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## THE ISLAMIC REPUBLIC OF PAKISTAN

# REPORT ON PAKISTAN RAILWAYS LOCOMOTIVES MANUFACTURING FACTORY PROJECT (FEASIBILITY STUDY)

March 1983

## JAPAN INTERNATIONAL COOPERATION AGENCY (JICA)

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#### **PREFACE**

In response to the request of the Government of the Islamic Republic of Pakistan, the Government of Japan decided to conduct a feasibility study and preliminary design on the Pakistan Railways Locomotives Manufacturing Factory Project, and entrusted the study to the Japan International Cooperation Agency (JICA). The JICA sent to Pakistan in March, 1982 a survey team headed by Mr. Ichiro Nomura, Director of the Japan Railway Technical Service, and another survey team in January, 1983 headed by Mr. Shuichi Sawano, Vice President of the Japan Railway Technical Service. These teams held discussions with officials concerned of the Government of Pakistan over the project and conducted field surveys. After the teams returned to Japan, further studies were made and the present report has been prepared.

I hope that this report will serve for the development of the Project and contribute to the promotion of friendly relations between our two countries.

I wish to express my deep appreciation to the officials concerned of the Government of the Islamic Republic of Pakistan for their close cooperation extended to the team.

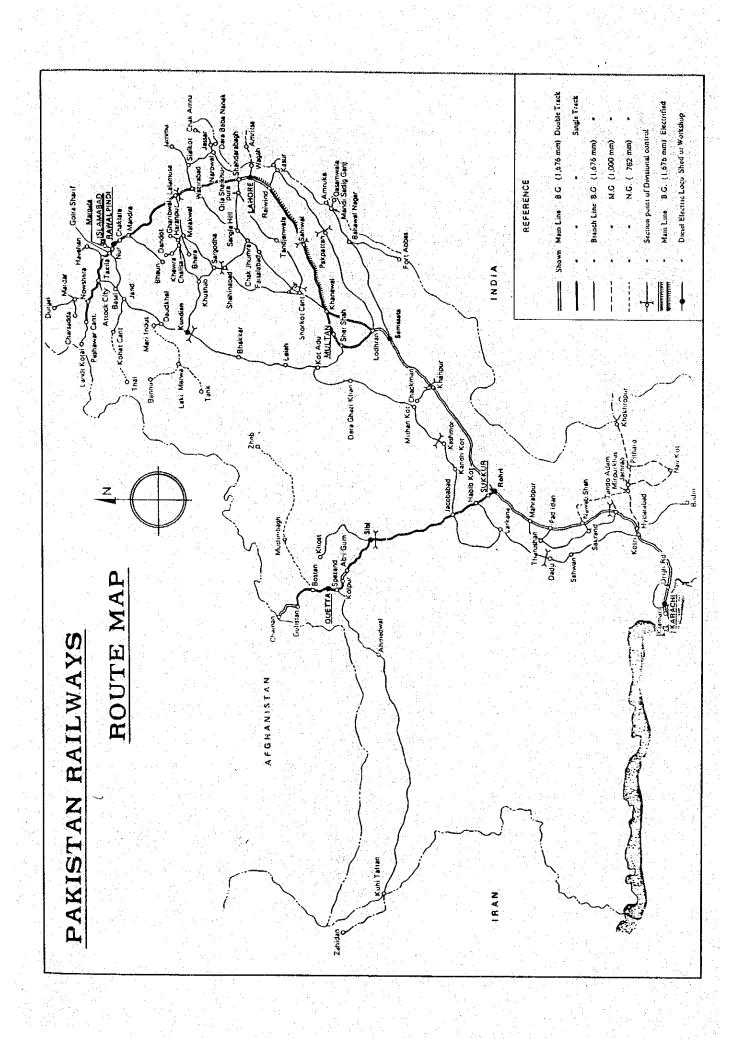
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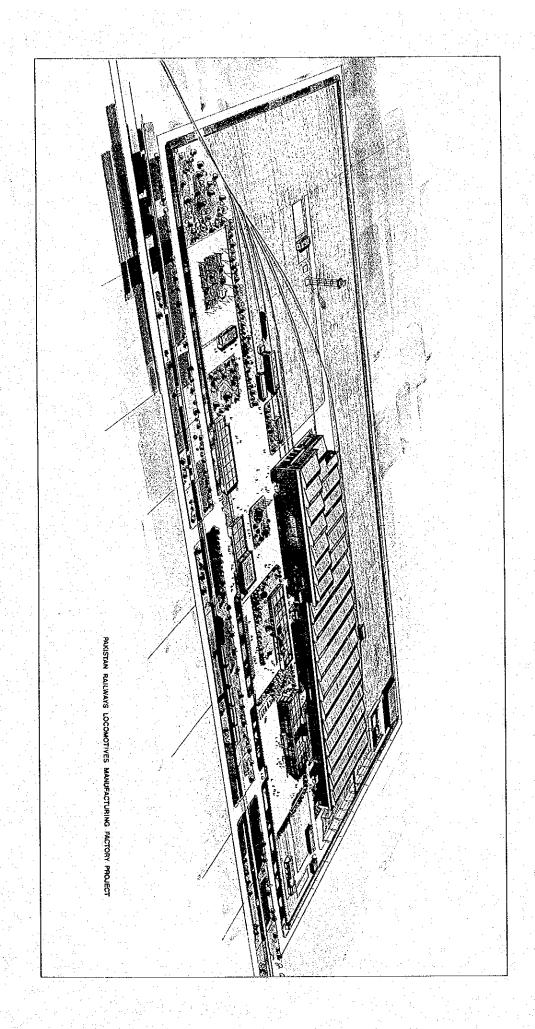
March, 1983

Keisuke Arita

President

Japan International Cooperation Agency





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#### CONCLUSION AND SUMMARY

#### I. CONCLUSION

1. The Pakistan Railways possessed, as of 1981, those locomotives which have passed their service life, 132 out of 471 as to the diesel-electric locomotives (DEL) and 314 out of 381 as to the steam locomotives (SL). In order to replace all those locomotives which are now in use beyond their service life, to make a conversion from SL to DEL, and to meet the possible future increase of traffic demand, it is necessary to introduce 1,265 diesel-electric locomotives during the implementation period of this project.

This Project envisages an annual production of 25 locomotives by single shift basis, as the optimum scale of production for the new factory from the long-range perspective view. However, if necessary to comply with the transitional increase in demand, effort should be made to increase the total number of annual production by converting to two-shift-system in the future.

- 2. This Project is important in terms of the national interest. The construction works must begin as soon as possible since two and a half years will be required to completion from the commencement of the works.
- 3. This Project analysis has proven to be feasible from the standpoint of the national economy.
- 4. According to the financial analysis of the new factory, it is expected that it will turn out a profit in two years. However, funds will be deficient until the fourth year, thus, the working funds will have to be procured.
- 5. The construction work will be technically feasible from all technical viewpoints including mechanical, electrical, civil engineering, and building construction. The Project aims at minimizing operation expenses since the start up of operations at the new factory thus obtaining the maximum effect with the minimum investment.
- 6. Consequently, it was decided that the DEL manufacturing factory should not install any manufacturing system of rolling stock parts which are considered not only domestically producible at present but also producible in future, at other existing factories or workshops other than the factory to be newly built. Conclusion has been reached that the optimum site for construction of the new factory is Risalpur and that it should have the capacity for an annual production of 25 locomotives on the daytime regular shift basis.

7. The plan introduced here has sufficient capacity for the future production of electric locomotives (EL) in parallel with and in addition to diesel-electric locomotives.

#### II. SUMMARY

This report includes ten chapters with special reference to four aspects:

- (1) The forecast of railway transport demand up to the year 2000, establishment of locomotive introduction programs with due consideration of practical service life of existing locomotives, and determination of required locomotive production capacity;
- (2) The possible items of domestic production and percentage target of domestic production in Pakistan established for the manufacture process of locomotives, and the locomotive manufacturing factory construction plan made on the basis of these prerequisites.

  In the setup of construction plan, consideration was paid to make the use of existing public and private facilities.
- (3) Determination of the organization and scale of manpower required for factory operation and preparation of the basic plan of education and training for technical staff;
- (4) The project costs calculated and the economic and financial analyses made on the basis of this calculation. It should be noted that the project costs include the factory construction cost and training cost.

This report is summerized as follows:

#### 1. Current state of transport

The Pakistan Railways has about 8,800 route-kilometers. The broad-gage railways, will 381 steam locomotives (SL), 471 diesel locomotives (DEL) and 29 electric locomotives (EL), occupies 88% of the total route-kilometers.

The traffic volume covers 11 million tons (7.9 billion ton-kilometers) and 123 million passengers (16.4 billion passenger-kilometers), as of 1981. Though the passenger traffic shows gradual upward trend, the goods traffic is rather sluggish.

The revenue from goods traffic occupies about 60% of the total revenue of the Pakistan Railways. So the strengthening of goods transport capacity through increase of locomotives and wagons as well as improvement of wagons operation control is considered an important problem the Pakistan Railways is confronted with.

#### 2. Forecast of railway traffic volume

The forecast of railway traffic volume on the basis of goods and passenger traffic record (ton-kilometers, passenger-kilometers) for the past three decades, the goods and passenger traffic volumes up to the year 2000 were forecasted from their relationships with GDP and future population growth according to the regression analysis method. The analysis result shows that the traffic volume in the year 2000 is 171% for passengers and 170% for goods as compared with the level as of 1981.

#### 3. Locomotive introduction plan

From the above traffic volume forecast, it is estimted that the required number of locomotives in terms of DEL, as of 2012 (the last year of the project life), is 1265. The number of existing locomotives which has passed the normal life, on the other hand, is 132 of the total 471 DEL (normal life 20 years) and 314 of the total 318 SL (normal life 45 years), as of 1981. All of these locomotives must be replaced during the project period. Consequently the total of 1265 locomotives must be introduced during this period.

If these locomotives are to be manufactured in Pakistan, the production of mean 48 units/ year is required to meet the demand. Considering the reduction of initial investment cost and future variables in railway traffic volume, it is considered best to construct a factory with annual 25-units capacity on a single shift basis and to switch to a 2-shifts basis system in future if necessary.

#### 4. Domestic production plan

The concept as to this plan proceeds to the increased ratio of domestic production by utilizing as much as possible the technologies and facilities of public and private factories in Pakistan. On the basis of this concept, the following progressive programme was set up.

#### (a) Stage 1 (Phase I, Part 2; completed in one year after the operation starts)

Partial manufacture and assembling of bodies, underframes, and bogie frames, wiring, piping, and painting of bodies, mounting of mechanical and electrical machines to the body, assembling of traction motors and auxiliary rotating, and import and mounting of completed engines and main alternators.

In this stage, some locomotive parts must be produced domestically prior to the start of locomotive production. The examples of the parts are axle, axle box, traction motor (partial manufacture and assembling), gear case, pinion/gear, window glass fire extinguisher, filter, etc.

From the technical state in Pakistan, it is necessary to take enough time before presurvey and trial production on these parts are carried out.

- (b) Stage 2 (Phase II, Part 1; completed in two to five years after the operation starts)

  Complete manufacture of steel structures of bodies, underframes, and bogie frames,
  complete work of wiring and piping, and assembling of traction motors and auxiliary
  rotating machines.
  - In the Stage 2, the mechanical and electrical items whose domestic production is possible will be gradually manufactured domestically. In this case, considerable preparations for qualitative and performance checks through study on trially manufactured items will be needed.
- (c) Stage 3 (Phase II, Part 2; completed in about ten years after the operation starts)

  The target of this stage of domestic production includes the assembling of main alternators, manufacture of electrical and mechanical parts, manufacture or assembling of engines, and manufacture of brake parts. To proceed with the domestic production, it is essential to obtain technological cooperation from foreign countries along with the improvement of technological level of Pakistan.

On the basis of the above fundamental concept, the target of domestic production was set as follows:

	Phase I Part 2	Phase II Part 1	Phase II Part 2	
Year of domestic pro- duction	<b>1</b>	2 5	10	
Ratio of domestic pro- duction (%)	20	30 35	50	

This ratio of domestic production was determined from the following equation:

Ratio of domestic production (%)

Note here that the project scope covers only up to Phase II, Part 11.

It was considered practical to start the annual production from a level of five units/year and to increase it gradually, in view of technological skill and manpower programmes.

For actualization of domestic production programme, Pakistan must strive systematically for improvement of technological level and quality as well as for cost reduction through trial manufacture of equipment concerned, researches, facility improvement, technical tie-up with foreign manufacturers, etc.

#### 5. Construction plan of factory

A new factory construction plan was made based on study results of facilities of public and private factories in Pakistan, excluding the manufacturing facilities of rolling stock parts possibly manufactured domestically in future outside the new factory, and this new factory includes the following works:

- (a) Manufacture and painting of bodies and underframes
- (b) Manufacture and painting of bogie frames, assembling and testing of bogies after fitting of traction motors and wheel sets.
- (c) Wiring and piping
- (d) Mounting of engines and main alternators to bodies
- (e) Assembling of auxiliary machines
- (f) Overall assembling, testing, and inspection of locomotives

For the transfer of bodies in the factory, it was decided to recommend a overhead travelling crane system because it can reduce the body transfer distance. The production capacity was set at annual 25 units on a single shift basis, as above described.

The factory scale is as follows:

 Land area
 154,100 m²

 Building area
 33,040 m²

 Track
 2,940 m

#### 6. Organization and Operation

The new factory is made up of three departments and 11 sections, and they are under the direct control of the General Manager. Namely, the General Manager bears the responsibility of factory operation in terms of both financeial and technological aspects.

The required manpower differs depending on the production of locomotives. It was estimated at about 600 employees at an operation start and at about 900 employees or more at a production of annual 25 units.

To ensure smooth production, the Pakistan Railways must take the following preparations:

- (a) Preparation of jigs and tools not included in production facilities
- (b) Securing and training (including training overseas) of staff
- (c) Preparation of parts for five locomotives on the first year
- (d) Preparation of production plan
- (e) Preparation of drawings and manuals

The scope of project includes the production guidance by foreign experts in the field of locomotive manufacture for one year after the production starts. For two to three years thereafter, it is recommended to plan the guidance by two to three foreign experts.

#### 7. Training plan

Training for this project is divided into four parts:

- (a) Training instructors in foreign countries (engineers and technicians)
- (b) Training of technicians in Pakistan
- (c) Improvement of retraining of technician in Pakistan
- (d) Production guidance by foreign engineers at the production start.

Required man-month for training is estimated at 66 for (a) and 114 for (d). Concerning (b) and (c), a planned training using facilities in Pakistan is required for 600 persons necessary for the initial operation.

#### 8. Project enforcement and consulting services

In this report, the important tasks for the project enforcement are chosen and procedure schedule is made accordingly.

By this plan the production will be to start 3 years after the completion of the feasibility study.

In order to promote the construction of the factory as scheduled and as technically specified, it will be noted that the organization which controls the project and technical consulting are indispensable.

#### 9. Project cost

Unit: million Rs

	Foreign currency	Domestic currency	Total	
Construction cost	270.52	456.34	726.86	
Engineering cost 3 <b>e</b>	61.16	8.34	69.50	
Amount of price rise	33.17	81.58	114.75	
Total	364.85	546.26	911.11	

#### 10. Economic and financial analysis

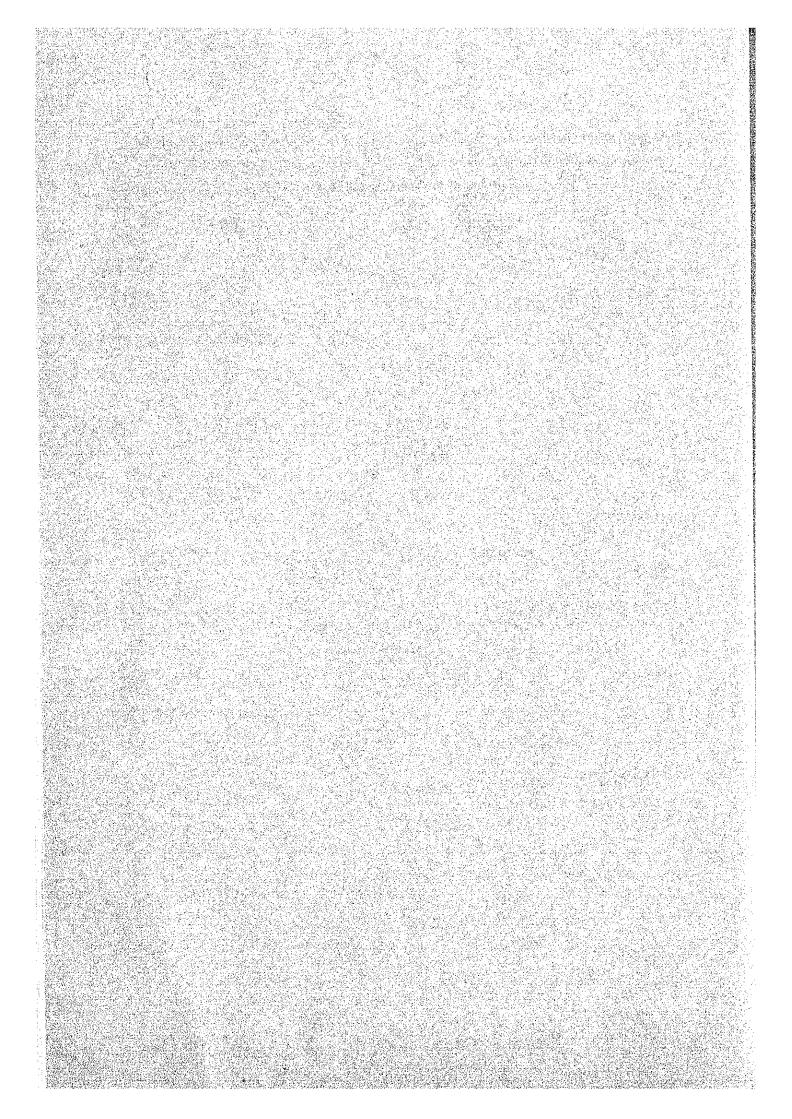
#### (a) Economic analysis

The cost saving benefit of domestic production was determined by comparing the domestic production cost of diesel electric locomotives with the import cost of completed ones. The economic internal rate of return based on the cost saving benefit during the project life is 12.5%. In addition to the quantifiable benefits indicated by this economic analysis, the project is expected to offer other non-quantifiable benefits such as technological transfers, promotion of employment opportunities, foreign currency savings, encouragement of the relative home industries, and promotion of regional development. Consequently, the evaluation of analysis results with due consideration given to these benefits indicate that this project is worthy of implementation in Pakistan.

#### (b) Financial analysis

In the financial analysis, the prospective profit and loss statement, cash flow projection, and financial internal rate of return were studied to determine whether it is possible for the factory to conduct profitable operations independently. The financial internal rate of return was calculated at 10%. The profit and loss balance will move into the black in the second year after operation start. In terms of each cash flow projection, however, a considerable amount of working funds will be required for inventory investment to maintain one-year of material stock, possibly resulting in a substantial shortage of funds for four years after operation start. Additionally, this working capital will cause

a decrease in the internal rate of return. Nevertheless, if these working funds for inventory investment can be reduced to an optimum level, then it will still be possible for the factory to conduct profitable operations independently.



#### CHAPTER 1 BACKGROUND OF THE PROJECT

Pakistan is a non-oil producing country and depends much on agricultural products as its principal export industry. It has little other products for export and at present is laboring under a negative trade balance. For this reason, the 5th five-year plan is being executed with emphasis on increase in agricultural production for its main industry, and by utilizing its products to promote its agricultural and manufacturing industries to advance its policy for economical improvement and regional development. Due to these factors, the volume of traffic within the country is gradually on the increase, and as this tendency is expected to continue, improvement in transport capacity has become an urgent necessity. Unfortunately, rapid road developments with increase in the volume of road traffic at the expense of the railway are restraining expansions in the latter. At present, the ratio of the volume of traffic between road and railway is 45:55 in ton-kilometers, and 20:80 in passenger kilometers. For this reason, in order to attain a balance between railway and road transportation for the benefit of the national economy, the strengthening of the railway transportation capacity must be carried out to take advantage of its merits in safety, rapidity, punctuality, energy saving, etc., especially in electrified railways.

But the rapid, railway electrification is difficult, and it is necessary to strive toward improvement of existing railway facilities in parallel with the electrification project. Now the current state of Pakistan Railways will be reviewed again below.

The Pakistan Railways has at present 381 steam locomotives (SL's) and 471 diesel electric locomotives (DEL's) for broad-gauge railway, which paly a principal role in the transportation. Most of these locomotives have become overaged, and, actually, 82% of SL's and 30% of DEL's have passed the economic service life. They are causing one of bottlenecks for modernization of transport.

The Pakistan Railways is now undertaking the replacement of SL's by DEL's and rehabilitation of existing DEL's by engine replacement. Up to now, it was decided to import 38 Japan-made DEL's, and about 40 locomotives have already been rehabilitated. Also now in progress is the construction plan of a DEL manufacturing factory, whose target is to manufacture domestically DEL's and newly introduce them in service in future.

This plan is intended to solve various problems the Pakistan Raiways is now facing,

such as improvement of transport through introduction of new locomotives, rationalization of maintenance, etc. This plan also covers effects such as fostering of domestic industry, standardization of rolling stock, improvement of manufacture and maintenance technologies, and retrenchment of foreign currency, as well as regional development and promotion of employment which accompany the construction and operation of the factory. The fact that an area around Nowshera (about 130 km northwest of the Capital) was selected as a candidate for the factory site reflects the intention of the Pakistani Government. This project is positioned as a national project with substantial nation-wide significance, and its urgent realization is highly anticipated.

#### CHAPTER 2. CURRENT STATE OF PAKISTAN RAILWAYS

#### 2-1 Organization and System of Pakiston Railways

#### 2-1-1 History

The railway industry in Pakistan dates back to May 13, 1861, when Karachi and Kotri, two stations 169 km apart were linked by rail.

When Pakistan became independent in 1947, the North Western Railways renewed its operation as a national railways with a total length of 8,557 km comprising 8,045 km (11,088 km held before independence minus 3,043 km left in a territory of India) and 512 km (a part of the route of the Jodhpur Railway in the State of Sind).

In February, 1961, the management of the North Western Railways was shifted from the government to the province of Western Pakistan, with the name also modified to the Pakistan Western Railway. During the province-owned period (February, 1961—May, 1974), plant and equipment investment was not made to cope with growing traffic demand. This was counted as one of causes for stagnancy of growth of traffic volume in 1970's. Besides, the chaotic aftermath of the independence of Bangladesh and Indo-Pakistani War in 1971 as well as the disastrous flood in 1973 gave deadly blow to the railway industry in this country. As a result, the railway traffic volume (goods) in 1974 dropped to the level around 1960.

In May, 1974, the railway industry was transformed again into a government-owned entity in view of reconstructing this industry in Pakistan. The name was also changed into Pakistan Railways, and the Ministry of Railways was established as a supervisory body in September of the same year.

In 1977 and subsequent years, Pakistar Railways suffered again the sluggishness in traffic volume growth (in particular, goods), proving itself incompetent in meeting the growth of domestic traffic demand in line with the recent economical development. So, in 1978, the National Logistic Cell was erected to undertake shuttle transportation with large trucks. This organization was to shoulder a part of domestic

transport duty which Pakistan Railways should originally have undertaken.

In view of the above circumstances, the Government of Pakistan set to reconstructing and strengthening Pakistan Railways.

As a first step to this object, the Government carried through the reform of organization and personnel reshuffle of Pakistan Railways on April 5, 1982. According to this reform, the Chairman of Pakistan Railways was to hold also the post of Secretary, and members of PR Board the post of Additional Secretary, of the Ministry of Railways. The PR Board was also moved from Lahore to the Capital, Islamabad. This measure was for the fast decision making of the PR Board because conventionally it was under control of the Ministry of Railways and not empowered to decide the policy by itself and because this fact prevented it from taking quick actions for rebuilding of Pakistan Railways. This reform also introduced the separation of the Operation Wing and the Production Wing. Each Wing was to belong directly to the Chairman of Pakistan Railways via a General Manager.

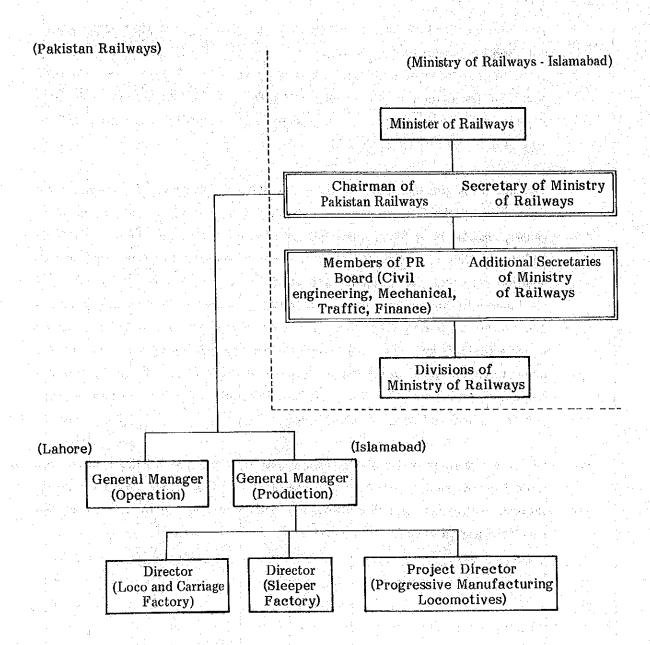
#### 2-1-2 Organization personnel

The new organization is as shown in Fig. 1. The Operation Wing is located in Lahore as previously and the Production Wing in Islamabad. For the purpose of speeding up the decision making, the General Manager of both Wings belongs directly to the Chairman, instead of to the each members of the PR Board.

This project will be put to practice under the supervision of the Project Director (Progressive Manufacturing Locomotives) which belongs to the General Manager of Production Wing.

As of 1981, Pakistan Railways has employees amounting to about 130,000, about 10,000 lower than the level (140,000) of 1977. This may be due to the effort for personnel rationalization. Notwithstanding this, Pakistan Railways remains an organization with the largest number of employees per kilometer in the world.

Fig. 2-1 Outline of New Pakistan Railways Organization



#### 2-2 Plant and Equipment

#### 2-2-1 Route and track

The total length of Pakistan Railways route is 8,823 km as of 1981, meaning that only 266 km is added to the 8,557 km at a time of independence (1947). In particular, the extension of route is as small as 12 km from 1973 to 1981. The total length of track, on the other hand, is 12,607 km, only 623 km longer than the 11,984 km immediately after the independence. Increase in length from 1973 to 1981 is only 107 km (see Table 2-1).

To cope with growing traffic demand, the Pakistan Railways has conventionally depended on rehabilitation of existing track and broadening of narrow and meter gauges, instead of spending positively on construction of new lines or doubling and quadrupling of tracks. At present, the track rehabilitation (rerailing, renewal, addition of ballast, etc.) is under way principally on the key routes from Karachi via Lahore to Rawalpindi, in order to raise the train speed from 96 km/hour to 120 km/hour. During 1981, the rerailing was completed for 152 km and the tie renewal for 175 km. The signal improvement and welding of rail joints are also under way. The gauge broadening has proceeded satisfactorily, with the broad gauge section occupying 88% (7,766 km) of the entire route. The meter or narrow gauge section can be found only in the local route.

Of the entire route of Pakistan Railways, only the section with 285 km of the key route from Khanewal to Lahore was electrified in 1970. Since the electric power shortage will remain prevailing throughout 1980's, it may require substantial time for electrification to be further promoted.

Table 2-1 Route and Track of Pakistan Railways

	Route (km)			Track Length (km)				
	(electrified) Total length	Broad gauge	Meter gauge	Narrow gauge	Total length	Broad gauge	Meter gauge	Narrow gauge
1947	8,557	7,309	512	736	11,984	10,464	628	892
1951	8,557	7,309	512	736	11,984	10,464	628	892
1961	8,572	7,449	512	611	12,094	10,739	628	727
1971	(285) 8,566	(285) 7,510	445	611	12,241	10,962	553	726
1972	(285) 8,795	(285) 7,739	445	611	12,497	11,218	553	726
1973	(285) 8,811	(285) 7,755	445	611	12,500	11,220	553	727
1974	(285) 8,811	(285) 7,755	445	611	12,506	11,224	553	729
1975	(285) 8,811	(285) 7,755	445	611	12,497	11,215	553	729
1976	(285) 8,811	(285) 7,755	445	611	12,498	11,216	553	729
1977	(285) 8,815	(285) 7,758	446	611	12,506	11,224	553	729
1978	(285) 8,815	(285) 7,758	446	611	12,515	11,233	553	729
1979	(285) 8,815	(285) 7,758	446	611	12,515	11,233	553	729
1980	(285) 8,823	(285) 7,766	446	611	12,607	11,325	553	729
1981	(285) 8,823	(285) 7,766	446	611	12,607	11,325	553	729

#### 2-2-2 Rolling stock

Locomotives have been gradually dieselized since the latter half of 1950's. As of 1981, Pakistan Railways has 474 diesel locomotives, about one half of total 960 locomotives. In the traffic volume, the diesel locomotives play an important role with a contribution ratio at 86%. Twenty-nine electric locomotives were introduced in 1970, and no more locomotive has been added since then. Traffic by electric locomotive occupies a ratio of 7% of the total. Of total 457 steam locomotives (381 units of broad gauge), most are over 40 years old and overaged. Though the traffic by steam locomotive occupies only 7% of the total, the steam locomotive still plays important role in yards for shunting operation and on local lines. On the other hand, the diesel locomotive and electric locomotive are principally operated on the major lines.

Of 474 diesel locomotives, about one half is already or near the service limit (20 years). So, Pakistan Railways has proceeded with the plan of introducing 68 new diesel locomotives and re-engining 60 units of existing diesel locomotives under the 5th Five-year Plan (1979 to 1982). Due to financial difficulties, however, reengining has practically been executed at a rate of only five to ten units annually. The domestic locomotive manufacture programme has been established in view of this current state.

As regards carriages, the Carriage Factory in Islamabad is well in operation, the number of passenger cars in possession is being increased, and service quality improved. As of 1981, the total number of carriages in possession is 2,268 and air conditioning of carriages is also pushed forward.

For wagons, there exist qualitative and quantitative problems, which, together with shortage of tractive force (locomotives) and PR's defective goods train operation control, are responsible for failure of meeting the domestic traffic demand. The total of 36,248 wagons was in possession in 1981, fewer than 37,337 units in 1971.

The number of overaged cars appear to have increased. In addition, eight-wheel wagons are only 10% (3,601 units) of all wagons in spite of PR's recent efforts to reconstruct four-wheel wagons into eight-wheel wagons. Remaining 32,647 units

of four-wheel wagons not only require speed limit, but also cause burning of axle box with ease, presenting hindrance to smooth operation of wagons. In consideration of the above situation, it appeares necessary for Pakistan Railways to set to manufacturing of wagons at early time.

Table 2-2 Locomotives, Carriages and Wagons of Pakistan Railways

		Loco	motives		C	Other	117
	Total	Diesel	Electric	Steam	Carriages	special cars	Wagons
1951	845	14		831	1,706	854	23,716
1961	903	206		697	1,922	1,133	29,710
1971	1,141	402	29	710	2,154	1,152	37,337
1972	1,015	401	29	585	2,052	1,107	37,624
1973	993	401	29	563	2,057	1,082	37,436
1974	992	401	29	562	2,060	1,116	37,339
1975	992	401	29	562	2,090	1,104	37,239
1976	1,024	468	29	527	2,108	1,003	36,938
1977	978	468	29	481	2,086	816	36,720
1978	978	468	29	481	2,133	806	36,406
1979	979	462	29	488	2,138	788	36,276
1980	1,003	486	29	488	2,222	779	36,235
1981	960	474	29	457	2,268	764	36,248

### 2-2-3 Factories and workshops

The Pakistan Railways has a carriage factory in Islamabad, sleeper factories (two existing factories and four factories under construction), and Central Diesel Locomotive Workshop in Rawalpindi, diesel shop in Karachi, and Moghalpura carriage and wagon shop in Lahore. This time the locomotive factory will be added to the above. Additionally, the locomotive shed for regular maintenance and inspection of diesel locomotives is provided to each major stations in Karachi, Rawalpindi, Samasata, Kundian, Sibi, Rohri, and Quetta.

The carriage factory was constructed with a manufacture capacity of 150 carriages per year under assistance of West Germany in the latter half of 1960's. For a certain period after completion, the growth of manufacture was less than expected because of shortage of materials, etc. In recent times, the plant is working with its near full capacity. In 1981, this factory manufactured 117 carriages including 44 sleeping cars. Of this total production, 22 units were exported contributing to acquisition of foreign currency of Pakistan.

The Central Diesel Locomotive Workshop and the Karachi Diesel Shop have a capacity of overhauling 300 (after expansion) and 120 diesel locomotives respectively. Moghalpura carriage and wagon shop is undertaking the manufacture of carriages and wagons: in 1981, 10 carriages, 8 commuter cars, 2 second class cars with buffet and small compartment, and 75 wagons (hopper cars) were manufactured.

### 2-3 Traffic and Operation

#### 2-3-1 Goods traffic

In 1950's and 1960's, goods traffic volume grew at annual 3 – 6 %, far exceeding the economic growth. The growth became sluggish in a period from 1969 to 1974 under heavy blow from the independence of Bagladesh, Indo-Pakistani War (1971), and disastrous flood (1973). From 1975, the rehabilitation of Pakistan Railways was started, with a temporary recovery from 1975 to 1976. The traffic volume slackened again an the goods traffic volume of 1981 is below the level of the latter half of 1960's (1968). On the three-year moving average, the annual mean growth rate of goods traffic in 1970's is 2.7% (see Table 2-3). This slackening in the rate of growth of traffic volume causes the ratio of railway traffic in the domestic good traffic to drop from 60% in 1950's and 1960's to 40 to 30% in 1970's and 1980's.

The recent sluggishness of goods traffic growth is mainly due to progression of motorization in Pakistan. Also important is the failure of Pakistan Railways to strengthen the traffic capacity to cope with growing domestic traffic demand. In the goods traffic of Pakistan, the major goods flow is from Karachi toward the north (Lahore, Rawalpindi, etc.). But the Karachi Station had once to face gigantic congestion of cargo because of shortage of goods trains. And the Pakistan Army was forced to establish the National Logistic Cell in 1978 to handle this gigantic congestion by shuttle transport with large trucks from Karachi. Bottlenecks of goods traffic of Pakistan Railways include: (1) inevitable speed constraint inflicted by overaged wagons, (2) wagons jamming in each station under poor operation control, and (3) insufficient locomotives to make up returning trains of empty wagons from the north to Karachi. These factors contribute to prolonging the wagon rotation cycle, resulting in failure of collecting the required number of wagons in Karachi and of making up the required number of goods trains.

Increasing the wagons and locomotives and improving the operation control are considered indispensable.

Table 2-3 Goods Traffic Volume (1)

	Tons (10 <sup>3</sup> )	Ton-kilometers (106)	Average Distance (km)
1951	7,812	3,578	460
1961	13,487	6,645	502
1968	14,887	7,930	543
1971	12,342	7,369	600
1972	12,659	7,634	605
1973	12,317	8,227	668
1974	11,316	7,259	645
1975	13,223	8,209	629
1976	15,313	9,097	602
1977	14,368	7,857	553
1978	13,344	8,557	646
1979	11,958	9,375	792
1980	11,853	8,598	733
1981	11,371	7,918	705

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Table 2-4 Goods Traffic Volume (2)

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73/70         70/71         71/72         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/73         71/74 <th< td=""><td>958</td><td>,884</td><td>59</td><td>7.1</td><td>619</td><td>473</td><td>,514</td><td>333</td><td>256</td><td>128</td><td></td><td>-</td><td>•</td><td>T :03)</td><td></td><td>,31</td><td>,202</td><td>greets P 🔊</td><td>216</td><td>, 173 .230</td><td>959</td><td>546</td><td>264</td><td>149</td><td>,689</td><td><math>10^{3}</math>)</td><td>Ę</td><td></td></th<>	958	,884	59	7.1	619	473	,514	333	256	128		-	•	T :03)		,31	,202	greets P 🔊	216	, 173 .230	959	546	264	149	,689	$10^{3}$ )	Ę	
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Follow         AD         T           73         (106)         (km)         (103)         (108)           284         713         555         1,187         (593)         (108)	1 2 2			<u> </u>	<u> </u>				11			. :		- 1 Jyll -		y .	<u> </u>	· · · · · · · · · · · · · · · · · · ·	7	<u>-</u>	. ▼			2				
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Note: T = Long Tons, TKM = Ton-kilometers, AD = Average Distance Above figures were supplied by Paskistan Railways

# 2-3-2 Passenger traffic

The passenger traffic volume, on the other hand, shows favourable growth in passenger kilometers, with annual 7% growth rate throughout 1970's. Since the number of passengers itself indicates almost no increase, this growth can be attributed principally to the extension of mean travel distance (see Table 2-5).

Of the total operating expenses of Pakistan Railways, 2/3 is occupied by the passenger sector. However, because of low fares, the ratio of passenger revenue in the total revenue is as low as 1/3 to 2/5, with less contribution. Since the increase in the number of passenger trains will hinder the goods train operation, Pakistan Railways is of the intention of suppressing the growth of passenger traffic.

Table 2-5 Passenger Traffic Volume (1)

	No. of passengers (10 <sup>6</sup> )	Passenger- kilometers (10 <sup>6</sup> )	Average Distance (km)
1951	70	6,248	90
1961	125	9,199	74
1971	127	9,329	74
1972	124	9,515	77
1973	136	11,068	82
1974	141	11,692	84
1975	143	12,354	87
1976	147	12,957	88
1977	143	13,199	93
1978	149	15,375	103
1979	146	16,713	115
1980	144 A B B	17,316	121
1981	123	16,387	133

Table 2-6 Passenger Traffic Volume (2)

	9	02/69			10/11			71/12			72/73		-	73/74			74/75	
	P 106)	PKM (106)	AD (km)	P (10 <sup>6</sup> )	P PKM AD P PKM AD (106) (106) (km	AD (km)	(106)	P PKM AD 106) (km)	AD (km)	P (106)	P PKM AD (10 <sup>6</sup> ) (10 <sup>6</sup> ) (km)	AD (km)	P (10 <sup>6</sup> )	PKM AD (106) (km)	AD (km)	P (10 <sup>6</sup> )	PKM AD (106) (km)	AD (km)
	0.5	184	406	0.5 184 406 0.4	182	436	0.4	199	444	0.5	237	459	0.5	243	167	243 491 0.5	254	203
First-class car	<b>v</b> o	827 145	145	ம	762 146	146	• •	186	158	9	1,043	180	9	1,187 187	187	9	1,291	206
<u>귀</u> 	92	126 8,834	1.7	71 121	8,384 69	69	119	8,529	72	130	9,788	76 134	134	10,264 77 137	<u>.,</u>		10,808	6.2
H	22	132 9,844 74 127	74		9,329	74	124	9,515 77 136 11,968 82 141	22	136	11,068	82	141	11,692	84	143	11,692 84 143 12,359	28

												, (1) , (4) (2)							,
		75/76			22/92			77/78		4. * 1	62/82			79/80			80/81		Pillian Charge
	P (10 <sup>6</sup> )	PKM (106)	AD (km)	(10 <sup>6</sup> )	P PKM AD P PKM AD (106) (106) (106) (кт)	AD (km)	(901) ď	PKM (106)	AD (km)	(106)	PKM (106)	АD (кm)	P (106)	PKM (106)	AD (km)	P (106)	(10 <sup>6</sup> ) (10 <sup>6</sup> ) (km) (10 <sup>6</sup> ) (10 <sup>6</sup> ) (km)	AD (km)	
Special- class car	0.5	0.5 265 545 0.4	545	0.4		265 602	0.2		122 626	0.3	137	811	137 811 0.2	rei Me.	797	0.3	161 797 0.3 209	823	
First-class car	ý	1,265 206	206	က	1,137 230	230	2	1,434 270 5 1,868 349 5	270		1,868	349	ဟ	1,748	379	4	1,748 379 4 1,651	438	Springer out to be a second to the second to
Second- class car	140	11,426	81	137	140 11,426 81 137 11,797	86	144	144 13,819 96 140 14,737 105 139	96	140	14,737	105	44.TV	15,408 111 119 14,527	- <b>-</b> -		14,527	122	
Total	147	12,957	88	143	13,199	93	149	15,375	103	146	16,713	115	144	17,316	121	123	147 12,957 88 143 13,199 93 149 15,375 103 146 16,713 115 144 17,316 121 123 16,387	133	·

Note: P = Numbers of passengers, PKM = Passenger-kilometers, AD = Average Distance
Above figures were supplied by Paskistan Railways

### 2-3-3 Operation

Statistics showing the operation state of Pakistan Railways are shown in Table 2-7. The number of employees reached a peak at 140,000 in 1977, but was reduced to 130,000 by the personnel cut-down plan. Improvement of labour productivity (traffic volume per employee) is attributed to growth of passenger traffic volume (passenger kilometers) and personnel cut-down. The number of running trains has remained on the same level for the past decade. But the analysis by passenger train and goods train shows that the passenger trains have increased while the goods trains have decreased, indicating rather unfavourable state for the goods traffic.

As regards locomotives, the working efficiency of steam locomotives is decreasing with excessive drop in running distance per day (in particular, of goods trains). This may be due to overaged locomotives and shunting operation. The working efficiency of diesel locomotives has recently increased (85% in 1981) and is considered on a satisfactory level. Decrease in working efficiency of electric locomotives may be attributed to the power supply failures or frequent accidents.

For passenger cars, the number of cars, working efficiency, and running distance per day have been improved.

As regards wagons, the number of cars have been decreasing with the working efficiency lowered, and the hot-box accidents have remarkably increased recently. All of these facts show progressive deterioration. The running distance per day as well as the wagon rotation cycle is far below the level in the latter half of 1950's. The situation concerning the wagons has deteriorated, rather than moving toward improvement.

Table 2-7 Operational Statistics         /72       72/73       73/74       74/75       75/76       76/77       77/78       78/79       79/80	132.7 133.0 136.1 137.5 140.0 139.6 139.3 132.0 145.2 142.4 151.6 157.6 151.5 174.1 190.3 202.4	402 422 428 446 450 457 457 448	225 197 207 197 173 184 171 171	627 619 635 643 623 641 628 619	486     485     485     450     404     404     411       86     87     85     83     81     85     84     83	(131)     (126)     (116)     (112)     (116)     (124)     (115)       (76)     (78)     (81)     (71)     (69)     (66)     (58)     (52)	401         401         401         401         468         468         468         468         462         486           86         87         87         84         83         82         84         85           N.A.         N.A.         N.A.         N.A.         N.A.         N.A.         N.A.         N.A.	(325) $(325)$ $(299)$ $(320)$ $(296)$ $(283)$ $(291)$ $(285)$ $(285)$ $(285)$ $(10)$ $(112)$ $(106)$ $(122)$ $(116)$ $(116)$ $(124)$ $(127)$ $(116)$
65/89	N.A.	N.A.	N.A.		N.A. N.A.	(N.A.) (N.A.)	N.A. N.A. 233	(N.A.)
	I. Employees  a) Number of employees  b) Labour productivity (traffic volume/ employee)	II. Train running  a) Number of passenger  regins/dev	spood	Total	III. Locomotives (only broad gauge)  1. Steam locomotives  a) Number of units  b) Availability (%)  c) Running distance/day/	er train) ain)	ss mits (%) tance/day/	(For passenger trains) (For goods trains)

			*								-
	58/59	71/72	72/73	73/74	74/75	22/22	76/77	77/78	62/82	19/80	80/81
Electric locomotive											
Number of units	N.A.	29	29	29	53	29	53	29	29	29	29
Availability (%)	N.A.	82	85	68	92	<u>Б</u>	83	88	98	83	83
Running distance/day/											
(For passenger train)	(N.A.)	(346)	(345)	(357)	(368)	(379)	(360)	(362)	(340)	(349)	(374)
(For goods train)	(N.A.)	(151)	(148)	(132)	(151)	ਚਾਂ :	(164)	(173)	(193)	(193)	(151)
Carriages (broad gange)											
its	4	1814	1817	1822	1859	1882	1860	1911	1921	2011	2061
Aveilability (%)	. A	( 00 ( 00 ( 00 ( 00 ( 00)	× ×	) ()	000	08		78	2.2	79	62
Running distance/day/	Z.Z	184	661	1 28	199	203	197	203	205	211	213
\f		( ) ) 						ts .			
( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )											
Oure Dos cars (or oad gauge)	<b>V</b>	1039	1004	1038	1028	99.7	740	730	7.5	706	69
Aveilability (%)	. v	9.6	( o	)	84	20	55	22	22	92	
Running distance/day/	N.A.	62	7.7	26	28	21	64	28	2.2	20	29
Wagons (broad gauge)	<b>∀</b> 2	35987	35803	35721	35622	35361	35 43	34846	34757	34725	34740
Availability (%)	N.A.	96	)	96			94	94	95	95	93
Running distance/day/	48	34	35	T 8	38	38	ဇ္		43	40	88
	Ą	1 2	α.	6 6	6	2.2	2.0	1.4	F- 1		2.3
accidents/mil. miles	•	1	<b>)</b>	• .	•		·		٠.,	1	
Mean loading weight/	N.A.	17.0	18.0	17.4	17.3	18.9	19.4	19.3	19.3	19.4	19.9
			: .			:.			• • • • • • • • • • • • • • • • • • • •		
Loading tonnage/	N.A.	542	578	564	546	809	618	599	622	595	572
									-		;
Wagon rotation	~	11.6	13.1	14.8	12.1	1.9	17.2	15.6	15.5	14.9	7

### 2-4 Financial Statements

# 2-4-1 Revenue and expenditure (Table 2-8)

The revenue and expenditure of Pakistan Railways went into the red in 1970's. Particularly, the years 1975, 1977, and 1980 and after showed a deficit in the net operating revenue. A temporary improvement of revenue and expenditure was observed in 1978 and 1979, which was attributed to the effect of fare revision (12.5% up for goods and 18-20% up for passenger) in July and August, 1977. After the year 1980, this effect of raising the fare was offset by the rise of operation costs including principally the labour and fuel expenses, resulting again in deteriorated revenue and expenditure. In spite of repeated rise of passenger fare (July, 1979 and January, 1980) and further 25% up of goods fare (January, 1980), the operating deficit run up to Rs. 262 million (¥5.7 billion) and the net current deficit to Rs. 457 million (¥9.9 billion) in 1981. Pakistan Railways expects substantial loss for the year 1982 and after. Here the rise of fare is not expected because it is determined not from the managerial needs of Pakistan Railways, but from the viewpoint of national economic policy. Besides, Pakistan Railways expects the cost to rise at annual 10-15%.

Expenditure		
O		
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Revenue		
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		raute 2-0						Unit: Million Rs.
	Actual 1977	Actual 1978	Actual 1979	Actual 1980	Actual 1981	Expected 1982	Expected 1983	Expected 1984
Passenger revenue/PKM (paisa) Goods revenue/TKM (paisa)	3.6 14.7	16.9	4.2 15.6	5.8 18.1	6.7 21.5	6.7	21.5	6.7
Passengers Other according	473.6	640.7	697.8	998.0	1,090.6	1,115.0	1,145.7	1,177.2
Goods Sundries	1,152.7	1,446.0	1,458.0	1,558.0	1,700.0	1,788.0	1,807.9	1,801.7
Miscellaneous	1.6	2.3	2.9	1.2	1.9	•		1
Operating revenue	1,728.5	2,197.7	2,273.6	2,678.8	2,931.7	3,058.0	3,111.1	3,139.0
Fuel	342.4	376.3	457.0		816.7	799.3	879.2	967 500 141
Labour Material	734.7 342.0	246.1	1,048.9 329.6	1,082.2	1,223.6	582.8	1,445.U 670.2	7.077
Others	117.3	133.2	93.6	268.7	270.7	342.8	377.1	414.8
Operating expenses	1,536.4	1,748.5	1,929.1	2,483.6	2,773.4	3,038.5	3,371.5	3,742.1
Depreciation	207.4	263.7	272.8	370.0	420.0	420.0	476.7	541.1
Total operating expenses	1,743.8	2,012.2	2,201.9	2,853.6	3,193.4	3,458.5	3,848.2	4,283.2
Net operating revenue (Loss)	(15.3)	185.5	71.7	(174.8)	(261.7)	(400.5)	(737.1)	(1,144.2)
Interest on loans Improvement fund Dividend paid on capital-at-	143.7 25.1 34.3	154.6 35.2 154.1	39.4 171.9	305.8 54.9	135.5 60.0 -	113.7	145.8 63.0	220.3 64.7
charge	) )							
Net current surplus (Deficit).	(218.4)	(158.4)	(215.3)	(535.5)	(457.2)	(575.5)	(945.9)	(1,429.2)
	-							

# 2-4-2 Balance sheet and application of funds (Tables 2-9, 2-10)

The fund for the investment in new facilities of Pakistan Railways is accommodated by the governmental capital for domestic currency fund and the foreign currency loan introduced by the Government for foreign currency fund. As regards the latter loan, Pakistan Railways will pay the interest to the Government according to the domestic relending terms. But Pakistan Railways will not have to pay the principal because it is transferred to the governmental capital to Pakistan Railways at a time when it is repaid by the Government. On the other hand, for the investment in replacement, in principle, the domestic currency fund is accommodated by the depreciation reserves of Pakistan Railways and the foreign currency fund accommodated by the foreign loan introduced by Pakistan Railways itself.

For the governmental capital, Pakistan Railways is also obliged to refund a dividend of a certain rate (currently 6.25%) to the national treasury.

However, the profit cannot be expected due to recent excessive deterioration of financial state of Pakistan Railways and the raising of fund for replacement by Pakistan Railways itself is very difficult. And the Government decided to exempt the repayment of dividend of governmental fund for 1980 and after and to grant subsidy to cover the shortage of fund due to deficit in future. The governmental subsidy is also expected in future for the replacement expenditure of Pakistan Railways.

Table 7.9 Balance Sheet

Unit: Million R	Expected 1984	18	68 09 14	82	64	00	27 8 8 24 9	1662 755	। ७ ह 8 ह
Unit:		10182	4368 1027 3309 14		3364	700	10182 7334 66	1662	426 (-)63
	Expected 1983	9165	$\frac{3808}{1027}$ 2749 14	<b>₩</b>	998 2810	927	9165 6643 250	1477	368
	Expected 1982	823 <u>2</u> 4881	3246 1027 2187 14	<b>∞</b>	992 2254	1097	8232 6096 386	1307	316 (-)63
	Actual 1981	$\frac{7271}{4210}$	2986 940 2014 14	80	1115 1871	1190	$\frac{7271}{5388}$ $410$	1064	58 261 (-)64
Balance Sheet	Actual 1980	6256 3642	2507 936 1547 14	10	838 1669	945	6256 4935 161	63	52 218 (-)52
	Actual 1979	5418       3274	2313 846 1442 14	# 4	873 1440	704	$\frac{5418}{4472}$	624.	46 166 (-)24
Table 2-9	Actual 1978	429 <u>2</u> 304 <u>2</u>	1840 624 1189 14	ಕ್ಷ	850	400	4292 3807 60	358 46	41 (-)20
	Actual 1977	<u>4077</u> 2803	1817 570 1213 14	20	810 1007	267	4077 3508 95	360	36 (-)36 2
		Assets Fixed assets	Current assets Inventories Receivables Investiment in road	transport Cash balance	Current liabilities  Current assets less current liabilities	Carry forward of past losses to be recovered from future revenue	Finance  Government capital  Cash development loan	Foreign loans (New investment) Foreign currency loans (Replacement)	Fund balance Railway reserve fund Improvement fund Pension fund
			en e		att a	٠.			

on of Funds
Application
Table 2-10

		1 ang	andde ar	cation of to	2011			T
	Actual	Actual	Aetual	Actual	Actual	Expected	Expected	Expected
	1977	1978	1979	1980	1981	1982	1983	1984
A. Source of Funds							- 1	
1. Net operating revenue	(15.3)	185.5	71.7	(174.8)	(261.7)	(400.5)		(1144.2)
	207.4	263.7	272.8	370.0	420.0	420.0	476.7	1.140
~	25.1	35.2	39.4	54.9	60.0		63.0	54.7
3. Decrease (increase) of	(45.5)	(37.4)	19.4	18.9	723.9	(3.7)	1,	r
accounts receivables			1					
4. Decrease (increase) of	(2:3)	54.0	(52.0)	(62.2)	(10.6)	J	<u>!</u> :	1
accounts payable							.1	: .
5. Other decrease (increase)	6.09	ж 8	44.4	(208.4)	(122.8)	(11.6)	ı	
of working capital								• .
6. Drawn from reserves	19.5	35.0	35.0	63.5	21.3		1 ·	
7. Foreign loans								
New investment	1.2	40.3	312.7	298.1		•	214.0	228.5
Replacement	15.3	0.4	11.9	149.6	186.2	234.0	464.0	441.0
8. Local currency	4 2 34 3		1 D					
Government (New	223.8	258.0	194.2	215.9	392.4	433.2	233.0	462.7
investment)								
Governmental cash	309.1	24.4	132.0	261.1	174.1	1	1	
Development loan								
(Replacement)								
Special loan for		1	56.0	•		 I		1
DEL spare parts				• .			.*	
Non-development loan			430.0	•				
subsidy for replace-	į.	I	3,	•	ì.	328.0	489.0	567.8
ment	·.	.*						
Subsidy for deficiet	1,	t.	1.	Epi	198.5	74.7	559.5	987.5
Total - A	795.8	867.4	1567.5	985.6	1991.1	1406.8	1862.1	2149.1
R. Application of Funds								
-	193.0	221.4	220.2	405.2	230.6	221.2	309.1	396.1
2. New investment	183.0		664.3	463.1		704.6	547.0	691.2
3. Replacement	360.5	284.5	347.9	678.0	484.2	562.0	953.0	1008.8
4. Improvement expenditure	26.7	25.0	21.3	25.3	45.7	53.0	53.0	53.0
5. Return on Government	34.3	154.1	171.9	1	. 1	. •		: 1
Capital								
Total - B	797.5	983.8	1425.6	1571.6	1214.2	1540.8	1862.1	2149.1
Not induced Against of find	(1.7)	(116 4)	141 0	(506.0)	0 244	(19.4.0)		
ther illerease/ decrease of thin	()·T)	(F.OTT)	6.44.	(0.000)	6.0	(0.501)		
		-	-					
	:				1.			
	•				•			