

# Appendix 3-1 ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

## BASIC CASE

--- CASE 1 ---

MEY PRESENT VALUE = 17229.3 (MIL. SUQUES)

B / C = 1.044

IRR = 17.8 ( % )

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 1 ---

|                         | 1987   | 1988     | 1989    | 1990   | 1991   | 1992   | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|-------------------------|--------|----------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>   |        |          |         |        |        |        |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>     |        |          |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)     | 0.0    | 0.0      | 0.0     | 2934.4 | 3316.6 | 3698.7 | 4080.8 | 4462.9 | 4845.0 | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)    | 0.0    | 0.0      | 0.0     | 88.7   | 102.0  | 115.3  | 128.6  | 142.0  | 155.3  | 168.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)   | 0.0    | 0.0      | 0.0     | 26.7   | 26.0   | 29.4   | 30.7   | 31.7   | 32.7   | 33.6   | 34.6   | 35.6   | 36.5   |
| <b>WITHOUT PROJECT</b>  |        |          |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)     | 0.0    | 0.0      | 0.0     | 3099.4 | 3496.2 | 3893.0 | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)    | 0.0    | 0.0      | 0.0     | 96.2   | 112.0  | 127.7  | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>          |        |          |         |        |        |        |        |        |        |        |        |        |        |
| TOTAL BENEFIT           | 0.0    | 0.0      | 0.0     | 1481.2 | 1781.2 | 1982.8 | 2122.3 | 2200.3 | 2237.1 | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| TIME SAVING             | 0.0    | 0.0      | 0.0     | 93.3   | 313.9  | 474.4  | 598.9  | 659.5  | 753.8  | 803.9  | 833.3  | 842.4  | 845.3  |
| V-TIME DIFF.            | 0.0    | 0.0      | 0.0     | 7.5    | 10.0   | 12.4   | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-TIME SAVE DEF. DISC.  | 0.0    | 0.0      | 0.0     | 1252.5 | 1670.0 | 2070.8 | 2471.6 | 2855.7 | 3239.8 | 3640.6 | 4061.4 | 4425.5 | 4826.3 |
| MRT PASS. TIME SPENT    | 0.0    | 0.0      | 0.0     | 1121.4 | 1176.0 | 1234.8 | 1289.4 | 1331.4 | 1373.4 | 1411.2 | 1453.2 | 1495.2 | 1533.0 |
| COST SAVING             | 0.0    | 0.0      | 0.0     | 1387.9 | 1467.3 | 1508.4 | 1523.4 | 1510.8 | 1483.3 | 1447.8 | 1403.1 | 1348.5 | 1292.0 |
| V-TIME DIFF.            | 0.0    | 0.0      | 0.0     | 7.5    | 10.0   | 12.4   | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-DIST DIFF.            | 0.0    | 0.0      | 0.0     | 165.0  | 179.6  | 194.3  | 208.9  | 222.7  | 236.5  | 250.2  | 264.0  | 277.8  | 291.6  |
| V-COST SAVE DEF. DISC.  | 0.0    | 0.0      | 0.0     | 1949.9 | 2308.8 | 2658.3 | 3007.0 | 3339.9 | 3672.7 | 4014.9 | 4357.9 | 4690.8 | 5033.7 |
| <b>COST</b>             |        |          |         |        |        |        |        |        |        |        |        |        |        |
| MRT PROJECT COST        | 217.0  | 10747.1  | 9595.0  | 411.1  | 718.5  | 1060.2 | 316.3  | 282.4  | 903.2  | 241.7  | 215.8  | 192.7  | 305.0  |
| CURRENT INVESTMENT      | 217.0  | 12017.0  | 12036.0 | 0.0    | 553.0  | 1291.0 | 0.0    | 0.0    | 1612.0 | 0.0    | 0.0    | 0.0    | 518.0  |
| CURRENT MAINT. ADPERAT. | 0.0    | 0.0      | 0.0     | 577.5  | 577.5  | 577.5  | 624.3  | 624.3  | 624.3  | 670.2  | 670.2  | 670.2  | 670.2  |
| <b>DISCOUNT RATIO</b>   |        |          |         |        |        |        |        |        |        |        |        |        |        |
| B - C                   | 0      | 1        | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
|                         | (1.12) | (1.12)   | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
|                         | -217.0 | -10747.1 | -9595.0 | 1070.1 | 1062.7 | 922.6  | 1806.0 | 1917.9 | 1333.9 | 2010.0 | 2020.6 | 1998.2 | 1832.3 |

# BASIC CASE

EE ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT EE

( MIL. SUQUES )

--- CASE 1 ---

|                        | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 8755.6 | 7137.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH. H (MIL.V.HOURS)   | 221.9  | 235.2  | 248.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS. H (MIL.P.HOURS)  | 37.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.4   | 43.2   | 44.1    | 44.9    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT        |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H (MIL.V.HOURS)   | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| BENEFIT                |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT          | 2063.0 | 1931.7 | 1899.0 | 1866.3 | 1833.6 | 1800.9 | 1768.2 | 1735.5 | 1702.8  | 1670.1  | 1637.4  | 1604.7  | 1572.0  |
| TIME SAVING            | 833.1  | 815.6  | 798.1  | 780.6  | 763.1  | 745.6  | 728.1  | 710.6  | 693.1   | 675.6   | 658.1   | 640.6   | 623.1   |
| V-TIME DIFF.           | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE DEF. DISC. | 5210.4 | 5594.5 | 5978.6 | 6362.7 | 6746.8 | 7130.9 | 7515.0 | 7899.1 | 8283.2  | 8667.3  | 9051.4  | 9435.5  | 9819.6  |
| MRT PASS. TIME SPENT   | 1575.0 | 1603.6 | 1632.2 | 1660.8 | 1689.4 | 1718.0 | 1746.6 | 1775.2 | 1803.8  | 1832.4  | 1861.0  | 1889.6  | 1918.2  |
| COST SAVING            | 1229.9 | 1166.1 | 1102.3 | 1038.5 | 974.7  | 910.9  | 847.1  | 783.3  | 719.5   | 655.7   | 591.9   | 528.1   | 464.3   |
| V-TIME DIFF.           | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST DIFF.           | 305.4  | 319.1  | 332.8  | 346.6  | 360.4  | 374.2  | 388.0  | 401.8  | 415.6   | 429.4   | 443.2   | 457.0   | 470.8   |
| V-COST SAVE DEF. DISC. | 5366.6 | 5698.7 | 6030.8 | 6362.9 | 6695.0 | 7027.1 | 7359.2 | 7691.3 | 8023.4  | 8355.5  | 8687.6  | 9019.7  | 9351.8  |
| COST                   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST       | 164.5  | 146.8  | 129.1  | 111.4  | 93.7   | 76.0   | 58.3   | 40.6   | 22.9    | 5.2     | -12.5   | -30.2   | -47.9   |
| CURRENT INVESTMENT     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 717.6   | 717.6   | 717.6   | 717.6   |
| DISCOUNT RATIO         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                  | 1898.5 | 1834.9 | 1767.9 | 1699.2 | 1630.5 | 1561.8 | 1493.1 | 1424.4 | 1355.7  | 1287.0  | 1218.3  | 1149.6  | 1080.9  |

EE ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT EE

( MIL. SUQUES )

--- CASE 1 ---

|                        | 2013    | 2014    | 2015    | 2016    |
|------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |         |         |         |         |
| *****                  |         |         |         |         |
| WITH PROJECT           |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH. H (MIL.V.HOURS)   | 395.0   | 408.3   | 421.6   | 434.9   |
| PASS. H (MIL.P.HOURS)  | 45.7    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT        |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH. H (MIL.V.HOURS)   | 456.6   | 472.2   | 487.8   | 503.4   |
| BENEFIT                |         |         |         |         |
| *****                  |         |         |         |         |
| TOTAL BENEFIT          | 950.5   | 882.0   | 813.5   | 745.0   |
| TIME SAVING            | 439.5   | 410.4   | 381.3   | 352.2   |
| V-TIME DIFF.           | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE DEF. DISC. | 10287.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT   | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING            | 511.0   | 471.6   | 432.2   | 392.8   |
| V-TIME DIFF.           | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST DIFF.           | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE DEF. DISC. | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| COST                   |         |         |         |         |
| *****                  |         |         |         |         |
| MRT PROJECT COST       | 43.9    | 39.2    | 34.5    | 29.8    |
| CURRENT INVESTMENT     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 835.1   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO         |         |         |         |         |
| *****                  |         |         |         |         |
| B - C                  | 906.6   | 842.8   | 779.0   | 715.2   |

# CASE A-1

--- CASE 3 ---

NET PRESENT VALUE = 17980.1 (MIL. SUQUES)

B / C = 1.772

IRR = 19.1 ( % )

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 3 ---

|                        | 1987   | 1988    | 1989    | 1990   | 1991    | 1992    | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|------------------------|--------|---------|---------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>  |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>    |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)    | 0.0    | 0.0     | 0.0     | 3045.7 | 3436.3  | 3826.9  | 4080.8 | 4467.9 | 4845.0 | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)   | 0.0    | 0.0     | 0.0     | 92.5   | 107.2   | 121.9   | 128.6  | 142.0  | 155.3  | 168.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)  | 0.0    | 0.0     | 0.0     | 8.3    | 8.8     | 9.3     | 30.7   | 31.7   | 32.7   | 33.6   | 34.6   | 35.6   | 36.5   |
| <b>WITHOUT PROJECT</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)    | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2  | 3893.0  | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)   | 0.0    | 0.0     | 0.0     | 96.2   | 112.0   | 127.7   | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>         |        |         |         |        |         |         |        |        |        |        |        |        |        |
| TOTAL BENEFIT          | 0.0    | 0.0     | 0.0     | 734.4  | 858.4   | 932.2   | 2122.3 | 2200.3 | 2237.1 | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| TIME SAVING            | 0.0    | 0.0     | 0.0     | 191.7  | 274.5   | 328.0   | 598.9  | 659.5  | 753.8  | 803.9  | 833.3  | 842.4  | 845.3  |
| V-TIME DIFF.           | 0.0    | 0.0     | 0.0     | 3.7    | 4.8     | 5.8     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-TIME SAVE DEF. DISC. | 0.0    | 0.0     | 0.0     | 617.9  | 801.6   | 968.6   | 2471.6 | 2855.7 | 3239.8 | 3640.6 | 4041.4 | 4425.5 | 4826.3 |
| MRT PASS. TIME SPENT   | 0.0    | 0.0     | 0.0     | 348.6  | 369.6   | 390.6   | 1289.4 | 1331.4 | 1373.4 | 1411.2 | 1453.2 | 1495.2 | 1533.0 |
| COST SAVING            | 0.0    | 0.0     | 0.0     | 542.7  | 583.9   | 604.2   | 1523.4 | 1510.8 | 1483.3 | 1447.8 | 1403.1 | 1348.5 | 1292.0 |
| V-TIME DIFF.           | 0.0    | 0.0     | 0.0     | 3.7    | 4.8     | 5.8     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-DIST DIFF.           | 0.0    | 0.0     | 0.0     | 53.7   | 59.9    | 66.1    | 208.9  | 222.7  | 236.5  | 250.2  | 264.0  | 277.3  | 291.6  |
| V-COST SAVE DEF. DISC. | 0.0    | 0.0     | 0.0     | 762.4  | 918.7   | 1064.8  | 3007.0 | 3339.9 | 3672.7 | 4014.9 | 4357.9 | 4670.8 | 5033.7 |
| <b>COST</b>            |        |         |         |        |         |         |        |        |        |        |        |        |        |
| MRT PROJECT COST       | 133.0  | 5132.1  | 4582.3  | 359.1  | 4825.8  | 4308.2  | 293.1  | 261.7  | 984.7  | 241.7  | 215.8  | 192.7  | 305.0  |
| CURRENT INVESTMENT     | 133.0  | 5748.0  | 5748.0  | 213.0  | 7302.0  | 7301.0  | 0.0    | 0.0    | 1612.0 | 0.0    | 0.0    | 0.0    | 518.0  |
| CURRENT MAINT. OPERAT. | 0.0    | 0.0     | 0.0     | 291.5  | 291.5   | 291.5   | 578.6  | 578.6  | 578.6  | 670.2  | 670.2  | 670.2  | 670.2  |
| <b>DISCOUNT RATIO</b>  |        |         |         |        |         |         |        |        |        |        |        |        |        |
| B - C                  | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
| B - C                  | -133.0 | -5132.1 | -4582.3 | 375.3  | -3967.4 | -3376.0 | 1829.2 | 1938.6 | 1352.4 | 2010.0 | 2020.6 | 1998.2 | 1812.3 |

# CASE A-1

ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 3 ---

|                          | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT             |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)      | 6755.6 | 7137.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH .H (MIL.V.HOURS)     | 221.9  | 235.2  | 248.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS.H (MIL.P.HOURS)     | 37.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.4   | 43.2   | 44.1    | 44.9    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT          |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)      | 7061.0 | 7450.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH .H (MIL.V.HOURS)     | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| BENEFIT                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT            | 2063.0 | 1981.7 | 1899.0 | 1806.3 | 1716.2 | 1624.6 | 1526.9 | 1436.9 | 1348.3  | 1260.4  | 1177.7  | 1096.7  | 1021.1  |
| TIME SAVING              | 833.1  | 815.6  | 795.3  | 766.6  | 737.9  | 706.6  | 669.7  | 636.0  | 601.4   | 566.0   | 532.4   | 499.6   | 458.7   |
| V-TIME OFF.              | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE BEF. DISC.   | 5210.4 | 5594.5 | 5995.3 | 6379.4 | 6730.2 | 7111.0 | 7548.4 | 7949.2 | 8350.0  | 8734.1  | 9134.9  | 9502.3  | 9856.4  |
| MRT PASS. TIME SPENT     | 1575.0 | 1608.6 | 1642.2 | 1680.0 | 1713.6 | 1747.2 | 1780.8 | 1814.4 | 1852.2  | 1895.8  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 1229.9 | 1166.1 | 1103.7 | 1039.7 | 978.3  | 918.0  | 857.2  | 800.9  | 746.9   | 694.4   | 645.3   | 597.1   | 552.4   |
| V-TIME OFF.              | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST OFF.              | 305.4  | 319.1  | 332.8  | 346.6  | 360.4  | 374.2  | 388.1  | 401.8  | 415.7   | 429.5   | 443.4   | 458.5   | 469.6   |
| V-COST SAVE BEF. DISC.   | 5366.6 | 5678.7 | 6040.9 | 6373.8 | 6716.8 | 7059.7 | 7383.2 | 7725.4 | 8069.1  | 8402.0  | 8745.7  | 9053.3  | 9391.1  |
| COST                     |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST         | 164.5  | 166.8  | 131.1  | 117.1  | 104.5  | 93.3   | 83.3   | 74.4   | 66.4    | 254.3   | 61.6    | 55.0    | 49.1    |
| CURRENT INVESTMENT       | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 2150.0  | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 717.6   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                    | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121  | 11.121  | 11.121  | 11.121  | 11.121  |
| B - C                    | 1898.5 | 1834.9 | 1767.9 | 1689.2 | 1611.7 | 1531.3 | 1443.6 | 1362.5 | 1281.9  | 1006.1  | 1116.1  | 1041.7  | 972.0   |

ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 3 ---

|                          | 2013    | 2014    | 2015    | 2016    |
|--------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND           |         |         |         |         |
| WITH PROJECT             |         |         |         |         |
| VEH .KM (MIL.V.KMS)      | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH .H (MIL.V.HOURS)     | 395.0   | 408.3   | 421.6   | 434.9   |
| PASS.H (MIL.P.HOURS)     | 45.7    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT          |         |         |         |         |
| VEH .KM (MIL.V.KMS)      | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH .H (MIL.V.HOURS)     | 456.6   | 472.2   | 487.8   | 503.4   |
| BENEFIT                  |         |         |         |         |
| TOTAL BENEFIT            | 950.5   | 852.0   | 817.3   | 756.4   |
| TIME SAVING              | 439.5   | 410.4   | 392.5   | 355.9   |
| V-TIME OFF.              | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE BEF. DISC.   | 10287.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT     | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 511.0   | 471.6   | 434.8   | 400.5   |
| V-TIME OFF.              | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST OFF.              | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE BEF. DISC.   | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| COST                     |         |         |         |         |
| MRT PROJECT COST         | 43.9    | 39.2    | 35.0    | 31.2    |
| CURRENT INVESTMENT       | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 835.1   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO           |         |         |         |         |
| B - C                    | 11.121  | 11.121  | 11.121  | 11.121  |
| B - C                    | 906.6   | 862.8   | 792.3   | 725.2   |

# CASE A-2

--- CASE 4 ---

NET PRESENT VALUE = 17596.3 (MIL. SUQUES)

B / C = 1.021

IRR = 19.5 (%)

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

(MIL. SUQUES)

--- CASE 4 ---

|                          | 1937   | 1988    | 1989    | 1990   | 1991    | 1992   | 1993   | 1994    | 1995   | 1996   | 1997   | 1998   | 1999   |
|--------------------------|--------|---------|---------|--------|---------|--------|--------|---------|--------|--------|--------|--------|--------|
| TRAFFIC DEMAND           |        |         |         |        |         |        |        |         |        |        |        |        |        |
| WITH PROJECT             |        |         |         |        |         |        |        |         |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3045.7 | 3426.3  | 3826.9 | 4177.8 | 4564.2  | 4950.6 | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 92.5   | 107.2   | 121.9  | 133.6  | 147.7   | 161.7  | 163.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)    | 0.0    | 0.0     | 0.0     | 8.3    | 8.8     | 9.3    | 16.8   | 17.2    | 17.6   | 33.6   | 34.6   | 35.6   | 36.5   |
| WITHOUT PROJECT          |        |         |         |        |         |        |        |         |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2  | 3893.0 | 4289.7 | 4685.6  | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 96.2   | 112.0   | 127.7  | 143.4  | 159.1   | 174.7  | 170.4  | 200.1  | 221.7  | 237.4  |
| BENEFIT                  |        |         |         |        |         |        |        |         |        |        |        |        |        |
| TOTAL BENEFIT            | 0.0    | 0.0     | 0.0     | 734.4  | 858.4   | 932.2  | 1384.0 | 1453.4  | 1492.0 | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| TIME SAVING              | 0.0    | 0.0     | 0.0     | 191.7  | 274.5   | 328.0  | 471.7  | 534.4   | 578.3  | 803.9  | 833.3  | 842.4  | 865.3  |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 3.7    | 4.8     | 5.8    | 9.8    | 11.4    | 13.0   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-TIME SAVE REF. DISC.   | 0.0    | 0.0     | 0.0     | 617.9  | 801.6   | 968.6  | 1636.6 | 1903.8  | 2171.0 | 3640.6 | 4041.4 | 4425.5 | 4826.3 |
| MRT PASS. TIME SPENT     | 0.0    | 0.0     | 0.0     | 348.6  | 369.0   | 390.0  | 705.6  | 722.4   | 739.2  | 1511.2 | 1453.2 | 1495.2 | 1533.0 |
| COST SAVING              | 0.0    | 0.0     | 0.0     | 542.7  | 583.9   | 604.2  | 912.3  | 919.0   | 913.7  | 1447.8 | 1403.1 | 1348.5 | 1292.0 |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 3.7    | 4.8     | 5.8    | 9.8    | 11.4    | 13.0   | 21.8   | 24.2   | 26.5   | 28.9   |
| V-DIST DIFF.             | 0.0    | 0.0     | 0.0     | 53.7   | 59.9    | 66.1   | 111.9  | 121.4   | 130.9  | 250.2  | 254.0  | 277.8  | 291.6  |
| V-COST SAVE REF. DISC.   | 0.0    | 0.0     | 0.0     | 762.4  | 918.7   | 1064.8 | 1800.8 | 2031.5  | 2262.4 | 4014.9 | 4357.9 | 4670.8 | 5033.7 |
| COST                     |        |         |         |        |         |        |        |         |        |        |        |        |        |
| MRT PROJECT COST         | 133.0  | 5132.1  | 4582.3  | 258.7  | 1870.4  | 1674.8 | 270.4  | 2644.8  | 2361.0 | 241.7  | 215.8  | 192.7  | 305.0  |
| CURRENT INVESTMENT       | 133.0  | 5748.0  | 5748.0  | 72.0   | 2661.0  | 2660.0 | 187.0  | 5480.0  | 5479.0 | 0.0    | 0.0    | 0.0    | 518.0  |
| CURRENT MAINT. & OPERAT. | 0.0    | 0.0     | 0.0     | 291.5  | 291.5   | 291.5  | 366.8  | 366.8   | 366.8  | 670.2  | 670.2  | 670.2  | 670.2  |
| DISCOUNT RATE            |        |         |         |        |         |        |        |         |        |        |        |        |        |
|                          | 0      | 1       | 2       | 3      | 4       | 5      | 6      | 7       | 8      | 9      | 10     | 11     | 12     |
|                          | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12)  | (1.12) | (1.12) | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
| B - C                    | -133.0 | -5132.1 | -4592.3 | 475.7  | -1018.0 | -742.6 | 1113.6 | -1191.4 | -869.0 | 2010.0 | 2020.6 | 1798.2 | 1632.3 |

# CASE A-2

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE A ---

|                        | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   | 2009    | 2010    | 2011    | 2012    |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |        |        |        |        |        |        |        |        |        |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |        |         |         |         |         |
| WITH PROJECT           |        |        |        |        |        |        |        |        |        |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 6755.6 | 7137.8 | 7519.9 | 7902.0 | 8294.1 | 8686.2 | 9068.3 | 9430.5 | 9812.6 | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH .H (MIL.V.HOURS)   | 221.9  | 235.2  | 248.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4  | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS.H (MIL.P.HOURS)   | 37.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.4   | 43.2   | 44.1   | 44.9    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT        |        |        |        |        |        |        |        |        |        |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 1061.0 | 1458.9 | 1852.7 | 2248.0 | 2644.5 | 3040.4 | 3436.4 | 3832.3 | 4228.3 | 4624.2  | 5020.2  | 5415.4  | 5810.7  |
| VEH .H (MIL.V.HOURS)   | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4  | 394.0   | 409.7   | 425.3   | 440.9   |
| BENEFIT                |        |        |        |        |        |        |        |        |        |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |        |         |         |         |         |
| TOTAL BENEFIT          | 2083.0 | 1981.7 | 1899.0 | 1806.3 | 1716.2 | 1624.6 | 1526.9 | 1436.9 | 1349.3 | 1260.4  | 1177.7  | 1096.7  | 1021.1  |
| TIME SAVING            | 833.1  | 815.0  | 795.3  | 766.6  | 737.9  | 706.0  | 669.7  | 636.0  | 601.4  | 556.0   | 532.4   | 499.6   | 468.7   |
| V-TIME DIFF.           | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0   | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE BEF. DISC. | 5210.4 | 5594.5 | 5995.3 | 6379.4 | 6780.2 | 7181.0 | 7584.4 | 7949.2 | 8350.0 | 8734.1  | 9134.9  | 9502.3  | 9886.4  |
| MRT PASS. TIME SPENT   | 1575.0 | 1608.0 | 1642.2 | 1680.0 | 1713.6 | 1747.2 | 1780.8 | 1814.4 | 1852.2 | 1895.8  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING            | 1279.9 | 1166.1 | 1103.7 | 1039.7 | 978.3  | 918.0  | 857.2  | 800.9  | 746.9  | 694.4   | 645.3   | 597.1   | 552.4   |
| V-TIME DIFF.           | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0   | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST DIFF.           | 305.4  | 319.1  | 332.8  | 346.0  | 360.4  | 374.2  | 388.1  | 401.8  | 415.7  | 429.5   | 443.4   | 456.5   | 469.6   |
| V-COST SAVE BEF. DISC. | 5366.6 | 5698.7 | 6040.9 | 6373.8 | 6716.3 | 7059.7 | 7383.2 | 7725.4 | 8069.1 | 8402.0  | 8745.7  | 9083.3  | 9391.1  |
| COST                   |        |        |        |        |        |        |        |        |        |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |        |         |         |         |         |
| MRT PROJECT COST       | 166.5  | 146.8  | 131.1  | 117.1  | 104.5  | 93.3   | 83.3   | 74.4   | 66.4   | 254.3   | 61.6    | 55.0    | 49.1    |
| CURRENT INVESTMENT     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 2360.0  | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATE          |        |        |        |        |        |        |        |        |        |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |        |         |         |         |         |
| B - C                  | 1898.5 | 1834.9 | 1767.9 | 1699.2 | 1631.7 | 1553.3 | 1463.6 | 1362.5 | 1281.9 | 1006.1  | 1116.1  | 1041.7  | 972.0   |
| *****                  |        |        |        |        |        |        |        |        |        |         |         |         |         |

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE A ---

|                        | 2013    | 2014    | 2015    | 2016    |
|------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |         |         |         |         |
| *****                  |         |         |         |         |
| WITH PROJECT           |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH .H (MIL.V.HOURS)   | 395.0   | 408.3   | 421.8   | 434.9   |
| PASS.H (MIL.P.HOURS)   | 45.7    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT        |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH .H (MIL.V.HOURS)   | 456.6   | 472.2   | 487.8   | 503.4   |
| BENEFIT                |         |         |         |         |
| *****                  |         |         |         |         |
| TOTAL BENEFIT          | 950.5   | 892.0   | 817.3   | 756.4   |
| TIME SAVING            | 439.5   | 410.4   | 382.5   | 355.9   |
| V-TIME DIFF.           | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE BEF. DISC. | 10287.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT   | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING            | 511.0   | 471.6   | 434.8   | 400.5   |
| V-TIME DIFF.           | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST DIFF.           | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE BEF. DISC. | 9729.0  | 10056.8 | 10394.6 | 10712.4 |
| COST                   |         |         |         |         |
| *****                  |         |         |         |         |
| MRT PROJECT COST       | 43.9    | 39.2    | 35.0    | 31.2    |
| CURRENT INVESTMENT     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 835.1   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATE          |         |         |         |         |
| *****                  |         |         |         |         |
| B - C                  | 906.6   | 842.8   | 782.3   | 725.2   |
| *****                  |         |         |         |         |

# CASE B-1

--- CASE 5 ---

NET PRESENT VALUE = 17640.9 (MIL. SUCCRES)

B / C = 1.723

IRR = 18.6 ( % )

## 99 ECONOMIC ANALYSIS FOR GUAYAGUIL NRT PROJECT 99

( MIL. SUCCRES )

--- CASE 5 ---

|                               | 1987   | 1988    | 1989    | 1990   | 1991    | 1992    | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|-------------------------------|--------|---------|---------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>         |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)           | 0.0    | 0.0     | 0.0     | 3017.9 | 3404.5  | 3791.2  | 4080.8 | 4462.9 | 4845.0 | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)          | 0.0    | 0.0     | 0.0     | 91.4   | 105.5   | 119.5   | 128.6  | 142.0  | 155.3  | 168.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)         | 0.0    | 0.0     | 0.0     | 14.4   | 15.2    | 16.0    | 30.7   | 31.7   | 32.7   | 33.6   | 34.6   | 35.6   | 36.5   |
| <b>WITHOUT PROJECT</b>        |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)           | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2  | 3893.0  | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)          | 0.0    | 0.0     | 0.0     | 96.2   | 112.0   | 127.7   | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>                |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>TOTAL BENEFIT</b>          |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 904.8  | 1123.2  | 1294.1  | 2122.3 | 2200.3 | 2237.1 | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| <b>TIME SAVING</b>            |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 160.1  | 284.1   | 395.7   | 598.9  | 699.5  | 753.6  | 803.9  | 833.3  | 842.4  | 845.3  |
| <b>V-TIME DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 4.8    | 6.5     | 8.2     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| <b>V-TIME SAVE BEF. DISC.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 801.0  | 1085.6  | 1369.4  | 2471.6 | 2855.7 | 3239.8 | 3640.6 | 4041.4 | 4425.5 | 4826.3 |
| <b>MRT PASS. TIME SPENT</b>   |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 604.8  | 638.4   | 672.0   | 1289.4 | 1331.4 | 1373.4 | 1411.2 | 1453.2 | 1495.2 | 1533.0 |
| <b>COST SAVING</b>            |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 764.7  | 839.1   | 898.4   | 1523.4 | 1510.8 | 1483.3 | 1447.8 | 1403.1 | 1348.5 | 1292.0 |
| <b>V-TIME DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 4.8    | 6.5     | 8.2     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| <b>V-DIST DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 81.5   | 91.7    | 101.8   | 208.9  | 222.7  | 236.5  | 250.2  | 264.0  | 277.8  | 291.6  |
| <b>V-COST SAVE BEF. DISC.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 1074.3 | 1320.3  | 1565.6  | 3007.0 | 3339.9 | 3672.7 | 4014.9 | 4357.9 | 4690.8 | 5033.7 |
| <b>COST</b>                   |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>MRT PROJECT COST</b>       |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 162.0  | 6812.5  | 6582.6  | 378.8  | 3677.2  | 3283.3  | 316.3  | 282.4  | 901.2  | 241.7  | 215.8  | 192.7  | 305.0  |
| <b>CURRENT INVESTMENT</b>     |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 162.0  | 7630.0  | 7630.0  | 167.0  | 5421.0  | 5421.0  | 0.0    | 0.0    | 1612.0 | 0.0    | 0.0    | 0.0    | 516.0  |
| <b>CURRENT MAINT. OPERAT.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 365.2  | 365.2   | 365.2   | 624.3  | 624.3  | 624.3  | 670.2  | 670.2  | 670.2  | 670.2  |
| <b>DISCOUNT FACTOR</b>        |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 11.121 | 11.121  | 11.121  | 11.121 | 11.121  | 11.121  | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 |
| <b>B - C</b>                  |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | -162.0 | -6812.5 | -6582.6 | 526.0  | -2554.0 | -1999.2 | 1406.0 | 1917.9 | 1333.9 | 2010.0 | 2070.6 | 1998.2 | 1632.3 |

# CASE B-1

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

--- CASE 5 ---

|                          | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT             |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 6755.8 | 7117.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH. H (MIL.V.HOURS)     | 221.9  | 235.2  | 248.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS. H (MIL.P.HOURS)    | 37.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.5   | 43.2   | 44.1    | 44.9    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT          |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H (MIL.V.HOURS)     | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| BENEFIT                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT            | 2063.0 | 1981.7 | 1899.0 | 1806.3 | 1716.2 | 1624.6 | 1526.9 | 1436.9 | 1348.3  | 1260.4  | 1177.7  | 1096.7  | 1021.1  |
| TIME SAVING              | 833.1  | 815.6  | 775.3  | 760.6  | 737.9  | 706.6  | 669.7  | 636.0  | 601.4   | 566.0   | 532.4   | 499.6   | 468.7   |
| V-TIME DIFF.             | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE BEF. DISC.   | 5210.4 | 5594.5 | 5995.3 | 6379.4 | 6780.2 | 7181.0 | 7548.4 | 7949.2 | 8390.0  | 8734.1  | 9134.9  | 9502.3  | 9898.4  |
| MRT PASS. TIME SPENT     | 1575.0 | 1608.6 | 1642.2 | 1680.0 | 1713.6 | 1747.2 | 1780.8 | 1814.4 | 1852.2  | 1895.8  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 1229.9 | 1166.1 | 1103.7 | 1039.7 | 978.3  | 918.0  | 857.2  | 800.9  | 746.9   | 694.4   | 645.3   | 597.1   | 552.4   |
| V-TIME DIFF.             | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST DIFF.             | 305.4  | 319.1  | 332.6  | 346.0  | 360.4  | 374.2  | 388.1  | 401.8  | 415.7   | 429.5   | 443.4   | 456.5   | 459.6   |
| V-COST SAVE BEF. DISC.   | 5356.6 | 5698.7 | 6040.9 | 6373.8 | 6716.6 | 7059.7 | 7383.2 | 7725.4 | 8069.1  | 8402.0  | 8745.7  | 9083.3  | 9391.1  |
| COST                     |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST         | 164.5  | 146.8  | 131.1  | 117.1  | 104.5  | 93.3   | 83.3   | 74.4   | 66.4    | 58.3    | 51.6    | 45.0    | 39.1    |
| CURRENT INVESTMENT       | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 2340.0  | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 717.6   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                    | 1898.5 | 1834.9 | 1767.9 | 1699.2 | 1611.7 | 1531.3 | 1443.6 | 1362.5 | 1281.9  | 1096.1  | 1116.1  | 1041.7  | 972.0   |

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

--- CASE 5 ---

|                          | 2013    | 2014    | 2015    | 2016    |
|--------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND           |         |         |         |         |
| WITH PROJECT             |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH. H (MIL.V.HOURS)     | 395.0   | 408.3   | 421.6   | 434.9   |
| PASS. H (MIL.P.HOURS)    | 45.7    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT          |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH. H (MIL.V.HOURS)     | 456.6   | 472.2   | 497.8   | 503.4   |
| BENEFIT                  |         |         |         |         |
| TOTAL BENEFIT            | 950.5   | 892.0   | 817.3   | 756.4   |
| TIME SAVING              | 439.5   | 410.4   | 382.5   | 355.9   |
| V-TIME DIFF.             | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE BEF. DISC.   | 10297.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT     | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 511.0   | 471.6   | 434.8   | 400.5   |
| V-TIME DIFF.             | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST DIFF.             | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE BEF. DISC.   | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| COST                     |         |         |         |         |
| MRT PROJECT COST         | 43.9    | 39.2    | 35.0    | 31.2    |
| CURRENT INVESTMENT       | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 835.1   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO           |         |         |         |         |
| B - C                    | 906.6   | 852.8   | 782.3   | 725.2   |

# CASE C-1

--- CASE 6 ---

NET PRESENT VALUE \* 16774.4 (MIL. SUQUES)

B / C \* 1.693

IRR \* 18.4 ( % )

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

--- CASE 6 ---

|                        | 1987    | 1988    | 1989    | 1990    | 1991    | 1992    | 1993    | 1994    | 1995    | 1996    | 1997    | 1998    | 1999    |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>  |         |         |         |         |         |         |         |         |         |         |         |         |         |
| <b>WITH PROJECT</b>    |         |         |         |         |         |         |         |         |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 0.0     | 0.0     | 0.0     | 3056.7  | 3450.4  | 3844.2  | 4080.8  | 4462.9  | 4845.0  | 5227.2  | 5609.3  | 5991.4  | 6373.5  |
| VEH. H (MIL.V.HOURS)   | 0.0     | 0.0     | 0.0     | 93.2    | 108.4   | 123.6   | 128.6   | 162.0   | 155.3   | 158.6   | 181.9   | 175.2   | 208.5   |
| PASS. H (MIL.P.HOURS)  | 0.0     | 0.0     | 0.0     | 2.5     | 2.6     | 2.6     | 30.7    | 31.7    | 32.7    | 33.6    | 34.6    | 35.6    | 36.5    |
| <b>WITHOUT PROJECT</b> |         |         |         |         |         |         |         |         |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 0.0     | 0.0     | 0.0     | 3099.4  | 3490.2  | 3893.0  | 4289.7  | 4695.6  | 5081.5  | 5477.4  | 5873.3  | 6269.2  | 6665.1  |
| VEH. H (MIL.V.HOURS)   | 0.0     | 0.0     | 0.0     | 96.2    | 112.0   | 127.1   | 143.4   | 159.1   | 176.7   | 193.4   | 206.1   | 221.7   | 237.4   |
| <b>BENEFIT</b>         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| TOTAL BENEFIT          | 0.0     | 0.0     | 0.0     | 717.6   | 756.6   | 762.2   | 2122.3  | 2200.3  | 2237.1  | 2251.7  | 2236.4  | 2190.9  | 2137.3  |
| TIME SAVING            | 0.0     | 0.0     | 0.0     | 281.9   | 312.7   | 326.6   | 398.9   | 689.5   | 753.6   | 803.9   | 933.3   | 842.4   | 845.3   |
| V-TIME DIFF.           | 0.0     | 0.0     | 0.0     | 3.0     | 3.6     | 4.1     | 14.8    | 17.1    | 19.4    | 21.8    | 24.2    | 26.5    | 28.9    |
| V-TIME SAVE BEF. DISC. | 0.0     | 0.0     | 0.0     | 501.0   | 601.2   | 684.7   | 2471.6  | 2855.7  | 3239.0  | 3640.6  | 4041.4  | 4425.5  | 4826.3  |
| MRT PASS. TIME SPENT   | 0.0     | 0.0     | 0.0     | 105.0   | 109.2   | 109.2   | 1289.4  | 1331.4  | 1373.4  | 1411.2  | 1453.2  | 1495.2  | 1533.0  |
| COST SAVING            | 0.0     | 0.0     | 0.0     | 435.7   | 441.9   | 435.6   | 1523.4  | 1510.8  | 1483.3  | 1447.8  | 1403.1  | 1348.5  | 1292.0  |
| V-TIME DIFF.           | 0.0     | 0.0     | 0.0     | 3.0     | 3.6     | 4.1     | 14.8    | 17.1    | 19.4    | 21.8    | 24.2    | 26.5    | 28.9    |
| V-DIST DIFF.           | 0.0     | 0.0     | 0.0     | 42.7    | 45.8    | 48.8    | 208.9   | 222.7   | 236.5   | 250.2   | 254.0   | 277.8   | 291.6   |
| V-COST SAVE BEF. DISC. | 0.0     | 0.0     | 0.0     | 612.1   | 695.3   | 767.7   | 3007.0  | 3339.9  | 3672.7  | 4014.9  | 4357.9  | 4690.8  | 5033.7  |
| <b>COST</b>            |         |         |         |         |         |         |         |         |         |         |         |         |         |
| MRT PROJECT COST       | 112.0   | 5215.2  | 4656.4  | 336.8   | 5215.8  | 4657.0  | 316.3   | 282.4   | 903.2   | 241.7   | 215.8   | 192.7   | 305.0   |
| CURRENT INVESTMENT     | 112.0   | 5841.0  | 5641.0  | 241.0   | 7975.0  | 7975.0  | 0.0     | 0.0     | 1612.0  | 0.0     | 0.0     | 0.0     | 518.0   |
| CURRENT MAINT. OPERAT. | 0.0     | 0.0     | 0.0     | 232.2   | 232.2   | 232.2   | 624.3   | 624.3   | 624.3   | 670.2   | 670.2   | 670.2   | 670.2   |
| DISCOUNT RATIO         | 0       | 1       | 2       | 3       | 4       | 5       | 6       | 7       | 8       | 9       | 10      | 11      | 12      |
| B - C                  | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) | (1.121) |
|                        | -112.0  | -5215.2 | -4656.4 | 380.8   | -4461.2 | -3894.8 | 1806.0  | 1917.9  | 1333.9  | 2010.0  | 2020.6  | 1798.2  | 1832.3  |

# CASE C-1

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*  
\*\*\*\*\*

( MIL. SUQUES )

--- CASE 6 ---

|                         | 2030   | 2031   | 2032   | 2033   | 2034   | 2035   | 2036   | 2037   | 2038    | 2039    | 2040    | 2041    | 2042    |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND<br>***** |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT            |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)     | 6755.6 | 7137.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH. H (MIL.V.HOURS)    | 221.9  | 235.2  | 248.5  | 261.3  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS. H (MIL.P.HOURS)   | 31.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.4   | 43.2   | 44.1    | 44.9    | 45.7    | 46.5    | 47.3    |
| WITHOUT PROJECT         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)     | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H (MIL.V.HOURS)    | 253.1  | 268.7  | 274.6  | 280.0  | 285.7  | 291.4  | 297.0  | 302.7  | 308.4   | 314.0   | 319.7   | 325.3   | 330.9   |
| BENEFIT<br>*****        |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT           | 2063.0 | 1981.7 | 1899.0 | 1816.3 | 1733.6 | 1650.9 | 1568.2 | 1485.5 | 1402.8  | 1320.1  | 1237.4  | 1154.7  | 1072.0  |
| TIME SAVING             | 833.1  | 815.6  | 795.3  | 776.6  | 757.9  | 739.2  | 720.5  | 701.8  | 683.1   | 664.4   | 645.7   | 627.0   | 608.3   |
| V-TIME DIFF.            | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE REF. DISC.  | 5210.4 | 5594.5 | 5978.6 | 6362.7 | 6746.8 | 7130.9 | 7515.0 | 7899.1 | 8283.2  | 8667.3  | 9051.4  | 9435.5  | 9819.6  |
| MRT PASS. TIME SPENT    | 1575.0 | 1608.6 | 1642.2 | 1675.8 | 1709.4 | 1743.0 | 1776.6 | 1810.2 | 1843.8  | 1877.4  | 1911.0  | 1944.6  | 1978.2  |
| COST SAVING             | 1229.9 | 1166.1 | 1103.7 | 1041.7 | 979.3  | 916.9  | 854.5  | 792.1  | 729.7   | 667.3   | 604.9   | 542.5   | 480.1   |
| V-TIME DIFF.            | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST DIFF.            | 305.4  | 319.1  | 332.8  | 346.6  | 360.4  | 374.2  | 388.1  | 401.8  | 415.7   | 429.5   | 443.4   | 457.2   | 471.1   |
| V-COST SAVE REF. DISC.  | 5366.6 | 5598.7 | 5830.9 | 6063.1 | 6295.3 | 6527.5 | 6759.7 | 6991.9 | 7224.1  | 7456.3  | 7688.5  | 7920.7  | 8152.9  |
| COST<br>*****           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST        | 164.5  | 160.8  | 157.1  | 153.4  | 149.7  | 146.0  | 142.3  | 138.6  | 134.9   | 131.2   | 127.5   | 123.8   | 120.1   |
| CURRENT INVESTMENT      | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT.  | 217.6  | 217.6  | 217.6  | 217.6  | 217.6  | 217.6  | 217.6  | 217.6  | 217.6   | 217.6   | 217.6   | 217.6   | 217.6   |
| DISCOUNT RATIO<br>***** |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                   | 1896.5 | 1834.9 | 1773.3 | 1711.7 | 1650.1 | 1588.5 | 1526.9 | 1465.3 | 1403.7  | 1342.1  | 1280.5  | 1218.9  | 1157.3  |

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*  
\*\*\*\*\*

( MIL. SUQUES )

--- CASE 5 ---

|                         | 2013    | 2014    | 2015    | 2016    |
|-------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND<br>***** |         |         |         |         |
| WITH PROJECT            |         |         |         |         |
| VEH. KM (MIL.V.KMS)     | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH. H (MIL.V.HOURS)    | 395.0   | 408.3   | 421.6   | 434.9   |
| PASS. H (MIL.P.HOURS)   | 45.7    | 45.7    | 45.7    | 45.7    |
| WITHOUT PROJECT         |         |         |         |         |
| VEH. KM (MIL.V.KMS)     | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH. H (MIL.V.HOURS)    | 456.6   | 472.2   | 487.8   | 503.4   |
| BENEFIT<br>*****        |         |         |         |         |
| TOTAL BENEFIT           | 950.5   | 882.0   | 817.3   | 756.4   |
| TIME SAVING             | 439.5   | 410.4   | 382.5   | 355.9   |
| V-TIME DIFF.            | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE REF. DISC.  | 10287.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT    | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING             | 511.0   | 471.6   | 434.8   | 400.5   |
| V-TIME DIFF.            | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST DIFF.            | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE REF. DISC.  | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| COST<br>*****           |         |         |         |         |
| MRT PROJECT COST        | 43.9    | 39.2    | 35.0    | 31.2    |
| CURRENT INVESTMENT      | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT.  | 835.1   | 835.1   | 835.1   | 835.1   |
| DISCOUNT RATIO<br>***** |         |         |         |         |
| B - C                   | 906.6   | 842.8   | 782.3   | 725.2   |

# CASE C-2

--- CASE 7 ---

NET PRESENT VALUE = 16143.8 (MIL. SUQUES)

B / C = 1.729

IRR = 18.6 (%)

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

--- CASE 7 ---

|                                     | 1987   | 1988    | 1989    | 1990   | 1991    | 1992    | 1993   | 1994    | 1995    | 1996   | 1997   | 1998   | 1999   |
|-------------------------------------|--------|---------|---------|--------|---------|---------|--------|---------|---------|--------|--------|--------|--------|
| <b>TRAFFIC DELAY</b>                |        |         |         |        |         |         |        |         |         |        |        |        |        |
| <b>WITH PROJECT</b>                 |        |         |         |        |         |         |        |         |         |        |        |        |        |
| VEH. KM (MIL.V.KMS)                 | 0.0    | 0.0     | 0.0     | 3056.7 | 3450.4  | 3844.2  | 4182.6 | 4571.2  | 4959.8  | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)                | 0.0    | 0.0     | 0.0     | 93.2   | 108.4   | 123.6   | 135.2  | 149.6   | 164.0   | 168.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)               | 0.0    | 0.0     | 0.0     | 2.5    | 2.6     | 2.6     | 11.4   | 11.6    | 11.6    | 33.6   | 34.6   | 35.6   | 36.5   |
| <b>WITHOUT PROJECT</b>              |        |         |         |        |         |         |        |         |         |        |        |        |        |
| VEH. KM (MIL.V.KMS)                 | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2  | 3893.0  | 4289.7 | 4685.6  | 5081.5  | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)                | 0.0    | 0.0     | 0.0     | 96.2   | 112.0   | 127.7   | 143.4  | 159.1   | 174.7   | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>                      |        |         |         |        |         |         |        |         |         |        |        |        |        |
| <b>TOTAL BENEFIT</b>                |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 0.0    | 0.0     | 0.0     | 717.6  | 754.6   | 762.2   | 1263.7 | 1306.2  | 1314.2  | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| <b>TIME SAVING</b>                  |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 0.0    | 0.0     | 0.0     | 281.9  | 312.7   | 326.6   | 451.2  | 497.3   | 521.5   | 503.9  | 833.3  | 842.4  | 845.3  |
| V-TIME DIFF.                        | 0.0    | 0.0     | 0.0     | 3.0    | 3.6     | 4.1     | 8.2    | 9.5     | 10.7    | 21.8   | 24.2   | 26.5   | 28.9   |
| V-TIME SAVE REF. DISC.              | 0.0    | 0.0     | 0.0     | 501.0  | 601.2   | 684.7   | 1369.4 | 1586.5  | 1786.9  | 3640.6 | 4041.4 | 4425.5 | 4826.3 |
| MRT PASS. TIME SPENT                | 0.0    | 0.0     | 0.0     | 195.0  | 109.2   | 109.2   | 478.8  | 487.2   | 495.6   | 1411.2 | 1453.2 | 1495.2 | 1533.0 |
| <b>COST SAVING</b>                  |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 0.0    | 0.0     | 0.0     | 435.7  | 441.9   | 435.6   | 812.5  | 898.9   | 792.7   | 1447.8 | 1403.1 | 1348.5 | 1292.0 |
| V-TIME DIFF.                        | 0.0    | 0.0     | 0.0     | 3.0    | 3.6     | 4.1     | 8.2    | 9.5     | 10.7    | 21.8   | 24.2   | 26.5   | 28.9   |
| V-DIST DIFF.                        | 0.0    | 0.0     | 0.0     | 42.7   | 45.0    | 48.8    | 107.1  | 114.4   | 121.7   | 250.2  | 264.0  | 277.6  | 291.6  |
| V-COST SAVE REF. DISC.              | 0.0    | 0.0     | 0.0     | 612.1  | 695.3   | 767.7   | 1603.8 | 1798.3  | 1962.7  | 4014.9 | 4357.9 | 4690.0 | 5033.7 |
| <b>COST</b>                         |        |         |         |        |         |         |        |         |         |        |        |        |        |
| <b>MRT PROJECT COST</b>             |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 112.0  | 5214.3  | 4655.6  | 215.8  | 2017.9  | 1801.7  | 287.9  | 2923.7  | 2521.2  | 241.7  | 215.8  | 192.1  | 305.0  |
| <b>CURRENT INVESTMENT</b>           |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 112.0  | 5840.0  | 5640.0  | 71.0   | 2943.0  | 2943.0  | 199.0  | 5873.0  | 5373.0  | 0.0    | 0.0    | 0.0    | 518.0  |
| <b>CURRENT MAINT. &amp; OPERAT.</b> |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | 0.0    | 0.0     | 0.0     | 232.2  | 232.2   | 232.2   | 369.3  | 369.3   | 369.3   | 670.2  | 670.2  | 670.2  | 670.2  |
| <b>DISCOUNT RATIO</b>               |        |         |         |        |         |         |        |         |         |        |        |        |        |
|                                     | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) |
| B - C                               | -112.0 | -5214.3 | -4655.6 | 501.8  | -1263.3 | -1039.5 | 975.8  | -1517.5 | -1207.0 | 2010.0 | 2020.6 | 1998.2 | 1532.3 |

# CASE C-2

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

1 MIL. SUQUES

--- CASE 7 ---

|                          | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>    |        |        |        |        |        |        |        |        |         |         |         |         |         |
| <b>WITH PROJECT</b>      |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 6155.6 | 7137.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH. H (MIL.V.HOURS)     | 221.9  | 235.2  | 243.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.4   | 381.7   |
| PASS. H (MIL.P.HOURS)    | 37.5   | 38.3   | 39.1   | 40.0   | 40.8   | 41.6   | 42.4   | 43.2   | 44.1    | 44.9    | 45.7    | 46.5    | 47.3    |
| <b>WITHOUT PROJECT</b>   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H (MIL.V.HOURS)     | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| <b>BENEFIT</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT            | 2063.0 | 1931.7 | 1599.0 | 1806.3 | 1716.2 | 1624.6 | 1526.9 | 1436.9 | 1346.3  | 1260.4  | 1177.7  | 1096.7  | 1021.1  |
| TIME SAVING              | 833.1  | 815.0  | 795.3  | 766.6  | 737.9  | 708.6  | 669.7  | 636.0  | 601.4   | 566.0   | 532.4   | 499.6   | 468.7   |
| V-TIME DIFF.             | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-TIME SAVE REF. DISC.   | 5210.4 | 5594.5 | 5975.3 | 6379.4 | 6780.2 | 7181.0 | 7548.4 | 7949.2 | 8350.0  | 8734.1  | 9134.9  | 9502.3  | 9886.4  |
| MRT PASS. TIME SPENT     | 1575.0 | 1608.6 | 1542.2 | 1580.0 | 1713.6 | 1747.2 | 1780.8 | 1814.4 | 1852.2  | 1895.8  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 1229.9 | 1156.1 | 1103.7 | 1039.7 | 978.3  | 918.0  | 857.2  | 800.9  | 746.9   | 694.4   | 645.3   | 597.1   | 552.4   |
| V-TIME DIFF.             | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| V-DIST DIFF.             | 305.4  | 319.1  | 332.8  | 346.6  | 360.4  | 374.2  | 388.1  | 401.8  | 415.7   | 429.5   | 443.4   | 456.5   | 469.6   |
| V-COST SAVE REF. DISC.   | 5366.6 | 5678.7 | 6040.9 | 6377.8 | 6716.8 | 7059.7 | 7383.2 | 7725.4 | 8069.1  | 8402.0  | 8745.7  | 9053.3  | 9391.1  |
| <b>COST</b>              |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST         | 156.5  | 146.8  | 131.1  | 117.1  | 104.5  | 93.3   | 83.3   | 74.4   | 66.5    | 254.3   | 61.6    | 55.0    | 49.1    |
| CURRENT INVESTMENT       | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 2380.0  | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 717.6   | 835.1   | 835.1   | 835.1   |
| <b>DISCOUNT RATIO</b>    |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                    | 1698.5 | 1534.9 | 1767.9 | 1689.2 | 1611.7 | 1531.3 | 1443.6 | 1362.5 | 1281.9  | 1006.1  | 1116.1  | 1041.7  | 972.0   |

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

1 MIL. SUQUES

--- CASE 7 ---

|                          | 2013    | 2014    | 2015    | 2016    |
|--------------------------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>    |         |         |         |         |
| <b>WITH PROJECT</b>      |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 11723.2 | 12105.3 | 12497.4 | 12869.5 |
| VEH. H (MIL.V.HOURS)     | 395.0   | 403.3   | 421.6   | 436.9   |
| PASS. H (MIL.P.HOURS)    | 65.7    | 65.7    | 65.7    | 65.7    |
| <b>WITHOUT PROJECT</b>   |         |         |         |         |
| VEH. KM (MIL.V.KMS)      | 12205.9 | 12601.1 | 12990.3 | 13391.5 |
| VEH. H (MIL.V.HOURS)     | 456.6   | 472.2   | 487.8   | 503.4   |
| <b>BENEFIT</b>           |         |         |         |         |
| TOTAL BENEFIT            | 950.5   | 852.0   | 817.3   | 756.4   |
| TIME SAVING              | 439.5   | 410.4   | 392.5   | 355.9   |
| V-TIME DIFF.             | 61.6    | 63.9    | 66.2    | 68.5    |
| V-TIME SAVE REF. DISC.   | 10297.2 | 10671.3 | 11055.4 | 11439.5 |
| MRT PASS. TIME SPENT     | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| COST SAVING              | 511.0   | 471.6   | 434.8   | 400.5   |
| V-TIME DIFF.             | 61.6    | 63.9    | 66.2    | 68.5    |
| V-DIST DIFF.             | 482.7   | 495.8   | 508.9   | 522.0   |
| V-COST SAVE REF. DISC.   | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| <b>COST</b>              |         |         |         |         |
| MRT PROJECT COST         | 43.9    | 39.2    | 35.0    | 31.2    |
| CURRENT INVESTMENT       | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 835.1   | 835.1   | 835.1   | 835.1   |
| <b>DISCOUNT RATIO</b>    |         |         |         |         |
| B - C                    | 906.6   | 842.8   | 782.3   | 725.2   |

# CASE D-1

--- CASE 8 ---

NET PRESENT VALUE = 16331.9 (MIL. SUQUES)

B / C = 1.637

IRR = 17.8 (%)

## ECONOMIC ANALYSIS FOR GUAYADUEL MKT PROJECT

( MIL. SUQUES )

--- CASE 8 ---

|                               | 1987   | 1988    | 1989    | 1990   | 1991    | 1992    | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|-------------------------------|--------|---------|---------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>         |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)           | 0.0    | 0.0     | 0.0     | 3014.1 | 3401.6  | 3793.1  | 4080.8 | 4462.9 | 4845.0 | 5227.2 | 5609.3 | 5991.4 | 6373.5 |
| VEH. H (MIL.V.HOURS)          | 0.0    | 0.0     | 0.0     | 91.9   | 106.4   | 120.8   | 128.6  | 142.0  | 155.3  | 168.6  | 181.9  | 195.2  | 208.5  |
| PASS. H (MIL.P.HOURS)         | 0.0    | 0.0     | 0.0     | 10.5   | 10.8    | 11.1    | 30.7   | 31.7   | 32.7   | 33.6   | 34.6   | 35.6   | 36.5   |
| <b>WITHOUT PROJECT</b>        |        |         |         |        |         |         |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)           | 0.0    | 0.0     | 0.0     | 3099.4 | 3490.2  | 3893.0  | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)          | 0.0    | 0.0     | 0.0     | 96.2   | 112.0   | 127.7   | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>                |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>TOTAL BENEFIT</b>          |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 945.3  | 1091.3  | 1195.0  | 2122.3 | 2200.3 | 2237.1 | 2251.7 | 2236.4 | 2190.9 | 2137.3 |
| <b>TIME SAVING</b>            |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 197.2  | 306.1   | 389.3   | 598.9  | 689.5  | 753.8  | 803.9  | 833.3  | 852.4  | 845.3  |
| <b>V-TIME DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 4.3    | 5.6     | 6.9     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| <b>V-TIME SAVE BEF. DISC.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 718.1  | 935.2   | 1152.3  | 2471.6 | 2855.7 | 3239.8 | 3640.6 | 4041.4 | 4425.5 | 4826.3 |
| <b>MKT PASS. TIME SPENT</b>   |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 451.0  | 453.6   | 466.2   | 1289.4 | 1331.4 | 1373.4 | 1411.2 | 1453.2 | 1495.2 | 1533.0 |
| <b>COST SAVING</b>            |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 740.1  | 785.2   | 805.7   | 1523.4 | 1510.8 | 1483.3 | 1447.8 | 1403.1 | 1358.5 | 1292.0 |
| <b>V-TIME DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 4.3    | 5.6     | 6.9     | 14.8   | 17.1   | 19.4   | 21.8   | 24.2   | 26.5   | 28.9   |
| <b>V-DIST DIFF.</b>           |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 85.3   | 92.6    | 99.9    | 208.9  | 222.7  | 236.5  | 250.2  | 264.0  | 277.8  | 291.6  |
| <b>V-COST SAVE BEF. DISC.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 1051.0 | 1235.5  | 1420.0  | 3007.0 | 3339.9 | 3672.7 | 4014.9 | 4357.9 | 4690.8 | 5011.7 |
| <b>COST</b>                   |        |         |         |        |         |         |        |        |        |        |        |        |        |
| <b>MKT PROJECT COST</b>       |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 141.0  | 7359.6  | 6579.2  | 399.1  | 3774.2  | 3369.8  | 316.3  | 282.4  | 903.2  | 241.7  | 215.8  | 172.7  | 305.0  |
| <b>CURRENT INVESTMENT</b>     |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 141.0  | 8254.0  | 9253.0  | 199.0  | 5577.0  | 5577.0  | 0.0    | 0.0    | 1612.0 | 0.0    | 0.0    | 0.0    | 518.0  |
| <b>CURRENT MAINT. OPERAT.</b> |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | 0.0    | 0.0     | 0.0     | 361.7  | 361.7   | 361.7   | 624.3  | 624.3  | 624.3  | 670.2  | 670.2  | 670.2  | 670.2  |
| <b>DISCOUNT RATIO</b>         |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
| <b>B - C</b>                  |        |         |         |        |         |         |        |        |        |        |        |        |        |
|                               | -141.0 | -7369.6 | -6579.2 | 546.2  | -2682.9 | -2174.8 | 1806.0 | 1917.9 | 1333.9 | 2010.0 | 2020.6 | 1998.2 | 1832.3 |

# CASE D-1

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 8 ---

|                               | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|-------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| <b>WITH PROJECT</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)           | 6755.6 | 7137.8 | 7519.9 | 7902.0 | 8284.1 | 8666.2 | 9048.3 | 9430.5 | 9812.6  | 10194.7 | 10576.8 | 10958.9 | 11341.1 |
| VEH .H (MIL.V.HOURS)          | 221.9  | 235.2  | 248.5  | 261.8  | 275.1  | 288.4  | 301.8  | 315.1  | 328.4   | 341.7   | 355.0   | 368.3   | 381.7   |
| PASS.H (MIL.P.HOURS)          | 31.5   | 34.3   | 37.1   | 40.0   | 42.8   | 45.6   | 48.4   | 51.2   | 54.1    | 56.9    | 59.7    | 62.5    | 65.3    |
| <b>WITHOUT PROJECT</b>        |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)           | 7081.0 | 7456.9 | 7832.7 | 8208.6 | 8584.5 | 8960.4 | 9336.4 | 9712.3 | 10088.3 | 10464.2 | 10840.2 | 11216.1 | 11592.0 |
| VEH .H (MIL.V.HOURS)          | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| <b>BENEFIT</b>                |        |        |        |        |        |        |        |        |         |         |         |         |         |
| <b>TOTAL BENEFIT</b>          |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 2063.0 | 1991.7 | 1899.0 | 1806.3 | 1713.6 | 1620.9 | 1528.2 | 1435.5 | 1342.8  | 1250.1  | 1157.4  | 1064.7  | 972.0   |
| <b>TIME SAVING</b>            |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 833.1  | 815.6  | 795.3  | 768.6  | 737.9  | 706.6  | 669.7  | 636.0  | 601.4   | 566.0   | 532.4   | 499.6   | 468.7   |
| <b>V-TIME DIFF.</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| <b>V-TIME SAVE DEF. DISC.</b> |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 5210.4 | 5594.5 | 5995.3 | 6379.4 | 6780.2 | 7181.0 | 7584.4 | 7949.2 | 8350.0  | 8734.1  | 9134.9  | 9502.3  | 9886.4  |
| <b>MRT PASS. TIME SPENT</b>   |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 1575.0 | 1608.6 | 1642.2 | 1690.0 | 1713.6 | 1747.2 | 1780.3 | 1814.4 | 1852.2  | 1885.3  | 1919.4  | 1952.5  | 1986.6  |
| <b>COST SAVING</b>            |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 1229.9 | 1166.1 | 1101.7 | 1039.7 | 978.3  | 918.0  | 857.2  | 800.9  | 744.9   | 689.4   | 634.3   | 579.1   | 524.4   |
| <b>V-TIME DIFF.</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 31.2   | 33.5   | 35.9   | 38.2   | 40.6   | 43.0   | 45.2   | 47.6   | 50.0    | 52.3    | 54.7    | 56.9    | 59.2    |
| <b>V-DIST DIFF.</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 305.4  | 319.1  | 332.8  | 346.6  | 360.4  | 374.2  | 388.1  | 401.3  | 415.7   | 429.5   | 443.4   | 456.5   | 469.6   |
| <b>V-COST SAVE DEF. DISC.</b> |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 5368.6 | 5698.7 | 6040.9 | 6373.8 | 6716.8 | 7059.7 | 7383.2 | 7725.4 | 8069.1  | 8402.0  | 8745.7  | 9089.3  | 9431.1  |
| <b>COST</b>                   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| <b>MRT PROJECT COST</b>       |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 164.5  | 146.8  | 131.1  | 117.1  | 104.5  | 93.3   | 83.3   | 74.4   | 66.4    | 58.3    | 51.6    | 45.0    | 39.1    |
| <b>CURRENT INVESTMENT</b>     |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 236.0   | 0.0     | 0.0     | 0.0     |
| <b>CURRENT MAINT. OPERAT.</b> |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6  | 717.6   | 717.6   | 835.1   | 835.1   | 835.1   |
| <b>DISCOUNT RATIO</b>         |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121  | 11.121  | 11.121  | 11.121  | 11.121  |
| <b>B - C</b>                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
|                               | 1898.5 | 1634.9 | 1767.9 | 1639.2 | 1611.7 | 1531.3 | 1443.8 | 1362.5 | 1281.4  | 1006.1  | 1116.1  | 1041.7  | 972.0   |

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 9 ---

|                               | 2013    | 2014    | 2015    | 2016    |
|-------------------------------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>         |         |         |         |         |
| <b>WITH PROJECT</b>           |         |         |         |         |
| VEH .KM (MIL.V.KMS)           | 11723.2 | 12105.3 | 12487.4 | 12869.5 |
| VEH .H (MIL.V.HOURS)          | 395.0   | 408.3   | 421.6   | 434.9   |
| PASS.H (MIL.P.HOURS)          | 45.7    | 45.7    | 45.7    | 45.7    |
| <b>WITHOUT PROJECT</b>        |         |         |         |         |
| VEH .KM (MIL.V.KMS)           | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH .H (MIL.V.HOURS)          | 456.6   | 472.2   | 487.8   | 503.4   |
| <b>BENEFIT</b>                |         |         |         |         |
| <b>TOTAL BENEFIT</b>          |         |         |         |         |
|                               | 950.5   | 882.0   | 817.3   | 756.4   |
| <b>TIME SAVING</b>            |         |         |         |         |
|                               | 439.5   | 410.4   | 382.5   | 355.9   |
| <b>V-TIME DIFF.</b>           |         |         |         |         |
|                               | 61.6    | 63.9    | 66.2    | 68.5    |
| <b>V-TIME SAVE DEF. DISC.</b> |         |         |         |         |
|                               | 10287.2 | 10671.3 | 11055.4 | 11439.5 |
| <b>MRT PASS. TIME SPENT</b>   |         |         |         |         |
|                               | 1919.4  | 1919.4  | 1919.4  | 1919.4  |
| <b>COST SAVING</b>            |         |         |         |         |
|                               | 511.0   | 471.6   | 434.8   | 400.5   |
| <b>V-TIME DIFF.</b>           |         |         |         |         |
|                               | 61.6    | 63.9    | 66.2    | 68.5    |
| <b>V-DIST DIFF.</b>           |         |         |         |         |
|                               | 482.7   | 495.8   | 508.9   | 522.0   |
| <b>V-COST SAVE DEF. DISC.</b> |         |         |         |         |
|                               | 9729.0  | 10056.8 | 10384.6 | 10712.4 |
| <b>COST</b>                   |         |         |         |         |
| <b>MRT PROJECT COST</b>       |         |         |         |         |
|                               | 43.9    | 39.2    | 35.0    | 31.2    |
| <b>CURRENT INVESTMENT</b>     |         |         |         |         |
|                               | 0.0     | 0.0     | 0.0     | 0.0     |
| <b>CURRENT MAINT. OPERAT.</b> |         |         |         |         |
|                               | 835.1   | 835.1   | 835.1   | 835.1   |
| <b>DISCOUNT RATIO</b>         |         |         |         |         |
|                               | 11.121  | 11.121  | 11.121  | 11.121  |
| <b>B - C</b>                  |         |         |         |         |
|                               | 906.6   | 842.8   | 782.3   | 725.2   |

# CASE E

--- CASE 9 ---

NET PRESENT VALUE \* 7096.4 (MIL. SUCRE\$)

B / C \* 1.560

IRR \* 17.0 ( % )

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUCRE\$ )

--- CASE 9 ---

|                          | 1987   | 1988    | 1989    | 1990   | 1991   | 1992   | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|--------------------------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| TRAFFIC DEMAND           |        |         |         |        |        |        |        |        |        |        |        |        |        |
| WITH PROJECT             |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3055.7 | 3436.3 | 3826.9 | 4217.5 | 4607.5 | 4997.6 | 5387.7 | 5777.7 | 6167.8 | 6557.8 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 72.5   | 107.2  | 121.9  | 136.6  | 151.3  | 166.0  | 180.6  | 195.3  | 210.0  | 224.7  |
| PASS. H (MIL.P.HOURS)    | 0.0    | 0.0     | 0.0     | 8.3    | 8.8    | 9.3    | 9.8    | 10.1   | 10.3   | 10.6   | 10.9   | 11.2   | 11.5   |
| WITHOUT PROJECT          |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2 | 3893.0 | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 76.2   | 112.0  | 127.7  | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| BENEFIT                  |        |         |         |        |        |        |        |        |        |        |        |        |        |
| TOTAL BENEFIT            | 0.0    | 0.0     | 0.0     | 735.4  | 858.4  | 932.2  | 980.0  | 1009.9 | 1012.5 | 1021.3 | 1028.0 | 977.9  | 750.7  |
| TIME SAVING              | 0.0    | 0.0     | 0.0     | 191.1  | 275.5  | 326.0  | 366.8  | 397.3  | 412.1  | 429.6  | 433.1  | 426.5  | 421.5  |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 3.7    | 4.8    | 5.8    | 6.8    | 7.8    | 8.7    | 9.8    | 10.8   | 11.7   | 12.7   |
| V-TIME SAVE DEF. DISC.   | 0.0    | 0.0     | 0.0     | 617.9  | 831.6  | 968.6  | 1135.6 | 1302.6 | 1452.7 | 1636.6 | 1803.6 | 1953.9 | 2129.9 |
| MRT PASS. TIME SPENT     | 0.0    | 0.0     | 0.0     | 348.6  | 369.0  | 390.6  | 411.0  | 424.2  | 432.6  | 445.2  | 457.8  | 470.4  | 478.8  |
| COST SAVING              | 0.0    | 0.0     | 0.0     | 562.1  | 583.9  | 604.2  | 613.2  | 612.6  | 600.7  | 591.7  | 574.7  | 551.4  | 529.2  |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 3.7    | 4.8    | 5.8    | 6.8    | 7.8    | 8.7    | 9.8    | 10.8   | 11.7   | 12.7   |
| V-DIST DIFF.             | 0.0    | 0.0     | 0.0     | 53.7   | 59.9   | 66.1   | 72.2   | 78.1   | 83.9   | 89.7   | 95.6   | 101.4  | 107.1  |
| V-COST SAVE DEF. DISC.   | 0.0    | 0.0     | 0.0     | 762.4  | 918.7  | 1064.8 | 1210.3 | 1354.2 | 1487.4 | 1640.8 | 1734.8 | 1917.9 | 2061.9 |
| COST                     |        |         |         |        |        |        |        |        |        |        |        |        |        |
| MRT PROJECT COST         | 134.0  | 5139.3  | 4587.9  | 207.6  | 454.8  | 727.2  | 156.1  | 139.4  | 124.5  | 113.6  | 101.6  | 90.8   | 81.0   |
| CURRENT INVESTMENT       | 134.0  | 5156.0  | 5155.0  | 0.0    | 424.0  | 990.0  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| CURRENT MAINT. & OPERAT. | 0.0    | 0.0     | 0.0     | 211.6  | 291.6  | 291.6  | 308.2  | 303.2  | 308.2  | 315.7  | 315.7  | 315.7  | 315.7  |
| DISCOUNT RATIO           |        |         |         |        |        |        |        |        |        |        |        |        |        |
|                          | 0      | 1       | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
|                          | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
| A - C                    | -134.0 | -5139.3 | -4587.9 | 526.0  | 403.6  | 205.0  | 823.9  | 870.5  | 888.3  | 907.5  | 906.4  | 887.1  | 869.7  |

# CASE E

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

1 MIL. SUQUES

--- CASE 9 ---

|                        | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 6947.9 | 7337.9 | 7728.0 | 8118.1 | 8508.1 | 8898.2 | 9288.3 | 9678.4 | 10068.5 | 10458.6 | 10848.7 | 11238.8 | 11628.9 |
| VEH. H (MIL.V.HOURS)   | 239.3  | 254.0  | 268.7  | 283.3  | 298.0  | 312.7  | 327.3  | 342.0  | 356.7   | 371.4   | 386.0   | 400.7   | 415.3   |
| PASS. H (MIL.P.HOURS)  | 11.7   | 12.0   | 12.2   | 12.5   | 12.7   | 13.0   | 13.2   | 13.5   | 13.8    | 14.0    | 14.3    | 14.5    | 14.7    |
| WITHOUT PROJECT        |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H (MIL.V.HOURS)   | 253.1  | 266.7  | 280.4  | 294.0  | 307.6  | 321.2  | 334.8  | 348.4  | 362.0   | 375.6   | 389.2   | 402.8   | 416.4   |
| BENEFIT                |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT          | 923.2  | 879.9  | 836.6  | 793.3  | 750.0  | 706.7  | 663.4  | 620.1  | 576.8   | 533.5   | 490.2   | 446.9   | 403.6   |
| TIME SAVING            | 415.5  | 399.2  | 382.9  | 366.6  | 350.3  | 334.0  | 317.7  | 299.6  | 281.5   | 263.4   | 245.3   | 227.2   | 209.1   |
| V-TIME DIFF.           | 13.8   | 14.7   | 15.6   | 16.5   | 17.4   | 18.3   | 19.2   | 20.1   | 21.0    | 21.9    | 22.8    | 23.7    | 24.6    |
| V-TIME SAVE BEF. DISC. | 2304.6 | 2454.9 | 2605.2 | 2755.5 | 2905.8 | 3056.1 | 3206.4 | 3356.7 | 3507.0  | 3657.3  | 3807.6  | 3957.9  | 4108.2  |
| MRT PASS. TIME SPENT   | 491.4  | 504.0  | 516.6  | 529.2  | 541.8  | 554.4  | 567.0  | 579.6  | 592.2   | 604.8   | 617.4   | 630.0   | 642.6   |
| COST SAVING            | 507.7  | 480.7  | 453.7  | 426.7  | 399.7  | 372.7  | 345.7  | 318.7  | 291.7   | 264.7   | 237.7   | 210.7   | 183.7   |
| V-TIME DIFF.           | 13.8   | 14.7   | 15.6   | 16.5   | 17.4   | 18.3   | 19.2   | 20.1   | 21.0    | 21.9    | 22.8    | 23.7    | 24.6    |
| V-DIST DIFF.           | 113.1  | 119.0  | 124.9  | 130.8  | 136.7  | 142.6  | 148.5  | 154.4  | 160.3   | 166.2   | 172.1   | 178.0   | 183.9   |
| V-COST SAVE BEF. DISC. | 2215.3 | 2349.1 | 2482.9 | 2616.7 | 2750.5 | 2884.3 | 3018.1 | 3151.9 | 3285.7  | 3419.5  | 3553.3  | 3687.1  | 3820.9  |
| COST                   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST       | 72.4   | 54.6   | 36.8   | 19.0   | 1.2    | -6.6   | -14.4  | -22.2  | -30.0   | -37.8   | -45.6   | -53.4   | -61.2   |
| CURRENT INVESTMENT     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 315.7  | 315.7  | 315.7  | 315.7  | 315.7  | 315.7  | 315.7  | 315.7  | 315.7   | 315.7   | 315.7   | 315.7   | 315.7   |
| DISCOUNT RATIO         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                  | 850.8  | 815.3  | 782.9  | 750.5  | 718.1  | 685.7  | 653.3  | 620.9  | 588.5   | 556.1   | 523.7   | 491.3   | 458.9   |

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

1 MIL. SUQUES

--- CASE 9 ---

|                        | 2013    | 2014    | 2015    | 2016    |
|------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |         |         |         |         |
| WITH PROJECT           |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 12017.7 | 12407.4 | 12797.1 | 13186.7 |
| VEH. H (MIL.V.HOURS)   | 430.0   | 444.6   | 459.3   | 473.9   |
| PASS. H (MIL.P.HOURS)  | 14.3    | 14.3    | 14.3    | 14.3    |
| WITHOUT PROJECT        |         |         |         |         |
| VEH. KM (MIL.V.KMS)    | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH. H (MIL.V.HOURS)   | 458.6   | 472.2   | 485.8   | 500.4   |
| BENEFIT                |         |         |         |         |
| TOTAL BENEFIT          | 414.8   | 384.8   | 354.8   | 324.8   |
| TIME SAVING            | 201.8   | 188.0   | 174.1   | 161.7   |
| V-TIME DIFF.           | 26.6    | 27.6    | 28.5    | 29.5    |
| V-TIME SAVE BEF. DISC. | 4442.2  | 4609.2  | 4759.5  | 4926.5  |
| MRT PASS. TIME SPENT   | 600.6   | 600.6   | 600.6   | 600.6   |
| COST SAVING            | 213.0   | 196.8   | 181.2   | 167.1   |
| V-TIME DIFF.           | 26.6    | 27.6    | 28.5    | 29.5    |
| V-DIST DIFF.           | 188.2   | 193.7   | 199.2   | 204.8   |
| V-COST SAVE BEF. DISC. | 4055.3  | 4190.5  | 4327.4  | 4469.2  |
| COST                   |         |         |         |         |
| MRT PROJECT COST       | 17.8    | 15.9    | 14.2    | 12.6    |
| CURRENT INVESTMENT     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 338.2   | 338.2   | 338.2   | 338.2   |
| DISCOUNT RATIO         |         |         |         |         |
| B - C                  | 397.0   | 368.9   | 341.1   | 316.2   |

# CASE F

--- CASE 10 ---

NET PRESENT VALUE = 12752.5 (MIL. SUQUES)

B / C = 1.759

IRR = 18.6 (%)

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE 10 ---

|                          | 1987   | 1988    | 1989    | 1990   | 1991   | 1992   | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|--------------------------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>    |        |         |         |        |        |        |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>      |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3017.9 | 3404.5 | 3791.2 | 4177.8 | 4565.2 | 4950.6 | 5337.0 | 5723.5 | 6109.9 | 6496.3 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 91.4   | 105.5  | 119.5  | 133.6  | 147.7  | 161.7  | 175.8  | 189.8  | 203.9  | 217.9  |
| PASS. H (MIL.P.HOURS)    | 0.0    | 0.0     | 0.0     | 14.4   | 15.2   | 16.0   | 16.8   | 17.2   | 17.6   | 18.0   | 18.4   | 18.8   | 19.3   |
| <b>WITHOUT PROJECT</b>   |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)      | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2 | 3893.0 | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)     | 0.0    | 0.0     | 0.0     | 96.2   | 112.0  | 127.7  | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>           |        |         |         |        |        |        |        |        |        |        |        |        |        |
| TOTAL BENEFIT            | 0.0    | 0.0     | 0.0     | 904.8  | 1123.2 | 1234.1 | 1334.0 | 1433.4 | 1492.0 | 1505.7 | 1507.7 | 1476.8 | 1447.9 |
| TIME SAVING              | 0.0    | 0.0     | 0.0     | 140.1  | 284.1  | 395.7  | 471.7  | 534.4  | 578.3  | 606.6  | 627.6  | 627.6  | 627.8  |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 4.8    | 6.5    | 8.2    | 9.8    | 11.4   | 13.0   | 14.6   | 16.3   | 17.8   | 19.5   |
| V-TIME SAVE BEF. DISC.   | 0.0    | 0.0     | 0.0     | 801.6  | 1085.5 | 1369.4 | 1636.6 | 1903.8 | 2171.0 | 2438.2 | 2722.1 | 2972.6 | 3256.5 |
| MRT PASS. TIME SPENT     | 0.0    | 0.0     | 0.0     | 604.8  | 638.4  | 672.0  | 705.6  | 722.4  | 739.2  | 756.0  | 772.8  | 789.6  | 810.6  |
| COST SAVING              | 0.0    | 0.0     | 0.0     | 744.7  | 839.1  | 888.4  | 912.3  | 919.0  | 913.7  | 899.1  | 880.1  | 849.2  | 820.1  |
| V-TIME DIFF.             | 0.0    | 0.0     | 0.0     | 4.8    | 6.5    | 8.2    | 9.8    | 11.4   | 13.0   | 14.6   | 16.3   | 17.8   | 19.5   |
| V-DIST DIFF.             | 0.0    | 0.0     | 0.0     | 81.5   | 91.7   | 101.8  | 111.9  | 121.4  | 130.9  | 140.4  | 149.8  | 159.3  | 168.8  |
| V-COST SAVE BEF. DISC.   | 0.0    | 0.0     | 0.0     | 1074.3 | 1320.3 | 1565.6 | 1800.0 | 2031.5 | 2262.4 | 2493.2 | 2723.4 | 2954.1 | 3195.1 |
| <b>COST</b>              |        |         |         |        |        |        |        |        |        |        |        |        |        |
| MRT PROJECT COST         | 152.0  | 6852.7  | 6118.5  | 260.2  | 501.1  | 767.4  | 200.0  | 178.6  | 314.1  | 156.1  | 130.5  | 116.5  | 104.0  |
| CURRENT INVESTMENT       | 152.0  | 7675.0  | 7675.0  | 0.0    | 423.0  | 987.0  | 0.0    | 0.0    | 383.0  | 0.0    | 0.0    | 0.0    | 0.0    |
| CURRENT MAINT. & OPERAT. | 0.0    | 0.0     | 0.0     | 365.5  | 365.5  | 365.5  | 394.8  | 394.8  | 394.8  | 405.2  | 405.2  | 405.2  | 405.2  |
| <b>DISCOUNT RATIO</b>    |        |         |         |        |        |        |        |        |        |        |        |        |        |
| B - C                    | 0      | 1       | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
| B - C                    | -152.0 | -6852.7 | -6118.5 | 644.6  | 622.1  | 516.7  | 1134.0 | 1274.8 | 1177.9 | 1159.6 | 1171.2 | 1160.3 | 1163.9 |

# CASE F

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

CASE 10

|                          | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|--------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>    |        |        |        |        |        |        |        |        |         |         |         |         |         |
| <b>WITH PROJECT</b>      |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM ENTL. (V.KMS)    | 6882.7 | 7269.1 | 7655.5 | 8041.9 | 8428.3 | 8814.7 | 9201.2 | 9587.6 | 9974.0  | 10360.4 | 10746.9 | 11133.1 | 11519.4 |
| VEH. H ENTL. (V.HOURS)   | 232.0  | 246.0  | 260.1  | 274.1  | 288.2  | 302.3  | 316.3  | 330.4  | 344.4   | 358.5   | 372.5   | 386.6   | 400.6   |
| PASS. H ENTL. (P.HOURS)  | 19.7   | 20.1   | 20.5   | 21.0   | 21.4   | 21.8   | 22.3   | 22.7   | 23.1    | 23.6    | 24.0    | 24.0    | 24.0    |
| <b>WITHOUT PROJECT</b>   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH. KM ENTL. (V.KMS)    | 7051.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH. H ENTL. (V.HOURS)   | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| <b>BENEFIT</b>           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT            | 1403.0 | 1351.2 | 1295.2 | 1233.4 | 1171.3 | 1108.4 | 1045.0 | 983.0  | 924.8   | 862.8   | 801.9   | 752.1   | 700.6   |
| TIME SAVING              | 617.9  | 603.0  | 584.1  | 561.7  | 536.0  | 512.9  | 486.5  | 460.4  | 435.0   | 408.0   | 384.0   | 359.4   | 336.6   |
| V-TIME DIFF.             | 21.1   | 22.7   | 24.3   | 25.9   | 27.5   | 29.1   | 30.7   | 32.3   | 34.0    | 35.5    | 37.2    | 38.7    | 40.3    |
| V-TIME SAVE REF. DISC.   | 3523.7 | 3190.9 | 2858.1 | 2525.3 | 2192.5 | 1859.7 | 1526.9 | 1194.1 | 861.3   | 528.5   | 195.7   | -137.1  | -470.1  |
| MRT PASS. TIME SPENT     | 827.4  | 844.2  | 861.0  | 877.7  | 894.4  | 911.1  | 927.8  | 944.5  | 961.2   | 977.9   | 994.6   | 1011.3  | 1028.0  |
| COST SAVING              | 705.1  | 748.2  | 791.3  | 834.4  | 877.5  | 920.6  | 963.7  | 1006.8 | 1049.9  | 1093.0  | 1136.1  | 1179.2  | 1222.3  |
| V-TIME DIFF.             | 21.1   | 22.7   | 24.3   | 25.9   | 27.5   | 29.1   | 30.7   | 32.3   | 34.0    | 35.5    | 37.2    | 38.7    | 40.3    |
| V-DIST DIFF.             | 178.3  | 137.8  | 197.2  | 256.7  | 316.2  | 375.7  | 435.2  | 494.7  | 554.2   | 613.7   | 673.2   | 732.7   | 792.2   |
| V-COST SAVE REF. DISC.   | 3425.9 | 3636.7 | 3847.5 | 4058.3 | 4269.1 | 4479.9 | 4690.7 | 4901.5 | 5112.3  | 5323.1  | 5533.9  | 5744.7  | 5955.5  |
| <b>COST</b>              |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST         | 95.0   | 84.9   | 75.8   | 67.6   | 60.4   | 53.9   | 48.1   | 43.0   | 38.4    | 34.0    | 30.7    | 27.4    | 24.1    |
| CURRENT INVESTMENT       | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 1993.0  | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 414.7  | 414.7  | 414.7  | 414.7  | 414.7  | 414.7  | 414.7  | 414.7  | 414.7   | 414.7   | 414.7   | 414.7   | 414.7   |
| <b>DISCOUNT RATIO</b>    |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                    | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121 | 11.121  | 11.121  | 11.121  | 11.121  | 11.121  |

## ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT

( MIL. SUQUES )

CASE 10

|                          | 2013    | 2014    | 2015    | 2016    |
|--------------------------|---------|---------|---------|---------|
| <b>TRAFFIC DEMAND</b>    |         |         |         |         |
| <b>WITH PROJECT</b>      |         |         |         |         |
| VEH. KM ENTL. (V.KMS)    | 11905.6 | 12291.9 | 12678.1 | 13064.4 |
| VEH. H ENTL. (V.HOURS)   | 414.7   | 428.7   | 442.7   | 456.8   |
| PASS. H ENTL. (P.HOURS)  | 24.0    | 24.0    | 24.0    | 24.0    |
| <b>WITHOUT PROJECT</b>   |         |         |         |         |
| VEH. KM ENTL. (V.KMS)    | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH. H ENTL. (V.HOURS)   | 456.6   | 472.2   | 487.8   | 503.4   |
| <b>BENEFIT</b>           |         |         |         |         |
| TOTAL BENEFIT            | 651.6   | 604.9   | 560.7   | 518.1   |
| TIME SAVING              | 314.6   | 293.4   | 273.1   | 253.2   |
| V-TIME DIFF.             | 41.9    | 43.5    | 45.1    | 46.6    |
| V-TIME SAVE REF. DISC.   | 6997.3  | 7264.3  | 7531.7  | 7799.2  |
| MRT PASS. TIME SPENT     | 1008.0  | 1008.0  | 1008.0  | 1008.0  |
| COST SAVING              | 337.0   | 311.5   | 287.6   | 264.9   |
| V-TIME DIFF.             | 41.9    | 43.5    | 45.1    | 46.6    |
| V-DIST DIFF.             | 300.3   | 309.2   | 318.2   | 327.1   |
| V-COST SAVE REF. DISC.   | 6415.7  | 6642.2  | 6869.4  | 7096.7  |
| <b>COST</b>              |         |         |         |         |
| MRT PROJECT COST         | 25.4    | 22.7    | 20.2    | 18.1    |
| CURRENT INVESTMENT       | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. & OPERAT. | 483.4   | 483.4   | 483.4   | 483.4   |
| <b>DISCOUNT RATIO</b>    |         |         |         |         |
| B - C                    | 11.121  | 11.121  | 11.121  | 11.121  |

# CASE G

--- CASE II ---

NET PRESENT VALUE \* 8540.4 (MIL. SUQUES)

B / C \* 1.500

IRR \* 16.5 ( % )

## \*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE II ---

|                                     | 1987   | 1988    | 1989    | 1990   | 1991   | 1992   | 1993   | 1994   | 1995   | 1996   | 1997   | 1998   | 1999   |
|-------------------------------------|--------|---------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>TRAFFIC DEMAND</b>               |        |         |         |        |        |        |        |        |        |        |        |        |        |
| <b>WITH PROJECT</b>                 |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)                 | 0.0    | 0.0     | 0.0     | 3014.1 | 3403.6 | 3793.1 | 4182.6 | 4571.2 | 4959.8 | 5348.4 | 5737.0 | 6125.7 | 6514.3 |
| VEH. H (MIL.V.HOURS)                | 0.0    | 0.0     | 0.0     | 91.9   | 106.4  | 120.8  | 135.2  | 149.6  | 164.0  | 178.4  | 192.8  | 207.2  | 221.6  |
| PASS. H (MIL.P.HOURS)               | 0.0    | 0.0     | 0.0     | 10.5   | 10.8   | 11.1   | 11.4   | 11.6   | 11.8   | 11.9   | 12.1   | 12.3   | 12.5   |
| <b>WITHOUT PROJECT</b>              |        |         |         |        |        |        |        |        |        |        |        |        |        |
| VEH. KM (MIL.V.KMS)                 | 0.0    | 0.0     | 0.0     | 3099.4 | 3496.2 | 3893.0 | 4289.7 | 4685.6 | 5081.5 | 5477.4 | 5873.3 | 6269.2 | 6665.1 |
| VEH. H (MIL.V.HOURS)                | 0.0    | 0.0     | 0.0     | 96.2   | 112.0  | 127.7  | 143.4  | 159.1  | 174.7  | 190.4  | 206.1  | 221.7  | 237.4  |
| <b>BENEFIT</b>                      |        |         |         |        |        |        |        |        |        |        |        |        |        |
| <b>TOTAL BENEFIT</b>                | 0.0    | 0.0     | 0.0     | 945.3  | 1091.3 | 1195.0 | 1263.7 | 1326.2 | 1314.2 | 1316.7 | 1302.2 | 1267.8 | 1232.9 |
| <b>TIME SAVING</b>                  | 0.0    | 0.0     | 0.0     | 197.2  | 306.1  | 389.3  | 451.2  | 497.3  | 521.5  | 542.4  | 551.5  | 547.6  | 542.5  |
| V-TIME DIFF.                        | 0.0    | 0.0     | 0.0     | 5.3    | 5.6    | 6.9    | 8.2    | 9.5    | 10.7   | 12.0   | 13.3   | 14.5   | 15.8   |
| V-TIME SAVE DEF. DISC.              | 0.0    | 0.0     | 0.0     | 718.1  | 935.2  | 1152.3 | 1369.4 | 1586.5 | 1786.9 | 2004.0 | 2221.1 | 2421.5 | 2638.6 |
| MRT PASS. TIME SPENT                | 0.0    | 0.0     | 0.0     | 441.0  | 453.6  | 466.2  | 478.8  | 487.2  | 495.6  | 499.8  | 508.2  | 516.6  | 525.0  |
| <b>COST SAVING</b>                  | 0.0    | 0.0     | 0.0     | 746.1  | 785.2  | 805.7  | 812.5  | 808.9  | 792.7  | 774.3  | 750.7  | 720.2  | 690.4  |
| V-TIME DIFF.                        | 0.0    | 0.0     | 0.0     | 5.3    | 5.6    | 6.9    | 8.2    | 9.5    | 10.7   | 12.0   | 13.3   | 14.5   | 15.8   |
| V-DIST DIFF.                        | 0.0    | 0.0     | 0.0     | 45.3   | 92.6   | 99.9   | 107.1  | 114.4  | 121.7  | 129.0  | 136.3  | 143.5  | 150.8  |
| V-COST SAVE DEF. DISC.              | 0.0    | 0.0     | 0.0     | 1051.0 | 1235.5 | 1420.0 | 1603.8 | 1788.1 | 1962.7 | 2147.2 | 2331.7 | 2505.4 | 2689.9 |
| <b>COST</b>                         |        |         |         |        |        |        |        |        |        |        |        |        |        |
| <b>MRT PROJECT COST</b>             | 141.0  | 2374.1  | 6594.0  | 257.5  | 420.5  | 604.1  | 197.1  | 167.1  | 149.2  | 133.2  | 118.9  | 106.2  | 94.8   |
| <b>CURRENT INVESTMENT</b>           | 141.0  | 8259.0  | 8259.0  | 0.0    | 300.0  | 703.0  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| <b>CURRENT MAINT. &amp; OPERAT.</b> | 0.0    | 0.0     | 0.0     | 361.7  | 361.7  | 361.7  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  |
| <b>DISCOUNT RATIO</b>               |        |         |         |        |        |        |        |        |        |        |        |        |        |
|                                     | 0      | 1       | 2       | 3      | 4      | 5      | 6      | 7      | 8      | 9      | 10     | 11     | 12     |
|                                     | (1.12) | (1.12)  | (1.12)  | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) | (1.12) |
| <b>B - C</b>                        | -141.0 | -7374.1 | -6594.0 | 687.8  | 670.8  | 590.9  | 1076.6 | 1139.1 | 1165.0 | 1153.5 | 1131.3 | 1101.6 | 1078.1 |

# CASE G

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE II ---

|                        | 2000   | 2001   | 2002   | 2003   | 2004   | 2005   | 2006   | 2007   | 2008    | 2009    | 2010    | 2011    | 2012    |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| WITH PROJECT           |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 6902.9 | 7291.5 | 7690.0 | 8068.7 | 8451.3 | 8845.9 | 9234.6 | 9623.2 | 10011.9 | 10400.6 | 10789.3 | 11177.2 | 11565.2 |
| VEH .H (MIL.V.HOURS)   | 235.9  | 250.3  | 264.7  | 279.1  | 293.5  | 307.9  | 322.2  | 336.6  | 351.0   | 365.4   | 379.8   | 394.1   | 408.5   |
| PASS.H (MIL.P.HOURS)   | 12.7   | 12.9   | 13.1   | 13.3   | 13.5   | 13.6   | 13.8   | 14.0   | 14.2    | 14.4    | 14.5    | 14.5    | 14.5    |
| WITHOUT PROJECT        |        |        |        |        |        |        |        |        |         |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 7061.0 | 7456.9 | 7852.7 | 8248.6 | 8644.5 | 9040.4 | 9436.4 | 9832.3 | 10228.3 | 10624.2 | 11020.2 | 11415.4 | 11810.7 |
| VEH .H (MIL.V.HOURS)   | 253.1  | 268.7  | 284.4  | 300.0  | 315.7  | 331.4  | 347.0  | 362.7  | 378.4   | 394.0   | 409.7   | 425.3   | 440.9   |
| BENEFIT                |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| TOTAL BENEFIT          | 1197.1 | 1143.8 | 1093.1 | 1035.6 | 992.0  | 928.5  | 874.6  | 821.7  | 770.0   | 717.7   | 670.2   | 624.9   | 580.0   |
| TIME SAVING            | 536.0  | 517.9  | 500.5  | 478.2  | 457.4  | 436.1  | 413.6  | 390.9  | 368.3   | 344.7   | 323.5   | 303.2   | 282.5   |
| V-TIME DIFF.           | 17.2   | 18.4   | 19.7   | 20.9   | 22.2   | 23.5   | 24.8   | 26.1   | 27.4    | 28.6    | 29.9    | 31.2    | 32.4    |
| V-TIME SAVE REF. DISC. | 2872.4 | 3072.8 | 3289.9 | 3490.3 | 3707.4 | 3924.5 | 4141.6 | 4358.7 | 4575.8  | 4776.2  | 4993.3  | 5210.4  | 5410.8  |
| MRT PASS. TIME SPENT   | 533.4  | 541.8  | 550.2  | 558.6  | 567.0  | 571.2  | 579.6  | 588.0  | 596.4   | 604.8   | 609.0   | 609.0   | 609.0   |
| COST SAVING            | 661.1  | 625.9  | 592.6  | 557.4  | 524.6  | 492.4  | 461.0  | 430.4  | 401.7   | 373.0   | 346.7   | 321.7   | 297.5   |
| V-TIME DIFF.           | 17.2   | 18.4   | 19.7   | 20.9   | 22.2   | 23.5   | 24.8   | 26.1   | 27.4    | 28.6    | 29.9    | 31.2    | 32.4    |
| V-DIST DIFF.           | 158.1  | 165.4  | 172.7  | 179.9  | 187.2  | 194.5  | 201.8  | 209.1  | 216.4   | 223.6   | 230.9   | 238.2   | 245.5   |
| V-COST SAVE REF. DISC. | 2884.6 | 3058.9 | 3243.4 | 3411.1 | 3601.6 | 3788.2 | 3970.7 | 4155.2 | 4339.7  | 4513.4  | 4691.9  | 4852.4  | 5056.8  |
| COST                   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| ****                   |        |        |        |        |        |        |        |        |         |         |         |         |         |
| MRT PROJECT COST       | 84.7   | 75.6   | 67.5   | 60.3   | 53.8   | 48.0   | 42.9   | 38.3   | 34.2    | 29.2    | 25.1    | 20.9    | 24.0    |
| CURRENT INVESTMENT     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4  | 369.4   | 369.4   | 408.3   | 408.3   | 408.3   |
| DISCOUNT RATIO         |        |        |        |        |        |        |        |        |         |         |         |         |         |
| *****                  |        |        |        |        |        |        |        |        |         |         |         |         |         |
| B - C                  | 1112.4 | 1068.2 | 1025.6 | 975.3  | 928.2  | 890.5  | 831.7  | 793.4  | 735.8   | 648.5   | 640.1   | 598.0   | 556.0   |

\*\* ECONOMIC ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

( MIL. SUQUES )

--- CASE II ---

|                        | 2013    | 2014    | 2015    | 2016    |
|------------------------|---------|---------|---------|---------|
| TRAFFIC DEMAND         |         |         |         |         |
| *****                  |         |         |         |         |
| WITH PROJECT           |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 11953.1 | 12351.0 | 12729.0 | 13116.9 |
| VEH .H (MIL.V.HOURS)   | 422.8   | 437.2   | 451.5   | 465.8   |
| PASS.H (MIL.P.HOURS)   | 14.5    | 14.5    | 14.5    | 14.5    |
| WITHOUT PROJECT        |         |         |         |         |
| VEH .KM (MIL.V.KMS)    | 12205.9 | 12601.1 | 12996.3 | 13391.5 |
| VEH .H (MIL.V.HOURS)   | 456.6   | 472.2   | 487.8   | 503.4   |
| BENEFIT                |         |         |         |         |
| *****                  |         |         |         |         |
| TOTAL BENEFIT          | 540.3   | 499.9   | 463.2   | 428.6   |
| TIME SAVING            | 264.5   | 245.5   | 228.3   | 212.0   |
| V-TIME DIFF.           | 33.8    | 35.0    | 36.3    | 37.6    |
| V-TIME SAVE REF. DISC. | 5644.6  | 5845.0  | 6062.1  | 6279.2  |
| MRT PASS. TIME SPENT   | 609.0   | 609.0   | 609.0   | 609.0   |
| COST SAVING            | 275.8   | 254.4   | 234.9   | 216.6   |
| V-TIME DIFF.           | 33.8    | 35.0    | 36.3    | 37.6    |
| V-DIST DIFF.           | 252.8   | 260.1   | 267.3   | 274.6   |
| V-COST SAVE REF. DISC. | 5251.5  | 5425.8  | 5629.6  | 5794.2  |
| COST                   |         |         |         |         |
| ****                   |         |         |         |         |
| MRT PROJECT COST       | 21.4    | 19.1    | 17.1    | 15.3    |
| CURRENT INVESTMENT     | 0.0     | 0.0     | 0.0     | 0.0     |
| CURRENT MAINT. OPERAT. | 408.3   | 408.3   | 408.3   | 408.3   |
| DISCOUNT RATIO         |         |         |         |         |
| *****                  |         |         |         |         |
| B - C                  | 518.9   | 480.8   | 446.1   | 413.3   |

# Appendix 3-2 CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT

## BASIC CASE

\*\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(BASIC CASE-1)

UNIT : MIL. SUQUES

|                             | -1987- | -1988-   | -1989-   | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|----------|----------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 0.0    | 0.0      | 0.0      | 3323.1  | 3470.6  | 3618.0  | 3724.2  | 3836.5  | 3940.6  | 4017.9  |
| REVENUE                     | 0.0    | 0.0      | 0.0      | 3855.5  | 4003.0  | 4150.4  | 4297.7  | 4410.0  | 4522.1  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0      | 0.0      | 532.4   | 532.4   | 532.4   | 573.5   | 573.5   | 573.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0      | 0.0      | 1135.2  | 1064.5  | 1001.5  | 1073.3  | 1013.3  | 957.9   | 912.2   |
| RESIDUAL VALUE              | 202.5  | 12977.2  | 26765.5  | 25630.3 | 25157.4 | 25575.4 | 24502.1 | 23488.8 | 23841.9 | 23046.1 |
| NET OPERATING SURPLUS       | 0.0    | 0.0      | 0.0      | 3323.1  | 3470.6  | 3618.0  | 3724.2  | 3836.5  | 3940.6  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0      | 0.0      | 1885.9  | 1866.8  | 1773.9  | 1791.6  | 1637.7  | 1473.5  | 1288.0  |
| NET SURPLUS                 | 0.0    | 0.0      | 0.0      | 1437.2  | 1603.8  | 1844.1  | 1932.5  | 2198.8  | 2467.1  | 2729.9  |
| CASH OUTFLOW<br>*****       | 202.5  | 12774.7  | 13788.3  | 0.0     | 591.6   | 1419.5  | 0.0     | 0.0     | 1313.0  | 116.4   |
| DEBT REPAYMENT              | 0.0    | 0.0      | 0.0      | 12.1    | 774.3   | 1616.8  | 1516.5  | 1578.4  | 2059.5  | 2314.7  |
| DISCOUNTED INFLOW           | 0.0    | 0.0      | 0.0      | 2365.3  | 2205.6  | 2052.9  | 1886.8  | 1735.4  | 1594.8  | 1448.9  |
| DISCOUNTED OUTFLOW          | 202.5  | 11406.0  | 10991.9  | 0.0     | 376.0   | 805.5   | 0.0     | 0.0     | 530.3   | 42.0    |
| NETCASH FLOW                | -202.5 | -11406.0 | -10991.9 | 2365.3  | 1829.7  | 1247.5  | 1886.8  | 1735.4  | 1064.5  | 1406.9  |
| INTEREST EARNED RATIO       | 0.0    | 0.0      | 0.0      | 0.8     | 0.9     | 1.0     | 1.1     | 1.3     | 1.7     | 2.1     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0      | 0.0      | 1.8     | 1.3     | 1.1     | 1.1     | 1.2     | 1.1     | 1.1     |

\*\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(BASIC CASE-1)

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 867.8   | 831.9   | 798.2   | 1031.0  | 949.5   | 903.5   | 862.5   | 826.0   | 793.5   | 764.5   |
| RESIDUAL VALUE              | 22304.2 | 21609.8 | 21324.2 | 20323.2 | 19373.7 | 18470.2 | 17607.7 | 16781.7 | 15988.2 | 15223.7 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 1093.4  | 898.8   | 704.4   | 688.6   | 555.2   | 468.1   | 382.1   | 316.0   | 289.7   | 273.5   |
| NET SURPLUS                 | 3039.9  | 3349.8  | 3659.6  | 3750.9  | 3995.8  | 4194.4  | 4391.9  | 4569.6  | 4707.4  | 4835.1  |
| CASH OUTFLOW<br>*****       | 127.9   | 137.5   | 512.6   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 2316.7  | 2442.9  | 2445.0  | 1805.8  | 1102.0  | 1151.6  | 989.5   | 738.6   | 738.6   | 733.6   |
| DISCOUNTED INFLOW           | 1330.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 41.2    | 39.5    | 131.8   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 1289.6  | 1181.8  | 988.6   | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 2.0     | 3.7     | 5.2     | 5.4     | 7.2     | 9.0     | 11.5    | 14.9    | 17.5    | 21.7    |
| DEBT COVERAGE SERVICE RATIO | 1.2     | 1.3     | 1.4     | 1.8     | 2.7     | 2.9     | 3.5     | 4.6     | 5.0     | 5.3     |

# BASIC CASE

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MHI PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA BASIC CASE-11

UNIT : MIL. SURES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| REVENUE                     | 5876.5  | 5988.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 138.7   | 115.6   | 695.1   | 924.8   | 882.5   | 844.7   | 801.9   | 712.9   | 747.1   | 724.1   |
| RESIDUAL VALUE              | 14485.0 | 13769.4 | 16081.3 | 15158.5 | 14276.0 | 13431.3 | 12629.4 | 11856.5 | 11103.4 | 10385.3 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 180.8   | 143.3   | 114.9   | 332.9   | 309.9   | 278.3   | 229.6   | 192.9   | 165.6   | 138.4   |
| NET SURPLUS                 | 5039.3  | 5188.4  | 5328.3  | 5115.3  | 5249.8  | 5393.0  | 5553.2  | 5701.4  | 5840.2  | 5979.1  |
| CASH INFLOW                 | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 604.3   | 593.2   | 581.2   | 557.1   | 509.5   | 797.8   | 554.1   | 293.5   | 293.8   | 293.8   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 216.9   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 216.9   |
| INTEREST EARNED RATE        | 27.9    | 35.2    | 46.4    | 15.1    | 16.9    | 19.4    | 24.2    | 29.6    | 35.3    | 43.2    |
| DEBT COVERAGE SERVICE RATIO | 6.6     | 7.2     | 7.5     | 6.1     | 6.8     | 5.3     | 7.4     | 12.1    | 13.1    | 14.2    |

\*\* FINANCIAL I.R.R. = 12.79 %

# CASE A-1

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE A-11

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 935.6   | 1010.3  | 1086.9  | 3726.2  | 3536.5  | 3948.6  | 6017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 1207.7  | 1282.4  | 1357.0  | 4297.7  | 4410.0  | 4522.1  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 272.1   | 272.1   | 272.1   | 571.5   | 573.5   | 573.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 527.5   | 497.5   | 470.9   | 1199.1  | 1126.8  | 1062.4  | 1005.0  |
| RESIDUAL VALUE              | 98.7   | 6123.1  | 12596.2 | 12306.2 | 19659.0 | 27674.1 | 26475.0 | 25348.2 | 24320.9 | 23318.9 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 935.6   | 1010.3  | 1086.9  | 3726.2  | 3536.5  | 3948.6  | 6017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 722.5   | 718.4   | 698.4   | 2037.0  | 1980.1  | 1857.9  | 1670.4  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 213.1   | 291.9   | 388.5   | 1689.2  | 1556.2  | 2090.7  | 2347.5  |
| CASH OUTFLOW                | 98.7   | 6024.4  | 6473.1  | 237.3   | 7050.3  | 6186.0  | 0.0     | 0.0     | 35.0    | 3.1     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 2.5     | 156.7   | 329.5   | 351.1   | 1071.6  | 2071.1  | 2301.5  |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 666.0   | 642.0   | 615.6   | 1886.8  | 1735.4  | 1594.8  | 1448.9  |
| DISCOUNTED OUTFLOW          | 98.7   | 5378.9  | 5160.3  | 168.9   | 4989.0  | 4815.2  | 0.0     | 0.0     | 14.1    | 1.1     |
| NETCASH FLOW                | -98.7  | -5378.9 | -5160.3 | 497.1   | -4347.0 | -4199.6 | 1886.8  | 1735.4  | 1580.6  | 1447.8  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 0.3     | 0.4     | 0.6     | 0.8     | 0.9     | 1.1     | 1.4     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 1.3     | 1.2     | 1.1     | 1.6     | 1.3     | 1.0     | 1.0     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE A-11

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 616.4   | 616.4   | 616.4   | 616.4   | 616.4   | 616.4   | 616.4   |
| DEPRECIATION                | 953.8   | 908.2   | 867.5   | 1009.5  | 938.1   | 912.3   | 871.5   | 835.1   | 802.7   | 773.8   |
| RESIDUAL VALUE              | 22368.5 | 21464.0 | 22252.4 | 21242.9 | 20264.8 | 19372.5 | 18501.0 | 17665.9 | 16861.2 | 16089.4 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 1474.7  | 1278.7  | 1081.6  | 1028.9  | 842.3   | 660.1   | 484.1   | 374.5   | 318.1   | 261.8   |
| NET SURPLUS                 | 2658.6  | 2969.9  | 3282.4  | 3410.6  | 3708.7  | 4002.4  | 4289.9  | 4511.1  | 4679.0  | 4846.8  |
| CASH OUTFLOW                | 3.4     | 3.7     | 1655.9  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 2302.2  | 2330.4  | 2355.0  | 2253.2  | 2140.1  | 2281.4  | 1579.3  | 611.9   | 809.9   | 743.1   |
| DISCOUNTED INFLOW           | 3330.8  | 3221.4  | 3120.1  | 3017.4  | 2911.2  | 2811.8  | 2718.7  | 2611.6  | 2494.8  | 2393.1  |
| DISCOUNTED OUTFLOW          | 1.1     | 1.1     | 425.0   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 3329.7  | 3220.3  | 695.1   | 3017.4  | 2911.2  | 2811.8  | 2718.7  | 2611.6  | 2494.8  | 2393.1  |
| INTEREST EARNED RATIO       | 1.8     | 2.3     | 3.0     | 3.3     | 4.4     | 6.1     | 8.9     | 12.0    | 14.7    | 18.4    |
| DEBT COVERAGE SERVICE RATIO | 1.1     | 1.2     | 1.3     | 1.4     | 1.5     | 1.6     | 2.3     | 4.1     | 4.4     | 5.1     |

# CASE A-1

## CASH FLOW ANALYSIS FOR GUAYAQUIL HRT PROJECT

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE A-11

UNIT : MIL. SURES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 61209.8 |
| REVENUE                     | 5876.5  | 5985.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 748.0   | 725.1   | 704.6   | 971.9   | 925.6   | 884.2   | 800.3   | 772.6   | 747.9   | 725.9   |
| RESIDUAL VALUE              | 15341.4 | 14616.3 | 16920.7 | 15948.8 | 15023.2 | 14139.0 | 13338.7 | 12566.1 | 11818.2 | 11092.3 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 217.9   | 179.0   | 140.1   | 355.3   | 319.7   | 287.5   | 237.5   | 198.3   | 168.7   | 139.4   |
| NET SURPLUS                 | 5002.2  | 5152.7  | 5303.1  | 5092.9  | 5240.0  | 5383.8  | 5545.3  | 5696.0  | 5837.1  | 5978.1  |
| CASH OUTFLOW                | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 664.9   | 664.6   | 654.3   | 663.7   | 516.0   | 806.2   | 589.7   | 345.3   | 344.5   | 319.7   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 643.4   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 643.4   |
| INTEREST EARNED RATIO       | 23.0    | 28.8    | 37.9    | 14.3    | 16.4    | 18.7    | 23.3    | 28.7    | 34.6    | 42.9    |
| DEBT COVERAGE SERVICE RATIO | 5.9     | 6.3     | 6.8     | 5.3     | 6.7     | 5.2     | 7.0     | 10.8    | 11.7    | 13.3    |

\*\* FINANCIAL I.R.R. = 12.33 %

# CASE A-2

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE A-2)

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 935.6   | 1010.3  | 1084.9  | 1967.4  | 2054.6  | 2141.9  | 4017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 1207.7  | 1282.4  | 1357.0  | 2306.9  | 2394.1  | 2481.4  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 272.1   | 272.1   | 272.1   | 339.5   | 339.5   | 339.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 527.3   | 497.5   | 470.9   | 547.2   | 426.1   | 600.2   | 647.5   |
| RESIDUAL VALUE              | 98.7   | 6123.1  | 12596.2 | 12114.7 | 12857.6 | 13224.4 | 13043.3 | 16480.9 | 22602.6 | 22557.9 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 935.6   | 1010.3  | 1084.9  | 1967.4  | 2054.6  | 2141.9  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 722.5   | 713.4   | 698.4   | 645.4   | 632.3   | 1075.5  | 1012.7  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 213.1   | 296.9   | 386.5   | 1302.0  | 1422.3  | 1066.4  | 3005.2  |
| CASH OUTFLOW                | 98.7   | 6024.4  | 6473.1  | 45.8    | 1240.4  | 837.7   | 266.1   | 3563.7  | 6801.9  | 602.8   |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 2.5     | 156.7   | 329.5   | 333.1   | 436.4   | 721.8   | 976.3   |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 666.0   | 642.0   | 615.6   | 996.7   | 929.4   | 865.1   | 1448.9  |
| DISCOUNTED OUTFLOW          | 98.7   | 5378.9  | 5160.3  | 32.6    | 785.3   | 475.3   | 134.8   | 1747.1  | 2747.2  | 217.4   |
| NETCASH FLOW                | -98.7  | -5378.9 | -5160.3 | 633.4   | -146.2  | 140.3   | 861.9   | -818.3  | -1882.1 | 1231.5  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 0.3     | 0.4     | 0.6     | 2.0     | 2.2     | 1.0     | 3.0     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 1.3     | 1.2     | 1.1     | 2.0     | 1.9     | 1.2     | 2.0     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE A-2)

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 6749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 618.3   | 592.3   | 569.1   | 1357.7  | 1273.8  | 1199.0  | 1132.3  | 1072.9  | 1019.9  | 972.7   |
| RESIDUAL VALUE              | 22002.1 | 22722.0 | 27936.0 | 26570.3 | 25304.5 | 24105.5 | 22973.2 | 21900.3 | 20880.4 | 19907.7 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 932.6   | 830.5   | 727.9   | 1737.0  | 1569.7  | 1390.4  | 1175.2  | 973.8   | 782.4   | 599.1   |
| NET SURPLUS                 | 3200.6  | 3418.1  | 3636.1  | 2702.5  | 2981.3  | 3272.1  | 3598.8  | 3911.8  | 4214.7  | 4509.5  |
| CASH OUTFLOW                | 662.5   | 712.2   | 5783.1  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 1290.2  | 1965.1  | 2034.8  | 2005.1  | 2000.4  | 2567.3  | 2426.3  | 2305.4  | 2284.1  | 1994.0  |
| DISCOUNTED INFLOW           | 1320.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 213.3   | 204.7   | 1484.4  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 1117.5  | 1016.6  | -364.2  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 3.4     | 4.1     | 5.0     | 1.6     | 1.9     | 2.4     | 3.1     | 4.0     | 5.4     | 7.5     |
| DEBT COVERAGE SERVICE RATIO | 1.9     | 1.5     | 1.6     | 1.2     | 1.3     | 1.2     | 1.3     | 1.5     | 1.6     | 2.0     |

# CASE A-2

00 CASH FLOW ANALYSIS FOR GUAYAQUIL HRT PROJECT 00  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE A-2)

UNIT : MIL. SURES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 19566.6 |
| REVENUE                     | 5876.5  | 5983.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 930.6   | 893.1   | 859.7   | 1115.5  | 1058.8  | 1008.3  | 963.3   | 923.2   | 872.7   | 842.4   |
| RESIDUAL VALUE              | 18977.1 | 18084.0 | 20233.3 | 19117.8 | 18059.0 | 17050.7 | 16087.4 | 15184.2 | 14291.5 | 13449.1 |
| NET OPERATING SURPLUS       | 3220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 449.4   | 342.8   | 242.7   | 407.3   | 339.3   | 300.5   | 245.0   | 202.3   | 172.6   | 143.1   |
| NET SURPLUS                 | 4770.7  | 4988.9  | 5200.5  | 5040.9  | 5220.4  | 5370.8  | 5537.8  | 5692.0  | 5833.2  | 5974.4  |
| CASH OUTFLOW<br>*****       | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 1380.0  | 1319.7  | 1223.2  | 1098.6  | 973.0   | 854.9   | 629.2   | 346.1   | 345.7   | 335.0   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 365.3   | 333.6   | 303.7   | 276.4   | 251.5   | 731.5   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 365.3   | 333.6   | 303.7   | 276.4   | 251.5   | 731.5   |
| INTEREST EARNED RATIO       | 10.6    | 14.6    | 21.4    | 12.4    | 15.4    | 17.9    | 22.6    | 28.1    | 33.8    | 41.7    |
| DEBT COVERAGE SERVICE RATIO | 2.9     | 3.2     | 3.7     | 3.6     | 4.1     | 4.9     | 6.6     | 10.7    | 11.6    | 12.8    |

00 FINANCIAL I.R.R. = 12.51 ( % )

# CASE B-1

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL HMT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE B-11

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 2303.2  | 2442.6  | 2582.0  | 3724.2  | 3936.5  | 3948.6  | 4017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 2644.1  | 2783.5  | 2922.9  | 4297.7  | 4410.0  | 4522.1  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 340.9   | 340.9   | 340.9   | 573.5   | 573.5   | 573.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 691.7   | 651.7   | 615.9   | 1166.4  | 1097.2  | 1035.5  | 980.5   |
| RESIDUAL VALUE              | 132.2  | 8205.2  | 16911.6 | 16389.9 | 21533.2 | 27190.9 | 26024.5 | 24927.3 | 23926.8 | 22949.4 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 2303.2  | 2442.6  | 2582.0  | 3724.2  | 3936.5  | 3948.6  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 1049.2  | 1041.3  | 1003.1  | 1978.6  | 1901.0  | 1766.8  | 1578.0  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 1254.0  | 1401.3  | 1578.9  | 1745.6  | 1935.5  | 2181.8  | 2439.9  |
| CASH OUTFLOW                | 132.2  | 8073.0  | 8706.4  | 170.0   | 5795.0  | 6273.6  | 0.0     | 0.0     | 35.0    | 3.1     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 5.0     | 309.4   | 649.2   | 655.8   | 1235.8  | 2094.6  | 2351.1  |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 1639.4  | 1552.3  | 1465.1  | 1886.8  | 1735.4  | 1594.8  | 1448.9  |
| DISCOUNTED OUTFLOW          | 132.2  | 7208.0  | 6940.7  | 121.0   | 3682.8  | 3559.8  | 0.0     | 0.0     | 14.1    | 1.1     |
| NETCASH FLOW                | -132.2 | -7208.0 | -6940.7 | 1518.4  | -2130.5 | -2094.7 | 1886.8  | 1735.4  | 1580.6  | 1447.8  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 1.2     | 1.3     | 1.6     | 0.9     | 1.0     | 1.2     | 1.5     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 2.2     | 1.8     | 1.6     | 1.5     | 1.2     | 1.0     | 1.0     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL HMT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE B-11

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 4133.2  | 4248.6  | 4304.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4805.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 931.5   | 887.8   | 848.9   | 992.4   | 942.4   | 897.8   | 858.1   | 822.7   | 791.2   | 763.0   |
| RESIDUAL VALUE              | 22021.3 | 21137.2 | 21944.2 | 20951.8 | 20009.4 | 19111.6 | 18253.5 | 17430.8 | 16639.6 | 15976.6 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4304.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 1380.0  | 1182.1  | 984.2   | 934.9   | 753.9   | 607.1   | 553.9   | 358.9   | 305.0   | 254.7   |
| NET SURPLUS                 | 2753.2  | 3066.5  | 3319.8  | 3504.6  | 3787.1  | 4055.4  | 4320.1  | 4523.7  | 4692.1  | 4853.9  |
| CASH OUTFLOW                | 3.4     | 3.7     | 1655.9  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 2351.1  | 2354.5  | 2351.0  | 2116.3  | 1856.2  | 2001.6  | 1415.5  | 773.9   | 772.5   | 723.2   |
| DISCOUNTED INFLOW           | 1330.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 1.1     | 1.1     | 425.0   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 1329.7  | 1220.3  | 695.1   | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 2.0     | 2.6     | 3.4     | 3.7     | 5.0     | 6.7     | 9.5     | 12.7    | 15.4    | 19.1    |
| DEBT COVERAGE SERVICE RATIO | 1.1     | 1.2     | 1.3     | 1.5     | 1.7     | 1.8     | 2.6     | 4.3     | 6.6     | 5.2     |

# CASE B-1

CASH FLOW ANALYSIS FOR GUAYAQUIL MAT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE B-11

UNIT : MIL. SUQUES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 17092.2 |
| REVENUE                     | 5876.5  | 5988.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 738.0   | 715.6   | 693.7   | 954.1   | 909.2   | 869.2   | 795.9   | 768.2   | 743.5   | 721.5   |
| RESIDUAL VALUE              | 15138.8 | 14423.0 | 16736.3 | 15782.2 | 14873.0 | 14003.8 | 13207.9 | 12439.7 | 11696.2 | 10974.7 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 210.6   | 171.7   | 132.7   | 347.9   | 312.4   | 280.1   | 230.5   | 192.9   | 165.6   | 138.4   |
| NET SURPLUS                 | 5009.5  | 5160.0  | 5310.5  | 5100.3  | 5247.3  | 5391.2  | 5552.3  | 5701.4  | 5840.2  | 5979.1  |
| CASH OUTFLOW                | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 684.8   | 684.5   | 684.2   | 683.6   | 515.9   | 805.7   | 564.4   | 293.8   | 293.8   | 293.8   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 639.0   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 639.0   |
| INTEREST EARNED RATIO       | 23.8    | 30.1    | 40.0    | 14.7    | 16.8    | 19.2    | 24.1    | 29.6    | 35.3    | 43.2    |
| DEBT COVERAGE SERVICE RATIO | 6.0     | 6.4     | 6.9     | 5.4     | 6.7     | 5.2     | 7.3     | 12.1    | 13.1    | 15.2    |

\*\* FINANCIAL I.R.R. = 13.26 %

# CASE C-1

99 CASH FLOW ANALYSIS FOR GUAYAQUIL HRT PROJECT 99  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE C-11

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 0.0    | 0.0     | 0.0     | 137.2   | 150.7   | 164.2   | 3724.2  | 3836.5  | 3948.6  | 4017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 355.2   | 368.7   | 382.2   | 4297.7  | 4410.0  | 4522.1  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 218.0   | 218.0   | 218.0   | 573.5   | 573.5   | 573.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 617.2   | 397.0   | 379.0   | 1233.7  | 1158.1  | 1090.8  | 1030.8  |
| RESIDUAL VALUE              | 106.8  | 6194.2  | 12622.8 | 12454.7 | 20543.8 | 29447.7 | 28214.0 | 27055.9 | 26000.1 | 24972.4 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 137.2   | 150.7   | 164.2   | 3724.2  | 3836.5  | 3948.6  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 724.1   | 719.9   | 699.8   | 2156.9  | 2103.5  | 1973.0  | 1772.0  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | -586.9  | -569.1  | -535.6  | 1567.3  | 1733.0  | 1975.6  | 2245.9  |
| CASH OUTFLOW<br>*****       | 106.8  | 6091.4  | 6424.6  | 249.1   | 8491.1  | 9277.9  | 0.0     | 0.0     | 35.0    | 3.1     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 2.7     | 158.6   | 330.2   | 353.2   | 1138.0  | 2218.8  | 2447.4  |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 97.7    | 95.8    | 93.2    | 1886.8  | 1735.4  | 1594.8  | 1448.9  |
| DISCOUNTED OUTFLOW          | 106.8  | 5438.7  | 5121.7  | 177.1   | 5396.2  | 5264.5  | 0.0     | 0.0     | 14.1    | 1.1     |
| NET CASH FLOW               | -106.8 | -5438.7 | -5121.7 | -79.6   | -5300.4 | -5171.3 | 1886.8  | 1735.4  | 1580.6  | 1447.8  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | -0.8    | -0.8    | -0.8    | 0.7     | 0.8     | 1.0     | 1.3     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 0.2     | 0.2     | 0.2     | 1.5     | 1.2     | 0.9     | 1.0     |

99 CASH FLOW ANALYSIS FOR GUAYAQUIL HRT PROJECT 99  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE C-11

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 6133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 977.3   | 929.6   | 837.1   | 1027.4  | 974.6   | 927.5   | 885.5   | 848.1   | 814.9   | 783.0   |
| RESIDUAL VALUE              | 23990.5 | 23072.6 | 23041.4 | 22814.0 | 21339.4 | 20911.9 | 20026.4 | 19178.3 | 18363.5 | 17578.5 |
| NET OPERATING SURPLUS       | 6133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 1562.9  | 1353.4  | 1142.8  | 1076.8  | 876.8   | 681.2   | 493.4   | 377.5   | 319.6   | 264.0   |
| NET SURPLUS                 | 2570.4  | 2895.2  | 3221.2  | 3362.7  | 3674.2  | 3981.3  | 4280.6  | 4508.1  | 4677.5  | 4844.6  |
| CASH OUTFLOW<br>*****       | 3.4     | 3.7     | 1655.9  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 2448.1  | 2475.6  | 2499.5  | 2396.5  | 2284.3  | 2424.3  | 1663.0  | 824.0   | 821.9   | 749.6   |
| DISCOUNTED INFLOW           | 1330.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 1.1     | 1.1     | 425.0   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NET CASH FLOW               | 1329.7  | 1220.3  | 695.1   | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 1.6     | 2.1     | 2.9     | 3.1     | 4.2     | 5.0     | 6.7     | 11.9    | 14.6    | 18.4    |
| DEBT COVERAGE SERVICE RATIO | 1.0     | 1.2     | 1.2     | 1.3     | 1.4     | 1.5     | 2.2     | 4.1     | 4.4     | 5.0     |

# CASE C-1

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE (C-1)

UNIT : MIL. SUÉRES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| REVENUE                     | 5876.5  | 5988.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.2  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 758.6   | 735.0   | 713.9   | 999.6   | 941.8   | 899.2   | 804.9   | 777.2   | 752.5   | 730.5   |
| RESIDUAL VALUE              | 16819.9 | 16084.9 | 18780.0 | 17390.4 | 16448.6 | 15549.4 | 14744.5 | 13967.3 | 13214.0 | 12484.3 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 217.5   | 178.6   | 139.7   | 354.9   | 319.4   | 287.1   | 237.2   | 198.2   | 168.6   | 139.3   |
| NET SURPLUS                 | 5002.6  | 5153.1  | 5303.5  | 5093.3  | 5240.3  | 5384.2  | 5545.6  | 5696.1  | 5837.2  | 5978.2  |
| CASH OUTFLOW                | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 664.5   | 664.2   | 663.9   | 663.3   | 515.6   | 305.5   | 586.6   | 344.0   | 343.3   | 319.2   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 228.4   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 246.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 203.1   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 228.4   |
| INTEREST EARNED RATIO       | 23.0    | 28.9    | 38.0    | 14.4    | 16.4    | 18.8    | 23.4    | 28.7    | 34.6    | 42.9    |
| DEBT COVERAGE SERVICE RATIO | 5.9     | 6.3     | 6.8     | 5.4     | 6.7     | 5.2     | 7.0     | 10.9    | 11.7    | 13.3    |

\*\* FINANCIAL I.R.R. \* 11.05 ( % )

# CASE C-2

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE C-21

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 137.2   | 150.7   | 164.2   | 1287.0  | 1327.9  | 1368.9  | 4017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 355.2   | 368.7   | 382.2   | 1631.6  | 1672.5  | 1713.5  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 218.0   | 218.0   | 218.0   | 344.6   | 344.6   | 344.6   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 417.2   | 397.0   | 379.0   | 362.9   | 348.6   | 656.9   | 624.4   |
| RESIDUAL VALUE              | 106.8  | 6198.2  | 12622.8 | 12253.3 | 13194.7 | 13597.1 | 13509.4 | 17576.6 | 24095.9 | 24107.5 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 137.2   | 150.7   | 164.2   | 1287.0  | 1327.9  | 1368.9  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 724.1   | 719.9   | 699.8   | 666.7   | 633.5   | 1127.5  | 1063.8  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | -586.9  | -569.1  | -535.6  | 620.3   | 694.4   | 241.4   | 2954.1  |
| CASH OUTFLOW                | 106.8  | 6091.4  | 6424.6  | 47.7    | 1338.4  | 781.4   | 275.2   | 4415.8  | 7176.2  | 636.0   |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 2.7     | 155.6   | 330.2   | 334.2   | 448.1   | 732.9   | 986.9   |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 97.7    | 95.8    | 93.2    | 652.0   | 600.7   | 552.9   | 1448.9  |
| DISCOUNTED OUTFLOW          | 106.8  | 5438.7  | 5121.7  | 34.0    | 950.6   | 443.4   | 139.4   | 1997.5  | 2898.3  | 229.3   |
| NETCASH FLOW                | -106.8 | -5438.7 | -5121.7 | 63.7    | -754.8  | -350.2  | 512.6   | -1396.8 | -2345.5 | 1219.5  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | -0.8    | -0.8    | -0.8    | 0.9     | 1.1     | 0.2     | 2.8     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 0.2     | 3.2     | 0.2     | 1.3     | 1.2     | 0.7     | 2.0     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE C-21

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 595.5   | 569.7   | 546.7   | 1401.6  | 1312.0  | 1232.1  | 1160.9  | 1097.5  | 1040.9  | 990.5   |
| RESIDUAL VALUE              | 24211.0 | 24392.7 | 30104.4 | 28702.8 | 27390.8 | 26158.7 | 24997.8 | 23900.3 | 22857.4 | 21668.9 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 981.5   | 873.6   | 765.3   | 1843.0  | 1665.9  | 1475.3  | 1245.8  | 1030.8  | 825.6   | 629.7   |
| NET SURPLUS                 | 3151.7  | 3375.0  | 3598.7  | 2596.5  | 2885.1  | 3187.2  | 3528.2  | 3854.8  | 4171.5  | 4478.9  |
| CASH OUTFLOW                | 699.0   | 751.4   | 6258.4  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 1353.3  | 2064.3  | 2136.2  | 2109.1  | 2110.1  | 2723.5  | 2572.3  | 2454.5  | 2431.9  | 2093.2  |
| DISCOUNTED INFLOW           | 1330.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 225.1   | 216.0   | 1606.4  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 1105.7  | 1005.4  | -486.2  | 1017.4  | 931.2   | 851.8   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 3.2     | 2.9     | 4.7     | 1.4     | 1.7     | 2.2     | 2.8     | 3.7     | 5.1     | 7.1     |
| DEBT COVERAGE SERVICE RATIO | 1.8     | 1.4     | 1.5     | 1.1     | 1.2     | 1.1     | 1.3     | 1.4     | 1.5     | 1.9     |

# CASE C-2

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE C-21

UNIT : MIL. SUQUES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 21428.4 |
| REVENUE                     | 5876.5  | 5989.1  | 6039.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 945.6   | 905.6   | 869.9   | 1132.5  | 1073.1  | 1020.1  | 972.9   | 930.8   | 873.9   | 842.6   |
| RESIDUAL VALUE              | 20923.3 | 20017.7 | 22156.8 | 21024.3 | 19951.2 | 18931.1 | 17958.2 | 17027.4 | 16153.5 | 15310.9 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.8  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 471.5   | 358.5   | 252.6   | 412.1   | 340.6   | 301.2   | 245.2   | 202.3   | 172.6   | 143.1   |
| NET SURPLUS                 | 4748.6  | 4973.2  | 5190.6  | 5036.1  | 5219.1  | 5370.1  | 5537.6  | 5692.0  | 5833.2  | 5974.4  |
| CASH OUTFLOW<br>*****       | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 1446.2  | 1382.7  | 1278.0  | 1146.6  | 578.0   | 859.2   | 630.6   | 345.0   | 344.7   | 334.3   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 801.1   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 801.1   |
| INTEREST EARNED RATIO       | 10.1    | 13.9    | 20.5    | 12.2    | 15.3    | 17.8    | 22.6    | 28.1    | 33.8    | 41.7    |
| DEBT COVERAGE SERVICE RATIO | 2.7     | 3.1     | 3.6     | 3.5     | 6.1     | 4.9     | 6.6     | 10.8    | 11.6    | 12.8    |

\*\* FINANCIAL I.R.R = 10.53 %

# CASE D-1

## \*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

### GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE D-1)

UNIT : MIL. SUQUES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 1184.4  | 1239.0  | 1293.6  | 3724.2  | 3836.5  | 3948.6  | 4017.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 1522.4  | 1577.0  | 1631.6  | 4297.7  | 4410.0  | 4522.1  | 4634.4  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 338.0   | 338.0   | 338.0   | 573.5   | 573.5   | 573.5   | 616.5   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 693.0   | 652.5   | 616.5   | 1178.9  | 1109.4  | 1047.4  | 992.1   |
| RESIDUAL VALUE              | 142.6  | 8852.6  | 19011.9 | 17496.7 | 22815.1 | 28693.9 | 27515.0 | 26405.6 | 25393.2 | 24404.2 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 1184.4  | 1239.0  | 1293.6  | 3724.2  | 3836.5  | 3948.6  | 4017.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 1142.4  | 1133.2  | 1088.6  | 2088.5  | 2000.5  | 1854.1  | 1651.5  |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 42.0    | 105.8   | 205.0   | 1635.7  | 1836.0  | 2094.5  | 2366.4  |
| CASH OUTFLOW                | 142.6  | 8710.0  | 9159.3  | 177.8   | 5970.9  | 6495.3  | 0.0     | 0.0     | 35.0    | 3.1     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 5.9     | 365.5   | 756.6   | 773.9   | 1361.1  | 2245.1  | 2498.4  |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 843.0   | 787.4   | 734.0   | 1886.8  | 1735.4  | 1594.8  | 1448.9  |
| DISCOUNTED OUTFLOW          | 142.6  | 7776.3  | 7301.7  | 126.6   | 3794.6  | 3685.6  | 0.0     | 0.0     | 14.1    | 1.1     |
| NETCASH FLOW                | -142.6 | -7776.3 | -7301.7 | 716.5   | -3007.2 | -2951.6 | 1886.8  | 1735.4  | 1580.6  | 1447.8  |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 0.0     | 0.1     | 0.2     | 0.3     | 0.9     | 1.1     | 1.5     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 1.0     | 0.8     | 0.7     | 1.3     | 1.1     | 1.0     | 1.0     |

## \*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

### GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE D-1)

UNIT : MIL. SUQUES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| REVENUE                     | 4749.7  | 4865.1  | 4980.5  | 5095.9  | 5207.4  | 5318.9  | 5430.4  | 5542.0  | 5653.5  | 5765.0  |
| EXPENSE                     | 616.5   | 616.5   | 616.5   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   | 656.4   |
| DEPRECIATION                | 942.9   | 899.0   | 859.9   | 803.2   | 753.0   | 708.3   | 668.5   | 633.0   | 601.3   | 573.1   |
| RESIDUAL VALUE              | 23464.7 | 22569.4 | 23365.4 | 22362.2 | 21409.2 | 20500.9 | 19632.4 | 18739.4 | 17998.1 | 17225.0 |
| NET OPERATING SURPLUS       | 4133.2  | 4248.6  | 4364.0  | 4439.5  | 4551.0  | 4662.5  | 4774.0  | 4885.6  | 4997.1  | 5108.6  |
| INTEREST PAYMENT            | 1439.9  | 1228.3  | 1016.8  | 955.1   | 776.1   | 614.5   | 457.0   | 357.9   | 305.5   | 254.8   |
| NET SURPLUS                 | 2693.4  | 3020.3  | 3347.2  | 3484.4  | 3774.9  | 4048.0  | 4317.0  | 4527.7  | 4691.6  | 4853.8  |
| CASH OUTFLOW                | 3.4     | 3.7     | 1655.9  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 2498.4  | 2501.8  | 2497.5  | 2213.1  | 1905.8  | 2050.5  | 1443.2  | 777.7   | 776.2   | 725.5   |
| DISCOUNTED INFLOW           | 1330.8  | 1221.4  | 1120.1  | 1017.4  | 931.2   | 851.5   | 778.7   | 711.6   | 649.8   | 593.1   |
| DISCOUNTED OUTFLOW          | 1.1     | 1.1     | 425.0   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 1329.7  | 1220.3  | 695.1   | 1017.4  | 931.2   | 851.5   | 778.7   | 711.6   | 649.8   | 593.1   |
| INTEREST EARNED RATIO       | 1.9     | 2.5     | 3.3     | 3.6     | 4.9     | 6.6     | 9.4     | 12.7    | 15.4    | 19.0    |
| DEBT COVERAGE SERVICE RATIO | 1.0     | 1.1     | 1.2     | 1.4     | 1.7     | 1.7     | 2.5     | 4.3     | 4.6     | 5.2     |

# CASE D-1

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL WRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE D-1)

UNIT : MIL. SURES

|                             | -2007-  | -2008-  | -2009-  | -2010-  | -2011-  | -2012-  | -2013-  | -2014-  | -2015-  | -2016-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.9  | 5894.3  | 6005.8  | 6117.5  |
| REVENUE                     | 5876.5  | 5988.1  | 6099.6  | 6211.1  | 6322.6  | 6434.2  | 6545.7  | 6657.2  | 6768.7  | 6880.4  |
| EXPENSE                     | 656.4   | 656.4   | 656.4   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   | 762.9   |
| DEPRECIATION                | 748.0   | 725.6   | 705.6   | 963.6   | 918.6   | 878.6   | 805.3   | 777.6   | 752.9   | 730.9   |
| RESIDUAL VALUE              | 16477.0 | 15751.4 | 18054.9 | 17091.2 | 16172.6 | 15294.0 | 14486.7 | 13711.1 | 12958.2 | 12227.3 |
| NET OPERATING SURPLUS       | 5220.1  | 5331.7  | 5443.2  | 5448.2  | 5559.7  | 5671.3  | 5782.9  | 5894.3  | 6005.8  | 6117.5  |
| INTEREST PAYMENT            | 210.5   | 171.6   | 132.6   | 347.8   | 312.3   | 280.0   | 230.4   | 192.9   | 165.6   | 138.4   |
| NET SURPLUS                 | 5009.6  | 5160.1  | 5310.6  | 5100.4  | 5247.4  | 5391.3  | 5552.4  | 5701.4  | 5840.2  | 5979.1  |
| CASH OUTFLOW                | 0.0     | 0.0     | 3009.0  | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 665.2   | 664.9   | 664.5   | 663.9   | 516.2   | 306.0   | 561.2   | 293.3   | 293.8   | 293.8   |
| DISCOUNTED INFLOW           | 541.1   | 493.5   | 449.8   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 228.8   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 248.7   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 541.1   | 493.5   | 201.2   | 402.0   | 366.3   | 333.6   | 303.7   | 276.4   | 251.5   | 228.8   |
| INTEREST EARNED RATIO       | 23.8    | 30.1    | 40.0    | 14.7    | 16.8    | 19.3    | 24.1    | 29.6    | 35.3    | 43.2    |
| DEBT COVERAGE SERVICE RATIO | 6.0     | 6.4     | 6.8     | 5.4     | 6.7     | 5.2     | 7.3     | 12.1    | 13.1    | 14.2    |

\*\* FINANCIAL I.R.R = 11.43 ( % )

# CASE E

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL HMT PROJECT \*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE E1

UNIT : MIL. SURES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW<br>*****        | 0.0    | 0.0     | 0.0     | 935.5   | 985.3   | 1035.1  | 1069.5  | 1105.0  | 1140.5  | 1169.5  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 1207.7  | 1257.5  | 1307.2  | 1357.0  | 1392.5  | 1428.0  | 1463.5  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 272.2   | 272.2   | 272.2   | 287.5   | 287.5   | 287.5   | 294.0   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 527.1   | 497.9   | 471.3   | 525.8   | 479.0   | 476.6   | 455.9   |
| RESIDUAL VALUE              | 98.8   | 6132.6  | 12612.2 | 12084.5 | 12034.4 | 12629.5 | 12103.7 | 11603.9 | 11127.3 | 10671.4 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 935.5   | 985.3   | 1035.1  | 1069.5  | 1105.0  | 1140.5  | 1169.5  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 723.5   | 719.3   | 699.3   | 755.9   | 722.5   | 684.5   | 623.6   |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 212.0   | 266.0   | 335.7   | 313.6   | 382.5   | 456.0   | 535.9   |
| CASH OUTFLOW<br>*****       | 98.8   | 6033.8  | 6479.6  | 0.0     | 447.8   | 1066.4  | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 2.5     | 156.9   | 329.9   | 329.9   | 347.3   | 597.7   | 828.3   |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 665.9   | 626.2   | 587.3   | 541.8   | 499.5   | 460.6   | 421.7   |
| DISCOUNTED OUTFLOW          | 98.8   | 5387.3  | 5165.5  | 0.0     | 284.6   | 605.1   | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | -98.8  | -5387.3 | -5165.5 | 665.9   | 341.6   | -17.8   | 541.8   | 499.8   | 460.6   | 421.7   |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 0.3     | 0.4     | 0.5     | 0.4     | 0.5     | 0.7     | 0.8     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 1.3     | 1.1     | 1.0     | 1.0     | 1.0     | 0.9     | 0.8     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL HMT PROJECT \*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE E1

UNIT : MIL. SURES

|                             | -1997-  | -1998- | -1999- | -2000- | -2001- | -2002- | -2003- | -2004- | -2005- | -2006- |
|-----------------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| CASH INFLOW<br>*****        | 1208.6  | 1247.6 | 1286.7 | 1325.9 | 1361.4 | 1396.9 | 1432.4 | 1467.9 | 1503.5 | 1539.0 |
| REVENUE                     | 1502.6  | 1541.6 | 1580.7 | 1619.9 | 1655.4 | 1690.9 | 1726.4 | 1761.9 | 1797.5 | 1833.0 |
| EXPENSE                     | 294.0   | 294.0  | 294.0  | 294.0  | 294.0  | 294.0  | 294.0  | 294.0  | 294.0  | 294.0  |
| DEPRECIATION                | 437.4   | 421.0  | 406.4  | 393.3  | 381.7  | 371.3  | 362.1  | 353.8  | 346.5  | 340.0  |
| RESIDUAL VALUE              | 10234.0 | 9813.0 | 9406.6 | 9013.3 | 8631.6 | 8260.3 | 7898.2 | 7544.4 | 7197.9 | 6857.9 |
| NET OPERATING SURPLUS       | 1208.6  | 1247.6 | 1286.7 | 1325.9 | 1361.4 | 1396.9 | 1432.4 | 1467.9 | 1503.5 | 1539.0 |
| INTEREST PAYMENT            | 574.4   | 515.1  | 454.8  | 395.8  | 346.2  | 304.2  | 264.2  | 231.8  | 206.4  | 181.1  |
| NET SURPLUS                 | 634.2   | 732.5  | 831.9  | 930.1  | 1015.2 | 1092.7 | 1168.2 | 1236.1 | 1297.1 | 1357.9 |
| CASH OUTFLOW<br>*****       | 0.0     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| DEBT REPAYMENT              | 828.3   | 843.2  | 876.8  | 774.4  | 650.9  | 660.0  | 598.0  | 514.4  | 514.4  | 510.5  |
| DISCOUNTED INFLOW           | 389.1   | 358.7  | 330.3  | 303.9  | 278.6  | 255.2  | 233.7  | 213.8  | 195.5  | 178.7  |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| NETCASH FLOW                | 389.1   | 358.7  | 330.3  | 303.9  | 278.6  | 255.2  | 233.7  | 213.8  | 195.5  | 178.7  |
| INTEREST EARNED RATIO       | 1.1     | 1.4    | 1.8    | 2.3    | 2.9    | 3.6    | 4.4    | 5.3    | 6.3    | 7.5    |
| DEBT COVERAGE SERVICE RATIO | 0.9     | 0.9    | 1.0    | 1.1    | 1.4    | 1.4    | 1.7    | 2.0    | 2.1    | 2.2    |

# CASE E

•• CASH FLOW ANALYSIS FOR GUAYAQUIL MHT PROJECT ••  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE E1

UNIT : MIL. SUQUES

|                             | -2007- | -2008- | -2009- | -2010- | -2011- | -2012- | -2013- | -2014- | -2015- | -2016- |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| CASH INFLOW<br>*****        | 1574.5 | 1610.0 | 1645.5 | 1660.7 | 1696.3 | 1731.8 | 1767.3 | 1802.8 | 1838.3 | 1873.7 |
| REVENUE                     | 1868.5 | 1904.0 | 1939.5 | 1975.0 | 2010.6 | 2046.1 | 2081.6 | 2117.1 | 2152.6 | 2188.1 |
| EXPENSE                     | 294.0  | 294.0  | 294.0  | 314.3  | 314.3  | 314.3  | 314.3  | 314.3  | 314.3  | 314.3  |
| DEPRECIATION                | 334.1  | 328.9  | 324.3  | 339.0  | 333.6  | 328.7  | 319.9  | 316.6  | 313.6  | 310.9  |
| RESIDUAL VALUE              | 6523.8 | 6194.9 | 6332.1 | 5993.1 | 5659.5 | 5330.8 | 5010.9 | 4694.3 | 4380.7 | 4069.8 |
| NET OPERATING SURPLUS       | 1574.5 | 1610.0 | 1645.5 | 1660.7 | 1696.3 | 1731.8 | 1767.3 | 1802.8 | 1838.3 | 1873.7 |
| INTEREST PAYMENT            | 156.5  | 132.7  | 108.9  | 124.0  | 100.2  | 75.4   | 50.2   | 35.4   | 28.9   | 22.5   |
| NET SURPLUS                 | 1418.0 | 1477.3 | 1536.6 | 1536.7 | 1596.1 | 1656.4 | 1717.1 | 1767.4 | 1809.4 | 1851.3 |
| CASH OUTFLOW<br>*****       | 0.0    | 0.0    | 461.5  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| DEBT REPAYMENT              | 501.1  | 501.1  | 501.1  | 501.1  | 501.1  | 542.6  | 325.8  | 95.2   | 95.2   | 80.1   |
| DISCOUNTED INFLOW           | 163.2  | 149.0  | 136.0  | 122.5  | 111.8  | 101.9  | 92.8   | 84.5   | 77.0   | 222.2  |
| DISCOUNTED OUTFLOW          | 0.0    | 0.0    | 38.1   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| NETCASH FLOW                | 163.2  | 149.0  | 97.8   | 122.5  | 111.8  | 101.9  | 92.8   | 84.5   | 77.0   | 222.2  |
| INTEREST EARNED RATIO       | 9.1    | 11.1   | 14.1   | 12.4   | 15.9   | 22.0   | 34.2   | 49.9   | 62.6   | 82.3   |
| DEBT COVERAGE SERVICE RATIO | 2.4    | 2.5    | 2.7    | 2.7    | 2.8    | 2.8    | 4.7    | 13.8   | 14.3   | 18.2   |

•• FINANCIAL I.R.R. = 7.94 %

# CASE F

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

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## GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE F)

UNIT : MIL. SUQUES

|                             | -1987-         | -1988-          | -1989-          | -1990-          | -1991-          | -1992-          | -1993-          | -1994-          | -1995-          | -1996-          |
|-----------------------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| CASH INFLOW<br>*****        | 0.0<br>*****   | 0.0<br>*****    | 0.0<br>*****    | 1745.4<br>***** | 1818.8<br>***** | 1892.2<br>***** | 1939.5<br>***** | 1997.6<br>***** | 2055.9<br>***** | 2104.1<br>***** |
| REVENUE                     | 0.0            | 0.0             | 0.0             | 2086.7          | 2160.1          | 2233.5          | 2306.9          | 2365.0          | 2423.2          | 2481.4          |
| EXPENSE                     | 0.0            | 0.0             | 0.0             | 341.3           | 341.3           | 341.3           | 367.4           | 367.4           | 367.4           | 377.3           |
| DEPRECIATION                | 0.0            | 0.0             | 0.0             | 692.1           | 652.0           | 616.3           | 665.2           | 630.5           | 601.0           | 618.0           |
| RESIDUAL VALUE              | 132.3          | 8213.0          | 16725.1         | 16233.0         | 16033.5         | 16508.3         | 15844.1         | 15213.3         | 15012.2         | 14394.2         |
| NET OPERATING SURPLUS       | 0.0            | 0.0             | 0.0             | 1745.4          | 1818.8          | 1892.2          | 1939.5          | 1997.6          | 2055.9          | 2104.1          |
| INTEREST PAYMENT            | 0.0            | 0.0             | 0.0             | 1050.8          | 1042.9          | 1004.5          | 1072.1          | 1007.9          | 935.1           | 977.1           |
| NET SURPLUS                 | 0.0            | 0.0             | 0.0             | 694.6           | 775.9           | 887.7           | 867.4           | 989.7           | 1120.7          | 1227.0          |
| CASH OUTFLOW<br>*****       | 132.3<br>***** | 8080.7<br>***** | 8712.1<br>***** | 0.0<br>*****    | 452.5<br>*****  | 1091.1<br>***** | 0.0<br>*****    | 0.0<br>*****    | 399.9<br>*****  | 0.0<br>*****    |
| DEBT REPAYMENT              | 0.0            | 0.0             | 0.0             | 5.0             | 310.6           | 651.7           | 651.7           | 699.8           | 1047.8          | 1304.0          |
| DISCOUNTED INFLOW           | 0.0            | 0.0             | 0.0             | 1242.4          | 1155.9          | 1073.7          | 982.6           | 903.6           | 830.3           | 759.7           |
| DISCOUNTED OUTFLOW          | 132.3          | 7214.9          | 6945.2          | 0.0             | 287.6           | 619.1           | 0.0             | 0.0             | 161.5           | 0.0             |
| NETCASH FLOW                | -132.3         | -7214.9         | -6945.2         | 1242.4          | 868.3           | 454.6           | 982.6           | 903.6           | 668.8           | 759.7           |
| INTEREST EARNED RATIO       | 0.0            | 0.0             | 0.0             | 0.7             | 0.7             | 0.9             | 0.9             | 1.0             | 1.2             | 1.4             |
| DEBT COVERAGE SERVICE RATIO | 0.0            | 0.0             | 0.0             | 1.7             | 1.3             | 1.1             | 1.1             | 1.2             | 1.0             | 1.0             |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

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## GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE F)

UNIT : MIL. SUQUES

|                             | -1997-          | -1998-          | -1999-          | -2000-          | -2001-          | -2002-          | -2003-          | -2004-          | -2005-          | -2006-          |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| CASH INFLOW<br>*****        | 2162.9<br>***** | 2221.7<br>***** | 2280.5<br>***** | 2331.1<br>***** | 2390.4<br>***** | 2449.5<br>***** | 2508.7<br>***** | 2567.9<br>***** | 2627.1<br>***** | 2686.2<br>***** |
| REVENUE                     | 2540.2          | 2599.0          | 2657.9          | 2716.6          | 2775.9          | 2835.0          | 2894.2          | 2953.4          | 3012.6          | 3071.7          |
| EXPENSE                     | 377.3           | 377.3           | 377.3           | 385.5           | 385.5           | 385.5           | 385.5           | 385.5           | 385.5           | 385.5           |
| DEPRECIATION                | 589.6           | 564.3           | 541.8           | 521.7           | 503.8           | 487.8           | 473.5           | 460.7           | 449.6           | 439.5           |
| RESIDUAL VALUE              | 13904.6         | 13240.3         | 12698.5         | 12176.8         | 11673.0         | 11185.2         | 10711.6         | 10250.7         | 9801.1          | 9361.5          |
| NET OPERATING SURPLUS       | 2162.9          | 2221.7          | 2280.6          | 2331.1          | 2390.4          | 2449.5          | 2508.7          | 2567.9          | 2627.1          | 2686.2          |
| INTEREST PAYMENT            | 776.1           | 674.2           | 569.9           | 470.9           | 393.8           | 334.6           | 278.1           | 235.4           | 206.4           | 177.5           |
| NET SURPLUS                 | 1386.8          | 1547.5          | 1710.8          | 1860.2          | 1996.6          | 2115.1          | 2230.6          | 2332.5          | 2420.7          | 2508.7          |
| CASH OUTFLOW<br>*****       | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    |
| DEBT REPAYMENT              | 1304.0          | 1343.0          | 1339.1          | 1103.0          | 841.3           | 840.2           | 730.3           | 553.5           | 553.5           | 549.6           |
| DISCOUNTED INFLOW           | 696.4           | 638.7           | 585.4           | 534.2           | 489.1           | 447.5           | 409.2           | 374.0           | 341.6           | 311.9           |
| DISCOUNTED OUTFLOW          | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             |
| NETCASH FLOW                | 696.4           | 638.7           | 585.4           | 534.2           | 489.1           | 447.5           | 409.2           | 374.0           | 341.6           | 311.9           |
| INTEREST EARNED RATIO       | 1.8             | 2.3             | 3.0             | 4.0             | 5.1             | 6.3             | 8.0             | 9.9             | 11.7            | 14.1            |
| DEBT COVERAGE SERVICE RATIO | 1.0             | 1.1             | 1.2             | 1.5             | 1.9             | 2.1             | 2.5             | 3.3             | 3.5             | 3.7             |

# CASE F

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*  
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GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA(CASE F)

UNIT : MIL. SURES

|                             | -2007-          | -2008-          | -2009-          | -2010-          | -2011-          | -2012-          | -2013-          | -2014-          | -2015-          | -2016-          |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| CASH INFLOW<br>*****        | 2745.5<br>***** | 2804.6<br>***** | 2863.9<br>***** | 2860.4<br>***** | 2919.6<br>***** | 2978.9<br>***** | 3038.0<br>***** | 3097.1<br>***** | 3156.4<br>***** | 3215.5<br>***** |
| REVENUE                     | 3131.0          | 3190.1          | 3249.4          | 3308.5          | 3367.7          | 3426.9          | 3486.1          | 3545.2          | 3604.3          | 3663.4          |
| EXPENSE                     | 385.5           | 385.5           | 385.5           | 448.1           | 448.1           | 448.1           | 448.1           | 448.1           | 448.1           | 448.1           |
| DEPRECIATION                | 430.6           | 422.6           | 415.5           | 593.0           | 567.7           | 545.2           | 520.5           | 503.1           | 487.6           | 469.4           |
| RESIDUAL VALUE              | 8930.9          | 8508.1          | 10175.7         | 9582.7          | 9015.0          | 8469.8          | 7949.3          | 7446.2          | 6958.6          | 6489.2          |
| NET OPERATING SURPLUS       | 2745.5          | 2804.6          | 2863.9          | 2860.4          | 2919.6          | 2978.9          | 3038.0          | 3097.1          | 3156.4          | 3215.5          |
| INTEREST PAYMENT            | 150.0           | 125.8           | 101.6           | 253.3           | 229.5           | 201.1           | 161.5           | 133.5           | 114.7           | 95.8            |
| NET SURPLUS                 | 2595.5          | 2678.8          | 2762.3          | 2607.1          | 2690.1          | 2777.7          | 2876.5          | 2963.6          | 3041.7          | 3119.7          |
| CASH OUTFLOW<br>*****       | 0.0<br>*****    | 0.0<br>*****    | 2082.9<br>***** | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    | 0.0<br>*****    |
| DEBT REPAYMENT              | 504.6           | 504.6           | 504.6           | 501.2           | 501.2           | 700.6           | 459.6           | 203.4           | 203.4           | 203.4           |
| DISCOUNTED INFLOW           | 284.6           | 259.6           | 236.7           | 211.1           | 192.4           | 175.2           | 159.6           | 145.2           | 132.2           | 122.8           |
| DISCOUNTED OUTFLOW          | 0.0             | 0.0             | 172.1           | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             | 0.0             |
| NETCASH FLOW                | 284.6           | 259.6           | 64.5            | 211.1           | 192.4           | 175.2           | 159.6           | 145.2           | 132.2           | 122.8           |
| INTEREST EARNED RATIO       | 17.3            | 21.3            | 27.2            | 10.3            | 11.7            | 13.8            | 17.9            | 22.2            | 26.5            | 32.6            |
| DEBT COVERAGE SERVICE RATIO | 4.2             | 4.4             | 4.7             | 3.9             | 4.0             | 3.3             | 4.9             | 9.2             | 9.9             | 10.7            |

\*\* FINANCIAL I.R.R = 10.75 %

# CASE G

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE G1

UNIT : MIL. SURES

|                             | -1987- | -1988-  | -1989-  | -1990-  | -1991-  | -1992-  | -1993-  | -1994-  | -1995-  | -1996-  |
|-----------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 0.0    | 0.0     | 0.0     | 1144.4  | 1220.7  | 1257.1  | 1287.0  | 1314.3  | 1341.5  | 1368.9  |
| REVENUE                     | 0.0    | 0.0     | 0.0     | 1522.4  | 1558.7  | 1595.1  | 1631.6  | 1655.9  | 1686.1  | 1713.5  |
| EXPENSE                     | 0.0    | 0.0     | 0.0     | 338.0   | 338.0   | 338.0   | 344.6   | 344.6   | 344.6   | 344.6   |
| DEPRECIATION                | 0.0    | 0.0     | 0.0     | 693.3   | 652.8   | 616.7   | 617.7   | 589.0   | 563.5   | 540.7   |
| RESIDUAL VALUE              | 142.7  | 8859.2  | 18023.5 | 17330.2 | 17000.0 | 17164.7 | 16547.0 | 15959.0 | 15394.5 | 14853.8 |
| NET OPERATING SURPLUS       | 0.0    | 0.0     | 0.0     | 1184.5  | 1220.7  | 1257.1  | 1287.0  | 1314.3  | 1341.5  | 1368.9  |
| INTEREST PAYMENT            | 0.0    | 0.0     | 0.0     | 1143.9  | 1134.7  | 1089.9  | 1110.3  | 1036.4  | 955.5   | 857.6   |
| NET SURPLUS                 | 0.0    | 0.0     | 0.0     | 40.5    | 86.1    | 167.2   | 176.7   | 277.9   | 386.0   | 511.3   |
| CASH OUTFLOW                | 142.7  | 8716.5  | 9164.3  | 0.0     | 322.6   | 781.4   | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 0.0    | 0.0     | 0.0     | 5.9     | 366.8   | 759.1   | 759.1   | 794.6   | 1115.6  | 1368.5  |
| DISCOUNTED INFLOW           | 0.0    | 0.0     | 0.0     | 843.0   | 775.8   | 713.3   | 652.0   | 594.5   | 541.3   | 493.6   |
| DISCOUNTED OUTFLOW          | 142.7  | 7782.6  | 7305.7  | 0.0     | 205.0   | 443.4   | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | -142.7 | -7782.6 | -7305.7 | 843.0   | 570.8   | 269.9   | 652.0   | 594.5   | 541.3   | 493.6   |
| INTEREST EARNED RATIO       | 0.0    | 0.0     | 0.0     | 0.0     | 0.1     | 0.2     | 0.2     | 0.3     | 0.4     | 0.6     |
| DEBT COVERAGE SERVICE RATIO | 0.0    | 0.0     | 0.0     | 1.0     | 0.8     | 0.7     | 0.7     | 0.7     | 0.6     | 0.6     |

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL MRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE G1

UNIT : MIL. SURES

|                             | -1997-  | -1998-  | -1999-  | -2000-  | -2001-  | -2002-  | -2003-  | -2004-  | -2005-  | -2006-  |
|-----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| CASH INFLOW                 | 1397.9  | 1426.9  | 1455.9  | 1484.9  | 1510.9  | 1536.8  | 1562.8  | 1588.6  | 1614.6  | 1640.5  |
| REVENUE                     | 1742.5  | 1771.5  | 1800.5  | 1829.5  | 1855.5  | 1881.4  | 1907.4  | 1933.2  | 1959.2  | 1985.1  |
| EXPENSE                     | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   | 344.6   |
| DEPRECIATION                | 520.4   | 502.3   | 486.2   | 471.9   | 459.1   | 447.6   | 437.5   | 428.4   | 420.3   | 413.1   |
| RESIDUAL VALUE              | 14333.4 | 13831.1 | 13344.9 | 12873.0 | 12413.9 | 11966.3 | 11528.8 | 11100.4 | 10680.1 | 10267.0 |
| NET OPERATING SURPLUS       | 1397.9  | 1426.9  | 1455.9  | 1484.9  | 1510.9  | 1536.8  | 1562.8  | 1588.6  | 1614.6  | 1640.5  |
| INTEREST PAYMENT            | 750.7   | 643.8   | 536.9   | 436.9   | 363.0   | 310.1   | 260.2   | 223.0   | 198.1   | 173.2   |
| NET SURPLUS                 | 647.2   | 783.1   | 919.0   | 1048.0  | 1147.9  | 1226.7  | 1302.6  | 1365.6  | 1416.5  | 1467.3  |
| CASH OUTFLOW                | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| DEBT REPAYMENT              | 1368.5  | 1368.5  | 1363.5  | 1077.9  | 767.0   | 767.8   | 664.1   | 510.9   | 510.9   | 508.1   |
| DISCOUNTED INFLOW           | 450.1   | 410.2   | 373.7   | 340.3   | 307.2   | 280.8   | 254.9   | 231.4   | 210.0   | 190.5   |
| DISCOUNTED OUTFLOW          | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| NETCASH FLOW                | 450.1   | 410.2   | 373.7   | 340.3   | 307.2   | 280.8   | 254.9   | 231.4   | 210.0   | 190.5   |
| INTEREST EARNED RATIO       | 0.9     | 1.2     | 1.7     | 2.4     | 3.2     | 4.0     | 5.0     | 6.1     | 7.2     | 8.5     |
| DEBT COVERAGE SERVICE RATIO | 0.7     | 0.7     | 0.8     | 1.0     | 1.3     | 1.4     | 1.7     | 2.2     | 2.3     | 2.4     |

# CASE G

\*\* CASH FLOW ANALYSIS FOR GUAYAQUIL HRT PROJECT \*\*

GUAYAQUIL FINANCIAL ANALYSIS SOURCE DATA CASE G1

UNIT : MIL. SUQUES

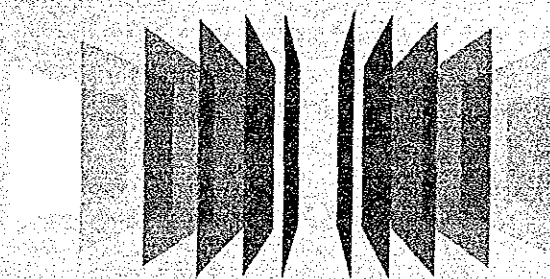
|                             | -2007- | -2008- | -2009- | -2010- | -2011- | -2012- | -2013- | -2014- | -2015- | -2016- |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| CASH INFLOW                 | 1666.5 | 1692.5 | 1718.4 | 1710.0 | 1735.9 | 1761.9 | 1787.7 | 1813.7 | 1839.6 | 1865.4 |
| REVENUE                     | 2011.1 | 2037.1 | 2063.0 | 2089.0 | 2114.9 | 2140.9 | 2166.7 | 2192.7 | 2218.6 | 2244.6 |
| EXPENSE                     | 344.6  | 344.6  | 344.6  | 379.0  | 379.0  | 379.0  | 379.0  | 379.0  | 379.0  | 379.0  |
| DEPRECIATION                | 406.7  | 401.0  | 395.9  | 401.3  | 395.6  | 392.4  | 388.6  | 385.3  | 382.3  | 379.6  |
| RESIDUAL VALUE              | 9860.3 | 9459.3 | 9553.1 | 9151.8 | 8755.2 | 8362.8 | 7974.2 | 7588.9 | 7206.6 | 6827.0 |
| NET OPERATING SURPLUS       | 1666.5 | 1692.5 | 1718.4 | 1710.0 | 1735.9 | 1761.9 | 1787.7 | 1813.7 | 1839.6 | 1865.4 |
| INTEREST PAYMENT            | 148.9  | 124.9  | 101.1  | 119.7  | 94.8   | 70.0   | 44.9   | 31.4   | 27.0   | 22.5   |
| NET SURPLUS                 | 1517.7 | 1567.6 | 1617.3 | 1590.3 | 1641.1 | 1691.9 | 1742.9 | 1782.3 | 1812.6 | 1842.9 |
| CASH OUTFLOW                | 0.0    | 0.0    | 489.7  | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| DEBT REPAYMENT              | 501.4  | 501.4  | 501.4  | 501.4  | 501.4  | 545.2  | 300.7  | 47.8   | 47.8   | 47.8   |
| DISCOUNTED INFLOW           | 172.8  | 156.7  | 142.0  | 126.2  | 114.4  | 103.6  | 93.9   | 85.1   | 77.0   | 725.0  |
| DISCOUNTED OUTFLOW          | 0.0    | 0.0    | 40.5   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    |
| NETCASH FLOW                | 172.8  | 156.7  | 101.5  | 126.2  | 114.4  | 103.6  | 93.9   | 85.1   | 77.0   | 725.0  |
| INTEREST EARNED RATIO       | 10.2   | 12.6   | 16.0   | 13.4   | 17.3   | 24.2   | 38.7   | 56.3   | 67.1   | 81.9   |
| DEBT COVERAGE SERVICE RATIO | 2.6    | 2.7    | 2.9    | 2.8    | 2.9    | 2.9    | 5.2    | 22.7   | 24.6   | 26.5   |

\*\* FINANCIAL I.R.R. = 6.91 %









JICA