on die technology and an expert on management and marketing. It should give guidance to the designated company for a period of six months to three years.

(3) Program 3: Export Promotion Program

[1] Exports of Indonesian aluminium products have been increasing since the devaluation of the rupiah in September 1986. According to trade statistics, exports of structures and utensils have been increasing remarkably. According to the field survey, a large proportion of the companies are also exporting plate, impact tubes, die castings, and low pressure die castings. Many of the products for which exports have been growing are produced by labor intensive processes and make use of the relative superiority of Indonesia in labor. Some features of the export companies are [a] the high proportion of export companies in companies with high levels of production technology and [b] the large number of A rank companies exporting to Japan. Further, companies with advanced production technology are improving the level of their technology and quality control through [a] foreign affiliations (structures), [b] guidance by foreign engineers (utensils and step ladders), technical tieups with foreign companies (low pressure die casting), etc. These companies also have more advantages over local companies in terms of marketing, e.g., can obtain overseas marketing information from parent companies, foreign companies tied up with them, and foreign experts.

On the other hand, among the B and C rank companies there are those which are exporting to Southeast Asia and the Middle and Near East and to Africa. These products apparently are medium class in level judging from the level of production technology.

[2] From the above analysis, it may be pointed out that [a] products for exports advantageously are ones which are manufactured by labor intensive processes, [b] products for the Japanese market are high quality products made by companies with high levels of technology, [c] even some medium level products can be exported to Southeast Asia, the Middle and Near East, and Africa, and [d] acquisition of overseas market information and other marketing activities are important.

[3] Therefore, consideration will be given as to the level of technology of companies engaged in the production of aluminium products, the export markets, and what is required for achieving exports (whether marketing alone is necessary or also improvement of quality) so as to create an export promotion program. The implementing authority of the program will be the Ministry of Industry, which will obtain the cooperation of the NAFED. When necessary, assistance will be obtained from overseas economic cooperation organizations.

Here, the following program is recommended:

and a start and a st A start and a st [a] Provision of information regarding the aluminium product industry of Indonesia to n the spin of the second state of the spin state of the spin state of the spin state of the spin state of the s The spin state of the overseas buyers

A directory (brochure) carrying information on companies, product information, business terms, etc. will be prepared in English covering all products and all companies and will be distributed to Indonesian embassies in other countries and to overseas trade promotion organizations.

[b] Export enquiries of aluminium manufacturing companies with a desire to export will be presented to overseas trade promotion organizations.

[c] Provision of overseas market information to Indonesian manufacturers

This will cover all products and all companies. It is essential to provide

information regarding enquiries over imports from overseas buyers. Consideration may be given to individual introductions of enquiry information, a publication carrying the enquiry information, etc. Overseas market information could also be effectively provided through seminars and the publication of booklets carrying information on individual markets (markets, systems, buyers, etc.)

[d] Overseas market surveys

Information regarding target export markets will be collected for selected products through commercial attaches and industrial attaches of overseas Indonesian embassies stationed in those markets and supplied to manufacturers (covering Asian NIE's, ASEAN, Middle and Near East and Africa).

. .

[e] Guidance in Technology and Design

Guidance in technology and design regarding extrusions and plate products (utensils, foil, etc.) will be provided aimed at the Japanese and Asian NIE markets. Specifically, [1] foreign experts will visit factories and provide guidance, [2] seminars will be held with foreign experts serving as lecturers, [3] samples of Indonesian aluminium products will be sent to the target markets for monitoring surveys for investigating the marketability and problems of the same, [4] export products will be developed through guidance of foreign experts well versed in the trends in the target export markets, etc.

[f] Participation in Overseas Exhibitions, Dispatch of Export Promotion Missions, and Reception of Buying Missions

For example, the target markets and qualities should be considered and utensils promoted as household goods along with ceramic and plastic ones so as to develop new markets and increase sales channels.

(4) Program 4: Cooperation in Promotion of Foreign Investment and Technical Tieups

Investment by export oriented foreign companies would both increase exports of the products and, through the transfer of technology, contribute to raising the level of technology. To promote foreign investment and technical tieups, it will be necessary to provide incentives focusing on the aluminium industry in addition to providing general information on the investment environment and policies of Indonesia, as done up to now by the BKPM. The follow program will be implemented for this. The implementing authority for the program will be the Ministry of Industry, which will cooperate with the BKPM. If necessary, support will be obtained from overseas economic cooperation organizations.

[1] Based on the survey reports, a booklet will be prepared, in English, giving the current state of the Indonesian aluminium industry and profiles of potential partners. The booklet will be distributed to the BKPM, overseas Indonesian embassies, overseas economic cooperation organizations, and private investment promotion organizations.

[2] Aluminium manufacturers with an interest in overseas investment will be visited by the industrial officers of overseas Indonesian embassies who will promote investment making use of the above booklet and investment promotion materials of the BKPM.

[3] Information on the programs for promotion of foreign investment and arrangement of technical tieups of overseas economic cooperation organizations will be provided to Indonesian aluminium manufacturing companies.

[4] Overseas economic cooperation organizations and private investment promotion organizations will be requested to organize investment missions focused on aluminium and dispatch them to Indonesia. During the visits of the missions, information will be supplied, factories visited, and meetings with potential partners arranged.

(5) Program 5: Development of New Products

New products are developed in the advanced industrialized countries by private companies. This process generally comprises the six stages of exploration, screening, business analysis, development, testing, and commercializing. The products are examined and analyzed from the viewpoints of production technology and marketing at each step up to the commercialization. Examination of the production technology and marketing requires the existence of manpower able to acquire market information and technical information and competent in the production facilities and level of technology required for new products, technical research, and marketing.

In the case of the aluminium product manufacturing companies of Indonesia, however, while there are differences according to the individual company, there are in general limits to this in terms of the information on hand, facilities, technology, R&D, marketing, and manpower. To overcome these limitations and make new product development possible, support is necessary from outside the companies.

As such support from outside the companies, consideration may be given to provision of technology by private foreign companies, guidance by foreign experts, and support from public organizations. This support could include provision of market information and technical information, corporate guidance by experts, R&D in central research institutes, and promotion of technical tieups. These projects are included in the above-mentioned programs (1) to (4). For the development of new products, the abovementioned programs (1) to (4) should be organically linked.

[1] Formulation of Product Development Plan based on the survey report through discussion between the Ministry of Industry and private companies Organization of committee for aluminium product development involving the Ministry of Industry, institutes and private companies.

[2] Collection of information on aluminium industry and product development by the industrial offices of Indonesian embassies in the industrialized countries and dissemination of collected information to private companies through the above committee.

[3] Nomination of local leading factories as model product development factories

[4] Joint R&D activities by model factories and governmental institutes (Program 1: Strengthening and Augmentation of Research and Development Institutes of Ministry of Industry

[5] Guidance for model factories by foreign experts for development of products (Program 2: Technical Assistance by Experts)

[6] Participation in export promotion missions to study the aluminium markets and product development activities in industrialized countries (Program 3: Export Promotion Program)

[7] Promotion of product development through technical tie-ups with foreign companies (Program 4: Cooperation in Promotion of Foreign Investment and Technical Tie-ups) Demand for aluminium products grows in proportion to the stage of economic development and the products of the same tend to diversify as well. While there are differences in the structure and characteristics of individual markets, it would be effective, for example, to project future promising products of the Indonesian aluminium product industry from the trends in demand in Japan.

Below, products believed to be promising will be shown according to application. Note that the grounds for judgement as to future promise, the materials used, modes of use, etc. are explained in detail in 3-3-3 "Promising Future Aluminium Products and Markets Thereof". (Underlined products are for exports.)

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Name of Product

- [1] Aluminium products for construction use Roofing, blinds, partitions, hand rails, doors, curtain rails, boxes, gratings, gates, fences, verandas, balconies
- [2] Aluminum products for civil engineering Road signs, guard rails, light poles, soundproofing walls, scaffolds
- electrical machinery (domestic) General decorative use, capacitor cases, semiconductor heat radiating plates, busbars, cable cases, fins
- [4] Aluminium products for general equipment (domestic and overseas) Frames, rackets, nameplates, printing plates, containers and frames for vehicular freight
- [5] Aluminium products for packaging (domestic) Caps, aluminium cans, packaging
- [6] Aluminium household utensils (export) Ceramic coating, heat resistant paints, clad pots, and other high value added products
- [7] Aluminium products for automobiles (domestic) Rolled products: step sheets, trims, rivets, body sheets, doors, inner and outer decoration of vans, radiator, air-conditioner, van, bus, and other structural members, flooring, bumpers Castings: manifolds, crankcases, pistons, wheels, gear cases Forgings: reinforcements, pistons, wheels, etc.

Corresponding Programs

Strengthening and augmentation of functions of central research institutes aimed at improvement of technology relating to dies, surface treatment, etc. and guidance to private companies by experts Promotion of technical tieups for OEM production Acquisition of overseas market information and export promotion activities for developing new markets

Domestically, lobbying with Ministry of Industry, Ministry of Public Works*, local autonomous bodies, etc. to make positive use of aluminium products in public works Export promotion activities

[3] Aluminium products for components of Increased demand is anticipated along with investment by manufacturers of electrical machinery in Indonesia. Since high quality will be demanded, there should be improvement of level of technology through technical tieups and guidance to private companies by experts

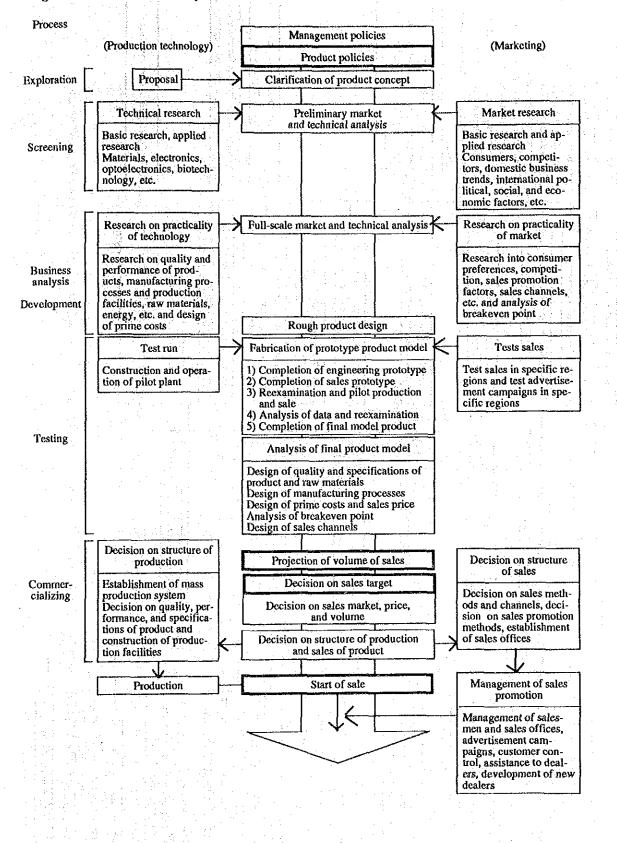
> Production of nameplates and printing plates would be possible if plate with sufficient flatness and surface luster could be made. First, there should be improvement of quality through technical tieups and corporate guidance by experts and there should be encouragement of manufacture of the products.

Production of cans began in February 1990. Promotion of technical tieups.

Promotion of technical tieups Export promotion activities

Deliberations with automobile manufacturers on greater use of aluminium and use of domestically made aluminium products

Fig. 3-6-5: Process of Development of New Products



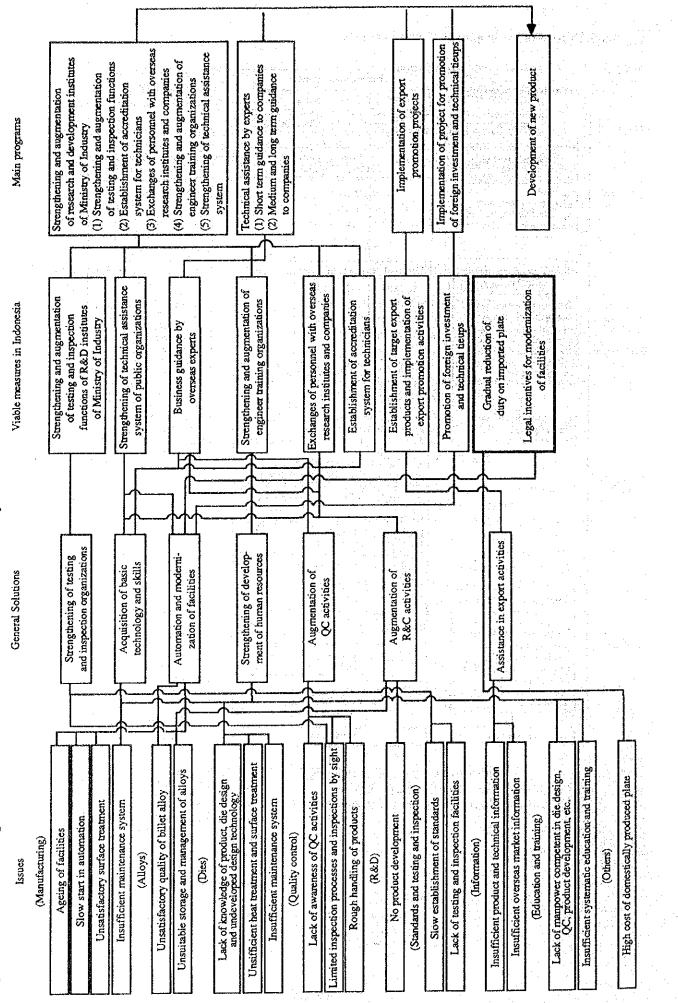


Fig. 3-6-6: Promotion Programs for Aluminum Downstream Product Industry

	1 year	2 y	2 years 1	3 years	4 years		5 years
[Short-term action program] I. Export promotion V. De	[Short-term action program] I. Export promotion V. Development of New Product	of New Products					
Planning		Implementation	c c				T
romotion of fc	II. Promotion of foreign investment and technical tieups	d technical tieups	 				• .
Planning	Implementation	ntation					
Dispatch of exj	perts (technical and 1	nanagerial guidance	III. Dispatch of experts (technical and managerial guidance to individual companies)	ies)			
(1) Short- term	Study	Preparation of guide- lines for guidance	. –	Cuidones	a Santa Santa Santa Santa		· · · · · ·
Planning	t Implementation	I Implementation		Ourcairce		Follow up	
Long-term dis	(2) Long-term dispatch of experts						
Planning	ning			Implementation			
dium and long Strengthening	[Medium and long-term action programs] IV. Strengthening and augmentation of re	ns] f research and develo	[Medium and long-term action programs] IV. Strengthening and augmentation of research and development institutes of Ministry of Industry	finistry of Industry			-
Survey	Design, tenders, production	Delivery, installation	Strengther	Strengthening of technical cooperation and research capabilities	eration and research	capabilities	Γ

3-7 Information for Foreign Investment and Technical Tieups

A survey was conducted in October and November 1990 covering domestic Japanese aluminium product manufacturers to determine the possibilities for investment and technical tieups with Indonesia.

3-7-1 Summary of Results of Survey

Survey forms were sent to a total of 204 companies including 73 members of the Japan Aluminium Federation for rolled products and 131 aluminium die casting manufacturers among the members of the Japan Die Casting Association for die casting products. Responses were received from 88 companies, of which 85 were valid, for a rate of response of 41.7 percent.

(1) Overseas Investment

Twenty-three companies had experience in overseas investment. The largest number, 10, invested in the U.S., while only two invested in Indonesia. Twenty-six of the companies were considering future overseas investment. Seven companies mentioned Indonesia as a possible investment site.

(2) Investment in Indonesia

The merits of Indonesia as an investment site are considered to be [1] low personnel costs and [2] the ability to secure a core labor force. On the other hand, problems often pointed out were [1] insufficient supply of engineers and skilled workers, [2] underdevelopment of related supporting industries, [3] insufficient infrastructure, [4] small size of the domestic market, and [5] lack of sufficient test and research institutes and other public facilities and systems.

(3) Technical Tieups

Twenty-five companies responded that technical tieups with Indonesian companies would be possible. Conditions for this mentioned were [1] finding a reliable partner and [2] suitable compensation.

3-7-2 List of Japanese Companies Interested in Investment or Technical Tie-ups.

Toshin Metal Industrial Co., Ltd.

(1) List of Japanese Companies Interested in Investment

Osaka 571

¥40 million

100

¥3,050 million

Diecast products

1) Name of company: Address:

> Pain-in capital: Annual sales: Number of employees: Main production items:

- Name of company: 2) Address: Pain-in capital: Annual sales: Number of employees: Main production items:
- 3) Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:
- Name of company: 4) Address: Pain-in capital: Annual sales: Number of employees: Main production items:
- 5) Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:
- 6) Name of company: Address: Pain-in capital: Annual sales: Number of employees: 113

Almjine Co., Ltd. 70, Hishie, Higashiosaka-shi, Osaka 578 ¥2,040 million ¥12 billion 200 Wire, bar, sheet, strip

No. 2 Koufuku Bldg. 19-12, Koufuku-cho, Kadoma-shi,

Aisin Seiki Co., Ltd. 2-1, Asahi-cho, Kariya-shi, Aichi, 448 ¥31.11 billion ¥458.5 billion 10,500 Automobile parts, sewing machines (industrial use, home use)

Okabe Kogyo Co., Ltd. 4141 Matsukawato-cho, Kasugai-shi, Aichi, 486 ¥48 million

120 Diecast products, Die and mold

Sankyo Aluminium Industry Co., Ltd. 70, Hayakawa, Takaoka-shi, Toyama, 933 ¥26.5 billion ¥223.1 billion 5,447 Aluminium products (wall cabinets, cooking wares, windows and doors, curtain gates etc.)

Katagi Aluminum Products Ltd. 2045 Shindachi Ichiba, Sennan-shi, Osaka, 590-05 ¥60 million ¥3.5 billion Main production items: Aluminum rolled products (sheet, strips)

(2) List of Japanese Companies Interested in Technical Tie-ups

(2)	List of supuriose company	
1)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Akiba Diecasting Mfg. Co., Ltd. 580, Ohyagi-cho, Takasaki-shi, Gunma, 370 ¥20 million ¥5.11 billion 117 Diecast products
2)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Eikosha Co., Ltd. 3-5-24, Aoki, Kawaguchi-shi, Saitama, 332 ¥50 million ¥4.22 billion 130 Diecast products, diecasting machine, die and mold
3)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Kikuwa Diecasting Co., Ltd. 1-36-16, Tokiwadai, Itabashi-ku, Tokyo, 174 ¥90 million ¥900 million 45 Diecast products
4)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Gifu Fuji Koki Co., Ltd. 912-5, Maewatarinishi-machi, Kagamihara-shi, Gifu, 504 ¥72 million ¥1.25 billion 75 Automobile parts
5)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Gunma Gokin Co., Ltd. 480-1, Hinode-cho, Isezaki-shi, Gunma, 372 ¥40 million ¥3.2 billion 120 Diecast products
6)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Konan Diecasting Industry 7-19, Ohishikita-machi, Nada-ku, Koube-shi, Hyogo, 657 ¥12 million ¥1.01 billion 52 Diecast products
7)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Kobe Steel Ltd. 1-3-18, Wakihama-cho, Chuo-ku, Koube-shi, Hyogo, 651 ¥212.71 billion ¥1,274.13 billion 21,303 Aluminium products
8)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Koide Seisakusho Co., Ltd. 1045, Morimoto, Toyoda-cho, Iwata-gun, Shizuoka, 438 ¥7.8 million ¥1.6 billion 80 Die and mold for diecasting

9)	Name of company:	Soritsu Corporation
	Address:	655, Futoi, Mihara-cho, Minamikawachi-gun, Osaka
	Pain-in capital:	¥17 million
	Annual sales:	¥2.32 billion
	Number of employees:	120
÷.	Main production items:	Diecast products
10)	Name of company:	Tanaka Die-Casting
	Address:	601, Kasama-cho, Sakae-ku, Yokohama-shi, Kanaga
		247
	Pain-in capital:	¥200 million
	Annual sales:	¥4 billion
	Number of employees:	165
· ·	Main production items:	Diecast products
	Main production nems.	Diedst products
111	Name of company:	Tsuta Metals Co., Ltd.
11)	Address:	1-4-8, Doyama, Himegi-shi, Hyogo, 670
	Pain-in capital:	¥99 million
	Annual sales:	¥6.5 billion
	and the second	300
	Number of employees:	
	Main production items:	Diecast products
10)	None of commence	Teachin Mosal Industrial Co. 1 td
12)	Name of company:	Toshin Metal Industrial Co., Ltd.
	Address:	No2 Koufuku Bldg., 19-2, Koufuku-cho, Kadoma-s
	Det. to control.	Osaka, 571
	Pain-in capital:	¥40 million
	Annual sales:	¥3.05 billion
	Number of employees:	100
	Main production items:	Diecast products
121	Name of assessments	TIMAALI MAALA LAL
13}	Name of company:	Hitachi Metals Ltd.
	Address:	Chiyoda Bldg., 2-1-2, Marunouchi, Chiyoda-ku, To
	.	
	Pain-in capital:	¥19.4 billion
	Annual sales:	¥32.3 million
	Number of employees:	8,450
	Main production items:	Automobile parts and components, electronics produc
4.45	• • • • • • • • • • • • • • • • • • •	
14)	Name of company:	Progress Co., Ltd.
	Address:	260, Ono, Tsuru-shi, Yamanashi, 402
	Pain-in capital:	¥90 million
	Annual sales:	¥6 billion
	Number of employees:	230
	Main production items:	Diecast products
· -··		
15)	Name of company:	Matsuo Industry Co., Ltd.
	Address:	1107, Uedahara, Ueda-shi, Nagano, 386-11
÷ .	Pain-in capital:	¥70 million
	Annual sales:	¥6 billion
	Number of employees:	180
	Main production items:	Automobile and motorbike parts and components, bic

16)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Mino Industry Co., Ltd. 564-103, Nakatsugawa, Nakatsugawa-shi, Gifu, 508 ¥90 million ¥11.7 billion 312 Diecast products
	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Tokai Metals Co., Ltd. Tokai Plaza 5F., 1 Tomiie-cho, Kanagawa-ku, Yokohama- shi, Kanagawa, 221 ¥3.055 billion ¥19.245 billion 424 Aluminium foil
18)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Izumi Light Metals Co., Ltd. 43, Yokoohzi-Tennohato, Fushimi-ku, Kyoto-shi, Kyoto, 612 ¥200 million ¥5 billion 86 Extruded products
19)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Katagi Aluminium Products Co., Ltd. 2045, Shindaichiba, Kounan-shi, Osaka, 590-05 ¥60 million ¥3.5 billion 113 Rolled products
20)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Nippon Light Metals Co., Ltd. 3-13-12, Mita, Minato-ku, Tokyo, 108 ¥28.28 billion ¥269.65 billion 4,279 Ingot, sheet, profile, pipe, construction material etc.
21)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Sankyo Aluminium Industry Co., Ltd. 70, Hayakawa, Takaoka-shi, Toyama, 933 ¥26.5 billion ¥223.1 billion 5,447 Aluminium products, (wall cabinets, cooking wares, windows and doors, curtain gates etc.)
22)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Sanko Diecast Co., Ltd. 199, Nagafushi, Mishima-shi, Shizuoka, 411 ¥35 million ¥2.246 billion 146 Diecast products
23)	Name of company: Address: Pain-in capital: Annual sales: Number of employees: Main production items:	Watanabe Seisakusho, Co., Ltd. 944, Fukushima, Kuwana-shi, Mie, 511 ¥24 million ¥1 billion 40 Automobile parts and components

3-7-3 List of Indonesian Companies Interested in Joint Venture or Technical Tie-ups

(1) List of Indonesian Companies Interested in Joint Ventures

Name of company Address of head of Tel:		a Jaya Agung 19, Jakarta 10150	
Fax:	5601500	entra para de la trabajo de la composición de la composición de la composición de la composición de la composi Esta de la composición	n an
Address of factor	y: Jl. Tole Iskar 16415	idar Dinata No. 9, K	ec. Sukmajaya, Dep
Tel: Fax:			
	cutive: Sutanto Santo ble: Sutanto Santo		
Person for contac Year of establishr	t: Direktur Utar		
Paid-up capital: Share holders:			
Indonesia Foreign:	n: 100%		tan an an an an Ardan. An an Ardan
Legal status: Land & factory ar	PMA ea:	PMDN X E	BRO Other
Land:	2,000m ²		
Factory:	504m ²		
Main production i Annual sales turn	tems: Aluminium d over & number of em	liecasting products ployees	
	1985	1986 1987	1988 1989

Annual sales (M. Rp.)396153307586Number of employees714212732

Here - Deber and

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Name of company: Address of head office: Tel:	P.T. Intalan Jl. Latumette 591053	Works en 50, Jakarta Bara	un esta a sejó de La superior de la sejó de La sejó de	
Fax:	a station data			1월년 2월 18일 년 1999년 1997년 199
Address of factory:	Jl. Latumette	en 50, Jakarta Bara	t - satur	an an t
Tel:				na na ser na ser
Fax: Name of chief executive:	Ibrahim Yoe	enef		
Name of responsible:	Ir. Firman A		ang sa tarip	
Person for contact:	Manager	rgaanooju		la de la companya de
Year of establishment:	1971			
Paid-up capital:				
Share holders:	1000			
Indonesian:	100%	n an teoris and teoris An an		
Foreign: Legal status:	PMA	X PMDN	BRO	Other
Legal status. Land & factory area:	· * 14% *	** * 1132711		
Land:				
Factory:		• •		i e par del el com Catalonia
Main production items:	Aluminium e			
Annual sales turnover &		ipi0yees	· · · · ·	
	1985	1986 1987	1988	1989
Annual sales (M. Rp.) Number of employees		* *	*	720
* Stop operation			· · · · ·	
Name of company:	P.T. Superex	: Raya Unit Alumii	nium	
Address of head office: Tel:	373368	inoto 28, Jakarta P	usat	
Tel: Fax:	373368	· · · · · · · · · · · · · · · · · · ·		
Tel: Fax: Address of factory:	373368 Jl. Pembang	unoto 28, Jakarta P unan I/78, Tangera		at
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Tel: Fax: Address of factory: Tel: Fax: Name of chief executive:	373368 Jl. Pembang 23170 23170 Ir. Stanley P	unan I/78, Tangera rakoso		at
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P	unan I/78, Tangera rakoso		at
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director	unan I/78, Tangera rakoso		rat
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P	unan I/78, Tangera rakoso		at
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director	unan I/78, Tangera rakoso		rat
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director	unan I/78, Tangera rakoso		rat
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign:	 373368 Jl. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director 1977 100% 	unan I/78, Tangera rakoso rakoso	ng-Jawa Bai	•
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Director 1977	unan I/78, Tangera rakoso		at X Other
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area:	373368 Jl. Pembang 23170 23170 Ir. Stanley P Director 1977 100% PMA	unan I/78, Tangera rakoso rakoso	ng-Jawa Bai	
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	373368 JI. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director 1977 100% PMA 7,000m ²	unan I/78, Tangera rakoso rakoso	ng-Jawa Bai	•
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	373368 JI. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director 1977 100% PMA 7,000m ² 4,500m ²	unan I/78, Tangera rakoso rakoso PMDN	ng-Jawa Bai	
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	373368 JI. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director 1977 100% PMA 7,000m ² 4,500m ² Aluminium e	unan I/78, Tangera rakoso rakoso PMDN extrusion	ng-Jawa Bai	• • • • •
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	373368 JI. Pembang 23170 23170 Ir. Stanley P Ir. Stanley P Director 1977 100% PMA 7,000m ² 4,500m ² Aluminium e	unan I/78, Tangera rakoso rakoso PMDN extrusion	ng-Jawa Bai BRO	
Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	373368 JI. Pembang 23170 23170 Ir. Stanley P Director 1977 100% PMA 7,000m ² 4,500m ² Aluminium e number of em	unan I/78, Tangera rakoso rakoso PMDN extrusion aployees	ng-Jawa Bai BRO	X Other

	(1,1,2,1,2,1,2,1,2,1,2,1,2,1,2,1,2,1,2,1					
)		P.T. New Rec			a di kasara	
	Address of head office:	JI. Kuendang	No. 11 A-E			
	Tel:	a a st				•
	Fax;		u en de la			
	Address of factory:	Jl. Pegangsaa	n II No. 27	Pulu,	Gudung Jaka	irta Tin
	Tel:		14 A.	1		
	Fax:					
	Name of chief executive:	Atam Sandjay	a	e de est	Maggara ana an	
	Name of responsible:	Atam Sandjay	a de la composición de la			
	Person for contact:	Director			1	1. 1.1.
÷	Year of establishment:				and the second second	·
	Paid-up capital:			5.		an ta an
÷	Share holders:				·	
	Indonesian:		1997 - 1994 1997 - 1994	4		
	Foreign:		· · ·			
		PMA	X PMDN		BRO	Othe
	Legal status:	LIMIN	A FIMDIN		DICU	Out
	Land & factory area:					
	Land:	4,000m ²			· · ·	
	Factory:	$1,000m^2$		· . ·	2000 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 - 1944 -	
	Main production items:	Aluminium ae	rosol can		a the area to	
	Annual sales turnover &	number of emp	oloyees	÷ į		· · · ·
		1095	1002	1007	1000	10
		1985	1986	1987	1988	19
	Number of employees				· · · · ·	1 .
	Name of company:	P.T. Inter Alu	mindo Sent	osa		
)					i Lifara	
)	Address of head office:	Jl. Pegangsaa	$n \prod NO.27 J$	akarta	. Ottak	
)	Tel:	6374410	n II No.27 J	akarta	Ciau	
)	Tel: Fax:	6374410 6005205				
)	Tel:	6374410 6005205 Jl. Pegangsaa				
)	Tel: Fax:	6374410				
•	Tel: Fax: Address of factory:	6374410 6005205 Jl. Pegangsaa				
•	Tel: Fax: Address of factory: Tel: Fax:	6374410 6005205 Jl. Pegangsaa 4712092	n II No. 27,			
•	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji	n II No. 27, ra			
)	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji	n II No. 27, ra			
)	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director	n II No. 27, ra			
,	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji	n II No. 27, ra			
)	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director	n II No. 27, ra			
,	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982	n II No. 27, ra			
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director	n II No. 27, ra			
•	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100%	n II No. 27, a a	Jakar	ta Utara	Othe
•	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982	n II No. 27, ra	Jakar		Othe
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100%	n II No. 27, a a	Jakar	ta Utara	Othe
•	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100%	n II No. 27, a a	Jakar	ta Utara	Othe
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA	n II No. 27, ra a PMDN	Jakar	ta Utara	Othe
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium sh	n II No. 27, ra a PMDN	Jakar	ta Utara	Othe
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium sh	n II No. 27, ra a PMDN	Jakar	ta Utara	Othe
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium shi number of emp	n II No. 27, a a PMDN ug ployees	Jakar X	ta Utara BRO	
,	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium sh	n II No. 27, ra a PMDN	Jakar	ta Utara	
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover &	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium shi number of emp	n II No. 27, a a PMDN ug ployees	Jakar X	ta Utara BRO	19
	Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	6374410 6005205 Jl. Pegangsaa 4712092 Atam Sendjaji Atam Sendjaji Director 1982 100% PMA Aluminium shi number of emp	n II No. 27, a a PMDN ug ployees	Jakar X	ta Utara BRO	Othe 19 4,9

			· · · ·	
Name of company: Address of head office: Tel: Fax:	P.T. Alcas I Jl. Gajah M 6590915	Dharma Pratama ada 199, Jakarta-B	arat	nakan sera s Kabupatèn Kabupatèn S
Address of factory:	Jl. Tipar Kn	n 3 Cakung, Jakart	a-Utama	ny tanàna
Tel:	490889			
Fax:				
Name of chief executive:		Fjandrawinata		han ya ka
Name of responsible:	Ferry Tjand	rawinata	n an the second s	지수는 것 같아?
Person for contact:	Director		1997 - 1998 1997 - 1998 1997 - 1998	
Year of establishment:	1986		d Arte Ster	
Paid-up capital:	Rp. 850,00	0,000	1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 -	· · · · · · · · · · · · · · · · · · ·
Share holders:				· · · ·
Indonesian:	100%			
Foreign:			1.5	
Legal status:	PMA	X PMDN	BRO	Other
Land & factory area:	•			a de la companya de l
Land:	1,580m ²			
Factory:	1,359m ²	1997) 1997 - 1997 - 1997 1997 - 1997 - 1997	14- 14 14	
Main production items:	Diecast alloy	y ingot		
Annual sales turnover &				
	1985	1986 198	7 1988	3 1989

	1905	1200	1907	1900	1707	
Annual sales (M. Rp.)				2,784		-
Number of employees			23	31	43	

(2) List of Indonesian Companies Interested in Technical Tie-ups.

Name of company: Address of head office:	P.T. Danmotor Jl. Perintis Ken				arta Uta
	14250	in wordan	, irviaj	a Gauing, sur	
Tel:	4896508		· · ·		
Fax:	4894835				
		andalraan	Takar	to Litora	
Address of factory:	Jl. Perintis Ken	петаекаап,	, Jakan	ia Utala	
Tel:	4896508	ter de la composition			
Fax:	4894835			a da ta contra da s	
Name of chief executive:		ijan.		· · ·	1.1
Name of responsible:	Ir. Abudin Han			1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	
Person for contact:	Manager, Speci	al Project		1. T.	
Year of establishment:	1971				1.1.1
Paid-up capital:					
Share holders:		÷			
Indonesian:	51%				
Foreign:	49%				
Legal status:	X PMA	PMDN		BRO	Other
Land & factory area:		3.1 (15)			
Land:	124,680m ²			· .	•
Factory:	61,722m ²				
	Vespa scooter				1.
Annual sales turnover &		oyees			
	1985	1986	1987	1988	1989
Annual sales (M. Rp.)				34,210	32,239
Number of employees				600	850

Annual sales (M. Rp.)							Trial
······································	1985	1986		1987	- 	1988	1989
Annual sales turnover & 1		nployees				۰.	- -
Main production items:	Piston						·
Factory:	4,800m ²					•	
Land:	8,000m ²						
Land & factory area:			-		-		
Legal status:	PMA	PMI	ΟN		BRO		X Other
Foreign:	100/0						1. J.
Share holders: Indonesian:	100%						
Paid-up capital:	Rp. 1,520 (00,000					
Year of establishment:	1987	00.000			2		
Person for contact:	Director						
Name of responsible:	Drs. Sudjiw						
Name of chief executive:	Lukas Yuw	ono Halin	1				
Fax:	- 1 20030						
Address of factory: Tel:	Jl. Agung K 498630	auya III I	3100	к С, N	0. I J	akarta	
Fax:	6293558	r	- 1	10.			
Tel:	6293550						
Address of head office:	Jln. Sukarjo		anot	o No.	89, Ja	karta	1. A A
Name of company:	P.T. Yuwor	to Mulia			. *	·.	
· · · · ·							<u></u>
Annual sales (M. Rp.) Number of employees	18,557 403	466	۷.	388	21	487	53,087
		27,310	1	5,562	רר	,129	35,087
	1985	1986		1987		1988	1989
Annual sales turnover &				2			
Main production items:	Diecast prox			· ·	:		
Factory:	9,129m ²						
Land:	61,430m ²					:	
Land & factory area:						¹	3
Legal status:	X PMA	PM	DN		BRO	, ¹	Other
Indonesian: Foreign:	30% 70%	•		,			
Share holders:	30%						
Paid-up capital:	US\$5,000,0	000				1	an an tha tha she tha she tha she tha she tha she that the she that th
Year of establishment:	1981	600					
Person for contact:	Administrat	or					
Name of responsible:	Ade Rachm	at Juliadi					
Name of chief executive:		ata	1 - E. 1				
Fax:	99-23293	J#7 1 7 ~~	- 1919	· ·.			
Address of factory: J Tel:	99-23816/2	2201/02	IXUI V	Jucong	,, 1100	, oura	6
Fax:	99-23293 1. Pasar Ken	nio Daca	Ker	ancone	r Kec	Curu	g Tangera
Tel:	99-23291/9	2		e ya E ya			
	Tangerang	•					
·	Jl. Pasar Ke	and the second second			1	11 Mar 1997	

		t a star			
4)	Name of company: Address of head office:	P.T. Pakoaku		rta	
· ·	Tel:	492025-4934	77		
	Fax:	492377	• • • • • •		
1.000	Address of factory: Tel:	JI. Yos Sudar 492025-4934	so, Sunter II, Jaka	irta	
· · · ·	Fax:	492377			
	Name of chief executive:			ale and a first	1999 - 1999 1997 - 1999
	Name of responsible: Person for contact:	Drs. T.S. Bui	hanta		
	Year of establishment:	Direcotr 1988		a da anti-	· · · ·
	Paid-up capital:	Rp. 2,000,00	0,000		$\gamma_{1}^{*} + \gamma_{-1}^{*}$
	Share holders: Indonesian:	100%			
	Foreign: Legal status:	PMA	X PMDN	BRO	Other
	Land & factory area:	* 11MJ	28 2 ITEC 1 7		J HIVI
•	Land:	2026-2			s
	Factory: Main production items:	3,036m ² Aluminium A	lloy Wheel Rim	renter La constanta de la constanta de	
	Annual sales turnover &				
		1985	1986 1987	1988	1989
÷	Annual sales (M. Rp.) Number of employees			· · · · · · · · · · ·	165 77
5)	Name of company: Address of head office: Tel: Fax:	P.T. Alumino Jl. Pulogadur 4893635 4898054	ng No. 4, Kswasar	ı Industri	aga at Tang ta
	Address of factory: Tel: Fax:	and the second	ng No. 4, Kswasar	n Industri	
·.	Name of chief executive: Name of responsible:	Ir. Hadianto M	Martosubroto Msc Martosubroto Msc		
	Person for contact: Year of establishment: Paid-up capital:	1972	н 1.		
	Share holders:	•			
	Indonesian: Foreign:	· ·	÷ .		
	Legal status:	PMA	X PMDN	BRO	Other
	Land & factory area:		··· .		
	Land: Factory:	2,000m ²			
	Main production items: Annual sales turnover &		xtrusion, Roofing ployees	а ^н .	
		1985	1986 1987	1988	1989
	Annual sales (M. Rp.) Number of employees	12,038 1 250	13,959 18,185	23,584	25,910 320
			an a		

Blance of Commonsul	DT Cunore	N KOVO I IN		um	
Name of company: Address of head office:	I Survon	ex Raya Un anoto 28, Ja	akarta Pus	at (10130)	
Tel:	373368				
Fax:	365649				
Address of factory:	II. Pemban	gunan I/78.	Tangeran	g-Jawa Bara	t
Tel:	23170	B		`	
Fax:	23170				
Name of chief executive		Prakoso	• • •	and the second	n An terrar
Name of responsible:	Ir. Stanley	Prakoso		ter and the second	
Person for contact:	Direcotor				an an an Ar
Year of establishment:	1977		· ·		
Paid-up capital:		ta da sera de	en e		
Share holders:					$(1, 1, \dots, n)^{+}$
Indonesian:	100%			and the second second	·**.
Foreign:					V Other
Legal status:	PMA	PMD	IN .	BRO	X Other
Land & factory area:		. ·	a a a		
Land:	7,000m ²		1		
Factory:	4,500m ²			1	
Main production items:	Aluminium			موکر دیا در ۲۰۰۰ م	tay kinan
Annual sales turnover &	number of e	mployees			1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -
	1985	1986	1987	1988	1989
Annual sales (M. Rp.)	3,400	3,500	3,900	6,750	5,000
		- ,			
Number of employees Name of company: Address of head office:	354 P.T. Bergar Jl. Raya Bo	ogor, Km. 3	2.7, Kam	406 p Babakan, 1	440 Desa Curu
Number of employees Name of company:	354 P.T. Bergar	r Sakti Indo ogor, Km. 3	nesia 2.7, Kam		
Number of employees Name of company: Address of head office:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar	r Sakti Indo ogor, Km. 3	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar	r Sakti Indo ogor, Km. 3	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707	r Sakti Indo ogor, Km. 3	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem	r Sakti Indo ogor, Km. 3	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem	r Sakti Indo ogor, Km. 3 nggis, Bogo	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem	r Sakti Indo ogor, Km. 3 nggis, Bogo	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Idem	r Sakti Indo ogor, Km. 3 nggis, Bogo	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Am. Setiaw 1980	r Sakti Indo ogor, Km. 3 nggis, Bogo /an	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Idem	r Sakti Indo ogor, Km. 3 nggis, Bogo /an	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46	r Sakti Indo ogor, Km. 3 nggis, Bogo /an	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Am. Setiaw 1980	r Sakti Indo ogor, Km. 3 nggis, Bogo /an	nesia 2.7, Kam		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Idem Am. Setiaw 1980 Rp. 682,46 100%	yan Sakti Indo Dogor, Km. 3 nggis, Bogo /an 52,424	nesia 2.7, Kam »r	p Babakan,	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46	r Sakti Indo ogor, Km. 3 nggis, Bogo /an	nesia 2.7, Kam »r		
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA	yan Sakti Indo Dogor, Km. 3 nggis, Bogo /an 52,424	nesia 2.7, Kam »r	p Babakan,	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of chief executive: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ²	yan Sakti Indo Dogor, Km. 3 nggis, Bogo /an 52,424	nesia 2.7, Kam »r	p Babakan,	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ² 5,000m ²	r Sakti Indo ogor, Km. 3 nggis, Bogo /an 52,424 PMD	nesia 2.7, Kam or N X	p Babakan, BRO	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ² 5,000m ² Household	yan 52,424 goods (coo	nesia 2.7, Kam or N X	p Babakan, BRO	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ² 5,000m ² Household	yan 52,424 goods (coo	nesia 2.7, Kam or N X	p Babakan, BRO	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	354 P.T. Bergar Jl. Raya Bo Kec, Cimar 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ² 5,000m ² Household	yan 52,424 goods (coo	nesia 2.7, Kam or N X	p Babakan, BRO	Desa Curr
Number of employees Name of company: Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	354 P.T. Bergat Jl. Raya Bo Kec, Cimat 8710707 Idem Idem Am. Setiaw 1980 Rp. 682,46 100% PMA 8,690m ² 5,000m ² Household number of et	Sakti Indo ogor, Km. 3 nggis, Bogo van 52,424 PMD goods (coo mployees	nesia 2.7, Kam or N X	p Babakan, BRO sils)	Desa Curr

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21						
· · · ·		· .				
	3) Name of company:	P.T. Paramour	t Light Meta	l Work	s Ltd.	
	Address of head office:	Jl. Kembang J	epun 64, Su	abaya (50162	$\gamma \sim 1$
	Tel:	331211				
	Fax:	(031)333268				
	Address of factory:	Jl. Sidotopo K				•
	an a	Ds Kedungtur	i, Kec, Tama	in, Sido	arjo	
	Tel:	(031)815699	· · ·			
	Fax:	(031)830294			n de la composición d La composición de la c	: ⁻
`	Name of chief executive:					
÷.,	Name of responsible:	Alim Rezkiagu				
	Person for contact: Year of establishment:	President Direct	JOF		n gan na san san san san san san san san sa	
		1954				,
	Paid-up capital: Share holders:					an an taon an taon An taon an taon
	Indonesian:	100%				
	Foreign:	100 /0				
· · · ·	Legal status:	PMA	PMDN	XB	RO	Other
	Land & factory area:					
	Land;	· · · · ·			· · · ·	
	Factory:		en e	ž sus		
	Main production items:	Household go	ods (cooking	uensil	s) ·	
	Annual sales turnover &				- 	
		<u> </u>				
		1985	1986	1987	1988	1989
						· · · · · · · · · · · · · · · · · · ·
	Annual sales (M. Rp.)				· .	
	Number of employees	· · · · ·				
۰.	· · · · · · · · · · · · · · · · · · ·					
G) Name of company:	P.T. Impact Ir	donesia			
	Address of head office:	Jl. Rungkut In		A Sur	ahaya 6029)1
	Tel:	(031)813896	uusur 1 9/10	·/ 1, Our	abaya 002	_
	Fax:	(031)813896				
	Address of factory:	Idem				• •
	Tel:					
	Fax:					
	Name of chief executive:	D.S. Lajovic			· .	
	Name of responsible:	Purwadi Hend	ropurnomo			
	Person for contact:	Vice President				
	Year of establishment:	1970				
	Paid-up capital:	US\$160,000	• .			
	Share holders:					
	Indonesian:	40%				
		60%				~ ·
· .	Foreign:		D1 (D1)7	В	RO	Other
· · ·	Foreign: Legal status:	X PMA	PMDN			
· · ·	Foreign: Legal status: Land & factory area:		PMDN			
· · · ·	Foreign: Legal status:	X PMA 3,900m ²	PMDN			
	Foreign: Legal status: Land & factory area:		PMDN	1	· ·	
· · ·	Foreign: Legal status: Land & factory area: Land:	3,900m ²		um Tuł	bes	·
	Foreign: Legal status: Land & factory area: Land: Factory:	3,900m ² 1,429m ² Aluminium Sl	ugs, Alumini	um Tuł	bes	
	Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	3,900m ² 1,429m ² Aluminium SI number of emp	ugs, Alumini loyees			
	Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	3,900m ² 1,429m ² Aluminium Sl	ugs, Alumini loyees	um Tuł 1987	bes 1988	1989
	Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	3,900m ² 1,429m ² Aluminium SI number of emp	ugs, Alumini loyees 1986			1989

Name of company:	P.T. Inter Alun	nindo Sento)sa	and the second	
Address of head office:	Jl. Pegangsaan				
Tel:	6374410				
	6005205				
Fax:	Jal. Pegangsaa		Tabai	rta Mtara	n an an Andrea. Ta na an Andrea.
Address of factory:	Jai. Pegangsaa	n n no. 27	Jaka		
Tel:	4712092				
Fax:				a ta sa	
Name of chief executive:			• • •		
Name of responsible:	Atam Sendjaja		st di		t přesta pos
Person for contact:	Director	1. 1. 1. 1. 1. N. 1. 1.			
Year of establishment:	1982		1		n de persone en la co
Paid-up capital:					
Share holders:					
Indonesian:	100%				
Foreign:		, 2 × 2			
	PMA	PMDN	X	BRO	Other
Legal status:	# \$V26 %				
Land & factory area:				· · · ·	
Land:					
Factory:	A1	-			ş
Main production items:	Aluminium slu				
Annual sales turnover &	number of empl	oyces		. 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	
	1985	1986	1987	1988	1989
	· · · · · · · · · · · · · · · · · · ·				4.070
Annual sales (M. Rp.)			1		4,960
Number of employees			1.1.1		70
				<u> </u>	
	1				a.
Name of company:	P.T. New Red				
Name of company: Address of head office:	P.T. New Red Jl. Kuendang I				
					e Alexandria Talentin
Address of head office:	Jl. Kuendang I	No. 11 A-B	n en en Negel		e Standard Basetard Rate
Address of head office: Tel: Fax:	Jl. Kuendang I	No. 11 A-B	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory:		No. 11 A-B	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel:	Jl. Kuendang I	No. 11 A-B	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax:	JI. Kuendang I JI. Pegangsaan	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive:	JI. Kuendang IJI. PegangsaanAtam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact:	JI. Kuendang IJI. PegangsaanAtam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian:	Jl. Kuendang I Jl. Pegangsaan Atam Sandjaya Atam Sandjaya	No. 11 A-B 1 II No. 27 I	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Atam Sandjaya Director	No. 11 A-B 1 II No. 27 I	n en en Negel	Gudung Jak	arta Timur
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Atam Sandjaya Director	No. 11 A-B 1 II No. 27 J	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Atam Sandjaya Director	No. 11 A-B 1 II No. 27 J	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Atam Sandjaya Director PMA 4,000m ²	No. 11 A-B 1 II No. 27 J	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Atam Sandjaya Director PMA 4,000m ² 1,000m ²	No. 11 A-B II No. 27 J	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Director PMA 4,000m ² 1,000m ² Aluminium aen	No. 11 A-B II No. 27 J X PMDN rosol can	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Director PMA 4,000m ² 1,000m ² Aluminium aen	No. 11 A-B II No. 27 J X PMDN rosol can	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Director PMA 4,000m ² 1,000m ² Aluminium aen	No. 11 A-B II No. 27 J X PMDN rosol can	n en en Negel		
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover &	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Director PMA 4,000m ² 1,000m ² Aluminium aer number of empl	No. 11 A-B II No. 27 J X PMDN rosol can loyees	Puou,	BRO	Other
Address of head office: Tel: Fax: Address of factory: Tel: Fax: Name of chief executive: Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	JI. Kuendang I JI. Pegangsaan Atam Sandjaya Director PMA 4,000m ² 1,000m ² Aluminium aer number of empl	No. 11 A-B II No. 27 J X PMDN rosol can loyees	Puou,	BRO	Other

1 A A						
10)	Name of company	P.T. Alcarina	do Drimo			
12)	Name of company: Address of head office:	Jl. Gajah Ma		karta Bat	at 11120	
	Tel:	6393208	uu 177,00			
	Fax:	6297866			the second	
	Address of factory:		. 3 Cakung	g, Jakarta	1 Utara 13910	0
	Tel: Fax:	490889 497035				
	Name of chief executive:		iandrawin	ata		
2 - N	Name of responsible:	A.L. Wawor				
	Person for contact:	Director				
	Year of establishment:	1980	00.000	۰.		
	Paid-up capital: Share holders:	Rp. 1,000,0	00,000			
	Indonesian:	100%				
	Foreign:	10070				
1	Legal status:	PMA	PMD	N	BRO	Other
	Land & factory area:				i.	
	Land:	6,200m ²			4	
	Factory:	3,545m ²	17:			
	Main production items: Annual sales turnover &	Aluminium V		·		
		number of en	ipioyees	<u> </u>		
· · ·		1985	1986	1987	1988	1989
		1.054	0.507	00.050	00 071	27 592
	Annual sales (M. Rp.) Number of employees	1,056 45	8, <u>5</u> 07 66	20,852 94	20,071 126	37,583 143
	Number of employees	ر به				
. t. t.						
13)	Name of company:	P.T. Suprem			- 10340	
:	Address of head office: Tel:	Jln. Kebon S 3100525	arin No. /	I, Jakart	a 10340	
•	Fax:	331119				
	Address of factory:	Jln. Semanar	n Raya Da	an Mogo	t Km. 16, Ce	ngkareng,
		Jakarta-Bara	t	-		
	Tel:	613950-6142	208			
	Fax:	613950	Dahandia			
		Erwin Suryo				
	Name of chief executive:		0.510.0			
	Name of responsible:	Hendra Guna				
	Name of responsible: Person for contact:	Hendra Guna General Man				
	Name of responsible: Person for contact: Year of establishment:	Hendra Guna	ager			
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders:	Hendra Guna General Man 1982 Rp. 8,000,0	ager			
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian:	Hendra Guna General Man 1982 Rp. 8,000,0 70.75%	ager			
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign:	Hendra Guna General Man 1982 Rp. 8,000,0 70.75% 29.25%	ager 00,000	N	RPO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status:	Hendra Guna General Man 1982 Rp. 8,000,0 70.75%	ager	N	BRO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area:	Hendra Guna General Man 1982 Rp. 8,000,0 70.75% 29.25% X PMA	ager 00,000	N	BRO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ²	ager 00,000	N	BRO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory:	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ²	ager 00,000 PMD	N	BRO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land:	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium F	ager 00,000 PMD Rod.	N	BRO	Other
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items:	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium F	ager 00,000 PMD Rod.	N 1987	BRO 1988	Other 1989
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover &	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium H number of em	ager 00,000 PMD Rod. ployees			
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover & Annual sales (M. Rp.)	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium I number of em 1985	ager 00,000 PMD Rod. ployees			
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover &	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium H number of em	ager 00,000 PMD Rod. nployees 1986	1987	1988	1989
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover & Annual sales (M. Rp.)	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium I number of em 1985	ager 00,000 PMD Rod. nployees 1986	1987	1988	1989
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover & Annual sales (M. Rp.)	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium I number of em 1985	ager 00,000 PMD Rod. nployees 1986	1987	1988	1989
	Name of responsible: Person for contact: Year of establishment: Paid-up capital: Share holders: Indonesian: Foreign: Legal status: Land & factory area: Land: Factory: Main production items: Annual sales turnover & Annual sales (M. Rp.)	Hendra Guna General Man 1982 Rp. 8,000,00 70.75% 29.25% X PMA 19,710m ² 5,657m ² Aluminium I number of em 1985 70	ager 00,000 PMD Rod. nployees 1986	1987	1988	1989

