAL)	426	140	566	66,890	319,921	386,701	11.46	2,637	2,858	3,521	4,604	5,983	

ESTIMATED DEMAND BY NETWORK & DEVELOPMENT SECTION OF UPTC AND STUDY TEAM

Table 4-2-17

Table 4-2-17 The Result of Demand Forecast up to 2009/2010 (3/4, Northern Region)

NO	Region	District	County	Exchange Name (Not - Working)	E.C.'s	Waiters	E.C.'s	Waiters	Population		Urban Ratio (%)	1992 / 1993 Demand	1994 / 1995 Demand	1999 / 2000 Demand	2004 / 2005 Demand	2009 / 2010 Demand
									Urban	Rural						
76	Northern	Anece	Kob		0	121,094	0	121,094	0.00	0.00	171	209	321	404	550	
77			Kwanza		0	80,814	0	80,814	0.00	0.00	146	176	274	364	535	
78			Mwazi		23	15	36	0.076	75,513	7.45	223	272	416	605	848	
79			Oyam		26	28	52	0.076	186,016	0.00	205	250	385	557	779	
80			(TOTAL)		96	27	123	0.076	471,437	1.27	745	902	1,398	2,022	2,832	
81		Arusa	Aranga		0	104,846	0	104,846	0.00	156	181	245	320	430		
82			Arusa Municipality		23	342	0	23,342	100.00	600	785	1,060	1,426	1,891		
83			Ayiru		116	683	0	116,683	0.00	186	191	259	347	461		
84			Koboko		4,723	0	0	45,463	7.21	212	267	384	510	670		
85			(TOTAL)		140	770	0	367,770	0.00	554	653	893	1,187	1,564		
86	Gulu	Masli-Okoko		0	74,307	0	74,307	0.00	132	150	204	273	362			
87		Marachi		0	113,043	0	113,043	0.00	166	189	250	345	455			
88		Tenege		0	104,406	0	104,406	0.00	158	181	245	320	430			
89		Vurra		0	66,313	0	66,313	0.00	125	142	193	258	343			
90		(TOTAL)		96	27	123	0.076	364,073	4.19	1,785	2,090	2,797	3,685	4,893		
91	Kigum	Aawa		0	77,736	0	77,736	0.00	135	145	190	222	277			
92		Gulu Municipality		250	75	325	40,236	100.00	898	973	1,194	1,478	1,846			
93		Kilek		0	93,182	0	93,182	0.00	162	199	247	308	368			
94		Nwoya		0	39,868	0	39,868	0.00	68	96	118	148	185			
95		(TOTAL)		250	75	325	40,236	100.00	1,031	1,134	1,350	1,603	1,941			
96	Kotido	Araga		0	103,287	0	103,287	0.00	173	200	274	369	490			
97		Arusa		55	35	90	85,035	85.035	142	162	223	300	400			
98		Chusa		0	13,535	0	96,215	109,850	12.41	432	494	677	912			
99		Lemwo		0	74,826	0	74,826	0.00	132	151	207	279	372			
100		(TOTAL)		55	35	90	16,103	535,163	375,283	4.26	881	1,007	1,381	1,850	2,480	
101	Lira	Dodooth		0	20,438	0	20,438	0.00	215	241	325	435	573			
102		Jie		0	5,419	0	5,419	0.00	104	104	208	281	374			
103		Labwer		0	4,774	0	4,774	0.00	100	117	157	210	277			
104		(TOTAL)		0	25	25	10,163	49,660	60,864	7.04	204	222	281	374		
105		Dokoo		0	195,739	0	195,739	205,923	4.95	300	356	464	617	814		
106	Moroto	Dokoo		0	89,280	0	89,280	0.00	146	166	236	320	430			
107		Aboka		2	20	22	172,203	172,203	0.00	199	229	320	430			
108		Kioga		0	71,939	0	71,939	0.00	126	149	207	282	380			
109		Lira Municipality		117	150	267	28,964	0	28,964	100.00	448	518	722	983		
110		(TOTAL)		110	170	299	45,537	119,284	0.00	166	195	272	370	497		
111	Moyo	Chuke		0	45,537	0	45,537	0.00	97	112	156	212	285			
112		(TOTAL)		110	170	299	407,263	526,327	5.50	1,189	1,371	1,911	2,603	3,458		
113		Sakara		0	39,592	0	39,592	0.00	96	90	119	149	197			
114		Kadom (Chekwi)		0	41,145	0	42,899	9.84	106	115	143	179	226			
115		(TOTAL)		98	143	267	51,064	0.00	104	113	141	179	226			
116	Nabbi	Moroto Municipality		0	11,049	0	11,049	100.00	250	272	369	423	532			
117		Plan		0	20,992	0	20,992	0.00	66	74	92	115	148			
118		Upe		0	10,875	0	11,910	8.69	55	58	72	90	113			
119		(TOTAL)		98	143	267	109,608	183,246	7.44	660	728	905	1,131	1,424		
120		East Moyo		0	94,922	0	101,137	2.19	160	160	190	252	332			
121	Nabbi	Obongi		0	23,664	0	23,664	0.00	82	70	93	122	160			
122		West Moyo		51	30	81	52,718	11.75	248	279	370	487	639			
123		(TOTAL)		51	30	81	175,594	5.00	479	538	715	941	1,234			
124		Jonam		0	67,865	0	73,226	7.41	303	303	314	417	552			
125		(TOTAL)		0	25	25	12,405	137,860	8.69	577	627	717	915			
126	Nabbi	Dokoo		0	114,328	0	114,328	0.00	256	292	395	525	694			
127		Padaya		0	7,322	0	7,322	0.00	102	102	131	170	221			
128		(TOTAL)		0	25	25	25,155	332,208	7.36	840	952	1,285	1,710	2,281		
129		Padaya		0	7,322	0	7,322	0.00	102	102	131	170	221			
130		(TOTAL)		0	25	25	25,155	332,208	7.36	840	952	1,285	1,710	2,281		

ESTIMATED DEMAND BY NETWORK & DEVELOPMENT SECTION OF UPTC AND STUDY TEAM

Table 4-2-18

Table 4-2-18 The Result of Demand Forecast up to 2009/2010 (4/4, Western Region)

No.	Region	District	County	Exchange Name (UGL - Weir/Station)	EC.s		Urban Population	Population		Urban Ratio (%)	1997/1998 Demand	1999/2000 Demand	2004/2005 Demand	2006/2010 Demand			
					Waters	Waters		Urban	Rural						Total		
121	Western	Sundbuvu	Swamba (TOTAL)		0	25	7,102	89,792	96,894	7.42	282	371	484	502			
122					0	25	9,682	22,893	32,575	9.77	103	156	204	206			
123					0	25	0	112,765	122,457	7.91	393	527	698	908			
124		Bunhanyi	Bunyeguru	Bunyany		97	154	0	59,345	59,345	0.00	114	209	301	419		
125						0	154	79,178	79,178	0.00	137	166	232	301	504		
126						0	154	154,218	154,218	0.00	429	520	786	1,132	1,579		
127		Halmia	Bugahya	Halmia		1	35	14,914	141,047	141,047	0.00	184	233	338	485		
128						0	35	0	160,735	160,735	0.00	154	235	356	512		
129						0	35	14,914	593,541	608,455	2.45	1,058	1,293	1,943	2,701		
130		Kabale	Kabale Municipality	Kabale		190	21	4,853	124,921	120,771	3.74	748	808	1,214	1,510		
131						190	21	100	78,090	78,090	0.00	135	146	178	219		
132						659	67	746	30,727	203,017	2.53	883	1,104	1,453	1,783		
133		Kabale	Bunyabubu	Fort Portal		446	109	34,449	180,994	180,994	0.00	194	205	262	338		
134						0	109	145,541	145,541	0.00	101	200	278	353			
135						0	109	124,260	124,260	1.13	143	153	222	295			
136	Kasese	Kasese	Kasese		0	30	86,188	86,188	0.00	123	140	191	258				
137					0	30	0	66,764	66,764	0.00	123	140	191	258			
138					0	30	169	199,742	199,742	0.78	241	328	440	585			
139	Kasese	Kasese	Kasese		445	151	38,823	745,792	784,607	4.95	2,003	2,295	3,113	4,176			
140					296	120	11,124	169,741	176,955	9.29	357	483	618	790			
141					0	15	0	0	0	0.00	661	732	942	1,211			
142	Kibale	Kibale	Kibale		235	190	443	193,343	184,150	16.72	1,268	1,639	2,261	3,043			
143					11	50	48,209	48,209	0.00	186	203	287	372				
144					0	25	2,590	137,938	139,868	1.91	192	237	359	515			
145					11	53	0	42,855	42,855	0.00	93	113	170	244			
146					64	40	100	2,864	198,208	100,132	4.01	273	327	458	602		
147					88	40	106	7,864	188,268	186,132	4.01	347	429	592	794		
148					9	6	14	0	48,204	48,204	0.00	63	73	100	134		
149					5	5	14	0	50,124	50,124	0.00	83	97	130	171		
150					207	80	287	12,715	77,240	69,963	14.13	103	116	153	203		
151					232	135	367	2,864	83,263	87,827	2.70	421	473	625	820		
152					1	55	56	15,979	239,919	273,958	5.56	161	181	239	314		
153	Mbarara	Mbarara	Mbarara		97	154	0	59,345	59,345	0.00	140	156	205	287			
154					0	154	79,178	79,178	0.00	137	166	232	301	504			
155					0	154	154,218	154,218	0.00	429	520	786	1,132	1,579			
156					0	154	141,047	141,047	0.00	184	233	338	485	779			
157					0	154	160,735	160,735	0.00	154	235	356	512	714			
158					0	154	14,914	593,541	608,455	2.45	1,058	1,293	1,943	2,701			
159					190	21	4,853	124,921	120,771	3.74	748	808	1,214	1,510			
160					190	21	100	78,090	78,090	0.00	135	146	178	219			
161					659	67	746	30,727	203,017	2.53	883	1,104	1,453	1,783			
162				Ntungamo	Ntungamo	Ntungamo		17	12	29	15,979	15,979	0.00	103	116	153	203
163								17	12	29	7,864	188,268	186,132	4.01	161	181	239
164		17	12				29	2,864	83,263	87,827	2.70	421	473	625	820		
165	Rukungiri	Rukungiri	Rukungiri		94	30	114	10,932	124,107	134,459	7.70	398	463	674	949		
166					84	30	114	10,932	124,107	134,459	7.70	398	463	674	949		
167					23,856	9,978	32,642	1,245,284	15,550,428	17,515,710	5.32	73,337	84,204	117,733	163,859		
168	GRAND TOTAL																

ESTIMATED DEMAND BY NETWORK & DEVELOPMENT SECTION OF UPTC AND STUDY TEAM

4.3 National Non-Telephone Services Demand

4.3.1 Telegraph Service Demand

The telegraph service is usually utilized until the diffusion of the telephone service reaches a certain degree. Actually, in a number of countries over the world, the telegraph service has been absorbed by the introduction of the suitable telephone service.

At present in Uganda, the telegraph service is used as a substitute for the telephone service, especially in rural areas. Customers can use this service through 15 UPTC offices in Uganda. The number of domestic and international messages increased until 1992. However, it suddenly decreased in 1993. This is because the telegraph demand in the urban area has been transferred to other media, such as telephone and facsimile. The demand for telegram messages will rapidly decrease in the urban area, while in rural areas, it will gradually decrease in line with the expansion of the telephone service areas in the forecasting years up to 2009/2010.

4.3.2 Telex Service Demand

The historical growth of telex services is described in Chapter 3. However, the accurate data on the number of waiting applicants is not available. According to UPTC, the number of waiting applicants is very small, because many large companies, i.e., major users of this service, tend to use other media, e.g., facsimile, for business communications. For the above reason and the following the world trend, the demand of telex will be rapidly decreased in the near future. It seems that the capacity of new telex exchange replaced at the end of 1993, will be able to cover the telex demand during the forecasting years up to 2009/2010.

4.3.3 Data Communication Service Demand

There are a variety of networks over which data communications can be implemented:

- Leased circuits
- PSTN (Public Switched Telephone Network)
- CSPDN (Circuit Switched Public Data Network)
- PSPDN (Packet Switched Public Data Network)
- ISDN (Integrated Services Digital Network)

At present, data communications in Uganda are provided only by leased circuits. For data communications services, the demand for leased circuits and data communication services (including packet data and ISDN services) were estimated in this study.

(1) Leased Circuits

The past operating data on leased circuits in Uganda are not well pigeonholed and unavailable as the statistical data for demand forecast. Hence, for estimate of the future demand, the following regression model presents a correlation between main line and leased circuits densities in 64 countries:

$$\ln(\text{LCt}/\text{POPt} \times 100) = -6.087 + 1.313 \times (\text{MLt}/\text{POPt} \times 100)$$

(R squared = 0.80)

where,

Ln : natural logarithmic operator
 LCt : the number of leased circuits in period t
 POPt : population in period t
 MLt : the number of main lines in period t

The result of the demand forecast for leased circuits service up to 2009/2010 is shown in Table 4-3-1.

Table 4-3-1 Leased Circuits Demand

Year	1992/1993	1999/2000	2004/2005	2009/2010
No. of Leased CCT.	28	99	190	326

The data used for the regression analysis of the leased circuits demand estimation is shown in Table 4-3-2.

Table 4-3-2 Leased Circuits Service of Various Countries

No.	Countries	Population	TELEPHONE LINES	TELEPHONE LINES /100 POP.	LN (TELEPHONE LINES /100 POP.)	LEASED CIRCUITS	LEASED CIRCUITS /100 POP.	LN (LEASED CIRCUITS /100 POP.)
1	Austria	7,857,000	3,944,179	42.56	3.75098655429	23,188	0.29513	-1.22035504
2	Belgium	10,021,000	4,264,342	42.55	3.75077518494	118,365	1.18117	0.166505087
3	Denmark	5,167,000	3,002,000	58.10	4.06215866989	165,545	3.20389	1.164365719
4	France	57,289,000	30,100,000	52.54	3.96158672453	55,000	0.09600	-2.34336054
5	Germany	80,293,000	35,400,000	44.09	3.78619956208	144,000	0.17934	-1.71845424
6	Ireland	3,519,000	1,175,000	33.39	3.50826147524	11,200	0.31827	-1.14484817
7	Italy	57,103,000	23,071,000	40.40	3.69888994889	300,000	0.52537	-0.64365927
8	Luxembourg	387,000	196,000	50.65	3.92486015219	12,700	3.28165	1.188347486
9	Norway	4,283,000	2,214,065	51.69	3.94534667984	43,023	1.00451	0.004496065
10	Hungary	10,303,000	1,291,133	12.53	2.5282551985	2,127	0.02064	-3.88030767
11	Poland	38,429,000	393,800	1.02	0.02444569031	1,173	0.00305	-5.79183291
12	Romania	23,332,000	2,308,747	9.90	2.29204933022	10,576	0.04533	-3.09382362
13	Egypt	55,979,000	2,015,000	3.60	1.28081276098	753	0.00135	-6.61125176
14	Israel	5,239,000	1,804,000	34.43	3.5390459672	12,480	0.23821	-1.43458837
15	Kuwait	1,190,000	597,648	50.22	3.91646355176	1,600	0.13445	-2.00653477
16	Oman	1,640,000	184,189	11.23	2.41868108951	1,125	0.06860	-2.6794983
17	Qatar	520,000	105,010	20.19	3.00539695813	250	0.04808	-3.03495299
18	Saudi	15,267,000	1,665,987	10.91	2.38989429031	11,135	0.07294	-2.61818543
19	Arab King.	1,969,000	491,549	24.71	3.20734453666	631	0.03172	-3.45066651
20	Brunel	268,000	48,107	17.95	2.88761090215	327	0.12201	-2.1036119
21	Fuji	748,000	49,610	6.63	1.89195963433	412	0.05508	-2.8996472
22	Fran. Poli	210,000	41,231	19.63	2.97725305588	436	0.20762	-1.57205038
23	Hongkong	5,799,000	2,613,565	45.07	3.80819988682	54,171	0.93414	-0.06812487
24	India	889,700,000	6,650,000	0.75	-0.2910972866	40,000	0.00450	-5.40458997
25	Indonesia	184,796,000	1,276,593	0.69	-0.3698875175	2,266	0.00123	-6.70382144
26	Japan	124,310,000	57,300,000	46.09	3.83069236391	997,000	0.80203	-0.22061277
27	Macau	367,000	120,777	32.91	3.49375420796	2,082	0.56730	-0.56686269
28	Malaysia	18,630,000	2,091,578	11.23	2.41831580639	21,385	0.11479	-2.16466854
29	Myanmar	43,466,000	74,779	0.17	-1.7600270194	77	0.00018	-8.63651397
30	Nauru	8,000	1,180	14.75	2.69124308279	4	0.05000	-2.99573227
31	Nepal	19,795,000	65,298	0.33	-1.1090530656	20	0.00010	-9.20003748
32	Papua Newg	3,834,000	33,875	0.88	-0.1238164584	726	0.01894	-3.966699
33	Singapore	2,792,000	1,101,079	39.44	3.67470260921	9,649	0.34559	-1.06248899
34	Solomon	339,000	4,850	1.43	0.35814878356	6	0.00177	-6.33682573
35	South Korea	43,863,000	15,593,454	35.71	3.57552033525	316,786	0.72553	-0.32085969
36	Sri Lanka	17,464,000	125,834	0.72	-0.3277631342	43	0.00025	-8.30928188
37	Taiwan	20,727,000	10,058,636	48.53	3.88216455681	37,366	0.18028	-1.71326109
38	Thailand	56,801,000	1,790,000	3.15	1.14783187463	17,732	0.03122	-3.46676811
39	Tuvalu	9,500	120	1.26	0.23361485118	1	0.01053	-4.55387689
40	Aruba	66,000	28,000	42.42	3.74771995414	21	0.03182	-3.4477174
41	Bahamas	264,000	73,710	27.92	3.32935955804	300	0.11364	-2.17475172
42	Barbados	259,000	80,095	30.92	3.43155555444	1,033	0.39884	-0.91919069
43	Belize	196,000	21,276	10.86	2.38463520364	37	0.01888	-3.96978184
44	Bolivia	7,739,000	185,138	2.39	0.87224391966	211	0.00273	-5.90475472
45	Brazil	151,381,000	10,780,512	7.12	1.96311040795	6,793	0.00449	-5.40649226
46	Cayman Is.	28,080	14,934	53.18	3.97375309944	51	0.18162	-1.70581704
47	Colombia	33,392,000	2,828,571	8.47	2.13662547278	23,153	0.06934	-2.66877708
48	Costarica	3,161,000	366,580	11.60	2.45074325232	9,756	0.30864	-1.17559105
49	Dominica	7,471,000	629,610	8.43	2.13148662809	2,936	0.03930	-3.23656584
50	Mexico	84,439,000	6,751,000	8.00	2.07883144787	8,792	0.01041	-4.56477226
51	Venezuela	20,184,000	2,304,161	11.42	2.43499659351	16,201	0.08027	-2.52240234
52	Algeria	26,401,000	883,100	3.34	1.20745146326	512	0.00194	-6.24541764
53	Burundi	5,657,000	10,263	0.18	-1.7069336147	3	0.00005	-9.8446218
54	Djibouti	557,000	6,635	1.19	0.17496361384	3	0.00054	-7.52653804
55	Ethiopia	53,845,000	127,041	0.24	-1.4441847728	49	0.00009	-9.30462962
56	Kenya	26,985,000	200,000	0.74	-0.2995488825	1,805	0.00669	-5.00730566
57	Malawi	9,484,000	30,529	0.32	-1.1335142097	61	0.00064	-7.34907268
58	Morocco	26,239,000	653,937	2.49	0.91317906995	961	0.00366	-5.60961282
59	Senegal	7,691,000	48,464	0.63	-0.4618146528	90	0.00117	-6.75058152
60	Swaziland	826,000	15,418	1.87	0.6241110705	224	0.02712	-3.60753381
61	Tanzania	25,809,000	73,011	0.28	-1.2626982466	728	0.00282	-5.87076259
62	Tunisia	8,413,000	337,062	4.01	1.38790366813	739	0.00878	-4.73482058
63	Uganda	17,194,000	25,954	0.15	-1.8908198384	415	0.00241	-6.02662234
64	Zimbabwe	9,871,000	127,072	1.29	0.25256759652	595	0.00603	-5.11138013

SOURCE :

WORLD TELECOM DATABOOK, 1993/1994 (TELECOM INFORMATION LIMITED)

LN : NATURAL LOGARITHMIC OPERATION

(2) Data Communication Circuits (Data Terminals)

Usually, data communication services tend to be utilized by large companies and parastatals (Banks, Airline Companies, Foreign Companies etc.) in their initial installation stage. In consideration of this trend in a number of countries, the study team conducted the field survey with questionnaires and interviews in the following business categories.

Table 4-3-3 Category of Institutions / Organizations

Category	No. of Samples
A Bank and Financial Institutions	5 Samples
B Public Service	4 Samples
C Industries	1 Samples
D Transports	3 Samples
E Hotels	0 Samples
F Embassies	5 Samples
G N.G.O.s	1 Samples
Total	19 Samples

From the collected nineteen (19) questionnaires for new services in Uganda, it has been known that every entity has stand-alone personal computers, and several entities have some work stations connected to a host computer. Especially, all banks have evident needs of data communication services.

From the results of the field survey, the study team forecasted the number of the data terminals to be connected with the public data circuits in the future. Preconditions for the forecast were as described below:

- a) One data terminal is necessary for each 10 work stations connected to a host computer in principle (e.g., in case of 11 stations, 2 data terminals).
- b) One data terminal is necessary for each 20 stand-alone personal computers in principle (e.g., in case of 21 computers, 2 data terminals).
- c) The sum of the above a) and b) is adjusted, based on the number of DEL in each entity.
- d) For each hotel, an average number of 3 data terminals is assumed.
- e) For each airline office, it is assumed that every work station requires one data terminal. As for stand-alone personal computers, b) above is applied.

It can be said that the estimated number of data terminals shows the necessary number of circuits for data communication.

The results of the field survey for new communications and an average of estimated data terminal demand per user in each category is shown in Table 4-3-4.

Table 4-3-4 Results of Field Survey for New Services

No.	Name of Companies / Parastatals	Business Categories	No. of Staffs	No. of Branches	DEL's	Exts.	PABX	Telex	Fax	Host Computer	Work Station	Personal Computer	Plan for Data Comm.	Interest for		Data Terminal Average
														Paging	Mobile	
1	Standard Chartered Bank	A	120	1	9	40	1	2	3	2	19	* 20	W/1 5 Years			4
2	Uganda Commercial Bank	A	400	70	46	500	1	4	4	2	140	35	W/1 5 Years	X	X	16
3	Stanbic Bank	A	150	1	30	40	1	3	1	1	15	26	W/1 5 Years	X	X	4
4	East African Dev. Bank	A	74	1	17	70	1	1	1	1	9	* 15	W/1 1 Year	X		3
5	Barclays Bank of Uganda	A	317	5	64	110	8	4	2	2	* 20	* 20	W/1 5 Years	X		8
6	National Water and Sewerage Corp.	B	1300	9	15	20	1	0	0	0	0	5	W/1 5 Years			1
7	Uganda Electricity Board	B	3387	33	64	136	25	5	4	2	65	50	W/1 1 Year	X (80)	X	10
8	Uganda Hotels Limited	B	700	15	16	NA	8	0	1	0	0	2	W/1 5 Years			1
9	B.A.T. Uganda	B	733	8	19	49	3	3	3	0	0	27	W/1 1 Year	X	X	2
10	Esso Standard	C	43	2	5	60	1	1	2	1	0	9	W/1 5 Years			1
11	British Airways	D	12	2	11	8	0	0	1	1	5	* 11	W/1 5 Years			7
12	Ethiopian Airlines	D	NA	1	9	6	3	3	0	0	0	4	No Plan			1
13	Uganda Airlines	D	500	3	25	97	16	4	2	* 1	* 5	23	W/1 1 Year	X	X	7
14	Embassy of Italy	F	20	0	6	0	1	1	1	0	0	9	W/1 5 Years	X	X	1
15	High Commission of INDIA	F	14	0	14	2	0	1	1	0	0	1	W/1 5 Years	X		1
16	Embassy of Germany	F	NA	NA	5	22	1	1	1	0	0	3	No Plan	X		1
17	Embassy of American	F	NA	NA	12	21	1	0	1	NA	NA	NA	W/1 1 Year			1
18	Embassy of Russian	F	25	1	4	0	0	2	0	NA	NA	NA	No Plan			1
19	UNICEF	G	180	2	12	100	2	1	2	2	43	0	Within 5	X	X	3
TOTAL					383	1273	74	36	30	14	296	196				52

According to the list of parastatal bodies and large companies and embassies, there are 135 large users who are served by a considerable number of telephone lines of UPTC. The study team categorized these entities in user categories and calculated the number of necessary data terminals at present as shown in Table 4-3-5.

Table 4-3-5 Estimated Number of Data Terminal

Category	Number of entities	Average of Terminal	Number of Data Terminals
A : Bank and financial	15	7/users	105
B : Public Services	42	3.5/users	147
C : Industries	27	2/users	54
D : Transports	6	5/users	30
E : Hotel	5	3/users	15
F : Embassies	26	1/users	24
G : N.G.O.s	14	3/users	42
Total at 1992/1993	135		147

The above table shows that the demand for data communications circuits (data terminals) is roughly 147 in Uganda at present. The average number of data terminals per entity is six (6).

For the demand forecast of data communication circuits in the future, the following regression model was applied to estimate the number of data users:

$$\ln(\text{DUt}/\text{POPt} \times 1000) = -4.2347 + 1.2748 \times (\text{MLt}/\text{POPt} \times 100) + 115 \times \text{ID}$$

(R squared = 0.82)

where,

- Ln : natural logarithmic operator
- DUt : the number of data users in period t
- POPt : population in period t
- MLt : the number of main lines in period t
- ID : 1 for Uganda
0 for other countries

The data used for the regression analysis of data users estimation are shown in Table 4-3-6.

Table 4-3-6 Data Communication Users of Various Countries

No.	Countries	Population	TELEPHONE LINES	TELEPHONE LINES /100 POP.	LN (TELEPHONE LINES /100 POP.)	DATA USERS	DATA USERS /1000 POP.	LN (DATA USERS /1000 POP.)
1	Belgium	10,021,000	4,264,342	42.55	3.75077518494	15,396	1.535	0.428775114
2	Denmark	5,167,000	3,002,000	58.10	4.06215666989	22,435	4.342	1.468329901
3	Germany	80,293,000	35,400,000	44.09	3.78619956208	106,700	1.329	0.2843387143
4	Greece	10,288,000	4,723,114	45.91	3.82666034632	7,395	0.719	-0.330174071
5	Italy	57,103,000	23,071,000	40.40	3.69888994889	325,000	5.691	1.7389685276
6	Norway	4,283,000	2,214,065	51.69	3.94534667984	10,969	2.561	0.9404194138
7	Hungary	10,303,000	1,291,133	12.53	2.5282551985	3,610	0.350	-1.048727343
8	Romania	23,332,000	2,308,747	9.90	2.29204933022	2,090	0.090	-2.412661743
9	Egypt	55,979,000	2,015,000	3.60	1.28081276098	700	0.013	-4.381651564
10	Saudi	15,267,000	1,665,987	10.91	2.38989429031	9,809	0.642	-0.442393305
11	Australia	17,562,000	8,540,000	48.63	3.88419371685	94,341	5.372	1.6811784008
12	Hongkong	5,799,000	2,613,565	45.07	3.80819988682	45,756	7.890	2.0656374418
13	Japan	124,310,000	57,300,000	46.09	3.83069236391	383,000	3.081	1.1252565434
14	Malaysia *	18,630,000	2,091,578	11.23	2.41831580639	1,918	0.103	-2.273490208
15	Philippines	63,609,000	853,887	1.34	0.29445880377	347	0.005	-5.211185469
16	Sri Lanka	17,464,000	125,834	0.72	-0.3277631342	75	0.004	-5.450408785
17	Thailand	56,801,000	1,790,000	3.15	1.14783187463	1,841	0.032	-3.429245029
18	Brazil	151,381,000	10,780,512	7.12	1.96311040795	42,681	0.282	-1.266045981
19	Colombia	33,392,000	2,828,571	8.47	2.13662547278	2,320	0.069	-2.666749165
20	Costarica	3,161,000	366,580	11.60	2.45074325232	819	0.259	-1.350559628
21	Dominica	7,471,000	629,610	8.43	2.13148662809	4,334	0.580	-0.544537956
22	Mexico	84,439,000	6,751,000	8.00	2.07893144787	3,800	0.045	-3.101028313
23	Peru *	22,454,000	594,213	2.65	0.97318397591	442	0.020	-3.927914169
24	Venezuela	20,184,000	2,304,161	11.42	2.43499659351	5,598	0.277	-1.28248082
25	Ethiopia	53,845,000	127,041	0.24	-1.4441847728	79	0.001	-6.524416975
26	Kenya	26,985,000	200,000	0.74	-0.2985488825	481	0.018	-4.027169165
27	Malawi	9,484,000	30,529	0.32	-1.1335142097	128	0.013	-4.305331183
28	Morocco	26,239,000	653,937	2.49	0.91317906995	270	0.010	-4.576580174
29	Senegal	7,691,000	48,464	0.63	-0.4618146528	235	0.031	-3.488220579
30	S. Africa	32,063,000	3,524,000	10.99	2.39706417671	42,300	1.319	0.2770843687
31	Tunisia	8,413,000	337,062	4.01	1.38790366813	527	0.063	-2.770332859
32	Uganda	17,194,000	25,954	0.15	-1.8908198384	74	0.004	-5.448250672
33	Zimbabwe	9,871,000	127,072	1.29	0.25256759652	932	0.094	-2.36002363

SOURCE :

WORLD TELECOM DATABASE 1993/1994 (TELECOM INFORMATION LIMITED)

LN : NATURAL LOGARITHMIC OPERATOR

The result of demand forecast up to 2009/2010 is shown in Table 4-3-7.

Table 4-3-7 The Number of Forecasted Data Users

Year	1992/1993	1999/2000	2004/2005	2009/2010
No. of Data Users	135	182	241	324

Table 4-3-8 shows the data communication circuits demand up to 2009/2010 in both modest and optimistic cases.

Table 4-3-8 The Estimated Data Circuits

Year	1992/1993	1999/2000	2004/2005	2009/2010
Modest case				
Data communication cct.	405	546	723	972
Data terminal / entity	3	3	3	3
Optimistic case				
Data communication cct.	405	910	1,446	2,268
Data terminal / entity	3	5	6	7

4.3.4 Mobile Communication Service Demand

(1) Mobile Telephone Service (Car-Phone, Handy-Phone)

Mobile telephone service demand is estimated by the regression model drawn up, based on the number of main telephone lines and mobile telephone line densities in 62 countries. The regression model obtained is as follows:

$$\ln(\text{MTt}/\text{POPt} \times 1000) = -1.6446 + 1.1792 \times (\text{MLt}/\text{POPt} \times 100)$$

(R squared = 0.81)

where,

Ln	:	natural logarithmic operator
MTt	:	the number of mobile telephones in period t
POPt	:	population in period t
MLt	:	the number of main lines in period t

The data used for the regression analysis for the mobile telephone demand estimate are shown in Table 4-3-9.

Table 4-3-9 Mobile telephone Service of Various Countries

No.	Country	Population	TELEPHONE LINES	TELEPHONE LINES /100POP.	LN (TELEPHONE LINES/ 100 POP.)	MOBILE TELEPHONE	MOBILE TELEPHONE /1000 POP.	LN (MOBILE TELEPHONE /1000 POP.)
1	Austria	7,857,000	3,344,179	42.56	3.750986554292	197,014	25.07	3.2218669938
2	Belgium	10,021,000	4,264,342	42.55	3.750775184938	62,995	6.29	1.838372467
3	Cyprus	580,000	290,852	50.15	3.914956629178	11,920	20.55	3.022944837
4	Denmark	5,167,000	3,002,000	58.10	4.062156669894	241,758	46.79	3.845644977
5	Finland	5,033,000	2,742,046	54.48	3.997858315269	411,957	81.85	4.404902747
6	France	57,289,000	30,100,000	52.54	3.961586724528	475,000	8.29	2.115206171
7	Germany	80,293,000	35,400,000	44.09	3.786199562076	1,246,512	15.52	2.742422086
8	Iceland	263,000	135,558	51.94	3.950049371681	16,454	63.04	4.14380348
9	Ireland	3,519,000	1,175,000	33.39	3.508261475245	47,471	13.49	2.60194214
10	Italy	57,103,000	23,071,000	40.40	3.698889948885	408,500	7.15	1.96763526
11	Luxembourg	387,000	196,000	50.65	3.924860152189	873	2.26	0.813510863
12	Norway	4,283,000	2,214,065	51.69	3.945346679837	320,702	74.88	4.315858644
13	Spain	39,085,000	13,792,200	35.29	3.563534639292	2,222,400	56.86	4.04060421
14	U. K	57,561,000	26,084,000	45.32	3.813647030475	1,268,000	22.03	3.09235088
15	Hungary	10,303,000	1,291,133	12.53	2.528255198497	26,000	2.52	0.925661423
16	Poland	38,429,000	393,800	1.02	0.0244569031	6,000	0.16	-1.85705291
17	Bahrain	531,000	113,100	21.30	3.058680547868	12,000	22.60	3.117899908
18	Israel	5,239,000	1,804,000	34.43	3.539045967202	37,000	7.06	1.954787272
19	Jordan	3,636,000	272,273	7.49	2.013335970111	1,451	0.40	-0.9186312
20	Kuwait	1,190,000	597,648	50.22	3.916463551761	55,000	46.22	3.83379878
21	Oman	1,640,000	184,189	11.23	2.41868106951	4,706	2.87	1.054142048
22	Qatar	520,000	105,010	20.19	3.005396958131	4,204	8.08	2.08996292
23	Saudi	15,267,000	1,665,987	10.91	2.389894290306	15,828	1.04	0.036086887
24	Turkey	58,584,000	9,471,881	16.17	2.783036078947	61,395	1.05	0.046866777
25	Arub King.	1,989,000	491,549	24.71	3.207344536564	48,919	24.59	3.202533869
26	Australia	17,562,000	8,540,000	48.63	3.884193716851	67,300	3.83	1.34342276
27	Brunei	268,000	48,107	17.95	2.887610902146	4,103	15.31	2.728486712
28	China	1,165,888,000	14,990,000	1.29	0.251315190694	350,000	0.30	-1.20330515
29	Fuji	748,000	49,610	6.63	1.891959634327	1,000	1.34	0.290352301
30	Hongkong	5,799,000	2,613,565	45.07	3.808199886818	255,000	43.97	3.783578056
31	Indonesia	184,796,000	1,276,593	0.69	-0.36988751745	43,000	0.23	-1.4580524
32	Japan	124,310,000	57,300,000	46.09	3.830692363905	1,766,600	14.21	2.654033629
33	Laos	4,409,000	7,559	0.17	-1.76349409306	100	0.02	-3.786233
34	Macau	367,000	120,777	32.91	3.493754207955	13,000	35.42	3.567342788
35	Malaysia	18,630,000	2,091,578	11.23	2.418315806388	83,118	4.46	1.4954881
36	Myanmar	43,466,000	74,779	0.17	-1.76002701938	1,000	0.02	-3.77197902
37	Nwe Z	3,481,000	1,534,000	44.07	3.785729280104	100,200	28.78	3.35984858
38	Pakistan	130,129,000	1,116,113	0.86	-0.15350396683	20,000	0.15	-1.87279399
39	Papua Newg	3,834,000	33,875	0.88	-0.12381645842	1,018	0.27	-1.32606873
40	Phillipines	63,609,000	853,887	1.34	0.29445880377	73,000	1.15	0.137704471
41	Singapore	2,792,000	1,101,079	39.44	3.674702609206	135,000	48.35	3.878516594
42	South Korea	43,663,000	15,593,454	35.71	3.575520335254	346,000	7.92	2.069937714
43	Sri Lanka	17,464,000	125,834	0.72	-0.32776313422	6,000	0.34	-1.06838215
44	Taiwan	20,727,000	10,058,636	48.53	3.882164556811	450,000	21.71	3.077810385
45	Argentina	33,070,000	3,698,000	11.18	2.414335791959	70,000	2.12	0.749868715
46	Aruba	66,000	28,000	42.42	3.747719954137	1,000	15.15	2.718100537
47	Bahamas	264,000	73,710	27.92	3.329359558043	1,810	6.86	1.925133021
48	Barbados	259,000	80,095	30.92	3.43155554442	922	3.56	1.269717162
49	Bermuda	59,588	38,466	64.55	4.167490708704	2,300	38.60	3.65321019
50	Brazil	151,381,000	10,780,512	7.12	1.963110407951	67,500	0.45	-0.80767224
51	Canada	277,397,000	16,300,000	5.88	1.771101920581	1,165,500	4.20	1.435672085
52	Cayman Is.	28,080	14,934	53.18	3.973753099444	756	26.92	3.292983797
53	Chile	13,599,000	1,359,000	9.99	2.30192306053	67,000	4.93	1.594696359
54	Costarica	3,161,000	366,580	11.60	2.450743252316	3,400	1.08	0.072886998
55	Dominica	7,471,000	629,610	8.43	2.13148662809	7,190	0.96	-0.03833769
56	Mexico	84,439,000	6,751,000	8.00	2.078831447866	370,000	4.38	1.477473625
57	Peru	22,454,000	594,213	2.65	0.973183975914	19,500	0.87	-0.14105431
58	Venezuela	20,184,000	2,304,161	11.42	2.434996593514	130,000	6.44	1.862644239
59	Morocco	26,239,000	653,937	2.49	0.913179069954	5,000	0.19	-1.65780894
60	Nigeria	89,666,000	257,691	0.29	-1.24691555624	6,000	0.07	-2.70433219
61	S. Africa	32,063,000	3,524,000	10.99	2.397064176711	13,500	0.42	-0.86501303
62	Tunisia	8,413,000	337,062	4.01	1.387903668129	3,000	0.36	-1.03116584

SOURCE :

WORLD TELECOM DATABOOK 1993/1994 (TELECOM INFORMATION SERVICES LIMITED)

LN : NATURAL LOGARITHMIC OPERATOR

The result of the demand forecast for mobile telephone service up to 2009/2010 is shown in Table 4-3-10.

Table 4-3-10 Mobile Telephone Demand

Year	1992/1993	1999/2000	2004/2005	2009/2010
Mobile Tel. Lines	318	999	1,810	2,958

(2) Radio-Paging Service Demand

The radio-paging service is now becoming popular in many countries. The demand for radio-paging service is strongly linked to the diffusion of PCOs (Public Call Offices). That is, the radio-paging demand growth will be pessimistic until the PCOs diffusion reaches such a level as to permit the called person to call back to the caller as an response to calling signals. The radio-paging service will be provided in major cities for business users.

According to collected nineteen (19) questionnaires for new services in Uganda, ten (10) companies have interest in use of the radio-paging services in 1993. Especially, Uganda Electricity Board, which has 3,367 employees in headquarters and 33 branches, want to use eighty (80) paging-terminals at present. Another nine (9) companies or parastatals replied to our questionnaires that their executive persons want to use the radio-paging service. The average number of radio-paging terminals to be used in these entities is three (3).

Total demand was 107 radio-paging terminals in the above mentioned 19 entities. The average number of necessary radio-paging terminals per entity was about six (6) terminals in case of large users served by the telephone service. It can be said that the demand for radio-paging terminals is roughly 756 radio-paging terminals in Uganda at present.

For the demand forecast for radio-paging in the future, the following regression model is applied:

$$\ln(\text{PGSt}/\text{POPt} \times 1000) = -2.5506 + 1.2661 \times (\text{MLt}/\text{POPt} \times 100) + 648 \times \text{ID}$$

(R squared = 0.86)

where,

- Ln : natural logarithmic operator
 PGT_t : the number of radio-paging subscribers in period t
 POP_t : population in period t
 ML_t : the number of main lines in period t
 ID : 1 for Uganda
 0 for other countries

The data used for the regression analysis of the radio-paging demand estimation are shown in Table 4-3-11.

The result of the demand forecast for radio-paging service up to 2010 is shown in Table 4-3-12.

Table 4-3-12 Radio-Paging Demand

Year	1992/1993	1999/2000	2004/2005	2009/2010
No. of Paging Sub.	756	1,012	1,330	1,797

Table 4-3-11 Paging Service of Various Countries

No.	Country	Population	TELEPHONE LINES	TELEPHONE LINES /100 POP.	LN (TELEPHONE LINES /100 POP.)	PAGING TERMINAL	PAGING TERMINAL /1000 POP.	LN (PAGING TERMINAL /1000 POP.)
1	Austria	7,857,000	3,344,179	42.56	3.75096655429	89,328	11.97	2.43091013
2	Belgium	10,021,000	4,264,342	42.55	3.75077518494	178,472	17.81	2.87974884
3	Cyprus	580,000	290,852	50.15	3.91495662918	3,980	6.86	1.92600899
4	Denmark	5,167,000	3,002,000	58.10	4.06215666989	55,000	10.64	2.36504094
5	Finland	5,033,000	2,742,046	54.48	3.99785931527	43,644	8.67	2.16004959
6	France	57,289,000	30,100,000	52.54	3.96158672453	294,000	5.13	1.63547113
7	Germany	80,293,000	35,400,000	44.09	3.78619956208	234,600	2.92	1.07219949
8	Iceland	261,000	135,558	51.94	3.95004937168	4,020	15.40	2.73451677
9	Ireland	3,519,000	1,175,000	33.39	3.50826147524	10,908	3.10	1.13131961
10	Italy	57,103,000	23,071,000	40.40	3.6988894889	184,800	3.23	1.17170821
11	Luxembourg	387,000	196,000	50.65	3.92486015219	5,793	14.97	2.70598088
12	Norway	4,283,000	2,214,065	51.69	3.94534667984	109,428	25.55	3.2406131
13	Spain	39,085,000	13,792,200	35.29	3.56353453929	88,500	2.26	0.81726379
14	U. K.	57,561,000	26,084,000	45.32	3.81364703047	720,000	12.51	2.52640596
15	Poland	38,429,000	393,800	1.02	0.024444569031	3,500	0.09	-2.3960494
16	Egypt	55,979,000	2,015,000	3.60	1.28081276098	4,050	0.07	-2.6262597
17	Israel	5,239,000	1,804,000	34.43	3.5390459672	53,000	10.12	2.31416127
18	Oman	1,640,000	184,189	11.23	2.41868106951	11,333	6.91	1.93302258
19	Saudi	15,267,000	1,665,987	10.91	2.38989429031	66,763	4.37	1.4754554
20	Turkey	58,584,000	9,471,881	16.17	2.78303607895	73,868	1.26	0.23181809
21	Japan	124,310,000	57,300,000	46.09	3.83069236391	4,222,000	33.96	3.52528578
22	Laos	4,409,000	7,559	0.17	-1.7634940931	90	0.02	-3.8915935
23	Malaysia	18,630,000	2,091,578	11.23	2.41831580639	10,000	0.54	-0.6221881
24	Nwe Z	9,481,000	1,534,000	44.07	3.7657292801	38,000	10.92	2.39026655
25	Pakistan	130,129,000	1,116,113	0.86	-0.1535039668	8,500	0.07	-2.7284601
26	South Korea	43,663,000	15,593,454	35.71	3.57552033525	850,516	19.48	2.96934216
27	Sri Lanka	17,464,000	125,834	0.72	-0.3277631342	1,962	0.11	-2.1861773
28	Aruba	66,000	28,000	42.42	3.74771995414	900	13.64	2.61274002
29	Bahamas	264,000	73,710	27.92	3.32935955804	2,236	8.47	2.13649473
30	Bermuda	59,588	38,466	64.55	4.1674907087	2,000	33.56	3.51344825
31	Bolivia	7,739,000	185,138	2.39	0.87224391966	3,200	0.41	-0.8831217
32	Dominica	7,471,000	629,610	8.43	2.13148662809	5,819	0.78	-0.2499004
33	Swaziland	826,000	15,418	1.87	0.6241110705	58	0.07	-2.6561518
34	Zimbabwe	9,871,000	127,072	1.29	0.25256759652	403	0.04	-3.1984199

SOURCE :

WORLD TELECOM DATABASE 1993/1994 (TELECOM INFORMATION LIMITED)

LN : NATURAL LOGARITHMIC OPERATOR

CHAPTER 5

DEVELOPMENT STRATEGIES

CHAPTER 5 DEVELOPMENT STRATEGIES

5.1 Review of Previous Master Plan by ITU

To recover and rehabilitate the telecommunication facilities damaged by civil wars in 1979, UPTC prepared the master plan titled "Telecommunication Development Plan (1985 -2000)" with the assistance of ITU in 1985.

This master plan covered the period between year 1985 and year 2000, and presented a project plan with future telephone demand forecast. In this plan, a high growth rate was assumed for the first years of development to compensate for the deterioration of the network during the last ten years and the annual growth rate of 10% was assumed up to year 2000 for all the area switching centers, except for Kampala area switching center. In Kampala, significant investments have already been made and a lower rate of 8% was used.

Table 5-1-1 Forecast of Telephone Demand

Year	1985	1990	1995	2000
Telephone Sets	29,222	69,060	111,223	177,956
Telephone Sets/ 100 inhabitants	0.20	0.40	0.56	0.78

Then, another civil war occurred in year 1985 and the nation was destroyed again. The economic growth was stopped and the facilities were damaged. In consequence, the demand forecast by the master plan study became quite unrealistic.

Main objectives of the network structure were

- a national automatic network for direct dialling, including both trunk and local networks, and
- evolution of Integrate Digital Network.

As the strategy towards this end, the rehabilitation of the existing network and the introduction of digital transmission and switching systems starting with the top of the network hierarchy (area switching centers) were recommended.

5.2 Problems in Telecommunications

5.2.1 Planning and Construction

(1) Low Telephone Density

In 1993, the telephone main line density is only 0.2 per 100 inhabitants, lower than the average (0.5) of Sub-Saharan countries. Such low density is due to serious damage to telecommunications facilities caused by the civil wars and the delay of rehabilitation work. With such poor services, it is difficult to maintain normal economic activities and promote the national development.

(2) Insufficient Supply to Meet Demand

The waiting list for telephone connection reaches about 9,000 in 1993, while the number of existing subscribers is about 24,000 in total. Based on the forecast in this study, the total telephone demand is estimated to be about 73,000 subscribers in 1993. The current supply is not sufficient to meet such demand.

(3) Unbalanced Facility Provision

Capacities of telecommunication's facilities are not well balanced in each exchange area. For example, in Kampala, the large capacity (43,000 LU) of switching system had not been fully utilized (connected lines: 15,000) in the past 5 years due to an old and small capacity local cable network though it has been rehabilitated and expanded now. On the other hand, in Entebbe, the existing switching system (1,200 LU) is too small in capacity and cannot be expanded even though the local cable network has been expanded up to 4,800 pairs.

5.2.2 Operation and Maintenance

(1) Poor Service Grade

The existing telecommunication facilities were installed 10 to 20 years ago, and are old-fashioned and aged. It is difficult to maintain satisfactory service grade with them. For example, the call completion rate is 30-40% which is by far the lower than the target value (60%). This situation invites the loss of revenue, worsening the financial conditions of UPTC.

(2) Poor Maintenance

About 30% of the existing subscriber lines are damaged and not repaired yet. In daily maintenance, only 25% of troubles can be remedied within 24 hours while its target is 60%. These problems are mainly caused by the shortage of materials and transportation means for maintenance crews.

5.2.3 Management and Organization

(1) Critical Financial Status

On the financial status of UPTC, the foreign exchange losses are a most disturbing factor to the profit and loss account. Due to this, it is difficult for UPTC management to keep reasonable financial conditions.

In addition to that, key factors of financial status were also decreasing during the past 3 years as follows:

	<u>1990/91</u>	<u>1991/92</u>	<u>1992/93</u>
- Profit/Revenue (before forex loss)	58%	44%	19%
- Revenue/Net Assets	71%	57%	55%
- Profit/Net Assets	41%	25%	9%

The major reason of the above decrease is a large amount of bad debts due to uncollected bills. This problem is attributable to the ineffective billing system and insufficient follow-up actions for cash collection.

(2) Slow Decision Making (Red Tape)

Due to the complicated functional arrangement, any decision has to be made through many departments/divisions. For example, the payment for local purchase of maintenance materials requires approval by general managers of three departments, i.e., TO&M, CS and F&A.

(3) Shortage of Skilled Personnel

At present, the number of higher educated personnel is not so large. The total number of staff qualified as diploma or higher grade is 251 in UPTC. This accounts for only 10 % of the whole staff. It is difficult for the manager to assign proper persons for complicated jobs.

On the other hand, the vacancy of staff reaches 762. It constitutes about 20% of the authorized establishment. Chronic delay is observed in a lot of routine works in each department.

(4) Insufficient Provision at Nakawa Training School

The program, facilities and instructors are not balanced at the training school of UPTC. The training materials and furniture are not sufficiently provided even though many large buildings have been constructed by the World Bank project. The number of instructors is also short. Therefore, the training program may have to be scaled down.

5.3 National Development Policy

5.3.1 Long Term Objectives

According to the latest "Rehabilitation and Development Plan" by the Government of Uganda, the long term objective for the national development is to achieve an "independent, integrated and self sustaining economy".

Movement towards this objective implies increased emphasis on:

- promotion of inter-sectoral linkages, especially for agro-processing, and the use of local mineral resources in manufacturing;
- efficient import substitution;
- efficient and sustained investment in export oriented industries, and expansion of external markets;
- development of a viable and resilient banking sector as a source of medium term investment funds for industrial development, as well as the development of active capital markets;
- in addition to developing indigenous technology, a program to induce inflows of research and technology;
- rehabilitation, expansion and maintenance of economic infrastructure.

5.3.2 Communication Sector Policy

Effective communications infrastructure is a crucial element of Government's medium term strategy. Objectives in this sub-sector include:

- restoration and development of post and telecommunications services in both urban and rural areas;
- promotion of international communications links with neighboring countries.

5.4 Basic Concept on Master Plan

5.4.1 World Trend in Telecommunications

(1) Growth of Telecommunication Needs

Formally, telecommunications was for a limited number of special persons who could pay high cost for these services. Nowadays, however, telecommunications is for everybody as an infrastructure of socio-economic activities, like transportation, electricity, water supply and housings. The telecommunications is one of essential needs for the human life. Moreover, telecommunications can support the development of other sectors in national economy. In most countries, the development of telecommunications is one of the priority programs. Considering such situation, the average investment share of telecommunications increased from 0.3 % to 0.5 % of the national GDP during the past 5 years.

(2) Integration of Services

In connection with the change of business and life styles, various kinds of telecommunications media were developed and became popular. Such development further results in demand for more advanced services, i.e., integrated services. To cope with such demand, "ISDN" (Integrated Services Digital Network) was developed. The ISDN can provides the multi-media telecommunications with simple subscriber lines. This ISDN is now being upgraded from the "narrow band" type to the "wide band" type.

(3) Privatization

In many countries, the public telecommunications services have been opened to the private investors aiming to provide more convenient services in the competitive conditions. This trend is predominant in the well-developed countries, followed by the middle-advanced and under-developing countries. The privatization, However, must be carefully studied considering the situation of common carriers and national economy.

5.4.2 Development Policies in Uganda

(1) Objectives of Development

Objectives of telecommunications development in Uganda to be achieved by the year 2010 are as follows:

- a) To provide the basic telecommunication services in the whole country for keeping urgent communication means in times of emergency, such as natural disasters, sudden illness, accidents, etc., and for improving and rationalizing government's administrative services aiming at upgrading of the welfare of the people of Uganda.
- b) To support the national development, focusing the attention on the Government policy of an "independent, integrated and self sustaining" economy.

(2) Development Phases

The planning period is to be divided into the following three development phases:

Phase-1 (1995/96-1999/2000) : Development of network

UPTC will develop the nationwide telecommunications network to provide the basic services for large and middle size towns. During this stage, the isolation problem will be solved on district basis. Advanced services will also be provided in the capital area.

Phase-2 (2000-2005) : Enhancement of services

UPTC will enhance the telecommunications services in their volume and quality. The automatic network must be expanded to cover 60% of county headquarters in rural areas. Advanced services will also be provided in major cities to support economic activities.

Phase-3 (2005-2010) : Taking-off and self-sustaining

UPTC will take-off achieving the goal of service level and management capability. The network expansion will be executed by the own budget and bank credits. The automatic telephone network must be expanded to cover all counties (163 locations) to provide the basic telecommunications services.

(3) Supply Policy

The following supply policies are proposed for the provision of telecommunications services:

- a) To reach the Sub-Saharan level in 2004/05.
- b) To fill 70% of demand in 2009/10.
- c) To invest 0.5% of GDP every year.

In items b) and c), average figures in similar countries are applied as guidelines for Uganda.

(4) Management Policy

The following management policies are proposed for UPTC:

- a) Improving customer satisfaction
- b) Effective and efficient operation
- c) Commercial basis management