

# CHAPTER 7

# RAW MATERIALS



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## CHAPTER 7 RAW MATERIALS

Quantities of the main raw materials required annually for iron-and-steel making by direct reduction (DR) process to be adopted by this project are as shown in Table 7.1. The present status of the raw materials and the strategy of their procurement will be studied in this chapter.

**Table 7.1 Main Raw Materials Required for the Project**

(unit: t/y)

Raw materials		1st stage	2nd stage	Remarks
Iron oxides (Iron ore lump/ pellets)		1,765,000	2,789,000	Based at 67% Fe, in iron oxides
Scrap		282,900	445,800	Ratio of scrap to DRI at 20:80. The figures include return scrap
Ferroalloys	Ferro- manganese	7,250	11,400	
	Ferro- silicon	900	1,400	
Burnt lime		90,700	143,100	
Fluorite		3,200	5,100	
Aluminium		2,600	4,100	
Carburizing material		4,700	7,400	

## 7.1 Iron Oxide

### (1) Properties of Iron Oxide for DR Process

Raw materials used for DR process considered for the study are normal iron oxide, namely iron ore lump and/or iron ore pellets (hereinafter collectively called iron ores). The quality requirements of iron ores suitable for DR process may vary with the types of process applied, but the required levels are in general as follows:

#### i. Chemical composition

Since the gangues can not be separated from the iron ores in DR process, it is obvious that a particularly strong demand must be placed upon the chemical composition of iron ores. This is based on the fact that in most cases direct reduced iron (DRI) is supposed to substitute steel scrap in electric arc furnaces (EAF). The principal requirements concerning chemical composition of iron ores are:

T.Fe (iron):	66% or more (preferably)
P (phosphorus):	0.05% or less
S (sulphur):	0.02% or less
$\frac{\text{SiO}_2 + \text{Al}_2\text{O}_3}{\text{Fe}} \times 100$ :	5% or less

When raw materials containing high proportion of gangues are fed into EAF, a large volume of slag will be produced, thus leading to an adverse influence on steelmaking efficiency and to an increase in unit consumption of electric power. To avoid these inconveniences iron ores with less gangues must be used.

Most recent operational experiences with DR/EAF route indicate that slag to iron ratio ( $\frac{\text{SiO}_2 + \text{Al}_2\text{O}_3}{\text{Fe}} \times 100$ ) up to 5% are considered to be permissible.

A higher energy consumption in EAF, as described above, must be properly taken into consideration. Depending upon the nature of slag, for an increase in slag of each 1%, the energy consumption of EAF increases in the range of 25 – 40 kWh per tonne of molten steel. It is well known that P and S are harmful for the quality of steel, thus contents of such elements in raw materials are restricted within certain limitations.

## ii. Physical properties

General requirements concerning physical properties are the followings:

### a. Particle size:

Pellets: +9mm – 16mm, as mainsize fraction

Lump: +10mm – 50mm, as mainsize fraction

### b. Cold crushing strength: 200 kg/pellet

## iii. Reduction properties

The important reduction properties are the following three:

### a. High reducibility

Reducibility concerns attainment of a certain value of quantity of oxygen removed from iron ores (iron oxides) in a fixed time, and has a great influence on the productivity and quality of DRI.

### b. Low degradation

The intense degradation leads to increase in pressure and dust loss in the DR plant.

### c. No cluster formation during reduction

Clustering phenomenon means that raw materials adhere to each other in high temperature zone of the reduction furnace. If the degree of clustering is great, the smooth descending of the load will be restricted in shaft

furnace process, leading to difficulty in discharging in the retort process.

From the viewpoint of cost, as well as from technical viewpoints, it has become important to use both chemically and physically more homogeneous iron ores. Before actually using iron ores, they must be thoroughly tested to assure their suitability in the DR process.

Table 7.1.1 shows the quality requirements on raw materials for the HyL and Midrex processes.

**Table 7.1.1 Summary of Ore Quality Requirements  
by Major Commercial DR Processes**

Ore quality requirements \ Process	HyL	Midrex
Stable, optimum ore types	Lump, preferably pellets	Pellets and/or lump (max. share of lump depends on properties)
Size range	Pellets: usual size Lump: ~ 12–50 mm	Pellets: 95% 9–16 mm Lump: >90% 10–30 mm
Contents on fines	Screening of –6.3 mm fraction sufficient	< 5% –6.3 mm max. 20% 2.8–6.3 mm by metered addition
Crushing strength before and after reduction	> 200 kg *	> 200 kg 80 kg average
Tumble index	*	Pellets: > 95% + 6.7 mm < 4% – 0.6 mm Lump: > 85% + 6.7 mm < 10% – 0.6 mm
Chemical restrictions	< 0.15% S	< 0.02% S
Reducibility	Comparable to Alzada pellets	Usually > 92% met. in Midrex Linder Test
Decrepitation	*	~ < 10% –2.8 mm
High temp. properties	High fusion point	Clustering temp. > 900°C
Swelling	*	*

\* No special requirements or not evaluated.



## **(2) Supply Source**

### **i. Occurrence of iron ore resources in Thailand**

The occurrence of iron ores in Thailand has been reported by the Royal Thai Governmental Agencies and some foreign consultants. The iron ores in Thailand are roughly divided into three types with respect to genesis.

- a. Pre-Cambrian formations
- b. Igneous deposits formed during the Cretaceous
- c. Lateritic materials

The ores of category a. are known as taconite. As shown in Figure 7.1.1, they exist in the Nong Borm/Piang Yao and other places. According to laboratory test result, when the ore is crushed and ground to 0.10 mm and magnetically separated, concentrates with an approx. 70% Fe and approx. 0.03% S are obtained. As the weathered ore zone reaches approx. 30m below the surface, consideration must be given in planning the development work. So far, only the reconnaissance survey has been done, but no detailed study has been made.

The ores of category b., presumably formed during the Cretaceous, are emplaced at contact metasomatic deposits formed by the intrusion of igneous rocks into limestones. Deposits of this type are mainly concentrated in the middle and northern parts of Thailand, but they generally exist in small and irregular bodies. The primary iron minerals are mostly magnetites with a small amount of hematite as secondary origin. The ore often exhibits chalcopyrite and arsenopyrite. The untreated ore, therefore, generally contains much copper (Cu) and arsenic (As) to be harmful for steelmaking. Some ores belonging to this category are of hydrothermal origin, existing in western Thailand and the Malay peninsula. These ores contain nonferrous metals such as tin (Sn) and zinc (Zn), elimination of which has not been made by economical means. The principal primary iron minerals are iron sulphides which occasionally contain

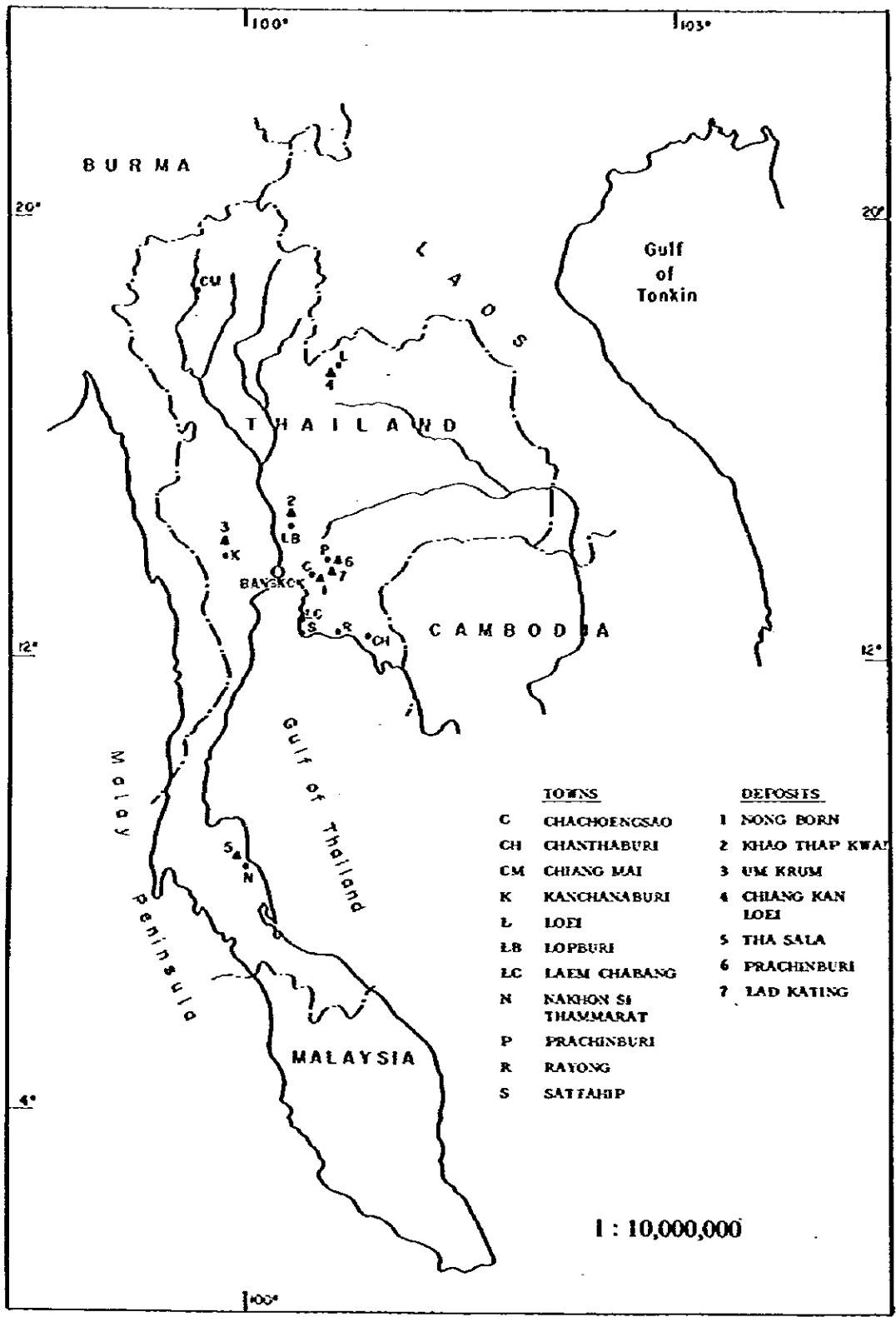


Fig. 7.1.1 Selected Iron Ore Deposits in Thailand

hematite.

The lateritic ores of category c. only contain approx. 30% Fe. The development is hampered by difficulties to extract or upgrade the iron by economical means.

Although iron ore deposits in Thailand have been investigated by the Royal Thai Governmental Agencies and some foreign consultants since 1957, iron ores have not been proved in sufficient quantity and quality to sustain large scale iron-and-steel making operations over a reasonable period of time.

Presently, SISCO's Khao Thap Kwai hematite mine is the largest iron mine in Thailand which produces on a regular basis. The ore is molten down in small blast furnaces for foundry work at Tha Luang.

Intermittently, iron ores are being mined for various industrial purposes on a small scale in other parts of Thailand.

Table 7.1.2 shows selected iron ore deposits and Table 7.1.3 production and consumption of iron ore in Thailand.

#### ii. Foreign iron ore sources

High grade iron ores (66% Fe or more) of major existing mines of the world, which are being fed into DR plant and tested at a laboratory scale, are listed in Table 7.1.4. They have been evaluated the suitability for DR and free market availability to DR plant. The actual FOB prices of iron ores have been investigated during April to June 1979, and adopted in the study.

### **(3) Selection of Supply Sources**

It is difficult to have a realistic outlook for the use of domestic iron ores as supply sources for this study. Accordingly, the study is based on the assumption that iron ores will be imported. Five sources of pellets (Brazilian, Swedish,

Table 7.1.2 Selected Iron Ore Deposits in Thailand

Deposit	Nearest town	Type of ore	Type of deposit	Reserves (mill. tonnes)	Chemical analysis (%)							
					Fe	SiO <sub>2</sub>	Al <sub>2</sub> O <sub>3</sub>	S	P	As	Cu	
Nong Borm	Chachoengsao	Taconite	Banded iron formation	6.20	57.90	8.40	4.20	3.66	0.11			tr
Khao Thap Khwai	Lopburi	Oxidized detrital ore	Contact-metasomatic	6.95	43.33	17.49	8.93	0.02	0.07			0.23
Um Krum	Kanchanaburi	Oxidized goossan ore	Hydro-thermal	4.87	40.50	20.90	4.80	0.01	0.06	0.025		
Chiang Khan	Loei	Magnetite	Contact-metasomatic	5.00	56.70	17.40	tr	3.20	0.03	nil		0.10
Tha Sala (Khao Lek)	Nakhon	Hematite	Contact-metasomatic	1.00	60.00	12.00		0.025	0.015			
Prachinburi	Prachinburi	Laterite	Intrusive	21.60	30.00	31.20	18.20	0.03	0.07	0.002		
Lad Kating	Chachoengsao	Laterite	Metamorphic	2.80	27.40	36.50	12.70	0.01	0.06	0.02		0.05
Mae Chaern	Chiang Mai	Magnetite Kematite	Contact-metasomatic	1.00	69.85							
Phanat Nikhom	Chonburi	Unknown	Unknown	0.60	64.00							
Khao Thap Kiang	Rayong	Hematite	Sedimentary origin	Unknown	46.67							
Nong Phai	Phetchabun	Unknown	Unknown	1.00								

Source: Royal Thai Government Information

**Table 7.1.3 Production and Consumption of Iron Ore in Thailand**

(unit: tonnes)

	1973	1974	1975	1976	1977
<b>Production</b>					
<b>Northern region</b>					
Central region .....	X	X	X	X	45
Nakhon Sawan .....	648	1,977	5,594	146	110
Phetchabun .....	X	X	X	6,000	5,390
<b>Central region</b>					
Chonburi .....	—	10,961	1,900	900	2,518
Lopburi .....	35,661	23,365	24,982	17,594	55,407
Rayong .....	X	X	X	360	—
<b>Total production</b>	36,309	36,303	32,476	25,000	63,470
<b>Value (million bahts)</b>	5.8	5.8	5.2	4.0	10.2
<b>Domestic consumption</b>	46,441	27,819	28,903	51,548	42,080
<b>Value (million bahts)</b>	7.4	4.5	4.6	8.2	6.7

Source: Dept. of Mineral Resources, 1977.

Australian and Indian origins) and a source of lump (Australian origin) have been selected from the sources world-wide listed in Table 7.1.4, taking into account of both technical and economical view points.

The use of a single source of high quality pellets may be preferable from the technical standpoint, but the diversification of supply sources has been proposed, considering the precaution against such risks as the limitations on capacities of the suppliers and the stoppage of supply due to strikes, etc.

As compared with the price of pellets, the price of lump being cheaper, it is planned to jointly use lump ore at the rate of approx. 20% of the burden in order to reduce the cost. Table 7.1.5 shows the parameters of selected iron ore sources for the project.

**Table 7.1.4 Evaluation of High Grade Iron Ores of Major Existing Mines**

Ore/Continent	%	SiO <sub>2</sub>	Al <sub>2</sub> O <sub>3</sub>	TiO <sub>2</sub>	CaO+MgO	S	Fe	%	Acid gangue	Suitability for DR						Product capacity		Free market availability	
										Shaft furnace		Rotary kiln		Static bed		Present (mill tonnes/y)		Present (mill tonnes/y)	
										I.E.	L.T.	I.E.	L.T.	I.E.	L.T.	Prod.	Fe	Prod.	Fe
Europe																			
Solmine	P	66.5	2.0	0.3	-	0.02	0.015	3.45	+++/**	0	+	0	-	0.7	0.5	-	-	-	-
Stridau	P	66.1	3.5	0.08	0.7	0.005	0.008	6.17	0	+	0	0	0	0.6	0.4	-	-	-	-
Malmberget	P	67.8	1.4	0.3	0.5	0.004	0.014	2.65	+++/**	0	+	0	+	4.0	2.7	2.0	1.4	2.0	1.4
Sydvanger	P	67.5	2.5	0.04	0.7	0.005	0.015	4.21	+	+	0	0	0	2.6	1.7	0.6	0.4	0.6	0.4
North America																			
Fire Lake	P	68.0	2.0	0.05	0.5	0.005	0.01	3.60	0	+	0	0	0	2.0	1.4	0.4	0.3	0.4	0.3
Griffith	P	66.8	3.6	-	0.8	0.005	0.03	5.99	0	0	0	0	0	1.5	1.0	-	-	-	-
INCO	P	66.5	2.7	-	0.8	0.005	0.006	5.11	++	0	+	0	0	0.8	0.5	-	-	-	-
Pea Ridge	P	67.5	2.0	-	0.5	0.01	0.14	3.41	+++	0	+	0	0	2.0	1.4	-	-	-	-
Latin america																			
Aizuda	P	67.1	1.6	0.6	2.5	0.01	0.095	3.28	0	0	0	+++	1.5	1.0	-	-	-	-	-
Penia Colorado	P	66.1	2.6	0.1	1.7	0.07	0.08	4.08	0	0	0	+++	1.5	1.0	-	-	-	-	-
CVRD-DR	P	67.6	1.85	0.05	0.8	0.005	0.030	3.77	+++	+++	+	+	5.0	3.3	1.5	1.0	1.5	1.0	1.0
CVRD	L	67.5	1.7	0.06	0.1	0.01	0.06	3.85	+++/*	+	+	+	0.4	0.3	0.1	0.1	0.1	0.1	0.1
Mutuca	L	68.0	0.8	-	-	0.01	0.09	2.94	*/+++	0	0	0	0	0.9	0.6	-	-	-	-
Jangada	L	67.5	1.2	-	-	0.03	0.12	3.70	++	0	0	0	0	0.8	0.5	-	-	-	-
Pico	L	68.5	0.6	-	-	0.007	0.07	2.94	+	0	0	0	0	3.6	2.4	1.1	0.7	1.1	0.7
Aguas Claras	L	68.0	0.6	0.06	-	0.01	0.07	2.79	++	0	+	0	0	1.0	0.7	1.0	0.7	1.0	0.7
Morro Agudo	L	67.7	1.0	-	-	0.004	0.10	2.81	0	0	+	0	0	1.0	0.7	1.0	0.7	1.0	0.7

Table 7.1.4 (cont'd)

Ore/Continent	% Fe	% SiO <sub>2</sub>	% Al <sub>2</sub> O <sub>3</sub>	% TiO <sub>2</sub>	% CaO+MgO	% S	% Fe	% Acid gangue	Suitability for DR						Product capacity		Free market availability					
									Shaft furnace		Rotary kiln		Static bed		Present (mill tonnes/y)		Present (mill tonnes/y)		Prod.	Fe	Prod.	Fe
									I.E.	L.T.	I.E.	L.T.	I.E.	L.T.	Prod.	Fe	Prod.	Fe				
Fabrica	66.4	2.1	1.2	-	1.6	-	0.08	4.82	0	+	0	0	0	0	2.5	1.7	-	-				
Fejao	68.2	1.2	1.3	-	0.2	-	0.07	3.07	++		0	+	0	0	1.0	0.7	-	-				
Tamandua	67.4	0.9	1.6	0.08	1.6	0.002	0.08	3.71	0	+	0	0	0	0	0.6	0.4	0.3	0.2				
Samarco	66.5	3.0	0.5	0.05	2.5	0.01	0.04	5.20	0	+	0	0	+	0	4.0	2.7	1.5	1.0				
Minpeco	67.5	1.5	0.6	0.06	1.3	0.018	0.02	3.11	++		0	+	0	0	0.6	0.4	0.6	0.4				
El Pao	67.0	1.0	1.0	-	-	-	0.06	2.98	0	-	0	0	0	0	3.5	2.3	-	-				
Ajarrobo	66.1	1.8	0.4	0.14	2.9	0.008	0.062	3.33	0	+	0	0	0	0	0	0	0	0				
Africa																						
Shahen	67.5	2.1	1.0	0.05	0.07	0.01	0.07	4.67	++		+++		0	+	11.0	7.2	2.0	1.3				
Postmasburg	66.5	3.2	0.8	0.04	0.3	-	0.05	6.08	0	+	+++		0	0	0.3	0.2	0.3	0.2				
Beesheek	66.0	2.5	1.5	-	-	0.1	0.08	6.06	0	+	0	0	0	0	0.8	0.5	0.8	0.5				
Asia																						
Chowgule	66.0	2.10	1.75	0.08	1.0	0.004	0.06	5.83	0	+	0	+	0	0	0.5	0.3	0.1	0.1				
Australia																						
Mt. Newman	67.0	2.0	1.0	0.06	0.1	0.007	0.04	4.48	+++		0	+	0	+	2.2	1.5	2.2	1.5				
Hamerley	66.0	2.5	1.4	0.08	0.11	0.015	0.050	5.96	+		0	+	0	0	2.5	1.6	2.5	1.6				
Cockatoo	67.0	2.3	1.1	0.2	0.2	0.01	0.03	5.37	0	-	0	0	0	0	2.0	1.4	0.5	0.3				
Koolan	69.0	0.6	0.4	0.2	0.2	0.01	0.015	1.74	0	-	++		0	0	2.5	1.8	-	-				
Savage River	67.0	1.9	0.5	0.4	-	0.007	0.015	3.58	0	+	0	+	0	+	2.5	1.7	0.2	0.14				

I.E. .... Industrial Experience (++++ excellent, +++ good, ++ fair, - unsuitable, 0 no experience)  
L.T. .... Laboratory. Basket or Pilot Test (+ probably suitable, - unsuitable, 0 no experience)

P ..... Pellets  
L ..... Lump

Table 7.1.5 Parameters of Selected Imported Iron Ore Sources

Name of Supplier	LKAB (Swedish)	CVRD (Brazilian)	Chowgule (Indian)	Samarco (Brazilian)	Savage River (Australian)	Hamerley (Australian)
Kind	Pellets	Pellets	Pellets	Pellets	Pellets	Lump
Chemical analysis						
Fe	67.85 %	67.60 %	66.00 %	67.0 %	67 %	66 %
SiO <sub>2</sub>	1.40	1.85	2.10 max.	1.5 - 2.0	1.9	2.5
Al <sub>2</sub> O <sub>3</sub>	0.40	0.70	1.75 max.	0.5 - 0.7	0.5	1.4
S	0.004	0.005	0.04	tr - 0.02	0.007	0.015
P	0.014	0.030	0.04 max.	0.01 - 0.06	0.015	0.050
Cold crushing strength	270 kg/pellet	350 kg/pellet	220 kg/pellet	200-225 kg/pellet	200 kg/pellet	
Size	-5 mm 3 % 5-9 mm 6 % 9-16 mm 85 % +16 mm 6 %	8-18 mm 90 % min. -5 mm 4 % max.	9-12 mm 90 % min. -5 mm 3 % max.	-6 mm 3-5 %	9-16 mm 90 % -5 mm 4 %	6-30 mm 97.5 % min.
Loading port	Narvik	Tubarao	Mormugao	Point Ubu	Port Latta	Port Dampila
Nautical miles	13,580	9,600	3,045	9,500	4,700	2,700
Max. size of vessel (DWT)	160,000	260,000	60,000	150,000	90,000	160,000
FOB (DMT) (Fe base)	US\$ 29.48 (67%)	US\$ 29.48 (67%)	US\$ 24.42 (66%)	US\$ 29.26 (66.5%)	US\$ 25.46 (67%)	US\$ 17.16 (66%)
FOB (Unit)	US\$ 44	US\$ 44	US\$ 37	US\$ 44	US\$ 38	US\$ 26
Frc (DMT)	US\$ 8.50	US\$ 9.08	US\$ 8.75	US\$ 9.00	US\$ 8.28	US\$ 5.43
C & P (DMT)	US\$ 37.98	US\$ 38.56	US\$ 33.17	US\$ 38.26	US\$ 33.74	US\$ 22.59
Capacity of pellet plant (t/y)	Malmberget: 3,000 x 10 <sup>3</sup>	No. 1: 2,000 x 10 <sup>3</sup> No. 2: 3,000 x 10 <sup>3</sup> (1,500 x 10 <sup>3</sup> )	No. 1: 550 x 10 <sup>3</sup>	No. 1: 5,000 x 10 <sup>3</sup> (500 x 10 <sup>3</sup> )	No. 1 - No. 5 (500 x 10 <sup>3</sup> ) x 5 = 2,500 x 10 <sup>3</sup>	
(Shipped to DR plant, 1978)	350,000	350,000	200,000	300,000	200,000	365,000
Proposed purchasing quantity for the project (t/y, 1st stage)	Highly evaluated in industrial experiences	Highly evaluated in industrial experiences	Laboratory tests show probably suitable	Supplied to existing DR plants	Reduction tests show good results	Geographically nearest, industrial experience shows fair results.
Comments						

Note: LKAB — Luomaivaara-Kiirunavaara A.B.

CVRD — Cia. Vale do Rio Doce

(As of June 1979)



The idea of pelletizing with import pellet feed has been excluded from the 1st stage of the project (annual requirement of iron ores of 1.77 million tonnes), because the minimum optimum capacity of a pellet plant would be 3 million tonnes per year. At some future day (2nd stage) when the requirement of iron ore increases and the development of domestic iron ores becomes practicable, the manufacture of pellets would be considered.

#### **(4) Transportation**

##### **i. Basic concept for reduction of ocean freight**

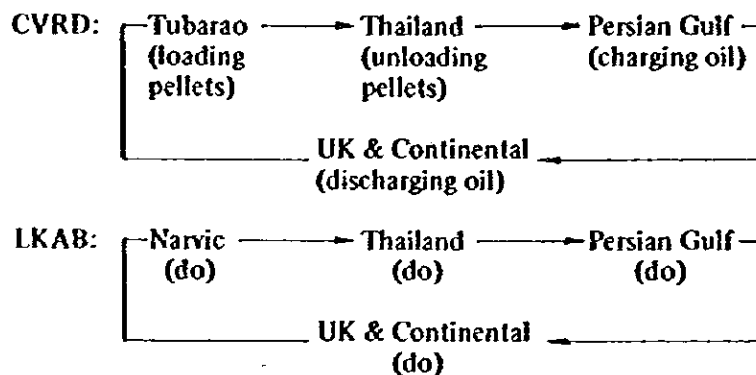
There are two main factors affecting the transportation cost (freight rates) for receivers of bulk cargos like iron ores. One is whether the receiver is equipped with a large scale discharging port for bulk cargo. The other is the location of the receiver's discharging port. Freight rates vary depending upon whether the loading port of following or return cargo is located near or distant from the discharging port of iron ores, and whether or not the chances to find succeeding or return cargos are frequent.

##### **ii. Optimum vessel size and freight rates**

###### **a. Cargo combination will be employed source-wise.**

Vessels of 50,000 to 100,000 DWT have been selected for Australian and Indian iron ores among the selected sources, considering the annual purchase (0.75 million tonnes) and voyage days (approx. 10 days between Australia and Thailand).

It is, however, desirable to employ ore-oil carriers (O/O) for Brazilian and Swedish sources. Namely, cargo combinations are as follows:



- b. Freight rates for the study are calculated on the basis of the concepts as explained as above. Since freight rates fluctuate from time to time depending upon then prevailing freight market, in order to obtain long-term freight rates, the calculation for the study has been made on the basis of the cost of 80,000 DWT ore vessel and 150,000 DWTO/Obuilt in 1978.

Actual freight rates will reflect the then prevailing market situation, but in the long run it is expected that the average rate of such fluctuation is close to the freight rates based on the cost.

## 7.2 Scrap

### (1) Supply Sources

At present, domestic scrap does not meet the demand from domestic EAF steelmakers (melting capacity: approx. 550,000 t/y). Although no reliable statistics are available, approx. 400,000 tonnes of scrap are consumed by present steelmakers, and the balance is covered by imports.

Accordingly, both imported and return scraps have been taken into consideration for the project. The major source of imported scrap is firstly the United States who is exporting scrap to various countries. Australia, who is exporting scrap to Southeastern Asia, can also be a supply source.

Heavy melting scrap Nos. 1 and 2 of U.S. scrap standard are considered from the viewpoint of safety in EAF operation and stable supply and quality of scrap.

The price of scrap fluctuates drastically depending upon the general economic situation. In the study, C & F Thailand price of No. 1 heavy melting scrap is taken as US\$150 per tonne on the basis of market price during April to June 1979. The study is made on the premise of general bulk carrier of 25,000 DWT and the discharging rate of 2,500 tonnes per day.

## (2) Transportation

Table 7.2.1 shows sizes of vessels employed for each scrap source. Efficiency of discharging produces significant influence on freight rates and eventually on the cost of imported scrap. Specialized scrap carriers equipped with cranes and magnets, and generator have high efficiency in discharging and can carry out self-discharging. However, as specialized scrap carriers are very few in numbers, it is rather difficult to secure a sufficient number of the carrier in a stable manner. The port of this project, therefore, should be provided with shore cranes, magnets, hydraulic grabs and chutes for discharging scrap from general bulk carrier.

**Table 7.2.1 Size of Vessel for Each Scrap Source**

Sources	Type of vessel	Size of vessel (DWT)
U.S.A.	General bulk carrier	15,000 ~ 30,000
	Specialized scrap carrier	20,000 ~ 25,000
Australia	Specialized scrap carrier	18,000 ~ 23,000

### **7.3 Ferroalloys**

As ferroalloys are mostly produced by the process of electric arc furnaces, they are characteristically produced in countries where electric power costs are low, even where steelmaking is not a major industry. The ore producing countries or those which can purchase ores cheaply have competitiveness in cost and are main supply sources in the world.

#### **(1) Ferrosilicon**

Ferrosilicon (Fe-Si) is being produced in Thailand at around 2,800 tonnes per year. However, the quantity is not sufficient to meet the demand from existing EAF steelmakers, and no part of it can be expected to be supplied to this project. Therefore, it is assumed that Fe-Si is purchased from overseas. Although Fe-Si manufacture is planned in Thailand, it will be taken into consideration after it has started production. The major supply sources are shown in Table 7.3.1.

Since Fe-Si manufacture, as above-mentioned, consumes a large amount of electric power, the rate of power cost in total production cost is relatively high. Norway, where the cost of electric power is inexpensive, is therefore selected as a major supplier of Fe-Si in the study.

Historically, the price of Fe-Si has widely fluctuated sharply reflecting supply and demand position in the world market. In the study the evaluation of a price has been made on the basis of market prices during April to June 1979.

**Table 7.3.1 Supply Sources of Ferrosilicon**

Sources	Estimated production capacity (tonnes/year)	Estimated exportable quantity (tonnes/year)	Comments
Norway	350,000	340,000	Mainly exported. Competitive prices, based on low power cost.
France	250,000	80,000	High quality. Stable delivery, but high production cost.
Spain	60,000	20,000	
Yugoslavia	100,000	50,000	Slightly inferior stability of quality and delivery.
India	75,000	40,000	Geographically nearer. Sharply influenced by market. Unstable delivery.

## **(2) Ferromanganese**

At present around 3,000 tonnes of ferromanganese (Fe-Mn) are produced yearly in Thailand. However, this quantity is not sufficient to meet the demand from existing EAF steelmakers, and no part of it can be expected to be supplied to the project. Therefore, all of the required quantity are to be imported as presumed in the study. As some occurrences of manganese ore deposits in Thailand have been reported and new plans for Fe-Mn manufacture are under consideration, the use of locally manufactured products will be discussed after the local production has started. Comparing to Fe-Si, the rate of electric power cost of Fe-Mn is not relatively high but instead the rate of ore cost is high. Therefore, the ore producing countries and those which can purchase ores cheaply have competitiveness in cost and are main sources in the world. The principal Fe-Mn supply sources are shown in Table 7.3.2. The Indian source is selected for cost calculation. A price of Fe-Mn tends to follow the U.S. market trends, and it has been set on the basis of market prices during April to June 1979.

## **(3) Strategy of Procurement**

There are such problems related to the procurement as supply instability during high-price period and difficulties of securing vessels in a good timing. To secure stable supply and price, it is recommended to diversify the supply sources of ferroalloys and at the same time to conclude a long term contract for part of the quantity required. In selecting supply sources, due consideration should be given to general situation of supplying countries and reliability of suppliers.

**Table 7.3.2 Supply Sources of Ferromanganese**

Sources	Estimated production capacity (tonnes/year)	Estimated exportable quantity (tonnes/year)	Comments
Norway	380,000	350,000	Stable delivery
France	370,000	170,000	Stable delivery Advantage in ore procurement
Spain and Portugal	230,000	110,000	Stable delivery
India	170,000	100,000	Produces ore as well Unstable delivery
Brazil	120,000	50,000	Produces ore as well

## 7.4 Burnt Lime

As shown in Figure 7.4.1, limestone deposits are found throughout most of Thailand. For the project, two deposits, one some 80 km and the other 150 km to the east of the proposed site at Laem Chabang, are selected as supply sources. In the former deposit, limestones extend 30 km from east to west and 50 km from north to south, in the latter, they extend 10 km east to west and 20 km north to south respectively. Although these deposits have not been surveyed in detail, the quality of limestones has been reported to be favourable in a reconnaissance survey by Dept. of Mineral Resources. Table 7.4.1 shows chemical analysis of some limestones sampled.

Table 7.4.1 Chemical Analysis of Limestones Sampled at South-east Thailand (%)

Locality	CaO	Al <sub>2</sub> O <sub>3</sub>	SiO <sub>2</sub>	Fe <sub>2</sub> O <sub>3</sub>	MgO	P <sub>2</sub> O <sub>5</sub>	SO <sub>3</sub>	L.O.I.
Rayong	53.42	tr	1.19	0.17	1.60	0.07	0.01	43.38
B. Muang	55.77	tr	0.21	0.01	0.35	0.02	tr	43.42

L.O.I.: Loss on Ignition

In consideration of the distance between the limestone deposits and the proposed site of the project, it is assumed that a calcination plant will be installed at a place near the limestone deposits above-mentioned, and burnt lime will be transported to the site by State Railway of Thailand and supplied the project at a contract basis. Because almost twice as much limestones are required to obtain a lot of burnt lime.

According to the mineral statistics of Dept. of Mineral Resources, 706,309 tonnes of limestones were produced domestically in 1977, and of this total, 347,585 tonnes were consumed for cement manufacture.



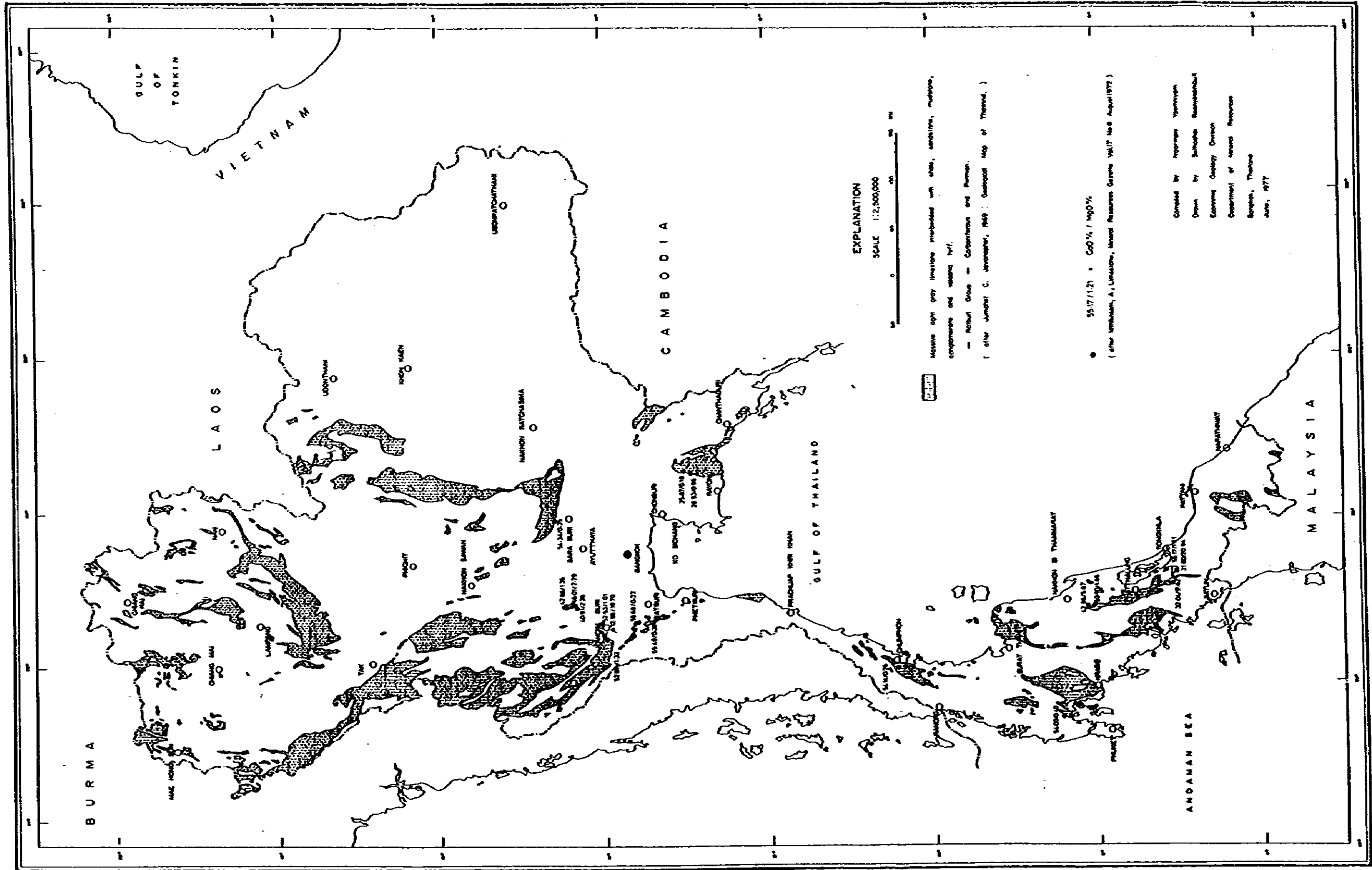


Fig. 7.4.1 Limestone Deposits in Thailand

## 7.5 Fluorite

Required quantity of fluorite for steelmaking (metallurgical grade) can be covered by domestic production. As a very few industries consume fluorites, most Thai fluorites are being exported (Ref. to Table 7.5.1). As shown in Figure 7.5.1, fluorites exist mainly in three regions in Thailand, namely the northern, central, and southern regions. Metallurgical grade of fluorite is mainly supplied from the northern region, and it is assumed that fluorite from the northern region will be the supply source for the project.

**Table 7.5.1 Production and Export of Fluorite in Thailand**

Year	Item		Tonnes
1975	Production	Ore	286,149
		Acid grade	52,501
	Domestic consumption		385
	Export	Metallurgical grade	174,160
		Acid grade	36,336
1976	Production	Ore	200,364
		Acid grade	53,322
	Domestic consumption		76
	Export	Metallurgical grade	187,776
		Acid grade	104,432
1977	Production	Ore	239,805
		Acid grade	54,826
	Domestic consumption		26
	Export	Metallurgical grade	184,792
		Acid grade	56,908

Source: Department of Mineral Resources, Bangkok, 1977.

## **7.6 Miscellaneous**

As for miscellaneous materials, aluminium as deoxidizer, and carburizing material for adjusting a carbon content of steel will be listed. Scrap aluminium from aluminium processors, who import aluminium ingots, is used as deoxidizer, and fragments of electrode and coke breeze are considered as carburizing materials. However, there are no aluminium smelters and electrode manufacturers in Thailand. For the study, it is assumed that the former will be imported from Australia, and the latter from Australia and Japan.

## **7.7 Quantity of Purchase, Consumption and Inventory**

The yearly quantities of purchase, consumption and inventory calculated on the basis of the production scheme are shown in Table 6.6.5.

Inventory is based at three months' supply of imported materials, and one month's supply of domestic ones. However, burnt lime only is set at two days' stock for the prevention of deterioration.

Stockyards and a warehouse have been designed to be enough for the said materials (Refer to Section 15.1).

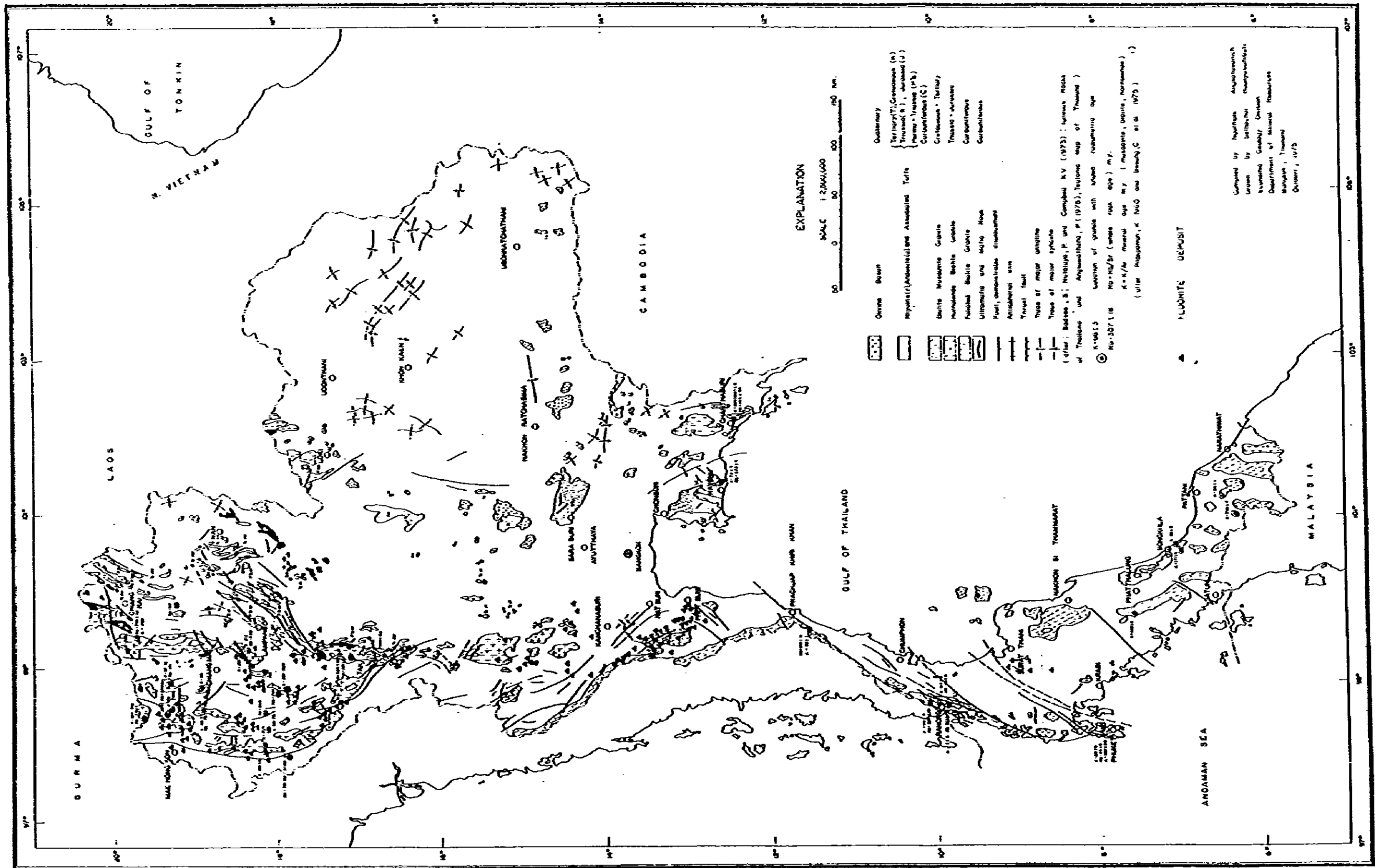


Fig. 7.5.1 Fluorite Deposits in Thailand

# CHAPTER 8

## NATURAL GAS, ELECTRICITY AND WATER



## CHAPTER 8 NATURAL GAS, ELECTRICITY AND WATER

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## CHAPTER 8 NATURAL GAS, ELECTRICITY AND WATER

### 8.1 Natural Gas

#### (1) Development Plan

Since the Royal Thai Government established a programme to explore the natural gas and oil in the Gulf of Thailand in 1971, presence of two gas fields of a commercial size has been identified. They are Union field and Texas Pacific field, and the total estimated gas reserve of the two fields is expected to be 5 trillion cubic feet, this amount being 500 MMSCFD (million standard cubic feet per day) or equivalent to the consumption for about 25 years.

For the purpose of exploiting the natural gas, the Natural Gas Organization of Thailand (NGOT) was founded in March, 1977. The NGOT's development plan outlines that the Natural Gas Project will have complete production facilities, transmission pipelines and compressor facilities so as to permit the supply of natural gas to commence in the mid-1981.

As shown in Fig. 8.1.1, a total of the outputs will, according to the natural gas production plan, reach 500 MMSCFD in 1984; initially the Union field will have an output of 150 MMSCFD, and subsequently including an output from the Texas Pacific field.

As shown in Fig. 8.1.2, gas transmission pipelines are to run from the landing point near Sattahip up to the power station in South Bangkok. In order

to transmit gas up to the projected site on which the steel plant is to be built, installation of some lateral pipelines to Laem Chabang or Sattahip is necessary.

The natural gas utilization plan includes the multiutilization that gas will replace the heavy oil currently used at the South Bangkok power station run by the Electricity Generating Authority of Thailand (EGAT), gas will be chiefly used as a fuel for thermal power generation at such as the Bang Pakong new power station, gas will be used as the fuels or feedstocks at the steel plant currently under the study or by other large-sized industries to be newly developed in future, or as the source of LPG to supply it to the domestic households and other places.

## **(2) Utilization of Gas in the Steel Plant**

In the steel plant, natural gas is used as a reductant in DR process, as a fuel for slab reheating furnaces, coil annealing furnaces and steam boilers, and as an energy in the surface scarfing or cutting of slabs. With the steel plant, gas consumption in the 1st stage will be 54 MMSCFD, and 86 MMSCFD in the 2nd stage, or 49 SCF (standard cubic foot) per tonne of product (or 480 Nm<sup>3</sup>/t, and 17,000,000 BTU/t or 4.3 Gcal/t in heat consumption). Fig. 8.1.3 shows these consumptions and their breakdown.

It is generally recognized that natural gas composition depends on each production well and also production condition. As long as the natural gas is of ordinary kind (approx. 1,000 BTU/cu ft in heat value), it is good enough for use at the steel plant. The sulphur in natural gas unfavourably shortens the life of the catalyzer in the gas reformer in the DR process. With the present study, the natural gas composition is assumed as shown on Table 8.1.1. The sulphur in the natural gas is assumed to be 60 grains/100 SCF (1.5 g/Nm<sup>3</sup>) in terms of H<sub>2</sub>S, and the DR plant is to be equipped with a desulphurization system for the gas used as reductant gas.

**Table 8.1.1 Characteristics of Natural Gas**

<b>Chemical composition</b>	
Nitrogen	0.6% in vol.
Methane	71.6
Carbondioxide	16.3
Ethane	8.1
Propane	2.2
Butanes	0.9
Pentanes	0.2
Hexans	0.1
<b>Heat value</b>	
Gross	965.7 BTU/SCF or 9,064 kcal/Nm <sup>3</sup>
Net	877.2 BTU/SCF or 8,233 kcal/Nm <sup>3</sup>

**(3) Price of Natural Gas**

The base price of the gas that the NGOT buys from Union is \$1.04/1,000,000 BTU (1976), but that from Texas Pacific is still pending. Although charge system for the gas that the NGOT will sell to consumers has not yet been established, it is presumed that a sales price will be set somewhere between the NGOT's purchase price plus its cost (for transmission and treatment of gas) and existing fuel price by heavy oil. In 1978 the EGAT, the biggest natural gas consumer to be in Thailand, bought the fuel oil at 1.5885 bahts/l for its South Bangkok power station. With a view to the character of the Thailand Natural Gas Project that imported oil be promotively switched to home-produced gas to cut the payment of foreign currencies, it is likely that the Thai gas will be

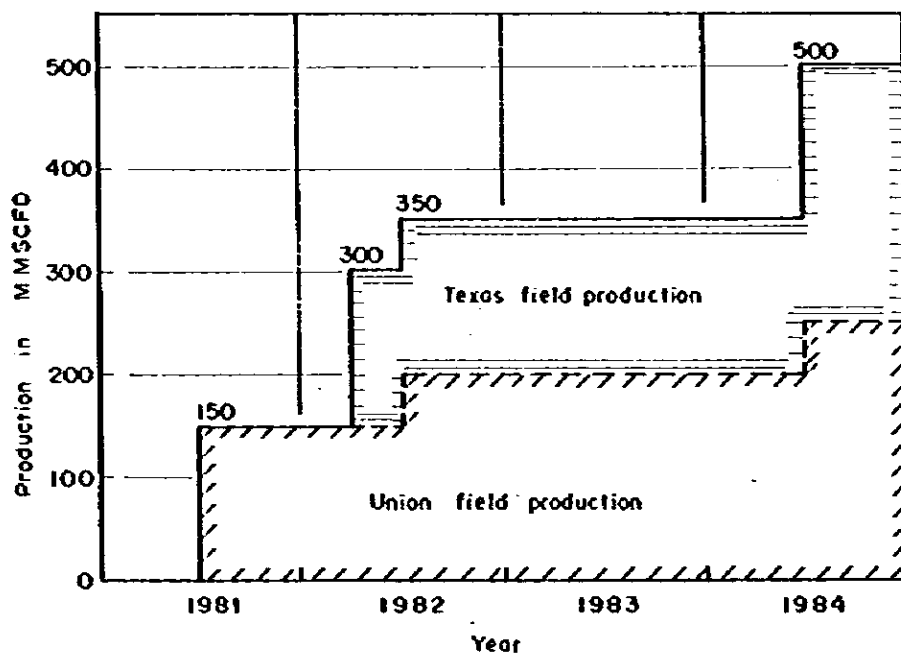
sold at a price lower than that of the fuel oil referred to above. The less expensive price also comes from the fact that the steel plant site is shorter in distance from the gas landing point than to the South Bangkok power station, indicating that gas transmission cost is somewhat lower.

With the above factors taken into consideration, the present study assumes the gas price to be \$1.70/million BTU, based on which financial analysis will be made hereafter. The price is 15% lower than the price of above referred fuel oil. Table 8.1.2 shows the gas prices in terms of various units.

The above gas price results that the gas purchase price per tonne of steel products is about 30 dollars on the average of various products.

**Table 8.1.2 Gas Price in Various Units**

US dollar per million BTU (gross)	1.70
US dollar per thousand Nm <sup>3</sup>	61.2
US dollar per million kilocalories	6.75



**Fig. 8.1.1 Natural Gas Production Plan (Source: NGOT)**

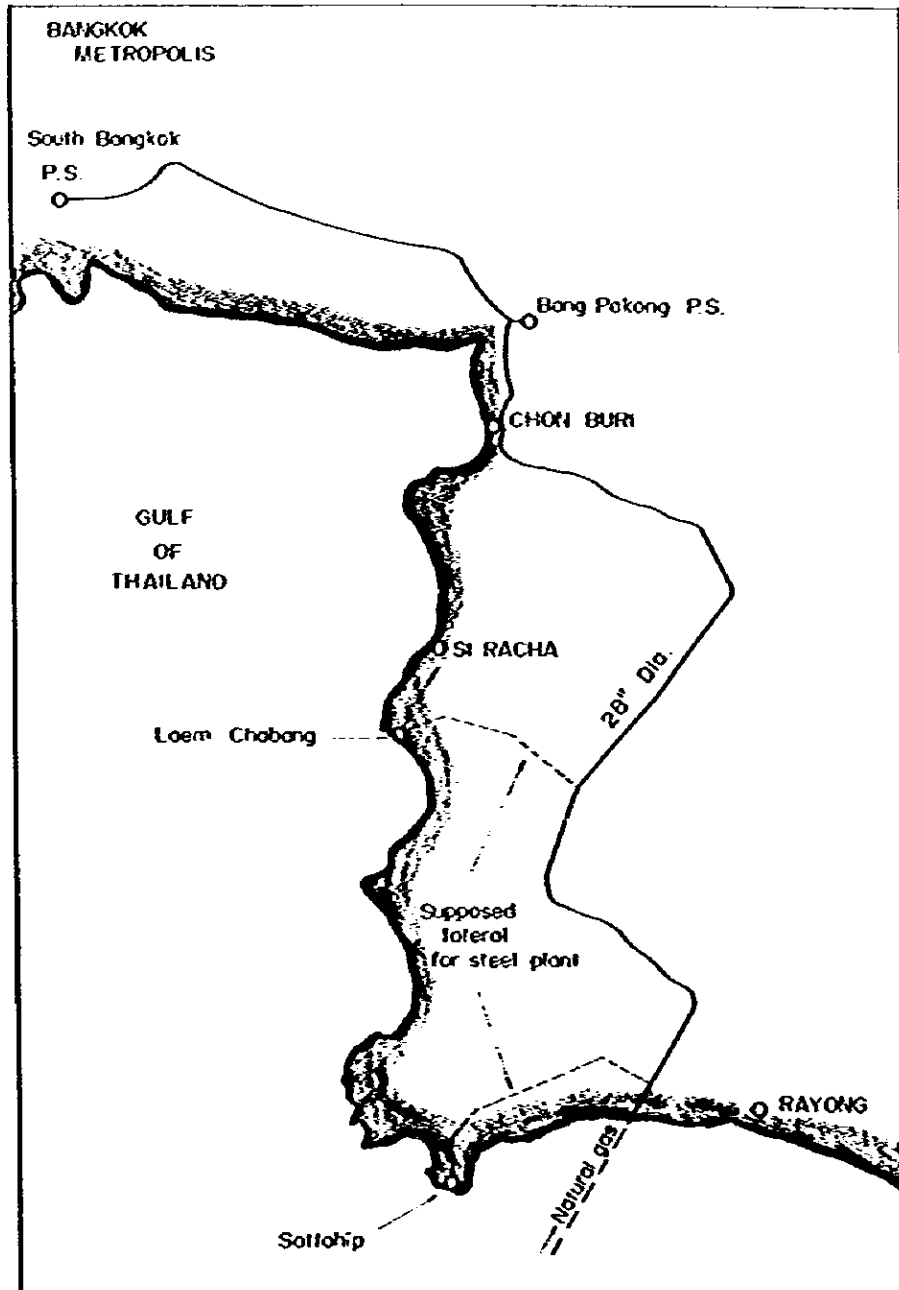
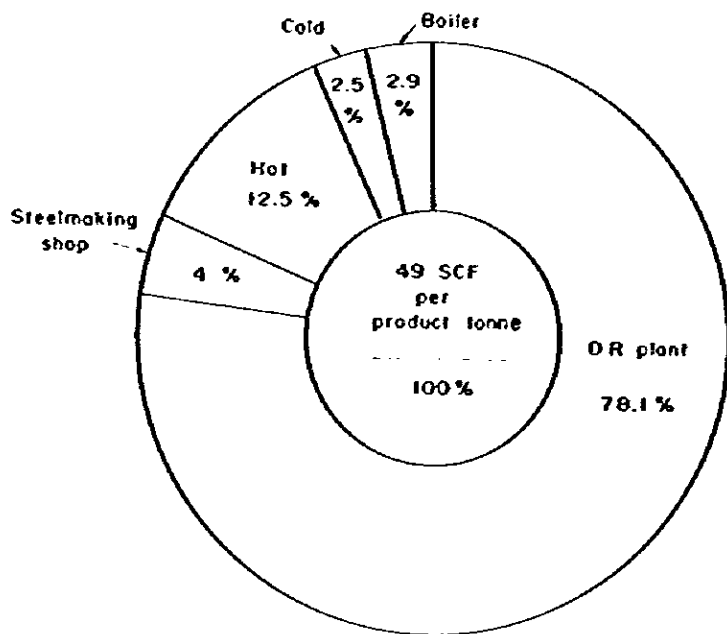


Fig. 8.1.2 On-shore Pipeline Route of Natural Gas (Source: NGOT)



**Fig. 8.1.3 Natural Gas Consumption in the New Steel Plant**

## 8.2 Electricity

### (1) Development Plan

In Thailand the demand for electricity has been increasingly accelerated every year due to more electrification and industrialization, and the annual growth in power generation between 1970 and 1977 reached as high as 15%. In terms of kWh/capita, an increase of 11% was observed during the same period. The EGAT's demand for electricity in 1977 registered 1,900 MW. In 1977, 30% of the electricity was supplied by hydropower and 67% by thermal power. Future major power resources developments involve a hydropower station in the central and western Thailand, a thermal power station (using lignite) in Mae Moh, and another thermal power station in Bang Pakong. And the total generating capacity in 1984 is estimated to reach 4,300 MW. Fig. 8.2.1 shows a power development plan by EGAT.

It is assumed that the steel plant demand power in the 1st stage will be 240 MW in 1984 and 360 MW in the 2nd stage in 1989, equivalent in both stages to 7% of the peak generation planned by the EGAT. Upon decision on the provision of the integrated steel plant project, the EGAT will be required to work out a power resources development plan and a strengthened power distribution network plan in which the steel plant demand for electricity is incorporated.

### (2) Steel Plant Terms for Incoming Electricity

The steel plant is to use electric arc furnaces for steelmaking, and will consume about 1,400 kWh of electricity per tonne of product, the value being equivalent to the consumption of 2 to 2.5 times that by the BF/BOF route. Fig. 8.2.2 shows the breakdown of power consumption. As shown, 63% of the electricity will be used at the steelmaking shop. The electricity for utilities is

classified into 8% for pump driving, and 1.5% for air separating unit in which oxygen is produced, and 1.2% for compressed air supply to each mill.

The total annual power consumption in the 1st stage will be 1,600,000,000 kWh, and 2,500,000,000 kWh in the 2nd stage. The hourly peak demand in the 1st stage will be 240 MW, and 360 MW in the 2nd stage. The required incoming installed capacity to meet the power demand in the 2nd stage is presumably about 450 MVA. Although the voltage of the transmission system currently use by the EGAT is 230 kV and 115 kV, it is necessary to have incoming electricity at 230 kV to meet said incoming capacity, 450 MVA electricity has to be supplied at 230 kV by the EGAT up to the receiving end of the steel plant. Table 8.2.1 shows the terms for incoming electricity.

### **(3) System Short-circuit Capacity and Flicker Compensation**

Of the power load of the steel plant, the load on electric arc furnaces and rolling mills always largely fluctuate during operation. These load fluctuations particularly a reactive power fluctuation cases a voltage fluctuation in the electric transmission system, possible resulting in a flicker trouble. In order to avoid this, a system short-circuit capacity must be large enough. With the steel plant project, there will be no flicker trouble caused as long as the short-circuit capacity at the 230kV supply point is 8,500MVA in the 1st stage. Should short-circuit capacity be less than the above figure, it is necessary to provide a static VAR compensator or a rotary condenser. Since there is a limitation in solving the flicker trouble only through the static VAR (Reactive power) compensator, the use of rotary condenser will also be required where short-circuit capacity is less than certain levels (3,000 MVA in the 1st state). Even in such a case, when short-circuit capacity is extremely small, a detailed study will be necessary, because there is a limit within which rotary condenser can be operated stably. With the present study, the short-circuit capacity of the incoming system at the



start-up of the steel plant is assumed to be 2,000 MVA for permitting an equipment plan to be proceeded.

In implementing the steel plant project, it is of importance to make sufficient study, through a joint effort with the EGAT, as to the system short-circuit capacity.

**(4) Electricity for Construction**

Although the requirement of electricity for construction differs depending on the ground condition of the site, the method of ground improvement, and construction schedule, assuming that a general construction method will be employed, the required power will be about 13 million kWh, and incoming installed capacity of 4,000 kVA.

**(5) Price of Electricity**

The price of electricity used for the financial analysis by the study is the special rate of the current charge system (applied since August, 1977) applied to the electric smelting industry. Table 8.2.2 shows the derivation of the price. As shown, the electricity charge consists of demand charge and energy charge, but for the purpose of financial analysis, a combined unit price of 0.62 bahts/kWh will be employed. With this unit price, the average electricity purchase cost per tonne of steel products will be about 890 bahts/tonne (or \$43.50/tonne).

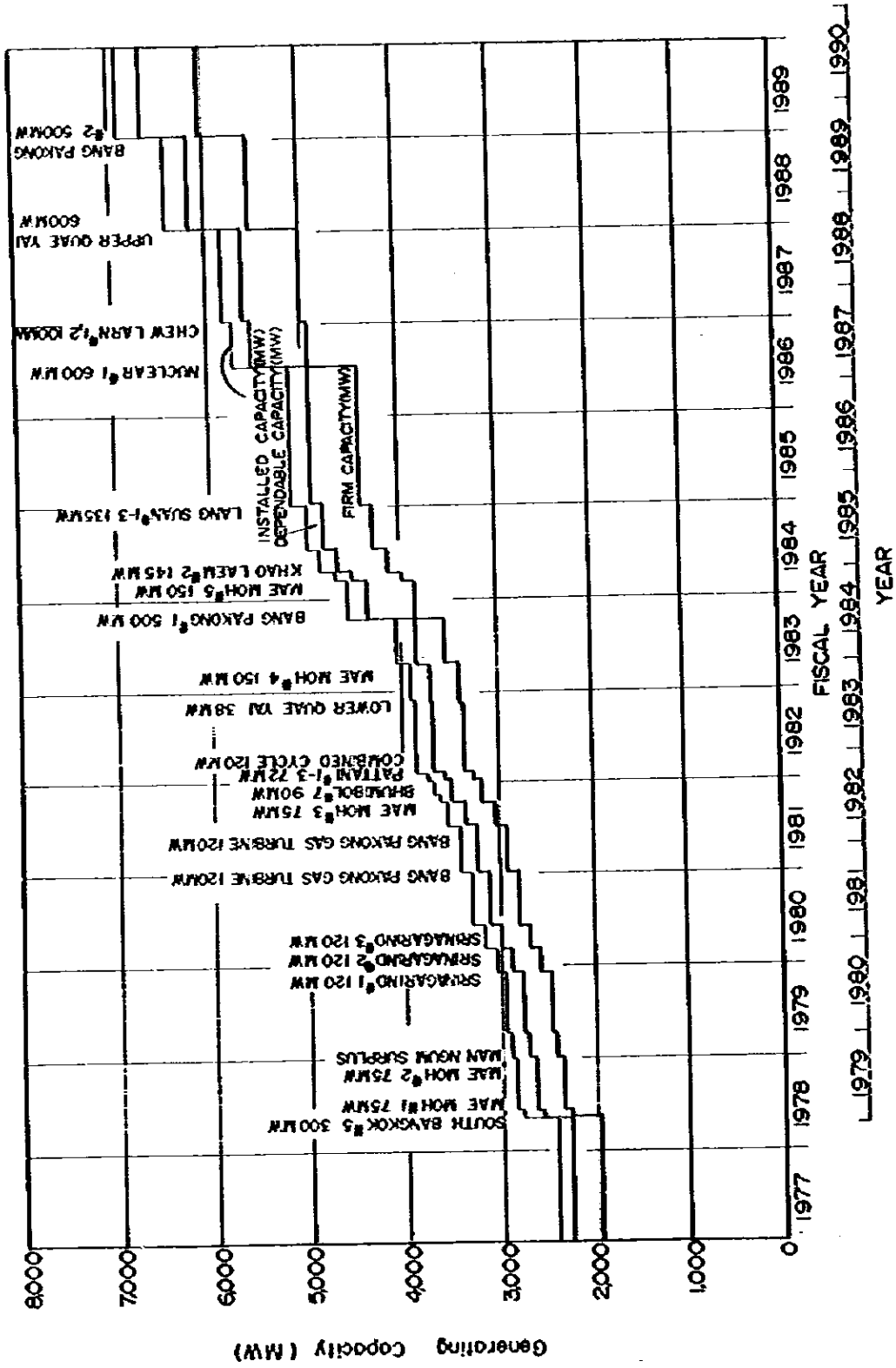
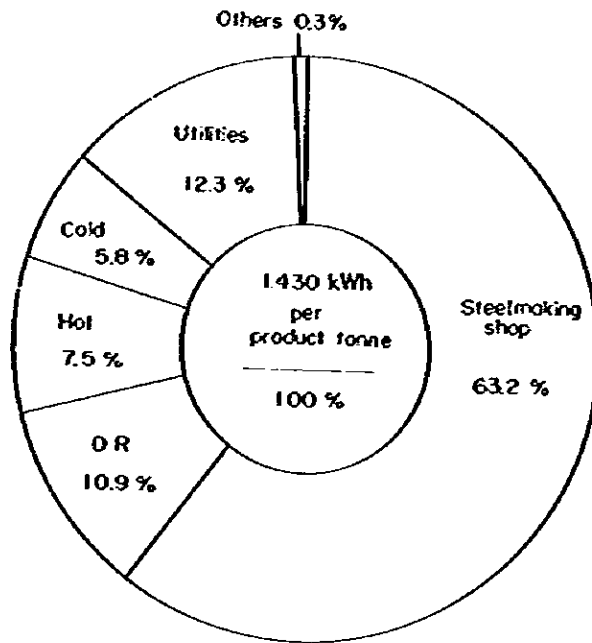


Fig. 8.2.1 Power Development Plan of EGAT (Source: EGAT)



**Fig. 8.2.2 Electric Power Consumption in the New Steel Plant**

**Table 8.2.1 Electric Power Receiving Conditions**

<b>Voltage</b>	230 kV Directly grounded at neutral point
<b>Frequency</b>	50 Hz
<b>No. of phase</b>	3 phase (3 wire)
<b>No. of circuit</b>	Double circuits
<b>Capacity of circuit</b>	450 MVA per circuit
<b>Max. power demand</b>	
1st stage (1984)	240 MWh/h
2nd stage (1989)	360 MWh/h

**Table 8.2.2 Price of Electricity**

Assumption in the 1st stage:

Demand power 240,000 kW

Monthly consumption 131,400,000 kWh

Kind	Rate	Calculation
Demand charge	18,000 kW or less 58 Bahts/kW	$58 \times 18,000 = 1,044 \times 10^3$ Bahts
	Over 18,000 kW 56 Bahts/kW	$56 \times (240,000 - 18,000) = 12,432 \times 10^3$ Bahts
Energy charge	0.52 Bahts/kWh	$0.52 \times 131,400 \times 10^3 = 68,328 \times 10^3$ Bahts
<b>Total</b>		$81,804 \times 10^3$ Bahts
<b>Overall unit price</b>	$81,804 \times 10^3 / 131,400 \times 10^3 = 0.62$ Bahts/kWh	

## 8.3 Water

### (1) Water Use and Source

The required amount of industrial water for the steel plant in the 1st stage will be about 50,000 m<sup>3</sup>/day, and about 70,000 m<sup>3</sup>/day in the 2nd stage. The industrial water will, as shown on Table 8.3.1, be used to make-up the circulated cooling water, treat products in the cold rolling process, and by the boilers. The designed rate of make-up water against the amount of circulated cooling water is 4.5%, indicating a high utilization rate of water.

It is mandatory that industrial water be kept supplied stably by the public service up to the steel plant. As there is no water rich river available near the proposed steel plant site as a water supply source, the steel plant has to have dependence on a reservoir. When the steel plant is to be located in Laem Chabang, the existing Ban-Phra reservoir will be subject to a study as a water supply source, and if located in Sattahip, the existing Dok-Krai reservoir will be picked up for study. In analysis of water supply source, annual rainfall, the catchment area of a reservoir, rainwater runoff, and evaporation of the water from a reservoir are considered to determine an amount of water that can be utilized. Further, where a reservoir is used to meet multiple purposes such as for irrigation, drinking, flood control and industry, it is necessary to clarify mutual definite rights and provide the utilization control rules. If any existing reservoir has insufficient capacity to supply water to the steel plant, a synthetic water resources development plan including other water utilization purposes (for irrigation, city water and power generation) has to be designed.

### (2) Potable Water and Water for Construction

In addition to the industrial water, the steel plant will need potable water. Further, the water will be also required at the construction stage for the

**Table 8.3.1 Water Requirement of the New Steel Plant**

(Unit: m<sup>3</sup>/day)

	1st stage	2nd stage
Make-up for circulated cooling water	40,600	57,900
Product treating water in cold mill process	5,300	9,800
Steam generating boilers	700	1,200
<b>Total</b>	<b>46,600</b>	<b>68,900</b>

concrete plant. The volume of water to be required is estimated from the number of employees and the amount of concrete to be used as shown in Table 8.3.2. These amounts of water must also be supplied by the public service.

**Table 8.3.2 Potable Water Requirement**

<b>Year</b>	<b>Potable water (m<sup>3</sup>/day)</b>
1st year of construction	60
2nd year of construction	500
3rd year of construction	1,800
4th year of construction	2,200
5th year of construction	2,200
1st stage normal operation	2,200
2nd stage normal operation	3,200

**(3) Price of Water**

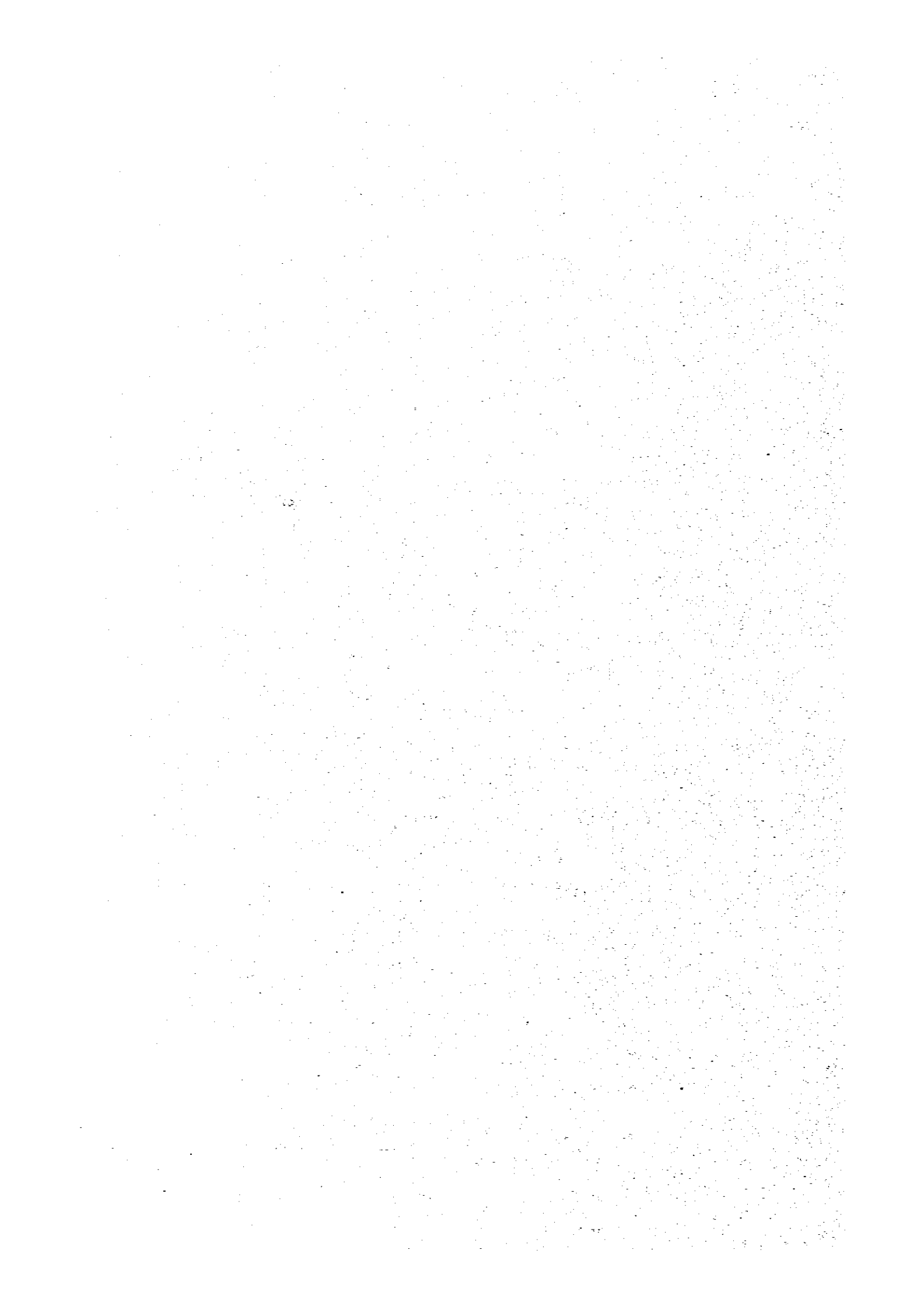
Assuming that the industrial water to be supplied to the steel plant is maintained at a reasonable price as a public service, here 1.5 bahts/m<sup>3</sup> is set for financial analysis by the study, the unit price being marginally lower than the current rural area price of 2.0 bahts/m<sup>3</sup> of potable water. The price of 1.5 bahts/m<sup>3</sup> is nearly compatible with the power cost required by pumping on the basis that the steel plant is located in Sattahip and water from the Dok-Krai reservoir is transferred to the steel plant over a distance of about 50 km via water pipeline. The cost of the construction of the water pipeline and reservoir will, however, have to be separately shared by the Government.





# CHAPTER 9

## LABOUR AND ORGANIZATION



## CHAPTER 9 LABOUR AND ORGANIZATION

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## **CHAPTER 9 LABOUR AND ORGANIZATION**

### **9.1 Organization and Personnel**

The new integrated flat steel plant will be of a far higher standard both technically and in size when compared to existing steel mills in Thailand. Therefore, in order to carry out the construction and the operations of the new steel plant smoothly, what is the most important is the securing of a large number of qualified managers, engineers and skilled workers.

A study will be made on the organization and personnel for the various stages to promote the construction of the new steel plant.

Moreover, regarding the form of the new steel plant, it is assumed that a new company in the form of a limited liability company will be set up for the convenience of this study, with the actual form to be decided later.

#### **(1) Preparation Stage**

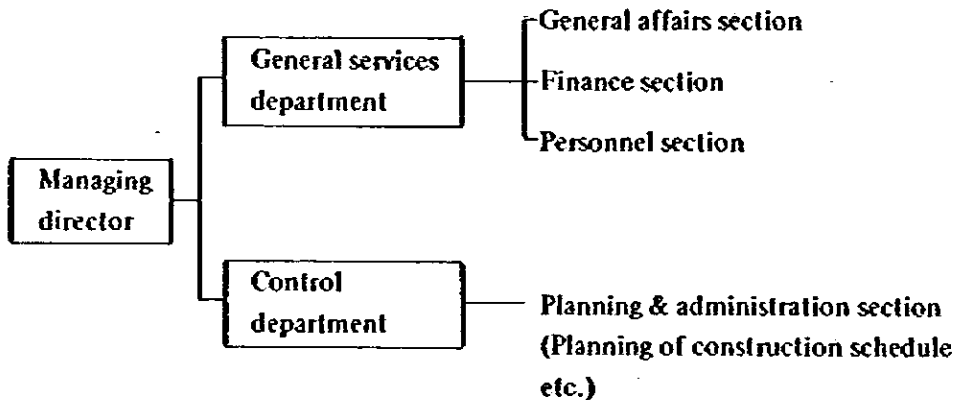
Once this project is decided, a new company should be first of all set up and the drawing up of the construction plan for the new steel plant should be initiated. It is presumed that the new company is to be set up 57 months prior to the start of operations. The main activities of the new company are:

- a. Selection of an engineering company
- b. Securing of the construction personnel
- c. Deciding the basic plans for the new steel plant as well as the necessary

resources to be used.

- d. Obtaining basic agreement concerning the amount and the fund raising of the capital necessary.
- e. Obtaining basic agreement concerning the procurement of raw materials and energy.
- f. Obtaining basic agreement on the consolidation of the infrastructure, etc.

The organization and personnel for carrying this out are as shown in Fig. 9.1.1 and Table 9.1.1.



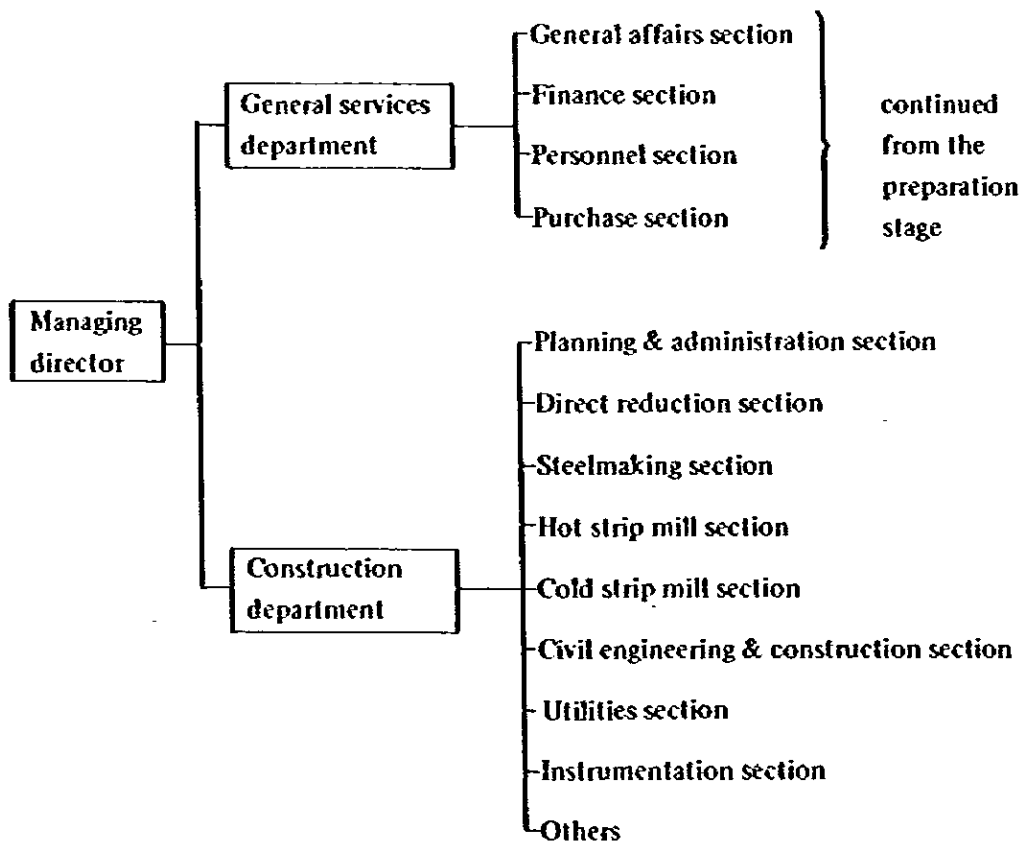
**Fig. 9.1.1 Organization at the Preparation Stage**

**Table 9.1.1 Number of Personnel at the Preparation Stage**

	Number of personnel		
Managing director	1		
General manager	2		
Manager	4	}	General affairs section 4
Assist.-manager & engineer	12		Finance section 3
			Personnel section 2
<b>Total</b>	<b>19</b>		Planning & administration section 3

**(2) Construction Stage**

The construction of the new steel plant begins 3 months after the setting up of the new company (or 54 months prior to the start of operations). The organization and personnel for the new company is expanded as shown in Fig. 9.1.2 and Table 9.1.2.



**Fig. 9.1.2 Organization at the Construction Stage**

**Table 9.1.2 Number of Personnel at the Construction Stage**

	Number of personnel
Managing director	1
General manager	2
Manger	13
Assist.-manager or engineer	
General affairs	4
Finance	4
Personnel	2
Purchase	3
Planning & administration	4
Direct reduction	1
Steelmaking	2
Hot strip mill	2
Cold strip mill	2
Civil engineering & construction	2
Utilities	2
Instrumentation	2
Others	2
(Sub-total)	(32)
<b>Total</b>	<b>48</b>



Under the initiative of the new company, the engineering company draws up the basic designs, procures the various supplies and equipments and carries out construction work.

Therefore, the main activities of the new company at this stage are:

- a. Supervising and coordinating the construction (supervision of the engineering company, etc.)
- b. Procuring the capital
- c. Coordinating with outside companies or government, etc., and drawing up the contracts.

### **(3) Operation Stage (1st stage)**

Various preparations for operations are carried out during the 2nd half of the construction stage. The organization and personnel are to be completely procured 3 months prior to the operations so that the operations will be started up smoothly.

First of all, the organization and personnel at the 1st stage are as shown in Fig. 9.1.3 and Table 9.1.3.

The organization has been drawn based on the actual examples of leading steel mills in Japan and in Thailand. There will be seven departments, i.e. production, maintenance, control, materials and transportation, general services, sales, and purchase. Each of these departments is intended to be further divided into sections to carry out their activities efficiently. When considering the large scale of the personnel and the plant, it is necessary to clarify the authority and responsibilities of each department and section so that the operations will be carried out smoothly.

Moreover, from the fact that the site is located at a distance from Bangkok, it is advisable that the sales, purchase, and finance departments are

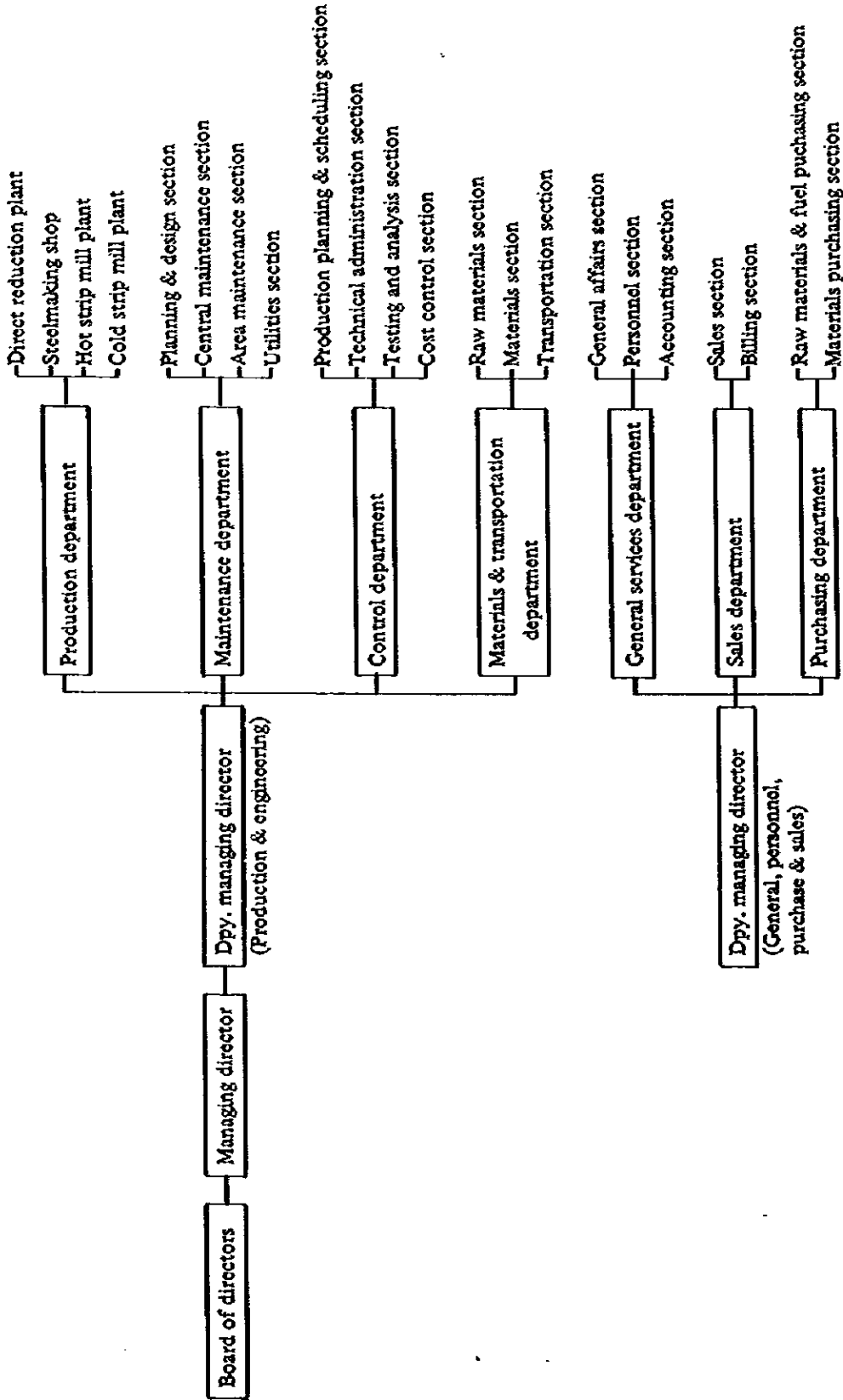


Fig. 9.1.3 Organization at the Operation Stage

**Table 9.1.3 Personnel at the 1st Stage**

	Staff (including managers)	Foreman & skilled worker	Other worker	Total
<b>Production &amp; maintenance</b>				
Direct reduction	11	10	53	74
Steelmaking	17	89	206	312
Hot strip mill	30	98	280	408
Cold strip mill	33	112	295	440
Utilities	20	52	70	142
Maintenance	141	396	900	1,437
(Sub-total)	(252)	(757)	(1,804)	(2,813)
Control	112	102	125	339
Materials & transportation	32	149	210	391
General services	64	15	59	138
Sales	21			21
Purchase	31			31
Management	10			10
<b>Total</b>	<b>522</b>	<b>1,023</b>	<b>2,198</b>	<b>3,743</b>

Note: Management consists of a managing director, deputy managing directors and general managers.

located in Bangkok while the other departments are located at the site.

Calculation of the personnel has also been based on the examples of leading steel mills in Japan and Thailand. As the most modern facilities are introduced, the labour productivity is of a considerably high level than that of present Thai mills. (322 slab tonnes per capita annually.)

Moreover, concerning the working system which forms the premises for computing the required personnel, this has been set up as shown in Table 9.1.4.

**Table 9.1.4 Working System**

Item	Contents
Annual leave	66 days (Sundays – 52 days and holidays – 14 days)
Working hours	8 hours with 1 hour recess
Shift	3-crew/3-shift system, continuous operation, in principle, for main plants
Attendance rate	95%
Non-working coefficient	28.5%, in principle

And, all of the work within the new steel plant are assumed to be done by the plant's employees without any sub-contracting.

Also, it is significant that out of the total workers approximately 30% should be skilled workers (including foremen) and so it is believed that an extremely important task lies in the securing of such skilled workers.

As mentioned earlier, it is necessary that these personnel be secured, in pre-established orders, prior to the start of operations, and that operation manuals be timely prepared, as well as that training of these personnel be carried out likewise. The number of personnel is as shown in Table 9.1.5.

Concerning the workers, employment of a part of the foremen and skilled workers should start 15 months prior to the start of operations and all of the necessary personnel should be completely secured about 3 months before the start of operations.

#### **(4) Operation Stage (2nd Stage)**

The required personnel for the 2nd stage is as shown in Table 9.1.6. The total is 4,538 or an increase of approximately 800 persons over the 1st stage, which is an increase of 21.2% and this rate itself is much smaller than the increase in production (57.8% increase on the slab base). This is because of the fact that in an integrated steel mill, the number of fixed personnel such as maintenance personnel is large and these personnel are not directly linked to the scale of production.

The labour productivity (slab base) is raised to a comparatively high level of 419 tonnes per capita annually at the 2nd stage compared with the 322 tonnes at the 1st stage.

## **9.2 Labour Cost**

As the principal composition factors for labour costs there are the basic salary, bonuses, retirement fund, and welfare expenses. The labour costs have been set up as shown in Table 9.2.1 based on the actual situation prevailing in the leading steel companies of Thailand.

The basic salary and the bonus are an average of \$133 per month per employee and with the retirement fund and welfare expenses added, the total will be \$165 per month.

### **(1) Basic Salary and Bonus**

The basic salary and the bonus are set up by job classification according to

Table 9.1.5 Personnel at Various Stages

	Preparation stage		Construction stage (54 months)										Operation start	
	months		-57	-54		-18	-15	-12	-9	-6	-3	0		
Management	3			3		10								
Superintendent or manager	4	13			15	16	18	23						
Assist.-superintendent or engineer	12	32			63	102	203	228	244					
Clerk						55	75	84	184	245				
Foreman						69	162	177	189					
Skilled worker						33	465	710	826	834				
Semi-skilled worker							6	515	882	975				
Un-skilled worker							6	6	178	1223				
Total	19	48			88	285	945	1753	2536	3743				

Table 9.2.2. Moreover, a bonus corresponding to 3 months of basic salary is paid per year.

**Table 9.1.6 Personnel at the 2nd Stage**

	Staff including managers	Foreman & skilled worker	Other worker	Total
<b>Production &amp; maintenance</b>				
Direct reduction	11	13	79	103
Steelmaking	19	111	263	393
Hot strip mill	35	121	379	535
Cold strip mill	39	189	452	680
Utilities	20	52	70	142
Maintenance	161	404	919	1,484
(Sub-total)	(285)	(890)	(2,162)	(3,337)
Control	115	134	185	434
Material & transportation	37	207	323	567
General services	64	15	59	138
Sales	21			21
Purchase	31			31
Management	10			10
<b>Total</b>	<b>563</b>	<b>1,246</b>	<b>2,729</b>	<b>4,538</b>

**Table 9.2.1 Average Unit Labour Cost**

(\$/capita monthly)

	Unit labour cost
Basic salary	106
Bonus	27
Retirement fund	11
Welfare expenses	21
<b>Total</b>	<b>165</b>

Notes: 1. Payment on bonus per annum is equivalent to three months of basic salary.

2. Retirement fund and welfare expenses are estimated, respectively, 10% and 20% of basic salary.

**Table 9.2.2 Basic Salary and Bonus**

(\$/capita monthly)

		Basic salary	Bonus	Retirement fund	Welfare expenses	Total
Production labour	Foreman	171	43	17	34	265
	Skilled worker	112	28	11	22	173
	Semi-skilled worker	88	22	9	18	137
	Un-skilled worker	68	17	7	14	106
Administration	Manager & above (average)	391	98	39	78	606
	Assistant managers & engineers	244	61	24	49	378
	Clerk (average)	112	28	11	22	173
Average		106	27	11	21	165



## **(2) Retirement Fund**

The provident fund system employed at the leading steel companies in Thailand is used. 10% of the basic salary of each employee is put up by the company while 5% is put up by each employee and put into a reserve. This reserve is paid to each employee in a lump sum at the time of his retirement.

## **(3) Welfare Expenses**

For the sake of improving the morale of the employees and to secure the labour force it is necessary to provide welfare facilities such as company housing, dispensary, canteen, co-op, etc. Also, as provided by leading steel plants in Thailand, medical expenses, lunch money, work uniforms, transportation expenses and other assistance, as well as workmen's compensation insurance should be provided with.

The above welfare expenses are set at 20% of the basic salary when considering the actual practice in the leading steel companies in Thailand.

## **9.3 Training**

A large number of qualified managers, engineers, and workers are required for the new steel plant. Therefore, it is necessary not only to expend a great deal of effort in the securing of these highly skilled workers but in order to attain a sophisticated and high level of work it is also necessary to carry out in-company trainings.

Especially, as the new integrated flat steel plant is the first of its kind in Thailand it is most important that the sufficient training be carried out before and after the start of operations.

Therefore, it is assumed that training of the key personnel at the steel

mills in the developed countries is carried out before the start of operations while supervisors are invited from steel mills of developed countries at the time of operation to give a necessary guidance for the actual operation.

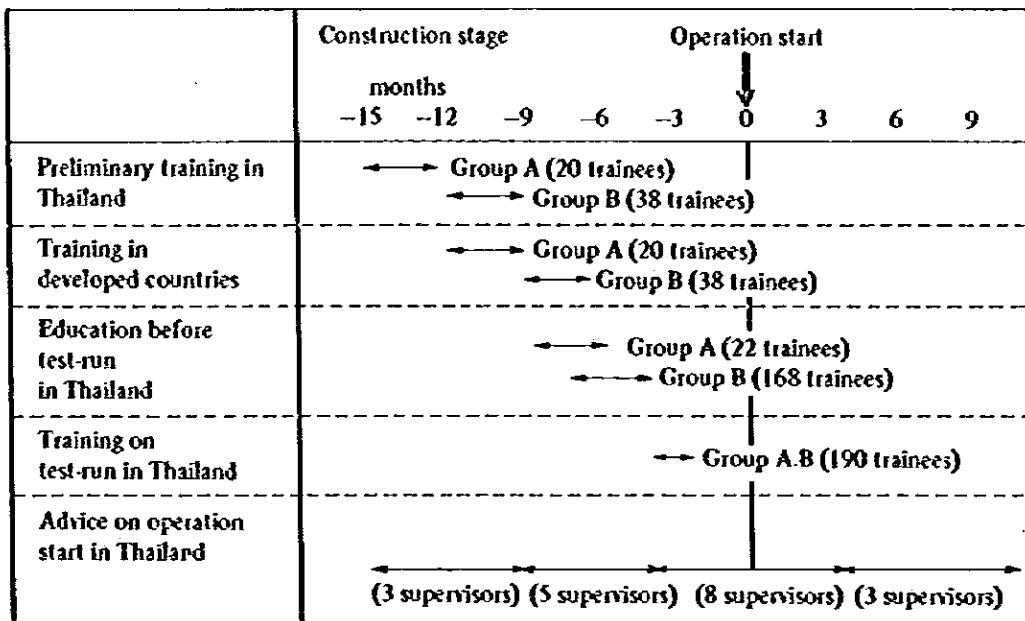
**(1) Training before the Start of Operation**

Before the start of operations, the key personnel (managers, engineers, foremen, etc.) are sent to developed countries for 2 or 3 months for “on-the-job training” at suitable steel mills.

The number of personnel to be sent to developed countries for training is as shown in Table 9.3.1. The number should be reviewed as the personnel increases. For example, the schedule shown in Fig. 9.3.1 can be applied to the steelmaking shop.

**Table 9.3.1 Number of Trainees to be Trained in Developed Countries**

	Number or trainees (A)	Training period (B)	Man-months [(A) times (B)]
Direct reduction plant	19	3 months	57
Steelmaking shop	58	1.5–3	117
Hot strip mill	29	3	87
Cold strip mill	31	3	93
Utilities	20	3	60
Maintenance	64	3	192
Transportation	6	3	18
Others	13	2–3	29
<b>Total</b>	<b>240</b>		<b>653</b>



- Notes: 1. Group A: Auperintendent, assist.-superintendent, engineer & foreman.  
Group B: Assist.-superintendent, foreman, skilled & semi-skilled worker.
2. Besides above, advice tours by experts from developed countries are needed, 1.5 & 2 years after operation start.

**Fig. 9.3.1 Training Schedule at the Operation Stage  
(the case of steelmaking shop)**

**(2) Introduction of Techniques at the Time of Start-up Operation**

Although the operations are carried out by the key personnel who have received actual training in developed countries, for the initial stage of the operation, experienced engineers are invited from developed countries (refer to Table

**Table 9.3.2 Training Schedule at the Operation Stage  
(the case of steelmaking shop)**

	Number of supervisors (A)	Training period (B)	Man-months [(A) times (B)]
Direct reduction plant	10	months 5	50
Steelmaking shop	14	6-12	117
Hot strip mill	11	6-10	90
Cold strip mill	19	6-10	162
Utilities	6	3-6	27
Maintenance	35	3-8	210
Transportation	2	6	12
Others	29	0.5-6	20
<b>Total</b>	<b>126</b>		<b>688</b>

9.3.2 for the necessary number) to give technical guidance for a smooth start-up.

The main subjects which must be carried out during the training before and after the start of operations are as follows:

i. DR plant

- a. Raw materials receiving, stocking & supplying
- b. Technical control of raw materials preparation
- c. Operation of main equipments, and its technical standards
- d. Safety & health control

ii. Steelmaking shop

- a. DRI receiving & supplying
- b. Technical control of steelmaking auxiliary raw materials, scrap, etc.

- c. Operation of steelmaking & continuous casting, and its technical standards
- d. Safety & health control

**iii. Hot strip mill, Cold strip mill**

- a. Slabs & coils, receiving & supplying
- b. Operation of main equipments such as rolling mill, etc., and its technical standards
- c. Control of auxiliary equipments such as cranes
- d. Safety & health control

**iv. Utilities**

- a. Mechanism of supply of power, water, gas, oxygen, compressed air, etc.
- b. Operation of main equipments, and its technical standards
- c. Safety & health control

**v. Maintenance**

- a. Organization & control system
- b. Standards of repair works
- c. Control of parts & components
- d. Safety & health control
- e. Operation of main equipments

**vi. Others**

- a. Planning of management policy
- b. Organization of an integrated steel plant
- c. Budget control system
- d. Control of production planning system
- e. Accounting system
- f. Personnel management & labor relations such as salary, welfare system, etc.
- g. Transportation system
- h. Market survey, price system, etc.

**(3) Training during Normal Operation**

The following training programme and organization should be set up under the personnel section after the operations are proceeding smoothly.

**i. Training for new employees**

Among the leading steel mills in Thailand, visited by the survey team, there were many where training was given to new employees according to a set curriculum.

It is necessary to give regular training to new employees based on the plant's own curriculum for a period of 6 months after the employment, under the supervision of the personnel section.

A curriculum should be set up by job classification, such as managers, technicians, clerical staffs, and workers, etc. The curriculum should also include working rules, safety rules, labour management relations, organization, and management, etc.

**ii. "On-the-job training"**

The new employees who have completed the entrance training course are also given instructions on the job by their supervisors where they are assigned. A training system for the "on-the-job training" must be well organized for effective result but what is important in this case is to carry out the training based on operation manuals. Also, at the beginning, the experts from developed countries, as well as the superintendents will take an initiative in carrying out the training so that the system should be prevailed in the working place.

**iii. Other training**

Regular training courses for the managerial class should be conducted for managers, potential clerical staffs to be managers, and foremen, etc. The objectives of these courses are to implant among those that they are the key men of the company, as well as to build up their will to participate in management, thus heightening their loyalty and having the operations of the mill carried out smoothly.

For example, some effective ways would be to select several able employees to receive training in developed countries, or at the training facilities in Thailand. Another way would be to invite specialists to provide with courses on certain specific fields.

**iv. Setting-up of a company training centre**

It is assumed that a training center is set up since training in a well-equipped training center is the most effective way to train the workers.

## **9.4 Necessary Factors for Smooth Operations**

### **(1) Setting-up of Rationalized Wage System and Promotion System**

The introduction of an efficiency pay system as well as the setting up of a retirement fund system, and a rational promotion system are also considered important from the context of heightening the morale of the employees (including the managers).

### **(2) Preparation of Operation Manuals**

Before the start of operations, it is important to prepare a manual for each operation. This is an important job that should be done at the training stage before the start of operations. Also, even after the start of operations, it is necessary to obtain the assistance of experts from developed countries for the necessary preparations.

### **(3) Promotion of Voluntary Control Activities**

In Japan, the foreman and the group leader, etc. form a central body to carry out voluntary control activities. An objective is set up in each group so that all the members of the group cooperate each other to attain it.

Some of the objectives are to lower costs, to increase productivity and to reduce accidents.

This type of the voluntary control activities should result in heightening the morale of the workers.

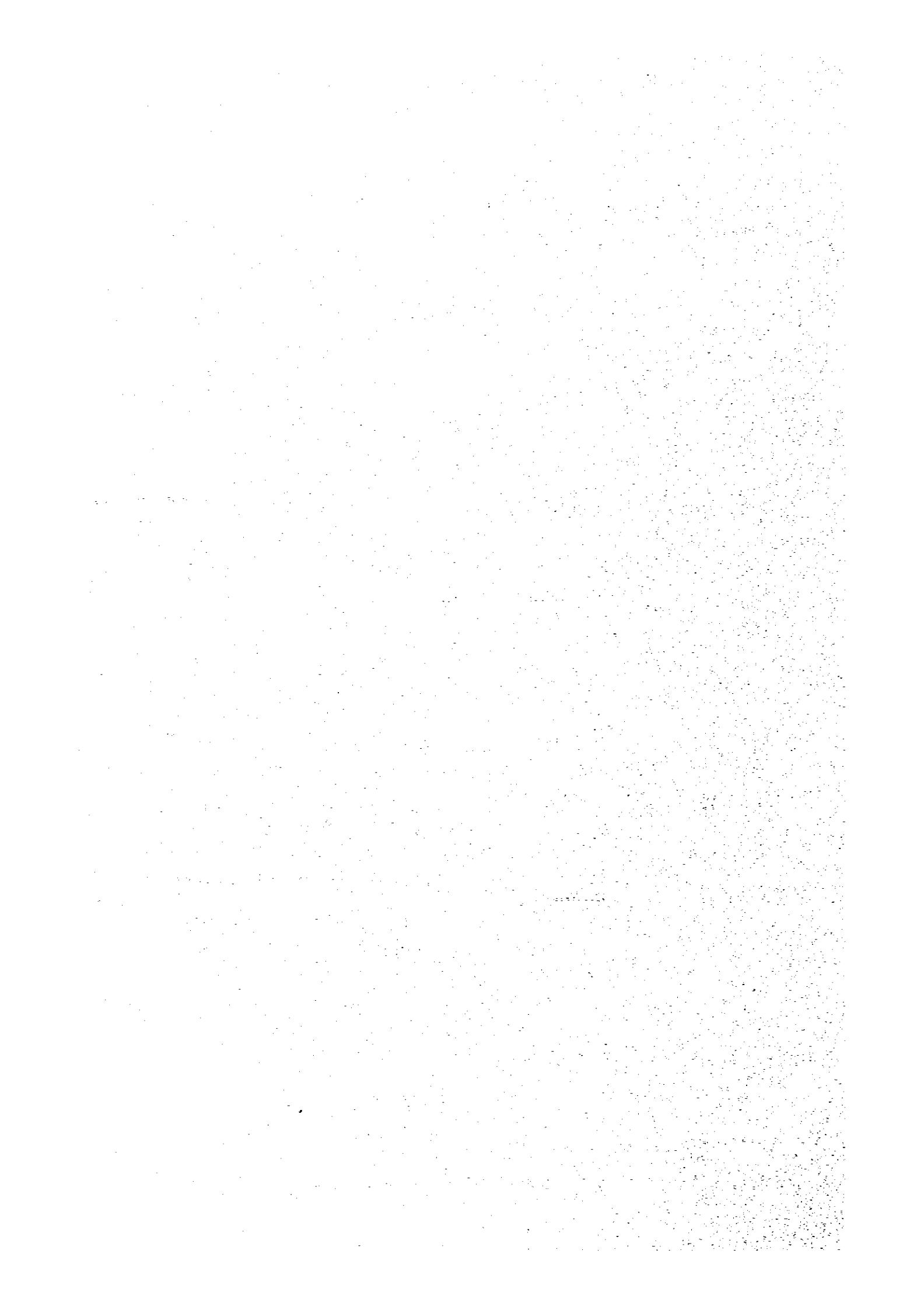
### **(4) Others**

Athletic meets, travelling, and other recreation, etc.



**CHAPTER 10**

**ESTIMATION  
OF  
CONSTRUCTION COST**



## CHAPTER 10 ESTIMATION OF CONSTRUCTION COST

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## CHAPTER 10 ESTIMATION OF CONSTRUCTION COST

### 10.1 Assumptions and Basic Concepts for Estimation

#### (1) Imports and Local Procurement

After a careful on-site study of the various requirements for building the new steelworks, it has been concluded that the sources of supply of the required equipment and services should be determined according to the following criteria.

- a. Equipment to be purchased. . . . . Imported.
- b. Civil works, erection & building . . . . . Procured locally.
- c. Construction materials . . . . . Procured locally  
wherever possible.

#### (2) Basis for Estimation

The date of estimation and applicable currencies used in the assumptions for the estimates are as follows.

- a. Date of estimation
  - Imports. . . . . International market prices as of April 1979.
  - Local procurement . . . . Domestic market prices in Thailand as of  
April 1979.
- b. Applicable currencies

Imports.....U.S. dollars

Local procurement ....Bahts ..... as converted into U.S. dollars.

c. Exchange rate .....1 U.S. dollar = 20.465 bahts (as of April 1979).

**(3) Effects of Price Changes**

It should be noted that projections in this study were estimated at the prices as of April, 1979, not at the prices prevailing at the time of construction.

The purpose of various computations was to evaluate the profitability of the project, so that uncertainties associated with price escalations were eliminated wherever possible.

It is necessary, therefore, to reexamine the actual price – current value – at the time the project is executed.

This is a matter worthy of particular attention since a sharp increase in commodity prices is expected in the future.

Note that an annual increase of 10% in prices would bring the construction cost to a level as high as 1.61 times the present estimate in five years. Even an annual 5% increase would boost the price up to 1.28 times the April 1979 level.

**(4) Taxation on the Construction Cost**

As an incentive granted by the Investment Promotion Act, a BOI-promoted industry can enjoy exemptions from custom duties and business taxes imposed on imported construction machinery and materials.

In this study, these duties and taxes were not included in calculating the costs of imported machinery, materials and services for construction on the assumption that the new steelworks, as a BOI-promoted industry, would be eligible for the incentive prescribed in the Act.

Similarly, the costs of locally available construction materials and services were calculated on the assumption that the works would be exempted from paying business taxes on them as well.

## 10.2 Construction Cost Required for 1st Stage

### (1) Direct Construction Cost

The direct construction cost is the sum of expenditures on the machinery, equipment, structures, civil engineering work, etc. required for the construction of the steel plant.

As given in Table 10.2.1, the estimated direct construction cost amounts to a total of approx. 1,145 million dollars.

**Table 10.2.1 Direct Construction Cost for the 1st Stage**

(Unit: Mill. dollars)

	Import	Domestic	Total	Remarks
*Civil engineering	5.1	44.8	49.9	*Land reclamation is included
Port facilities	10.3	20.4	30.7	
Raw materials receiving and handling facilities	20.2	3.5	23.7	
Sub-materials receiving and handling facilities	7.3	5.3	12.6	
Direct reduction plant	101.8	15.7	117.5	
Electric arc furnances	67.5	19.3	86.8	
Continuous casting machines	71.8	20.0	91.8	
Hot strip mill	250.6	52.7	303.3	
Cold strip mill	192.2	52.3	244.5	
Shipping facilities	12.2	4.4	16.6	
Utility facilities	88.6	34.9	123.5	
Maintenance & inspection facilities	12.3	2.6	14.9	
*General structures	5.4	23.6	29.0	*Living quarters for workers is included
<b>Total</b>	<b>845.3</b>	<b>299.5</b>	<b>1,144.8</b>	

The construction cost per tonne, obtained by dividing this total by the annual production on slab basis (1.2 million tonnes) in the 1st stage, amounts to 954 \$/t. This is a fairly reasonable level for the 1st stage investment for an integrated steel plant in a developing country.

## (2) Other Investments

Expenditures required for construction other than the direct construction cost are given in Table 10.2.2, the details of which are described below.

**Table 10.2.2 Fund Requirements for the 1st Stage**

(Unit: Mill. dollars)

	Foreign	Domestic	Total (\$/t)
1. Direct construction cost	845.3	299.5	1,144.8 (954.0)
2. Engineering fee	42.8	—	42.8
3. Training cost and operation guidance fee	12.4	—	12.4
4. Organization expenses	0.4	5.4	5.8
<b>Total construction cost</b>	<b>900.9</b>	<b>304.9</b>	<b>1,205.8 (1,004.8)</b>
5. Interest during construction	160.2	—	160.2
<b>Total investment</b>	<b>1,061.1</b>	<b>304.9</b>	<b>1,366.0 (1,138.3)</b>
6. Preparation spare parts	41.3	—	41.3
<b>Total fund requirement</b>	<b>1,102.4</b>	<b>304.9</b>	<b>1,407.3</b>

### i. Engineering fee

Although it varies depending on how the work is divided between the steelworks and the engineering firm, the engineering fee was estimated in this study based on generally accepted standards.



ii. Education and training cost and operation guidance fee

The fees for preparatory training of the steel plant personnel, and operation guidance from overseas were estimated taking into consideration the time required for the technology transfer.

iii. Organization expenses

These expenses mainly consist of costs required for company incorporation, recruitment, construction management, establishment of an operating system and other clerical costs prior to the commissioning of the steel plant.

iv. Preparation spare parts

They are the costs to be earmarked, prior to commissioning, for spare parts, replacement parts, etc. of machinery and equipment required for the operation of the new steel plant.

Depending on specific costs items, they were calculated to cover approximately one year's supply.

v. Interest during construction (IDC)

The required fund for payment of construction costs is financed by capital stock and borrowings. The interest on the borrowed money for which no resources are available in the construction period has to be financed by additional borrowing.

This is also counted for an independent item of investment.

**(3) Total Fund Requirements**

The aggregated total of the above items constitutes the fund requirements for the construction of the new steel plant.

As given in Table 10.2.2, the total construction costs amount to 1,205.8

million dollars (1,004.8 \$/t), about 25% of which is raised locally, while the balance is financed abroad. Including IDC and preparation spare parts, total 1,407.3 million dollars is the amount of funds required for the 1st stage.

### 10.3 Direct Construction Cost Required for the 2nd Stage

#### (1) Accumulated Total of Direct Construction Cost

This study is based on the assumption that the 1st stage construction (1.2 million tonnes on slab basis/year) is completed in 54 months, and 21 months after the start-up, the 2nd stage construction (1.9 million tonnes on slab basis/year) is to be started.

Major items required for additional investment are as follows:

Equipment	1st stage (Unit)	To be added in 2nd stage (Unit)	Accumulated total (Unit)	
Direct reduction plant	2	1	3	
Electric arc furnaces	4	2	6	
Continuous casting machines (inc. scarfet)	2	1	3	
Heating furnaces	2	1	3	Hot strip mill
Roughing mill	1	1	2	
Reversing mill	0	1	1	Cold strip mill
Continuous annealing line	0	1	1	

The total investment for the 2nd stage construction, including additional investments other than the above items amounts to 345.7 million dollars, as given in Table 10.3.1.

**Table 10.3.1 Direct Construction Cost through the 2nd Stage**

(Unit: Mill. dollars)

	1st stage	2nd stage	Total
Civil engineering	49.9	7.7	57.6
Port facilities	30.7	15.5	46.2
Raw material receiving and handling facilities	23.7	14.2	37.9
Sub-material receiving and handling facilities	12.6	0.1	12.7
Direct reduction plant	117.5	58.4	175.9
Electric arc furnaces	86.8	44.1	130.9
Continuous casting machines	91.8	36.1	127.9
Hot strip mill	303.3	37.0	340.3
Cold strip mill	244.5	93.8	338.3
Shipping facilities	16.6	8.9	25.5
Utility facilities	123.5	26.5	150.0
Maintenance & inspection facilities	14.9	2.8	17.7
General structures	29.0	0.6	29.6
<b>Total</b>	<b>1,144.8</b>	<b>345.7</b>	<b>1,490.5</b>

**(2) Advance Investment in the Accumulated Total**

Table 10.3.1 shows the accumulated total of investment to be made during the period from the 1st stage to the 2nd stage. The table indicates that 345.7 million dollars for the 2nd stage added to the 1st stage investment of 1,144.8 million dollars brings aggregated investment for the two stages to 1,490.5 million dollars.

The 2nd stage investment represents an additional investment of approx.

30% over the 1st stage investment while production is expected to increase by approx. 58% from 1.2 million tonnes in the 1st stage to 1.9 million tonnes in the 2nd stage. This means that following completion of the 2nd stage, the accumulated investment per tonne will substantially decrease to 784 dollars.

It can be said, therefore, that an advance investment is included in the 1st stage investment. That is, when comparing the per-tonne investment of 784 dollars, which represents an equally distributed per-tonne investment over the period, the 1st stage per-tonne investment of 954 dollars includes an advance investment of approx. 22%.

#### 10.4 Classification of Construction Cost into Fixed Assets

The fixed asset components of construction cost, excluding land, etc., are regarded as depreciable assets in cost accounting, which will be described in Chapter 11.

These depreciable assets, therefore, were estimated by the following asset classification in accordance with the service life of equipment

Fixed asset classification	(Mill. dollars)
Machinery and equipment	916.7
Buildings and other structures	188.0
Vehicles, furniture and fixtures	4.0
Other fixed assets	61.0
<b>Total</b>	<b>1,169.7</b>

The classified total of the acquisition values of these assets were computed by each cost centre, as given in Table 11.1.1, and then their depreciation costs were computed by each asset classification in each cost centre. The details of these calculations will be described in Chapter 11.

**CHAPTER II**

**ESTIMATION  
OF  
PRODUCTION COST**



## CHAPTER 11 ESTIMATION OF PRODUCTION COST

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## CHAPTER 11 ESTIMATION OF PRODUCTION COST

### 11.1 Basic Concepts in Cost Accounting

#### (1) Calculating Conditions

- a. Base period ..... April, 1979
- b. Currency ..... U.S. dollar
- c. Exchange rate ..... 1 U.S. dollar = 20,465 bahts
- d. Unit used ..... Metric system

#### (2) Cost Accounting in Normal Operation

Costs in the normal operation were calculated based on the production facilities and production flow described earlier.

The normal operation is defined as the state where the operating rate projected in the equipment plan has been perfectly achieved and production has reached a well-balanced state in the years following the start-up period, or the stage of full capacity operation.

In calculating production costs, it was assumed that imported raw materials and other materials are subject to taxation under normal tax procedures.

#### (3) Methodology of Cost Accounting

The continuous process cost accounting system was employed in calculating production costs.

In this system, total costs incurred in each cost centre are estimated, and they are regarded as the production cost of the respective cost centres. The production cost of a preceding process (cost centre) is added to the production cost of the following process as its raw material cost. Similar calculations are repeated for the succeeding processes until the production cost of the final product can be obtained.

The costs of auxiliary divisions were calculated by the reciprocal distribution method. For the details of the cost centres described above, refer to Table 11.1.1.

#### **(4) Classification of Cost Elements**

##### **i. Material cost**

The cost of iron ore and pellets was calculated by the source of supply, and that of sub-materials by individual cost element. In the EDP cost table, however, the details of cost elements are summarized into proper unit.

The cost of auxiliary materials was also divided into rolls, refractories, packing materials, etc.

##### **ii. Labour cost**

Labour cost was calculated taking into consideration the number of personnel and wage rates by job classification as well as various fringe benefits.

##### **iii. Overhead cost**

Overhead cost was calculated in accordance with the details of each expense.

For further details, refer to the description of assumptions, the details of production cost sheet, etc.

**Table 11.1.1 Cost Centre**

	<b>Direct cost centre</b>	<b>Product</b>
<b>Production division</b>	<b>Direct reduction</b>	<b>DRI</b>
	<b>Electric arc furnace</b>	<b>Molten steel</b>
	<b>Continuous casting</b>	<b>Slab</b>
	<b>Hot rolling</b>	<b>H R semi-product</b>
	<b>Hot finishing</b>	<b>H R product</b>
	<b>Cold rolling</b>	<b>C R semi-product</b>
	<b>Cold finishing</b>	<b>C R product</b>
<b>Auxiliary division</b>	<b>Water</b>	<b>Utilities &amp; services</b>
	<b>Clean water</b>	
	<b>Compressed air</b>	
	<b>Natural gas</b>	
	<b>N<sub>2</sub> · O<sub>2</sub> gas</b>	
	<b>Electric power</b>	
	<b>Steam distribution</b>	
	<b>Material handling</b>	
	<b>Product handling</b>	
	<b>Intra-works transportation</b>	
	<b>Maintenance</b>	
	<b>Laboratory &amp; inspection</b>	
<b>Administration</b>		

**(5) Classification of Variable Cost and Fixed Cost**

Each cost is divided into variable costs and fixed costs.

Classification of costs into the variable costs, which vary with operating rate, and the period fixed costs is helpful in the following analyses.

**i. Break-even point analysis**

An analysis of the required operation rate level at which the period fixed costs can be recovered from the profits on the variable costs.

**ii. Understanding the annual costs of shipped products**

In calculating the annual costs of shipped products in financial projections, which will be described later, the annual shipment volume is multiplied by the variable costs, and the period fixed costs are added to the result.

In establishing this classification, continuous operation was assumed, taking into account the characteristics of an integrated steel plant.

That is, all labour costs including direct labour costs, repair costs, depreciation costs and other expenses which may accrue from a continued operation, regardless of changes in production volume, at a predetermined operation rate (a 1.2 million tonnes production in the integrated steel plant) were all included in fixed costs.

**11.2 Assumptions of Cost Accounting**

The estimating method of unit prices and costs and as the assumptions of cost accounting is based on the following considerations, taking into account the results of the on-site study and experiences of the staff of the study mission.

**(1) Unit Prices of Raw Materials, and Other Materials**

**i. Basic considerations concerning the sources of supply**

Projection was based on the assumption that locally produced products will be used in this project wherever possible as long as they are adequately available in Thailand in terms of both quality and quantity.

ii. Estimation of unit prices

The unit prices of raw materials and other materials are indicated in Table 11.2.1.

**Table 11.2.1 Purchase Price of Raw Materials and Utilities**

	Sources	C&F prices (\$/t)	Landed prices (\$/t)	Remarks
<b>Oxide pellets</b>				
{ Australia (Savage)	Import	33.74	36.16	
{ Brazil (CVRD)	Import	38.56	41.33	
{ Brazil (Samarco)	Import	38.26	40.92	
{ India (Chowgule)	Import	33.17	35.55	
{ Sweden (LKAB)	Import	37.98	40.70	
<b>Iron ore (Australia)</b>	Import	22.59	24.21	
<b>Dolomite clinker</b>	Import	250.00	267.90	
<b>Burnt lime</b>	Domestic	50.00	50.75	
<b>Fluorite</b>	Domestic	50.00	50.75	
<b>Steel scrap</b>	Import	150.00	156.24	
<b>Fe-Mn</b>	Import	400.00	435.51	
<b>Fe-Si</b>	Import	700.00	750.15	
<b>Carburizing material</b>	Import	80.00	85.73	
<b>Natural gas</b>	Domestic	*0.061	\$/Nm <sup>3</sup>	
<b>Electric power</b>	Domestic	*0.030	\$/kWh	* Purchased price
<b>Industrial water</b>	Domestic	*0.073	\$/m <sup>3</sup>	
<b>Clean water</b>	Domestic	*0.098	\$/m <sup>3</sup>	

The unit prices of imported goods were determined by adding custom duties, business taxes and other charges to their C & F prices. As for domestic products, too, the prices including business taxes and other charges were used. Although the sources of raw materials and prices used in this study are considered most reasonable at present, a careful examination of possible changes in the future is needed in the execution stage of the project.

**(2) Labour Costs**

For the number of personnel and unit labour costs by job classification, refer to Chapter 9.

In cost accounting, the classified total of labour costs were calculated by cost centre and included in the production costs of the respective cost centres.

**(3) By-products**

In estimating costs, it was assumed that, among the by-products generated from each plant, scrap can be recycled as a charge into the electric arc furnace and undersized ore after screening is resalable, and their costs were subtracted from manufacturing costs.

As the standard for estimation, a value equivalent to purchased price was used for scrap and an estimated resale price was used for under-sized ore.

Other rejects, such as mill scale and slag, were assumed to be discarded since suitable recycling usage cannot be expected.

**(4) Maintenance Material Costs**

The costs of direct materials for maintenance were individually estimated for each plant and included in the respective department costs.

**(5) Taxes and Duties**

The taxes included in costs consist of custom duties and business taxes. In cost accounting, it was assumed that these taxes and duties are imposed under normal taxation procedures based on the normal operating condition of the steel plant.

The details of expected annual tax incentives will be described in Chapter 12.

**(6) Depreciation Cost**

Depreciation costs were calculated according to the following standards from the acquisition values of fixed assets obtained by cost centre and asset classification.

Asset	Depreciation method	Service life	Residual value
Buildings and structures	Straight-line	20 yrs.	0
Machinery and equipment	Straight-line	15 yrs.	0
Vehicles, furniture and fixtures	Straight-line	5 yrs.	0
Other assets	Straight-line	10 yrs.	0

**(7) Other Expenses**

Consumable material costs and other expenses were estimated taking into account the experience of the study mission and generally accepted operating results in the steel industry.

**(8) Auxiliary Division Cost**

The expenses of utilities and services required for manufacturing were estimated for each cost centre as given in Table 11.1.1, and were distributed

among each cost centre in accordance with their consumption and utilization of utilities and services.

These expenses are eventually transferred to the production division under the reciprocal distribution method to form product costs.

The details of each auxiliary division's costs are as follows.

i. Electric power cost

The price of electric power is shown in Table 11.2.1. The unit cost obtained by adding equipment costs, labour costs required for distributing electric power to each plant to the purchased electric power price was distributed among each plant according to their power consumption.

ii. Industrial water and clean water

- a. The auxiliary division cost for industrial water was estimated by adding the expenses for water distribution to the purchase price of industrial water. Since industrial water is recirculated for reuse, the cost was distributed among the plant after conversion into a unit cost per consumption.
- b. The auxiliary division cost for clean water was estimated by adding distributing costs to the purchased price and distributed among each plant in accordance with consumption.

iii. Natural gas

As for natural gas, the price obtained by adding distribution costs to the purchase price was distributed among each plant.



#### iv. Other utilities

Other utilities include compressed air, N<sub>2</sub>, O<sub>2</sub> gas, steam, etc. For them, too, the cost accrued in each department was distributed among consuming departments in accordance with their consumption.

#### v. Maintenance costs

Although routine inspection is carried out by each plant, other maintenances (such as periodic maintenance, etc.) will be mainly performed by the maintenance department.

The new steel plant has an independent maintenance department specially organized for that purpose, equipped with repair personnel and equipment for serving each department (for example, the fabricating plant, the machine repair shop, the foundry, etc.)

Consequently, those expenses, excluding direct material costs for maintenance, are calculated by the maintenance department, and then distributed among each production division.

#### vi. Plant administration costs

The expenses accruing in administrative departments such as those in charge of security, labour relations, production, quality control, etc. are included in this cost item. In addition, depreciation costs of welfare facilities such as company housing and amortization of training cost and operation guidance fee are also included in this cost item.

#### vii. Other services

The details of other services required for production are as follows.

**Product handling;** The expenses required for transporting finished products to the warehouse and delivering them in accord-

ance with the shipping schedule.

**Materials handling;** The expenses required for receiving raw materials and sub-materials in the stockyard and delivering them to each consuming department.

**Intra-works transportation;** The expenses required for transporting scrap, scale, slag and other rejects generated in each plant or general materials within the premise.

**Testing and analysis;** The expenses required for conducting, among others, chemical analysis of raw materials and molten steel and mechanical tests of products.

These expenses were distributed to each production division in accordance with the amount of the services they receive.

### **11.3 Results of Cost Accounting**

In this section, the results of cost accounting performed based on the concepts and assumptions described above will be outlined.

#### **(1) Flow of Production Cost**

Fig. 11.3.1 shows the flow of production cost to assist understanding

In the figure, the production volume and product cost in each process are shown in accordance with the flow of production.

The costs of finished products are shown in circles by type of product.

#### **(2) Costs of Major Products and Services**

The per-tonne costs of major products are given in Table 11.3.1.

According to the table, the cost of DRI is estimated \$97.2, that of molten steel at \$201.6, that of HR coil at \$286.3, and that of CR coil at \$338.4.

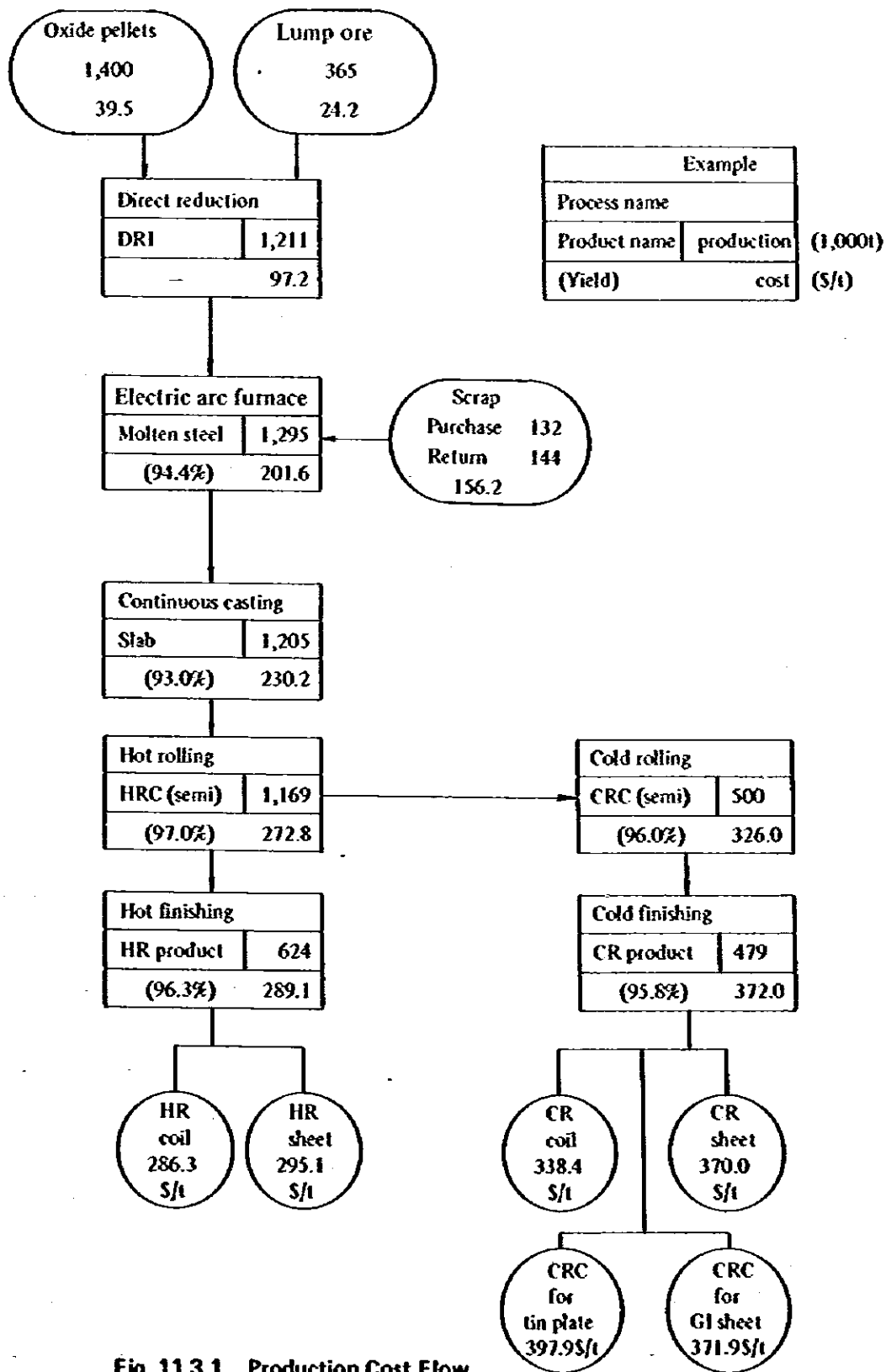


Fig. 11.3.1 Production Cost Flow

**Table 11.3.1 Production Cost of Major Products**

(Unit: dollars/t)

	Variable cost	Fixed cost	Total
DRI	87.8	9.4	97.2
Molten steel	195.2	6.4	201.6
Slab	222.8	7.4	230.2
HR coil	248.5	37.8	286.3
CR coil	299.6	38.8	338.4

The per-tonne variable and fixed costs of those products are also given in the table.

The unit costs of each utilities are given in Table 11.3.2.

It should be noted that these costs include the expenses required for their distribution.

**Table 11.3.2 Cost of Utilities**

	Cost \$/unit	Remarks
Industrial water	0.035/t	Average cost of its consumption including recirculating water
Clean water	0.150/t	
Compressed air	0.010/Nm <sup>3</sup>	
Natural gas	0.062/Nm <sup>3</sup>	
N <sub>2</sub> ·O <sub>2</sub> gas	0.078/Nm <sup>3</sup>	N <sub>2</sub> and O <sub>2</sub> are assumed to be equivalent
Electric power	0.036/kWh	
Steam	0.009/kg	

### (3) Cost Sheets by Cost Centre

The detailed cost sheets by each cost centre are given in Table 11.3.5 through 11.3.11 in the annex of this chapter.

As described in Fig. 11.3.1, products are divided into six types; two types of hot rolled products and 4 types of cold rolled products, at the final processes.

The costs of these six products are given in Tables 11.3.12 through 11.3.17 by dividing the final cost centre into two and four product types, respectively.

The above mentioned relation can be summarized as follows.

Final process	Products
Hot finishing (Table 11.3.10)	HR coil (Table 11.3.12)
	HR sheet (Table 11.3.13)
Cold finishing (Table 11.3.11)	CR coil (Table 11.3.14)
	CR sheet (Table 11.3.15)
	CRC for tin plate (Table 11.3.16)
	CRC for GI sheet (Table 11.3.17)

### (4) Details of Total Production Cost

The details of the item-wise total cost required when the new steelworks is operating under normal conditions are given in Table 11.3.3.

They are the classified total of each primary cost element in each department.

According to this table, the total annual purchase of raw materials, including sub-materials, amounts to \$119 million, and the consumption of electric power and natural gas amount to \$47 million and \$32 million in value, respectively.

The total production cost amounts to \$359 million, of which variable costs are \$235 million, accounting for approx. 65.5%. On the other hand, fixed

costs are \$124 million, accounting for approx. 34.5%.

**(5) Cost Analysis**

Following are analyses of the above cost accounting results.

**i. Cost elements and their component ratios**

Fig. 11.3.2 shows the details of the above mentioned production cost expressed in component ratios by cost element.

The volume of raw materials after deducting by-products accounts for 23.1% which make variable costs including the costs of sub-materials, utilities and other materials account for 65.5%. The fact that the ratio of fixed costs is as low as 34.5% is attributable to low labour costs. This is because the per-capita labour productivity of the new steel plant is set at a high level (322 t/man-y) and the unit labour cost remains at a relatively low level.

**ii. Sensitivity analysis**

The results of sensitivity analysis are given in Table 11.3.4, in which the effects on total costs of 10% changes in operating rate, capital cost, and the prices of pellets, natural gas, electricity, etc. are indicated by type of product. These sensitivity results can help respond to changes in the conditions of each cost element.

Table 11.3.3 Cost Summarized Sheet

\*\*\*\*\*  
 \*\* THAI INTEGRATED STEEL PLANT PROJECT \*\*  
 \*\* COST SUMMARIZED SHEET ( GENERAL ) \*\*  
 \*\*\*\*\*

COST ELEMENT (UNIT) CODE	REQUIREMENT 1000QUANT	UNIT PRICE US.0/QUANT	A M O U N T 1000US.0
IRON ORE (MT) 1010	365	24.211	8,837
OXIDE PELLET (MT) 1020	1,400	39.520	55,328
PURCHASE SCRAP (MT) 1030	132	156.242	20,624
RETURN SCRAP (MT) 1040	144	156.242	22,499
*	2,041	52.566	107,268
FLOURITE (KG) 1210	3,239	.051	164
RECARBURIZER (KG) 1220	4,662	.086	400
BURNT LIME (KG) 1230	91,110	.051	4,619
ALLOYS (KG) 1240	8,150	.470	3,838
ALUMINUM (KG) 1250	2,590	1.071	2,775
*	109,760	.107	11,796
RETURN SCRAP (MT) 1910	144-	156.236	22,498-
FINE ORE (MT) 1920	86-	20.826	1,791-
*	230-	105.604	24,289-
NATURAL GAS (AM3) 2010	527,400	.061	32,277
ELECTRIC POWER (KWH) 2030	1,576,600	.030	47,613
INDUS. WATER (TON) 2040	14,240	.073	1,042
CLEAN WATER (TON) 2050	660	.097	64
*			80,996
ROLL (KG) 2110			4,012
REFRACTORY (KG) 2130	23,051	.838	19,317
ELECTRODE (KG) 2140	9,065	2.149	19,481
LUB. OIL & ACID (KG) 2150			1,771
PACKING MATE. LS (KG) 2160			707
CATAL. CHEM. LS (KG) 2170			496
DOLOMITE (KG) 2180	12,950	.268	3,469
OTHER VARIABLES 2190			9,979
*			59,232
MANAGER & ABOVE 3010	24	7.208	173
ENGINEER & ASS. MNGR 3020	235	4.540	1,067
CLERK 3030	206	2.078	428
FOREMAN 3040	188	3.186	598
SKILLED WORKER 3050	835	2.087	1,743
SEMI-SKLD WORKER 3060	975	1.636	1,593
UN-SKILLED WORKER 3070	1,223	1.270	1,553
*			7,156
MAINT. MATERIAL 3110			24,566
OTHER FIXED COST 3120			4,450
*			29,016
DEPRECIATION 3220			87,386
*			87,386
MATERIAL COST TOTAL **	111,571	.850	94,795
VARIABLE COST TOTAL **			140,228
FIXED COST TOTAL **			123,558
GRAND COST TOTAL ***			358,581

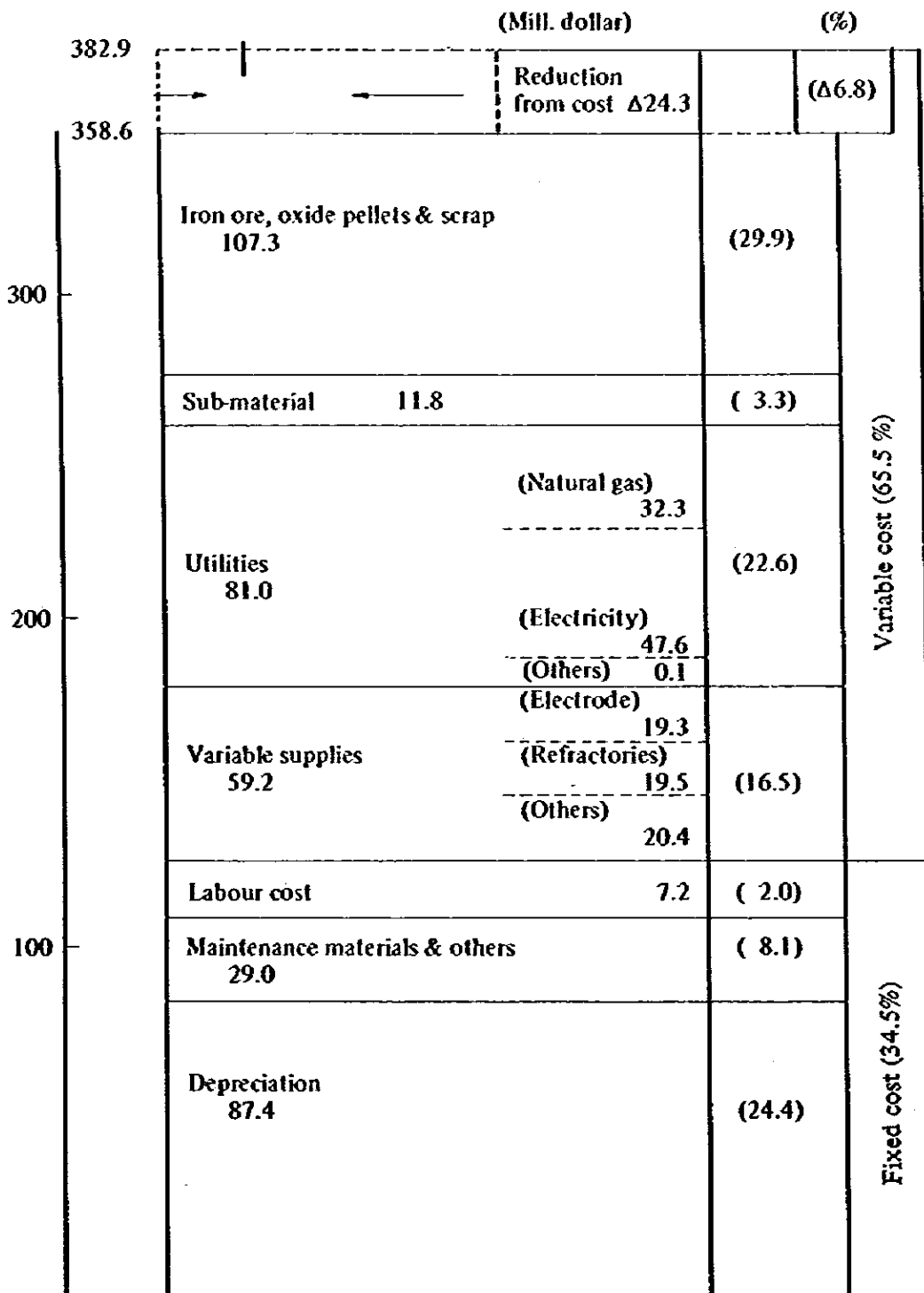


Fig. 11.3.2 Production Cost Structure Diagramme



**Table 11.3.4 Sensitivity Analysis of Production Cost****(Unit: dollars/t)**

	DRI	Slab	HR coil	CR coil
Normal cost	97.2	230.2	286.3	338.4
Operation rate $\pm 10\%$	$\pm 3.5$	$\pm 8.7$	$\pm 14.1$	$\pm 18.8$
Capital cost* $\pm 10\%$	$\pm 3.1$	$\pm 7.4$	$\pm 12.0$	$\pm 15.9$
Pellet price $\pm 10\%$	$\pm 4.6$	$\pm 4.6$	$\pm 4.9$	$\pm 5.0$
Natural gas price $\pm 10\%$	$\pm 2.1$	$\pm 2.2$	$\pm 2.7$	$\pm 3.1$
Electricity price $\pm 10\%$	$\pm 0.5$	$\pm 3.3$	$\pm 3.9$	$\pm 4.4$
Scrap price $\pm 10\%$	—	$\pm 3.6$	$\pm 3.8$	$\pm 3.9$
Interest rate $\pm 10\%$	$\pm 1.2$	$\pm 2.9$	$\pm 4.3$	$\pm 5.3$
Labour cost $\pm 10\%$	$\pm 0.1$	$\pm 0.3$	$\pm 0.5$	$\pm 0.5$

\* Note: Capital cost includes depreciation, maintenance material cost and interest.

**Annex to Chapter 11**

**Cost calculation details**

<b>Table 11.3.5 ~ Table 11.3.17</b>	<b>Cost sheet of production division</b>
<b>Table 11.3.18</b>	<b>Cost sheet of auxiliary divisions</b>
<b>Table 11.3.19</b>	<b>Other details</b>

Table 11.3.5 Cost Sheet by Cost Centre: DR

PROJECT: TOTAL INTEGRATED STEEL PLANT PROJECT  
 COST SHEET  
 DATE: AUG-20-1979  
 PAGE: 001  
 UNIT: 1000 MT  
 PRODUCTION: 1+211  
 FOR PROCESS: 1+211  
 FOR SALE: 0

COST ELEMENT (UNIT) CODE	REQUIREMENT (TONS)	UNIT PRICE (\$/TON)	AMOUNT (\$)	UNIT CONSUMED (TONS/T)	UNIT COST (\$/T)
IRON ORE	1355	64.211	87,537	1.311	7,297
COKE	1,400	30.528	55,373	1.155	45,888
RETURN SCRAP	1,765	30.354	54,165	1.457	52,685
IRON SCALE	450	.850	23	.380	.619
ALUMINUM	450	.850	23	.380	.619
RETURN SCRAP	80	21.226	1,721	.871	1,977
FINE COKE	80	21.226	1,721	.871	1,977
NATURAL GAS					
ELECTRIC POWER					
CLEAR WATER					
REFRACTORY			496		.418
ELECTRICAL			2,576		1,513
LABOR			2,312		1,513
MANAGER & ENGINEER			7		.006
LABORER			7		.006
SKILLED WORKER			7		.006
UNSKILLED WORKER			7		.006
PAINTS & MATERIALS			2,445		2,822
OTHER FIXED COST			2,445		2,822
DEPRECIATION			2,735		2,216
INDUST. WATER (TON)	39,700	.035	1,377	32.783	1,137
WATER (TON)	10,200	.035	357	0.881	.681
WATER (TON)	411,000	.035	14,385	347.134	21,681
WATER (TON)	172,000	.035	6,020	142.631	5,878
STEAM			33,135		27,352
MATERIAL HANDLING	1,765	3.307	5,978	1.457	4,835
TRANSPORTATION	95,000	.022	2,110	77.769	5,174
MAINTENANCE	1,765	5.003	8,931	1.457	6,077
UTILITIES	1,765	17.544	31,000	1.457	21,086
ADMINISTRATION			1,000		1,000
MATERIAL COST TOTAL	2,130	27.171	57,897	1.766	51,525
VARIABLE COST TOTAL			45,969		35,308
FIXED COST TOTAL			11,333		9,358
GRAND COST TOTAL			117,849		97,192

Table 11.3.6 Cost Sheet by Cost Centre: EAF

TPAL INTEGRATED STEEL PLANT PROJECT COST SHEET  
 DATE AUG-26-1979  
 PAGE 0002  
 (CODE) COST CENTER # (CODE) P R O D U C T  
 (EAF) ELECTRIC FURNACE (EAF) LIQUID STEEL  
 PRODUCTION 1,255  
 (FOR PROCESS 1,255 )  
 (FOR SALE )  
 UNIT \$ 1000 MT  
 9

COST ELEMENT (UNIT) CODE	REQUIREMENT 1000 MT	UNIT PRICE US./QUANT	A M O U N T 1000 US.	UNIT CONSUMPT QUANT/MT	UNIT COST US./MT
SPONGE IRON LIQUID STEEL	1,211	97.192	117,697	.935	99.687
COIL (FOR FINISH) (FOR COIL)	1,211	97.192	117,659	.935	99.687
IRON CORE CATHODE ANODE CONSUMABLE SILICA	32	156.282	25,022	.026	15.626
ALUMINA MAGNESIA SILICA CRACKING GAS	32	156.285	25,023	.026	15.626
FLUX SILICA MAGNESIA ALUMINA MANGANESE IRON ORE COIL	32	156.285	25,023	.026	15.626
RETAIN SCRAP WASTE	8	156.258	1,250	.008	.965
NATURAL GAS ELECTRICITY LUBRICANTS MATERIALS OTHER VARIABLES	23,659 4,165	.558 2.149	12,770 8,961	17.688	9.863
WATER COAL SALES TAX OTHER VARIABLES	12,559	.268	3,365	10.468	2.680
WATER COAL SALES TAX OTHER VARIABLES	12,559	.268	3,365	10.468	2.680
PAINTS, MATERIAL OTHER FIXED COST			1,826		1.418
DEPRECIATION			8,268		6.574
WATER (TON) WATER (GAL) NATURAL GAS (THERM) ELECTRICITY (KWH) STEAM	88,828 18,448 15,558 979,214	.855 .028 .002 .000	3,853 518 3,104 34,947	67.654 .041 .002 25.584	2.358 .041 .002 26.948
MATERIAL HANDLING FREIGHT HANDLING TRANSPORTATION	355 455,957	3.387 .892	1,334 2,324	.297 375.251	1.887 1.889
MAINTENANCE LABORATORY ADMINISTRATION	74 1,255	5.663 15.343	410 19,212	1.008	1.566
MATERIAL COST TOTAL	118,779	1.547	171,345	85.544	132.313
VARIABLE COST TOTAL			81,346		62.815
FIXED COST TOTAL			8,326		6.429
GRAND COST TOTAL			261,817		201.558







Table 11.3.10 Cost Sheet by Cost Centre: Hot Finishing

THAI INTEGRATED STEEL PLANT PROJECT						COST SHEET		DATE
								AUG-20-1979
								PAGE
								0007
WIPCODES	COST CENTER	NR	ICCODES	PRODUCT	PRODUCTION	QTY	UNIT	1000 MT
(AEB)HOT FINISHING			(P09)H.A PRODUCT		(FOR PROCESS	0 1		
					(FOR SALE	024 3		
COST ELEMENT (UNITS) CODE			REQUIREMENT ICQTY/QUANT	UNIT PRICE US.D/QUANT	A M Q U N T ICQTY/QUANT	UNIT CONSUMP QUANT/MT		UNIT COST US.D/MT
IRON ORE	(PT)	101						
PRIME PELLETS	(PT)	102						
RECYCLE SCRAP	(PT)	103						
RETURN SCRAP	(PT)	104						
FLUORITE	(CS)	105						
RECYCLE RUBBER	(CS)	106						
BLAST LIME	(CS)	107						
ALUMINA	(CS)	108						
ALUMINA	(CS)	109						
RETURN SCRAP	(PT)	101	24-	158.250	3.750-	.830-		6.016-
FINE OIL	(PT)	102	24-	158.250	3.750-	.830-		6.016-
NATURAL GAS (M3)	(M3)	103						
ELECTRIC POWER (KWH)	(KWH)	104						
INDUST. WATER (M3)	(M3)	105						
CLEAN WATER	(M3)	106						
ROLL FACILITY	(KWH)	107			12			.019
ELECTRICITY	(KWH)	108						
ACID	(M3)	109						
PACKING MATERIALS	(M3)	110			157			.252
CASTING CHARGES	(M3)	111						
COAL OIL	(M3)	112			624			1.119
OTHER VARIABLES	(M3)	113			563			1.119
MANAGER & AGENT	(M3)	114	4	2.000	8			0.000
ENGINEER & ASSISTANT	(M3)	115	7	2.000	14			0.000
WORKER	(M3)	116	3	1.000	6			0.000
SKILLED WORKER	(M3)	117	2	1.000	4			0.000
SEMI-SKILLED WORKER	(M3)	118	5	1.000	10			0.000
UN-SKILLED WORKER	(M3)	119	5	1.000	10			0.000
PAINTS & MATERIAL	(M3)	120			845			1.354
OTHER FIXED COST	(M3)	121			2.249			1.673
DEPRECIATION	(M3)	122			2.010			4.516
					2.010			4.516
INDUST. WATER (M3)	(M3)	123						
CLEAN WATER (M3)	(M3)	124	5.100	.010	59		0.173	.665
INDUST. GAS (M3)	(M3)	125						
INDUST. STEAM (M3)	(M3)	126						
INDUST. ELECTRIC POWER (KWH)	(KWH)	127	3.023	.036	136		0.079	.210
INDUST. STEAM (KWH)	(KWH)	128			169			.363
MATERIAL HANDLING	(M3)	129	24.773	2.492	14.071		30.467	2.245
DEPRECIATION	(M3)	130			14.556			2.180
PAINTS & MATERIAL	(M3)	131	35	3.857	168		.456	.117
LABORATORY	(M3)	132	4	2.250	170		.497	.123
ADMINISTRATION	(M3)	133	32	15.531	497		.651	.163
					683			1.207
MATERIAL COST TOTAL	(M3)	40	424	277.381	173.264		1.688	277.381
VARIABLE COST TOTAL	(M3)	41			3.233			5.189
FIXED COST TOTAL	(M3)	42			6.297			6.566
GRAND COST TOTAL	(M3)	43			152.921			289.136



Table 11.3.11 Cost Sheet by Cost Centre: Cold Finishing

THAI INTEGRATED STEEL PLANT PROJECT				C O S T S H E E T		DATE AUG-20-1979	
						PAGE 0015	
(KCODE) COST CENTER	NR	(CCODE) PRODUCT	PRODUCTION	479	UNIT : 1000 MT		
(KGR)COLD FINISHING		(P)BASIC PRODUCT	(FOR PROCESS	0 )			
			(FOR SALE	479 )			
COST ELEMENT (UNITS) CODE	REQUIREMENT	UNIT PRICE	A M O U N T	UNIT CONSUMED	UNIT COST		
1000 US.D	1000 US.D	US./1000 US.D	1000 US.D	QUANTITY	US./T		
SPONGE IRON							
LIQUID STEEL							
M.C.C (FOR FINISH)							
M.C.C (FOR COLD)							
ROLLING CHARGE							
COLD CHARGE							
COLD CHARGE (COIL)	1.55	374.5020	578.3780	1.55			374.5020
COLD CHARGE (SHEET)	1.05	332.7909	349.4304	1.05			332.7909
COLD CHARGE (7.5)	2.35	332.7909	781.0586	2.35			332.7909
COLD CHARGE (1.5 PLATE)							
COLD CHARGE (1.5 PLATE)							
(COST CENTER)	5.95	326.832	1939.766	5.95			326.832
ROLLING CHARGE							
ROLLING CHARGE							
ROLLING CHARGE							
FLOURITE							
REAR-GRIND							
BENT LINE							
ALLOYS							
ALUMINUM							
RETURN SCRAP	21-	156.238	3281-	21-			156.238
FINE DIE	21-	156.238	3288-	21-			156.238
NATURAL GAS (M3)							
ELECTRIC POWER (KWH)							
CLEAN WATER (TON)							
CLEAN WATER (TON)							
ROLL FACTORY							
ELECTRICITY							
INDUST. ACID							
DIE OILS							
CATAL. CHEMICALS							
DOUGHTE							
OTHER VARIABLES							
MANAGER & ASST.							
ENGINEER & ASS. MGR.							
WORKMAN							
UNSKILLED WORKER							
SKILLED WORKER							
UNSKILLED WORKER							
MATERIAL							
OTHER FIXED COST							
DEPRECIATION	3223						
INDUST. WATER (TON)	8.933	0.85	7.59305	8.933			0.85
CLEAN WATER (TON)							
PRESSED AIR (TON)							
NATURAL GAS (M3)							
NATURAL GAS (M3)							
STEAM (TON)							
STEAM (TON)							
STEAM (TON)							
STEAM (TON)							
STEAM (TON)							
MATERIAL HANDLING							
MATERIAL HANDLING							
TRANSPORTATION	23.855	2.639	63.012	23.855			2.639
MAINTENANCE							
MAINTENANCE							
ADMINISTRATION							
ADMINISTRATION							
MATERIAL COST TOTAL	479	333.676	159.735	479			333.676
VARIABLE COST TOTAL	NR		8.426	NR			8.426
FIXED COST TOTAL	NR		18.829	NR			18.829
GRAND COST TOTAL	NR		178.169	NR			178.169

Table 11.3.12 Cost Sheet by Product: HR Coil

VHAI INTEGRATED STEEL PLANT PROJECT		COST SHEET			DATE	AUG-28-1979	
				PAGE		0008	
BRICODE	COST CENTER	R#	ICCODE	P R O D U C T	PRODUCTION	425	UNIT 1000 MT
CREDIT FINISHING EC)		(C) HR COIL		(R) PROCESS	( )		
				(R) SALE	425		
COST ELEMENT (UNITS) CODE	REQUIREMENT 1000 TONS	UNIT PRICE US\$/TONT	A M O U N T 1000 US\$	UNIT CONSUMPTION QUANT/T	UNIT COST US\$/T		
SPACE HEAT TREATING STEEL (HR) 1850 FINISH (HR) (C) COIL	436	272.555	118.932	1.026	279.658		
SPACE HEAT TREATING STEEL (HR) 1850 FINISH (HR) (C) COIL	436	272.594	118.932	1.026	279.658		
WASTE SCRAP							
BLANKET							
NATURAL GAS							
ELECTRIC POWER							
CHEMICALS							
WATER							
LABOR							
MAINTENANCE							
ADMINISTRATION							
DEPRECIATION							
INDUST. WATER	2+301	.910	25	5.026	.859		
COOLING WATER	2+231	.836	79	5.179	.366		
NATURAL GAS							
ELECTR. POWER							
STEAM							
MATERIAL HANDLING							
TRANSPORTATION	15,512	2.499	955	37.205	2.247		
MAINTENANCE	21	5.663	119		.029		
ADMINISTRATION	419	15.548	205		.048		
MATERIAL COST TOTAL	425	275.913	117,243	1.840	275.913		
VARIABLE COST TOTAL				1,545	4.576		
FIXED COST TOTAL				2,426	5.045		
SPAND COST TOTAL				121,892	286.336		



Table 11.3.14 Cost Sheet by Product: CR Coit

TMAI INTEGRATED STEEL PLANT PROJECT		C O S T S H E E T		DATE	AUG-28-1979
				PAGE	4916
WICODE1	COST CENTER	PR	WICODE1 P R O D U C T	PRODUCTION	UNIT : 1000 MT
122313	COLO FINISHING (C)		1P20 HCR COIL	FOR PROCESS	0 1
				FOR SALE	56 1
COST ELEMENT (UNIT) CODE	REQUIREMENT	UNIT PRICE	A M O U N T	UNIT CONSUMPT	UNIT COST
	1000 QUNT	US.D/QUNT	1000 US.D	QUNT/T	US.D/T
SPRANG 1879 FINISH STEEL HCR (C)	56	314.629	16453	1.000	314.629
COIL HCR (C)	56	314.629	16453	1.000	314.629
IRON ORE RETURN SCRAP					
FLUORITE BEANT LIME ALLOYS ALUMINUM					
RETURN SCRAP FINE GRS		154.238			
NATURAL GAS ELECTRIC POWER (KWH) CLEAN WATER (TON) CLEAN WATER (LIT)					
REMANUFACT ELECTROSE SAFETY CATAL CRACKS POLYMER OTHER VARIABLES				63 17 5 76 111	1.167 3.15 .715 2.401 2.436
MANAGER & ASST ENGINEER & ISS. MGR CLEAN SEMI-SKILLED WORKER UN-SKILLED WORKER	605			10 30 20	1.100 3.300 2.000
PAINTS, MATERIALS OTHER FIRED COST				211 251	3.007 4.278
DEPRECIATION	3220			724 724	10.457 10.457
INDUST. WATER (TON) CLEAN WATER (LIT) COMPRESSED AIR (TON) NATURAL GAS (TON) H2-O2 GAS (TON) ELECTR. POWER (KWH) STEAM (T)	1512	.855	52	28.800	.963
PATRIAL HANDLING FRONT HOVING TRANSPORTATION	1550	2.000 1.392	122 120	39.687	2.759 2.334
MAINTENANCE INSTRUMENT ADMINISTRATION	300	5.000 15.740	51 125	.714	.910 2.110
PATRIAL COST TOTAL	56	314.629	16450	1.000	314.629
VARIABLE COST TOTAL			638		15.519
FIRED COST TOTAL			684		10.222
GRAND COST TOTAL			18272		330.370

Table 11.3.15 Cost Sheet by Product: CR Sheet

THAI INTEGRATED STEEL PLANT PROJECT			COST SHEET		DATE AUG-26-1979
					PAGE 0917
BR(CODE) COST CENTER #	(CODE) PRODUCT	PRODUCTION	121	UNIT : 1000 MT	
(X921) COLO FINISHING (S)	(P21) C.R SHEET	(FOR PROCESS	C)		
		(FOR SALE	121)		

COST ELEMENT (UNIT) CODE	REQUIREMENT (QTY)	UNIT PRICE (US. \$)	AMOUNT (1000 US. \$)	UNIT CONSUMPT (QTY/T)	UNIT COST (US. \$)
Sponge iron for steel (FOR FINISH) (FOR COLO)	125	306.064	38258	1.033	316.102
IRON ONE IRON TWO IRON THREE IRON FOUR IRON FIVE IRON SIX IRON SEVEN IRON EIGHT IRON NINE IRON TEN IRON ELEVEN IRON TWELVE IRON THIRTEEN IRON FOURTEEN IRON FIFTEEN IRON SIXTEEN IRON SEVENTEEN IRON EIGHTEEN IRON NINETEEN IRON TWENTY IRON TWENTY ONE IRON TWENTY TWO IRON TWENTY THREE IRON TWENTY FOUR IRON TWENTY FIVE IRON TWENTY SIX IRON TWENTY SEVEN IRON TWENTY EIGHT IRON TWENTY NINE IRON THIRTY IRON THIRTY ONE IRON THIRTY TWO IRON THIRTY THREE IRON THIRTY FOUR IRON THIRTY FIVE IRON THIRTY SIX IRON THIRTY SEVEN IRON THIRTY EIGHT IRON THIRTY NINE IRON FORTY IRON FORTY ONE IRON FORTY TWO IRON FORTY THREE IRON FORTY FOUR IRON FORTY FIVE IRON FORTY SIX IRON FORTY SEVEN IRON FORTY EIGHT IRON FORTY NINE IRON FIFTY IRON FIFTY ONE IRON FIFTY TWO IRON FIFTY THREE IRON FIFTY FOUR IRON FIFTY FIVE IRON FIFTY SIX IRON FIFTY SEVEN IRON FIFTY EIGHT IRON FIFTY NINE IRON SIXTY IRON SIXTY ONE IRON SIXTY TWO IRON SIXTY THREE IRON SIXTY FOUR IRON SIXTY FIVE IRON SIXTY SIX IRON SIXTY SEVEN IRON SIXTY EIGHT IRON SIXTY NINE IRON SEVENTY IRON SEVENTY ONE IRON SEVENTY TWO IRON SEVENTY THREE IRON SEVENTY FOUR IRON SEVENTY FIVE IRON SEVENTY SIX IRON SEVENTY SEVEN IRON SEVENTY EIGHT IRON SEVENTY NINE IRON EIGHTY IRON EIGHTY ONE IRON EIGHTY TWO IRON EIGHTY THREE IRON EIGHTY FOUR IRON EIGHTY FIVE IRON EIGHTY SIX IRON EIGHTY SEVEN IRON EIGHTY EIGHT IRON EIGHTY NINE IRON NINETY IRON NINETY ONE IRON NINETY TWO IRON NINETY THREE IRON NINETY FOUR IRON NINETY FIVE IRON NINETY SIX IRON NINETY SEVEN IRON NINETY EIGHT IRON NINETY NINE IRON HUNDRED	125	306.064	38258	1.033	316.102
IRON ONE IRON TWO IRON THREE IRON FOUR IRON FIVE IRON SIX IRON SEVEN IRON EIGHT IRON NINE IRON TEN IRON ELEVEN IRON TWELVE IRON THIRTEEN IRON FOURTEEN IRON FIFTEEN IRON SIXTEEN IRON SEVENTEEN IRON EIGHTEEN IRON NINETEEN IRON TWENTY IRON TWENTY ONE IRON TWENTY TWO IRON TWENTY THREE IRON TWENTY FOUR IRON TWENTY FIVE IRON TWENTY SIX IRON TWENTY SEVEN IRON TWENTY EIGHT IRON TWENTY NINE IRON THIRTY IRON THIRTY ONE IRON THIRTY TWO IRON THIRTY THREE IRON THIRTY FOUR IRON THIRTY FIVE IRON THIRTY SIX IRON THIRTY SEVEN IRON THIRTY EIGHT IRON THIRTY NINE IRON FORTY IRON FORTY ONE IRON FORTY TWO IRON FORTY THREE IRON FORTY FOUR IRON FORTY FIVE IRON FORTY SIX IRON FORTY SEVEN IRON FORTY EIGHT IRON FORTY NINE IRON FIFTY IRON FIFTY ONE IRON FIFTY TWO IRON FIFTY THREE IRON FIFTY FOUR IRON FIFTY FIVE IRON FIFTY SIX IRON FIFTY SEVEN IRON FIFTY EIGHT IRON FIFTY NINE IRON SIXTY IRON SIXTY ONE IRON SIXTY TWO IRON SIXTY THREE IRON SIXTY FOUR IRON SIXTY FIVE IRON SIXTY SIX IRON SIXTY SEVEN IRON SIXTY EIGHT IRON SIXTY NINE IRON SEVENTY IRON SEVENTY ONE IRON SEVENTY TWO IRON SEVENTY THREE IRON SEVENTY FOUR IRON SEVENTY FIVE IRON SEVENTY SIX IRON SEVENTY SEVEN IRON SEVENTY EIGHT IRON SEVENTY NINE IRON EIGHTY IRON EIGHTY ONE IRON EIGHTY TWO IRON EIGHTY THREE IRON EIGHTY FOUR IRON EIGHTY FIVE IRON EIGHTY SIX IRON EIGHTY SEVEN IRON EIGHTY EIGHT IRON EIGHTY NINE IRON NINETY IRON NINETY ONE IRON NINETY TWO IRON NINETY THREE IRON NINETY FOUR IRON NINETY FIVE IRON NINETY SIX IRON NINETY SEVEN IRON NINETY EIGHT IRON NINETY NINE IRON HUNDRED					
RETURN SCRAP FINE CR	4-	150.238	625-	0.33-	5.165-
NATURAL GAS (LNG) ELECTRIC POWER (LNG) INDUST. WATER (LNG) CLEAN WATER (LNG)					
REFRACTOR ELECTRICE SYNTHES & ACID SILICON PARTICLS CANTAL CHEMICALS DOLMITE OTHER VARIABLES			145		1.168
MANAGER & ASST ENGINEER & ASS. MGR CLEAN OPERAN SEMI-SKILLED WORKER SKILLED WORKER UN-SKILLED WORKER			222		2.248
PAINTS MATERIAL OTHER FIXED COST			71		3.901
DEPRECIATION			81		7.655
INDUST. WATER (LNG) CLEAN WATER (LNG) PRESSED AIR (LNG) NATURAL GAS (LNG) STEAM (LNG) ELECT. POWER (LNG)	3.549	0.335	123	29.331	1.817
MATERIAL HANDLING PRODUCT HANDLING TRANSPORTATION	6.119	2.452	273	52.822	2.256
MAINTENANCE LABORATORY ADMINISTRATION	136	5.853	794	1.165	3.085
MATERIAL COST TOTAL	121	311.816	37633	1.028	311.816
VARIABLE COST TOTAL			2959		24.782
FIXED COST TOTAL			4145		34.256
GRAND COST TOTAL			44767		349.975

















Table 11.3.18 (cont'd)

T-1 INTEGRATED STEEL PLANT PROJECT COST SHEET  
 DATE AUG-26-1979  
 PAGE 0025  
 PRODUCTION 1,576,800 UNIT : 100CKM  
 (FOR PROCESS 1,576,800)  
 (FOR SALE 0)

COST ELEMENT	UNITS	CODE	REQUIREMENT 1979 QUANT	UNIT PRICE US./QUANT	A M O U N T 1979 US./Q	UNIT CONSUMP QUANT/T	UNIT COST US./Q/T
IRON CR RETURN SCRAP	MT	2100					
ALUMINUM ALUMINUM	KG	0100					
RETURNS SCRAP FINE DRE	MT	0200					
ELECTRIC POWER (KWH)			1,576,800	.630	47,653	1.618	.630
STEAM					47,653		.630
OTHER VARIABLES							
MAINTENANCE & REPAIRS GENERAL					1,220		.001
DEPRECIATION		3220			1,220		.001
INDUST WATER (TGN)			27,168	.636	957	.617	.641
NATURAL GAS					957		.611
MAINTENANCE ADMINISTRATION			55	5.853	322		.001
ADMINISTRATION			50	15.548	777		.001
MATERIAL COST TOTAL							
VARIABLE COST TOTAL					49,871		.632
FIXED COST TOTAL					4,028		.004
GRAND COST TOTAL					54,279		.636









Table 11.3.18 (cont'd)

THAI INTEGRATED STEEL PLANT PROJECT			COST SHEET			DATE
						AUG-26-1979
						PAGE 029
RI(CODE)	CGST CENTER	#	RI(CODE) P R O D U C T	PRODUCTION	749,599	UNIT : TON
	(Y49) TRANSPORTATION			(FCR) PROCESS	749,599	
				(FCR) SALE	0	
COST ELEMENT (UNIT) CODE	REQUIREMENT TELEQUANT	UNIT PRICE US\$/QUANT	A M O U N T 1966US.D	UNIT CONSUMP QUANT/T	UNIT COST US\$/T	
SPONGE IRON						
LIQUID STEEL						
M.P.C (FOR FINISH)						
M.P.C (FOR CGCD)						
M.P.C COIL						
M.P.C SHEET						
M.P.C COIL (H)						
M.P.C SHEET (H)						
M.P.C COIL (L)						
M.P.C SHEET (L)						
M.P.C COIL (S)						
M.P.C SHEET (S)						
M.P.C COIL (M)						
M.P.C SHEET (M)						
M.P.C COIL (G)						
M.P.C SHEET (G)						
M.P.C COIL (R)						
M.P.C SHEET (R)						
M.P.C COIL (F)						
M.P.C SHEET (F)						
M.P.C COIL (E)						
M.P.C SHEET (E)						
M.P.C COIL (D)						
M.P.C SHEET (D)						
M.P.C COIL (C)						
M.P.C SHEET (C)						
M.P.C COIL (B)						
M.P.C SHEET (B)						
M.P.C COIL (A)						
M.P.C SHEET (A)						
IRON COIL						
IRON SHEET						
RECYCLING SCRAP						
RECYCLING SCRAP						
FINE COIL						
FINE SHEET						
NATURAL GAS (KGS)						
ELECTRIC POWER (KWH)						
CLEAN WATER (TONS)						
CLEAN WATER (TONS)						
REFRACTORY						
ELECTRODE						
WATER & ACID						
CATALYST						
COKE						
OTHER VARIABLES					.001	
MANAGER & ABOVE						
ENGINEER & ASSISTANT						
CLERK						
LABORER						
Semi-skilled laborer					.001	
UN-SKILLED LABORER						
MATERIALS HANDLING						
OTHER FIXED COST						
DEPRECIATION						
INDUST. WATER (TONS)						
CLEAN WATER (TONS)						
COMPRESSED AIR (TONS)						
NATURAL GAS (TONS)						
NATURAL GAS (TONS)						
STEAM						
STEAM	100	.636	63.6	4		
PATERIAL HANDLING						
TRANSPORTATION						
MAINTENANCE						
ADMINISTRATION	1	5.563	5.563	6		
ADMINISTRATION	9	15.548	140.93	146		
MATERIAL COST TOTAL					.001	
VARIABLE COST TOTAL				659	.001	
FIXED COST TOTAL				976	.001	
GRAND COST TOTAL			14635		.002	



Table 11.3.18 (cont'd)

THAI INTEGRATED STEEL PLANT PROJECT		C O S T S H E E T		DATE AUG-20-1979	
				PAGE 0031	
(CODE) COST CENTER	(CODE) P R O D U C T	PRODUCTION	4,163	UNIT 1	
4YB LABORATORY		(FOR PROCESS	4,163 )		
		(FOR SALE	0 )		
COST ELEMENT (UNIT) CODE	REQUIREMENT	UNIT PRICE	A M O U N T	UNIT CONSUMP	UNIT COST
	1992QUANT	US.07QUANT	1992US.0	QUANT/T	US.07/T
SPONGE IRON					
LIQUID STEEL					
CASTING					
FOR FINISH					
FOR COIL					
COIL					
PLATE					
SCRAP					
IRON ORE					
COKE					
SCRAP					
FLUX					
ROASTED LIME					
ALUMINA					
RETURN SCRAP					
FINE ORE					
NATURAL GAS					
ELECTRIC POWER					
CLEAN WATER					
LABOR					
ELECTRICITY					
FUEL & OIL					
MATERIALS					
LABOR					
OTHER VARIABLES					
MANAGER & ASST					
WORKER					
SKILLED WORKER					
UNSKILLED WORKER					
MAINT. MATERIAL					
OTHER FIXED COST					
DEPRECIATION					
INDUST. WATER					
CLEAN WATER					
NATURAL GAS					
ELECTR. POWER					
STEAM					
MATERIAL HANDLING					
LABOR					
TRANSPORTATION					
MAINTENANCE	3	5.683	17		.024
LABORATORY					
ADMINISTRATION	4	15.548	62		.015
MATERIAL COST TOTAL			79		.019
VARIABLE COST TOTAL			79		.019
FIXED COST TOTAL			641		.154
GRAND COST TOTAL			720		.173













Table 11.3.19 (cont'd)

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*****
THAI INTEGRATED STEEL PLANT PROJECT                            COST SHEET
*****
(1) (CODE) COST CENTER  (1) (CODE) PRODUCT                PRODUCTION     85    UNIT : 1000 MT
                   (EXP) (C) (C) ROLLING (P)              (FOR PROCESS    65 )
                   (C)                               (FOR SALE       0 )
  
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*****
DATE AUG-20-1979
PAGE 0010
  
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COST ELEMENT (UNIT) CODE	REQUIREMENT 1000 QTY	UNIT PRICE US./QTY	A M O U N T 1000 US.D	UNIT CONSUMPT QUANT/T	UNIT COST US./T
SPECIAL STEEL SURF FOR FINISH (FOR COLO) COLL (COLL) COLL (FIN) COLL (RSL) T1N PLATE SHEET (COST CENTER)	88                   89	272.833                   	24186                   	1.035                   	282.423                   
IRON COT WASTE LLET SCRAP RETURN SCRAP					
FLOW RATE FILTER PLANT LIFE ALLOYS ALUMINUM					
RETURN SCRAP FINE CR	4 4	156.238 156.250	625- 625-	.047- .047-	7.353- 7.353-
NATURAL GAS ELECTRIC POWER WATER CLEAN WATER					
IRON ELECTRICAL ELECTRODE WELDER SPECIAL CHEMICALS CATHODE OTHER VARIABLES			192 252  178 214		2.329 2.055  2.182 2.182
MANAGER & ADVISE ENGINEER & ASS. MGR CLERK CONDUCTOR UNSKILLED WORKER Semi-Skilled Worker Unskilled Worker	1000				
PAINT, MATERIAL OTHER FIXED COST					
DEPRECIATION	3224				
INDUST. WATER CLEAN WATER PRESSED AIR NATURAL GAS WATER ELECTR. POWER STEAM	2427 7854 7854 17258	.035 .011 .012 .010	78 25 172 412	23.612 2.026 2.029 132.267	.924 .241 .241 5.435 5.435
MATERIAL HANDLING ELECTR. HANDLING TRANSPORTATION	5634	.042	11	59.224	1.132 1.132
MAINTENANCE ELECTRICAL ADMINISTRATION	26 26	5.653 15.546	147 373		1.729 4.358 4.358
MATERIAL COST TOTAL	84	278.345	23381	.658	275.671
VARIABLE COST TOTAL			1.657		22.249
FIXED COST TOTAL			3.016		35.492
GRAND COST TOTAL			23.226		332.753

Table 11.3.19 (cont'd)

THAT INTEGRATED STEEL PLANT PROJECT						COST SHEET	DATE
							AUG-28-1979
							PAGE
							0814
(R) (CODE) COST CENTER	(R) (CODE) P R O D U C T	(R) F R O D U C T I O N	(R) P R O D U C T	(R) U N I T	(R) U N I T	(R) U N I T	(R) U N I T
(EXPER) (COLD ROLLING) (G)	(P18) (I.C.R.C) (FOR G1)	(FOR PROCESS)	(FOR SALE)	236	236	0	UNIT 1 1800 MT
COST ELEMENT (UNIT) CODE		REQUIREMENT 1000QNT	UNIT PRICE US./07QNT	A M O U N T 1000U.S.D	UNIT CONSUMPT 01A/T		UNIT COST US./07
SPONGE IRON							
LIBRO STEEL							
C (FOR FINISH) (FOR COLO)		245	272.830	67.109	1.642		284.360
C (FOR FINISH) (FOR COLO)							
COILS (FOR FINISH) (FOR COLO)							
PLATE (FOR FINISH) (FOR COLO)							
SHEET (FOR FINISH) (FOR COLO)							
C (FOR FINISH) (FOR COLO)		245	272.830	67.109	1.642		284.360
IRON ORE							
PRICE INDEX							
WASTE							
RETURN SCRAP							
IRON ORE							
PRICE INDEX							
WASTE							
RETURN SCRAP							
RETURN SCRAP		18-	156.230	1.562-	.642-		6.819-
FINE COKE		18-	156.230	1.562-	.642-		6.819-
NATURAL GAS							
ELECTRIC POWER							
CLEAN WATER							
INDUSTRY							
ELECTRICITY				551			2.335
SULFURIC ACID				730			2.966
CATALYSTS							
CHEMICALS							
OTHER VARIABLES				272			2.966
MANAGER & SUPERVISOR							
SCHEDULED WORKER							
SEMI-SKILLED WORKER							
UN-SKILLED WORKER							
PAINTS, MATERIAL							
OTHER FIXED COST							
DEPRECIATION							
INDUST. WATER (TCN)		5.975	.035	207	25.318		.877
COLD WATER (TCN)							
PRESSED AIR (TCN)		22.232	.010	230	6.210		1.000
NATURAL GAS (TCN)							
ELECT. POWER (TCN)		38.545	.030	1.170	103.331		5.831
STEAM		33.510	.030	2.109	141.652		6.235
MATERIAL HANDLING							
TRANSPORTATION		14.953	.002	33	63.407		.141
PAINTS							
LABORATORY		76	5.663	430			1.822
ADMINISTRATION		72	15.540	1.119			6.742
MATERIAL COST TOTAL		236	277.741	65.547	1.610		277.741
VARIABLE COST TOTAL				5.484			23.280
FIXED COST TOTAL				8.953			39.864
GRAND COST TOTAL				83.824			339.885

# CHAPTER 12

## FINANCIAL ANALYSIS



## CHAPTER 12 FINANCIAL ANALYSIS

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## CHAPTER 12 FINANCIAL ANALYSIS

### 12.1 Assumptions for Financial Analysis

#### (1) Type of Business Organization of the New Steel Plant

The type of business organization into which the new steel plant will be organized is a matter to be decided by the owner.

For the purpose of this study, however, it was assumed that the new company would be incorporated in the form of a limited liability company.

#### (2) Raising of Capital and Equipment Funds

The fund requirements for the new steel plant have already been discussed in Chapter 10.

The time and method of raising the funds are based on the following preconditions.

##### i. Total fund requirements

Payment of the fund requirements was projected based on the construction schedule. For the details of each fund, refer to Table 12.1.1.

##### ii. Capital

Of the above mentioned fund requirements, the local procurement portion of the construction cost will be set aside for capital, with the remaining

amount being financed with borrowed money. The amount of equity capital is \$312 million, accounting for approx. 25% of the total fund requirements, excluding interest.

iii. Long-term loans

The balance after subtracting the amount of equity capital from the required fund will be financed by long-term loans.

**Table 12.1.1 Payment and Raising of Funds During Construction Period**

(Unit: Mill. dollars)

Payment & raising items	Amount of fund
Machinery & engineering fee	907.5
Training cost & operation guidance fee	12.4
Preparation spare parts	41.3
Civil, erection, building	280.1
Organization expenses	5.8
<b>Total</b>	<b>1,247.1</b>
<b>Equity</b>	<b>312.0</b>
<b>Loan</b>	<b>935.1</b>
<b>Interest during construction</b>	<b>160.2</b>
<b>Balance of loans (as of year end)</b>	<b>1,095.3</b>

The interest accruing from loans during the construction period will be financed by additional loans. As a results, the total sum of loans including interest during construction (IDC) amounts to \$1,095.3 million.

Although various formations of the sources of financing are possible, long-term loans for the purpose of this study were estimated supposing general conditions of international financing; i.e., effective interest: 9%, repayment terms:



the principal repayable by equal installments for 10 years after commissioning with a grace period during construction.

**iv. Payment of required funds**

The time and ratios of payment of the required funds were estimated taking into account the date of contract, the time of shipment, the time of acceptance inspection, etc. for equipment to be purchased, and the date of contract, the construction period, the time of acceptance inspection, etc. for local construction works.

This study assumes 54 months to be necessary for construction. Any delay in construction will cause construction cost such as IDC to increase substantially, bringing undesirable effect to the production cost and total profitability of the project.

Therefore, it is necessary to make every effort to keep up the construction schedule at the implementation stage.

For instance, 40% increase is predicted in the amount of IDC, when the construction is delayed by one year behind schedule.

**(3) Annual Sales Plan**

Annual sales volumes are projected as shown in Table 12.1.2. All the sales of the proposed steel plant rely solely on hot rolled and cold rolled flat products with no semi-finished products sold.

**Table 12.1.2 Sales Projection**

	(1,000 tonnes)														
	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
HR coil	259	424	425	425	425	425	425	425	425	425	425	425	425	425	425
HR sheet	121	199	199	199	199	199	199	199	199	199	199	199	199	199	199
CR coil	24	46	53	54	54	54	54	54	54	54	54	54	54	54	54
CR sheet	54	105	119	121	121	121	121	121	121	121	121	121	121	121	121
CRC for tin plate	36	69	79	80	80	80	80	80	80	80	80	80	80	80	80
CRC for GI sheet	100	194	221	224	224	224	224	224	224	224	224	224	224	224	224
<b>total</b>	<b>594</b>	<b>1,037</b>	<b>1,096</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>	<b>1,103</b>

**(4) Sales Prices**

Sales prices were estimated by assuming the following two cases.

**i. Case A**

In view of the fact that this project involves the construction of a new steel plant for the purpose of producing substitutes for imported flat steel products, the prices of substitutes of imported flat steel products at present (as of April 1979) is considered as the basis for estimating sales prices. This fundamental case is termed as Case A.

The prices of substitutes of imported flat steel products were estimated based on the prices obtained by adding the existing tariff rates, business tax rates, bank charges, etc. to CIF prices.

It should be noted that transportation costs to customers were not included in the estimated prices because the Ex-mill terms were assumed in this study for the delivery terms of flat steel products.

**ii. Case B**

Furthermore, we calculated sales prices for an alternative case, called Case B, which postulates ideal conditions for ensuring adequate profits.

In this case, an optimum profit level was postulated, at which the return on investment (ROI) of the new company can be maintained at 10% under the discounted cash flow (DCF) method, which will be described later.

**(5) Production Cost for Sales**

Estimation of production cost for sales to be indicated on the profit and loss statement is based on the following concepts.

For the actual amount of costs, refer to the profit and loss statement.

**i. Variable costs**

The total variable cost of shipped products is calculated by multiplying per-tonne variable costs by annual shipment volumes, as described in Chapter 11.

**ii. Fixed costs**

Fixed costs for each year, such as labour costs, depreciation costs, fixed material costs, etc. are added to the total variable cost. The result is the total production cost for sales in each year.

**(6) General and Administrative Expenses**

As general and administrative expenses, the expenses required for head office business, including head office labour costs, office rentals and other office expenses, were estimated.

**(7) Working Capital Requirements, and its Financing and Interests**

**i. Working capital requirements**

Working capital requirements for a normal operating year are given in Table 12.1.3.

Although a part of the required fund for maintaining current assets such

as accounts receivable and inventories can be covered by accounts payable, etc., the balance must be financed by additional short-term loans.

In Case A, a fund of approx. 77 million dollars will be required for a normal operating year.

**Table 12.1.3 Working Capital**

(Unit: 1,000 dollars)

	Case A	Case B	Remarks
<b>Assets</b>			
Accounts receivable	54,438	61,847	Approx. 1.5 month's sales
Inventories	45,390	45,390	
Finished product	5,639	5,639	Assuming an average 0.25 month's inventory Estimated for major semi-finished products
Semi-finished product	12,407	12,407	
Raw materials	27,344	27,344	Assuming an average 2.6 month's inventory Approx. 0.1 month's sales
Cash on hand & in banks	3,729	4,236	
<b>Total</b>	<b>103,557</b>	<b>111,473</b>	
<b>Liabilities</b>			
Accounts payable for material	18,382	18,382	Assuming the purchase value of 1.3 month's raw materials
Other current liabilities	7,457	8,472	
<b>Total</b>	<b>25,839</b>	<b>26,854</b>	
<b>Net working capital</b>	<b>77,718</b>	<b>84,619</b>	

ii. Financing of working capital and fund cost

The above mentioned fund requirements will be financed by locally available short-term loan.

As for the interest rate, 12% (the present prime rate (11%) as of April, 1979 plus 1% for various charges) was used for the purpose of this study. The

short-term loans were assumed to be repayable next year with one year borrowing.

#### **(8) Taxes, Duties and Tax Incentives**

Taxes, duties and tax incentives were estimated based on the following standards.

##### i. Custom duty and business tax

As described in Chapter 11, production costs were calculated on the assumption that custom duties and business taxes are imposed on raw materials and other operational materials under normal taxation procedure.

This is because the tax reduction period stipulated in the current Investment Promotion Act is as short as less than a year, which is insignificant to adopt as an effective incentive for this kind of project.

This problem will be discussed later in the chapter of "Recommendations". For the purpose of financial projections here, the assumptions in Chapter 11 remain unchanged, or based on the cost including taxes imposed under normal taxation procedure.

On the other hand, business taxes on the sales achieved by the new company were calculated on the assumption that 90% tax reduction can be enjoyed for five years through the tax incentive provided under the Investment Promotion Act and normal taxation is applied for the subsequent years.

##### ii. Corporate income tax

A corporate income tax of 30% is usually imposed on the profit of the company. In this study, however, a "Tax Holiday" of 8 years was assumed as an incentive under the Investment Promotion Act.

According to the Act, losses incurred during the "Tax Holiday" period

may be offset by profits in the subsequent five years. This rule was applied to this study (In Case A, the losses were offset by the profits in the succeeding two years.)

Furthermore, based on the assumption that the new steel plant is located in the "Promoted Zone", a 50% tax reduction for five years after the above mentioned period, as stipulated in the Act, was taken into account in this study.

## **12.2 Results of Financial Projections**

The results of financial projections made based on the preconditions set forth in the preceding section will be described as follows.

### **(1) Profit and Loss Statement**

Profit and loss statements for Case A and B are given in Table 12.2.1 and 12.2.2, respectively.

#### **i. Case A**

In Case A, losses will be incurred in the first and second years after commissioning due to the start-up period, and then the business should begin turning a profit from the third year onward.

#### **ii. Case B**

In Case B, the business for the first year after commissioning will be operating in the red, and turn a profit from the second year on.

### **(2) Cash Flow Statement**

The cash flow statement contains projected variations in the annual fund position of the new steelworks. Those for Cases A and B are given in Tables 12.2.3 and 12.2.4.

Table 12.2.1 Projected Profit and Loss (Case A)

(A) PROJECTED PROFIT & LOSS  
THE INTEGRATED STEEL PLANT PROJECT IN THAILAND

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DATE#

PROJECT YEAR	-5	-4	-3	-2	-1	1	2	3	4	5
SALES	0	0	0	0	0	444190	447440	444190	447440	447440
VARIABLE COST	0	0	0	0	0	232229	232229	232229	232229	232229
DEPRECIATION	0	0	0	0	0	135717	135717	135717	135717	135717
PRODUCTION COST	0	0	0	0	0	161330	161330	161330	161330	161330
LONG TERM LOAN INTEREST	0	0	0	0	0	97187	97187	97187	97187	97187
OPERATING EXPENSES	0	0	0	0	0	220	220	220	220	220
GENERAL TAX	0	0	0	0	0	34821	34821	34821	34821	34821
TOTAL COST	0	0	0	0	0	111975	111975	111975	111975	111975
OPERATING INCOME	0	0	0	0	0	0	0	0	0	0
NON-OPERATING REVENUES	0	0	0	0	0	111975	111975	111975	111975	111975
NON-OPERATING EXPENSES	0	0	0	0	0	0	0	0	0	0
ORDINARY INCOME	0	0	0	0	0	111975	111975	111975	111975	111975
EXTRAORDINARY PROFITS	0	0	0	0	0	0	0	0	0	0
EXTRAORDINARY LOSSES	0	0	0	0	0	0	0	0	0	0
NET INCOME BEFORE TAXES	0	0	0	0	0	111975	111975	111975	111975	111975
(LOSS FORWARD)	0	0	0	0	0	0	0	0	0	0
TAXABLE INCOME	0	0	0	0	0	111975	111975	111975	111975	111975
RESERVE FOR TAXES	0	0	0	0	0	17342	17342	17342	17342	17342
NET INCOME AFTER TAXES	0	0	0	0	0	94633	94633	94633	94633	94633
PROFIT OF LEG. RETAINED EARNINGS	0	0	0	0	0	0	0	0	0	0
DISPOSABLE INCOME AFTER TAXES	0	0	0	0	0	94633	94633	94633	94633	94633

(NOTES) (1) INCLUDES "DEPRECIATION / A & TRAILOR-EXP." "AMORTIZATION OF INITIAL ORG. EXP."

Table 12.2.1 (cont'd)

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(B) PROJECTED PROFIT & LOSS  
(A) 1000000 THAI BATHS

PROJECT : THE INTEGRATED STEEL PLANT PROJECT IN THAILAND  
CASE NO : (A)

SALENDAR YEAR	11	12	13	14	15	16	17	18	19	20
SALES	447440	447440	447440	447440	447440	447440	447440	447440	447440	447440
VARIABLE COST	234510	234510	234510	234510	234510	234510	234510	234510	234510	234510
PRODUCTION COST	30117	30117	30117	30117	30117	30117	30117	30117	30117	30117
DEPRECIATION COST	270000	270000	270000	270000	270000	270000	270000	270000	270000	270000
PRODUCTION COST FOR SALES	401627	401627	401627	401627	401627	401627	401627	401627	401627	401627
LONG TERM LOAN INTEREST	40000	40000	40000	40000	40000	40000	40000	40000	40000	40000
GENERAL ADMIN EXPENSES	23000	23000	23000	23000	23000	23000	23000	23000	23000	23000
SUBSIDIARY TAX FOR SALES	41000	41000	41000	41000	41000	41000	41000	41000	41000	41000
TOTAL COST	504627	504627	504627	504627	504627	504627	504627	504627	504627	504627
OPERATING INCOME	30619	30619	30619	30619	30619	30619	30619	30619	30619	30619
NON-OPERATING REVENUES	0	0	0	0	0	0	0	0	0	0
NON-OPERATING EXPENSES	0	0	0	0	0	0	0	0	0	0
ORDINARY INCOME	30619	30619	30619	30619	30619	30619	30619	30619	30619	30619
EXTRAORDINARY PROFITS	0	0	0	0	0	0	0	0	0	0
EXTRAORDINARY LOSSES	0	0	0	0	0	0	0	0	0	0
NET INCOME BEFORE TAXES	30619	30619	30619	30619	30619	30619	30619	30619	30619	30619
(LOSS FORWARD)	-120317	-120317	-120317	-120317	-120317	-120317	-120317	-120317	-120317	-120317
RESERVE FOR TAXES	30619	30619	30619	30619	30619	30619	30619	30619	30619	30619
NET INCOME AFTER TAXES	0	0	0	0	0	0	0	0	0	0
PROY. OF LEG. RETAINING EARNINGS	0	0	0	0	0	0	0	0	0	0
DISPOSABLE INCOME AFTER TAXES	0	0	0	0	0	0	0	0	0	0
(NOTES) (1) INCLUDES "DEPRECIATION/A TRAIN. EXP." (2) "AORTIZ. OF INITIAL CAP. EXP."	79574	79574	79574	79574	79574	79574	79574	79574	79574	79574
	000	000	000	000	000	000	000	000	000	000
	000	000	000	000	000	000	000	000	000	000



Table 12.2.2 Projected Profit and Loss (Case B)

(B) PROJECTED PROFIT & LOSS  
IN THAILAND

PROJECT : THE INTEGRATED STEEL PLANT PROJECT  
CASE NO : (B)

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CALENDAR YEAR	-3-	-2-	-1-	0	1	2	3	4	5
SALES	0	0	0	0	20000	474026	504700	508329	508329
VARIABLE COST	0	0	0	0	12247	210599	232932	234510	234510
DEPRECIATION	0	0	0	0	39158	39158	39158	39158	39158
PRODUCTION COST FOR SALES	0	0	0	0	101360	255787	269105	270689	270689
LONG TERM LOAN INTEREST INTER.	0	0	0	0	97187	88737	76977	69018	59158
GENERAL ADMIN. EXPENSES	0	0	0	0	2280	2280	2280	2280	2280
TOTAL COST	0	0	0	0	348214	434141	438888	430765	420923
OPERATING INCOME	0	0	0	0	79205	39887	65812	77564	87406
NON-OPERATING REVENUES	0	0	0	0	0	0	0	0	0
NON-OPERATING EXPENSES	0	0	0	0	0	0	0	0	0
ORDINARY INCOME	0	0	0	0	79205	39887	65812	77564	87406
EXTRAORDINARY PROFITS	0	0	0	0	0	0	0	0	0
EXTRAORDINARY LOSSES	0	0	0	0	0	0	0	0	0
NET INCOME BEFORE TAXES	0	0	0	0	79205	39887	65812	77564	87406
(LOSS FORWARD)	0	0	0	0	0	0	0	0	0
TAXABLE INCOME	0	0	0	0	79205	39887	65812	77564	87406
RESERVE FOR TAXES	0	0	0	0	0	0	0	0	0
NET INCOME AFTER TAXES	0	0	0	0	79205	39887	65812	77564	87406
PROV. OF LEG. RETAINED EARNINGS	0	0	0	0	0	0	0	0	0
DISPOSABLE INCOME AFTER TAXES	0	0	0	0	79205	39887	65812	77564	87406

(NOTES) (1) INCLUDES  
 "DEPRECIATION" & "TRADE-EXPS."  
 "SHORT-TERM INCOME" & "INITIAL ORG-EXPS."  
 80475 80475 80475 80475 80475 80475 80475 80475 80475 80475  
 6235 6235 6235 6235 6235 6235 6235 6235 6235 6235  
 647 647 647 647 647 647 647 647 647 647