# 8.2.2 Spinning Division

- Conversion of cards and spinning frames needs the long period of engineering work. Study Team finds it necessary, however, to complete such the work as short as possible, because shortening of remodelling work can be made as being much accustomed to such the work.

Winders will be scheduled to be replaced with new ones across the board. Study Team finds it to be a must to install the existing R.T. winders temporarily for maintaining production, and plans tentatively to have those temporary installation placed at No.1 Weaving Mill.

### 8.2.3 Finishing Division

- Due to most of the machines consisting of one-set machine in each, any stoppage of one-set machine will have a great effect on production. Therefore, Study Team advises paying a special attention to practicing related work, for instance, smooth combination between wire connection of electricity and steam piping.

# 8.2.4 Utility Division

- (1) Study Team understood that necessary wiring work from high tension wire line to the new power receiving room would be done by PLN. It is needful to discuss about the sufficient plan in connection with the installation program of machines in the mill.
- (2) The excavation work of underground duct for air-conditioning depends greatly on setting up the work schedule and procurement of adequate construction machines, due to the part of rock-bed type in geological features.

(3) It is advisable to have a sufficient time to work in the rainy season, because the construction of power receiving room and necessary basic work have to be done outdoors.

(4) Study Team made up the construction work schedule based on the date of arrival of machines.

. ,		•		·	  					: ."	 										•		· .
	Kenarks						scutcher only					new machine			RS-3	new machine	RS-3 4 sets RS-5 2 "	roller part	creel tin-pulley	RT.	RT.	new machine	
Davs of	Construction				14	14	9		06	210	45	45	30		15	45	45	210	65	14	25	70	
	1989	2 3 4 5																					
		9 10111121																					
	1988	5 6 7 8 9											<b></b>								1		
		1 2 3 4																					
		9 10 112																					
	1961	5 6 7 8																			· · · · · · · · · · · · · · · · · · ·		
ų (	s ul sers	4							58	50	20	8			4	ŝ	.9	41	72	14	10	14	
				Site	No.2	3	4			ng)	1), e c	lation)	ement)		1)	lation)	11ing)	(Remodelling)	u ) ,	).	Installation)	=	
			Contract Award	m/c Arrival at S	Opening/picking	H	**	•	Card (Removal)	(Remodelling)	Drawing (Removal)	(Installation	(Replacement)	-	ng (Removal)	(Installation)	(Remodel ling)	Spinning (Remode	) "	Winder (Removal)	(Temporary Inst	5	
			Cont	m/c	0pen		H		Card	8	Draw	=	=		Roving	=	=	 Spin		Wind	(Temp		

Schedule for Renovation Work (Spinning Division)

Contract Award Machine Arrival at Site Warper (Removal)				ł	-		-					the second secon						ļ		
at Site		4 5	0	~	ი 8	2	1112	 S S	4	9 2	7	6 8	0	1112		3 2	3 [4	2		
at Site								 												
rper (Removal)																<u>                                      </u>				
rper (Removal)					•			 												
	L															 			10	
" (Installation)	<b>F</b>					 		 			1								20	new machine
" (Transfer)	2																		20	case 2 & case 3
Sizing m/c (Removal)									T										20	
" (Installation)								<b></b>					ļ						40	new machine
Reaching m/c	6-7										-					<u>1833</u> 1997			10	new machine
								<b></b>												
Pirn Winder (Removal)	Ishikawa 3 Murata 22													<u>                                    </u>					10	
tion)	5 (New)	•									ì								15	Case 1
	2 ( n )										. <b>L</b>								6	Case 2
	( <sub>1</sub> ) 1						an an An An												3	Case 3
" (Transfer) Mu	Murata 22							 . <del>.</del> .											01	
	500									<u> </u>									60	
" (Installation) 2	216(New)							1. 1 12. 1 14. 1									an an an		150	Case 1
	122( " )	-														 			100	Case 2
n (n n n n n n n n n n n n n n n n n n	100(")		4 .																100	Case 3
																	- 	1		
Inspection m/c	6-8	- 1 2.2						 											15	new machine
Folding m/c	2																		6	new machine
														7						

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Schedule for Renovation Work (Weaving Division)

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Schedule for Renovation Work (Finishing Division)

			-	 ******			-	-	ç <del>unadıdı t</del>	1		<b></b>	-	 	Placara	 	 -	-	 
Remarks							Caustic Recupera- tive Annaratus												
Days of Construction				20	01.		2		10	10									
1989	2 3 4 5																		
	9 10 11 12 1																		
1988	6 7 8																		
	1 2 3 4 5												-						
	9 10 1112															 			
1987	5 6 7 8																		
of Sets	4	· · · · · · · · · · · · · · · · · · ·			<b></b>											-			-
Nos				iling)	exchange)						•		-					-	
		ct Award	m/c Arrival at Site	J-Box (Remodelling)	Rapid J-Box (Parts				Producer	Mangle		-			•			•	
		Contract	m/c Ari	 Rope J-	Rapid	•	Piping		Gas Pro	Water Mangle			-			 -			

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	Nos of Sets			1987	87					•	ς Γ	1988						1989	6	Construction	ction	Remarks	ks
		4 5	6	2	8 9 1	101	112	-	2 3	4	5 6	6 7	8	9 1 (	L L O I	12	1 2	3	4 5				
Contract Award					V						<u></u>			<u> </u>									
m/c Arrival at Site										· ·						<del>کر میں</del> رواد د							
Ceiling								 												60			
Underground Pit (Spinn	(Spinning/Weaving)	 			_															06 06			
Weaving Mill m/c Foundation		<u> </u> 	1																				
Case 1															. 					60			
Case 2								1												06			
Case 3																				06			
					۰ 									<u>.</u>									
Weaving Mill : Partitioning	oning	 								-	T									30			
		:																					
Spinning Mill m/c Foundation											Г	<u>.</u>								30			
Weaving Air-conditioner Foundation	5-										Τ		ļ							06			
			;		<u></u>				-														
Spinning Air-conditioner Foundation	er																			60			
										3 <b>-</b> 2					1.3			*	-				
Boiler Foundation						•	a a M				Γ									30			
			[								1997 - 1997 1997 - 1997 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1				. 1 M								
Chiller Foundation						3. 1														30			
															a se A se								
Power Room											•							92 1544 1444		ÿ			

Schedule for Renovation Work (Utility Div.-Civil/Building)

Contrart Quard	sers		1987					1988					989	-	Construction	Remarks	
ntrart Award	4	56	7 8	9 10 1	11121	2	3 4 5	67	89	11101	2	1 2	3 4	5			
m/c Arrival at Site			 														
													-	-			
PLN Power Connection														3 <b>85</b> 91	60	(estimation)	
Wiring of Receiving Equipment															60		
Main Line Work															90		
		_											 				
Lighting					 										. 60		
Secondary Wiring				 			 	 		 							
Spinning		<u> </u>						┝╋╴		┼╾╉╼ ┝╌┨╸				+	270		
Weaving															270		
Air-Conditioning	•														30		
Boiler										2.					30		
													•				
Water Treatment					· · ·			T							30		
			· · · · ·								·						
					<u> </u>			 								· · ·	

Schedule for Renovation Work (Utility Division - Electric Wiring)

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Nos of Sets		1987					1988				1989		Days of Construction	Remarks	S
	4 5 1	6 7 8	111016	121	2 3	4 5 (	678	6	101112	1	2 3 4	5			
Contract Award															
m/c Arrival at Site	   														
Air Conditioning	 		 				╞╼┠╼ ┝╍┠╍	╞╍┨╼		 			240		
Boiler (Installation)													30		
Chiller (Installation)	   												30		
Water-Treatment (Installation)													30		
			: ;												
		·													
	<u> </u>   								1000 1000 1000 1000 1000 1000		 				
		T T			Į	Ī	İ		t	Ī					

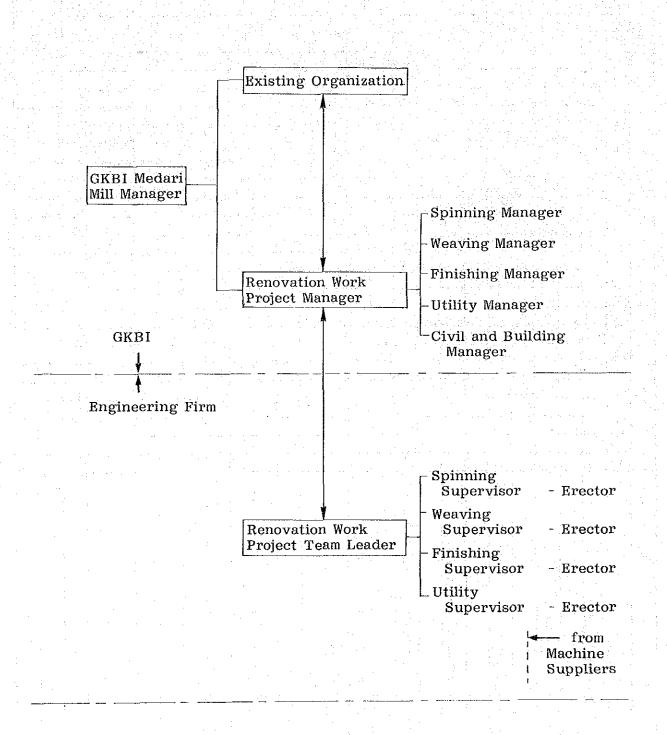
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Schedule for Renovation Work (Utility Division-Piping)

# 8.3 Project Team

Project Team to execute actual Renovation work will be as shown in the following organization.



Renovation Work will be executed by cooperative efforts by Project Team composed of an engineering group concerned, an erection guidance team belonging to manufacturers, and an Indonesia Renovation Project Team.

Close communications between the Project Chief Supervisor and the Project Manager, who are both in charge of each team, will be made in order to acquire information on the production with the existing machines of Medari Mills, planning and promoting the erection plan.

In working out the renovation scheme, Survey Team considers it necessary to employ I.E. technique and to keep the production to be made with the existing machines in the minimum decrease.

After completing the renovation work, the Project Team will be dissolved. Of the Engineering Group, however, the Project Chief Supervisor and Supervisors of each Divisions will stay at Medari Mills for a certain period for the purpose of its operation and maintenance guidance.

Each Job Descriptions during the erection term are as below:

Jobs	Contents
UC08	
Renovation Work Project Manager (GKBI)	<ul> <li>Overall responsibility of Renovation Project Execution</li> <li>In cooperation with the Project Chief Super- visor guidance and supervision of planning of the renovation practice scheme and on-the-spot erectors.</li> <li>Production planning and coordination of the renovation scheme</li> <li>Coordination with on-the-spot workshop</li> </ul>
Managers of each section (GKBI)	<ul> <li>Practice and promotion of the renovation scheme in accordance with engineering group's supervisor</li> <li>With thorough understanding of instructions to be made by manufacturers' erectors, instruc- tion will be made to spot erectors.</li> </ul>
Renovation Work Project Team Leader (Engineering Firm)	<ul> <li>Supervision of working out the renovation practice scheme and its promotion.</li> <li>Guidance and supervision of on-the-spot Project Team.</li> <li>Report of renovation activities to Project Manager.</li> <li>Instruction to and supervision of Engineering Group concerned regarding their duties.</li> <li>Instruction to and coordination of manufac- turers' erectors regarding their duties.</li> <li>Production planning and coordination of the renovation scheme in Medari Mills.</li> <li>Coordination of jobs with on-the-spot Project Manager</li> </ul>
Supervisors of each section (Engineering Firm)	<ul> <li>Guidance and supervision regarding confirma- tion and making up of machine erection layout and machine foundation.</li> <li>Guidance/supervision of on-the-spot leaders.</li> <li>Instruction to and coordination of manufac- turers' erectors regarding their duties.</li> <li>Duties for the smooth promotion of Chief supervisor's instructions.</li> </ul>
Erectors (Supervisor from Machine Suppliers)	<ul> <li>Guidance and supervision of machine erection.</li> <li>Guidance of machine operation.</li> <li>Guidance of the method of machine maintenance.</li> </ul>

### CHAPTER 9 TOTAL CAPITAL REQUIREMENT AND FINANCING PLAN

### 9.1 Total Capital Requirement

#### 9.1.1 Premises

Based on estimated costs required for plant renovation as described in CHAPTER 7, Pre-Operational Cost, Contingency and Interest during Construction are calculated and thus a total required capital is estimated. In order to estimate the total required capital, the following sets of conditions and premises are applied.

(1) Currency exchange rate

Since it is quite difficult to forecast future exchange rates of currencies, the exchange rate being prevailed at the time of the field survey conducted in July 1986, was adopted for the entire period when the capital is required.

The rate applied is:

1.00 US Dollar = 1,125 Indonesian Rupiah = 160 Japanese Yen

(2) Basis of cost

All costs and expenses are estimated and calculated based on 1986 values and each cost item is escalated according to the year when those costs and expenses are required. Thus calculated cost figures are used as the basis of computing the total capital requirement. It is assumed that machineries and mill facilities will be contracted in 1987 on lump sum basis according to implementation program of the project and this lump sum cost at the time of contract is used for the study.

### (3) Price escalation

Materials and labors locally procured in Indonesia are escalated at the rate of 6.5% per annum and those procured outside Indonesia are escalated at the rate of 2% per annum.

#### (4) Tax

It is assumed that imported items required for execution of renovation program are exempted from import duty.

### 9.1.2 Total Required Capital

Total required capital for Case-1, -2 and -3 of project scheme are summarized in Table 9-1. Foreign currency portion is shown by Japanese Yen and Indonesian local portion and total of foreign portion and local portion are shown in Rupiah using a conversion rate mentioned in 9.1.1.(1). Because sources of funds are not determined yet at this time, the following conditions are tentatively introduced for calculating interest during construction, namely, the local currency portion of the total required capital is to be financed by equity capital and foreign currency portion is to be financed by loan. Interest is assumed at 6.5% per annum. A case of 13% per annum interest is also studied as a reference case.

2,344.8 <u>27,853.0</u>	3,627.8	26,430.8	2,226.7	3,442.4	27.292.6	2,141.6	3,577.0	Total Capital Reguirement
465.0 1	66.1	440 ° 0	I	62.6	458 • 1		65.2	Interest During Construction
181.7 785.8	85.9	751.7	172.7	83 83 84 84 84 85	760.8	163.6	84.9	Physical Contingency
-	<b>101</b>	710.2		0°10T	710.2	I.	101.0	Pre-operation Cost
2,163.0 <u>25,892.0</u>	3,374.8	23, 899.9	3,196.5 2,054.0	3,196.5	25,363.4	1,978.0	3, 325.9	Plant Investment
Local Total (Rupiah) (Rupiah)	Foreign (Yen) (;	Total (Rupian)	Local (Rupiah)	Foreign (Yen)	Total (Rupiah)	Local (Rupiah)	Foreign (Yen)	
Case-3			Case-2			Case-1		Project Scheme
(Unit : million)			sa uire	otal Capital Requirement	in an airtean an a	Table 9-1		

Interest rate = 6.5% p.a.

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# 9.1.3 Basis of Estimation of Required Capital

Total capital requirement shown in Table 9-1 is estimated as follows:

# 1) Plant investment

### (1) Cost of machineries and equipment

Cost of machineries and equipment required for renovation of spinning mill, weaving mill, finishing mill and utility shop and cost of spare parts required for operation of two years are included.

# (2) Ocean freight and transportation insurance

All machineries and equipment for the mill are assumed to be purchased from outside of Indonesia and assumed to be transported from Japan to Jakarta port. Ocean freight cost and transportation insurance premium are estimated and included in Plant Investment.

(3) Unloading and inland transportation cost

Unloading and loading at the port of Jakarta, inland transportation to Medari mill, and unloading at the mill are estimated as 2% of the cost of machineries and equipment.

(4) Cost for civil work and building

Materials and labor cost required for foundation work of textile machines and utility equipment are estimated as well as cost necessary for modification of buildings.

### (5) Installation cost

Dismantle and disassembly work of existing machines and installation work of newly purchased machines and equipment and piping and electric work are estimated and included in Plant Investment.

# (6) Engineering cost

Design work for machineries and equipment and engineering work are estimated as engineering cost. Escalation is not applied to the engineering cost.

# (7) Supervising cost

As cost for supervisors during construction, 36 man-month of expatriate supervisors are estimated. Escalation is not applied.

# 2) Pre-operation cost

Costs for technical assistance and for education and training required or performed during construction period, prior to normal operation, are appropriated as pre-operation cost. Cost and expenses for 54 man-month of expatriate trainers staying in Medari mill are estimated. Also cost and expenses for 18 man-month of Indonesian trainees staying in a foreign country for the purpose of training are estimated and are added to pre-operation cost. Escalation is not applied.

# 3) Contingency

Contingency is appropriated for provision of any increase in cost for modification of design, revision of specification or for any unknown factors which are not conceived during field

survey. Amount of contingency is calculated by the following manner:

Because machineries and equipment to be used for the project are all technically proven and established, changes in specification and design are not anticipated to the extent which will affect estimated cost largely. Contingency is calculated at 2% of cost of machineries and equipment and their ocean freight cost.

Contingency for all other cost items such as inland transportation, erection work, civil and building, and pre-operation cost are appropriated at 10% of each cost item. Tables 9-2, 9-3 and 9-4 summarize cost for plant investment and pre-operation for three (3) cases of project scheme.

Project Scheme Case-1							
Year	1987 Foreign (1,000Yen) (	87 Local (1,000Rp.)	19 Foreign (1,000Yen)	1988 Local ) (1,000Rp.)	Foreign (1,000Yen)	TOTAL Local (1,000Rp.)	 Total (1,000Rp.)
< Plant Investment >							
Machinery & Equipment	894,245	•	2,086,572	•	2,980,817		20,958,870
Ocean Freight & Insurance	53, 379	ŧ	124,552		177,931	•	1,251,077
Inland Transportation & Unloading	<b>.</b>	ŧ	•	419,177		419,177	419,177
Civil & Building		•	•	377,000		377,000	377,000
Erection	ł	٠	• • • •	890,000	•	990,000	890,000
Engineering	15,000	۱	35,000		50,000	•	351,563
Supervising < Pre-oneration Cost >	t .	·	54,000	3	54,000	•	379,688
Technical Assistance & Training	•	•	101,000	• • •	101,000		710,156
< Price Escalation >	18,952	1	44,222	191,869	63,175	191,869	636,068
< Contingency >	20,832	•	64,107	163,600	84,938	163,600	760,823
TOTAL	1,002,408	ĸ	2,509,453	2,141,646	3,511,861	2,141,646	26.834.422

Note : US\$1 = Rp.1,125 = ¥160

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(1,000Rp.) 440,000 25,990,748 401,348 710,156 629,000 751;664 20,067,391 1,249,938 1,010,000 351,563 379,688 Total Foreign Eocal (1,000Yen) (1,000Rp.) 2,226,651 1,010,000 202,653 -TOTAL-401,348 440,000 172,650 60, 636 82,349 3,379,783 2,854,029 101,000 50,000 54,000 177,769 Local (1,000Rp.) 2,226,651 1,010,000 202,653 172,650 401,348 440,000 -----1988---Foreign (1,000Yen) 42,445 1,997,820 35,000 62,294 2,416,998 54,000 124,438 101,000 Foreign Local (1,000Yen) (1,000Rp.) 20,055 18,191 856,209 53, 331 962,785 15,000 ć Ocean Freight & Insurance Inland Transportation & Unloading Machinery & Equipment Technical Assistance & Training < Pre-operation Cost > Project Scheme Case-2 < Price Escalation > < Plant Investment > Civil & Building < Contingency > Supervising Engineering Erection Уеаг TOTAL

Table 9-3 Plant Investment and Pre-Operation Cost (2)

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Note : US\$1 = Rp.1,125 = ¥160

Year	 Foreign (1,000Yen)	-1987 n) (1,000Rp.)	1988 Foreign (1,000Yen) (	388 Local (1,000Rp.)	Foreign (1,000Yen)	TOTAL Local (1,000Rp.)	Tota! (1,000Rp.)	
< Plant Investment >								· · · ·
Machinery & Equipment	903,963	•	2,109,246	•	3,013,209		21,186,622	5 ÷
Ocean Freight & Insurance	58,036	•	135,416		193,452		1,360,209	
Inland Transportation & Unloading		n an se		423,732		423,732	423,732	
Civil & Building	3	- <b>1</b>	•	501,000	•	501,000	501,000	
Erection		•	· ·	1,025,000	•	1,025,000	1,025,000	
Engineering	15,000	<b>1</b>	35,000	•	50,000		351,563	•
Supervising	•	<b>1</b> <sup>1</sup> -	54,000	ł	54,000	•	379,688	•
< Pre-operation Cost >						23 ° 24	· · · ·	
Technical Assistance & Training		•	101,000	•	101,000	· · · · · ·	710,156	
< Price Escalation >	19,240	•	44,893	213,302	64,133	213,302	664,239	
< Contingency >	21,125	1	64,791	181,727	85,916	181,727	785,823	
TOTAL	1,017,363	1	2,544,347	2,344,761	3,561,710	2,344,761	27,388,032	

Note : US\$1 = Rp.1,125 = ¥160

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# 9.2 Financing Plan

# 9.2.1 Financing Plan

It is assumed that local cost portion of total capital requirement will be financed by GKBI Medari's own equity capital and foreign cost portion including interest during construction will be financed by long term loan, in accordance with the discussion during field survey.

Financing conditions of loan is set as follows:

	Base Case Reference Case
i) Interest rate :	6.5% p.a. 13% p.a.
ii) Repayment period :	13 years including grace period for two cases
iii) Grace period :	3 years counted from the initial year of construction period for two cases
iv) Repayment method :	10 year installment of equal principal for two cases
v) Interest calculation : method	Borrowing at the end of each year and settling account at the end of the following year for two cases

# 9.2.2 Interest During Construction

Interests accrued during construction are calculated based on financing plan described in 9.2.1 for total capital requirements of three (3) cases of project scheme listed in Tables 9-2, 9-3 and 9-4.

Table 9-5 summarizes total capital requirements including interest during construction calculated based on financing conditions for Base Case and Reference Case.

		Table 9–5	Financing Schedule of Canital Investment	schedule o	f Canital	n Vestment Anent				
			n Case C			Case 2			Case 3 C	
	Year Sources of Fund	1987	1988	Total	1987	1988	Total	1987	1988	Tota1
	<u>Equity</u> (million Rupiah)	<b>1</b> .	2,141.6	2,141.6	1	2,226.7	2,226.7	1	2,344.8	2,344.8
9-11	Debt (million Yen)	1,002.4	2,509.5	3,511.9	962.8	2,417.0	3,380.0	1,017.4	2,544.3	3,561.7
	[IDC] 6.5% p.a. Interest 13.0% p.a.	· 1 1	65.2 130.3	65.2 130.3	1 1	62.6 125.2	62.6 125.2	1 1	66.1 132.3	66.1 132.3
	<u>Total</u> (million Rupiah) 6.5% p.a. Interest 13.0% p.a.	7,048.2	20,244.4 2	27,292.6 27,750.7	6,769.5	19,661.2 20,101.2	26,430.8 26,870.8	7,153.3	20,699.7 21,164.6	27,853.0 28,318.0

Note : US\$1 = Rp.1,125 = ¥160

### CHAPTER 10 FINANCIAL ANALYSIS

10.1 Financial Evaluation

# 10.1.1 Method of Financial Evaluation

In case that renovation program is implemented for an existing mill while the mill is operated and its financial effects are evaluated, effect of old investment portion and that of newly invested portion are superimposed and it is difficult to evaluate precisely the effect of newly invested portion only, after commencement of operation of a renovated mill. In view of the above, the financial analysis in this feasibility study will follow a method mentioned below.

- (1) Financial conditions of the existing mill without executing renovation are examined in terms of profit and loss of mill operation, year by year basis. However, technical diagnosis of the mill leads to reach a conclusion that if the mill were continuously operated as it is, it will become difficult to continue its operation in the near future. Therefore in order to make a fair comparison between renovation case and non-renovation case, a small scale repair work of finishing mill shall hypothetically be carried out to make consecutive operation of the mill positive and since investment cost for the small scale repair work is negligibly minor in comparison with that of renovation program of the entire mill, this small scale repair work for the finishing mill is considered as a requisite condition for the non-renovation case.
- (2) Financial conditions of the renovated mill are prepared in terms of profit and loss of renovated mill operation on year by year basis and are compared with those for non-renovation case.

In order to make a segregated effect of renovation work (3)clear difference between year-by-year cash flows of renovation case and year-by-year cash flows of considered as financial effect non-renovation case are brought about by the investment for the renovation work and Internal Rates of Return: IRR are computed.

#### 10.1.2 Basis of Cost

In conducting financial analysis of the renovation program, all the costs and prices are fixed at 1986 value. However, renovation work is to be implemented in the very near future of 1987 to 1988 according to implementation schedule, total capital requirement are set at the value of the time of implementation as calculated in CHAPTER 9 Total Capital Requirement and Financing Plan. All prices of products and production cost elements are fixed at prices and costs of the year of 1986.

#### 10.2 Present State of Medari Mills

# 10.2.1 Production

Production record of GKBI Medari mill for the past several years are shown in Table 10-1. It is obvious that production of Medari mill has been gradually declining for those period.

					1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Medari Mill	1981	1982	1983	1984	1985	1986 (Jan-June)
Yarn (kg)	2,760.501	2,457,391	1,617,969	1,460,750	574,228	778,250
40's equivalent	3,341,466	2,651,118	1,501,249	847,036	398,199	698,955
Grey (yard)	19,191,525	16,164,825	14,273,326	11,763,791	5,840,187	5,148,425
Prima equivalent	18,505,338	16,235,792	14,130,724	11,089,096	5,618,003	5,052,348
Cambric (yard)	29,598,885	28,963,042	23,666,691	12,590,362	8,748,246	6,434,845

Table 10-1 Production Record

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Low profile of production in the years of 1984 and 1985 was caused chiefly by financial difficulty of GKBI which was so bad in shortage of cash in hand to enforce purchase of raw cotton impossible, rather than deterioration of textile machines in the mill. Since the end of 1985, the Government made clear its stance to assist GKBI not only giving support by human resources in top management level but also providing financial assistance. This overall support by the Government altered mill performance gradually from the beginning of 1986 and by July 1986, the mill production recovered to 60% of high production age of several years ago. Production of yarn in spinning mill for six (6) months from January 1986 to June 1986 was 1.76 times of yarn production of whole one year of 1986. Grey production during same 6 months reached 90% production of one year period of 1985 and Cambric produced during same 6 months were 74% of 12-month-production of 1985.

#### 10.2.2 Sales Revenue and Production Cost

Sales revenue and production cost for past few years are shown in Table 10-2. Production costs exceeded sales revenues for last three years, resulting financial loss of operation for three Medari mill made profit consecutive years. Up until 1981, continuously, however from 1982 the mill suffered from loss constantly for 4 years. This constant loss for 4 years were mainly due to decrease of total revenue by downward trend of market price and decline of production volume partly by deterioration of machineries and equipment and partly by worsening financial con-Profit/Loss table is also prepared for 1986 and is ditions. included in Table 10-2. Because of drop of cost of raw material and decrease of interest payment by loan of lower interest rate financed by GKBI head office, the anticipated amount of loss will be largely reduced in 1986.

# Table 10-2 Profit/Loss Table

			Unit	: million Rp.
	<u>1983</u>	1984	1985	<u>1986</u> (Forecast)
<u>Sales Revenue</u>	18,252	15,924	6,907	8,287.5
Yarn	4,408	4,299	1,805	2,528.0
Grey	6,454	7,280	3,957	1,497.5
Cambric	7,390	4,345	1,145	4,262.0
Cost	19,156	16,285	9,677	9,023.0
Raw Materials	14,285	11,572	4,905	4,436.2
Utilities	1,906	1,915	1,374	1,317.0
Labour Cost	963	1,112	963	1,070.0
Plant Overhead	180	142	116	341.0
Maintenance	205	167	145	397.0
Insurance	21	45	42	25.0
Interest	• 792	576	1,302	550.7
Depreciation	804	756	830	872.1
Selling Expenses	NA	• <u>NA</u>	NA	14.0
Profit/Loss	(904)	(361)	(2,770)	(735.5)

Loss Carry Over

(1,265)

(4,035)

# 10.3 Analysis for Non-Renovation Case

# 10.3.1 Condition to Continue Operation

As described in CHAPTER 7 Renovation Plan, small scale modification work for finishing mill is judged inevitable in order to continue operation of the existing mill if renovation program is not implemented. It is recommendable to carry out this small scale modification in 1988 and investment amount for the modification is estimated at 20 million yen. As a requisite condition for non-renovation case, 20 million yen (140.6 million Rupia) is assumed expended to the finishing mill in 1988 as a small scale investment and fund for the modification is assumed to be allocated from own equity of Medari mill.

# 10.3.2 Production

Production forecasts for non-renovation case from 1986 to the year of 2003 are shown in Tables 10-3, 10 - 410-5 for and spinning mill, weaving mill and finishing mill respectively. Currently, in No.2 weaving mill and in finishing mill, commission processing works, namely, commission weaving and commission finishing are carried out. However from 1987 onward, it is assumed that commission finishing only is to be carried out. It is considered that spinning mill and weaving mill will achieve maximum production in 1987 and will decrease gradually afterward. Finishing mill will maintain operation of annual production of 24 million yards after 1989, however, grey cloth supplied from weaving mill will decrease grdually, thus commissioning finishing will increase inversely proportionally.

1990 1991 1992 1 130 130 73	130         130 <th 130<="" th="" th<=""><th>215         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         100<th>101 84 63 51 38 60 50 38 30 23</th><th>244 255 261 265 214 224 230 233 214 224 230 233</th><th>114 106 103 100 96 94</th><th>100 110 00 04 33 997 941 884 832 786</th><th>46 10 22 32 30 42 50 7</th><th>12 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9</th><th>10 10 10 1 13 14 17 20</th><th>4 7 10 4 6</th><th>199 199 197 191</th></th></th>	<th>215         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         100<th>101 84 63 51 38 60 50 38 30 23</th><th>244 255 261 265 214 224 230 233 214 224 230 233</th><th>114 106 103 100 96 94</th><th>100 110 00 04 33 997 941 884 832 786</th><th>46 10 22 32 30 42 50 7</th><th>12 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9</th><th>10 10 10 1 13 14 17 20</th><th>4 7 10 4 6</th><th>199 199 197 191</th></th>	215         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         120         100 <th>101 84 63 51 38 60 50 38 30 23</th> <th>244 255 261 265 214 224 230 233 214 224 230 233</th> <th>114 106 103 100 96 94</th> <th>100 110 00 04 33 997 941 884 832 786</th> <th>46 10 22 32 30 42 50 7</th> <th>12 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9</th> <th>10 10 10 1 13 14 17 20</th> <th>4 7 10 4 6</th> <th>199 199 197 191</th>	101 84 63 51 38 60 50 38 30 23	244 255 261 265 214 224 230 233 214 224 230 233	114 106 103 100 96 94	100 110 00 04 33 997 941 884 832 786	46 10 22 32 30 42 50 7	12 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	10 10 10 1 13 14 17 20	4 7 10 4 6	199 199 197 191
1988 1	162 110 162 390 415 345	245 230 335 1840	139 82		142	235 1263	49 16 72 28	ini. Nevi 1	157 94		726 577	
1986	20, 8 30, 8 30, 8 30, 8	40°s 245 44°s 230 CN50's 335 TOTAL 1840	Count-20's 180 30's 107	32's 387 36's 340		LUDUS U TOTAL 1193	Count-20's 5 30's 3	32.8	30 S 40's 153	44's 143 CM50'e 335		

Production Forecast of Spinning Mill Table 10-3

Table 10-4 Production Forecast of Weaving Mill

Year Y	A A A A A A A A A A A A A A A A A A A	1986	1987	86 1987 1988 198	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
- F F F F F F F F F F F F F F F F F F F	(MILL-1)BIRU(3)	2176	1554	222			0	. 0	- 0	0				100		100		. 0	
	CMILL-2)BIRU(3)	3012	3834	535 3803	3860	4080	4270	4380	04440	04440	4600	0014	4200	4000	3800	3650	3500	3400	3300
PRODUCTION	DN PRINA PRINISSIMA	1612	1966 2500		1860 1900	1820	1100	800	1660	300	1700	1600	1500	0	1300	1200	0011	1000	006
	BUFFING TOTAL 1	1148 1948	12124	10332	980 8600	800 8200	660 7800	500 7400	400	300 6650	6300 6300	0009	0 5700	5400	0 5100	0 4850	4600	0 4400	0 4200
- - - - - -	(MILL-1)BIRU(3)	2176	1554	222	0	0	0		. 0	0	0	0	0	0	0		0	0	
	PRIMA For CMITE-STREEDINGS	1498	1070	535	0	0000	0202	0.000	0,0,0	0	0.00		0.00	0.00	0000	0196	0.01	0076	0.0000
FINISH	ING PRIMA	0100	1966	1917	1860	1820	1770	1720	1660	1610	1700	1600	1500	1400	1300	1200	0011	0001	006
	PRIMISSIMA	0	Q	2200	1900	1500	1100	800	500	300	0	0	0	0	0	o	0	Ģ	0
	BUFFING	0	0	0	0	Ò	0	Ö	0	0	0	0	0	•	0	O i	0	0	0
	TOTAL	6686	8424	9232	7620	7400	7140	6900	6600	6350	6300	6000	5700	5400	5100	4850	4600	4400	4200
	(MILL-1)BIRU(3)	o	0	0	0	Ö	0	0	0		0	0	0	0	0	Ö	0	0	0
	PRIMA	Ö	0	0	Ģ	0	0	ò	0		0	0	Ö	0	0	0	0	0	0
0	(MILL-2)BIRU(3)	0	0	0	0	0	0	0	0	•	<u>о</u>	Ö	<b>C</b> /	<b>O</b> (	Ö	Ó	<b>O</b> , (	0	0
SALES	PRIMA(* 1612 PRIMICCIMA(* 2502	1612 ± 2503		00		00	o c	о с				00	00	0,0	c c	о с	00	00	Э.C
·	BUFFING	1148	1200	1100	ζņ	800	660	500	400	്ന	> 0	0	0	0	0	0	0	0.0	0
	TOTAL	5262		1100	. 03	800	660	500	400	300	C	0	. <del>.</del>	С	C	C	C	C	Ô

(\* : Commission veaving in 1986

Table 10-5 Production Forecast of Finishing Mill

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							1 1 1 1												
Year			1986 1987 1988 1989	1988	1989	1990	1961	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003
, 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	BIRU	5188	5388	4580	3860	4080	4270	4380	4440	4440	4600	4400	4200	4000	3800	3650	3500	3400	3300
	PRIMA	1498	3036	2452	1860	1820	17.70	1720	1660	1610	1700	1600	1500	1400	1300	1200		1000	2005
	PRIMISSIMA	<b>0</b> ;:	Q	2200	1900	1500	1100	800	500	300	0	o	0	o	0	0	. ·	0	
PRODUCTION	(SUB-TOTAL)	6686	8424	9232	7620	7400	7140	6900	6600	6350	6300	6000	5700	2400	5100	4850	•	4400	4200
• .	COMNISSION 8114 1776 5868 16380 16 TOTAL 14800 10200 15100 24000 24	8114 14800	1776	5868 15100	16380	16600 16860 17100 24000 24000 24000	16860 24000	17100	17400	17650 24000	17700 18000 24000 24000	18000 24000	18300 24000	18600 18900 19150 19400 24000 24000 24000 24000	18900 24000	19150 24000	19400	19600 19800 24000 24000	19800 24000

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### Table 10-6 Products Sales Prices

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Products	Prices
[Yarn]	(Rp./kg)
Count-20's	2,200
30's	2,700
32's	2,700
36's	3,300
40's	3,300
44's	3,300
CM 50's	4,500
[Grey]	(Rp./yard)
Primissima	660
Buffing Cloth	770
[Cambric]	(Rp./yard)
Biru	540
Prima	650
Primissima	720
	a a a a a a a a

[Commission Weaving]	( R	p./yard)	
Prima	. '	140	
Primissima		155	

[Commission Finishing] (Rp./yard) 

60

### 10.3.3 Product Price

Sales price of products are set as shown in Table 10-6 according to prices investigated during field survey.

It is assumed that Buffing Cloth is to be exported and all other products are sold in domestic market.

#### 10.3.4 Cost Elements

#### (1) Raw material cost

Price of cotton of main raw material is set as 750 Rupiah per pound (1,653 Rupiah per kg).

#### (2) Variable operating cost

As variable cost other than raw material cost, costs of utilities, sub-material, consumables and packing are appropriated based on data obtained during field survey.

### (3) Fixed operating cost

Labour cost as of July 1986 is adopted and number of labourers are adjusted in proportion to decrease of production.

Plant overhead is set as 30% of direct labour cost and 20 million Rupiah is added as land rental charge.

Maintenance cost is estimated considering degree of deterioration of machines and equipment of the mill.

Same amount of current insurance premium is used for the entire project life.

(4) Depreciation and amortization

Depreciation and amortization are appropriated considering present depreciation amount and non-depreciated amount of existing mill, adding depreciation amount for investment used for small scale modification of 140.6 million Rupiah which is depreciated at 25% annually for 7 years.

(5) Interest payment

Long term loan outstanding at the time of account settlement of 1985 is assumed to be replaced all by the loan from GKBI Head Office in 1986.

Production volume and production cost forecast from 1986 to 2003 are shown in Table A-1 in Appendix.

#### 10.3.5 Inventory and Working Capital

Based on results of diagnosis of the mill and discussion with persons concerned, adequate amount of raw material inventory and product inventory and working capital is set as shown in Table 10-7.

#### Table 10-7 Inventory and Working Capital

Inventory	Requir	ement
Raw Material	three (3)	months
Sub Material	one (1)	months
Consumables	one (1)	months

Working Capital

Account	Receivable	one (1) month's sales revenue
Account	Payable	one (1) month's variable operating
		Cost
Cash		59.9 million Rupiah

59.9 million Rupiah

According to Balance Sheet of 1985 obtained during field survey, 59.9 million Rupiah of cash in hand is counted in current asset and this amount is allocated as cash in working capital.

The inventory and working capital mentioned above are calculated based on figures in the year of 1985 and are applied from 1986 and the amount is adjusted. Corresponding to production amount and sales revenue in respective year.

Surplus cash of each year is added to cash in working capital and is carried over to following year. In case that shortage of cash is taken place, amount of shortage is assumed financed from GKBI Head Office at interest rate of 6.5%  $\mathbf{per}$ annum, without demolishing working capital.

10.3.6 Forecast of Financial Conditions

Financial conditions are anticipated for the case that the mill is not to be renovated. Project life is assumed to be until the year of 2003 and the mill is supposed to be operated by the conditions mentioned in section 10.2.2. Should shortage of funds happen in any financial year, it is assumed that the shortage is to be financed by loan from GKBI Head Office. For any loan from GKBI Head Office, interest at the rate of 6.5% per annum will be paid. If any surplus cash is counted in any year, the surplus money will predominantly be used as a fund for repayment to GKBI Head Office for a loan currently outstanding in 1986 and for the loan borrowed as short term loan in operation afterward.

Tables A-2- thru A-5 in Appendix are Profit and Loss Statement, Table, Fund Flow Table and Balance Sheet for Cash Flow non-renovation case. From 1987 to 1977 and a year of 1994, 20 million Rupiah to 613 million Rupiah of profit after tax are anticipated. However in 1993 and posterior to 1995, production cost will exceed sales revenue, thus the mill will suffer from financial loss. Since depreciation will be appropriated until 1995, surplus in cash flow will occur, making repayment of loan from GKBI possible until 1994, however the mill will face with shortage of funds afterward and will have to borrow funds from GKBI Head Office. Incidentally in the year of 1986, the mill is performing commissioning works because of shortage of supply of raw cotton, resulting reduction of sales revenue and consequently loss will be anticipated at the end of the year and a fund shortage is also anticipated as the working capital of the year is to be adjusted.

As the result of 18-year-operation from 1986 to 2003, should the mill be able to operate for those years, out of a loan amount of 10,177 million Rupiah from GKBI outstanding in the year of 1986 the amount of 5,790 million Rupiah is to be paid back. However at the end of the project life in the year of 2003, a loan amount of

6,831 million Rupiah will remain unpaid, including loans caused by shortage of funds in the year of 1986 and that of the years posterior to 1995.

It is concluded that, in case that the mill is not renovated, the mill will make profit by its operation until 1994, and repayment of GKBI loan can be made partially. However, annual sales revenue will gradually decrease after 1987, the year of maximum sales revenue and loss will be counted from 1993, amount of which will increase year by year. Therefore if the mill continues its operation without renovation, it is possible to make profits and to restore its financial conditions temporarily, but it is impossible to make complete repayment of debts and after operation of several years, the mill will not be able to make profit by its operation.

10.4 Analysis of Renovation Case

10.4.1 Production Scheme

Production scheme is prepared based on renovation program as shown in Tables 10-8 thru 10-10. Operation factors for 1989 and 1990, the first and second years after commencement of operation of a renovated mill, are set of 80% and 90% respectively and from 1991 to the end of the project life is assumed operated at 100% capacity.

10.4.2 Stoppage of Production during Renovation Work

Production will unavoidably be reduced during construction period, however it is planned and scheduled that the mill will achieve optimum production even during renovation work.

	PROJECT SCHEME	CASE-1					(Uni	t : ton
	Year	a an	1986	1987	1988	1989	1990	1991 -
. *		Count-20's	185	200	230	190	200	209
- '		30's	110	162	230	569	688	909
		32's	390	468	538	550	620	621
· .	PRODUCTION	36's	345	415	477	480	540	561
. '		40's	245	344	484	847	953	1059
1911		44's	230	276	150	120	135	149
		CM40's	0	0	80	270	315	35
		CM50's	335	335	335	335	335	34
		TOTAL	1840	2200	2524	3361	3786	420
•		Count-20's	180	151	180	180	180	18
		30's	107	90 .	158	312	337	- 36
		32's	387	322	264	399	420	44
Ċ.,	to WEAVING	36's	340	282	231	350	369	-38
		40's	92	187	172	315	339	36
- 1		44's	87	176	117	117	117	11
		CM40's	0	0 -	54	213	240	26
۰.		CM50's	0	266	333	333	333	33
•		TOTAL	1193	1474	1509	2219	2335	245
		Count-20's	5	49	50	10	20	2
		30's	3	72	72	257	351	- 54
	1944 1947 - 1949	32's	3	146	274	151	200	17
	to SALES	36's	5	133	246	130	171	17
		40's	153	157	312	532	614	69
2		44's	143	100	33	3	18	3
		CM40's.	0	0	26	57	75	8
	1	CM50's	335	69	2	2	2	1
		TOTAL	647	726	1015	1142	1451	175

## Table 10-8-(1) Production Plan for Spinning Mill

# Table 10-8-(2) Production Plan for Spinning Mill

Year		1986	1987	1988	1989	1990	1991	1992-
	Count-20's	185	200	230	190	200	209	209
	30's	110	162	230	569	688	909	909
	32's	390	468	538	550	620	621	621
PRODUCTION	36's	345	415	477	480	540	561	561
and the second secon	40's	245	344	484	847	953	1059	1059
	44's	230	276	150	120	135	149	149
	CM40's	0	0	80	270	315	351	351
	CM50's	335	335	335	335	335	348	348
	TOTAL	1840	2200	2524	3361	3786	4207	4207
	Count-20's	180	151	176	180	180	180	180
	30's	107	90	174	387	422	457	387
an a	32's	387	322	265	407	430	453	448
to WEAVING	36's	340	282	233	357	377	397	393
	40's	92	187	171	324	349	374	319
	44's	87	176	114	117	117	117	117
	CM40's	0	0	57	226	254	282	323
	CM50's	0	266	325	333	333	333	333
	TOTAL	1193	1474	1515	2331	2462	2593	2500
	Count-20's	5	49	54	: 10	20	29	29
	30's	3	72	56	182	266	452	522
en de la seconda d	32's	3	146	273	143	190	168	173
to SALES	36's	5	133	244	123	163	164	168
	40's	153	157	313	523	604	685	740
· · · · ·	44's	143	100	36	3	18	32	- 32
and the second	CM40's	0	0	23	44	61	69	28
	CM50's	335	69	10	2	2	15	15
	TOTAL	647	726	1009	1030	1324	1614	1707

	PROJECT SCHEM	E CASE-3	***					(Uni	t : ton
	Year			1986	1987	1988	1989	1990	1991-
		Count-2	0's	185	200	230	190	200	209
	and the second second	3	0's	- 110	162	230	569	688	909
		3	2's	- 390	468	538	550	620	621
5.	PRODUCTION		6's	345	415	477	480	540	561
1	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -		0's	245	344	484	847	953	1059
	and the second second	4	4's	230	276	150	120	135	149
		CM	40's	0	0	80	270	315	351
	and the fig	CM	50's	335	335	335	335	335	348
		TO	TAL	1840	2200	2524	3361	3786	4207
an Dhaonach		Count-2	0's	180	151	180	180	180	180
14.24			0's	107	90	192	448	491	533
		3	2's	387	322	301	528	566	604
	to WEAVING		6's	340	282	264	464	497	529
1		4	0's	92	187	189	385	417	449
	1	4	4's	87	176	117	117	117	117
		CM	40's	0	0	65	258	290	323
-	· .	CM	50's	0	266	333	333	333	333
-		TO	TAL	1193	1474	1641	2713	2891	3068
e et	***********	Count-2	0's	. 5	49.	50	10	20	29
ie i			0's	3	72	38	121 .	197	376
	and the second sec		2's	3	146	237	22	54	17
	to SALES		6's	5	133	213	16	43	32
·			0's	153	157	295	462	536	610
		4	4's	143	100	33	3	18	32
		СМ	40's	0	0	15	12	. 25	28
· ·	and surger and	СМ	50's	335	69	2	2	2	15
м <u>Т</u>		то	TAL	647	726	883	648	895	1139

## Table 10-8-(3) Production Plan for Spinning Mill

PROJECT SCI				********		=======================================	it: 1,00	
Year			1986	1987	1988	1989	1990	1991-
	NO.1	BIRU(1)	0	0	281	1125	1266	1406
	MILL		0	0		1125	1266	1406
	han di sa	BIRU(3)	2176	1554 1070		0	0	0
	di seri s	PRIMA POPLIN(1)	1498 0	0	0 269	1077	1212	1347
i esta di bi		POPLIN(2)	0	0	269	1077	1212	1347
PRODUCTION	<u></u>	TWILL	0	0	116	464	522	580
1 10000011011		SATIN	Õ	Ő.	and the second second second	409	460	511
	NO.2	BIRU(3)	3012	3834		3766	3766	3766
an dan sa	MILL	PRIMA	1612	1966		2015	2015	
an a		PRIMISSIMA	2502	2500	3051	3127	3127	3127
		BUFFING	1148	1200	1400	1435	1435	1435
	TOTAL		11948	12124	11410	15621	16280	16940
	NO.1	BIRU(1)	0	0	0	0	0	0
	MILL	BIRU(2)	0	0	0	0	0	0
		BIRU(3)	2176	1554	0	0	0	· · · 0
	11	PRIMA	1498	1070	0	0	0	0
		POPLIN(1)	0	0	0	. <b>0</b> -	0	0
to		POPLIN(2)	0	0	0	0	0	0
FINISHING	•	TWILL	. 0	0	0	0	0	: 0
		SATIN	. 0	0	0	0	0	0
	NO.2 MILL	BIRU(3) PRIMA	3012 0	3834 1966	3674 1966	3766 2015	3766 2015	3766
	nitt	PRIMISSIMA	. 0	1900	3051	3127	3127	3127
	11	BUFFING	0	0	0	0	0	0
	TOTAL	Dorring	6686	8424	8691	8908	8908	6908
							• • • • • • • • • •	
	NO.1	BIRU(1)		0	281	1125	1266	1406
	MILL	BIRU(2)	0	0	281	1125	1266	1406
		BIRU(3)	0	0	0	0 0	0-´	· * 0
	· ·	PRIMA POPLIN(1)	0	0	0 269	1077	1212	1347
to SALES		POPLIN(1)	0	0	269	1077	1212	1347
IU JALEJ		TWILL	0	. 0	116	464	522	580
	1	SATIN	0		102	409	460	511
	N0.2	BIRU(3)	0	Ŏ	. 0	÷ 0	100	0
	MILL	PRIMA(*	1612	ŏ	ŏ	. Õ	. Õ	õ
		PRIMISSIMA(*	2502	2500	Õ	Õ	Ō	Ō
		BUFFING	1148	1200	1400	1435	1435	1435
	TOTAL		5262	3700	2719	6712	7372	8032

Table 10-9-(1) Production Plan for Weaving Mill

(\* : Commission weaving in 1986

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ear		.======================================	1986	1987	1988	1989	1990	1991	1992
	NO.1	BIRU(1)	0	0	277	1108	1246	1385	1704
	MILL	BIRU(2)	0	0	315	1261	1419	1576	1150
		BIRU(3)	2176	1554	0	0	0	0	(
		PRIMA	1498	1070	0	0	0	0	
		POPLIN(1)	0	0	286	1143	1286	1428	163
5001100101		POPLIN(2)	0	0	282	1126	1267	1408	110
RODUCTION		TWILL	0	. 0	169	676	761	845	96
		SATIN	0	0	128	511	575	639	71
	NO.2	BIRU(3)	3012	3834	3674	3766	3766	3766	376
	MILL	PRIMA	1612	1966	1966	2015	2015	2015	201
		PRIMISSIMA	2502	2500	3051	3127	3127	3127	312
	70711	BUFFING	1148	1200	1400	1435	1435	1435	143
	TOTAL		11948	12124	11547	16168	16896	17624	1760
	NO.1	BIRU(1)	0	Ó.	0	0	0-	0	
	MILL		0	0	0	0	0	0	
· ·		B1RU(3)	2176	1554	0	0	0	0	
· · ·		PRIMA	1498	1070	0	0	0	0	
		POPLIN(1)	0	Ó	0	• 0	0	0	
0 1 10 11		POPLIN(2)	0	0	- 0	0	0	0	
FINISHING		TWILL	0	0	0	0	0	0	
	-	SATIN	0	. 0	0	0	0	0	
	N0.2	BIRU(3)	3012	3834	3674	3766	3766	3766	376
	MILL	PRIMA	0	1966	1966	2015	2015	2015	201
and a second		PRIMISSIMA	0	0	3051	3127	3127	3127	312
		BUFFING	. 0	0	0	0	0	0	
1.1	TOTAL		6686	8424	8691	8908	8908	8908	890
	NO.1	BIRU(1)	0	0	277	1108	1246	1385	170
	MILL	BIRU(2)	ŏ	· õ	315	1261	1419	1576	115
		BIRU(3)	Ö	Ő	0	0	0	0	
		PRIMA	Ő	Ō	Ő	. 0	Ō	Ō	
		POPLIN(1)	0	Ó	286	1143	1286	1428	163
o SALES		POPLIN(2)	0	.0	282	1126	1267	1408	110
		TWILL	0	Ó	169	676	761	845	96
		SATIN	0	0	128	511	575	639	71
	N0.2	BIRU(3)	0	0	0	. 0	0	0	
	MILL	PRIMA(*	1612	0	0.	0	0	0	
		PRIMISSIMA(*	2502	2500	0	0	0	0	
	1 4 1	BUFFING	1148	1200	1400	1435	1435	1435	143
	TOTAL		5262	3700	2856	7260	7988	8716	870

### Table 10-9-(2) Production Plan for Weaving Mill

(\* : Commission weaving in 1986

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xaaaaaaa Year			1986	1987	1988	1989	1990	1991 -
	NO 1	BIRU(1)	0	0	511	2045	2301	2556
	MILL	BIRU(2)	0	0	469	1875	2109	2343
		BIRU(3)	2176	1554	. Ö	0	0	(
1	· · · · · · · · · · · · · · · · · · ·	PRIMA	1498	1070	0	0	0	
		POPLIN(1)	0	Q	326	1306	1469	1632
		POPLIN(2)	0	0	367	1469	1653	1831
PRODUCTION		TWILL	0	0	193	773	869	966
		SATIN	0	0	170	682	767	852
	N0.2	BIRU(3)	3012	3834	3674	3766	3766	3766
	MILL	and the second	1612	1966	1966	2015	2015	2015
		PRIMISSIMA	2502	2500	3051	3127	3127	3127
	<b>TO1</b> 1	BUFFING	1148	1200	1400	1435	1435	1435
· · · · · · · · · · · · · · · · · · ·	TOTAL		11948	12124	12128	18493	19511	20530
	NO 1	BIRU(1)	0	0	0	0	0	(
	MILL	BIRU(2)	õ	ŏ	Õ	0	i i i i i i i i i i i i i i i i i i i	i i
· · · · · · · · · · · ·		BIRU(3)	2176	1554	Õ	0	Ō	Ċ
		PRIMA	1498	1070	0	Ō	Ő	Ċ
	at a second	POPLIN(1)	0	0	0	0	0	C
to	· · · · ·	POPLIN(2)	0	0	0	0	0	·
FINISHING	-	TVILL	0	0	0	0	0	(
		SATIN	0	0	0	0	0	(
1.	NO.2	BIRU(3)	3012	3834	3674	3766	3766	3768
	MILL	PRIMA	0	1966	1966	2015	2015	2015
		PRIMISSIMA	0	<u>,</u> 0	3051	3127	3127	3127
		BUFFING	0	0	0	0	0 5 6 5	(
	TOTAL		6686	8424	8691	• 8908	8908	8908
	ND 1	B)RU(1)	0	0	511	2045	2301	2556
		BIRU(2)	Ŭ.	ŏ	469	1875	2109	2343
		BIRU(3)	Ŏ	0	0	1010	0	
		PRIMA	÷ 0, -	õ	Õ	Ŏ.	Ŭ.	(
		POPLIN(1)	0	Ů	326	1306	1469	1632
to SALES		POPLIN(2)	0	Ŏ	367	1469	1653	1837
		TWILL	Ō	· õ	193	773	869	966
		SATIN	Ō	õ	170	682	767	852
	NO 2	BIRU(3)	Ū.	Õ	0	0	0	
		PRIMA(*	1612	0	0	0	0	. (
		PRIMISSIMA(*	2502	2500	0	. 0	0	(
	4 - <sup>10</sup> - 10	BUFFING	1148	1200	1400	1435	1435	143
1.44	TOTAL	and the second	5262	3700	3437	9584	10603	11622

Table 10-9-(3) Production Plan for Weaving Mill

(\* : Commission weaving in 1986

## Table 10-10 Production Plan for Finishing Mill

PROJECT SCHEME CA	SE-1				(Un i	t:1,00	)Oyards
Year		1986	1987	1988	1989	1990	1991-
	BIRU	5188	5388	3674	3766	3766	3766
	PRIMA	1498	3036	1966	2015	2015	2015
PRODUCTION	PRIMISSINA	0	0	3051	3127	3127	3127
	(SUB-TOTAL)	6686	8424	8691	8908 .	8908	8908
. · · · · ·	COMMISSION	8114	1776	8534	20192	20192	20192
1.	TOTAL	14800	10200	17225	. 29100	29100	29100

Year		1986	1987	1988	1989	1990	1991	1992-
	BIRU	5188	5388	3674	3766	3766	3766	3766
1	PRIMA	1498	3036	1966	2015	2015	2015	2015
PRODUCTION	PRIMISSIMA	0	0	3051	3127	3127	3127	3127
· .	(SUB-TOTAL)	6686	8424	8691	8908	8908	8908	8908
	COMMISSION	8114	1776	8534	20192	20192	20192	20192
an an an an Arthrean Arthr An Arthrean A	TOTAL	14800	10200	17225	29100	29100	29100	29100

Year	- <b> </b>	1986	1987	1988	1989	1990	1991-
	BIRU	5188	5388	3674	3766	3766	3766
	PRIMA	1498	3036	1966	2015	2015	2015
PRODUCTION	PRIMISSIMA	0	0	3051	3127	3127	3127
	(SUB-TOTAL)	6686	8424	8691	8908	8908	8908
	COMMISSION	8114	1776	8534	20192	20192	20192
	TOTAL	14800	10200	17225	29100	29100	29100

#### 10.4.3 Sales Prices

Sales prices of product and compensation for commissioning weaving and commissioning finishing are set as those shown in Table 10-11.

It is assumed that Biru (1), Poplin (1), Twill, Satin and Buffing Cloth are to be exported and all other products are sold in domestic market, and prices are set based on this assumption.

10.4.4 Cost Elements

(1) Raw material cost

The price of cotton purchased by the mill is set as 750 Rupia per pound (1,653 Rupia per kg), which is the same as the raw cotton price for non-renovation case.

(2) Variable cost

Costs for utilities, sub-materials, consumables and packaging are set based on data prevailing at the time of field survey.

Table	10-11	Products	Sales	Prices

	a ser a la companya de la companya d
Products	<u>Prices</u>
[Yarn]	(Rp./kg)
Count-20's	2,200
301s	2,700
32's	2,700
<b>36 1 S</b>	3,300
40's	3,300
44's	3,300
CM 40's	3,800
CM 50's	4,500
[Grey]	(Rp./yard)
Biru (1)	800
(2)	650
(3)	500
Prima	600
Poplin (1)	1,000
(2)	850
Twill	1,100
Satin	1,300
Primissima	660
Buffing Cloth	770

[Cambric]	(Rp./yard)
Biru (3)	540
Prima	- 650
Primissima	720

[Commission Weaving] Prima Primissima

[Commission Finishing]

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(Rp./yard) 140 155

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(Rp**./ya**rd) 60

#### (3) Fixed cost

Fixed cost is calculated based on data obtained and prevailed during field survey. Direct labour cost is calculated based on an assumption that number of employee will be reduced due to decrease of operation factor of No.1 weaving mill during renovation work. After completion of renovation work, productivity per employee will be improved because high efficiency looms will be installed and the mill will be able to be operated by reduced number of employee. Therefore, direct labour cost is reduced compared with the cost prior to renovation.

Plant overhead is set as 30% of direct labour cost plus 20 million Rupish of land rental charge.

Maintenance cost is calculated considering physical conditions of mill facilities and production volume.

As insurance cost, insurance premium levied for the existing mill is used prior to completion of renovation work and 0.5% of cost of machinery, equipment and building is appropriated posterior to completion of renovation work.

#### (4) Depreciation and amortization

Depreciation for existing facilities is set based on current depreciation amount and non-depreciated amount remained as book value. Depreciation and amortization of newly invested facilities for renovation purpose are calculated in accordance with the following depreciation method.

Items	Depreciation method
Machineries and Equipment	Constant rate of 25% per annum for less than 8 years
Building	Constant amount over 20 years
Interest during construction	Constant amount over 5 years

#### (5) Interest

Amount of interest to be paid is calculated in accordance with financing plan for renovation as described in CHAPTER 9 and according to the following premises.

1) It is assumed that all debt outstanding at the time of account settlement of financial year of 1985 are replaced by the loan from GKBI Head Office. Full amount of short term loan listed in 1985 Balance Sheet is paid in 1986.

2) First priority is placed for repayment of GKBI loan by allocating all surplus cash in hand in respective financial year for the purpose of repaying debt to GKBI.

3) It is assumed that if there is any shortage of fund encountered in any financial year short term loan is supposed to be introduced.

4) Conditions for a long term loan borrowed for renovation purpose, a loan from GKBI Head Office and short term loan are assumed as follows:

#### Long term loan

Interest rate:	Base case	6.5% p.a.
	Reference case	13.0% p.a.
Repayment period	: 10 years	
Grace period:	3 years from	1987

Payment method:	Annu
<u>GKBI loan</u>	princ
Interest rate:	6.5% p.a.
Repayment:	Annual su each accor
Short term loan	
Interest rate:	15.0% p.a

Annual equal installment of principle

nual surplus cash counted in ch accounting year

**Repayment:** 

15.0% p.a. 1 year (To be repaid in next year)

All calculation are made based on a condition that all loans will be borrowed at the end of each financial year and will be returned or calculated at the end of next financial year. Production Cost Account Tables are calculated and attached in Appendix.

10.4.5 Working Capital

> Conditions to have settled the working capital required for non-renovation case are also applied for renovation case, namely, amounting inventory and working capital as described in Table 10-7 are used.

#### 10.4.6 Tax

It is assumed that corporate tax will be imposed by the following rates:

Profit before tax	Tax rate (%)
(Million Rupia)	
Upto 10	15
Over 10 to 50	25
Beyond 50	30

In case that loss is counted, the loss can be carried over for 3 years.

#### 10.4.7 Project Life

In accordance with implementation schedule, the period required for renovation work is planned for 2 years from 1987 to 1988 and project life is set for 15 years from 1989 after commencement of operation of the renovated mill.

10.5 Results of Financial Analysis

#### 10.5.1 Internal Rate of Return

Each annual cash flow to be anticipated after renovation of the mill is calculated. Differences between the cash flow of renovation case and a cash flow already calculated for non-renovation case are obtained year by year basis. The difference of cash flow of two cases are used as a basis for determining Financial Internal Rate of Return (FIRR). Internal Rate of Return on Investment abriviated as IRROI or ROI and Internal Rate of Return on Equity abriviated as IRROE or ROE are calculated for Profit before tax and for Profit after tax. Return on Equity is calculated for the base case of 6.5% interest rate and also for 13.0% interest rate as reference case. The results of calculation are shown in Table 10-12. Cash flow tables which are used for calculating Internal Rate of Return are shown in the tables B-6 thru G-6 and G-7 attached in Appendix.

Project Schem	ie	CASE-1	CASE-2	CASE-3
ROI ( % )	Before Tax	16.60	18.93	19.80
n <b>KU (                                  </b>	After Tax	13.11	15.00	15.65
Base Case	Before Tax	37.45	44.94	49.79
Interest Rate 6.5 Xp.a. ROE ( X )	After Tax	30.69	38.24	42.65
<u>Reference Case</u> Interest Rate	Before Tax	24.64	30.39	32.89
13.0 %p.a.	After Tax	16.92	23.14	25.88

Table 10-12 Internal Rate of Return

#### 10.5.2 Profit and Loss

When the mill is operated, after completion of renovation program, in accordance with production schedule, anticipated profits and losses are analyzed and summarized for each project scheme. Profit/Loss Stetement, Fund Flow Table and Balance Sheet are shown in Tables from B-2 thru -5 to G-2 thru G-5.

(1) Project scheme Case-1

After completion of renovation work of Case-1, initial 2 years of 1989 and 1990 when operation ratios are set at 80% and 90% respectively will be suffered from financial loss. However, in 1991 when operation ratio is reached to 100%, profit can be counted and after the years of 2000 when repayment of long term loan is completed annual profit after tax will be 4,050 million Rupiah.

Surplus cash will be generated in 1987, the first year of construction, and repayment of loan to GKBI Head Office will be made possible. Repayment of GKBI loan will be completed in 1993, remaining further surplus cash of 2,033 million Rupiah in this year. Surplus cash in the year of 2003 when project life is closed in terms of financial analysis will be accumulated in the amount of 29,842 million Rupiah.

#### (2) Project scheme Case-2

First 2 years after completion of renovation work will face financial loss, but profit will be raised in 1991. Profit after tax after the year of 2000 will be 4,474 million Rupiah on annual basis. Repayment of GKBI loan will be commenced from 1987 and will be completed in 1992. Cash surplus accumulated by the year of 2003 will reach to 37,202 million Rupiah.

#### (3) Project scheme Case-3

Loss will be counted for 2 years after completion of renovation work and profit after tax will be 4,757 million Rupia in the year of 2003. Repayment for GKBI loan will be started from 1987 and completed in 1991. Cash surplus by the end of the year 2003 will amounted to 41,021 million Rupia.

In all three cases, it will not be necessary to borrow short term loan because of shortage of funds in case that interest of long term loan is 6.5% p.a. and by the year 2000 all the loan will be completely paid.

In case that interest of long term loan is 13.0% p.a., shortage of fund will be taken place for a period of 1 to 4 years, depending on project schemes, from 1991 when repayment of long term loan is commenced. Total sums for short term loan which is necessitated by the shortage of fund mentioned above are 3,205 million Rupiah for project scheme Case-1, 719 million Rupiah for project scheme Case-2 and 79 million Rupiah for project scheme Case-3. The years when repayment of GKBI loan will be completed will be the years of 1995 and 1994 for project scheme Case-2 and Case-3, respectively. However, for project scheme Case-1, repayment of GKBI loan will not be completed by the year 2000.

As mentioned above, if interest rate is changed from 6.5% per annum to 13.0% per annum, repayment of accrued interest will become a large financial burden and cash shortage will be remarkable in the case of project scheme Case-1.

#### 10.5.3 Payout Period

Payout period to recover investment cost are calculated and shown in Table 10-13. In order to determine payout period, it is assumed that all the investment costs are to be financed by own capital and cash flow without counting interest and depreciation is to be used to recover investment capital, namely, total investment cost is divided by total accumulated cash flow as defined above to arrive at payout period.

#### Table 10-13 Payout Period

	Payout (years	s after renovation)
Project scheme	Before tax	After tax
Case-1	4.1	4.5
Case-2	3.8	4.2
Case-3	3.6	4.0

#### 10.5.4 Major Financial Indicators

Major financial indicators are calculated in order to review and evaluate financial nature of the project and are shown in Tables 10-14, 10-15 and 10-16. Individual financial indicators are obtained by the following formula.

- Profit after Tax on Sales Revenue

= Profit after Tax/Sales Revenue x 100

Debt Service Coverage Ratio

= (Profit after Tax + Depreciation + Interest + Increase in

- Account Payable Increase in Account Receivable
- Increase of Inventories)/(Interest + Depreciation and Amortization)

- Profit Break Even Point
  - = Production cost/(Sales Revenue Raw Material Cost - Variable Cost) x 100

Cash Break Even Point

- · (Production Cost Depreciation and Amortization)
- / (Sales Revenue Raw Material Cost Variable Cost) x 100

(1) Profit after Tax on Sales Revenue

This indicator represents Profit after Tax on Sales Revenue, or ratio of net profit over sales revenue. For all three renovation cases, until 1995 while depreciation of machineries and equipment for renovation are appropriated, profit ratio against sales revenue are low in its figure. However posterior to 1996 when newly invested facilities have been depreciated, Profit after Tax on Sales Revenue will be 19.0% to 21.2% for Project Schme Case-1, 20.5% to 22.6% for Project Scheme Case-2 and 21.2% to 23.4% for Project Scheme Case-3.

(2) Debt Service Coverage Ratio

This indicator shows indication of capability of repayment for loan by defining amount of funds made available for payment of interest and repayment. For all three project cases, the indicators show figures of not less than 1.0 and this means that funds generated by operation will be enough to cover payment of interest and repayment of loans. For a period of 2 to 4 years after completion of renovation work, variable to Cases-1, -2 and -3, this indicator shows 1.0. This is because all surplus cash generated by operation of the renovated mill are to be allocated and used solely for the purpose of repayment of GKBI loan. Speaking in general, it is said that Debt Service Coverage will be sound if figure exceeds 1.5.

## Table 10-14 Major Financial Indicators

	it after Tax on ales Revenue %	Debt Service Coverage Ratio	Profit B.E.P. %	Cash B.E.P. %
1989	-24.02	1.00	155.74	56.28
1990	-8.58	1.00	120.11	50.32
1991	2.63	1.00	93.78	44.23
1992	8.91	1.00	78.91	40.90
1993	11.24	1.52	69.26	37.06
1994	12.68	1.42	53.94	34.87
1995	2.92	1.79	89.47	32.85
1996	18.95	1.36	31.12	30.83
1997	19.51	1.41	29.10	28.81
1998	20.06	1.47	27.08	26.79
1999	20.62	1.54	25.05	24.76
2000	21.17	-	23.03	22.74
2001	21.17		23.03	22.74
2002	21.17	 	23.03	22.74
2003	21.17		23.03	22.74

B.E.P. = Break Even Point

## Table 10-15 Major Financial Indicators

PROJECT SCHEME CASE-2

Year	Profit after Tax on Sales Revenue X	Debt Service Coverage Ratio	Profit B.E.P. %	Cash B.E.P. %
1989	-20.53	1.00	147.03	53.41
1990	-5.66	1.00	113.09	47.44
1991	5.18	1.00	87.93	41.34
1992	13.08	1.38	70.29	36.13
1993	12.14	1.71	62.47	. 33.42
1994	14.70	1.59	48.72	31.61
1995	5.60	1.97	80.51	29.81
1996	20.53	1.55	28.31	28.00
1997	21.05	1.61	26.51	26.19
1998	21.57	1.69	24.70	24.39
1999	22.08	1.77	22.90	22.58
2000	22.60	-	21.09	20.77
2001	22.60	-	21.09	20.77
2002	22.60	<b>.</b>	21.09	20.77
2003	22.60	-	21.09	20.77
Averag	e 17.41	1.48	53.12	30.49

B.E.P. = Break Even Point

Table 10-16 Major Financial Indicators

Pr Year	ofit after Tax on Sales Revenue X	Debt Service Coverage Ratio	Profit B.E.P. %	Cash B.E.P. %
1989	-18.34	1.00	140.29	50.15
1990	-3.16	1.00	106.99	44.00
1991	8.00	1.08	82.17	37.66
1992	12.86	1.82	68.39	34.24
1993	11.31	1.65	61.33	32.43
1994	15.26	1.60	4781	30.61
1995	5.95	1.98	79.70	28.80
1996	21.24	1.56	27.33	26.99
1997	21.77	1.63	25.52	25.18
1998	22.30	1.70	23.70	23.36
1999	22.82	1.78	21.89	21.55
2000	23.35	•	20.08	19.74
2001	23.35	•	20.08	19.74
2002	23.35		20.08	19.74
2003	23.35		20.08	19.74

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B.E.P. = Break Even Point

(3) Profit Break Even Point

This financial indicator means operating ratio at which level profit or loss is divided, or above this operation ratio the mill will make profit and operation ratio becomes lower than this figure, the mill will suffer from financial loss.

For all three cases, the mill will not make profit for a period of initial two years, even if 100% operation ratio is achieved or maintained. However from the third operating your after completion of renovation work, figures of profit break even point will decrease and from the year 2000 when repayment of loans is completed, it is shown that profit will be generated at the low operation level of 20% to 23% operation ratio.

(4) Cash Break Even Point

This figure is an indicator which shows status of cash flow. If operation ratio is higher than figures of Cash Break Even Point, cash is made available enough for funds to be used for various financial services. For all three cases, available fund will be sound from the first year after renovation.

10.5.5 Sensitivity Analysis

Sensitivity analyses for Internal Rate of Return have been carried out by changing the following 5 cost elements.

- Total capital requirement

- Product sales prices

- Raw material cost

- Varible operating cost excluding raw material cost

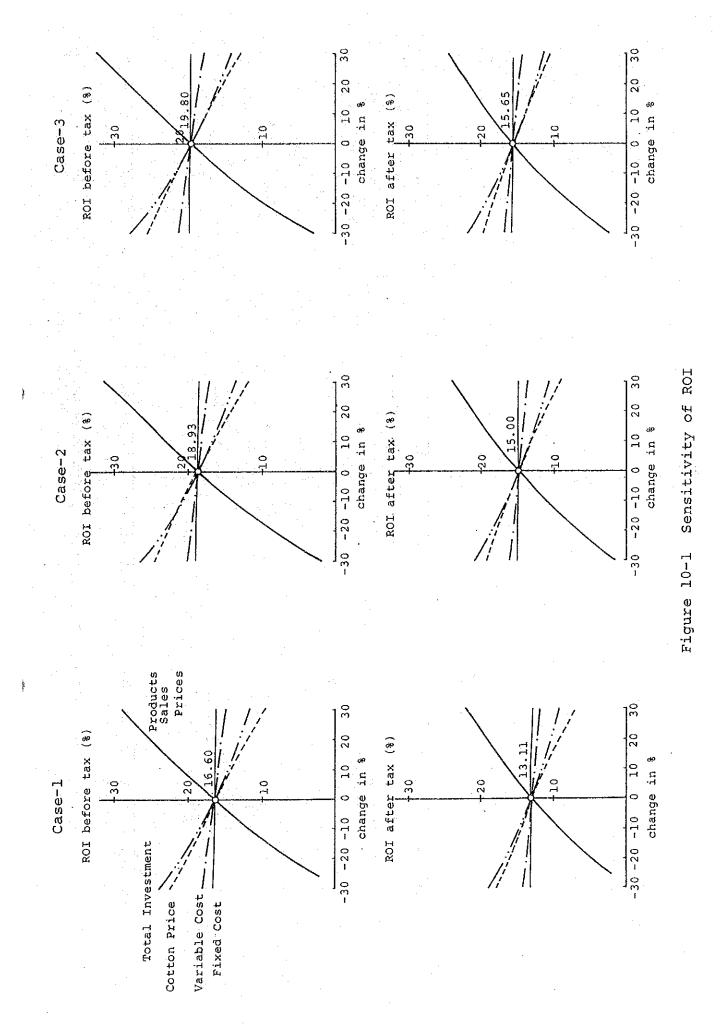
- Fixed operating cost excluding depreciation and interest

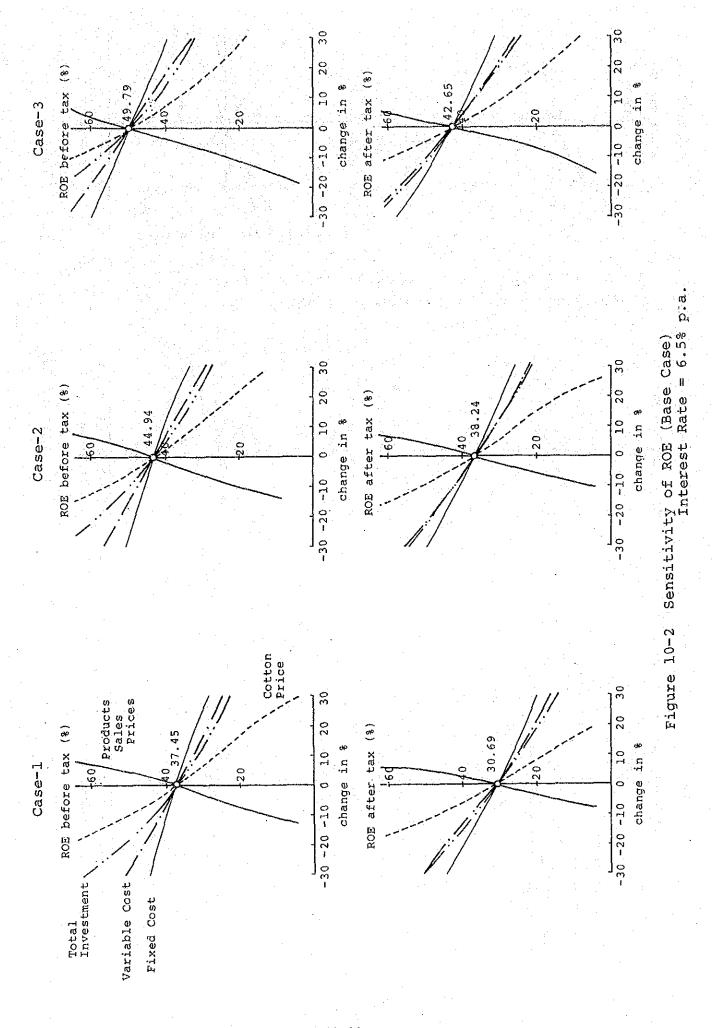
Variation of figures for ROI and ROE, before tax and after tax,

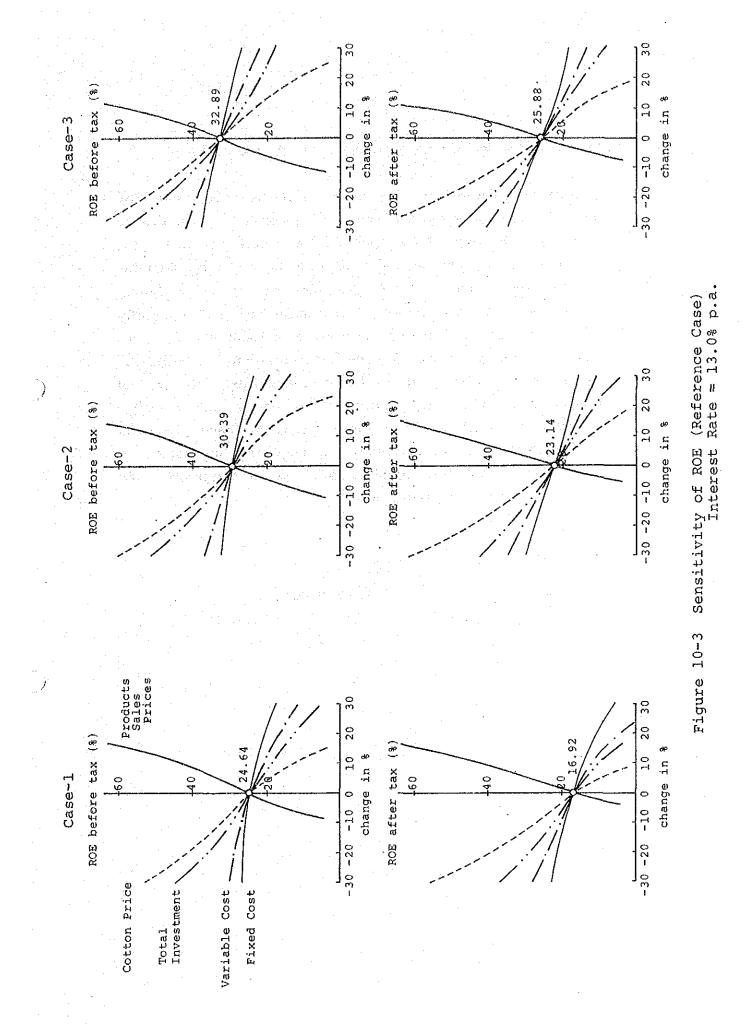
by increasing and decreasing the above 5 elements by 30% independently, are illustrated in Figures 10-1 and 10.2.

Regarding the reference case of 13% p.a. interest rate, sensitivity of ROE is analyzed by changing these five elements and the results are shown in Figure 10-3.

Of these 5 elements, percentage change of product prices in the most influencial factor on International Rate of Return. Increase of raw material cost is the second most influencial factor on Internal Rate of Return.







## 10.6 Influence by Change of Foreign Currency Exchange Rate

The financial analyses in this study have been conducted by using a foreign currency exchange rate prevailed at the time of field survey in July, 1986. However in September 1986, the currency of Indonesian Rupia was devalued to a considerable extent, to the extent that the exchange rate and cost figures used in the study are causing some difference from currently prevailing figures. Therefore, in order to examine the influence of change of foreign currency exchange rates onto the results of financial analyses being discussed and reported so far, an additional study has been conducted by adopting an exchange rate and costs which are considered similar to those prevailing currently. Taking a new currency exchange rate announced on 12th September 1986 into consideration, the exchange rate and cost elements are revised as follows:

#### Base rate

#### Reference rate

- 1.00 US Dollar
- = 1,125 Indonesia Rupiah
- = 160 Japanese Yen
- 1.00 US Dollar= 1,644 Indonesia Rupiah= 155 Japanese Yen

<b>Reference Costs &amp; Prices</b>
+51%
+10%
+46%
+46%
+18%
+46%
0
+46%
0

Financial analyses using a new currency rate and cost elements are summarized hereunder.

In case that renovation work is not carried out, profits will (1) be obtained in the years of 1987, 1989 thru 1992 and 1994. In those years, it is possible to make repayments to GKBI Head Office in the amount of 219 million Rupiah to 1,351 million Rupiah, depending upon financial conditions of each year. However, from the year of 1995 onward, annual losses from 213 million Rupiah to 705 million Rupiah will be counted and shortage of cash will be taken place, thus necessitating loan from GKBI Head Office every year. The amount of loan from GKBI Head Office is 10,020 million Rupish in 1986, of which 6,130 million Rupiah will be returned, but total of 6,443 million Rupiah, including newly borrowed 2,554 million Rupiah from GKBI Head Office after 1995, will be remained as outstanding long term loan in the year of 2003, the term of financial analysis for this study.

- (2) In case of Project Scheme Case-1, the first three years after completion of renovation work and the year of 1995 will show financial losses. Repayment of GKBI loan will be made during 1987 to 1989 and after 1993 and will be completed by the year of 2000. Short term loan will be introduced from 1990 to 1992 with annual amounts of 39 million Rupiah to 750 million Rupiah.
- (3) In case of Project Scheme Case-2, the first three years after completion of renovation work show some losses. However there will be no shortage of cash throughout project life. Repayment of GKBI loan will be completed by 1993. Surplus cash will be accumulated to the amount of 35,677 million Rupiah by 2003.
- (4) In case of Project Scheme Case-3, the first two years after completion of renovation work will show financial losses. Shortage of cash will not be taken place and repayment of GKBI loan will be completed by 1992. Outstanding surplus cash in 2003 will be 48,162 million Rupiah.
- In case that interest rate for long term loan is 13% per (5) annum, financial losses will take place for 7 years after completion of renovation work until 1995, except the year of 1994 for the case of Project Scheme Case-2 and the years of 1993 and 1994 for the case of Project Scheme Case-3. In case of Project Scheme Case-1, short term loan will have to be introduced from the first year after completion of renovation work to the year of 2003 and repayment of GKBI loan will only be possible in the years of 1987 and 1988, amounting to 3,065 million Rupiah. In case of Project Scheme Case-2, short term loan will be required from the first year after completion of renovation work to the year of 1999 and repayment of GKBI loan will be completed in the year of 2001. Surplus cash will be generated in the years of 2002

and 2003, amounting to 13,179 million Rupiah. In case of Project Scheme Case-3, short term loan will be required from the second year after completion of renovation work to the year of 1994 and repayment of GKBI loan will be completed by the year 2000. Accumulated surplus cash in the year of 2003 will be amounted to 25,701 million Rupiah.

(6)

Internal Rate of Return based on difference of annual cash flow between non-renovation case and renovation cases are shown in Table 10-17.

Financial indicators for reference foreign exchange rate are shown in Tables Hthru N of Appendix.

Table 10-17	Internal Rate of Return
	(Reference Exchange Rate)

Project Scheme		CASE~1	CASE-2	CASE-3	
ROI ( %	\`	Before Tax	11.76	14.83	16.29
		After Tax	9.14	11.69	12.85
<u> </u>	Base Case			······	
	Internet Date	Before Tax	24.77	`35.58	43.21
ROE (%	Interest Rate 6.5 %p.a. )	After Tax	17.29	29.81	37,90
	Reference Case				
	Interest Rate	Before Tax	5.20	20.92	25.64
	13.0 %p.a.	After Tax	-	12.17	18.38

#### CHAPTER 11 ECONOMIC ANALYSIS

Project has been financially analyzed in CHAPTER 10 and in CHAPTER 11, economic analysis is carreid out to evaluate how the project will affect economical aspects of the country. Economic Internal Rate of Return (EIRR) which will be brought forth by implementing the project plan has also been calculated. Further, foreign exchange balance are also calculated, which will be resulted by executing the planned project.

# 11.1 Economic Benefits and Costs

#### 11.1.1 Economic Benefits

(1) Direct benefits

Direct economic benefits created by implementing the project are economic values of yarns and woven fabrics to be produced in the Medari mill. The products which are made by renovated mill upon implementation of the project will be supplied to domestic and international markets. Sales prices of the products to be sold in Indonesian domestic market shall be set based on domestic sales prices determined on competitive basis, thus the domestic prices so determined can be considered to reflect economic value of products, namely, real value of products. Export prices of products will be determined by international selling prices of similar products in international markets. Therefore, sales revenue obtained by selling products is considered as the direct economic benefits of the project.

(2) Indirect benefits

Following indirect benefits are considered to be obtained by executing the planned project.

#### 1) Prevention of loss of employment opportunity

Should the existing mill continue its operation without executing renovation work, deterioration of mill facilities will be accelerated and production capacity will be decreased. Naturally, production volume will decrease. As production volume decreases, number of employees who are required to operate the mill will also be mill decreased. Furthermore, should the existing discontinue its operation due to serious financial loss of the mill, 1,386 employees working in the mill as of May 1986 will lose their jobs. Should the mill be renovated in accordance with a schedule set forth for the project, permanent employment will be secured for 1,279 to 1,322 employees although number of employees will be reduced by 64 to 107 depending on project scheme cases. During renovation work for the mill, a number of skilled and will be employed for various non-skilled laborers construction works.

#### 2) Secondary effects

By emplementation of the renovation project, volume of production will be increased and a variety of products will be produced. Materials and labors for supplying consumables and sub-materials to Medari mill will be increased, and demands for transportation and packaging will increase, which can be considered as secondary effets.

The fact that approximately 1,300 persons continue to be employed in Medari mill means that there will be miscellaneous kinds of jobs which will be generated or maintained in and around Medari by daily activities of these employees and their family members.

# 3) Effect of technical transfer

Cotton yarn and cotton fabric production is one of matured industries among textile industries. Machineries and facilities in Medari mill which have been deteriorated and obsolete by now are inferior to modern production facilities and technology of industrialized countries. Therefore, by introducing new up-to-date facilities and technology from foreign country, improvement of technical level can be expected and demand may be newly cultivated.

### 11.1.2 Economic Costs

(1) Initial cost required for implementation of project

The cost required for implementation of the project will be cost for renovation work of the mill and pre-operation cost. The amount for these costs is considered to be equal to total capital cost used in the financial analysis.

### (2) Raw material cost

Cotton which is raw material for the mill will be imported from abroad. Price of imported cotton corresponds to international market price and import duty is exempted. Raw material cost used for the financial analysis is considered to be economic cost of raw material.

#### (3) Cost of labor resources

Some degree of skillness will be required for labor resources being employed in the mill. Therefore, labor cost used in the financial analysis is considered as economic cost of labor resources.

# (4) Other production cost

Production costs other than raw material cost and labor are utility costs, sub-material cost, resources cost consumable costs and packaging cost are variable production cost and plant overhead, land rental and maintenance costs are considered as fixed production cost. Import duty and corporate tax imposed by Indonesian law are considered as transfer cost items in economic analysis and are excluded from economic cost, Imported costs shared in variable production cost and fixed production cost are 80% of sub-material, 30% of consumables and 50% of maintenance cost. Of those imported costs, import duty portion within these imported costs are 20%, 20% and 30% respectively. Amounts of other production cost in which the import duties are deducted are considered to be the economic cost of other production cost.

### 11.2 Economic Internal Rate of Return

Basing on economic benefits and economic costs described in the previous section, Economic Internal Rate of Return (EIRR) has been calculated for the case that the renovation project is implemented.

Deference between annual economic benefits and costs for the renovation case and annual economic benefits and costs for the non-renovation case is calculated for the entire period of the project. Based on these calculations, EIRR is computed and the results are shown in Table 11-1.

Table 11-1 Economic Internal Rate of Return

Project Scheme	EIRR (%)
Case-1	17.1
Case-2	19.3
Case-3	20.3

The calculated EIRR figures are higher than those for ROI before tax in the financial analysis. The calculation result that EIRR is higher than financial ROI before tax implies that implementation of the renovation project will have higher economical significance to the country of Indonesia than mere renovation or restoration work of the mill of a single enterprise and it is judged that the renovation work will contribute to Indonesian economy.

Economic benefits and economic costs for each year which are used as bases of calculating EIRR are shown in Tables 11-2, 11-3 and 11-4.

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		Table	0 		Economic		Benefit a	and Cost		(2)					· · · .			
	: 	• •	·	1. T				· · ·	·	•							· · .	
PROJECT SCHEME CASE-2		· .				· · ·							· · ·			( Uni	( Unit : million Rp.	( 'dä uo
Year	1987	1988	1989	1990	1661	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	Total
< Economic Benefit >		2.711		8, 523 11, 075 12, 870 13, 583 13, 901 14, 118	12, 970	13, 583	13, 901	14, 118	14, 598 14, 769		14.940	15, 096	15, 096 - 15, 257 - 15, 397 - 15, 571	15, 397		15, 694	15, 818	214, 020
Products	e	2.711	8, 523	11, 075	12, 970 13, 583		13, 901	13, 901 14, 118 14, 598		14, 769	14,940 15,096		15. 257	15, 397	15, 571 15, 694		15, 818	214, 020
< Economic Cost >	6, 770	6,770 21,202	5, 730	6, 598	7, 557	7, 361	7, 479	7, 586	118.7	7, 874	8, 002	8, 038	8, 137	8, 285	8, 380	8, 452	6, 924	142, 305
Capital Investment	6. 770	6. 770 19. 081	D	D,	0	0	D	0		0	C	Ð	-		<b>C</b> ,	B	<b>C</b> 3	25.850
Variable Operating Cost	3		1, 507 4, 448	5, 986 7, 084	7, 084	7.227	366	7, 491	7, 644	7, 756	7, 864 7, 964	7:964	8, 063 - 2, 156	8, 156	8, 245	8, 326	8, 404	113, 531
Fixed Operating Cost	ຕຸ	-33	-23	-14	17	17	44	44	70	11	<u> 3</u> 6	8	96	36	<u> 36</u>	36	36	874
Selling Expense	<b>O</b> .		•	Û	Ð	Ġ	•	•	Ċ	-	-	Đ	D	Ð	<b>D</b> 2	<b>a</b> ,	₿.	C
Working Capital Increase	0	648	1, 305	626	456	117	88	20	97	41	41	31	33	34	33	30	-1.576	2, 050
												-			54 54	:		
Balance	-8, 770	-6, 770 -18, 491	2, 793	4,477	5, 413	6, 222	6, 422	6, 532	6, 787	6, 895	6, 939	6, 998	7, 060	7, 111	7, 191	7. 243	8, 895	71. 715
						1 4 4												
Economic Internal Rate of Return (EIRR) =	n (EIRR)	= 19.4 Z	ч						÷.		• .					•		
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Year	1987	1987 1988	1989	1990	1661	1992	1993	1994	1995	1996	1997	1998	1399	2000	2001	2002	2003	Iotal
< Economic Benefit >	0	2, 801	9, 287	11. 937	11. 937 13, 937	14, 160		14, 478 , 14, 695	15, 175		15, 346 15, 517 15, 573 15, 834 15, 574 16, 148 16, 271 16, 395	15, 673	15, 834	15, 374	16, 148	16, 271	16, 395	223, 627
Products	•	2, 801	9, 287	11, 937	13, 937	14, 160		14, 478 14, 695	15, 175	15. 346	15. 517	15, 673	15, 673 15, 834 15, 974	15, 374	16, 148 16, 271	16, 271	16, 395	223, 627
< Economic Cost >	7, 153 22, 250	22, 250	5, 348	6, 731	7, 696	7, 418	7, 601	7, 708	7, 933	7, 996	8, 124	8, 220	8, 220 8, 319	8, 408	8, 502	8, 574	5, 961	145, 543
Capital Investment	7, 153 20, 094	20, 094	6	0	Û	Ο,	Ċ	0	•	0	G	0	Ð	o	C	e	Ċ	27, 247
Variable Operating Cost	01	0 1527.23 4553.17	1553. 17. 6	105.35	216.62	1359.76	7498. 43	7623. 69	7776.01	7888. 74	6105. 35 7216. 62 7359. 76 7498. 43 7623. 69 7776. 01 7888. 74 7996. 76 8096. 84 8195. 15 8287. 35 8377. 21 8458. 06 8536. 02	8096. 84	8195. 16	8287. 95	3377. 21 8	3458. D6 8	8536. 02	115, 497
Fixed Operating Cost	⇔.	-33. 2	-33.2 -17.85	-15.3	6.1	6.7	34	34	80	66. 5	88	88	88	8	88	88	88	744
Selling Expense	C)	0	0	. 🛥	0	•		Ģ	c	с.	Ο.	<b>ස</b>	c	8	D	0	<b>с</b> а 	0
Working Capital Increase	<b>0</b>	662	1. 413	641	472	52	83	20	67	41	14	33	8	34	88	8	-1, 681	2, 055
												•						
Bal ance	-7, 153 -	19,449	-7. 153 -19, 449 3, 339	5, 206	6, 241	6. 742	6, 877	6, 987	7, 241	7, 350	7, 394	7, 453	7.515	7, 566	7, 646	7, 697	9, 434	78, 084

Economic internal Rate of Return (EIRR) = 20.3 1

# 11.3 Effects on National Revenue

Effects on national treasury revenue by implementation of the renovation project are studied by defining amounts of corporate tax and import duty.

Corporate income tax and import duty during entire project life have been calculated for the cases of without-renovation, renovation schemes Case-1, Case-2 and Case-3 are shown in Table 11-5.

			(Unit	: million Rp)
Prohect scheme	Without Renovation	Case-1		Case-3
Income Tax	304	18,725	21,594	23,650
Import Duty	2,080	2,710	2,758	2,877
Total	2,384	21,435	24,352	26,526

# Table 11-5 Income Tax and Import Duty

By implementing renovation project, inflow to the national tresury revenue in form of tax and duty will be increased by the amount of 19,051 million Rupiah to 24,142 million Rupiah, compared with the case of non-renovation. If these increased national revenues are utilized for public investment as an example, it is expected that the implementation of the renovation project will contribute to further development of national economy of Indonesia.

### 11.4 Balance of Foreign Exchange

Effect on balance of foreign currency expenditure and revenue is evaluated by the following premises and conditions:

(1) Financing method of foreign currency portion in total capital requirement is considered to be the same as the method set for the base case of the financial analysis as specified in financing plan of CHAPTER 9.

- (2) Foreign currency revenue is considered to be a revenue obtained by exporting some of products from the mill and the amount of revenue of exported products is defined as foreign currency income. Products sold in domestic market will not be replacement of imported products, therefore revenue arising from sales in domestic market will not contribute to foreign currency revenue.
- Expenditure of foreign currency will be originated in the (3) following items:
  - Repayment of principal of long term loan and repayment of interest accrued therefrom.
  - Items in operation cost, and their foreign currency portion ratio will be as follows:

Items	Ratio of t	foreign curr	ency portion
Raw material cotton		100%	
Sub-materials		64%[ 0.8	x (1-0.2)]
Consumables		248[0.3	x (1-0.2)]
Maintenance		35%[0.5	x (1-0.3)]

Calculation results on balance of foreign currency expenditure and revenue for the non-renovation case and for renovation project schemes Case-1, Case-2 and Case-3 are shown in Tables 11-6 thru 11-9, Negative figures in these tables mean outflow of foreign currency. During entire span of the project, outflow of foreign currency for the case of non-renovation will be 35,701 million Rupiah. For renovation case, outflow of foreign currency will amount to 66,133 million Rupiah to 95,878 million Rupiah, varying from project scheme cases. This means that, if the renovation project is implemented, outflow of foreign currency will be increased by the amount of approximately 30,000 million Rupiah to 60 million Rupiah. Import of raw material cotton will share 73%

to 83% of total outflow of foreign currency. Therefore in the event that cotton locally cultivated in Indonesia are used more in the mills, outflow of foreign currency will be decreased, corresponding to the amount of local cotton used in the mill. However, in case that renovation project is not carried out, and even if cotton required in the mill are totally supplied domestically from Indonesian cotton market, outflow of foreign exchange will become 2,242 million Rupiah. On the contrary, in case that renovation project is executed, and if 76% of cotton requirement is replaced with local supplied cotton for project scheme Case-1, outflow of foreign currency will become zero. Similarly for project scheme Case-2, if 63% of cotton requirement is replaced with locally harvested cotton, the foreign currency outflow will become zero, and for project scheme Case-3, 53% ratio of required cotton will suffice.

Vear			-				2						ć					
	1987	1988	1989	1990	1661	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	Total
< Foreign Exchange Inflow >			t 1 1 1			1				7   		, , , ,						
Producte Export	924	847	755	616	508	385	308	231	0	0	6	- -		a	<b>C</b>	63	C	4, 574
- Total Inflow -	924	847	755	615	508	385	308	231	o	-	<b>⇔</b> ,	•	•		0	. 🖸	8	4, 574
< Foreign Exchange Outflow >						,	· · ·									1947 - 1	•	
Repayment of Long-Term Loan			C)	0	0	0	0	a		C	0	<b>-</b>	•	-		•	0	C)
Interest on Long-Term Loan	- CD	0	0	0	D.	0	C	-	-	ငာ	- <b>-</b>	<b>.</b>	⇔	8	C			0
Raw Material Import 4.	4, 153	3, 484	2, 793	2, 282	2, 155	2, 050	1, 941	1.844	1, 725	1, 639	1, 556	1, 480	1. 406	1, 335	1, 268	1,205	1. 144	33, 459
Sub Materiale Import	194	211	275	272	269	266	262	523	256	253	250	246	243	240	237	234	230	4, 197
Consumables Import	34	34	33	32	8	30	ଷ	53	53	53	58	8	83	ŝ	29	53	53	512
Maintenance Cost	141	134	125	124	122	122	122	122	122	122	122	122	122	122	122	122	122	2, 107
- Total Outflow - 4,	4, 522	3, 863 3, 225	12.1	2, 710	2, 575	2, 467	2, 355	2, 254	2. 132	2, 043	1, 956	1. 877	1, 800	1. 725	1. 656	1, 590	1, 525	40, 275

Table 11-6 Balance of Foreign Excha

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		•		· .				- - -	1.				:	·				
	-	able 11	11-7	Bala	Balance of		eign	Exch	Foreign Exchange	(3)			-					• 1. • •
PROJECT SCHERE CASE-1			•	. •								ан 1997 - А	- 			, Uni	( Unit : million Rp.	íon Rp.
Year	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1898	2000	2001	2002	2003	Total
< Foreign Exchange Inflow >																		
Products Export	924	1, 833	4. 124	4, 501	4, 879	4, 879	4, 879	4,879	4, 879	4, 879	4, 879	4, 879	4, 879	4, 879	4.879	4. 873	4, 879	74, 809
- Total Inflow -	924	924 1, 833	4, 124	4. 501	4, 879	4.879	4.873	4, 879	4, 879	4, 879	4, 879	4, 879	4.879	4, 879	4, 879	4, 873	4, 879	74, 809
< Foreign Exchange Outflow >		-				· · ·	-		•	•	· ·						1. 1. 1.	
Reperment of Long-Term Loan		0		2, 515	2.515	2,515	2,515	2, 515	2, 515	2,515	2, 515	2, 515	2,515	D	Ð	0	0,	25, 151
Interest on Long-Term Losn	0	0	1, 635	1, 635	1.471	1, 308	1, 144	981	. 218	654	490	327	163	0	0	0	0	10, 626
Raw Material import	4, 153	4, 764	6, 356	7, 153	7, 943	7, 943	7, 943	7. 943	7, 943	7, 943	7, 943	7, 943	7, 943	7, 943	7, 943	7, 943	7, 943	125, 688
Sub Materiale Import	134	236	385	393	401	401	401	401	401	401	401	401	401	401	401	401	401	6, 417
Consumables Import	34	30	32	32	32	32	32	32	32	32	32	32	35	.+ 32	35	32	33 <sup>•</sup>	540
Maintenance Cost	141	112	129	132	135	135	135	135	135	135	135	135	135	135	135	135	135	2, 266
- Total Outflow -	4, 522	5, 142	8, 536	11, 859	12, 497	12, 333	12, 170	12, DOĢ	11, 843	11, 679	11.516	11, 352	11, 189	8, 510	8.510	8,510	8, 510	170, 687
<ul> <li>Mode Environment Environment</li> </ul>	40 10 10 10	618 8- 808 8- 808 8-	i	-7.358	-7 618 818	-7 454	-7 001	-7 107	790 8- -	UUa a-	- 623 -	-F 472	-6.310	-3 531	-3 831	-3.631	-3 631	-95. 878

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( Unit : million Rp. ) 90, 808 6, 524 169, 500 -78, 692 30, 808 10, 226 125, 688 2.311 24, 204 3 Total 7, 943 8, 086 138 -2, 435 -2, 435 6, 086 0 8, 521 2003 408 8 -7, 943 6, 086 6, 085 8, 521 ထ 408 છું 138 2002 7.943 -2, 435 -2, 435 6, 086 6, U86 8, 521 138 ⇔ 408 S -2001 7, 943 6, (186 6, 086 8, 521 2000 0 408 83 138 6, 086 7, 943 -5, 170 -5, 013 6, 086 2,420 8 11,571 11,413 11,256 11,099 157 R 1939 408 2,420 2,420 315 7, 943 6, 086 138 6, 086 408 铭 1398 7.943 6, 086 472 138 -5, 327 6, 086 408 1997 2 Balance of Foreign Exchange (3) -5, 485 2,420 6, 886. 7, 943 6, 086 623 8 138 1996 408 2,420 11, 728 6, 086 6, 086 7, 943 -5. 799 -5. 642 138 18 408 32 1995 • 6, 086 2,420 7, 943 11, 885 6, D86 138 408 944 8 1594 , 12, 043 6, 086 7, 943 -6, 114 -5, 957 6, 086 2, 420 101,1 408 88 1983 32 7, 943 8, 086 12,200 8, 086 2,420 1, 259 8 408 138 1992 5, 401 1,416 2, 420 7. 943 5, 401 12, 357 -3, 208 -3, 942 -6, 740 -6, 956 408 138 8 1991 4 972 11, 712 4, 972 2, 420 1, 573 7, 153 399 134 엉 1990 Table 11-8 4, 542 1, 573 8.484 4, 542 0 6, 356 ŝ 132 1989 392 5, 145 1, 937 1, 937 o 4, 764 o 112 8 1988 233 -3, 598 924 4, 153 924 4, 522 0 c 194 141 Š 1987 < Net Foreign Exchange Flow > Repayment of Long-Term Loan < Foreign Exchange Outflow > Interest on Long-Term Loan < Foreign Exchange Inflow > Sub Materials Import PROJECT SCHEME CASE-2 Raw Material Import Consumables import -.Total Outflow -Maintenance Cost Products Export - Total Inflow -Year

				1 - - )						•								•
PROJECT SCHEME CASE-3											•					iun )	( Unit ; million Rp.	ion Rp.
Year	1981	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1939	2000	2001	2002	2003	Total
< Foreign Exchange Inflow >		e. D												-				. •
Products Export	924	2.247	5, 783	6, 368	6, 953	6, 953	8, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 353	6, 953	6, 953	105.711
- Total Inflow -	924	2, 247	5, 783	6, 368	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	6, 953	105.711
																	• .	
< roreign Exchange Uutilow >						·				•						•		
Repayment of Long-Term Loan	C	œ	0	2, 551	2, 551	2, 551	2, 551	2, 551	2, 551	5, <b>5</b> 51	2, 551	2, 561	2, 551	сэ <sup>1</sup>		C	0	25, 508
Interest on Long-Term Loan	0	0	1, 658	1, 658	1, 492	1, 326	1, 161	. 335	823	663	167	332	166	دع <sup>:</sup>	0		<b>Q</b>	10, 777
Raw Material Import	4, 153	4, 764	6, 356	7, 153	7, 943	7, 943	7, 943	7.943	7, 943	7, 943	7, 943	7, 943	1, 943	7, 943	7, 943	7, 943	7, 943	125, 688
Sub Materials Inport	194	244	418	430	442	442	442	442	442	442	442	442	442	442	442	442	442	7.027
Consumables Import	જ	30	33	ĸ	8	33	8	8	33	83	33	33	33	8	8	8	8	554
Maintenance Cost	141	112	136	136	136	136	136	136	136	136	136	136	136	136	136	136	136	2.290
- Total Outflow -	4, 522	5, 151	8, 800	11, 960	12, 596	12, 431	12, 265	12, 099	11, 933	11, 767	11, 602	11, 436	11, 270	8. 553	8, 553	8, 553	8, 553	171. 844
< Net Foreign Exchange Flow >	-3, 598	-3, 598 -2, 904	-2, 817	-5, 592	-5, 643	-5, 478	-5, 312	-5, 146	-4, 980	-4, 814	-4, 649	-4, 483	-4, 317	-1,600	-1, 600	-1.600	-1, 600	-66, 133

.

# APPENDIX CONTENTS

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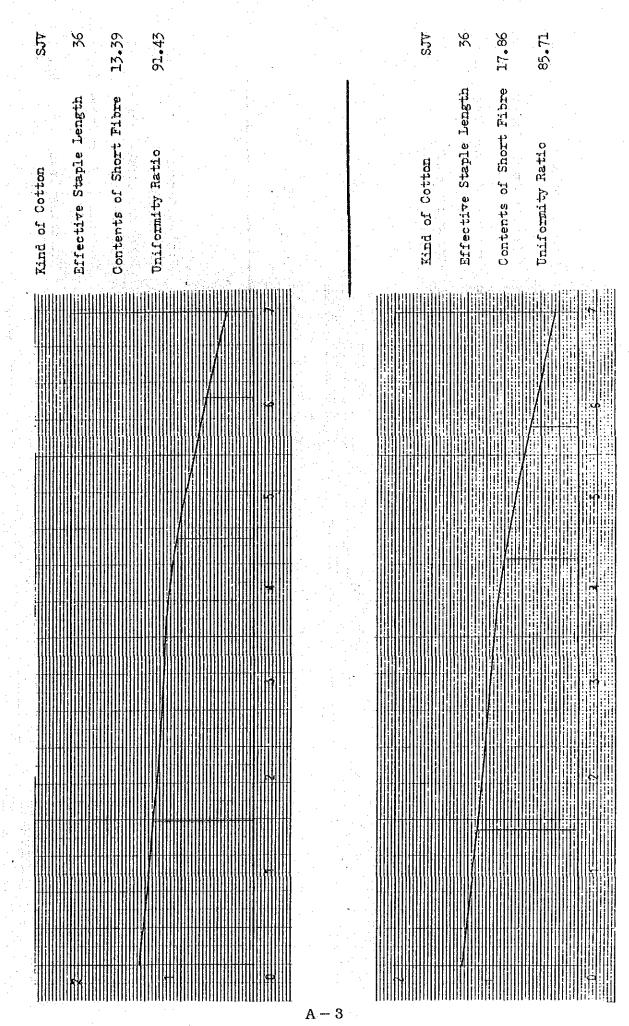
# 1. MEMBERS OF FIELD SURVEY TEAM

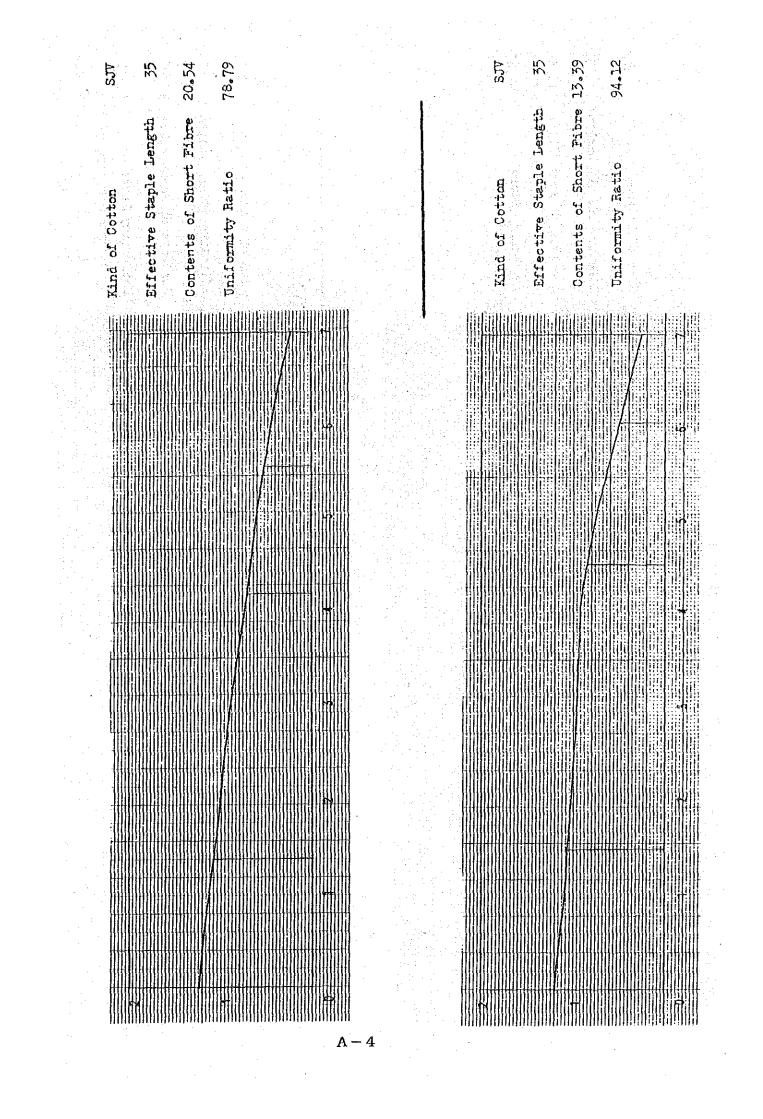
The members of the field survey team, and their assignments and expertise are as follows :

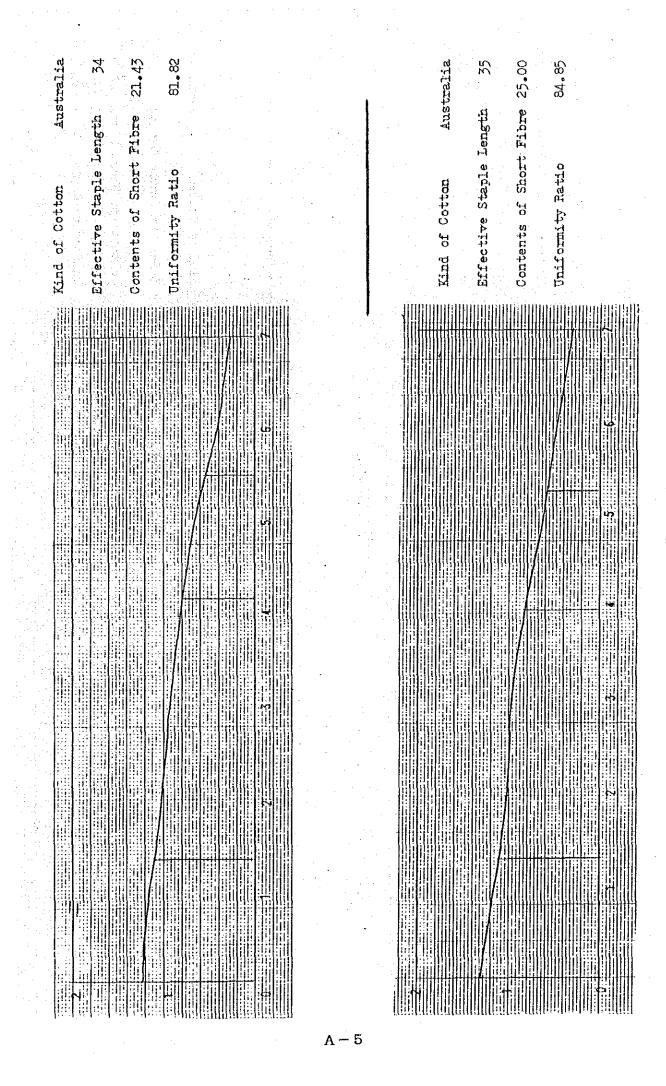
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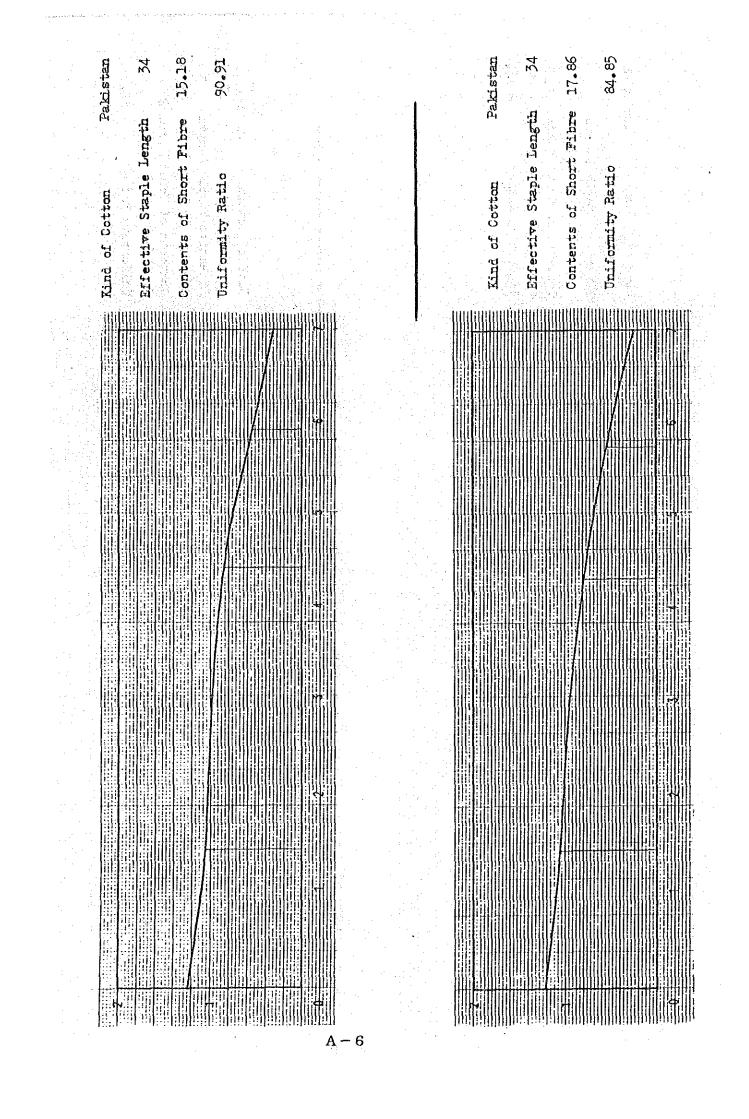
Name	Assignment and Expertise
Akira SUGETA	Team leader
	Raw Material, Spinning Technology
Kenji KUNUGI	Textile Policy and Production Management
an a	
Ryoichi TAKEHANA	Market and Sales Engineer
Koji MATSUDA	Weaving Technology, Quality Control
	Engineer
Kazumi MUKAI	Engineer for Finishing, Utilities,
	Air-conditioning Civil and Building
<b></b>	
Nobuo ISHII	Cost estimation, Financial
	and Economic Analyses

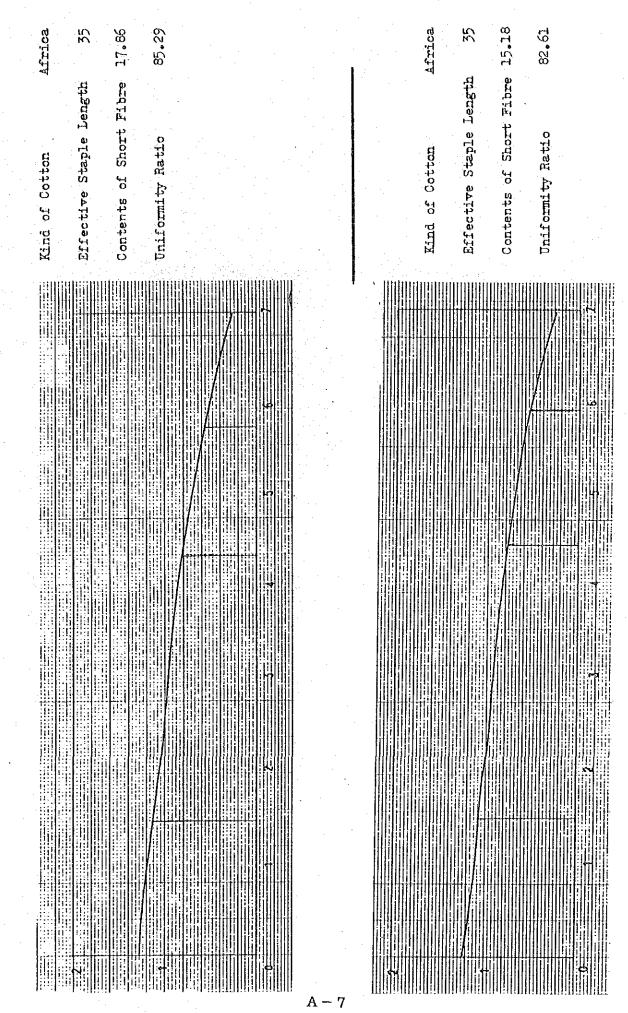
				Utility Group	uapan/uxa		CKBI Head Office	50X/TXD. , VITS	GKBI Medari Factory			Power supply Survey	Internal Meeting	Same as 1/6 (rechnical Group)	Same as T/G	same as 1/G	UKT/Japan						
field Survey Schedule			ort with WOL, MOC and GKBI	for data collection and visit to Textile Museum.		Commercial Group	GKBI Head Office, JETRO Office	MOL/MOC (Policy Discussion)	API/BPS/Textile Wholesalers	Textile Related Companies	JKT/YOG, CKBI Medarl Factory	GKBI Medari Factory, Distribution Survey	Internal Reeting	Survey of Batik Factories, Distribution Survey, YOG/JKT	Same as 1/6	Same as T/G	World Bank, Progress Report	reparation of Minutes of Meeting					
	Japan/JKT	JICA/Embassy of Japan/JETRO, MOI/HOC/GKBI	Discussion and presentation of Inception Report with WOI, WOC and GKBI	Visit to GKBI Head Office for data collectio	Internal Meeting (Survey Team)	Technical Group	GXBI Head Office	MOL/MOC (Policy Discussion), JKT/YOG	GXBI Medari mill (Technical Diagnosis)				Internal Meeting	Survey of Batik Factories, YOG/JRT	GKBI Head office, Report to JICA JWT Office	WOI/WOC	GKBL, Frogress Report	MOI/WOC (Discussion on progress report and preparation of Minutes of	Preparation and type up of Minutes of Meeting	Internal Meeting	WOL/WOC (Sign of M/M), JICA/BOJ	UKT/Japan	
Date	July 2 (Wed)	3 (Thu)	4 (Fri)	5 (Sat)	6 (Sun)		7 (Mon)	8 (Tue)	9 (Wed)	(nqI) OI	11 (Fri)	12 (Sat)	13 (Sun)	14 (Mon)	15 (Tue)	I6 (Wed)	17 (Thu)	18 (Fri)	19 (Sat)	20 (Sun)	21 (Mon)	22 (Tue)	
0 8 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9 8 9	<b>~</b>	<b>N</b>	<b>m</b>		<b>Б</b>		<b>10</b>	2	<b>••</b>	ъ А-	- 2	TT	12	13	14	15	16	17	SS ≁1	19	20	21	











# 4. Renovation Scheme Base Data

Base data for production volume, operating conditions and number of required machines are shown in this section

- 4-1 Weaving Section
- 4-2 Spinning Section
- 4-3 Finishing Section

÷	·• .	-	•	Case 1				Case 2		•		Case 3	
		Loom	R/M	No. of set	yd⁄day	Loom	R/M	No of set	yd⁄ďay	Loom	R	No. of set	yd/day
Na.1 Mill	Biru (1) Poplin (1) Teitt	shuttle ditto	180 ditto	44 44 16	4, 100 3, 927 1, 600	Air Jet ditto	600 ditto	141	4, 037 4, 165 2, 165	Air Jet ditto	ditto	24 16 24	7,454 4,760 9 816
		di to to to to to to		824	4,100	ditte tt te	ditto	- O - 4	1,220 1,220 1,220	di tt t	di të ë	ខ្មនេះ	4.4.6 1888
	Poplin (2) Biru (2) Poplin (2)	ditto	ditto	77   1	3,927	ditto shuttle ditto	ditto 180 ditto	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	3, 354 3, 354 3, 213	di † 6		₩ I I	1 1 1 25 10
	Sub total			216	19, 235			122	21,231			100	29, 703
Ma 2 Mill	Biru (3) Prima Primissima Buffing Cloth	shuttle ditto ditto ditto	ditto ditto	8 <u>488</u>	10,980 5,876 9,119 4,185	shuttle ditto ditto ditto ditto	180 ditto ditto ditto	8588	10, 980 5, 876 9, 119 4, 185	shuttle ditto ditto ditto	180 ditto ditto	ଞ୍ଚଞ୍ଚଷ୍ଟ	10,980 5,876 9,119 4,185
	Sub total			408	30,160			408	30,160			408	30, 160
	Total			624	49, 395			530	51,391		-	200	59, 863
roduc	Production (Month) Production (Anual)				1, 411, 709yd 16, 940, 000yd				1,468,755yd 17,624,000yd				1, 710, 885yd 20, 530, 000yd

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A – 9

· · · · · · · · · · · · · · · · · · ·					
Mill No.	Fabric	Count	Case 1	Cuse 2	Case 3
	Biru (1)	Warp 32's	738	727	1,342
		Weft 36	648	638	1,178
	Poplin (1)	Wp CM40	1,147	1,217	1,390
		Wt ditto	558	592	676
No.1 Mill	Twill	Wp 30	638	929	1,062
		Wt ditto	269	392	448
	Satin	Wp ditto	315	392	525
		Wt ditto	424	530	706
	Biru (2)	Wp 32	656	736	1,094
		Wt 36	574	644	957
	Poplin (2)	Wp 40	1,029	1,076	1,40
		Wt ditto	503	526	686
	Biru (3)	₩p 32	1,439	1,439	1,439
		Wt 36	1,263	1,263	1,26
No.2 Mill	Prima	₩p 40	794	794	794
NO.2 MILLI	1111111				76
	Primissima	Wt 44 Wp CM50	767 • 1,140	767 1,140	1,140
	FIIIIISSINA	1			
	Buffing Cloth	Wt ditto Wp 20	994 1,155	994 1,155	994 1,15
· · · ·	DULTING GLOUN				
· ·		Wt 30	683	683	681
(Total)	<u></u>		15,734	16,636	19,702

# Required Quantity of Yarn (lb/Day Weaving (1)

A-10

		e Secondaria Secondaria	No. a	· .	. ·	
Require	ed Quantity	of Yarn	(lb/day)	Weaving	(2)	

Cou	nt	Case 1	Case 2	Case 3
Carded	20's	1,155	1,155	1,155
U	30	2,329	2,928	3,424
<b>H</b> . S	32	2,833	2,902	3,875
U II	36	2,485	2,545	3,398
i se tit se s	40	2,326	2,396	2,883
1.11	44	767	767	767
Combed	40	1,705	1,809	2,066
11	50	2,134	2,134	2,134
	· • • · ·			
Tota	1	15,734	16,636	19,702

A-12

Required Number of Machine (Spinning)

Mixing	Ω		U			щ		A		++++++++++++++++++++++++++++++++++++++	No. of setting
Count	2 0	30	3 2	3.6	4 0	4 0	44	4 0	5.0	ISUCEI	
Carded or Combed	CE	е С	н С	CE	CE	СE	СE	CM	CM		
Blow Room	0.14	0.61	0.42 1.	8.0	0.32	0.30	0.09	0.28	0.27	2.90	3L×4P
Card	1.91	8.8		5.15	4.36	22°0	1.31	3.71	 3.88 1	3.44	ន
Pre-Draw	Η.	1	21.°	a i Stransver Stransver Stransver	1	7.17	l	0.38	0.37	0.75	<b>F</b> 4
Lap-Former	I	l	1	1	I.	<b>I</b>		0.32	0.32	0.64	<b>F~4</b>
Comber		ŀ	I	I	۱	I	1	2.60	2.57	5.17	<b>ئ</b>
Post - Draw	0.18	0.8	0.63	0.56	0.48	0.59	0.14	0.41	0.40	4.19	D 800F 2
Fly-Frame	0.8% 0.8%	4.21 DMF(L) NEWL)	ଞ୍ଚ	1.57 Diatron (a)	1.5	1.85 DAMM (4)	0.46	1.18 NI~.(2)	1.16	15.67	RKS 4, BK5 2, DMTON 2 Nov 3
Ring - Frame Winder	0.8	21 21 2.37		17 1.76	1.62 1.62	1.99	0.56 0.56	1,19	1.45	116 13.04	116
	-1		5			5		3			

•

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A – 13

·	Znd Draw Roving Spinning Windin	RM3 BF	DH AWOH	tity Ibs/hr 61 38 58 58				or∕vds 14oz/1 380/8	gr/yds 14oz/1 380/8 380/6 380/6 275/30	1.192			production 1bs/hr 498 34.9 106.9 106.9 1.172 0.055 3	X. X. 75 75 75 75 75 88	lbs/hr 448.2 31.41 80.17 80.17 0.879 0.049 3	sols 0.72 0.72 45.98 1165	m m m	of spls 0.74 0.74 0.74 0.74 1.91		0.14 1.91 0.18 0.18 0.35 3 0.	
	ο Α Α Α Α Α Α Α Α	Model	Maker	P	Waste Waste	Counts	Draft	Fed grain Or	Produced grain	Twist	Twistmultiplier	Speed		Efficiency	Actual production 1bs	Calculated No.of sols	Stoppage	Total No. of spls	NO.of Del./machine	Calculated No.of M/C	No.of setting M/D

040 040 8 900m 06 06 2,37 O Winding 2.342 2.107 115.2 m 118.7 (i) 250/30 33,33/120 ខ្ល 250/30 33.33/120 33.33/120 22.18 н. 00 245 10 00 0 3155 8400 H0MDH ហ ---4.05 11000R ۶ 0 63  $^{400}_{-0.0}$ Spinning 8 0.033 Q ä 집 38076 Roving 326.7 Ο ΣΥ Δ 1.25 Ю Л 336.5 649 9 ທີ. 0 1.25 640R 1.010 e, b) HOWA 0.762 000 4,21 ω 38076 0. 0 D800F 38076 3.12 က င 1 80m ю N 80.17 Drawing 2nd Draw HAR MAR 000 200 0.N 106.9 (1) 4 Ο 180m 1 105.9 ы М 0.00 0.00 80.17 0 1 1 0 9. ZZ 380/6 380/6 Ο, 1 ARAH ທ ວ  $^{(2)}$ ব D800F --1 ភ្ល ស្រុ 8.03 8 0.36 0.36 8.26 9 202 1402/1 380/6 20 K 9 4 9 00 ņ. 31.41 ίΰ Ú Carding (O 4 0 7 592 592 11.5R 490 80 0 0 448.2 0,59 0.61 0.610) 0010800 প 1402/1 -å 17. 1 gr/yds gr/yds hts/hr × ∠ nin∕ N  $\sim$ Calculated production (]bs/hr 1bs/hr , M Calculated No.of spls Calculated No.of M/C 0 80 NO.of Del./machine Total No. of spls Actual production No.of setting M/C Required quantity Twistmultiplier Produced grain 100 / 0 Efficiency' Fed grain Stoppage Material ហំណុងប្រភព ព Counts Speed Draft Twist Mode) Maker Waste с С

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A-15

U T Z Z Z U O Z I Z U O O U O O O O O O O O O O O O O O O		Znd Draw Znd Draw Soloning Moules Soloning Mindin			171	0.5			380/6 380/6 250/30 31.25/120	380/6 250/30 31.25/120 31.25/120	1.25		640R	1.015	22	141.2 0:752 0.027 1.978	1.22 224.4 6214 83.99	m	1.26 231.1 6400 86.51	2 80 80	0.63 2.89 16 1.73	
U 0) 0 1 0 0	0	Drawing			174 173	ທ ອີ		1.84	14oz/1 380/6	380/6 380/6			20R 280m	34.9 166.2	90 85	31.41 141.2	5.54 1.22	ო	5.71 1.26	••	5.71 0.63	
水 4 0		0 2 2 0 0 0 0	·		88	্ব				1402/1	•		11.58	4 0		448.2	0.41	ო	0.42	-	0.42	
	03 100 / 0 32 's Material	Proness	Model	Makar	Required quantity lbs/hr	Waste X	Counts	Draft	Fed grain gr/yds	Produced grain gn/yds	Twist	Twistmultiplier	Speed	Calculated production lbs/hr	Efficiency	Actual production  bs/hr	Calculated No.of spls	Stoppage X	Tatal No. of spls	N0.of Del./machine	Calculated No. of M/C	No.of setting M/C

CS 100 ∕0 36 ′5									
Material			ų	<b>U</b>	0	<b>0</b>	O A	0	ú
1) 00 10 10 10 10 10 10 10 10 10 10 10 10			Doening	Garding	Drawing	2nd Draw	gu≀ug	Spinning	õu (pu im
Model							RM1 00	ម្ព	
C θ X θ X θ X θ X θ X θ X θ X θ X θ X θ	•						HOWA	AUUA	
Required quantity	1 bs/hr	•	1 63	157	156	មា ហ	154	152	150
<b>U</b> unte	×		4	ن ا	ເກ ຕ	0.U	ມ ວ	1.	• • • • • • • • • • • • • • • • • • •
Counts Counts	Φ Ζ			· · ·	•		•	10 10	36
Draft				4 ()		•	•		• • • •
Fed Qrain	gr⁄yds		-	1402/1	38076	380/6	380/6	250/30 2	27.78/120
Produced grain	spx/vg		140z/1	380/6	38076	380/6	250/30	27.78/120 2	27.78/120
Twist	TZIA		·			•	1.25	교4·. 3	
Twistmultiplier							1.25	4.05	
Coee C S	/min/	•	11.SR	208 2	280m	280m	8008 800	11000R	900m
Calculated production (bs/hr	1 bs/hr		4 9 8	34.9	166.2	166.2	1.317	0.025	1.952
Efficiency	×		06	06	00 00	រា ល	08	06	06
Actual production	lbs/br		448.2	31.41	141.2	141.2	1.053	0.023	1.756
. Calculated No.of spis			0.37	ហ	1.1	1.1	146 1	6602	85,38
Stoppage	X		ო	ო	0) ·	e S	<b>O</b>	Ю	ັຕ
Total No. of spls			0.03	9.1G	1.13	1.13	150.5	6800	87.94
NO.of Del./machine			1	***	ભ	Ń	γ0 Φ	400	20
Calculated No.of M/C			98° 0	5.15	0.56	0.56	1.57	- 12	1.74
No.of setting M/C				0'	1-1	••••	N	K.	ίų

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	1997 - <b>U</b> 1997 - 1997 1997 - 1997 - 1997 1997 - 1997 - 1997 1997 - 1997 - 1997 1997 - 1997 - 1997 - 1997 1997 - 1997	Quinding			127	Ţ	0 7		25/120	25/120		• • •	900m	1.757	92	1.616	78.57	ო	80.93	20	1.42	R	
	<b>0</b>	Soinning	u U	Ацон	123	ហ	40		230/30	25/120	25, 61	4,05	12000R	0.023	8	0.022	2822	n	6003	400	цо Т	ບ ເ	.*
U Η Σ Π Ζ Π Ζ Π Ζ Π Δ Ο	Ċ	Roving	RM1 0.0	₩0H	130	ກ ດ	· · · · · · · · · · · · · · · · · · ·	•	380/6	230/30	1.303	1.25	4088 8	1.163	08	0.930	139.7	M,	143.9	0 Q	10 1	24	
E Z Z H	<b>U</b>	2nd Draw			131	0			380/6	380/6			280m	166.2	ሆ 00	141.2	0.93	m	0.96	CI CI	0.48	~	
	. 0	Drawing			1 00 19	0.0	* . • .	· .	380/6	380/6		·	년 88 전	166.2	С 8	141.0	0.93	ო	0.96	<u>ال</u> ا	0,48	-	
0) ]] [] [] [] [] []		Qarding	•	-	() () 1	ល		1.34	1402/1	380/6			20R	34.9	90	31.41	4 0	<b>0</b> •	4.36	~	4 01	រា	
	Û	Opening.	•		140	4			•	1402/1	-		11.SP	498	90	4 84 81	0.31	m	0.32	••• <b>t</b>	0.32	ent.	
· ·	·											•											
	Ŵ				J b⊜∕hr	×	Ne		@DX/JŌ	spx/ub	TZ in		/min	l bs/hr	×	1 bs/hr		×					
	ob luu / 0 40 /. Material	30 0 L L L	<b>Πο</b> ΔΦ ]	Maka.	Regulted guarties	Шийна П	Counts	Draft	Fed grain	Produced grain	Twist	Twistmultiplier	Speed	Calculated production	Efficiency	Actual production	Calculated No.of spls	Stoppage	Total No. of spls	NO.of Del./machine	Calculated No.of M/C	No.of setting M/C	
ł	Ξ Ο Σ	α. ̈́	Σ	Σ	œ.	ί.Υ.	Ú	õ		й А —		Ĩ	ی ک	ö	ι	Ĭ	ũ	ັທ	Ĕ	NC	ű	Ŭ.	

90 121 90.Gm 8 1 99  $\circ$ 0 7 1,757,1 1.616 96 51 99 41 ខ្លួ Ņ gainding . 25/120 25/120 UA27E 12000R 0 0 Spinning. HOL HOL 0.022 7200 7344 432 158 40 4.05 0.023 ۲. ۳4  $\odot$ 25/120 7 230/30 25.61 Roving 1.303 RM100 1.95 830R 171.9 1.85 O HOMA 160 ທ ດ 38076 230/30 177.1 ю 9 e4 1.163 0 00 0.930 ო 0.58 380/6 280m 1.14 o 161 38076 00 00 141.2 1 17 ທ 0 166.2 М 2nd Draw (i) 280m 141.2 1.1G 1.10 65.0 1.62 38076 U Drawing ທ ວ 380/6 166.2 ທ ທ 0 N 38076 20R ຣ. 35 0, 40 0, 9 е О ດ. ເມ Ģ Carding 09 19 1.34 14oz/1 31.41 0) **`0** ю 9.39 Opening. 11.SR 88°.0 0.39 4 00 00 448.2 ω 171 0 0 m \*~4 ---1402/1 4 gr/yds TZ in spx/ug l'bs/hr × ž /min/ Calculated production [bs/hr × × 1 bs∕hr , tû V Calculated No.of spls Calculated No.of M/C 40 N0.of Del./machine Total No. of spls Actual production No.of setting M/C Required quantity Twistmultiplier Produced grain CE 100 / 0 Efficiency Fed grain Stoppage Materiul Process Counts Speed Twist Maker Draft Mode 1 Waste

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													· ·												
			<b>.</b>	Winding			40	1	4		230/30 22.73/120	22.73/120			\$00m	1.597	<b>3</b> 2	4 4 4 9	27.23	<b>O</b>	и 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	20	0.56		
			U S	Soinning	UA27E	HOWA	.0	H	4 4		230/30	22.73/120 22.73/120	26.86	4.05	12000R	0.020	6 6	0.019	2118	<b>N</b>	2160	4 0 1	ភ	۵ ۱	
	Η Σ 07		o	Roving	RM1.00	HOWA	40	0 0		· · · · · · · · · · · · · · · · · · ·	380%6	230/30	1.303	1.25	830R	1 163	08	0.930	42.99	ю	44.28	\$ \$	0.46		
	OZIZII U	  	U	Rud Draw	· · · · ·		40	ம 0	- - - - -	-	380/6	38076			E08N	166.2	0 0	141 2	0.28	Ø	0.29	64	0.14		
	: •		D	Drawing			40	0.0			380/6	3807.6		• • •	280m	166.2	មា ល	141.2	0.28	M	0.29	(4	0.14	 	· · · · ·
	0) 1 1 0)		U	Danding			4	ហ		1.34	1402/1	380/6			ROR	04 9	06	31.41	1.27	Ŋ	1.31	<b>÷</b> •ŧ	1.31	N	
•	Ŭ V N		ņ	Qoening Opening			4	4				1402/1			11. GR	498 8	06	448 2	0.08	m ·	0.09	1	0.09	•••	 
		ហ					1bs/hr		ů Z		gr/yds	spx/va	T/in		rim/	, lbs/hr	X	1 bs/hr	ıń	×					
		CE 100 / 0 - 44 /	マロナモー・ダー	ນນີ້ອີບ ດີດ 1.	Model	Maker	Required quantity	Waste	Counts	Dratt	Fed grain	Produced grain	Twist	Twistmultiplier	Speed	Calculated production	Efficiency	Actual production	Calculated No.of spls	Stoppage	Total No. of spls	ND.of Del./machine	Calculated No.of M/C	No.of setting M/C	

				 				· · · ·		
CM 100 / 0 40 / s						-				•
Material		O	U	O.	<b>0</b> 2	0	U	<b>U</b>	U L	U
Process		Opening O	Card)ng	Predrawi	Lap Form	Coming	Postdraw	Roving	Spinning	Winding
Mode I				D800F	n D≺-3		• • • •		UA27E	· ·
Maker	÷.,			HARA	AWDH	HCWA			НОМА	
Required quantity	1bs∕hr	119	113	112	111	\$ 6	9 0	\$ \$	3G 2	0 4
Waste	×	4	ស	0 0	-	1 ¢	ម ប	ມ ວ	₩.,	<b>•••</b>
Counts	a Z		· .						40	4
Draft			1.34	• <b>•</b> •		0.22				
Fed grain	gr/yds		1402/1	380/6	36076	750/1	340/6	360/6	195/30	25/120
Produced grain	sp//ag	1402/1	38076	360/6	750/1	36076	36076	195/30	25/120	25/120
Twist	T/in			-		Va		1.415	24.67	
Twistmultiplier			•					1.25	е. Ю	•
Speed	/min	11.5R	208	1 80m	é C	180N	250m	10008	13000R	ш006 6
Calculated production ]bs/hr	) bs/hr	4 80	34.9	101.2	421.8	23.76	140.6	1.094	0.026	1.757
Efficiency	×	06	0 <i>6</i>	75	с С	00	ម មាន មាន មាន មាន មាន មាន មាន មាន មាន មា	80	6 6	33
Actual production	lbs/hr	448,9	01.41	75.9	រះ ខ្លួន	19.00	119.5	0.875	0.025	1.634
Calculated No.of spls		0.27	ю. Ю		0.31	5.05 5	0.8 0	109.6	3812	57.53
Stoppage	~	ო	ຕີ	ю	ຕຸ	ო	ო	m	<b>N</b>	Ο,
Total No. of spls		0.28	69 - 71	1.52	0.32	ง เก	0.82	112.9	8888	59.26
NO.of Del./machine		**1	-	4	₽	(N	N	96 9	4 () ()	С Б
Calculated No.of M/C		0.28	0.71	0.38	0.32	9. 19	0.41	4 00 00	<u>в</u> .	1.19

		1) 11 11	Ц Щ	0 0	Ű Z Z Z U U W	Ξ Ε Δ				
CM 100 / 0 50 's		· ·	-							
Material		0	Q	U	U	U			U	U
7700 77	-	0u - ueo0	Carding	Predraw	Lao Ronm	Qu Lug Com Lug	Fostdraw	Rov i ng	Spinning	Winding
Model		· ·	· . ·	D800F	9- ∑0	04870			UA27E	· · · · · ·
Le Xar Xar			- - -	HARA	ФМОН	HOWA			AUWA	
Required quantity lbs/hr		118	(4 ~~ ~	년 11 11	110	6	<u>२</u>	ίΩ &	4 5	(1) (5)
Easte		4	ល	ທີ່ ວ່	· · · · ·	1 0	ັ	0 0		<b>1</b> -1
Counts	-	-			• • •				20	20
Draft	÷		1.34	<b>.</b>		0.25				
Red Orain Crain			1402/1	380/6	360/6	750/1	36076	360/6	195/30	20/120
Produced grain gr/yds		1402/1	380/6	36076	750/1	360/6	36076	195/30	20/120	20/120
Twist	•							1.415	27.58	
Twistmultiplier								1.25	Ф. Ю	
Speed (a)		11.5R	20 В	808 1	\$0m	N081	250m	1000R	12500R	900m
Calculated production lbs/hr		4 00 00	00 4 9	101.2	421.8	23 76	140.4	1 094	0.018	1 405
M+ticiency X		06	00 00	£ ∧	រប ល	08	រភ្ល យ	80	¢ 4	4 4
Actual production 1bs/hr		4 0 1	31.41	75.9	328 328 3	19.00	یں 10 11	0.875	0.017	1.320
Calculated No. of spis		0.26	6 0	1 . 4 2	0.31	ស	0.79	108 108	220 <i>&amp;</i>	70.42
Stoppage X		m	M	0)	n	ю	n	Ċ	<b>et</b>	ო
Total No. of spls		0.27	60 20 20 20	0 -	0.32	5 15	0.81	111.8	561 ¢	72.53
NO.of Del./machine		·		4	- <b></b>	N N	N	Ś	432	20
Calculated No.of M/C	•	0.27	00 10 10	0.37	0.32	2.5 <u>3</u>	0	-0 	<b>1</b>	1.40 10
No.o+ s∉tting M∕C			'বা	·		M	••	લ્ય.	<b>e</b> <del>1</del>	• <b>(N</b> • •
			2	•					· . ·	