

## **CHAPTER VI INLAND TRANSPORT SYSTEM**



## CHAPTER VI INLAND TRANSPORT SYSTEM

### VI-1 General

This chapter presents the study on the future transport system in the hinterland. The system, which will support the expected functions of the ports, is studied based on the basic concept of the master plan presented in Chapter IV and the future port demand estimated in Chapter V.

The results of this transport system study will be utilized as an important part of the framework for the study on the separation of functions between the two ports and the master plan layout of the port facilities at the ports of Valparaiso and San Antonio presented in Chapter VII.

The main hinterland in this study is regarded as the area of the 5th, 6th and Metropolitan regions, and the main road and railway networks related to the ports are located in these regions.

### VI-2 Regional Structure in the Hinterland

The main factors which have determined the existing transportation system are the local topography and the location of cities and transport axes. These are also the main factors which will determine the future transport system including the modes of transportation and the location of terminals and other facilities. Accordingly, the physical and socioeconomic structure of the hinterland is considered below.

The overall regional land use in and surrounding the hinterland is mainly determined by the topography: the area is mountainous and has large rivers. This is shown in Fig. VI-1-1.

The cities are mainly located along the Los Andes-Calera-Valparaiso, the Santiago-San Antonio and the Santiago-Rancaqua-San Fernand axes as shown in Fig. VI-1-2.

The area around Santiago city has the highest concentration of population. The second most populous area is the area around Valparaiso city and Vina De Mar.

The population of Santiago City is 3,964,025 in 1984, which is 33.4% of the national population and 60.8% of the population of the 5th, 6th and

Metropolitan regions.

Accordingly, the principal transport axes in the region comprise a radial pattern centered on Santiago, avoiding mountain areas. An outline of the principal transport axes is presented in Fig. VI-1-3.

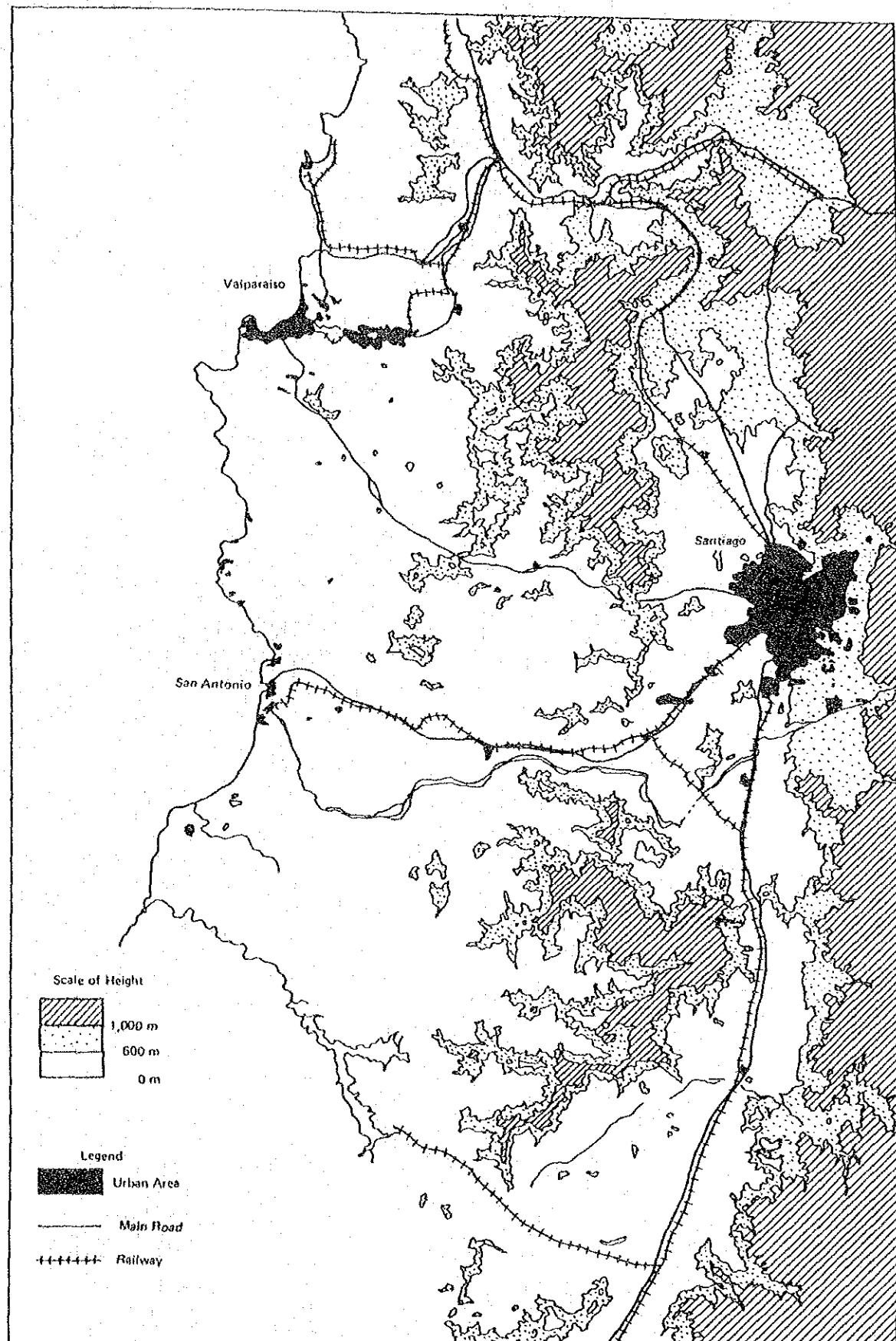


Fig. VI-1-1 Topography of the Hinterland

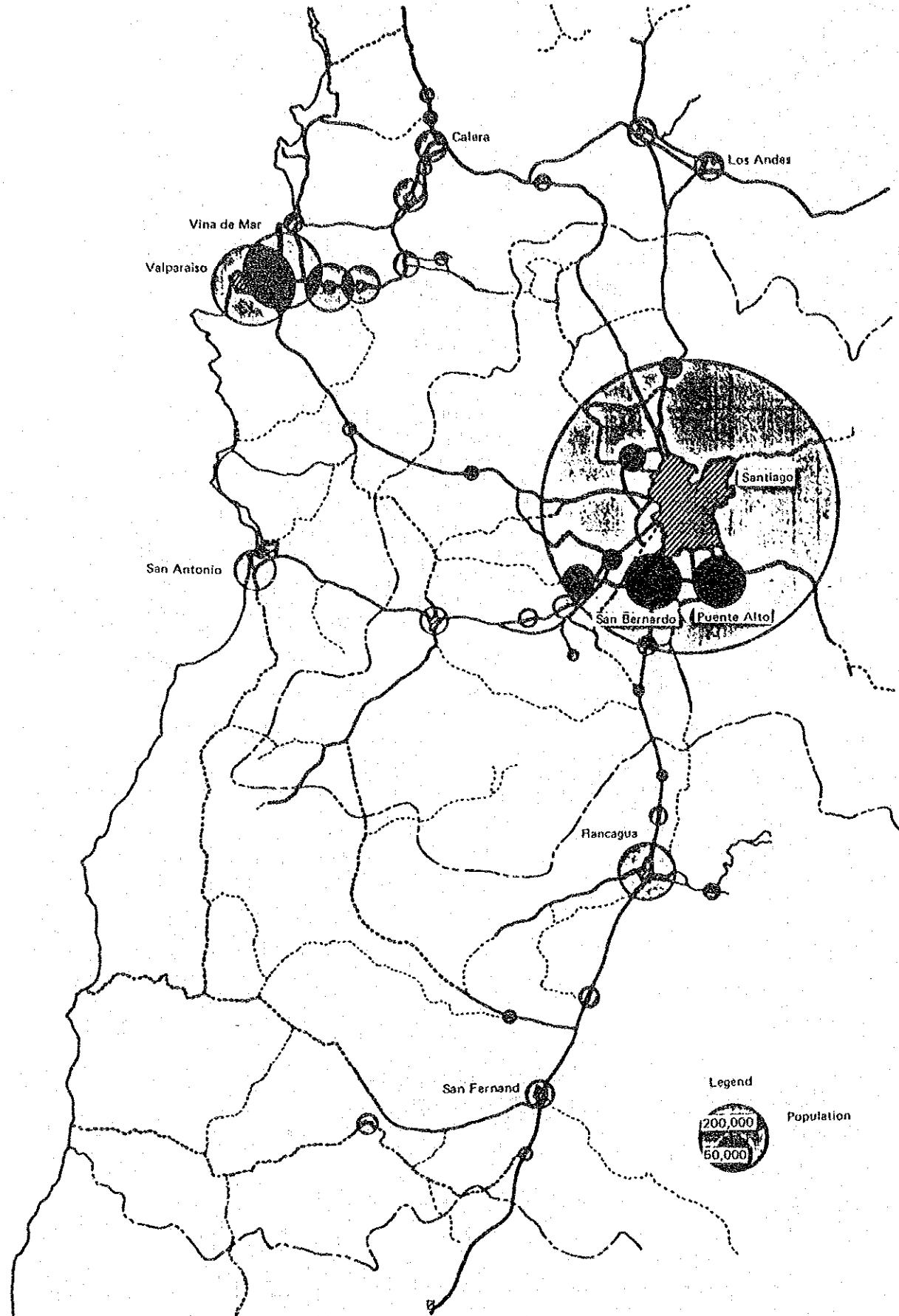


Fig. VI-1-2 Distribution of Population Centers

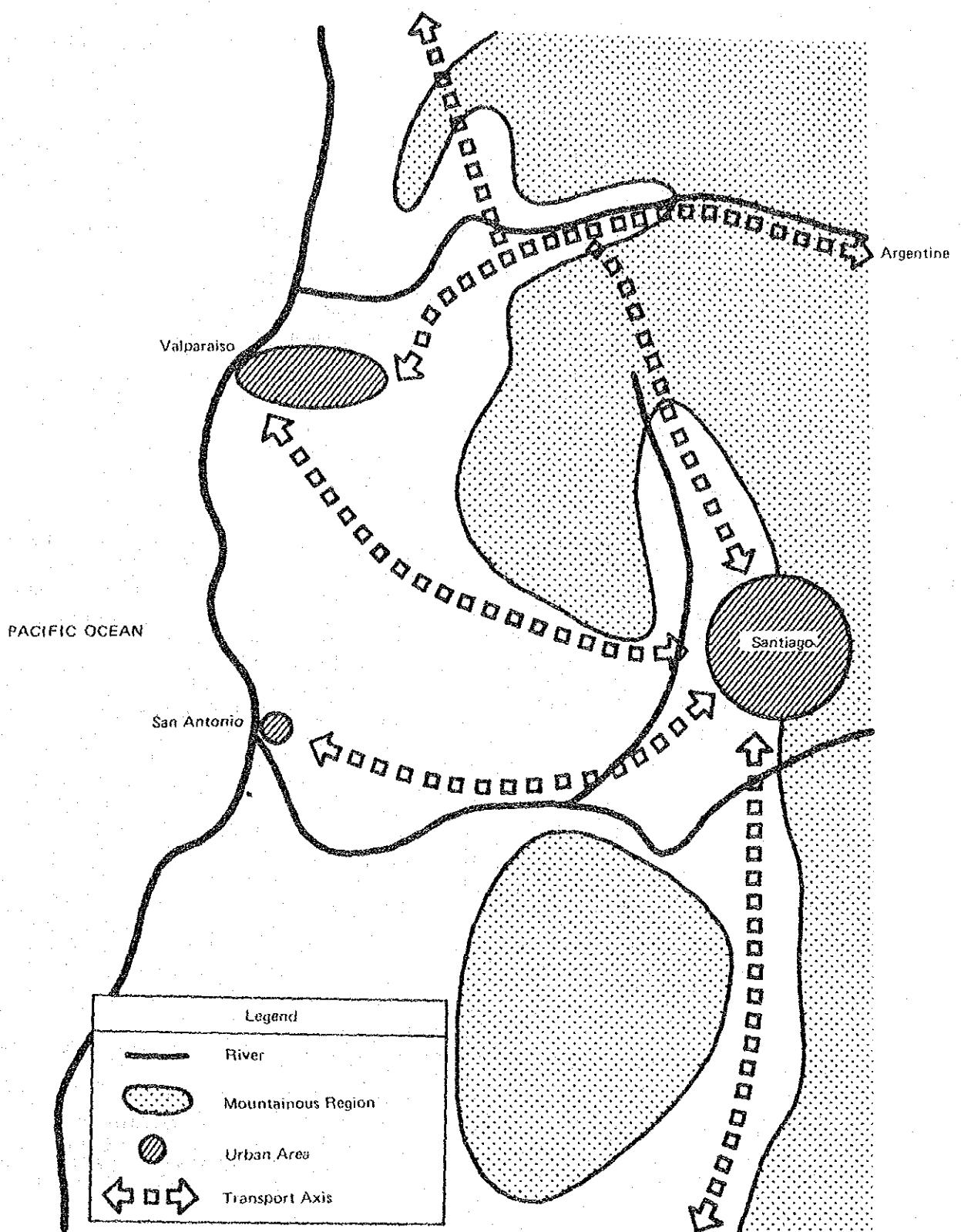


Fig. VI-1-3 Location of the Principle Transport Axes

## VI-3 Present Transport System in the Hinterland

### (1) Roads

#### 1) Infrastructure

Fig. VI-2-1 shows the principal road network, which includes class A (National), class B (Principal regional) and class C (Secondary regional) roads. The total length of these principal roads in the 5th, Metropolitan and 6th regions is 3,266 Km, with a network density of  $0.49 \text{ Km/Km}^2$ .

Among these, the most important roads for this study are:

- Route 68 (Santiago - Valparaiso)
- Route 78 (Santiago - San Antonio).

The service levels (traffic capacity) and the traffic volumes on these two roads are shown in Table VI-2-1 and VI-2-2.

Overall, the traffic capacity of Route 68 is sufficient for the annual average daily traffic volume (A.A.D.T.). Even the Zapata tunnel which has the lowest traffic capacity (9,000 vehicles/day) on this route has a sufficient capacity for the average traffic demand of 5,656 vehicles/day. On the other hand, on Route 78, the traffic capacity between Desvio Poniente and Autopista is insufficient to accommodate the A.A.D.T.,

However, since the traffic volume in the summer season increases to 1.5 - 2.0 times the average traffic volume as shown in Fig. VI-2-2, in this season traffic congestion occurs on both routes at sections with 2 lanes, which are the Zapata tunnel and the section between Km 84.7 and the Entrada Reserva Forestal Penuelas on Route 68, and the section between Desvio Poniente and Autopista on Route 78.

In addition, as the ratio of the weekend traffic volume to the peak month average daily traffic volume is 1.6 - 2.1 as shown in Fig. VI-2-4, it is mostly the 2-Lane sections of both routes which have an insufficient traffic capacity for the summer weekend traffic. The traffic congestion increases at the peak hours as shown in Fig. VI-2-5.

The problem sections mentioned above are similar to the ones which were pointed out in the Multi-Modal Corridor Study as shown in Fig. VI-2-6.

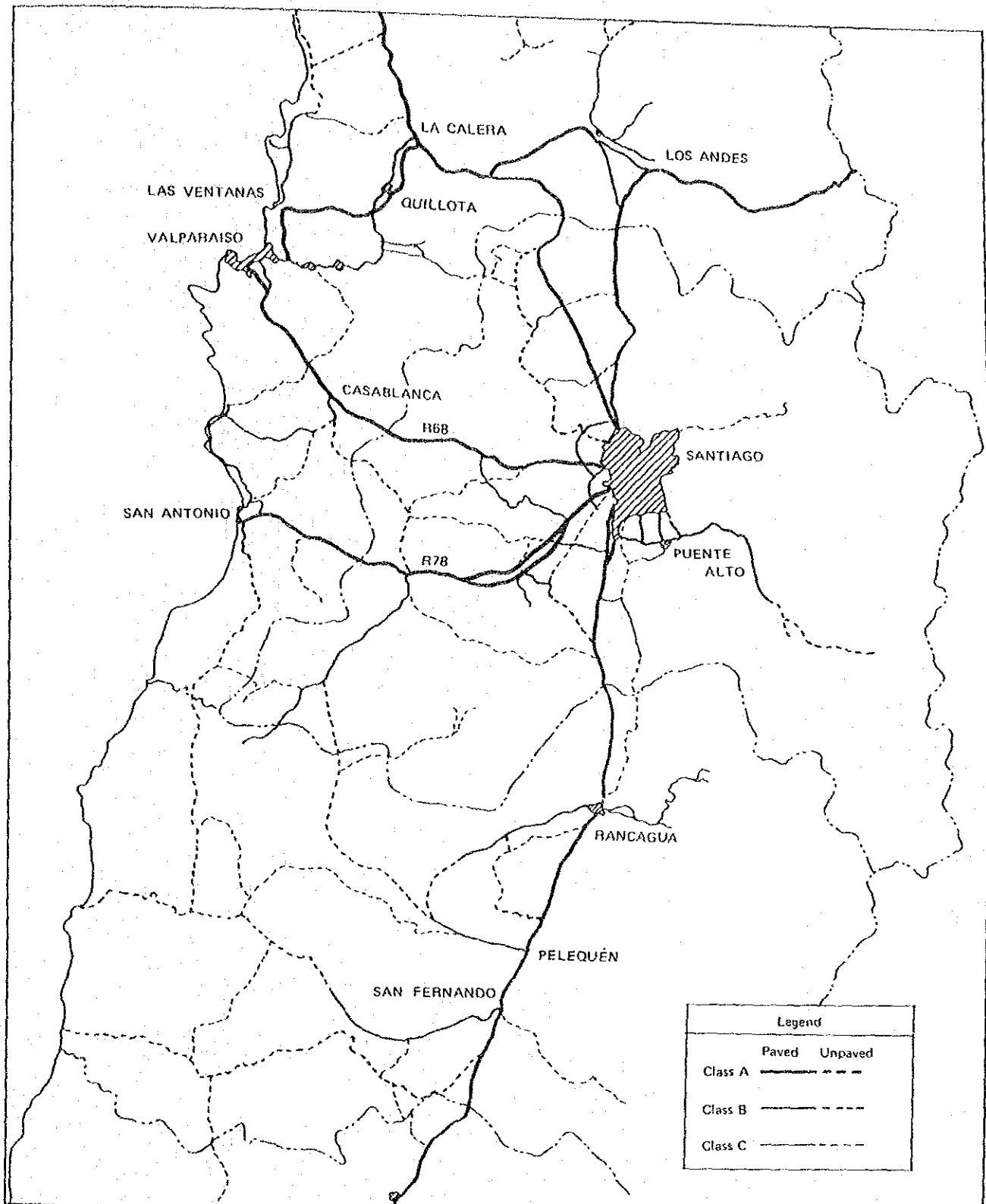


Fig. VI-2-1 Principal Road Network in the Hinterland

Table VI-2-1 Service Level on Route 68

| Section   | Km to Km    | Number of Lanes | Design Speed | Conditions | Capacity |               | Annual Traffic Volume (2) | Average Daily Traffic Volume of Maximum Month (4) | Average Holiday Traffic Volume of Maximum Month (5) |
|---|-------------|-----------------|--------------|------------|----------|---------------|---------------------------|---|---|
|   |             |                 |              |            | (1)      | (2)           |                           |   |   |
| Cruce Pajaritos acceso Aeropuerto Pudahuel Y Maipo. | (2)         | (2)             | (2)          | (1)        | (2)      | (Vehicles/hr) | (Vehicles/day)            | (3)   | (4)   |
|   | 6.3- 22.6   | 6               | 110          | P          | 5,700    | 72,000        |                           |   |   |
| Aerop. - desv. Oriente Túnel                        | 12.6- 26.4  | 4               | 110          | P          | 3,860    | 48,000        | 6,828                     | 11,539  | 23,886  |
| Desv. Oriente Túnel Lo Prado                        | 26.4- 27.8  | 2               | 96           | P          | 1,900    | 14,000        |                           |   |   |
| Túnel Lo Prado                                      | 27.8- 30.6  | 2               | 60           | P          | 1,970    | 13,000        |                           |   |   |
| Salida Túnel a acceso Questa Barrigas               | 30.6- 38.2  | 4               | 80           | N          | 3,760    | 32,000        |                           |   |   |
| A Cca. Barriga-acceso Oriente Curicaví              | 38.2- 47.9  | 3               | 96           | P          | 3,600    | 21,000        | 5,160                     | 8,720   | 18,050  |
| A Oriente Curacavi<br>-Comienzo doble vía           | 47.9- 55.8  | 2               | 96           | P          | 1,900    | 14,000        |                           |   |   |
| Doble vía   | 55.8- 57.4  | 4               | 110          | P          | 3,960    | 48,000        |                           |   |   |
| Fin doble vía<br>-desv. Túnel Zapata                | 57.4- 62.0  | 3               | 80           | O          | 3,600    | 15,000        |                           |   |   |
| Desv. Oriente-T. Zapata                             | 62.0- 62.2  | 2               | 80           | O          | 1,900    | 10,000        | 5,634                     | 9,521   | 19,708  |
| Túnel Zapata  | 62.2- 63.5  | 2               | 64           | P          | 1,630    | 9,000         |                           |   |   |
| T. Zapata-Pesaje Zapata                             | 63.5- 66.7  | 4               | 80           | O          | 4,000    | 32,000        | 5,656                     | 9,559   | 19,787  |
| De Pesaje Zapata-Pte. Rotunda                       | 66.7-80.6   | 2               | 96           | P          | 1,900    | 14,000        |                           |   |   |
| Pte. Rotunda-Km. 84.7                               | 80.6- 84.7  | 4               | 80           | O          | 3,760    | 32,000        | 5,932                     | 10,025  | 20,752  |
| Km. 84.7-entradada reserva Forestal Penínsulas      | 84.7- 95.0  | 2               | 96           | O          | 1,900    | 10,000        |                           |   |   |
| Entrada reserva Forestal Penínsulas                 | 95.0-102.8  | -               | -            | -          |          |               |                           |   |   |
| Control Pen. -Cruce Vina Semidálmata                | 102.8-112.4 | 4               | 110          | O          | 3,760    | 36,000        | 8,081                     | 13,657  | 28,270  |
| Cruce Vina-Comienzo Zona Semidálmata                | 112.4-113.4 | 4               | 80           | O          | 3,760    | 32,000        |                           |   |   |
| Sajata Santos Oscar-<br>-comienzo Av. Argentina     | 113.4-116.8 | 4               | 64           | N          | 3,760    | 32,000        | 4,307                     | 7,279   | 15,068  |
| Average   | -           | -               | 87           |            | 2,985    | 26,405        | 6,332                     | 10,854  | 22,152  |

(Note) 1) P: Plain, N: Mountainous Q: Undulation  
 2) Derived from Multicriteria Corridor Study  
 3) Calculated by the Japanese Standard  
 4) Using a ratio of 1.69 at the Zapata Toll Gate (See Fig. VI-2-1)  
 5) Using a ratio of 2.07 at the Zapata Toll Gate (See Fig. VI-2-4)

Table VI-2-2 Service Level on Route 78

| Section                            | Km to Km    | Number of Lanes | Design Speed | Conditions | Capacity |        | Annual Traffic Volume (Vehicles day) | Average Daily Traffic Volume of Maximum Traffic Volume Month (S) | Traffic Volume Month of Maximum Traffic Volume Month (Q) |
|------------------------------------|-------------|-----------------|--------------|------------|----------|--------|--------------------------------------|--|--|
|                                    |             |                 |              |            | (1)      | (2)    |                                      |  |  |
| Fin Zona Urb. Carrilios            | (2)         | (2)             | (2)          | (1)(2)     | (2)      | (2)    |                                      |  |  |
| -Acc. Maipú                        | 8.3-13.9    | 4               | 96           | P          | 3,720    |        |                                      |  |  |
| A. Maipú-Padre Hurtado             | 13.9-21.2   | 4               | 96           | P          | 3,880    | 48,000 | 14,626                               | 27,919   | 44,112   |
| P. Hurtado-Autopista               | 21.2-25.0   | 4               | 80           | P          | 3,200    | 44,000 |                                      |  |  |
| Autopista                          | 25.0-50.7   | 4               | 110          | P          | 4,000    | 48,000 |                                      |  |  |
| Dsivo Poniente-Autop.              | 50.7-51.2   | 2               | 64           | P          | 1,970    | 13,000 | 14,150                               | 27,027   | 42,703   |
| Dsivo Poniente -Km. 17.5           |             |                 |              |            |          |        |                                      |  |  |
| (Fin zona parcelas)                | 51.2-77.5   | 2               | 80           | P          | 1,860    | 14,000 | 2,937                                | 5,610  | 8,864  |
| Km. 77.5-Cumbre subida             |             |                 |              |            |          |        |                                      |  |  |
| Sepulvatura                        | 77.5-85.4   | 2               | 72           | O          | 1,660    | 9,000  | 3,790                                | 7,259  | 11,438   |
| Cam. sal. Sepult. -Km. 94.2        | 85.4-94.2   | 2               | 96           | P          | 1,860    | 14,000 |                                      |  |  |
| Km. 94.2-Cruce Cartagena           | 94.2-104.0  | 2               | 80           | O          | 1,860    | 10,000 | 3,968                                | 7,617  | 12,035   |
| Cam. Cartag.-entrada a San Antonio | 104.0-108.2 | 2               | 64           | N          | 1,920    | 9,000  | 2,618                                | 5,000  | 7,500  |
| Average                            | -           | -               | 90           | -          | 2,696    | 27,171 | 8,029                                | 15,336   | 24,231   |

Note) 1) P: Plain N: Mountainous O: Undulation

2) Derived from Multi-Modal Corridor Study

3) Calculated by the Japanese Standard

4) Using a ratio of 1.91 at the Poniente Toll Gate (See Fig. VI-2-2)

5) Using a ratio of 1.58 at the Poniente Toll Gate (See Fig. VI-2-4)

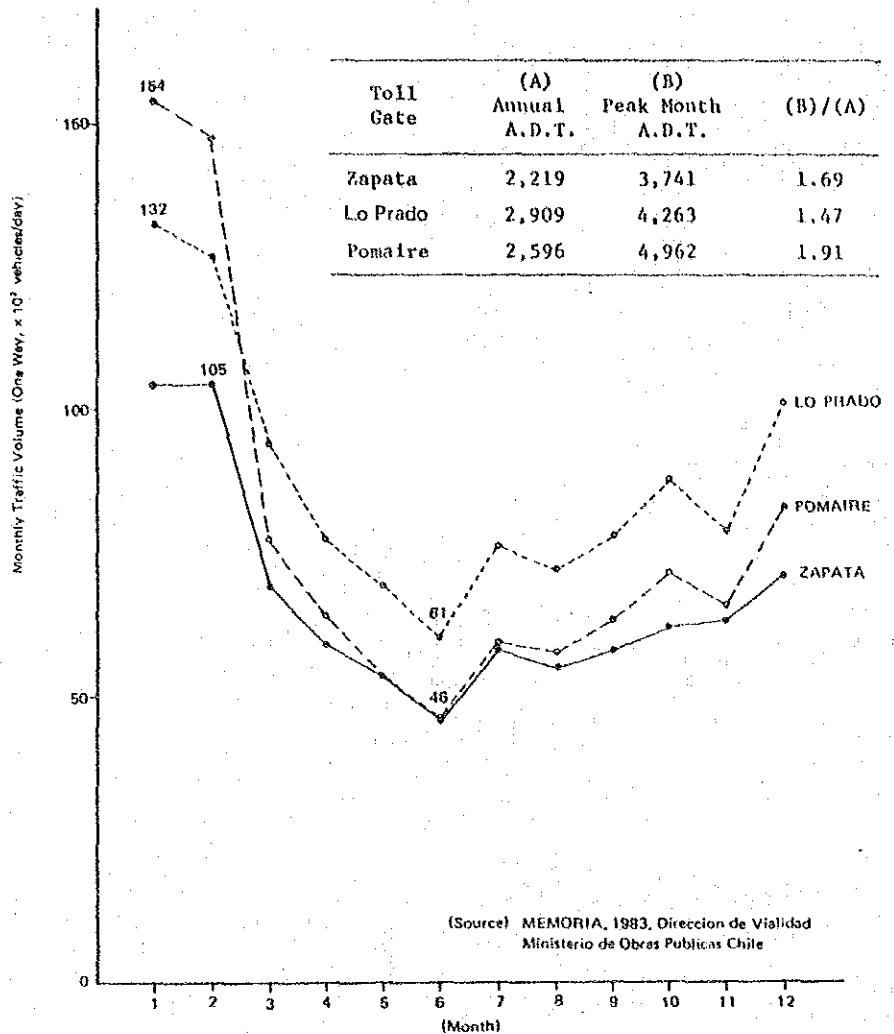


Fig. VI-2-2 Traffic Volume by Month at Toll Gates

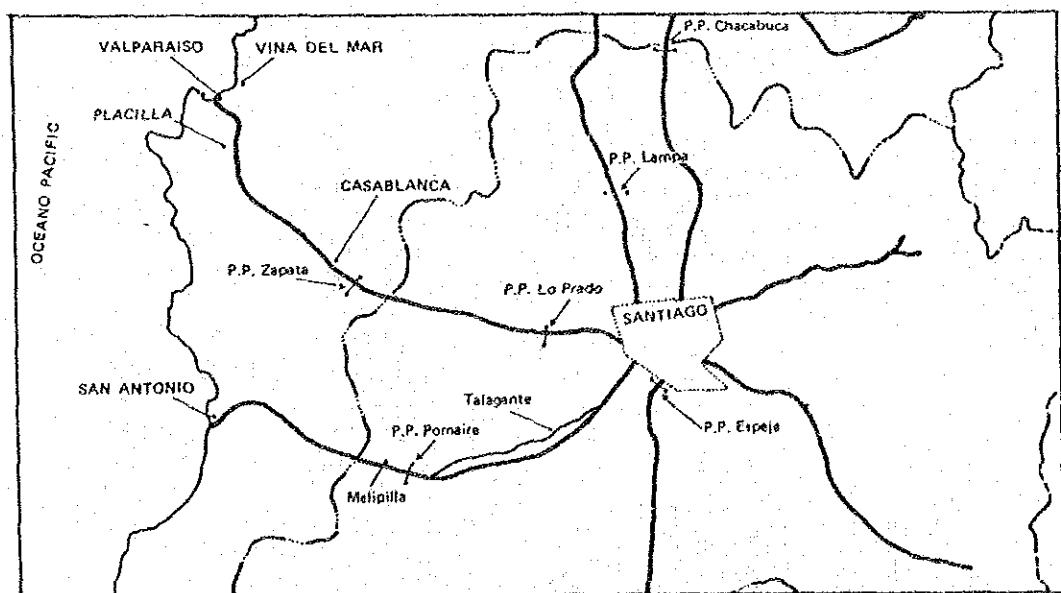


Fig. VI-2-3 Locations of Toll Gates

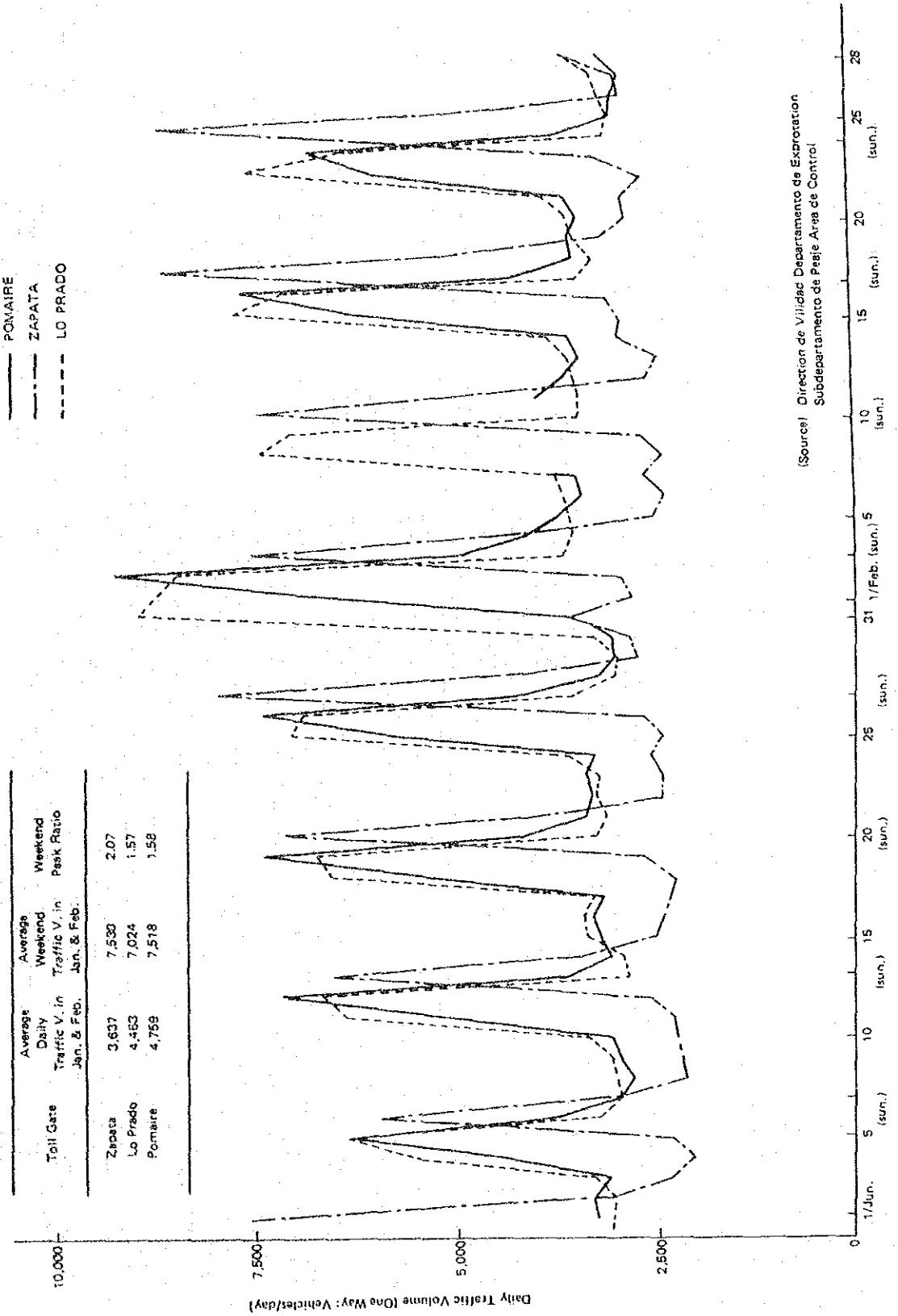


Fig. VI-2-4 Daily Traffic Volume in Summer Season (1985)

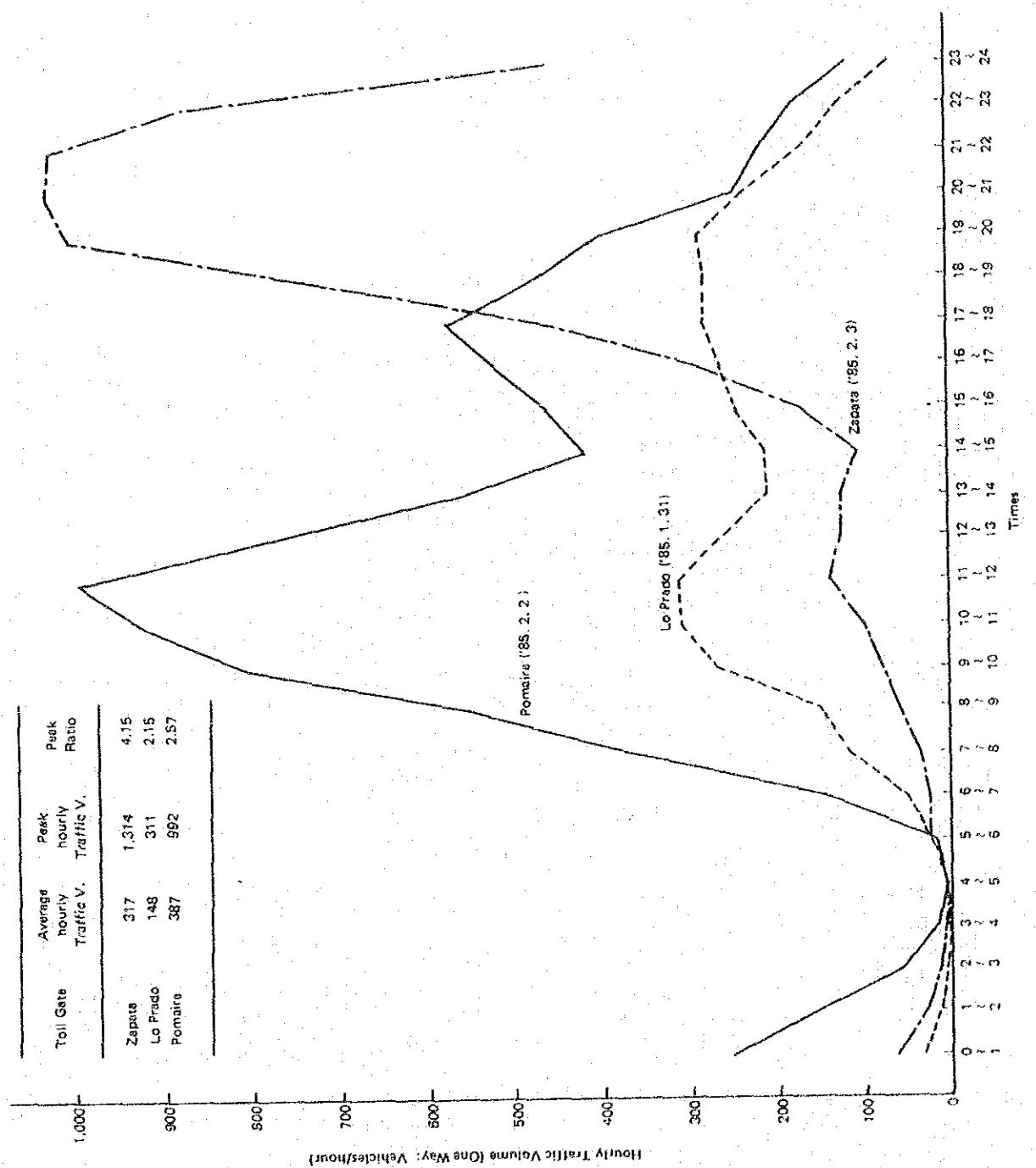


Fig. VI-2-5 Hourly Traffic Volume on Peak Days

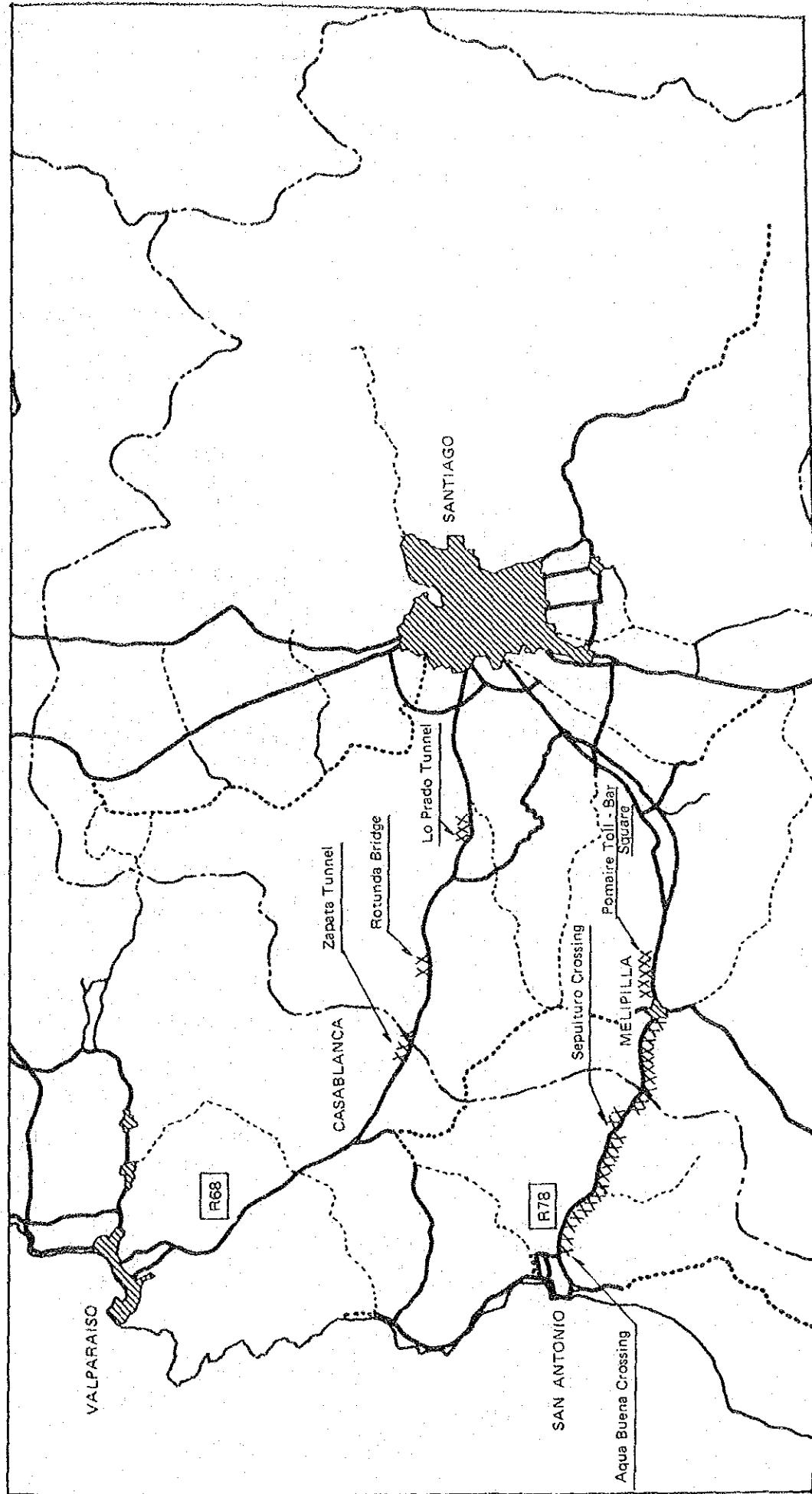


Fig. VI-2-6 Congested Sections of R68 and R78 Noted in the Multi-Modal Corridor Study

2) Trucks

The number of trucks registered in Chile is 79,219 excluding 117,418 small trucks, in 1984. Among these, trailers and semi-trailers, which are suitable as carriers of containers, total 14,347 vehicles. On route 68 and route 78, a total of 500 vehicles with 3 or more axles are estimated as possible carriers of containers, using the ratio of 3 or more axle trucks in Table VI-2-3 and the annual average daily traffic volume on each route shown in Table VI-2-1 and VI-2-2.

|        |                            |
|--------|----------------------------|
| - R 68 | $6,332 \times 0.027 = 171$ |
| - R 78 | $8,029 \times 0.041 = 329$ |
| Total  | 500                        |

Table VI-2-3 Composition of Vehicles

| Toll Gate | Trucks<br>(2 Axles) | Truck<br>(3 or more axles) | Others            | Total              |
|-----------|---------------------|----------------------------|-------------------|--------------------|
| ZAPATA    | 30,987<br>(3.8)     | 21,948<br>(2.7)            | 757,054<br>(93.5) | 809,989<br>(100.0) |
| POMAIRE   | 63,253<br>(6.7)     | 39,321<br>(4.1)            | 847,005<br>(89.2) | 949,579<br>(100.0) |

(SOURCE) MEMORIA, 1983, Dirección de Vialidad Ministerio de Obras Públicas Chile

In Chile, there is no legal requirement to apply for a special licence in order to operate as a truck hauler. A special permit is only necessary for handling international cargoes. Therefore, a great many truck owners, with an average of 1.6 vehicles/owner, have been competing with each other.

However, regulations do exist concerning the vehicles which may be used to haul cargoes. The maximum permitted length and weight have been defined by the Ministry of Public Works as follows.

- Maximum permitted length : 20 m
- Maximum permitted weight : 45 tons

The maximum permitted weight by type is presented in Table VI-2-4.

Table VI-2-4 Maximum Permitted Weight by Type

| <u>Axes</u> | <u>Vehicle</u>      | <u>Weight in Tons</u> |
|-------------|---------------------|-----------------------|
| Simple      | Simple              | 7                     |
| Simple      | Double              | 11                    |
| Double      | Simple              | 14                    |
| Double      | Double + Simple     | 16                    |
| Double      | Double              | 18                    |
| Triple      | Simple              | 19                    |
| Triple      | 2 double + 1 simple | 23                    |
| Triple      | Double              | 25                    |

The Inecon report<sup>1/</sup> based on interviews with 300 firms concerned with road transport operations showed that:

- 53% of the total cargo was carried in specialized vehicles, the great majority of which are hopper trucks and road tankers, both of which are unsuitable for carrying 20/40' containers.

Excluding the 53% of specialized vehicles from the figure of 500 estimated above, it seems that less than 250 vehicles are potentially available for carrying containers.

Assuming that each journey requires about 2 days duration, the average capacity for carrying containers to and from the ports of Valparaiso and San Antonio is approx. 1,500 tons/day (250 vehicles x 1/2 x 12 tons/vehicle).

## (2) Railways

### 1) Infrastructure

As shown in Fig. VI-2-8, the corridor is linked by railways running between Santiago and the ports of Valparaiso, San Antonio and Ventanas. The line to Valparaiso (Mapocho STN. - Puerto STN) is electrified throughout, with a distance of 187 Km, and is linked with Alameda Station via an

1/ Estudio de Mercado de Camiones, Inecon, Sept. 1981

underground line. It has a double track over a short section near Llay-Llay (13.6 Km) and from Limache to Valparaiso (43 Km).

There is a small marshalling yard at Yunghay and a rather larger one at Valparaiso. Container terminals in Santiago at Yunghay and Renca are served from this line, and rail access is available directly to the container berths at Valparaiso, but is not electrified.

The line to San Antonio (Alameda STN - San Antonio STN), a single line of 118 Km, is electrified as far as Talagante (34 Km). The Port Authority lines are directly connected to the marshalling yard at Barrancas (San Antonio), and rail access is provided to the container quays. In Santiago, the container terminal at Renca is connected to the main line and is served via the Alameda station marshalling yard.

The details of the physical characteristics of both lines are shown in Fig. VI-2-7. 8'6" high ISO containers can be carried on both lines. The Multi-Modal Corridor Study points out that it appears possible that 9'6" high containers can also be carried.

|                                     |                           |   |
|-------------------------------------|---------------------------|---|
| Valparaiso<br>(Puerto STN)          | - Maximum Speed Permitted | 60 Km/hr (freight)<br>80 Km/hr (passenger)                  |
|                                     | - Maximum Axle Load       | 20 tons (for Wagons)  |
|                                     | - Maximum Gradient        | + 24.3<br>1,000   |
|                                     | - Double-truck Line       | 10% of total length   |
|                                     | - Total Length            | 186 Km  |
|                                     |                           |   |
|                                     |                           | (Mapocho STN)<br>Santiago<br>(Alameda)                      |
|                                     |                           |   |
| San Antonio<br>(San Antonio<br>STN) | - Total Length            | 112 Km  |
|                                     | - All Single-track Line   |   |
|                                     | - Maximum Gradient        | + 12.6<br>1,000   |
|                                     | - Maximum Axle Load       | 20 tons (for Wagons)  |
|                                     | - Maximum Speed Permitted | 20-70 Km/hr<br>(But Currently, 40 Km/hr for freight trains) |
|                                     |                           |   |
|                                     |                           |   |

Fig. VI-2-7 Characteristics of the Railway Lines for the Ports

(Source) Multi Modal Corridor Study, 1985,  
INECON

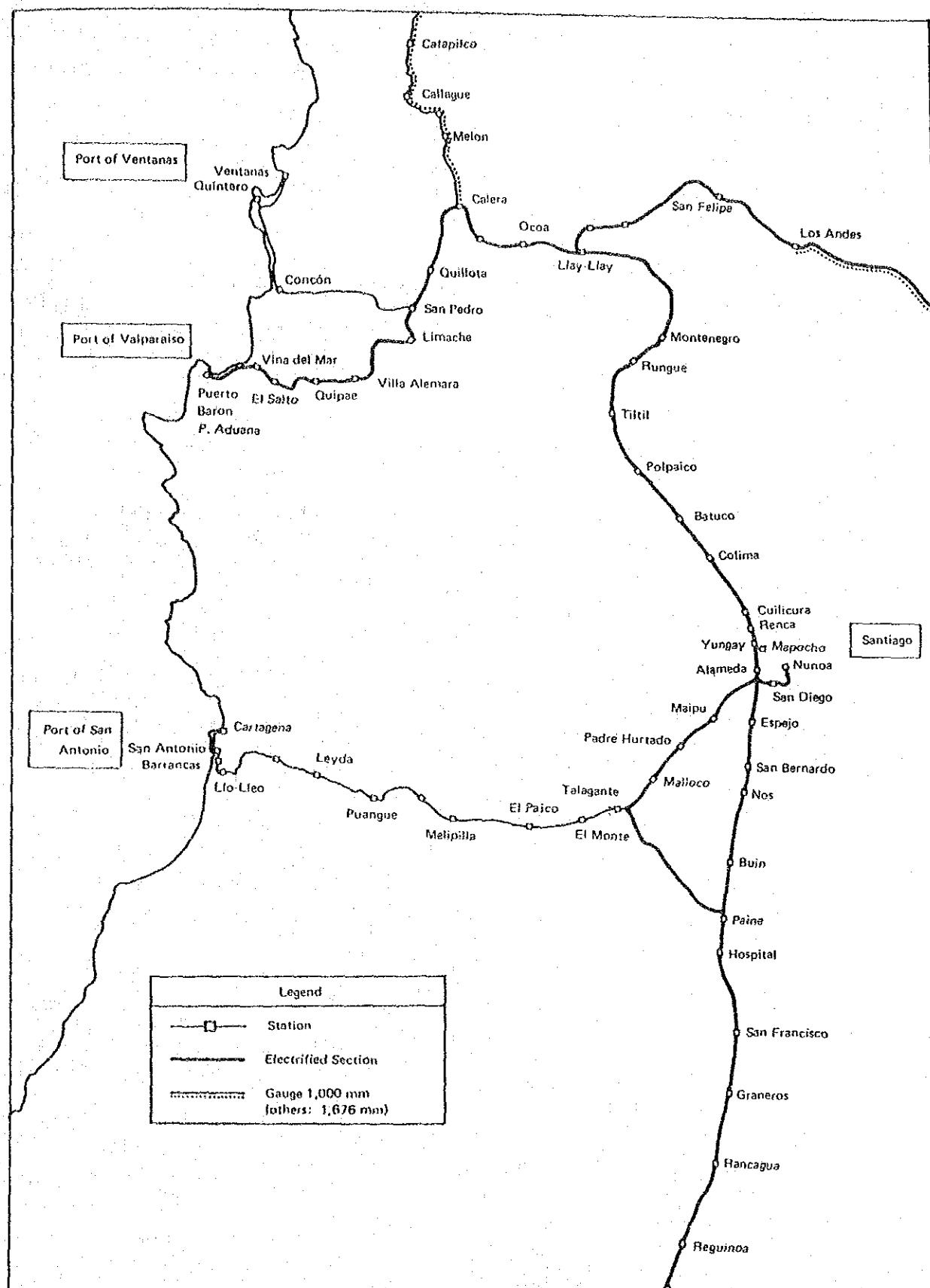


Fig. VI-2-8 Present Railway Network in the Hinterland

## 2) Train Working Conditions

With respect to the service characteristics, the line to Valparaiso is used for passengers and cargoes. However, during most of the year the line to San Antonio is only used for cargo transport as shown in Table VI-2-5.

Table VI-2-5 Present Standard Running Service

| Line                 | Running trains  |   |
|----------------------|---|---|
| Valparaiso-Santiago  | Passenger trains  | 10 trains/day                               |
|                      | Cargo trains  | 2 trains/day                                |
| San Antonio-Santiago | Cargo trains  | 12 trains/day<br>(Including special trains) |
|                      | Passenger train:<br>Runs only 1/1 - 3/15 as far as<br>Catagena for holiday passengers |   |

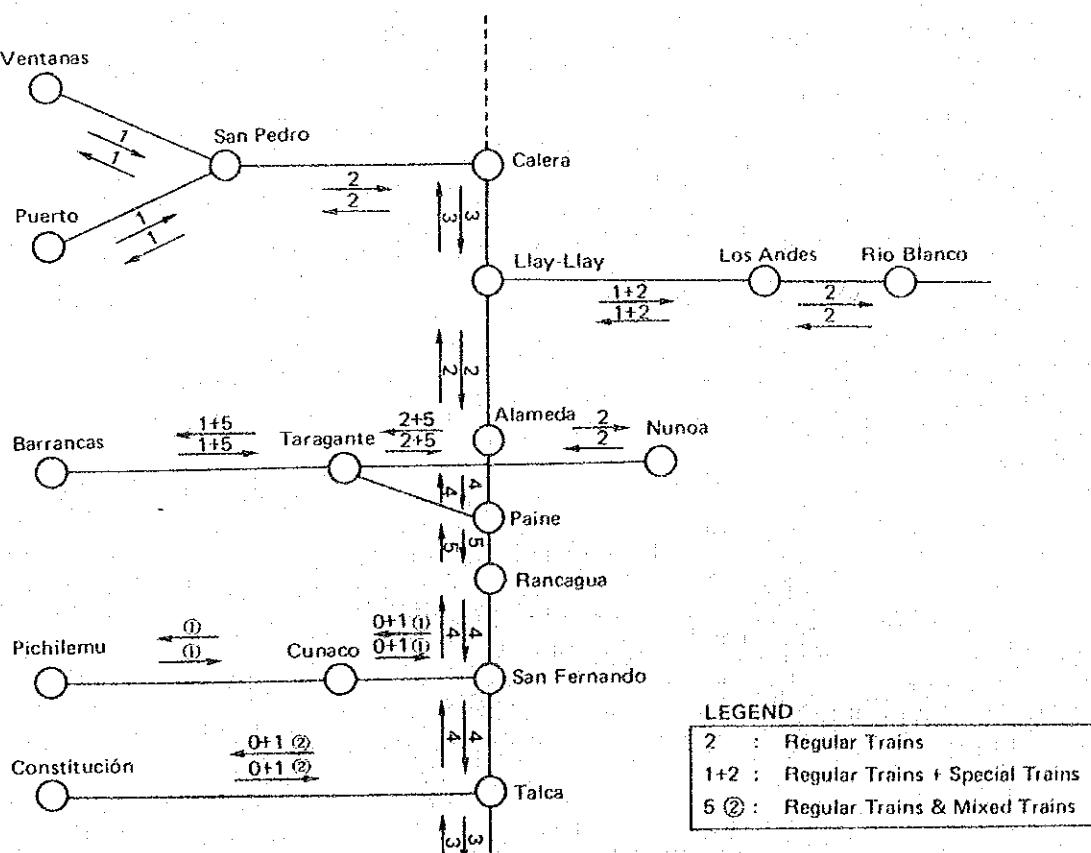


Fig. VI-2-9 Number of Running Cargo Trains

Container wagons are moved to and from the quays at Valparaiso by diesel shunting engine and made up into trains in the yard at SAMM's depot. There are seldom sufficient wagons for complete unit trains. Trains generally attach and detach at La Calera, Llay-Llay and other points including the yard at Yungay. An electric shunting engine places wagons in Yungay terminal. Renca is normally served by an electric engine from Yungay, but wagons can be attached or detached from main line trains at Renca. Container wagons are placed at and removed from the quays at San Antonio by port Authority diesel shunters. Trains are made up and split in Barrancas yard, where a diesel shunter is used. As there are insufficient containers for unit trains at present, the container wagons are moved along with copper, grain and other traffic. 2 diesel locomotives are used on trains to and from Talagante, where they are replaced by electric locomotives for the remaining part of the journey to the Alameda Station yard. Wagons for SITRANS are tripped from Alameda Station to their siding, situated on the main line to the South.

The capacity of the railways depends on the number and type of available locomotives and the capacity of the most restricted sections, which are the steep Llay-Llay ~ Til-Til section on the Valparaiso line and the non-electrified Talagante - San Antonio section on the San Antonio line.

Based on the results of the Multi-Modal Corridor Study and interviews with FFCC, the capacities of the lines between Santiago and the ports are estimated roughly as follows:

|                             |                               |
|-----------------------------|-------------------------------|
| Santiago - Valparaiso Line  | $942 \times 10^3$ tons/year   |
| Santiago - San Antonio Line | $1,139 \times 10^3$ tons/year |

Further, assuming that there are no restrictions as far as the availability of locomotives and the intermediate stations are out of use, the line capacities are estimated by FFCC as follows:

|                             |                               |
|-----------------------------|-------------------------------|
| Santiago - Valparaiso Line  | $5,475 \times 10^3$ tons/year |
| Santiago - San Antonio Line | $9,636 \times 10^3$ tons/year |

On the other hand, the maximum section traffic at present is estimated as follows.

Santiago - Valparaiso Line       $385 \times 10^3$  tons/year  
 Santiago - San Antonio Line       $1,070 \times 10^3$  tons/year

Therefore, the capacity of both lines is sufficient to handle the present demand.

Thus, the existing electrification project of the Talagante - San Antonio section of the San Antonio - Santiago line is not urgent since the electrification of the line would not augment the line capacity.

The main problem on the San Antonio - Santiago line is the need to speed up operations. The time required for shipments on the line is 1 or 2 hours longer than the required time for shipments on the Valparaiso - San Antonio line, despite the shorter distance. This is due to the waiting time at Talagante and Melipulla on route since the line does not have a double line section as shown in Fig. VI-2-10.

Table VI-2-6 Railway Capacity between Santiago and the Ports of Region V

| Items   | Santiago-Valparaiso Line | Santiago-San Antonio Line                                    | Remarks  |
|---|--------------------------|--|--|
| Locomotives used  | E30                      | E32 (Santiago-Talagante)<br>2xD18000 (Talagante-San Antonio) |  |
| Maximum train weight (tons/train)                           | 540 <sup>1)</sup>        | 1,300  | 1) Load for the steep Llal Llal-Til Til section        |
| Net capacity <sup>2)</sup> (Cargo tons/train)               | 430                      | 1,040  | 2) Assumed empty weight is 20% of maximum train weight |
| Available locomotives (locomotives)                         | 6                        | 21 (E32)<br>6 (D18000)                                       |  |
| Available trains (trains/day)                               | 6                        | 3  | 3) Maximum past record                                 |
| Maximum capacity (A) (cargo tons/day) (cargo tons/year)     | 2,580<br>941,700         | 3,120<br>1,138,800   | $10^3$<br>$3,796,000$                                  |
| Maximum section traffic (B) <sup>4)</sup> (Cargo tons/year) | 385,100                  | 1,070,000  | 4) Estimated from Fig. VI-2-19                         |
| Balance (B/A)   | 0.41                     | 0.94   | 0.28   |

(Source) Multi Modal Corridor Study, and information obtained from interviews with FFCC.

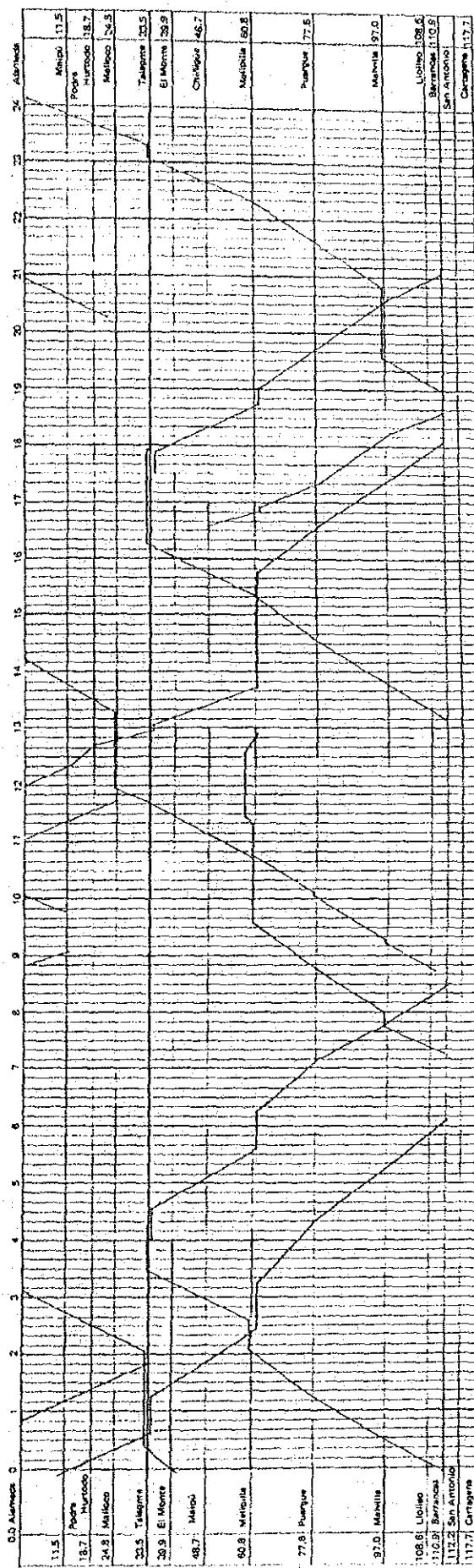


Fig. VI-2-10 Railway Traffic Diagram of the Normal Day (19, Dec., 1985)

### (3) Terminals and Accesses

#### 1) Valparaiso

Fig. VI-2-11 shows the land use of Valparaiso city. Valparaiso has a very long and narrow port area, and the urban area is centered along the port area.

There are at present two important accesses to the port of Valparaiso. For the traffic from Ventanas, the Valley of Aconcagua and the north, the entry is via Av. Espana from Vina. For traffic from the MR and the south, which comes by Route 68, access is by Av. Argentina. The latter traffic cannot turn left directly into Av. Errázuriz but has to take Av. Espana and then turn back in order to take Av. Errázuriz which leads to the immediate accesses to the port. The port itself has two principal accesses from Av. Errázuriz:

- Opposite the Muelle Barón, across railway land.
- Opposite the Customs House, beyond the Plaza Sotomayor.

A study of improvement of the accesses to the port is currently being undertaken by MTT. The main solution under study (No.1 in Fig. VI-1-11) is to complete the over-pass Argentina-España which would permit direct access to the port over the railway land opposite Muelle Barón. From there, a new improved coastal road would be constructed leading to the Espigón (berths N° 6-8) and across Muelle Prat to berths N° 1-5. The other alternatives (2 and 3 in Fig. VI-2-11) are the construction of the new access roads.

Table VI-2-7 shows the characteristics of the truck operations at the port of Valparaiso. From the table, it is clear that the most important problem is the long waiting time at the port: approximately 8 hours. This is the cause of the low operation ratio of the trucks and of the congestion in the port and its vicinity especially during the peak traffic hours. Thus, the long line of waiting trucks interferes with the regular flow of traffic.

The trucks and drivers should only stay in the port for the time necessary to uncouple one trailer (with an empty or full container) and to couple another. Based on the observations by INECON, the drivers always bring their trailers into the port area and keep them coupled to the

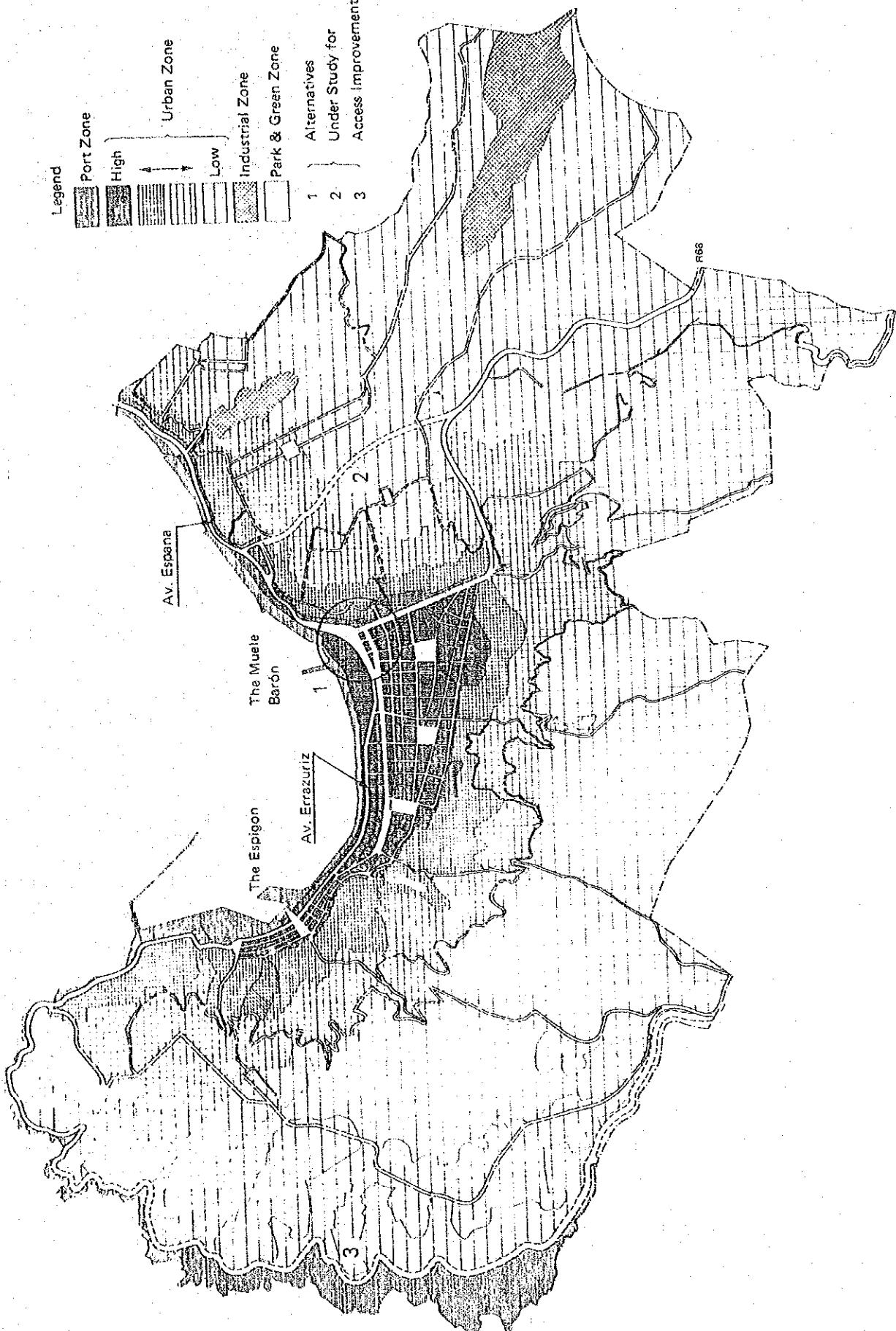


Fig. VI-2-11 Zoning Map in Valparaiso

tractors while they wait for their turn to load a container.

Empty trailers and containers should be left in a pre-determined parking area outside of the main port area next to the container loading area.

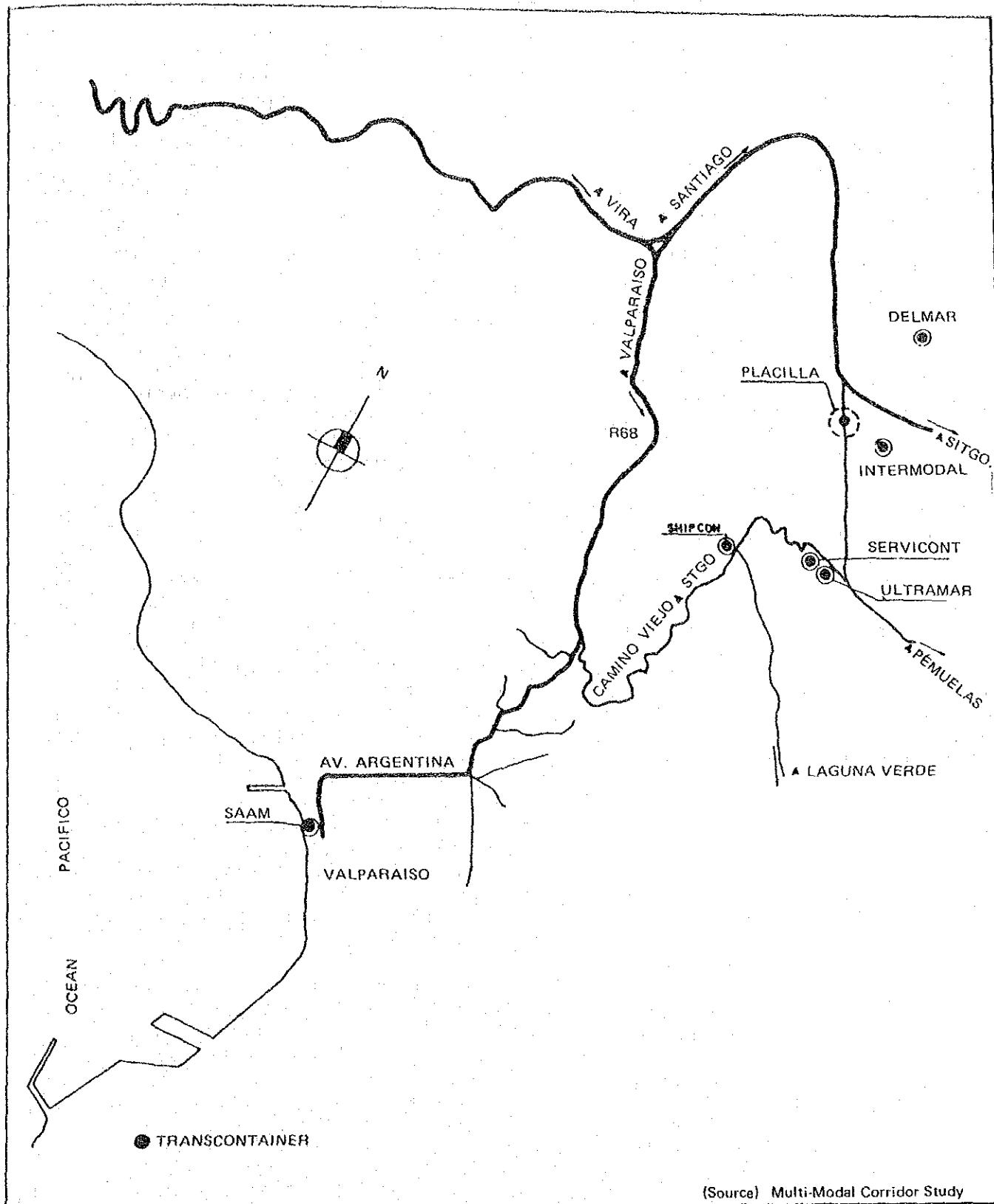
The Placilla terminal shown in Fig. VI-2-12 is already being used by various transport operators as a transit area outside the port for empty containers.

However, this terminal is located about 14 Km away from the port. Its location is really too far from the port to serve efficiently as a port terminal.

Table VI-2-7 Characteristics of Truck Operations  
at the Port of Valparaiso

| Item                                       | Small Trucks | Large Trucks |
|--|--------------|--------------|
| Average Loaded Cargo Volume (tons/vehicle) | 5.8          | 20.5         |
| Average Age of Vehicles (years)            | 9.3          | 8.9          |
| Annual Rate of Operation (%)               | 58.1         | 60.6         |
| Average Rotation Time (hours)              |              |              |
| Valparaiso - Santiago                      |              | 22.5         |
| San Antonio-Santiago                       |              | 14.1         |
| Valparaiso - Rancagua                      |              | 29.8         |
| Valparaiso - Los Andes                     |              | 20.0         |
| Curico - Valparaiso                        |              | 38.8         |
| Rancagua - San Antonio                     |              | 10.7         |
| Average Waiting Time at the Port (hours)   |              | 8.1          |
| Return Load Factor (%)                     |              | 20.7         |

(Source) Multi-Modal Corridor Study



(Source) Multi-Modal Corridor Study

Fig. VI-2-12 Location of Terminals around Valparaiso

## 2) San Antonio

In San Antonio, as mountains approach the shoreline, the flatland is very narrow. The residential zone is on the hill, and the port, commercial and recreation zones are in the flatland. The topography restricts the development of San Antonio. (See Fig. VI-2-13)

Access to the port of San Antonio is via route 78 at present, but the construction of a new access route is in progress as shown in Fig. VI-2-14. The new route will deviate to the east of the city all the traffic coming to the port as well as the through traffic to Santo Domingo. This diversion which branches off near the exit for route 78 toward Cartagena will include an extension of 8.5 Km up to the port entrance. This is longer than the old access which runs approx. 5 Km to the port. The new road should successfully reduce the interference between the port related traffic and the urban activity related traffic, and the gradient and the curvature of the new road should be superior.

Table VI-2-8 shows the characteristics of truck operations at the port of San Antonio. There is no serious problem with the truck operations at the port.

Table VI-2-8 Characteristics of the Truck Operations at the Port of San Antonio

| Items                                      | Small Trucks | Large Trucks |
|--|--------------|--------------|
| Average Loaded Cargo Volume (tons/vehicle) | 9.7          | 26.0         |
| Average Age of Vehicles (years)            | 11.7         | 6.7          |
| Annual Rate of Operation (%)               | 70.0         | 65.0         |
| Average Rotation Time (hours)              |              |              |
| Valparaiso - Santiago                      | 22.5         |              |
| San Antonio - Santiago                     | 14.1         |              |
| Valparaiso - Rancagua                      | 29.8         |              |
| Valparaiso - Los Andes                     | 20.0         |              |
| Curico - Valparaiso                        | 38.8         |              |
| Rancagua - San Antonio                     | 10.7         |              |
| Waiting Time at the Port (hours)           | 2.3          |              |
| Return Load Factor (%)                     | 10.9         |              |

(Source) Multi-Modal Corridor Study

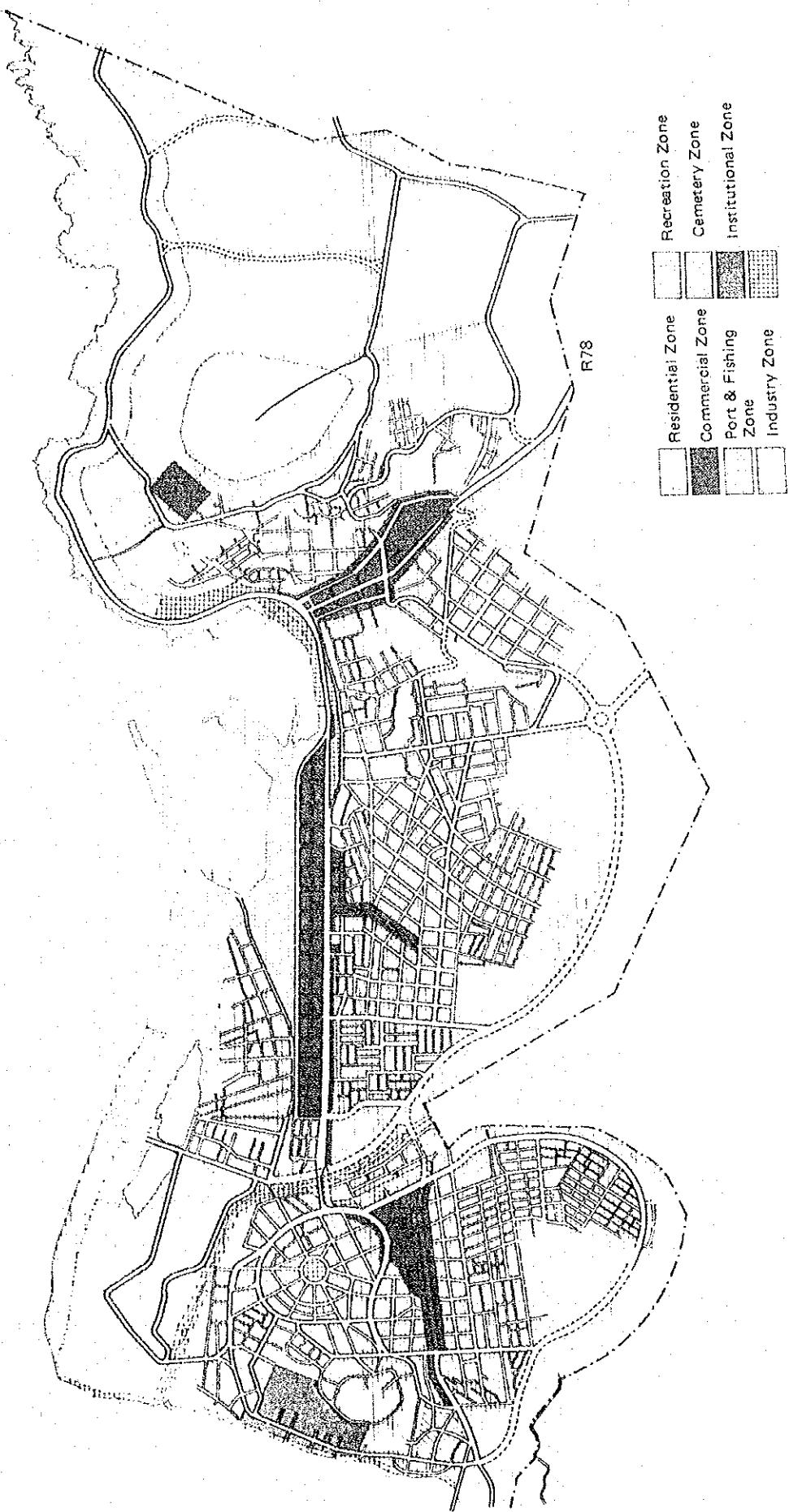


Fig. VI-2-13 Zoning Map of San Antonio

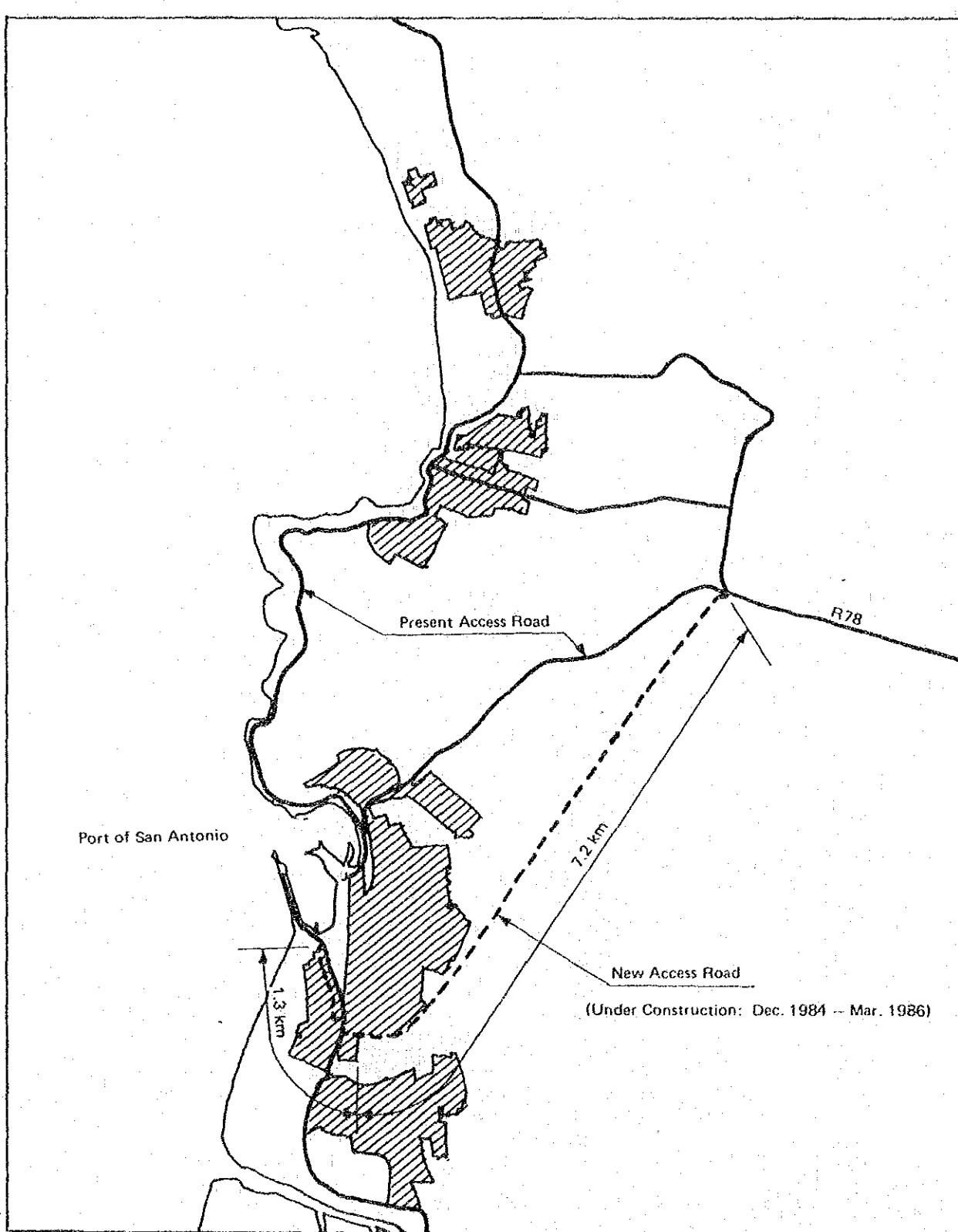


Fig. VI-2-14 Access to the Port of San Antonio

### 3) Santiago

Fig. VI-2-15 shows the zoning structure and the locations of the three container terminals in Santiago. The industrial zone is located around the central zone, which is the business and commercial area.

It is assumed that in the future the main industrial area will be located in the northern part of Santiago through the restriction of new factory location in an effort to minimize the bad influence on the residential zone, that is the polluted air which is carried by the wind which blows from the southwest.

The characteristics of the container terminals located in Santiago are summarized in Table VI-2-9.

Currently, the terminals do not function as custom clearance houses. This will become a serious problem with the progress of containerization.

With reference to access, the terminal at Yungay has the most problems. This terminal should ideally be transferred from the central urban area to the suburbs. The locations of Renca and Valledor in the suburban areas are much more suitable for accommodating truck traffic.

It is also necessary to complete the Avenue Americo Vespucio which will serve the traffic entering and leaving Santiago. The main projects to improve sections of this avenue which are currently underway or being planned are summarized below.

- A new section of the Avenue is being constructed between Recoleta and El Salto, and an engineering study has been completed for another new section between El Salto and La Piramide.
- The section between Quilicura and Pudahuel is currently being resurfaced.
- An engineering study is currently taking place for the widening of the Avenue between Cran Avenida and Ochagavia.
- Another engineering study is currently being made for a new section of the Avenue which will run between Ochagavia and Pedro Aguirre Cerda. This project is of particular importance for decreasing the congestion in the urban area by improving the access to southern Santiago from San Antonio and eventually from Valparaiso as well.

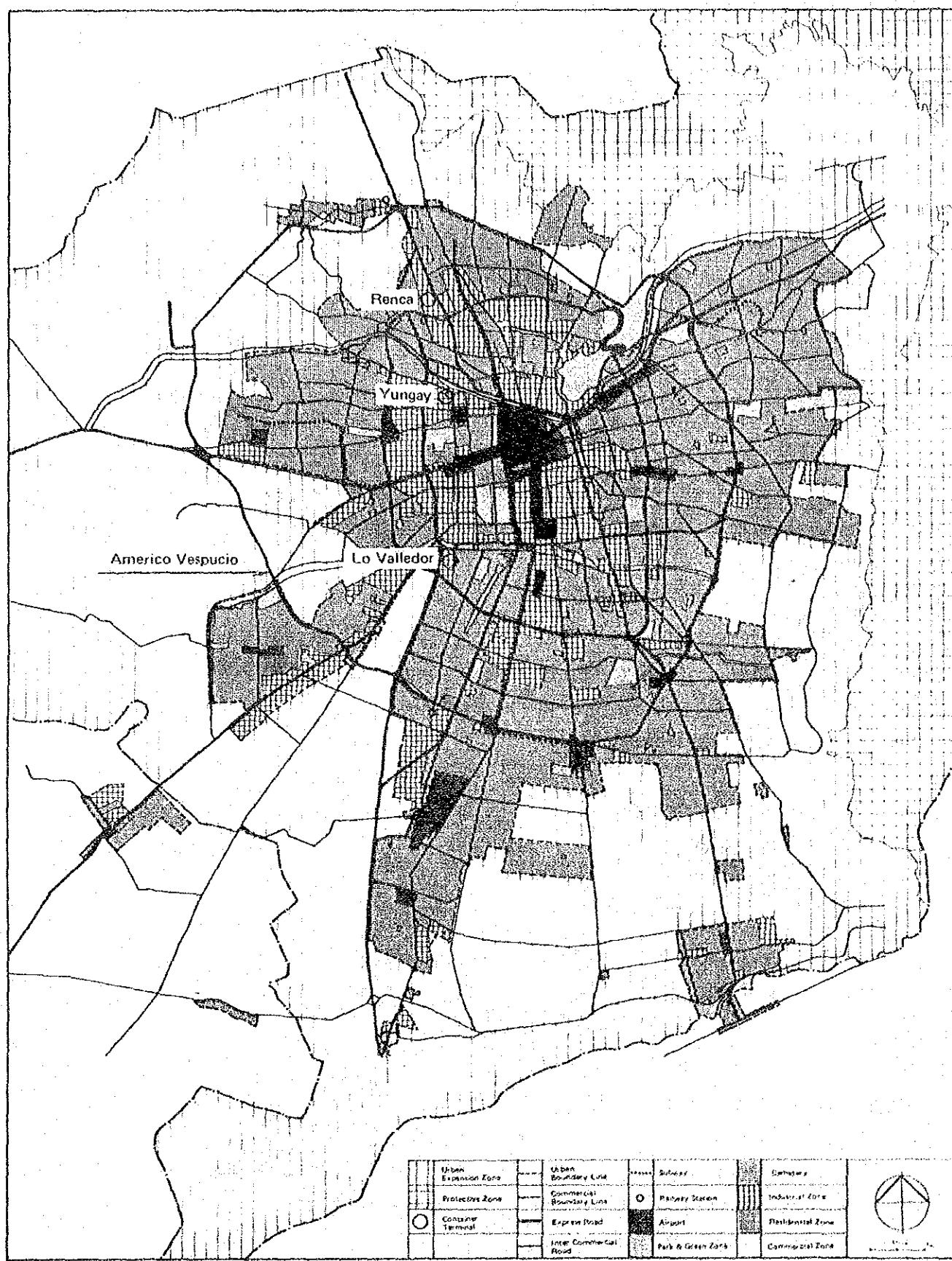


Fig. VI-2-15 Zoning Map of Santiago

Table VI-2-9 Characteristics of the Container Terminals in Santiago

|   | Banco<br>(CQSAN S.A.)  | Lo Valledor<br>(SITRANS LYDA)   | Yunbay<br>(TRANSCONTAINER S.A.)   |
|---|--|---|---|
| Facilities & Accesses   | <ul style="list-style-type: none"> <li>- Area: 100,000 m<sup>2</sup><br/>(At present 4 ha is used)</li> <li>- Capacity: 3,000 TEU</li> <li>- Sheds: 2,300 m<sup>2</sup></li> <li>- Rail access</li> <li>- 250 m route 5</li> </ul>           | <ul style="list-style-type: none"> <li>- Area: 64,000 m<sup>2</sup></li> <li>- Capacity: 5,000 TEU</li> <li>- Sheds: 6,160 m<sup>2</sup></li> <li>- Rail access</li> <li>- 100 m Route 78</li> <li>- 300 m Route 68</li> <li>- 1 min Route 5</li> </ul>                         | <ul style="list-style-type: none"> <li>- Area: 32,650 m<sup>2</sup></li> <li>- Shed: 1,265 m<sup>2</sup></li> <li>- Rail access</li> <li>- 900 m Route 5 (North)</li> <li>- 9 km Route (South)</li> </ul>   |
| Available Equipment   | <ul style="list-style-type: none"> <li>- 1 top lifter, 30 ton</li> <li>- 1 lights crane, 5 ton</li> <li>- 2 forklift trucks 1.5 ton</li> </ul>   | <ul style="list-style-type: none"> <li>- 1 top lifter, spread 20' and 40', 32 ton</li> <li>- 1 top lifter 9 ton</li> <li>- 5 forklift trucks, 2.5 ton</li> <li>- Welding and cleaning equipment</li> </ul>  | <ul style="list-style-type: none"> <li>- Forklift truck, 6 ton</li> <li>- Forklift truck, 3 ton</li> <li>- Forklift truck, 3 ton, rented</li> <li>- Top lifter, 40 ton, rented</li> <li>- PF, CC.</li> <li>- 2 weighbridge</li> <li>- 1 transpallet</li> <li>- 300 containers, rented for 1 year</li> </ul> |
| Container Movement  | <ul style="list-style-type: none"> <li>- 800 TEU/month</li> <li>- 70% by railway</li> <li>- 30% to/from Valparaíso</li> <li>- Average of 2 days stay in the terminal</li> <li>- Congested road area:</li> </ul> <p>Quillota - Valparaíso</p> | <ul style="list-style-type: none"> <li>- 416 TEU/month<br/>(Excluding 330 TEU/month of domestic traffic)</li> <li>- 70% by railway (to S.A.)</li> <li>- 30% by truck (to Val.)</li> <li>- 1000 - 1200 TEU in stock</li> <li>- Average of 7 days stay in the terminal</li> </ul> | <ul style="list-style-type: none"> <li>- 100 TEU/month</li> <li>- 66% by railway</li> <li>- 100% to/from Valparaíso</li> <li>- 300 TEU in stock</li> <li>- Average of 3 days stay in the terminal</li> </ul>  |
| Remarks   | <ul style="list-style-type: none"> <li>- 2 or 3 trains/day</li> <li>- 30 - 40 wagons/train</li> <li>- 60 tons/wagon</li> <li>- Congested road area:</li> </ul>   | <ul style="list-style-type: none"> <li>- 1 train/2 days</li> <li>- 25 wagons/train</li> <li>- 60 tons/wagon</li> </ul>  | <ul style="list-style-type: none"> <li>- 1 train/2 days</li> <li>- Domestic (Rail 100%)</li> <li>- Other Companies (Truck 100%)</li> </ul>  |
| (Source) The information was obtained from interviews with the terminal companies and from the Multi-Model Corridor Study.<br>(Note) 1) Details of the Container Movement at the SITRANS Terminal are as follows:   |  | In  | Out   |
| <ul style="list-style-type: none"> <li>- Imp. FCL (By SITRANS) 100-150 TEU<br/>(Truck: Rail: 50:50)</li> <li>- Empty Containers (Truck: Rail= 10:90)</li> <li>- Domestic (Rail 100%)</li> <li>- Other Companies (Truck 100%)</li> <li>- Other Companies (Empty) 216 TEU<br/>(Truck 100%)</li> </ul> |  | <ul style="list-style-type: none"> <li>- Exp. FCL (By SITRANS) 250 TEU<br/>(Truck: Rail: 30:70)</li> <li>- Domestic (Rail 100%)</li> <li>- Other Companies (Truck 100%)</li> </ul>  |   |

#### (4) Overland Freight Traffic

##### 1) Road (Truck) Cargoes

The total volume of the cargoes transported by trucks in Chile in 1983 is 104,173 tons/day. Of this, the volume of the freight traffic in the 5th region and the Metropolitan region including through traffic is 69,766 tons/day, a 67% share of the national total.

With reference to the Metropolitan region, the volume of through traffic, whose OD pairs are generally the 1st ~ 4th region - 6th ~ 12th region and the 5th region - 6th ~ 12th region, is 8,759 tons/day, which is 15.8% of the entire metropolitan region freight traffic volume as shown Fig. VI-2-16.

For the following main OD pairs, the main products transported are agricultural products, livestock, foodstuffs, and mining and construction materials as shown in Table VI-2-10.

- Metropolitan region - 6th ~ 12th region (26,344 tons/day)
- Metropolitan region - 1st ~ 4th region (11,172 tons/day)
- Metropolitan region - 5th region (10,798 tons/day)

Based upon the data of Multi-Modal Corridor Study, the shares of the port related cargoes in the total traffic flow are estimated as shown in Fig. VI-2-17. The highest share is 28.7%, which is the share of port-related cargoes in the overall traffic flow between Region V and Regions VI-XII.

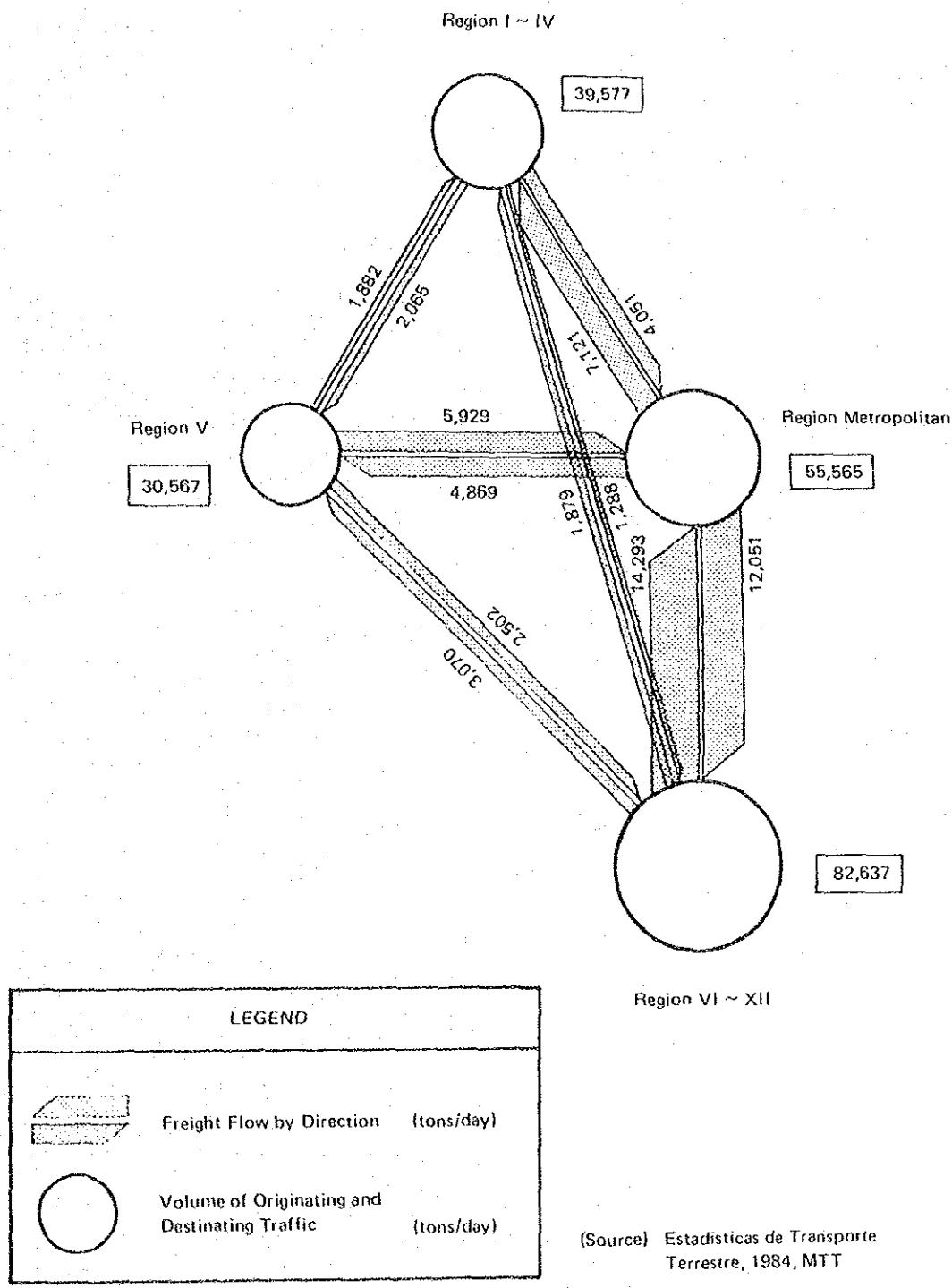
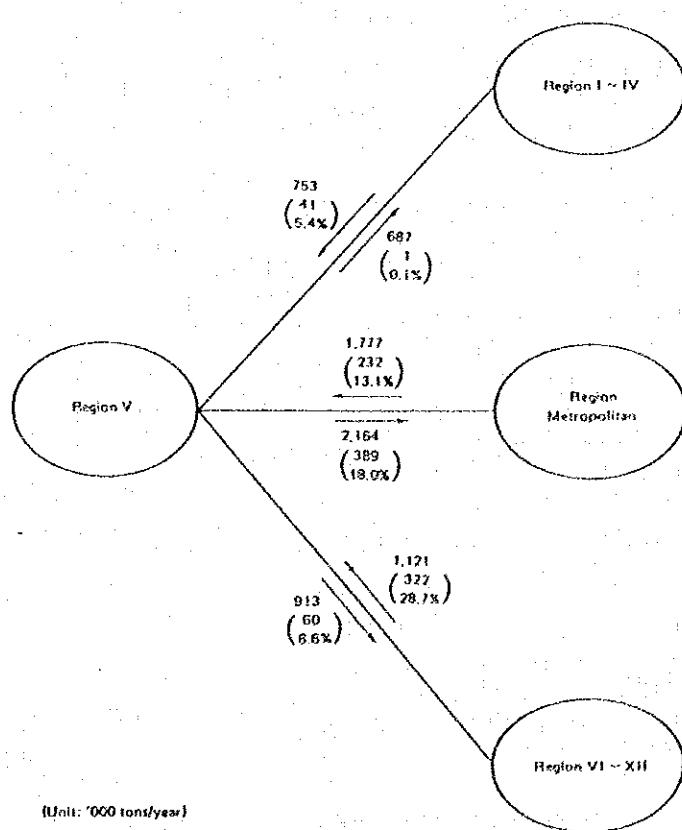


Fig. VI-2-16 Inter-regional Overland Freight Flow (1983)

Table VI-2-10 Main Product Flow to and from the Metropolitan Region (1983)

| Origin/<br>Destination | To Metropolitan Region   |  | From Metropolitan Region   |  |
|------------------------|--|--|--|--|
| Region I - IV          | - Other products 1,177   |  | - Other products 2,128   |  |
| Region V               | - Other products 1,129   |  | - Other products 1,310   |  |
| Region VI - XII        | - Livestock products 3,540<br>- Mining products 2,963<br>- Other products 1,879<br>- Agricultural products 1,708<br>- Foodstuffs 1,604 |  | - Foodstuffs 3,218<br>- Other products 2,677<br>- Agricultural products 2,156<br>- Construction materials 1,527<br>- Mining products 1,181 |  |

(Source) Estadísticas de Transporte Terrestre, 1984, MTT



Note: 1) Figures in parentheses are the volume and share of the port related cargoes.

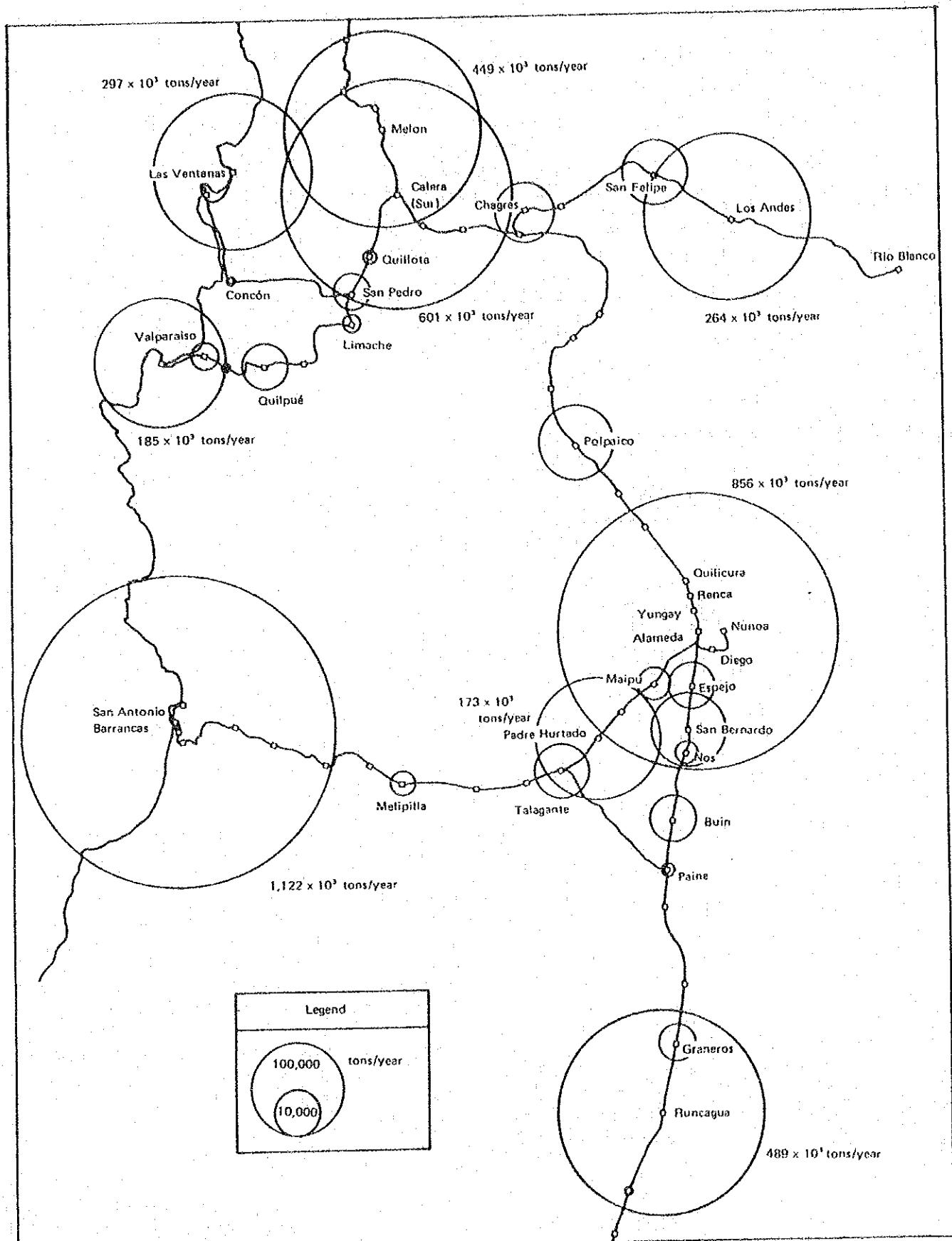
2) Year: the total cargo volume is from 1983 and the port related cargo volume is from 1984.

Fig. VI-2-17 Share of the Port Related Cargoes in Total Road Traffic Volume

## 2) Railway Cargoes

The cargo volumes handled by station in the hinterland are illustrated in Fig. VI-2-18. Within the hinterland, San Antonio STN. (including Barrancas STN.) handled the largest cargo volume,  $1,122 \times 10^3$  tons/year. Santiago STN. (including Alameda, San Diego, Nunoa, Mapocho, Yungay, Renca and Quilicura STN.s) handled the second largest volume of  $856 \times 10^3$  tons/year. The handling cargo volume of Valparaiso STN. (including Puerto, Baron and P.I. Aduana STN. s) is  $185 \times 10^3$  tons/year.

About 70% of the cargoes at the stations in the hinterland are handled under contract for approximately 50 users, most of which are related to port activities. Fig. VI-2-19 shows the freight flow by railway for the ports of Valparaiso, San Antonio and Ventanas. Railways are used intensively for the export of copper, especially from Runcagua to San Antonio, and for the import of wheat, particularly from San Antonio to Santiago.



(Note) The stations which handle over 1,000 tons/year  
 (Source) Estadísticas de Transporte Terrestre, 1984, MTT

Fig. VI-2-18 Cargo Volume Handled by Station in the Hinterland (1983)

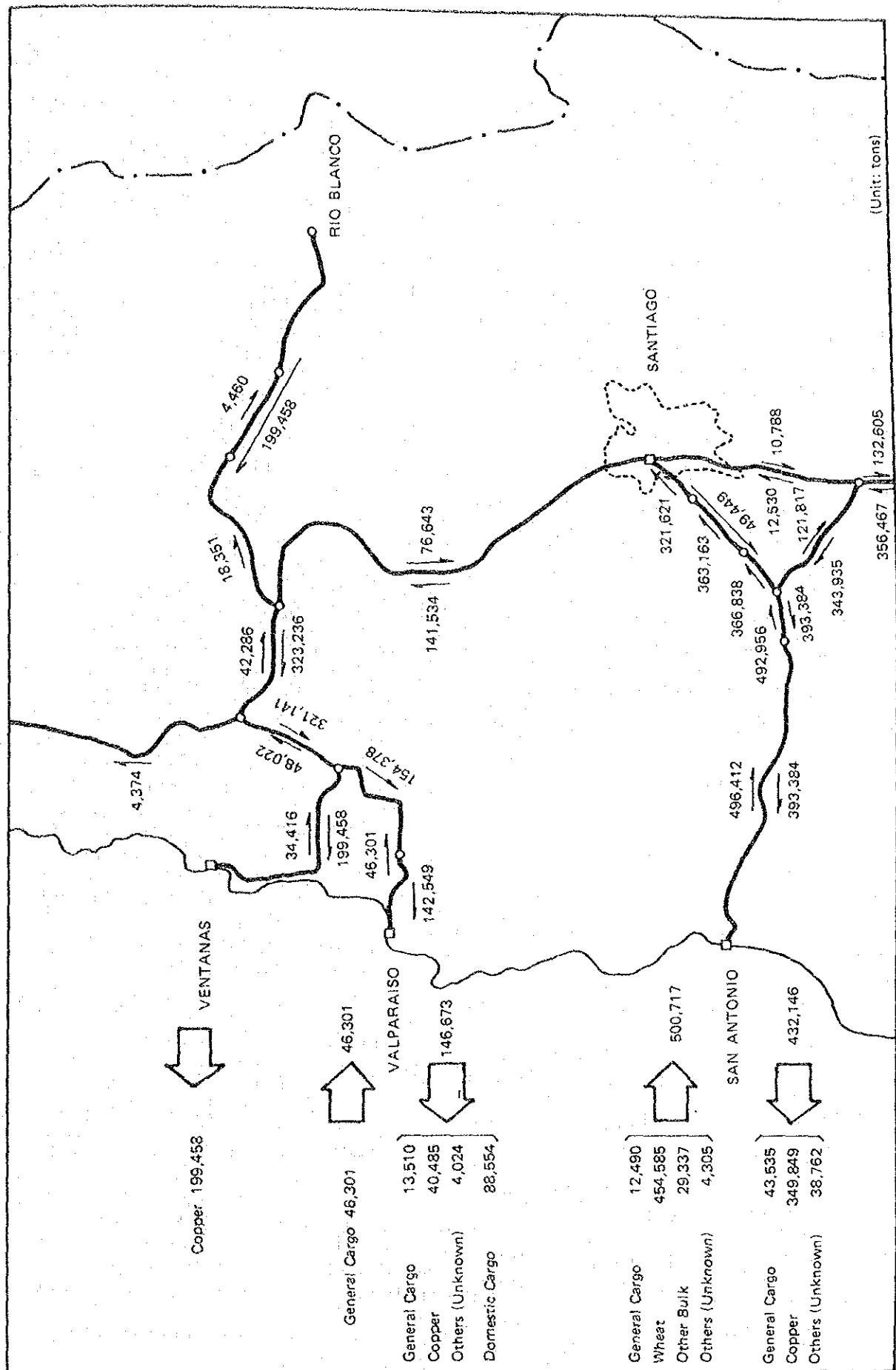


Fig. VI-2-19 Freight Flow by Railway via the Ports of Valparaíso, San Antonio and Ventana (1984)

(Source) Multi-Modal Corridor Study, 1985, INECON

## (5) Issues

As a result of the analysis above, the main problems and issues may be summarized as follows:

- i) As the mother city of the port of San Antonio, the current accumulation of population, port related traders and other services in the city of San Antonio is not sufficient. It is necessary for the port modernization plan to take a synthetic viewpoint which includes the development of the city itself.
- ii) There is currently no direct route between the port of San Antonio and the southern part of the 6th region, so this traffic passes through Santiago. It is necessary to examine the possibility of constructing a direct route not passing through Santiago.
- iii) The traffic capacity of most of the 2-lane sections of route 68 is insufficient in the summer season, so it is desirable that the ongoing double highway project of route 68 be completed as soon as possible. The construction program should be accelerated.
- iv) Since the traffic capacity between Desvio Poniente and Autopista on route 78 is insufficient for the annual average daily traffic volume, it is necessary to implement the postponed double highway project at least on the sector El Paico - Melipilla including the congested section mentioned above.
- v) There is currently no need to apply for a special licence in order to operate as a truck hauler in Chile, so too many small truck owners are competing with each other. This may become an increasingly serious problem in the near future in terms of safety and reliability, especially for container transport.
- vi) The current maximum permitted weight of 45 tons/vehicle is somewhat heavy for the roads. In Japan the maximum is 20 tons/vehicle. To protect the pavement and to decrease the maintenance costs of most roads, the routes where heavy trucks and long trucks are permitted

to run should be carefully specified (restricted) at least in urban areas.

- vii) The railway line capacities between Valparaiso - Santiago and San Antonio - Santiago are sufficient for the demand. However, with respect to the San Antonio - Santiago line, since this line has no double track sections, 1 or 2 hours of waiting time are necessary at Talagante and Melipulla.
- viii) With regard to terminal access roads, to resolve the problem of the road congestion in the urban areas, especially in the summer season, it is absolutely necessary to construct a new access path at Valparaiso and to complete the Avenue Americo Vespucio at Santiago.
- ix) At the port terminal in Valparaiso, the long waiting time (average approx. 8 hours) of the port related trucks and the subsequent long line of waiting trucks decrease the operational rate of the trucks, limit the size of the useful port area and generally cause congestion in the port and its vicinity. Therefore, it is necessary to examine the layout of the port area to provide an appropriate area for empty trailers and containers, and to realize a smooth system for the flow of port-related vehicles.
- x) The three container terminals are located in Santiago. However, these terminals do not provide the function of custom clearance for container goods.  
Considering the rapid progress of containerization in the future and the narrow land areas of the ports, each of these inland container terminals should also function as a customs house.  
It is also desirable that the container terminals be concentrated within a limited area to facilitate customs procedures.
- xi) 15.8% of the total freight traffic volume in the metropolitan region is transit freight passing through the region. A substantial portion of this transit cargo is comprised of freight moving between the 5th region and the 6th - 12th regions. This

transit cargo contributes to the congestion in the metropolitan area.

A direct route between the 5th region and the 6th - 12th region which would by-pass the metropolitan region should be provided.

The paving project for routes H-66-G and G-830 between Pelequen and San Antonio is already being studied by EMPORCHI as a direct route. This project, or a similar project, should be executed.

## VI-4 Future Transport System

### (1) Basic Concept of Transport Improvement

#### 1) General

The study on the desirable future transport system in the hinterland of the ports of Valparaiso and San Antonio must consider not only appropriate countermeasures for the problems of the present transport system, but also the future demand for each mode and the need to support the future port functions.

Therefore, we emphasize the following aspects in the study:

- Usage considering the characteristics of each mode
- Dissolution of bottlenecks in the existing transport system
- Coping with the modernization of the ports
- Coping with the Dual Back-up System
- The involvement of the private sector

#### 2) Usage Considering the Characteristics of Each Mode

The volume of cargoes transported by trucks is increasing regularly. This is due to the increases of a variety of cargoes which are handled in small volumes, the value of time and the demand for door-to-door transport and just-in-time transport. This trend may continue in the future.

Under this situation, the main role of railways is to transport a few kinds of cargo in large volumes, cargoes from terminal point to terminal point, cargoes which cannot bear a high transportation charge and heavy cargoes.

Accordingly, it is desirable that railways carry cargoes over a long distance by unit train (freight liner). Cargoes suitable for railway transportation in Chile are copper, wheat, bulky cargoes, oil products, chemical products and domestic cargoes.

#### 3) Dissolution of Bottlenecks in the existing Transport System

Based upon the issues pointed out in Chapter VI-3, we recommend the following as the main means to remove the bottlenecks in the existing

transport network in the hinterland.

- Improving the 2-lane sections to 4-lane sections
- R68 throughout
- R78 between El Paico and Melipilla
- Improving the new route between San Antonio and Pelequen
- Paving Route H-66-G and Route G-830

The analysis of the future road demand is executed based on the premise that the road networks will be improved according to this plan.

#### 4) Coping with the Modernization of the Ports

From the viewpoint of the inland transport system, a key point of coping with the modernization of the ports is how to accommodate the rapid increase in container traffic.

Containerization is a system based on consistency between marine transport and overland transport by using international standardized containers. The containerized transport system is capital intensive, and is aimed at reducing transport costs.

Containerization has the following positive impacts:

- Increasing the productivity of tractors and drivers.
- Efficient usage of the terminal,
- Reduction of stevedoring,
- Inexpensive, high quality transport service

In addition, with regard to LCL cargoes, bringing into full play the merit of the container transport system, the shipping brokers should be responsible for the packing and unpacking of LCL Cargo in the inland container freight station. This will also bring about the good result of practical use of the port container terminal within a limited area, and smooth port terminal operations.

In Chile, since the origin and destination of container cargoes concentrate on Santiago, we propose to establish the inland container freight station for LCL cargoes and partial FCL cargoes in Santiago.

## 5) Coping with the Dual Back-up System

One of the basic concepts of the port master plan is the dual back-up system of aseismic berths.

For this system to function properly, the inland routes between the ports and the city of Santiago must also be aseismic. For aseismic routes, the most important points are the bridges. The details for providing aseismic routes, however, should be examined in another study.

On the other hand, from the viewpoint of the transport network, the dual route system as shown in Fig. VI-4-1 should be established. The paving of the route between San Antonio and Pelequén is essential for the smooth functioning of the network.

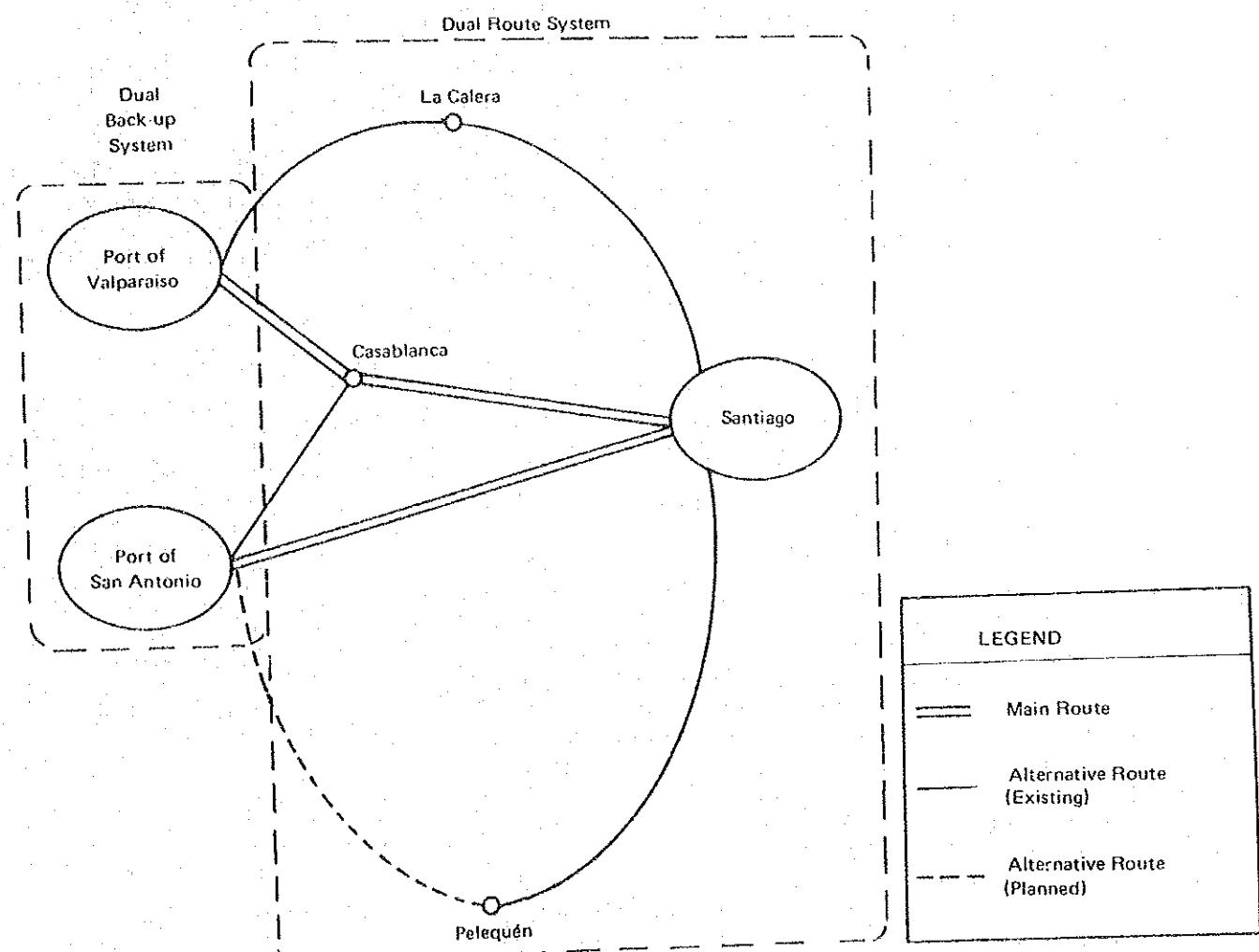


Fig. VI-4-1 Dual Route System

## 6) The Involvement of the Private Sector

The participation of the private sector in public utility enterprises is generally encouraged to take advantage of the flexibility of the private sector in solving diverse problems. During the recent wave of deregulation in many countries, the intention is to revitalize the economy using private sector capital and initiative.

In Chile, where there is a cumulative national debt of US\$18,946 million as of the end of 1984, the public budget is extremely limited and may be insufficient to provide all the necessary infrastructures for social and economic development. Thus, private sector investment is being encouraged to supplement or reduce the amount of investment using public funds.

Furthermore, private sector management tends to be more efficient than management by the public sector. Specifically, the involvement of the private sector in this project may be one way to improve the situation brought about by the worsening management situation of FFCCE.

Thus, in this plan, we propose to positively encourage the participation of the private sector in the development of the inland transport system.

## (2) Future OD Traffic Volume

In this section, we forecast the future origin-destination traffic volumes of the main port-related cargoes, based on the present OD patterns and the future port-related cargo volume forecast in Chapter V. The zones of the origin and destination are the following six zones, as the road and railway networks in the north of Region IV and the south of Region VI each concentrate on only one route.

Table VI-4-1 Zones (For OD Table)

|   |                     |
|---|---------------------|
| 1 | Port of Valparaiso  |
| 2 | Port of San Antonio |
| 3 | Region I - IV       |
| 4 | Region V            |
| 5 | Region Metropolitan |
| 6 | Region VI - XII     |

(i) Fruits and Vegetables (Export)

Table VI-4-2 shows the OD by mode for the fruits and vegetables exported in 1984. However, the rate of containerization at the port of San Antonio is unknown.

The future OD volumes are then estimated based on the current patterns and the cargo forecast presented in Chapter V.

The results of the estimation are presented in Table VI-4-3.

Table VI-4-2 Present OD of Export Fruits and Vegetables (1984)

| Origin              | Trans- | Valparaiso |     |        |         | San Antonio |        |
|---------------------|--------|------------|-----|--------|---------|-------------|--------|
|                     |        | Total con- |     | Others | Total   | Total       |        |
|                     |        | FCL        | LCL |        |         |             |        |
| Region III          | Truck  | 87         | 21  | 108    | 13,026  | 13,134      |        |
| Region IV           | Truck  | 194        | 43  | 237    | 20,283  | 20,520      |        |
| Region V            | Truck  | 4,231      | 165 | 4,396  | 95,256  | 99,652      | 19,292 |
| Region VI           | Truck  | 3,021      | 82  | 3,103  | 121,211 | 124,314     | 48,229 |
| Region VII          | Truck  | 1,830      | 10  | 1,840  | 72,525  | 74,365      | 28,937 |
| Region VIII         | Truck  | 46         |     | 46     | 3,104   | 3,150       |        |
| Region Metropolitan | Truck  | 3,081      | 153 | 3,234  | 81,352  | 34,586      |        |
| Total               | Truck  | 12,491     | 474 | 12,965 | 406,757 | 419,721     | 56,458 |

(Source) Multi-Modal Corridor Study

Table VI-4-3 OD of Fruits and Vegetables for Export in 2010

| Destination<br>Origin | Port of Valparaiso |               | Port of San Antonio |               | (Unit: '000 tons) |
|-----------------------|--------------------|---------------|---------------------|---------------|-------------------|
|                       | Container          | Non-Container | Container           | Non-Container |                   |
| Region III, IV        | 7                  | 61            | -                   | -             | 68                |
| Region V              | 84                 | 117           | 10                  | 31            | 242               |
| Region Metropolitan   | 62                 | 111           | -                   | -             | 173               |
| Region VI - VIII      | 95                 | 308           | 41                  | 125           | 569               |
| Total                 | 248                | 597           | 51                  | 156           | 1,052             |

(ii) Wheat (Import)

The present OD and the modal split for imported wheat in 1984 is summarized in Table VI-4-4 based on the results of the Multi-Modal Corridor Study.

The future OD volumes are estimated assuming that the present OD patterns will continue through 2010, except for the marginal volume of direct transport from the port of San Antonio to Region IV which we assume will be discontinued. The projection is presented in Table VI-4-5.

Table VI-4-4 Present OD of Imported Wheat (1984)

(Unit: '000 tons)

| Origin<br>Destination   | Port of San Antonio | Modal Split |         |
|-------------------------|---------------------|-------------|---------|
|                         |                     | Truck       | Railway |
| Region IV               | 1 (10.5)            | 66          | 34      |
| Region V                | 86                  |             |         |
| Region Metropolitan     | 592 (71.3)          | 44          | 56      |
| Region VI, VII, VIII, X | 151 (18.2)          | 40          | 60      |
| Unknown                 | 18                  | 72          | 8       |
| Total                   | 848 (100.0)         | 46          | 54      |

(Source) Multi-Modal Corridor Study

Table VI-4-5 OD of Imported Wheat in 2010

(Unit: '000 tons)

| Origin<br>Destination | Port of San Antonio | %     |
|-----------------------|---------------------|-------|
| Region V              | 73                  | (10)  |
| Region Metropolitan   | 521                 | (72)  |
| Region VI - X         | 130                 | (18)  |
| Total                 | 724                 | (100) |

(iii) Copper (Export)

Table VI-4-6 shows the present OD of export copper based on the data of CODELCO, Minera Disputada, Minera Pudahuel and ENAMI. The OD pattern above is presumed to remain unchanged in the future. However, copper from Pudahuel (Minera Pudahuel) and Los Andes (La Andina) will no longer be shipped after 2000 based on the forecast of the commission Chilena de Cobre. The estimated OD of copper in 2010 is presented in Table VI-4-7.

Table VI-4-6 Present OD of Export Copper (1984)

(Unit: '000 tons)

| Origin                          | Transportation Mode | Destination (Ports) |             |          |       |
|---------------------------------|---------------------|---------------------|-------------|----------|-------|
|                                 |                     | Valparaiso          | San Antonio | Ventanas | Total |
| V (Chagres) La Disputada        | Railway             | 2.4                 | 34.3        | -        | 36.7  |
| V (Ventanas) ENAMI              | Truck               | 130.8               | 6.9         | -        | 137.7 |
|                                 | Railway             | 32.7                | 1.7         | -        | 34.4  |
| V (Los Andes) La Andina         | Railway             | -                   | -           | 199.5    | 199.5 |
| V (El Soldado) La Disputada     | Truck               | -                   | 19.1        | -        | 19.1  |
| R.M. (Pudahuel) Minera Pudahuel | Truck               | 10.7                | 2.7         | -        | 13.4  |
| R.M. (Los Brances) La Disputada | Truck               | -                   | 67.5        | -        | 67.5  |
| VI (Caletones) El Teniente      | Railway             | 5.4                 | 313.8       | -        | 319.2 |
| Total                           |                     | 182.0               | 446.0       | 199.5    | 827.5 |

(Source) Multi-Modal Corridor Study

Table VI-4-7 OD of Copper for Export in 2010

(Unit: '000 tons)

| Origin \ Destination            | Port of Valparaiso | Port of San Antonio | Total |
|---------------------------------|--------------------|---------------------|-------|
| V (Chagres) La Disputada        | -                  | 44                  | 44    |
| V (Ventanas) ENAMI              | 210                | -                   | 210   |
| V (El Soldado) La Disputada     | -                  | 47                  | 47    |
| R.M. (Los Brances) La Disputada | -                  | 47                  | 47    |
| VI (Caletones) El Teniente      |                    | 342                 | 342   |
| Total                           | 210                | 480                 | 690   |

(iv) General Cargo (Export and Import)

The OD of general cargo in 1984 is summarized in Tables VI-4-8 and VI-4-9 using the data of the Multi-Modal Corridor Study. As for the future OD pattern, the Multi-Modal Corridor Study assumes that the flow of both non-containerized and containerized general cargo will remain the same as at present. However, we expect that the volume and share of containerized cargoes will increase rapidly in the future, and therefore that the future OD pattern of general cargo will change from the present one. The projected volumes are presented in Table VI-4-10.

Table VI-4-8 Present OD of Imported General Cargo (1984)

| Origin        |       | Port of Valparaiso |               | Port of San Antonio |               | (Unit: '000 tons) |
|---------------|-------|--------------------|---------------|---------------------|---------------|-------------------|
| Destination   |       | Container          | Non-Container | Container           | Non-Container |                   |
| Region I-IV   | Truck | 9.0                | 5.6           | 8.2                 | 1.6           | 24.4              |
|               | Rail  | -                  | 3.4           | 0.01                | -             | 3.4               |
|               | Ship  | 0.3                | -             | 0.4                 | 0.001         | 0.7               |
| Region V      | T.    | 11.5               | 7.6           | 17.6                | 6.4           | 43.1              |
|               | R.    | -                  | 2.4           | -                   | 2.1           | 4.5               |
|               | S.    | -                  | -             | -                   | -             | -                 |
| Region M.     | T.    | 121.2              | 333.2         | 102.7               | 57.2          | 614.3             |
|               | R.    | 3.8                | 26.0          | 4.1                 | -             | 33.9              |
|               | S.    | -                  | -             | -                   | -             | -                 |
| Region VI-XII | T.    | 6.9                | 36.9          | 7.8                 | 24.8          | 76.4              |
|               | R.    | 2.6                | 8.2           | 0.7                 | 5.7           | 17.2              |
|               | S.    | 30.6               | 7.1           | 1.6                 | 0.6           | 39.9              |
| Argentina     | T.    | -                  | 10.5          | -                   | -             | 10.5              |
| Peru          | T.    | 2.2                | -             | -                   | -             | 2.2               |
| Total         | T.    | 150.8              | 393.8         | 136.3               | 90.0          | 770.9             |
|               | R.    | 6.4                | 40.0          | 4.8                 | 7.8           | 59.0              |
|               | S.    | 30.9               | 7.1           | 2.0                 | 0.6           | 40.6              |
|               | Total | 188.1              | 440.9         | 143.1               | 98.4          | 870.5             |

(Source) Multi-Modal Corridor Study

Table VI-4-9 Present OD of Exported General Cargo (1984)

(Unit: '000 tons)

| Origin        | Destination | Port of Valparaiso |               | Port of San Antonio |               | Total |
|---------------|-------------|--------------------|---------------|---------------------|---------------|-------|
|               |             | Container          | Non-Container | Container           | Non-Container |       |
| Region I-IV   | Truck       | 5.0                | 2.1           | 0.6                 | -             | 7.7   |
|               | Rail        | -                  | -             | -                   | -             | -     |
|               | Ship        | -                  | -             | -                   | -             | -     |
| Region V      | T.          | 14.7               | 10.7          | 4.6                 | 4.5           | 34.5  |
|               | R.          | -                  | -             | 0.03                | -             | 0.03  |
|               | S.          | -                  | -             | -                   | -             | -     |
| Region M.     | T.          | 25.5               | 7.4           | 28.1                | 60.6          | 121.6 |
|               | R.          | 5.5                | 0.9           | -                   | 13.4          | 19.8  |
|               | S.          | -                  | -             | -                   | -             | -     |
| Region VI-XII | T.          | 12.0               | 12.0          | 17.6                | 5.6           | 47.2  |
|               | R.          | 3.8                | 3.3           | 5.9                 | 24.2          | 37.2  |
|               | S.          | 2.4                | 4.3           | -                   | -             | 6.7   |
| Unknown       | (T.)        | 21.2               | 14.2          | 13.6                | 6.5           | 55.5  |
| Total         | T.          | 78.4               | 46.4          | 64.5                | 77.2          | 266.5 |
|               | R.          | 9.3                | 4.2           | 5.9                 | 37.6          | 57.0  |
|               | S.          | 2.4                | 4.3           | -                   | -             | 6.7   |
|               | Total       | 90.1               | 54.9          | 70.4                | 114.8         | 330.2 |

(Source) Multi-Modal Corridor Study

Table VI-4-10 OD of General Cargo in 2010

[Export]

(Unit: '000 tons)

| Origin              | Destination (Ports) | Share (%) |      |               |      | Volume ('000 tons) |      |               |      |
|---------------------|---------------------|-----------|------|---------------|------|--------------------|------|---------------|------|
|                     |                     | Container |      | Non-Container |      | Container          |      | Non-Container |      |
|                     |                     | Val.      | S.A. | Val.          | S.A. | Val.               | S.A. | Val.          | S.A. |
| Region I-IV         |                     | 7         | 1    | 5             | 0    | 59                 | 1    | 12            | -    |
| Region V            |                     | 21        | 8    | 26            | 4    | 176                | 12   | 62            | 18   |
| Region Metropolitan |                     | 46        | 50   | 21            | 68   | 386                | 74   | 51            | 309  |
| Region VI-XII       |                     | 26        | 41   | 48            | 28   | 218                | 61   | 115           | 127  |
| Total               |                     | 100       | 100  | 100           | 100  | 839                | 148  | 240           | 454  |
|                     |                     |           |      |               |      | 987                |      | 694           |      |

[Import]

| Destination         | Origin (Ports) | Share (%) |      |               |      | Volume ('000 tons) |      |               |      |
|---------------------|----------------|-----------|------|---------------|------|--------------------|------|---------------|------|
|                     |                | Container |      | Non-Container |      | Container          |      | Non-Container |      |
|                     |                | Val.      | S.A. | Val.          | S.A. | Val.               | S.A. | Val.          | S.A. |
| Region I-IV         |                | 5         | 6    | 2             | 1    | 100                | 21   | 11            | 9    |
| Region V            |                | 6         | 12   | 2             | 9    | 120                | 42   | 11            | 79   |
| Region Metropolitan |                | 67        | 75   | 82            | 58   | 1,338              | 264  | 433           | 512  |
| Region VI-XII       |                | 21        | 7    | 12            | 32   | 419                | 25   | 63            | 282  |
| Other Countries     |                | 1         | 0    | 2             | 0    | 20                 | 0    | 10            | 0    |
| Total               |                | 100       | 100  | 100           | 100  | 1,997              | 352  | 528           | 882  |
|                     |                |           |      |               |      | 2,349              |      | 1,410         |      |

(Note) Fruits and vegetables are excluded.

(v) Domestic Cargo

All of the domestic cargoes handled at the ports of Valparaiso and San Antonio are currently transported to and from the region metropolitan as shown in Table VI-4-11.

We expect that the present OD pattern will remain unchanged in the future, and the estimated OD of domestic cargoes in 2010 is as shown in Table VI-4-12.

Table VI-4-11 Present OD of Domestic Cargo (1984)

| COMUNA   | Transporta-tion Mode | Punta  | Arenas | Chacabuco | Puerto | Isla de | Antofa- | Arica | Iquique | Total   |
|----------|----------------------|--------|--------|-----------|--------|---------|---------|-------|---------|---------|
|          |                      |        |        |           | Montt  | Pascua  | gasta   |       |         |         |
| Santiago | Truck                | -      | -      | -         | -      | -       | -       | -     | -       | -       |
|          | Railway              | 49.042 | 3.133  | 31        | -      | -       | -       | -     | -       | 52.206  |
|          | Total                | 49.042 | 3.133  | 31        | -      | -       | -       | -     | -       | 52.206  |
| Renca    | Truck                | 1.749  | -      | -         | -      | -       | -       | -     | -       | 1.749   |
|          | Railway              | 36.348 | -      | -         | -      | -       | -       | -     | -       | 36.348  |
|          | Total                | 38.097 | -      | -         | -      | -       | -       | -     | -       | 38.097  |
| Unknown  |                      | -      | -      | -         | 11.255 | 332     | 6       | 5     |         | 11.598  |
| TOTAL    | Truck                | 1.749  | -      | -         | -      | -       | -       | -     | -       | 1.749   |
|          | Railway              | 85.390 | 3.133  | 31        | -      | -       | -       | -     | -       | 88.554  |
|          | TOTAL                | 87.139 | 3.133  | 31        | 11.255 | 332     | 6       | 5     |         | 101.901 |

(Source) Multi-Modal Corridor Study

Table VI-4-12 Overland Traffic Volume of Domestic Cargo

| Port        | Region<br>Metropolitan | 1984        | 2010<br>(Estimation) | (Unit: '000 tons) |         |
|-------------|------------------------|-------------|----------------------|-------------------|---------|
|             |                        |             |                      | Modal Split       |         |
|             |                        |             |                      | Truck             | Railway |
| Valparaíso  | Out                    | 102 (59.0)  | 105                  | 2.0%              | 98.0%   |
|             | In                     | 71 (41.0)   | 73                   | 2.0               | 98.0    |
|             | Total                  | 173 (100.0) | 178                  |                   |         |
| San Antonio | Out                    | 12 (1.8)    | 1                    | 100.0             | 0.0     |
|             | In                     | 108 (98.2)  | 65                   | 2.0               | 98.0    |
|             | Total                  | 110 (100.0) | 66                   |                   |         |

### (3) Future Modal Split

#### 1) Concept of the Modal Split Model

Actual modal split under competitive conditions is determined not only by the least social or private cost for the supplier of the transportation service, but also by the user's choice based on maximum utility.

Then, the optional investment plan and policies for the transportation system should be determined considering the least socioeconomic cost which will accommodate actual future demand as well as the user's choice.

Therefore, in this study, we determine the future modal split of the transportation system between the hinterland and the ports of Valparaiso and San Antonio using a modal split model based upon a theory of consumer behavior.

We use the logit modal which was developed by a group at MIT to forecast the modal split.

We assume that the number of the competitive modes is two and that the user's utility  $U_m$  is composed of two parts, a deterministic part  $u_m$  and a random part  $\epsilon$ , as follows:

$$U_m = u_m + \epsilon = \sum_i w_i s_i^m + \epsilon \quad (6.1)$$

where  $\{s_i^m\}$  is the vector of service attributes of mode  $m$ , and  $\{w_i\}$  is the vector of weights of  $\{s_i^m\}$ .

The probability that the user will choose model 1, denoted by  $P_1$ , is

$$P_1 = \text{prob } (U_1 > U_2) \quad (6.2)$$

$$P_2 = \text{Prob } (U_2 > U_1) \quad (6.3)$$

Assuming that the probability distribution of  $U_m$  is a Wibull distribution, the following results are obtained:

$$P_1 = \frac{\exp(U_1)}{\exp(U_1) + \exp(U_2)} \quad (6.4)$$

$$P_2 = \frac{\exp(U_2)}{\exp(U_1) + \exp(U_2)} \quad (6.5)$$

Equations (6.4) and (6.5) define a particular stochastic model, the binomial logit model.

For the two choice case it is instructive to define

$$G = U_1 - U_2 \quad (6.6)$$

So that (6.4) and (6.6) become

$$P_1 = \frac{1}{1+\text{EXP}(U_2-U_1)} = \frac{1}{1+\text{EXP}(-G)} \quad (6.7)$$

$$P_2 = \frac{1}{1+\text{EXP}(U_1-U_2)} = \frac{1}{1+\text{EXP}(G)} \quad (6.8)$$

These probabilities are shown as a function of G in Fig. IV-4-2. If  $U_1 = U_2$ , then  $G = 0$  and the probabilities of both choices are the same, 0.5. If, on the other hand  $U_1 = U_2 + A'$ , then  $G = U_1 - U_2 = A'$ , and  $P_1 = P_1'$  while  $P_2 = 1 - P_1' = P_2'$ .

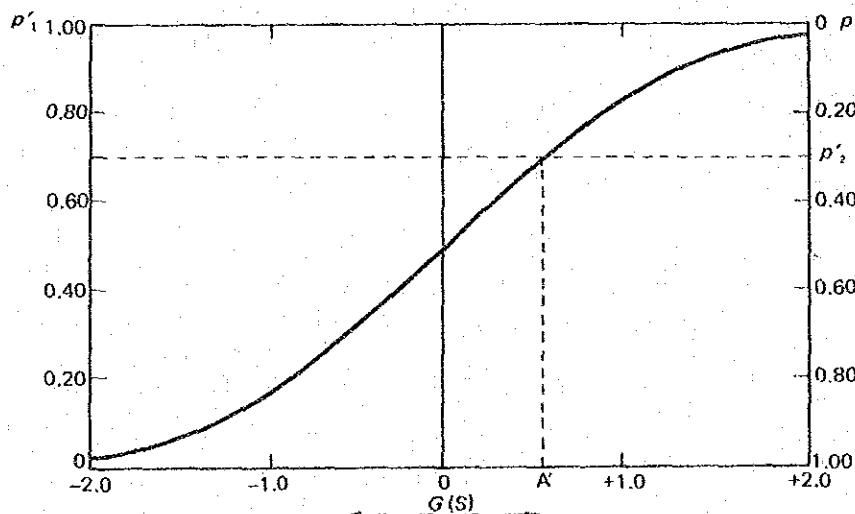


Fig. VI-4-2 Probabilistic Choice

In the previous sections, we forecast the future modal split of fruits and vegetables, copper, and domestic cargoes based on the current modal split.

The future modal split for containers, general cargo and wheat, however, are forecast below using the logit model. The OD pairs are shown in Table VI-4-13.

Table VI-4-13 Summary of the Competitive OD

| Product                          | Origin              | Destination        | OD Volume<br>in 2010<br>('000 tons) | Present<br>Modal Split |         |      |
|----------------------------------|---------------------|--------------------|-------------------------------------|------------------------|---------|------|
|                                  |                     |                    |                                     | Truck                  | Railway | Ship |
| Wheat                            | Port of San Antonio | Region V           | 73                                  | 66                     | 34      | -    |
|                                  | "                   | " Metropolitan     | 521                                 | 44                     | 56      | -    |
|                                  | "                   | " VI-XII           | 130                                 | 40                     | 60      | -    |
| General Cargo<br>(Non-Container) | Region Metropolitan | Port of Valparaiso | 51                                  | 89                     | 11      | -    |
|                                  | "                   | " San Antonio      | 309                                 | 82                     | 18      | -    |
|                                  | Region VI-XII       | Port of Valparaiso | 115                                 | 61                     | 17      | 22   |
|                                  | "                   | " San Antonio      | 127                                 | 19                     | 81      | -    |
|                                  | Port of Valparaiso  | Region I-IV        | 11                                  | 62                     | 38      | -    |
|                                  | "                   | " V                | 11                                  | 76                     | 24      | -    |
|                                  | "                   | " Metropolitan     | 433                                 | 93                     | 7       | -    |
|                                  | "                   | " VI-XII           | 63                                  | 71                     | 16      | 13   |
| General Cargo<br>(Container)     | Port of San Antonio | Region V           | 79                                  | 75                     | 25      | -    |
|                                  | "                   | " VI-XII           | 282                                 | 80                     | 18      | 2    |
|                                  | Region Metropolitan | Port of Valparaiso | 386                                 | 82                     | 18      | -    |
|                                  | Region VI-XII       | Port of Valparaiso | 218                                 | 66                     | 21      | 13   |
|                                  | "                   | " San Antonio      | 61                                  | 75                     | 25      | -    |
|                                  | Port of Valparaiso  | Region I-IV        | 100                                 | 97                     | 3       | -    |
|                                  | "                   | " Metropolitan     | 1,338                               | 97                     | 3       | -    |
|                                  | "                   | " VI-XII           | 419                                 | 17                     | 6       | 76   |
| Port of San Antonio              | Region I-IV         | 21                 | 95                                  | 5                      | -       |      |
|                                  | "                   | " Metropolitan     | 264                                 | 96                     | 4       | -    |
|                                  | "                   | " VI-XII           | 25                                  | 77                     | 7       | 16   |

## 2) Determination of Model Structure

We now consider the following freight transportation modal split model.

$$P_T = \frac{\text{EXP}(U_T)}{\text{EXP}(U_T) + \text{EXP}(U_R)} = \frac{1}{1 + \text{EXP}(U_R - U_T)} \quad (6.9)$$

$$P_R = 1 - P_T \quad (6.10)$$

$$U_m = \theta_1 C_m + \theta_2 T_m + \theta_3 \delta_p \quad (6.11)$$

Where  $P_T$  = probability of choosing the truck mode

$P_R$  = probability of choosing the railway mode

$T_m$  = trip time by mode  $m$ , including inter-city trip time, access or delivery time within the cities and waiting time in the port (hours, one-way)

$C_m$  = trip cost by mode  $m$ , including inter-city trip cost and access or feeder in the city and the port (US\$, one-way)

$\delta_p$  = dummy variables for the ports,

for the port of Valparaiso,  $\delta_p = 1$

for the port of San Antonio,  $\delta_p = 0$

$U_m$  = utility of mode  $m$  represented as the generalized transport cost

Trip cost is broken down into three general areas as follows:

- ① Economic cost, for economic analyses such as cost/benefit analysis;
- ② Financial cost, for financial analyses; and
- ③ Out-of-Pocket cost, for the modal split analysis.

In the Multi-Modal Corridor Study, economic cost and financial cost are called social cost and private cost, respectively. And, in this paper, we call out-of-pocket cost the user's cost. Table VI-4-14 and VI-4-15 show the comparison of component items of the these costs. Out-of-pocket cost (user's cost) is used as the trip cost  $C_m$  in equation (6.11)

Table VI-4-14 Component Items of the Trip Costs (Truck)

| Items \ Costs                  | Economic Cost<br>(Social Cost) | Financial Cost<br>(Private Cost) | Out-of-Pocket Cost<br>(User's Cost) |
|--------------------------------|--------------------------------|----------------------------------|-------------------------------------|
| - Vehicle Operating Cost       |                                |                                  |                                     |
| - Interest on Capital          | ○                              | ○                                | -                                   |
| - Depreciation                 | ○                              | ○                                | -                                   |
| - Wages and Salaries           | ○                              | ○                                | -                                   |
| - General Expenses             | ○                              | ○                                | -                                   |
| - Fuel                         | ○                              | ○                                | -                                   |
| - Lubricants                   | ○                              | ○                                | -                                   |
| - Tires                        | ○                              | ○                                | -                                   |
| - Vehicle maintenance          | ○                              | ○                                | -                                   |
| - Insurance<br>(Accident Cost) | ○                              | ○                                | -                                   |
| - Licences                     | -                              | ○                                | -                                   |
| - Toll                         | -                              | ○                                | -                                   |
| - Fare                         | -                              | -                                | ○                                   |
| - Congestion Cost              | ○                              | -                                | -                                   |
| - Road Maintenance Cost        | ○                              | -                                | -                                   |

Table VI-4-15 Component Items of the Trip Costs (Railway)

| Items                 | Costs | Economic Cost<br>(Social Cost) | Financial Cost<br>(Private Cost) | Out-of-pocket Cost<br>(User's Cost) |
|-----------------------|-------|--------------------------------|----------------------------------|-------------------------------------|
| - Interest on Capital |       |                                |                                  |                                     |
| - Land                |       | ○                              | ○                                | -                                   |
| - Permanent Way       |       | -                              | -                                | -                                   |
| - Buildings           |       | ○                              | ○                                | -                                   |
| - Equipment           |       | ○                              | ○                                | -                                   |
| Depreciation          |       |                                |                                  |                                     |
| - Buildings           |       | ○                              | ○                                | -                                   |
| - Equipment           |       | ○                              | ○                                | -                                   |
| - Personnel           |       | ○                              | ○                                | -                                   |
| - Maintenance         |       | ○                              | ○                                | -                                   |
| - Energy              |       | ○                              | ○                                | -                                   |
| - General Expenses    |       | ○                              | ○                                | -                                   |
| - Fare                |       | -                              | -                                | ○                                   |

The parameters  $\theta_1$  and  $\theta_2$  in equation (6.11) are the same for both modes;  $\theta_m$  and  $\theta_m'$  are specific to each mode. Especially, the parameter  $\theta_2/\theta_1$  implies the value of time.

The values of the these parameters have been determined by multiple linear regression analysis of the following equation using the actual data for  $\ln(P_T/P_R)$ ,  $C_T - C_R$ ,  $T_T - T_R$  and  $\delta p$ ,

$$\ln(P_T/P_R) = (\theta_T - \theta_R) + \theta_1 (C_T - C_R) + \theta_2 (T_T - T_R) + (\theta_T' - \theta_R') \delta p \quad (6.12)$$

Using the data of the present mode-choice by products as shown Table VI-4-16, the values of the above-mentioned parameters are estimated as shown in Table VI-4-17.

Table VI-4-16 Data on Present Mode Choice

| Products      | Origin                      | Destination               | Mode    | Trip Time <sup>1)</sup><br>(hours) | Trip Cost <sup>1)</sup><br>(US\$/ton) | Modal <sup>2)</sup><br>Split (%) |
|---------------|-----------------------------|---------------------------|---------|------------------------------------|---------------------------------------|----------------------------------|
| Wheat         | Port of San Antonio         | Region VI<br>(Talagante)  | Truck   | 6.8                                | 16.90                                 | 47.0                             |
|               |                             |                           | Railway | 8.5                                | 26.95                                 | 53.0                             |
|               | Port of San Antonio         | Region M.<br>(Santiago)   | Truck   | 8.2                                | 17.30                                 | 44.0                             |
|               |                             |                           | Railway | 10.8                               | 28.35                                 | 56.0                             |
|               | Port of San Antonio         | Region V.<br>(San Felipe) | Truck   | 9.9                                | 19.70                                 | 66.0                             |
| General Cargo | Port of San Antonio         | Region VI-X<br>(Curico)   | Railway | 13.0                               | 31.05                                 | 34.0                             |
|               |                             |                           | Truck   | 17.4                               | 70.58                                 | 40.0                             |
|               | Region M.<br>(Santiago)     | Port of Valparaiso        | Truck   | 9.4                                | 26.23                                 | 89.2                             |
|               |                             |                           | Railway | 9.8                                | 34.07                                 | 10.8                             |
|               | Region M.<br>(Santiago)     | Port of San Antonio       | Truck   | 9.2                                | 27.73                                 | 81.9                             |
| Container     | Region VI.<br>(Rarcaqud)    | Port of Valparaiso        | Railway | 11.8                               | 33.17                                 | 18.1                             |
|               |                             |                           | Truck   | 11.3                               | 28.73                                 | 95.0                             |
|               | Region VII<br>(Concepcion)  | Port of Valparaiso        | Truck   | 18.2                               | 38.92                                 | 5.0                              |
|               |                             |                           | Railway | 21.8                               | 36.63                                 | 59.0                             |
|               | Port of Valparaiso          | Region M<br>(Santiago)    | Truck   | 66.8                               | 48.02                                 | 41.0                             |
|               | Region M.<br>(Santiago)     | Port of Valparaiso        | Railway | 9.4                                | 26.23                                 | 92.8                             |
|               |                             |                           | Truck   | 9.8                                | 35.52                                 | 7.2                              |
|               | Port of Valparaiso          | Region V.<br>(San Felipe) | Truck   | 9.6                                | 26.93                                 | 88.1                             |
|               |                             |                           | Railway | 9.0                                | 34.62                                 | 11.9                             |
|               | Region VI<br>(Rancagua)     | Port of Valparaiso        | Truck   | 13.5                               | 15.89                                 | 66.2                             |
|               |                             |                           | Railway | 20.4                               | 27.39                                 | 33.8                             |
|               | Region VIII<br>(Concepcion) | Port of Valparaiso        | Truck   | 24.0                               | 21.43                                 | 74.0                             |
|               |                             |                           | Railway | 69.0                               | 34.39                                 | 26.0                             |
|               | Region M.<br>(Santiago)     | Port of Valparaiso        | Truck   | 11.6                               | 14.32                                 | 81.8                             |
|               |                             |                           | Railway | 12.0                               | 25.76                                 | 18.2                             |
|               | Region VI<br>(Rancagua)     | Port of San Antonio       | Truck   | 12.4                               | 15.47                                 | 14.9                             |
|               |                             |                           | Railway | 19.0                               | 25.12                                 | 85.1                             |
|               | Port of Valparaiso          | Region M.<br>(Santiago)   | Truck   | 11.6                               | 14.32                                 | 96.6                             |
|               |                             |                           | Railway | 12.0                               | 25.76                                 | 3.4                              |
|               | Port of San Antonio         | Region M.<br>(Santiago)   | Truck   | 11.4                               | 14.56                                 | 94.2                             |
|               |                             |                           | Railway | 14.0                               | 24.97                                 | 5.8                              |

(Note) 1] See Tables VI-4-19 and VI-4-20

2] Using the data of the Multi-Modal Corridor Study and Estudio de la Eficiencia Institucional y Economica del Sistema Chileno de Transporte Sector Transporte Terrestre de Carga.  
(M.T.T. Naciones Unidas, Comision Economica para America Latina CEPAL)

Table VI-4-17 Results of the Parameter Value Estimation by Product

| Product Parameter       | Container | t-Value | General Cargo | t-Value | Wheat    | t-Value |
|-------------------------|-----------|---------|---------------|---------|----------|---------|
| $\theta_T - \theta_R$   | -6.66181  | -1.63   | 5.01745       | 1.75    | -4.85925 | -0.75   |
| $\theta_1$              | -0.69565  | -2.10   | 0.70470       | 1.31    | -0.46948 | -0.77   |
| $\theta_2$              | 0.19354   | 1.29    | -0.26080      | -1.00   | 0.04887  | 0.86    |
| $\theta_T' - \theta_R'$ | 2.41931   | 2.84    | 2.91275       | 1.75    | -        | -       |
| Coeff. of Determination | 0.9284    |         | 0.4886        |         | 0.5164   |         |

Therefore, the probability of choosing the truck mode is

$$P_T = \frac{1}{1 + \exp(U_R - U_T)} + S \quad (6.13)$$

where  $U_R - U_T = 6.66181 - 0.69565 (C_R - C_T) + 0.19354 (T_R - T_T) - 2.41931 \delta_p$   
, for container,

$$U_R - U_T = -5.01745 + 0.70470 (C_R - C_T) - 0.26080 (T_R - T_T) + 2.91275 \delta_p$$
  
, for general cargo,

$$U_R - U_T = 4.85925 - 0.46948 (C_R - C_T) + 0.04887 (T_R - T_T)$$
  
, for wheat,

S = a revised coefficient (actual value - estimated value)

In case of taking of the dummy variables for the ports, the function

$U_R - U_T$  is

$$\begin{aligned} U_R - U_T &= (\theta_R - \theta_T) + \theta_1 (C_R - C_T) + \theta_2 (T_R - T_T) \\ &= 0.9712 - 0.34365 (C_R - C_T) + 0.45415 (T_R - T_T) \end{aligned}$$

(Coeff. of Determination = 0.63)

The above equation implies that this mode choice model can also be used as a route choice model, for example for the problem of route choice, which is equivalent to port choice, between Santiago and the ports of Valparaiso and San Antonio for the containers Transported by truck.

Table VI-4-18 shows the results of the route choice estimation.

Table VI-4-18 Results of the Estimation of Route Choice between Santiago and the Ports (Containers by Truck)

| Case                               | Item    | Us-Uv | Port Choice |             |            |             |
|------------------------------------|---------|-------|-------------|-------------|------------|-------------|
|                                    |         |       | Import      |             | Export     |             |
|                                    |         |       | Valparaiso  | San Antonio | Valparaiso | San Antonio |
| Using the social cost              | 0.99086 |       | 40%         | 60%         | 44%        | 56%         |
| Using the private cost             | 1.08364 |       | 38          | 62          | 42         | 58          |
| Using the user's cost<br>(Present) | 0.79841 |       | 54          | 46          | 48         | 52          |

(Note) The probability of choosing port Valparaiso Pv is

$$P_V = \frac{1}{1 + \exp(Us - Uv)} + S$$

where S = a revised coefficient (Actual value-Estimated value)

In the case of the transport of the exported and imported containers between Santiago and the ports, the handling at the port of San Antonio has a slight advantage compared with the port of Valparaiso. However, it should be noted that this analysis doesn't take into consideration the handling capacities at the ports or the construction costs of the container berths.







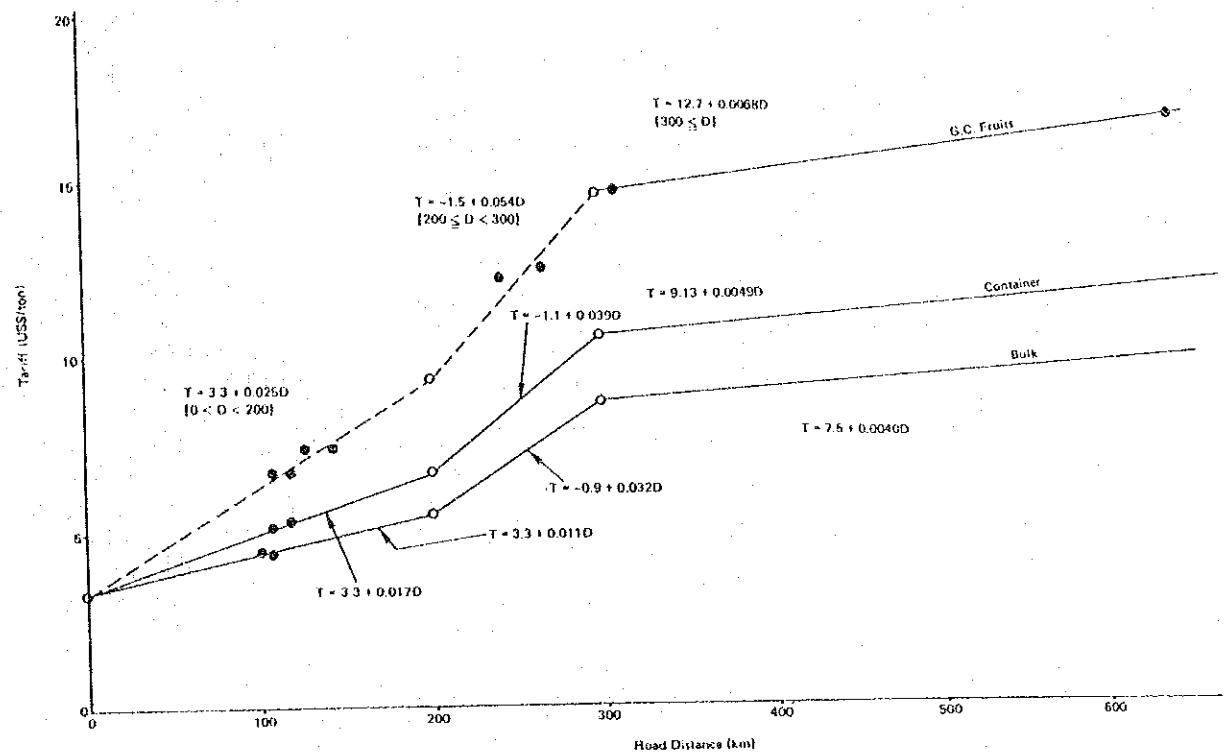


Fig. VI-4-3 Transport Tariff Function by Truck

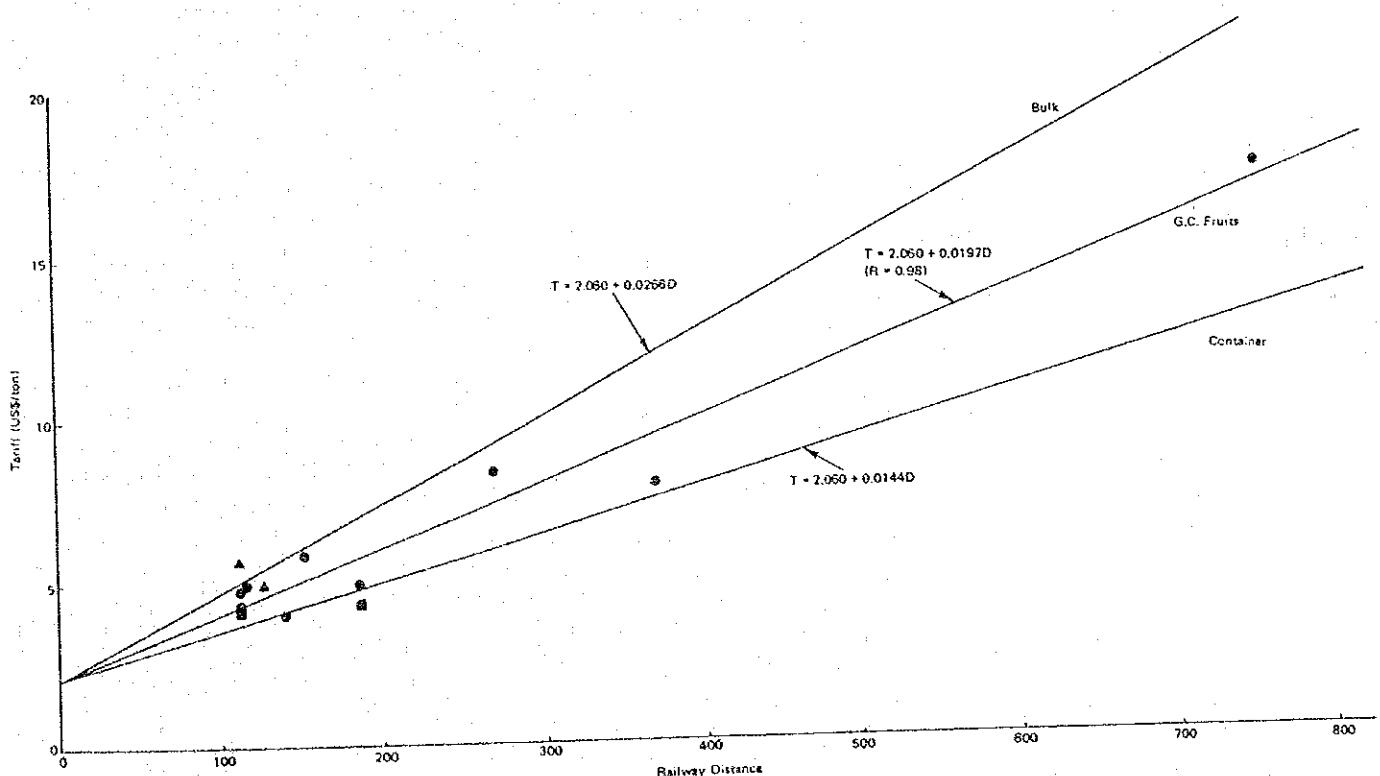


Fig. VI-4-4 Transport Tariff Function by Railway

Table VI-4-21 User's Cost of Containers (FCL) in the Port

| Item                              | Port of Valparaiso |          |          | Port of San Antonio |          |          |
|-----------------------------------|--------------------|----------|----------|---------------------|----------|----------|
|                                   | Truck              |          | Railway  | Truck               |          | Railway  |
|                                   | Direct             | Indirect | Indirect | Direct              | Indirect | Indirect |
| Tarifa de Transferencia 1)        | 37.14              | 37.14    | 37.14    | 36.64               | 36.64    | 36.64    |
| Tarifa de Portaje 1)              | 8.5                | 53.0     | 53.0     | 13.5                | 46.5     | 46.5     |
| Llevar a Revisión en Cosuion 2)   | -                  | -        | 4.7      | -                   | -        | 4.7      |
| Transfer a FF.CC. 2)              | -                  | -        | 6.2      | -                   | -        | 3.5      |
| Tarifa de Almacenaje 1) 2)        | -                  | 10.2     | 40.32    | -                   | 12.0     | 42.96    |
| Revisión Aduana 2)                | 8.6                | 8.6      | 8.6      | 8.6                 | 8.6      | 8.6      |
| Otras (Arriendo de contenedor) 2) | 5.0                | 20.0     | 40.0     | 5.0                 | 20.0     | 40.0     |
| Total US\$/TEU                    | 59.24              | 128.94   | 189.96   | 63.74               | 123.74   | 182.9    |
|                                   | US\$/ton           | 4.94     | 10.75    | 15.83               | 5.31     | 10.31    |
|                                   |                    |          |          |                     |          | 15.24    |

Note 1) Using the data of EMPORCHI's tariff and the private sector tariff.  
 2) Using the data of the Multi-Modal Corridor Study.  
 3) Assuming handling by the private sector.

Table VI-4-22 User's Cost of General Cargo in the Port

| Item                            | Port of Valparaiso |          |          | Port of San Antonio |          |          |
|---------------------------------|--------------------|----------|----------|---------------------|----------|----------|
|                                 | Truck              |          | Railway  | Truck               |          | Railway  |
|                                 | Direct             | Indirect | Indirect | Direct              | Indirect | Indirect |
| Tarifa de Transferencia 1)      | 5.97               | 5.97     | 5.97     | 7.47                | 7.47     | 7.47     |
| Tarifa de Portaje 1)            | 3.00               | 7.00     | 7.00     | 3.00                | 4.00     | 4.00     |
| Llevar a Revisión en Cosuion 2) | -                  | -        | 0.39     | -                   | -        | 0.39     |
| Transfer a FF.CC. 2)            | -                  | -        | 0.52     | -                   | -        | 0.49     |
| Tarifa de Almacenaje 1) 2)      | -                  | 0.75     | 2.73     | -                   | 0.50     | 2.71     |
| Revisión Aduana 2)              | 0.72               | 0.72     | 0.72     | 0.72                | 0.72     | 0.72     |
| Others                          | -                  | -        | -        | -                   | -        | -        |
| Total US\$/ton                  | 9.69               | 14.44    | 17.33    | 11.19               | 12.69    | 15.58    |

Note 1) Using the data of EMPORCHI's tariff and the private sector tariff.  
 2) Using the data of the Multi-Modal Corridor study.  
 3) Assuming handling by the private sector.

Table VI-4-23 User's Cost of Bulk Cargo in the Port

| Item                            | Port of Valparaiso |          |          | Port of San Antonio |          |          |
|---------------------------------|--------------------|----------|----------|---------------------|----------|----------|
|                                 | Truck              |          | Railway  | Truck               |          | Railway  |
|                                 | Direct             | Indirect | Indirect | Direct              | Indirect | Indirect |
| Tarifa de Transferencia 1)      | 5.55               | 10.97    | 10.97    | 6.10                | 10.12    | 10.12    |
| Tarifa de Portaje               | -                  | -        | -        | -                   | -        | 0.39     |
| Llevar a Revisión en Cosuion 3) | -                  | -        | 0.39     | -                   | -        | 0.39     |
| Transfer a FF.CC. 3)            | -                  | -        | 0.52     | -                   | -        | 0.49     |
| Tarifa de Almacenaje 2) 3)      | -                  | 0.65     | 2.56     | -                   | 0.84     | 3.01     |
| Revisión Aduana 3)              | 0.72               | 0.72     | 0.72     | 0.72                | 0.72     | 0.72     |
| Others                          | -                  | -        | -        | -                   | -        | -        |
| Total US\$/ton                  | 6.27               | 12.34    | 15.16    | 6.82                | 11.68    | 14.53    |

Note 1) Assuming the cost is 1.46 times the cost of container cargoes based on the ratio in Japan.  
 2) Using the data of EMPORCHI's tariff and the private sector tariff.  
 3) Using the data of the Multi-Modal Corridor Study.  
 4) Assuming handling by the private sector.

Table VI-4-24 User's Cost of Fruits & Vegetables in the Port

| Item                         | Port of Valparaiso |          |          | Port of San Antonio |          |          |
|------------------------------|--------------------|----------|----------|---------------------|----------|----------|
|                              | Truck              |          | Railway  | Truck               |          | Railway  |
|                              | Direct             | Indirect | Indirect | Direct              | Indirect | Indirect |
| Tarifa de Transferencia      | 1)                 | 6.81     | 13.45    | 13.45               | 7.48     | 12.40    |
| Tarifa de Portaje            |                    | -        | -        | -                   | -        | 12.40    |
| Llevar a Revision en Cosuion | 3)                 | -        | -        | 0.39                | -        | 0.39     |
| Transfer a FF.CC.            | 3)                 | -        | -        | 0.52                | -        | 0.29     |
| Tarifa de Almacenaje         | 3)                 | -        | 0.65     | 2.56                | -        | 0.84     |
| Revision Aduana              | 2)3)               | 0.72     | 0.72     | 0.72                | 0.72     | 0.72     |
| Others                       | 3)                 | -        | -        | -                   | -        | -        |
| Total US\$/ton               |                    | 7.53     | 14.82    | 17.64               | 8.20     | 13.96    |
|                              |                    |          |          |                     |          | 16.81    |

Note 1) Assuming the cost is 1.79 times the cost of container cargoes based on the ratio in Japan.

2) Using the data of EMPORCHI's tariff and the private sector tariff.

3) Using the data of the Multi-Modal Corridor study.

4) Assuming handling by the private sector.

Table VI-4-25 User's Cost of Copper in the Port

| Item                         | Port of Valparaiso |          |          | Port of San Antonio |          |          |
|------------------------------|--------------------|----------|----------|---------------------|----------|----------|
|                              | Truck              |          | Railway  | Truck               |          | Railway  |
|                              | Direct             | Indirect | Indirect | Direct              | Indirect | Indirect |
| Tarifa de Transferencia      | 1)                 | 4.34     | 8.56     | 8.56                | 4.76     | 7.90     |
| Tarifa de Portaje            |                    | -        | -        | -                   | -        | 7.90     |
| Llevar a Revision en Cosuion | 3)                 | -        | -        | 0.39                | -        | 0.39     |
| Transfer a FF.CC.            | 3)                 | -        | -        | 0.52                | -        | 0.29     |
| Tarifa de Almacenaje         | 3)                 | -        | 0.65     | 2.56                | -        | 0.84     |
| Revision Aduana              | 2)3)               | 0.72     | 0.72     | 0.72                | 0.72     | 0.72     |
| Others                       | 3)                 | -        | -        | -                   | -        | -        |
| Total US\$/ton               |                    | 5.06     | 9.93     | 12.75               | 5.48     | 9.46     |
|                              |                    |          |          |                     |          | 12.31    |

Note 1) Assuming the cost is 1.14 times the cost of container cargoes based on the ratio in Japan.

2) Using the data of EMPORCHI's tariff and the private sector tariff.

3) Using the data of the Multi-Modal Corridor Study.

4) Assuming handling by the private sector.

### 3) Results of the Future Desirable Modal Split Forecast

We now obtain the future modal split of the inland transportation by using the modal split model presented above equation (6.13) and the data on the number of trips and the trip costs in 2010 by product and by OD.

Then, using the social cost for the trip cost, we obtain the desirable modal split from the socioeconomic viewpoint. This implies that the present transport tariff system should be changed to one which would counterbalance the social costs. Trip time are calculated on the premise that route H-66-G and G-830 have been improved.

The results of the estimation of the desirable modal split in 2010, using the data of Tables VI-4-26 - VI-4-29, are presented in Tables VI-4-30.

Table VI-4-26 Fruits & Vegetables

| O                  | D           | M<br>o<br>d<br>e | Distance<br>(Km) | Trip Time (hours) |            |                    | Social Cost |                 |        | Trip Cost (US\$/ton) |       |                 | User's Cost |      |       |         |
|--------------------|-------------|------------------|------------------|-------------------|------------|--------------------|-------------|-----------------|--------|----------------------|-------|-----------------|-------------|------|-------|---------|
|                    |             |                  |                  | Inter<br>-Urban   | In<br>City | Waiting<br>in Port | Total       | Inter<br>-Urban | Access | Feeder               | Total | Inter<br>-Urban | City        | Port | Total |         |
| III-IV (La Selena) | Valparaiso  | T                | 38.9             | 9.7               | 1.0        | 9.7                | 20.4        | 22.67           | 0.82   | 5.67                 | 0.48  | 29.64           | 15.4        | 7.46 | 7.53  | 30.39   |
| V (San Felipe)     | "           | T                | 12.7             | 3.2               | 1.0        | 9.7                | 13.9        | 13.77           | 0.82   | 5.67                 | 0.48  | 20.74           | 7.4         | 7.46 | 7.53  | 22.39   |
| M (Santiago)       | "           | T                | 11.9             | 2.9               | 1.5        | 9.7                | 14.1        | 12.97           | 1.34   | 5.67                 | 0.48  | 20.46           | 6.7         | 7.46 | 7.53  | 21.69   |
| VI-VII (Rancagua)  | "           | T                | 20.2             | 5.3               | 1.0        | 9.7                | 16.0        | 18.65           | 0.82   | 5.67                 | 0.48  | 25.62           | 9.2         | 7.46 | 7.53  | 24.19   |
| V (San Felipe)     | San Antonio | T                | 24.1             | 4.9               | 1.0        | 9.7                | 15.6        | 18.06           | 0.67   | 5.67                 | 0.48  | 24.88           | 12.2        | 7.46 | 8.20  | 27.86   |
| VI-VII (Curicó)    | "           | T                | 26.8             | 6.7               | 1.0        | 9.7                | 17.4        | 21.91           | 0.67   | 5.67                 | 0.48  | 28.73           | 12.5        | 7.46 | 8.20  | 28.16   |
| V (San Felipe)     | "           | T                | (20.5)           | (5.1)             | (1.0)      |                    | (15.8)      | (16.76)         |        |                      |       | (23.58)         | (9.6)       |      |       | (25.26) |

Table VI-4-27 Wheat

| O           | D              | M<br>o<br>d<br>e | Distance<br>(Km) | Trip Time (hours) |            |                    | Social Cost    |                 |        | Trip Cost (US\$/ton) |       |                  | User's Cost  |      |       |                  |
|-------------|----------------|------------------|------------------|-------------------|------------|--------------------|----------------|-----------------|--------|----------------------|-------|------------------|--------------|------|-------|------------------|
|             |                |                  |                  | Inter<br>-Urban   | In<br>City | Waiting<br>in Port | Total          | Inter<br>-Urban | Access | Feeder               | Total | Inter<br>-Urban  | City         | Port | Total |                  |
| San Antonio | V (San Felipe) | T                | 24.1             | 4.9               | 1.0        | 4.0                | 9.9            | 11.19           | 0.76   | 4.63                 | 0.48  | 17.06            | 6.8          | 6.08 | 6.82  | 19.70            |
| "           | M (Santiago)   | T                | 10.8             | 2.7               | 1.5        | 4.0                | 8.2            | 6.98            | 1.24   | 4.63                 | 0.48  | 13.33            | 4.4          | 6.06 | 6.82  | 17.30            |
| "           | VI-X (Curicó)  | T                | 26.8             | 6.7               | 1.0        | 4.0                | 11.7<br>(10.1) | 12.44<br>(9.58) | 0.76   | 4.63                 | 0.48  | 18.31<br>(15.45) | 7.7<br>(5.7) | 6.08 | 6.82  | 20.60<br>(18.60) |
| San Antonio | V (San Felipe) | R                | 23.5             | 8.5               | 0.5        | 4.0                | 13.0           | 11.59           | 0.33   | 7.20                 | 4.22  | 23.34            | 8.3          | 8.22 | 14.53 | 31.05            |
| "           | M (Santiago)   | R                | 11.2             | 6.0               | 0.8        | 4.0                | 10.8           | 6.10            | 2.13   | 7.20                 | 4.22  | 19.65            | 5.6          | 8.22 | 14.53 | 28.35            |
| "           | VI-X (Curicó)  | R                | 25.5             | 21.6              | 0.5        | 4.0                | 26.1           | 12.58           | 0.33   | 7.20                 | 4.22  | 24.33            | 8.8          | 8.22 | 14.53 | 31.55            |

Table VI-4-28 General Cargo

| O                   | D           | M<br>o<br>d<br>e | Distance<br>(Km) | Trip Time (hours) |                    |            | Social Cost |         |      |                 |               |         | Trip Cost (US\$/ton) |               |       |             |
|---------------------|-------------|------------------|------------------|-------------------|--------------------|------------|-------------|---------|------|-----------------|---------------|---------|----------------------|---------------|-------|-------------|
|                     |             |                  |                  | Inter<br>-Urban   |                    |            | In<br>City  |         |      | Inter<br>-Urban |               |         | Feeder<br>City       |               |       | User's Cost |
|                     |             |                  |                  | Total             | Waiting<br>in Port | In<br>City | Total       | Access  | Port | Total           | Inter<br>City | Port    | Total                | Inter<br>City | Port  | Total       |
| I-IV (La Selena)    | Valparaiso  | "                | 389              | 9.7               | 1.0                | 5.0        | 15.7        | 23.15   | 1.50 | 7.48            | 0.48          | 32.61   | 15.3                 | 9.84          | 9.59  | 34.83       |
| V (Los Andes)       | "           | "                | 143              | 3.6               | 1.0                | 5.0        | 9.6         | 9.81    | 1.50 | 7.48            | 0.48          | 19.27   | 6.9                  | 9.84          | 9.59  | 26.43       |
| X (Santiago)        | "           | "                | 119              | 2.9               | 1.5                | 5.0        | 9.4         | 8.52    | 2.44 | 7.48            | 0.48          | 18.92   | 6.7                  | 9.84          | 9.69  | 26.23       |
| VI-XII (Curico)     | "           | "                | 312              | 7.8               | 1.0                | 5.0        | 13.8        | 18.57   | 1.50 | 7.48            | 0.48          | 28.03   | 14.8                 | 9.84          | 9.69  | 34.33       |
| V (Los Andes)       | San Antonio | "                | 188              | 4.7               | 1.0                | 5.0        | 10.7        | 12.90   | 1.50 | 7.48            | 0.48          | 22.36   | 8.0                  | 9.84          | 11.19 | 27.53       |
| X (Santiago)        | "           | "                | 108              | 2.7               | 1.5                | 5.0        | 9.2         | 8.47    | 2.11 | 7.48            | 0.48          | 18.54   | 6.7                  | 9.84          | 11.19 | 27.73       |
| VI-VII (Curico)     | "           | "                | 268              | 6.7               | 1.0                | 5.0        | 12.7        | 15.95   | 1.50 | 7.48            | 0.48          | 25.41   | 13.0                 | 9.84          | 11.19 | 32.53       |
| Valparaiso          | "           | "                | (205)            | (5.1)             | "                  | "          | (11.1)      | (12.20) | "    | "               | "             | (21.66) | (9.6)                | "             | "     | (30.63)     |
| I-IV (La Selena)    | "           | "                | 389              | 9.7               | 1.0                | 5.0        | 15.7        | 19.86   | 1.50 | 7.48            | 0.48          | 29.32   | 15.3                 | 9.84          | 9.69  | 34.83       |
| V (Los Andes)       | "           | "                | 142              | 3.6               | 1.0                | 5.0        | 9.6         | 8.42    | 1.50 | 7.48            | 0.48          | 17.58   | 7.4                  | 9.84          | 9.69  | 26.93       |
| X (Santiago)        | "           | "                | 119              | 2.9               | 1.5                | 5.0        | 9.4         | 7.31    | 2.44 | 7.48            | 0.48          | 17.71   | 1.7                  | 9.84          | 9.69  | 26.23       |
| VI-XII (Concepcion) | "           | "                | 650              | 15.8              | 1.0                | 5.0        | 21.8        | 26.25   | 1.50 | 7.48            | 0.48          | 35.71   | 17.1                 | 9.84          | 9.69  | 36.63       |
| II-IV (La Selena)   | "           | "                | 503              | 12.6              | 1.0                | 5.0        | 18.6        | 25.68   | 1.50 | 7.48            | 0.48          | 35.14   | 16.1                 | 9.84          | 11.19 | 37.13       |
| V (Los Andes)       | "           | "                | 188              | 4.7               | 1.0                | 5.0        | 10.7        | 11.07   | 1.50 | 7.48            | 0.48          | 20.53   | 8.0                  | 9.84          | 11.19 | 27.53       |
| X (Santiago)        | "           | "                | 108              | 2.7               | 1.5                | 5.0        | 9.2         | 7.26    | 2.11 | 7.48            | 0.48          | 17.23   | 6.7                  | 9.84          | 11.19 | 27.73       |
| VI-XII (Concepcion) | "           | "                | 606              | 14.7              | 1.0                | 5.0        | 20.7        | 27.41   | 1.28 | 7.48            | 0.48          | 36.65   | 16.8                 | 9.84          | 11.19 | 37.83       |
| X (Santiago)        | "           | "                | (543)            | (13.6)            | "                  | "          | (19.6)      | (24.56) | "    | "               | "             | (33.80) | (16.4)               | "             | "     | (37.43)     |
| Valparaiso          | "           | "                | "                | "                 | "                  | "          | "           | "       | "    | "               | "             | "       | "                    | "             | "     | "           |
| VI-XII (Curico)     | "           | "                | 371              | 23.0              | 0.5                | 5.0        | 28.5        | 11.16   | 0.33 | 11.63           | 12.83         | 35.95   | 7.9                  | 13.29         | 17.33 | 38.52       |
| X (Santiago)        | "           | "                | 112              | 6.0               | 0.8                | 5.0        | 11.8        | 5.46    | 2.13 | 11.63           | 6.00          | 25.22   | 4.3                  | 13.29         | 15.58 | 33.17       |
| VI-XII (Curico)     | "           | "                | 255              | 21.6              | 0.5                | 5.0        | 27.1        | 7.67    | 0.33 | 11.63           | 6.00          | 25.63   | 7.1                  | 13.29         | 15.58 | 35.97       |
| Valparaiso          | "           | "                | 738              | 68.5              | 0.5                | 5.0        | 74.0        | 23.61   | 1.33 | 11.63           | 12.83         | 49.40   | 16.6                 | 13.29         | 17.33 | 47.22       |
| V (Los Andes)       | "           | "                | 140              | 3.5               | 0.5                | 5.0        | 9.0         | 11.00   | 1.33 | 11.63           | 12.83         | 36.79   | 4.0                  | 13.29         | 17.33 | 34.62       |
| X (Santiago)        | "           | "                | 186              | 4.0               | 0.8                | 5.0        | 9.8         | 9.97    | 2.13 | 11.63           | 12.83         | 36.56   | 4.9                  | 13.29         | 17.33 | 35.52       |
| VI-XII (Concepcion) | "           | "                | 754              | 61.3              | 0.5                | 5.0        | 66.8        | 24.13   | 1.33 | 11.63           | 12.83         | 49.92   | 16.9                 | 13.29         | 17.33 | 47.52       |
| San Antonio         | "           | "                | 250              | 9.0               | 0.5                | 5.0        | 14.5        | 9.19    | 1.33 | 11.63           | 6.00          | 28.15   | 7.0                  | 13.29         | 15.58 | 35.87       |
| X (Santiago)        | "           | "                | 638              | 59.9              | 0.5                | 5.0        | 65.4        | 15.96   | 1.33 | 11.63           | 6.00          | 34.92   | 14.6                 | 13.29         | 15.58 | 43.47       |

Table VI-4-29 Containers

| O                   | D                   | M<br>Distance<br>(Km) | d<br>e | Trip Time (hours) |        |            |                    | Social Cost     |      |        |       | Trip Cost (US\$/ton) |        |             |       |         |
|---------------------|---------------------|-----------------------|--------|-------------------|--------|------------|--------------------|-----------------|------|--------|-------|----------------------|--------|-------------|-------|---------|
|                     |                     |                       |        | Inter<br>-Urban   |        | In<br>City | Waiting<br>in Port | Inter<br>-Urban |      | Access | City  | Feeder               |        | User's Cost |       |         |
|                     |                     |                       |        | Total             | -Urban | Total      | Total              | -Urban          | Port | Total  | City  | Feeder               | City   | Port        | Total |         |
| I-IV (La Serena)    | Valparaiso          | T                     | 389    | 9.7               | 1.0    | 7.2        | 17.9               | 22.67           | 1.39 | 3.17   | 0.89  | 28.12                | 11.0   | 4.17        | 4.94  | 20.11   |
| V (San Felipe)      | "                   | T                     | 127    | 3.2               | 1.0    | 7.2        | 11.4               | 9.24            | 1.39 | 3.17   | 0.89  | 14.69                | 5.5    | 4.17        | 4.94  | 14.61   |
| M (Santiago)        | "                   | T                     | 119    | 2.9               | 1.5    | 7.2        | 11.6               | 8.73            | 2.27 | 3.17   | 0.89  | 15.06                | 5.2    | 4.17        | 4.94  | 14.31   |
| VI-XII (Rancagua)   | "                   | T                     | 202    | 5.3               | 1.0    | 7.2        | 13.5               | 13.35           | 1.39 | 3.17   | 0.89  | 18.80                | 6.8    | 4.17        | 4.94  | 15.91   |
| III-IV (La Serena)  | San Antonio         | T                     | 503    | 12.6              | 1.0    | 7.2        | 20.8               | 25.00           | 1.20 | 3.17   | 0.89  | 30.26                | 11.6   | 4.17        | 5.31  | 21.08   |
| V (San Felipe)      | "                   | T                     | 204    | 5.1               | 1.0    | 7.2        | 13.3               | 15.25           | 1.20 | 3.17   | 0.89  | 20.51                | 10.1   | 4.17        | 5.31  | 19.58   |
| M (Santiago)        | "                   | T                     | 108    | 2.7               | 1.5    | 7.2        | 11.4               | 8.71            | 1.97 | 3.17   | 0.89  | 14.74                | 5.1    | 4.17        | 5.31  | 14.58   |
| VI-XII (Concepcion) | "                   | T                     | 606    | 14.7              | 1.0    | 7.2        | 22.9               | 30.12           | 1.20 | 3.17   | 0.89  | 35.38                | 12.1   | 4.17        | 5.31  | 21.58   |
| Valparaiso          | "                   | T                     | (543)  | (13.6)            |        |            | (21.8)             | (26.99)         |      |        |       | (32.25)              | (11.8) |             |       | (21.28) |
| I-IV (La Serena)    | Valparaiso          | T                     | 389    | 9.7               | 1.0    | 7.2        | 17.9               | 19.29           | 1.39 | 3.17   | 0.89  | 24.74                | 11.0   | 4.17        | 4.94  | 20.11   |
| V (San Felipe)      | "                   | T                     | 127    | 3.2               | 1.0    | 7.2        | 11.4               | 7.86            | 1.39 | 3.17   | 0.89  | 13.31                | 5.5    | 4.17        | 4.94  | 14.61   |
| M (Santiago)        | "                   | T                     | 119    | 2.9               | 1.5    | 7.2        | 11.6               | 7.43            | 2.27 | 3.17   | 0.89  | 13.76                | 5.2    | 4.17        | 4.94  | 14.31   |
| VI-XII (Rancagua)   | "                   | T                     | 202    | 5.3               | 1.0    | 7.2        | 13.5               | 11.36           | 1.39 | 3.17   | 0.89  | 16.81                | 6.8    | 4.17        | 4.94  | 15.91   |
| San Antonio         | VI-XII (La Serena)  | T                     | 503    | 12.6              | 1.0    | 7.2        | 20.8               | 21.27           | 1.20 | 3.17   | 0.89  | 26.53                | 11.6   | 4.17        | 5.31  | 21.08   |
| "                   | V (San Felipe)      | T                     | 204    | 5.1               | 1.0    | 7.2        | 13.3               | 12.97           | 1.20 | 3.17   | 0.89  | 18.23                | 10.1   | 4.17        | 5.31  | 19.58   |
| M (Santiago)        | "                   | T                     | 108    | 2.7               | 1.5    | 7.2        | 11.4               | 7.41            | 1.97 | 3.17   | 0.89  | 13.44                | 5.1    | 4.17        | 5.31  | 14.58   |
| VI-XII (Concepcion) | "                   | T                     | 606    | 14.7              | 1.0    | 7.2        | 22.9               | 30.12           | 1.20 | 3.17   | 0.89  | 31.52                | 12.1   | 4.17        | 5.31  | 21.58   |
| Valparaiso          | "                   | T                     | (543)  | (13.6)            |        |            | (21.8)             | (26.99)         |      |        |       | (28.79)              | (11.8) |             |       | (21.28) |
| X (Santiago)        | Valparaiso          | R                     | 186    | 4.0               | 0.8    | 7.2        | 12.0               | 7.18            | 2.13 | 4.93   | 10.00 | 24.24                | 4.3    | 5.63        | 15.83 | 25.76   |
| VI-XII (Rancagua)   | "                   | R                     | 263    | 12.7              | 0.5    | 7.2        | 20.4               | 9.27            | 1.33 | 4.93   | 10.00 | 25.53                | 5.9    | 5.63        | 15.83 | 27.38   |
| VI-XII (Concepcion) | San Antonio         | R                     | 638    | 59.9              | 0.5    | 7.2        | 67.6               | 14.38           | 1.33 | 4.93   | 6.65  | 27.29                | 11.25  | 5.63        | 15.24 | 32.12   |
| Valparaiso          | X (Santiago)        | R                     | 186    | 4.0               | 0.8    | 7.2        | 12.0               | 8.19            | 2.13 | 4.93   | 10.00 | 25.25                | 4.3    | 5.63        | 15.83 | 25.76   |
| "                   | VI-XII (Rancagua)   | R                     | 268    | 12.7              | 0.5    | 7.2        | 20.4               | 10.51           | 1.33 | 4.93   | 10.00 | 26.83                | 5.9    | 5.63        | 15.83 | 27.38   |
| San Antonio         | M (Santiago)        | R                     | 112    | 6.0               | 0.8    | 7.2        | 14.0               | 5.93            | 2.13 | 4.93   | 6.65  | 19.64                | 4.10   | 5.63        | 15.24 | 24.97   |
| "                   | VI-XII (Concepcion) | R                     | 638    | 59.9              | 0.5    | 7.2        | 67.6               | 14.19           | 1.33 | 4.93   | 6.65  | 27.10                | 11.25  | 5.63        | 15.24 | 32.12   |

Table VI-4-30. OD Structure by Product

| Product                           | Origin              | Destination         | 1984                      |                    |                           | 2010               |       |  |
|-----------------------------------|---------------------|---------------------|---------------------------|--------------------|---------------------------|--------------------|-------|--|
|                                   |                     |                     | OD Volume<br>(1,000 tons) | Modal Split<br>(%) | OD Volume<br>(1,000 tons) | Modal Split<br>(%) |       |  |
| Fruits & Vegetables               | Region I - IV       | P. of Valparaiso    | 33                        | T 100              | 61                        | T 100              |       |  |
|                                   |                     | P. of Valparaiso    | 95                        | T 100              | 117                       | T 100              |       |  |
|                                   | Region V            | P. of San Antonio   | unknown                   | T 100              | 31                        | T 100              |       |  |
|                                   |                     | Region Metropolitan | P. of Valparaiso          | 81                 | T 100                     | 111                | T 100 |  |
|                                   | Region VI-XII       | P. of Valparaiso    | 197                       | T 100              | 308                       | T 100              |       |  |
|                                   |                     | P. of San Antonio   | unknown                   | T 100              | 125                       | T 100              |       |  |
| Wheat                             | P. of San Antonio   | Region I - IV       | 1                         | unknown            | —                         | —                  |       |  |
|                                   |                     | Region V            | 86                        | T R 34             | 73                        | T R 19             |       |  |
|                                   |                     | Region Metropolitan | 592                       | T R 44 56          | 521                       | T R 1 99           |       |  |
|                                   |                     | Region VI-XII       | 151                       | T R 40 60          | 130                       | T R 19 81          |       |  |
|                                   | Region I-IV         | P. of Valparaiso    | 5.4                       | R 100              | —                         | R 100              |       |  |
|                                   |                     | Ventanas            | 199                       | R 100              | —                         | R 100              |       |  |
| Copper                            | Region V            | P. of Valparaiso    | 2                         | R 100              | —                         | R 100              |       |  |
|                                   |                     | P. of San Antonio   | 53                        | T R 64 36          | 91                        | T R 52 48          |       |  |
|                                   | Ventanas            | P. of Valparaiso    | 163                       | T R 80 20          | 210                       | T R 80 20          |       |  |
|                                   |                     | Ventanas            | 9                         | T R 80 20          | —                         | T R 80 20          |       |  |
|                                   | Region Metropolitan | P. of Valparaiso    | 11                        | T 100              | —                         | T 100              |       |  |
|                                   |                     | P. of San Antonio   | 70                        | T 100              | 47                        | T 100              |       |  |
|                                   | Region VI-XII       | P. of San Antonio   | 314                       | R 100              | 342                       | R 100              |       |  |
|                                   |                     | P. of Valparaiso    | 2                         | T 100              | 12                        | T 100              |       |  |
| General Cargo (Non-containerized) | Region V            | P. of Valparaiso    | 11                        | T 100              | 62                        | T 100              |       |  |
|                                   |                     | P. of San Antonio   | 5                         | T 100              | 18                        | T 100              |       |  |
|                                   | Region Metropolitan | P. of Valparaiso    | 8                         | T R 89 11          | 51                        | T R 88 12          |       |  |
|                                   |                     | P. of San Antonio   | 74                        | T R 82 18          | 309                       | T R 68 32          |       |  |
|                                   | Region VI-XII       | P. of San Antonio   | 30                        | T R 19 81          | 127                       | T R 19 81          |       |  |
|                                   |                     | P. of Valparaiso    | 9                         | T R 62 38          | 11                        | T R 58 42          |       |  |
|                                   | Region V            | Region I-IV         | 10                        | T R 76 24          | 11                        | T R 73 27          |       |  |
|                                   |                     | Region Metropolitan | 359.2                     | T R 93 7           | 433                       | T 100              |       |  |
|                                   |                     | Region VI-XII       | 52.2                      | T R 16 13          | 63                        | T R 18 11          |       |  |
|                                   |                     | P. of San Antonio   | 1.6                       | T 100              | 9                         | T 100              |       |  |
|                                   | Region V            | Region I-IV         | 8.5                       | T R 75 25          | 79                        | T R 87 13          |       |  |
|                                   |                     | Region Metropolitan | 57.2                      | T 100              | 512                       | T 100              |       |  |

| Products                         | Origin                               | Destination         | 1984                      |                    |                | 2010                      |                    |               |
|----------------------------------|--------------------------------------|---------------------|---------------------------|--------------------|----------------|---------------------------|--------------------|---------------|
|                                  |                                      |                     | OD Volume<br>(1,000 tons) | Modal Split<br>(%) |                | OD Volume<br>(1,000 tons) | Modal Split<br>(%) |               |
| General Cargo<br>(Containerized) | Region I-IV                          | Region IV-XII       | 31.1                      | T<br>R<br>S        | 80<br>18<br>2  | 282                       | T<br>R<br>S        | 82<br>17<br>1 |
|                                  |                                      | P. of Valparaiso    | 5                         | T                  | 100            | 59                        | T                  | 100           |
|                                  |                                      | P. of San Antonio   | 0.6                       | T                  | 100            | 1                         | T                  | 100           |
|                                  |                                      | Region V            | 15                        | T                  | 100            | 176                       | T                  | 100           |
|                                  | Region Metropolitan                  | P. of Valparaiso    | 5                         | T<br>R             | 99.4<br>0.6    | 12                        | T                  | 100           |
|                                  |                                      | P. of San Antonio   | 5                         | T<br>R             | 99.4<br>0.6    | 12                        | T                  | 100           |
|                                  | Region VI-XII                        | P. of Valparaiso    | 18                        | T<br>R<br>S        | 66<br>21<br>13 | 218                       | T<br>R<br>S        | 13<br>86<br>1 |
|                                  |                                      | P. of San Antonio   | 24                        | T<br>R             | 75<br>25       | 61                        | T<br>R             | 74<br>25      |
|                                  | P. of Valparaiso                     | Region I-IV         | 9.3                       | T<br>S             | 97<br>3        | 100                       | T                  | 100           |
|                                  |                                      | Region V            | 11.5                      | T                  | 100            | 120                       | T                  | 100           |
|                                  |                                      | Region Metropolitan | 125                       | T<br>R             | 97<br>3        | 1,338                     | T<br>R             | 98<br>2       |
|                                  |                                      | Region VI-XII       | 40.1                      | T<br>R<br>S        | 17<br>6<br>76  | 419                       | T<br>R<br>S        | 57<br>36<br>7 |
| P. of San Antonio                | Region I-IV                          | P. of Valparaiso    | 8.6                       | T<br>S             | 95<br>5        | 21                        | T                  | 100           |
|                                  |                                      | Region V            | 17.6                      | T                  | 100            | 42                        | T                  | 100           |
|                                  |                                      | Region Metropolitan | 106.8                     | T<br>R             | 96<br>4        | 264                       | T<br>R             | 49<br>51      |
|                                  |                                      | Region VI-XII       | 10.1                      | T<br>R<br>S        | 77<br>7<br>16  | 25                        | T<br>R<br>S        | 87<br>11<br>7 |
|                                  | Containerized<br>Fruits & Vegetables | Region I-IV         | 0.3                       | T                  | 100            | 7                         | T                  | 100           |
|                                  |                                      | Region V            | 4.4                       | T                  | 100            | 84                        | T                  | 100           |
|                                  |                                      | P. of San Antonio   | unknown                   |                    |                | 10                        | T                  | 100           |
|                                  |                                      | Region Metropolitan | 1.2                       | T                  | 100            | 95                        | T                  | 100           |
| Domestic<br>Cargo                | Region VI-XII                        | P. of Valparaiso    | 5.0                       | T                  | 100            | 62                        | T                  | 100           |
|                                  |                                      | P. of San Antonio   | unknown                   |                    |                | 41                        | T                  | 100           |
|                                  |                                      | Region Metropolitan | 102                       | T<br>R             | 2<br>98        | 105                       | T<br>R             | 2<br>98       |
|                                  |                                      | P. of San Antonio   | 2                         | T                  | 100            | 1                         | T                  | 100           |
|                                  | P. of Valparaiso                     | Region Metropolitan | 71                        | T<br>R             | 2<br>98        | 73                        | T<br>R             | 2<br>98       |
|                                  |                                      | P. of San Antonio   | 108                       | T<br>R             | 2<br>98        | 65                        | T<br>R             | 2<br>98       |

(Note) 1. T: Truck, R: Railway  
 2. Excluding the ship mode.

(4) Desirable Inland Transport System Plan

1) Interregional Transport

i) Roads

Fig. VI-4-5 summarizes the OD traffic volume transported by truck estimated by the modal split model.

In order to express the traffic flow of the road in terms of equivalent vehicles, the following conversion factors based on the data of the Multi-Modal Corridor Study are used:

- Conversion from "tons" to "vehicles"

|                       |               |                        |
|-----------------------|---------------|------------------------|
| Containers            | 20 foot (60%) | 12.2 tons              |
|                       | 40 foot (40%) | 16.5 tons              |
| Average               |               | 13.92 tons/TEU vehicle |
| <br>Non-Containerized |               |                        |
| Small Trucks (15%)    |               | 6.7 tons               |
| Big Trucks (85%)      |               | 22.9 tons              |
| Average               |               | 20.5 tons/vehicle      |

- conversion from vehicles to equivalent vehicles:

Trucks: 3.78 equivalent vehicles

Thus, Fig. VI-4-6 shows the road traffic flow of the port-related cargoes in 2010 in terms of equivalent vehicles.

We now assume that the growth ratio of other vehicles is similar to the one (1.64) of the hinterland population. Based on this assumption, the present and future traffic flows on Route 68 and Route 78, and the growth ratios are presented in Table VI-4-31.

Table VI-4-31 Growth Ratio of the Traffic Flows

| Route | Year | Trucks | Others<br>(equivalent vehicles) | Total  | Growth Ratio<br>(2010/1984) |
|-------|------|--------|---------------------------------|--------|-----------------------------|
| 68 1) | 1984 | 1,182  | 4,474                           | 5,656  | 1.90                        |
|       | 2010 | 3,418  | 7,341                           | 10,759 |                             |
| 78 2) | 1984 | 922    | 2,015                           | 2,937  | 1.61                        |
|       | 2010 | 1,421  | 3,306                           | 4,727  |                             |

- (Note) 1) Using the data from the ZAPATA toll gate.  
 2) Using the data from the POMAIRE toll gate.

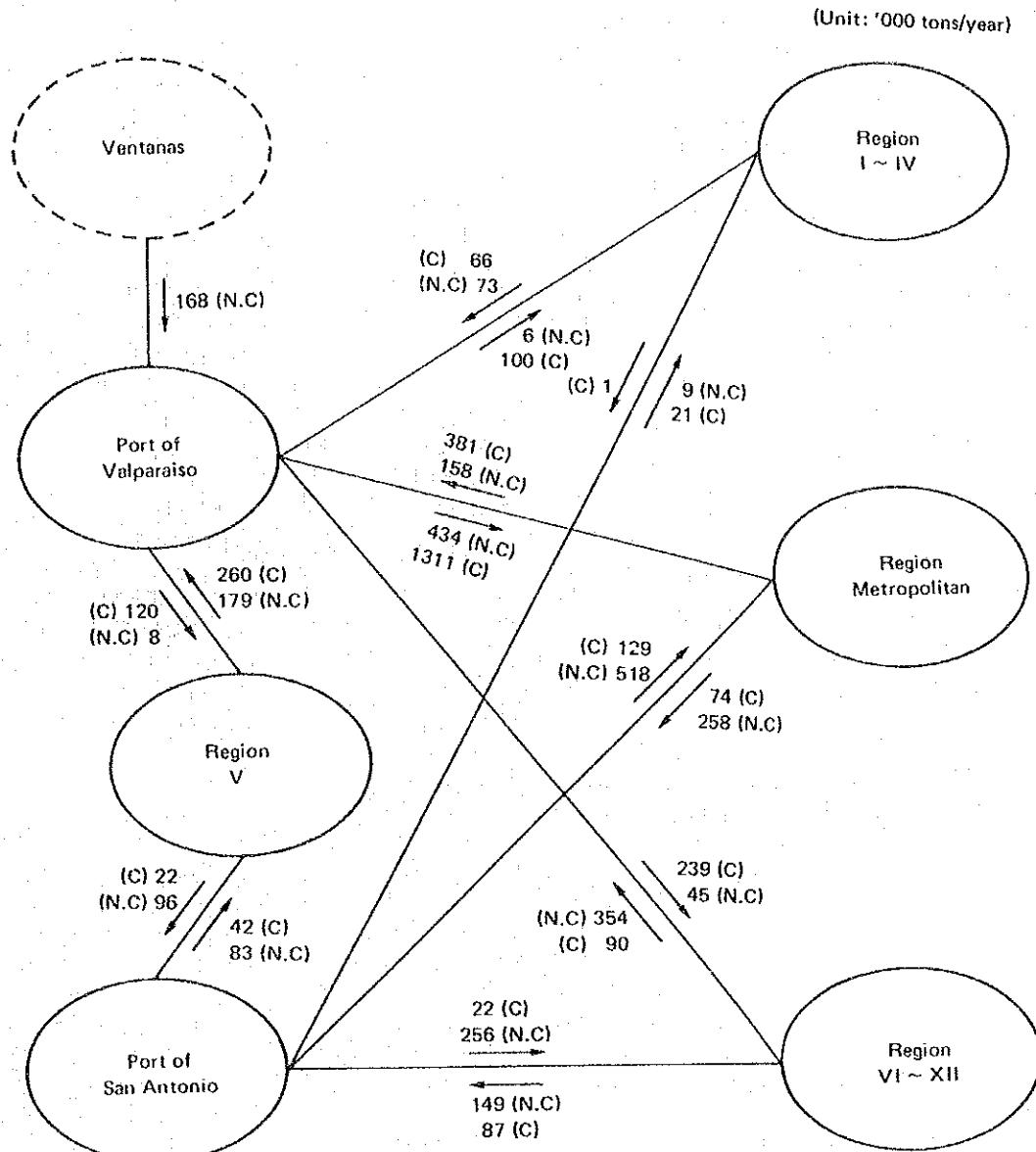
Using the growth ratios of each route calculated above, we can estimate the road service levels in 2010 as shown in Table VI-4-32 and VI-4-33. Judging from these tables, the traffic capacities on both routes throughout are sufficient. Even in the summer season which includes the months with the maximum traffic volume, there is no serious problem.

Finally, based upon the above-mentioned analysis, we propose interregional road projects as shown in Table VI-4-34, which require a total investment of 37.4 million US\$.

The double highway projects on Route 68 and Route 78 will reduce congestion, and these roads could also function as a lifeline in case of emergency. From the viewpoint of national security, such lifelines should be established between Santiago and the ports of Valparaiso and San Antonio. Therefore, the tunnels and the bridges on both routes should be designed, constructed or restored as aseismic structures, so that these lifelines would be fully functional in case of earthquake. The upgrading of these structures would involve another detailed study.

Restoring and paving projects on Route H-66-G and Route G-830 would create a shortcut of 63 Km between Pelequen and San Antonio. This shortcut would reduce the trip time by approximately 7.6 hours and the social transport cost by 5.15 US\$/ton.

In addition, this project would reduce the harmful impact on the city environment by routing the through traffic to bypass the city of Santiago.



Note: C: Container N.C.: Non-Container

**Fig. VI-4-5 OD Structure by Product in 2010  
(Transported by Truck)**

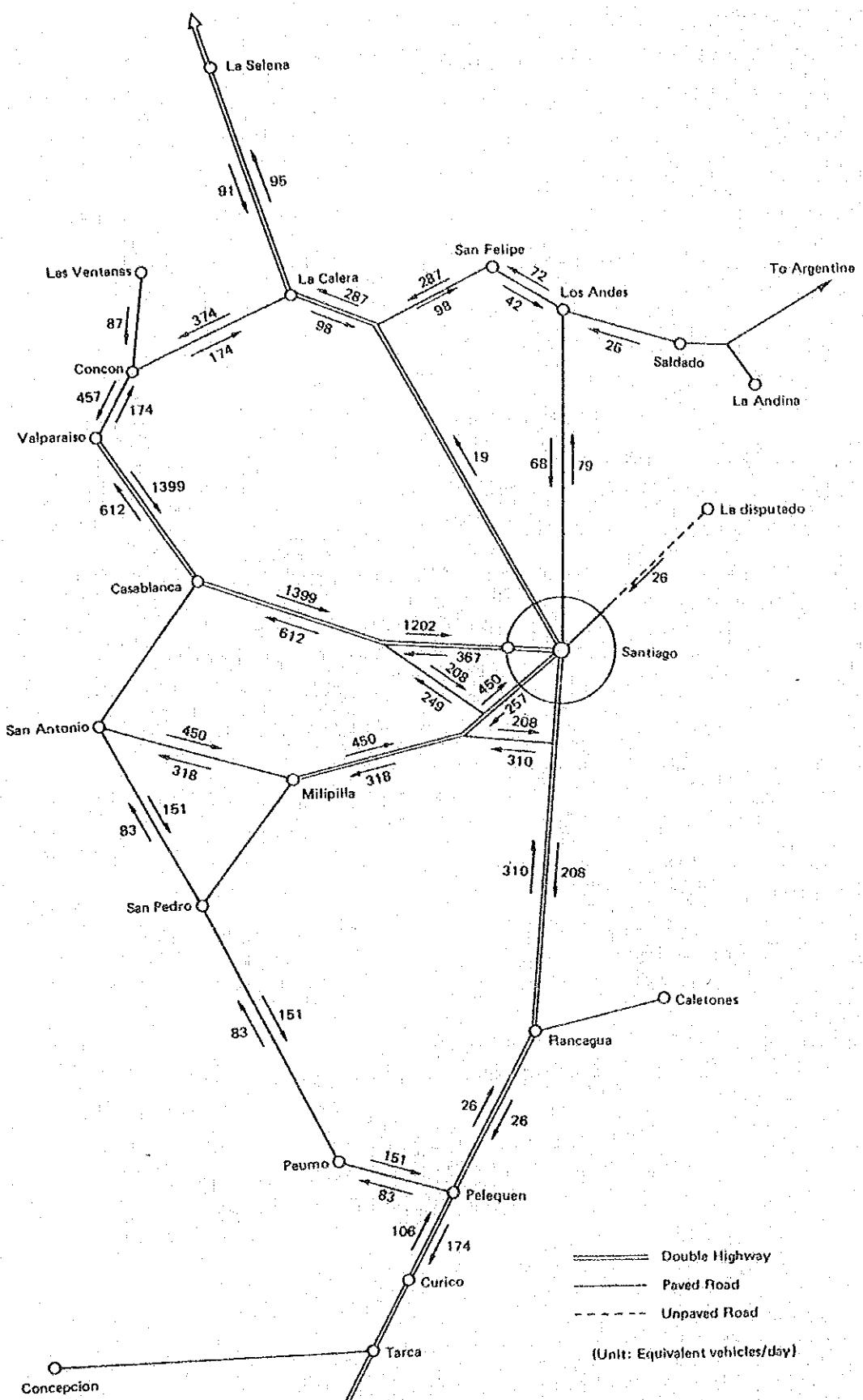


Fig. VI-4-6 Road Traffic Flow of the Port Related Cargoes in 2010

Table VI-4-32 Service Level on Route 68 in 2010

| Section  | km to km               | Number of Lanes | Design Speed | Conditions | Capacity (Vehicles/day) | Annual Average Daily Traffic Volume |        |
|--|------------------------|-----------------|--------------|------------|-------------------------|-------------------------------------|--------|
|  |                        |                 |              |            |                         | (1) (2)                             | (3)    |
| Cruce Pajaritos acceso Aeropuerto Pudahuel y Maipo                         | 6.3- 12.6              | 6               | 110          | P          | 72,000                  |                                     |        |
| Aerop.-desv. Oriente Teneil  | 12.6- 26.4             | 4               | 110          | P          | 48,000                  | 12,973                              | 21,924 |
| Desv. Oriente Tunel Lo Prado   | 26.4- 27.8             | 4               | 96           | P          | 48,000                  |                                     |        |
| Tunel Lo Prado   | 27.8- 30.6             | 4               | 50           | P          | 44,000                  |                                     |        |
| Salida Tunel a acceso Cuesta Barriga                                       | 30.6- 38.2             | 4               | 80           | M          | 32,000                  |                                     |        |
| A Cta. Barriga acceso Oriente Curacavi                                     | 38.2- 47.9             | 4               | 96           | P          | 44,000                  | 9,304                               | 16,569 |
| A Oriente Curacavi-co mienzo doble vía                                     | 47.9- 55.8             | 4               | 96           | P          | 48,000                  |                                     |        |
| Doble vía  | 55.8- 57.4             | 4               | 110          | P          | 48,000                  |                                     |        |
| Fin doble vía-desv. Tunel Zapata   | 57.4- 62.0             | 4               | 80           | 0          | 32,000                  |                                     |        |
| Desv. Oriente-T. Zapata  | 62.0- 62.2             | 4               | 80           | 0          | 32,000                  | 10,705                              | 16,091 |
| Tunel Zapata   | 62.2- 63.5             | 4               | 64           | P          | 44,000                  |                                     |        |
| T. Zapata-Peaje Zapata   | 63.5- 66.7             | 4               | 80           | 0          | 32,000                  | 10,759                              | 18,183 |
| De Peaje Zapata-pte. Rotunda   | 66.7- 80.6             | 4               | 96           | P          | 48,000                  |                                     |        |
| Pte. Rotunda-Km. 84.7 Km. 84.7-entrada reserva Forestal Penuelas           | 80.6- 84.7             | 4               | 80           | 0          | 32,000                  | 11,271                              | 19,048 |
| Entrada reserva Forestal Penuelas-Control Penuelas Control Pen.-Cruce Vina | 84.7- 95.0             | 4               | 96           | 0          | 36,000                  |                                     |        |
| Cruce Vina-Comienzo Zona Semiurbana  | 95.0-102.8 102.8-112.4 | 4               | 110          | 0          | 36,000                  | 15,354                              | 25,948 |
| Bajada Santos Ossa-comienzo Av. Argentina                                  | 112.4-113.4            | 4               | 80           | 0          | 32,000                  |                                     |        |
|  | 113.4-118.8            | 4               | 64           | M          | 32,000                  | 8,183                               | 13,829 |

(Note) 1) P: Plain M: Mountainous O: Undulation

2) Derived from Multi-Nodal Corridor Study

3) Calculated by the Japanese Standard

4) Using a ratio of 1.69 at the Zapata Toll Gate (See Fig. VI-2-2)

5) Assuming the completion of the following double highway projects

- Route 68 (Throughout)
- Route 78 (Desvío Poniente-Melipilla)

Table VI-4-33 Service Level on Route 78 in 2010

| Section                                   | Km to km    | Number of Lanes | Conditions | Design Speed | Capacity (Vehicles) / day | Annual Average Daily Traffic Volume | Average Daily Traffic Volume of Maximum Month |
|---|-------------|-----------------|------------|--------------|---------------------------|-------------------------------------|---|
|   |             |                 |            |              |                           | (1)                                 | (2)   |
| <b>Fin Zona Urb. Cerrillos</b>            |             |                 |            |              |                           |                                     |   |
| -ACC. Malpu                               | 8.8- 13.9   | 4               | P          | 96           | 48,000                    | 23,532                              | 44,946  |
| A. Naipú-Padre Hurtado                    | 13.9- 21.2  | 4               | P          | 96           | 44,000                    |                                     |   |
| P. Hurtado-Autopista                      | 21.2- 25.0  | 4               | P          | 80           | 48,000                    |                                     |   |
| Autopista                                 | 25.0- 50.7  | 4               | P          | 110          | 44,000                    |                                     |   |
| Desvío Poniente-Autop.                    | 50.7- 51.2  | 4               | P          | 64           | 44,000                    | 22,782                              | 43,514  |
| Desvío Poniente-Melipilla                 | 51.2- 64.0  | 4               | P          | 80           | 44,000                    |                                     |   |
| Melipilla -Km 77.5<br>(Fin zona parcelas) | 64.0-77.5   | 2               | P          | 80           | 14,000                    | 4,727                               | 9,029   |
| Km. 77.5-Cumbre subida                    |             |                 |            |              |                           |                                     |   |
| Sepultura                                 | 77.5- 85.4  | 2               | O          | 72           | 9,000                     | 6,102                               | 11,655  |
| Cam. sal. Sepult.-Km. 94.2                | 85.4- 94.2  | 2               | P          | 96           | 14,000                    |                                     |   |
| Km. 94.2-Cruce Cartagena                  | 94.2-104.0  | 2               | O          | 80           | 10,000                    | 6,421                               | 12,264  |
| Cam. Cartag.-entrada                      | 104.0-108.2 | 2               | M          | 64           | 9,000                     | 4,215                               | 8,051   |
| San Antonio                               |             |                 |            |              |                           |                                     |   |

(Note) 1) P: Plain M: Mountainous O: Undulation

2) Derived from Multi-Modal Corridor Study

3) Calculated by the Japanese Standard

4) Using a ratio of 1.91 at the Pomire Toll Gate (See Fig. VI-2-2)

Table VI-4-34 Summary of the Interregional Road Project

|   |         |                                |
|---|---------|--------------------------------|
| ① Double Highway Project on Route 68                                    |         |                                |
| - Desvio Oriente-Tunnel Lo Prado  | 4.2 Km  |                                |
| - A Cta. Barriga-Comienzo double via                                    | 17.6    |                                |
| - Fin double via - Tunnel Zapata  | 6.1     |                                |
| - De Peaje Zapata-Pte. Rotunda  | 13.9    |                                |
| - Km 84.7-Control Penuelas  | 27.7    |                                |
|   | 69.5 Km |                                |
| ② Double Highway Project on Route 78                                    |         |                                |
| - Desvio Poniente-Melipilla   | 12.8 Km |                                |
| ③ Paving Project on Route G-66-H  |         |                                |
| - Las Cabras-San Pedro  | 49.0 Km |                                |
| ④ Restoring and Paving Project on G-830                                 |         |                                |
| - San Pedro-Reten Atalaya   | 21.0 Km |                                |
| (Investment Cost)   |         |                                |
| - Project ①: $69.5 \text{ km} \times (311 \times 10^3) \text{ US\$/km}$ | =       | $\text{US\$} 21.6 \times 10^6$ |
| - Project ②: $12.8 \text{ km} \times (311 \times 10^3) \text{ US\$/km}$ | =       | $\text{US\$} 4.0 \times 10^6$  |
| - Project ③: $49.0 \text{ km} \times (108 \times 10^3) \text{ US\$/km}$ | =       | $\text{US\$} 5.3 \times 10^6$  |
| - Project ④: $21.0 \text{ km} \times (311 \times 10^3) \text{ US\$/km}$ | =       | $\text{US\$} 6.5 \times 10^6$  |
|   |         | $\text{US\$} 37.4 \times 10^6$ |

(Note) Investment cost per km is estimated based on the data of MOP Direction General De Obras Publicas Direction De Vialidad.

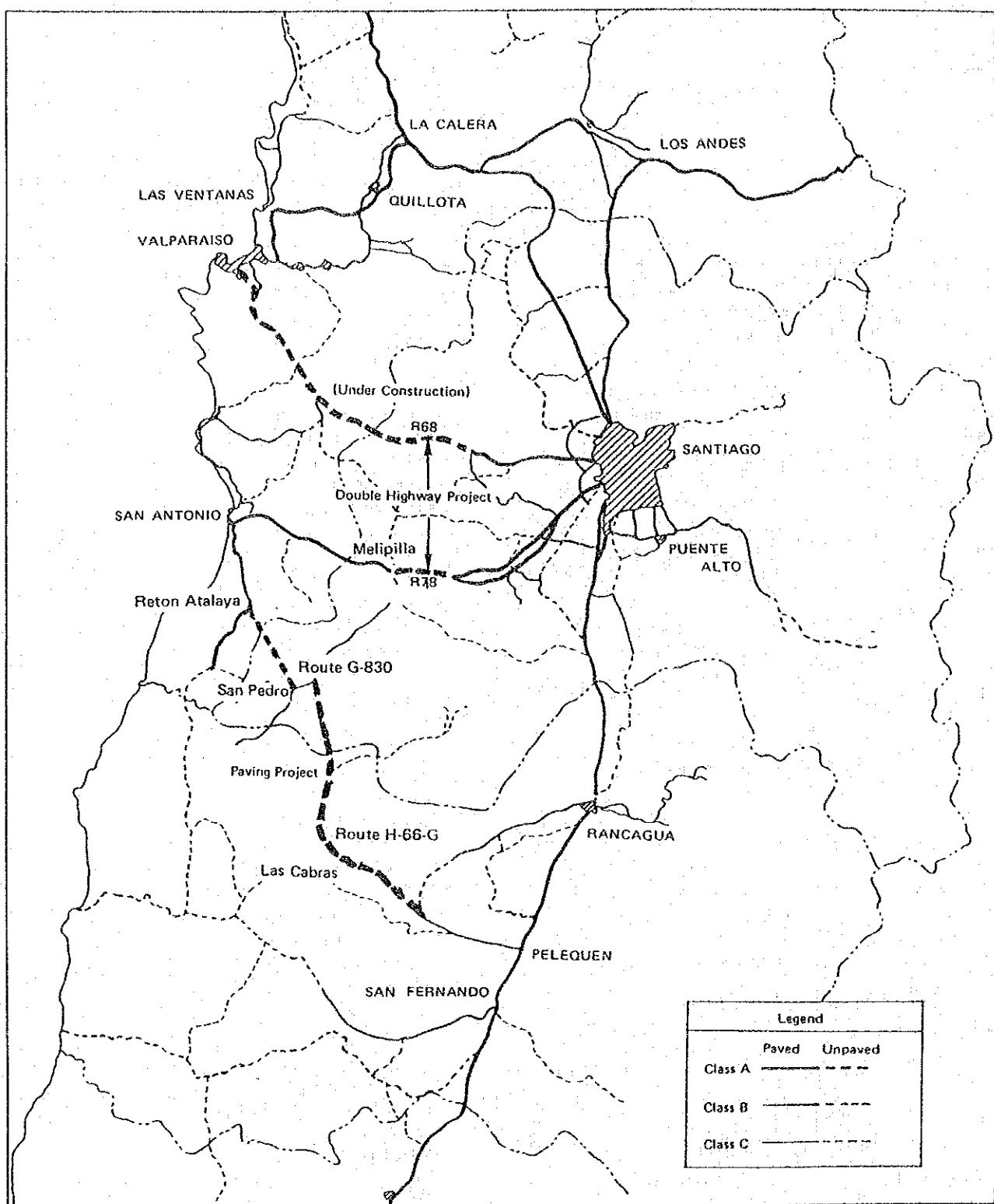


Fig. VI-4-7 Locations of the Proposed Interregional Road Projects

### ii) Railways

Fig. VI-4-8 summarises the OD traffic volume transported by railway estimated by the modal split model. Fig. VI-4-9 illustrates this railway traffic volume allocated by line.

Based on Fig. VI-4-8, we can obtain the number of trains required in 2010 on the lines between Santiago and the ports of Valparaiso and San Antonio as shown in Table VI-4-35. Judging from this table, there is no problem with the line capacities of the present railway infrastructure.

With regard to the train working conditions, a system as shown in Table VI-4-36 is desirable considering the traffic flow by product.

It is desirable that the private sector obtain and maintain special wagons for the unit trains.

Further, the execution of the following items is very important in order to gain more demand for the railways.

- Develop and introduce container wagons on appropriate lines
- Increase the maximum loaded weight per wagon:

present 30 - 50 tons/wagon

future 80 tons/wagon

Reference: the maximum permitted weight per vehicle in Chile is currently 45 tons.

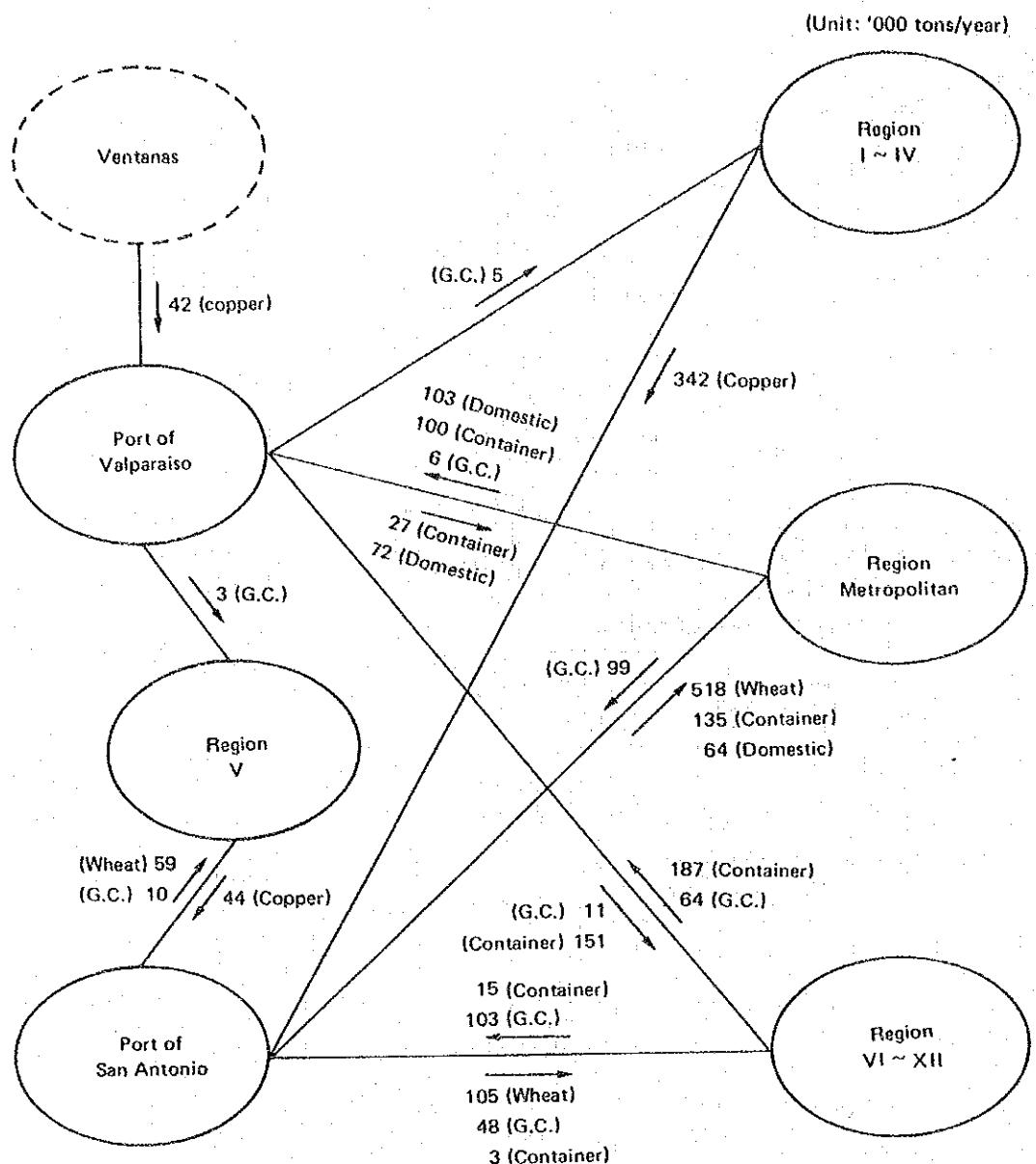


Fig. VI-4-8 OD Structure by Product in 2010  
(Transported by Railway)

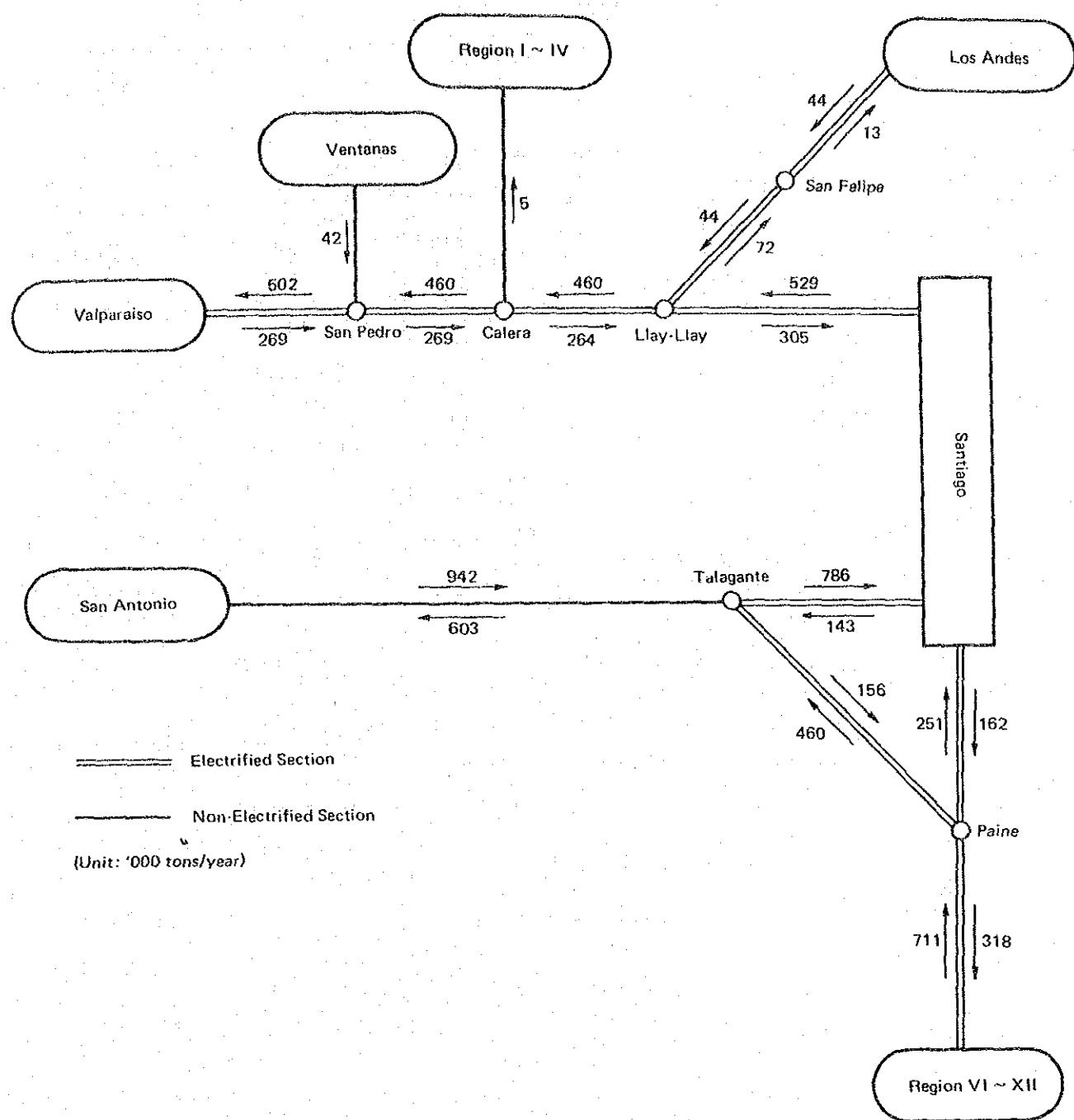


Fig. VI-4-9 Total Railway Traffic Flow of the Port Related Cargoes in 2010

Table VI-4-35 Number of Trains Required in 2010

| Line             | Most Risky Section      | Traffic Volume<br>(ton/day) | Number of Trains (trains/day) |         |                  |
|------------------|-------------------------|-----------------------------|-------------------------------|---------|------------------|
|                  |                         |                             | Required                      | Present | Maximum          |
| Valparaiso Line  | Calera + Llay-Llay      | 753                         | 2                             | 2       | 6                |
|                  | " + "                   | 1,260                       | 3                             | 2       |                  |
| San Antonio Line | San Antonio + Talagante | 2,581                       | 3                             | 6       | 12<br>(at least) |
|                  | " + "                   | 1,652                       | 2                             | 6       |                  |

Table VI-4-36 Train Working System in 2010

| Line             | Section                          | Kind of Train        | Number of Running Trains<br>(trains/day) |
|------------------|----------------------------------|----------------------|--|
| Valparaiso Line  | Valparaiso → Santiago            | Container Unit Train | 1  |
|                  |                                  | General Train        | 1  |
|                  | Santiago → Valparaiso            | Container Unit Train | 2  |
|                  |                                  | General Train        | 1  |
| San Antonio Line | San Antonio → Santiago           | Wheat Unit Train     | 2  |
|                  |                                  | General Train        | 1  |
|                  | Santiago → San Antonio           | General Train        | 1  |
|                  | (Sewel) → Ruacagua → San Antonio | Copper Unit Train    | 1  |

## 2) Terminals and Accesses

### i) Inland Container Terminals and Accesses

The volume of container cargoes transported between Region Metropolitan and the ports of Valparaiso and San Antonio represents 65% of the total container cargo volume handled at the ports as shown in Fig. VI-4-10, which summarises the OD traffic volume by mode estimated by the modal split model.

Therefore, it is desirable that inland container terminals with the function of customs clearance be established in Santiago City for the following reasons:

- It increases the production by decreasing congestion, that is the volume of customs clearance, at the ports.
- It decrease the land area required in and around the ports and should there by also decrease the overall investment cost.

#### - Value of land

- US\$ 250/m<sup>2</sup> for Valparaiso
- US\$ 100/m<sup>2</sup> San Antonio
- US\$ 5.2 - 10/m<sup>2</sup> for Santiago

- It decreases the interference between the port-related traffic and the urban activity related traffic since it would be easy to establish a hierarchy of the urban roads, with specific roads identified as the main transport roads, with specific roads for the main transport roads between the terminals and as delivery roads. This would also lead to improvement of the urban environment.

With regard to the location in Santiago City of the inland container terminals, we recommend the area pointed out in Fig. VI-4-11 as the inland container terminal zone which should be developed and managed by private firms.

The reasons for this are:

- Three container transport firms, without the function of customs clearance, are currently located at Renca, Yungay and Lo Valledor. However, the Renca location has the most advantages from the viewpoint of possible expansion (available land).
- Container unit trains will be introduced between Santiago and Valparaiso.
- The location of new factories will progress in the northern part of Santiago so as to minimize the harmful impact of air-borne pollutants on the residential zone.

Then, the desirable terminal location and road hierarchy is shown in Fig. VI-4-11. Main inter-terminal transport roads are R5, R68, R78 and Ave. Americo Vespucio, and other urban roads should be used as the delivery roads. For the establishment of this road system in Santiago City, it would be necessary to complete the Avenue Americo Vespucio Throughout and to formulate regulations limiting the roads available for heavy trucks such as trucks with 3 or more axles. This would also help safeguard the urban road surface and the urban environment, thus saving maintenance cost on urban roads.

Table VI-4-37 Projects on Ave. Americo Vespucio

|   |
|---|
| <p>- New Sections</p>                             |
| <p>- Recoleta ~ El Salto (Under Construction)</p> |
| <p>- El Salto ~ La Piramida</p>                   |
| <p>- Ochagavia ~ Pedro Aquirre Cerda</p>          |
| <p>- Resurfacing Project</p>                      |
| <p>- Quilicura ~ Pudahuel (In Progress)</p>       |
| <p>- Widening Project</p>                         |
| <p>- Gran Avenida ~ Ochagavia</p>                 |

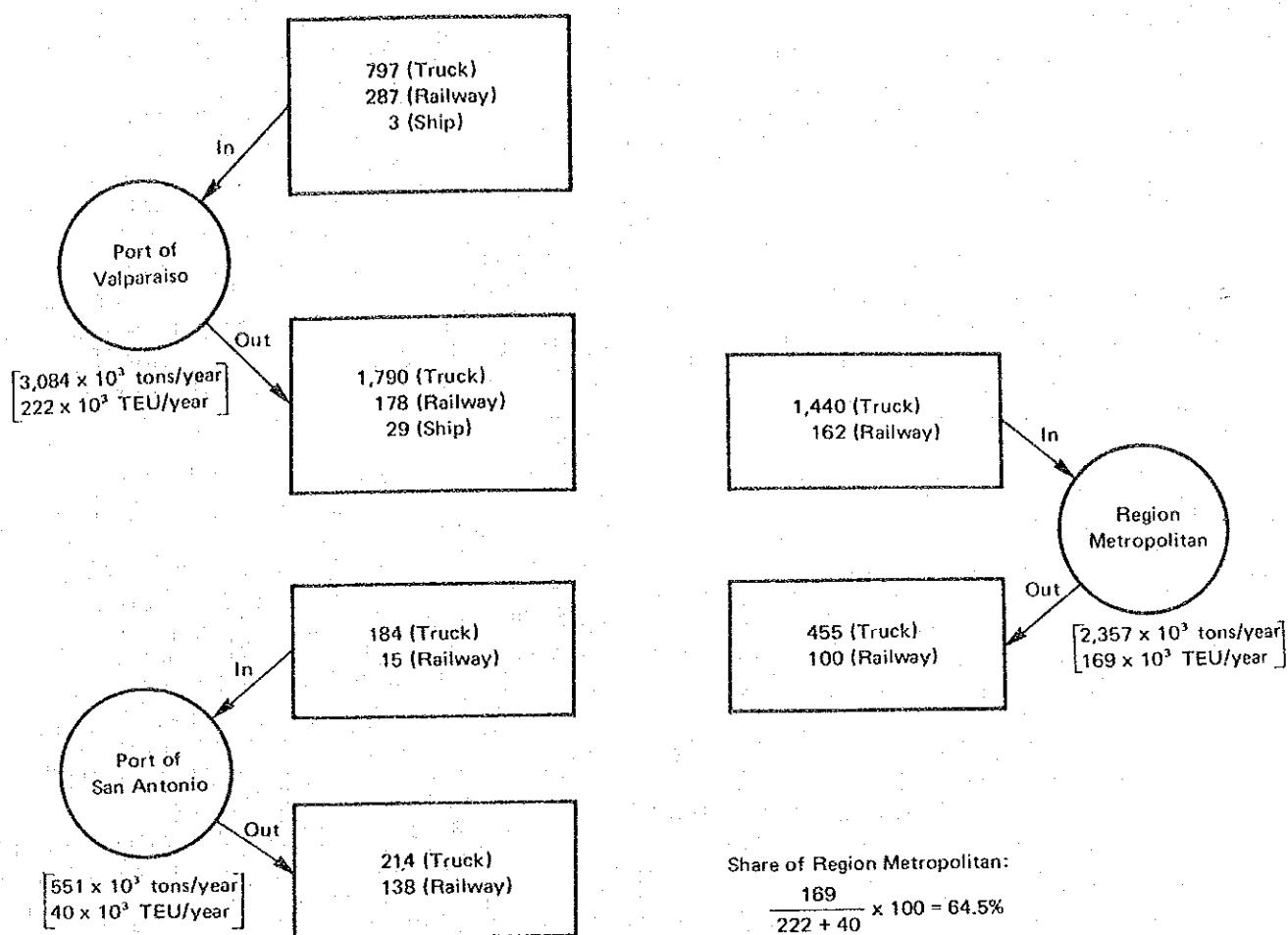


Fig. VI-4-10 Container Volumes Handled at Main Areas in 2010

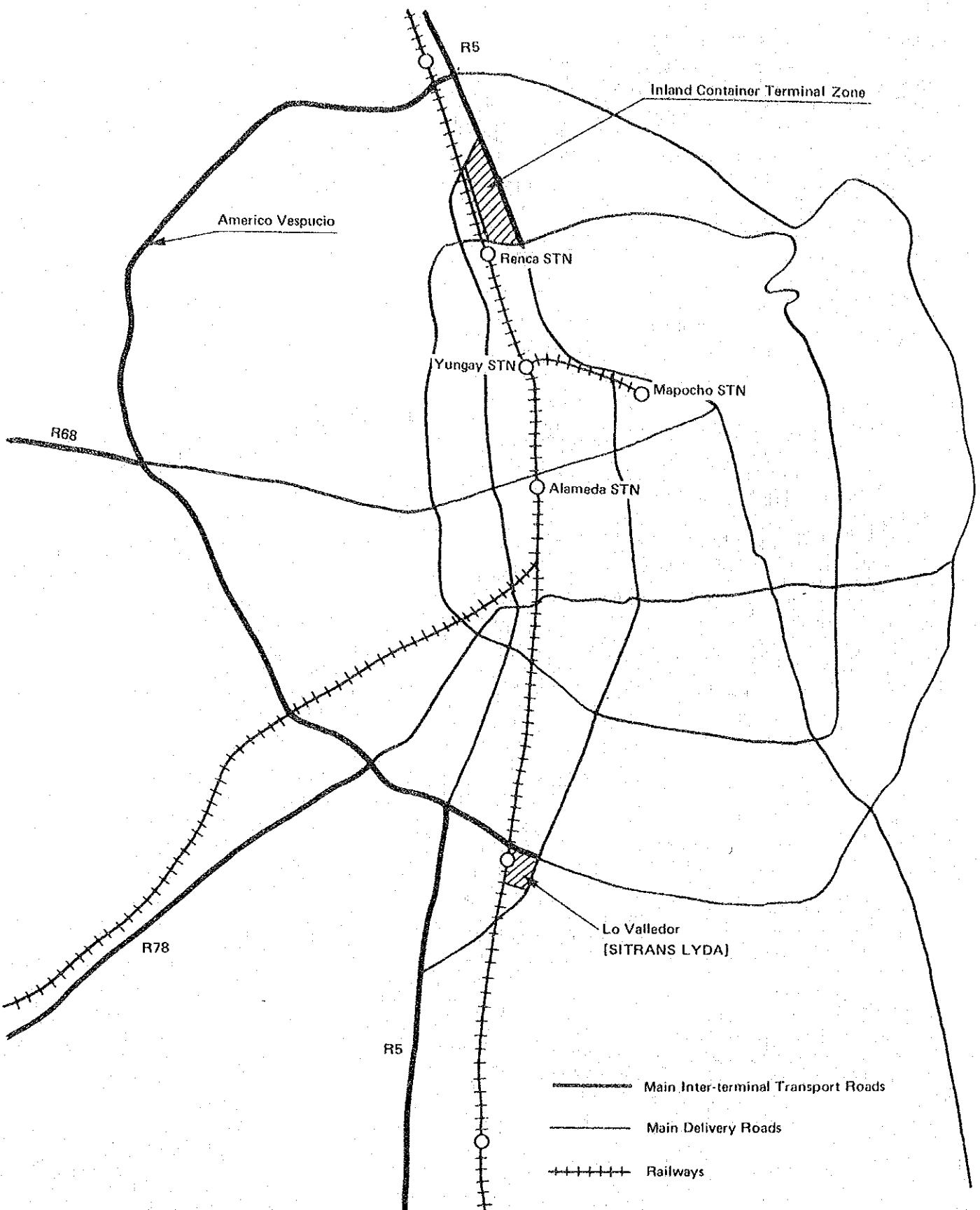


Fig. VI-4-11 Location of Inland Container Terminal Zone and Access Roads

ii) Access for the port terminal

As for the port terminal access, there is no problem at the port of San Antonio considering the new access road which is under construction, but at the port of Valparaiso there is a problem with the access from ave. Argentina (R68) to the port area, as traffic cannot turn left directly.

With regard to the railway at Valparaiso, it is desirable that the railway system be rearranged as shown in Fig. VI-4-12.

Considering the situation outlined above, we propose a new access path as shown in Fig. VI-4-13 with the construction of a new under-pass for turning left directly from Av. Argentina to Av. Errázuriz, and the widening of Av. Errázuriz. This new path would also function as the approach path to the urban area with a core passenger terminal tentatively named Valparaiso STN.

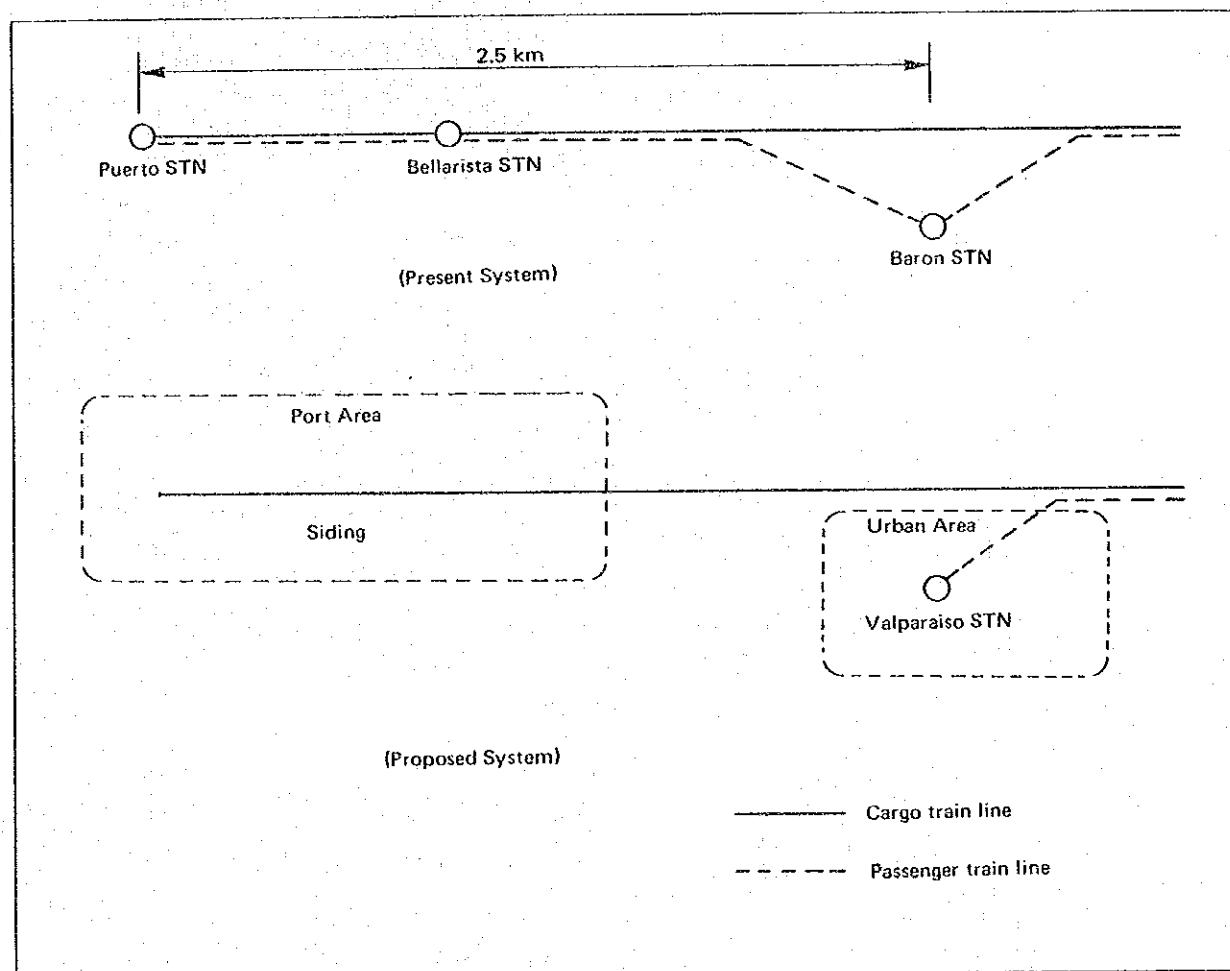


Fig. VI-4-12 Rearrangement of the Railway System in Valparaiso

Table VI-4-38 Summary of Access Improvement Project

|                                  |                                  |
|----------------------------------|----------------------------------|
| - Construction of the Under-Pass | 0.315 Km US\$ $4.6 \times 10^6$  |
| - Widening                       | 0.390 Km US\$ $60.6 \times 10^3$ |

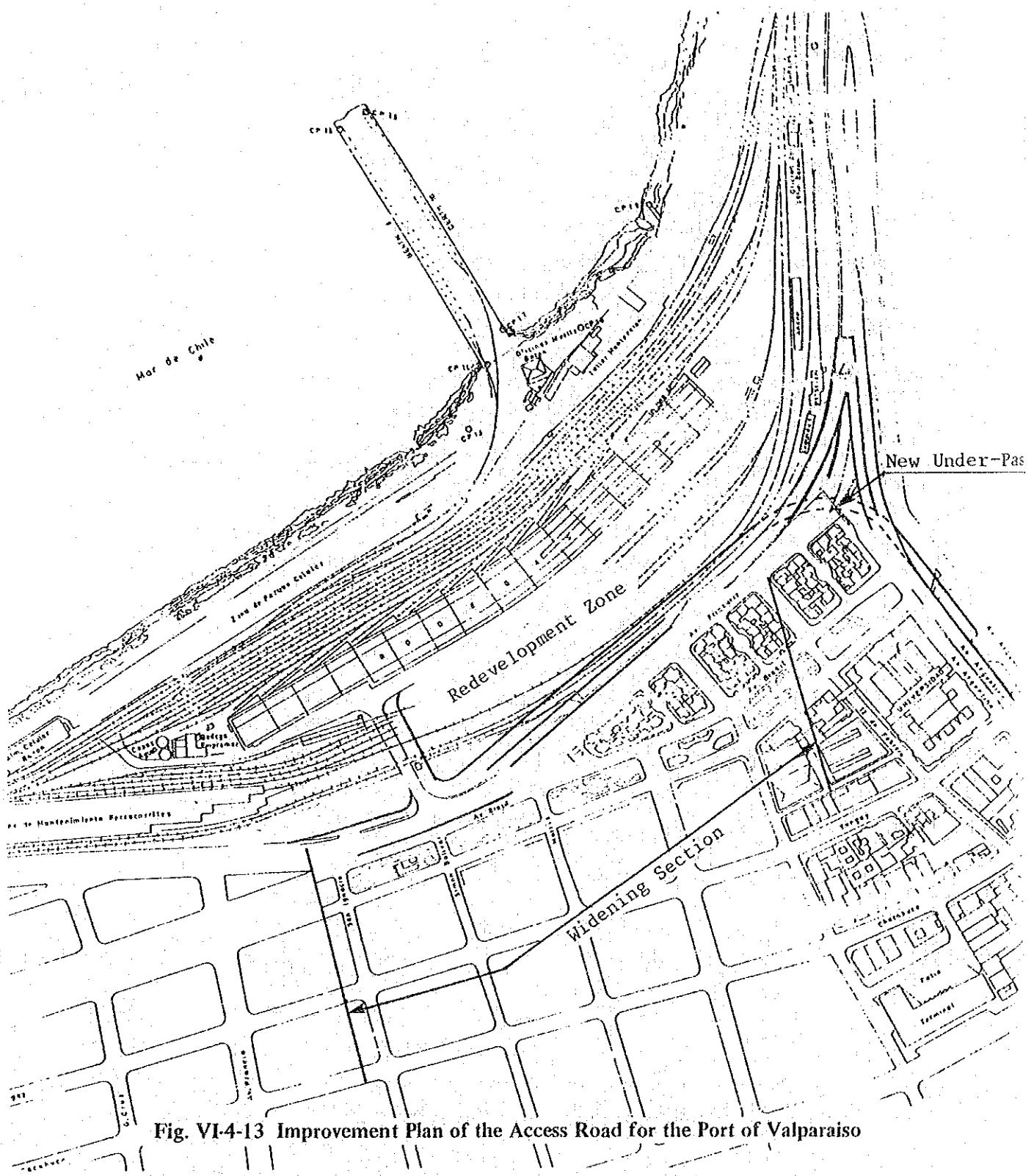


Fig. VI-4-13 Improvement Plan of the Access Road for the Port of Valparaiso

## (5) Roles of the Private Sector

The main roles of the private sector in the formulation of the future inland transport system are as follows:

- Development and management of the inland container freight station zone at Renca.
- Ownership and management of the wagons for unit trains
- Transport and handling of the cargoes from door to ship

In addition, as for the railway, the quality of the maintenance of the equipment influences the transport efficiency and the maintenance cost. Therefore, taking into consideration the life cycle cost of the whole railway system, a reasonable maintenance system must be established. Moreover, to reduce the running cost, F.F.C.C. should entrust the private sector with the maintenance works. This would lead to a reduction of personnel expenses.

On the other hand, with regard to trucks, since there is no need to apply for a special licence in order to operate as a truck hauler in Chile, too many small trucking companies are competing with each other. Therefore, the truck haulers themselves should be reorganized into a smaller number of bigger firms. Some of the haulers with sufficient capital to invest in trucks drivers, an efficient management system and so on should be encouraged to do so as part of the modernization of the road transport system, especially for the container transport system.

## (6) General Desirable Inland Transport System

Table VI-4-39 and Fig. VI-4-14 present a summary of the desirable future inland transport system in the hinterland of the ports of Valparaiso and San Antonio studied in this chapter. In Table VI-4-39, the stages of each individual project are presented.

The stage strategy is as follows:

- 1st Stage (1986 - 1990)
  - projects already under construction
  - urgent projects
  - projects with sufficient demand at present

- 2nd Stage (1991 - 1995)
  - projects which require a long term to complete
- 3rd Stage (1996 - 2010)
  - projects related to containerization

Further, the role of the private sector in the above-mentioned system is as follows:

- Development and management of the inland container terminal zone
- Ownership and management of wagons for unit trains
- Transport and handling of the cargoes from door to ship
- The maintenance work of the railway system
- Reorganization of the trucking firms

Table VI-4-39 Summary of the Projects for the Future Hinterland Transport System

| Item                 | Projects   |
|----------------------|--|
| Inter-regional Roads | <ul style="list-style-type: none"> <li>- Double highway projects           <ul style="list-style-type: none"> <li>- Route 68 completion of the route throughout (1)</li> <li>- Route 78 (El Paico - Melipilla) (2)</li> </ul> </li> <li>- Paving projects (2)           <ul style="list-style-type: none"> <li>- Routes H-66-G and G-830<br/>(Las Cabras - Reten Atalaya)</li> </ul> </li> </ul>   |
| Access Roads         | <ul style="list-style-type: none"> <li>- Port access road projects (1)           <ul style="list-style-type: none"> <li>- Valparaiso (Av. Argentina-Av. Erraqrif by under-pass)</li> <li>- San Antonio (New access to the east of city)</li> </ul> </li> <li>- Inland container terminal access road projects (in Santiago) (3)           <ul style="list-style-type: none"> <li>- Av. Americo, Vespucio (Completion of route throughout)</li> </ul> </li> </ul>   |
| Railways             | <ul style="list-style-type: none"> <li>- Improvement of carrying capacity projects (3)           <ul style="list-style-type: none"> <li>- Develop and introduce container wagons</li> <li>- Increase the maximum loaded weight per wagon</li> </ul> </li> <li>- Unit train projects           <ul style="list-style-type: none"> <li>- The Valparaiso Line (3)               <ul style="list-style-type: none"> <li>- Container cargo unit train (Freight Liner)</li> </ul> </li> <li>- The San Antonio Line (1)               <ul style="list-style-type: none"> <li>- Wheat unit train (Freight Liner)</li> <li>- Copper unit train (Freight Liner)</li> </ul> </li> </ul> </li> </ul> |
| Inland Terminal      | <ul style="list-style-type: none"> <li>- Inland container terminal zone (3)           <ul style="list-style-type: none"> <li>- Located at Renca,<br/>also functions as a customhouse.</li> </ul> </li> </ul>   |

(Note) (1): 1st stage (2): 2nd stage (3): 3rd stage

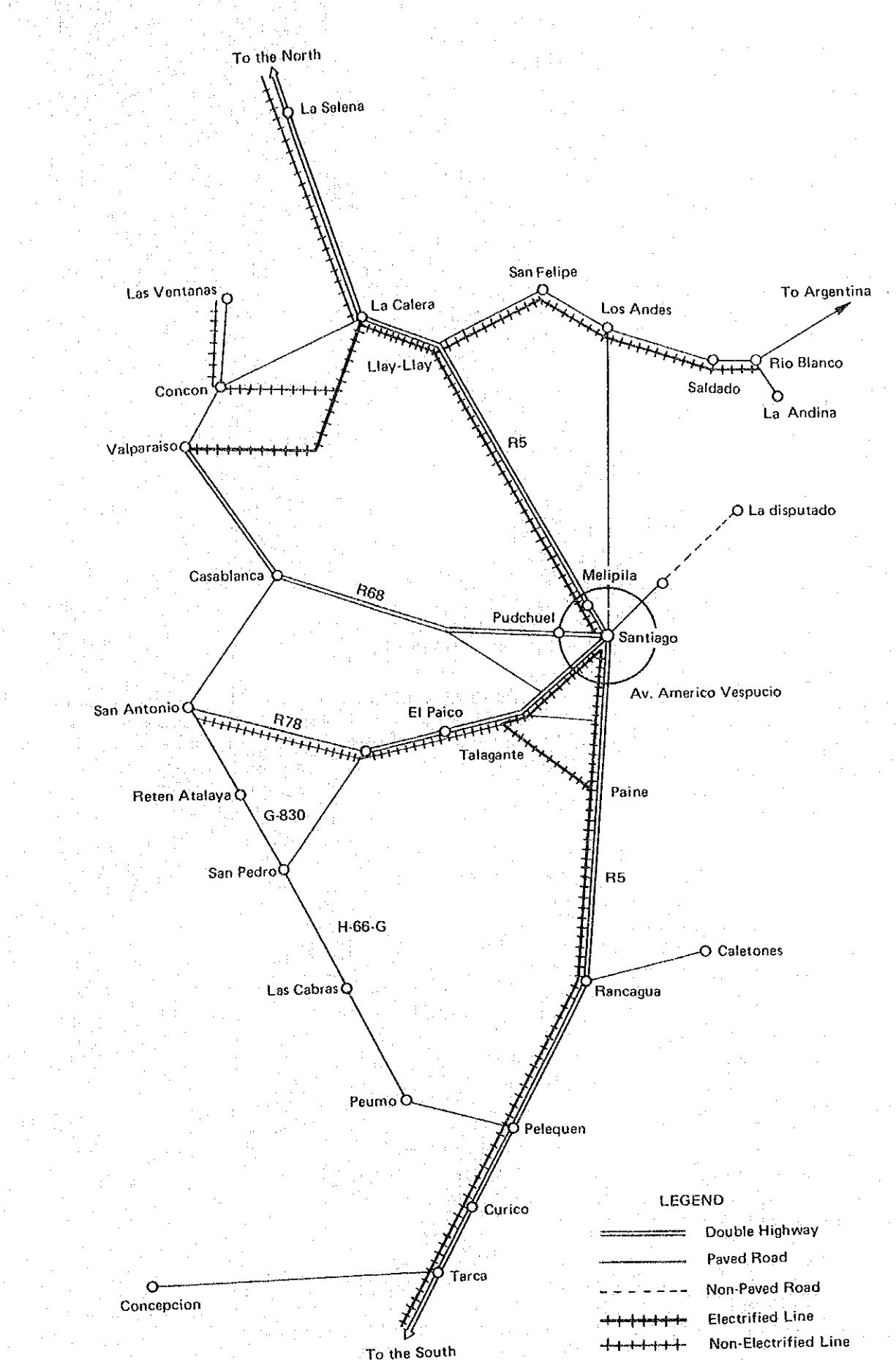


Fig. VI-4-14 Desirable Future Transport Network in the Hinterland

