

Annex 2  
SRI LANKA

TELEX REVENUES



Relation = AUSTRALIA

| Year  | OUT    | I N    | IN-OUT | Revenue |       | Total  | C-revenue |
|-------|--------|--------|--------|---------|-------|--------|-----------|
|       |        |        |        | out     | in    |        |           |
| 1986  | 73.70  | 63.50  | -10.20 | 3.54    | -0.23 | 3.31   | 0.66      |
| 1987  | 81.07  | 70.49  | -10.58 | 3.89    | -0.24 | 3.65   | 0.73      |
| 1988  | 89.18  | 78.24  | -10.94 | 4.28    | -0.25 | 4.03   | 0.81      |
| 1989  | 98.09  | 86.84  | -11.25 | 4.71    | -0.26 | 4.45   | 0.89      |
| 1990  | 107.90 | 96.40  | -11.51 | 5.18    | -0.26 | 4.92   | 0.98      |
| 1991  | 116.54 | 105.07 | -11.46 | 5.59    | -0.26 | 5.33   | 1.07      |
| 1992  | 125.86 | 114.53 | -11.33 | 6.04    | -0.26 | 5.78   | 1.16      |
| 1993  | 135.93 | 124.84 | -11.09 | 6.52    | -0.26 | 6.26   | 1.25      |
| 1994  | 146.80 | 136.07 | -10.73 | 7.05    | -0.25 | 6.80   | 1.36      |
| 1995  | 158.55 | 148.32 | -10.23 | 7.61    | -0.24 | 7.37   | 1.47      |
| 1996  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 1997  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 1998  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 1999  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2000  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2001  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2002  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2003  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2004  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2005  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2006  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2007  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2008  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2009  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| 2010  | 171.23 | 161.67 | - 9.56 | 8.22    | -0.22 | 8.00   | 1.60      |
| Total |        |        |        | 177.71  | -5.81 | 171.90 | 34.38     |

Relation = CANADA

| Year  | OUT    | I N   | IN-OUT  | Revenue |        | Total  | C-revenue |
|-------|--------|-------|---------|---------|--------|--------|-----------|
|       |        |       |         | out     | in     |        |           |
| 1986  | 63.30  | 30.30 | - 33.00 | 3.42    | -1.37  | 2.05   | 1.54      |
| 1987  | 70.90  | 33.33 | - 37.57 | 3.83    | -1.56  | 2.27   | 1.70      |
| 1988  | 79.40  | 36.66 | - 42.74 | 4.29    | -1.78  | 2.51   | 1.88      |
| 1999  | 88.93  | 40.33 | - 48.60 | 4.80    | -2.02  | 2.78   | 2.09      |
| 1990  | 99.60  | 44.36 | - 55.24 | 5.38    | -2.30  | 3.08   | 2.31      |
| 1991  | 109.56 | 47.91 | - 61.65 | 5.92    | -2.57  | 3.35   | 2.51      |
| 1992  | 120.52 | 51.74 | - 68.78 | 6.51    | -2.86  | 3.65   | 2.74      |
| 1993  | 132.57 | 55.88 | - 76.69 | 7.16    | -3.19  | 3.97   | 2.98      |
| 1994  | 145.83 | 60.35 | - 85.48 | 7.87    | -3.56  | 4.31   | 3.23      |
| 1995  | 160.41 | 65.18 | - 95.23 | 8.66    | -3.96  | 4.70   | 3.53      |
| 1996  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 1997  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 1998  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 1999  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2000  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2001  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2002  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2003  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2004  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2005  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2006  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2007  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2008  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2009  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| 2010  | 176.45 | 70.40 | -106.06 | 9.53    | -4.41  | 5.12   | 3.84      |
| Total |        |       |         | 200.79  | -91.32 | 109.47 | 82.11     |

Relation = HONG KONG

| Year  | OUT      | I N      | IN-OUT  | Revenue  |        | Total    | C-revenue |
|-------|----------|----------|---------|----------|--------|----------|-----------|
|       |          |          |         | out      | i n    |          |           |
| 1986  | 663.00   | 477.90   | -185.10 | 31.82    | - 2.88 | 28.94    | 2.89      |
| 1987  | 729.30   | 535.25   | -194.05 | 35.01    | - 3.02 | 31.99    | 3.20      |
| 1988  | 802.23   | 599.48   | -202.75 | 38.51    | - 3.15 | 35.36    | 3.54      |
| 1989  | 882.45   | 671.42   | -211.04 | 42.36    | - 3.28 | 39.08    | 3.91      |
| 1990  | 970.70   | 751.98   | -218.71 | 46.59    | - 3.40 | 43.19    | 4.32      |
| 1991  | 1,048.35 | 827.18   | -221.17 | 50.32    | - 3.44 | 46.88    | 4.69      |
| 1992  | 1,132.22 | 909.90   | -222.32 | 54.35    | - 3.46 | 50.89    | 5.09      |
| 1993  | 1,222.80 | 1,000.89 | -221.91 | 58.69    | - 3.45 | 55.24    | 5.52      |
| 1994  | 1,320.62 | 1,100.98 | -219.64 | 63.39    | - 3.41 | 59.98    | 6.00      |
| 1995  | 1,426.27 | 1,211.08 | -215.20 | 68.46    | - 3.35 | 65.11    | 6.51      |
| 1996  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 1997  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 1998  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 1909  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2000  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2001  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2002  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2003  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2004  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2005  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2006  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2007  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2008  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2009  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| 2010  | 1,540.38 | 1,332.19 | -208.19 | 73.94    | - 3.24 | 70.70    | 7.07      |
| Total |          |          |         | 1,598.60 | -81.44 | 1,517.16 | 151.72    |

Relation = INDONESIA

| Year  | OUT   | I N   | IN-OUT | Revenue |       | Total  | C-revenue |
|-------|-------|-------|--------|---------|-------|--------|-----------|
|       |       |       |        | out     | i n   |        |           |
| 1986  | 27.00 | 34.00 | 7.00   | 1.46    | 0.29  | 1.75   | 0.88      |
| 1987  | 30.24 | 38.08 | 7.84   | 1.63    | 0.33  | 1.96   | 0.98      |
| 1988  | 33.87 | 42.65 | 8.78   | 1.83    | 0.37  | 2.20   | 1.10      |
| 1989  | 37.93 | 47.77 | 9.83   | 2.05    | 0.41  | 2.46   | 1.23      |
| 1990  | 42.49 | 53.50 | 11.01  | 2.29    | 0.46  | 2.75   | 1.38      |
| 1991  | 46.73 | 58.85 | 12.12  | 2.52    | 0.50  | 3.02   | 1.51      |
| 1992  | 51.41 | 64.73 | 13.33  | 2.78    | 0.55  | 3.33   | 1.67      |
| 1993  | 56.55 | 71.21 | 14.66  | 3.05    | 0.61  | 3.66   | 1.83      |
| 1994  | 62.20 | 78.33 | 16.13  | 3.36    | 0.67  | 4.03   | 2.01      |
| 1995  | 68.42 | 86.16 | 17.74  | 3.69    | 0.74  | 4.43   | 2.22      |
| 1996  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 1997  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 1998  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 1999  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2000  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2001  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2002  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2003  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2004  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2005  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2006  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2007  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2008  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2009  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| 2010  | 75.26 | 94.78 | 19.51  | 4.06    | 0.81  | 4.87   | 2.44      |
| Total |       |       |        | 85.56   | 17.08 | 102.64 | 51.41     |

Relation = JAPAN

| Year  | OUT      | I N      | IN-OUT  | Revenue  |         | Total    | C-revenue |
|-------|----------|----------|---------|----------|---------|----------|-----------|
|       |          |          |         | o u t    | i n     |          |           |
| 1986  | 704.40   | 464.00   | -240.40 | 33.81    | - 10.00 | 23.81    | 7.14      |
| 1987  | 774.84   | 510.40   | -264.44 | 37.19    | - 11.00 | 26.19    | 7.86      |
| 1988  | 852.32   | 561.44   | -290.88 | 40.91    | - 12.10 | 28.81    | 8.64      |
| 1989  | 937.56   | 617.58   | -319.97 | 45.00    | - 13.31 | 31.69    | 9.51      |
| 1990  | 1,031.31 | 679.34   | -351.97 | 49.50    | - 14.64 | 34.86    | 10.46     |
| 1991  | 1,113.82 | 733.69   | -380.13 | 53.46    | - 15.82 | 37.64    | 11.29     |
| 1992  | 1,202.92 | 792.39   | -410.54 | 57.74    | - 17.08 | 40.66    | 12.20     |
| 1993  | 1,299.16 | 855.78   | -443.38 | 62.36    | - 18.45 | 43.91    | 13.17     |
| 1994  | 1,403.09 | 924.24   | -478.85 | 67.35    | - 19.92 | 47.43    | 14.23     |
| 1995  | 1,515.34 | 998.18   | -517.16 | 72.74    | - 21.52 | 51.22    | 15.37     |
| 1996  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 1997  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 1998  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 1999  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2000  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2001  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2002  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2003  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2004  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2005  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2006  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2007  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2008  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2009  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| 2010  | 1,636.56 | 1,078.03 | -558.53 | 78.56    | - 23.24 | 55.32    | 16.60     |
| Total |          |          |         | 1,698.46 | -502.44 | 1,196.02 | 358.87    |

Relation = KOREA

| Year  | OUT    | I N    | IN-OUT | Revenue |        | Total  | C-revenue |
|-------|--------|--------|--------|---------|--------|--------|-----------|
|       |        |        |        | out     | in     |        |           |
| 1986  | 99.00  | 93.00  | - 6.00 | 4.75    | -0.25  | 4.50   | 1.35      |
| 1987  | 110.88 | 104.16 | - 6.72 | 5.32    | -0.28  | 5.04   | 1.51      |
| 1988  | 124.19 | 116.66 | - 7.53 | 5.96    | -0.31  | 5.65   | 1.70      |
| 1989  | 139.09 | 130.66 | - 8.43 | 6.68    | -0.35  | 6.33   | 1.90      |
| 1990  | 155.78 | 146.34 | - 9.44 | 7.49    | -0.39  | 7.09   | 2.13      |
| 1991  | 171.36 | 160.97 | -10.39 | 8.23    | -0.43  | 7.80   | 2.34      |
| 1992  | 188.49 | 177.07 | -11.42 | 9.05    | -0.48  | 8.57   | 2.57      |
| 1993  | 207.34 | 194.77 | -12.57 | 9.95    | -0.52  | 9.43   | 2.83      |
| 1994  | 228.08 | 214.25 | -13.82 | 10.95   | -0.58  | 10.37  | 3.11      |
| 1995  | 250.88 | 235.68 | -15.21 | 12.04   | -0.63  | 11.41  | 3.42      |
| 1996  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 1997  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 1998  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 1999  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2000  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2001  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2002  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2003  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2004  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2005  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2006  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2007  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2008  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2009  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| 2010  | 275.97 | 259.25 | -16.73 | 13.25   | -0.70  | 12.55  | 3.77      |
| Total |        |        |        | 279.16  | -14.72 | 264.44 | 79.41     |



Relation = NEW ZEALAND

| Year  | OUT   | I N   | IN-OUT | Revenue |       | Total | C-revenue |
|-------|-------|-------|--------|---------|-------|-------|-----------|
|       |       |       |        | out     | in    |       |           |
| 1986  | 20.00 | 13.00 | - 7.00 | 0.96    | -0.16 | 0.80  | 0.80      |
| 1987  | 22.40 | 14.56 | - 7.84 | 1.08    | -0.18 | 0.90  | 0.90      |
| 1988  | 25.09 | 16.31 | - 8.78 | 1.20    | -0.20 | 1.00  | 1.00      |
| 1989  | 28.10 | 18.26 | - 9.83 | 1.35    | -0.23 | 1.12  | 1.12      |
| 1990  | 31.47 | 20.46 | -11.01 | 1.51    | -0.25 | 1.26  | 1.26      |
| 1991  | 34.62 | 22.50 | -12.12 | 1.66    | -0.28 | 1.38  | 1.38      |
| 1992  | 38.08 | 24.75 | -13.33 | 1.83    | -0.31 | 1.52  | 1.52      |
| 1993  | 41.89 | 27.23 | -14.66 | 2.01    | -0.34 | 1.67  | 1.67      |
| 1994  | 46.08 | 29.95 | -16.13 | 2.21    | -0.37 | 1.84  | 1.84      |
| 1995  | 50.68 | 32.94 | -17.74 | 2.43    | -0.41 | 2.02  | 2.02      |
| 1996  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 1997  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 1998  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 1999  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2000  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2001  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2002  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2003  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2004  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2005  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2006  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2007  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2008  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2009  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| 2010  | 55.75 | 36.94 | -19.51 | 2.68    | -0.45 | 2.23  | 2.23      |
| Total |       |       |        | 56.44   | -9.48 | 46.96 | 46.96     |

Relation = SINGAPORE

| Year  | OUT      | I N      | IN-OUT    | Revenue  |         | Total    | C-revenue |
|-------|----------|----------|-----------|----------|---------|----------|-----------|
|       |          |          |           | out      | in      |          |           |
| 1986  | 1,030.30 | 468.20   | -562.10   | 49.45    | - 8.74  | 40.71    | 26.46     |
| 1987  | 1,133.33 | 529.07   | -604.26   | 54.40    | - 9.39  | 45.01    | 29.26     |
| 1988  | 1,246.66 | 597.84   | -648.82   | 59.84    | -10.09  | 49.75    | 32.34     |
| 1989  | 1,371.33 | 675.56   | -695.77   | 65.82    | -10.82  | 55.00    | 35.75     |
| 1990  | 1,508.46 | 763.39   | -745.07   | 72.41    | -11.58  | 60.83    | 39.54     |
| 1991  | 1,629.14 | 839.73   | -789.41   | 78.20    | -12.27  | 65.93    | 42.85     |
| 1992  | 1,759.47 | 923.70   | -835.77   | 84.45    | -12.99  | 71.46    | 46.45     |
| 1993  | 1,900.23 | 1,016.07 | -884.16   | 91.21    | -13.74  | 77.47    | 50.36     |
| 1994  | 2,052.25 | 1,117.68 | -934.57   | 98.51    | -14.53  | 83.98    | 54.59     |
| 1995  | 2,216.43 | 1,229.44 | -986.98   | 106.39   | -15.34  | 91.05    | 59.18     |
| 1996  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 1997  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 1998  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 1999  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2000  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2001  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2002  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2003  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2004  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2005  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2006  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2007  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2008  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2009  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| 2010  | 2,393.74 | 1,352.39 | -1,041.35 | 114.90   | -16.19  | 98.71    | 64.16     |
| Total |          |          |           | 2,484.18 | -362.34 | 2,121.84 | 1,379.18  |

Relation = TAIWAN

| Year  | OUT    | I N    | IN-OUT | Revenue |      | Total  | C-revenue |
|-------|--------|--------|--------|---------|------|--------|-----------|
|       |        |        |        | out     | i n  |        |           |
| 1986  | 81.20  | 81.20  | 0.00   | 4.38    | 0.00 | 4.38   | 1.31      |
| 1987  | 89.32  | 89.32  | 0.00   | 4.82    | 0.00 | 4.82   | 1.45      |
| 1988  | 98.25  | 98.25  | 0.00   | 5.31    | 0.00 | 5.31   | 1.59      |
| 1989  | 108.08 | 108.08 | 0.00   | 5.84    | 0.00 | 5.84   | 1.75      |
| 1990  | 118.88 | 118.88 | 0.00   | 6.42    | 0.00 | 6.42   | 1.93      |
| 1991  | 130.77 | 130.77 | 0.00   | 7.06    | 0.00 | 7.06   | 2.12      |
| 1992  | 143.85 | 143.85 | 0.00   | 7.77    | 0.00 | 7.77   | 2.33      |
| 1993  | 158.24 | 158.24 | 0.00   | 8.54    | 0.00 | 8.54   | 2.56      |
| 1994  | 174.06 | 174.06 | 0.00   | 9.40    | 0.00 | 9.40   | 2.82      |
| 1995  | 191.47 | 191.47 | 0.00   | 10.34   | 0.00 | 10.34  | 3.10      |
| 1996  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 1997  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 1998  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 1999  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2000  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2001  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2002  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2003  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2004  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2005  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2006  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2007  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2008  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2009  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| 2010  | 210.61 | 210.61 | 0.00   | 11.37   | 0.00 | 11.37  | 3.41      |
| Total |        |        |        | 240.43  | 0.00 | 240.43 | 72.11     |

Relation = THAILAND

| Year  | OUT   | I N   | IN-OUT | Revenue |       | Total  | C-revenue |
|-------|-------|-------|--------|---------|-------|--------|-----------|
|       |       |       |        | out     | i n   |        |           |
| 1986  | 27.70 | 34.50 | 6.80   | 1.50    | 0.28  | 1.78   | 0.53      |
| 1987  | 30.47 | 38.99 | 8.51   | 1.65    | 0.35  | 2.00   | 0.60      |
| 1988  | 33.52 | 44.05 | 10.54  | 1.81    | 0.44  | 2.25   | 0.68      |
| 1989  | 36.87 | 49.78 | 12.91  | 1.99    | 0.54  | 2.53   | 0.76      |
| 1990  | 40.56 | 56.25 | 15.70  | 2.19    | 0.65  | 2.84   | 0.85      |
| 1991  | 43.80 | 61.88 | 18.08  | 2.37    | 0.75  | 3.12   | 0.94      |
| 1992  | 47.30 | 68.06 | 20.76  | 2.55    | 0.86  | 3.41   | 1.02      |
| 1993  | 51.09 | 74.87 | 23.78  | 2.76    | 0.99  | 3.75   | 1.13      |
| 1994  | 55.18 | 82.36 | 27.18  | 2.98    | 1.13  | 4.11   | 1.23      |
| 1995  | 59.59 | 90.59 | 31.00  | 3.22    | 1.29  | 4.51   | 1.35      |
| 1996  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 1997  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 1998  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 1999  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2000  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2001  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2002  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2003  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2004  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2005  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2006  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2007  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2008  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2009  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| 2010  | 64.36 | 99.65 | 35.30  | 3.48    | 1.47  | 4.95   | 1.49      |
| Total |       |       |        | 75.22   | 29.33 | 104.55 | 31.44     |

Annex 3  
SRI LANKA

TELEGRAM REVENUES

[The page contains extremely faint and illegible text, likely due to low contrast or scanning quality. The text is arranged in several paragraphs, but the individual words and sentences are not discernible.]

Relation = AUSTRALIA

| Year         | ① Traffic (IN/OUT) | ② Revenue   | ③ C-revenue |
|--------------|--------------------|-------------|-------------|
| 1986         | 209.00             | 0.36        | 0.07        |
| 1987         | 188.10             | 0.32        | 0.06        |
| 1988         | 169.29             | 0.29        | 0.06        |
| 1989         | 152.36             | 0.26        | 0.05        |
| 1990         | 137.12             | 0.24        | 0.05        |
| 1991         | 126.15             | 0.22        | 0.04        |
| 1992         | 116.06             | 0.20        | 0.04        |
| 1993         | 106.78             | 0.18        | 0.04        |
| 1994         | 98.24              | 0.17        | 0.03        |
| 1995         | 90.38              | 0.16        | 0.03        |
| 1996         | 83.15              | 0.14        | 0.03        |
| 1997         | 76.49              | 0.13        | 0.03        |
| 1998         | 70.38              | 0.12        | 0.02        |
| 1999         | 64.75              | 0.11        | 0.02        |
| 2000         | 59.57              | 0.10        | 0.02        |
| 2001         | 55.99              | 0.10        | 0.02        |
| 2002         | 52.63              | 0.09        | 0.02        |
| 2003         | 49.47              | 0.09        | 0.02        |
| 2004         | 46.51              | 0.08        | 0.02        |
| 2005         | 43.72              | 0.08        | 0.02        |
| 2006         | 41.09              | 0.07        | 0.01        |
| 2007         | 38.63              | 0.07        | 0.01        |
| 2008         | 36.31              | 0.06        | 0.01        |
| 2009         | 34.13              | 0.06        | 0.01        |
| 2010         | 32.08              | 0.06        | 0.01        |
| <b>Total</b> |                    | <b>3.76</b> | <b>0.74</b> |

Relation = CANADA

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 119.00           | 0.21        | 0.16        |
| 1987         | 107.10           | 0.18        | 0.14        |
| 1988         | 96.39            | 0.17        | 0.13        |
| 1989         | 86.75            | 0.15        | 0.11        |
| 1990         | 78.08            | 0.13        | 0.10        |
| 1991         | 71.83            | 0.12        | 0.09        |
| 1992         | 66.08            | 0.11        | 0.08        |
| 1993         | 60.80            | 0.10        | 0.08        |
| 1994         | 55.93            | 0.10        | 0.08        |
| 1995         | 51.46            | 0.09        | 0.07        |
| 1996         | 47.34            | 0.08        | 0.06        |
| 1997         | 43.55            | 0.08        | 0.06        |
| 1998         | 40.07            | 0.07        | 0.05        |
| 1999         | 36.86            | 0.06        | 0.05        |
| 2000         | 33.92            | 0.06        | 0.05        |
| 2001         | 31.88            | 0.05        | 0.04        |
| 2002         | 29.97            | 0.05        | 0.04        |
| 2003         | 28.17            | 0.05        | 0.04        |
| 2004         | 26.48            | 0.05        | 0.04        |
| 2005         | 24.89            | 0.04        | 0.03        |
| 2006         | 23.40            | 0.04        | 0.03        |
| 2007         | 21.99            | 0.04        | 0.03        |
| 2008         | 20.67            | 0.04        | 0.03        |
| 2009         | 19.43            | 0.03        | 0.02        |
| 2010         | 18.27            | 0.03        | 0.02        |
| <b>Total</b> |                  | <b>2.13</b> | <b>1.63</b> |



Relation = HONG KONG

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 21300            | 0.37        | 0.04        |
| 1987         | 19170            | 0.33        | 0.03        |
| 1988         | 17253            | 0.30        | 0.03        |
| 1989         | 15528            | 0.27        | 0.03        |
| 1990         | 13975            | 0.24        | 0.02        |
| 1991         | 12857            | 0.22        | 0.02        |
| 1992         | 11828            | 0.20        | 0.02        |
| 1993         | 10882            | 0.19        | 0.02        |
| 1994         | 10012            | 0.17        | 0.02        |
| 1995         | 9211             | 0.16        | 0.02        |
| 1996         | 8474             | 0.15        | 0.02        |
| 1997         | 7796             | 0.13        | 0.01        |
| 1998         | 7172             | 0.12        | 0.01        |
| 1999         | 6598             | 0.11        | 0.01        |
| 2000         | 6071             | 0.10        | 0.01        |
| 2001         | 5706             | 0.10        | 0.01        |
| 2002         | 5364             | 0.09        | 0.01        |
| 2003         | 5042             | 0.09        | 0.01        |
| 2004         | 4740             | 0.08        | 0.01        |
| 2005         | 4455             | 0.08        | 0.01        |
| 2006         | 4188             | 0.07        | 0.01        |
| 2007         | 3937             | 0.07        | 0.01        |
| 2008         | 3700             | 0.06        | 0.01        |
| 2009         | 3478             | 0.06        | 0.01        |
| 2010         | 3270             | 0.06        | 0.01        |
| <b>Total</b> |                  | <b>3.82</b> | <b>0.41</b> |

Relation = INDONESIA

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 46.00            | 0.08        | 0.04        |
| 1987         | 41.40            | 0.07        | 0.04        |
| 1988         | 37.26            | 0.06        | 0.03        |
| 1989         | 33.53            | 0.06        | 0.03        |
| 1990         | 30.18            | 0.05        | 0.03        |
| 1991         | 27.77            | 0.05        | 0.03        |
| 1992         | 25.54            | 0.04        | 0.02        |
| 1993         | 23.50            | 0.04        | 0.02        |
| 1994         | 21.62            | 0.04        | 0.02        |
| 1995         | 19.89            | 0.03        | 0.02        |
| 1996         | 18.30            | 0.03        | 0.02        |
| 1997         | 16.84            | 0.03        | 0.02        |
| 1998         | 15.49            | 0.03        | 0.02        |
| 1999         | 14.25            | 0.02        | 0.01        |
| 2000         | 13.11            | 0.02        | 0.01        |
| 2001         | 12.32            | 0.02        | 0.01        |
| 2002         | 11.58            | 0.02        | 0.01        |
| 2003         | 10.89            | 0.02        | 0.01        |
| 2004         | 10.24            | 0.02        | 0.01        |
| 2005         | 9.62             | 0.02        | 0.01        |
| 2006         | 9.04             | 0.02        | 0.01        |
| 2007         | 8.50             | 0.01        | 0.01        |
| 2008         | 7.99             | 0.01        | 0.01        |
| 2009         | 7.51             | 0.01        | 0.01        |
| 2010         | 7.06             | 0.01        | 0.01        |
| <b>Total</b> |                  | <b>0.81</b> | <b>0.46</b> |

Relation = JAPAN

| Year         | Traffic (IN/OUT) | Revenue      | C-revenue   |
|--------------|------------------|--------------|-------------|
| 1986         | 846.00           | 1.46         | 0.44        |
| 1987         | 761.40           | 1.31         | 0.39        |
| 1988         | 685.26           | 1.18         | 0.35        |
| 1989         | 616.73           | 1.06         | 0.32        |
| 1990         | 555.06           | 0.96         | 0.29        |
| 1991         | 510.66           | 0.88         | 0.26        |
| 1992         | 469.80           | 0.81         | 0.24        |
| 1993         | 432.22           | 0.75         | 0.23        |
| 1994         | 397.64           | 0.69         | 0.21        |
| 1995         | 365.83           | 0.63         | 0.19        |
| 1996         | 336.56           | 0.58         | 0.17        |
| 1997         | 309.64           | 0.53         | 0.16        |
| 1998         | 284.87           | 0.49         | 0.15        |
| 1999         | 262.08           | 0.45         | 0.14        |
| 2000         | 241.11           | 0.42         | 0.13        |
| 2001         | 226.65           | 0.39         | 0.12        |
| 2002         | 213.05           | 0.37         | 0.11        |
| 2003         | 200.26           | 0.35         | 0.11        |
| 2004         | 188.25           | 0.32         | 0.10        |
| 2005         | 176.95           | 0.31         | 0.09        |
| 2006         | 166.34           | 0.29         | 0.09        |
| 2007         | 156.36           | 0.27         | 0.08        |
| 2008         | 146.97           | 0.25         | 0.08        |
| 2009         | 138.16           | 0.24         | 0.07        |
| 2010         | 129.87           | 0.22         | 0.07        |
| <b>Total</b> |                  | <b>15.21</b> | <b>4.59</b> |

Relation = KOREA

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 4300             | 0.07        | 0.02        |
| 1987         | 3970             | 0.07        | 0.02        |
| 1988         | 3483             | 0.06        | 0.02        |
| 1989         | 3135             | 0.05        | 0.02        |
| 1990         | 2821             | 0.05        | 0.02        |
| 1991         | 2596             | 0.04        | 0.01        |
| 1992         | 2388             | 0.04        | 0.01        |
| 1993         | 2197             | 0.04        | 0.01        |
| 1994         | 2021             | 0.03        | 0.01        |
| 1995         | 1859             | 0.03        | 0.01        |
| 1996         | 1711             | 0.03        | 0.01        |
| 1997         | 1574             | 0.03        | 0.01        |
| 1998         | 1448             | 0.02        | 0.01        |
| 1999         | 1332             | 0.02        | 0.01        |
| 2000         | 1226             | 0.02        | 0.01        |
| 2001         | 1152             | 0.02        | 0.01        |
| 2002         | 1083             | 0.02        | 0.01        |
| 2003         | 1018             | 0.02        | 0.01        |
| 2004         | 957              | 0.02        | 0.01        |
| 2005         | 899              | 0.02        | 0.01        |
| 2006         | 845              | 0.01        | 0.00        |
| 2007         | 795              | 0.01        | 0.00        |
| 2008         | 747              | 0.01        | 0.00        |
| 2009         | 702              | 0.01        | 0.00        |
| 2010         | 660              | 0.01        | 0.00        |
| <b>Total</b> |                  | <b>0.75</b> | <b>0.25</b> |

Relation = NEW ZEALAND

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 38.00            | 0.07        | 0.07        |
| 1987         | 34.20            | 0.06        | 0.06        |
| 1988         | 30.78            | 0.05        | 0.05        |
| 1989         | 27.70            | 0.05        | 0.05        |
| 1990         | 24.93            | 0.04        | 0.04        |
| 1991         | 22.94            | 0.04        | 0.04        |
| 1992         | 21.10            | 0.04        | 0.04        |
| 1993         | 19.41            | 0.03        | 0.03        |
| 1994         | 17.86            | 0.03        | 0.03        |
| 1995         | 16.43            | 0.03        | 0.03        |
| 1996         | 15.12            | 0.03        | 0.03        |
| 1997         | 13.91            | 0.02        | 0.02        |
| 1998         | 12.80            | 0.02        | 0.02        |
| 1999         | 11.77            | 0.02        | 0.02        |
| 2000         | 10.83            | 0.02        | 0.02        |
| 2001         | 10.18            | 0.02        | 0.02        |
| 2002         | 9.57             | 0.02        | 0.02        |
| 2003         | 9.00             | 0.02        | 0.02        |
| 2004         | 8.46             | 0.01        | 0.01        |
| 2005         | 7.95             | 0.01        | 0.01        |
| 2006         | 7.47             | 0.01        | 0.01        |
| 2007         | 7.02             | 0.01        | 0.01        |
| 2008         | 6.60             | 0.01        | 0.01        |
| 2009         | 6.21             | 0.01        | 0.01        |
| 2010         | 5.83             | 0.01        | 0.01        |
| <b>Total</b> |                  | <b>0.68</b> | <b>0.68</b> |

Relation = SINGAPORE

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 455.00           | 0.78        | 0.51        |
| 1987         | 409.50           | 0.71        | 0.46        |
| 1988         | 368.55           | 0.64        | 0.42        |
| 1989         | 331.69           | 0.57        | 0.37        |
| 1990         | 298.53           | 0.51        | 0.33        |
| 1991         | 274.64           | 0.47        | 0.31        |
| 1992         | 252.67           | 0.44        | 0.29        |
| 1993         | 232.46           | 0.40        | 0.26        |
| 1994         | 213.86           | 0.37        | 0.24        |
| 1995         | 196.75           | 0.34        | 0.22        |
| 1996         | 181.01           | 0.31        | 0.20        |
| 1997         | 166.53           | 0.29        | 0.19        |
| 1998         | 153.21           | 0.26        | 0.17        |
| 1999         | 140.95           | 0.24        | 0.16        |
| 2000         | 129.68           | 0.22        | 0.14        |
| 2001         | 121.90           | 0.21        | 0.14        |
| 2002         | 114.58           | 0.20        | 0.13        |
| 2003         | 107.71           | 0.19        | 0.12        |
| 2004         | 101.24           | 0.17        | 0.11        |
| 2005         | 95.17            | 0.16        | 0.10        |
| 2006         | 89.46            | 0.15        | 0.10        |
| 2007         | 84.09            | 0.15        | 0.10        |
| 2008         | 79.05            | 0.14        | 0.09        |
| 2009         | 74.30            | 0.13        | 0.08        |
| 2010         | 69.85            | 0.12        | 0.08        |
| <b>Total</b> |                  | <b>8.17</b> | <b>5.32</b> |

Relation = TAIWAN

| Year         | Traffic (IN/OUT) | Revenue     | C-revenue   |
|--------------|------------------|-------------|-------------|
| 1986         | 9300             | 0.16        | 0.05        |
| 1987         | 8370             | 0.14        | 0.04        |
| 1988         | 7533             | 0.13        | 0.04        |
| 1989         | 6780             | 0.12        | 0.04        |
| 1990         | 6102             | 0.11        | 0.03        |
| 1991         | 5614             | 0.10        | 0.03        |
| 1992         | 5165             | 0.09        | 0.03        |
| 1993         | 4751             | 0.08        | 0.02        |
| 1994         | 4371             | 0.08        | 0.02        |
| 1995         | 4022             | 0.07        | 0.02        |
| 1996         | 3700             | 0.06        | 0.02        |
| 1997         | 3404             | 0.06        | 0.02        |
| 1998         | 3132             | 0.05        | 0.02        |
| 1999         | 2881             | 0.05        | 0.02        |
| 2000         | 2651             | 0.05        | 0.02        |
| 2001         | 2491             | 0.04        | 0.01        |
| 2002         | 2342             | 0.04        | 0.01        |
| 2003         | 2201             | 0.04        | 0.01        |
| 2004         | 2069             | 0.04        | 0.01        |
| 2005         | 1945             | 0.03        | 0.01        |
| 2006         | 1029             | 0.03        | 0.01        |
| 2007         | 1719             | 0.03        | 0.01        |
| 2008         | 1616             | 0.03        | 0.01        |
| 2009         | 1519             | 0.03        | 0.01        |
| 2010         | 1428             | 0.02        | 0.01        |
| <b>Total</b> |                  | <b>1.68</b> | <b>0.52</b> |

Relation = THAILAND

| Year  | Traffic (IN/OUT) | Revenue | C-revenue |
|-------|------------------|---------|-----------|
| 1986  | 115,00           | 0.20    | 0.06      |
| 1987  | 103,50           | 0.18    | 0.05      |
| 1988  | 93,15            | 0.16    | 0.05      |
| 1989  | 83,83            | 0.14    | 0.04      |
| 1990  | 75,45            | 0.13    | 0.04      |
| 1991  | 69,42            | 0.12    | 0.04      |
| 1992  | 63,86            | 0.11    | 0.03      |
| 1993  | 58,75            | 0.10    | 0.03      |
| 1994  | 54,05            | 0.09    | 0.03      |
| 1995  | 49,73            | 0.09    | 0.03      |
| 1996  | 45,75            | 0.08    | 0.02      |
| 1997  | 42,09            | 0.07    | 0.02      |
| 1998  | 38,72            | 0.07    | 0.02      |
| 1999  | 35,63            | 0.06    | 0.02      |
| 2000  | 32,78            | 0.06    | 0.02      |
| 2001  | 30,81            | 0.05    | 0.02      |
| 2002  | 28,96            | 0.05    | 0.02      |
| 2003  | 27,22            | 0.05    | 0.02      |
| 2004  | 25,59            | 0.04    | 0.01      |
| 2005  | 24,05            | 0.04    | 0.01      |
| 2006  | 22,61            | 0.04    | 0.01      |
| 2007  | 21,25            | 0.04    | 0.01      |
| 2008  | 19,98            | 0.03    | 0.01      |
| 2009  | 18,78            | 0.03    | 0.01      |
| 2010  | 17,65            | 0.03    | 0.01      |
| Total |                  | 2.06    | 0.63      |



## Leased Lines Service Revenues

| Year         | Revenues<br>(Mill. Rs) | Revenues via.<br>M—C Cable |
|--------------|------------------------|----------------------------|
| 1986         | 24.00                  | 2.40                       |
| 1987         | 26.00                  | 2.60                       |
| 1988         | 28.00                  | 2.80                       |
| 1989         | 30.00                  | 3.00                       |
| 1990         | 32.00                  | 3.20                       |
| 1991         | 34.00                  | 3.40                       |
| 1992         | 36.00                  | 3.60                       |
| 1993         | 38.00                  | 3.80                       |
| 1994         | 40.00                  | 4.00                       |
| 1995         | 42.00                  | 4.20                       |
| 1996         | 44.00                  | 4.40                       |
| 1997         | 44.00                  | 4.40                       |
| 1998         | 44.00                  | 4.40                       |
| 1999         | 44.00                  | 4.40                       |
| 2000         | 44.00                  | 4.40                       |
| 2001         | 44.00                  | 4.40                       |
| 2002         | 44.00                  | 4.40                       |
| 2003         | 44.00                  | 4.40                       |
| 2004         | 44.00                  | 4.40                       |
| 2005         | 44.00                  | 4.40                       |
| 2006         | 44.00                  | 4.40                       |
| 2007         | 44.00                  | 4.40                       |
| 2008         | 44.00                  | 4.40                       |
| 2009         | 44.00                  | 4.40                       |
| 2010         | 44.00                  | 4.40                       |
| <b>Total</b> | <b>990.00</b>          | <b>99.00</b>               |

\* Traffic ratio via the M-C cable is estimated 10 %.

1. The first part of the document discusses the importance of maintaining accurate records of all transactions and activities. It emphasizes that proper record-keeping is essential for transparency and accountability, particularly in financial reporting and compliance with regulatory requirements. The text notes that incomplete or inconsistent records can lead to misunderstandings, disputes, and potential legal consequences.

2. The second section addresses the challenges associated with data management and storage. As organizations accumulate vast amounts of information, ensuring the security, integrity, and accessibility of this data becomes a significant task. The document highlights the need for robust IT infrastructure, regular backups, and strict access controls to protect sensitive information from loss or unauthorized access.

3. The third part of the document focuses on the importance of clear communication and collaboration within an organization. It states that effective communication is the foundation of successful teamwork and project execution. The text encourages the use of open channels for sharing ideas, providing feedback, and resolving conflicts, as well as the importance of active listening and mutual respect among team members.

4. The fourth section discusses the role of leadership in driving organizational success. It emphasizes that leaders should provide clear vision, set high standards, and empower their teams to take ownership of their work. The document also notes that effective leaders are able to inspire and motivate their employees, fostering a positive and productive work environment.

5. The final part of the document concludes by reiterating the key points discussed throughout the text. It stresses that a combination of accurate record-keeping, effective data management, clear communication, and strong leadership is essential for achieving long-term organizational goals and maintaining a competitive edge in the marketplace.

## Financial Analysis (NPV)

(Unit: Ten Thousand Rs)

| Year                                      | 1984  | 1985  | 1986   | 1987  | 1988   | 1989   | 1990   | 1991   | 1992   | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   |        |        |
|---|-------|-------|--------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| T F revenue                               |       |       | 4,207  | 4,767 | 5,408  | 6,139  | 6,981  | 7,752  | 8,615  | 9,585  | 10,675 | 11,895 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 | 13,272 |        |
| T L X revenue                             |       |       | 4,350  | 4,819 | 5,328  | 5,891  | 6,516  | 7,070  | 7,675  | 8,330  | 9,042  | 9,817  | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 | 10,661 |        |
| T G revenue                               |       |       | 146    | 129   | 118    | 106    | 95     | 87     | 80     | 74     | 69     | 64     | 58     | 54     | 49     | 46     | 43     | 40     | 38     | 37     | 33     | 30     | 28     | 27     | 26     | 23     | 23     | 23     |        |
| Leased line revenue                       |       |       | 240    | 260   | 280    | 300    | 320    | 340    | 360    | 380    | 400    | 420    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    | 440    |        |
| T total revenue                           |       |       | 8,949  | 9,975 | 11,128 | 12,436 | 13,912 | 15,249 | 16,750 | 18,369 | 20,186 | 22,196 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 | 24,427 |
| Investment cost                           | 4,304 | 4,305 | 11,508 |       |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |
| M-C cable O&M cost (inc. cable ship cost) |       |       | 366    | 402   | 442    | 487    | 535    | 589    | 648    | 713    | 784    | 862    | 948    | 1,043  | 1,148  | 1,262  | 1,389  | 1,528  | 1,680  | 1,848  | 2,033  | 2,236  | 2,460  | 2,706  | 2,977  | 3,274  | 3,602  |        |        |
| Other cables, O & M cost                  |       |       | 433    | 477   | 524    | 577    | 635    | 698    | 768    | 845    | 929    | 1,022  | 1,124  | 1,237  | 1,360  | 1,496  | 1,646  | 1,810  | 1,991  | 2,191  | 2,410  | 2,651  | 2,916  | 3,207  | 3,528  | 3,881  | 4,269  |        |        |
| Inland, O & M cost                        |       |       | 2,685  | 2,993 | 3,339  | 3,731  | 4,174  | 4,575  | 5,019  | 5,511  | 6,056  | 6,659  | 7,329  | 7,328  | 7,327  | 7,326  | 7,325  | 7,324  | 7,323  | 7,323  | 7,322  | 7,321  | 7,320  | 7,320  | 7,320  | 7,320  | 7,319  | 7,319  |        |
| Inland Administration cost                |       |       | 269    | 299   | 334    | 373    | 417    | 458    | 502    | 511    | 606    | 666    | 733    | 733    | 733    | 733    | 733    | 732    | 732    | 732    | 732    | 732    | 732    | 732    | 732    | 732    | 732    | 732    |        |
| Total running cost                        | 3,753 | 4,171 | 3,753  | 4,171 | 4,639  | 5,168  | 5,761  | 6,320  | 6,937  | 7,620  | 8,375  | 9,209  | 10,134 | 10,341 | 10,568 | 10,817 | 11,093 | 11,394 | 11,726 | 12,094 | 12,497 | 12,940 | 13,428 | 13,965 | 14,557 | 15,206 | 15,922 |        |        |
| Working capital                           |       |       | 2,685  | 308   | 346    | 392    | 443    | 401    | 444    | 492    | 545    | 603    | 670    | -1     | -1     | -1     | -1     | -1     | -1     | -1     | -1     | -1     | -1     | -1     | 0      | 0      | -1     | -7,319 |        |
| Depreciation cost                         |       |       | 805    | 805   | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    | 805    |        |
| Net cash (excl. Depreciation cost)        | 4,304 | 4,304 | 8,997  | 5,496 | 6,144  | 6,876  | 7,708  | 8,528  | 9,349  | 10,257 | 11,266 | 12,384 | 13,627 | 14,087 | 13,855 | 13,603 | 13,324 | 13,020 | 12,666 | 12,316 | 11,910 | 11,464 | 10,974 | 10,435 | 9,842  | 9,191  | 15,793 |        |        |
| Present value (5%)                        | 4,304 | 4,099 | 8,161  | 4,748 | 5,055  | 5,388  | 5,752  | 6,061  | 6,328  | 6,512  | 6,916  | 7,241  | 7,588  | 7,471  | 6,998  | 6,543  | 6,104  | 5,681  | 5,271  | 4,874  | 4,489  | 4,115  | 3,751  | 3,397  | 3,052  | 2,714  | 4,442  |        |        |
| Present value (10%)                       | 4,304 | 3,913 | 7,436  | 4,129 | 4,196  | 4,269  | 4,351  | 4,376  | 4,361  | 4,350  | 4,344  | 4,341  | 4,342  | 4,081  | 3,648  | 3,256  | 2,900  | 2,576  | 2,282  | 2,014  | 1,770  | 1,549  | 1,348  | 1,165  | 999    | 848    | 1,325  |        |        |

Discount Rate 5%:NPV=114027  
10%:NPV= 57167

(Remarks) For calculation of NPV, depreciation cost is deleted.





