On the other hand, in the case the renovation plan is carried out, a certain amount of new facilities will be added. A certain amount of increased production, and a certain degree of intensified control of operations will call for an increased number of workers in some of the sections. Then, section to section transposition of workers should be carried out without increasing the total number of employees. In this way, the total personnel costs for the mill as a whole has been fixed.

3) An increase in the fixed cost in the case of carrying out the renovation plan is expected due to the total capital required for the renovation plan.

13-8 Total funds required

The total funds required shall comprise the funds required for carrying out the project within the scope stated in Chapter 11 "Renovation Plan Execution" and expenses for the consulting services and training, the initial working capital and the costs (interests) required for capital procurement during the period of the execution of the plan, and has been calculated based on the execution processes of Chapter 11. The details are shown in Table 13-8.1.

13-8-2 Annual Investment Plan of Total Funds Required

Grand Total

Also, the investment schedule by year for the renovation plan is shown in Table 13-8-2.

Unit: Rp 1000

(A) **Equipment Cost** 4,237,999 (B) Engineering Fee 403,630 (C) **Construction Work** 1,240,891 (D) **Operation Supervision** 139,079 (E) Training Fee 211,270 **(F)** Overhead 211,900 **(G)** Contingency 429,144 Total 6,873,913 (H) Interest payable 836,652 during tenovation **(I)** Repayment 151,304 Initial Working Capital (1)120,739

Rp 7,982,608

13-8-1 Plant cost

1) Equipment & Machinery

This cost covers all the equipment and machinery purchased from abroad for the renovation plan.

Equipment and machinery that can be purchased within Indonesia will wherever possible be purchased in Indonesia. The imported equipment and machinery shall be on a FOB price basis.

2) Ocean freight and marine insurance

This cost includes the ocean freight and marine insurance for the imported equipment and machinery, as well as materials provided by suppliers.

3) Custom duties and import charges

This cost is for custom duties (10%) and import charges (2.5%) for the imported items. It is strongly desired that in view of the purpose of this renovation the custom duties (10%) be exempted.

4) Inland transportation cost

This cost covers the transportation of the equipment and machinery, as well as the materials, within Indonesia.

13-8-2 Construction work cost

1) Locally procured equipments

This cost covers the arrival price of the equipments and materials procured within the country at the mill.

2) Civil and building works

This cost covers the costs required for the civil works, the foundation works, and other concrete works and building work, as well as the equipments and materials costs required for the above works.

3) Installation cost

This cost covers the local costs such as the transportation, storage, and installation and assembly, etc. of the equipments arrived to the mill, as well as the equipments, machinery and materials costs required for the local work.

13-8-3 Pre-operation cost

This cost covers the following costs required during the execution of the renovation plan.

- (1) Workers training
- (2) Survey, sketching, and designing work for carrying out the plan.
- (3) Bidding procedures and analysis and evaluation.
- (4) Management and supervision on the execution of the project.
- (5) Instruction and assistance given to the local operators during test runs.

The costs have been estimated based on the condition that assistance will be received from a foreign consulting company or a foreign paper company.

13-8-4 Initial operating funds

- 1) The following costs are listed
 - Spare parts cost:

Spare parts necessary for operating one year.

b. Cash:

Cash reserve to manage current assets and current liabilities as well as operation and technical assistance costs during the initial year of operation, as well as operating reserve cost.

However, for the renovation plan, the situation will differ as the renovation will be carried out while the plant is in actual operation.

2) Spare parts cost

There is no need for a reserve for spare parts and consumable materials.

The renewal equipment, or the so-called spare parts, have been included in the equipment and machinery cost.

3) Cash

In the case the renovation plan has been carried out, 60% of the increase in sales revenue per month during the average year shall be listed as an increase in the working capital.

13-8-5 The costs (interest) required for capital procurement during the renovation plan period.

This is the interest payable during the period of the plan for the long term loans, as concerns the total required funds for the project.

13-9 Funds Procurement

30% of the total funds required is the equity and 70% is loaning. (The financing conditions are pending at this moment, and so they are preconditions in calculation.)

Table 13-9-1

<u></u>		Unit Rp, 1000
	PP	M
;	Foreign	Local
Equity	-	2,394,782
Long Term Loan	5,026,087	561,739

13-10 Interest for Long-term Loans

13-10-1 Interest rate for long-term loans

The rate will be:

- Foreign 12%
- b. Local 16%

(The financing conditions are not decided yet, and are consequently preconditions. They will have no influence on IRROL)

13-10-2 Interest for long term Loans in each year

The inerest for long term borrowings is shown in Table 13-10-1.

13-11 Repayment Method for Long Term Borrowings

13-11-1 Equal annual repayment for a period of 10 years after 2 years grace period.

13-11-2 Repayment plan

The repayment plan is as shown in Table 13-10-1.

13-12 Depreciation Method

13-12-1 Number of years for depreciation

а.	Machinery and equipment	10 years
ъ.	Civil and building works	30 years
c.	Vehicles	5 years

13-12-2 After the depreciation on the fixed installment method is completed, the book value will become zero.

13-12-3 Amount of depreciation

The amount of depreciation per year is as shown in Table 13-12.1.

13-13 Corporation Taxes

The corporation taxes shall be only on the profits and shall be as follows:

Unit: 1,000

Profit \leq Rp 10,000:

15% of profit

Rp 10,000 < Profit ≤ Rp 40,000 : 25% of profit

40,000 < Profit:

35% of profit

13-14 Profit and Loss Calculation by Years

All factors as stated above are taken into account to make "Profit and loss calculation by years", which is shown in Table 13-14-1.

13-15 Break-even Point by Grades and Machines

Under the slow growth of economy, it is an important matter that at what point the profit and loss is balanced, even under the lowered operating rate. Such a break even point by grades and machines is calculated in Table 13-15-1.

13-16 Calculation of LR.R.O.J.

This is a calculation to check the profitability against the investment for the project. The calculation is made on an assumption that the total investment is met by own equity. Consequently, the loan conditions and the rate of equity used against the total investment, which is the usual case for any project, are not reflected in this calculation. The profit figures are calculated the net profit after tax payment.

The LR.R.O.I. is indicated in Table 13-16-1 and Table 13-16-2,

13-17 Sensitivity analysis

13-17-1 Sales prices

In the calculation of I.R.R. (O.I), two cases, where the sales price is increased by 5% or decreased by 5% are taken for calculation as shown in Table 13-17-1 to Table 13-17-4, and Fig. 13-17-1.

13-17-2 Total amount of investment

In the calculation of I.R.R.O.I., two cases, where the total amount of investment is increased or decreased by 5%, are taken for calculation as shown in Table 13-17-5 to Table 13-17-8 and Fig. 13-17-2.

13-18 Financial Indexes

Financial Indexes worked out by this financial evaluation are indicated in Table 13-18-1 as a whole.

(1) Aft. Tax Profit-to-Sales Rev. (percentage)
Rate of net profit against sales revenue (%)

(2) Bef. Tax Profit-to-Investment (percentage)

(3) Debt Service Ratio

Ability of Repayment of Ioans

Depreciation + Interst payable (long-term) + Net profit after tax

Repayment of long term loans + Interest for long term loans



	-			
		•	•	

Table 13-2-1 Sales Plan

PM	Kinds	Basis weight		Present		A	fter Improve	ed .	locrease/ Decrease	м/с	Kinds	Basis weight		Present		A	fter Improve	edi	locrease/ Decrease	Remarks
			Day	Daily pro-	Saks	Day	Daily pro- duction	Sales					Day	Daily pro- duction	Sales	Day	Daily pro- duction	Sales		
				t			t	1					l	i	t		t	ı		
1	H.V. Offset Pth	60	16.19	6.98	113	13.14	9.90	110	- 3	3	Golder Bird	26	199.3	9.39	1,871	199.3	9.39	1,871	0	
	Cylostyle Pth	69	10.00	9.22	92	8.20	11.25	92	0		Saver Bud	26	99.8	9.20	918	47.8	9.20	449	-478	
	Maid Zegel	80	52.10	4.99	260	29.18	8.91	260	0		Sig. Eegle	26	11.7	8.54	100	63.7	8.54	543.5	443.5	
	Banderol	60	126.19	6.91	872	94.17	9.26	872	0		Sig. Cokial	26	5.8	8.54	50	5.8	8.54	50	0	
	Reform	120	9.19	7.62	70	7.09	9.87	70	0					 	ļ					
	S.P.R. Biasa	80	2.06	5.82	12	1.23	9.75	12	0		Total		316.6	9.28	2,939	316.6	9.17	2,904.5	-34.5	
	Cheque Putth	100	1.53	5.24	8	0.83	9.60	8	Ð											
	Kertas Water Mark	100	20.04	4.99	100	10.64	9.40	190	0					İ						
	Post Wesel	175	32.42	7.49	93	9.23	80.01	93	0	İ	Ì									
	Kartu Post Ch	175	8.14	7.49	61	6.01	10.15	61	0		İ							1		
	Couverture Warna	60	7.88	7.49	59	5.66	10.43	59	0					1						
	Omdog Warna	63	4.21	7.83	33	2.95	13.18	33	0	ļ	1	1								
	Omslog Warna	200	25.59	8.\$7	227	19.65	13.55	227	0										1	
	Omslog Biru Tua	70	2.67	8.23	22	1.93	11.39	22	0						İ			<u>l</u>		
	Straw Paper Export	200				90.30	10.63	960	960											
	Total		298.21	6.78	2,022	298.21	9.99	2,979	957	Ī										
2	H.V.S. Putih	50	13.36	6.81	91	9.52	9.56	91	0							İ	1			
	Cylostyle Pth	69	91.23	9.22	869	77.23	11.25	869	0						ĺ					
	Dooslag Pah	28	104.09	3.18	331	64.77	5.11	331	0											
	Bank Post	44	1.94	4.65	9	1.13	7.93	9	0]				
	Sigaret Putih	26	33.96	3.18	108	20.42	5.29	108	0											
	Kraft Cellat	45	49.56	6.80	337	37.18	8.92	337	0								1			
	Sparet Poth	26				86.29	5.29	456	456									1		
	Total		297.14		1,745	297.14	7.41	2,201	456	1	3 units M/C Total		911.95	7.35	6.706	911.95	8.87	8 084 5	1,378.5	

Table 13-3-1 List of Daily Production and Efficiencies

No.	Kinds		Basis weight	Trim width	Operatio (m/r		Operation (9		Sheet efficien	making scy (%)	Finish (9	yield E)		Ticiency ()	Theoretical (AD	production (d)		on on reel N/d)		a finished Dt/d)		l yield X)
			(g/m²)	(mm)	Present	Improved	Present	Improved	Present	Imported	Present	Improved	Present	Improved	Present	Improved	Present	Improved	Present	Improved	Present	Improved
-1	HVS Warna	ı	80	1950	46	\$1	90	88	92.31	95	84.52	90	70.21	75.24	10.34	12.80	8.59	10.70	7.26	9.63	76.9	86.9
-2	HV Offset	1	60	1869	62	89	92	92	90.91	93	83.79	90	70.08	77.00	9.96	12.86	8.33	11.00	6.93	9.90	74.8	84.8
-3	HVS Putih	ı	50	2050	65	85	92	92	94.19	92	81.95	90	71.01	76.18	9.59	12.55	8.31	10.62	6.81	9.56	72.4	82.4
-4	Keitas Water Mark Pih	131	10	1950	46	65	92	90	94.99	95	87.22	90	76.22	76.95	9.04	12.78	7.90	10.93	6.89	9.84	71.0	81.0
-5	Water Mark Warna	111	70	1950	46	65	92	90	91.93	95	87.22	90	76.22	76.95	9.04	12.78	7.90	10.93	6.89	9.84	63.4	78.4
-6	Cyclo Style	l II	69	1930	65	67	92	92	79.46	94	98.61	98.61	72.09	85.28	12.79	13.18	9.35	11.41	9.22	11.25	78.2	88.2
-7	Zour Freef	1112	70	2020	46	65	90	88	82.06	95	88.15	90	65.10	75.24	9.37	13.24	6.92	11.07	6.10	9.96	72.2	82.2
-8	Mail Zegel	111	89	2080	30	50	89	87	91.85	95	82.21	90	69.40	74.39	7.19	11.98	6.07	9.90	4.99	8.91	82.3	90.0
-9	Bandrol	138	60	2010	62	73	83	86	80.16	93	89.62	90	63.22	71.98	10.93	12.87	7.71	10.29	6.91	9.26	82.2	99.0
-10	Bandrol	113	50	2010	65	85	90	88	89.71	92	89.62	90	72.36	12.86	9.\$5	12.48	7.71	10.10	6.91	9.09	82.2	99.0
-11	Reform	1116	120	2010	32	37	88	88	90.53	97	86.10	90	68.59	16.82	11.13	12.85	8.85	10.97	7.62	9.87	82.2	90.0
-12	SPR Water Mark Ind	111	80	2019	30	50	92	88	93.38	95	83.58	90	71.80	75.24	6.95	31.58	5.97	9.68	4.99	8.71	76.8	86.8
-13	SPR Bissa	113	89	2010	40	56	83	88	83.33	95	85.71	90	62.85	75.24	9.26	12.96	6.79	10.84	5.82	9.75	71.7	81.7
-14	Cheque Putih	111	100	1950	30	46	86	86	81.62	96	\$8.66	90	62.23	74.30	8.42	12.92	5.91	10.67	5.24	9.60	19.2	89.2
-15	listah (STTB)	132	130	1854	24	29	80	80	81.32	97	52.40	70	34.69	54.32	8.33	10.66	5.42	7.81	2.84	5.47	57.3	67.3
-16	Post Wesel	iv	175	1940	22	26	90	90	85.19	97	90.79	90.79	69.61	79.26	10.76	12.71	8.25	11.10	7.49	10.03	83.1	90.0
-17	Kartu Post	IV	175	2050	22	25	90	90	81.29	97	90.13	90.13	65.88	78.68	11.37	12.91	8.31	11.27	7.49	10.15	83.1	90.0
-18	London Warna	IV	190	2080	20	23	90	90	91.49	97	86.45	90	71.18	78.57	11.38	13.09	9.37	11.43	8.10	10.29	79.8	89.8
-19	Door Slag Putih	Y	28	1760	68	100	91	92	81.06	87	86.41	90	65.84	72.04	4.83	7.10	3.68	5.68	3.18	5.11	85.5	90.0
-20	Door Slag Warna	v	28	1760	63	100	94	92	81.66	87	86.41	90	65.84	72.04	4.83	7.10	3.68	5.68	3.18	5.31	85.5	90.0
-21	Bank Post Putih	Y	41	1950	70	90	88	83	72.65	90	84.09	90	53.76	71,28	8.65	11.12	5.53	8.81	4.65	7.93	15.2	85.2
-22	Corona	V	37	1840	70	100	90	83	80.60	88	84.62	90	60.93	69.70	6.86	9.80	4.94	1.59	4.18	6.83	68.4	78.4
-23	Buku Telephone	V	37	1860	70	100	92	92	82.69	88	81.63	90	62.10	72.86	6.94	9.91	5.28	8.02	4.31	7.22	12.2	82.2
-24	Signet Potifi	Vž	26	1910	61	100	96	92	\$ 6.25	83	82.60	90	68.39	12.86	4.65	7.26	3.85	5.88	3.18	5.29	81.1	90.0
-25	Siguret Nankin	Vi	26	1910	64	100	96	92	86.25	88	82.60	90	68.39	12.86	4.65	7.26	3.85	5.88	3.18	5.29	81.1	90.0
-26	Covertore Warna	VII	60	1950	65	77	93	93	79.14	93	92.93	92.93	68.40	80.38	10.75	12.97	8.06	11.22	7.49	10.43	75.7	85.7
-27	HV Omdeg	VIII	80	1950	41	58	93	93	87.71	95	97.15	97.15	79.25	85.83	9.88	13.03	8.06	11.51	7.83	11.18	17.3	87.3
-28	HV Omslag	VIII	200	2000	20	23	93	93	85.69	91	96.62	96.62	77.00	87.16	11.52	13.24	9.18	11.95	8.87	11.55	77.3	87.3
- 29	HVO Biro Tua	VIII	70	2050	46	63	95	93	93.97	97	96.94	96.91	86.54	87.45	9.51	13.02	8.49	11.75	8.23	11.39	17.3	87.3
-30	Kraft Coklat	VHI	45	1890	70	90	95	93	90.30	94	97.14	97.14	83.33	84.92	8.16	10.50	7.00	9.18	6.80	8.92	17.3	87.3
~3i	Water Mark	m	100	1950	30	45	86	85	81.61	96	84.84	90	59.26	74.30	8.42	1264	5.91	10.44	4.99	9.40	76.8	86.8
	Total and average		80.3	1954	48.45	65.48	90.84	89.68	86.13	93.48	86.80	90.66	68.10	76.00	8.57	11.66	6.94	9.77	6.08	8.86	76.9	86.0
	PM 1				,,,,																	
	PM 2				39.4	51.4	90.0	89.1	86.95	95.43	87.32	90.63	68.53	77.17	9.82	12.69	7.68	10.80	6.77	9.83	76.4	85.7
	131 2				67.4	95.0	92.7	90.9	84.4	89.4	85.71	90.71	67.20	73.76	6.87	9.51	5.38	7.74	4.64	7.04	78.t	\$6.6

Table 13-4-1 Production Cost of Own Bleached Pulp

ftems	Present	Improved	Difference	Remarks
Production	160,000kg	100,000kg	0	Contents of improvement
Yield	25%	35%	10%	1. Yeld 25% -+ 35%
Straw	400,000kg x 33Rp/kg = 13,200,000Rp	285,784kg x 33Rp/kg = 9,428,562 Rp	-3,771,438	2. Steam unit cost 21,591.16Rp/ton → 16,000Rp/ton
Caustic soda	34,160kg x 400/488 x 437.50Rp/kg = 12,250,000Rp	34,16% g x 285.714/488 x 437.50Rp/kg = 8,749,991Rp	-3,500,009	3. Steam unit consumption ratio 6.01/T → 4.5 T/T
Bleaching powder	4,270kg x 100/122 x 2,000Rp/kg = 7,000,006Rp	4,270kg x 160/122 x 2,000 Rp/kg = 7,000,000Rp	0	0.91)1 × 4.3 1/1
Power cost	\$4,900kWH x 100/122 x 73.72Rp/kWH = 3,317,400Rp	\$4,900kWH x 100/122 x 73.72Rp/kWH = 3,317,490Rp	0	
Steam cost	732ton x 400,483 x 21,591.16Rp/ton = 12,954,696Rp	732 t x 4.5/6 x 285.714/488 x 16,000Rp/ton = 5,142,852Rp	-7,811,814	
Consumptie materials	400H x 3,101.20Rp/H = 1,240,480	285.714H x 3,101.20Rp/H = 886,056	- 354,424	
Total	49,962,576	34,524,861	-15,437,715	
Pulp cost/kg	499.63Rp.kg	345.25Rp/kg	-154.38Rp/kg	
			J	<u> </u>

Table 13-4-2 a. Operation Profit for Every Grade of Paper

₽М	Kinds	Bacis weight				Frese	'nt							Imp	tored			 	S	isles (product	Son)	Remarks
			Daily pro-	Days	S	ales	Varis	ble cost	Openti	ion profit	Daily pro- duction	Days	\$	oles	Vəris	ble cost	Operati	on profit	Present	Improved	Increase Decrease	
			1/day	day	Rp, kg	Amount 1000Rp	Rp/kg	Amount	Rr.kg	Amount 1000 Rp	t/day	dıy	RpAg	Amount 1000 Rp	Rp.kg	Amount 1000 Rp	Rp,kg	Amourt 1000 Rp	t	ŧ	t	
1	H.V. Offset Pth	60	6.98	16.19	893.5	100,966	859.7	97,146	33.8	3,820	9.90	11.14	920.3	101,234	6725				113			
	Cylostyle Pth	69	9.22	10.00	704.0	64,768	658.8	63,370	15.2	1,398	11.25	8.20		66,711		73,977 50,231	247.8	27,257	92	110 92	-3	
	Mail zegel	89	4.99	52.10	2,175.9	565,734	973.1	253,006	1,202.8	312,728	8.91		2.241.2	582,707	814.8	231,843	179.1	16,450	269	260	0	
	Bunderol	60	6.91	126.19	2,411.8	2,103,090	823.0			1,385,434	9.26			2,166,179	1			370,8/4	872	260 872	0	
	Reform	120	7.62		1,324.7	92,729	851.L	59,577	473.6	33,152	9.87		1,364.4	95.511	ŀ			1,591,339	70	70	0	
	S.P.R. Biasa	80	5.82		2,476.2	29,714	1	14,322		15,392	9.75		2,559.5	30,696		48.465		47,0;5	12	12	0	
	Choque putih	100	5.24	1.53		7,802	849.4	6,795	125.8	1,907	9.60		1.004.5	8.936		5,523	1,589.6	19,062	8	8	0	
	Kertas water mark	100	4.99	20.04	1,709.2	170,929	932.0	98,200	718.2	71,820	9.40	l	1,751.2	175,121	791.5	79,154	314.1 959.7	2,513 95,967	100	100	0	
	Post wesel	175	7.49	12.42	940.3	87,448	831.1	81,912	59.2	5,506	10.08	9.23	968.5	90,671		67,314	24 9.7		93	93	o	
	Kartu post Ch	175	7.49	8.14	844.8	51,533	837.6	51,094	7.2	439	19.15	6.01	870.1	53.979		41.503		22,757 11,576	61	61	ů	
	Couverture warna	60	7.49	7.88	732.7	43.229	282.2	16,650	450.5	26,579	10.43	5.66	754.7	44.526	l	15.037	l	29,459	59	59	0	
	Omdog watna	80	7.83	4.2i	452.2	14,923	389.6	12,857	62.6	2,066	13.18	2.95	465.8	15,370		11,829		3,550	33	33	9	
	Omsleg warns	200	8.87	25.59	413.8	93,933	370.9	84,194	42.9	9,739	11.55	19.65	426.2	96,759	ł	17,040	l	19,6%)	227	227	ő	
	Omskog biru tua	70	8.23	2.67	302.7	6,659	386.1	8,494	83.4	-1,835	11.39	1.93	311.8	6,859		7,921	l	-1,0:3	22	22	0	
	Staw paper export	200		0				·			10.63	90.30	870.4	835,584	452.6	434,4%	417.8	401,088	0	960	960	
	Sub Total		6.78	298.21	1,697.6	3,432,548	774.2	,565,303	923.4	1,867,245	9.99			4,368,314	ļ. .	1,710,734		2,657,610	2,022	2,979	957	
2	H.V.S. Patib	50	6.81	13.36	343.4	31,249	879.8	\$0,062	-536.4	-48,813	9.56	9.52	353.7	32.187	693.9	63,691	- 346.2	-31.594	91	91	0	
	Cylostyle Pih	69	9.22	94.23	764.0	611,776	6\$8.8	598.567	15.2	13,269	11.25	17.23	725.1	630,112	546.0	474,474	179.1	155,638	859	869	0	
	Doorslag Pih	28	3.18	164.09	858.\$	284,263	8.628	293,465	-27.8	~9,202	5.11	64.77	884.6	292,803		244,543		48.260	331	331	0	
	Bank post	44	4.65	1.94	882.5	7,943	933.1	8,398	~50.6	- 455	7.93	1.13	909.0	8,181	730.2		1788		9	9	0	
	Sgret batib	26	3.18	33.96	1,303.4	140,767	957.6	103,421	345.8	37,346	5.29	1	1,342.5		į .		519.2	62,554	108	801	o	
	Kraft coklat	45	6.80	49.56	323.9	109,154	261.1	\$7,991	628	21,163	8.92	i	333.6			19,2%			337	337	0	
	Speed patiti	26	3.18	0	1,303.4	0	957.6	o	345.8	0	5.29	l		612,180		348,065			0	456	456	
	Sub Total		5.87	297.14	679.1	1,185,152	671.5	1,171,934	7.6	13,24\$	7.41			1,832,876		1			1,745	2.201	456	
	Total FM 1 & 2		6.33	595.35	1,225.8	4,617,700	726.6	2,131,201	499.2	1,880,493	8.70	595.35	1,197.1	6,201,220	581.0	3,009,811	616.1	3,191,4:9	3,767	5.180	1,413	

Table 13-4-2 b. Operation Profit for Every Grade of Paper

F# 	Kinds	Basis weight				Presi	ent							Imp	tored		· · · ·		,	ales (product	ion)	
			Daily pro- duction	Days	S	istes	Varia	ble cost	Operat	ion profit	Daily pro- duction	Daily production Days Sales V		Varia	ible cost	Operat	ios profit	Present	Improved	Increase Decrease	Remarks	
			t/đay	điy	/kg Rp/kg	Amount 1000Rp	/kg Rp/kg	Amount 1000 Rp	/kg Ro/kg	Amount 1000 Rp	t/dəy	day	/kg	Amount	/kg	Amount		Amount	t	t t	t	
3	Golden birð	26				2,922,689	1,023.5	1,914,969	538.6	1	1	_		2,922,689		1000 Rp		•	1,871	1,871	0	
	Silver bird Sig. Eagle	26 26	9.20 8.54			1,379,754 292,170				523,811 74,830			1,503.0	661,320 1,098,794		· ·		259,556		449	-478	
	Sig. Coktat	26	8.54	5.8	2,268.2	113,410	1,749.8	•		25,920		l	2,268.2			ì		420,343 26,940		543.5 50	443.5 0	
	PM3 Total		9.28	316.6	1,571.3	1,618,023	1,015.9	2,985,742	555.4	1,632,281	9.17	316.6	1,651.3	4,7%,213	1,017.7	3,943,111	603.6	1,753,102	2,939	2,901,5	-34.5	
	Grand Total		7.35	911.95	1,377.2	9,235,723	853.4	5,722,949	523.8	3,512,774				10,997,433	. <u> </u>		<u> </u>			8,084.5	1,378.5	

Table 13-8-1 Total Funds Required (Excl. Interest During Construction)

No.	Item	Condition	Amount		x 1000	Capita	1 Disbursemen	it plan Rp x	1000
			Rp x 1000	Foreign	Local	lst Year	2nd Year	3rd Year	4th Year
۸	Equipment Cost								
-1	FOB Price		3,402,652						
-2	CIF Chargre	6% of FOB price	204,156	170,130	34,026				
	CIF Price		3,606,808 -	3,572,782		1,086,956	2,519,852		
-3	Import taxes & Duties	12.5% of CIF price	450,852 -		450,852		450,852		
4	Inland Transportation	5% Incl insurance	180,339 -		180,339		180,339		
-5	Other Charges		0				·		
	Import Price		a) 4,237,999 –	3,572,782	665,217	1,036,956	3,151,043		
3	Engineering Fee								
-1	Field Sketch	Engineering cost 5mm	44,804 -	44,804		44,804			m.m <u>,</u>
		Daily allowance & Air fare	15,348	15,348		15,318			MAN MONTH
-2	Design & Drawing work	In Japan 25mm	217,391 -	217,391		217,391			
-3	Tender Evaluation	In Japan 8mm	69,565 -	69,565		69,565		•	
4	Inspection & Report	In Japan 2mm	17,391 -	17,391		17,391			
-5	Documentation	Manual report etc.	39,131 -	39,131		39,131			
	Engineering Total		d) 403,630	403,630		403,630			
С	Construction Works								
-1	Local Equipment	Import limitation item	151,304		151,304	125,217	26,087		·
-2	Civil & Blog. Work	Incl. Foundation	548,044		548,011	274,022	274,022		
-3	Installation Work	Incl. Piping Elec./Inst.	380,130		380,130		380,130		
4	Field Supervision	Inst'n Supervision and Start up commision 14.5	161,413	161,413			161,413		
			1,240,891	161,413	1,079,478	399,239	841,652		
D	Operation Supervision	Engineering cost 12mm	d) 111,948	111,948			73,165	38,783	
		Daily Allowance & Aire fare	d) 27,131	27,131			18,087	9,011	
E	Training Fee	Expenses for trainer 28mm	d) 87,652	87,652			87,652		
		Expenses for trainer 4mm	d) 123,618	123,618			123,618		
	Overhead	Inport price x 5%	d) 211,900	178,639	33,261	70,635	141,265		
	Contingency	Inport price x 10%	d) 429,144	359,274	69,870	143,887	285,257		
			991,393	888,262	103,131	214,522	729,044	47,827	
	Grand Total		6,873,913	5,026,087	1,847,826	2,101,317	4,721,739	47,827	

Table 13-8-2 Annual Investment Plan of Total Funds Required

		Τ΄					·· -· · · ·		<u></u>	
No.	<u> Item</u>	-2 (1	1985)	-1 (1986)	1 (19	987)		Total	
		Poreign	Local	Foreign	Local	Foreign	Local	Foreign	Local	Total
A	Equipment cost	1,076,604	10,352	2,496,178	654,865	0	0	3,572,782	665,217	4,237,999
В	Engineering fee	403,630	0	0	0	0	0	403,630	0	403,630
С	Construction works	0	399,239	161,413	680,239	0	0	161,413	1,079,478	1,240,891
D	Operation supervision	0	0	91,252	0	47,827	0	139,079	0	139,079
E	Training fee	0	0	211,270	0	0	0	211,270	0	211,270
F	Overhead	59,548	11,087	119,091	22,174	0	0	178,639	33,261	211,900
G	Contingency	121,087	22,800	238,187	47,070	0	0	359,274	69,870	429,144
	Total	1,660,869	443,478	3,317,391	1,404,348	47,827	0	5,026,087	1,847,826	6,873,913
i										
	Interest (Foreign)	0	199,304	0	597,391	0	0	0	796,695	796,695
:	Interest (Local)	0	0	0	39,957	0	0	0	39,957	39,957
	Repayment	0	0	0	151,301	0	0	0	151,304	151,304
	Washing assists		_	_	_					
	Working capital	0	0	0	0	0	120,739	0	120,739	120,739
	Grand Total	1,660,869	642,782	2 217 201	3 102 000	47.022	130.736	6.036.00=		
	Civild Edial	1,000,003	012,702	3,317,391	2,193,000	47,827	120,739	5,026,087	2,956,521	7,982,608
L	<u> </u>	!	<u> </u>	ł						

Table 13-10-1 List of Repayment Schedule of Foreign Loan and Interest

,	est		-2 (1985)			~L (1986)			1 (1987)			Total		Interest paid	Remarks
	Balance at beginning the perio	of	Amount of tepayment	Balance at the term end	Balance at the beginning of the period	Amount of repayment	Balance at the term-end	Balance at the beginning of the period	Amount of repayment	Bolance at the term-end	Balance at the beginning of the period	Amount of tepayment	Balance at the term-end		Precoadition
-2 (1985)	1,660,86	9	0	1,660,869							1,660,869	0	1,660,869	199,364	Loan shall be executed at the beginning of the period
-1 (1986)			151,299	1,509,510	3,317,391	0	3,317,391				1,669,869 3,317,391	151,299	4,826,961	597,391	(fan. 1st).
1 (1987)			150,957	1,358,613		301,741	3,015,650	47,827	0	47,827	4,826,961 47,827	452,698	4,422,690	584,974	2. Repayment of principal and interest payment shall be excented.
2 (1988)			150,957	1,207,656		301,565	2,714,685		4,347	43,480		456,869	3,965,221	530,652	at the termend (Dec. 31st).
3 (1989)			150,957	1,056,699		301,565	2,412,520		4,348	39,132		456,870	3,568,351	475,826	3. Interest shall be post-paid.
4((1999)	:	ı	150,957	905,742		301.565	2,110,955		4,348	31,784		456,870	3,951,481	421,900	4. Interest rate shall be 12% yearly.
5 (1991)			150,957	754,785		301,565	1,509,390		4,348	30,436		456,870	2,594,611	366,118	
6 (1992)	Ì		150,957	603,828		391,565	1,507,825		4,348	26,088		456,870	2,137,741	311,352	 Equal annual repayment for a period of 10 years after two years grace.
7(1993)		-	150,957	452,871		301,565	1,206,260		4,348	21,740		456,870	1,689,871	256,530	
8 (1991)		l	150,957	301,914		301,565	904,695		4,438	17,392		456,870	1,224,901	201,704	
9 (1395)			150,957	150,957		301,565	603,130		4,438	13,044		456,870	767,131	146,878	
10 (1996)			150,957	0		301,565	301,565		4,348	8,696		456,870	310,261	92,657	
11 (1997)		Ì				301,565) v		4,318	4,318		305,913	4,348	37.230	
12 (1998)							_		4,348	e		4,348	0	522	

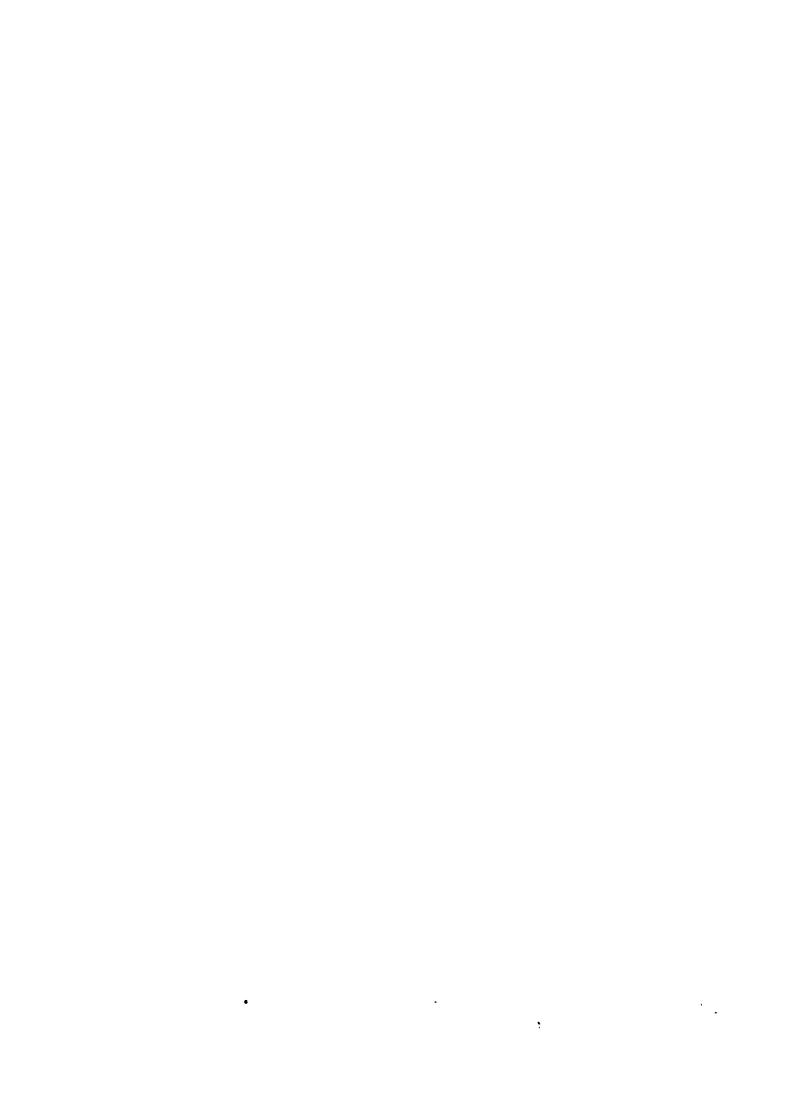


Table 13-12-1 Depreciation Expense

- (1) Depreciation shall be made by the fixed installment method.
- (2) No residual book value shall be left (Total amount shall be depreciated.)
- (3) Working capital and spare parts shall not be depreciated.
- (4) Installation expense and foundation of the equipment shall be depreciated with the machinery and equipment.
- (5) Annual depreciation amount.

Item	Amount to be depreciated	Depreciation years	Annual depreciation amount
	1000Rp	year	1000 Rp/year
Equipment	5,180,312	10	518,031
Civil and building	484,391	30	16,146
Vehicles & transport equipment	26,087	5	5,217
Others	2,171,079	10	217,108
Total	7,861,869	10.4	756,502

Depreciation period =
$$\frac{7,861,869}{756,502}$$
 = 10.4 years

$$\frac{7,861,869 \text{ thousand } Rp}{10 \text{ years}} = 786,187 \text{ (1,000 Rp)}$$

The depreciation amount for building and civil works usually spread out over a period of 30 years.

On this basis the actual depreciation of the mill should be 756,502 thousand Rp.

For practical reasons, however, in our instance, calculation of depreciation is made on the assumed basis of 10 years.

Thus assumed, the depreciation charges are 786,187 thousand Rep. as indicated above.

Table 13-16-2 Financial Internal Rate of Return on Investment (I.R.R.O.I.)

			12%	14%		
Year	Net flow	Discount factor	Present worth	Discount factor	Present worth	
	1000 Rp		1000 Rp		1000 Rp	
- 2 (1985)	2,104,347	0.893	- 1,879,182	0.877	- 1,845,512	
- 1 (1986)	- 4,795,375	0.797	- 3,821,914	0.769	- 687,643	
1 (1987)	1,140,837	0.712	812,276	0.675	770,065	
2 (1988)	1,499,873	0.636	953,919	0.592	887,925	
3 (1989)	1,424,329	0.567	807,595	0.519	739,227	
4 ~ 10 (1990~1996)	1,384,843	2.589	3,585,359	2.227	3,084,045	
Total			458,053	1	- 51,893	

1.R.R.O.1. = 12% + 2% x
$$\frac{458,053}{458,053 + 51,893}$$
 = 13.80%

Payout period =
$$\frac{7,068,287}{1,384,843}$$
 = 5.10 years

	-		
	-		
		•	
			,

Table 13-14-1 Annual Statement of Profit and Loss

Items	Present	- 2 (1985)	- E (1986)	1 (1987)	2 (1988)	3 (1989)	4 (1920)	5 (1991)	6 (1992)	7 (1993)	8 (1994)	9 (1993)	10 (19%)	Remarks
Sales	9,235,723	9,235,723	8,976,683	19,674,711	10,997,433	10,997,433	10,997,433	10,937,433	10,997,433	10,997,433	10,997,433	10,927,413	10,997,433	- Ittiidiks
(Q'ty. 1)	(6,706)	(6,106)	(6,508)	(7,845.3)	(8,034.5)	(8,034,5)	(8,084.5)	(8,084.5)	(8,084.5)	(8,034.5)	(8,084.5)	(8,084.5)	(8,084.5)	
Manufacturing cost														
Variable cost	5,722,949	5,722,949	5,577,196	6,023,233	6,652,922	6,052,922	6,052,922	6,052,922	6,052,922	6,052,922	(0/1033	46440		
Personnel expenses	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	1,526,264	6,052,922	6,952,922	6,052,927	
Depreciation (present) (A)	328,657	328,657	328,657	328,657	328,657	112,816	0	0	0	i	1,526,264	1,526,264	1,526,264	
Depreciation (new) (A)	0	0	0	786,187	186,187	736,187	786,187	786,187	786,187	38(163	0	9	0	
Other fixed cost	309,000	309,000	309,000	309,999	350,550	369,660	309,000	309,000	369,000	786,187 309,000	786,187 309,000	785,137 399,959	786,187	
Tetal	7,886,810	7,886,870	7,741,117	8,973,341	9,903,030	8,787,189	8,674,373	8,674,373	8,674,313	8,674,373	8,674,373	8,674,373	309,006 8,674,373	
Operating income	1,348,853	1,348,853	1,235,566	1,791,370	1,994,493	2,210,241	2,323,060	2,323,060	2,323,060	2,323,060	2,323,069	2,323,9 59	2,323,660	
Selling expenses	189,500	189,500	189,599	189,500	189,599	189,500	189,500	189,500	180,500	189,500	189,509	180,570	160.500	
Administrative expenses	367,210	367,210	367,210	367,210	367,210	367,210	367,210	367,210	367,210	367,210	367,210	367,210	180,500 367,210	
Total	547,710	547,710	547,710	547,710	547,710	547,719	547,710	547,710	547,710	547,710	547,710	547,719	547,710	
Total cost	8,434,589	8,434,550	8,289,827	9,521,051	9.559.749	9.334,599	9,222,083	9,222,083	9,222,083	9,222.083	9,222,083	9,222,053	9.222.083	
Isterest payable														
Present	264,912	264,912	264,912	264.912	264,912	264,912	264,912	264,912	264,912	264,912	264,912	264.013	3/4 613	
New (Long-term form)	0	0	0	584,974	530,652	475.826	421,000	366,178	311,352	256,530	201,704	264,912	264,912	
New (Short-term loan)	0	0	0	89.878	73,878	57,878	41,578	25,878	9,878	230,330	201,704	145,8°8 0	92.057 0	
Total	264,912	264,912	264,912	939,764	\$69,442	793,616	727,790	656,968	586,142	521,442	466,616	411,790	356,969	
Profit	536,231	536,231	422,914	213,8%	577,251	\$53,91\$	1,047,560	1,118,382	1,189,203	1,253,908	1,308,734	1.363,550	1,418,381	
Corporation tax	182,681	132,631	143,030	69.864	197,038	297,371	361,646	386,434	411,223	433,868	453,057	472,246	491,433	
Profit after tax (B)	353,550	353,550	279,914	144,032	380.213	555,547	685,914	731,948	777,985	820,049	855,677	\$91,314	926,948	
(A + (B)	6\$2,207	6\$2,207	603,571	1.258,876	1,495,087	1,455,550	1.472,101	1,518,135	1,564,172	1,606,227	1,641,864	1677,5 11	1.713.135	
loun reply ment (Foreign)				452,6%	455,870	435,570	456,810	456,870	455,870	456.670	£\$4.670	164.031	466.50	
loss repsyment (Local)				100,000	160,000	150,600	100,000	100,000	458,870 61,739	456,870 0	455,870 0	455,8°e 0	456,870 0	i

Table 13-15-1a Break-even Point for Every Kind of Paper

FM	Kinds	Basis weight			Present					Improved			Remarks
			Daily pro-	Operation profit	Fixed cost	Break-even point	Ratio of operation	Daily pro- duction	Operation profit	Fixed cost	Break-even point	Ratio of operation	(1) Annual fixed cost (present)
			ťD	Rp/kg	1000 Rp	t/day	Æ	t/day	Rp/kg	1000 Rp	t/day	*	1000 Rp (1000 Rp)
1	H.V. Offset Pth	60	6.98	33,8	3,264	96.6	1,384	9.90	247.8	4,254	17.2	174	Personnel expenses 1,526,264 (1000 Rp)
	Cylostyle Pth	69	9.22	15.2	3,261	214.7	2,329	11.25	179.1	4,254	23.8	212	Depreciation 328,657 Other fixed cost 309,000
	Mail zegel	80	4.99	1,202.8	3,264	2.7	54	8.91	1,426.4	4,254	3.0	34	Selling expenses 180,500
	Banderol	60	6.91	1,588.8	3,264	2.1	30	9.26	1,824.9	4,254	2.3	25	Administrative expenses 367,210
	Reform	120	7.62	473.6	3,264	6.9	91	9.87	672.0	4,254	6.3	61	Interest paid 264,912
	S.P.R. Biasa	80	5.82	1,282.7	3,264	2.5	43	9.75	1,588.6	4,254	2.7	28	Total 2,976,543
	Cheque putih	100	5.24	125.8	3,264	25.9	494	9.60	314.1	4,254	13.5	141	2,976,543 (1000Rp) ÷ 911.95 (day)
	Kertas water mark	100	4.99	718.2	3,264	4.5	92	9.40	959.7	4,254	4,4	47	= 3,264 (1000 Rp/day)
	Post wesel	175	7.49	59.2	3,264	55.1	736	10.08	244,7	4,254	17.4	173	
	Kartu post Ch	175	7.49	7.2	3,264	453.3	6,052	10.15	189.7	4,254	22.4	221	(2) Annual fixed cost (after improved)
	Couverture warna	60	7.49	450.5	3,264	7.2	96	10.43	499.8	4,254	8,5	81	1000 Rp
	Omslog warna	80	7.83	62.6	3,264	52.1	665	11.18	107.6	4,254	39.5	353	Personnel expenses 1,526,264
	Omslog warna	200	8.87	42.9	3,264	76.1	858	11.55	86.7	4,254	49.1	425	Depreciation 863,200
	Omslog biru tua	70	8.23	- 83.4	3,264	-	-	11.39	- 48.5	4,254	_	_	Other fixed cost 309,000 Selling expenses 180,500
	Straw pulp export	200		<u> </u>				10.63	417.8	4,254	10.2	96	Administrative expenses 367,210
	PMI average		6.78	923.4	3,264	3.5	52	9.99	892.1	4,254	4.8	48	Interest paid 633,554 Total 3,879,728
1	uvca a												10(3) 3,517,125
2	H.V.S. Petih	50	6.81	- 536.4	3,264	-		9.56	-346.2	4,254	-	_	3,879,728 (1,000 Rp) ÷ 911.95 (day)
	Cylostyle Pth	69	9.22	15.2	3,264	214.7	2,329	11.25	179.1	4,254	23.8	212	= 4,254 (1600 Rp/day)
	Doorslag Pills	28	3.18	- 27.S	3,264		-	5.13	145.8	4,254	29.2	571	
ļ	Bink post	44	4,65	50.6	3,264	-		7.93	178.8	4,254	23.8	300	
	Sigaret putih	26	3.18	345.8	3,264	9.4	296	5.29	579.2	4,524	7.3	138	•
	Kraft coktat	45	6.80	62.8	3,264	52.0	765	8.92	98.3	4,254	43.3	485	· · · · · · · · · · · · · · · · · · ·
	PM2 average		5.87	7.6	3,264	429.5	7,317	7.41	242.5	4,254	17.5	236	
	PMI & 2 merage	_	6.33	499.2	3,264	6.5	103	8.70	616.1	4,254	6.9	79	

Table 13-15-1b Break-even Point for Every Kind of Paper

M.	Kinds	Basis weight								Remarks			
			Daily pro- duction	Operation profit	Fixed cost	Break-even point	Ratio of operation	Daily pro- duction	Operation profit	Fixed cost	Break-even point	Ratio of operation	
			t/D	Rp/kg	1000 Rp	t/day	Œ	t/day	Rp/kg	1000 Rp	t/day	Ģ.	
3	Golder bird	26	9.39	538.6	3,264	6.1	65	9.39	559.2	4,254	7.6	81	
	Silver birð	26	9.20	570.6	3,264	5.7	62	9.20	589.9	4,254	7.2	78	
	Sig. Eagle	26	8.54	748.3	3,264	4.4	52	8.54	773.4	4,254	5.5	64	:
	Sig. Coklat	26	8.54	518.4	3,264	6.3	74	8.54	538.8	4,254	7.9	92	
	PM3 average		9.28	555,4	3,264	5.9	64	9.17	603.6	4,254	7.0	76	
	Total average		7.35	523.8	3,264	6.2	84	8.87	611.6	4,254	7.0	79	

Table 13-16-1 Profit & Loss Statement for Internal Rate of Return on Investment (I.R.R.O.I.)

						(Unit: 1,000 R	,
Present	- 2 (1985)	– I (1986)	1 (1987)	2 (1988)	3 (1989)	4 ~ 10 (1990 ~ 1996)	Remarks
9,235,723			10,674,711	10,997,433	10,997,433	10,997,433	
				ì			
5,722,949			6,023,233	6,052,922	6,052,922	6,052,922	
1,526,264			1,526,264	1,526,264	1,526.264	·	
328,657			328,657	328,657	112,816	0	
0			687,391	687,391	687,391	687,391	
309,000			309,000	309,000	309,000	309,000	
7,886,870			8,874,545	8,904,234	8,688,393	8,575,577	
180,500			180,500	180,500	180.500	180,500	
367,210			367,210	367,210	367,210	367,210	
547,710			547,710	547,710	547,710	547,710	
8,434,580			9,422,255	9,451,944	9,236,103	9,123,287	
801,143			1,252,456	1,545,489	1,761,330	1,874,146	
264,912			264,912	264,912	264,912	264,912	
536,231		i 	987,544	1,280,577	1,496,418	1,609,234	
182,681			340,640	443,202	518,746	558,232	
353,550			646,904	837,375	977,672	1,051,002	
	-2,104,347	-4,721,739	(-168,565)				
		-73,636					
			328,657	328,657	112,816	o	
			687,391	687,391	687,391	687,391	
			646,904	837,375	977,672	1,051,002	
			-353,550	-353,550	-353,550	-353,550	
	-2,104,347	-4,795,375	1,140,837	1,499,873	1,424,329	1,384,843	
	9,235,723 5,722,949 1,526,264 328,657 0 309,000 7,886,870 180,500 367,210 547,710 8,434,580 801,143 264,912 536,231 182,681	9,235,723 5,722,949 1,526,264 328,657 0 309,000 7,886,870 180,500 367,210 547,710 8,434,580 801,143 264,912 536,231 182,681 353,550 -2,104,347	9,235,723 5,722,949 1,526,264 328,657 0 309,000 7,886,870 180,500 367,210 547,710 8,434,580 801,143 264,912 536,231 182,681 353,550 -2,104,347 -4,721,739 -73,636	9,235,723 10,674,711 5,722,949 1,526,264 328,657 0 309,000 7,886,870 180,500 367,210 547,710 8,434,580 9,422,255 801,143 264,912 536,231 182,681 353,550 -2,104,347 -4,721,739 -73,636 10,674,711 6,023,233 1,526,264 328,657 687,391 646,904 -353,550	9,235,723 10,674,711 10,997,433 5,722,949 1,526,264 328,657 0 309,000 309,000 309,000 309,000 367,210 367,310 368,657 388,657 388,657 687,391 687,	9.235.723 10,674,711 10,997,433 10,997,432 10,900 10,	Present - 2 (1985) - 1 (1986) 1 (1987) 2 (1988) 3 (1989) 4~10 (1990~1996) 9,235,723 10,674,711 10,997,433 10,997,433 10,997,433 10,997,433 5,722,949 6,023,233 6,052,922 6,052,922 6,052,922 6,052,922 6,052,922 1,526,264 1,526

Table 13-17-1 Sensitivity Analysis - Variation of +5% base selling price

		T	<u></u>	` <u></u>		(Unit: 1,000 KF)				
	Present	- 2 (1985)	-1 (1986)	1 (1987)	2 (1988)	3 (1989)	4 ~ 10 (1990 ~ 1996)	Remarks		
Sales	9,235,723			11,208,446	11,547,304	11,547,304	11,547,304			
Manufacturing cost										
Variable cost	5,722,949			6,023,233	6,052,922	6,052,922	6,052,922			
Personnel expenses	1,526,264			1,526,264	1,526,264	1,526,264				
Depreciation (present)	328,657			328,657	328,657	112,816	1,526,264			
Depreciation (new)	0			687,391	687,391	687,391	0			
Other fixed cost	309,000			309,000	309,000	309,000	687,391 309,000			
Total	7,886,870			8,874,545	8,904,234	8,688,393	8,575,577			
Selling expenses	180,500									
Administrative expenses	367,210			180,500	180,500	180,500	180,500			
	ļ			367,210	367,210	367,210	367,210			
	547,710			547,710	547,710	547,710	547,710			
Total cost	8,434,580			9,422,255	9,451,944	9,236,103	9,123.287			
Gross profit	801,143			1,786,191	2,095,360	2,311,201	2,424.017			
Present interest	264,912			264,912	264,912	264,912	264.912			
Profit before tax	536,231			1,521,279	1,830,448	2,046,289	2,159,105			
Corporation tax	182,681			527,448	635,657	711,201	750.687			
Profit after tax	353,550			993,831	1,194,791	1,335,088	1,408.418			
Investment amount		-2,104,347	-4,721,739	(168,565)						
Production cutback loss due to construction			-73,636							
Depreciation (present)				220.462	339.663					
Depreciation (new)	i			328,657	328,657	112,816	0			
Profit				687,391	687,391	687,391	687,391			
Present profit				993,831	1,194,791	1,335,088	1,408,418			
-				-353,550	-353,550	-353,550	-353,550			
Net flow		-2,104,347	-4,795,375	1,487,764	1,857,289	1,781,745	1,742,259			

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For +5% base selling price

Table 13-17-2 Financial Internal Rate of Return on Investment (I.R.R.O.L.)

Year	Capital Investment	Net Cash Flow		18%		20%
			Ð.F.	P.W.	D.F.	P.W.
-2 (1985)	- 2,104,347		0.847	- 1,782,382	0.833	- 1,752,921
1 (1986)	- 4,795,375		0.718	- 3,443,079	0.694	- 3,327,990
1 (1987)		1,487,764	0.609	906,048	0.579	861,415
2 (1988)		1,857,289	0.516	958,361	0.482	895,213
3 (1989)		1,781,745	0.437	778,623	0.402	716,261
4 ~ 10 (1990~1996)		1,742,259	1.666	2,902,603	1.468	2,557,636
Total				320,174		- 50,386

I.R.R.O.I.= 18% + 2% x
$$\frac{320,174}{320,174 + 50,386}$$
 = 19.73%

Payout Period =
$$\frac{7,068,287}{1,742,259}$$
 = 4.06 years

Table 13-17-3 Sensitivity Analysis - Variation of -5% base selling price

				1	• · · · · · · · · · · · · · · · · · · ·		(Unit: 1,000 RP	")
	Present	- 2 (1985)	- 1 (1986)	1 (1987)	2 (1988)	3 (1989)	4 ~ 10 (1990 ~ 1996)	Remarks
Sales	9,235,723			10,140,975	10,447,561	10,447,561	10,447,561	
Manufacturing cost								
Variable cost	5,722,949			6,023,233	6,052,922	6,052,922	6,052,922	
Personnel expenses	1,526,264			1,526,264	1,526,264	1,526,264	1,526,264	
Depreciation (present)	328,657			328,657	328,657	112,816	0	
Depreciation (new)	0			687,391	687,391	687,391	687,391	
Other fixed cost	309,000			309,000	309,000	309,000	309,000	
Total	7,886,870			8,874,545	8,904,234	8,688,393	8,575,577	
Selling expenses	180,500			180,500	180,500	180,500	180,500	
Administrative expenses	367,210			367,210	367,210	367,210	367,210	
	547,710			547,710	547,710	547,710	547,710	
					317,110	347,710	347,710	
Total cost	8,434,580			9,422,255	9,451,944	9,236,103	9,123.287	
Gross profit	801,143			718,720	995,617	1,211,458	1,324,274	
Present interest	264,912			264,912	264,912	264,912	264,912	
Profit before tax	536,231			453,808	730,705	946,546	1,059,362	
Corporation tax	182,681			153,833	250,747	326,291	365,777	
Profit after tax	353,550			299,975	479,958	620,255	693,585	
Investment amount		2,104,347	-4,721,739	(-168,565)				
Production cutback loss due to construction			-73,636					
Depreciation (present)				239 462	230767	113017		
Depreciation (new)				328,657 687,391	328,657 687,391	112,816	0	
Profit				299,975	479,958	687,391	687,391	
Present profit				-353,550	-353,550	620,255 -353,550	693,585 -353,550	
Net flow		-2,104,347	-4,795,375	793,908				
		2,101,317	-1,773,313	193,908	1,142,456	1,066,912	1,027.426	

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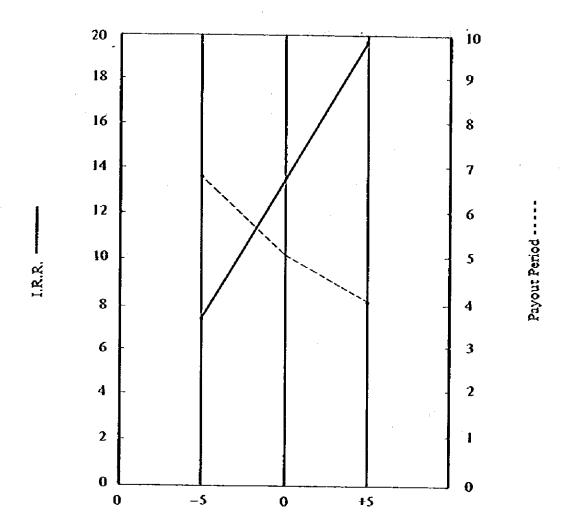
Table 13-17-4 Financial Internal Rate of Return on Investment (I.R.R.O.I.)

Year	Capital Net Cash Flow			6%	8%		
	-		D.F.	P.W.	D.F.	P.W.	
- 2 (1985)	- 2,104,347		0.943	- 1,984,399	0.926	- 1,948,625	
- 1 (1986)	- 4,795,375		0.890	- 4,267,884	0.857	4,109,636	
1 (1987)		793,908	0.840	666,883	0.794	630,363	
2 (1988)		1,142,456	0.792	904,825	0.735	839,705	
3 (1989)		1,066,912	0.747	796,983	0.681	726,567	
4 ~ 10 (1990~1996)		1,027,426	4.172	4,286,421	3.543	3,640,170	
Total				402,829		- 221,456	

I.R.R.O.I. = 6% + 2% x
$$\frac{402,829}{402,829 + 221,456}$$
 = 7.29%

Payout Period =
$$\frac{7,068,287}{1,027,426}$$
 = 6.88 years

Fig. 13-17-1 I.R.R. & Payout Period vs Variation of Selling Price



	-5%	0	+5%
LR.R.	7.29	13.80	19.73
Payout Period	6.88	5.10	4.06

		•	
-		•	
			·

Table 13-17-5 Sensitivity Analysis Variation of +5% Base Investment Cost

	(Unit: 1,000 RP)							
	Present	- 2 (1985)	1 (1986)	1 (1987)	2 (1988)	3 (1989)	4 ~ 10 (1990 ~ 1996)	Remarks
Sales	9,235,723			10,674,711	10,997,433	10,997,433	10,997,433	
Manufacturing cost								
Variable cost	5,722,949			6,023,233	6,052,922	6,052,922	6,052,922	
Personnel expenses	1,526,264			1,526,264	1,526,264	1,526,264	1,526,264	
Depreciation (present)	328,657			328,657	328,657	112,816	0	
Depreciation (new)	0			721,761	721,761	721,761	721,761	
Other fixed cost	309,000			309,000	309,000	309,000	309,000	
Total	7,886,870			8,908,915	8,938,604	8,722,763	8,609,947	
Selling expenses	180,500			180,500	180,500	180.500	180,500	
Administrative expenses	367,210			367,210	367,210	367,210	367,210	
	547,710			547,710	547,710	547,710	547,710	
Total cost	8,434,580			9,456,625	9,486,314	9,270,473	9,157,657	
Gross profit	801,143			1,218,086	1,511,119	1,726.960	1,839,776	
Present interest	264,912		 	264,912	264,912	264,912	264,912	
Profit before tax	536,231			953,174	1,246,207	1,462,048	1,574,864	
Corporation tax	182,681			328,611	431,172	506,717	546,202	
Profit after tax	353,550			624,563	815,035	955,331	1,028.662	
Investment amount		-2,209,564	-4,957,826	-176,993				
Production cutback loss due to construction			-73,636	,				
Depreciation (present)				328,657	328,657	112,816	0	
Depreciation (new)				721,761	721,761	721,761	721,761	
Profit				624,563	815,035	955,331	1,028.662	
Present profit				-353,550	-353,550	-353,550	-353,550	
Net flow		2,209,564	-5,031,462	1,144,438	1,511,903	1,436,358	1,396,873	

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Table 13-17-6 Financial Internal Rate of Return on Investment (I.R.R.O.L.)

Year	Capital Investment	Net Cash Flow	12%		14%		
			D.F.	P.W.	D.F.	P.W.	
- 2 (1985)	- 2,209,564		0.893	- 1,973,141	0.877	- 1,937,788	
- 1 (1986)	- 5,031,462		0.797	- 4,010,075	0.769	- 3,869,194	
1 (1987)		1,144,438	0.712	814,840	0.675	772,496	
2 (1988)		1,511,903	0.636	961,570	0.592	895,047	
3 (1989)		1,436,358	0.567	814,415	0.519	745,470	
4 ~ 10 (1990~ 1996)		1,396,873	2.589	3,616,504	2.227	3,110,836	
Total				224,113		- 283,133	

I.R.R.O.I. = 12% + 2% x
$$\frac{224,113}{224,113 + 283,133}$$
 = 12,88%

Payout Period =
$$\frac{7,418,019}{1,396,873}$$
 = 5.31 years

Table 13-17-7 Sensitivity Analysis Variation of -5% Base Investment Cost

Unit: 100 Rp

	1	·		Unit: 100 Rp				
	Present	- 2 (1985)	1 (1986)	1 (1987)	2 (1988)	3 (1989)	4 ~ 10 (1990 ~ 1996)	Remarks
Sales	9,235,723			10,674,711	10,997,433	10,997,433	10,997,433	
Manufacturing cost								
Variable cost	5,722,949		1	6,023,233	6,052,922	6,052,922	6,052,922	
Personnel expenses	1,526,264		ĺ	1,526,264	1,526,264	1,526,264	1,526,264	
Depreciation (present)	328,657	į		328,657	328,657	112,816	0	
Depreciation (new)	0			653,021	653,021	653,021	653,021	
Other fixed cost	309,000			309,000	309,000	309,000	309,000	
Total	7,886,870			8,840,175	8,869,864	8,654,023	8,541,207	
Selling expenses	180,500			180,500	180,500	180,500	180,500	
Administrative expenses	367,210			367,210	367,210	367,210	367,210	
	547,710			547,710	547,710	547,710	547,710	
Total cost	8,434,580		.	9,387,885	9,417,574	9,201,733	9,088,917	
Gross profit	801,143			1,286,826	1,579,859	1,795,700	1,908,516	
Present interest	264,912			264,912	264,912	264,912	264,912	
Profit before tax	536,231			1,021,914	1,314,947	1,530,788	1,643,604	
Corporation tax	182,681			352,670	455,231	530,776	570,261	
Profit after tax	353,550			669,244	859,716	1,000,012	1,073,343	
Investment amount		-1,999,130	4,485,652	160,137				
Production cutback loss due to construction			-73,636					
Depreciation (present)				328,657	328,657	112,816	0	
Depreciation (new)				653,021	653,021	653,021	653,021	
Profit				669,244	859,716	1,000,012	1,073,343	
Present profit				-353,550	-353,550	-353,550	353,550	
Net flow		-1,999,130	-4,559,288	1,137,235	1,487,844	1,412,299	1,372,814	

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Table 13-17-8 Financial I.R.R.O.I.

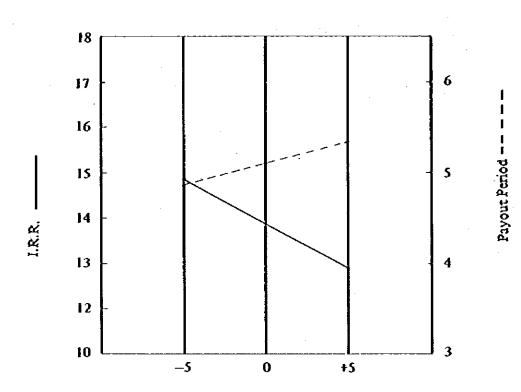
Unit: 1000 Rp

Year	Capital Investment	Net Cash Flow	•	14%	15%		
		1	D.F.	P.W.	D.F.	P.W.	
- 2 (1985)	- 1,999,130		0.877	-1,753,237	0.870	- 1,739,243	
– 1 (1986)	- 4,559,288		0.769	- 3,506,093	0.756	- 3,446,822	
1 (1987)		1,137,235	0.675	767,634	0.658	748,301	
2 (1988)		1,487,844	0.592	880,804	0.572	851,047	
3 (1989)		1,412,299	0.519	732,983	0.497	701,913	
4 ~ 10 (1990~1996)		1,372,814	2.227	3,057,257	2.069	2,840,352	
Total				179,348		- 44,452	

1.R.R.O.1. =
$$14\% + 1\% \times \frac{179,348}{179,348 + 44,452} = 14.80\%$$

Payout Period =
$$\frac{6,718,555}{1,372,814}$$
 = 4.89 years

Fig. 13-17-2 I.R.R. & Payout Period vs. Investment Cost



	-5%	0	+5%
I.R.R.	14.80	13.80	12.88
Payout Period	4.89	5.10	5.31

Table 13-18-1 Financial Indexes

Year	Ratio of after tax to sales	Ratio of pretax profit to investment	Debt service ratio
	%	%	%
1 (1987)	1.3	2.7	179.7
2 (1988)	3.5	7.2	205.1
3 (1989)	5.2	10.8	208.1
4 (1990)	6.2	13.1	215.6
S (1991)	6.7	14.0	228.9
6 (1992)	7.1	14.9	244.1
7 (1993)	7.5	15.7	261.1
8 (1994)	7.8	16.4	279.9
9 (1995)	8.1	17.1	302.2
10 (1996)	8.4	17.8	328.9

If debt service ratio will be over 100%, toan payment could be expected to pay.

Chapter 14.

ECONOMIC EVALUATION

Chapter 14. Economic Evaluation

- 1) The earnings of PPM maintain a surplus at present, but as to its profitability a deterioration is foreseen in the future. In particular, it is foreseen that the Unit 1 will lose the competitive abilities of products it produces and 1 out of 2 paper machines will have to be forced to stop its operation in the worst case. By means of carrying out this renovation plan, PPM will regain its stabilized position, and the contribution to the area development and the securement of employment will become achievable.
- 2) By means of carrying out this renovation plan the life of equipment aged more than 60 years can be reactivated, and the production can be continued in the future.
- 3) Products to be expanded in sales this time are those to replace the products now imported or export-oriented products, resulting in a saving of foreign currency.
- 4) For the future consolidation of PPM and for the saving of foreign currency, the installation of the paper machine No. 4 can be considered in due time, and this renovation is the first step to realize such a project.

As to the equipment to be renovated this time, consideration has been given to the interchangeability of parts and equipment with those of PM 3 when required.

APPENDICES

Appendix 1 Itinerary

February 1984

26	(San.)	9-persons	Lv. NRT - Av. JKT	9-persons
				(Messis, Kano, Masuda, K. Suzuki, Y. Suzuki, Omachi,
				Fujii, Nakayama, Shibata, Sakai)
27	(Mon.)	9-persons		Visit to Embassy of Japan, JICA and JETRO
28	(Tue.)	9-persons		Visit to DGBCI, Victory Offset Prima, Gama Cipta Offset
		-	ļ	Dafei and Toppan Printing Indonesia
29	(Wed.)	2-persons	Lv. JKT - BŘPP	2-persons (Messrs, Omachi, Fujii)
		1-persons	•	Visit to DGBCI, 1PPA, RI KAYASA, JP

March 1984

	(Thu.)	S-persons	Lv. JKT - Av. PPM	5-persons
	` <i>`</i>	•		(Messes, Kano, K. Suzuki, Nakayama, Shibata, Sakai)
		I-person	Lv. JKT - Av. BRPP	1-person (Mr. Y, Suzuki)
		2-persons		2-persons (Messrs, Omachi, Fujii) Study in BRPP
		1-person		1-person (Mr.Maszida) Visit to NAC
2	(Fri.)	Team A		A Téam (Messis, Omachi, Fujii) Study in PPM
		Team B		B Team (Messis, Y. Susuki, Omachi, Fujii) Study in BRPP
		Team C		C Team (Mesus, Nakayama, Shibuta) Study in PPM
i	l i	Team D		D Team (Mr. Masida)
				Visit to Dainippon Gitakarya Printing and Foppan,
			•	Indonesia
3	(Sat.)	Teams A and C		Study in PPM
	i	Team B		Study in BRPP
		Team D		Market Study in JKT
4	(San.)	Team B and C		Study of Documents
İ		Team D	Lv. JKT - Av. PPM	Study of Documents
5	(Man.)	Teams A, C		Study in PPM
	1 1	and D		ļ
		Team B		Study in BRFP
6	(Tue.)	Team A	Lv. PPM -Av. BRPP	
	<u> </u>	Team B		Study in BRPP
	1 1	Team C		Study in PPM
İ		Team D	Lv, PPM - Av. JKT	Visit to Sastra Daya and Karya Nasantara, Study in FPM
7	(Joseph)	Teams A and B		Stydy in BRFP
1		Team C		Study in PPM
		Team D		Visit to Perun Persoetakan Uang, Perdagangand 8
				Percetakan and Margano
8	(Jhv.)	Teams A and B		Study in BRPP
	1	Team C		Study in FPM
1		Team D	*	Visit to Duci
9	(Fri.)	Teams A and B	,	Study in BRPP
1		Team C	•	Study in PPM
ĺ		Team D		Visit to Central Statistic Bureau
1		p-berseu	Lv. NRT - Av. JKT	I-person (Mr. Yamagina)

				
10	(Sat.)	Teams Aand B		Study in BRPP
		Team C		Study in PPM
		Team D and	Lv. JKT - Av. DPS	The gradual state of the state
		Mr. Yamaziwa		n
11	(\$an;)	Teams A and B		Study in BRPP
1		Team C	L. DDC 4. DDDD	Study in PPM
		Team D and	Lv, DPS - Av. BRPP	Study in BRPP
	01>	Mr. Yamasiwa Tanga You A. B.	·	Team, Mew A (Messis, Kano, K. Suzuki, Yamaziwa) Study
12	(Mon.)	Teams New A, B		în BRP?
		Team C		Study in PPM
13	(Tue.)	Teams New A	·	Study in BRPP
15	(Bani D		
		Team C		Stedy PPM
14	(Wed.)	Teams New A		Final Meeting with BRPP
		and B		
		Team C		Study in PPM
	İ	Team D	Lv. BRPP - AV.	Final Meeting with BRPP
	ļ		Surabaya	
15	(Jbs.)	Teens New A	Lv. BRPP - Av. DPS	First Meeting with BRPP
		and B		
]	Team C		Study in PPM
	1	Team D		Visit to Sentral Cemilang, Panca Puji Banguo, Areka Kertas,
				C-V Nusantara Bima Trading, Hasan Ryongag, Ubanasi, NAC U.D. National
16	(Fri.)	Team New A	Lv. DPS - Av. PPM	NAC U.D. NIHORD
10	((11.)	Team B	Lv. DPS - Via JKT	
	1	ICERB	- For NRT	
1		Team C		Study in PPM
		Taum D		Visit Beatoel, Gedong Batu
17	(S1L)	Team New A		Study in PPM
		Team B	AL NRT	Team B (Messrs, Y. Suzuki, Omachi, Fujii)
		Team C		Study in PPM
		Team D		Study of Documents
13	(Son.)	Team New A		Study in PPM
	1	Team C		Study in PPM
		Team D	Lv. Suratoya	
i	1	ĺ	- Av. Semerang	
19	(Tue.)	Teams New A		Stody in FPM
		and C	İ	We to the beauty of the beauty
١.,		Team D		Visit to Djarum, Jambubal, Noyotono Study in PPM
20	(Tos.)	Teams New A		Study Herry
1	Ì	Team D	Lv. Semerang - Av. JKT	
24	(N. 64.)	Teams New A	Ev. Stinting ' Av. vk i	Final Meeting with PPM
''	("	and C		
1	i	Team D		Visit to JETRO
22	(Led I)	3-5615502	Lv. PPM - Av. JKT	3-persons
İ				(Messes, Kano, Nakayama, K. Suzuki)
	1	1	1	Final Meeting with PPM
1	1	3-persons	1	3-persons
	1			(Messis, Shibata, Sakai, Yamagiwa) Final Meeting with PPM
		Team D		Study of Documents
23	(Fri.)	4-persons	•	4-persons
1	1			(Messie, Kano, Nakayama, K. Suruki, Masuda)
1	1	1.		Final Meeting with DGBCI, BRPPand PPM
1	1	3-persons		Study In FPM

24 25 26 27	(Sat.) (Sun.) (Mon.) (Tue.)	4-persons 3-persons 7-persons 7-persons 7-persons	Lv. PPM - Av. JKT Lv. JKT - For NRT Av. NRT	Final Meeting with DGBCI, BRPP and PPM Study in PPM 7-persons (Messrs: Kano, Nakayama, K. Suzuki, Masuda, Shibata, Sakal, Yamaziwa) Off Visit to DGBCI, Embassy of Japan, JICA and JETRO

Appendix 2 Members of JICA Study Team

Mr. Tadao Kano : Team Leader

Mr. Yasuharu Masuda : Marketing
Mr. Kazuma Suzuki : Finance

Mr. Tadahiko Yamagiwa : Electric and Instrument

In Charge of Basuki Rachmat

Mr. Yasuhiko Suzuki : Chief and Machinery Equipment

Mr. Hideo Omachi : Pulping

Mr. Tsunetoyo Fujii : Paper Manufacturing

In Charge of Padalarang

Mr. Heihachiro Nakayama : Chief and Machinery Equipment

Mr. Yoshihito Shibata : Pulping

Mr. Kazuo Sakai : Paper Manufacturing

Appendix 3 Member of the Counter Team in the Directorate General of Basic and Chemical Industries, Ministry of Industry

		1 *		÷
DGBCI				
Mr. Bintaldjemur		: Director of Progra	mming DGBCI	
Mr. M. Mansur	Frigue 1	: Sub Director Pulp	and Rubber	
Mr. F. Manaf	\$ 2	: Sub Director Pulp	and Rubber	12
Mr. Soekirto		: Sub Director Pulp	and Rubber	•
Mr. Soepranyoto	• • • •	: Dir. Gen's staff		7.4
Mr. Sagaf		: Staff of DGBCI		
Mr. Syafii	*	: Staff of DGBCI		
	* 4	1. J. 20		1.5
1PPA	.* .*	: Secretary Genera	ıt	. 14
Mr. Kahar				 t ;

Appendix 4 Members of the Cooperation Team in the Basuki Rachamat Pulp and Paper Mill

Mr. Murtedjo Kadarisman : Team Leader

Production/Technical Director

Mrs. Dawamhuri : Secretary

Production Division III

Mr. Muslich : Production Department

Mr. Eddy Sunyoto : Maintenance Department

Mr. Siswandi : Logistic Department

Mr. Priyadi : Accounting Department

Mr. Kadariaman : Maintenance Division I

Mr. Dawamhuri : Production Division I

Mr. Mulyadi : Instrument Section

Mr. Heru Budiyanto : Electrical Section

Mr. Soenarya : Marketing Section Staff

Mr. Soegandi : Marketing Section Staff

Appendix 5 Members of the Cooperation Team in the Padalarang Pulp and Paper Mill

: Maintenance Manager

Mr. Soetamat : Plant Manager

Mr. A. Syamsudin

Mr. Suparmat : Assistant Plant Manager

Mr. Wahyu Harun : Administration Division Manager

Mr. Affandi : Accounting Manager
Mr. Asikin, A.H. : Engineering Manager
Mr. Suparman AL. : Production Manager

Mr. U. Gunawan : Electric & Instrument Manager

Mr. Martoyo. S. : Plant Technical Staff
Mr. Yayan. S. : Pulp Plant Section Chief

Mr. A. Sukendar : Paper M/C Unit I Section Chief
Mr. Suwarno : Finishing Unit I Section Chief

Mr. Hadras, H. : Paper M/C Unit H Section Chief

Mr. Iyus. Y. : Laboratory Section Chief

Mr. M. Yusuf WK. : Domestic Purchasing Section Chief
Mr Paul Y. Rachwoto : Marketing Manager

Mr. D. Ali Sofyandi : Surabaya Representative

Appendix 6 MACHINERY & EQUIPMENT LIST Required for RENOVATION PROJECT

F: Foreign Supply Required L: Local Supply Required

	Name of Plant And		Sug	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
Α.	Pulp Plant			ļ	
Αŧ	Straw Preparation				3 ADT/h Expected
-1	Infeed Converyor	1	0	_	Flat Belt: 600 mmW
-2	Straw Cutter	, i	0	-	45 kW Star Type
-3	Feedout Conveyor	. 1	-0	-	Inclined Flat Belt: 1 mW
-4	Weight Scale	1	0		Belt Scale Type
-5	Knife Grinder	1	0	-	For Straw Cutter
-6	Spare Knife Set	1	0	-	Rotary-6 pcs, Bed-2 pcs
A2	Straw Transportation				3 ADT/h Expected
-1	Transfer Conveyor	1 .	··· o		Inclined, 3 roller Type
					C/W Steel Structure etc.
-2	Shuttle Conveyor	1	0	-	Travelling 3 Roller Belt Type
-3	Spare Parts	1	0		5% Carrier & Return Roller
					1-selfaligner, Pillow Block
					a Belt Cleaner
A3	Digestor Overhaul				
-1	Top Packing gland Seat	1	0	-	Piller Packing Type
-2	Top Cover Modification	1	0	-	Swing Opening Type
-3	Spare Parts	1	0	-	20-Piller Packing
					5-Swing Bolts & Nuts
-4	Drainer Pit Overhaul	1	-		

	Name of Plant And	0,1	Supply		Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
Λ4	Pulper Overhaul				
-1	Overhaul	i		0	Runner & Screen Plate
-2	Discharge Pump	1	0		0.7 m³/min.
	·		İ		Self Primming Type
A5	Pulper Intermediate Chest				
-1	Brown Pulp Chest	1		. 0	15 m³ Square Type
-2	Agitator	1		0	Relocation from Stock Prep
-3	CRC	1	-	0	Relocation from PM1
-4	Pulp Flow Meter	1	0	-	75mm dia Magna Flow Type
A6	Spare Screen Plate for	1	0		SUS 304, 2.2mm địa
	Cown Screen	İ			
A7	Spare Wire Cloth		0	_	15 mesh x 3mW x 50mL
	-	Į	1		40 mesh × 3mW × 50mL
•		Ì			30 mesh x 3mW x 50mL
A8	Piping Material	1.			For Around Intermediate
	T. P. M. S. M. M. M. M. M. M. M. M. M. M. M. M. M.	-			Chest
			-	-	
В	Stock Preparation	İ			İ
B1	Purchased Pulp Line				
-1	Hydra Pulper	1	0	-	10m3 SUS 304, 5% Cons
-2	Belt Conveyor	1	0		900mmW Flat Belt Type
-3	Dilution Head Tank	3	0	_	SUS 304, 2 x 2m ³ for 10m ³
					2 x 1.6m ² for 8m ³
					2 x 1.0m ³ for 5m ³ Pulper
-4	3 way Remote Valve	6	l °	_	For Dilution Head Tank
-5	Spare Parts	1	0	-	V-belt, Vane Edge, Packing
					Bearings.

\1 -	Name of Plant And		Sup	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
B2	Chest & Agitator		-	· 	
-1	Chest for NLBKP	4	· 	0	20m³ Square Type
-2	Agitator	4	0		Propeller Belt Drive
-3	Flooring Structure	4		. 0	For Top Flooring
-4	Spare Parts	1	o	_	Sleeve, Packing
В3	Refiner				
-1	Double Disk Refiner	l l	- o	_	110kW Unfloating Gap
					Control Type, C/W Control
					& Operation Panel
-2	Spare Parts	1	0		2-Disk Plates, 1-Metal Big,
					Sieeve & Packing
B4	Jordan Relocation	2	-	o	Overhaul to be Included
B5	Pulp Pump				
-1	10m³ Pulper Pump	1	o	_	3 m³/min x 15m Head
-2	12m3 Dump Chest P	1	O		Ditto
-3	No. 1 Refined Chest P	1	0	-	Ditto
-4	No.2 Refined Chest P	1	0	_	2m³/min x 15m Head
-5	Liquid Cyclon Feed P	1	0	_	2m³/min x 30m Head
-6	5m³ Pulper Pump	1	0	-	1.6m3/min x 30m Head
-7	Spare Parts	1	0	-	Sleeve, Packing, Bearing
В6	Cons'ty Control				
-1	CRC	4	0	_	Inlinetype
-2	Head Tank	4	0	_	SUS 304 with Water Traps
-3	Spare Recording Chart	4	。		1

	Name of Plant And	024-	Supply		Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
B7	Three Way Valve				,
-}	Remote Type	1	0	-	FC/SUS 150mm dia
-2	Normal Type	6	- O		FC/SUS 150mm dia
B8	Measuring Tank				
-1	2m³ for Broke	2	_	-0	Existing to be Relocated
-2	for Clay	2	-0	-	0.8m³, SUS 304
-3	for Starch	2	0	-	0.52m³, SUS 304
-4	for Atum	2	0	-	0.14m³, SUS 304
-5	for Losin	2	0		0.12m ² , SUS 304
-6	for Dye	2	0	-	15 Lit, SUS 304
В9	Fork Lift Truck	1	-	- O	2.5 Ton, Gasoline Type
B10	Magnetic Separator				
- i	Separator Chamber	2	0	-	SUS 304
-2	Magnetic Bar	10	0		50 x 100 x 300 mm
Bil	Centri Cleaner				
-1	High Density Cleaner	1	0	-	BC No.8 Equivalent
-2	Liquid Cyclon	1	_	0	Existing to be Relocated
B12	Broke Flaker				
-1	Hydra Flaker	1	0	-	BC No, 16 Equivalent
-2	Prefiner	1	_	0	Existing to be Relocated
-3	Spare Parts	1	0	_	Rotor & Stator Bearings
	1				Packing

No.	Name of Plant And	07	Sur	ply	Remarks and
110.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
B13	Vibrating Screen				
-1	Janson Screen	2	-0	_	SUS 304, 3.5mm Hole Type
-2	Spare Parts	1	0		Screen Plate, Spring Bearings
B14	Wet Broke Thickner				
-1	Vacuum Filter	2	0	_	Diaphragm Filter Type
-2	Spore Parts	2	.0	-	Bearings, Oil Seal, Sleeve, Packing
B15	White Water Chest	2		0	12m³ Existing Reused
ĺ				0	12m3 to be Built Newly
B16	Sedimentation Pit	1		. 0	As Pre-effluent Treatment
B17	Piping Materials	1	0		Special Valves & Piping Material (Valve: 14 pcs)
B18	Operation Panels				
-1	Remote Control Panel	1	-0	_	For Measuring Remote Opera- tion and Other Remote Valve
-2	Operation Recorder	ŧ	0	_	Electrical Signal Recorder for Operation Standard at Stock Prep.
B19	Pulp Ware House	1	_	o	For Unit I Pulp Storage
-1	Floor Pavement	1		0	At Stock Prep.
-2	Electric Hoist	1	_	0	-
-3	I beam	1		0	

No.	Name of Plant And	0):	Suj	pply	Remarks and
NO.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
C	Chemical Prep.				
CI	Dissolving Agitator				
-1	For Clay	2	- O		1-Double Peller Stationally 1-Portable
-2	For Starch	1	٥	_	130mm Dia Portable
-3	For Dye Stuff	2	0	_	Ditto
C2	Clay Storage Tank]		o	10m3 Concrete with Tile
С3	Dyes Storage Tank	2	0	-	2m³, SUS 304
C4	Discharge Pump				
-1	For Clay	3	0	_	200 l/min. x 30m Head
-2	For Starch	1	0	-	100 V/min. x 30m Head
-3	For Dyes	2	0	-	50 g/min. x 15m Head
-4	For KNO ₃	1	10	-	50 V/min. x 15m Head
Cs	Handling Device				
-1	Electric Hoist	1	0	_	1 Ton, Sm Lift
-2	I beam	i	_	0	(250mm)
C6	Piping & Overhaul	1	-	o	For Feeding System Change
D	Paper Machine No. 1				
Dl	Consistency Control				
- l	CRC	1			Open Type
-2	Head Tank		0	_	SUS 304 with Water Traps
-3	Spare Recording Chart	1	0	~	

No.	Name of Plant And		Sur	p iy	· Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
D2	Regulating/Mixing Box				
-1	Stuff Regulate Box	1	·o		SUS 304, Square Type
-2	White Water Reg Box	1	0	~	Ditto
-3	Mixing Box	1	0	-	Ditto
-4	Remote Control Valves	2	. o	_	Magnet Scale Type
D3	Approach Screening				
-1	Pressure Screen	1	-0	-	BC 12P Selectrifire, 1.6mm
					Dia
-2	Vibrating Screen	1	0	_	BC, 2mm Hole Type
-3	Spare Parts	1	0	-	Screen Cylinder, Mechanical
					Seal, Sleeve, Bearings, V-belt.
			1		Screen Plate, Spring
D4	Stock Pump				
-1	Back Water Pump	1	0	-	3m³/min. x 15m Head
-2	Couch Pit Pump	1	0	-	2m³/min. x 25m Head
-3	Cleaner Feed Pump	1	0	-	3m³/min. x 30m Head
-4	Shower Booster Pump	1	0	-	0.6m³/min. x 50m Head
-5	Spare Parts	1	-0	_	Sleeve, Packing, Bearings
D5	Table Roll				
-1	For Replacement	22	0	_	80mm Dia x 2,250 mmL
-2	Spare Parts	4	٥	-	Bearings, Oil Seals
D6	Head Box Modified				
-1	Flow Spreader	1	0	-	Double Taper Mainfold
					Header as 3,000 e/min. Max
		ł			Flow Rate.

	Name of Plant And		Sup	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
D7	Dandy Roll Ass'y				
-1	Mariking Dander Roll	1	o	_	406mm Dia x 2,590mmL
					with Cleaner & Steam Shower
-2	Loading Stand	1	0		Pneumatic Type, Non Drive
-3	Spare Parts	i	- O	-	Bearings, Oil Seats
D8	Suction Cooch Roll				
-1	S. Couch Roll	1	0		560mm Dia × 2,490mmL
					Same as PM3 Existed
-2	Spare Parts	i	0	-	Side & End Deckles, Bearings
					Oil Seals
+3	Beams	1	. 0	-	Rider Beam, Canti Beam Suc-
					tion Box Rails
4.	Vacuum Pump	1	0	_	Water Sealed Type, 50mmHg
-5	Separator Tank	t	0	-	C/W Drain Pump, Silencer
	·				Vacuum Breaker, Vac Gage.
-6	Spare Parts	1	0	-	Bearings, Oil Seals, Sleeve.
7	Knock Off Shower	1	0		C/W Flex Hose, Remote Valve
					and Local Panel
-8	Trim Knock Off Shower	1	0	-	C/W Flex Hose & Fittings
D9	Suction Box				
-1	For Dewatering	3	0		250mm Cover Plate Slotted
-2	For Dandy Roll	1	0	-	Tennach Type, HDPE Cover
					C/W Flex Hoses
Ð10	Wire Shaking Unit	1	0	_	Vibroflyte Type
-1	Spare Parts	1	0	_	Bearings, Oil Seals, Skeeve, B-Belt

,,	Name of Plant And	0.	Su	pp ly	Remarks and
No.	Mach'ry & Equip't	Q'ty	Ŀ	L	Major Specification
DH	Couch Pit			1	-
-1	Saveall Tray	1	-	0	SUS 304
-2	Dilution Jet Shower	2		0	40mm Dia C/W Solenoid Valve
-3	Concrete Works	1	-	• •	Stope, Tunnel to Pump Pit
D12	Press Part Cat Walks	1	-	- 0	Instead of Nip Loading System
D13	Driving Modification				
-1	Sectional DC Drive	1	0	_	8 Section C/W S. Couch, P1, P2, P3, D1, D2, Calender & Reel Sections
-2	Speed Meter	2	·o	-	Digital Type for Wire & Reel Part
-3	Sheet Break Counter	1	0	_	Time & Frequency Counter
-4	Photo Cell Units	2	0		For Sheet Breaks
-5	DC Motor Cooling Unit	1	o	0	Duct to be Provided Locally
-6	Spare Parts	1	6	-	Bearings, Oil Seals, Motor Brushes
D14	Special Works		ļ		
-]	Dismount Work	1	_	o	Driving Devices
-2	Reinforcement of				0 = 1
	Structure for Speed Up	1	_	o	Dryer Frame
-3	Civil Work	1	_	o	Special Quick Hardening Cement

No.	Name of Plant And	0,4	Sup	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
E	Paper Machine No. 2				
El	Consistency Control				
- i	CRC	1	0		Open Type
-2	Head Tank	1	0	_	Sus 304 with Water Traps
-3	Spare Recording Chart	1	0	-	
E2	Regulating/Mixing Box				
- j	Stuff Regulating Box	1	-0	_	SUS 304, Square Type
-2	White Water Reg Box	1	0	_	Ditto
-3	Mixing Box	1	0	-	Ditto
-4	Remote Controller	2	0		Magnet Scale Type
E3	Approach Screening				
- i	Screen Bascket	1	0	-	PS400, 2.0mm Dia, Lamort
-2	Screen Plate	1	0	-	Janson Type, SUS 304
E4	Stock Pump				
-i	Back Water Pump	1	0	_	3m³/min. × 15m Head
-2	Couch Pit Pump] 1	0	_	2m³/min. x 25m Head
-3	Cleaner Feed Pump	1	0	-	3m³/min. x 30m Head
-4	Shower Booster Pump	1	0	-	0.6m³/min. × 50m Head
-5	Spare Parts	1	0	-	Bearings, Oil Seats, Sleeves,
ļ					Packings
E5	Suction Box				
-1	For Dewatering	3	0	_	250mm Top Cover Slotted
-2	For Dandy Roll	1	°	-	Tennach Type, HDPE Cover C/W Flex Hose

No.	Name of Plant And	0.41	Supply		Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
E6	Suction Couch Roll				
-1	S. Couch Roll	1	o	-	560mm Dia x 2,490mmL
					Same as PM3 Existed
-2	Spare Parts	1	0	-	Side & End Deckles, Bearings
	İ				Oil Seals
-3	Beams	1	0		Rider Beam, Canti Beams
	1	Ì			Suction Box Rails
-4	Vacuum Pumps	1	0		Water Sealed Type 50mmHg
-5	Separator Tank	1	0		C/W Drain Pump, Silencer,
					Vacuum Breaker & Gauge
-6	Spare Parts	1	0	_	Bearings, Oil Seals, Sleeve
-7	Knock Off Shower	1	0	_	C/W Flex Hose, Remote Valve
					and Local Panel
-8	Trim Knock Off Shower		0	_	C/W Flex Hose & Fittings
E7	Wire Shaking Unit	1	0	-	Vibroflyte Type
-]	Spare Parts	1	0	_	Bearings, Oil Seal, Sleeve,
					V-Belt
E8	Couch P.T.	1		0	Small Modification only
E9	Chemical Press	,	0	-	3 Roll Type, Samp Tank &
					Screen, Supply Pump
-]	Drive Unit	1	0	_	Cone Pulle/Gear Drive
-2	Spare Parts	1	0	_	Bearings & Oil Sleeve
-3	Paper Roll	2	0	_	For Lead In & Out

	Name of Plant And	0.1	Sur	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
D10	Driving Modification				
-1	Driving System	1	- 0	-	2 Section DC Drive-Line
			i. I		Shaft: S. Couch
-2	Main Motor	1	-0	_	45kW DC Motor
-3	S. Couch Motor	1	0	-	37kW DC Motor
-4	Remote Belt Shifter	8	0		Remote Inching Drive
-5	Air Clutch	8	0	_	With Operation Panel
-6	Speed Meter	2	. 0	_	Digital Type for Wire & Reel
					Part
.7	Sheet Break Counter	1	0		Time & Frequency Counter
-8	Photo Cell] 2	0	_	For Sheet Breaks
.9	DC Motor Cooling Unit	1	0	0	Duct to be Provided Locally
-10	Spare Parts	1	0	_	Bearings, Oil Seals Motor
				!	Brushes
EH	Special Works				
-1	Dismount Work	l i	_	0	Driving Devices
-2	Reinforcement of				
	Structure for Speed Up	1			Dryer Frame
-3	Civil Work		_	0	Special Quick Hardening
					Sement
F	Finishing Plant				
F1	Slitter Rewinder	1,		_	TD12, Max. Speed 450m/min.
-1	Accessories			_	Winding Length Meter
-2	Spare Parts				5 sets of Shitter Blades Drive
~	opaic raits	'	"		Belt, Bearings, Oil Seals,
					Motor Brushes

¥7	Name of Plant And	024	Տայ	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
F2	Spool Rolls	10	- 0	-	212mm Dia. x 2,650mmL
F3	Electric Hoist	1	0		3 Ton x 12m Lift
-}	1 Beam	1	·-	0	1 250
F4	Hand Lifter	2	0	-	٠.
FS	Broke Press Baler	1	··o		30kg/Bale (300 × 300 × 500)mm
-1	Accessories	2	0		Hand Strapping Tools
-2	Spare Parts	1	o	_	Bearings, Oil Seals
F6	Fork Lift Truck	1	-	0	2.5 Ton, Gasoline Type
F7	Product Ware House	1	-	. 0	For Semi Finished Products
F8	Floor and Road Pavement	1		o	For Inside Transportation
G	Unit II, PM3 Line				·.
GI	Pulp & Stock Prep				
·ì	Beater Over Haul	i	o	_	Beating Element for SUKP
					at Unit I Pulp Plant
-2	DDR for Stock Prep	1	0	-	110kW Unfloating Gap or Conical Refiner
G2	Thickner for Wet				
	Broke Line	1	-0	_	Vacuum Diaphram Type
- i	Spare Parts	•	0	_	Bearings, Oil Seals Steeves, Packings

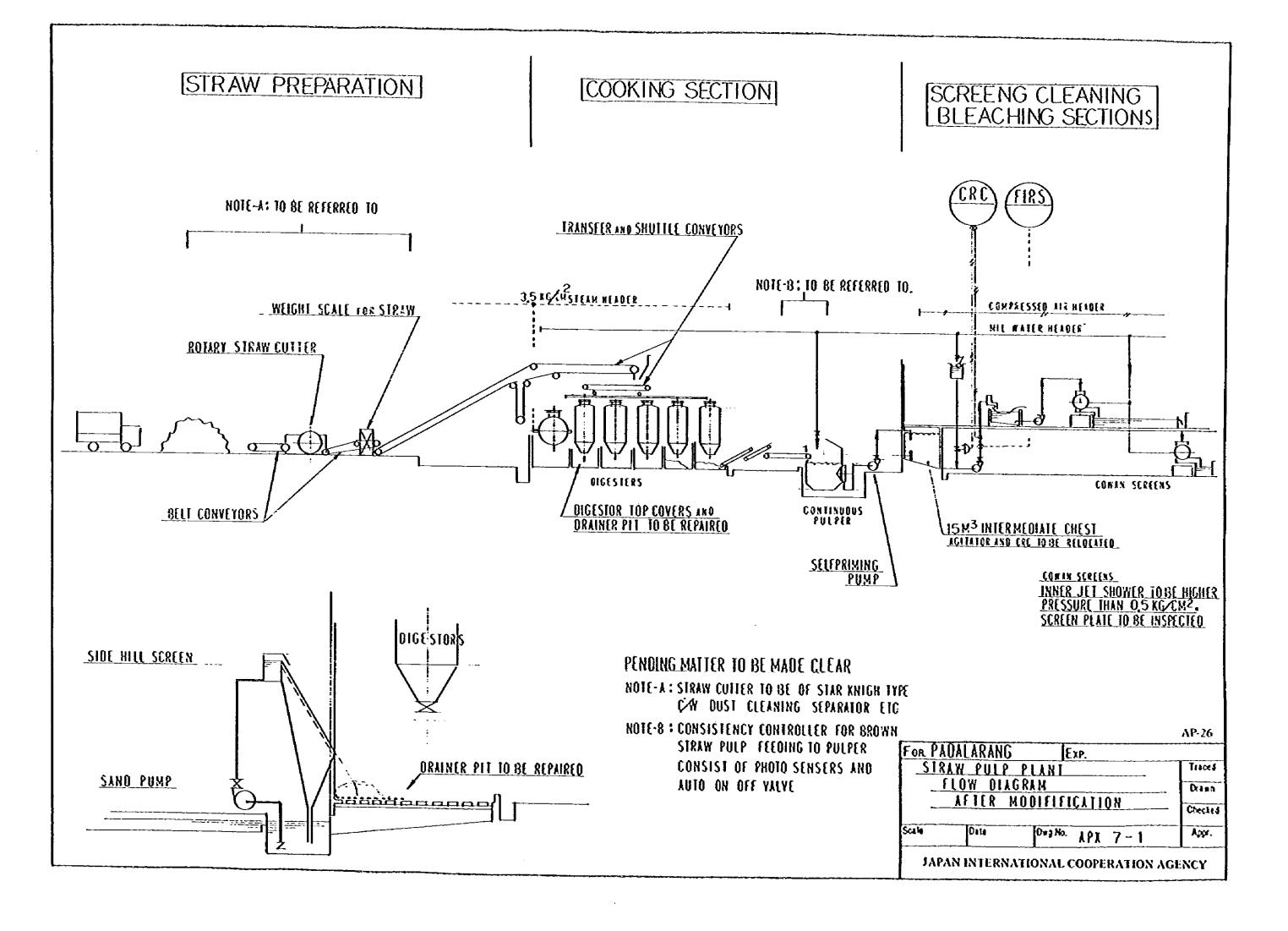
	Name of Plant And		Sup	ply	Remarks and
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification
G3	Wet Broke Control				
-1	Photo Cell	3	0	-	. •
-2	Magnet Valve	1 3	0		
-3	Gate Valve	1	0	_	
4	Agitator On/Off Controller	1	-0		
G4	Single Foil	5	0		SUS 304 Body, 11DPE Blade
G5	Spare Marking Backup Roll	2	- O	_	200mm Dia. x 2,390mmL
G6	Vacuum Drainage				
-1	Vacuum Tank	1	-0	_	C/W LC
-2	Heat Exchanger	1	0	_	C/W Vacuum Pump,
ı	1				Separator, Silencer, Gages
-3	Steam Traps	1	. 0	_	C/W Valves
G7	Finishing				
- j	Bobbin Stitter	1	O	-	Max. 300 m/min. × 27mm
1	:				Bobbin x 120mm Core ID
-2	Spare Parts	ı	.0	_	41 Sets of Bobbin Slitter
					Blades, Bearings, Oil Seals
-3	Electric Hoist	1	0	-	2.5 Ton
-4	1 Beam	1	-	О	250mm

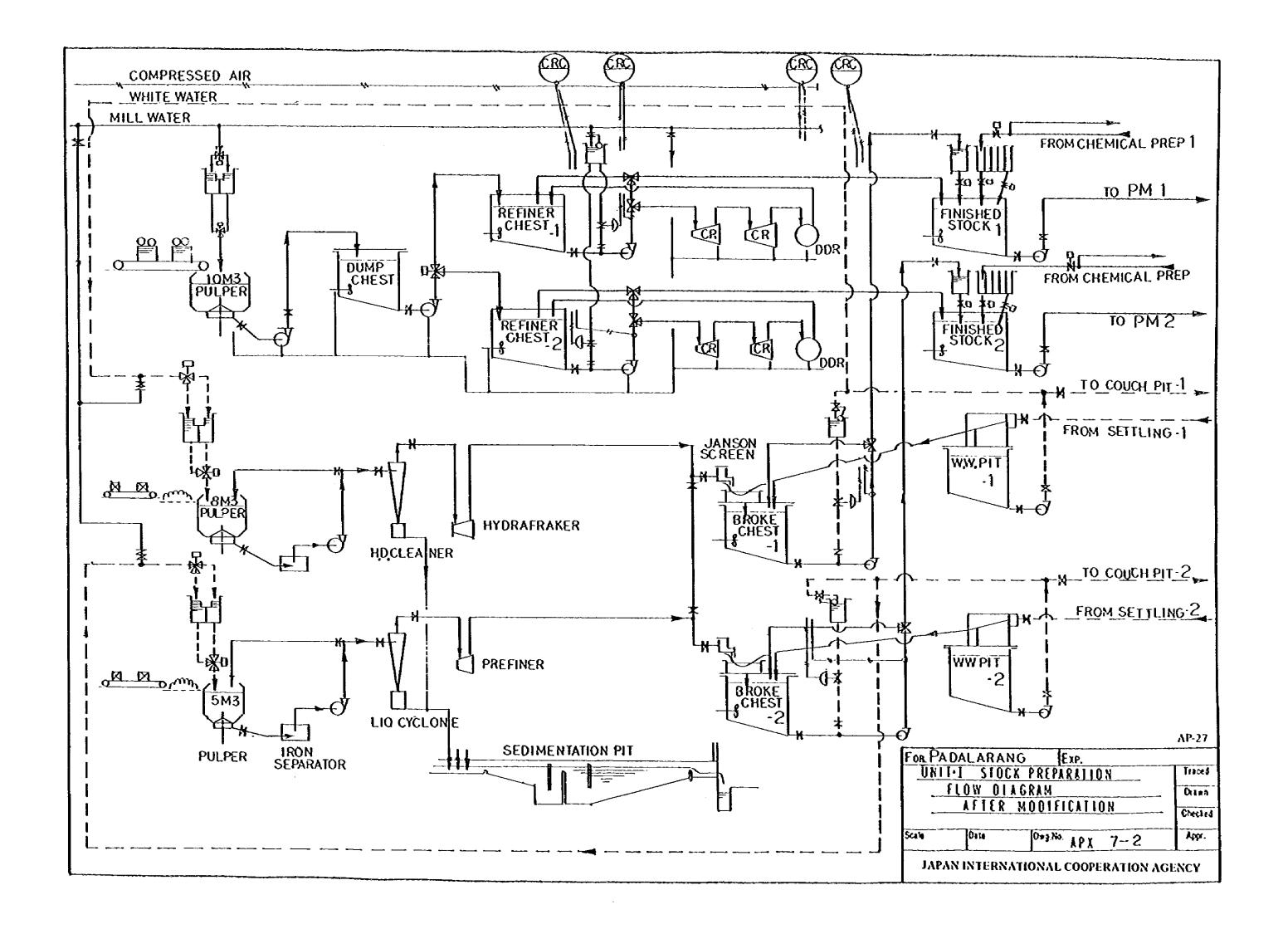
[, _	Name of Plant And	0	Supply		Remarks and
No.	No. Mach'ry & Equip't Q'ty		F	L	Major Specification
#1 #11	Laboratory Porosity Meter	1	- 0	<u></u>	Vacuum Type with Micro- meter, for Smoothness and Porosity Meter (TAPPI)
H2	Thickness Tester	1	- o		Graduation: 1/1000mm (JIS P8118)
Н3	Size Tester	1	- O	_	112.8mm Dia.'x 25mmH (HS P8140)
H4	Stiffness Tester		-0		Gurley Type, (1 ~ 4.5)" L × (1 ~ 2)" width, (5 ~ 200)g Load
115	Centrifugal Extractor	1	0		150mm Dia. x 0.8 Lit 3,000 rpm, 750G
H6	Nisgara Beater	1	0	-	For Flax and Straw Beating Examination
117	Infrared Oven	1	0		Testing for Moisture Content of Raw Straw
118	Thermometer	1	0		Thermo Measuring Tester
Н9	Electric Oven	ı		o	For Paper Moisture Content to be Provided by PPM

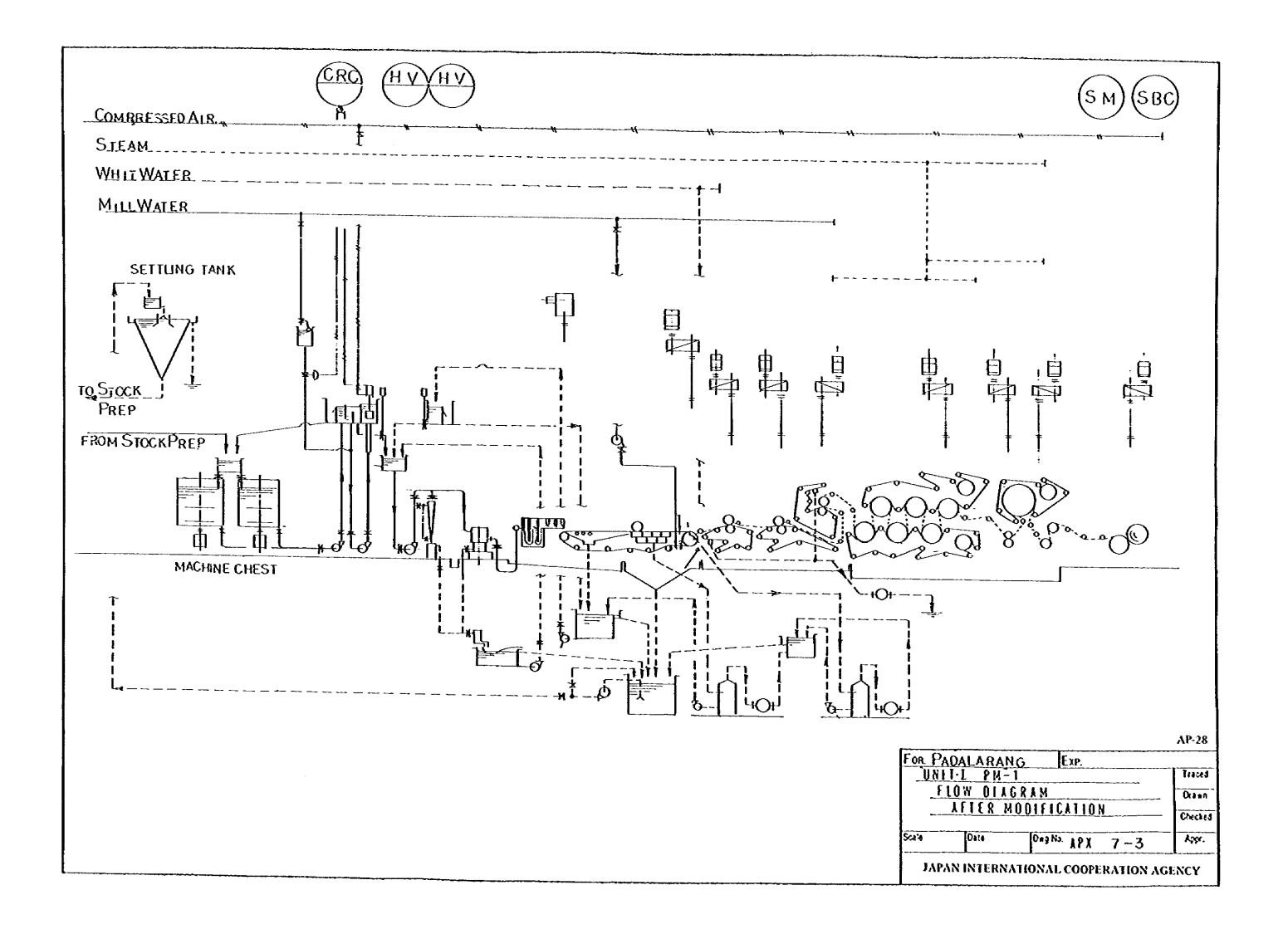
No.	Name of Plant And Mach'ry & Equip't	0,411	Supply		Remarks and
NO.		Q'ty	F	L	Major Specification
11	Maintenance and Utility Package Boiler	1	· o		Type: SCM-160, Outdoor Nor: 14 kg/cm ² G x 14 Ton/h Fuel: Heavy Oil
-1	Accessories	1	.0	_	Fuel Consumption: 1,081 kg/h Automatic Combustion Control, Feed Water Regulator F.D.F., Feed Water Pump, Fuel Oil Burning Set, Instru-
-2	Owner's Provision	i		0	ment Panel Water Softener etc. Flue and Stack Raw Water Pump, Tank.
					Special Tools, Fuel Oil Tank Try Electric Power Source and It's Cable. Piping & Cable Work, Starup Supervision and Others.
12	Steam Flow Meter	1	0	_	Nor: 14 kg/cm² G x 14 Ton/h For Flow Measurement of Steam from New Boiler
13	Knife Grinder	1	O	 !	Max. Grinding Length: 2,500mm Grinding Speed: 0.3 ~ 3 m/min.
-1	Spare Parts	1	0		300mm Dia. Grinding Stone

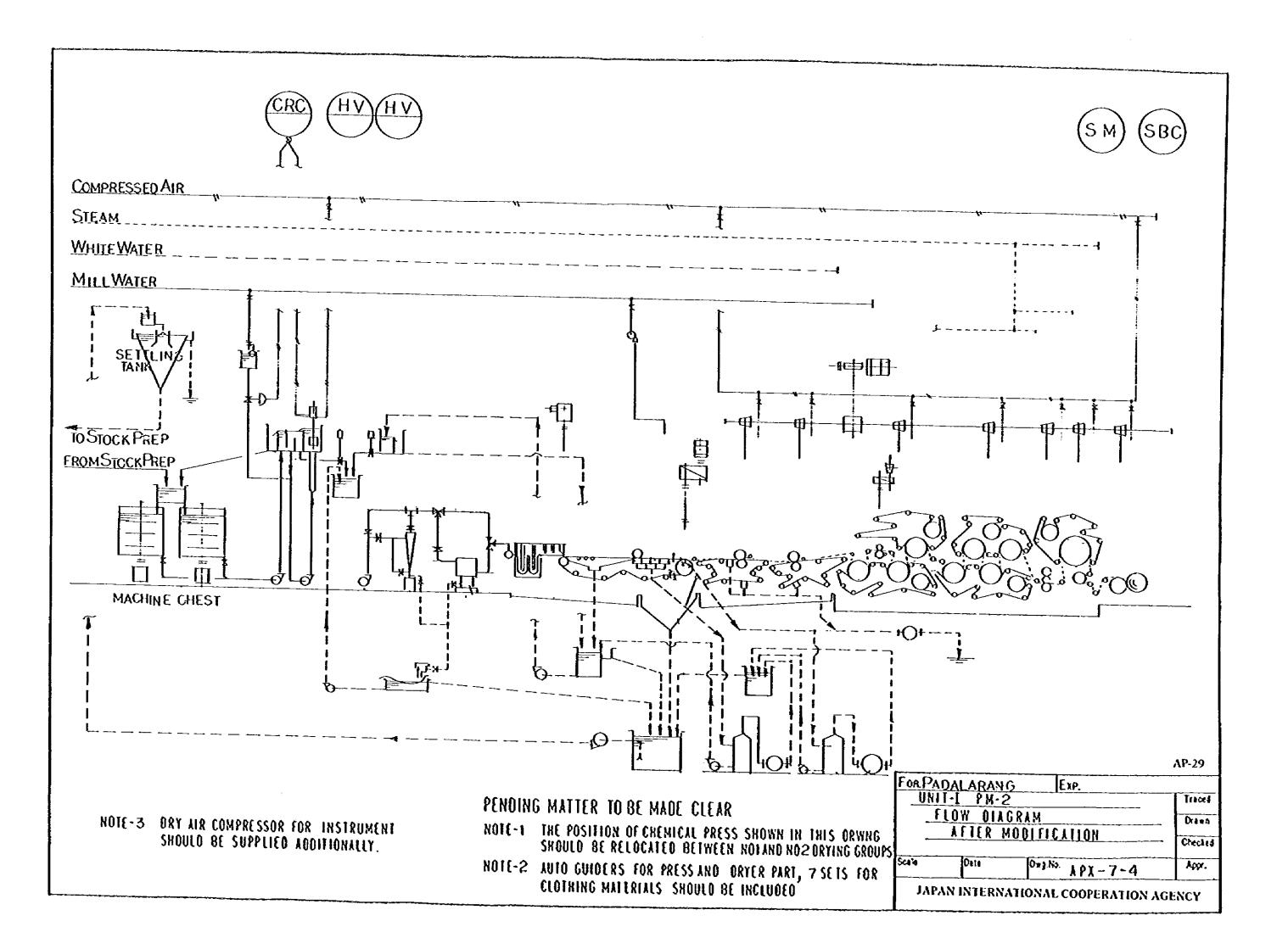
[Name of Plant And		Supply		Remarks and	
No.	Mach'ry & Equip't	Q'ty	F	L	Major Specification	
-1	Milling Machine Accessories	1	0		Horizontal Type 1500 x 300mm Working Surface Vertical Attachment with Cutter	
15	Manometer	1	-0	-	U-type Manometer for Mercury use	
16	Vacuum Gauge	20	. O	-	0 ~ 250mmHg: 10pcs 0 ~ 760mmHg: 10 pcs	
17	Pressure Gauge	5	0	_	0 ~ 6 kg/cm² G	
18	Transformer	3	0	~	3 Ph, 630kVA, 6kV/380V	
19	Spare Motors	15	o		Ind. Motor: 12 sets/218kW VS Motor: 1 set/7.5kW DC Motor: 1 set/0.75kW DC GM: 1 set/5.5kW	
110	Electric Tester					
-1	Portable Recorder	l t	0		100mm span, 2 pens Type	
-2	Module Checker	1	0		YE Module TM-B Checker	
-3	Resistance Tester	1	o		YEW 2769, Double Bridge	
-4	kWh Meter	5	٥		For Unit 1	
-5	Hand Tachometer	1 1	o	_	0 ~ 20,000 rpm	
-6	Synchro Scope	1	0		2-Index Type	
-7	Power Factor Meter	1	0	-	For Purchasing Power	
-8	Portable Wattmeter	1	0		Adjustment YEW 2042	

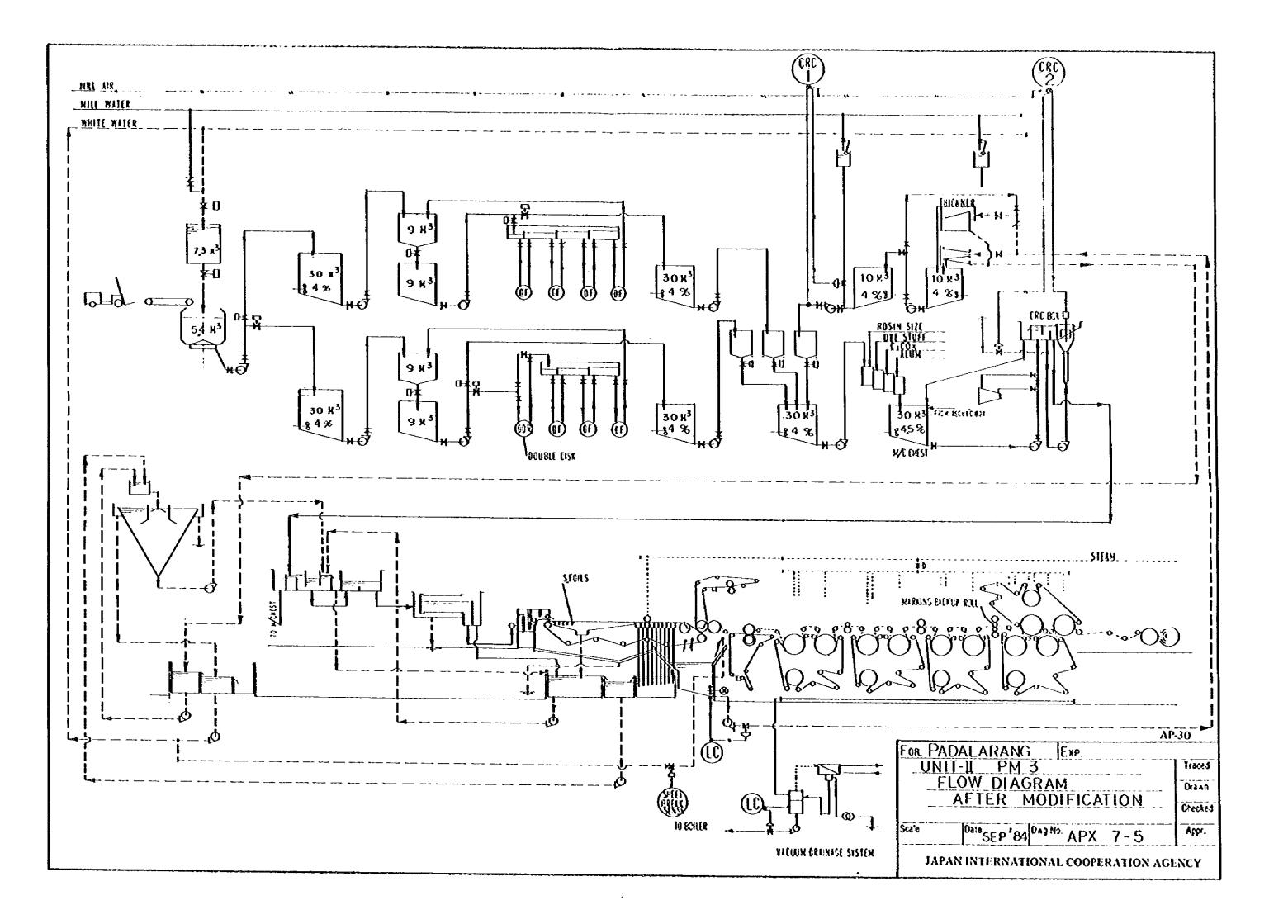
N 1-	Name of Plant And Mach'ry & Equip't	۵.,	Supply		Remarks and	
No.		Q'ty	F	L	Major Specification	
.9	Air Conditioner for Panel					
	Room] 1		0	Air Conditioner for Home	
					usė	
111	Mill Water Lines					
-1	Valves for Overhaul	10	0		For Existing Lines	
-2	Water Head Tank	1	0		10m3 FRP with Fittings	
-3	Structure Overhaul	1) -	0	For Head Tank Frame	
-4	Piping Overhaul	i	_	0	For Overhaul of Leakage	
					Pipes	
112	Effluent Water Line	İ				
-1	EMuent Ponds	2		0	800m3 x 2 sets for Switching	
					use	
-2	Storry Pumps	2	0	_	3 m³/min., 1m³/min.	
-3	Recovery Piping	1	-	0	To Cooking Drainer and to	
					Wet Machine	
113	Product Storage and					
	Transportation					
-1	Product Warehouse	1		0	500m ² Space for Storage	
-2	Fork Lift Truck	1	_	0	2.5 Ton, Gasoline Type	
-3	Reclamation Work	1	-	0	1,000m² at Rail Road	
					Existed	
-4	Road Pavement			0	1,000m2 on the Reclamation	
					area for Transportation	



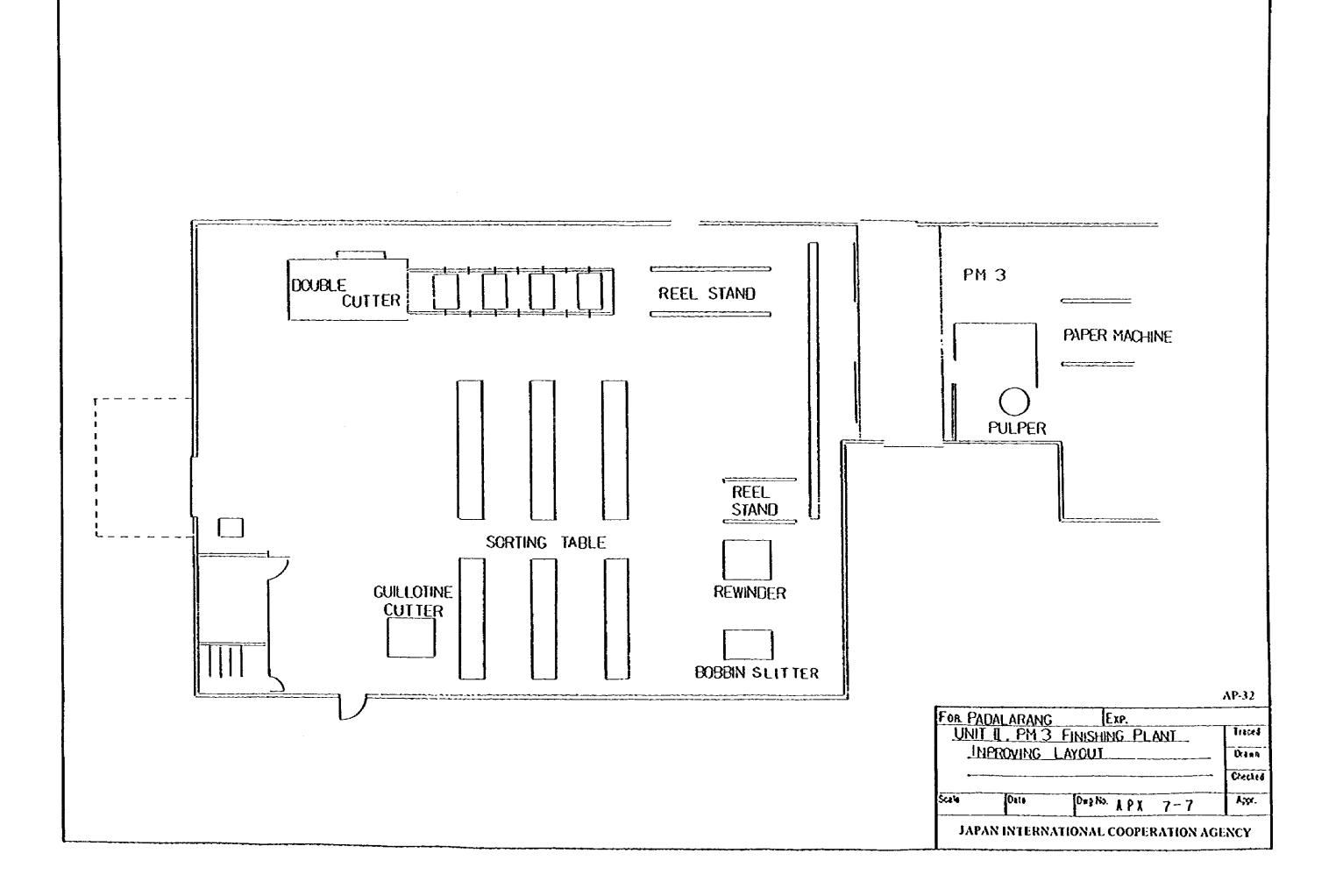


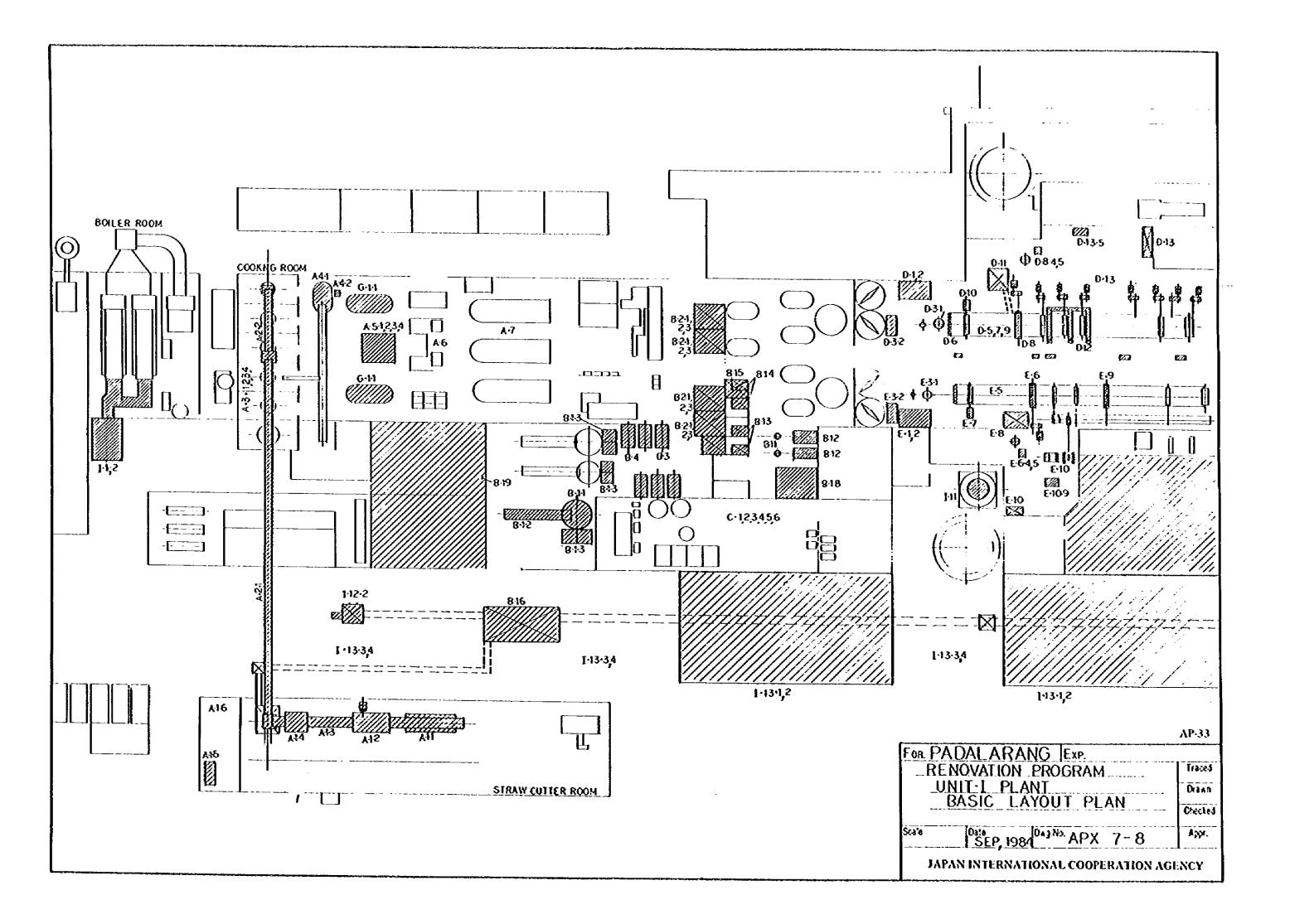






OFFICE SHEET INSPECTION TAE	BLE		
		Z	
DOUBLE CUTTER	//////////////////////////////////////	CONVERTING SECTION OF NOTE BCOKS	
OLD SINGLE CUTTER BOBBIN CUTTER NO 1 5/C SUPER CALENDER			
REMARK: THE PART SHOWN BY ZZZZ SHOULD BE OF POSSAGE WAY CH FLOOR PENDING MATTER TO BE MADE CLEAR THE EXISTING NO 1 SUPER CALENDER SHOULD BE MODIFIED I PARTIAL MODIFICATION OR 2 NO HAND RENEWAL COULD BE AD	WITH COLORED MARKS FOR FUTURE MARKET PROMOTION,	FOR PADALARANG EXP. UNIT L FINISING PLANT IMPROVING LAYOUT See Out Dears. A 9 X JAPAN INTERNATIONAL COOPI	







Appendix 8 Revision List of The Machinery & Equipment Shown in The Appendix 6

From result of the final meeting held on the 17th of September 1984 at 2PM, both partys, PPM and JICA were agreed mutually on the following amendment as for the scope of supply on the implementation schedule.

To freeze the total plant investment cost utilizing in the Chapter 13 relation to the FINANCIAL EVALUATION, the equipment and machinery of second-hand-brand may also be acceptable for this project, suggested by the Indonesian Government.

The budgetary source of this purpose is to be within the cost of contingency shown in the Chapter 13.

No.	Name of Plant and		Supply		Danielo and Maior Consideration
	Machinery & Equipment	Q'ty	Foreign	Local	Remarks and Major Specification
1.	Plastics Strainer	1	0	0	Dust Washing & Dewatering
2.	Digestor Top Modification	-			To be cancelled
3.	Auto Dilution Control	1	0		SUKP Dissolving Consistency
4.	Auto Felt Guider	7	0	-	For PM 2 Speed-up
5.	Spool Roll	(20)	0	_	Instead of 10 pcs if possible
					within the budget.
6.	Slitting Rewinder	-	_	_	To be cancelled
7.	Supercallender	1	0	0	To be modified within the budget
8.	Transformer	3	0	_	630 kVA 6,000/380 V
9.	ОСВ	4	0	-	For item 8
10.	Synchroscope	-	-	_	Cancelled
11.	Oilless Air Compressor	1	0		For instrument