# CHAPTER 6

## POWER GENERATING PLAN
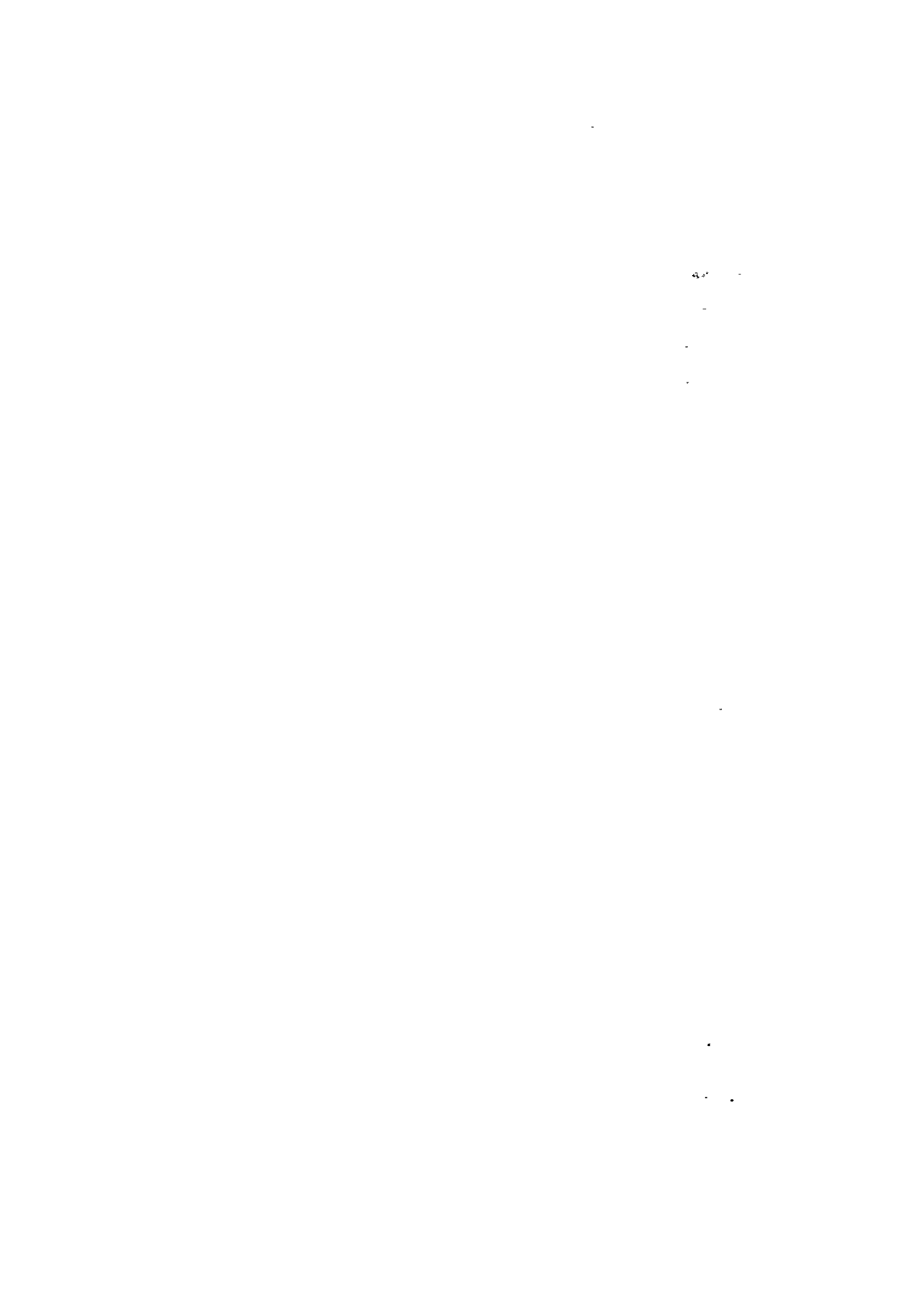
# CHAPTER 6 POWER GENERATING PLAN

the runoff is small in the beginning of the lowwater season. In the
time of minimum runoff, there will be a power generating capability of
only 1,600 KW. Consequently, in order to meet all of the demand, a com-
bination operation with the hydro-electric power station of the diesel
plants would be required.

> (1) Since a large head is available at the power station site,
>     power generation of 7 or 8 ... ... to allow for
>     required capacity. Together the civil characteristics that
>     the civil work will not be greatly changed by the size of a
>     power discharge increases as it increases.

> (2) The project will be more economical when the operation of the
>     existing diesel plants can be made as short as possible since
>     fuel cost will become higher and higher in future.

> (3) It will be economical to build a hydropower station with
>     approximately 5,000 KW so that the diesel plants are not
>     necessary to operate for a period of 5 or 6 months during the
>     high water season in at least 10 years after the installation of
>     the proposed power station.

However, since the wishes of Santa Luisa are that in order to meet
the investment amount to a minimum, it would be far more necessary
claimed, and it would even be considered to upper protection of the man

CHAPTER 6  POWER GENERATING PLAN

6.1  Determination of Installed Capacity for Huanzala Hydro-Electric
Power Station

The maximum power demand combining power for the mine purpose and
for public use in Huallanca and La Union in 2006, the twentieth year
after start of operation of the hydro-electric power station will be
5,600 kW and the average power demand be 3,600 kW. If the runoff and
hydraulic head at the power station site are adequate, it would suffice
to construct a power station of installed capacity of 5,600 kW for the
said demand. This site has adequate runoff in the high-water season, but
the runoff is small during 3 to 4 months of the low-water season. At the
time of minimum runoff, there will be a power generating capability of
only 1,600 kW. Consequently, in order to meet all of the demand a com-
bination operation with the hydro-electric power station and the diesel
plants would be required.

(1)  Since a large head is available at the power station site,
power discharge of 2 or 3 cu.m/sec only is allowed for the
required capacity. Therefore the site is characterized by that
the civil works will not be greatly changed in its cost if the
power discharge increases or decreases.

(2)  The Project will be more economical when the operation of the
existing diesel plants can be made as short as possible because
fuel cost will become higher and higher in future.

(3)  It will be economical to build a hydropower station with
approximately 5,000 kW so that the diesel plants are not
necessary to operate for a period of 8 - 9 months during the
high water seasons in at least 10 years after the completion of
the proposed power station.

However, since the wishes of Santa Luisa are that in order to hold
the investment amount to a minimum, the scale is to be the necessary
minimum, and it would even be considered to adjust production of the mine

to match the capacity of the power station depending on the case, the installed capacity is designed to be 4,200 kW which will not be less than the capacity of the existing diesel generating facilities. Any shortage is to be filled by firing of diesel.

As for the existing diesel generating facilities, it will become a supplementary facility after completion of the Huanzala hydro power station. Renewal of the diesel units should be made so that the total generating capacity with the hydro station and the diesel plants in the lowest-water period can meet the estimated demand (kW).

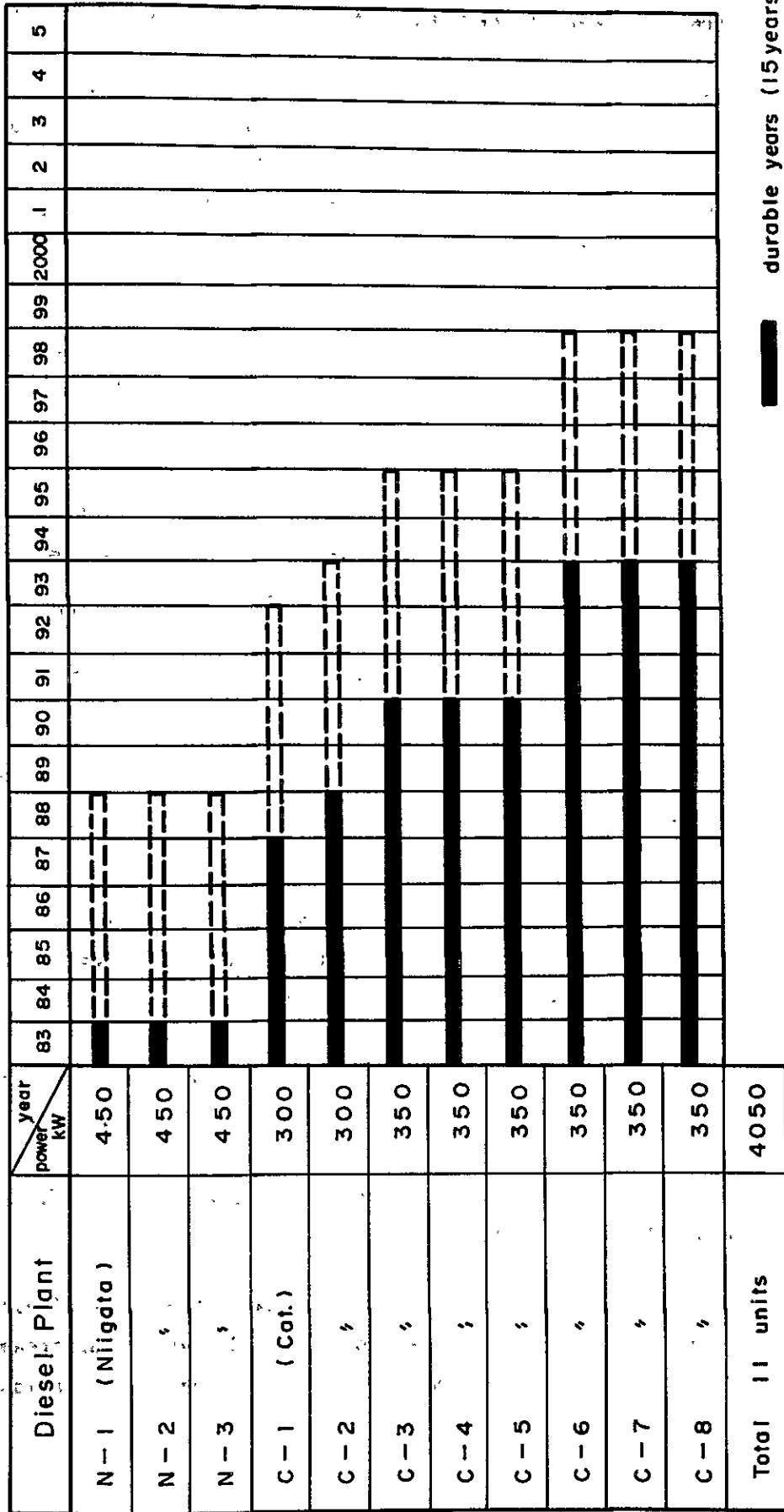Fig. 6-1-1  Flow-duration Curve of Rio San Juan
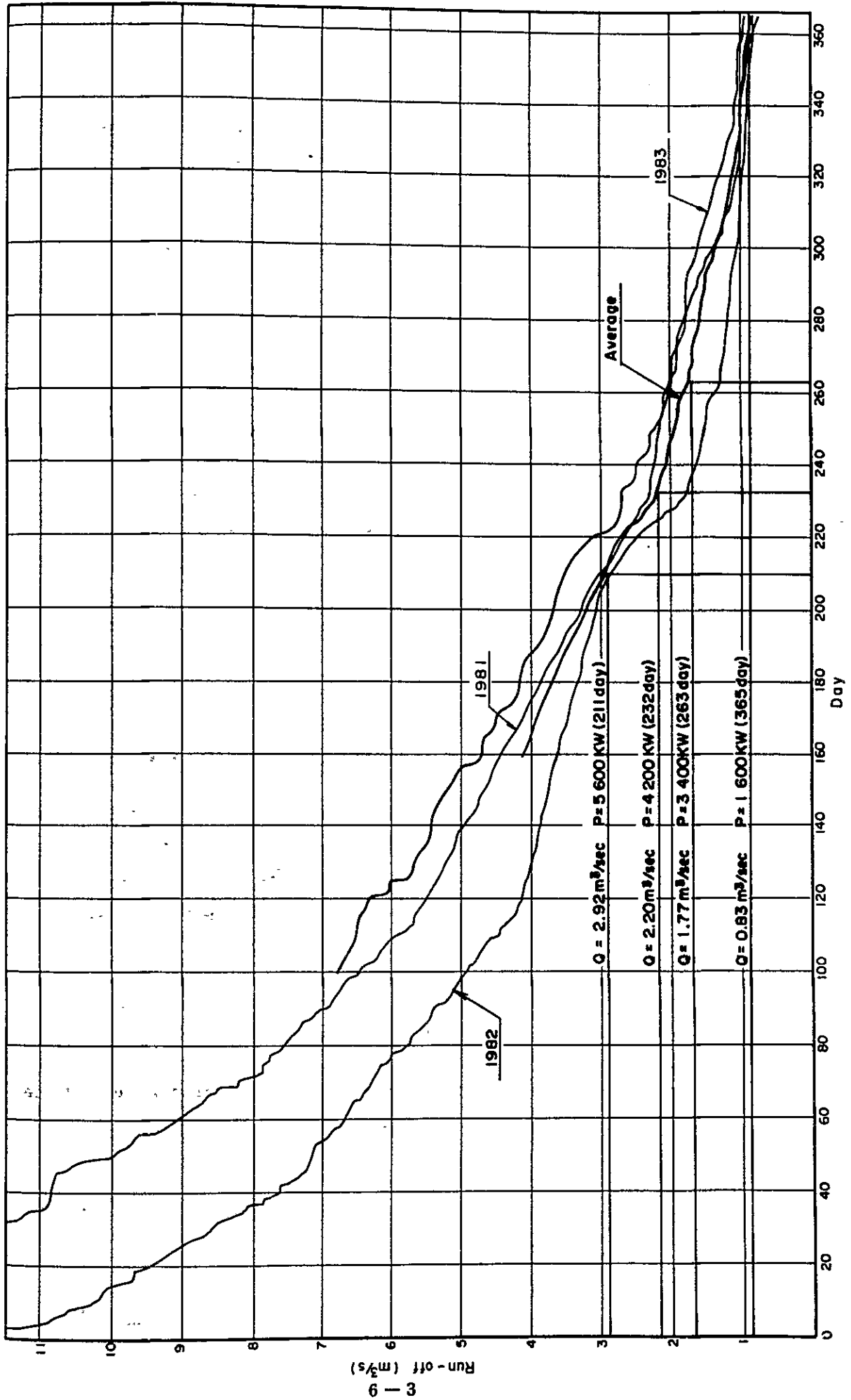
## 6.2 Renewal Plan for Diesel Power Plant

The facilities of the present diesel power plant will be used by renewing equipment in step with the increase in demand. The basic conditions for this equipment renewal are as follows:

(1) The existing diesel plants consist of 11 units totalling 4,050 kW, the service lives of the individual units are as illustrated in Fig. 6-2-1.

(2) The service life of a diesel generator is generally 15 years. But taking into account the circumstances at Huanzala it is considered as being 20 years in the Project study.

(3) A diesel plant requires overhauling and periodic inspection at 8,000 hr and 24,000 hr of operation. In case the hydro power station is not constructed (the final capacity of diesel plants of 5,670 kW for mine's purpose), since the entire demand meets with diesel power generation, there will be one reserve unit considered for overhauling. In the other cases, the rate of operation of diesel will be greatly lowered during the high-water season, and it will be possible for overhauling to be done during this time so that reserve units are not considered.

(4) From the standpoint of maintenance and operation, it is desirable for diesel plants to have large unit capacities minimizing the number of units running parallel as much as possible. In the case of the Project, replacements are to be made with diesel plant of 1,400-ps (output at high elevation 630 kW).

(5) It is assumed that the residual value of a diesel generator will be offset by its dismantling cost.

The renewal schedule of diesel plants are considered in accordance with the above conditions. (Fig. 5-4-1)

Fig. 6-2-1   Durable Years of Existing Diesel Plant of Huanzala Mine

| Diesel Plant | power kW | 83 | 84 | 85 | 86 | 87 | 88 | 89 | 90 | 91 | 92 | 93 | 94 | 95 | 96 | 97 | 98 | 99 | 2000 | 1 | 2 | 3 | 4 | 5 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| N-1 (Niigata) | 450 | | | | | | | | | | | | | | | | | | | | | | | |
| N-2 " | 450 | | | | | | | | | | | | | | | | | | | | | | | |
| N-3 " | 450 | | | | | | | | | | | | | | | | | | | | | | | |
| C-1 (Cat.) | 300 | | | | | | | | | | | | | | | | | | | | | | | |
| C-2 " | 300 | | | | | | | | | | | | | | | | | | | | | | | |
| C-3 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| C-4 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| C-5 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| C-6 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| C-7 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| C-8 " | 350 | | | | | | | | | | | | | | | | | | | | | | | |
| Total 11 units | 4050 | | | | | | | | | | | | | | | | | | | | | | | |

durable years (15 years)
span of life (15+5=20years)

## 6.3 Outline of Hydro-electric Power Generation Project

The installed capacity of the hydro-electric power station to be constructed in this Project is 4,200 kW. Santa Luisa, with the aim of constructing a hydro-electric power station, has from several years ago been carrying out investigations in advance on runoff, topography, geology, etc.

The project site is at Huallanca 10 km away from Huanzala Mine, and structures of intake, headrace penstock and powerhouse will be constructed at the right-bank side of the Rio San Juan. The intake is to be at a point approximately 6 km upstream of Huallanca. There is no alternative site to this point which is immediately upstream of Pte. Arequipa. Regarding the powerhouse site, as described in the following section, the three alternatives of A (upstream site), B (midstream site), and C (downstream site) were selected, and comparison studies were made.

## 6.4 Comparisons of Powerhouse Sites

With regard to the powerhouse site, comparison study was made of the alternatives A, B, and C as below.

Alternative A: Since this site is located the most upstream of the three, the head is the lowest, with the powerhouse to be provided immediately upstream of the intake of the existing Huallanca Power Station. There is a fault running parallel to the penstock, and in addition, the topography and geology of the powerhouse site are adverse. Construction of an access road to the powerhouse is difficult, and the construction itself is also difficult at the site. Since there is no adverse effect at all on the existing power station, in the event the consent of Electro-Peru cannot be obtained regarding Alternatives B and C, this alternative will necessarily be adopted.

Alternative B: This site is located between the sites of Alternatives A and C. The powerhouse would be provided at the upstream edge of Huallanca, at the opposite bank from the existing power station. The

topography of the penstock route is very good. A bridge at the center of the village was washed away in a flood in 1981. As may be seen in the photograph, the revetments at both banks are presently washed away. Work to restore the bridge is now going on.

Alternative C: This site is the most downstream and the powerhouse would be provided at the downstream edge of Huallanca. The headrace and penstock will both be the longest of three alternatives.

The field conditions were carefully reconnaissanced with regard to the above-mentioned three alternatives, and as a result of studies, it was decided to adopt Alternative B for the reasons given below.

(a) Even if the construction cost of revetments of Rio San Juan is taken into account, the construction cost will be the lowest of the three alternatives. The revetment work will contribute to the growth of the town.

(b) ElectroPeru desires to abandon the existing power station (156 kW) upon completion of the proposed power station.

(c) The topographies and geologies of the penstock and powerhouse sites are the most favorable, and accessibility is good.

(d) There is comparatively little land being used for agriculture and grazing. It is thought acquisition of land will be easy for the Project.
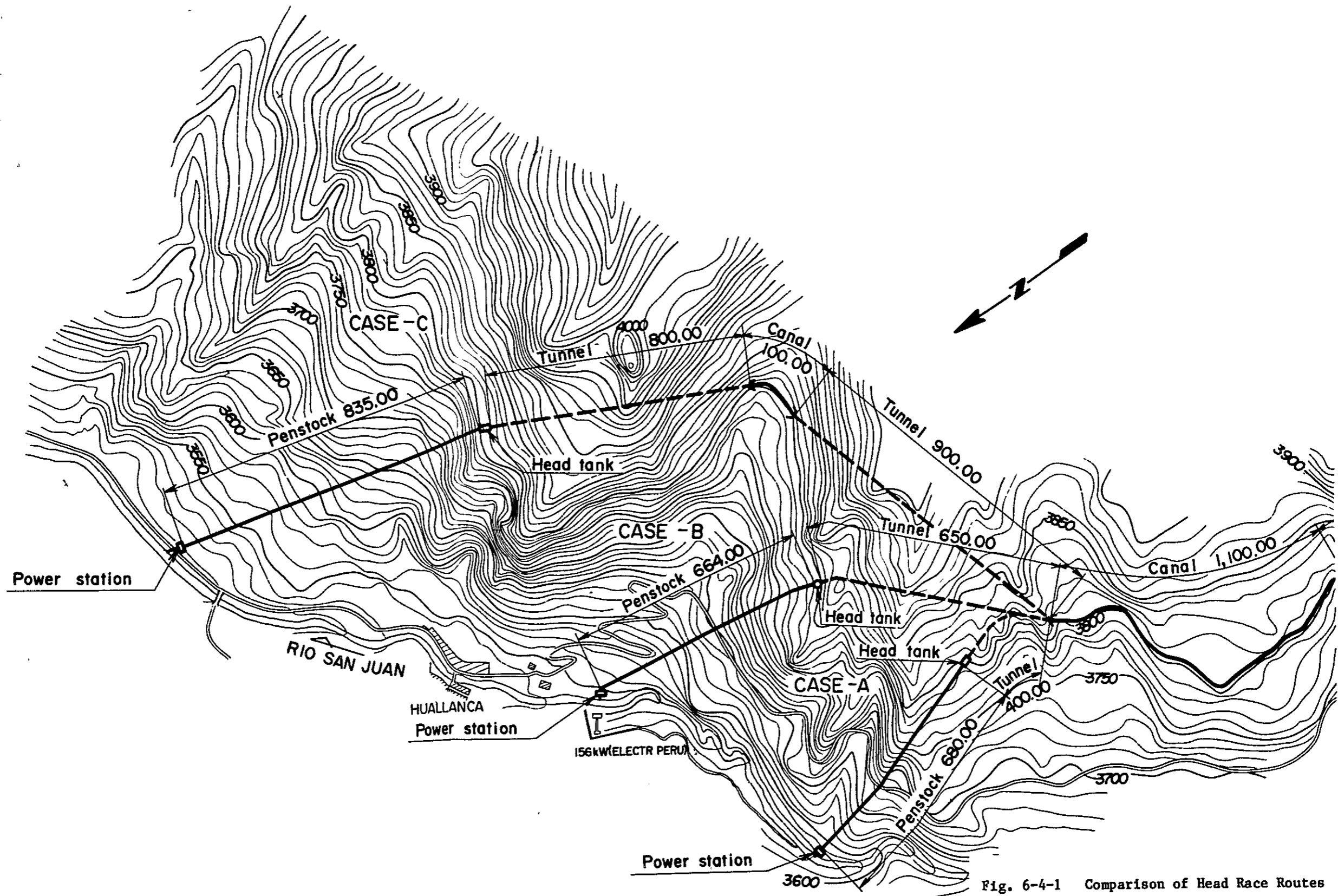
Fig. 6-4-1 Comparison of Head Race Routes

## 6.5 Case of Constructing Hydro-electric Power Station for Mining (Installed Capacity 3,400 kW, No Supply for Public Use)

The another case is also assumed in addition to the one described in the previous section for the study on economic evaluation of the Project. That is, a hydro-electric power station will be of 3,400 kW deducting 800 kW for public use from the installed capacity of 4,200 kW of the proposed hydro power station to be built by the Project

In this case, a combination operation with the diesel power plants will be required in step with the increasing of the motive power demand of the Mine.

Fig. 6-5-1    Hydro-electric Power Station Exclusively for Mine
(3,400 kW)
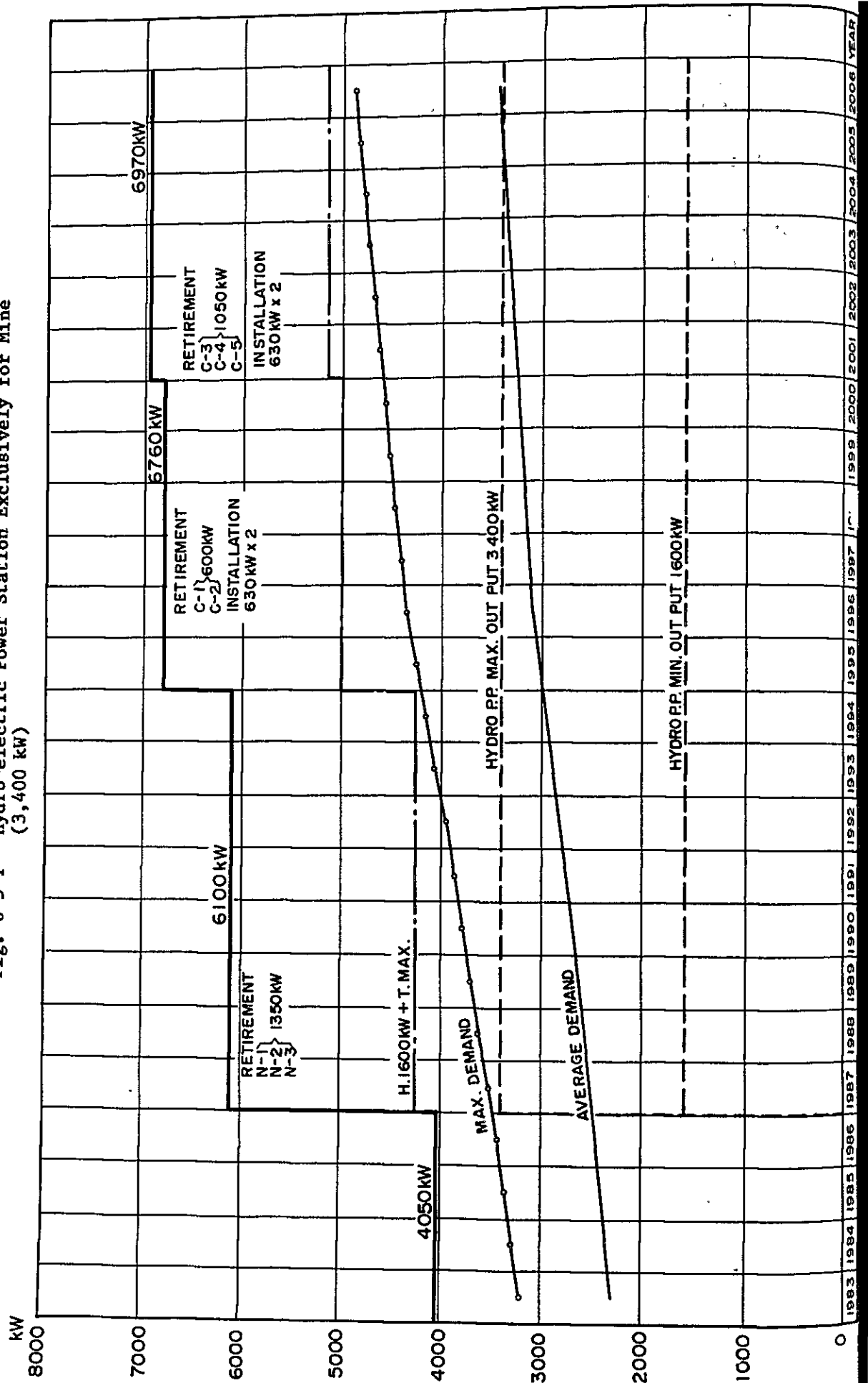
Table 6-5-1  Energy Balance of Huanzala Power System
[CASE-III  3,400 kW Hydro P.P.]

| Year | Max. Power Demand (kW) | Average Demand (kW) | Energy Demand (MWh) | Supply by Diesel P.P. Wet Season (MWh) | Supply by Diesel P.P. Dry Season (MWh) | Supply by Diesel P.P. Total (MWh) | Supply by Hydro P.P. (MWh) | Notes |
|------|------|------|------|------|------|------|------|------|
| 1983 | 3,200 | 2,281 | 20,000 | | | | | |
| 1984 | 3,267 | 2,337 | 20,475 | | | | | |
| 1985 | 3,354 | 2,394 | 20,962 | | | | | |
| 1986 | 3,434 | 2,450 | 21,463 | | | | | |
| 1987 | 3,516 | 2,509 | 21,977 | 16 | 780 | 796 | 21,181 | Commission- |
| 1988 | 3,601 | 2,569 | 22,503 | 49 | 872 | 921 | 21,582 | ing of |
| 1989 | 3,687 | 2,631 | 23,045 | 100 | 969 | 1,069 | 21,976 | Hydro P.P. |
| 1990 | 3,777 | 2,694 | 23,601 | 172 | 1,072 | 1,244 | 22,357 | |
| 1991 | 3,868 | 2,759 | 24,171 | 265 | 1,179 | 1,444 | 22,727 | |
| 1992 | 3,961 | 2,826 | 24,757 | 380 | 1,293 | 1,673 | 23,084 | |
| 1993 | 4,057 | 2,895 | 25,359 | 522 | 1,414 | 1,936 | 23,423 | |
| 1994 | 4,157 | 2,966 | 25,978 | 693 | 1,543 | 2,236 | 23,742 | |
| 1995 | 4,258 | 3,038 | 26,613 | 890 | 1,684 | 2,574 | 24,039 | |
| 1996 | 4,362 | 3,112 | 27,265 | 1,119 | 1,839 | 2,958 | 24,307 | 10th year |
| 1997 | 4,402 | 3,141 | 27,515 | 1,214 | 1,899 | 3,113 | 24,402 | |
| 1998 | 4,443 | 3,171 | 27,775 | 1,315 | 1,964 | 3,279 | 24,496 | |
| 1999 | 4,487 | 3,201 | 28,045 | 1,428 | 2,031 | 3,457 | 24,586 | |
| 2000 | 4,532 | 3,234 | 28,326 | 1,549 | 2,103 | 3,652 | 24,674 | |
| 2001 | 4,578 | 3,267 | 28,618 | 1,677 | 2,179 | 3,856 | 24,762 | |
| 2002 | 4,627 | 3,302 | 28,922 | 1,820 | 2,261 | 4,081 | 24,841 | |
| 2003 | 4,678 | 3,338 | 29,238 | 1,974 | 2,346 | 4,320 | 24,918 | |
| 2004 | 4,730 | 3,375 | 29,566 | 2,138 | 2,436 | 4,574 | 24,992 | |
| 2005 | 4,785 | 3,414 | 29,908 | 2,319 | 2,532 | 4,851 | 25,057 | |
| 2006 | 4,842 | 3,455 | 30,264 | 2,514 | 2,633 | 5,147 | 25,117 | 20th year |
| Total | - | - | 533,446 | 22,154 | 35,029 | 57,182 | 476,263 | |
| Average | - | - | 26,672 | 1,108 | 1,751 | 2,859 | 23,813 | |

# CHAPTER 7

## PRELIMINARY DESIGN
### AND
### CONSTRUCTION COST

# CHAPTER 7    PRELIMINARY DESIGN AND CONSTRUCTION COST

# CHAPTER 7    PRELIMINARY DESIGN

## 7.1 Features of Power Station

The design features of the power station to be constructed (called Huanzala Hydro-electric Power Station) are as shown in Table 7-1-1.

### Table 7-1-1    Project Feature

1. General

| | | |
|---|---|---|
| River | ; | Rio San Juan |
| Catchment area | ; | 153.7 km$^2$ |

2. Power Generation

| | | |
|---|---|---|
| Intake water level | ; | 3802.5 m |
| Head tank water level | ; | 3796.5 m |
| Center of turbine | ; | 3547.3 m |
| Normal head | ; | 249.2 m |
| Effective head | ; | 242.0 m |
| Maximum discharge | ; | 2.2 cu.m/sec |
| Output | ; | 4200.0 kW |
| Annual energy production | ; | 32187 × 10$^3$ kWh |

3. Intake Dam

| | | |
|---|---|---|
| Type | ; | Concrete gravity |
| Crest elevation | ; | 3802.5 m |
| Overflow length | ; | 15.0 m |
| Height | ; | 3.5 m |

4. Sedimentation Basin

    Width          ; 3.5 m

    Length       ; 40.0 m

    Height       ; 1.7 ~ 3.5 m

5. Head Race

  (1) Canal

    Type          ; Trapezoidal stone pitching (Type I), concrete rectangular (Type II) or concrete culvert (Type III)

    Length       ; 3000 m

    Width × height  ; Type I : 1.2 × 1.8 (1:0.3) m
                        Type II : 1.2 × 1.8 m
                        Type III: 1.2 × 1.7 m

    Slope        ; 1:1000

  (2) Tunnel

    Type          ; Lined (Type II) or unlined (Type I) top-round, bottom-rectangular type

    Length       ; 1650 m

    Width × height  ; Type I : 2.0 × 2.3 m
                        Type II : 1.6 × 2.1 m

    Slope        ; 1:1000

6. Head Tank

    Type          ; Cylindrical type

    Diameter     ; 9.0 m

    Height       ; 5.5 m

7. Penstock

    Type          ; All welded steel pipe, exposed type

    Length       ; 664.0 m

Diameter                    ;  1.10 m    0.55 m

8.  Powerhouse

        Type                           ;  Surface type

        Length    width    height  ;  23.0 m    10.0 m    8.3 m

9.  Electrical Equipment

        Installed Capacity             ;  4,200 kW

        Turbine

                Type                   ;  Horizontal shaft 1-runner, 2-nozzles,
                                          pelton turbine

                Number of Unit         ;  1

                Effective Head         ;  242.0 m

                Maximum Discharge      ;  2.2 cu.m/sec

                Revolving Speed        ;  450 r.p.m.

        Generator

                Type                   ;  Horizontal shaft 3-phase, alternating
                                          current synchronous generator

                Number of Unit         ;  1

                Output                 ;  5,200 kVA

                Voltage                ;  6.6 kV

                Power Factor           ;  0.82 (lagging)

                Frequency              ;  60 Hz

        Main Transformer

                Type                   ;  Outdoor, 3-phase, oil immersed trans-
                                          former

                Number of Unit         ;  1

                Capacity               ;  5,200 kVA

                Voltage                ;  6.6/33  5% kV

10. Transmission Line

       Number of Circuit     ; 1

       Conductors           ; A.C.S.R. 120 $mm^2$

       Insulators           ; 250 mm suspension type, 4 for 1 string

       Ground Wire         ; 38 $mm^2$ GSC, 1 line

       Support             ; Concrete poles

       Voltage             ; 33 kV

       Length              ; 10 km

11. Huanzala Mining Side Substation

    Transformer

       Type               ; Outdoor, 3-phase, oil immersed transformer

       Number of Unit      ; 1

       Capacity           ; 5,200 kVA

       Voltage             ; 33 ± 5%/2.2 kV

## 7.2 Construction Cost

The construction cost of the 4,200-kW hydro-electric power station to be built in this Project and that of a hydro-electric power station (3,400 kW) which would be for exclusive use of the mine are shown in Table 7-2-1. The difference in these construction costs is the additional construction cost required for supplying electric power for public use.

## Table 7-2-1  Construction Cost

| | US10³$ |
|---|---|
| **Civil works** | |
| Intake dam | 578 |
| Headrace canal | 1,057 |
| Headrace tunnel | 1,765 |
| Head tank & spillway | 517 |
| Penstock | 1,040 |
| Power station | 504 |
| Reveting & road | 557 |
| Sub-total | 6,018 |
| **Electric works** | |
| Turbine & generator | 4,000 |
| Hanzala substation | 287 |
| Transmission line | 417 |
| Sub-total | 4,704 |
| **Other works** | |
| Compensation cost | 304 |
| Engineering fee | 1,218 |
| Administration cost | 435 |
| Contingency | 304 |
| Sub-total | 2,261 |
| Interest during Construction | 585 |
| Grand Total | 13,565 |

## 7.3 Construction Schedule

The construction schedule was prepared taking into consideration the desire of Santa Luisa to start detail design and preparation works immediately upon the JICA loan becoming definite. In essence, assuming that the JICA loan is decided in the first half of 1984, preparatory works and detail design would be done in parallel during the latter half. The start of the main work would be in January 1985 and the commissioning in January 1987 for a construction time required of 2 years.

Fig. 7-3-1   Construction Schedule for Huanzala Hydro-power Project

| ITEM | Approx. Volume | | 1984 | 1985 | 1986 | 1987 |
|---|---|---|---|---|---|---|

Study and Preparatory Works

Definite Study — Start of Main Works (1985-1) Access Roads — Start of Operation (1987-1)

Dam and Intake
- Ex. 13,000 m³ — Ex.
- Conc. 1,800 m³ — Conc. — Gate

Headrace Canal
- Ex. 34,000 m³
- Conc. 800 m³
- Masonry 14,000 m²

No.1 Headrace Tunnel
- Ex. 5,000 m³ — Ex.
- Conc. 700 m³ — Conc.

No.2 Headrace Tunnel
- Ex. 3,300 m³ — Ex.
- Conc. 400 m³ — Conc.

Head Tank and Spillway
- Ex. 3,600 m³ — Ex.
- T-Ex. 300 m³
- Conc. 900 m³ — Conc. Spillway
- Masonry 700 m²

Penstock
- Ex. 1,000 m³ — Ex.
- Conc. 1,300 m³ — Conc.
- Inst. 660 m — Inst.

Powerhouse
- Ex. 8,000 m³ — Ex.
- Conc. 300 m³ — Conc.
- House 300 m² — House

Electrical Equip. — Inst. — Operation

Transmission Line

NOTE
- ▨ Excavation
- ▮ Concrete
- □ Other Work
- Ex. : Excavation
- T-Ex. : Tunnel Excavation
- Conc. : Concrete
- Inst. : Installation

7.4 Technical Issues for Consideration at Detail Design Stage .

The Feasibility Study will be of higher degree of accuracy than an ordinary one because 1/500 topographical maps are available. Conse-quently, drastic changes in design will not be required at the stage of detail design. However, careful examinations will be needed at that stage regarding the following issues.

(a) With regard to the accuracies of the 1/5,000 and 1/500 topographical maps that Santa Luisa had prepared, rechecks collating with actual topography will be required at the detail design stage.

(b) Since this is a run-of-river power station, the head tank must play an important role at all times because of load adjustments. It will be necessary for a reexamination concerning spillway route.

(c) At the present stage, the penstock is designed to be of welded-joint steel pipes. Since the geology of the foundation consists of a sand-grael layer, it is advisable to make comparison of studies of the cases of adopting mechanically-jointed steel pipe and glass fiber pipe presently being developed in Japan in order to increase the degree of safety.

(d) It is necessary for discussions regarding the disposition of the existing power station of ElectroPeru and the method of supplying electric power for public use.

(e) It will be necessary for discussions with the town authorities regarding the necessity for revetment works downstream of the power station.

## 7.5 Matters for Future Study

At Huanzala Power Station, contrasted to the maximum power discharge of 2.2 cu.m/sec, the discharge at extreme low water will be greatly reduced to approximately 0.8 cu.m/sec. If it were possible to supplement the discharge required for generation in the low-water season, it would be possible for fuel to be further conserved since the operation of the diesel power station would be greatly reduced. Therefore, it is thought to be of significance to study the idea of utilizing water resources of upstream lakes in the future for supplementation in the low-water season.
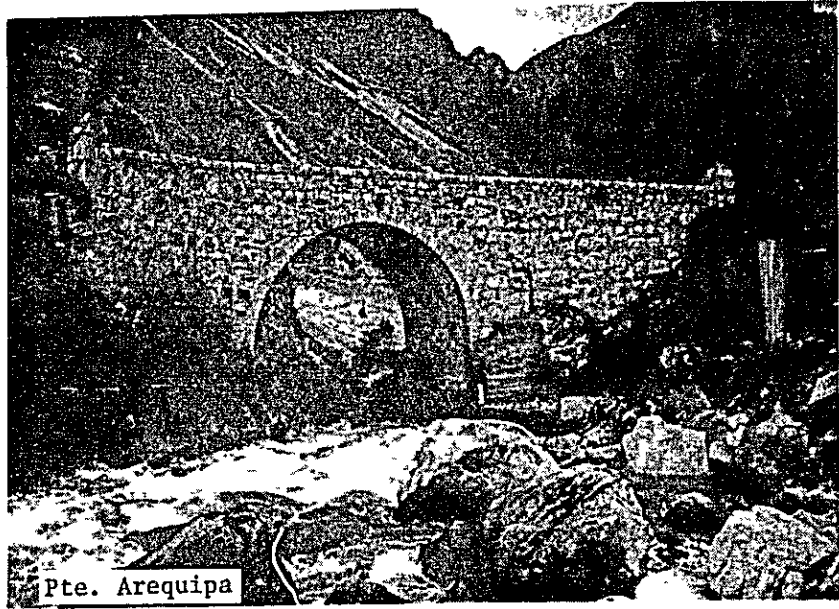
Pte. Arequipa
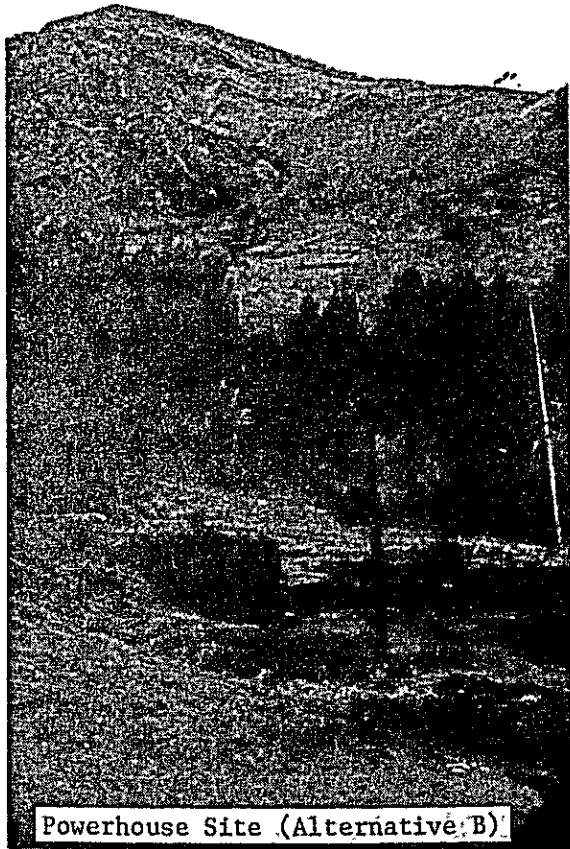

Powerhouse Site (Alternative B)

CHAPTER 8

FINANCIAL ANALYSIS

# CHAPTER 8  FINANCIAL ANALYSIS

# CHAPTER 8    FINANCIAL ANALYSIS

## 8.1  Conception of Financial Analysis

Performing a financial analysis of a project begins with estimating revenue and expenditures of the project. If it is an ordinary hydro-electric project, the revenue would be calculated based on sales of electric power, while expenditures would be expenses required for invest-ment, and maintenance and operation. However, the Huanzala Hydro-electric Project has a character which differs from that of an ordinary electric power project. An approach differing from that of an ordinary case will be necessary regarding the method of measuring revenue and expenditures.

To elaborate, this Project will supply a part of the power generated to neighboring communities through ElectroPeru, but the greater part of the electric energy will be consumed privately within Huanzala Mine. With regard to the former, the electricity revenue from the public use can be considered as revenue of the Project, with respect to the latter, the revenue cannot be grasped in the form of electricity revenue. The reason is that the hydro-electric power station is what might be said to be one of the various cost items in the mining activity of Huanzala Mine, and there is no such thing as electric energy sales.

Under such circumstances, it is thought reasonable to consider as follows with regard to the benefit brought about by Huanzala Hydro-electric Power Station (installed capacity of 4,200 kW for mining and for public use) to be constructed under the program for the infrastructure of Huanzala Mine. It is to be noted that the same fundamental thinking applies to the economic analysis in this Report.

(a)  With regard to the electric energy supplied for public use, the revenue from energy sales to consumers is considered as bene-fit.

(b)  With regard to electric energy used within the mine, that is, privately consumed electric energy, the increase in profit of

the mine due to construction of the hydro-electric power station over the case of not constructing the hydro-electric power station and using only diesel power generation as the source of motive power is considered as the benefit brought about by the hydro-electric power station. In other words, the various expenses which were saved by constructing the hydro-electric power station (with Project) compared with the case of not constructing (without Project) may be considered as the benefit.

(c) Meanwhile, the investment cost contrasted to the benefit of this Project does not consist of the amount invested in construction of the hydro-electric power station, but consist of the differences in the amounts invested in the two cases below.

   - Case of Constructing a Hydro-electric Power Station having an Installed Capacity of 4,200 kW with the Purpose of Supplying Electric Power for Mining and Public Use ... In this case, there will be a period when supply capability of hydro will be insufficient, and supplemental power generation is to be done with the existing and renewed diesel generating facilities.

   - Case of Not Constructing a Hydro-electric Power Station having the Above Purpose ... In this case, diesel generating facilities are increased in step with the increase in demand for motive power exclusively for use by the mine and the ultimate diesel capacity will be 5,670 kW.

The above is the most fundamental conception for performing financial and economic analyses. In the actual calculation processes of financial and economic analyses, firstly, the 20-year cash flows of Santa Luisa as a whole are respectively estimated for the cases of constructing (with Project) and not constructing (without Project) the hydro-electric power station. Next, after estimating the amounts of costs and benefit of the Project according to the conceptions of (a), (b) and (c), the profitability is studied based on the benefit and cost thus calculated.

In relation to analysis of profitability, there are the financial internal rate of return method (IRR Method), benefit-cost ratio method (B/C Ratio Method) and present value method (NPV Method). The IRR Method will be adopted from among these in analysis of the Project. The reason for this is that the main purpose of this Report is to study whether or not the Huanzala Hydro-electric Project is appropriate as an object of financing by JICA. In case of the FIRR Method, it is possible for the profitability of the Project to be expressed in terms of percentages so that it will be convenient for judging the qualifications for JICA financing. The B/C Ratio Method and NPV Method are acceptable in a case such as studying the optimum proposal from among a plural number of projects, but are not necessarily suitable from the point of view of the proposition to examine qualifications for receiving financing.

## 8.2 Examination of cost of Electric Power from Diesel Generation

As described in detail in Chapter 4, three diesel generators (total output 1,350 kW) manufactured by Niigata Engineering and eight diesel generators (total output 2,700 kW) manufactured by Caterpillar, a total of 11 units (total output 4,050 kW), are presently installed at Huanzala Mine. Of these, the three units manufactured by Niigata Engineering are roughly at the ends of their service lives, and the time has been reached when it must almost immediately be started considering their replacement. In this section, several considerations from financial standpoints will be made regarding the cost of electric power from diesel generation using these eleven units.

The first point in financial considerations concerning diesel power generation at Huanzala Mine is with regard to generating cost. Table 8-2-1 gives the composition of costs in the power generation of Huanzala Mine. As can be seen from this table, the major part of the power generation cost is made up of fuel costs, namely, light oil and lubricating oil costs. The weight of the fuel costs in the overall generating cost is overwhelmingly large, having been 76.0% in 1981 and 80.3% in 1982. In other words, it may be said that the power generation cost at Huanzala Mine is governed by the fuel cost.

The next matter of importance is that the unit price of the fuel itself, the cost of which makes up such a large part of the generating cost, has risen greatly in recent years. Table 8-2-2 shows the transitions in the unit price of fuel oil (light oil) in recent years, and it is seen that escalation of unit prices has been severe especially since 1977.

The unit cost of power generation has risen extremely in recent years due to the steep rise in the unit fuel price and the resulting large increase in fuel cost. Table 8-2-3 shows this trend. The unit generating cost which was US$0.026/kWh in 1973 had jumped to US$0.091/kWh in 1982, to approximately quadruple.

The second point regarding the cost of electric power from diesel generation is the relation between power generating cost and production cost of the mine. Table 8-2-4 shows the shares of the costs of various sectors making up the production cost of the mine to look at this relationship. Because of its nature as a mine, it is natural for the ore-extracting cost to have the greatest weight, but the cost of the electric power sector also makes up a fairly large share having been 15.7% in 1982. It should be noted that with the rise in fuel cost the proportion of the production cost made up by the electric power cost, or that of the production cost made up by the fuel cost has risen sharply in recent years. As can be seen in Table 8-2-5, the weight of fuel cost in the production cost increased prominently from 4.0% in 1973 to 12.2% in 1982 to vividly prove this fact.

Based on the above considerations, it may be said that the power generation cost of Huanzala Mine is fundamentally governed by the variation in fuel cost. Since the fuel cost has risen sharply in recent years, this has not only caused the generating cost to rise, but also it has contributed greatly to increasing the production cost of the mine. Consequently, the trend in generating cost is an important factor in management of the mine.

Table 8-2-1    Energy Cost by Category of Expenses

(Unit:   Thousand Soles, %)

|  | 1981 | | 1982 | |
|---|---|---|---|---|
|  | Amount | Share | Amount | Share |
| Labour Cost | 22,132 | 4.2 | 51,667 | 3.9 |
| Commodity Cost | 475,309 | 90.0 | 1,160,603 | 88.6 |
| (Fuel Cost) | (401,425) | (76.0) | (1,052,196) | (80.3) |
| General | 30,633 | 5.8 | 97,789 | 7.5 |
| Total | 528,074 | 100.0 | 1,310,059 | 100.0 |

Table 8-2-2    Trend of Fuel Cost

(Unit:   Soles, %)

|  | Fuel Cost | Escalation |
|---|---|---|
| 1973 | 6.38 | - |
| 1974 | 6.41 | 4.7 |
| 1975 | 6.98 | 8.9 |
| 1976 | 8.87 | 27.1 |
| 1977 | 16.40 | 84.9 |
| 1978 | 50.63 | 87.2 |
| 1979 | 90.44 | 78.6 |
| 1980 | 125.46 | 38.7 |
| 1981 | 259.44 | 67.9 |
| 1982 | 535.08 | 106.2 |

Table 8-2-3   Energy Cost

(Unit:   Cent/KWh)

| | Energy Cost |
|---|---|
| 1973 | 2.6 |
| 1974 | 4.2 |
| 1975 | 3.4 |
| 1976 | 4.2 |
| 1977 | 5.4 |
| 1978 | 4.4 |
| 1979 | 7.0 |
| 1980 | 8.5 |
| 1981 | 8.4 |
| 1982 | 9.1 |

(Depreciation cost is not included.)

Table 8-2-4   Production Cost by Department

(Unit:   Soles, %)

| | 1981 | | 1982 | |
|---|---|---|---|---|
| | Amount | Share | Amount | Share |
| Mining | 1,443,020 | 37.9 | 3,414,620 | 41.0 |
| Concentrating | 544,239 | 14.3 | 1,037,239 | 12.5 |
| Maintenance | 346,872 | 9.1 | 745,235 | 9.0 |
| Administration | 758,081 | 19.9 | 1,338,151 | 16.1 |
| Energy | 528,073 | 13.9 | 1,310,059 | 15.7 |
| Miscellaneous | 186,843 | 4.9 | 476,287 | 5.7 |
| Total | 3,807,128 | 100.0 | 8,321,591 | 100.0 |

Table 8-2-5   Fuel Cost and Production Cost

(Unit:   Thousand Soles, %)

|      | Fuel Cost (A) | Production Cost (B) | A/B x 100 |
|------|---------------|---------------------|-----------|
| 1973 | 9,404 | 234,758 | 4.0 |
| 1974 | 10,576 | 284,717 | 3.7 |
| 1975 | 16,072 | 388,048 | 4.1 |
| 1976 | 17,553 | 411,720 | 4.3 |
| 1977 | 30,861 | 722,252 | 4.3 |
| 1978 | 86,259 | 1,037,330 | 8.3 |
| 1979 | 154,015 | 1,731,214 | 8.9 |
| 1980 | 190,777 | 2,862,011 | 6.7 |
| 1981 | 401,425 | 3,897,227 | 10.3 |
| 1982 | 1,052,196 | 8,633,644 | 12.2 |

## 8.3 Economic Significance of Hydro-electric Power Station Construction

The purpose of constructing the hydro-electric power station is to make possible stable supply of the motive power for Huanzala Mine over a long term. At the same time, this would help to give the image that Huanzala Mine is a first-class mine as previously mentioned. In addition, if by constructing the hydro-electric power station the proportion of electric power cost making up the production cost is lowered, there would be a great impact on the finances of Santa Luisa.

As mentioned above, the electric power cost of Huanzala Mine based on the existing diesel generating plant exceeds 9 U.S. cents per kilowatt-hour, and the weight of this in the production cost is more than 15%. Since Huanzala Mine is at a highland at an altitude of 4,000 m above sea level, the combustion efficiency of fuel is decreased by approximately 30% and the maintenance cost will be higher than the normal expenditure level. It is unavoidable for the electric power cost to be comparatively higher. However, the products of Huanzala Mine are internationally traded commodities, and their prices are not decided on the basis of cost plus margin, but demand and supply in the international market. Consequently, it is impossible from the standpoint of competitiveness of production price to add the various costs exceeding the normal level due to the special circumstances of Huanzala Mine. In order to withstand fluctuations in the product price, it is necessary for efforts to be made at all.times to lower the production cost. In this sense, it is an important matter to aim for reduction of the electric power cost which makes up at least 15% of the production cost.

Incidentally, to look at Kamioka Mine owned by Mitsui M&S, one of the companies investing in Santa Luisa, the generating cost there is 3.4 US cents per kWh (1982 performance). To make a simple comparison of the electric power costs of the Kamioka and Huanzala mines is slightly rash, but the difference of as much as 5.7 US cents per kWh must be considered as too large.

Another major reason for promotion of hydro-electric power generation is the rising trend of fuel costs. The main factor for determining

the power cost is the fuel cost, and a sharp rise in fuel cost will act
to push up the electric power cost described in detail. It is felt that
this trend of rise will continue in the future, which has a relation with
the petroleum situation in Peru. In Peru, in recent years, production of
approximately 200,000 bbl/day of petroleum has been going on, and approxi-
mately 60,000 bbl/day is being diverted to exports. The revenue from
export of petroleum exceeded US$700 million in 1982 to make up 22% of
total exports, and this was the primary product for gaining foreign
exchange. However, it is said that the production level has dropped to
170 to 180 thousand bbl/day at present because of flood damage in 1983,
and together with poor performance in exploration activities. There is
danger of Peru being transformed into an oil-importing country several
years from now. With the future outlook for petroleum production in
Peru, there will be not only the problem of price escalation of fuel oil,
but also there will be concern about the problem of securing quantity.
When this is considered, to keep relying on diesel generation only will
be the basis for further pushing up the electric power cost which is a
major component of production costs.


8.4   Fund Requirement and Funding Plan

8.4.1   Fund Requirement

(1)   Case of Constructing Hydro-electric Power Station (Installed
      Capacity 4,200 kW, for Mining and Public Use)

The amount of investment may be divided into investments for
electric power and non-electric power sectors. The electric power
sector may be further divided into hydro-electric power station
construction cost and diesel generating facilities replacement cost.
The construction cost of the hydro-electric power station will be
US$13,568,000 in terms of 1983 constant prices, or US$14,604,000 in
terms of current prices (Table 8-4-1, details in Table 6-5-1). The
investment for Huanzala hydro-electric power station will be made
during the two years of 1985 and 1986. The investments for replace-
ment of diesel generating facilities, in step with aging of the
existing diesel facilities and the growths in demands at Huanzala

Mine and the neighboring communities, are scheduled for the two times of the middle of 1991 and the beginning of 1996 as contemplated in Section 5.4. The amount of investment required for these two electric power sectors in 20 years in US$14,468,000 in terms of 1983 constant prices and US$15,840,000 in terms of current prices. (Table 8-4-2)

On the other hand, investments in the non-electric power sector will be on items such as company housing, school, tailing disposal area, etc., the amount of investment required being US$5,149,000 in terms of 1983 constant prices and US$5,933,000 in terms of current price. (Table 8-4-2)

In computation of current price, an inflation rate of 3% annum was assumed in accordance with the dollar-basis inflation rate in Peru in recent years.

(2) Case of Not Constructing Hydro-electric Power Station (Ultimate Installed Capacity of Diesel Plant 5,670 kW for Mine Only)

The investment amount may be divided into investments for the electric power and non-electric power sectors similarly to (1) above. In case the hydro-electric power station is not constructed, the investments for replacement of existing diesel generators would be made four times, in 1986, 1992, 1995 and 1998 in the electric power sector. The total amount of investment in terms of 1983 constant prices will be US$2,700,000 and US$3,556,000 in terms of current prices. (Table 8-4-3)

On the other hand, the investment for the non-electric power sector will be the same as in the case of (1) above, US$5,149,000 in terms of 1983 constant prices, and US$5,933,000 in terms of current price. (Table 8-4-3)

## 8.4.2 Funding Plan

The following conditions were assumed in the study of procurement of funds necessary for construction of the hydro-electric power station.

70% of funds required: Interest 3%/yr, repayment period 20 years including 5-year grace period

30% of funds required: Interest 8%/yr, repayment period 7 years, no grace period

Regarding investments other than for hydro-electric power generation (investments for replacement of diesel generating facilities and for non-electric power sector), it was assumed that these would be covered with the company's own funds in both cases of constructing and not constructing the hydro-electric power station, and external borrowings will not be utilized.

Table 8-4-1    Construction Cost of Huanzala Power Station

(Unit:  US Thousand $)

|  | Cost in 1983 Price Level | Current Price Level |
|---|---|---|
| Civil Works | 6,018 | 6,480 |
| Electrical Equipment | 4,704 | 5,065 |
| Miscellaneous | 2,261 | 2,435 |
| Sub-total | 12,983 | 13,980 |
| Interest during Construction Period | 585 | 625 |
| Total | 13,568 | 14,605 |

## Table 8-4-2   Capital Expenditure
### (In the Case that Hydro-power Plant with 4,200 KW is constructed)

(Unit:   US Thousand $)

| | Expenditure in 1983 Price Level | | Expenditure in Current Price Level | |
|---|---|---|---|---|
| | Power Sector | Non-Power Sector | Power Sector | Non-Power Sector |
| 1983 | | 150 | | 150 |
| 1984 | | 1,159 | | 1,194 |
| 1985 | 6,930 | 590 | 7,352 | 626 |
| 1986 | 6,638 | 250 | 7,253 | 273 |
| 1987 | | | | |
| 1988 | | | | |
| 1989 | | | | |
| 1990 | | 3,000 | | 3,690 |
| 1991 | 300 | | 380 | |
| 1992 | | | | |
| 1993 | | | | |
| 1994 | | | | |
| 1995 | 600 | | 855 | |
| 1996 | | | | |
| 1997 | | | | |
| 1998 | | | | |
| 1999 | | | | |
| 2000 | | | | |
| 2001 | | | | |
| 2002 | | | | |
| 2003 | | | | |
| 2004 | | | | |
| 2005 | | | | |
| 2006 | | | | |
| Total | 14,468 | 5,149 | 15,840 | 5,933 |

Fig. 8-4-1　Diesel Plant Exclusively for Mine
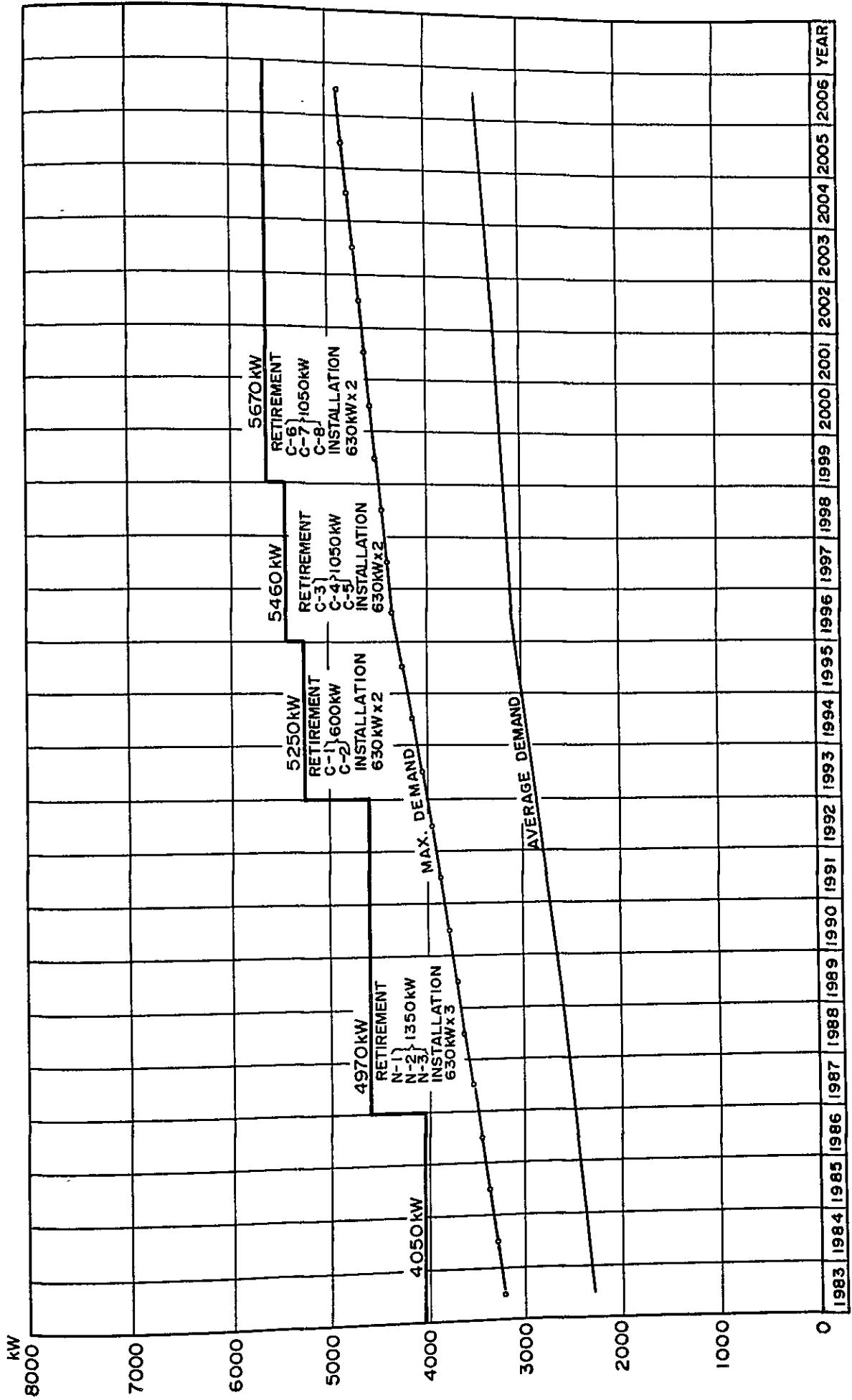
Table 8-4-3   Capital Expenditure

(In the Case that Hydro-power Plant is not constructed,
but Diesel-power Plant is accordingly installed.)

(Unit: US Thousand $)

| | Expenditure in 1983 Price Level | | Expenditure in Current Price Level | |
|---|---|---|---|---|
| | Power Sector | Non-Power Sector | Power Sector | Non-Power Sector |
| 1983 | | 150 | | 150 |
| 1984 | | 1,159 | | 1,194 |
| 1985 | | 590 | | 626 |
| 1986 | 900 | 250 | 983 | 273 |
| 1987 | | | | |
| 1988 | | | | |
| 1989 | | | | |
| 1990 | | 3,000 | | 3,690 |
| 1991 | | | | |
| 1992 | 600 | | 783 | |
| 1993 | | | | |
| 1994 | | | | |
| 1995 | 600 | | 855 | |
| 1996 | | | | |
| 1997 | | | | |
| 1998 | 600 | | 935 | |
| 1999 | | | | |
| 2000 | | | | |
| 2001 | | | | |
| 2002 | | | | |
| 2003 | | | | |
| 2004 | | | | |
| 2005 | | | | |
| 2006 | | | | |
| Total | 2,700 | 5,149 | 3,556 | 5,933 |

## 8.5 Expenses

### 8.5.1 Case of Constructing Hydro-electric Power Station (Installed Capacity 4,200 kW, for Mining and Public Use)

In calculation of expenses, the principles of the financial statements of Santa Luisa were followed and the total expenses were divided into the nine items below.

(a) Fuel Cost

(b) Maintenance and Operation Cost

(c) Personnel Cost

(d) Depreciation Cost

(e) Transportation Cost

(f) Shipping Cost

(g) General Administrative Expenses

(h) Interest

(i) Other Expenses

The preconditions used for calculation of the expenses under the individual items were as described below.

(a) Fuel Cost

Regarding light oil, the consumption was taken to be 79.9 gal/MWhand the unit price US$0.80/gal based on performances from July 1982 through June 1983. On the same basis as for light oil, the consumption of lubricating oil was taken to be 1.80 gal/MWh with the unit price being US$3.76/gal. The electric energy taken for computing the total fuel consumption was the energy for supplemental firing of thermal given in Table 5-4-1.

(b) Maintenance and Operation Cost

The maintenance and operation cost was calculated divided into three, those are maintenance and operation cost of diesel generating facilities, maintenance and operation cost of hydro-electric power generating facilities, and maintenance and operation cost of other facilities. Regarding the maintenance and operation cost of the diesel generating facilities, this was further divided into portions

for existing diesel facilities and for newly purchased diesel facilities. In calculation of expenses, the maintenance and operation costs of diesel plants recorded at Huanzala Mine in recent years were used as the bases. In effect, on looking at the costs recorded at the mine, the annual maintenance and operation cost is 17.8% of the asset amount for the existing diesel portion, and 9.2% for the newly purchased diesel portion. Therefore, in case the hydro-electric power station is constructed, the maintenance and operation costs for diesel general facilities are considered as being 50% of the above ratios since on start of operation of the hydro-electric power station the operating time of the diesel power station will be greatly reduced, and the annual maintenance and operation costs were taken to be 8.9% of asset amount for the existing portion and 4.6% for the newly purchased portion.

Regarding the hydro-electric generating facilities, the conditions of location were taken into consideration and 2% of the asset amount was taken as the annual maintenance and operation cost.

With respect to the maintenance and operation cost of other facilities, 40.9% of asset amounts was taken as the annual maintenance and operation cost based on performances at Huanzala Mine in recent years.

(c) Personnel Cost

The number of employees at Huanzala Mine as of the end of 1982 consisted of 6 Japanese, 39 Peruvian administrative personnel, 66 Peruvian staff, 563 obrero, and 25 teachers, or a total of 699 persons. With regard to subsequent increases, it was assumed based on the plans of Santa Luisa that there would be net increases of six persons in 1983, two in 1984, two in 1985, two in 1986, and four in 1987, with no net increases from 1988.

With regard to wages, they were based on the actual figures for 1982, with US$5,700 per person annually for obrero who can be considered to be semi-skilled laborers, and US$8,800 per person annually for skilled laborers.

The personnel cost of Santa Luisa, besides wages for regular employees, includes subcontractor wages, which consist of payments to daily laborers (non-employees). The amount for these wages was estimated to be US$978,700 taking into account figures for 1982.

(d) Depreciation Cost

Regarding periods for depreciation, the accounting standards of Santa Luisa were followed to set the periods below.

Table 8-5-1    Depreciation Period and
Service Life

|  | Depreciation period (yrs) | Service Life (yrs) |
|---|---|---|
| Hydro-power station | 20 | Over 20 |
| Structures | 10 | Over 20 |
| Machinery | 5 | 20 |
| Vehicles | 3 | 4 |
| Bulldozer | 2.5 | 5 |

In accounting rule in Peru, depreciation periods for equipment are set considerably shorter than service lives. Accordingly, ending of depreciation does not necessarily mean there is a necessity for the equipment to be renewed. Therefore, the service lives of various kinds of equipment were set as shown in the column "Service Life" in the above table, and renewal of equipment is to be done at the ends of the service lives. However, with regard to the service life of diesel generating facilities to be included in the category of Machinery, the 11 units were separately investigated for service lives and renewal times. As for scrap values of equipment, zero values were taken for all items according to the accounting rules of Santa Luisa. (Fig. 6-2-1)

(e) Transportation Cost

It was considered that transportation cost would be proportionate to quantity transported, and the cost per ton was taken as US$32 based on the actual transportation costs in 1982.

(f)  Shipping Cost

Shipping cost will consist of trading company commissions, payments to MINPECO, sales taxes, etc.  According to agreement, 3% of sales amount and US$9.3 per ton of sales quantity would be required, and these were taken into account.

(g)  General Administrative Expenses

The general administrative expenses comprise the cost of running the Lima Office of Santa Luisa, and consists of personnel cost, supplies cost, and miscellaneous costs.  In this case it was assumed the general administrative expenses of US$750,900 would be required based on the records for 1982.

(h)  Interest

The interest on loans to be received for construction of the hydro-electric power station and interest on the existing loans were listed up.  The conditions for the loans for hydro-electric power station construction are as assumed in the funding plan in Section 8.4.2.  As regards interest on the existing loans such as loans from JICA and from commercial banks, interest calculations were made based on the terms and conditions of the respective loans.

Further, in case a necessity should arise to obtain short-term loans (to be borrowed when a shortage occurs in the cash flow), interest was calculated at a rate of 10% annum.

(i)  Other Expenses

Other expenses include items such as depreciation of deferred charges handled in accounting practices of Santa Luisa as a non-operating expense.

Of these, with regard to exchange losses, future occurrence is not taken into account for the following reasons.  The first of the reasons is that it will be difficult to predict trends in foreign exchange rate over such a long period as 20 years.  The second

reason is as follows. Santa Luisa possesses foreign claimable
assets which are factors for occurrence of exchange profits and at
the same time it has foreign currency debts which are factors for
exchange losses. It might be thought the claimable assets and debts
will be balanced in the long range.

(j) Taxes

According to the current tax system of Peru, the taxable amount
is the "profit" after deduction of reserve for investment, and
profit-sharing with the communidad (employees' union) from the pro-
fit before taxes. the rate of deduction is currently 51.5%, and the
same rate was used for calculations. As for corporate income tax,
55%, the same as the current rate was used.

Based on the preconditions above, the total operating cost of Santa
Luisa in case of constructing the hydro-electric power station (with Pro-
ject) will be as shown in Table 8-5-2.

**Table 8-5-2    Production Cost Statement**
**(with Project)..... (3 sheets)**

*** HUANZALA POWER PROJECT ***
PRODUCTION COST STATEMENTS
- WITH CASH -

(USD 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | | | | | | | | | | |
| DIESEL OIL | 1414 | 1447 | 1482 | 1517 | 64 | 72 | 78 | 86 | 94 | 104 |
| LUBRICANT | 1278 | 1307 | 1340 | 1372 | 58 | 65 | 71 | 78 | 85 | 94 |
| OPERATING & MAINTENANCE COST | 155 | 139 | 147 | 145 | 6 | 7 | 7 | 8 | 8 | 9 |
| DIESEL(NEW) | 4311 | 4373 | 4847 | 5068 | 5344 | 5344 | 5344 | 5344 | 6578 | 6585 |
| DIESEL(EXISTING) | 260 | 260 | 260 | 260 | 154 | 154 | 154 | 154 | 154 | 154 |
| HYDRO | | | | | 154 | 154 | 154 | 154 | 154 | 154 |
| GENERAL EQUIPMENT | 2600 | 2600 | 2600 | 2600 | 2600 | 2600 | 2600 | 2600 | 2600 | 2600 |
| VARIABLE COST | 4051 | 4113 | 4587 | 4825 | 4930 | 4930 | 4930 | 4930 | 6157 | 6157 |
| | 5722 | 5820 | 6325 | 6605 | 5408 | 5415 | 5422 | 5430 | 6672 | 6689 |
| LABOUR COST | 5437 | 5425 | 5473 | 5490 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 |
| DIRECT FIXED COST | 5437 | 5455 | 5473 | 5490 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 |
| CASH FACTORY COST | 11167 | 11275 | 11801 | 12095 | 10924 | 10932 | 10938 | 10946 | 12188 | 12205 |
| PLANT COST (HYDRO) | 275 | 275 | 275 | 160 | 649 | 649 | 649 | 649 | 649 | 649 |
| PLANT COST (DIESEL) | 600 | 600 | 600 | 600 | 71 | 42 | 42 | | 300 | 600 |
| DIESEL(NEW) | 253 | 161 | 191 | 157 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL(EXISTING) | 442 | 442 | 442 | 425 | 442 | 442 | 442 | 0 | 0 | 0 |
| DIESEL(BUILDING) | 651 | 851 | 995 | 995 | 1138 | 287 | 287 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST DURING CONSTRUCTION | 200 | 200 | 200 | 200 | 143 | 143 | 143 | 143 | 143 | 143 |
| PILING | | | | | 3000 | 3000 | | | 3000 | 3000 |
| VEHICLE & BULLDOZER | 200 | 294 | 281 | 204 | 209 | 209 | 209 | 200 | 209 | 200 |
| DEPRECIATION AND AMORTIZATION | 1326 | 1274 | 1412 | 1374 | 2087 | 1207 | 1207 | 1021 | 1351 | 1581 |
| TOTAL FACTORY COST | 12480 | 12549 | 13219 | 13469 | 13011 | 12139 | 12145 | 11967 | 13539 | 13586 |
| TRANSPORTATION COST | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 16656 | 16717 | 17386 | 17637 | 17179 | 16306 | 16313 | 16135 | 17706 | 17754 |
| INTEREST ON LONG TERM DEBT B | 0 | 0 | 0 | 0 | 336 | 288 | 240 | 192 | 144 | 96 |
| INTEREST ON LONG TERM DEBT A | 0 | 0 | 0 | 0 | 281 | 281 | 281 | 281 | 281 | 281 |
| INTEREST ON LONG TERM DEBT EX | 79 | 53 | 18 | 0 | | | | | | |
| INTEREST ON LONG TERM DEBT | 79 | 53 | 18 | 6 | 617 | 569 | 521 | 473 | 425 | 377 |
| INTEREST ON SHORT TERM DEBT | 269 | 148 | 177 | 402 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT EX | 269 | 148 | 127 | 48 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATION EXPENSES | 1013 | 1013 | 1013 | 499 | 499 | 499 | 499 | 499 | 499 | 499 |

### HUANZALA POWER PROJECT ###
PRODUCTION COST STATEMENTS - WITH CASH -

(USD 1000)

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | 105 | 129 | 145 | 163 | 172 | 181 | 191 | 203 | 218 | 228 |
| DIESEL OIL | 105 | 129 | 151 | 147 | 155 | 144 | 173 | 183 | 197 | 206 |
| LUBRICANT | 11 | 17 | 15 | 16 | 16 | 17 | 18 | 19 | 21 | 22 |
| OPERATING & MAINTENANCE COST | 6596 | 6596 | 6596 | 6596 | 6596 | 6596 | 6596 | 6596 | 6596 | 6596 |
| DIESEL(NEW) | 14 | 14 | 14 | 41 | 41 | 41 | 41 | 41 | 41 | 41 |
| DIESEL(EXISTING) | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 | 137 |
| HYDRO | 2602 | 2602 | 2602 | 2602 | 2602 | 2602 | 2602 | 2602 | 2602 | 2602 |
| GENERAL EQUIPMENT | 6707 | 6714 | 6730 | 6759 | 6757 | 6777 | 6787 | 6708 | 6814 | 6824 |
| VARIABLE COST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LABOUR COST | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 |
| DIRECT FIXED COST | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 | 5516 |
| CASH FACTORY COST | 12217 | 12230 | 12246 | 12275 | 12284 | 12293 | 12303 | 12515 | 12330 | 12340 |
| PLANT COST (HYDRO) | 649 | 649 | 649 | 649 | 649 | 649 | 649 | 649 | 649 | 649 |
| PLANT COST (DIESEL) | 60 | 60 | 60 | 120 | 120 | 120 | 120 | 120 | 0 | 0 |
| DIESEL '95 | 0 | 0 | 0 | 12 | 120 | 170 | 120 | 120 | 0 | 0 |
| DIESEL(EXISTING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL(BUILDING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 143 | 143 | 143 | 143 | 300 | 300 | 300 | 300 | 0 | 0 |
| PILING | 300 | 300 | 300 | 300 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST DURING CONSTRUCTION | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| VEHICLE & BULLDOZER | 1341 | 1331 | 1331 | 1471 | 1298 | 1298 | 1298 | 1298 | 878 | 878 |
| DEPRECIATION AND AMORTIZATION | | | | | | | | | | |
| TOTAL FACTORY COST | 13597 | 13611 | 13627 | 13746 | 13582 | 13591 | 13601 | 13612 | 13208 | 13218 |
| TRANSPORTATION COST | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 17755 | 17779 | 17795 | 17914 | 17749 | 17759 | 17769 | 17780 | 17376 | 17386 |
| INTEREST ON LONG TERM DEBT | 48 | 243 | 225 | 206 | 187 | 169 | 150 | 131 | 0 | 0 |
| INTEREST ON LONG TERM DEBT A | 262 | 243 | 225 | 206 | 187 | 169 | 150 | 131 | 112 | 94 |
| INTEREST ON LONG TERM DEBT FX | 310 | 243 | 225 | 206 | 187 | 169 | 150 | 131 | 112 | 94 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT FX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATION EXPENSES | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 |

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*** HUANZALA POWER PROJECT ***
PRODUCTION COST STATEMENTS
- WITH CASE -

(USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| FUEL COST | | | | |
| DIESEL OIL | 242 | 258 | 272 | 272 |
| LUBRICANT | 216 | 232 | 249 | 265 |
| OPERATING & MAINTENANCE COST | 233 | 235 | 226 | 238 |
| DIESEL(NEW) | 6596 | 6596 | 6596 | 6596 |
| HYDRO | 417 | 417 | 417 | 417 |
| DIESEL(EXISTING) | 137 | 147 | 137 | 147 |
| GENERAL EQUIPMENT | 2857 | 2857 | 2857 | 2857 |
| VARIABLE COST | 6157 | 6157 | 6157 | 6157 |
| | 6834 | 6844 | 6871 | 6889 |
| LABOUR COST | 5516 | 5516 | 5516 | 5516 |
| DIRECT FIXED COST | 5516 | 5516 | 5516 | 5516 |
| CASH FACTORY COST | 12354 | 12370 | 12347 | 12406 |
| PLANT COST (HYDRO) | 649 | 649 | 649 | 649 |
| PLANT COST (DIESEL) | 0 | 0 | 0 | 0 |
| DIESEL '95 | 0 | 0 | 0 | 0 |
| DIESEL(EXISTING) | 0 | 0 | 0 | 0 |
| DIESEL(BUILDING) | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 |
| PILING | 0 | 0 | 0 | 0 |
| INTEREST DURING CONSTRUCTION | 200 | 200 | 200 | 200 |
| VEHICLE & BULLDOZER | 200 | 200 | 200 | 200 |
| DEPRECIATION AND AMORTIZATION | 878 | 874 | 874 | 872 |
| TOTAL FACTORY COST | 13242 | 13247 | 13265 | 13263 |
| TRANSPORTATION COST | 2189 | 2189 | 2189 | 2189 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 17400 | 17415 | 17453 | 17451 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON LONG TERM DEBT | 75 | 60 | 47 | 19 |
| INTEREST ON LONG TERM DEBT EX | 75 | 60 | 47 | 19 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT EX | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 499 | 499 | 499 | 499 |

## 8.5.2 Case of Not Constructing the Hydro-electric Power Station (Ultimate Installed Capacity of Diesel Plant 5,670 kW, for Mining Only)

### (a) Fuel Cost

With regard to fuel consumption per megawatt-hour, and unit price of fuel, they are as described in Section 8.5.1. The electric energy for calculating total fuel consumption is assumed to be equal to the energy demand in Table 5-7-2.

### (b) Maintenance and Operation Cost

The maintenance and operation cost was divided into the maintenance and operation cost for diesel facilities and maintenance and operation cost for other facilities. Further, the maintenance and operation cost of diesel facilities was subdivided into portions for the existing diesel plants and for newly purchased diesel plants. In accordance with the conception described in Section 8.5.1, the annual maintenance and operation costs were respectively taken to be 17.8% and 9.2% of asset amounts.

With regard to other facilities, 40.9% of asset amounts was taken as the annual maintenance and operation costs similarly to Section 8.5.1.

### (c) Personnel Cost

With regard to employees, it was assumed there would be net increases of six persons in 1983, two in 1984, two in 1985, and two in 1986 according to plans of Santa Luisa, with no subsequent net increases. In Section 8.5.1, an increase of four persons in 1987 is taken into account, which is caused by an increase in employees accompanying the start of operation of the hydro-electric power station. As for unit wages, they are the same as in Section 8.5.1.

(d)  Depreciation Cost

Depreciation cost was calculated in accordance with the same conception as in Section 8.5.1.

(e)  Transportation Cost

The same amount as in Section 8.5.1 was calculated as the transportation cost.

(f)  Shipping Cost

The same amounts as in Section 8.5.1 were calculated as shipping cost.

(g)  General Administrative Expenses

The same amount as in Section 8.5.1 was calculated for the general administrative expenses.

(h)  Interest

In the case of not constructing the hydro-electric power station, there will be no long-term borrowing needed for investment in new diesel generating plants.  Therefore, the interest on the existing loans and interest in case of obtaining a short-term loan were taken into account.

(i)  Other Expenses

The same amount as in Section 8.5.1 was taken into consideration with respect to other expenses.

(j)  Taxes

Taxes were calculated according the same conception as in Section 8.5.1.

Based on the above preconditions, the total operating cost in case the hydro-electric power station is not constructed (without Project) is as shown in Table 8-5-3.

Table 8-5-3   Production Cost Statement
             (without Project)... (3 sheets)

*** HUANZALA RIVER PROJECT ***
PRODUCTION COST STATEMENTS
- WITHOUT CASE -                                    (US$ 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | 1414 | 1447 | 1442 | 1517 | 1554 | 1591 | 1629 | 1668 | 1709 | 1750 |
| DIESEL (OIL) | 1278 | 1309 | 1340 | 1372 | 1405 | 1438 | 1473 | 1509 | 1545 | 1582 |
| LUBRICANT | 135 | 137 | 142 | 145 | 148 | 152 | 156 | 160 | 164 | 168 |
| OPERATING & MAINTENANCE COST | 4311 | 4373 | 4447 | 5018 | 5148 | 5248 | 5248 | 5248 | 6475 | 6475 |
| DIESEL (NEW) | 200 | 200 | 200 | 200 | 234 | 234 | 234 | 234 | 234 | 234 |
| DIESEL (EXISTING) | 200 | 260 | 260 | 260 | 234 | 234 | 234 | 234 | 234 | 234 |
| HYDRO | 4051 | 4113 | 4587 | 4625 | 4930 | 4930 | 4930 | 4930 | 6157 | 6157 |
| GENERAL EQUIPMENT | 5725 | 5820 | 6374 | 6605 | 6801 | 6838 | 6877 | 6916 | 8183 | 8225 |
| VARIABLE COST |  |  |  |  |  |  |  |  |  |  |
| LABOUR COST | 5437 | 5455 | 5473 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 |
| DIRECT FIXED COST | 5437 | 5455 | 5473 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 |
| CASH FACTORY COST | 11162 | 11275 | 11801 | 12095 | 12291 | 12328 | 12367 | 12406 | 13673 | 13715 |
| PLANT COST (HYDRO) | 275 | 225 | 225 | 180 | 251 | 222 | 222 | 180 | 180 | 0 |
| PLANT COST (DIESEL) | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 0 |
| DIESEL (95) |  |  |  |  |  |  |  |  |  |  |
| DIESEL (96) |  |  |  |  |  |  |  |  |  |  |
| DIESEL (EXISTING) | 253 | 191 | 141 | 147 | 28 | 42 | 47 | 14 | 14 | 14 |
| DIESEL (BUILDING) | 451 | 142 | 422 | 422 | 442 | 287 | 287 | 30 | 30 | 30 |
| GENERAL EQUIPMENT |  | 851 | 995 | 995 | 138 | 003 | 003 | 00 | 00 | 00 |
| PILING | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 203 | 203 | 203 |
| INTEREST DURING CONSTRUCTION | 1426 | 1274 | 1418 | 1574 | 1588 | 709 | 709 | 523 | 823 | 643 |
| VEHICLE & BULLDOZER |  |  |  |  |  |  |  |  |  |  |
| DEPRECIATION AND AMORTIZATION | 12488 | 12549 | 13210 | 13469 | 13880 | 13037 | 13075 | 12929 | 14496 | 14357 |
| TOTAL FACTORY COST |  |  |  |  |  |  |  |  |  |  |
| TRANSPORTATION COST | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 16656 | 16717 | 17388 | 17637 | 18047 | 17205 | 17243 | 17096 | 18664 | 18525 |
| INTEREST ON LONG TERM DEBT EX | 79 | 53 | 16 | 6 | 00 | 00 | 00 | 00 | 00 | 00 |
| INTEREST ON LONG TERM DEBT | 79 | 53 | 16 | 6 | 00 | 00 | 00 | 00 | 00 | 00 |
| INTEREST ON SHORT TERM DEBT | 260 | 148 | 127 | 48 | 00 | 00 | 00 | 00 | 00 | 00 |
| INTEREST ON SHORT TERM DEBT | 260 | 148 | 127 | 48 | 00 | 00 | 00 | 00 | 00 | 00 |
| INTEREST ON SHORT TERM DEBT |  |  |  |  |  |  |  |  |  |  |
| NON-OPERATION EXPENSES | 1013 | 1013 | 1013 | 499 | 499 | 499 | 499 | 499 | 499 | 499 |

*** HUANZALA POWER PROJECT ***
PRODUCTION COST STATEMENTS
- WITHOUT CASE -

(USD 1000)

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | | | | | | | | | | |
| OIL | 1793 | 1836 | 1881 | 1927 | 1945 | 1965 | 1982 | 2002 | 2023 | 2044 |
| LUBRICANT | 1621 | 1661 | 1701 | 1745 | 1750 | 1775 | 1793 | 1811 | 1829 | 1849 |
| OPERATING & MAINTENANCE COST | 172 | 179 | 180 | 185 | 186 | 188 | 190 | 192 | 194 | 196 |
| DIESEL(NEW) | 6497 | 6497 | 6497 | 6476 | 6496 | 6496 | 6406 | 6406 | 6406 | 6406 |
| DIESEL(EXISTING) | 134 | 135 | 158 | 163 | 193 | 195 | 248 | 248 | 248 | 248 |
| HYDRO | 202 | 212 | 202 | 145 | 145 | 145 | | | | |
| GENERAL EQUIPMENT | | | | | | | | | | |
| VARIABLE COST | 6157 | 6157 | 6157 | 6157 | 6157 | 6157 | 6157 | 6157 | 6157 | 6157 |
| | 8290 | 8334 | 8470 | 8423 | 8441 | 8457 | 8388 | 8408 | 8429 | 8450 |
| LABOUR COST | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 |
| DIRECT FIXED COST | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 | 5490 |
| CASH FACTORY COST | 13780 | 13824 | 13860 | 13913 | 13931 | 13949 | 13878 | 13898 | 13919 | 13940 |
| PLANT COST (HYDRO) | 120 | 120 | 120 | 240 | 240 | 120 | 240 | 240 | 120 | 120 |
| PLANT COST (DIESEL) | | | | | | | | | | |
| DIESEL NEW | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 |
| DIESEL | | | | | | | | | | |
| DIESEL(EXISTING) | | | | | | | | | | |
| DIESEL(BUILDING) | | | | | | | | | | |
| GENERAL EQUIPMENT | 147 | 147 | 143 | 143 | 300 | 300 | 300 | | | |
| PILING | 300 | 300 | 300 | 300 | | | | 300 | | |
| INTEREST DURING CONSTRUCTION | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| VEHICLE & BULLDOZER | 763 | 763 | 763 | 883 | 740 | 620 | 740 | 740 | 320 | 320 |
| DEPRECIATION AND AMORTIZATION | | | | | | | | | | |
| TOTAL FACTORY COST | 14543 | 14536 | 14631 | 14796 | 14670 | 14569 | 14618 | 14638 | 14238 | 14260 |
| TRANSPORTATION COST | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 | 2189 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 15710 | 18754 | 18790 | 18963 | 18838 | 18737 | 18786 | 18806 | 18406 | 18428 |
| INTEREST ON LONG TERM DEBT EX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | | | | | | | | | | |
| NON-OPERATION EXPENSES | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 | 499 |

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*** HUARZALA POWER PROJECT ***
PRODUCTION COST STATEMENTS
- WITHOUT CASE -

(USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| FUEL COST | | | | |
| DIESEL OIL | 2067 | 2023 | 2314 | 2134 |
| LUBRICANT | 1861 | 1800 | 1202 | 1734 |
| OPERATING & MAINTENANCE COST | 1191 | 1206 | 1202 | 1205 |
| DIESEL (NEW) | 6406 | 6406 | 6406 | 6406 |
| DIESEL (EXISTING) | 248 | 248 | 248 | 248 |
| HYDRO | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 6157 | 6157 | 6157 | 6157 |
| VARIABLE COST | 8473 | 8496 | 8520 | 8545 |
| | | | | |
| LABOUR COST | 5490 | 5490 | 5490 | 5490 |
| DIRECT FIXED COST | 5490 | 5490 | 5490 | 5490 |
| CASH FACTORY COST | 13963 | 13986 | 14010 | 14035 |
| | | | | |
| PLANT COST (HYDRO) | 120 | 0 | 0 | 0 |
| PLANT COST (DIESEL) | 0 | 0 | 0 | 0 |
| DIESEL - H6 | 0 | 0 | 0 | 0 |
| DIESEL - 9X | 0 | 0 | 0 | 0 |
| GENERAL (EXISTING) | 120 | 0 | 0 | 0 |
| DIESEL (BUILDING) | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 |
| PILING | 0 | 0 | 0 | 0 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 |
| VEHICLE & BULLDOZER | 200 | 200 | 200 | 200 |
| DEPRECIATION AND AMORTIZATION | 320 | 200 | 200 | 200 |
| TOTAL FACTORY COST | 14283 | 14185 | 14210 | 14245 |
| | | | | |
| TRANSPORTATION COST | 2149 | 2149 | 2149 | 2149 |
| SHIPPING COST | 1228 | 1228 | 1228 | 1228 |
| SALES EXPENSES | 3417 | 3417 | 3417 | 3417 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 751 | 751 | 751 |
| OPERATING EXPENSES | 18450 | 18363 | 18377 | 18403 |
| | | | | |
| INTEREST ON LONG TERM DEBT EX | | | | |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | | | | |
| | | | | |
| NON-OPERATION EXPENSES | 499 | 499 | 499 | 499 |

## 8.6 Income

### 8.6.1 Case of Constructing Hydro-electric Power Station (Installed Capacity 4,200 kW, for Mining and Public Use)

(a) Product Sales

The product sales of Santa Luisa were calculated divided into sales of lead concentrate and zinc concentrate. With regard to the volume of production and sales, the plans of Santa Luisa in the future were considered, and ore production was taken to be 285,000 ton annually, with sales quantities 18,200 ton annually for lead concentrate and 50,200 ton annually for zinc concentrate. The unit prices are to be US$585.0/ton for lead and US$181.0/ton for zinc. These sales volume and unit sales prices were all estimated based on the performance records of Santa Luisa in recent years.

(b) Electric Power Sales

The electric energy sales to Huallanca and La Union are considered to be equal to the demand of public use in the load forecast of Table 5-3-2. Meanwhile, with regard to the unit price of electric power, the average electricity charge paid as of June 1983, that is, US$0.0284/kWh was used.

### 8.6.2 Case of Not Constructing Hydro-electric Power Station (Ultimate Installed Capacity of Diesel Plant 5,760 kW, for Mining Only)

(a) Product Sales

Product sales will be exactly the same as in Section 8.6.1.

(b) Electric Power Sales

In the case of not constructing the hydro-electric power station (without Project), there will be no necessity to supply electric power for public use. the entire electric energy produced with the electric power facilities will be consumed privately as motive power for mining. Accordingly, there will be no electric power sales generated.

## 8.7 Fund Repayment Schedule

As described in the funding plan of Section 8.4.2, construction of the hydro-electric power station is predicated on the entire fund requirement being covered with borrowings. The loan terms to be applied are 70% (US$9,362,000) of the investment amount (1983 values) at interest rate of 3%, with repayment in 20 years including a grace period of 5 years, and the remaining 30% (US$4,206,000) at interest rate of 8%, repayment in 7 years with no grace period. The respective interest amounts and repayment plans are shown in Tables 8-7-1 and 8-7-2.

Next, it is necessary to verify whether payment of this interest and repayment of principal are possible for Huanzala Mine. Verification of the possibility of repayment can be made by a cash flow projection. If it were an ordinary project, revenue would be produced from the project itself through implementation of the project, so that by examining the revenues and expenses, it will be possible to examine the possibility of repaying the funds borrowed. However, the hydro-electric power station in this study is one element in the costs of operating Huanzala Mine, and the power station itself will not produce revenue. Therefore, the possibility of repaying the funds borrowed must be verified in the cash flow of Santa Luisa as a whole. A detailed study on this issue is given in the cash flow analysis of Section 8.10. As a result of the study, it may be concluded that repayment of the loan is possible.

In the case of not constructing the hydro-electric power station, there will be no borrowing of long-term funds for investment in equipment and plants. It was assumed that the investment required for renewal of diesel generating facilities would be covered with internal own funds. Consequently, it is not necessary to study a fund repayment plan in particular.

Table 8-7-1    Long Term Debt - A
(with Project)

*** FINANCIAL A POWER PROJECT ***
LONG TERM DEBT - A
- WITH CASE -

(USD 1000)

AMOUNT OF DEBT    9362
INTEREST RATE    3,000 PER CENT/YEAR
REPAYMENT    15 YEAR-EQUAL-INSTALLMENT-REPAYMENT (ANNUAL REPAYMENT)

| YEAR | SER.NO | PRINCIPAL | INTEREST | DEBT SERVICE | BALANCE AFT. PAYMENT |
|---|---|---|---|---|---|
| | | | | | |
| TOTAL | | 9362 | 3651 | 13013 | 0 |

Table 8-7-2    Long Term Debt - B
(with Project)

*** HUANZALA POWER PROJECT ***
LONG TERM DEBT - B
- WITH CASE -

(USD 1000)

AMOUNT OF DEBT    4206
INTEREST RATE    8.000 PER CENT/YEAR
REPAYMENT    7 YEAR-EQUAL-INSTALLMENT-REPAYMENT (ANNUAL REPAYMENT)

| YEAR | SER.NO | PRINCIPAL | INTEREST | DEBT SERVICE | BALANCE AFT. PAYMENT |
|---|---|---|---|---|---|
| | | | | | |
| TOTAL | | 4206 | 1346 | 5552 | 0 |

## 8.8 Financial Internal Rate of Return (FIRR)

The result of FIRR obtained based on the fundamental conception of Section 8.1 is shown in Table 8-8-1. As a result of these calculations, the FIRR will be 10.76% before deducting taxes and 8.91% after deducting taxes.

Table 8-8-1   Financial Rate of Return (in current price)

*** HUANZALA POWER PROJECT ***
FINANCIAL RATE OF RETURN (IN CURRENT PRICE)   (USD 1000)

INTERNAL RATE OF RETURN

ON (4) BFR-TAX  NET IN-FLOW (2)-(1)   10.76 PER CENT
ON (5) AFT-TAX  NET IN-FLOW (4)-(3)    8.91 PER CENT

## 8.9 Case of Constructing Hydro-electric Power Station for Mining (Installed Capacity 3,400 kW, No Supply for Public Use)

### 8.9.1 Outline

In the previous sections, the economic nature of the Project was studied from the standpoint of constructing a hydro-electric power station of a scale of 4,200 kW and supplying the electric power produced to Huanzala Mine and neighboring communities. In contrast, in this section, a hydro-electric power station (exclusively for mining, installed capacity 3,400 kW) having only a capacity matching the future demand of Huanzala Mine is considered. The objective of this study is to see what degree of economic difference there will be in case that Santa Luisa constructs the hydro-electric power station only for motive power required by the mine compared with the case of this Project of constructing the hydro-electric power station to supply of electric power for the mine and public use. For measuring the economics of the private hydro-electric power station, FIRR is computed by exactly the same procedure as in the preceding section.

### 8.9.2 Outline of Hydro-electric Power Station Exclusively for Mine

(a) Scale

As studied in Section 6.5, the scale of the power station for exclusive use by the mine is to be 3,400 kW.

(b) Fund Requirement and Funding Plan

The fund requirement for construction of the hydro-electric power station, as shown in Table 8-9-1, will be US$12,406,000 on the basis of 1983 constant prices and US$13,351,000 in terms of current prices.

Table 8-9-1   Fund Requirement

(Unit:   Thousand US dollars)

|  | Price in 1983 | Current Price |
|---|---|---|
| Civil Works | 5,535 | 5,960 |
| Electrical Equip. | 3,735 | 4,022 |
| Miscellaneous | 2,217 | 2,387 |
| Sub-total | 11,487 | 12,369 |
| Interest during Const. | 919 | 982 |
| Total | 12,406 | 13,351 |

With regard to the funding plan, the same conditions for pro-
curing funds as for the case of constructing a hydro-electric power
station of 4,200 kW which supplies electric power for the mine and
for public use will apply:   70% of total fund requirement at
interest rate of 3%, repayment of loan in 20 years including 5-year
grace period, and 30% at interest rate of 8%, repayment in 7 years
with no grace period.

(c)   Expenses

The method estimating personnel cost, fuel cost, and main-
tenance and operation cost is to be completely the same as for the
case of constructing the hydro-electric power station of installed
capacity of 4,200 kW.   The energy production which is to be the
basis for computing the fuel cost is the same as the quantity of
electric energy shown in Table 6-5-1.

(d)   Sales

With regard to sales of ore, there is nothing different from
the case of constructing the hydro-electric power station with
installed capacity of 4,200 kW.   However, there will be no electri-
city energy revenue since there would be no supply of electric power
to neighboring communities.

### 8.9.3 Financial Internal Rate of Return (FIRR)

The FIRR in case of the hydro-electric power station exclusively for the mine may be determined from the differences in investment and return in the two cases of construction of the power station for exclusive mine use and of not constructing the power station and meeting the power demand of the main through renewal of diesel facilities only. The results obtained in this manner are shown in Table 8-9-2. According to examinations of the results, the FIRR for the case of the hydro-electric power station for exclusive use by the mine was 12.52% before taxes and 10.17% after taxes.

In the case of constructing a hydro-electric power station of installed capacity of 4,200 kW which supplies electric power to surrounding communities for public use, the FIRR was 10.76% before taxes and 8.91% after taxes. Consequently, there are differences between the two of 1.76 percentage points before taxes and 1.26 percentage points after taxes. In other words, by constructing a hydro-electric power-station having sufficient installed capacity for supplying electric power to surrounding communities for public use, Santa Luisa will be forced to make an investment more than one percentage point lower in profitability that the case of constructing a hydro-electric power station for the exclusive use of the mine.

In the calculations above, the current electricity rates at Huallanca were used to compute the electricity revenues produced from supply of electric power for public use. Actually, however, in discussions with ElectroPeru, to whom the electric power would be sold wholesale, there is a strong possibility that the electricity rates will be held down to even lower levels. In such case, the above-mentioned difference in profitability will be still larger.

Table 8-9-2    Financial Rate of Return (in current price)

*** HUANZALA POWER PROJECT ***
FINANCIAL RATE OF RETURN (IN CURRENT PRICE)    (USD 1000)

| YEAR | FIXED CAPITAL EXPEND | CHANGE IN WORKING CAPITAL | (1) GROSS CAPITAL EXPENDTR | OPERATING PROFIT | DEPRECIATN | (2) GROSS CASH IN-FLOW | (3) INCOME TAX (INCL. COCOMI;) | (4) BFR-TAX NET IN-FLOW (2)-(1) | (5) AFT-TAX NET IN-FLOW (4)-(3) |
|---|---|---|---|---|---|---|---|---|---|
| 1983 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1984 | 5743 | 0 | 5743 | 0 | 0 | 0 | 0 | -5743 | -5743 |
| 1985 | 4843 | 0 | 4843 | 0 | 0 | 0 | 0 | -4843 | -4843 |
| 1986 | 3 | -54 | -54 | 931 | 420 | 1351 | 128 | 1405 | 1277 |
| 1987 | 0 | -2 | -2 | 1012 | 420 | 1432 | 160 | 1435 | 1275 |
| 1988 | 0 | -1 | -1 | 1067 | 420 | 1487 | 166 | 1488 | 1322 |
| 1989 | 0 | -1 | -1 | 1093 | 420 | 1513 | 153 | 1514 | 1361 |
| 1990 | 0 | 0 | -591 | 948 | 600 | 1548 | 148 | 1586 | 1438 |
| 1991 | 0 | 0 | -599 | 1097 | 480 | 1577 | 0 | 1002 | 1002 |
| 1992 | -600 | 7 | 599 | 1129 | 480 | 1609 | 273 | 2636 | 2363 |
| 1993 | 0 | -8 | -593 | 1047 | 600 | 1627 | 309 | 2249 | 1940 |
| 1994 | -600 | 0 | -8 | 1165 | 480 | 1645 | 320 | 2636 | 2316 |
| 1995 | -600 | -6 | -594 | 1055 | 600 | 1655 | 331 | 2249 | 1948 |
| 1996 | 0 | -7 | 593 | 1083 | 480 | 1563 | 316 | 1312 | 1048 |
| 1997 | -600 | -7 | -2 | 1205 | 360 | 1565 | 364 | 2500 | 1610 |
| 1998 | 0 | -14 | -14 | 956 | 600 | 1556 | 297 | 2636 | 1663 |
| 1999 | 60 | 0 | 0 | 961 | 600 | 1561 | 297 | 1567 | 1264 |
| 2000 | 0 | 0 | -6 | 853 | 720 | 1573 | 267 | 1567 | 1300 |
| 2001 | 0 | 6 | 607 | 850 | 720 | 1571 | 271 | 1571 | 1300 |
| 2002 | -1 | -7 | 47 | 969 | 600 | 1569 | 316 | 1522 | 1206 |
| TOTAL | 9987 | 0 | 9987 | 20529 | 10504 | 31033 | 5348 | 21046 | 15698 |

INTERNAL RATE OF RETURN

ON (4) BFR-TAX NET IN-FLOW (2)-(1)    12.52 PER CENT

ON (5) AFT-TAX NET IN-FLOW (4)-(3)    10.17 PER CENT

## 8.10 Profit and Loss Projection and Cash Flow Projection

The profit and loss projections for the cases of constructing the hydro-electric power station (4,200 kW, for mining and for public use) and not constructing the hydro-electric power station (ultimate diesel capacity 5,670 kW, only for mining) are given in Table 8-10-1 and Table 8-10-2. According to these tables, the accounts of Santa Luisa will show a surplus every term with respect to profit and loss for both cases. However, as can be predicted from the previously-mentioned FIRR figures, the surplus will be larger for the case of not constructing the hydro-electric power station, and the difference will become greater the farther into the future.

Taking profit after taxes as an example, the difference between the two cases will be US$210,000 in 1987, but this will become US$1,056,000 ten years later in 1996, expanding to US$1,611,000 twenty years later in 2006. Even when looking only at the case of constructing the hydro-electric power station, the profitability improves more the farther into the future during the life of the Project. For example, examined on the basis of ratio of profit after taxes to sales amount, what was 5.6% in 1987, and 5.1% in 1996, will rise to 6.0% in 2000, and 7.3% in 2006.

Meanwhile, the cash flow during the life of the Project for the case of constructing the hydro-electric power station is given in Table 8-10-3. In this projection, consideration is given to covering any deficits produced in cash flow during the life of the Project with introduction of short-term funds. However, as can be seen by examining the cash flow projection, borrowing of short-term funds will be unnecessary during the project life, and there will be no shortage in the cash flow. In effect, even if the entire amount of the funds for construction of the hydro-electric power station were to be borrowed under the conditions described in Section 8.7, there will be no obstacles to repayment of principal and interest.

Table 8-10-1   Income Statement
(with Project) ............ (3 sheets)

*** HUANZALA POWER PROJECT ***
INCOME STATEMENTS (FOR ENDING DECEMBER 31)
- WITH CASE -

(USD 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| OPERATING INCOME | 17753 | 20325 | 20935 | 21563 | 22230 | 22898 | 23586 | 24295 | 25025 | 25778 |
|   TOTAL SALES REVENUE (1) | 17753 | 20325 | 20935 | 21563 | 22210 | 22876 | 23562 | 24269 | 24997 | 25747 |
|   OTHER OPERATING INCOME (2) | 0 | 0 | 0 | 0 | 21 | 22 | 24 | 26 | 28 | 30 |
| COST OF SALES | 12453 | 12871 | 13395 | 14577 | 14466 | 13989 | 14334 | 14562 | 16834 | 17467 |
|   VARIABLE COST | 2725 | 5945 | 6714 | 7218 | 6074 | 6265 | 6461 | 6664 | 8437 | 8713 |
|   DIRECT FIXED COST | 2437 | 5619 | 5108 | 5996 | 6208 | 6385 | 6586 | 6784 | 6988 | 7197 |
|   DEPRECIATION AND AMORTIZATION | 1355 | 1260 | 1458 | 1356 | 2175 | 1302 | 1309 | 1126 | 1541 | 1586 |
|   (LESS)INC.IN PRODUCT INVENTORY | | | | | -9 | -27 | 22 | 12 | 131 | 1529 |
| GROSS PROFIT ON SALES | 7300 | 7454 | 7040 | 6986 | 7764 | 8910 | 9252 | 9733 | 8192 | 8311 |
|   SALES EXPENSES | 3417 | 3519 | 3625 | 3734 | 3846 | 3941 | 4080 | 4202 | 4328 | 4458 |
|   GENERAL ADMINISTRATIVE EXP. | 751 | 773 | 797 | 921 | 845 | 870 | 897 | 924 | 951 | 980 |
| OPERATING PROFIT | 3132 | 3162 | 2619 | 2432 | 3074 | 4078 | 4276 | 4607 | 2912 | 2873 |
|   NON-OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 1362 | 1229 | 1189 | 595 | 1226 | 1191 | 1156 | 1123 | 1089 | 1056 |
|   INTEREST ON LONG TERM DEBT | 260 | 153 | 127 | 6 | 664 | 615 | 561 | 509 | 458 | 406 |
|   INTEREST ON SHORT TERM DEBT | 1013 | 1028 | 1044 | 545 | 561 | 578 | 595 | 613 | 632 | 651 |
|   NON-OPERATION EXPENSES | | | | | | | | | | |
| NET PROFIT OR (LOSS) BEFORE TAX | 1771 | 1933 | 1430 | 1837 | 1848 | 2887 | 3119 | 3484 | 1823 | 1816 |
|   INCOME TAX | 473 | 516 | 332 | 490 | 493 | 774 | 833 | 930 | 487 | 485 |
|   (LESS) COGUNI | -115 | -126 | -93 | -119 | -120 | -188 | -203 | -226 | -118 | -118 |
| NET PROFIT OR (LOSS) AFTER TAX | 1183 | 1202 | 947 | 1224 | 1234 | 1929 | 2084 | 2328 | 1218 | 1213 |
|   DIVIDENDS | 386 | 421 | 312 | 400 | 403 | 629 | 680 | 760 | 397 | 396 |
| RETAINED EARNINGS | 797 | 860 | 635 | 824 | 831 | 1299 | 1404 | 1568 | 820 | 817 |

Note : (1) Production sales
     (2) Energy sales

*** HUANZALA POWER PROJECT ***
INCOME STATEMENTS (FOR PERIODS DECEMBER 31)
- WITH CASH -                    (USD 1000)

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| OPERATING INCOME | 26553 | 27351 | 28175 | 29020 | 29893 | 30792 | 31718 | 32673 | 33656 | 34669 |
| TOTAL SALES REVENUE | 26520 | 27315 | 28135 | 28979 | 29848 | 30745 | 31666 | 32616 | 33594 | 34602 |
| OTHER OPERATING INCOME | 33 | 36 | 38 | 42 | 45 | 49 | 53 | 57 | 62 | 67 |
| COST OF SALES | 17969 | 18487 | 19024 | 19723 | 20115 | 20684 | 21283 | 21901 | 22036 | 22662 |
| VARIABLE COST | 9090 | 9278 | 9572 | 9709 | 10219 | 10541 | 10873 | 11218 | 11582 | 11946 |
| DIRECT FIXED COST | 7413 | 7636 | 7865 | 8191 | 8544 | 8594 | 8852 | 9117 | 9391 | 9672 |
| DEPRECIATION AND AMORTIZATION | 1534 | 1602 | 1610 | 1750 | 1572 | 1581 | 1590 | 1600 | 1076 | 1080 |
| (LESS)INC.IN PRODUCT INVENTORY | 21 | | | | 21 | 32 | 33 | 34 | 6 | 36 |
| GROSS PROFIT ON SALES | 8583 | 8863 | 9149 | 9298 | 9778 | 10108 | 10456 | 10771 | 11620 | 12006 |
| SALES EXPENSES | 4592 | 4730 | 4872 | 5019 | 5168 | 5325 | 5483 | 5648 | 5817 | 5992 |
| GENERAL ADMINISTRATIVE EXP. | 1000 | 1039 | 1071 | 1102 | 1136 | 1170 | 1205 | 1241 | 1278 | 1317 |
| OPERATING PROFIT | 2982 | 3094 | 3207 | 3177 | 3474 | 3615 | 3748 | 3883 | 4524 | 4698 |
| NON-OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 1004 | 952 | 955 | 954 | 956 | 958 | 962 | 965 | 970 | 975 |
| INTEREST ON LONG TERM DEBT | 334 | 262 | 242 | 222 | 202 | 181 | 161 | 141 | 121 | 101 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 670 | 690 | 711 | 732 | 754 | 777 | 800 | 824 | 849 | 874 |
| NET PROFIT OR (LOSS) BEFORE TAX | 1978 | 2142 | 2254 | 2223 | 2518 | 2657 | 2786 | 2917 | 3554 | 3723 |
| INCOME TAX | 628 | 572 | 602 | 594 | 672 | 702 | 744 | 779 | 949 | 994 |
| (LESS) CODINI | -120 | -149 | -146 | -145 | -164 | -173 | -181 | -190 | -231 | -242 |
| NET PROFIT OR (LOSS) AFTER TAX | 1321 | 1431 | 1505 | 1445 | 1682 | 1775 | 1861 | 1949 | 2374 | 2487 |
| DIVIDENDS | 431 | 467 | 491 | 445 | 549 | 579 | 607 | 636 | 775 | 812 |
| RETAINED EARNINGS | 890 | 964 | 1014 | 1000 | 1133 | 1196 | 1254 | 1313 | 1599 | 1675 |

*** IDANZALA POWER PROJECT ***

INCOME STATEMENTS (FOR EACH ENDING DECEMBER 31)   (USD 1000)

- WITH CASH -

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| OPERATING INCOME | 35712 | 36787 | 37895 | 39036 |
| TOTAL SALES REVENUE | 35640 | 36700 | 37911 | 34945 |
| OTHER OPERATING INCOME | 72 | 72 | 34 | 91 |
| COST OF SALES | 23746 | 24052 | 24785 | 25543 |
| VARIABLE COST | 12331 | 12722 | 13144 | 13575 |
| DIRECT FIXED COST | 19063 | 10261 | 10562 | 10480 |
| DEPRECIATION AND AMORTIZATION | 1091 | 1101 | 1112 | 1124 |
| (LESS)INC.IN PRODUCT INVENTRY | 34 | 59 | 40 | 42 |
| GROSS PROFIT ON SALES | 12366 | 12735 | 13110 | 13493 |
| SALES EXPENSES | 6171 | 6358 | 6547 | 6744 |
| GENERAL ADMINISTRATIVE EXP. | 1356 | 1397 | 1439 | 1482 |
| OPERATING PROFIT | 4839 | 4901 | 5124 | 5267 |
| NON-OPERATING INCOME | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 981 | 988 | 996 | 1004 |
| INTEREST ON LONG TERM DEBT | 80 | 60 | 40 | 20 |
| INTEREST ON SHORT TERM DEBT | | | | |
| NON-OPERATION EXPENSES | 901 | 928 | 956 | 984 |
| NET PROFIT (OR LOSS) BEFORE TAX | 3857 | 3993 | 4128 | 4263 |
| INCOME TAX | 1030 | 1066 | 1102 | 1138 |
| (LESS) COCOMI | -251 | -240 | -268 | -277 |
| NET PROFIT (OR LOSS) AFTER TAX | 2577 | 2607 | 2757 | 2848 |
| DIVIDENDS | 841 | 971 | 900 | 929 |
| RETAINED EARNINGS | 1736 | 1797 | 1658 | 1918 |

Table 8-10-2    Income Statement
(without Project) .......... (3 sheets)

*** MUANZALA POWER PROJECT ***
INCOME STATEMENTS (FOR ENDING DECEMBER 31)
- WITHOUT CASH -

(USD 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| OPERATING INCOME | 19753 | 20335 | 20935 | 21563 | 22210 | 22876 | 23562 | 24269 | 24997 | 25747 |
| TOTAL SALES REVENUE | 19753 | 20335 | 20935 | 21563 | 22210 | 22876 | 23562 | 24269 | 24997 | 25747 |
| OTHER OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| COST OF SALES | 12433 | 12871 | 13495 | 14577 | 15425 | 15078 | 15507 | 15822 | 18142 | 18636 |
| VARIABLE COST | 5725 | 5925 | 6714 | 7216 | 7052 | 7924 | 8203 | 8494 | 10352 | 10714 |
| DIRECT FIXED COST AND AMORTIZATION | 5457 | 5812 | 5406 | 5942 | 6170 | 6365 | 6556 | 6752 | 6955 | 7163 |
| DEPRECIATION | 1326 | 1240 | 1453 | 1376 | 1641 | 760 | 775 | 593 | 969 | 780 |
| (LESS) INC. IN PRODUCT INVENTRY | 55 | 22 | 58 | 36 | 47 | -29 | 26 | 17 | 134 | 21 |
| GROSS PROFIT ON SALES | 7300 | 7454 | 7040 | 6996 | 6785 | 7798 | 8055 | 8447 | 6856 | 7111 |
| SALES EXPENSES | 3417 | 3513 | 3625 | 3734 | 4845 | 4961 | 4080 | 4202 | 4328 | 4458 |
| GENERAL ADMINISTRATIVE EXP. | 751 | 773 | 797 | 821 | 845 | 870 | 897 | 924 | 951 | 980 |
| OPERATING PROFIT | 3132 | 3162 | 2619 | 2432 | 2094 | 2967 | 3079 | 3321 | 1576 | 1673 |
| NON-OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 1362 | 1229 | 1189 | 545 | 561 | 578 | 595 | 613 | 632 | 651 |
| INTEREST ON LONG TERM DEBT | 79 | 53 | 15 | 6 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 269 | 148 | 127 | 44 | | | | | | |
| NON-OPERATION EXPENSES | 1013 | 1028 | 1044 | 545 | 561 | 578 | 595 | 613 | 632 | 651 |
| NET PROFIT OR (LOSS) BEFORE TAX | 1771 | 1933 | 1430 | 1837 | 1533 | 2389 | 2483 | 2708 | 944 | 1023 |
| INCOME TAX | 473 | 518 | 392 | 420 | 409 | 638 | 663 | 723 | 252 | 273 |
| (LESS) COCHMI | -115 | -128 | -93 | -119 | -100 | -152 | -161 | -176 | -61 | -66 |
| NET PROFIT OR (LOSS) AFTER TAX | 1183 | 1242 | 947 | 1224 | 1024 | 1596 | 1659 | 1809 | 631 | 683 |
| DIVIDENDS | 386 | 421 | 312 | 400 | 334 | 521 | 541 | 590 | 206 | 223 |
| RETAINED EARNINGS | 797 | 800 | 635 | 824 | 690 | 1075 | 1118 | 1218 | 425 | 460 |

*** MANZALA POWER PROJECT ***
INCOME STATEMENTS (FOR ENDING DECEMBER 31)
— WITHOUT CASE —

(USD 1000)

| YEAR | 1995 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| OPERATING INCOME |  |  |  |  |  |  |  |  |  |  |
| TOTAL SALES REVENUE | 26520 | 27315 | 28135 | 28979 | 29848 | 30743 | 31666 | 32616 | 33594 | 34602 |
| OTHER OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| COST OF SALES | 19392 | 20025 | 20665 | 21484 | 21992 | 22496 | 23207 | 23907 | 24117 | 24832 |
| VARIABLE COST | 11118 | 11517 | 11912 | 12327 | 12716 | 13119 | 13389 | 13814 | 14254 | 14709 |
| DIRECT FIXED COST | 7374 | 7600 | 7828 | 8003 | 8304 | 8551 | 8810 | 9074 | 9347 | 9627 |
| DEPRECIATION AND AMORTIZATION | 944 | 952 | 961 | 1140 | 998 | 851 | 1047 | 1057 | 527 | 537 |
| (LESS)INC.IN PRODUCT INVENTORY | 43 | 44 | 35 | 46 | 27 | 28 | 40 | 38 | 10 | 41 |
| GROSS PROFIT ON SALES | 7122 | 7290 | 7470 | 7495 | 7856 | 8248 | 8459 | 8709 | 9477 | 9770 |
| SALES EXPENSES | 4592 | 4730 | 4872 | 5018 | 5168 | 5325 | 5483 | 5648 | 5817 | 5992 |
| GENERAL ADMINISTRATIVE EXP. | 1009 | 1039 | 1071 | 1103 | 1136 | 1170 | 1205 | 1241 | 1278 | 1317 |
| OPERATING PROFIT | 1521 | 1521 | 1528 | 1574 | 1552 | 1755 | 1771 | 1820 | 2382 | 2462 |
| NON-OPERATING INCOME | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATING EXPENSES | 670 | 690 | 711 | 752 | 754 | 777 | 800 | 824 | 849 | 874 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 670 | 690 | 711 | 752 | 754 | 777 | 800 | 824 | 849 | 874 |
| NON-OPERATION EXPENSES |  |  |  |  |  |  |  |  |  |  |
| NET PROFIT OR (LOSS) BEFORE TAX | 451 | 830 | 817 | 642 | 798 | 978 | 971 | 996 | 1533 | 1587 |
| INCOME TAX | 227 | 222 | 215 | 171 | 213 | 261 | 259 | 266 | 409 | 424 |
| (LESS) COCUM | -55 | -64 | -53 | -42 | -52 | -64 | -63 | -65 | -100 | -103 |
| NET PROFIT OR (LOSS) AFTER TAX | 468 | 555 | 546 | 429 | 533 | 653 | 648 | 665 | 1024 | 1060 |
| DIVIDENDS | 185 | 181 | 178 | 140 | 174 | 213 | 212 | 217 | 334 | 346 |
| RETAINED EARNINGS | 383 | 374 | 368 | 289 | 559 | 440 | 457 | 448 | 690 | 714 |

### INCOME STATEMENTS (FOR PERIOD DECEMBER 31) — WITHOUT CASE — ### MUANZALA POWER PROJECT ###   (USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| **OPERATING INCOME** | | | | |
| TOTAL SALES REVENUE | 35640 | 36709 | 37811 | 38945 |
| OTHER OPERATING INCOME | 0 | 0 | 0 | 0 |
| | 35640 | 36739 | 37811 | 38945 |
| **COST OF SALES** | | | | |
| VARIABLE COST | 25602 | 26221 | 27053 | 27884 |
| DIRECT FIXED COST | 15181 | 15670 | 16176 | 16701 |
| DEPRECIATION AND AMORTIZATION | 9416 | 10213 | 10520 | 10655 |
| (LESS) INC. IN PRODUCT INVENTORY | 547 | 371 | 342 | 394 |
| | 42 | 34 | 45 | 47 |
| **GROSS PROFIT ON SALES** | 10038 | 10419 | 10778 | 11061 |
| SALES EXPENSES | 6171 | 6356 | 6547 | 6744 |
| GENERAL ADMINISTRATIVE EXP. | 1356 | 1397 | 1439 | 1482 |
| **OPERATING PROFIT** | 2511 | 2745 | 2792 | 2836 |
| NON-OPERATING INCOME | 0 | 0 | 0 | 0 |
| **NON-OPERATING EXPENSES** | 901 | 928 | 956 | 984 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| NON-OPERATION EXPENSES | 901 | 928 | 956 | 984 |
| **NET PROFIT OR (LOSS) BEFORE TAX** | 1610 | 1808 | 1836 | 1852 |
| INCOME TAX | 430 | 433 | 420 | 474 |
| (LESS) COCUM | -105 | -114 | -119 | -120 |
| **NET PROFIT OR (LOSS) AFTER TAX** | 1076 | 1208 | 1227 | 1247 |
| DIVIDENDS | 351 | 304 | 400 | 404 |
| **RETAINED EARNINGS** | 725 | 813 | 826 | 833 |

Table 8-10-3    Funds Flow Statement
(with Project) ............ (3 sheets)

*** HUANZALA POWER PROJECT ***
FUNDS FLOW STATEMENTS (FOR ENDING DECEMBER 31)   (USD 1000)
- WITH CASE -

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| SOURCE OF FUNDS | 4358 | 4031 | 10317 | 9923 | 4073 | 3845 | 3953 | 3963 | 3216 | 3205 |
| CASH GENERATED | 2857 | 2762 | 2525 | 2670 | 4073 | 3845 | 3953 | 3963 | 3216 | 3205 |
| PROFIT AFT. TAX. (FR INT) | 1531 | 1432 | 1092 | 1274 | 1898 | 2541 | 2645 | 2837 | 1675 | 1619 |
| DEPRECIATION AND AMORTIZATION | 1326 | 1330 | 1433 | 1396 | 2175 | 1302 | 1309 | 1126 | 1541 | 1586 |
| FINANCIAL RESOURCES | 1481 | 1249 | 7792 | 7253 |  |  |  |  |  |  |
| SHARE CAPITAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LONG TERM DEBT | 1481 | 1269 | 7352 | 724 | 0 | 0 | 0 | 0 | 0 | 0 |
| SHORT TERM DEBT | 0 | 0 | 440 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER CASH | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USES OF FUNDS | 4422 | 4031 | 10317 | 8894 | 1930 | 2095 | 2148 | 5863 | 2266 | 2410 |
| FIXED CAPITAL EXPENDITURE | 350 | 1309 | 8189 | 7744 | 225 | 231 | 238 | 3935 | 633 | 260 |
| NON-DEPRECIABLE ASSETS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIABLE FIXED ASSETS | 350 | 1309 | 7724 | 7585 | 225 | 231 | 238 | 3935 | 633 | 260 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 465 | 160 | 0 | 0 | 0 | 0 | 0 | 0 |
| CHANGE IN WORKING CAPITAL | 0 | 22 | 58 | 36 | -9 | -27 | 22 | 12 | 131 | 29 |
| DEBT SERVICES | 3686 | 2148 | 1750 | 713 | 1511 | 1259 | 1208 | 1156 | 1104 | 1724 |
| REPAYMENT OF LONG TERM DEBT | 744 | 506 | 344 | 223 | 647 | 647 | 647 | 647 | 647 | 1319 |
| REPAYMENT OF SHORT TERM DEBT | 2679 | 1441 | 1269 | 446 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON LONG TERM DEBT | 263 | 148 | 127 | 44 | 664 | 613 | 561 | 509 | 458 | 406 |
| INTEREST ON SHORT TERM DEBT |  |  |  |  | 0 | 0 | 0 | 0 | 0 | 0 |
| DIVIDENDS | 386 | 421 | 312 | 400 | 403 | 629 | 680 | 760 | 397 | 396 |
| CASH INCREASE OR (DECREASE) | -64 | -0 | -0 | 1029 | 2143 | 1750 | 1806 | -1900 | 950 | 795 |
| BEGINNING CASH BALANCE | 64 | 64 | 64 | -0 | 1029 | 5173 | 4923 | 6729 | 4829 | 5779 |
| ENDING CASH BALANCE | -0 | -0 | -0 | 1029 | 3173 | 4923 | 6729 | 4829 | 5779 | 6574 |

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### HUANZALA POWER PROJECT ###
FUNDS FLOW STATEMENTS (FOR FYING DECEMBER 31)
- WITH CASE -
(USD 1000)

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| SOURCE OF FUNDS | 3249 | 3295 | 3358 | 3459 | 3456 | 3537 | 3613 | 3690 | 3565 | 3668 |
| CASH GENERATED | 3249 | 3295 | 3358 | 3459 | 3456 | 3537 | 3613 | 3690 | 3565 | 3668 |
| PROFIT AFT TAX, BEF INT | 1655 | 1693 | 1747 | 1767 | 1884 | 1956 | 2022 | 2090 | 2495 | 2588 |
| DEPRECIATION AND AMORTIZATION | 1594 | 1602 | 1610 | 1752 | 1572 | 1581 | 1590 | 1600 | 1070 | 1080 |
| FINANCIAL RESOURCES | | | | | | | | | | |
| SHARE CAPITAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LONG TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER CASH | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USES OF FUNDS | 2370 | 1705 | 2574 | 1710 | 1745 | 1775 | 1794 | 1813 | 1913 | 1970 |
| FIXED CAPITAL EXPENDITURE | 261 | 276 | 1140 | 293 | 302 | 311 | 320 | 330 | 340 | 350 |
| NON-DEPRECIABLE ASSETS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIABLE FIXED ASSETS | 268 | 276 | 1140 | 293 | 302 | 311 | 320 | 330 | 340 | 350 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CHANGE IN WORKING CAPITAL | 28 | 29 | 30 | 39 | 21 | 32 | 33 | 34 | 6 | 36 |
| DEBT SERVICES | 1652 | 934 | 914 | 974 | 873 | 855 | 853 | 813 | 793 | 773 |
| REPAYMENT OF LONG TERM DEBT | 1310 | 672 | 672 | 672 | 672 | 672 | 672 | 672 | 672 | 672 |
| REPAYMENT OF SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON LONG TERM DEBT | 342 | 262 | 242 | 222 | 202 | 181 | 161 | 141 | 121 | 101 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIVIDENDS | 431 | 407 | 491 | 445 | 549 | 579 | 607 | 636 | 775 | 812 |
| CASH INCREASE OR (DECREASE) | 870 | 1589 | 783 | 1749 | 1711 | 1762 | 1819 | 1877 | 1652 | 1698 |
| BEGINNING CASH BALANCE | 6574 | 7444 | 9034 | 9817 | 11565 | 13277 | 15039 | 16858 | 18735 | 20387 |
| ENDING CASH BALANCE | 7444 | 9034 | 9817 | 11565 | 13277 | 15039 | 16858 | 18735 | 20387 | 22084 |

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### FUNDS ### HUANZALA POWER PROJECT ###
### FUNDS FLOW STATEMENTS (FOR FUNDS ENDING DECEMBER 31) - WITH CASH - (USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| **SOURCE OF FUNDS** | | | | |
| CASH GENERATED | 3748 | 4829 | 5910 | 5992 |
| PROFIT AFTER TAX, BEFORE INT. | 3748 | 4829 | 5910 | 5992 |
| DEPRECIATION AND AMORTIZATION | 2657 | 3728 | 2798 | 2468 |
| FINANCIAL RESOURCES | 1091 | 1101 | 1112 | 1124 |
| SHARE CAPITAL | 0 | 0 | 0 | 0 |
| LONG TERM DEBT | 0 | 0 | 0 | 0 |
| SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| OTHER CASH | | | | |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 |
| **USES OF FUNDS** | | | | |
| FIXED CAPITAL EXPENDITURE | 1091 | 2013 | 2045 | 2057 |
| NON-DEPRECIABLE ASSETS | 300 | 371 | 382 | 394 |
| DEPRECIABLE FIXED ASSETS | 400 | 371 | 382 | 394 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 |
| CHANGE IN WORKING CAPITAL | 30 | 39 | 40 | 42 |
| DEBT SERVICES | 752 | 732 | 712 | 632 |
| REPAYMENT OF LONG TERM DEBT | 672 | 672 | 672 | 672 |
| REPAYMENT OF SHORT TERM DEBT | 51 | 60 | 48 | 20 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | | | | |
| DIVIDENDS | 841 | 871 | 900 | 929 |
| **CASH INCREASE OR (DECREASE)** | 1756 | 1816 | 1876 | 1935 |
| BEGINNING CASH BALANCE | 22084 | 23841 | 25657 | 27533 |
| ENDING CASH BALANCE | 23841 | 25657 | 27533 | 29468 |

## 8.11 Study on Generating Unit Cost in Future

The significance of this Project lies in lowering the power generating cost, and reduction in generating cost will have great meaning in management of Huanzala Mine as already stated. The question will then be how the unit price of electric power will be lowered through implementation of this Project. Unit power generating costs laid out annually in comparison with the case of not constructing the hydro-electric power station are shown in Figs. 8-11-1 through 8-11-4. In calculation of unit generating cost, with the expense disbursements used for calculating FIRR as the bases, expenses other than of the electric power section were deducted to obtain the annual expense incurred for the electric power sector only, and this was divided by the total energy production to determine the unit generating cost. Further, with regard to the funding plan, it was assumed that the entire amount would be borrowed for construction of the hydro-electric power station only, with purchases of the remaining electric power facilities (cost of renewing diesel equipment) to be with the company's own funds. Therefore, the financial expenditure of interest will be incurred only in case of constructing the hydro-electric power station.

According to the unit generating cost projection of Fig. 8-11-1 (case of inflation rate of 3% annum), the unit cost in case of constructing the hydro-electric power station having an installed capacity of 4,200 kW for the mine and public use in this Project will be lowered from US9.3 cent/ kWh in 1987 to US$7.4 cent/kWh in 2006. On the other hand, in case of relying on only diesel generating facilities (ultimate capacity 5,670 kW), the unit cost will rise from US11.2 cent/kWh in 1987 to US$16.0 cent/kWh in 2006. During this period, the difference in unit power generating cost will be magnified from 1.9 cent/kWh to 8.6 cent/kWh. In case of an inflation rate of 5%, this difference will become even greater. (Fig. 8-11-2)

As for Figs. 8-11-3 and 8-11-4, these show the changes in unit generating cost taking the case of inflation rate of 3% annum with fuel costs being respectively 10% and 20% higher than the inflation rate in general. In the case of fuel cost increased 10%, the difference in unit

generating costs between the cases of "constructing" and "not construct-
ing" the hydro-electric power station will be US2.7 cent/kWh in 1987, and
US9.9 cent/kWh in 2006. In effect, compared with the basic case of all
factors rising at 3% annum, the difference in unit generating cost will
be further increased.

Fig. 8-11-1   Energy Cost Projection
(Escalation of 3%)

$/kwh



(without project)

(with project)

0.2

0.18

0.16

0.14

0.12

0.1

0.08

0.06

1988   1990   1992   1994   1996   1998   2000   2002   2004   2006   YEAR
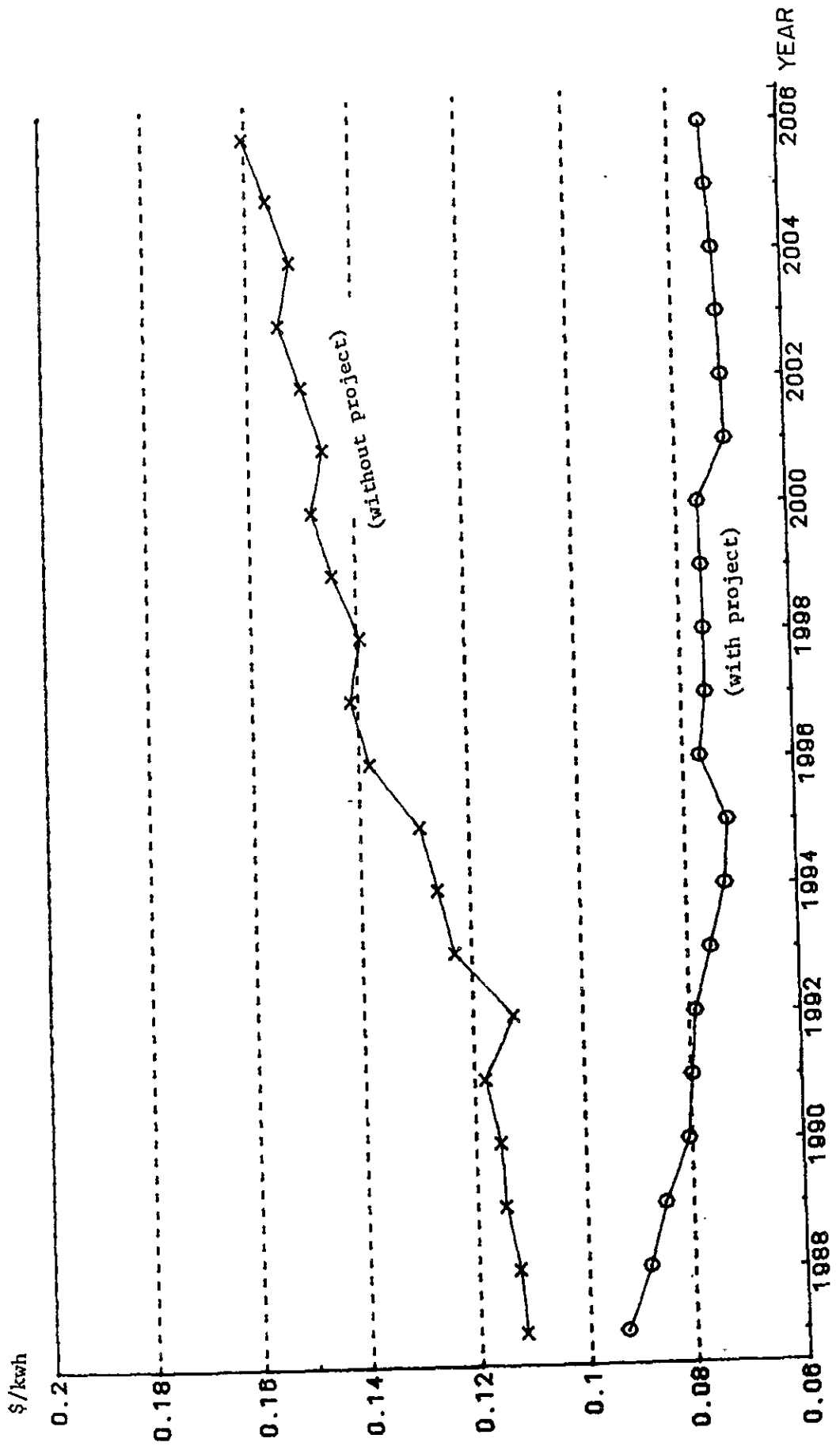
Fig. 8-11-2   Energy Cost Projection
              (Escalation of 5%)

$/kwh
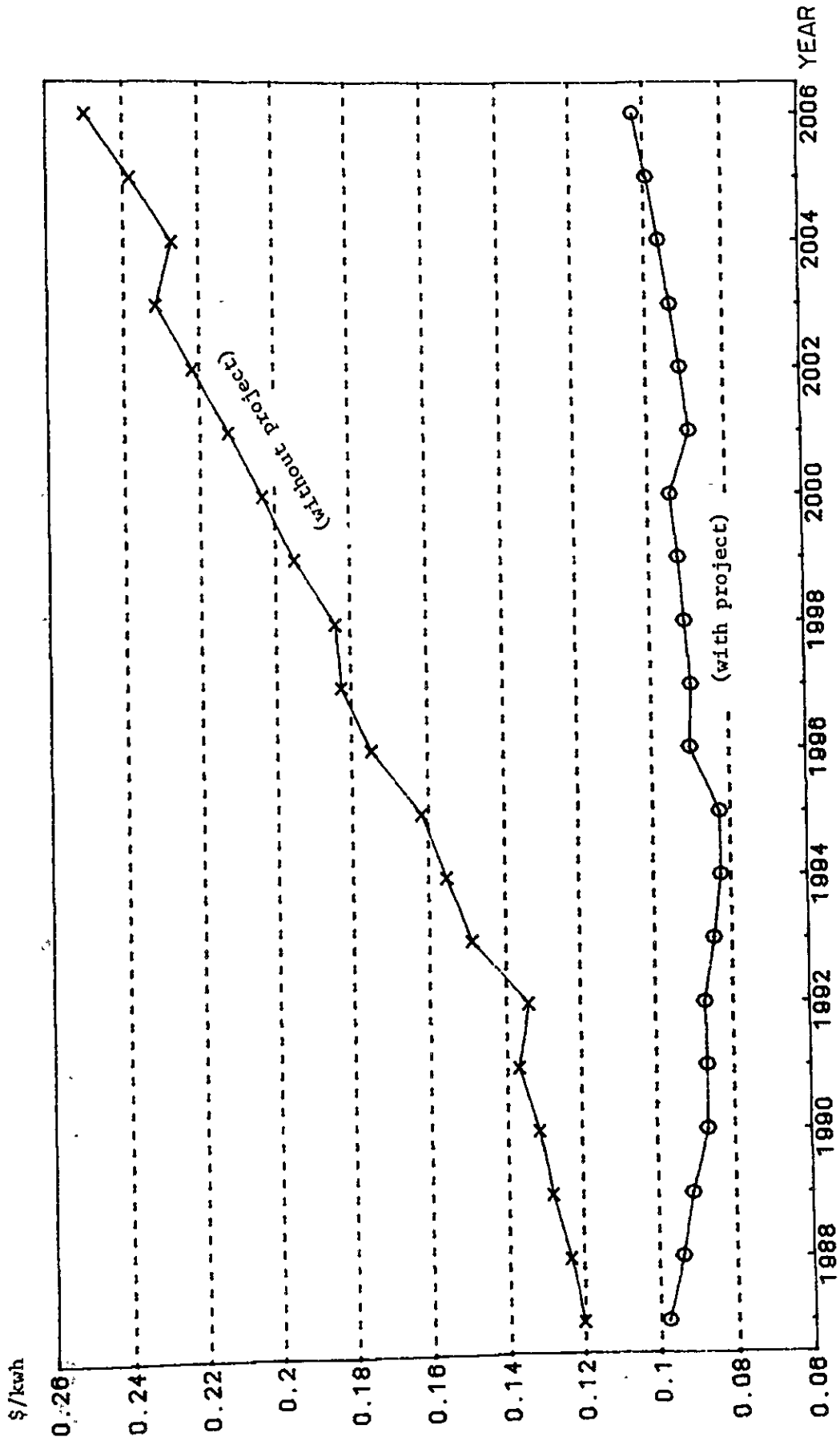
Fig. 8-11-3    Energy Cost Projection
(Fuel cost:  10% up)



$/kwh

(without project)

(with project)

YEAR

8 — 52
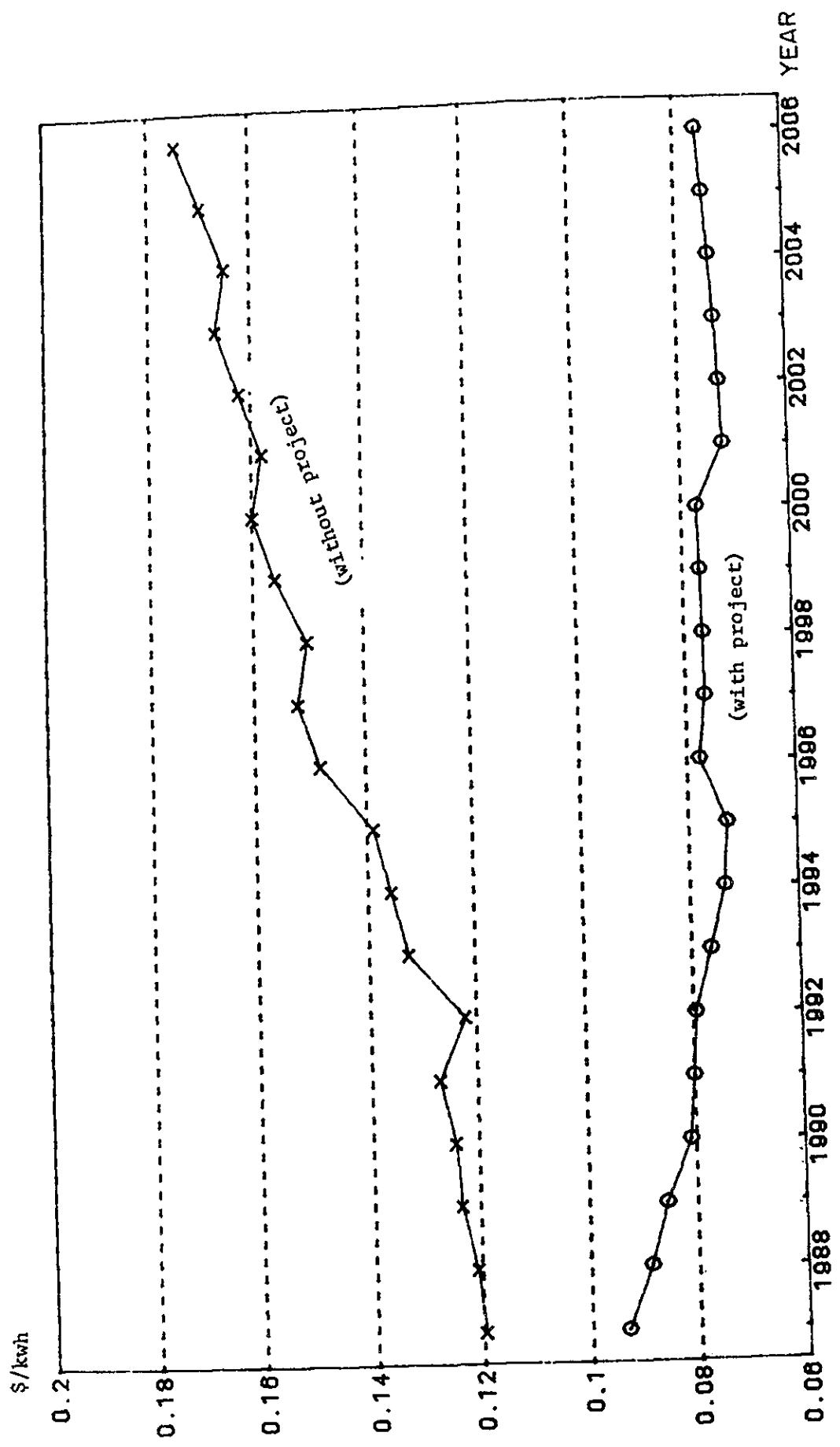
Fig. 8-11-4  Energy Cost Projection
(Full cost:  20% up)
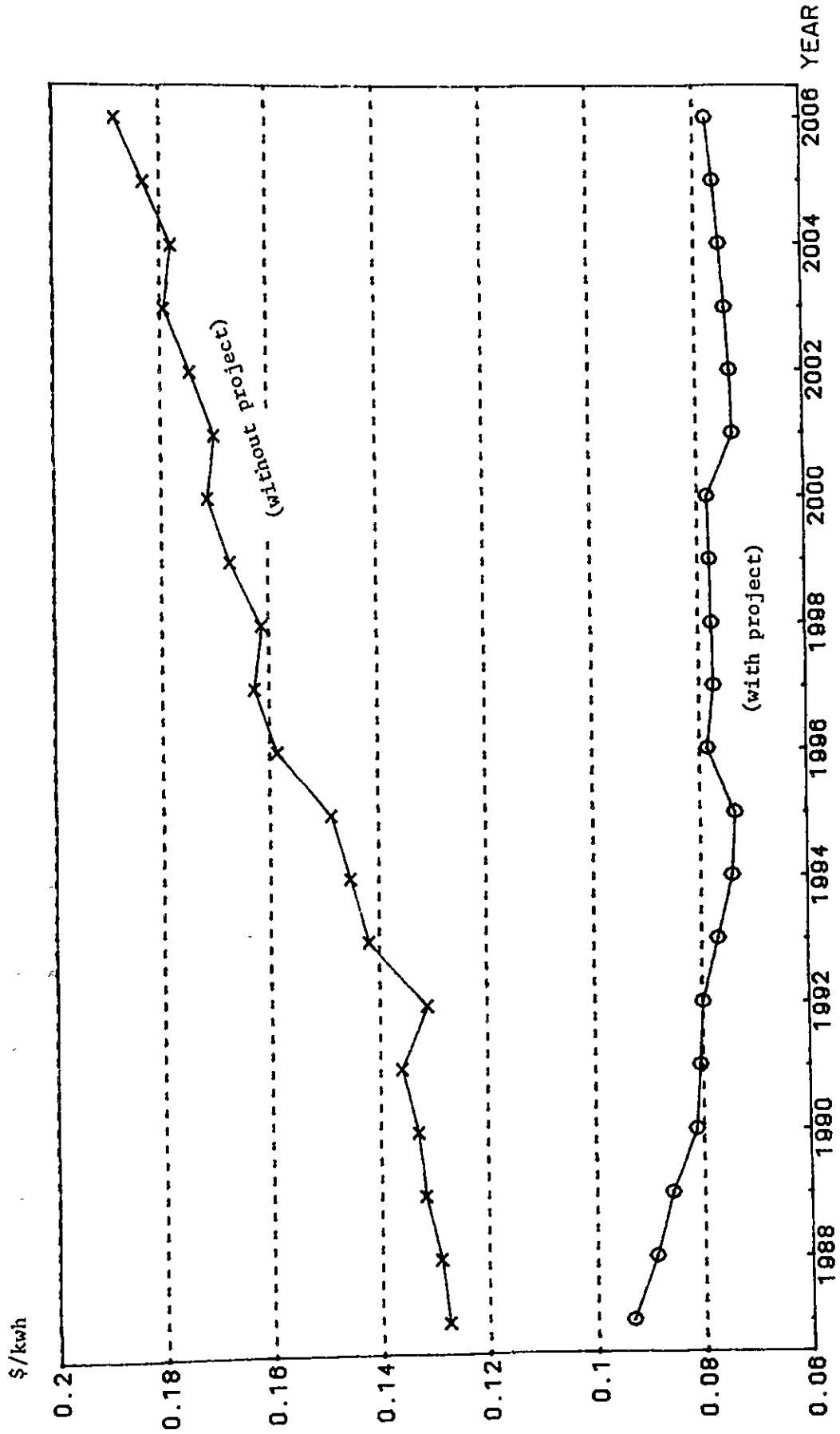
## 8.12 Sensitivity Analysis

Sensitivity analyses were performed for the following cases:

### Table 8-12-1   Sensitivity Analysis

(1) <u>FIRR</u>

|  | Variation (%) | | | | |
|---|---|---|---|---|---|
| Construction Cost | -20 | -10 | 0 | +10 | +20 |
| Fuel cost | -20 | -10 | 0 | +10 | +20 |
| Electricity Revenue | -20 | -10 | 0 | +10 | +20 |

(2) <u>Cash Flow</u>

    (a) Ore Sales

       Cases of 5%, 10% and 20% decline in silver prices

    (b) Financing Terms

       — 50% of Investment Amount:   Interest 3%, repayment period 20 yr incl. 5-yr grace period

         50% of Investment Amount:   Interest 8%, repayment period 7 yr, no grace period

       — 30% of Investment Amount:   Interest 3%, repayment period 20 yr incl. 5-yr grace period

         70% of Investment Amount:   Interest 8%, repayment period 7 yr, no grace period

The results of sensitivity analyses concerning FIRR are shown in Fig. 8-12-1. Since electric energy sales are small in terms of monetary amounts, the effects of their variations on the FIRR are small. On the other hand, variations in investment amounts will have great influences on the FIRR. If the investment amount is increased by 10%, the FIRR will be lowered from 8.91% to 7.77%, and the profitability of the Project will

be very adversely affected. Consequently, in a situation where inflation is proceeding at a severe rate, special attention should be paid to the fact that the investment amount will be increased by such matters as delay in starting the Project.

The item having the greatest effect on cash flow is ore sales. It is the price of silver that governs the profitability of Huanzala Mine. As may be seen in Table 8-12-1, the price of silver during the past 10 years has varied between US$4.40 per ounce and US$20.6 per ounce. At present, the price is approximately US$9/TOZ. The effect of variation in the price of silver on cash flow, for example, in the case of the silver price having been brought down 20% was examined and this is shown in Table 8-12-1. In this case, deficits will also continue from the stand-point of profit and loss, there will be difficulties with regard to cash flow, and it will be unavoidable for short-term loans to be relied on.

Next, the effects of variations in financing terms on the Project will be studied. A change in the financing terms will affect the cash flow of the Project. Instead of an analysis by the cash flow projection, evaluation is made by a different approach, that of debt service ratio (D.S.R.). D.S.R. indicates the margin for repayment, and it is calculated by dividing the sum of (profit after taxes + interest + depreciation) by the sum of (principal repaid + interest). On looking at the period from 1987 to 1993 when the burden of repayment is great, in case of constructing the hydro-electric power station of 4,200 kW for mining and for public use in this Project according to the conditions for fund procurement described in Section 8.4.2 (basic case), the D.S.R. is maintained roughly at 3, but in the two cases of (2)-(b) previously mentioned, the values of D.S.R. are approximately one percentage point lower compared with the basic case (Table 8-12-2). So far as seen from this study, it must be said from the viewpoint of safety of repayment that there will be a slight lack of assuredness when the ratio of the high-interest portion exceeds 50%.

Table 8-12-2   Funds Flow Statement
(with Project) ............ (3 sheets)

FUNDS FLOW STATEMENTS *** HUANZALA POWER PROJECT *** (FOR PERIOD ENDING DECEMBER 31) - WITH CASH -   (USD 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| SOURCE OF FUNDS | 3952 | 4789 | 12460 | 12085 | 6546 | 5835 | 5367 | 8508 | 8648 | 10145 |
| CASH GENERATED | 1398 | 1289 | 858 | 1051 | 2393 | 2349 | 2399 | 2345 | 1256 | 1170 |
|  PROFIT AFTER TAX, BFR INT | 173 | 0 | -575 | -345 | 2175 | 1047 | 1090 | 1249 | 1285 | -416 |
|  DEPRECIATION AND AMORTIZATION | 1326 | 1240 | 1433 | 1598 | 3953 | 1302 | 1308 | 1126 | 1541 | 1588 |
| FINANCIAL RESOURCES | 2554 | 3501 | 11602 | 11634 | 3953 | 3484 | 2968 | 6163 | 7392 | 8975 |
|  SHARE CAPITAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  LONG TERM DEBT | 2554 | 3501 | 7352 | 7253 | 3953 | 3484 | 2968 | 6163 | 7392 | 8975 |
|  SHORT TERM DEBT | 0 | 0 | 4250 | 4381 | | | | | | |
|  OTHER CASH | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USES OF FUNDS | 4036 | 4789 | 12460 | 12085 | 6546 | 5835 | 5367 | 8508 | 8648 | 10145 |
| FIXED CAPITAL EXPENDITURE | 350 | 1309 | 8189 | 7744 | 225 | 231 | 238 | 3935 | 633 | 260 |
|  NON-DEPRECIABLE ASSETS | 350 | 1309 | 7724 | 7545 | 225 | 231 | 238 | 3935 | 633 | 260 |
|  DEPRECIABLE FIXED ASSETS | 0 | 0 | 465 | 160 | 0 | 0 | 0 | 0 | 0 | 0 |
|  INTEREST DURING CONSTRUCTION | | | | | | | | | | |
| CHANGE IN WORKING CAPITAL | 0 | 22 | 58 | 36 | -9 | -27 | 22 | 12 | 131 | 29 |
| DEBT SERVICES | 3586 | 3368 | 4213 | 4904 | 6130 | 5608 | 5040 | 4420 | 7884 | 9856 |
|  REPAYMENT OF LONG TERM DEBT | 244 | 506 | 344 | 223 | 647 | 647 | 647 | 647 | 647 | 7312 |
|  REPAYMENT OF SHORT TERM DEBT | 2994 | 2554 | 3501 | 4250 | 4381 | 3955 | 3484 | 2968 | 6163 | 7302 |
|  INTEREST ON LONG TERM DEBT | 79 | 53 | 18 | 6 | 64 | 613 | 561 | 509 | 458 | 400 |
|  INTEREST ON SHORT TERM DEBT | 269 | 255 | 350 | 425 | 438 | 305 | 348 | 297 | 616 | 739 |
| DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 21 | 66 | 141 | 0 | 0 |
| CASH INCREASE OR (DECREASE) | -84 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BEGINNING CASH BALANCE | 84 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ENDING CASH BALANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| SOURCE OF FUNDS | 11421 | 12941 | 15006 | 16405 | 17904 | 19562 | 21343 | 23271 | 25332 | 27675 |
| CASH GENERATED | 1182 | 1193 | 1206 | 1216 | 1207 | 1238 | 1258 | 1277 | 1226 | 1275 |
| PROFIT AFT TAX, BEF INT | -412 | -409 | -404 | -536 | -365 | -343 | -333 | -323 | 156 | 195 |
| DEPRECIATION AND AMORTIZATION | 1594 | 1612 | 1610 | 1752 | 1572 | 1581 | 1590 | 1600 | 1070 | 1080 |
| FINANCIAL RESOURCES | 10639 | 11748 | 13400 | 15189 | 16697 | 18325 | 20086 | 21994 | 24106 | 26400 |
| SHARE CAPITAL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| LONG TERM DEBT | 10639 | 11748 | 13400 | 15189 | 16697 | 18325 | 20086 | 21994 | 24106 | 26400 |
| SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OTHER CASH | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| USES OF FUNDS | 11421 | 12941 | 15006 | 16405 | 17904 | 19562 | 21343 | 23271 | 25332 | 27675 |
| FIXED CAPITAL EXPENDITURE | 261 | 276 | 1140 | 293 | 302 | 311 | 320 | 330 | 340 | 350 |
| NON-DEPRECIABLE ASSETS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DEPRECIABLE FIXED ASSETS | 263 | 276 | 1140 | 293 | 302 | 311 | 320 | 330 | 340 | 350 |
| INTEREST DURING CONSTRUCTION | | | | | | | | | | |
| CHANGE IN WORKING CAPITAL | 28 | 29 | 30 | 39 | 21 | 32 | 33 | 34 | 6 | 36 |
| DEBT SERVICES | 11525 | 12637 | 13436 | 16074 | 17582 | 19220 | 20090 | 22907 | 24986 | 27289 |
| REPAYMENT OF LONG TERM DEBT | 3075 | 672 | 672 | 672 | 672 | 672 | 672 | 672 | 672 | 672 |
| REPAYMENT ON SHORT TERM DEBT | 9075 | 10639 | 11742 | 13880 | 15186 | 16697 | 18325 | 20086 | 21994 | 24106 |
| INTEREST ON LONG TERM DEBT | 354 | 2352 | 1242 | 1322 | 1202 | 1181 | 1161 | 2141 | 2121 | 2401 |
| INTEREST ON SHORT TERM DEBT | 897 | 1604 | 1175 | 1380 | 1516 | 1670 | 1832 | 2008 | 2188 | 2411 |
| DIVIDENDS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CASH INCREASE OR (DECREASE) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| BEGINNING CASH BALANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ENDING CASH BALANCE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

*** HUANZALA POWER PROJECT ***
FUNDS FLOW STATEMENTS (FOR ENDING DECEMBER 31)
- WITH CASE -   (USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| SOURCE OF FUNDS | | | | |
| CASH GENERATED | 30190 | 32933 | 35926 | 39205 |
| PROFIT/(FT TAX, BEF INT) | 1290 | 1303 | 1312 | 1318 |
| DEPRECIATION AND AMORTIZATION | 199 | 201 | 199 | 194 |
| FINANCIAL RESOURCES | 1091 | 1101 | 1112 | 1124 |
|  | 28900 | 31630 | 34610 | 37867 |
| SHARE CAPITAL | 0 | 0 | 0 | 0 |
| LONG TERM DEBT | 28900 | 31630 | 34610 | 37867 |
| SHORT TERM DEBT | | | | |
| OTHER CASH | | | | |
| NON-CASH FUNDS | 0 | 0 | 0 | 0 |
| USES OF FUNDS | 30190 | 32943 | 35928 | 39205 |
| FIXED CAPITAL EXPENDITURE | 360 | 371 | 352 | 594 |
| NON-DEPRECIABLE ASSETS | | | | |
| DEPRECIABLE FIXED ASSETS | 360 | 371 | 342 | 594 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 |
| CHANGE IN WORKING CAPITAL | 38 | 39 | 40 | 42 |
| DEBT SERVICES | 29792 | 32523 | 35505 | 38770 |
| REPAYMENT OF LONG TERM DEBT | 672 | 672 | 672 | 672 |
| REPAYMENT OF SHORT TERM DEBT | 26400 | 29000 | 31630 | 34610 |
| INTEREST ON LONG TERM DEBT | 81 | 60 | 40 | 20 |
| INTEREST ON SHORT TERM DEBT | 2640 | 2820 | 3163 | 3462 |
| DIVIDENDS | 0 | 0 | 0 | 0 |
| CASH INCREASE OR (DECREASE) | 0 | 0 | 0 | 0 |
| BEGINNING CASH BALANCE | 0 | 0 | 0 | 0 |
| ENDING CASH BALANCE | 0 | 0 | 0 | 0 |

Fig. 8-12-1    Sensitivity Analysis (FIRR)
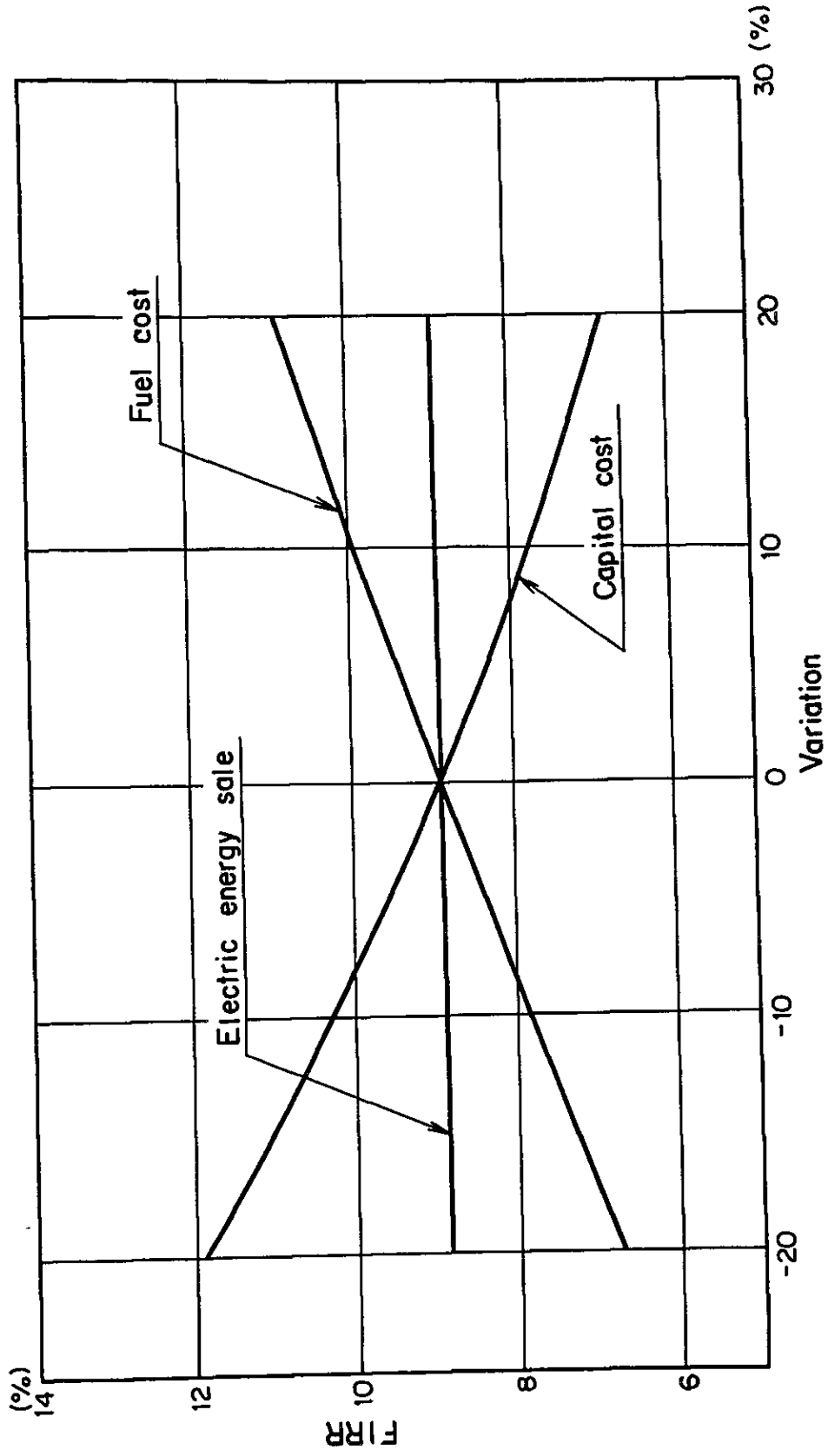
Table 8-12-3    Debt Service Ratio (DSR)

(Unit:  %)

| | Base Case | Case (2)-(b)-i | Case (2)-(b)-ii |
|---|---|---|---|
| 1983 | 6.11 | 6.11 | 6.11 |
| 1984 | 4.68 | 4.68 | 4.68 |
| 1985 | 6.62 | 6.62 | 6.62 |
| 1986 | 11.48 | 11.48 | 11.48 |
| 1987 | 3.11 | 2.18 | 1.68 |
| 1988 | 3.05 | 2.15 | 1.66 |
| 1989 | 3.27 | 2.31 | 1.79 |
| 1990 | 3.43 | 2.43 | 1.89 |
| 1991 | 2.91 | 2.08 | 1.62 |
| 1992 | 1.86 | 1.65 | 1.48 |
| 1993 | 1.97 | 1.75 | 1.58 |
| 1994 | 3.53 | 4.91 | 8.12 |
| 1995 | 3.67 | 5.11 | 8.47 |
| 1996 | 3.87 | 5.39 | 8.93 |
| 1997 | 3.96 | 5.51 | 9.14 |
| 1998 | 4.15 | 5.78 | 9.59 |
| 1999 | 4.34 | 6.05 | 10.05 |
| 2000 | 4.54 | 6.34 | 10.53 |
| 2001 | 4.50 | 6.28 | 10.44 |
| 2002 | 4.75 | 6.63 | 11.03 |
| 2003 | 4.98 | 6.96 | 11.59 |
| 2004 | 5.23 | 7.31 | 12.18 |
| 2005 | 5.49 | 7.68 | 12.80 |
| 2006 | 5.77 | 8.08 | 13.46 |

Note:  Bare Case        :  Soft loan   70%
       Case (2)-(b)-i :  Soft loan   50%
       Case (2)-(b)-ii:  Soft loan   30%

## 8.13 Results of Financial Analyses

The results of the financial analyses made up to the preceding sections may be summarized as follows:

(a) In the basic case, the FIRR is 10.76% before taxes and 8.91% after taxes.

(b) It is the variation in the investment amount which has the greatest effect on variation of the FIRR, and with a rise of 10% in the investment amount the FIRR will fall to 7.77%.

(c) Although ore sales do not have a direct relation with the FIRR, variations in sales will have a great effect on the cash flow of Santa Luisa. A drop of 20% in silver price will produce a shortage in the cash flow.

(d) There would be no problem at all in repayment if the terms for borrowing funds for investment were to be the same as in the basic case. However, if the terms should worsen (for example, more than 50% being high-interest funds from commercial banks), then the margin for repayment will almost completely disappear.

(e) If a hydro-electric power station having a power generating capacity of a scale (4,200 kW) allowing supply of electric power not only to Huanzala Mine, but also to neighboring communities for public use is constructed, the FIRR will be lowered about two percentage points compared with the case of constructing a hydro-electric power station exclusively for mining (3,400 kW).

The following conclusions may be drawn from these examination results:

Firstly, the implementation of the Project will have the sure effect of reducing production costs, especially motive power cost, and from a financial point of view this is a feasible project.

Secondly, when the factors for instability in operating Huanzala Mine on fluctuation in product price, etc. are considered, it may be said

that this Project is not one which has such profitability and stability
as to allow operation on a completely commercial basis offsetting the
factors for instability.

Thirdly, seen from a financial aspect, the profitability is lowered
in case supply of electric power to public use done through this Project.
However, the expectations of Huallanca and La Union residents for an
ample supply of electric power for public use are very great. By meeting
these expectations, the contribution to the region of Huanzala Mine will
be evaluated highly.

Furthermore, to follow the administrative guidance of the Peruvian
electric power authorities concerning "supply of electric power to neigh-
boring communities for public use" will enhance effect of the above-
mentioned contribution even more.

In this sense, the construction of Huanzala Hydro-electric Power
Station possessing the capacity to supply electric power to neighboring
communities in addition to supplying motive power for Huanzala Mine, will
be a matter for Santa Luisa to positively promote.

Based on the various results of financial analyses above, it is
judged that this Project is indeed suitable as an object of financing by
JICA, while at the same time, construction of a hydro-electric power sta-
tion having a capacity of 4,200 kW for supplying electric power for
mining and public use will be difficult unless the low-interest financing
system of JICA is utilized.

# CHAPTER 9

## ECONOMIC ANALYSIS

CHAPTER 9    ECONOMIC ANALYSIS
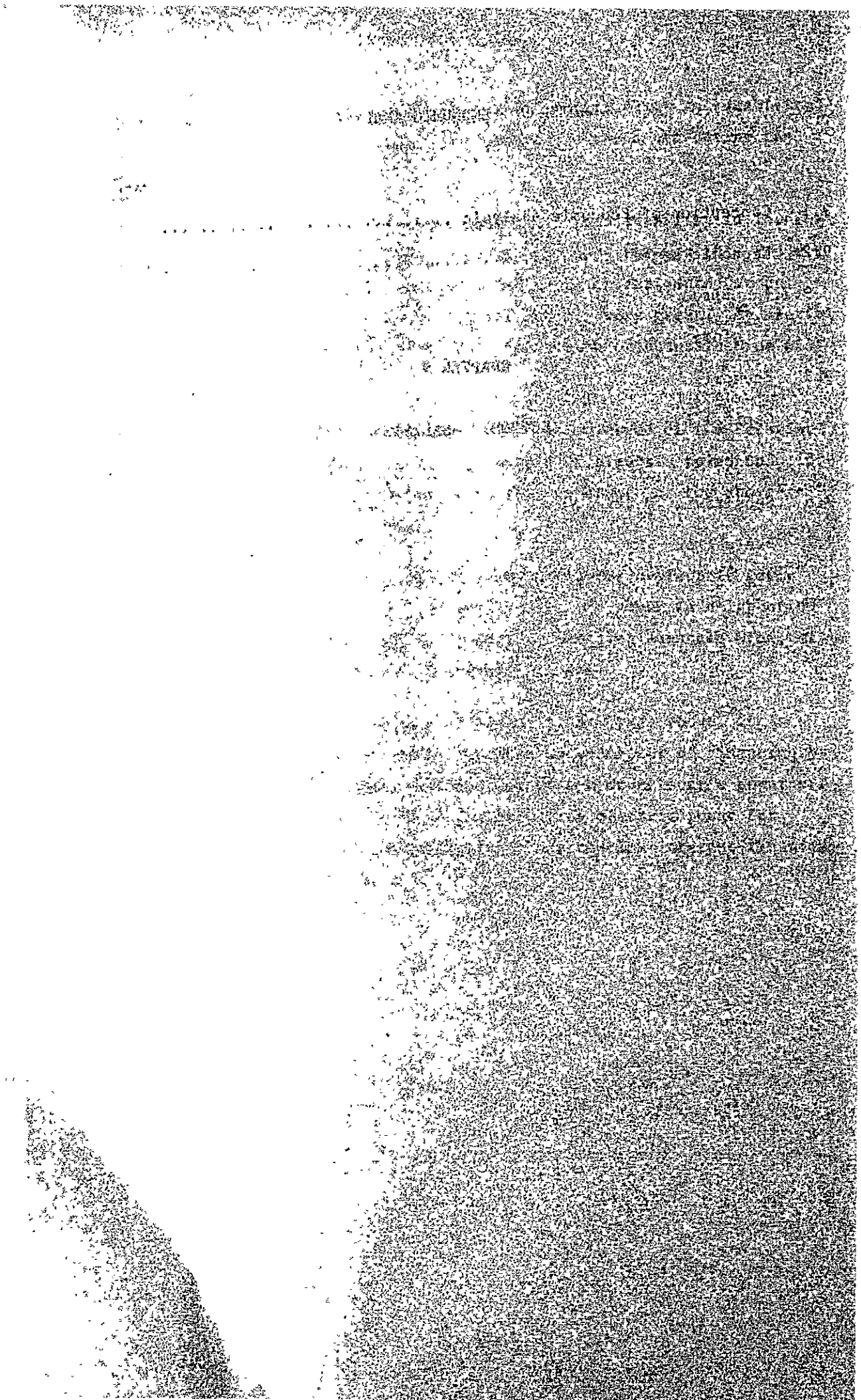
# CHAPTER 9   ECONOMIC ANALYSIS

## 9.1   Conception of Economic Analysis

Whereas the financial analysis examines the hydro-electric power generation project from the standpoint of the individual enterprise, Santa Luisa, the economic analysis evaluates the project from the standpoint of the national economy as a whole. In the economic analysis, as in the case of financial analysis, evaluating the benefits and costs of the project will be the fundamental requirement also.

As previously described, the hydro-electric power station to be constructed in this Project will have the two characters of supplying motive power for mining as a privately-owned power station of Huanzala Mine and at the same time supplying electric power to neighboring communities for public use. In the economic analysis, it will be necessary to accordingly consider costs and benefits separated for these two. With regard to direct benefits from among various benefits, a similar approach as the conception in the financial analysis may be taken (see Section 8.1). As for indirect benefits, promotion of regional industry and improvements in the living environment may be considered.

On the other hand, using the costs used in financial analysis as the basis and after making modification to economic prices, cost items for economic evaluation are estimated from the viewpoint of cost to the entire national economy.

Since the profitability in the financial analysis has been expressed in terms of financial internal rate of return (FIRR), it was decided that economic evaluation should be examined by the economic internal rate of return (EIRR).

9.2 Economic Benefit

9.2.1 Direct Benefit

The direct benefits of the Project may be divided into benefits produced from supply of electric power to Huanzala Mine as a privately-owned power station, and the benefits from supply of electric power to public use.

(1) Benefit from Private Electric Power Generation Portion used for Mine's Purpose

In general, the methods of evaluating economic benefit may be considered divided according to the three cases:

(i) gross domestic consumption increased,

(ii) gross domestic consumption constant, but export increased or import substitution effect produced,

(iii) gross domestic consumption constant with no effect on foreign trade, but with substitution effect produced regarding inferior domestic facilities.

The significance of Huanzala Mine having Huanzala Hydroelectric Power Station act as its private power station lies in minimizing as much as possible the use of the present high-cost diesel generating facilities. In other words, substitution of the hydro-electric power station for the existing diesel generating facilities as much as possible, which according to the above-mentioned classification in the evaluation method, corresponds to the case of (iii). The amount of the benefit in this case is measured by the economic cost of the facility subjected to substitution. In the case of this Project, however, the existing diesel facilities must be left intact for use in the low-water season and to meet peak loads even after the hydro-electric power station has been completed. Consequently, the amount of the benefit will be savings in expenses such as personnel cost, fuel cost, etc. (expressed by economic prices) through reduction in operating time of the diesel facilities as a result of construction of the hydro-electric power station. The amounts of the various expenses saved

calculated in this way, in effect, the amounts of benefit produced through the private electric power generation portion are shown in Table 9-2-1.

(2) Benefit from Electric Power Supply for Public Use

The supply of electric power to public use will lead to increase in gross consumption of the communities and eventually of the entire country. According to the beforementioned method of evaluating the economic benefit, this corresponds to the case of (1). In this case, it is appropriate for the economic benefit to be measured by the willingness to pay of consumers.

Since there is a part of the benefit called consumer's surplus between the willingness to pay of the consumer and the actual amount of the electricity charge, if the benefit were computed based on the current electricity rate, this consumer's surplus would be ignored. However, since it is close to impossible in reality to measure the willingness to pay of the residents including the consumer's surplus. In the economic analysis the electric energy sales income based on the current rate was considered as the economic benefit produced by supply of electric power to public use. Even though the consumer's surplus is not measured in the benefit, since the weight of the consumer's surplus in the project benefit as a whole will be small, it is judged there will be no influence on the economics of the Project seen from the standpoint of the national economy.

Table 9-2-1   Direct Benefit ............ (3 sheets)

*** HUANZALA POWER PROJECT ***

(USD 1000)

| YEAR | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1992 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | 0 | 0 | 0 | 0 | -1489 | -1519 | -1551 | -1582 | -1615 | -1646 |
| DIESEL OIL | 0 | 0 | 0 | 0 | -1346 | -1374 | -1402 | -1431 | -1460 | -1488 |
| LUBRICANT | 0 | 0 | 0 | 0 | -143 | -145 | -148 | -151 | -155 | -158 |
| OPERATING & MAINTENANCE COST | 0 | 0 | 0 | 0 | -87 | -87 | -87 | -87 | -93 | -99 |
| DIESEL (NFW) | 0 | 0 | 0 | 0 | -68 | -68 | -68 | -68 | -63 | -57 |
| DIESEL (EXISTING) | 0 | 0 | 0 | 0 | -81 | -81 | -81 | -81 | -81 | -81 |
| HYDRO | 0 | 0 | 0 | 0 | 236 | 236 | 236 | 236 | 236 | 236 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 | | | | | | |
| VARIABLE COST | 0 | 0 | 0 | 0 | -1402 | -1432 | -1464 | -1495 | -1522 | -1547 |
| LABOUR COST | 0 | 0 | 0 | 0 | 26 | 26 | 26 | 26 | 26 | 26 |
| DIRECT FIXED COST | 0 | 0 | 0 | 0 | 26 | 26 | 26 | 26 | 26 | 26 |
| CASH FACTORY COST | 0 | 0 | 0 | 0 | -1376 | -1406 | -1438 | -1469 | -1496 | -1521 |
| PLANT COST (HYDRO) | 0 | 0 | 0 | 0 | 591 | 591 | 591 | 591 | 591 | 591 |
| PLANT COST (DIESEL) | 0 | 0 | 0 | 0 | -149 | -149 | -149 | -149 | -124 | 500 |
| DIESEL .86 | 0 | 0 | 0 | 0 | -149 | -149 | -149 | -149 | | |
| DIESEL .92 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL .95 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL .98 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL (EXISTING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL (BUILDING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PILING | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 | 27 | 27 | 27 | 27 | 27 | 27 |
| VEHICLE & BULLDOZER | 0 | 0 | 0 | 0 | | | | | | |
| DEPRECIATION AND AMORTIZATION | 0 | 0 | 0 | 0 | 469 | 469 | 469 | 469 | 494 | 667 |
| TOTAL FACTORY COST | 0 | 0 | 0 | 0 | -907 | -937 | -969 | -1000 | -1002 | -854 |
| TRANSPORTATION COST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SHIPPING COST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GENERAL ADMINISTRATIVE EXP. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OPERATING EXPENSES | 0 | 0 | 0 | 0 | -907 | -937 | -969 | -1000 | -1002 | -854 |
| INTEREST ON LONG TERM DEBT EX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 | 562 | 518 | 475 | 431 | 387 | 343 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| NON-OPERATION EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Direct Benefit

## *** HIANZALA POWER PROJECT ***

(USD 1000)

| YEAR | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|---|---|---|---|---|---|---|---|---|---|---|
| FUEL COST | -1677 | -1707 | -1736 | -1764 | -1773 | -1782 | -1791 | -1800 | -1805 | -1816 |
| DIESEL OIL | -1516 | -1543 | -1570 | -1595 | -1604 | -1617 | -1620 | -1627 | -1632 | -1643 |
| LUBRICANT | -161 | -165 | -166 | -169 | -170 | -171 | -171 | -172 | -173 | -174 |
| OPERATING & MAINTENANCE COST | | | | | | | | | | |
| DIESEL (NEW) | -103 | -103 | -103 | -125 | -125 | -103 | -171 | -171 | -171 | -203 |
| DIESEL (EXISTING) | -48 | -48 | -48 | -8 | -8 | -8 | -137 | -137 | -137 | -171 |
| HYDRO | 236 | 236 | 236 | 236 | 236 | 236 | 236 | 236 | 236 | 137 |
| GENERAL EQUIPMENT | | | | | | | | | | 236 |
| VARIABLE COST | -1591 | -1621 | -1650 | -1661 | -1670 | -1679 | -1588 | -1597 | -1602 | -1614 |
| LABOUR COST | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 |
| DIRECT FIXED COST | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 | 26 |
| CASH FACTORY COST | -1565 | -1595 | -1625 | -1635 | -1644 | -1653 | -1562 | -1571 | -1576 | -1588 |
| PLANT COST (HYDRO) | 591 | 591 | 591 | 591 | 591 | 591 | 591 | 591 | 591 | 591 |
| PLANT COST (DIESEL) | -500 | -500 | -500 | -774 | -99 | 0 | -99 | -99 | -99 | -99 |
| DIESEL '86 | -500 | -500 | -500 | -25 | | 0 | 0 | 0 | | |
| DIESEL '92 | -99 | 0 | -99 | 0 | -99 | -99 | -99 | -99 | -99 | 0 |
| DIESEL '98 | 0 | 0 | 0 | 0 | 0 | -99 | -99 | -99 | 0 | 0 |
| DIESEL (EXISTING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DIESEL (BUILDING) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PILING | | | | | | | | | | |
| INTEREST DURING CONSTRUCTION | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 | 27 |
| VEHICLE & BULLDOZER | 270 | 270 | 270 | | | | | | | |
| DEPRECIATION AND AMORTIZATION | 568 | 568 | 568 | 543 | 519 | 618 | 519 | 519 | 519 | 519 |
| TOTAL FACTORY COST | -997 | -1027 | -1056 | -1092 | -1126 | -1035 | -1044 | -1053 | -1057 | -1069 |
| TRANSPORTATION COST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SHIPPING COST | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| SALES EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| GENERAL ADMINISTRATIVE EXP. | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| OPERATING EXPENSES | -997 | -1027 | -1056 | -1092 | -1176 | -1035 | -1044 | -1053 | -1057 | -1069 |
| INTEREST ON LONG TERM DEBT EX | 282 | 222 | 205 | 188 | 171 | 153 | 136 | 119 | 102 | 85 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | | | | | | | | | | |
| NON-OPERATION EXPENSES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Direct Benefit

*** HUANZALA POWER PROJECT ***

(USD 1000)

| YEAR | 2003 | 2004 | 2005 | 2006 |
|---|---|---|---|---|
| FUEL COST | -1824 | -1832 | -1839 | -1846 |
| DIESEL OIL | -1650 | -1657 | -1663 | -1669 |
| LUBRICANT | -175 | -175 | -176 | -177 |
| OPERATING & MAINTENANCE COST | | | | |
| DIESEL (NEW) | -203 | -203 | -203 | -203 |
| DIESEL (EXISTING) | -137 | -137 | -137 | -137 |
| HYDRO | 236 | 236 | 236 | 236 |
| GENERAL EQUIPMENT | | | | |
| VARIABLE COST | -1622 | -1630 | -1636 | -1643 |
| LABOUR COST | 26 | 26 | 26 | 26 |
| DIRECT FIXED COST | 26 | 26 | 26 | 26 |
| CASH FACTORY COST | -1596 | -1604 | -1611 | -1617 |
| PLANT COST (HYDRO) | 591 | 591 | 591 | 591 |
| PLANT COST (DIESEL) | -99 | 0 | 0 | 0 |
| DIESEL .86 | 0 | 0 | 0 | 0 |
| DIESEL .92 | 0 | 0 | 0 | 0 |
| DIESEL .95 | 0 | 0 | 0 | 0 |
| DIESEL .98 | 0 | 0 | 0 | 0 |
| DIESEL (EXISTING) | -99 | 0 | 0 | 0 |
| DIESEL (BUILDING) | 0 | 0 | 0 | 0 |
| GENERAL EQUIPMENT | 0 | 0 | 0 | 0 |
| PILING | 27 | 27 | 27 | 27 |
| INTEREST DURING CONSTRUCTION | 0 | 0 | 0 | 0 |
| VEHICLE & BULLDOZER | 27 | 27 | 27 | 27 |
| DEPRECIATION AND AMORTIZATION | 519 | 618 | 618 | 618 |
| TOTAL FACTORY COST | -1077 | -986 | -993 | -999 |
| TRANSPORTATION COST | 0 | 0 | 0 | 0 |
| SHIPPING COST | 0 | 0 | 0 | 0 |
| SALES EXPENSES | 0 | 0 | 0 | 0 |
| GENERAL ADMINISTRATIVE EXP. | 0 | 0 | 0 | 0 |
| OPERATING EXPENSES | -1077 | -986 | -993 | -999 |
| INTEREST ON LONG TERM DEBT EX | 68 | 51 | 34 | 17 |
| INTEREST ON LONG TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| INTEREST ON SHORT TERM DEBT | 0 | 0 | 0 | 0 |
| NON-OPERATION EXPENSES | 0 | 0 | 0 | 0 |

## 9.2.2 Indirect Benefit

### (1) Promotion of Regional Industry

According to the results of investigations through interrogations carried out by the JICA Survey Team, the principal industries of Huallanca and La Union are stock raising and commerce. It is strongly desired locally to hereafter promote cheese factories and lumber mills utilizing natural resources. A three-phase power supply is required for operation of such factories, but for ElectroPeru, it is the limit simply to continue with electric power supply for general household use of the present degree. It is unconceivable that ElectroPeru will come to supply electric power for industrial use.

Under such circumstances, if it were to become possible for industrial electric power to be supplied from the hydro-electric power station of Huanzala Mine, industrialization would be gradually promoted, employment conditions improved, the income level raised. Development of the whole region can accordingly be expected.

### (2) Improvement of Living Environment

Since both Huallanca and La Union are located at high altitudes, there are no endemic dieseases peculiar to the tropics. However, construction of municipal water supply and medical facilities has been fairly slow because of inadequate power supply. In comparison, at the company housing camp at Huanzala Mine, both water supply and sewage systems are complete, and medical facilities are fairly well equipped.

At both La Union and Huallanca it is hoped very much to advance to a living environment equal to that of Huanzala Mine. It is thought that if by the construction of Huanzala Hydro-electric Power Station, ample electric power were to be supplied, improvement of the living environment will be greatly pushed forward.

The indirect benefits to be brought about by construction of Huanzala Hydro-electric Power Station will not be limited to the above-mentioned promotion of regional industry, increase in

employment, raising of living standards, and improvement of the living environment.

However, it is difficult to numerically grasp these benefits for the purpose of economic analysis. In calculation of the EIRR, these indirect benefits are not considered, so that it may be said that the benefits of this Project have been estimated rather on the conservative side.

## 9.3 Economic Expenses

### (1) General

An economic expense is an expense measured by a so-called economic price which is determined based on the assumption that the entire economy of the country is in a state of fair competition, and is computed by applying the required correction to the market price obtained in the financial analysis. The correction of the market prices to the economic expenses of this Project and the method of handling the correction items in general are as described below.

### (2) Taxes

Taxes are no more than the transfer of resources within a single country and were therefore omitted from the cost of the Project.

### (3) Foreign Exchange

A large-scale devaluation is presently going on in Peru. There are great fluctuations in foreign exchange, and it is possible that devaluation in the exchange rate will continue for some time to come. However, there are practically no restrictions on exchange and conversion to foreign currency may be done freely so that a black market does not exist. Consequently, the present devaluation in the exchange rate is occurring more or less in line with market rates, and it may be considered that the exchange rate indicates an appropriate conversion ratio. Therefore, a shadow exchange rate is not used in the calculations here.

## (4) Wages

The present economic situation in Peru is adverse and it is said that the unemployment rate in the capital city of Lima is approximately 50%. The economic price of wages is measured by the opportunity cost of labor which is frequently lower than the actual wages paid in general when the unemployment rate is high. Huanzala Mine is located at an altitude of 4,000 m, and the living environment can hardly be said to be favorable, while there is no large city close by. Even though the unemployment rate in Lima may be high, the situation is not such that laborers can freely be gathered to Huanzala Mine at lower than prevailing wages. The ordinary laborers in Santa Luisa are as a rule employed from among those having experience working in mines, while unexperienced men are given technical training by the company.

Consequently, when the special circumstances and actual situation at Huanzala Mine are taken into account, it may be considered that the market price of wages used in the financial analysis indicates the opportunity cost of labor. As the economic price of wages, the market price employed in the financial analysis is to be used unaltered, and a shadow wage rate is not used.


## 9.4  Capital Expenditure

The amount of capital expenditure of electric power facilities is estimated in terms of the above-mentioned economic price. The result thereof is shown in Table 9-4-1.

Table 9-4-1   Capital Expenditure of Generating
Plant (Economic Price)

| | Case of Constructing Hydro-power Plant | Case of not having Hydro-power Plant |
|---|---|---|
| 1983 | | |
| 1984 | | |
| 1985 | 6,311 | |
| 1986 | 6,045 | 744 |
| 1987 | | |
| 1988 | | |
| 1989 | | |
| 1990 | | |
| 1991 | 248 | |
| 1992 | | 496 |
| 1993 | | |
| 1994 | | |
| 1995 | 469 | 496 |
| 1996 | | |
| 1997 | | |
| 1998 | | 496 |
| 1999 | | |
| 2000 | | |
| 2001 | | |
| 2002 | | |
| 2003 | | |
| 2004 | | |
| 2005 | | |
| 2006 | | |
| Total | 13,100 | 2,232 |

9.5  Economic Internal Rate of Return (EIRR)

On calculating the economic internal rate of return (EIRR) in accordance with the basic conception and with the various preconditions, EIRR is 11.93%.  (Table 9-5-1)


9.6  Sensitivity Analysis

The sensitivity analysis regarding the EIRR was performed based on the following conditions.

Capital Investment Amount:

-20%, -10%, 0, +10%, +20%

Fuel Cost:

-20%, -10%, 0, +10%, +20%

The results of the sensitivity analysis are shown in Fig. 9-6-1. Both factors have fair amounts of effect on the EIRR, but the degree of effect of investment is greater than fuel cost variation.  When the investment amount is increased 20% the EIRR falls from 11.93% in the basic case to 8.95%.  Conversely, if it were to be decreased by 20%, the EIRR would rise from 11.93% to 16.03%.

Table 9-5-1    Economic Rate of Return (in current price)

*** HUANZALA POWER PROJECT ***
FINANCIAL RATE OF RETURN (IN CURRENT PRICE)   (USD 1000)

| YEAR | FIXED CAPITAL EXPEND. | CHANGE IN WORKING CAPITAL | (1) GROSS CAPITAL EXPENDTR | OPERATING PROFIT | DEPRECIATN | (2) GROSS CASH IN-FLOW | (4) NET IN-FLOW (2)-(1) |
|------|------|------|------|------|------|------|------|
| 1983 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1984 | 5911 | 0 | 5911 | 0 | 0 | 0 | -5911 |
| 1985 | 5167 | 0 | 5167 | 0 | 0 | 0 | -5167 |
| 1986 | 0 | -50 | -50 | 875 | 469 | 1344 | 1394 |
| 1987 | 0 | -2 | -2 | 954 | 469 | 1423 | 1425 |
| 1988 | 0 | -2 | -2 | 987 | 469 | 1456 | 1458 |
| 1989 | 0 | -2 | -2 | 1019 | 469 | 1488 | 1490 |
| 1990 | 0 | -1 | -1 | 1024 | 494 | 1518 | 1270 |
| 1991 | 248 | -2 | 248 | 885 | 667 | 1552 | 2040 |
| 1992 | -496 | -8 | -488 | 1014 | 567 | 1580 | 1590 |
| 1993 | 0 | -2 | -2 | 1051 | 568 | 1619 | 1621 |
| 1994 | 0 | -2 | -2 | 1082 | 568 | 1650 | 1653 |
| 1995 | 0 | -2 | -2 | 1118 | 543 | 1661 | 1652 |
| 1996 | 0 | -1 | -1 | 1071 | 518 | 1672 | 1674 |
| 1997 | -496 | -5 | -491 | 1076 | 518 | 1689 | 2180 |
| 1998 | 0 | 0 | 0 | 1086 | 519 | 1595 | 1595 |
| 1999 | 0 | 0 | 0 | 1093 | 519 | 1605 | 1606 |
| 2000 | 0 | -1 | -1 | 1107 | 519 | 1612 | 1612 |
| 2001 | 0 | -1 | -1 | 1118 | 519 | 1625 | 1626 |
| 2002 | 0 | 5 | 5 | 1035 | 618 | 1635 | 1635 |
| 2003 | 0 | 0 | 0 | 1036 | 618 | 1651 | 1646 |
| 2004 | 0 | 5 | 5 | 1045 | 618 | 1654 | 1654 |
| 2005 | 0 | 5 | 5 |  |  | 1663 | 1608 |
| 2006 | -0 | 55 | 55 |  |  |  | 21360 |
|      | 10335 | 0 | 10335 | 20828 | 10867 | 31695 | 21360 |

INTERNAL RATE OF RETURN

NET IN-FLOW (2)-(1)   11.93 PER CENT
ON (4)

Fig. 9-6-1　Sensitivity Analysis (EIRR)