

Chapter 7. ECONOMIC AND SOCIAL EVALUATION

| | | |
|-----------|---|--------|
| 7 - 1 | Economic Internal Rate of Return | |
| 7 - 1 - 1 | Calculation of Standard Conversion Factor | 7 - 1 |
| 7 - 1 - 2 | Conversion Factors to be Used | 7 - 4 |
| 7 - 1 - 3 | Calculation of NPV and IRR | 7 - 9 |
| 7 - 2 | Indirect Benefit of the Project | |
| 7 - 2 - 1 | Foreign Currency Saving Effect | 7 - 9 |
| 7 - 2 - 2 | Backward and Forward Effects | 7 - 10 |

7 ECONOMIC AND SOCIAL EVALUATION

7-1 Economic Internal Rate of Return

In the former chapter a financial evaluation of the Project from the standpoint as an enterprise is carried out and the Project proves to be viable viewing from the profitability of an industry. In this chapter it is analyzed if the Project is feasible from the national standpoint of view. For that purpose, investment, operation cost and sales price estimated by using market price shall be converted into the economic cost and benefit by means of the accounted price (AP). As the prerequisite, machinery and equipment, spare parts, polyester fibre, auxiliary material are imported through the project life and only cotton is furnished domestically. Foreign currency labour means cost of foreign supervisors and other labours are skilled and unskilled labours to be procured in Nepal.

First of all, all items of benefit and cost through the project life are collected in table 1. Then, these items are broken down into trade goods, non-trade goods and transfer items in table 2. AP or shadow price of each items are obtained multiplying the conversion factors to costs and benefits expressed in market price in table 1, therefore, the standard conversion factor (SCF) and conversion factor for consumption (CFC) are calculated in the following.

7-1-1 Calculation of Standard Conversion Factor SCF is calculated by the following formula.

$$SCF = \frac{M+X}{(M+T_m) + (X+S_x)}$$

M = Total amount of imported goods

X = Total amount of exported goods

T_m = Total amount of import duties

S_x = Total bounty on export deducted after export duties

According to the above, SCF for Nepal in 1983/84 is calculated as follows.

| | M | T _m | X | S _x |
|---------|---------|----------------|---------|----------------|
| 1979/80 | 3,480.2 | 504.8 | 1,150.9 | -62.6 |
| 1980/81 | 4,428.2 | 685.1 | 1,608.6 | -69.5 |
| 1981/82 | 4,930.2 | 739.5 | 1,491.5 | -42.2 |
| 1982/83 | 6,314.0 | 714.8 | 1,132.0 | -25.1 |
| 1983/84 | 6,514.3 | 746.2 | 1,703.8 | -30.4 |

(Unit NRs Million)

Source Economic Survey 1984-85
(MOF,1985)

Table 1 Cost & Benefit

Unit : NRs' Million

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total | % |
|-----------------------------|--------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|-------|
| I. CAPITAL COST | | | | | | | | | | | | | | |
| 1.Fixed Capital | | | | | | | | | | | | | | |
| Land levelling cost | 6.6 | | | | | | | | | | | | 6.6 | 0.9 |
| Construction cost | 136.3 | | | | | | | | | | | | 136.3 | 18.6 |
| Machinery & equipment | 469.1 | | | | | | | | | | | | 469.1 | 64.1 |
| Custom clearance | (10.5) | | | | | | | | | | | | | |
| Import duties | (4.2) | | | | | | | | | | | | | |
| Transport charge | (14.4) | | | | | | | | | | | | | |
| Erection cost | (3.8) | | | | | | | | | | | | | |
| Supervising fee | (25.5) | | | | | | | | | | | | | |
| Vehicles & furnitures | 9.4 | | | | | | | | | | | | 9.4 | 1.3 |
| Engineering & training fee | 67.7 | | | | | | | | | | | | 67.7 | 9.3 |
| Preoperational cost | 7.6 | | | | | | | | | | | | 7.6 | 1.0 |
| Contingency | 34.8 | | | | | | | | | | | | 34.8 | 4.8 |
| Total | 731.5 | | | | | | | | | | | | 731.5 | 100.0 |
| 2.Working Capital | | 26.0 | 16.7 | | | | | | | | | | 42.7 | 100.0 |
| II. OPERATIONAL COST | | | | | | | | | | | | | | |
| Raw material | | 31.0 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 55.5 | 586.0 | 18.8 |
| Auxiliary material | | 21.2 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 37.5 | 396.2 | 12.6 |
| Packing material | | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 3.2 | 0.1 |
| Power charge | | 10.4 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 20.9 | 219.4 | 7.0 |
| Fuel charge | | 12.4 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 24.8 | 260.4 | 8.3 |
| Water charge | | 0.7 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 1.4 | 14.7 | 0.5 |
| Labour expense | | 8.5 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 10.9 | 117.5 | 3.8 |
| Maintainance expense | | 2.1 | 5.2 | 8.4 | 10.4 | 10.4 | 10.4 | 10.4 | 10.4 | 10.4 | 10.4 | 10.4 | 98.9 | 3.2 |
| Depreciation & amortization | | 78.5 | 78.5 | 78.5 | 78.5 | 78.5 | 76.9 | 76.9 | 76.9 | 76.9 | 76.9 | 7.5 | 784.5 | 25.0 |
| Overhead expense | | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 2.7 | 29.7 | 0.9 |
| Financial charge | | 90.7 | 91.5 | 82.1 | 72.7 | 63.3 | 54.0 | 44.6 | 35.2 | 25.8 | 16.4 | 7.0 | 583.3 | 18.6 |
| Income tax | | | | | | | | | | | 6.9 | 31.2 | 38.1 | 1.2 |
| Total | | 258.4 | 329.2 | 323.0 | 315.6 | 306.2 | 295.3 | 285.9 | 276.5 | 267.1 | 264.6 | 210.1 | 3,131.9 | 100.0 |
| III. BENEFIT | | | | | | | | | | | | | | |
| Sales revenue | | 180.3 | 365.8 | 365.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 3,342.3 | 96.8 |
| Salvage benefit | | | | | | | | | | | | 110.2 | 110.2 | 3.2 |
| Total | | 180.3 | 365.8 | 365.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 303.8 | 414.0 | 3,452.5 | 100.0 |

Table 2 Breakdown of Cost and Benefit

| | Traded Goods | | | Non-traded Goods | | | Transfer Items | |
|---|------------------------------------|----------------|----------------|------------------|----------------|------------------|----------------|----------|
| | Imported Goods | Exported Goods | Foreign Labour | Domestic Goods | Skilled Labour | Unskilled Labour | Border | Domestic |
| I. CAPITAL COST | | | | | | | | |
| 1. Fixed Capital | | | | | | | | |
| a) Land levelling | | | | 70 | 10 | 20 | | |
| b) Civil & building | $62-T_1-T_t$ | | 8 | $24+T_t$ | 2 | 4 | T_1 | |
| c) Machinery & equipment | $94-T_1-T_t$ | | 5 | T_t | 1 | | T_1 | |
| d) Vehicles & furnitures | $92-T_1-T_t$ | $8+T_t$ | | T_t-T_t | | | T_1 | |
| e) Engineering training fee | | | 100 | | | | | |
| f) Pre-operational cost | $8-T_1-T_t$ | $7+T_t$ | | $33+T_t-T_t$ | 44 | 8 | T_1 | |
| g) Contingency | 5% of 1-a, b, c, d, e, f | | | | | | | |
| 2. Working Capital | About 3 months of operational cost | | | | | | | |
| Cash | a, b, c, d, e, f, g, h, i | | | | | | | |
| II. OPERATIONAL COST | | | | | | | | |
| a) Raw material | $49-T_1-T_t$ | $51+T_t$ | | T_t-T_t | | | T_1 | |
| b) Auxiliary Material | $100-T_1-T_t$ | | | T_t | | | T_1 | |
| c) Packing material | $100-T_1-T_t$ | | | T_t | | | T_1 | |
| d) Power charge | | | | 100 | | | | |
| e) Fuel charge | | | | 100 | | | | |
| f) Water charge | | | | 100 | | | | |
| g) Labour cost | | | | | 75 | 25 | | |
| h) Maintenance expense | | | | T_t | | | T_1 | |
| i) Overhead expense | | | | 100 | | | | |
| j) Tax, depreciation and interest | | | | | | | | 100 |
| III. BENEFIT | | | | | | | | |
| a) Yearly benefit (sales) | $100-T_1-T_t$ | | T_t | | | | T_1 | |
| b) Benifit at final point of project life | | | | | | | | |
| Fixed capital | Sales value of 1-a,b | | | | | | | |
| Working Capital | | | | | | | | |

Average in 5 years M5,133.4 Tm678.1 X1,417.4 Sx-46.0

$$\text{SCF} = \frac{5,133.4 + 1417.4}{(5,133.4 + 678.1) + (1,417.4 - 46.0)}$$

$$= 0.912$$

7-1-2 Conversion Factors to Be Used

1) Imported goods

In case imported goods are used for input (import of machinery and equipment or polyester fibre) ,it is necessary to evaluate it by the border price, therefore it is converted into the border price by means of SCF.

$$\text{AP} = \text{c. i. f.} + (\text{T} \times \text{SCF})$$

T=Inland transportation/distribution cost

In table 2, T expressed as Tt is deducted from the cost of imported goods and provided for in the category of domestic goods, so costs counted up in the column of imported goods can be used as it is as economic price.

In other words, conversion factor for AP is 1.

In the event that imported goods make replacement of import as output (that is, benefit of products sales) , it must be evaluated by border price.

$$\text{AP} = \text{c. i. f.} + (\text{Tm} - \text{Tp}) \times \text{SCF}$$

Tm=Domestic transportation/distribution cost from the port to consumption area

Tp=Domestic transportation cost from the Project site to consumption area

In lot of cases, it is regarded $\text{Tm} = \text{Tp}$, but in case of this Project $\text{Tm} > \text{Tp}$ because cargos are offloaded in Calcutta port. If it is regarded for convenience sake, however, that Tm is nearly equal to Tp , benefit is measured by $\text{AP} = \text{c. i. f.}$ In this case of import replacement, market price is used as it is as economical price, that is, the conversion factor is 1.

2) Exported goods

This is the case the input which would have been exported is input in the project, to which the raw cotton corresponds to.

$$\text{AP} = \text{f. o. b.} - (\text{Tx} \times \text{SCF}) + (\text{Tp} \times \text{SCF})$$

Tx=Domestic transportation/distribution cost from production area to the export port

Tp=Domestic transportation/distribution cost from production area to the project site

In many cases it is regarded $\text{Tp} = 0$,

$$\text{AP} = \text{f. o. b.} - (\text{Tx} \times \text{SCF})$$

Tx expressed as Tt in table 2 being deducted from the export items and added to the domestic goods item, the export goods value in economic price is equal to f. o. b. price and conversion factor to the AP is 1.

3) Foreign currency labour

Conversion factor for the shadow price is 1.

4) Domestic goods

For the evaluation of non-trade goods, it must be shown by the border price by means of construction conversion factor, power conversion factor, etc. But, here a simple way is adopted, applying same SCF to all cases with the breakdown to be minimized.

5) Skilled labour, Unskilled labour

Skilled labour value evaluated by domestic market price and unskilled labour value evaluated by opportunity cost must be converted into the international market price, applying the conversion factor for consumption (CFC). It is possible to assume CFC is nearly equal to SCF but as in general CFC is considered to be smaller than SCF, it is assumed that $CFC = 0.900$. In the event of the economical price of unskilled labour, it is assumed for the shadow wage rate (SWR) to be 0.7 and $CFC \times 0.7$ is used as the factor.

Using the above conversion factors, the conversion factor for each item of benefit and cost are shown in table 3 to 5.

Table 3 Conversion factors for capital cost

a. Land levelling cost

| | Breakdown | C. factor | Product |
|------------------|-----------|--------------------------|---------|
| Domestic goods | 0.7 | SCF (0.912) | 0.638 |
| Skilled labour | 0.1 | CFC (0.900) | 0.090 |
| Unskilled labour | 0.2 | $0.7 \times CFC$ (0.900) | 0.126 |

Conversion factor of a. 0.854

b. Construction cost

| | Breakdown | C. factor | Product |
|-------------------------|----------------|-------------|---------|
| Imported goods | 0.62-0.03-0.09 | 1.000 | 0.50 |
| Foreign currency labour | 0.08 | 1.000 | 0.08 |
| Domestic goods | 0.24+0.09 | SCF (0.912) | 0.301 |
| Skilled labour | 0.02 | CFC (0.900) | 0.018 |

| | | | |
|------------------|------|---------------------------------|-------|
| Unskilled labour | 0.04 | $0.7 \times \text{CFC}$ (0.900) | 0.025 |
| Transfer item | 0.03 | 0 | 0 |

Conversion factor of b 0.924

Note. T₁, i.e. import duties are assumed as 3 % of domestic price of the imported goods.

T_t, i.e. domestic transport cost is assumed as 9 % of domestic price of the imported goods.

c. Machinery & equipment

| | Breakdown | C. factor | Product |
|-------------------|----------------|-------------|---------|
| Imported goods | 0.94-0.03-0.03 | 1.000 | 0.88 |
| F.Currency labour | 0.05 | 1.000 | 0.05 |
| Domestic goods | 0.03 | SCF (0.912) | 0.027 |
| Skilled labour | 0.01 | CFC (0.900) | 0.009 |
| Transfer items | 0.03 | 0 | 0 |

Conversion factor of c 0.966

Note. T₁ is assumed as 3 % of domestic price of imported goods.

T_t is assumed as 3 % of domestic price of imported goods.

d. Vehicles

| | Breakdown | C. factor | Product |
|----------------|----------------|-------------|---------|
| Imported goods | 0.92-0.03-0.03 | 1.000 | 0.86 |
| Exported goods | 0.08+0.03 | 1.000 | 0.10 |
| Domestic goods | 0.03-0.03 | SCF (0.912) | 0 |
| T. items | 0.03 | 0 | 0 |

Conversion factor of d 0.96

Note. T₁, T_t is equal to c.

e. Engineering/Training fee

| | Breakdown | C. factor | Product |
|--------------------|-----------|-----------|---------|
| F. currency labour | 1 | 1.000 | 1.000 |

Conversion factor of e 1.000

f. Pre-operational cost

| | Breakdown | C. factor | Product |
|----------------|----------------|-------------|---------|
| Imported goods | 0.08-0.03-0.03 | 1.000 | 0.02 |
| Exported goods | 0.07+0.03 | 1.000 | 0.1 |
| Domestic goods | 0.33+0.03-0.03 | SCF (0.912) | 0.301 |

| | | | |
|------------------|------|-----------------|-------|
| Skilled labour | 0.44 | CFC (0.900) | 0.396 |
| Unskilled labour | 0.08 | 0.7×CFC (0.900) | 0.05 |
| T. items | 0.03 | 0 | 0 |

Conversion factor of f 0.867

Note. T1, Tt is equal to c.

g. Contingency

| | Share in fixed capital | Breakdown | C. factor | Product |
|---------|---------------------------|-----------|-----------|---------|
| input a | 0.9 | 0.009 | 0.854 | 0.008 |
| b | 18.6 | 0.195 | 0.924 | 0.180 |
| c | 64.1 | 0.673 | 0.966 | 0.650 |
| d | 1.3 | 0.014 | 0.960 | 0.013 |
| e | 9.3 | 0.098 | 1.000 | 0.098 |
| f | 1.0 | 0.011 | 0.867 | 0.010 |
| Total | 95.2 | 1.000 | | |

Conversion factor of g 0.959

Working capital, Cash

| | Share in fixed capital | Breakdown | C. factor | Product |
|-----------------------|---------------------------|-----------|-----------|---------|
| Operatio- nal cost | | | | |
| a | 18.8 | 0.341 | 0.890 | 0.303 |
| b | 12.6 | 0.228 | 0.967 | 0.220 |
| c | 0.1 | 0.002 | 0.967 | 0.002 |
| d | 7.0 | 0.127 | 0.912 | 0.116 |
| e | 8.3 | 0.150 | 0.912 | 0.137 |
| f | 0.5 | 0.009 | 0.912 | 0.008 |
| g | 3.8 | 0.069 | 0.833 | 0.057 |
| h | 3.2 | 0.058 | 0.967 | 0.056 |
| i | 0.9 | 0.016 | 0.912 | 0.015 |
| Total | 55.2 | 1.000 | | |

Conversion factor of Cash 0.914

Table 4 Conversion factors for operational cost

a. Raw material

| Breakdown | C. factor | Product |
|-----------|-----------|---------|
|-----------|-----------|---------|

| | | | |
|----------------|----------------|-------------|------|
| Imported goods | 0.49-0.11-0.03 | 1.000 | 0.35 |
| Exported goods | 0.51+0.03 | 1.000 | 0.54 |
| Domestic goods | 0.03-0.03 | SCF (0.912) | 0 |
| T. items | 0.11 | 0 | 0 |

Conversion factor of a 0.89

Note. As for T1, Tt, same assumption as capital cost c. was made in operational cost.

b. c. Auxiliary/Packing material

| | Breakdown | C. factor | Product |
|----------------|----------------|-------------|---------|
| Imported goods | 1.00-0.03-0.03 | 1.000 | 0.94 |
| Domestic goods | 0.03 | SCF (0.912) | 0.027 |
| T. items | 0.03 | 0 | 0 |

Conversion factor of b.c 0.967

d. e. f. Power/Fuel/Water charge

| | Breakdown | C. factor | Product |
|----------------|-----------|-------------|---------|
| Domestic goods | 1.000 | SCF (0.912) | 0.912 |

Conversion factor of d.e.f 0.912

g. Labour cost

| | Breakdown | C. factor | Product |
|------------------|-----------|-----------------|---------|
| Skilled labour | 0.75 | CFC (0.900) | 0.675 |
| Unskilled labour | 0.25 | 0.7xCFC (0.900) | 0.158 |

Conversion factor of g 0.833

h. Maintenance cost

| | Breakdown | C.factor | Product |
|----------------|----------------|-------------|---------|
| Imported goods | 1.00-0.03-0.03 | 1.000 | 0.94 |
| Domestic goods | 0.03 | SCF (0.912) | 0.027 |
| T. items | 0.03 | 0 | 0 |

Conversion factor of h 0.967

i. Overhead cost

This is same as that of the above d,e,f, that is 0.912.

Table 5 Conversion factors for benefit

a. Every year's benefit (Sales revenue)

| | Breakdown | C.factor | Product |
|----------------|----------------|----------|---------|
| Imported goods | 1.00-0.03-0.03 | 1.000 | 0.94 |

| | | | |
|----------------|------------------------|-------------|-------|
| Domestic goods | 0.03 | SCF (0.912) | 0.027 |
| T. items | 0.03 | 0 | 0 |
| | Conversion factor of a | 0.967 | |

b. Benefit at final point of project, fixed capital

| | Share in fixed capital | Breakdown | C.factor | Product |
|---------|---------------------------|-----------|----------|---------|
| Capital | | | | |
| cost a | 0.9 | | 0.05 | 0.854 |
| “ b | 18.6 | | 0.75 | 0.924 |
| Total | 19.5 | | 1.000 | |
| | Conversion factor of b | | 0.921 | |

c. Benefit at final point of project, working capital

Same as above Working capital, cash, that is, 0.914

7-1-3 Calculation of NPV and ERR

Benefit and cost flow of table 1 by market price shall be changed into benefit and cost flow by economical price by using the above conversion factor for each item. This is indicated in table 6.

ERR is found out to be 17.1% from this. On the other hand, NPV is found out to be 226.7 million NRs, using the discount ratio of opportunity cost of capital (10.5%) and supposed interest rate for the long term debt to the Government companies (10.5%), resulting fully large figure of NPV. (Table 7)

7-2 Indirect Benefit of the Project

7-2-1 Foreign Currency Saving Effect

In case this Project is realized, it will replace the import of the fabrics equal to its production and sales quantity, saving like this Nepali foreign currency (though it is fairly doubtful the absolute import quantity of fabrics would be decreased, viewing from the chronic shortage of textile goods in domestic market). Here, the amount to replace the import is found after multiplying c.i.f. price (with transport cost from Calcutta) to the yearly productive quantity of the Project. The c.i.f. price is on the basis of mean price of fine and thick fabrics, because the productive amount of this two types of fabrics in the Project is fifty-fifty. From this amount, foreign portion of operational cost is deducted and raw cotton amount to replace the import is added to it (As import price of raw cotton, 35 cent/1bs, New York market price of SLM class

at the moment of July 1986 is adopted). The outcome of calculation in present value throughout the project life is shown in table 8. Total amount of foreign currency saving amounts to about 1,200 million rupees. As real project life is longer than that of financial purpose, further more currency will be saved. (In this calculation, foreign portion of capital cost is not considered and the saving is limited to the operation years)

7-2-2 Backward and Forward Effects

Textile goods are included in basic need items to change from the import into auto-sufficiency of HMG policy. For this purpose, the industrial structure of textile field should be accomplished as early as possible. Considering textile industry circumstances in Nepal where it has not been so long since only one integrated textile mill was established, what should be expedited is diffusion and betterment of technology and experience in textile field. This Project, as a model plant for textile technology because of possessing the equipment with most advanced textile processing technology, can be expected to play an important role for bringing up technical experts and skilled technicians.

The Project site area is industrially less developed, so the foundation of the mill will bring about a regional development effect. Benefits generated in the area will be used again in the same area, causing thus recycle of benefit and small industries such as iron works, engineering works and service industries are expected to be founded.

Textile industry (spinning and weaving) has the features of labour intensive industry and has larger opportunities to employ unskilled labours, thus contributing to the increase of employment opportunities at the same time the equitability of income distribution by income increase of the low income class. It cannot be said there is no significance to attribute the reason of choice of a project to the contribution to the achievement of social justice like re-distribution of income, increment of employment and sovereign independence of textile industry.

Table 6 Cost & Benefit in Economical Price

Unit : NRs' Million

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|-----------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| I. CAPITAL COST | | | | | | | | | | | | | |
| 1.Fixed Capital | | | | | | | | | | | | | |
| Land levelling cost | 5.6 | | | | | | | | | | | | 5.6 |
| Construction cost | 125.9 | | | | | | | | | | | | 125.9 |
| Machinery & equipment | 453.2 | | | | | | | | | | | | 453.2 |
| Vehicles & furnitures | 9.0 | | | | | | | | | | | | 9.0 |
| Engineering & training fee | 67.7 | | | | | | | | | | | | 67.7 |
| Preoperational cost | 6.6 | | | | | | | | | | | | 6.6 |
| Coutingency | 33.4 | | | | | | | | | | | | 33.4 |
| Sub Total | 701.4 | | | | | | | | | | | | 701.4 |
| 2.Working Capital | | 23.8 | 15.3 | | | | | | | | | | 39.1 |
| Total | 701.4 | 23.8 | 15.3 | | | | | | | | | | 740.5 |
| II. OPERATIONAL COST | | | | | | | | | | | | | |
| Raw material | | 27.6 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 49.4 | 521.6 |
| Auxiliary material | | 20.5 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 36.3 | 383.5 |
| Packing material | | 0.2 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 0.3 | 3.2 |
| Power charge | | 9.5 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 19.1 | 200.5 |
| Fuel charge | | 11.3 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 22.6 | 237.3 |
| Water charge | | 0.6 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 1.3 | 13.6 |
| Labour expense | | 7.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 9.1 | 98.1 |
| Maintainance expense | | 2.0 | 5.0 | 8.1 | 10.1 | 10.1 | 10.1 | 10.1 | 10.1 | 10.1 | 10.1 | 10.1 | 95.9 |
| Overhead expense | | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 2.5 | 27.5 |
| Total | | 81.3 | 145.6 | 148.7 | 150.7 | 150.7 | 150.7 | 150.7 | 150.7 | 150.7 | 150.7 | 150.7 | 1,581.2 |
| III. BENEFIT | | | | | | | | | | | | | |
| Sales revenue | | 174.4 | 353.7 | 353.7 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 3,232.2 |
| Salvage fixed capital | | | | | | | | | | | | 62.2 | 62.2 |
| Salvage working capital | | | | | | | | | | | | 39.0 | 39.0 |
| Total | | 174.4 | 353.7 | 353.7 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 293.8 | 3,333.4 |

Table 7 Economical Internal Rate of Return

Unit: Border NRs' Million

| YEAR | BENEFIT III | COST | | NET BENEFIT III-I-II | DISCOUNT FACTOR 17.093% | DISCOUNT FACTOR 10.5% | NET PRESENT VALUE | |
|------|--------------------|----------------------|---------------------------|----------------------------|-------------------------------|-----------------------------|-------------------------|--------|
| | | Capital Cost I | Operational Cost II | | | | | |
| -2/1 | 174.4 | 701.4 | | -701.4 | 1.000000 | -701.400 | 1.000 | -701.4 |
| 1 | 353.7 | 23.8 | 81.3 | 69.3 | 0.854022 | 59.184 | 0.905 | 62.7 |
| 2 | 353.7 | 15.3 | 145.6 | 192.8 | 0.729354 | 140.619 | 0.819 | 157.9 |
| 3 | 293.8 | | 148.7 | 205.0 | 0.622884 | 127.691 | 0.741 | 151.9 |
| 4 | 293.8 | | 150.7 | 143.1 | 0.531957 | 76.123 | 0.671 | 96.0 |
| 5 | 293.8 | | 150.7 | 143.1 | 0.454303 | 65.011 | 0.607 | 86.9 |
| 6 | 293.8 | | 150.7 | 143.1 | 0.387985 | 55.521 | 0.549 | 78.6 |
| 7 | 293.8 | | 150.7 | 143.1 | 0.331347 | 47.416 | 0.497 | 71.1 |
| 8 | 293.8 | | 150.7 | 143.1 | 0.282978 | 40.494 | 0.450 | 64.4 |
| 9 | 293.8 | | 150.7 | 143.1 | 0.241669 | 34.583 | 0.407 | 58.2 |
| 10 | 293.8 | | 150.7 | 143.1 | 0.206391 | 29.535 | 0.368 | 52.7 |
| 11 | 293.8 | 101.2 | 150.7 | 143.1 | 0.176262 | 25.223 | 0.333 | 47.7 |

E.R.R. = 17.0930%

TOTAL = 0

226.7

Table 8 Foreign Currency Saving Effect

(Unit : NRs' 000)

| Year/Item | Replacement of Textile Import (A) | | | | Input Using Foreign Currency (B) | | | | | | | | Replacement of Cotton Import(C) | | | Foreign Currency A-B+C |
|-----------|-----------------------------------|----------------------|---------------------|---------------|----------------------------------|--------------------|------------------|------------------|----------------|----------------------|-------|---------------|---------------------------------|------------------------------|---------------|------------------------|
| | Th. m | c.i.f. Border @40NRs | Discount Factor 10% | Present Value | Polyester Fibre | Auxiliary Material | Packing Material | Mainten. Expense | Fuel Oil, etc. | Repayment & Interest | Total | Present Value | Th. Lbs | NY Market ϕ 35 =7.4 NRs | Present Value | |
| 1 | 5,000 | 200 | 1.000 | 200 | 15 | 21 | 2 | 2 | 13 | 81 | 134 | 134 | 1,400 | 10 | 10 | 76 |
| 2 | 10,000 | 400 | 0.909 | 364 | 27 | 38 | 3 | 5 | 26 | 156 | 255 | 232 | 2,500 | 19 | 17 | 149 |
| 3 | 10,000 | 400 | 0.826 | 330 | 27 | 38 | 3 | 8 | 26 | 148 | 250 | 207 | 2,500 | 19 | 16 | 139 |
| 4 | 10,000 | 400 | 0.751 | 300 | 27 | 38 | 3 | 9 | 26 | 140 | 243 | 182 | 2,500 | 19 | 14 | 132 |
| 5 | 10,000 | 400 | 0.683 | 273 | 27 | 38 | 3 | 9 | 26 | 132 | 235 | 161 | 2,500 | 19 | 13 | 125 |
| 6 | 10,000 | 400 | 0.621 | 248 | 27 | 38 | 3 | 9 | 26 | 124 | 227 | 141 | 2,500 | 19 | 12 | 119 |
| 7 | 10,000 | 400 | 0.564 | 226 | 27 | 38 | 3 | 9 | 26 | 115 | 218 | 123 | 2,500 | 19 | 11 | 114 |
| 8 | 10,000 | 400 | 0.513 | 205 | 27 | 38 | 3 | 9 | 26 | 107 | 210 | 108 | 2,500 | 19 | 10 | 107 |
| 9 | 10,000 | 400 | 0.467 | 187 | 27 | 38 | 3 | 9 | 26 | 99 | 202 | 94 | 2,500 | 19 | 9 | 102 |
| 10 | 10,000 | 400 | 0.424 | 170 | 27 | 38 | 3 | 9 | 26 | 91 | 194 | 82 | 2,500 | 19 | 8 | 96 |
| 11 | 10,000 | 400 | 0.386 | 154 | 27 | 38 | 3 | 9 | 26 | 83 | 186 | 72 | 2,500 | 19 | 7 | 89 |
| Total | | 4,200 | | 2,657 | | | | | | | 2,354 | 1,536 | | 200 | 127 | 1,248 |

Chapter 8. CONCLUSION AND RECOMMENDATION

| | | |
|-----------|-------------------------------|-------|
| 8 – 1 | Conclusion | |
| 8 – 1 – 1 | Site Location | 8 – 2 |
| 8 – 1 – 2 | Summary of the Project | 8 – 2 |
| 8 – 1 – 3 | Implementation Schedule | 8 – 3 |
| 8 – 2 | Recommendation | 8 – 3 |

8. CONCLUSION AND RECOMMENDATION

8-1 Conclusion

It was clarified that 6th Plan started in 1980/81 has attained its target relating to growth rate of agricultural sector and to GDP, although non-agricultural sector growth rate and income per capita came short of its targets. Industrial investments in public and private sectors were driven in 6th Plan and some of national projects initiated their construction and operation in 6th Plan and remaining carried over to 7th Plan.

Regional development plan, an important national strategy, has the primary objective of removing regional imbalances in economic and development phases by local resources mobilization and exploitation of regional development potentials and is also taken over to the 7th Plan in harmony with Decentralization Policy.

Fibres and textiles are regarded as one of commodities of people's minimum basic needs and designated as one of items to be self-supplied at 2,000 A.D together with food, shelter, education, medicines. According to this, MOI has established a concrete guideline for its materialization.

Under such circumstances as above, detailed study has been developed in this Report to analyze the feasibility of an integrated textile mill on the basis of supply and demand forecast, production scale and items and technical design of the Project.

The survey and analysis on production items of new mill concludes that products should:

- Replace imported goods and avoid competition with products of existing mills.
- Be highly graded items with high quality and value added.
- Contribute to growing up of cotton cultivation as well as make the most of lint cotton expected to be surplus in the future.
- Be qualified as exportable items as well because of its excellent quality
- Be fabrics with easy care and durability to cope with future market needs. Items satisfying the above are not anything but cotton and polyester blended fabrics.

On the other hand, the production quantity and equipment scale to be considered are subject to the following conditions:

- Water and power to be required can be supplied enough and to spare.
- Manpower to be required must coincide with technical level and manpower recruitable near the project area.
- Production equipment aims at less costive and high-value added products.

Under the above conditions, the scale of mill to be run economically in financial and management aspects is that of about 10 million meters production per year of bleached and dyed fabrics.

The new mill producing the above items in above quantities shall be much counted on by virtue of its modernized equipment and advanced production and control technology, avoiding the competition with products of existing mills. It is concluded that the new mill can be assessed as viable from the financial and economic viewpoints as well.

8-1-1 Site Location

It is recommended to locate the site about 2.5 km west from Lamahi in Mid-Western area for its development to be promoted, not so far from cotton cultivation area in Terai.

Water for industrial use to be consumed about 100 ton per day can be collected from Arjun River passing by the site. Power, another factor more important, is supposed to receive 3,000 KW through 33KV feeder from Lamahi Substation under construction.

Extension of the site area is about 47,000 square metre. The building to land ratio is about 42%.

8-1-2 Summary of the Project

1) Production quantities and items

For the new project to pay, it should produce high-quality and highly value added fabrics enabling import replacement by an integrated productive line from spinning to finishing.

Production quantity:

Bleached and dyed fabrics blended with 50% polyester and 50% cotton: 10,300,000 m/year

Production item:

| | |
|------------------|-----------------|
| Shirting (dobby) | 2,560,000m/year |
| Shirting (plain) | 2,740,000m/year |
| Suiting | 2,620,000m/year |
| Twill | 2,380,000m/year |

Annual operating hours:

24hr x 330day=7,920hr

2) Production facility

This shall be the equipment enabling an economical and stable operation by dint of

advanced technology and easy control system in fairly simplified production process.

Spinning process: Ring spinning frame 15,360 spindles

Weaving process: Rapiér weaving machine 308

Dyeing and finishing process: Bleaching and dyeing 1 set

3) Total area for the building

| | |
|---------------------------------|-----------------------|
| Production mill | 16,337 m ² |
| Auxiliary facilities | 1,556 // |
| Administrative office & canteen | 825 // |
| Staff houses, etc. | 1,099 // |
| Total | 19,817 // |

8-1-3 Implementation Schedule

The longer the construction terms are, the larger the investment amount becomes, therefore, the construction schedule was established in as short term as possible. It shall be 2 years from the contract till the completion with the premise of a full turn key contract basis. It shall take one year from the start up after test run and acceptance of the mill till the full operation.

8-2 Recommendation

Our views relating to matters to be considered during the construction and operation of the mill are shown below.

1) Cultivation of national cotton

The Project contemplates consuming as much as possible national cotton, expansion plan of which is aided by finance of ADB. Consumption of national cotton is calculated as 1,160 ton annually and normal and stable operation of the Project depends upon a great deal whether cotton is always supplied in required quantity with required quality, for which the endeavour to enhance the production and quality of cotton is required.

2) Procurement of polyester fibre

Fibre consumption at normal operation is 920 to 930 ton per year. Fibre manufacturer to place purchase orders had better be fixed in one, because if this is purchased from various makers, dyeing property of each fibre differs from each other, bringing about troublesome lot distinction in dyeing process and thus hindering normal and smooth operation of the mill. As for the procurement of polyester fibre, it will be suggested to procure from a manufacturer which can offer cheaper price and stable supply among fibre productive countries being proud of stability of quality and good spinning property and having surplus power of production quantity, considering well the table 9 of 3-3-2.

3) Achievement of efficient operation

It is necessary to increase the rate of operation by introducing continuous operation system by 3 shifts of 4 groups in order to upgrade the productivity and reduce the burden by depreciation. Because of that, no one should overlook the importance of education and instruction to labourers not only for their job but for their daily life.

4) Education and training of technical personnel

It is desirable that technical personnel of the Project take part in the Project from an earlier stage, that is, in the project planning and engineering work, because high technique of mill management is required immediately after the mill completion. In this connection, it is of paramount importance to keep on at least for 2 or 3 years education and training on required technology to them, even after the projected training period contemplated in the initial investment is over.

5) Possibility of the project implementation in parted stage

With a view to progress smoothly and effectively the training of technicians and to minimize difficulties of the control and management of the Project, the implementation of the project is suggested to be divided into 2 phases. Criteria for the division are many and if this is to be carried out, most effective way should be adopted with sufficient analysis in advance.

6) Diversification of product's design

In the event that it will become necessary to diversify the designs of products in order to add further values, once the mill is constructed and everything goes on smoothly, it is suggested to study the introduction of a yarn dyeing facility of small size.

7) Power supply

Most important key for the smooth operation of the Project is if power required for the mill can be supplied surely and as planned. It will be necessary to follow up and get confirmation of the completion of the Transmission line project in which Lamahi substation is involved.

8) Telecommunication media

UHF radio communication system will be necessary from the start of construction, since there is no telecommunication system such as telephone and telegramme in Lamahi area. Procedure or application for permission of the work for connecting this with the existing telephone line had better be started in earlier stage.

9) Taxation and incentives

It will be important for the Project to be favoured with further tax incentives.

Constructive measures are desirable against sales tax of 20% to be levied on from the first year of operation and excise duty to be levied on from the 4th year.

ANNEX

(Addition upon request of HMG/N)

1. **Sensitivity Analysis (Case 9 – 1, 2)**

Using variables of new interest rate, sales revenue and tax system

2. **Financial Statement**

Calculated by new Corporate Tax (for Government Corporations)

1. Sensitivity Analysis (Case 9 - 1, 2)

[Variable]

- * Interest of long term loan 14.5%
- * Sales revenue 24% up
- * New excise duty and sales tax

[Premise]

- * Interest during construction (14.5%)

(1) Case 9 - 1 (Loan 100%)

| | | |
|-----------|--|---------|
| (Foreign) | 1st year of construction | 48,020 |
| | ($662,345 \times 14.5\% \times 1/2$) | |
| | 2nd year of construction | 103,003 |
| | ($662,345 + 48,020 \times 14.5\%$) | |
| | <hr/> | |
| | Total | 151,023 |

| | | |
|---------|---------------------------------------|--------|
| (Local) | 1st year of construction | 5,000 |
| | ($68,961 \times 14.5\% \times 1/2$) | |
| | 2nd year of construction | 10,724 |
| | ($68,961 + 5,000 + 14.5\%$) | |
| | <hr/> | |
| | Total | 15,724 |

(Total) NRs 166,747,000

(2) Case 9 - 2 (Equity portion 20%)

| | |
|-----------|-----------------|
| (Foreign) | 115,783 |
| (Local) | 15,724 |
| (Total) | NRs 131,507,000 |

- * Necessary fund (Table 1, 2)

| | | |
|------------------------------|--------------|--------------------------|
| Initial investment | | NRs 731,306,000 |
| Working capital | | 26,307,000 |
| Interest during construction | (Case 9 - 1) | 166,747,000 |
| | // | (Case 9 - 2) 131,507,000 |

| | | |
|-------|--------------|-------------|
| Total | (Case 9 - 1) | 924,090,000 |
| | (Case 9 - 2) | 888,850,000 |

(Loan of Case 9-2 is NRs 734,295,000)

* Repayment schedule (Table 3 to 7)

(Breakdown of loan principal)

(1) Case 9 - 1

(Foreign) 813,368 (Initial investment 662,345 + Interest during construction 151,023)

(Local) 110,722 (Initial investment 68,961 + Interest during construction 15,724 + Working capital 26,037)

(Total) NRs 924,090,000

(2) Case 9 - 2

(Foreign) 623,573 (Initial investment 507,790 + Interest during construction 115,783)

(Local) 110,722 (Initial investment 68,961 + Interest during construction 15,724 + Working capital 26,037)

(Total) NRs 734,295,000

* Sales revenue (Table 8 to 10)

(Premise)

- Sales profit is established as 70% and sales revenue is increased by 24%, taking account of recent retail price trend in the market.
- Excise duty is levied on from the first year of operation.
- Sales tax 20% is only levied on the polyester portion.

(Sales revenue)

1st year 193,350 + Sales of wastes 1,602 = NRs 194,952,000

2nd year 391,853 + " 3,205 = NRs 395,058,000

[Outcome]

| Item | Case | Case 9-1 | Case 9-2 |
|--|------|-----------------|-----------------|
| BEP in the 6th year | | 71.7 % | 64.1 % |
| Payout period | | 4 year 6 months | 4 year 3 months |
| DSR in the 6th year | | 1.36 | 1.71 |
| IRR | | 18.3 % | 20.5 % |
| NPV discounted by 10.5 % | | NRs 365,163,000 | NRs 457,254,000 |
| " 14.5 % | | NRs 172,257,000 | NRs 255,104,000 |
| Return on sales revenue (On an average of 11 years) | | | |
| – Operating profit | | 42.4 % | 42.4 % |
| – Income before tax | | 17.8 % | 23.2 % |
| – Income after tax | | 14.5 % | 19.9 % |

Financial statements are shown in table 11 to 18.

2. Financial Statement

calculated by new Corporate Tax (for Government Corporations)

Refer to table 19 to 26.

Case-9-1
Table 1 Capital Requirement & Disbursement Schedule

Unit: NRs'000

| Item | Before Operation (2 year) | After Operation (1st year) | Total | Ration (%) |
|---|---------------------------|----------------------------|----------------|--------------|
| Capital Requirement | | | | |
| Fixed Capital | | | | |
| Land Levelling | 6,548 | | 6,548 | |
| Construction Cost | 136,340 | | 136,340 | |
| Machinery & Equipment (F. O. B.) | 394,310 | | 394,310 | |
| Ocean Freight | 13,016 | | 13,016 | |
| Marine Insurance | 3,360 | | 3,360 | |
| Vehicles & Auxiliary Equipment (C. I. F.) | 9,396 | | 9,396 | |
| Clearance Charge | 10,484 | | 10,484 | |
| Import Duty | 4,194 | | 4,194 | |
| Inland Transportation | 14,361 | | 14,361 | |
| Erection | 3,755 | | 3,755 | |
| Supervising Fee | 25,488 | | 25,488 | |
| Engineering Fee | 37,575 | | 37,575 | |
| Training Fee | 30,106 | | 30,106 | |
| Preoperational Cost | 7,582 | | 7,582 | |
| Contingency | 34,791 | | 34,791 | |
| Total Fixed Capital | 731,306 | | 731,306 | 96.6 |
| Working Capital | | 26,037 | 26,037 | 3.4 |
| TOTAL | 731,306 | 26,037 | 757,343 | 100.0 |
| Source of Fund | | | | |
| Share Capital | | | | |
| Long-term Loan (Foreign) | 662,345 | | 662,345 | 87.5 |
| Long-term Loan (Local) | 68,961 | 26,037 | 94,998 | 12.5 |
| TOTAL | 731,306 | 26,037 | 757,343 | 100.0 |
| Interest During Construction | 166,747 | | 166,747 | |
| Balance of Loan (TOTAL CAPITAL REQUIRED) | 898,053 | 26,037 | 924,090 | |

Note : 1) Interest during construction is figured out on condition that total loans are borrowed in the middle of 1st year of the construction period.
2) Total amount of long-term loan is NRs 924,090,000 (NRs 757,343 + interest 166,747).

Case 9-2
Table 2 Capital Requirement & Disbursement Schedule

Unit: NRs'000

| Item | Before Operation (2 year) | After Operation (1st year) | Total | Ratio (%) |
|---|---------------------------|----------------------------|----------------|--------------|
| Capital Requirement | | | | |
| Fixed Capital | | | | |
| Land Levelling | 6,548 | | 6,548 | |
| Construction Cost | 136,340 | | 136,340 | |
| Machinery & Equipment (F. O. B.) | 394,310 | | 394,310 | |
| Ocean Freight | 13,016 | | 13,016 | |
| Marine Insurance | 3,360 | | 3,360 | |
| Vehicles & Auxiliary Equipment (C. I. F.) | 9,396 | | 9,396 | |
| Clearance Charge | 10,484 | | 10,484 | |
| Import Duty | 4,194 | | 4,194 | |
| Inland Transportation | 14,361 | | 14,361 | |
| Erection | 3,755 | | 3,755 | |
| Supervising Fee | 25,488 | | 25,488 | |
| Engineering Fee | 37,575 | | 37,575 | |
| Training Fee | 30,106 | | 30,106 | |
| Preoperational Cost | 7,582 | | 7,582 | |
| Contingency | 34,791 | | 34,791 | |
| Total Fixed Capital | 731,306 | | 731,306 | 96.6 |
| Working Capital | | 26,037 | 26,037 | 3.4 |
| TOTAL | 731,306 | 26,037 | 757,343 | 100.0 |
| Source of Fund | | | | |
| Share Capital | 154,555 | | 154,555 | 20.0 |
| Long-term Loan (Foreign) | 507,790 | | 507,790 | 80.0 |
| Long-term Loan (Local) | 68,961 | 26,037 | 94,998 | |
| TOTAL | 731,306 | 26,037 | 757,343 | 100.0 |
| Interest During Construction | 131,507 | | 131,507 | |
| Balance of Loan | 708,258 | 26,037 | 734,295 | |
| TOTAL CAPITAL REQUIRED | 862,813 | 26,037 | 888,850 | |

Note : 1) Interest during construction is figured out on condition that total loans are borrowed in the middle of 1st year of the construction period.

2) Total amount of long-term loan is NRs 734,295,000 (NRs 602,788 + interest 131,507).

Table 3 Repayment of Long Term Loans (Foreign currency)

Case 9-1

(Unit: NRs' 000)

| Year | Installment | Principal | Principal Repayment | Balance Unpaid | Interest (14.5 %/Year) |
|-------|-------------|-----------|---------------------|----------------|---------------------------|
| -2/1 | | 813,368 | 0 | 813,368 | 0 |
| 1 | | | 0 | 813,368 | 117,938.4 |
| 2 | 1 | | 40,668.4 | 772,699.6 | 58,969.2 |
| | 2 | | 40,668.4 | 732,031.2 | 56,020.7 |
| 3 | 3 | | 40,668.4 | 691,362.8 | 53,072.3 |
| | 4 | | 40,668.4 | 650,694.4 | 50,123.8 |
| 4 | 5 | | 40,668.4 | 610,026.0 | 47,175.3 |
| | 6 | | 40,668.4 | 569,357.6 | 44,226.9 |
| 5 | 7 | | 40,668.4 | 528,689.2 | 41,278.4 |
| | 8 | | 40,668.4 | 488,020.8 | 38,330.0 |
| 6 | 9 | | 40,668.4 | 447,352.4 | 35,381.5 |
| | 10 | | 40,668.4 | 406,684.0 | 32,433.0 |
| 7 | 11 | | 40,668.4 | 366,015.6 | 29,484.6 |
| | 12 | | 40,668.4 | 325,347.2 | 26,536.1 |
| 8 | 13 | | 40,668.4 | 284,678.8 | 23,587.7 |
| | 14 | | 40,668.4 | 244,010.4 | 20,639.2 |
| 9 | 15 | | 40,668.4 | 203,342.0 | 17,690.8 |
| | 16 | | 40,668.4 | 162,673.6 | 14,742.3 |
| 10 | 17 | | 40,668.4 | 122,005.2 | 11,793.8 |
| | 18 | | 40,668.4 | 81,336.8 | 8,845.4 |
| 11 | 19 | | 40,668.4 | 40,668.4 | 5,896.9 |
| | 20 | | 40,668.4 | 0 | 2,948.5 |
| Total | | | 813,368.0 | - | 737,114.8 |

Remarks : 1) The principal shall be repaid in 20 equal semi-annual installments after the grace period of 3 years.

2) Interest during construction shall be included in the principal.

Table 4 Repayment of Long Term Loans (Local currency)

Case 9-1

(Unit: NRs' 000)

| Year | Installment | Principal | Principal Repayment | Balance Unpaid | Interest (14.5 %/Year) |
|-------|-------------|-----------|---------------------|----------------|---------------------------|
| -2/1 | | 84,685 | 0 | 84,685 | 0 |
| 1 | | 26,037 | 0 | 110,722 | 12,279.3 |
| 2 | 1 | | 5,536.1 | 105,185.9 | 8,027.3 |
| | 2 | | 5,536.1 | 99,649.8 | 7,626.0 |
| 3 | 3 | | 5,536.1 | 94,113.7 | 7,224.6 |
| | 4 | | 5,536.1 | 88,577.6 | 6,823.2 |
| 4 | 5 | | 5,536.1 | 83,041.5 | 6,421.9 |
| | 6 | | 5,536.1 | 77,505.4 | 6,020.5 |
| 5 | 7 | | 5,536.1 | 71,969.3 | 5,619.1 |
| | 8 | | 5,536.1 | 66,433.2 | 5,217.8 |
| 6 | 9 | | 5,536.1 | 60,897.1 | 4,816.4 |
| | 10 | | 5,536.1 | 55,361.0 | 4,415.0 |
| 7 | 11 | | 5,536.1 | 49,824.9 | 4,013.7 |
| | 12 | | 5,536.1 | 44,288.8 | 3,612.3 |
| 8 | 13 | | 5,536.1 | 38,752.7 | 3,210.9 |
| | 14 | | 5,536.1 | 33,216.6 | 2,809.6 |
| 9 | 15 | | 5,536.1 | 27,680.5 | 2,408.2 |
| | 16 | | 5,536.1 | 22,144.4 | 2,006.8 |
| 10 | 17 | | 5,536.1 | 16,608.3 | 1,605.5 |
| | 18 | | 5,536.1 | 11,072.2 | 1,204.1 |
| 11 | 19 | | 5,536.1 | 5,536.1 | 802.7 |
| | 20 | | 5,536.1 | 0 | 401.4 |
| Total | | | 110,722.0 | — | 96,566.3 |

Remarks : 1) The principal shall be repaid in 20 equal semi-annual installments after the grace period of 3 years.

2) Interest during construction shall be included in the principal.

Table 5 Repayment of Short Term Borrowing
Case 9-1

(Unit: NRs' 000)

| Year | Installment | Principal | Principal Repayment | Balance Unpaid | Interest (17.0 %/Year) |
|--------------|-------------|---------------|---------------------|----------------|---------------------------|
| 1 | | 25,000 | 0 | 25,000 | 0 |
| 2 | | 10,000 | 0 | 35,000 | 4,250 |
| 3 | | 0 | 0 | 35,000 | 5,950 |
| 4 | | 0 | 25,000 | 10,000 | 5,950 |
| 5 | | 0 | 10,000 | 0 | 1,700 |
| Total | | 35,000 | 35,000 | — | 17,850 |

Table 6 Repayment of Long Term Loans (Foreign currency)

Case 9-2

(Unit: NRs' 000)

| Year | Installment | Principal | Principal Repayment | Balance Unpaid | Interest (14.5 %/Year) |
|-------|-------------|-----------|---------------------|----------------|---------------------------|
| -2/1 | | 623,573 | 0 | 623,573 | 0 |
| 1 | | | 0 | 623,573 | 90,418.1 |
| 2 | 1 | | 31,179.6 | 592,393.4 | 45,209.0 |
| | 2 | | 31,178.6 | 561,214.8 | 42,948.5 |
| 3 | 3 | | 31,178.6 | 530,036.2 | 40,688.1 |
| | 4 | | 31,178.6 | 498,857.6 | 38,427.6 |
| 4 | 5 | | 31,178.6 | 467,679.0 | 36,167.2 |
| | 6 | | 31,178.6 | 436,500.4 | 33,906.7 |
| 5 | 7 | | 31,178.6 | 405,321.8 | 31,646.3 |
| | 8 | | 31,178.6 | 374,143.2 | 29,385.8 |
| 6 | 9 | | 31,178.6 | 342,964.6 | 27,125.4 |
| | 10 | | 31,178.6 | 311,786.0 | 24,864.9 |
| 7 | 11 | | 31,178.6 | 280,607.4 | 22,604.5 |
| | 12 | | 31,178.6 | 249,428.8 | 20,344.0 |
| 8 | 13 | | 31,178.6 | 218,250.2 | 18,083.6 |
| | 14 | | 31,178.6 | 187,071.6 | 15,823.1 |
| 9 | 15 | | 31,178.6 | 155,893.0 | 13,562.7 |
| | 16 | | 31,178.6 | 124,714.4 | 11,302.2 |
| 10 | 17 | | 31,178.6 | 93,535.8 | 9,041.8 |
| | 18 | | 31,178.6 | 62,357.2 | 6,781.3 |
| 11 | 19 | | 31,178.6 | 31,178.6 | 4,520.9 |
| | 20 | | 31,178.6 | 0 | 2,260.4 |
| Total | | | | - | 565,112.1 |

Remarks : 1) The principal shall be repaid in 20 equal semi-annual installments after the grace period of 3 years.

2) Interest during construction shall be included in the principal.

Table 7 Repayment of Long Term Loans (Local currency)

Case 9-2

(Unit: NRs' 000)

| Year | Installment | Principal | Principal Repayment | Balance Unpaid | Interest (14.5 %/Year) |
|-------|-------------|-----------|---------------------|----------------|---------------------------|
| -2/1 | | 84,685 | 0 | 84,685 | 0 |
| 1 | | 26,037 | 0 | 110,722 | 12,279.3 |
| 2 | 1 | | 5,536.1 | 105,185.9 | 8,027.3 |
| | 2 | | 5,536.1 | 99,649.8 | 7,626.0 |
| 3 | 3 | | 5,536.1 | 94,113.7 | 7,224.6 |
| | 4 | | 5,536.1 | 88,577.6 | 6,823.2 |
| 4 | 5 | | 5,536.1 | 83,041.5 | 6,421.9 |
| | 6 | | 5,536.1 | 77,505.4 | 6,020.5 |
| 5 | 7 | | 5,536.1 | 71,969.3 | 5,619.1 |
| | 8 | | 5,536.1 | 66,433.2 | 5,217.8 |
| 6 | 9 | | 5,536.1 | 60,897.1 | 4,816.4 |
| | 10 | | 5,536.1 | 55,361.0 | 4,415.0 |
| 7 | 11 | | 5,536.1 | 49,824.9 | 4,013.7 |
| | 12 | | 5,536.1 | 44,288.8 | 3,612.3 |
| 8 | 13 | | 5,536.1 | 38,752.7 | 3,210.9 |
| | 14 | | 5,536.1 | 33,216.6 | 2,809.6 |
| 9 | 15 | | 5,536.1 | 27,680.5 | 2,408.2 |
| | 16 | | 5,536.1 | 22,144.4 | 2,006.8 |
| 10 | 17 | | 5,536.1 | 16,608.3 | 1,605.5 |
| | 18 | | 5,536.1 | 11,072.2 | 1,204.1 |
| 11 | 19 | | 5,536.1 | 5,536.1 | 802.7 |
| | 20 | | 5,536.1 | 0 | 401.4 |
| Total | | | 110,722.0 | — | 96,566.3 |

Remarks : 1) The principal shall be repaid in 20 equal semi-annual installments after the grace period of 3 years.

2) Interest during construction shall be included in the principal.

Table 8 Selling Cost and Price

(Unit: NRs/m)

| Items | Manufacturing Cost NRs/m (A) | Profit (70%) A×0.3=(B) | Transportation, etc. (3%) A×0.03=(C) | Excise Duty (D) | Sales Tax (20%) (E) A+B+C+D×0.2×½ | Sales Price (22.5%) (F) A+B+C+D+E | Retail Price (22.5%) F×1.225 | Market Price of Imported Goods | Imported goods CIF Calcutta |
|----------------------|------------------------------|---------------------------|---|-----------------|--------------------------------------|--------------------------------------|---------------------------------|--------------------------------|-----------------------------|
| 1. Shirting Bleached | 12.01 | 8.41 | 0.36 | 2.94 | 2.37 | 26.09 | 31.96 | 60 | 20.5 |
| Plain Dyed | 15.01 | 10.51 | 0.45 | 2.94 | 2.89 | 31.80 | 38.96 | 65 | 22.5 |
| 2. Shirting Bleached | 13.68 | 9.58 | 0.41 | 2.94 | 2.66 | 29.27 | 35.86 | 60 | 20.5 |
| Dobby Dyed | 17.17 | 12.02 | 0.52 | 2.94 | 3.27 | 35.92 | 44.00 | 65 | 22.5 |
| 3. Suiting Bleached | 22.05 | 15.44 | 0.66 | 6.93 | 4.51 | 49.59 | 60.75 | - | - |
| Dyed | 27.47 | 19.23 | 0.82 | 6.93 | 5.45 | 59.90 | 67.83 | 125 ~ 220 | 43 ~ 75 |
| 4. Twill Bleached | 24.97 | 17.48 | 0.75 | 7.14 | 5.03 | 55.37 | 67.83 | - | - |
| Dyed | 31.09 | 21.76 | 0.93 | 7.14 | 6.09 | 67.01 | 82.09 | 125 ~ | 43 ~ |

Table 9 Yearly Sales Revenue for 1st Year after Operation

| Kind | Item Class | Production | Sales Price | Sales Amount | Excise Duty | Sales Tax | Net Sales Amount |
|----------------------------|---------------|---------------|-------------|----------------|----------------|-----------|----------------------|
| | | Th.m /Year | NRs/m | (A) NRs'000 | (B) NRs'000 | | (A) - (B) NRs'000 |
| Shirting Plain Bleached | A | 130 | 26.09 | 3,392 | 403 | 325 | 2,755 |
| | B, C | 7 | 13.05 | 91 | | | |
| Shirting Plain Dyed | A | 1,176 | 31.80 | 37,397 | 3,640 | 3,578 | 31,165 |
| | B, C | 62 | 15.90 | 986 | | | |
| Shirting Dobby Bleached | A | 142 | 29.27 | 4,156 | 441 | 399 | 3,433 |
| | B, C | 8 | 14.64 | 117 | | | |
| Shirting Dobby Dyed | A | 1,278 | 35.92 | 45,906 | 3,954 | 4,398 | 38,757 |
| | B, C | 67 | 17.96 | 1,203 | | | |
| Suiting Bleached | A | 114 | 49.59 | 5,653 | 832 | 541 | 4,429 |
| | B, C | 6 | 24.80 | 149 | | | |
| Suiting Dyed | A | 1,026 | 59.90 | 61,457 | 7,484 | 5,886 | 49,704 |
| | B, C | 54 | 29.95 | 1,617 | | | |
| Twill Bleached | A | 114 | 55.37 | 6,312 | 857 | 604 | 5,017 |
| | B, C | 6 | 27.69 | 166 | | | |
| Twill Dyed | A | 1,059 | 67.01 | 70,964 | 7,961 | 6,790 | 58,090 |
| | B, C | 56 | 33.51 | 1,877 | | | |
| Total | | 5,305 | - | 241,443 | 25,572 | 22,521 | 193,350 |

Table 10 Yearly Sales Revenue for 2nd-11th Year after Operation

| Kind | Item Class | Production | Sales Price | Sales Amount | Excise Duty | Sales Tax | Net Sales Amount |
|----------------------------|---------------|---------------|-------------|----------------|----------------|-----------|----------------------|
| | | Th.m /Year | NRs/m | (A) NRs'000 | (B) NRs'000 | | (A) - (B) NRs'000 |
| Shirting Plain Bleached | A | 252 | 26.09 | 6,575 | 764 | 616 | 5,299 |
| | B, C | 8 | 13.05 | 104 | | | |
| Shirting Plain Dyed | A | 2,268 | 31.80 | 72,122 | 6,874 | 6,757 | 59,604 |
| | B, C | 70 | 15.90 | 1,113 | | | |
| Shirting Dobby Bleached | A | 266 | 29.27 | 7,786 | 806 | 729 | 6,368 |
| | B, C | 8 | 14.64 | 117 | | | |
| Shirting Dobby Dyed | A | 2,396 | 35.92 | 86,064 | 7,262 | 8,077 | 72,054 |
| | B, C | 74 | 17.96 | 1,329 | | | |
| Suiting Bleached | A | 260 | 49.59 | 12,893 | 1,857 | 1,209 | 10,025 |
| | B, C | 8 | 24.80 | 198 | | | |
| Suiting Dyed | A | 2,337 | 59.90 | 139,986 | 16,694 | 13,129 | 112,319 |
| | B, C | 72 | 29.95 | 2,156 | | | |
| Twill Bleached | A | 237 | 55.37 | 13,123 | 1,742 | 1,227 | 10,348 |
| | B, C | 7 | 27.69 | 194 | | | |
| Twill Dyed | A | 2,129 | 67.01 | 142,664 | 15,672 | 13,368 | 115,836 |
| | B, C | 66 | 33.51 | 2,212 | | | |
| Total | | 10,458 | - | 488,636 | 51,671 | 45,112 | 391,853 |

Table 11 Proforma Income Statement (Case 9-1)

(Unit: NRs 1,000)

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|--|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| A. Revenue | | 194,952.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 4,145,532.0 |
| B. Raw Material Cost | | 30,973.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 585,703.0 |
| C. Variable Cost | | 44,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 893,603.0 |
| Auxiliary Material | | 21,182.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 396,452.0 |
| Packing Material | | 160.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 2,990.0 |
| Power Charge | | 10,429.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 219,009.0 |
| Fuel Charge | | 12,413.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 260,683.0 |
| Water Charge | | 689.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 14,469.0 |
| D. Fixed Cost | | 79,757.0 | 85,229.0 | 88,384.0 | 90,448.0 | 90,448.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 31,515.0 | 909,961.0 |
| Labour Expenses | | 8,541.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 117,551.0 |
| Maintenance Expenses | | 2,100.0 | 5,220.0 | 8,375.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 99,207.0 |
| Depreciation | | 66,450.0 | 66,434.0 | 66,434.0 | 66,434.0 | 66,434.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 7,501.0 | 663,797.0 |
| Overhead Expenditure | | 2,666.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 29,406.0 |
| E. Manufacturing Cost | (B+C+D) | 155,603.0 | 225,575.0 | 228,730.0 | 230,794.0 | 230,794.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 171,861.0 | 2,389,267.0 |
| F. Operating Profit | (A-E) | 39,349.0 | 169,483.0 | 166,328.0 | 164,264.0 | 164,264.0 | 165,876.0 | 165,876.0 | 165,876.0 | 165,876.0 | 165,876.0 | 223,197.0 | 1,756,265.0 |
| G. Financial Charges | | 130,217.7 | 134,893.2 | 123,193.9 | 109,794.6 | 92,145.3 | 77,045.9 | 63,646.7 | 50,247.4 | 36,848.1 | 23,448.8 | 10,049.5 | 851,531.1 |
| Interest on L-T Debt (Forign 14.5%) | | 117,938.4 | 114,989.9 | 103,196.1 | 91,402.2 | 79,608.4 | 67,814.5 | 56,020.7 | 44,226.9 | 32,433.1 | 20,639.2 | 8,845.4 | 737,114.8 |
| Interest on L-T Debt (Local 14.5%) | | 12,279.3 | 15,653.3 | 14,047.8 | 12,442.4 | 10,836.9 | 9,231.4 | 7,626.0 | 6,020.5 | 4,415.0 | 2,809.6 | 1,204.1 | 96,566.3 |
| Interest on S-T Debt (Local 17%) | | | 4,250.0 | 5,950.0 | 5,950.0 | 1,700.0 | | | | | | | 17,850.0 |
| H. Amortization | | 16,681.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | 16,674.0 | | 166,747.0 |
| I. Total Cost of Sales | (E+G+H) | 302,501.7 | 377,142.2 | 368,597.9 | 357,262.6 | 339,613.3 | 322,901.9 | 309,502.7 | 296,103.4 | 282,704.1 | 269,304.8 | 181,910.5 | 3,407,545.1 |
| J. Income before Tax | (F-G-H) | 107,549.7 | 17,915.8 | 26,460.1 | 37,795.4 | 55,444.7 | 72,156.1 | 85,555.3 | 98,954.6 | 112,353.9 | 125,753.2 | 213,147.5 | 737,986.9 |
| K. Income Tax | | | | | | | | | | | 50,301.3 | 85,259.0 | 135,560.3 |
| L. Net Income | (J-K) | 107,549.7 | 17,915.8 | 26,460.1 | 37,795.4 | 55,444.7 | 72,156.1 | 85,555.3 | 98,954.6 | 112,353.9 | 75,451.9 | 127,888.5 | 602,426.6 |
| M. Accumulated Income | | 107,549.7 | 89,633.9 | 63,173.8 | 25,378.4 | 30,066.3 | 102,222.4 | 187,777.7 | 286,732.3 | 399,086.2 | 474,538.1 | 602,426.6 | 602,426.6 |
| N. Ratio (%) | | | | | | | | | | | | | |
| Operating Profit | | 20.2 | 42.9 | 42.1 | 41.6 | 41.6 | 42.0 | 42.0 | 42.0 | 42.0 | 42.0 | 56.5 | 42.4 |
| Income before Tax | | -55.2 | 4.5 | 6.7 | 9.6 | 14.0 | 17.6 | 21.7 | 25.0 | 28.4 | 31.8 | 54.0 | 17.8 |
| Net Income | | -55.2 | 4.5 | 6.7 | 9.6 | 14.0 | 17.6 | 21.7 | 25.0 | 28.4 | 19.1 | 32.4 | 14.5 |

Table 12 Proforma Balance Sheet (Case 9-1)

Unit: NRs' 000

| ITEM/YEAR | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| A. CURRENT ASSETS | | | | | | | | | | | | |
| Cash | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Receivables | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Inventories | | 23,027.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 |
| Total | | 26,037.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 |
| B. CASH SURPLUS | | 581.3 | 2,510.1 | 19,669.2 | 23,163.6 | 59,307.3 | 120,550.4 | 195,192.7 | 283,234.3 | 384,675.2 | 449,214.1 | 492,194.6 |
| C. FIXED ASSETS | | | | | | | | | | | | |
| Building | 150,032.0 | 142,519.0 | 135,018.0 | 127,517.0 | 120,016.0 | 112,515.0 | 105,014.0 | 97,513.0 | 90,012.0 | 82,511.0 | 75,010.0 | 67,509.0 |
| Plant & Machinery | 573,211.0 | 515,889.0 | 458,568.0 | 401,247.0 | 343,926.0 | 286,605.0 | 229,284.0 | 171,963.0 | 114,642.0 | 57,321.0 | | |
| Vehicles & Furnitures | 8,063.0 | 6,448.0 | 4,836.0 | 3,224.0 | 1,612.0 | | | | | | | |
| Total | 731,306.0 | 664,856.0 | 598,422.0 | 531,988.0 | 465,554.0 | 399,120.0 | 334,298.0 | 269,476.0 | 204,654.0 | 139,832.0 | 75,010.0 | 67,509.0 |
| D. DIFERRED ASSETS | | | | | | | | | | | | |
| Deficit | | 107,549.7 | 89,633.9 | 63,173.8 | 25,378.4 | | | | | | | |
| Interest d. Construction | 166,747.0 | 150,066.0 | 133,392.0 | 116,718.0 | 100,044.0 | 83,370.0 | 66,696.0 | 50,022.0 | 33,348.0 | 16,674.0 | | |
| Total | 166,747.0 | 257,615.7 | 223,025.9 | 179,891.8 | 125,422.4 | 83,370.0 | 66,696.0 | 50,022.0 | 33,348.0 | 16,674.0 | | |
| E. TOTAL ASSETS | 898,053.0 | 949,090.0 | 866,681.0 | 774,272.0 | 656,863.0 | 584,520.3 | 564,267.4 | 557,413.7 | 563,959.3 | 583,904.2 | 566,947.1 | 602,426.6 |
| F. CURRENT LIABILITIES | | | | | | | | | | | | |
| Short-term Borrowing | | 25,000.0 | 35,000.0 | 35,000.0 | 10,000.0 | | | | | | | |
| Total | | 25,000.0 | 35,000.0 | 35,000.0 | 10,000.0 | | | | | | | |
| G. LONG TERM DEBT | | | | | | | | | | | | |
| Foreign Loan | 813,368.0 | 813,368.0 | 732,031.2 | 650,694.4 | 569,357.6 | 488,020.8 | 406,684.0 | 325,347.2 | 244,010.4 | 162,673.6 | 81,336.8 | |
| Local Loan | 84,685.0 | 110,722.0 | 99,649.8 | 88,577.6 | 77,505.4 | 66,433.2 | 55,361.0 | 44,288.8 | 33,216.6 | 22,144.4 | 11,072.2 | |
| Total | 898,053.0 | 924,090.0 | 831,681.0 | 739,272.0 | 646,863.0 | 554,454.0 | 462,045.0 | 369,636.0 | 277,227.0 | 184,818.0 | 92,409.0 | |
| H. EQUITY | | | | | | | | | | | | |
| Share Capital | | | | | | | | | | | | |
| Retained Earnings | | | | | | 30,066.3 | 102,222.4 | 187,777.7 | 286,732.3 | 399,086.2 | 474,538.1 | 602,426.6 |
| Total | | | | | | 30,066.3 | 102,222.4 | 187,777.7 | 286,732.3 | 399,086.2 | 474,538.1 | 602,426.6 |
| I. TOTAL LIABILITIES & EQUITY | 898,053.0 | 949,090.0 | 866,681.0 | 774,272.0 | 656,863.0 | 584,520.3 | 564,267.4 | 557,413.7 | 563,959.3 | 583,904.2 | 566,947.1 | 602,426.6 |

Table 13 Fund Statement (Case 9-1)

Unit: NRs' 000

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <u>SOURCES</u> | | | | | | | | | | | | |
| Profit before Interest | | 22,668.0 | 152,809.0 | 149,654.0 | 147,590.0 | 147,590.0 | 149,202.0 | 149,202.0 | 149,202.0 | 149,202.0 | 149,202.0 | 223,197.0 |
| Depreciation and Amortization | | 83,131.0 | 83,108.0 | 83,108.0 | 83,108.0 | 83,108.0 | 81,496.0 | 81,496.0 | 81,496.0 | 81,496.0 | 81,496.0 | 7,501.0 |
| Share Capital | | 25,000.0 | | | | | | | | | | |
| Loans | 924,090.0 | 26,037.0 | 10,000.0 | | | | | | | | | |
| Working Capital | | | | | | | | | | | | |
| Total Sources | 924,090.0 | 156,836.0 | 245,917.0 | 232,762.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 |
| <u>APPLICATIONS</u> | | | | | | | | | | | | |
| Fixed Capital | 731,306.0 | | | | | | | | | | | |
| Working Capital | | 26,037.0 | 16,686.0 | | | | | | | | | |
| | | | | | 25,000.0 | 10,000.0 | | | | | | |
| Repayment of Principal | | | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 | 92,409.0 |
| Interest | | 130,217.7 | 134,893.2 | 123,193.9 | 109,794.6 | 92,145.3 | 77,045.9 | 63,646.7 | 50,247.4 | 36,848.1 | 23,448.8 | 10,049.5 |
| Interest during Construction | 166,747.0 | | | | | | | | | | | |
| Income Tax | | | | | | | | | | | 50,301.3 | 85,259.0 |
| Total Applications | 924,090.0 | 156,254.7 | 243,988.2 | 215,602.9 | 227,203.6 | 194,554.3 | 169,454.9 | 156,055.7 | 142,656.4 | 129,257.1 | 166,159.1 | 187,717.5 |
| Net Cash Inflow | 0 | 581.3 | 1,928.8 | 17,159.1 | 3,494.4 | 36,143.7 | 61,243.1 | 74,642.3 | 88,041.6 | 101,440.9 | 64,538.9 | 42,980.5 |
| Accumulated Reserves | 0 | 581.3 | 2,510.1 | 19,669.2 | 23,163.6 | 59,307.3 | 120,550.4 | 195,192.7 | 283,234.3 | 384,675.2 | 449,214.1 | 492,194.6 |

Table 14 Internal Rate of Return (Case 9-1)

| YEAR | INVESTMENT | WORKING CAPITAL | INCOME BEFORE TAX | DEPRECIATION & AMORTIZATION | INTEREST | RECLAIMED WORKING CAPITAL | SALVAGE VALUE | NET CASH IN FLOW | DISCOUNT FACTOR | PRESENT VALUE OF NET CASH INFLOW |
|------|------------|-----------------|-------------------|-----------------------------|-----------|---------------------------|---------------|------------------|-----------------|----------------------------------|
| -2/1 | 924,090 | | | | | | | -924,090 | 1.00000 | -924,090 |
| | | 25,000 | | | | | | | | |
| 1 | | 26,037 | -107,549.7 | 83,131 | 130,217.7 | | | 54,762 | 0.84564 | 46,309 |
| | | 10,000 | | | | | | | | |
| 2 | | 16,686 | 17,915.8 | 83,108 | 134,893.2 | | | 209,231 | 0.71512 | 149,625 |
| 3 | | | 26,460.1 | 83,108 | 123,193.9 | | | 232,762 | 0.60473 | 140,758 |
| 4 | | | 37,795.4 | 83,108 | 109,794.6 | | | 230,698 | 0.51139 | 117,977 |
| 5 | | | 55,444.7 | 83,108 | 92,145.3 | | | 230,698 | 0.43245 | 99,765 |
| 6 | | | 72,156.1 | 81,496 | 77,045.9 | | | 230,698 | 0.36570 | 84,366 |
| 7 | | | 85,555.3 | 81,496 | 63,646.7 | | | 230,698 | 0.30925 | 71,343 |
| 8 | | | 98,954.6 | 81,496 | 50,247.4 | | | 230,698 | 0.26152 | 60,332 |
| 9 | | | 112,353.9 | 81,496 | 36,848.1 | | | 230,698 | 0.22115 | 51,019 |
| 10 | | | 125,753.2 | 81,496 | 23,448.8 | | | 230,698 | 0.18701 | 43,143 |
| 11 | | | 213,147.5 | 7,501 | 10,049.5 | 77,723 | 67,509 | 375,930 | 0.15815 | 59,453 |

TOTAL = 0

INTERNAL RATE OF RETURN = 18.2532%

Table 15 Proforma Income Statement (Case 9-2)

(Unit: NRs 1, 000)

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|--|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| A. Revenue | | 194,952.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 395,058.0 | 4,145,532.0 |
| B. Raw Material Cost | | 30,973.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 585,703.0 |
| C. Variable Cost | | 44,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 893,603.0 |
| Auxiliary Material | | 21,182.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 396,452.0 |
| Packing Material | | 160.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 2,990.0 |
| Power Charge | | 10,429.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 219,009.0 |
| Fuel Charge | | 12,413.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 260,683.0 |
| Water Charge | | 689.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 14,469.0 |
| D. Fixed Cost | | 79,757.0 | 85,229.0 | 88,384.0 | 90,448.0 | 90,448.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 31,515.0 | 909,961.0 |
| Labour Expenses | | 8,541.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 117,551.0 |
| Maintenance Expenses | | 2,100.0 | 5,220.0 | 8,375.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 99,207.0 |
| Depreciation | | 66,450.0 | 66,434.0 | 66,434.0 | 66,434.0 | 66,434.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 7,501.0 | 663,797.0 |
| Overhead Expenditure | | 2,666.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 29,406.0 |
| E. Manufacturing Cost | (B+C+D) | 155,603.0 | 225,575.0 | 228,730.0 | 230,794.0 | 230,794.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 171,861.0 | 2,389,267.0 |
| F. Operating Profit | (A-E) | 39,439.0 | 169,483.0 | 166,328.0 | 164,264.0 | 164,264.0 | 165,876.0 | 165,876.0 | 165,876.0 | 165,876.0 | 165,876.0 | 223,197.0 | 1,756,265.0 |
| G. Financial Charges | | 102,697.4 | 103,810.8 | 93,163.5 | 82,516.3 | 71,869.0 | 61,221.7 | 50,574.5 | 39,927.2 | 29,279.9 | 18,632.7 | 7,985.4 | 661,678.4 |
| Interest on L-T Debt (Forign 10.5%) | | 90,418.1 | 88,157.5 | 79,115.7 | 70,073.9 | 61,032.1 | 51,990.3 | 42,948.5 | 33,906.7 | 24,864.9 | 15,823.1 | 6,781.3 | 565,112.1 |
| Interest on L-T Debt (Local 12%) | | 12,279.3 | 15,653.3 | 14,047.8 | 12,442.4 | 10,836.9 | 9,231.4 | 7,626.0 | 6,020.5 | 4,415.0 | 2,809.6 | 1,204.1 | 96,566.3 |
| Interest on S-T Debt (Local 17%) | | | | | | | | | | | | | |
| H. Amortization | | 13,157.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | 13,150.0 | | 131,507.0 |
| I. Total Cost of Sales | (E+G+H) | 271,457.4 | 342,535.8 | 335,043.5 | 326,460.3 | 315,813.0 | 303,553.7 | 292,906.5 | 282,259.2 | 271,611.9 | 260,964.7 | 179,846.4 | 3,182,452.4 |
| J. Income before Tax | (F-G-H) | -76,505.4 | 52,522.2 | 60,014.5 | 68,597.7 | 79,245.0 | 91,504.3 | 102,151.5 | 112,798.8 | 123,446.1 | 134,093.3 | 215,211.6 | 963,079.6 |
| K. Income Tax | | | | | | | | | | | 53,637.3 | 86,084.6 | 139,721.9 |
| L. Net Income | (J-K) | -76,505.4 | 52,522.2 | 60,014.5 | 68,597.7 | 79,245.0 | 91,504.3 | 102,151.5 | 112,798.8 | 123,446.1 | 80,456.0 | 129,127.0 | 823,357.7 |
| M. Accumulated Income | | -76,505.4 | -23,983.2 | 36,031.3 | 104,629.0 | 183,874.0 | 275,378.3 | 377,529.8 | 490,328.6 | 613,774.7 | 694,230.7 | 823,357.7 | 823,357.7 |
| N. Ratio (%) | | | | | | | | | | | | | |
| Operating Profit | | 20.2 | 42.9 | 42.1 | 41.6 | 41.6 | 42.0 | 42.0 | 42.0 | 42.0 | 42.0 | 56.5 | 42.4 |
| Income before Tax | | -39.2 | 13.3 | 15.2 | 17.4 | 20.1 | 23.2 | 25.9 | 28.6 | 31.2 | 33.9 | 54.5 | 23.2 |
| Net Income | | -39.2 | 13.3 | 15.2 | 17.4 | 20.1 | 23.2 | 25.9 | 28.6 | 31.2 | 20.4 | 32.7 | 19.9 |

Table 16 Proforma Balance Sheet (Case 9-2)

(Unit : NRs' 000)

| ITEM/YEAR | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| A. CURRENT ASSETS | | | | | | | | | | | | |
| Cash | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Receivables | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Inventories | | 23,027.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 |
| Total | | 26,037.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 |
| B. CASH SURPLUS | | 3,101.6 | 45,091.4 | 111,260.5 | 186,012.8 | 271,412.4 | 367,459.3 | 474,153.4 | 591,494.8 | 719,483.5 | 804,482.1 | 867,680.7 |
| C. FIXED ASSETS | | | | | | | | | | | | |
| Building | 150,032.0 | 142,519.0 | 135,018.0 | 127,517.0 | 120,016.0 | 112,515.0 | 105,014.0 | 97,513.0 | 90,012.0 | 82,511.0 | 75,010.0 | 67,509.0 |
| Plant & Machinery | 573,211.0 | 515,889.0 | 458,568.0 | 401,247.0 | 343,926.0 | 286,605.0 | 229,284.0 | 171,963.0 | 114,642.0 | 57,321.0 | | |
| Vehicles & Furnitures | 8,063.0 | 6,448.0 | 4,836.0 | 3,224.0 | 1,612.0 | | | | | | | |
| Total | 731,306.0 | 664,856.0 | 598,422.0 | 531,988.0 | 465,554.0 | 399,120.0 | 334,298.0 | 269,476.0 | 204,654.0 | 139,832.0 | 75,010.0 | 67,509.0 |
| D. DIFERRED ASSETS | | | | | | | | | | | | |
| Deficit | | 76,505.4 | 23,983.2 | | | | | | | | | |
| Interest d. Construction | 131,507.0 | 118,350.0 | 105,200.0 | 92,050.0 | 78,900.0 | 65,750.0 | 52,600.0 | 39,450.0 | 26,300.0 | 13,150.0 | | |
| Total | 131,507.0 | 194,855.4 | 129,183.2 | 92,050.0 | 78,900.0 | 65,750.0 | 52,600.0 | 39,450.0 | 26,300.0 | 13,150.0 | | |
| E. TOTAL ASSETS | 862,813.0 | 888,850.0 | 815,419.6 | 778,021.5 | 773,189.8 | 779,005.4 | 797,080.3 | 825,802.4 | 865,171.8 | 915,188.5 | 922,215.1 | 977,912.7 |
| F. LONG TERM DEBT | | | | | | | | | | | | |
| Foreign Loan | 623,573.0 | 623,573.0 | 561,214.8 | 498,857.6 | 436,500.4 | 374,143.2 | 311,786.0 | 249,428.8 | 187,071.6 | 124,714.4 | 62,357.2 | |
| Local Loan | 84,685.0 | 110,722.0 | 99,649.8 | 88,577.6 | 77,505.4 | 66,433.2 | 55,361.0 | 44,288.8 | 33,216.6 | 22,144.4 | 11,072.2 | |
| Total | 708,258.0 | 734,295.0 | 660,864.6 | 587,435.2 | 514,005.8 | 440,576.4 | 367,147.0 | 293,717.6 | 220,288.2 | 146,858.8 | 73,429.4 | |
| G. EQUITY | | | | | | | | | | | | |
| Share Capit | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 |
| Retained Earnings | | | | 36,031.3 | 104,629.0 | 183,874.0 | 275,378.3 | 377,529.8 | 490,328.6 | 613,774.7 | 694,230.7 | 823,357.7 |
| Total | 154,555.0 | 154,555.0 | 154,555.0 | 190,586.3 | 259,184.0 | 338,429.0 | 429,933.3 | 532,084.8 | 644,883.6 | 768,329.7 | 848,785.7 | 977,912.7 |
| H. TOTAL LIABILITIES & EQUITY | 862,813.0 | 888,850.0 | 815,419.6 | 778,021.5 | 773,189.8 | 779,005.4 | 797,080.3 | 825,802.4 | 865,171.8 | 915,188.5 | 922,215.1 | 977,912.7 |

Table 17 Proforma Fund Statement (Case 9-2)

(Unit: NRs' 000)

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <u>SOURCES</u> | | | | | | | | | | | | |
| Profit before Interest | | 26,192.0 | 156,333.0 | 153,178.0 | 151,114.0 | 151,114.0 | 152,726.0 | 152,726.0 | 152,726.0 | 152,726.0 | 152,726.0 | 223,197.0 |
| Depreciation and Amortization | | 79,607.0 | 79,584.0 | 79,584.0 | 79,584.0 | 79,584.0 | 77,972.0 | 77,972.0 | 77,972.0 | 77,972.0 | 77,972.0 | 7,501.0 |
| Share Capital | 154,555.0 | | | | | | | | | | | |
| Loans | 708,258.0 | 26,037.0 | | | | | | | | | | |
| Working Capital | | | | | | | | | | | | |
| Total Sources | 862,813.0 | 131,836.0 | 235,917.0 | 232,762.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 | 230,698.0 |
| <u>APPLICATIONS</u> | | | | | | | | | | | | |
| Fixed Capital | 731,306.0 | | | | | | | | | | | |
| Working Capital | | 26,037.0 | 16,686.0 | | | | | | | | | |
| Repayment of Principal | | | 73,430.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 | 73,429.4 |
| Interest | | 102,697.4 | 103,810.8 | 93,163.5 | 82,516.3 | 71,869.0 | 61,221.7 | 50,574.5 | 39,927.2 | 29,279.9 | 18,632.7 | 7,985.4 |
| Interest during Construction | 131,507.0 | | | | | | | | | | | |
| Income Tax | | | | | | | | | | | 53,637.3 | 86,084.6 |
| Total Applications | 862,813.0 | 128,734.4 | 193,927.2 | 166,592.9 | 155,945.7 | 145,298.4 | 135,651.1 | 124,003.9 | 113,356.6 | 102,709.3 | 145,699.4 | 167,499.4 |
| Net Cash Inflow | 0 | 3,101.6 | 41,989.8 | 66,169.1 | 74,752.3 | 85,399.6 | 96,046.9 | 106,694.1 | 117,341.4 | 127,988.7 | 84,998.6 | 63,198.6 |
| Accumulated Reserves | 0 | 3,101.6 | 45,091.4 | 111,260.5 | 186,012.8 | 271,412.4 | 367,459.3 | 474,153.4 | 591,494.8 | 719,483.5 | 804,482.1 | 867,680.7 |

Table 18 Internal Rate of Return (Case 9-2)

| YEAR | INVESTMENT | WORKING CAPITAL | INCOME BEFORE TAX | DEPRECIATION & AMORTIZATION | INTEREST | RECLAIMED WORKING CAPITAL | SALVAGE VALUE | NET CASH IN FLOW | DISCOUNT FACTOR | PRESENT VALUE OF NET CASH INFLOW |
|------|------------|-----------------|-------------------|-----------------------------|-----------|---------------------------|---------------|------------------|-----------------|----------------------------------|
| -2/1 | 862,813 | | | | | | | -862,813 | 1.00000 | -862,813 |
| 1 | | 26,037 | -76,505.4 | 79,607 | 102,697.4 | | | 79,762 | 0.82987 | 66,192 |
| 2 | | 16,686 | 52,522.2 | 79,584 | 103,810.8 | | | 219,231 | 0.68868 | 150,980 |
| 3 | | | 60,014.5 | 79,584 | 93,163.5 | | | 232,762 | 0.57151 | 133,026 |
| 4 | | | 68,597.7 | 79,584 | 82,516.3 | | | 230,698 | 0.47427 | 109,413 |
| 5 | | | 79,245.0 | 79,584 | 71,869.0 | | | 230,698 | 0.39358 | 90,798 |
| 6 | | | 91,504.3 | 77,972 | 61,221.7 | | | 230,698 | 0.32662 | 75,351 |
| 7 | | | 102,151.5 | 77,972 | 50,574.5 | | | 230,698 | 0.27105 | 62,531 |
| 8 | | | 112,798.8 | 77,972 | 39,927.2 | | | 230,698 | 0.22494 | 51,893 |
| 9 | | | 123,446.1 | 77,972 | 29,279.9 | | | 230,698 | 0.18667 | 43,064 |
| 10 | | | 134,093.3 | 77,972 | 18,632.7 | | | 230,698 | 0.15491 | 35,737 |
| 11 | | | 215,211.6 | 7,501 | 7,985.4 | 42,723 | 67,509 | 340,930 | 0.12855 | 43,828 |

TOTAL = 0

INTERNAL RATE OF RETURN = 20.5015%

Table 19 Proforma Income Statement (Case 1)

(Unit : NRs 1, 000)

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|--|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| A. Revenue | | 180,341.0 | 365,755.0 | 365,755.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 3,341,851.0 |
| B. Raw Material Cost | | 30,973.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 585,703.0 |
| C. Variable Cost | | 44,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 893,603.0 |
| Auxiliary Material | | 21,182.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 396,452.0 |
| Packing Material | | 160.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 2,990.0 |
| Power Charge | | 10,429.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 219,009.0 |
| Fuel Charge | | 12,413.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 260,683.0 |
| Water Charge | | 689.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 14,469.0 |
| D. Fixed Cost | | 79,757.0 | 85,229.0 | 88,384.0 | 90,448.0 | 90,448.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 31,515.0 | 909,961.0 |
| Labour Expenses | | 8,541.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 117,551.0 |
| Maintenance Expenses | | 2,100.0 | 5,220.0 | 8,375.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 99,207.0 |
| Depreciation | | 66,450.0 | 66,434.0 | 66,434.0 | 66,434.0 | 66,434.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 7,501.0 | 663,797.0 |
| Overhead Expenditure | | 2,666.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 29,406.0 |
| E. Manufacturing Cost | (B+C+D) | 155,603.0 | 225,575.0 | 228,730.0 | 230,794.0 | 230,794.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 171,861.0 | 2,389,267.0 |
| F. Operating Profit | (A-E) | 24,738.0 | 140,180.0 | 137,025.0 | 72,956.0 | 72,956.0 | 74,568.0 | 74,568.0 | 74,568.0 | 74,568.0 | 74,568.0 | 131,889.0 | 952,584.0 |
| G. Financial Charges | | 90,707.6 | 91,486.2 | 82,102.9 | 72,719.8 | 63,336.5 | 53,953.4 | 44,570.1 | 35,187.0 | 25,803.8 | 16,420.6 | 7,037.5 | 583,325.4 |
| Interest on L-T Debt (Forign 10.5%) | | 80,883.1 | 78,860.9 | 70,772.6 | 62,684.3 | 54,596.0 | 46,507.7 | 38,419.4 | 30,331.1 | 33,242.9 | 14,154.5 | 6,066.3 | 505,518.8 |
| Interest on L-T Debt (Local 12%) | | 9,824.5 | 12,625.3 | 11,330.3 | 10,035.5 | 8,740.5 | 7,445.7 | 6,150.7 | 4,855.9 | 3,560.9 | 2,266.1 | 971.2 | 77,806.6 |
| Interest on S-T Debt (Local 17%) | | | | | | | | | | | | | |
| H. Amortization | | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | 12,088.0 | | 120,880.0 |
| I. Total Cost of Sales | (E+G+H) | 258,398.6 | 329,149.2 | 322,920.9 | 315,601.8 | 306,218.5 | 295,223.4 | 285,840.1 | 276,457.0 | 267,073.8 | 257,690.6 | 178,898.5 | 3,093,472.4 |
| J. Income before Tax | (F-G-H) | -78,057.6 | 36,605.8 | 42,834.1 | -11,851.8 | -2,468.5 | 8,526.6 | 17,909.9 | 27,293.0 | 36,676.2 | 46,059.4 | 124,851.5 | 248,378.6 |
| K. Income Tax | | | | | | | | | | | 18,423.8 | 49,940.6 | 68,364.4 |
| L. Net Income | (J-K) | -78,057.6 | 36,605.8 | 42,834.1 | -11,851.8 | -2,468.5 | 8,526.6 | 17,909.9 | 27,293.0 | 36,676.2 | 27,635.6 | 74,910.9 | 180,014.2 |
| M. Accumulated Income | | -78,057.6 | -41,451.8 | 1,382.3 | -10,469.5 | -12,938.0 | -4,411.4 | 13,498.5 | 40,791.5 | 77,467.7 | 105,103.3 | 180,014.2 | 180,014.2 |
| N. Ratio (%) | | | | | | | | | | | | | |
| Operating Profit | | 13.7 | 38.3 | 37.5 | 24.0 | 24.0 | 24.5 | 24.5 | 24.5 | 24.5 | 24.5 | 43.4 | 28.5 |
| Income before Tax | | -43.2 | 10.0 | 11.7 | -3.9 | -0.8 | 2.8 | 5.9 | 9.0 | 12.1 | 15.2 | 41.1 | 7.4 |
| Net Income | | -43.2 | 10.0 | 11.7 | -3.9 | -0.8 | 2.8 | 5.9 | 9.0 | 12.1 | 9.1 | 24.7 | 5.4 |

Table 20 Proforma Balance Sheet (Case 1)

Unit : NRs' 000

| ITEM/YEAR | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| A. CURRENT ASSETS | | | | | | | | | | | | |
| Cash | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Receivables | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Inventories | | 23,027.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 |
| Total | | 26,037.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 |
| B. CASH SURPLUS | | 480.4 | 11,099.0 | 44,632.9 | 23,480.9 | 11,712.2 | 9,326.6 | 16,324.3 | 32,705.1 | 58,469.1 | 75,192.5 | 69,782.2 |
| C. FIXED ASSETS | | | | | | | | | | | | |
| Building | 150,032.0 | 142,519.0 | 135,018.0 | 127,517.0 | 120,016.0 | 112,515.0 | 105,014.0 | 97,513.0 | 90,012.0 | 82,511.0 | 75,010.0 | 67,509.0 |
| Plant & Machinery | 573,211.0 | 515,889.0 | 458,568.0 | 401,247.0 | 343,926.0 | 286,605.0 | 229,284.0 | 171,963.0 | 114,642.0 | 57,321.0 | | |
| Vehicles & Furnitures | 8,063.0 | 6,448.0 | 4,836.0 | 3,224.0 | 1,612.0 | | | | | | | |
| Total | 731,306.0 | 664,856.0 | 598,422.0 | 531,988.0 | 465,554.0 | 399,120.0 | 334,298.0 | 269,476.0 | 204,654.0 | 139,832.0 | 75,010.0 | 67,509.0 |
| D. DIFERRED ASSETS | | | | | | | | | | | | |
| Deficit | | 78,057.6 | 41,451.8 | | 10,469.5 | 12,938.0 | 4,411.4 | | | | | |
| Interest d. Construction | 120,880.0 | 108,792.0 | 96,704.0 | 84,616.0 | 72,528.0 | 60,440.0 | 48,352.0 | 36,264.0 | 24,176.0 | 12,088.0 | | |
| Total | 120,880.0 | 186,849.6 | 138,155.8 | 84,616.0 | 82,997.5 | 73,378.0 | 52,763.4 | 36,264.0 | 24,176.0 | 12,088.0 | | |
| E. TOTAL ASSETS | 852,186.0 | 878,223.0 | 790,399.8 | 703,959.9 | 614,755.4 | 526,933.2 | 439,111.0 | 364,787.3 | 304,258.1 | 253,112.1 | 192,925.5 | 180,014.2 |
| F. LONG TERM DEBT | | | | | | | | | | | | |
| Foreign Loan | 770,315.0 | 770,315.0 | 693,282.6 | 616,251.2 | 539,219.8 | 462,188.4 | 385,157.0 | 308,125.6 | 231,094.2 | 154,062.8 | 77,031.4 | |
| Local Loan | 81,871.0 | 107,908.0 | 97,117.2 | 86,326.4 | 75,535.6 | 64,744.8 | 53,954.0 | 43,163.2 | 32,372.4 | 21,581.6 | 10,790.8 | |
| Total | 852,186.0 | 878,223.0 | 790,399.8 | 702,577.6 | 614,755.4 | 526,933.2 | 439,111.0 | 351,288.8 | 263,466.6 | 175,644.4 | 87,822.2 | |
| G. EQUITY | | | | | | | | | | | | |
| Share Capital | | | | | | | | | | | | |
| Retained Earnings | | | | 1,382.3 | | | | 13,498.5 | 40,791.5 | 77,467.7 | 105,103.3 | 180,014.2 |
| Total | | | | 1,382.3 | | | | 13,498.5 | 40,791.5 | 77,467.7 | 105,103.3 | 180,014.2 |
| H. TOTAL LIABILITIES & EQUITY | 852,186.0 | 878,223.0 | 790,399.8 | 703,959.9 | 614,755.4 | 526,933.2 | 439,111.0 | 364,787.3 | 304,258.1 | 253,112.1 | 192,925.5 | 180,014.2 |

Table 21 Proforma Fund Statement (Case 1)

Unit: NRs' 000

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <u>SOURCES</u> | | | | | | | | | | | | |
| Profit before Interest | | 12,650.0 | 128,092.0 | 124,973.0 | 60,868.0 | 60,868.0 | 62,480.0 | 62,480.0 | 62,480.0 | 62,480.0 | 62,480.0 | 131,889.0 |
| Depreciation and Amortization | | 78,538.0 | 78,522.0 | 78,522.0 | 78,522.0 | 78,522.0 | 76,910.0 | 76,910.0 | 76,910.0 | 76,910.0 | 76,910.0 | 7,501.0 |
| Share Capital | | | | | | | | | | | | |
| Loans | 852,186.0 | 26,037.0 | | | | | | | | | | |
| Working Capital | | | | | | | | | | | | |
| Total Sources | 852,186.0 | 117,225.0 | 206,614.0 | 203,459.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 |
| <u>APPLICATIONS</u> | | | | | | | | | | | | |
| Fixed Capital | 731,306.0 | | | | | | | | | | | |
| Working Capital | | 26,037.0 | 16,686.0 | | | | | | | | | |
| Repayment of Principal | | | 87,823.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 | 87,822.2 |
| Interest | | 90,707.6 | 91,486.2 | 82,102.9 | 72,719.8 | 63,336.5 | 53,953.4 | 44,570.1 | 35,187.0 | 25,803.8 | 16,420.6 | 7,037.5 |
| Interest during Construction | 120,880.0 | | | | | | | | | | | |
| Income Tax | | | | | | | | | | | 18,423.8 | 49,940.6 |
| Total Applications | 852,186.0 | 116,744.6 | 195,995.4 | 169,925.1 | 160,542.0 | 151,158.7 | 141,775.6 | 132,392.3 | 123,009.2 | 113,626.0 | 122,666.6 | 144,800.3 |
| Net Cash Inflow | 0 | 480.4 | 10,618.6 | 33,533.9 | -21,152.0 | -11,768.7 | -2,385.6 | 6,997.7 | 16,380.8 | 25,764.0 | 16,723.4 | -5,410.3 |
| Accumulated Reserves | 0 | 480.4 | 11,099.0 | 44,632.9 | 23,480.9 | 11,712.2 | 9,326.6 | 16,324.3 | 32,705.1 | 58,469.1 | 75,192.5 | 69,782.2 |

Table 22 Internal Rate of Return (Case 1)

| YEAR | INVESTMENT | WORKING CAPITAL | INCOME BEFORE TAX | DEPRECIATION & AMORTIZATION | INTEREST | RECLAIMED WORKING CAPITAL | SALVAGE VALUE | NET CASH IN FLOW | DISCOUNT FACTOR | PRESENT VALUE OF NET CASH INFLOW |
|------|------------|-----------------|-------------------|-----------------------------|----------|---------------------------|---------------|------------------|-----------------|----------------------------------|
| -2/1 | 852,186 | | | | | | | -852,186 | 1.000000 | -852,186 |
| 1 | | 26,037 | -78,057.6 | 78,538 | 90,707.6 | | | 65,151 | 0.887511 | 57,822 |
| 2 | | 16,686 | 36,605.8 | 78,522 | 91,486.2 | | | 189,928 | 0.787677 | 149,602 |
| 3 | | | 42,834.1 | 78,522 | 82,102.9 | | | 203,459 | 0.699072 | 142,233 |
| 4 | | | -11,851.8 | 78,522 | 72,719.8 | | | 139,390 | 0.620434 | 86,482 |
| 5 | | | -2,468.5 | 78,522 | 63,336.5 | | | 139,390 | 0.550643 | 76,754 |
| 6 | | | 8,526.6 | 76,910 | 53,953.4 | | | 139,390 | 0.488702 | 68,120 |
| 7 | | | 17,909.0 | 76,910 | 44,570.1 | | | 139,390 | 0.433728 | 60,457 |
| 8 | | | 27,293.0 | 76,910 | 35,187.0 | | | 139,390 | 0.384939 | 53,657 |
| 9 | | | 36,676.2 | 76,910 | 25,803.8 | | | 139,390 | 0.341638 | 47,621 |
| 10 | | | 46,059.4 | 76,910 | 16,420.6 | | | 139,390 | 0.303207 | 42,264 |
| 11 | | | 124,851.5 | 7,501 | 7,037.5 | 42,723 | 67,509 | 249,622 | 0.269100 | 67,173 |

TOTAL = 0

INTERNAL RATE OF RETURN = 12.6746%

Table 23 Proforma Income Statement (Case 2)

(Unit : NRs 1, 000)

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|--|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| A. Revenue | | 180,341.0 | 365,755.0 | 365,755.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 303,750.0 | 3,341,851.0 |
| B. Raw Material Cost | | 30,973.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 55,473.0 | 585,703.0 |
| C. Variable Cost | | 44,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 84,873.0 | 893,603.0 |
| Auxiliary Material | | 21,182.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 37,527.0 | 396,452.0 |
| Packing Material | | 160.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 283.0 | 2,990.0 |
| Power Charge | | 10,429.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 20,858.0 | 219,009.0 |
| Fuel Charge | | 12,413.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 24,827.0 | 260,683.0 |
| Water Charge | | 689.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 1,378.0 | 14,469.0 |
| D. Fixed Cost | | 79,757.0 | 85,229.0 | 88,384.0 | 90,448.0 | 90,448.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 88,836.0 | 31,515.0 | 909,961.0 |
| Labour Expenses | | 8,541.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 10,901.0 | 117,551.0 |
| Maintenance Expenses | | 2,100.0 | 5,220.0 | 8,375.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 10,439.0 | 99,207.0 |
| Depreciation | | 66,450.0 | 66,434.0 | 66,434.0 | 66,434.0 | 66,434.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 64,822.0 | 7,501.0 | 663,797.0 |
| Overhead Expenditure | | 2,666.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 2,674.0 | 29,406.0 |
| E. Manufacturing Cost | (B+C+D) | 155,603.0 | 225,575.0 | 228,730.0 | 230,794.0 | 230,794.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 229,182.0 | 171,861.0 | 2,389,267.0 |
| F. Operating Profit | (A-E) | 24,738.0 | 140,180.0 | 137,025.0 | 72,956.0 | 72,956.0 | 74,568.0 | 74,568.0 | 74,568.0 | 74,568.0 | 74,568.0 | 131,889.0 | 952,584.0 |
| G. Financial Charges | | 72,675.7 | 73,905.2 | 66,325.0 | 58,745.1 | 51,165.0 | 43,585.1 | 36,005.0 | 28,425.0 | 20,845.0 | 13,265.0 | 5,685.1 | 470,626.2 |
| Interest on L-T Debt (Forign 10.5%) | | 62,851.2 | 61,279.9 | 54,994.7 | 48,709.6 | 42,424.5 | 36,139.4 | 29,854.3 | 23,569.1 | 17,284.1 | 10,998.9 | 4,713.9 | 392,819.6 |
| Interest on L-T Debt (Local 12%) | | 9,824.5 | 12,625.3 | 11,330.3 | 10,035.5 | 8,740.5 | 7,445.7 | 6,150.7 | 4,855.9 | 3,560.9 | 2,266.1 | 971.2 | 77,806.6 |
| Interest on S-T Debt (Local 17%) | | | | | | | | | | | | | |
| H. Amortization | | 10,373.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | 10,370.0 | | 103,703.0 |
| I. Total Cost of Sales | (E+G+H) | 238,651.7 | 309,850.2 | 305,425.0 | 299,909.1 | 292,329.0 | 283,137.1 | 275,557.0 | 267,977.0 | 260,397.0 | 252,817.0 | 177,546.1 | 2,963,596.2 |
| J. Income before Tax | (F-G-H) | -58,310.7 | 55,904.8 | 60,330.0 | 3,840.9 | 11,421.0 | 20,612.9 | 28,193.0 | 35,773.0 | 43,353.0 | 50,933.0 | 126,203.9 | 378,254.8 |
| K. Income Tax | | | | | | | | | | | 20,373.2 | 50,481.6 | 70,854.8 |
| L. Net Income | (J-K) | -58,310.7 | 55,904.8 | 60,330.0 | 3,840.9 | 11,421.0 | 20,612.9 | 28,193.0 | 35,773.0 | 43,353.0 | 30,559.8 | 75,722.3 | 307,400.0 |
| M. Accumulated Income | | -58,310.7 | -2,405.9 | 57,924.1 | 61,765.0 | 73,186.0 | 93,798.9 | 121,991.9 | 157,764.9 | 201,117.9 | 231,677.7 | 307,400.0 | 307,400.0 |
| N. Ratio (%) | | | | | | | | | | | | | |
| Operating Profit | | 13.7 | 38.3 | 37.5 | 24.0 | 24.0 | 24.5 | 24.5 | 24.5 | 24.5 | 24.5 | 43.4 | 28.5 |
| Income before Tax | | -43.3 | 15.3 | 16.5 | 1.3 | 3.8 | 6.8 | 9.3 | 11.8 | 14.3 | 16.8 | 41.5 | 11.3 |
| Net Income | | -43.3 | 15.3 | 16.5 | 1.3 | 3.8 | 6.8 | 9.3 | 11.8 | 14.3 | 10.1 | 24.9 | 9.2 |

Table 24 Proforma Balance Sheet (Case 2)

Unit : NRs' 000

| ITEM/YEAR | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| A. CURRENT ASSETS | | | | | | | | | | | | |
| Cash | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Receivables | | 1,505.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 | 3,048.0 |
| Inventories | | 23,027.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 | 36,627.0 |
| Total | | 26,037.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 | 42,723.0 |
| B. CASH SURPLUS | | 18,512.3 | 63,885.1 | 130,370.1 | 140,366.0 | 157,942.0 | 183,097.9 | 215,833.9 | 256,149.9 | 304,045.9 | 339,148.7 | 351,723.0 |
| C. FIXED ASSETS | | | | | | | | | | | | |
| Building | 150,032.0 | 142,519.0 | 135,018.0 | 127,517.0 | 120,016.0 | 112,515.0 | 105,014.0 | 97,513.0 | 90,012.0 | 82,511.0 | 75,010.0 | 67,509.0 |
| Plant & Machinery | 573,211.0 | 515,889.0 | 458,568.0 | 401,247.0 | 343,926.0 | 286,605.0 | 229,284.0 | 171,963.0 | 114,642.0 | 57,321.0 | | |
| Vehicles & Furnitures | 8,063.0 | 6,448.0 | 4,836.0 | 3,224.0 | 1,612.0 | | | | | | | |
| Total | 731,306.0 | 664,856.0 | 598,422.0 | 531,988.0 | 465,554.0 | 399,120.0 | 334,298.0 | 269,476.0 | 204,654.0 | 139,832.0 | 75,010.0 | 67,509.0 |
| D. DIFERRED ASSETS | | | | | | | | | | | | |
| Deficit | | 58,310.7 | 2,405.9 | | | | | | | | | |
| Interest d. Construction | 103,703.0 | 93,330.0 | 82,960.0 | 72,590.0 | 62,220.0 | 51,850.0 | 41,480.0 | 31,110.0 | 20,740.0 | 10,370.0 | | |
| Total | 103,703.0 | 151,640.7 | 85,365.9 | 72,590.0 | 62,220.0 | 51,850.0 | 41,480.0 | 31,110.0 | 20,740.0 | 10,370.0 | | |
| E. TOTAL ASSETS | 835,099.0 | 861,064.0 | 790,396.0 | 777,671.1 | 710,863.0 | 651,635.0 | 601,598.9 | 559,142.9 | 524,266.9 | 496,970.9 | 456,881.7 | 461,955.0 |
| F. LONG TERM DEBT | | | | | | | | | | | | |
| Foreign Loan | 598,583.0 | 598,583.0 | 538,723.8 | 478,865.6 | 419,007.4 | 359,149.2 | 299,291.0 | 239,432.8 | 179,574.6 | 119,716.4 | 59,858.2 | |
| Local Loan | 81,871.0 | 107,908.0 | 97,117.2 | 86,326.4 | 75,535.6 | 64,744.8 | 53,954.0 | 43,163.2 | 32,372.4 | 21,581.6 | 10,790.8 | |
| Total | 680,454.0 | 706,491.0 | 635,841.0 | 565,192.0 | 494,543.0 | 423,894.0 | 353,245.0 | 282,596.0 | 211,947.0 | 141,298.0 | 70,649.0 | |
| G. EQUITY | | | | | | | | | | | | |
| Share Capital | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 | 154,555.0 |
| Retained Earnings | | | | 57,924.1 | 61,765.0 | 73,186.0 | 93,798.9 | 121,991.9 | 157,764.9 | 201,117.9 | 231,677.7 | 307,400.0 |
| Total | 154,555.0 | 154,555.0 | 154,555.0 | 212,479.1 | 216,320.0 | 227,741.0 | 248,353.9 | 276,546.9 | 312,319.9 | 355,672.9 | 386,232.7 | 461,955.0 |
| H. TOTAL LIABILITIES & EQUITY | 835,009.0 | 861,046.0 | 790,396.0 | 777,671.1 | 710,863.0 | 651,635.0 | 601,598.9 | 559,142.9 | 524,266.9 | 496,970.9 | 456,881.7 | 461,955.0 |

Table 25 Proforma Fund Statement (Case 2)

Unit: NRs' 000

| | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <u>SOURCES</u> | | | | | | | | | | | | |
| Profit before Interest | | 14,365.0 | 129,810.0 | 126,655.0 | 62,586.0 | 62,586.0 | 64,198.0 | 64,198.0 | 64,198.0 | 64,198.0 | 64,198.0 | 131,889.0 |
| Depreciation and Amortization | | 76,823.0 | 76,804.0 | 76,804.0 | 76,804.0 | 76,804.0 | 75,192.0 | 75,192.0 | 75,192.0 | 75,192.0 | 75,192.0 | 7,501.0 |
| Share Capital | 154,555.0 | | | | | | | | | | | |
| Loans | 680,454.0 | 26,037.0 | | | | | | | | | | |
| Working Capital | | | | | | | | | | | | |
| Total Sources | 835,009.0 | 117,225.0 | 206,614.0 | 203,459.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 | 139,390.0 |
| <u>APPLICATIONS</u> | | | | | | | | | | | | |
| Fixed Capital | 731,306.0 | | | | | | | | | | | |
| Working Capital | | 26,037.0 | 16,686.0 | | | | | | | | | |
| Repayment of Principal | | | 70,650.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 | 70,649.0 |
| Interest | | 72,675.7 | 73,905.2 | 66,325.0 | 53,745.1 | 51,165.0 | 43,585.1 | 36,005.0 | 28,425.0 | 20,845.0 | 13,265.0 | 5,685.1 |
| Interest during Construction | 103,703.0 | | | | | | | | | | | |
| Income Tax | | | | | | | | | | | 20,373.2 | 50,481.6 |
| Total Applications | 835,009.0 | 98,712.7 | 161,241.2 | 136,974.0 | 129,394.1 | 121,814.0 | 114,234.1 | 106,654.0 | 99,074.0 | 91,494.0 | 104,287.2 | 126,815.7 |
| Net Cash Inflow | 0 | 18,512.3 | 45,372.8 | 66,485.0 | 9,995.9 | 17,576.0 | 25,155.9 | 32,736.0 | 40,316.0 | 47,896.0 | 35,102.8 | 12,574.3 |
| Accumulated Reserves | 0 | 18,512.3 | 63,885.1 | 130,370.1 | 140,366.0 | 157,942.0 | 183,097.9 | 215,833.9 | 256,149.9 | 304,045.9 | 339,148.7 | 351,723.0 |

Table 26 Internal Rate of Return (Case 2)

| YEAR | INVESTMENT | WORKING CAPITAL | INCOME BEFORE TAX | DEPRECIATION & AMORTIZATION | INTEREST | RECLAIMED WORKING CAPITAL | SALVAGE VALUE | NET CASH IN FLOW | DISCOUNT FACTOR | PRESENT VALUE OF NET CASH INFLOW |
|------|------------|-----------------|-------------------|-----------------------------|----------|---------------------------|---------------|------------------|-----------------|----------------------------------|
| -2/1 | 835,009 | | | | | | | -835,009 | 1.000000 | -835,009 |
| 1 | | 26,037 | -58,310.7 | 76,823 | 72,675.7 | | | 65,151 | 0.883977 | 57,592 |
| 2 | | 16,686 | 55,904.8 | 76,804 | 73,905.2 | | | 189,928 | 0.781416 | 148,413 |
| 3 | | | 60,330.0 | 76,804 | 66,325.0 | | | 203,459 | 0.690753 | 140,540 |
| 4 | | | 3,840.9 | 76,804 | 58,745.1 | | | 139,390 | 0.610610 | 85,113 |
| 5 | | | 11,421.0 | 76,804 | 51,165.0 | | | 139,390 | 0.539765 | 75,238 |
| 6 | | | 20,612.9 | 75,192 | 43,585.1 | | | 139,390 | 0.477140 | 66,509 |
| 7 | | | 28,193.0 | 75,192 | 36,005.0 | | | 139,390 | 0.421781 | 58,792 |
| 8 | | | 35,773.0 | 75,192 | 28,425.0 | | | 139,390 | 0.372845 | 51,971 |
| 9 | | | 43,353.0 | 75,192 | 20,845.0 | | | 139,390 | 0.329586 | 45,941 |
| 10 | | | 50,933.0 | 75,192 | 13,625.0 | | | 139,390 | 0.291347 | 40,611 |
| 11 | | | 126,203.9 | 7,501 | 5,685.1 | 42,723 | 67,509 | 249,622 | 0.257544 | 64,289 |

TOTAL = 0

INTERNAL RATE OF RETURN = 13.1251%

REFERENCE

(Addition upon request of HMG/N)

1. **International Competitiveness**
2. **Effective Protective Rate**

As was requested strongly by HMG/N, the calculation result of International Competitiveness and Effective Protective Rate is shown hereunder as reference data.

1. International Competitiveness (IC)

$$IC = \frac{\sum (FI - FO)a}{\sum DR a}$$

FI = Foreign exchange inflow

FO = Foreign exchange outflow

DR = Domestic resource input

a = Discount factor (12 %)

$$IC = \frac{1,412}{416} = 3.39 \text{ (Case 1)}$$

$$= \frac{1,399}{571} = 2.45 \text{ (Case 2)}$$

See Table 1 to 4.

2. Effective Protective Rate (EPR)

$$EPR = \frac{\text{Domestic value added}}{\text{Value added in free trade situation}}$$

* Domestic value added = A - (B + C + D)

A = Sales price ex-factory assumed by the Project

B = Imported inputs valued at price paid by the Project
(Polyester, Auxiliary material, Packing material)

C = Domestically purchased traded value at price paid by the Project
(National cotton)

D = Non-traded inputs utilities at price paid by the Project
(Power, Fuel, Water charge)

* Value added in free trade situation = A' - (B' + C' + D)

A' = c.i.f. price of corresponding import

B' = Imported inputs at c.i.f. price excluding taxes and subsidies
(Polyester, Auxiliary material, Packing material)

C' = Domestically purchased traded inputs at c.i.f. price
(Cotton)

D = Non-traded inputs utilities at price paid by the Project
(Power, Fuel, Water charge)

| | | |
|---|--------------------|--------|
| A | NRs 365,755 Th. | |
| B | Polyester | 27,182 |
| | Auxiliary material | 37,527 |
| | Packing material | 283 |
| | Total | 64,992 |
| C | 28,291 | |
| D | Power | 20,858 |
| | Fuel | 24,827 |
| | Water | 1,378 |
| | Total | 47,063 |

A' 365,000

| | | |
|----|--------------------|--|
| B' | Polyester | $926,661 \text{ kg} \times 29.33 \times 0.89 = 24,189$ |
| | Auciliary material | $37,527/1.01 = 37,155$ |
| | Packing material | $283/1.01 = 280$ |
| | Total | 61,624 |

C' $1,161,849 \text{ kg} \times \text{US}\phi 138 \times 21 \times 1.05 = 35,354$

Now,

$$\text{Domestic value added} = 365,755 - (64,992 + 28,291 + 47,063) = 225,409$$

Value added in free trade situation

$$= 365,000 - (61,624 + 35,354 + 47,063) = 220,959$$

Consequently,

$$\text{EPR} = \frac{225,409}{220,959} - 1 = 1.02 - 1 = 0.02$$

Table 1 Net Foreign Exchange Earnings (Case 1)

Unit: NRs Million

| Year | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|---|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| I Foreign Exchange Inflow(FI) | | | | | | | | | | | | | |
| Foreign equity capital | 770 | | | | | | | | | | | | 770 |
| Import substitution effect | | 183 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 3,833 |
| Sub-total | 770 | 183 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 4,603 |
| II Foreign Exchange Outflow(FO) | | | | | | | | | | | | | |
| Polyester fibre | | 15 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 285 |
| Auxiliary material | | 21 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 401 |
| Packing material | | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 32 |
| Maintenance expence | | 2 | 5 | 8 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 87 |
| Fuel, oil, etc. | | 13 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 273 |
| Repatriated fee & wages | 88 | | | | | | | | | | | | 88 |
| Repayment of foreign loan | | | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 77 | 770 |
| Interest on foreign loan | | 81 | 79 | 71 | 63 | 55 | 47 | 38 | 30 | 22 | 14 | 6 | 506 |
| Sub-total | 88 | 134 | 255 | 250 | 243 | 235 | 227 | 218 | 210 | 202 | 194 | 186 | 2,442 |
| III Net Foreign Exchange Flow (I - II) | 682 | 49 | 110 | 115 | 122 | 130 | 138 | 147 | 155 | 163 | 171 | 179 | 2,161 |
| Discount factor 12% | 1 | 0.89 | 0.80 | 0.71 | 0.64 | 0.57 | 0.51 | 0.45 | 0.40 | 0.36 | 0.32 | 0.29 | - |
| Present Value | 682 | 44 | 88 | 82 | 78 | 74 | 70 | 66 | 62 | 59 | 55 | 52 | 1,412 |

Table 2 Domestic Resource Input (Case 1)

Unit: NRs Million

| Year | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|----------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Investment Domestically Procured | 82 | | | | | | | | | | | | 82 |
| Material Input | | 16 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 296 |
| Infrastructural Service | | 10 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 220 |
| Domestic Wages | | 9 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 119 |
| Total | 82 | 35 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 717 |
| Discount Factor 12% | 1 | 0.89 | 0.80 | 0.71 | 0.64 | 0.57 | 0.51 | 0.45 | 0.40 | 0.36 | 0.32 | 0.29 | - |
| Present Value | 82 | 31 | 48 | 43 | 38 | 34 | 31 | 27 | 24 | 22 | 19 | 17 | 416 |

INTERNATIONAL COMPETITIVENESS (IC)

$$IC = \frac{\epsilon (F1-F0) \cdot a}{\epsilon DR \cdot a} = \frac{1412}{416} = 3.39$$

Table 3 Net Foreign Exchange Earnings (Case 2)

Unit: NRs Million

| Year | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|---|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| I Foreign Exchange Inflow(FI) | | | | | | | | | | | | | |
| Foreign equity capital | 599 | | | | | | | | | | | | 599 |
| Import substitution effect | | 183 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 3,833 |
| Sub-total | 599 | 183 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 365 | 4,432 |
| II Foreign Exchange Outflow(FO) | | | | | | | | | | | | | |
| Polyester fibre | | 15 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 285 |
| Auxiliary material | | 21 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 38 | 401 |
| Packing material | | 2 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 3 | 32 |
| Maintenance expence | | 2 | 5 | 8 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 9 | 87 |
| Fuel, oil, etc. | | 13 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 273 |
| Repatriated fee & wages | 88 | | | | | | | | | | | | 88 |
| Repayment of foreign loan | | | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 600 |
| Interest on foreign loan | | 63 | 61 | 55 | 49 | 42 | 36 | 30 | 24 | 17 | 11 | 5 | 393 |
| Sub-total | 88 | 116 | 220 | 217 | 212 | 205 | 199 | 193 | 187 | 180 | 174 | 168 | 2,159 |
| III Net Foreign Exchange Flow (I - II) | 511 | 67 | 145 | 148 | 153 | 160 | 166 | 172 | 178 | 185 | 191 | 197 | 2,273 |
| Discount factor 12% | 1 | 0.89 | 0.80 | 0.71 | 0.64 | 0.57 | 0.51 | 0.45 | 0.40 | 0.36 | 0.32 | 0.29 | - |
| Present Value | 511 | 60 | 116 | 105 | 98 | 91 | 85 | 77 | 71 | 67 | 61 | 57 | 1,399 |

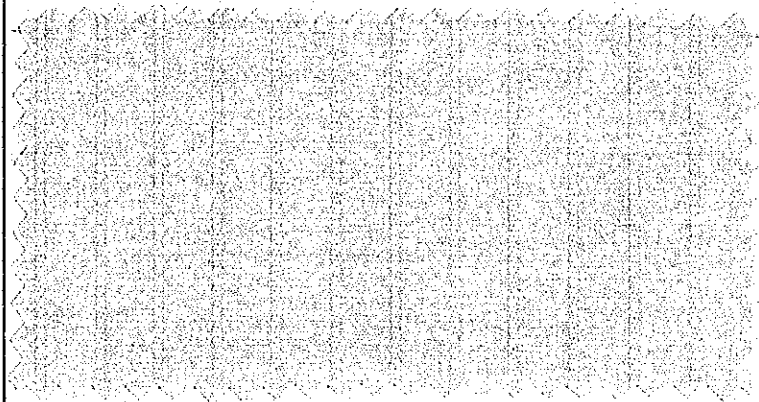
Table 4 Domestic Resource Input (Case 2)

Unit: NRs Million

| Year | -2/1 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | Total |
|------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Investment Domestically Procured | 237 | | | | | | | | | | | | 237 |
| Material Input | | 16 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 28 | 296 |
| Infrastructural Service | | 10 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 21 | 220 |
| Domestic Wages | | 9 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 119 |
| Total | 237 | 35 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 60 | 872 |
| Discount Factor 12% | 1 | 0.89 | 0.80 | 0.71 | 0.64 | 0.57 | 0.51 | 0.45 | 0.40 | 0.36 | 0.32 | 0.29 | - |
| Present Value | 237 | 31 | 48 | 43 | 38 | 34 | 31 | 27 | 24 | 22 | 19 | 17 | 571 |
| INTERNATIONAL COMPETITIVENESS (IC) | | | | | | | | | | | | | |
| $IC = \frac{1399}{571} = 2.45$ | | | | | | | | | | | | | |

Annex.

Sample for Reference



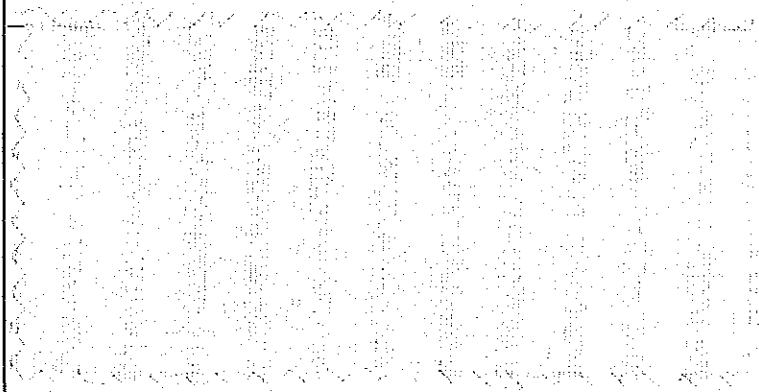
SHIRTING SAMPLE

Polyester/Cotton

$\frac{45^S \times 45^S}{100 \times 72} \times 45''$

Dobby

Disperse/Vat Dye



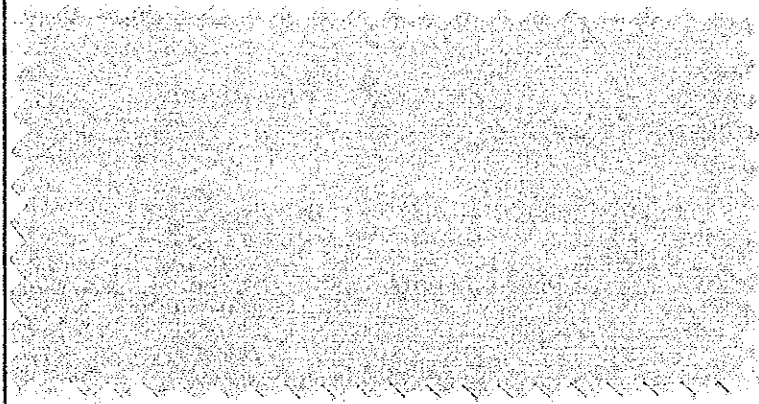
SHIRTING SAMPLE

Polyester/Cotton

$\frac{45^S \times 45^S}{102 \times 80} \times 45''$

Dobby

Optical Bleaching



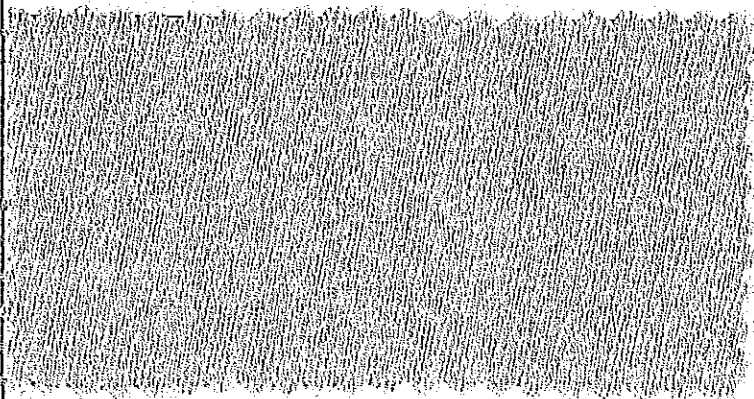
SHIRTING SAMPLE

Polyester/Cotton

$\frac{45^S \times 45^S}{90 \times 83} \times 45''$

Plain

Disperse/Vat Dye



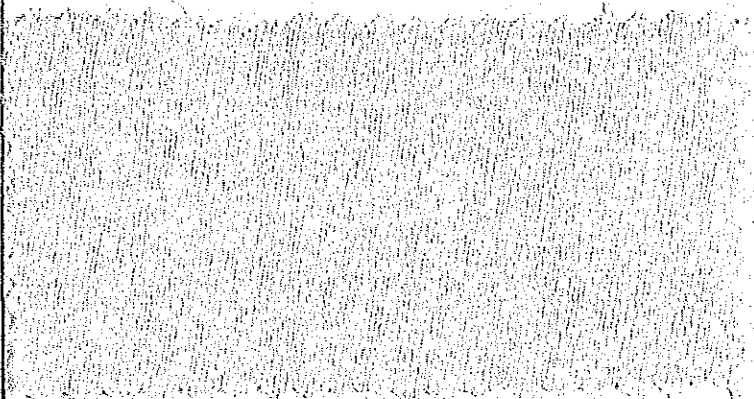
SUITING SAMPLE

Polyester/Cotton

$\frac{34^S \times 34^S}{117 \times 64} \times 58''$

Dobby

Disperse/Reactive Dye



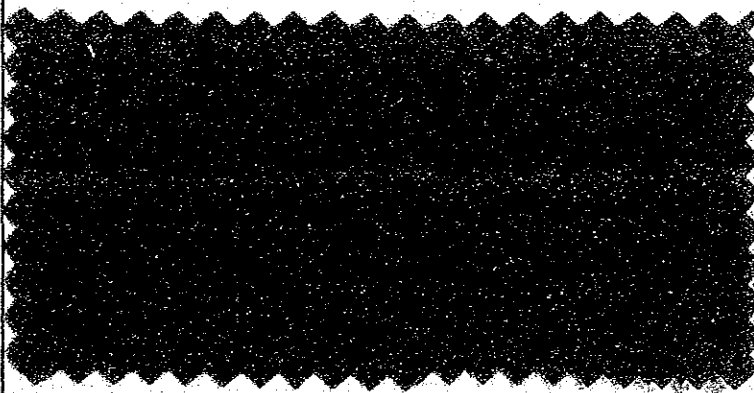
SUITING SAMPLE

Polyester/Cotton

$\frac{34^S \times 34^S}{117 \times 64} \times 58''$

Dobby

Optical Bleaching



TWILL SAMPLE

Polyester/Cotton

$\frac{34^S \times 34^S}{126 \times 66} \times 58''$

Twill

Disperse/Vat Dye

JICA