

# SECTION 12 CONCLUSION AND RECOMMENDATION

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The development target of 5.0 MLU capacity increase during the REPELITA-VI period is reasonable one for the Indonesian Government to forge the telecommunications sector as a driving force of the Indonesian economy. The program established by the study team to achieve the target is feasible and implementable. There are, however, financial and technical conditions to be satisfied for the successful achievement of the program.

#### 1. Financial Conditions

Although the result of the financial evaluation indicates rather high profitability of the investment program (FIRR: 19.31 percent), development cost impact is expected to be very much burdensome for the executive entity. Especially in the early period after the completion of development, deficits of entity's accounts are imperative without special measurements.

Avoiding such deficits is indispensable for the entity to maintain credibility and financial health. They are important to procure necessary fund including private equity investment and future commercial loans. These measurements to avoid negative profitability of the executive entity in any accounting period other than streamlining efforts are considered as the special conditions for the successful achievement of the target. Followings are the conditions.

- (1) Tariff adjustment, which is raising 20 to 30 percent from current level, is to be applied in 1995.

  Periodical adjustment might be necessary afterwards.
- (2) Productivity improvement measures are to be applied to increase revenue. The measures are the followings.
  - a) Improvement of marketing survey accuracy and sales promotion; and
  - b) Improvement of SCR (Successful Call Ratio).

These measures aim to decrease idle capacity ratio, and to maintain or to increase per line unit pulse productivity.

- (3) Sharing ratio adjustment of international call by gradual rasing from current 35 percent of PT. TELKOM's portion to 60 percent level by the year 1996.
- (4) Special financial arrangements are to be taken.

Special considerations for the fund procurement

helping alleviation of development funding cost burden are essential for the successful target realization.

There shall be many combinations which satisfies development fund requirement and limited fund cost affording capability. Followings are example cases, which meet conditions, derived from sensitivity analyses.

Table 1-12-1 Financial Procurement Examples

Fund Category	Case A	Case B	Case C
Equity Investment	1.5	2.5	3.5
Moderate Cost Fund	3.0	3.0	2.0
Commercial Loan	1.0	0 0	*
Internal Cash	2.0	2.0	2.0
Total	7.5	7.5	7.5

Unit: billion U.S\$

Equity Investment represents no cost financing which includes equity investment to increase capital and no interest telephone subscriber's bond. Moderate Cost Fund means moderate interest loans or bonds which interest rate is ranging from 8 percent to 13 percent including intra-governmental loan, low interest subscriber's bond, and a government guaranteed bond. Commercial Loan means loans or bonds with 20 percent to 25 percent interest rate. Internal Cash is available fund generated by the executive agency itself. Followings are conditions assumed for each case.

- a) In the case A, interest rate of the Moderate Cost Fund is assumed 8 percent;
- b) In the case B, interest rate of the Moderate Cost Fund is assumed 13 percent; and
- c) In the case C, interest rate of the Moderate Cost Fund can be a few points higher than 13 percent. This means part of the Moderate Cost Fund can be Commercial Loan.

Since this example is just a reference for the preparation of financial portfolio, actual amounts should not be confined to the above mentioned figures.

(5) Measures to support rural area telecommunications network development and penetration/diffusion are to be taken.

<sup>\* :</sup> see explanation c) below.

- a) Supporting program to help cooperatives to subscribe and to utilize telephone facilities.
   (Detailed idea of this program is stated in the part of economic evaluation in the Section 11.)
- b) Establishment of rural area development fund to support rural area telecommunications network development. (In the case private equity investment is made through establishment of (a) new executive entity(ies).)

Source of the fund shall be a special tax collected from profitable domestic telecommunications companies.

The first measure helps the executive entity extending the telecommunication network toward the rural area to secure certain level of capacity utilization and revenue from subscribers in the rural area.

The second measure intends to support rural area telecommunications network development by supplying necessary fund with no or very low interest rate.

#### 2. Recommendations for Financial Conditions Fulfillment

Early establishment of the program to fulfill the above mentioned conditions is a very priority subject to be accomplished. It involves policy, legal and institutional, and managemental issues which are closely inter-relating each other. Also study on each issue requires detailed data, survey and analysis. There shall be many feasible combinations of options for the fulfillment.

One aspect of urgent actions required for the establishment of the program is immediate implementation of detailed studies for the productivity improvement, the tariff adjustment, the low cost fund raising methods, and the rural area telecommunications network development. These studies should aim to facilitate decision maker's judgement for the program establishment.

Another category of the urgent actions are necessary negotiations and coordinations for the tariff adjustment, the sharing ratio adjustment for international call, the fund procurement, and the rural area telecommunications network development assistance programs. Result of these actions shall be feedback for the above mentioned studies at the same time the study results shall be input for the second category actions.

Collaborative activities between studies and political/coordinating actions are indispensable.

#### 3. Recommendations for Technical Aspects

The proposed area project packages, which are composed of all the sub-systems such as switch, transmission, local cable and related supporting facilities, are to be executed for realization of network system resulting to provide telecommunications services immediately. Therefore, it is generally recommended to carry out the proposed project packages considering measures under mentioned.

For smooth implementation of the program, it is necessary to follow-up the implementation program proposed in this report according to the following procedures:

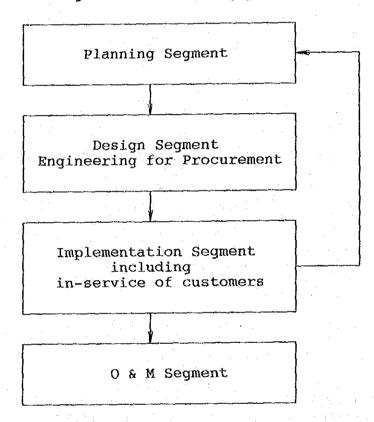


Figure 1-12-1 Follow-Up of Implementation Program

The following paragraphs describe in detail the measures to be taken for implementation of the program.

#### 3.1 Management

(1) Coordination among Related Segments

Close coordination is to be established and strengthened among the segments for planning,

designing, implementing, tendering and contract, procurement, etc. aiming at realization of practical scheduling and synchronization among the implementation bodies.

(2) Enhancement of Information Management System

To well-organize the implementation bodies, the information management system is to be enhanced. The necessary information for administrative sections and departments is to be clarified and up-dated, while management of such information is to be integrated and unified. In this connection, facility records are also required to be arranged and up-dated. For example, the following information are to be recorded after investigation:

- a) space availability of site and building;
- b) availability of antenna supporting tower;
- c) type and capacity of system;
- d) type and number of equipment;
- e) number of subscribers; and
- f) number of waiting applicants.
- (3) Management for immediate Customer's Service

The following procedures are to be systematically managed through computerization:

- a) receipt of customer's application in sales section;
- b) ordering of application to operation section;
- c) check and confirmation of facility availability;
- d) execution of necessary installation for the customer; and
- e) registration of the related facilities.
- (4) Promotion of Standardization

Standardization of the following items is to be promoted including preparation of related manuals:

- a) planning method;
- b) basic design for procurement; and
- c) installation method of each sub-system.
- (5) Fostering of Local Telecommunications Trade

It is necessary to foster the local telecommunications trade such as engineering company, manufacturer, construction company for securing the scheduled ordering and procurement based on the medium and long-term plan.

#### 3.2 Planning Segment

Aiming at the effective investment, the planning segment is to be well-organized. The planning segment deals yearly implementation planning together with medium-term and long-term planning. In addition, the planning segment is requested to up-date the plans by feeding-back of the contents of the latest contract.

#### 3.3 Design Segment

Designing is to be carried out in advance of the project implementation for purposes of procurement and tendering.

#### 3.4 Implementation Segment

For strengthening of implementation management, the following measures are to be taken:

- To inform the suitable commencement schedule of land acquisition and building construction to the related organization;
- (2) To request for the related organization to proceed the necessary action for obtaining of governmental approval such as road excavation and radio application;
- (3) To manage the whole program continuously including the respective project management. It is also requested to dispatch own supervisor periodically to sites concerned; and
- (4) For in-service of customers, to store suitable volume of installation materials and to maintain sufficient number of installation vehicles.

#### 3.5 Operation and Maintenance Segment

Operation and maintenance segment is to be strengthened through the following measures:

- (1) unification of the supervisory and control items;
- (2) establishment of routine inspection items for preventive maintenance; and
- (3) unification of logistic system to secure spare items and repair materials, etc.

#### 3.6 Technical Alternatives

Taking the future expandability and viability of network system into consideration, appropriate advanced technology

is to be reflected to the proposed plan timely. For example, the following subscriber system could be applied as an alternative due to difficulty on expansion of cable network in large cities:

- (1) large capacity subscriber radio system using quasimillimeter wavelength system;
- (2) optic cable subscriber system; and
- (3) portable telephone system.

As for the backbone transmission system, in addition, installation of fiber optic transmission systems are to be accelerated instead of the proposed microwave systems in cases that fiber optic system has advantage systematically and has no difficulty on installation of fiber cable.

#### 3.7 Use of Consultants

Use of both foreign and local consultants is encouraged for assistance of the following works:

- (1) Program Management;
- (2) Planning;
- (3) Standardization; and
- (4) Project management.

## **ANNEXES**

## ANNEX 1 MINUTES OF MEETINGS

Minutes of Meetings on Inception Report

for

The Study on Telecommunications Network Development Plan

for

REPELITA-VI

in

The Republic of Indonesia

Japan International Cooperation Agency (hereinafter referred to as "JICA") dispatched the Advisory Committee headed by Mr. Osamu Koyama and the JICA Study Team (hereinafter referred to as "the Team") headed by Mr. Hidejî Kajikawa to the Republic of Indonesia for presenting and discussing on the contents of the Inception Report for the Study on Telecommunications Network Development Plan for REPELITA-VI (hereinafter referred to as "the Inception Report").

The meetings were held on 19th, 20th, 23rd and 24th March, 1992 at the conference room of Directorate General of Posts and Telecommunications (hereinafter referred to as "POSTEL") in Jakarta and at the conference room of P.T. Telekomunikasi Indonesia (hereinafter referred to as P.T. TELKOM) on the Inception Report submitted by the Team.

- Ir. Daeng Iskandar, Deputy Director General of Posts and Telecommunications, Department of Tourism, Posts and Telecommunications, expressed his gratitude to Japanese members.
- Mr. O. Koyama, Chairman of the Advisory Committee for the Study, appreciated the hospitality extended to the Japanese members by the concerned authorities in the Republic of Indonesia.
- Mr. H. Kajikawa presented the Inception Report and discussed with the staffs of POSTEL, P.T. TELKOM and Department of Tourism, Posts and Telecommunications (hereinafter referred to as "PARPOSTEL").

The attendants at the meetings are shown in Attendence Sheets attached hereto.

The contents of the Inception Report were basically agreed by the Indonesian side. The major results of discussions on the Inception Report are as follows:

1. The Indonesian side adviced the Team to refer to the Fundamental Technical Plan 1992 (FTP '92), which is under finalizing, in addition to the Fundamental Technical Plan 1985 (FTP '85). The Team agreed to consider the FTP '92.

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- The Indonesian side requested the Team to study for not only supply volume but also telecommunications services. The following two items were requested by the Indonesian side to add into the Approach to the Study:
  - a) Fundamental Policy in Network Development, and
  - b) Fundamental Policy in Services Development.

As for the above two items, the Indonesian side also requested to include them into the Plan of Operation and the request was agreed by the Team.

- Report as early as possible. The Team explained that the Final Report would be submitted two (2) months after the receiving of the comments on the Draft Final Report from the Indonesian side in accordance with the Minutes of Meetings on the Scope of Work for the Study. The Indonesian side agreed.
- 4. The Indonesian side asked for the plan of the counterpart training in Japan. JICA explained that the training in Japan has been planned for one (1) trainee for approximately one (1) month. As for the training, the application form is to be submitted by the Indonesian Government two (2) months prior to the commencement of the training in Japan. The Indonesian side understood the situation and proposed to extend the stay of the trainee and to increase up to two (2) trainees in Japan by their own expense.
- 5. The Indonesian side requested the Team to evaluate and advise the targets of REPELITA-VI. For futher details, such evaluation and advise should take into account "GUIDELINE FOR PREPARATION OF REPELITA-VI (1994-1999) IN THE REPUBLIC OF INDONESIA (Ver.1.01 Apr.1, 1992)". The Team understood and agreed the request.
- 6. The Indonesian side requested the Team to prepare the Implementation Programme for the following booklets:
  - eleven (11) booklets on the basis of WITEL except for WITEL IV,
  - b) five (5) booklets for WITEL IV on the basis of project implementation area, and
  - c) a booklet for back-bone transmission

The Team explained that the Implementation Programme would be prepared as a part of the Final Report taking the above requests into consideration. The Indonesian side agreed.

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- The following undertakings from the Team were agreed 7. by P.T. TELKOM:
  - assignment at least ten (10) of full-time a) counterparts, one (1) for each study group,
  - provision of furnished office sufficient for the Team and the above counterparts, and
  - provision of suitable vehicles during the survey c) in each WITEL.
- The Team asked for P.T. TELKOM to deliver 8. Questionnaire prepared by the Team to each WITEL and to receive answers from each WITEL before the visit. F.T. TELKOM agreed to response to the above requests.
- The Team is requested to study improvement of the 9. existing network and to propose adequate measures to improve the condition to the most achievable improvement by P.T. TELKOM (technically as well as financially).
- Upon submission of the Draft Final Report, the Team 10. should be able to categorize the projects based on those profitability and financing method available.

Jakarta, 24th March, 1992

Hideji Kajikawa Team Leader

JICA Study Team

Achadiat Djajawinata

Deputy Director of Planning Researh & Development Center

P.T. Telekomunikasi Indonesia

Suwito Tjokro

Director of Planning

Directorate General of

Posts & Telecommunications

Department of Tourism,

Posts & Telecommunications

Osamu Koyama

Chairman

The Advisory Committee

for the Study

RAPAT : Meeting on Inception Report (1 st)

IGL. : 19 March, 1992

JAN : 11:40 ~ 14:00

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RAPAT: Meeting on Inception Report (2 nd)

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### PT TELEKOMUNIKASI INDONESIA

KANTOR PUSAT. Jr.,Jend. Galol Subroto 52 Telp.: (021) 5200321 (Hunting), Fax.: 5200022, Telex.: 60751 Jakana 12150 Indonesia

: JICA Team for REPELITA VI : 23-3-1992

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### DAFTAR HADIR RAPAT

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RAPAT : Meeting on Inception Report ( . :)

TGL. : 24 HoireL , 1992

JAM : 9:00 ~

TEMPAT : Meeting Room D. G. POSTEL

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#### Minutes of Meetings on Interim Report for

The Study on Telecommunications Network Development Plan for

REPELITA-VI

in

The Republic of Indonesia

Japan International Cooperation Agency (hereinafter referred to as "JICA") dispatched the Advisory Committee headed by Mr. Osamu Koyama and the JICA Study Team (hereinafter referred to as "the Team") headed by Mr. Hideji Kajikawa to the Republic of Indonesia for presenting and discussing on the contents of the Interim Report for the Study on Telecommunications Network Development Plan for REPELITA-VI (hereinafter referred to as "the Interim Report"), in the joint meeting with officials of MTPT, DGPT, BAPPENAS and P.T. TELKOM, held on 1st and 2nd June, 1992 at the conference room of PUSRENLITBANG, P.T. TELKOM in Bandung. The list of participants is attached herewith.

- 1. Twenty (20) copies of the Interim Report were submitted by the Team.
- 2. The contents of the Interim Report including the framework of the development were basically agreed by the Indonesian side. The major results of the discussions are as follows:
  - (1) The demand forecast and the development targets of REPELITA-VI based on 7.0% of GDP growth rate was accepted. In addition to the above, the development targets of REPELITA-VI were established considering availability of fund, human and other resources.
  - (2) For an investment cost estimate, U.S\$ 1,500 should be applied as a unit cost per line unit.
  - (3) A fault rate should be considered and included in the study as a factor of service quality improvement.
  - (4) The data and information rechecked by Indonesian side should be reflected to the study.
  - (5) Non-telephone services demand, especially, data communications demand should be reviewed based on the data to be provided by Indonesian side.
  - (6) Structure of the telecommunications services category should be clearly defined according to the information from Indonesian side.



- (7) The Team was informed that the PALAPA-C system was already decided not equipped the L-Band transponders.
- (8) The border area should be included in the study, and P.T. TELKOM should submit information of the border communications data.
- (9) The study should also cover the identification way how to achieve the target of SCR, and the Team will study the implementation plan for the improvement of SCR.

Bandung, 2nd June 1992

Achadiat Djajawinata

Deputy Director of Planning Research & Development Center

P.T. Telekomunikasi Indonesia

Hideji Kajikawa Team Leader

JICA Study Team

Suwito Tjokro

Director of Planning Directorate General of Posts & Telecommunications

Department of Tourism,

Posts & Telecommunications

Osamu Koyama

Chairman

JICA Advisory Committee

for the Study

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RAPAT : Discussion on Interior Reports (1)

TGL. : 1 st June, 1992

JAM : a.m 10:00 ~

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RAPAT : Discussion on Interim Report (2)

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RAPAT : Discussion on Interim Report

TGL. : 2 nd June 1892 (1)

JAM : a.m 9:00 ~

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RAPAT : Discussion on Interior Report

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TEMPAT: Meeting Room A202, Gage Kalong, Bandwag

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Minutes of Discussion on The JICA Study on

Telecommunications Network Development Plan for

REPELITA-VI

in

The Republic of Indonesia

Following the presentation and discussion of the study results in the Interim Report at MTPT(DEPARPOSTEL) on 8th July 1992, the further discussion in relation to the Scope of Work agreed was made on 16th July 1992 at the conference room of MTPT in Jakarta.

Major issue of the discussion is to coordinate the discrepancy between 3.5 Million Line Unit (MLU) target agreed in the meeting on the Interim Report on 1st and 2nd June 1992 and 5.0 Million LU target which is established by the government based on projected demand by 1999 as per JICA study 1987 and confirmed as a government target in the Workshop of Telecommunications Development with World Bank on 25th and 26th June 1992. Participants of the discussion were from officials of MTPT, DGPT, BAPPENAS, P.T.TELKOM, Embassy of Japan, JICA Jakarta office and JICA study team. The list of participants is attached herewith.

- 1. MTPT explained current situation and circumstances to the development target of REPELITA-VI and proposed three alternative solutions to coordinate the discrepancy above on development target. (refer to attachment-1)
- JICA team also proposed how to consider difference of 1.5 MLU between the development targets.
   (refer to attachment-2)
- 3. In consequence of the discussion, JICA proposal for 5.0 Million LU in attachment-2 was completely accepted. The major results and confirmation on the discussion are as follows:
  - (1) The targets of the plan are as follows:
    - a) The target recommended by JICA team (pessimistic case)
      - 3.0 MLU: at the end of PELITA-V
      - 3.5 MLU: during REPELITA-VI
      - 6.5 MLU: at the end of REPELITA-VI (accumulation)

- b) The target confirmed as a government policy (optimistic case)
  - 3.0 MLU: at the end of PELITA-V
  - 5.0 MLU: during REPELITA-VI
  - 8.0 MLU: at the end of REPELITA-VI (accumulation)

difference of 1.5 MLU between the targets is considered on profitable area by area basis, separated from 3.5 MLU recommended by JICA team as follows:

- 3.5 MLU: exchange by exchange basis study
- 1.5 MLU: area by area basis study

Each area on area by area basis will be hypothetically defined as one area in respective major cities i.e. Jakarta, Surabaya, Bandung, etc.

- (2) Telecommunications network plan is considered as follows:
  - a) The capacity of backbone transmission covers total 5.0 MLU during PELITA-VI
  - b) The capacity of junction transmission in the objective areas which are additionally distributed from 1.5 MLU is taken a margin into account.

Jakarta, 22nd July 1992

Ai Mulyadi Mamoer

Head of Planning Bureau Department of Tourism,

Posts and Telecommunications

Hideji Kajikawa Team Leader

JICA Study Team

# MATERIAL FOR DISCUSSION FOR JICA STUDY TELECOMMUNICATIONS NETWORK DEVELOPMENT PLAN FOR REPELITA-VI 16 JULY 1992

- 1. Scope of Work that has been completed by JICA team as per July 1992 are as follows:
  - a. Collection and Review;
  - b. Field Survey;
  - c. Forecast (Demand, Traffic and Circuit Calculation),

and consumed 53% manmonths available.

- 2. JICA Study covered on 3.5 million l.u. supply for REPELITA-VI based on PT.TELKOM's man power capability and government financial
- 3. The government, endorsed by the World Bank, has decided to have target 5.0 million l.u. for REPELITA-VI, whereby:
  - a. 3 million 1.u. will be financed by government through:
    - PT TELKOM Internal Fund;
    - World Bank Loan;
    - ADB Loan;
    - Bilateral Loan;
    - Domestic Loan.
  - b. 2 million l.u. will be financed by private sectors through:
    - Revenue Sharing Scheme;
    - Issue of Bonds;
    - Equity through Joint Venture Arrangements (JVA).
- 4. Therefore, it is important that study of JICA has to be revised to fulfill the requirement of 5.0 million l.u. during REPELITA-VI.
- 5. To do the revision, the JICA team request to spend more manmonths.
- 6. MTPT proposes three alternatives solutions:
  - a. To postpone some items of the Scope of Work, which can be done by JICA in the next financial year, or continue by local company hired by PT.TELKOM. The manmonths saved is used to revisethe volume of 3.5 million l.u. to 5.0 million l.u.;
  - b. To extend the JICA Technical Assistance, adding manmonths, cost and time required to cover 5.0 million l.u.
  - c. To accept JICA's study as it is with 3.5 million l.u. as pessimistic target and 5.0 million l.u. as optimistic target.

However the backbone transmission has to cover 5.0 million l.u. The 3.5 million l.u. will be implemented during the first three years and other 1.5 million l.u. implementation will be done later on by other consultant.

Program

Jakarta, 16 July 1992 Planning Bureau

Proposalo by JICA Study Team (Attachment-2) ( for 5.0 M line Network Development Plan ) Items in SOW - Government Target -(1) Target of Plan: 3,0 M · REPELITY-Y ( (ix) to be distributed to Majon Cities (Instituble areas)
(ixT. SB. BD ---) 3.5 M : Exchange - by - Erchange base study 115M: Area - by - Area base study (2) Telecommunications Nections Plan: 3.0 M + 3.5 M + 1.5 M 5.0 M (brokbone). - Traffic and Circint Calculati L 3.5 M. JICA Recommended Government Target. 0/M Plan : 3.0 M + 3.5 M + 1.5 M. (3) Project Format: 3.5M + 1.5 M (٤) Cost Estimates: 50 3.5M + 1.5M (6) Project Evaluel : 300 + 35M + 1,5M. Installation Plan: 3,5M + 1,5 M (Facilities Plan) (8) Implementat Program. 3,5M + 1,7M.

## DAFTAR HADIR

TANGGAL

ACARA RAPAT

: 16- July 1992 : DICA Study of RECITA-VI : Karo Perencanae

PIMPINAN RAPAT

NO N A M A WA PROT REPEDON)  1. AI MUYADI M DRPT WY  2. Iknya Saito Empassyof Japan. Janoa Tangan  3. Hideji KAJIKAWA JIGA Study Team Calak  4. Tatsumi AMANO " F. Jan  5. SATORU WATARABE JICA STAFF. S. W. C.  6. AOKI Shijemaro POSTBL (JICA) Shy A I  7. Subski Smyro Kabagai Postd JM  9. Budi Santoro Dip Parpatel Nya  10. EDDY SATRIJA Bappanas Esty Satriy  11. Celeban Cela		다 대전 다 다 다 하는 것 같아 보고 다 다 다 다 다 다 다 다 다 다 다 다 다 다 다 다 다 다		ē.
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### Minutes of Meetings on Progress Report

of

The JICA Study on Telecommunications Network Development Plan for

REPELITA-VI

in

The Republic of Indonesia

The meeting for presenting and discussing on the contents of the Progress Report of the Study on Telecommunications Network Development Plan for REPELITA-VI was held on 25th August 1992 at the conference room of MTPT.

Participants of the meeting were from officials of MTPT, DGPT, BAPPENAS, PT. TELKOM, JICA Jakarta office and JICA study team. The list of participants is attached herewith.

- 1. Twenty (20) copies of the Progress Report consisting of the following three (3) books were submitted by the study team:
  - (1) VOLUME I: Development Scenario for REPELITA-VI;
  - (2) VOLUME 11: Installation Program for REPELITA-VI; and
  - (3) APPENDIXES.
- 2. The contents of the Progress Report including the framework of the development were basically agreed by the Indonesian side. However, Indonesian side requested the study team to study and consider the following:
  - Further detailed justification of both supply plans for 3.5 and 5.0 million targets together with assumption for each case;
  - (2) Scenarios for telecommunications development in cases for 3.5 and 5.0 million;
  - (3) Sensitivity analysis of corporate financial projection for cases of improvement of operation efficiency, productivity increase by SCR improvement, etc.; and

(4) Investment scenarios for telecommunications development including private participation and other means.

Jakarta, 26th August 1992

Ai Mulyadi Mamoer Head of Planning Bureau Department of Tourism,

Posts and Telecommunications

Hideji Kajikawa Team Leader

JICA Study Team

TANGGAL

DAFTAR HADIR
: Belasa, 25 Agustus 1992

ACARA RAPAT

: Presentasi Tim Studi Jića

PIMPINAN RAPAT: Sekretaris Jenderal

J. L. PARAPAK  2. H. KAJIKAWA  JICA Struk, Jean Jack  3. H. ISHIZUKA  4. R. SUENAGA  5. K. EGUCHI  6. T. MIURA  7. Satore WATANABE  B ACHADIAT  JICA Office  SUNITO JOKRO  DITJEN POSTEL  10 ADKI SHIGEMARD  10 ADKI SHIGEMARD  10 AJKE/T  11 JICA Struk Jan  11 OTAKE/T  12 OTAKE/T  13 AMANO/T  14 Buaisantoso  180. Ren. DPOT  1 DICA  1 DI
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Minutes of Meeting on Draft Final Report of

The JICA Study on Telecommunications Network Development Plan for

REPELITA-VI

in

The Republic of Indonesia

The meeting for presenting and discussing on the contents of the Draft Final Report of the Study on Telecommunications Network Development Plan for REPELITA-VI was held on 13th November 1992 at the conference room of MTPT.

Participants of the meeting were from officials of MTPT, DGPT, BAPPENAS, PT. TELKOM, PT. INDOSAT, Japanese Embassy, JICA Jakarta office, JICA Advisory Committee for the study and JICA study team. The list of participants is attached herewith.

- The following complete sets of the Draft Final Report were submitted by the study team in accordance with the scope of work:
  - (1) SUMMARY (20 copies);
  - (2) VOLUME I (Main Report, 20 copies);
  - (3) VOLUME II (Implementation Program, 20 copies);
  - (4) VOLUME III (Project List & Digest, 20 copies); and
  - (5) DATA BOOK (5 copies).
- 2. The contents of the Draft Final Report including the Implementation Plan were basically agreed by the Indonesian side. In addition, both sides confirmed as follows:
  - (1) The development target of 5.0 MLU for REPELITA-VI is justified as viable, feasible and implementable subject to necessary measures to be taken such as:
    - a) Equity investment;
    - b) Tariff adjustment:
    - c) Efficiency improvement; and
    - d) Special policy for rural development.

- (2) As for mobile telephone service, the detailed survey was not included in this study. However, radio based subscribers including mobile telephone subscribers would be substitute for conventional telephone service subject to proper tariff system and other service provision conditions. 5.0 MLU target is possible to include certain amount of the above mentioned radio based subscriber lines.
- (3) This study is for domestic telecommunications network development plan for REPELITA-VI with an assumption of a whole domestic basic telecommunications services operated by one agency.
- 3. Indonesian side requested the study team to state the above items 2.(1) and 2.(2) in the Final Report clearly. The study team agreed the request. Incorporation of the above item 2.(1) includes revision of Financial Evaluation of the Project and Table 1-9-4 in Section 9 in the Draft Final Report.
- 4. Comments submitted before 15th December 1992 will be taken into consideration.

Jakarta, 16th November 1992

Ai Mulyadi Mamoer

Head of Planning Bureau Department of Tourism,

Posts and Telecommunications

Hideji Kaj kawa Team Leader

JICA Study Team

鈴木 薰.

Kaoru Suzuki Chairman JICA Advisory Committee for the Study TANGGAL

13 November 1aga

ACARA RAPAT

PIMPINAN RAPAT

Prisentani Jika. Bapah Sekretanis Jenderal

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## DAFTAR HADIR

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ACARA RAPAT

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Biro Perencanaan

# ANNEX 2 LIST OF DATA COLLECTED

PEMBANGUNAN	(DEVELOPMENT)
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	PEMBANGUNAN (DEVELOPMENT)		T	11-1-11	Pages
Ņο,	Title	Published by	Issued date	Original/ Copy	Leffer
1.	THE STUDY ON THE INTEGRATED REGIONAL	JAPAN INTERNATIONAL		COPY	254
	DEVELOPMENT PLAN FOR THE SOUTHERN	COOPERATION AGENCY			
	PART OF SUMATRA	(JICA)	:		
2.	PEMBANGUNAN ACEH DALAM ANGKA	DEWAN PIMPINAN DAERAH TK I GOLONGAN KARYA D.I. ACEH	MEI 1992	ORIGINAL	192
3,	TATA RUANG WILAYAH IRIAN JAYA	PEMERINTAH PROPINSI DAERAH TINGKAT I IRIAN JAYA	FEB. 1991	ORIGINAL	116
4.	PADANG TOURISM DEVELOPMENT CORP.  GUNUNG PADANG and PANTAI AIR MANIS AREA TOURISM DEVELOPMENT PROJECT	PACET COPP. in association with CONSORTIUM of PT.TEAM 4 and PT.MULTI PLARSICONS	JULY 1991	COPY	
5,	DATA BALI MEMBANGUN 1990	BAPPEDA TKT.I BALI	APRIL 1991	OFIGINAL	339
6.	PROGRAM PEMBANGUNAN PELITA - V	PERUMTEL – DIREKTORAT PEMBANGUNAN	1 MEI 1991	ORIGINAL	
7.	STRATEGIC DEVELOPMENT PLAN for DATA			COPY	
8.	RENCANA KERJA SYARAT-SYARAT PEKERJAAN PEMBANGUNAN JARINGAN KABEL SERAT OPTIK	INDOSAT		COPY	
8.	JAKARTA MATERI RAPAT KERJA WITEL IV JAKARTA BIDANG PEMBANGUNAN		TAHUN 1992	COPY	
			(	<u> </u>	L

EKONOMI (ECONOMIC)

	EKONOMI (ECONOMIC)				
No.	Title	Published by	Issued date	Original/ Copy	Pages
1.	PRODUK DOMESTIK REGIONAL BRUTO	Kerjasama :	FEB. 1992	OFIGINAL	35
	PROPINSI DAERAH TINGKAT I BALI	BAPPEDA TKT.I BALI,			
	1985-1990	FAK. EKONOMI UNUD dan		.,	
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2.	INDIKATOR EKONOMI SUMATERA SELATAN 1990	BAPPEDA TKT. I SUMATERA SELATAN	NOV. 1991	ORIGINAL	187
3.	PENDAPATAN REGIONAL	Kerjasama :	OCT, 1991	ORIGINAL	26
	PROPINSI SUMATERA BARAT 1983-1990	BAPPEDA TKT.I SUM. BARAT	:	1	1
		KANTOR STATISTIK PROP. SUM. BARAT			
4.	INDIKATOR EKONOMI SUMATERA UTARA	Kerjasama:	JUL, 1991	ORIGINAL	294
	1990	KANTOR STATISTIK PROP. SUM. UTARA			1
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24. LAMPUNG D (LAMPUNG II)  25. RENCANA PI KELIMA DAERAH 198 PROPINSI DA  26. RENCANA PI KELIMA DAERAH 198 PROPINSI DA  27. RENCANA PI KELIMA DAERAH 198 PROPINSI DA  28. INFORMASI II DI DAERAH II DAN PELITA  29. RENCANA PI (REPELITA) V LAMPUNG TA BUKU II KEBI 30. RENCANA PI (REPELITA) V LAMPUNG TA BUKU II KEBI	MATRA IN FIGURES)  DALAM ANGKA 1990/1991 IN FIGURES)  PEMBANGUNAN LIMA TAHUN	Kerjasama : BAPPEDA dan KANTOR STATISTIK		ORIGINAL	402
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35.	PENDUDUK PROP. SUMATERA SELATAN BERDASARKAN REGISTRASI AKHIR TAHUN 1987	KANTOR STATISTIK PROV. SUMATERA SELATAN	AUG. 1988	COPY	77
36.	PENDUDUK PROP, SUMATERA SELATAN BERDASARKAN REGISTRASI AKHIR TAHUN 1988	KANTOR STATISTIK PROV. SUMATERA SELATAN	OCT. 1989	COPY	77
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38.	SUMATERA SELATAN AKHIR 1983  RENCANA PEMBANGUNAN LIMA TAHUN  KE-5 DAERAH PROPINSI TK I BAU  (REPELITA V DAERAH) 1989/1990-1993/1994	PEMERINTAH PROPINSI DAERAH TINGKAT I BALI	31 MARET 1989	ORIGINAL.	84
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52.	RENCANA PEMBANGUNAN LIMA TAHUN KE-5 PROPINSI DATI 1 SUMATERA UTARA 1989/90 - 1993/94	PEMERINTAH PROPINSI DATI 1 SUMATERA UTARA	1 JULI 1989	ORIGINAL	341
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	DOLLO OFFICE OF HANDSCHALOS	OPERATION & MAINTENANCE
7.	BIDANG OPERASI & MAINTENANCE	1.0 & M STAFF
1	1.STAF OR M	2. PROCUREMENT & MAINTENANCE OF SPARE
ļ	2. PENGADAAN & PEMELIHARAAN SUKU CADANG	3, FACILITY RECORD MANAGEMENT SYSTEM
Į	3, SISTEM MANAJEMEN PENCATATAN FASILITAS	4. FAULT RECORD & REPAIR SYSTEM
	4. SISTEM PENCATATAN GANGGUAN & PERBAIKAN	5.0 & M REPORT SYSTEM
	5. SISTEM PELAPORAN O & M.	THE LIST OF CABLE NETWORK TECHNICAL REPORT
B.	DAFTAR LAPORAN TEXNIS JARINGAN KABEL	
9.	DAFTAR MODEL PELAYANAN GANGGUAN PELANGGAN	THE LIST OF FAULT SERVICES MODEL  THE ALGORITHMA TO UNDERTAKE DISCONNECTED FAULT
10.	TINDAKAN UNTUK MENGATASI GANGGUAN PERPU TOTAL STATION	AT THE TERRESTRIAL TRANSMISSION STATION
	TRANSMISI TERESTRIAL	
11.		MICROSCOPIC DEMAND FORECAST  (BASED ON STUDY FROM ANDALAS UNIVERSITY & RIAU UNIVERSITY)
	DAFTAR TUNGGU WITEL II	THE WAITING LIST WATEL II
	STAFF OPERASI & PEMELIHARAAN	NUMBER OF STAFF O & M
t	TRAFIK TELEPON, TELEGRAP & TELEX 96 – 91	TELEPHONE, TELEGRAPH & TELEX TRAFFIC
	TRAFIK ROUTINE SC - PC (FEB 92)	SC - PC ROUTING TRAFFIC (FEB 92)
· I	A. KANDATEL PADANG	A. KANDATEL PADANG
- 1	B, KANDATEL PAKANBARU	B. KANDATEL PAKANBARU
	C. KANDATEL BATAM	C. KANDATEL BATAM
16.	TRAFIC ROUTING SC - PC WITEL II (FEB 92)	SC - PC ROUTING TRAFFIC (FEB 92)
17.	ESTIMASI KONDISI TRAFFIK 1990	TRAFFIC ESTIMATION 1992
18.	ESTIMASI KEBUTUHAN SIRKIT 1992	CIRCUIT DEMAND ESTIMATION 1992
19.	KONFIGURASI NETWOFK WITEL II	NETWORK CONFIGURATION OF WITEL II
20.	JARINGAN DIAGRAM	NETWORK DIGRAM
21.	PETA JARINGAN WITEL II	NETWORK MAP WITEL II
22.	ROUTING 9LJJ EXITSTING WITEL (I	THE EXISTING SLU ROUTING
23.	PENCAPMAN SCR (FEB 92)	SCR DATA (FEB 92)
24,	OAFTAR LAPORAN BERKALA	THE PERIODIC REPORT LIST
25.		MAP OF:
l	•	A, DIGITAL MICROWAVE
ĺ		B. TRANS SUMATRA MICROWAVE SYSTEMS A/O
}	•	C. REMOTE AREA DIGITAL MICROWAVE SYSTEM
ļ		O. UHF SYSTEM
		E. BASE STATION SLJJ
1		F. EARTH STATION
ļ		G. HF SYSTEM
•		H. TRANSMISSION (BATAM)
26.	JANGKAUAN FASTEL SAMPAI DENGAN DAERAH KECAMATAN	TELECOMMUNICATION FACILITY UNTIL KECAMATAN AREA
	DATA POTENSI KANAL TRANSMISI TERRESTIAL	TERRESTRIAL TRANSMISSION CHANNEL RECORD

COLLECTED DATA LIST WITEL II

NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
20.	DATA EXISTING SENTRAL TELEPON	TELEPHONE SWITCHING EXISTING DATA
29.	DATA PERANGKAT TRANSMISI TERRESTIAL '	TERRESTRIAL TRANSMISSION EQUIPMENT DATA
30.	DAFTAR PERANGKAT MULTIPLEX DIGITAL (PCM)	DIGITAL MULTIPLEX EQUIPMENT (PCM) LIST
31.	DATA ALOKASI KANAL TRANSMISI TERRESTRIAL	TERRESTRIAL TRANSMISSION CHANNEL ALOCATION DATA
32.	RENCANA PENGEMBANGAN	PLAN RECORD
33.		TERRETRIAL TRANSMISSION SYSTEM DESCRIPTION WITEL II
34.	DATA SARANA PENUNJANG MENARA & ANTENA	SUPPORTING FACILITY OF TOWER & ANTENNA
35.	DATA PERANGKAT TRANSMISI TERRESTRIAL	TERRESTRIAL TRANSMISSION EQUIPMENT DATA
36.	RENCANA PENCATATAN SAMBUNGAN KABEL	PLAN RECORD FOR JUNCTION CABLE
37.	DATA TRANSMISI SATELIT	SATELLITE TRANSMISSION DATA
30.	LAPORAN EVALUASI PEMBANGUNAN WITEL II	THE BOOK OF DEVELOPMENT EVALUATION REPORT WITEL II
39.	STATISTIK TELEKOMUNIKASI WITEL II	TELECOMMUNICATIONS STATISTICAL WITEL II BOCK
40.	DIESEL GENSET DATA	DATA GENSET DIESEL

COLLECTED DATA LIST WITEL BI					
	LECTED	DATA	LICT	WITE	Fil

NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.		ORGANIZATION CHART AND PERSONEL'SS NAME EACH KANDATEL
2	PERKEMBANGAN JUMLAH PEGAWAI, SATPAM DAN TPP	STAFF COMPOSITION AND PRODUCTIVITY
		(EMPLOYEES BY CATEGORYO
3	PLANNING SYSTEM	PLANNING SYSTEM
4	PROGRAM PEMBANGUNAN SENPON	SWITCHING DEVELOPMENT PLAN (DEMAND FORECAST UNTIL 2000)
5.	HASIL SURVEY TRAFFIK	TOUR OF DUTY'S REPORT : MULTY EXCHANGE TRAFFIC
1		TRAFFIC FLOW SURVEY
6.	HASE SURVEY TRAFFIX	THE RESULT OF TRAFFIC SURVEY IN BANDARLAMPUNG
7.	TRAFFIC RECORDS (AVERAGE CALLING RATE IN PALEMBANG)	TRAFFIC RECORDS (AVERAGE CALLING RATE IN PALEMBANG)
8.	PETA PROPINSI JB, BKL, SUMSEL DAN LAMPUNG	MAP OF TELEPHONE DEMAND FORECAST WITEL III
	(DEMAND FORECAST)	
9.	PETA LAMPUNG (KAPASITAS SENTRAL, SST DAN DAFTAR TUNGGU)	MAP : SWITCHING CAP, SUBSCRIBER & WAITING LIST
		OF LAMPUNG
10.	PETA JAMBI (KAPASITAS SENTRAL, SST DAN DAFTAR TUNGGU)	MAP : SWITCHING CAP, SUBSCRIBER & WATING LIST
		OF AMBI
11.	PETA BENGKULU (KAPASITAS SENTRAL, SST DAN DAFTAR TUNGGU)	MAP : SWITCHING CAP, SUBSCRISER & WATING LIST
		OF BENGKULU
12.	DAFTAR LANGGANAN SKOP WITEL III & LC	LIST OF SKOP AND LC SUBSCRIBER OF WITEL III
13.	DATA POTENSI RADIO LINK UHF/VHF DAN DIGITAL	RADIO LINK UHF & VHF ANALOG AND DIGITAL
14.	SIMPOTEK (YAN 1 - YAN 14) TERDIRI DARI :	OPERATION MANAGEMENT INFOMATION SYSTEM CONSIST OF:
	POTENSI DAN PRODUKSI JASA TELEKOMUNIKASI	PRODUCTION AND PRODUCTION OF EQUIPMENT : ALL AF SERVICES
15.	FASILITAS TELEKOMUNIKASI IKO DI WITEL III	INFORMATION ABOUT TELECOMMUNICATION FACILITIES
		IN EACH IKC
16.	PROGRAM PEMBANGUNAN JARKAB PELITA V	OUTSIDE PLANDEVELOPMENT PLAN PELITA V
17.	REKAPITLASI PEMBANGUNAN TAHUN 1992	SUMMARY OF DEVELOPMENT IMPLEMENTATION 1992
18.	DATA DATA PERENCANAAN PEMBANGUNAN	DEVELOPMENT PLAN'S DATA
	LAPORAN PELAKSANAAN WORKSHOP TRAFFIC I/1992	SUMMARY OF WORKSHOP OF TRAFFIC 1/1992

COLLECTED DATA LIST WITEL IV

-		Commission of the Commission o
NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.	BOUNDARY AKIBAT PEMBANGUNAN STO BARU	NEW BOUNDARY RESULTING DEVELOPMENT NEW EXCHANGES
2 .	WITEL IV DALAM ANGKA TRIWULAN III TAHUN 1991	WITEL IV THIRD QUARTELY 1991 REPORT
3	PROGRAM PEMBANGUNAN WITEL IV	WITEL IV DEVELOPMENT PROGRAM
4	FINAL REPORT STUDI POLA PENGENDALIAN TELEKOMUNIKASI	STUDY FINAL REPORT FOR CONTROLLE PATTERN
		TELECOMMUNICATION CITIZEN IN CKI. JAKARTA

NO.	. DATA NAME (IN INCONESIA)	NOTE (IN ENGLISH)
1.	PEMELIHAPAAN DAN OPERASI	OPERATION AND MAINTENANCE (O & M)
2	ORGANISASI	CRIGANIZATION
3.	DISTRIBUSI SOM WITEL V BOSAK KORP TEK & NONTEX POSISI MARET 92	DISTRIBUTION SOM OF WITEL V BOSFK CORP TECHNIK & NON TECHNIK POSITION MARCH 92
4	PENDIDIKAN UMUM SDM WITEL V	B GENERAL EDUCATION SDM OF WITEL V
5.	EFFESIENSI SOM WITEL V POSISI MARET 1992	EFFICIENCY SOM OF WITEL V POSITION MARCH, 1892
6	JUNILAH SELURUH KARYAWAN WITEL V MENURUT PEMBIDANGANNYA PERPENDIRIAN WITEL V	AMOUNT ALL STAFF WITEL V
7.	JUWLAH SELURUH KARYAWAN WITEL V MENURUT GOLONGAN PERFENDIRIAN DI WITEL V TAHUN 1997	AMOUNT ALL STAFF WITEL V ACCORDING GRUOP TO ESTABLISMNET WITEL V YEAR 1997
θ.	JUMLAH SELURUH KARYAWAN WITEL V MENURUT BIDANGNYA PERPENDIRIAN DI WITEL V TAHUN 1937	AMOUNT ALL STAFF WITEL V ACCORDING TO ESTABLISMENT WITEL V YEAR 1987
9	KVANVAN MENTATI KOUS BEBENDIBIAN DI ANTEF A	COAP WORKER ACCORDING TO ESTABLISHENT WITELY
10.	JUMILAH KARYAWAN PER GOLONGAN PADA TIAP BIDANG PER U.P.T. TAHUN 1999	AMOUNT OF STAFF GROUP ESTABLISMENT U.P.T. YEAR 1969
11.	KOMPOSISI KARYAWAN MENURUT BOANG DI WITEL V	COMPOSITION OF STAFF ACCORDING ESTABLISMENT WITEL V
12	RATA - PATA PULSA FER PANGGUAN WLAYAH WHEL V	AVERAGE PULSA PER CALL BY ZONA WITEL V
13.	HASIL PENGUKURAN GRADE OF SERVICE	RESULT OF MEASURE GRADE OF SERVICE
14.	POTENSI SAVBUNGAN INDUK/CABANG BERBAYAR & DINAS	POTENSITION MASTER EXTENSION/BRANCH TO PAY & SERVICE
15.	PRODUKSI DAN PENDAPATAN PULSA TELEPON OKTOBER 1991 FEBRUARI 1992	PRODUCTION AND INCOME PULSA TELEPHONE OCTOBER 1991 FEBRUARY 1992

COLLECTED DATA LIST WITEL VI

NO.	DATA NAVE (IN INDONES'A)	KOTE (IN ENGLISH)
1	PENCANA OPERASI JARINGAN TELEKOMUNIKASI WITEL VI	CORPORATE PLAN NETWORK TELECOMMUNICATION WITEL VI
	TAHUN 1932 - 1936	YEAR 1992 - 1996
2	RENCANA JANGKA PANJANG	COOPERATE PLAN YEAR 1992 1996
! 	TAHUN 1992 1996	
а	GUBERNUR KEPALA DAERAH TINGKAT I JAWA TENGAH	
4.	USULAN LOKASI WILAYAH INDUSTRI OLEH DAERAH TINGKAT	į
	TERHADAP INGUB NOMOR 550/02/1997	3
5.	KONFIGURASI NETWORK KANDATEL SEMARANG	CONFIGURATION NETWORK KANDATEL SEMARANG

COLLECTED	DATA	LICY	WHITEI	¥/0
COLLEGIELL	UNIA	LIST	AMILICA	Y 45

COLL	ECTED DATA LIST WITEL VII	The state of the s
NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.	CHART ORGANISASI	OFIGANIZATION CHART
2	SISTEM RENCANA	PLANNING SYSTEM
3	RENCANA PROSEDUR YANG BEREDAR	CURRENT PLANNING PROCEDURE
4.	RENCANA-RENCANA AKHIR YANG SEDANG BERJALAN	FINALIZATION OF PLAN -PLAN & ON GOING PROJECT
5	PENCANA AKHIR	FINALIZATION OF PLAN
8.	PERKEMBANGAN PELITA V YANG SEDANG BERJALAN	PROGRESS OF PELITA V - ON GOING PROJECT
7.	KATAGORI PEGAWAI O/M	O/M STAFF BY CATAGORY
8.	PENGADAAN DAN PEMELIHARAAN SUKU CADANG	PROCUREMENT AND MAINTENANCE OF SPARE
9.	PENCATATAN GANGGUAN	FAULT RECORDS
10.	PENCATATAN GANGGUAN	FAULT RECORDS
11.	PRAKIRAAN MIKROSKOPIK	MICROSCOPIC DEMAND FORECAST
12.	PRAKIRAAN MIKROSKOPIK	MICROSCOPIC DEMAND FORECAST
13.	PRAKIRAAN PENDAPATAN/KAPITA MIKROSKOPIK	MICROSCOPIC DEMAND FORECAST
14.	KEMAJUAN TELKOM	ADVANCE TELCOM
15.	KEMAJUAN TELEKOMUNIKASI	ADVANCE TELCOM SERVICE
16.	PENCATATAN TRAFFIK (PULSA ATAU PEMANGGILAN)	TRAFFIC RECORD (PULSES OR CALL)
17.	PENCATATAN TRAFFIK	TRAFFIC RECORD
18.	PENCATATAN TRAFFIK	TRAFFIC RECORD
19.	SISTEM PENGGANTIAN	SWITCHING SYSTEM
20.	SISTEM TRANSMISI	Transmission System
21.	SISTEM URAYAN TRANSMISI	TRANSMISSION DESCRIPTION SYSTEM
22.	SISTEM TRANSMISI	Transmission system
23.	RENCANA LUAR	OUTSIDE PLAN
24.	SARANA PENUNJANG	SUPPORTING FACILITIES

COLLECTED	DATA	LIST	WITEI	:Vill

NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.		STRUCTURE OF ORGANIZATION
		NUMBER STAFF BY DIVISION
	· '	SYAFF COMPOSITION AND PRODUCTIVITY
		STAFF TURN OVER NUMBER OF PROFESSIONALS
		STAFF TURN OVER NUMBER OF SUPPORT STAFF
		NUMBER OF STAFF TRAINED
		RECRUITING SYSTEM
2		PROGRAM TRANSMISSION OF DEVELOPMENT
		CURRENT PLANNING PROCEDURE PROGRESS OF PELITA V
3.	SISTEM PERBAIKAN	REPAIR SYSTEM
	PETUNJUK PELAKSANAAN METODA PELAPORAN DAN KOORDINASI	METODE REPORT FOR REALIZATION INSTRUCTION AND
į	PENANGANAN GANGGUAN	COORDINATION DISTURBANCE HANDLING
	LAPORAN PENANGANAN TAHUNAN	YEARLY MEASUREMENT REPORT
4	PRAKIRAAN KEBUTUHAN TELPON	DEMAND FORECAST TELEPHONE YEAR 1994 2000
i	PRAKIRAAN KEBUTUHAN MAKROSKOPIC	MACROSCOPIC DEMAND FORECAST (EXCHANGE BY EXCHANGE)
	WARTEL LOKASI & TCL OPERASI MARET 1992	LOCATION WARTEL AND DATE OF OPERATION MARET 1992
5.	PETA PERHUBUNGAN TRANSMISI TERRESTRIAL	MAP OF TERRESTRIAL TRANSMISSION RELATION
	LAPORAN TRANSMISI	TRANSMISSION REPORT
- 1	CATATAN PERENCANAAN	PLAN RECORDS
	KONFIGURASI PERALATAN	CONFIGURATION LINE TRUNK EQUIPMENT
		MAP OF TERRESTRIAL TRANSMISSION RELATION
		CONFIGURATION NETWORK AT CENFASAR EARTH STATION
6.	POTENSI SENTRAL OTOMAT	CENTRAL OTOMAT POTENTION
	DAFTAR SIRKIT BEROPERASI	CIRCUIT OPERATION LIST
	PENCATATAN RENCANA	PLAN RECORDS
	PETA PERHUBUNGAN TRANSMISI TERRESTRIAL	MAP OF TERRESTRIAL TRANSMISSION RELATION
į		OUTSIDE PLAN
	SARANA (PENCATATAN RENCANA) TANAH & BANGUNAN	FACILITIES (PLAN RECORDS) LAND & BUILDING
	DAFTAR SIRKIT BEROPERASI	CIRCUIT OPERATION LIST
	POTENSI TRANSMISI TERRESTRIAL	TERRESTRIAL POTENTION OF TRANSMISSION
7.	PT. TELEKOMUNIKASI INDONESIA KANTOR WILAYAH	
	USAHA TELEKOMUKASI VIII	

COLLECTED DATA LIST WITEL IX

NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.		THE SECOND LONG TERM PLANNING OF SOUTH
		KALIMANTAN PROVINCE
2		THE KECAMATAN DEV PLAN IN PELITA VI
3		SITE AND DEVELOPMENT INFORMATION RELATED TO TELKOM IV
		PHOJECT
4		EXISTING YELEPHONE FACILITIES IN 1934
5.		WITEL IX TELEPHONE DEMAND FORECAST 1994 - 2000

COLLECTED DATA LIST WITEL X

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NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.		ORGANIZATION CHART
2		NUMBER OF STAFF TRAINED
3.		NUMBER OF STAFF
4 :		PLANNING SYSTEM
5.	eng <u>ering kan be</u> rkan ing pangkan kan ka	PLANNING SYSTEM
6	SUPLEMEN RENCANA KEGIATAN PROGRAM PELITA V	LAND ACQUISITION PROCEDURE
7.	LAPORAN PERKEMBANGAN PELAKSANAAN PROYEK	
8.	STATISTIK TELEKOMUNIKASI	STATISTICAL OF TELECOMMUNICATIONS
9.	STATISTIK TELEKOMUNIKASI	STATISTICAL OF TELECOMMUNICATIONS
10.	STATISTIK TELEKOMUNIKASI	STATISTICAL OF TELECOMMUNICATIONS
11.	PERAMALAN KEBUTUHAN JASA TELEKOMUNIKASI SULSELAA	MACROSCOPIC DEMAND FORECAST
12.		MICROSCOPIC DEMAND FORECAST
13.	POTENSI SAMBUNGAN TELEPON	
14.		TRAFFIC DATA
15.	DATA SENTRAL TELEPON	
	DATA POTENSI SENTRAL TELEPON	
16.		ON GOING PROJECT
		(SWITCHING SYSTEM)
17.		ON GOING PROJECT
		(SWITCHING SYSTEM)
18.	DATA PERANGKAT RADIO TRANSMISI TERRESTRIAL	
19.	KONFIGURASI MULTY EXCHANGE	ROUTE CONFIGURATION
20.	DATA POTENSI JARINGAN LOKAL KANDATEL	OUTSIDE PLAN
21.	DAFTAR PENGOPERASIAN DIESEL GENERATOR	POWER PLAN (1/2)
22.	DAFTAR PERANGKAT GATU DAYA INSTALASI LISTRIK	POWER PLAN (2/2)
23.	WILAYAH USAHA TELEKOMUNIKASI LAPORAN KEUANGAN BULANAN	FINANCIAL DATA (1/2)
24.	PRESENTASI KANDATEL	FINANCIAL DATA (2/2)

COLL	ECTED DATA LIST WITEL XI	
NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.	KONDISI INTERN BIDANG SUMBER DAYA MANUSIA DAN ORGANISASI	
	DIRINCI MENURUT KORPS KEPANGKATAN DAN GOLONGAN KOMPOSISI	
	PEGAWAI YANG ADA	
2	LAPORAN PHISIK KEMAJUAN PELAKSANAAN PEMBANGUNAN	
Э.	BAGAN ORGANISASI WITEL KELAS II	
4	FRAKIRAAN KEBUTUHAN TELEPON	
5.		ROW A AND ROW B INCCOMING SENTRAL WILAYAH USAHA TELEKOMUNIKASI XI MALUKU DAFTAR ALOKASI KANAL TRANSMISI SATELIT KONFIGURASI NETWORK WITEK XI MALUKU
		EVALUASI HASIL PENGUKURAN TRAFFIK
6.	DAFTAR POTENSI KANA; VHF/UHF DI MALUKU DAFTAR KANAL TRANSMISI RADIO HF DI MALUKU DALAM RANGKA PKS BPN DENGAN PERUMTEL REALISASI PEMBEBASAN TANAH UNTUK PEMBANNGUNAN DAFTAR PERANGKAT CATU DAYA WITEL XI MALUKU	
7.	PENDAPATÁN DAN BIAYA OPERASI	

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COL	ECTED DATA LIST WITEL XII	and the state of t
NO.	DATA NAME (IN INDONESIA)	NOTE (IN ENGLISH)
1.	KEBUTUHAN TENAGA TAHUN 1992	STAFF COMPOSITION AND PRODUCTIVITY
	DATA PENDIDIKAN DAN PELATIHAN	
2_	LAPORAN PELAKSANAAN PEMBANGUNAN	
3	BAGAN STRUKTUR ORGANISASI	
	DAFTAR NOMINASI PEJABAT KANDATEL MANOKWARI	
	DAFTAR NOMINASI PEJABAT KANDATEL MERAUKE	
	DAFTAR NOMINASI PEJABAT KANDATAL JAYAPURA	
	DAFTAR NOMINASI PEJABAT KANDATEL SORONG	
	DAFTAR NOMINASI PEJABAT KANDATEL BIAK	
	DAFTAR NOMINASI PEJABAT KANDATEL FAKFAK	
4	PRAKIRAAN KEBUTUHAN TELEPON	DEMAND FORECAST TAHUN 1994 - 2000
	POTENSI SAMBUNGAN TELEPON	
5.	PRUKSI PULSA TELEX	
	PRUKSI TELEX LUAR NEGERI	
	PRUKSI TELEGRAM BERBAYAR DALAM NEGERI	
	PRUKSI PULSA LOKAL & SLJI	
	PRUKSI INTERLOKAL MANUAL	
	PRUKSI TELEPON INTERNATIONAL	
	DAFTAR NAMA WARUNG TELEKOMUNIKASI (WARTEL)	
6.	ROUTING EXISTING SLJJ	
	SCR DAN ASR	
7.	LOKASI PEMBANGUNAN PELITA VI	
	PERAWATAN CATU DAYA WILAYAH TELEKOMUNIKASI XII	
	POTENSI KANAL TRANSMISI SATELIT	
	POTENSI SENTRAL TELEPON	
	ALTERNATIVE ROUTE MICROWAVE	
	POTENSI JARINGAN KABEL LOKAL	
	DAFTAR PERANGKAT TRANSMISI RADIO HF	N. C. C. C. C. C. C. C. C. C. C. C. C. C.
	LUAS TANAH DAN BANGUNAN	
	DAFTAR OBYEK PAJAK BUMI DAN BANGUNAN	ECO4
	DAFTAR ALOKASI KANAL SCPC - SBB	
	POTENSIKANAL SBB-KANDATEL	· · · · · · · · · · · · · · · · · · ·
8.	PT TELEKOMUNIKASI INDONESIA WILAYAH USAHA	
	TELEXOMUNIKASI XII EXECUTIVE REPORT	

## ANNEX 3 FINANCIAL DATA

	Table A 3-1	Gross Dom	estic Produc at Constant	Gross Domestic Product by Industrial Origin 1983-1991 at Constant 1983 Market Prices	d Origin 198; t Prices	3.1991	:			(Billion Rp)
		2801	1084	ς α	1086	1987	α α ο	9	1990	1991
								21		
	Primary Sector w/out P&G	18,700	19,446	20,268	20,871	21.370	22,369	23,420	23,883	24,218
	Agriculture Mining & quarrying (w/o P&G)	17,696	18,513 933	19,300 968	19,799	20,224	21,168	22,086	22,424	22,616
	Industrial Sector w/out P&G	12,577	13,381	14,615	15,867	17,362	19,415	21,675	24,555	27,390
	Manufacturing (w/o P&G) Electricity, gas and water Cosntruction	7,666 314 4,597	8,663 324 4,394	9,746 361 4,508	10,828 430 4,609	12,064 495 4,803	13,607 549 5,259	15,181 616 5,878	17,150 726 6,679	19,102 843 7,445
<b>A</b> -3	Service Sector	29,067	30.609	32,002	34,187	36.396	38,885	42,178	45,657	48,605
3-1	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1 2 4 1 1	11811	12 200	12 200	32.4	15 657	17 230	α α α α	81002
	וומכני	000	- 1017	12,000	0000	0000	10,00 7,000	7,70		, d
	Parking off	4,030 2,459	00x	3,407	4,000 4,833	0000 0000 0000	3,72	4,288	4,878 878 878	2, 2, 2, 2, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4,
	Ownership of dwellings	2,356	2,412	2,461	2,545	2,654	2,762	2,880	2,999	3,120
	Public admin. & defence	5,712	5,897	6,455	6,862	7,366	7,932	8,397	8,783	9,030
	Other services	3,001	3,117	3,180	3,229	3,422	3,570	3,716	3,981	4,207
	GDP without P & G	60,344	63,436	66,885	70,925	75,128	80,669	87,273	94,095	100,214
	Petorleum & Gas	17,333	19,603	18,199	19,087	19,390	19,267	20,048	21.157	22.876
	Oil & natural gas	15,103	16,187	14,513	15,237	15,219	14,691	15,393	16,030	17,435
	Refinery oil LNG	359 1,871	626 2,790	767 2,919	927 2,923	3,233	3,595	3,665	4,037	4,308
	Gross Domestic Product	77.676	83,037	85,082	90,014	94,518	98,936	107,321	115,251	123.090
					1 1 1 1 1 1 1				Preliminary	Very Preli.
	(Source: BPS)	•						-		
				•		-				

Table A 3-2 PERUMTEL

KEY HISTORICAL FINANCIAL PREFORMANCE INDICATORS

Fiscal Year Ending December 31	1986	1987	1988	1989	1990	1991 a/
Profitability: (Rp. Billion)		٠	•			
Operating Revenue b/	614.2	724.0	799,4	929.4	1,292.8	1,737.5
Less: Operating Expenses c/	495.2	691.0	641.0	780.7	1,129.5	1,361.8
Net Operating Income	119.0	33.0	158.4	148.7	163.3	375.7
Net Profit	134.2	83.6	111.7	103.4	129.5	187.0
Financial Ratios:					11	
Operating Ratio	81%	95%	80%	84%	87%	78%
Return on Asset (Av. NFA)	26%	5%	18%	15%	12%	21%
Return on Av. Equity	27%	13%	11%	13%	14%	21%
Current (Rp. '000)						4
Telephone Revenue/Av. Main Line	836	893	896	958	1,108	1,341
Cash Op Costs/Av. Main Line d/	560	526	460	506	631	675
Constant 1990 Prices						
Telephone Revenue/Av. Main Line	1,215	1,158	1,064	1,035	1,108	1,289
Cash Op Costs/Av. Main Line d/	813	682	546	546	631	649
Net Internal Cash Generation as % I						
of Av. 2 year Investments	41%	50%	52%	46%	28%	41%
Debt Service Coverage	3.4	4.8	4.6	3.8	2.1	2,3
Debt dervice doverage	3.1		,	, 0.0		2.0
Current Ratio	3.2	3.9	2.7	1.7	1.5	1.7
Account Receivable (Days)	76	64	66	57	45	40
Long Term Debt / Total Capital	46%	39%	43%	43%	46%	54%

a/ Although PERUMTEL was conveyed to TELKOM on September 23, 1991, the financial statements are for PERUMTEL for the whole fiscal year.

b/ Tariffs were increased substantially effective October 1990.

c/ Depreciation method used changed in 1987 from straight line to double declining.

d/ Salaries were increased by an average of about 95% and 26% in 1990 and 1991, respectively.

Tabele A 3-3 PERUMTEL
Historical Income Statements and Performance Indicators

	***	4.00	1000	1000	1000	1001 17
Fiscal Year Ending December 31	1986	1887	1988	1989	1990	19911/
Operating Revenues:_2/	<b>エカプラ</b>	ເລລຸລ	690.6	792.3	1038.2	1521
Telephone	527.2 47	623.2	56.2	59.9	67.8	90.2
Telex		53.4 9.9	38.2 11.2	39.9 11.4	14.7	18
Telegram Leased Channel	8.8 22.3	9.9 27.2		44.4	55.9	41.8
Other Revenues	8.8	10.3	29.5 12	21.5	116.2	66.5
Other Revenues	8.6	10.5	12.	21.3	110.2	00.3
Total Revenue	614.1	724	799.5	929.5	1292.8	1737.5
Operating Expenses :						
Personnel	152	166.6	181.2	254.4	384.1	447.3
General & Administration	116.2	113	112	108.8	144.3	236.5
Repair & Maintenance	84.7	87.3	61.3	55	62.7	81.4
Depreciation _3/	108	267.9	251.9	294.1	409.5	518.1
Amortization	27.2	42,3	23.8	43.1	115.3	63.9
Provisions	7.1	14.3	10.7	25.3	13.6	14.6
Total Expenses	495.2	691.4	640.9	780.7	1129.5	1361.8
Net Operating Income	118.9	32.6	158.6	148.8	163.3	375.7
Interest-LTD	38.7	30.6	22.3	66.7	77,1	171
Net Non-Operating Income	91.5	71	97.4	88.9	107.6	83
Extra Ordinary Gain (Loss)	16.2	31.1	-51.5	-9.7	1.7	
Pre-tax Income	187.9	104.1	182.2	161.3	195.5	287.7
Income Tax	53.8	20.7	70.4	57.9	66	100.8
Net Income	134.1	83.4	111.8	103.4	129.5	186.9
Ratios : Operating Ratio (%)	80.6%	95.5%	80.2%	84.0%	87.4%	78.4%
				-		1 .
	i .	the state of the s				
Ratios: Operating Ratio (%) Rate of Return (Av. NFA) Rate of Return (Av. Equity)	80.6% 26.4% 26.9%	95.5% 5.1% 12.6%	80.2% 18.3% 11.0%	84.0% 14.9% 12.6%	87.4% 12.5% 13.7%	78.4% 20.8% 20.9%

\_1/ Although PERUMTEL was converted to TELKOM on September 23, 1991, the financial statements are for PERUMTEL for the whole fiscal year.

\_2/ Tariffs were increased substantially effective October 1990.

\_3/ Depreciation method used changed in 1987 from straight line to double declining.

Table A 3-4 PERUMTEL
Historical Balance Sheets and Performance Indicators

Fiscal Year Ending December 31	1986	18 <b>9</b> 7	1988	1989_	1990	1991_	_17
Current Assets:	1			* *	•		
Cash and Bank	115.9	62.5	83.5	62.2	89.6	95.2	
Short Term Investment	445.7	464.5	558.6	619.6	340.3	402.2	
Accounts Receivable	129.9	129.5	147.4	146	160.2	192.5	
Other Receivable	45	106.9	117	13	3.7	53.9	
Inventories	83.1	69.7	60.6	52.8	104	164.1	
Advance Payment	53.5	69.3	65.9	159.2	368.9	496.6	
		•				******	
Total Current Assets	873.1	902.4	1033	1052.8	1066.7	1404.5	
	1		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	**************************			
Gross Fixed Assets _2/	1028.8	1943.4	2256.3	2740.8	3568.5	4472.2	
Less Accumulated Depreciation _2/	586.6	1106.1	1358.2	1644.5	2044.7	2382	
_			- In the last Add	-	المنطقة		
Net Fixed Assets	442.2	837.3	898.1	1096.3	1523.8	2090.2	:
Work in Progress	316.7	458.3	714.5	740.5	745.8	796.1	
work in regions	i						
Deferred Charges	48	128.7	149.2	348.1	500.9	651.3	
Boroffed Gharges	!						
TOTAL ASSETS	1680	2326.7	2794.8	3237.7	3837.2	4942.1	
TOTAL ASSLTS	; 7000 [   ======	23201	=======	5257.1 ======	3001.L	======	
C. Altabara	1						
Current Liabilities :		0.4.0	120.0	100	271.4	200.0	
Account Payable	75.7	94.2	128.9	135	271.4	299.8	
Other Payable	130	144.5	180.7	226.2	182.6	269.3	
Current Portion LT debt	65.7	73.6	75.1	261.8	253.1	263.2	
Total Current Liabilities	271.4	312.3	384.7	623	707.1	832.3	
Total Culterit Liabilities	271.7	312.3	304.7	QL3	101.1	032.3	
Long Term Debt	563.8	727.4	965.2	1058.9	1366.2	2108.4	
Deferred Income (Install, Charge)	63.8	89.2	110.6	115.1	65.1	103.9	,
Other Long Term Liabilities	107.5	65.5	32	34.9	83	84.2	
Other Long Term Clabilities	1 107.5	05.5		. 57.5		U 1.L	٠.
Total Liabilities	1006.5	1194.4	1492.5	1831.9	2221.4	3128.8	
Total Liabilities	11000.3	11271	1776.7	1031.3		3120.0	
Equity:	1			-			
Government Equity	471.4	505.0	1100	1153	12102	14102	
	471.4	565.9	1190	the second second second second	1310.2	1418.2	
Reserves & Retained Earnings	202.1	566.6	112.2	253.4	305.7	395	
T-A-I F	070 5	1100 5	1202.2	1400.4	1615.6	10122	
Total Equity	673.5	1132.5	1302.2	1406.4	1615.9	1813.2	
TOTAL LIADILITIES & FOURTY	1 1000	2224	27047	2220.2	2027.2	40.40	
TOTAL LIABILITIES & EQUITY	1680	2326.9	2794.7	3238.3	3837.3	4942	
	=====					======	
Current Datio	2.2	2.0	2.7	4 7	4 6	4 79	
Current Ratio Long Term Debt/Total Capital	3.2 46%	2.9 39%	2.7 43%	1.7 43%	1.5 46%	1.7 54%	

\_1/ Although PERUMTEL was converted to TELKOM on September 23, 1991, the financial statements are for PERUMTEL for the whole fiscal year.

\_2/ Assets revalued in 1987 and accelerated depreciation method adopted.

Table A 3-5
PERUMTEL
Historical Cash Statements and Performance Indicators

Fiscal Year Ending December 31	1986	1867	1988	1989	1990	1991 _1
SOURCES:	]					
Net Income	134.2	83.5	111.7	103.4	129.5	187
Depreciation	108	267.9	251.9	294.1	409.5	518.1
Amortization	27.2	42.3	23.8	43.1	115.3	63.9
Provisions	7.1	14.3	10.7	25.3	13.6	14.6
Interest	38.7	30.6	22.3	66.7	77.1	171
Differed Installation Charge	22.2	25.4	21.4	4.5	-50	38.9
Internal Cash Generation	337.4	464	441.8	537.1	695	993.5
Equity & Reverses	18.2	176.1	120.6	84.6	157.5	36.3
Other Liabilities	49.7	-42.1	-33.4	2.9	48	1.2
Loans	118.7	237.1	313	355.4	560.4	1005.3
TOTAL SOURCES	524	835.1	842	980	1460.9	2036.3
APPLICATIONS:	f 	•	Ė			
Capital Investment	211.4	504.6	568.9	518.3	842.3	1134.7
GOI Development Fund	67.5	73.8	45.9	61.5	56.8	0 -
Bonus to Employees	12.3	13.4	8.3	11.2	16.5	20,7
Pension Plan	9.8	10.7	6.7	8.9	2.1	2.6
Social Objective	2.5	2.7	1.7	2.2	2.1	2.6
Total Transfers	92,1	100.6	62.6	83.8	77.5	25.9
Debt Services	] 					
Interest	38.7	30.6	22.3	66.7	77.1	171
Principal	60.1	65.7	73.6	75.1	261.8	235.1
Total Debt Service	98.8	96.3	95.9	141.8	338.9	406.1
Change in Working Capital	101.4	10.6	70.3	-6.1	-65.7	237.3
Deffered Charges	20.3	122.9	44.3	242.1	268.1	214.1
TOTAL APPLICATIONS	524	835	842	979.9	1461.1	2018.1
	*******		**************************************	22522		
				1		;
Net Internal Cash/	4					. *
Average 2 Year Investments	41.0%	50.0%	52.0%	46.0%	28.0%	41.0%
Debt Service Coverage	3.4	4.8	4.6	3.8	2.1	2.3

\_1/ Although PERUMTEL was converted to TELKOM on September 23, 1991, the financial statements are for PERUMTEL for the whole fiscal year.