

- 2) Destination of a capable administrative division to be put into MOTIC headquarters, separated from the organisation actually responsible for airport operation, such as JKIA under the Department of Aerodromes, and also separate from the organisation handling air traffic services under the Directorate of Civil Aviation.
  - 3) Urgent implementation of a basic inventory to collect data and information on each airport; such work should be centralised in the above-mentioned division in MOTIC headquarters.
  - 4) Improvement of staff quality, number and training.
- (6) Implementation of national air transport development greatly depends upon successful fund allocation which will allow achievement of the projects.

These are recommended for Government action:

- 1) Set up an advisory committee chaired by the Minister of MOTIC to study possible issuance of a special national account system for airport development.
- 2) Constructive use of technical and economic assistance from international financing agencies and developed countries.  
  
Assign a staff member in MOTIC headquarters who is responsible for the promotion of such technical and economic assistance.
- 3) Conduct a feasibility study of major development projects for which capital investments are anticipated.

## 2.2 Airport Facilities

### 2.2.1 Basic Facilities

As stated in 1.3.2. of this chapter, classification of basic runway length has been done, runways classified in Code A are JKIA and MIA primary runways, there is none classified in Code B, and other runways are classified in Code C and below.

There are twelve runways which are over 1,500m in length, however these are evaluated as shorter because of the effect of such local airport conditions as runway elevation and temperature.

Therefore, at present only JKIA and MIA have runway lengths suitable to serve middle-class jet aircraft which require a long distance for landing and taking off.

The main themes of the forthcoming Five-Year Plan for Airport Improvement, considering the results of the air traffic forecast in Part IV, Chapter 6 are:

- (1) Improvement of such basic facilities as runways, taxiways, etc. of Malindi and Kisumu airports for use by middle-class jet aircraft.
- (2) Improvement of such basic facilities as runways, taxiways, etc. of four local

airports other than JKIA, MIA, Malindi, Kisumu and Wilson which have considerable passenger traffic as a result of operations by domestic charter flights, for the use of F-27 class or similar scheduled aircraft.

## **2.2.2 Navigation Aid Facilities**

### **(1) Lighting Facilities**

Airfield lighting installed in aerodromes is shown in Table 2-2-1.

Improvement of airfield lighting facilities in Kisumu, Malindi and Wilson airports should be carried out for 24-hour or night operation. In JKIA, such improvements should be done to realise CAT-II precise approach, based on ICAO recommendation. The program for conversion from the current VASIS to PAPI should be decided, based on the recommendation of the Visual Aid Facility Conference under the 8th Aeronautical Conference.

### **(2) Aeronautical Radio Navigation Aid and Communication Facility**

These will be mentioned in paragraph 2-3.

Table 2-2-1 Current Airfield Lighting Installed in Aerodromes

Airfield Lighting (ICAO) Annex-14	Aerodromes Operational Hours	JKIA 24 hrs.	MIA 24 hrs.	KISUMU 0630-1830	MALINDI 0630-2015	WILSON 0630-2030
Aerodrome Beacon						
Identification Beacon						
Standard Approach Lights		o (CAT-1)	o (CAT-1)			
Simple Approach Lights		o	o			
VASIS		o (3 Bar)	o (3 Bar)		o	o (AVASIS)
PAPI						
Circling Guidance Lights						
Runway Lead-in Lighting System						
Runway Threshold Identification Lights						
Runway Edge Lights		o	o		o	o
Runway Threshold and Wing Bar Lights		o	o			
Runway End Lights		o	o			
Runway Center Line Lights						
Runway Touchdown Zone Lights						
Stopway Lights		o				
Taxiway Centerline Lights						
Taxiway Edge Lights		o	o		o	
Stop Bars						
Clearance Bars						
Apron Lighting		o	o			
Visual Docking Guidance System		o				
Aircraft Stand Maneuvering Guidance Lights		o				
Wind Direction Indication Lights						

### **2.2.3 Terminal Facilities**

#### **(1) Passenger Terminal Building**

In Malindi and Kisumu airports expansion of passenger terminal buildings are necessary. In Malindi airport in particular, improvement is urgent for jet aircraft operation from 1990, since the terminal building is completely obsolete and the floor is very narrow.

With the possibility of flights originating from Kisumu airport to the neighbouring country of Uganda in near future, the terminal building will require expansion.

In local airports, improvements of passenger terminal buildings will be necessary by the time the F-27 is scheduled to start operations.

#### **(2) Cargo Terminal Building**

In MIA, construction of a cargo terminal building is recommended since cargo handling is now being done in part of the passenger terminal building.

#### **(3) Control Tower and Administrative Building**

In Malindi airport, the edges of primary and secondary runways cannot be seen from the control tower because of the lack of elevation of the VFR room. The administration building is very obsolete and narrow. Therefore, improvement of the control tower and administration building is urgently required for safe aircraft operation.

### **2.2.4 Candidate Projects**

Candidate projects of airport facilities are shown in Table 2-2-2, and a draft development plan for 1984-2000 is shown in Table 2-2-3.

Table 2-2-2-(1) Candidate Project: Airport (Short Range 1984-1988)

No.	Project	Contents	Cost (million Kshs.)		Period	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign Total				
1	JKIA JOMO KENYATTA INT'L AIRPORT (NAIROBI)	Parallel TWY Extension Airfield Lighting for CAT-III/ RWY06	47.2	88.0 135.2	1985-1988	A	A	RWY06 CAT-III Operation
2	MIA MOI INT'L AIRPORT (MOMBASA)	Pax. TML Apron Expansion Apron Floorlights Freight TML Bldg. (Phase 1)	22.0	50.6 72.6	1987 - 1988	A	B	
3	MALINDI AIRPORT (COAST PROVINCE)	RWY Extension TWY, Apron Pax. TML Bldg. ATC TWR & Operation Complex Airfield Lighting	89.1	116.2 205.3	1985 - 1988	A	A	1989 - JET Domestic Services
4	KISUMU AIRPORT (NYANZA PROVINCE)	Overlay for RWY, TWY & Apron Apron Expansion	35.2	49.2 84.6	1987-1988	A	B	1990 - JET Service
5	WILSON AIRPORT (NAIROBI)	ATC TWR & Operation Complex Airfield Lighting (Phase 1) CPR Bldg. Power STN Bldg. Expansion	10.2	30.5 40.7	1985 - 1986, 1988	A	A	
6	LOCAL AIRPORTS (4)	Amboveli, Kilaguni, Lamu Mara Serena RWY, TWY & Apron Pax. TML Bldg.	167.8	190.6 358.4	1986 - 1988	A	A	1989 - F-27 Scheduled
		TOTAL	371.6	525.4 897.0				Without Comm. Facilities

Table 2-2-2.(2) Candidate Project: Airport (Medium Range 1989-1993)

No.	Project	Contents	Cost (million Kshs.)			Period	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
1	JUKIA JOMO KENYATTA INT'L AIRPORT (NAIROBI)	Resurfacing RWY Apron Expansion Airfield Lighting for CAT-II/ RWY06 PWR STN Expansion Others	79.2	150.6	229.8	1989 - 1993	A	A	
2	MIA MOI INT'L AIRPORT (MOMBASA)	Resurfacing RWY Apron Expansion (Freight) Freight TML Bldg. (Phase 2) PWR STN Expansion Others	22.6	50.6	73.2	1989 - 1993	A	B	
3	MALINDI AIRPORT (COAST PROVINCE)	RWY Extension Apron Expansion AFL Expansion Pax TML Expansion	22.4	29.2	51.6	1989 - 1992	A	B	Int'l Operation/1990 Phase II Development
4	KISUMU AIRPORT (NYANZA PROVINCE)	Pax TML Expansion CTR Bldg. PWR STN Expansion AFL Expansion	14.2	50.8	65.0	1989 - 1992	A	B	
5	WILSON AIRPORT (NAIROBI)	AFL (Phase 2) PWR STN Expansion	15.6	20.0	35.6	1989 - 1990 1992 - 1993	A	A	
6	LOCAL AIRPORTS (5)	Samburu, Baringo, Mandera, Lodwar, Eldoret	201.0	228.8	430.4	1989 - 1993	A	A	F-27 Scheduled
		TOTAL	355.6	530.0	885.6				Without Comm. Facilities

Table 2-2-2-(3) Candidate Project: Airport (Long Range 1994-2000)

No.	Project	Contents	Cost (million Kshs.)			Period	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
1	JICA JOMO KENYATTA INT'L AIRPORT (NAIROBI)	Parallel RWY with TWY, Apron Pax. TML Bldg. Expansion Operation Complex Expansion Freight TML Bldg. Expansion Others	195	455	650	1994 - 2000	B	B	Phase II Development
2	MIA MOI INT'L AIRPORT (MOMBASA)	Overlay for RWY, TWY Pax. TML Bldg. Expansion Operation Complex Expansion Others	90	210	300	1994 - 2000	A	A	Phase II Development
3	MALINDI AIRPORT (COAST PROVINCE)	Overlay for RWY TWY Extension Apron Extension Others	45	105	150	1994 - 2000	B	B	
4	KISUMU AIRPORT (NYANZA PROVINCE)	RWY Extension TWY, Apron Pax. TML Expansion Others	30	70	100	1994 - 1995 1999 - 2000	B	B	
5	WILSON AIRPORT (NAIROBI)	Overlay for RWY, TWY & Apron Airfield Lighting Expansion Pax. TML Bldg. Others	50	100	150	1994 - 2000	A	B	Public Terminal Bldg.
6	LOCAL AIRPORTS (6)	Elwak, Majir, Garissa, Meru, Nakuru, Moyale	200	170	370	1994 - 1995 1997 - 2000	A	A	F-27 Scheduled
		TOTAL	610	1,110	1,720				Without Comm. Facilities

Table 2-2-3 (1) Airport Development Plan

AIRPORTS & AERODROMES	DEVELOPMENT PROJECTS	DEVELOPMENT PLAN												REMARKS								
		CY 84	85	86	87	88	89	90	91	92	93	94	95		96	97	98	99	00			
JKIA Jomo Kenyatta Int'l Airport (Nairobi)	1. Runway & Landing Strip									Resurfacing								New Para. Rwy				
	2. Taxiway & Taxiway Strip																	New Twy for New Rwy				
	3. Apron & Strip																	New Apron				
	4. Airfield Lighting System																		For New Rwy & Twy, Apron			
	5. Passenger Terminal Bldg.																					
	6. Freight Terminal Bldg. Control Tower & 7. Operation Complex																			Expansion		
	8. Crash Fire & Rescue Bldg.																			2nd New		
	9. Power Station Bldg.																			Expansion		
	10. Other Bldgs.																				Animal Quarantine	
	11. Fuel Supply Facility																				Expansion	
	12. Water Supply Facility Drainage & Sewage																				Expansion	
	13. Treatment Facility Power Supply Equip. 14. & Installation																				For New Rwy, Twy & Apron	
	15. Vehicles for FCR, Mainte. Administ.																				For Twy & CAT-II	
	16. Special Equip. & Installation																				For Maintenance	
	17. Car Parking & Roads																				CCTV, Bagg. Convey'r	
	18. Other Ancillaries																				B. Bridges & Others	
																						New TML



Table 2-2-3 (2) Airport Development Plan

AIRPORTS & AERODROMES	DEVELOPMENT PROJECTS	DEVELOPMENT PLAN																	REMARKS
		CY 84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	00	
MIA Moi Int'l Airport (Mombasa)	1. Runway & Landing Strip											Resurfacing							
	2. Taxiway & Taxiway Strip											Resurfacing							
	3. Apron & Strip							New (Freight)				Pax. Expansion							
	4. Airfield Lighting System							Apron & RWY											
	5. Passenger Terminal Bldg.				Expansion							Pax Tml Expansion							
	6. Freight Terminal Bldg.				New Bldg.														
	7. Control Tower & Operation Complex							Expansion											Expansion
	8. Crash Fire & Rescue Bldg.																		
	9. Power Station Bldg.								Expansion										
	10. Other Bldgs.																		Staff Houses
	11. Fuel Supply Facility														Improvement				
	12. Water Supply Facility Drainage & Sewage																		
	13. Treatment Facility																		
	14. Power Supply Equip. & Installation														Improvement				
	15. Vehicles for FCR, Mainte. Administ.																		For Mainte. V.
	16. Special Equip. & Installation								Bagg. Conv'r										Bagg. Conv'r/FLT Infr. System
	17. Car Parking & Roads																		Parking
	18. Other Ancillaries																		

Table 2-2-3 (3) Airport Development Plan

AIRPORTS & AERODROMES	DEVELOPMENT PROJECTS	DEVELOPMENT PLAN												REMARKS				
		CY 84	85	86	87	88	89	90	91	92	93	94	95		96	97	98	99
Malindi Airport (Coast)	1. Runway & Landing Strip		Extension						Extension								Resurfacing	
	2. Taxiway & Taxiway Strip			New						Extension								Resurfacing
	3. Apron & Strip			New					Expansion									Resurfacing
	4. Airfield Lighting System			New					Expansion				Extension					Replacement
	5. Passenger Terminal Bldg.				New				Expansion									
	6. Freight Terminal Bldg.																	
	7. Control Tower & Operation Complex				New												Expansion	
	8. Crash Fire & Rescue Bldg.					New												
	9. Power Station Bldg.					New											Expansion	
	10. Other Bldgs.												Workshop					
	11. Fuel Supply Facility					New												
	12. Water Supply Facility Drainage & Sewage				New													
	13. Treatment Facility					New												
	14. Power Supply Equip. & Installation				New												Expansion	
	15. VEHICLES for PCR, Mainte. Administ.																	
	16. Special Equip. & Installation																	
	17. Car Parking & Roads				New													Expansion
	18. Other Ancillaries																	

Table 2-2-3 (4) Airport Development Plan

AIRPORTS & AERODROMES	DEVELOPMENT PROJECTS	DEVELOPMENT PLAN																	REMARKS
		CY 84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	00	
Kisumu Airport (Nyanza)	1. Runway & Landing Strip					Overlay							Extension						
	2. Taxiway & Taxiway Strip					Overlay							New						
	3. Apron & Strip					Overlay & New							New						
	4. Airfield Lighting System							New											
	5. Passenger Terminal Bldg.							Expansion											Expansion
	6. Freight Terminal Bldg.																		
	7. Control Tower & Operation Complex																		
	8. Crash Fire & Rescue Bldg.									New Bldg.									
	9. Power Station Bldg.								Expansion										
	10. Other Bldgs.																		
	11. Fuel Supply Facility							Expansion											
	12. Water Supply Facility									Expansion									
	13. Drainage & Sewage Treatment Facility																		
	14. Power Supply Equip. & Installation									Improvement									
	15. FCR, Mainte. Administ. Vehicles for																		
	16. Special Equip. & Installation																		
	17. Car Parking & Roads																		
	18. Other Ancillaries																		



Table 2-2-3 (6) Airport Development Plan

AIRPORTS & AERODROMES	DEVELOPMENT PROJECTS	DEVELOPMENT PLAN																	REMARKS
		CY 84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	00	
Local Airports  Phase 1. Amboseli Kilaguni Lamu Mara Serena Kakamega  Phase 2. Samburu Baringo Mandera Lodwar Eldoret Embu  Phase 3. Elwak Wajir Garissa Meru Nakuru Moyale	1. Runway & Landing Strip				5 Rwy's					6 Rwy's						6 Rwy's			
	2. Taxiway & Taxiway Strip																		
	3. Apron & Strip																		
	4. Airfield Lighting System																		
	5. Passenger Terminal Bldg.				5 Bldgs.					6 Bldgs.							6 Bldgs.		
	6. Freight Terminal Bldg.																		
	7. Control Tower & Operation Complex																		
	8. Crash Fire & Rescue Bldg.																		
	9. Power Station Bldg.																		
	10. Other Bldgs.																		
	11. Fuel Supply Facility																		
	12. Water Supply Facility																		
	13. Drainage & Sewage Treatment Facility																		
	14. Power Supply Equip. & Installation																		
	15. Vehicles for FCR, Mainte. Administ.																		
	16. Special Equip. & Installation																		
	17. Car Parking & Roads																		
	18. Other Ancillaries																		

## 2.3 Air Navigation Facilities

### 2.3.1 General Criteria for Candidate Projects

Although existing airspace configuration seems to be appropriate, it is essential that the air navigation facilities should provide a level of availability and performance consistent with the requirement for safety and efficiency. In this context, projects are proposed for modernization of the facilities and services to establish and maintain the basic communication, surveillance and navigation system during 1984–1993.

Projects such as introduction of sophisticated system and enlargement of communications and surveillance capabilities are proposed during 1994–2000.

General criteria for candidate projects for the first 10 years are as follows:

- (1) Replacement of facilities and equipment approaching the end of their useful life, such as NDB, VDF, radio and radar equipment.
- (2) Rehabilitation of existing facilities and equipment to meet operational requirements such as improvement of teletype exchange system.
- (3) Provision of facilities meeting ICAO and national requirements such as installation of NDB, VOR/DME, ILS and additional radio relay stations.

### 2.3.2 Candidate Projects

Candidate projects for air navigation facilities are shown in Table 2-3-1. They are presented in three stages; the first for projects during 1984–1988, the second during 1989–1993 and the third during 1994–2000. Each stage contains projects on radio navigational aids, telecommunication services, air traffic services, training and meteorological services relating to aviation.

Brief descriptions of projects throughout the plan period are:

#### (1) Replacement/Improvement of Existing Facilities and Equipment

Replacement of existing radio navigational aids (NDB, VOR/DME, ILS, VDF), telecommunication equipment (teletype, HF and VHF radio equipment, etc.) and radar equipment are planned. With solid-state technology, most of the navigation and communications system will be significantly improved through highly reliable, low maintenance equipment.

#### (2) Establishment of New Facilities

To cope with the predicted growth of aviation, establishment of new facilities are planned.

ILSs will be installed to Malindi and Kisumu Airports with the introduction of jet aircraft to both airport.

VOR/DMEs, supplemented by NDBs, will be installed along the trunk airways and frequent-travelled air routes. Increased numbers of navigation aids will enable navigation by VOR/DMEs for transport aircraft flying at

high altitude from Malindi or Mombasa to Nairobi and to Kisumu and will give accurate position information by VOR/DMEs and NDBs to small aircraft flying at low altitude between those major or large hubs and small hubs in remote areas by 1993.

Also, increased numbers of radio relay stations will cover national airspace by 2000.

**(3) Computer Application**

Improvement of existing teletype exchange system in Nairobi Communication Centre and FDP system in Nairobi ACC are planned in the first stage. However, application of computer techniques to radar air traffic control is planned in the third stage after completion of radar replacement programme.

**(4) Improvement of Aviation Related Meteorological Services**

Two major meteorological service projects, upgrading existing telecommunication equipment and meteorological instruments and equipment, are given priority to provide users with the latest meteorological information.

Summary of candidate projects are shown in Table 2-3-2. Draft air navigation system development plan during 1984-2000 are shown in Table 2-3-3.

Table 2-3-1 Candidate Projects for Air Navigation System Development

V - 1984-1988  
 VI - 1989-1993  
 VII - 1994-2000

No.	Project	Contents	Cost (Million Kshs.)		Estimated Time to Completion	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign				
1	NAV AIDS SYSTEM DEVELOPMENT (FIRST STAGE)	(1) REPLACEMENT OF EXISTING 20 NDBs	8.8	40.6	49.4	5 years		V
		Nairobi (4)						
		Mombasa (2) Kisumu Malindi Garissa Isiolo Lodwar Mandera Marsabit Moyale Ukunda Kabarak Nyeri Seven Forks Wajir						
2	TELECOMMUNICATION DEVELOPMENT (FIRST STAGE)	(2) VDF REPLACEMENT AND INSTALLATION	0.8	11.3	12.1	2 years		V
		Nairobi Mombasa Wilson (REPLACEMENT) Malindi Kisumu (INSTALLATION)						
		(3) VOR, ILS INSTALLATION	7.5	40.7	48.2	3 years		
2	TELECOMMUNICATION DEVELOPMENT (FIRST STAGE)	Mtito Andei Taita Taveta Athi River Narok (VOR) Malindi (ILS) TOTAL	17.1	92.6	109.7		A	A
		(1) REPLACEMENT/INSTALLATION OF TELETYPE EQUIPMENT	1.1	14.9	16.0	2 years		
		(2) INSTALLATION OF VHF HF RADIO EQUIPMENT TO LOCAL AIRPORTS	1.6	14.8	16.4	2 years		
2	TELECOMMUNICATION DEVELOPMENT (FIRST STAGE)	(3) IMPROVEMENT OF AUTOMATED TELETYPE EXCHANGE SYSTEM AT NAIROBI COMM. CENTER	4.3	21.1	25.4	2 years		A
		TOTAL	7.0	50.6	57.8		A	



(Continued)

No.	Project	Contents	Cost (Million Kshs.)			Estimated Time to Completion	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
3	ATS SYSTEM DEVELOPMENT (FIRST STAGE)	(1) REPLACEMENT OF RADIO EQUIPMENT AT RADIO RELAY STATIONS Ngong Hill Londiani	1.4	35.5	36.9	5 years			V
		(2) IMPROVEMENT OF FLIGHT PLAN DATA PROCESSING SYSTEM AT NAIROBI ACC	6.4	31.6	38.0	2 years			
		(3) REPLACEMENT OF NAIROBI TERMINAL APPROACH RADAR	2.3	30.3	32.6	4 years			
		(4) REPLACEMENT OF MOMBASA TERMINAL APPROACH RADAR	2.3	30.3	32.6				
		TOTAL	12.4	127.7	140.1		A	A	
4	DEVELOPMENT OF SCHOOL OF AVIATION (FIRST STAGE)	(1) INSTALLATION OF TELECOMMUNICATION AND NAV AIDS EQUIPMENT FOR MAINTENANCE TRAINING	1.4	12.5	13.9	2 years	A	A	V
		(2) INTRODUCTION OF COMPUTER BASED INSTRUCTION	1.7	14.8	16.5	2 years	A	A	
		TOTAL	3.1	27.3	30.4				
5	AVIATION RELATED METEOROLOGICAL SYSTEM DEVELOPMENT (FIRST STAGE)	(1) REPLACEMENT/INSTALLATION OF TELECOMMUNICATION EQUIPMENT	3.3	44.7	48.0	3 years	A	A	V
		(2) REPLACEMENT/INSTALLATION OF METEOROLOGICAL INSTRUMENT AND EQUIPMENT	2.4	18.5	20.9	2 years	A	A	
		TOTAL	5.7	63.2	68.9				
6	NAV AIDS SYSTEM DEVELOPMENT (SECOND STAGE)	(1) NDB INSTALLATION Eldoret Kericho Lamu AmboSELL Mara Serena Wilson Kakamega	4.9	14.7	19.6	3 years			VI

(Continued)

No.	Project	Contents	Cost (Million Kshs.)			Estimated Time to Completion	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
		(2) VOR/DME INSTALLATION Garissa Isiolo Manyani Marsabit	4.0	29.4	33.4	4 years			
		(3) VOR/DME REPLACEMENT Nairobi Mombasa Lodwar	3.0	22.1	25.1	4 years			
		(4) ILS INSTALLATION Kisumu	2.2	17.8	20.0	2 years			
		(5) ILS REPLACEMENT TOTAL	4.6	41.0	45.6	3 years			
			18.7	125.0	143.7				
7	TELECOMMUNICATION SYSTEM DEVELOPMENT (SECOND STAGE)	(1) IMPROVEMENT OF HF ENROUTE RTF AND TERMINAL VOICE COMMUNICATION SYSTEM AT NAIROBI & MOMBASA	8.6	42.2	50.8	2 years	A	B	VI
		(2) INSTALLATION OF TELETYPE EQUIPMENT TOTAL	1.1	14.9	16.0	2 years			
			9.7	57.1	66.8				
8	ATS SYSTEM DEVELOPMENT (SECOND STAGE)	(1) INSTALLATION OF RADIO EQUIPMENT AT NYAMBENE, MARSABIT AND MARUBUI RADIO RELAY STATIONS	6.9	53.2	60.1	5 years			VI
		(2) REPLACEMENT OF EXISTING NAIROBI LONG RANGE RADAR. TOTAL	2.9	102.8	105.7	3 years			
			9.8	156.0	165.8		A	B	
9	DEVELOPMENT OF SCHOOL OF AVIATION (SECOND STAGE)	(1) PURCHASE OF TRAINING AIRCRAFT TOTAL	7.1	35.2	42.3	2 years	B	B	VI
			7.1	35.2	42.3				
10	AVIATION RELATED METEOROLOGICAL SYSTEM DEVELOPMENT (SECOND STAGE)	(1) REPLACEMENT/INSTALLATION OF TELECOMMUNICATION EQUIPMENT	4.4	59.5	63.9	3 years	B	B	VZ

(Continued)

No.	Project	Contents	Cost (Million Kshs.)			Estimated Time to Completion	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
		(2) REPLACEMENT/INSTALLATION OF METEOROLOGICAL EQUIPMENT AND INSTRUMENTS TOTAL	3.5 7.9	27.5 87.0	31.0 94.9	2 years			
11	NAV AIDS SYSTEM DEVELOPMENT (THIRD STAGE)	(1) REPLACEMENT/INSTALLATION OF VOR/DME (8) (2) REPLACEMENT/INSTALLATION OF ILS/MLS (4) TOTAL	8.0 9.2 17.2	58.8 92.0 140.8	66.8 91.2 158.0	5 years 5 years	C	C	VII
12	TELECOMMUNICATION DEVELOPMENT (THIRD STAGE)	(1) REPLACEMENT/INSTALLATION OF TELECOMMUNICATION EQUIPMENT TOTAL	11.1 11.1	60.8 60.8	71.9 71.9	3 years	C	C	VII
13	ATS SYSTEM DEVELOPMENT (THIRD STAGE)	(1) INSTALLATION OF TERMINAL RADAR DATA PROCESSING SYSTEM TO NAIROBI AND MOMBASA (2) INSTALLATION OF EN-ROUTE RADAR DATA PROCESSING SYSTEM TO NAIROBI ACC (3) INSTALLATION OF SECOND LONG RANGE RADAR TO NAIROBI ACC (4) INSTALLATION OF 3 ADDITIONAL RADIO RELAY STATIONS TOTAL	10.6 10.6 2.9 6.9 31.0	52.8 52.7 102.8 53.2 261.5	63.4 63.3 105.7 60.1 292.5	4 years 2 years 3 years 3 years	C	C	VII
14	DEVELOPMENT OF SCHOOL OF AVIATION (THIRD STAGE)	(1) PURCHASE OF TRAINING AIRCRAFT TOTAL	14.2 14.2	70.4 70.4	84.6 84.6	2 years	C	C	VII
15	AVIATION OF RELATED METEOROLOGICAL SYSTEM DEVELOPMENT (THIRD STAGE)	(1) INSTALLATION OF TELECOMM. AND METEOROLOGICAL INSTRUMENTS AND EQUIPMENT TOTAL	9.2 9.2	91.2 91.2	100.4 100.4	3 years	C	C	VII
		GRAND TOTAL	181.2	1,446.6	1,627.8				

**Table 2-3-2 Summary of Candidate Projects for Air Navigation System Development**

Project	Contents	Cost (Million Kshs.)		
		Local	Foreign	Total
First Stage Development	Nav Aids	17.1	92.6	109.7
	Telecomm.	7.0	50.8	57.8
	ATS	12.4	127.7	140.1
	School of Aviation	3.1	27.3	30.4
	MET	5.7	63.2	68.9
	Subtotal	45.3	361.6	406.9
2nd Stage Development	Nav Aids	18.7	125.0	143.7
	Telecomm.	9.7	57.1	66.8
	ATS	9.8	156.0	165.8
	School of Aviation	7.1	35.2	42.3
	MET	7.9	87.0	94.9
	Subtotal	53.2	460.3	513.5
3rd Stage Development	Nav Aids	17.2	140.8	158.0
	Telecomm.	11.1	60.8	71.9
	ATS	31.0	261.5	292.5
	School of Aviation	14.2	70.4	84.6
	MET	9.2	91.2	100.4
	Subtotal	82.7	624.7	707.4
	Grand Total	181.2	1,446.6	1,627.8

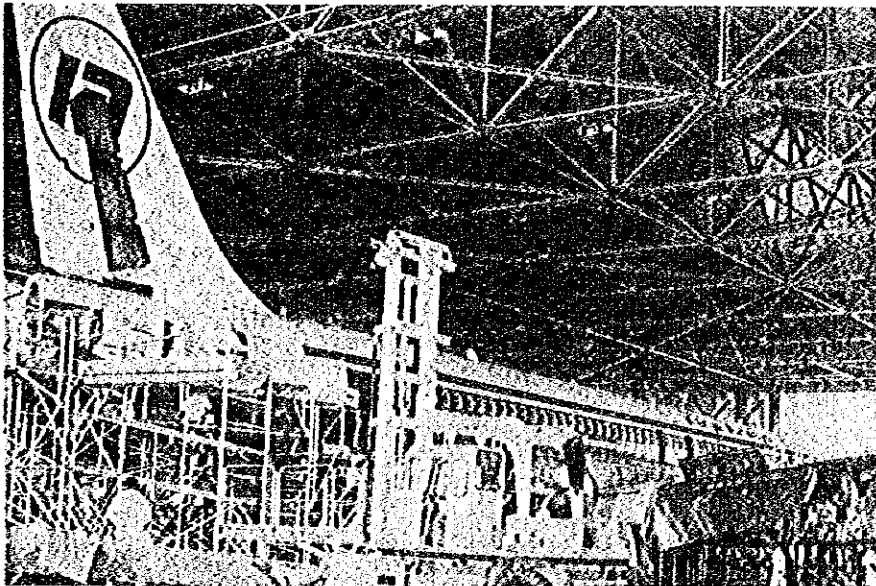
Table 2-3-2 Draft Air Navigation Development Plan

Service	First Stage Development					Second Stage Development					Third Stage Development					Total
	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	
Nav Aids System	NDB Replacement (20) 109.7 MKShs					NDB Installation (7) 143.7 MKShs					VOR/DME Replacement Installation (8) 158.0 MKShs					411.4 MKShs
	VDF Replacement & Installation (5) VOR Installation (4), ILS Installation (1)					VOR/DME Replacement/Installation (7) ILS Replacement/Installation (3)					ILS/MLS Replacement/Installation (4)					
Tele-communications Services	Teletype Equipment Replacement Radio Equipment Installation Automated Teletype Exchange Improvement 57.8 MKShs					Radio Equipment Improvement Teletype Equipment Installation 66.8 MKShs					Telecomm. Equipment Replacement/ Installation 71.9 MKShs					196.5 MKShs
	Radio Equipment Replacement (Ngong Hill, Londiani Relay Stations) TAR Replacement (Nairobi, Mombasa) FDP System Improvement (Nairobi) 140.1 MKShs					Radio Equipment Installation (Nyambene, Marsabit, Marubui Relay Stations) Long Range Radar Replacement (Nairobi) 165.8 MKShs					ARMS Installation (Nairobi, Mombasa) Second Long Radar Installation RDP System Installation (Nairobi) Radio Relay Station Installation 292.5 MKShs					
School of Aviation	Telecomm. Equipment & Nav Aids Installation 30.4 MKShs					Purchase of Training Aircraft 42.3 MKShs					Purchase of Training Aircraft 84.6 MKShs					157.3 MKShs
	Telecomm. Equipment Replacement/ Installation MET Instrument Replacement/ Installation 68.9 MKShs					Telecomm. Equipment Replacement/ Installation MET Instrument Replacement/ Installation 94.9 MKShs					Telecomm. MET Instrument Installation 100.4 MKShs					
Total	406.9 MKShs					513.5 MKShs					707.4 MKShs					1,627.8 MKShs



## **PART VIII. NATIONAL AIRLINE**

1. Present Condition
  - 1.1 Kenya Airways Transport
  - 1.2 Organisation and Operation of Kenya Airways
  - 1.3 Analysis of KQ Management and Relevant Issues
2. Fleet Plan
  - 2.1 Basic Concept for Project Selection
  - 2.2 Fleet Plan
3. Third Level Operation
  - 3.1 Policy and Objectives
  - 3.2 Fleet Plan
  - 3.3 Recommendation







## 1. Present Condition

### 1.1 Kenya Airways Transport

#### 1.1.1 Kenya Airways Aircraft Fleet

Kenya Airways (hereinafter referred to as KQ) has one B747, three B707s, one B720, one DC9 and two F27s (Table 1-1-1). Of these eight aircraft, the B747 is on lease. Total seating capacity is about 1,100.

Table 1-1-1 Kenya Airways Aircraft Fleet

Number of Aircraft	Type	Date of Purchase	Date of Manufacture	Remarks
3	B707-320B	11.10.77	April 1968 September 1968 April 1968	153 seats
2	F27-500	01.04.78	October 1962 November 1962	43 seats
1	DC9-30	01.06.78	January 1971	96 seats
1	B-720	05.02.79	April 1963	126 seats
1	B-747	Lease (KLM)	--	340 seats

Source: Kenya Airways

#### 1.1.2 Kenya Airways Fleet

Kenya Airways operates both international and domestic flights; international flights are all scheduled and it has no charter flights. The company's share of traffic on almost all air routes is less than 50 percent, on Northern European routes it was about 24 percent in 1979/80 (Table 1-1-2). Domestic flights of Kenya Airways are also all scheduled with no charter flights; these latter are operated for tourists by smaller charter flight companies.

The international air routes operated by Kenya Airways are spread from Nairobi and Mombasa to Europe, East Africa, the Middle East and South Asia.

Table 1-1-2 Passenger Traffic Historical

(Total Market and Kenya Airways' Share 1977/78 - 1979/80)

ROUTES	1977/78			1978/79			1979/80			1977/78-1979/80 % Av. Ann. Growth	
	Total Market	KA % Share	KA Total	Total Market	KA % Share	KA Total	Total Market	KA % Share	KA Total	Total Market	KA Total
<b>NORTHERN</b>											
London	104,404	35.7	37,291	124,015	31.2	38,709	136,300	26.5	36,150	14.3	- 1.5
Frankfurt	76,616	8.4	6,471	82,185	9.7	7,982	98,100	12.7	12,420	13.2	38.5
Zurich	44,279	15.4	6,825	49,725	13.4	6,671	46,300	20.5	9,490	2.3	17.9
Rome	52,697	30.8	16,213	41,854	53.3	22,289	45,500	45.6	20,750	- 7.1	13.1
<b>Total</b>	<b>277,996</b>	<b>24.0</b>	<b>66,800</b>	<b>297,779</b>	<b>25.4</b>	<b>75,651</b>	<b>326,200</b>	<b>24.2</b>	<b>78,810</b>	<b>8.3</b>	<b>8.6</b>
<b>EASTERN</b>											
Bombay	42,288	44.2	18,683	47,876	47.8	22,867	43,480	51.7	22,458	1.4	9.6
Karachi	11,514	30.4	3,506	12,084	30.7	3,710	11,340	37.2	4,224	- 0.8	9.8
<b>Total</b>	<b>53,802</b>	<b>41.2</b>	<b>22,189</b>	<b>59,960</b>	<b>44.3</b>	<b>26,577</b>	<b>54,820</b>	<b>48.7</b>	<b>26,682</b>	<b>0.9</b>	<b>9.7</b>
<b>REGIONAL</b>											
Mauritius	8,545	62.8	5,370	9,441	64.6	6,102	8,570	43.8	3,752	0.1	- 16.4
Addis Abab	27,038	5.4	1,451	27,718	11.7	3,252	40,550	9.2	3,723	22.5	60.2
Seychelles at	22,129	65.8	14,563	31,398	77.1	24,213	32,380	86.3	27,938	21.0	38.5
Mogadishu	8,338	22.2	1,850	7,973	48.2	3,844	9,600	45.5	4,370	7.3	53.7
Lusaka	37,146	21.0	7,787	40,344	42.5	17,143	39,310	41.7	16,408	2.9	45.2
Entebbe	-	-	-	-	-	-	7,800	78.6	6,129	-	-
Khartoum	18,752	0.0	-	18,752	2.5	467	24,180	3.1	742	13.6	58.9 <sup>A</sup>
Cairo	9,082	24.4	2,213	18,761	21.6	4,045	25,780	15.9	4,095	68.5	36.0 <sup>A</sup>
Jeddah	10,048	0.0	-	13,301	22.1	2,937	16,920	40.8	6,903	29.8	135.0 <sup>A</sup>
<b>Total</b>	<b>141,078</b>	<b>23.6</b>	<b>33,234</b>	<b>167,688</b>	<b>37.0</b>	<b>62,003</b>	<b>205,090</b>	<b>36.1</b>	<b>74,060</b>	<b>20.5<sup>B</sup></b>	<b>34.7<sup>B</sup></b>
<b>Total Int'l</b>	<b>472,876</b>	<b>25.8</b>	<b>122,223</b>	<b>525,427</b>	<b>31.3</b>	<b>164,231</b>	<b>586,110</b>	<b>30.6</b>	<b>179,552</b>	<b>10.6<sup>B</sup></b>	<b>16.5<sup>B</sup></b>
<b>DOMESTIC</b>	<b>171,380</b>	<b>100.0</b>	<b>171,380</b>	<b>195,780</b>	<b>100.0</b>	<b>195,780</b>	<b>208,110</b>	<b>100.0</b>	<b>208,110</b>	<b>10.2</b>	<b>10.2</b>
<b>GRAND TOTAL</b>	<b>644,256</b>	<b>45.6</b>	<b>293,603</b>	<b>721,207</b>	<b>49.9</b>	<b>360,011</b>	<b>794,220</b>	<b>48.8</b>	<b>387,662</b>	<b>10.5<sup>B</sup></b>	<b>12.8<sup>B</sup></b>

A: 1978/79 to 1979/80 grown only.

B: Using available data only.

Source: Kenya Airways and IATA Project Team.

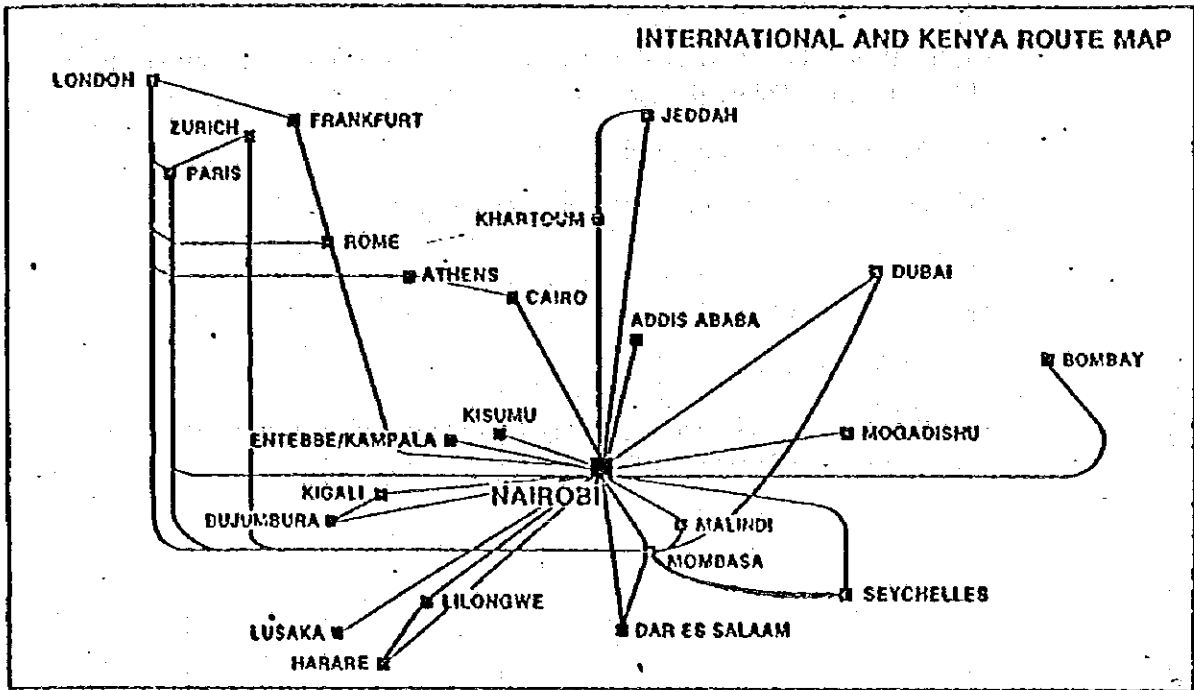


Fig. 1-1-1 Kenya Airways Route Map

## **1.2 Organisation and Operation of Kenya Airways**

### **1.2.1 Organisation of Kenya Airways**

Kenya Airways is headed by a board of directors and managing director (Fig. 1-2-1); the chairman and managing director are appointed by the Government.

Organisational functions of the company are divided into five sections, four of which are headed by the general manager.

- 1) Assistant to managing director
- 2) Corporate planning and management services
- 3) Finance
- 4) Commercial section
- 5) Technical section

Two thousand eight hundred persons were employed as of April 1982, most of them Kenyans working in Nairobi.

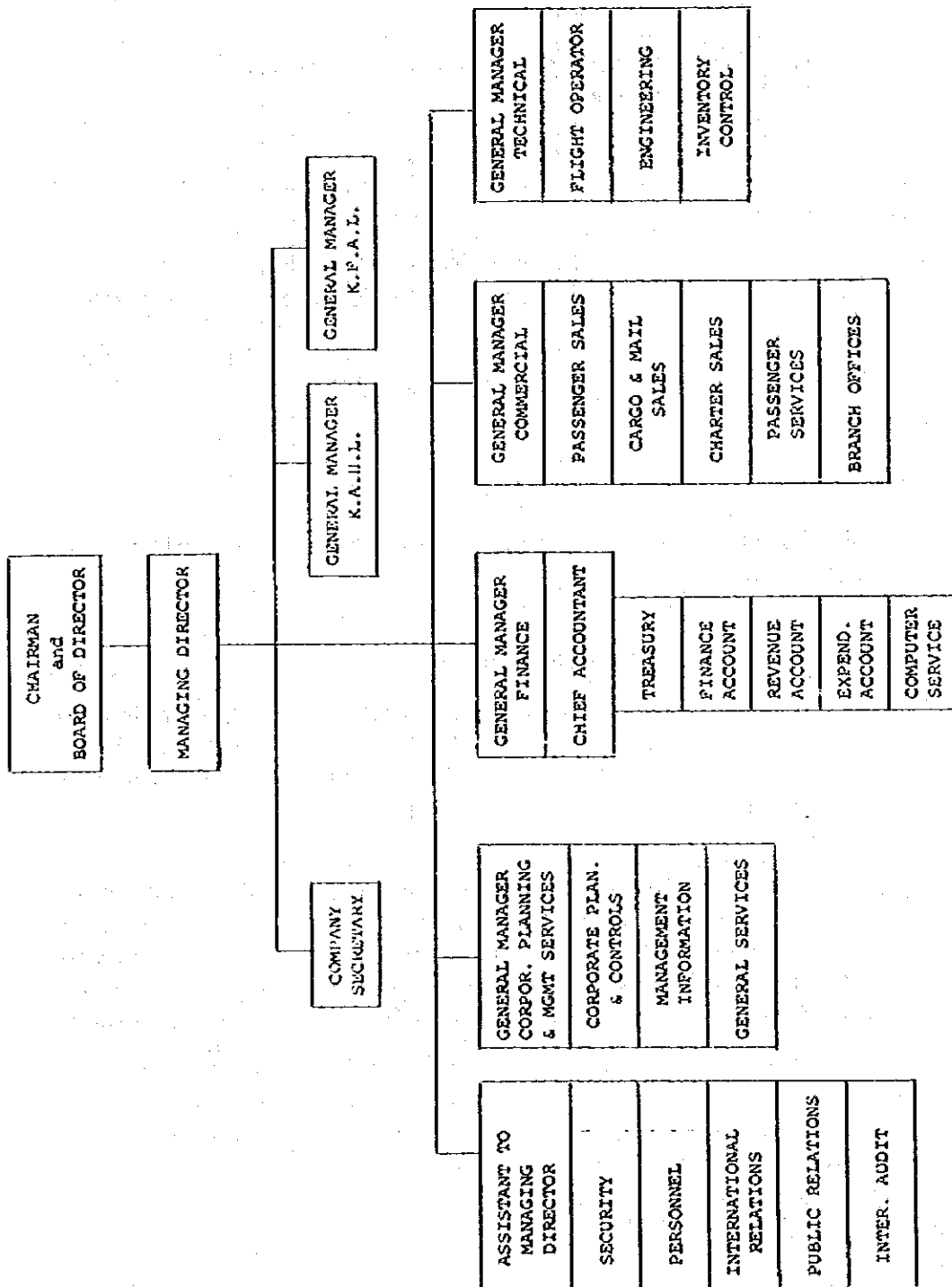


Fig. 1-2-1 Kenya Airways Organisation Chart

## 1.2.2 Financial Situation of Kenya Airways

The airline industry has passed through a critical period in recent years and Kenya Airways has shown a financial deficit since its inception (Table 1-2-1).

Table 1-2-1 Financial Operations of Kenya Airways  
(Million Ksh.)

	1978-79	1979-80	1980-81
Revenue	568.802	690.303	781.560
Expenditure	611.322	816.402	883.767
Interest	23.973	33.964	43.832
Net operating loss	-66.493	-160.063	-146.039

Source: Kenya Airways documents

Reduction of deficit can easily be done by promoting cost saving and increasing revenues.

## 1.3 Analysis of KQ's Management and Relevant Issues

- (1) Lack of competitive aircraft is the most critical issue for KQ. Its main B707 fleet is completely obsolete compared with other carriers serving Kenya from Northern Europe (Table 1-3-1). Additionally, per seat fuel consumption of the B707 is 20 percent greater than the DC10 or current wide body aircraft.

As of 1987, operation of the B707 and DC8 will be prohibited in Europe because of their noise; in the U.S., these measures will be implemented from 1985. It is anticipated that this will result in used aircraft such as the DC10, L1011 becoming much more expensive. It is therefore strongly recommended that the Kenyan Government furnish KQ with the financial equity to enable the company to lease or purchase appropriate aircraft.

**Table 1-3-1 Flights and Type of Aircraft Operating by Foreign Airlines between Europe and Kenya**

City	Airline	Flights/Week	Type of Aircraft
London (LDN)	British Airways	9	B-747
Frankfurt (FRA)	Lufthansa	4	B-747
Paris (PAR)	Air France	4	B-747
Amsterdam (AMS)	KLM	4	B-747
Copenhagen (CPH)	SAS	3	DC-10
Brussels (BRU)	Sabena	2	DC-10
Madrid (MAD)	Iberian Airlines	2	DC-10
Athens (ATH)	Olympic Airways	4	B-747
Zurich (ZRH)	Swiss Air	2	DC-10
Rome (ROM)	Alitalia	3	DC-10

Source: Airline Timetables

The current KQ fleet presence in Europe is not strong enough to spur tourism to Kenya. In The Netherlands, KQ is not acknowledged as an operator to Europe but is regarded only as a domestic operator by tour wholesalers, though they know of the firm's operations from London or Frankfurt. Because KQ has no direct flight from Amsterdam and because of its limited capacity, it is almost impossible for them to use KQ flights for their tours to Kenya.

For horticultural cargo, other carriers serving Kenya are offering container rates to shippers. This kind of sales is not feasible for KQ because of its current equipment.

It is obvious that the company is losing business opportunities because of its obsolete aircraft.

- (2) Since the staff and labor costs make up only 16 percent of total expense, it is not likely that KQ is overstaffed from the viewpoint of cost components. However, this condition can be found in overseas stations such as Rome; local union problems may be involved. It is worthwhile reviewing the efficiency of overseas stations to seek measures to reconstruct the company's sales and operation network, including evaluation of the general sales agents.
- (3) Another telling defect of KQ management is the lack of a computer system for auditing and sales statistics. This information is essential to establish agent sales policy, sales strategy, overseas office administration and an advertising policy which are fundamental to airline management. Systematization of information on revenues is urgently required.

- (4) Both passenger and cargo tariff should periodically be carefully checked. Special commodity rates applicable to horticultural products which are set at a low level to promote Kenyan exports should be adjusted upward when the Kenyan shilling is devalued. Flexible and quick actions in response to such changes are necessary.
- (5) Third level operation by KQ is essential in tourism promotion. Information on domestic air services other than KQ's is not well known even by KQ's overseas offices. Beginning of a third level operation together with hotel reservation service would definitely help further tourism. In other words, KQ should act partly as a tour operator in Kenya, rather than merely providing passenger seats. This can only be accomplished with cooperation between KQ and KTDC.
- (6) A positive image of Kenya should be presented to the overseas market by KQ and Kenyan tourist promotion offices. In our judgment, Kenyan flowers should be brought in as a main theme of this image together with the wildlife which is now familiar. For high yield passenger sales promotion, titles associated with flower names should be used for business class service and advertising in the manner that Thai International has adopted, such as "Orchid Service". Posters and calenders produced by tourist offices and KQ should be synchronised. When Malindi airport is opened, tropical fish can be added to the main themes and thereafter, wildlife, flowers and tropical fish can be used as advertising symbols promoting Kenyan tourism.



## **2. Fleet Plan**

### **2.1 Basic Concept for Project Selection**

The primary project for Kenya Airways therefore is the purchase of aircraft, after due consideration of these items:

- (1) Analysis of KQ's management and issues surrounding it
- (2) Demand forecast for KQ as shown in Volume II, Part IV, Chapter 6, and
- (4) Flight operation schedule based on the above demand.

### **2.2 Fleet Plan**

#### **2.2.1 Fleet Plan for the Target Year 1988**

A summary of the 1988 fleet plan and provisional KQ schedule follow:

- (1) Premises of the Plan
  - 1) Estimation of passenger traffic demand based on the results shown in Volume II, Part IV, Chapter 6.
  - 2) KQ's market share of the estimated international traffic shall be 40% – 50%.
  - 3) Charter flight frequencies provided by European supplemental carrier shall be decreased when KQ offers charter flight service from Mombasa.
  - 4) In principle, no increase of seat capacity offered by European scheduled carriers shall be authorised by the Kenyan government. When it is deemed necessary to approve such requests, approval shall be given under the condition that, as soon as KQ becomes ready to increase its own capacity, the approval shall be cancelled.
  - 5) Malindi Airport will be an international airport from 1990.
  - 6) Depending on the necessary frequency and total investment to be made, wide body jets and narrow body jets such as DC-10s and DC-9s, may be the best equipment. However, this does not necessarily mean that this equipment is recommended by the survey team.
  - 7) To economise in total operating cost, KQ's destinations in Europe shall be London, Frankfurt, Rome and Zurich.
  - 8) The same flight frequency and schedule in both summer and winter periods is planned. In busy seasons, charter flights would be utilised.
  - 9) Kenya's relationship with other countries may change in future, but such changes are totally unforeseeable, and therefore this factor has not been considered in the flight schedules planned.

(2) Estimation of Flight Frequencies

Basic data and figures used in arriving at the necessary frequency of service are:

1) European route

Based on the results in Volume II, Part IV, Chapter 6, total passenger traffic between Kenya and London (LON), Frankfurt (FRA), Zurich (ZRH) and Rome (ROM), and KQ's share for the year 1988 are estimated as:

	(unit: persons)		
	<u>Total passenger traffic</u>	<u>KQ's traffic</u>	<u>Share</u>
Kenya = LON, FRA, ROM, ZRH	474,213	189,685	40%

Breakdown of the traffic into Nairobi (NBO) and Mombasa (MBA) airports is:

	(unit: persons)	
	<u>Total passenger traffic</u>	<u>KQ's traffic</u>
MBO = LON, FRA, ROM, ZRH	312,980	125,192
MBA = FRA, ZRH	161,233	64,493
Total:	474,213	189,685

(a) Flight frequencies required for KQ's NBO = LON, FRA, ROM, ZRH traffic

DC-10 with seat capacity of 250 is used and 65% average load factor is assumed. Then, frequency required is 7.4 round trips per week. If a daily flight is operated, the load factor during busy and slack seasons in 1988 will be:

In season (Jul. -- Sep.)	82%
Off season (Apr. -- Jun.)	51%

(b) Flight frequencies needed for KQ's MBA = FRA, ZRH traffic

DC-10 with seat capacity of 300 is used for charter operation and 85% average load factor is assumed. Then, frequencies required are 2.4 round trips per week.

By adjusting charter applications of European supplemental carriers it should be rather easy to compare scheduled flights and obtain a 50% market share. Therefore, it is advisable to operate 3 round-trip charter flights out of Mombasa throughout the year.

2) Eastern route (India-Pakistan)

Estimate of total passenger traffic and KQ's proportion on the sector between Nairobi and Bombay (BOM)/Karachi (KHI) is calculated based on the results in Volume II, Part IV, Chapter 6:

	(unit: persons)		
	Total		
	passenger traffic	KQ's traffic	Share
NBO = BOM	74,568	37,284	50%
NBO = KHI	27,580	13,790	50%
<b>Total</b>	<b>102,148</b>	<b>51,074</b>	<b>50%</b>

Flight frequencies required for KQ's traffic with a B-707 (seat capacity 153) and 65% load factor are:

Frequency required: 4.9 round trips per week

If current local traffic right restrictions between BOM/KHI are to be continued, it is not economical to operate NBO – KHI – BOM – NBO. The solution is to operate KHI and BOM flights separately, or to continue suspension of the KHI flight. In these cases, frequency required is:

Frequency required for BOM only	3.6 round trips per week
Frequency required for KHI only	1.3 round trips per week

Only one flight per week of NBO = KHI is not advisable from the view of profitability.

3) Regional route (within Africa)

As shown in Table 2-2-1, there are substantial discrepancies between the passenger traffic estimate made by the IATA survey team and the actual development of passenger traffic. Contrary to the traffic on the northern route, that on the regional route is supposed to be mainly business traffic and tends to be easily influenced by various factors. Calculations to determine flight frequency needed on each sector were made in the same manner as before, using 1981/82 actual traffic results as a basis for traffic demand and the growth rate shown in Volume II, Part IV, Chapter 6.

KQ's market share in every sector was estimated as 50% except the sector Nairobi and Seychelles where it can enjoy an 85% share. Though the annual increase of traffic is estimated as 5%, a greater increase can be expected in the sectors NBO = EBB, NBO = HRA, NBO = JED, NBO = CAI, and NBO = DXB, as reflected in the assessment of required capacity.

Flight frequencies required to handle KQ traffic with DC-10s, DC-9s and B-707s are:

<u>Type</u>	<u>Sector</u>	<u>Round trips per week</u>
DC-10	NBO = CAI	2
DC-10	NBO = KRT = JED	3
DC-10	NBO = DXB	2
DC-9	NBO = ADD	3
DC-9	NBO = EBB	4
DC-9	NBO = LUN	3
DC-9	NBO = MGQ	1
B-707	NBO = SEZ	3
B-707	NBO = HRA	3

4) Summary

Total flight frequencies required to handle KQ's anticipated traffic are shown in Table 2-2-2, summarising the results from 1) to 3).

Table 2.2-1 Trend of Passenger Traffic on Regional Routes  
(Arrivals and Departures)

(Unit: persons)

City	1977/78	1978/79	1979/80	1980/81	1981/82	IATA Estimate 1982
Mauritius (MRU)	8,545	9,441	8,570	N.A.	4,091	11,200
Addis Ababa (ADD)	27,038	27,718	40,550	N.A.	34,692	52,500
Seychelles (SEZ)	22,129	31,398	32,380	N.A.	25,482	41,900
Mogadiscio (MGQ)	8,338	7,973	9,600	N.A.	11,113	12,500
Lusaka (LUN)	37,146	40,344	39,310	N.A.	29,713	55,300
Entebbe (EBB)	-	-	7,800	N.A.	33,525	17,100
Khartoum (KRT)	18,752	18,752	24,180	N.A.	19,554	29,500
Cairo (CAI)	9,082	18,761	25,780	N.A.	23,653	26,500
Jeddah (JED)	10,048	13,301	16,920	N.A.	22,246	23,300
Subtotal	141,078	167,688	205,090	N.A.	204,069	269,800
Accra (ACC)					1,245	
Abidjan (ABJ)					3,464	
Blantyre (BLZ)					17,427	
Bujumbra (BJM)					7,524	
Dakar (DKR)					723	
Djibouti (JIB)					2,378	
Kinshasa (FIH)					5,499	
Juba (JUB)					1,937	
Kigali (KGL)					9,972	
Lagos (LOS)					17,171	
Doala (DLA)					4,904	
Harare (HRA)					26,461	
Dubai (DXB)					7,839	

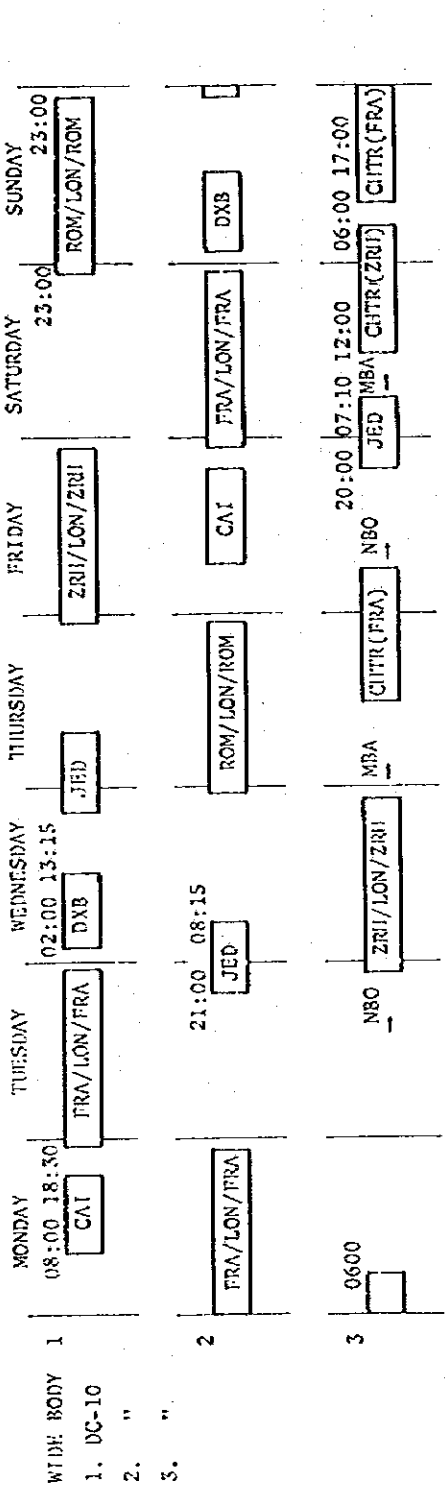
Note: N.A. = Not available  
(Source: MOIC documents)

Table 2-2-2 Total Frequency Required for KQ's Traffic in 1988

	Route	Equipment	Frequency
Scheduled	1) <u>Northern</u>		
	NBO/FRA/LON	DC-10	3
	NBO/ROM/LON	DC-10	2
	NBO/ZRH/LON	DC-10	2
	2) <u>Eastern</u>		
	NBO/BOM	B-707	3
	3) <u>Regional</u>		
	NBO/CAI	DC-10	2
	NBO/KRT/JED	DC-10	3
	NBO/DXB	DC-10	2
	NBO/ADD	DC-9	3
	NBO/EBB	DC-9	4
	NBO/LUN	DC-9	3
NBO/MGQ	DC-9	1	
NBO/SEZ	B-707	3	
NBO/HRA	B-707	3	
Charter	1) <u>Northern</u>		
	MBA/FRA	DC-10	2
	MBA/ZRH	DC-10	1

**(3) Image of flight operation schedule for the year 1988**

Summarising the above studies, provisional flight operation schedules are illustrated in Fig. 2-2-1.



Note: including Karachi (KRT) in JED Route

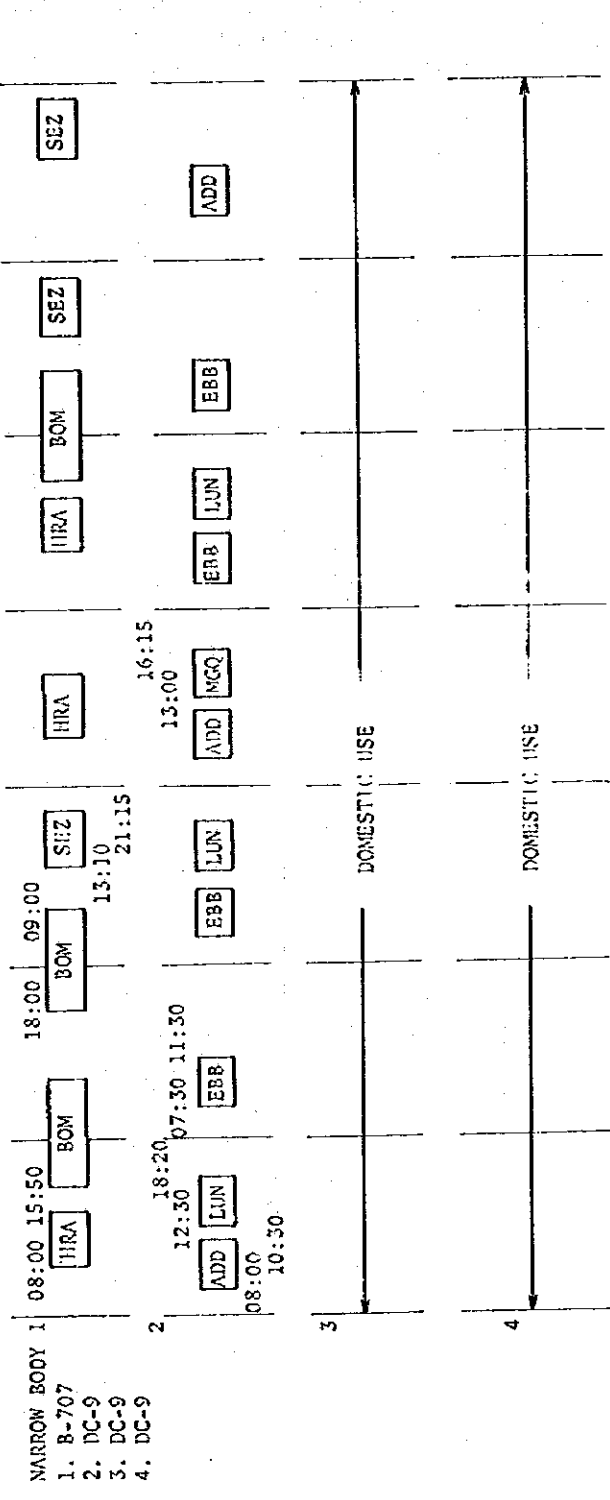


Fig. 2-2-1 Image of KO Flight Schedule in 1988



**(4) Fleet purchase plan**

Based on this study, purchase of the equipment shown in Table 2-2-3 is recommended.

After 1985 in the U.S. and after 1987 in Europe operation of DC-8s and B-707s will be prohibited because of their noise. Therefore, it is expected that the price of used DC-10s will increase, and this has been assumed in this study.

There is little possibility that the B-720s and B-707s in KQ's present fleet can be sold, and their fuel consumption efficiency is not good, so these aircraft should be replaced as soon as possible.

In 1988, the F-27s can be used for some of the third level operations.

Table 2-2-3 Candidate Projects for 1988: National Airline

No.	Project	Contents		Cost (million Xsh.)			Period	Degree of Importance	Degree of Urgency	Remarks	
		Year	Aircraft	No. of A/C	Local	Foreign					Total
1.	Purchase of Aircraft	1983/1984	used DC-10	1		230		230	A		
2.	"	1983/1984	used DC-9-30	1		60		60	A		
3.	"	1985/1986	used DC-10	1		250		250	A		
4.	"	1987/1988	used DC-10	1		270		270	B		
5.	"	1987/1988	used DC-9-30	1		60		60	B		
				<b>Total</b>				870			including spare engines and parts

## 2.2.2 Fleet Plan for the Target Year 2000

For further tourism promotion of Kenya, it is essential to expand the KQ flight network to the U.S. and Japan; these undoubtedly hold the greatest potential tourist market. The fleet plan up to 1988 is concentrated on the renewal of equipment and increase in capacity of the current network. For the decade after 1988, the network should be expanded, not for the sake of KQ but for the tourist industry in Kenya.

- (1) New York should be the point served by KQ when it begins operation to the U.S. Extension of several London flights to New York would be most reasonable. However, detailed comment is not feasible due to the fact that bilateral air agreements between Kenya and the countries concerned are not now available.
- (2) Tokyo should be the destination of KQ's flight to the Far East. As transiting points, Hong Kong, Bangkok, Taipei, Singapore or Manila in Southeast Asia and Bombay, Seychelles or Colombo in the Indian Ocean can be considered. The situation of Hong Kong around the end of this century is totally ambiguous; additionally, traffic between Hong Kong and Tokyo is rather poor due to the surplus capacity available in this sector. Taipei might be an alternative from the viewpoint of good traffic demand and the open sky policy of the government. Singapore is rather strict on traffic rights issues, specifically on the beyond traffic right. It is understood that Air Lanka is interested in starting service from Colombo to Kenya, since they have already obtained traffic rights to Tokyo and will start operation from next April. There is no doubt that Air Lanka is aiming at promoting tours to East Africa from Japan to augment their new service between Colombo and Japan. It is advisable for KQ to negotiate with Air Lanka to establish measures enabling the company to start Far East services.

Negotiations with Japan to conclude an air agreement will normally be lengthy unless JAL wishes to expedite them. It is advisable to remember this.

### (3) Fleet Plan

A fleet plan covering the period 1988 through 2000 is shown in Table 2-2-4. Justification for the equipment follows:

1989/90	Construction of a hangar in Nairobi Airport
1991	Starting of charter service with DC-10s from Malindi to Europe; starting of DC-10 flight service on NBO/BOM route, and B-707s are retired.
1994	Starting of New York route with DC-10s, and strengthening of European route, including Paris and Copenhagen, or Middle Eastern route.
1998	Starting of Far Eastern route with DC-10s, or increasing flight services on existing routes.
1999	Retirement of DC-9-30 or DC-9-50; replacement by DC-9-80.

According to the above schedules, three DC-10 aircraft are necessary to handle the new routes and the increased demand on existing routes. Two narrow body jets (DC-9-30) are also necessary from 1988 to 2000, however these will be replaced by DC-9-80s in 1999.

Table 2-2-4 Candidate Projects from 1989 to 2000: National Airline

No.	Project	Contents	Cost (million Ksh.)			Period	Degree of Importance	Degree of Urgency	Remarks
			Local	Foreign	Total				
1.	Purchase of Aircraft	Year Aircraft No. of A/C							
2.	"	1991/1992 used DC-10 1	270		270		A		
3.	"	1992/1993 used DC-9-30 1	60		60		A		
4.	"	1994/1995 used DC-10 1	270		270		A		
5.	"	1996/1997 used DC-9-30 1	60		60		B		
6.	"	1998/1999 used DC-10 1	270		270		B		
7.	"	1999/2000 used DC-9-80 3	450		450		B		
8.	Selling of Aircraft	DC-9-30 5	300		300		B		
9.	Construction of Hangar	Construction of a Hangar in Nairobi (1989/1990)	53	237	290		A		
		Total	53	1,127	1,370				

### **3. Third Level Operations**

#### **3.1 Policy and Objectives**

##### **3.1.1 Policy**

Third level operation by KQ is essential for tourism promotion. Information concerning domestic air services except KQ's services are not well known even by KQ's overseas offices. If KQ's third level operation is started, together with reservation services of hotels concerned, it would definitely help further tourism promotion. In other words, KQ should function partly as a tour operator in Kenya, and should not be in the position of merely providing seats. In this policy, cooperation between KQ and KTDC is essential.

The introduction by Kenya Airways of a "Third Level" Operation would benefit tourism and offers many other substantial advantages to both Kenya and Kenya Airways:

- (1) Additional tourist traffic will be generated by promoting integrated package tours, thus contributing to the viability of the company's international routes.
- (2) The competitiveness of Kenya Airways' international services will be improved. Third level operation will act as a feeder service, linking domestic tourist traffic with international flights. Scheduling will be designed to favour Kenya Airways' own international departure and arrivals.
- (3) Outlying centers will be able to develop on the back of the tourist market.
- (4) Better tourist bed occupancy will result from the improved ability to spread the tourist population between the game parks, Nairobi, Mombasa and elsewhere.
- (5) Tourists with more funds but little time spend in Kenya will be better catered to.

##### **3.1.2 Objectives**

The basic objectives of third level services are as follows:

- (1) The development of a third level scheduled passenger market which will economically justify such operation. Initially, the focus will be on tourist travel to the scattered game parks and the coast.
- (2) A large proportion of this market should be made up of new air travellers in order not to affect adversely existing operation.
- (3) The operation should quickly become profitable in order not to burden the taxpayer with additional cost.

### 3.2 Fleet Plan

The JICA study team accept the new development strategy for Kenya Airways reported by the IATA study team, and the inception of third level operations by the Kenya Airways' Fleet Planning Team.

Their main recommendations of routings and aircraft type are summarized in Table 3-2-1 and Table 3-2-2.

Table 3-2-1 Routes and Aircraft Recommended

	KQ Fleet Planning Team	IATA Study Team
Routes	R.1 MBA/MYD/LAU R.2 NBO/AMB/KIL/MBA R.3 NBO/MMA/AMB R.4 NBO/KIS	R.1 NBO/AMB/KIL/MBA/LAU R.2 NBO/SAM/L.BAR/MMA R.3 NBO/KIS R.4 NBO/MMA
Suggested Aircraft Type	1. Dornier 228/200, 19 seats 2. Casa 212/200, 26 seats 3. DHC Twin Otter 300, 19 seats	1. Twin Otter 2. Beach 99 3. S.D 3/30 4. Mohawk 298 5. Metro II
Number of Aircraft	2 to 3 aircrafts	2 aircrafts
Code:	MBA Mombasa LAU Lamu MMA Masai Mara L.BAR Lake Baringo	NBO Nairobi AMB Ambaseri KIS Kisumu MYD Malindi KIL Kilaguni SAM Samburu

Table 3-2-2 Flight Frequencies by KQ Fleet Planning Team

	Mon.	Tues.	Weds.	Thurs.	Fri.	Sat.	Sun.	Weekly Frequencies
Route 1:	x		x	x	x	x	x	6
Route 2 (a)		x	x	xx	x		x	6
(b)	x		x	x	x	x	x	6
Route 3:	x	x	x			x	x	5
Route 4:	x		x		x		x	4
Route 1: Mombasa-Malindi-Lamu, Route 2: Nairobi-Amboseli-Kilaguni-Mombasa, Route 3: Nairobi-Masai Mara-Amboseli, and Route 4: Nairobi-Kisumu.					Notes: (x) One return flight (a) Outward bound from Nairobi (b) Inbound to Nairobi.			

### 3.3 Recommendation

- (1) For the introduction by Kenya Airways of a small "Third Level" operation, the purchase of two cost-efficient twin turbo-prop aircraft as soon as possible is essential.
- (2) An initial investment for the two required aircraft, one spare engine, spare parts and ground service equipment is estimated at US\$4 million by the Kenya Airways Fleet Planning Team, and the amounts is quite reasonable.
- (3) The potential success of Kenya Airways' proposed scheduled third level services is dependent on the following policies;
  - a) exclusive KQ service on the route,
  - b) use of Jomo Kenyatta International Airport in Nairobi,
  - c) Future tour operator services by KQ, etc.



## **PART IX. PIPELINE**

- 1 . Current Condition**
  - 1.1 State of Pipeline**
  - 1.2 State of Pipeline Transport**
  - 1.3 Organisation and Management**
  - 1.4 Problems requiring Improvement**
- 2 . Pipeline Extension Plan**
  - 2.1 Basic Plans for Extension to Western Kenya**
  - 2.2 Oil Transport Demand**
  - 2.3 Design of Extension Plans**
  - 2.4 Preliminary Feasibility Study**
  - 2.5 Suggestions**





## 1. Current Condition

### 1.1 State of Pipeline

#### (1) General

As Kenya is a non-oil-producing country, crude oil has been imported primarily from Middle and Near East countries and refined in Mombasa on the Indian Ocean. Refined oil was transported to inland cities and neighbouring countries such as Uganda and Rwanda by means of railways and tank lorries.

Recently oil consumption in inland cities has been increasing while air traffic becomes busier as an increased number of sightseers visit the country. This has raised oil demand beyond the limit of the capacity of existing transport such as railway, inevitably requiring pipeline transport.

In 1972 a decision was made on installation of a pipeline to transport white products between Mombasa and Nairobi with loans from the World Bank and the Export-Import Bank of Japan. To operate the pipeline, Kenya Pipeline Company, Ltd. (KPC) was established with capital subscribed by the Kenyan Government.

Construction of the pipeline, started in 1976, was completed in 1978 and it was put into operation in February of the same year. To date products have been transported without problem.

#### (2) Products

Crude oil is refined at the East African Oil Refinery (EAOR) established jointly by the Kenyan government and oil companies such as BP/Shell, and 5 kinds of product are transported through a 14-in pipeline over nearly 450km from KPC's Mombasa Pump Station adjacent to EAOR to Nairobi, the final destination.

Yearly transport ratios of 5 kinds of products are shown below.

Table 1-1 Transport rate of products

(%)

Products	1978	1979	1980	1981	1982
MSP *	27	23	23	19	19
MSR	13	13	14	15	15
Kero	6	7	7	8	8
Jet	27	28	27	28	28
AGO	27	29	29	30	30

Source: KPC

Here it is clear that more than 90% of the white products are consumed by vehicles such as automobiles and airplanes.

Automotive fuels have been shifting from expensive premium gasoline to regular gasoline and from gasoline to kerosene, used by diesel engine vehicles.

The consumption of kerosene as household fuel is small, because in most cities cheaper charcoal and firewood are more often used. The consumption of aircraft fuel has remained constant at 28%.

The above data suggests that future demand for pipeline transport of these products will be proportional to the growth of automobiles and air transport.

\*Note    MSP : Motor spirit premium  
          MSR : Motor spirit regular  
          KERO : Illuminating kerosene  
          AGO : Automotive gas oil

### (3) Shippers

At present, 7 oil companies are shipping their white products through the pipeline. Their shares are given below.

Table 1-2 Shippers

Company	Share (%)	
Shell	31	
Caltex	18	
Esso	15	
Total	10	
Mobil	}	
Agip		26
Kenyon		
Total	100	

Source: KPC

### (4) Pipeline Transport Capacity

There is an altitude difference of about 1,600m between Mombasa and Nairobi. Thus booster pump stations including the Mombasa Pump Station will ultimately be installed at 8 points in this section. At present, pumping units have been installed at 4 points: No. 1 (Mombasa Pump Station), No. 3, No. 5 and No. 7 and the pipeline will be operated depending on transport load:

**Table 1-3 Pipeline Capacity**

Operating Pump Station	Operating range (kℓ/hr)	Pump Unit
No. 1 and 3	180 - 230	Existing
No. 1, 5 and 7	260 - 290	"
No. 1, 3, 5 and 7	350 - 400	"
No. 1 to No. 8	760 - 810	*

\*Pumping units at Nos. 2, 4, 6 and 8 will be installed when flow rate exceeds 400kℓ/hr.

**(5) Current State of Facilities**

The stations (Mombasa, Nos. 3, 5 and 7 and Nairobi Terminal) on the pipeline are under individual control systems and are provided with safety protection.

The pipeline as a whole is under computer control via a communications system. Operational commands are given by the dispatching center located at the Nairobi Terminal. The dispatcher is in a position to be informed via a telemetering system of data necessary for controlling the pipeline system such as the operational condition of pump units, valve positions, the amount of products to be received or shipped and emergency information.

A flow control system operates at the Mombasa Pump Station and a pressure control system, designed to keep pressure at pump inlets and outlets within allowable ranges, is functioning at booster stations Nos. 3, 5 and 7.

The Nairobi Terminal measures with a turbine type flow meter products delivered from Mombasa and stores them in different product tanks. Product qualities are uniform among shippers. Products of the same kind are delivered from the Nairobi Terminal to shippers' storage yards in the suburbs through distribution lines in amounts based on individual shipments.

The pipeline is periodically (biweekly) inspected from a helicopter. Main check points are possible damage by work being done in the vicinity, the condition of portions of the pipe that across rivers, the coating and leakage.

Preventive maintenance is carried out on main line pumps at the stations after 1,000 and 5,000 hours of operation and thereafter at 5,000-hour intervals.

The pump stations and pipeline facilities are outlined below.

- a) Mombasa Station (PS. 1)
  - Products Receiving Manifold
  - Suction Booster Pump x 2
  - Turbine Type Flow Meter x 2

- Meter Proover Loop            x 1
  - Mainline Pump                x 2
  - Pig Launcher
  - Telemetry & Telecommunication System
- b) PS. 3, 5 and 7
- Pig Launcher/Receiver (for PS. 5 only)
  - Mainline Pump                x 2
  - Telemetry & Telecommunication System
- c) Embakasi Terminal (at Nairobi Airport)
- Pressure Control System
  - Turbine Type Flow Meter
  - Meter Proover Loop
  - Product Storage Tanks
  - Telemetry & Telecommunication System
- d) Nairobi Terminal
- Pig Receiver
  - Pressure Control System
  - Turbine Type Flow Meter
  - Meter Proover Loop
  - Product Distribution Manifold
  - Product Storage Tanks
  - Loading Facility
  - Supervisory Control System
  - Telecommunication System
- e) Pipeline
- Pipe Diameter        : 14 inches
  - Length                : 448.8 km
  - Highest Point        : 1,720 m

## 1.2 State of Pipeline Transport

### (1) Data on Past Transport

As mentioned earlier, the transport capacity of the pipeline as it is ranges from 1,500,000 to 3,000,000t per year ( $1\text{m}^3$  of white products = 0.78t on average), and this will be raised to 5,100,000t when other booster pump stations (Nos. 2, 4, 6 and 8) are in operation.

However, rises in crude oil prices after the second oil shock caused oil consumption to decline, causing shipments to drop to around 50-60% of the planned levels.

The planned and actual annual throughputs are shown below.

**Table 1-4 Appraisal estimate and actual throughput of existing pipeline**

Year	Appraisal	Actual	Actual/Appraisal	% Growth
1978	1,870	1,011	0.54	-
1979	1,970	1,378	0.70	36.3
1980	2,100	1,464	0.70	6.2
1981	2,240	1,437	0.64	-1.8
1982	2,390	1,279	0.54	-11.0
1983	2,540	1,440	0.55	9.5

\* Total throughput in 1983 was supposedly based on the actual throughput from Jan. to May in 1983.

**(2) Current Oil Transport by Other Modes**

Since the Mombasa-Nairobi pipeline was put into operation, all products (gasoline, kerosene, jet fuel and automotive gas oil) delivered from the East African Oil Refinery to inland cities and neighbouring countries have been shipped through the pipeline instead of by conventional tank trucks and rail.

Thus, LPG, fuel oil, bitumen, etc. other than the products mentioned above are transported by conventional means: tank trucks and rail.

The percentages of shipments by the pipeline, rail and trucks between Mombasa and Nairobi are 65%, 28% and 7% respectively.

**(3) Cost of and Tariff for Pipeline Transport**

Actual transport costs between 1980 and the first half of 1982 and budgets for the second half of 1982 and the first half of 1983 are shown in Table 1-5.

Profits, throughputs and mean tariffs between 1979 and the first half of 1981 are shown in Table 1-6.

**Table 1-5 Average Pipeline Tariff**

Year	1979	1980	1981 (1/2)
Product transport revenue	224,930	362,826	179,750
Throughput	1,378	1,464	695
Average tariff	163	248	259

Source: KPC Annual report

Table 1-6 Kenya Pipeline Company Limited Average Transport Cost of Products per m<sup>3</sup>

	1980	1981 1/2 Year	1981/82	BUDGET 1982/83 ORIGINAL	2. REVISED
Throughput in M <sup>3</sup>	1,463,689	695,113	1,429,477	1,450,000	1,363,042
<u>OPERATING COSTS</u>					
Staff costs	9.41	11.22	15.80	16.70	17.12
Maintenance Spares Usage	1.73	2.57	7.67	8.01	6.96
M.V. Running Expenses	1.41	1.95	2.36	2.61	2.40
Travel & Entertainment	0.72	0.74	0.85	1.02	0.89
Postage & Telephone	0.59	5.00	1.61	1.12	0.93
Management & Consultancy Fee	0.25	0.09	-	-	-
Rent & Rates	0.53	0.79	1.85	1.71	1.61
Water & Electricity	5.88	6.53	7.55	9.16	8.92
Insurance	3.74	3.89	2.55	4.87	5.13
Depreciation	27.73	29.05	28.40	35.86	36.68
Pre-operational expenses	15.84	16.67	8.10	-	-
Other operating costs	0.88	0.94	0.86	1.03	1.43
Subtotal (Ksh/m <sup>3</sup> )	68.71	79.44	77.60	82.09	82.07
<u>FINANCE COSTS</u>					
Finance charges	45.15	50.84	53.09	41.95	44.61
Foreign Exchange Losses	3.61	6.02	13.17	10.95	11.62
Exchange Amortization charge	0.91	5.92	17.30	-	-
Subtotal	49.67	62.78	83.56	52.80	56.23
TOTAL	118.38	142.22	161.16	134.89	138.30

Source: KPC



### 1.3 Organisation and Management

#### (1) Organisation of KPC

KPC has a total staff of 455 personnel including its head office and pipeline operation and maintenance divisions. Details are shown below.

Table 1-7 KPC Organisation

No.	Duty	No. of Persons
1	Senior Manager	3
2	Secretary	2
3	Audit	6
4	Personnel	9
5	Accountant	24
6	Planning	2
7	Administration	143
8	Quality Control	5
9	Operation	52
10	Transportation	67
11	Stores Man	11
12	Security	68
13	Maintenance	63
	Total	455

Source: KPC

#### (2) KPC Management

From its second year KPC's income grew steadily enough to make up the loss incurred in the first year following the initiation of operation in February 1978 and accumulated deficits in 1980, and to further pay dividends from 1980 on. However, since the latter half of 1981, income growth has lessened as a result of reduced shipments, and dividends have again fallen to zero (see Table 1-8).

The balance sheet for the first half of 1981 and the statement of income and expenditure for 1980 and the first half of 1981, extracted from the KPC Annual Report, are shown below.

Table 1-8 Kenya Pipeline Company Limited  
Comparative Operating Statements

Kshs. 000's

	1978	%	1979	%	1980	%	1981	%	1981/82	%
Oil Transport Revenue	123,345	100.0	224,930	100.0	362,826	100.0	179,750	100.0	370,266	100.0
Operating Expenses	108,339	87.8	107,659	47.9	98,480	27.2	55,234	30.7	111,464	30.1
Operating Revenue	15,006	12.2	117,271	52.1	264,346	72.8	124,516	69.3	258,802	69.9
Finance Costs	75,295	61.0	78,398	34.8	66,083	18.2	35,342	19.7	75,893	20.5
Exchange Losses & amortization	735	0.6	(9,317)	(4.1)	6,619	1.3	8,296	4.6	43,549	11.7
Balance	(61,024)	(49.4)	48,190	121.4	191,644	52.8	80,878	45.0	139,360	37.6
Interest Earned & Other Income	2,277	1.8	5,011	2.2	7,556	2.1	9,426	5.2	31,427	8.5
Income Before Tax	(59,747)	(47.6)	53,201	23.6	199,200	54.9	90,304	50.2	170,787	46.1
Taxation	-	-	-	-	27,050	7.5	21,914	12.2	102,130	27.6
Income after Tax	(58,747)	(47.6)	53,201	23.6	172,150	47.4	68,390	38.0	68,657	18.5
Dividends	-	-	-	-	64,835	17.9	30,874	17.2	-	-
Balance End of the Period	(58,747)	(47.6)	53,201	23.6	107,315	29.5	37,516	20.8	68,657	18.5

Source: KPC

**Kenya Pipeline Company Ltd.**  
**Balance Sheet at 30 June 1981**

	Note	1981 K.Shs.000's	1980 K.Shs.000's
<b>ASSETS EMPLOYED</b>			
PROPERTY, PLANT AND EQUIPMENT	3	662,676	673,204
DEFERRED CHARGES	4	61,849	38,974
<b>CURRENT ASSETS</b>			
Inventories		17,776	15,560
Accounts receivable and prepayments	5	36,804	39,214
Bank balances and cash	6	182,889	155,927
		<u>237,469</u>	<u>210,701</u>
<b>CURRENT LIABILITIES</b>			
Accounts payable and accruals	7	28,217	27,208
Current portion of term loans		69,674	83,416
Taxation	8	21,959	27,050
Proposed dividend		30,874	24,835
		<u>150,724</u>	<u>162,509</u>
<b>NET CURRENT ASSETS</b>		<u>86,745</u>	<u>48,192</u>
		<u>811,270</u>	<u>760,370</u>
<b>FUNDS EMPLOYED</b>			
<b>SHAREHOLDERS' FUNDS</b>			
Share capital	9	154,368	154,368
Retained earnings		139,285	101,769
		<u>293,653</u>	<u>256,137</u>
<b>NON CURRENT LIABILITIES</b>			
Term loans	10	517,617	504,233
 <u>W.N. Mbote</u> Director			
 <u>G. Muchiri</u> Director		<u>811,270</u>	<u>760,370</u>

The attached notes 1 to 15 form part of these financial statements.

**Kenya Pipeline Company Ltd.**  
**Statement of Income and Retained Earnings**  
**for Six Months ended 30 June 1981**

	Note	6 months to 30 June 1981 K.Shs.000's	12 months to 31 December 1980 K.Shs.000's
<b>INCOME</b>			
Oil transport revenue		179,750	362,826
Interest		9,063	7,223
Other income		363	333
Product losses - Overprovision in previous years		-	2,087
		189,176	372,469
<b>EXPENDITURE</b>			
Administration costs		23,402	36,696
Finance costs		35,342	66,083
Auditors' remuneration		45	100
Pre-operational expenses		11,589	23,179
Depreciation		20,198	40,592
Net loss on exchange		4,182	5,288
Exchange amortisation charge	4	4,114	1,331
		98,872	173,269
<b>INCOME BEFORE TAXATION</b>		90,304	199,200
Taxation	8	21,914	27,050
<b>NET INCOME FOR PERIOD</b>		68,390	172,150
<b>STATEMENT OF RETAINED EARNINGS</b>			
Balance at beginning of period		101,769	(5,546)
Net income for period		68,390	172,150
		170,159	166,604
Dividends	11	30,874	64,835
<b>Balance at end of period</b>		139,285	101,769

The attached notes 1 to 15 form part of these financial statements.

**Kenya Pipelining Company Ltd**  
**Statement of Source and Application of Funds**  
**for Six Months ended 30 June 1981**

	6 months to 30 June 1981 K.Shs.000's	12 months to 31 December 1980 K.Shs.000's
<b>SOURCE OF FUNDS</b>		
From operations:		
Net income for period	68,390	172,150
Charges not requiring current outlay of funds:		
Depreciation	20,198	40,592
Amortisation of deferred charges	11,589	23,179
Deferred exchange loss	(34,464)	(26,745)
<b>Total generated from operations</b>	<b>65,713</b>	<b>209,176</b>
Other sources:		
Disposal of property, plant and equipment at net book amount	37	259
Increase in term loans	13,384	
<b>Total sources</b>	<b>79,134</b>	<b>209,435</b>
<b>APPLICATION OF FUNDS</b>		
Purchase of property, plant and equipment	9,707	11,877
Pipeline extension study costs	-	256
Pre-operational expenditure	-	1,281
Reduction in term loans	-	52,375
Dividends	30,874	64,835
<b>Total applications</b>	<b>40,581</b>	<b>130,624</b>
<b>INCREASE IN WORKING CAPITAL</b>	<b>38,553</b>	<b>78,811</b>
<b>INCREASE IN COMPONENTS OF WORKING CAPITAL</b>		
Current assets:		
Inventories	2,216	2,985
Accounts receivable and prepayments	(2,410)	7,206
Bank balances and cash	26,962	104,616
	<b>26,768</b>	<b>114,807</b>
Current liabilities:		
Accounts payable and accruals	1,009	(21,149)
Current portion of term loans	(13,742)	5,260
Taxation	(5,091)	27,050
Proposed dividend	6,039	24,835
	<b>(11,785)</b>	<b>35,996</b>
	<b>38,553</b>	<b>78,811</b>

The attached notes 1 to 15 form part of these financial statements.

#### 1.4 Problems Requiring Improvement

Soaring oil prices after the second oil crisis, together with the Government's control of consumption, changed oil consumption growth to a negative growth after the peak recorded in 1980. Recently Kenya's export and import of white products decreased from the peak of 3,300,000t in 1980 to 2,750,000t in 1981 and further to 2,550,000t, or 77% of the peak level, in 1982. Export to neighbouring countries, in particular, decreased almost to half from 1,620,000t in 1980 to 890,000t in 1982. Despite the decrease in imports mentioned above, a 35% increase in payments from 277 million Kenya pounds in 1980 to 371 million Kenya pounds occurred in 1982, accounting for a large portion of the country's foreign currency expenditure.

As described in section 2.2, pipeline throughput in 1982 was 1,279,000t, a 12% decrease from the peak 1,464,000t in 1980. A comparison of these actual throughputs with the initial planned figures reveals that the actual for 1979 and 1980 and for 1982 are 70% and 54%, respective to the planned. Thus, actual operation has now decreased to 50%, or every other week operation. This is very low considering that actual operation is generally designed to be 95%, and naturally has had a direct and unfavorable effect on KPC's profits. However, the company's actual balance sheet, shown above, shows profits except for the first year, 1978. This is because of the special design of the pipeline tariff, which was established using the railway tariff as a target. In this respect, the economy of pipeline transport is considered better than railway transport yet its true economy remains latent. However, the pipeline is considered very advantageous in that it provides safety by eliminating growing traffic congestion, damage to subgrades and traffic hazards involved in truck transport while ensuring a stable supply of aircraft fuel to the Nairobi New International Airport.

The pipeline also transports more than one kind of oil through a single line using a turbulence transport system and has a special communications circuit to transmit data to the Nairobi Terminal for the central control of pipeline operation.

The pipeline control system is also most up-to-date, permitting substantial labor saving. Considering the present actual operation, a KPC staff of 100 personnel seems appropriate.

The maintenance and inspection of the pipeline and the pump stations are being carried out properly in accordance with KPC's Maintenance Manual and the entire facilities are kept in good condition.

## **2. Pipeline Extension Plan**

### **2.1 Basic Plans for Extension to Western Kenya**

#### **2.1.1 Extension Philosophy**

Excluding portions for consumption on location, products delivered to Nairobi through the existing pipeline are forwarded to western Kenya by freight cars and to neighbouring countries by tank trucks.

Consumption in areas north of Nairobi, western Kenya and neighbouring countries accounts for nearly 50% of the products delivered to Nairobi through the existing pipeline and depending on future demand growth, alternative pipeline transport may be needed.

Transport with tank trucks, in particular, to neighbouring countries has brought about traffic congestion and damage to highway road surfaces. This is another reason why consideration should be given to extending the pipeline to western Kenya.

#### **2.1.2 Planned Extension Routes**

North of Nairobi, the main areas of white product consumption are concentrated in western Kenya.

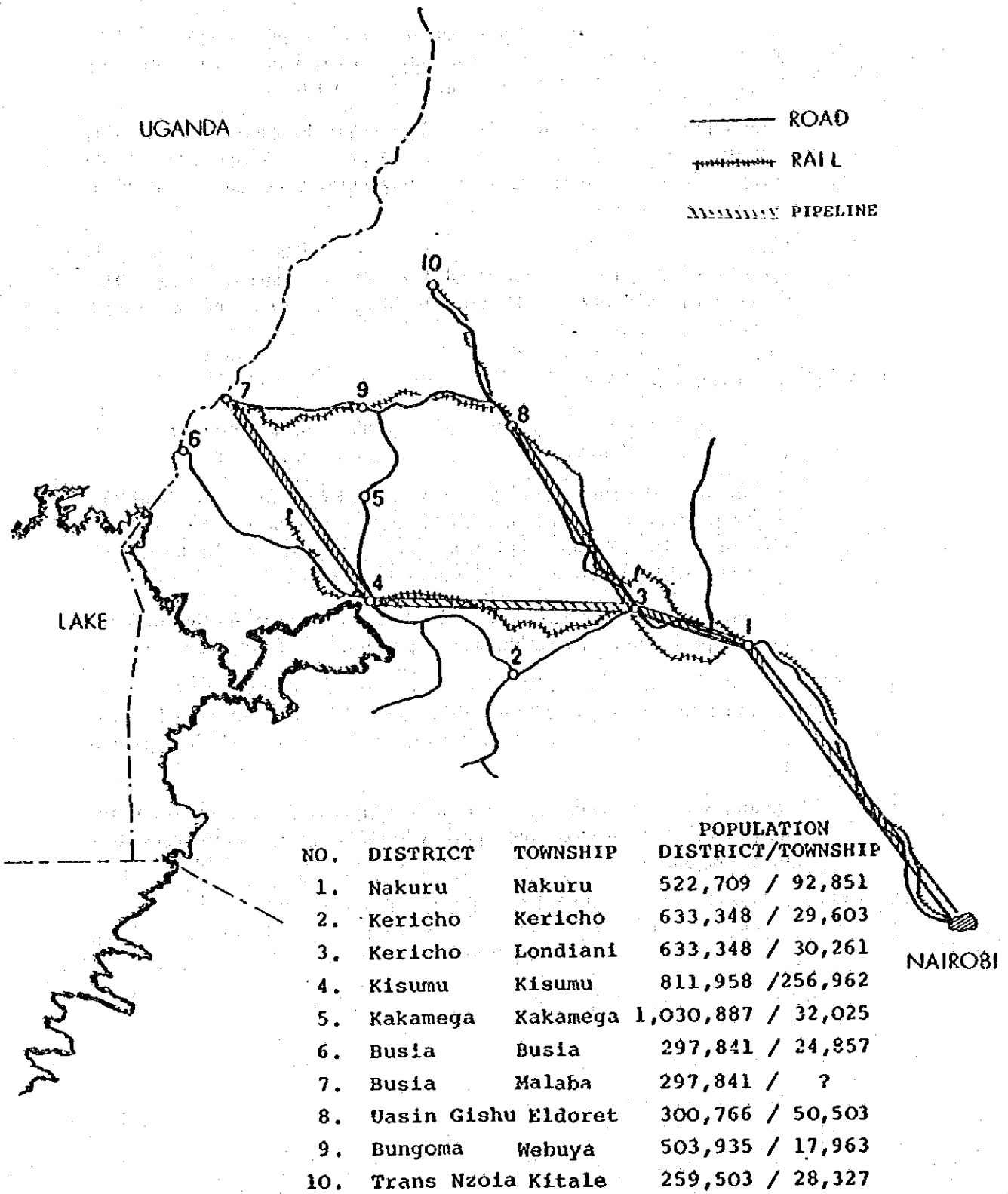
According to the 1982 OD table issued by the Kenya Railways, about 90% of the products freighted to north of Nairobi is consumed in such cities as Nakuru, Kericho, Kisumu and Eldoret in western Kenya and this tendency is correlated with population distribution in these districts.

Western Kenya has railways and roads more developed than other districts, being expected to be in an advantageous position in constructing pipelines.

With these advantages taken into account, a hopeful extension route may start at Nairobi and pass Nakuru, Kericho and Kisumu, arriving at Busia, as shown in Fig. 2-1-1. Busia can be a distribution base to neighbouring countries.

In addition, the route can branch off at Kericho, as a distribution base to the northern parts of western Kenya, down to Eldoret, where a terminal station should be built.

Fig. 2-1-1 Extension Pipeline Route in Western Kenya





## **2.2 Oil Transport Demand**

### **2.2.1 Petroleum Transport Demand By Pipeline**

#### **Existing Pipeline:**

The consumption of products in Kenya and neighbouring countries turned downward after the peak in 1980, recording 73% of the peak in 1982. The annual throughput of the existing pipeline showed the same trend, declining in 1982, according to KPC statistics, to 87% of its peak.

However, consumption turned upward in 1983, being likely to achieve in the first half a 9.5% growth over the same period of the previous year.

Demand for product transport by the existing pipeline is estimated here with different annual growth rates: 2.0%, 2.5% and 5.0% over the 16 years between 1985 and 2000.

### **2.2.2 Demand for Products in Western Kenya and Neighbouring Countries**

Annual throughput made in 1980 by KPC to Nairobi was used as a basis for the estimation of demand. This amount minus consumption in and around Nairobi is the consumption in western Kenya and neighbouring countries, which should be the throughput of a new extension pipeline.

The 1980 consumption of products in neighbouring countries (Uganda and Rwanda) was determined to be 300,000kl from the EIU report. It was assumed that consumption in and around Nairobi equals that in the other parts of western Kenya (from the Statistical Digest). The method of distribution in western Kenya was assumed to be tank truck transport with terminal stations built at major points: Nakuru, Eldoret, Kisumu and Malaba. Consumption in major district was estimated from the 1982 OD Table issued by the Kenya Railways.

**Table 2-2-1 Forecasts of throughput for products on Mombasa-Nairobi Pipeline**

(x 1,000m<sup>3</sup>/A)

Year	Increase of Demand (Annual Rate)		
	2.0%	2.5%	5.0%
1980	1,464	1,464	1,464
1985	1,616	1,656	1,868
1990	1,785	1,874	2,385
1995	1,970	2,120	3,044
2000	2,175	2,399	3,884

**Table 2-2-2 Forecasts of demand for products in Western Kenya**

(x 1,000m<sup>3</sup>/A)

Year	Increase of Demand (Annual Rate)		
	2.0%	2.5%	5.0%
1980	582	582	582
1985	643	658	743
1990	709	745	948
1995	783	843	1,210
2000	865	954	1,544

**Table 2-2-3 Forecasts of demand for products in Neighbouring countries**

(x 1,000m<sup>3</sup>/A)

Year	Increase of Demand (Annual Rate)		
	2.0%	2.5%	5.0%
1980	300	300	300
1985	331	339	383
1990	366	384	489
1995	404	434	624
2000	446	492	796

Table 2-2-4 Annual Throughput of Products

Growth Rate: 2.0 %

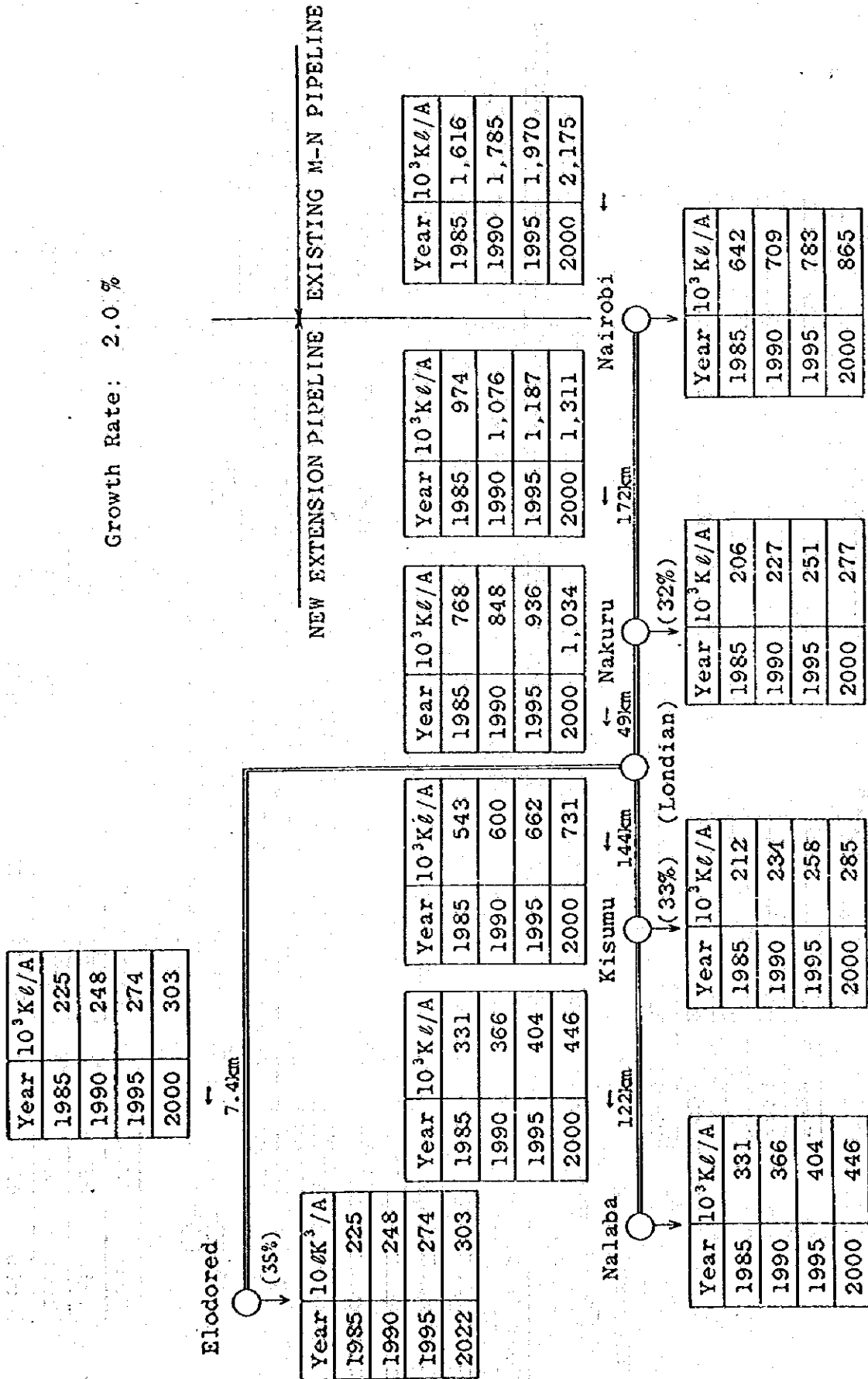


Table 2-2-5 Annual Throughput of Products

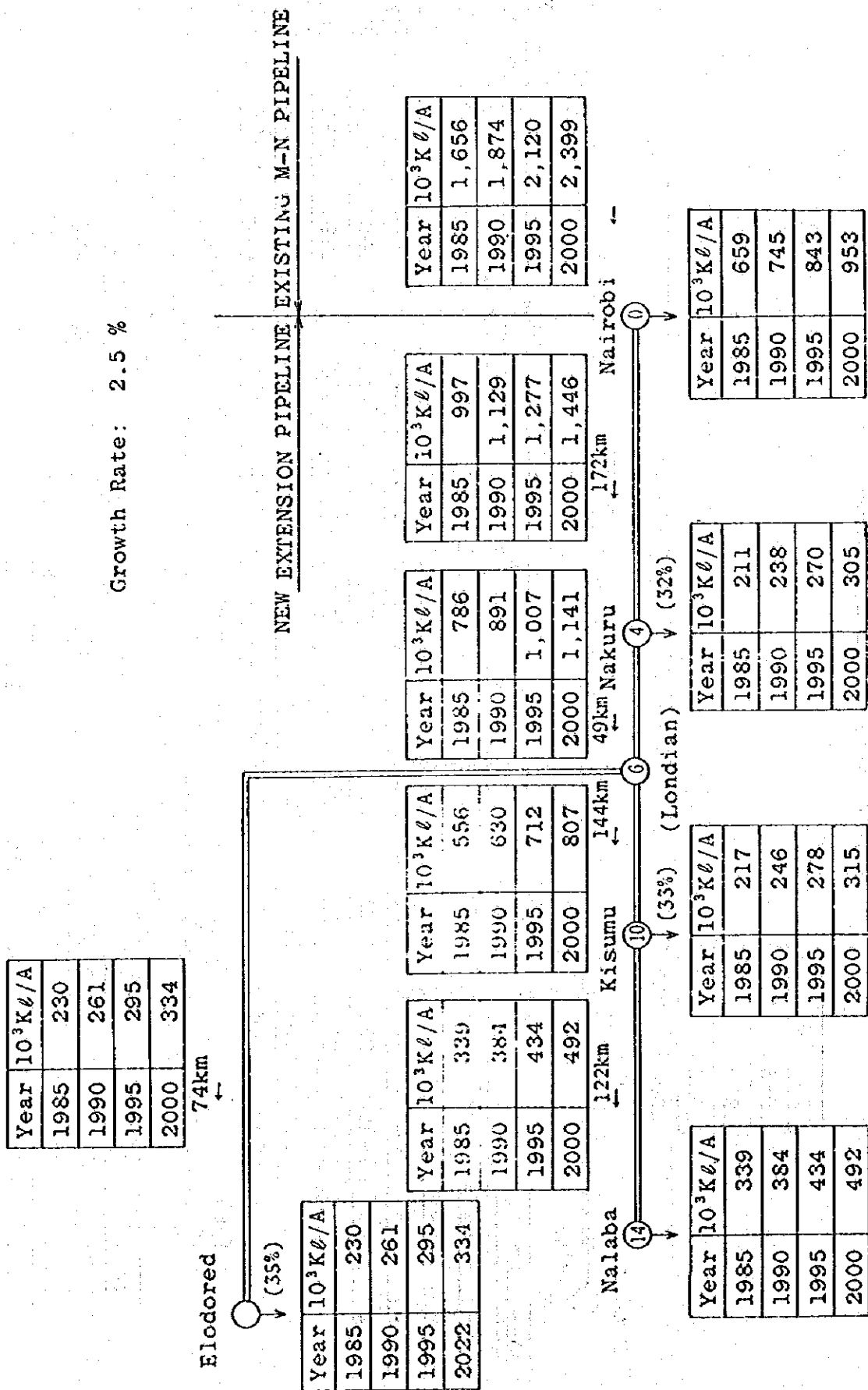
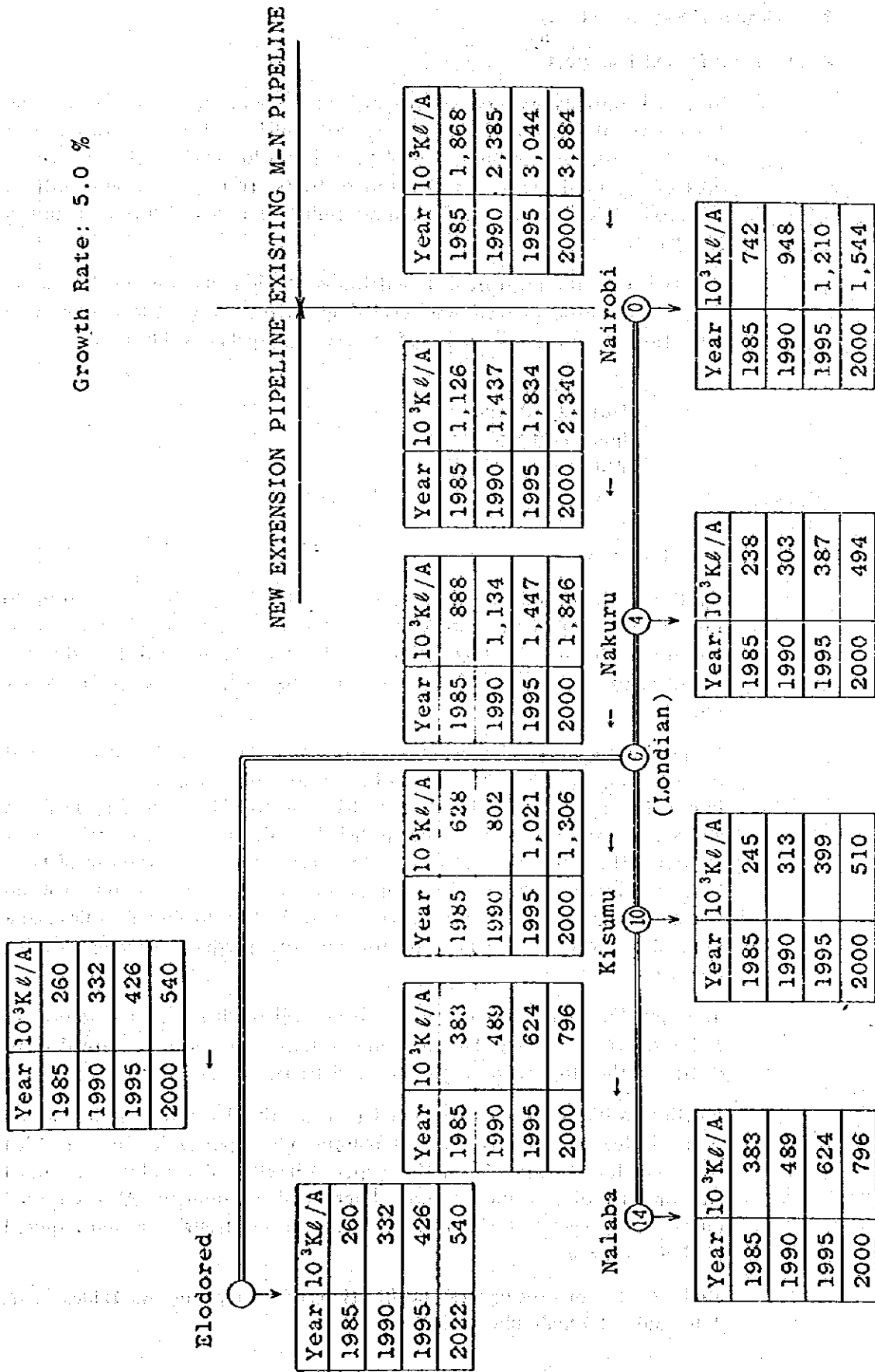


Table 2-2-6 Annual Throughput of Products

Growth Rate: 5.0 %



## 2.3 Design of Extension Plans

### 2.3.1 Plans for Oil Transport

Terminal stations will be constructed at Nakuru, Kisumu, Eldoret and Malaba on the route of a new extension pipeline. These stations will be provided with tank farms and loading facilities to enable tank truck transport of the products to neighbouring districts. To neighbouring countries, the products will be delivered from a terminal station which will be built in Malaba.

To determine the ratio of different kinds of products consumed in these districts, the ratio of oil kinds, excluding jet fuel, in products shipped in 1982 from the Nairobi Terminal of the existing pipeline will be used.

Motor spirit premium	26%
Motor spirit regular	20
Illuminating kerosene	12
Automotive gas oil	42
	<hr/>
	100%

### 2.3.2 Plans for Facilities

Starting at the Nairobi Pump Station, the extension pipeline will run up to Limuru, an inlet of the Rift Valley, and run straight down the valley to Nakuru. In Nakuru, loading facilities and a tank farm for distributing the products to neighbouring districts will be provided, together with booster pumps.

From Nakuru, the pipeline will run sharply up to Londiani, the highest point of the entire pipeline, where it will branch to main and spur lines. The main line will run down from Londiani to Kisumu. In Kisumu, loading facilities and a tank farm will be provided to distribute the products to neighbouring districts. Then, the pipeline will finally reach a terminal station in Malaba. Since the route in this final section is downward toward the terminal, no booster pumps will be needed in Kisumu. In Malaba, loading facilities and a tank farm will be provided to forward the products to neighbouring countries.

The spur line, branching off at Londiani, will reach a terminal station in Eldoret, where loading facilities and a tank farm will be provided to distribute the products to neighbouring districts.

Pipeline facilities should be planned to meet the demand in 2000, and an optimal pipeline diameter and required pump horsepower determined which will meet target demands. In this paper, 3 levels of demand were assumed and optimal pipe diameters were determined accordingly. Also, required pump horsepower was obtained for 3 cases from throughputs and required discharge pressures.

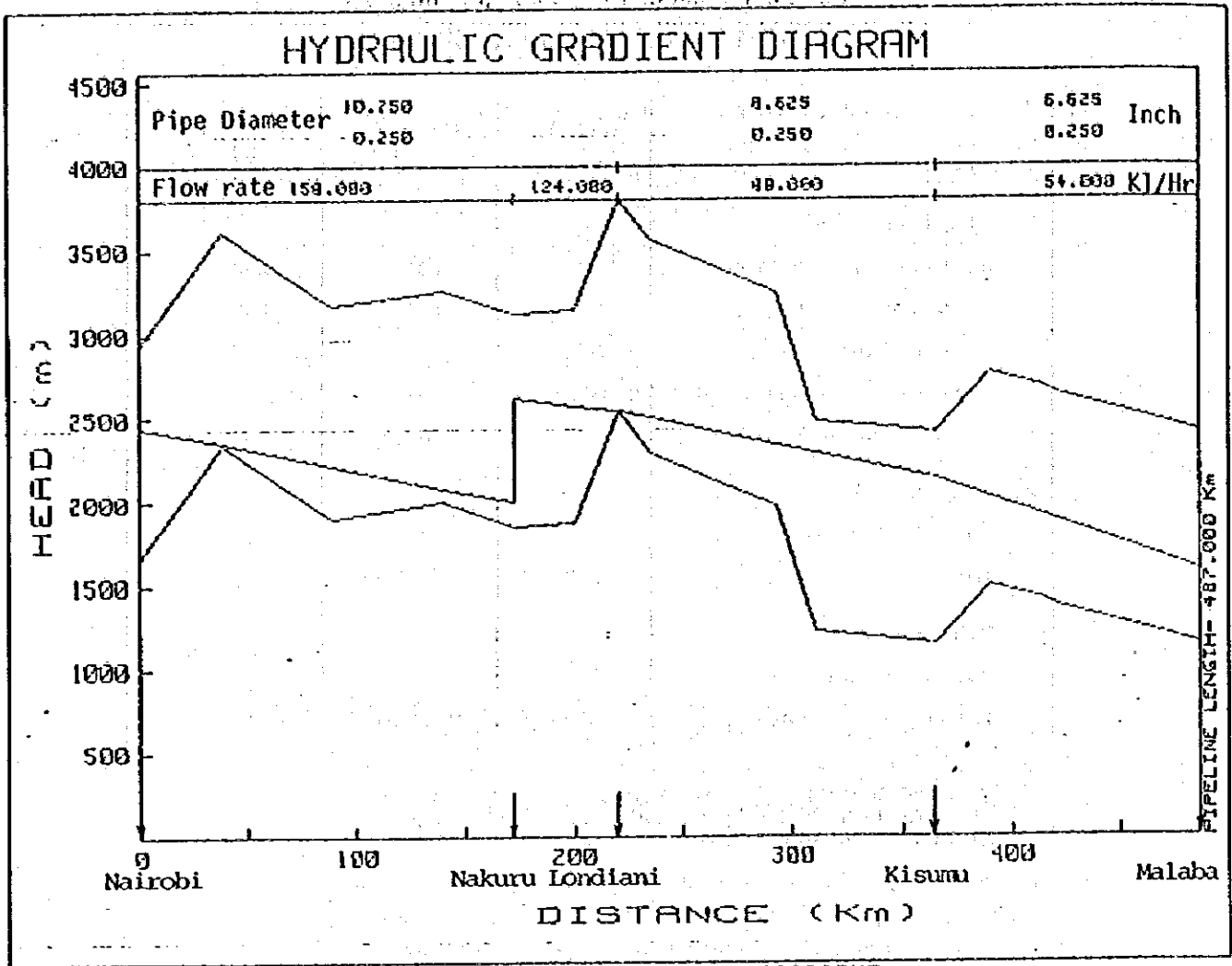
Table 2-3-1 shows the general specifications of the pipeline and Tables 2-3-2, 2-3-3 and 2-3-4 hydraulic gradients.

**Table 2-3-1 General Pipeline Specifications**

Annual % Growth Facilities	Case 1 2%	Case 2 2.5%	Case 3 5%
<b>1. Pipeline Size</b>			
a. Nairobi - Nakuru	10"	10"	10"
b. Nakuru - Londiani	10"	10"	10"
c. Londiani- Kisumu	8"	8"	8"
d. Kisumu - Malaba	6"	6"	8"
e. Londiani- Eldored	6"	6"	6"
<b>2. Pump Station</b>			
No. of Stations	2	2	* 2 & 3
Total Pump Capacity	1,000HP	1,250HP	3,250HP
<b>3. Tank Farm</b>			
No. of Locations	5	5	5
Total Tank Capacity	73,000kℓ	84,000kℓ	134,000kℓ

\* Two pump stations at Nairobi and Nakura will be installed in the initial stage, then additional pump stations between Nairobi and Nakuru will be installed in 1997.

Fig. 2-3-1 CASE-1 Annual % growth: 2.0%



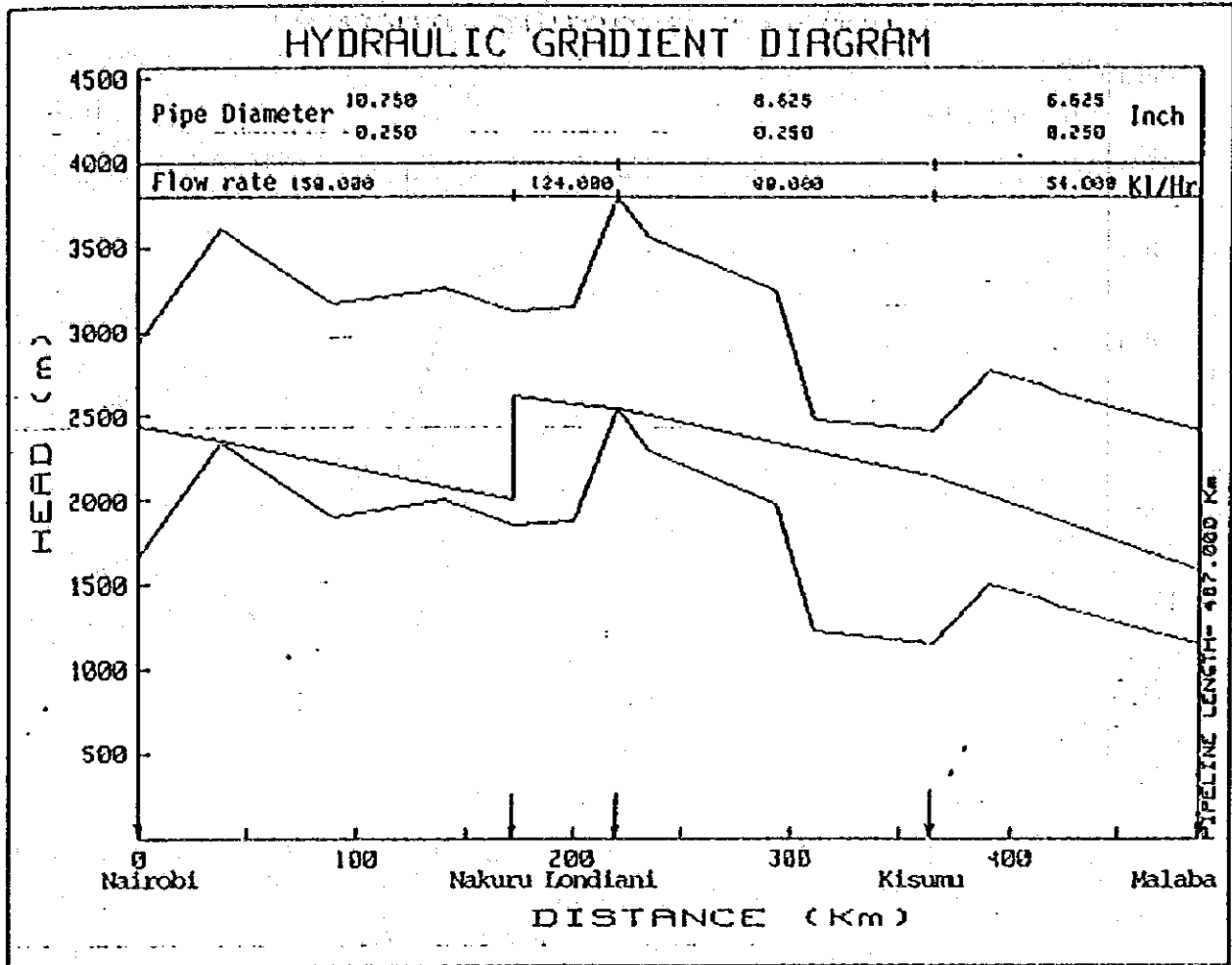
CALCULATION OF HYDRAULIC GRADIENT

(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	89.000	1900.000
3	140.000	1998.000
4	172.000	1851.000
5	200.000	1878.000
6	221.000	2537.000
7	235.000	2296.000
8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000



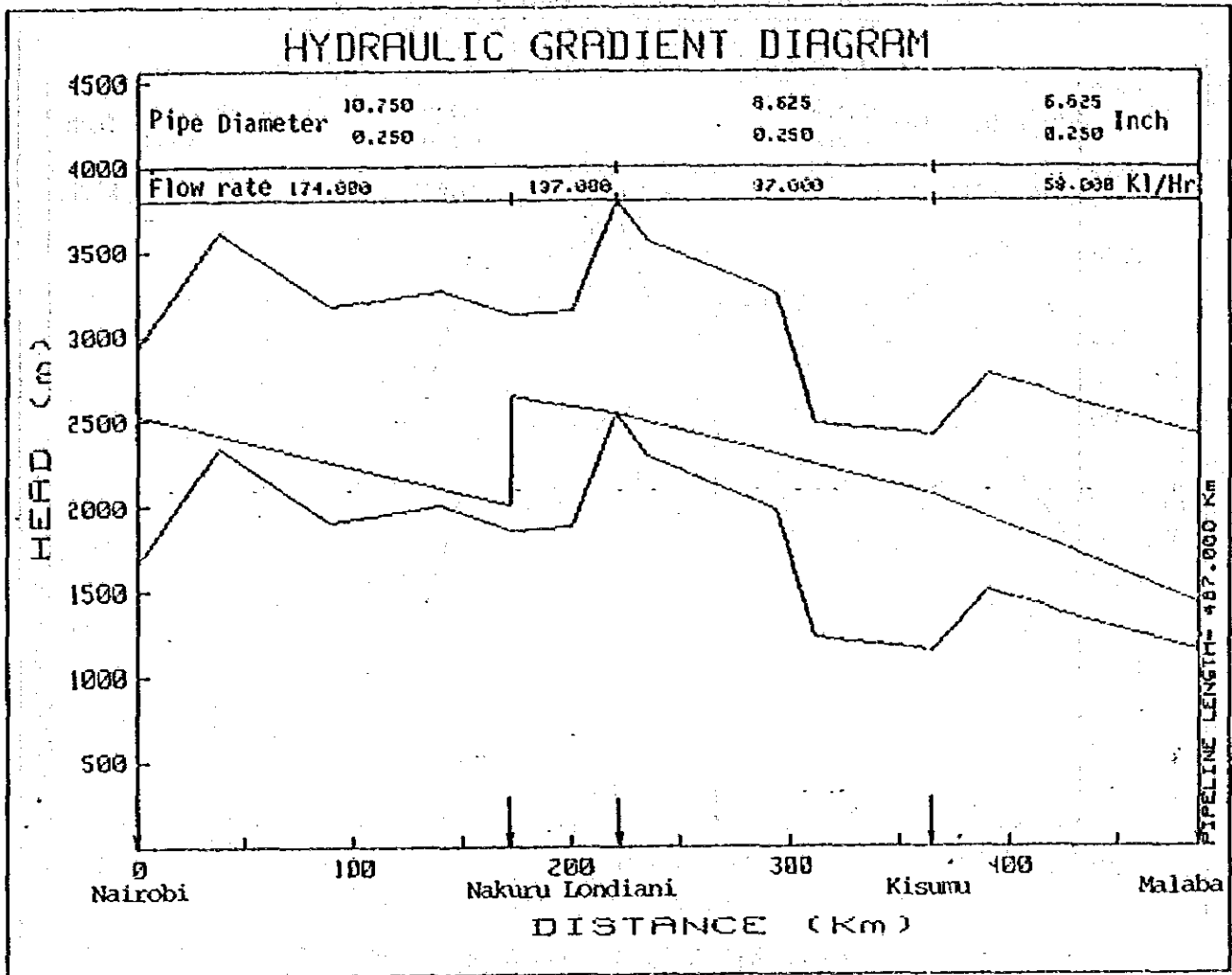
Fig. 2-3-1 CASE-1 Annual % growth: 2.0%



(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	89.000	1900.000
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4	172.000	1851.000
5	200.000	1878.000
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8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000

Fig. 2-3-2 CASE-2 Annual % Growth: 2.5%

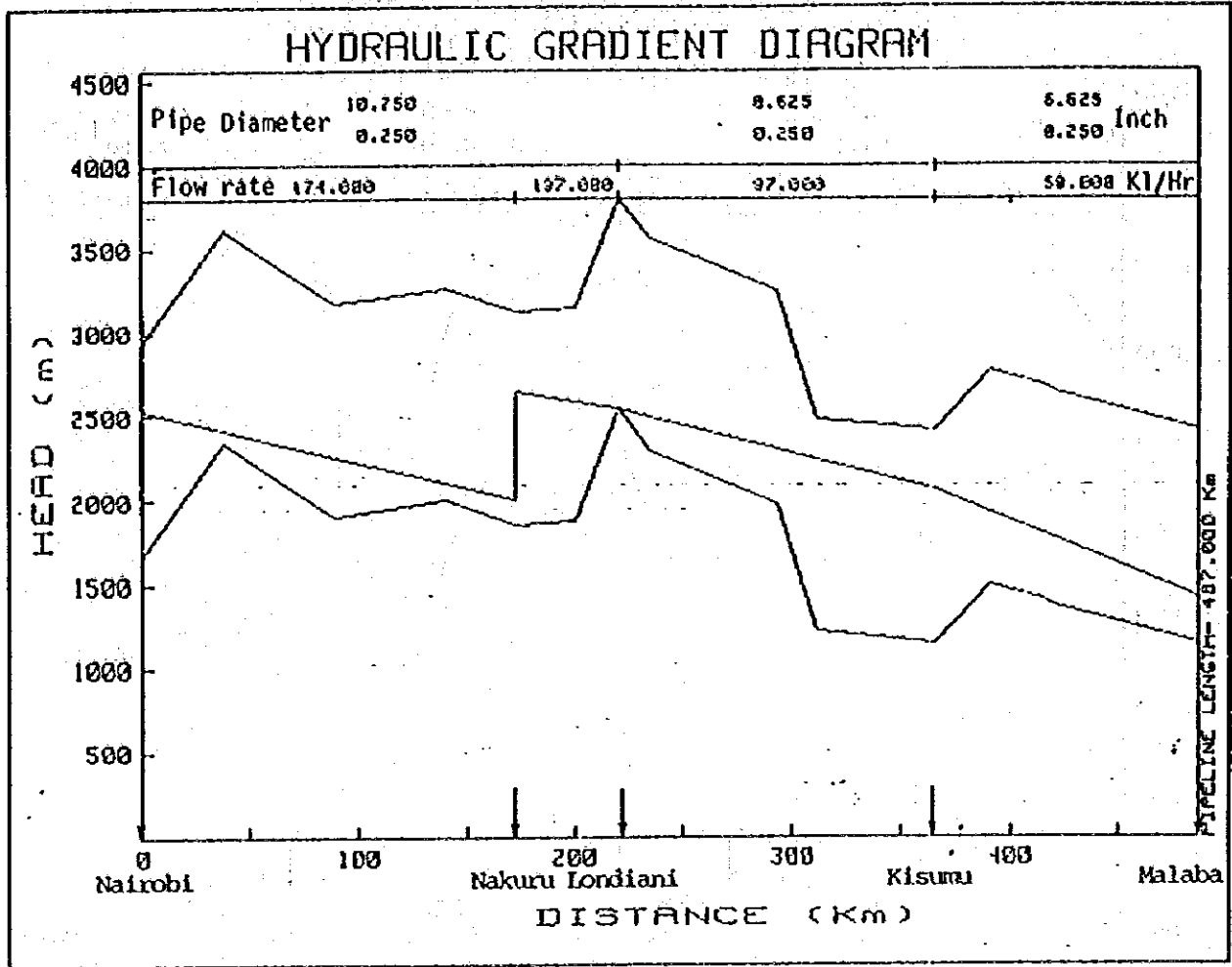


CALCULATION OF HYDRAULIC GRADIENT

(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	39.000	1900.000
3	149.000	1998.000
4	172.000	1851.000
5	200.000	1878.000
6	221.000	2537.000
7	235.000	2296.000
8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000

Fig. 2-3-2 CASE-2 Annual % Growth: 2.5%

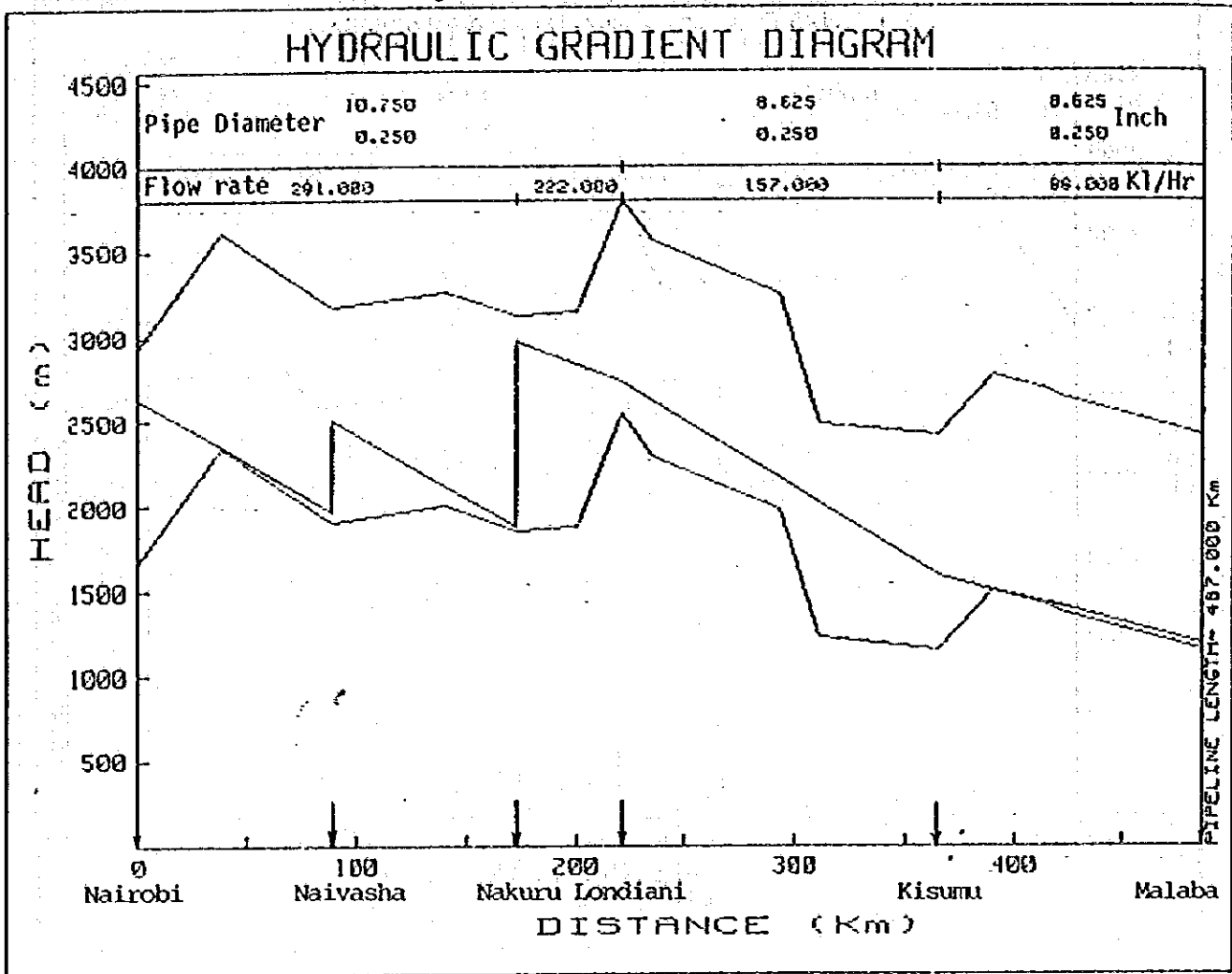


CALCULATION OF HYDRAULIC GRADIENT

(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	39.000	1900.000
3	140.000	1998.000
4	172.000	1851.000
5	200.000	1878.000
6	221.000	2537.000
7	235.000	2296.000
8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000

Fig. 2-3-3 CASE-3 Annual % Growth: 5.0%

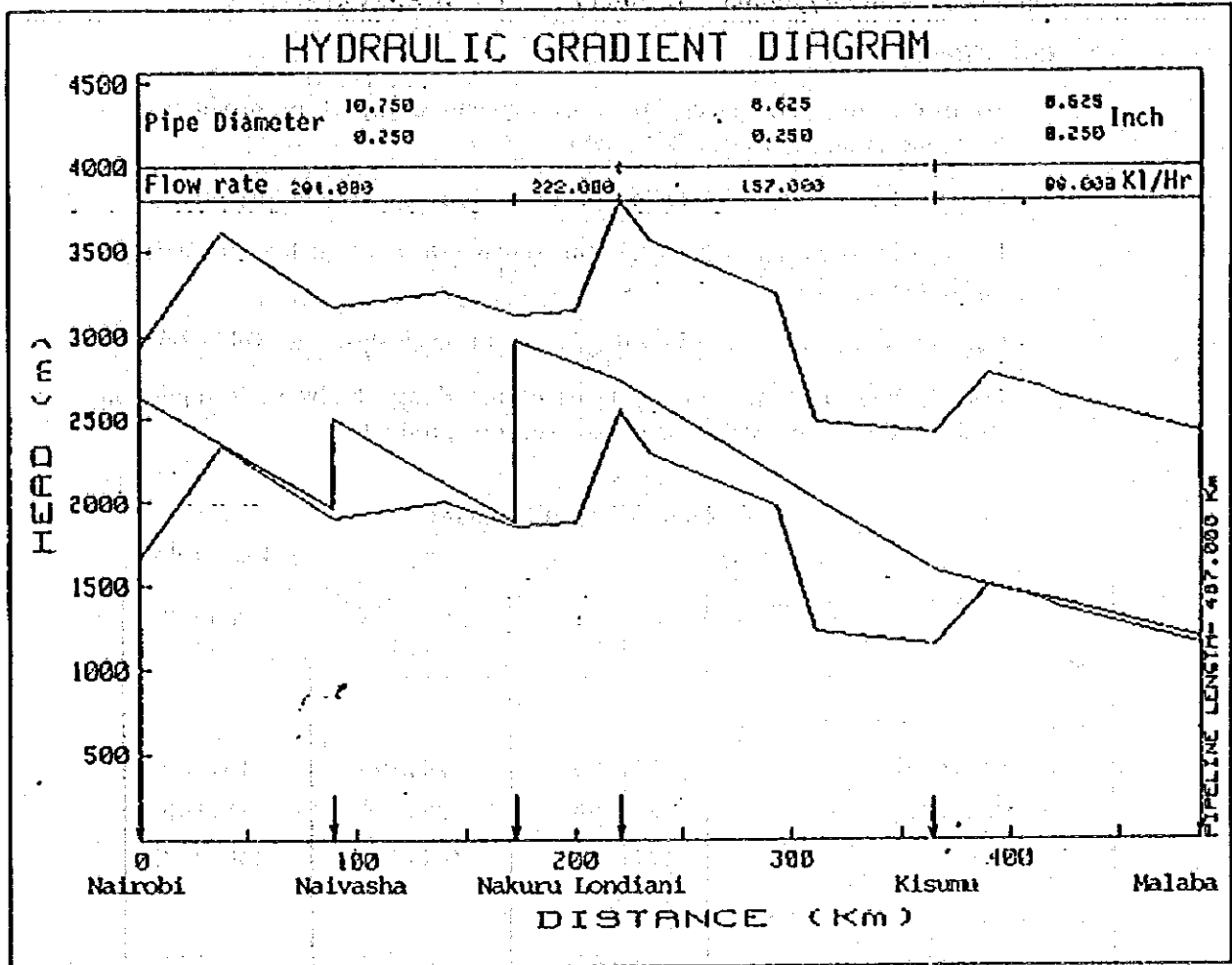


CALCULATION OF HYDRAULIC GRADIENT

(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	89.000	1900.000
3	140.000	1998.000
4	172.000	1851.000
5	200.000	1873.000
6	221.000	2537.000
7	235.000	2296.000
8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000

Fig. 2-3-3, CASE-3 Annual % Growth: 5.0%



CALCULATION OF HYDRAULIC GRADIENT

(1) PROFILE

POINT	LENGTH (Km)	HEIGHT (m)
0	0.000	1662.000
1	38.000	2344.000
2	89.000	1900.000
3	140.000	1998.000
4	172.000	1851.000
5	200.000	1878.000
6	221.000	2537.000
7	235.000	2296.000
8	293.000	1981.000
9	311.000	1220.000
10	365.000	1146.000
11	390.000	1502.000
12	415.000	1412.000
13	420.000	1375.000
14	487.000	1150.000

## 2.4 Preliminary Feasibility Study

### 2.4.1 Cost/Effect

To investigate cost versus effect of pipeline transport of products, the following assumptions should be made.

Construction cost is estimated on the basis of present commodity prices.

For operating expenses 3.5\$/Kℓ, the actual rate expended on the existing pipeline, is applied.

Construction cost estimated on these assumptions is shown in Table 2-4-1.

For pipeline tariff, the present tariff of the Kenya Railways is applied in studying the economy of pipeline transport of products.

Table 2-4-1 Project Estimation

Unit: 10<sup>3</sup>\$

Annual % Growth Item	Case 1 2%	Case 2 -2.5%	Case 3 5%
1. Pipeline Construction			
a. Materials	14,700	14,700	15,600
b. Construction	29,500	29,500	31,100
Subtotal	(44,200)	(44,200)	(46,700)
2. Station Construction			
a. Materials	5,600	6,300	12,100
b. Construction	3,700	4,200	8,000
Subtotal	(9,300)	(10,500)	(20,100)
3. Teleme. Telecom	6,400	6,400	6,400
4. Duty & Tax	6,000	6,100	7,300
5. Engineering Fee	1,500	1,500	1,800
6. Overhead & Profit	10,100	10,300	12,300
7. Project Managing Fee	3,900	4,000	4,700
<b>Total</b>	<b>81,400</b>	<b>83,000</b>	<b>99,300</b>

## 2.4.2 Running Profitability

As a method of investigating running profitability, pay-out time for the investment is given here.

It is assumed that the pipeline starts operation in 1986, the equipment depreciation period is 15 years ending in 2000 and that equipment funds are all covered by loans.

The interest rate is an annual 7.5% unredeemable for the first three years and repayment is at a constant rate. The tax rate on business profits is 52.5%.

On these assumptions, pay-out time can be obtained as follows:

Case	Pay-Out Time
1	10.3 years
2	9.8 years
3	9.5 years

Cash flows between 1986 and 2000 for the 3 cases are shown in Tables 2-4-2, 2-4-3, and 2-4-4.

Table 2-4-2 Cash Flow [Case 1. Annual % Growth: 2%]

No.	Year	Throughput	Oil Transport Revenue	Operational Expenditure	Total Expenditure	Income Before Taxation	Net Income	Cash Flow	Cumulative Cash Flow	Pay-Out Time
1	1986	993	16,881	3,476	11,860	5,021	2,385	7,245	7,245	
2		1,013	17,221	3,546	11,930	5,291	2,513	7,373	14,618	
3		1,034	17,578	3,619	12,003	5,575	2,648	7,508	22,126	
4		1,054	17,918	3,689	12,073	5,845	2,776	7,636	29,762	
5	1990	1,075	18,275	3,763	12,147	6,128	2,911	7,771	37,533	
6		1,097	18,649	3,840	12,224	6,425	3,052	7,912	45,445	
7		1,119	19,023	3,917	12,301	6,722	3,193	8,053	53,498	
8		1,141	19,397	3,994	12,378	7,019	3,334	8,194	61,692	
9		1,164	19,788	4,074	12,458	7,330	3,482	8,342	70,034	
10	1995	1,187	20,179	4,155	12,539	7,640	3,629	8,489	78,523	
11		1,211	20,587	4,239	12,623	7,964	3,783	8,643	87,166	10.3 Year
12		1,235	20,995	4,323	12,707	8,288	3,937	8,797	95,963	
13		1,260	21,420	4,410	12,794	8,626	4,097	8,957	104,920	
14		1,285	21,845	4,498	12,882	8,963	4,257	9,117	114,037	
15	2000	1,311	22,287	4,589	12,973	9,314	4,424	9,284	123,321	



Table 2-4-3 Cash Flow [Case 2. Annual % Growth: 2.5%]

No.	Year	Throughput	Oil Transport Revenue	Operation Expenditure	Total Expenditure	Income Before Taxation	Net Income	Cash Flow	Cumulative Cash Flow	Pay-Out Time
1	1986	1,022	17,374	3,577	12,168	5,206	2,473	7,453	7,453	
2		1,047	17,799	3,665	12,256	5,543	2,633	7,613	15,066	
3		1,074	18,258	3,759	12,350	5,908	2,806	7,786	22,852	
4		1,101	18,717	3,854	12,445	6,272	2,979	7,959	30,811	
5	1990	1,128	19,176	3,948	12,539	6,637	3,153	8,133	38,944	
6		1,156	19,652	4,046	12,637	7,015	3,332	8,312	47,256	
7		1,185	20,145	4,148	12,739	7,406	3,518	8,498	55,754	
8		1,215	20,655	4,253	12,844	7,811	3,710	8,690	64,444	
9		1,245	21,165	4,358	12,949	8,216	3,903	8,883	73,327	
10	1995	1,276	21,692	4,466	13,057	8,635	4,102	9,082	82,409	10 Year
11		1,308	22,236	4,578	13,169	9,067	4,307	9,287	91,696	
12		1,341	22,797	4,694	13,285	9,512	4,518	9,498	101,194	
13		1,374	23,358	4,809	13,400	9,958	4,730	9,710	110,904	
14		1,408	23,936	4,928	13,519	10,417	4,948	9,928	120,832	
15	2000	1,446	24,582	5,061	13,652	10,930	5,192	10,172	131,004	

Table 2-4-4 Cash Flow [Case 3: Annual % Growth: 5%]

No.	Year	Throughput	Oil Transport Revenue	Operation Expenditure	Total Expenditure	Income Before Taxation	Net Income	Cash Flow	Cumulative Cash Flow	Pay-Out Time
1	1986	1,182	20,094	4,137	14,487	5,607	2,663	8,663	8,633	
2		1,241	21,097	4,344	14,694	6,403	3,041	9,041	17,704	
3		1,303	22,151	4,561	14,911	7,240	3,439	9,439	27,143	
4		1,369	23,273	4,792	15,142	8,131	3,862	9,862	37,005	
5	1990	1,437	24,429	5,030	15,380	9,049	4,298	10,298	47,303	
6		1,509	25,653	5,282	15,632	10,021	4,760	10,760	58,063	
7		1,584	26,928	5,544	15,894	11,034	5,241	11,241	69,304	
8		1,664	28,288	5,824	16,174	12,114	5,754	11,754	81,058	
9		1,747	29,699	6,115	16,465	13,234	6,286	12,286	93,344	9.5 Year
10	1995	1,834	31,178	6,419	16,769	14,409	6,844	12,844	106,188	
11		1,926	32,742	6,741	17,091	15,651	7,434	13,434	119,622	
12		2,022	34,374	7,077	17,427	16,947	8,050	14,050	133,672	
13		2,123	36,091	7,431	17,781	18,310	8,697	14,697	148,369	
14		2,229	37,893	7,802	18,152	19,741	9,377	15,377	163,746	
15	2000	2,341	39,797	8,194	18,544	21,253	10,095	16,095	179,841	

## 2.5 Suggestions

Although declining oil consumption turned upward in 1982, there is little hope of rapid recovery of consumption considering the expected growth of Kenya's economy and the Government's energy policies. The economic growth rate is expected most definitely to be an annual 2.5% from the results of extensive economic analysis, the growth of oil demand estimated by the Ministry of Energy being the same 2.5%. Even assuming this modest annual growth rate, the invested money will be recovered around 1995, 9 years after the pipeline is put into operation in 1986 (see Table 8-4-2). This implies that KPC's business if the present project is carried out will pay.

This pipeline business will help eliminate road damage caused by large-capacity tank trucks, while enabling the Government to increase its income, and will bring about positive economic effects outside the company.

To achieve these purposes, it is preferable to complete this project during the fifth Five-Year Plan.



# **APPENDIX**

**List of Kenyan and Japanese Government Officials concerned  
and Study Team**



**APPENDIX LIST OF KENYAN AND JAPANESE GOVERNMENT OFFICIALS  
CONCERNED AND STUDY TEAM MEMBERS**

**1. MEMBERS OF THE KENYAN GOVERNMENT WHO ACT AS  
COUNTERPARTS AND/OR LIAISON OFFICERS**

<b>Mr. J.K. Kirika</b>	<b>Ministry of Transport and Communications Engineer In Chief</b>
<b>Mr. S. Asfaw</b>	<b>Ministry of Transport and Communications Chief Engineer</b>
<b>Mr. S.M. Kiguru</b>	<b>Ministry of Transport and Communications Chief Engineer</b>
<b>Mr. P.M. Wakori</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. K. Guandai</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. H. Kiragu</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. A.L. Alusa</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. D. Kaura</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. M. Maingi</b>	<b>Ministry of Transport and Communications</b>
<b>Mr. J. Hieatt</b>	<b>Ministry of Transport and Communications Roads and Aerodromes Department</b>
<b>Mr. M. Mukwana</b>	<b>Ministry of Transport and Communications Roads and Aerodromes Department</b>
<b>Mr. F.N. Moindi</b>	<b>Ministry of Transport and Communications Design Division</b>
<b>Ms. C.N. Muturi</b>	<b>Ministry of Transport and Communications Planning Division</b>
<b>Mr. G. Wabuke</b>	<b>Ministry of Transport and Communications Roads and Aerodromes Department</b>
<b>Mr. P.M. Parkash</b>	<b>Ministry of Transport and Communications Roads and Aerodromes Department</b>
<b>Mr. R.N. Karimi</b>	<b>Ministry of Transport and Communications Roads and Aerodromes Department</b>
<b>Mr. G.A. Okumu</b>	<b>Ministry of Transport and Communications Roads and Aerodomes Department</b>

<b>Mr. J.P. Ayuga</b>	<b>Ministry of Transport and Communications Directorate of Civil Aviation</b>
<b>Mr. T.G. Orucho</b>	<b>Ministry of Transport and Communications Directorate of Civil Aviation</b>
<b>Mr. B.A. Odera- Ongola</b>	<b>Kenya Ports Authority</b>
<b>Mr. E.G. Njoroge</b>	<b>Ministry of Transport and Communications Meteorological Departments</b>
<b>Mr. G.P. Mbitu</b>	<b>Kenya Railways Corporation</b>
<b>Mr. J. Gatua</b>	<b>Kenya Railways Corporation</b>
<b>Mr. J.C. Ochido</b>	<b>Kenya Railways Corporation</b>
<b>Mr. J. Dillenbeck</b>	<b>Kenya Airways Limited</b>
<b>Mr. N.J. Okwemba</b>	<b>Kenya Airways Limited</b>
<b>Mr. F.B.J. Oluta</b>	<b>Kenya Airways Limited</b>
<b>Mr. G.J. Ngondi</b>	<b>Kenya Pipeline Company</b>
<b>Mr. Kabiru</b>	<b>Kenya Pipeline Company</b>
<b>Mr. C.N. Mwangangi</b>	<b>Ministry of Finance and Economic Planning</b>
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<b>Mr. D.B. Kimutai</b>	<b>Ministry of Finance and Economic Planning</b>
<b>Mr. M.I. Malova</b>	<b>Ministry of Finance and Economic Planning</b>
<b>Mr. S.A.R. Bagha</b>	<b>Ministry of Energy and Regional Development</b>
<b>Mr. A.M. Bereki</b>	<b>Ministry of Agriculture and Livestock Development</b>
<b>Mr. A.M. Getao</b>	<b>Ministry of Agriculture and Livestock Development</b>
<b>Miss M. Watiki</b>	<b>Ministry of Tourism and Wildlife</b>
<b>Mr. F.G. Kago</b>	<b>Registrar of Motor Vehicles</b>



## 2. MEMBERS OF JAPANESE SUPERVISORY COMMITTEE

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	Mr. K. Miyota	Ministry of Transport
	Mr. S. Miyanaga	Ministry of Transport
	Mr. S. Uchiyama	Ministry of Construction
	Mr. T. Iijima	Ministry of Construction
	Mr. S. Isoda	Ministry of Transport
	Mr. H. Okuno	Ministry of Construction
	Mr. M. Miyashita	Ministry of Transport
	Mr. S. Fukumoto	Ministry of Transport
	Mr. Y. Suzuki	Ministry of Transport
	Mr. Y. Kitano	Ministry of Transport

## 3. MEMBERS OF JAPANESE STUDY TEAM

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	Mr. J. Kano	Comprehensive Transport Planning
	Mr. M. Tanimoto	Transport Planning
	Dr. N. Miyatake	Transport Demand Forecasting
	Dr. M. Fukuyama	Road Transport Planning
	Mr. H. Teshima	Economic Planning
	Mr. T. Sasaki	Regional Development Planning
	Dr. Y. Aoki	Transport Investment Planning
	Mr. A. Tani	Financial Analysis
	Dr. N. Sugino	Organisation and Training
	Dr. M. Harada	Railway Planning
	Mr. M. Yamazaki	Railway Facility
	Mr. H. Miyake	Highway Planning
	Mr. K. Kuroki	Highway Design and Maintenance
	Mr. T. Yagyu	Port Planning
	Mr. J. Ohbora	Port Management and Operation
	Mr. O. Horie	Maritime Transport

<b>Mr. K. Shishikura</b>	<b>Maritime Transport and Inland Waterway Transport</b>
<b>Mr. T. Tomishige</b>	<b>Airport Planning</b>
<b>Mr. K. Kosaki</b>	<b>Air Space Planning</b>
<b>Mr. K. Maekita</b>	<b>Air Transport Planning</b>
<b>Mr. K. Motosugi</b>	<b>Pipeline Planning</b>

**4. EMBASSY OF JAPAN**

<b>Mr. R. Hagio</b>	<b>First Secretary, Nairobi</b>
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**5. JAPAN INTERNATIONAL COOPERATION AGENCY (JICA)**

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<b>Mr. K. Notake</b>	<b>JICA Headquarters</b>
<b>Mr. T. Nagashima</b>	<b>JICA Nairobi Office</b>







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